



DELEUM



FY2016 FINANCIAL RESULTS & UPDATES

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*Sustaining
Our Values*



“The intrinsic value of our Company lies in our people, who are at the heart of everything that we strive to achieve. Our human capital creates and perpetuates our value and is a conduit towards the successful delivery of our mission and vision.”



*our people
our success*



CORPORATE STATEMENT

SHARED VALUES

INTEGRITY

Respect, Honesty & Ethics

PROFESSIONALISM

Accountability, Teamwork & Communication

HEALTH, SAFETY & ENVIRONMENT

*Healthy/Balanced Lifestyle,
Safety & Environment*

EXCELLENCE

Quality, Deliverance & Rewards

MISSION

**To Provide
Sustainable
Growth and
Enhance
Stakeholders'
Value**

VISION

**To be the Market
Leader in our
Operating Segments
domestically and to
achieve 20% Operating
Profits contribution
from International
Business by 2019**

ABOUT DELEUM

Overview

- Established in 1982
- Listed on the Main Market of Bursa Malaysia in 2007
- PETRONAS Licensed Service Provider

Our Business

- Evolved from a Product Oriented business to an **Integrated Solutions** provider.
- Focused on 3 core business segments :
 - *Power and Machinery (P&M)*
 - *Oilfield Services*
 - *Integrated Corrosion Solution (ICS)*

Our Competencies

- Recorded 7.52M Free Lost Time Injury (LTI) Man Hours as of 31 January 2017 (since 25 August 2012)
- Staff strength: 822 employees as of 28 February 2017
- First Training Well Facility commissioned at Asian Supply Base in Labuan, Malaysia



BOARD OF DIRECTORS



(from left)

- | | | |
|---|--|---|
| 1. Datuk Noor Azian binti Shaari
Independent Non-Executive Director | 4. Dato' Izham bin Mahmud
Non-Independent Non-Executive Chairman | 6. Datuk Chin Kwai Yoong
Independent Non-Executive Director |
| 2. Datuk Ishak bin Imam Abas
Independent Non-Executive Director | 5. Nan Yusri bin Nan Rahimy
Group Managing Director | 7. Datuk Ir (Dr) Abdul Rahim bin Hashim
Senior Independent Non-Executive Director |
| 3. Datuk Vivekananthan a/l M. V. Nathan
Non-Independent Non-Executive Deputy Chairman | | |

DELEUM BERHAD PROFILE

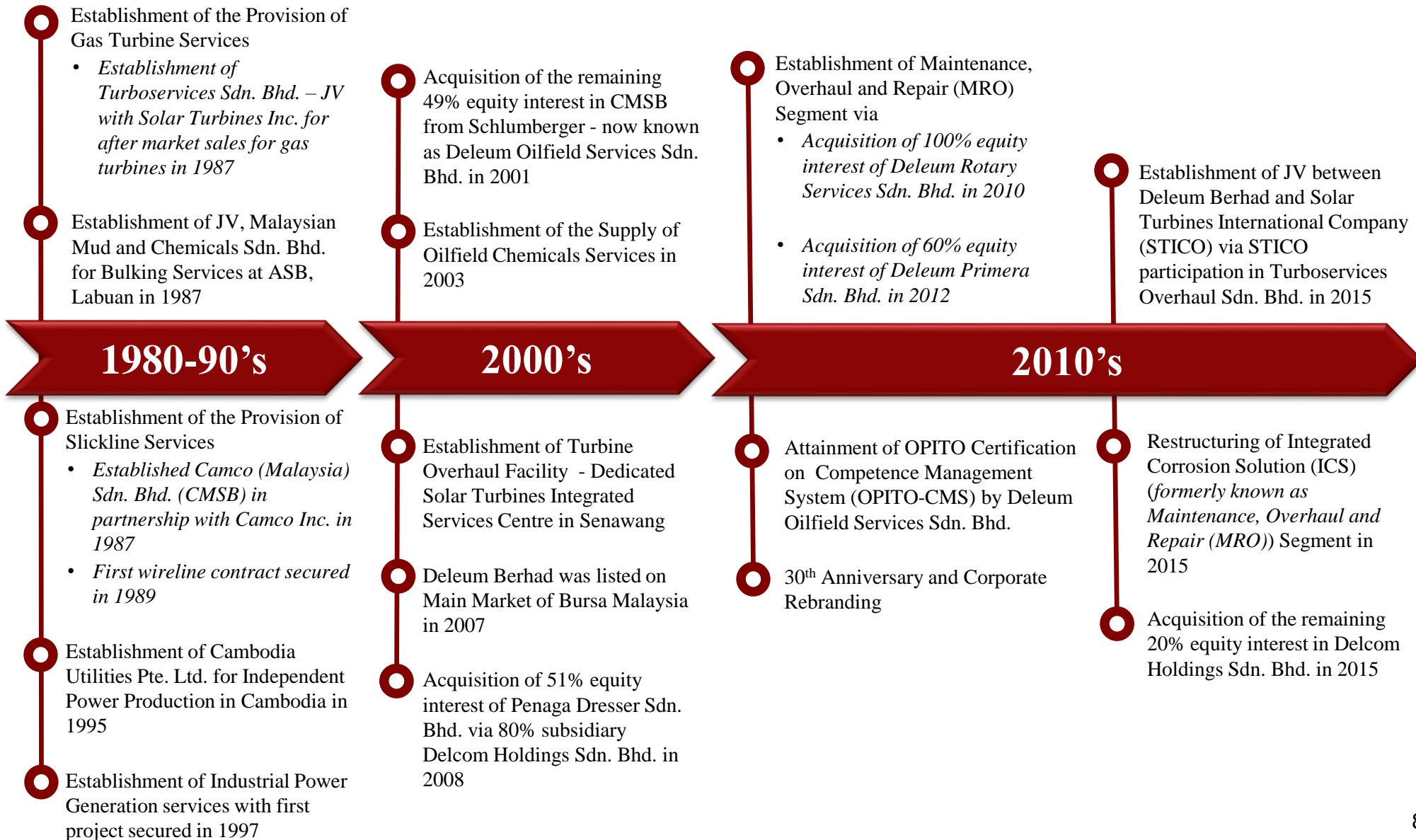
Deleum Berhad (Bursa: Deleum) is an investment holding company and through its subsidiaries, provides a diverse range of supporting specialised products and services for the oil and gas industry, particularly the exploration and production of oil and gas.

