

# IHH Healthcare Berhad

(formerly known as Integrated Healthcare Holdings Berhad) (Company No. 901914-V) (Incorporated in Malaysia under the Companies Act 1965)

#### Registered Office

IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings Berhad) Suite 17-01, Level 17 The Gardens South Tower Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur Malaysia











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# **PROSPECTUS**

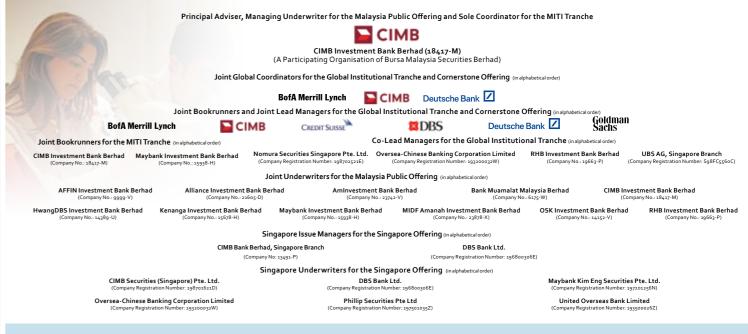


THE GLOBAL OFFERING OF UP TO 2,234.65 MILLION ORDINARY SHARES OF RM1.00 EACH IN IHH HEALTHCARE BERHAD (FORMERLY KNOWN AS INTEGRATED HEALTHCARE HOLDINGS BERHAD) ("IHH") ("SHARES") COMPRISING A PUBLIC ISSUE OF UP TO 1,800.00 MILLION NEW SHARES AND AN OFFER FOR SALE OF UP TO 434.65 MILLION EXISTING SHARES (COLLECTIVELY "IPO SHARES") INVOLVING THE:

- INSTITUTIONAL PLACEMENT OF UP TO 498.01 MILLION IPO SHARES COMPRISING:
- UP TO 360.00 MILLION IPO SHARES TO BUMIPUTERA INSTITUTIONAL AND SELECTED INVESTORS APPROVED BY THE MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY ("MITITRANCHE"); AND
- UP TO 138.01 MILLION IPO SHARES TO OTHER MALAYSIAN INSTITUTIONAL AND SELECTED INVESTORS, FOREIGN INSTITUTIONAL AND
  SELECTED INVESTORS OUTSIDE THE UNITED STATES IN RELIANCE ON REGULATION S UNDER THE UNITED STATES SECURITIES ACT OF 1933,
  AS AMENDED ("US SECURITIES ACT"), AND WITHIN THE UNITED STATES TO QUALIFIED INSTITUTIONAL BUYERS AS DEFINED IN RULE 144A
  OF THE US SECURITIES ACT ("GLOBAL INSTITUTIONAL TRANCHE"),
- AT THE INSTITUTIONAL PRICE TO BE DETERMINED BY WAY OF BOOKBUILDING ("INSTITUTIONAL PRICE");
- (II) MALAYSIA PUBLIC OFFERING OF UP TO 208.51 MILLION IPO SHARES TO THE MALAYSIAN PUBLIC, ELIGIBLE DIRECTORS AND ELIGIBLE EMPLOYEES OF IHH AND ITS SUBSIDIARIES ("IHH GROUP"), AND BUSINESS ASSOCIATES AND PERSONS WHO HAVE CONTRIBUTED TO THE SUCCESS OF THE IHH GROUP, INCLUDING DOCTORS, AT THE RETAIL PRICE OF RM2.85 PER IPO SHARE ("RETAIL PRICE");
- (III) SINGAPORE OFFERING OF UP TO 140.64 MILLION IPO SHARES, IN CONJUNCTION WITH THE CONCURRENT SECONDARY LISTING ON THE MAIN BOARD OF THE SINGAPORE EXCHANGE SECURITIES TRADING LIMITED ("SGX-ST") ("SECONDARY LISTING"), COMPRISING:
  - AN OFFERING TO THE SINGAPOREAN PUBLIC, ELIGIBLE DIRECTORS AND ELIGIBLE EMPLOYEES OF THE IHH GROUP, AND BUSINESS
    ASSOCIATES AND PERSONS WHO HAVE CONTRIBUTED TO THE SUCCESS OF THE IHH GROUP, INCLUDING DOCTORS, AT THE RETAIL PRICE
    OF SGD1.18 PER IPO SHARE; AND
  - A PLACEMENT TO INDIVIDUALS, CORPORATIONS AND OTHER INVESTORS IN SINGAPORE AT THE FINAL RETAIL PRICE PER IPO SHARE; AND
- (IV) CORNERSTONE OFFERING THAT IS SEPARATE FROM BUT CONCURRENT WITH THE INSTITUTIONAL PLACEMENT, MALAYSIA PUBLIC OFFERING AND SINGAPORE OFFERING, WHERE EACH OF THE CORNERSTONE INVESTORS HAS ENTERED INTO A CORNERSTONE PLACEMENT AGREEMENT WITH IHH TO SUBSCRIBE FOR AN AGGREGATE OF 1,387.50 MILLION IPO SHARES AT THE INSTITUTIONAL PRICE, SUBJECT TO THE TERMS OF THE RESPECTIVE CORNERSTONE PLACEMENT AGREEMENTS.

THE RETAIL PRICE IS PAYABLE IN FULL UPON APPLICATION AND SUBJECT TO A REFUND OF THE DIFFERENCE IN THE EVENT THAT THE FINAL RETAIL PRICE IS LESS THAN THE RETAIL PRICE. THE FINAL RETAIL PRICE WILL EQUAL THE INSTITUTIONAL PRICE, SUBJECT THAT IT WILL NOT EXCEED THE RETAIL PRICE.

THE INSTITUTIONAL PLACEMENT, MALAYSIA PUBLIC OFFERING AND SINGAPORE OFFERING ARE SUBJECT TO THE CLAWBACK AND REALLOCATION PROVISIONS AND OVER-ALLOTMENT OPTION AS DESCRIBED IN THIS PROSPECTUS.



YOU ARE ADVISED TO READ AND UNDERSTAND THE CONTENTS OF THIS PROSPECTUS. IF IN DOUBT, PLEASE CONSULT A PROFESSIONAL ADVISER. FOR INFORMATION CONCERNING CERTAIN RISK FACTORS WHICH INVESTORS SHOULD CONSIDER, SEE "RISK FACTORS" IN SECTION 5 OF THIS PROSPECTUS.

LISTINGS SOUGHT: PRIMARY LISTING ON THE MAIN MARKET OF BURSA MALAYSIA SECURITIES BERHAD AND SECONDARY LISTING ON THE MAIN BOARD OF THE SINGAPORE EXCHANGE SECURITIES TRADING LIMITED.

THIS PROSPECTUS IS NOT TO BE DISTRIBUTED OUTSIDE MALAYSIA AND IS DATED 2 JULY 2012.

Our Directors, the Promoter and the Over-Allotment Option Provider, namely Pulau Memutik Ventures Sdn Bhd ("Pulau Memutik") and the Selling Shareholder, namely Abraaj SPV 44 Limited ("Abraaj 44") have seen and approved this Prospectus. They collectively and individually accept full responsibility for the accuracy of the information contained in this Prospectus. Having made all reasonable enquiries, and to the best of their knowledge and belief, they confirm that, there are no false or misleading statements or other facts which if omitted, would make any statement in this Prospectus false or misleading.

CIMB Investment Bank Berhad ("CIMB") being the Principal Adviser to our initial public offering ("IPO"), the Managing Underwriter and Joint Underwriter for the Malaysia Public Offering, Sole Coordinator and Joint Bookrunner for the MITI Tranche, the Joint Global Coordinator, Joint Bookrunner and Joint Lead Manager for the Global Institutional Tranche and Cornerstone Offering acknowledges that, based on all available information and to the best of its knowledge and belief, this Prospectus constitutes a full and true disclosure of all material facts in connection with our IPO.

It is to be noted that the roles of Deutsche Bank AG, Singapore Branch and Deutsche Bank AG, Hong Kong Branch (together, "DB") and Merrill Lynch (Singapore) Pte. Ltd. ("BofAML") in the IPO is limited to being a Joint Global Coordinator, Joint Bookrunner and Joint Lead Manager in respect of the Global Institutional Tranche and Cornerstone Offering outside Malaysia only. DB and BofAML do not have any role in, and each disclaims any responsibility for, the Malaysia Public Offering, Singapore Offering and Institutional Placement in Malaysia.

It is to be noted that the role of CIMB Bank Berhad, Singapore Branch ("CIMB Singapore") in the IPO is limited to being a Singapore Issue Manager for the Singapore Offering only. CIMB Singapore does not have any role, and disclaims any responsibility for, the Malaysia Public Offering and Institutional Placement in Malaysia.

It is to be noted that the role of CIMB Securities (Singapore) Pte. Ltd. ("CIMB Securities") in the IPO is limited to being a Singapore Underwriter for the Singapore Offering only. CIMB Securities does not have any role, and disclaims any responsibility for, the Malaysia Public Offering and Institutional Placement in Malaysia.

It is to be noted that the role of DBS Bank Ltd. ("DBS") in the IPO is limited to being a Joint Bookrunner and Joint Lead Manager for the Global Institutional Tranche and the Cornerstone Offering only, and Singapore Issue Manager and Singapore Underwriter for the Singapore Offering only. DBS does not have any role, and disclaims any responsibility for, the Malaysia Public Offering and MITI Tranche under the Institutional Placement.

It is to be noted that the role of Credit Suisse (Singapore) Limited ("CS") in the IPO is limited to being a Joint Bookrunner and Joint Lead Manager in respect of the Global Institutional Tranche and the Cornerstone Offering only. CS does not have any role in, and disclaims any responsibility for, the Malaysia Public Offering, Singapore Offering and MITI Tranche.

It is to be noted that the role of Goldman Sachs (Singapore) Pte. ("GS") in the IPO is limited to being a Joint Bookrunner and Joint Lead Manager in respect of the Global Institutional Tranche and Cornerstone Offering outside Malaysia only. GS does not have any role in, and disclaims any responsibility for, the Malaysia Public Offering, Singapore Public Offering and Institutional Placement in Malaysia.

The Securities Commission of Malaysia ("SC") has approved the IPO and a copy of this Prospectus has been registered with the SC. The approval, and registration of this Prospectus, should not be taken to indicate that the SC recommends the IPO or assumes responsibility for the correctness of any statement made or opinion expressed or report expressed in this Prospectus. The SC has not, in any way, considered the merits of our Shares being offered for investment.

The SC is not liable for any non-disclosure in this Prospectus by us. The SC also takes no responsibility for the contents of this Prospectus, makes no representation as to its accuracy or completeness, and expressly disclaims any liability for any loss you may suffer arising from or in reliance upon the whole or any part of the contents of this Prospectus.

YOU SHOULD RELY ON YOUR OWN EVALUATION TO ASSESS THE MERITS AND RISKS OF THE IPO AND AN INVESTMENT IN OUR COMPANY. IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN, YOU SHOULD IMMEDIATELY CONSULT YOUR STOCKBROKERS, BANK MANAGERS, SOLICITORS, ACCOUNTANTS OR OTHER PROFESSIONAL ADVISERS IMMEDIATELY.

Our Company has received the approval of Bursa Malaysia Securities Berhad ("Bursa Securities") and a letter of eligibility from the Singapore Exchange Securities Trading Limited ("SGX-ST") for the listing of and quotation for our Shares. Admission to the Official List of Bursa Securities and SGX-ST is not to be taken as an indication of the merits of the IPO, our Company or our Shares.

The Malaysia Public Offering and the Singapore Offering are simultaneous offerings. The Singapore Offering is conditional upon the completion of the Malaysia Public Offering and the listing of our Shares on the Main Market of Bursa Securities. If for any reason we do not proceed with the Malaysia Public Offering as proposed, the full amount of application monies received in respect of the Singapore Offering will be returned (without interest or any share of revenue or other benefit arising therefrom) to the applicants at their own risk within 14 days after the Singapore Offering is discontinued. If for any reason we do not proceed with the Singapore Offering as proposed, the Malaysia Public Offering may nevertheless proceed as described in this Prospectus.

A copy of this Prospectus, together with the application form, has also been lodged with the Registrar of Companies of Malaysia, who takes no responsibility for its contents.

This Prospectus can be viewed or downloaded from Bursa Securities website at http://www.bursamalaysia.com.

You are advised to note that recourse for false or misleading statements or acts made in connection with this Prospectus is directly available through Sections 248, 249 and 357 of the Capital Markets and Services Act 2007 of Malaysia ("CMSA").

The Shariah Advisory Council of the SC ("SAC") has classified our Shares as shariah-compliant based on the audited combined financial statements of our Company for the year ended 31 December 2011 and this classification remains valid until the next shariah compliance review is undertaken by the SAC. The new status is released in the updated list of shariah-compliant securities, on the last Friday of May and November of each year.

Securities listed on Bursa Securities are offered to the public premised on full and accurate disclosure of all material information concerning the IPO for which any of the persons set out in Section 236 of the CMSA, e.g. directors and advisers, are responsible.

Our Shares, which will be listed on both Bursa Securities and SGX-ST, will be fully fungible. Shareholders will be able to transfer the trading of their shares from Bursa Securities to the SGX-ST and vice-versa upon completion of the Listing in accordance with the mechanism for transmission of our Shares between Bursa Malaysia Depository Sdn Bhd and the Central Depository (Pte) Limited of Singapore, and subject to any relevant regulatory requirements, including those of Bank Negara Malaysia.

As our Company is incorporated outside Singapore and will not be maintaining a primary listing in Singapore, we will not be subject to the provisions of the Singapore Code on Take-Overs and Mergers.

You should note that any agreement by our Managing Underwriter and Joint Underwriter for the Malaysia Public Offering to underwrite our Shares under the Malaysia Public Offering is not to be taken as an indication of the merits of our Shares being offered.

This Prospectus has been prepared in the context of the IPO under the laws of Malaysia. It does not comply with the laws of any jurisdiction other than Malaysia and has not been and will not be lodged, registered or approved pursuant to or under any applicable securities or legislation or by any regulatory authority of any jurisdiction other than Malaysia.

The distribution of this Prospectus and our IPO are subject to the laws of Malaysia. This Prospectus will not be distributed outside Malaysia except insofar as it is part of the offering memorandum distributed to foreign institutional investors outside Malaysia in connection with the IPO. Our Company, Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters named in this Prospectus have not authorised and take no responsibility for the distribution of this Prospectus outside Malaysia except insofar as it is part of the offering memorandum distributed to foreign institutional investors outside Malaysia in connection with the IPO. No action has been taken to permit a public offering of our Shares in any jurisdiction other than Malaysia based on this Prospectus. Accordingly, this Prospectus may not be used for the purpose of and does not constitute an offer for subscription or purchase or invitation to subscribe for or purchase our Shares under the IPO in any jurisdiction or in any circumstance in which an offer is not authorised or lawful or to any person to whom it is unlawful to make such offer or invitation. The distribution of this Prospectus and the sale of our Shares offered under the IPO in certain jurisdictions may be restricted by law. Persons who may be in possession of this Prospectus are required to inform themselves of and to observe such restrictions.

This Prospectus is published solely in connection with our IPO. Our Shares being offered in the IPO are offered solely on the basis of the information contained and representations made in this Prospectus. Our Company, Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters have not authorised anyone to provide any information or to make any representation not contained in this Prospectus. Any information or representation not contained in this Prospectus must not be relied upon as having been authorised by our Company, Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters or any of their respective directors or any other persons involved in our IPO.

This Prospectus has not been registered as a prospectus with the Monetary Authority of Singapore ("MAS") under the Securities and Futures Act, Chapter 289 of Singapore ("Securities and Futures Act"). Accordingly, this Prospectus, together with the application form forming part of this Prospectus, may not be circulated or distributed, whether directly or indirectly, to persons in Singapore.

Our Shares have not been and will not be registered under the United States Securities Act 1993 ("US Securities Act") and, subject to certain exceptions, may not be offered, sold, pledged or transferred within the United States ("US") except to qualified institutional buyers ("QIBs" as defined in Rule 144A under the US Securities Act) in accordance with Rule 144A or outside the US in accordance with Regulation S under the US Securities Act. Our Shares have not been approved or disapproved by the US Securities and Exchange Commission, any state securities commission in the US or any other US regulatory authority, nor have any of the foregoing authorities passed upon or endorsed the merits of our IPO or the accuracy or adequacy of this Prospectus. Any representation to the contrary is a criminal offence in the US.

#### Notice to investors on certain Singapore regulatory requirements:

Shenton Insurance, a subsidiary of our Company, is a registered direct insurer under the Insurance Act.

A person who wishes to enter into:

- any agreement to acquire shares of a registered insurer that is incorporated in Singapore by virtue of which he would become a substantial shareholder of that insurer (that is, a person who holds 5% or more of the voting power of the insurer);
- (ii) any agreement to acquire shares of a registered insurer that is incorporated in Singapore by virtue of which he would obtain effective control of that insurer (that is, the person alone or acting together with any associate(s) would (i) acquire or hold, directly or indirectly, 20% or more of the issued share capital of the insurer; or (ii) control, directly or indirectly, 20% or more of the voting power of the insurer); or
- (iii) any arrangement in relation to any registered insurer that is incorporated in Singapore by virtue of which he would obtain control of the insurer (that is, the person alone or acting together with any associate(s) would be in a position to determine the policy of the insurer),

is required to first notify the MAS of his intention to enter into the agreement or arrangement, as the case may be, and obtain the MAS' approval.

Parkway Trust Management, a subsidiary of our Company, is a capital markets services licence ("CMS Licence") holder. Pursuant to Section 97A of the Securities and Futures Act, the prior approval of the MAS is required for any person to enter into any arrangement (which includes any formal or informal understanding) in relation to shares in a CMS Licence holder, if that arrangement, if carried out, would allow such person to obtain effective control of the CMS Licence holder. A person is regarded as obtaining effective control by virtue of an arrangement if the person alone or acting together with any connected person would, if the arrangement is carried out: (i) acquire or hold, directly or indirectly, 20% or more of the issued share capital of the CMS Licence holder; or (ii) control, directly or indirectly, 20% or more of the voting power in the CMS Licence holder. Two corporations are "connected persons" if one has control of not less than 20% of the voting power in the other.

# **ELECTRONIC PROSPECTUS**

The contents of the electronic prospectus and the copy of this Prospectus registered with the SC are the same. You may obtain a copy of the electronic prospectus (as defined herein) from the website of CIMB at <a href="https://www.eipocimb.com">www.eipocimb.com</a> and CIMB Bank Berhad at <a href="https://www.eipocimb.com">www.eipocimb.com</a> and <a href="https://www.eipocimb.com">w

The internet is not a fully secure medium. Your Internet Share Application may be subject to risks in data transmission, computer security threats such as viruses, hackers and crackers, faults with computer software and other events beyond the control of the Internet Participating Financial Institution. These risks cannot be borne by the Internet Participating Financial Institution. If you doubt the validity or integrity of an electronic prospectus, you should immediately request from our Company or the issuing house, a paper/printed copy of this Prospectus. If there is any discrepancy between the contents of the electronic prospectus and the paper/printed copy of this Prospectus, the contents of the paper/printed copy of this Prospectus which are identical to the copy of this Prospectus registered with the SC shall prevail.

In relation to any reference in this Prospectus to third party internet sites (referred to as "Third Party Internet Sites"), whether by way of hyperlinks or by way of description of the third party internet sites, you acknowledge and agree that:

- (i) we do not endorse and are not affiliated in any way to the Third Party Internet Sites. Accordingly, we are not responsible for the availability of or the content or any data, files or other material provided on the Third Party Internet Sites. You bear all risks associated with the access to or use of the Third Party Internet Sites;
- (ii) we are not responsible for the quality of products or services in the Third Party Internet Sites, particularly in fulfilling any of the terms of any agreements with the Third Party Internet Sites. We are also not responsible for any loss or damage or cost that you may suffer or incur in connection with or as a result of dealing with the Third Party Internet Sites or the use of or reliance on any data, file or other material provided by such parties; and
- (iii) any data, file or other material downloaded from the Third Party Internet Sites is done at your own discretion and risk. We are not responsible, liable or under obligation for any damage to your computer systems or loss of data resulting from the downloading of any such data, information, files or other material.

Where an electronic prospectus is hosted on the website of the Internet Participating Financial Institution, you are advised that:

- (i) the Internet Participating Financial Institution is only liable in respect of the integrity of the contents of an electronic prospectus, to the extent of the content of the electronic prospectus on the web server of the Internet Participating Financial Institution which may be viewed via your web browser or other relevant software. The Internet Participating Financial Institution is not responsible for the integrity of the contents of an electronic prospectus which has been obtained from the web server of the Internet Participating Financial Institution and subsequently communicated or disseminated in any manner to you or other parties; and
- (ii) while all reasonable measures have been taken to ensure the accuracy and reliability of the information provided in an electronic prospectus, the accuracy and reliability of an electronic prospectus cannot be guaranteed because the internet is not a fully secure medium.

The Internet Participating Financial Institution is not liable (whether in tort or contract or otherwise) for any loss, damage or costs, that you or any other person may suffer or incur due to, as a consequence of or in connection with any inaccuracies, changes, alterations, deletions or omissions in respect of the information provided in an electronic prospectus which may arise in connection with or as a result of any fault with web browsers or other relevant software, any fault on your or any third party's personal computers, operating system or other software, viruses or other security threats, unauthorised access to information or systems in relation to the website of the Internet Participating Financial Institution, and/or problems occurring during data transmission which may result in inaccurate or incomplete copies of information being downloaded or displayed on your personal computer.

#### INDICATIVE TIMETABLE

The following events are intended to take place on the following tentative dates:

| Events  | Date                    |
|---|-------------------------|
| Opening of the Global Institutional Tranche   | 3 July 2012             |
| Opening of the Malaysia Public Offering   | 10.00 a.m., 3 July 2012 |
| Closing of the Malaysia Public Offering   | 5.00 p.m., 11 July 2012 |
| Closing of the Global Institutional Tranche   | 12 July 2012            |
| Price Determination Date  | 12 July 2012            |
| Balloting of applications for the IPO Shares offered under the Malaysia Public Offering | 13 July 2012            |
| Allotment/Transfer of the IPO Shares to successful applicants                           | 23 July 2012            |
| Listing   | 25 July 2012            |

The Global Institutional Tranche commenced on 3 July 2012 and will close on the date stated above or such other date or dates as our Directors, the Selling Shareholder and Joint Global Coordinators may mutually decide at their absolute discretion. Applications for the IPO Shares offered under the Malaysia Public Offering will close at the time and date stated above or such other date or dates as our Directors, the Selling Shareholder and our Managing Underwriter in their absolute discretion may decide.

In the event that the closing date and time of either the Global Institutional Tranche or Malaysia Public Offering are varied, the closing date for the applications, the Price Determination Date and dates for the balloting and allotment or transfer of the IPO Shares and our Listing may be varied accordingly. Any extension will be announced in widely circulated Bahasa Malaysia and English daily newspapers within Malaysia.

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## PRESENTATION OF FINANCIAL AND OTHER INFORMATION

All references to "our Company" or "IHH" in this Prospectus are to IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings Berhad). All references to "our Group" or "IHH Group" in this Prospectus are to our Company and our subsidiaries taken as a whole. References to "we", "us", "our" and "ourselves" are to our Company, and save where the context requires, our Company and our subsidiaries. Reference to "Management" are to our Directors and key management as at the date of this Prospectus, and statements as to our beliefs, expectations, estimates and opinions are those of IHH.

Unless otherwise indicated, the information in this Prospectus assumes the Over-Allotment Option is not exercised.

In this Prospectus, references to the "Government" are to the Government of Malaysia; references to "RM" and "sen" are to the lawful currency of Malaysia; references to "US Dollar" and "USD" are to the lawful currency of the United States of America; reference to "SGD" and "cent" are to the lawful currency of the Republic of Singapore; and references to "Turkish Lira" and "TL" are to the lawful currency of Turkey. Any discrepancies in the tables included in this Prospectus between the amounts listed and totals in this Prospectus are due to rounding. Certain acronyms, technical terms and other abbreviations used herein are defined in "Glossary" appearing on page xxxiii of this Prospectus. Words denoting the singular only shall include the plural and vice versa and words denoting the masculine gender shall, where applicable, include the feminine gender and vice versa. Reference to persons shall include corporations.

All reference to dates and times are references to dates and times in Malaysia, unless otherwise stated.

References to the "LPD" in this Prospectus are to 1 June 2012, which is the latest practicable date for certain information to be obtained and disclosed in this Prospectus.

Unless otherwise indicated, solely for the convenience of the reader, this Prospectus contains translations of certain SGD, TL, USD, Euro and Rs. amounts into Ringgit Malaysia based on the exchange rate of RM2.47: SGD1.00, RM1.72: TL1.00, RM3.19: USD1.00, RM3.94: Euro 1.00 and RM1.00: Rs.17.86, which were Bloomberg Finance L.P.'s period end rates as at 1 June 2012. No representation is made that the RM, SGD, TL, USD, Euro and Rs. referred to herein could have been or could be converted into RM, SGD, TL, USD, Euro and Rs. as the case may be, at any particular rate or at all.

Bloomberg Finance L.P. has not provided its consent to the inclusion of the information extracted from its database in this Prospectus, and is thereby not liable for such information. While we, the Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters have taken reasonable actions to ensure that the information from Bloomberg Finance L.P.'s database has been reproduced in its proper form and context, neither we, the Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters nor any other party has conducted an independent review of the information contained in that database or verified the accuracy of the contents of the relevant information.

The information on our website or any website directly or indirectly linked to such websites is not incorporated by reference into this Prospectus and should not be relied on.

# PRESENTATION OF FINANCIAL AND OTHER INFORMATION (cont'd)

This Prospectus includes statistical data provided by us and various third parties and cites third-party projections regarding growth and performance of the industries in which we operate. This data is taken or derived from information published by industry sources and from our internal data. In each such case, the source is acknowledged in this Prospectus, provided that where no source is acknowledged, it can be assumed that the information originates from us. In particular, certain information in this Prospectus is extracted or derived from the report prepared by Frost & Sullivan (S) Pte Ltd ("Frost & Sullivan"), an independent healthcare industry analyst, for inclusion in this Prospectus. We have appointed Frost & Sullivan to provide an independent market and industry review. In compiling their data for the review, Frost & Sullivan relied on industry surveys, published materials, its own private databanks and direct sources within the industry. We believe that the statistical data and projections cited in this Prospectus are useful in helping you understand the major trends in the industries in which we operate.

However, while reasonable actions have been taken to ensure that the statistical data provided by third parties and third-party projections are extracted accurately and in their proper context, we, our Directors, the Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters have not independently verified such data and projections or their accuracy or ascertained the underlying assumptions relied upon therein and none of us, our Directors, the Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MIT! Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters makes any representation as to the correctness, accuracy or completeness of such data and projections and accordingly, you should not place undue reliance on such data and projections cited in this Prospectus. Further, third-party projections cited in this Prospectus are subject to significant uncertainties that could cause actual data to differ materially from the projected figures. No assurances are or can be given that the estimated figures will be achieved, and you should not place undue reliance on the third-party projections cited in this Prospectus.

Earnings before interest, taxation, depreciation and amortisation ("EBITDA"), or earnings before interest, taxation, depreciation, amortisation and real estate rental expense ("EBITDAR") as well as the related ratios presented in this Prospectus, are supplemental measures of our performance and liquidity that are not required by or presented in accordance with the Financial Reporting Standards ("FRS"). EBITDA or EBITDAR are not a measurement of financial performance or liquidity under Malaysian Financial Reporting Standards and should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with the FRS or as an alternative to cash flows from operating activities or as a measure of liquidity. In addition, EBITDA or EBITDAR are not standardised terms, hence a direct comparison between companies using such a term may not be possible.

We believe that EBITDA or EBITDAR facilitate comparisons of operating performance from period to period and company to company by eliminating potential differences caused by variations in capital structures (affecting interest expense and finance charges), tax positions (such as the impact on periods or companies of changes in effective tax rates or net operating losses), the age and booked depreciation and amortisation of assets (affecting relative depreciation and amortisation expenses) as well as ownership of healthcare premises (affecting real estate rental amount). EBITDA or EBITDAR have been presented because we believe that they are frequently used by securities analysts, investors and other interested parties in evaluating similar companies, many of whom present such non-FRS financial measures when reporting their results. Finally, EBITDA or EBITDAR are presented as supplemental measures of our ability to service debt. Nevertheless, EBITDA or EBITDAR have limitations as analytical tools, and potential investors should not consider them in isolation from, or as a substitute for analysis of our financial condition or results of operations, as reported under the FRS. Due to these limitations, EBITDA or EBITDAR should not be considered as a measure of discretionary cash available to invest in the growth of our business. We do not consider these non-IFRS financial measures to be a substitute for, or superior to, the information by IFRS financial measures and may not be comparable to similarly titled measures disclosed by other companies.

#### FORWARD LOOKING STATEMENTS

This Prospectus includes forward-looking statements. All statements other than statements of historical facts included in this Prospectus, including, without limitation, those regarding our financial position, business strategies, prospects, plans and objectives of our Company for future operations, are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements, or industry results, to be materially different from any future result, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. Such forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. Forward-looking statements can be identified by the use of forward-looking terminology such as the words "may", "will", "would", "could", "believe", "expect", "anticipate", "intend", "estimate", "aim", "plan", "forecast" or similar expressions and include all statements that are not historical facts. Such forward-looking statements include, without limitation, statements relating to:

- our financial position and financing plans;
- our business strategies, trends and competitive position, and future plans;
- plans and objectives of our Company for future operations;
- the regulatory environment and the effects of future regulation;
- our future earnings, cashflows and liquidity;
- the ability to obtain expected patient volume levels and control costs of providing services;
- possible changes in the pricing/policies of the Social Security Institution of Turkey (SGK);
- ability to enter and continue to operate in certain foreign markets; and
- efforts of insurers, governments to contain healthcare costs.

Our actual results may differ materially from information contained in such forward-looking statements as a result of a number of factors, including, without limitation:

- continued availability of capital financing;
- interest rates and foreign exchange rates;
- taxes and duties;
- fixed and contingent obligations and commitments;
- the competitive environment in our industry;
- the activities and financial health of our customers, suppliers and other business partners;
- the general economic and business conditions;
- the political, economic and social developments in Asia and Central and Eastern Europe,
   Middle East and North Africa;
- delays, cost overruns, shortages in skilled and unskilled resources or other changes that impact the execution of our expansion plans (particularly specialists, medical officers, nurses and allied health workers);
- significant capital expenditure requirements;
- future regulatory changes affecting us or the countries in which we operate or may operate;
- liability for remedial actions under health and safety regulations;
- the cost and availability of adequate insurance coverage;
- changes in accounting practices; and
- other factors which may or may not be within our control.

# FORWARD-LOOKING STATEMENTS (cont'd)

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed elsewhere in Section 5 of this Prospectus under Risk factors and Section 12.2 of this Prospectus under Management's discussion and analysis of financial condition and results of operations. We cannot give any assurance that the forward-looking statements made in this Prospectus will be realised. Such forward-looking statements are made only as at the date of this Prospectus. Save as required by Section 238(1) of the CMSA and paragraph 1.02 of the Prospectus Guidelines (Supplementary Prospectus), we expressly disclaim any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained in this Prospectus to reflect any changes in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

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#### **DEFINITIONS**

The following terms in this Prospectus bear the same meanings as set out below unless the term is defined otherwise or the context requires otherwise:

ADA : Authorised Depository Agent

ADM : Authorised Direct Member

AFFIN : AFFIN Investment Bank Berhad

AIBB : AmInvestment Bank Berhad

ATM : Automated teller machine

Abraaj : Abraaj Capital Holdings Limited, the ultimate holding

company of Abraaj 44 and Almond (Netherlands)

Abraaj 44 : Abraaj SPV 44 Limited, a subsidiary of Abraaj

Acibadem Group : Collectively, Acibadem Holding, Almond (Turkey), Acibadem,

Acibadem Poliklinik, Acibadem Labmed, International Hospital, Acibadem Mobil, Konur Saglik, Yeni Saglik, Gemtip Ozel, APlus, Acibadem Proje, Acibadem Sistina, Acibadem Sistina Medikal, Specialist Ordination and Sistina Kosovo

Acibadem University : An educational institution owned by a non-profit foundation

outside of our Group

Acibadem Sigorta : Acibadem Saglik ve Hayat Sigorta A.S.

Alliance Investment Bank Berhad

Almond (Netherlands) : Almond Holding Cooperatie U.A.

Apollo : Apollo Hospitals Enterprise Limited

Apollo Group : Apollo and its subsidiaries

Application Form : Application form for the application of the IPO Shares under

the Malaysia Public Offering accompanying this Prospectus

Articles of Association : Articles of Association of our Company

Aydinlar : Collectively, Mehmet Ali Aydinlar and Hatice Seher Aydinlar

together with their permitted transferees

Aydinlar Option : The right of Aydinlar to convert shares of Acibadem Holding

into Shares of our Company as described in Section

15.1(iv)(b) of this Prospectus

BofAML : Merrill Lynch (Singapore) Pte. Ltd.

BDS : Bachelor of Dental Surgery

BMedSc : Bachelor of Medical Science

BNursing (Hons) : Bachelor of Nursing (Honours)

# **DEFINITIONS** (cont'd)

BNursing Science : Bachelor of Nursing Science (Honours)

BPharm : Bachelor of Pharmacy

BSc (Hons) : Bachelor of Science (Honours)

Bagan Lalang Ventures Sdn Bhd, a wholly-owned subsidiary

of Khazanah

Bagan Lalang Option : The right of Bagan Lalang to convert shares of Acibadem

Holding into new Shares of our Company as described in

Section 15.1(iv)(b) of this Prospectus

BMMB : Bank Muamalat Malaysia Berhad

BNM : Bank Negara Malaysia

Board : Our Board of Directors

Bursa Depository : Bursa Malaysia Depository Sdn Bhd

Bursa Securities : Bursa Malaysia Securities Berhad

CAGR : Compounded annual growth rate

CDP : The Central Depository (Pte) Limited of Singapore

CDS : Central Depository System of Malaysia

CIMB : CIMB investment Bank Berhad

CMB : Capital Markets Board of Turkey

CMSA : Capital Markets and Services Act 2007 of Malaysia, as

amended from time to time and any re-enactment thereof

CoEs : Centres of Excellence

CPAC : Central Patient Assistance Centres, being PPL's overseas

marketing centres

CPE : Council for Private Education in Singapore

CS : Credit Suisse (Singapore) Limited

Co-Lead Managers : Collectively, Nomura, OCBC, RHB and UBS for the Global

Institutional Tranche

Cornerstone Investors : Investors of the Cornerstone Offering, the details of which

are set out in Section 4.3.4 of this Prospectus

Cornerstone Placement

Agreements

: Subscription agreements entered into with the Cornerstone

Investors for the Cornerstone Offering

#### **DEFINITIONS** (cont'd)

Cornerstone Offering : The offering to the Cornerstone Investors which is separate

from but concurrent with the Institutional Placement, Malaysia Public Offering and Singapore Offering, for an aggregate of 1,387.50 million IPO Shares at the Institutional Price, subject to the terms of the Cornerstone Placement

Agreements

DB : Collectively, Deutsche Bank AG, Singapore Branch and

Deutsche Bank AG, Hong Kong Branch

DBS : DBS Bank Ltd.

Depository Registry : Record of Depositors of SGX-ST

Depositor : Has the meaning ascribed to it under Section 130A of the

Singapore Companies Act

EAN : Exempt authorised nominee

EBITDA : Earnings before interest, taxes, depreciation and

amortisation

EBITDAR : Earnings before interest, taxes, depreciation, amortisation

and real estate rental expense

EFQM : European Foundation of Quality Management

EPP : Equity Participation Plan for the grant of options to eligible

employees and Directors of our Group

Electronic Share Application : Application for the IPO Shares under the Malaysia Public

Offering through a Participating Financial Institution's ATMs

Equity Guidelines : Equity Guidelines issued by the SC on 8 May 2009 (effective

3 August 2009 and updated on 10 August 2011)

FRSM : Financial reporting standards in Malaysia

FRS 39 : The Singapore Financial Reporting Standard 39 Financial

Instruments - Recognition and Measurement

FYE : Financial year ended/ending

Final Retail Price : The final retail price per IPO Share equivalent to the

Institutional Price which under (i) the Malaysia Public Offering will be equivalent to the Institutional Price in RM; and (ii) the Singapore Offering, will be equivalent to the lower of (a) the Institutional Price (denominated in SGD based on the RM/SGD noon middle rate on the date immediately preceding the Price Determination Date (or where unavailable, the immediate next available noon middle rate preceding the Price Determination Date) as set out in the BNM website, subject to rounding) and (b) the Retail Price,

as detailed in Section 4.5.2 of this Prospectus

#### **DEFINITIONS** (cont'd)

Frost & Sullivan : Frost & Sullivan (S) Pte Ltd

GS : Goldman Sachs (Singapore) Pte.

GST : Goods and services tax of Singapore

Global Institutional Tranche : The offering of up to 138.01 million IPO Shares at the

Institutional Price to other Malaysian institutional and selected investors, foreign institutional and selected investors outside the United States in reliance on Regulation S, and QIBs within the United States, which form part of the

Institutional Placement

Global Offering : Collectively, the Institutional Placement, Malaysia Public

Offering, Singapore Offering and Cornerstone Offering

HMA : Hospital management agreement

HwangDBS : HwangDBS Investment Bank Berhad

IFRS : International Financial Reporting Standards

IGCF GP : IGCF General Partner Limited

IHH or our Company : IHH Healthcare Berhad (formerly known as Integrated

Healthcare Holdings Berhad)

IHH Group or Group : IHH and our subsidiaries (based on accounting concept and

as recognised in the financial statements)

IHH Share(s) or Share(s) : Ordinary share(s) of RM1.00 each in our Company

IMU : International Medical University

IPO : Initial public offering

IPO Shares : Collectively, the Offer Shares and the Issue Shares

ISE : Istanbul Stock Exchange

ISO : International Organization for Standardization

Institutional Placement : The offering of up to 498.01 million IPO Shares at the

Institutional Price, subject to clawback and reallocation and Over-Allotment Option, comprising the MITI Tranche and

Global Institutional Tranche, respectively

Institutional Placement

Agreement

The placement agreement expected to be entered into by our Company, the Selling Shareholder, Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers, Co-Lead Managers and Over-Allotment Option Provider in respect of the placement of the IPO Shares offered under the

Institutional Placement and the Cornerstone Offering

**DEFINITIONS** (cont'd)

Institutional Price : Price per IPO Share to be paid by investors pursuant to the

Institutional Placement which will be determined on the Price Determination Date by way of bookbuilding, as detailed in

Section 4.5.1 of this Prospectus

Insurance Act : Insurance Act, Chapter 142 of Singapore, as amended from

time to time and any re-enactment thereof

Internet Participating Financial

Institution

The participating financial institution for the Internet Share

Application

Internet Share Application : Application for the IPO Shares under the Malaysia Public

Offering through an Internet Participating Financial Institution

Issue Shares : New Shares to be issued pursuant to the Public Issue

Issuing House : Malaysian Issuing House Sdn Bhd

JCI : Joint Commission International, an international arm of The

Joint Commission. The Joint Commission is an independent, not-for-profit organisation which accredits and certifies healthcare organisations and programs in the US. JCI provides accreditation and certification for health care organisations in over 50 countries. Their standards were developed by healthcare experts from around the world and have been tested worldwide, thus making them a recognised

world leader in health care quality and patients' safety

Joint Bookrunners : Collectively, BofAML, CIMB, CS, DB, DBS and GS, for the

Global Institutional Tranche and Cornerstone Offering

Joint Bookrunners for the MITI Tranche or Joint Bookrunners

(MITI Tranche)

Collectively, CIMB and MIB, for the MITI Tranche

Joint Lead Managers : Collectively, BofAML, CIMB, CS, DB, DBS and GS, for the

Global Institutional Tranche and Cornerstone Offering

Joint Global Coordinators : Collectively, BofAML, CIMB and DB, for the Global

Institutional Tranche and Cornerstone Offering

Joint Underwriters : Collectively, AFFIN, AIBB, Alliance, BMMB, CIMB,

HwangDBS, Kenanga, MIB, MIDF, OSK and RHB for the

Malaysia Public Offering

Khazanah Nasional Berhad

Kenanga : Kenanga Investment Bank Berhad

Key Customers : Includes the top ten largest customers of the IHH Group,

PPL and Acibadem Holding, respectively

Key Suppliers : Includes the top ten largest suppliers of the IHH Group, PPL

and Acibadem Holding, respectively

LPD : 1 June 2012, being the latest practicable date

**DEFINITIONS** (cont'd)

LTIP : Long Term Incentive Plans established for the grant of LTIP

units to eligible employees of our Company, Parkway, Pantai

and IMU Health and their subsidiaries

Listing : Primary listing of and quotation for up to 8,057,080,242

Shares representing the entire enlarged issued and paid-up share capital of our Company on the Main Market of Bursa Securities and secondary listing on the Main Board of the

SGX-ST

Listing Date : The date on which our Shares are listed and commence

concurrent trading on the Main Market of Bursa Securities

and the Main Board of the SGX-ST

Listing Manual : The listing manual of the SGX-ST

Listing Requirements : Main Market Listing Requirements of Bursa Securities

MAS : Monetary Authority of Singapore

MBBS : Bachelor of Medicine, Bachelor of Surgery

MBK Healthcare : MBK Healthcare Partners Limited

MFRS : Malaysian Financial Reporting Standards, the new

accounting framework to replace FRSM

MIB : Maybank Investment Bank Berhad

MIDF : MIDF Amanah Investment Bank Berhad

MIT! : Ministry of International Trade and Industry of Malaysia

MITI Tranche : Up to 360.00 million IPO Shares to be placed to Bumiputera

institutional and selected investors approved by MITI

Millward Brown : IMRB Millward Brown International Pte. Ltd.

Mitsui : Mitsui & Co. Ltd

MKE : Maybank Kim Eng Securities Pte. Ltd.

MOF : Ministry of Finance Incorporated, a corporate body

incorporated pursuant to the Minister of Finance

(Incorporation) Act, 1957 of Malaysia

MOHEM : Ministry of Higher Education, Malaysia

MOH Malaysia : Ministry of Health, Malaysia

MOH Singapore ; Ministry of Health, Singapore

MOH Turkey : Ministry of Health, Turkey

MOM : Ministry of Manpower, Singapore

# **DEFINITIONS** (cont'd)

M.Pharm : Masters of Pharmacy

MSc : Master of Science

MSQH : Malaysian Society for Quality in Health, a professional not-

for-profit organisation which is recognised by MOH Malaysia as the national accreditation body for health care facilities

and services

MQA : Malaysian Qualifications Agency, an agency that was

established due to the merger of National Accreditation Board (LAN) and the Quality Assurance Division, Ministry of Higher Education (QAD). It is responsible for monitoring and overseeing the quality assurance practices and accreditation

of national higher education in Malaysia

Malaysian Companies Act or the

Act

Companies Act 1965 of Malaysia, as amended from time to

time and any re-enactment thereof

Malaysia Public Offering : The offering of up to 208.51 million IPO Shares at the Retail

Price, subject to clawback and reallocation to the Malaysian public, the eligible Directors and eligible employees of our Group, and business associates and persons who have contributed to the success of our Group, including doctors

Malaysia Underwriting Agreement : Underwriting agreement entered into among our company,

the Managing Underwriter and the Joint Underwriters on 21

June 2012 in relation to the Malaysia Public Offering

Managing Underwriter : CIMB for the Malaysia Public Offering

Market Day : A day on which Bursa Securities is open for trading in

securities

NABH : National Accreditation Board for Hospitals & Healthcare

Providers of India

NABL : National Accreditation Board for Testing and Calibration

Laboratories of India

NA : Net asset

NTA : Net tangible assets

New TCC : Turkish Commercial Code numbered 6102 published in the

Official Gazette dated 14 February 2011 and numbered

27846

Nomura : Nomura Securities Singapore Pte. Ltd.

OCBC : Oversea-Chinese Banking Corporation Limited

OSK : OSK Investment Bank Berhad

Offer for Sale : Offer for sale of up to 434.65 million Offer Shares pursuant to

the Global Offering

# **DEFINITIONS** (cont'd)

Offer Shares : Shares to be offered pursuant to the Offer for Sale

Official List : A list specifying all securities which have been admitted for

listing on the Main Market of Bursa Securities and Main Board of SGX-ST, as the case may be, and not removed

Over-Allotment Option : Over-allotment option granted by the Over-Allotment Option

Provider to the Stabilising Manager (on behalf of the placement managers) as set out in Section 4.3.6 of this

Prospectus

Over-Allotment Option Provider : Pulau Memutik

PAT : Profit after taxation

PBT : Profit before taxation

PE Act : Private Education Act, Chapter 247A of Singapore, as

amended from time to time and any re-enactment thereof

PhD : Doctor of Philosophy

PHEI Act : Private Higher Education Institution Act 1996 of Malaysia, as

amended from time to time and any re-enactment thereof

PHFS Act : Private Healthcare Facilities and Services Act 1998 of

Malaysia, as amended from time to time and any re-

enactment thereof

PHMC Act : Private Hospitals and Medical Clinics Act 1980, Chapter 248

of Singapore, as amended from time to time and any re-

enactment thereof

Pantai College of Nursing & Health Science

Participating Financial Institution : Participating financial institution for the Electronic Share

Application

Phase One : The first half of IMU's program, where all students study at

IMU

Phase Two : The second half of IMU's program, where students on the

transfer option will continue their studies at the partner universities, whereas students on the IMU option will

continue their studies in IMU

Phillip Securities : Phillip Securities Pte Ltd

Price Determination Date : Date on which the Institutional Price will be determined

Principal Adviser : CIMB

Promoter : Pulau Memutik

#### **DEFINITIONS** (cont'd)

Prospectus Guidelines : Prospectus Guidelines - Equity and Debt issued by the SC

on 8 May 2009 (effective 3 August 2009)

Public Issue : Public issue of up to 1,800.00 million Issue Shares pursuant

to the Global Offering

Pulau Memutik : Pulau Memutik Ventures Sdn Bhd, a wholly-owned subsidiary

of Khazanah

QIBs : Qualified institutional buyers as defined under Rule 144A

RHB : RHB Investment Bank Berhad

Regulation S : Regulation S under the US Securities Act

Retail Price : RM2.85 per IPO Share under the Malaysia Public Offering or

SGD1.18 per IPO Share (translated based on the exchange rate of approximately RM2.42 per SGD1.00, as determined by our Directors in consultation with the Singapore Issue Managers and Joint Global Coordinators), under the Singapore Offering (with the exception of Singapore Placement), to be fully paid by applicants on application subject to refund, as detailed in Section 4.5.2 of this

Prospectus

Rule 144A under the US Securities Act

SC : Securities Commission Malaysia

SFR : Securities and Futures (Offers of Investments) (Shares and

Debentures) Regulations 2005 of Singapore, as amended

from time to time and any re-enactment thereof

SGK : Social Security Institution of Turkey, which comprises three

different social security funds, namely Social Insurance Institution (Sosyal Sigortalar Kurumu - SSK), Government Employees Retirement Fund (Emekli Sandigi) and Social Security Institution for Artisans and the Self-Employed (Bag-Kur). With the implementation of the "Social Security and Universal Health Insurance (UHI) Law" in October 2008, SGK became a single public entity providing health insurance

coverage in Turkey

SGX-ST : Singapore Exchange Securities Trading Limited

SIC : Standing Interpretations Committee

SICDA: Securities Industry (Central Depositories) Act, 1991, as

amended from time to time and any re-enactment thereof

SIMC : Shanghai International Medical Center

SZA Gayrimenkul Yatirim Insaat ve Ticaret A.S.

Securities and Futures Act : Securities and Futures Act, Chapter 289 of Singapore, as

amended from time to time and any re-enactment thereof

# **DEFINITIONS** (cont'd)

Selling Shareholder : Abraaj 44

Securities Account : Securities account maintained by a Depositor with CDP, not

including the securities sub account

Shanghai Hui Xing Hospital Investment Management Co.,

Ltd.

Shanghai Hui Xing Jin Pu : Shanghai Hui Xing Jin Pu Clinic Co., Ltd.

Share Lending Agreement : Share lending agreement between the Stabilising Manager

and Pulau Memutik providing for the Stabilising Manager to borrow up to 169.43 million Shares from Pulau Memutik

Singapore Companies Act : Companies Act, Chapter 50 of Singapore (including, in the

appropriate context, any predecessor legislation), as amended from time to time and any re-enactment thereof

Singapore Issue Managers : Collectively, CIMB Bank Berhad, Singapore Branch and

DBS, for the Singapore Offering

Singapore Offer Agreement : The agreement dated 29 June 2012 entered into among our

Company, Singapore Issue Managers and the Singapore Underwriters in relation to the Singapore Public Offering

Singapore Offering : Singapore Public Offering and Singapore Placement

Singapore Placement : Up to 36.00 million IPO Shares available by way of a

placement to individuals, corporations and other investors at the Final Retail Price, which form part of the Singapore

Offering

Singapore Placement Agreement : The agreement to be entered into on or about Price

Determination Date among our Company and the Singapore

Underwriters in relation to the Singapore Placement

Singapore Planning Act : Planning Act, Chapter 232 of Singapore (including, in the

appropriate context, any predecessor legislation), as

amended from time to time and any re-enactment thereof

Singapore Public Offering : The public offering of up to 104.64 million IPO Shares at the

Retail Price, including 52.64 million IPO Shares reserved for purchase and/or subscription by eligible Directors and eligible employees of our Group and business associates and persons who have contributed to the success of the Group.

including doctors

Singapore Underwriters : Collectively, CIMB Securities (Singapore) Pte. Ltd., DBS,

MKE, OCBC, Phillip Securities and UOB for the Singapore

Offering

Sole Coordinator for the MITI

Tranche or Sole Coordinator

(MITI Tranche)

CIMB for the MITI Tranche

Stabilising Manager : CIMB and / or its affiliates

# **DEFINITIONS** (cont'd)

Symphony : Symphony Healthcare Holdings Limited

Symphony Conversion : The conversion of the IHH Turkey shares held by Symphony

into Shares of our Company as described in Section

15.1(iv)(a) of this Prospectus

TCC : Turkish Commercial Code numbered 6762 published in the

Official Gazette dated 9 July 1956 and numbered 9353

TPA : Third party healthcare administration

Turkish Clinic Regulation : Regulation on the Healthcare Institutions Providing

Outpatient Services published in the Official Gazette of

Turkey dated 15 February 2008 and numbered 26788

Turkish Hospital Regulation : Private Hospital Regulation published in the Official Gazette

dated 27 March 2002 and numbered 24708

TURKAK : Turkish Accreditation Institution

UBS : UBS AG, Singapore Branch

UOB : United Overseas Bank Limited

US GAAP : United States generally accepted accounting principles

US Holder : A beneficial owner of Shares that is, for US federal income

tax purposes, (i) a citizen or resident of the US; (ii) a corporation or other entity taxable as a corporation created or organised under the laws of the US or any political subdivision thereof or therein or the District of Columbia; (iii) an estate the income of which is subject to US federal income taxation regardless of its source; or (iv) a trust (A) that is subject to the supervision of a court within the US and the control of one or more US persons as described in Internal Revenue Code Section 7701(a)(30); or (B) that has a valid election in effect under applicable US Treasury

regulations to be treated as a United States person

US Securities Act : United States Securities Act of 1993, as amended from time

to time and any re-enactment thereof

# **DEFINITIONS** (cont'd)

# **GROUP ENTITIES**

Acibadem Saglik Hizmetleri ve Ticaret A.S.

Acibadem Holding : Acidadem Saglik Yatirimlari Holding A.S.

Acibadem Labmed : Acibadem Labmed Saglik Hizmetleri A.S.

Acibadem Mobil Saglik Hizmetleri A.S.

Acibadem Orta : Acibadem Orta Dogu Saglık Yatirimlari A.S.

Acibadem Poliklinik : Acibadem Poliklinikleri A.S.

Acibadem Proje : Acibadem Proje Yonetimi A.S.

Acibadem Sistina : Clinical Hospital Acibadem Sistina Skopje

Acibadem Sistina Medikal : Acibadem Sistina Medikal Kompani Doo Skopje

Almond (Turkey) : Almond Holding A.S.

Angiography : Angiography Sdn Bhd

APlus : APlus Hastane ve Otelcilik Hizmetleri A.S.

Apollo Gleneagles : Apollo Gleneagles Hospital Limited

Apollo PET : Apollo Gleneagles PET-CT (Private) Limited

Asia Renal Care : Asia Renal Care Mt Elizabeth Pte Ltd

Asia Renal Care (Katong) : Asia Renal Care (Katong) Pte Ltd

Chengdu Rui Rong : Chengdu Rui Rong Clinic Co., Ltd.

Cheras Medical Centre : Cheras Medical Centre Sdn Bhd

Credit Enterprise : Credit Enterprise Sdn Bhd

Drayson Investments : Drayson Investments Pte. Ltd.

East Shore Medical : East Shore Medical Holdings Pte. Ltd.

GEH Management : GEH Management Services (M) Sdn Bhd

Gemtip Ozel : Gemtip Ozel Saglik Hizmetleri Sanayi ve Ticaret Ltd. Sti.

Gleneagles Clinical Research : Gleneagles Clinical Research International Pte. Ltd.

Gleneagles CRC : Gleneagles CRC Pte Ltd

Gleneagles CRC (Australia) : Gleneagles CRC Pty Ltd

Gleneagles CRC (China) : Gleneagles CRC (China) Pte Ltd

# **DEFINITIONS** (cont'd)

# GROUP ENTITIES (cont'd)

Gleneagles CRC (Thailand) : Gleneagles CRC (Thailand) Co Ltd

Gleneagles Development : Gleneagles Development Pte Ltd

Gleneagles International : Gleneagles International Pte. Ltd.

Gleneagles JPMC : Gleneagles JPMC Sdn Bhd

Gleneagles KL : Gleneagles Hospital (Kuala Lumpur) Sdn Bhd

Gleneagles Malaysia : Gleneagles (Malaysia) Sdn Bhd

Gleneagles Management : Gleneagles Management Services Pte Ltd

Gleneagles Medical Centre : Gleneagles Medical Centre Ltd.

Gleneagles Medical Centre KL : Gleneagles Medical Centre (Kuala Lumpur) Sdn Bhd

Gleneagles Medical Holdings : Gleneagles Medical Holdings Limited

Gleneagles Pharmacy Pte Ltd

Gleneagles Shanghai : Shanghai Gleneagles International Medical and Surgical

Centre

Gleneagles Technologies : Gleneagles Technologies Services Pte Ltd

Gleneagles UK : Gleneagles Hospital (UK) Limited

Goldlink Investments : Goldlink Investments Pte. Ltd.

Hale Medical Clinic : Hale Medical Clinic (Concourse) Pte. Ltd.

HPAK Cancer : HPAK Cancer Centre Sdn Bhd

HPAK Lithotripsy : HPAK Lithotripsy Services Sdn Bhd

IH Capital : Integrated Healthcare Capital Sdn Bhd

IHH Bharat : Integrated Healthcare Holdings (Bharat) Limited

iHH Cayman : Integrated Healthcare Holdings (Cayman Islands) Limited

IHHL : Integrated Healthcare Holdings Limited

IHH Mauritius : Integrated (Mauritius) Healthcare Holdings Limited

iHH Turkey : Integrated Healthcare Hastaneler Turkey Sdn Bhd

IHT Yatirimlari : Integrated Healthcare Turkey Yatirimlari Limited

IMU Education : IMU Education Sdn Bhd

IMU Health : IMU Health Sdn Bhd

#### **DEFINITIONS** (cont'd)

# **GROUP ENTITIES (cont'd)**

IMU Healthcare Sdn Bhd

International Hospital : International Hospital Istanbul A.S.

iXchange : iXchange Pte. Ltd.

Jinemed Saglik Hizmetleri A.S.

Khubchandani Hospitals : Khubchandani Hospitals Private Limited

KL Medical Centre : Kuala Lumpur Medical Centre (Asia Pacific) Sdn Bhd

Konur Saglik Hizmetleri A.S.

Kyami : Kyami Pty Ltd

M&P Investments : M & P Investments Pte Ltd

Magnetom Imaging : Magnetom Imaging Sdn Bhd

Medical Resources : Medical Resources International Pte Ltd

Medi-Rad : Medi-Rad Associates Ltd

MENA Services : MENA Services Pte Ltd

Mount Elizabeth Healthcare : Mount Elizabeth Healthcare Holdings Ltd

Mount Elizabeth Medical : Mount Elizabeth Medical Holdings Ltd.

Mount Elizabeth Ophthalmic : Mount Elizabeth Ophthalmic Investments Pte Ltd

Mount Elizabeth Services : Mount Elizabeth Health Care Services Sdn Bhd

Nippon Medical : Nippon Medical Care Pte Ltd

Oncology Centre (KL) : Oncology Centre (KL) Sdn Bhd

Orifolio Options : Orifolio Options Sdn Bhd

Paloh Medical Centre : Paloh Medical Centre Sdn Bhd

Pantai : Pantai Holdings Berhad

Pantai-Arc Dialysis : Pantai-ARC Dialysis Services Sdn Bhd

Pantai Ayer Keroh : Hospital Pantai Ayer Keroh Sdn Bhd

Pantai Diagnostics : Pantai Diagnostics Indonesia Sdn Bhd

Pantai Education : Pantai Education Sdn Bhd

Pantai Hospitals : Pantai Hospitals Sdn Bhd

#### **DEFINITIONS** (cont'd)

# **GROUP ENTITIES (cont'd)**

Pantai Indah : Hospital Pantai Indah Sdn Bhd

Pantai Irama : Pantai Irama Ventures Sdn Bhd

Pantai Johor Sdn Bhd : Pantai Hospital Johor Sdn Bhd

Pantai Klang Specialist Medical Centre Sdn Bhd

Pantai Management : Pantai Management Resources Sdn Bhd

Pantai Manjung : Pantai Hospital Manjung Sdn Bhd

Pantai Medical Centre : Pantai Medical Centre Sdn Bhd

Pantai Premier Pathology : Pantai Premier Pathology Sdn Bhd

Pantai Integrated Rehab : Pantai Integrated Rehab Services Sdn Bhd

Pantai Resources : Pantai Group Resources Sdn Bhd

Pantai Screening : Pantai Screening Services Sdn Bhd

Pantai Sungai Petani : Pantai Hospital Sungai Petani Sdn Bhd

Parkway Holdings Limited

Parkway College : Parkway College of Nursing & Allied Health Pte. Ltd.

Parkway Education : Parkway Education Pte. Ltd.

Parkway Healthcare : Parkway Group Healthcare Pte Ltd

Parkway Healthcare HK : Parkway Healthcare (Hong Kong) Limited

Parkway Healthcare Mauritius : Parkway Healthcare (Mauritius) Ltd

Parkway Healthtech : Parkway Healthtech Investments Pte Ltd

Parkway HK Holdings Limited

Parkway Hospitals : Parkway Hospitals Singapore Pte. Ltd.

Parkway Investments : Parkway Investments Pte. Ltd.

Parkway Irrawaddy : Parkway Irrawaddy Pte. Ltd.

Parkway Lab or PLS : Parkway Laboratory Services Ltd.

Parkway M&A Capital Corporation

Parkway Novena Pte. Ltd.

Parkway Novena Holdings : Parkway Novena Holdings Pte. Ltd.

# **DEFINITIONS** (cont'd)

# **GROUP ENTITIES (cont'd)**

Parkway Pantai or PPL : Parkway Pantai Limited

Parkway Promotions : Parkway Promotions Pte Ltd

Parkway Shenton : Parkway Shenton Pte Ltd

Parkway Shenton International : Parkway Shenton International Holdings Pte. Ltd.

Parkway Shenton Vietnam : Parkway Shenton Vietnam Limited

Parkway Shanghai : Parkway (Shanghai) Hospital Management Ltd

Parkway Trust Management : Parkway Trust Management Limited

PLife REIT : Parkway Life Real Estate Investment Trust

PMC Radio-Surgery : PMC Radio-Surgery Sdn Bhd

PT Tritunggal Sentra Utama Surabaya

Positron Tracers : Positron Tracers Pte. Ltd.

PT Pantai : P.T. Pantai Healthcare Consulting

PT Pantai Bethany : P.T. Pantai Bethany Care International

Pulau Pinang Clinic : Pulau Pinang Clinic Sdn Bhd

Radiology Consultants : Radiology Consultants Pte Ltd

Shanghai Gleneagles : Shanghai Gleneagles Hospital Management Co,. Ltd.

Shanghai Rui Hong : Shanghai Rui Hong Clinic Co., Ltd.

Shanghai Rui Pu : Shanghai Rui Pu Clinic Co., Ltd.

Shanghai Rui Xiang Clinic Co., Ltd.

Shanghai Rui Xin : Shanghai Rui Xin Healthcare Co., Ltd.

Shanghai Shu Kang : Shanghai Shu Kang Hospital Investment Management Co.,

Ltd.

Shanghai Xin Rui : Shanghai Xin Rui Healthcare Co., Ltd.

Shenton Family : Shenton Family Medical Clinics Pte Ltd

Shenton Family Ang Mo Kio : Shenton Family Medical Clinic (Ang Mo Kio)

Shenton Family : Shenton Family Medical Clinics Pte Ltd

Shenton Family Ang Mo Kio : Shenton Family Medical Clinic (Ang Mo Kio)

Shenton Family Bedok Reservoir : Shenton Family Medical Clinic (Bedok Reservoir)

#### **DEFINITIONS** (cont'd)

Shenton Family Bukit Gombak : Shenton Family Medical Clinic (Bukit Gombak)

Shenton Family Clementi : Shenton Family Medical Clinic (Clementi)

Shenton Family Duxton : Shenton Family Medical Clinic (Duxton)

Shenton Family Jurong East : Shenton Family Medical Clinic (Jurong East)

Shenton Family Serangoon : Shenton Family Medical Clinic (Serangoon)

Shenton Family Tampines : Shenton Family Medical Clinic (Tampines)

Shenton Family Towner : Shenton Family Medical Clinic (Towner)

Shenton Family Yishun : Shenton Family Medical Clinic (Yishun)

Shenton Insurance : Shenton Insurance Pte. Ltd.

Specialist Ordination : Specialist Ordination in Occupational Medicine Sistina Skopje

Swiss Zone : Swiss Zone Sdn Bhd

Sistina Kosovo : Clinical Hospital Sistina, Kosovo

Syarikat Tunas : Syarikat Tunas Pantai Sdn Bhd

The Heart Hospital : The Heart Hospital Limited

Twin Towers Healthcare : Twin Towers Healthcare Sdn Bhd

Twin Towers Medical Centre : Twin Towers Medical Centre KLCC Sdn Bhd

Yeni Saglik : Yeni Saglik Hizmetleri ve Ticaret A.S.

# **COUNTRIES AND REGIONS**

Australasia : The region that consists of Australia, New Zealand, New

Guinea, and the neighbouring islands of the Pacific Ocean

BVI : British Virgin Islands

CEEMENA : The region that consists of Central and Eastern Europe,

Middle East and North Africa

HK : The Special Administrative Region of Hong Kong

PRC : People's Republic of China excluding Hong Kong, Macau

and Taiwan

UAE : United Arab Emirates

UK : United Kingdom

US or United States : United States of America

# **DEFINITIONS** (cont'd)

#### **CURRENCIES**

AUD : Australian Dollar, the lawful currency of Australia

BND : Brunei Dollar, the lawful currency of Brunei Darussalam

Baht : The lawful currency of Thailand

Euro or € : The Euro, the currency of certain nations within the

European Union that have adopted the Euro as their lawful

currency

GBP or £ : The pound sterling, the lawful currency of the United

Kingdom

HKD : Hong Kong Dollar, the lawful currency of Hong Kong

MKD : Macedonian Denar, the lawful currency of Macedonia

RM or Ringgit Malaysia and sen : Ringgit Malaysia and sen, the lawful currency of Malaysia

RMB : Renminbi, the lawful currency of the PRC

TL or Turkish Lira : Turkish Lira, the lawful currency of Turkey

USD or US Dollar : United States Dollar, the lawful currency of the United States

Republic of Singapore

Rs. : Rupee, the lawful currency of India

SGD or Singapore Dollar and : Singapore Dollar and cent, the lawful currency of the

cent

Swiss Franc : Swiss franc, the lawful currency of Switzerland

#### **GLOSSARY**

allied health The domain of medical practices that support medical

professionals. Allied health professionals collaborate with physicians and other members of the health care team to deliver diagnostics, technical, therapeutic and direct patient care and support services to the patients they serve for the identification, prevention, and treatment of diseases,

disabilities and disorders

The branch of medicine involving the study of pain algology

The radiographic visualisation of the blood vessels after angiography

injection of a radio-opaque substance

apheresis Procedure that involves removal of whole blood from a patient

> or donor, followed by removal of one or more components (plasma, blood platelets, or white blood cells) from the blood, and transfusion of the remaining blood back into the donor

brownfield Sites for potential building development that have had

previous development

CCU Critical care unit

CICU Coronary intensive care unit

CSSD Central sterile supply department

CT Computed tomography used for medical imaging employing

tomography created by computer processing to generate a three dimensional image of the inside of an object from a large series of x-ray images taken around a single axis of

rotation

The branch of medicine that deals with diseases and cardiology

abnormalities of the heart

cardiothoracic surgery or

The field of medicine involved in surgical treatment of diseases affecting organs inside the thorax (the chest) cardiothoracic vascular surgery

generally treatment of conditions of the heart (heart disease) and lungs (lung disease). Vascular surgeries are surgeries of

the blood vessels

cauterisation Operation where the skin or tissue (or wound) is burned with

a heated instrument or caustic substance in order to stop

bleeding

A flexible fibre-optic instrument inserted through the anus in colonoscopy

order to examine the colon

diagnostic services Refers to medical procedures, examinations, imaging, clinical

> laboratory and other tests performed to identify the condition that is causing symptoms or to determine the status of a

condition

ENT Ear, nose and throat

The branch of medicine which deals with disorders of the gastroenterology

stomach and intestines

#### GLOSSARY (cont'd)

general surgery : A discipline that requires knowledge of and familiarity with a

broad spectrum of diseases that may require surgical treatment; these include (alimentary tract, abdomen and its contents, breast, skin and soft tissue, endocrine system); However, there are some types of disease in which comprehensive knowledge and experience is not generally gained in the course of a standard general surgical training

greenfield : Undeveloped sites for potential building development

HDU : High dependency unit

haematology : The branch of medicine involving study and treatment of the

blood and blood-forming organs

haemodialysis or renal dialysis : The process of diffusing blood across a semipermeable

membrane to remove substances that a normal kidney would eliminate, including poisons, drugs, urea, uric acid, and creatinine. Renal dialysis may restore electrolytes and acid-

base imbalances

hub-and-spoke model : An operating model which comprises of hub hospitals and

spoke hospitals. Please refer to Section 8.2.5 of this Prospectus for descriptions of hub hospitals and spoke

hospitals

ICU : Intensive care unit

IVF : In-vitro fertilisation

LASIK : Laser-assisted in situ keratomileusis, a type of refractive

surgery for correcting myopia, hyperobia and astigmatism

MRI : Magnetic resonance imaging, a type of medical imaging

technique to visualise detailed internal structure by making use of the property of nuclear magnetic resonance to image

nuclei of atoms inside the body

medical travel : The activity of seeking medical treatment outside the borders

of one's own country, and requires a patient to travel to a destination country, including making necessary arrangements (akin to a tourist) such as entry visas / permits,

transfers and accommodation

NICU : Neonatal intensive care unit

neonatology : The branch of medicine concerned with the development, and

disorders of newborn babies

nephrology : The branch of medicine that deals with the physiology and

diseases of the kidneys

| GL | .oss | ARY | (cont'd) |
|----|------|-----|----------|
|    |      |     |          |

neuropsychiatry The branch of medicine concerned with both neurology and psychiatry. Neurology deals with the physiology and disease of the nervous system. Psychiatry involves the study and treatment of mental, emotional, or behavioural disorders neurosurgery Surgery performed on the nervous system, especially the brain and spinal cord The branch of medicine that deals with the care of women obstetrics during pregnancy, childbirth, and the recuperative period following delivery oncology The study and treatment of tumours ophthalmology The branch of medicine concerned with the study and treatment of disorders and diseases of the eye Medical specialty that focuses on injuries and diseases of the orthopaedics musculoskeletal system, which includes bones, joints, ligaments, tendons, muscles, and nerves The branch of medicine involving study and treatment of otorhinolaryngology diseases related to ear, nose, and throat PET Positron emission tomography, a type of nuclear medical imaging technique to visualise detailed internal structures by detecting pairs of gamma rays emitted indirectly by radionuclide The most basic healthcare services that is provided to the primary care general public, delivered by primary care physicians, nurses or family doctors on an outpatient basis. Primary care services are generally provided through health centres, clinics and sometimes, pharmacies and also include administering first-aid to injuries and dental services quaternary care The highest level of healthcare services which involve highrisk and complex surgeries such as organ transplants reconstructive and maxillofacial Reconstructing surgery relating to the jaws and face surgery rectoscopy speculum or tubular instrument with illumination

Procedure for inspecting the rectum, usually done using a

The study of rheumatism, arthritis, and other disorders of the rheumatology

joints, muscles, and ligaments

#### GLOSSARY (cont'd)

secondary care

The intermediate healthcare services or consultation by medical specialists to patients, usually referred by primary care personnel and may be delivered on an inpatient or outpatient basis. Secondary care is typically provided in specialist clinics, hospitals and medical centres that have special facilities for diagnostic, inpatient treatment and general surgeries. Secondary care services are supported by healthcare workers such as nurses, pharmacists and allied health personnel

TPA

Third party healthcare administration

tertiary care

The level of healthcare services provided to patients which typically involve specialist consultative care, advanced treatment or complex surgery and inpatient care. Tertiary care patients are usually referred by primary or secondary care personnel. The provision of these services is delivered via hospitals and medical centres with specialised equipment and facilities for complex medical interventions. Examples of tertiary care include cardiac surgery, neurosurgery,

reconstructive surgery and cancer treatment

traumatology

The study of wounds and injuries, and the surgical therapy

and repair of the damage

urology

The branch of medicine that focuses on the urinary tracts of males and females, and on the reproductive system of males

# 1. CORPORATE DIRECTORY

# **DIRECTORS**

| Name  | Address  | Nationality | Profession  |
|---|--|-------------|---|
| Tan Sri Dato' Dr Abu Bakar Bin<br>Suleiman<br>(Chairman, Non-Independent,<br>Executive)                         | 14 Jalan 5/21<br>46000 Petaling Jaya<br>Selangor Darul Ehsan<br>Malaysia                         | Malaysian   | Company Director  |
| Dato' Mohammed Azlan Bin Hashim (Deputy Chairman, Non-Independent, Non-Executive)                               | 17 Lorong Setiabudi<br>Bukit Damansara<br>50490 Kuala Lumpur<br>Malaysia                         | Malaysian   | Company Director  |
| Dr Lim Cheok Peng<br>(Managing Director, Non-Independent,<br>Executive)   | 10 Cluny Road<br>Singapore 259576  | Malaysian   | Managing Director   |
| Dr Tan See Leng<br>(Executive Director, Non-Independent,<br>Executive)  | 16 Siglap Plain<br>Singapore 456005  | Singaporean | Executive Director  |
| Mehmet Ali Aydinlar<br>(Non-Independent, Executive)   | Kandilli Idman Sokak<br>No.5 Demirevler Sitesi<br>Uskudar<br>Istanbul<br>Turkey                  | Turkish     | Chairman,<br>Executive Board<br>Member and Chief<br>Executive Officer |
| Satoshi Tanaka<br>(Non-Independent, Non-Executive)  | 2-18-14-306<br>Tamagawadai<br>Setagaya-Ku<br>Tokyo<br>Japan                                      | Japanese    | Managing Officer and<br>Chief Operating<br>Officer                    |
| Michael Jude Fernandes<br>(Non-Independent, Non-Executive)<br>(alternate to Dato' Mohammed Azlan<br>Bin Hashim) | 13th Floor Suraj Millenium<br>Apartment<br>Breach Candy Road<br>400026 Mumbai<br>India           | Indian      | Executive Director  |
| Ahmad Shahizam Bin Mohd Shariff<br>(Non-Independent, Executive)<br>(alternate to Dr Tan See Leng)               | 2 Leonie Hill Road<br>#18-05 Leonie Condotel<br>Singapore 239192                                 | Malaysian   | Company Director  |
| Kaichi Yokoyama<br>(Non-Independent, Non-Executive)<br>(alternate to Satoshi Tanaka)                            | 2-15-1-202 Shimouma<br>Setagaya-Ku<br>Tokyo<br>Japan   | Japanese    | General Manager   |
| Rossana Annizah Binti Ahmad Rashid (Independent, Non-Executive)   | 26 Changkat Semantan 1<br>Semantan Villas<br>Damansara Heights<br>50490 Kuala Lumpur<br>Malaysia | Malaysian   | Company Director  |

# 1. CORPORATE DIRECTORY (cont'd)

# DIRECTORS (cont'd)

| Name   | Address   | Nationality | Profession           |
|--|---|-------------|----------------------|
| Chang See Hiang (Independent, Non-Executive)   | 80 Kim Seng Road<br>#30-07<br>Singapore 239426                | Singaporean | Advocate & Solicitor |
| Kuok Khoon Ean<br>(Independent, Non-Executive) | House B<br>Deep Water Bay Road<br>Deep Water Bay<br>Hong Kong | Malaysian   | Company Director     |

# **AUDIT AND RISK MANAGEMENT COMMITTEE**

| Name                               | Designation | Directorship                   |
|------------------------------------|-------------|--------------------------------|
| Rossana Annizah Binti Ahmad Rashid | Chairperson | Independent, Non-Executive     |
| Chang See Hiang                    | Member      | Independent, Non-Executive     |
| Satoshi Tanaka                     | Member      | Non-Independent, Non-Executive |

### NOMINATION AND REMUNERATION COMMITTEE

| Name                               | Designation | Directorship                                    |
|------------------------------------|-------------|---|
| Chang See Hiang                    | Chairman    | Independent, Non-Executive                      |
| Rossana Annizah Binti Ahmad Rashid | Member      | Independent, Non-Executive                      |
| Dato' Mohammed Azlan Bin Hashim    | Member      | Deputy Chairman, Non-Independent, Non-Executive |

### 1. CORPORATE DIRECTORY (cont'd)

COMPANY SECRETARIES : Seow Ching Voon (MAICSA 7045152)

B310 Sea Park Apartment Jalan 21/13, Seksyen 21 46300 Petaling Jaya

Malaysia

Tan Ley Theng (MAICSA 7030358)

203 Jalan Sri Petaling 2 Bandar Baru Sri Petaling 57000 Kuala Lumpur

Malaysia

Yong Ye Su (MAICSA 7054907) 6 Jalan Sepah Puteri 5/15

Seri Utama Kota Damansara 47810 Petaling Jaya

Malaysia

REGISTERED OFFICE : !HH Healthcare Berhad

(formerly known as Integrated Healthcare Holdings Berhad)

Suite 17-01, Level 17 The Gardens South Tower

Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur

Malaysia

Tel. no.: +603 2298 1000 Fax. no.: +603 2298 1001 Email: info@ihh-healthcare.com Website: www.ihh-healthcare.com

HEAD/MANAGEMENT OFFICE/PRINCIPAL PLACE OF BUSINESS Suite 17-01, Level 17 The Gardens South Tower

Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur

Malaysia

Tel. no.: +603 2298 1000

SELLING SHAREHOLDER : Abraaj SPV 44 Limited

Dubai International Financial Centre

Gate Village 8, 3<sup>rd</sup> Floor

P.O. Box 504905

Dubai

United Arab Emirates

Tel. no.: +97 145 064 400

### 1. CORPORATE DIRECTORY (cont'd)

OVER-ALLOTMENT OPTION

PROVIDER

: Pulau Memutik Ventures Sdn Bhd

Level 33 Tower 2 Petronas Twin Towers Kuala Lumpur City Centre 50088 Kuala Lumpur

Malaysia

Tel. no.: +603 2034 0000

PRINCIPAL BANKERS

: CIMB Bank Berhad

10th Floor, Bangunan CIMB

Jalan Semantan Damansara Heights 50490 Kuala Lumpur

Malaysia

Tel. no.: +603 2084 8888

DBS Bank Ltd. 6 Shenton Way

DBS Building Tower One Singapore 068809

Tel. no.: +65 6878 8888

OCBC Bank (Malaysia) Berhad

Menara OCBC 18 Jalan Tun Perak 50050 Kuala Lumpur

Malaysia

Tel. no.: +603 8317 5200

Oversea-Chinese Banking Corporation Limited

65 Chulia Street #10-00 OCBC Centre Singapore 049513

Tel. no.: +65 6538 1111

Malayan Banking Berhad

2 Battery Road

Maybank Tower #16-01 Singapore 049907

Tel. no.: +65 6533 5229

Standard Chartered Bank

Marina Bay Financial Center Tower 1

Level 24, 8 Marina Boulevard

Singapore 018981

Tel. no.: +65 6743 3000

### 1. CORPORATE DIRECTORY (cont'd)

AUDITORS AND REPORTING

**ACCOUNTANTS** 

**KPMG** 

Level 10, KPMG Tower

8 First Avenue Bandar Utama 47800 Petaling Jaya

Malaysia

Partner-in-charge: Lee Yee Keng (C.A.(M), FCCA)

Tel. no.: +603 7721 3388

KPMG, Akis Bagimsiz Denetim ve SMMM A.S.

Kavacik Ruzgarli Bahce Mahallesi

Kavak Sokak No:3

Beykoz 34805 Istanbul, Turkey

Partner-in-charge: Ozkan Genc (CMBIA, SMMM)

Tel. no.: +90 216 681 9000

**AUDITORS OF PPL AND** 

**PARKWAY** 

KPMG LLP

16 Raffles Quay #22-00 Hong Leong Building Singapore 048581

Partner-in-charge: Quek Shu Ping (BAcc, FCPA)

Tel. no: +65 6213 2637

**LEGAL ADVISERS** 

(to the Company)

: As to Malaysian law

Kadir Andri & Partners 8<sup>th</sup> Floor Menara Safuan 80, Jalan Ampang 50450 Kuala Lumpur

Malaysia

Tel. no.: +603 2078 2888

As to Singapore law

Allen & Gledhill LLP

One Marina Boulevard #28-00

Singapore 018989

Tel. no.: +65 6890 7188

As to United States and English law

Linklaters Singapore Pte. Ltd.

(formerly Linklaters Allen & Gledhill Pte. Ltd.)

One Marina Boulevard #28-00

Singapore 018989

Tel. no.: +65 6890 7300

#### 1. CORPORATE DIRECTORY (cont'd)

# LEGAL ADVISERS (cont'd)

(to the Company)

: As to Turkish law

Akol Avukatlik Burosu Maya Akar Center Buyukdere Cad.100/29 34394 Esentepe

Istanbul Turkey

Tel. no.: +90 212 355 1300

As to PRC law

King & Wood Mallesons Lawyers 16-18/F, One ICC Shanghai ICC 999 Huai Hai Road (M) Shanghai 200031 **PRC** 

Tel. no.: +86 2124 126000

As to Indian law

Talwar Thakore & Associates 3rd Floor Kalpataru Heritage 127 Mahatma Gandhi Road Fort, Mumbai 400 001 India

Tel. no.: +91 22 6613 6961

#### **LEGAL ADVISERS**

(to the Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers, Co-Lead Managers, Managing Underwriter and Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Singapore Issue Managers and Singapore Underwriters)

As to Malaysian law

Albar & Partners 6th Floor Faber Imperial Court Jalan Sultan Ismail 50250 Kuala Lumpur Malaysia

Tel. no.: +603 2078 5588

As to Singapore law

WongPartnership LLP One George Street #20-01 Singapore 049146

Tel. no.: +65 6416 8000

### CORPORATE DIRECTORY (cont'd)

#### LEGAL ADVISERS (cont'd)

(to the Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers, Co-Lead Managers, Managing Underwriter and Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Singapore Issue Managers and Singapore Underwriters)

As to United States and English law

Allen & Overy LLP 50 Collyer Quay #09-01 OUE Bayfront Singapore 049321

Tel. no.: +65 6671 6000

As to PRC law

Jingtian & Gongcheng 34/F, Tower 3, China Central Place 77 Jian Guo Road Beijing 100025 China

Tel. no.: +86 1058 091000

PRINCIPAL ADVISER, MANAGING UNDERWRITER AND SOLE COORDINATOR (MITI TRANCHE) CIMB Investment Bank Berhad 10<sup>th</sup> Floor, Bangunan CIMB Jalan Semantan Damansara Heights 50490 Kuala Lumpur Malaysia

Tel. no.: +603 2084 8888

JOINT GLOBAL COORDINATORS (in alphabetical order) CIMB Investment Bank Berhad 10<sup>th</sup> Floor, Bangunan CIMB Jalan Semantan Damansara Heights 50490 Kuala Lumpur Malaysia

Tel. no.: +603 2084 8888

Deutsche Bank AG, Singapore Branch One Raffles Quay #16-00 South Tower Singapore 048583

Tel. no.: +65 6423 8001

Deutsche Bank AG, Hong Kong Branch Level 52, International Commerce Centre 1 Austin Road West Kowloon

Kowloon Hong Kong

Tel. no.: +852 2203 8888

### 1. CORPORATE DIRECTORY (cont'd)

JOINT GLOBAL COORDINATORS (cont'd)

(in alphabetical order)

Merrill Lynch (Singapore) Pte. Ltd. 50 Collyer Quay #14-01, OUE Bayfront

Singapore 049321

Tel. no.: +65 6678 0000

JOINT BOOKRUNNERS AND JOINT LEAD MANAGERS

(in alphabetical order)

: CIMB Investment Bank Berhad 10<sup>th</sup> Floor, Bangunan CIMB

Jalan Semantan Damansara Heights 50490 Kuala Lumpur Malaysia

Tel. no.: +603 2084 8888

Credit Suisse (Singapore) Limited 1 Raffles Link

#03-01/#04-01 South Lobby Singapore 039393

Tel. no.: +65 6212 6000

DBS Bank Ltd. 6 Shenton Way DBS Building Tower One Singapore 068809

Tel. no.: +65 6878 8888

Deutsche Bank AG, Singapore Branch One Raffles Quay #16-00 South Tower Singapore 048583

Tel. no.: +65 6423 8001

Deutsche Bank AG, Hong Kong Branch Level 52, International Commerce Centre 1 Austin Road West Kowloon Hong Kong

Tel. no.: +852 2203 8888

Goldman Sachs (Singapore) Pte. 1 Raffles Link #07-01 South Lobby Singapore 039393

Tel. no.: +65 6889 1000

### 1. CORPORATE DIRECTORY (cont'd)

# JOINT BOOKRUNNERS AND JOINT LEAD MANAGERS

(cont'd)

(in alphabetical order)

Merrill Lynch (Singapore) Pte. Ltd.

