

SERBA DINAM

Global Integrated Engineering Services Provider

2nd Annual General Meeting

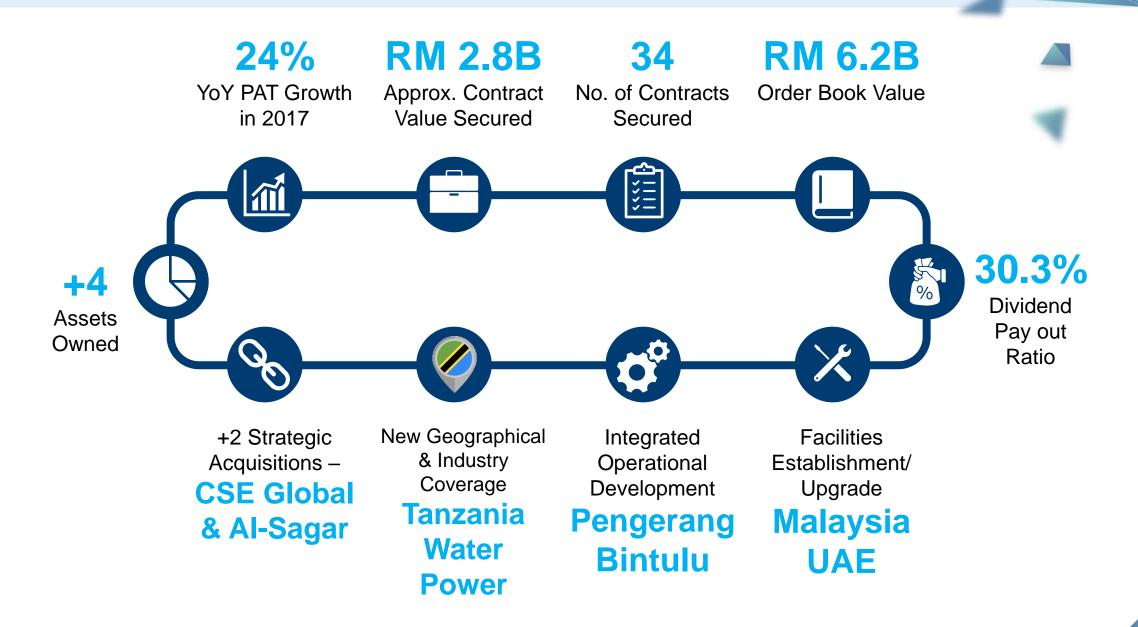
Presented by:

Dato' Dr. Ir. Mohd Abdul Karim Abdullah Group Managing Director, Group CEO & Non-Independent Executive Director

