

## **4. INFORMATION ON OUR GROUP**

### **4.1 GROUP OVERVIEW**

#### **4.1.1 Our History and Business**

We were incorporated in Malaysia under the Act on 19 August 1996 as a private limited company under the name of Pacific Astro Sdn Bhd. Subsequently, we changed our name to EITA Power & Automation Sdn Bhd on 27 November 1996 and to EITA Holdings Sdn Bhd on 2 April 1997 before assuming our present name, EITA Resources Sdn Bhd on 9 October 2009. We were converted into a public limited company on 11 January 2010.

EITA is principally an investment holding company and provider of management services to our subsidiaries. Through our operating subsidiaries, we focus on three (3) main sectors namely E&E components and equipment, Elevator and Busduct systems as illustrated in Section 4.3 of this Prospectus. Within these sectors, our business activities are in the marketing and distribution of E&E components and equipment, design and manufacture of Elevator and Busduct systems. In addition, we are supported by our other revenue streams namely maintenance of Elevator systems and provision of electrical and security system solutions as well as manufacture of E&E components and equipment namely Centralised Dimming Systems, Ballasts and connectors for lighting systems.

Our key founder is Fu Wing Hoong and our co-founders are Lim Joo Swee and Chong Yoke Peng, all of whom are responsible for the overall strategy planning, development and business direction of our Group. In addition, CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd have been our substantial shareholders since December 1996.

In 1996 and 1997, EITA started to embark on various business acquisitions in Malaysia as part of our expansion strategy into the E&E sector:-

- (i) We acquired an 85.0% equity stake in EITA Power System in 1996, an authorised distributor of BETAflam brand of fire resistant cables and Busduct systems. After the acquisition, we began to distribute automatic transfer switches, a type of E&E component through this subsidiary in 1997. Subsequently, we started to distribute network and security equipment, and provide electrical and security system solutions through EITA Power System in 2002 and 2004 respectively. EITA Power System is currently involved in the marketing and distribution of E&E components and equipment, and provision of electrical and security system solutions. In 2002, EITA Power System became a wholly-owned subsidiary of our Company.
- (ii) We acquired a 65.0% equity stake in EITA Electric in 1996. The company was a distributor for Fuji brand of E&E components such as contactors and circuit breakers, having secured the authorised distributorship for the brand in 1997. The company is currently engaged in the marketing and distribution of E&E components and equipment, including Fuji and other brands. In 2002, EITA Electric became a wholly-owned subsidiary of our Company.

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**4. INFORMATION ON OUR GROUP (Cont'd)**

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- (iii) We acquired a 70.0% equity stake in EITA Technologies Malaysia in 1997. EITA Technologies Malaysia was initially involved in assembling electrical components. Through EITA Technologies Malaysia, we started manufacturing our first Centralised Dimming Systems under our own REFAS brand in 2003. In 2005, the fire resistant cable distribution business that was previously undertaken by our other subsidiary, EITA Power System was transferred to EITA Technologies Malaysia and the company began to distribute fire resistant cables. EITA Technologies Malaysia is currently engaged in the manufacture of E&E components and equipment, and marketing and distribution of fire resistant cables. In 2002, EITA Technologies Malaysia became a wholly-owned subsidiary of our Company.

In 1998, we ventured into the Elevator systems business when EITA Power System submitted quotations to supply, install and maintain Elevators for a commercial property development project in Damansara Perdana, Selangor. EITA Elevator, the then wholly-owned subsidiary of EITA Power System was incorporated in 1998 to undertake the abovementioned Elevator project secured by EITA Power System. The designs for these Elevator systems were specified by the property developer and we sourced fully imported Elevator systems manufactured by Pacific Machinery Co. Ltd, which is based in South Korea. EITA Elevator completed the installation of Elevators for the commercial property development project in Damansara Perdana in 2000. As part of our Group's intention to venture further into Elevator systems, we incorporated EITA - Pacific Elevator (MFG) Sdn Bhd (now known as EITA-Schneider) in 2000 with the initial intention to manufacture Elevator systems with technical support from Pacific Machinery Co. Ltd. However, this arrangement did not materialise. As at the LPD, we no longer source complete Elevator systems or receive any further technical support from Pacific Machinery Co. Ltd. However, we still continue to source small quantities of parts from Pacific Machinery Co. Ltd.

In 2002, we started to design our own Elevator systems through our subsidiary, EITA Elevator. Subsequently, in the same year, we also entered into a technical collaboration agreement with Schneider Steuerungstechnik GmbH through our subsidiary, EITA - Pacific Elevator (MFG) Sdn Bhd (now known as EITA-Schneider). Schneider Steuerungstechnik GmbH is a company formed in 1994 and based in Maitenbeth, Germany. The company is currently involved in developing and producing a range of products related to Elevator control systems, including Elevator system controllers, Elevator shaft equipment, Elevator car operating panels, Elevator landing and display panels, software for Elevator control systems and Elevator monitoring systems.

We first met with representatives from Schneider Steuerungstechnik GmbH at an exhibition in China in early 2002. As our technical partner, Schneider Steuerungstechnik GmbH assisted us with the setting-up of our R&D activities as well as providing training to our Elevator Engineers and Technicians. Working closely with Schneider Steuerungstechnik GmbH, we have managed to localise the technology and technical know-how. Our Engineers now have the expertise to perform tasks such as changing Elevator parameters, analysing traffic flow and trouble-shooting our Elevator systems independently from Schneider Steuerungstechnik GmbH. We are continuously working with Schneider Steuerungstechnik GmbH to improve on our Elevator systems. Please refer to Section 4.13.3 of this Prospectus for further information on our current Continuous Collaboration Agreement with Schneider Steuerungstechnik GmbH.

**4. INFORMATION ON OUR GROUP (Cont'd)**

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In 2002, EITA - Pacific Elevator (MFG) Sdn Bhd (now known as EITA-Schneider) began to manufacture Elevator systems. Our Group also exported our first Elevator systems overseas namely to Bangkok, Thailand in 2003. We completed our first Travellator project in 2003 and our first Escalator project in 2005. In 2002, we incorporated Schneider Systems to market and distribute Elevator parts, which we normally supply as part of our Elevator maintenance services. In 2004, Schneider R&D commenced its business activities as the R&D arm for Elevator systems.

In 2005, we established a physical presence in Singapore with the acquisition of 90.0% equity stake of EITA Technologies Singapore to strengthen our presence in that country. The company is involved in the marketing and distribution of E&E components and equipment to customers in Singapore.

In 2008, EITA acquired 100.0% equity stake of Furutec Electrical, a company engaged in the designing and manufacturing of Busduct systems and manufacturing of metal fabricated products. After our acquisition, Furutec Electrical started carrying out R&D activities in the same year to improve on our existing Busduct designs and develop new Busduct designs. Subsequently in 2009, a redesigned model from our existing range of Busduct systems received ASTA Type Test Certification. Our R&D has also resulted in the development of a new range of Busduct system designs, known as the "HP-ES" range.

In 2009, EITA-Schneider opened a representative office in Vietnam to support our marketing activities of Elevator systems in Vietnam and indirectly in Cambodia and Laos. Subsequently, in the same year, we started expanding Furutec Electrical's existing Busduct production facility in Kawasan Perindustrian Bukit Minyak in Seberang Perai, Penang and developed a new Busduct R&D centre in the same premises. The Busduct production facility expansion programme and the new Busduct R&D centre were both completed and became operational in 2010.

As a result of our R&D on Busduct designs, three (3) Busduct system models from our "HP-ES" range received third party certification from Intertek as having passed the temperature rise limit test in accordance to the IEC 60439-2 standard in 2010. We also received our first local order and first overseas orders for our "HP-ES" range of Busduct systems in the same year.

In October 2010, Furutec Electrical entered into a MOU with USM to jointly develop new Busduct systems and investigate the development of new insulation material and Busduct system enclosures. Subsequently, on 21 October 2011, Furutec Electrical entered into a Research Collaboration Agreement with USM in respect of a joint research to investigate the current carrying capacity and short circuit rating of Furutec Electrical's electrical Busduct system in accordance with IEC standards. Please refer to Section 4.8.3 of this Prospectus for further information on the MOU and the Research Collaboration Agreement.

Our commitment to product quality is evidenced by the fact that EITA-Schneider, EITA Technologies Malaysia, EITA Elevator and Furutec Electrical are all ISO 9001:2008 certified. In addition, we are committed to workers' health and safety which is evidenced by the fact that EITA Elevator has obtained OHSAS 18001:2007 certification for Occupational Health and Safety Management System in 2010.

Since inception of our Group in 1996, we have established ourselves as an operator in the E&E components and equipment, Elevator systems and Busduct systems sectors with total Group revenue of approximately RM163.72 million and RM114.07 million for FYE 2010 and FPE 2011 respectively.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.1.2 Share Capital and Changes in Share Capital

As at the LPD, our Company's authorised share capital is RM500,000,000 comprising 1,000,000,000 Shares of which 107,000,000 Shares have been issued and fully paid-up. The changes in our Company's issued and fully paid-up share capital since incorporation were as follows:-

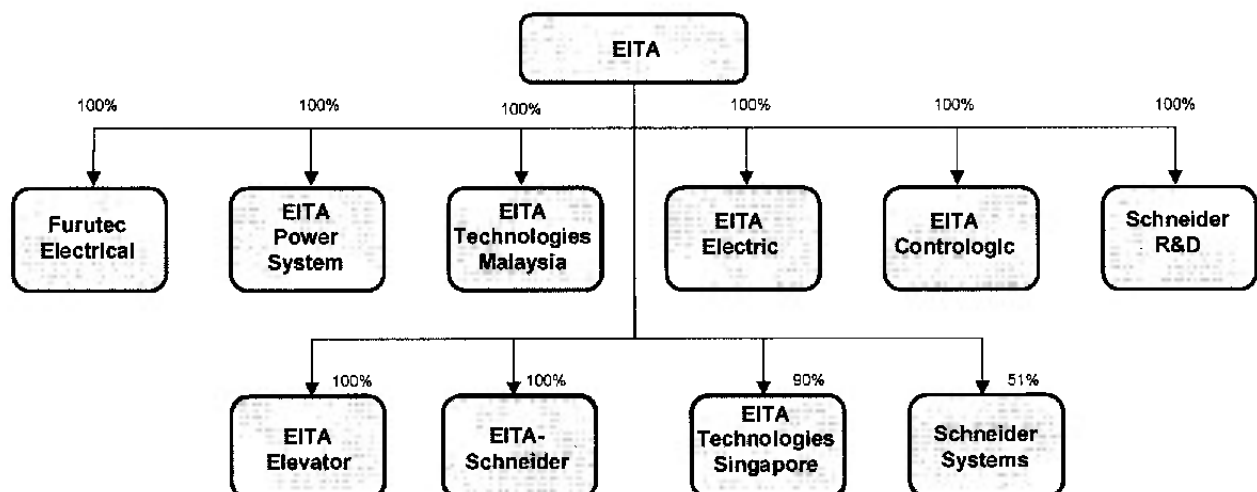
Date of Allotment	No. of Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Fully Paid-Up Share Capital (RM)
19.08.1996	2	1.00	Subscribers' shares	2
17.12.1996	5,999,998	1.00	Cash	6,000,000
06.11.1997	4,000,000	1.00	Cash	10,000,000
02.05.1998	1,000,000	1.00	Cash	11,000,000
31.07.2000	293,100	1.00	Cash	11,293,100
01.08.2002	1,404,829	1.00	Share issued as consideration for the acquisition of EITA Power & Automation (Penang) Sdn Bhd (which was subsequently struck off under Section 308 of the Act on 18 February 2010), EITA Elevator, EITA Electric and EITA Power System	12,697,929
16.12.2009	25,395,858	0.50	Share Split	12,697,929
29.09.2011	81,604,142	0.50	Bonus Issue	53,500,000

Upon completion of the Public Issue, our Company's issued and fully paid-up share capital will increase to RM65,000,000 comprising 130,000,000 Shares.

None of EITA's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA does not have any warrant, option or convertible securities in issue or any uncalled capital.

##### 4.1.3 Corporate Structure

Our Group's corporate structure is depicted below:-



**4. INFORMATION ON OUR GROUP (Cont'd)**

The details of our subsidiaries are as follows:-

Corporation	Date/ Place of Incorporation	Effective Equity Interest (%)	Issued and Paid-up Share Capital	Principal Activities
Furutec Electrical	12.04.1980/ Malaysia	100.0	RM4,000,000	Design and manufacture of Busduct systems and manufacture of metal fabricated products
EITA Power System	22.10.1993/ Malaysia	100.0	RM1,000,000	Marketing and distribution of E&E components and equipment, and provision of electrical and security system solutions
EITA Technologies Malaysia	11.04.1995/ Malaysia	100.0	RM6,000,000	Manufacture of E&E components and equipment, and marketing and distribution of fire resistant cables
EITA Electric	12.08.1996/ Malaysia	100.0	RM1,000,000	Marketing and distribution of E&E components and equipment
EITA Contrologic	09.10.1996/ Malaysia	100.0	RM1,000,000	Dormant (in the process of being liquidated)
Schneider R&D	12.04.1997/ Malaysia	100.0	RM2	R&D on Elevator systems
EITA Elevator	09.09.1998/ Malaysia	100.0	RM2,500,000	Design, installation and maintenance of Elevator systems
EITA-Schneider	19.05.2000/ Malaysia	100.0	RM1,000,000	Manufacturing of Elevator systems
EITA Technologies Singapore	20.09.2001/ Singapore	90.0	SGD300,000	Marketing and distribution of E&E components and equipment
Schneider Systems	11.10.2002/ Malaysia	51.0	RM300,000	Marketing and distribution of Elevator parts

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.1.4 Our Subsidiaries****(a) Furutec Electrical****(i) Background and History**

Furutec Electrical was incorporated in Malaysia under the Act as a private company on 12 April 1980 under the name of UniGarden Holding Sdn Bhd. On 16 March 1995, it changed and assumed its present name.

Furutec Electrical commenced Busduct business on 28 January 1995.

Furutec Electrical was acquired by EITA on 6 May 2008 and became a wholly-owned subsidiary of EITA since then.

**(ii) Principal Activities and Products/ Services**

The principal activities of Furutec Electrical are design and manufacture of Busduct systems and manufacture of metal fabricated products.

**(iii) Share Capital**

The authorised share capital of Furutec Electrical is RM5,000,000 comprising 5,000,000 ordinary shares of RM1.00 each of which 4,000,000 ordinary shares of RM1.00 have been issued and fully paid-up.

The changes in Furutec Electrical's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
12.04.1980	3	1.00	Subscribers' shares	3
15.12.1992	7	1.00	Cash	10
24.04.1995	499,990	1.00	Cash	500,000
16.09.1996	1,500,000	1.00	Cash	2,000,000
14.02.2000	2,000,000	1.00	Cash	4,000,000

None of Furutec Electrical's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, Furutec Electrical does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

Furutec Electrical is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, Furutec Electrical does not have any subsidiary or associated company.

**4. INFORMATION ON OUR GROUP (Cont'd)****(b) EITA Power System****(i) Background and History**

EITA Power System was incorporated in Malaysia under the Act as a private company on 22 October 1993 under the name of Aristrade Sdn Bhd. On 31 December 1993, it changed its name to Aristronic Sdn Bhd. Subsequently, on 3 January 1997, it changed and assumed its present name.

EITA Power System commenced business in 1994.

EITA Power System was an 85.0% subsidiary of EITA on 13 December 1996 and subsequently, became a wholly-owned subsidiary of EITA on 1 August 2002.

**(ii) Principal Activities and Products/ Services**

The principal activities of the EITA Power System are marketing and distribution of E&E components and equipment, and provision of electrical and security system solutions.

**(iii) Share Capital**

The authorised share capital EITA Power System is RM5,000,000 comprising 5,000,000 ordinary shares of RM1.00 each, of which 1,000,000 ordinary shares of RM1.00 each have been issued and fully paid-up.

The changes in EITA Power System's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
22.10.1993	2	1.00	Subscribers' shares	2
27.05.1994	149,998	1.00	Cash	150,000
13.03.1995	350,000	1.00	Cash	500,000
07.11.1996	500,000	1.00	Cash	1,000,000

None of EITA Power System's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA Power System does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

EITA Power System is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA Power System does not have any subsidiary or associated company.

**4. INFORMATION ON OUR GROUP (Cont'd)****(c) EITA Technologies Malaysia****(i) Background and History**

EITA Technologies Malaysia was incorporated in Malaysia under the Act as a private company on 11 April 1995 under the name of Safer Asia Sdn Bhd. On 4 March 2005, it changed and assumed its present name.

EITA Technologies Malaysia commenced business on 1 May 1995.

EITA Technologies Malaysia was a 70.0% and 85.0% subsidiary of EITA on 8 September 1997 and 30 September 2000 respectively. EITA Technologies Malaysia became a wholly-owned subsidiary of EITA on 28 February 2002.

**(ii) Principal Activities and Products/ Services**

The principal activities of EITA Technologies Malaysia are manufacture of E&E components and equipment, and marketing and distribution of fire resistant cables.

**(iii) Share Capital**

The authorised share capital EITA Technologies Malaysia is RM10,000,000 comprising 10,000,000 ordinary shares of RM1.00 each, of which 6,000,000 ordinary shares of RM1.00 have been issued and fully paid-up.

The changes in EITA Technologies Malaysia's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Sharee Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
11.04.1995	2	1.00	Subscribers' shares	2
03.10.1995	51,000	1.00	Cash	51,002
27.11.1996	100,000	1.00	Cash	151,002
08.09.1997	352,338	1.00	Cash	503,340
25.09.1997	1,496,660	1.00	Cash	2,000,000
30.09.2000	2,000,000	1.00	Cash	4,000,000
30.04.2002	2,000,000	1.00	Cash	6,000,000

None of EITA Technologies Malaysia's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA Technologies Malaysia does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

EITA Technologies Malaysia is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA Technologies Malaysia does not have any subsidiary or associated company.



**4. INFORMATION ON OUR GROUP (Cont'd)****(d) EITA Electric****(i) Background and History**

EITA Electric was incorporated in Malaysia under the Act as a private company on 12 August 1996 under the name of TAR-Electric Sdn Bhd. On 7 January 1997, it changed and assumed its present name.

EITA Electric commenced operations on 12 August 1996.

EITA Electric was a 65.0%, 75.0% and 85.0% subsidiary of EITA on 7 October 1996, 22 October 1999 and 31 May 2000 respectively. EITA Electric became a wholly-owned subsidiary of EITA on 1 August 2002.

**(ii) Principal Activities and Products/ Services**

The principal activities of EITA Electric are marketing and distribution of E&E components and equipment.

**(iii) Share Capital**

The authorised share capital EITA Electric is RM1,000,000 comprising 1,000,000 ordinary shares of RM1.00 each, all of which have been issued and fully paid-up.

The changes in EITA Electric's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
12.08.1996	2	1.00	Subscribers' shares	2
15.08.1996	99,998	1.00	Cash	100,000
10.03.1997	400,000	1.00	Cash	500,000
22.10.1999	500,000	1.00	Cash	1,000,000

None of EITA Electric's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA Electric does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

EITA Electric is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA Electric does not have any subsidiary or associated company.

**4. INFORMATION ON OUR GROUP (Cont'd)****(e) EITA Contrologic****(i) Background and History**

EITA Contrologic was incorporated in Malaysia under the Act as a private company on 9 October 1996 under the name of Contrologic System Sdn Bhd. On 18 January 1997, it changed and assumed its present name.

EITA Contrologic commenced operations on 9 October 1996 to market and distribute Control Equipment and LAN equipment. EITA Contrologic's business activities were subsequently transferred to our subsidiaries, EITA Electric and EITA Power System. EITA Contrologic ceased business operations in 2002. EITA Contrologic is currently in the process of being liquidated.

EITA Contrologic became a 65.0%, 75.0%, 85.0%, 92.50% and 97.50% subsidiary of EITA on 9 December 1996, 3 August 1999, 31 May 2000, 6 August 2003 and 2 September 2003 respectively. EITA Contrologic became a wholly-owned subsidiary of EITA on 16 September 2003.

**(ii) Principal Activities and Products/ Services**

EITA Contrologic is currently dormant and is in the process of being liquidated.

**(iii) Share Capital**

The authorised share capital EITA Contrologic is RM1,000,000 comprising 1,000,000 ordinary shares of RM1.00 each, all of which have been issued and fully paid-up.

The changes in EITA Contrologic's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
09.10.1996	2	1.00	Subscribers' shares	2
09.12.1996	99,998	1.00	Cash	100,000
20.05.1997	400,000	1.00	Cash	500,000
03.08.1999	500,000	1.00	Cash	1,000,000

None of EITA Contrologic's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA Contrologic does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

EITA Contrologic is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA Contrologic does not have any subsidiary or associated company.

**4. INFORMATION ON OUR GROUP (Cont'd)****(f) Schneider R&D****(i) Background and History**

Schneider R&D was incorporated in Malaysia under the Act as a private company on 12 April 1997 under the name of Eita Lightings Sdn Bhd. It then changed its name to EITAonline Sdn Bhd on 20 April 2001. On 9 January 2004, it changed and assumed its present name.

Schneider R&D commenced operation on 1 April 2004.

Schneider R&D was a wholly-owned subsidiary of EITA since 15 May 1997.

**(ii) Principal Activities and Products/ Services**

The principal activity of Schneider R&D is R&D on Elevator systems.

**(iii) Share Capital**

The authorised share capital Schneider R&D is RM100,000 comprising 100,000 ordinary shares of RM1.00 each, of which 2 shares of RM1.00 each have been issued and fully paid-up.

The changes in Schneider R&D's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
12.04.1997	2	1.00	Subscribers' shares	2

None of Schneider R&D's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, Schneider R&D does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

Schneider R&D is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, Schneider R&D does not have any subsidiary or associated company.

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**4. INFORMATION ON OUR GROUP (Cont'd)****(g) EITA Elevator****(i) Background and History**

EITA Elevator was incorporated in Malaysia on 9 September 1998 under the Act as a private company under its present name.

EITA Elevator commenced operations in 1999.

EITA Elevator was a wholly-owned subsidiary of EITA Power System on 9 October 1998. Subsequently, EITA Elevator was acquired by EITA from EITA Power System and became a wholly-owned subsidiary of EITA on 30 July 1999. Due to allotment of new shares, EITA Elevator became a 70.0% and 80.0% subsidiary of EITA on 31 July 1999 and 9 November 1999 respectively. Subsequently, due to additional acquisition of equity stake, EITA Elevator became a 90.0% and a wholly-owned subsidiary of EITA on 23 March 2000 and 1 August 2002 respectively.

**(ii) Principal Activities and Products/ Services**

The principal activities of EITA Elevator are design, installation and maintenance of Elevator systems.

**(iii) Share Capital**

The authorised share capital EITA Elevator is RM5,000,000 comprising 5,000,000 ordinary shares of RM1.00 each, of which 2,500,000 ordinary shares of RM1.00 each have been issued and fully paid-up.

The changes in EITA Elevator's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
09.09.1998	2	1.00	Subscribers' shares	2
31.07.1999	299,998	1.00	Cash	300,000
09.11.1999	300,002	1.00	Cash	600,002
01.04.2002	22,000	1.00	Cash	622,002
06.04.2006	1,877,998	1.00	Settlement of amount due to EITA	2,500,000

None of EITA Elevator's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA Elevator does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

EITA Elevator is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA Elevator does not have any subsidiary or associated company.

**4. INFORMATION ON OUR GROUP (Cont'd)****(h) EITA-Schneider****(i) Background and History**

EITA-Schneider was incorporated in Malaysia under the Act as a private company on 19 May 2000 under the name of EITA - Pacific Elevator (MFG) Sdn Bhd. On 3 December 2008, it changed and assumed its present name.

EITA-Schneider commenced operations in 2002.

EITA-Schneider was a wholly-owned subsidiary of EITA Elevator on 30 October 2009. Subsequently, EITA-Schneider was acquired by EITA from EITA Elevator and became a wholly-owned subsidiary of EITA on 26 November 2009.

**(ii) Principal Activities and Products/ Services**

The principal activity of the EITA-Schneider is manufacturing of Elevator systems.

**(iii) Share Capital**

The authorised share capital EITA-Schneider's is RM1,000,000 comprising 1,000,000 ordinary shares of RM1.00 each, all of which have been issued and fully paid-up.

The changes in EITA-Schneider's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
19.05.2000	2	1.00	Subscribers' shares	2
01.04.2002	499,998	1.00	Cash	500,000
23.11.2007	500,000	1.00	Cash	1,000,000

None of EITA-Schneider's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA-Schneider does not have any warrant, option or convertible securities in issue or any uncalled capital.

**(iv) Substantial Shareholders**

EITA-Schneider is our wholly-owned subsidiary.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA-Schneider does not have any subsidiary or associated company.

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**4. INFORMATION ON OUR GROUP (Cont'd)****(i) EITA Technologies Singapore****(i) Background and History**

EITA Technologies Singapore was incorporated under the Companies Act, Cap. 50 of Singapore on 20 September 2001 as a private limited company under its present name.

EITA Technologies Singapore commenced operations in 2001.

EITA Technologies Singapore was acquired by EITA on 1 January 2005 and became a 90.0% subsidiary of EITA since then.

**(ii) Principal Activities and Products/ Services**

The principal activities of EITA Technologies Singapore are marketing and distribution of E&E components and equipment.

**(iii) Share Capital**

The issued and paid-up share capital EITA Technologies Singapore is SGD300,000 comprising 300,000 ordinary shares.

The changes in EITA Technologies Singapore's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Consideration	Cumulative Issued and Paid-Up Share Capital (SGD)
20.09.2001	2	Subscribers' shares	2
06.03.2002	9,998	Cash	10,000
01.01.2005	290,000	Cash	300,000

None of EITA Technologies Singapore's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, EITA Technologies Singapore does not have any warrant, option or convertible securities in issue or any uncalled capital.

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**4. INFORMATION ON OUR GROUP (Cont'd)****(iv) Substantial Shareholders**

EITA Technologies Singapore is a 90.0% subsidiary of EITA. The substantial shareholders of EITA Technologies Singapore are as follows:-

Name	Direct		Indirect	
	No. of Ordinary Shares Held	%	No. of Ordinary Shares Held	%
Andrew Chua Wei Hiong (Cai WeiXiong)	30,000	10.00	-	-
EITA	270,000	90.00	-	-
Ruby Technique	-	-	<sup>(1)</sup> 270,000	90.00
Sudut Kreatif	-	-	<sup>(1)</sup> 270,000	90.00
Fu Wing Hoong	-	-	<sup>(2)</sup> 270,000	90.00
CBG Holdings Sdn Bhd	-	-	<sup>(3)</sup> 270,000	90.00
Farsathy Holdings Sdn Bhd	-	-	<sup>(3)</sup> 270,000	90.00
Chia Seong Pow	-	-	<sup>(4)</sup> 270,000	90.00
Chia Seong Fatt	-	-	<sup>(4)</sup> 270,000	90.00
Chia Song Kun	-	-	<sup>(5)</sup> 270,000	90.00

Notes:-

- (1) Deemed interested by virtue of its substantial shareholding in EITA.
- (2) Deemed interested by virtue of his shareholding in Sudut Kreatif pursuant to Section 6A of the Act.
- (3) Deemed interested by virtue of its shareholding in Ruby Technique pursuant to Section 6A of the Act.
- (4) Deemed interested by virtue of his beneficial interest in Farsathy Holdings Sdn Bhd held via the trust arrangement with Equity Trust (Malaysia) Berhad <sup>Note (6)</sup> pursuant to Section 6A of the Act.
- (5) Deemed interested by virtue of his shareholding in CBG Holdings Sdn Bhd pursuant to Section 6A of the Act.
- (6) Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust.

**(v) Subsidiary or Associated Company**

As at the LPD, EITA Technologies Singapore does not have any subsidiary or associated company.

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**4. INFORMATION ON OUR GROUP (Cont'd)****(j) Schneider Systems****(i) Background and History**

Schneider Systems was incorporated in Malaysia under the Act as a private company on 11 October 2002 under its present name and commenced operations on the same date.

Schneider Systems was acquired by EITA on 9 December 2003 and became a 31.0% associated company of EITA. Due to the allotment of new shares, Schneider Systems became a 37.67% associated company of EITA on 20 August 2005. Subsequently, due to acquisition of additional equity stake, Schneider Systems became a 51.0% subsidiary of EITA on 23 August 2005.

**(ii) Principal Activities and Products/ Services**

The principal activities of Schneider Systems are marketing and distribution of Elevator parts.

**(iii) Share Capital**

The authorised share capital Schneider Systems is RM500,000 comprising 500,000 ordinary shares of RM1.00 each, of which 300,000 ordinary shares of RM1.00 each have been issued and fully paid-up.

The changes in Schneider Systems's issued and paid-up share capital since incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value (RM)	Consideration	Cumulative Issued and Paid-Up Share Capital (RM)
11.10.2002	2	1.00	Subscribers' shares	2
15.02.2003	99,998	1.00	Cash	100,000
21.11.2003	100,000	1.00	Cash	200,000
20.08.2005	100,000	1.00	Cash	300,000

None of Schneider Systems's shares as tabulated above were issued at a discount, on special terms or instalment payment terms. As at the LPD, Schneider Systems does not have any warrant, option or convertible securities in issue or any uncalled capital.

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**4. INFORMATION ON OUR GROUP (Cont'd)****(iv) Substantial Shareholders**

Schneider Systems is a 51.0% subsidiary of EITA. The substantial shareholders of Schneider Systems are as follows:-

Name	Direct		Indirect	
	No. of Ordinary Shares Held	%	No. of Ordinary Shares Held	%
EITA	153,000	51.00	-	-
RST Elektronik GmbH	73,500	24.50	-	-
Schneider Steuerungstechnik GmbH	73,500	24.50	-	-
Ruby Technique	-	-	<sup>(1)</sup> 153,000	51.00
Sudut Kreatif	-	-	<sup>(1)</sup> 153,000	51.00
Fu Wing Hoong	-	-	<sup>(2)</sup> 153,000	51.00
CBG Holdings Sdn Bhd	-	-	<sup>(3)</sup> 153,000	51.00
Farsathy Holdings Sdn Bhd	-	-	<sup>(2)</sup> 153,000	51.00
Chia Seong Pow	-	-	<sup>(4)</sup> 153,000	51.00
Chia Seong Fatt	-	-	<sup>(4)</sup> 153,000	51.00
Chia Song Kun	-	-	<sup>(5)</sup> 153,000	51.00
Anton Schneider	-	-	<sup>(6)</sup> 73,500	24.50
Johannes Werner Dekan	-	-	<sup>(7)</sup> 73,500	24.50

**Notes:-**

- (1) Deemed interested by virtue of its shareholding in EITA pursuant to Section 6A of the Act
- (2) Deemed interested by virtue of his shareholding in Sudut Kreatif pursuant to Section 6A of the Act.
- (3) Deemed interested by virtue of its shareholding in Ruby Technique pursuant to Section 6A of the Act.
- (4) Deemed interested by virtue of his beneficial interest in Farsathy Holdings Sdn Bhd held via the trust arrangement with Equity Trust (Malaysia) Berhad <sup>Note (8)</sup> pursuant to Section 6A of the Act.
- (5) Deemed interested by virtue of his shareholding in CBG Holdings Sdn Bhd pursuant to Section 6A of the Act.
- (6) Deemed interested by virtue of his shareholding in Schneider Steuerungstechnik GmbH pursuant to Section 6A of the Act.
- (7) Deemed interested by virtue of his shareholding in RST Elektronik GmbH pursuant to Section 6A of the Act.
- (8) Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust.

**(v) Subsidiary or Associated Company**

As at the LPD, Schneider Systems does not have any subsidiary or associated company.

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**4. INFORMATION ON OUR GROUP (Cont'd)**

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**4.2 LISTING SCHEME**

In conjunction with and as an integral part of our listing of and quotation for our entire enlarged issued and paid-up share capital on the Main Market of Bursa Securities, our Company undertook a Listing Scheme which involved the following:-

**(a) Bonus Issue**

Upon obtaining the SC's approval, our Company undertook a bonus issue of 81,604,142 Shares to our existing shareholders by capitalising a total of RM40,802,071 effected by capitalising RM1,781,717 from the share premium account and RM39,020,354 from the retained profits account of our Company as at 31 December 2010 respectively.

The Bonus Issue was completed on 29 September 2011. The Bonus Issue resulted in our issued and paid-up share capital being increased from RM12,697,929 comprising 25,395,858 Shares to RM53,500,000 comprising 107,000,000 Shares.

All the new Shares issued pursuant to the Bonus Issue ranked *pari passu* in all respects with our existing Shares, except that the new Shares will not be entitled to any dividends, rights, allotments or other distributions declared, made or paid prior to the date of allotment of the Shares issued pursuant to the Bonus Issue.

**(b) IPO**

Subsequently, we are undertaking an IPO, the details of which are set out in Section 2.3 of this Prospectus.

**(c) Listing of and Quotation for Our Shares**

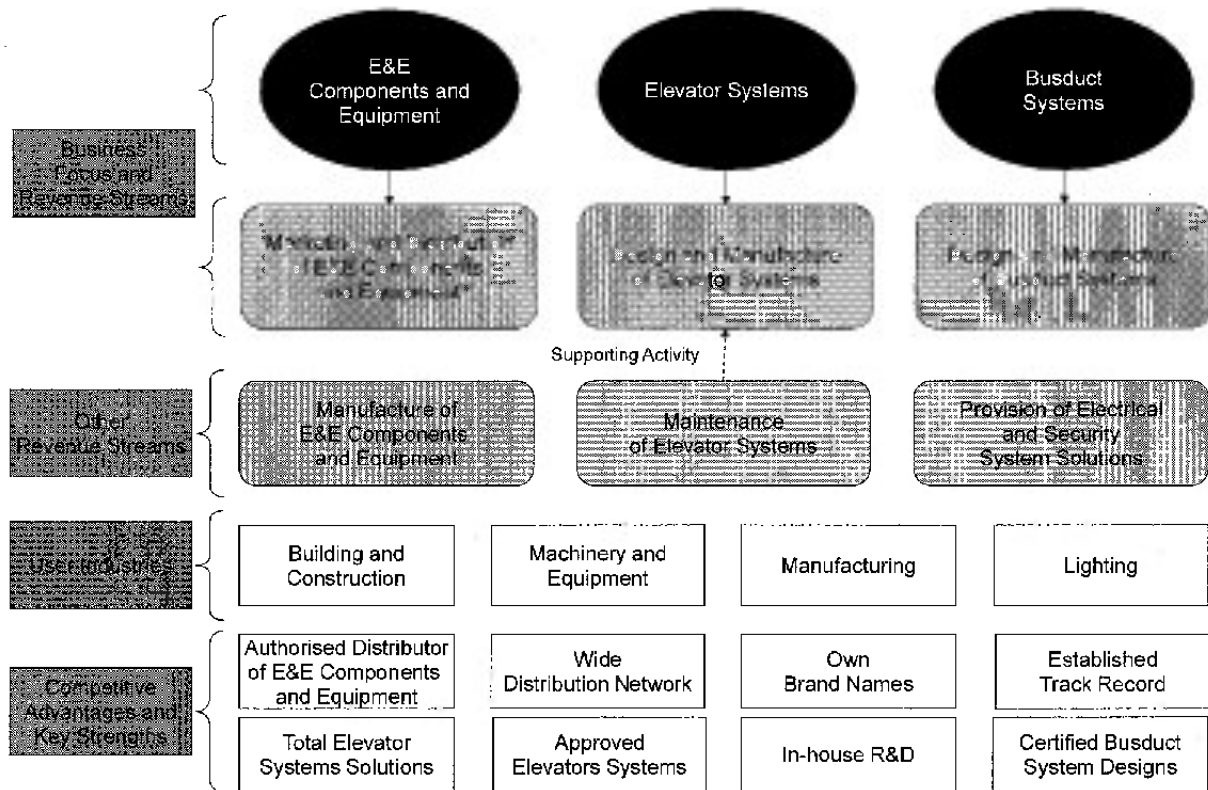
Upon completion of the abovementioned Bonus Issue and IPO, we will seek the admission of our Shares into the Official List and the listing of and quotation for our entire enlarged issued and paid-up share capital on the Main Market of Bursa Securities.

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**4. INFORMATION ON OUR GROUP (Cont'd)**

**4.3 OVERVIEW OF OUR GROUP'S BUSINESS ACTIVITIES AND SERVICES**

Our Group's business model is depicted in the diagram below:-



**4.3.1 Our Business Focus and Revenue Streams**

Our business is focused on three (3) sectors:-

- E&E components and equipment;
- Elevator systems; and
- Busduct systems.

Our revenue streams are derived from the marketing and distribution of E&E components and equipment, design and manufacture of Elevator systems, and Busduct systems.

We are involved in marketing and distributing of a wide range of E&E components and equipment, of which Power Distribution Equipment, Control Equipment, network and security equipment are our major revenue contributors among other related E&E products. We are also the authorised distributor for a range of E&E components and equipment.

Within the Elevator systems, we design and manufacture our own "EITA" and "EITA-Schneider" brands of Elevator systems for passengers as well as for goods. They are used in residential, commercial, institutional and industrial buildings. A small proportion of our revenue is from the design and manufacture of Escalators and Travellators.

The other product that we design and manufacture are Busduct systems, a type of electrical distribution system used within buildings. A proportion of our revenue within the Busduct systems is from the manufacture of metal fabricated products.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

We are also supported by our other revenue streams which are in the maintenance of Elevator systems, provision of electrical and security system solutions as well as the manufacture of E&E components and equipment namely Centralised Dimming Systems, Ballasts and connectors for lighting systems.

##### 4.3.2 User Industries

Our Group's products are used in a wide range of user industries. The E&E components and equipment that we market and distribute are used in a wide range of applications. For example, Power Distribution Equipment is an important component of power distribution for many types of machinery and equipment, and various types of switchboards and control boards found in many manufacturing industries. The fire resistant cables that we market and distribute are mainly used for specialised applications under power distribution. They are used to distribute electricity to critical systems such as emergency lighting, fireman's Elevators and water pumps for fire fighting systems. Fire resistant cables are also used for electricity distribution in critical buildings such as blood banks, airports and military installations.

The Elevators and Busduct systems that we design and manufacture are used in buildings and structures within the building and construction industry. Buildings would include residential, commercial, institutional and industrial buildings.

The Ballasts and connectors that we manufacture are mainly used as components for lighting systems. Our Centralised Dimming Systems are currently used to control lighting systems, such as street lighting for roads, highways and other places.

We supply and install electrical systems, security systems and other systems such as guestroom lighting and air conditioning management systems mainly for use in buildings and structures.

The usage and applications of some of our products are summarised in the table below:-

Type of Product	Main Usage and Applications	Main User Industries
E&E components and equipment	Used in various E&E devices, equipment and machinery.	Machinery and equipment industry, and E&E industry.
Elevator systems	Transportation of goods and people in buildings.	Building and construction industry.
Centralised Dimming Systems	Used to automatically control lighting systems. Can reduce power consumption by dimming lights during certain periods.	Infrastructure industry.
Fire resistant cables	Used in electrical systems where system integrity must be maintained for a specified period of time in the event of a fire.	Commonly used in specialised applications by the building and construction industry to supply power to critical systems.
Busduct systems	Distribution of electricity within buildings and structures.	Building and construction industry.
Ballasts and connectors	Components used in lamps and lighting systems.	Lighting industry.

The wide applications of our products and services provide us with avenue for business growth and at the same time, mitigate any over dependence on any one customer of user-industries.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

#### 4.4 KEY ACHIEVEMENTS, AWARDS AND RECOGNITION

##### 4.4.1 Key Achievements

The table below sets out our Group's key development and achievement milestones over the years:-

Year	Milestones
1996	<p>Incorporated EITA as an investment holding company and provider of management services.</p> <p>Acquired 85.0% equity stake in EITA Power System and 65.0% equity stake in EITA Electric as part of our Group's expansion into marketing and distribution of E&amp;E components and equipment.</p> <p>EITA Power System was authorised as a distributor for BETAflam brand of fire resistant cables and Furukawa brand of Busduct systems.</p>
1997	<p>Acquired a 70.0% equity stake in EITA Technologies as part of our Group's further expansion into the E&amp;E sector.</p> <p>EITA Power System was appointed as a distributor for automatic transfer switches.</p> <p>EITA Electric was authorised as a distributor for Fuji brand of E&amp;E components.</p>
1998	<p>Ventured into Elevator systems business through EITA Power System by submitting quotations to supply, install and maintain Elevators for a commercial property development project in Damansara Perdana, Selangor.</p> <p>Incorporated EITA Elevator to focus on the execution of Elevator projects.</p>
1999	<p>EITA Elevator registered with the DOSH as a company for the installation, maintenance and inspection of electric goods and passenger lifts.</p>
2000	<p>EITA Elevator completed the installation of our first Elevator project.</p>
2002	<p>Commenced design and manufacture of Elevator systems through EITA Elevator.</p> <p>Entered into technical collaboration agreement with Schneider Steuerungstechnik GmbH through EITA-Schneider and the company started to manufacture Elevator systems in the same year.</p> <p>Incorporated Schneider Systems to market and distribute Elevator parts.</p> <p>EITA Power System began to distribute network and security equipment.</p>
2003	<p>Exported Elevator systems manufactured by our Group to Bangkok, Thailand.</p>
2004	<p>EITA-Schneider received its ISO 9001:2000 quality management system certification.</p> <p>Schneider R&amp;D began its business activities as our R&amp;D arm for Elevator systems.</p> <p>EITA Power System began to provide electrical and security system solutions.</p>

**4. INFORMATION ON OUR GROUP (Cont'd)**

Year	Mitestones
2005	Acquired 90.0% equity stake of EITA Technologies Singapore to focus on marketing and distribution of E&E components and equipment in the country.
2007	EITA Elevator received its ISO 9001:2000 quality management system certification.
2008	Acquired 100.0% of Furutec Electrical as part of our Group's expansion into Busduct systems.  Furutec Electrical started to carry out R&D activities to improve existing and develop new Busduct system designs.
2009	EITA Elevator and EITA-Schneider's quality management system certification were updated to ISO 9001:2008 standard.  Our Elevator system designs received EC type-examination Certificates from TÜV SÜD Industrie Service GmbH.  Furutec Electrical's Busduct systems received ASTA Type Test Certification to IEC 60439-2 standards.  EITA-Schneider opened our representative office in Vietnam to support our marketing activities in Vietnam and indirectly in Cambodia and Laos.
2010	EITA Elevator registered with the DOSH for the installation, maintenance and inspection of electric goods and passenger lifts (motor room-less Elevator systems design).  Furutec Electrical received ISO 9001:2008 quality management system certification for the scope of "Design, fabrication & assembly of electrical Busduct system and metal sheet fabrication products". Furutec Electrical entered into the MOU with USM.  Completed new Busduct R&D centre and expansion of production facilities.  EITA Technologies Malaysia received its ISO 9001:2008 quality management system certification for the scope of "Manufacture of Ballasts and Ignitors for lighting".  EITA Elevator received OHSAS 18001:2007 certification for its Occupational Health and Safety Management System for the scope of "Supply, install, testing and maintenance of vertical transportation system" from BM TRADA Certification Ltd.
2011	Our Elevator system designs received additional EC type-examination Certificates from TÜV SÜD Industrie Service GmbH for Dumbwaiter, Escalator and Travellator.  Furutec Electrical entered into a Research Collaboration Agreement with USM.