FINANCIAL YEAR (RM'000)	FY2015	FY2016
Revenue	649,398	608,652
Gross Profit	149,176	128,521
Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)	108,275	87,502
Profit before Tax (PBT)	71,151	49,767
Profit after Tax and Non-Controlling Interest (PAT after NCI)	45,408	26,513

MARKET DATA	
Current Share Price (as at 13/03/17)	RM1.00
Number of Ordinary Shares	400 million
Market Capitalisation (as at 13/03/17)	RM400.0 million
Shareholders' Equity as at 31 Dec 2016	RM300.8 million



MILESTONES ACCOMPLISHED



CORE BUSINESS SEGMENTS



BUSINESS SEGMENTS



Power & Machinery (P&M)



Oilfield Services



Integrated Corrosion Solution (ICS)

100%

Deleum Services S/B

Provision of gas turbines packages, maintenance and technical services, combined heat and power plants, and production related equipment and services predominantly for the oil and gas industry.

100%

Deleum Oilfield Services S/B

Provision of slickline equipment and services, integrated wellhead maintenance services, drilling equipment and services and other oilfield related products and services.

60%

Deleum Primera S/B

Provision of integrated corrosion and inspection services, blasting technology and services for tanks, vessels, structures and piping.

100%

Deleum Rotary Services S/B

Servicing, repair and maintenance of transformers, motor, generators, pumps and valves.

100%

Deleum Chemicals S/B

Development and provision of solid deposit removal solutions for enhancement of crude oil production and the supply of oilfield chemicals and services.

74%

Turboservices S/B^

Provision of gas turbine overhaul and technical services and supply of gas turbine parts.

51%

Penaga Dresser S/B

Supply, repair, maintenance and installation of valves and flow regulators.

Remarks:

* Dormant subsidiaries, associates and joint venture are excluded from the above business segments.

^ Partnership with STICO.



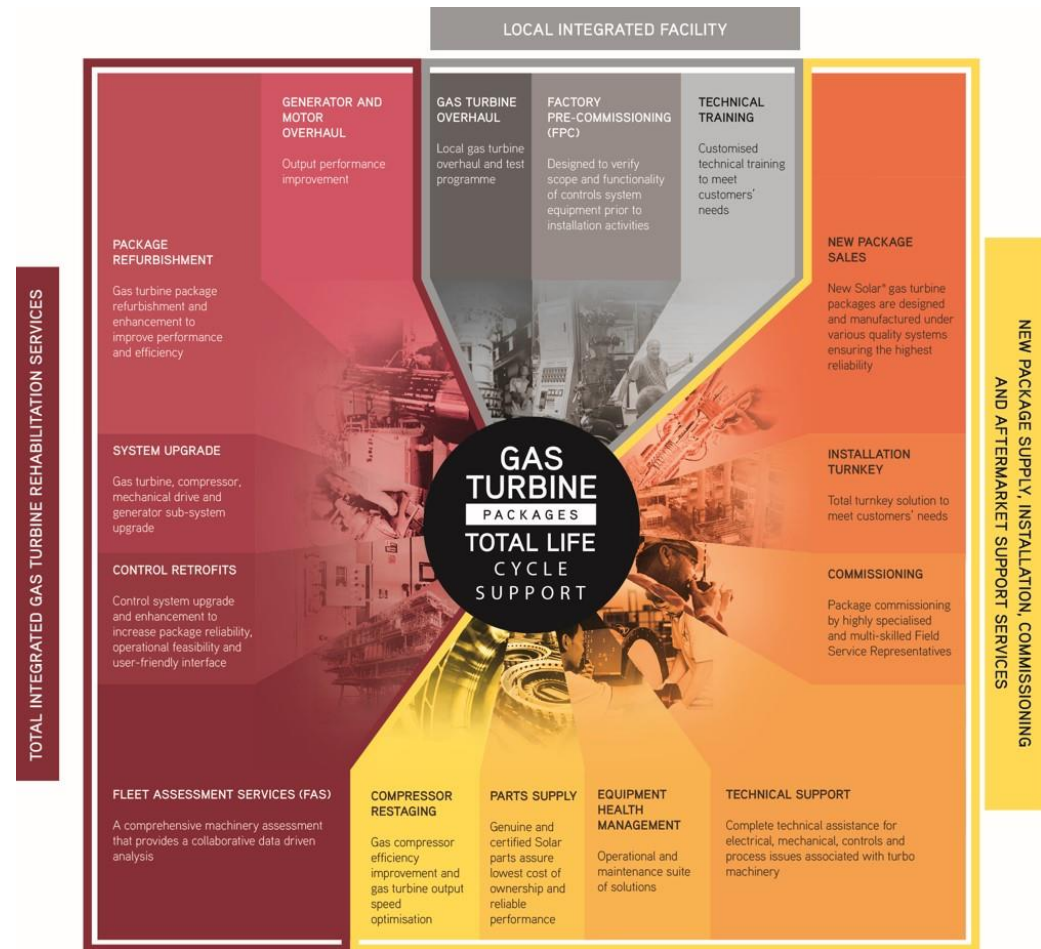
POWER AND MACHINERY

- Provision of Gas Turbine Packages
 - Supply of Gas Turbine and Gas Compressor Parts
 - Gas Turbine and Gas Compressor Overhaul, Maintenance and Technical Services
 - Combined Heat and Power Plant
 - Provision of Gas Processing Solution
 - Supply, Installation, Repair and Maintenance of Valves and Flow Regulators
 - Motors, Generators and Transformers Maintenance Services
 - Other Production Equipment and Related Services
-

POWER AND MACHINERY

Power and Machinery segment focuses on the provision of:

- Complete life cycle support of gas turbine generators, mechanical drives and compressor packages
- Turnkey solutions for combine heat and power plants
- EPCC for gas turbine installation, refurbishment and upgrades
- Supply, installation and maintenance of Acid Gas Removal Unit (AGRU) and Absorbent
- Supply, installation, repair and maintenance of valves and flow regulators
- Maintenance, Repair & Overhaul of motors, generators and transformers
- Highly insulated pipe-in-pipes for pipeline solution
- Offshore Transportation and Installation (T&I) works



INTEGRATED SERVICES CENTRE

LOCATED AT SENAWANG

- Invested plant and equipment > RM 20 million
- Sitting on 3.5 acres site (30k sq. ft. built-up area)
- Equipped with advanced simulators and training skids
- Capabilities:
 - Gas Turbine Overhaul
 - Gas Compressor Overhaul
 - Factory Pre-Commissioning Test for Control Systems Upgrade
 - Classroom and Practical Training



PROVISION OF MAINTENANCE, REPAIR AND OVERHAUL

DELEUM ROTARY SERVICES

- Acquired in year 2010
- IECEX certified
- Supported by highly skilled, experienced and trained personnel to execute workshop activities and field works
- Involves in the provision of maintenance, repair and overhaul of generators, transformers, pumps and valves.
- Focuses on:
 - Mechanical Equipment Services
 - Specialised Products & Services
 - Electrical Equipment Services
 - Field Services



VALVES AND FLOW REGULATORS SERVICES

PENAGA DRESSER is the sole agent of Dresser's products on control valves, regulators and safety relief valves for Malaysia market. It also provides Total Valve Management and supporting activities.

