HongLeong Investment Bank

HLIB Research

PP 9484/12/2012 (031413)

Tan J Young jytan@hlib.hongleong.com.my (603) 2083 1721

HOLD (Maintain)

| Target Price: | RM2.40 |
|-----------------------|--------|
| Previously: | RM2.40 |
| Current Price: | RM2.29 |
| Capital upside | 4.8% |

| Dividend yield | 1.3% |
|-----------------------|------|
| Expected total return | 6.1% |

Sector coverage: Technology

Company description: Frontken is a leading surface engineering service provider in semiconductor and O&G markets.

Share price



Stock information

| Bloomberg ticker | FRCB MK |
|------------------------------|---------|
| Bursa code | 0128 |
| Issued shares (m) | 1,048 |
| Market capitalisation (RM m) | 2,400 |
| 3-mth average volume ('000) | 9,253 |
| SC Shariah compliant | Yes |

Major shareholders

| Dazzle Clean | 27.8% |
|--------------------|-------|
| Ooi Keng Thye | 15.1% |
| Kenanga Unit Trust | 3.5% |

Earnings summary

| FYE (Dec) | FY19 | FY201 | FY21f |
|---------------------|------|-------|-------|
| PATMI – core (RM m) | 69.6 | 82.4 | 90.2 |
| EPS - core (sen) | 6.6 | 7.8 | 8.6 |
| P/E (x) | 34.6 | 29.3 | 26.7 |
| | | | |

Frontken Corporation

Best 1Q ever

Frontken's 1Q20 core net profit of RM16m (-14% QoQ, +6% YoY) matched expectations. Sequential weakness was mainly due to seasonality. On the YoY basis, bottom line growth outpaced top line expansion attributable to relentless focus on operational excellence. Amid Covid-19 outbreak and plunge in crude oil price, Frontken is cautiously optimistic on its business outlook. Forecasts and TP of RM2.40 (pegged to 28x of FY21 EPS) are unchanged. Maintain HOLD.

Within expectations. 1Q20 core net profit of RM16m (-14% QoQ, +6% YoY) yielded no surprise, accounting for 20% and 19% of HLIB and consensus full year estimates, respectively. 1Q is seasonally the weakest quarter and we expect Covid-19 to have limited impact on its operations. Forex gain of RM671k was adjusted to arrive at our core net profit.

Dividend. None (1Q19: none).

QoQ. Turnover fell 5% attributable to seasonal weakness due to lesser business days. In terms of sales breakdown, Taiwan (+1%) and Philippines (+3%) gained while Singapore (-12%), Malaysia (-17%) and Indonesia (-26%) shrunk. In turn, core net profit contracted by 14% due to higher effective corporate tax rate (1Q20: 26.3% vs. 4Q19: 20.0%). This includes the surtax provision on AGTC's undistributed earnings.

YoY. Revenue saw a marginal growth of 1% driven by Taiwan's semiconductor (+15%) and Indonesia's O&G (+92%) businesses, but largely neutralized by the declines in Singapore (-4%), Malaysia (-28%) and Philippines (-9%). The contractions were mainly due to the slowdown in O&G segment. In addition, the MCO due to the Covid-19 pandemic has resulted in even lesser working days. However, bottom line expanded at a faster pace of 10% to RM16m thanks to better profit margin resulting from the continual efficiency improvement across the group.

Semiconductor. Generated 82% (FY19: 78%) of group revenue in 1Q20. Frontken anticipates the business condition will be challenging amidst global uncertainties and downside risks due to heightened global concerns over Covid-19 impact on the world economy. However, it is cautiously optimistic that performance for the remining months will be satisfactory provided the global economy is able to restart within the expected time frame.

O&G. Accounted for the remaining 18% of group turnover in 1Q20. The outbreak and the plunge in crude oil price has added a major layer of uncertainty to the market outlook and it will need to remain vigilant in FY20 while standing ready to embrace new opportunities for profitable growth in an evolving market landscape.