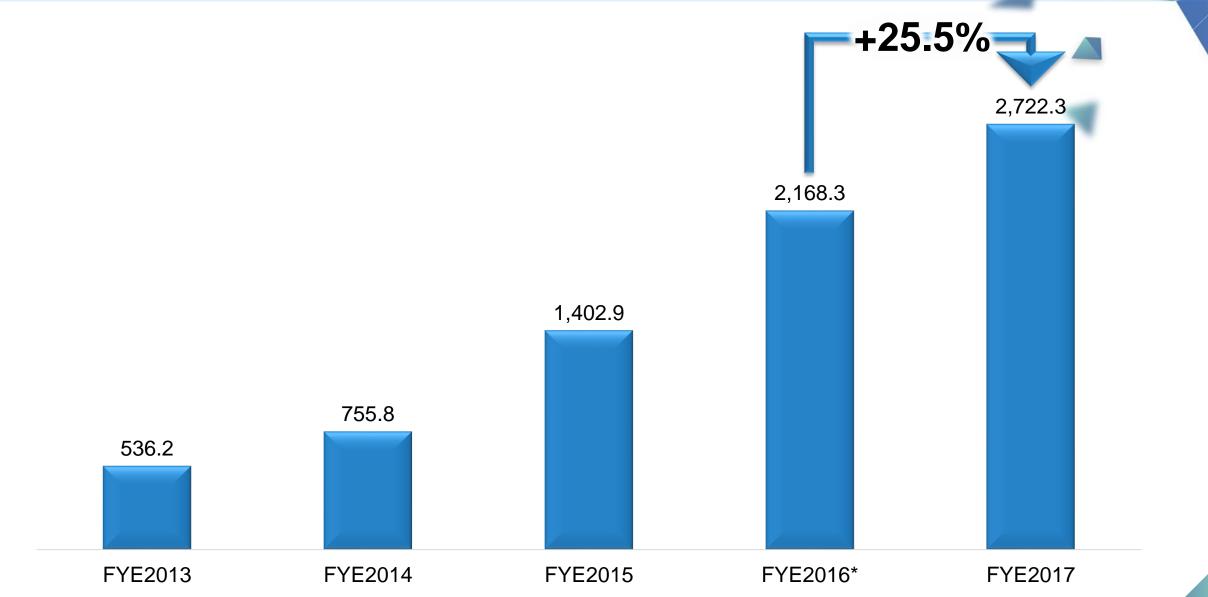
14 May 2018

2017 Overview

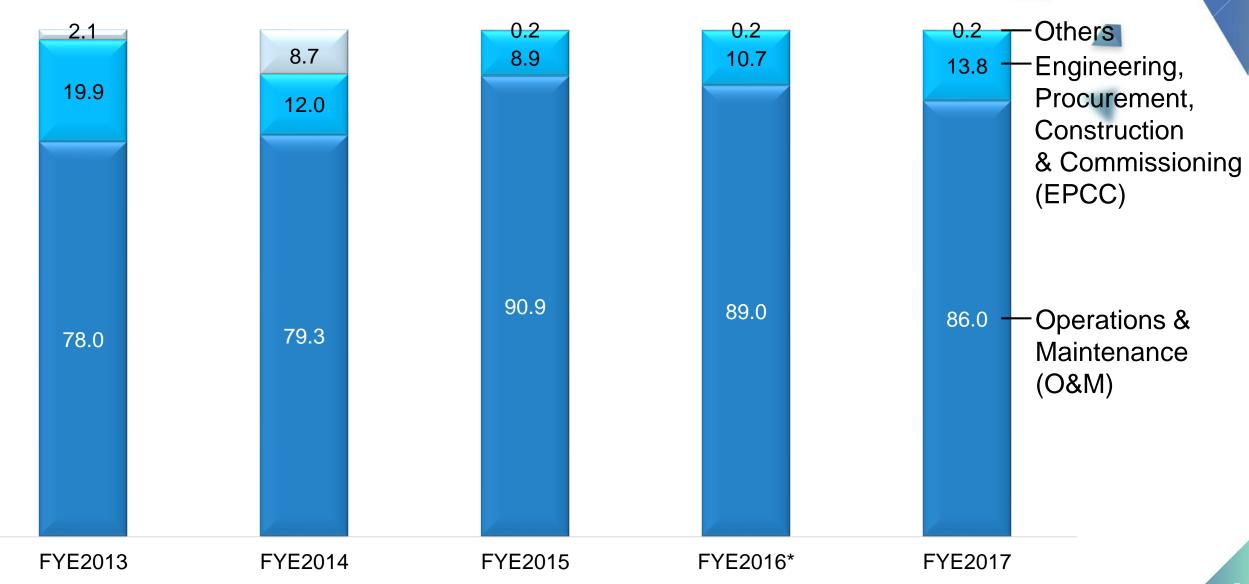
2017–YTD Key Highlights



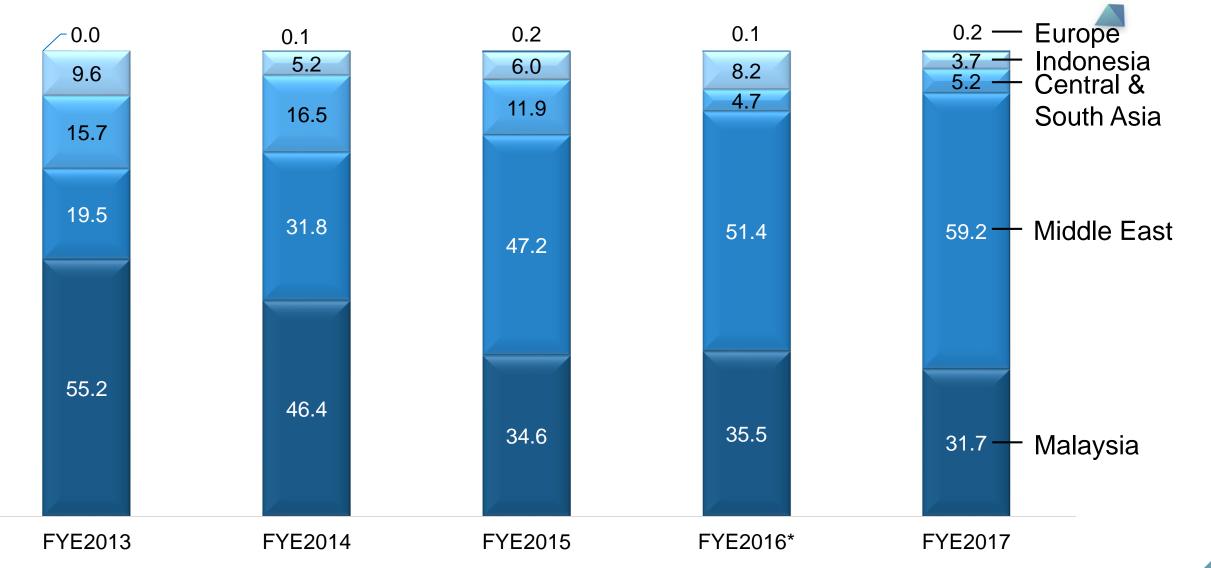
Revenue (MYR million)