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.4.2 Awards, Accreditation and Recognition**

Over the years, we have won a number of awards and recognitions as summarised in the following table:-

Company	Award and Recognition	Awarding Body	Year
EITA Electric	Certificate of Appreciation for significant long term contribution towards the Fuji Magnetic Contactor business.	Fuji Electric Co Ltd	1998
EITA	A cow bell in recognition for the many years of partnership and successful market penetration in Malaysia	Studer Cables Switzerland (now known as Leoni Studer Cables)	2003
EITA Electric	Appreciation Award for the company's valuable contributions and growth of Fuji ED&C and drives products in year 2003 and 2004	Fuji Electric FA Components & Systems Co Ltd	2004
EITA Electric	Appreciation Award for the company's valuable contributions and growth of Fuji ED&C and drives products in year 2005 and 2006	Fuji Electric FA Components & Systems Co Ltd	2006
EITA Elevator	Outstanding SMEs Winner of the Golden Bull Award 2006	Nanyang Siang Pau	2006
EITA Power System	Country Club 2007 Award for outstanding performance and achievement	ADC Krone	2007
EITA	Certificate honouring and recognising excellence in commercial partnership	LEONI Studer AG	2009
EITA Electric	Sole and Best Agent in Malaysia	Fuji Electric FA (Asia) Co Ltd	2009

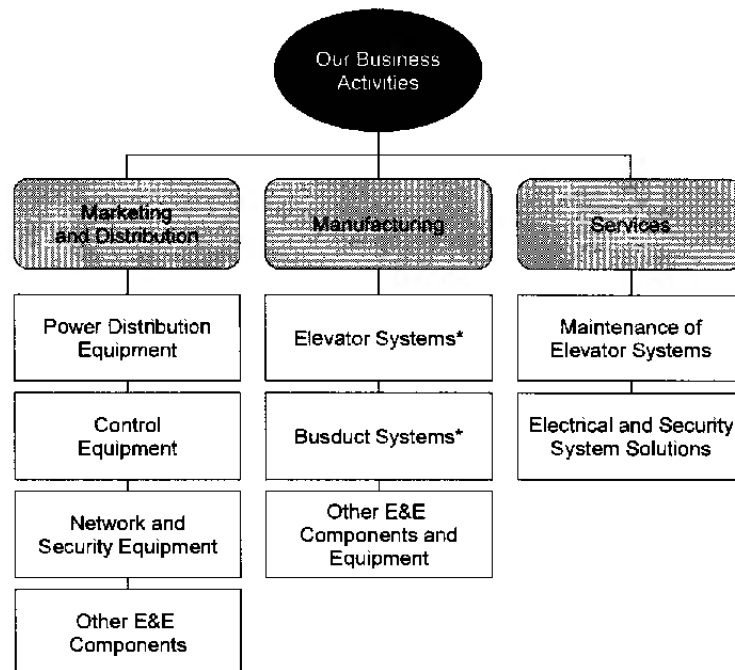
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#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.5 OVERVIEW OF OUR GROUP'S PRODUCTS, SERVICES AND OPERATIONS

###### (a) Business Activities Overview

Our business activities are depicted in the following diagram:-



Note:-

\* Includes design.

###### (b) Revenue Segmentation

Our revenue segmentation by business activities for FYE 2010 and FPE 2011 is as follows:-

Revenue by Business Activities	FYE 2010		FPE 2011	
	RM'000	%	RM'000	%
<b>Marketing and Distribution</b>	<b>85,763</b>	<b>52.38</b>	<b>58,926</b>	<b>51.66</b>
– Power Distribution Equipment	41,040	25.06	22,973	20.14
– Control Equipment	32,625	19.93	26,570	23.29
– Network and security equipment	11,243	6.87	7,762	6.81
– Other E&E components <sup>(1)</sup>	855	0.52	1,621	1.42
<b>Manufacturing</b>	<b>66,030</b>	<b>40.33</b>	<b>47,544</b>	<b>41.68</b>
– Elevator systems <sup>(2)</sup>	47,361	28.92	34,040	29.84
– Busduct systems <sup>(3)</sup>	15,957	9.75	9,557	8.38
– Other E&E components and equipment <sup>(4)</sup>	2,712	1.66	3,947	3.46
<b>Services</b>	<b>11,926</b>	<b>7.29</b>	<b>7,600</b>	<b>6.66</b>
– Maintenance of Elevator systems <sup>(5)</sup>	7,671	4.69	6,218	5.45
– Provision of electrical and security system solutions	4,255	2.60	1,382	1.21
<b>TOTAL</b>	<b>163,719</b>	<b>100.00</b>	<b>114,070</b>	<b>100.00</b>

Notes:-

- (1) Consist of Ballasts, Ignitors and bulbs.
- (2) Include Escalators and Travellators. Manufacturing of Elevator systems also includes design.
- (3) Include manufacturing of metal fabricated products. Manufacturing of Busduct systems also includes design.
- (4) Consist of Centralised Dimming Systems, Ballasts and connectors for lighting systems.
- (5) Maintenance of Elevator systems includes Escalators and Travellators, and the supply of parts.



**4. INFORMATION ON OUR GROUP (Cont'd)**

The Marketing and Distribution segment accounted for approximately 52.38% and 51.66% of our Group's total revenue for the FYE 2010 and FPE 2011 respectively. Within this business segment, the Power Distribution Equipment, Control Equipment and network and security equipment represented approximately 25.06%, 19.93% and 6.87% of our Group's total revenue while other E&E components only represented a small portion, i.e. approximately 0.52% of our Group's total revenue for FYE 2010. For the FPE 2011, Power Distribution Equipment, Control Equipment and network and security equipment represented approximately 20.14%, 23.29% and 6.81% of our Group's total revenue while other E&E components only represented a small portion, i.e. approximately 1.42% of our Group's total revenue.

The Manufacturing segment which consists of the design and manufacturing of Elevator systems and Busduct systems, and manufacture of other E&E components and equipment accounted for the next largest portion of our Group's total revenue at approximately 40.33% and 41.68% for FYE 2010 and FPE 2011 respectively. Within this category, design and manufacture of Elevator systems accounted for approximately 28.92%, followed by design and manufacture of Busduct systems at approximately 9.75% of our Group's total revenue for the FYE 2010. For the FPE 2011, design and manufacture of Elevator systems accounted for approximately 29.84%, followed by design and manufacture of Busduct systems at approximately 8.38% of our Group's total revenue. The manufacture of other E&E components and equipment only represented a small portion, i.e. approximately 1.66% and 3.46% of our Group's total revenue for FYE 2010 and FPE 2011 respectively.

The Services segment accounted for approximately 7.29% and 6.66% of our Group's total revenue for FYE 2010 and FPE 2011 respectively. Within this category, maintenance of Elevator systems accounted for approximately 4.69% and 5.45% of our Group's total revenue for the FYE 2010 and FPE 2011 respectively. The remainder of approximately 2.60% of our Group's total revenue was from provision of electrical and security system solutions for the FYE 2010 and approximately 1.21% of our Group's total revenue for the FPE 2011.

Our revenue segmentation by business sectors for FYE 2010 and FPE 2011 is as follows:-

Segmentation	FYE 2010		FPE 2011	
	RM'000	%	RM'000	%
<b>E&amp;E Components and Equipment</b>	<b>92,730</b>	<b>56.64</b>	<b>64,255</b>	<b>56.33</b>
– Marketing and Distribution of E&E components and equipment	85,763	52.38	58,928	51.86
– Manufacturing of E&E components and equipment <sup>(1)</sup>	2,712	1.66	3,947	3.46
– Electrical and security system solutions	4,255	2.60	1,382	1.21
<b>Elevator Systems</b>	<b>55,032</b>	<b>33.81</b>	<b>40,258</b>	<b>35.29</b>
– Design and manufacture of Elevator systems <sup>(2)</sup>	47,361	28.92	34,040	29.84
– Maintenance of Elevator systems <sup>(3)</sup>	7,671	4.69	6,218	5.45
<b>Busduct Systems</b>	<b>15,957</b>	<b>9.75</b>	<b>9,557</b>	<b>8.38</b>
– Design and manufacture of Busduct systems <sup>(4)</sup>	15,957	9.75	9,557	8.38
<b>TOTAL</b>	<b>163,719</b>	<b>100.00</b>	<b>114,070</b>	<b>100.00</b>

Notes:-

- (1) Consist of Centralised Dimming Systems, Ballasts and connectors for lighting systems.  
(2) Elevator systems include Escalators and Travellators.  
(3) Include Escalators and Travellators, and the supply of parts.  
(4) Include manufacture of metal fabricated products.

**4. INFORMATION ON OUR GROUP (Cont'd)****4.5.1 Marketing and Distribution****(a) Authorised Distributorships**

We market and distribute a wide range of E&E components and equipment, including Power Distribution Equipment, Control Equipment, network and security equipment and other E&E components consisting of Ballasts, Ignitors and bulbs.

We are currently authorised distributors, resellers, dealers, agents and/or certified partners for a range of E&E components and equipment brands, which include the following:-

**(i) EITA**

No.	Brand Owner/ Principal	Our Status/ Rights	Products Covered	Territory/ Exclusivity	Current Underlying Document #	Effective Date/ Date of Expiry
1.	LEONI Studer AG	Reseller/ To purchase the products from the brand owner/ Principal at the prices stipulated in the current underlying document and to resell the same to our customers in the territory at such prices to be solely determined by us. We are also entitled to execute unsolicited orders of customers outside the territory	Products under the trademark "BETAflam", "ROFLEX" and "BETAfixss"	Brunei, Cambodia, Indonesia, Malaysia, Myanmar, Laos, Philippines, Singapore, Thailand and Vietnam/ Non-exclusive	Distribution Agreement dated 4 March 2011	04.03.2011/ 03.03.2013

*Note:-*

# Represents the current underlying document in respect of our existing distributor/ reseller/ dealer/ agent/ certified partner status, which may have been preceded by earlier underlying document(s).

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**4. INFORMATION ON OUR GROUP (Cont'd)****(ii) EITA Power System**

No.	Brand Owner/ Principal	Our Status/ Rights	Products Covered	Territory/ Exclusivity	Current Underlying Document <sup>(1)</sup>	Effective Date/ Date of Expiry
1.	CAE DATA, S.A.S	Exclusive distributor/ Exclusive and personal right to distribute the products to our customers in the territory	Axitronic cables and connectivity products for SMATV installations	Malaysia/ Exclusive	Written confirmation by CAE Data, S.A.S dated 2 August 2006	02.08.2006/ Not applicable <sup>(2)</sup>
2.	GE Pacific Pte Ltd	Authorised distributor/ To purchase the products from the brand owner/ Principal at such prices as per the then valid price lists of the brand owner/ Principal and to sell, advertise and promote the sale and use of the products to our customers in the territory	Automatic transfer switches and transient voltage surge suppressors, and include additional products as may be added by GE Pacific Pte Ltd	Malaysia/ Non-exclusive	Letter dated 1 June 2011 (to be construed as extension of Distributor Agreement dated 24 June 2009)	<sup>(3)</sup>
3.	Robert Bosch Sdn Bhd	Dealer/ Systems Integrator/ To promote, sell and deliver the products to our customers in the territory and to provide installation, testing, commissioning, maintenance and after sales services	Video Products & Systems, IFAS	Malaysia/ Non-exclusive	Bosch Security Certified Program Dealership Agreement dated 7 June 2011	<sup>(3)</sup>
4.	Benalla Ltd	Authorised partner/ To distribute the products in the territory	Products of Benalla Ltd	Malaysia/ Non-exclusive	Written confirmation by Benalla Ltd dated 12 October 2009	12.10.2009/ Not applicable <sup>(2)</sup>

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**4. INFORMATION ON OUR GROUP (Cont'd)**

No.	Brand Owner/ Principal	Our Status/ Rights	Products Covered	Territory/ Exclusivity	Current Underlying Document <sup>(1)</sup>	Effective Date/ Date of Expiry
5.	ADC Communications (SEA) Pte Ltd	Non-exclusive distributor/ To purchase the products from the brand owner/ Principal at the agreed prices and to sell and market the same to our customers in the territory at such resale price to be determined by us at our sole discretion	ADC Krone Enterprise products	Malaysia/ Non- exclusive	ADC Krone International Non- exclusive Distributor Contract Number 46317 dated 3 November 2010	<sup>(3)</sup>

*Notes:-*

- (1) Represents the current underlying document in respect of our existing distributor/ reseller/ dealer/ agent/ certified partner status, which may have been preceded by earlier underlying document(s).
- (2) The current underlying document does not stipulate an expiry date and/or the status is granted for an indefinite period.
- (3) The distributorship has been renewed and/or is in the process of renewal for the current term, but the current underlying document has yet to be issued/ executed.

**(iii) EITA Technologies Malaysia**

No.	Brand Owner/ Principal	Our Status/ Rights	Products Covered	Territory/ Exclusivity	Current Underlying Document <sup>(1)</sup>	Effective Date/ Date of Expiry
1.	Ensto Electric Oy	Master distributor/ To distribute and sell the products to our customers in the territory, to service and maintain the same and to provide the required support in respect thereof	"EnstoNet" products	Malaysia/ Non- exclusive	Distribution Agreement dated 2 December 2005 (as amended by an Amendment Agreement dated 25 February 2009)	02.12.2005/ Not applicable <sup>(2)</sup>
2.	Bosch Solar Thin Film GmbH AG	Distributor/ To distribute Bosch Solar Energy AG modules in Malaysia	Bosch Solar Energy AG modules	Malaysia/ Non- exclusive	Letter dated 5 January 2012	01.01.2012/ 31.12.2012

*Notes:-*

- (1) Represents the current underlying document in respect of our existing distributor/ reseller/ dealer/ agent/ certified partner status, which may have been preceded by earlier underlying document(s).
- (2) The current underlying document does not stipulate an expiry date and/or the status is granted for an indefinite period.

## 4. INFORMATION ON OUR GROUP (Cont'd)

## (iv) EITA Electric

No.	Brand Owner/ Principal	Our Status/ Rights	Products Covered	Territory/ Exclusivity	Current Underlying Document <sup>(1)</sup>	Effective Date/ Date of Expiry
1.	Kyoritsu Keiki Co Ltd	Single exclusive import agent/ To attend enquiries, submit quotations, participate in tenders, handle subsequent negotiation of purchase order or contracts. We are also qualified for the provision of installation and after sales technical support service for the products	Products of Kyoritsu Keiki Co Ltd	Malaysia/ Exclusive	Agency Certificate dated 1 March 2008	01.03.2008/ Not applicable <sup>(2)</sup>
2.	Fuji Electric Asia Pacific Pte Ltd	Authorised distributor/ To distribute the products to our customers in the territory	Drive and automation products of Fuji Electric Systems Co., Ltd	Not stated/ Non-exclusive	Distributorship Certificate dated 1 April 2009	01.04.2009/ Not applicable <sup>(2)</sup>
3.	Panasonic Electric Works Asia Pacific Pte Ltd	Non-exclusive dealer/ To conduct advertising and sales promotion of the products in the territory	Panasonic factories products	Malaysia/ Non-exclusive	Panasonic Electric Works Asia Pacific Pte Ltd Factory Automation Non-Exclusive Dealer Policy 2011/ 2012	01.04.2011/ 31.03.2013
4.	Fuji Electric FA (Asia) Co Ltd	Authorised distributor/ To distribute the products to our customers in the territory	ED&C products of Fuji Electric FA (Asia) Co., Ltd	Not stated/ Non-exclusive	Distributorship Certificate dated 1 April 2011	01.04.2011/ Not applicable <sup>(2)</sup>
5.	Larsen & Toubro Limited	Authorised distributor/ To distribute the products to our customers in the territory	Low voltage switchgear	Malaysia/ Non-exclusive	Authorisation Letter dated 23 November 2009	23.11.2009/ Not applicable <sup>(2)</sup>

## Notes:-

- (1) Represents the current underlying document in respect of our existing distributor/ reseller/ dealer/ agent/ certified partner status, which may have been preceded by earlier underlying document(s).
- (2) The current underlying document does not stipulate an expiry date and/or the status is granted for an indefinite period.

**4. INFORMATION ON OUR GROUP (Cont'd)****(v) EITA Technologies Singapore**

No.	Brand Owner/ Principal	Our Status/ Rights	Products Covered	Territory/ Exclusivity	Current Underlying Document <sup>(1)</sup>	Effective Date/ Date of Expiry
1.	Powercraft Electronics Pte Ltd	Authorised distributor/ To distribute the products to our customers in the territory	Emergency lighting products and devices	Singapore/ Non-exclusive	Written confirmation by Powercraft Electronics Pte Ltd dated 29 December 2005	29.12.2005/ Not applicable <sup>(2)</sup>
2.	LEONI Studer AG	Agent and reseller/ To provide support in the distribution of the products in the territory and to distribute the products in certain projects as a reseller in our own name and on our own account	"BETAjet" and "BETAlux" products	Singapore/ Non-exclusive	Representation Certificate dated 2 March 2009	02.03.2009/ Not applicable <sup>(2)</sup>
3.	Fuji Electric FA (Asia) Co. Ltd	Distributor/ To distribute the products to our customers in the territory	ED&C products	Not stated/ Non-exclusive	Distributorship Certificate dated 1 April 2010	01.04.2010/ Not applicable <sup>(2)</sup>

*Notes:-*

- (1) Represents the current underlying document in respect of our existing distributor/ reseller/ dealer/ agent/ certified partner status, which may have been preceded by earlier underlying document(s).
- (2) The current underlying document does not stipulate an expiry date and/or the status is granted for an indefinite period.

**(b) Power Distribution Equipment**

The Power Distribution Equipment that we market and distribute is primarily used to distribute electric power in buildings and infrastructures. We supply Power Distribution Equipment for both new construction projects and for existing buildings and structures.

The types of Power Distribution Equipment that we supply include:-

- Fire resistant cables;
- Automatic transfer switches;
- Air circuit breakers;
- Moulded case circuit breakers;
- Cabling systems for lighting; and
- Capacitors.

The "BETAflam" fire resistant cables that we market and distribute are manufactured with fire resistant insulating material to increase their resistance to fire. They are mainly used for specialised applications to distribute electricity to critical systems such as emergency lighting, fireman's Elevators and water pumps for fire fighting systems. Fire resistant cables are also used for electricity distribution in critical buildings such as blood banks, airports and military installations.

#### **4. INFORMATION ON OUR GROUP (Cont'd)**

##### **(c) Control Equipment**

The Control Equipment that we market and distribute is mainly integrated into other types of machinery and equipment to enable an operator to control and monitor the machinery and equipment.

The types of Control Equipment that we market and distribute include:-

- Inverters;
- Magnetic contactors;
- Programmable logic controller;
- Power quality management system;
- Recording devices;
- Various types of metering devices;
- Timers; and
- Relays.

##### **(d) Network and Security Equipment**

We currently market and distribute the following types of network and security equipment:-

- Structural cabling systems for IT networks;
- Closed-circuit cameras;
- Card access systems;
- Public address systems;
- Private automatic branch exchange systems;
- Racking equipment for computer hardware;
- Hotel guestroom lighting and air conditioning management systems; and
- SMATV.

##### **(e) Other E&E Components**

We currently market and distribute the following types of other E&E components:-

- Ballasts;
- Ignitors; and
- Bulbs.

The Ballasts and Ignitors that we market and distribute are manufactured by third party OEM suppliers, and sold under our "REFAS" brand. We market and distribute bulbs from third party brands.

#### **4.5.2 Manufacturing**

##### **(a) Design and Manufacture of Elevator Systems**

We design and manufacture Elevator systems with the capability to provide our customers with a full one-stop solution, which includes design, manufacture, installation, modernisation, commissioning and maintenance.

In general, our minimum lead-time for manufacturing of Elevator systems is four (4) months after the finalisation of specifications and the approval of drawings.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

We market our Elevator systems under the "EITA-Schneider" brand starting from 2009. Prior to 2009, our Elevator systems were marketed under the "EITA" brand name.

Our team of in-house Engineers and Designers use specialised 3-D engineering software to design and prepare the manufacturing details for each Elevator systems.

Our Engineers are involved in programming the controller which is the brain of the Elevator systems. The controller controls the motor to bring the car to its destination. Our Engineers are able to set parameters to suit building requirements and customers' needs after taking into account of the number of Elevators, car capacity, speed and number of floors served.

We can produce a customised design to suit customer needs, varying details such as car size and its interior design, hall door jamb, hall call button and indicator. Some of our Elevators are equipped with LCD panels and audio system to provide passengers with entertainment, news and advertisements.

Besides our main involvement in designing and manufacturing of passenger Elevator systems, we also design and manufacture commercial goods Elevator systems. We have expanded our design and manufacturing to include home Elevators and Dumbwaiters. To a smaller extent we also design and manufacture Escalators and Travellators.

As at the LPD, we have installed a base of 1,489 Elevators in Malaysia.

The passenger and commercial goods Elevator systems that we design and manufacture are essentially identical. We design and manufacture both types of systems to the same high levels of safety, quality and reliability. The main differences between the two (2) are:-

- The passenger car interior is normally fitted with higher quality fixtures and fittings;
- The car interior in a commercial goods Elevator systems is normally fitted with more durable fixtures and fittings;
- The car of a commercial goods Elevator systems is usually larger;
- Commercial goods Elevator systems usually have a greater load carrying capacity; and
- Home Elevators are generally smaller, with smaller cars and lower load carrying capacity, and typically serve a small number of floors.

Besides designing and manufacturing new Elevator systems, we also provide Elevator modernisation package for customers who wish to upgrade their existing Elevator systems. Each modernisation package is customised to suit the customer's requirement and budget, and can include:-

- Refurbishing the passenger car interior's fixtures and fittings;
- Refurbishing doors and door jambs;
- Replacing passenger car and hall call buttons;



**4. INFORMATION ON OUR GROUP (Cont'd)**

- Upgrading the Elevator systems' control system by replacing an old relay system with a modern micro-computer system;
- Upgrading Elevator motors, cables and other major components; and
- Total replacement of complete Elevator systems if the system is beyond repair or modernisation.



Elevator System



Escalator System



Travellator System

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**4. INFORMATION ON OUR GROUP (Cont'd)**

Our Group secured Elevator system projects directly via building owner who is our customer or indirectly where the main contractor or distributor is our customer. Some of the Elevator system projects secured directly or indirectly by our Group over the past three (3) years (i.e. FYE 2008 to FYE 2010) and FPE 2011 up to the LPD in Malaysia are as follows:-

Projects in Malaysia	Scope of Work	Estimated Project Value (RM'000)	Year Contract Secured	Status as at the LPD
<b>Secured directly from building owner</b>				
PDRM Housing, Taman Miharja Phase 2, Cheras, Kuala Lumpur	6 units of passenger Elevators	1,080	2009	Completed in 2010
Desa Tun Razak PPR Housing, Kuala Lumpur	12 units of passenger Elevators	3,600	2010	Completed in 2011
<b>Secured through main contractors</b>				
Commercial building, Pelabuhan Klang	3 units of passenger Elevators, 2 units of Escalators and 2 units of Travellators	1,030	2008	Completed in 2009
Universiti Islam Antarabangsa Malaysia, Kuantan	1 unit of passenger Elevator, 1 unit of goods Elevator and 1 unit of Dumbwaiter	338	2008	Completed in 2010
Commercial and 17-storey office building, Subang Jaya	9 units of passenger Elevators, 1 unit of goods Elevator, 5 units of Escalators and 1 unit of Travellator	2,175	2008	Completed in 2011

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**4. INFORMATION ON OUR GROUP (Cont'd)**

Projects In Malaysia	Scope of Work	Estimated Project Value (RM'000)	Year Contract Secured	Status as at the LPD
<b>Secured through main contractors (Cont'd)</b>				
Shopping complex and car park at Setapak, Kuala Lumpur	4 units of passenger Elevators and 3 units of goods Elevators	1,100	2008	Completed in 2011
Commercial building at Dataran Prima, Petaling Jaya	9 units of passenger Elevators	1,574	2009	Completed in 2011
Integrated Regional Bus Terminal, Kuching	10 units of Escalators and 2 units of Travellators	1,120	2009	On-going
Pusat Berita Bersepadu, Angkasapuri	5 units of passenger Elevators	1,250	2009	On-going
Shopping complex and car park at Pusat Bandar Damansara	26 units of Escalators and 2 units of Travellators	2,624	2011	On-going
Pusat Perniagaan Jenis Borong (Fasa 2) at Bandar Botanic, Klang (GM Klang)	4 units of passenger Elevators, 2 units of goods Elevator and 20 units of Escalators	3,380	2011	On-going

Some of the overseas Elevator system projects secured directly or indirectly by our Group over the past three (3) years (i.e. FYE 2008 to FYE 2010) and FPE 2011 up to the LPD are as follows:-

Projects Overseas	Scope of Work	Estimated Project Value (USD'000)	Year Contract Secured	Status as at the LPD
<b>Secured directly from building owner</b>				
Hotel cum shopping mall for Talat Sao, Laos	4 units of passenger Elevators, 2 units of goods Elevators and 4 units of Travellators	587	2010	Completed in 2011
<b>Secured through distributors</b>				
Hotel 130 Ton Duc Thang, Vietnam	1 unit of passenger Elevator	25	2008	Completed in 2009
Riviera Mansion, Philippines	2 units of passenger Elevators	36	2009	Completed in 2009
Winfield Industrial Building, Hong Kong	1 unit of passenger Elevator	24	2009	Completed in 2009
Ibrahim and Elkanaki Building, Saudi Arabia	2 units of passenger Elevators	79	2009	Completed in 2010
Warehouse in Singapore	1 unit of goods Elevator	59	2009	Completed in 2010
Mohammed Alyami (Hanif Algarni), Saudi Arabia	2 units of passenger Elevators	52	2011	On-going

#### 4. INFORMATION ON OUR GROUP (Cont'd)

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##### (b) Design and Manufacture of Busduct Systems

A Busduct system is a type of electrical distribution system where the electrical current is carried through a number of bare or insulated conductor bars that are assembled within a grounded enclosure. Busduct systems are normally installed in buildings and may be used in place of cable wiring in applications where heavy current is transmitted such as in office buildings, hotels and resorts, condominiums, shopping complexes and factories.

We design and manufacture Busducts that are used to bring in and distribute heavy electric current in buildings. We commonly use copper bars as the conducting element and have the capability to manufacture Busduct with aluminium conducting elements.

We currently market three (3) ranges of Busduct systems. Our newly-developed "HP-ES" range was fully developed in-house with R&D work commencing after Furutec Electrical was acquired by EITA in 2008. Our "L-Duct" range and "HP-Duct" range are Busduct system designs owned by Furutec Electrical at the time of its acquisition. Our Busduct systems are designed to conduct electric current of the following ranges:-

- The "HP-ES" range is designed to conduct current of between 400 Amperes and 6300 Amperes;
- The "HP-Duct" range is designed to conduct current of between 600 Amperes and 6000 Amperes; and
- The "L-Duct" range is designed to conduct current of between 200 Amperes and 400 Amperes.

Our "HP-ES" and "HP-Duct" ranges of Busduct systems incorporate maintenance-free double bolt joint design to ensure maximum contact area between the joints of the individual Busduct systems pieces to eliminate the risk of excessive heat build-up and loose connections between the joints of individual Busduct systems pieces.

Two (2) of our Busduct systems have received ASTA Type Test Certification in accordance to IEC 60439-2 standard for low voltage switchgear and control gear assemblies for busbar trunking systems (Busduct) requirements. The systems are the "HP-Duct" for 2500 Amperes and the "HP-Duct" for 3200 Amperes. The ASTA Type Test Certification provides verification that the ratings assigned by Furutec Electrical to the Busduct systems have been proven by independent third party testing.

Both the "HP-Duct" for 2500 Amperes and "HP-Duct" for 3200 Amperes Busduct systems have passed tests for the following IEC parameters:-

- Temperature rise limit;
- Dielectric properties;
- Short-circuit withstand strength;
- Effectiveness of the protective circuit;
- Clearance and Creepage Distance;

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**4. INFORMATION ON OUR GROUP (Cont'd)**

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- Verification of degree of protection;
- Verification of the resistance of insulating materials to abnormal heat and fire (glow-wire test);
- Verification of the structural strength;
- Verification of resistance to crushing; and
- Electrical characteristics.

Our Busduct system models for the "HP-Duct" and "L-Duct" ranges have also received third party certification for other test parameters under the IEC 60439-2 standard, as listed in Section 4.7.3(a) of this Prospectus.

In addition, three (3) Busduct system models from our new in-house developed "HP-ES" range have received third party certification from Intertek as having passed the temperature rise limit test in accordance to the IEC 60439-2 standard for busbar trunking (Busduct) system requirements, as disclosed in Section 4.7.3(a) of this Prospectus. The systems are the "HP-ES" for 4000 Amperes, the "HP-ES" for 2500 Amperes and the "HP-ES" for 1250 Amperes.

Our Busduct systems housing are designed to meet indoor and/or outdoor installation requirements. Our Busduct systems housing for outdoor installation have been independently tested and certified by TÜV SÜD PSB to meet with internationally recognised standards for resistance against solid material penetration and water ingress. In addition, our Busduct systems have also been independently tested and certified by TÜV SÜD PSB and JECTEC to meet internationally recognised standards for fire resistance.

Third party certification from bodies such as ASTA, TÜV SÜD PSB, Intertek and the JECTEC provide potential customers with internationally recognised assurance that the Busduct systems designed and manufactured by Furutec Electrical meet with internationally recognised safety standards.

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#### 4. INFORMATION ON OUR GROUP (Cont'd)

Some of the Busduct system projects secured by our Group through contractors or distributors over the past three (3) years (i.e. FYE 2008 to FYE 2010) and FPE 2011 up to the LPD in Malaysia are as follows:-

Projects in Malaysia	Scope of Work	Estimated Project Value (RM'000)	Year Contract Secured	Status as at the LPD
Times Square, Penang	Design and Manufacturing	216	2008	Completed in 2008
Sheraton Kuching, Sarawak	Design and Manufacturing	2,118	2008	Completed in 2008
Empire Tower, Selangor	Design and Manufacturing	778	2008	Completed in 2009
MKN Embassy (Phase 3A), Cyberjaya	Design and Manufacturing	301	2009	Completed in 2010
PPUM - Pusat Perubatan University Malaya (PPUM), Kuala Lumpur	Design and Manufacturing	480	2010	Completed in 2010
NIOSH Phase 2 Cawangan Johor - Kampus Institut Keselamatan Kesihatan Pekerja Negara, Johor	Design and Manufacturing	72	2011	Completed in 2011

Some of the overseas Busduct system projects secured by our Group through distributors over the past three (3) years (i.e. FYE 2008 to FYE 2010) and FPE 2011 up to the LPD are as follows:-

Projects Overseas	Scope of Work	Estimated Project Value	Year Contract Secured	Status as at the LPD
<b>Singapore</b>		<b>(SGD'000)</b>		
Resort World Sentosa (ME01)	Design and Manufacturing	3,351	2008	Completed in 2009
REC Wafer - Renewable Energy Corporation Industrial Plant	Design and Manufacturing	983	2009	Completed in 2009
ERC @ NUS (National University of Singapore)	Design and Manufacturing	89	2010	Completed in 2010
<b>Bangladesh</b>		<b>(USD'000)</b>		
Zaheen Spinning Ltd	Design and Manufacturing	37	2009	Completed in 2009
Rupashi Knit Wears Ltd	Design and Manufacturing	174	2010	Completed in 2010
Maksuda Spinning Mill Ltd	Design and Manufacturing	160	2010	Completed in 2010

**4. INFORMATION ON OUR GROUP (Cont'd)**

Projects Overseas	Scope of Work	Estimated Project Value	Year Contract Secured	Status as at the LPD
<b>Philippines</b>		(USD'000)		
A factory project in Manila	Design and Manufacturing	60	2010	Completed in 2010
Smart Communication Inc., Manila	Design and Manufacturing	19	2010	Completed in 2010
<b>Indonesia</b>		(USD'000)		
Exedy New Factory, Jakarta	Design and Manufacturing	10	2010	Completed in 2010
PT Indonesia Nippon Steel Pipe Factory Extension Phase IV Project Cikampek, West Java	Design and Manufacturing	6	2010	Completed in 2010
<b>Qatar</b>		(USD'000)		
G+M+7 Hotel Building at Al Salata	Design and Manufacturing	11	2011	Completed in 2011
<b>Taiwan</b>		(USD'000)		
NHRI-R1-B1F, South Area Testing Lab Construction Project (National Health Research Centre)	Design and Manufacturing	89	2011	Completed in 2011



Busduct System

We also produce some customised metal fabricated products for our customers. These customised metal fabricated products are manufactured according to our customers' designs.

Our Busduct systems and metal fabricated products complement each other as the machinery, raw materials and manufacturing processes that we use to manufacture the metal enclosure for our Busduct products are very similar to that used to manufacture the metal fabricated products.

**4. INFORMATION ON OUR GROUP (Cont'd)**

Our current Busduct systems business is mostly project-based. As we can make use of existing machinery, raw materials and manpower to manufacture both types of products, we can create synergy by manufacturing metal fabricated products when we are in-between Busduct systems projects.

**(c) Manufacture of Other E&E Components and Equipment**

Our Group manufactures a range of E&E components and equipment under our "REFAS" brand. The E&E components and equipment that we design and manufacture includes:-

- Centralised Dimming Systems;
- Ballasts; and
- Connectors for lighting systems.

We develop our Centralised Dimming Systems in-house which is an energy saving system that is used to automatically dim lighting systems such as street lighting for roads, highways and other areas. This helps to save energy as the lighting system can be dimmed (and thus consume less electricity) when there is less demand for lighting. For example, street lights can be dimmed late at night when there are usually fewer cars on the road.



REFAS Centralised Dimming System



Magnetic High Intensity Discharge Ballast



Enstonet Connector



#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.5.3 Services

###### (a) Maintenance of Elevator Systems

Our Group currently provides maintenance services for Elevator systems that are either designed or manufactured by us or by third parties.

Elevator maintenance is key to ensuring that Elevators continue to operate safely and reliably. Routine inspection and preventive maintenance can prevent Elevator breakdown and failure, and prolong life span.

Our Elevator maintenance services include:-

- Planned routine and preventive maintenance to identify and rectify potential problems before they affect Elevator performance;
- Rapid emergency response that is on-call 24 hours a day, 365 days a year;
- Normal repair services; and
- Compulsory yearly inspection by DOSH.

Our standard planned preventive maintenance service includes inspection, cleaning, lubrication and adjustment of all the relevant components of an Elevator system to achieve optimum performance and maximum reliability and safety. Our Group typically secures almost all the Elevator maintenance service contract from our customers after the warranty period expires.

The effective zoning system that we have in place in the Klang Valley, Penang, Johor Bahru, Kuantan and Ipoh allows us to respond to our customer's call for assistance in these areas within an average of 30 minutes. Our average response time for other areas is between 30 minutes to an hour. We give priority to calls where people are trapped in the Elevators.

Our Group engages a third party company to manage our 24-hour Elevator maintenance call-centre service. When a call is received, the call centre operator will take down the relevant details and whether or not there are people trapped in the Elevator. The operator will contact one of our on-duty technicians, who will then go to the location and attend to the problem. The call-centre service has helped our Group to maintain our short response time.

We also supply spare parts as part of our Elevator maintenance services.

We expect revenue contribution from our maintenance services to grow in the future as our installed base of Elevators expands.

Our revenue from our maintenance services and repair and spare part sales is as follows:-

Revenue	(RM'000)			
	FYE 2008	FYE 2009	FYE 2010	FPE 2011
Maintenance	3,382	4,121	5,339	4,109
Repair and spare part sales	1,728	3,769	2,333	2,109
<b>Total</b>	<b>5,110</b>	<b>7,890</b>	<b>7,672</b>	<b>6,218</b>

#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### (b) Electrical and Security System Solutions

We currently implement electrical and security system solutions for our customers including procuring, installing and commissioning electrical wiring systems and other equipment to distribute power within buildings. With respect to our security system solutions, we procure, install and commission physical security systems incorporating CCTV systems and card access systems.

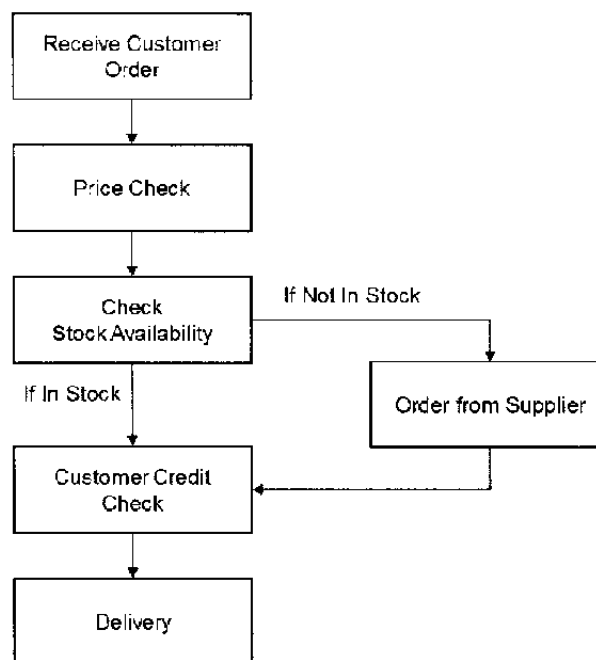
Other systems that we procure, install and commission include apartment intercom systems, building SMATV systems and master antenna television systems, and guestroom lighting and air conditioning management systems.

#### 4.6 BUSINESS PROCESS

The process flow for the main contributors to our Group's revenue is as follows:-

##### 4.6.1 Process Flow for the Marketing and Distribution of E&E Components and Equipment

Our process flow for marketing and distributing E&E components and equipment is depicted in the following diagram:-

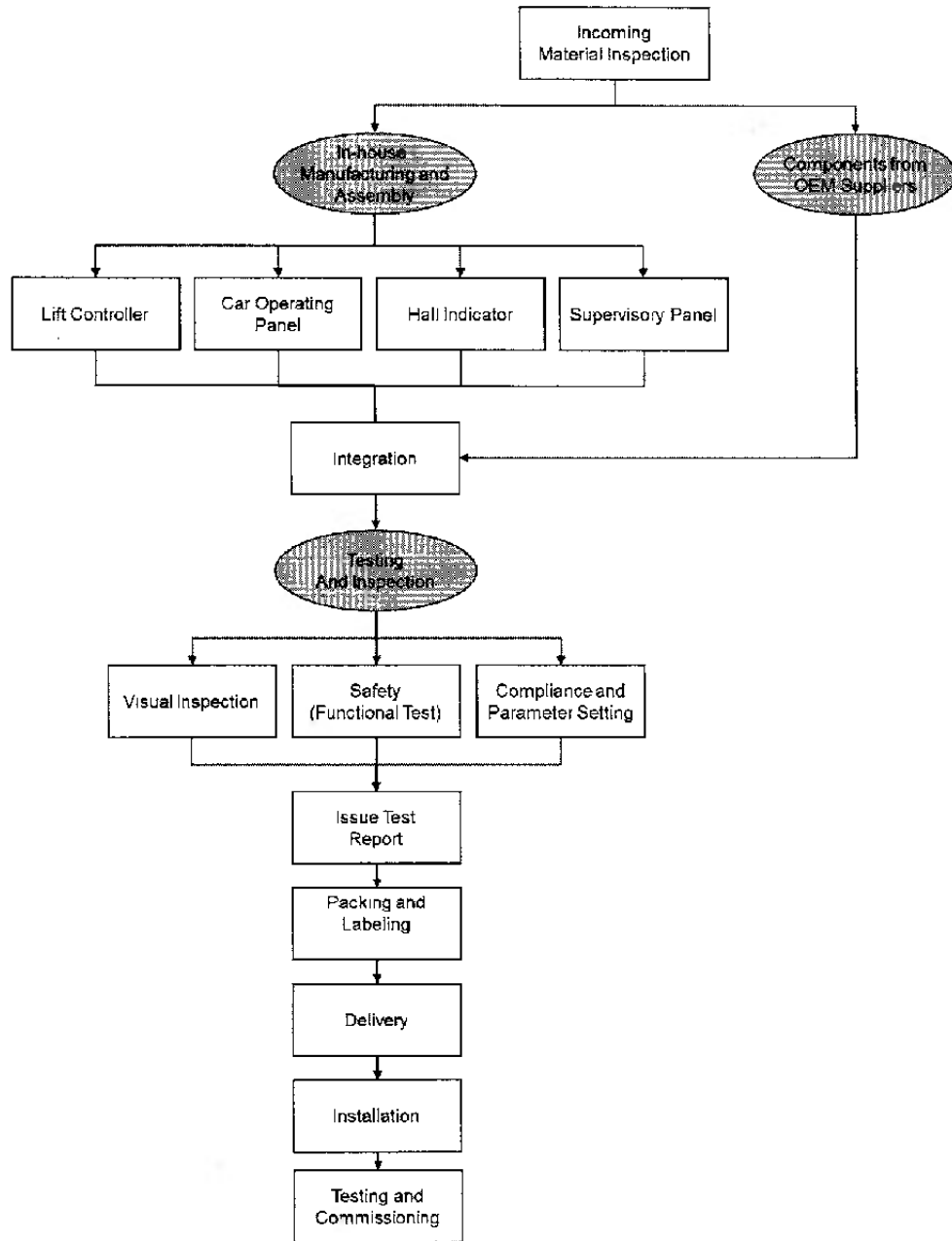


The customer's order is received by fax, telephone or by hand. The sales personnel making the sale checks to see that the price offered to the customer is in order. If the price is in order, our inventory will be checked to see if the products are in stock. Products that are not in stock are ordered from our suppliers. The customer's credit history with our Group is then checked. The products will be delivered to the customer and the sale will be completed if the customer passes the credit check.

**4. INFORMATION ON OUR GROUP (Cont'd)**

**4.6.2 Process Flow for the Manufacture of Elevator Systems**

Our process flow for manufacturing Elevator systems is depicted in the following diagram:-



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**4. INFORMATION ON OUR GROUP (Cont'd)**

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All incoming raw materials and components are inspected to ensure that they comply with our specifications. We manufacture and assemble some of the components of the Elevator systems such as the lift controller system, car operating panel, hall indicator and supervisory panel in-house. Other components such as the traction machine, guide rails, car cage, counter-weight frame, landing door, ropes, car frame and safety gear, machine base and beam are sourced from our OEM suppliers. The in-house manufactured and assembled, and externally sourced components are integrated to create a functional Elevator system.

We carry out testing and inspection at our manufacturing facility before delivering the Elevator system to the installation site. Visual inspection is carried out on items such as the wiring system and labels. Safety inspection includes an earthing test, an input/output test on the Elevator controller and functionality test on the various components. The Elevator system is also inspected to check compliance against the system's circuit diagram and parameter settings. Rework is done to correct any problems that are discovered during the course of our testing and inspection. A test report will be issued following the completion of our testing and inspection.

