



DELEUM



Q2FY2018 Analyst Briefing

*Resilient
and Sustainable*

A series of wavy lines in yellow, orange, red, and blue, starting from the left and moving towards the right, creating a sense of movement and resilience.

ABOUT DELEUM

CORE BUSINESS SEGMENTS

CONTRACTS

AWARD & RECOGNITION

FINANCIAL RESULTS

CORPORATE DIRECTORY

CONTENTS

Our People



CORPORATE STATEMENT

SHARED VALUES

INTEGRITY

Respect, Honesty & Ethics

PROFESSIONALISM

Accountability, Teamwork & Communication

HEALTH, SAFETY & ENVIRONMENT

*Healthy/Balanced Lifestyle,
Safety & Environment*

EXCELLENCE

Quality, Deliverance & Rewards

MISSION

**To Provide
Sustainable Growth
and Enhance
Stakeholders' Value**

VISION

**To be the Market Leader
in our Operating Segments
domestically and a
regional presence by 2020**

ABOUT DELEUM

Overview

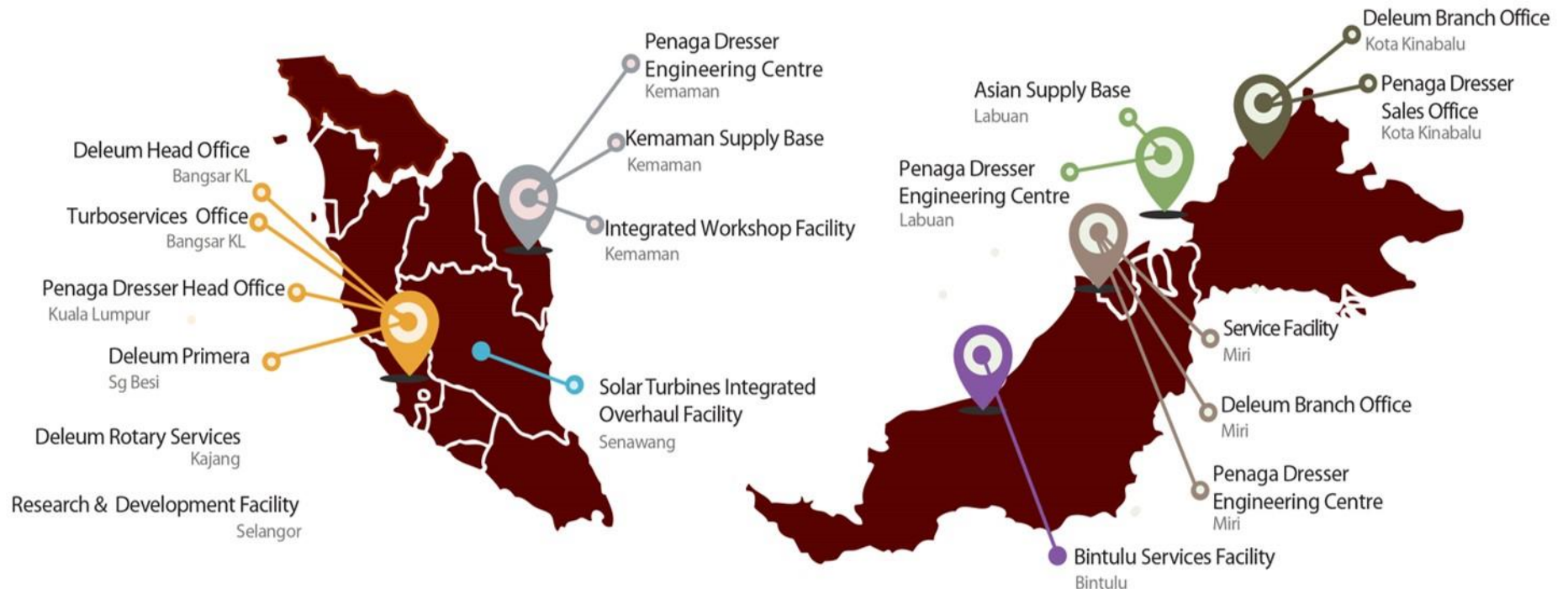
- Established in 1982
- Listed on the Main Market of Bursa Malaysia in 2007
- PETRONAS Licensed Service Provider
- ISO9001:2015 and ISO14001:2015 Certified

Our Business

- Evolved from a Product Oriented business to an **Integrated Solutions** provider.
- Focused on 3 core business segments :
 - *Power and Machinery (P&M)*
 - *Oilfield Services (OS)*
 - *Integrated Corrosion Solution (ICS)*

Our Competencies

- Recorded 10.9m Free Lost Time Injury (LTI) Man-hours as of 31 July 2018 (since 25 August 2012)
- Staff strength: 852 employees as of 31 December 2017
- First Training Well Facility commissioned at Asian Supply Base in Labuan, Malaysia



BOARD OF DIRECTORS



(from left)

- | | | |
|---|--|---|
| 1. Datuk Noor Azian binti Shaari
Independent Non-Executive Director | 4. Dato' Izham bin Mahmud
Non-Independent Non-Executive Chairman | 6. Datuk Chin Kwai Yoong
Independent Non-Executive Director |
| 2. Datuk Ishak bin Imam Abas
Independent Non-Executive Director | 5. Nan Yusri bin Nan Rahimy
Group Managing Director | 7. Datuk Ir (Dr) Abdul Rahim bin Hashim
Senior Independent Non-Executive Director |
| 3. Datuk Vivekananthan a/l M. V. Nathan
Non-Independent Non-Executive Deputy Chairman | | |

DELEUM BERHAD PROFILE

Deleum Berhad (Bursa: Deleum) is an investment holding company and through its subsidiaries, provides a diverse range of supporting specialised products and services for the oil and gas industry, particularly the exploration and production of oil and gas.

FINANCIAL YEAR (RM'000)	FY2016 (Restated)	FY2017
Revenue	608,652	534,058
Gross Profit	133,804	139,868
Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)	87,502	87,119
Profit before Tax (PBT)	49,766	54,025
Profit after Tax and Non-Controlling Interest (PAT after NCI)	26,513	32,277

MARKET DATA

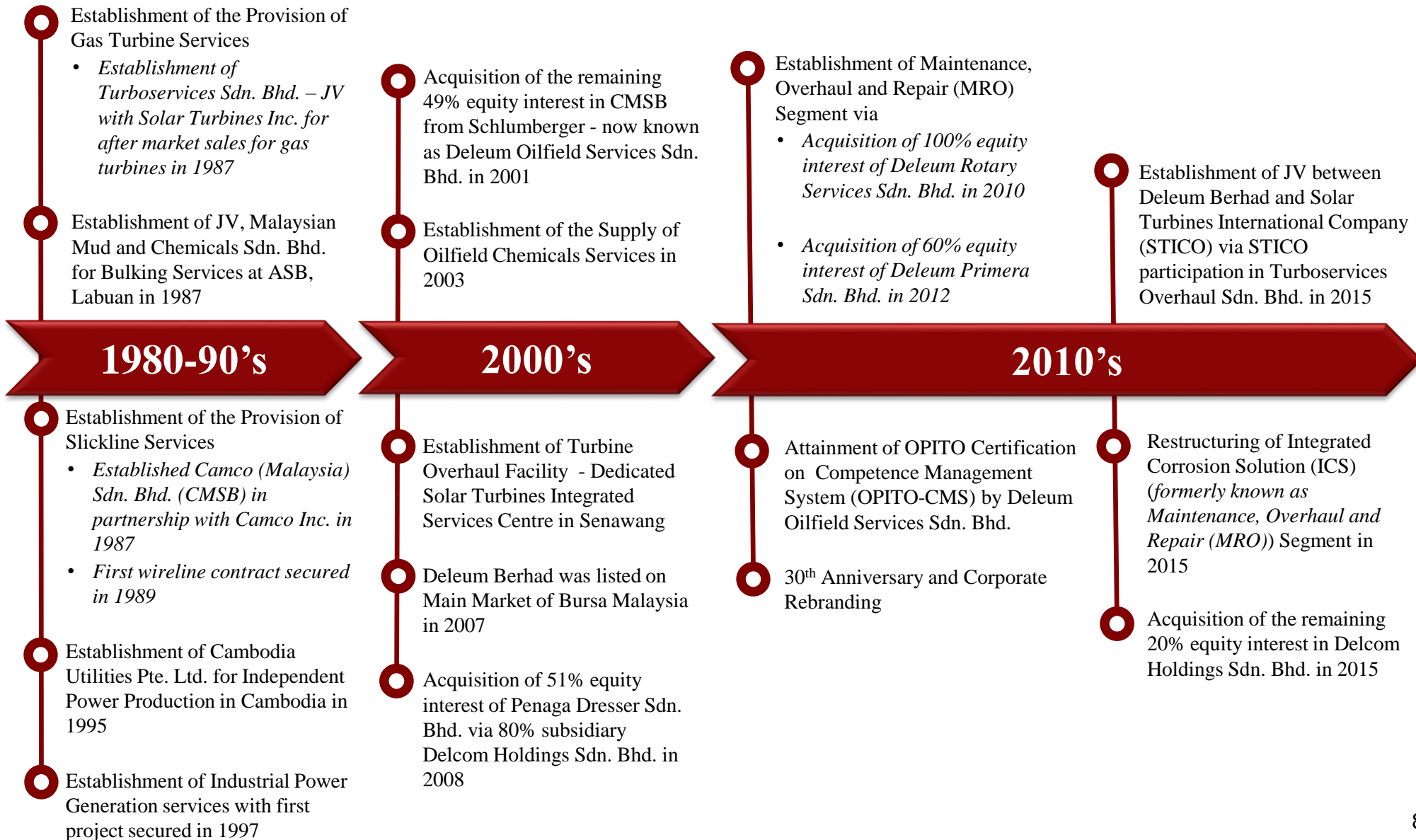
Current Share Price (as at 23/8/18)	RM1.060
Number of Ordinary Shares	401,125,700
Market Capitalisation (as at 23/8/18)	RM.425.2 million
Shareholders' Equity as at 30 June 2018	RM319.9 million