50 Collyer Quay #14-01, OUE Bayfront Singapore 049321

Tel. no.: +65 6678 0000

# JOINT BOOKRUNNERS FOR THE MITI TRANCHE

(in alphabetical order)

CIMB Investment Bank Berhad 10<sup>th</sup> Floor, Bangunan CIMB

Jalan Semantan Damansara Heights 50490 Kuala Lumpur Malaysia

Tel. no.: +603 2084 8888

Maybank Investment Bank Berhad 33rd Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

Malaysia

Tel. no.: +603 2059 1888

#### **CO-LEAD MANAGERS**

(in alphabetical order)

Nomura Securities Singapore Pte. Ltd.

10 Marina Boulevard

#36-01 Marina Bay Financial Centre Tower 2

Singapore 018983

Tel. no.: +65 6433 6288

Oversea-Chinese Banking Corporation Limited

65 Chulia Street #09-00 OCBC Centre Singapore 049513

Tel. no.: +65 6318 7222

RHB Investment Bank Berhad

Level 10 Tower One

RHB Centre Jalan Tun Razak 50400 Kuala Lumpur

Malaysia

Tel. no.: +603 9287 3888

UBS AG, Singapore Branch One Raffles Quay

#50-01 North Tower Singapore 048583

Tel. no.: +65 6495 8000

### 1. CORPORATE DIRECTORY (cont'd)

#### JOINT UNDERWRITERS

(in alphabetical order)

AFFIN Investment Bank Berhad
 27th Floor, Menara Boustead
 69, Jalan Raja Chulan
 50200 Kuala Lumpur
 Malaysia

Tel. no.: +603 2142 3700

Alliance Investment Bank Berhad Level 3, Menara Multi-Purpose, Capital Square 8 Jalan Munshi Abdullah 50100 Kuala Lumpur Malaysia

Tel. no.: +603 2692 7788

AmInvestment Bank Berhad 22nd Floor, Bangunan AmBank Group 55 Jalan Raja Chulan 50200 Kuala Lumpur Malaysia

Tel. no.: +603 2036 2633

Bank Muamalat Malaysia Berhad Ibu Pejabat, Menara Bumiputera 21, Jalan Melaka 50100 Kuala Lumpur Malaysia

Tel. no.: +603 2698 8787

CIMB Investment Bank Berhad 10th Floor, Bangunan CIMB Jalan Semantan Damansara Heights 50490 Kuala Lumpur Malaysia

Tel. no.: +603 2084 8888

HwangDBS Investment Bank Berhad Suite 23-01, 23rd Floor, Menara Keck Seng 203 Jalan Bukit Bintang 55100 Kuala Lumpur Malaysia

Tel. no.: +603 9195 6888

Kenanga Investment Bank Berhad 8th Floor, Kenanga International Jalan Sultan Ismail 50250 Kuala Lumpur Malaysia

Tel. no.: +603 2164 9080

### 1. CORPORATE DIRECTORY (cont'd)

# JOINT UNDERWRITERS

(cont'd)

(in alphabetical order)

Maybank Investment Bank Berhad 33rd Floor, Menara Maybank

100, Jalan Tun Perak 50050 Kuala Lumpur

Malaysia

Tel. no.: +603 2059 1888

MIDF Amanah Investment Bank Berhad

Level 8, 9, 10, 11 & 12

Menara MIDF

82, Jalan Raja Chulan 50200 Kuala Lumpur

Malaysia

Tel. no.: +603 2173 8888

**OSK Investment Bank Berhad** 

20th Floor, Plaza OSK

Jalan Ampang

50450 Kuala Lumpur

Malaysia

Tel. no.: +603 2333 8331

RHB Investment Bank Berhad

Level 10, Tower One

RHB Centre Jalan Tun Razak 50400 Kuala Lumpur

Malaysia

Tel. no.: +603 9287 3888

# SINGAPORE ISSUE

**MANAGERS** 

(in alphabetical order)

CIMB Bank Berhad, Singapore Branch

50 Raffies Place

#09-01 Singapore Land Tower

Singapore 048623

Tel. no.: +65 6337 5115

DBS Bank Ltd. 6 Shenton Way

DBS Building Tower One Singapore 068809

Tel. no.: +65 6878 8888

## SINGAPORE UNDERWRITERS

(in alphabetical order)

CIMB Securities (Singapore) Pte. Ltd.

50 Raffles Place

#19-00 Singapore Land Tower

Singapore 048623

Tel. no.: +65 6225 1228

#### 1. CORPORATE DIRECTORY (cont'd)

SINGAPORE UNDERWRITERS

(cont'd)

(in alphabetical order)

DBS Bank Ltd. 6 Shenton Way

DBS Building Tower One Singapore 068809

Tel. no.: +65 6878 8888

Maybank Kim Eng Securities Pte. Ltd.

50 North Canal Road Singapore 059304

Tel. no.: +65 6231 6888

Oversea-Chinese Banking Corporation Limited

65 Chulia Street #09-00 OCBC Centre Singapore 049513

Tel. no.: +65 6318 7222

Phillip Securities Pte Ltd

250 North Bridge

#06-00 Raffles City Tower

Singapore 179101

Tel. no.: +65 6531 1240

United Overseas Bank Limited

80 Raffles Place UOB Plaza Singapore 048624

Tel. no.: +65 6539 1177

SHARE REGISTRAR (MALAYSIA) Symphony Share Registrars Sdn Bhd

Level 6 Symphony House Pusat Dagangan Dana 1 Jalan PJU 1A/46 47301 Petaling Jaya

Selangor Malaysia

Tel. no.: +603 7841 8000

SHARE TRANSFER AGENT (SINGAPORE)

Boardroom Corporate & Advisory Services Pte. Ltd.

50 Raffles Place #32-01 Singapore Land Tower Singapore 048623

Tel. no.: +65 6536 5355

### 1. CORPORATE DIRECTORY (cont'd)

INDEPENDENT MARKET

Frost & Sullivan (S) Pte Ltd

RESEARCHER 100 Beach Road

#29-01/11, Shaw Tower Singapore 189702

Tel. no.: +65 6890 0999

ISSUING HOUSE : Malaysian Issuing House Sdn Bhd

Level 6 Symphony House Pusat Dagangan Dana 1 Jalan PJU 1A/46 47301 Petaling Jaya

Selangor Malaysia

Tel. no.: +603 7841 8000

SHARIAH STATUS : Approved by the Shariah Advisory Council of the SC

LISTING SOUGHT : Primary listing on Main Market of Bursa Securities and

concurrent secondary listing on Main Board of SGX-ST

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#### 2. INTRODUCTION

This Prospectus is dated 2 July 2012.

No securities will be allotted or issued on the basis of this Prospectus later than six months after the date of this Prospectus.

We have registered this Prospectus with the SC. We have also lodged a copy of this Prospectus, together with the Application Form, with the Registrar of Companies, who takes no responsibility for its contents.

Pursuant to Section 14(1) of the SICDA, Bursa Securities has prescribed our Shares as a prescribed security. Consequently, the Shares offered through this Prospectus will be deposited directly with Bursa Depository and any dealing in these Shares will be carried out in accordance with the SICDA and the rules of Bursa Depository. We will not issue any share certificates to successful applicants.

We obtained the SC's approval for our IPO on 7 June 2012. The approval of the SC shall not be taken to indicate that the SC recommends the IPO.

You should rely on your own evaluation to assess the merits and risks of the IPO and an investment in us. If you are in any doubt as to the action to be taken, you should immediately consult your stockbrokers, bank managers, solicitors, accountants, or other professional advisers immediately.

We have received the Bursa Securities' approval on 13 June 2012 for the admission of our Shares to the Official List of the Main Market of Bursa Securities and official quotation will commence upon receipt of confirmation from Bursa Depository that all CDS accounts of the successful applicants have been duly credited and notices of allotment have been despatched to all successful applicants. Admission to the Official List of the Main Market of Bursa Securities is not to be taken as an indication of the merits of the IPO, our Company or of our Shares.

Pursuant to the Listing Requirements, our Company is required to comply with the public spread requirements as determined by Bursa Securities. Bursa Securities has granted an approval to the Company for public spread of a minimum of 20.0% of our Shares for which Listing is sought to be held by at least 1,000 public shareholders holding not less than 100 Shares each upon completion of the IPO and at the point of our Listing. Our Company is expected to achieve this at the time of Listing. In the event that the above requirement is not met, our Company may not be permitted to proceed with the Listing. In such event, monies paid in respect of all applications will be returned in full without interest and if such monies are not returned in full within 14 days after our Company and Selling Shareholder become liable to do so, the provision of sub-section 243(2) of the CMSA shall apply. Accordingly, in addition to the liability of our Company and the Selling Shareholder, the officers of our Company and the officers of the Selling Shareholder shall be jointly and severally liable to return such monies with interest at the rate of 10.0% per annum or at such other rate as may be prescribed by the SC from the expiration of the 14 day period.

The Malaysia Public Offering and the Singapore Offering are simultaneous offerings. The Singapore Offering is conditional upon the completion of the Malaysia Public Offering and the listing of our Shares on the Main Market of Bursa Securities and the Main Board of the SGX-ST. If for any reason we do not proceed with the Malaysia Public Offering as proposed, the full amount of application monies received in respect of the Singapore Offering will be returned (without interest or any share of revenue or other benefit arising therefrom) to the applicants at their own risk within 14 days after the Singapore Offering is discontinued. If for any reason we do not proceed with the Singapore Offering as proposed, the Malaysia Public Offering may nevertheless proceed as described in this Prospectus.

#### SUMMARY

This summary highlights significant aspects of our business and this Global Offering but is not complete and does not contain all of the information you should consider before making your investment decision. You should carefully read the entire Prospectus including the information presented under Risk factors in Section 5 of this Prospectus and the financial statements and related notes, before making an investment decision. This summary contains forward-looking statements that involve risks and uncertainties. Our actual results may differ significantly from the results discussed in forward-looking statements as a result of certain factors, including those set forth in Risk factors in Section 5 of this Prospectus and Forward-looking statements in page xiii of this Prospectus.

#### 3.1 Overview

We will be one of the largest listed private healthcare providers in the world based on market capitalisation upon Listing. We focus on markets in Asia and in the CEEMENA region, which we believe are highly attractive growth markets. We operate an integrated healthcare business and related services which have leading market positions in our home markets of Singapore, Malaysia and Turkey, and we also have healthcare operations and investments in the PRC, India, Hong Kong, Vietnam, Brunei and Macedonia.

Our global healthcare network operates over 4,900 licensed beds in 30 hospitals with one additional hospital in Turkey, of which the acquisition is pending completion, as well as medical centres, clinics and ancillary healthcare businesses across eight countries. In addition, we have over 3,300 new beds in the pipeline to be delivered through new hospital developments and expansion of our existing facilities over the next five years, which includes two potential hospital development projects in Turkey, which are under discussion as at the LPD (please refer to Section 8.2.6 of this Prospectus for further details). These new beds in the pipeline also include approximately 760 new beds in those facilities which we will expect to manage through HMAs, over the next five years. As at 31 March 2012, we employed more than 24,000 people worldwide. Our core businesses are operated through our key subsidiaries, namely PPL, Acibadem Holding and IMU Health. We believe our businesses provide us with the ability to successfully position and grow our assets in attractive markets, execute our operating plan and strengthen our operations and financial performance.

Please refer to Section 8.2 of this Prospectus for further information on our business.

#### 3.2 Our competitive strengths

We will be one of the largest listed private healthcare providers in the world based on market capitalisation upon Listing. Our integrated healthcare network provides the full spectrum of healthcare services, from primary healthcare clinics, to secondary and tertiary hospitals, to quaternary care and post-operative rehabilitation centres, complemented by a wide range of ancillary services including diagnostic laboratories, imaging centres, ambulatory care, medical education facilities, hospital project management and other related services. We have successfully developed our businesses through organic growth and acquisitions.

Please refer to Section 8.2.2 of this Prospectus for further information on our competitive strengths.

#### 3.3 Our strategies and future plans

We aim to strengthen and expand our leading market positions, continuously improve the quality of our healthcare services and deliver long-term value for our shareholders via the following strategies:

#### 3. SUMMARY (cont'd)

- Grow and strengthen our leading presence in our home markets;
- Further expand into attractive geographies in Asia and across the CEEMENA region;
- Continue to capture growth in medical travel globally;
- Leverage our scale, market positions and business integration to enhance profitability;
   and
- Continue to attract, retain and develop quality medical personnel.

Please refer to Section 8.2.3 of this Prospectus for further information on our business strategies and future plans.

#### 3.4 Risk factors

An investment in our Shares involves a high degree of risk. Prior to making a decision to invest in our Shares, you should carefully consider all the information contained in this Prospectus, including the risks and uncertainties described in Section 5 of this Prospectus and Sections 8.2 and 12.2 of this Prospectus under Our business and Management's discussion and analysis of financial condition and results of operations respectively, as well as the other financial information contained in this Prospectus. This Prospectus also contains forward-looking statements that involve risks and uncertainties. You should also pay particular attention to the fact that we are governed by the legal and regulatory environment in Singapore, Malaysia, Turkey and elsewhere. Our business is subject to a number of factors, many of which are outside our control. The risks and investment considerations set out below are not an exhaustive list of the challenges that we currently face or that may develop in the future. Additional risks and uncertainties not currently known to us or those we currently view to be immaterial may also have a material adverse effect on our business, financial condition, results of operations and prospects.

#### 3.4.1 Risks related to our business

#### Our Group's business

- (i) Our business and facilities are heavily concentrated in Singapore, Malaysia and Turkey, which makes us sensitive to regulatory, economic, environmental and competitive conditions and changes in those countries.
- (ii) Our Group's business relies principally on the operations of our key subsidiaries.
- (iii) We are reliant, to some extent, on a number of brand names and trademarks in our businesses.
- (iv) Our substantial leverage could adversely affect our ability to raise additional capital to fund our operations or generate sufficient cash to service all of, or refinance, our indebtedness, limit our ability to react to opportunities and expose us to interest rate risk and currency exchange risk.
- (v) The historical combined financial statements and the pro forma financial information contained herein may not accurately reflect our historical financial position, results of operations and cash flows.

#### 3. SUMMARY (cont'd)

(vi) The financial information presented in the historical combined financial statements prepared for inclusion in this Prospectus will not be the same as compared to the audited consolidated financial statements prepared by our Company after our Listing for statutory purposes.

- (vii) We may not have adequate insurance coverage for our current or future litigation or other claims judgments.
- (viii) Exchange rate instability may adversely affect our business, financial condition, results of operations and prospects.
- (ix) The value of our intangible assets and costs of investment may become impaired.

#### Our hospitals and healthcare businesses

- (i) We may be unable to successfully integrate newly acquired hospitals and healthcare businesses with our existing hospitals and healthcare businesses or achieve the synergies and other benefits we expect from such acquisitions.
- (ii) Our newly developed greenfield facilities may experience delays in reaching full operational capacity and may not be successfully integrated with our existing hospitals and healthcare businesses or achieve the synergies and other benefits we expect from such expansion.
- (iii) If we are unable to identify expansion opportunities or experience delays or other problems in implementing such projects, our growth, business, financial condition, results of operations and prospects may be adversely affected.
- (iv) We may be subject to unknown or contingent liabilities and other inherent operational and regulatory risks relating to the businesses and companies that we acquire.
- (v) We may be subject to competition laws and regulations in certain countries in which we operate.
- (vi) We may not be able to successfully compete for patients with other hospitals and healthcare providers across the countries and regions in which we operate.
- (vii) We are highly dependent on our doctors, nurses and other healthcare professionals, as well as other key personnel.
- (viii) We are dependent on certain key senior management.
- (ix) Our hospitals and healthcare businesses are currently geographically concentrated through our various subsidiaries, and we may not gain acceptance or be able to replicate our business strategies successfully outside our current markets, all of which may place us at a competitive disadvantage and limit our growth opportunities.

#### 3. SUMMARY (cont'd)

(x) Our revenue is dependent on the provision of inpatient treatments, ancillary services and outpatient primary care to individual patients, corporate clients and government clients who opt for private healthcare services, all of which could decline due to a variety of factors.

- (xi) If we do not receive payment on a timely basis from private healthcare insurers, government-sponsored insurance, corporate clients or individual patients, our business and results of operations could be adversely affected.
- (xii) Compliance with applicable safety, health, environmental and other governmental regulations may be costly and adversely affect our competitive position and results of operations.
- (xiii) Lease costs for our Singapore hospitals will rise, which could adversely affect our business.
- (xiv) We have been and could become the subject of or perceived to be associated with governmental investigations, claims and litigation, as well as medical malpractice litigation brought by patients.
- (xv) Rapid technological advances, technological failures and other challenges related to our medical equipment and information technology systems could adversely affect our business.
- (xvi) Some of our employees are unionised, and we may be subject to labour activism, unrest, slowdowns and increased wage costs and may be unable to maintain satisfactory labour relations.
- (xvii) Challenges that affect the healthcare industry may also have an effect on our operations.

#### Our education business

- (i) We are subject to approval and licensing from various ministries in order to recruit students, operate our university and colleges and to award degrees and diplomas.
- (ii) IMU may not be able to maintain existing relationships with its partner universities, which could lower our enrolment levels and adversely affect its business.
- (iii) Our performance depends on our ability to recruit and retain high quality faculty and other education professionals as well as high quality students.
- (iv) Some of our students depend on student financial aid and loans for a portion of the payment of our tuition fees, a reduction of which could affect our enrolment level and ability to collect full tuition.
- (v) If IMU experiences delays or other problems in implementing new programmes or continuing to implement its existing programmes, our growth, business, financial condition, results of operations and prospects may be materially and adversely affected.

### 3. SUMMARY (cont'd)

### 3.4.2 Risks related to our countries of operation

- (i) We are subject to political, economic and social developments as well as the laws, regulations and licensing requirements in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate.
- (ii) The recurrence and spread of epidemics or large-scale medical emergencies may have an adverse impact on our business.
- (iii) Certain of our businesses are conducted through joint ventures.
- (iv) If the PRC government determines that the agreements that establish the structure for operating our business otherwise do not comply with applicable PRC laws, rules and regulations, we could be subject to penalties.
- (v) We rely on contractual arrangements with the PRC Operating Entities in the PRC and their shareholders for our business operations, which may not be as effective in providing operational control or enabling us to derive economic benefits compared to ownership of controlling equity interests.
- (vi) We may face risks arising from certain trust arrangements.
- (vii) We conduct our business in a heavily regulated industry.

#### 3.4.3 Risks related to our Global Offering

- (i) There has been no prior market for our Shares.
- (ii) You will incur immediate and substantial dilution and may experience further dilution in the NA attributable to the Shares you purchase in this Global Offering.
- (iii) The price of our Shares may change significantly following the Global Offering, and you could lose all or part of your investment as a result.
- (iv) The sale or possible sale of a substantial number of our Shares by our substantial shareholders or the Cornerstone Investors in the public market following the Global Offering could materially and adversely affect the price of our Shares.
- (v) We cannot assure you that we will declare and distribute any amount of dividends in the future.
- (vi) There may be a delay or failure in the trading of our Shares.
- (vii) There is no seamless trading platform between Bursa Securities and the SGX-ST.
- (viii) Negative market conditions on one market on which our Shares are listed may affect the price of our Shares on the other market.
- (ix) Our substantial shareholders will continue to hold a majority of our Shares after the Global Offering and can therefore determine the outcome of any shareholder voting.
- (x) We may invest or spend the proceeds of this Global Offering in ways in which you may not agree.
- (xi) There are foreign exchange regulations in Malaysia.

- (xii) Certain judgments may not be enforceable against our Company in Singapore, Malaysia, Turkey, the PRC, India and other jurisdictions in which we operate.
- (xiii) Exchange rate fluctuations may adversely affect the value of our Shares and any dividend distribution.
- (xiv) CDP depositors whose names appear in the Depository Registry maintained by the CDP will not be recognised as members of our Company and will have a limited ability to attend general meetings.
- (xv) Information contained in the forward-looking statements included in this Prospectus is subject to inherent uncertainties and you should not rely on any of them.

Please refer to Section 5 of this Prospectus for further details of our risk factors.

#### 3.5 Summary of combined financial information

You should read the following selected historical combined financial information for the periods and as at the dates indicated in conjunction with Sections 12.2 and 13 of this Prospectus under Management's discussion and analysis of financial condition and results of operations and our historical combined financial statements and the accompanying notes respectively. Our financial statements are reported in Ringgit Malaysia and are prepared and presented in accordance with MFRS and IFRS. MFRS and IFRS reporting practices and accounting principles differ in certain respects from US GAAP.

The selected combined financial information as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 have been derived from our audited historical combined financial statements included in this Prospectus and should be read together with those financial statements and the notes thereto. Our historical financial results for any prior or interim periods are not necessarily indicative of results to be expected for a full fiscal year or for any future periods.

#### 3.5.1 Selected combined income statement information

|  |          | Audited            |                             | Unaudited       | Audited   |
|--|----------|--------------------|-----------------------------|-----------------|-----------|
|  | Yea      | r ended 31 Dece    | Three months ended 31 March |                 |           |
|  | 2009     | 2010               | 2011                        | 2011            | 2012      |
|  | (R       | M 000 except fo    | or share and ma             | rgin informatio | on)       |
| Revenue  | 121,081  | 1,214,085          | 3,328,849                   | 859,927         | 1,276,192 |
| Other operating income   | 2,983    | 21,812             | 159,768                     | 48,864          | 18,955    |
| Inventories and consumables  | _        | ( <b>1</b> 91,198) | (680,242)                   | (189,019)       | (252,332) |
| Purchased and contracted services  | _        | (216,151)          | (398,590)                   | (113,860)       | (131,182) |
| Depreciation and<br>impairment losses on<br>property, plant and<br>equipment | (9,244)  | (57,350)           | (165,751)                   | (38,348)        | (74,367)  |
| Amortisation and<br>impairment losses on<br>intangible assets                | (34)     | (44,298)           | (54,989)                    | (29,911)        | (14,650)  |
| Staff costs  | (52,622) | (372,440)          | (1,073,066)                 | (266,890)       | (460,344) |

|   |                      | Audited          |                | Unaudited        | Audited   |
|---|----------------------|------------------|----------------|------------------|-----------|
|   | Yea                  | r ended 31 Dece  | mber           | Three mon        |           |
|   | 2009                 | 2010             | 2011           | 2011             | 2012      |
|   | (R                   | M 000 except for | r share and ma | rgin information | on)       |
| Operating lease   | 4                    |                  |                |                  |           |
| expenses  | (573)                | (72,514)         | (186,605)      | (44,650)         | (59,853)  |
| Operating expenses  | (22,052)             | (225,618)        | (456,162)      | (90,327)         | (133,800) |
| Finance income  | 656                  | 6,476            | 28,907         | 10,232           | 55,410    |
| Finance costs   | (3,526)              | (84,111)         | (106,420)      | (28,638)         | (47,404)  |
| Gain on remeasurement<br>of investment<br>previously accounted<br>for as associates and<br>joint ventures | _                    | 530,120          | _              | _                | _         |
| Share of profits of associates (net of tax)   | 59,480               | 70,794           | 79,937         | 12,160           | 14,472    |
| Share of profits of joint ventures (net of tax)   | 4,447                | 34,039           | _13,909        | 2,742            | 3,407     |
| Profit before income tax  | 100,596              | 613,646          | 489,545        | 132,282          | 194,504   |
| Income tax expense  | (8,115)              | (38,892)         | (95,428)       | (26,737)         | (42,203)  |
| Profit for the year/period  | 92,481               | 574,754          | 394,117        | 105,545          | 152,301   |
| Profit before income tax margin (%)   | 83.1                 | 50.5             | 14.7           | 15.4             | 15.2      |
| Profit for the year/period margin (%)   | 76.4                 | 47.3             | 11.8           | 12.3             | , 11.9    |
| Profit attributable to:   |                      |                  |                |                  |           |
| Owners of our Company   | 83,201               | 554,424          | 379,903        | 101,875          | 123,839   |
| Non-controlling interest  | 9,280                | 20,330           | 14,214         | 3,670            | 28,462    |
| Profit for the year/period  | 92,481               | 574,754          | 394,117        | 105,545          | 152,301   |
| Other comprehensive income, net of tax  |                      |                  |                |                  |           |
| Foreign currency translation differences for foreign operations   | _                    | (54,566)         | 88,910         | 22,738           | 8,656     |
| Net change in fair value<br>of available-for-sale<br>financial assets                                     | _                    | _                | 22,641         | -                | 76,294    |
| Cumulative changes in fair value of cash flow hedges transferred to profit or loss                        | -                    | 15,935           |                | _                | _         |
| Share of other comprehensive income/(expense) of  |                      |                  |                |                  |           |
| associates  | <u>17,<b>7</b>96</u> | (21,502)         | (108)          | 427              | (136)     |
|   | 17,796               | (60,133)         | 111,443        | 23,165           | 84,814    |

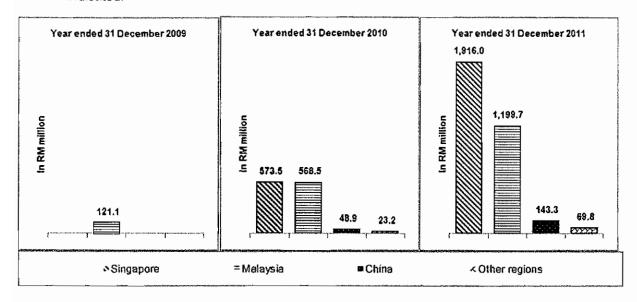
|  |         | Audited                |                 | Unaudited       | Audited                        |  |  |
|--|---------|------------------------|-----------------|-----------------|--------------------------------|--|--|
|  | Yea     | Year ended 31 December |                 |                 | Three months ended<br>31 March |  |  |
|  | 2009    | 2010                   | 2011            | 2011            | 2012                           |  |  |
|  | (R      | M 000 except fo        | or share and ma | rgin informatio | on)                            |  |  |
| Total comprehensive<br>income for the<br>year/period               | 110,277 | 514,621                | 505,560         | 128,710         | 237,115                        |  |  |
| Total comprehensive<br>income attributable<br>to:                  |         |                        |                 |                 |                                |  |  |
| Owners of our Company  | 100,997 | 486,515                | 501,434         | 128,807         | 190,915                        |  |  |
| Non-controlling interests  | 9,280   | 28,106                 | 4,126           | (97)            | 46,200                         |  |  |
| Total comprehensive  |         |                        |                 |                 |                                |  |  |
| income for the<br>year/period                                      | 110,277 | 514,621                | 505,560         | 128,710         | 237,115                        |  |  |
| Earnings per Share (sen)   |         |                        |                 |                 |                                |  |  |
| Basic <sup>(1)</sup>   | 1.51    | 10.08                  | 6.91            | 1.85            | 2.00                           |  |  |
| Diluted, based on enlarged share capital at Listing <sup>(2)</sup> | 1.03    | 6.88                   | 4.72            | 1.26            | 1.54                           |  |  |
| Diluted, based on MFRS/IFRS <sup>(3)</sup>                         | 1.51    | 10.08                  | 6.90            | 1.85            | 1.99                           |  |  |

#### Notes:

- (1) Based on 5,500.0 million Shares in issue for the years ended 31 December 2009, 2010 and 2011 end the three months ended 31 March 2011 and 6,195.4 million Shares in issue for the three months ended 31 March 2012.
- (2) Based on the enlarged share capital at Listing of 8,057.1 million Shares, after teking into account the new Shares to be issued pursuant to the surrender of outstanding LTIP units which have been granted and vested before the Listing, the exercise of the Symphony Conversion (based on the maximum number of new Shares) and the Public Issue (referred as the "Enlarged Share Capital at Listing"). The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.
- (3) Based on the number of Shares used in the basic earnings per Share in note 1 above, adjusted for dilution effects of outstanding LTIP units and EPP options (where applicable) es calculated in accordance with MFRS 133 and IAS 33 "Earnings per share". Please refer to the Accountants' Report as set out in Section 13 of this Prospectus for further details.

# 3. SUMMARY (cont'd)

The charts below show the revenue breakdown by geographical locations for the years indicated:



### 3.5.2 Selected combined balance sheet information

|                               | Audited   |               |            | Audited            |  |
|-------------------------------|-----------|---------------|------------|--------------------|--|
|                               |           |               |            | Three months ended |  |
|                               | Year e    | ended 31 Dece | mber       | 31 March           |  |
|                               | 2009      | 2010          | 2011       | 2012               |  |
|                               |           | (Ri           | /I 000)    |                    |  |
| Non-current assets            |           |               |            |                    |  |
| Property, plant and equipment | 155,816   | 4,136,786     | 4,726,753  | 6,290,970          |  |
| Goodwill on consolidation     | 106,621   | 6,321,413     | 6,487,070  | 8,553,089          |  |
| Intangible assets             | 1,038     | 1,768,611     | 1,618,598  | 3,032,753          |  |
| Interest in associates        | 2,193,304 | 820,471       | 862,273    | 864,238            |  |
| Interest in joint ventures    | 4,517     | 5,642         | 28,009     | 31,302             |  |
| Other financial assets        | _         | 35,249        | 529,881    | 591,542            |  |
| Other receivables             | _         | ~             | _          | 42,313             |  |
| Deferred tax assets           | -         | 28,308        | 24,279     | 57,682             |  |
|                               | 2,461,296 | 13,116,480    | 14,276,863 | 19,463,889         |  |

|  |           | Audited                    |  | Audited            |
|--|-----------|----------------------------|--|--------------------|
|  |           |                            |  | Three months       |
|  |           |                            |  | ended              |
|  | Year e    | ended 31 Dece              | mber   | 31 March           |
|  | 2009      | 2010                       | 2011   | 2012               |
|  |           | (RM                        | 000)   |                    |
| Current assets                                   |           |                            |  |                    |
| Assets classified as held for sale               | _         | 7,840                      | 1,463  | 1,463              |
| Development property                             | _         | 939,870                    | 1,121,195  | 1,160,548          |
| Inventories                                      | -         | 74,968                     | 78,784   | 120,936            |
| Trade and other receivables                      | 4,389     | 482,834                    | 518,496  | 854,194            |
| Tax recoverable                                  | 1,993     | 12,095                     | 20,422   | 26,092             |
| Other financial assets Derivative assets         | _         | _                          | 27,066   | 26,967             |
| Cash and bank balances                           | 42,843    | _<br>1,209,465             | 1,310,803  | 3,007<br>1,599,558 |
|  | 49,225    | 2,727,072                  | 3,078,229  | 3,792,765          |
| Total assets                                     | 2,510,521 | 15,843,552                 | 17,355,092   | 23,256,654         |
|  |           |                            | ,,   |                    |
| Non-current liabilities                          |           |                            |  |                    |
| Bank borrowings                                  | 97,525    | 6,535,608                  | 4,991,264  | 7,361,564          |
| Employee benefits                                | _         | 25,142                     | 15,544   | 19,085             |
| Other payables                                   | 881       | 22,102                     | 8,580  | 7 <b>7</b> ,081    |
| Deferred tax liabilities                         | 17,506    | 456,749                    | 446,127  | 801,248            |
| Derivative liabilities                           | _         | 15,820                     | -  | _                  |
|  | 115,912   | 7,055,421                  | 5,461,515  | 8,258,978          |
|  |           |                            |  |                    |
| Current liabilities                              |           |                            |  |                    |
| Bank overdrafts                                  | <br>      | 10,549                     |  | •                  |
| Trade and other payables                         | 54,379    | 5,257,408                  |  |                    |
| Bank borrowings Derivative liabilities           | 14,224    | 164,971<br>6,041           |  |                    |
| Employee benefits                                | 943       | 42,485                     | •  |                    |
|  | 2,530     | 110,737                    |  |                    |
| Tax payable                                      | 72,076    | 5,592,191                  | 1,785,132  |                    |
| <b>—</b>   | 187,988   | 12,647,612                 | ·  | · — ·              |
| Total liabilities                                | 107,300   | 12,047,012                 | 7,240,047  | 10,880,301         |
| Equity   |           |                            |  |                    |
| Equity and reserves attributable to              |           |                            |  |                    |
| owners of our Company                            | 2,313,343 | 2,936,394                  | 9,861,827  | 11,539,936         |
| Non-controlling interests                        | 9,190     | 259,546                    |  |                    |
| Total equity                                     | 2,322,533 | 3,195,940                  |  |                    |
| Total equity and liabilities                     | 2,510,521 | 15,843,552                 | · <del>- · · · · · · · · · · · · · · · · · ·</del> | <del></del>        |
| . Can expense and numbers                        |           | 10,070,002                 | 17,000,002   | 20,200,004         |
| Net assets <sup>(1)</sup>                        | 2,313,343 | 2,936,394                  | 9,861,827  | 11,539,936         |
| Net tangible assets/(liabilities) <sup>(2)</sup> | 2,205,684 | (5,153,630) <sup>(3)</sup> |  | (0)                |
| Net assets per Share <sup>(4)</sup> (RM)         | 0.42      | 0.53                       |  | ,                  |
| Net tangible assets/(liabilities) per            |           |                            |  |                    |
| Share <sup>(4)</sup> (RM)                        | 0.40      | (0.94)                     | 0.32   | (0.01)             |

### 3. SUMMARY (cont'd)

#### Notes:

- (1) Being NA attributable to ordinary shareholders (excluding non-controlling interests).
- (2) Net tangible assets are computed as NA less goodwill on consolidation and intangible assets.
- (3) Based on the combined balance sheet as at 31 December 2010, our Group was in a net tangible liabilities position, which is illustrated as RM5,153.6 million. This is derived after deducting goodwill on consolidation of RM6,321.4 million and intangible assets of RM1,768.6 million from the total shareholders' funds of RM2,936.4 million. As at 31 March 2012, our Group was in a net tangible liabilities position, which is illustrated as RM45.9 million. This is derived after deducting goodwill on consolidation of RM8,553.1 million and intangible assets RM3,032.8 million from the total shareholders' funds of RM11,539.9 million. Goodwill on consolidation and intangible assets represent a substantial portion of our assets due largely to past mergers and acquisitions. In any event, our Group expects to return to a net tangible assets position upon completion of the Listing.
- (4) Based on 5,500.0 million Shares in issue for the years ended 31 December 2009, 2010 and 2011 and 6,195.4 million Shares in issue for the three months ended 31 March 2012.

#### 3.5.3 Selected combined statement of cash flows information

|  |          | Audited                |             | Unaudited  | Audited     |
|--|----------|------------------------|-------------|------------|-------------|
|  | Year e   | Year ended 31 December |             | Three mont |             |
|  | 2009     | 2010                   | 2011        | 2011       | 2012        |
|  |          |                        | (RM 000)    |            |             |
| Net cash generated<br>from operating<br>activities                 | 35,314   | 398,764                | 887,111     | 240,021    | 394,087     |
| Net cash used in<br>investing activities                           | (14,816) | (5,960,179)            | (1,285,719) | (578,721)  | (1,062,906) |
| Net cash generated<br>from financing<br>activities                 | 2,720    | 6,924,752              | 423,645     | 44,167     | 910,946     |
| Net increase /<br>(decrease) in cash<br>and cash<br>equivalents    | 23,218   | 1,363,337              | 25,037      | (294,533)  | 242,127     |
| Cash and cash<br>equivalents at<br>beginning of the<br>year/period | 18,443   | 41,661                 | 1,158,109   | 1,158,109  | 1,251,485   |
| Effect of exchange<br>rate fluctuations on<br>cash held/period     |          | (246,889)              | 68,339      | (3,359)    | (24,007)    |
| Cash and cash<br>equivalents at end<br>of the year/period          | 41,661   | 1,158,109              | 1,251,485   | 860,217    | 1,469,605   |

#### 3.5A Summary of combined financial information of Acibadem Holding

You should read the following summary financial information for the periods and as at the dates indicated in conjunction with the Management's Discussion and Analysis of Financial Condition and Results of Operation, Discussion and Analysis of Pro Forma Financial Information, the audited historical combined financial statements and the accompanying notes included and the pro forma financial information and the accompanying notes included in this Prospectus. Acibadem Holding's financial statements are reported originally in Turkish Lira and have been translated at the closing exchange rate of TL1.00: RM2.2556 as at 31 December 2009, TL1.00: RM1.9964 as at 31 December 2010, TL1.00: RM1.6450 as at 31 December 2011 and TL1.00: RM1.7141 as at 31 March 2012. For the years ended 31 December 2009, 2010 and 2011 and three months ended 31 March 2011 and 2012, Acibadem Holding's financial statements are prepared and presented in accordance with the Financial Reporting Standards of Capital Market Board of Turkey (the "Turkish GAAP"). Turkish GAAP reporting practices and accounting principles differ in certain respects from U.S. GAAP.

The summary financial information for the years ended 31 December 2009, 2010 and 2011 have been derived from Acibadem Holding's audited consolidated financial statements, which is included in this Prospectus, and the information should be read together with those financial statements and the notes thereto. Acibadem Holding's historical financial results for any prior periods are not necessarily indicative of results to be expected for a full fiscal year or for any future period.

#### 3.5A.1 Selected income statement information of Acibadem Holding

|                                     | Vaar                                  | ended 31 Dece | Three months ended 31<br>March |           |           |  |  |
|-------------------------------------|---------------------------------------|---------------|--------------------------------|-----------|-----------|--|--|
|                                     |                                       | 2010          | 2011                           | 2011      | 2012      |  |  |
|                                     | 2009                                  |               |                                |           |           |  |  |
|                                     | (RM 000 except for share information) |               |                                |           |           |  |  |
| Revenue                             | 1,230,874                             | 1,565,953     | 1,827,847                      | 471,183   | 579,568   |  |  |
| Cost of sales                       | (1,050,283)                           | (1,254,671)   | (1,436,517)                    | (360,885) | (444,443) |  |  |
| Gross profit                        | 180,591                               | 311,282       | 391,330                        | 110,298   | 135,125   |  |  |
| Selling, marketing and distribution |                                       |               |                                |           |           |  |  |
| expenses                            | (44,666)                              | (69,772)      | (55,758)                       | (13,910)  | (8,724)   |  |  |
| General administrative expenses     | (80,437)                              | (89,867)      | (82,369)                       | (23,092)  | (25,297)  |  |  |
| Other operating income              | 9,440                                 | 11,767        | 14,763                         | 5,337     | 7,143     |  |  |
| Other operating expense             | (10,242)                              | (24,016)      | (41,420)                       | (2,068)   | (6,969)   |  |  |
| Operating profit                    | 54,686                                | 139,394       | 226,546                        | 76,565    | 101,278   |  |  |
| Finance income                      | 10,583                                | 10,636        | 29,127                         | 7,776     | 117,229   |  |  |
| Finance expense                     | (129,096)                             | (182,957)     | (466,645)                      | (31,410)  | (52,758)  |  |  |
| Profit/(loss) before tax            | (63,827)                              | (32,927)      | (210,972)                      | 52,931    | 165,749   |  |  |
| Tax credit/(expense)                | 41,147                                | (17,317)      | (9,698)                        | (15,322)  | (26,003)  |  |  |
| Profit/(loss) for the year/period   | (22,680)                              | (50,244)      | (220,670)                      | 37,609    | 139,746   |  |  |
| Other comprehensive income (net     |                                       |               |                                |           |           |  |  |
| of tax)                             | (19,426)                              | (139,412)     | (163,668)                      | (17,758)  | 29,178    |  |  |
| Total comprehensive profit / (loss) |                                       |               |                                |           |           |  |  |
| for the year/period                 | (42,106)                              | (189,656)     | (384,338)                      | 19,851    | 168,924   |  |  |
| Profit/(loss) attributable to:      |                                       |               |                                |           |           |  |  |
| Owners of Acibadem Holding          | (21,292)                              | (49,463)      | (221,184)                      | 32,837    | 130,806   |  |  |
| Non-controlling interests           | (1,388)                               | (781)         | 514                            | 4,772     | 8,940     |  |  |
|                                     | (22,680)                              | (50,244)      | (220,670)                      | 37,609    | 139,746   |  |  |
|                                     |                                       |               |                                |           |           |  |  |

# 3. SUMMARY (cont'd)

|  | Year                                  | ended 31 Decer | nber      | Three months<br>March | - 1 1 - 1 - 1 |  |
|--|---------------------------------------|----------------|-----------|-----------------------|---------------|--|
|  | 2009                                  | 2010           | 2011      | 2011                  | 2012          |  |
|  | (RM 000 except for share information) |                |           |                       |               |  |
| Total comprehensive profit/(loss) attributable to: |                                       |                |           |                       |               |  |
| Owners of Acibadem Holding                         | (39,530)                              | (186,707)      | (384,852) | 17,332                | 158,117       |  |
| Non-controlling interests                          | (2,576)                               | (2,949)        | 514       | 2,519                 | 10,807        |  |
|  | (42,106)                              | (189,656)      | (384,338) | 19,851                | 168,924       |  |
| Earnings/(loss) per share (for 1000 shares) (RM)   |                                       |                |           |                       |               |  |
| Basic  | (31.87)                               | (74.05)        | (331.12)  | <b>4</b> 9.1 <b>6</b> | 188.33        |  |
| Diluted  | (31.87)                               | (74.05)        | (331.12)  | 49.16                 | 188.33        |  |

# 3.5A.2 Selected balance sheet information of Acibadem Holding

|                               | As              | As at 31 March |           |                |
|-------------------------------|-----------------|----------------|-----------|----------------|
|                               | 2009            | 2010           | 2011      | 2012           |
|                               |                 | (RM 00         | 0)        |                |
| Assets                        |                 |                |           |                |
| Non-current assets            |                 |                |           |                |
| Property and equipment        | 1,147,974       | 1,052,276      | 900,017   | 951,924        |
| Intangible assets             | 5,547           | 6,077          | 12,254    | <b>12</b> ,887 |
| Goodwill                      | 1,847,228       | 1,638,044      | 1,509,054 | 1,767,739      |
| Other non-current assets      | 1,874           | 10,597         | 24,659    | 31,066         |
| Other receivables             | 3,532           | 1,973          | 11,298    | 11,246         |
| Deferred tax assets           | 49,880          | 50,790         | 43,150    | 30,434         |
|                               | 3,056,035       | 2,759,757      | 2,500,432 | 2,805,296      |
| Current assets                |                 |                |           |                |
| Inventories                   | 26,758          | 28,243         | 36,050    | 42,427         |
| Trade receivables             | 140,143         | 156,171        | 197,675   | 244,885        |
| Other receivables             | 1,902           | 1,024          | 2,178     | 20,801         |
| Other current assets          | 73,801          | 91,601         | 79,565    | 117,843        |
| Financial investments         | <del></del>     | _              | 12,605    | 3,007          |
| Cash and cash equivalents     | 44,762          | 51,944         | 72,642    | 306,030        |
|                               | 287,366         | 328,983        | 400,715   | 734,993        |
| Total assets                  | 3,343,401       | 3,088,740      | 2,901,147 | 3,540,289      |
| Liabilities                   |                 |                |           |                |
| Non-current liabilities       |                 |                |           |                |
| Loans and borrowings          | 1,655,750       | 1,526,713      | 1,556,334 | 1,466,613      |
| Trade payables                | 28,114          | 13,350         | 13,818    | 10,424         |
| Other payables                | 40, <b>7</b> 54 | -              | 60,635    | 51,169         |
| Employee benefits             | 4,205           | 4,216          | 3,180     | 7,042          |
| Deferred tax liabilities      | 2,172           | 7,906          | 9,766     | 12,235         |
| Other non-current liabilities | 42,581          | 998            | 8,125     | 8,466          |
|                               | 1,773,576       | 1,553,183      | 1,651,858 | 1,555,949      |

# 3. SUMMARY (cont'd)

|  | As        | As at 31 March |           |           |
|--|-----------|----------------|-----------|-----------|
|  | 2009      | 2010           | 2011      | 2012      |
|  |           | (RM 000        | 0)        |           |
| Current liabilities                    |           |                |           |           |
| Loans and borrowings                   | 92,599    | 183,276        | 190,514   | 226,014   |
| Other financial liabilities            | 6,241     | 8,776          | 8,574     | 6,368     |
| Trade payables                         | 139,583   | 163,691        | 250,436   | 228,558   |
| Other payables                         | 8,574     | 41,986         | 36,164    | 48,807    |
| Income tax payable                     | 1,933     | 5,298          | 617       | 9,630     |
| Provisions                             | 31,344    | 39,397         | 39,751    | 93,686    |
| Other liabilities                      | 37,339    | 46,943         | 65,019    | 76,948    |
|  | 317,613   | 489,367        | 591,075   | 690,011   |
| Total liabilities                      | 2,091,189 | 2,042,550      | 2,242,933 | 2,245,960 |
| Total equity attributable to owners of |           |                |           |           |
| Acibadem Holding                       | 1,210,301 | 1,012,742      | 626,544   | 1,252,516 |
| Non-controlling interests              | 41,911    | 33,448         | 31,670    | 41,813    |
| Total equity                           | 1,252,212 | 1,046,190      | 658,214   | 1,294,329 |
| Total equity and liabilities           | 3,343,401 | 3,088,740      | 2,901,147 | 3,540,289 |

# 3.5A.3 Selected statement of cash flow information of Acibadem Holding

|  |           |               |           | Three mont | hs ended  |
|--|-----------|---------------|-----------|------------|-----------|
|  | Year e    | nded 31 Decem | ıber      | 31 Ma      | rch       |
|  | 2009      | 2010          | 2011      | 2011       | 2012      |
|  |           |               | (RM 000)  | _          |           |
| Net cash generated from/(used in)                    |           |               |           |            |           |
| operating activities                                 | 255,654   | 133,721       | (15,321)  | 29,341     | 73,590    |
| Net cash used in investing activities                | (389,977) | (194,220)     | (240,035) | (2,171)    | (261,063) |
| Net cash generated from/(used in)                    |           |               |           |            |           |
| financing activities                                 | 115,130   | 51,689        | 261,959   | (31,173)   | 441,774   |
| Net (decrease)/increase in cash and cash equivalents | (19,193)  | (8,810)       | 6,603     | (4,003)    | 254,301   |
| Foreign exchange differences on                      |           |               |           |            |           |
| cash held  | (736)     | (3,608)       | (3,341)   | (2,131)    | 934       |
| Cash and cash equivalents at                         |           |               |           |            |           |
| beginning of year/period                             | 51,327    | 31,398        | 18,980    | 18,980     | 22,242    |
| Cash and cash equivalents at                         |           |               |           |            |           |
| end of the year/period                               | 31,398    | 18,980        | 22,242    | 12,846     | 277,477   |

#### 3.6 Summary of pro forma financial information

The objective of pro forma financial information is to illustrate how a proposed or completed transaction (or event) might have affected the financial information presented in the prospectus had the transaction occurred at an earlier date. Pro forma financial information does not represent an entity's actual financial position or results. It addresses a hypothetical situation and is prepared for illustrative purposes only. There is no independent examination of any of the underlying financial information, including the adjustments to our Company's accounting policies, nor of the pro forma assumptions used as the basis of the adjustments to the pro forma financial information.

The pro forma financial information for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 and as at 31 December 2011 and 31 March 2012 have been derived from the pro forma financial statements as set out in Section 12.16 of this Prospectus. We have prepared and presented our pro forma financial information based on our historical combined financial statements as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012. Our historical results for any prior periods are not necessarily indicative of results to be expected for a full fiscal year or for any future period and our pro forma results have been compiled, on the basis of assumptions, for illustrative purposes only.

Please refer to Section 8.1 of this Prospectus for our corporate structure and history and notes 2, 3 and 4 to our pro forma financial information as set out in Section 12.16 of this Prospectus for a further discussion of the presentation of our pro forma financial information.

#### 3.6.1 Selected pro forma income statement information

|  | Year e      | ended 31 Decemb  | ber             | Three mont<br>31 Ma |           |
|--|-------------|------------------|-----------------|---------------------|-----------|
|  | 2009        | 2010             | 2011            | 2011                | 2012      |
|  | (RM         | 000 except for s | hare and margir | information)        |           |
| Revenue  | 3,946,250   | 4,506,735        | 5,190,764       | 1,273,647           | 1,476,374 |
| Other operating income   | 102,121     | 70,590           | 176,885         | 56,495              | 21,484    |
| Inventories and consumables  | (720,469)   | (809,322)        | (1,025,237)     | (234,478)           | (282,966) |
| Purchased and contracted services  | (509,214)   | (558,620)        | (580,358)       | (128,827)           | (146,358) |
| Depreciation and impairment losses on property, plant and equipment  Amortisation and impairment losses on | (374,982)   | (370,272)        | (369,297)       | (90,924)            | (89,996)  |
| intangible assets  | (80,181)    | (84,068)         | (72,268)        | (18,707)            | (17,820)  |
| Staff costs  | (1,511,717) | (1,725,308)      | (1,988,251)     | (492,941)           | (545,287) |
| Operating lease expenses   | (211,567)   | (230,559)        | (258,252)       | (59,769)            | (65,706)  |
| Operating expenses   | (430,738)   | (435,795)        | (421,539)       | (98,645)            | (139,357) |
| Finance income   | 37,254      | 37,685           | 58,339          | 16,069              | 122,804   |
| Finance costs  | (404,122)   | (344,176)        | (584,827)       | (65,162)            | (76,866)  |
| Gain on remeasurement of investment<br>previously accounted for as<br>associates and joint ventures        | 530,120     | -                | -               | _                   | -         |
| Share of profits of associates (net of tax)  | 57,562      | 52,196           | 79,937          | 12,160              | 14,472    |
| Share of profits of joint ventures (net of tax)  | 3,725       | 8,776            | 13,909          | 2,742               | 3,407     |
| Profit before income tax   | 434,042     | 117,862          | 219,805         | 171,660             | 274,185   |
| Income tax expense   | (6,797)     | (76,407)         | (87,760)        | (37,473)            | (57,751)  |
| Profit for the year/period   | 427,245     | 41,455           | 132,045         | 134,187             | 216,434   |

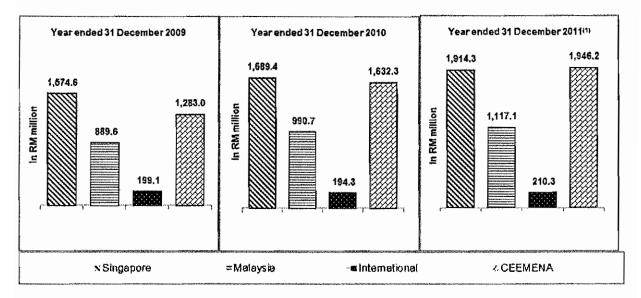
### 3. SUMMARY (cont'd)

|                                       | Year er  | ided 31 Decemi  | ber           | Three months   | *       |
|---------------------------------------|----------|-----------------|---------------|----------------|---------|
| _                                     | 2009     | 2010            | 2011          | 2011           | 2012    |
|                                       | (RM 0    | 00 except for s | hare and marg | n information) |         |
| Profit before income tax margin (%)   | 11.0     | 2.6             | 4.2           | 13.5           | 18.6    |
| Profit for the year/period margin (%) | 10.8     | 0.9             | 2.5           | 10.5           | 14.7    |
| Profit attributable to:               |          |                 |               |                |         |
| Owners of our Company                 | 463,547  | 78,717          | 245,655       | 118,121        | 164,504 |
| Non-controlling interests             | (36,302) | (37,262)        | (113,610)     | 16,066         | 51,930  |
| Profit for the year/period            | 427,245  | 41,455          | 132,045       | 134,187        | 216,434 |
| Earnings per Share (sen)              |          |                 |               |                |         |
| Basic <sup>(1)</sup>                  | 5.76     | 0.98            | 3.05          | 1.47           | 2.04    |
| Diluted <sup>(2)</sup>                | 5.75     | 0.98            | 3.05          | 1.47           | 2.04    |

#### Notes:

- (1) Based on 8,053.3 million Shares in issue, being 5,500.0 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.
- (2) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.

The charts below show the pro forma revenue breakdown by geographical locations for the years indicated:



#### Note:

(1) This excludes revenue from "others" (which include the corporate office of our Company) for the year ended 31 December 2011 of RM2.9 million.

### 3.6.2 Selected pro forma balance sheet information

The pro forma balance sheets presented below are after taking into consideration the effects of the utilisation of proceeds from the Public Issue.

|                                    | As at<br>31 December<br>2011 | As at<br>31 March<br>2012 |
|------------------------------------|------------------------------|---------------------------|
|                                    | (RM 000)                     |                           |
| Non-current assets                 |                              |                           |
| Property, plant and equipment      | 6,044,178                    | 6,300,609                 |
| Intangible assets                  | 2,992,066                    | 3,038,754                 |
| Goodwill on consolidation          | 8,562,159                    | 8,499,464                 |
| Interest in associates             | 862, <b>2</b> 73             | 864,238                   |
| Interest in joint ventures         | 28,009                       | 31,302                    |
| Other financial assets             | 568,494                      | 591,542                   |
| Other receivables                  |                              | 42,313                    |
| Deferred tax assets                | 70,709                       | 57,682                    |
|                                    | 19,127,888                   | 19,425,904                |
| Current assets                     |                              |                           |
| Assets classified as held for sale | 1,463                        | 1,463                     |
| Development property               | 1,121,195                    | 1,160,548                 |
| Inventories                        | 11 <b>7</b> ,909             | 120,936                   |
| Trade and other receivables        | 814,160                      | 854,194                   |
| Tax recoverable                    | 29,879                       | 26,092                    |
| Other financial assets             | 39,637                       | 26,967                    |

|   | As at<br>31 December<br>2011 | As at<br>31 March<br>2012 |
|---|------------------------------|---------------------------|
|   | (RM 000)                     |                           |
| Derivative assets                                 | _                            | 3,007                     |
| Cash and cash equivalents                         | 1,768,218                    | 1,660,336                 |
|   | 3,892,461                    | 3,853,543                 |
| Total assets                                      | 23,020,349                   | 23,279,447                |
| Non-current liabilities                           |                              |                           |
| Bank borrowings                                   | 2,797,276                    | 2,698,802                 |
| Employee benefits                                 | 21,112                       | 19,085                    |
| Other payables                                    | 91,716                       | 77,081                    |
| Deferred tax liabilities                          | 784,757                      | 804,126                   |
|   | 3,694,861                    | 3,599,094                 |
| Current liabilities                               |                              |                           |
| Bank overdrafts                                   | 584                          | 9,433                     |
| Trade and other payables                          | 2,019,207                    | 2,168,497                 |
| Bank borrowings                                   | 246,019                      | 268,047                   |
| Derivative liabilities                            | 1,252                        | 6,369                     |
| Employee benefits                                 | 41,935                       | 20,865                    |
| Tax payable                                       | 119,860                      | 148,372                   |
|   | 2,428,857                    | 2,621,583                 |
| Total liabilities                                 | 6,123,718                    | 6,220,677                 |
| Equity attributable to owners of our Company      |                              |                           |
| Share capital                                     | 8,053,294                    | 8,053,294                 |
| Share premium                                     | 7,975,665                    | 7,975,665                 |
| Reserves  | 275,604                      | 415,673                   |
|   | 16,304,563                   | 16,444,632                |
| Non-controlling interests                         | 592,068                      | 614,138                   |
| Total equity                                      | 16,896,631                   | 17,058,770                |
| Total equity and liabilities                      | 23,020,349                   | 23,279,447                |
| Net assets <sup>(1)</sup>                         | 16,304,563                   | 16,444,632                |
| Net tangible assets <sup>(2)</sup>                | 4,750,338                    | 4,906,414                 |
| Net assets per Share <sup>(3)</sup> (RM)          | 2.02                         | 2.04                      |
| Net tangible assets per Share <sup>(3)</sup> (RM) | 0.59                         | 0.61                      |

#### Notes:

- (1) Being NA attributable to ordinary shareholders (excluding non-controlling interests).
- (2) Net tangible assets are computed as NA less goodwill on consolidation and intangible assets.
- (3) Based on 8,053.3 million Shares issued, being 5,500.0 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.

### 3. SUMMARY (cont'd)

#### 3.6.3 Selected pro forma statement of cash flow information

The pro forma statement of cash flow presented below is after taking into consideration the effects of the utilisation of proceeds from the Public Issue.

|   | Year ended<br>31 December<br>2011 | Three months<br>ended<br>31 March<br>2012 |
|---|-----------------------------------|---|
|   | (RM 00                            | 0)  |
| Net cash generated from operating activities              | 1,356,032                         | 275,106                                   |
| Net cash used in investing activities                     | (2,267,335)                       | (224,202)                                 |
| Net cash generated from financing activities              | 1,324,276                         | 204,452                                   |
| Net increase in cash and cash equivalents                 | 412,973                           | 255,356                                   |
| Cash and cash equivalents at beginning of the year/period | 1,158,109                         | 1,256,900                                 |
| Effect of exchange rate fluctuations on cash held         | 68,339                            | (22,852)                                  |
| Cash and cash equivalents at end of the year/period       | 1,639,421                         | 1,489,404                                 |

#### 3.7 Capitalisation and indebtedness

The table below sets out our capitalisation and indebtedness based on the financial statements of our Group as at 31 March 2012 on an actual basis and as adjusted to reflect the issuance of the Issue Shares and the application of net proceeds due to us from the Public Issue in the manner described in Utilisation of proceeds in Section 4.8 of this Prospectus.

The information in this table should be read in conjunction with Utilisation of proceeds, Management's discussion and analysis of financial condition and results of operations and our combined financial statements, the accompanying notes and the Accountants' Report as set out in Sections 4.8, 12.2 and 13 respectively in this Prospectus.

# 3. SUMMARY (cont'd)

|   | Three months ended 31 March 2012 |              |  |
|---|----------------------------------|--------------|--|
|   | Actual                           | As Adjusted  |  |
|   | (Audited)                        | (Unaudited)  |  |
|   | (RM million)                     | (RM million) |  |
| Indebtedness                              |                                  |              |  |
| Current indebtedness                      |                                  |              |  |
| Secured bank borrowings                   | 218.4                            | 218.4        |  |
| Secured finance lease liabilities         | 49.7                             | 49.7         |  |
| Secured bank overdrafts                   | 9.4                              | 9.4          |  |
| Total current indebtedness <sup>(1)</sup> | 277.5                            | 277.5        |  |
| Non-current indebtedness                  |                                  |              |  |
| Secured bank borrowings                   | 4,998.0                          | 1,292.9      |  |
| Secured finance lease liabilities         | 168.2                            | 168.2        |  |
| Unsecured bank borrowings                 | 2,195.3                          | 1,237.7      |  |
| Total non-current indebtedness            | 7,361.5                          | 2,698.8      |  |
| Total indebtedness                        | 7,639.0                          | 2,976.3      |  |
| Total equity                              | 12,376.1                         | 17,058.8     |  |
| Total capitalisation <sup>(2)</sup>       | 19,737.6                         | 19,757.6     |  |
| Total capitalisation and indebtedness     | 20,015.1                         | 20,035.1     |  |

#### Notes:

As at 30 April 2012, there were no material variances in total indebtedness and total equity as compared to the amounts as at 31 March 2012.

For our detailed financial information, please refer to Section 12 of this Prospectus.

<sup>(1)</sup> As at 31 March 2012, we had no unsecured current indebtedness.

<sup>(2)</sup> Total capitalisation equals total non-current indebtedness plus total equity.

# 3. SUMMARY (cont'd)

# 3.8 Principal statistics of the IPO

The Global Offering of up to 2,234.65 million Shares in IHH comprising Public Issue of up to 1,800.00 million Issue Shares by IHH and Offer for Sale of up to 434.65 million Offer Shares by the Selling Shareholder, involving:

- (i) Institutional Placement;
- (ii) Malaysia Public Offering;
- (iii) Singapore Offering; and
- (iv) Cornerstone Offering.

In summary, the IPO Shares will be allocated and allotted in the following manner:

|   |               | Total   |  |
|---|---------------|---|--|
| Categories  | No. of Shares | % of enlarged<br>share capital<br>upon Listing <sup>(1)</sup> | % of enlarged share<br>capital after the<br>conversion/exercise of<br>outstanding LTIP units<br>and EPP options <sup>(2)</sup> |
|   |               | %   | %  |
| Institutional Placement   |               |   |  |
| MITI Tranche  | 360,000,000   | 4.47  | 4.38   |
| Global Institutional Tranche  | 138,010,200   | <u>1.</u> 71  | <u>1.68</u>  |
|   | 498,010,200   | 6.18  | 6.06   |
| Malaysia Public Offering  |               |   |  |
| Malaysian public (via balloting):   |               |   |  |
| - Bumiputera  | 80,570,900    | 1.00  | 0.98   |
| - Non-Bumiputera  | 80,570,900    | 1.00  | 0.98   |
| Eligible Directors of our Group   | 4,500,000     | 0.06  | 0.05   |
| Eligible employees of our Group   | 22,593,000    | 0.28  | 0.27   |
| Business associates and persons who<br>have contributed to the success of our<br>Group, including doctors | 20,272,000    | 0.25  | 0.25   |
| Oroup, moduling accions   | 208,506,800   | 2.59  | 2.53   |
| Singapore Offering  |               |   |  |
| Singaporean public (via balloting or<br>scaling down, where necessary)                                    | 52,000,000    | 0.65  | 0.63   |
| Singapore Plac <b>e</b> ment <sup>(3)</sup>   | 36,000,000    | 0.45  | 0.44   |
| Eligible Directors of our Group   | 3,750,000     | 0.05  | 0.05   |
| Eligible employees of our Group   | 16,601,000    | 0.20  | 0.20   |
| Business associates and persons who<br>have contributed to the success of our<br>Group, including doctors | 32,284,000    | 0.40  | 0.39   |
|   | 140,635,000   | 1.75  | 1.71   |
| Cornerstone Offering  | 1,387,500,000 | 17.22   | 16.87  |
| Total   | 2,234,652,000 | 27.74   | 27.17  |

#### 3. SUMMARY (cont'd)

#### Notes:

(1) Based on the enlarged issued and paid-up share capital upon Listing which has taken into account the maximum number of Shares to be issued pursuant to the Symphony Conversion, the surrender of all LTIP units granted and vested before the Listing and the Public Issue as described in Section 4.3.7 of this Prospectus.

- (2) Based on the enlarged share capital of our Company assuming the outstanding LTIP units and EPP options (which have been granted before the Listing but will vest or become exercisable only after the Listing) have been surrendered/exercised for new Shares, but assuming post-Listing, there are no further new LTIP units and EPP options being granted and surrendered/exercised for new Shares and there has not been any exercise of the Aydinlar Option or the Bagan Lalang Option (as described in Section 15.1(iv)(b) of this Prospectus) after the Listing. Please refer to Section 4.3.7 of this Prospectus for further details.
- (3) The Singapore Placement is subject to variation, depending on demand. In the event that demand exceeds the number of IPO Shares currently allocated, the additional IPO Shares required to satisfy this additional demand may be taken from the Institutional Placement subject to the discretion of our Company and the Joint Global Coordinators.

For further details on the particulars of the IPO, please refer to Section 4.3 of this Prospectus.

## 3.9 Utilisation of proceeds

Based on the Retail Price of RM2.85, we expect to raise gross proceeds from the Public Issue of up to RM5,130.00 million. The net proceeds expected to be raised from the Public Issue (after deducting estimated listing expenses as set out below) is up to RM4,942.00 million.

Our Company will not receive any proceeds from the Offer for Sale and the exercise of the Over-Allotment Option. The gross proceeds from the Offer for Sale and the exercise of the Over-Allotment Option of up to RM1,238.76 million and up to RM482.88 million respectively will accrue entirely to the Selling Shareholder and the Over-Allotment Option Provider respectively. The net proceeds from the Offer for Sale and the exercise of the Over-Allotment Option (after deducting estimated expenses as set out below) are up to RM1,207.79 million and up to RM470.80 million respectively.

The gross proceeds from the Public Issue of up to RM5,130.00 million are expected to be utilised in the manner as set out below:

| Details of utilisation  | Estimated timeframe for<br>utilisation upon Listing | RM million | %      |
|---|---|------------|--------|
| Repayment of bank borrowings <sup>(1)</sup>                   | Within 12 months                                    | 4,663      | 90.90  |
| Working capital and general corporate purposes <sup>(2)</sup> | Within 24 months                                    | 279        | 5.44   |
| Estimated listing expenses <sup>(3)</sup>                     | Within 12 months                                    | 188        | 3.66   |
| Total   |   | 5,130      | 100.00 |

# 3. SUMMARY (cont'd)

#### Notes:

(1) The proposed repayment of bank borrowings is as follows:

| Facility<br>Amount<br>million | Amount<br>outstanding<br>as at 31 May<br>2012<br>million | Proposed repayment million | Interest rate<br>(% per annum) /<br>maturity               | Purpose of borrowing   |
|-------------------------------|--|----------------------------|--|--|
| SGD470 /<br>RM1,162^          | SGD256 /<br>RM633^                                       | RM690*                     | Swap offer rate +<br>1.0% to 2.0% /<br>31 December<br>2014 | Financing the acquisition of Acibadem Group, including amongst others, the acquisition of Acibadem Holding, for total purchase consideration of approximately USD825 million, details of which are set out in Section 15.6 of this Prospectus. |
| RM450                         | RM245  | RM267*                     | Cost of funds + 0.6% to 1.6% / 31 December 2014            | Financing the acquisition of Acibadem Group, including amongst others, the acquisition of Acibadem Holding, for total purchase consideration of approximately USD825 million, details of which are set out in Section 15.6 of this Prospectus. |
| SGD1,850 /<br>RM4,573^        | SGD1,499 /<br>RM3,706^                                   | RM3,706                    | Swap offer rate +<br>1.25% / 2 August<br>2013              | Financing the acquisition of Parkway's shares for total purchase consideration of SGD3.5 billion pursuant to the voluntary general offer in 2010, and refinancing any shareholder loans.   |
| Total                         |  | RM4,663                    |  |  |

- A Based on a RM/SGD exchange rate of 2.472 as at 31 May 2012.
- Proposed repayment amount includes the estimated expenses to be incurred for the voluntary delisting of Acibadem from ISE and the interest expenses to be accrued between the LPD and the actual date of repayment.
- (2) Proceeds in excess of the amounts allocated for repayment of bank borrowings and listing expenses (which may be in excess or less than the estimated amount) will be utilised for general working capital requirements of the IHH Group, including financing our daily operations and operating expenses, which include administration and other operating expenses, as well as for general corporate purposes including financing future investments to be identified. Conversely, any shortfall in proceeds raised will be adjusted accordingly to the working capital requirements and general corporate purposes.

# 3. SUMMARY (cont'd)

#### Notes (cont'd):

(3) The expenses of the Public Issue to be borne by us are estimated to be RM188 million which will comprise the following:

|   | RM million |
|---|------------|
| Estimated professional fees   | 33         |
| Brokerage, underwriting commission and placement fees*  | 133        |
| Marketing related expenses such as travel and roadshow expenses incurred in connection with the IPO | 7          |
| Other fees and miscellaneous expenses and contingencies   | 15         |
| Total estimated listing expenses  | 188        |

<sup>\*</sup> The brokerage, underwriting commission and placement fees to be borne by the Selling Shareholder and the Over-Allotment Option Provider which are excluded from the above, are estimated to be up to RM31 million and up to RM12 million respectively.

If the actual expenses are higher than estimated, the deficit will be funded out of the amount allocated for working capital and general corporate purposes. However, if the actual expenses are lower than estimated, the excess will be utilised for general working capital and general corporate purposes of the IHH Group.

The aggregate expenses of the Global Offering (not including the brokerage, underwriting commission and placement fees and other expenses payable by the Selling Shareholder and the Over-Allotment Option Provider) are estimated to be RM188.0 million. The estimated expenses for the professional fees, marketing related expenses, and other fees and miscellaneous expenses and contingencies are payable by us, the Selling Shareholder, and assuming the Over-Allotment Option is exercised, the Over-Allotment Option Provider, in proportion to the number of IPO Shares issued by us and sold by the Selling Shareholder, and the Over-Allotment Option Provider pursuant to the Global Offering.

Based on the above, for each RM1.00 or, as the case may be, for each SGD1.00 of our gross proceeds raised from the Public Issue, we intend to use the following amounts for each purpose:

- approximately RM0.91, or as the case may be, SGD0.91, for repayment of bank borrowings;
- (ii) approximately RM0.05, or as the case may be, SGD0.05, for working capital and general corporate purposes; and
- (iii) approximately RM0.04, or as the case may be, SGD0.04, for estimated listing expenses.

The foregoing represents our best estimate of the allocation of the gross proceeds expected to be raised from the Public Issue based on our current plans and estimates regarding our funding requirement. Actual expenditures may vary from these estimates, and we may find it necessary or advisable to reallocate our net proceeds within the categories described above or to use portions of our net proceeds for other purposes. In the event that we decide to reallocate our net proceeds from the Public Issue for other purposes, we will publicly announce our intention to do so through Bursa Securities and SGX-ST announcements.

Pending full utilisation of the gross proceeds received, we intend to place the proceeds raised from our Public Issue (including accrued interest, if any) or the balance thereof as deposits with banks or licenced financial institutions or short-term money market instruments prior to the eventual utilisation of the proceeds from the IPO for the above intended purposes.

# 3. SUMMARY (cont'd)

Our utilisation of the proceeds from the Public Issue is expected to have the following financial impact on our Group:

# (a) Interest savings

As part of the proceeds from the Public Issue will be used to repay some of the outstanding borrowings, we would enjoy savings in interest which we otherwise have to incur on borrowings. Based on the respective interest rates of our borrowings, we expect an interest savings of approximately RM120.0 million.

## (b) Enhancement of capital structure

With an increase in our shareholder's funds, we expect our gearing to decrease. It is our objective to minimise our gearing to enable our Group to have the flexibility to expand our operations locally or overseas and to raise financing as and when attractive opportunities arise.

We have illustrated the financial impact of the utilisation of proceeds from the Public Issue on our pro forma consolidated balance sheets as at 31 March 2012 in Section 12.11.2 of this Prospectus.

# 3.10 Dividend policy

As our Company is a holding company, our income, and therefore our ability to pay dividends, is dependent upon the dividends that we receive from our subsidiaries, which will depend upon their operating results, financial condition, capital expenditure plans, applicable loan covenants, where applicable, available reserves, and any other relevant factors.

Please refer to Section 12.17 of this Prospectus for information on our dividend policy.

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#### 4. DETAILS OF THE IPO

# 4.1 Opening and closing of applications

Application for the IPO Shares under the Malaysia Public Offering will open at 10.00 a.m. on 3 July 2012 and will remain open until 5.00 p.m. on 11 July 2012, or such other date or dates as our Directors, the Selling Shareholder and our Managing Underwriter in their absolute discretion may decide.

#### 4.2 Indicative timetable

The following events are intended to take place on the following tentative dates:

| Events  | Date                    |
|---|-------------------------|
| Opening of the Global Institutional Tranche   | 3 July 2012             |
| Opening of the Malaysia Public Offering   | 10.00 a.m., 3 July 2012 |
| Closing of the Malaysia Public Offering   | 5.00 p.m., 11 July 2012 |
| Closing of the Global Institutional Tranche   | 12 July 2012            |
| Price Determination Date  | 12 July 2012            |
| Balloting of applications for the IPO Shares offered under the Malaysia Public Offering | 13 July 2012            |
| Allotment/Transfer of the IPO Shares to successful applicants                           | 23 July 2012            |
| Listing   | 25 July 2012            |

The Global Institutional Tranche commenced on 3 July 2012 and will close on the date stated above or such other date or dates as our Directors, the Selling Shareholder and Joint Global Coordinators may mutually decide at their absolute discretion. Applications for the IPO Shares offered under the Malaysia Public Offering will close at the time and date stated above or such other date or dates as our Directors, the Selling Shareholder and our Managing Underwriter in their absolute discretion may decide.

in the event that the closing date and time of either the Global Institutional Tranche or Malaysia Public Offering are varied, the closing date for the applications, the Price Determination Date and dates for the balloting and allotment or transfer of the IPO Shares and our Listing may be varied accordingly. Any extension will be announced in widely circulated Bahasa Malaysia and English daily newspapers within Malaysia.

#### 4.3 Particulars of the IPO

The Global Offering of up to 2,234.65 million Shares in IHH comprising Public Issue of up to 1,800.00 million Issue Shares by IHH and Offer for Sale of up to 434.65 million Offer Shares by the Selling Shareholder, involving:

- (i) Institutional Placement;
- (ii) Malaysia Public Offering;
- (iii) Singapore Offering; and
- (iv) Cornerstone Offering.

#### 4. DETAILS OF THE IPO (cont'd)

Our IPO is subject to the terms and conditions of this Prospectus and upon acceptance, the IPO Shares are expected to be allocated in the manner described below, subject to clawback and reallocation provisions (except for the Cornerstone Offering) as set out in Section 4.3.5 of this Prospectus.

Pursuant to the Institutional Placement Agreement, the Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers and Co-Lead Managers of the respective Global Institutional Tranche, MITI Tranche and the Cornerstone Offering are expected to agree to procure the subscription for and/or the purchase of, or subscribe for and/or purchase up to 1,885.51 million IPO Shares, which will be or have been offered under the Institutional Placement and the Cornerstone Offering, and the additional Shares sold pursuant to the Over-Allotment Option.

#### 4.3.1 Institutional Placement

Our Company and the Selling Shareholder are offering up to 498.01 million IPO Shares, representing up to 6.18% of the enlarged issued and paid-up share capital of our Company at the Institutional Price payable in full upon allocation which will be determined by way of bookbuilding, subject to clawback and reallocation and Over-Allotment Option, to be allocated in the following manner:

- (i) MITI Tranche, being up to 360.00 million IPO Shares, representing up to 4.47% of the enlarged issued and paid-up share capital of our Company are to be placed to Bumiputera institutional and selected investors approved by MITI; and
- (ii) Global Institutional Tranche, being up to 138.01 million IPO Shares, representing up to 1.71% of the enlarged issued and paid-up share capital of our Company are offered to other Malaysian institutional and selected investors, foreign institutional and selected investors outside the United States in reliance on Regulation S, and QIBs within the United States.

# 4.3.2 Malaysia Public Offering

Our Company is offering up to 208.51 million IPO Shares, representing up to 2.59% of the enlarged issued and paid-up share capital of our Company, at the Retail Price of RM2.85 per IPO Share, payable in full upon application and subject to refund of the difference in the event the Final Retail Price is less than the Retail Price, to be allocated in the following manner:

- (i) up to 161.14 million IPO Shares, representing up to 2.00% of the enlarged issued and paid-up share capital of our Company, are available for application by way of ballot, by Malaysian citizens, companies, co-operatives, societies and institutions, of which 80.57 million IPO Shares, representing 1.00% of the enlarged issued and paid-up share capital of our Company, are set aside for Bumiputera individuals, companies, co-operatives, societies and institutions.
  - Any IPO Shares not subscribed by such Burniputera investors are made available for application by other Malaysian investors under the Malaysia Public Offering; and
- (ii) up to 47.37 million IPO Shares, representing up to 0.59% of the enlarged issued and paid-up share capital of our Company have been reserved for the eligible Directors and eligible employees of our Group, and business associates and persons who have contributed to the success of our Group, including doctors, in the following manner:
  - (a) up to 4.50 million IPO Shares, representing up to 0.06% of the enlarged issued and paid-up share capital of our Company, have been reserved for the eligible Directors of our Group;

#### 4. **DETAILS OF THE IPO** (cont'd)

(b) up to 22.59 million IPO Shares, representing up to 0.28% of the enlarged issued and paid-up share capital of our Company, have been reserved for the eligible employees of our Group; and

(c) up to 20.27 million IPO Shares, representing up to 0.25% of the enlarged issued and paid-up share capital of our Company, have been reserved for our business associates and persons who have contributed to the success of our Group, including doctors.

A summary of the above allocation of up to 47.37 million IPO Shares to the eligible Directors and eligible employees of our Group, and business associates and persons who have contributed to the success of our Group, including doctors, is set out below:

| Eligibility  | Number of eligible persons | Aggregate<br>number of IPO<br>Shares allocated<br>000 |
|--|----------------------------|---|
| Eligible Directors of our Group <sup>(1)</sup>   | 10                         | 4,500   |
| Eligible employees of our Group <sup>(2)</sup>   | 5,622                      | 22,593  |
| Business associates and persons who have contributed to the success of our Group, including doctors <sup>(3)</sup> | 583                        | 20,272  |
| Total  | 6,215                      | 47,365  |

#### Notes:

- (1) The allocation to the eligible Directors of our Group is based on, among others, their contribution to our Group. The Non-Executive and Independent Directors of our Company are allocated 250,000 IPO Shares each, whilst the Executive Directors of our Company are allocated 1,000,000 IPO Shares each
- (2) The allocation to eligible employees of our Group is based on, among others, their staff grade in our Group.
- (3) The allocation to our business associates and persons who have contributed to the success of our Group, including doctors are based on, among others, the nature and terms of our business relationship and their contribution to our Group.

Any of the IPO Shares not taken up by the eligible Directors and eligible employees of our Group, and business associates and persons who have contributed to the success of our Group, including doctors, ("Eligible Individuals") will be reallocated to other Eligible Individuals under Section 4.3.2(ii) and/or Section 4.3.3(iii) of this Prospectus at the discretion of the Company.

Applicants who apply for the IPO Shares under Section 4.3.2(ii) may also apply for IPO Shares under Section 4.3.2(i) above.

Any remaining IPO Shares unallocated to Eligible Individuals under Sections 4.3.2(ii) will be made available for application by investors under Section 4.3.2(i) above, and subject to the clawback and reallocation provision set out in Section 4.3.5 of this Prospectus, any remaining IPO Shares under the Malaysia Public Offering which are not taken up thereafter will be underwritten by our Managing Underwriter and Joint Underwriters.

# 4. **DETAILS OF THE IPO** (cont'd)

## 4.3.3 Singapore Offering

Our Company is offering up to 140.64 million IPO Shares, representing up to 1.75% of the enlarged issued and paid-up share capital of our Company, to be allocated in the following manner:

- (i) up to 52.00 million IPO Shares, representing up to 0.65% of the enlarged issued and paid-up share capital of our Company, are available for application by the public in Singapore and subject to balloting and/or scaling down (as the case may be) at the Retail Price of SGD1.18 per IPO Share, payable in full upon application and subject to refund of the difference in the event the Final Retail price is less than the Retail Price;
- (ii) Singapore Placement, being up to 36.00 million IPO Shares, representing up to 0.45% of the enlarged issued and paid-up share capital of our Company, are available by way of a placement to individuals, corporations and other investors at the Final Retail Price.

The Singapore Placement is subject to variation, depending on demand. In the event that demand in the Singapore Placement exceeds the number of IPO Shares currently allocated, the additional IPO Shares required to satisfy this additional demand may be taken from the Institutional Placement subject to the discretion of our Company and the Joint Global Coordinators; and

- (iii) up to 52.64 million IPO Shares, representing up to 0.65% of the enlarged issued and paid-up share capital of our Company have been reserved for the eligible Directors and eligible employees of our Group, and business associates and persons who have contributed to the success of our Group, including doctors, at the Retail Price of SGD1.18 per IPO Share, payable in full upon application and subject to refund of the difference in the event the Final Retail Price is less than the Retail Price in the following manner:
  - (a) up to 3.75 million IPO Shares, representing up to 0.05% of the enlarged issued and paid-up share capital of our Company, have been reserved for eligible Directors of our Group;
  - (b) up to 16.60 million IPO Shares, representing up to 0.20% of the enlarged issued and paid-up share capital of our Company, have been reserved for the eligible employees of our Group; and
  - (c) up to 32.28 million IPO Shares, representing up to 0.40% of the enlarged issued and paid-up share capital of our Company, have been reserved for our business associates and persons who have contributed to the success of our Group, including doctors.

#### 4. **DETAILS OF THE IPO** (cont'd)

A summary of the above allocation of up to 52.64 million IPO Shares to the eligible Directors and eligible employees of our Group, and business associates and persons who have contributed to the success of our Group, including doctors, is set out below:

| Eligibility  | Number of eligible persons | Aggregate number of IPO Shares allocated 000 |
|--|----------------------------|--|
| Eligible Directors of our Group <sup>(1)</sup>   | 7                          | 3,750  |
| Eligible employees of our Group <sup>(2)</sup>   | 3,673                      | 16,601                                       |
| Business associates and persons who have contributed to the success of our Group, including doctors <sup>(3)</sup> | 559                        | 32,284                                       |
| Total  | 4,239                      | 52,635                                       |

#### Notes:

- (1) The allocation to the eligible Directors of our Group is based on, among others, their contribution to our Group. The Non-Executive and Independent Directors of our Company are allocated 250,000 IPO Shares each, whilst the Executive Directors of our Company are allocated 1,000,000 IPO Shares each.
- (2) The allocation to eligible employees of our Group is based on, among others, their staff grade in our Group.
- (3) The allocation to our business associates and persons who have contributed to the success of our Group, including doctors are based on, among others, the nature and terms of our business relationship and their contribution to our Group.

Any of the IPO Shares not taken up by the Eligible Individuals (as defined under Section 4.3.2(ii) above) will be reallocated to other Eligible Individuals under Section 4.3.3(iii) and/or Section 4.3.2(ii) of this Prospectus at the discretion of the Company.