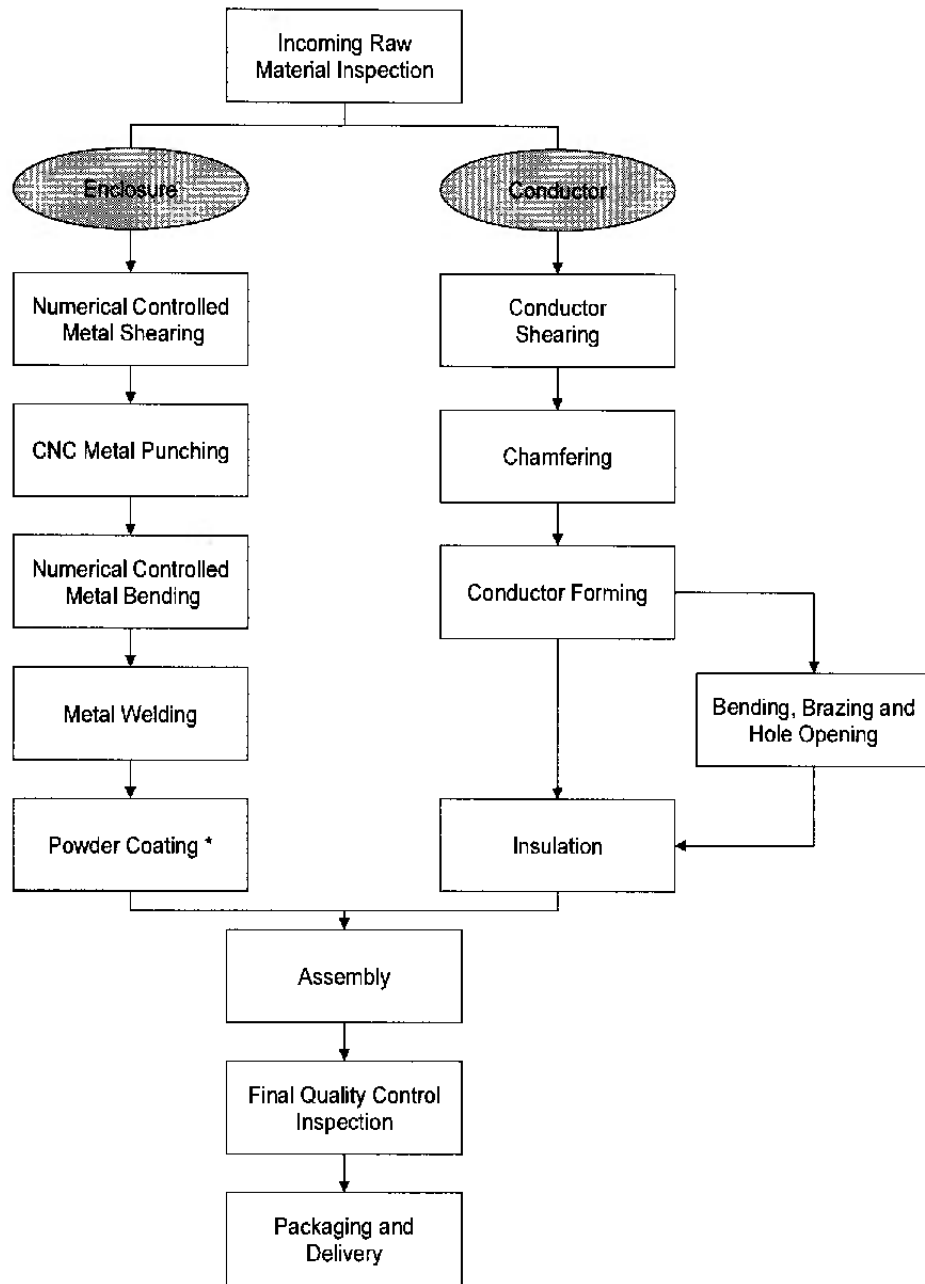
The Elevator system is only released for packing after passing all of the required tests and inspections, and issuance of our test report. The Elevator system is packed and labelled for delivery to the installation site. At the installation site, the Elevator system is assembled and installed. Our Group may carry out the installation or engage a third party subcontractor. The installed Elevator system is tested and commissioned upon passing all the relevant tests.

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**4. INFORMATION ON OUR GROUP (Cont'd)**

**4.6.3 Process Flow for the Manufacture of Busduct Systems**

Our process flow for manufacturing Busduct systems is depicted in the following diagram:-



Note:-

\* Outsourced

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#### 4. INFORMATION ON OUR GROUP (Cont'd)

Incoming raw materials are first inspected to ensure that it meets with our specifications. The Busduct's metal enclosure is manufactured by shearing metal sheets into the required length and width by using precision numerical controlled shearing machine. Any holes that may be required are punched by using precision CNC punching machine, following which the metal is bent into the desired shape with a numerical controlled bending machine. The various metal components are then welded together. All the finished products need to go through powder coating process which is outsourced.

The conductor bars are sheared into the required length and then chamfered in order to gain required shape for fitting purpose. The conductor is then formed into the desired shape. Additional steps to bend, braze or hole openings may be carried out on the conductor as and when required. The conductor is then insulated. In-process inspection is continuously carried out throughout the metal enclosure and conductor manufacturing processes as a quality control measure.

The completed conductors and metal enclosure are then assembled to create the Busduct product. The Busduct product is then subjected to a final stage of quality control inspection, following which they are packed and delivered to the customers.

#### 4.7 QUALITY ASSURANCE MANAGEMENT

##### 4.7.1 ISO 9001:2008 Quality Management System Certification

Our commitment to product quality is supported by the fact that our subsidiaries have received quality management system certifications, as detailed below:-

##### (a) EITA-Schneider

Certificate	Scope	Address	Issuing Body	Date of Initial Registration	Current Validity Period
ISO 9001:2008	Manufacture/ assembly of Elevator components for lift controller, lift car operating panel, door panels and drive, inspection box and hall indicator panel, car cage and counterweight frames	Lot 4, Block A, Jalan SS 13/7, Subang Jaya Industrial Estate, 47500 Subang Jaya, Selangor, Malaysia	BM TRADA Certification Ltd	24.09.2004	17.08.2010 to 23.09.2013
ISO 9001:2008	Manufacture/ assembly of Elevator components for lift controller, lift car operating panel, door panels and drive, inspection box and hall indicator panel, car cage and counterweight frames	Lot 4, Block A, Jalan SS 13/7, Subang Jaya Industrial Estate, 47500 Subang Jaya, Selangor, Malaysia	BM TRADA (M) Sdn Bhd	18.12.2007	18.08.2010 to 22.09.2013

**4. INFORMATION ON OUR GROUP (Cont'd)****(b) Furutec Electrical**

Certificate	Scope	Address	Issuing Body	Date of Initial Registration	Current Validity Period
ISO 9001:2008	Design, fabrication and assembly of electrical Busduct system and metal sheet fabrication products	Plot 89, Lorong Perindustrian Bukit Minyak 11, Kawasan Perindustrian Bukit Minyak, MK13, 14100 Seberang Perai Tengah, Penang, Malaysia	BM TRADA Certification Ltd	04.03.2010	04.03.2010 to 03.03.2013

**(c) EITA Technologies Malaysia**

Certificate	Scope	Address	Issuing Body	Date of Initial Registration	Current Validity Period
ISO 9001:2008	Manufacture of Ballasts and Ignitors for lighting	Lot 2135A, Off Jalan Welfare, Kampung Baru Sungai Buloh, 47000 Sungai Buloh, Selangor Darul Ehsan, Malaysia	SIRIM QAS International Sdn Bhd	12.03.2010	12.03.2010 to 11.03.2013

**(d) EITA Elevator**

Certificate	Scope	Address	Issuing Body	Date of Initial Registration	Current Validity Period
ISO 9001:2008	Supply, testing and maintenance of vertical transportation system	Lot 4, Block A, Jalan SS 13/7, Subang Jaya Industrial Estate, 47500 Subang Jaya, Selangor, Malaysia	BM TRADA Certification Ltd	13.12.2007	17.08.2010 to 12.12.2013
ISO 9001:2008	Supply, testing and maintenance of vertical transportation system	Lot 4, Block A, Jalan SS 13/7, Subang Jaya Industrial Estate, 47500 Subang Jaya, Selangor, Malaysia	BM TRADA (M) Sdn Bhd	18.12.2007	17.08.2010 to 12.12.2013

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.7.2 OHSAS 18001:2007 Occupational Health and Safety Management System Certification****EITA Elevator**

Certificate	Scope	Address	Issuing Body	Date of Initial Registration	Current Validity Period
OHSAS 18001:2007	Supply, testing and maintenance of vertical transportation system	install, and of Lot 4, Block A, Jalan SS 13/7, Subang Jaya Industrial Estate, 47500 Subang Jaya, Selangor, Malaysia	BM TRADA Certification Ltd	10.12.2010	10.12.2010 to 09.12.2013

**4.7.3 Product Registration and Certification**

Our subsidiaries have received the following registrations and certifications:-

**(a) Furutec Electrical**

No.	Issuing Authority	Product	Certification	Effective Date/ Date of Expiry
1.	Electrical Research & Development Association	Busbar trunking system (HP-2500)	ASTA Certificate of Type Tests (compliance with IEC 60439-2: 2005)	12.10.2009/ Not applicable
2.	Electrical Research & Development Association	Busbar trunking system (HP-3200)	ASTA Certificate of Type Tests (compliance with IEC 60439-2: 2005)	12.10.2009/ Not applicable
3.	TÜV SÜD PSB	Busbar trunking system (HP4000)	Short Circuit Rating Test Report (compliance with IEC 60439-2: 2005)	25.01.2008/ Not applicable
4.	TÜV SÜD PSB	Busbar trunking system (HP4000)	Short Circuit Rating Test Report (compliance with IEC 60439-2: 2005)	14.02.2008/ Not applicable
5.	TÜV SÜD PSB	Busbar trunking system (HP800)	Short Circuit Rating Test Report (compliance with IEC 60439-2: 2005)	14.02.2008/ Not applicable
6.	PSB Corporation	Busduct System (HP)	IP66 Rating Test Report (compliance with IEC 60529:2001)	03.03.2003/ Not applicable
7.	TÜV SÜD PSB	Busduct System (HP)	IP55 Rating Test Report (compliance with IEC 60529:2001)	21.06.2007/ Not applicable
8.	TÜV SÜD PSB	Busduct System (HP3500)	IP65 Rating Test Report (compliance with IEC 60529:2001)	10.12.2008 Not applicable



**4. INFORMATION ON OUR GROUP (Cont'd)**

No.	Issuing Authority	Product	Certification	Effective Date/ Date of Expiry
9.	TÜV SÜD PSB	Busduct System (HP3500)	IP66 Rating Test Report (compliance with 60529:2001)	21.11.2008 Not applicable
10.	TÜV SÜD PSB	Busduct system (HP)	IP68 Rating Test Report (compliance with 60529:2001)	21.12.2009/ Not applicable
11.	JECTEC	Fire resistant Busduct (800A) Sample-1	Fire Resistance Test Report (compliance with JIS A1304)	13.04.2004/ Not applicable
12.	JECTEC	Fire resistant Busduct (800A) Sample-2	Fire Resistance Test Report (compliance with JIS A1304)	13.04.2004/ Not applicable
13.	JECTEC	Fire resistant Busduct (800A)	Fire Resistance Test Report (compliance with JIS A1304)	29.04.2004/ Not applicable
14.	TÜV SÜD PSB	Fire rated Busduct (1200A)	Fire Resistance Test Report (compliance with BS 6387:1994)	24.12.2008/ Not applicable
15.	TÜV SÜD PSB	Fire rated Busduct (1200A)	Fire Resistance Test Report (compliance with BS 6387:1994)	05.01.2009/ Not applicable
16.	TÜV SÜD PSB	Busduct trunking system (HP3500)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	10.07.2007/ Not applicable
17.	TÜV SÜD PSB	Busduct trunking system (HP800)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	10.07.2007/ Not applicable
18.	TÜV SÜD PSB	Busduct trunking system (LD400A)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	05.02.2008/ Not applicable
19.	TÜV SÜD PSB	Busduct trunking system (HP3500)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	05.02.2008/ Not applicable
20.	Intertek	Busduct trunking system (HP-ES 4000A)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	27.05.2010/ Not applicable
21.	Intertek	Busduct trunking system (HP-ES 2500A)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	27.05.2010/ Not applicable
22.	Intertek	Busduct trunking system (HP-ES 1250A)	Temperature Rise Test Report (compliance with IEC 60439-2: 2005)	27.05.2010/ Not applicable

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**4. INFORMATION ON OUR GROUP (Cont'd)****(b) EITA Technologies Malaysia**

No.	Issuing Authority	Product	Certification	Effective Date/ Date of Expiry
1.	TNB Research Sdn Bhd	Ballast for HPSV lamps, street lighting chokes for HPSV lamps 150W & 250W	Certificate of Product Acceptance	29.11.2011/ 28.11.2014
2.	TNB Research Sdn Bhd	Ignitor for HPSV lamps, street lighting Ignitor for HPSV, 100W-400W	Certificate of Product Acceptance	29.11.2011/ 28.11.2014
3.	TNB Research Sdn Bhd	Ballast for HPSV lamps 100W	Certificate of Product Acceptance	28.05.2009/ 27.05.2012

**(c) EITA-Schneider**

No.	Issuing Authority	Product	Certification	Effective Date/ Date of Expiry
1.	TÜV SÜD Industrie Service GmbH	Traction driven Elevator with separate machine room	Compliance with the essential safety requirements of the EC Directive (95/ 16/ EC)	24.08.2009/ Not applicable
2.	TÜV SÜD Industrie Service GmbH	Traction driven Elevator without separate machine room	Compliance with the essential safety requirements of the EC Directive (95/ 16/ EC)	24.08.2009/ Not applicable
3.	TÜV SÜD Industrie Service GmbH	Traction driven Elevator with separate machine room	Compliance with the essential safety requirements of the EC Directive (95/ 16/ EC)	04.01.2010/ Not applicable
4.	TÜV SÜD Industrie Service GmbH	Traction driven Elevator with separate machine room	Compliance with the essential safety requirements of the EC Directive (95/ 16/ EC)	14.12.2010/ Not applicable
5.	TÜV SÜD Industrie Service GmbH	Traction drive Dumbwaiter lift (service lift)	Compliance with the requirements of test specifications (2006/42/ EC)	04.04.2011/ 03.04.2016
6.	TÜV SÜD Industrie Service GmbH	Escalator	Compliance with the requirements of test specifications (2006/42/ EC)	10.08.2011/ 10.08.2016
7.	TÜV SÜD Industrie Service GmbH	Moving walk	Compliance with the requirements of test specifications (2006/42/ EC)	10.08.2011/ 10.08.2016

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#### 4. INFORMATION ON OUR GROUP (Cont'd)

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### 4.8 R&D AND TECHNOLOGY

#### 4.8.1 R&D Policies

Our R&D activities are focused on improving the Elevator systems that we manufacture. We carry out product enhancement R&D to improve their performance and upgrade their functionality so as to make our Elevator systems more attractive to customers and more useful to our users.

Our R&D activities have resulted in the design of the following features which are related to increasing the efficiency of the system and minimising energy usage. We have successfully commercialised these features in our current Elevator systems designs:-

- LED hall lantern (instead of the conventional bulb type) with arrival gong;
- Dot matrix display type indicators;
- LCD display panels inside the passenger car and at the Elevator hall;
- PCB designs that can be repaired so that we can reduce environmental wastage by avoiding having to replace the entire PCB;
- One card system to reduce the need for replacement parts, which reduces costs;
- Programmable Elevator control system that allows authorised personnel to change certain parameters thus reducing maintenance cost; and
- Motor room-less Elevator system designs that save building space as they do not require a dedicated motor room to be built at the top of the Elevator shaft.

We have designed the circuitry for some of the sub-circuit boards, voice synthesizers and control systems for the Elevator accessories and features that we use in our Elevator systems. We also test the functionality of the Elevator circuit boards in-house.

The R&D activities for Elevator systems that we are currently carrying out are as follows:-

- (i) In-house development of Elevator algorithms for use in our Elevator systems. The algorithm is programmed to optimise the Elevator system's performance in terms of low energy usage, design speed and handling capacity, and average passenger waiting time. Various factors such as the number of floors served, car cage travelling speed, the number of Elevators in service, up-peak and down-peak periods, population in the building and usable floor areas are taken into account in developing the algorithm.
- (ii) Design software for high speed passenger Elevators that travel at over 2.5 metres per second where we are currently running field tests, simulations and doing engineering work on various factors that affect the performance of the Elevator systems, such as the passenger car cage design, roller guide shoes, guide rails, electric motors and the effects of airflow within the Elevator shaft.

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#### 4. INFORMATION ON OUR GROUP (Cont'd)

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- (iii) Developing Elevator systems that incorporate environmentally friendly technology features including:-
  - LED hall lanterns to reduce energy consumption and replacement costs;
  - Automatic cut-off system to shut down power to the Elevator and its sub-systems such as the lighting and ventilation when it is not in use;
  - Automatic cut-off system incorporating sensors to shut or slow down Escalators and Travellators when they are not carrying people; and
  - Using high-efficiency permanent magnet gearless machinery to reduce moving parts, heat generation and power consumption.
- (iv) Incorporating additional environmentally friendly features for our Elevator systems including:-
  - Efficient power consumption by using VVVF drive system; and
  - Energy regenerative system to convert some of the kinetic energy into electricity that is fed back into the incoming power supply when an Elevator decelerates.
- (v) Develop control board designs and automatic cut-off systems that can be retrofitted into older Elevators as part of a modernisation programme to make them more energy efficient.
- (vi) Develop optimised Busduct system designs that comply with the relevant international standards in addition to developing the capability to use extruded aluminium to form the external housing for our Busduct systems.

#### 4.8.2 R&D Facilities and Personnel

We currently have an R&D facility located at Subang Jaya, Selangor where we carry out R&D to design and develop Elevator systems.

Our in-house R&D equipment in Subang Jaya include:-

- Vibration meter;
- Oscilloscope;
- Hardware design board;
- Software for 3-dimensional drawings and designs;
- Wiring diagram software; and
- Simulation test kits.

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#### 4. INFORMATION ON OUR GROUP (Cont'd)

We have completed a new Busduct R&D centre in Penang in 2010. Our in-house R&D equipment in Penang includes:-

- Temperature rise testing facility, which includes a three (3) phase current injector (capable of conducting tests with current of up to 6000 Amperes and a multi-point temperature monitoring system);
- Contact resistance testing facility, which includes a Milivolt Tester; and
- Dielectric testing facility which includes a dielectric tester and a Megger Tester.

As at the LPD, we had eight (8) personnel engaged in R&D activities on a full-time basis. The current breakdown of our staff engaged in R&D is as follows:-

	Elevator Systems	Busduct Systems
Staff engaged in R&D	7	1

We will involve other operational personnel in R&D activities as and when required.

#### 4.8.3 R&D Collaboration with USM

Furutec Electrical entered into the MOU with USM on 24 October 2010 to collaborate in conducting joint research to investigate the electrical current carrying capacity of Busduct systems designed and manufactured by Furutec Electrical. The MOU is subject to the execution of further definitive agreement(s) is valid for a period of five (5) years from 29 October 2010 to 28 October 2015.

Subsequently, on 21 October 2011, Furutec Electrical entered into a Research Collaboration Agreement with USM in respect of a joint research to investigate the current carrying capacity and short circuit rating of Furutec Electrical's electrical Busduct system in accordance with IEC standards. The objective of the collaboration is to gain new knowledge pertaining to Busduct electrical properties and to establish a new design guideline for producing a Busduct system with a high performance that is able to fulfil a higher load demand in accordance with IEC standards ("**Project**").

The Research Collaboration Agreement is valid for a period of twenty-four (24) months from the execution thereof, unless otherwise agreed by the parties. If the results of the joint research show that the Project is commercially viable, the parties shall enter into a separate agreement for commercialisation.

#### 4.8.4 R&D Expenditure

Our Group's expenditure on R&D activities during the FYE 2008 to FYE 2010 and the FPE 2011 is as follows:-

	R&D (Expenses) (RM'000)	R&D (Intangible assets) (RM'000)	Our Group's Total R&D Expenditure (RM'000)	Total R&D Expenditure as Proportion of Our Group's Total Revenue (%)
FYE 2008*	-	84	84	0.06
FYE 2009*	32	-	32	0.02
FYE 2010	114	32	146	0.09
FPE 2011	207	417	624	0.55

Note:-

- \* Excluding the R&D expenses of Furutec Electrical as no separate account was maintained for FYE 2008 and FYE 2009.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

Although EITA Elevator undertakes R&D activities in respect of designing of Elevator systems, the R&D expenses which mainly relate to purchase of computer programmes, travelling expenses for sending staff to attend training in overseas countries and R&D activities related exhibitions are not captured as a separate item in the account. Therefore, the R&D expenses as shown above only reflects on the R&D expenses of Schneider R&D and Furutec Electrical based on the R&D activities undertaken by the said companies.

#### 4.9 RELEVANT TECHNOLOGIES

The main types of technology used by our Group are those that are related to the products that we manufacture.

##### (a) Elevator Systems

An Elevator is a device that is designed to transport people and goods vertically between floors of a building. There are two (2) main types of Elevators, differing in how the passenger car is raised and lowered as follows:-

- Traction Elevator, and
- Hydraulic Elevator.

We design and manufacture traction Elevators. In a modern traction Elevator, the passenger car is pulled up by means of rolling steel hoist cables over a pulley (known as a "sheave"). The weight of the passenger car is balanced with a counterweight. The system is powered by an electric motor. Older Elevator systems used direct current electric motors, which have since been replaced by more efficient alternating current electric motors.

The passenger car is mounted on a platform within an enclosed space called the Elevator shaft. The electric motor, sheave and other machinery required to operate the Elevator systems are normally installed at the top of the Elevator shaft.

All passenger Elevator systems and many commercial goods Elevator systems incorporate the following passive safety features:-

- The passenger car is usually borne by at least three (3) or more hoist ropes. Each individual hoist cable is capable of bearing more than the full load of the passenger car;
- The passenger car is equipped with speed governor, safety gear and automatic braking system which will stop the Elevator progressively to prevent injury to passengers when the passenger car is travelling faster than the specified speed;
- A hydraulic buffer is installed at the bottom of the Elevator shaft to cushion any impact; and
- The Elevator hall door of a particular floor will only open when the passenger car stops at that floor.

##### (b) Busduct Systems

A Busduct system is a type of electrical distribution system where the electrical current is carried through a number of bare or insulated conductor bars that are assembled within a grounded enclosure. Busduct systems are normally installed in buildings and may be used in place of cable wiring in applications where heavy current is transmitted.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

We design and manufacture Busducts that are used to bring in and distribute heavy electric current in buildings. We commonly use copper bars as the conducting element and have the capability to manufacture Busducts with aluminium conducting elements.

The conducting elements of a Busduct system may be supported on insulators (in Busduct systems that distribute low amperage current) or the insulating material may completely surround the conducting element (in Busduct systems that distribute high amperage current). The insulation and conducting elements are further protected by a grounded metal enclosure. Within buildings, the Busduct system is normally elevated and installed in non-public areas to minimise contact by unauthorised persons.

Our "HP-ES" and "HP-Duct" Busduct systems incorporate maintenance free double bolt joint design to ensure maximum contact area between the individual feeder lengths to eliminate the risk of excessive heat build-up and loose joint connections between the joints of individual Busduct system pieces.



Our Busduct system with double bolt joint design

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.10 RAW MATERIALS AND MAJOR SUPPLIERS/ SUB-CONTRACTORS****4.10.1 Purchases of Raw Materials and Services**

For FYE 2010 and FPE 2011, our Group's main purchases were as follows:-

	FYE 2010				FPE 2011			
	Value of Our Group's Purchases (RM'000)	% of Our Group's Total Purchases (%)	Sources of Supply		Value of Our Group's Purchases (RM'000)	% of Our Group's Total Purchases (%)	Sources of Supply	
			Malaysia (%)	Other Countries (%)			Malaysia (%)	Other Countries (%)
<b>Marketing and Distribution of E&amp;E Components and Equipment</b>	<b>61,628</b>	<b>56.96</b>	<b>23.52</b>	<b>76.48</b>	<b>40,381</b>	<b>56.04</b>	<b>13.18</b>	<b>86.82</b>
Power Distribution Equipment	25,482	23.55	48.38	51.62	12,605	17.49	30.31	69.69
Control Equipment	28,913	26.72	2.45	97.55	22,151	30.74	3.13	96.87
Network and security equipment	6,619	6.12	21.94	78.06	4,210	5.84	19.00	81.00
Others E&E components	614	0.57	1.14	98.86	1,415	1.97	0.64	99.36
<b>Manufacture of Elevator Systems</b>	<b>29,501</b>	<b>27.26</b>	<b>44.56</b>	<b>55.44</b>	<b>18,492</b>	<b>25.66</b>	<b>47.23</b>	<b>52.77</b>
Car cage and landing door parts and components	13,320	12.31	34.05	65.95	7,878	10.93	28.64	71.36
Stainless steel sheet	2,046	1.89	100.00	-	1,562	2.17	100.00	-
Elevator machinery and equipment (traction machine and guide rails)	5,903	5.45	20.79	79.21	3,294	4.57	23.77	76.23
PCB	474	0.44	-	100.00	1,001	1.39	-	100.00
Others <sup>(1)</sup>	7,758	7.17	68.82	31.18	4,757	6.60	86.88	13.12
<b>Manufacture of Busduct Systems and Manufacture of Metal Fabricated Products</b>	<b>7,427</b>	<b>6.87</b>	<b>85.93</b>	<b>14.07</b>	<b>5,215</b>	<b>7.24</b>	<b>88.32</b>	<b>11.68</b>
Aluminium and sheet metal	3,448	3.19	100.00	-	1,548	2.15	100.00	-
Copper	2,799	2.59	69.85	30.15	2,383	3.31	79.31	20.69
Others <sup>(2)</sup>	1,180	1.09	83.05	16.95	1,284	1.78	90.97	9.03
<b>Manufacture of Other E&amp;E Components and Equipment</b>	<b>1,578</b>	<b>1.46</b>	<b>88.15</b>	<b>11.85</b>	<b>2,814</b>	<b>3.90</b>	<b>95.45</b>	<b>4.55</b>
Spare Parts for Elevator Maintenance	1,972	1.82	57.15	42.85	2,934	4.07	38.72	61.28
Services Purchased <sup>(3)</sup>	6,098	5.63	100.00	-	2,228	3.09	100.00	-
<b>Total</b>	<b>108,202</b>	<b>100.00</b>	<b>39.41</b>	<b>60.59</b>	<b>72,062</b>	<b>100.00</b>	<b>34.29</b>	<b>65.71</b>



**4. INFORMATION ON OUR GROUP (Cont'd)**

Notes:-

- (1) *Include safety gear, safety edge, acrylic, angle bar, buffer channel for car, push button, nuts and bolts, bearing plate, braking resistor, blind rivet, bracket for crosshead hitch plate, buffer stand, inverter, battery casing, ribbon adaptor, LED indicator, capacitor, resistor, power cable, isolator, ventilating fan, platform insulation pad, control panel casing, remote control, wire rope socket, inspection box, switch board and others.*
- (2) *Include nuts and bolts, cable, clamp, clip, film, flexible link, foam, handle, insulator, leaf spring, pipe, plug, switch, tape and others.*
- (3) *Include sub-contractor works for the installation of Elevator systems, electrical and security system solutions and software as well as incidental expenses incurred for projects executed such as project insurance and workers compensation insurance.*

We purchased E&E components and equipment such as fire resistant and speciality cables, contactors, network and security equipment, inverters, circuit breakers, automatic transfer switches and other control and Power Distribution Equipment for our marketing and distribution activities. Purchases for our marketing and distribution activities accounted for approximately 56.96% and 56.04% of our Group's total purchases for FYE 2010 and FPE 2011 respectively. For FYE 2010, approximately 76.48% of our Group's total purchases are from overseas suppliers for our marketing and distribution activities with the remainder of approximately 23.52% from our local suppliers while for FPE 2011, approximately 86.82% of our Group's total purchases are from overseas suppliers with the remainder of approximately 13.18% from our local suppliers.

We purchased car cage and landing door parts and components, Elevator machinery and equipment, PCB and other parts and components for our Elevator systems manufacturing activities. These purchases accounted for approximately 27.26% and 25.66% of our Group's total purchases for FYE 2010 and FPE 2011 respectively. For FYE 2010, approximately 55.44% of our Group's total purchases are from overseas suppliers for our Elevator systems manufacturing activities with the remainder of approximately 44.56% from our local suppliers while for FPE 2011, approximately 52.77% of our Group's total purchases are from overseas suppliers with the remainder of approximately 47.23% from our local suppliers.

We purchased copper, aluminium and sheet metal, and other parts and components to manufacture Busduct systems. Our purchases for Busduct systems manufacturing activities accounted for approximately 6.87% and 7.24% of our Group's total purchases for FYE 2010 and FPE 2011 respectively. For FYE 2010, approximately 85.93% of our Group's total purchases were made from local suppliers for our Busduct systems manufacturing activities with the remainder of approximately 14.07% from overseas suppliers while for FPE 2011, approximately 88.32% of our Group's total purchases were made from local suppliers with the remainder of approximately 11.68% from overseas suppliers.

Our purchases for the manufacturing of other E&E components and equipment accounted for approximately 1.46% and 3.90% of our Group's total purchases for FYE 2010 and FPE 2011 respectively. We purchased enamel wire, silicon steel and other parts and components. For FYE 2010, approximately 88.15% of our Group's total purchases were made from local suppliers for our manufacturing of other E&E components and equipment activities with the remainder of approximately 11.85% from overseas suppliers while for FPE 2011, approximately 95.45% of our Group's total purchases were made from local suppliers with the remainder of approximately 4.55% from overseas suppliers.

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#### 4. INFORMATION ON OUR GROUP (Cont'd)

Our purchases of spare parts for our Elevator maintenance services accounted for approximately 1.82% and 4.07% of our Group's total purchases for FYE 2010 and FPE 2011 respectively. For FYE 2010, approximately 57.15% of our Group's total purchases were made from local suppliers for our Elevator maintenance services activities with the remainder of approximately 42.85% from overseas suppliers while for FPE 2011, approximately 38.72% of our Group's total purchases were made from local suppliers with the remainder of approximately 61.28% from overseas suppliers.

We also engaged service providers to install Elevators systems, install network and security equipment, and provide other services, which accounted for approximately 5.63% and 3.09% of our Group's total purchases for FYE 2010 and FPE 2011 respectively. All of these purchases were sourced from local service providers.

##### 4.10.2 Availability of Industrial Products and Services

As at the LPD, we have not faced any material shortages in the availability of E&E components and equipment, Power Distribution Equipment, Control Equipment, copper bars and sheets or any other inputs used by our Group. However, we are dependent on various brand owners for the supply of the E&E components and equipment that we market and distribute.

##### 4.10.3 Major Suppliers

From FYE 2008 to FYE 2010 and FPE 2011, the major suppliers that individually contributed 10.0% or more of our Group's total purchases are as follows:-

Name of Supplier	Products Supplied	Length of Relationship (Years)	Purchases							
			FYE 2008		FYE 2009		FYE 2010		FPE 2011	
			(RM'000)	(%)	(RM'000)	(%)	(RM'000)	(%)	(RM'000)	(%)
Fuji Electric FA (Asia) Co, Ltd ("Fuji Asia")	E&E components and equipment	3	-	-	4,561	4.89	18,567	17.16	14,872	20.64
Fuji Electric FA Singapore Pte Ltd ("Fuji Singapore")	E&E components and equipment	5*	24,600	25.67	11,291	12.10	-	-	-	-
<b>Total</b>			<b>24,600</b>	<b>25.67</b>	<b>15,852</b>	<b>16.99</b>	<b>18,567</b>	<b>17.16</b>	<b>14,872</b>	<b>20.64</b>
<b>Total Group Purchases</b>			<b>95,842</b>	<b>100.00</b>	<b>93,329</b>	<b>100.00</b>	<b>108,202</b>	<b>100.00</b>	<b>72,062</b>	<b>100.00</b>

Note:-

\* Relationship was from 2004 to 2009.

Fuji Asia, Fuji Singapore and Fuji Electric Asia Pacific Pte Ltd ("Fuji Asia Pacific") are companies within the Fuji Electric group of companies ("Fuji Electric Group"). Our cumulative purchases from the companies within the Fuji Electric Group are summarised in the table below:-

Name of Supplier	Products Supplied	Length of Relationship (Years)	Purchases							
			FYE 2008		FYE 2009		FYE 2010		FPE 2011	
			(RM'000)	(%)	(RM'000)	(%)	(RM'000)	(%)	(RM'000)	(%)
Fuji Electric Group <sup>(1)</sup>	E&E components and equipment	15 <sup>(2)</sup>	24,600	25.67	20,030	21.46	26,438	24.43	20,276	28.14
<b>Total Group Purchases</b>			<b>95,842</b>	<b>100.00</b>	<b>93,329</b>	<b>100.00</b>	<b>108,202</b>	<b>100.00</b>	<b>72,062</b>	<b>100.00</b>

#### 4. INFORMATION ON OUR GROUP (Cont'd)

Notes:-

- (1) *In addition to purchases from Fuji Asia and Fuji Singapore, we also made purchases consisting of E&E components and equipment from Fuji Asia Pacific. Purchases from Fuji Asia Pacific accounted for approximately 4.47%, 7.27% and 7.50% of our Group's total purchases for FYE 2009, FYE 2010 and FPE 2011 respectively. We did not make any purchases from Fuji Asia Pacific in FYE 2008.*
- (2) *Authorised distributorships granted via various companies within the Fuji Electric Group.*

The Fuji Electric Group announced that:-

- (a) With effect from 1 March 2009, Fuji Asia would take up the ED&C business from Fuji Singapore and orders for ED&C products would be made from Fuji Asia; and
- (b) With effect from 1 April 2009, the Drive & Automation division of Fuji Singapore would be transferred to Fuji Asia Pacific. Fuji Asia Pacific would be responsible for all Drive & Automation sales related activities in Asia Pacific which were previously handled by Fuji Singapore.

As a result, purchases of ED&C products that our Group previously made from Fuji Singapore are now made from Fuji Asia and purchases of Drive and Automation products are now made from Fuji Asia Pacific. This accounted for the increase in our purchases from Fuji Asia in FYE 2010 and FPE 2011 resulting in the declining trend of our purchases from Fuji Singapore.

Our dependency on the companies within the Fuji Electric Group as our suppliers is mitigated by the following factors that provide a basis for a continuing business relationship with the Fuji Electric Group:-

- (i) We have been authorised distributors of the Fuji Electric Group for at least fifteen (15) years; and
- (ii) The Fuji Electric Group, through Fuji Asia, has currently appointed our Group as their authorised distributor in Malaysia for ED&C equipment. As a result, it is likely that the Fuji Electric Group will continue to supply to our Group as it may be difficult and time consuming for the Fuji Electric Group to set up its own distribution network in Malaysia.

#### 4.11 MARKETING STRATEGIES AND MAJOR CUSTOMERS

##### 4.11.1 Marketing Strategies

We employ the following marketing strategies to sustain and expand our business:-

- Provide a value-added service to our customers by providing technical assistance to assist them in selecting E&E components and equipment;
- Highlight the diverse range of E&E components and equipment that we market and distribute;
- Position our Group as a total solutions provider for Elevator systems;
- Continue to meet the safety and quality expectations and requirements for our products; and
- Use the brand equity built up by us as well as our partners and principals to help market their products.

**4. INFORMATION ON OUR GROUP (Cont'd)**

Part of our marketing includes promoting our products and services internationally by participating in local and overseas exhibitions and tradeshows. Some of these that we have participated over the past three (3) years (i.e. FYE 2008 to FYE 2010) and FPE 2011 up to the LPD include the following:-

Name of Event	Products and Brands Marketed	Location	Year
IIEE 36 <sup>th</sup> Annual National Convention & Expo 2011	<ul style="list-style-type: none"> <li>Furutec Busduct systems</li> <li>BETAflam fire resistant cables</li> </ul>	Manila, Philippines	2011
MPOB International Palm Oil Congress	Fuji MCCB, Contactor, Recorder and Inverter	Kuala Lumpur, Malaysia	2011
Electric, Power, Renewable Energy Indonesia 2011	<ul style="list-style-type: none"> <li>Furutec Busduct systems</li> <li>BETAflam fire resistant cables</li> </ul>	Jakarta, Indonesia	2011
22 <sup>nd</sup> Malaysia International Food Processing and Packaging Exhibition	Fuji MCCB, Contactor, Recorder and Inverter	Kuala Lumpur, Malaysia	2011
Seminar on "Safety Cabling Technologies for Airport & Railway Industry"	<ul style="list-style-type: none"> <li>BETAjet 400Hz ground power cables</li> <li>BETAflam solar cables</li> <li>BETAlux airfield lighting cables</li> <li>Chemaflex</li> </ul>	Putrajaya, Malaysia	2011
First Asia Lift Show	<ul style="list-style-type: none"> <li>ADC Krone high speed broadband</li> <li>BETAflam fire resistant cables</li> <li>Bosch card access and CCTV</li> <li>EITA-Schneider Elevator systems</li> <li>Furutec Busduct systems</li> <li>Fwave flexible amorphous solar module</li> <li>GE Power metering system &amp; enervista power monitoring system</li> </ul>	Kuala Lumpur, Malaysia	2010
2010 Malaysian Palm Oil Board National Seminar on Palm Oil Milling, Refining, Environment and Quality	Fuji molded case circuit breaker, inverter, recorder	Kota Kinabalu, Malaysia	2010
Metaltech Malaysia 2010	Fuji molded case circuit breaker, inverter, recorder	Kuala Lumpur, Malaysia	2010
ADC Krone Appreciation & 2010 Kick Off Nite	ADC Krone structure cabling system	Selangor, Malaysia	2010
ADC Krone Seminar on Nextgen Network 2010	ADC Krone structure cabling system	Selangor, Malaysia	2010
Workshop "Selecting The Right Fire Resistant Cable-Betaflam"	BETAflam fire resistant cables	Ho Chi Minh, Vietnam	2010
Seminar on "Aspek Yang Mempengaruhi Lifetime Transformar"	<ul style="list-style-type: none"> <li>BETAflam fire resistant cables</li> <li>Furutec Busduct systems</li> </ul>	Manila, Philippines	2010
IIEE 35 <sup>th</sup> Annual National Convention & Expo 2010	<ul style="list-style-type: none"> <li>BETAflam fire resistant cables</li> <li>Furutec Busduct systems</li> </ul>	Manila, Philippines	2010
Furutec & Betaflam Product Launching	<ul style="list-style-type: none"> <li>BETAflam fire resistant cables</li> <li>Furutec Busduct systems</li> </ul>	Jakarta, Indonesia	2010
Seminar "Discovering Unique Features of Furutec Busduct Systems"	<ul style="list-style-type: none"> <li>Fuji molded case circuit breaker</li> <li>Furutec Busduct systems</li> </ul>	Ho Chi Minh, Vietnam	2010

**4. INFORMATION ON OUR GROUP (Cont'd)**

Name of Event	Products and Brands Marketed	Location	Year
Exhibition "Kelistrikan Indonesia 2010"	Furutec Busduct systems	Jakarta, Indonesia	2010
2009 Malaysian Palm Oil Board International Palm Oil Congress (PIPOC)	Fuji contactor, molded case circuit breaker, inverter, recorder	Kuala Lumpur, Malaysia	2009
DISCOVER 2009 - GE INNOVATION DAY	GE Pacific PTE Ltd – automatic transfer switches, power quality management system and transient voltage surge suppressors	Kuala Lumpur, Malaysia	2009
ELENEX 2009	<ul style="list-style-type: none"> <li>• Fuji manual motor starter</li> <li>• Furutec Busduct systems</li> <li>• Larsen &amp; Toubro air circuit breakers</li> <li>• Kyoritsu automatic transfer switches</li> </ul>	Kuala Lumpur, Malaysia	2009
Vietnam Saigon Electricity Expo 2009	<ul style="list-style-type: none"> <li>• BETAflam fire resistant cables</li> <li>• Furutec Busduct systems</li> </ul>	Ho Chi Minh City, Vietnam	2009
VIETBUILD 2008	<ul style="list-style-type: none"> <li>• BETAflam fire resistant cables</li> <li>• EITA Elevator systems</li> <li>• Furutec Busduct systems</li> </ul>	Ho Chi Minh City, Vietnam	2008
International VIETBUILD	<ul style="list-style-type: none"> <li>• BETAflam fire resistant cables</li> <li>• EITA Elevator systems</li> <li>• Furutec Busduct systems</li> </ul>	Hanoi, Vietnam	2008
International Security & Safety Expo & Forum 2008	Sanyo CCTV systems	Kuala Lumpur, Malaysia	2008

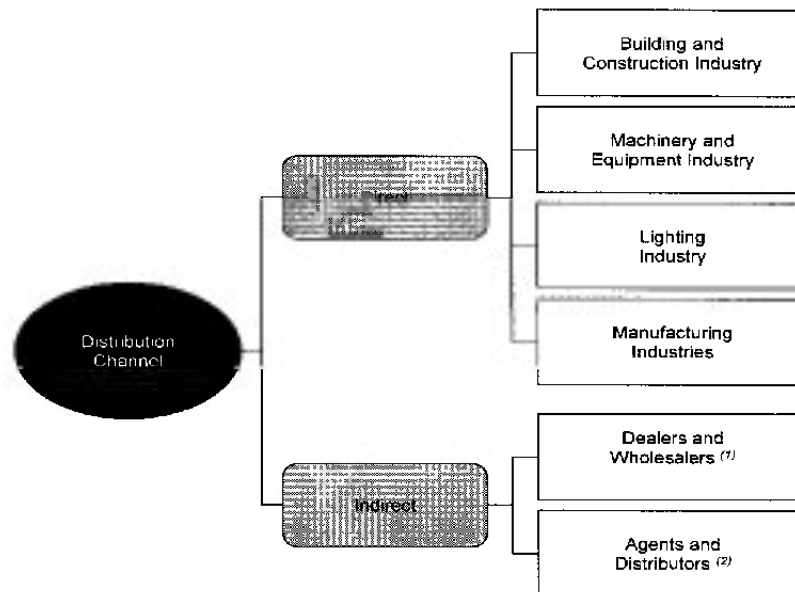
Some of other promotional and marketing activities undertaken by us include:-

- Conducting an advertising campaign to raise awareness of the "EITA-Schneider" brand of passenger Elevators;
- Conducting an advertising campaign to raise awareness of the "Furutec" brand of Busduct systems;
- Conducting advertising campaigns to raise awareness of "ADC Krone", "BETAflam", "Bosch", "CAE", "Fuji", "GE", "Kyoritsu" and "Larsen & Toubro" brands of E&E components and equipment that we market and distribute;
- Conduct training sessions on the elements of Elevator design, traffic analysis and related topics to educate our customers;
- Organising visits to our factories for potential customers;
- Holding events to launch our new products;
- Organising seminars to raise awareness of our products;
- Organising events to showcase our new and existing products;
- Continuously creating awareness amongst our customers of our range of new and improved equipment;
- Proactive sales visits to potential customers; and
- Exposing new and existing clients to new technologies.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.11.2 Distribution Channel Strategy

We adopt a two-pronged direct and indirect distribution channel strategy to market and distribute our products and services, as depicted in the figure below:-



Notes:-

- (1) We use dealers and wholesalers as our indirect distributors for our E&E components and equipment distribution, and manufacturing businesses. Wholesalers buy in relatively large quantities and commonly resell to dealers and end-users. Dealers buy in relatively smaller quantities and resell mainly to end-users.
- (2) We use agents and distributors to distribute our Elevator systems, Busduct systems and cables. Our agents and distributors represent our Group in their respective markets and purchase Elevator systems, Busduct systems or cables from our Group for resale to their customers. In some instances, our agents and distributors may be involved in design and/or installation.