HISTORICAL PRICE / VOLUME CHART

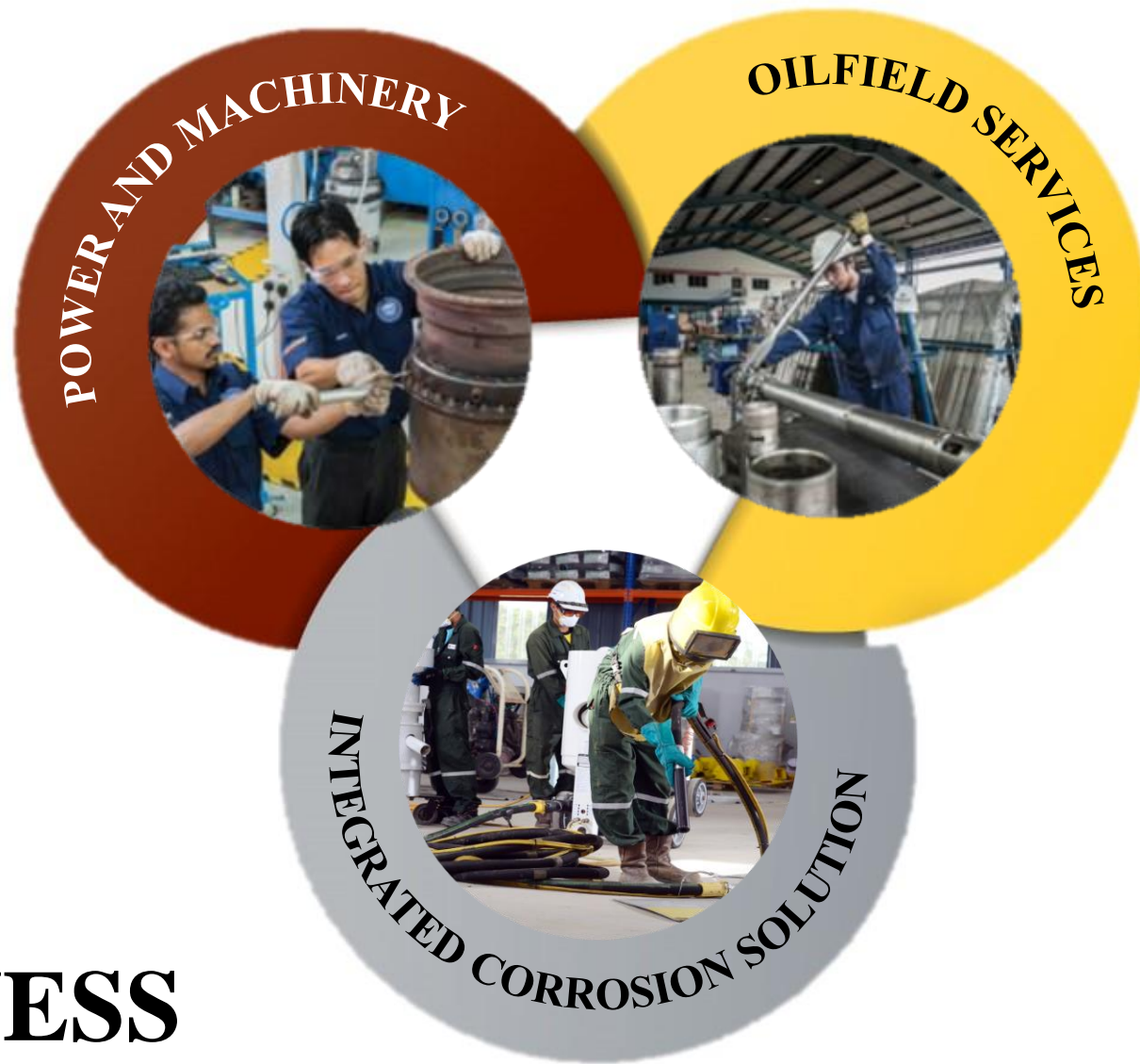
(AS AT 23/8/18)



MILESTONES ACCOMPLISHED



CORE BUSINESS SEGMENTS



BUSINESS SEGMENTS



Power & Machinery (P&M)



Oilfield Services (OS)



Integrated Corrosion Solution (ICS)

100%

Deleum Services S/B

Provision of gas turbines packages, maintenance and technical services, combined heat and power plants, and production related equipment and services predominantly for the oil and gas industry.

100%

Deleum Rotary Services S/B

Servicing, repair and maintenance of transformers, motor, generators, pumps and valves.

74%

Turboservices S/B[^]

Provision of gas turbine overhaul and technical services and supply of gas turbine parts.

51%

Penaga Dresser S/B

Supply, repair, maintenance and installation of valves and flow regulators.

100%

Deleum Oilfield Services S/B

Provision of slickline equipment and services, integrated wellhead maintenance services, drilling equipment and services and other oilfield related products and services.

100%

Deleum Chemicals S/B

Development and provision of solid deposit removal solutions for enhancement of crude oil production and the supply of oilfield chemicals and services.

60%

Deleum Primera S/B

Provision of integrated corrosion and inspection services, blasting technology and services for tanks, vessels, structures and piping.

Remarks:

* Dormant subsidiaries, associates and joint venture were excluded from the above business segments.

[^] Partnership with STICO.



