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# INDUSTRY OUTLOOK

### The two shocks of COVID-19 and oil price collapse are intertwined

### **ECONOMIC**

- COVID prevention lower measures lead to restricted movement and lower economic activities
- IMF expects GDP to contract by 4.9% 2020; hope for a 'U-shaped' recovery in 2021

### **OIL & GAS INDUSTRY**

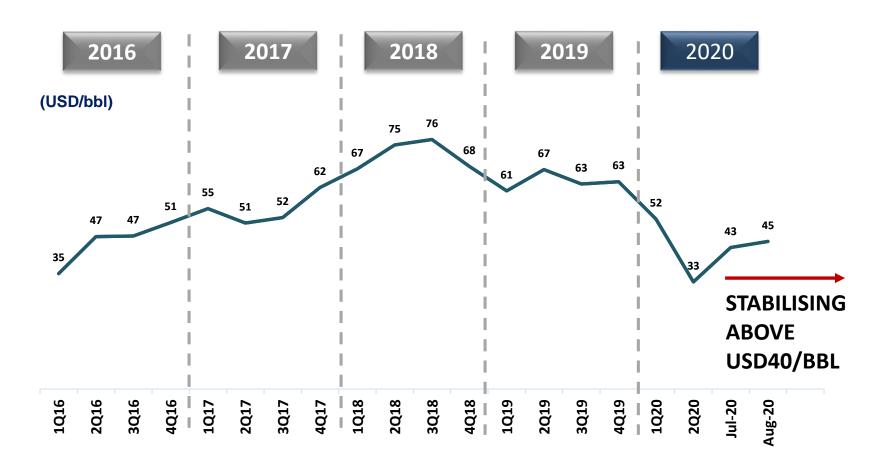
- EIA forecasts global oil demand expected to fall by ~8.1 mil bbl/day in 2020
- OPEC+ agreed to supply cuts, but insufficient
- Oversupply leading to buildup in inventory

### **DRILLING RIG OUTLOOK**

- IEA expects Global
   Upstream E&P
   Investments to drop by
   32% in 2020
- Global jack-up demand expected to drop to 320 rigs from 380 rigs in early 2020
- Utilisation and daily charter rates are under pressure



### **OIL PRICE MOVEMENT - BRENT**



ALTHOUGH OIL PRICES ARE STILL ~30% LOWER THAN 2019 LEVELS, IT HAS BEEN STABILISING ABOVE USD40/BBL FOR THE PAST THREE MONTHS;