Forecast. Unchanged as results are in line.

Maintain **HOLD** with unchanged TP of **RM2.40**, pegged to 28x of FY21 EPS. While still like Frontken for its multi-year growth ahead on the back of: (1) sustainable global semiconductor market outlook, (2) robust fab investment, (3) leading edge technology (7nm and below), and (4) strong balance sheet (net cash of RM234m or 22.2 sen per share); these positives seems rather priced in at current valuations.

Financial Forecast

All items in (RM m) unless otherwise stated

| erwise stated | | | | | Quarterly financial o | ummany | | | | |
|-----------------|---|---|---|---|---|--|--|--|---|--|
| EV18 | EV10 | EV 20f | EV21f | EV22f | | | 2010 | 3010 | 1010 | 1Q20 |
| | | | 404.7 | | | | | | | 84.9 |
| | | | | | | | | | | (55.8) |
| | | | | | | | | | | 29.1 |
| | | | | | | | | | | (4.7) |
| | | | | | | | | | | 24.4 |
| | | | | | | | | | | 0.3 |
| | | | | | | | | | | 0.0 |
| | | | | | | | | | | 24.7 |
| | | | | | | | | | | (6.5) |
| 57.0 | 74.2 | 87.5 | | 101.7 | | | 17.8 | 20.5 | 19.6 | 18.2 |
| | (5.1) | | | | | | | | | (1.2) |
| 52.3 | 69.Ź | 82.4 | 90.2 | 96.7 | PATAMI | 15.4 | 16.5 | Ì9.Ó | 18.2 | Ì17.Ó |
| 2.2 | 0.5 | 0.0 | 0.0 | 0.0 | Exceptionals | (0.0) | 0.8 | (1.0) | 0.7 | (0.7) |
| 54.4 | 69.6 | 82.4 | 90.2 | 96.7 | Adj PATAMI | 15.4 | 17.3 | 18.0 | 18.9 | 16.3 |
| 1,053.0 | 1,053.0 | 1,053.0 | 1,053.0 | 1,053.0 | Basic Shares (m) | 1,053.0 | 1,053.0 | 1,053.0 | 1,053.0 | 1,053.0 |
| 5.0 | 6.6 | 7.8 | 8.6 | 9.2 | Rep EPS (sen) | 1.5 | 1.6 | 1.8 | 1.7 | 1.6 |
| | | | | | Adj EPS (sen) | | | | | 1.6 |
| 5.2 | 6.6 | 7.8 | 8.6 | 9.2 | Adj FD EPS (sen) | 1.5 | 1.6 | 1.7 | 1.8 | 1.6 |
| | | | | | Valuation Ratios | | | | | |
| FY18 | FY19 | FY20f | FY21f | FY22f | FYE Dec | FY18 | FY19 | FY20f | FY21f | FY22f |
| 133.0 | 197.2 | 257.6 | 322.8 | 391.4 | PER(x) | 46.1 | 34.9 | 29.3 | 26.7 | 24.9 |
| 106.8 | 86.3 | 95.7 | 102.7 | 107.9 | Core PER (x) | 44.3 | 34.6 | 29.3 | 26.7 | 24.9 |
| 13.7 | 15.1 | 16.8 | 18.0 | 18.9 | FD PER (x) | 44.3 | 34.6 | 29.3 | 26.7 | 24.9 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | DPS (sen) | 1.5 | 2.5 | 3.0 | 3.3 | 3.5 |
| 140.4 | 145.5 | 139.5 | 134.2 | 129.5 | Net DY (%) | 0.7 | 1.1 | 1.3 | 1.4 | 1.5 |
| 33.8 | | 33.8 | | 33.8 | Book/share (sen) | 30.9 | | 40.6 | 46.0 | 51.7 |
| 27.4 | | | | 37.9 | P/Book (x) | 7.4 | | 5.6 | | 4.4 |
| | | | | | | | | | | 10.0 |
| | | | | | | | | | | 4.4 |
| | | | | | | | | | | 2,411.4 |
| | | | | | | | | | | 390.5 |
| | | | | | | | | | | 2,020.8 |
| | | | | | | | | | | 14.3 |
| | | | | | | | | | | 17.8 |
| | | | | | . , | | | | | 4.9 |
| | | | | | | | | | | 4.7 |
| 400.1 | 515.7 | 581.3 | 649.5 | /19.4 | Interest Cover(x) | 132.5 | 126.8 | 4,321.0 | 4,709.3 | 4,996.0 |