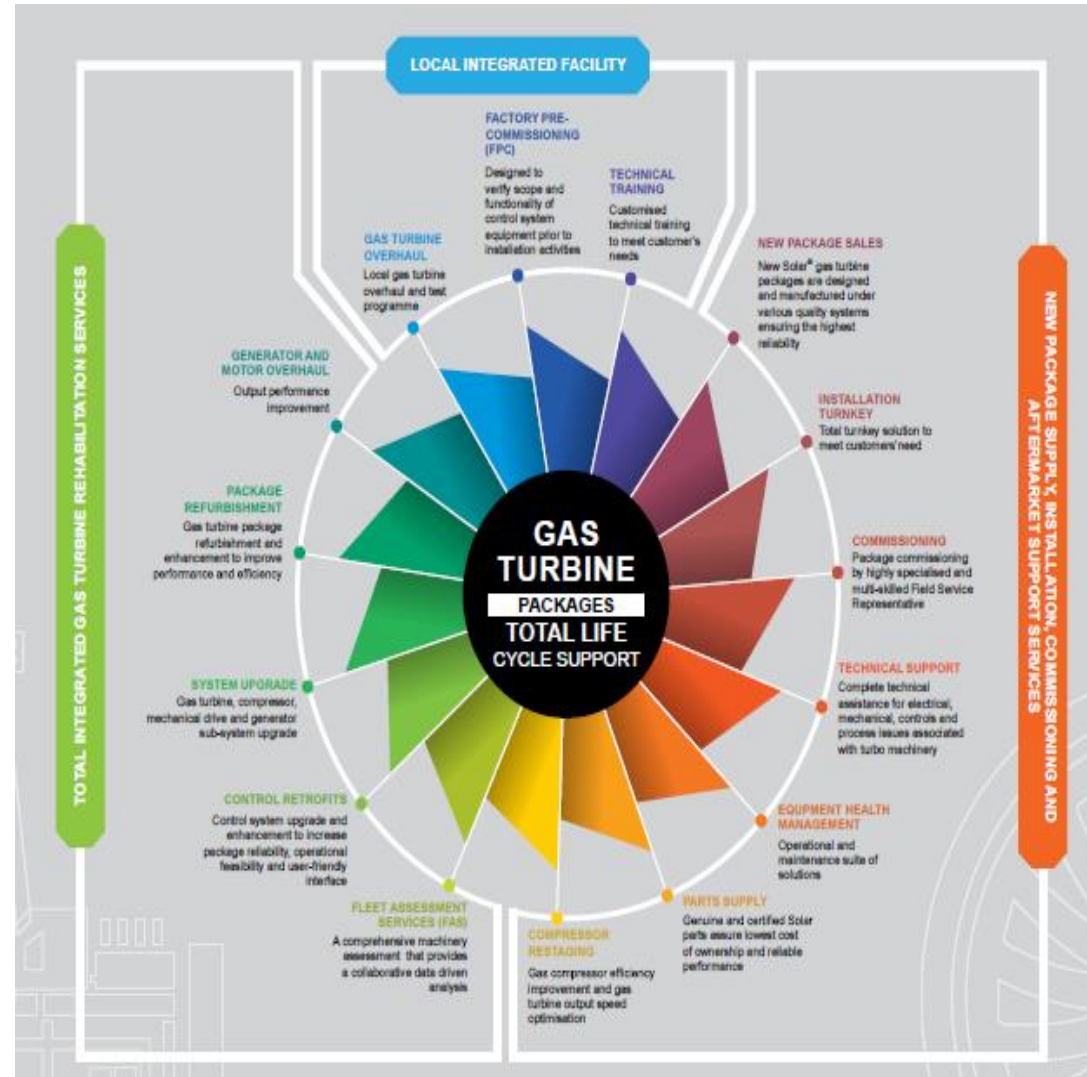
POWER AND MACHINERY

- **Provision of gas turbine packages, aftersales support and services**
- **Supply, installation, repair and maintenance of valves and flow regulators**
- **Motors, generators and transformers maintenance services**

POWER AND MACHINERY

Power and Machinery segment focuses on the provision of:

- Complete life cycle support of gas turbine generators, mechanical drives and compressor packages
- Turnkey solutions for combine heat and power plants
- EPCC for gas turbine installation, refurbishment and upgrades
- Supply, installation and maintenance of Acid Gas Removal Unit (AGRU) and Absorbent
- Supply, installation, repair and maintenance of valves and flow regulators
- Maintenance, Repair & Overhaul of motors, generators and transformers
- Highly insulated pipe-in-pipes for pipeline solution
- Offshore Transportation and Installation (T&I) works



LOCAL INTEGRATED FACILITY

LOCATED AT SENAWANG

- Invested plant and equipment > RM 20 million
- Sitting on 3.5 acres site (30k sq. ft. built-up area)
- Equipped with advanced simulators and training skids
- Only Solar Factory Pre-Commissioning tests for package system upgrades outside USA
- Capabilities:
 - Gas Turbine Overhaul
 - Gas Compressor Overhaul
 - Factory Pre-Commissioning Test for Control Systems Upgrade
 - Classroom and Practical Training



PROVISION OF MAINTENANCE, SERVICE AND OVERHAUL

DELEUM ROTARY SERVICES

- Acquired in year 2010
- International Electrotechnical Commission Explosive (IECEX) certified
- Facilities/ Service centres at Kajang, Kemaman and Bintulu which are authorized by Original Equipment Manufacturers (OEMs)
- Supported by highly skilled, experienced and trained personnel to execute workshop activities and field works
- Provides an integrated package solution for Plant Turnaround and Outages on the provision of specialized Services such as Condition Based Monitoring (CBM), Repair and Overhaul for electrical equipment (onsite), machining, inspection and upgrades.



VALVES AND FLOW REGULATORS SERVICES

PENAGA DRESSER is the sole agent of Dresser's products on Control Valves, Regulators and Safety Relief Valve for the Malaysian market. It also provides Total Valve Management and supporting activities.

The services offered by **PENAGA DRESSER** include:

- Service support for Control Valves, Regulators and Safety Relief Valves, Actuators and related instruments
- Diagnostic services using Electronic Valve Testing (EVT) methodology
- Control valves modification, upgrading and refurbishment
- Training on control valves servicing, assembly and smart products
(i.e. Positioners and Digital Level Transmitters)





OILFIELD SERVICES

- **Slickline equipment and services (Slickline)**
- **Asset Integrated Solutions (A.I.S.)**
- **Specialty Chemical and Well Stimulation (SCWS)**

OILFIELD SERVICES

Oilfield Services segment focuses on the provision of:

- Focuses on upstream activities which is, predominantly in the sub-surface sections on upstream
- Provision of slickline equipment and services activities
- Integrated wellhead maintenance services
- Asset integrated solutions (AIS)
- Data processing and interpretation
- Geoscience studies
- Auxiliary cementing and casing accessories
- Production facilities
- Drilling related services
- Integrated chemical solutions

**Deleum has 45-55 units of Slickline with 55-60% market share in Malaysia.*



TRAINING WELL FACILITY

COMPETENCIES MANAGEMENT

DEVELOPMENT OF TRAINING WELL FACILITY

- **DELEUM OILFIELD SERVICES** had successfully commissioned the first Training Well Facility at Asian Supply Base in Labuan, Malaysia.
- Serves as a training platform providing simulated work environment.
- Made available also to external parties for training, testing and etc.
- Group's commitments:
 - To ensure workforce's competency and safety
 - To provide quality service to all customers



ASSET INTEGRATED SOLUTIONS (A.I.S.)

A.I.S. was established in 2013 which sets to be a provider of niche product in asset lifecycle which consolidates and integrates the products and services under Oilfield Services segment including Integrated Chemical Solutions.

- A.I.S. helps to bolster the strength of the segment in addressing specific requirement of the customers ranging from a selection of specific services to designing and managing complex projects.
- A.I.S. offers the provision of comprehensive, high quality and cost-effective services that help to customize solutions for all types of assets through smart and viable integration of diversified services.



SPECIALTY CHEMICAL & WELL STIMULATION (SCWS)

SCWS is a research oriented unit within the Oilfield Services segment focusing on developing chemical solutions for production enhancement, flow assurance and well integrity.

- SCWS's solutions include a wide scope of performance chemicals designed to support activities such as :
 - a) Production enhancement
 - b) Well stimulations
 - c) Tubing & wellbore cleaning
 - d) Integrated tank cleaning
 - e) Integrated pipeline cleaning
 - f) Integrated process equipment cleaning
 - g) Integrated Improved Oil Recovery (IOR) services.
- Following the success of the development and commercialisation of SolidClenz™ in collaboration with PETRONAS Research Sdn. Bhd. and PETRONAS Technology Ventures Sdn. Bhd. respectively, Deleum continues to leverage on the in-house expertise to further develop solutions.
- In 2013, a Research & Development (R&D) facility was set up in Petaling Jaya to further support the Chemical Services unit's R&D efforts.

SPECIALTY CHEMICALS (TRADEMARKS)

SolidClenz®	Thermo-chemical solution to remove wax deposits
DEL-CLEAN®	Specialty formulation to dissolve and disperse complex inorganic deposits
Antifoulant GP-HX®	Specialty formulation to remove foulant from thermo-siphon equipment
DEL-SOL®	Specialty formulation to dissolve and disperse naphthenate deposits
Flow Surf®	Specialty formulation to separate sludge, rag, muck and emulsion
LIQUID FILTER®	Specialty polymer formulation for water shut-off and profile modification
SCALESTIM®	Squeeze treatment for prevention of scale
SAND-LIFT®	Specialty formulation to remove sand from tubing
SCALE-FREE	Specialty formulation to remove pipeline scale
DEL-PERSE®	Specialty formulation for wax inhibitor / PPD / dissolver
DEL-MUL®	Specialty formulation to break tough emulsion
DEL-MUL® LT	Specialty formulation to break tough emulsion in low temperature environment
DEL-SOL® AD	Specialty formulation to dissolve and disperse asphaltene deposits
DeWIS™	Modular and chemical assisted water treatment and injection system for injector wells



INTEGRATED CORROSION SOLUTION

- Provision of integrated corrosion and inspection services, blasting technology and services for tanks, vessels, structures and piping

INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA is currently providing services in the integrated corrosion, inspection and mitigation for the oil and gas industry. Other services include composite repair integrity for pipeline and structure for the oil and gas industry as well as general industries.

- Core services and solutions provided:
 - a) Surface preparation works
 - b) Corrosion protection and prevention application
 - c) Fire proofing and shielding
 - d) Cold and hot insulation
 - e) Structure, equipment and pipeline integrity maintenance

INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA is the sole distributor of Sponge-Jet products for surface preparation works in Malaysia, Indonesia, Singapore, Brunei, Turkmenistan and Iraq.