We adopt the direct distribution channel strategy particularly for the more technical products where our sales personnel are better equipped to sell the commercial and technical benefits of our products and services. In addition, a number of our products that we design and manufacture require significant customisation, which requires us to interact closely with our customers.

We adopt the indirect distribution channel strategy particularly for a range of products where we act as exclusive and non-exclusive distributors for our principals. In such situation, our marketing objective is to cover a wide base of potential customers as much as possible. By using intermediaries, it enables us to achieve the marketing objective of wide market coverage without needing to invest significantly in personnel and logistics costs.

We have appointed agents and distributors to distribute our Busduct systems in, amongst others, Singapore, Indonesia, Bangladesh, the United Arab Emirates and Vietnam. We have also appointed agents and distributors to distribute our cables in Indonesia and Thailand.

**4. INFORMATION ON OUR GROUP (Cont'd)**

The distribution channels that we primarily use for our products are summarised in the following table:-

Type of Product	Primary Distribution Channels			
	In Malaysia		Overseas	
	Direct	Indirect	Direct	Indirect
Power Distribution Equipment	√	√	√	√
Control Equipment	√	√	√	√
Networking and security equipment	√	√		
Elevator systems	√			√
Busduct systems and metal fabricated products	√	√		√
Other E&E components and equipment (manufactured by our Group)	√		√	√

The following businesses typically act as our dealers, wholesalers, agents and distributors:-

Type of Product	Typical Dealers, Wholesalers and Agents
Power Distribution Equipment	Dealers and wholesalers of industrial E&E components and equipment
Control Equipment	Dealers and wholesalers of industrial E&E components and equipment
Network and security equipment	Dealers and wholesalers of industrial E&E components and equipment
Elevator systems	Mechanical and electrical contractors and suppliers
Busduct systems and metal fabricated products	Distributors of electrical products
Other E&E components and equipment (manufactured by our Group)	Dealers and wholesalers of industrial E&E components and equipment

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**4. INFORMATION ON OUR GROUP (Cont'd)**

As at the LPD, the geographic distribution of our dealers, wholesalers, agents and distributors are as follows:-

	Wholesalers	Dealers	Agents and Distributors	Total
<b>Malaysia</b>	<b>20</b>	<b>149</b>	<b>1</b>	<b>170</b>
Central Peninsular Malaysia <sup>(1)</sup>	8	89	-	98
Northern Peninsular Malaysia <sup>(2)</sup>	6	28	-	34
Southern Peninsular Malaysia <sup>(3)</sup>	3	18	1	21
East Malaysia <sup>(4)</sup>	3	14	-	17
<b>Other Countries</b>	<b>-</b>	<b>-</b>	<b>30</b>	<b>30</b>
Vietnam	-	-	<sup>(b)</sup> 13	13
Philippines	-	-	4	4
Indonesia	-	-	3	3
Hong Kong	-	-	2	2
Singapore	-	-	2	2
Thailand	-	-	2	2
Bangladesh	-	-	1	1
Kuwait	-	-	1	1
Saudi Arabia	-	-	1	1
Taiwan	-	-	1	1
<b>Total</b>	<b>20</b>	<b>149</b>	<b>31</b>	<b>200</b>

Notes:-

(1) Kuala Lumpur, Selangor, Pahang and Negeri Sembilan.

(2) Kedah, Penang and Perak.

(3) Johor and Melaka.

(4) Sabah and Sarawak.

(5) Unlike in other foreign countries where our agents/ distributors have wider customer coverage within their respective portfolios, our agents/ distributors in Vietnam are primarily customer driven where they focus on serving specific/ limited customers. As such, we have more agents/ distributors in Vietnam as compared to other foreign countries.

Our two-pronged distribution channel strategy enables us to optimise our profit margins for the products and services that we sell directly to end-users and to optimise our sales volume for products and services that generate lower profit margins by using intermediaries.

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.11.3 Principal Markets for Products and Services**

Our revenue segmented by geographic markets for FYE 2010 and FPE 2011 are as follows:-

Country	FYE 2010		FPE 2011	
	(RM'000)	(%)	(RM'000)	(%)
<b>Malaysia</b>	<b>132,627</b>	<b>81.01</b>	<b>100,605</b>	<b>88.20</b>
<b>Overseas Market</b>	<b>31,092</b>	<b>18.99</b>	<b>13,465</b>	<b>11.80</b>
Thailand	13,265	8.11	1,314	1.15
Singapore	12,066	7.37	9,054	7.94
Others*	5,761	3.51	3,097	2.71
<b>Total</b>	<b>163,719</b>	<b>100.00</b>	<b>114,070</b>	<b>100.00</b>

Note:-

\* Include Bangladesh, Brunei, United Arab Emirates, German, Hong Kong, India, Indonesia, the Philippines, Saudi Arabia, Taiwan, the USA and Vietnam.

For FYE 2010 and FPE 2011, Malaysia accounted for approximately 81.01% and 88.20% of our Group's total revenue respectively. Thailand and Singapore continued to remain as our largest overseas markets, accounting for approximately 8.11% and 7.37% respectively of our Group's total revenue in FYE 2010 and approximately 1.15% and 7.94% respectively of our Group's total revenue in FPE 2011. The other overseas markets accounted for the remaining of approximately 3.51% and 2.71% of our Group's total revenue for FYE 2010 and FPE 2011 respectively.

**4.11.4 Major Customers**

None of our customers individually accounted for 10.0% or more of our Group's total revenue for any of the past three (3) FYE 2008 to FYE 2010 and FPE 2011.

**4.12 SEASONALITY**

Save for Elevator systems, Busduct systems and electrical and security system solutions which are project based, our Group does not experience any material seasonality in our business, as our business operations are relatively stable throughout the year, with the exception of a minor slowdown in business activity during the first quarter of the calendar year due to the festive season and relatively short month of February.


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**4. INFORMATION ON OUR GROUP (Cont'd)****4.13 BRAND NAMES, TRADE MARKS, LICENCE AGREEMENT AND TECHNICAL AGREEMENT**

As at the LPD, save for the following trade mark which we are currently using in our day-to-day business, licence agreement and technical collaboration agreement, our Group does not presently hold any brand names, patents, trade marks, licences, technical assistance agreements, franchises and other intellectual property rights:-

**4.13.1 Trade Marks****(a) Trade marks registered**

Our Group has registered the following trade marks with the Registrar of Trade Marks, Intellectual Property Corporation of Malaysia:-

No.	Registered Dwner	Representation of Trademark	Issuing Authority/ Trademarks Number	Date of Certificate/ Effective Date/ Expiry Date	Classification
1.	EITA		Registrar of Trade Marks Malaysia/ 98004077	20.07.2004/ 02.04.1998/ 02.04.2018	Class 9 Computer, computer keyboards, computer memories, computer operating programs (recorded), computer peripheral devices, computer programmes (recorded), computer software (recorded), computer printers, condensers (capacitors), lighting conductor, electrical conductors, acoustic and electrical conduits, junction sleeves for electric cables, electric cables, electric light dimmers, (regulators), lighting arresters, lighting conductors rods, electricity limiters and light conducting filaments (optical fibers).
			Registrar of Trade Marks Malaysia/ 98004078	04.02.2004/ 02.04.1998/ 02.04.2018	Class 11 Light bulbs, light bulbs for directional signals for vehicles, electric light bulbs, light diffusers, lighting apparatus and installations, lighting apparatus for vehicles, lighting installations for air vehicles, lights for automobiles, lights for vehicles, lights (electric) for Christmas tree and level controlling valves in tanks.
			Registrar of Trade Marks Malaysia/ 98004079	29.01.2004/ 02.04.1998/ 02.04.2018	Class 25 Caps, gloves, hats, jackets, jerseys, clothing of imitations of leather, motorists clothing, neckties, scarves, tea-shirts, uniforms.

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## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Registered Owner	Representation of Trademark	Issuing Authority/ Trademarks Number	Date of Certificate/ Effective Date/ Expiry Date	Classification
			Registrar of Trade Marks Malaysia/ 98004080	29.01.2004/ 02.04.1998/ 02.04.2018	Class 16 Letterheads, stationery, writing instruments including pens and pencils, writing cases, writing materials, writing pads, writing paper, writing brushes, wristbands for retention of writing instruments, wrapping paper, paper weights, paper clips, paper knives (office requisites), rulers, pencil sharpeners, paper call cards, paper greeting cards and paper calendars.
			Registrar of Trade Marks Malaysia/ 98004081	30.01.2004/ 02.04.1998/ 02.04.2018	Class 28 Golf bags (with or without wheels), golf clubs, golf gloves, golf tees and golf balls.
2.	EITA Technologies Malaysia	REFAS	Registrar of Trade Marks Malaysia/ 96004060	15.02.2006/ 18.04.1996/ 18.04.2013	Class 11 High intensity discharge lamp Ballast and control gears, fluorescent Ballast, general lighting fixtures, outdoor lighting fixtures, street lanterns, floodlights, luminaries, warehouse lighting fixtures.
3.	EITA Technologies Malaysia	SAFER	Registrar of Trade Marks Malaysia/ 96004061	22.06.2000/ 18.04.1996/ 18.04.2013	Class 16 Printed matter, paper articles, letterheads, printed materials for advertising or promotional purposes, brochures, catalogues, booklets, publications, pamphlets, leaflets.
4.	Furutec Electrical	FURUTEC	Registrar of Trade Marks Malaysia/ 08010635	19.07.2010/ 30.05.2008/ 30.05.2018	Class 9 E&E boxes, fitted electrical switchboards, electrical conductors, electrical busway, electrical Busduct, electrical plug in units, acoustic and electrical conduits, junction sleeves for electrical cables, electric cables, light dimmers (regulators) (electric), lightning arresters, lightning conductors (rods), limiters (electricity), light conducting filaments (optical fibers), cabinets adapted for electrotechnical apparatus, cabinets adapted to hold electrical apparatus, electrical switch cabinets, switch cabinets (electric).


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**4. INFORMATION ON OUR GROUP (Cont'd)**

No.	Registered Owner	Representation of Trademark	Issuing Authority/ Trademarks Number	Date of Certificate/ Effective Date/ Expiry Date	Classification
5.	EITA	<b>KOVA</b>	Registrar of Trade Marks Malaysia/ 08022923	25.11.2010/ 18.11.2008/ 18.11.2018	Class 6 Hanging storage racks of metal (other than office requisite, not furniture), hat racks (hooks) of metal, mobile storage racks (structures) of metal, pallet racks of metal, portable pallet racks of metal, profile components of metal for use with storage racking structures, rack bars for shelves (metal), racking (structures) of metal for storage purposes, racking (structures) of metal for supporting cables, racks (structures) of metal, racks of metal (other than furniture), racks of metal for storage (other than furniture), relocatable metal storage racks (structures).
6.	EITA Elevator	<b>EITA-SCHNEIDER</b>	Registrar of Trade Marks Malaysia/ 08010954	25.10.2011/ 04.06.2008/ 04.06.2018	Class 7 Escalators, moving staircases (Escalators), moving stairway (Escalator), Elevator (lifts), drives for Elevators, electric drives for Elevators, Elevator belts, Elevator chains (parts of machines), Elevator chains of metal, passenger Elevators for buildings.

**(b) Trade marks pending registration**

Our Group has filed applications to register the following trade marks with the Registrar of Trade Marks, Intellectual Property Corporation of Malaysia:-

No.	Applicant	Representation of Trademark	Filing No.	Classification	Status of Registration
1.	EITA		2010014109	Class 16 Bags (envelopes, pouches) of paper or plastics; for packaging, booklets; boxes of cardboard or paper; advertisement boards of paper or cardboard, calendars, cardboard articles, bookbinding material, catalogues, covers (stationery), envelopes (stationery), garbage bags of paper or of plastics, handbooks (manuals), holders for checkbooks (cheque books), newsletters, office requisites, except furniture, pamphlets, paper sheets (stationery), penholders, pens (office requisites), photograph stands, photographs, postcards, printed matter, stationery.	The Registrar of Trade Marks had on 27 July 2011 raised an objection to the application by EITA on the grounds that the mark constitutes a word which has a direct reference to the character or quality of goods or services and is therefore not in accordance with Section 10(1)(d) of the Trade Marks Act 1976. Further, the Registrar is of the view that the mark is not distinctive as required under Section 10(1)(e) of the Trade Marks Act 1976.  An appeal was filed on 23 September 2011 by way of a written submission and is pending the decision of the Registrar of Trade Marks in connection with the appeal raised.

**4. INFORMATION ON OUR GROUP (Cont'd)**

No.	Applicant	Representation of Trademark	Filing No.	Classification	Status of Registration
2.	EITA	<b>EWAVE</b>	2011002256	Class 9 Solar cells for electricity generation, solar collectors electricity generation, solar energy collectors for electricity generation, solar energy operating apparatus.	The Registrar of Trade Marks had, via its letter dated 18 August 2011 raised an objection to EITA's application for the trade mark's registration under Class 9 as it is viewed by the Registry as similar/ identical with a cited mark which may cause confusion to the public and is non-compliance with the Trade Marks Act 1976.  EITA will not appeal against the abovementioned decision by the Registrar of Trade Marks.
			2011002257	Class 11 Evacuated heat pipe solar collectors (heat exchangers), solar collectors (heating), solar energy collectors for heating, solar energy powered heating apparatus, solar energy powered heating installations, solar heating apparatus, solar heating installations, solar heating panels, solar powered ventilation apparatus, supports adapted for use with solar heating tubes, thermal storage apparatus (solar energy) for heating, thermal storage instruments (solar energy) for heating.	The Registrar of Trade Marks had, via its letter dated 24 August 2011 raised an objection to EITA's application for the traded mark's registration under Class 11 as it is viewed by the Registry as not having a direct reference/ laudatory of the goods pursuant to the Trade Marks Act 1976.  EITA will not appeal against the abovementioned decision by the Registrar of Trade Marks.

**4.13.2 Licence Agreement**

Based on the Licence Agreement dated 4 March 2011 between EITA and Leoni Studer AG, in consideration of a royalty fee payable on a half-yearly basis, EITA has been granted the right to use the trademark "BETAflam" in connection with the words "BETAflam-EITA" or "EITA-BETAflam" for certain fire resistant cables produced locally and marketed in the territory of Malaysia, Indonesia, Brunei, Singapore, Thailand, Philippines, Vietnam, Laos, Myanmar and Cambodia. The Licence Agreement is valid for a period of one (1) year and shall thereafter be automatically prolonged for another one (1) year, unless terminated by any party giving six (6) months' written notice.

**4.13.3 Technical Collaboration Agreement**

By way of a Continuous Collaboration Agreement dated 30 March 2011 ("**Continuous Collaboration Agreement**") between Schneider Steuerungstechnik GmbH and EITA-Schneider, the parties affirmed their full commitment towards each other and to reinforce, and continue their long-standing relationship since 2002, on a non-exclusive basis, in connection with the manufacture of Elevators by EITA-Schneider with full technical support from Schneider Steuerungstechnik GmbH.

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#### **4. INFORMATION ON OUR GROUP (Cont'd)**

As our technical partner, Schneider Steuerungstechnik GmbH initially provided technical support to our Group in technical know-how matters such as synchronising and setting parameters for Elevator control systems as well as understanding PCB designs for Elevator control system. It also assisted us with the setting-up of our R&D activities as well as providing training to our Elevator Engineers and Technicians. Working closely with Schneider Steuerungstechnik GmbH, we have managed to localise the technology and technical know-how. Our Engineers now have the expertise to perform tasks such as changing Elevator parameters, analysing traffic flow and trouble-shooting our Elevator systems independently from Schneider Steuerungstechnik GmbH. We are continuously working with Schneider Steuerungstechnik GmbH to improve on our Elevator systems and seek its assistance on technical issues on an ad hoc basis as well as to purchase some Elevator control system components such as main control panel PCB and Elevator car PCB.

The salient terms of the Continuous Collaboration Agreement are as follows:-

- (a) The parties agree and affirm their full commitment towards each other and to reinforce and continue their existing collaboration with each other, on a non-exclusive basis, in connection with the manufacture of Elevators by EITA-Schneider.
- (b) The parties acknowledge and agree on the perpetual right to use the "Schneider" brand name without restrictions by EITA-Schneider and by companies now or in future belonging to the same group as EITA-Schneider, including but not limited to Schneider Systems and Schneider R&D.
- (c) Schneider Steuerungstechnik GmbH shall continue to be responsible for the following:-
  - (i) to supply hardware components and software related to the Elevator systems manufactured by EITA-Schneider in accordance with EITA-Schneider's purchase orders and in full compliance with the European legal requirements for the design, installation and placing on the market of new lifts as established by the European Parliament and Council Directive 95/16/EC as may be amended from time to time;
  - (ii) to provide EITA-Schneider with full technical support in connection with the Elevator systems manufactured by EITA-Schneider;
  - (iii) to provide training to EITA-Schneider's Engineers and Technicians as and when necessary, and on terms and conditions to be agreed prior to the commencement of training;
  - (iv) to provide relevant assistance and expertise for EITA-Schneider's R&D activities as and when necessary; and
  - (v) to render advice as and when necessary to enable EITA-Schneider to improve its Elevator systems and to develop new designs and innovations.

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**4. INFORMATION ON OUR GROUP (Cont'd)**

- (d) EITA-Schneider shall continue to be responsible for the following:-
- (i) to make due and prompt payments in connection with invoices issued by Schneider Steuerungstechnik GmbH pursuant to the agreement;
  - (ii) to ensure that its Engineers and Technicians are familiar with Schneider Steuerungstechnik GmbH 's technology and latest product development by sending them for training by Schneider Steuerungstechnik GmbH as and when necessary and on terms and conditions to be agreed prior to the commencement of training;
  - (iii) to ensure that all Elevators manufactured by EITA-Schneider are installed in accordance with all applicable quality requirements and that all technical criteria set by Schneider Steuerungstechnik GmbH are met in order to maintain a high quality standard and performance; and
  - (iv) to allow Schneider Steuerungstechnik GmbH to conduct quality audits as and when necessary and at reasonable times with prior reasonable notice.
- (e) Either party may terminate the agreement forthwith in the event the other party materially defaults in performing any obligation under the agreement and such default remains unremedied for a period of thirty (30) days following written notice of default.

In addition, the agreement shall terminate, effective upon delivery of written notice by a party:-

- (i) upon the institution of insolvency, receivership or bankruptcy proceedings or any other proceedings for the settlement of debts of the other party;
- (ii) upon the making of an assignment for the benefit of creditors by the other party; or
- (iii) upon the dissolution of the other party.

In accordance with the salient terms of the Continuous Collaboration Agreement as disclosed in Section 4.13.3(b) of this Prospectus, EITA-Schneider and all companies now or in future belonging to the same group as EITA-Schneider (including but not limited to Schneider Systems and Schneider R&D), have the perpetual right to use the "Schneider" brand name, without restrictions. As such, the right to use the "Schneider" brand name (whether on its own or in conjunction with "EITA-Schneider") shall not be affected in the event of any termination of the Continuous Collaboration Agreement.

Notwithstanding the Continuous Technical Collaboration Agreement, our dependency on Schneider Steuerungstechnik GmbH for technical support has been reduced over the years as we have successfully localised the technology and technical know-how, and are able to carry out the functions in-house. Although we continue to purchase some Elevator control system components from Schneider Steuerungstechnik GmbH, we also purchase these products from other suppliers.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.14 OUR GROUP'S PROPERTY, PLANT AND EQUIPMENT

###### 4.14.1 Production and Business Facilities

###### (a) Location of Production Facilities

Our Group does not own any land and buildings which are used for the production facilities of our Group. As at the LPD, our production facilities are located at the following rented properties:-

No.	Landlord/ Tenant	Description/ Existing Use	Address	Period Tenancy/ Rental Annum	of Per	Land Area/ Built-Up Area (Sq Ft)
1.	Lim Foo Yong Enterprise Sdn Bhd/ EITA	A 3-storey factory cum office building/ Manufacturing of Elevator systems cum warehouse	Lot 2, Block A Jalan SS13/ 7 Subang Jaya Industrial Estate 47500 Subang Jaya Selangor Darul Ehsan	16.02.2011 to 15.02.2014/ RM546,840		41,600/ 32,550
2.	Lim Foo Yong Enterprise Sdn Bhd/ EITA	A 3-storey factory cum office building/ EITA's headquarters (Block 1) cum warehouse	Lot 4, Block A Jalan SS13/ 7 Subang Jaya Industrial Estate 47500 Subang Jaya Selangor Darul Ehsan	01.09.2009 to 31.08.2012/ RM344,635		27,200/ 20,514
3	Lim Foo Yong Enterprise Sdn Bhd/ EITA	A 3-storey office building/ EITA's headquarters (Block 2)	Lot 4, Block B Jalan SS13/7 Subang Jaya Industrial Estate 47500 Subang Jaya Selangor Darul Ehsan	01.09.2011 to 30.11.2012/ RM87,141.60		4,355/ 5,187
4.	Kwong Yew Weng Farming Sdn Bhd/ EITA Technologies Malaysia	A single storey factory/ Manufacturing of E&E components and equipment	Lot 2135A, off Jalan Welfare Kampung Baru Sungai Buloh 47000 Sungai Buloh Selangor Darul Ehsan #	01.04.2011 to 31.03.2013/ RM132,024 (1 <sup>st</sup> year) and RM140,832 (subsequent years)		41,925/ 14,670
5.	Ving Kheong Trading (KL) Sdn Bhd/ Furutec Electrical	A 1½-storey factory/ Manufacturing of Busduct systems consisting of Plant 1 & Plant 2	Plot 89, Lorong Perindustrian Bukit Minyak 11 Kawasan Perindustrian Bukit Minyak, MK 13 14100 Seberang Perai Tengah Pulau Pinang	Plant 1: 05.02.2010 to 04.02.2013  Plant 2: 01.05.2010 to 04.02.2013/ RM629,574		Total land area: 131,772  Built-up area for Plant 1: 28,000  Built-up area for Plant 2: 34,800

Note:-

# The tenanted property on which our Sungai Buloh factory is located had been accepted by the Selangor State Government under a Rehabilitation Programme for Factories Operating Without a Permit. The land use which was previously for agricultural has since been converted to industrial. However, the CF in respect of the factory building has yet to be issued. Our landlord has informed us that our factory is erected on two (2) land titles and the said land titles are required to be amalgamated prior to the submission of CF application. As at LPD, the tenanted property is in the midst of being surveyed by an appointed land surveyor. An application for the amalgamation of the said land titles will be submitted to relevant authorities upon completion of the said survey. The said application is expected to be completed in the first half of 2012 and the application for the CF will be made by the landlord thereafter.



**4. INFORMATION ON OUR GROUP (Cont'd)****(b) Principal Place of Business, Marketing and Distribution Network**

Our Group does not own any land and buildings which are used for the business operations of our Group. The principal place of business, marketing and distribution for our Group which are rented are as follow:-

No.	Landlord/ Tenant	Description/ Existing Use	Address	Period of Tenancy/ Rental Per Annum	Land Area/ Built-Up Area (Sq Ft)
1.	Leong Chee Keong/ EITA Electric	Ground floor unit of a 3- storey shop lot/ Johor branch office	9, Jalan Molek 1/ 8 Taman Molek 81100 Johor Bahru Johor Darul Takzim	01.01.2012 to 31.12.2015/ RM24,000	Not applicable/ 2,400
2.	B.S. Khoo Importer & Exporter Sdn Bhd/ EITA Electric	Ground floor unit of a 3- storey shop lot/ Penang branch office and warehouse	8, Jalan Todak 3 Pusat Bandar Seberang Jaya 13700 Perai Pulau Pinang	01.01.2011 to 31.12.2012/ RM28,680	Not applicable/ 1,228
3.	Hii Weng Chung, Ngui Chai Min, Hong Siu Geok/ EITA Electric	Ground floor unit of a 3- storey shop lot/ Sarawak branch office	Sublot 20, Lot 1108 Block 10 Kuching Central Land Kueh Hock Kui Commercial Centre Phase 3 Jalan Tun Ahmad Zaidi Aduce 93200 Kuching Sarawak	01.04.2011 to 31.03.2014/ RM17,160	Not applicable/ 1,065
4.	Chengtu Enterprise Private Ltd/ EITA Technologies Singapore	A lot at the fourth (4 <sup>th</sup> ) floor of a 6- storey industrial building/ EITA Technologies Singapore's office cum warehouse	49, Jalan Pemimpin #04-12 APS Industrial Building Singapore 577203	01.07.2010 to 30.06.2012/ SGD34,376.40 <sup>(1)</sup>	Not applicable/ 2,122
5.	Duong Xuan Hiep/ EITA- Schneider	Flat/ Vietnam representative office	Flat No. 202, CT4A2, Bac Linh Dam Urban Area Hoang Mai District Hanoi, Vietnam	30.06.2011 to 29.06.2012/ VND66,000,000 <sup>(2)</sup>	Not applicable/ 818
6.	Eng Chin Leong Sdn Bhd/ EITA Elevator	Ground floor of a 2-storey shop lot/ Branch office supporting sales project and maintenance	60, Ground Floor Persiaran Mahsuri ½ Sunway Tunas 11900 Penang.	01.10.2010 to 30.09.2012/ RM21,600	Not applicable/ 1,064

Notes:-

(1) Based on the exchange rate of SGD1 : RM2.4288 as at the LPD, the amount is equivalent to RM83,493.40.

(2) Based on the exchange rate of VND100 : RM0.0145 as at the LPD, the amount is equivalent to RM9,750.00.

**4. INFORMATION ON OUR GROUP (Cont'd)**

The Directors of our Company confirm that, to the best of their knowledge and belief, the properties as disclosed in Section 4.14.1 herein above:-

- (i) have not breached any of the land use conditions/ permissible land use;
- (ii) subject to item (iii) below, comply with current statutory requirements, land rules or building regulations; and
- (iii) save for the Sungai Buloh factory (as explained above) and our Vietnam representative office (for which there is no requirement for the issuance of CF), all the buildings for our production and business facilities have been issued with CF.

**4.14.2 Material Plant and Equipment**

As at the LPD, our Group's material plant and equipment are as follows:-

No.	Machinery #	Description	No of Units	Cost as at 30.09.2011 (RM'000)	Audited NBV as at 30.09.2011 (RM'000)
1.	Group of machinery and equipment for the manufacturing of enclosures for Busduct systems including punching machines, heater and control system, laser, welding and bending machines	To shear metal sheets, punch holes, bend, weld and powder coat the Busduct's metal enclosure	1 production line	3,297	1,275
2.	Group of machinery and equipment for the manufacturing of conductors for Busduct systems including Busduct jogging and bending machines, wiring machines, hydraulic machine, transformer and moulding machine	To shear conductor bars, chamfer and form into required shapes, punch holes, bend, weld and coat with insulating material	1 production line	1,272	625
3.	Group of machinery and equipment for the manufacturing of Ballast systems including coil winder, stamping die and power press machines	For manufacturing of E&E components including Ballasts and Ignitors	1 production line	370	49
<b>Total</b>				<b>4,939</b>	<b>1,949</b>

Note:-

- # *The cost of machinery for the manufacturing of Elevators do not form a material part of our Group's material plant and equipment.*

As at 30 September 2011, the total cost and NBV of our Group's plant and machinery are approximately RM5.69 million and RM2.67 million respectively. In line with management's plan to expand our manufacturing facilities as set out in Section 2.7 of this Prospectus, it is our intention to replace and upgrade these plant and machinery as part of our business growth.

Further information on the production facilities of our Group are as set out in Section 4.14.1(a) of this Prospectus.

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.14.3 Production Capacities and Output**

Measures of capacity and output are not meaningful for the design and manufacture of Elevator systems, Busduct systems and for turnkey projects, as these business activities are project based.

Measures of capacity and output are also not meaningful for our marketing and distribution of E&E components and equipment, and for our maintenance of Elevator systems as they are service-based activities.

Our Group's estimated capacity, actual production and utilisation rate for the manufacture of Ballasts for FYE 2010 and FPE 2011 were as follows:-

Year	Ballasts		
	Estimated Capacity* (Pieces)	Actual Production (Pieces)	Utilisation Rate (%)
FYE 2010	72,000	61,613	85.57
FPE 2011	108,000	99,857	92.46

Note:-

# Capacity is based on production being carried out for two (2) shifts of eight (8) hours throughout the month.

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**4. INFORMATION ON OUR GROUP (Cont'd)****4.14.4 Investment Properties**

Our Group has in settlement of debts due to us by certain contracting parties, accepted the transfer of certain properties in lieu of payment. These properties are classified as "Investment Properties" in our books. As at the LPD, Investment Properties held by our Group are as follows:-

No.	Registered Owner/ Beneficial Owner	Description/ Existing Use	Property Address	Restriction in Interest/ Major Encumbrances	Tenure of Property/ Date of Expiry of Lease	Built-up Area (Sq Ft)	Date of CF/ Date of Sale and Purchase Agreement	Audited NBV as at 30.09.2011 (RM'000)
1.	EITA Elevator/ EITA Elevator	One (1) unit of residential apartment located on the 18 <sup>th</sup> floor within a 20-storey commercial complex/ Vacant	18-5, Plaza GM No. 12, Lorong Haji Taib Lima 50350 Kuala Lumpur <sup>(1)</sup>	Nil	Freehold	1,270	15.09.2003/ 27.06.2007	264
2.	Jabat Makmur Sdn Bhd/ EITA Power System	Two (2) units of 2-bedroom apartment located on the 2 <sup>nd</sup> floor of a 5-storey apartment/ Vacant	Units 17 & 18 Second Floor, Block B, Taman Mewah 78000 Alor Gajah Melaka <sup>(2)</sup>	Nil	Leasehold/ 99 years expiring on 02.09.2091	674 per unit	14.12.1998/ 10.02.1999	69
3.	EITA Power System/ EITA Power System	One (1) unit of condominium located on the 7 <sup>th</sup> floor of a 16-storey condominium/ Vacant	A07-04 (Parcel A-7-5P-2D), Straits View Batu 7, Jalan Pantai Teluk Kemang 71059 Port Dickson Negeri Sembilan Darul Khusus	This property cannot be transferred, leased or mortgaged except with the State Authority's consent.	Leasehold/ 99 years expiring on 17.12.2101	972	01.04.1998/ 09.06.2000	127
<b>Total</b>								<b>460</b>

**Notes:-**

- (1) A sale and purchase agreement was entered into on 30 May 2011 for the disposal of this property by EITA Elevator to Ho Swee Peng & Ho Swee Fong for a sale price of RM350,000.00. The agreement is pending completion. Please refer to Section 12.5(b) for details of the agreement. The property is currently classified as "Asset classified as held for sale" as disclosed in Section 1.5 of this Prospectus.
- (2) The strata titles to these properties have yet to be issued by the relevant authorities. These properties form part of the building erected on land held under Master Title PN 40267, Lot 3699 Mukim Kelemak, Daerah Alor Gajah, Melaka. Several private caveats have been lodged in respect of the Master Title.

To the best of their knowledge and belief, the Directors of our Company have confirmed in respect of the investment properties of our Group that, save as disclosed above:-

- (i) there are no other restrictions in interests or encumbrances;
- (ii) the existing land use is in accordance with the land use conditions;
- (iii) the properties above are in compliance with the relevant land use and building regulations;
- (iv) the properties above are in compliance with the express conditions attached; and
- (v) all the buildings above have been issued with CF.

**4. INFORMATION ON OUR GROUP (Cont'd)****4.14.5 Material Capital Expenditures and Divestures**

Save as disclosed below, we did not incur any other material capital expenditure for the past three (3) years (i.e. FYE 2008 to FYE 2010) and FPE 2011 up to the LPD:-

Description	Transaction Value (at Cost) (RM'000)				1 October 2011 Up to the LPD
	FYE 2008	FYE 2009	FYE 2010	FPE 2011	
<b><u>Investments</u></b>					
Renovation, electrical installation and furniture and fittings	818	73	381	25	211
Plant and machinery	269	197	860	144	6
Motor vehicle	162	575	1,109	3	-
Construction work in progress <sup>(1)</sup>	-	-	-	1,990	1,180
<b><u>Divestments</u></b>					
Renovation, electrical installation and furniture and fittings	39	13	672	43	108
Office and computer equipment	6	86	1,178	80	14
Motor vehicle	187	395	860	-	-
Investment properties <sup>(2)</sup>	2,286	560	435	-	-

Notes:-

- (1) included an amount paid up to LPD of approximately RM3.13 million being the progressive payments for the acquisition of a freehold industrial land by EITA-Schneider. Further details are disclosed in Sections 2.7(a)(i)(aa) and 12.5(c) of this Prospectus.
- (2) Our Group has in settlement of debts due to us by certain contracting parties, accepted the transfer of certain properties in lieu of payment. Save for the disposal of a piece of land in Bukit Jelutong for approximately RM2.29 million in FYE 2008, the disposal of investment properties mainly relate to the disposal of such properties by our Group.

In addition to the above, our Group acquired Furutec Electrical in FYE 2008 for a total purchase consideration of approximately RM5.66 million which was arrived at based on a willing buyer-willing seller after taking into consideration of the unaudited NTA of Furutec Electrical as at 30 June 2007 of approximately RM4.62 million and the revaluation surplus on plant, machineries and assets of Furutec Electrical of approximately RM1.04 million. At the same time, the vendor of Furutec Electrical has agreed to buy back the land and building of Furutec Electrical at RM4.00 million resulting in the net settlement by EITA for the purchase of Furutec Electrical of approximately RM1.66 million.

**4.14.6 Material Plans to Construct, Expand or Improve Facilities**

As at the LPD, save as disclosed in Sections 2.7 and 4.19.2 of this Prospectus, we have no immediate plans to construct, expand or improve on existing facilities.

**4. INFORMATION ON OUR GROUP (Cont'd)****4.15 APPROVALS, MAJOR LICENCES AND PERMITS**

The following are the approvals, major licences and permits issued to companies in our Group in order for us to carry out our operations:-

**(a) EITA**

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Business Licence	Majlis Perbandaran Subang Jaya	23.12.2011/ 31.12.2012	Nil.	Not applicable

**(b) Furutec Electrical**

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Business Licence	Majlis Perbandaran Seberang Prai	19.12.2011/ 26.01.2013	Nil.	Not applicable
2.	Licence under the Sales Tax Act, 1972	Royal Customs and Excise Malaysia	31.03.1995/ Not applicable	(a) The Sales Tax Act, 1972 requires that a return of taxable sales be made in respect of each taxable period and that tax be paid thereon on or before the 28th day of the following month.  (b) In the case of any alteration to the name of the licensed company, the licence should be forwarded to the Senior Officer of Sales Tax in-charge of the relevant district for amendment.	Met
3.	Manufacturing Licence (Product: Busducts and Busduct systems)	MIDA and MITI	26.06.2002/ Not applicable	(a) Site: No. Plot 89, Lorong Perindustrian Bukit Minyak 11, Kawasan Perindustrian Bukit Minyak, MK 13, 14100 Seberang Perai Tengah, Pulau Pinang. subject to approvals from the state government and Environmental Department.  (b) Furutec Electrical has to implement the project within 12 months from the effective date of the licence or as otherwise approved by the Licensing Officer. The licence can be withdrawn if the project is not implemented within the stipulated timeframe.	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(c) The composition of the board of directors of Furutec Electrical shall generally reflect Furutec Electrical's equity structure and MITI must be notified of any appointments or changes to the board of directors.</p> <p>(d) Furutec Electrical is required to employ and train Malaysian citizens so as to reflect the multi-racial composition of the state population in all levels of employment.</p> <p>(e) If Furutec Electrical proposes to employ used machinery, the prior written approval of MITI must be obtained whereby a valuation report has to be submitted by an independent valuer acceptable to MITI. In addition, the approval of MITI must also be obtained prior to any proposed change, increase or reduction in respect of any machinery which may affect manpower and/or production.</p> <p>(f) Furutec Electrical shall to the extent possible, engage the services of companies and enterprises owned by Malaysian citizens in the context of the New Economic Policy.</p> <p>(g) Furutec Electrical is required to obtain prior written approval from MITI before signing any technology transfer agreements with foreign parties, such as:-</p> <ul style="list-style-type: none"> <li>- Joint venture agreements;</li> <li>- Technical assistance and know how agreements;</li> <li>- Licensing agreements;</li> <li>- Trade mark and patent agreements;</li> <li>- Turnkey contracts; and</li> <li>- Management agreements.</li> </ul> <p>The above condition is not applicable for the purchase of machinery where the services of a technical officer from the manufacturer of such machinery are required to supervise the installation or commissioning of the relevant machinery.</p> <p>(h) The goods manufactured by Furutec Electrical must be of a quality acceptable to the Malaysian Government.</p> <p>(i) Furutec Electrical is required to implement the project as approved subject to the abovementioned conditions and in accordance with the laws and other regulations of Malaysia.</p>	

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
4.	Manufacturing Licence (Product: Metal fabricated product)	MIDA and MITI	13.05.2010/ Not applicable	<p><b>MIDA</b></p> <p>(a) The licence or a certified true copy thereof is required to be displayed in an area where it can be easily sighted at the factory where the manufacturing activity is conducted. The licence is not required to be renewed and remains valid unless cancelled in accordance with Section 6 of the Industrial Co-Ordination Act, 1975.</p> <p>(b) The approval given is only in respect of the project. All applications for tariff protection and custom duties exemption for manufacturing purposes must be made separately.</p> <p>(c) Furutec Electrical is advised to consult and/or inform Tenaga Nasional Berhad, the Department of Water Supply and Telekom Malaysia Berhad of its requirements in respect of electricity supply, water supply and telecommunication.</p> <p>(d) After six (6) months from the date of the licence, Furutec Electrical is required to submit a report regarding the progress of its project implementation to MIDA and MITI in the prescribed form.</p>	Met
				<p>(a) Site: No. Plot 89, Lorong Perindustrian Bukit Minyak 11, Kawasan Perindustrian Bukit Minyak, MK 13, 14100 Seberang Perai Tengah Pulau Pinang, subject to approvals from the state government and the Environmental Department.</p> <p>(b) MITI must be informed of any sale of shares in Furutec Electrical.</p> <p>(c) Furutec Electrical is required to train Malaysian citizens so that the transfer of technology and expertise may be channelled to all levels of employment.</p> <p>(d) Furutec Electrical is required to implement its project as approved and in accordance with all laws and other regulations of Malaysia.</p>	



## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p><b>MIDA</b></p> <p>(a) The licence or a certified true copy thereof is required to be displayed at the factory where the manufacturing activity is conducted. The licence is not required to be renewed and remains valid unless cancelled in accordance with the Industrial Co-Ordination Act, 1975. Should there be a change in Furutec Electrical's registered address (Form 44), Furutec Electrical is required to inform MIDA in writing concerning the same.</p> <p>(b) The project (addition of Metal Fabricated Product) is required to be implemented within a period of 12 months from the date of the approval or such other period allowed by the Licensing Officer.</p> <p>(c) Furutec Electrical is encouraged to ensure that the composition of its board of directors should, as far as possible, reflect Furutec Electrical's equity structure. MITI must be informed of any appointments and changes to its board of directors.</p> <p>(d) For local sales, Furutec Electrical shall to the extent possible, engage the services of Malaysian citizens including to appoint as distributors, companies owned by Malaysian citizens where at least 30.0% of its domestic sales is distributed by Bumiputera distributors.</p> <p>(e) The approval given by MIDA is subject to the provisions stated in the Industrial Co-Ordination Act, 1975 and any breach thereof may result in the withdrawal of the licence.</p> <p>(f) If Furutec Electrical decides to expand its production capacity or to diversify its products, Furutec Electrical is required to obtain the approval of the Licensing Officer (Secretary-General, MITI) by submitting an application using the relevant form accessible via the MIDA website (<a href="http://www.mida.gov.my">www.mida.gov.my</a>)</p>	
5.	Certificates of fitness and inspection (Oil separator)	DOSH	05.12.2011/ 26.01.2013	Nil.	Not applicable
6.	Certificates of fitness and inspection (Air receiver)	DOSH	05.12.2011/ 26.01.2013	Nil.	Not applicable

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
7.	Certificates of fitness and inspection (Single girder overhead travelling)	DOSH	14.02.2012/ 01.05.2013	Nil.	Not applicable
8.	Certificates of fitness and inspection (Air and oil separator)	DOSH	24.01.2011/ 11.04.2012	Nil.	Not applicable
9.	Certificates of fitness and inspection (Air compressor)	DOSH	14.02.2012/ 01.05.2013	Nil.	Not applicable

## (c) EITA Power System

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Certificate of Registration under the CIDB Act, 1994 Grade: 7 (No expressed limit as to tendering capacity) Categories:- E11 (General Electrical Works) M15 (Miscellaneous Mechanical Equipment)	CIDB	08.03.2012/ 07.03.2013	(a) The Certificate is not transferable.  (b) CIDB is entitled to review the registration grade of the contractor from time to time.  (c) The contractor shall comply with the provisions of the CIDB Act, 1994, regulations thereunder and any terms, conditions or restrictions imposed by CIDB from time to time.  (d) The contractor shall not participate in any tender or execute any construction works after the expiry of this Certificate and until it is renewed.	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(e) The contractor shall not undertake to construct any construction projects which exceed the value of the construction works stipulated under its registration grade and shall not execute any construction projects beyond its category of registration.</p> <p>(f) The contractor shall furnish information on any construction works or contracts within one (1) month of being awarded the same.</p> <p>(g) The contractor shall furnish any information required by CIDB from time to time.</p> <p>(h) The contractor shall display the Certificate of Registration issued by CIDB or a copy certified by CIDB at its place of business.</p> <p>(i) The contractor shall display its registration number on the signboard at each construction site.</p> <p>(j) The contractor shall apply to renew its registration within 60 days from the date of expiry stated in the Certificate. A penalty fee of RM200.00 shall be imposed for any applications received by CIDB later than a period of 30 days from the date of expiry of the Certificate.</p> <p>(k) The registration of the contractor may be cancelled, suspended or revoked if:-</p> <ul style="list-style-type: none"> <li>(i) the contractor is in breach of any other written laws;</li> <li>(ii) the contractor is declared a bankrupt;</li> <li>(iii) a winding up petition in relation to the contractor is served;</li> <li>(iv) the contractor violates or is in breach of any provisions of the CIDB Act, 1994;</li> <li>(v) the contractor having obtained the Certificate through making or causing to be made any false or fraudulent, confirmation, statement or representation whether written or otherwise;</li> <li>(vi) the contractor having abandoned any construction works undertaken without any reasonable grounds;</li> <li>(vii) the contractor is found guilty of negligence by a court or any investigating body incorporated under any written law in connection with any construction works undertaken; or</li> <li>(viii) the contractor having breached any of the terms and conditions stipulated in paragraphs (c) – (j) above.</li> </ul>	