| | | | | | Other Ratios | | | | | |
| | | | | | | FY18 | | | | FY22f |
| | | | | | | | | | | 5.0 |
| | | | | | | | | | | 5.0 |
| | | | | | | | | | | 6.1 |
| | | | | | | | | | | 6.4 |
| | | | | | | 00.0 | | | | 6.4 |
| | | | | | | | | | | 33.2 |
| | | . , | | | | | | | | 29.8 |
| | | | | | | | | | | 30.3 |
| | | | | | | | | | | 23.9 |
| | | | | | | | | | | Cash |
| | | | | | UAFENOdes (%) | 2.3 | Z. I | Z.1 | 2.0 | 2.4 |
| | | | | | | | | | | |
| (1.1) (27.8) | (4.2) (33.7) | (31.3) | (34.3) | (36.8) | | | | | | |
| (21.0) | | | | | | | | | | |
| 28.4 | 69.1 | 60.5 | 65.2 | 68.6 | | | | | | |
| | FY18 327.2 (234.7) 92.6 (17.3) 75.3 0.3 0.0 75.6 (18.6) 57.0 (4.7) 52.3 2.2 54.4 1,053.0 5.0 5.2 5.2 FY18 133.0 106.8 13.7 0.0 140.4 33.8 27.4 455.1 82.4 3.9 7.5 16.5 110.4 325.0 19.6 344.6 455.1 82.4 3.9 7.5 16.5 110.4 325.0 19.6 344.6 455.1 82.4 3.9 7.5 16.5 110.4 325.0 19.6 344.6 455.1 82.4 3.9 7.5 16.5 110.4 325.0 19.6 344.6 455.1 82.4 3.9 7.5 16.5 110.4 325.0 19.6 344.6 455.1 82.4 3.9 7.5 16.5 110.4 325.0 19.6 344.6 455.1 82.6 (14.2) (14.6) (0.4) 63.3 55.8 (7.5) (7.1) 7.5 (7.1) (10.0) (16.7) (1.1) | FY18 FY19 327.2 339.9 (234.7) (226.2) 92.6 113.7 (17.3) (17.8) 75.3 95.9 0.3 0.4 0.0 0.0 75.6 96.3 (18.6) (22.0) 57.0 74.2 (4.7) (5.1) 52.3 69.2 2.2 0.5 54.4 69.6 1,053.0 1,053.0 5.0 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.2 6.6 5.3 <td< td=""><td>FY18 FY19 FY20f 327.2 339.9 376.8 (234.7) (226.2) (251.4) 92.6 113.7 125.4 (17.3) (17.8) (16.0) 75.3 95.9 109.4 0.3 0.4 1.3 0.0 0.0 0.0 75.6 96.3 110.8 (18.6) (22.0) (23.3) 57.0 74.2 87.5 (4.7) (5.1) (5.1) 52.3 69.2 82.4 2.2 0.5 0.0 54.4 69.6 82.4 1,053.0 1,053.0 1,053.0 5.0 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 <!--</td--><td>FY18 FY19 FY20f FY21f 327.2 339.9 376.8 404.7 (234.7) (226.2) (251.4) (270.2) 92.6 113.7 125.4 134.5 (17.3) (17.8) (16.0) (15.2) 75.3 95.9 109.4 119.2 0.3 0.4 1.3 1.8 0.0 0.0 0.0 0.0 75.6 96.3 110.8 121.0 (18.6) (22.0) (23.3) (25.4) 57.0 74.2 87.5 95.6 (4.7) (5.1) (5.1) (5.4) 52.3 69.2 82.4 90.2 2.2 0.5 0.0 0.0 50 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6</td><td>FY18 FY19 FY20f FY21f FY22f 327.2 339.9 376.8 404.7 424.9 (234.7) (226.2) (251.4) (270.2) (283.7) 92.6 113.7 125.4 134.5 141.2 (17.3) (17.8) (16.0) (15.2) (14.7) 75.3 95.9 109.4 119.2 126.5 0.3 0.4 1.3 1.8 2.2 0.0 0.0 0.0 0.0 0.0 75.6 96.3 110.8 121.0 128.7 (18.6) (22.0) (23.3) (25.4) (27.0) 57.0 74.2 87.5 95.6 101.7 (4.7) (5.1) (5.1) (5.4) (4.9) 52.3 69.2 82.4 90.2 96.7 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0<!