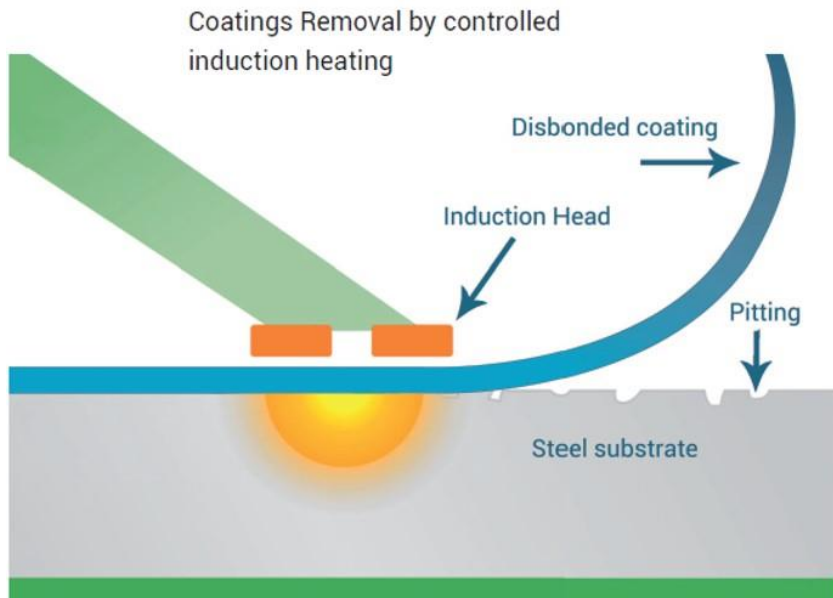
SPONGE-JET Technology

- Alternative green blasting technology
- Environmental friendly with low dust emission and no silica content
- Exponential waste reduction
- High efficacy and productivity during blasting
- Improves work safety
- Reduces water consumption



INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA has also ventured into Rust and Paint Removal (RPR) Technology, a paint and coatings removal technology by controlled induction heating.



RPR Technology

- Ideal for removing paint and coatings
- Health and environmental friendly - removed entire coating without disintegrating and completely free from contaminating agents
- Makes disposal and recycling of waste easier and cheaper
- Minimum power consumption



INTEGRATED CORROSION SOLUTION (ICS)

DELEUM PRIMERA has also ventured with Pinovo – ATEX Certified Vacuum Blasting Technology. Pinovo is an international world class-supplier of environmental friendly innovative and patented technology for treatment, maintenance and inspection of industrial surfaces.

Pinovo has been certified by ATEX given the ability to work in any areas including explosive areas.



The company recently introduced a new coating green technology called NRXTM Coating System which utilises rust conversion primer, water borne and surface tolerant. NRXTM coating requires minimum surface preparation and provides excellent corrosion protection whilst reducing the cost of coating application.

NanoRustX_{LLC}



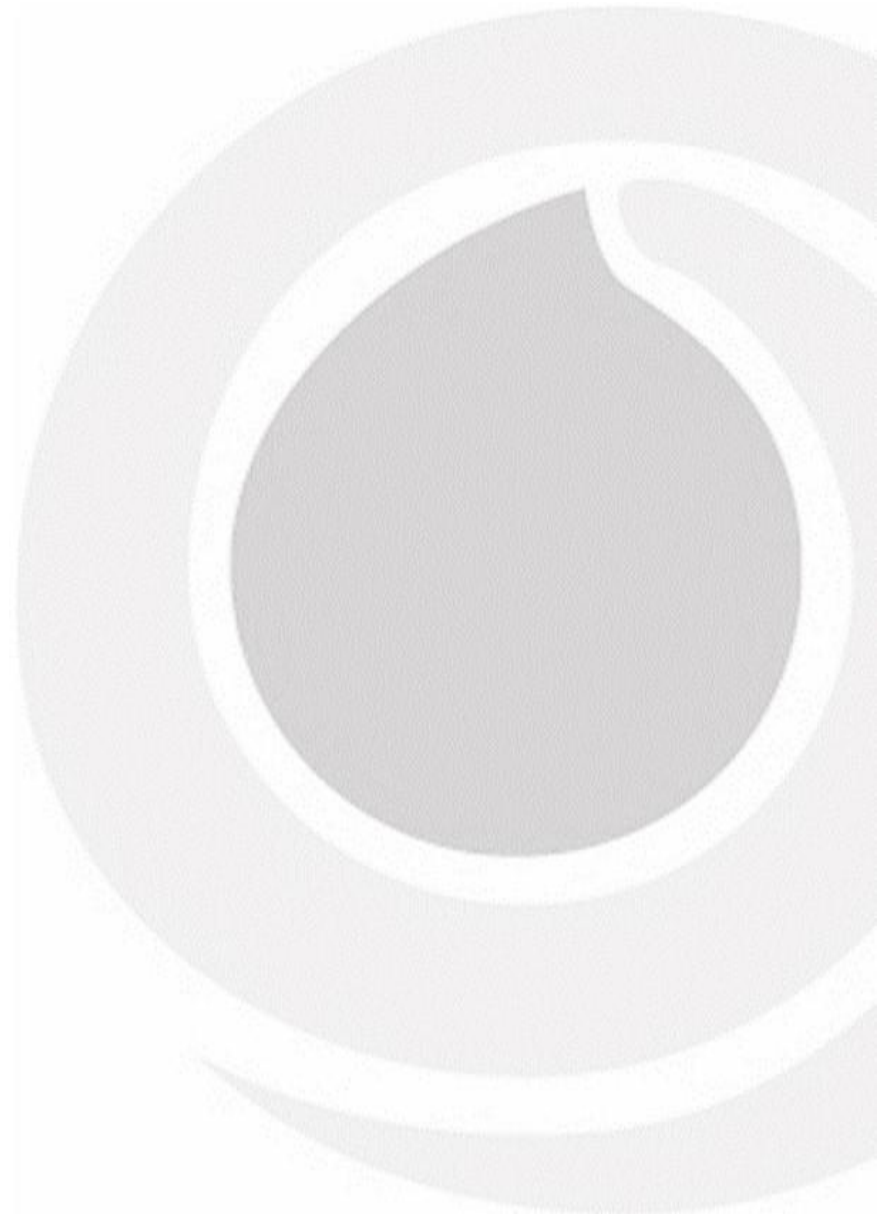
NANO TECH, ECO FRIENDLY, RUST EXTERMINATING COATINGS

Deleum Primera been appointed as a distributor by PT Slickbar who is one of the largest Oil Spill control companies in the world. SLICKBAR™ Indonesia locally manufactures Oil Booms, Oil Skimmers, Oil Absorbents, Oil Spill Monitoring Systems, Oil Dispersants, Dispersant Sprayer Systems, Oil Spill Response Vehicles, Response Vessels and many others.





CONTRACTS



LONG TERM SERVICE AGREEMENT (LTSA)

UPDATES: LONG TERM SERVICE AGREEMENT

- Turboservices Sdn. Bhd. had in FY2013 received a Letter of Award from Petroliaam Nasional Berhad to provide aftermarket turbomachinery maintenance services for Solar Turbines Incorporated's gas turbines in Malaysia.
- The tenure of the LTSA is for 7 years with an extension option of 3 years until 2023.
- The scope of work in regards to the LTSA consists of supply of serviced parts, overhaul and exchange engine services, field service support, training, machinery renewal and upgrade work as well as project management.
- Covering approximately 300 gas turbine packages in the range of 1-15MW.
- Overhaul indicative numbers for Q2'2018 in terms of jobs done and delivered are 29 units, whereas for FYE 2017 it was 11 units.



OILFIELD CONTRACTS

UPDATES FROM UMBRELLA CONTRACTS BY PETRONAS CARIGALI SDN BHD (PCSB)

Date of Award	Years	Umbrella Contract details
28 April 2017	3+1	Provision of Integrated Drilling Services for Package A and B for PCSB
1 November 2017	5	Provision of Rock/ PDC Bits/ Hole Enlargement Equipment and Services for Petroleum Arrangement Contractors (PACs)
15 November 2017	5	Provision of Geomechanics and Pore Pressure Prediction Study for PCSB
15 January 2018	2	Provision of Casing Accessories and Auxiliary Cementing Equipment for PCSB

**Overseas contribution for OS segment approximately 5% in Indonesia, Brunei and Middle-East*

OILFIELD CONTRACTS

PROVISION OF SLICKLINE EQUIPMENT AND SERVICES FOR SARAWAK SHELL BERHAD (SSB)/ SABAH SHELL PETROLEUM COMPANY LIMITED (SSPCL)

- On 27 August 2018, Deleum Oilfield Services Sdn. Bhd. secured a major contract for the Provision of Slickline Equipment and Services for SSB/ SSPCL.
- The duration of the contract is for three (3) years with an extension period of two (2) years from 27 August 2018 until 26 August 2021 at an agreed fixed schedule of rates.



