



DELEUM



Q2FY2017 FINANCIAL RESULTS & UPDATES

EMERGENCY EVACUATION PROCEDURES

In case of emergency:

R

ESCUE

- Immediately stop what you are doing and **REMOVE** anyone in immediate danger to a safe area.
- Persons that require assistance with ambulation should be assisted to the Assembly Point.

A

LARM

- Activate the nearest fire **ALARM**.
- Notify your superior or call 999 (if applicable) to report the emergency.



Break Glass for Alarm



Break Glass for Door Release

C

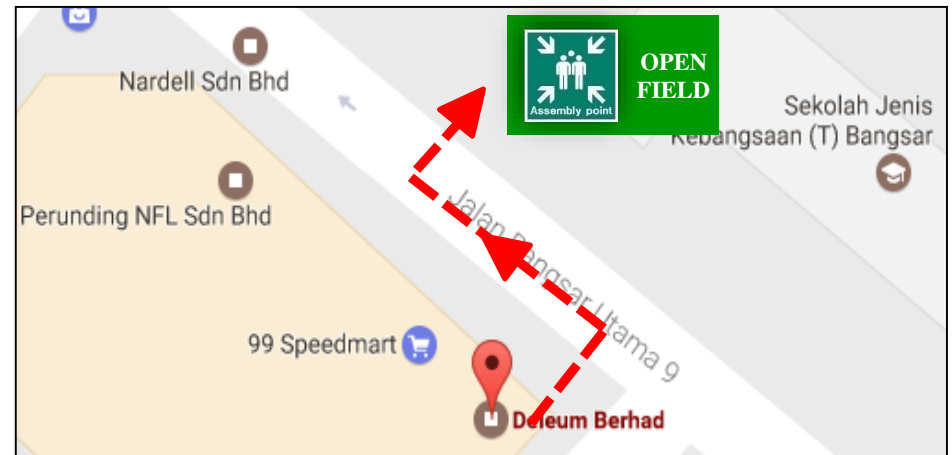
ONTAIN

- Close all doors and windows that you can safely reach to **CONTAIN** the fire.

E

VACUATE

- **EVACUATE** immediately to **ASSEMBLY POINT** in orderly manner.
- **DO NOT** use the lift. Use the stairway
- Remain assemble until it is announced **ALL CLEAR** by Incident Commander.



Assembly Point

CONTENTS

1. ABOUT DELEUM
2. BUSINESS SEGMENTS
3. CONTRACTS
4. AWARD & RECOGNITION
5. FINANCIAL RESULTS





Our People



CORPORATE STATEMENT

SHARED VALUES

INTEGRITY

Respect, Honesty & Ethics

PROFESSIONALISM

Accountability, Teamwork & Communication

HEALTH, SAFETY & ENVIRONMENT

*Healthy/Balanced Lifestyle,
Safety & Environment*

EXCELLENCE

Quality, Deliverance & Rewards

MISSION

**To Provide
Sustainable Growth
and Enhance
Stakeholders' Value**

VISION

**To be the Market Leader
in our Operating Segments
domestically and to
achieve 20% Operating
Profits contribution from
International Business by
2019**

ABOUT DELEUM

Overview

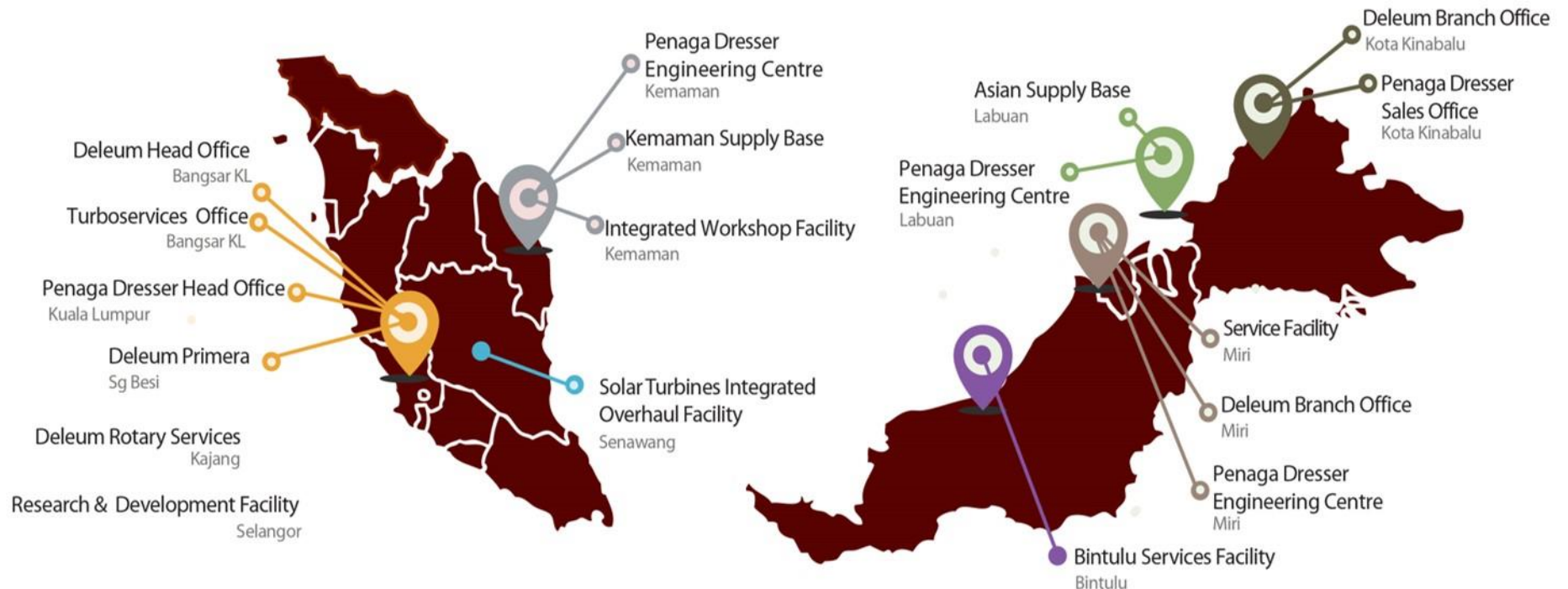
- Established in 1982
- Listed on the Main Market of Bursa Malaysia in 2007
- PETRONAS Licensed Service Provider
- ISO9001:2015 and ISO14001:2015 Certified

Our Business

- Evolved from a Product Oriented business to an **Integrated Solutions** provider.
- Focused on 3 core business segments :
 - *Power and Machinery (P&M)*
 - *Oilfield Services (OS)*
 - *Integrated Corrosion Solution (ICS)*

Our Competencies

- Recorded 8.67m Free Lost Time Injury (LTI) Man-hours as of 31 August 2017 (since 25 August 2012)
- Staff strength: 823 employees as of 31 December 2016
- First Training Well Facility commissioned at Asian Supply Base in Labuan, Malaysia



BOARD OF DIRECTORS



(from left)

- | | | |
|---|--|---|
| 1. Datuk Noor Azian binti Shaari
Independent Non-Executive Director | 4. Dato' Izham bin Mahmud
Non-Independent Non-Executive Chairman | 6. Datuk Chin Kwai Yoong
Independent Non-Executive Director |
| 2. Datuk Ishak bin Imam Abas
Independent Non-Executive Director | 5. Nan Yusri bin Nan Rahimy
Group Managing Director | 7. Datuk Ir (Dr) Abdul Rahim bin Hashim
Senior Independent Non-Executive Director |
| 3. Datuk Vivekananthan a/l M. V. Nathan
Non-Independent Non-Executive Deputy Chairman | | |