--</td--><td>FY18 FY19 FY20f FY21f FY22f FY22f FY2 Dec 327.2 339.9 376.8 404.7 424.9 Revenue (234.7) (226.2) (251.4) (270.2) (283.7) COGS 92.6 113.7 125.4 134.5 141.2 BBIDA 0.1 0.0 0.0 0.0 0.0 0.0 Associates 0.3 0.4 1.3 1.8 2.2 Net Interest Income 0.0 0.0 0.0 0.0 0.0 Associates 75.6 96.3 110.8 121.0 128.7 PBT 75.7 74.2 87.5 56.6 101.7 Net Pofit (4.7) (5.1) (5.1) (5.4) (4.9) MI 2.2 0.5 0.0 0.0 0.0 Exceptionals Adj PATAMI 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0<td>FY18 FY19 FY207 FY217 FY227 FY216 Cuarterly financial summary FYE Dec fQ19 (234.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) 92.6 113.7 125.4 134.5 141.2 EBITDA 27.4 (17.3) (17.8) (16.0) (15.2) (14.7) D&A (4.8) 75.3 95.9 109.4 119.2 128.5 EBIT 22.6 (18.6) (22.0) (23.3) (25.4) (27.0) Tax (6.2) 57.0 7.4.2 87.5 95.6 101.7 Net Profit 16.3 (4.7) (5.1) (5.1) (5.4) (4.9) M (0.9) 52.3 69.2 82.4 90.2 96.7 PATAMI 15.4 13.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 5.2 6.6 7.8 8.6 9.2 Adj FP ENS (sen)</td><td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td><td>Quarterly financial summary Quarterly financial summary S27.2 339.9 376.8 40.47 40.49 Revenue 63.8 80.1 87.0 (224.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) (52.5) (56.4) 92.6 (113.7) (15.4) 114.2 EBITDA 27.4 30.6 (4.6) 0.0<td>Quarterly financial summary Quarterly financial summary EY16 FY26 F</td></td></td></td></td></td<> | FY18 FY19 FY20f 327.2 339.9 376.8 (234.7) (226.2) (251.4) 92.6 113.7 125.4 (17.3) (17.8) (16.0) 75.3 95.9 109.4 0.3 0.4 1.3 0.0 0.0 0.0 75.6 96.3 110.8 (18.6) (22.0) (23.3) 57.0 74.2 87.5 (4.7) (5.1) (5.1) 52.3 69.2 82.4 2.2 0.5 0.0 54.4 69.6 82.4 1,053.0 1,053.0 1,053.0 5.0 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 5.2 6.6 7.8 </td <td>FY18 FY19 FY20f FY21f 327.2 339.9 376.8 404.7 (234.7) (226.2) (251.4) (270.2) 92.6 113.7 125.4 134.5 (17.3) (17.8) (16.0) (15.2) 75.3 95.9 109.4 119.2 0.3 0.4 1.3 1.8 0.0 0.0 0.0 0.0 75.6 96.3 110.8 121.0 (18.6) (22.0) (23.3) (25.4) 57.0 74.2 87.5 95.6 (4.7) (5.1) (5.1) (5.4) 52.3 69.2 82.4 90.2 2.2 0.5 0.0 0.0 50 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6</td> <td>FY18 FY19 FY20f FY21f FY22f 327.2 339.9 376.8 404.7 424.9 (234.7) (226.2) (251.4) (270.2) (283.7) 92.6 113.7 125.4 134.5 141.2 (17.3) (17.8) (16.0) (15.2) (14.7) 75.3 95.9 109.4 119.2 126.5 0.3 0.4 1.3 1.8 2.2 0.0 0.0 0.0 0.0 0.0 75.6 96.3 110.8 121.0 128.7 (18.6) (22.0) (23.3) (25.4) (27.0) 57.0 74.2 87.5 95.6 101.7 (4.7) (5.1) (5.1) (5.4) (4.9) 52.3 69.2 82.4 90.2 96.7 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0<!--</td--><td>FY18 FY19 FY20f FY21f FY22f FY22f FY2 Dec 327.2 339.9 376.8 404.7 424.9 Revenue (234.7) (226.2) (251.4) (270.2) (283.7) COGS 92.6 113.7 125.4 134.5 141.2 BBIDA 0.1 0.0 0.0 0.0 0.0 0.0 Associates 0.3 0.4 1.3 1.8 2.2 Net Interest Income 0.0 0.0 0.0 0.0 0.0 Associates 75.6 96.3 110.8 121.0 128.7 PBT 75.7 74.2 87.5 56.6 101.7 Net Pofit (4.7) (5.1) (5.1) (5.4) (4.9) MI 2.2 0.5 0.0 0.0 0.0 Exceptionals Adj PATAMI 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0<td>FY18 FY19 FY207 FY217 FY227 FY216 Cuarterly financial summary FYE Dec fQ19 (234.