Source: Markets Insider

# **DRILLING RIGS OUTLOOK - SUPPLY**



minus

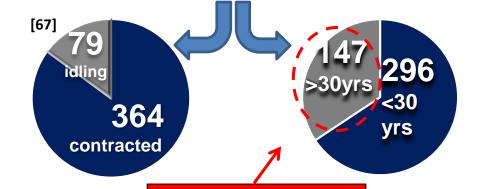


Jack-up Rigs Available for Contract

443

Lesser rigs available in the future

Potential Rigs Coming Out From The Yard	Total
Grand Total	43



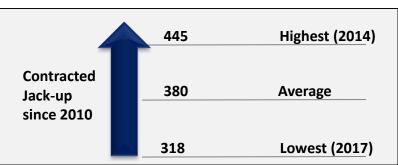
Potential to be Retired

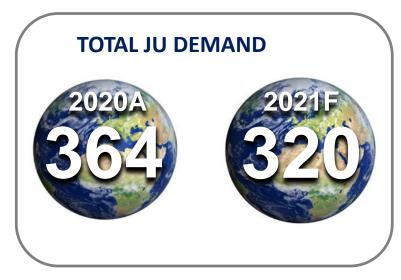
Source: IHS Petrodata July 2020



# **DRILLING RIGS OUTLOOK - DEMAND**







Source: IHS World Rig Forecast: Short Term Trends April 2020

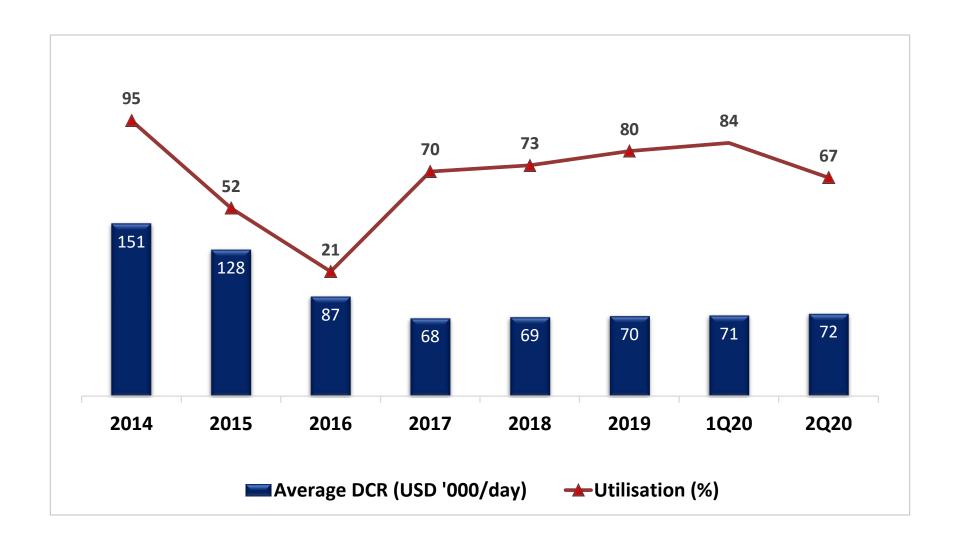
Utilisation in Malaysia	
Total Rig in Malaysia	14
Working	10
Average Contracted Rig Utilisation	71%