ICS CONTRACTS

MAINTENANCE, CONSTRUCTION AND MODIFICATION (MCM) CONTRACT

- On 20 September 2017, Deleum Primera Sdn. Bhd. Secured a major contract for the Provision of Maintenance, Construction and Modification (MCM) services for PETRONAS Carigali Sdn Bhd (PCSB) – Package C (Offshore) – Peninsular Malaysia Gas.
- The duration of the contract is for five (5) years with an extension period of one (1) year from 20 September 2017 until 19 September 2022 at an agreed fixed schedule of rates.
- The MCM contract involves:
 - Top Side Maintenance (TSM)
 - Hook Up and Commissioning (HUC)
 - Facility Improvement Programme (FIP)
 - Provision to supply Marine Spread.
- Total CAPEX requirement is approximately RM10-15million for the MCM contract. Currently, surveying jobs are on-going.



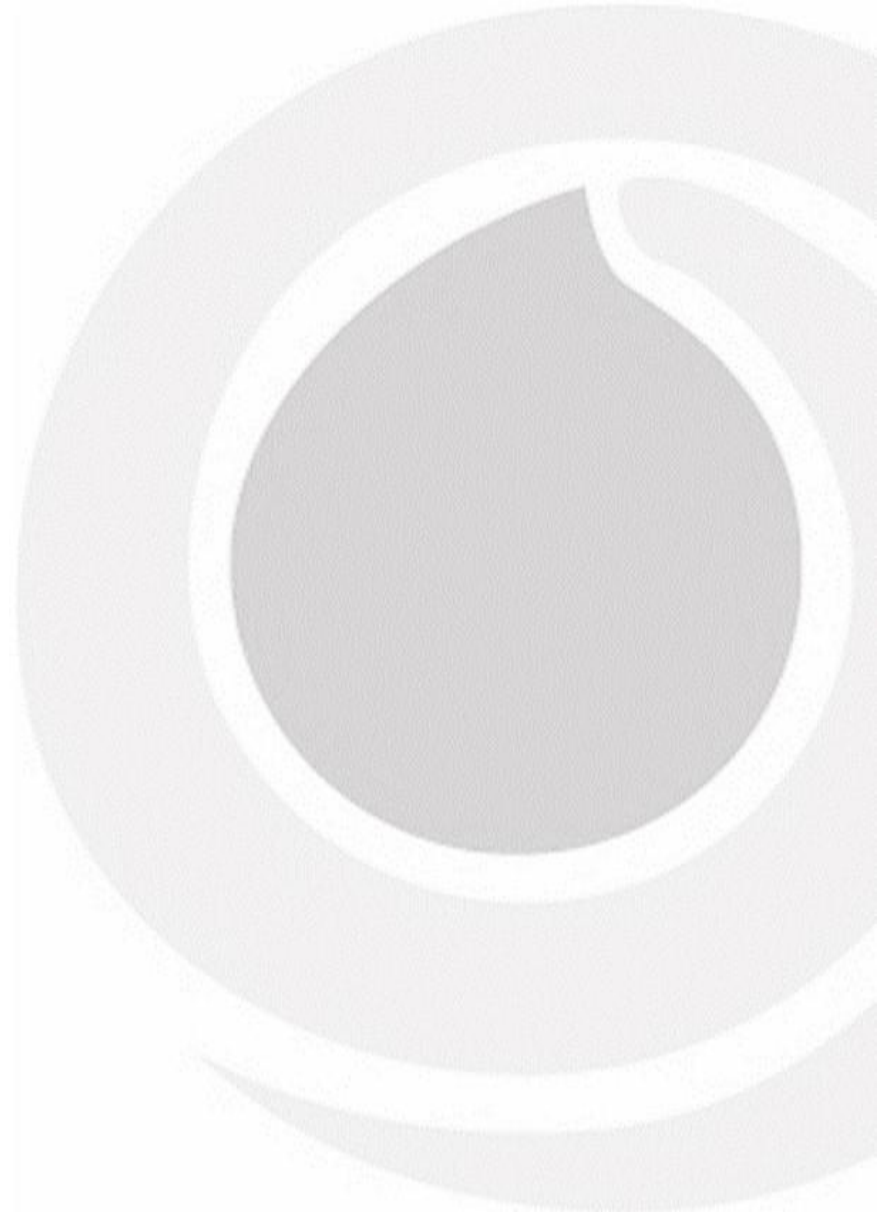
ICS CONTRACTS

UPDATES FROM CONTRACTS BY PETRONAS CARIGALI SDN BHD (PCSB)

Date of Award	Years	Contract details
4 July 2018	3+1	Provision of Riser Corrosion Prevention System and Maintenance
5 Sept 2018	3+1	Provision of Alternative Blasting & Painting (Package B: Spongejet, Vapour & Other Methods)



AWARDS & CERTIFICATIONS



MSWG AWARD

EXCELLENCE AWARD TOP CORPORATE GOVERNANCE & PERFORMANCE (SPECIAL CATEGORY)

- Deleum was awarded **Excellence Award for Top Corporate Governance (CG) and Performance** (*Market Capitalisation between RM300 million to RM1 billion*) by Minority Shareholder Watch Group (MSWG) on 6 December 2017.
- This award marks the third consecutive year that Deleum has been recognised for its excellent corporate governance practices.
- The purpose of the MSWG ASEAN CG Award 2017 is to announce findings and results on the corporate governance level in Malaysia and award top MALAYSIAN Public Listed Companies with good corporate governance practices.
- The winners were assessed based on the ASEAN Corporate Governance Scorecard.



MINORITY SHAREHOLDER WATCHDOG GROUP
BADAN PENGAWAS PEMEGANG SAHAM MINORITI BERHAD





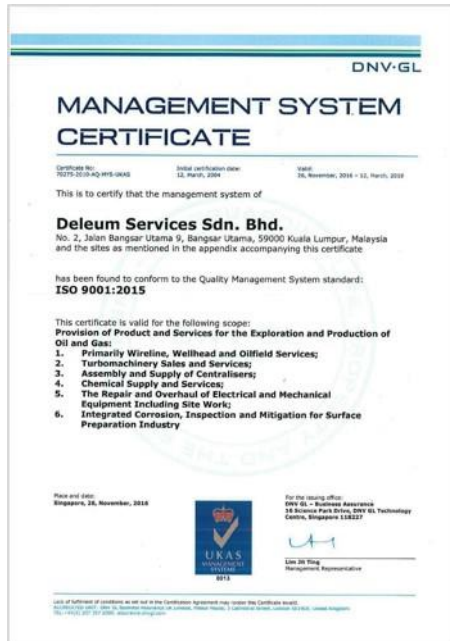
ASIA PACIFIC ENTREPRENEURSHIP AWARDS (APEA)

The prestigious Asia Pacific Entrepreneurship Awards (APEA) is a Regional Award Recognition Programme recognizing entrepreneurial excellence.

Held on 7th September 2018, Deleum Berhad was awarded for its Corporate Excellence under the Oil & Gas Industry category.



CERTIFICATIONS OBTAINED



ISO 9001:2015 Quality Management System

Deleum Services Sdn. Bhd.
Deleum Oilfield Services Sdn. Bhd.
Deleum Chemicals Sdn. Bhd.
Deleum Rotary Services Sdn. Bhd.
Deleum Primera Sdn. Bhd.
Turboservices Sdn. Bhd.
(Valid till 25th July 2020)