Applicants, except for Directors of our Company, who apply for the IPO Shares under Section 4.3.3(ii) may also apply for IPO Shares under Sections 4.3.3(i) and 4.3.3(ii) above. Directors of our Company who apply for the IPO Shares under Section 4.3.3(ii) (a) may also apply for IPO Shares under Section 4.3.3(i) above.

Any remaining IPO Shares unallocated to Eligible Individuals under Section 4.3.3(iii) will be first made available for application by investors under Section 4.3.3(i) and subsequently, under Section 4.3.3(ii) of this Prospectus. Additionally, any IPO Shares not subscribed for under Section 4.3.3(ii) above will be made available for application by investors under Section 4.3.3(ii), and vice versa. Subject to the clawback and reallocation provision set out in Section 4.3.5 of this Prospectus, any remaining IPO Shares under the Singapore Offering which are not taken up after the above will be underwritten by our Singapore Underwriters.

# 4. **DETAILS OF THE IPO** (cont'd)

# 4.3.4 Cornerstone Offering

Separate from but concurrent to the Institutional Placement, Malaysia Public Offering and Singapore Offering, on 13 June 2012, the Company and the Joint Global Coordinators and Joint Bookrunners have entered into Cornerstone Placement Agreements with the Cornerstone Investors, whereby the Cornerstone Investors have agreed to purchase at the Institutional Price and subject to the terms of their respective Cornerstone Placement Agreements, an aggregate of 1,387.5 million IPO Shares, representing approximately 17.22% of the enlarged issued and paid-up share capital of our Company. None of the Cornerstone Investors will individually acquire 5.0% or more of the enlarged issued and paid-up share capital of our Company under the Cornerstone Placement Agreements, however, each of the Employees Provident Fund Board and the Kuwait Investment Authority has agreed to acquire 5.0% or more of the IPO Shares under the Global Offering (excluding the additional Shares issued pursuant to the Over-Allotment Option). Please see Information on Cornerstone Investors — (viii) Employees Provident Fund Board and (xvii) Kuwait Investment Authority, for further details.

In addition, a Cornerstone Investor may acquire additional IPO Shares such that its aggregate holding of IPO Shares under the Global Offering at the date of Listing may equal or exceed 5.0% of the enlarged issued and paid-up share capital of our Company. The Cornerstone Placement Agreements are conditional upon, among other things, the Malaysia Underwriting Agreement and the Institutional Placement Agreement being entered into, having become unconditional and not having been terminated pursuant to their respective terms.

The identity of the Cornerstone Investors and the Shares they have undertaken to subscribe for should not be taken as indicative of the merits of this Global Offering, and prospective investors should read this Prospectus in its entirety before deciding to subscribe to the Global Offering.

In the event that any one or more of the Cornerstone Investors fail to subscribe for or pay for the IPO Shares that they have committed to subscribe for, the Global Offering may still proceed and subscribers and purchasers of the IPO Shares will still be required to pay for and complete their subscriptions and purchases pursuant to the Global Offering. However, if Cornerstone Investors representing committed subscriptions of more than 300 million IPO Shares pursuant to the Cornerstone Offering in the aggregate fail to subscribe or pay for their relevant IPO Shares, the Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers and Co-Lead Managers are not required to perform their underwriting obligations under the Institutional Placement Agreement, in which event we may decide not to proceed with the Global Offering and to return all monies paid in respect of applications received or accepted at the applicants' own risk (without interest or any share of revenue or other benefit arising therefrom) in accordance with applicable laws and regulations.

Please refer to Section 4.10 of this Prospectus for a description of the lock-up arrangements in the Cornerstone Placement Agreements.

## DETAILS OF THE IPO (cont'd)

#### Information on the Cornerstone Investors (in alphabetical order)

(i) AIA Group Limited's subsidiaries: AIA Singapore Private Limited, American International Assurance Bhd. and American International Assurance Company (Bermuda) Limited

AIA Singapore Private Limited, American International Assurance Bhd. and American International Assurance Company (Bermuda) Limited are subsidiaries of AIA Group Limited.

AlA Group Limited is a life insurance based financial services provider operating in 15 jurisdictions throughout the Asia Pacific region. The principal activity of AlA Group Limited and its subsidiaries is the writing of life insurance business, providing life, pensions and accident and health insurance throughout Asia, and distributing related investment and other financial services products to its customers.

# (ii) Blackrock Investment Management, LLC - Global Allocation Group

Each of Blackrock Global Allocation Fund, Inc., Blackrock Global Dynamic Equity Fund, Blackrock Global Allocation V.I. Fund of Blackrock Variable Series Funds, Inc., Blackrock Global Allocation Portfolio of Blackrock Series Fund, Inc., Blackrock Global Allocation Fund (Australia), Transamerica Global Allocation Fund of Transamerica Funds, MassMutual Select Blackrock Global Allocation Fund of MassMutual Select Funds, JNL/Blackrock Global Allocation Fund of JNL Series Trust, Blackrock Global Funds — Global Allocation Fund, Blackrock Global Funds — Global Dynamic Equity Fund and AZL Blackrock Global Allocation Fund of Allianz Variable Insurance Products Trust are funds or accounts under management by direct or indirect subsidiaries of BlackRock, Inc ("BlackRock").

BlackRock is a Delaware corporation listed on the New York Stock Exchange (NYSE:BLK). BlackRock is one of the world's preeminent asset management firms and a provider of global investment management, risk management and advisory services to institutional, intermediary and individual investors around the world.

(iii) Capital Group International Inc.'s wholly-owned subsidiaries: Capital Guardian Trust Company, Capital International, Inc. and Capital International Sarl

Each of Capital Guardian Emerging Markets Equity DC Master Fund, Capital Guardian Emerging Markets Equity Fund for Tax-Exempt Trusts, Capital Guardian Emerging Markets Equity Master Fund and Capital Guardian Emerging Markets Restricted Equity Fund for Tax-Exempt Trusts are funds managed by Capital Guardian Trust Company.

Each of Capital International Emerging Economies and Emerging Markets Growth Fund, Inc. are funds managed by Capital International, Inc.

Each of Capital International Asia Pacific (All Countries) excluding Japan Equity, Capital International Emerging Asia Equity, Capital International Emerging Markets Fund and Screened Emerging Markets Equity are funds managed by Capital International Sari.

Capital Guardian Trust Company, Capital International, Inc. and Capital International Sarl are wholly-owned subsidiaries of Capital Group International, Inc., a global institutional investor.

#### 4. DETAILS OF THE IPO (cont'd)

# (iv) Capital Research Global Investors, a Division of Capital Research Management Company

Capital Research Global Investors is a division of Capital Research and Management Company. Capital Research Global Investors manages EuroPacific Growth Fund, New World Fund, Inc. and American Funds Insurance Series - International Fund which are mutual funds located in the United States.

# (v) CIMB-Principal Asset Management Berhad

CIMB-Principal Asset Management Berhad is a premier asset management company with regional investment capabilities. Established in 1995, it is one of the largest asset management companies in Malaysia with regional footprint covering Singapore, Indonesia and Thailand.

# (vi) CMY Capital Markets Sdn Bhd

CMY Capital Markets Sdn Bhd is incorporated in Malaysia and is an active global investor privately owned by Tan Sri Dato' Chua Ma Yu.

# (vii) Eastspring Investments Berhad

Eastspring Investments Berhad ("Eastspring Investments"), formerly known as Prudential Fund Management Berhad, is part of Prudential plc. Eastspring Investments was incorporated in November 2000 and is a wholly-owned subsidiary of a Malaysian resident holding company, which is in turn, is related to the Prudential group. Eastspring Investments has a comprehensive family of funds designed to accommodate most investment objectives, investment horizons and risk tolerance levels. Eastspring Investments manages 43 unit trust funds valued at RM3.32 billion (as at 30 November 2011) and is a Fund Management Company licensed by the SC since 5 January 2005. The ultimate parent company of the Prudential group is Prudential plc which is headquartered in London, United Kingdom and is listed on both the London Stock Exchange and the New York Stock Exchange.

# (viii) Employees Provident Fund Board

The Employees Provident Fund Board is a social security institution in Malaysia formed under the Employees Provident Fund Act 1991 (Act 452). The Employees Provident Fund Board provides retirement benefits for members through management of their savings.

Pursuant to its Cornerstone Placement Agreement, Employees Provident Fund Board has agreed to subscribe, subject to the terms of its Cornerstone Placement Agreement, 200.0 million IPO Shares (representing approximately 8.95% of the total number of IPO Shares in the Global Offering). Please refer to Section 4.10 of this Prospectus for the description of the lock-up arrangements in the Cornerstone Placement Agreements.

#### 4. **DETAILS OF THE IPO** (cont'd)

# (ix) Fullerton Fund Management Company Ltd

Fullerton Fund Management Company Ltd specialises in providing product and advisory solutions to investors seeking exposure to the Asian markets. Fullerton Fund Management Company Ltd's expertise extends across all asset classes, including money market, equities, fixed income, currencies and alternatives. Today Fullerton Fund Management Company Ltd has more than 20 years of experience in managing Asian and global mandates for institutional clients and distribution intermediaries. It is a wholly-owned subsidiary of Temasek Holdings (Private) Limited.

## (x) The Government of Singapore Investment Corporation Pte Ltd

The Government of Singapore Investment Corporation Pte Ltd ("GIC") is a global investment management company established in 1981 to manage Singapore's foreign reserves. GIC invests internationally in equities, fixed income, foreign exchange, commodities, money markets, alternative investments, real estate and private equity. With its current portfolio size of more than USD100 billion, GIC is amongst the world's largest fund management companies.

## (xi) HPL Investers Pte Ltd and Como Holdings Inc.

HPL Investers Pte Ltd is a wholly-owned subsidiary of Hotel Properties Limited ("HPL"). HPL is a company listed on the SGX-ST. The principal business activities of HPL and its subsidiaries are those of hotel ownership, management and operation, property development and investment holding. Como Holdings Inc., a company beneficially owned by Mr. Ong Beng Seng, has investments in hotel, property and retail operations worldwide.

#### (xii) Hwang Investment Management Berhad

Hwang Investment Management Berhad (formerly known as HwangDBS Investment Management Berhad) ("HwangIM") was incorporated in Malaysia on 2 May 1997 under the Malaysian Companies Act and began operations under the name Hwang-DBS Unit Trust Berhad in 2001. It is supported by one of Malaysia's leading integrated financial services group, Hwang-DBS (M) Berhad whose principal subsidiaries, HwangDBS Investment Bank Berhad which has over 38 years of experience in the securities industry, and Nikko Asset Management Asia Limited (formerly known as DBS Asset Management Ltd.) is an independent Asian investment management franchise with its parent company Nikko Asset Management Group headquartered in Tokyo, Japan.

# (xiii) International Finance Corporation

International Finance Corporation is a member of the World Bank Group and fosters sustainable economic growth in developing countries by financing private sector investment, mobilising capital in the international financial markets, and providing advisory services to businesses and governments.

#### (xiv) JF Asset Management Limited

JF Asset Management Limited is the Asia Pacific equity investment arm of J.P. Morgan Asset Management and it has a network of investment professionals based in the region. JF Asset Management Limited manages USD78.0 billion for investors around the globe.

#### 4. **DETAILS OF THE IPO** (cont'd)

# (xv) Keck Seng (Malaysia) Berhad and Keck Seng Investments (Hong Kong) Limited

Keck Seng (Malaysia) Berhad is a company listed on Bursa Securities. The principal activities of the Keck Seng (Malaysia) Berhad consist of the cultivation of oil palm, processing and marketing of refined palm oil products, property development, property investment and share investment. Keck Seng (Malaysia) Berhad was a former significant shareholder of Parkway, a subsidiary of our Company, which was previously listed on the SGX-ST.

Keck Seng Investments (Hong Kong) Limited is a company listed on the Hong Kong Stock Exchange. The principal activities of the Keck Seng Investments (Hong Kong) Limited and its subsidiaries are hotel and club operations, property investment and development and the provision of management services.

# (xvi) Kencana Capital Sdn Bhd

Kencana Capital Sdn Bhd is an investment holding company. Through its related companies, Kencana Capital Sdn Bhd has a diversified investment portfolio ranging from oil and gas (being one of the top five global Engineering, Procurement, Construction, Installation and Commissioning (EPCIC) players), engineering and construction, information technology services, education and training as well as real estate. The shareholders of Kencana Capital were former substantial shareholders of Pantai, a subsidiary of our Company, which was previously listed on Bursa Securities.

#### (xvii) Kuwait Investment Authority

Kuwait Investment Authority ("KIA") is an autonomous government body responsible for the management and administration of the General Reserve Fund and the assets of the Future Generations Fund as well as any other funds entrusted to it by the Minister of Finance for and on behalf of the State of Kuwait. KIA invests across asset classes and markets around the globe with its main office located in Kuwait City and a branch office in London, United Kingdom.

Pursuant to its Cornerstone Placement Agreement, KIA has agreed to subscribe for, subject to the terms of its Cornerstone Placement Agreement, 150.0 million IPO Shares (representing approximately 6.71% of the total number of IPO Shares in the Global Offering). Please refer to Section 4.10 of this Prospectus for the description of the lock-up arrangements in the Cornerstone Placement Agreements.

#### (xviii) Lembaga Tabung Haji

Lembaga Tabung Haji is a statutory body incorporated in Malaysia under the Lembaga Tabung Haji Act 1995 (ACT 535). Its functions are to administer the depositors' fund and to administer all matters concerning the welfare of pilgrims and to formulate policies in connection with the welfare of pilgrims.

# (xix) Mezzanine Equities N.V.

Mezzanine Equities N.V. is an indirect subsidiary of Usaha Tegas Sdn Bhd, a Malaysian based investment holding company.

# 4. **DETAILS OF THE IPO** (cont'd)

#### (xx) Newton Investment Management Limited

Newton Investment Management Limited is a company incorporated in England and Wales and is a Global Investment Manager.

(xxi) OCH-Ziff Capital Management Group's affiliates: OZ Master Fund, Ltd., OZ Asia Master Fund, Ltd., OZ Global Special Investments Master Fund, L.P, Gordel Capital Limited and OZ ELS Master Fund, Ltd.

OZ Master Fund, Ltd., OZ Asia Master Fund, Ltd., OZ ELS Master Fund, Ltd and OZ Global Special Investments Master Fund, L.P. are Cayman Islands exempted companies. Gordel Capital Limited is a British Virgin Islands exempted company.

OZ Master Fund, Ltd., OZ Asia Master Fund, Ltd., OZ Global Special Investments Master Fund, L.P., Gordel Capital Limited and OZ ELS Master Fund, Ltd. are investment funds affiliated with Och-Ziff Capital Management Group.

#### (xxii) Permodalan Nasional Berhad

Permodalan Nasional Berhad ("PNB") was incorporated on 17 March 1978. PNB was conceived as an instrument of the Malaysia Government's New Economic Policy to promote share ownership in the corporate sector among the Bumiputera and develop opportunities for suitable Bumiputera professionals to participate in the creation and management of wealth.

Presently, with over 145 billion units in circulation held by more than 10.9 million individual unit holders, the PNB Group is Malaysia's leading investment institution with a diversified portfolio of activities that include unit trust funds, property trust funds, property management and asset management. Together with PNB's proprietary fund, PNB manages over RM200 billion in assets.

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## 4. DETAILS OF THE IPO (cont'd)

In summary, the IPO Shares will be allocated and allotted in the following manner:

|  |               | Total  |   |
|--|---------------|--|---|
| Categories   | No. of Shares | % of enlarged<br>share capital<br>upon<br>Listing <sup>(1)</sup> | % of enlarged share<br>capital after the<br>conversion/exercise<br>of outstanding LTIP<br>units and EPP<br>options <sup>(2)</sup> |
|  |               | %  | %   |
| Institutional Placement  |               |  |   |
| MITI Tranche   | 360,000,000   | 4.47   | 4.38  |
| Global Institutional Tranche   | 138,010,200   | 1.71   | 1.68  |
| Malaysia Public Offering<br>Malaysian public (via balloting):  | 498,010,200   | 6.18   | 6.06  |
| - Bumiputera   | 80,570,900    | 1.00   | 0.98  |
| - Non-Bumiputera   | 80,570,900    | 1.00   | 0.98  |
| Eligible Directors of our Group  | 4,500,000     | 0.06   | 0.05  |
| Eligible employees of our Group  | 22,593,000    | 0.28   | 0.27  |
| Business associates and<br>persons who have contributed to<br>the success of our Group,<br>including doctors | 20,272,000    | 0.25   | 0.25  |
| •  | 208,506,800   | 2.59   | 2.53  |
| Singapore Offering   |               |  |   |
| Singaporean public (via balloting or scaling down, where necessary)  | 52,000,000    | 0.65   | 0.63  |
| Singapore Placement(3)   | 36,000,000    | 0.45   | 0.44  |
| Eligible Directors of our Group  | 3,750,000     | 0.05   | 0.05  |
| Eligible employees of our Group  | 16,601,000    | 0.20   | 0.20  |
| Business associates and<br>persons who have contributed to<br>the success of our Group,<br>including doctors | 32,284,000    | 0.40   | 0.39  |
| ,  | 140,635,000   | 1.75   | 1.71  |
| Cornerstone Offering   | 1,387,500,000 | 17.22  | 16.87   |
| Total  | 2,234,652,000 | 27.74  | 27.17   |

# Notes:

- (1) Based on the enlarged issued and paid-up share capital upon Listing which has taken into account the maximum number of Shares to be issued pursuant to the Symphony Conversion, the surrender of all LTIP units granted and vested before the Listing and the Public Issue as described in Section 4.3.7 of this Prospectus.
- (2) Based on the enlarged share capital of our Company assuming the outstanding LTIP units and EPP options (which have been granted before the Listing but will vest or become exercisable only after the Listing) have been surrendered/exercised for new Shares, but assuming post-Listing, there are no further new LTIP units and EPP options being granted and surrendered/exercised for new Shares and there hasnot been any exercise of the Aydinlar Option or the Bagan Lalang Option (as described in Section 15.1(iv)(b) of this Prospectus) after the Listing. Please refer to Section 4.3.7 of this Prospectus for further details.

## 4. **DETAILS OF THE IPO** (cont'd)

#### Notes (cont'd):

(3) The Singapore Placement is subject to variation, depending on demand. In the event that demand exceeds the number of IPO Shares currently allocated, the additional IPO Shares required to satisfy this additional demand may be taken from the Institutional Placement subject to the discretion of our Company and the Joint Global Coordinators.

The completion of the Institutional Placement, Malaysia Public Offering and Cornerstone Offering are inter-conditional, whilst the Singapore Offering is conditional on the Institutional Placement, Malaysia Public Offering and Cornerstone Offering.

The Institutional Placement, Malaysia Public Offering and Singapore Offering are subject to the minimum subscription as set out in Section 4.3.9 of this Prospectus.

#### 4.3.5 Clawback and reallocation

The Institutional Placement, Malaysia Public Offering and Singapore Offering shall be subject to the following clawback and reallocation provisions in relation to the IPO, in the following order:

- (i) if the IPO Shares allocated to the MITI Tranche are not fully taken up, the IPO Shares which are not taken up will be made available to selected Malaysian investors (including Government agencies) ("Selected Malaysian Investors") under the Global Institutional Tranche in the manner approved by the relevant authorities:
- (ii) subject to Section 4.3.5(i) above and if the IPO Shares allocated to MITI Tranche and Selected Malaysian Investors are not fully taken up, the remaining IPO Shares which are not taken up will be made available to other investors under the Global Institutional Tranche;
- (iii) if there is an under-subscription in the Malaysia Public Offering and/or Singapore Offering and there is a corresponding over-subscription in the Global Institutional Tranche, the IPO Shares which are not taken up may be clawed back from the Malaysia Public Offering and/or Singapore Offering and allocated to the Global Institutional Tranche;
- (iv) if there is an over-subscription in the Malaysia Public Offering and/or Singapore Offering and a corresponding under-subscription in the Global Institutional Tranche, the IPO Shares which are not taken up may be clawed back from the Global Institutional Tranche and allocated to the Malaysia Public Offering and/or Singapore Offering proportionate to the over-subscription rates of the Malaysia Public Offering and/or Singapore Offering; and
- (v) subject to Section 4.3.5(iii) above, if there is an under-subscription in the Malaysia Public Offering and there is a corresponding over-subscription in the Singapore Offering, the IPO Shares which are not taken up may be clawed back from the Malaysia Public Offering and allocated to the Singapore Offering, and vice versa.

Save for Sections 4.3.5(i) and 4.3.5(ii) above, the clawback and reallocation above shall not apply in the event of over-subscription in all Institutional Placement, Malaysia Public Offering and Singapore Offering.

# 4. **DETAILS OF THE IPO** (cont'd)

#### 4.3.6 Over-Allotment Option

The Over-Allotment Option Provider is expected to grant an Over-Allotment Option to the Stabilising Manager (on behalf of the syndicate) and the Company is expected to appoint the Stabilising Manager to undertake any price stabilisation actions. The Stabilising Manager (or persons acting on behalf of the Stabilising Manager for the Global Institutional Tranche) may at its absolute discretion, over-allot Shares (on behalf of the syndicate) and subsequent thereto, effect transactions which may stabilise or maintain the market price of our Shares at levels that might not otherwise prevail in the open market. Such transactions consist of bids or purchases to peg, fix or maintain the price of the Shares. If the Stabilising Manager creates a short position in the Shares in connection with the Global Institutional Tranche, the Stabilising Manager may reduce that short position by purchasing Shares in the open market. The Stabilising Manager may also elect to reduce any short positions by exercising all or part of the Over-Allotment Option.

If granted, the Over-Allotment Option will be exercisable in whole or in part by the Stabilising Manager, on one or more occasions, by giving written notice to the Over-Allotment Option Provider at any time, within 30 days from the date of Listing to purchase from the Over-Allotment Option Provider up to an aggregate of 169.43 million Shares at the Institutional Price for each Share, which is the lower of (i) the amount representing 15.0% of the total number of IPO Shares (including the IPO Shares to be offered to the Cornerstone Investors); and (ii) the amount representing 20.0% of the total IPO Shares (excluding the IPO Shares to be offered to the Cornerstone Investors), solely for purposes of covering over-allotments of our Shares (if any).

Subject to there being an over-allotment, the Stabilising Manager is expected to (on behalf of the syndicate) enter into the Share Lending Agreement with the Over-Allotment Option Provider to borrow up to an aggregate of 169.43 million Shares to cover over-allotments. Any Shares that may be borrowed by the Stabilising Manager under the Share Lending Agreement will be returned by the Stabilising Manager to the share lending party either through the purchase of Shares in the open market by the Stabilising Manager in the conduct of stabilisation activities or through the exercise of the Over-Allotment Option by the Stabilising Manager, or a combination of both. The exercise of the Over-Allotment Option will not increase the total number of Shares issued.

Purchases of a security to stabilise the price or to cover the over-allotment may cause the price of the security to be higher than it might be in the absence of these purchases. Such transactions may be effected on the Main Market of Bursa Securities and/or the Main Board of SGX-ST where it is permissible to do so, in each case, in compliance with all applicable laws and regulations, including the CMSA, Securities and Futures (Market Conduct) (Exemptions) Regulations 2006 and any regulations thereunder. The number of Shares that the Stabilising Manager (or persons acting on behalf of the Stabilising Manager for the Global Institutional Tranche) may buy to undertake stabilising action, shall not exceed an aggregate of up to 169.43 million Shares, which is the lower of (i) the amount representing 15.0% of the total number of IPO Shares (including the IPO Shares to be offered to the Cornerstone Investors); and (ii) the amount representing 20.0% of the total IPO Shares (excluding the IPO Shares to be offered to the Cornerstone Investors).

# 4. DETAILS OF THE IPO (cont'd)

However, there is no obligation on the Stabilising Manager (or persons acting on behalf of the Stabilising Manager) to undertake any such stabilising action. Such stabilising actions may commence on or after the commencement of trading of our Shares on the Main Market of Bursa Securities and the Main Board of SGX-ST, if commenced, may be discontinued at any time and cannot be effected after the earliest of (i) the date falling 30 days from the commencement of trading of the Shares on the Main Market of Bursa Securities and the Main Board of SGX-ST, or (ii) the date when the Stabilising Manager has bought, on the Main Market of Bursa Securities and/or the Main Board of SGX-ST, an aggregate of up to 169.43 million Shares, which is the lower of (i) the amount representing 15.0% of the total number of IPO Shares (including the IPO Shares to be offered to the Cornerstone Investors); and (ii) the amount representing 20.0% of the total IPO Shares (excluding the IPO Shares to be offered to the Cornerstone Investors) to undertake stabilising action.

Neither our Company, the Selling Shareholder, the Over-Allotment Option Provider, Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers, Co-Lead Managers nor the Stabilising Manager makes any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the Shares. In addition, neither our Company, the Selling Shareholder, the Over-Allotment Option Provider, Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers, Co-Lead Managers nor the Stabilising Manager makes any representation that the Stabilising Manager will engage in such transactions, or that such transactions once commenced, will not be discontinued without notice (unless such notice is required by law).

#### 4.3.7 Share Capital

Upon the completion of the IPO, our share capital will be as follows:

|   | No. of<br>Shares | RM             |
|---|------------------|----------------|
| Authorised  | 18,000,000,000   | 18,000,000,000 |
| Issued and fully paid-up  |                  |                |
| Issued and fully paid-up as at the LPD  | 6,195,442,295    | 6,195,442,295  |
| To be issued pursuant to the surrender of all LTIP units granted and vested prior to the Listing <sup>(1)</sup> | 3,786,299        | 3,786,299      |
| To be issued pursuant to the Symphony Conversion <sup>(2)</sup>   | 57,851,648       | 57,851,648     |
| To be issued pursuant to the Public Issue   | 1,800,000,000    | 1,800,000,000  |
| Enlarged share capital upon Listing   | 8,057,080,242    | 8,057,080,242  |

#### Notes:

- (1) Refers to the maximum number of LTIP units that will be vested and surrendered for new Shares prior to the Listing, based on the LTIP records as at 31 March 2012. Please refer to Section 15.4 of this Prospectus for details on the LTIP and EPP.
- (2) Refer to the maximum number of Shares to be issued pursuant to the Symphony Conversion, the details of which are set out in Section 15.1(iv)(a) of this Prospectus.

#### 4. DETAILS OF THE IPO (cont'd)

The following sets out strictly for illustration the issued and paid-up share capital of our Company after the Listing taking into consideration the conversion of the balance outstanding LTIP units and exercise of the EPP options which are granted prior to the Listing but vested or can only be exercised after the Listing:

|   | No. of Shares | RM            |
|---|---------------|---------------|
| Issued and fully paid-up upon Listing   | 8,057,080,242 | 8,057,080,242 |
| To be issued pursuant to the surrender of balance outstanding LTIP units granted prior to Listing, which will vest after Listing                | 19,718,880    | 19,718,880    |
| To be issued pursuant to the exercise of outstanding EPP options granted prior to Listing, which can only be exercised six months after Listing | 149,000,000   | 149,000,000   |
| Share capital after taking into account the above outstanding LTIP units and EPP options  | 8,225,799,122 | 8,225,799,122 |

#### Notes:

The number of LTIP units and EPP options set out above are based on the records of LTIP and EPP as at 31 March 2012. Please refer to Section 15.4 of this Prospectus for details on the LTIP and EPP. The above does not take into consideration the following:

- (i) The exercise of the Aydinlar Option and Bagan Lalang Option, which may result in the issue of up to a maximum of 611.0 million new Shares in aggregate over the option period of 10 years from 24 January 2012. Further details of the Aydinlar Option and Bagan Lalang Option are set out in Section 15.1(iv)(b) of this Prospectus; and
- (ii) The conversion of further LTIP units and exercise of further EPP options that may be granted under the LTIP and EPP efter the Listing. Please refer to Section 15.4 of this Prospectus for details on the LTIP and EPP.

#### 4.3.8 Classes of shares and ranking

As at the LPD, our Company has one class of shares, namely ordinary shares of RM1.00 each.

The Issue Shares will, upon allotment and issue, rank equally in all respects with our other existing issued and paid-up Shares, including voting rights, and will be entitled to all rights, dividends and distributions that may be declared subsequent to the date of allotment of the Issue Shares.

The Offer Shares will rank equally in all respects with our existing issued and paid-up Shares, including voting rights, and will be entitled to all rights, dividends and distributions that may be declared subsequent to the date of transfer of the Offer Shares.

Upon allotment and issue, subject to any special rights attaching to any Shares which we may issue in the future, our shareholders shall, in proportion to the amount paid-up on the Shares held by them, be entitled to share in the profits paid out by us in the form of dividends and other distributions. Similarly, if our Company is liquidated, our shareholders shall be entitled to the surplus, in accordance with our Articles of Association.

At any general meeting of our Company, each shareholder shall be entitled to vote in person, by proxy or by attorney. On a show of hands, each present shareholder either in person, by proxy, by attorney or other duly authorised representative shall have one vote. On a poll, each present shareholder either in person, by proxy, by attorney or other duly authorised representative shall have one vote for each Share held. A proxy may but need not be a member of our Company.

# 4. **DETAILS OF THE IPO** (cont'd)

#### 4.3.9 Minimum subscription

There is no minimum subscription to be raised from the IPO. However, in order to comply with the public spread requirements of Bursa Securities, the minimum subscription in terms of the number of IPO Shares will be the number of IPO Shares required to be held by public shareholders of our Company to comply with public spread requirements as per the Listing Requirements or as approved by Bursa Securities.

Please refer to Section 10.1 of this Prospectus on the waiver granted by Bursa Securities to allow us to reduce the public spread requirement from 25.0% of our share capital on Listing to be held by at least 1,000 shareholders globally holding at least 100 Shares each to 20.0% of our share capital on Listing to be held by at least 1,000 shareholders globally holding at least 100 Shares each.

#### 4.4 Selling Shareholder

Our shareholder who is offering the Offer Shares and its relationship with our Company within the past three years since incorporation is as follows:

| Shareholder | Material<br>relationship<br>with our Group | Before the              | IPO  | Shares offer pursuant to the same of the s |                  | After the Li            | sting            |
|-------------|--|-------------------------|------|--|------------------|-------------------------|------------------|
|             |  | No. of<br>Shares<br>000 | (1)% | No. of<br>Shares<br>000  | <sup>(1)</sup> % | No. of<br>Shares<br>000 | <sup>(2)</sup> % |
| Abraaj 44   | Substantial shareholder                    | 434,651                 | 7.02 | 434,651  | 7.02             | -                       | -                |

#### Notes:

- (1) Based on the existing issued and paid-up share capital before Listing as described in Section 4.3.7 of this Prospectus.
- (2) Based on the enlarged issued and paid-up share capital upon Listing which has taken into account the maximum number of Shares to be issued pursuant to the Symphony Conversion, the surrender of all LTIP units granted and vested before the Listing and the Public Issue as described in Section 4.3.7 of this Prospectus.

# 4.5 Basis of arriving at the Retail Price, Final Retail Price, Institutional Price and refund mechanism

#### 4.5.1 Institutional Price

The Institutional Price (denominated in RM) will be determined by a bookbuilding process wherein prospective institutional investors will be invited to bid for portions of the Institutional Placement by specifying the number of IPO Shares that they would be prepared to acquire and the price that they would be prepared to pay for the acquisition. This bookbuilding process commenced on 3 July 2012 and will end on 12 July 2012, or such other date or dates as our Directors, the Selling Shareholder and the Joint Global Coordinators in their absolute discretion may decide. Upon the completion of the bookbuilding process, the Institutional Price will be fixed by our Company, the Selling Shareholder and the Joint Global Coordinators on the Price Determination Date.

#### 4. DETAILS OF THE IPO (cont'd)

The Institutional Price is payable in RM or in SGD (converted based on the RM/SGD noon middle rate on the date immediately preceding the Price Determination Date (or where unavailable, the immediate next available noon middle rate preceding the Price Determination Date) as set out in the BNM website, subject to rounding), depending on whether the subscribed Shares are to be traded on Bursa Securities or SGX-ST upon the Listing.

#### 4.5.2 Retail Price

The Retail Price of RM2.85 per IPO Share was determined and agreed upon between our Directors, the Principal Adviser, the Singapore Issue Managers and the Joint Global Coordinators.

The Retail Price has been determined after taking into consideration the following:

- (i) Our operating history, financial performance and financial position as described in Sections 8 and 12 of this Prospectus, respectively;
- (ii) The pro forma consolidated NA attributable to owners of our Company of RM2.04 per Share based on our enlarged issued and paid-up share capital pursuant to the Listing of 8,057.08 million Shares;
- (iii) Our competitive strengths, strategies and future plans as outlined in Sections 8.2.2 and 8.2.3 of this Prospectus; and
- (iv) The prevailing market conditions which include, among others, current market trends and investors' sentiments.

The Final Retail Price will be determined after the Institutional Price is fixed on the Price Determination Date and shall equal the Institutional Price.

Strictly for information purposes only, the Retail Price for the Singapore Offering (with the exception of the Singapore Placement) is SGD1.18 per IPO Share (translated based on the exchange rate of approximately RM2.42 per SGD1.00, as determined by our Directors in consultation with the Singapore Issue Managers and Joint Global Coordinators). The Final Retail Price for the Singapore Offering shall equal the lower of (i) the Institutional Price (in SGD denomination) (as described in Section 4.5.1 above); or (ii) the Retail Price (in SGD).

In the event that the Final Retail Price is lower than the Retail Price, the difference will be refunded to successful applicants, without any interest thereon. Further details on the refund mechanism for the Malaysian Public Offering are set out in Section 16.11 of this Prospectus.

Prospective public investors should be aware that the Final Retail Price for the Malaysian Public Offering will not, in any event, be higher than the Retail Price of RM2.85 per IPO Share or lower than the par value of our Shares.

The Final Retail Price and the Institutional Price are expected to be announced within two Market Days from the Price Determination Date in widely circulated Bahasa Malaysia and English daily newspapers within Malaysia and any one or more newspaper within Singapore. In addition, all successful applicants will be given written notice of the Final Retail Price and the Institutional Price, together with the notices of allotment.

Applicants should also note that the market price of our Shares upon Listing is subject to the vagaries of market forces and other uncertainties.

#### 4. **DETAILS OF THE IPO** (cont'd)

#### 4.5.3 Expected market capitalisation

Based on the Retail Price of RM2.85 per IPO Share, the total market capitalisation of our Company upon the Listing is estimated at RM22.96 billion.

#### 4.6 Objectives of the IPO

The objectives of the IPO are as follows:

- (i) to obtain listing status for our Company;
- (ii) to enable us to access the equity capital market for cost effective capital raising or to give us the financial flexibility to pursue growth opportunities;
- (iii) to enhance the stature of our Company to market our services and expand our market position;
- (iv) to establish liquidity of our Shares:
- (v) to provide an opportunity for the investing community including our eligible Directors and eligible employees, and business associates and persons who have contributed to the success of our Group, including doctors, to become our shareholders and participate in the future performance of our Company by way of equity participation; and
- (vi) to raise funds for the purposes set out in Section 4.8 of this Prospectus.

#### 4.7 Dilution

Dilution is the amount by which the price paid by retail and institutional investors for our Shares exceeds our consolidated NA immediately after the IPO. Our historical combined NA before adjusting for the IPO as at 31 March 2012 was RM11,539.94 million or RM1.86 per Share.

After giving effect to the issue of up to 1,800.00 million new Shares under the Public Issue, and after further adjusting for the estimated listing expenses, our pro forma NA per Share as at 31 March 2012 (based-on an enlarged issued and paid-up share capital of 8,057.08 million Shares) would have been RM2.04 per Share. This represents an immediate increase in NA per Share of RM0.18 to our existing shareholders and an immediate dilution in NA per Share of RM0.81, representing 28.4% of the Final Retail Price and the Institutional Price (assuming the Institutional Price and Final Retail Price are equal to the Retail Price), to our retail and institutional investors. Further details on our NA per Share are set out in Sections 12.1 and 12.11 of this Prospectus.

The following table illustrates such dilution on a per Share basis assuming the Retail Price is equal to the Final Retail Price and Institutional Price:

|  | RM    |
|--|-------|
| Assumed Final Retail Price/Institutional Price   | 2.85  |
| Historical combined NA per Share as at 31 March 2012, before adjusting for the IPO   | 1.86  |
| Pro forma NA per Share as at 31 March 2012, after adjusting for the IPO  | 2.04  |
| Increase in NA per Share to existing shareholders as compared to the historical combined NA per Share as at 31 March 2012            | 0.18  |
| Dilution in pro forma NA per Share to retail/institutional investors as compared to the assumed Final Retail/Institutional Price     | 0.81  |
| Dilution in pro forma NA per Share to retail/institutional investors as a percentage to the assumed Final Retail/Institutional Price | 28.4% |

#### 4. DETAILS OF THE IPO (cont'd)

#### Note:

The above does not include the impact on NA upon the allotment and issuance of Shares pursuant to the surrender of LTIP units and exercise of EPP options which are granted prior to the Listing but vested or only become exercisable after the Listing, as the impact on NA is negligible.

Save as disclosed in Sections 9.1.7, 9.2.3, 15.1(iv), 15.4 and 15.6 of this Prospectus and as set out in the section below, there has been no acquisition of any of our existing Shares by our Directors or key management, substantial shareholders or persons connected to them and/or their associates, or any transaction entered into by them which grants them the right to acquire any of our existing Shares, from the date of incorporation of our Company up to 15 June 2012, being the date of lodgment of the Singapore Prospectus with the MAS.

The following section summarises the total number of Shares acquired by our Directors, substantial shareholders and their associates, the total consideration paid by them and the average price per Share paid from the date of incorporation of our Company up to 15 June 2012, being the date of lodgment of the Singapore Prospectus with the MAS.

| Substantial: | shareholders / |
|--------------|----------------|
|--------------|----------------|

| Directors                          | No. of Shares          | Total consideration      | A∨erage price per Share |
|------------------------------------|------------------------|--------------------------|-------------------------|
|                                    | 000                    | RM 000                   | RM                      |
| Pulau Memutik                      | 3,850,000              | 6,086,803                | 1.58                    |
| MBK Healthcare                     | 1,650,000              | 3,300,000                | 2.00                    |
| Abraaj 44                          | 434,651 <sup>(1)</sup> | 1,086,745 <sup>(1)</sup> | 2.50                    |
| Mehmet Ali Aydinlar <sup>(2)</sup> | 242,060                | 605,150                  | 2.50                    |
| Hatice Seher Aydinlar(2)           | 18,731                 | 46,827                   | 2.50                    |

#### Notes:

- (1) This block of Shares was acquired by Almond (Netherlands) at the above price. On 5 April 2012, the shareholders of Almond (Netherlands) passed the resolution to dissolve Almond (Netherlands) and to approve the transfer of its 7.02% equity interest in our Company to Abraaj 44 in two tranches. The transfer was completed on 5 June 2012.
- (2) Mehmet Ali Aydinlar is our Non-Independent, Executive Director and Hatice Seher Aydinlar is his wife. On 20 April 2012, Mehmet Ali Aydinlar and Hatice Seher Aydinlar transferred a total of 142.79 million Shares to SZA Gaynmenkul, a company wholly-owned by Aydinlar.

Please refer to Section 15.1(iv)(b) of this Prospectus for the details on Aydinlar Option and the Bagan Lalang Option, and Section 15.4 of this Prospectus for details on the LTIP and EPP.

# 4. DETAILS OF THE IPO (cont'd)

# 4.8 Utilisation of proceeds

Based on the Retail Price of RM2.85, we expect to raise gross proceeds from the Public Issue of up to RM5,130.00 million. The net proceeds expected to be raised from the Public Issue (after deducting estimated listing expenses as set out below) is up to RM4,942.00 million.

Our Company will not receive any proceeds from the Offer for Sale and the exercise of the Over-Allotment Option. The gross proceeds from the Offer for Sale and the exercise of the Over-Allotment Option of up to RM1,238.76 million and up to RM482.88 million respectively will accrue entirely to the Selling Shareholder and the Over-Allotment Option Provider respectively. The net proceeds from the Offer for Sale and the exercise of the Over-Allotment Option (after deducting estimated expenses as set out below) are up to RM1,207.79 million and up to RM470.80 million respectively.

The gross proceeds from the Public Issue of up to RM5,130.00 million are expected to be utilised in the manner as set out below:

|                                  | Estimated timeframe for  |            |        |
|----------------------------------|--------------------------|------------|--------|
| Details of utilisation           | utilisation upon Listing | RM million | %      |
| Repayment of bank borrowings (1) | Within 12 months         | 4,663      | 90.90  |
| Working capital and general      |                          |            |        |
| corporate purposes (2)           | Within 24 months         | 279        | 5.44   |
| Estimated listing expenses (3)   | Within 12 months         | 188        | 3.66   |
| Total                            |                          | 5,130      | 100.00 |

#### Notes:

# (1) The proposed repayment of bank borrowings is as follows:

|                      | Amount                     |                       | Interest rate   |  |
|----------------------|----------------------------|-----------------------|---|--|
| Facility<br>Amount   | outstanding<br>31 May 2012 | Proposed<br>repayment | (% per annum) /<br>maturity                             | Purpose of borrowing   |
| million              | million                    | million               |   |  |
| SGD470 /<br>RM1,162^ | SGD256 /<br>RM633^         | RM690*                | Swap offer rate +<br>1.0% to 2.0% / 31<br>December 2014 | Financing the acquisition of Acibadem Group, including amongst others, the acquisition of Acibadem Holding, for total purchase consideration of approximately USD825 million, details of which are set out in Section 15.6 of this Prospectus. |
| RM450                | RM245                      | RM267*                | Cost of funds + 0.6% to 1.6% / 31 December 2014         | Financing the acquisition of Acibadem Group, including amongst others, the acquisition of Acibadem Holding, for total purchase consideration of approximately USD825 million, details of which are set out in Section 15.6 of this Prospectus. |

#### 4. **DETAILS OF THE IPO (cont'd)**

| Facility<br>Amount    | Amount<br>outstanding<br>31 May 2012 | Proposed repayment | interest rate<br>(% per annum) /<br>maturity  | Purpose of borrowing   |
|-----------------------|--------------------------------------|--------------------|---|--|
| million               | million                              | mil/ion            |   |  |
| SGD1,850/<br>RM4,573^ | SGD 1,499 /<br>RM3,706^              | RM3,706            | Swap offer rate +<br>1.25% / 2 August<br>2013 | Financing the acquisition of Parkway's shares for total purchase consideration of SGD3.5 billion pursuant to the voluntary general offer in 2010, and refinancing any shareholder loans. |
| Total                 |                                      | RM4 663            |   |  |

RM4,663

- Based on a RM/SGD exchange rate of 2.472 as at 31 May 2012.
- Proposed repayment amount includes the estimated expenses to be incurred for the voluntary delisting of Acibadem from ISE and the interest expenses to be accrued between the LPD and the actual date of repayment.
- (2) Proceeds in excess of the amounts allocated for repayment of bank borrowings and listing expenses (which may be in excess or less than the estimated amount) will be utilised for general working capital requirements of the IHH Group, including financing our daily operations and operating expenses, which include administration and other operating expenses, as well as for general corporate purposes including financing future investments to be identified. Conversely, any shortfall in proceeds raised will be adjusted accordingly to the working capital requirements and general corporate purposes.
- (3) The expenses of the Public Issue to be borne by us are estimated to be RM188 million which will comprise the following:

|   | _RM million |
|---|-------------|
| Estimated professional fees   | 33          |
| Brokerage, underwriting commission and placement fees*  | 133         |
| Marketing related expenses such as travel and roadshow expenses incurred in connection with the IPO | 7           |
| Other fees and miscellaneous expenses and contingencies   | 15          |
| Total estimated listing expenses  | 188         |

The brokerage, underwriting commission and placement fees to be borne by the Selling Shareholder and the Over-Allotment Option Provider which are excluded from the above, are estimated to be up to RM31 million and up to RM12 million respectively.

If the actual expenses are higher than estimated, the deficit will be funded out of amount allocated for working capital and general corporate purposes. However, if the actual expenses are lower than estimated, the excess will be utilised for general working capital and general corporate purposes of the IHH Group.

# 4. DETAILS OF THE IPO (cont'd)

The aggregate expenses of the Global Offering (not including the brokerage, underwriting commission and placement fees and other expenses payable by the Selling Shareholder and the Over-Allotment Option Provider) are estimated to be RM188.0 million. The estimated expenses for the professional fees, marketing related expenses, and other fees and miscellaneous expenses and contingencies are payable by us, the Selling Shareholder, and assuming the Over-Allotment Option is exercised, the Over-Allotment Option Provider, in proportion to the number of IPO Shares issued by us and sold by the Selling Shareholder and the Over-Allotment Option Provider pursuant to the Global Offering.

Based on the above, for each RM1.00 or, as the case may be, for each SGD1.00 of our gross proceeds raised from the Public Issue, we intend to use the following amounts for each purpose:

- (i) approximately RM0.91, or as the case may be, SGD0.91, for repayment of bank borrowings;
- (ii) approximately RM0.05, or as the case may be, SGD0.05, for working capital and general corporate purposes; and
- (iii) approximately RM0.04, or as the case may be, SGD0.04, for estimated listing expenses.

The foregoing represents our best estimate of the allocation of the gross proceeds expected to be raised from the Public Issue based on our current plans and estimates regarding our funding requirement. Actual expenditures may vary from these estimates, and we may find it necessary or advisable to reallocate our net proceeds within the categories described above or to use portions of our net proceeds for other purposes. In the event that we decide to reallocate our net proceeds from the Public Issue for other purposes, we will publicly announce our intention to do so through Bursa Securities and SGX-ST announcements.

Pending full utilisation of the gross proceeds received, we intend to place the proceeds raised from our Public Issue (including accrued interest, if any) or the balance thereof as deposits with banks or licenced financial institutions or short-term money market instruments prior to the eventual utilisation of the proceeds from the IPO for the above intended purposes.

Our utilisation of the proceeds from the Public Issue is expected to have the following financial impact on our Group:

# (i) Interest savings

As part of the proceeds from the Public Issue will be used to repay some of the outstanding borrowings, we would enjoy savings in interest which we otherwise have to incur on borrowings. Based on the respective interest rates of our borrowings, we expect an interest savings of approximately RM120.0 million.

## (ii) Enhancement of capital structure

With an increase in our shareholder's funds, we expect our gearing to decrease. It is our objective to minimise our gearing to enable our Group to have the flexibility to expand our operations locally or overseas and to raise financing as and when attractive opportunities arise.

We have illustrated the financial impact of the utilisation of proceeds from the Public Issue on our pro forma consolidated balance sheets as at 31 March 2012 in Section 12.11.2 of this Prospectus.

## 4. DETAILS OF THE IPO (cont'd)

## 4.9 Brokerage, underwriting commission and placement fee

We will pay brokerage in respect of the sale of the IPO Shares under the Malaysia Public Offering, at the rate of 1.0% of the Final Retail Price in respect of all successful applications which bear the stamp of the participating organisations of Bursa Securities, members of the Association of Banks in Malaysia, members of the Malaysian Investment Banking Association and/or the Issuing House.

As stipulated in the Malaysia Underwriting Agreement, we will pay our Joint Underwriters an underwriting fee of 1.6% of the amount equal to the Retail Price (denominated in RM) multiplied by the IPO Shares underwritten pursuant to the Malaysia Public Offering (subject to clawback and reallocation between the Malaysia Public Offering, Singapore Offering and the Institutional Placement). As stipulated in the Malaysia Underwriting Agreement, we will pay the Managing Underwriter a managing underwriting commission of 0.15% of the amount equal to the Retail Price multiplied by the number of IPO Shares underwritten in the Malaysia Public Offering.

As stipulated in the Singapore Offer Agreement, we will pay our Singapore Underwriters a base underwriting commission of 1.6% of the amount equal to the Retail Price (denominated in SGD) multiplied by the IPO Shares underwritten pursuant to the Singapore Public Offering (subject to clawback and reallocation between the Malaysia Public Offering, Singapore Offering and the Institutional Placement). Also, we will pay in respect of the Issue Shares the Singapore Issue Managers a praecipium of 0.15% of the amount equal to the Retail Price (as denominated in SGD) multiplied by the number of IPO Shares underwritten in the Singapore Public Offering.

As expected to be stipulated in the Singapore Placement Agreement, we will pay our Singapore Underwriters a base underwriting commission of 1.6% of the amount equal to the Final Retail Price (denominated in SGD) multiplied by the IPO Shares underwritten pursuant to the Singapore Placement (subject to clawback and reallocation between the Malaysia Public Offering, Singapore Offering and the Institutional Placement). Also, we will pay the Singapore Issue Managers a praecipium of 0.15% of the amount equal to the Final Retail Price (as denominated in SGD) multiplied by the number IPO Shares underwritten in the Singapore Placement.

As expected to be stipulated in the Institutional Placement Agreement, the Company in respect of the Issue Shares, the Selling Shareholder in respect of the Offer Shares and the Over-Allotment Provider in respect of the additional Shares to be sold pursuant to the Over-Allotment Option, will pay the relevant Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers and Co-Lead Managers a combined placement fee and selling commission of 1.6% of the amount equal to the Institutional Price multiplied by the IPO Shares sold pursuant to the Institutional Placement (subject to clawback and reallocation between the Malaysia Public Offering, Singapore Offering and the Institutional Placement) and the Cornerstone Offering, and the additional Shares sold pursuant to the Over-Allotment Option.

## 4. DETAILS OF THE IPO (cont'd)

The Company in respect of the Issue Shares, the Selling Shareholder in respect of the Offer Shares and the Over-Allotment Option Provider in respect of the additional Shares sold pursuant to the Over-Allotment Option, will pay the Joint Global Coordinators a praecipium of 0.15% of the amount equal to the Institutional Price multiplied by the IPO Shares sold pursuant to the Global Institutional Tranche (excluding any unsubscribed Shares re-allocated from the Malaysia Public Offering and Singapore Offering to the Institutional Placement) and the Cornerstone Offering, and the additional Shares sold pursuant to the Over-Allotment Option. The Company in respect of the Issue Shares and the Selling Shareholder in respect of the Offer Shares will pay the Sole Coordinator of the MITI Tranche a praecipium of 0.15% of the amount equal to the Institutional Price multiplied by the IPO Shares sold pursuant to the MITI Tranche. In addition, the Company in respect of the Issue Shares, the Selling Shareholder in respect of the Offer Shares and the Over-Allotment Option Provider in respect of the additional Shares to be sold pursuant to the Over-Allotment Option, may pay to some or all of the Joint Global Coordinators and Joint Bookrunners an incentive fee of up to 0.75% of the amount equal to the Institutional Price multiplied by the IPO Shares sold pursuant to the Global Offering and the additional Shares to be sold pursuant to the Over-Allotment Option, at the discretion of the Company, the Selling Shareholder and the Over-Allotment Option Provider.

In addition, purchasers of the IPO Shares in the Global Institutional Tranche and the Cornerstone Offering may be required to pay a brokerage fee (and if so required, such brokerage fee may be up to 1.0% of the Institutional Price) and applicable stamp duties, taxes and other similar charges (if any) in accordance with the laws and practices of the country of purchase, at the time of settlement. Purchasers of the IPO Shares in the Singapore Placement may be required to pay a brokerage fee (and if so required, such brokerage fee may be up to 1.0% of the Final Retail Price) and applicable stamp duties, taxes and other similar charges (if any). Any profits earned from stabilisation activities will be distributed equally between the Over-Allotment Option Provider, on the one hand, and the Joint Global Coordinators and the Joint Bookrunners, on the other hand.

#### 4.10 Underwriting, placement and lock-up arrangements

#### (i) Underwriting

We have entered into the Malaysia Underwriting Agreement with the Managing Underwriter and the Joint Underwriters to subscribe and/or procure the subscription for the 208.51 million IPO Shares not taken up or duly applied for, which constitute all of the Shares under the Malaysia Public Offering subject to the clawback and reallocation provisions as set out in Section 4.3.5 of this Prospectus and upon the terms and subject to the conditions of the Malaysia Underwriting Agreement.

Pursuant to the terms of the Malaysia Underwriting Agreement, CIMB has agreed to underwrite 100.96 million IPO Shares, MIB has agreed to underwrite 62.55 million IPO Shares whilst AFFIN, Alliance, AIBB, BMMB, HwangDBS, Kenanga, MIDF, OSK and RHB has each agreed to underwrite 5.00 million IPO Shares.

Details of underwriting commission are set out in Section 4.9 of this Prospectus.

Certain provisions may allow the Managing Underwriter and Joint Underwriters to withdraw from their obligations under the Malaysia Underwriting Agreement after the opening of the offer, including the non-satisfaction of the conditions precedent therein and the occurrence of specified events, namely that:

- (a) there shall have been a breach by the Company of any of the representations and warranties contained in the agreement;
- (b) there shall have been a breach by the Company of any of the covenants or obligations contained in the agreement;

## 4. **DETAILS OF THE IPO** (cont'd)

(c) the Institutional Placement Agreement shall have been terminated in accordance with their terms or any of the parties thereunder shall have failed to perform their obligations;

- (d) SC, Bursa Securities, the MAS or the SGX-ST suspends or revokes any approval for the IPO or makes any ruling (or revokes any ruling previously made), the effect of which is to prevent the Listing or quotation of the Shares on Bursa Securities:
- (e) trading generally shall have been suspended or materially limited on, or by, as the case may be, any of the New York Stock Exchange, the Nasdaq Global Market, Bursa Securities, the SGX-ST, the London Stock Exchange or the Hong Kong Stock Exchange;
- (f) a material disruption in securities settlement, payment or clearance services in the United States, United Kingdom, Hong Kong, Malaysia or Singapore shall have occurred:
- (g) any general moratorium on banking activities shall have been declared by United States Federal or New York State, United Kingdom, Hong Kong, Malaysia or Singapore authorities;
- (h) there shall have been any other material adverse change, or any development involving a prospective material adverse change, in national or international monetary, financial (including stock market, foreign exchange market, inter-bank market or interest rates or money market or currency exchange rates or foreign exchange controls), political, legal, regulatory, taxation, industrial or economic conditions in Malaysia, Singapore, the European Economic Area, Hong Kong, London, New York or Turkey;
- (i) there shall have occurred any outbreak or escalation of hostilities, epidemic, acts of terrorism, acts of God, accidents or interruptions, or any calamity or crisis or other event or series of events in the nature of force majeure affecting Malaysia, Singapore, Turkey, Hong Kong, United Kingdom or United States, that, in the judgment of the Managing Underwriter and Joint Underwriters, is material and adverse and which, singly or together with any other event specified in this clause, makes it, in the judgment of the Managing Underwriter and Joint Underwriters, impracticable or inadvisable to proceed with the offer, sale or delivery of the IPO Shares on the terms and in the manner contemplated in this Prospectus and the application forms;
- (j) the IPO is cancelled by the Company or the Selling Shareholder; or
- (k) admission to trading of the Shares on Bursa Securities has not been completed by 9:00 am (Kuala Lumpur time) on 25 July 2012 (or such later date as is agreed between the Company and the Managing Underwriter which, in any event, shall be no later than 24 August 2012).

We have also entered into the Singapore Offer Agreement in relation to 104.64 million IPO Shares, and expect to enter into the Singapore Placement Agreement in relation to 36.00 million IPO Shares, with the Singapore Underwriters, subject to clawback and reallocation provisions as set out in Section 4.3.5 of this Prospectus, to procure the subscription and/or purchase of, or failing which, to subscribe and/or purchase, subject to certain conditions, of the above respective Shares, which constitute all the IPO Shares under the Singapore Offering.

## 4. **DETAILS OF THE IPO** (cont'd)

Details of underwriting commission are set out in Section 4.9 of this Prospectus.

Certain provisions may allow the Singapore Underwriters to withdraw from their obligations under the Singapore Offer Agreement and Singapore Placement Agreement before the Listing, including the non-satisfaction of the conditions precedent therein and the occurrence of specified events, namely that:

- there shall have been a breach by the Company of any of the representations and warranties contained in the agreement;
- (b) there shall have been a breach by the Company of any of the covenants or obligations contained in the agreement;
- (c) any of the Institutional Placement Agreement, Malaysian Underwriting Agreement and the Singapore Placement Agreement or the Singapore Offer Agreement (as the case may be) shall have been terminated or rescinded pursuant to its provisions;
- (d) SC, Bursa Securities, the MAS or the SGX-ST suspends or revokes any approval for the IPO or makes any ruling (or revokes any ruling previously made), the effect of which is to prevent the Listing or quotation of the Shares on Bursa Securities;
- (e) trading generally shall have been suspended or materially limited on, or by, as the case may be, any of the New York Stock Exchange, the Nasdaq Global Market, Bursa Securities, the SGX-ST, the London Stock Exchange or the Hong Kong Stock Exchange;
- (f) a material disruption in securities settlement, payment or clearance services in the United States, United Kingdom, Hong Kong, Malaysia or Singapore shall have occurred;
- (g) any general moratorium on banking activities shall have been declared by United States Federal or New York State, United Kingdom, Hong Kong, Malaysia or Singapore authorities;
- there shall have been any other material adverse change, or any development involving a prospective material adverse change, in national or international monetary, financial (including stock market, foreign exchange market, inter-bank market or interest rates or money market or currency exchange rates or foreign exchange controls), legal, regulatory, taxation or economic conditions in Malaysia, Singapore, the European Economic Area, Hong Kong, London, New York or Turkey;
- there shall have occurred any outbreak or escalation of hostilities or any emergency or crisis or other event or series of events in the nature of force majeure affecting Malaysia, Singapore, Turkey, Hong Kong, United Kingdom or United States;
- (j) the IPO is cancelled by the Issuer or the Selling Shareholder; or
- (k) admission to trading of the Shares on Bursa Securities or the SGX-ST has not been completed by 9:00 am (Kuala Lumpur time) on 25 July 2012 (or such later date as is agreed between the Company and the Singapore Issue Managers which, in any event, shall be no later than 24 August 2012).

## 4. DETAILS OF THE IPO (cont'd)

#### (ii) Placement

We, the Selling Shareholder and the Over-Allotment Option Provider expect to enter into an Institutional Placement Agreement with the Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers and Co-Lead Managers, whereby the Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers and Co-Lead Managers are expected to agree to procure the subscription for and/or the purchase of, or subscribe for and/or purchase up to 1,885.51 million IPO Shares, which will be or have been offered under the Institutional Placement (subject to clawback and reallocation provisions as set out in Section 4.3.5 of this Prospectus) and Cornerstone Offering, and the additional Shares to be sold pursuant to the Over-Allotment Option.

Certain provisions may allow the Joint Global Coordinators, Joint Bookrunners, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Lead Managers and Co-Lead Managers to withdraw from their obligations under the Institutional Placement Agreement, including the non-satisfaction of the conditions precedent therein and the occurrence of specified events, including force majeure and the failure of Cornerstone Investors to subscribe or pay for certain number of IPO Shares in aggregate, that they have committed to subscribe for, under the Cornerstone Offering, as set out in Section 4.3.4 of this Prospectus.

Details of placement fee and selling commission are set out in Section 4.9 of this Prospectus.

# (iii) Lock-up arrangements

(a) In conjunction with and pursuant to a trust deed arrangement, we have agreed, that we shall not, without the prior written consent of the Joint Global Coordinators, directly or indirectly take any steps to issue new Shares or other securities that are convertible or exchangeable into Shares, nor to authorise the disposal of any Shares owned by our Company during the period of 180 days from the date of Listing.

The restriction shall not apply in respect of the following:

- (aa) Shares issued or offered for sale pursuant to our IPO (including the additional Shares pursuant to the exercise of the Over-Allotment Option) and IPO Shares under the Cornerstone Offering that are issued pursuant to the Cornerstone Placement Agreements;
- (bb) the grant of any option (or allotment and/or issue of any Shares thereunder) to the eligible employees and Directors of the Group under and pursuant to the terms of the LTIP and/or EPP as described in Section 15.4 and Annexure I of this Prospectus; or
- (cc) the allotment and/or issue of any Shares pursuant to the exercise by Aydinlar and/or Bagan Lalang in relation to the Aydinlar Option or the Bagan Lalang Option, as the case may be, as described in Section 15.1(iv)(b) of this Prospectus.

# 4. DETAILS OF THE IPO (cont'd)

(b) In conjunction with and pursuant to trust deed arrangements, Pulau Memutik and MBK Healthcare (collectively, the "Lock-up Parties") have agreed, that the Lock-up Parties shall not, without the prior written consent of the Joint Global Coordinators, during the period of 180 days from the date of Listing:

- (aa) offer, pledge, sell, transfer, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend, or otherwise transfer or dispose of any shares or other securities of our Company which are derived therefrom pursuant to any rights issue, capitalisation issue or other form of capital reorganisation of the Company ("Relevant Shares"), or warrants or any securities convertible into or exercisable or exchangeable for Relevant Shares or warrants; or
- (bb) enter into any swap or any other agreement or any transaction that transfers, in whole or in part the economic consequence of ownership of Relevant Shares or warrants.

whether any such transaction described in paragraph (aa) or (bb) above is to be settled by delivery of Relevant Shares or warrants of our Company or such other securities, in cash or otherwise.

In addition, the Lock-up Parties also agree, during the same period, not to take any steps to issue new Shares or other securities that are convertible or exchangeable into Shares, nor to authorise the disposal of any Shares owned by our Company without the prior written consent of the Joint Global Coordinators.

- In conjunction with and pursuant to the Cornerstone Placement Agreements, the Cornerstone Investors agreed, that they shall not, without the prior written consent of the Joint Global Coordinators, during the period of six months from the date of Listing:
  - (aa) offer, pledge, sell, transfer, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend, or otherwise transfer or dispose of any Relevant Shares or warrants or any securities convertible into or exercisable or exchangeable for Relevant Shares or warrants; or
  - (bb) enter into any swap or any other agreement or any transaction that transfers, in whole or in part the economic consequence of ownership of Relevant Shares or warrants,

whether any such transaction described in paragraph (aa) or (bb) above is to be settled by delivery of Relevant Shares or warrants of our Company or such other securities, in cash or otherwise.

The lock-up arrangements for the Cornerstone Investors are only applicable if a Cornerstone Investor purchases more than 50 million Shares of the Company pursuant to the Cornerstone Placement Agreement entered into by them, and is not applicable to the first 50 million Shares purchased by the Cornerstone Investor under the Cornerstone Placement Agreement.

In addition, each Cornerstone Investor also agreed, during the same period, not to take any steps to issue new Shares or other securities that are convertible or exchangeable into Shares, nor to authorise the disposal of any Shares owned by our Company without the prior written consent of the Joint Global Coordinators.

#### 4. DETAILS OF THE IPO (cont'd)

Shares owned by our Company without the prior written consent of the Joint Global Coordinators.

- (d) Pursuant to the shareholders' agreement with Symphony, Symphony shall not sell, transfer or dispose of IHH Shares issued to Symphony pursuant to the Symphony Conversion for a period of 180 days from the date on which they were allotted and issued to Symphony. Please refer to Sections 15.1(iv)(a) and 15.6(iii) of this Prospectus for details on the Symphony Conversion and the shareholders' agreement with Symphony.
- (e) Pursuant to the shareholders' agreement entered into among Pulau Memutik, MBK Healthcare, Almond (Netherlands), Abraaj 44, Hatice Seher Aydinlar, Mehmet Ali Aydinlar, Acibadem Holding and our Company, as Aydinlar will not be selling down its Shares pursuant to the IPO, Aydinlar is not permitted to sell any of its Shares, until the first anniversary of the Listing Date. In relation to Abraaj 44, as a Selling Shareholder, in the event that certain of the Shares are not fully sold down by Abraaj 44 pursuant to the IPO, it will not be permitted to sell the remainder of its Shares, until the first anniversary of the Listing Date. Please refer to Section 15.6(ii) of this Prospectus for details on the shareholders' agreement.

Each of the Institutional Placement Agreement, the Malaysia Underwriting Agreement, Singapore Offer Agreement and the Singapore Placement Agreement may be terminated at any time prior to delivery of the IPO Shares pursuant to the terms of the relevant agreements upon the occurrence of certain events, including, among other things, certain force majeure events. The listing of the Shares on the Main Market of Bursa Securities is conditional upon the completion of the Institutional Placement, the Malaysian Public Offering and the Cornerstone Offering only and not the completion of the Singapore Offering. The Singapore Offering are conditional upon the completion of the Institutional Placement, the Malaysian Public Offering, the Cornerstone Offering and the listing of our Shares on the Main Market of Bursa Securities. If for any reason we do not proceed with the Singapore Offering, (i) the Shares will not be listed on the Main Board of the SGX-ST; (ii) the Institutional Placement, the Malaysia Public Offering, and the Cornerstone Offering may still proceed; and (iii) the Shares may only be listed on the Main Market of Bursa Securities.

#### 4.11 Trading and settlement in secondary market

Upon our Listing, the IPO Shares will be traded through Bursa Securities and settled by bookentry settlement through CDS (which is operated by Bursa Depository), which will be effected in accordance with the rules of Bursa Depository and the provisions of the SICDA as amended from time to time. Accordingly, our Company will not deliver share certificates to the purchasers of the IPO Shares.

Beneficial owners of Shares are required under the rules of Bursa Depository to maintain the Shares in CDS accounts, either directly in their name or through authorised nominees. Persons whose names appear in the Record of Depositors maintained by Bursa Depository will be treated as the shareholders of our Company in respect of the number of Shares credited to the respective securities accounts.

Transactions in our Shares under the book-entry settlement system will be reflected by the seller's CDS account being debited with the number of Shares sold and the buyer's CDS account being credited with the number of Shares acquired. No transfer stamp duty is currently payable for the Shares that are settled on a book-entry basis, although there is a nominal transfer fee of RM10 payable for each transfer not transacted on the market.

# 4. DETAILS OF THE IPO (cont'd)

All Shares held in CDS accounts may not be withdrawn from the CDS except in the following instances:

- (i) to facilitate a share buy-back;
- (ii) to facilitate conversion of debt securities:
- (iii) to facilitate company restructuring process;
- (iv) where a body corporate is removed from the Official List;
- (v) to facilitate a rectification of any error; and
- (vi) in any other circumstances as determined by Bursa Depository from time to time, after consultation with the SC.

Trading of shares of companies listed on Bursa Securities is normally done in "board lots" of 100 shares. Investors who desire to trade less than 100 shares shall trade under the odd lot board. Settlement of trades done on a "ready" basis on Bursa Securities generally takes place on the third Market Day following the transaction date, and payment for the securities is generally settled on the third Market Day following the transaction date.

It is expected that the IPO Shares will not commence trading on Bursa Securities until about 10 Market Days after the close of the Malaysia Public Offering. Holders of our Shares will not be able to sell or otherwise deal in our Shares (except by way of a book-entry transfers to other CDS accounts in circumstances which do not involve a change in beneficial ownership) prior to the commencement of trading on Bursa Securities.

#### 4.12 Mechanism for transmission of Shares from Bursa Depository to CDP in Singapore

Please note that in all cases of transmissions referred to in this section, there should not be any change or difference, or purported change or difference, in the beneficial owner of the Shares before and after transmission.

Please note that the transmission process and/or fees payable are subject to change. For further information or copies of the relevant transmission forms, please contact CDP (or your depository agent in Singapore, as the case may be) and the Malaysian ADA/ADM with which you have opened a CDS account. For the avoidance of doubt, all fees and taxes (including stamp duties) incurred during the transmission process shall be borne by the relevant shareholder.

If you wish to trade your Shares on the SGX-ST, please follow the procedures set out below.

Please ensure that you have opened a Securities Account with CDP or a sub-account with a depository agent in Singapore before a transfer request is submitted.

You (whether directly or through your Depository Agent, as the case may be) must provide instructions to the Malaysian ADA/ADM with which you have a CDS account to transfer your Shares from your CDS account to the foreign omnibus account which CDP maintains with its EAN in Malaysia. You should check with your relevant Malaysian ADA/ADM on the documents and fees that you are required to submit to them.

## 4. DETAILS OF THE IPO (cont'd)

Concurrently, you must also do the following:

(i) If your Shares are held in your CDS account, then you (or your depository agent in Singapore, as the case may be) must submit the following to the CDP:

- (a) CDP prescribed cross border transaction form; and
- (b) the applicable fees and expenses.
- (ii) If your Shares are held by an authorised nominee (the "Authorised Nominee") in an authorised nominee or exempt authorised nominee CDS account, then your Authorised Nominee must submit the following to CDP:
  - (a) CDP prescribed cross border transaction form; and
  - (b) the applicable fees and expenses.

In the event your Authorised Nominee is maintaining an omnibus CDS account with Bursa Depository, a confirmation is required from the Authorised Nominee stating that you are the beneficial owner of the Shares in that particular CDS account.

CDP will verify the documents and in the event of any discrepancy, CDP is entitled to return the relevant documents to you (or your depository agent in Singapore, as the case may be) or the Authorised Nominee, as the case may be. If the transfer request forms and the relevant documents are in order, the Malaysian ADA/ADM with which you have opened a CDS account shall take all actions necessary to effect the transfer of Shares from your CDS account to the foreign omnibus account which CDP maintains with its EAN in Malaysia. After the transfer has been effected, a Notice of Crediting will be issued by CDP to you (or your Depository Agent, as the case may be). You will also receive a confirmation on the transfer of Shares out of your CDS account either from Bursa Depository or the Authorised Nominee with whom you maintain your CDS account.

CDP holds all of its Shares in a foreign omnibus account through CDP's EAN in Malaysia. Hence, the transfer of Shares from an investor's CDS account to CDP's foreign omnibus account maintained by its EAN in Malaysia is regarded as an investment in foreign currency assets that would require shareholders to also comply with the Malaysian Foreign Exchange Administration Rules ("Foreign Exchange Rules") by BNM. Shareholders who are residents of Malaysia for the purposes of the Foreign Exchange Rules and subject to the prevailing Foreign Exchange Rules in relation to the permitted thresholds for investment abroad may be required to seek the prior approval of BNM should they wish to transfer their Shares from Bursa Securities for trading on the SGX-ST. There is no restriction for a non-resident of Malaysia (for the purpose of the Foreign Exchange Rules) to subscribe for or purchase securities in Malaysia. See Annexure E for a brief description of the applicable foreign exchange rules of BNM. You are advised to seek further clarification from your own adviser.

You should note that transfer of Shares to CDP will take at least one Market Day to complete. Shareholders are advised to ensure such transfers are completed before they trade in our Shares.

If you do not have a direct CDP account or a sub-account with any CDP depository agent, you should:

- (i) contact CDP if you will like to open a direct CDP account; or
- (ii) contact a CDP depository agent if you will like to open sub-account with a CDP depository agent.

Please refer to CDP's website (<a href="http://www.cdp.com.sg">http://www.cdp.com.sg</a>) should you require CDP's contact details.

#### DETAILS OF THE IPO (cont'd)

# 4.13 Mechanism for transmission of Shares from CDP in Singapore to Bursa Depository

Please note that in all cases of transmissions referred to in this section, there should not be any change or difference, or purported change or difference, in the beneficial owner of the Shares before and after transmission.

Please note that the transmission process and/or fees payable are subject to change. For further information or copies of the relevant transmission forms, please contact CDP (or your depository agent in Singapore, as the case may be) and the Malaysian ADA/ADM (as defined in the Rules of Bursa Depository) with which you have opened a CDS account. For the avoidance of doubt, all fees and taxes (including stamp duties) incurred during the transmission process shall be borne by the relevant Shareholder.

Transfer of Shares for trading from the SGX-ST to the Main Market of Bursa Securities will be carried out on a scripless basis. Investors whose Shares are not held through CDP and who wish to trade their Shares on the SGX-ST must first arrange to transfer their Shares into their own Singapore securities account with CDP. Such a Singapore securities account can be held by the investor either directly with CDP or indirectly through CDP depository agents in Singapore. Additionally, if you wish to trade your Shares on the Main Market of Bursa Securities, please follow the procedures set out below.

Please ensure that you have opened a CDS account with a Malaysian ADA/ADM before you (or your depository agent in Singapore, as the case may be) submit a transfer request to CDP.

You (whether directly or through your depository agent in Singapore, as the case may be) must notify the Malaysian ADA/ADM with which you have a CDS account to receive the transfer of your Shares from the foreign omnibus account which CDP maintains with its EAN in Malaysia. You should check with your relevant Malaysian ADA/ADM on the documents (if any) that you are required to submit to them.

Concurrently, you must do the following:

- (i) If your Shares are held through a direct securities account with CDP, then you must submit the following to CDP:
  - (a) CDP prescribed cross border transaction form; and
  - (b) the applicable fees and expenses.
- (ii) If your Shares are held through a securities sub-account with a CDP depository agent, then you must instruct your depository agent to submit the following to CDP:
  - (a) CDP prescribed cross border transaction form; and
  - (b) the applicable fees and expenses.

CDP will verify the documents and in the event of any discrepancy, CDP is entitled to return the relevant documents to you (or your depository agent in Singapore, as the case may be). CDP will instruct its EAN in Malaysia through Society for Worldwide Interbank Financial Telecommunication (SWIFT) messages to transfer the securities, and CDP's EAN shall take all actions necessary to effect the transfer of Shares from the foreign omnibus account which CDP maintains with its EAN in Malaysia to your CDS account. After the transfer has been effected, a Notice of Crediting will be issued by CDP to you (or your depository agent in Singapore, as the case may be). You will also receive a confirmation on the transfer of shares into your CDS account either from Bursa Depository or your Nominee who maintain your CDS account.

# 4. **DETAILS OF THE IPO** (cont'd)

You should note that the process to transfer your Shares from CDP will take at least one Market Day to complete. Shareholders are advised to ensure such transfers are completed before they trade in their Shares.

# 4.14 Simultaneous offering

The Global Offering of up to 2,234.65 million IPO Shares will entail offerings in Malaysia to Malaysian public and in Singapore to Singaporean public. The public investors in Malaysia will be eligible for the IPO Shares to be traded on the Main Market of Bursa Securities while the public investors in Singapore will be eligible for the IPO Shares to be traded on the Main Board of the SGX-ST upon Listing, subject to the approval of the relevant regulatory authorities in Malaysia and/or Singapore.

All existing Shares which are listed and traded on both Bursa Securities and SGX-ST will be fully fungible. Shareholders will be able to transfer their Shares from Bursa Securities to CDP and vice-versa upon completion of the Listing in accordance with the mechanism for transmission of Shares set out in Section 4.12 - Mechanism for transmission of Shares from Bursa Depository to CDP in Singapore and Section 4.13 - Mechanism for transmission of Shares from CDP in Singapore to Bursa Depository, above.

"Fungibility" above means that holders of our Shares which are traded on the Bursa Securities and deposited with CDS, may transfer their Shares for listing and quotation on the SGX-ST, to CDP's foreign omnibus account which is maintained through its EAN in Malaysia; and holders of the Shares which are traded on the SGX-ST and deposited with CDP's foreign omnibus account which is maintained through its EAN in Malaysia, may transfer their Shares for listing and quotation on the Bursa Securities, which will be deposited with CDS.

Trading of shares of companies listed on Bursa Securities is normally done in "board lots" of 100 shares, whilst trading of shares of companies listed on SGX-ST is normally done in "board lots" of 1,000 shares. Based on the above, investors who desire to trade less than 100 shares on Bursa Securities or 1,000 shares on SGX-ST shall trade under the odd lot board.

CDP holds all of its Shares in a foreign omnibus account through CDP's EAN in Malaysia. Hence, the transfer of Shares from an investor's CDS account to CDP's foreign omnibus account maintained by its EAN in Malaysia is regarded as an investment in foreign currency assets that would require shareholders to also comply with the Malaysian Foreign Exchange Rules by BNM. Shareholders who are residents of Malaysia for the purposes of the Foreign Exchange Rules and subject to the prevailing Foreign Exchange Rules in relation to the permitted thresholds for investment abroad may be required to seek the prior approval of BNM should they wish to transfer their Shares from Bursa Securities for trading on the SGX-ST. There is no restriction for a non-resident of Malaysia (for the purpose of the Foreign Exchange Rules) to subscribe for or purchase securities in Malaysia. See Annexure E of this Prospectus for a brief description of the applicable foreign exchange rules of BNM. You are advised to seek further clarification from your own adviser.

#### 5. RISK FACTORS

An investment in our Shares involves a high degree of risk. Prior to making a decision to invest in our Shares, you should carefully consider all the information contained in this Prospectus, including the risks and uncertainties described below and Sections 8.2 and 12.2 of this Prospectus under Our business and Management's discussion and analysis of financial condition and results of operations respectively, as well as the other financial information contained in this Prospectus. This Prospectus also contains forward-looking statements that involve risks and uncertainties. The actual results of our operations could differ materially from those anticipated in these forward-looking statements due to a variety of factors, including those set out below. You should also pay particular attention to the fact that we are governed by the legal and regulatory environment in Singapore, Malaysia, Turkey and elsewhere. Our business is subject to a number of factors, many of which are outside our control. The risks and investment considerations set out below are not an exhaustive list of the challenges that we currently face or that may develop in the future. Additional risks and uncertainties not currently known to us or those we currently view to be immaterial may also have a material adverse effect on our business, financial condition, results of operations and prospects.

#### 5.1 Risks related to our business

#### 5.1.1 Our Group's business

(i) Our business and facilities are heavily concentrated in Singapore, Malaysia and Turkey, which makes us sensitive to regulatory, economic, environmental and competitive conditions and changes in those countries.

Our operations are heavily concentrated in Singapore, Malaysia and Turkey. For the year ended 31 December 2011, our operations in these countries accounted for approximately 36.9%, 21.5% and 37.5% of our revenues on a pro forma basis, respectively. Moreover, our education operations, which accounted for 3.3% and 3.1% of our revenue for the year ended 31 December 2011 and the three months ended 31 March 2012 on a pro forma basis, respectively, are located in Malaysia and Singapore. This concentration makes us particularly sensitive to regulatory, social, political and economic, environmental and competitive conditions and changes in those countries. Any material changes in the current government insurance payment systems or policies, regulatory, economic, environmental or competitive conditions in those countries may have a disproportionate and material adverse effect on our business, financial condition, results of operations and prospects.

# (ii) Our Group's business relies principally on the operations of our key subsidiaries

We conduct our operations principally through our key subsidiaries, PPL, Acibadem Holding and IMU Health, which accounted for 59.4%, 37.5% and 3.1%, respectively, of our revenues for the year ended 31 December 2011 on a pro forma basis and 57.3%, 39.8% and 2.9%, respectively, of our revenues for the three months ended 31 March 2012 on a pro forma basis. If the results of our key subsidiaries were to decline, it may have a material adverse effect on our Group's business, financial condition, results of operations and prospects. Additionally, we cannot assure you that our key subsidiaries will generate sufficient earnings and cash flows to meet our Group's obligations.

#### 5. RISK FACTORS (cont'd)

(iii) We are reliant, to some extent, on a number of brand names and trademarks in our businesses.

Our key subsidiaries, PPL, Acibadem Holding and IMU Health, each rely upon certain brand names and trademarks in their respective businesses. For example, PPL utilises the "Gleneagles", "Mount Elizabeth", "Pantai" and "Parkway" hospital brands and trademarks, the "ParkwayHealth" and "Shenton" primary care and ancillary brands and trademarks and the "Luxe" women's health specialty primary care brand and trademark. Acibadem utilises the "Acibadem" and "Aile Hastanesi" brands and trademarks, which are used for its hospitals and outpatient clinics. IMU Education utilises the "IMU" brand and trademark. If we fail to protect and enhance our brand identities, or if we fail to properly supervise the use of, and compliance with, our brands by third party healthcare or other facility providers, the market recognition of each of our brands and trademarks may deteriorate. Any claims and legal actions brought forward by our patients may also have a negative impact on our brand image. As such, we may not be able to operate our healthcare and education businesses at optimum levels and, as a result, our business, financial condition, results of operations and prospects may be materially and adversely affected.

(iv) Our substantial leverage could adversely affect our ability to raise additional capital to fund our operations or generate sufficient cash to service all of, or refinance, our indebtedness, limit our ability to react to opportunities and expose us to interest rate risk and currency exchange risk.

As at 31 March 2012, our Group's total borrowings on a historical basis was RM7,639.0 million and we had availability of RM1,808.3 million under our credit facilities.

Our high degree of leverage could have important consequences, including:

- increasing our vulnerability to downturns or adverse changes in general economic, industry or competitive conditions and adverse changes in government regulations;
- requiring a substantial portion of our cash flows from operations to be dedicated to the payment of principal, premium, if any, and interest on our indebtedness, therefore reducing our ability to use our cash flows to fund our operations, capital expenditures and future business opportunities;
- exposing us to the-risk of being unable to maintain sufficient levels of cash flows to permit us to pay the principal, premium, if any, and interest on our indebtedness:
- exposing us to the risk of increased interest rates as certain of our unhedged borrowings are at variable or floating rates of interest, as further described below;
- exposing us to the risk of fluctuations in currency exchange rates since certain of our borrowings are denominated in foreign currencies;

#### RISK FACTORS (cont'd)

 limiting our ability to make strategic acquisitions or causing us to make non-strategic divestitures;

- limiting our ability to obtain additional financing for working capital, capital expenditures, debt service requirements, acquisitions and general corporate or other purposes; and
- limiting our ability to adjust to changing market conditions and placing us at a competitive disadvantage compared to our competitors who are less highly leveraged.

We conduct our operations principally through our subsidiaries, associates and joint ventures. Accordingly, repayment of our indebtedness is dependent on the generation of cash flows by our subsidiaries, associates and joint ventures and their ability to make such cash available to us by dividend, debt repayment or otherwise. Our subsidiaries, associates and joint ventures may not be able to, or may not be permitted to, make distributions to enable us to make payments in respect of our indebtedness. Each subsidiary, associate and joint venture is a distinct legal entity, and, under certain circumstances, legal and contractual restrictions may limit our ability to obtain cash from our subsidiaries, associates and joint ventures. For example, under its SGD1.85 billion credit facility agreement dated 2 August 2010 (as novated, amended and restated), PPL must maintain a reserve amount of at least six months interest in its Singapore Dollar account before it is able to pay any dividends to us. For further details on our material borrowings, please refer to Section 12.3.2 of this Prospectus on Financing activities.