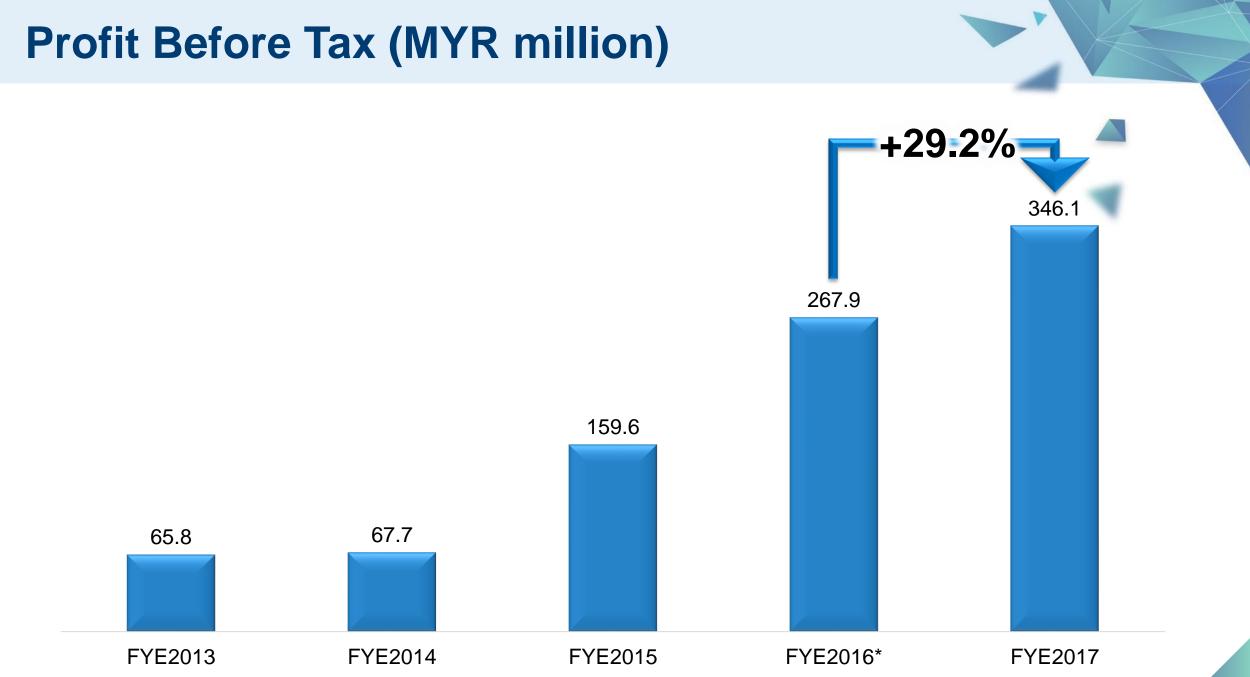


Revenue Breakdown by Segments (%)