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) 92.6 113.7 125.4 134.5 141.2 EBITDA 27.4 (17.3) (17.8) (16.0) (15.2) (14.7) D&A (4.8) 75.3 95.9 109.4 119.2 128.5 EBIT 22.6 (18.6) (22.0) (23.3) (25.4) (27.0) Tax (6.2) 57.0 7.4.2 87.5 95.6 101.7 Net Profit 16.3 (4.7) (5.1) (5.1) (5.4) (4.9) M (0.9) 52.3 69.2 82.4 90.2 96.7 PATAMI 15.4 13.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 5.2 6.6 7.8 8.6 9.2 Adj FP ENS (sen)</td><td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td><td>Quarterly financial summary Quarterly financial summary S27.2 339.9 376.8 40.47 40.49 Revenue 63.8 80.1 87.0 (224.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) (52.5) (56.4) 92.6 (113.7) (15.4) 114.2 EBITDA 27.4 30.6 (4.6) 0.0<td>Quarterly financial summary Quarterly financial summary EY16 FY26 F</td></td></td></td> | FY18 FY19 FY20f FY21f 327.2 339.9 376.8 404.7 (234.7) (226.2) (251.4) (270.2) 92.6 113.7 125.4 134.5 (17.3) (17.8) (16.0) (15.2) 75.3 95.9 109.4 119.2 0.3 0.4 1.3 1.8 0.0 0.0 0.0 0.0 75.6 96.3 110.8 121.0 (18.6) (22.0) (23.3) (25.4) 57.0 74.2 87.5 95.6 (4.7) (5.1) (5.1) (5.4) 52.3 69.2 82.4 90.2 2.2 0.5 0.0 0.0 50 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 5.2 6.6 7.8 8.6 | FY18 FY19 FY20f FY21f FY22f 327.2 339.9 376.8 404.7 424.9 (234.7) (226.2) (251.4) (270.2) (283.7) 92.6 113.7 125.4 134.5 141.2 (17.3) (17.8) (16.0) (15.2) (14.7) 75.3 95.9 109.4 119.2 126.5 0.3 0.4 1.3 1.8 2.2 0.0 0.0 0.0 0.0 0.0 75.6 96.3 110.8 121.0 128.7 (18.6) (22.0) (23.3) (25.4) (27.0) 57.0 74.2 87.5 95.6 101.7 (4.7) (5.1) (5.1) (5.4) (4.9) 52.3 69.2 82.4 90.2 96.7 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 </td <td>FY18 FY19 FY20f FY21f FY22f FY22f FY2 Dec 327.2 339.9 376.8 404.7 424.9 Revenue (234.7) (226.2) (251.4) (270.2) (283.7) COGS 92.6 113.7 125.4 134.5 141.2 BBIDA 0.1 0.0 0.0 0.0 0.0 0.0 Associates 0.3 0.4 1.3 1.8 2.2 Net Interest Income 0.0 0.0 0.0 0.0 0.0 Associates 75.6 96.3 110.8 121.0 128.7 PBT 75.7 74.2 87.5 56.6 101.7 Net Pofit (4.7) (5.1) (5.1) (5.4) (4.9) MI 2.2 0.5 0.0 0.0 0.0 Exceptionals Adj PATAMI 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0<td>FY18 FY19 FY207 FY217 FY227 FY216 Cuarterly financial summary FYE Dec fQ19 (234.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) 92.6 113.7 125.4 134.5 141.2 EBITDA 27.4 (17.3) (17.8) (16.0) (15.2) (14.7) D&A (4.8) 75.3 95.9 109.4 119.2 128.5 EBIT 22.6 (18.6) (22.0) (23.3) (25.4) (27.0) Tax (6.2) 57.0 7.4.2 87.5 95.6 101.7 Net Profit 16.3 (4.7) (5.1) (5.1) (5.4) (4.9) M (0.9) 52.3 69.2 82.4 90.2 96.7 PATAMI 15.4 13.