Source: IHS Petrodata July 2020





### RIG UTILISATION AND AVERAGE DAILY CHARTER RATE





# LATEST ORDER BOOK STATUS

### **Total Contract Value**

RM 1.69 b
+
RM 0.90 b
(option)
=
RM 2.58 b

### **Remaining Order Book**





**PCSB** 



**IDLE** 





**IDLE** 

NAGA 6

**PCSB** 



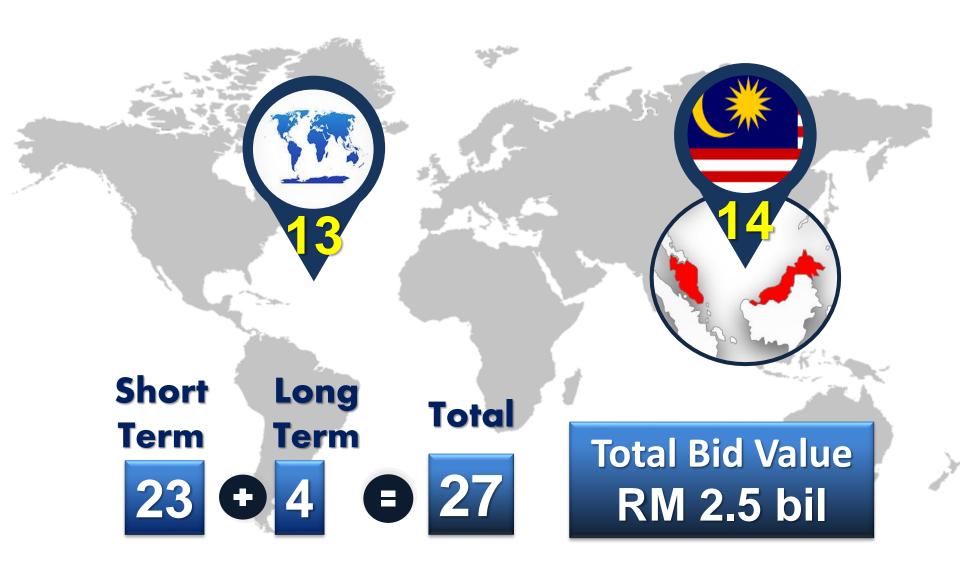
PCSB



**PCSB** 



# **CURRENT TENDER ACTIVITIES**





As at 30 July 2020

### **MAJOR SHAREHOLDERS**

# **VELESTO** energy

\* PNB

57.0%

\* PNB
and PNB Funds

Urusharta Jamaah

5.3%

Public Mutual

1.8%

Vanguard

1.7%

**OTHERS** 

31.5%

**KWAP** 

1.7%

Manulife

1.1%

Foreign

shareholding: 4.6%



As at 22 June 2020 and Company Announcements

# FINANCIALS 13

# **2Q 2020 KEY FINANCIAL HIGHLIGHTS**

AVERAGE UTILISATION

AVERAGE DAY RATE

OPERATIONAL EFFICIENCY

67%

1Q20:84% 2Q19:74% USD72k

1Q20 : 71k 2Q19 : 71k 99%

1Q20:98% 2Q19:98%

**REVENUE** 

**RM141m** 

1Q20 : 176m 2Q19 : 157m **EBITDA** 

RM62m

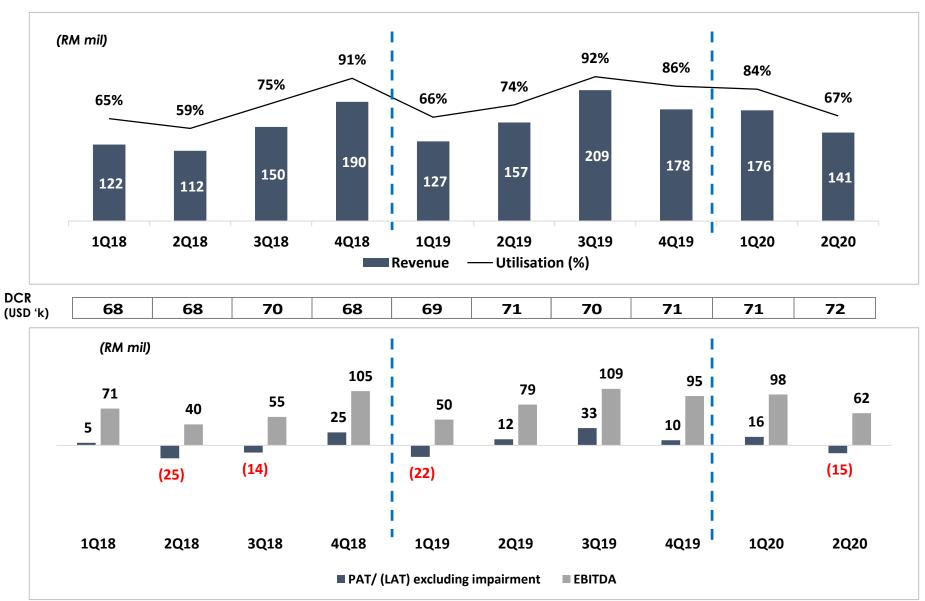
1Q20 : 98m 2Q19 : 79m PAT/(LAT)

(RM15m)