DELEUM BERHAD PROFILE

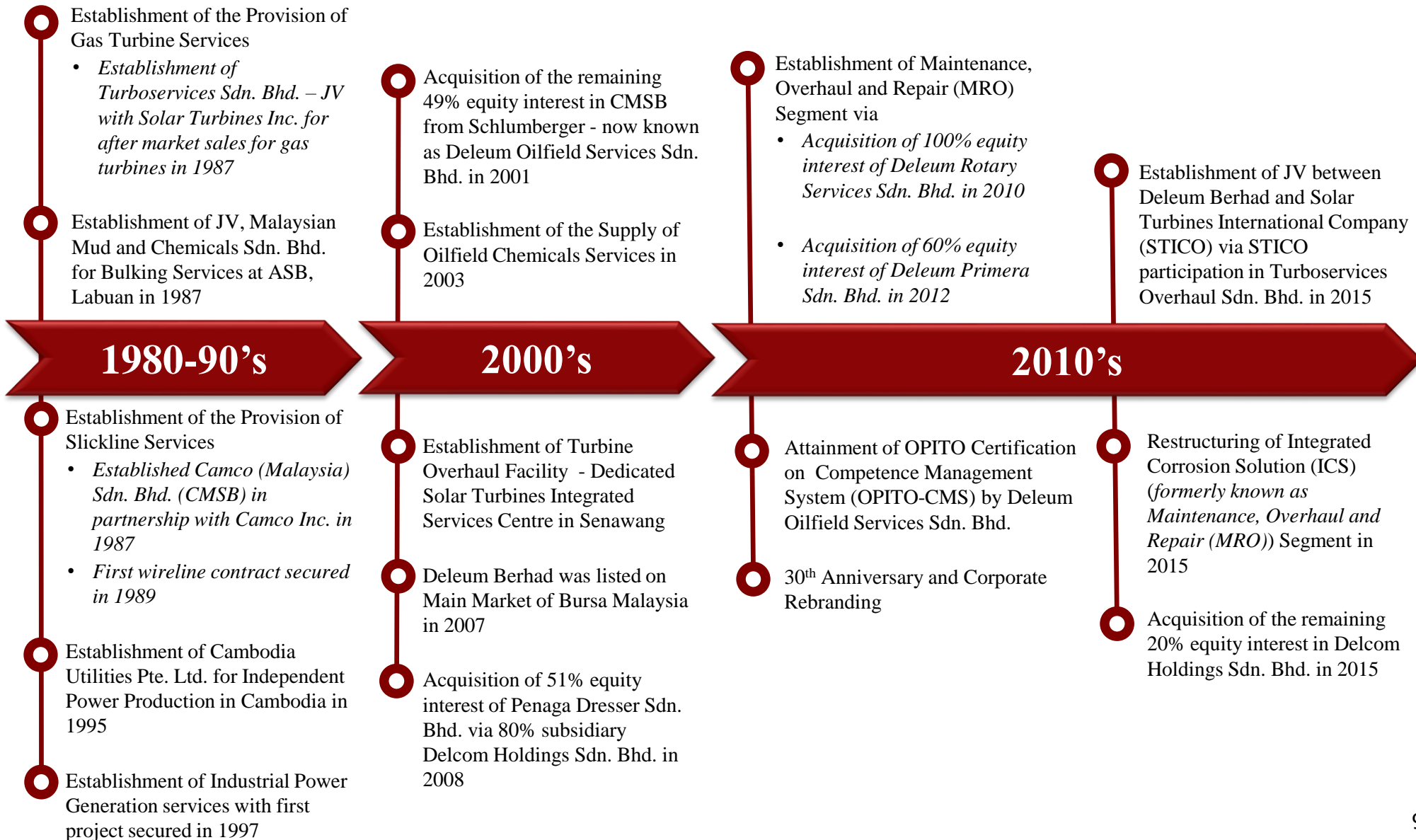
Deleum Berhad (Bursa: Deleum) is an investment holding company and through its subsidiaries, provides a diverse range of supporting specialised products and services for the oil and gas industry, particularly the exploration and production of oil and gas.

FINANCIAL YEAR (RM'000)	FY2015	FY2016
Revenue	649,398	608,652
Gross Profit	149,176	128,521
Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)	108,275	87,502
Profit before Tax (PBT)	71,151	49,767
Profit after Tax and Non-Controlling Interest (PAT after NCI)	45,408	26,513

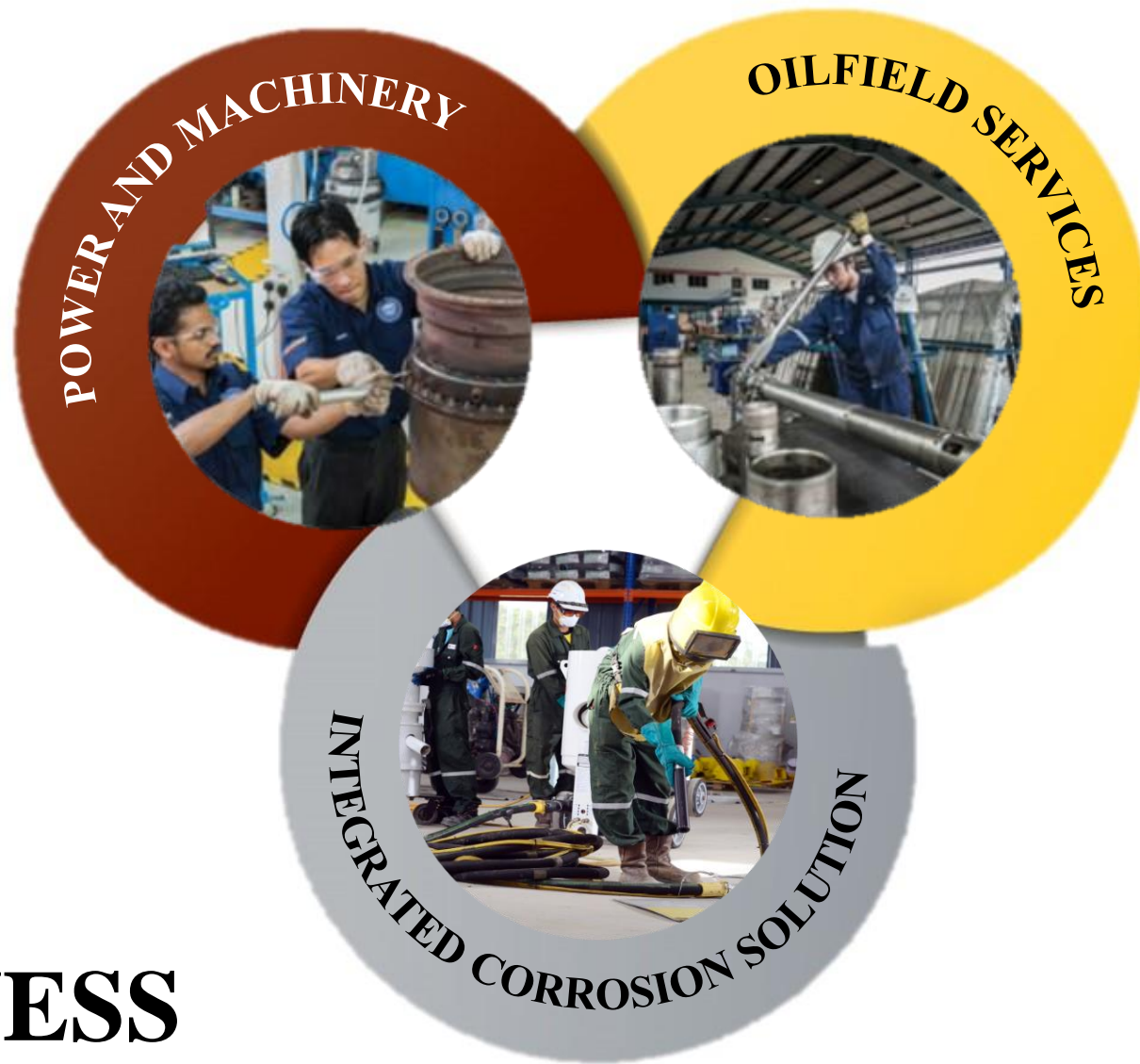
MARKET DATA	
Current Share Price (as at 21/09/17)	RM0.885
Number of Ordinary Shares	400 million
Market Capitalisation (as at 21/09/17)	RM354.0 million
Shareholders' Equity as at 30 Jun2017	RM301.2 million



MILESTONES ACCOMPLISHED



CORE BUSINESS SEGMENTS



BUSINESS SEGMENTS



Power & Machinery (P&M)



Oilfield Services (OS)



Integrated Corrosion Solution (ICS)

100%

Deleum Services S/B

Provision of gas turbines packages, maintenance and technical services, combined heat and power plants, and production related equipment and services predominantly for the oil and gas industry.

100%

Deleum Rotary Services S/B

Servicing, repair and maintenance of transformers, motor, generators, pumps and valves.

74%

Turboservices S/B^

Provision of gas turbine overhaul and technical services and supply of gas turbine parts.

51%

Penaga Dresser S/B

Supply, repair, maintenance and installation of valves and flow regulators.

100%

Deleum Oilfield Services S/B

Provision of slickline equipment and services, integrated wellhead maintenance services, drilling equipment and services and other oilfield related products and services.

100%

Deleum Chemicals S/B

Development and provision of solid deposit removal solutions for enhancement of crude oil production and the supply of oilfield chemicals and services.