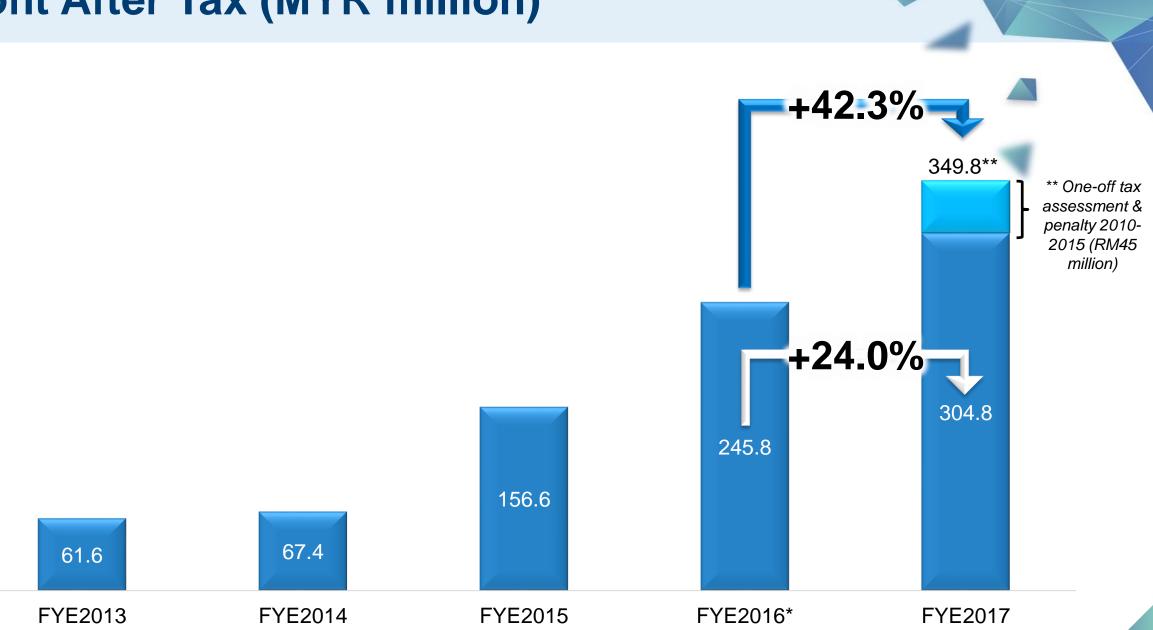


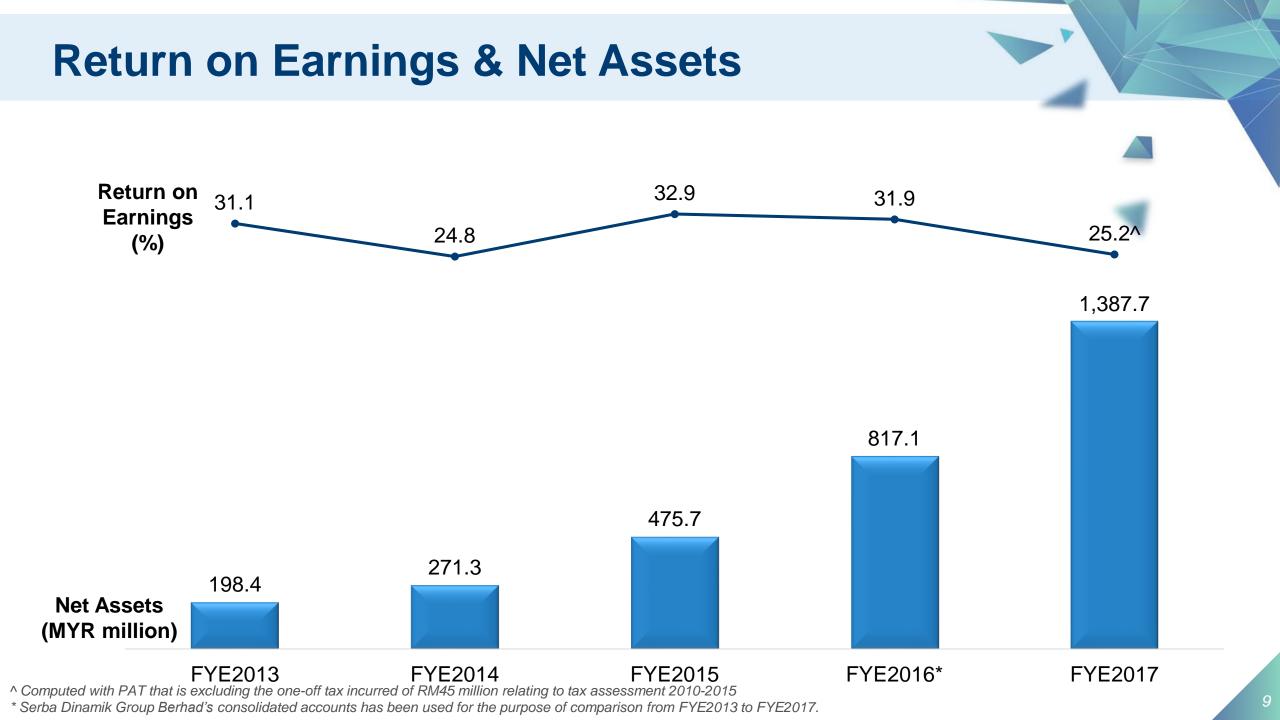
Revenue Breakdown by Geography (%)



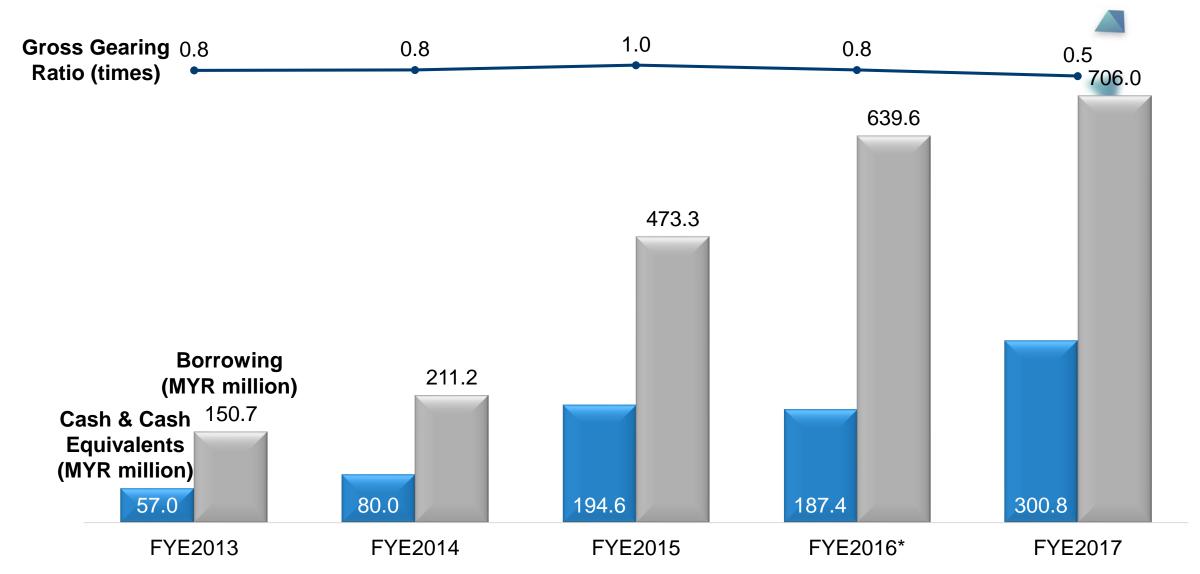


Profit After Tax (MYR million)