## 4. INFORMATION ON OUR GROUP (Cont'd)

## (d) EITA Technologies Malaysia

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Business Licence (Industrial)	Majlis Bandaraya Shah Alam	09.11.2011/ 31.12.2012	Nil.	Not applicable
2.	Licence under the Sales Tax Act, 1972	Royal Customs and Excise Malaysia	01.01.2002/ Not applicable	(a) The Sales Tax Act, 1972 requires that a return of taxable sales be made in respect of each taxable period and that tax be paid thereon on or before the 28th day of the following month.  (b) In the case of any alteration to the name of the licensed company, the licence should be forwarded to the Senior Officer of Sales Tax in charge of the relevant district for amendment.	Met
3.	Manufacturing Licences (Product: Ballasts)	MIDA and MITI	13.07.2007/ Not applicable	(a) Site: Lot 2135A, Off Jalan Welfare, Kampung Baru, Sungai Buloh, 47000 Sungai Buloh, Selangor Darul Ehsan, subject to approvals from the state government and the Environmental Department.  (b) MITI must be informed of any sale of shares in EITA Technologies Malaysia.  (c) EITA Technologies Malaysia is required to train Malaysian citizens so that the transfer of technology and expertise may be channelled to all levels of employment.  (d) EITA Technologies Malaysia is required to implement its project as approved and in accordance with all laws and other regulations of Malaysia.  <u>MIDA</u>  (a) The licences or a certified true copy thereof are required to be displayed at the factory where the manufacturing activity is conducted. The licences are not required to be renewed and remain valid unless cancelled in accordance with the Industrial Co-Ordination Act, 1975. Should there be a change in EITA Technologies Malaysia's registered address (Form 44), EITA Technologies Malaysia is required to inform the MIDA in writing concerning the same.	Met

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
4.	Manufacturing Licence (Product: Cable management systems)	MIDA and MITI	13.07.2007/ Not applicable	<p>(b) The approval given by MIDA is subject to the provisions stated in the Industrial Co-Ordination Act, 1975 and any breach thereof may result in the withdrawal of the licences.</p> <p>(c) If EITA Technologies Malaysia decides to expand its production capacity or to diversify its products, EITA Technologies Malaysia is required to obtain the approval of the Licensing Officer (Secretary-General, MITI) by submitting an application using the relevant form accessible vide the MIDA website (<a href="http://www.mida.gov.my">www.mida.gov.my</a>).</p> <p>(a) Site: Lot 2135A, Off Jalan Welfare, Kampung Baru, Sungai Buloh, 47000 Sungai Buloh, Selangor Darul Ehsan, subject to approvals from the state government and the Environmental Department.</p> <p>(b) MITI must be informed of any sale of shares in EITA Technologies Malaysia.</p> <p>(c) EITA Technologies Malaysia is required to train Malaysian citizens so that the transfer of technology and expertise may be channelled to all levels of employment.</p> <p>(d) EITA Technologies Malaysia is required to implement its project as approved and in accordance with all laws and other regulations of Malaysia.</p>	Met

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
5.	Certificate of Approval (Products: Enstonet quick connecting device)	Suruhanjaya Tenaga	28.07.2011/ 27.07.2012	<p><u>MIDA</u></p> <p>(a) The licences or a certified true copy thereof are required to be displayed at the factory where the manufacturing activity is conducted. The licences are not required to be renewed and remain valid unless cancelled in accordance with the Industrial Co-Ordination Act, 1975. Should there be a change in EITA Technologies Malaysia's registered address (Form 44), EITA Technologies Malaysia is required to inform the MIDA in writing concerning the same.</p> <p>(b) The approval given by MIDA is subject to the provisions stated in the Industrial Co-Ordination Act, 1975 and any breach thereof may result in the withdrawal of the licences.</p> <p>(c) If EITA Technologies Malaysia decides to expand its production capacity or to diversify its products, EITA Technologies Malaysia is required to obtain the approval of the Licensing Officer (Secretary-General, MITI) by submitting an application using the relevant form accessible via the MIDA website (<a href="http://www.mida.gov.my">www.mida.gov.my</a>).</p>	Met
				<p>(a) The equipment is required to undergo a consignment test to be conducted by SIRIM. Equipment which passes the said consignment test must be affixed with a label issued by SIRIM. Equipment which fails the said consignment test must either be returned to its originating country or destroyed.</p> <p>(b) Equipment shall be fitted with a suitable and appropriate power supply cord and mains plug approved by the Energy Commission. The power supply cord shall be certified to MS 140 or BS 6500 or IEC 60227-5 (PVC insulated - flexible cables/ cords) or IEC 60245-4 (Rubber insulated - flexible cables/ cords).</p>	

**4. INFORMATION ON OUR GROUP (Cont'd)**

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
5.	Certificate of Approval (Products: REFAS Ballast fluorescent lamp)	Suruhanjaya Tenaga	22.09.2011/ 21.09.2012	<p>(c) The mains plug to be used shall be as follows:- 1. (i) 13A, fused plugs complying to MS 589: Part 1 or BS 1363: Part 1; (ii) 15A, plugs complying to MS 1577 or BS 546; and (iii) 2.5A, 250V, flat non-rewireable two-pole plugs with cord and the connection of class II equipment complying to MS 1578 or BS EN 50075.</p> <p>(d) Application for renewal of this Certificate of Approval must be made not less than 14 days from the expiry date.</p>	Met
7.	Building Materials Certification (Products: BETAflam MI 90)	JBP	01.11.2011/ 31.10.2012	<p>(a) The Certificate cannot be transferred without the approval of JBP.</p> <p>(b) The Building Materials produced must be in accordance with the specification sample and as per the test report.</p> <p>(c) Any modifications/ additions to the original component specification can only be done after a written approval from JBP has been obtained.</p> <p>(d) In certain aspects, the production and quality of Building Materials must be in accordance with the conditions set by SIRIM or a Quality Control Scheme recognised by JBP.</p> <p>(e) Whenever there is an amendment to conditions/ standards or the introduction of new conditions/ standards, the manufacturer/ distributor will be given a specified time frame by JBP to amend or change the original specification of Building Materials to conform to the new condition/ standards.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(f) All Building Materials must have the name of the manufacturer, serial number, date of production and 'SIRIM' label or any other scheme labels recognised by JBP (if relevant).</p> <p>(g) JBP has the right to randomly choose any sample of the Building Materials that has been produced or installed to be studied and to be retested if needed. All expenses thereof shall be borne by the manufacturer.</p> <p>(h) The manufacturer/ distributor must produce a valid copy of this Certificate for the purposes of distributing the Building Materials to JBP.</p> <p>(i) The manufacturer/ distributor of the Building Materials must produce a confirmation letter to the State Director and a copy to JBP headquarters stating it has complied with the standards that has been approved by SIRIM and JBP.</p> <p>(j) An Architect or Certified Consultant Engineer must ensure and monitor all installation works carried out by the contractor/ installer and shall confirm the same vide a confirmation letter in the prescribed format to JBP before or during building inspection.</p> <p>(k) Installation of the Building Materials must be certified by the manufacturer or qualified Engineer/ Architect to comply with the manufacturer specifications or recognised codes.</p> <p>(l) If there are any incidents or reasonable reports showing performance failure of the Building Materials or its non compliance with any conditions stated in the Uniform Building By-Law (UBBL 1984) or any JBP directive, a report must be lodged immediately to the JBP. JBP has the right to withdraw the Certificate with or without notice.</p> <p>(m) A Fire Officer can also make a random inspection/ checking on the manufacturer's factory or installation to ensure that there are no deviations in terms of quality and specification of the Building Materials.</p> <p>(n) The Certificate, in whole or in part, cannot be published or used in any form of promotion or advertisement whether through printed media or otherwise in any manner whatsoever, without a written approval from JBP.</p>	



4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
8.	Building Materials Certification (Products: BETAflam 110)	JBP	07.01.2012/ 06.01.2013	<p>(a) The Certificate cannot be transferred without the approval of JBP.</p> <p>(b) The Building Materials produced must be in accordance with the specification sample and as per the test report.</p> <p>(c) Any modifications/ additions to the original component specification can only be done after a written approval from JBP has been obtained.</p> <p>(d) In certain aspects, the production and quality of Building Materials must be in accordance with the conditions set by SIRIM or a Quality Control Scheme recognised by JBP.</p> <p>(e) Whenever there is an amendment to conditions/ standards or the introduction of new conditions/ standards, the manufacturer/ distributor will be given a specified time frame by JBP to amend or change the original specification of Building Materials to conform to the new condition/ standards.</p> <p>(f) All Building Materials must have the name of the manufacturer, serial number, date of production and 'SIRIM' label or any other scheme labels recognised by JBP (if relevant).</p> <p>(g) JBP has the right to randomly choose any sample of the Building Materials that has been produced or installed to be studied and to be retested if needed. All expenses thereof shall be borne by the manufacturer.</p> <p>(h) The manufacturer/ distributor must produce a valid copy of this Certificate for the purposes of distributing the Building Materials to JBP.</p> <p>(i) The manufacturer/ distributor of the Building Materials must produce a confirmation letter to the State Director and a copy to JBP headquarters stating it has complied with the standards that has been approved by SIRIM and JBP.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
9.	<p>Building Materials Certification (Products: BETAflam FR-MI 90 Cable Single Core SI &amp; DI</p>	<p>JBP</p>	<p>01.08.2011/ 31.07.2012</p>	<p>(j) An Architect or Certified Consultant Engineer must ensure and monitor all installation works carried out by the contractor/ installer and shall confirm the same vide a confirmation letter in the prescribed format to JBP before or during building inspection.</p> <p>(k) Installation of the Building Materials must be certified by the manufacturer or qualified Engineer/ Architect to comply with the manufacturer specifications or recognised codes.</p> <p>(l) If there are any incidents or reasonable reports showing performance failure of the Building Materials or its non compliance with any conditions stated in the Uniform Building By-Law (UBBL 1984) or any JBP directive, a report must be lodged immediately to the JBP. JBP has the right to withdraw the Certificate with or without notice.</p> <p>(m) A Fire Officer can also make a random inspection/ checking on the manufacturer's factory or installation to ensure that there are no deviations in terms of quality and specification of the Building Materials.</p> <p>(n) The Certificate, in whole or in part, cannot be published or used in any form of promotion or advertisement whether through printed media or otherwise in any manner whatsoever, without a written approval from JBP.</p>	
				<p>(a) The Certificate cannot be transferred without the approval of JBP.</p> <p>(b) The Building Materials produced must be in accordance with the specification sample and as per the test report.</p> <p>(c) Any modifications/ additions to the original component specification can only be done after a written approval from JBP has been obtained.</p> <p>(d) In certain aspects, the production and quality of Building Materials must be in accordance with the conditions set by SIRIM or a Quality Control Scheme recognised by JBP.</p> <p>(e) Whenever there is an amendment to conditions/ standards or the introduction of new conditions/ standards, the manufacturer/ distributor will be given a specified time frame by JBP to amend or change the original specification of Building Materials to conform to the new condition/ standards.</p>	

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(f) All Building Materials must have the name of the manufacturer, serial number, date of production and 'SIRIM' label or any other scheme labels recognised by JBP (if relevant).</p> <p>(g) JBP has the right to randomly choose any sample of the Building Materials that has been produced or installed to be studied and to be retested if needed. All expenses thereof shall be borne by the manufacturer.</p> <p>(h) The manufacturer/ distributor must produce a valid copy of this Certificate for the purposes of distributing the Building Materials to JBP.</p> <p>(i) The manufacturer/ distributor of the Building Materials must produce a confirmation letter to the State Director and a copy to JBP headquarters stating it has complied with the standards that has been approved by SIRIM and JBP.</p> <p>(j) An Architect or Certified Consultant Engineer must ensure and monitor all installation works carried out by the contractor/ installer and shall confirm the same vide a confirmation letter in the prescribed format to JBP before or during building inspection.</p> <p>(k) Installation of the Building Materials must be certified by the manufacturer or qualified Engineer/ Architect to comply with the manufacturer specifications or recognised codes.</p> <p>(l) If there are any incidents or reasonable reports showing performance failure of the Building Materials or its non compliance with any conditions stated in the Uniform Building By-Law (UBBL 1984) or any JBP directive, a report must be lodged immediately to the JBP. JBP has the right to withdraw the Certificate with or without notice.</p> <p>(m) A Fire Officer can also make a random inspection/ checking on the manufacturer's factory or installation to ensure that there are no deviations in terms of quality and specification of the Building Materials.</p> <p>(n) The Certificate, in whole or in part, cannot be published or used in any form of promotion or advertisement whether through printed media or otherwise in any manner whatsoever, without a written approval from JBP.</p>	

## 4. INFORMATION ON OUR GROUP (Cont'd)

## (e) EITA Electric

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Business Licence (for Johor)	Majlis Bandaraya Johor Bahru	01.01.2012/ 31.12.2012	Nil.	Not applicable
2.	Business Licence (for Penang)	Majlis Perbandaran Seberang Perai	16.02.2012/ 15.02.2013	Nil.	Not applicable
3.	Business Licence (for Sarawak)	Pemungut Perdagangan, Kuching	08.12.2011/ 30.11.2012	Nil.	Not applicable

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4. INFORMATION ON OUR GROUP (Cont'd)

(f) EITA Elevator

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Registration as Approved Firm for installation, maintenance and inspection of lifts/ Escalators manufactured by EITA-Schneider under the EITA brand name	DOSH	22.01.2010/ 21.01.2013	<p>(a) The persons registered as Competent Persons (under the Factories and Machinery (Electric Passenger and Goods Lift) Regulations 1970) responsible for the installation, maintenance and inspection of lifts must be employed by EITA Elevator. EITA Elevator is required to increase the number of Competent Persons in accordance with increase in workload.</p> <p>(b) Technical staff such as Engineer, Supervisor and Technician who are qualified and capable must be employed and given appropriate training from time to time.</p> <p>(c) Sufficient number of technical staff must be employed, as appropriate taking into consideration the number of lifts and Escalators installed and maintained.</p> <p>(d) The provisions of the Factories and Machinery (Electric Passenger and Goods Lift) Regulations 1970 must be complied with as regards to design and manufacture, and as regards to installation and maintenance of lifts.</p> <p>(e) If EITA Elevator wishes to conduct maintenance works on lifts and Escalators under a different brand name, DOSH must be informed using a prescribed form.</p> <p>(f) EITA Elevator must ensure the safety and health of its own workers and other parties affected by its work activities. The provisions of the Factories and Machinery Act, 1967 and the Occupational Health and Safety Act, 1994, and the regulations in force from time to time must be complied with.</p> <p>(g) All appropriate records must be properly kept especially records in relation to design approval, installation, maintenance, lift inspection, staff training and employment records. These records will also be inspected at the time of renewal application in the future.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
2.	Registration of Competent Persons (Name: Chong Chee Yong)	DOSH	10.10.2010/ 09.10.2013	<p>(a) The Competent Person is required to fully perform his obligation as a Competent Person as stipulated in Regulation 30, and Regulation 31(5), 31(6), 31(7) and 31(8) of the Electric Passenger and Goods Lifts Regulations, 1970.</p> <p>(b) The Competent Person is responsible for the safety and health of approved workers and other persons during the installation, testing and inspection of lifts, Escalators and Dumbwaiters under his care.</p> <p>(c) The Competent Person is required to promptly report to DOSH in the event of any accidents involving lifts, Escalators and Dumbwaiters under his care. He is also required to prepare an investigation report explaining the details of the accident, the causes and the remedial steps to be taken, and to submit the same to the Chief Inspector of Factories and Machinery within one (1) month from the date of the accident.</p> <p>(d) The Competent Person is registered for the Elevator brand name approved for EITA Elevator only, and the registration shall be null and void upon such person ceasing employment with EITA Elevator.</p> <p>(e) The registration is valid for a period of three (3) years commencing 10 October 2010 until 9 October 2013. The Competent Person is required to apply for a renewal of registration at least three (3) months from the expiry date. The application for renewal must be made through an Approved Firm.</p> <p>(f) The registration shall be null and void upon the Competent Person ceasing employment with EITA Elevator. EITA Elevator is required to notify DOSH promptly in the event of any such cessation of employment, failing which the registration of EITA Elevator as an Approved Firm may be revoked.</p> <p>(g) DOSH may revoke the registration at any time in the event the Competent Person fails to fulfil his obligation as a Competent Person or in the event of any breach of any other provisions of the Factories and Machinery Act 1967 and the regulations made thereunder, and the Occupational Safety and Health Act 1994 and the regulations made thereunder.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
3.	Registration of Competent Persons (Grade 1)  (Name: Lim Joo Swee)	DOSH	25.03.2011/ 24.03.2014	<p>(a) The Competent Person is required to perform his obligation as a Competent Person in accordance with the Factories and Machinery Act, 1967:-</p> <ul style="list-style-type: none"> <li>(i) To act as the lift owner's representative for the preparation, signing and delivery to the Chief Inspector, the First Schedule as stipulated in Regulation 6(a) of the Electric Passenger and Goods Lifts Regulations, 1970;</li> <li>(ii) To perform his obligation as stipulated in Regulation 30 of the Electric Passenger and Goods Lifts Regulations, 1970;</li> <li>(iii) To perform his obligation as stipulated in Regulations 31(5), 31(6), 31(7) and 31(8) of the Electric Passenger and Goods Lifts Regulations, 1970; and</li> <li>(iv) Together with the Inspector of Factories and Machinery, to be in attendance during the repeat or subsequent inspection as stipulated in Regulations 21 and 22 of the Electric Passenger and Goods Lifts Regulations, 1970 or any other inspections required to be conducted by the Inspector of Factories and Machinery.</li> </ul> <p>(b) The Competent Person is responsible for the safety and health of approved workers and other persons during the installation, testing, maintenance and inspection of lifts, Escalators and Dumbwaiters under his care.</p> <p>(c) The Competent Person is responsible for ensuring that the installation of the lifts, Escalators and Dumbwaiters comply with the design specifications and the First Schedule approved by DOSH.</p>	Met

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(d) The Competent Person is required to promptly report to DOSH in the event of any dangerous occurrences or accidents involving lifts, Escalators and Dumbwaiters under his care. He is also required to prepare an investigation report in respect of the dangerous occurrence or accident, the causes and the remedial steps to be taken by the Approved Firm, and to submit the same to the Chief Inspector of Factories and Machinery within one (1) month from the date of the dangerous occurrence or accident. The Competent Person must provide assistance to the Inspector of Factories and Machinery at the time of investigation.</p> <p>(e) The Competent Person is registered only for the Elevator brand name approved for EITA Elevator only.</p> <p>(f) The registration is valid for a period of three (3) years commencing 25 March 2011 until 24 March 2014. The Competent Person is required to apply for a renewal of registration at least three (3) months from the expiry date. The application for renewal must be made through an Approved Firm.</p> <p>(g) The Competent Person is required to have undertaken at least thirty (30) days initial or repeat inspections in a year to be eligible for renewal as a Competent Person.</p> <p>(h) The registration shall be null and void upon the Competent Person ceasing employment with EITA Elevator. EITA Elevator is required to notify DOSH promptly in the event of any such cessation of employment, failing which the registration of EITA Elevator as an Approved Firm may be revoked.</p> <p>(i) DOSH may revoke the registration at any time in the event of any breach of the stipulated conditions.</p>	



4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
4.	Registration of Competent Persons (Name: Tan Chee Huat)	DOSH	12.09.2011/ 11.09.2014	<p>(a) The Competent Person is required to perform his obligation as a Competent Person in accordance with the Factories and Machinery Act, 1967:-</p> <ul style="list-style-type: none"> <li>(i) To act as the lift owner's representative for the preparation, signing and delivery to the Chief Inspector, the First Schedule as stipulated in Regulation 6(a) of the Electric Passenger and Goods Lifts Regulations, 1970;</li> <li>(ii) To perform his obligation as stipulated in Regulation 30 of the Electric Passenger and Goods Lifts Regulations, 1970;</li> <li>(iii) To perform his obligation as stipulated in Regulations 31(5), 31(6), 31(7) and 31(8) of the Electric Passenger and Goods Lifts Regulations, 1970; and</li> <li>(iv) Together with the Inspector of Factories and Machinery, to be in attendance during the repeat or subsequent inspection as stipulated in Regulations 21 and 22 of the Electric Passenger and Goods Lifts Regulations, 1970 or any other inspections required to be conducted by the Inspector of Factories and Machinery.</li> </ul> <p>(b) The Competent Person is responsible for the safety and health of approved workers and other persons during the installation, testing, maintenance and inspection of lifts, Escalators and Dumbwaiters under his care.</p> <p>(c) The Competent Person is responsible for ensuring that the installation of the lifts, Escalators and Dumbwaiters comply with the design specifications and the First Schedule approved by DOSH</p> <p>(d) The Competent Person is required to promptly report to DOSH in the event of any dangerous occurrences or accidents involving lifts, Escalators and Dumbwaiters under his care. He is also required to prepare an investigation report in respect of the dangerous occurrence or accident, the causes and the remedial steps to be taken by the Approved Firm, and to submit the same to the Chief Inspector of Factories and Machinery within one (1) month from the date of the dangerous occurrence or accident. The Competent Person must provide assistance to the Inspector of Factories and Machinery at the time of investigation.</p> <p>(e) The Competent Person is registered only for the Elevator brand name approved for EITA Elevator only.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
5.	Registration of Competent Persons (Name: Loh Kuwei Lam)	DOSH	22.04.2010/ 21.04.2013	<p>(f) The registration is valid for a period of three (3) years commencing 12 September 2011 until 11 September 2014. The Competent Person is required to apply for a renewal of registration at least three (3) months from the expiry date. The application for renewal must be made through an Approved Firm.</p> <p>(g) The Competent Person is required to have undertaken at least thirty (30) days initial or repeat inspections in a year to be eligible for renewal as a Competent Person.</p> <p>(h) The registration shall be null and void upon the Competent Person ceasing employment with EITA Elevator. EITA Elevator is required to notify DOSH promptly in the event of any such cessation of employment, failing which the registration of EITA Elevator as an Approved Firm may be revoked.</p> <p>(i) DOSH may revoke the registration at any time in the event of any breach of the stipulated conditions.</p>	Met
				<p>(a) The Competent Person is required to perform his obligation as a Competent Person in accordance with the relevant provisions of the Electric Passenger and Goods Lifts Regulations, 1970.</p> <p>(b) The Competent Person is responsible for the safety and health of approved workers and other persons during the installation, testing and inspection of lifts. Escalators and Dumbwaiters under his care.</p> <p>(c) The Competent Person is required to promptly report to DOSH in the event of any accidents involving lifts. Escalators and Dumbwaiters under his care. He is also required to prepare an investigation report explaining the details of the accident, the causes and the remedial steps to be taken, and to submit the same to the Chief Inspector of Factories and Machinery within one (1) month from the date of the accident.</p> <p>(d) The Competent Person is registered only for the Elevator brand name approved for EITA Elevator only, and the registration shall be null and void upon such person ceasing employment with EITA Elevator.</p>	

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
6.	Waiver of compliance from certain regulations under the Factories and Machinery (Electric Passenger and Goods Lift) Regulations, 1970  (Brand name: IMEM, model SILENS PRO)	DOSH	04.03.2008/ Not applicable	<p>(a) It is the responsibility of the designer, manufacturer, importer and installer to ensure that the lift is designed and built, even with the exemption granted, so as not to bring any danger during its proper use and during inspection or maintenance works being carried out.</p> <p>(b) The lift system is to be designed, built, installed, inspected, maintained and in emergencies must comply with all other requirements of the Factories and Machinery Act 1967, the Occupational Safety and Health Act 1994, together with all regulations thereunder. For matters not in contravention with any legal requirements, the latest EN81-1 code and Test Report (1028/AE/ 0040/ 05); 1028/ AE/ 0041/ 05 and 1028/ AE/ 0410/ 06) by a Notified Body shall apply.</p> <p>(c) The lift system shall operate in a building and all components shall be protected from the effects of weather.</p> <p>(d) The lift system shall not be used in a dusty or damp environment or where there is a risk of explosion.</p> <p>(e) The lift pit structure shall be designed and built to withstand the load of the lift machinery particularly the lift machine, contract load and any other potential load.</p> <p>(f) There shall be above the lift car, an empty space measuring at least 0.5 meters wide x 0.6 meters long x 2.0 meters high in respect of each component for the purposes of maintenance and inspection.</p> <p>(g) There shall be a sufficient and weatherproof force ventilation system above the lift well. The said system shall be totally enclosed. The system shall also function manually if needed, especially when works are carried out above the lift well.</p> <p>(h) There shall be a vertical clearance of at least 150 mm between the upper part of the lift machine and the roof of the lift, and the lift machine must be totally enclosed.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(l) A control cabinet shall be installed outside the lift well on the highest landing and designed to take into account at least the following factors (which are not exclusive):-</p> <ul style="list-style-type: none"> <li>(i) The exterior of the panel box shall be level with the surface of the landing wall;</li> <li>(ii) The panel design shall be strong, locked with a special key and vandal proof;</li> <li>(iii) The panel door shall be capable of being closed and locked without a key;</li> <li>(iv) Ventilation and environmental temperature and lighting shall be adequate and lighting must be at least 200 lux on the panel surface; and</li> <li>(v) There shall be an empty space in front of the panel of at least 0.5 meters wide x 1.2 meters long and 2.0 meters high.</li> </ul> <p>(i) Governor steel wire ropes shall have a nominal diameter of at least 6 mm. The safety factor of the governor steel wire ropes shall be at least 12 when the governor functions and pulling force is used on the wire ropes.</p> <p>(k) The main suspension steel wire ropes shall have a nominal diameter of at least 8 mm with a minimum breaking load of 42,128 Newton or 43297 Newton depending on the motor power and contract load. The safety factor of the main suspension wire ropes shall be at least 12 when pulling force is used on the wire ropes. The ratio between the pulley diameter and the nominal steel wire ropes diameter shall not be less than 40.</p> <p>(l) The wire rope terminations must be able to withstand at least 80.0% of the minimum breaking strength of the wire ropes.</p> <p>(m) The traction sheave and the wire ropes shall be thoroughly inspected at least once every three (3) months to detect any damage.</p> <p>(n) Polyurethane buffers which have been tested in accordance with the EN81-1 Code are allowed to be used on lifts which have a contract speed of not exceeding 1.0 meter per second.</p>	

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(o) The use of polyurethane buffers must also fully comply with the instructions and recommendations of the manufacturers of the lift/buffers.</p> <p>(p) There must be a system or method for the progressive slow release of brakes to regulate the lift car when needed. At such times, the lift car can only move at a speed of not exceeding 0.63 meters per second. There must be a sign to show the direction of the movement of the lift car as well as ensuring the location of the lift car being at a door zone.</p> <p>(q) The lift well shall be installed with a permanently installed electric lighting, giving an intensity of illumination of at least 100 lux.</p> <p>(r) Lift openings must have a sufficient depth so that there is a vertical clearance to not less than 610 mm between any components which are installed on the lift car structure or which project to the lower part of the lift car structure with the floor openings, including underslung pulleys, when the lift car rests on fully compressed buffers.</p> <p>(s) The safe working space in the lift openings must be brightly coloured and there must be a warning sign. It must be easily seen by workers during the carrying out of maintenance works.</p> <p>(t) All additional safety gear must be made available including uninterruptible power supply safety switch, car mechanical locking device, two-way communication equipment and emergency lights that shine in the direction of the governor ropes on the lift car and the control cabinet.</p> <p>(u) Competent persons shall be given adequate training in terms of design, inspection and rescue operations.</p> <p>(v) Each worker shall be given adequate information, instructions, training and supervision to ensure his own safety and health, or the safety and health of others who may be affected as a result of the worker's actions.</p> <p>(w) All other requirements of the Inspector of Factories and Machinery must be complied with.</p>	

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
7.	<p>Waiver of compliance from certain regulations under the Factories and Machinery (Electric Passenger and Goods Lift) Regulations, 1970</p> <p>(Brand name: "ESLs-M450-1800" at max speed of 2m/ s)</p>	DOSH	10.02.2010/ Not applicable	<p>(a) The lift system is to be designed, built, installed, inspected and maintained in accordance with the requirements of the Factories and Machinery Act 1967, the Occupational Safety and Health Act 1994, together with all regulations thereunder. For matters not in contravention with any legal requirements, the latest EN81-1 code shall apply.</p> <p>(b) The lift system shall operate in a building and all components shall be protected from the effects of weather. The lift system shall not be used in a dusty or damp environment or where there is a risk of explosion.</p> <p>(c) There shall be above the lift car, an empty space measuring at least 0.5 meters wide x 0.7 meters long x 2.0 meters high in respect of each component for the purposes of maintenance, inspection and during emergencies.</p> <p>(d) There shall be a sufficient and weatherproof force ventilation system above the lift well. The said system shall be totally enclosed. The system shall also function manually if needed, especially when works are carried out above the lift well.</p> <p>(e) There shall be a vertical clearance of at least 150 mm between the upper part of the lift machine and the roof of the lift, and the lift machine must be totally enclosed.</p> <p>(f) The controller shall not be installed in a place which may be disturbed by unauthorised persons or at emergency exits.</p>	Met

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(g) The controller shall be installed outside the lift well at floor level and designed to take into account at least the following factors (which are not exclusive):-</p> <ul style="list-style-type: none"> <li>(i) The exterior of the panel box shall be smooth;</li> <li>(ii) The panel design shall be strong, locked with a special key and vandal proof;</li> <li>(iii) The panel door shall be capable of being closed and locked without a key;</li> <li>(iv) Ventilation and environmental temperature shall be adequate and lighting must be at least 200 lux on the panel surface;</li> <li>(v) There shall be an empty space in front of the panel of at least 0.5 meters wide x 1.2 meters long and 2.0 meters high; and</li> <li>(vi) The distance between the panel and the lift machine shall not exceed 9 meters.</li> </ul> <p>(h) The main suspension steel wire ropes shall have a nominal diameter of at least 8 mm. The safety factor of the main suspension wire ropes shall be at least 12 when pulling force is used on the wire ropes. The ratio between the main sheave and the nominal diameter of the suspension steel wire ropes diameter shall not be less than 40.</p> <p>(i) Governor steel wire ropes shall have a nominal diameter of at least 8 mm. The safety factor of the governor steel wire ropes shall be at least 12 when the governor functions and pulling force is used on the wire ropes. The ratio between the diameter of the governor pulley and the nominal diameter of the governor wire ropes shall not be less than 30.</p> <p>(j) There must be a system or method for the progressive slow release of brakes to regularise the lift car when needed. At such times, the lift car can only move at a speed of not exceeding 0.63 meters per second. There must be a sign to show the direction of the movement of the lift car as well as ensuring the location of the lift car being at a door zone.</p>	

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
8.	Certificate of Registration under the CIDB Act, 1994 Grade: 7 (No expressed limit as to tendering capacity) Categories: M 03 (Lifts and Escalators) M 15 (Miscellaneous Mechanical Equipment)	CIDB	15.12.2011/ 14.12.2012	<p>(k) The upper part of the lift well shall be installed with a permanently installed electric lighting, giving an intensity of illumination of at least 200 lux on the surface of the lift machinery and electronic components. A light switch shall also be installed at an appropriate and easily accessible location. The said switch shall also be used for the lift well lighting. Lighting shall be protected from mechanical damage. At least one additional socket must also be installed.</p> <p>(l) Lift openings must have a sufficient depth so that there is a vertical clearance of not less than 610 mm between any components which are installed on the lift car structure or which project to the lower part of the lift car structure with the floor openings, including underslung pulleys, when the lift car rests on fully compressed buffers.</p> <p>(m) The safe working space in the lift openings must be brightly coloured and there must be a warning signboard. It must be easily seen by workers during the carrying out of maintenance works.</p> <p>(n) Competent persons shall be given adequate training in terms of design, inspection and rescue operations.</p> <p>(a) The Certificate is not transferable.</p> <p>(b) CIDB is entitled to review the registration grade of the contractor from time to time.</p> <p>(c) The contractor shall comply with the provisions of the CIDB Act 1994, regulations thereunder and any terms, conditions or restrictions imposed by CIDB from time to time.</p>	Met

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(d) The contractor shall not participate in any tender or execute any construction works after the expiry of this Certificate and until it is renewed.</p> <p>(e) The contractor shall not undertake to construct any construction projects which exceed the value of the construction works stipulated under its registration grade and shall not execute any construction projects beyond its category of registration.</p> <p>(f) The contractor shall furnish information on any construction works or contracts within one (1) month of being awarded the same.</p> <p>(g) The contractor shall furnish any information required by CIDB from time to time.</p> <p>(h) The contractor shall display the Certificate of Registration issued by CIDB or a copy certified by CIDB at its place of business.</p> <p>(i) The contractor shall display its registration number on the signboard at each construction site.</p> <p>(j) The contractor shall apply to renew its registration within sixty (60) days from the date of expiry stated in the Certificate. A penalty fee of RM200.00 shall be imposed for any applications received by CIDB later than a period of 30 days from the date of expiry of the Certificate.</p> <p>(k) The registration of the contractor may be cancelled, suspended or revoked if:-</p> <ul style="list-style-type: none"> <li>(i) the contractor is in breach of any other written laws;</li> <li>(ii) the contractor is declared a bankrupt;</li> <li>(iii) a winding up petition in relation to the contractor is served;</li> <li>(iv) the contractor violates or is in breach of any provisions of the CIDB Act, 1994;</li> <li>(v) the contractor having obtained the Certificate through making or causing to be made any false or fraudulent, confirmation, statement or representation whether written or otherwise;</li> <li>(vi) the contractor having abandoned any construction works undertaken without any reasonable grounds;</li> </ul>	

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
9.	Certificate of Registration of Contractor	PKK	29.08.2010/ 28.08.2012	<p>(vii) the contractor is found guilty of negligence by a court or any investigating body incorporated under any written law in connection with any construction works undertaken; or</p> <p>(viii) the contractor having breached any of the terms and conditions stipulated in paragraphs (c) – (j) above.</p> <p>(a) The registration is based on information furnished by the company</p> <p>(b) PKK shall be notified of any change in respect of such information within 21 days from the date of such change.</p> <p>(c) The company shall furnish all information within the stipulated period when requested by PKK.</p> <p>(d) The original copy of the Certificate of Registration must be shown at the time of collecting tender documents.</p> <p>(e) The registration is approved for a period of two (2) years.</p> <p>(f) The company shall furnish an application for renewal of registration three (3) months prior to the date of expiry of the registration.</p> <p>(g) Applications for renewals received after the date of expiry shall be treated as new applications and shall be chargeable again with processing fee and full registration fees.</p> <p>(h) The registration shall be cancelled in the event of:-</p> <p>(i) Any of the shareholders of the company holding shares exceeding 5.0% or RM50,000 (whichever is the lesser) in any other companies which are registered with PKK in the same field or heading.</p> <p>(ii) Any of the members of the company's management or technical staff being actively involved in any other companies registered with PKK in the same field or heading.</p> <p>(i) For class B, the applicable territory for tenders is the whole of Malaysia.</p>	Met

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
10.	Ministry of Finance (MOF) Registration	MOF	22.06.2010/ 21.06.2013	<p>(i) Only the authorised officers stated in the Certificate are allowed to sign the company's contract documents and to collect or authorise company staff to collect offer documents.</p> <p>PKK is entitled to take disciplinary action and to impose any appropriate punishment on a registered contractor.</p> <p>(a) The approval of the registration is given based on information furnished by the company.</p> <p>(b) Any changes to such information shall be made online within ten (10) days from the date of such changes.</p> <p>(c) The company shall furnish all information within the stipulated period when requested by MOF. Failure to do so shall result in an action under (e) below.</p> <p>(d) The company shall ensure that the field registered in the certificate shall not overlap with any field approved for any companies which have the same owners or board of directors or management.</p> <p>(e) MOF is entitled to cancel/ suspend the registration of the company without notice if it is found that the information furnished is not true.</p> <p>(f) The company is prohibited from making any changes to its owners and directors within six (6) months from the date it is registered.</p> <p>(g) The registration shall be suspended/ cancelled if it is found that:-</p> <ul style="list-style-type: none"> <li>(i) the company/ its owners/ directors is/ are involved in and found to have committed, and found guilty of any illegal or criminal activities;</li> <li>(ii) the company withdraws an offer before its tender is considered or rejects after an offer is made;</li> <li>(iii) the company fails to execute any contracts signed with the Government;</li> <li>(iv) the company amends the approval given for fraudulent or other purposes;</li> <li>(v) the company allows the registration certificate to be misused by other individuals/ companies; and</li> <li>(vi) the company is involved in any pricing conspiracies with other companies when entering into Government tenders.</li> </ul>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

(g) EITA-Schneider

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	Licence for Establishment of Foreign Businessman's Representative Office in Hanoi (Office in Vietnam)	Hanoi's Department of Industry And Trade	27.03.2009/ 26.03.2014	Nil.	Not applicable
2.	Import duty and sales tax exemption on raw material/ components	MOF	15.04.2011/ 14.04.2013	<p>(a) Claims for refunds of duty/ tax which have been paid for the period commencing the effective date of the exemption until two (2) weeks after the date of the approval letter can be made at the relevant customs station. The company is given three (3) months from the date of the approval letter to submit the said duty/ tax refund claims.</p> <p>(b) The exemption shall be claimed by furnishing the prescribed customs form together with the original copy of the relevant MOF approval. Claims must be made at the time the relevant goods are imported/ released from the customs control or acquired from a Licensed Warehouse under Section 65 or acquired from the Licensed Manufacturing Warehouse under Section 65/ 65A of the Customs Act 1967. A declaration is required to be made on each customs form, as follows:-</p> <p>"I (Name of Officer) of (Name of Company) hereby declare and apply for the relevant duty/ tax exemption on the abovenamed goods pursuant to the enforced exemption approved by the MOF in the MOF letter (state reference) dated (state date) which is in force from (date) to (date)".</p> <p>(c) All invoices and bills of lading in respect of the import shall be in the name of the company for which the exemption is granted.</p> <p>(d) If the importation/ purchase is required to go through customs other than the approved station, written approval must first be obtained from the approved customs station. If the company wishes to obtain supplies from Licensed Manufacturing Warehouse/ Licensed Warehouse, the company is required to obtain the permission of the customs station governing the company.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(e) (i) All raw materials/ components which are exempted from duty/ tax are required to be stored at the company's factory store in accordance with the written rules of the Royal Customs of Malaysia; and</p> <p>(ii) All changes in address or additions in stores/ factories may only be made with the prior written permission of the Royal Customs of Malaysia governing the company.</p> <p>(f) If the raw material/ components which are exempted from duty/ tax are used to make any finished goods for the export market, the company shall state the following confirmation on each of the customs export form (K2):-</p> <p>"I (Name) (Designation) of (address) confirm that the finished goods which are herein exported are made from the raw material/ components imported pursuant to the duty/ tax exemption granted under the MOF letter (ref) dated (date):</p> <p>(Signature) (Name and Designation) (NRIC No) (Company stamp) (Date)".</p> <p>(g) The company is required to export its finished products through third parties (traders) after obtaining the approval of the Royal Customs of Malaysia.</p> <p>(h) The company shall-</p> <p>(i) prepare a record of the use of raw material/ components including factory waste, finished products manufactured and the quantities marketed;</p> <p>(ii) prepare a statement once every three (3) months in respect of (i) above in the format agreed in writing between the customs officer and the company, signed and confirmed by the company's Accountant or authorised officer. It must be submitted to the relevant customs station within the following one (1) month; and</p>	

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(iii) obtain the written approval of the Royal Customs of Malaysia for any transfers including sales, destruction and export of the factory waste, the raw material/ component. For sales of factory waste and raw material/ component in the domestic market, the relevant duty/ tax must be paid first and for the quantities which are destroyed, the relevant duty/ tax will be remitted.</p> <p>(l) The relevant raw materials/ components cannot be removed from the approved store or factory premises for purposes of any sub-contract works except with the written approval of the Royal Customs of Malaysia.</p> <p>(j) The company shall inform the Royal Customs of Malaysia governing the company in writing within 14 days after the occurrence of any of the following events:-</p> <p>(i) a resolution is approved for the winding up of the company;</p> <p>(ii) an order is made for the winding up of the company;</p> <p>(iii) a liquidator or receiver is appointed; and</p> <p>(iv) the company is involved in any civil claim, bankruptcy, termination, cessation of business, etc.</p> <p>(k) The exemption may be nullified/ revoked by the MOF at any time without giving any reasons. If the relevant duty/ tax is required to be paid again, then all duty/ tax exempted must be paid within one (1) month from the date of the letter of nullification, cancellation or revocation.</p> <p>(l) The approval is also subject to the laws and other regulations in force in Malaysia.</p>	
3.	Approval for installation of machinery (occupation of factory and to run machinery for the first time) pursuant to Section 36(1) of the Factories and Machinery Act, 1967	DOSH	06.01.2010/ Not applicable	<p>(a) The machinery installed must comply with the provisions of the Factories and Machinery Act, 1967 and the regulations made there under; and</p> <p>(b) EITA-Schneider is required to report to DOSH in the prescribed form when the installation has been implemented as the approval given does not empower EITA-Schneider to operate the machinery.</p>	Met

## 4. INFORMATION ON OUR GROUP (Cont'd)

## (h) EITA Technologies Singapore

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
1.	<p>Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme</p> <p>REFAS Electronic Ballast for fluorescent lamp Model No. ST2-118B</p>	Singapore Safety Authority	15.1.2007/ 14.01.2013	<p>(a) The registration is valid only for the product identified in the registration. The registration is not transferable.</p> <p>(b) The product to which the registration applies must meet the relevant safety standards. The registered supplier shall ensure that the registered model is manufactured according to the approved design (type).</p> <p>(c) The registered supplier and the manufacturer are expected to implement their own quality control system to ensure the continuous compliance with the safety standards for their mass production.</p> <p>(d) The registered supplier shall keep a technical file for a period of not less than ten (10) years after the registration of the registered controlled goods expires or is deemed to be withdrawn under regulation 24 of the Consumer Protection (Safety Requirements) Regulations 2002.</p> <p>(e) The technical description of the product in the Certificate of Conformity which serves as a basis for registration must be identical to those documents in the technical file. Otherwise, the registration shall be considered as invalid.</p> <p>(f) A registered supplier shall maintain a technical file on each of the controlled goods which it registers with the Safety Authority, which shall include documents and information such as Certificate of Conformity, Test Reports, Test Certificates, Photographs and Instruction Manual, and shall make available the said technical file to the Safety Authority within seven (7) days of receipt by the Registered Supplier of a request from the Safety Authority for such technical file.</p> <p>(g) The registered supplier shall print or affix the Safety Mark on the registered controlled goods. If, however, the registered controlled goods are of such nature as to prevent the goods from being so marked, the Safety Mark may be affixed on the packaging of the registered controlled goods.</p>	Met