As at 31 March 2012, approximately 94.9% of our outstanding debt was subject to interest payments based on variable or floating rates, such as Singapore Swap Offer Rate, London Interbank Offered Rate and Euro Interbank Offered Rate. We have in the past invested in instruments to hedge against such interest rate risk. Our failure to effectively manage our interest rate risk sensitivity could result in increased debt service costs and may have a material adverse effect on our business, financial condition, results of operations and prospects.

As at 31 March 2012, approximately 21.8% of our Group's total borrowings on a historical combined basis were denominated in currencies other than Singapore Dollar, Ringgit Malaysia and Turkish Lira. Our failure to effectively manage our currency exchange risk sensitivity could result in increased debt service and other costs and may have a material adverse effect on our business, financial condition, results of operations and prospects.

We expect to use a portion of the proceeds from this Global Offering to repay a portion of our outstanding debt. Please refer to Section 4.8 of this Prospectus under Utilisation of proceeds.

#### RISK FACTORS (cont'd)

We have the ability to incur additional indeptedness in the future, subject to the restrictions contained in our senior secured credit facilities. If new indebtedness is added to our current debt levels, the related risks that we now face could intensify, which may have a material adverse effect on our business, financial condition, results of operations and prospects. Furthermore, our credit facilities contain various covenants that limit our ability to engage in specified types of transactions, including our (and certain of our subsidiaries') ability to incur additional indebtedness, pay dividends, repurchase or make distributions in respect of our capital stock or make other restricted payments. Under our credit facilities, we are also required to satisfy and maintain specified financial ratios and a breach of any of these covenants could result in a default under our credit facilities. We may also find it necessary or prudent to refinance our outstanding indebtedness with longer-maturity debt at a higher interest rate. In addition, our ability to arrange for external financing and the cost of such financing are dependent on numerous factors, including general economic and capital market conditions, currency exchange and interest rates, credit availability from banks or other lenders, investor confidence in our Group, the success of our businesses, provisions of tax and securities laws that may be applicable to our efforts to raise capital and political and economic conditions in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate. There can be no assurance that additional financing, either on a short-term or a long-term basis, will be made available or obtained on terms favourable to our Group.

If our cash flows and capital resources are insufficient to fund our debt service obligations or if we are unable to refinance our indebtedness, we may be forced to reduce or delay investments and capital expenditures, or to sell assets, seek additional capital or restructure our indebtedness. These alternative measures may not be successful and may not permit us to meet our scheduled debt service obligations. If our operating results and available cash are insufficient to meet our debt service obligations, we could face substantial liquidity problems and might be required to dispose of material assets or operations to meet our debt service and other obligations. We may not be able to consummate those dispositions, or the proceeds from such dispositions may not be adequate to meet any debt service obligations then

(v) The historical combined financial statements and the pro forma financial information contained herein may not accurately reflect our historical financial position, results of operations and cash flows.

The historical combined financial statements as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 (the "historical combined financial statements") included elsewhere in this Prospectus have been prepared on an combined basis. The historical combined financial statements have been prepared on the basis that our Group existed with different equity stakes held across different entities throughout the periods as a result of our growth via acquisitions. Please refer to Section 12.2.3 of this Prospectus on Basis of preparation for further details. Therefore, they do not reflect the financial position, results of operations and cash flows that would have occurred had the formation of our Group in its existing form been effected on 1 January 2009. Further, such information does not purport to predict our Group's future financial condition, results of operations, prospects or cash flows.

#### 5. RISK FACTORS (cont'd)

The pro forma financial information as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 (the "pro forma financial information") included elsewhere in this Prospectus have been prepared on the basis that the formation of our Group (including the acquisition of Acibadem Holding by our Group and the acquisition of APIus and Acibadem Proje by Acibadem Holding) occurred as at 1 January 2009 in respect of the pro forma income statements, 1 January 2011 in respect of the pro forma statements of cash flows for the year ended 31 December 2011 and the three months ended 31 March 2012, and as at 31 December 2011 and 31 March 2012 in respect of the pro forma statement of financial position. As the pro forma financial information is prepared for illustrative purposes only, such information, because of its nature, may not give a true picture of the effects of the formation of our Group on the financial position, results of operations or cash flows of our Group had the transactions or events actually occurred on the stated date of such pro forma financial information. Further, such information does not purport to predict our Group's future financial condition, results of operations, prospects or cash flows.

As a result, your ability to understand our financial condition and results of operations or cash flows based on our historical combined financial statements or pro forma financial information may be limited.

(vi) The financial information presented in the historical combined financial statements prepared for inclusion in this Prospectus will not be the same as compared to the audited consolidated financial statements prepared by our Company after our Listing for statutory purposes.

The historical combined financial statements of our Group have been prepared solely in connection with this Global Offering, and have been carved out from the consolidated financial statements of Khazanah (with regard to Parkway, Pantai Irama and IMU Health) and, where appropriate, adjustments have been made to specifically present only the combined financial position, results of operations and cash flows of the healthcare business of Khazanah attributable to shareholders of our Group. In addition, the historical combined financial statements presented for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 have been prepared in accordance with MFRS and IFRS.

MFRS is the new accounting framework to replace FRSM and is equivalent to IFRS. Going forward, commencing from 1 January 2012, we will prepare our statutory audited consolidated financial statements based on MFRS and IFRS.

Based on MFRS 1 "First-time Adoption of MFRS", we may choose to apply certain accounting standards prospectively (as opposed to retrospectively, which would result in past transactions being restated based on MFRS and IFRS). If we choose to apply certain accounting standards prospectively, then the relevant financial information disclosed in the historical combined financial statements presented in this Prospectus will differ from that reported in our statutory audited consolidated financial statements.

#### RISK FACTORS (cont'd)

For example, MFRS 3 and IFRS 3 (revised) "Business Combinations" is effective for business combinations after 1 July 2009. Accordingly, we have applied this accounting standard retrospectively to the historical combined financial statements of our Group and have accounted for business combinations for the periods under review differently from our statutory audited consolidated financial statements, which will apply MFRS 3 and IFRS 3 prospectively. The resulting difference in treatment for the acquisition of our additional equity stake in Parkway, Pantai Irama and IMU Health in 2010 resulted in the carrying amount of goodwill in our historical combined financial statements for the year ended 31 December 2011 to be higher than the statutory audited consolidated financial statements of our Group by approximately RM71.1 million. Similarly, the retained earnings of our historical combined financial statements for the year ended 31 December 2011 is higher than the statutory audited consolidated financial statements for the year ended 31 December 2011 by approximately RM84.8 million. Please refer to Section 12.2.3 of this Prospectus for further details.

Due to the differences between the historical combined financial statements of our Group and our statutory audited consolidated financial statements that will arise as described above as well as the difference in timing in adoption of certain accounting standards, these financial statements are not comparable to one another, and are not indicators of our financial performance as a combined business in future periods.

# (vii) We may not have adequate insurance coverage for our current or future litigation or other claims judgments.

We are exposed to potential liability risks that are inherent to the provision of healthcare services. Liabilities may exceed our available insurance coverage or arise from claims outside the scope of our insurance coverage.

We currently carry customary risk insurance and business interruption insurance in all of the countries in which we operate, except in Turkey, where we do not believe it is market practice to carry business interruption insurance. We cover our facilities and business operations against additional risks, including earthquakes and tsunamis, as we deem appropriate. In particular, we carry loss of profit insurance to cover extraordinary events (including earthquakes, flood and fires), which covers all of Acibadem's hospitals. We believe this enables us to protect our results of operations and our business from being interrupted by such events. We also continuously manage our internal audit team, as well as those of our subsidiaries, and seek advice from tax, financial, legal and regulatory consultants in order to act in compliance with the laws and regulations and mitigate the risk of our business being interrupted. In addition, PPL carries public liability insurance which covers potential risks resulting from claims by third parties due to our legal liability arising from our hospital and healthcare service businesses. The insurance coverage PPL carries contains policy specifications and insured limits customarily carried for similar facilities, business activities and markets. Acibadem Holding and Acibadem have not yet renewed their hospital liability insurance in 2012, but are in the process of doing so. Under Turkish law, it is doctors in private practice who are required to be insured for professional financial liability and such insurance is not mandatory for hospitals. Notwithstanding the above, in Turkey, patients may bring claims against both doctors and the hospitals at which they practise.

# 5. RISK FACTORS (cont'd)

However, as the Turkish legal system does not recognise punitive damages, we believe that our hospital liability is limited with respect to pecuniary and non-pecuniary compensation claims since these claims are limited to monetary and non-monetary claims for actual damages incurred and does not cover any compensation beyond that. In this respect, the amount of claims under medical malpractice lawsuits in Turkey are relatively limited in comparison to those made under other legal systems which do recognise punitive damages. In addition, we have multiple hospitals and outpatient clinics across multiple cities in Turkey, which we believe provide us with a degree of diversification so that if one hospital's operations are interrupted then the others can continue to function without any issues.

We have entered into HMAs with third parties who are owners of two hospitals, one in the PRC and the other in Vietnam, but as at the LPD, these hospitals are not yet operational. Although the owners of the hospitals with which we have entered into HMAs with are responsible for the costs and liabilities incurred and have, under the terms of the HMAs, indemnified us against losses that arise from the acts or omissions of their employees at such hospitals, the HMAs do not expressly require the hospital owner to maintain insurance coverage. While we do not believe that there is a risk to our Company due to the fact that such employees are not our employees and such claims would be against the hospital, not against us, we cannot assure you that such hospital owners will have the resources to pay all or any part of the indemnity owed to us.

We believe we have insured our business operations and facilities in line with industry practices in our respective markets; however, we cannot assure you that such insurance coverage will be sufficient to cover all potential liabilities and risks that we face. Should there be adverse developments such as terrorist attacks and other natural or man-made disasters such as earthquakes and floods, fire hazards and other events beyond our control in Singapore, Malaysia, Turkey or any other regions where we have operations, we may not have adequate insurance coverage to cover these liabilities and risks and our business, financial condition, results of operations and prospects may be materially and adversely affected.

If our arrangements for insurance or indemnification are not adequate to cover claims, including in the case of claims exceeding policy aggregate limitations or exceeding the resources of the indemnifying party, we may be required to make substantial payments, which may have a material adverse effect on our business, financial condition, results of operations and prospects.

# (viii) Exchange rate instability may adversely affect our business, financial condition, results of operations and prospects.

We are incorporated in Malaysia and the reporting currency of our statutory financial statements is presented in Ringgit Malaysia. However, a significant proportion of our subsidiaries' functional currencies are in currencies other than Ringgit Malaysia, such as Singapore Dollar and Turkish Lira, and must be translated into Ringgit Malaysia for consolidation into our Group's consolidated financial statements. For this purpose, the accounts of our subsidiaries whose functional currencies are not in Ringgit Malaysia must be translated into Ringgit Malaysia at every reporting date.

#### RISK FACTORS (cont'd)

Generally, monetary assets and liabilities are translated from the respective functional currencies into Ringgit Malaysia using the exchange rate on the relevant reporting balance sheet date, while non-monetary assets and liabilities are translated using their respective historical dates. Statements of comprehensive income are generally translated using the average exchange rate for the reporting period. Any currency exchange gain or loss arising from the translation process is recognised as other comprehensive income and accumulated in the foreign currency translation reserve under equity. If the resulting translation differences are significant, they may materially affect the results and shareholders' fund position of our Group. Further, the computation of bank covenants and debt servicing ratios may also be affected.

In addition, our Group is exposed to foreign exchange risk on sales, purchases, cash and cash equivalents, receivables and payables that are denominated in a currency other than the respective functional currencies of our Group entities. In respect of exposure that is certain, our Group will partially hedge these risks in order to keep them at an acceptable level. However, as we and our subsidiaries do not fully hedge against exchange rate fluctuations, any decline in the value of Singapore Dollar, Ringgit Malaysia and Turkish Lira may lead to a decrease in our net income and cash flow amounts. The above may also cause effective increases in payments of interest expenses and repayment of principal amounts on fixed obligations and indebtedness denominated in USD, Euros or currencies other than the functional currencies of our key subsidiaries. For example, in the year ended 31 December 2011, adverse movements in the Turkish Lira against several foreign currencies resulted in a foreign exchange loss of TL193.4 million (RM350.3 million). This was because of USD- and Euro-denominated credit facilities and Swiss franc-denominated equipment lease agreements at Acibadem Holding, the foreign currency exposure in respect of which was not fully hedged. Such a situation may have a material adverse effect on our business, financial condition, results of operations and prospects.

## (ix) The value of our intangible assets and costs of investment may become impaired.

Due largely to our past mergers and acquisitions, goodwill and other intangible assets represent a substantial portion of our assets. Goodwill and other intangible assets were approximately RM11,585.8 million as at 31 March 2012 on a historical combined basis, representing approximately 49.8% of our total assets and 93.6% of our consolidated total equity. When we acquired Acibadem Holding, we performed a purchase price allocation exercise to identify the intangible assets acquired and goodwill arising from the acquisition, which have been recognised in our consolidated balance sheets. If we make additional acquisitions, it is likely that we will record additional intangible assets and goodwill on our consolidated balance sheets.

In accordance with applicable accounting standards, we periodically evaluate our goodwill and other intangible assets to determine whether all or a portion of their carrying values may no longer be recoverable, in which case a charge to the income statement may be necessary. Such impairment testing requires us to make assumptions and judgments regarding the estimated recoverable amount of our reporting units, including goodwill and other intangible assets (both with finite and indefinite lives) such as trademarks.

#### RISK FACTORS (cont'd)

Estimated recoverable amounts developed based on our assumptions and judgments might be significantly different if other reasonable assumptions and estimates were to be used. If estimated recoverable amounts are less than the carrying values for goodwill and other intangible assets with indefinite lives in future annual impairment tests, or if significant impairment indicators are noted relative to other intangible assets subject to amortisation, we may be required to record impairment losses in future periods.

Any future evaluations requiring an impairment of our goodwill and other intangible assets could materially affect our results of operations and shareholders' equity in the period in which the impairment occurs. A material decrease in shareholders' equity could, in turn, potentially impact our compliance with existing debt covenants and similar restrictions and our ability to pay dividends.

In addition, the estimated value of our reporting units may be impacted as a result of business decisions we make associated with the implementation of the various healthcare reform regulations. Such decisions, which could unfavourably affect our ability to support the carrying value of certain goodwill and other intangible assets, could result in impairment charges in future periods, which may have a material adverse effect on our business, financial condition, results of operations and prospects.

#### 5.1.2 Our hospitals and healthcare businesses

(i) We may be unable to successfully integrate newly acquired hospitals and healthcare businesses with our existing hospitals and healthcare businesses or achieve the synergies and other benefits we expect from such acquisitions.

We may face difficulties arising from operating a significantly larger and more complex organisation as a result of acquiring new hospitals and healthcare businesses and may not be able to effectively manage such a larger enterprise or achieve the desired profitability from such acquisitions or expansion. For example, on 24 January 2012, we acquired an indirect 60.0% equity stake in Acibadem Holding, which held an indirect 92.0% equity interest (which was later increased to 97.3% following the completion of the mandatory tender offer on 9 April 2012) in Acibadem, a provider of private hospitals and healthcare services which is listed on the ISE, a 100.0% equity interest in Acibadem Proje and a 100.0% equity interest in APlus, which significantly increased the scope and complexity of our operations due to the expansion of our geographical reach. The acquisitions we have undertaken could be subject to certain additional risks, including:

- difficulties arising from operating a significantly larger and more complex organisation and expanding into new areas and territories such as having to deal with unfamiliar government authorities and regulations;
- difficulties in the integration of the assets and operations of acquired hospitals and healthcare businesses with our existing hospitals and healthcare businesses;
- challenges in renovating and rebuilding existing hospitals and healthcare buildings and facilities or re-positioning existing hospitals and healthcare businesses that we have acquired or for which we have assumed management responsibility to meet the required operational standards;

# 5. RISK FACTORS (cont'd)

 the loss of patients or key doctors and other medical staff following any acquisitions;

- the diversion of management's attention from our existing hospitals and healthcare businesses and an interruption of, or a loss of momentum in, the activities of such hospitals and healthcare businesses:
- the failure to realise expected profitability or growth;
- the failure to realise expected synergies and cost savings;
- difficulties arising from coordinating and consolidating corporate and administrative functions, including the integration of internal controls and procedures such as timely financial reporting;
- unforeseen legal, regulatory, contractual, labour or other issues; and
- difficulties arising from language, cultural and geographic barriers.

Moreover, although we completed the acquisition of Acibadem Holding in January 2012 and have initiated the process of integrating the Acibadem hospitals and other healthcare services with our other businesses, for the immediately foreseeable future, Acibadem Holding and its ancillary businesses generally continue to exist as a discrete unit with their own resources, employees and management. If we are unable to manage the growth in our business or are unable to successfully integrate newly acquired hospitals and healthcare businesses, our ability to compete effectively could be impaired, which may have a material adverse effect on our business, financial condition, results of operations and prospects.

(ii) Our newly developed greenfield facilities may experience delays in reaching full operational capacity and may not be successfully integrated with our existing hospitals and healthcare businesses or achieve the synergies and other benefits we expect from such expansion.

New hospital projects are characterised by long gestation periods and substantial capital expenditures. We may not achieve the operating levels that we expect from newly developed greenfield facilities and we may not be able to achieve our targeted returns on investment on, or intended benefits from, these projects. Our newly developed greenfield facilities may not be successfully integrated with our existing hospitals and healthcare businesses or achieve the synergies and other benefits we expect from such expansion. Our latest major greenfield facility, Mount Elizabeth Novena Hospital in Singapore, is expected to commence operations by July 2012. However achieving full operational capacity at Mount Elizabeth Novena Hospital as well as any other greenfield hospital projects undertaken by us, including reaching our target inpatient occupancy rate, may take longer than anticipated. In addition to Mount Elizabeth Novena Hospital, we have three greenfield projects in Malaysia, two greenfield projects in Turkey (excluding one potential greenfield and one potential brownfield in Turkey) and one greenfield project in India. Additionally, we have four expansion projects in Malaysia and one expansion project each in Turkey and Macedonia. We have also entered into HMAs for one greenfield project each in China and Vietnam.

#### RISK FACTORS (cont'd)

Developing and operating new greenfield facilities could be subject to certain additional risks, including:

- difficulty pertaining to the setting up of new hospital operations, including risks related to planning, construction, securing the required approvals, permits and licenses, human resources and patient admissions;
- difficulties arising from operating a significantly larger and more complex organisation and expanding into new areas and territories, such as having to deal with unfamiliar government authorities and regulations;
- difficulties in the integration of the assets and operations of new hospitals and healthcare businesses with our existing hospitals and healthcare businesses;
- the diversion of management's attention from our existing hospitals and healthcare businesses and an interruption of, or a loss of momentum in, the activities of such hospitals and healthcare businesses;
- the diversion of doctors and patients from our existing hospitals and healthcare businesses and a loss of revenue at such hospitals and healthcare businesses;
- the failure to realise expected profitability or growth;
- the failure to realise expected synergies and cost savings;
- difficulties arising from coordinating and consolidating corporate and administrative functions, including the integration of internal controls and procedures such as timely financial reporting;
- difficulties in recruiting and retaining doctors, nurses and other healthcare professionals at existing and new hospitals;
- unforeseen legal, regulatory, contractual, labour or other issues; and
- difficulties arising from language, cultural and geographic barriers.

If we are unable to manage the growth in our business or are unable to successfully commence operations of, or integrate, newly developed greenfield facilities, our reputation and ability to compete effectively could be impaired, which would have a material adverse effect on our business, financial condition, results of operations and prospects.

#### 5. RISK FACTORS (cont'd)

(iii) If we are unable to identify expansion opportunities or experience delays or other problems in implementing such projects, our growth, business, financial condition, results of operations and prospects may be adversely affected.

Our growth strategy depends, to an extent, on our ability to fund, build or acquire and manage additional hospitals and healthcare businesses. We may also expand, improve and augment our existing hospitals and healthcare businesses. We have several such projects pending, and are continuously evaluating other projects, including acquisition opportunities, some of which we may realise in the imminent future and which may be material. Such acquisitions and expansions are capital expenditure intensive. We may not be able to identify suitable greenfield sites for new hospitals and healthcare businesses, acquisition candidates or hospital management opportunities, or negotiate attractive terms for such projects, or expand, improve and augment our existing businesses. The number of attractive expansion opportunities may be limited, and may command high valuations, and we may be unable to secure the necessary financing to implement expansion projects. Furthermore, development and construction costs of these projects may escalate substantially beyond our budgets, resulting in pressure on our financial conditions and cash flows or in the project being no longer feasible. If we are not able to successfully identify opportunities to build, acquire or expand our additional and existing hospitals and healthcare businesses or face difficulties in the process of developing, acquiring or expanding such operations, our business, financial condition, results of operations and prospects may be materially and adversely affected.

(iv) We may be subject to unknown or contingent liabilities and other inherent operational and regulatory risks relating to the businesses and companies that we acquire.

Businesses that we acquire may have unknown or contingent liabilities, including liabilities for failure to comply with healthcare laws and regulations, and we may become liable for the past activities of such businesses. In addition, acquiring publicly listed or unlisted companies, in particular, in Singapore, Malaysia, Turkey, the PRC, India or the other countries in which we operate or plan to operate involves various legal requirements or regulatory approvals, including with respect to tender offers, as well as additional costs. Further, post-completion purchase price adjustments may have been contractually agreed upon at the time of the relevant acquisitions. For example, in relation to our acquisition of Acibadem Holding which was completed in January 2012 there is a pending purchase price adjustment whereby if the TL appreciates against the USD on 31 December 2012 as compared to the exchange rate used in the acquisition agreement, subject to a cap in the movement, we would be required to pay the differential in value arising from the exchange rate movement to the vendor. In this instance, the maximum exposure to us and Bagan Lalang on an 80:20 basis is estimated to be approximately USD74.95 million. Any payment by us may substantially be recognised in our income statement. Please refer to Section 15.6 of this Prospectus under Material contracts.

# 5. RISK FACTORS (cont'd)

Moreover, our ability to fund, build, acquire or manage new hospitals is subject to various factors that may involve delays or problems, including the failure to receive or renew regulatory approvals, constraints on human and capital resources, the unavailability of equipment or supplies or other reasons, events or circumstances which we may not foresee. Future projects may incur significant cost overruns and may not be completed on time or at all. We generally rely on the owners of the hospitals we operate under HMAs to develop those hospitals. If these owners do not provide adequate resources to successfully develop these hospital projects, our fee income may suffer as a result.

Potential title uncertainties regarding the lands on which our hospitals and potential acquisition targets and operation and management opportunities are or may be located, including related litigation, may also cause delays in, and may otherwise curtail, the acquisition of other hospitals, the building of new hospitals and other expansion opportunities. Our Mount Elizabeth Novena Hospital project under development in Singapore and Gleneagles Medini Hospital project which is in the planning stage of development in Malaysia are the largest that we have undertaken, and the scale of these projects may exacerbate any or all of the abovementioned factors.

# (v) We may be subject to competition laws and regulations in certain countries in which we operate.

Competition laws and regulations may limit our growth and subject us to antitrust and merger control investigations, particularly in the core countries in which we operate. The Singapore competition regime generally favours increased competition. However, we may be restricted from making further acquisitions or continuing to engage in particular practices to the extent we hold a dominant position in the market we operate in. In addition, violation of such laws or regulations could potentially expose us to financial penalties or rights of private action. The Malaysian competition regime generally favours increased competition. While there is no merger control, we may be subject to anti-trust investigations, restricted from continuing to engage in practices found to be anti-competitive and, to the extent we hold a dominant position in the market we operate in, restricted from continuing to engage in practices that are found to be an abuse of that dominance. In addition, violation of such laws or regulations could potentially expose us to financial penalties, or rights of private action. The Turkish merger control regime prohibits transactions that create or strengthen a dominant position in Turkey. Although the market for the provision of healthcare services by private hospitals in Turkey is highly fragmented and we did not encounter any significant competitive concerns with regard to the acquisition of Acibadem Holding, mergers and acquisitions in the healthcare services sector are carefully examined by the Turkish Competition Board because the relevant geographic markets they consider are usually defined on a narrow scope, such as by city.

We cannot predict the effect of any investigations by competition authorities on our business. If, as a result of any investigation by the relevant authorities, we are subjected to financial or other penalties or we are prohibited from engaging in certain types of businesses or practices, our business, financial condition, results of operations and prospects may be materially and adversely affected.

#### RISK FACTORS (cont'd)

(vi) We may not be able to successfully compete for patients with other hospitals and healthcare providers across the countries and regions in which we operate.

The hospital and healthcare business is highly competitive, and competition among hospitals and other healthcare providers for patients has intensified in recent years. Generally, other hospitals in the local communities we serve provide services similar to those offered by our hospitals. Quality measures required in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate and future trends toward clinical transparency may have an unanticipated impact on our competitive position and patient volumes. If any of our hospitals achieve poor results (or results that are lower than our competitors) in respect of these quality measures or on patient satisfaction surveys or if our standard charges are higher than our competitors, our patient volumes could decline.

We compete with government-owned hospitals, other private hospitals, smaller clinics, hospitals owned or operated by non-profit and charitable organisations and hospitals affiliated with medical colleges in the regions in which we operate. We will also have to compete with any future healthcare businesses located in the regions in which we operate. Moreover, some of these competitors may be more established and have greater financial, personnel and other resources than our hospitals. In particular, our competitors include hospitals owned or managed by government agencies and trusts, which may have access to wider financing options or may be in a better commercial position to negotiate for purchase of inventory on more favourable terms than private hospitals owned and managed by for-profit interests, such as ourselves. In addition, even in situations where one of our hospitals is the dominant or sole provider of healthcare services in a city or region, patients may favour other hospitals or other healthcare facilities in surrounding cities or nearby regions. New or existing competitors may price their services at a significant discount to ours or offer greater convenience or better services or amenities than we provide. Smaller hospitals, stand-alone clinics and other hospitals may exert pricing pressures on some or all of our services and also compete with us for doctors and other medical professionals. Some of our competitors also have plans to expand their hospital networks, which may exert further pricing and recruitment pressure on us. If we are forced to reduce the price of our services or are unable to attract patients and doctors and other healthcare professionals to our hospitals, our business, financial condition, results of operations and prospects may be materially and adversely affected.

#### RISK FACTORS (cont'd)

# (vii) We are highly dependent on our doctors, nurses and other healthcare professionals, as well as other key personnel.

Our performance and the execution of our growth strategy depend substantially on our ability to attract and retain leading doctors and other healthcare professionals in the fields and regions relevant to our growth plans. We compete for these personnel with other healthcare providers, including providers located in Singapore, Malaysia, Turkey, India, the PRC, Australia, the United States and Europe.

The demand for doctors is highly competitive. The supply of specialist doctors is limited by the training period, which can be up to 15 years and even longer for certain medical specialties. We believe that the key factors that doctors consider before deciding where they will work include the reputation of the hospital and its owner, the quality of the facilities, the specialties offered by the hospital, research and teaching opportunities, compensation (subject to local rules and regulations) and community relations. We may not compare favourably with other healthcare providers on one or more of these factors. Many of these healthcare professionals are well-known personalities in their fields and regions in which they practice with large patient bases and referral networks, and it may be difficult to negotiate favourable terms or arrangements with them. The majority of our doctors in Singapore and Malaysia are independent medical practitioners who have purchased or leased office space or are co-located at our hospitals. However, they are not under any obligation to continue to maintain their clinics at our hospitals or to refer their patients for treatment at our facilities. If they choose to refer their patients for treatment at our competitors' hospitals or if they choose to leave our hospitals and open clinics at our competitors' hospitals, in which case their patients may also choose to be treated at our competitors' hospitals, we may not be able to continue to provide a high quality of service at our hospitals and therefore the level of our patient intake will be adversely affected, which may have a material adverse effect on our business, financial condition, results of operations and prospects.

Our performance also depends on our ability to identify, attract and retain other healthcare professionals, including nurses, physiotherapists, radiographers and pharmacists, to support the multi-specialty and complex treatment practices at our hospitals. In particular, the worldwide nursing shortage may make it difficult for us to attract and retain nurses who may choose to pursue better opportunities outside the countries in which we operate. Such shortage may also cause salaries and wages for nurses to rise.

In addition, both doctors and nurses qualified in one country may not be recognised in another country and may not be able to easily move due to immigration policies or foreign worker quotas, particularly in Singapore, or other reasons. Consequently, this makes it difficult for us to employ and deploy doctors and nurses qualified to work outside the countries in which we operate.

#### RISK FACTORS (cont'd)

If we are unable to attract or retain doctors or other medical personnel as required, we may not be able to maintain the quality of our services and we could be forced to admit fewer patients to our hospitals, which may have a material adverse effect on our business, financial condition, results of operations and prospects. We have seen an increase in costs to recruit and retain medical personnel in recent years, and we expect such costs to continue to increase in the future, which may adversely affect our profitability. Although we have not seen such increases in certain segments of our business, including Acibadem Holding, we cannot assure you that such increases will not occur in the future. Please refer to Section 8.2.16 of this Prospectus under Personnel for further details on the Group's employees.

### (viii) We are dependent on certain key senior management.

We are dependent on certain members of our senior management team, including some who have been with our Group since its inception, to manage our current operations and meet future business challenges. In particular, the services of Dr Lim Cheok Peng, our Managing Director and the Vice Chairman of PPL, Dr Tan See Leng, our Executive Director, the Managing Director and Group Chief Executive Officer of PPL, Mehmet Ali Aydinlar, the Chairman and Chief Executive Officer of Acibadem, Yalcin Nak, the Deputy General Manager of Acibadem, Tan Sri Dato' Dr Abu Bakar Bin Suleiman, the President of IMU Education, Dr Mei Ling Young, the Provost of IMU, and our most senior doctors, who typically practice at individual hospitals, have been integral to the development and business of our Group. Although we have succession plans in place and continue to develop our talent pool in order to ensure management continuity, the loss of the services of any of these persons may have a material adverse effect on our business, financial condition, results of operations and prospects.

(ix) Our hospitals and healthcare businesses are currently geographically concentrated through our various subsidiaries, and we may not gain acceptance or be able to replicate our business strategies successfully outside our current markets, all of which may place us at a competitive disadvantage and limit our growth opportunities.

We currently operate hospitals primarily in Singapore, Malaysia and Turkey, which accounted for an aggregate of substantially all of our revenue on a proforma basis for the year ended 31 December 2011 and the three months ended 31 March 2012, respectively. This concentration increases the risk that, should adverse economic, regulatory, competitive or other developments occur within these countries, our business and financial results may be adversely affected. Moreover, our performance at our existing hospitals will depend in part on our ability to attract patients from regions outside Singapore, Malaysia and Turkey.

# 5. RISK FACTORS (cont'd)

In addition, our plans to expand beyond our current markets are subject to various challenges, including those relating to our lack of familiarity with the cultures and economic conditions of these new regions and our lack of brand recognition and reputation in such regions. We are also currently at various stages of negotiations, including in some cases, following the signing of nonbinding memoranda of understanding, with a number of other parties to assume HMAs and acquire greenfield sites for hospitals and healthcare facilities outside our current markets. We may not be successful in operating such hospitals and healthcare facilities. Further, if one or more of these hospitals or healthcare facilities were to join our network, it may be more difficult for us to integrate them or capitalise on our existing brand equity with respect to these hospitals and healthcare facilities as our experience of operating outside Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we currently operate is limited. If we are not successful in expanding our network, our business, financial condition, results of operations and prospects may be materially and adversely affected.

(x) Our revenue is dependent on the provision of inpatient treatments, ancillary services and outpatient primary care to individual patients, corporate clients and government clients who opt for private healthcare services, all of which could decline due to a variety of factors.

Our primary source of revenue is from inpatient treatments. Growth in inpatient income and increasing or maintaining occupancy rates at our hospitals is highly dependent on brand recognition, wider acceptance in the communities in which we operate, our ability to attract and retain well-known and respected doctors, our ability to offer desired and efficient services in the communities in which we operate, and our ability to develop complex treatment practices and compete effectively with other hospitals and clinics. Growth in revenue from inpatient treatments may also be impaired by a decrease in medical travellers. Medical travellers tend to receive more complex treatment and procedures that are higher revenue intensive, which results in the average revenue per medical traveller being comparatively higher than the average revenue per inpatient. A decrease in medical travellers may cause a larger decrease in our revenue from inpatient treatments than a similar decrease in local patients. In addition to inpatient treatments, our revenue is dependent on the provision of ancillary services, such as diagnostic laboratory services, as well as the provision of outpatient primary care, including executive health screening. Our inability to increase revenue from inpatient treatments and complex medical treatments that have high revenue intensity, manage inpatient occupancy, or increase revenue from outpatient primary care and ancillary services, may have a material adverse effect on our business, financial condition, results of operations and prospects.

In addition, we are affected by the financial ability and the willingness of individual patients, as well as corporate clients and government clients, to pay for private healthcare services. A slowdown in the economies in which we operate may lead to a decrease in demand for private healthcare services as more individual patients may opt for subsidised public healthcare services or treatment from other private healthcare providers that are more price competitive. Corporate clients typically conduct periodic reviews on the level of medical benefits provided to their employees and any changes to these medical benefits may affect the value of our corporate contracts. A decrease in the demand for private healthcare services from individual patients, corporate clients and government clients may have a material adverse effect on our business, financial condition, results of operations and prospects.

#### RISK FACTORS (cont'd)

(xi) If we do not receive payment on a timely basis from private healthcare insurers, government-sponsored insurance, corporate clients or individual patients, our business and results of operations could be adversely affected.

The primary collection risk of our account receivables relates to the failure by both private and government healthcare insurers, as well as corporate clients, and individual patients to pay us in a timely manner and in full for the services we have provided. It is possible that healthcare insurers and corporate clients may change their reimbursement policies and coverage plans in the future such that the services we have provided to patients are no longer covered.

In particular, in Turkey, although SGK-funded patients do not form a substantial part of Acibadem's patient portfolio, if the SGK agreements are terminated at those of Acibadem's hospitals with full SGK agreements and Acibadem is not able to replace those full SGK agreements with partial SGK agreements or to transition to only serving patients who are able to pay outside the SGK system, the number of patients who choose to be treated at those hospitals may decrease and the revenue of those hospitals may decrease. In addition, individual patients who do not have healthcare insurance may not be able to pay the full fees for the services they have received. If we do not receive payment on a timely basis from private healthcare insurers, government-sponsored insurance, corporate clients or individual patients, our business, financial condition, results of operations and prospects may be materially and adversely affected.

(xii) Compliance with applicable safety, health, environmental and other governmental regulations may be costly and adversely affect our competitive position and results of operations.

We are subject to national and local laws, rules and regulations in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate governing, among other things:

- the conduct of our operations;
- additions to facilities and services;
- the adequacy of medical care;
- the quality of medical facilities, equipment and services;
- the purchase of medications and pharmaceutical drugs;
- the noise pollution, discharge of pollutants to air and water and handling and disposal of bio-medical, radioactive and other hazardous waste;
- the qualifications of medical and support personnel;
- the confidentiality, maintenance and security issues associated with health-related information and medical records; and
- the screening, stabilisation and transfer of patients who have emergency medical conditions.

#### 5. RISK FACTORS (cont'd)

Safety, health and environmental laws and regulations in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate are stringent and it is possible that they will become significantly more stringent in the future. If we are held to be in violation of such regulatory requirements, including conditions in the permits required for our operations, by courts or governmental agencies, we may have to pay fines, modify, suspend or discontinue our operations, incur additional operating costs or make capital expenditures. Our employees may also be faced with criminal charges in some instances. Any public interest or class action legal proceedings related to such safety, health or environmental matters could also result in the imposition of financial or other obligations on us. Any such costs may have a material adverse effect on our business, financial condition, results of operations and prospects.

# (xiii) Lease costs for our Singapore hospitals will rise, which could adversely affect our business.

Save for Mount Elizabeth Novena Hospital, we lease all of the hospitals we operate in Singapore from PLife REIT. Under the terms of the leases, the rent payable for each of these Singapore hospitals is the higher of (i) the aggregate of a base rent and a variable rent which is tied to 3.8% of the hospital's adjusted revenue for the relevant financial year; and (ii) the total rent paid in the immediate preceding year, adjusted for any growth in the Singapore consumer price index ("Singapore CPI") plus 1.0% of such total rent paid in the immediate preceding year. A growth in the Singapore CPI will therefore result in an increase in the rents payable in respect of the Singapore hospitals leased from PLife REIT. There is no assurance that such increases in rent will not have an adverse impact on our business, financial condition, results of operations and prospects may be materially and adversely affected.

Our leases from PLife REIT have terms of 15 years commencing from the date on which PLife REIT was listed on the SGX-ST in 2007. The leases will expire in 2022, with an option to extend them for a further term of 15 years upon the expiry of the initial term by giving a written notice. However, PLife REIT may terminate the leases early in the event of any breach of the terms of lease, including delay in payment of annual rent, usage of the property other than for the purpose for which it was allotted, or transfer or assignment of land without prior consent of the lessor. If any of these leases is terminated or expires and is not renewed, we may be unable to continue operations at the hospital located at the site, in addition to disruption to our business operations, we could lose our investments located on the leased sites, which may have a material adverse effect on our business, financial condition, results of operations and prospects. For the year ended 31 December 2011, the revenue attributable to the hospitals leased from PLife REIT accounted for approximately 27.3% of the total revenue of our Group. Please refer to Annexure H of this Prospectus under Details of our material properties for further details on the lease terms of the Singapore hospitals which are leased from PLife REIT.

# 5. RISK FACTORS (cont'd)

(xiv) We have been and could become the subject of or perceived to be associated with governmental investigations, claims and litigation, as well as medical malpractice litigation brought by patients.

Healthcare companies are subject to numerous investigations by various governmental agencies and claims and litigation by patients. Certain of our individual facilities have received, and other facilities may receive, government inquiries from, and may be subject to investigations by, national, provincial and municipal agencies. Governmental agencies and their agents, such as the Ministry of Health in each of Singapore, Malaysia and Turkey, as well as the SGK in Turkey, conduct audits of our healthcare operations. Private payers may conduct similar post-payment audits, and we also perform internal audits and monitoring. Should we be found to be noncompliant with any of these laws, regulations or programmes, depending on the nature of the findings, we may face penalties, suspension of operations or even revocation of operating licenses, which may materially and adversely affect our business, our financial condition, results of operations and prospects.

In addition, with the advent of new technologies and modalities of treatment, the amount of medical malpractice litigation brought by patients has increased across the industry. Such medical malpractice litigation is typically brought against the patient's doctor and may also seek to include as a defendant the hospital at which treatment was given. Due to the fact that we treat complex medical conditions at our hospitals, such as living-related liver and kidney transplants, cancer and heart and vascular issues, which do not have guaranteed positive outcomes, we are exposed to such medical malpractice litigation.

Since many of our doctors in Singapore and Malaysia are independent medical practitioners, we are unable to control their practice even though we may be held responsible for their actions by a court. We may not be able to withdraw our credentials granted to a doctor who is repeatedly sued by his or her patients absent a finding or other similar action by the local medical association or other relevant regulatory authority. Further, even if our hospitals are not involved in such medical malpractice litigation, the reputation of our hospitals may be adversely affected by our association with the doctor involved in the medical malpractice litigation. If such medical malpractice litigation is not decided in our or the doctor's favour, our business, financial position, results of operations and prospects may be materially and adversely affected.

#### RISK FACTORS (cont'd)

(xv) Rapid technological advances, technological failures and other challenges related to our medical equipment and information technology systems could adversely affect our business.

We use sophisticated and expensive medical equipment in our hospitals to provide services, including devices required for complex treatment procedures, such as the TomoTherapy Hi Art system in Mount Elizabeth Hospital, an advanced integrated cancer treatment system in Acibadem Kozyatagi Hospital and Acibadem Maslak Hospital, and the da Vinci robotic surgical system in Mount Elizabeth Hospital, Acibadem Maslak Hospital, Acibadem Kadikoy Hospital and Acibadem Bakirkoy Hospital. Medical equipment often needs to be upgraded frequently as innovation can rapidly make existing equipment obsolete. Replacement, upgrading or maintenance of equipment may involve significant costs. In addition, because of the high costs of medical equipment, we may not maintain back-up equipment, and, therefore, if such equipment is damaged or breaks down, our ability to provide the relevant services to our patients may be impaired. If we are unable to keep up with technological advances, our doctors and patients may turn to other hospitals which have more advanced equipment and our competitive edge will be reduced, which may have a material adverse effect on our business, financial condition, results of operations and prospects.

Our information technology systems are a critical part of our business and internal control and management systems, and help us manage clinical systems, medical records and inventory. We also rely on our information technology systems to practice telepathology, where our doctors examine laboratory specimens via advanced video conferencing arrangements. Any technical failures associated with our information technology systems, including those caused by power failures and computer viruses and other unauthorised tampering, may cause interruptions in our ability to provide services to our patients. Also, if our information technology systems are not upgraded as needed, we may not be able to adequately manage our clinical systems, medical records and inventory.

In addition, we may be subject to liability as the result of any theft or misuse of personal information stored on our systems. In Singapore, regulations governing the operation of private hospitals and medical clinics require licensees of a private hospital, medical clinic or healthcare establishment to keep and maintain proper medical records. In this regard, such licensees are required to take all reasonable steps, including implementing such processes as are necessary, to ensure that such medical records are accurate, complete and up-to-date and to implement adequate safeguards (whether administrative, technical or physical) to protect the medical records against accidental or unlawful loss, modification or destruction, or unauthorised access, disclosure, copying, use or modification. Any contravention of these regulations would render the person committing the offence liable on conviction to a fine or imprisonment. In Malaysia, regulations governing private healthcare facilities require such healthcare facilities to maintain an appropriate patient medical records system and to be responsible for safeguarding the information on the patients' medical records against loss, tampering or use by unauthorised persons. Any contravention of these regulations would render the person committing the offence liable on conviction to a fine or imprisonment. In Turkey, if healthcare providers are held to have breached their obligation to ensure the confidentiality of patient treatment and patient's personal information, they may have to pay compensation to the patient and face criminal liability claims.

# 5. RISK FACTORS (cont'd)

The information technology systems of our key subsidiaries, namely PPL, Acibadem Holding and IMU Health, are not fully integrated at a Group level and if we are unable to successfully integrate the information technology systems across our Group or if there are any technical failures of the systems while doing so, the intended operating efficiency of our Group's information technology systems may not be realised and our business, financial condition, results of operations and prospects may be materially and adversely affected.

(xvi) Some of our employees are unionised, and we may be subject to labour activism, unrest, slowdowns and increased wage costs and may be unable to maintain satisfactory labour relations.

As at 31 March 2012, we have more than 24,000 personnel (not including independent medical practitioners), of which approximately 1,300 were members of labour unions in Singapore and Malaysia. As at the LPD, none of our employees in Turkey belong to labour unions. Singapore and Malaysia have labour legislation that protects the interests of workers, including legislation that sets forth detailed procedures for the establishment of unions, dispute resolution and the termination of employees, and legislation that imposes certain financial obligations on employers upon the retrenchment of employees, subject to certain conditions under the relevant legislation. We are also party to legal proceedings in a number of labour matters pending in various courts. Any significant increase in such labour related disputes could adversely affect our reputation amongst our current and future employees. If more of our personnel unionise, it may become difficult for us to maintain flexible labour policies, and may increase our costs and have a material adverse effect on our business, financial condition, results of operations and prospects.

(xvii) Challenges that affect the healthcare industry may also have an effect on our operations.

We are impacted by the challenges currently facing the healthcare industry. We believe that the key ongoing industry-wide challenges are providing high quality patient care in a competitive environment and managing costs.

In addition, our business, financial condition, results of operations and prospects may be affected by other factors that affect the entire industry, including us, such as:

- technological and pharmaceutical improvements that increase the cost of providing, or reduce the demand for, healthcare;
- general economic and business conditions at local, regional, national and international levels;
- demographic changes;
- an increase in the threat of terrorism or armed conflicts and the
  occurrence of natural and man-made disasters that affect travel
  security or the global economy could reduce the volume of medical
  travellers;
- improvements in the level of quality of healthcare services in neighbouring countries that may affect the stream of medical travellers coming to our hospitals;
- changes in the supply distribution chain or other factors that increase the cost of supplies;

# RISK FACTORS (cont'd)

 stricter regulations governing protection of sensitive or confidential patient information from unauthorised disclosure;

- stricter regulations governing the purchase of medications and pharmaceutical drugs, which are highly regulated; and
- reputational and potential financial risk to our hospital operations caused by the independent actions of doctors, including the prices they charge patients for their services.

In particular, the patient volumes and operating income at our hospitals are subject to economic and seasonal variations caused by a number of factors, including, but not limited to:

- unemployment levels;
- the cultural and business environment of local communities and in the home countries of medical travellers;
- the number of uninsured and underinsured patients in local communities;
- seasonal cycles of illness;
- climate and weather conditions; and
- recruitment, retention and attrition of physicians and other medical staff, including nurses and pharmacists.

Any failure by us to effectively manage these challenges may have a material adverse effect on our business, financial condition, results of operations and prospects.

#### 5.1.3 Our education business

(i) We are subject to approval and licensing from various ministries in order to recruit students, operate our university and colleges and to award degrees and diplomas.

Authorisations from certain licensing agencies or ministries are required to recruit students, operate schools and grant degrees and diplomas. The MOHEM and the relevant regulatory bodies in Malaysia limit the number of students in new programmes in the first year of student intake until such programmes are fully accredited. It also requires compliance with the stipulated faculty to student ratio for each programme. If we are unable to meet the standards and requirements set by such agencies or ministries or if such standards and requirements change, we could be required to cease offering the programmes that do not meet such standards and requirements or we could be denied the ability to increase subsequent intakes of students from the number of students limited initially, which could have a material adverse effect on our business, financial condition, results of operations and prospects. As at the LPD, we had successfully met such standards and requirements where required.

### RISK FACTORS (cont'd)

IMU, Pantai College and Parkway College have been visited as required by law for accreditation by the MOHEM and the relevant regulatory authorities in Malaysia and the Singapore Ministry of Education, respectively, and, as at the LPD, the authorities had continued to grant their respective approvals for the degree- and diploma-granting operations at all three institutions. In addition, graduates' degrees and diplomas must be recognised by the relevant agencies or ministries in order for them to be employed in their professions. IMU continues to develop new programmes as part of its growth. As new programmes are launched, they are not yet fully accredited and operate initially under provisional accreditation. Full accreditation is carried out just prior to the graduation of the first cohort of students. If these programmes do not meet all the necessary standards and requirements to become fully accredited, IMU may have to suspend or cease offering such programmes, which may have a material adverse effect on our reputation, business, financial condition, results of operations and prospects.

(ii) IMU may not be able to maintain existing relationships with its partner universities, which could lower our enrolment levels and adversely affect its business.

IMU currently has partnerships with a network of 37 universities globally. Based on the current enrolment for its medical and dental programmes, up to approximately 60.0% of its students select the transfer option. Please refer to Section 8.2.7 of this Prospectus under International Medical University. The partner universities have contracts with IMU for the transfer of students, but it is a non-exclusive relationship and the partner universities have no obligation to continue the relationship. Some partner universities have concurrent relationships with other private institutions in Malaysia in medical and other health related programmes. If these other private institutions begin to offer similar programmes to compete with IMU or, upon the expiration of the contract with IMU, the partner universities may freely transfer their relationships to such private institutions.

The quality of IMU's students that transfer to partner universities is a very important consideration in the continuing relationship with its partner universities. If the academic performance of IMU's students declines, IMU's relationships with its partner universities may be affected, resulting in their refusal to accept transfer students from IMU. In this situation, it may also be more difficult for IMU to renew its contracts with its partner universities. Further, IMU limits its partnerships to globally renowned universities, so it may not be able to increase the number of partner universities due to the limited number of such renowned medical universities globally. Currently, IMU's partner universities are located in the United Kingdom, Australia, New Zealand, Ireland, North America and China. If government policy in these countries with regard to international transfer students changes, the partner schools may be required to reduce or eliminate the number of transfer opportunities currently available to IMU's students. For example, some of our partner universities in Canada were required by government policy in 2003 to 2004 to decrease or eliminate the transfer opportunities they offered to international students. One of the main attractions of the transfer option is the opportunity for post-graduate training and employment in the country of the partner universities. Any changes to government policies relating to employment of non-citizens will also affect demand for the transfer option. As the transfer option contributes significantly to IMU's revenue, any factor that decreases such demand, including if IMU is unable to maintain existing relationships with its partner universities, may materially and adversely affect our reputation, business, financial condition, results of operations and prospects.

#### 5. RISK FACTORS (cont'd)

(iii) Our performance depends on our ability to recruit and retain high quality faculty and other education professionals as well as high quality students.

The success of IMU, Pantai College and Parkway College depends in part on the number and quality of the faculty and other education professionals. All of IMU's faculty have employment contracts with terms ranging from three to five years. In addition, as at the LPD, approximately 42.3% of IMU's faculty were expatriates. If they decide or are required by government policies to leave or are attracted back to their countries of origin or to other countries, IMU may not be able to hire sufficient numbers of qualified faculty to meet the stipulated staff to student ratio required by the MOHEM or hire the requisite quality of faculty to maintain its quality of education.

The ability to recruit and retain local faculty is also challenging in an increasingly competitive landscape, as the remuneration and benefits in the public sector from where IMU draws many of its local senior faculty have improved significantly. The proliferation of educational institutions offering medical and health related programmes has further contributed to the acute shortage of qualified faculty. IMU also depends on the quality of the research carried out at its facilities and resulting publications to attract and retain faculty, education professionals and students. Well-funded, quality research publications that have a high impact factor and are quoted by experts in the field contribute to the reputation of IMU. If IMU is unable to provide adequate resources for research or if it fails to produce quality research and publications, it may not be able to attract and retain its faculty and other education professionals and its students and as a result, our business, financial condition, results of operations and prospects may be materially and adversely affected.

(iv) Some of our students depend on student financial aid and loans for a portion of the payment of our tuition fees, a reduction of which could affect our enrolment level and ability to collect full tuition.

Students attending IMU, Pantai College and Parkway College finance their education through a combination of family contributions, individual resources, financial aid and loans (including IMU-provided scholarships), tuition reimbursement from their employers (including PPL) and private foundations as well as funding from public sources. Government-sponsored financial aid and loans are of great importance to IMU. As at 31 December 2011, such aids and loans contributed 51.0% to IMU's total tuition fee revenue. As at 31 December 2011, 36.0% of the tuition fees was funded by the National Higher Education Fund, an agency under the purview of the MOHEM.

The government-sponsored financial aid and loans in which many of the students at IMU, Pantai College and Parkway College participate, including the National Higher Education Fund in Malaysia, are subject to policy and budgetary considerations. For example, the Malaysian government may review the eligibility criteria or the amount of loans being made available to students for the grant of study loans under the National Higher Education Fund from time to time. There is no assurance that government funding for the financial aid programmes in which the students participate will be maintained at current levels, or will not be revised or removed entirely. In addition, if there is a revocation of recognition of any of the programmes that IMU, Pantai College and Parkway College offer, students under such programmes will no longer be eligible for government-provided study loans, including the National Higher Education Fund.

### 5. RISK FACTORS (cont'd)

A reduction in funding levels to financial aid or loans programmes could result in lower enrolments. Furthermore, the programmes offered by IMU, Pantai College and Parkway College are designed to be completed within particular timeframes of generally three to five years. As a result, the effect of a decline in student enrolment in a year for a particular programme would persist for the remaining years of such programme due to the recurring nature of education revenue. A decline in student enrolment may have a material adverse effect on our business, financial condition, results of operations and prospects.

(v) If IMU experiences delays or other problems in implementing new programmes, or continuing to implement its existing programmes, our growth, business, financial condition, results of operations and prospects may be materially and adversely affected.

IMU's growth strategy depends on its ability to expand, improve and augment its programmes. In 2010, IMU launched new programmes in chiropractic and Chinese medicine, and is continuously developing other healthcare programmes, some of which may be realised in the future and which may be material. For example, IMU intends to introduce two new programmes in 2012. The number of attractive expansion opportunities may be limited, and may require the establishment of expensive teaching facilities, for which IMU may be unable to secure the necessary financing to implement expansion projects.

In addition, IMU depends on access to a network of MOH Malaysia hospitals in Wilayah Persekutuan Kuala Lumpur, Selangor, Negeri Sembilan and Johor where it provides training for students in its medical, dental, pharmacy, nursing, nutrition and dietetics and biomedical sciences programmes. Should the MOH Malaysian change its policy with regard to the ability of private institutions to access and use its hospitals as teaching hospitals, and IMU is unable to find equivalent replacements for its students and programs, IMU's growth and our business, financial condition, results of operations and prospects may be materially and adversely affected.

Any new programmes that IMU undertakes could be subject to a number of risks. IMU may face challenges in recruiting students for new programmes due to the fact that the profession being taught may not be well known locally, as was the case initially for the chiropractic programme. Any new or repositioned clinical facilities for such programmes will require significant managerial and financial resources. The costs and time required to integrate such new teaching facilities with IMU's existing operations could cause the interruption of, or a loss of momentum in, the activities of such teaching facilities. All of these factors may have a material adverse effect on IMU's growth and on our business, financial condition, results of operations and prospects.

# 5. RISK FACTORS (cont'd)

#### 5.2 Risks related to our countries of operation

(i) We are subject to political, economic and social developments as well as the laws, regulations and licensing requirements in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate.

# Political, economic, social and legal developments

Our business, prospects, financial condition and results of operations may be adversely affected by political, economic, social and legal developments that are beyond our control in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate. Such political and economic uncertainties include, but are not limited to, the risks of war, terrorism, nationalism, expropriation or nullification of contracts, changes in interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, methods of taxation and tax policy, unemployment trends, and other matters that influence consumer confidence, spending and tourism (including medical travellers' frequency of travel and destination of choice). Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude. Negative developments in the socio-political environment in Singapore, Malaysia, Turkey, the PRC, India or the other countries in which we operate, including the secession of member states from the European Union, may adversely affect our business, financial condition, results of operations and prospects. In addition, changes in tax laws or other regulations or actions taken by the government in countries in which we operate to partially or wholly nationalise our Company or our operating assets may have a material adverse effect on our business, financial condition, results of operations and prospects.

#### Licences, approvals and permits

Our business operations require that we obtain a number of regulatory licenses, approvals and permits. In addition, we may expand our business to cities and provinces in which we do not currently operate. Accordingly, we will continue to seek to acquire the relevant licenses, approvals and permits at the municipal, provincial and/or ministry levels of Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate. Except as described below, we have acquired the relevant licenses, approvals and permits at the municipal, provincial and/or ministry levels of Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate.

We cannot assure investors, that upon expiration of the licenses, approval or permits under which our operations operate, we will be able to successfully renew them in a timely manner or at all, or that the renewal of such licenses will not be attached with conditions which we may find difficult to comply with, or that if the relevant authorities enact new laws and regulations, we will be able to successfully meet their requirements. Healthcare legislation in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate also set forth certain restrictions, which may include restrictions on ownership, obtaining new licenses, capacity expansion and personnel transfers which may have material effects on our hospitals' operations.

## The PRC

In the PRC, our Chengdu Medical Centre in Chengdu has been in operation under our subsidiary, Chengdu Rui Rong, since February 2008, but we only acquired a medical operations license for the medical centre on 17 December 2010 and a business licence on 9 May 2011. However, as to the period from February 2008 until May 2011 we may be fined by government regulators in the PRC for having operated the medical centre without the requisite valid license.

# 5. RISK FACTORS (cont'd)

In January 2008, Parkway gave its in-principle approval to set up the medical centre on the basis that a Sino-foreign joint venture license would be applied for at the same time. The medical centre had previously operated out of a temporary space at Chengdu First Peoples' Hospital and the stand-alone medical centre was subsequently completed in October 2008. Parkway and the Chengdu Health Bureau subsequently signed a memorandum of understanding in February 2009, which allowed Parkway to provide medical services under the auspices of the Chengdu Hospital of Integrated Traditional and Western Medicine from January 2009 until December 2009. During such period, Parkway may secure a local PRC partner with which to set up a legal entity. Parkway was not able to secure such a suitable local partner and, subsequently, set up Shanghai Shu Kang, an entity whose shares are held through contractual arrangements by two of our employees in the PRC, after which we were able to procure licences for the medical centre. If we are fined for such delay, our business, financial condition, results of operations and prospects may be materially and adversely affected.

#### <u>India</u>

Certain cities in India require prior approval for the purchase, construction and expansion of healthcare facilities. The failure to obtain any required approval or the failure to maintain a required licence could impair our ability to operate or expand our operations in India. For example, Gieneagles Khubchandani Hospital has applied for the renewal of an approval from the relevant authorities required for its development activities. Please refer to note (16) under Properties leased / tenanted by our Group in Annexure H of this Prospectus for further details of approvals which have not been received by Gleneagles Khubchandani Hospital. If we do not receive such approvals. the expected date of commencement of operations of the hospitals may be delayed. Moreover, if any of our other operating licences, registrations, clearances or approvals are not renewed, we may be unable to offer certain of our services, fined by government regulators in India for not obtaining the necessary clearances, licences, registration and other approvals and renewals required or may be required to discontinue our operations at one or more hospitals in India, and this may have a material adverse effect on our business, financial condition, results of operations and prospects.

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# 5. RISK FACTORS (cont'd)

#### Turkey

Consistent with market practice in Turkey, as at the LPD, Acibadem owned, directly and indirectly, a majority interest in eight of its nine outpatient clinics (as at the LPD, Tolga Saglik, which is the license owner of Levent Medical Centre, is not a subsidiary of Acibadem. For further information, please refer to note (1) of the table setting forth certain information about Acibadem's outpatient clinics as at the LPD in Section 8.2.6 of this Prospectus), and is in the process of acquiring a 65.0% interest in a tenth outpatient clinic. In order to operate in Turkey, medical centres and policlinics are required to obtain and maintain certain authorisations, permits and licences pursuant to applicable regulations. The failure to obtain or maintain such authorisations, permits and licenses or any other violation of the applicable regulations may result in revocation of the licenses. For instance, the Turkish Clinic Regulation requires all the ultimate shareholders of the holders of licenses for medical centres and outpatient clinic to be doctors, with effect from 9 March 2000. Each of the nine outpatient clinics owned by Acibadem holds a compliance certificate, which is the operation certificate for outpatient clinics that commenced operations before 2008. In addition, medical centres and policlinics that commenced their operations prior to 2008 may be required to conduct certain improvement works (such as lighting of examination rooms, inclusion of changing rooms, widening of corridors and improvement of patient waiting rooms and restrooms) for which the approval of MOH Turkey shall be obtained before 31 December 2013 in order to maintain the compliance certificate. Such improvements have yet to be implemented in the Acibadem outpatient clinics. Surgical operation licenses and surgical operation responsible doctor licenses are also required for commencing such operations. These permits are issued for an indefinite term and remain valid unless the operation certificate or surgical operation license is revoked and the medical centre's relationship with the responsible doctor is terminated. Failure to maintain any of the licences or comply with Turkish healthcare regulations as discussed above may result in a suspension of the relevant activities. In case of such event, we may apply for the conversion of such medical centres and outpatient clinics into hospitals as permitted by relevant regulations. Please refer to Annexure A of this Prospectus for further details of healthcare and other regulations in Turkey applicable to us and our business.

The total share of revenue, PAT and assets of the outpatient clinics which do not comply with the Turkish Clinic Regulation as a percentage of Acibadem Holding's consolidated revenue, PAT and assets for the financial year ended 31 December 2011 is approximately 4.6%, -3.7% and 1.7% respectively, and as a percentage of Acibadem Holding's consolidated revenue, PAT and assets for the three months ended 31 March 2012 is approximately 4.3%, 2.6% and 1.7% respectively.

Although, as at the LPD, none of our subsidiaries in Turkey that operate outpatient clinics had received any negative notification from MOH Turkey, there can be no assurance that the relevant Turkish government agencies will not pursue a stricter path in the implementation of these healthcare regulations. Further, changes in existing laws or regulations or their enforcement or application could adversely affect our business. Additionally, the MOH Turkey has the authority to revoke operation licences of the hospitals in the case of an inability to recommence hospital operations for a prolonged time where hospital operations have been suspended, either by the authorities or its operator. If government agencies stop issuing licenses, take away our existing licenses for hospitals, medical centres and clinics or schools or issue penalties varying from administrative fines to temporary or permanent suspension, we may have to cease or change our operations. For example, MOH Turkey has suspended operations of certain hospitals within the last few years, usually for a period of 10 days as a result of such hospitals charging patients for emergency healthcare, which is required to be free under Turkish regulations. None of these were Acibadem hospitals as at the LPD.

## 5. RISK FACTORS (cont'd)

The MOH Turkey inspects compliance of the outpatient clinics with the Turkish Clinic Regulation, mainly in respect of their (i) operations (e.g. shareholding structure, employment of minimum number of health personnel and responsible manager, compliance of the license, etc); (ii) service units (e.g. hygienic conditions, conditions of treatment rooms, medical equipment, etc); and (iii) buildings and other facilities (e.g. if there are any ancillary buildings where treatment services provided without a permit or whether there has been any material amendments made without approval, compliance of elevators and generators, etc). Apart from the overall inspections at the outpatient clinics, the MOH Turkey may also carry out specific inspections in laboratories or (if any) surgical operation units of an outpatient clinic. If the MOH Turkey detects any incompliance during its inspections, the relevant outpatient clinic will be provided with a cure period to restitute such non-compliance and if it cannot be restituted within the cure period, the operations of the relevant outpatient clinic may be suspended temporarily or permanently. Each outpatient clinic will be inspected and evaluated separately and a sanction imposed to an outpatient clinic does not affect the status of the other outpatient clinics within a group of companies.

In order to comply with Turkish laws and regulations, we keep a record of all laws, regulations and respective amendments that require our action, such as making announcements to all hospital directors, managers, chief medical directorate and chief physicians. Our employees are also trained on the relevant Turkish laws and regulations through our internal education programmes. We employ a SGK Coordination Management team which is dedicated to follow and advise us on SGK regulatory issues. If any of the Group's branches receives notice that it may be in violation of Turkish laws or regulation, the medical directorate, the SGK Coordination Management team, and our legal department will investigate that matter and will prepare an appropriate action plan. In addition, from time to time, we interact closely with the MOH Turkey and SGK senior bureaucrats, as well as the authorities of certain hospital foundations in Turkey, through oral and written communications to provide our recommendations based on our experience.

Further, we may expand to other countries or cities where we do not possess the same level of familiarity with the regulatory and business environment. We cannot assure investors that we will be able to obtain the relevant approvals and permits or that, once obtained, our experience in our established locations will be fully relevant in the new locations. Any failure to obtain regulatory approvals and permits in a timely manner and any unforeseen difficulties arising from the unfamiliar locations may have a material adverse effect on our business, financial condition, results of operations and prospects.

# (ii) The recurrence and spread of epidemics or large-scale medical emergencies may have an adverse impact on our business.

The recurrence and spread of epidemics or other communicable diseases may affect our operations as well as the operations of our suppliers. In the event that any of the employees in our premises or facilities, or those of our suppliers, are infected with any communicable diseases, we or our suppliers may be required to temporarily shut down our or our suppliers' premises and facilities to prevent the spread of the diseases. In addition, with regard to our Singapore hospitals, it may be possible that the Singapore government will invoke its powers under the Requisition of Resources Act to take control of all Singapore hospitals in a time of emergency. Similarly, in Malaysia, the government may, through regulations made by the Supreme Ruler of Malaysia, take possession, control, forfeit or dispose any property if deemed necessary to secure public safety. In Turkey, under general administrative laws, the government may expropriate the premises of third parties through an administrative decision if public safety or public interest is concerned. In addition, the recurrence and spread of epidemics or other communicable diseases could cause a decline in travel, including for the purpose of seeking medical treatment.

#### 5. RISK FACTORS (cont'd)

Further, in the event that any of our employees are infected or suspected to be infected with any communicable diseases, we may also be required to quarantine some of our employees and shut down part of our operations to prevent the spread of the diseases. This would restrict our ability to operate our existing businesses and, where such affected employees are critical to our ongoing development projects, result in delays in the completion of such projects. The restrictions on our ability to travel and deploy personnel across our businesses could damage our reputation, and may, as a result, lead to loss of business and affect our ability to attract new business. An outbreak of any communicable disease may therefore have a material adverse effect on our business, financial condition, results of operations and prospects.

# (iii) Certain of our businesses are conducted through joint ventures.

We have investments in joint venture companies formed to develop, own and operate hospitals and healthcare facilities in the PRC, India and Brunei. Although we have historically maintained a certain level of control over these projects through ownership of a controlling interest or management in order to impose established financial control, management and supervisory techniques, property investment and development in the PRC, India and Brunei may often involve the participation of local partners, and joint ventures in the PRC, India and Brunei may involve special risks or problems associated with joint venture partners, including, among other things, reputational issues, inconsistent business interests or one or more of the partners experiencing financial difficulties and exposing us to credit risk. Should such problems occur in the future, they may have a material adverse effect on our business, financial condition, results of operations and prospects.

(iv) If the PRC government determines that the agreements that establish the structure for operating our business otherwise do not comply with applicable PRC laws, rules and regulations, we could be subject to penalties.

We are incorporated in Malaysia, whilst PPL is incorporated in Singapore, and thus are treated as a foreign legal person under PRC laws. Pursuant to the Interim Measures for the Administration of Sino-Foreign Equity and Cooperative Joint Venture Medical Institutions, effective on 1 July 2000 ("Joint Venture Medical Institutions Measures"), we are not permitted to hold more than 70.0% equity interests in medical institutions.

Two of our domestic medical clinics in the PRC, namely Chengdu Rui Rong and Shanghai Rui Pu, are owned through Shanghai Shu Kang. Shanghai Shu Kang is holding 100.0% of the equity interests in Chengdu Rui Rong and 30.0% of the equity interests in Shanghai Rui Pu. The remaining 70.0% equity interests in Shanghai Rui Pu is held by Shanghai International Trust Co., Ltd. ("SIT") on behalf of Shanghai Rui Xin. Please refer to Section 5.2(vi) of this Prospectus for further details. Shanghai Shu Kang is an investment vehicle that is owned by two individuals each holding 50.0% of the equity interests in Shanghai Shu Kang on behalf of Parkway Shanghai by concluding a series of contracts. For FYE 31 December 2011, Chengdu Rui Rong accounted for 0.1% of the combined total assets and 0.1% of the combined total revenue of our Group. For FYE 31 December 2011, Shanghai Rui Pu accounted for 0.1% of the combined total assets and 0.5% of the combined total revenue of our Group. As at and for FYE 31 December 2011, Shanghai Shu Kang, Chengdu Rui Rong and Shanghai Rui Pu together accounted for approximately 0.3% of the combined total assets and 0.5% of the total revenue of our Group.

#### 5. RISK FACTORS (cont'd)

We consolidate Shanghai Shu Kang, Chengdu Rui Rong and Shanghai Rui Pu as subsidiaries in accordance with MFRS 127 and IAS 27, Consolidated Financial Statements, where a subsidiary is defined as an entity controlled by another entity. We have been and are expected to continue to be dependent on these entitles to operate the clinics and healthcare businesses of Chengdu Rui Rong and Shanghai Rui Pu in the PRC and we substantially control the operations, and receive corresponding economic benefits and bear their economic risks through our contractual arrangements with regard to such entities.

In addition, we manage Shanghai Hui Xing Jin Pu (which is wholly-owned by Shanghai Hui Xing, through certain contractual arrangements with the parent company of Shanghai Hui Xing. As we do not regard ourselves as having control over Shanghai Hui Xing Jin Pu and Shanghai Hui Xing for the purposes of MFRS 127 and IAS 27, we do not account for or consolidate either Shanghai Hui Xing Jin Pu or Shanghai Hui Xing as subsidiaries or as part of our Group's consolidated assets. We also do not account for any part of the revenues earned by Shanghai Hui Xing Jin Pu or Shanghai Hui Xing. The revenue contribution of Shanghai Hui Xing Jin Pu or Shanghai Hui Xing to our Group revenue is in the form of management fees payable by Shanghai Hui Xing Jin Pu or Shanghai Hui Xing Jin Pu or Shanghai Hui Xing Jin Pu and Shanghai Hui Xing together accounted for approximately 0.02% of the total revenue of our Group.

However, there are uncertainties regarding the interpretation and application of the Company Law, Sino-Foreign Equity Joint Venture Enterprise Law, Sino-Foreign Cooperative Joint Venture Enterprise Law, the Joint Venture Medical Institutions Measures, the 2011 Revision of the Catalogue of Industries for Guiding Foreign Investment in the PRC, the Circular on Strengthening the Administration of Review and Approval for Sino-Foreign Equity Joint Medical Institutions and Sino-Foreign Cooperative Joint Medical Institutions, the Circular on Adjustments to the Examination and Approval Authority over Sino-Foreign Equity or Cooperative Joint Venture Medical Institutions, Implementation Opinions on Certain Issues Concerning the Application of Laws on the Approval and Registration Administration for Foreign-Invested Companies to the validity and enforcement of the contractual arrangements described above (the "Contractual Arrangements"). We cannot assure you that the PRC regulatory authorities will not determine that our Contractual Arrangements violate PRC laws, rules or regulations. Please refer to Annexure A(IV) of this Prospectus for further details of the PRC regulatory requirements.

If we, any of the entities referred to above (together, the "PRC Operating Entities") or any of their current or future subsidiaries are found to be in violation of any existing or future PRC laws or regulations, the relevant PRC regulatory authorities would have broad discretion in dealing with such violations, including:

- invalidating our Contractual Arrangements;
- revoking the business licenses of the relevant PRC Operating Entities;
- discontinuing or restricting the conduct of any transactions among our PRC Operating Entities;
- imposing fines, confiscating the income of the PRC Operating Entities or our income, or imposing other requirements with which we or our PRC Operating Entities may not be able to comply;
- requiring us or our PRC Operating Entities to restructure our ownership structure or operations; or

## 5. RISK FACTORS (cont'd)

 restricting or prohibiting our use of the proceeds of this Global Offering to finance the business and operations of the PRC Operating Entities.

The imposition of any of these penalties could result in a material and adverse effect on our business, financial condition, results of operations and prospects. In any event, for future clinics and hospitals in the PRC, the Group does not intend to enter in similar holding structures and arrangements as those entered into for the PRC Operating Entities referred to above.

We understand from our legal adviser as to PRC law, King & Wood Mallesons Lawyers, that 2011 Revision of the Catalogue of Industries for Guiding Foreign Investment in the PRC removes "healthcare" from restricted industries category and it is now falling into the permitted category. We further understand from King & Wood Mallesons Lawyers, that on November of 2010, the PRC State Council, National Development and Reform Commission, and Ministry of Health and other PRC ministries jointly issued the Opinions on Encouraging and Guiding non-State-owned Capitals to Establish Medical Institutions ("Circular 58"), which encourages foreign investment in the PRC healthcare industry and intends to relieve foreign investment shareholding restriction. Although Circular 58 is in place, relevant implementation rules have not been promulgated in the municipals in which we operate. There can be no assurance as to when such implementation can be effected.

(v) We rely on contractual arrangements with the PRC Operating Entities in the PRC and their shareholders for our business operations, which may not be as effective in providing operational control or enabling us to derive economic benefits compared to ownership of controlling equity interests.

To the extent we mentioned above, we rely on and expect to continue to rely on Contractual Arrangements with the PRC Operating Entities (as defined in the previous risk factor) in the PRC to operate our clinics and healthcare businesses held by the PRC Operating Entities. However, these Contractual Arrangements, even regarded as valid by the PRC authorities, may not be as effective in providing us with control over the PRC Operating Entities as ownership that would have provided us with control over, or enabling us to receive economic benefits from the operations of the PRC Operating Entities. If we had direct ownership of the PRC Operating Entities, we would be able to receive economic benefits from the operations of the PRC Operating Entities by causing them to declare and pay dividends. However, under our Contractual Arrangements with the PRC Operating Entities, we are only entitled to exercise our contractual rights (instead of rights as a shareholder). Although the Contractual Arrangements cannot be terminated unilaterally by the relevant counterparties according to the Contractual Arrangements, if any of the PRC Operating Entities or any of their shareholders fails to perform its, his or her respective obligations under the Contractual Arrangements, we may have to incur substantial costs and resources to enforce such arrangements, and rely on legal remedies available under PRC laws, including claiming monetary damages, which we cannot assure you will be effective. For example, if shareholders of a PRC Operating Entity were to refuse to transfer their equity interests in such PRC Operating Entity to us or our designated persons as provided in the option agreement which forms part of the Contractual Arrangements, we may have to take a legal action to compel them to fulfill their contractual obligations by specific performance, which is in practice extremely difficult, if possible at all.

# 5. RISK FACTORS (cont'd)

If (i) the applicable PRC authorities invalidate these Contractual Arrangements for violation of PRC laws, rules and regulations; (ii) the shareholders of any PRC Operating Entities terminate or purport to terminate the Contractual Arrangements; or (iii) any PRC Operating Entities or its shareholders fail to perform their obligations under the Contractual Arrangements, our business operations in the PRC could be adversely and materially affected.

Further, if we, having regard to the costs and/or risks associated with the Contractual Arrangements under the then prevailing regulatory requirements, do not renew or fail to renew (upon the extension of the operation period under the business license of any PRC Operating Entity) the Contractual Arrangements upon their expiration, we would not be able to continue our business operations of the PRC Operating Entities through Shanghai Shu Kang. In addition, if Shanghai Shu Kang or all or part of its assets or properties become subject to liens or rights of third-party creditors, we may be unable to continue some or all of its business activities, which could materially and adversely affect its business, financial condition and results of operations. If Shanghai Shu Kang undergoes a voluntary or involuntary liquidation proceeding, its shareholders or unrelated third-party creditors may claim rights to some or all of these assets; this may hinder our ability to operate the PRC Operating Entities through Shanghai Shu Kang, which, in turn, could materially and adversely affect our business, financial condition, results of operations and prospects.

## (vi) We may face risks arising from certain trust arrangements.

Each of Shanghai Rui Hong and Shanghai Rui Xin has entered into a trust arrangement with SIT, respectively, pursuant to which (i) SIT holds a 98% equity interest in Shanghai Rui Xiang on behalf of Shanghai Rui Hong; (ii) SIT holds a 70% equity interests in Shanghai Rui Pu on behalf of Shanghai Rui Xin; and (iii) the equity interests held by SIT shall be transferred back to Shanghai Rui Hong or, as the case may be, Shanghai Rui Xin if the trust contracts are terminated or expired. In addition, Shanghai Rui Hong has entered into an entrust contract with Shanghai International Group Assets Management Co., Ltd ("SIGAM"), which entrusted SIGAM to make investment into Shanghai Rui Xiang and to hold 2.0% equity interest in Shanghai Rui Xiang on behalf of Shanghai Rui Hong. We treat Shanghai Rui Xiang as a subsidiary for the purposes of MFRS 127 and IAS 27. For FYE 31 December 2011, Shanghai Rui Xiang accounted for 0.1% of the combined total assets and 0.4% of the combined total revenue of our Group.

Pursuant to the Joint Venture Medical Institutions Measures in PRC, no Sino-foreign equity or cooperative joint venture medical institution may be permitted to establish a branch or subsidiary. As each of Shanghai Rui Hong and Shanghai Rui Xin is a joint venture medical institution, neither of them can hold equity interests in other medical institutions. There is no assurance that the PRC authorities may not interpret such trust arrangements or entrust contract as circumventions of PRC law and in doing so, invalidate these trust arrangements.

In addition, if the trustees or nominee, SIT and/or SIGAM, fail to perform their fiduciary obligations and if we are unable to exercise our rights under the trust arrangements, our business operations in Shanghai Rui Xiang or Shanghai Rui Pu may be adversely and materially affected.

#### 5. RISK FACTORS (cont'd)

The above trust arrangements with SIT have expired, as of June 2011. As at the LPD, these trust arrangements have not been renewed as SIT wish to discontinue their provision of trustee services. We are in the process of arranging for SIT and SIGAM to transfer the equity interests in Shanghai Rui Xiang and Shanghai Rui Pu held by them on behalf of Shanghai Rui Hong and Shanghai Rui Xin, to potential third party purchasers or Shanghai Shu Kang. It is currently envisaged that the said transfers of the PRC clinics mentioned will be effected by way of a sale to a third party purchaser and shall be made in accordance with applicable PRC laws and regulations. In the interim, we understand from our legal advisers in the PRC, King & Wood Mallesons Lawyers, that by operation of PRC trusts law, the trust relationship will be deemed to survive even upon the expiry of the trust contracts, and that SIT cannot dispose of the equity interests that they hold in the public market or liquidate Shanghai Rui Xiang and Shanghai Rui Pu at their sole discretion according to the trust arrangement. However since neither Shanghai Rui Hong nor Shanghai Rui Xin is permitted to hold the equity interests of other medical institutions, Shanghai Rui Hong and Shanghai Rui Xin may be required to instruct SIT and SIGAM to sell such equity interests to a designated entity. However, such transfer shall be subject to certain PRC procedures which may be outside our control and may cause us to lose our interests in Shanghai Rui Xiang and Shanghai Rui Pu.

#### (vii) We conduct our business in a heavily regulated industry.

The operation of our network of centres is subject to various laws and regulations issued by a number of government agencies at the national, regional and local levels. Such rules and regulations relate mainly to the procurement of large medical equipment, the pricing of medical services, the operation of radiotherapy and diagnostic imaging equipment, the licensing and operation of medical institutions, the licensing of medical staff and the prohibition on non-profit civilian medical institutions from entering into cooperation agreements with third parties to set up for-profit centres that are not independent legal entities. Our growth prospects may be constrained by such rules and regulations, particularly those relating to the procurement of large medical equipment. Please refer to Annexure A of this Prospectus under Summary of healthcare and other regulations in Singapore, Malaysia, Turkey, PRC and India for a discussion of the regulations applicable to us and our business. Also, for a detailed discussion of the specific regulatory risks we face, please refer to Section 5.2 of this Prospectus under Risks related to our countries of operation. If we or our clinics partners fail to comply with such applicable laws and regulations, we could be required to make significant changes to our business and operations or suffer fines or penalties, including the potential loss of our business licenses, the suspension from use of our medical equipment, and the suspension or cessation of operations at centres in our network. In addition, many of the agreements we have entered into with our clinics partners provide for termination in the event of major government policy changes that cause the agreements to become inexecutable. Our clinics partners may invoke such termination right to our disadvantage. The occurrence of such events may materially and adversely affect our business, financial condition, results of operations and prospects.

#### 5. RISK FACTORS (cont'd)

#### 5.3 Risks related to our Global Offering

#### (i) There has been no prior market for our Shares.

Prior to this Global Offering, there has not been a public market for our Shares. We cannot predict the extent to which investor interest in our Company will lead to the development of a trading market on Bursa Securities or the SGX-ST or otherwise or how active and liquid that market may become. If an active and liquid trading market does not develop, you may have difficulty selling any of our Shares that you purchase. The IPO price for the Shares was determined by negotiations between us and the underwriters and may not be indicative of prices that will prevail in the open market following this Global Offering. The market price of our Shares may decline below the IPO price, and you may not be able to sell our Shares at or above the price you paid in this Global Offering, or at all. Neither we nor the Promoter, Selling Shareholder, Over-Allotment Option Provider, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters have an obligation to make a market for our Shares.

We have received the approval of Bursa Securities and a letter of eligibility from the SGX-ST for the listing of and quotation for our entire share capital on the Main Market of Bursa Securities and the Main Board of the SGX-ST. It is expected that the trading of our Shares will commence about 10 Market Days after the closing of the Malaysian Public Offering. We cannot assure you that there will be no event or occurrence that will have an adverse impact on the securities markets, our industry or us during this period that would adversely affect the market price of our Shares when they begin trading. We also cannot assure you that the commencement of trading of our Shares on the Main Market of Bursa Securities and the Main Board of the SGX-ST will not be delayed.

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#### 5. RISK FACTORS (cont'd)

# (ii) You will incur immediate and substantial dilution and may experience further dilution in the NA attributable to the Shares you purchase in this Global Offering.

Prior investors have paid substantially less per share of our Shares than the price in this Global Offering. The Retail Price of our Shares is higher than the pro forma NA as at 31 March 2012 attributable to the Shares based on the enlarged issued and paidup share capital upon Listing. Based on our NA value as at 31 March 2012 and pursuant to the Public Issue and Offer for Sale by us at Retail Price of RM2.85 per Share and SGD1.18 per Share, if you purchase our Shares in this Global Offering, you will pay more for your Shares than the amounts paid by our existing shareholders for their Shares and you will suffer immediate dilution of approximately RM0.81 per Share or SGD0.33 per share, as the case may be in NA terms. In addition to the 11,898,305 LTIP units and 149,000,000 EPP options which have already been granted and were still outstanding as at 31 December 2011, an additional 11,975,230 LTIP units were granted between 1 January 2012 and 31 March 2012 and were still outstanding. A total of 19,718,880 LTIP units and 149,000,000 EPP options may remain outstanding as at the Listing (excluding the maximum of 3,786,299 LTIP units that may be vested and surrendered for conversion into new Shares prior to Listing and the 368,356 LTIP units that were granted to employees who have resigned between 1 January and 31 March 2012) which conversion and exercise prices are below the Retail Price, and likely below the Final Retail Price and Institutional Price. We also have a large number of outstanding share options under the Aydinlar Option and Bagan Lalang Option, each for up to between 203,681,288 and 305,521,933 IPO Shares, to subscribe for our Shares with exercise prices that may be below the Retail Price of our Shares. To the extent that these options are exercised, you will experience further dilution. Please refer to Sections 4.7, 15.1 and 15.4 of this Prospectus, under Dilution, and Share capital, and Employee Share Schemes respectively.

## (iii) The price of our Shares may change significantly following the Global Offering, and you could lose all or part of your investment as a result.