The services offered by **PENAGA DRESSER** include:

- Service support for control valves, regulators and safety relief valves, actuators and related instruments
- Diagnostic services using Electronic Valve Testing (EVT) methodology
- Control valves modification, upgrading and refurbishment
- Training on control valves servicing, assembly and smart products
(i.e. Positioners and Digital Level Transmitters)





OILFIELD SERVICES

- Provision of Slickline Equipment and Services
-
- Integrated Wellhead Maintenance
-
- Asset Integrated Solutions (A.I.S)
-
- Drilling & Production Facilities
-
- Specialty Chemical & Well Simulation
-

SLICKLINE SERVICES & INTEGRATED WELLHEAD MAINTENANCE

SLICKLINE SERVICES

- Slickline Routine & Non-Routine Activities
- Slickline Perforation
- Slickline Fishing
- Memory Production Logging Tools (MPLT)
- Multi-finger Imaging Tools (MIT)
- Multiple Array Production Suite (MAPS)
- Hydraulic Mast Rental
- Gas Lift Valves
- Sub-surface Safety Valve Maintenance



INTEGRATED WELLHEAD MAINTENANCE

- Total Wellhead Maintenance Management
- Corrective Maintenance
- Preventive Maintenance
- Data and Well History Management
- Extended maintenance services up to header ball valves
- Critical Spare Parts Management
- Crews are trained and certified on all trees
- Failure Analysis Report
- Echometer Services
- Annulus Fluid Top Up

ASSET INTEGRATED SOLUTIONS (A.I.S)

- Well stimulation packages i.e. pumping services, mini coil tubing and chemical services
- Diversified package delivery i.e. stimulation vessel, lift-boat etc.
- Flow assurance services for stimulation i.e. scale, corrosion, wax, emulsion control and mitigation
- Hydraulic Pulse Generator⁴⁴

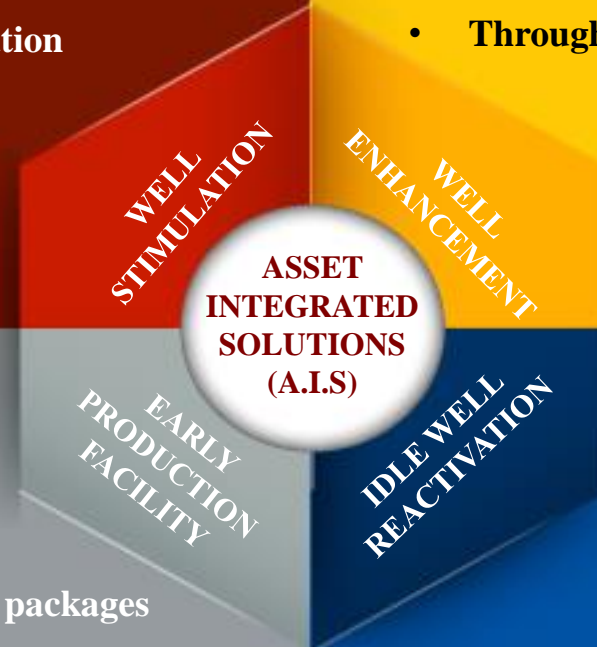
- Early Production System (EPS) package
- EPS System together with a floater or relocatable platform
- A complete process and production packages

- Leveraging on our own slickline units, well-intervention services, perforating services and chemical services
- Near wellbore damage remediation
- Through Tubing Gravel Pack

- Water shut-off
- Water injection scheme
- Water injection module

- Reactivation of non-flowing wells; producers and injectors all encompassing
- History, problem and investigations i.e. well analysis, new technology applications and testing, and lab services

- Well intervention services (i.e. perforation, Pipe Recovery, P&A, plug and packer setting services etc.)
- Near wellbore damage remediation
- Sand monitoring and control services



TRAINING WELL FACILITY

COMPETENCIES MANAGEMENT

DEVELOPMENT OF TRAINING WELL FACILITY

- **DELEUM OILFIELD SERVICES** had successfully commissioned the first Training Well Facility at Asian Supply Base in Labuan, Malaysia.
- Serves as a training platform providing simulated work environment.
- Made available also to external parties for training, testing and etc.
- Group's commitments:
 - To ensure workforce's competency and safety
 - To provide quality service to all customers



INTEGRATED CHEMICAL SOLUTIONS

DELEUM CHEMICALS is a research oriented company which provides solution to challenging and demanding chemical solutions in oil and gas industry. It forms strategic alliances with reputable suppliers and technical partners to package superior solution to customers.

- Entered into **Joint Commercialisation Agreement** with PETRONAS Technology Ventures Sdn. Bhd. to jointly undertake commercialisation activities of SolidClenz™ on 3 November 2011.
- SolidClenz™ has been selected as a finalist in the category of Best Production Chemicals Award in World Oil Awards 2014.
- Highlights:
 - Successfully updated ISO9001:2015 Quality Management Systems certification and ISO14001:2015 Environmental Management Systems certification
 - More than 1.5 million barrels accelerated oil produced with value creation of more than USD 100 million
 - Top 7 finalist for The Institution of Chemical Engineers (IChemE) Awards 2014

INTEGRATED CHEMICAL SOLUTIONS

SPECIALTY CHEMICALS*

SolidClenz™	Thermo-chemical solution to remove wax deposits
DEL-CLEAN™	Specialty formulation to dissolve and disperse complex inorganic deposits
Antifoulant GP-HX®	Specialty formulation to remove foulant from thermo-siphon equipment
DEL-SOL™	Specialty formulation to dissolve and disperse naphthenate deposits
Flow Surf®	Specialty formulation to separate sludge, rag, muck and emulsion
LIQUID FILTER®	Specialty polymer formulation for water shut-off and profile modification
SCALESTIM®	Squeeze treatment for prevention of scale
SAND-LIFT®	Specialty formulation to remove sand from tubing
SCALE-FREE™	Specialty formulation to remove pipeline scale
DEL-PERSE™	Specialty formulation for wax inhibitor / PPD / dissolver
DEL-MUL™	Specialty formulation to break tough emulsion
DEL-SOL AD	Specialty formulation to dissolve and disperse asphaltene deposits