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
2.	Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme  REFAS Electronic Ballast for fluorescent lamp Model No. ST2-136B	Singapore Safety Authority	15.1.2007/ 14.01.2013	<p>(h) The Safety Authority may require the registered supplier of the registered controlled goods to provide to it, free of charge, samples of the registered controlled goods and if deemed necessary by the Safety Authority, to have the registered controlled goods tested, at the registered supplier's expense, to check compliance to the relevant safety standards.</p> <p>(i) The registered supplier shall indemnify the Safety Authority fully against any loss or damages suffered by the Safety Authority arising from or as a result of registering the product of the registered supplier.</p> <p>(j) The registered supplier shall notify the Safety Authority of any change to the name of the registered supplier and any change to such of its particulars as the Safety Authority may require not less than two (2) weeks before such change.</p>	Met
				<p>(a) The registration is valid only for the product identified in the registration. The registration is not transferable.</p> <p>(b) The product to which the registration applies must meet the relevant safety standards. The registered supplier shall ensure that the registered model is manufactured according to the approved design (type).</p> <p>(c) The registered supplier and the manufacturer are expected to implement their own quality control system to ensure the continuous compliance with the safety standards for their mass production.</p> <p>(d) The registered supplier shall keep a technical file for a period of not less than ten (10) years after the registration of the registered controlled goods expires or is deemed to be withdrawn under regulation 24 of the Consumer Protection (Safety Requirements) Regulations 2002.</p> <p>(e) The technical description of the product in the Certificate of Conformity which serves as a basis for registration must be identical to those documents in the technical file. Otherwise, the registration shall be considered as invalid.</p>	



4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(f) A registered supplier shall maintain a technical file on each of the controlled goods which it registers with the Safety Authority, which shall include documents and information such as Certificate of Conformity, Test Reports, Test Certificates, Photographs and Instruction Manual and shall make available the said technical file to the Safety Authority within seven (7) days of receipt by the Registered Supplier of a request from the Safety Authority for such technical file.</p> <p>(g) The registered supplier shall print or affix the Safety Mark on the registered controlled goods. If, however, the registered controlled goods are of such nature as to prevent the goods from being so marked, the Safety Mark may be affixed on the packaging of the registered controlled goods.</p> <p>(h) The Safety Authority may require the registered supplier of the registered controlled goods to provide to it, free of charge, samples of the registered controlled goods and if deemed necessary by the Safety Authority, to have the registered controlled goods tested, at the registered supplier's expense, to check compliance to the relevant safety standards.</p> <p>(i) The registered supplier shall indemnify the Safety Authority fully against any loss or damages suffered by the Safety Authority arising from or as a result of registering the product of the registered supplier.</p> <p>(j) The registered supplier shall notify the Safety Authority of any change to the name of the registered supplier and any change to such of its particulars as the Safety Authority may require not less than two (2) weeks before such change.</p>	

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
3.	<p>Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme</p> <p>REFAS Electronic Ballast for fluorescent lamp Model No. ST2-236B</p>	Singapore Safety Authority	15.1.2007/ 14.01.2013	<p>(a) The registration is valid only for the product identified in the registration. The registration is not transferable.</p> <p>(b) The product to which the registration applies must meet the relevant safety standards. The registered supplier shall ensure that the registered model is manufactured according to the approved design (type).</p> <p>(c) The registered supplier and the manufacturer are expected to implement their own quality control system to ensure the continuous compliance with the safety standards for their mass production;</p> <p>(d) The registered supplier shall keep a technical file for a period of not less than ten (10) years after the registration of the registered controlled goods expires or is deemed to be withdrawn under regulation 24 of the Consumer Protection (Safety Requirements) Regulations 2002.</p> <p>(e) The technical description of the product in the Certificate of Conformity which serves as a basis for registration must be identical to those documents in the technical file. Otherwise, the registration shall be considered as invalid.</p> <p>(f) A registered supplier shall maintain a technical file on each of the controlled goods which it registers with the Safety Authority, which shall include documents and information such as Certificate of Conformity, Test Reports, Test Certificates, Photographs and Instruction Manual, and shall make available the said technical file to the Safety Authority within seven (7) days of receipt by the Registered Supplier of a request from the Safety Authority for such technical file.</p> <p>(g) The registered supplier shall print or affix the Safety Mark on the registered controlled goods. If, however, the registered controlled goods are of such nature as to prevent the goods from being so marked, the Safety Mark may be affixed on the packaging of the registered controlled goods.</p>	Met

4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
4.	<p>Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme</p> <p>REFAS Electronic Ballast for fluorescent lamp Model No. R02-114-21B</p>	Singapore Safety Authority	13.03.2007/ 12.03.2013	<p>(h) The Safety Authority may require the registered supplier of the registered controlled goods to provide to it, free of charge, samples of the registered controlled goods and if deemed necessary by the Safety Authority, to have the registered controlled goods tested, at the registered supplier's expense, to check compliance to the relevant safety standards.</p> <p>(i) The registered supplier shall indemnify the Safety Authority fully against any loss or damages suffered by the Safety Authority arising from or as a result of registering the product of the registered supplier.</p> <p>(j) The registered supplier shall notify the Safety Authority of any change to the name of the registered supplier and any change to such of its particulars as the Safety Authority may require not less than two (2) weeks before such change.</p>	Met
				<p>(a) The registration is valid only for the product identified in the registration. The registration is not transferable.</p> <p>(b) The product to which the registration applies must meet the relevant safety standards. The registered supplier shall ensure that the registered model is manufactured according to the approved design (type).</p> <p>(c) The registered supplier and the manufacturer are expected to implement their own quality control system to ensure the continuous compliance with the safety standards for their mass production;</p> <p>(d) The registered supplier shall keep a technical file for a period of not less than ten (10) years after the registration of the registered controlled goods expires or is deemed to be withdrawn under regulation 24 of the Consumer Protection (Safety Requirements) Regulations 2002.</p> <p>(e) The technical description of the product in the Certificate of Conformity which serves as a basis for registration must be identical to those documents in the technical file. Otherwise, the registration shall be considered as invalid.</p>	

**4. INFORMATION ON OUR GROUP (Cont'd)**

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
				<p>(f) A registered supplier shall maintain a technical file on each of the controlled goods which it registers with the Safety Authority, which shall include documents and information such as Certificate of Conformity, Test Reports, Test Certificates, Photographs and Instruction Manual, and shall make available the said technical file to the Safety Authority within seven (7) days of receipt by the Registered Supplier of a request from the Safety Authority for such technical file.</p> <p>(g) The registered supplier shall print or affix the Safety Mark on the registered controlled goods. If, however, the registered controlled goods are of such nature as to prevent the goods from being so marked, the Safety Mark may be affixed on the packaging of the registered controlled goods.</p> <p>(h) The Safety Authority may require the registered supplier of the registered controlled goods to provide to it, free of charge, samples of the registered controlled goods, and if deemed necessary by the Safety Authority, to have the registered controlled goods tested, at the registered supplier's expense, to check compliance to the relevant safety standards.</p> <p>(i) The registered supplier shall indemnify the Safety Authority fully against any loss or damages suffered by the Safety Authority arising from or as a result of registering the product of the registered supplier.</p> <p>(j) The registered supplier shall notify the Safety Authority of any change to the name of the registered supplier and any change to such of its particulars as the Safety Authority may require not less than two (2) weeks before such change.</p>	

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4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
5.	<p>Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme</p> <p>REFAS Electronic Ballast for fluorescent lamp Model No. R02-121-35B</p>	Singapore Safety Authority	13.03.2007/ 12.03.2013	<p>(a) The registration is valid only for the product identified in the registration. The registration is not transferable.</p> <p>(b) The product to which the registration applies must meet the relevant safety standards. The registered supplier shall ensure that the registered model is manufactured according to the approved design (type).</p> <p>(c) The registered supplier and the manufacturer are expected to implement their own quality control system to ensure the continuous compliance with the safety standards for their mass production;</p> <p>(d) The registered supplier shall keep a technical file for a period of not less than ten (10) years after the registration of the registered controlled goods expires or is deemed to be withdrawn under regulation 24 of the Consumer Protection (Safety Requirements) Regulations 2002.</p> <p>(e) The technical description of the product in the Certificate of Conformity which serves as a basis for registration must be identical to those documents in the technical file. Otherwise, the registration shall be considered as invalid.</p> <p>(f) A registered supplier shall maintain a technical file on each of the controlled goods which it registers with the Safety Authority, which shall include documents and information such as Certificate of Conformity, Test Reports, Test Certificates, Photographs and Instruction Manual, and shall make available the said technical file to the Safety Authority within seven (7) days of receipt by the Registered Supplier of a request from the Safety Authority for such technical file.</p> <p>(g) The registered supplier shall print or affix the Safety Mark on the registered controlled goods. If, however, the registered controlled goods are of such nature as to prevent the goods from being so marked, the Safety Mark may be affixed on the packaging of the registered controlled goods.</p>	Met

## 4. INFORMATION ON OUR GROUP (Cont'd)

No.	Type of Licence	Authority	Effective Date/ Date of Expiry	Major Conditions	Compliance Status
6.	Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme REFAS Magnetic Ballast for fluorescent lamp Model No. AIL 18 EL3AA	Singapore Safety Authority	23.01.2009/ 22.01.2015	<p>(h) The Safety Authority may require the registered supplier of the registered controlled goods to provide to it, free of charge, samples of the registered controlled goods and if deemed necessary by the Safety Authority, to have the registered controlled goods tested, at the registered supplier's expense, to check compliance to the relevant safety standards.</p> <p>(i) The registered supplier shall indemnify the Safety Authority fully against any loss or damages suffered by the Safety Authority arising from or as a result of registering the product of the registered supplier.</p> <p>(j) The registered supplier shall notify the Safety Authority of any change to the name of the registered supplier and any change to such of its particulars as the Safety Authority may require not less than two (2) weeks before such change.</p>	Not applicable
7.	Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme REFAS Magnetic Ballast for fluorescent lamp Model No. AIL 36 EL3AA	Singapore Safety Authority	23.01.2009/ 22.01.2015	Nil.	Not applicable
8.	Certificates of Conformity issued pursuant to the Singapore Consumer Protection (Safety Requirements) Registration Scheme REFAS Magnetic Ballast for fluorescent lamp Model No. R18-L3A	Singapore Safety Authority	16.12.2011/ 15.12.2014	Nil.	Not applicable

#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.16 DEPENDENCY ON CONTRACTS/ ARRANGEMENTS/ LICENCES/ PATENTS

Save for the following, our Group is not dependent on any other contracts/ arrangements/ licences/ patents:-

- (a) approvals, major licences and permits as set out in Section 4.15 of this Prospectus;
- (b) registered trade marks, licence agreement and technical collaboration agreement as set out in Section 4.13 of this Prospectus; and
- (c) the authorised distributorships for LEONI Studer AG, ADC Communications (SEA) Pte Ltd, Fuji Electric Asia Pacific Pte Ltd and Fuji Electric FA (Asia) Co Ltd as disclosed in the ensuing paragraph and in Section 4.5.1(a) of this Prospectus.

The salient terms of the authorised distributorships are as follows:-

(i) **Leoni Studer AG;**

By way of a Distribution Agreement dated 4 March 2011, Leoni Studer AG appointed EITA as its reseller of its products under the trade names BETAflam, ROFLEX and BETAfixss in the territory of Brunei, Cambodia, Indonesia, Malaysia, Myanmar, Laos, Philippines, Singapore, Thailand and Vietnam. The quantity of products to be purchased by EITA and delivered by Leoni Studer AG shall be agreed upon annually based upon a year to year business plan. The prices to be paid to Leoni Studer AG for products purchased by EITA shall be as per the specified price lists of Leoni Studer AG, but EITA shall be entitled to solely determine the prices for the resale of such products to its customers.

(ii) **ADC Communications (SEA) Pte Ltd**

By way of a letter dated 3 November 2010 which amends the terms and conditions of an International Non-Exclusive Distributor Contract dated 21 June 2006, the non-exclusive distributorship status of EITA Power System in respect of ADC Krone Enterprise products ("**Material**") for the territory of Malaysia ("**Territory**"), was renewed for a term from 1 October 2010 to 30 September 2011. Under the terms of the distributorship, ADC Communication (SEA) Pte Ltd shall:-

- (a) supply the Material on a direct basis to EITA Power System for resale within the Territory; and
- (b) license the standard software for the Material for sub-license by EITA Power System to its customers.

For purchase of the Material, EITA Power System shall be entitled to price rebates which shall be a specific percentage of the fully paid up and invoiced price of the Material.

ADC Communication (SEA) Pte Ltd has, via its letter dated 2 February 2012, confirmed that the distributorship contract which expired on 30 September 2011 is currently in the process of being renewed and that the official contract for 2012 will be furnished to EITA Power System in due course.

(iii) **Fuji Electric Asia Pacific Pte Ltd**

By way of a Distributorship Certificate dated 1 April 2009 issued by Fuji Electric Asia Pacific Pte Ltd, EITA Electric is appointed as an Authorised Distributor for drive and automation products of Fuji Electric System Co., Ltd.

#### **4. INFORMATION ON OUR GROUP (Cont'd)**

(iv) **Fuji Electric FA (Asia) Co. Ltd**

By way of a Distributorship Certificate dated 1 April 2011 issued by Fuji Electric FA (Asia) Co. Ltd, EITA Electric is appointed as an Authorised Distributor for electrical distribution and control products of Fuji Electric FA (Asia) Co. Ltd.

Notwithstanding our dependency on the authorised distributorships as disclosed above, in the event that any of the authorised distributorships is discontinued, terminated or cancelled, our Directors are of the opinion that we will be able to source for alternative distributorships if necessary.

#### **4.17 INTERRUPTIONS IN BUSINESS OPERATIONS**

Our Group did not experience any interruption in our Group's business which had a significant effect on our operations during the past twelve (12) months prior to the date of this Prospectus.

#### **4.18 OUR COMPETITIVE ADVANTAGES AND KEY STRENGTHS**

Our competitive advantages and key strengths are important in sustaining our business as well as providing us with future business growth.

(a) **We Are Authorised Distributors for A Number of E&E Brands of Components and Equipment**

We are currently authorised distributors for a range of E&E components and equipment of, among others, the following companies:-

- ADC Communications Pte Ltd;
- Benalla Ltd;
- Fuji Electric Asia Pacific Pte Ltd;
- Fuji Electric FA (Asia) Co Ltd;
- Kyoritsu Keiki Co Ltd;
- Larsen & Toubro Limited;
- LEONI Studer AG; and
- Panasonic Electric Works Asia Pacific Pte Ltd.

As we represent a number of brands in the market for E&E, we are able to meet most of our customers' requirements in power distribution, Control Equipment and network and security equipment.

(b) **We Have A Wide Distribution Network**

We have a wide distribution network of wholesalers, dealers, agents and distributors in Malaysia and overseas for our own brands as well as third party brands of products that we represent. As at the LPD, we distribute through approximately 200 intermediaries consisting of wholesalers, dealers, agents and distributors.

Our distribution network covers overseas markets such as United Arab Emirates, Saudi Arabia, Bangladesh, Singapore, Philippines, Thailand, Vietnam, Indonesia, Hong Kong and Taiwan.



**4. INFORMATION ON OUR GROUP (Cont'd)****(c) We Have Our Own Brands of Elevator Systems, Centralised Dimming Systems, Ballasts and Busduct Systems**

Our Elevators are marketed under our own brand names of "EITA" and "EITA-Schneider". As at the LPD, we have an installed base of 1,489 units under the "EITA" and "EITA-Schneider" brands of Elevators. This has helped us build brand equity synonymous with quality and safe Elevators.

Our Group use the "EITA-Schneider" brand name to leverage on the Continuous Collaboration Agreement with our technical partner, Schneider Steuerungstechnik GmbH as disclosed in Section 4.13.3 of this Prospectus. Our Group believe that the "EITA-Schneider" brand name would have wider market appeal, particularly in overseas markets. Our Group's Elevator systems are currently marketed under the "EITA-Schneider" brand name.

The "EITA" brand is still in use as our Group provides maintenance services for Elevator systems that were installed under the "EITA" brand name. However, our Group do not intend to market new Elevator systems under the "EITA" brand name.

The number of Elevators, Escalators and Travellators that we have handed over to our customers is summarised in the table below:-

Years	Number of Units			
	Elevator	Escalator	Travellator	<sup>(1)</sup> Total
FYE 2008	239	-	-	239
FYE 2009 <sup>(2)</sup>	192	8	2	202
FYE 2010 <sup>(2)</sup>	167	18	8	193
FPE 2011 <sup>(2)</sup>	112	10	-	122

Notes:-

- (1) Based on projects handed over to customers during that year/ period.
- (2) We market our Elevator, Escalator and Travellator under the "EITA-Schneider" brand name, starting from 2009 after receiving positive feedback on the brand name from our customers. Prior to 2009, our Elevator, Escalator and Travellator were marketed under the "EITA" brand name.

The breakdown of the number of Elevators, Escalators and Travellators that we have marketed under the "EITA-Schneider" and "EITA" brand name is as follows:-

Years	Number of Elevators		
	Brand		<sup>(1)</sup> Total
	EITA	EITA-Schneider	
FYE 2008	239	-	239
FYE 2009	<sup>(2)</sup> 96	106	202
FYE 2010	-	193	193
FPE 2011	-	122	122

Notes:-

- (1) Based on projects handed over during that year.
- (2) Refers to Elevators, Escalators and Travellators handed over to our customers in 2009 for projects that were secured under the "EITA" brand name in 2008 and prior years, but were only completed and handed over to our customers in 2009.

#### **4. INFORMATION ON OUR GROUP (Cont'd)**

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Our Centralised Dimming Systems and Ballasts are marketed under our own brand name of "REFAS" which has been in the market for about 25 years, whilst our "FURUTEC" brand for Busduct systems has been in the market since 2007 and our "KOVA" brand for metal enclosures and metal racking that we manufacture has been in the market since 2009. By developing our own brands, we have been able to build our brand equity to create brand awareness and customer loyalty.

**(d) We Have An Established Track Record**

We have been involved in marketing and distribution of E&E components and equipment with an established track record since 1996. This is followed by our Elevator business where we installed our first Elevator systems in 2000. Since our initial involvement as an installer, it has culminated in the design and manufacture of our brand of Elevators in 2002. As at the LPD, we have an installed base of approximately 1,489 passenger Elevators.

As for our Busduct systems, the brand "Furutech" was introduced in 2007 and has been used in many developments such as hospitals, factories, shopping complexes, banks, hotels and casinos.

**(e) We Provide Total Elevator Systems Solutions**

We currently provide a total in-house Elevator systems solutions package to our customers, starting from the initial project consultation phase, right up to the final installation and commissioning of the Elevator systems. We also provide after-sales maintenance and service.

We have our own team of in-house Engineers and Designers to design our Elevator systems as well as a team of software Designers to design and programme the Elevator's circuit boards, control systems and operating software.

As not all operators in the Elevator business have the capability to provide total solutions to their clients from initial project consultation to after-sales maintenance and service, our competitive advantage is our ability to provide total solutions. This enables us to control all aspects of product quality and safety, as well as facilitate faster project turnaround.

**(f) Our Elevator Designs Are Approved by the Relevant Authorities**

Our Group has the relevant approvals and registrations to design and manufacture Elevators, including passenger Elevators. EITA Elevator is registered with the DOSH as a company for the supply, installation, maintenance and inspection of electric goods and passenger Elevators, Escalators and Dumbwaiters. EITA Elevator is also registered with the CIDB as a contractor for Elevators and Escalators, and registered with PKK as a contractor for lifts and Escalators.

Our Elevator system designs have also received European Commission ("EC") type-examination Certificates from TÜV SÜD Industrie Service GmbH. Elevator systems that have EC type-examination Certificates essentially satisfies the safety requirements of the EC lift directive 95/ 16/ EC.

Our design approvals from the relevant authorities provide our customers with the assurance that our products are in compliance to the standards of quality and safety as stipulated by these authorities.

In addition, EITA-Schneider has obtained ISO 9001:2000 quality management system certification for the scope of "Manufacturer/ assembly of Elevator components for lift controller, lift car operating panel, door panels and drive, inspection box and hall indicator panels, car cage and counterweight frames". This was subsequently updated to the ISO 9001:2008 standard.

#### **4. INFORMATION ON OUR GROUP (Cont'd)**

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EITA Elevator has obtained ISO 9001:2000 quality management system certification for the scope of "Supply, install, testing and maintenance of vertical transportation system". This was subsequently updated to the ISO 9001:2008 standard.

EITA Elevator has obtained OHSAS 18001:2007 certification for its Occupational Health and Safety Management System for the scope of "Supply, install, testing and maintenance of vertical transportation system".

##### **(g) We Have In-house R&D**

Through Schneider R&D, we undertake our own R&D for our Elevator systems. Our R&D activities are focused on improving our current products as well as developing products to sustain our competitive advantages over the long term.

In addition, our R&D activities are assisted by our technical partner, Schneider Steuerungstechnik GmbH, which has enabled us to develop as well as to localise many of the applications, systems and components of the Elevator systems. Any applications, systems and components that arise from our R&D belong to our Group.

Furutec Electrical also carries out R&D to continuously improve its Busduct systems and to develop new Busduct system designs. Furutec Electrical is carrying out R&D to develop Busduct system designs that meet with the relevant international standards. Furutec Electrical is also carrying out R&D into the use of new external housing material and insulating material for its Busduct systems.

Furutec Electrical has entered into the MOU and subsequently, the Research Collaboration Agreement with USM as detailed in Section 4.8.3 of this Prospectus.

Our continuing commitment to R&D is evidenced by the fact that we are developing a dedicated Elevator R&D centre and expanding our Busduct R&D centre as part of our future plans.

##### **(h) Our Busduct Systems Designs Are Certified**

Two (2) of our Busduct systems have received ASTA Type Test Certification stating that the Busduct systems have passed tests in accordance with IEC 60439-2 standards. The ASTA Type Test Certification provides verification that the ratings assigned by Furutec Electrical to its Busduct systems have been proven by independent third party testing.

As disclosed in Section 4.7.3(a) of this Prospectus, some of our Busduct system models have received third party certification as having passed the short circuit testing and temperature rise limit test in accordance to the IEC 60439-2 standard. The temperature rise limit test is to prove that the increase in the temperature of the Busduct systems when carrying electrical current at the rated amperage is in accordance to the IEC 60439-2 standard.

In addition, three (3) Busduct system models from our new in-house developed "HP-ES" range have received third party certification from Intertek as having passed the temperature rise limit test in accordance to the IEC 60439-2 standard for busbar trunking (Busduct) system requirements.

Our Busduct systems housing for outdoor installation have been independently tested and certified by TÜV SÜD PSB to meet with internationally recognised standards for resistance against solid material penetration and water ingress. In addition, our Busduct systems have also been independently tested and certified by TÜV SÜD PSB and JECTEC to meet internationally recognised standards for fire resistance.

**4. INFORMATION ON OUR GROUP (Cont'd)**

The ASTA Type Test Certification and third party certification we received may be described as standard industry test, as they were carried out in accordance to an industry standard, i.e. the IEC 60439-2 standard.

Intertek, TÜV SÜD PSB and JECTEC are organisations that provide independent product testing and certification services:-

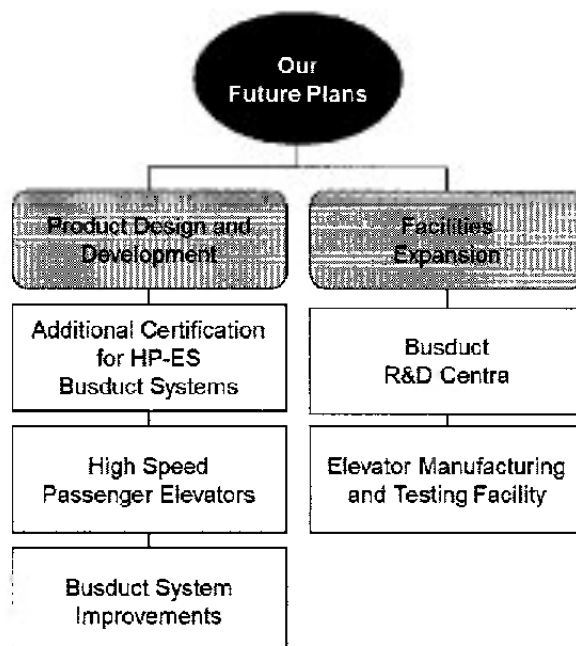
- Intertek provides product testing, inspection and certification services for, among others, electrical and electronic products. Among the various global certification marks and certificates provided by Intertek is the ASTA Type Test Certification;
- TÜV SÜD PSB is involved in providing product testing, inspection and certification services for, among others, electrical and electronic products; and
- JECTEC is involved in providing testing and certification services for products used in electric power distribution such as wires, cables and Busduct systems.

Third party certifications from bodies such as ASTA, TÜV SÜD PSB, Intertek and JECTEC provide potential customers with internationally recognised assurance that the Busduct systems designed and manufactured by Furutec Electrical meet internationally recognised safety standards. Please refer to Section 4.7.3(a) for details of the mentioned third party certifications for our Busduct systems.

In addition, Furutec Electrical has also obtained ISO 9001:2008 quality management system certification for the scope of "Design, fabrication & assembly of electrical Busduct systems and metal sheet fabrication products".

**4.19 FUTURE PLANS, STRATEGIES AND PROSPECTS**

Our future plans are focused in the following key areas:-



#### 4. INFORMATION ON OUR GROUP (Cont'd)

##### 4.19.1 Product Design and Development

###### (a) Additional Certification for "HP-ES" Busduct Systems

We have developed a new range of Busduct Systems known as "HP-ES". "HP-ES" range Busduct systems utilise copper conductor bars or aluminium conductor bars. As at the LPD, three (3) models from our "HP-ES" range have received third party certification from Intertek as having passed the temperature rise limit test in accordance to the IEC 60439-2 standard for busbar trunking (i.e. Busduct) system requirements.

As part of our future plans, we intend to obtain additional internationally recognised third party product certification for our "HP-ES" range of Busduct systems. We intend to obtain ASTA or KEMA type test certifications as follows:-

- Our full range of the "HP-ES" Busduct systems that utilise copper conductor bars is currently being tested in accordance to the IEC 60439-2 standard and is expected to be completed by the first half of 2012.
- We expect to complete the development of the "HP-ES" Busduct systems that utilise aluminium conductor bars tested in accordance to the IEC 60439-2 standard by 2012.
- We expect to complete the development of our Busduct systems with extruded aluminium housing by 2013.

We plan to utilise part of our Public Issue proceeds to carry out the third party testing and certification described above.

###### (b) High Speed Passenger Elevator

We are currently conducting R&D to design high speed passenger Elevator systems. Our objective is to design a high speed passenger Elevator system that is safe, comfortable, stable and smooth.

As part of the development process, we are designing high speed Elevator systems with parts and components such as roller guide shoes, guide rails, sheaves, electric motors and aerodynamic cars that are optimised for high speed operations. We are also designing and testing new circuit boards and control systems, as well as developing new Elevator algorithms that can handle high traffic flow in buildings with more than thirty (30) storeys. The Elevator testing tower that we plan to build will be used to test the safety and enhancement features, which include high speed passenger Elevator systems.

Our success in developing a high speed passenger Elevator systems will enhance our competitiveness in bidding for projects in Malaysia and overseas by making our Elevator systems a more attractive option for installation in high rise buildings. This can increase the size of our Group's addressable market.

We plan to commercialise our high speed passenger Elevators by 2013. We plan to utilise some of our Public Issue proceeds for our high speed Elevator systems development.

**4. INFORMATION ON OUR GROUP (Cont'd)****(c) Busduct System Improvements**

In addition to developing a new range of Busduct systems, we are carrying out R&D to develop product improvements that can be applied to our existing as well as planned range of Busduct systems.

We are developing the capability to use extruded aluminium to form the external housing for our Busduct systems. Aluminium is a good conductor of electricity and as a result, the external housing itself can be used as Busduct systems' grounded or earth conductor. Extruded aluminium has better resistance to corrosion and better heat dissipation characteristics compared to steel. It is also lighter and it can reduce the overall weight of the Busduct systems.

We expect to begin commercialising Busduct systems that incorporate these improvements by 2013. We plan to utilise some of our Public Issue proceeds to carry out R&D to develop product improvements that can be applied to our existing as well as planned range of Busduct systems.

**4.19.2 Facilities Expansion****(a) Busduct R&D Centre**

We plan to purchase new testing equipment to expand our Busduct R&D centre. The expansion will enable our Group to expand the range of Busduct testing activities that we can carry out in-house.

We intend to purchase some testing equipment and to further enhance our Group's Busduct R&D capabilities.

These testing equipment will be used to test the mechanical properties and heat resistance of Busduct systems, and will complement the electronic testing equipment currently installed.

We intend to expand our Busduct R&D centre in 2012 and plan to utilise some of our Public Issue proceeds to expand our Busduct R&D centre. Please refer to Section 2.7(b)(iii) of this Prospectus for further details.

**(b) Elevator Manufacturing and Testing Facilities**

We plan to establish a new Elevator manufacturing and testing facilities to strengthen our Elevator design and manufacturing capabilities. Upon completion of our new factory, we plan to relocate our existing Elevator manufacturing operations in the rented factory in Subang Jaya to the new factory. Our Tenancy Agreement with the landlord for the rental of the Subang Jaya factory does not contain any provision regarding any termination or penalties in the event of such early termination. Accordingly, we will terminate our Tenancy Agreement with the landlord in due course upon completion of our new factory.

As at LPD, we estimate that the total cost of relocating our existing Elevator manufacturing operations from our rented factory in Subang Jaya to our new factory will be approximately RM60,000 (which consist of transportation cost of approximately RM35,000, labour cost for dismantling and installing of equipment of approximately RM17,000 and the balance of approximately RM8,000 for other miscellaneous items). We intend to finance the relocation cost from our internally generated funds.

#### 4. INFORMATION ON OUR GROUP (Cont'd)

The new factory will enable us to further develop and enhance the manufacturing of Elevator systems. We are not able to build an Elevator testing tower at our current factory in Subang Jaya due to space constraint. In addition, the current factory is not owned by us. The site of the new factory, which will be owned by our Group, will have sufficient space for us to build an Elevator testing tower.

We have, via EITA-Schneider, signed the sale and purchase agreement dated 30 June 2011 with Sime Darby USJ Development Sdn Bhd and Sime Darby Property (Klang) Sdn Bhd for the acquisition of a piece of freehold industrial land measuring approximately 2.90 acres in Bandar Bukit Raja (Eastern Division), Klang for a purchase consideration of RM5,684,580 as detailed in Section 12.5(c) of this Prospectus. As at the LPD, we have paid RM3,126,519 representing 55.0% of the purchase consideration for the acquisition of the land. We intend to build a new factory, which will house the Elevator manufacturing and testing facilities, warehouse and ancillary office building on the said land.

For the new Elevator manufacturing facility, we plan to purchase new forklift, wire rope cutting machine, packing machine, overhead crane and movable container ramp.

For the Elevator testing facility, we plan to purchase various test equipment such as traction machine, guide-rail laser alignment device and vibration analysers. This facility will enable us to test more safety features and functions and to expand our R&D initiatives in enabling us to carry out the necessary tests in-house in developing new products and features.

We intend to set up the new Elevator manufacturing and testing facility in 2014. We expect to take delivery of the land in 30 months, i.e. in 2013 and anticipate that it will take approximately one (1) year to complete the construction of our new factory. Consequently, we expect to set up the new Elevator manufacturing and testing facility in 2014.

In addition, we also intend to test and certify the fire rated door and purchase of equipment such as field testing meters, the hardware and software for the R&D of the Elevator systems and other ancillary testing equipment in 2012.

We plan to utilise some of our Public Issue proceeds for the above facilities. Please refer to Sections 2.7(a)(i), 2.7(b)(i) and 2.7(b)(ii) of this Prospectus for further details.

##### 4.19.3 Future Plan Milestones

The following table indicates the timing for the commercialisation and operation of our future plans:-

Future Plan	2012	2013	2014
<b>Product Design and Development</b>			
- Additional Certification for "HP-ES" Range of Busduct Systems	√	√	
- High Speed Passenger Elevator		√	
- Busduct System Improvements		√	
<b>Facilities Expansion</b>			
- Busduct R&D Centre	√		
- Elevator Manufacturing and Testing Facility	√	√	√

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**4. INFORMATION ON OUR GROUP (Cont'd)**

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**4.19.4 Our Group's Future Prospects**

The prospects of our Group are favourable in light of the following factors:-

- Our competitive advantages and key strengths; and
- Our future plans.

**(a) Our Competitive Advantages and Key Strengths**

We have significant competitive advantages and key strengths that will enable us to compete successfully as well as provide us with growth prospects. Our competitive advantages are as follows:-

- We are an authorised distributor of E&E components and equipment;
- We have a wide distribution network;
- We have our own brand names;
- We have an established track record;
- We provide total Elevator systems solutions;
- Our Elevator designs are approved by the relevant authorities;
- We have in-house R&D; and
- Our Busduct systems designs are certified.

**(b) Our Future Plans to Create Growth**

Our future plans will help create growth opportunities for our Group. All these factors will contribute to the favourable prospects of our Group.

Our future plans include:-

- obtaining additional certification for our "HP-ES" range of Busduct systems.
- development of high speed passenger Elevator systems;
- developing Busduct system improvements;
- expanding our Busduct systems R&D centre; and
- establishing a new Elevator systems manufacturing and testing facility.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT

### 5.1 PROMOTERS AND SUBSTANTIAL SHAREHOLDERS

#### 5.1.1 Particulars and Shareholdings of Promoters and Substantial Shareholders

The details of the Promoters and substantial shareholders of our Company and their respective shareholdings in our Company before and after the IPO are as follows:-

Name	Country of Incorporation/ Nationality	No. of Shares Held Before the IPO <sup>(1)</sup>				No. of Shares Held After the IPO <sup>(2)</sup>			
		Direct	%	Indirect	%	Direct	%	Indirect	%
<b>Promoters</b>									
Ruby Technique	Malaysia	37,112,042	34.68	-	-	30,873,259	23.75	-	-
Sudut Kreatif	Malaysia	21,501,533	20.09	-	-	21,501,533	16.54	-	-
Jasa Simbolik	Malaysia	11,893,574	11.12	-	-	11,893,574	9.15	-	-
Fu Wing Hoong	Malaysian	6,324,361	5.91	<sup>(3)</sup> 24,862,496	23.24	1,081,641	0.83	<sup>(3)</sup> 24,862,496	19.12
Lim Joo Swee	Malaysian	5,586,303	5.22	<sup>(4)</sup> 18,511,853	17.30	1,535,241	1.18	<sup>(4)</sup> 18,511,853	14.24
Lee Peng Sian	Malaysian	7,324,266	6.85	-	-	6,093,008	4.69	-	-
Chia Mak Hooi	Malaysian	-	-	-	-	200,000	0.15	-	-
<b>Substantial Shareholders</b>									
Ruby Technique	Malaysia	37,112,042	34.68	-	-	30,873,259	23.75	-	-
Sudut Kreatif	Malaysia	21,501,533	20.09	-	-	21,501,533	16.54	-	-
Jasa Simbolik	Malaysia	11,893,574	11.12	-	-	11,893,574	9.15	-	-
Goh Kin Bee	Malaysian	6,618,279	6.19	<sup>(5)</sup> 17,479,877	16.34	6,618,279	5.09	<sup>(5)</sup> 13,428,815	10.33
Lee Peng Sian	Malaysian	7,324,266	6.85	-	-	8,093,008	4.69	-	-
Lee Pek See	Malaysian	3,360,963	3.14	<sup>(6)</sup> 27,825,894	26.01	3,360,963	2.59	<sup>(6)</sup> 22,583,174	17.37
Lim Joo Swee	Malaysian	5,586,303	5.22	<sup>(4)</sup> 18,511,853	17.30	1,535,241	1.18	<sup>(4)</sup> 18,511,853	14.24
Fu Wing Hoong	Malaysian	6,324,361	5.91	<sup>(3)</sup> 24,862,496	23.24	1,081,641	0.83	<sup>(3)</sup> 24,862,496	19.12
CBG Holdings Sdn Bhd	Malaysia	-	-	<sup>(7)</sup> 37,112,042	34.68	-	-	<sup>(7)</sup> 30,873,259	23.75
Farsathy Holdings Sdn Bhd	Malaysia	-	-	<sup>(7)</sup> 37,112,042	34.68	-	-	<sup>(7)</sup> 30,873,259	23.75
Chia Seong Pow	Malaysian	-	-	<sup>(8)</sup> 37,112,042	34.68	200,000	0.15	<sup>(8)</sup> 30,873,259	23.75
Chia Seong Fatt	Malaysian	-	-	<sup>(8)</sup> 37,112,042	34.68	-	-	<sup>(8)</sup> 30,873,259	23.75
Chia Song Kun	Malaysian	-	-	<sup>(9)</sup> 37,112,042	34.68	-	-	<sup>(9)</sup> 30,873,259	23.75

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

Notes:-

- (1) Based on the issued and paid-up share capital of 107,000,000 Shares after the Bonus Issue.
- (2) Based on the enlarged paid-up share capital of 130,000,000 Shares and including their respective entitlements for the Pink Form Shares.
- (3) Deemed interested by virtue of the shareholding of his spouse, Lee Pek See and his and his spouse's shareholdings in Sudut Kreatif pursuant to Section 6A of the Act.
- (4) Deemed interested by virtue of the shareholding of his spouse, Goh Kin Bee and his and his spouse's shareholdings in Jasa Simbolik pursuant to Section 6A of the Act.
- (5) Deemed interested by virtue of the shareholding of her spouse, Lim Joo Swee and her and her spouse's shareholdings in Jasa Simbolik pursuant to Section 6A of the Act.
- (6) Deemed interested by virtue of the shareholding of her spouse, Fu Wing Hoong and her and her spouse's shareholdings in Sudut Kreatif pursuant to Section 6A of the Act.
- (7) Deemed interested by virtue of its shareholding in Ruby Technique pursuant to Section 6A of the Act.
- (8) Deemed interested by virtue of his beneficial interest in Farsathy Holdings Sdn Bhd held via the trust arrangement with Equity Trust (Malaysia) Berhad <sup>Note (10)</sup> pursuant to Section 6A of the Act.
- (9) Deemed interested by virtue of his shareholding in CBG Holdings Sdn Bhd pursuant to Section 6A of the Act.
- (10) Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust.

Save for the foregoing, we are not aware of any other person who directly or indirectly, jointly or severally, has significant influence over us.

### 5.1.2 Profiles of Promoters

The profiles of our Promoters, Ruby Technique, Sudut Kreatif, Jasa Simbolik, Fu Wing Hoong, Lim Joo Swee, Lee Peng Sian and Chia Mak Hooi are as set out below:-

#### (a) Ruby Technique

##### (i) Background and History

Ruby Technique was incorporated in Malaysia under the Act on 11 October 1996 as a private limited company under its present name.

The principal activity of Ruby Technique is that of investment holding.

##### (ii) Share Capital

As at the LPD, the authorised share capital of Ruby Technique is RM10,000,000 comprising 10,000,000 ordinary shares of RM1.00 each of which 8,400,000 ordinary shares of RM1.00 have been issued and fully paid-up.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### (iii) Directors and Substantial Shareholders

As at the LPD, the Directors and substantial shareholders of Ruby Technique are as follows:-

Name	Nationality/ Place of Incorporation	Direct		Indirect	
		No of Ordinary Shares of RM1.00 Each	%	No of Ordinary Shares of RM1.00 Each	%
<b><u>Directors and substantial shareholders</u></b>					
Chia Seong Fatt	Malaysian	-	-	<sup>(1)</sup> 1,875,720	22.33
<b><u>Directors</u></b>					
Chia Song Swa	Malaysian	-	-	-	-
Chia Mak Hooi	Malaysian	-	-	-	-
<b><u>Substantial shareholders</u></b>					
CBG Holdings Sdn Bhd	Malaysia	6,524,280	77.67	-	-
Farsathy Holdings Sdn Bhd	Malaysia	1,875,720	22.33	-	-
Chia Song Kun	Malaysian	-	-	<sup>(2)</sup> 6,524,280	77.67
Chia Seong Pow	Malaysian	-	-	<sup>(1)</sup> 1,875,720	22.33

Notes:-

- (1) Deemed interested by virtue of his beneficial interest in Farsathy Holdings Sdn Bhd held via the trust arrangement with Equity Trust (Malaysia) Berhad <sup>Note (3)</sup> pursuant to Section 6A of the Act.
- (2) Deemed interested by virtue of his shareholding in CBG Holdings Sdn Bhd pursuant to Section 6A of the Act.
- (3) Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust.

The profiles of CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd are as disclosed in Section 5.1.3(c) and Section 5.1.3(d) of this Prospectus respectively.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### (b) Sudut Kreatif

#### (i) Background and History

Sudut Kreatif was incorporated in Malaysia under the Act on 16 October 1995 as a private limited company under its present name.

The principal activity of Sudut Kreatif is that of investment holding.

#### (ii) Share Capital

As at the LPD, the authorised share capital of Sudut Kreatif is RM100,000 comprising 100,000 ordinary shares of RM1.00 each of which 10,000 ordinary shares of RM1.00 have been issued and fully paid-up.

#### (iii) Directors and Substantial Shareholders

As at the LPD, the Directors and substantial shareholders of Sudut Kreatif are as follows:-

Name	Nationality	Direct		Indirect	
		No of Ordinary Shares of RM1.00 Each	%	No of Ordinary Shares of RM1.00 Each	%
<b><u>Directors and substantial shareholders</u></b>					
Fu Wing Hoong	Malaysian	9,000	90.00	<sup>(1)</sup> 1,000	10.00
Lee Pek See	Malaysian	1,000	10.00	<sup>(2)</sup> 9,000	90.00

Notes:-

(1) Deemed interested by virtue of the shareholding of his spouse, Lee Pek See.

(2) Deemed interested by virtue of the shareholding of her spouse, Fu Wing Hoong.

### (c) Jasa Simbolik

#### (i) Background and History

Jasa Simbolik was incorporated in Malaysia under the Act on 23 May 1996 as a private limited company under its present name.

The principal activity of Jasa Simbolik is that of investment holding.

#### (ii) Share Capital

As at the LPD, the authorised share capital of Jasa Simbolik is RM100,000 comprising 100,000 ordinary shares of RM1.00 each of which 10 ordinary shares of RM1.00 have been issued and fully paid-up.

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### (iii) Directors and Substantial Shareholders

As at the LPD, the Directors and substantial shareholders of Jasa Simbolik are as follows:-

Name	Nationality	Direct		Indirect	
		No of Ordinary Shares of RM1.00 Each	%	No of Ordinary Shares of RM1.00 Each	%
<b><u>Directors and substantial shareholders</u></b>					
Lim Joo Swee	Malaysian	5	50.00	<sup>(1)</sup> 5	50.00
Goh Kin Bee	Malaysian	5	50.00	<sup>(2)</sup> 5	50.00

Notes:-

- (1) Deemed interested by virtue of the shareholding of his spouse, Goh Kin Bee.
- (2) Deemed interested by virtue of the shareholding of her spouse, Lim Joo Swee.