Balance Sheet



Utilisation on IPO Proceeds

Utilisation of Proceeds	Estimated Timeframe [#]	Proposed Utilisation (MYR million)	Percentage (%)	Actual Utilisation (MYR million)*	Actual Utilisation (%)
Expansion of business & operational facilities	Within 36 months	300.0	73.7	147.5	49.2
Working capital	Within 36 months	29.3	7.2	29.3	100.0
Repayment of bank borrowings/ financing	Within 12 months	60.0	14.7	60.0	100.0
Estimated listing expenses	Within 6 months	17.8	4.4	17.8	100.0
Total		407.1	100.0	254.6	62.6

Utilisation on Private Placement Proceeds

Utilisation of Proceeds	Estimated Timeframe [#]	Proposed Utilisation (MYR million)	Percentage (%)	Actual Utilisation (MYR million)*	Actual Utilisation (%)
Partial development of PelP – Valued at approx. RM400.00 million	Within 24 months	270.5	63.3	-	-
Partial development of PICC – Valued at approx. RM450.00 million	Within 24 months	38.3	9.0	-	-
Working capital requirements for Tanzania's EPCC contract (chlorine skid mounted chlor-alkali plant) – Valued at approx. RM295.26 million	Within 24 months	111.1	26.0	-	-
Estimated private placement expenses	Within 6 months	7.3	1.7	7.3	100.0
Total		427.2	100.0	7.3	1.7

From the completion of private placement of 133,500,000 new ordinary shares (10% of the existing issued and paid-up share capital) issued at RM3.20 each * As at 31 Mar 2018



Dividend



FYE2017 Dividend







Total Dividend per Ordinary Share 6.8 Sen

Total Pay-out RM99.89 Million

equivalent **30.3%** of Group's Profit After Tax

Dividend Policy At least 30% profit after tax attributable to the owners of Company

2018 Going Forward

Growing From...

Continue Advancing with Our Core Operations

Current Orderbook – RM6.2B

Working towards double-digit orderbook growth



More Potentials from Power/ Utility Industry & Assets Ownership



Growing From...

M&As of Company with Technologies & Skills Sets/ Parts Manufacturing

- To complement/ expand existing product & service offerings
- To provide access into new market
- Revenue stream diversification
- Cost efficiency



IoT Expansion in Industry 4.0

- 5% Internal target of revenue contribution from "Others" segment
- 3 Products developed by existing in-house team:







Digital clinical panel management system – partnering with the Malaysian Islamic Doctors Organization

QR-Code based payment carpark system

Digital content platform partnering with National Book Development Foundation

Pengerang Development

Pengerang Integrated Development

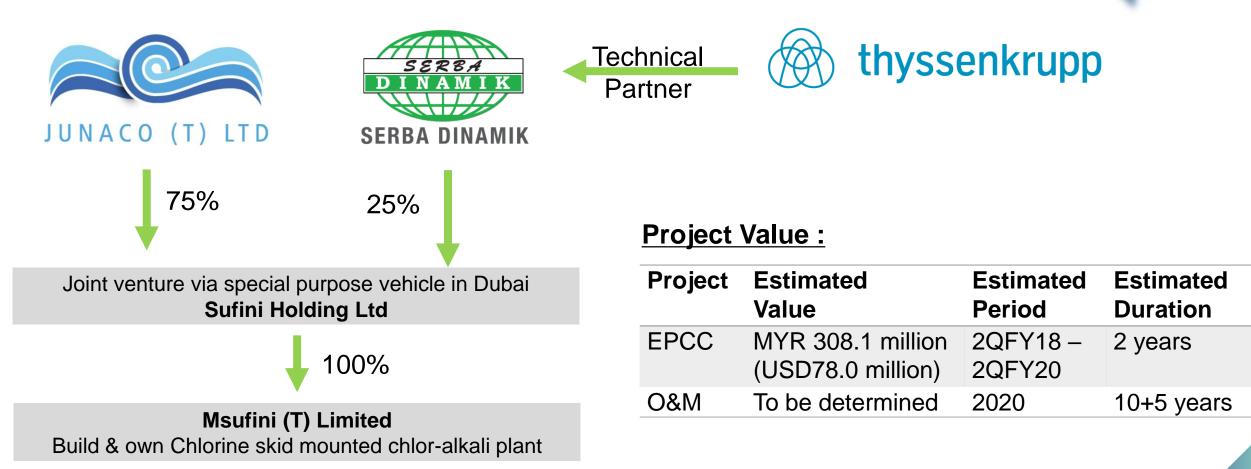
- To create Malaysia's 1st MRO & IRM Global Centre of Excellence with a self-contained supporting ecosystem to serve the regional demands
- Part of the Group's desire of building a MRO & IRM global empire