* As of date of printing

INTEGRATED CHEMICAL SOLUTIONS

- Organic deposit treatment
- Naphthenates treatment
- Scale treatment
- Removal of wellbore dirt
- Water shut-off and profile modification
- Pressure pumping and nitrogen
- Ifting
- Sand consolidation, fine migration control
- Zonal isolation
- Well integrity

Production Enhancement Solutions

Flow Assurance

Consultancy, R&D and Special Projects

- Scale squeeze treatment
- Production and performance chemicals for water injectors and oil producers
- Integrated tank cleaning
- On-line/offline cleaning (separators, heat exchangers, boilers)
- Tracer study, cleaning of flowline & pipelines, hazard containment
- Specialty formulation for CEOR schemes
- H2S monitoring, remediation and integrated management

- Consultancy services on crude oil production, flow assurance and water handling
- Development of Novel product to address production & flow assurance issues
- Water desalination, treatment and injection projects

- Surfactant and polymer formulation for CEOR.
- Specialty formulation to manage side effects of EOR scheme.



INTEGRATED CORROSION SOLUTION (ICS)

- Low Dust, Environmentally Friendly
Blasting Technology for Surface Preparation
 - Passive Fire Protection Services
 - Pipeline Field Joint Coating
 - Coating Removal by Controlled Induction
Heating
 - Composite Repairs
 - Hot and Cold Insulation Work *(using
conventional method and Aspen Aerogel)*
 - Pipe Spool Fabrication and Replacement
 - Minor Fabrication and Structural Piping
(including onsite welding and cutting)
 - Corrosion Prevention for Riser Maintenance
-

INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA involves in the provision of services in the integrated corrosion, inspection and mitigation for the oil and gas industry.

DELEUM PRIMERA is the sole distributor of Sponge-Jet products for surface preparation works in Malaysia, Indonesia, Singapore, Brunei, Turkmenistan and Iraq.

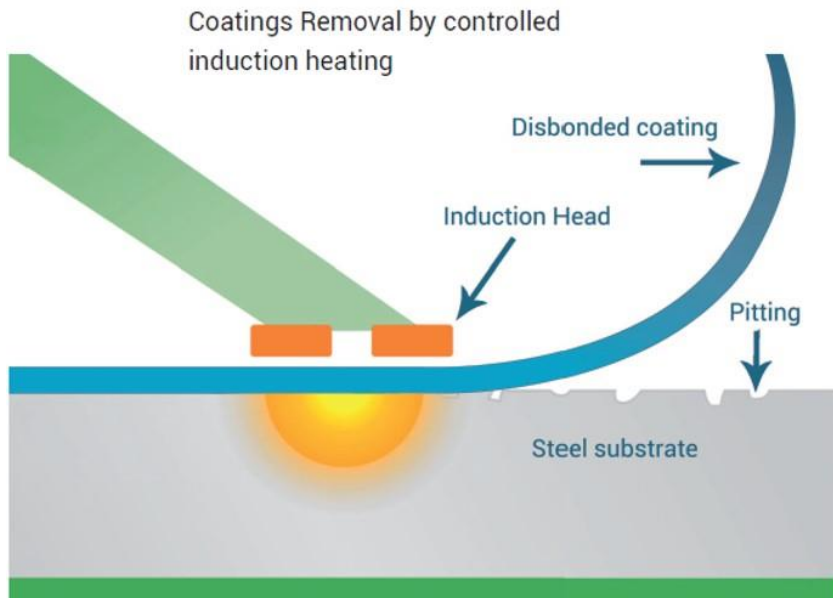


SPONGE-JET Technology

- Low blast-related dust, excellent profiling and cleaning capabilities
- Enhanced surface contaminant removal and retention
- Exponential waste reduction
- High productivity
- Improved work safety
- Dramatically reduced

INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA has also ventured in Rust and Paint Removal (RPR) Technology, a paint and coatings removal technology by controlled induction heating.



RPR Technology

- Ideal for removing paint and coatings
- Health and environmental friendly - removed entire coating without disintegrating and completely free from contaminating agents
- Makes disposal and recycling of waste easier and cheaper
- Minimum power consumption





LONG-TERM CONTRACTS



LONG TERM SERVICE AGREEMENT (LTSA)

UPDATES ON LONG TERM SERVICE AGREEMENT

- Turboservices Sdn. Bhd. had in FY2013 received a Letter of Award from Petroliam Nasional Berhad to provide aftermarket turbomachinery maintenance services for Solar Turbines Incorporated's gas turbines in Malaysia.
- The tenure of the LTSA is for 7 years with an extension option of 3 years until 2023.
- The scope of work in regards to the LTSA consists of supply of serviced parts, overhaul and exchange engine services, field service support, training, machinery renewal and upgrade work as well as project management.
- Covering approximately 300 gas turbine packages in the range of 1-15MW.



SLICKLINE CONTRACTS

UPDATES ON SLICKLINE CONTRACTS

- Deleum Oilfield Services Sdn. Bhd., had in FY2013, received letter of awards from various PSC operators under a joint tender exercise for the provision of slickline equipment and services for PSC operators' drilling programmes and production operations.
- The duration of the slickline contracts is for a term of 5 years.
- The scope of work in regards to the slickline contracts include the supply of slickline equipment and services for PSC operators' operation covering both Peninsular and East Malaysia fields.



PAINTING AND BLASTING CONTRACTS

PROVISION OF PAINTING AND ALTERNATIVE BLASTING CONTRACTS

- Deleum Primera Sdn. Bhd., had in FY2014, received the Letter of Awards from PETRONAS Carigali Sdn. Bhd. for the provision of painting and alternative blasting for Peninsular Malaysia and East Malaysia operations.
- Awarded extension of the contract for a further 1 year until November 2017.
- The scope of works awarded include:
 - Package B: Sponge Jet Blasting
 - Package C: Bristle, Wet Abrasive and Vacuum Blasting



Secured First Medium Term Contract





AWARD & RECOGNITION



AWARD OBTAINED

EXCELLENCE AWARD TOP CORPORATE GOVERNANCE & PERFORMANCE

- Deleum was awarded **Excellence Award for Top Corporate Governance (CG) and Performance** (*Market Capitalisation between RM300 million to RM1 billion*) by Minority Shareholder Watch Group (MSWG) on 15 December 2016.
- This award marks the second consecutive year that Deleum has been recognised for its excellent corporate governance practices.
- The purpose of the MSWG ASEAN CG Award 2016 is to announce findings and results on the corporate governance level in Malaysia and award top MALAYSIAN Public Listed Companies with good corporate governance practices.
- The winners were assessed based on the ASEAN Corporate Governance Scorecard.