1Q20:16m 2Q19:12m



### **EVOLUTION OF PERFORMANCE**





# RENEWED FOCUS ON COST SAVINGS

### TARGETING RM20M COST SAVINGS FOR FY2020

### **RM** mil

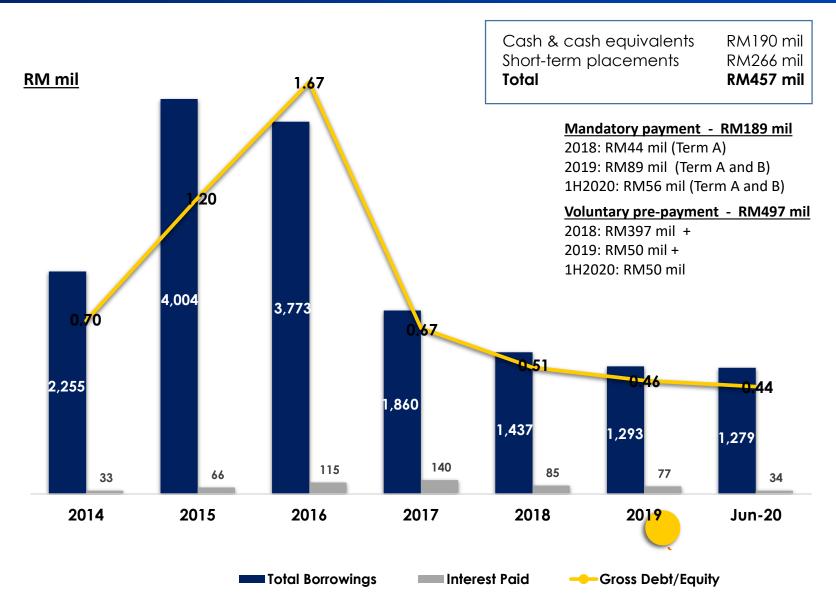


### **Major Drivers**

- 1. Procurement
- 2. Repair & Maintenance
- 3. Idle Rig Management
- 4. Personnel Costs
- 5. Early Loan Repayment

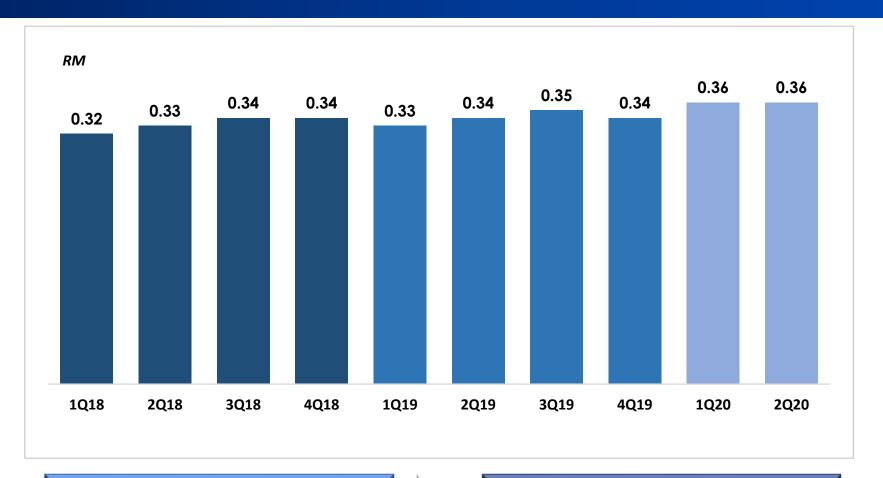


# MAINTAINING LOW DEBT/ EQUITY RATIO





### **NET ASSET PER SHARE**



Share Price 25/08/2020 RM 0.15

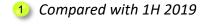
Market Capitalisation 25/08/2020

RM 1.23 billion



# **KEY FINANCIAL RATIOS**

Financial Ratios	2014	2015	2016	2017	2018	2019	YTD June 2020
Revenue (RM mil)	1,015	840	321	587	574	671	317
Revenue growth (%)	37.6	(17.2)	(61.8)	82.9	(2.2)	16.9	11.7 1
EBITDA margin (%)	43.7	36.8	2.9	42.4	47.1	49.2	50.0
PAT/ (LAT) margin excluding impairment (%)	25.0	(2.5)	(125.3)	(25.1)	(1.6)	4.9	0.3
Earnings/ (Loss) per share atributable to equity holders of the Company (sen)	11.66	-17.08	-54.46	-36.79	-0.24	0.40	0.01
Total borrowings (RM mil)	2,254	4,004	3,773	1,860	1,437	1,293	1,279
Gross debt to equity ratio	0.70	1.20	1.67	0.67	0.51	0.46	0.44
EBITDA / Interest (x)	17.0	4.8	0.1	1.8	3.2	4.1	4.3





### SUSTAINABILITY HIGHLIGHTS



# VELESTO ADDED TO THE FTSE4GOOD BURSA MALAYSIA INDEX IN JUNE 2019





Tier 1 (Setting the Pace) for Sustainability disclosures by BURSA Malaysia



Included in FTSE4Good
Bursa Malaysia Index



Purchases from Local Suppliers: RM186.0 mil (FY2018: RM119.8 mil)

+ 55%



Employees in Salaries and Benefits: RM138.9 mil (FY2018: RM127.8 mil)