Tanzania Development

45 MTPD Chlorine skid mounted chlor-alkali plant

Msufini Area, Mlandizi Ward, Kibaha District Coast Region, Tanzania

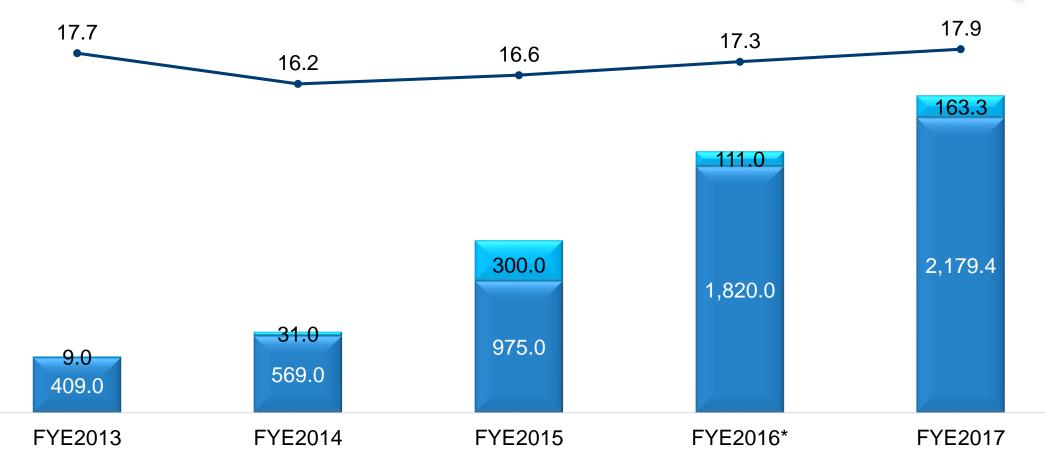


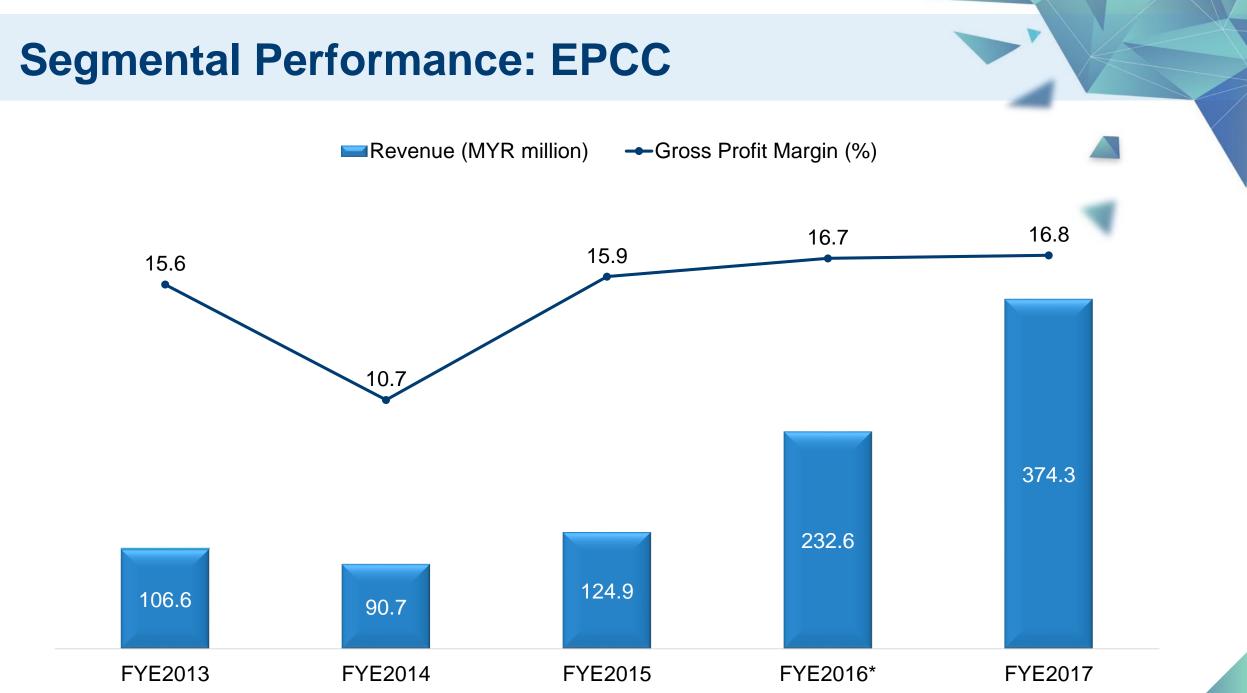




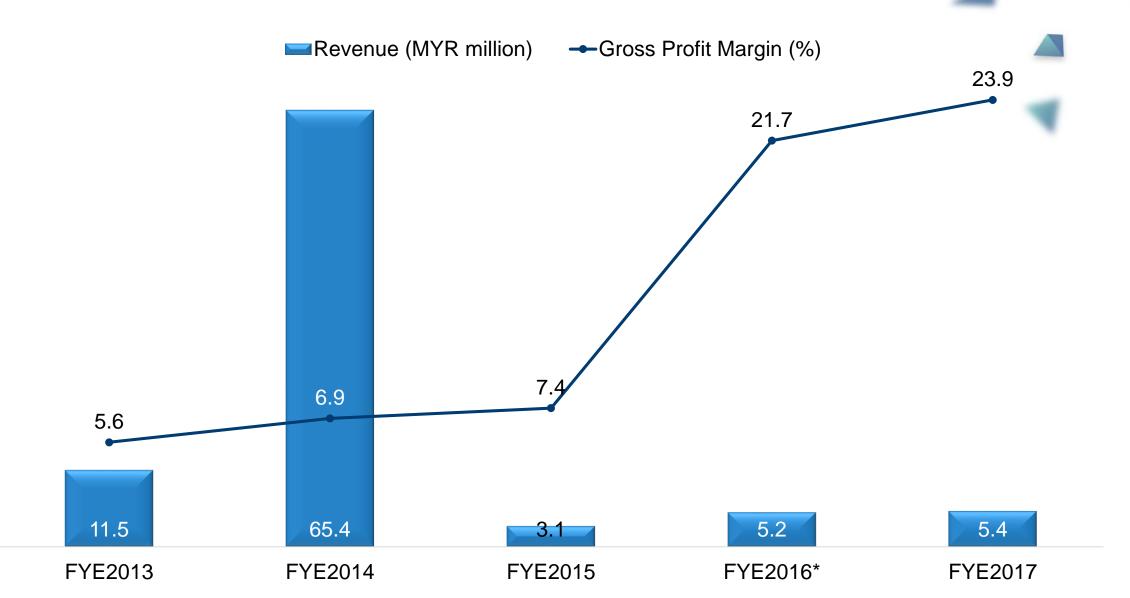
Segmental Performance: O&M

Revenue of Inspection, Repair & Maintenance (IRM) (MYR million)
Revenue of Maintenance, Repair & Overhaul (MRO) (MYR million)
Gross Profit Margin (%)





Segmental Performance: Other Products & Services



Sustainable Asset Ownership Model

	Compressed Natural Gas (CNG) Plant	Water Treatment Plants	Hydropower Plants		Chlorine Skid Mounted Chlor-alkali Plant
Location	Muaro Jambi, Sumatra Indonesia	Kuala Terengganu Utara, Terengganu	Kota Marudu, Sabah	Singgor, Talang & Temenggor, Perak	Kibaha District Coast Region, Tanzania
Equity Ownership	51%	40%	30%	40%***	25%##
Capacity	2.5 MMSCFD	120 MLD & 28 MLD	29.1 MW (3 plants cumulatively)	60 MW (3 plants cumulatively)	45 MTPD