MINORITY SHAREHOLDER WATCHDOG GROUP
BADAN PENGAWAS PEMEGANG SAHAM MINORITI BERHAD



CERTIFICATIONS OBTAINED

IECEX CoC Certified Service Facility – Kajang Service Facility Deleum Rotary Services Sdn. Bhd. 28 May 2013

IECEX CoC Certified Service Facility	
INTERNATIONAL ELECTROTECHNICAL COMMISSION IEC Certification Scheme for Explosive Atmospheres <small>For rules and details of the IECEx Scheme visit www.iecex.com</small>	
Certificate No.: IECEx SIM 50005	Issue No.: 2
Status: Current	Date of Issue: 2013-05-28
Applicant: Deleum Rotary Services Sdn. Bhd. No 3 Jalan P418, Bandar Teknologi Kajang Kajang, Selangor Malaysia	
Type of Service: Repair and Overhaul according to IEC 60079-10	
Type of Protection: Flameproof Enclosure "d" Increased Safety "n" Type of Protection "n"	
Scope of Service: Motors up to 7.5 MW (Ex d, Ex e, Ex n) Generators up to 400 MW (Ex e, Ex n) Ex d Terminal boxes of Generators	
Locations covered by this Certificate: Deleum Rotary Services Sdn. Bhd. No 3 Jalan P418, Bandar Teknologi Kajang, Kajang, Selangor Malaysia	
Facility Audit Report: AUSIMPAR10.0003003 <small>This certificate is issued as verification that the Service Facility and associated locations were assessed and found to comply with the IECEx Scheme requirements, relating to the type and scope of service listed above. This certificate is granted subject to the conditions as set out in IECEx Scheme Rules, IECEx OS and Operational Documents as amended.</small>	
Approved for issue on behalf of the IECEx Certification Body: Ashraf Chowdhury	Principal Engineer
Signature: 	28 May 2013
<small>1. This certificate and schedule may only be reproduced in full. 2. This certificate is not transferable and remains the property of the issuing body. 3. The status and authenticity of this certificate may be verified by visiting the Official IECEx Website.</small>	
Certificate issued by: Safety in Mines Testing and Research Station (Simtars) 2 Smith Street REGISBANK QLD 4301 Australia 	

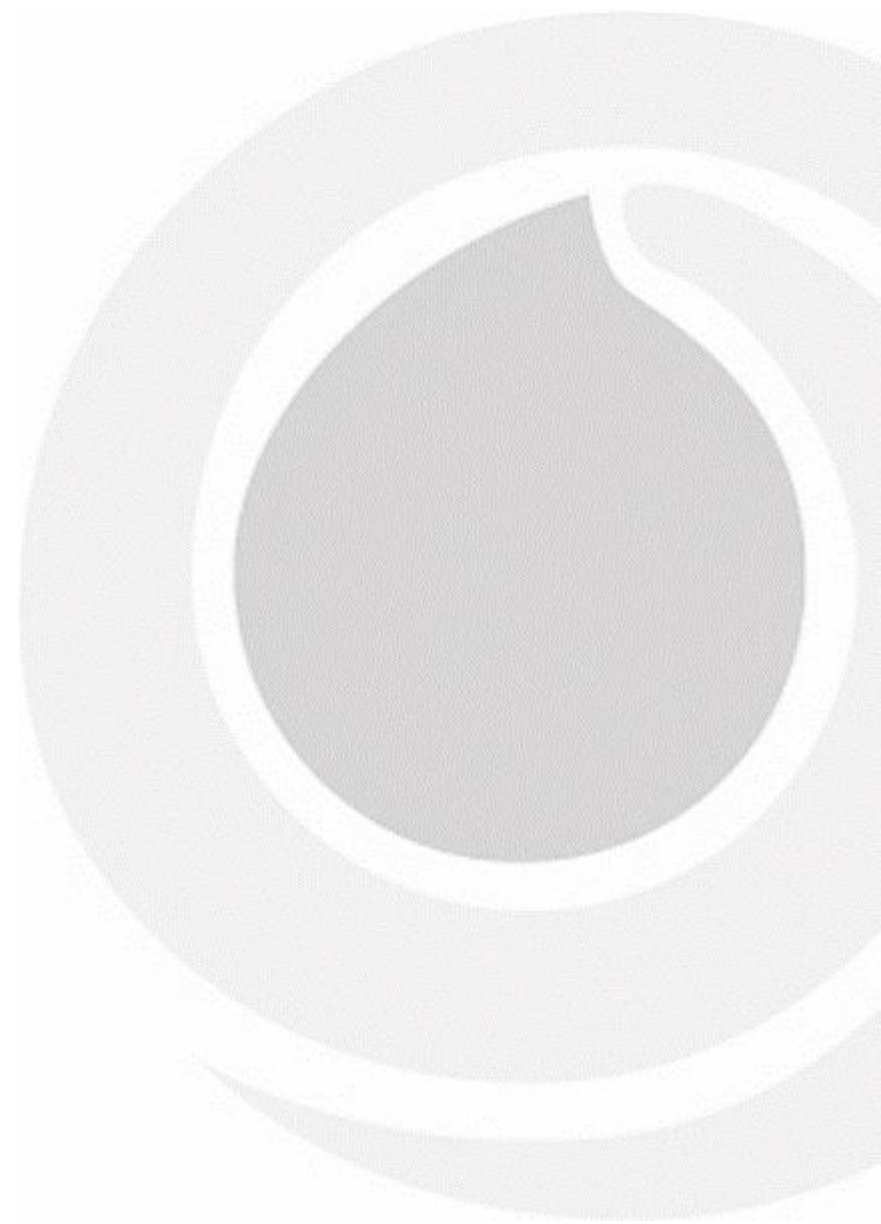
IECEX CoC Certified Service Facility – Bintulu Service Facility, Deleum Rotary Services Sdn. Bhd. 23 February 2015