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 5.2 6.6 7.8 8.6 9.2 Adj FP ENS (sen)</td><td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td><td>Quarterly financial summary Quarterly financial summary S27.2 339.9 376.8 40.47 40.49 Revenue 63.8 80.1 87.0 (224.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) (52.5) (56.4) 92.6 (113.7) (15.4) 114.2 EBITDA 27.4 30.6 (4.6) 0.0<td>Quarterly financial summary Quarterly financial summary EY16 FY26 F</td></td></td> | FY18 FY19 FY20f FY21f FY22f FY22f FY2 Dec 327.2 339.9 376.8 404.7 424.9 Revenue (234.7) (226.2) (251.4) (270.2) (283.7) COGS 92.6 113.7 125.4 134.5 141.2 BBIDA 0.1 0.0 0.0 0.0 0.0 0.0 Associates 0.3 0.4 1.3 1.8 2.2 Net Interest Income 0.0 0.0 0.0 0.0 0.0 Associates 75.6 96.3 110.8 121.0 128.7 PBT 75.7 74.2 87.5 56.6 101.7 Net Pofit (4.7) (5.1) (5.1) (5.4) (4.9) MI 2.2 0.5 0.0 0.0 0.0 Exceptionals Adj PATAMI 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 1.053.0 <td>FY18 FY19 FY207 FY217 FY227 FY216 Cuarterly financial summary FYE Dec fQ19 (234.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) 92.6 113.7 125.4 134.5 141.2 EBITDA 27.4 (17.3) (17.8) (16.0) (15.2) (14.7) D&A (4.8) 75.3 95.9 109.4 119.2 128.5 EBIT 22.6 (18.6) (22.0) (23.3) (25.4) (27.0) Tax (6.2) 57.0 7.4.2 87.5 95.6 101.7 Net Profit 16.3 (4.7) (5.1) (5.1) (5.4) (4.9) M (0.9) 52.3 69.2 82.4 90.2 96.7 PATAMI 15.4 13.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 5.2 6.6 7.8 8.6 9.2 Adj FP ENS (sen)</td> <td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td> <td>Quarterly financial summary Quarterly financial summary S27.2 339.9 376.8 40.47 40.49 Revenue 63.8 80.1 87.0 (224.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) (52.5) (56.4) 92.6 (113.7) (15.4) 114.2 EBITDA 27.4 30.6 (4.6) 0.0<td>Quarterly financial summary Quarterly financial summary EY16 FY26 F</td></td> | FY18 FY19 FY207 FY217 FY227 FY216 Cuarterly financial summary FYE Dec fQ19 (234.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) 92.6 113.7 125.4 134.5 141.2 EBITDA 27.4 (17.3) (17.8) (16.0) (15.2) (14.7) D&A (4.8) 75.3 95.9 109.4 119.2 128.5 EBIT 22.6 (18.6) (22.0) (23.3) (25.4) (27.0) Tax (6.2) 57.0 7.4.2 87.5 95.6 101.7 Net Profit 16.3 (4.7) (5.1) (5.1) (5.4) (4.9) M (0.9) 52.3 69.2 82.4 90.2 96.7 PATAMI 15.4 13.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 1,053.0 5.2 6.6 7.8 8.6 9.2 Adj FP ENS (sen) | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | Quarterly financial summary Quarterly financial summary S27.2 339.9 376.8 40.47 40.49 Revenue 63.8 80.1 87.0 (224.7) (226.2) (251.4) (270.2) (283.7) COGS (65.5) (52.5) (56.4) 92.6 (113.7) (15.4) 114.2 EBITDA 27.4 30.6 (4.6) 0.0 <td>Quarterly financial summary Quarterly financial summary EY16 FY26 F</td> | Quarterly financial summary Quarterly financial summary EY16 FY26 F |