Investment Cost	RM 3.8 Million	RM 34.0 Million	RM 12.2 Million	RM 24.9 Million [#]	Approx. RM 16.3 Million ^{###}
EPCC	Completed (1Q2015-4Q2016)	RM 289.0 Million (2Q2017-2Q2019)**	RM 218.0 Million (4Q2016-3Q2018)	RM 560.0 Million (1Q2018-2Q2020)	RM 295.2 Million (2Q2018-2Q2020)
O&M	Approx. RM1.2 Million/ Year (Eliminated in consolidation)	Under negotiation	RM 4.5 Million/ Year (for 21 years)	RM 10.56 Million/ Year (for 21 years)	To be confirmed (10+5 years)
Approx. Equity Profit To be Recognised Annually*	RM 2.9 Million (Expected to turn profitable by 3Q2018)	RM 3.3 Million (RM 8.2 Million project profit/ year)	RM 3.0 Million (RM 9.4 Million project profit/ year)	Approx. RM 9.0 Million (RM 22.5 Million project profit/ year)	RM 4.1 Million (RM 16.3 Million project profit/ year)

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* Estimated value

** For 28 MLD only. EPCC for 120MLD was awarded to SALCON

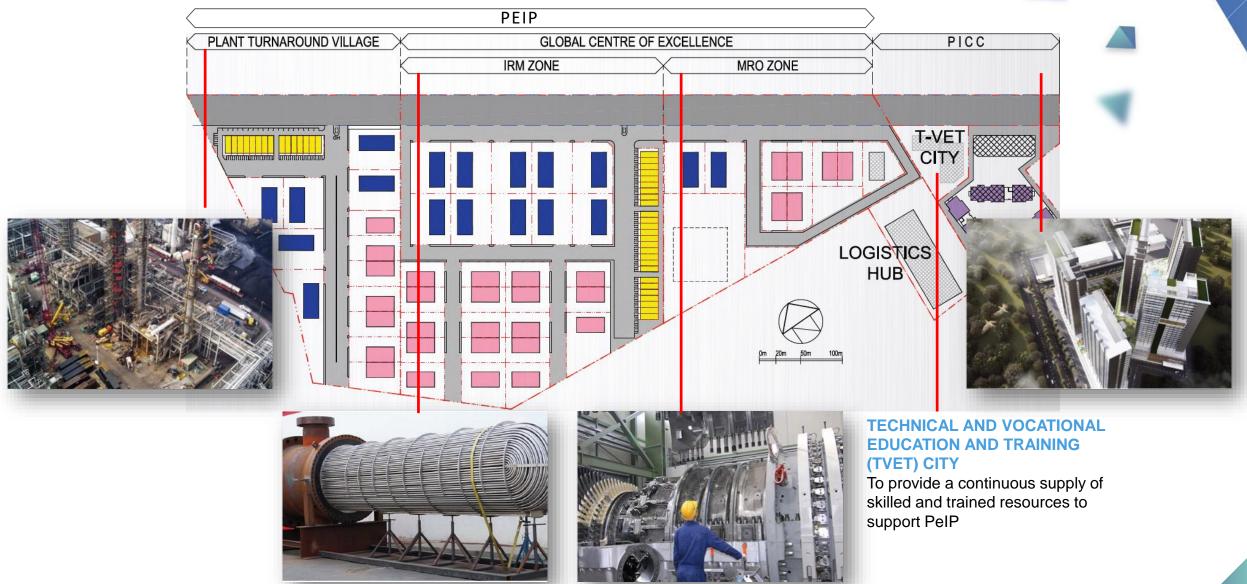
*** Partnering with Maju Holdings Sdn Bhd (30%) & Perak Hydro Renewable Energy Corporation Sdn Bhd (30%)