60%

Deleum Primera S/B

Provision of integrated corrosion and inspection services, blasting technology and services for tanks, vessels, structures and piping.

Remarks:

* Dormant subsidiaries, associates and joint venture were excluded from the above business segments.

^ Partnership with STICO.



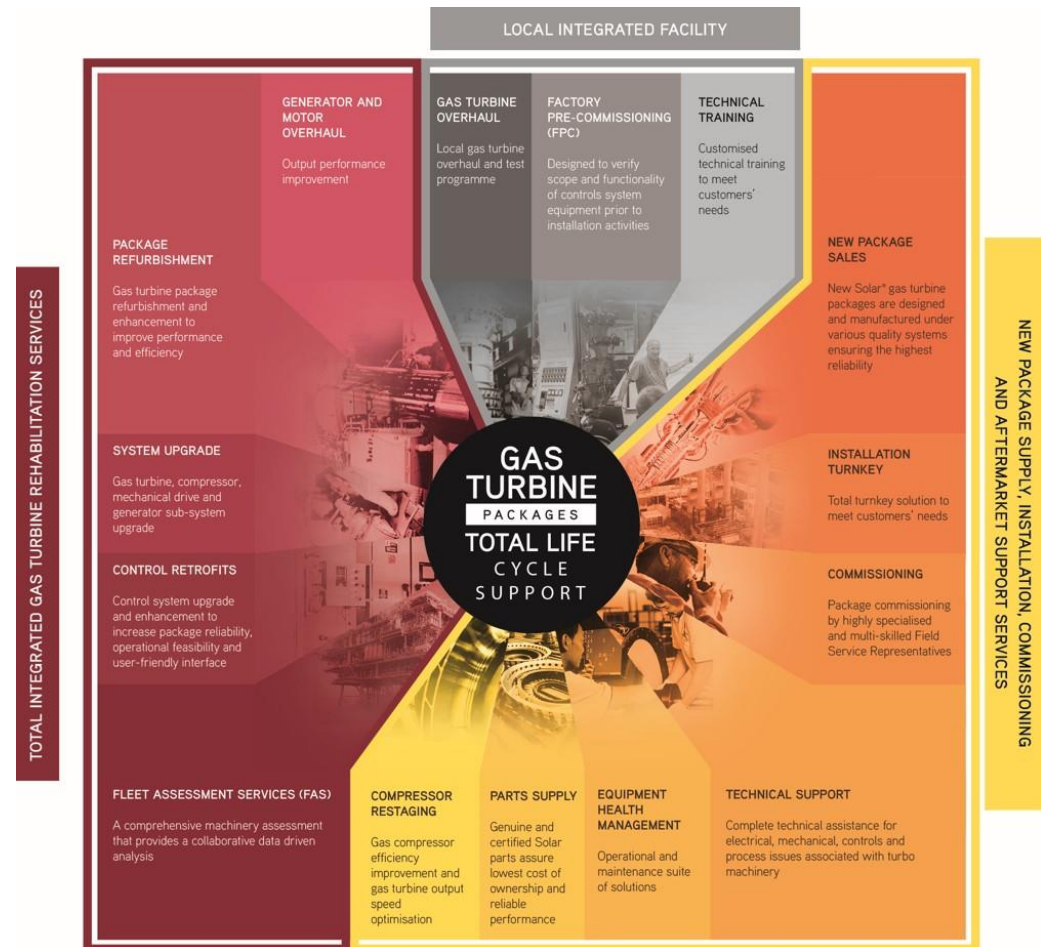
POWER AND MACHINERY

- Provision of Gas Turbine Packages
 - Supply of Gas Turbine and Gas Compressor Parts
 - Gas Turbine and Gas Compressor Overhaul, Maintenance and Technical Services
 - Combined Heat and Power Plant
 - Provision of Gas Processing Solution
 - Supply, Installation, Repair and Maintenance of Valves and Flow Regulators
 - Motors, Generators and Transformers Maintenance Services
 - Other Production Equipment and Related Services
-

POWER AND MACHINERY

Power and Machinery segment focuses on the provision of:

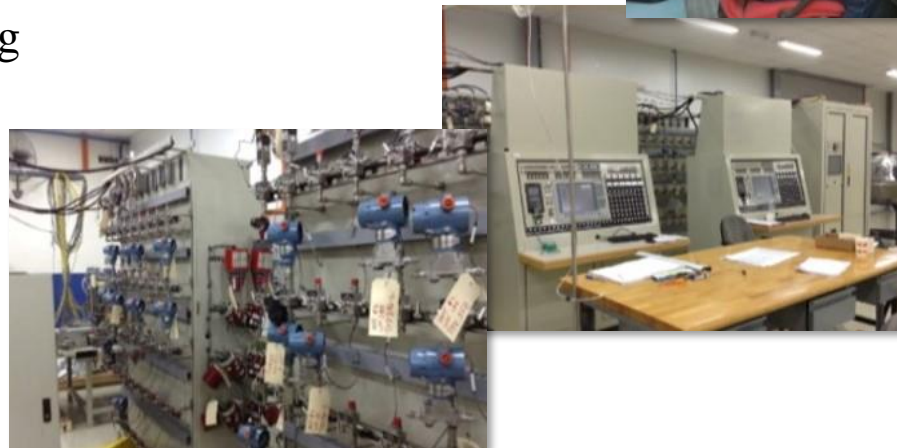
- Complete life cycle support of gas turbine generators, mechanical drives and compressor packages
- Turnkey solutions for combine heat and power plants
- EPCC for gas turbine installation, refurbishment and upgrades
- Supply, installation and maintenance of Acid Gas Removal Unit (AGRU) and Absorbent
- Supply, installation, repair and maintenance of valves and flow regulators
- Maintenance, Repair & Overhaul of motors, generators and transformers
- Highly insulated pipe-in-pipes for pipeline solution
- Offshore Transportation and Installation (T&I) works



INTEGRATED SERVICES CENTRE

LOCATED AT SENAWANG

- Invested plant and equipment > RM 20 million
- Sitting on 3.5 acres site (30k sq. ft. built-up area)
- Equipped with advanced simulators and training skids
- Capabilities:
 - Gas Turbine Overhaul
 - Gas Compressor Overhaul
 - Factory Pre-Commissioning Test for Control Systems Upgrade
 - Classroom and Practical Training



PROVISION OF MAINTENANCE, REPAIR AND OVERHAUL

DELEUM ROTARY SERVICES

- Acquired in year 2010
- IECEx certified
- Supported by highly skilled, experienced and trained personnel to execute workshop activities and field works
- Involves in the provision of maintenance, repair and overhaul of generators, transformers, pumps and valves.
- Focuses on:
 - Mechanical Equipment Services
 - Specialised Products & Services
 - Electrical Equipment Services
 - Field Services



VALVES AND FLOW REGULATORS SERVICES

PENAGA DRESSER is the sole agent of Dresser's products on control valves, regulators and safety relief valves for Malaysia market. It also provides Total Valve Management and supporting activities.

The services offered by **PENAGA DRESSER** include:

- Service support for control valves, regulators and safety relief valves, actuators and related instruments
- Diagnostic services using Electronic Valve Testing (EVT) methodology
- Control valves modification, upgrading and refurbishment
- Training on control valves servicing, assembly and smart products
(i.e. Positioners and Digital Level Transmitters)





OILFIELD SERVICES

- Provision of Slickline Equipment and Services
-
- Integrated Wellhead Maintenance
-
- Asset Integrated Solutions (A.I.S)
-
- Drilling and Production Facilities
-
- Specialty Chemical and Well Stimulation
-

SLICKLINE SERVICES & INTEGRATED WELLHEAD MAINTENANCE

SLICKLINE SERVICES

- Slickline Routine & Non-Routine Activities
- Slickline Perforation
- Slickline Fishing
- Memory Production Logging Tools (MPLT)
- Multi-finger Imaging Tools (MIT)
- Multiple Array Production Suite (MAPS)
- Hydraulic Mast Rental
- Gas Lift Valves
- Sub-surface Safety Valve Maintenance



INTEGRATED WELLHEAD MAINTENANCE

- Total Wellhead Maintenance Management
- Corrective Maintenance
- Preventive Maintenance
- Data and Well History Management
- Extended maintenance services up to header ball valves
- Critical Spare Parts Management
- Crews are trained and certified on all trees
- Failure Analysis Report
- Echometer Services
- Annulus Fluid Top Up

ASSET INTEGRATED SOLUTIONS (A.I.S)