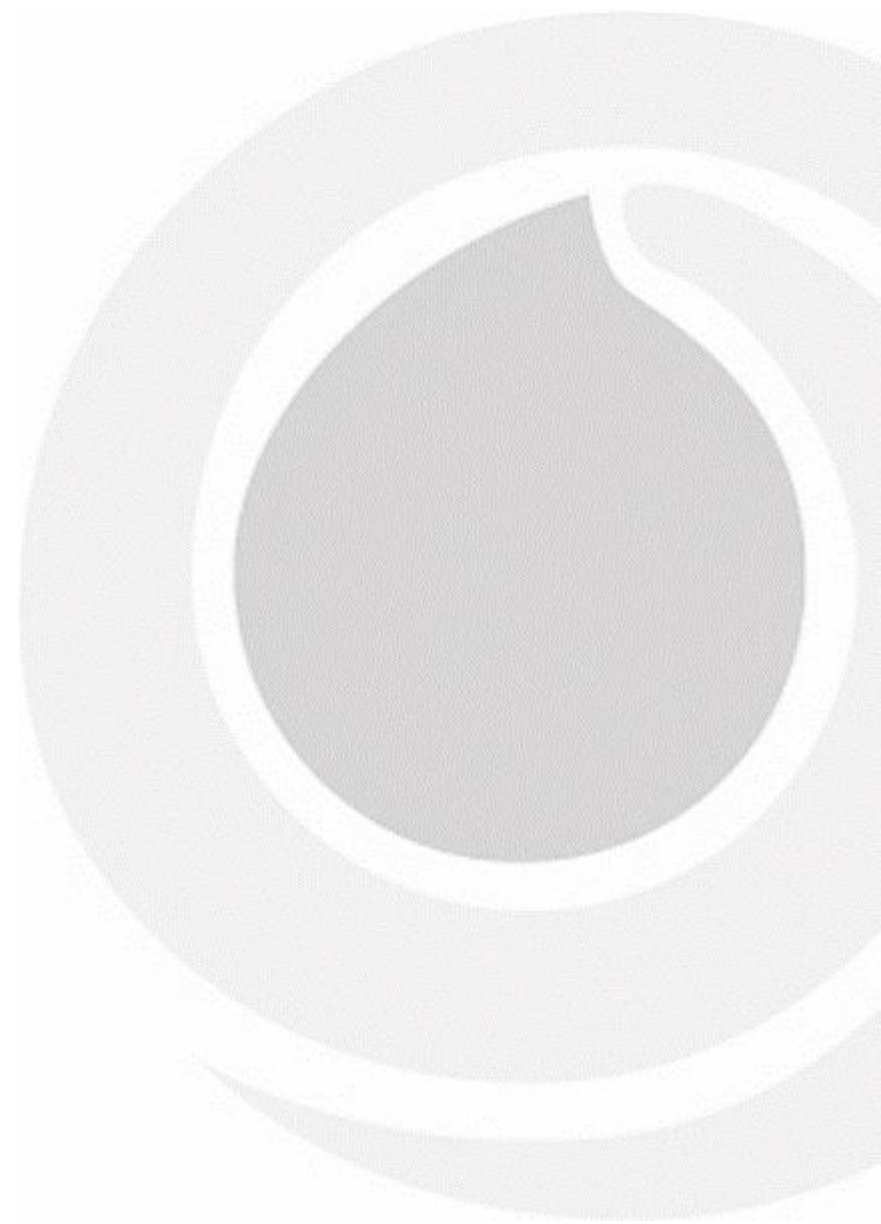
ISO 14001:2015 Environmental Management System

Deleum Chemicals Sdn. Bhd.
(Valid till 1 October 2018)



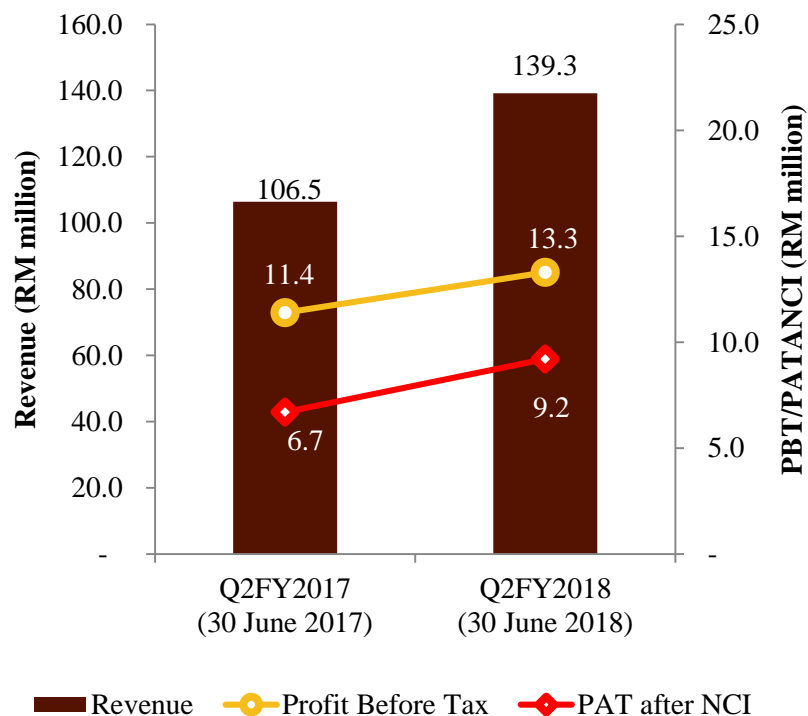
FINANCIAL RESULTS

Q2FY2018



QUARTERLY RESULTS – Q2FY2018

QUARTERLY - REVENUE/PBT/PAT/NCI



TOP LINE ANALYSIS

Q2FY2018 revenue increased by RM32.8 million or 30.8% as compared to Q2FY2017.

P&M:

⬆ RM14.9 mil
(⬆ 23.0%)

Due to stronger work orders from exchange engine, retrofit projects, parts, repairs and maintenance, valve and flows regulators and higher commission income earned on oil and gas projects offset by the slower sales activities on third-party and lower other ancillary services.

OS:

⬇ RM0.5 mil (⬇ 1.6%)

Due to lower work order for well intervention and enhancement services and lower sales on oilfield chemicals mitigated by higher utilisation of slickline assets.

ICS:

⬆ RM18.5 mil
(⬆ 185.7%)

Due to additional revenue generated from the Maintenance, Construction and Modification ("MCM") contract offset by slowdown in sales from Pan Malaysia Blasting Contract due to expiry of the contract.

BOTTOM LINE ANALYSIS

PBT for Q2FY2018 increased by RM1.9 million or 16.8% as compared to Q2FY2017 riding on the back of higher revenue contribution from P&M and ICS segments, offset by lower revenue contribution from OS segment and dragged down further by the loss in the ICS segment.

P&M:

⬆ RM4.7 mil (⬆ 73.0%)

Due to higher revenue reported.

OS:

⬆ RM1.3 mil (⬆ 26.0%)

Due to better sales mix with higher margins from slickline activities backed by lower finance costs.

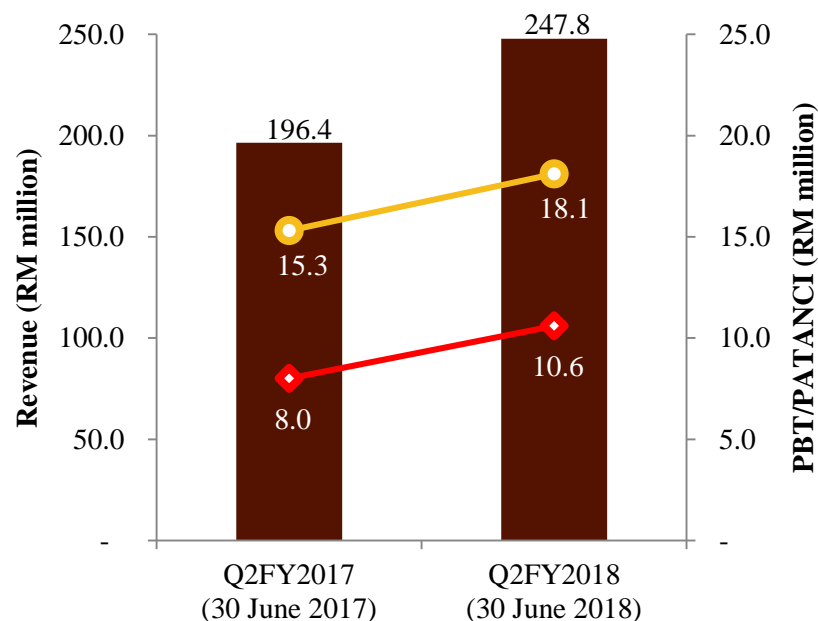
ICS:

⬇ RM3.8 mil (⬇ 441.3%)

Due to higher costs incurred to support the fulfilment of the MCM contract.

CUMULATIVE RESULTS – Q2FY2018

CUMULATIVE - REVENUE/PBT/PATNCI



■ Revenue ● Profit Before Tax ◆ PAT after NCI

TOP LINE ANALYSIS

Cumulative Q2FY2018 revenue strengthened by RM51.4 million or 26.2% as compared to the corresponding period.

P&M:

↑ RM21.7 mil
(↑ 17.7%)

Due to higher work orders secured from exchange engines and increase in commission earned offset by lower contribution from retrofit projects, parts, repairs and maintenance, valve and flow regulators, third party and other ancillary services.

OS:

↑ RM2.9 mil
(↑ 5.2%)

Due to higher revenue contribution from slickline activities offset by lower work order for well intervention and enhancement services and oilfield chemicals.

ICS:

↑ RM26.8 mil
(↑ 151.3%)

Due to additional revenue earned from the MCM contract offset by the slowdown in revenue from the Pan Malaysia Painting and Blasting Contract due to contract expiry.

BOTTOM LINE ANALYSIS

Cumulative PBT for Q2FY2018 was higher by RM2.7 million or 17.7% as compared to the corresponding period due to stronger performance from P&M and OS segments, offset by lower results reported by ICS segment alongside higher tax charge following the completion of the tax review done.