Frontken Corporation | Results Review: 1QFY20

Figure #1 Quarterly results comparison

| 1Q19 | 4Q19 | 1Q20 | QoQ | YoY |
|------|---|---|--|---|
| 83.8 | 88.9 | 84.9 | (4.5) | 1.2 |
| 27.4 | 28.0 | 29.1 | 3.8 | 6.3 |
| 32.6 | 31.5 | 34.3 | | |
| 22.6 | 24.3 | 24.4 | 0.4 | 8.1 |
| 22.5 | 24.5 | 24.7 | 1.0 | 9.6 |
| 16.3 | 19.6 | 18.2 | (6.8) | 11.6 |
| 15.4 | 18.2 | 17.0 | (6.5) | 10.4 |
| 15.4 | 18.9 | 16.3 | (13.7) | 6.1 |
| 1.5 | 1.7 | 1.6 | (6.5) | 10.4 |
| 1.5 | 1.8 | 1.6 | (13.7) | 6.1 |
| | 1Q19 83.8 27.4 32.6 22.6 22.5 16.3 15.4 15.4 1.5 | 1Q19 4Q19 83.8 88.9 27.4 28.0 32.6 31.5 22.6 24.3 22.5 24.5 16.3 19.6 15.4 18.2 15.4 18.9 1.5 1.7 | 1Q19 4Q19 1Q20 83.8 88.9 84.9 27.4 28.0 29.1 32.6 31.5 34.3 22.6 24.3 24.4 22.5 24.5 24.7 16.3 19.6 18.2 15.4 18.2 17.0 15.4 18.9 16.3 1.5 1.7 1.6 | $\begin{array}{ c c c c c c } \hline 1Q19 & 4Q19 & 1Q20 & QoQ \\ \hline 83.8 & 88.9 & 84.9 & (4.5) \\ 27.4 & 28.0 & 29.1 & 3.8 \\ 32.6 & 31.5 & 34.3 & \\ 22.6 & 24.3 & 24.4 & 0.4 \\ 22.5 & 24.5 & 24.7 & 1.0 \\ 16.3 & 19.6 & 18.2 & (6.8) \\ 15.4 & 18.2 & 17.0 & (6.5) \\ 15.4 & 18.9 & 16.3 & (13.7) \\ 1.5 & 1.7 & 1.6 & (6.5) \\ \hline \end{array}$ |