- Well stimulation packages i.e. pumping services, mini coil tubing and chemical services
- Diversified package delivery i.e. stimulation vessel, lift-boat etc.
- Flow assurance services for stimulation i.e. scale, corrosion, wax, emulsion control and mitigation
- Hydraulic Pulse Generator⁴⁴

- Early Production System (EPS) package
- EPS System together with a floater or relocatable platform
- A complete process and production packages

- Leveraging on our own slickline units, well-intervention services, perforating services and chemical services
- Near wellbore damage remediation
- Through Tubing Gravel Pack

- Water shut-off
- Water injection scheme
- Water injection module

- Reactivation of non-flowing wells; producers and injectors all encompassing
- History, problem and investigations i.e. well analysis, new technology applications and testing, and lab services

- Well intervention services (i.e. perforation, Pipe Recovery, P&A, plug and packer setting services etc.)
- Near wellbore damage remediation
- Sand monitoring and control services

ASSET
INTEGRATED
SOLUTIONS
(A.I.S)

WELL
STIMULATION

WELL
ENHANCEMENT

EARLY
PRODUCTION
FACILITY

IDLE WELL
REACTIVATION

TRAINING WELL FACILITY

COMPETENCIES MANAGEMENT

DEVELOPMENT OF TRAINING WELL FACILITY

- **DELEUM OILFIELD SERVICES** had successfully commissioned the first Training Well Facility at Asian Supply Base in Labuan, Malaysia.
- Serves as a training platform providing simulated work environment.
- Made available also to external parties for training, testing and etc.
- Group's commitments:
 - To ensure workforce's competency and safety
 - To provide quality service to all customers



SPECIALTY CHEMICAL & WELL STIMULATION

Specialty Chemical & Well Stimulation is a research oriented unit which provides solution to challenging and demanding chemical solutions in oil and gas industry. It forms strategic alliances with reputable suppliers and technical partners to package superior solution to customers.

- Entered into **Joint Commercialisation Agreement** with PETRONAS Technology Ventures Sdn. Bhd. to jointly undertake commercialisation activities of SolidClenz® on 3 November 2011.
- SolidClenz™ has been selected as a finalist in the category of Best Production Chemicals Award in World Oil Awards 2014.
- Highlights:
 - Successfully updated ISO9001:2015 Quality Management Systems certification and ISO14001:2015 Environmental Management Systems certification
 - More than 1.5 million barrels accelerated oil produced with value creation of more than USD 100 million
 - Top 7 finalist for The Institution of Chemical Engineers (IChemE) Awards 2014

SPECIALTY CHEMICAL & WELL STIMULATION

SPECIALTY CHEMICALS*

SolidClenz®	Thermo-chemical solution to remove wax deposits
DEL-CLEAN®	Specialty formulation to dissolve and disperse complex inorganic deposits
Antifoulant GP-HX®	Specialty formulation to remove foulant from thermo-siphon equipment
DEL-SOL®	Specialty formulation to dissolve and disperse naphthenate deposits
Flow Surf®	Specialty formulation to separate sludge, rag, muck and emulsion
LIQUID FILTER®	Specialty polymer formulation for water shut-off and profile modification
SCALESTIM®	Squeeze treatment for prevention of scale
SAND-LIFT®	Specialty formulation to remove sand from tubing
SCALE-FREE	Specialty formulation to remove pipeline scale
DEL-PERSE®	Specialty formulation for wax inhibitor / PPD / dissolver
DEL-MUL®	Specialty formulation to break tough emulsion
DEL-MUL® LT	Specialty formulation to break tough emulsion in low temperature environment
DEL-SOL® AD	Specialty formulation to dissolve and disperse asphaltene deposits
DeWISTM	Modular and chemical assisted water treatment and injection system for injector wells

* As of date of printing

SPECIALTY CHEMICAL & WELL STIMULATION

- Organic deposit treatment
- Naphthenates treatment
- Scale treatment
- Removal of wellbore dirt
- Water shut-off and profile modification
- Pressure pumping and nitrogen
- Ifting
- Sand consolidation, fine migration control
- Zonal isolation
- Well integrity

Production Enhancement Solutions

Flow Assurance

Consultancy, R&D and Special Projects

- Scale squeeze treatment
- Production and performance chemicals for water injectors and oil producers
- Integrated tank cleaning
- On-line/offline cleaning (separators, heat exchangers, boilers)
- Tracer study, cleaning of flowline & pipelines, hazard containment
- Specialty formulation for CEOR schemes
- H2S monitoring, remediation and integrated management

- Consultancy services on crude oil production, flow assurance and water handling
- Development of Novel product to address production & flow assurance issues
- Water desalination, treatment and injection projects

- Surfactant and polymer formulation for CEOR.
- Specialty formulation to manage side effects of EOR scheme.



INTEGRATED CORROSION SOLUTION

- Low Dust, Environmentally Friendly Blasting Technology for Surface Preparation
- Passive Fire Protection Services
- Pipeline Field Joint Coating
- Coating Removal by Controlled Induction Heating
- Composite Repairs
- Hot and Cold Insulation Work (*using conventional method and Aspen Aerogel*)
- Pipe Spool Fabrication and Replacement
- Minor Fabrication and Structural Piping (*including onsite welding and cutting*)
- Corrosion Prevention for Riser Maintenance

INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA involves in the provision of services in the integrated corrosion, inspection and mitigation for the oil and gas industry.

DELEUM PRIMERA is the sole distributor of Sponge-Jet products for surface preparation works in Malaysia, Indonesia, Singapore, Brunei, Turkmenistan and Iraq.

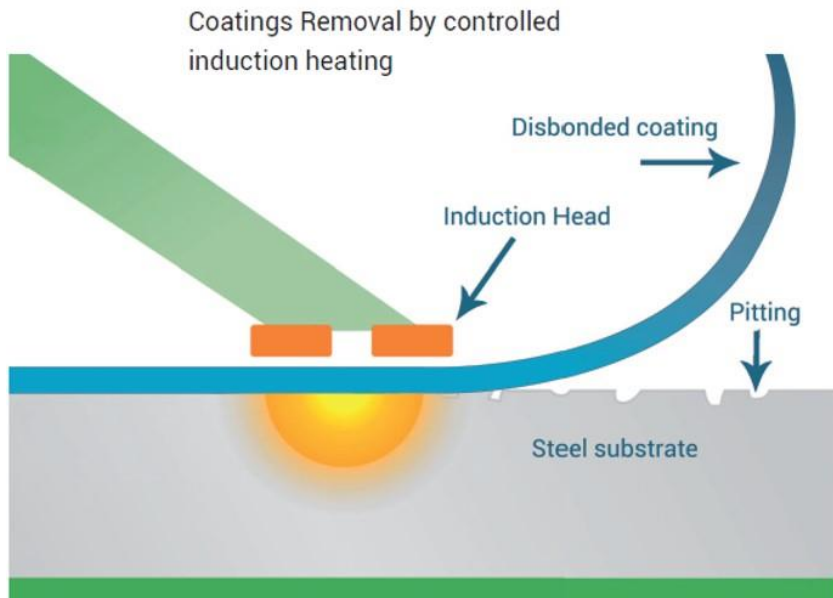


SPONGE-JET Technology

- Low blast-related dust, excellent profiling and cleaning capabilities
- Enhanced surface contaminant removal and retention
- Exponential waste reduction
- High productivity
- Improved work safety
- Reduce water consumption

INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA has also ventured into Rust and Paint Removal (RPR) Technology, a paint and coatings removal technology by controlled induction heating.