P&M:

↑ RM5.6 mil (↑ 52.4%)

Due to higher revenue reported, net FOREX gain in the current period offset by lower margins earned.

OS:

↑ RM5.3 mil (↑ 102.4%)

Due to higher revenue from slickline related activities especially in West Malaysia.

ICS:

↓ RM7.4 mil (↓ 836.4%)

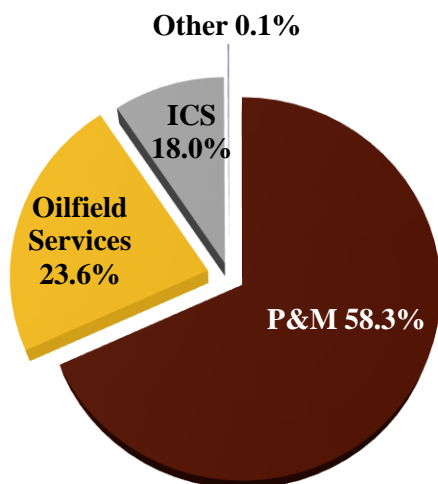
Due to higher cost incurred to close out the Pan Malaysia Painting and Blasting and to support the fulfilment of the MCM contract.

SEGMENTAL REVENUE – Q2FY2018

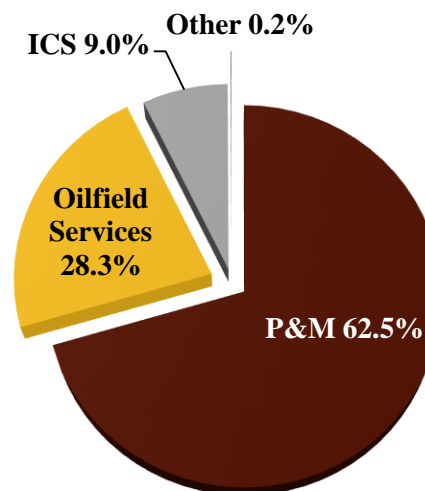
	Quarterly			Cumulative		
	Q2FY2018 RM'000	Q2FY2017 RM'000	Changes %	Q2FY2018 RM'000	Q2FY2017 RM'000	Changes %
Power and Machinery (P&M)	79,532	64,650	23.02%	144,547	122,843	17.67%
Oilfield Services (OS)	31,253	31,747	(1.56%)	58,576	55,665	5.23%
Integrated Corrosion Solution (ICS)	28,413	9,945	185.70%	44,483	17,699	151.33%
Other Non-reportable Segment*	96	119	(19.33%)	195	217	(10.14%)
Total Segment Revenue	139,294	106,461	30.84%	247,801	196,424	26.16%

* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.

**Segment Revenue Composition
Cumulative Q2FY2018**



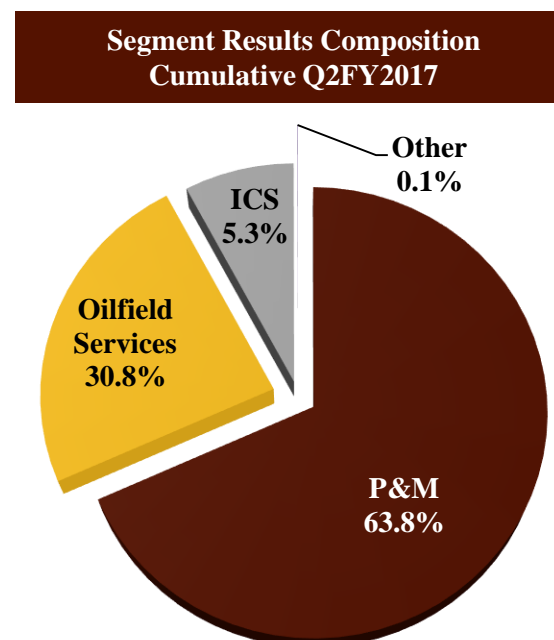
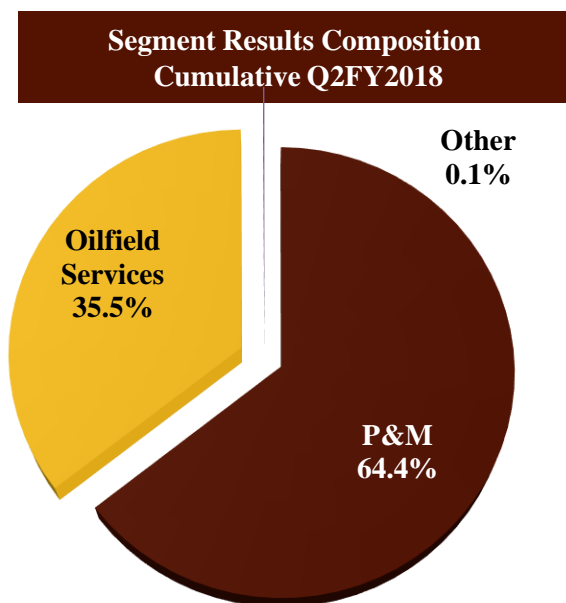
**Segment Revenue Composition
Cumulative Q2FY2017**



SEGMENTAL RESULTS – Q2FY2018

	Quarterly			Cumulative		
	Q2FY2018 RM'000	Q2FY2017 RM'000	Changes %	Q2FY2018 RM'000	Q2FY2017 RM'000	Changes %
Power and Machinery (P&M)	11,138	6,437	73.03%	16,255	10,664	52.43%
Oilfield Services (OS)	6,136	4,868	26.05%	10,407	5,143	102.35%
Integrated Corrosion Solution (ICS)	(2,949)	864	(441.32%)	(6,554)	890	(836.40%)
Other Non-reportable Segment*	9	11	(18.18%)	18	20	(10.00%)
Total Segment Results	14,334	12,180	17.68%	20,126	16,717	20.39%

* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.



*Excludes ICS segmental losses of RM6.6 million

SUSTAINABILITY OF OUR BUSINESS

BREAKDOWN OF REVENUE

Products and Services by Segment

	Cumulative Q2FY2018		Cumulative Q2FY2017 [^]	
	Percentage (%)		Percentage (%)	
	Products	Services	Products	Services
Power and Machinery	38%	62%	47%	53%
Oilfield Services	5%	95%	6%	94%
Integrated Corrosion Solution (ICS)	0%	100%	0%	100%
Other Non-reportable Segment*	0%	100%	0%	100%
Group Revenue	23%	77%	31%	69%

Recurring and Once-off by Segment

	Cumulative Q2FY2018		Cumulative Q2FY2017	
	Percentage (%)		Percentage (%)	
	Recurring	Once-off	Recurring	Once-off
Power and Machinery	78%	22%	72%	28%
Oilfield Services	95%	5%	98%	2%
Integrated Corrosion Solution (ICS)	100%	0%	100%	0%
Other Non-reportable Segment*	100%	0%	100%	0%
Group Revenue	86%	14%	82%	18%