IECEX CoC Certified Service Facility	
INTERNATIONAL ELECTROTECHNICAL COMMISSION IEC Certification Scheme for Explosive Atmospheres <small>For rules and details of the IECEx Scheme visit www.iecex.com</small>	
Certificate No.: IECEx SIM 60007	Issue No.: 1
Status: Current	Date of Issue: 2015-02-23
Applicant: Deleum Rotary Services Sdn. Bhd. Lot 3955, Block 32 Jalan Sungai Nyayu 97000 Bintulu, Sarawak Malaysia	
Type of Service: Repair and Overhaul according to IEC 60079-10	
Type of Protection: Flameproof Enclosure "d" Increased Safety "n" Type of Protection "n"	
Scope of Service: Motors up to 6 MW (Ex d, Ex e, Ex n)	
Locations covered by this Certificate: Deleum Rotary Services Sdn. Bhd. Lot 3955, Block 32 Jalan Sungai Nyayu 97000 Bintulu, Sarawak Malaysia	
Facility Audit Report: AUSIMPAR15.000100 <small>This certificate is issued as verification that the Service Facility and associated locations were assessed and found to comply with the IECEx Scheme requirements, relating to the type and scope of service listed above. This certificate is granted subject to the conditions as set out in IECEx Scheme Rules, IECEx OS and Operational Documents as amended.</small>	
Approved for issue on behalf of the IECEx Certification Body: Geoffrey Samier	Principal Engineer - Certification
Signature: 	23 February 2015
<small>1. This certificate and schedule may only be reproduced in full. 2. This certificate is not transferable and remains the property of the issuing body. 3. The status and authenticity of this certificate may be verified by visiting the Official IECEx Website.</small>	
Certificate issued by: Safety in Mines Testing and Research Station (Simtars) 2 Smith Street REGISBANK QLD 4301 Australia 	



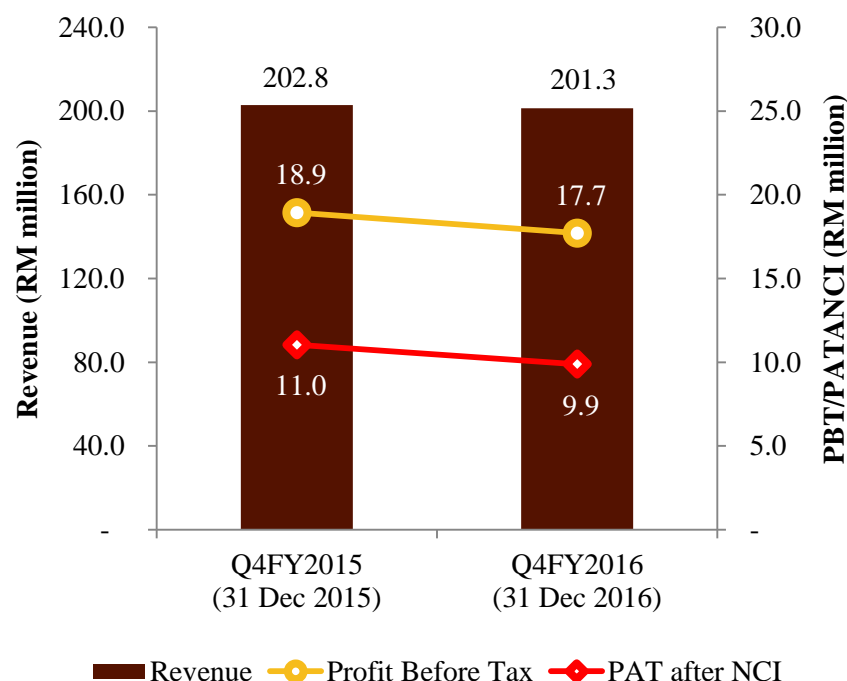
FINANCIAL RESULTS

Q4FY2016



Q4FY2016 – QUARTERLY RESULTS

QUARTERLY - REVENUE/PBT/PAT/NCI



TOP LINE ANALYSIS

Q4FY2016 revenue reduced by RM1.5 million or 0.8% as compared to Q4FY2015.

P&M:

▼ RM0.1 million (▼ 0.1%)

Due to:

- Increased work orders for exchange engines, retrofit projects and ancillary services.

Offset by:

- Lower revenue contribution from parts, repair and maintenance of valves and flow regulators.

OS:

▼ RM0.7 million (▼ 1.9%)

Due to:

- Lower revenue contribution from slickline activities.

Offset by:

- Higher revenue contribution from well intervention and enhancement services.

ICS:

▼ RM0.8 million (▼ 5.5%)

Due to lower work orders for corrosion protection and maintenance services from the Pan Malaysia Blasting contracts.

BOTTOM LINE ANALYSIS

PBT for Q4FY2016 was lowered by RM1.2 million or 6.5% as compared to Q4FY2015 due to lower contribution from P&M segment, relieved by higher contributions from OS and ICS segments.

P&M:

▼ RM6.3 million (▼ 32.7%)

Due to downward pressure on margins and a one-time charge for the restructuring of the rotary business which resulted in the impairment of certain tools and equipment and closure costs.

OS:

▲ RM1.2 million (▲ 168.7%)

Due to improved margins from its slickline activities.

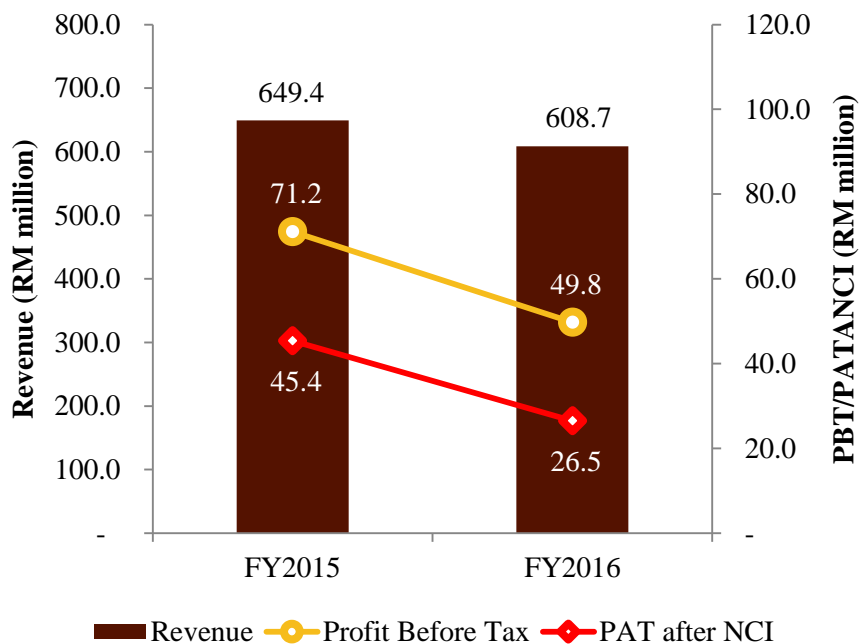
ICS:

▲ RM2.1 million (▲ 158.7%)

Due to operating efficiencies, increased utilisation of company owned assets, improvements in logistic management and manpower utilisation.