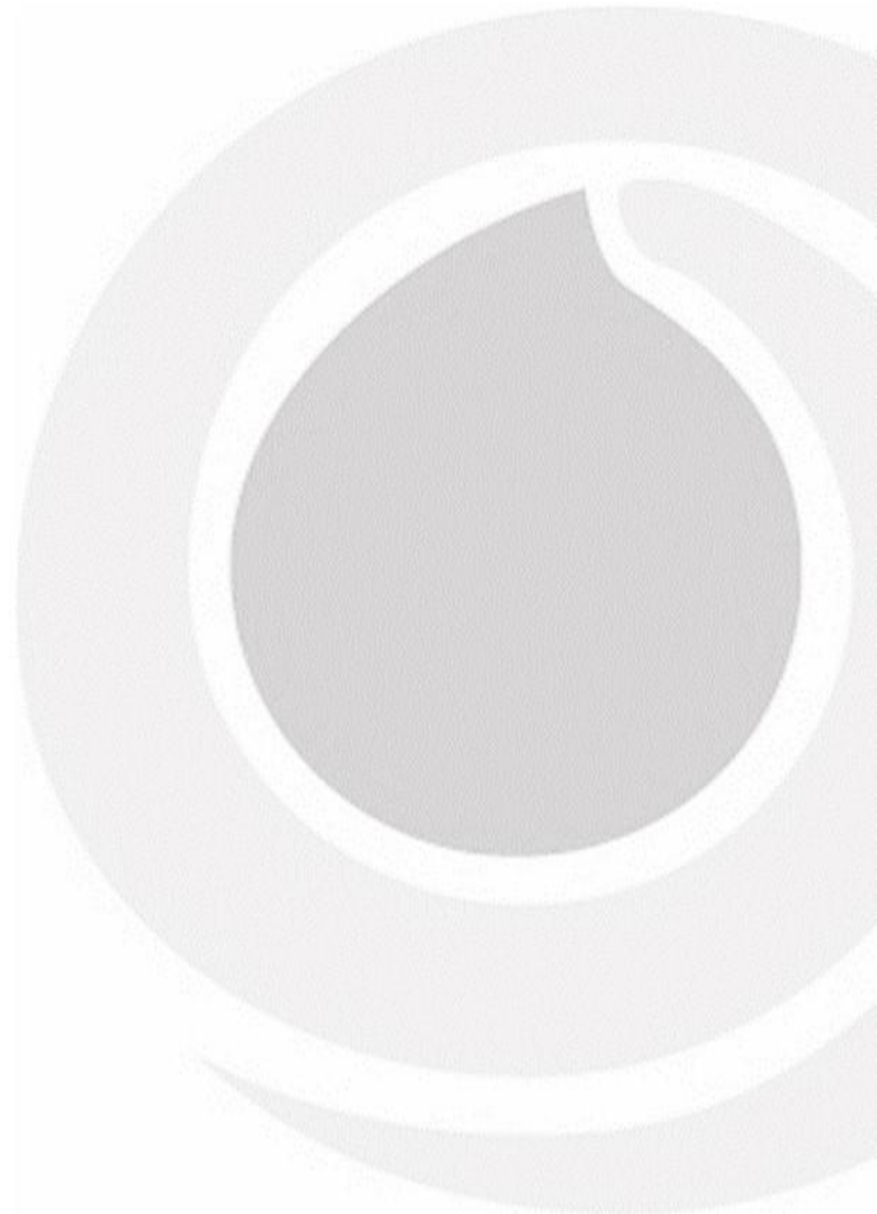
RPR Technology

- Ideal for removing paint and coatings
- Health and environmental friendly - removed entire coating without disintegrating and completely free from contaminating agents
- Makes disposal and recycling of waste easier and cheaper
- Minimum power consumption





CONTRACTS



LONG TERM SERVICE AGREEMENT (LTSA)

UPDATES: LONG TERM SERVICE AGREEMENT

- Turboservices Sdn. Bhd. had in FY2013 received a Letter of Award from Petroliam Nasional Berhad to provide aftermarket turbomachinery maintenance services for Solar Turbines Incorporated's gas turbines in Malaysia.
- The tenure of the LTSA is for 7 years with an extension option of 3 years until 2023.
- The scope of work in regards to the LTSA consists of supply of serviced parts, overhaul and exchange engine services, field service support, training, machinery renewal and upgrade work as well as project management.
- Covering approximately 300 gas turbine packages in the range of 1-15MW.



SLICKLINE CONTRACTS

UPDATES: SLICKLINE CONTRACTS

- Deleum Oilfield Services Sdn. Bhd., had in FY2013, received letter of awards from various PSC operators under a joint tender exercise for the provision of slickline equipment and services for PSC operators' drilling programmes and production operations.
- The duration of the slickline contracts is for a term of 5 years.
- The scope of work in regards to the slickline contracts include the supply of slickline equipment and services for PSC operators' operation covering both Peninsular and East Malaysia fields.



PAINTING AND BLASTING CONTRACTS

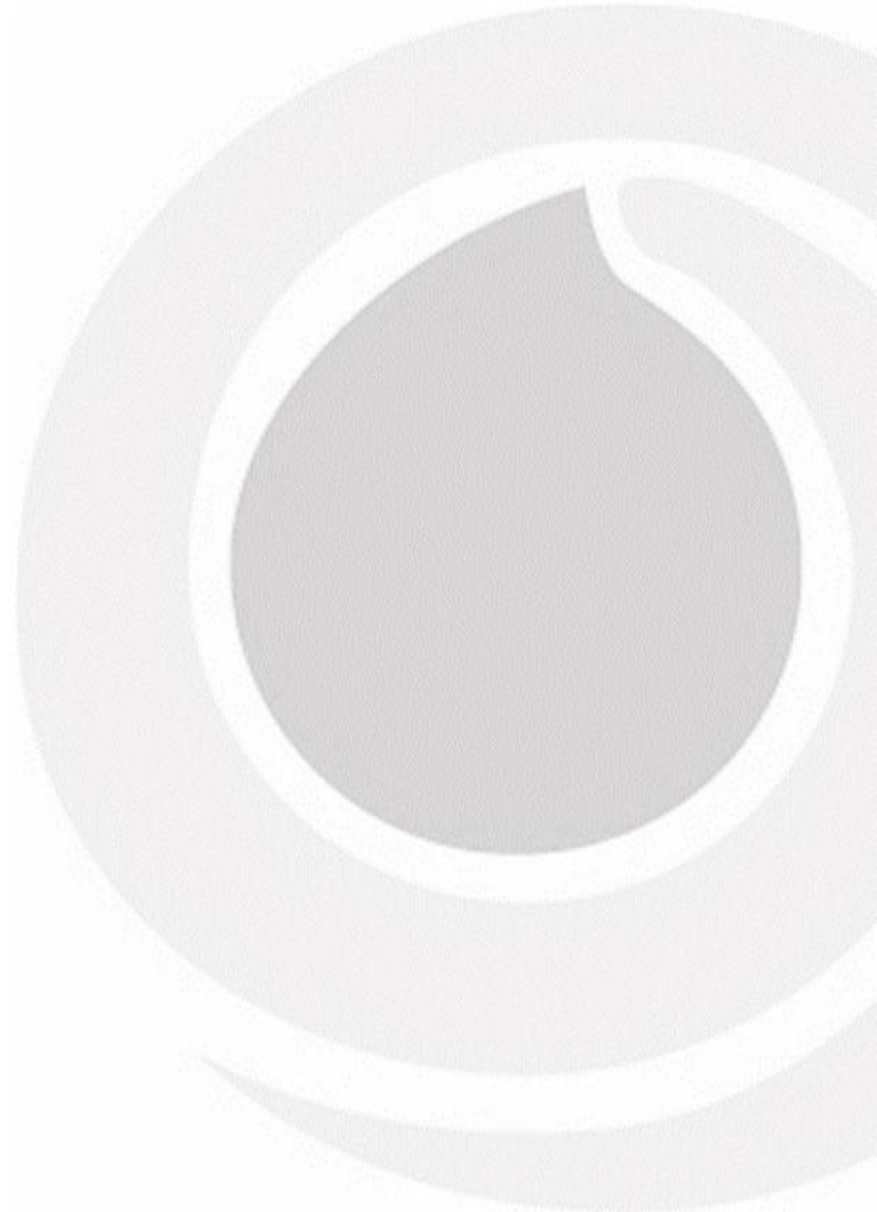
CONTRACTS EXTENSION: PROVISION OF PAINTING AND ALTERNATIVE BLASTING CONTRACTS

- In September 2016, Deleum Primera Sdn. Bhd. received two (2) Letters of Contract Extension from PETRONAS Carigali Sdn. Bhd. for the provision of painting and alternative blasting for Peninsular Malaysia and East Malaysia operations.
- The extension of the contracts is for a further period of one (1) year from 18 November 2016 until 17 November 2017.
- The scope of works awarded include:
 - Package B: Sponge Jet Blasting
 - Package C: Bristle, Wet Abrasive and Vacuum Blasting





AWARD & CERTIFICATIONS



AWARD OBTAINED

EXCELLENCE AWARD TOP CORPORATE GOVERNANCE & PERFORMANCE (SPECIAL CATEGORY)

- Deleum was awarded **Excellence Award for Top Corporate Governance (CG) and Performance** (*Market Capitalisation between RM300 million to RM1 billion*) by Minority Shareholder Watch Group (MSWG) on 15 December 2016.
- This award marks the second consecutive year that Deleum has been recognised for its excellent corporate governance practices.
- The purpose of the MSWG ASEAN CG Award 2016 is to announce findings and results on the corporate governance level in Malaysia and award top MALAYSIAN Public Listed Companies with good corporate governance practices.
- The winners were assessed based on the ASEAN Corporate Governance Scorecard.