[^] Comparative is restated to conform with current period presentation

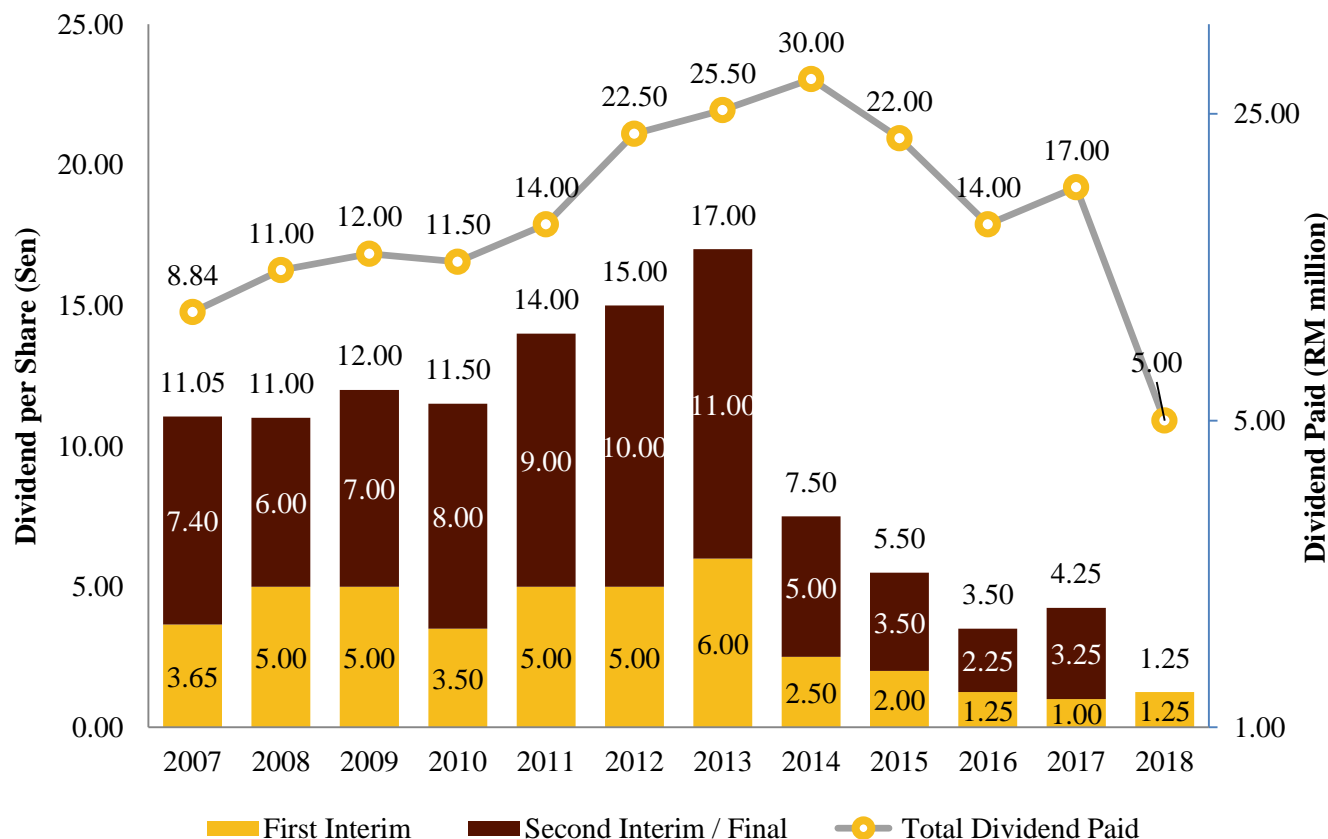
* Other non-reportable segment comprises provision of management services to TOSB, a joint venture between Deleum Berhad and SOLAR.

DIVIDEND

DIVIDEND POLICY

Deleum's dividend policy is of distributing gross dividend of 50% of the Group's annual profit attributable to the equity holders of the Company, subject to the availability of adequate distributable reserves, operating cash flow requirements, financial commitments, expansion plans and other relevant factors.

DIVIDEND HISTORY FROM FY2007 – FY2018



FY2018

**FIRST INTERIM
DIVIDEND**
per share
1.25 sen

Total amount
RM5,014,071
To be paid on
25 September 2018

SHAREHOLDERS' VALUE

TOTAL SHARES ACCUMULATED FOR ONE (1) UNIT OF SHARE INVESTED SINCE IPO

Year	Description	No. of Share(s) Issued	Cumulative No. of Share(s) Per Shareholder	Value (RM)
2007	Initial Public Offering (IPO) at RM2.55 per share	-	1.00	RM2.55
2008	Bonus Issue: 1 for 4	0.25	1.25	
2012	Bonus Issue: 1 for 2	0.63	1.88	
2014	Bonus Issue: 1 for 3	0.63	2.50	
2014	Share Split: 1 into 2	-	5.00	
Total Shares Accumulated for 1 Unit of Share Invested since IPO			5.00	

Return Per Share Since Listing	Formula	
Total market value for one (1) unit of share invested since IPO (5 shares X RM1.060*)	A	RM5.30
Accumulated dividend received	B	RM2.42
Total Return	C=A+B	RM7.72
Cost of Investment on IPO	D	RM2.55
Net Return	E=C-D	RM5.17
% of Return for One (1) Unit of Share Invested since IPO	E/D X 100%	203%

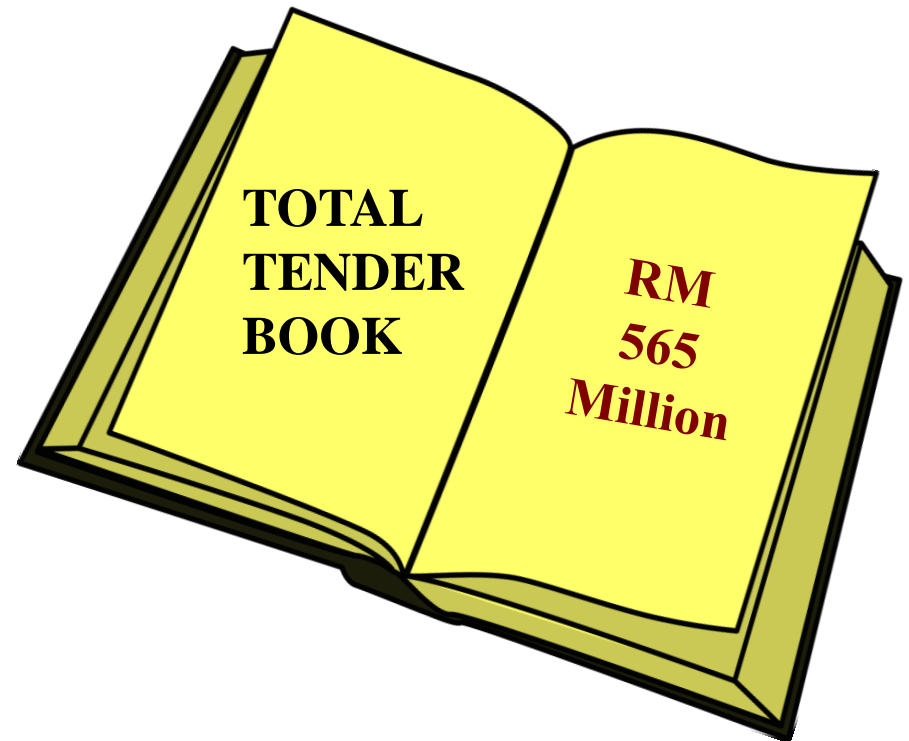
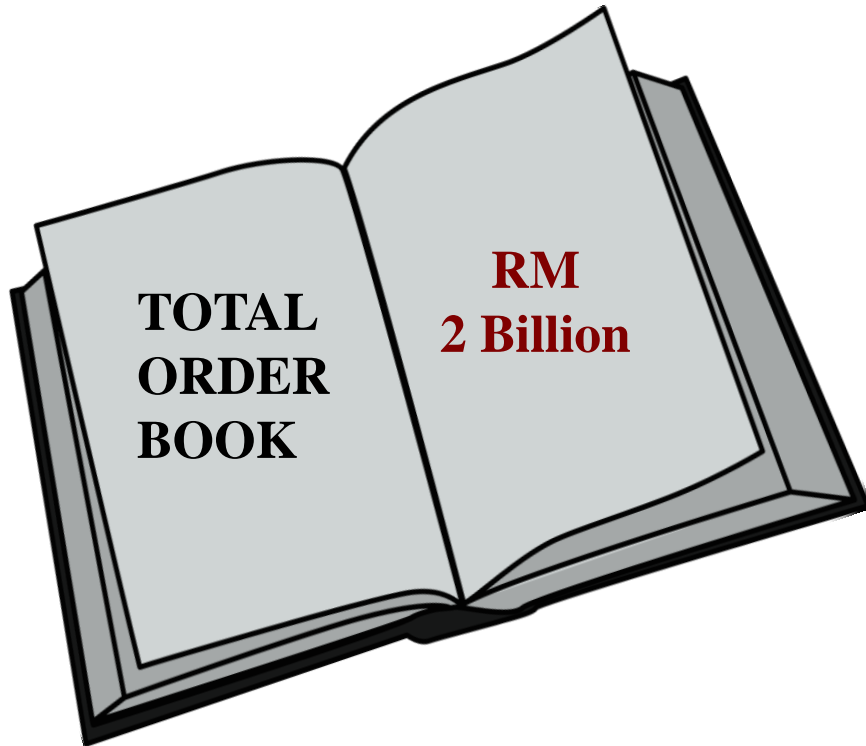
Note:

* Closing price as at 23 August 2018 is RM1.060 per ordinary share.

SUMMARY OF CONTRACTS AS OF SEPTEMBER 2018

Contracts	Expiry Year
Provision of Integrated Wellhead Maintenance Services	2018
Supply of PDC & Rock Bits	2018
Supply & Services for Casing Centralizer Equipment	2019
Provision of Integrated Drilling Services	2020
Provision of Casing Accessories	2020
Provision of Riser Corrosion Prevention System & Maintenance	2021
Provision of Slickline Equipment and Services	2021
Provision of Alternative Painting and Blasting	2021
Provision of Well Control Services	2022
Provision of Rock/ PDC Bits/ Hole Enlargement Equipment	2022
Provision of Geomechanics and Pore Pressure Prediction Study	2022
MCM Contract	2022
Long Term Service Agreement for Gas Turbine	2023
Supply of Gas Turbine Packages	2023

ORDER BOOK/ TENDER BOOK AS AT 30 JUNE 2018



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