+ 9%













**6 United Nations Sustainability Development Goals** ("UN SDGs") adopted by VELESTO; UN SDG 3, UN SDG 4, UN SDG 5, UN SDG 7, UN SDG 8, UN SDG 14



Taxes Paid to the Government: RM8.8 mil (FY2018: RM0.6 mil)

+ 15 times



Net Debt Repayments to Financiers: RM138.8 mil (FY2018: RM441.2 mil)

**-7%** 



### FOCUSED ON ESG EXCELLENCE

### **ECONOMIC**



715 employees

(FY2018: 658)

72% Malaysians

### **ENVIRONMENT**





8% reduction

 In rig energy
 consumption; and
 Greenhouse Gas
 emissions

### SOCIAL



### 2.6 mil manhours

(FY2018: 1.4 mil manhours) without LTI





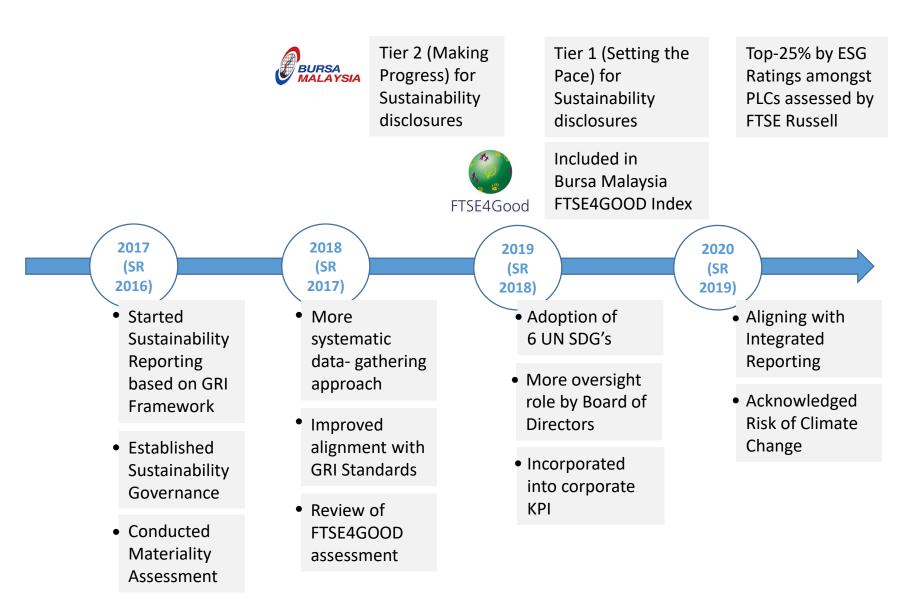


**45**% Senior Management

**44**% Directors



### **OUR SUSTAINABILITY JOURNEY**





### SUSTAINABILITY ESG RATINGS



Top-25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell



Improving ESG disclosures based on FTSE Russell criteria

### **THEME SCORES**

Pillars	June 2020 (out of 5)
Environment	2.3
Social	2.6
Governance	5.0
Aggregate	3.3

Top ESG rated companies in the Energy Sector



HengYuan Refining Hibiscus

**MMHE** 





Bumi Armada Deleum

**Dialog** 

Petron Yinson Malaysia

Note: Petronas Chemicals (Industrial Products & Services), Petronas Dagangan (Consumer Products & Services), Petronas Gas (Utilities)



# PROPOSED SHARE CAPITAL REDUCTION

### **Details of the Proposal**

The reduction and cancellation of RM2.21 billion of the issued share capital of the Company and corresponding elimination accumulated losses, pursuant to Section 116 of the Companies Act, 2016 ("Act").