MINORITY SHAREHOLDER WATCHDOG GROUP
BADAN PENGAWAS PEMEGANG SAHAM MINORITI BERHAD





MANAGEMENT SYSTEM CERTIFICATE

Certificate No: 70770-01004-001-UKAS	Initial certification date: 13, March, 2004	Date: 26, November, 2016 - 12, March, 2019
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This is to certify that the management system of

Deleum Services Sdn. Bhd.

No. 2, Jalan Bangsar Utama 9, Bangsar Utama, 59000 Kuala Lumpur, Malaysia
 and the sites as mentioned in the appendix accompanying this certificate

has been found to conform to the Quality Management System standard:
ISO 9001:2015

This certificate is valid for the following scope:

Provision of Product and Services for the Exploration and Production of Oil and Gas:

1. Primarily Wireline, Wellhead and Oilfield Services;
2. Turbomachinery Sales and Services;
3. Assembly and Supply of Centrifuges;
4. Chemical Supply and Services;
5. The Repair and Overhaul of Electrical and Mechanical Equipment Including Site Work;
6. Integrated Corrosion, Inspection and Mitigation for Surface Preparation Industry

Place and date:
Singapore, 26, November, 2016



For the issuing officer:
DNV-GL - Business Assurance
 36 Science Park Road, DNV GL Technology Centre, Singapore 118237



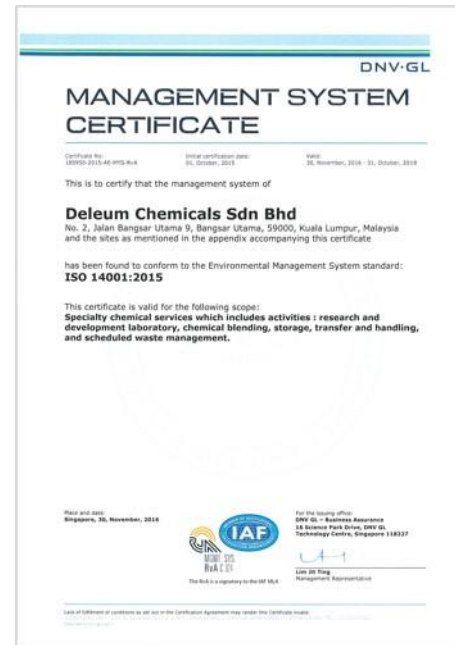
Lin Jie Jing
 Management Representative



Issued in fulfillment of conditions as set out in the Certification Agreement and upon the Certificate Holder's declaration that the system conforms to the standard, subject matter of the certificate, and to the conditions of the certificate.

This certificate will expire on 12/03/2019. Renewal requires a re-assessment. Please refer to the certificate conditions for further details.

Deleum Services Sdn. Bhd.
Deleum Oilfield Services Sdn. Bhd.
Deleum Chemicals Sdn. Bhd.
Deleum Rotary Services Sdn. Bhd.
Deleum Primera Sdn. Bhd.
Turboservices Sdn. Bhd.
(Valid till 12 March 2019)

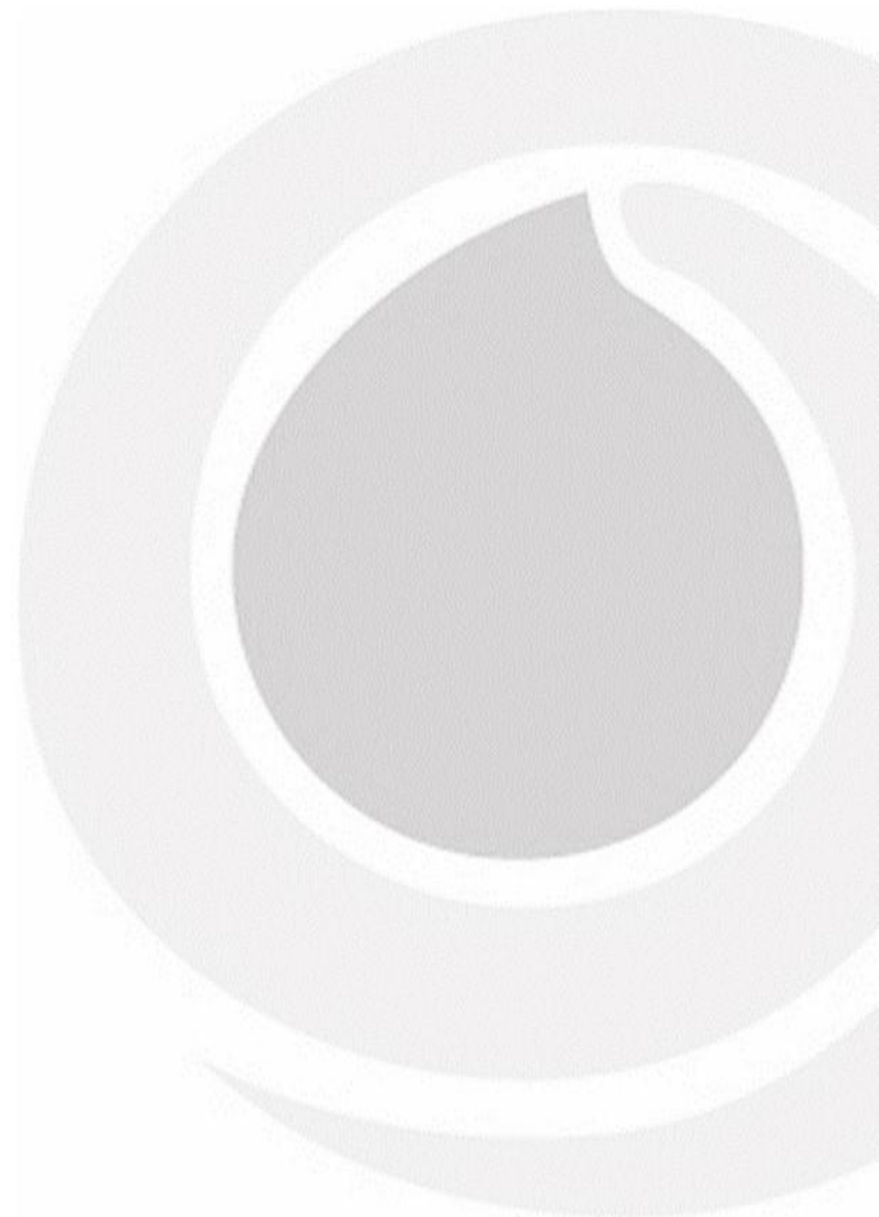


Deleum Chemicals Sdn. Bhd.
(Valid till 1 October 2018)



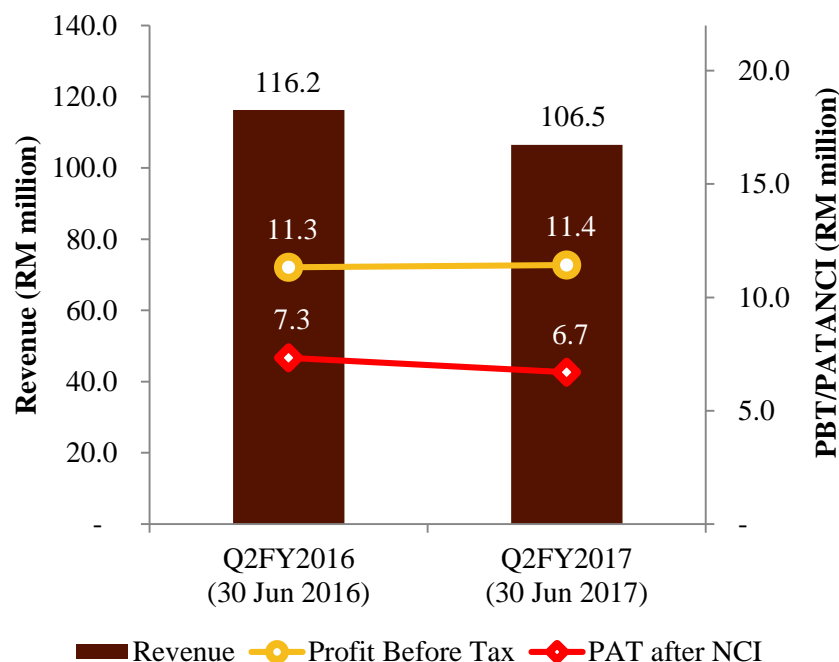
FINANCIAL RESULTS

Q2FY2017



Q2FY2017 – QUARTERLY RESULTS

QUARTERLY - REVENUE/PBT/PAT/NCI



TOP LINE ANALYSIS

Q2FY2017 revenue reduced by RM9.8 million or 8.4% as compared to Q2FY2016.