Bursa, HLIB Research

Disclaimer

The information contained in this report is based on data obtained from sources believed to be reliable. However, the data and/or sources have not been independently verified and as such, no representation, express or implied, are made as to the accuracy, adequacy, completeness or reliability of the info or opinions in the report.

Accordingly, neither Hong Leong Investment Bank Berhad nor any of its related companies and associates nor person connected to it accept any liability whatsoever for any direct, indirect or consequential losses (including loss of profits) or damages that may arise from the use or reliance on the info or opinions in this publication.

Any information, opinions or recommendations contained herein are subject to change at any time without prior notice. Hong Leong Investment Bank Berhad has no obligation to update its opinion or the information in this report.

Investors are advised to make their own independent evaluation of the info contained in this report and seek independent financial, legal or other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise represents a personal recommendation to you.

Under no circumstances should this report be considered as an offer to sell or a solicitation of any offer to buy any securities referred to herein.

Hong Leong Investment Bank Berhad and its related companies, their associates, directors, connected parties and/or employees may, from time to time, own, have positions or be materially interested in any securities mentioned herein or any securities related thereto, and may further act as market maker or have assumed underwriting commitment or deal with such securities and provide advisory, investment or other services for or do business with any companies or entities mentioned in this report. In reviewing the report, investors should be aware that any or all of the foregoing among other things, may give rise to real or potential conflict of interests.

This research report is being supplied to you on a strictly confidential basis solely for your information and is made strictly on the basis that it will remain confidential. All materials presented in this report, unless specifically indicated otherwise, are under copyright to Hong Leong Investment Bank Berhad. This research report and its contents may not be reproduced, stored in a retrieval system, redistributed, transmitted or passed on, directly or indirectly, to any person or published in whole or in part, or altered in any way, for any purpose.

This report may provide the addresses of, or contain hyperlinks to websites. Hong Leong Investment Bank Berhad takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to Hong Leong Investment Bank Berhad own website material) are provided solely for your convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or Hong Leong Investment Bank Berhad website shall be at your own risk.

1. As of 13 May 2020, Hong Leong Investment Bank Berhad has proprietary interest in the following securities covered in this report: (a) -.

2. As of 13 May 2020, the analyst(s) whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report. (a) -.

Published & printed by:

Hong Leong Investment Bank Berhad (10209-W) Level 28, Menara Hong Leong, No. 6, Jalan Damanlela, Bukit Damansara, 50490 Kuala Lumpur Tel: (603) 2083 1800 Fax: (603) 2083 1766

Stock rating guidelines

| BUY | Expected absolute return of +10% or more over the next 12 months. |
|--------------|---|
| HOLD | Expected absolute return of -10% to +10% over the next 12 months. |
| SELL | Expected absolute return of -10% or less over the next 12 months. |
| UNDER REVIEW | Rating on the stock is temporarily under review which may or may not result to a change from the previous rating. |
| NOT RATED | Stock is not or no longer within regular coverage. |
| | |

Sector rating guidelines OVERWEIGHT Sector expected to outperform the market over the next 12 months. NEUTRAL Sector expected to perform in-line with the market over the next 12 months. UNDERWEIGHT Sector expected to underperform the market over the next 12 months.

The stock rating guidelines as stipulated above serves as a guiding principle to stock ratings. However, apart from the abovementioned quantitative definitions, other qualitative measures and situational aspects will also be considered when arriving at the final stock rating. Stock rating may also be affected by the market capitalisation of the individual stock under review.