- (d) **Fu Wing Hoong**, aged 53, is the Group Managing Director of EITA and was appointed to our Board on 7 September 1996. He is also a member of our Remuneration Committee. As our Group Managing Director, he is involved in charting our Group's overall business strategy, direction and development.

He graduated in 1983 with a Diploma in Technology (Electronic Engineering) from Tunku Abdul Rahman College, Kuala Lumpur and completed the examinations of the Engineering Council, UK, in 1987. He obtained his Master in Business Administration from the University of Bath, UK, in 1991. He has been a graduate member of the Institute of Engineers Malaysia since 1988 and a member of the Malaysia Institute of Management since 1989.

Upon graduation in 1983, he started his career with Lim Kim Hai Electric Sdn Bhd (a subsidiary of Lim Kim Hai Holdings (M) Berhad ("LKH Holdings") which was listed on the then Second Board of Bursa Securities on 25 May 1989) as a Sales Engineer where he was responsible for the sales and marketing of power distribution and control equipment. He had held several positions within the LKH Holdings group of companies before he left as its Group General Manager in August 1996 to co-found our Group. As the key founder, he has been instrumental in the development, growth and success of our Group.

He has served various positions in the Council of the Electrical and Electronics Association of Malaysia since 1999 until his current appointment as President since 2009 which will expire in 2013. He is also currently a member of the Council of the Asean Federation of Electrical Engineering Contractors. He was a Director of the Human Resources Development Fund, a position appointed by Kementerian Sumber Manusia Malaysia (from 2009 to 2011) and was elected as the General Council Member of the Malaysian Institute of Management (from 2006 to 2008).

He also holds directorship in several private limited companies.

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

- (e) **Lim Joo Swee**, aged 52, is an Executive Director of EITA and was appointed to our Board on 17 December 1996. He is one of the founder members of our Group. He is mainly responsible for the operations and management of our Group's Elevator business. He also oversees the overall marketing activities of our Group.

He attended the Diploma in Technology (Electronic Engineering) course at Tunku Abdul Rahman College, Kuala Lumpur, in 1980 and passed Part 1 examination of the Engineering Council, UK, in 1982. He decided to leave the college in 1983 to start his career as a Sales and Project Engineer at Fujitec (M) Sdn Bhd. He left to join Ryoden (Malaysia) Sdn Bhd as an Assistant Manager in 1991 and was promoted to Deputy Manager in 1992. He joined Lim Kim Hai Sales & Services Sdn Bhd in 1993 as a Product Manager and was subsequently promoted to Subsidiary Manager in the same year. He left Lim Kim Hai Sales & Services Sdn Bhd in 1996 and co-founded our Group.

He is registered as a Competent Person under the Factories and Machinery (Electric Passenger and Goods Lift) Regulations 1970 with the Department of Occupational Safety and Health, Ministry of Human Resources, Malaysia.

He also holds directorships in several private limited companies.

- (f) **Lee Peng Sian**, aged 42, is an Executive Director of EITA and was appointed to our Board on 14 December 2009. He oversees the operations of the E&E components and equipment of our Group. He also oversees our security system and other systems solutions business.

He graduated in 1992 with a Diploma in Electrical Engineering from Universiti Teknologi Malaysia and received his Master in Business Administration from the University of Bath, UK, in 2000.

He started his career in 1992 at Interscience Sdn Bhd as Service Engineer. In end 1993, he acquired an equity stake in EITA Power System, which was then dormant. He left Interscience Sdn Bhd in 1994 as a Service Manager to develop the business of EITA Power System on a full time basis. Currently, in addition to EITA Power System, he is responsible for overseeing the operations of EITA Technologies Malaysia and Furutec Electrical.

- (g) **Chia Mak Hooi**, aged 47, is a Non-Independent Non-Executive Director of EITA and was appointed to our Board on 20 August 1997.

He graduated in 1988 with a Bachelor of Science Degree in Accounting and Finance from the Arizona State University, USA.

He started his career in 1989 as an Assistant Accountant at Concept Enterprises Inc. In 1991, he joined QL Feedingstuffs Sdn Bhd as Finance Manager where he was mainly responsible for accounts, tax and audit planning, and cash management. In 1996, he was appointed Finance Director of the company and was involved in the listing of QL Resources Berhad on the then Second Board of Bursa Securities. He was later appointed Finance Director of QL Resources Berhad in 2000 where he is actively involved in the group corporate activities, strategic business planning and also the group integrated livestock expansion programs both locally and overseas.

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

He was appointed as a Non-Independent and Non-Executive Director of Lay Hong Berhad, a company listed on the Main Market of Bursa Securities on 6 July 2011. He is also a Director and/or shareholder of several private companies.

**5.1.3 Profiles of Substantial Shareholders**

The profiles of our substantial shareholders, Ruby Technique, Sudut Kreatif, Jasa Simbolik, Lee Peng Sian, Lim Joo Swee and Fu Wing Hoong who are also our Promoters are set out in Section 5.1.2 of this Prospectus. The profiles of our other substantial shareholders of EITA are as follows:-

(a) **Goh Kin Bee**, aged 49, is a substantial shareholder of EITA. She is currently a shareholder and Director of Jasa Simbolik. She is the spouse of Lim Joo Swee, the Executive Director of EITA.

(b) **Lee Pek See**, aged 50, is an indirect substantial shareholder of EITA. She is currently a shareholder and Director of Sudut Kreatif. She is the spouse of Fu Wing Hoong, the Group Managing Director of EITA.

(c) **CBG Holdings Sdn Bhd**

(i) **Background and History**

CBG Holdings Sdn Bhd was incorporated in Malaysia under the Act on 23 March 1984 as a private limited company under the name of C.B. Fishmeal Sdn Bhd and subsequently changed to its present name on 19 April 1999.

The principal activity of CBG Holdings Sdn Bhd is that of investment holding.

(ii) **Share Capital**

As at the LPD, the authorised share capital of CBG Holdings Sdn Bhd is RM5,000,000 comprising 5,000,000 ordinary shares of RM1.00 each of which 1,600,000 ordinary shares of RM1.00 have been issued and fully paid-up.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### (iii) Directors and Substantial Shareholders

As at the LPD, the Directors and substantial shareholders of CBG Holdings Sdn Bhd are as follows:-

Name	Nationality	Direct		Indirect	
		No of Ordinary Shares of RM1.00 Each	%	No of Ordinary Shares of RM1.00 Each	%
<b><u>Directors and substantial shareholders</u></b>					
Chia Song Kun	Malaysian	270,000	16.88	<sup>(1)</sup> 66,000	4.13
Chia Song Kang	Malaysian	160,000	10.00	-	-
Chia Song Pou	Malaysian	128,000	8.00	-	-
Chia Song Swa	Malaysian	128,000	8.00	-	-
Chia Song Kool	Malaysian	128,000	8.00	-	-
Chia Song Phuan	Malaysian	160,000	10.00	-	-
Cheah Yaw Song	Malaysian	200,000	12.50	-	-
Chia Teow Guan	Malaysian	200,000	12.50	<sup>(2)</sup> 32,000	2.00
<b><u>Director</u></b>					
Chia Mak Hooi	Malaysian	32,000	2.00	<sup>(3)</sup> 200,000	12.50
<b><u>Substantial shareholders</u></b>					
Chia Cheong Soong	Malaysian	128,000	8.00	-	-

Notes:-

- (1) Deemed interested by virtue of the shareholding of his spouse, Chia Bak Lang.  
(2) Deemed interested by virtue of the shareholding of his son, Chia Mak Hooi.  
(3) Deemed interested by virtue of the shareholding of his father, Chia Teow Guan.

### (d) Farsathy Holdings Sdn Bhd

#### (i) Background and History

Farsathy Holdings Sdn Bhd was incorporated in Malaysia under the Act on 28 August 1980 as a private limited company under its present name.

The principal activity of Farsathy Holdings Sdn Bhd is that of investment holding.

#### (ii) Share Capital

As at the LPD, the authorised share capital of Farsathy Holdings Sdn Bhd is RM500,000 comprising 500,000 ordinary shares of RM1.00 each of which all have been issued and fully paid-up.



## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### (iii) Directors and Substantial Shareholders

As at the LPD, the Directors and substantial shareholders of Farsathy Holdings Sdn Bhd are as follows:-

Name	Nationality	Direct		Indirect	
		No of Ordinary Shares of RM1.00 Each	%	No of Ordinary Shares of RM1.00 Each	%
<b><u>Directors and substantial shareholders</u></b>					
Chia Seong Pow	Malaysian	-	-	<sup>(1)</sup> 100,000	20.00
Chia Seong Fatt	Malaysian	-	-	<sup>(1)</sup> 100,000	20.00
Chia Suan Hooi	Malaysian			<sup>(1)</sup> 55,000	11.00
<b><u>Substantial shareholders</u></b>					
Equity Trust (Malaysia) Berhad	Malaysia	<sup>(2)</sup> 500,000	100.00	-	-
Sim Ahi Yok	Malaysian			<sup>(1)</sup> 55,000	11.00
Koh Kwee Choo	Malaysian			<sup>(1)</sup> 55,000	11.00
Chia Chw Pew	Malaysian			<sup>(1)</sup> 40,000	8.00
Chia Chew Seng	Malaysian			<sup>(1)</sup> 35,000	7.00
Chia Chiew Yang	Malaysian			<sup>(1)</sup> 25,000	5.00
Chia Chew Ngee	Malaysian			<sup>(1)</sup> 25,000	5.00

Notes:-

- (1) Deemed interested by virtue of their beneficial interest in Farsathy Holdings Sdn Bhd held via the trust arrangement with Equity Trust (Malaysia) Berhad <sup>Note (2)</sup> pursuant to Section 6A of the Act.
- (2) Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust.

- (e) **Chia Seong Pow**, aged 57, is an indirect substantial shareholder of EITA. He graduated from Tuanku Abdul Rahman College, Kuala Lumpur with a Diploma in Building Technology in 1982. He joined CBG Holdings Sdn Bhd (currently one of QL Resources Berhad's substantial shareholders) as a Marketing Director in 1984.

He is one of the founding members of the QL Group and has been an Executive Director of QL Resources Berhad since 3 January 2000. He has more than 24 years of experience in the livestock and food industry covering layer farming, manufacturing, trading and shipping.

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

Currently, he is mainly in charge of regional merchant trading in food grains besides overseeing new business developments. A sizeable amount of the QL Group's new expansion programmes were initiated by him.

He is also a Director and substantial shareholder of other private limited companies.

- (f) **Chia Seong Fatt**, aged 57, is an indirect substantial shareholder of EITA. He obtained his Bachelor of Science (Honours) degree majoring in Chemistry from University of London in 1979. He practised as an Industrial Chemist for three (3) years before pursuing further studies in University of Malaya. In 1984, he graduated from the aforementioned university with a Master in Business Administration.

He served for seven (7) years as Managing Director of Sri Tawau Farming Sdn Bhd, a company involved in layer farming. The company is an associated company of Lay Hong Berhad, a company listed on the Main Market of Bursa Securities.

He was appointed as an Executive Director of QL Resources Berhad since 3 January 2000 and presently in-charge of poultry farming and palm oil operations in Sabah and Indonesia.

He was appointed as an Alternate Director to the Executive Director, Chia Lik Khai of Boilermech Holdings Berhad on 4 March 2011, a company listed on the ACE Market of Bursa Securities.

He is also a Director and substantial shareholder of other private limited companies.

- (g) **Chia Song Kun**, aged 63, is an indirect substantial shareholder of EITA. He graduated with a Bachelor of Science (Honours) degree majoring in Mathematics from University of Malaya in 1972 and obtained a Master in Business Administration in 1988 from the same university.

He started his career in 1973 as a tutor in the University of Malaya and subsequently joined University Teknologi Mara, Shah Alam, Selangor Darul Ehsan as a lecturer where he served for eleven (11) years until 1984. He left the educational institution in 1984 to set up CBG Holdings Sdn Bhd (currently, one of QL Resources Berhad's substantial shareholders) to commence the business of distributing fishmeal and other feed-meal raw materials.

He is the key founder of the QL Group and has been the Managing Director of QL Resources Berhad since 3 January 2000.

He is in charge of QL Group's overall operations. Together with the help of his family members, he has successfully nurtured, developed and transformed the QL Group into a diversified agricultural based group with an annual turnover of more than RM1.78 billion.

He is also founder member of INTI Universal Holdings Berhad (presently known as INTI Universal Holdings Sdn Bhd). On 5 July 2008, he was conferred the honorary degree of Doctor of Laws (Hon LLD) by the Honorary Awards Board of the University of Hertfordshire, UK in recognition of his outstanding contribution to the development of business and education in Malaysia. He resigned as the Director of INTI Universal Holdings Berhad on 30 September 2008.

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

He was appointed as a Non-Independent Non Executive Chairman of Boilermech Holdings Berhad on 4 March 2011, a company listed on the ACE Market of Bursa Securities.

He is also a Director and substantial shareholder of other private limited companies.

### 5.1.4 Significant Changes in the Promoters' and Substantial Shareholders' Shareholdings in Our Company

Save as disclosed below, there are no other significant changes in the shareholdings of our Promoters and substantial shareholders in our Company for the past three (3) years preceding the LPD:-

Promoters/ Substantial Shareholders	Date	No. of Shares		<sup>(1)</sup> Balance Held				Reason for Change
		Allotment/ Acquisition	Transfer/ Disposal	Direct		Indirect		
				No. of Shares	%	No. of Shares	%	
Ruby Technique	09.10.2009	<sup>(2)</sup> 4,404,169	-	<sup>(2)</sup> 4,404,169	34.68	-	-	Acquisition from CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd
	16.12.2009	-	-	8,808,338	34.68	-	-	Share Split
	29.09.2011	28,303,704	-	37,112,042	34.68	-	-	Bonus Issue
Sudut Kreatif	-	-	-	<sup>(2)</sup> 2,551,635	20.09	-	-	Brought forward
	16.12.2009	-	-	5,103,270	20.09	-	-	Share Split
	29.09.2011	16,398,263	-	21,501,533	20.09	-	-	Bonus Issue
Jasa Simbolik	-	-	-	<sup>(2)</sup> 1,411,437	11.12	-	-	Brought forward
	16.12.2009	-	-	2,822,874	11.12	-	-	Share Split
	29.09.2011	9,070,700	-	11,893,574	11.12	-	-	Bonus Issue
Fu Wing Hoong	-	-	-	<sup>(2)</sup> 750,526	5.91	<sup>(2) (3)</sup> 2,950,488	23.24	Brought forward
	16.12.2009	-	-	1,501,052	5.91	<sup>(3)</sup> 5,900,976	23.24	Share Split
	29.09.2011	4,823,309	-	6,324,361	5.91	<sup>(3)</sup> 24,862,496	23.24	Bonus Issue
Lim Joo Swee	-	-	-	<sup>(2)</sup> 662,939	5.22	<sup>(2) (4)</sup> 2,196,843	17.30	Brought forward
	16.12.2009	-	-	1,325,878	5.22	<sup>(4)</sup> 4,393,686	17.30	Share Split
	29.09.2011	4,260,425	-	5,586,303	5.22	<sup>(4)</sup> 18,511,853	17.30	Bonus Issue
Lee Peng Sian	-	-	-	<sup>(2)</sup> 889,187	6.85	-	-	Brought forward
	16.12.2009	-	-	1,738,374	6.85	-	-	Share Split
	29.09.2011	5,585,892	-	7,324,266	6.85	-	-	Bonus Issue
Chia Mak Hooi	-	-	-	-	-	-	-	-
CBG Holdings Sdn Bhd	-	-	-	<sup>(2)</sup> 3,421,554	26.95	-	-	Brought forward
	09.10.2009	-	<sup>(2)</sup> (3,421,554)	-	-	<sup>(2) (5)</sup> 4,404,169	34.68	Disposal to Ruby Technique
	16.12.2009	-	-	-	-	<sup>(5)</sup> 8,808,338	34.68	Share Split
29.09.2011	-	-	-	-	<sup>(5)</sup> 37,112,042	34.68	Bonus Issue	

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

Promoters/ Substantial Shareholders	Date	No. of Shares		<sup>(1)</sup> Balance Held				Reason for Change
		Allotment/ Acquisition	Transfer/ Disposal	Direct		Indirect		
				No. of Shares	%	No. of Shares	%	
Farsathy Holdings Sdn Bhd	-	-	-	<sup>(2)</sup> 982,615	7.74	-	-	Brought forward
	09.10.2009	-	<sup>(2)</sup> (982,615)	-	-	<sup>(2) (5)</sup> 4,404,169	34.68	Disposal to Ruby Technique
	16.12.2009	-	-	-	-	<sup>(5)</sup> 8,808,338	34.68	Share Split
	29.09.2011	-	-	-	-	<sup>(5)</sup> 37,112,042	34.68	Bonus Issue
Chia Song Kun	09.10.2009	-	-	-	-	<sup>(2) (6)</sup> 4,404,169	34.68	Acquisition from CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd
	16.12.2009	-	-	-	-	<sup>(6)</sup> 8,808,338	34.68	Share Split
	29.09.2011	-	-	-	-	<sup>(6)</sup> 37,112,042	34.68	Bonus Issue
Chia Seong Pow	09.10.2009	-	-	-	-	<sup>(2) (7)</sup> 4,404,169	34.68	Acquisition from CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd
	16.12.2009	-	-	-	-	<sup>(7)</sup> 8,808,338	34.68	Share Split
	29.09.2011	-	-	-	-	<sup>(7)</sup> 37,112,042	34.68	Bonus Issue
Chia Seong Fatt	09.10.2009	-	-	-	-	<sup>(2) (7)</sup> 4,404,169	34.68	Acquisition from CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd
	16.12.2009	-	-	-	-	<sup>(7)</sup> 8,808,338	34.68	Share Split
	29.09.2011	-	-	-	-	<sup>(7)</sup> 37,112,042	34.68	Bonus Issue
Goh Kin Bee	-	-	-	<sup>(2)</sup> 785,406	6.19	<sup>(2) (8)</sup> 2,074,376	16.34	Brought forward
	16.12.2009	-	-	1,570,812	6.19	<sup>(8)</sup> 4,148,752	16.34	Share Split
	29.09.2011	5,047,467	-	6,618,279	6.19	<sup>(8)</sup> 17,479,877	16.34	Bonus Issue
Lee Pek See	-	-	-	<sup>(2)</sup> 398,853	3.14	<sup>(2) (9)</sup> 3,302,161	26.01	Brought forward
	16.12.2009	-	-	797,706	3.14	<sup>(9)</sup> 6,604,322	26.01	Share Split
	29.09.2011	2,563,257	-	3,360,963	3.14	<sup>(9)</sup> 27,825,894	26.01	Bonus Issue

## Notes:-

- (1) Based on the issued and paid-up share capital of 107,000,000 Shares after the Bonus Issue.
- (2) Ordinary shares of RM1.00 each.
- (3) Deemed interested by virtue of the shareholding of his spouse, Lee Pek See and his and his spouse's shareholdings in Sudut Kreatif pursuant to Section 6A of the Act.
- (4) Deemed interested by virtue of the shareholding of his spouse, Goh Kin Bee and his and his spouse's shareholdings in Jasa Simbolik pursuant to Section 6A of the Act.
- (5) Deemed interested by virtue of its shareholding in Ruby Technique pursuant to Section 6A of the Act.
- (6) Deemed interested by virtue of his shareholding in CBG Holdings Sdn Bhd pursuant to Section 6A of the Act.
- (7) Deemed interested by virtue of his beneficial interest in Farsathy Holdings Sdn Bhd held via the trust arrangement with Equity Trust (Malaysia) Berhad <sup>Note (10)</sup> pursuant to Section 6A of the Act.
- (8) Deemed interested by virtue of the shareholding of her spouse, Lim Joo Swee and her and her spouse's shareholdings in Jasa Simbolik pursuant to Section 6A of the Act.
- (9) Deemed interested by virtue of the shareholding of her spouse, Fu Wing Hoong and her and her spouse's shareholdings in Sudut Kreatif pursuant to Section 6A of the Act.
- (10) Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust.

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.2 DIRECTORS

#### 5.2.1 Particulars and Shareholdings of Directors

The details of the Directors of our Company and their respective shareholdings in our Company before and after the IPO are as follows:-

Name	Designation	No. of Shares Held Before the IPO <sup>(1)</sup>				No. of Shares Held After the IPO <sup>(2)</sup>			
		Direct	%	Indirect	%	Direct	%	Indirect	%
Dato' Siow Kim Lun @ Siow Kim Lin	Independent Non-Executive Chairman	-	-	-	-	200,000	0.15	-	-
Fu Wing Hoong	Group Managing Director	6,324,361	5.91	<sup>(3)</sup> 24,862,496	23.24	1,081,641	0.83	<sup>(3)</sup> 24,862,496	19.12
Lim Joo Swee	Executive Director	5,586,303	5.22	<sup>(4)</sup> 18,511,853	17.30	1,535,241	1.18	<sup>(4)</sup> 18,511,853	14.24
Chong Yoke Peng	Executive Director	4,259,236	3.98	-	-	4,359,236	3.35	-	-
Lee Peng Sian	Executive Director	7,324,266	6.85	-	-	6,093,008	4.69	-	-
Chia Mak Hooi	Non-Independent Non-Executive Director	-	-	-	-	200,000	0.15	-	-
Chia Lik Khai	Non-Independent Non-Executive Director	-	-	-	-	200,000	0.15	-	-
Tan Chuan Hock	Independent Non-Executive Director	-	-	-	-	200,000	0.15	-	-
Chong Lee Chang	Independent Non-Executive Director	-	-	-	-	200,000	0.15	-	-

Notes:-

- (1) Based on the issued and paid-up share capital of 107,000,000 Shares after the Bonus Issue.
- (2) Based on the enlarged paid-up share capital of 130,000,000 Shares and includes their respective entitlements for the Pink Form Shares.
- (3) Deemed interested by virtue of the shareholding of his spouse, Lee Pek See and his and his spouse's shareholdings in Sudut Kreatif pursuant to Section 6A of the Act.
- (4) Deemed interested by virtue of the shareholding of his spouse, Goh Kin Bee and his and his spouse's shareholdings in Jasa Simbolik pursuant to Section 6A of the Act.

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**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

**5.2.2 Profiles of Directors**

Save for the profiles of Fu Wing Hoong, Lim Joo Swee, Lee Peng Sian and Chia Mak Hooi which are set out in Section 5.1.2 of this Prospectus, the profiles of the other Directors are as follows:-

- (i) **Dato' Siow Kim Lun @ Siow Kim Lin**, aged 62, is the Independent Non-Executive Chairman of EITA and was appointed to our Board on 1 April 2011. He is the member of our Audit Committee and Nomination Committee.

He obtained his Certificate in Teaching from Technical Teachers Training College Kuala Lumpur in 1972 and was a secondary school teacher from 1973 to 1974. In 1978, he obtained his Bachelor of Economics Degree (Honours) from Universiti Kebangsaan Malaysia. Subsequently, he obtained his Master in Business Administration from the Catholic University of Leuven, Belgium in 1981. He also attended the Advanced Management Program at Harvard Business School in the US in 1997.

He started his career in the investment banking and financial services industry in 1981 as an Executive in the Corporate Finance Division of Malaysian International Merchant Bankers Berhad (now known as MIMB Investment Bank Berhad). He left Malaysian International Merchant Bankers Berhad in 1984 for Malaysian International Finance Berhad and later joined Permata Chartered Merchant Bank Bhd (now known as Affin Investment Bank Berhad) as a Manager in its Corporate Finance Division in 1985. He left Permata Chartered Merchant Bank Bhd as its Divisional Head in the Corporate Finance Division in 1993 and joined the SC where he held several senior positions until his retirement in December 2006. He has also served as a member of the Listing Committee of Bursa Securities from May 2007 to May 2009.

He is currently a Director of Citibank Berhad, MainStreet Advisers Sdn Bhd, Kumpulan Wang Persaraan (Retirement Fund), UMW Holdings Berhad, WZ Steel Berhad and Hong Leong Assurance Berhad, as well as a member of the Land Public Transport Commission.

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**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

- (ii) **Chong Yoke Peng**, aged 53, is an Executive Director of EITA and was appointed to our Board on 8 January 2001. He graduated in 1982 with a Certificate in Materials Engineering from Tunku Abdul Rahman College. In 2001, he obtained a Bachelor of Arts Degree in Business Administration from the Royal Melbourne Institute of Technology, Australia. His career started in 1982 as a Quality Control Supervisor in Lion Metal Industries Sdn Bhd. He joined See Sun Engineering Sdn Bhd as a Sales Executive in 1983 and in 1987 he left to join BBC Brown Boveri Sdn Bhd as a Sales Representative. He was a Sales Executive with Lim Kim Hai Electric Sdn Bhd in 1988 and was promoted to the position of Sales Manager in 1990. He joined EITA Electric Sdn Bhd as the General Manager/ Executive Director in 1996 and was promoted to Managing Director in 2009.

He has gained vast working experience over the last 24 years in managing sales and marketing of Electrical and Electronic components business in Malaysia.

- (iii) **Chia Lik Khai**, aged 34, is a Non-Independent Non-Executive Director of EITA and was appointed to our Board on 10 October 2009. He graduated from the MBA program of Wharton Business School, University of Pennsylvania, USA where he focused on Entrepreneurship and Corporate Finance. He also received Master of Science and Bachelor of Science in Electrical Engineering from University of Michigan, Ann Arbor, USA. He specialised in Communications Integrated Circuits ("ICs") design and advanced semiconductor for his graduate studies.

Prior to joining the EITA Group and QL Resources Berhad, he was with McKinsey & Company in Shanghai, where he was an affiliate of Global Energy & Materials and High-Tech practice. During his tenure, he focused on serving global clients in renewable energy, consumer products and high-tech sectors on strategy, mergers and acquisitions, and sales and marketing. He also possesses extensive management experience in high-tech, telecommunications and internet commerce. He spent seven (7) years in the semiconductor industry with Agilent and Avago Technologies in Silicon Valley, where he assumed multiple roles as R&D staff, new Product Manager and Marketing Manager. In his capacity as Product Marketing Manager in Avago Technologies, he managed multiple wireless product lines and Greater China regional business. In 2009, he joined QL Resources Berhad as Group Corporate Development Director and was also appointed as the Executive Director of a few subsidiaries of QL Resources Berhad.

He was appointed as an Executive Director of Boilermach Holdings Berhad, a company listed on the ACE Market of Bursa Securities on 26 October 2010, where he is responsible for overseeing the overall corporate planning and finance function of the company.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

- (iv) **Tan Chuan Hock**, aged 51, is an Independent Non-Executive Director of EITA and was appointed to our Board on 15 January 2010. He is the Chairman of our Remuneration Committee and Audit Committee and a member of our Nomination Committee. He is also the Executive Proprietor and Founder of William C. H. Tan & Associates, a Chartered Accountant firm. He is a member of the Malaysian Institute of Accountants, the Malaysian Institute of Taxation and a Fellow Member of the Association of Chartered Certified Accountants.

After obtaining his qualification in Association of Chartered Certified Accountants in 1983, he joined a Chartered Accounting firm as an Audit Assistant. He then advanced to the position of Audit Manager in 1988. In 1989, he took the challenge to establish his own professional practice. He has over 20 years of experience particularly in financial reporting, auditing, taxation and planning, company secretarial as well as corporate management and advisory services. He holds directorships in several private limited companies. Presently, he is a Director of PCCS Group Berhad, Grand-Flo Solution Berhad and Careplus Group Berhad. He also sits on the board of Simat Technologies Public Company Limited, a public listed company in the Stock Exchange of Thailand.

- (v) **Chong Lee Chang**, aged 53, is an Independent Non-Executive Director of EITA and was appointed to our Board on 15 January 2010. He is the Chairman of our Nomination Committee and a member of our Audit Committee and Remuneration Committee. He graduated in 1982 with a Bachelor of Arts Honours Degree majoring in Law from the Manchester Metropolitan University, UK. In 1983, he graduated with Honours from The Inns of Court School of Law, London. He was admitted to the Honourable Society of Lincoln's Inn, London, as a Barrister-at-Law in 1983. In 1984, he was admitted as an Advocates and Solicitors of the High Court of Malaya and has held a legal practicing certificate to practice law in Malaysia since.

He has more than 27 years of experience in legal practice in Malaysia. He is a senior partner of a Kuala Lumpur based law firm, Messrs LC Chong & Co. His legal experience includes advising and providing legal services for clients not only in Malaysia, but also in the Asia Pacific region and UK. He has international corporate management experience in the past 10 years. He has served as an Executive Director of Antah Holdings Berhad, a company that was then listed on the Main Board of Bursa Securities from June 2000 to October 2001 and also held directorships in various international joint venture companies in Malaysia including the Malaysian franchise holders of Pepsi-Cola, Permanis Sdn Bhd, Seven Eleven Convenient Stores and Antah Melco Sdn Bhd, a joint venture company between Antah Holdings Berhad and Mitsubishi Electric Company, Japan. From 2001 to 2005, he was a Director of JWC Ltd, a UK based furniture chain retail store. In May 2005, he joined the Board of Midwest Corporation Limited, a company listed on the Australian Stock Exchange with its principal activities in mining, exploring and exporting iron ore. He resigned from Midwest Corporation in February 2009 after the company was delisted from the Australian Stock Exchange. He is currently an Independent Non-Executive Director of Hong Kong listed company, Agritrade Resources Limited and CVM Minerals Limited, a Non-Executive Director of Hong Kong listed company, BINGO Group Holdings Limited. He is also currently the Managing Director of Guangxi Xin Wei Hotel Management Co Ltd., owners of the Nanning Marriott Hotel in Nanning, Guangxi, China.



## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.2.3 Directors' Remuneration and Benefits

The aggregate remuneration and material benefits-in-kind paid and proposed to be paid to the Directors of our Company for services rendered in all capacities to our Group for the FYE 2011 and FYE 2012 are set out below in bands of RM50,000:-

	FYE 2011		Proposed for FYE 2012	
	Remuneration Band (RM)		Remuneration Band (RM)	
Dato' Siow Kim Lun @ Siow Kim Lin	-	50,000	-	50,000
Fu Wing Hoong	1,200,000	1,250,000	1,250,000	1,300,000
Lim Joo Swee	900,000	950,000	950,000	1,000,000
Chong Yoke Peng	550,000	600,000	600,000	650,000
Lee Peng Sian	550,000	600,000	550,000	600,000
Chia Mak Hooi	250,000	300,000	-	50,000
Chia Lik Khai	-	50,000	-	50,000
Tan Chuan Hock	-	50,000	-	50,000
Chong Lee Chang	-	50,000	-	50,000

Save as disclosed above and in Sections 2.3.1(b), 5.2.1 and 12.4(d) of this Prospectus, there are no other amounts/ benefits paid or intended to be paid or given to any of our Company's Promoters, substantial shareholders or Directors, within the two (2) years preceding the date of this Prospectus.

### 5.2.4 Principal Directorships in Other Corporations for the Past Five (5) Years and Principal Business Activities Performed Outside Our Group

Save as disclosed below, our Directors do not have any principal directorship or any principal business activities performed outside our Group in other corporations for the past five (5) years prior to the date of this Prospectus.

#### (i) Dato' Siow Kim Lun @ Siow Kim Lin

No.	Company	Position	Principal Activities
1.	Citibank Berhad	Director	Banking and financial services
2.	Kumpulan Wang Persaraan (Diperbadankan)	Director	Management of Government retirement funds
3.	Hong Leong Assurance Berhad	Director	Life insurance business
4.	Main Street Advisers Sdn Bhd	Director and shareholder	Provision of corporate finance advisory services
5.	UMW Holdings Berhad	Director	Investment holding, automobile, equipment, manufacturing and engineering, and oil & gas
6.	WZ Steel Berhad	Director and shareholder	Manufacturing and trading of steel and steel related products

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

No.	Company	Position	Principal Activities
7.	Xingquan International Sports Holdings Limited	Director and shareholder (Resigned)	Manufacturing and marketing of shoe and apparel products
8.	YTY Industry Holdings Berhad	Director (Resigned)	Manufacturing and sales of rubber examination gloves

**(ii) Fu Wing Hoong**

No.	Company	Position	Principal Activities
1.	Asas Kreatif Sdn Bhd	Director and shareholder	Not applicable*
2.	EITA Electric (Johor) Sdn Bhd	Director	Not applicable *
3.	EITA Integrated Systems Sdn Bhd	Director	Not applicable *
4.	EITA Power & Automation (Penang) Sdn Bhd	Director	Not applicable *
5.	Litepac Pte Ltd	Director	Dormant
6.	Smartconnect Sdn Bhd	Director and shareholder	Not applicable *
7.	Sudut Kreatif	Director and shareholder	Investment holding
8.	Teknopakar Sdn Bhd	Director	Not applicable *
9.	Optegra Sdn Bhd	Director (resigned) and shareholder	Information technology

Note:-

\* Struck-off.

**(iii) Lim Joo Swee**

No.	Company	Position	Principal Activities
1.	EITA Electric (Johor) Sdn Bhd	Director	Not applicable *
2.	EITA Integrated Systems Sdn Bhd	Director	Not applicable *
3.	Jasa Simbolik	Director and shareholder	Investment holding
4.	Smartconnect Sdn Bhd	Director and shareholder	Not applicable *
5.	Teknopakar Sdn Bhd	Director	Not applicable *
6.	EITA-Schneider (Thailand) Co Ltd	Director (resigned)	Vertical transportation system

Note:-

\* Struck-off.

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**
**(iv) Chong Yoke Peng**

No.	Company	Position	Principal Activities
1.	EITA Electric (Johor) Sdn Bhd	Alternate Director to Lim Joo Swee	Not applicable *

Note:-

\* Struck-off.

**(v) Chia Mak Hooi**

No.	Company	Position	Principal Activities
1.	CBG Holdings Sdn Bhd	Director and shareholder	Investment holding
2.	Chingsan Development Sdn Bhd <sup>(1)</sup>	Director	Property holding
3.	Credential Development Sdn Bhd	Director	Property holding
4.	EITA Electric (Johor) Sdn Bhd	Director	Not applicable <sup>(2)</sup>
5.	Hybrid Figures Sdn Bhd <sup>(1)</sup>	Director	Dormant
6.	Lay Hong Berhad	Director	Investment holding company and integrated livestock farming
7.	Maxincome Resources Sdn Bhd <sup>(1)</sup>	Director	Distribution of lubricant oil
8.	PT QL Agrofood	President Director	Layer farming and feed milling
9.	PT Pipit Mutiara Indah	Commissioner	Oil palm plantation
10.	PT QL Trimitra	President Director	Integrated poultry farming
11.	RubyTech Resources Sdn Bhd (formerly known as Palmproses Engineering Trading Sdn Bhd)	Director	Dormant
12.	QL Agrofood Sdn Bhd <sup>(1)</sup>	Director	Investment holding, processing, sale of animal feed, trading of raw materials, lubricants and foodstuffs
13.	QL AgroResources Sdn Bhd <sup>(1)</sup>	Director	Investment holding, feed milling and distribution of animal feed and raw materials
14.	QL Agroventures Sdn Bhd <sup>(1)</sup>	Director	Layer farming
15.	QL Ansan Poultry Farm Sdn Bhd <sup>(1)</sup>	Director	Investment holding and poultry farming
16.	QL Feed Sdn Bhd <sup>(1)</sup>	Director	Distribution of animal feed raw materials and grain
17.	QL Feedingstuffs Sdn Bhd <sup>(1)</sup>	Director	Investment holding, distribution of animal feed raw material and food grain
18.	QL Livestock Farming Sdn Bhd <sup>(1)</sup>	Director	Poultry farming, feed milling, selling and distribution of animal feeds

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

No.	Company	Position	Principal Activities
19.	QL Poultry Farms Sdn Bhd <sup>(1)</sup>	Director	Layer farming
20.	QL Rawang Poultry Farm Sdn Bhd <sup>(1)</sup>	Director	Dormant
21.	QL Realty Sdn Bhd <sup>(1)</sup>	Director	Property holding
22.	QL Resources Berhad	Director and shareholder	Investment holding
23.	Ruby Technique	Director and shareholder	Investment holding
24.	Optegra Sdn Bhd	Director (Resigned)	Information technology
25.	QL Lian Hoe Sdn Bhd <sup>(1)</sup> (formerly known as Riteshop Sdn Bhd)	Director (Resigned)	Dormant
26.	QL Palm Pellet Sdn Bhd <sup>(1)</sup>	Director (Resigned)	Developing technology for "Palm Pelletising System"
27.	QL Vietnam AgroResources Liability Limited Company	Legal Representative (Resigned)	Intended for poultry farming
28.	QL Zeropoint Green Energy Sdn Bhd <sup>(1)</sup>	Director (Resigned)	Dormant

Notes:-

(1) Subsidiaries of QL Resources Berhad.

(2) Struck-off.

**(vi) Chia Lik Khai**

No.	Company	Position	Principal Activities
1.	Boilermech Holdings Berhad	Director and shareholder	Investment holding. The group is involved in the design, manufacture, installation and commissioning of biomass boilers and repair and refurbishment services as well as provision of engineering solutions for biomass boiler
2.	Nautical Icon Sdn Bhd	Director	Exploring opportunities in the biomass renewable energy sector
3.	QL Aquaculture Sdn Bhd *	Director	Dormant
4.	QL Biomass Sdn Bhd *	Director	Dormant
5.	QL Green Energy Sdn Bhd *	Director	Dormant
6.	QL Green Resources Sdn Bhd *	Director	Investment holding
7.	QL NatureCo Sdn Bhd *	Director	Investment holding
8.	QL Oil Sdn Bhd *	Director	Investment holding
9.	QL Palm Pellet Sdn Bhd *	Director	Developing technology for "Palm Pelletising System"

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

No.	Company	Position	Principal Activities
10.	QL Palm Pellet System Sdn Bhd (formerly known as <i>Artisan Intelek Sdn Bhd</i> ) *	Director	Dormant
11.	QL Plantation Sdn Bhd *	Director	Oil palm cultivation and marketing of palm oil products
12.	QL Tawau Biogas Sdn Bhd (formerly known as <i>lisan Ceria Sdn Bhd</i> ) *	Director	Dormant
13.	QL Tawau Palm Pellet Sdn Bhd (formerly known as <i>Rentak Prisma Sdn Bhd</i> ) *	Director	Dormant
14.	QL ZeroPoint Green Energy Sdn Bhd *	Director	Dormant

Note:-

\* Subsidiaries of *Resources Berhad*.

**(vii) Tan Chuan Hock**

No.	Company	Position	Principal Activities
1.	AI Capital Sdn Bhd	Director and shareholder	Investment holding
2.	Careplus Group Berhad	Director and shareholder	Investment holding
3.	Grand-Flo Solution Berhad	Director and shareholder	Provision of IT solutions and investment holding
4.	PCCS Group Berhad	Director	Investment holding and provision of management services
5.	Simat Technologies Public Company Limited	Director	Mobile computing solution provider
6.	Supportive Resources Berhad	Director and shareholder	Not applicable *
7.	Techbond (Thailand) Limited	Director (Resigned)	Commercial trading
8.	Venus Victory Sdn Bhd	Director and shareholder	Investment holding
9.	William C. H. Tan & Associates	Sole proprietor	Chartered Accountant/ Audit firm
10.	William C.H. Tan & Associates Sdn Bhd	Director and shareholder	Consultancy services
11.	William C.H. Tan Consultancy Sdn Bhd	Director and shareholder	Tax advisory & consultancy services
12.	William C.H. Tan Properties Sdn Bhd	Director and shareholder	Property investment
13.	Orisoft Technology Sdn Bhd (formerly known as <i>Orisoft Technology Berhad</i> )	Director (Resigned)	Computer programming and software development
14.	Grand-Flo Spritvest Sdn Bhd (formerly known as <i>Spritvest Sdn Bhd</i> )	Director (Resigned)	Provision of IT solutions

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

No.	Company	Position	Principal Activities
15.	Data Centrix Sdn Bhd	Director (Resigned)	Provision of IT solutions

Note:-

\* Struck-off.

**(viii) Chong Lee Chang**

No.	Company	Position	Principal Activities
1.	Agritrade Resources Limited, Hong Kong	Non-Executive Director and shareholder	Coal mining and trading in resources
2.	Alpine Niche Sdn Bhd	Director and shareholder	Investment holding & management company
3.	Alpine Ruby Sdn Bhd	Director and shareholder	Temporary ceased its business operation
4.	CVM Minerals Limited, Hong Kong	Non-Executive Director and shareholder	Mining and related activities
5.	BiNGO Group Holdings Limited, Hong Kong	Non-Executive Director	Produces motion pictures. The company also develops television series, animations, games, music and food and beverages based on their movies
6.	Guangxi Xin Wei Hotel Management Co. Ltd, China	Managing Director	Property ownership and hotel management
7.	Konsep Pesona Sdn Bhd	Director and shareholder	Property investment holding company
8.	LC Chong & Co	Senior partner and shareholder	Legal firm
9.	Meridian Deluxe Sdn Bhd	Director and shareholder	Investment holding
10.	Professional Element Sdn Bhd	Director and shareholder	Property development
11.	Shieldman Ltd	Director and shareholder	Investment holding
12.	Top League Holdings Sdn Bhd	Director and shareholder	Investment holding
13.	Z.G. Nan Fang Holidays (M) Sdn Bhd	Director and shareholder	Travel and tour agency
14.	JWC Limited	Managing Director (Resigned)	Furniture chain retail store based in UK
15.	Midwest Corporation Limited	Executive Director (Resigned)	Mining, exploring and exporting iron ore in Australia

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.3 BOARD PRACTICES

#### 5.3.1 Directors' Term of Office

Our Board is entrusted with the responsibility for the overall direction, strategy, performance and management of our Group. The number of years that our Directors have served in office and the date of expiration of their respective term of office are as follows:-

Name	Designation	Length of Service in Our Group (No. of Years)	Length of Service as Director of EITA as at LPD (No. of Years)	Date of Expiration of Current Term of Office
Dato' Siow Kim Lun @ Siow Kim Lin	Independent Non-Executive Chairman	< 1	< 1	At our 18 <sup>th</sup> annual general meeting to be held in year 2014
Fu Wing Hoong	Group Managing Director	15	15	At our 17 <sup>th</sup> annual general meeting to be held in year 2013
Lim Joo Swee	Executive Director	15	15	At our 18 <sup>th</sup> annual general meeting to be held in year 2014
Chong Yoke Peng	Executive Director	15	11	At our 16 <sup>th</sup> annual general meeting to be held in year 2012
Lee Peng Sian	Executive Director	*15	2	At our 16 <sup>th</sup> annual general meeting to be held in year 2012
Chia Mak Hooi	Non-Independent Non-Executive Director	14	14	At our 18 <sup>th</sup> annual general meeting to be held in year 2014
Chia Lik Khai	Non-Independent Non-Executive Director	2	2	At our 16 <sup>th</sup> annual general meeting to be held in year 2012
Tan Chuan Hock	Independent Non-Executive Director	2	2	At our 17 <sup>th</sup> annual general meeting to be held in year 2013
Chong Lee Chang	Independent Non-Executive Director	2	2	At our 17 <sup>th</sup> annual general meeting to be held in year 2013

Note:-

\* Calculated based on his length of service in our Group since the acquisition of EITA Power System by EITA in 1996. However, he joined EITA Power System in 1994 and was responsible for the initial development of EITA Power System.