FY2016 RESULTS

FY2016 REVENUE/PBT/PATANCI



TOP LINE ANALYSIS

Revenue for FY2016 decreased by RM40.7 million or 6.3% as compared to FY2015.

P&M:

▼ RM36.8 million (▼ 7.9%)

Due to:

- Lower revenue contribution from parts and services for scheduled maintenance and retrofit projects.

Offset by:

- Higher revenue contribution from exchange engines.

OS:

▼ RM2.4 million (▼ 1.8%)

Due to lower revenue contribution from slickline activities.

ICS:

▼ RM1.6 million (▼ 3.6%)

Due to lower work orders for corrosion protection and maintenance stemming from the Pan Malaysia Blasting contracts.

BOTTOM LINE ANALYSIS

PBT for FY2016 decreased by RM21.4 million or 30.1% as compared to FY2015.

P&M:

▼ RM27.9 million (▼ 43.8%)

Due to slowdown in revenue, a one-off restructuring cost of RM4.4 million of the rotary business and lower reported foreign exchange gain.

OS:

▲ RM4.2 million (▲ 50.9%)

Due to paring down of borrowings raised in prior years and favorable foreign exchange differences as compared to foreign exchange loss last year.

ICS:

▲ RM3.1 million (▲ 326.1%)

Due to improved margins on work orders for corrosion protection and maintenance on the back of operational efficiencies and lower costs to serve.

Share of Associates' Results:

▼ RM5.4 million (▼ 96.0%)

Due to:

- Lower throughput from 2MC as a result of slowdown in drilling activities.
- The expiration of power generating facility operated by CUPL under the PPA with Electricite Du Cambodge in May 2015.

Remarks:

2MC – Malaysian Mud And Chemicals Sdn. Bhd.

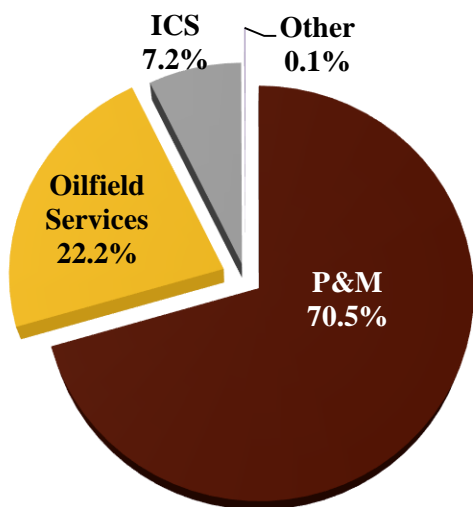
CUPL – Cambodia Utilities Pte. Ltd.

SEGMENTAL REVENUE – Q4FY2016

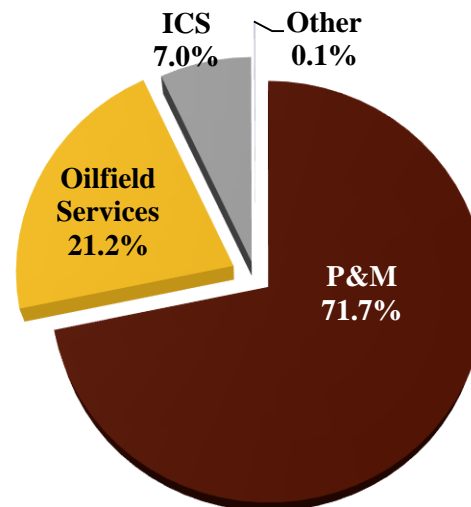
	Quarterly			Cumulative		
	Q4FY2016 RM'000	Q4FY2015 RM'000	Changes %	FY2016 RM'000	FY2015 RM'000	Changes %
Power and Machinery (P&M)	151,820	151,906	(0.1%)	429,105	465,939	(7.9%)
Oilfield Services (OS)	36,285	36,985	(1.9%)	135,515	137,942	(1.8%)
Integrated Corrosion Solution (ICS)	13,055	13,817	(5.5%)	43,633	45,243	(3.6%)
Other Non-reportable Segment*	129	116	11.2%	399	274	45.6%
Total Segment Results	201,289	202,824	(0.8%)	608,652	649,398	(6.3%)

* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.

**Segment Revenue Composition
FY2016**



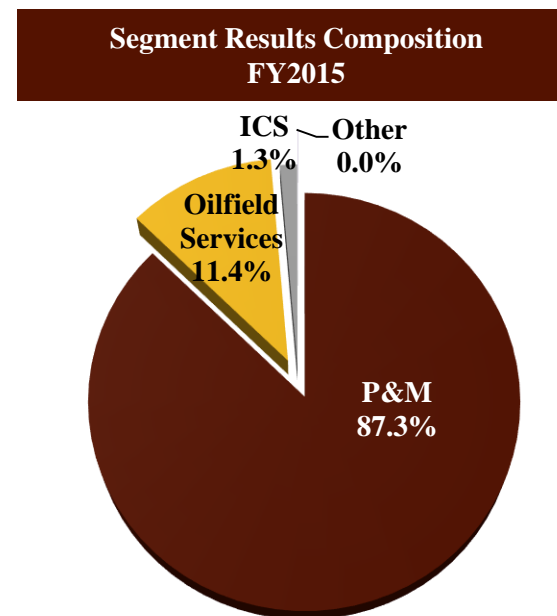
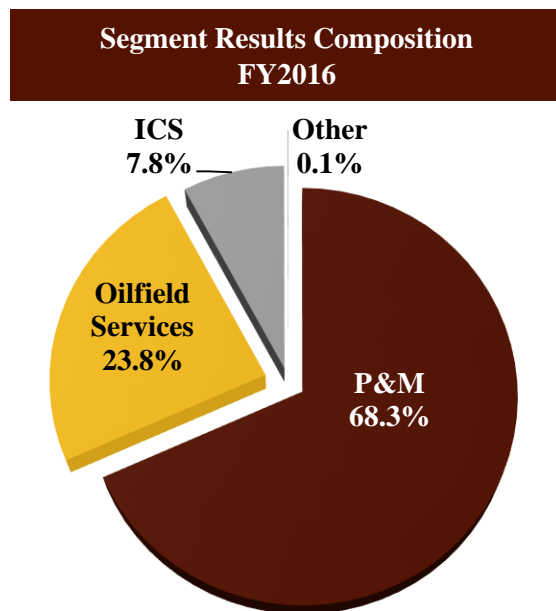
**Segment Revenue Composition
FY2015**



SEGMENTAL RESULTS – Q4FY2016

	Quarterly			Cumulative		
	Q4FY2016 RM'000	Q4FY2015 RM'000	Changes %	FY2016 RM'000	FY2015 RM'000	Changes %
Power and Machinery (P&M)	12,931	19,210	(32.7%)	35,884	63,811	(43.8%)
Oilfield Services (OS)	1,929	718	168.7%	12,515	8,292	50.9%
Integrated Corrosion Solution (ICS)	3,412	1,319	158.7%	4,099	962	326.1%
Other Non-reportable Segment*	6	5	20.0%	19	13	46.2%
Total Segment Results	18,278	21,252	(14.0%)	52,517	73,078	(28.1%)

* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.