Unaudited 31.12.2019 RM mil	Company Before	Company After	Group Before	Group After
Share Capital	4,055	1,845	4,055	1,845
Accumulated Profit/ (Losses) (*)	(2,172)	38	(2,146)	63
Other Reserves	291	291	893	893
Total Shareholders' Equity	2,174	2,174	2,802	2,802
Net Asset per share (sen)	0.26	0.26	0.34	0.34

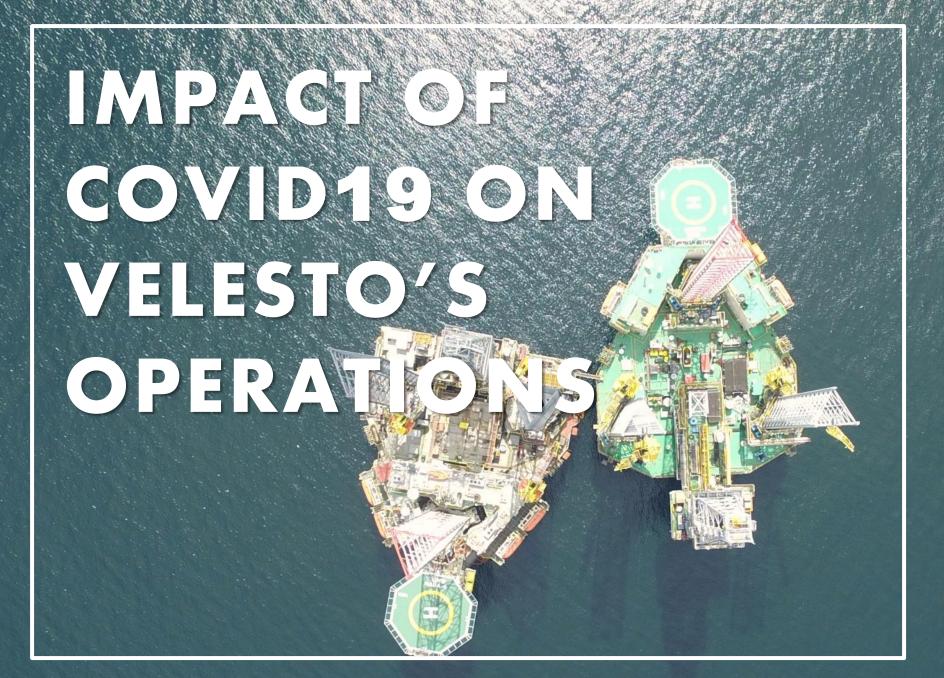


### **Progress Update**

- Shareholders approval at 10<sup>th</sup> AGM of VEB (Completed)
- 2. Filed an application to the High Court to obtain the confirmation of the High Court for the Proposed Share Capital Reduction pursuant to Section 116 of the Act (Completed)
- Court order obtained from the high court (Pending)
- Lodgement of the order with ROC and Announcement of completion of Proposal (Pending)



<sup>(\*)</sup> Assumption: After estimated expenses of RM250k





# OPERATIONAL CHALLENGES ARISING FROM MCO













### **HOW DO WE HANDLE IT?**

# **OFFSHORE**

- STAY OFFSHORE LONGER FROM 28 DAYS TO 49 DAYS
- 2 ADDITIONAL ALLOWANCE IF HAVE TO STAY LONGER ON THE RIG
- 9 TRANSIT CENTRES: TO MAKE SURE HEALTHY CREW BEFORE GOING TO RIG
- SPECIAL STANDBY ALLOWANCE IF HAVE TO STAY AT TRANSIT CENTRES
- EVERY TWO WEEKS SALARY PAYMENT
  - SPECIAL MEAL ALLOWANCE IF CANNOT GO BACK TO RIG



# PERSONNEL COST MEASURES

# **Measures Undertaken**



**Reskilling Employees** 



**Hiring Freeze** 



**No Salary Increments** 



**Manpower Reduction** 





<sup>\*</sup> Management will consider additional measures, if necessary



# **CURRENT OUTLOOK**

Slowdown in global economy caused lower demand for oil and gas

**Global E&P companies reduced CAPEX significantly** 

Oil price stabilising at above USD40 per barrel in the last three months

Drilling activities slowly recovering as reserve replenishment activities returns

However, low activities expected to continue for the remainder of the year



### WHAT ARE WE DOING

Continue to pursue contracts in the domestic market

Actively tender in regional and global markets

**Continue to improve operational and financial efficiencies** 

**Enhance cost cutting measures and prioritising expenses** 

Defer non-critical CAPEX and closely monitor liquidity position

Developing new capabilities and expanding asset workscope