We and the Managing Underwriter, Joint Underwriters for the Malaysia Public Offering and the Singapore Issue Managers and Singapore Underwriters for the Singapore Offering will negotiate to determine the Retail Price. You may not be able to resell your shares at or above Retail Price due to a number of factors such as those listed in Section 5 of this Prospectus under Risks related to our business, our countries of operation and our Global Offering, and the following, some of which are beyond our control:

- quarterly variations in our results of operations;
- results of operations that vary from the expectations of securities analysts and investors;
- results of operations that vary from those of our competitors;
- changes in expectations as to our future financial performance, including financial estimates by research analysts and investors;
- a change in research analysts' recommendations;
- announcements by us or our competitors of significant contracts, acquisitions, joint marketing relationships, joint ventures or capital commitments;
- announcements by third parties or governmental entities of significant claims or proceedings against us;
- new laws and governmental regulations applicable to the healthcare industry;

#### 5. RISK FACTORS (cont'd)

- a default under the agreements governing our indebtedness;
- future sales or intended sales of our Shares by us, our Promoter, Directors, executives and substantial shareholders; and
- changes in domestic and international market, economic and political conditions and regionally in our markets.

Any broad market and industry fluctuations may adversely affect the market price of our Shares, regardless of our actual operating performance. In the past, following periods of market volatility, shareholders have instituted securities class action litigation in certain markets. If we were involved in securities litigation, it could have a substantial cost and divert resources and the attention of executive management from our business regardless of the outcome of such litigation.

(iv) The sale or possible sale of a substantial number of our Shares by our substantial shareholders or the Cornerstone Investors in the public market following the Global Offering could materially and adversely affect the price of our Shares.

The market price of our Shares could decline as a result of future sales of substantial amounts of our Shares or other securities relating to our Shares in the public market, or the issuance of new Shares, or the perception that such sales or issuances may occur. Future sales, or perceived sales, of substantial amounts of our Shares could also materially and adversely affect our ability to raise capital in the future at a time and at a price favourable to us. In addition, our shareholders would experience dilution in their holdings upon issuance or sale of additional securities in the future. If additional funds are raised through the issuance of new equity or equity-linked securities of our Company other than on a pro rata basis to existing shareholders, the percentage ownership of such shareholders in our Company may be reduced.

After completion of the Global Offering, Pulau Memutik, MBK Healthcare and Abraaj 44 will each hold 47.78%, 20.48% and nil% respectively. The Shares will be tradable on the Main Market of Bursa Securities and the Main Board of the SGX-ST, without restriction, following listing. Under the arrangement described in Section 4.10 of this Prospectus for lock-up arrangements (the "Lock-up Arrangements"), the transfer of our Shares by Pulau Memutik, MBK Healthcare and Cornerstone Investors (together the "Lock-up Parties") will be restricted for a period from the date of the Listing to the date falling 180 days or six months, as the case may be after the Listing Date, subject to certain exceptions. In addition, the holdings in our Shares by our Promoter, Pulau Memutik, is also subject to a moratorium of six months from the date of Listing as described in Section 10.2 of this Prospectus under Moratorium on our shares. If, in the limited circumstances permitted under the Lock-up Arrangements during this period or upon the expiration of the Lock-up Arrangements or the moratorium, any one or more of the Lock-up Parties sells or is perceived as intending to sell a substantial amount of Shares, the market price for our Shares could be materially and adversely affected.

#### 5. RISK FACTORS (cont'd)

## (v) We cannot assure you that we will declare and distribute any amount of dividends in the future.

Our Company has not paid dividends in the past. We intend to adopt a policy of active capital management and propose to pay dividends out of cash generated by our operation after taking into account a number of factors, including our results of operations, financial condition, the payments by our subsidiaries of cash dividends or other distributions to us, our future prospects and capital investments, any restrictive covenants that we are obligated to observe, where applicable, available reserves of our subsidiaries, and other factors that our Directors may consider important. Our ability to pay dividends is also subject to our having sufficient distributable reserves. In the case that we do not pay cash dividends on our Shares, you may not receive any return on an investment in our Shares unless you sell our Shares for a price greater than that which you paid for it.

#### (vi) There may be a delay or failure in the trading of our Shares.

The occurrence of certain events, including the following, may cause a delay in or the termination of our listing:

- we are unable to meet the minimum public spread requirements as determined by Bursa Securities, i.e. having at least 20.0% of our issued and paid-up Shares in the hands of at least 1,000 public shareholders worldwide holding at least 100 Shares each at the point of Listing;
- we are not able to obtain the approval of Bursa Securities or the SGX-ST for the Listing for whatever reason;
- the SC issues a stop order pursuant to Section 245 of the CMSA in respect of the Shares in Malaysia;
- the MAS issues a stop order pursuant to Section 242 of the Securities and Futures Act in respect of the Shares in Singapore;
- the identified investors in this Global Offering fail to subscribe for the portion of the Shares allocated to them; or
- the Managing Underwriter, Joint Underwriters, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers and Co-Lead Managers exercising their rights pursuant to the Malaysia Underwriting Agreement, Singapore Offer Agreement, Singapore Placement Agreement or Institutional Placement Agreement, as the case may be, to discharge themselves from their obligations thereunder.

In the event of a termination of our listing, you will not receive any Shares and, under Malaysian law and Singapore law, we and the Selling Shareholder will be liable to return in full all moneys paid in respect of any application for the Shares. Where the SC or the MAS issues a stop order pursuant to Section 245 of the CMSA or Section 242 of the Securities and Futures Act, and (i) in the case where the Shares have not been issued and/or transferred to the applicants, the applications for the Shares pursuant to this Global Offering shall be deemed to have been withdrawn and cancelled and we and the Selling Shareholder, will have to pay to the applicants all monies the applicants have paid on account of their applications for the Shares; or (ii) in the case where the Shares have been issued and/or transferred to the applicants, the issue and/or sale of the Shares shall be deemed void and we and the Selling Shareholder will have to pay to the applicants all monies paid by them for the Shares.

#### 5. RISK FACTORS (cont'd)

## (vii) There is no seamless trading platform between Bursa Securities and the SGX-ST.

There is no seamless trading platform between Bursa Securities and the SGX-ST. Shares traded on Bursa Securities will be settled by book-entry settlement through the CDS, which will be effected in accordance with the rules of Bursa Depository and the provisions of the SICDA. Shares traded on the SGX-ST will be settled by bookentry settlement through the CDP, which will be effected in accordance with the terms and conditions for the operation of securities accounts with the CDP, as amended from time to time. Therefore, there are two different sets of rules which will govern the trading and settlement of our Shares depending on which stock exchange the Shares are traded on, which may result in our Shares having different prices per share and settlement deadlines even when they are traded at the same time on each stock exchange.

In addition, there may be a time lag during the transmission of our Shares from one exchange to the other. Shareholders whose Shares are listed on the SGX-ST and who wish to trade their Shares on Bursa Securities or vice versa must follow the procedures for the transfer of the Shares between Bursa Securities and the SGX-ST to facilitate the trade. This process would involve the transfer of Shares from a CDS account with a Malaysian ADA/ADM (as defined in the Rules of Bursa Depository) and CDP's CDS account, which is maintained with its EAN in Malaysia and vice versa, which may take at least one Market Day (the "Transfer Period"). During the Transfer Period, while the Shares are transferred, shareholders seeking to trade their Shares will not be able to take advantage of arbitrage opportunities arising from any difference between the price of our Shares on each of Bursa Securities and the SGX-ST. In addition, although the Shares are fully fungible between Bursa Securities and the SGX-ST, there is no assurance that the exchanges will not impose restrictions on your ability to transfer your Shares in the future.

## (viii) Negative market conditions on one market on which our Shares are listed may affect the price of our Shares on the other market.

As our Shares will be listed and quoted on Bursa Securities and the SGX-ST after completion of the Global Offering and upon Listing, prices of our Shares will be affected by general market conditions on Bursa Securities, in addition to general market conditions of the SGX-ST. There is no assurance that any negative market conditions on SGX-ST will not affect the price of our Shares listed and quoted on Bursa Securities and vice versa. In addition, there may be occasions when our Shares may trade on one market while the other market is closed for trading. If there are negative trading conditions on the market which is open for trading and the price of our Shares on this market declines during trading hours, investors who hold our Shares on the other market which is closed for trading will not have the opportunity to sell their Shares during the period when the price of our Shares on the other market is declining.

#### 5. RISK FACTORS (cont'd)

# (ix) Our substantial shareholders will continue to hold a majority of our Shares after the Global Offering and can therefore determine the outcome of any shareholder voting.

Upon the completion of the Global Offering, our substantial shareholders, namely Pulau Memutik, MBK Healthcare and Abraaj 44, will hold approximately 47.78%, 20.48% and nil%, respectively, of our issued and paid-up share capital and voting rights. No assurance can be given that the objectives of our substantial shareholders, as shareholders, will not conflict with the business goals and objectives of our Company or our other shareholders, or that they may not deter or delay a future take-over of our Company. As a substantial shareholder of our Company, other than in respect of certain votes regarding matters in which it is an interested party and must therefore abstain from voting as required by Bursa Securities, the substantial shareholders may be able to control the approval of all, if not most corporate matters requiring a shareholder resolution under the Malaysian Companies Act or the Listing Requirements without the approval of other shareholders of our Company.

# (x) We may invest or spend the proceeds of this Global Offering in ways in which you may not agree.

We intend to use the proceeds from this Global Offering for repayment of certain bank borrowings, working capital and general corporate purposes and listing expenses. We do not currently have definite and specific commitments for the entire proceeds from this Global Offering, and our current intentions may not materialise and may be prohibited. As a result of the number and variability of factors that determine our use of the proceeds of the Global Offering, the actual uses may vary substantially from our current intentions. In such event, as we have broad discretion in the way we invest or spend the proceeds of the Global Offering, there can be no assurance that we will invest or spend the proceeds in ways with which you agree or which you believe will have the most beneficial effect on our profitability.

#### (xi) There are foreign exchange regulations in Malaysia.

There are foreign exchange policies in Malaysia which support the monitoring of capital flows into and out of the country in order to preserve its financial and economic stability. The foreign exchange policies are administered by the Foreign Exchange Administration, an arm of BNM which is the central bank of Malaysia. The foreign exchange policies monitor and regulate both residents and non-residents. Under the current Exchange Control Notices of Malaysia and Foreign Exchange Administration Policies issued by BNM, non-residents are free to repatriate any amount of funds in Malaysia at any time, including capital, divestment proceeds, profits, dividends, rental, fees and interest arising from investment in Malaysia, subject to the applicable reporting requirements, and any withholding tax. In the event BNM introduces any restrictions in the future, we may be affected in our ability to repatriate dividends or distributions from our Malaysian subsidiaries and our Company.

# (xii) Certain judgments may not be enforceable against our Company in Singapore, Malaysia, Turkey, the PRC, India and other jurisdictions in which we operate.

Our Company and our subsidiaries are incorporated under the laws of Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate in. Substantially all of the officers and the majority of the Directors of our Company are residents of Singapore, Malaysia, Turkey, the PRC and India, and all or a substantial portion of the assets of our Company and such persons are located in Singapore, Malaysia, Turkey, the PRC and India.

#### RISK FACTORS (cont'd)

As a result, investors in our Company may not be able to:

 effect service of process by serving a legal notice or summons to respond to proceeding before the court or any tribunal upon our foreign subsidiaries within Malaysia; or

 enforce against our foreign subsidiaries judgments obtained in Malaysia, including judgments predicated upon the laws of jurisdictions other than Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate.

A judgment by a Malaysian court, unless impeachable for lack of jurisdiction or fraud (which may be either fraud on the party in whose favour the judgment is given or fraud on the part of the court pronouncing the judgment) or on the ground that its enforcement would be contrary to public policy, or on the ground that the proceedings in which the judgment was obtained were opposed to natural justice, may be enforced by an action or counterclaim in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate in for the amount due under it if the judgment is for a debt or definite sum of money (not being a sum payable in respect of taxes or other charges of a like nature or in respect of a fine or other penalty) and final and conclusive, but not otherwise.

(xiii) Exchange rate fluctuations may adversely affect the value of our Shares and any dividend distribution.

Our Shares will be quoted in RM on the Main Market of Bursa Securities and in SGD on the SGX-ST. Dividends, if any, with respect to our Shares will be declared in RM and converted to SGD for payment in relation to Shares which are listed on the SGX-ST. Fluctuations in the exchange rates between the RM and the SGD will affect, among other things, the value of the dividends to be received in SGD by investors of our Shares in Singapore. Whilst an investor who sells our Shares on the Main Market of Bursa Securities and converts the proceeds from the sale of the Shares to a currency other than RM will be subject to fluctuations in exchange rates between the converted currency and RM. Similarly, an investor who sells our Shares on Main Board of SGX-ST and converts the proceeds from the sale of the Shares to a currency other than SGD will be subject to fluctuations in exchange rates between the converted currency and SGD. Please refer to Section 12.17 of this Prospectus under Dividend policy and Section 12.14 of this Prospectus under Exchange rates.

(xiv) CDP depositors whose names appear in the Depository Registry maintained by the CDP will not be recognised as members of our Company and will have a limited ability to attend general meetings.

Under the Malaysian Companies Act, depositors whose names appear in the Record of Depositors maintained by the CDP are not members of our Company. In Malaysia, as our Shares are proposed for quotation on Bursa Securities, such Shares must be described as shares required to be deposited with Bursa Depository and the share certificate in respect of any such deposited security shall be issued in the name of, and delivered to Bursa Depository or its nominee. Share certificates will not be issued to the depositors whose name appears in the Record of Depositors maintained by Bursa Depository. Under the Malaysian Companies Act, only persons whose names are entered into the register of the company are members with rights to attend and vote at general meetings. However, the SICDA provides that depositors whose name appears in the Record of Depositors maintained by Bursa Depository in respect of our Shares traded on Bursa Securities shall be deemed to be members of our Company and shall be entitled to all rights, benefits, powers and privileges and be subject to all liabilities, duties and obligations in respect of, or arising from, such Shares.

#### 5. RISK FACTORS (cont'd)

As we are also dual listed on the SGX-ST, CDP has appointed an EAN in Malaysia to hold Shares which are listed and traded on the SGX-ST for depositors. No share certificate will be issued to the depositors whose name appears in the Depository Registry maintained by the CDP and such CDP depositor will not be deemed to be a member under the Malaysian Companies Act. Under Malaysian law and our Articles of Association, CDP's EAN in Malaysia shall be our shareholder in respect of the Shares registered in its name, rather than CDP or the persons named as direct securities account holders and CDP depository agents in the Depository Registry maintained by CDP. As such, CDP depositors and CDP depository agents holding Shares through the CDP system may only be accorded such rights as may be accorded to CDP by CDP's EAN in Malaysia and which CDP may make available in accordance with the terms and conditions for the operation of securities accounts with CDP, and the terms and conditions for CDP to act as depository for foreign securities as amended from time to time. Accordingly, investors who hold Shares through the CDP system will not be able to attend such shareholders' meetings in their own names. CDP has made arrangements for its EAN in Malaysia to split the votes of Shares held through the CDP system and to appoint CDP depositors who wish to attend and vote at general meetings of our Company as proxies in accordance with Malaysian law and our Articles of Associations. Investors that desire to personally attend Shareholders' meetings and exercise their voting rights under their names with regard to Shares that are credited to their Securities Account with CDP, will be required to transfer their Shares out of the CDP System in Singapore into the Bursa Depository system in Malaysia at their own costs.

# (xv) Information contained in the forward-looking statements included in this Prospectus is subject to inherent uncertainties and you should not rely on any of them.

This Prospectus contains statements that constitute "forward-looking" statements, including, without limitation, those in relation to our financial condition, business strategies, prospects, plans and objectives for future operations. These forward-looking statements involve known and unknown risks, uncertainties and other facts which may cause our actual results, performance, profitability, achievements or industry results to differ materially from those expressed or implied by such forward-looking statements. These forward-looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. You should not place undue reliance on any such forward-looking statements. In addition, their inclusion in this Prospectus shall not be regarded as a representation or warranty by our Company, the Promoter, the Selling Shareholder, Over-Allotment Option Provider and the advisers that the plans and objectives of our Group will be achieved.

#### 6. INFORMATION ON OUR GROUP

#### 6.1 Our Company

Our Company was incorporated in Malaysia under the Malaysian Companies Act as a private limited company on 21 May 2010 under the name of Integrated Healthcare Holdings Sdn Bhd and commenced its business on 26 May 2010. We are principally a holding company. Our Company was converted to a public company on 2 April 2012 and assumed the name of Integrated Healthcare Holdings Berhad. On 20 April 2012, our Company changed its name to IHH Healthcare Berhad.

The initial formation of our Group was undertaken through a reorganisation exercise which included certain transactions involving Khazanah, or its wholly-owned subsidiaries, and our Group between the date of incorporation of our Company and the LPD as set out below:

- (i) the transfer by Khazanah to our Company of the entire issued share capital of IHHL, 60.0% of the issued share capital of Pantai Irama and 67.5% of the issued share capital of IMU Health for a consideration of RM2,140,343,073, RM7,522,851 and RM97,875,000, respectively;
- (ii) the transfer by Pantai Irama to Pulau Memutik of the entire issued share capital of Pantai Support Services Sdn Bhd for a consideration of RM2.00, which is equivalent to Pantai Irama's cost of investment for such shares;
- (iii) the transfer by Bisikan Bayu Investments (Mauritius) Limited (Khazanah's whollyowned subsidiary) to IHH (Mauritius) of 11,000,000 shares in Apollo, (representing approximately 8.8% shareholding interest at the time of the transfer) at a consideration taking into account the market value of such shares; and
- (iv) the provision of interest-free advances (which are not subject to any fixed terms of repayment) by Khazanah or its subsidiaries to our Group and the repayments of the same by our Group to Khazanah or its subsidiaries (whereby the reassignment of debts within the Group is eliminated and excluding capitalisation of advances for issuance of shares), details of which are set out as follows:

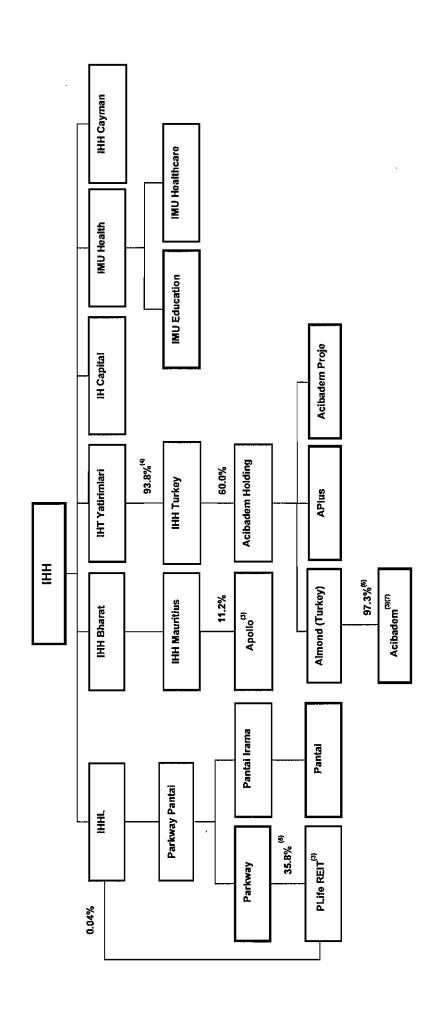
| RM million   | FYE2009 | FYE2010 | FYE2011 | 1 January 2012<br>to<br>LPD |
|--|---------|---------|---------|-----------------------------|
| Total advances by<br>Khazanah or its<br>subsidiaries to our<br>Group     | 0.2     | 6,367.0 | 448.0   | 53.0                        |
| Total repayment of advances by our Group to Khazanah or its subsidiaries | 0.04    | 4,294.0 | 0.1     | 43.3                        |

As of the LPD, all amounts were fully repaid by our Group to Khazanah or its subsidiaries.

The terms of the above transactions were not negotiated on an arm's length basis and were undertaken as part of an internal reorganisation exercise by Khazanah while our Company was a wholly-owned subsidiary of Khazanah.

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As at the LPD, our Group structure is as follows:



# INFORMATION ON OUR GROUP (cont'd)

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# Notes:

- (1) Unless indicated otherwise, all entities are wholly-owned.
- (2) Our current Group structure reflects shareholding up to the key operating subsidiaries level or key holding companies.
- (3) Listed entities.
- (4) To increase to 100% after the Symphony Conversion.
- (5) Indirectly owned by Parkway.
- (6) Equity interest of 97.3% in Acibadem is based on shareholding as at 9 April 2012.
- In April 2012, the Board of directors of Acibadem has resolved to delist from the ISE, and has applied to the CMB and the ISE for voluntary delisting, which is conditional upon the approval of the relevant regulators. 8

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Cumulative

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.2 Share capital

Our authorised share capital as at the LPD is RM18,000,000,000.00 comprising 18,000,000,000 ordinary shares of RM1.00 each whilst our issued and paid-up ordinary share capital as at the LPD is RM6,195,442,295.00 comprising 6,195,442,295 Shares.

Pursuant to our members' circular resolution dated 29 March 2012, our shareholders resolved to, amongst others, approve the conversion of our Company from a private limited company to a public limited company, and the amendment of the Articles of Association of our Company in conjunction with the said conversion. Subsequently, our shareholders, through our members' circular resolution dated 18 April 2012 resolved to, amongst others, approve the issuance of up to 1,800,000,000 new Shares in conjunction with the IPO. Our Shareholders, through a members' circular resolution dated 14 June 2012 resolved to approve the amendment of the Articles of Association of our Company in conjunction with the IPO.

As at the LPD, save for the options over our Shares as set out in Section 15.1(iv) of this Prospectus, neither our Company nor our subsidiaries, associates and joint ventures has any outstanding warrants, options, convertible security or uncalled capital.

Details of the changes in our issued and paid-up share capital since the date of incorporation of our Company up to 15 June 2012, being the date of lodgment of the Singapore Prospectus with the MAS, are as follows:

| Date of allotment | No. of shares | Par<br>value<br>RM | Consideration                                 | Purpose of issue                                    | lssued<br>and paid-up<br>share capital<br>RM |
|-------------------|---------------|--------------------|---|---|--|
| 21.05.2010        | 2             | 1.00               | Cash, at<br>RM1.00 per<br>share               | Subscriber's<br>share                               | 2.00   |
| 26.05.2010        | 2,238,218,071 | 1.00               | Other than<br>cash, at<br>RM1.00 per<br>share | Capitalisation of<br>amount owing to<br>shareholder | 2,238,218,073.00                             |
| 25.06.2010        | 544,192,217   | 1.00               | Other than<br>cash, at<br>RM1.00 per<br>share | Capitalisation of<br>amount owing to<br>shareholder | 2,782,410,290.00                             |
| 30.03.2011        | 1,067,589,710 | 1.00               | Other than<br>cash, at<br>RM3.09 per<br>share | Capitalisation of<br>amount owing to<br>shareholder | 3,850,000,000.00                             |
| 16.05.2011        | 661,000,000   | 1.00               | Cash, at<br>RM2.00 per<br>share               | Capital increase                                    | 4,511,000,000.00                             |
| 16.05.2011        | 989,000,000   | 1.00               | Cash, at<br>RM2.00 per<br>share               | Capital increase                                    | 5,500,000,000.00                             |

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Date of allotment | No. of shares | Par<br>value | Consideration                                 | Purpose of issue  | Cumulative<br>issued<br>and paid-up<br>share capital |
|-------------------|---------------|--------------|---|---|--|
| 24.01.2012        | 695,442,295   | 1.00         | Other than<br>cash, at<br>RM2.50 per<br>share | Shares issued pursuant to the Deed for the Sale and Purchase of a majority holding in Acibadem Holding dated 23 December 2011 | 6,195,442,295.00                                     |

#### 6.3 Subsidiaries, associates and joint ventures

As at the LPD, our subsidiaries, associates and joint ventures are as follows:

| Name                | Date and country of incorporation/ Principal place of business | Issued and<br>paid-up<br>share capital | Effective<br>equity<br>interest of<br>IHH | Principal activities   |
|---------------------|--|--|---|--|
| Direct wholly-owne  | d subsidiarles of (HH  |  | %   |  |
| IHHL                | 05.09.2006<br>Federal Territory<br>of Labuan,<br>Malaysia      | USD2,670,947,496.00                    | 100.00                                    | Holding company  |
| IMU Health          | 27.06.2006<br>Malaysia   | RM1,140,032.50                         | 100.00                                    | Holding company and provision of management services                 |
| IHH Bharat          | 07.03.2011<br>Mauritius  | USD160,089,950.00                      | 100.00                                    | Holding company  |
| IHH Cayman          | 12.08.2010<br>Cayman Islands                                   | USD1.00                                | 100.00                                    | Dormant  |
| IHT Yatirimlari     | 12.12.2011<br>Federal Territory<br>of Labuan,<br>Malaysia      | SGD711,987,171.00                      | 100.00                                    | Holding company  |
| IH Capital          | 22.12.2011<br>Malaysia   | RM2.00                                 | 100.00                                    | Holding company  |
| Subsidiary of IHHL  |  |  |   |  |
| Parkway Pantai      | 21.03.2011<br>Singapore  | SGD3,350,231,267.00                    | 100.00                                    | Holding company  |
| Subsidiaries of IMU | Health   |  |   |  |
| IMU Education       | 11.04.1992<br>Malaysia   | RM8,700,002.00                         | 100.00                                    | Management of educational institutions and other centres of learning |
| IMU Healthcare      | 24.07.2007<br>Malaysia   | RM2.00                                 | 100.00                                    | Dormant  |
| Subsidiary of IHH B | Sharat   |  |   |  |
| IHH Mauritius       | 18.06.2010<br>Mauritius  | USD160,089,950.00                      | 100.00                                    | Holding company  |

#### 6. INFORMATION ON OUR GROUP (cont'd)

| <u>Name</u>          | Date and<br>country of<br>incorporation/<br>Principal place<br>of business | Issued and<br>paid-up<br>share capital | Effective<br>equity<br>interest of<br>IHH<br>% | Principal activities |
|----------------------|--|--|--|----------------------|
| Subsidiary of IHT Ya | tirimlari  |  |  |                      |
| ìHH Turkey           | 13.12.2011<br>Malaysia   | RM 2,476,142,657.00                    | 93.84  | Holding company      |
| Subsidiaries of Park | way Pantal   |  |  |                      |
| Pantal Irama*        | 30.09.2004<br>Malaysia   | RM922,235,901.00                       | 100.00   | Holding company      |

#### Note:

\* All the shares in Pantai Irama are subject to the share charge dated 10 May 2011 entered into between Parkway Pantai and Oversea-Chinese Banking Corporation Limited, as security for financing purposes in connection with a SGD1.85 billion facility which is due in 2013. Please refer to Section 4.8 of this Prospectus for the proposed repayment of the bank borrowings from the proceeds of the Public Issue.

| Parkway HK* | 14.06.2011 | HKD2.00 | 100.00 | Holding company |
|-------------|------------|---------|--------|-----------------|
|             | Hong Kong  |         |        |                 |

#### Note:

 Parkway HK is Parkway Pantai's 50.0%-owned subsidiary, whilst Parkway, which is a wholly-owned subsidiary of Parkway Pantai, owns the remaining 50.0% in Parkway HK.

| Parkway* | 27.02.1974<br>Singapore | SGD1,170,761,281.73 | 100.00 | Holding company |
|----------|-------------------------|---------------------|--------|-----------------|
|----------|-------------------------|---------------------|--------|-----------------|

#### Note:

\* All the shares in Parkway have been charged to Oversea-Chinese Banking Corporation Limited, as security agent, as security for financing purposes in connection with a SGD1.85 billion facility which is due in 2013. Oversea-Chinese Bank Nominees Private Limited, as nominea of the security agent, holds the legal interest in the shares whila Parkway Pantai holds the beneficial interest in the shares. Please refer to Section 4.8 of this Prospectus for the proposed rapayment of the bank borrowings from the proceeds of the Public Issue.

#### Subsidiary of IHH Turkey

| Acibadem Holding            | 07.08.2007<br>Turkey    | TL839,946,831.00  | 56.30  | Holding company  |
|-----------------------------|-------------------------|-------------------|--------|--|
| Subsidiary of Pantal is     | rama                    |                   |        |  |
| P <b>a</b> ntai             | 10.03.1972<br>Malaysia  | RM478,358,979.00- | 100.00 | Holding company  |
| Subsidiaries of Parkw       | ay                      |                   |        |  |
| Parkway Hospitals           | 04.08.2004<br>Singapore | SGD100,000,000.00 | 100.00 | Private hospitals ownership and management                                 |
| Parkway Healthcare          | 12.06.1993<br>Singapore | SGD188,423,323.00 | 100.00 | Holding company and provision of<br>management and consultancy<br>services |
| Parkway Trust<br>Management | 19.04.2007<br>Singapore | SGD1,000,000.00   | 100.00 | Provision of management services to PLife REIT                             |
| Parkway<br>Investments      | 11.07.2007<br>Singapore | SGD10,000,000.00  | 100.00 | Holding company  |

### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                                    | Date and country of Incorporation/ Principal place of business | issued and<br>pald-up<br>share capital | Effective<br>equity<br>Interest of<br>IHH<br>% | Principal activities  |
|---|--|--|--|---|
| Subsidiarles of Parkv                   | vay (cont'd)   |  |  |   |
| Parkway Novena<br>Holdings              | 06.02.2008<br>Singapore  | SGD1.00                                | 100.00   | Dormant   |
| Gieneagies<br>Management                | 26.09.1989<br>Singapore  | \$GD100.00                             | 100.00   | Provision of advisory, administrative, management and consultancy services to healthcare facilities                                   |
| Gleneagles JPMC                         | 15.07.2002<br>Brunei<br>Darussalam                             | BND100,000.00                          | 75.00  | Management and operation of a<br>cardiac and cardiothoracic care<br>centre  |
| M&P Investments                         | 07.07.1961<br>Singapore  | SGD2.00                                | 100.00   | Holding company   |
| Gleneagles Medical<br>Holdings          | 16.01.1958<br>Singapore  | SGD3,844,952.60                        | 100.00   | Holding company   |
| Medi-Rad                                | 30.07.1982<br>Singapore  | SGD13,757,336.94                       | 100.00   | Operation of radiology clinics  |
| Parkway Shenton                         | 23.12.1995<br>Singapore  | SGD2,000,000.00                        | 100.00   | Holding company and operation of<br>a network of clinics and provision<br>of comprehensive medical and<br>surgical advisory services. |
| Parkway Lab                             | 18.05.1983<br>Singapore  | SGD21,733,566.50                       | 100.00   | Provision of comprehensive diagnostic laboratory services   |
| Parkway College                         | 09.01.2008<br>Singapore  | SGD1,700,000.00                        | 100.00   | Provision of courses in nursing and allied health   |
| iXchange                                | 22.01.1994<br>Singapore  | SGD6,400,000.00                        | 100.00   | Agent and administrator for<br>managed care and related<br>services   |
| Shenton Insurance                       | 04.02.2005<br>Singapore  | SGD13,000,000.00                       | 100.00   | Underwriting of accident and healthcare insurance policies  |
| Parkway Novena                          | 06.02.2008<br>Singapore  | SGD1.00                                | 100.00   | Hospital construction and development   |
| Gleneagles CRC                          | 21.10.1999<br>Singapore  | SGD7,191,827.00                        | 51.00  | Operation of a clinical research centre   |
| Parkway Irrawaddy  Associates of Parkwa | 06.02.2008<br>Singapore  | SGD1.00                                | 100,00   | Medical centre construction and development   |
| Parkway HK*                             | 14.06.2011<br>Hong Kong  | HKD2.00                                | 100.00   | Holding company   |

#### Note:

Parkway HK is Parkway's 50.0%-owned associate, whilst Parkway Pantai owns the remaining 50.0% in Parkway HK. Perkway is a wholly-owned subsidiary of Parkwey Pantai.

| Kyami | 18.08.1993 | AUD200,000.00 | 30.00 | Holding company |
|-------|------------|---------------|-------|-----------------|
|       | Australia  |               |       |                 |

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                               | Date and<br>country of<br>incorporation/<br>Principal place<br>of business | Issued and<br>paid-up<br>share capital | Effective<br>equity<br>Interest of<br>IHH | Principal activities  |
|------------------------------------|--|--|---|---|
|                                    |  |  | %   |   |
| Subsidiaries of Acib               | adem Holding   |  |   |   |
| Almond (Turkey)                    | 30.07.2007<br>Turkey   | TL690,000,000.00                       | 56.30                                     | Holding company   |
| APlus                              | 23.12.1996<br>Turkey   | TL1,300,000.00                         | 56.30                                     | Provision of catering, laundry and cleaning services for hospitals  |
| Acibadem Proje                     | 20.07.2004<br>Turkey   | TL1,500,000.00                         | 56.30                                     | Supervise and manage the construction of healthcare facilities  |
| Subsidiaries of Pant               | tal  |  |   |   |
| Pantai Hospitals                   | 25.07.1998<br>Malaysia   | RM6,804,800.00                         | 100.00                                    | Holding company and provision of<br>management and consultation<br>services to hospitals and medical<br>centres |
| Gleneagles<br>Malaysia             | 29.08.1989<br>Malaysia   | RM3,108,500.00                         | 100.00                                    | Holding company   |
| Pantai Resources                   | 24.09.2001<br>Malaysia   | RM100,000.00                           | 100.00                                    | Holding company   |
| Pantai Management                  | 06.09.2001<br>Malaysia   | RM100,002.00                           | 100.00                                    | Provision of administration<br>support, training, research and<br>development services                          |
| Pantai Diagnostics                 | 03.05.2002<br>Malaysia   | RM2.00                                 | 100.00                                    | Holding company   |
| Subsidiarles of Park               | way Hospitals  |  |   |   |
| Parkway<br>Promotions              | 08.09.1982<br>Singapore  | SGD10,000.00                           | 100.00                                    | Promoters and organisers of<br>healthcare events  |
| MENA Services                      | 12.03.1985<br>Singapore  | SGD2.00                                | 100.00                                    | Nursing agency  |
| Subsidiaries of Park               | way Healthcare   |  |   |   |
| Parkway Healthtech                 | 02.02.2000<br>Singapore  | SGD2.00                                | 100,00                                    | Holding company   |
| Mount Elizabeth<br>Healthcare      | 06.04.1985<br>Singapore  | SGD37,000,000.00                       | 100.00                                    | Dormant   |
| Gleneagles<br>International        | 04.07.1989<br>Singapore  | SGD23,000,000.00                       | 100.00                                    | Holding company   |
| Medical Resources<br>International | 16.10.1995<br>Singapore  | SG <b>D</b> 90.00                      | 100.00                                    | Holding company   |
| Parkway Shanghai                   | 22.01.2008<br>PRC  | USD1,000,000.00*                       | 100.00                                    | Provision of management and consultancy services to healthcare facilities                                       |

#### Note:

This refers to the registered and paid-up capital of this entity.

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                                   | Date and<br>country of<br>incorporation/<br>Principal place<br>of business | Issued and<br>paid-up<br>share capital | Effective<br>equity<br>interest of<br>IHH<br>% | Principal activities                         |
|--|--|--|--|--|
| Gleneagles<br>Shanghai                 | 03.04.2006<br>PRC  | USD4,000,000.00*                       | 100.00   | Provision of medical and healthcare services |
| Note:                                  |  |  |  |  |
| <ul> <li>This refers to the</li> </ul> | ne registered and paid-t   | up capital of this entity.             |  |  |
| Parkway Healthcare<br>Mauritius        | 12.08.2002<br>Mauritius  | SGD2.00                                | 100.00   | Holding company                              |
| Parkway Education                      | 18.12.2007<br>Singapore  | SGD1.00                                | 100.00   | Dormant                                      |
| Swiss Zone                             | 07.09.2005<br>Malaysia   | RM2.00                                 | 100.00   | Domant                                       |
| Joint venture of Par                   | kway Healthcare  |  |  |  |
| Khubchandani<br>Hospitals              | 15.05.2006<br>India  | Rs.80,000,000.00                       | 50.00  | Private hospital ownership                   |

#### Note:

#### Subsidiaries of Parkway investments

| Gleneagies<br>Technologies       | 08.11.1995<br>Singapore | SGD2.00                        | 100.00 | Provision of consultancy services, equipment planning, procurement, testing and commissioning, and manage a healthcare facility |  |
|----------------------------------|-------------------------|--------------------------------|--------|---|--|
| Mount Elizabeth<br>Medical       | 16.09.1976<br>Singapore | SGD150,000,000.00              | 100.00 | Holding company   |  |
| Gleneagles Medical<br>Centre     | 29.12.1988<br>Singapore | SGD15,120,002.00               | 100.00 | Domant  |  |
| Gleneagles<br>Pharmacy           | 29.05.1991<br>Singapore | SGD3.00                        | 100.00 | Dormant   |  |
| Associate of Parkway Investments |                         |                                |        |   |  |
| PLife REIT <sup>(1)</sup>        | 12.07.2007<br>Singapore | 604,970,414 units in issue (2) | 35.81  | Real estate investment trust  |  |

#### Notes:

- PLife REIT is a 35.25%-owned associate of Parkway Investments, whilst IHHL owns 0.04% and Parkway Trust Management owns 0.52%.
- (2) As at 1 March 2012, according to the 2011 Annual Report of PLife REIT.

<sup>\*</sup> This entity is treated as a subsidiary in the financial statements of the Group on the basis that the Group, by virtue of the existence of currently exercisable potential voting rights, has the ability to control the financing and operating decisions of this entity.

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                             | Date and<br>country of<br>incorporation/<br>Principal place<br>of business | Issued and<br>paid-up<br>share capital | Effective<br>equity<br>interest of<br>IHH<br>% | Principal activities   |
|----------------------------------|--|--|--|--|
| Subsidiary of Parkw              | ay HK  |  |  |  |
| Parkway Healthcare<br>HK         | 21.04.2011<br>Hong Kong  | HKD100,003.00                          | 95.00  | Provision of medical and healthcare outpatient services                          |
| Associate of M&P Ir              | nvestments   |  |  |  |
| Parkway M&A*                     | 07.11.1988<br>BVI  | USD4,500,000.00                        | 38.89  | Holding company  |
| Note:                            |  |  |  |  |
|                                  | treated as a long ten<br>financing decisions.                              | m investment as the Grou               | up is unable to                                | exert significant influence on the   |
| Associates of Glene              | eagles Medical Holdin  | gs                                     |  |  |
| Asia Renal Care                  | 30.07.1987<br>Singapore  | SGD50,000.00                           | 20.00  | Specialised medical services (including day surgical centres)                    |
| Asia Renal Care<br>(Katong)      | 18.04.1987<br>Singapore  | SGD50,002.00                           | 20.00  | Specialised medical services<br>(including day surgical centres)                 |
| PT Tritunggal                    | 10.10.1994<br>Indonesia  | Rp2,917,500,000.00                     | 30.00  | Provision of medical diagnostic services   |
| Subsidiary of Medi-              | Rad  |  |  |  |
| Radiology<br>Consultants         | 01.02.1990<br>Singapore  | SGD2.00                                | 100.00   | Provision of radiology consultancy and interpretative services                   |
| Associate of Medi-R              | tad  |  |  |  |
| Positron Tracers                 | 27.03.2002<br>Singapore  | SGD550,000.00                          | 33.00  | Ownership and operation of<br>cyclotron for production of<br>radioactive tracers |
| Subsidlaries of Park             | way Shenton  |  |  |  |
| Nippon Medical                   | 28.05.1998<br>Singapore  | SGD500,000.00                          | 70.00  | Operation of clinics   |
| Shenton Family                   | 08.05.1990<br>Singapore  | SGD2.00                                | 100.00   | Provision and establishment of and carrying on the business of clinics           |
| Parkway Shenton<br>International | 28.11.2003<br>Singapore  | SGD2.00                                | 100.00   | Holding company  |
| Joint venture of Par             | kway Shenton   |  |  |  |
| Hale Medical Clinic              | 28.04.1995<br>Singapore  | SGD350,010.00                          | 50.00  | Operation of medical clinic  |

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                            | Date and country of incorporation/ Principal place of business | Isaued and<br>paid-up<br>share capital | Effective<br>equity<br>interest of<br>IHH<br>% | Principal activities                                 |  |  |  |
|---------------------------------|--|--|--|--|--|--|--|
| Subsidiaries of Giensagies CRC  |  |  |  |  |  |  |  |
| Gleneagles Clinical<br>Research | 23.02.2004<br>Singapore  | SGD50,000.00                           | 51.00  | Operation of a clinical research centre              |  |  |  |
| Gleneagles CRC<br>(Thailand)    | 19.04.2002<br>Thailand   | Baht750,000.00                         | 51.00*   | Conduct of global and local clinic trials            |  |  |  |
| Note:                           |  |  |  |  |  |  |  |
|                                 | eated as a wholly-owned<br>the entity and is entitled          |  | ial statements                                 | of the Group on the basis that the                   |  |  |  |
| Gleneagles CRC<br>(China)       | 19.02.2002<br>PRC  | USD100,000.00                          | 51.00  | Conduct of global and local clinic trials            |  |  |  |
| Gleneagles CRC<br>(Australia)   | 29.08.2006<br>Australia  | AUD3.00                                | 51.00  | Conduct of global and local clinic trials            |  |  |  |
| Subsidiary of Almor             | nd (Turkey)  |  |  |  |  |  |  |
| Acibadem                        | 19.02.1990<br>Turkey   | TL100,000,000.00                       | 54.80  | Provision of medical, surgical and hospital services |  |  |  |
| Subsidiaries of Pant            | tal Hospitais  |  |  |  |  |  |  |
| Pantai Medical Centr            | e 15.07.1981<br>Malaysia                                       | RM6,891,000.00                         | 100.00   | Provision of medical, surgical and hospital services |  |  |  |
| Cheras Medical<br>Centre        | 18.10.1991<br>Malaysia   | RM6,254,002.00                         | 100.00   | Provision of medical, surgical and hospital services |  |  |  |
| Pantai Klang                    | 31.03.1980<br>Malaysia   | RM1,105,000.00                         | 100.00   | Provision of medical, surgical and hospital services |  |  |  |
| Syarikat Tunas                  | 27.05.1992<br>Malaysia   | RM24,000,000.00                        | 80.70  | Provision of medical, surgical and hospital services |  |  |  |
| Paloh Medical Centre            | 29.03.1991<br>Malaysia   | RM35,792,120.00                        | 77.80  | Provision of medical, surgical and hospital services |  |  |  |
| Pantai Ayer Keroh               | 24.02.1966<br>Malaysia   | RM30,535,569.00                        | 100.00   | Provision of medical, surgical and hospital services |  |  |  |
| Pantal Indah                    | 23.04.2002<br>Malaysia   | RM5,650,000.00                         | 100.00   | Provision of medical, surgical and hospital services |  |  |  |
| Pantai Sungai Petani            | 03.04.1997<br>Malaysia   | RM2,120,000.00                         | 100.00   | Provision of medical, surgical and hospital services |  |  |  |
| Gleneagles KL*                  | 28.05.1990<br>Malaysia   | RM22,400,000.00                        | 100.00   | Provision of medical, surgical and hospital services |  |  |  |

#### Note:

Gleneagles KL is Pantai Hospitals' 70.0%-owned subsidiary, whilst Gleneagles Malaysia owns the remaining 30.0% in Gleneagles KL.

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name   | Date and country of incorporation/ Principal place of business | Issued and<br>pald-up<br>share capital | Effective<br>equity<br>interest of<br>IHH<br>% | Principal activities  |
|--|--|--|--|---|
| Pantai Manjung                                     | 23.09.2010<br>Malaysia   | RM2.00                                 | 100.00   | Has not commenced operations since the date of its incorporation. Intended principal activity is provision of medical, surgical and hospital services |
| Pantai Johor                                       | 26.03.2010<br>Malaysia   | RM500,000.00                           | 100.00   | Has not commenced operations since the date of its incorporation. Intended principal activity is provision of medical, surgical and hospital services |
| Pantai Screening                                   | 05.07.2004<br>Malaysia   | RM2.00                                 | 100.00   | Manager and administrator for<br>health screening services  |
| KL Medical Centre                                  | 01.04.1998<br>Malaysia   | RM250,000.00                           | 51.00  | Dormant   |
| PT Pantai *  | 10.08.2005<br>Indonesia  | USD100,000.00                          | 100.00   | Provision of healthcare consulting services in Indonesia  |
| Note:  |  |  |  |   |
| Pantai.  Subsidiaries of Gler  Pulau Pinang Clinic | neagles Malaysia<br>12.02.1971<br>Malaysia                     | RM24,337,500.00                        | 70.00  | Rendering of hospital services  |
| GEH Management                                     | 31.10.2007<br>Malaysia   | RM2.00                                 | 100.00   | Provision of advisory, administrative, management and consultancy services to healthcare facilities   |
| Associate of Gienea                                | gles Malaysia  |  |  |   |
| Gleneagles KL*                                     | 28.05.1990<br>Malaysia   | RM22,400,000.00                        | 100.00   | Provision of medical, surgical and hospital services  |
| Note:  |  |  |  |   |
| * Gleneagles KL<br>70.0% in Glene                  |  | ciate of Gleneagles Malay              | rsia, whilst Pan                               | tai Hospitals owns tha remaining  |
| Gleneagles Medical<br>Centre KL                    | 28.05.1990<br>Malaysia   | RM7,000,000.00                         | 30.00  | Development of and investment in medical centres  |
| Subsidiaries of Pant                               | tal Resources  |  |  |   |
| Pantai Premier<br>Pathology                        | 04.07.1997<br>Malaysia   | RM10,000,000.00                        | 100.00   | Provision of medical laboratory services  |
| Pantai Education                                   | 14.05.1997<br>Malaysia   | RM400,000.00                           | 100.00*  | Provision of educational programs and training courses for  |
|  |  |  |  | healthcare and related fields   |

IMU Health has agreed to acquire Pantai Education from Pantai Resources as part of the consolidation of IHH's Malaysian education business. IMU Health and Pantai Resources have executed a Share Sale Agreement on 3 April 2012 for the acquisition.

Note:

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name  | Date and<br>country of<br>Incorporation/<br>Principal place<br>of business | issued and<br>pald-up<br>share capital | Effective<br>equity<br>interest of<br>IHH | Principal activities  |
|---|--|--|---|---|
|   |  |  | %   |   |
| Pentai Integreted<br>Rehab                      | 04.09.2000<br>Malaysia   | RM200,000.00                           | 85.00                                     | Provision of rehabilitation services  |
| Credit Enterprise                               | 24.03.1976<br>Malaysia   | RM100,000.00                           | 100.00                                    | Dormant   |
| PT Pantai*                                      | 10.08.2005<br>Indonesia  | USD100,000.00                          | 100.00                                    | Provision of healthcare consulting services in Indonesia                    |
| Note:   |  |  |   |   |
| <ul> <li>PT Pantai is Pa<br/>Pantai.</li> </ul> | antai Resourcas' 50.0%-c   | wned subsidiary, whilst                | Pantai Hospita                            | Is owns the remaining 50.0% in PT   |
| Mount Elizabeth<br>Services                     | 11.02.1991<br>Malaysia   | RM2.00                                 | 100.00                                    | Provision of laboratory services to hospitals and clinics                   |
| Twin Towers<br>Healthcare                       | 23.05.2007<br>Malaysia   | RM100,000.00                           | 70.00                                     | Holding company and provision of management services to its subsidiary      |
| Subsidiary of Pantai                            | Diagnostics  |  |   |   |
| PT Pantai Bethany*                              | 17.01.2009<br>Indonesia  | USD300,000.00                          | 65.00                                     | Provision of medical diagnostics laboratory testing and analytical services |

#### Note:

#### Subsidiaries of Parkway Healthtech

| Goldlink Investments      | 12.03.2002<br>Singapore | SGD2.00                         | 100.00 | Dormant   |
|---------------------------|-------------------------|---------------------------------|--------|---|
| Drayson Investments       | 12.03.2002<br>Singapore | SGD2.00                         | 100.00 | Dormant   |
| Subsidiaries of Gleneag   | gles International      |                                 |        |   |
| Gleneagles<br>Development | 29.05.1991<br>Singapore | SGD2.00                         | 100.00 | Developing and managing<br>turnkey hospital projects and<br>holding company |
| Gleneagles UK             | 12.07.1993<br>UK        | GBP2,000.00                     | 65.00  | Holding company   |
| Subsidiarles of Medical   | Resources Internati     | onal                            |        |   |
| Shanghaí Rui Xin          | 31.01.1996<br>PRC       | USD2,500,000.00 <sup>(1)</sup>  | 70.00  | Provision of medical and healthcare outpatient services                     |
| Shanghai Xin Rui          | 29.07.2003<br>PRC       | RMB14,000,000.00 <sup>(1)</sup> | 70.00  | Provision of medical and healthcare outpatient services                     |
| Shanghai Rui Hong         | 11.07.2003<br>PRC       | RMB14,000,000.00 <sup>(1)</sup> | 70.00  | Provision of medical services and healthcare outpatient services            |

In 27 April 2012, Pantai Diagnostic, Mr. Aswin Tanusaputra, PT Bethany Karya Medika Internasional and PT Pantai Bethany, executed a Conditional Sale and Purchase Agreement according to which, Pantai Diagnostic shall sell its shares constituting 65.0% of the issued and paid up capital in PT Pantai Bethany to Mr. Aswin Tanusaputra. However the share transfer has not yet been executed as at the LPD. The share transfar is expected to be executed within 2012.

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                            | Date and<br>country of<br>incorporation/<br>Principal place<br>of business | Issued and<br>paid-up<br>share capital   | Effective equity Interest of IHH % | Principal activities   |
|---------------------------------|--|--|------------------------------------|--|
| Shang <b>h</b> ai<br>Gleneagles | 21.09.2011<br>PRC  | Registered Capital:<br>USD1,000,000.00<br>Pai <b>d</b> -up Capital:<br>USD200,000.00 | 100.00°                            | Provision of hospital management and consultancy services to healthcare facilities |

#### Note:

#### Subsidiaries of Parkway Shanghai

Shanghai Shu Kan**g** 17.09.2010 RMB30,000<sup>(1)</sup> J<sup>(2)</sup> Management of healthcare industry investment and provision of consulting services.

#### Notes:

- (1) This refers to the registered end paid-up capital of this entity.
- (2) Parkway Shanghai has voting control over 100% of the shares of this entity, through a contractual arrangement. Shanghai Shu Kang is consolidated as a subsidiary for accounting purposes. Please refer to Sections 5.2 (iv) and (v) of this Prospectus for further details on such contractual arrangement.

#### Joint venture of Parkway Healthcare Mauritius

| Apollo PET                        | 24.03.2004<br>India                     | Rs.170,000,000.00 | 50.00  | Operation of a PET CT radio imaging centre                  |  |  |  |  |
|-----------------------------------|---|-------------------|--------|---|--|--|--|--|
| Subsidiaries of Mount I           | Subsidiaries of Mount Elizabeth Medical |                   |        |   |  |  |  |  |
| East Shore Medical                | 15.09.1979<br>Singap <b>o</b> re        | SGD50,000,000.00  | 100.00 | Dormant   |  |  |  |  |
| Mount Elizabeth<br>Ophthalmic     | 05.09.1987<br>Sing <i>a</i> pore        | SGD704,002.00     | 66.48  | In the process of undergoing members' voluntary liquidation |  |  |  |  |
| Joint ventures of Shent           | ton Family Medical                      |                   |        |   |  |  |  |  |
| Shenton Family Bukit<br>Gombak    | 01.06.2000*<br>Singapore                | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Serangoon       | 17.07.2000*<br>Singapore                | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Bedok Reservoir | 16.11.2002*<br>Singapore                | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Jurong East     | 01.01.2003 <sup>#</sup><br>Singapore    | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Tampines        | 01.01.2005*<br>Singapore                | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Yishun          | 16.10.2006 <sup>#</sup><br>Singapore    | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family Ang<br>Mo Kio      | 22.02. <b>20</b> 10*<br>Singapore       | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Duxton          | 16.03.2010*<br>Singapore                | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Clementi        | 01.04.2010 <sup>#</sup><br>Singapore    | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |
| Shenton Family<br>Towner          | 25.08.2011 <sup>9</sup><br>Singapore    | Not applicable    | 50.00* | Operation of clinic   |  |  |  |  |

Medical Resources International has voting control over 100% of the shares of this entity.

#### 6. INFORMATION ON OUR GROUP (cont'd)

|      | Date and        |               | Effective   |                      |
|------|-----------------|---------------|-------------|----------------------|
|      | country of      | leaved and    |             |                      |
|      | Incorporation/  | Issued and    | equity      |                      |
|      | Principal place | paid-up       | interest of |                      |
| Name | of business     | share capital | IHH         | Principal activities |
|      |                 |               | %           |                      |

#### Notes:

- This refers to the partnership interest of Shenton Family Medical in these entities.
- # This refers to the commencement date of the partnerships.

#### Subsidiary of Parkway Shenton International

| Parkway Shenton<br>Vietnam | 27.01.1997<br>Vietnam | USD3,500,000.00 | 100.00 | Domant  |
|----------------------------|-----------------------|-----------------|--------|---|
| Subsidiary of Acibadem     | ı                     |                 |        |   |
| Acibadem Poliklinik        | 16.03.1993<br>Turkey  | TL8,000,000.00  | 54.80  | Provision of outpatient and<br>surgical (in certain clinics only)<br>services |
| Acibadem Labmed            | 28.08.2001<br>Turkey  | TL3,000,000.00  | 27.40  | Provision of lab services   |
| International Hospital     | 12.12.1983<br>Turkey  | TL2,000,000.00  | 49.32  | Provision of medical, surgical and hospital services                          |
| Acibadem Mobil*            | 07.07.2008<br>Turkey  | TL4,500,000.00  | 54.80  | Provision of emergency, home and ambulatory care services                     |

#### Note:

 Acibadem Mobil is a 17.77%-owned subsidiary of Acibadem, whilst Acibadem Poliklinik, which is a wholly-owned subsidiary of Acibadem, owns 82.22% in Acibadem Mobil.

| Yeni Saglik     | 12.01.2000<br>Turkey | TL20,000,000.00 | 54.80 | Provision of medical, surgical and hospital services |
|-----------------|----------------------|-----------------|-------|--|
| Jinemed Saglik* | 23.09.1993<br>Turkey | TŁ 6,600,000.00 | 35.62 | Provision of medical, surgical and hospital services |

#### Note:

As at the LPD, Jinemed Saglik is not a subsidiery of Acibadem Group. In January 2012, Acibadem and the shareholders of Jinemed Saglik executed a "share purchase agreement" eccording to which, 65.0% of the equity interest of Jinemed Saglik will be purchased by and transferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transaction; however, the share transfer has not yet been completed. Jinemed Hospital and Jinemed Medical Center is included in the pro-forma financial information of the Group under Section 12.11 of this Prospectus. The share transfer is expected to be completed within 2012.

| Acibadem Sistina            | 07.04.2010<br>Macedonia | MKD1,946,800.00 | 27.58 | Provision of medical, surgical and hospital services  |
|-----------------------------|-------------------------|-----------------|-------|---|
| Acibadem Sistina<br>Medikal | 31.08.2011<br>Macedonia | MKD310,000.00   | 27.40 | Provision of medical equipment  |
| Acibadem Orta               | 09.06.1999<br>Turkey    | TL500,000.00    | 54.93 | Construction and planning of<br>healthcare facilities, provision of<br>operation and management<br>services to healthcare institutions<br>and secondary logistic services<br>such as catering cleaning, laundry<br>services |

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                          | Date and<br>country of<br>incorporation/<br>Principal place<br>of business | Issued and<br>pald-up<br>share capital | Effective<br>equity<br>interest of<br>IHH<br>% | Principal activities  |
|-------------------------------|--|--|--|---|
| Subsidiaries of Pantai        | Medical Centre   |  |  |   |
| Angiography                   | 29.06.1983<br>Malaysia   | RM758,500.00                           | 100.00   | Provision of cardiac catherisation services   |
| Magnetom Imaging              | 08.09.1990<br>Malaysia   | RM1,590,156.00                         | 100.00   | Provision of medical diagnostic services and other related ventures   |
| PMC Radio-Surgery             | 09.05.1996<br>Malaysia   | RM2.00                                 | 100.00   | Provision of radiotherapy services  |
| Pantai-Arc Dialysis           | 01.08.2000<br>Malaysia   | RM1,315,760.00                         | 51.00  | Provision of haemodialysis services   |
| Subsidiaries of Pantal        | Ayer Keroh   |  |  |   |
| HPAK Cancer                   | 19.04.2001<br>Malaysia   | RM666,669.00                           | 100.00   | Provision of medical services for cancer diseases   |
| HPAK Lithotripsy              | 24.11.1999<br>Malaysia   | RM100,000.00                           | 100.00   | Provision of lithotriptor services  |
| Subsidiary of Gleneagl        | es KL  |  |  |   |
| Oncology Centre (KL)          | 20.07.1996<br>Malaysia   | RM250,000.00                           | 100.00   | Provision of comprehensive professional oncological services inclusive of diagnostic, radiotherapy and chemotherapy treatment |
| Subsidiary of Mount El        | izabeth Services   |  |  |   |
| Orifolio Options              | 04.07.1997<br>Malaysia   | RM2.00                                 | 100.00   | Letting of property and general trading   |
| Subsidiary of Twin Tow        | vers Healthcare  |  |  |   |
| Twin Towers Medical<br>Centre | 17.01.1997<br>Malaysia   | RM4,000,000.00                         | 70.00  | Operation of an outpatient and daycare medical centre   |
| Joint venture of Glenea       | agles Development  |  |  |   |
| Apollo Gleneagles             | 19.09.1988<br>India  | Rs.1,093,513,940.00                    | 50.00  | Private hospital ownership and management   |
| Subsidiaries of Glenea        | gles UK  |  |  |   |
| The Heart Hospital            | 14.10.1994<br>UK   | GBP2.00                                | 65.00  | Under company voluntary<br>arrangement  |
| Subsidiaries of Shangh        | nai Rui Xin  |  |  |   |
| Shanghai Rui Pu               | 27.05.2005<br>PRC  | RMB1,500,000.00 <sup>(1)</sup>         | _(2)   | Provision of medical and healthcare outpatient services   |

#### Notes:

<sup>(1)</sup> This refers to the registered and paid-up capital of this entity.

<sup>(2)</sup> As at the LPD, 70.0% of the equity interests of Shanghai Rui Pu is held by Shanghai International Trust Co., Ltd on trust on behalf of Shanghai Rui Xin, while the remaining 30.0% is held by Shanghai Shu Kang. Shanghai Rui Pu is consolidated as a subsidiary for accounting purposes. Please refer to Sections 5.2(iv), (v) and (vi) of this Prospectus for details on the contractuel and trust arrangement.

#### 6. INFORMATION ON OUR GROUP (cont'd)

| Name                  | Date and country of incorporation/ Principal place of business | issued and<br>pald-up<br>share capitai | Effective equity interest of IHH | Principal activities                                    |  |  |
|-----------------------|--|--|----------------------------------|---|--|--|
| Subsidiary of Shangha | il Rul Hong  |  |                                  |   |  |  |
| Shanghai Rui Xiang*   | 16.08.2005<br>PRC  | RMB5,000,000.00 <sup>(1)</sup>         | _(2)                             | Provision of medical and healthcare outpatient services |  |  |
| Notes                 |  |  |                                  |   |  |  |

#### Notes:

- (1) This refers to the registered and paid-up capital of this entity.
- (2) Shanghai International Trust Co., Ltd and Shanghai International Group Assets Management Co Ltd are holding equity interests in Shanghai Rui Xiang on behalf of Shanghai Rui Hong which is the beneficiary of such trust arrangement. Shanghai Rui Xiang is consolidated as a subsidiary for accounting purposes. Please refer to Section 5.2(vi) of this Prospectus for details on the contractual arrangement.

#### Subsidiary of Shanghal Shu Kang

Chengdu Rui Rong 09.05.2011 RMB5,000,000.00\* 100.00 Provision of medical and pRC PRC Provision of medical and healthcare and outpatient services

#### Note:

This refers to the registered and paid-up capital of this entity.

#### Associate of Shanghai Shu Keng

Shanghal Rui Pu 27.07.2005 RMB1,500,000.00<sup>(1)</sup> - Provision of medical and healthcare and outpatient services

#### Notes:

- (1) This refers to the registered and paid-up capital of this entity.
- (2) As at the LPD, 70.0% of the equity interests of Shanghai Rui Pu is held by Shanghai International Trust Co., Ltd on trust on behalf of Shanghai Rui Xin, whilst the remaining 30.0% is held by Shanghai Shu Kang. Shanghai Rui Pu is consolidated as a subsidiary for accounting purposes. Please refer to Sections 5.2(iv), (v) and (vi) of this Prospectus for details on the contractual arrangement.

#### Subsidiaries of AcIbadem Poliklinik

Acibadem Mobil\* 07.07.2008 TL4,500,000.00 54.80 Provision of emergency, home and ambulatory care services

#### Note:

Acibadem Mobil is a 82.22%-owned subsidiary of Acibadem Poliklinik, whilst Acibadem owns 17.78% in Acibadem Mobil. Acibadem Poliklinik is a wholly owned subsidiary of Acibadem.

Konur Saglik 13.08.2003 TL1,590,000.00 52.03 Provision of outpatient and surgical services

#### Note:

\* As of 2 March 2012, Suleyman Toker transferred his shareholding in Konur Saglik to Acibadem Poliklinik, as a result of which the shereholding of Acibadem Poliklinik increased to 95.0%.

#### Subsidiarles of Acibadem Sistina

| Specialist Ordination  | 29.12.2010<br>Macedonia | MKD19,840.00   | 27.58 | Provision of specialist medical services       |
|------------------------|-------------------------|--|-------|--|
| Sistina Kosovo         | 23.07.2010<br>Kosovo    | €2,600.00  | 27.58 | Provision of patient administrative assistance |
| Subsidiary of Konur Sa | glik                    |  |       |  |
| Gerntip Ozel           | 11.01.2011<br>Turkey    | Issued capital:<br>TL250,000.00<br>Paid-up capital:<br>TL81,250.00 | 30.18 | Provision of outpatient services               |

Cumulative

#### 6. INFORMATION ON OUR GROUP (cont'd)

6.3 The details of our subsidiaries, associates and joint ventures as at the LPD are set out below:

#### 6.3.1 Direct wholly-owned subsidiaries of IHH

#### 6.3.1.1 IHHL (Company No. LL05489)

#### (i) History and business

IHHL was incorporated in Federal Territory of Labuan, Malaysia under Labuan Companies Act, 1990 on 5 September 2006 as a private company limited by shares and commenced its business on 5 September 2006.

The principal activity of IHHL is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of IHHL is USD2,670,947,496.00 comprising 2,631,980,621 ordinary shares.

#### Note:

 Under the Labuan Companies Act, 1990, there is no requirement for a Labuan company to have an authorised share capital and par value for its shares.

The changes in the issued and paid-up share capital of IHHL for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Consideration  | Purpose of issue  | issued<br>and paid-up<br>share capital<br>USD |
|-------------------|---------------|--|---|---|
| Ordinary shares   |               |  |   |   |
| 14.05.2010        | 628,625,196   | Other than cash, at USD628,625,196.00  | Capitalisation<br>of amount<br>owing to<br>shareholder  | 628,625,198.00                                |
| 12.07.2011        | 427,176,423   | Cash, at USD<br>equivalent to<br>SGD525,427,000.00<br>at the conversion<br>rate of USD1.00:<br>SGD1.22 per share<br>as of 13 July 2011 | Capital<br>increase                                     | 1,059,304,468.00                              |
| 31.08.2011        | 1,576,179,000 | Other than cash, at<br>USD equivalent to<br>RM4,807,346,390.0<br>0 at the exchange<br>rate of USD1.0225<br>per share                   | Capitalisation<br>of amount<br>owing to<br>shareholders | 2,670,947,496.00                              |

#### (iii) Shareholder

As at the LPD, IHHL is a wholly-owned subsidiary of IHH.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Pantai is a wholly-owned subsidiary of IHHL, details of which are set out in Section 6.3.2.1 of this Prospectus. As at the LPD, IHHL does not have any associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.1.2 IMU Health (Company No. 738984-W)

#### (i) History and business

IMU Health was incorporated in Malaysia under the Malaysian Companies Act on 27 June 2006 as a private company limited by shares and commenced its business on 26 December 2006.

The principal activities of IMU Health are as a holding company and provision of management services to its subsidiaries.

#### (ii) Share capital

As at the LPD, the authorised share capital of IMU Health is RM5,000,000.00 comprising 4,799,990 ordinary shares of RM1.00 each; 1,000 redeemable preference shares of RM0.01 each;10,000,000; class A redeemable preference shares of RM0.01 each; and 10,000,000 class B redeemable preference shares of RM0.01 each. The issued and paid-up share capital of IMU Health is RM1,140,032.50 comprising 1,140,032 ordinary shares of RM1.00 each and 50 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of IMU Health for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>RM | Consideration                     | Purpose<br>of issue | Cumulative<br>Issued<br>and pald-up<br>share capital<br>RM |
|-------------------|---------------|--------------------|-----------------------------------|---------------------|--|
| Ordinary sha      | res           |                    |                                   |                     |  |
| 21.03.2011        | 88,962        | 1.00               | Cash, at<br>RM607.00<br>per share | Capital increase    | 1,088,962.50   |
| 15.07.2011        | 51,070        | 1.00               | Cash, at<br>RM607.00<br>per share | Capital increase    | 1,140,032.50   |

#### (iii) Shareholder

As at the LPD, IMU Health is a wholly-owned subsidiary of IHH, whilst the 50 redeemable preference shares of RM0.01 each are held by 50 individuals. These preference shares do not carry any voting or distribution rights. The rights of these redeemable preference shareholders are limited to receiving notice of meetings of shareholders and the right to redeem the preference shares at par value upon receipt of a redemption notice issued by IMU Health.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate\*

As at the LPD, IMU Education and IMU Healthcare are subsidiaries of IMU Health, details of which are set out in Sections 6.3.3.1 and 6.3.3.2 of this Prospectus respectively. As at the LPD, IMU Health does not have any associate.

#### Note:

\* IMU Health has agreed to acquire Pantai Education from Pantai Resources as part of the consolidation of IHH's Malaysian education business. IMU Health and Pantai Resources have executed a Share Sale Agreement on 3 April 2012 for the acquisition.

#### 6.3.1.3 IHH Bharat (Company No. 101176)

#### (i) History and business

IHH Bharat was incorporated in the Republic of Mauritius under the Section 24 of the Companies Act, 2001 on 7 March 2011 as a private company limited by shares and commenced its business on 8 March 2011.

The principal activity of IHH Bharat is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of IHH Bharat is USD160,089,950.00 comprising 160,089,950 ordinary shares of USD1 each.

#### Note:

Under the Companies Act, 2001, thera is no requirement for a company incorporated in the Republic of Mauritius to have an authorised share capital.

The changes in the issued and paid-up share capital of IHH Bharat for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>USD | Consideration                    | Purpose of issue      | Cumulative<br>Issued<br>and pald-up<br>share capital<br>USD |
|-------------------|---------------|---------------------|----------------------------------|-----------------------|---|
| Ordinary shar     | res           |                     |                                  |                       |   |
| 07.03.2011        | 1             | 1.00                | Cash, at<br>USD1.00<br>per share | Subscriber's<br>share | 1.00  |
| 26.05.2011        | 117,238,891   | 1.00                | Cash, at<br>USD1.00<br>per share | Capital<br>increase   | 117,238,892.00  |
| 17.10.2011        | 42,851,058    | 1.00                | Cash, at<br>USD1.00<br>per share | Capital<br>increase   | 160,089,950.00  |

#### (iii) Shareholder

As at the LPD, IHH Bharat is a wholly-owned subsidiary of IHH.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, IHH Mauritius is a wholly-owned subsidiary of IHH Bharat, details of which are set out in 6.3.4.1 of this Prospectus respectively. As at the LPD, IHH Bharat does not have any associate.

#### 6.3.1.4 IHH Cayman (Company No. ET 244209)

#### (i) History and business

IHH Cayman was incorporated in Cayman Islands under the Companies Law Cap. 22, on 12 August 2010 as an exempted company.

IHH Cayman is currently dormant.

#### (ii) Share capital

As at the LPD, the authorised share capital of IHH Cayman is USD35,000,000.00 comprising 35,000,000 ordinary shares of USD1.00 each. The issued and paid-up share capital of IHH Cayman is USD1.00 comprising one ordinary share of USD1.00 each.

There has been no change to the issued and paid-up share capital of IHH Cayman since its incorporation on 12 August 2010 up to the LPD.

#### (iii) Shareholder

As at the LPD, IHH Cayman is a wholly-owned subsidiary of IHH.

#### (iv) Subsidiary and associate

As at the LPD, IHH Cayman does not have any subsidiary or associate.

#### 6.3.1.5 IHT Yatirimlari (Company No. LL08622)

#### (i) History and business

IHT Yatirimlari was incorporated in the Federal Territory of Labuan, Malaysia under the Labuan Companies Act, 1990 on 12 December 2011 as a company limited by shares and commenced its business on 12 December 2011.

The principal activity of IHT Yatirimlari is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of IHT Yatirimlari is SGD711,987,171.00 comprising 711,987,171 ordinary shares.

#### Note:

 Under the Lebuan Companies Act, 1990, there is no requirement for a Labuan company to have an authorised share capital and par value for its shares.

#### 6. INFORMATION ON OUR GROUP (cont'd)

The changes in the issued and paid-up share capital of IHT Yatirimlari for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Consideration                         | Purpose of Issue   | Cumulative<br>Issued<br>and paid-up<br>share capital<br>SGD |
|-------------------|---------------|---------------------------------------|--|---|
| Ordinary share    | s             |                                       |  |   |
| 12.12.2011        | 1             | Cash, at SGD1.00                      | Subscriber's share   | 1.00  |
| 23.01.2012        | 711,987,170   | Other than cash, at SGD711,987,170.00 | In consideration of<br>IHH allotting the<br>shares to the<br>vendors pursuant to<br>the Deed for the Sate<br>and Purchase of a<br>majority holding in<br>Acibadem Holding<br>dated 23 December<br>2011 | 711,987,171.00  |

#### (iii) Shareholder

As at the LPD, IHT Yatirimlari is a wholly-owned subsidiary of IHH.

#### (iv) Subsidiary and associate

As at the LPD, !HH Turkey is a 93.84%-owned subsidiary of IHT Yatirimlari, details of which are set out in 6.3.5.1 of this Prospectus. As at the LPD, IHT Yatirimlari does not have any associate.

#### 6.3.1.6 IH Capital (Company No. 972593-U)

#### (i) History and business

IH Capital was incorporated in Malaysia under the Malaysian Companies Act on 22 December 2011 as a private company limited by shares and commenced its business on 22 December 2011.

The principal activity of IH Capital is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of IH Capital is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of IH Capital is RM2.00 comprising 2 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of IH Capital since its incorporation on 22 December 2011 up to the LPD.

#### (iii) Shareholder

As at the LPD, IH Capital is a wholly-owned subsidiary of IHH.

Cumulative

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, IH Capital does not have any subsidiary or associate.

#### 6.3.2 Subsidiaries of IHHL

#### 6.3.2.1 Parkway Pantai (Company No. 201106772W)

#### (i) History and business

Parkway Pantai was incorporated in Singapore under the Singapore Companies Act on 21 March 2011 as a public company limited by shares and commenced its business on 21 March 2011.

The principal activity of Parkway Pantai is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Pantai is SGD3,350,231,267.00 comprising 3,350,231,267 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capitel and par value for sheres.

The changes in the issued and paid-up share capital of Parkway Pantai for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares | Consideration                         | Purpose of Issue  | and paid-up<br>share capital |
|-------------------|------------------|---------------------------------------|---|------------------------------|
| Ordinary share    | ? <b>5</b>       |                                       |   |                              |
| 21.03.2011        | 1                | Cash, at SGD1.00<br>per share         | Issued on incorporation   | 1.00                         |
| 11.07.2011        | 2,824,804,266    | Other than cash, at SGD1.00 per share | Capitalisation of a loan from IHHL                                    | 2,824,804,267.00             |
| 13.07.2011        | 525,427,000      | Cash, at SGD1.00<br>per share         | Provision of a<br>shareholder's<br>loan to Pantai<br>Irama and Pantai | 3,350,231,267.00             |

#### (iii) Shareholder

As at the LPD, Parkway Pantai is a wholly-owned subsidiary of IHHL.

#### (iv) Subsidiary and associate

As at the LPD, Pantai Irama\*, Parkway HK and Parkway are subsidiaries of Parkway Pantai, details of which are set out in 6.3.6.1 to 6.3.6.3 of this Prospectus respectively. Parkway Pantai does not have any associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### Note:

All the shares in Pantai Irama are subject to the share charge dated 10 May 2011 entered into between Parkway Pantai and Oversea-Chinese Banking Corporation Limited, as security for financing purposes in connection with e SGD1.85 billion facility which is due in 2013. Please refer to Section 4.8 of this Prospectus for the proposed repayment of the bank borrowings from the proceeds of the Public Issue.

#### 6.3.3 Wholly-owned subsidiaries of IMU Health

#### 6.3.3.1 IMU Education (Company No. 237397-W)

#### (i) History and business

IMU Education was incorporated in Malaysia under the Malaysian Companies Act on 11 April 1992 as a private company limited by shares and commenced its business on 11 April 1992.

The principal activities of IMU Education are to establish and carry on the business of managing educational institutions, colleges, schools and other centres of learning, research and education. IMU Education owns and operates IMU and the clinical schools in (i) Seremban, Negeri Sembilan, (ii) Kuala Pilah, Negeri Sembilan, and (iii) Batu Pahat, Johor.

#### (ii) Share capital

As at the LPD, the authorised share capital of IMU Education is RM10,000,000.00 comprising 9,998,000 ordinary shares of RM1.00 each; 1,000 class A redeemable preference shares of RM1.00 each; and1,000 class B redeemable preference shares of RM1.00 each. The issued and paid-up share capital of IMU Education is RM8,700,002.00 comprising 8,700,002 ordinary shares of RM1.00 each. As at the LPD, there are no redeemable preference shareholders.

The changes in the issued and paid-up share capital of IMU Education for the past three years preceding the LPD are as follows:

| Date of allotment / redemption      | No. of shares | Par<br>value<br>RM | Consideration                   | Purpose of Issue / redemption                            | issued<br>and paid-up<br>share capital |
|-------------------------------------|---------------|--------------------|---------------------------------|--|--|
| Class B redeema<br>preference share |               |                    |                                 |  |  |
| 22.06.2009                          | 1,000         | 1.00               | Cash, RM1.00<br>per share       | For dividend payment                                     | 8,702,002.00                           |
| 25.11.2009                          | (1,000)       | 1.00               | Redemption, at RM1.00 per share | Redemption of Class<br>B redeemable<br>preference shares | 8,701,002.00                           |
| Class A redeema<br>preference share |               |                    |                                 | preference dialog  |  |
| 22.06.2009                          | 1,000         | 1.00               | Cash, at RM1.00<br>per share    | For dividend payment                                     | 8,701,002.00                           |
| 31.12.2009                          | (1,000)       | 1.00               | Redemption, at RM1.00 per share | Redemption of Class<br>A redeemable<br>preference shares | 8,700,002.00                           |

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, IMU Education is a wholly-owned subsidiary of IMU Health.

#### (iv) Subsidiary and associate

As at the LPD, IMU Education does not have any subsidiary or associate.

#### 6.3.3.2 IMU Healthcare (Company No. 782112-X)

#### (i) History and business

IMU Healthcare was incorporated in Malaysia under the Malaysian Companies Act on 24 July 2007 as a private company limited by shares.

IMU Healthcare is currently dormant.

#### (ii) Share capital

As at the LPD, the authorised share capital of IMU Healthcare is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of IMU Healthcare is RM2.00 comprising two Ordinary Shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of IMU Healthcare since its incorporation on 24 July 2007 up to the LPD.

#### (iii) Shareholder

As at the LPD, IMU Healthcare is a wholly-owned subsidiary of IMU Health.

#### (iv) Subsidiary and associate

As at the LPD, IMU Healthcare does not have any subsidiary or associate.

#### 6.3.4 Subsidiary of IHH Bharat

#### 6.3.4.1 IHH Mauritius (Company No. 096006)

#### (i) History and business

IHH Mauritius was incorporated in the Republic of Mauritius under the Section 24 of the Companies Act, 2001 of Mauritius on 18 June 2010 as a private company limited by shares and commenced its business on 28 June 2010.

The principal activity of IHH Mauritius is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of IHH Mauritius is USD160,089,950.00 comprising 160,089,950 ordinary shares of USD1.00 each.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### Note:

 Under the Companies Act, 2001, there is no requirement for a Mauritius company to have an authorised share capital.

The changes in the issued and paid-up share capital of IHH Mauritius for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares | Par<br>value<br>USD | Consideration                    | Purpose of issue   | lssued<br>and paid-up<br>share capital<br>USD |
|-------------------|------------------|---------------------|----------------------------------|--------------------|---|
| Ordinary sha      | ares             |                     |                                  |                    |   |
| 18.06.2010        | 1                | 1.00                | Cash, at<br>USD1.00<br>per share | Subscriber's share | 1.00  |
| 27.05.2011        | 117,238,891      | 1.00                | Cash, at<br>USD1.00<br>per share | Capital Increase   | 117,238,892.00                                |
| 17.10.2011        | 42,851,058       | 1.00                | Cash, at<br>USD1.00<br>per share | Capital Increase   | 160,089,950.00                                |

#### (iii) Shareholder

As at the LPD, IHH Mauritius is a wholly-owned subsidiary of IHH Bharat.

#### (iv) Subsidiary and associate

As at the LPD, IHH Mauritius does not have any subsidiary or associate.

#### 6.3.5 Subsidiary of IHT Yatirimlari

#### 6.3.5.1 IHH Turkey (Company No. 971458-U)

#### (i) History and business

IHH Turkey was incorporated in Malaysia under the Malaysian Companies Act on 13 December 2011 as a private company limited by shares and commenced its business on 13 December 2011.

The principal activity of IHH Turkey is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of IHH Turkey is RM5,000,000,000.00 comprising 5,000,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of IHH Turkey is RM2,476,142,657.00 comprising 2,476,142,657 ordinary shares of RM1.00 each.

#### 6. INFORMATION ON OUR GROUP (cont'd)

The changes in the issued and paid-up share capital of IHH Turkey for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>RM | Consideration                              | Purpose of Issue  | Cumulative<br>Issued<br>and paid-up<br>share capital<br>RM |
|-------------------|---------------|--------------------|--|---|--|
| Ordinary sha      | res           |                    |  |   |  |
| 13.12.2011        | 2             | 1.00               | Cash, at RM1.00 per share                  | Subscribers' shares   | 2.00   |
| 23.01.2012        | 619,185,149   | 1.00               | Cash, at RM1.00 per share                  | Capital increase  | 619,185,151.00   |
| 23.01.2012        | 1,738,792,232 | 1.00               | Other than cash,<br>at RM1.00 per<br>share | In consideration of<br>IHH allotting the<br>shares to the vendors<br>pursuant to the Deed<br>for the Sale and<br>Purchase of a majority<br>holding in Acibadem<br>Holding dated 23<br>December 2011 | 2,357,977,383.00   |
| 08.02.2012        | 43,051,341    | 1.00               | Cash, at RM1.00 per share                  | Capital increase  | 2,401,028,724.00   |
| 01.06.2012        | 75,113,933    | 1.00               | Other than cash,<br>at RM1.00 per<br>share | Capitalisation of<br>amount owing to<br>shareholder   | 2,476,142,657.00   |

#### (iii) Shareholder

As at the LPD, IHH Turkey is IHT Yatirimlari's 93.84%-owned subsidiary whilst Symphony owns 6.16% in IHH Turkey. Please refer to Section 15.1(iv)(1) of this Prospectus for details on the Symphony Conversion.

#### (iv) Subsidiary and associate

As at the LPD, Acibadem Holding is a 60.0%-owned subsidiary of IHH Turkey, details of which are set out in 6.3.7.1 of this Prospectus. As at the LPD, IHH Turkey does not have any associate.

#### 6.3.6 Subsidiaries of Parkway Pantai

#### 6.3.6.1 Pantai Irama (Company No. 667940-D)

#### (i) History and business

Pantai Irama was incorporated in Malaysia under the Malaysian Companies Act on 30 September 2004 as a private company limited by shares and commenced its business on 17 August 2006.

The principal activity of Pantai Irama is as a holding company.

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# 6. INFORMATION ON OUR GROUP (cont'd)

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Irama is RM2,000,000,000.00 comprising 2,000,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Irama is RM922,235,901.00 comprising 922,235,901 ordinary shares of RM1.00 each.\*

#### Note:

\* All the sheres in Pantei Irame are subject to the shere charge dated 10 Mey 2011 entered into between Parkway Pentai and Oversea-Chinese Banking Corporation Limited, es security for financing purposes in connection with e SGD1.85 billion facility which is due in 2013. Please refer to Section 4.8 of this Prospectus for the proposed repayment of the benk borrowings from the proceeds of the Public Issue.

The changes in the issued and paid-up share capital of Pantai Irama for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>RM | Consideration                              | Purpose of issue                              | lssued<br>and pald-up<br>share capital |
|-------------------|---------------|--------------------|--|---|--|
| Ordinary shar     | es            |                    |  |   |  |
| 30.08.2010        | 894,448,923   | 1.00               | Other than cash,<br>at RM1.00 per<br>share | Capitalisation of amount owing to shareholder | 895,448,923.00                         |
| 27.01.2012        | 26,786,978    | 1.00               | Cash, at RM1.00 per share                  | Capital<br>increase                           | 922,235,901.00                         |

# (iii) Shareholder

As at the LPD, Pantai Irama is a wholly-owned subsidiary of Parkway Pantai.

### (iv) Subsidiary and associate

As at the LPD, Pantai is a wholly-owned subsidiary of Pantai Irama, details of which are set out in Section 6.3.8.1 of this Prospectus. As at the LPD, Pantai Irama does not have any associate.