DIVIDEND

DIVIDEND POLICY

Deleum's dividend policy is of distributing gross dividend of 50% of the Group's annual profit attributable to the equity holders of the Company, subject to the availability of adequate distributable reserves, operating cash flow requirements, financial commitments, expansion plans and other relevant factors.

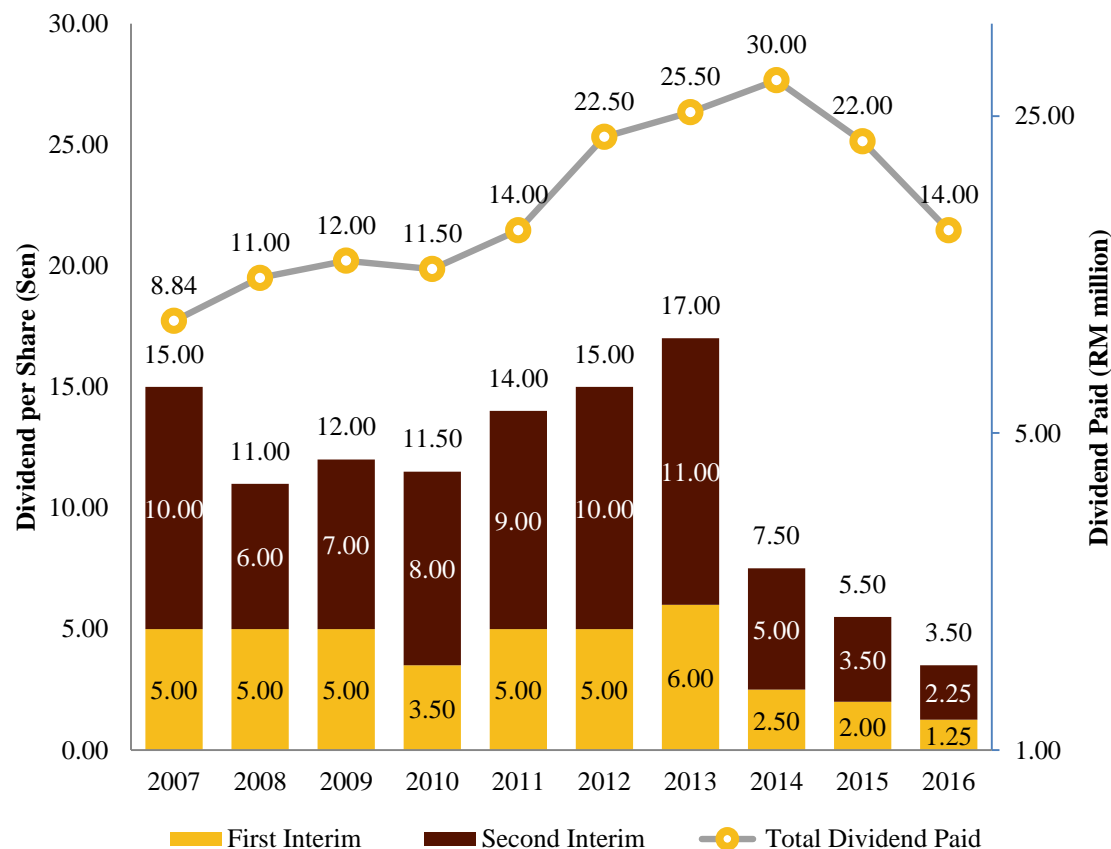
COMPARISON OF DIVIDEND PAYOUT FY2016 & FY2015

	FY2016	FY2015
Total dividend per ordinary share (sen)	3.50	5.50
Total share capital (no. of shares)	400,000,000	
Total dividend paid (RM)	14,000,000	22,000,000

Note:

Based on the no par value regime under Companies Act 2016, the par value is no longer relevant.

DIVIDEND HISTORY FROM FY2007 – FY2016



BUSINESS SUSTAINABILITY

BREAKDOWN OF REVENUE

Products and Services by Segment

	FY2016		FY2015	
	Percentage (%)		Percentage (%)	
	Products	Services	Products	Services
Power and Machinery	39%	61%	53%	47%
Oilfield Services	8%	92%	15%	85%
Integrated Corrosion Solution (ICS)	-	100%	-	100%
Other Non-reportable Segment*	-	100%	-	100%
Group Revenue	29%	71%	41%	59%

Recurring and Once-off by Segment

	FY2016		FY2015	
	Percentage (%)		Percentage (%)	
	Recurring	Once-off	Recurring	Once-off
Power and Machinery	82%	18%	82%	18%
Oilfield Services	96%	4%	90%	10%
Integrated Corrosion Solution (ICS)	-	100%	-	100%
Other Non-reportable Segment*	100%	-	100%	-
Group Revenue	79%	21%	78%	22%

* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.

ORDER BOOK

Contracts	Expiry Year
Provision of Painting and Alternative Blasting	2017
Thermo-chemical Solid Deposition Treatment Technology	2018
Provision of Integrated Wellhead Maintenance Services	2018
Supply of PDC & Rock Bits	2018
Supply & Services for Casing Centralizer Equipment	2019
Provision of Slickline Equipment & Services	2019
Provision of Well Control Services	2020
Long Term Service Agreement for Gas Turbine	2023
Supply of Gas Turbine Packages	2023
Total Order Book = RM2.21 billion	

CORPORATE DIRECTORY

HEAD OFFICE

Deleum Berhad and its Subsidiaries:

Deleum Services Sdn. Bhd.

Deleum Oilfield Services Sdn. Bhd.

Deleum Chemicals Sdn. Bhd.

Turboservices Sdn. Bhd.

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Penaga Dresser Sdn. Bhd.

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OPERATIONS AND SUPPLY BASES

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Kemaman Supply Base

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Labuan

Asian Supply Base

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SERVICE CENTRE/FACILITY

Miri

(Miri Service Facility)

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Bandar Baru Permy Jaya

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Penaga Dresser Sdn. Bhd.

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Asian Supply Base

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87017 Labuan, Malaysia

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OTHER FACILITIES

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