P&M:

↓ RM3.0 mil (↓ 4.4%)

Due to lower revenue contribution from parts, repairs and maintenance and valve and flow regulators, offset by the increase in work orders for exchange engines and ancillary services.

OS:

↓ RM3.4 mil (↓ 9.6%)

Due to decrease in revenue streams from well intervention and enhancement services, wellhead maintenance activities and lower utilisation of slickline assets.

ICS:

↓ RM3.5 mil (↓ 25.8%)

Due to lower work orders for corrosion protection and maintenance services from the Pan Malaysia Blasting Contract.

BOTTOM LINE ANALYSIS

PBT for Q2FY2017 was marginally higher by RM0.1 million or 0.9% as compared to Q2FY2016 due to improved contribution from OS segment, reduced finance costs due to pare down in borrowings and higher share of results from associates and a joint venture, offset partially by weaker performance from P&M and ICS segments as well as adverse impact from FOREX fluctuations.

P&M:

↓ RM1.1 mil (↓ 14.9%)

Due to lower revenue and further impacted by FOREX losses as compared to FOREX gain in Q2FY2017.

OS:

↑ RM2.0 mil (↑ 68.9%)

Due to improvement in margins from slickline activities and well intervention and enhancement services as well as reduction in finance costs as a result of lower borrowings.

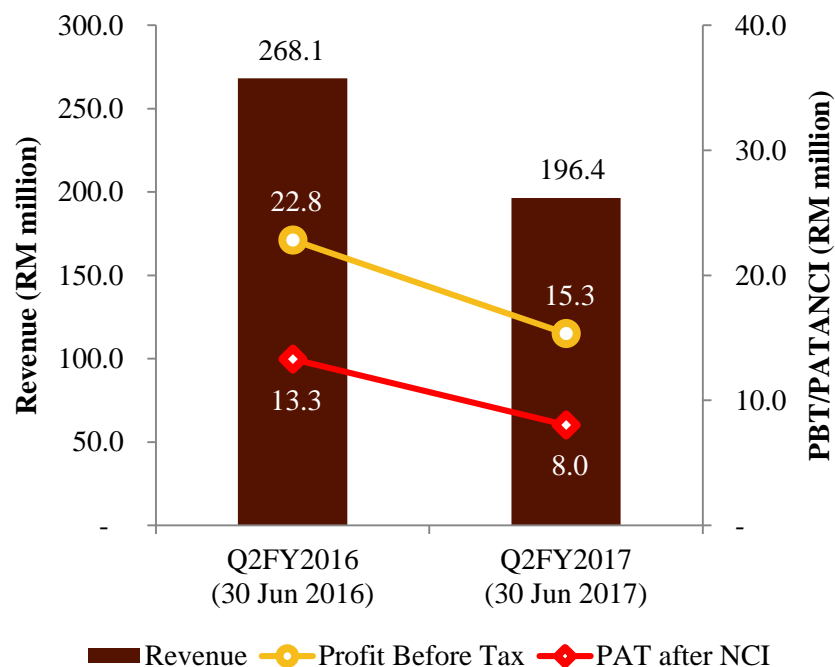
ICS:

↓ RM0.2 mil (↓ 20.1%)

Due to lower revenue contribution as compared to the Q2FY2017.

Q2FY2017 – CUMULATIVE RESULTS

CUMULATIVE - REVENUE/PBT/PAT/NCI



TOP LINE ANALYSIS

Cumulative Q2FY2017 revenue reduced by RM71.7 million or 26.7% as compared to the corresponding period.

P&M:

↓ RM59.4 mil (↓ 32.6%)

Due to lower work orders for exchange engines and lower revenue contribution from parts, repairs and maintenance and valve and flow regulators.

OS:

↓ RM11.1 mil (↓ 16.7%)

Due to lower revenue contribution from slickline activities and well intervention and enhancement services.

ICS:

↓ RM1.2 mil (↓ 6.2%)

Due to lower work orders for corrosion protection and maintenance services stemming from the Pan Malaysia Blasting Contract.

BOTTOM LINE ANALYSIS

Cumulative PBT for Q2FY2017 was lower by RM7.5 million or 32.7% as compared to the corresponding period due to weaker performance from P&M and OS segments, offset partially by stronger performance from ICS segment and higher contribution from associates.

P&M:

↓ RM6.9 mil (↓ 39.3%)

Due to lower revenue and further impacted by FOREX losses as compared to FOREX gain in corresponding period.

OS:

↓ RM0.1 mil (↓ 1.1%)

Due to lower revenue compensated by improved margins from slickline activities and well intervention and enhancement services as well as lower finance costs on lower borrowings.

ICS:

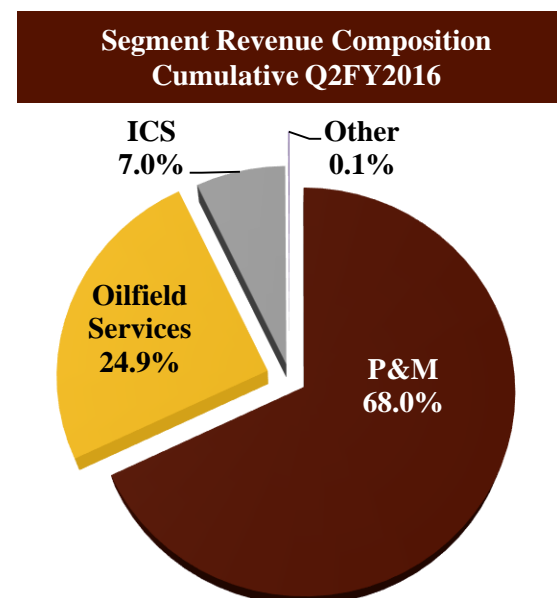
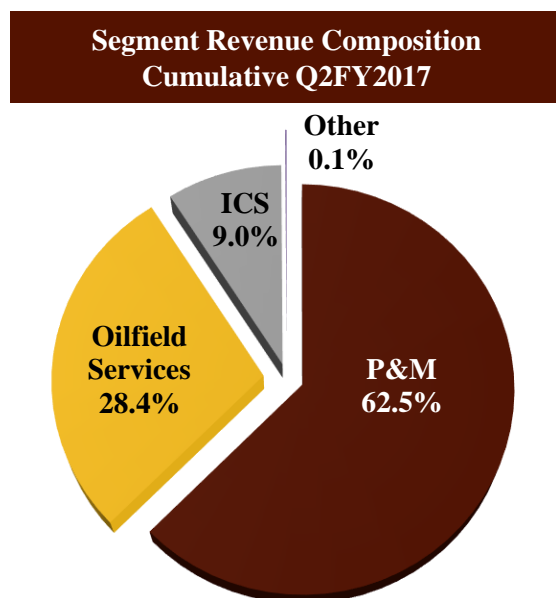
↑ RM0.5 mil (↑ 105.1%)

Due to improved margins on work orders for corrosion protection and maintenance on the back of operational efficiencies and lower costs to serve.

SEGMENTAL REVENUE – Q2FY2017

	Quarterly			Cumulative		
	Q2FY2017 RM'000	Q2FY2016 RM'000	Changes %	Q2FY2017 RM'000	Q2FY2016 RM'000	Changes %
Power and Machinery (P&M)	64,650	67,627	(4.4%)	122,843	182,265	(32.6%)
Oilfield Services (OS)	31,747	35,116	(9.6%)	55,665	66,798	(16.7%)
Integrated Corrosion Solution (ICS)	9,945	13,400	(25.8%)	17,699	18,867	(6.2%)
Other Non-reportable Segment*	119	100	19.0%	217	186	16.7%
Total Segment Revenue	106,461	116,243	(8.4%)	196,424	268,116	(26.7%)