# 6.3.6.2 Parkway (Company No. 197400320R)

### (i) History and business

Parkway was incorporated in Singapore under the Singapore Companies Act on 27 February 1974 as a public company limited by shares and commenced its business on 29 April 1974.

The principal activity of Parkway is as a holding company.

# 6. INFORMATION ON OUR GROUP (cont'd)

# (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway is SGD1,170,761,281.73 comprising 1,140,195,537 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

The changes in the issued and paid-up share capital of Parkway for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Consideration                      | Purpose of  | Cumulative Issued<br>and pald-up share<br>capital |
|-------------------|---------------|------------------------------------|---|---|
| Ordinary shares   |               |                                    |   | SGD   |
| 14.01.2009        | 25,000        | Cash, at<br>SGD0.9763<br>per share | Exercise of option granted under the Parkway Share Option Scheme 2001 ("PSOS 2001") | 1,154,573,520.24                                  |
| 25.05.2009        | 12,500        | Cash, at<br>SGD0.9763<br>per share | Exercise of option granted under the PSOS 2001                                      | 1,154,585,723.99                                  |
| 20.10.2009        | 18,750        | Cash, at<br>SGD0.9763<br>per share | Exercise of option granted under the PSOS 2001                                      | 1,154,604,029.62                                  |
| 17.11.2009        | 100,000       | Cash, at<br>SGD0.9763<br>per share | Exercise of option granted under the PSOS 2001                                      | 1,154,701,659.62                                  |
| 16.12.2009        | 25,000        | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001                                      | 1,154,741,497.12                                  |
| 23.03.2010        | 17,000        | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001                                      | 1,154,773,411.22                                  |
| 29.03.2010        | 5,000         | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001                                      |   |
|                   | 138,808       | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001                                      | 1,155,136,133.48                                  |
| 01.04.2010        | 15,000        | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001                                      |   |

| Date of allotment | No. of<br>shares | Consideration                      | Purpose of Issue                               | Cumulative issued<br>and paid-up share<br>capital |
|-------------------|------------------|------------------------------------|--|---|
|                   | 15,000           | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 78,250           | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 | 1,155,387,380.85                                  |
| 07.04.2010        | 18,750           | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 12,750           | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001 | 1,155,441,194.55                                  |
| 09.04.2010        | 105,000          | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 | 1,155,708,472.05                                  |
| 19.04.2010        | 25,000           | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under PSOS 2001     |   |
|                   | 250,000          | Cash, at<br>SGD1.8926<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 22,250           | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 | 1,156,285,191.92                                  |
| 22.04.2010        | 48,000           | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under PSOS 2001     | 1,156,407,375.92                                  |
| 29.04.2010        | 15,000           | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001 | 1,158,431,278.42                                  |
| 07.05,2010        | 250,000          | Cash, at<br>SGD1.8926<br>per share | Exercise of option granted under PSOS 2001     | 1,156,904,428.42                                  |
| 11.05.2010        | 38,000           | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 | 1,157,001,157.42                                  |
| 24.05.2010        | 33.500           | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001 | 1,157,064,046.97                                  |

| Date of allotment | No. of<br>shares | Consideration                              | Purpose of issue                               | Cumulative Issued<br>and paid-up share<br>capital |
|-------------------|------------------|--|--|---|
| 25.05.2010        | 75,000           | Cash, at<br>SGD1.6207<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 25,000           | Cash, at<br>SGD1.8625<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 30,000           | Cash, at<br>SGD2.5455<br>per share         | Exercise of option granted under the PSOS 2001 | 1,157,308,526.97                                  |
| 03.06.2010        | 109,750          | Cash, at<br>SGD1.5935<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 120,250          | Cash, at<br>SGD1.8773<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 107,000          | Cash, at<br>SGD2.5455<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 80,000           | Cash, at<br>SGD3.5081<br>per share         | Exercise of option granted under the PSOS 2001 | 1,158,262,175.41                                  |
| 10.06.2010        | 147,750          | Cash, at<br>SGD1.5935<br>per <b>s</b> hare | Exercise of option granted under the PSOS 2001 |   |
|                   | 50,000           | Cash, at<br>SGD1.6207<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 50,000           | Cash, at<br>SGD1.8625<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 94,500           | Cash, at<br>SGD1.8773<br>per share         | Exercise of option granted under the PSOS 2001 |   |
|                   | 75,000           | Cash, at<br>SGD2.5177<br>per share         | Exercise of option granted under PSOS 2001     |   |
|                   | 324,750          | Cash, at<br>SGD2.5455<br>per share         | Exercise of option granted under the PSOS 2001 |   |

| Date of allotment | No. of shares | Consideration                      | Purpose of Issue  | Cumulative Issuad<br>and pald-up share<br>capital |
|-------------------|---------------|------------------------------------|---|---|
|                   | 50,000        | Cash, at<br>SGD3.3381<br>per share | Exercise of option granted under PSOS 2001              |   |
|                   | 62,500        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001          | 1,160,250,819.75                                  |
| 15.06.2010        | 37,500        | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 120,000       | Cash, at<br>SGD1.6207<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 200,000       | Cash, at<br>SGD1.8625<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 121,500       | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 600,000       | Cash, at SGD2.09<br>per share      | Exercise of option granted under the PSOS 2001          |   |
|                   | 700,000       | Cash, at<br>SGD2.5177<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 440,500       | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 150,000       | Cash, at SGD3.16<br>per share      | Exercise of option granted under the PSOS 2001          |   |
|                   | 400,000       | Cash, at<br>SGD3.3381<br>per share | Exercise of option granted under the PSOS 2001          |   |
|                   | 87,000        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001          | 1,167,357,779.40                                  |
| 21.06.2010        | 32,000        | Cash, at<br>SGD1.5935<br>per share | Exercise of<br>option granted<br>under the PSOS<br>2001 |   |

| Date of allotment | No. of shares | Consideration                      | Purpose of issue   | Cumulative issued<br>and paid-up share<br>capital |
|-------------------|---------------|------------------------------------|--|---|
|                   | 10,000        | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 114,000       | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 72,500        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001   | 1,167,972,068.65                                  |
| 25.06.2010        | 25,000        | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 125,500       | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 60,000        | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 37,500        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001   | 1,168,531,791.05                                  |
| 02.07.2010        | 5,000         | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 9,500         | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 30,000        | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001   |   |
|                   | 2,189,070     | None                               | Vesting of a<br>share award<br>under the<br>Parkway<br>Performance<br>Share Plan<br>("PPSP") | 1,168,633,957.90                                  |
| 08.07.2010        | 103,000       | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001   |   |

# 6. INFORMATION ON OUR GROUP (cont'd)

| Date of allotment | No. of shares | Consideration                      | Purpose of tssue                               | Cumulativa Issued and paid-up share capital |
|-------------------|---------------|------------------------------------|--|---|
|                   | 77,250        | Cash, at<br>SGD1.8773<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 109,000       | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 24,000        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001 | 1,169,304,763.73                            |
| 13.07.2010        | 792,625       | None                               | Vesting of a share award under the PPSP        | 1,169,304,763.73                            |
| 15.07.2010        | 23,000        | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 |   |
| ·.                | 45,000        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001 | 1,169,521,174.73                            |
| 22.07.2010        | 241,000       | Cash, at<br>SGD2.5455<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 150,000       | Cash, at<br>SGD3.5081<br>per shere | Exercise of option granted under the PSOS 2001 | 1,170,660,855.23                            |
| 29.07.2010        | 30,000        | Cash, at<br>SGD1.5935<br>per share | Exercise of option granted under the PSOS 2001 |   |
|                   | 15,000        | Cash, at<br>SGD3.5081<br>per share | Exercise of option granted under the PSOS 2001 | 1,170,781,281.73                            |

# (iii) Shareholder

As at the LPD, Parkway is a wholly-owned subsidiary of Parkway Pantai.\*\*

#### Notes:

- \* All the sheres in Perkway have been charged to Oversea-Chinese Benking Corporation Limited, es security agent, es security for finencing purposes in connection with a SGD1.85 billion facility which is due in 2013. Oversea-Chinese Benk Nominees Private Limited, as nominee of the security agent, holds the legal interest in the shares while Parkway Pantai holds the beneficial interest in the shares. Please refer to Section 4.8 of this Prospectus for the proposed repayment of the bank borrowings from the proceeds of the Public Issue.
- # Based on the information available to our Group as at the LPD.

#### INFORMATION ON OUR GROUP (cont'd)

# (iv) Subsidiary and associate

As at the LPD, Parkway Hospitals, Parkway Healthcare, Parkway Trust Management, Parkway Investments, Parkway Novena Holdings, Gleneagles Management, Gleneagles JPMC, M&P Investments, Gleneagles Medical Holdings, Medi-Rad, Parkway Shenton, Parkway Lab, Parkway College, iXchange, Shenton Insurance, Parkway Novena, Gleneagles CRC and Parkway Irrawaddy, Parkway HK are subsidiaries of Parkway, whilst Kyami is an associate of Parkway, details of which are set out in Sections 6.3.9.1 to 6.3.9.18, 6.3.10.1 and 6.3.10.2 of this Prospectus respectively.

#### 6.3.6.3 Parkway HK (Company No. 1616051)

#### (i) Shareholder

As at the LPD, Parkway HK is a 50.0%-owned subsidiary of Parkway Pantai, whilst Parkway owns the remaining 50.0% in Parkway HK. For further details on Parkway HK, please see Section 6.3.10.1 of this Prospectus.

#### 6.3.7 Subsidiary of IHH Turkey

### 6.3.7.1 Acibadem Holding (Company No. 634970)

#### (i) History and business

Acibadem Holding was incorporated in Istanbul, Turkey under the TCC on 7 August 2007 as a private joint stock company and commenced its business on 7 August 2007.

The principal activity of Acibadem Holding is as a holding company to hold shares of Almond (Turkey).

# (ii) Share capital\*

As at the LPD, the issued share capital of Acibadem Holding is TL839,946,831.00 comprising 839,946,831 shares of TL1.00 each. 209,986,708 of the shares in the share capital are Group A registered shares while the remaining 629,960,123 shares are Group B registered shares.

#### 6. INFORMATION ON OUR GROUP (cont'd)

The changes in the issued and paid-up share capital of Acibadem Holding for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares  | Par<br>value<br>TL | Consideration                | Purpose of Issue   | Cumulative<br>Issued<br>and peld-up<br>share capital<br>TL |
|-------------------|--|--------------------|------------------------------|--|--|
| 03.09.2010        | 207,693,858<br>Comprising of<br>103,836,929 A<br>Group shares<br>and 103,836,929<br>B Group shares | 1.00               | Cash, at TL1.00<br>per share | Capital increase<br>for the acquisition<br>of Acibadem<br>shares by Its<br>wholly-owned<br>subsidiary Almond<br>(Turkey) | 668,000,000.00   |
| 25.01.2012        | 36,085,765   | 1.00               | Cash, at TL3.49<br>per share | Capital increase<br>due to the<br>acquisition of<br>Acibadem Proje<br>and APlus shares                                   | 704,085,765.00   |
| 11,05.2012        | 135,861,066<br>Comprising of<br>33,965,266<br>A Group shares<br>and 101,895,800<br>B Group shares  | 1.00               | Cash, at TL1.00<br>per share | Cash injection for<br>participating in<br>mandatory tender<br>offer of publicly<br>held Acibadem<br>shares               | 839,946,831.00   |

# (iii) Shareholder\*

As at the LPD, Acibadem Holding is a 60.0%-owned subsidiary of IHH Turkey, whilst Bagan Lalang owns 15.0% in Acibadem Holding. IHH Turkey and Bagan Lalang are Group B shareholders of Acibadem Holding. The rest of the shareholders hold Group A shares, namely Mehmet Ali Aydinlar owns 23.0% in Acibadem Holding and Hatice Seher Aydinlar (wife of Mehmet Ali Aydinlar) owns 2.0% in Acibadem Holding, whilst Etem Erhan Aydinlar (brother of Mehmet Ali Aydinlar) and Zeynep Aydinlar Erogut (daughter of Mehmet Ali Aydinlar) owns 1 Group A share each.

Holders of Group A and Group B shares are entitled to nominate board members pro rata to their respective shareholding, provided that the holders of Group A shares are entitled to nominate at least two board members for appointment by the general assembly as long as the Group A shares representing at least 5.0% of the share capital are held by Mehmet Ali Aydinlar, Hatice Seher Aydinlar, their relatives up to the second degree holding shares in Acibadem Holding and their legal heirs, and the remaining board members will be elected among nominees appointed by holders of Group B shares. Each of Group A and B shares grant their holders a single voting right per share at the general assembly.

#### Note:

\* The TCC requires at least 5 shareholders for the incorporation and valid existing of a joint stock company. However, the New TCC allows the establishment of a single shareholder joint stock company.

# 6. INFORMATION ON OUR GROUP (cont'd)

# (iv) Subsidiary and associate

As at the LPD, Almond (Turkey), APlus and Acibadem Proje are subsidiaries of Acibadem Holding, details of which are set out in Sections 6.3.11.1 to 6.3.11.3 of this Prospectus respectively. As at the LPD, Acibadem Holding does not have any associate.

### 6.3.8 Subsidiary of Pantai Irama

## 6.3.8.1 Pantai (Company No. 11832-K)

### (i) History and business

Pantal was incorporated in Malaysia under the Malaysian Companies Act on 10 March 1972 as a private company limited by shares and commenced its business on 1 February 1974. Pantal was converted to a public company on 20 December 1986.

Pantai was previously publicly listed on Bursa Securities prior to its delisting on 9 January 2007.

The principal activity of Pantai is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai is RM900,000,000.00 comprising 895,000,000 ordinary shares of RM1.00 each and 500,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai is RM478,358,979.00 comprising 477,282,979 ordinary shares of RM1.00 each and 107,600,000 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of Pantai for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares   | Par<br>value<br>RM | Consideration                           | Purpose of issue                                    | Cumulative<br>Issued<br>and pald-up<br>share capital<br>RM |
|-------------------|-----------------|--------------------|---|---|--|
| Redeemable p      | reference share | es                 |   |   |  |
| 01.08.2011        | 90,000,000      | 0.01               | Other than cash, at<br>RM1,00 per share | Capitalisation of<br>amount owing to<br>shareholder | 451,396,001.00   |
| 23.12.2011        | 17,600,000      | 0.01               | Other than cash, at RM1,00 per share    | Capitalisation of<br>amount owing to<br>shareholder | 451,572,001.00   |
| Ordinary sher     | es              |                    |   | STIATERIOLOGI                                       |  |
| 30.01.2012        | 26,786,978      | 1.00               | Cash, at RM1.00<br>per share            | Capital increase                                    | 478,358,979.00   |

# (iii) Shareholder

As at the LPD, Pantai Irama holds 100% of the ordinary shares and the redeemable preference shares of Pantai.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, Pantai Hospitals, Gleneagles Malaysia, Pantai Resources, Pantai Management and Pantai Diagnostics are subsidiaries of Pantai, details of which are set out in Sections 6.3.12.1 to 6.3.12.5 of this Prospectus respectively. As at the LPD, Pantai does not have any associate.

#### 6.3.9 Subsidiaries of Parkway

#### 6.3.9.1 Parkway Hospitals (Company No. 200409811Z)

#### (i) History and business

Parkway Hospitals was incorporated in Singapore under the Singapore Companies Act on 4 August 2004 as a private company limited by shares and commenced its business on 4 August 2004.

The principal activities of Parkway Hospitals are private hospitals ownership and management. Parkway Hospitals holds the license for Gleneagles Hospital, Mount Elizabeth Hospital and Parkway East Hospital.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Hospitals is SGD100,000,000.00 comprising 100,000,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Hospitals for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Parkway Hospitals is a wholly-owned subsidiary of Parkway.

# (iv) Subsidiary and associate

As at the LPD, Parkway Promotions and MENA Services are the subsidiaries of Parkway Hospitals, details of which are set out in Sections 6.3.13.1 and 6.3.13.2 of this Prospectus respectively. As at the LPD, Parkway Hospitals does not have any associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.9.2 Parkway Healthcare (Company No. 199303778C)

#### (i) History and business

Parkway Healthcare was incorporated in Singapore under the Singapore Companies Act on 12 June 1993 as a private company limited by shares and commenced its business on 12 June 1993.

The principal activities of Parkway Healthcare are as a holding company and provision of management and consultancy services. Parkway Healthcare has a joint venture with Koncentric Investments Ltd to operate Gleneagles Khubchandani Hospitals, which is currently under development.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Healthcare is SGD188,423,323.00 comprising 110,078,000 non-cumulative redeemable preference shares and 78,345,323 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Healthcare for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Healthcare is a wholly-owned subsidiary of Parkway.

# (iv) Subsidiary and associate

As at the LPD, Parkway Healthtech, Mount Elizabeth Healthcare, Gleneagles International, Medical Resources International, Parkway Shanghai, Gleneagles Shanghai, Parkway Healthcare Mauritius, Khubchandani Hospitals\*, Parkway Education and Swiss Zone are subsidiaries of Parkway Healthcare, details of which are set out in Sections 6.3.14.1 to 6.3.14.10 of this Prospectus respectively. As at the LPD, Parkway Healthcare does not have any associate.

#### Note:

\* Khubchandani Hospitals is treated as a subsidiary in the financial statements of our Group on the basis that the Group, by virtue of the existence of currently exercisable potential voting rights, has the ability to control the financing and operating decisions of Khubchandani Hospitals.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.9.3 Parkway Trust Management (Company No. 200706697Z)

### (i) History and business

Parkway Trust Management was incorporated in Singapore under the Singapore Companies Act as a private company limited by shares on 19 April 2007 and commenced its business on 19 April 2007. Parkway Trust Management is currently a public company limited by shares.

The principal activity of Parkway Trust Management is the provision of management services to PLife REIT.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Trust Management is SGD1,000,000.00 comprising 1,000,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorisad share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Trust Management for the past three years preceding the LPD.

# (iii) Shareholder

As at the LPD, Parkway Trust Management is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Trust Management does not have any subsidiary or associate.

#### 6.3.9.4 Parkway Investments (Company No. 200712617K)

## (i) History and business

Parkway Investments was incorporated in Singapore under the Singapore Companies Act on 11 July 2007 as a private company limited by shares and commenced its business on 11 July 2007.

The principal activity of Parkway Investments is as a holding company.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Investments is SGD10,000,000.00 comprising 10,000,000 ordinary shares.

## Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Investments for the past three years preceding the LPD.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Parkway Investments is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, Gleneagles Technologies, Mount Elizabeth Medical, Gleneagles Medical Centre and Gleneagles Pharmacy are the subsidiaries of Parkway Investments, whilst PLife REIT is an associate of Parkway Investments, details of which are set out in Sections 6.3.15.1 to 6.3.15.4 and 6.3.16.1 of this Prospectus respectively.

## 6.3.9.5 Parkway Novena Holdings (Company No. 200802712R)

### (i) History and business

Parkway Novena Holdings was incorporated in Singapore under the Singapore Companies Act on 6 February 2008 as a private company limited by shares.

Parkway Novena Holdings is currently dormant.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Novena Holdings is SGD1.00 comprising one ordinary share.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Novena Holdings for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Parkway Novena Holdings is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Novena Holdings does not have any subsidiary or associate.

# 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.9.6 Gleneagles Management (Company No. 198904110D)

### (i) History and business

Gleneagles Management was incorporated in Singapore under the Singapore Companies Act on 26 September 1989 as a private company limited by shares and commenced its business on 26 September 1989.

The principal activity of Gleneagles Management is the provision of advisory, administrative, management and consultancy services to healthcare facilities.

# (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Management is SGD100.00 comprising 100 ordinary shares.

#### Note:

\* Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles Management for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles Management is a wholly-owned subsidiary of Parkway.

# (iv) Subsidiary and associate

As at the LPD, Gleneagles Management does not have any subsidiary or associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.9.7 Gleneagles JPMC (Company No. AGO/RC/5508)

#### (i) History and business

Gleneagles JPMC was incorporated in Brunei Darussalam under the Brunei Darussalam Companies Act, Chapter 39 on 15 July 2002 as a private limited liability company.

The principal activities of Gleneagles JPMC to the provision of cardiac services, health screening and emergency services.

#### (ii) Share capital

As at the LPD, the authorised share capital of Gleneagles JPMC is 10,000,000 ordinary shares of BND1.00 each. The issued and paid share capital of Gleneagles JPMC is BND100,000.00 comprising 100,000 ordinary shares of BND1.00 each.

There has been no change to the issued and paid-up share capital of Gleneagles JPMC for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles JPMC is a 75.0%-owned subsidiary of Parkway, whilst Jerudong Park Medical Centre Sdn Bhd owns the remaining 25.0% in Gleneagles JPMC.

#### (iv) Subsidiary and associate

As at the LPD, Gleneagles JPMC does not have any subsidiary or associate.

### 6.3.9.8 M&P Investments (Company No. 198103191K)

# (i) History and business

M&P Investments was incorporated in Singapore under the Singapore Companies Act on 7 July 1981 as a private company limited by shares and commenced its business on 7 July 1981.

The principal activity of M&P Investments is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of M&P Investments is SGD2.00 comprising two ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of M&P Investments for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, M&P Investments is a wholly-owned subsidiary of Parkway.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, Parkway M&A\* is an associate of M&P Investments, details of which are set out in Section 6.3.18.1 of this Prospectus. M&P Investments does not have any subsidiaries as at the LPD.

#### Note:

 Parkway M&A is treated as a long term investment as the Group is unable to exert significant influence on the operating and financing decisions.

#### 6.3.9.9 Gleneagles Medical Holdings (Company No. 195800014G)

# (i) History and business

Gleneagles Medical Holdings was incorporated in Singapore under the laws of Singapore on 16 January 1958 as a limited company and commenced its business on 20 February 1958. Gleneagles Medical Holdings is currently a public company limited by shares.

The principal activity of Gleneagles Medical Holdings is as a holding company.

# (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Medical Holdings is SGD3,844,952.60 comprising 9,215,082 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles Medical Holdings for the past three years preceding the LPD.

# (iii) Shareholder

As at the LPD, Gleneagles Medical Holdings is a wholly-owned subsidiary of Parkway.\*

#### Note:

# Based on the information available to our Group as at the LPD.

# (iv) Subsidiary and associate

As at the LPD, Asia Renal Care, Asia Renal Care (Katong) and PT Tritunggal are the associates of Gleneagles Medical Holdings, details of which are set out in Sections 6.3.19.1 to 6.3.19.3 of this Prospectus respectively. As at the LPD, Gleneagles Medical Holdings does not have any subsidiary.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.9.10 Medi-Rad (Company No. 198203228R)

#### (i) History and business

Medi-Rad was incorporated in Singapore under the Singapore Companies Act on 30 July 1982 as a private company limited by shares and commenced its business on 30 July 1982. Medi-Rad is currently a public company limited by shares. Medi-Rad was delisted from the Stock Exchange of Singapore Dealing and Automatic Quotation System in 2002.

The principal activity of Medi-Rad is the operation of radiology clinics.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Medi-Rad is SGD13,757,336.94 comprising 168,620,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Medi-Rad for the past three years preceding the LPD.

# (iii) Shareholder

As at the LPD, Medi-Rad is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, Radiology Consultants is a subsidiary of Medi-Rad, whilst Positron Tracers is an associate of Medi-Rad, details of which are set out in Sections 6.3.20.1 and 6.3.21.1 of this Prospectus respectively.

# 6.3.9.11 Parkway Shenton (Company No. 199509118D)

#### (i) History and business

Parkway Shenton was incorporated in Singapore under the Singapore Companies Act on 23 December 1995 as a private company limited by shares and commenced its business on 23 December 1995.

The principal activities of Parkway Shenton are as a holding company, the operation of a network of clinics and the provision of comprehensive medical and surgical advisory services.

#### 6. INFORMATION ON OUR GROUP (cont'd)

# (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Shenton is SGD2,000,000.00 comprising 2,000,000 ordinary shares.

#### Note:

\* Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

The changes in the issued and paid-up share capital of Parkway Shenton for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares | Consideration              | Purpose<br>of Issue         | issued<br>and paid-up<br>share capital |
|-------------------|------------------|----------------------------|-----------------------------|--|
| Ordinary shares   |                  |                            |                             |  |
| 18.08.2009        | 1,000,000        | Cash, at SGD1.00 per share | Increase in paid-up capital | 2,000,000.00                           |

#### (iii) Shareholder

As at the LPD, Parkway Shenton is a wholly-owned subsidiary of Parkway.

# (iv) Subsidiary and associate

As at the LPD, Nippon Medical, Shenton Family and Parkway Shenton International are the subsidiaries of Parkway Shenton, whilst Hale Medical Clinic is a joint venture of Parkway Shenton, details of which are set out in Sections 6.3.22.1, 6.3.22.2, 6.3.22.3 and 6.3.23.1 of this Prospectus respectively. As at the LPD, Parkway Shenton does not have any associate.

### 6.3.9.12 Parkway Lab (Company No. 198302251E)

# (i) History and business

Parkway Lab was incorporated in Singapore under the Singapore Companies Act on 18 May 1983 as a private company limited by shares and commenced its business on 18 May 1983. Parkway Lab is currently a public company limited by shares. Parkway Lab was delisted from the Stock Exchange of Singapore Dealing and Automatic Quotation System in 2002.

The principal activity of Parkway Lab is the provision of comprehensive diagnostic laboratory services.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Lab is SGD21,733,588.50 comprising 230,400,000 ordinary shares.

#### Note:

\* Under the Singapore Companies Act, there is no raquirement to have an authorised share capital and par value for shares.

Cumulative

# 6. INFORMATION ON OUR GROUP (cont'd)

There has been no change to the issued and paid-up share capital of Parkway Lab for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Parkway Lab is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Lab does not have any subsidiary or associate.

### 6.3.9.13 Parkway College (Company No. 200800722R)

#### (i) History and business

Parkway College was incorporated in Singapore under the Singapore Companies Act on 9 January 2008 as a private company limited by shares and commenced its business on 9 January 2008.

The principal activity of Parkway College is the provision of courses in nursing and allied health. Parkway College is registered as a private education institution in Singapore.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway College is SGD1,700,000.00 comprising 1,700,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

The changes in the issued and paid-up share capital of Parkway College for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares | Consideration                         | Purpose of Issue                         | Issued<br>and paid-up<br>share capital<br>SGD |
|-------------------|------------------|---------------------------------------|--|---|
| Ordinary shares   |                  |                                       |  |   |
| 27.01.2010        | 1,699,999        | Other than cash, at SGD1.00 per share | Capitalisation of inter-company balances | 1,700,000.00                                  |

#### (iii) Shareholder

As at the LPD, Parkway College is a wholly-owned subsidiary of Parkway.

### (iv) Subsidiary and associate

As at the LPD, Parkway College does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.9.14 iXchange (Company No. 199400513R)

### (i) History and business

iXchange was incorporated in Singapore under the Singapore Companies Act on 22 January 1994 as a private company limited by shares and commenced its business on 22 January 1994.

The principal activity of iXchange is acting as an agent and administrator for managed care and related services.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of iXchange is SGD6,400,000.00 comprising 6,400,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of iXchange for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, iXchange is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, iXchange does not have any subsidiary or associate.

## 6.3.9.15 Shenton Insurance (Company No. 200501737H)

#### (i) History and business

Shenton Insurance was incorporated in Singapore under the Singapore Companies Act on 4 February 2005 as a private company limited by shares and commenced its business on 4 February 2005.

The principal activities of Shenton Insurance are the underwriting of accident and healthcare insurance policies.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Shenton Insurance is SGD13,000,000.00 comprising 13,000,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

### 6. INFORMATION ON OUR GROUP (cont'd)

The changes in the issued and paid-up share capital of Shenton Insurance for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Consideration                          | Purpose of Issue   | Cumulative<br>issued<br>and pald-up<br>share capital<br>SGD |
|-------------------|---------------|--|--|---|
| Ordinary shares   |               |  |  |   |
| 23.12.2011        | 3,000,000     | Cash, at SGD1.00<br>per sh <b>a</b> re | To meet the MAS capital adequacy ratio requirements pursuant to the Insurance (Valuation and Capital) Regulations 2004 | 13,000,000.00   |

#### (iii) Shareholder

As at the LPD, Shenton Insurance is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

Shenton Insurance does not have any subsidiary or associate as at the LPD.

#### 6.3.9.16 Parkway Novena (Company No. 200802717K)

## (i) History and business

Parkway Novena was incorporated in Singapore under the Singapore Companies Act on 6 February 2008 as a private company limited by shares and commenced its business on 6 February 2008.

The principal activity of Parkway Novena is hospital construction and development.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Novena is SGD1.00 comprising one ordinary share.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change in the issued and paid-up share capital of Parkway Novena for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Novena is a wholly-owned subsidiary of Parkway.

### (iv) Subsidiary and associate

Parkway Novena does not have any subsidiary or associate as at the LPD.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.9.17 Gleneagles CRC (Company No. 199906490G)

#### (i) History and business

Gleneagles CRC was incorporated in Singapore under the Singapore Companies Act on 21 October 1999 as a private company limited by shares and commenced its business on 21 October 1999.

The principal activity of Gleneagles CRC is the operation of a clinical research centre.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles CRC is SGD7,191,827.00 comprising 1,000,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

The changes in the issued and paid-up share capital of Gleneagles CRC for the past three years preceding the LPD are as follows:

| Date of allotment/ reduction | No. of<br>shares | Consideration  | Purpose of Issue/ reduction  | issued<br>and pald-up<br>share capital<br>SGD |
|------------------------------|------------------|--|--|---|
| Ordinary shares              |                  |  |  |   |
| 18.01.2010                   | 7,830,123        | Other than cash, at<br>SGD10,245,113.00                          | Capitalisation of inter-company loans from Parkway and Gleneagles Medical Holdings                           | 10,245,115.00                                 |
| 02.03.2010                   | 7,320,125        | Cancellation<br>ofSGD9,553,288.00<br>of paid-up share<br>capital | Reduction of<br>paid-up share<br>capital<br>represented by<br>the accumulated<br>losses of<br>Gleneagles CRC | 691,827.00                                    |
| 22.03.2010                   | 4,900,000        | Cash, at<br>SGD6,500,000.00                                      | Injection of<br>capital by Mitsui<br>into Gleneagles<br>CRC  | 7,191,827.00                                  |

#### (iii) Shareholder

As at the LPD, 51.0% of the shares of Gleneagles CRC is held by Parkway while the remaining 49.0% is held by Mitsui.

# (iv) Subsidiary and associate

As at the LPD, Gleneagles Clinical Research, Gleneagles CRC (Thailand)\*, Gleneagles CRC (China) and Gleneagles CRC (Australia), are subsidiaries of Gleneagles CRC, details of which are set out in Sections 6.3.24.1 to 6.3.24.4 of this Prospectus respectively. Gleneagles CRC does not have any associate as at the LPD.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### Note:

 Gleneagles CRC (Thailand) is treated as a wholly-owned subsidiary in the financial stetements of the Group on the basis that the Group controls the entity and is entitled to all its profits.

#### 6.3.9.18 Parkway Irrawaddy (Company No. 200802724K)

#### (i) History and business

Parkway Irrawaddy was incorporated in Singapore under the Singapore Companies Act on 6 February 2008 as a private company limited by shares and commenced its business on 6 February 2008.

The principal activity of Parkway Irrawaddy is medical centre construction and development.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Irrawaddy is SGD1.00 comprising 1 ordinary share.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Irrawaddy for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Irrawaddy is a wholly-owned subsidiary of Parkway.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Irrawaddy does not have any subsidiary or associate.

# 6.3.10 Associate of Parkway

#### 6.3.10.1 Parkway HK (Company No. 1616051)

#### (i) History and business

Parkway HK was incorporated in Hong Kong under the Companies Ordinance (Chapter 32 of the Laws of Hong Kong) on 14 June 2011 as a company limited by shares and commenced its business on 14 June 2011.

The principal activity of Parkway HK is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of Parkway HK is HKD1,000,000.00 comprising 1,000,000 ordinary shares of HKD1.00 each. The issued and paid-up share capital of Parkway HK is HKD2.00 comprising two ordinary shares of HKD1.00 each.

There has been no change to the issued and paid-up share capital of Parkway HK since its incorporation on 14 June 2011 up to the LPD.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Parkway HK is a 50.0%-owned associate of Parkway, whilst Parkway Pantai owns the remaining 50.0% in Parkway HK.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Healthcare HK is a subsidiary of Parkway HK, details of which are set out in Section 6.3.17.1 of this Prospectus.

## 6.3.10.2 Kyami (Company No. A.C.N. 061 386 801)

#### (i) History and business

Kyami was incorporated in Australia under the laws of Australia on 18 August 1993 as a private company limited by shares and commenced its business on 18 August 1993.

The principal activity of Kyami is as a holding company.

### (ii) Share capital

As at the LPD, the authorised share capital of Kyami is AUD50,000,000.00 comprising 50,000,000 shares of AUD1.00 each. The issued and paid-up share capital of Kyami is AUD200,000.00 comprising 200,000 "A" class shares of AUD1.00 each.

#### (iii) Shareholder

As at the LPD, Kyami is a 30.0%-owned associate of Parkway, whilst Tan & Tan Developments Berhad owns 40.0% in Kyami, and Singapore Warehouse Company (Private) Ltd, Myer Pacific Corporation Pty Ltd and Gitec Investments Limited each own 10.0% in Kyami.

### 6.3.11 Subsidiaries of Acibadem Holding

# 6.3.11.1 Almond (Turkey) (Company No. 634242)

#### (i) History and business

Almond (Turkey) was incorporated in Istanbul, Turkey pursuant to TCC on 30 July 2007 as a private joint stock company and commenced its business on 30 July 2007.

The principal activity of Almond (Turkey) is as a holding company to hold Acibadem shares.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Almond (Turkey) is TL690,000,000.00 comprising 690,000,000 shares of TL1.00 each.

#### 6. INFORMATION ON OUR GROUP (cont'd)

The changes in the issued and paid-up share capital of Almond (Turkey) for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration                                     | Purpose of issue   | Cumulative<br>issued<br>share capital<br>TL |
|-------------------|---------------|--------------------|---|--|---|
| Ordinary share:   | s             |                    |   |  |   |
| 18.02.2010        | 689,900,000   | 1.00               | Cash at TL1.00<br>per share, not<br>fully paid-up | Capital increase<br>for the acquisition<br>of Acibadem<br>shares | 690,000,000.00                              |

### (iii) Shareholder\*

As at the LPD, Almond (Turkey) is a 99.99%-owned subsidiary of Acibadem Holding, whilst Mehmet Ali Aydinlar, Hatice Seher Aydinlar, Walnut Holding Cooperatie U.A and Almond (Turkey) Cooperatie U.A own one share each.

#### Note:

The TCC requires at least 5 shareholders for the incorporation and valid existing of a joint stock company. However, the New TCC allows the establishment of a single shareholder joint stock company.

### (iv) Subsidiary and associate

As at the LPD, Acibadem is a 97.30%-owned subsidiary of Almond (Turkey), details of which are set out in Section 6.3.25.1 of this Prospectus. As at the LPD, Almond (Turkey) does not have any associate.

### 6.3.11.2 APlus (Company No. 358943)

## (i) History and business

APlus was incorporated in Istanbul, Turkey pursuant to TCC on 23 December 1996 as a private joint stock company and commenced its business in 2006.

The principal activity of APlus is provision of catering and cleaning services mainly to healthcare institutions.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of APlus is TL1,300,000.00 comprising 1,300,000 shares of TL1.00 each.

The changes in the issued and paid-up share capital of APlus for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration   | Purpose<br>of issue | cumulative<br>issued<br>and pald-up<br>share capital<br>TL |
|-------------------|---------------|--------------------|-----------------|---------------------|--|
| 30.04.2010        | 800,000       | 1.00               | Cash, at TL1.00 | Cash<br>injection   | 1,300,000.00   |

# 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholders\*

As at the LPD, APlus is a 99.99%-owned subsidiary of Acibadem Holding, whilst Mehmet Ali Aydinlar, Hatice Seher Aydinlar, Etem Erhan Aydinlar and Zeynep Aydinlar Erogut own one share each.

#### Note:

The TCC requires at least 5 shareholders for the incorporation and valid existing of a joint stock company. However, the New TCC allows the establishment of a single shareholder joint stock company.

#### (iv) Subsidiary and associate

As at the LPD, APlus does not have any subsidiary or associate.

#### 6.3.11.3 Acibadem Proje (Company No. 528822)

#### (i) History and business

Acibadem Proje was incorporated in Istanbul, Turkey pursuant to TCC on 20 July 2004 as a private joint stock company and commenced its business on 20 July 2004.

The principal activity of Acibadem Proje is supervising and managing the construction of healthcare facilities.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Acibadem Proje is TL1,500,000.00 comprising 1,500,000 shares of TL1.00 each

The changes in the issued and paid-up share capital of Acibadem Proje for the past three years preceding the LPD are as follows:

| Date of allotmeπt | No. of shares | Par<br>value<br>TL | Consideration                 | Purpose of issue | Issued and paid-up share capital |
|-------------------|---------------|--------------------|-------------------------------|------------------|----------------------------------|
| 31.12.2009        | 1,450,000     | 1.00               | Cash, at TL1.00,<br>per share | Cash injection   | 1,500,000.00                     |

# (iii) Shareholders\*

As at the LPD, Acibadem Proje is a 99.99%-owned subsidiary of Acibadem Holding, whilst Mehmet Ali Aydinlar, Ahmet Sedat Artukoglu, Ahmet Temel Baltaoglu and Husniye Guldem Domac own one share each.

#### Note:

\* The TCC requires at least 5 sharaholders for the incorporation and valid existing of a joint stock company. However, the New TCC allows the establishment of a single shareholder joint stock company.

#### (iv) Subsidiary and associate

As at the LPD, Acibadem Proje does not have any subsidiary or associate.

Cumulative

### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.12 Wholly-owned subsidiaries of Pantai

#### 6.3.12.1 Pantai Hospitals (Company No. 466313-V)

#### (i) History and business

Pantai Hospitals was incorporated in Malaysia under the Malaysian Companies Act on 25 July 1998 as a private company limited by shares and commenced its business on 30 November 1998.

The principal activities of Pantai Hospitals are as a holding company and provision of management and consultation services to hospitals and medical centres.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Hospitals is RM10,000,000.00 comprising 500,000 ordinary shares of RM1.00 each and 950,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Hospitals is RM6,831,800.00 comprising 300,000 ordinary shares of RM1.00 each and 650,480,000 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of Pantai Hospitals for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares  | Par<br>value<br>RM | Consideration                        | Purpose of ssue                                     | iasued<br>and paid-up<br>share capital<br>RM |
|-------------------|-------------------|--------------------|--------------------------------------|---|--|
| Redeemable        | preference share: | 5                  |                                      |   |  |
| 01.08.2011        | 395,006,581       | 0.01               | Other than cash, at RM1.00 per share | Capitalisation of<br>amount owing to<br>shareholder | 6,797,000.00                                 |
| 23.12.2011        | 3,480,000         | 0.01               | Other than cash, at RM1.00 per share | Capitalisation of<br>amount owing to<br>shareholder | 6,831,800.00                                 |
| 04.04.12          | (2,700,000)       | 0.01               | Redemption at<br>RM1.00 per share    | Redemption of redeemable preference shares          | 6,504,800.00                                 |

#### (iii) Shareholder

As at the LPD, Pantai holds 100% of the ordinary shares and the redeemable preference shares of Pantai Hospitals.

#### (iv) Subsidiary and associate

As at the LPD, Pantai Medical Centre, Cheras Medical Centre, Pantai Klang, Syarikat Tunas, Paloh Medical Centre, Pantai Ayer Keroh, Pantai Indah, Pantai Sungai Petani, Pantai Manjung, Pantai Johor and Pantai Screening are wholly-owned subsidiaries of Pantai Hospitals, details of which are set out in Sections 6.3.26.1 to 6.3.26.12 of this Prospectus respectively.

# 6. INFORMATION ON OUR GROUP (cont'd)

Gleneagles KL is Pantai Hospitals' 70.0%-owned subsidiary, whilst Gleneagles Malaysia owns the remaining 30.0% in Gleneagles KL, details of which are set out in Section 6.3.26.9 of this Prospectus.

PT Pantai is Pantai Hospitals' 50.0%-owned subsidiary, whilst Pantai Resources owns the remaining 50.0% in PT Pantai, details of which are set out in Section 6.3.26.14 of this Prospectus.

KL Medical Centre is Pantai Hospitals' 51.0%-owned subsidiary, details of which are set out in Section 6.3.26.13 of this Prospectus. As at the LPD, Pantai Hospitals does not have any associate.

#### 6.3.12.2 Gleneagles Malaysia (Company No. 186110-H)

### (i) History and business

Gleneagles Malaysia was incorporated in Malaysia under the Malaysian Companies Act on 29 August 1989 as a private company limited by shares and commenced its business on 25 September 1989.

The principal activity of Gleneagles Malaysia is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of Gleneagles Malaysia is RM10,000,000.00 comprising 8,500,000 ordinary shares of RM1.00 each and 150,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Gleneagles Malaysia is RM3,108,500.00 comprising 2,000,000 ordinary shares of RM1.00 each and 110,850,000 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of Gleneagles Malaysia for the past three years preceding the LPD are as follows:

| Date of allotment/redemption | No. of<br>shares | Par<br>value<br>RM | Consideration                              | Purpose of issue/<br>redemption                     | Cumulative<br>issued<br>and pald-up<br>share capital<br>RM |
|------------------------------|------------------|--------------------|--|---|--|
| Redeemable p                 | reference shares |                    |  |   |  |
| 18.07.2011                   | (32,400,000)     | 0.01               | Redemption, at<br>RM1.00 per share         | Redemption of<br>redeemable<br>preference shares    | 2,065,500.00   |
| 17.08.2011                   | (4,500,000)      | 0.01               | Redemption, at<br>RM1.00 per share         | Redemption of<br>redeemable<br>preference shares    | 2,020,500.00   |
| 01.11.2011                   | (2,050,000)      | 0.01               | Redemption, at<br>RM1.00 per share         | Redemption of<br>redeemable<br>preference shares    | 2,000,000.00   |
| 23.12.2011                   | 110,850,000      | 0.01               | Other than cash,<br>at RM1.00 per<br>share | Capitalisation of<br>amount owing to<br>shareholder | 3,108,500.00   |

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Pantai holds 100% of the ordinary shares and the redeemable preference shares of Gleneagles Malaysia.

#### (iv) Subsidiary and associate

As at the LPD, GEH Management is a wholly-owned subsidiary of Gleneagles Malaysia, details of which are set out in Section 6.3.27.2 of this Prospectus respectively. Pulau Pinang Clinic is 70.0%-owned subsidiary of Gleneagles Malaysia, details of which are set out in Section 6.3.27.1 of this Prospectus respectively. Gleneagles KL is 30.0%-owned associate of Gleneagles Malaysia, whilst Pantai Hospitals owns the remaining 70.0% in Gleneagles KL, details of which are set out in Section 6.3.28.1 of this Prospectus. Gleneagles Medical Centre KL is a 30.0%-owned associate of Gleneagles Malaysia, details of which are set out in Section 6.3.28.2 of this Prospectus.

#### 6.3.12.3 Pantai Resources (Company No. 559654-U)

#### (i) History and business

Pantai Resources was incorporated in Malaysia under the Malaysian Companies Act on 24 September 2001 as a private company limited by shares and commenced its business in April 2002.

The principal activity of Pantai Resources is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Resources is RM10,000,000.00 comprising 500,000 ordinary shares of RM1.00 each and 950,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Resources is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each.

The changes in the issued and paid-up share capital of Pantai Resources for the past three years preceding the LPD are as follows:

| Date of allotment/ redemption | No. of shares  | Par<br>value<br>RM | Consideration                         | Purpose of issue   | Cumulative<br>issued<br>and paid-up<br>share capital<br>RM |
|-------------------------------|----------------|--------------------|---------------------------------------|--|--|
| Redeemable pre                | ference shares |                    |                                       |  |  |
| 26.11.2010                    | (660,431,139)  | 0.01               | Redemption, at<br>RM1.00 per<br>share | Redemption of redeemable preference shares, by offsetting the amount owing by Pantai to Pantai Resources | 100,000.00   |

#### (iii) Shareholder

As at the LPD, Pantai Resources is a wholly-owned subsidiary of Pantai.

# 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, Pantai Premier Pathology, Pantai Education\*, Pantai Integrated Rehab, Credit Enterprise and Mount Elizabeth Services are wholly-owned subsidiaries of Pantai Resources, details of which are set out in Sections 6.3.29.1 to 6.3.29.4 and 6.3.29.6 of this Prospectus respectively. PT Pantai is 50.0%-owned subsidiary of Pantai Resources, whilst Pantai Hospitals owns the remaining 50.0% in PT Pantai, details of which are set out in Section 6.3.29.5 of this Prospectus. Twin Towers Healthcare is a 70.0%-owned subsidiary of Pantai Resources, details of which are set out in Section 6.3.29.7 of this Prospectus. As at the LPD, Pantai Resources does not have any associate.

#### Note:

\* IMU Health has agreed to acquire Pantai Education from Pantai Resources as part of the consolidation of IHH's Malaysian education business. IMU Health and Pantai Resources have executed a Share Sale Agreement on 3 April 2012 for the acquisition.

### 6.3.12.4 Pantai Management (Company No. 558212-W)

#### (i) History and business

Pantai Management was incorporated in Malaysia under the Malaysian Companies Act on 6 September 2001 as a private company limited by shares and commenced its business on 1 January 2002.

The principal activities of Pantai Management are provision of administration support, training, research and development services.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Management is RM500,000.00 comprising 200,000 ordinary shares of RM1.00 each and 30,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Management is RM100,002.00 comprising two ordinary shares of RM1.00 each and 10,000,000 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of Pantai Management for the past three years preceding the LPD are as follows:

Cumulativa

| Date of allotment | No. of shares    | Par<br>value<br>RM | Consideration                           | Purpose of issue                                    | issued<br>and pald-up<br>share capital<br>RM |
|-------------------|------------------|--------------------|---|---|--|
| Redeemable pr     | reference shares |                    |   |   |  |
| 01.08.2011        | 10,000,000       | 0.01               | Other than cash, at<br>RM1.00 per share | Capitalisation of<br>amount owing to<br>shareholder | 100,002.00                                   |

#### (iii) Shareholder

As at the LPD, Pantai holds 100% of the ordinary shares and redeemable preference shares of Pantai Management.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, Pantai Management does not have any subsidiary or associate.

# 6.3.12.5 Pantai Diagnostics (Company No. 578870-V)

#### (i) History and business

Pantai Diagnostics was incorporated in Malaysia under the Malaysian Companies Act on 3 May 2002 as a private company limited by shares and commenced its business on 4 November 2003.

The principal activity of Pantai Diagnostics is as a holding company.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Diagnostics is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Diagnostics is RM2.00 comprising two ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pantai Diagnostics since its incorporation on 3 May 2002 up to the LPD.

#### (iii) Shareholder

As at the LPD, Pantai Diagnostics is a wholly-owned subsidiary of Pantai.

# (iv) Subsidiary and associate

As at the LPD, PT Pantai Bethany is a subsidiary of Pantai Diagnostics, details of which is set out in Section 6.3.30.1 of this Prospectus. As at the LPD, Pantai Diagnostics does not have any associate.

### 6.3.13 Subsidiaries of Parkway Hospitals

#### 6.3.13.1 Parkway Promotions (Company No. 198203801C)

### (i) History and business

Parkway Promotions was incorporated in Singapore under the Singapore Companies Act on 8 September 1982 as a private company limited by shares and commenced its business on 8 September 1982.

The principal activity of Parkway Promotions is acting as promoters and organisers of healthcare events.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Promotions is SGD10,000.00 comprising 10,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have en authorised share capital and par value for shares.

#### 6. INFORMATION ON OUR GROUP (cont'd)

There has been no change to the issued and paid-up share capital of Parkway Promotions for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Promotions is a wholly-owned subsidiary of Parkway Hospitals.

#### (iv) Subsidiary and associate

As at the LPD, Parkway Promotions does not have any subsidiary or associate.

### 6.3.13.2 MENA Services (Company No. 198500576D)

#### (i) History and business

MENA Services was incorporated in Singapore under the Singapore Companies Act on 12 March 1985 as a private company limited by shares and commenced its business on 12 March 1985.

The principal activity of MENA Services is acting as a nursing agency.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of MENA Services is SGD2.00 comprising 2 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of MENA Services for the past three years preceding the LPD.

# (iii) Shareholder

As at the LPD, MENA Services is a wholly-owned subsidiary of Parkway Hospitals.

#### (iv) Subsidiary and associate

As at the LPD, MENA Services does not have any subsidiary or associate.

# 6.3.14 Subsidiaries of Parkway Healthcare

#### 6.3.14.1 Parkway Healthtech (Company No. 200000906N)

# (i) History and business

Parkway Healthtech was incorporated in Singapore under the Singapore Companies Act on 2 February 2000 as a private company limited by shares and commenced its business on 2 February 2000.

The principal activity of Parkway Healthtech is as a holding company.

#### INFORMATION ON OUR GROUP (cont'd)

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Healthtech is SGD2.00 comprising two ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Healthtech for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Healthtech is a wholly-owned subsidiary of Parkway Healthcare.

#### (iv) Subsidiary and associate

As at the LPD, Goldlink Investments and Drayson Investments are the subsidiaries of Parkway Healthtech, details of which are set out in Sections 6.3.31.1 and 6.3.31.2 of this Prospectus respectively. As at the LPD, Parkway Healthtech does not have any associate.

### 6.3.14.2 Mount Elizabeth Healthcare (Company No. 198500801D)

### (i) History and business

Mount Elizabeth Healthcare was incorporated in Singapore under the Singapore Companies Act on 6 April 1985 as a private company limited by shares. Mount Elizabeth Healthcare is currently a public company limited by shares.

Mount Elizabeth Healthcare is currently dormant.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Mount Elizabeth Healthcare is SGD37,000,000.00 comprising 37,000,000 ordinary shares.

# Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Mount Elizabeth Healthcare for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Mount Elizabeth Healthcare is a wholly-owned subsidiary of Parkway Healthcare.

# (iv) Subsidiary and associate

As at the LPD, Mount Elizabeth Healthcare does not have any subsidiary or associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.14.3 Gleneagles International (Company No. 198902719R)

#### (i) History and business

Gleneagles International was incorporated in Singapore under the Singapore Companies Act on 4 July 1989 as a private company limited by shares and commenced its business on 4 July 1989.

The principal activity of Gleneagles International is as a holding company.

# (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles International is SGD23,000,000.00 comprising 23,000,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles International for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles International is a wholly-owned subsidiary of Parkway Healthcare.

#### (iv) Subsidiary and associate

As at the LPD, Gleneagles Development and Gleneagles UK are the subsidiaries of Gleneagles International, details of which are set out in Sections 6.3.32.1 and 6.3.32.2 of this Prospectus respectively. As at the LPD, Gleneagles International does not have any associate.

#### 6.3.14.4 Medical Resources International (Company No. 199507342M)

# (i) History and business

Medical Resources International was incorporated in Singapore under the Singapore Companies Act on 16 October 1995 as a private company limited by shares and commenced its business on 16 October 1995.

The principal activity of Medical Resources International is as a holding company.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Medical Resources International is SGD90.00 comprising 90 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Medical Resources International for the past three years preceding the LPD.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Medical Resources International is a wholly-owned subsidiary of Parkway Healthcare.

#### (iv) Subsidiary and associate

As at the LPD, Shanghai Rui Xin, Shanghai Xin Rui, Shanghai Rui Hong and Shanghai Gleneagles are subsidiaries of Medical Resources International, details of which are set out in Sections 6.3.33.1 to 6.3.33.4 of this Prospectus respectively. As at the LPD, Medical Resources International does not have any associate.

# 6.3.14.5 Parkway Shanghai (Company No. 310000400559166)

#### (i) History and business

Parkway Shanghai was incorporated in Shanghai under PRC Law on 22 January 2008 as a wholly foreign owned limited liability company and commenced its business on 22 January 2008.

The principal activities of Parkway Shanghai are provision of hospital management service, consulting & training service on hospital management.

#### (ii) Total investment and registered capital

As at the LPD, total investment of Parkway Shanghai is USD1.4 million and the registered capital of Parkway Shanghai is USD1 million. The paid-up capital of Parkway Shanghai is USD1 million.

There has been no change to the registered and paid-up capital of Parkway Shanghai for the past three years.

#### (iii) Shareholder

As at the LPD, Parkway Shanghai is a wholly-owned subsidiary of Parkway Healthcare.

#### (iv) Subsidiary and associate

As at the LPD, we manage Shanghai Hui Xing Jin Pu, a wholly-owned subsidiary of Shanghai Hui Xing, through certain contractual arrangements with the parent company of Shanghai Hui Xing. The Group does not account for either Shanghai Hui Xing or Shanghai Hui Xing Jin Pu as a subsidiary or associate.

Each of the two shareholders of Shanghai Shu Kang has executed a power of attorney pursuant to which Parkway Shanghai is entitled to exercise the voting rights on 100% equity interests in Shanghai Shu Kang, details of which are set out in Section 6.3.34.1 of this Prospectus.

Other than the above, as at the LPD, Parkway Shanghai does not have other subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.14.6 Gleneagles Shanghai (Company No. QZHZFZD040875)

### (i) History and business

Gleneagles Shanghai was incorporated in Shanghai under PRC Law on 3 April 2006 as a sino-foreign contractual joint venture and commenced its business on 3 April 2006.

The principal activities of Gleneagles Shanghai are providing medical services.

### (ii) Total investment and registered capital

As at the LPD, the total investment of Gleneagles Shanghai is USD8,000,000.00 and the registered capital of Gleneagles Shanghai is USD4,000,000.00. The paid-up capital of Gleneagles Shanghai is USD4,000,000.00.

There has been no change to the registered and paid-up capital of Gleneagles Shanghai for the past three years.

#### (iii) Shareholder

Parkway Healthcare contributed 100.0% of the registered capital of Gleneagles Shanghai. As at the LPD, 70.0% of the profit of Gleneagles Shanghai shall be distributed to Parkway Healthcare.

### (iv) Subsidiary and associate

As at the LPD, Gleneagles Shanghai does not have any subsidiary or associate.

# 6.3.14.7 Parkway Healthcare Mauritius (Company No. 42669)

### (i) History and business

Parkway Healthcare Mauritius was incorporated in Mauritius under Mauritius law on 12 August 2002 as a private company limited by shares and commenced its business on 12 August 2002.

The principal activity of Parkway Healthcare Mauritius is as a holding company.

### (ii) Share capital

As at the LPD, the authorised share capital of Parkway Healthcare Mauritius is SGD10,000,000.00 comprising 10,000,000 ordinary shares of SGD1.00 each. The issued and paid-up share capital of Parkway Healthcare Mauritius is SGD2.00 comprising two ordinary shares of SGD1.00 each.

There has been no change to the issued and paid-up share capital of Parkway Healthcare Mauritius for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Healthcare Mauritius is a wholiy-owned subsidiary of Parkway Healthcare.

## 6. INFORMATION ON OUR GROUP (cont'd)

### (iv) Subsidiary and associate

As at the LPD, Apollo PET is a joint venture of Parkway Healthcare Mauritius, details of which are set out in Section 6.3.35.1 of this Prospectus. As at the LPD, of Parkway Healthcare Mauritius does not have any associate.

# 6.3.14.8 Khubchandani Hospitals (Company No. U85110MH2006PTC161832)

### (i) History and business

Khubchandani Hospitals was incorporated in India under the (Indian) Companies Act, 1956 on 15 May 2006 as a private company and commenced its business on 15 May 2006.

The principal activity of Khubchandani Hospitals is to acquire, establish, run and maintain hospitals.

### (ii) Share capital

As at the LPD, the authorised share capital of Khubchandani Hospitals is Rs. 1,100,000,000.00 comprising 110,000,000 ordinary shares of Rs. 10.00 each. The issued and paid-up share capital of Khubchandani Hospitalsis Rs. 80,000,000.00 comprising 8,000,000 ordinary shares of Rs. 10.00 each.

There has been no change to the issued and paid-up share capital of Khubchandani Hospitalsfor the past three years preceding the LPD.

### (iii) Shareholder\*

As at the LPD, Khubchandani Hospitals is a 50.0%-owned subsidiary of Parkway Healthcare, whilst Koncentric Investments Limited owns the remaining 50.0% in Khubchandani Hospitals.

#### Note:

Khubchandani Hospitals is treated as a subsidiary in the financial statements of our Group on the basis that the Group, by virtue of the existence of currently exercisable potential voting rights, has the ability to control the financing and operating decisions of Khubchandani Hospitals.

## (iv) Subsidiary and associate

As at the LPD, Khuchandani Hospitals does not have any subsidiary or associate.

### 6.3.14.9 Parkway Education (Company No. 200723244M)

### (i) History and business

Parkway Education was incorporated in Singapore under the Singapore Companies Act on 18 December 2007 as a private company limited by shares.

Parkway Education is currently dormant.

### 6. INFORMATION ON OUR GROUP (cont'd)

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Education is SGD1.00 comprising one ordinary share.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Education for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Parkway Education is a wholly-owned subsidiary of Parkway Healthcare.

### (iv) Subsidiary and associate

As at the LPD, Parkway Education does not have any subsidiary or associate.

### 6.3.14.10 Swiss Zone (Company No. 708864-H)

#### (i) History and business

Swiss Zone was incorporated in Malaysia under the Malaysian Companies Act on 7 September 2005 as a private company limited by shares.

Swiss Zone is currently dormant.

### (ii) Share capital

As at the LPD, the authorised share capital of Swiss Zone is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Swiss Zone is RM2.00 comprising two ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Swiss Zone for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Swiss Zone is a wholly-owned subsidiary of Parkway Healthcare.

### (iv) Subsidiary and associate

As at the LPD, Swiss Zone does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.15 Subsidiaries of Parkway Investments

#### 6.3.15.1 Gleneagles Technologies (Company No. 199507902H)

### (i) History and business

Gleneagles Technologies was incorporated in Singapore under the Singapore Companies Act on 8 November 1995 as a private company limited by shares and commenced its business on 8 November 1995.

The principal activities of Gleneagles Technologies are the provision of consultancy services, equipment planning, procurement, testing and commissioning of medical equipment, hospital and healthcare facilities and management of a healthcare facility.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Technologies is SGD2.00 comprising 2 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles Technologies for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles Technologies is a wholly-owned subsidiary of Parkway Investments.

### (iv) Subsidiary and associate

As at the LPD, Gleneagles Technologies does not have any subsidiary or associate.

## 6.3.15.2 Mount Elizabeth Medical (Company No. 197601873H)

### (i) History and business

Mount Elizabeth Medical was incorporated in Singapore under the Singapore Companies Act on 16 September 1976 as a private company limited by shares and commenced its business on 16 September 1976. Mount Elizabeth Medical is currently a public company limited by shares.

The principal activity of Mount Elizabeth Medical is as a holding company.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Mount Elizabeth Medical is SGD150,000,000.00 comprising 150,000,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

### 6. INFORMATION ON OUR GROUP (cont'd)

There has been no change to the issued and paid-up share capital of Mount Elizabeth Medical for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Mount Elizabeth Medical is a wholly-owned subsidiary of Parkway Investments.

### (iv) Subsidiary and associate

As at the LPD, East Shore Medical and Mount Elizabeth Ophthalmic are subsidiaries of Mount Elizabeth Medical, details of which are set out in Sections 6.3.36.1 and 6.3.36.2 of this Prospectus respectively. As at the LPD, Mount Elizabeth Medical does not have any associate.

# 6.3.15.3 Gleneagles Medical Centre (Company No. 198804764N)

### (i) History and business

Gleneagles Medical Centre was incorporated in Singapore under the Singapore Companies Act on 29 December 1988 as a private company limited by shares. Gleneagles Medical Centre is currently a public company limited by shares.

Gleneagles Medical Centre is currently dormant.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Medical Centre is SGD15,120,002.00 comprising 15,000,002 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles Medical Centre for the past three years preceding the LPD.

# (iii) Shareholder

As at the LPD, Gleneagles Medical Centre is a wholly-owned subsidiary of Parkway Investments.

# (iv) Subsidiary and associate

As at the LPD, Gleneagles Medical Centre does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

# 6.3.15.4 Gleneagles Pharmacy (Company No. 199102480Z)

### (i) History and business

Gleneagles Pharmacy was incorporated in Singapore under the Singapore Companies Act on 29 May 1991 as a private company limited by shares.

Gleneagles Pharmacy is currently dormant.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Pharmacy is SGD3.00 comprising 3 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles Pharmacy for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles Pharmacy is a wholly-owned subsidiary of Parkway Investments.

### (iv) Subsidiary and associate

As at the LPD, Gleneagles Pharmacy does not have any subsidiary or associate.

### 6.3.16 Associate of Parkway Investments

### 6.3.16.1 PLife REIT

### (i) History and business

PLife REIT is a real estate investment trust established in Singapore as a stand-alone unit trust fund constituted by the trust deed which was entered into on 12 July 2007 between HSBC Institutional Trust Services (Singapore) Limited, as trustee of PLife REIT and Parkway Trust Management, as manager of PLife REIT.

PLife REIT is currently listed on the Main Board of the SGX-ST.

# (ii) Share capital

As at 1 March 2012, the number of units of PLife REIT in issue is 604,970,414\*.

#### Note:

\* According to the 2011 Annual Report of PLife REIT

Cumulative

### 6. INFORMATION ON OUR GROUP (cont'd)

### (iii) Shareholder

As at 1 March 2012, 0.04% of the units of PLife REIT are held by IHHL, 0.52% of the units of PLife REIT are held by Parkway Trust Management and 35.25% of the units of PLife REIT are held by Parkway Investments.

## 6.3.17 Subsidiary of Parkway HK

## 6.3.17.1 Parkway Healthcare HK (Company No. 1591868)

### (i) History and business

Parkway Healthcare HK was incorporated in Hong Kong under the Companies Ordinance (Chapter 32 of the Laws of Hong Kong) on 21 April 2011 as a private company limited by shares and commenced its business on 21 April 2011.

The principal activity of Parkway Healthcare HK is the operation of a medical centre.

### (ii) Share capital

As at the LPD, the authorised share capital of Parkway Healthcare HK is HKD200,000.00 comprising 200,000 ordinary shares of HKD1.00 each. The issued and paid-up share capital of Parkway Healthcare HK is HKD100,003.00 comprising 100,003 ordinary shares of HKD1.00 each.

The changes in the issued and paid-up share capital of Parkway Healthcare HK since its incorporation on 21 April 2011 up to the LPD are as follows:

|            | o. of | Par<br>value<br>HKD | Consideration               | Purpose of Issue                | issued<br>and paid-up<br>share capital<br>HKD |
|------------|-------|---------------------|-----------------------------|---------------------------------|---|
| ary shares |       |                     |                             |                                 |   |
| .2011      | 1     | 1.00                | Cash, at HKD1.00            | Subscriber's share              | 1.00  |
| .2011 94,  | 999   | 1.00                | Cash, at<br>HKD3,810,000.00 | Increase in paid-<br>up capital | 95,000.00                                     |
| .2011 5,   | 000   | 1.00                | Cash, at<br>HKD5,000.00     | Increase in paid-<br>up capital | 100,000.00                                    |
| .2011      | 1     | 1.00                | Cash, at<br>HKD3,561,000.00 | Increase in paid-<br>up capital | 100,001.00                                    |
| .2012      | 1     | 1.00                | Cash, at<br>HKD3,608,520.00 | Increase in paid-<br>up capital | 100,002.00                                    |
| .2012      | 1     | 1.00                | Cash, at<br>HKD3,699,000.00 | Increase in paid-<br>up capital | 100,003.00                                    |

### 6. INFORMATION ON OUR GROUP (cont'd)

### (iii) Shareholder

As at the LPD, Parkway Healthcare HK is a 95.0%-owned subsidiary of Parkway HK, whilst MediOne (Hong Kong) Limited owns the remaining 5.0% in Parkway Healthcare HK.

### (iv) Subsidiary and associate

As at the LPD, Parkway Healthcare HK does not have any subsidiary or associate.

### 6.3.18 Associate of M&P Investments

## 6.3.18.1 Parkway M&A (Company No. 10842)

### (i) History and business

Parkway M&A was incorporated in the British Virgin Islands under the laws of International Business Companies Ordinance of the Territory of the British Virgin Islands on 7 November 1988 as a private company limited by shares and commenced its business on 7 November 1988.

The principal activity of Parkway M&A is as a holding company.

#### (ii) Share capital

As at the LPD, the authorised share capital of Parkway M&A is USD4,500,000.00 comprising 4,500,000 ordinary shares of USD1.00 each. The issued and paid-up share capital of Parkway M&A is USD4,500,000.00 comprising 4,500,000 ordinary shares of USD1.00 each.

# (iii) Shareholder\*

As at the LPD, Parkway M&A is a 38.89%-owned associate of M&P Investments, whilst Richmond Limited owns 22.22% in Parkway M&A, and Lee Hing Investment Company Limited owns 38.89% in Parkway M&A.

#### Note:

 Parkway M&A is treated as a long term investment as the Group is unable to exert significant influence on the operating and financing decisions.

## 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.19 Associates of Gleneagles Medical Holdings

#### 6.3.19.1 Asia Renal Care (Company No. 198702266G)

### (i) History and business

Asia Renal Care was incorporated in Singapore under the Singapore Companies Act on 30 July 1987 as a private company limited by shares and commenced its business on 30 July 1987.

The principal activity of Asia Renal Care is the provision of specialised medical services (including day surgical centres).

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Asia Renal Care is SGD50,000.00 comprising 50,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

### (iii) Shareholder

As at the LPD, 20.0% of the shares of Asia Renal Care is held by Gleneagles Medical Holdings, 60.0% of the shares of Asia Renal Care is held by Asia Renal Care (S) Pte Ltd, 4.0% of the shares of Asia Renal Care is held by Ku Gordon and 16.0% of the shares of Asia Renal Care is held by Lye Wai Choong.

### 6.3.19.2 Asia Renal Care (Katong) (Company No. 198701076N)

## (i) History and business

Asia Renal Care (Katong) was incorporated in Singapore under the Singapore Companies Act on 18 April 1987 as a private company limited by shares and commenced its business on 18 April 1987.

The principal activity of Asia Renal Care (Katong) is the provision of specialised medical services (including day surgical centres).

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Asia Renal Care (Katong) is SGD50,002.00 comprising 50,002 ordinary shares.

### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

#### (iii) Shareholder

As at the LPD, approximately 20.0% of the shares of Asia Renal Care (Katong) is held by Gleneagles Medical Holdings, approximately 70.0% of the shares of Asia Renal Care (Katong) is held by Asia Renal Care (S) Pte Ltd and approximately 10.0% of the shares of Asia Renal Care (Katong) is held by Beatrice Chen Tsung Mong.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.19.3 PT Tritunggal

### (i) History and business

PT Tritunggal was incorporated in Surabaya, Indonesia under the laws of the Republic of Indonesia on 10 October 1994 as a limited company and commenced its business after that.

The principal activity of PT Tritunggal is the provision of medical diagnostic services.

### (ii) Share capital

As at the LPD, the authorised share capital of PT Tritunggal is Rp2,917,500,000.00 comprising 25,000 shares of Rp116,700.00 each. The issued and paid-up share capital of PT Tritunggal is Rp2,917,500,000.00 comprising 25,000 ordinary shares of Rp116,700.00 each.

### (iii) Shareholder

As at the LPD, PT Tritunggal is a 30.0%-owned associate of Gleneagles Medical Holdings, whilst P T Lippo Karawaci Tbk owns 20.0% in PT Tritunggal and P T Tritunggal Sentra Medika own the remaining 50.0%.

### 6.3.20 Subsidiary of Medi-Rad

### 6.3.20.1 Radiology Consultants (Company No. 199000501G)

### (i) History and business

Radiology Consultants was incorporated in Singapore under the Singapore Companies Act on 1 February 1990 as a private company limited by shares and commenced its business on 1 February 1990.

The principal activities of Radiology Consultants are the provision of radiology consultancy and interpretative services.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Radiology Consultants is SGD2.00 comprising 2 ordinary shares.

There has been no change to the issued and paid-up share capital of Radiology Consultants for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Radiology Consultants is a wholly-owned subsidiary of Medi-Rad.

### (iv) Subsidiary and associate

As at the LPD, Radiology Consultants does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.21 Associate of Medi-Rad

# 6.3.21.1 Positron Tracers (Company No. 200202520R)

## (i) History and business

Positron Tracers was incorporated in Singapore under the Singapore Companies Act on 27 March 2002 as a private company limited by shares and commenced its business on 27 March 2002.

The principal activities of Positron Tracers are the ownership and operation of cyclotron for production of radioactive tracers.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Positron Tracers is SGD550,000.00 comprising 550,000 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares,

### (iii) Shareholder

As at the LPD, 33.0% of the shares of Positron Tracers are held by Medi-Rad, 33.0% of the shares of Positron Tracers are held by AsiaMedic Limited and 34.0% of the shares of Positron Tracers are held by Aescapulus Holdings Private Limited.

### 6.3.22 Subsidiaries of Parkway Shenton

## 6.3.22.1 Nippon Medical (Company No. 199802600M)

### (i) History and business

Nippon Medical was incorporated in Singapore under the Singapore Companies Act on 28 May 1998 as a private company limited by shares and commenced its business on 28 May 1998.

The principal activity of Nippon Medical is operation of clinics.

# (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Nippon Medical is SGD500,000.00 comprising 500,000 ordinary shares.

### Note:

\* Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Nippon Medical for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, 70.0% of the shares of Nippon Medical are held by Parkway Shenton while the remaining 30.0% is held by Nippon Meden Pte. Ltd.

## 6. INFORMATION ON OUR GROUP (cont'd)

## (iv) Subsidiary and associate

As at the LPD, Nippon Medical does not have any subsidiary or associate.

### 6.3.22.2 Shenton Family (Company No. 199002178G)

### (i) History and business

Shenton Family was incorporated in Singapore under the Singapore Companies Act on 8 May 1990 as a private company limited by shares and commenced its business on 8 May 1990.

The principal activities of Shenton Family are to provide, establish and carry on the business of clinics.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Shenton Family is SGD2.00 comprising 2 ordinary shares.

#### Note:

\* Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Shenton Family for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Shenton Family is a wholly-owned subsidiary of Parkway Shenton.

#### (iv) Subsidiary and associate

As at the LPD, Shenton Family Bukit Gombak, Shenton Family Serangoon, Shenton Family Bedok Reservoir, Shenton Family Jurong East, Shenton Family Tampines, Shenton Family Ylshun, Shenton Family Ang Mo Kio, Shenton Family Duxton, Shenton Family Clementi and Shenton Family Towner are joint ventures of Shenton Family, details of which are set out in Sections 6.3.37.1 to 6.3.37.10 of this Prospectus respectively. Shenton Family does not have any subsidiary or associate.

# 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.22.3 Parkway Shenton International (Company No. 200312058K)

### (i) History and business

Parkway Shenton International was incorporated in Singapore under the Singapore Companies Act on 28 November 2003 as a private company limited by shares and commenced its business on 28 November 2003.

The principal activity of Parkway Shenton International is as a holding company.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Parkway Shenton International is SGD2.00 comprising 2 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Parkway Shenton International for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Parkway Shenton International is a wholly-owned subsidiary of Parkway Shenton.

### (iv) Subsidiary and associate

As at the LPD, Parkway Shenton Vietnam is a subsidiary of Parkway Shenton International, details of which are set out in Section 6.3.38.1 of this Prospectus. As at the LPD, Parkway Shenton International does not have any associate.

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### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.23 Associate of Parkway Shenton

### 6.3.23.1 Hale Medical Clinic (Company No. 199502976Z)

### (i) History and business

Hale Medical Clinic was incorporated in Singapore under the Singapore Companies Act on 28 April 1995 as a private company limited by shares and commenced its business on 28 April 1995.

The principal activity of Hale Medical Clinic is the operation of a medical clinic.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Hale Medical Clinic is SGD350,010.00 comprising 350,010 ordinary shares.

#### (iii) Shareholder

As at the LPD, 50.0% of the shares of Hale Medical Clinic are held by Parkway Shenton, approximately 32.0% of the shares of Hale Medical Clinic are held by The Hale Medical Group Pte Ltd and approximately 18.0% of the shares of Hale Medical Clinic are held by Gainall Private Limited.

## 6.3.24 Subsidiaries of Gleneagles CRC

### 6.3.24.1 Gleneagles Clinical Research (Company No. 200402019R)

### (i) History and business

Gleneagles Clinical Research was incorporated in Singapore under the Singapore Companies Act on 23 February 2004 as a private company limited by shares and commenced its business on 23 February 2004.

The principal activity of Gleneagles Clinical Research is the operation of a clinical research centre.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Clinical Research is SGD50,000.00 comprising 50,000 ordinary shares.

### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change in the issued and paid-up share capital of Gleneagles Clinical Research for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles Clinical Research is a wholly-owned subsidiary of Gleneagles CRC.

### 6. INFORMATION ON OUR GROUP (cont'd)

### (iv) Subsidiary and associate

As at the LPD, Gleneagles Clinical Research does not have any subsidiary or associate.

### 6.3.24.2 Gleneagles CRC (Thailand) (Company No. 10854500452)

## (i) History and business

Gleneagles CRC (Thailand) was incorporated in Thailand under the laws of Thailand on 19 April 2002 as a private company limited by shares and commenced its business on 19 April 2002.

The principal activity of Gleneagles CRC (Thailand) is medical and pharmaceutical technology consulting & clinical trial services.

#### (ii) Share capital

As at the LPD, the registered capital of Gleneagles CRC (Thailand) is Baht1,000,000.00 comprising 200,000 shares of Baht5.00 each. The issued and paid-up share capital of Gleneagles CRC (Thailand) is Baht750,000.00 comprising 200,000 shares of Baht5.00 each, partially paid up to Baht3.75 per share.

There has been no change to the issued and paid-up share capital of Gleneagles CRC (Thailand) for the past three years preceding the LPD.

### (iii) Shareholder\*

As at the LPD, Mr Payungrat Charuengdej holds 102,000 preference shares in Gleneagles CRC (Thailand) and Gleneagles CRC holds 97,999 ordinary shares in Gleneagles CRC (Thailand) with the remaining 1 ordinary share being held by a nominee of Gleneagles CRC.

### Note:

 Gleneagles CRC (Thailand) is treated as a wholly-owned subsidiary in the financial statements of the Group on the basis that the Group controls the entity and is entitled to all its profits.

## (iv) Subsidiary and associate

As at the LPD, Gleneagles CRC (Thailand) does not have any subsidiary or associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.24.3 Gleneagles CRC (China) (Wholly-Owned Beijing No. 016713)

### (i) History and business

Gleneagles CRC (China) was incorporated in PRC under the laws of China on 19 February 2002 as a wholly foreign owned entity and commenced its business on 19 February 2002.

The principal activity of Gleneagles CRC (China) is clinical research service.

#### (ii) Share capital

As at the LPD, the registered capital of Gleneagles CRC (China) is USD100,000.00. The issued and paid-up share capital of Gleneagles CRC (China) is USD100,000.00.

There has been no change to the issued and paid-up share capital of Gleneagles CRC (China) for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Gleneagles CRC (China) is a wholly-owned subsidiary of Gleneagles CRC Pte Ltd.

### (iv) Subsidiary and associate

As at the LPD, Gleneagles CRC (China) does not have any subsidiary or associate.

### 6.3.24.4 Gleneagles CRC (Australia) (Company No. ACN 121 474 182)

## (i) History and business

Gleneagles CRC (Australia) was incorporated in Australia under the laws of Australia on 29 August 2006 as a company limited by shares and commenced its business on 29 August 2006.

The principal activity of Gleneagles CRC (Australia) is clinical research service.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles CRC (Australia) is AUD3.00 divided into 3 ordinary shares at AUD1.00 each.

### Note:

\* Under the Company Law Review Act 1998, there is no requirement to have an authorised share capital. Under the Corporations Act 2011, there is no requirement to have a par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles CRC (Australia) for the past three years preceding the LPD.

# (iii) Shareholder

As at the LPD, Gleneagles CRC (Australia) is a wholly-owned subsidiary of Gleneagles CRC.

### 6. INFORMATION ON OUR GROUP (cont'd)

### (iv) Subsidiary and associate

As at the LPD, Gleneagles CRC (Australia) does not have any subsidiary or associate.

### 6.3.25 Subsidiary of Almond (Turkey)

### 6.3.25.1 Acibadem (Company No. 262819)

### (i) History and business

Acibadem was incorporated in Istanbul, Turkey pursuant to TCC on 19 February 1990 as a private joint stock company and commenced its business on 19 February 1990. Acibadem conducted its initial public offering on 31 May 2000 and currently Acibadem is registered with CMB and its shares are listed currently in the ISE. The board of directors of Acibadem has resolved to delist Acibadem from ISE, which is conditional upon the approval of the general assembly of shareholders as well as the approval of relevant regulators.

The principal activity of Acibadem is provision of medical, surgical and hospital services. Acibadem holds the licenses for all the hospitals operated by the Acibadem Group in Turkey, such as Acibadem Adana Hospital, Acibadem Bakirkoy Hospital, Acibadem Bursa Hospital, Acibadem Eskisehir Hospital, Acibadem Fulya Hospital, Acibadem Kadikoy Hospital, Acibadem Kayseri Hospital, Acibadem Kocaeli Hospital, Acibadem Kozyatagi Hospital, Acibadem Maslak Hospital.

### (ii) Share capital

As at the LPD, the registered capital ceiling of Acibadem is TL250,000,000.00 and the issued and paid-up share capital of Acibadem is TL100,000,000.00 comprising 100,000,000 shares of TL1.00 each.

According to Article 23 of the articles of association of Acibadem, Group A shares grant its holder 100 votes per share each, whereas Group B shares have a single vote in the general assembly meetings. Thus, 4,249,973 Group A shares have 424,997,300 voting rights, whereas the Group B shares have 95,750,027 voting rights in the general assembly meetings. However, the number of voting rights granted per share may be restricted with the enactment of the New TCC.

Holders of A group shares are also entitled to nominate four board members and B group shares are entitled to nominate the remaining board member for appointment by the general assembly.

There has been no change to the issued and paid-up share capital of Acibadem for the past three years preceding the LPD.

### INFORMATION ON OUR GROUP (cont'd)

## (iii) Shareholder

As at the LPD, Acibadem is a 97.30%-owned\* subsidiary of Almond (Turkey), holding both Group A and Group B shares, whilst the remaining Group B shares are owned by Mehmet Ali Aydinlar, Hatice Seher Aydinlar, Yunus Erguz, Armagan Ozel, F.S. Gunhan Ugurlu andother individuals as well as the public which owns approximately 1.26%.

#### Note:

 Acibadem is e 97.33%-owned subsidiary of Almond (Turkey) as at 9 April 2012.

### (iv) Subsidiary and associate

As at the LPD, Acibadem Poliklinik and Yeni Saglik are 99.99%-owned subsidiaries of Acibadem, details of which are set out in Section 6.3.39.1 and 6.3.39.5 of this Prospectus. International Hospital is a 90.0%-owned subsidiary of Acibadem, Acibadem Mobil is a 17.77%-owned subsidiary of Acibadem, Jinemed Saglik\* is a 65.0%-owned subsidiary of Acibadem, Acibadem Labmed is a 50.0%-owned subsidiary of Acibadem, Acibadem Sistina is a 50.32%-owned subsidiary of Acibadem, Acibadem Sistina Medikal is a 50.0%-owned subsidiary of Acibadem and Acibadem Orta is a 75.0%-owned subsidiary of Acibadem, details of which are set out in Sections 6.3.39.2 to 6.3.39.4 and 6.3.39.6 to 6.3.39.9 of this Prospectus respectively. As at the LPD, Acibadem does not have any associate.

#### Note:

As at the LPD, Jinemed Saglik is not a subsidiary of Acibadem Group. In January 2012, Acibadem and the shareholders of Jinemed Saglik executed a "share purchase agreement" according to which, 65.0% of the equity interest of Jinemed Saglik will be purchased by and transferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transection; however, the share transfer has not yet been completed. Jinemed Hospital and Jinemed Medical Center is included in the pro forma financial information of the Group under Section 12.11 of this Prospectus. The share transfer is expected to be completed within 2012.

### 6.3,26 Subsidiaries of Pantai Hospitals

## 6.3.26.1 Pantal Medical Centre (Company No. 73056-D)

### (i) History and business

Pantai Medical Centre was incorporated in Malaysia under the Malaysian Companies Act on 15 July 1981 as a private company limited by shares and commenced its business on 8 August 1998.

The principal activities of Pantai Medical Centre are provision of medical, surgical and hospital services. Pantai Medical Centre holds the license for Pantai Hospital Kuala Lumpur.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Medical Centre is RM10,000,000.00 comprising 5,000,000 ordinary shares of RM1.00 each and 500,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Medical Centre is RM6,891,000.00 comprising 5,000,000 ordinary shares of RM1.00 each and 189,100,000 redeemable preference shares of RM0.01 each.

There has been no change to the issued and paid-up share capital of Pantai Medical Centre for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Pantai Hospitals owns 100% of the ordinary shares and the redeemable preference shares of Pantai Medical Centre.

### (iv) Subsidiary and associate

As at the LPD, Angiography, Magnetom Imaging and PMC Radio-Surgery are wholly-owned subsidiaries of Pantai Medical Centre, details of which are set out in Sections 6.3.40.1, 6.3.40.2 and 6.3.40.3 of this Prospectus respectively. Pantai-Arc Dialysis is 51.0%-owned subsidiary of Pantai Medical Centre, details of which are set out in Section 6.3.40.4 of this Prospectus respectively. As at the LPD, Pantai Medical Centre does not have any associate.

### 6.3.26.2 Cheras Medical Centre (Company No. 227140-P)

### (i) History and business

Cheras Medical Centre was incorporated in Malaysia under the Malaysian Companies Act on 18 October 1991 as a private company limited by shares and commenced its business on 26 June 1994.