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

In accordance with our Company's Articles of Association, one-third of our Board will retire by rotation at every annual general meeting of our Company. Additionally, persons appointed as additional Directors in the course of a financial year shall hold office only until the next annual general meeting but shall be eligible for re-election. Such Directors' retirement shall be additional to and not be taken into account in the determination of the usual one-third retirement of Directors by rotation.

### 5.3.2 Audit Committee

The Audit Committee of the Company consist of the following members who are appointed by the Board:-

Name	Designation	Directorship
Tan Chuan Hock	Chairman	Independent Non-Executive Director
Dato' Siow Kim Lun @ Siow Kim Lin	Member	Independent Non-Executive Chairman
Chong Lee Chang	Member	Independent Non-Executive Director

Our Audit Committee will assist our Board in discharging its oversight responsibilities. Our Audit Committee's objectives are, among others, providing an additional assurance to the Board by giving an objective and independent review of financial, operational and administrative controls and procedures, establishing and maintaining internal controls and reinforce the independence of our Company's external auditors, thereby ensuring that the auditors have free reign in the audit process.

Our Audit Committee performs, among others, the following functions:-

- (a) to review with the external and/or internal auditors their audit plans, reports and evaluation of the system of internal controls;
- (b) to review the adequacy and effectiveness of internal control systems as well as the administrative, operating and accounting policies;
- (c) to review the assistance given by the officers of our Group to the auditors;
- (d) to review any related party transactions and conflict of interest situations that may arise within the Company or Group including any transactions, procedures or courses of conduct that raises questions of management integrity;
- (e) to review the external auditor's management letter and management's response; and
- (f) to review the adequacy of the scope, functions, competency and resources of the internal audit functions and that it has the necessary authority to carry out its work.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.3.3 Remuneration Committee

The Remuneration Committee is principally responsible for assessing and reviewing the remuneration packages of the Executive Directors including their fees and subsequently furnishes their recommendations to the Board on specific adjustments in remuneration to commensurate with the respective contributions of the Executive Directors.

The Remuneration Committee comprises the following members:-

Name	Designation	Directorship
Tan Chuan Hock	Chairman	Independent Non-Executive Director
Chong Lee Chang	Member	Independent Non-Executive Director
Fu Wing Hoong	Member	Group Managing Director

Our remuneration committee performs, among others, the following functions:-

- (a) to recommend to the Board the appropriate remuneration packages for the Executive Directors;
- (b) to formulate policies, guidelines and set criteria for remuneration packages for the Executive Directors;
- (c) to ensure that the Executive Directors are fairly and appropriately remunerated according to the general market sentiments or conditions;
- (d) to ensure that all necessary actions are taken expediently by the Board to offer appropriate rewards, benefits, compensation and remuneration to ensure that the Company attracts and retains the individual Executive Directors needed to run the Company successfully; and
- (e) to ensure that all remuneration packages and benefits given to the Executive Directors are in compliance with all laws, rules, requirements, regulations and guidelines set by the relevant authorities and the Board from time to time.

### 5.3.4 Nomination Committee

The Nomination Committee considers and recommends technically competent persons with integrity and a strong sense of professionalism to be appointed to the Board of our Company. The Nomination Committee comprises the following members:-

Name	Designation	Directorship
Chong Lee Chang	Chairman	Independent Non-Executive Director
Dato' Siow Kim Lun @ Siow Kim Lin	Member	Independent Non-Executive Chairman
Tan Chuan Hock	Member	Independent Non-Executive Director

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

Our Nomination Committee performs, among others, the following functions:-

- (a) to recommend to the Board the nominated Directors to fill the seats on the Board Committees;
- (b) to appraise each individual Director, including Independent Non-Executive Directors as well as the Group Managing Director in terms of his experience, knowledge, credibility and credentials, and assess their effectiveness and contribution in carrying out their obligations and duties as a Board member of our Company;
- (c) to examine the ability of each Director to contribute to the effective decision making process of the Board and ensure that the Board of our Company is functioning actively, efficiently and effectively in all its decision making; and
- (d) to assess the effectiveness of the Board as a whole and the committees of the Board.

### 5.4 KEY MANAGEMENT

#### 5.4.1 Particulars and Shareholdings of the Key Management

The details of the key management of our Group and their shareholdings in our Group before and after the IPO are as follows:-

Name	Designation	No. of Shares Held Before the IPO <sup>(1)</sup>				No. of Shares Held After the IPO <sup>(2)</sup>			
		Direct	%	Indirect	%	Direct	%	Indirect	%
Kow Poh Gek	Chief Financial Officer (EITA)	-	-	-	-	50,000	0.04	-	-
Lai Wai Keong	General Manager (EITA Technologies Malaysia)	-	-	-	-	50,000	0.04	-	-
Loh Kuwei Lam	General Manager (EITA-Schneider)	337,973	0.32	-	-	387,973	0.30	-	-
Tan Chee Huat	General Manager (Technical/ R&D, EITA Elevator)	-	-	-	-	50,000	0.04	-	-
Wee Fook Sang	General Manager (Production and Service, EITA-Schneider)	-	-	-	-	50,000	0.04	-	-
Wong Chin Tim	General Manager (EITA Electric)	1,276,550	1.19	-	-	1,326,550	1.02	-	-
Lim Yew Chai	Finance Manager (EITA)	-	-	-	-	50,000	0.04	-	-
Ng Kheok Wah	Factory Manager (Furutec Electrical)	-	-	-	-	50,000	0.04	-	-

Notes:-

- (1) Based on the issued and paid-up share capital of 107,000,000 Shares after the Bonus Issue.
- (2) Based on the enlarged paid-up share capital of 130,000,000 Shares and includes their respective entitlements for the Pink Form Shares.

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.4.2 Profiles of the Key Management

- (i) **Kow Poh Gek**, aged 54, is the Chief Financial Officer of EITA. She graduated from Tunku Abdul Rahman College, Kuala Lumpur, with a Diploma in Commerce (Cost & Management Accounting) in 1982. She is a Fellow member of The Chartered Institute of Management Accountants and a member of the Malaysian Institute of Accountants.

She started her career in 1982 as a Financial Assistant with Aspatra Managements Sendirian Berhad. She left the company as the Manager, Corporate Planning in 1986 to be appointed as an Officer, Class I at Corporate Investments Department at United Malayan Banking Corporation Berhad. She was later promoted to Assistant Manager and headed the Budget Section of the bank.

She left the bank in 1990 and joined the Berjaya group of companies where she served as the Finance Manager of KDE Recreation Berhad from 1990 to 1992, Finance Manager of Berjaya Singer Berhad in 1993 and Operations Manager of Berjaya Cosway (Overseas) Sdn Bhd from 1994 to 1995. Her responsibilities in these companies included general accounting, credit control, tax, audit and cash management, conducting feasibility studies and due diligence exercises for expansion programmes of hotel and direct selling businesses, both domestically and overseas. She left Berjaya Cosway (Overseas) Sdn Bhd in 1995 and became a Remisier with TA Securities Sdn Bhd until 2001.

In 2001, she took up the position of Finance and Administration Manager at Kinetics PGS Sdn Bhd. She was responsible for the company's overall finance, accounts and administrative functions. She left the company in 2009 and subsequently joined EITA as the Finance cum Investor Relations Manager in 2010 to mainly oversee the investor relation activities and assist the Finance Department. Thereafter, she was promoted to Chief Financial Officer on 1 January 2012. She is currently responsible for the overall finance and accounts, and investor relations functions of the EITA Group.

- (ii) **Lai Wai Keong**, aged 39, is the General Manager of EITA Technologies Malaysia. He graduated in 1996 with a Diploma in Mechanical Engineering from INTI College, Subang Jaya. He also obtained a Diploma in Computing and Information Technology from Asia Pacific Institute of Information Technology, Kuala Lumpur, in 1999.

He started his career in 1996 as a Sales Engineer with German Tooling Systems Sdn Bhd and in 2000, he joined Sinojaya Sdn Bhd as Marketing Manager. He left and joined EITA Power System in 2001 as Product Manager and in 2006, he was promoted to Regional Sales Manager. Later that same year, he was transferred to EITA Technologies Malaysia as Regional Sales Manager before being promoted to Senior Manager of the company in 2007. He was promoted to his current position as General Manager in 2008 where he is responsible for managing the overall operations of EITA Technologies Malaysia.

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

- (iii) **Loh Kuwei Lam**, aged 53, is the General Manager of EITA-Schneider. He graduated in 1983 with a Diploma in Technology (Electronic Engineering) from Tunku Abdul Rahman College, Kuala Lumpur and completed the examinations of the Engineering Council, UK in 1995.

He started his career in 1983 as a Project Supervisor at Ryoden (M) Sdn Bhd. He left in 1985 to join Antah Schindler Sdn Bhd as Project Engineer and rose to Senior Manager before he joined EITA-Schneider in 2000 where he was appointed General Manager. He left EITA-Schneider in the same year to work on a freelance basis in the Elevator industry. In 2002, he joined EITA Elevator as Technical Director and in the same year, he was transferred to EITA-Schneider. He was subsequently promoted to General Manager in 2003 where his main responsibilities include financial performance monitoring, credit control and contract policy setting and control, as well as operational processes streamlining.

He is registered as a Competent Person under the Factories and Machinery (Electric Passenger and Goods Lift) Regulations 1970, with the Department of Occupational Safety and Health, Ministry of Human Resources, Malaysia.

- (iv) **Tan Chee Huat**, aged 42, is the General Manager (Technical/ R&D) of EITA Elevator. He graduated from Universiti Malaya in 1995 with a Bachelor of Science Honours Degree in Physics.

He started his career in 1995 as an Electrical Engineer at Sony Video (M) Sdn Bhd. He left in 1997 and joined Mahkota Technologies Sdn Bhd as a Sales Engineer. He joined EITA Elevator in 2002 as Senior Engineer and was promoted to Technical Specialist (R&D) later that same year. In 2003, he was promoted to Manager (R&D) and in 2007, he was promoted to the position of Senior Manager of R&D of the company. He assumed his present position as General Manager (Technical/R&D) in 2008 where his main responsibilities include R&D and overseeing technical related matters.

He is registered as a Competent Person under the Factories and Machinery (Electric Passenger and Goods Lift) Regulations 1970, with the Department of Occupational Safety and Health, Ministry of Human Resources, Malaysia.

- (v) **Wee Fook Sang**, aged 49, is the General Manager of Production and Service of EITA-Schneider. He graduated from Universiti Kebangsaan Malaysia in 1988 with a Bachelor of Arts Honours Degree in Political Science.

He started his career in 1988 as an Assistant Supervisor at Malaysian Sheet Glass Berhad. He was later appointed as the Superintendent in 1991 and became Senior Executive in 1993. In 1995, he was promoted to Section Manager of the company. He left and joined EITA in 2000 as Warehouse Manager and in 2005 was transferred and re-designated as Service & Maintenance Manager at EITA Elevator. In 2007, he was promoted to Senior Manager and in 2008, he was promoted to the position of General Manager of Production and Service of EITA Elevator. He was subsequently transferred to EITA Schneider in 2009 where his main responsibilities include overseeing the manufacturing process, manpower planning and monitoring, and development of productivity, safety, quality and cost improvement strategies.

**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

- (vi) **Wong Chin Tim**, aged 44, is the General Manager of EITA Electric. He graduated in 1989 with a Certificate in Control and Instrumentation from Politeknik Ungku Omar, Ipoh.

He started his career in 1989 when he joined Lim Kim Hai Electric Sdn Bhd as a Technical Assistant where he was mainly involved in service and maintenance. In 1992, he was appointed Sales Executive at LKH Advanced System Sdn Bhd before he was promoted to Product Manager in 1995. In 1996, he joined EITA and in 1999, he was promoted to Senior Manager of EITA Contrologic. In 2001, he was transferred to EITA Electric as Senior Manager and was subsequently promoted to Assistant General Manager in 2006. He was promoted to his current position as General Manager of EITA Electric in 2009 where his main responsibilities include overseeing sales and marketing activities of the company.

- (vii) **Lim Yew Chai**, aged 42, is the Finance Manager of EITA. He graduated from Tunku Abdul Rahman College, Kuala Lumpur, with a Diploma in Management Accounting in 1994. He has been an associate member of the Chartered Institute of Management Accountants (UK) since 2000 and a member of the Malaysian Institute of Accountants since 2001.

He started his career in 1994 as an Audit Assistant with Kingsway Management Services Co. He left in the same year to take up the position of Accounts Executive at TA Manufacturing Sdn Bhd, a company involved in the manufacturing of window frames. In 1996, he joined MEC Manufacturing Sdn Bhd as an Accounts Executive and in 1998, he left and joined Marley Water-Line Sdn Bhd, a company involved in the manufacturing of cooling towers, as an Assistant Accountant. In 2004, he joined Indahgrains Logistics Sdn Bhd, a company involved in the warehousing of livestock feeding products as an Accountant before moving to Sumatec Resources Berhad, a company mainly involved in engineering and construction of industrial plant in oil and gas industry in 2006 to take up the position as a Group Accountant. He joined EITA as Finance Manager in 2007. He is currently responsible for our Group's overall accounting, audit, tax and finance functions.

- (viii) **Ng Kheok Wah**, aged 37, is the Factory Manager of Furutec Electrical. He graduated in 1996 from the Ming Hsin Institute of Technology, Taiwan, with a Diploma in Electrical Engineering.

He started his career in 1996 as an Assistant Production Engineer at Furutec Electrical and was promoted to Production Engineer in 2000. He was promoted to Assistant Production Manager and Production Manager in 2001 and 2007 respectively. Subsequently, he was promoted to Factory Manager in 2009 where his main responsibilities include manpower planning and monitoring, manufacturing process and quality assurance.

He is currently a shareholder and a Non-Executive Director of 3A Birdnest (M) Sdn Bhd involved in processing, treating, manufacturing, canning, packing and trading of edible birds' nest.

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## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.5 INVOLVEMENT OF EXECUTIVE DIRECTORS AND KEY MANAGEMENT IN OTHER BUSINESSES/ CORPORATIONS

As at the LPD, save as disclosed below and Section 5.2.4 of this Prospectus, none of our Executive Directors and key management is involved in the operations of other businesses or corporations.

#### (a) Fu Wing Hoong

	Name of Company/ Business	Position (Director/ Shareholder)	Principal Activities of Company/ Nature of Business
1.	Litepac Pte Ltd	Director	Dormant
2.	Sudut Kreatif	Director and shareholder	Investment holding
3.	Optegra Sdn Bhd	Director ( <i>resigned</i> ) and shareholder	Information technology

**Fu Wing Hoong's** involvement in the above businesses and corporations do not require much of his time as the abovementioned companies are either dormant or investment holding companies. As such, he allocates a substantial portion of his time to the affairs of our Group.

#### (b) Lim Joo Swee

	Name of Company/ Business	Position (Director/ Shareholder)	Principal Activities of Company/ Nature of Business
1.	Jasa Simbolik	Director and shareholder	Investment holding

**Lim Joo Swee's** involvement in the above company do not require much of his time as the abovementioned company is an investment holding company. As such, he allocates a substantial portion of his time to the affairs of our Group.

#### (c) Ng Kheok Wah

	Name of Company/ Business	Position (Director/ Shareholder)	Principal Activities of Company/ Nature of Business
1.	3A Birdnest (M) Sdn Bhd	Director and shareholder	Processing, treating, manufacturing, canning, packing and trading of edible birds' nest

**Ng Kheok Wah** is an investor in the above company and is not involved in the daily operations of the business. As such, he allocates his time fully as the Factory Manager of Furutec Electrical.

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**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

**5.6 DECLARATION OF PROMOTERS, DIRECTORS AND KEY MANAGEMENT**

None of our Promoters, Directors and key management is or has been involved in any of the following events:-

- (a) A petition under any bankruptcy or insolvency laws was filed (and not struck out) against such person or any partnership in which he was a partner or any corporation of which he was a director or key personnel; or
- (b) Disqualified from acting as a director of any corporation, or from taking part directly or indirectly in the management of any corporation; or
- (c) Charged and/or convicted in a criminal proceeding or is a named subject of a pending criminal proceeding; or
- (d) Any judgment was entered against such person involving a breach of any law or regulatory requirement that relates to the securities or futures industry; or
- (e) The subject of any order, judgment or ruling of any court, government, or regulatory authority or body temporarily enjoining him from engaging in any type of business practice or activity.

**5.7 RELATIONSHIPS OR ASSOCIATIONS**

Save as disclosed below, there are no family relationships (as defined in Section 122A of the Act) or association between substantial shareholders, Promoters, Directors and key management.

- (a) Fu Wing Hoong is the husband of Lee Pek See;
- (b) Lim Joo Swee is the husband of Goh Kin Bee;
- (c) Chia Seong Pow and Chia Seong Fatt are brothers.

Both Chia Seong Pow and Chia Seong Fatt have beneficial interest in Farsathy Holdings Sdn Bhd by virtue of a trust arrangement with Equity Trust (Malaysia) Berhad. Equity Trust (Malaysia) Berhad is a trust company registered under the Trust Companies Act, 1949 and holds the entire shareholdings in Farsathy Holdings Sdn Bhd on trust for the beneficiaries of a family trust. Although Equity Trust (Malaysia) Berhad has an interest in the voting rights of Farsathy Holdings Sdn Bhd, it does not have an economic or beneficial interest in the said voting rights, as such interest is held solely for the benefits of the beneficiaries under the family trust;

- (d) Chia Song Kun is the father of Chia Lik Khai and is the brother-in-law of Chia Seong Pow and Chia Seong Fatt. He is also a substantial shareholder of CBG Holdings Sdn Bhd, an indirect substantial shareholder of EITA;
- (e) Sudut Kreatif is wholly owned by Fu Wing Hoong and Lee Pek See; and
- (f) Jasa Simbolik is wholly owned by Lim Joo Swee and Goh Kin Bee.

**5.8 EXISTING OR PROPOSED SERVICE AGREEMENTS**

There are no existing or proposed service agreements between the Directors and key management personnel of our Group with our Company and/or our subsidiaries.

## 5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)

### 5.9 EMPLOYEES

The breakdown of our Group's employees is as follows:-

Category of Employees	Number of Employees				
	As at 31.12.2008	As at 31.12.2009	As at 31.12.2010	As at 30.09.2011	As at the LPD
Directors of EITA and subsidiaries	4	5	5	5	5
Finance and Administration	19	25	28	29	30
Sales and Marketing	52	56	55	64	63
R&D	-	2	3	6	8
Project (includes design, installation and repair and maintenance)	89	98	111	121	118
Production and warehousing	78	95	136	126	120
Others (include general workers, drivers and despatch staff)	8	8	9	11	11
<b>TOTAL</b>	<b>250</b>	<b>289</b>	<b>347</b>	<b>362</b>	<b>355</b>

Our Group employees by geographical location as at 31 December 2008, 31 December 2009, 31 December 2010, 30 September 2011 and the LPD are as follows:-

Country	Number of Employees				
	As at 31.12.2008	As at 31.12.2009	As at 31.12.2010	As at 30.09.2011	As at the LPD
Malaysia	243	278	337	353	346
Singapore	7	7	7	7	7
Vietnam	-	4	3	2	2
<b>TOTAL</b>	<b>250</b>	<b>289</b>	<b>347</b>	<b>362</b>	<b>355</b>

The increase in total number of employees of our Group from FYE 2008 to FYE 2010 was mainly contributed by the increase in the number of employees in the finance and administration, project (includes design, installation and repair and maintenance) and production and warehousing categories. The increase in total number of employees of our Group from FYE 2010 to FPE 2011 was mainly contributed by the increase in the number of employees in the sales and marketing, and project (includes design, installation and repair and maintenance) categories. The decrease in total number of employees of our Group from FPE 2011 to the LPD was mainly contributed by the decrease in the number of employees in the production and warehousing category.

The increase in the number of employees in the finance and administration category was mainly to support the administration and finance functions of our Group in tandem with the business growth of our Group.

The increase in the sales force from FYE 2010 to FPE 2011 is mainly due to the expansion in Kuala Lumpur Office, Penang and East Malaysia.

The increase in the number of employees in project (includes design, installation and repair and maintenance) category from FYE 2008 to FYE 2010 and FPE 2011 was mainly due to the increase in the number of technicians in tandem with the increase in our provision of services relating to maintenance of Elevator systems whereas the reduction in the number of employees from FPE 2011 to LPD was mainly due to the reduction in Furutec Electrical's activity.



**5. INFORMATION ON PROMOTERS/ SUBSTANTIAL SHAREHOLDERS/ DIRECTORS AND KEY MANAGEMENT (Cont'd)**

The increase in the number of employees in production and warehousing category from FYE 2008 to FYE 2010 was mainly contributed by the expansion in the production capacity of Furutec Electrical whereas the decrease in the number of employees in the production and warehousing from FYE 2010 to FPE 2011 and subsequently as at the LPD is mainly due to the reduction in Furutec Electrical's activity.

As at the LPD, our Group has a total of forty four (44) foreign workers comprising Nepalese, Singaporean, Vietnamese, Thai and Myanmar. Our Group has a total of forty three (43) contractual workers comprising thirty eight (38) foreign workers and five (5) Malaysian.

None of our employees belong to any labour union. The relationship and cooperation between our management and our employees have always been good and this is expected to continue. As at the LPD, there has been no major industrial dispute pertaining to our employees.

**Training and Development**

We regard our employees as invaluable and key components to our continued growth and view sound human resource management as one of our critical success factors. Therefore, it is important for them to be skilled in their jobs and constantly kept up to date with changes in good business practices, relevant methodologies in the building and infrastructure construction industry and important developments in building and infrastructure construction technology.

We believe in motivating our employees by providing opportunities for progressive career growth and as such, provide these training opportunities for employees to enhance their work performance in order to assume wider job responsibilities. As training and development is a continuing process, staff training is conducted in accordance with the varying requirements of each department through both in-house and external training programmes. We encourage our employees to continually increase their skills and knowledge through courses covering areas such as work related technical training, design, health and safety training, finance and accounting, and marketing.

**Management Succession Plans**

We seek to ensure continuity in our management team in order to ensure continuity and maintain our competitiveness. It is our policy to groom outstanding low-level employees for more job responsibilities and supervisory roles, and groom exceptional middle-management staff to gradually assume the responsibilities of senior management. As such, there is no over reliance on the Executive Directors to be involved in all the details and aspects of the operational and functional areas, which allows them to focus on strategic matters and on further developing the business for growth and success.

In addition, our middle management are constantly exposed to various aspects of our business activities in order to ensure that they have a full understanding of the responsibilities and the decision making process and are equipped with the knowledge necessary for them to succeed to senior management positions.

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**6. APPROVALS AND CONDITIONS****6.1 APPROVALS AND CONDITIONS****(a) SC's Approval**

- (i) The SC had approved our Listing Scheme, under Section 212(5) of the CMSA and the equity requirement for public companies via its letter dated 26 August 2011. The conditions imposed by the SC and the status of compliance are as follows:-

	<b>Conditions Imposed by SC</b>	<b>Status of Compliance</b>
(1)	AmlInvestment Bank/ EITA to ensure the appointment of a full-time principal financial officer before the submission of the listing prospectus for registration;	Complied. Please refer to Section 5.4.2(i) of this Prospectus.
(2)	In the event that EITA/ MITI is unable to allocate the 13,000,000 Shares reserved for Bumiputera investors approved by MITI under Section 2.3.2(b) of this Prospectus, the unsubscribed Shares must be offered to the Bumiputera public investors via balloting;	Noted and to be complied.
(3)	AmlInvestment Bank/ EITA must comply with the following conditions in relation to Lot 21354A, Off Jalan Welfare, Kampung Baru Sungai Buloh, 47000 Sungai Buloh, Selangor as follows:-	
	(a) EITA is to rectify all unapproved structures within 12 months from the date of the SC's approval letter;	Noted and to be complied on or before 25 August 2012.
	(b) EITA/ AmlInvestment Bank are to make half-yearly announcements to Bursa Securities on the remedial actions taken to comply with the above condition; and	Noted and to be complied.
	(c) EITA/ AmlInvestment Bank are to update the SC on the status of application when such announcements are made to Bursa Securities; and	Noted and to be complied.
(4)	AmlInvestment Bank/ EITA must fully comply with the relevant requirements pertaining to the implementation of the listing proposal as stipulated under the SC Guidelines and SC's Prospectus Guidelines - Equity and Debt.	To be complied.

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**6. APPROVALS AND CONDITIONS (Cont'd)**

- (ii) The SC has, via its letter dated 26 August 2011 noted that the equity structure relating to Bumiputera, non-Bumiputera and foreign shareholdings of EITA would change arising from the implementation of the proposal, as follows:-

Category of Shareholders	Before IPO		After IPO	
	No. of Shares	%	No. of Shares	%
<b>Bumiputera</b>				
- to be nominated and approved by MITI	-	-	13,000,000	10.00
- via public balloting	-	-	3,250,000	2.50
<b>Total Bumiputera</b>	-	-	<b>16,250,000</b>	<b>12.50</b>
<b>Non- Bumiputera</b>	25,395,858	100.00	113,750,000	87.50
<b>Foreign</b>	-	-	-	-
<b>Total</b>	<b>25,395,858</b>	<b>100.00</b>	<b>130,000,000</b>	<b>100.00</b>

AmInvestment Bank/ EITA must inform the SC on the status of compliance with the equity requirement upon completion of the listing proposal.

- (iii) The SC has via its letter dated 27 February 2011 approved the application for extension of time of six (6) months up to 25 August 2012 for our Company to complete the full implementation of the Listing. There were no changes made to the conditions imposed by the SC in the abovementioned letter.

**(b) MITI**

The MITI has, via its letter dated 29 September 2011, taken note and has no objection to the listing of our Company on the Main Market of Bursa Securities. There were no conditions imposed by MITI.

**(c) SAC**

Our Company has voluntarily submitted an application to the SAC for a Shariah compliance review to be carried out. The SAC, has via its letter dated 24 October 2011, classified our Shares as Shariah-compliant based on our audited financial statements for the FYE 2010.

**(d) Bursa Securities**

Bursa Securities had via its letter dated 15 December 2011, approved in-principle the listing and quotation of the entire enlarged issued and paid-up share capital of EITA of RM65,000,000 comprising 130,000,000 Shares on the "Trading/Services" sector of the Main Market of Bursa Securities.

The conditions imposed by Bursa Securities and the status of the compliance with the conditions are as follows:-

	Conditions Imposed by Bursa Securities	Status of Compliance
(i)	Furnish the Exchange with a copy of the outstanding approval letter(s) from the relevant authorities, including the approval letter from the SC for the extension of time to implement the Listing;	Complied/ To be complied (if any).
(ii)	Make the relevant announcements pursuant to paragraphs 8.1 and 8.2 of Practice Note 21 of the Main Market Listing Requirements; and	To be complied.
(iii)	Furnish the Exchange a copy of the schedule of distribution showing compliance to the share spread requirements based on the entire enlarged issued and paid-up share capital of EITA on the first day of listing.	To be complied.

**6. APPROVALS AND CONDITIONS (Cont'd)****6.2 MORATORIUM ON SHARES**

In accordance with Paragraph 5.29 of the SC Guidelines, our Promoters will not be allowed to sell, transfer or assign their entire shareholdings in our Company for six (6) months from the date of our admission to the Official List of the Main Market of Bursa Securities ("**Moratorium Period**") as set out below:-

Name	No. of Shares Held Upon Admission			
	Direct	%	Indirect	%
Ruby Technique	30,873,259	23.75	-	-
Sudut Kreatif	21,501,533	16.54	-	-
Jasa Simbolik	11,893,574	9.15	-	-
Fu Wing Hoong	1,081,641	0.83	<sup>(1)</sup> 24,862,496	19.12
Lim Joo Swee	1,535,241	1.18	<sup>(2)</sup> 18,511,853	14.24
Lee Peng Sian	6,093,008	4.69	-	-
Chia Mak Hooi	200,000	0.15	-	-
Total	73,178,256	56.29		

Notes:-

- (1) Deemed interested by virtue of the shareholding of his spouse, Lee Pek See and his and his spouse's shareholdings in Sudut Kreatif pursuant to Section 6A of the Act.
- (2) Deemed interested by virtue of the shareholding of his spouse, Goh Kin Bee and his and his spouse's shareholdings in Jasa Simbolik pursuant to Section 6A of the Act.

Ruby Technique, Sudut Kreatif, Jasa Simbolik, Fu Wing Hoong, Lim Joo Swee, Lee Peng Sian and Chia Mak Hooi have provided written undertaking that they will not sell, transfer or assign their shareholdings under moratorium during the Moratorium Period.

The moratorium shall also apply to the shareholders and/or beneficial shareholders of:-

- (a) Ruby Technique, namely CBG Holdings Sdn Bhd and Farsathy Holdings Sdn Bhd, who have provided written undertakings that they shall not sell, transfer or assign their shareholdings in EITA during the Moratorium Period;
- (b) CBG Holdings Sdn Bhd, namely Chia Song Kun, Chia Song Kang, Chia Song Pou, Chia Song Swa, Chia Cheong Soong, Chia Song Kooi, Chia Song Phuan, Cheah Yaw Song, Chia Teow Guan, Chia Bak Lang and Chia Mak Hooi, who have provided written undertakings that they shall not sell, transfer or assign their shareholdings in CBG Holdings Sdn Bhd during the Moratorium Period;
- (c) Farsathy Holdings Sdn Bhd, namely Chia Seong Pow, Chia Seong Fatt, Chia Chong Lang, Sim Ahi Yok, Chia Chw Pew, Koh Kwee Choo, Chia Suan Hooi, Chia Chew Seng, Chia Chiew Yang and Chia Chew Ngee, who have provided written undertakings that they shall not sell, transfer or assign their shareholdings in Farsathy Holdings Sdn Bhd during the Moratorium Period;
- (d) Sudut Kreatif, namely Fu Wing Hoong and Lee Pek See who have provided written undertakings that they shall not sell, transfer or assign their shareholdings in Sudut Kreatif during the Moratorium Period; and

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**6. APPROVALS AND CONDITIONS (Cont'd)**

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- (e) Jasa Simbolik, namely Lim Joo Swee and Goh Kin Bee who have provided written undertakings that they shall not sell, transfer or assign their shareholdings in Jasa Simbolik during the Moratorium Period.

The moratorium is specifically endorsed on the share certificates representing the shareholdings of our Promoters and shareholders to ensure that our registrars do not register any transfer not in compliance with the moratorium restrictions.

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## 7. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST

### 7.1 EXISTING AND PROPOSED RELATED PARTY TRANSACTIONS AND CONFLICT OF INTEREST

#### 7.1.1 Recurrent Related Party Transactions

Save as disclosed below, our Group does not have any other existing and/or proposed material related party transactions or other subsisting contracts or arrangement entered into by our Group which involved the interest, direct or indirect, of the Directors, substantial shareholders of our Company and/or key management and/or persons connected to them as defined under the Listing Requirements of Bursa Securities for the past three (3) FYE 2008 to FYE 2010 and FPE 2011 including the estimate and forecast for the FYE 2011 and FYE 2012 respectively as follows:-

Transacting Parties	Interested Related Parties	Nature of Transactions	Transaction Value (RM'000)					
			Actual				Estimate	Forecast
			FYE 2008	FYE 2009	FYE 2010	FPE 2011	FYE 2011*	FYE 2012*
Tenaga Semesta (M) Sdn Bhd	Fu Wing Hoong, our Promoter, Group Managing Director and substantial shareholder is the brother of Fu Weng Hooi, a Director and substantial shareholder of Tenaga Semesta (M) Sdn Bhd	Amount paid to Tenaga Semesta (M) Sdn Bhd for the supply, installation, testing and commissioning of electrical work	(699)	(3,464)	(1,432)	(87)	(292)	(300)
		Amount paid to Tenaga Semesta (M) Sdn Bhd for mechanical and engineering works	(364)	(7)	(15)	(6)	(96)	(150)
		Income received from Tenaga Semesta (M) Sdn Bhd for sales of our network and security equipment	74	706	30	253	256	300
Platinum Victory Sdn Bhd	Lee Peng Sian, our Promoter, Executive Director and substantial shareholder is the brother-in-law of Gan Yu Chai, a Director and substantial shareholder of Platinum Victory Sdn Bhd	Income received from Platinum Victory Sdn Bhd for the supply, installation, testing, commissioning of electrical work and equipment, maintenance of Elevator and sales of Power Equipments	4	14	361	98	98	120
Platinum Victory Development Sdn Bhd	Lee Peng Sian, our Promoter, Executive Director and substantial shareholder is the brother-in-law of Gan Yu Chai, a Director and substantial shareholder of Platinum Victory Development Sdn Bhd	Income received from Platinum Victory Development Sdn Bhd for the supply, installation, testing, commissioning of electrical work and equipment and sales of Power Equipments	232	7	313	36	336	1,120
CTL Automation Sdn Bhd	Lim Joo Swee, our Promoter, Executive Director and substantial shareholder is the brother and brother-in-law of Lim Joo Peng and Mong Hooi Woon respectively. Lim Joo Peng and Mong Hooi Woon are the Directors and substantial shareholders of CTL Automation Sdn Bhd	Amount paid to CTL Automation Sdn Bhd for the repairs and purchase of Elevator parts	(73)	(290)	(487)	(273)	(332)	(550)

Note:-

\* The transaction value for FYE 2011 and FYE 2012 are estimated value hence the actual transaction value may differ from the estimated value disclosed.

## 7. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (Cont'd)

The Directors of our Company are of the opinion that all business transactions between our Group and the Directors and substantial shareholders of our Company and/or persons connected to them are on arm's length basis and on terms not more favourable to the related parties than those generally available to the public. The Audit Committee will supervise the terms of related party transactions and the Directors of our Company will report related party transactions, if any, annually in our Company's annual report.

Save as disclosed above and in Section 7.4 of this Prospectus, our Directors and substantial shareholders have no direct and indirect interests in:-

- (a) other businesses and corporations carrying on a similar trade as our Group; and
- (b) other businesses and corporations which are the customers or suppliers of our Group.

### 7.1.2 Non-Recurrent Related Party Transactions

Save as disclosed below, our Group does not have any other existing and/or proposed non-recurrent related party transactions or other subsisting contracts or arrangement entered into by our Group which involved in the interest, direct or indirect, of our Directors and substantial shareholders and/or key management and/or persons connected to them as defined under Section 122A of the Act for the past three (3) FYE 2008 to FYE 2010 and FPE 2011:-

- (a) Tan Chuan Hock is a Chartered Accountant of William C. H. Tan & Associates and the auditor for Furutec Electrical for the FYE 2008. Nevertheless William C. H. Tan & Associates has ceased to be the Auditor of Furutec Electrical with effect from 11 November 2009. He was subsequently appointed as the Independent Non-Executive Director of EITA on 15 January 2010.

The Auditors' remuneration paid in FYE 2008 by Furutec Electrical was RM7,000 as per the disclosure in the audited financial statements of Furutec Electrical for FYE 2008.

- (b) By way of a sale and purchase agreement dated 14 December 2009, EITA Elevator disposed of a property held under H.S. (D) 80143, PT 6580, Mukim Ampang, District of Ulu Langat, Selangor measuring approximately 130 square metres for a disposal price of RM426,000 to Lim Joo Swee. Lim Joo Swee is a Promoter, Director and substantial shareholder of EITA. The said property had been acquired by EITA Elevator by way of a contra of debt owed to EITA Elevator.

The disposal consideration of RM426,000 is comparable to the price of two (2) other properties valued at RM430,000 and RM450,000 in the same vicinity advertised for sales in the public domain in 2009 based on the searches conducted in April 2011. In addition, the Directors of our Company take into account that the title of the property is being held by the bank in view of some ongoing disputes between the bank and the party with outstanding debt owing to EITA Elevator.

Our Directors are of the view that the abovementioned non-recurrent related party transactions were conducted on arm's length basis and on terms not more favourable to the related parties than those generally available to the public. Our Audit Committee will supervise the terms of both recurrent and non-recurrent related party transactions, and our Directors will report such transactions, if any, annually in our Company's annual report.

**7. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (Cont'd)****7.1.3 Recurrent Related Party Transactions of A Revenue or Trading Nature**

Pursuant to Paragraph 10.09 of the Listing Requirements, a listed issuer may seek a mandate from its shareholders for related party transactions which are recurrent, of a revenue or trading nature and which are necessary for day-to-day operations of a listed issuer or its subsidiaries, subject to, *inter-alia*, the following:-

- (a) the transactions are in the ordinary course of business and are on terms not more favourable to the related party than those generally available to the public;
- (b) the shareholders' mandate is subject to annual renewal and disclosure is made in the annual report of the aggregate value of transactions conducted pursuant to the shareholders' mandate during the financial year where the aggregate value is equal to or more than the threshold prescribed under Paragraph 10.09(1) of the Listing Requirements; and
- (c) in a meeting to obtain shareholders' mandate, the interested director, interested major shareholder or interested person connected with a director or major shareholder; and where it involves the interest of an interested person connected with a director or major shareholder, such director or major shareholder, must not vote on the resolution to approve the transactions. An interested director or interested major shareholder must ensure that persons connected with him abstain from voting on the resolution approving the transactions.

Our Group would in the ordinary course of our business enter into transactions, including but not limited to the transactions described in related party transactions set out in Section 7.1.1 of this Prospectus, with persons which are considered "related party" as defined in Chapter 10 of the Listing Requirements. It is likely that such transactions will occur with some degree of frequency and could arise at any time and from time to time.

Due to the time-sensitive nature of commercial transactions, the shareholders' mandate will enable us, in our normal course of business, to enter into the categories of related party transactions, provided such transactions involving the interested person are made at arm's length and on normal commercial terms.

Transactions that do not fall within the ambit of the shareholders' mandate shall be subject to the relevant provisions of the Listing Requirements.

Upon Listing, our Audit Committee will supervise the terms of related party transactions and our Directors will report related party transactions, if any, annually in our Company's annual report. In the event there are any proposed related party transactions that involve the interest, direct or indirect, of our Directors, the interested Director(s) shall disclose his interest to our Board, of the details of the nature and extent of his interest, including all matters in relation to the proposed related-party transactions that he is aware or should reasonably be aware of, which is not in our best interests. The interested Director(s) shall also abstain from any Board deliberation and voting on the relevant resolution(s) in respect of such proposed related-party transactions.



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**7. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (Cont'd)**

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In the event there are any proposed related party transactions that require the prior approval of shareholders, the Directors, major shareholders and/or persons connected with a Director or major shareholder, which have any interest, direct or indirect, in the proposed related party transaction will abstain from voting in respect of their direct and/or indirect shareholdings. Where a person connected with a Director or major shareholder has interest, direct or indirect, in any proposed related party transactions, the Director or major shareholder concerned will also abstain from voting in respect of his direct and/or indirect shareholdings. Such interested Directors and/or major shareholders will also undertake that he shall ensure that the persons connected with him will abstain from voting on the resolution approving the proposed related party transaction at the general meeting.

**7.2 TRANSACTIONS UNUSUAL IN THEIR NATURE OR CONDITIONS**

Save as disclosed in Section 7.1 of this Prospectus, our Directors have confirmed that there are no transactions that are unusual in their nature or conditions, involving goods, services, tangible or intangible assets, to which we or any of our subsidiaries was a party in respect of the past three (3) FYE 2008 to FYE 2010 and FPE 2011 and the subsequent financial period up to the LPD.

**7.3 OUTSTANDING LOANS MADE BY CORPORATION OR ANY OF ITS PARENT OR SUBSIDIARIES TO/FOR THE BENEFIT OF RELATED PARTIES**

The Directors of our Company have confirmed that there are no outstanding loans (including guarantees of any kind) made by us or any of our subsidiaries to or for the benefit of our related parties in respect of the past three (3) FYE 2008 to FYE 2010 and FPE 2011 and the subsequent financial period up to the LPD.

**7.4 INTEREST IN SIMILAR BUSINESS**

As at the LPD, none of the Directors and/or substantial shareholders of our Company are interested, directly or indirectly in any business carrying on a similar or competing trade as our Group.

**7.5 CONTRACTS OR ARRANGEMENTS IN WHICH THE DIRECTORS OR SUBSTANTIAL SHAREHOLDERS ARE INTERESTED AND WHICH IS SIGNIFICANT IN RELATION TO THE BUSINESS OF OUR GROUP**

Save as disclosed in Section 7.1 of this Prospectus, none of our Directors and/or substantial shareholders of our Company have interest in any contracts or arrangements, which is significant in relation to the business of our Group.

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**7. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (Cont'd)**

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**7.6 DECLARATION BY ADVISERS**

AmInvestment Bank hereby confirms that there are no existing or potential conflicts of interest in its capacity as the Adviser, Sole Underwriter and Sole Placement Agent for the IPO.

As at LPD, AmBank (M) Berhad and AmIslamic Bank Berhad, both of which is a wholly-owned subsidiary of AMMB Holdings Berhad, had provided EITA and EITA-Schneider credit facilities with a combined limit of up to approximately RM7.00 million (of which RM3.80 million are outstanding) ("**AmBank Credit Facilities**").

Save as disclosed above, AmInvestment Bank wishes to advise that it does not, as at LPD, have any equity or other financial interest in the EITA Group.

AmInvestment Bank confirms that there is no existing/ potential conflict of interest in respect of its capacity as Principal Adviser, Sole Underwriter and Sole Placement Agent to the EITA Group for its Listing on the basis that:-

- (a) AmInvestment Bank is a licensed investment bank and its appointment as Principal Adviser, Sole Underwriter and Sole Placement Agent for the Listing is in the ordinary course of its business;
- (b) AmBank (M) Berhad and AmIslamic Bank Berhad are licensed commercial banks and the granting of the AmBank Credit Facilities are in the ordinary course of their business;
- (c) The conduct of AmInvestment Bank, AmBank (M) Berhad and AmIslamic Bank Berhad is regulated by Banking and Financial Institutions Act, 1989 and by their respective own internal controls and checks;
- (d) None of the proceeds from the Listing will be utilised to repay the AmBank Credit Facilities; and
- (e) The credit facilities granted by AmBank (M) Berhad and AmIslamic Bank Berhad are relatively small compared to the entire loan portfolio of AmBank (M) Berhad and AmIslamic Bank Berhad respectively.

Messrs Enolil Loo Advocates and Solicitors hereby confirms that there are no existing or potential conflicts of interest in their capacity as Solicitors for the IPO.

Messrs KPMG hereby confirms that there are no existing or potential conflicts of interest in their capacity as the Auditors and Reporting Accountants for the IPO.

Vital Factor Consulting Sdn Bhd hereby confirms that there are no existing or potential conflicts of interest in its capacity as the Independent Business and Market Research Consultants for the IPO.

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