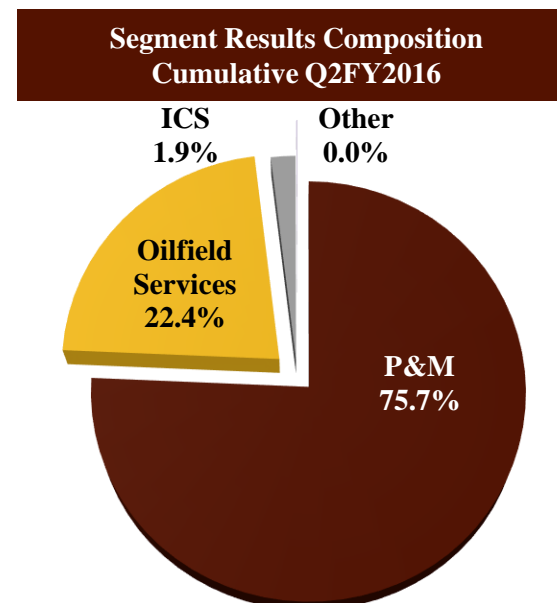
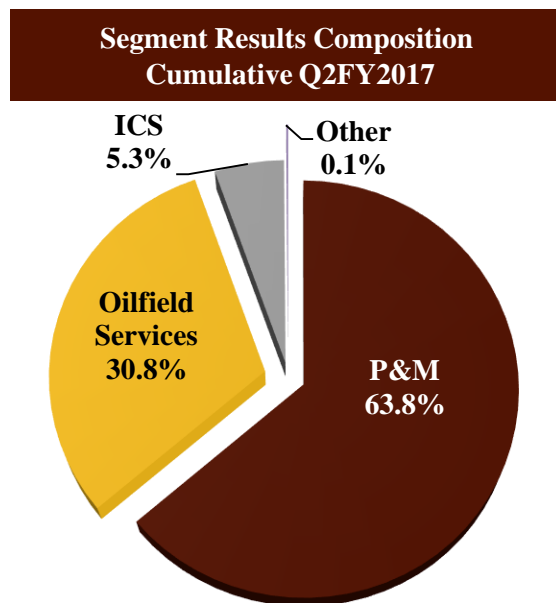
* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.



SEGMENTAL RESULTS – Q2FY2017

	Quarterly			Cumulative		
	Q2FY2017 RM'000	Q2FY2016 RM'000	Changes %	Q2FY2017 RM'000	Q2FY2016 RM'000	Changes %
Power and Machinery (P&M)	6,437	7,562	(14.9%)	10,664	17,563	(39.3%)
Oilfield Services (OS)	4,868	2,882	68.9%	5,143	5,201	(1.1%)
Integrated Corrosion Solution (ICS)	864	1,081	(20.1%)	890	434	105.1%
Other Non-reportable Segment*	11	5	120.0%	20	9	122.2%
Total Segment Results	12,280	11,530	6.5%	16,717	23,207	(28.0%)

* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.



BUSINESS SUSTAINABILITY

BREAKDOWN OF REVENUE

Products and Services by Segment

	1HFY2017		1HFY2016	
	Percentage (%)		Percentage (%)	
	Products	Services	Products	Services
Power and Machinery	51%	49%	43%	57%
Oilfield Services	6%	94%	7%	93%
Integrated Corrosion Solution (ICS)	0%	100%	0%	100%
Other Non-reportable Segment*	0%	100%	0%	100%
Group Revenue	34%	66%	31%	69%

Recurring and Once-off by Segment

	1HFY2017		1HFY2016	
	Percentage (%)		Percentage (%)	
	Recurring	Once-off	Recurring	Once-off
Power and Machinery	72%	28%	78%	22%
Oilfield Services	98%	2%	97%	3%
Integrated Corrosion Solution (ICS)	0%	100%	0%	100%
Other Non-reportable Segment*	100%	0%	100%	0%
Group Revenue	73%	27%	77%	23%

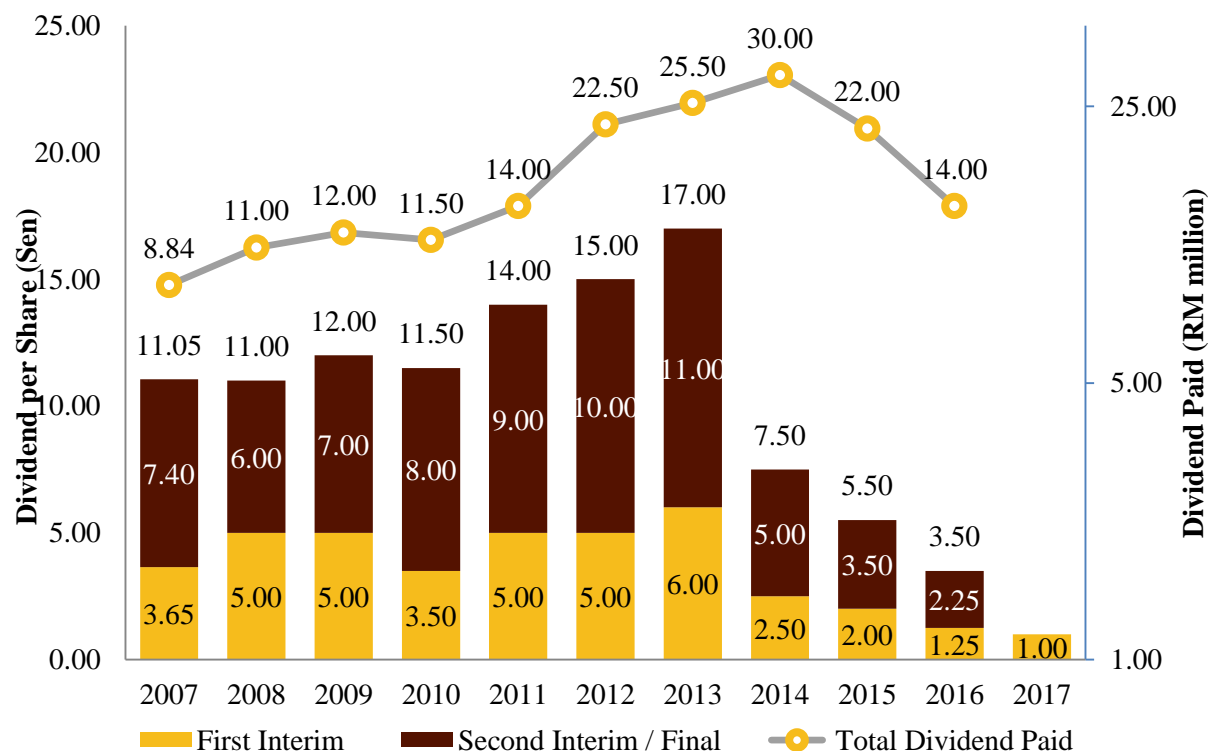
* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.

DIVIDEND

DIVIDEND POLICY

Deleum's dividend policy is of distributing gross dividend of 50% of the Group's annual profit attributable to the equity holders of the Company, subject to the availability of adequate distributable reserves, operating cash flow requirements, financial commitments, expansion plans and other relevant factors.

DIVIDEND HISTORY FROM FY2007 – FY2016



FY2016 DIVIDEND

per share

3.50 sen

TOTAL DIVIDEND PAID
since listing

RM178.5 mil

DIVIDEND PAYOUT

ratio of

52.8%

of earnings
attributable to equity
holders of the
Company for FY2016



SHAREHOLDERS' VALUE

TOTAL SHARES ACCUMULATED FOR ONE (1) UNIT OF SHARE INVESTED SINCE IPO

Year	Description	No. of Share(s) Issued	Cumulative No. of Share(s) Per Shareholder	Value (RM)
2007	Initial Public Offering (IPO) at RM2.55 per share	-	1.00	RM2.55
2008	Bonus Issue: 1 for 4	0.25	1.25	
2012	Bonus Issue: 1 for 2	0.63	1.88	
2014	Bonus Issue: 1 for 3	0.63	2.50	
2014	Share Split: 1 into 2	-	5.00	
Total Shares Accumulated for 1 Unit of Share Invested since IPO			5.00	

Return Per Share Since Listing	Formula	
Total market value for one (1) unit of share invested since IPO (5 shares X RM0.885*)	A	RM4.43
Accumulated dividend received	B	RM2.19
Total Return	C=A+B	RM6.62
Cost of Investment on IPO	D	RM2.55
Net Return	E=C-D	RM4.07
% of Return for One (1) Unit of Share Invested since IPO	E/D X 100%	159%

Note:

* Closing price as at 21 September 2017 is RM0.885 per ordinary share.

ORDER BOOK

Contracts	Expiry Year
Provision of Painting and Alternative Blasting	2017
Thermo-chemical Solid Deposition Treatment Technology	2018
Provision of Integrated Wellhead Maintenance Services	2018
Supply of PDC & Rock Bits	2018
Supply & Services for Casing Centralizer Equipment	2019
Provision of Slickline Equipment & Services	2019
Provision of Well Control Services	2020
Long Term Service Agreement for Gas Turbine	2023
Supply of Gas Turbine Packages	2023
Total Order Book = RM1.69 billion*	

Note:

* As at 31 July 2017.

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