The principal activities of Cheras Medical Centre are provision of medical, surgical and hospital services. Cheras Medical Centre holds the license for Pantai Hospital Cheras.

#### (ii) Share capital

As at the LPD, the authorised share capital of Cheras Medical Centre is RM10,000,000.00 comprising 9,500,000 ordinary shares of RM1.00 each and 50,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Cheras Medical Centre is RM6,254,002.00 comprising 6,000,002 ordinary shares of RM1.00 each and 25,400,000 redeemable preference shares of RM0.01 each.

There has been no change to the issued and paid-up share capital of Cheras Medical Centre for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Pantai Hospitals holds 100% of the ordinary shares and the redeemable preference shares of Cheras Medical Centre.

### 6. INFORMATION ON OUR GROUP (cont'd)

### (iv) Subsidiary and associate

As at the LPD, Cheras Medical Centre does not have any subsidiary or associate.

### 6.3.26.3 Pantai Klang (Company No. 56706-K)

## (i) History and business

Pantai Klang was incorporated in Malaysia under the Malaysian Companies Act on 31 March 1980 as a private company limited by shares and commenced its business on 19 January 1981.

The principal activities of Pantai Klang are provision of medical, surgical and hospital services. Pantai Klang holds the license for Pantai Hospital Klang.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Klang is RM5,000,000.00 comprising 4,500,000 ordinary shares of RM1.00 each and 50,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Klang is RM1,105,000.00 comprising 825,000 ordinary shares of RM1.00 each and 28,000,000 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of Pantai Klang for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares    | Par<br>value<br>RM | Consideration                           | Purpose of Issue                                    | Cumulative<br>issued<br>and paid-up<br>share capital<br>RM |
|-------------------|------------------|--------------------|---|---|--|
| Redeemable p      | reference shares |                    |   |   |  |
| 01.03.2011        | 28,000,000       | RM0.01             | Other than cash, at<br>RM1.00 per share | Capitalisation of<br>amount owing to<br>shareholder | 1,105,000.00   |

### (iii) Shareholder

As at the LPD, Pantai Hospitals holds 100% of the ordinary shares and redeemable preference shares of Pantai Klang.

### (iv) Subsidiary and associate

As at the LPD, Pantai Klang does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.26.4 Syarikat Tunas (Company No. 241297-H)

### (i) History and business

Syarikat Tunas was incorporated in Malaysia under the Malaysian Companies Act on 27 May 1992 as a private company limited by shares and commenced its business on 15 May 1997.

The principal activities of Syarikat Tunas are provision of medical, surgical and hospital services. Syarikat Tunas holds the licence for Pantai Hospital Penang.

#### (ii) Share capital

As at the LPD, the authorised share capital of Syarikat Tunas is RM50,000,000.00 comprising 50,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Syarikat Tunas is RM24,000,000.00 comprising 24,000,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Syarikat Tunas for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Syarikat Tunas is 80.70%-owned subsidiary of Pantai Hospitals, whilst Geh Sim Wah Sdn Bhd owns 11.58% and Koperasi Tunas Muda Sungai Ara Berhad owns 7.72%.

### (iv) Subsidiary and associate

As at the LPD, Syarikat Tunas does not have any subsidiary or associate.

### 6.3.26.5 Paloh Medical Centre (Company No. 214811-P)

### (i) History and business

Paloh Medical Centre was incorporated in Malaysia under the Malaysian Companies Act on 29 March 1991 as a private company limited by shares and commenced its business on 10 April 1996.

The principal activities of Paloh Medical Centre are provision of medical, surgical and hospital services. Paloh Medical Centre holds the license for Pantai Hospital Ipoh.

#### (ii) Share capital

As at the LPD, the authorised share capital of Paloh Medical Centre is RM50,000,000.00 comprising 50,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Paloh Medical Centre is RM35,792,120.00 comprising 35,792,120 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Paloh Medical Centre for the past three years preceding the LPD.

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## 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Paloh Medical Centre is 77.79%-owned subsidiary of Pantai Hospitals, whilst Dato' Beh Chun Chuan owns 17.81% and Yayasan Perak owns 4.40%.

### (iv) Subsidiary and associate

As at the LPD, Paloh Medical Centre does not have any subsidiary or associate.

### 6.3.26.6 Pantai Ayer Keroh (Company No. 6527-H)

### (i) History and business

Pantai Ayer Keroh was incorporated in Malaysia under the Malaysian Companies Act on 24 February 1966 as a private company limited by shares and commenced its business on 24 February 1966.

The principal activities of Pantai Ayer Keroh are provision of medical, surgical and hospital services. Pantai Ayer Keroh holds the license for Pantai Hospital Ayer Keroh and Pantai Hospital Batu Pahat.

## (ii) Share capital

As at the LPD, the authorised share capital of Pantai Ayer Keroh is RM50,000,000.00 comprising 49,500,000 ordinary shares of RM1.00 each and 50,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Ayer Keroh is RM30,535,569.00 comprising 30,270,569 ordinary shares of RM1.00 each and 26,500,000 redeemable preference shares of RM0.01 each.

The changes in the issued and paid-up share capital of Pantai Ayer Keroh for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares   | Par<br>value<br>RM | Consideration                        | Purpose of Issue                                    | lssued<br>and pald-up<br>share capital |
|-------------------|-----------------|--------------------|--------------------------------------|---|--|
| Redeemable pr     | eference shares |                    |                                      |   |  |
| 01.03.2011        | 26,500,000      | 0.01               | Other than cash, at RM1.00 per share | Capitalisation of<br>amount owing to<br>shareholder | 30,535,569.00                          |

### (iii) Shareholder

As at the LPD, Pantai Hospitals holds 100% of the ordinary shares and redeemable preference shares of Pantai Ayer Keroh.

# (iv) Subsidiary and associate

As at the LPD, HPAK Cancer and HPAK Lithotripsy are whollyowned subsidiaries of Pantai Ayer Keroh, details of which are set out in Sections 6.3.41.1 and 6.3.41.2 of this Prospectus respectively. As at the LPD, Pantai Ayer Keroh does not have any associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.26.7 Pantai Indah (Company No. 578148-T)

### (i) History and business

Pantai Indah was incorporated in Malaysia under the Malaysian Companies Act on 23 April 2002 as a private company limited by shares and commenced its business in 2003.

The principal activities of Pantai Indah are provision of medical, surgical and hospital services. Pantai Indah holds the license for Pantai Hospital Ampang.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Indah is RM10,000,000.00 comprising 9,000,000 ordinary shares of RM1.00 each and 100,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Indah is RM5,650,000.00 comprising 5,000,000 ordinary shares of RM1.00 each and 65,000,000 redeemable preference shares of RM0.01 each.

There has been no change to the issued and paid-up share capital of Pantai Indah for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Pantai Hospitals holds 100% of the ordinary shares in Pantai Indah and Pantai hold 100% of the redeemable preference shares in Pantai Indah.

# (iv) Subsidiary and associate

As at the LPD, Pantai Indah does not have any subsidiary or associate.

### 6.3.26.8 Pantai Sungai Petani (Company No. 426082-W)

# (i) History and business

Pantai Sungai Petani was incorporated in Malaysia under the Malaysian Companies Act on 3 April 1997 as a private company limited by shares and commenced its business on 3 April 1997.

The principal activities of Pantai Sungai Petani are provision of medical, surgical and hospital services. Pantai Sungai Petani holds the license for Pantai Hospital Sungai Petani.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Sungai Petani is RM5,000,000.00 comprising 4,500,000 ordinary shares of RM1.00 each and 50,000,000 redeemable preference shares of RM0.01 each. The issued and paid-up share capital of Pantai Sungai Petani is RM2,120,000.00 comprising 2,000,000 ordinary shares of RM1.00 each and 12,000,000 redeemable preference shares of RM0.01 each.

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#### 6. INFORMATION ON OUR GROUP (cont'd)

The changes in the issued and paid-up share capital of Pantai Sungai Petani for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares | Par<br>value<br>RM | Consideration                              | Purpose of issue                                    | issued<br>and paid-up<br>share capital<br>RM |
|-------------------|------------------|--------------------|--|---|--|
| Redeemable pi     | reference shares |                    |  |   |  |
| 01.03.2011        | 12,000,000       | 0.01               | Other than cash,<br>at RM1.00 per<br>share | Capitalisation of<br>amount owing<br>to shareholder | 2,120,000.00                                 |

#### (iii) Shareholder

As at the LPD, Pantai Hospitals holds 100% of the ordinary shares and the redeemable preference shares of Pantai Sungai Petani.

#### (iv) Subsidiary and associate

As at the LPD, Pantai Sungai Petani does not have any subsidiary or associate.

### 6.3.26.9 Gleneagles KL (Company No. 198498-T)

#### (i) History and business

Gleneagles KL was incorporated in Malaysia under the Malaysian Companies Act on 28 May 1990 as a private company limited by shares and commenced its business in 1996.

The principal activities of Gleneagles KL are provision of medical, surgical and hospital services. Gleneagles KL holds the license for Gleneagles Intan Medical Centre.

#### (ii) Share capital

As at the LPD, the authorised share capital of Gleneagles KL is RM50,000,000.00 comprising 47,500,000 ordinary shares of RM1.00 each and 50,000,000 redeemable preference shares of RM0.05 each. The issued and paid-up share capital of Gleneagles KL is RM22,400,000.00 comprising 21,125,000 ordinary shares of RM1.00 each and 25,500,000 redeemable preference shares of RM0.05 each.

There has been no change to the issued and paid-up share capital of Gleneagles KL for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Pantai Hospitals holds 70.0% of the ordinary shares and the redeemable preference shares of Gleneagles KL whilst Gleneagles Malaysia holds the remaining 30.0% of the ordinary shares and the redeemable preference shares of Gleneagles KL.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, Oncology Centre (KL) is a wholly-owned subsidiary of Gleneagles KL, details of which are set out in Section 6.3.42.1 of this Prospectus. As at the LPD, Gleneagles KL does not have any associate.

### 6.3.26.10 Pantai Manjung (Company No. 915640-A)

## (i) History and business

Pantai Manjung was incorporated in Malaysia under the Malaysian Companies Act on 23 September 2010 as a private company limited by shares.

Pantai Manjung has not commenced operations since the date of its incorporation. The intended principal activities are provision of medical, surgical and hospital services. Pantai Manjung holds the license to establish Pantai Hospital Manjung.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Manjung is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Manjung is RM2.00 comprising 2 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pantai Manjung since its incorporation on 23 September 2010 up to the LPD.

# (iii) Shareholder

As at the LPD, Pantai Manjung is a wholly-owned subsidiary of Pantai Hospitals.

### (iv) Subsidiary and associate

As at the LPD, Pantai Manjung does not have any subsidiary or associate.

### 6.3.26.11 Pantai Johor (Company No. 895452-V)

## (i) History and business

Pantai Johor was incorporated in Malaysia under the Malaysian Companies Act on 26 March 2010 as a private company limited by shares.

Pantai Johor has not commenced operations since the date of its incorporation. The intended principal activities are provision of medical, surgical and hospital services.

# (ii) Share capital

As at the LPD, the authorised share capital of Pantai Johor is RM1,000,000.00 comprising 1,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Johor is RM500,000.00 comprising 500,000 ordinary shares of RM1.00 each.

### 6. INFORMATION ON OUR GROUP (cont'd)

There has been no change to the issued and paid-up share capital of Pantai Johor since its incorporation on 26 March 2010 up to the LPD.

#### (iii) Shareholder

As at the LPD, Pantai Johor is a wholly-owned subsidiary of Pantai Hospitals.

### (iv) Subsidiary and associate

As at the LPD, Pantai Johor does not have any subsidiary or associate.

### 6.3.26.12 Pantai Screening (Company No. 658336-M)

### (i) History and business

Pantal Screening was incorporated in Malaysia under the Malaysian Companies Act on 5 July 2004 as a private company limited by shares and commenced its business on 1 February 2009.

The principal activities of Pantai Screening are managers and administrator for health screening services.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Screening is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Screening is RM2.00 comprising 2 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pantai Screening since its incorporation on 5 July 2004 up to the LPD.

#### (iii) Shareholder

As at the LPD, Pantai Screening is a wholly-owned subsidiary of Pantai Hospitals.

## (iv) Subsidiary and associate

As at the LPD, Pantai Screening does not have any subsidiary or associate.

# 6.3.26.13 KL Medical Centre (Company No. 460269-A)

# (i) History and business

KL Medical Centre was incorporated in Malaysia under the Malaysian Companies Act on 1 April 1998 as a private company limited by shares.

KL Medical Centre has ceased its operations since May 1999 and is currently dormant.

### 6. INFORMATION ON OUR GROUP (cont'd)

### (ii) Share capital

As at the LPD, the authorised share capital of KL Medical Centre is RM1,000,000.00 comprising 1,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of KL Medical Centre is RM250,000.00 comprising 250,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of KL Medical Centre for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, KL Medical Centre is a 51%-owned subsidiary of Pantai Hospitals, whilst Dr. Mohamed Noortheen Ahamed Mustafa owns 48.99% and Mohamed Sultan Hj Sickander owns 0.0004%.

### (iv) Subsidiary and associate

As at the LPD, KL Medical Centre does not have any subsidiary or associate.

#### 6.3.26.14 PT Pantai

### (i) History and business

PT Pantai was incorporated in Republic of Indonesia under the laws of Republic of Indonesia on 10 August 2005 as a limited liability company and commenced its business on 28 September 2005.

The principal activity of PT Pantai is the provision of healthcare consulting services in Indonesia.

### (ii) Share capital

As at the LPD, the authorised share capital of PT Pantai is USD100,000.00 comprising 1,000 shares of USD100.00 each. The issued and paid-up share capital of PT Pantai is USD100,000.00 comprising 1,000 shares of USD100.00 each.

There has been no change to the issued and paid-up share capital of PT Pantai since its incorporation on 10 August 2005 up to the LPD.

#### (iii) Shareholder

As at the LPD, PT Pantai is a 50.0%-owned subsidiary of Pantai Hospitals, whilst Pantai Resources owns the remaining 50.0% in PT Pantai.

### (iv) Subsidiary and associate

As at the LPD, PT Pantai does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.27 Subsidiaries of Gleneagles Malaysia

## 6.3.27.1 Pulau Pinang Clinic (Company No. 10387-K)

#### (i) History and business

Pulau Pinang Clinic was incorporated in Malaysia under the Malaysian Companies Act on 12 February 1971 as a private company limited by shares and commenced its business on 12 February 1971.

The principal activities of Pulau Pinang Clinic is rendering of hospital services. Pulau Pinang Clinic holds the license for Gleneagles Medical Centre, Penang.

### (ii) Share capital

As at the LPD, the authorised share capital of Pulau Pinang Clinic is RM50,000,000.00 comprising 50,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pulau Pinang Clinic is RM24,337,500.00 comprising 24,337,500 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pulau Pinang Clinic for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Pulau Pinang Clinic is a 70.0%-owned subsidiary of Gleneagles Malaysia, whilst the remaining 30.0% share capital are owned by 35 parties, with none holding more than 3.0%.

### (iv) Subsidiary and associate

As at the LPD, Pulau Pinang Clinic does not have any subsidiary or associate.

### 6.3.27.2 GEH Management (Company No. 793786-T)

### (i) History and business

GEH Management was incorporated in Malaysia under the Malaysian Companies Act on 31 October 2007 as a private company limited by shares and commenced its business on 31 October 2007.

The principal activities of GEH Management are provision of advisory, administrative, management and consultancy services to healthcare facilities.

#### (ii) Share capital

As at the LPD, the authorised share capital of GEH Management is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of GEH Management is RM2.00 comprising 2 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of GEH Management since its incorporation on 31 October 2007 up to the LPD.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, GEH Management is a wholly-owned subsidiary of Gleneagles Malaysia.

### (iv) Subsidiary and associate

As at the LPD, GEH Management does not have any subsidiary or associate.

## 6.3.28 Associate of Gleneagles Malaysia

### 6.3.28.1 Gleneagles KL (Company No. 198498-T)

## (i) History and business

Gleneagles KL was incorporated in Malaysia under the Malaysian Companies Act on 28 May 1990 as a private company limited by shares and commenced its business in 1996.

The principal activities of Gleneagles KL are provision of medical, surgical and hospital services. Gleneagles KL holds the license for Gleneagles Intan Medical Centre.

#### (ii) Share capital

As at the LPD, the authorised share capital of Gleneagles KL is RM50,000,000.00 comprising 47,500,000 ordinary shares of RM1.00 each and 50,000,000 redeemable preference shares of RM0.05 each. The issued and paid-up share capital of Gleneagles KL is RM22,400,000.00 comprising 21,125,000 ordinary shares of RM1.00 each and 25,500,000 redeemable preference shares of RM0.05 each.

There has been no change to the issued and paid-up share capital of Gleneagles KL for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Gleneagles KL is a 30.0%-owned associate of Gleneagles Malaysia, whilst Pantai Hospitals owns the remaining 70.0% in Gleneagles KL. For further details on Gleneagles Malaysia, please see Section 6.3.13.2 of this Prospectus.

### 6.3.28.2 Gleneagles Medical Centre KL (Company No. 198497-H)

# (i) History and business

Gleneagles Medical Centre KL was incorporated in Malaysia under the Malaysian Companies Act on 28 May 1990 as a private company limited by shares and commenced its business on 28 May 1990.

The principal activities of Gleneagles Medical Centre KL are development and investment in medical centres.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### (ii) Share capital

As at the LPD, the authorised share capital of Gleneagles Medical Centre KL is RM10,000,000.00 comprising 10,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Gleneagles Medical Centre KL is RM7,000,000.00 comprising 7,000,000 ordinary shares of RM1.00 each.

#### (iii) Shareholder

As at the LPD, Gleneagles Medical Centre KL is a 30.0%-owned associate of Gleneagles Malaysia, whilst Insas Berhad owns 20.0%, Tan & Tan Developments Berhad owns 30.0% and PNB Equity Resource Corporation Sdn Berhad owns 20.0%.

#### (iv) Subsidiary and associate

As at the LPD, Gleneagles Medical Centre KL does not have any subsidiary or associate.

### 6.3.29 Subsidiaries of Pantai Resources

### 6.3.29.1 Pantai Premier Pathology (Company No. 438067-X)

### (i) History and business

Pantai Premier Pathology was incorporated in Malaysia under the Malaysian Companies Act on 4 July 1997 as a private company limited by shares and commenced its business in December 1997.

The principal activity of Pantai Premier Pathology is provision of medical laboratory services.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Premier Pathology is RM10,000,000.00 comprising 10,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Premier Pathology is RM10,000,000.00 comprising 10,000,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pantai Premier Pathology for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Pantai Premier Pathology is a wholly-owned subsidiary of Pantai Resources.

# (iv) Subsidiary and associate

As at the LPD, Pantai Premier Pathology does not have any subsidiary or associate.

Cumulative

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.29.2 Pantai Education (Company No. 431251-W)

# (i) History and business

Pantai Education was incorporated in Malaysia under the Malaysian Companies Act on 14 May 1997 as a private company limited by shares and commenced its business on 1 August 1998.

The principal activities of Pantai Education are provision of educational programs and training courses for healthcare and related fields.

### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Education is RM500,000.00 comprising 500,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Education is RM400,000.00 comprising 400,000 ordinary shares of RM1.00 each.

The changes in the issued and paid-up share capital of Pantai Education for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>RM | Consideration             | Purpose of issue | Issued<br>and paid-up<br>share capital |
|-------------------|---------------|--------------------|---------------------------|------------------|--|
| Ordinary shares   |               |                    |                           |                  |  |
| 20.05.2009        | 200,000       | 1.00               | Cash, at RM1.00 per share | Capital increase | 400,000.00                             |

### (iii) Shareholder\*

As at the LPD, Pantai Education is a wholly-owned subsidiary of Pantai Resources.

#### Note:

\* IMU Health has agreed to acquire Pantai Education from Pantai Resources as part of the consolidation of IHH's Malaysian education business. IMU Health and Pantai Resources have executed a Share Sale Agreement on 3 April 2012 for the acquisition.

### (iv) Subsidiary and associate

As at the LPD, Pantal Education does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.29.3 Pantai Integrated Rehab (Company No. 525179-V)

### (i) History and business

Pantai Integrated Rehab was incorporated in Malaysia under the Malaysian Companies Act on 4 September 2000 as a private company limited by shares and commenced its business on 1 March 2001.

The principal activity of Pantai Integrated Rehab is provision of rehabilitation services.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai Integrated Rehab is RM500,000.00 comprising 500,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai Integrated Rehab is RM200,000.00 comprising 200,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pantai Integrated Rehab for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Pantai Integrated Rehab is a 85.0%-owned subsidiary of Pantai Resources, whilst Pearson Sports Physio (M) Sdn Bhd owns the remaining 15.0%.

### (iv) Subsidiary and associate

As at the LPD, Pantai Integrated Rehab does not have any subsidiary or associate.

### 6.3.29.4 Credit Enterprise (Company No. 26724-D)

# (i) History and business

Credit Enterprise was incorporated in Malaysia under the Malaysian Companies Act on 24 March 1976 as a private company limited by shares.

Credit Enterprise is currently dormant.

# (ii) Share capital

As at the LPD, the authorised share capital of Credit Enterprise is RM200,000.00 comprising 200,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Credit Enterprise is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Credit Enterprise for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Credit Enterprise is a wholly-owned subsidiary of Pantai Resources.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iv) Subsidiary and associate

As at the LPD, Credit Enterprise does not have any subsidiary or associate.

#### 6.3.29.5 PT Pantai

#### (i) History and business

PT Pantai was incorporated in Republic of Indonesia under the laws of Republic of Indonesia on 10 August 2005 as a limited liability company and commenced its business on 28 September 2005.

The principal activity of PT Pantai is the provision of healthcare consulting services in Indonesia.

### (ii) Share capital

As at the LPD, the authorised share capital of PT Pantai is USD100,000.00 comprising 1,000 shares of USD100.00 each. The issued and paid-up share capital of PT Pantai is USD100,000.00 comprising 1,000 shares of USD100.00 each.

There has been no change to the issued and paid-up share capital of PT Pantai since its incorporation on 10 August 2005 up to the LPD.

### (iii) Shareholder

As at the LPD, PT Pantai is a 50.0%-owned subsidiary of Pantai Hospitals, whilst Pantai Resources owns the remaining 50.0%.

### (iv) Subsidiary and associate

As at the LPD, PT Pantai does not have any subsidiary or associate.

### 6.3.29.6 Mount Elizabeth Services (Company No. 212418-W)

### (i) History and business

Mount Elizabeth Services was incorporated in Malaysia under the Malaysian Companies Act on 11 February 1991 as a private company limited by shares and commenced its business on 11 February 1991.

The principal activity of Mount Elizabeth Services is provision of laboratory services to hospitals and clinics.

#### (ii) Share capital

As at the LPD, the authorised share capital of Mount Elizabeth Services is RM25,000.00 comprising 25,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Mount Elizabeth Services is RM2.00 comprising two ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Mount Elizabeth Services since its incorporation on 11 February 1991 up to the LPD.

### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Mount Elizabeth Services is a wholly-owned subsidiary of Pantai Resources.

### (iv) Subsidiary and associate

As at the LPD, Orifolio Options is a wholly-owned subsidiary of Mount Elizabeth Services, details of which are set out in Section 6.3.43.1 of this Prospectus.

### 6.3.29.7 Twin Towers Healthcare (Company No. 774405-V)

### (i) History and business

Twin Towers Healthcare was incorporated in Malaysia under the Malaysian Companies Act on 23 May 2007 as a private company limited by shares and commenced its business on 4 July 2007.

The principal activities of Twin Towers Healthcare are as a holding company and provision of management services to its subsidiary.

#### (ii) Share capital

As at the LPD, the authorised share capital of RM1,000,000.00 divided into 1,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of RM100,000.00 divided into 100,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Twin Towers Healthcare for the past three years preceding the LPD.

### (iii) Shareholder

As at the LPD, Twin Towers Healthcare is a 70.0%-owned subsidiary of Pantai Resources, whilst Dato Arubugam A/L Suppiah owns 18.0%, Datuk Dr. Zainal Abidin Bin Abdul Hamid owns 9.0% and Tan Sri Datuk Dr. Ampikaipakan A/L S. Kandiah owns 3.0%.

# (iv) Subsidiary and associate

As at the LPD, Twin Towers Medical Centre is a wholly-owned subsidiary of Twin Towers Healthcare, details of which are set out in Section 6.3.44.1 of this Prospectus.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.30 Subsidiary of Pantai Diagnostics

## 6.3.30.1 PT Pantai Bethany

## (i) History and business

PT Pantai Bethany was incorporated in Republic of Indonesia under the laws of Republic of Indonesia on 17 January 2009 as a limited liability company and commenced its operation in August 2009.

The principal activities of PT Pantai Bethany are the provision of medical diagnostics laboratory testing and analytical services.

### (ii) Share capital

As at the LPD, the authorised share capital of PT Pantai Bethany is USD1,200,000.00 comprising 1,200 shares of USD1,000.00 each. The issued and paid-up share capital of PT Pantai Bethany is USD300,000.00 comprising 300 shares of USD1,000.00 each.

There has been no change to the issued and paid-up share capital of PT Pantai Bethany since its incorporation on 17 January 2009 up to the LPD.

#### (iii) Shareholder\*

As at the LPD, PT Pantai Bethany is a 65.0%-owned subsidiary of Pantai Diagnostics, whilst PT Bethany Karya Medika Internasional owns the remaining 35.0% in PT Pantai Bethany.

#### Note:

In 27 April 2012, Pantai Diagnostic, Mr. Aswin Tanuseputra, PT Bethany Karya Medika Internasional and PT Pantai Bethany, executed a Conditional Sale and Purchase Agreement according to which, Pantai Diagnostic shall sell its shares constituting 65.0% of the Issued and paid up capital in PT Pantai Bethany to Mr. Aswin Tanuseputra. However the share transfer has not yet been executed as at the LPD. The share transfer is expected to be executed within 2012.

# (iv) Subsidiary and associate

As at the LPD, PT Pantai Bethany does not have any subsidiary or associate.

### 6. INFORMATION ON OUR GROUP (cont'd)

### 6.3.31 Subsidiaries of Parkway Healthtech

## 6.3.31.1 Goldlink Investments (Company No. 200201947Z)

#### (i) History and business

Goldlink Investments was incorporated in Singapore under the Singapore Companies Act on 12 March 2002 as a private company limited by shares.

Goldlink Investments is currently dormant.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Goldlink Investments is SGD2.00 comprising two ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Goldlink Investments for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Goldlink Investments is a wholly-owned subsidiary of Parkway Healthtech.

### (iv) Subsidiary and associate

As at the LPD, Goldlink Investments does not have any subsidiary or associate.

### 6.3.31.2 Drayson Investments (Company No. 200201945W)

### (i) History and business

Drayson Investments was incorporated in Singapore under the Singapore Companies Act on 12 March 2002 as a private company limited by shares.

Drayson Investments is currently dormant.

### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Drayson Investments is SGD2.00 comprising two ordinary shares.

#### Note:

\* Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Drayson Investments for the past three years preceding the LPD.

## INFORMATION ON OUR GROUP (cont'd)

## (iii) Shareholder

As at the LPD, Drayson Investments is a wholly-owned subsidiary of Parkway Healthtech.

#### (iv) Subsidiary and associate

As at the LPD, Drayson Investments does not have any subsidiary or associate.

#### 6.3.32 Subsidiaries of Gleneagles International

#### 6.3.32.1 Gleneagles Development (Company No. 199102466Z)

## (i) History and business

Gleneagles Development was incorporated in Singapore under the Singapore Companies Act on 29 May 1991 as a private company limited by shares and commenced its business on 29 May 1991.

The principal activities of Gleneagles Development are developing and managing turnkey hospital projects and as a holding company. Gleneagles Development has a joint venture with Apollo Hospitals Enterprise Ltd to operate Apollo Gleneagles Hospital.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Gleneagles Development is SGD2.00 comprising two ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Gleneagles Development for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, Gleneagles Development is a wholly-owned subsidiary of Gleneagles International.

## (iv) Subsidiary and associate

As at the LPD, Apollo Gleneagles is a joint venture of Gleneagles Development, details of which are set out in Section 6.3.46.1 of this Prospectus, and Gleneagles Development does not have any subsidiary.

# 6.3.32.2 Gleneagles UK (Company No. 2835180)

## (i) History and business

Gleneagles UK was incorporated in the UK under the Companies Act 1985 on 12 July 1993 as a private company limited by shares and commenced its business on 12 July 1993.

The principal activity of Gleneagles UK is as a holding company.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (ii) Share capital

As at the LPD, the authorised share capital of Gleneagles UK is GBP2,000.00 comprising 2,000 shares (600 "A" Shares and 1,400 "B" Shares) of GBP1.00 each. The issued and paid-up share capital of Gleneagles UK is GBP2,000.00 comprising 2,000 ordinary shares of GBP1.00 each.

There has been no change to the issued and paid-up share capital of Gleneagles UK for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Gleneagles UK is a 65.0%-owned subsidiary of Gleneagles International and the remaining 35.0% in Gleneagles UK are owned by minority shareholders.

#### (iv) Subsidiary and associate

As at the LPD, The Heart Hospital is a wholly-owned subsidiary of Gleneagles UK, details of which is as set out in Section 6.3.46.1. As at the LPD, Gleneagles UK does not have any associate.

#### 6.3.33 Subsidiaries of Medical Resources International

#### 6.3.33.1 Shanghai Rui Xin (Company No. 310000400138637)

## (i) History and business

Shanghai Rui Xin was incorporated in Shanghai under PRC Law on 31 January 1996 as a sino foreign joint venture limited liability company and commenced its business on 31 January 1996.

The principal activities of Shanghai Rui Xin are providing medical services.

## (ii) Total investment and registered capital

As at the LPD, the total investment of Shanghai Rui Xin is USD5,000,000.00 and the registered capital of Shanghai Rui Xin is USD2,500,000.00 The paid-up capital of Shanghai Rui Xin is USD2,500,000.00.

There has been no change to the registered and paid-up capital of Shanghai Rui Xin for the past three years.

## (iii) Shareholder

As at the LPD, 70.0% of the equity interests of Shanghai Rui Xin are held by Medical Resources while the remaining 30.0% is held by Shanghai Alliance Investment Ltd and Shanghai Guangci Medicine High-Tech Co Ltd at 15.0% each.

## 6. INFORMATION ON OUR GROUP (cont'd)

## (iv) Subsidiary and associate

As at the LPD, Shanghai Rui Xin entrusts Shanghai International Trust Co., Ltd to hold 70.0% equity interests of Shanghai Rui Pu and Shanghai Rui Xin is the beneficiary of such 70.0% equity interests of Shanghai Rui Pu, details of which are set out in Section 6.3.47.1 of this Prospectus.

Other than the above, Shanghai Rui Pu is, for the purposes of Singapore Companies Act and Malaysian Companies Act, a subsidiary of Shanghai Rui Xin. As at the LPD, Shanghai Rui Xin does not have any other subsidiary or associate.

## 6.3.33.2 Shanghai Xin Rui (Company No. 310000400350413)

#### (i) History and business

Shanghai Xin Rui was incorporated in Shanghai under PRC Law on 29 July 2003 as a sino foreign joint venture limited liability company and commenced its business on 29 July 2003.

The principal activities of Shanghai Xin Rui are providing medical services.

#### (ii) Total investment and registered capital

As at the LPD, the total investment of Shanghai Xin Rui is RMB20,000,000.00 and the registered capital of Shanghai Xin Rui is RMB14,000,000.00. The paid-up capital of Shanghai Xin Rui is RMB14 million.

There has been no change to the registered and paid-up capital of Shanghai Xin Rui Healthcare Co Ltd for the past three years.

## (iii) Shareholder

As at the LPD, 70.0% of the equity interest of Shanghai Xin Rui is held by Medical Resources while the remaining 30.0% is held by Shanghai Alliance Investment Ltd and Rui Jing Hospital of Medical School of Shanghai Jiao Tong University at 15.0% each.

## (iv) Subsidiary and associate

As at the LPD, Shanghai Xin Rui does not have any subsidiary or associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.33.3 Shanghai Rui Hong (Company No. 310000400348638)

## (i) History and business

Shanghai Rui Hong was incorporated in Shanghai under PRC Law on 11 July 2003 as a sino foreign joint venture limited liability company and commenced its business on 11 July 2003.

The principal activity of Shanghai Rui Hong is providing medical services.

## (ii) Total investment and registered capital

As at the LPD, the total investment of Shanghai Rui Hong is RMB20,000,000.00 and the registered capital of Shanghai Rui Hong is RMB14,000,000.00. The paid-up capital of Shanghai Rui Hong is RMB14,000,000.00.

There has been no change to the registered and paid-up capital of Shanghai Rui Hong for the past three years.

#### (iii) Shareholder

As at the LPD, 70.0% of the equity interests of Shanghai Rui Hong is held by Medical Resources while the remaining 30.0% is held by Shanghai Alliance Investment Ltd and Rui Jing Hospital of Medical School of Shanghai Jiao Tong University at 15.0% each.

## (iv) Subsidiary and associate

As at the LPD, Shanghai Rui Hong entrusts Shanghai International Group Assets Management Co. Ltd and Shanghai International Trust Co., Ltd to hold 100% equity interests of Shanghai Rui Xiang while Shanghai Rui Hong is the beneficiary of all equity interests of Shanghai Rui Xiang, details of which are set out in Section 6.3.48.1 of this Prospectus.

Other than the above, Shanghai Rui Hong does not have any other subsidiary or associate as at the LPD.

## 6.3.33.4 Shanghai Gleneagles (Company No. 310115400272551)

#### (i) History and business

Shanghal Gleneagles was incorporated in Shanghal under PRC Law on 21 September 2011 as a wholly foreign owned limited liability company and commenced its business on 21 September 2011.

The principal activities of Shanghai Gleneagles are provision of hospital management service, consulting on hospital management & hospital investment.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (ii) Total investment and registered capital

As at the LPD, the total investment of Shanghai Gleneagles is USD1,400,000.00 and the registered capital of Shanghai Gleneagles is USD1,000,000.00. The paid-up capital of Shanghai Gleneagles is USD200,000.00.

There has been no change to the registered and paid-up capital of Shanghai Gleneagles since its incorporation.

#### (iii) Shareholder

As at the LPD, Shanghai Gleneagles is a wholly-owned subsidiary of Medical Resources.

## (iv) Subsidiary and associate

As at the LPD, Shanghai Gleneagles does not have any subsidiary or associate.

#### 6.3.34 Subsidiaries of Parkway Shanghai

## 6.3.34.1 Shanghai Shu Kang (Company No. 310103000207385)

#### (i) History and business

Shanghai Shu Kang was incorporated in Shanghai under PRC Law on 17 September 2010 as a domestic limited liability company and commenced its business on 17 September 2010.

The principal activities of Shanghai Shu Kang are related to healthcare industry investment management and providing consulting services.

## (ii) Registered capital

As at the LPD, the registered capital of Shanghai Shu Kang is RMB30,000.00. The paid-up capital of Shanghai Shu Kang is RMB30,000.00.

There has been no change to the registered and paid-up capital of Shanghai Shu Kang since its incorporation.

#### (iii) Shareholder

As at the LPD, the equity interests of Shanghai Shu Kang Hospital Investment Management Co Ltd is held equally by two nominees. Each of the nominees has executed a power of attorney pursuant to which Parkway Shanghai is entitled to exercise the voting rights in relation to all of their shareholdings in Shanghai Shu Kang.

## (iv) Subsidiary and associate

As at the LPD, Chengdu Rui Rong is the subsidiary of Shanghai Shu Kang while Shanghai Rui Pu is the associate of Shanghai Shu Kang, details of which are set out in Sections 6.3.49.1 and 6.3.50.1 of this Prospectus respectively.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.35 Joint venture of Parkway Healthcare Mauritius

## 6.3.35.1 Apollo PET (Company No. U85110TN2004PLC052796)

## (i) History and business

Apollo PET was incorporated in India under the (Indian) Companies Act, 1956 on 24 March 2004 as a public company and thereafter obtained a new certificate of incorporation on 11 October 2006 as a private company and commenced its business on 20 April 2004.

The principal activity of Apollo PET is the operation of a PET-CT radio imaging centre.

## (ii) Share capital

As at the LPD, the authorised share capital of Apollo PET is Rs.200,000,000 comprising 20,000,000 equity shares of Rs. 10.00 each. The issued and paid-up share capital of Apollo PET is Rs. 170,000,000 comprising 17,000,000 equity shares of Rs. 10.00 each.

There has been no change to the issued and paid-up share capital of Apollo PET for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, Apollo PET is a 50.0%-owned joint venture of Parkway-Healthcare Mauritius, whilst Apollo Hospitals owns the remaining 50.0% in Apollo PET.

#### 6.3.36 Subsidiaries of Mount Elizabeth Medical

## 6.3.36.1 East Shore Medical (Company No. 197902757Z)

## (i) History and business

East Shore Medical was incorporated in Singapore under the Singapore Companies Act on 15 September 1979 as a private company limited by shares.

East Shore Medical is currently dormant.

## (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of East Shore Medical is SGD50,000,000.00 comprising 50,000,000 ordinary shares.

## Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and per value for shares.

There has been no change to the issued and paid-up share capital of East Shore Medical for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, East Shore Medical is a wholly-owned subsidiary of Mount Elizabeth Medical.#

#### Note:

# Based on the information available to our Group as the LPD.

## 6. INFORMATION ON OUR GROUP (cont'd)

## (iv) Subsidiary and associate

As at the LPD, East Shore Medical does not have any subsidiary or associate.

#### 6.3.36.2 Mount Elizabeth Ophthalmic (Company No. 198702767K)

#### (i) History and business

Mount Elizabeth Ophthalmic was incorporated in Singapore under the Singapore Companies Act on 5 September 1987 as a private company limited by shares.

Mount Elizabeth Ophthalmic is currently in the process of undergoing members voluntary liquidation.

#### (ii) Share capital\*

As at the LPD, the issued and paid-up share capital of Mount Elizabeth Ophthalmic is SGD704,002.00 comprising 704,002 ordinary shares.

#### Note:

 Under the Singapore Companies Act, there is no requirement to have an authorised share capital and par value for shares.

There has been no change to the issued and paid-up share capital of Mount Elizabeth Ophthalmic for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, approximately 66.48% of the shares of Mount Elizabeth Ophthalmic are held by Mount Elizabeth Medical. Each of Dr Leong Seek Kee, Dr Lim Kuang Hui, Dr Low Cze Hong, Dr Piyah Phongprapatana, Dr Lee Chin Piaw and Dr Cheah Way Mun holds approximately 5.11% of the shares of Mount Elizabeth Ophthalmic while each of Dr Yow Choi Sin, Dr Tan Soo Leng David, Dr Khoo Chong Yew and Dr Voon Gone Lin holds approximately 0.71% of the shares of Mount Elizabeth Ophthalmic.

#### (iv) Subsidiary and associate

As at the LPD, Mount Elizabeth Ophthalmic does not have any subsidiary or associate.

# 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.37 Joint ventures of Shenton Family

## 6.3.37.1 Shenton Family Bukit Gombak

## (i) History and business

Shenton Family, Dr Alvin Lum Wai Mun and Dr Wee Liang Yuen, George, the partners of Shenton Family Bukit Gombak, have carried out the business of a medical clinic in partnership with effect from 1 June 2000 pursuant to a partnership deed dated 18 August 2000 which was superceded by a partnership deed dated 31 October 2005 which was in turn amended by a deed of variation dated 30 December 2005.

## (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership is held by Shenton Family, 25.0% of the shares of the partnership is held by Dr Alvin Lum Wai Mun and 25.0% of the shares of the partnership is held by Dr Wee Liang Yuen, George.

## 6.3.37.2 Shenton Family Serangoon

## (i) History and business

Shenton Family and Gregory Leong Pte Ltd, the partners of Shenton Family Serangoon, have carried out the business of a medical clinic in partnership with effect from 1 January 2010 pursuant to a partnership deed dated 1 March 2010. Prior to this, Shenton Family and Dr Gregory Leong Goh Han had carried out the business of the medical clinic in partnership since 17 July 2000.

## (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership is held by Gregory Leong Pte Ltd.

## 6.3.37.3 Shenton Family Bedok Reservoir

#### (i) History and business

Shenton Family, Dr Teoh **Tsu** Ping, Kieron and Dr How Chong Jeng, the partners of Shenton Family Bedok Reservoir, have carried out the business of a medical clinic in partnership with effect from 16 November 2002 pursuant to a partnership deed dated 11 March 2004.

## (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family, 25.0% of the shares of the partnership are held by Dr Teoh Tsu Ping, Kieron and 25.0% of the shares of the partnership are held by Dr How Chong Jeng.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.37.4 Shenton Family Jurong East

## (i) History and business

Shenton Family and Dr Michael Ha, the partners of Shenton Family Jurong East, have carried out the business of a medical clinic in partnership with effect from 1 January 2003 pursuant to a partnership deed dated 27 January 2005.

#### (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership is held by Dr Michael Ha.

#### 6.3.37.5 Shenton Family Tampines

#### (i) History and business

Shenton Family and Dr Lee See Chung, the partners of Shenton Family Tampines, have carried out the business of a medical clinic in partnership with effect from 1 January 2005 pursuant to a partnership deed dated 31 December 2004.

## (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership is held by Dr Lee See Chung.

# 6.3.37.6 Shenton Family Yishun

## (i) History and business

Shenton Family and Dr Seah Heap Yong, the partners of Shenton Family Yishun, have carried out the business of a medical clinic in partnership with effect from 16 October 2006 pursuant to a partnership deed dated 28 December 2006.

#### (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership is held by Dr Seah Heap Yong.

#### 6.3.37.7 Shenton Family Ang Mo Kio

## (i) History and business

Shenton Family, Dr Alvin Tan Swee Yen and Dr Gregory Leong Goh Han, the partners of Shenton Family Ang Mo Kio, have carried out the business of a medical clinic in partnership with effect from 22 February 2010 pursuant to a partnership deed dated 1 March 2010.

#### (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family, 40.0% of the shares of the partnership are held by Dr Alvin Tan Swee Yen and 10.0% of the shares of the partnership are held by Dr Gregory Leong Goh Han.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.37.8 Shenton Family Duxton

## (i) History and business

Shenton Family and Phua & Family Medical Consultancy Pte. Ltd., the partners of Shenton Family Duxton, have carried out the business of a medical clinic in partnership with effect from 1 May 2012 pursuant to a partnership agreement dated 26 April 2012. Prior to this, Shenton Family and Dr Phua Ling Yaw had carried out the business of the medical clinic in partnership since 16 March 2010.

## (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership is held by Phua & Family Medical Consultancy Pte. Ltd..

## 6.3.37.9 Shenton Family Clementi

#### (i) History and business

Shenton Family and Dr Jason So Teck Beng, the partners of Shenton Family Clementi, have carried out the business of a medical clinic in partnership with effect from 1 April 2010 pursuant to a partnership deed dated 24 May 2010.

#### (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership is held by Dr Jason So Teck Beng.

## 6.3.37.10 Shenton Family Towner

## (i) History and business

Shenton Family and Dr. Willix Pte. Ltd., the partners of Shenton Family Towner, have carried out the business of a medical clinic in partnership with effect from 1 April 2012 pursuant to a partnership agreement dated 30 March 2012. Prior to this, Shenton Family and Dr Tan Wee Lin had carried out the business of the medical clinic in partnership since 25 August 2011.

## (ii) Shareholder

As at the LPD, 50.0% of the shares of the partnership are held by Shenton Family and the remaining 50.0% of the shares of the partnership are held by Dr. Willix Pte. Ltd..

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.38 Subsidiary of Parkway Shenton International

## 6.3.38.1 Parkway Shenton Vietnam (Investment Certificate No. 411043000886)

#### (i) History and business

Parkway Shenton Vietnam was incorporated in Vietnam under the laws of Vietnam on 27 January 1997 as a foreign-invested joint venture company.

Parkway Shenton Vietnam is currently dormant.

#### (ii) Share capital

As at the LPD, the total investment of Parkway Shenton Vietnam is USD11,000,000 and the legal capital is USD3,500,000.

There has been no change to the legal capital of Parkway Shenton Vietnam for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, Parkway Shenton Vietnam is a wholly-owned subsidiary of Parkway Shenton International.

## (iv) Subsidiary and associate

As at the LPD, Parkway Shenton Vietnam does not have any subsidiary or associate.

#### 6.3.39 Subsidiaries of Acibadem

## 6.3.39.1 Acibadem Poliklinik (Company No. 4784)

## (i) History and business

Acibadem Poliklinik was incorporated in Istanbul, Turkey pursuant to TCC on 16 March 1993 as a private joint stock company and commenced its business on 16 March 1993.

The principal activity of Acibadem Poliklinik is provision of outpatient and surgical services. Acibadem Poliklinik holds the license for all the clinics and medical centres operated by Acibadem Group in Turkey except Levent Medical Centre, Konur Surgical Medical Center and Gemtip Medical Center.

## (ii) Share capital

As at the LPD, the issued and paid-up share capital of Acibadem Poliklinik is TL8,000,000.00 comprising 8,000,000 shares of TL1.00 each.

There has been no change to the issued and paid-up share capital of Acibadem Poliklinik for the past three years preceding the LPD.

Cumulative

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Acibadem Poliklinik is a 99.99%-owned subsidiary of Acibadem, whilst Mehmet Ali Aydinlar, Hatice Seher Aydinlar, Zeynep Aydinlar Erogut, Etem Erhan Aydinlar, Emin Gokalp Bas, Tahir Arslan, Ali Fuat Guven, Murat Yalcin Nak, İbrahim Unsal, Armagan Ozel, Kamil Uluc Ayral, Mehmet Bas and Filiz Oktay own 1 share each.

## (iv) Subsidiary and associate

As at the LPD, Acibadem Mobil is a 82.22%-owned subsidiary of Acibadem Poliklinik and Konur Saglik is a 94.95%-owned subsidiary of Acibadem Poliklinik, details of which are set out in Section 6.3.51.1 and 6.3.51.2 of this Prospectus. As at the LPD, Acibadem Poliklinik does not have any associate.

## 6.3.39.2 Acibadem Labmed (Company No. 462047)

#### (i) History and business

Acibadem Labmed was incorporated in Istanbul, Turkey pursuant to TCC on 28 August 2001 as a private joint stock company and commenced its business on 28 August 2001.

The principal activity of Acibadem Labmed is provision of laboratory services and research and development activities.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Acibadem Labmed is TL3,000,000.00 comprising 3,000,000 shares of TL1.00 each.

The changes in the issued and paid-up share capital of Acibadem Labmed for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration                | Purpose of issue  | issued<br>and paid-up<br>share capital<br>TL |
|-------------------|---------------|--------------------|------------------------------|-------------------|--|
| 03.12.2009        | 2,150,000     | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 3,000,000.00                                 |

#### (iii) Shareholder\*

As at the LPD, amongst the Group B shareholders, Labmed Dortmund GmbH owns 45.0% in Acibadem Labmed, Arno Fraterman and Friedhelm Kissing own 2.5% in Acibadem Labmed each, whilst Acibadem holds 1 Group B share. Amongst the Group A shareholders, Acibadem owns 50.0% in Acibadem Labmed which corresponds to 1,499,997 Group A shares and Mehmet Ali Aydinlar, Hatice Seher Aydinlar and Ibrahim Unsal own 1 Group A share each.

## Note:

\* Holders of A group shares are entitled to nominate three board members and B group shares are entitled to nominate the remaining two board members for appointment by the General Assembly.

## 6. INFORMATION ON OUR GROUP (cont'd)

## (iv) Subsidiary and associate

As at the LPD, Acibadem Labmed does not have any subsidiary or associate.

#### 6.3.39.3 International Hospital (Company No. 198735)

#### (i) History and business

International Hospital was incorporated in Istanbul, Turkey pursuant to TCC on 12 December 1983 as a private joint stock company and commenced its business on 12 December 1983.

The principal activity of International Hospital is provision of medical, surgical and hospital services. International Hospital holds the license for International Hospital.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of International Hospital is TL 2,000,000.00 comprising 1,000,000 shares of TL 2.00 each.

There has been no change to the issued and paid-up share capital of International Hospital for the past three years preceding the LPD.

## (iii) Shareholder\*

As at the LPD, International Hospital is a 90.0%-owned subsidiary of Acibadem, who is both a Group A and B shareholder. Said Haifawi owns 10.0% in International Hospital as a Group A shareholder and Mehmet Ali Aydinlar, Zeynep Aydinlar Erogut and Tahir Arslan each own 1 Group A share.

#### Note:

\* Holders of A group shares are entitled to nominate two board members and B group shares are entitled to nominate the two board members for appointment by the general assembly. The remaining board member is elected among those nominees determined by A group shareholders and approved by B group shareholders.

## (iv) Subsidiary and associate

As at the LPD, International Hospital does not have any subsidiary or associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.39.4 Acibadem Mobil (Company No. 671761)

## (i) History and business

Acibadem Mobil was incorporated in Istanbul, Turkey pursuant to TCC on 7 July 2008 as a private joint stock company and commenced its business on 7 July 2008.

The principal activities of Acibadem Mobil are the provision of emergency, home and ambulatory care services.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Acibadem Mobil is TL4,500,000.00 comprising 4,500,000 shares of TL1.00 each.

The changes in the issued and paid-up share capital of Acibadem Mobil for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration                | Purpose of        | Cumulative<br>issued<br>and paid-up<br>share capital<br>TL |
|-------------------|---------------|--------------------|------------------------------|-------------------|--|
| 09.04,2009        | 600,000       | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 650,000.00   |
| 19.07.2010        | 350,000       | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 1,000,000.00   |
| 21.01.2011        | 3,500,000     | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 4,500,000.00   |

## (iii) Shareholder

Acibadem Mobil is a 17.78%-owned subsidiary of Acibadem and Acibadem Poliklinik, which is a wholly-owned subsidiary of Acibadem, owns 82.22% in Acibadem Mobil, whilst Mehmet Ali Aydinlar, Hatice Seher Aydinlar and Zeynep Aydinlar Erogut each own 13 shares in Acibadem Mobil.

## (iv) Subsidiary and associate

As at the LPD, Acibadem Mobil does not have any subsidiary or associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.39.5 Yeni Saglik (Company No. 431766)

#### (i) History and business

Yeni Saglik was incorporated in Istanbul, Turkey pursuant to TCC on 12 January 2000 as a private joint stock company and commenced its business on 1 June 2011.

The principal activities of Yeni Saglik are the provision of medical, surgical and hospital services. Yeni Saglik holds the license for Aile Hospital Bahcelievler and Aile Hospital Goztepe.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Yeni Saglik is TL20,000,000.00 comprising 20,000,000 shares of TL1.00 each. The changes in the issued and paid-up share capital of Yeni Saglik for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration                | Purpose of issue  | Cumulative issued and paid-up share capital |
|-------------------|---------------|--------------------|------------------------------|-------------------|---|
| 30.06.2010        | 60,000        | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 110,000.00                                  |
| 20.12.2011        | 19,890,000    | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 20,000,000.00                               |

#### (iii) Shareholder\*

As at the LPD, Yeni Saglik is a 99.99%-owned subsidiary of Acibadem, whilst Mehmet Ali Aydinlar, Hatice Seher Aydinlar, Zeynep Aydinlar Erogut, Yalcin Nak and Birol Sumer own 1 share each.

## Note:

The TCC requires at least 5 shareholders for the incorporation and valid existing of a joint stock company. However, the New TCC allows the establishment of a single shareholder joint stock company.

## (iv) Subsidiary and associate

As at the LPD, Yeni Saglik does not have any subsidiary or associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.39.6 Jinemed Saglik (Company No. 303859)

#### (i) History and business

Jinemed Saglik was incorporated in Istanbul, Turkey under TCC numbered 6762 on 23 September 1993 as a private joint stock company and commenced its business on 23 September 1993.

The principal activities of Jinemed Saglik are provision of medical, surgical and hospital services. Jinemed Saglik holds the license for Jinemed Hospital and Jinemed Medical Center.

## (ii) Share capital

As at the LPD, the issued and paid-up share capital of Jinemed Saglik is TL6,600,000 comprising 4,000 ordinary shares of TL16,500.00 each.

The changes in the issued and paid-up share capital of Jinemed Saglik for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TŁ | Consideration               | Purpose of issue  | Cumulativa<br>issued<br>and paid-up<br>share capital |
|-------------------|---------------|--------------------|-----------------------------|-------------------|--|
| 13.04,2012        | .*            | 16,500.00          | Cash, at<br>TL16,500.00 per | Cash<br>injection | Issued capital:<br>6,600,000.00                      |
|                   |               |                    | share                       |                   | Paid-up capital:<br>6.593.682.89                     |

#### Note:

 Please note that the capital increase dated 13 April 2012 was realised through the increase of the par value of each share. Thus no new shares were issued.

#### (iii) Shareholder

As at the LPD, Jinemed Saglik is a 65%-owned subsidiary of Acibadem, whilst Fahri Teksen Camlibel owns the remaining 35% in Jinemed Saglik.\*

## Note:

As at the LPD, Jinemed Saglik is not a subsidiary of Acibadem Group. In January 2012, Acibadem and the shareholders of Jinemed Saglik executed a "share purchase agreement" according to which, 65.0% of the equity interest of Jinemed Saglik will be purchased by and transferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transaction; however, the share transfer has not yet been completed. Jinemed Hospital and Jinemed Medical Center is included in the pro forma financial information of the Group under Section 12.11 in this Prospectus. The share transfer is expected to be completed within 2012.

## (iv) Subsidiary and associate

As at the LPD, Jinemed Saglik does not have any subsidiary or associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.39.7 Acibadem Sistina (Company No. 6575641)

## (i) History and business

Acibadem Sistina was incorporated in Skopje pursuant to Law on Healthcare and Law on Institutions on 7 April 2010 as a private institution and commenced its business on 7 April 2010.

The principal activity of Acibadem Sistina is provision of health care services to the citizens of Macedonia and the region. Acibadem Sistina holds the license for Acibadem Sistina Clinical Hospital.

## (ii) Share capital\*

As at the LPD, the authorised share capital of Acibadem Sistina is MKD1,946,800.

#### Note:

 Under the Law on Institutions in Macedonia, there is no requirement for a Macedonian Institution to have share numbers and par value for its shares.

The changes in the issued and paid-up share capital of Acibadem Sistina for the past three years preceding the LPD are as follows:

| Date of allotment | Consideration   | Purpose of  | Cumulative<br>Issued<br>and paid-up<br>share capital<br>MKD |
|-------------------|---|---|---|
|                   |   |   | MIND  |
| 07.04 2010        | Other than<br>cash(tangible assets<br>with estimated value<br>of 100,000 MKD) | Initial capital for<br>establishment of<br>the entity | 100,000.00  |
| 14.07.2010        | Cash at 1,846,800<br>MKD  | Capital increase                                      | 1,946,800.00  |

#### (iii) Shareholder

As at the LPD, Acibadem owns 50.32% and Orka Holding AD Skopje owns 49.67% in Acibadem Sistina and Nina Pijadeva-Mirkovska owns 0.01% in the share capital of Acibadem Sistina.

#### (iv) Subsidiary and associate

As at the LPD, Sistina Kosovo and Specialist Ordination are subsidiaries of Acibadem Sistina, details of which are set out in Sections 6.3.52.2 and 6.3.52.1 of this Prospectus. As at the LPD, Acibadem Sistina does not have any associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.39.8 Acibadem Sistina Medikal (Company No. 6729169)

## (i) History and business

Acibadem Sistina Medikal was incorporated in Skopje under Companies Act on 31 August 2011 as a private company and commenced its business on 31 August 2011.

The principal activity of Acibadem Sistina Medikal is provision of medical equipment.

## (ii) Share capital\*

As at the LPD, the authorised share capital of Acibadem Sistina Medikal is MKD310,000.

#### Note:

\* Under the Companies Law in Macedonia except when the company is registered as a joint stock company, there is no requirement for a Macedonian company to have share numbers and per value for its shares.

There has been no change to the issued and paid-up share capital of Acibadem Sistina Medikal since its incorporation on 31 August 2011 up to the LPD.

## (iii) Shareholder

As at the LPD, Acibadem owns 50.0% in Acibadem Sistina Medikal, whilst Orka Holding AD Skopje owns the remaining 50.0% in Acibadem Sistina Medikal.

# (iv) Subsidiary and associate

As at the LPD, Acibadem Sistina Medikal does not have any subsidiary or associate.

## 6.3.39.9 Acibadem Orta (Company No. 421811)

## (i) History and business

Acibadem Orta was incorporated in Istanbul, Turkey pursuant to TCC on 9 June 1999 as a private joint stock company and commenced its business on 30 May 2012.

The principal activities of Acibadem Orta are construction and planning of healthcare facilities, provision of operation and management services to healthcare institutions and secondary logistic services such as catering cleaning, laundry services.

## (ii) Share capital

As at the LPD, the issued and paid up share capital of Acibadem Orta is TL500,000.00 comprising 500,000 shares of TL1.00 each.

There has been no change to the issued and paid-up share capital of Acibadem Orta for the past three years preceding the LPD.

#### INFORMATION ON OUR GROUP (cont'd)

## (iii) Shareholder

As at the LPD, Acibadem Orta is a 75.0%-owned subsidiary of Acibadem, whilst Acibadem Poliklinik owns 10.0%, Acibadem Mobil owns 5.0%, Acibadem Proje owns 5.0% and APlus owns 4.998% in Acibadem Orta. Acibadem Labmed and Mehmet Ali Aydinlar own 5 shares each.

#### (iv) Subsidiary and associate

As at the LPD, Acibadem Orta does not have any subsidiary or associate.

## 6.3.40 Subsidiaries of Pantai Medical Centre

## 6.3.40.1 Angiography (Company No. 103518-T)

## (i) History and business

Angiography was incorporated in Malaysia under the Malaysian Companies Act on 29 June 1983 as a private company limited by shares and commenced its business in 1986.

The principal activity of Angiography is provision of cardiac catherisation services.

#### (ii) Share capital

As at the LPD, the authorised share capital of Angiography is RM1,000,000.00 comprising 1,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Angiography is RM758,500.00 comprising 758,500 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Angiography for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Angiography is a wholly-owned subsidiary of Pantai Medical Centre.

#### (iv) Subsidiary and associate

As at the LPD, Angiography does not have any subsidiary or associate.

## 6.3.40.2 Magnetom Imaging (Company No. 203987-H)

## (i) History and business

Magnetom Imaging was incorporated in Malaysia under the Malaysian Companies Act on 8 September 1990 as a private company limited by shares and commenced its business on 1 February 1991.

The principal activities of Magnetom Imaging are provision of medical diagnostic services and other related ventures.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (ii) Share capital

As at the LPD, the authorised share capital of Magnetom Imaging is RM2,000,000.00 comprising 2,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Magnetom Imaging is RM1,590,156.00 comprising 1,590,156 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Magnetom Imaging for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, Magnetom Imaging is a wholly-owned subsidiary of Pantai Medical Centre.

#### (iv) Subsidiary and associate

As at the LPD, Magnetom Imaging does not have any subsidiary or associate.

# 6.3.40.3 PMC Radio-Surgery (Company No. 386694-H)

#### (i) History and business

PMC Radio-Surgery was incorporated in Malaysia under the Malaysian Companies Act on 9 May 1996 as a private company limited by shares and commenced its business on 9 May 1996.

The principal activity of PMC Radio-Surgery is provision of radiotherapy services.

## (ii) Share capital

As at the LPD, the authorised share capital of PMC Radio-Surgery is RM5,000,000.00 comprising 5,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of PMC Radio-Surgery is RM2.00 comprising 2 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of PMC Radio-Surgery since its incorporation on 9 May 1996 up to the LPD.

## (iii) Shareholder

As at the LPD, PMC Radio-Surgery is a wholly-owned subsidiary of Pantai Medical Centre.

## (iv) Subsidiary and associate

As at the LPD, PMC Radio-Surgery does not have any subsidiary or associate.

#### INFORMATION ON OUR GROUP (cont'd)

#### 6.3.40.4 Pantai-Arc Dialysis (Company No. 522340-H)

#### (i) History and business

Pantai-Arc Dialysis was incorporated in Malaysia under the Malaysian Companies Act on 1 August 2000 as a private company limited by shares and commenced its business in 2008.

The principal activity of Pantai-Arc Dialysis is provision of haemodialysis services.

#### (ii) Share capital

As at the LPD, the authorised share capital of Pantai-Arc Dialysis is RM2,000,000.00 comprising 2,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pantai-Arc Dialysis is RM1,315,760.00 comprising 1,315,760 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Pantai-Arc Dialysis for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, Pantai-Arc Dialysis is a 51.0%-owned subsidiary of Pantai Medical Centre, whilst Asia Renal Care Asia Pacific Holdings Limited owns 20.0%, Dr. Satwant Singh Gill owns 14.5% and Dr. Tan Wee Ming owns 14.5%.

## (iv) Subsidiary and associate

As at the LPD, Pantai-Arc Dialysis does not have any subsidiary or associate.

## 6.3.41 Subsidiaries of Pantai Ayer Keroh

#### 6.3.41.1 HPAK Cancer (Company No. 545400-K)

## (i) History and business

HPAK Cancer was incorporated in Malaysia under the Malaysian Companies Act on 19 April 2001 as a private company limited by shares and commenced its business on 1 July 2002.

The principal activity of HPAK Cancer is provision of medical services for cancer diseases.

#### (ii) Share capital

As at the LPD, the authorised share capital of HPAK Cancer is RM1,000,000.00 comprising 1,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of HPAK Cancer is RM666,669.00 comprising 666,669 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of HPAK Cancer for the past three years preceding the LPD.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, HPAK Cancer is a wholly-owned subsidiary of Pantai Ayer Keroh.

#### (iv) Subsidiary and associate

As at the LPD, HPAK Cancer does not have any subsidiary or associate.

#### 6.3.41.2 HPAK Lithotripsy (Company No. 499723-M)

## (i) History and business

HPAK Lithotripsy was incorporated in Malaysia under the Malaysian Companies Act on 24 November 1999 as a private company limited by shares and commenced its business in 2002.

The principal activity of HPAK Lithotripsy is provision of lithotriptor services.

#### (ii) Share capital

As at the LPD, the authorised share capital of HPAK Lithotripsy is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of HPAK Lithotripsy is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of HPAK Lithotripsy for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, HPAK Lithotripsy is a wholly-owned subsidiary of Pantai Ayer Keroh.

## (iv) Subsidiary and associate

As at the LPD, HPAK Lithotripsy does not have any subsidiary or associate.

# 6.3.42 Subsidiary of Gleneagles KL

## 6.3.42.1 Oncology Centre (KL) (Company No. 394942-H)

#### (i) History and business

Oncology Centre (KL) was incorporated in Malaysia under the Malaysian Companies Act on 20 July 1996 as a private company limited by shares and commenced its business in 1998.

The principal activity of Oncology Centre (KL) is provision of comprehensive professional oncological service inclusive of diagnostic, radiotherapy and chemotherapy treatment.

#### INFORMATION ON OUR GROUP (cont'd)

## (ii) Share capital

As at the LPD, the authorised share capital of Oncology Centre (KL) is RM25,000,000.00 comprising 24,700,000 ordinary shares of RM1.00 each and 6,000,000 redeemable preference shares of RM0.05 each. The issued and paid-up share capital of Oncology Centre (KL) is RM250,000.00 comprising 250,000 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Oncology Centre (KL) for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, Oncology Centre (KL) is a wholly-owned subsidiary of Gleneagles KL.

#### (iv) Subsidiary and associate

As at the LPD, Oncology Centre (KL) does not have any subsidiary or associate.

## 6.3.43 Subsidiary of Mount Elizabeth Services

#### 6.3.43.1 Orifolio Options (Company No. 438082-H)

#### (i) History and business

Orifolio Options was incorporated in Malaysia under the Malaysian Companies Act on 4 July 1997 as a private company limited by shares and commenced its business in 1999.

The principal activity of Orifolio Options is letting of property and general trading.

#### (ii) Share capital

As at the LPD, the authorised share capital of Orifolio Options is RM100,000.00 comprising 100,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Orifolio Options is RM2.00 comprising 2 ordinary shares of RM1.00 each.

There has been no change to the issued and paid-up share capital of Orifolio Options since its incorporation on 4 July 1997 up to the LPD.

## (iii) Shareholder

As at the LPD, Orifolio Options is a wholly-owned subsidiary of Mount Elizabeth Services.

## (iv) Subsidiary and associate

As at the LPD, Orifolio Options does not have any subsidiary or associate.

Cumulative

## INFORMATION ON OUR GROUP (cont'd)

## 6.3.45 Subsidiary of Twin Towers Healthcare

## 6.3.45.1 Twin Towers Medical Centre (Company No. 417262-P)

## (i) History and business

Twin Towers Medical Centre was incorporated in Malaysia under the Malaysian Companies Act on 17 January 1997 as a private company limited by shares and commenced its business on 16 November 1998.

The principal activity of Twin Towers Medical Centre is operating an outpatient and daycare medical centre.

## (ii) Share capital

As at the LPD, the authorised share capital of Twin Towers Medical Centre is RM10,000,000.00 comprising 8,999,999 ordinary shares of RM1.00 each, 1 Special Preference Share and 1,000,000 Class "A" redeemable cumulative preference shares of RM1.00 each. The issued and paid-up share capital of Twin Towers Medical Centre is RM4,000,000.00 comprising 4,000,000 ordinary shares of RM1.00 each.

The changes in the issued and paid-up share capital of Twin Towers Medical Centre for the past three years preceding the LPD are as follows:

| Date of<br>allotment/<br>redemption | No. of shares  | Par<br>value<br>RM | Consideration                | Purpose of issue/<br>redemption  | issued<br>and pald-up<br>share capital<br>RM |
|-------------------------------------|----------------|--------------------|------------------------------|--|--|
| Class "A" Cum                       | ulative Redeen | nable Prei         | ference shares               |  |  |
| 17.01.2012                          | (205,000)      | 1.00               | Cash, at RM1.00 per<br>share | Redemption of<br>Class "A"<br>cumulative<br>redeemable<br>preference<br>shares | 4,000,000                                    |

## (iii) Shareholder

As at the LPD, Twin Towers Medical Centre is a wholly-owned subsidiary of Twin Towers Healthcare.

## (iv) Subsidiary and associate

As at the LPD, Twin Towers Medical Centre does not have any subsidiary or associate.

# 6. INFORMATION ON OUR GROUP (cont'd)

## 6.3.46 Joint venture of Gleneagles Development

## 6.3.46.1 Apollo Gleneagles (Company No. U33112WB1988PLC045223)

## (i) History and business

Apollo Gleneagles was incorporated in India under the (Indian) Companies Act, 1956 on 19 September 1988 as a public company and commenced its business on 14 October 1988.

The principal activity of Apollo Gleneagles is to acquire, establish, run and maintain hospitals.

## (ii) Share capital

As at the LPD, the authorised share capital of Apollo Gleneagles is Rs. 1,200,000,000.00 comprising 120,000,000 shares of Rs.10.00 each. The issued and paid-up share capital of Apollo Gleneagles is Rs. 1,093,513,940.00 comprising 109,351,394 equity shares of Rs. 10.00 each.

There has been no change to the issued and paid-up share capital of Apollo Gleneagles for the past three years preceding the LPD.

## (iii) Shareholder

As at the LPD, Apollo Gleneagles is 50.0%-owned joint venture by Gleneagles Development, whilst Apollo Hospitals and other nominees own the remaining 50.0% in Apollo Gleneagles.

## 6.3.47 Subsidiary of Gleneagles UK

## 6.3.47.1 The Heart Hospital (Company No. 2979311)

## (i) History and business

The Heart Hospital was incorporated in the UK under the Companies Act 1985 on 14 October 1994 as a private company limited by shares.

The Heart Hospital is currently under company voluntary arrangement.

## (ii) Share capital

As at the LPD, the authorised share capital of The Heart Hospital is GBP1,000.00 comprising 1,000 ordinary shares of GBP1.00 each. The issued and paid-up share capital of The Heart Hospital is GBP2.00 comprising two ordinary shares of GBP1.00 each.

There has been no change to the issued and paid-up share capital of The Heart Hospital for the past three years preceding the LPD.

#### (iii) Shareholder

As at the LPD, The Heart Hospital is a wholly-owned subsidiary of Gleneagles UK.

## 6. INFORMATION ON OUR GROUP (cont'd)

## (iv) Subsidiary and associate

As at the LPD, The Heart Hospital does not have any subsidiary or associate.

#### 6.3.48 Subsidiary of Shanghai Rui Xin

## 6.3.48.1 Shanghai Rui Pu (Company No. 310115000905187)

## (i) History and business

Shanghai Rui Pu was incorporated in Shanghai under PRC Law on 27 July 2005 as a domestic joint venture limited liability company and commenced its business on 27 July 2005.

The principal activities of Shanghai Rui Pu are providing medical services including preventative medicine, internal medicine, general surgery, obstetrics and gynaecology, paediatrics, ophthalmology, stomatology, laboratory and radiology.

## (ii) Registered capital

As at the LPD, the registered capital of Shanghai Rui Pu is RMB1,500,000.00. The paid-up capital of Shanghai Rui Pu is RMB1,500,000.00.

There has been no change to the registered and paid-up capital of Shanghai Rui Pu for the past three years.

#### (iii) Shareholder

As at the LPD, 70.0% of the equity interests of Shanghai Rui Pu is held by Shanghai International Trust Co., Ltd held on trust on behalf of Shanghai Rui Xin while the remaining 30.0% is held by Shanghai Shu Kang.

#### (iv) Subsidiary and associate

As at the LPD, Shanghai Rui Pu does not have any subsidiary or associate.

## 6.3.49 Subsidiary of Shanghai Rui Hong

#### 6.3.49.1 Shanghai Rui Xiang (Company No. 310105000287634)

## (i) History and business

Shanghai Rui Xiang was incorporated in Shanghai under PRC Law on 16 August 2005 as a domestic joint venture limited liability company and commenced its business on 16 August 2005.

The principal activity of Shanghai Rui Xiang is providing medical services.

#### (ii) Registered capital

As at the LPD, the registered capital of Shanghai Rui Xiang is RMB5,000,000.00. The paid-up capital of Shanghai Rui Xiang is RMB5,000,000.00.

## 6. INFORMATION ON OUR GROUP (cont'd)

There has been no change to the registered and paid-up capital of Shanghai Rui Xiang for the past three years.

## (iii) Shareholder

As at the LPD, 98% of the equity interests of Shanghai Rui Xiang are held by Shanghai International Trust Co Ltd on trust on behalf of Shanghai Rui Hong, while the remaining 2% is held by Shanghai International Group Assets Management Co Ltd on behalf of Shanghai Rui Hong.

#### (iv) Subsidiary and associate

As at the LPD, Shanghai Rui Xiang does not have any subsidiary or associate.

#### 6.3.50 Subsidiary of Shanghai Shu Kang

## 6.3.50.1 Chengdu Rui Rong (Company No. 510109000181106)

## (i) History and business

Chengdu Rui Rong was incorporated in Chengdu under PRC Law on 9 May 2011 as a domestic limited liability company and commenced its business on 9 May 2011.

The principal activity of Chengdu Rui Rong is providing medical services.

#### (ii) Registered capital

As at the LPD, the registered capital of Chengdu Rui Rong is RMB5,000,000.00. The paid-up capital of Chengdu Rui Rong is RMB5,000,000.00.

There has been no change to the registered and paid-up capital of Chengdu Rui Rong since its incorporation.

#### (iii) Shareholder

As at the LPD, Chengdu Rui Rong is a wholly-owned subsidiary of Shanghai Shu Kang.

## (iv) Subsidiary and associate

As at the LPD, Chengdu Rui Rong does not have any subsidiary or associate.

#### 6.3.51 Associate of Shanghai Shu Kang

## 6.3.51.1 Shanghai Rui Pu (Company No. 310115000905187)

#### (i) Shareholder

As at the LPD, 70.0% of the equity interests of Shanghai Rui Pu is held by Shanghai International Trust & Investment Co Ltd held on trust on behalf of Shanghai Rui Xin while the remaining 30.0% is held by Shanghai Shu Kang. For further details on Shanghai Rui Pu, please see Section 6.3.47.1 of this Prospectus.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.52 Subsidiaries of Acibadem Poliklinik

# 6.3.52.1 Acibadem Mobil (Company No. 671761)

## (i) History and business

Acibadem Mobil was incorporated in Istanbul, Turkey pursuant to TCC on 7 July 2008 as a private joint stock company and commenced its business on 7 July 2008.

The principal activities of Acibadem Mobil are the provision of emergency, home and ambulatory care services.

## (ii) Share capital

As at the LPD, the issued and paid-up share capital of Acibadem Mobil is TL4,500,000.00 comprising 4,500,000 shares of TL1.00 each.

The changes in the issued and paid-up share capital of Acibadem Mobil for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration                | Purpose of issue  | Cumulative<br>issued<br>and paid-up<br>share capital<br>TL |
|-------------------|---------------|--------------------|------------------------------|-------------------|--|
| 09.04.2009        | 600,000       | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 650,000.00   |
| 19.07.2010        | 350,000       | 1.00               | Cash, at TL1.00<br>per share | Cash<br>injection | 1,000,000.00   |
| 21.01.2011        | 3,500,000     | 1.00               | Cash, at TL1.00 per share    | Cash<br>injection | 4,500,000.00   |

#### (iii) Shareholder

Acibadem Mobil is a 82.22%-owned subsidiary of Acibadem Poliklinik and Acibadem owns 17.78%, whilst Mehmet Ali Aydinlar, Hatice Seher Aydinlar and Zeynep Aydinlar Erogut each own 13 shares in Acibadem Mobil.

#### (iv) Subsidiary and associate

As at the LPD, Acibadem Mobil does not have any subsidiary or associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.52.2 Konur Saglik (Company No. 54501)

## (i) History and business

Konur Saglik was incorporated in Bursa, Turkey pursuant to TCC on 13 August 2003 as a private joint stock company and commenced its business on 13 August 2003.

The principal activity of Konur Saglik is provision of emergency, outpatient and surgical services. Konur Saglik holds the license for Konur Surgical Medical Center.

#### (ii) Share capital

As at the LPD, the issued and paid-up share capital of Konur Saglik is TL1,590,000.00 comprising 6,360 shares of TL250.00 each.

The changes in the issued and paid-up share capital of Konur Saglik for the past three years preceding the LPD are as follows:

| Date of allotment | No. of<br>shares | Par<br>value<br>TL | Consideration | Purpose of issue | issued<br>and pald-up<br>share capital |
|-------------------|------------------|--------------------|---------------|------------------|--|
| 08.06.2009        | 1,090,000        | 250.00             | TL250,00      | Cash injection   | 1,140,000.00                           |
| 02.03.2010        | 450,000          | 250.00             | TL250.00      | Cash injection   | 1,590,000.00                           |

## (iii) Shareholder\*

As at the LPD, Konur Saglik is a 94.25%-owned subsidiary of Acibadem Poliklinik, Omer Buh Sem owns 5.00%, Suleyman Toker owns 2.50%, whilst Etem Erhan Aydinlar, Ibrahim Unsal and Emin Gokalp Bas each own 1 share.

#### Notes:

- \* The TCC requires at least 5 shareholders for the incorporation and valid existing of a joint stock company. However, the New TCC allows the establishment of a single shareholder joint stock company.
- # As of 2 March 2012, Suleymen Toker transferred his shareholding in Konur Seglik to Acibadem Poliklinik, as a result of which the shareholding of Acibadem Poliklinik increased to 95.0%.

#### (iv) Subsidiary and associate

As at the LPD, Gemtip Ozel is a 58.0%-owned subsidiary of Konur Saglik, details of which are as set out in Section 6.3.53.1 of this Prospectus. As at the LPD, Konur Saglik does not have any associate.

#### 6. INFORMATION ON OUR GROUP (cont'd)

#### 6.3.53 Subsidiaries of Acibadem Sistina

### 6.3.53.1 Specialist Ordination (Company No. 6668453)

#### (i) History and business

Specialist Ordination was incorporated in Macedonia under Law on Healthcare and Law on Institutions on 29 December 2010 as a private institution and commenced its business on 29 December 2010.

The principal activity of Specialist Ordination is performing regular checkups of the employees of different companies which are required by the law.

#### (ii) Share capital\*

As at the LPD, the authorised share capital of Specialist Ordination is MKD19,840.00.

#### Note:

 Under the Law on Institutions in Macedonia, there is no requirement for a Macedonian Institution to have share numbers and par value for its shares.

There has been no change to the issued and paid-up share capital of the Specialist Ordination since its incorporation on 29 December 2010 up to the LPD.

## (iii) Shareholder

As at the LPD, Specialist Ordination is a 99.5%-owned subsidiary of Acibadem Sistina and Nina Pijadeva-Mirkovska holds 0.5% in the share capital of Specialist Ordination.

## (iv) Subsidiary and associate

As at the LPD, Specialist Ordination does not any subsidiary or associate.

## 6.3.53.2 Sistina Kosovo (Company No. 70684667)

## (i) History and business

Sistina Kosovo was incorporated in Kosovo under Law on Business Organisations on 23 July 2010 as a foreign company and commenced its business on 23 July 2010.

The principal activities of Sistina Kosovo are performing non-medical activities such as patient's referrals, patient administrative assistance and patient's documents preparation.

## (ii) Share capital

As at the LPD, the authorised share capital of Sistina Kosovo is EURO 2,600.00.

There has been no change to the issued and paid-up share capital of Sistina Kosovo since its incorporation on 23 July 2010 up to the LPD.

## 6. INFORMATION ON OUR GROUP (cont'd)

#### (iii) Shareholder

As at the LPD, Sistina Kosovo is a 100% owned subsidiary of Acibadem Sistina.

## (iv) Subsidiary and associate

As at the LPD, Sistina Kosovo does not have any subsidiary or associate.

## 6.3.54 Subsidiary of Konur Saglik (Company No. 4746)

#### 6.3.54.1 Gemtip Ozel

#### (i) History and business

Gemtip Ozel was incorporated in Gemlik, Turkey pursuant to TCC on 11 January 2011 as a private limited liability company and commenced its business on 11 January 2011.

The principal activity of Gemtip Ozel is provision of outpatient services. Gemtip Ozel holds the license for Gemtip Medical Center.

#### (ii) Share capital

As at the LPD, the issued share capital of Gemtip Ozel is TL250,000.00 comprising 10,000 shares of TL25.00 each. The paid-up share capital of Gemtip Ozel is TL81,250.00.

The changes in the issued and paid-up share capital of Gemtip Ozel for the past three years preceding the LPD are as follows:

| Date of allotment | No. of shares | Par<br>value<br>TL | Consideration | Purpose of issue | Cumulative<br>issued<br>and pald-up<br>share capital<br>TL |
|-------------------|---------------|--------------------|---------------|------------------|--|
| 02.12.2011        | 9,000         | 25.00              | TL25.00       | Cash             | Issued capital;  |
|                   |               |                    |               |                  | 250,000.00   |
|                   |               |                    |               |                  | Paid-up capital:   |
|                   |               |                    |               |                  | 81,250.00  |

## (iii) Shareholder

As at the LPD, Gemtip Ozel is a 58.0%-owned subsidiary of Konur Saglik, whilst Omer Artar owns 16.0% in Gemtip Ozel, Ender Ucar owns 16.0% in Gemtip Ozel and Ayse Akit own 10.0% in Gemtip Ozel.

## (iv) Subsidiary and associate

As at the LPD, Gemtip Ozel does not have any subsidiary or associate.

## 6. INFORMATION ON OUR GROUP (cont'd)

## 6.4 Others

We manage Shanghai Hui Xing Jin Pu (which is wholly-owned by Shanghai Hui Xing) through certain contractual arrangements with the parent company of Shanghai Hui Xing. Shanghai Hui Xing Jin Pu is a wholly-owned subsidiary of Shanghai Hui Xing and does not have any associates. Although Shanghai Hui Xing and Shanghai Hui Xing Jin Pu fall within the definition of "subsidiary" for the purposes of Singapore Companies Act and Malaysian Companies Act by virtue of our contractual arrangements with the parent company of Shanghai Hui Xing, they are not, for the purposes of relevant accounting rules, treated as subsidiaries or associates of our Company.

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| Company | No.: | 901914-V |  |
|---------|------|----------|--|
|---------|------|----------|--|

## 7. INDUSTRY OVERVIEW

(Prepared for inclusion in this Prospectus)

# Independent Market Research on the Global Healthcare Services (HCS) Industry

01 June 2012

**FINAL REPORT** 

FROST & SULLIVAN

© 2012

## 7. INDUSTRY OVERVIEW (cont'd)

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The market research process for this study has been undertaken through secondary or desktop research, as well as primary research, which involves discussing the status of the industry with leading participants and experts. The research methodology used is the *Expert Opinion Consensus Methodology*. Quantitative market information was sourced from interviews by way of primary research, and therefore, the information is subject to fluctuations due to possible changes in the business and industry climate. Frost & Sullivan's estimates and assumptions are based on varying levels of quantitative and qualitative analyses, including industry journals, company reports and information in the public domain. Forecasts, estimates, predictions and other forward-looking statements contained in this report are inherently uncertain because of changes in factors underlying their assumptions, or events or combinations of events that cannot be reasonably foreseen. Actual results and future events could differ materially from such forecasts, estimates, predictions or such statements.

This study has been prepared for inclusion in the Prospectus of IHH Healthcare Berhad ("IHH or the company") in relation to an initial public offering in connection with its listing on the Main Market of Bursa Malaysia Securities Berhad and Main Board of the Singapore Exchange Securities Limited ("the Listing").