[#] To be funded with IPO proceeds

Based on the debt equity ratio of 80:20. To be funded partly with proceeds raised from private placement

Partnering with Junaco (T) Limited, a leading supplier of water related solutions, which operates in more than 10 countries namely, Tanzania, South Africa, Mauritius, Netherlands, Malawi, Zambia, Uganda, Kenya, Democratic Republic of Congo and Dubai (UAE)

Project Update



Project Update (Cont'd)

Based on Estimates & Forecasts	Equity Planned To Hold	Land Size	Development Cost	Projected Revenue	Completion Timeline	
PelP	-	54.5 acres	RM 666 Million	-		
MRO Global Centre of Excellence	100%	11 acres	RM 140 Million	RM85 Million/ Year	40 2020	
IRM Global Centre of Excellence	45%	27 acres	RM 311 Million	RM518 Million*	4Q 2020	
Plant Turnaround Village	45%	15 acres	RM 170 Million	RM272 Million*		
T-VET City	45%	1.5 acres	RM 45 Million	RM64 Million*		
PICC Office Towers Service Apartments Residential Apartment Car Park Retail Podium Conference & Banquet Hall	To be determined	7.5 acres	RM450.0 Million	RM494.2 Million + Monthly rental of RM36 Million/ Year	4Q 2021	

Project Update (Cont'd)

Opportunities in Pengerang



Pengerang Integrated Petroleum Complex



Tanjung Bin Petrochemical & Maritime Industrial Centre



Tanjung Langsat Industrial Complex



Tanjung Piai Integrated Petroleum & Maritime Industrial Park

20,000 acres of land comprising
Pengerang Integrated Complex
developed by PETRONAS at a cost of
USD27 billion (RM113 billion)

2,255 acres industrial development with 3 million m3 of oil storage in southwest Johor 5,000 acres industrial complex comprising 2 million m3 of oil storage; light, medium and heavy manufacturing base; and marine supply base 3,485 acres reclaimed land off the southwestern coast of Johor

Project Update (Cont'd)

Opportunities in the Power Generation Industry in Peninsular Malaysia

- Gas and steam turbines, and boilers are the key equipment used in fossil fuel power generation plants that require regular MRO and IRM services
- In 2017, there were a total of **51** fossil fuel power generation plants in Peninsular Malaysia, out of which **8** were in Johor

Type of Licenses in	Number of Power Plants by Type of Fuel Source					
Peninsular Malaysia	Fossil Fuels	Hydro	Solar	Bio Waste & Landfill Gas	Industrial Process Waste Heat	
Tenaga Nasional Berhad	8	5	-	-	-	
Independent Power Producer	20	1	-	-	-	
Renewable Energy	-	4	227	23	-	
Private Licensed Co-Generation	16	-	-	1	3	
Public Licensed Co-Generation	7	-	-	-	3	
Less than 5 MW Self-Generation	1,406 (Mainly Bio Waste)					

Project Update (Cont'd)

Opportunities in the Oil, Gas, Power Generation and Marine Industries in Singapore



2016 – Singapore:

- Used 95% natural gas for its power generation plants
- Has 8 gas-fired, 3 oil-fired and 4 waste-to-energy power plants
- Generated 51.6 terawatt of electricity, which is 40% of Malaysia

Source: Energy Market Authority (Singapore); Energy Commission Malaysia Source: Energy Information Administration, USA

Singapore refined 1.4 million barrels

of oil per day (bbl/d) compared to

Malaysia at 0.6 million bbl/d

2017 -

Source: International Enterprise Singapore



Singapore repaired 3,227 vessels. Market size of the ship repair sector in Singapore amounted to S\$4.86 billion (RM15 billion) in 2015



Singapore commands market share of:

- 70% in floating production storage and offload (FPSO) conversion
- 30% in jackup rigs and semisubmersibles new builds



Thank you

For more information, Please refer to: <u>http://serbadinamik.com/</u> For Investor Relations, Please contact: +603 5511 3213/ +603 6201 4110 <u>serba.ir@serbadinamik.com</u> <u>sinsin@esente.com.my</u>

AGM Presentation is available on our website: <u>http://serbadinamik.com/agm.html</u>