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Frost & Sullivan has prepared this study in an independent and objective manner, and it has taken adequate care to ensure its accuracy and completeness. We believe that this study presents a true and fair view of the Healthcare Services industry within the limitations of, among others, secondary statistics and primary research, and it does not purport to be exhaustive. Our research has been conducted with an "overall industry" perspective, and it may not necessarily reflect the performance of individual companies in the industry. Frost & Sullivan shall not be liable for any loss suffered as a consequence of reliance on the information contained in this study (save as may be required by applicable laws and regulations, including, but not limited to, the statutory liabilities under sections 253 and 254 of the Securities and Futures Act, Chapter 289 of Singapore and under sections 214 of the Capital Markets and Services Act 2007 of Malaysia). This study should also not be considered as a recommendation to buy or not to buy the shares of any company or companies as mentioned in it or otherwise.

For further information, please contact: Frost & Sullivan (S) Pte Ltd, 100 Beach Road, #29-01/11 Shaw Tower, Singapore 189702.

For and on behalf of Frost & Sullivan (S) Pte Ltd: Authorised Signatory

Sanjay Singh Vice President

# 7. INDUSTRY OVERVIEW (cont'd)

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### 7. INDUSTRY OVERVIEW (cont'd)

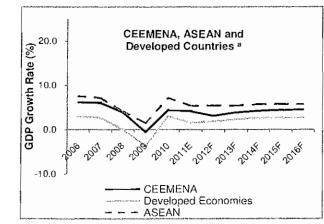
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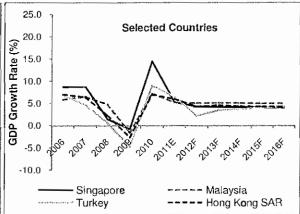
### 1 GLOBAL MACROECONOMIC TRENDS

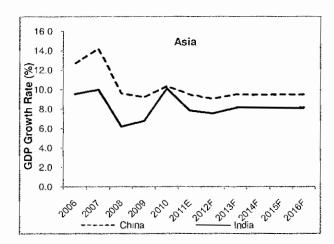
### 1.1 GROSS DOMESTIC PRODUCT (GDP) GROWTH

Most countries in the world witnessed a global financial crisis in 2008 and 2009 with GDP growth rates recovering in 2010 after a dip in 2009. The following charts illustrate the historical and forecast GDP growth rates in selected economies between 2006 and 2016.

### Historical and Forecast GDP Growth Rates in Selected Economies, 2006 to 2016F







<u>Source</u>: World Economic Outlook (WEO) Database, September 2011 published online by the International Monetary Fund (IMF), based on GDP in constant prices. <u>Note</u>: a. As defined by the United Nations (UN)

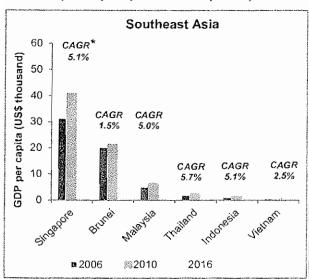
China and India recorded a GDP growth rate of above 8.0% in 2010. In the CEEMENA region, Turkey's GDP growth rate was higher than the region's average growth rate. Singapore and Malaysia's GDP growth rate were also above the Association of the Southeast Asian Nations (ASEAN) average in the same year. The developed economies showed a relatively lower GDP growth rate of less than 5.0% in 2010.

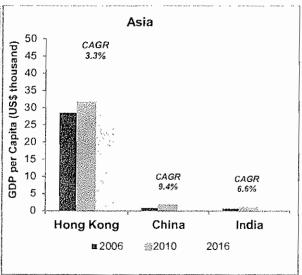
The economic outlook for China, India and the ASEAN region is highly positive and annual GDP growth rates between 5%-10% are expected over the next 4 years. Average GDP growth rate of developed countries is expected to be low, likely to be affected, amongst other things, by the Euro debt crisis. The better economic outlook in Asia and Southeast Asia has led to higher investment by the private sector accompanied by higher public spending in sectors such as infrastructure, education and healthcare.

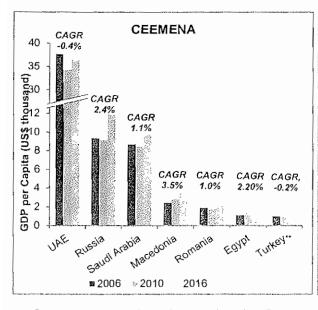
### 1.2 GDP PER CAPITA

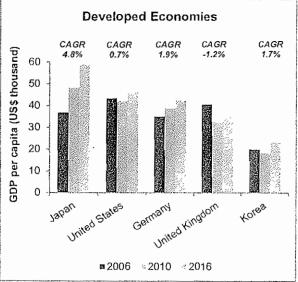
An increase in wealth implies a trend towards the improvement of basic living standards, including better nutrition, sanitation and healthcare. The WEO (World Economic Outlook) report projects growth rates in GDP per capita, to be fastest in the newly developed and emerging economies of Singapore, Hong Kong and Korea. The following charts illustrate the GDP per capita in 2006, 2010 and 2016 for selected countries in Asia, the CEEMENA region and the developed economies.

### GDP per capita (at constant prices) for Selected Countries, 2006, 2010 and 2016F









Source: Data in the above charts are based on GDP per capita data in constant prices in the respective country's national currency as sourced from the WEO Database, September 2011 published online by IMF. The data above was converted to US dollar based using the currency conversion rate for the respective years as depicted in the Appendix. Analysis by Frost & Sullivan.

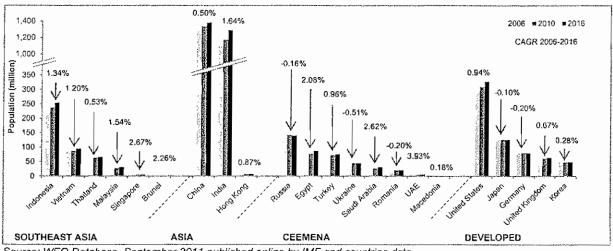
\* All CAGRs pertain to the period from 2006 to 2016.

<sup>\*\*</sup> In the CEEMENA chart above, Turkey's GDP per capita at current prices in 2010 is US\$ 10,047 (TL 15,119).

### 1.3 POPULATION GROWTH AND AGEING POPULATION

Population growth between 2006 and 2010 was significant in emerging countries with a large population base such as Indonesia, China and India. Population growth was also high in newly developed economies such as the UAE, Saudi Arabia, Brunei, and Singapore (mainly fuelled by immigration). Growth in population is expected to lead to a growing demand for resources and basic needs, particularly for food, clean water, energy and healthcare. The population in countries like Germany and Japan registered a decreasing rate of growth over the same period. The following chart illustrates the population in 2006 and 2010 and the forecasted population in 2016 in selected countries in Asia, the CEEMENA region and selected developed economies.

### Population Growth in Selected Countries, 2006, 2010 and 2016F



Source: WEO Database, September 2011 published online by IMF and countries data

An ageing population is defined as a shift in the distribution of a country's population towards an older age group, which is mainly caused by the ageing of the baby boomers<sup>1</sup>, who are moving into the retirement age, and further exacerbated by low birth rate, low mortality rate and improved life expectancy. A low birth rate is mainly the result of increasing urbanisation which is associated with increased living costs and a busy lifestyle, both of which are less conducive to family building. Further, in some countries like the People's Republic of China (PRC), government restrictions on the number of children per family also contribute to lower birth rates.

A low mortality rate and improved life expectancy are primarily the result of better living conditions from increased wealth, access to better nutrition, healthcare and sanitation, as well as the political stability in countries. An ageing population is expected to lead to an increase in the demand for HCS due to:

- higher occurrence of non-communicable lifestyle diseases such as cardiovascular diseases as well as cancer and age related diseases such as arthritis and diabetes, among others;
- higher requirement for diagnosis and hospital-based inpatient and outpatient treatment; and
- longer duration of care.

The following table shows the percentage of ageing population (aged 65 years and above) and the ageing population CAGR between 2006 and 2010 for selected countries. As can be seen from the table, Asia, in particular Singapore, Malaysia, the PRC and Korea, have the fastest ageing population.

The baby boomers refer to those born during the 1940s -1960s

### Ageing Population (65 years and above), 2006-2010

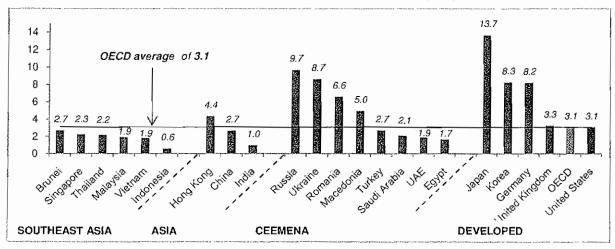
| Population 65 ye  Country  Southeast Asia | 700000000000000000000000000000000000000 | (in thousa<br>% of Total<br>Population | nds)<br>       | % of Total Population 2 | CAGR<br>006-10 | Source: WEO Database,<br>September 2011, published<br>online by IMF and countries<br>data. |
|---|---|--|----------------|-------------------------|----------------|--|
| Indonesia                                 | 11,630.9                                | 5.2%                                   | 13,194.5       | 5.6%                    | 3.2%           |  |
| Thailand                                  |   | 8.2%                                   | 5,677.2        | 8.9%                    | 2.4%           |  |
|   | 5,163.6                                 |  | •              |                         | 1.7%           |  |
| Vietnam                                   | 4,958.8                                 | 5.9%                                   | 5,298.5        | 6.0%                    | 5.7%           | 2 <sup>nd</sup> fastest growth   |
| Malaysi <b>a</b>                          | 1,153.8                                 | 4.3%                                   | 1,440.8        | 5.1%                    | *********      |  |
| Singapore                                 | 356.5                                   | 8.1%                                   | 456.9          | 9.0%                    | 6.4%           | Fastest growth and most<br>affluent  |
| Brunei                                    | 12.5                                    | 3.3%                                   | 14.3           | 3.6%                    | 3.2%           |  |
| Asia                                      |   |  | <del>) -</del> |                         |                | 3 <sup>rd</sup> fastest growth with a  |
| The PRC                                   | 100,981.5                               | 7.7%                                   | 119,235.1      | 8.9%                    | 4.2%           | large population base  |
| India                                     | 50,938.5                                | 4.7%                                   | 57,742.5       | 4.9%                    | 3.2%           | One of the highest   |
| Hong Kong                                 | 844.7 🗓                                 | 12.3%                                  | 904.6          | 12.7%                   | 1.7%           | percentages of ageing  |
| GEEMENA                                   | 200                                     |  |                |                         |                | population in Asia (ex<br>Japan)   |
| Russia                                    | 19,482.2                                | 13.7%                                  | 18,289.3       | 12.8%                   | -1.6%          | • ,  |
| Ukraine                                   | 7,552.7                                 | 16.2%                                  | 7,075.5        | 15.5%                   | -1.6%          |  |
| Turkey                                    | 4,628.7                                 | 6.7%                                   | 5,063.0        | 6.9%                    | 2.3%           |  |
| Egypt                                     | 3,399.7                                 | 4.8%                                   | 3,913.6        | 5.0%                    | 3.6%           |  |
| Romania 1                                 | 3,214.3                                 | 14.9%                                  | 3,196.4        | 14.9%                   | -0.1%          |  |
| Saudi Arabia                              | 716.3                                   | 3.0%                                   | 815.5          | 3.0%                    | 3.3%           |  |
| Macedonia                                 | 228.8                                   | 11.2%                                  | 243.0          | 11.8%                   | 1.5%           |  |
| UAE                                       | 30.1                                    | 0.7%                                   | 22.3           | 0.4%                    | -7.2%          |  |
| Developed Coun                            | i les                                   |  |                |                         |                |  |
| United States                             | 37,108.9                                | 12.4%                                  | 40,483.8       | 13.1%                   | 2.2%           |  |
| Japan                                     | 26,038.2                                | 20.4%                                  | 28,947.1       | 22.7%                   | 2.7%           |  |
| Germany                                   | 16,004.1                                | 19.5%                                  | 16,632.7       | 20.4%                   | 1.0%           |  |
| United Kingdom                            | 9,724.3                                 | 16.1%                                  | 10,321.1       | 16.6%                   | 1.5%           |  |
| Korea                                     | 4,668.2                                 | 9.7%                                   | 5,446.5        | 11.1%                   | 3.9%           |  |
|   | ,                                       |  |                |                         |                |  |

### 1.4 HEALTHCARE INDICATORS

Most of the developed and mature economies such as United States and United Kingdom have over 3.0 hospital beds per 1,000 population. In comparison, countries like Singapore, Thailand, Malaysia, Indonesia and India have a ratio of hospital beds per 1,000 population of below 3.0. The following chart shows the hospital beds per 1,000 population ratio data of selected countries in Southeast Asia, Asia, the CEEMENA region and selected developed economies, as compared with the Organisation for Economic Cooperation and Development (OECD) average ratio in 2009 or latest available year.

A low proportion of beds per 1,000 population is indicative of latent demand for additional hospital beds reflecting the growth potential for healthcare infrastructure in the country.

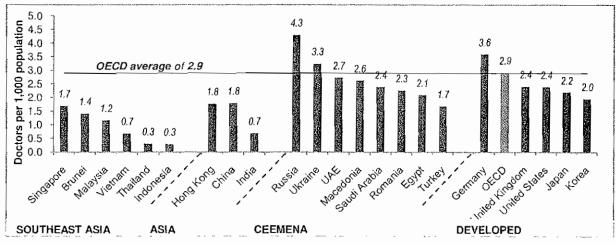
### Hospital beds per 1,000 population ratio, 2009 (or latest available year)



Note: Data for Singapore, Malaysia, Hong Kong, China, India, Saudi Arabia and Turkey are as of 2010, sourced from the data published by the respective countries' government departments. Data for Russia, Japan, Korea and United States are as of 2009, sourced from the OECD. Data for Vietnam is as of 2009, sourced from government published data. All other countries' data are as of 2009 or latest available year, sourced from the World Bank.

Developing countries in Southeast Asia and other emerging economies in Asia tend to have lower ratios of doctors per 1,000 population and nurses per 1,000 population when compared with developed countries and emerging economies in the CEEMENA region. The development of the healthcare sector is highly related to government policies, investments in the area of healthcare education and the supply of healthcare workers. The following chart shows the doctors per 1,000 population ratio of selected countries in Southeast Asia, Asia, the CEEMENA region and the developed economies, as compared with the OECD average ratio in 2009 or latest available year.

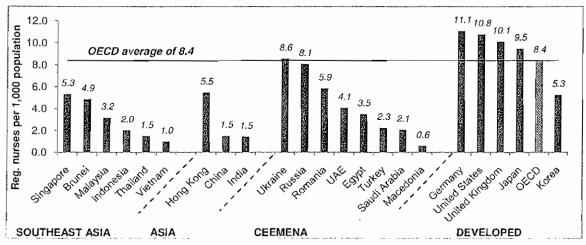
### Doctors per 1,000 population ratio, 2009 (or latest available year)



Note: Data for Singapore, Malaysia, Hong Kong, China, India, Saudi Arabia and Turkey are as of 2010, sourced from the data published by the respective countries' government departments. Data for United States and Japan are as of 2009, sourced from OECD. Data for Egypt is as of 2008, sourced from EIU. All other countries' data are as of 2009 or latest available year as published by the WHO.

The following chart shows the registered nurses per 1,000 population ratio of selected countries in Southeast Asia, Asia, the CEEMENA region and selected developed economies, as compared with the OECD average ratio in 2009 or latest available year.

### Registered nurses per 1,000 population ratio, 2009 (or latest available year)



Note: Data for Singapore, Malaysia, Hong Kong, China, India and Turkey are as of 2010, sourced from the data published by the respective countries' government departments. Data for United States and Japan are as of 2009, sourced from the OECD. All other countries' data are as of 2009 or latest available year as published by the WHO.

### 1.4.1 Challenges in a Public Healthcare Delivery System

Generally, the public healthcare policy in a relatively less-developed country is driven by government initiatives in providing healthcare to its population. The objective of governments in such countries is to provide its population with access to basic HCS, control and eradication of communicable diseases such as tuberculosis, rubella, leprosy, and Acquired Immuno Deficiency Syndrome (AIDS), providing care for the infirm and elderly, as well as creating awareness amongst the public on ways to prevent diseases.

As a country progresses from being under-developed to a developing economy, its public healthcare infrastructure typically lags due to limited funding, resulting in overcrowding in hospitals, shortage of resources and long waiting times. As a result of the high volume, a need-based system is typically implemented. Furthermore, public HCS tend to have less advanced treatment, medication and drugs. This leads to a growing demand for private hospitals and also an increase in outbound medical travel.

In developed countries, the government's role revolves around ensuring that public interest is protected through implementation of regulations and by channelling private spending in healthcare to achieve a more sustainable public funding system. In mature economies, a system of universal healthcare or national insurance is usually implemented to cater for public healthcare funding. Such a system is only sustainable in a country with a large wealthy population segment paying high taxes to fund public HCS. As a result, the majority of the population in developed countries utilises public HCS, resulting in long waiting times and backlog of treatment.

In comparison, private healthcare is typically seen as a premium service that provides an alternative option to the wealthier population who are able to pay out-of-pocket (OOP) or can fund private HCS via medical insurance. Private healthcare therefore provides a choice to the patients desiring shorter waiting times and faster access to quality healthcare.

Categorisation of HCS by Level of Service

### 2 OVERVIEW OF THE GLOBAL HEALTHCARE SERVICES (HCS) MARKET

### 2.1 DEFINITION OF HCS

HCS is defined as the provision of consultation, diagnostic, patient care and medication for the prevention or treatment of diseases, ailments, injuries or other physical and psychological health conditions. These services are provided by healthcare professionals such as specialists and general physicians, supported by medical assistants, nurses and allied health workers. The classification of HCS based on the type of care delivered is summarised in the following diagram:

### Basic healthcare / Increasing complexity of treatment / Low revenue per case Higher revenue per case Madilla (Cara) Ottoternary Care Filliotic State Secondary Care Services High-risk complex Specialist consultation Treatment of basic Specialist consultative illnesses Local surgeries Organ transplant Routine check-ups Advanced treatment & Emergency care complex surgeries Vaccination services Diagnostics / Imaging Inpatient care Dental services Acute treatment First-aid Lower patient traffic ---- Higher patient traffic

Source: Compiled by Frost & Sullivan

**Primary care** is the most basic HCS that is provided to the general public, delivered by primary care physicians, nurses or family doctors on an outpatient basis. Primary care services are generally provided via health centres, clinics and sometimes pharmacies. They also include administering first-aid to injuries and dental services.

Secondary care refers to the intermediate HCS or consultation by medical specialists to patients, usually referred by primary care personnel and may be delivered on an inpatient or outpatient basis. Secondary care is typically provided in specialist clinics, hospitals and medical centres that have special facilities for diagnostic, inpatient treatment and general surgeries. Secondary care services are supported by healthcare workers such as nurses, pharmacists and allied health personnel.

**Tertiary care** is the level of HCS provided to patients which typically involves specialist consultative care, advanced treatment or complex surgery and inpatient care. Tertiary care patients are usually referred by primary or secondary care personnel. The provision of these services is delivered via hospitals and medical centres with specialised equipment and facilities for complex medical interventions. Examples of tertiary care include cardiac surgery, neurosurgery, reconstructive surgery and cancer treatment.

Quaternary care is the highest level of HCS which involves high-risk and complex surgeries such as organ transplants.

### 2.2 SEGMENTATION OF HCS

The general HCS model can be segmented into public and private HCS:

**Public HCS** is the foundation for a country's HCS structure. It refers to HCS provided by the government, typically through appointed ministries or administrative bodies. The services provided are funded through public sector budgets, national insurance schemes and/or universal healthcare programmes.

**Private HCS** can be split between for-profit businesses and not-for-profit organisations. Private healthcare funding typically comprise of OOP expenditure or private insurance plans, and in some countries, funds from national or social insurance.

### 2.2.1 Development of the Public and Private HCS Market

A country's HCS public-private mix is highly related to the country's level of economic development. The following table summarises the relationship between a country's HCS and its level of economic development.

HCS Industry Profiling based on Level of Development in an Economy

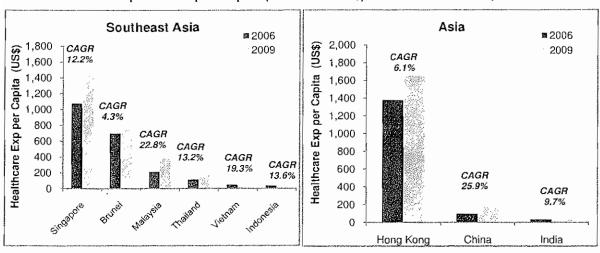
| Economy                 | Underdeveloped .   | Developing  | Newly Developed  | Matured   |
|-------------------------|--|---|--|---|
| Infrastructure          | - Mainly public primary care, rural clinics and outbound non-profit clinics.  - Low number of public hospitals available in central/urban areas  - Low number of private practices, mainly primary clinics operated by family doctors              | - Higher number of public clinics - Increasing number of public hospitals being built and mainly concentrated in central/urban areas - Growing number of private primary clinics. The start of private hospitals targeted at the wealthy population | - High number of public and private clinics - Growth in the number of secondary and tertiary public healthcare - Privatis ation of public healthcare - Rapid growth in the number of private hospitals   | Continued capacity building in public hospitals and raising standards     Consolidation of the private healthcare sector  |
| Healthcare<br>Workforce | - Few trained doctors and surgeons, mainly generalists - Voluntary foreign doctors serving under not-for-profit / non-government organisation (NPO/NGO) - Very few nurses, mainly care workers with limited formal qualifications                  | - Generalist physicians or surgeons mainly locally trained - Overseas-trained specialists - Growing number of nurses and technical assistants trained in public hospitals or vocational schools   | - Higher number of local and foreign trained doctors  - Increase in number of specialists over a wide range of sub-specialties  - Movement of doctors from public to private sector  | Low rate of talent replacement     Higher number of specialists over a wide range of sub-specialties, In-migration of foreign physicians, trained nurses and allied workforce |
| Healthcare<br>Funding   | Low public funding due to limited government resources     Larger contribution from charity foundations, the United Nations (UN), Economic Groups and other (NPO/NGO)     Limited healthcare insurance structure availabla     Mainly OOP spending | - General reliance on taxation - Some contribution from charity, UN, Economic Groups and other NPO/NGO - Growing OOP spending - Small insured population - Developing funding structure for the poor  | - High reliance on taxation - Large social security contribution transitioning into universal healthcare model - Large OOP spending in particular private sector - Higher number of insured population - Governments implement cost-containment strategies | Very high reliance on taxation     Mandatory contribution to social security/ universal healthcare model     Low OOP spending     Majority insured population                 |
| Technology              | . Basic medical, surgical and imaging equipment  | - Basic medical, surgical and<br>imaging equipment - The start of Information and<br>Communication Technology<br>(ICT) integration  | - Advanced equipment<br>mainly in private facilities<br>- Higher ICT integration   | State-of-the-art equipment<br>in both public and private<br>facilities     High ICT integration   |
| Regulations             | Unstructured<br>- Regulations mainly to<br>maintain workforce and<br>sanitation / hygiene standards  | - Evolving, regulating the<br>private sector - Increasing standards<br>compliance guidelines  | - Maluring - Higher governance on private sector - Higher definition on accountability - Standards compliance enforcement  | - Matured - High governance on private sector - High definition on accountability, emphasis on standards compliance   |
| Examples of Countries   | - Cambodia, Laos,<br>Bangladesh, Nepal   | - Thailand, Indonesia,<br>Malaysia, India, Egypt,<br>Turkey, China  | - Singapore, Hong Kong,<br>Korea   | - United Kingdom, United<br>States, Germany, Japan  |

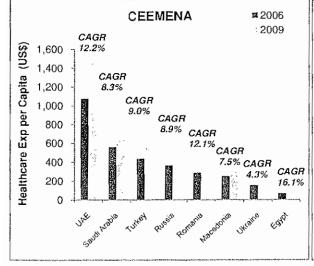
### 2.2.2 Development and Trends in the HCS Market

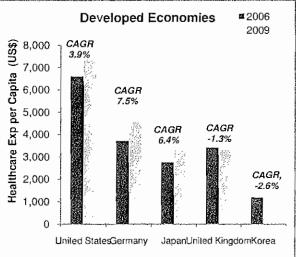
Total healthcare expenditure per capita is increasing in most countries. Moderate to high growth was observed between 2006 and 2009, across the developing and newly developed regions in Asia and the CEEMENA region. These countries were either largely underserved and experiencing large capacity building or actively upgrading their healthcare systems. In these economies, healthcare expenditure is driven by factors such as changing lifestyle, ageing population, political conflicts and war, and the outbreak of highly transferable diseases.

The GDP in developed countries such as the United States, United Kingdom and Japan registered a lower growth at a CAGR of sub-3.0% from 2006 to 2009. Nevertheless, the total healthcare expenditure per capita in the developed countries is amongst the highest in the world, mainly due to higher living costs in these countries as well as the higher prevalence of age-related diseases.

### Total Healthcare Expenditure per Capita (in current US\$) and Growth Trends, 2006 and 2009







Source: The World Bank Database and countries data.

<u>Note</u>: Total healthcare expenditure is the sum of public expenditure and private expenditure. Public expenditure includes capital expenditure by public HCS providers.

### Global Migration of Healthcare Workers into Higher Income Countries

Migration of healthcare workers originating from the developing countries into developed and mature economies is mainly driven by the motivation for employment opportunities, higher wages and better living conditions. Developed countries usually have a strict policy regarding the inmigration of healthcare workers, however such policies may be relaxed when there is a severe shortage. In-migration of doctors is apparent in countries such as Singapore, Australia, New Zealand, United States, Canada, Hong Kong and UAE. On the other hand, the in-migration of nurses is often due to the sector being less attractive to the locals due to the lower salary scale. Hong Kong, Singapore and the Gulf countries import nurses from other developing Asian countries such as Malaysia and the Philippines to fulfil the shortages of nurses in their respective countries.

Globalisation has also created new opportunities for healthcare tertiary education (HTE) providers in these developing countries to produce local talent for the purpose of supplying staff to the developed countries, in addition to serving their own countries. (*Refer to Chapter 6 for more details on HTE*).

### Advanced Technology and ICT (Information and Communications Technology) Integration

Advanced technologies are changing the landscape of disciplines such as investigative medicine and micro-surgery. For instance, high-definition imaging equipment with 3-D visualisation and advanced ultrasound equipment enable doctors to diagnose and detect ailments in its early stage whereas robot-assisted surgery devices reduce surgeons' level of fatigue during complex surgeries. Technology also plays an important part in addressing the manpower shortage in the developed countries by relieving the need for a larger workforce. Furthermore, the integration of ICT in the healthcare sector allows efficient document handling of patient records and imaging files, which can be seamlessly transferred within or across different hospitals, providing patients with a more personalised service.

The United States, Japan and Germany are the major consumers of medical devices as well as being the leading producers and exporters of technologically advanced medical instruments. Based on the WHO global disease statistics, the top causes of mortality predicted in 2030 are expected to be cardiovascular diseases, cancers and pulmonary diseases. Therefore, healthcare providers are increasingly upgrading their facilities with advanced healthcare technologies for better and early diagnosis of such diseases. The use and deployment of such advanced technologies is also likely to support cost savings at patient level resulting from early diagnosis and treatment leading to faster recovery.

### 2.3 BARRIERS TO ENTRY

High Capital Expenditure (CAPEX): Building a healthcare facility incurs significant CAPEX investments. Such CAPEX includes the purchase of land and equipment as well as the construction cost of new buildings. For example, in Malaysia, a 200-bed hospital would typically cost between US\$ 40 million to US\$ 65 million to build, and in urban areas, the cost would be higher. The biggest variable is land cost which varies across locations. The cost of setting up an operation theatre in Malaysia could be approximately US\$ 0.7 million. Furthermore, there will be other start-up costs involved for the operation of the facility.

**Licensing:** The HCS industry is regulated and HCS providers are required to apply for a license in order to operate. The ease of obtaining a private operating license differs between countries. For mature economies, the constraints faced may be greater as these countries typically have a well-developed public healthcare system or may have exhausted the issuance of private licenses. By comparison, private hospital licenses are usually easier to obtain in developing countries such as Southeast Asia and in Middle Eastern countries with underdeveloped healthcare infrastructure and overburdened public resources. In these countries, the private sector is often encouraged to participate in providing HCS to the general public in order to complement the public HCS.

### 7. INDUSTRY OVERVIEW (cont'd)

Limited Land Bank: Countries with limited land areas such as Singapore and Hong Kong are among the most difficult countries to obtain new private hospital licenses due to the limitation of land. As such, there could be higher levels of consolidation activities amongst the private sector players in these markets.

**Regulatory Requirements and Standards:** In general, the HCS sector is highly regulated by the government. The industry is subject to high levels of regulations and standards in the administration of its facilities, handling of supplies and in clinical operation procedures to ensure the safety of the general public. A new entrant must be highly familiar with the industry and highly knowledgeable in the intricacies of HCS.

Consumer Confidence in Brand and Industry Recognition: Typically, brand recognition is important in private HCS. The ability to attract specialists already established in their profession to set up a consultation clinic within a private hospital ensures a ready stream of patients and new entrants to a HCS market may have difficulties doing this due to the lack of brand recognition. Furthermore, new entrants have to compete with well established service providers who have achieved industry awards and accreditations like Joint Commission International (JCI).

**Availability of doctors and nurses:** The availability of qualified and experienced doctors / specialists and allied healthcare professionals (especially nurses) to support investments in new facilities / expansion plans could pose a challenge to the success of new hospitals / medical facilities.

Long training time to become a doctor, in particular, a specialist: It takes approximately 6-8 years to become a fully registered doctor and a further 3-7 years to be trained as a specialist. This long training time is highly challenging and as a result, the number of specialists produced is generally lower than other disciplines for most countries. The availability of such experienced specialists is one of the major barriers to entry for a new private HCS provider.

### Typical Medical Specialist Career Progression Track



Source: Compiled by Frost & Sullivan

### 2.4 PRODUCT SUBSTITUTION

There is no substitution for HCS. However, within the general HCS models, patients may choose to seek treatment with either a public or a private HCS provider, which are able to provide the range of basic to a more complex HCS.

### 2.5 VULNERABILITY TO IMPORTS

### Medical Supplies and Pharmaceuticals

Major producers of medical supplies and pharmaceuticals such as Pfizer, Abbot and Baxter, to name a few, operate a global supply network with manufacturing and distribution facilities present across different regions. Hence, most of the medical supplies and pharmaceuticals are easily available from country distribution agents making the healthcare sector less-vulnerable to imports of such items.

### 3 Overview of Medical Travel in Selected Countries

### 3.1 DEFINITIONS

Medical travel is defined as the activity of seeking medical treatment outside the borders of one's own country, and requires a patient to travel to a destination country, including making necessary arrangements (akin to a tourist) such as entry visas / permits, transfers and accommodation. Such medical travel is often necessary due to the patient's prevailing illness, but may also include elective procedures.

Typical complex (high intensity) cases include heart surgeries, hip/knee replacement surgeries, cancer treatments and organ transplants. Such treatments generally require hospitalisation and in most cases post-operative visits to monitor progress. Elective procedures include enhancement surgeries, gender reassignments and reproduction/fertility treatments. Medical travel is distinct from medical tourism which usually involves non-invasive consultative care, wellness therapies or visiting therapeutic rehabilitation facilities for health rejuvenation.

### Drivers for medical travel

It is generally observed that the overall economic development of a country precedes the development of the healthcare infrastructure therein. However, usually, there is a time lag (despite funds available for investment) largely on account of the following reasons:

- Healthcare is a highly regulated industry (in terms of licenses, approvals, monitoring, etc)
  with specific processes / procedures that need to be strictly followed, which leads to
  bureaucratic and regulatory delays; and
- The time taken to develop qualified, trained and experienced doctors & specialists and allied healthcare professionals (which are the most integral part of the healthcare delivery system in any country) adds to the 'lag' effect. The availability of the healthcare professionals can also be impacted by issues such as limited availability of trainers and related facilities.

This lag effect can be noticed in countries like Indonesia and other fast growing economies such as CEEMENA and these often become medical travel source markets. In such markets, the rising affluence and a desire for better quality of care is driving patients to seek medical treatment overseas in destinations such as Singapore and Malaysia, among others, where the healthcare infrastructure and availability of such professionals addresses their needs. One of the primary reasons for Indonesians seeking treatment overseas is the perceived poor quality of healthcare at home. The limited presence of holistic treatment services in Indonesia and the availability of better quality of healthcare in neighbouring countries, especially Singapore and Malaysia, act as a curb to the growth of and demand for the Indonesian domestic healthcare market. Competitive hospital fees in Malaysia are increasingly attracting Indonesians. In addition, tour operators in Singapore and Malaysia offer specially tailored packages for Indonesian patients. Special referral mechanisms as well as international customer departments at major private hospitals in these countries also serve as friendly points of contact for medical travellers from Indonesia.

An increasing trend of hospitals having international accreditations is another driver for medical travel. International accreditation plays an important role for medical travellers as it acts as a credibility stamp for the medical traveller indicating that the hospital meets international standards of care and quality treatment.

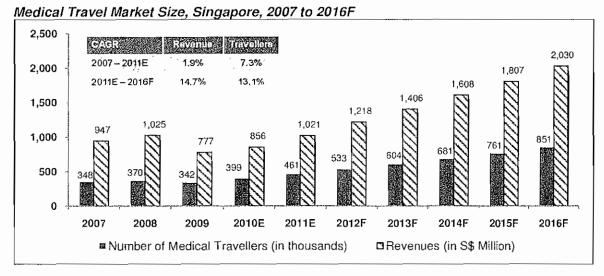
Therefore, the drivers for medical travel are typically based on one or a combination of factors related to quality of care, technology, unavailability of treatment in the home country, low access to treatment due to overcrowded facilities and long waiting times in the home country. The patients' financial capabilities, reputation of doctors at foreign hospitals, distance and connectivity to country of treatment are also key influences on the decision of medical travellers seeking treatment overseas.

Singapore and Malaysia are medical travel hubs for travellers from Asia, while Thailand and Turkey typically attract patients from CEEMENA region.

### 3.2 SINGAPORE

A medical travel destination offering state-of-the-art technologies and medical procedures Singapore is recognised for its HCS and medical expertise. It is one of the most favoured medical travel destinations in Southeast Asia for complex treatments in the field of oncology, organ transplants, cardiology and neurological surgery. The high quality of HCS has always been a driver for the country in attracting foreign patients mainly from Indonesia (47.0%) and Malaysia (14.0%). Strong policies and regulatory frameworks, which are recognised internationally, coupled with active governance, adherence to prescribed guidelines/accreditations and a strong focus on quality put the medical traveller at ease. These position Singapore as the destination of choice for complex treatments in the region.

The global financial crisis had an impact on the number of medical travellers and medical travel revenues in 2009. However, the industry recovered in 2010 and recorded revenues to the tune of S\$ 856.0 million (US\$ 628.0 million) which represented a growth of 10.1% over 2009. Singapore medical travel revenues and the number of medical travellers are expected to grow at CAGRs of 14.7% and 13.1% respectively between 2011 and 2016. This is attributable to Singapore having established itself as a centre of referral for complex procedures including organ transplants, cardiovascular surgeries and new cutting edge treatments such as, among others, hematopoietic stem cell transplantation. Apart from the presence of highly qualified and specialised transplant surgeons and strong healthcare support infrastructure, the country's popularity for organ transplants can also be attributable to, but not limited to, the high success rate of non-related living donor transplants, as Singapore HCS is governed by a strong ethical code resulting in high levels of trust in the medical system.



Source: Singapore Tourism Board (STB). Estimates by Frost & Sullivan.

Note: The above numbers of medical travellers represent approximately 60.0% of the total medical travellers (patient and the accompanying family) that visited Singapore. The number of travellers and revenues pertain to the actual medical travellers and the amount spent by the medical traveller on hospital treatment only. It does not include co-traveller(s) and incidental tourism related expenses. Estimates by Frost & Sullivan

The high occupancy rate and longer waiting times at major public hospitals in Singapore dissuades foreign patients from choosing public hospitals. As a result, private hospitals such as Mount Elizabeth Hospital, Gleneagles Hospital and Raffles Hospital are the key beneficiaries of the development of the medical travel market and increase in medical travellers. In addition to these hospitals, new premium private hospitals are also expected to benefit from the potential increase in medical travellers.

The government of Singapore has supported the medical travel industry by encouraging the country's hospitals to obtain international accreditations such as the JCI or International Organization for Standardization (ISO). One of the key factors that attract and strongly influence the decision of international patients to visit Singapore hospitals is the international accreditations that stand testimony to the quality of its healthcare delivery. For instance, as at 2011, 14 hospitals

### 7. INDUSTRY OVERVIEW (cont'd)

are JCl accredited (it has one of the highest percentages of JCl hospitals over total hospitals) and 11 hospitals are ISO certified.

In addition some hospitals in Singapore have set up overseas marketing and patient referral networks to expand their market coverage. The networks can be in the form of marketing agent tie-ups, doctor (referral) networks, government and corporate payer networks.

Singapore as a centre of evacuation/emergency treatments for the Southeast Asian region Singapore also acts as an important evacuation centre for emergency treatment in the region. This ensures that the critically ill patients who face emergencies are air-lifted with trained doctors on board. Distinctive characteristics of the connectivity of the healthcare system in Singapore are expected to continuously aid in positioning the country as one of the most prominent medical travel hubs in the Asia Pacific region. Medical evacuation centres in Singapore have played a major role during Bali bombings, accidents during mining and in reaching out to tsunami affected victims. As corporates expand their presence in the ASEAN region, particularly in sectors such as oil & gas and mining, they have tie-ups with key medical evacuation agencies to better serve their employees in times of extreme medical emergencies. Singapore, with its state-of-the-art medical system, serves as one of the key hubs for such tie-ups among corporates.

Singapore's strategic geographical position, air and sea connectivity, and proximity to other Southeast Asian countries enables it to act as a centre for evacuation/emergency treatments and a key medical hub for medical travel source markets.

### 3.3 MALAYSIA

A cost competitive destination for medical travellers from, but not limited to, Indonesia Medical travel market growth in Malaysia is on an upward trend. In 2011, the medical travel market in Malaysia generated approximately RM 509.8 million (US\$ 167.0 million) in revenues, having grown from approximately RM 253.8 million (US\$ 59.0 million) in 2007, registering a CAGR of 19.0% during the same period. As of 2011, hospitals in Penang received the highest share of medical travel revenue at 49.0%, followed by hospitals within the Klang Valley at 21.0% and Melaka at 10.0%. Upcoming and potential medical travel hubs in Malaysia include the Medini Health Hub in the Iskandar Development Region (please refer to the demand dynamics section in the HCS chapter in Malaysia) and Kota Kinabalu, Sabah.

Malaysia attracts a majority of its medical travellers from Indonesia given the close proximity and offering of quality healthcare at affordable prices. It is observed that patients from areas such as Sumatra seek treatment in Penang or Melaka while more affluent patients from Jakarta and Surabaya, among others, generally travel to Singapore for treatment.

Since March 2010, Singapore patients can utilise their national insurance fund (Medisave) for day surgery or in-hospital admissions at selected hospitals in Malaysia sourced via appointed referral centres<sup>2</sup>. As of March 2012, there were 13 hospitals in Malaysia registered under this scheme. The following table lists the referral centres and their respective HCS facilities in Malaysia.

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<sup>&</sup>lt;sup>2</sup>Patients must be referred by the appointed referral centres (Balestier Clinic and Parkway East Hospital) recognised by the government of Singapore prior to travelling to Malaysia for treatment.

### 7. INDUSTRY OVERVIEW (cont'd)

Medisave referral centres in Malaysia

| Health Management                   | Balestier Clinic,                      | HCS Facilities in Malaysia     Regency Specialist Hospital, Johor Bahru   |
|-------------------------------------|--|---|
| International, Malaysia             | Singapore                              | Mahkota Medical Centre, Melaka  |
| Parkway Pantai Limited,<br>Malaysia | Parkway East<br>Hospital,<br>Singapore | <ul> <li>Gleneagles Hospital, Kuala Lumpur</li> <li>Gleneagles Medical Centre, Penang</li> <li>Pantai Hospital, Kuala Lumpur</li> <li>Pantai Hospital, Cheras</li> <li>Pantai Hospital, Ampang</li> <li>Pantai Hospital, Klang</li> <li>Pantai Hospital, Ipoh</li> <li>Pantai Hospital, Ayer Keroh</li> <li>Pantai Hospital, Penang</li> <li>Pantai Hospital, Batu Pahat</li> <li>Pantai Hospital, Sungai Petani</li> </ul> |

On average, the cost of surgery in a single bedded room in most Malaysian private hospitals is in the range of the cost at B1 wards and C wards in Singapore public hospitals. Several factors such as waiting time, affordability, quality of services/doctors and proximity from Singapore determine the patients' choice. As a result, private hospitals in Malaysia which provide locations in close proximity to Singapore, have a track record of quality service, short waiting times and competitive price point, and allow patients access to their Medisave, may be well positioned to tap into the segment of Singapore patients who may otherwise have confined their choices to the B1 and C-class wards in Singapore. The surgery cost comparisons between such private hospitals in Malaysia and Singapore's public B1 wards is estimated as follows:

Estimated surgery cost comparison between Singapore public & Malaysia private hospitals

| Surgeries        | B1 Ward <sup>3</sup> in<br>Singapore (US\$) | C Ward <sup>1</sup> in<br>Singapore (US\$) | Private Hospital Ward <sup>3</sup><br>in Malaysia (US\$) |
|------------------|---|--|--|
| Hip replacement  | 16,000                                      | 6,000                                      | 10,000   |
| Knee replacement | 14,000                                      | 4,300                                      | 8,000  |
| Angioplasty      | 20,000                                      | 5,500                                      | 11,000   |
| Heart bypass     | 20,000                                      | 4,000                                      | 9,000  |

Source: Compiled by Frost & Sullivan

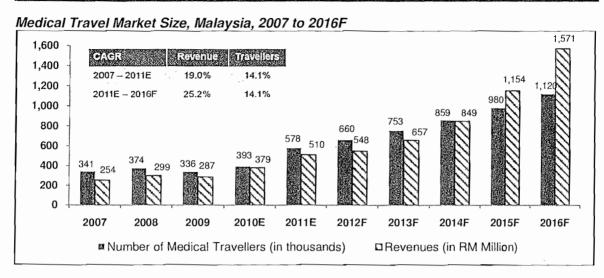
The Economic Transformation Programme (ETP) outlined by the Malaysian government has identified the healthcare sector as a focus area for development to transform the country into a higher income economy. The Malaysian government has set a target for the medical travel industry to contribute RM 50.5 billion (US\$ 17 billion) to the Gross National Income (GNI) by 2020. The target is expected to be realised through various entry point projects under the ETP such as the implementation of marketing plans and collaborations with private HCS providers; foreign governments and insurance agencies in order to attract more medical travellers from countries such as Vietnam, Cambodia, Bangladesh, Canada, Brunei and countries of the Middle East; among others. Furthermore, the government is also providing tax benefits to encourage private HCS companies to obtain international accreditation such as JCI or ISO. To ease entry formalities for patients, the Immigration Department of Malaysia has implemented the Green Lane System at main entry points which expedites custom clearance for medical travellers.

Key drivers for the medical travel industry in Malaysia include accessibility to medical travel destinations (for instance, patients from Indonesia have the option of travelling to Penang either through sea or by air; Kuala Lumpur through air-route and Melaka through sea-link), reasonable healthcare costs, the availability of high quality treatment and an advanced medical infrastructure.

<sup>&</sup>lt;sup>3</sup>Class B1 ward = Air-conditioned 4 bedded ward (<u>Source</u>: Ministry of Health Singapore)

<sup>&</sup>lt;sup>4</sup>Class C ward = Fan-ventilated 8 or 9 bedded ward (usually greater than 6 beds) (Source: Ministry of Health Singapore)

<sup>&</sup>lt;sup>5</sup>Private hospital wards in Malaysia refer to single bed wards in private hospitals (<u>Source</u>: OECD)



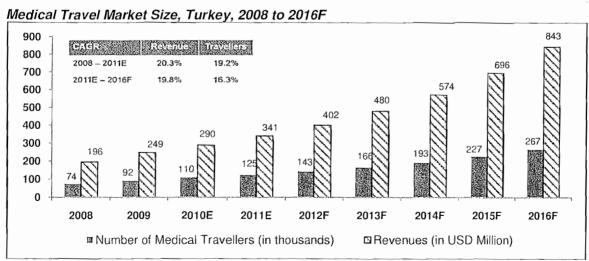
<u>Source</u>: Malaysia Health Tourism Council (MHTC) and Association of Private Hospitals Malaysia (APHM).

<u>Note</u>: The number of travellers and revenues pertain to the actual medical travellers and the amount spent by the medical travellers on hospital treatment only. It does not include co-traveller(s) and incidental tourism related expenses. Estimates by Frost & Sullivan.

### 3.4 TURKEY

# A medical travel destination catering to complex surgeries at competitive prices for patients from the CEEMENA region

The medical travel market size in Turkey was estimated at approximately US\$331.9 million in 2011. Turkey has emerged as one of the most popular medical travel destinations in the CEEMENA region due to its high quality medical facilities, high concentration of specialists and capabilities in complex surgical procedures. It is strategically located between Europe, Asia and the Middle East which is also a contributing factor to its status as a key medical travel hub. A majority of medical travellers to Turkey were from Germany (39.0%) while Holland, Cyprus and Austria jointly accounted for approximately 17.0% of medical travellers in 2011. Libya is also one of the growing source markets for medical travellers in Turkey. The civil war which started in February 2011 has caused the healthcare facilities in Libya to be overcrowded with the injured. As a result, the more affluent population is increasingly travelling to Turkey to receive medical treatment in a more comfortable setting. Some of the key destinations (in alphabetical order) for medical travel in Turkey include Adana, Ankara, Antalya, Istanbul, Izmir and Kayseri. Medical travellers prefer Turkey due to its quality of healthcare, cost competitiveness and shorter waiting time compared to the majority of the EU countries.



Source: MOH Turkey, Department of Statistics Turkey. Estimates by Frost & Sullivan.

<u>Note</u>: The number of travellers and revenues pertain to the estimated medical travellers and amount spent by the medical travellers on hospital treatment only. It does not include co-traveller(s) and incidental tourism related expenses. Estimates by Frost & Sullivan.

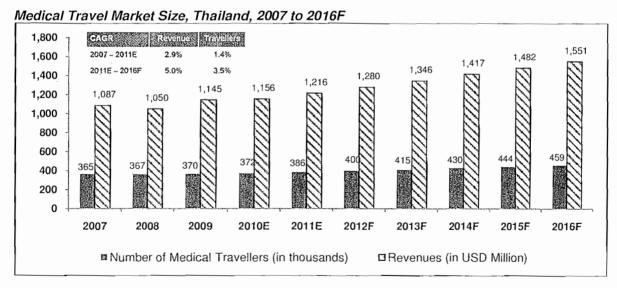
As of March 2012, there were 38 JCI accredited hospitals in Turkey, which is the highest number of JCI accredited hospitals in a single country in the world. Since March 2011, to support the development of the medical travel industry, the Turkish government subsidises 50% of expenses incurred in applying for the JCI accreditation, for private sector hospitals. Additionally, the Turkish government will also be paying up to 75% of the expenses incurred by hospitals or associations that promote medical tourism abroad.

### 3.5 THAILAND

## A key medical travel destination for patients from the Middle East with the added benefit of being a post-surgery holiday destination

Thailand is one of the key medical travel destinations in Southeast Asia in terms of the total number of medical travellers and revenues generated. The private healthcare sector has largely contributed to the growth of the medical travel industry in Thailand. The leading private participants in the Thai medical travel industry are Bumrungrad International Hospital, Bangkok Hospital, Vejthani Hospital and Samitivej Hospital.

In 2008, the industry was mildly affected by the global financial crisis and saw a drop in medical travel revenue. Nevertheless, it quickly recovered during 2009-2011 and is expected to be on an upward trend moving forward. However, growth is expected to be moderated by the continuing political uncertainty and the effects of recent major flooding in Bangkok. Thailand's medical travel revenues and number of medical travellers are projected to grow at a CAGR of 5.0% and 3.5% respectively over the years 2011 to 2016, slower than the expected growth in Singapore, Malaysia and Turkey.



<u>Source</u>: Thailand Medical Tourism Cluster, Primary interviews. Estimates by Frost & Sullivan.

<u>Note</u>: The numbers of medical travellers depicted above include tourists receiving treatment and exclude expatriates. Any incidental tourism expenses incurred during travel are also considered.

The majority of medical travellers to Thailand are from the Middle East region. Patients who visit Thailand often combine a holiday with their medical travel and this is a key attraction for many medical travellers. Although, for certain procedures, the cost of surgery in Thailand is comparable to Singapore, the two countries attract medical travellers from different source markets and generally do not compete in the same space, in terms of medical procedures performed. The government of Thailand has recognised the economic potential of medical travel and is planning to implement initiatives to support and promote this sector.

### 7. INDUSTRY OVERVIEW (cont'd)

### 3.6 Positioning and Market Segments

While the four countries mentioned above are popular medical travel destinations, each one primarily caters to a distinctive segment of medical travellers (based on, among others, traveller preferences, medical conditions, and costs). The table below outlines the key benchmarks and highlights the key differences among these four medical travel destinations.

| Country   | Capability to Perform Complex<br>Procedures<br>(Relative to other medical<br>travel hubs in the region)  | Price Benchmark <sup>6</sup> (Average cost of selected surgeries in US\$)   | Diversity of<br>Patients<br>(Top countries)  | JCI<br>Accredited<br>Hospitals |
|-----------|--|---|--|--------------------------------|
| Singapore | High  Key Treatments: Cardiology, Cardio-thoracic surgery, Orthopaedics surgery, Reconstructive surgery, and Oncology  | CABG <sup>7</sup> : 20,000<br>Hip replacement: 11,000<br>Rhinoplasty: 4,375 | Indonesia >47.0% Malaysia 14.0% Russia, Vietnam >4.0% (each) Middle East, Europe, Korea >3.5% (each) North America >1.0% | 14                             |
| Malaysia  | Medium-High  Key Treatments: Cardiology, Cardio-thoracic surgery, Orthopaedics surgery, In-vitro fertilisation (IVF), . Reconstructive surgery, and dental related treatment | CABG: 9.000<br>Hip replacement: 10,000<br>Rhinoplasty: 2.083                | Indonesia 75.0%<br>Singapore/Middle<br>East/Others 21.0%<br>India 4.0%   | 6                              |
| Turkey    | High  Key Treatments: Ophthalmology, Dental, Orthopaedic, Cardiology, Reconstructive surgery, Oncology, and Neurosurgery   | CABG: 10,000<br>Hip replacement: 10,750<br>Rhinoplasty: 3,500               | Germany 39.0% Holland 8.0% Austria 5.0% Cyprus 4.0% Azerbaijan, Russia, Iraq, France 3.0% (each) Belgium 2.0%            | 38                             |
| Thailand  | Medium-High  Key Treatments: Botox and face lift   | CABG: 13,000<br>Hip replacement: 12,000<br>Rhinoplasty: 2,500               | UAE >40.0%<br>Qatar 9.0%<br>Oman 6.0%<br>Japan, Myanmar> 5.0%  | 13                             |

Source: Primary interviews. Analysis by Frost & Sullivan

### India

Refer to the section on medical travel in India HCS chapter – under the 'Introduction' and 'Demand dynamics' sections.

<sup>&</sup>lt;sup>6</sup> Source: OECD, March 2011, compiled from medical travel providers and brokers online and Frost & Sullivan

<sup>7</sup> Coronary Artery Bypass Graft

### 3.7 SUPPLY AND DEMAND CONDITIONS

The general perception that the growth in medical travel is primarily driven by "cheaper / lower cost treatment" may not necessarily paint the exact picture of the industry in the current economic conditions. Lower treatment cost is typically an enabler for seeking treatment abroad; however the final decision of the medical traveller would also depend on a number of other equally important factors including:

- Quality of HCS and Industry Recognition: The main concern in seeking treatment abroad is
  that the patient can never be fully certain of the real medical condition or quality of service.
  Patients may assess quality of service by seeking hospitals that have been accredited by an
  international accreditation body. Accreditation by ISO and JCI are highly sought after by HCS
  providers in order to gain global recognition.
- Global Healthcare Network and Branding: People tend to benchmark a service or product they are seeking based on familiarity with the product or by association. Typically patients may refer to friends or relatives that have successfully received treatment from a particular specialist or hospital when making their decision. In addition, HCS providers with a global referral centre or hospital network also leverage the same in promoting their services and strengthening their brand name. Both the hospital network and the brand can attract medical travellers to the HCS provider. Furthermore, the strength of having a global operating network is a differentiator especially in the post treatment phase as the hospital may connect the patient with its local operations for follow up rehabilitation sessions. This idea of seamless integration of services, may become an increasingly important decision factor for potential patients in their choice of medical travel destination.
- Transportation and Access to Locations: Another factor considered by medical travellers is safety of flying post-surgery as there may be possibilities of medical complications such as blood clotting leading to embolism, among others. Typically, medical travellers are likely to select destinations with direct flights, or border crossing by land to a neighbouring country, for treatment. Government regulations such as immigration policy of the destination country, complicated and time consuming visa application procedures also influence the choice of the medical travel destination. In addition to the costs related to the medical procedures and accommodation, travel costs are also an important consideration. The rising cost of fossil fuel has impacted the airlines industry and very often, these increases are onward passed to travellers in the form of higher fares. Nevertheless, the availability of low-cost or budget airlines and expansion of their route network in the region has helped to dampen the effect of rising fuel prices and provide greater access for medical travellers seeking treatment in the destination countries. Increasingly, HCS providers are offering value added services especially targeted to medical travellers such as travel, accommodation and visa arrangement packages so as to allow the overall travelling costs to be contained as well as to ensure that the patient's convenience and comfort are taken care of.
- Internet and Communication Technology: The proliferation of internet and communication technologies has greatly contributed to the marketing efforts of the medical travel industry. HCS providers are reaching out to interested patients globally through websites and other online platforms to provide them information about their services and a point of contact for their hospital. Network tools such as emails or bulletin boards provide a platform to the patients for communicating directly with HCS providers. Furthermore, such technologies are also very useful in the situation when patients develop complications after returning to their home country and may need to consult the overseas specialist who administered treatment or obtain medical records on an urgent basis. These tools may also be utilised for remote consultation sessions with overseas specialists as well as for delivering the patient's health records electronically to any local hospitals for follow up treatment.

### 4 ANALYSIS OF THE HCS MARKET IN SELECTED COUNTRIES

### 4.1 SINGAPORE

### 4.1.1 Introduction and Background

Singapore is one of the newly industrialised countries and its economy is driven by its services sector (65.0% contribution to GDP) and manufacturing sector (21.0% contribution to GDP). It is one of the very few countries to have achieved an urbanisation rate of 100.0%, leading to high economic growth and wealth.

Socioeconomic Indicators, 2006 and 2010

| Donocomonic marcators, 200  | POST POST POST POST POST POST POST POST  |                           |
|---|--|---------------------------|
| Indicators  | 2006   | 2010                      |
| GDP (S\$ billion)   | 230.9  | 303.6                     |
| GDP per Capita (S\$)  | 50,326   | 58,579                    |
| (current prices)  |  |                           |
| Population (million)  | 4.6  | 5.1                       |
| 0-14 years (%)  | 19.1   | 17.4                      |
| 15-64 years (%)   | 72.3   | 73.6                      |
| 65 years and above (%)  | 8.1  | 9.0                       |
| Non-resident (%)  | 21.9   | 26.9                      |
| Birth Rate (per 1,000 people)                                     | 10.2   | 9.3                       |
| Infant Mortality Rate (per 1,000 births)                          | 2.1  | 2.0                       |
| Crude Death Rate (per 1,000 population)                           | 4.4  | 4.4                       |
| Total Fertility Rate (per female)                                 | 1.26   | 1.15                      |
| Life Expectancy – Female (Years)                                  | 80.0   | 84.1                      |
| Life Expectancy – Male (Years)                                    | 77.6   | 79.3                      |
| Total Employed (million)  | 2.5  | 3.1                       |
| Household Income Distribution:                                    | The state of the s |                           |
| No: of households with household income of S\$ 6,000 and above    | 345,000<br>(33% of total)  | 490,000<br>(43% of total) |
| No: of households with<br>household income less than<br>S\$ 6,000 | 710,000<br>(67% of total)  | 658,000<br>(57% of total) |
| Urbanisation Rate (%)   | 100.0  | 100.0                     |
|   |  |                           |

<u>Source</u>: Yearbook of Statistics 2011, United Nations World Urbanisation Prospects Report, MOH Singapore.

The country is supported by a large productive population (aged 15-64) and high employed segment, which contributes to the increasing wealth of the population and a growing middle income group. The GDP per capita is the highest in Southeast Asia. When compared to other countries in the world, Singapore ranked high in terms of disposable income per capita.

Singapore has a well developed healthcare sector. Government expenditure capita per for healthcare in 2010 was approximately S\$ 842 (US\$ 617), having grown from S\$ 493 (US\$ 310) in 2006. Private expenditure per capita on healthcare in 2010 was approximately S\$ 1,477 (US\$ 1,083), having grown from S\$ 1,146 (US\$ 721) in 2006.

Singapore has a low population base which has expanded at a CAGR of 3.1% between 2006 and 2010. The non-resident population expanded at a CAGR of 8.5% and resident population expanded at a CAGR of 1.4% during the same period. The low growth in resident population is attributable to the decreasing birth rate.

Its ageing population (65 years and above) is around 9.0% of the total population and is increasing at a quicker pace.

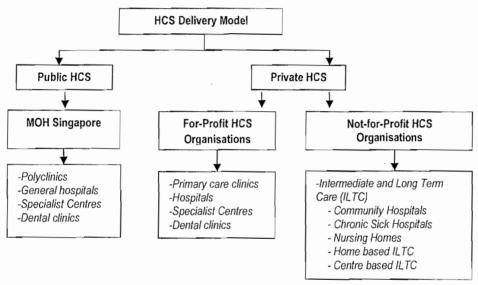
Cancer, ischemic heart disease, pneumonia and cerebrovascular disease are the principal causes of deaths in Singapore representing over 72.0% of all deaths in 2010. There is a trend of increasing chronic lifestyle diseases mainly attributable to the sedentary lifestyle. As a result, there has been an increase in diseases such as cancer, diabetes, psychological and cardiovascular disease. This increase in lifestyle diseases is among the main drivers for the utilisation of the HCS in Singapore.

### 4.1.2 Overview of HCS model and funding

The government of Singapore manages the public healthcare system through the Ministry of Health (MOH Singapore), which aims to provide access to quality and affordable basic medical services to all residents (citizens and permanent residents; excludes non-residents). This is achieved through providing subsidised medical services while promoting individual fiscal responsibility for the cost of HCS, thus encouraging the adoption of a healthy lifestyle and taking responsibility for one's own health.

All residents are entitled to basic medical services at government polyclinics and public hospitals, where rates are regulated and subsidised. Patients are expected to pay part of the cost, and to pay more when they require higher levels of service. MOH Singapore licenses and regulates all healthcare establishments such as hospitals, nursing homes, clinical laboratories, medical and dental clinics. However, the rates at private clinics and private hospitals are not regulated and are subject to market forces of demand and supply.

### HCS Delivery Model in Singapore, 2011



<u>Source</u>: Frost & Sullivan primary and secondary desktop research
<u>Note</u>: ILTC cannot be clearly classified into public and private, as most of them are run by Voluntary Welfare Organisations
(VWO) either partially funded by the government or in full by private charity and donations. Due to the lack of clarity, ILTC is classified by the way in which it operates, rather than by who operates it.

- **Primary HCS:** In Singapore, primary HCS include curative out-patient medical treatments, health screening, preventive health programmes for school children, home nursing, day care and rehabilitation for the elderly, health education and health promotion. Private General Physician (GP) clinics account for 80.0% of the primary care market in terms of patient volume, while the public sector caters to the remaining 20.0% of patients. At the point of primary care treatment, when patients have to be referred to specialists, the private GPs may recommend specific hospitals or doctors; however, the patient has the final decision.
- Secondary & Tertiary HCS: In the case of more expensive in-patient hospital care, 80.0% is
  provided by the public sector and the remaining 20.0% by the private sector (in terms of
  patient volume). Public sector hospital services are provided by various clusters of general
  hospitals and specialist centres run by the government. Private sector hospital services are
  provided by privately-run hospitals and hospital groups, also located in geographical clusters.
- Quaternary HCS: This is the highest level of HCS which involves high-risk and complex surgeries, such as transplantation of the cornea, kidney, liver and heart from deceased donors. Kidney and liver transplants are performed with living donors as well. Very few hospitals, primarily from the private sector, provide quaternary care in Singapore.
- Intermediate and Long Term Care (ILTC) Services: ILTC service (such as care at community hospitals, nursing homes, day rehabilitation and home visits etc.) is mainly

### 7. INDUSTRY OVERVIEW (cont'd)

provided by Voluntary Welfare Organisations (VWO), with support from the government. The government provides up to 90.0% of capital funding and up to 50.0% of operating expenditure for long-term care institutions run by VWO. The VWO raise the rest of their funding through community donations.

### Sources of Healthcare Funding

Healthcare expenditure in Singapore can be categorised into public expenditure and private expenditure (which includes expenditure by individuals, employers and private insurance). The components of the national healthcare expenditure are summarised in the following diagram.

### Components of the National Healthcare Expenditure

| <ul> <li>Individual</li> <li>OOP expenses (Direct payment)</li> <li>Insurance premiums</li> <li>Medisave contributions (can be used to pay MediShield premiums)</li> </ul> | Government     Subsidies     Medisave contributions (as an employer)                         |
|--|--|
| Employer     Medical Insurance premiums for the employee     Medisave contributions  | Private Insurance provider     Insurance payouts     Medisave contributions (as an employer) |

Source: Compiled by Frost & Sullivan from various sources

Public healthcare expenditure in Singapore refers to the government expenditure on healthcare infrastructure in the form of capital expenditure, healthcare subsidies, and the procurement of pharmaceutical and medical supplies. The funding originates from tax collection and other government income and the majority of it is channelled to MOH Singapore through annual budget allocations. Singapore practises a co-payment policy with individual citizens.

Private healthcare expenditure is composed of three components in the following order of importance: OOP expenditure, private insurance and contributions from non-profit institutions.

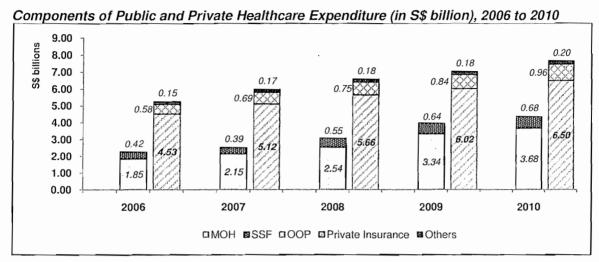
| Healthcare Expenditure  | 2006 | 2007 | 2008 | 2009  | 2010  | 2011E | CAGR (%)<br>2006 – 2011E |
|-------------------------|------|------|------|-------|-------|-------|--------------------------|
| Total (S\$ billion)     | 7.52 | 8.51 | 9.69 | 11.02 | 12.02 | 12.92 | 11.4                     |
| Public Contribution     | 2.26 | 2.53 | 3.09 | 3.98  | 4.37  | 4.74  | 15.9                     |
| Private Contribution    | 5.26 | 5.98 | 6.60 | 7.04  | 7.66  | 8.19  | 9.2                      |
| Public as a % of total  | 30.1 | 29.8 | 31.9 | 36.1  | 36.3  | 36.7  |                          |
| Private as a % of total | 69.9 | 70.2 | 68.1 | 63.9  | 63.7  | 63.3  | - MILL                   |
| Total as a % of GDP     | 3.3  | 3.2  | 3.6  | 4.1   | 4.0   | 3.9   | - Company                |

Source: The WHO Healthcare Expenditure Database. Projection and analysis by Frost & Sullivan

During the period 2006 to 2011, public healthcare spending grew at a CAGR of 15.9% as compared to the private healthcare spending, which grew at a CAGR of 9.2%. The growth in public healthcare spending is attributable to the government introducing additional healthcare subsidies and various healthcare schemes during the global financial crisis. In dollar terms, the private healthcare spending increased by S\$ 2.93 billion (US\$ 2.33 billion), while the public spending increased by S\$ 2.48 billion (US\$ 1.97 billion).

### 7. INDUSTRY OVERVIEW (cont'd)

The chart below shows the public and private healthcare expenditure further classified into their respective components.



Source: The WHO Healthcare Expenditure Database

### 4.1.3 Regulatory Overview

MOH Singapore's primary role, along with its statutory boards, is to establish and monitor legislation to ensure the appropriate allocation of resources and achievement of clinical outcomes and professional standards to residents.

All hospitals, clinics, clinical laboratories and nursing homes are required to maintain good standards of medical services through licensing by the MOH Singapore. The following table lists the relevant laws and regulations pertaining to the operation and delivery of private HCS in Singapore:

Key healthcare acts and regulations

| Key provisions   |
|--|
| Provides for the control, licensing and inspection of private hospitals, medical clinics, clinical laboratories and healthcare establishments.   |
| Provides mechanisms to:  |
| <ul> <li>ensure that registered medical practitioners are competent and fit to<br/>practice medicine;</li> </ul>   |
| - uphold standards of practice within the medical profession; and  |
| - maintain public confidence in the medical profession.  |
| Provides guidelines and regulations concerning the removal of organs after death, the prohibition of trading in organs and blood, living donor organ transplants and for the enforcement of the act. |
| Provides for the regulation, registration and control of imports and exports of any goods in Singapore, including medical supplies and medical devices.  |
|  |

Source: MOH Singapore, Attorney General's Chamber

<sup>1) &</sup>lt;u>Public Expenditure Components</u>: MOH (Direct subvention by MOH Singapore via Medisave and MediShield), SSF (Social Security funds such as Medifund)

<sup>2)</sup> Private Expenditure Components: OOP expense, Private Insurance and Others. The breakdown of 'Others' is not available.

### 4.1.4 Supply Dynamics

### Infrastructure

In terms of hospital bed capacity, Singapore has a relatively low total hospital beds ratio (2.22 beds per 1,000 population in 2010), when compared to other developed nations. Though the government has increased the bed capacity of public hospitals periodically (through expansions and new developments), public hospitals are still unable to cater to the rising demand for hospital beds.

### Public and Private Hospital Beds 2006 to 2010

| Hospital beds                  | 2006   | 2007   | 2008   | 2009   | 2010   | CAGR (%)<br>2006 –<br>2010 |
|--------------------------------|--------|--------|--------|--------|--------|----------------------------|
| Total Beds                     | 11,527 | 11,547 | 11,580 | 11,564 | 11,509 | -0.1                       |
| Public Hospital Licensed Beds  | 8,320  | 8,368  | 8,319  | 8,456  | 8,881  | 1.6                        |
| Private Hospital Licensed Beds | 3,207  | 3,179  | 3,261  | 3,108  | 2,628  | -4.9                       |
| Beds per 1,000 population      | 2.51   | 2.39   | 2.32   | 2.28   | 2.22   | -                          |

Source: Yearbook of Statistics 2011. Analysis by Frost & Sullivan

Note: The decrease in licensed beds between 2009 and 2010 was due to a re-classification by MOH Singapore under which the number of licensed beds became a closer reflection of the number of operational beds.

In comparison with the United States, the United Kingdom, Italy and France, the desired bed ratio for an economy like Singapore's is estimated to be 2.98 beds per 1,000 population (average of the bed ratios in the above mentioned countries). Based on the number of beds to be added in Singapore in the next 5 years, the supply of public and private hospital beds can be projected. In addition, applying the desired bed ratio over the population projected by the IMF, Frost & Sullivan estimates that there will be a significant shortfall in the supply of hospital beds.

Hospital beds projection and shortfall analysis, 2011E to 2016F

| Shortfall of beds               | 2011E           | 2012F  | 2013F  | 2014F  | 2015F  | 2016F  |
|---------------------------------|-----------------|--------|--------|--------|--------|--------|
| Desired Beds [A]                | 15,634          | 15,904 | 16,181 | 16,464 | 16,749 | 17,041 |
| Projected Beds [B]              | 1 <b>1</b> ,509 | 11,873 | 12,093 | 13,043 | 14,143 | 14,393 |
| Public Hospital Licensed Beds   | 8,881           | 8,881  | 8,881  | 9,831  | 10,931 | 11,181 |
| Private Hospital Licensed Beds  | 2,628           | 2,992  | 3,212  | 3,212  | 3,212  | 3,212  |
| Projected per 1,000 population  | 2.19            | 2.22   | 2.22   | 2.36   | 2.51   | 2.51   |
| Shortfall of beds [A] minus [B] | 4,125           | 4,031  | 4,088  | 3,421  | 2,606  | 2,648  |

Source: Population projections by IMF. Upcoming new hospital data from hospital websites and MOH Singapore publications. Other projections and analysis by Frost & Sullivan.

Note: 'Private Hospital Licensed Beds' include beds from private hospitals, community hospitals, chronic sick hospitals and inpatient hospice care centres. Desired hospital beds ratio=2.98 per 1,000 population; average of 2010 ratios from the United States, the United Kingdom, Italy and France

Public hospitals in Singapore are running at very high occupancy rates of 85.0% to 95.0% (based on weekly data published by MOH Singapore in the first week of March 2012). In view of the current and potential shortfall of hospital beds, the government has announced in its Healthcare 2020 Masterplan, the addition of 1,900 acute hospital beds and 1,800 community hospital beds, as follows:

- Ng Teng Fong General Hospital scheduled to open in 2014, followed by the Jurong Community Hospital in 2015, together adding about 1,000 beds.
- Seng Kang General Hospital opening date brought forward from 2020 to 2018, in addition to increasing the capacity to a total of 1,400 beds (general hospital + sister community hospital).
- An integrated building will be built near Changi General Hospital and St Andrew's Community Hospital, adding around 250 acute and community hospital beds by 2014.
- Community hospitals at Yishun and Outram scheduled to open by 2015, adding about 800 beds.
- Khoo Teck Puat Hospital will convert its rooftop garden into a 32-bed ward by early 2013.

Addition of beds in the private sector is limited to the opening of Mount Elizabeth Novena Hospital (333 beds) and Fortis Specialty Centre (31 beds) in 2012 and the Farrer Park Hospital (220 beds)

### 7. INDUSTRY OVERVIEW (cont'd)

in 2013. The difficulty in obtaining a private hospital license due to stringent requirements and scarcity of available land have resulted in only 2 private hospital licenses to be issued in the past 15 years (Mount Elizabeth Novena Hospital and Farrer Park Hospital).

Further, since March 2010, MOH Singapore allowed residents to use Medisave to pay for their hospitalisation in selected private hospitals in Malaysia, thereby increasing the number of private acute beds in the Singapore healthcare system. Parkway Pantai Limited (10 hospitals) and Health Management International (2 hospitals) were chosen by MOH Singapore as local partners to support the move, which help residents access treatment at a comparatively lower cost.

### Workforce

The government's move to further develop the healthcare infrastructure to meet the increasing healthcare demands requires the current number of doctors (9,030 in 2010) to be doubled by 2020. In order to manage the increasing workforce requirements, the government is increasing intakes into existing medical schools and setting up new medical schools (for example, the opening of Lee Kong Chian School of Medicine in 2013) to produce 500 doctors, 2,700 nurses, 240 pharmacists and 80 dentists every year. In addition, it is expected to allow more foreign trained doctors to practice in the country.

An increasing number of doctors are switching from public practice to private practice recently. In order to retain talent within the public healthcare sector, the government has proposed to increase salaries of the healthcare workforce by about 20.0% over the period of 2012 to 2015.

To manage the shortfall of doctors in the public sector, the government is exploring a sustainable framework to involve the private sector in public sector healthcare (akin to public private partnership), which would enable private doctors to treat subsidised patients. New models of care are expected to be introduced to tap on the capacity of private GPs to provide residents with accessible, affordable and high quality care.

### Doctors and Nurses/Midwives 2006 to 2010

| Doctors and Nurses                     | 2006   | 2007   | 2008   | 2009   | 2010   |
|--|--------|--------|--------|--------|--------|
| Total Doctors                          | 6,931  | 7,384  | 7,841  | 8,323  | 9,030  |
| Specialists                            | 2,654  | 2,781  | 2,962  | 3,180  | 3,374  |
| Public                                 | 1,557  | 1,617  | 1,772  | 1,927  | 2,060  |
| Private                                | 1,097  | 1,164  | 1,190  | 1,253  | 1,314  |
| Non-Specialists                        | 4,277  | 4,603  | 4,879  | 5,143  | 5,656  |
| Doctors per 1,000 population           | 1.51   | 1.53   | 1.57   | 1.64   | 1.70   |
| Total Nurses / Midwives                | 20,927 | 22,332 | 24,209 | 26,792 | 29,340 |
| Public                                 | 11,574 | 12,294 | 13,711 | 15,675 | 17,613 |
| Private                                | 6,109  | 6,112  | 6,224  | 6,463  | 6,965  |
| Not in active practice                 | 3,244  | 3,926  | 4,274  | 4,654  | 4,762  |
| Nurses / Midwives per 1,000 population | 4.56   | 4.64   | 4.85   | 5.28   | 5.34   |

Source: Singapore Medical Council Annual Report 2010, Yearbook of Statistics 2011. Analysis by Frost & Sullivan

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Selected Specialists in Singapore, 2010

| Specialist Discipline  | Public | Private | Specialist Discipline     | Public | Private |
|------------------------|--------|---------|---------------------------|--------|---------|
| Medical Oncology       | 45     | 29      | Obstetrics & Gynaecology  | 92     | 192     |
| Cardiology             | 83     | 58      | Otorhinolaryngology (ENT) | 39     | 42      |
| Cardiothoracic Surgery | 24     | 12      | Ophthalmology             | 103    | 68      |
| Dermatology            | 42     | 38      | Anaesthesiology           | 184    | 131     |
| Orthopaedic Surgery    | 98     | 58      | Neurology                 | 47     | 16      |
| General surgery        | 133    | 99      | Neurosurgery              | 19     | 13      |
| Urology                | 32     | 30      |                           |        |         |

Source: Singapore Medical Council Annual Report 2010

It is observed that Singapore has a higher number of specialists per 1,000 population than Malaysia, especially in the specialist disciplines of medical oncology, neurology, neurosurgery, cardiology, cardiothoracic surgery, urology and dermatology.

Doctors and Nurses/Midwives Projection 2011 to 2016F

|  | ,      |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|
| Shortfall of Doctors & Nurses              | 2011E  | 2012F  | 2013F  | 2014F  | 2015F  | 2016F  |
| Desired Doctors [A]                        | 15,502 | 15,771 | 16,045 | 16,325 | 16,609 | 16,898 |
| Projected Doctors [B]                      | 9,730  | 10,430 | 11,130 | 11,830 | 12,530 | 13,230 |
| Projected per 1,000 population             | 1.85   | 1.95   | 2.05   | 2.14   | 2.23   | 2.31   |
| Shortfall of Doctors [A] minus [B]         | 5,772  | 5,341  | 4,915  | 4,495  | 4,079  | 3,668  |
| Desired Nurses/Midwives [C]                | 46,375 | 47,178 | 47,999 | 48,838 | 49,685 | 50,550 |
| Projected Nurses/Midwives [D]              | 32,040 | 34,740 | 37,440 | 40,140 | 42,840 | 45,540 |
| Projected per 1,000 population             | 6.10   | 6.50   | 6.88   | 7.25   | 7.61   | 7.95   |
| Shortfall of Nurses/Midwives [C] minus [D] | 14,335 | 12,438 | 10,559 | 8,698  | 6,845  | 5,010  |

Source: Population projections by IMF. Other projections and analysis by Frost & Sullivan.

Projected doctors = 700 new doctors per year (500 locally trained + 200 foreign trained)
Projected Nurses/Midwives = 2,700 new nurses/midwives per year (based on Healthcare 2020 Masterplan)

Desired doctors ratio=2.95 per 1,000 population; Desired nurses/midwives ratio=8.83 per 1,000 population;

average of 2010 ratios from the United States, the United Kingdom, Italy and France

### 4.1.5 Demand Dynamics

### Ageing Population Puts Pressure on Inpatient Hospital Services

Singapore's ageing population (above 65 years), which is the fastest growing in Southeast Asia (in terms of CAGR growth from 2006 to 2010), is expected to increase pressure on the public healthcare system due to the following reasons: increasing rate of admissions, increasing length of stay, increasing time for treatment, and lower ability of the elderly population to afford private healthcare. Given the above, the government may initiate additional insurance schemes and revise healthcare policies to shift larger portions of the younger, working patient population into the private sector. This is likely to further increase the growth potential of private hospital services.

### Increasing Number of Foreigners

The government, as a part of its economic policies, has liberalised immigration policies in order to attract foreigners to settle in the country. With the increase in the migrant population, it is estimated that Singapore will have more non-residents who are not eligible for healthcare subsidies from the government, forcing them to use private HCS. This implies that private healthcare operators may see growth from the incremental expenditure on HCS by foreigners, paid from OOP or through employers / insurers.

### Introduction of 'Means Testing'

The government introduced the concept of "means testing" in 2009, which adjusted subsidies provided to eligible patients in public hospitals based on their annual income. The subsidies decrease with increasing annual income, thereby shifting healthcare costs to individuals who can afford treatment in private hospitals. This is expected to further increase the growth potential of the private hospital sector in the long term.

### Access to healthcare - Medical Insurance

MOH Singapore is the regulator of the health insurance industry. The government encourages individuals to subscribe for approved health insurance policies by allowing them to pay the premium from savings in the Medisave account. In addition, employers are encouraged by tax incentives to implement employer-sponsored health insurance schemes.

- MediShield is a low-cost national insurance scheme, for which premiums can be paid out of Medisave accounts, intended to cover residents when the balance in their Medisave accounts is insufficient to meet their healthcare expenses. MediShield can cover up to 80.0% of a large medical bill at the Class B2/C level<sup>8</sup> in public hospitals.
- In order to help residents who are willing to use private hospitals or Class B1/higher ward classes<sup>9</sup> in public hospitals, the government encourages the purchase of Medisave-approved private Integrated Shield Plans (health insurance) in addition to MediShield. The residents can opt for riders, to increase the scope and value of the insurance coverage.
- ElderShield is an affordable severe disability insurance scheme which provides basic financial protection to those who need long-term care, especially during old age. It provides a monthly cash payout to help pay OOP expenses for the care of a severely-disabled person.
- Residents with Medisave accounts are automatically covered under ElderShield from the age
  of 40. MOH Singapore has appointed 3 private insurers (Aviva, Great Eastern and NTUC
  Income) to run the ElderShield program. By 2010, the scheme had 921,000 policyholders, up
  from 835,000 in 2008.

There are different coverage plans for private medical insurance in Singapore – with hospitalisation insurance and insurance for debilitating illnesses. Plans are either single-premium or regular premium. Most private insurance plans cover restructured hospitals (public hospitals, but not fully government-owned) and private hospitals; since there is a minor difference in the premiums for private hospitals and A wards of restructured hospitals, patients are more likely to choose a private hospital plan. Most companies in Singapore pay an annual premium for their employees which cover medical expenses and hospitalisation; however, in order to customise the coverage to their healthcare needs, many employees top this up with personal private health insurance.

While the MediShield and Integrated Shield Plans operate on a co-payment model (insurance payouts start only after Medisave deductibles and/or co-insurance payments by the insured), private insurers also offer first dollar coverage plans (the insurer pays for hospital bills on a 'ascharged' basis, up to a stipulated cap without any deductibles) that further supplements these plans. Such first dollar coverage provided by private insurers attract many residents, as they do not have to pay OOP expenses, despite the higher than usual premiums involved due to high risk to the insurer.

With the liberalisation of insurance policies, more private insurance companies have gained entry into the market, leading to increased competition, lower premiums and broader coverage. This has resulted in an increase in funds for private HCS, driving more patients to move towards private hospitals. Between 2006 and 2010, private insurance expenditure increased from S\$ 581 million

<sup>&</sup>lt;sup>8</sup>Class B2 = Fan-ventilated 6 bedded ward, Class C ward = Fan-ventilated 8 or 9 bedded ward (usually greater than 6 beds)

<sup>&</sup>lt;sup>9</sup>Class B1 = Air-conditioned 4 bedded ward. Higher ward classes include Class A1 and A1+ which are air-conditioned single rooms

### 7. INDUSTRY OVERVIEW (cont'd)

(US\$ 366 million) to S\$ 964 million (US\$ 707 million) at a CAGR of 13.5%, as private insurance provides patients with more flexibility.

### Medical Clusters and Concentration of Specialists

In Singapore, the public and private HCS providers are generally grouped together in geographic clusters. This enables easy referrals between the primary service providers, prominent secondary and tertiary hospitals and other ancillary HCS providers within the same cluster. There are 3 major private healthcare clusters and 5 public clusters. The private clusters, namely Orchard, Tanglin, and Novena, account for approximately 70.0% to 85.0% of the private market in terms of private specialist concentration. There is a crossover between the Orchard and Tanglin clusters due to their proximity. Specialists located in clinics around hospitals in these clusters are more likely to refer their patients to adjacent hospitals, due to convenience or partnerships with the hospitals. On the public side, most medical education and research takes place at 2 main clusters — Outram and Kent Ridge.

Out of the 1,314 private specialists in Singapore (as of 2010), it is estimated that around 35.0% to 40.0% practice in the Orchard cluster, another 25.0% to 30.0% practice in the Tanglin cluster, 10.0% to 15.0% in the Novena cluster and the remaining are spread around the island. In line with upcoming developments, the concentration of specialists in the Novena cluster is likely to increase in the near future.

According to the Healthcare 2020 Masterplan, it is expected that there will be more arrangements between the public and private hospitals within and across these clusters. For example, Changi General Hospital will lease some beds from Parkway East to cope with its increasing patient load. Similarly, MOH Singapore is entering into a memorandum of understanding with Raffles Hospital for subsidised patients. These measures will ensure that facilities within every healthcare cluster operate together to optimise doctor and bed capacity.

### Government investing heavily in Health Promotion and Disease Preventive Programmes

The government is shifting focus from episodic care in the acute hospitals, to keeping people healthy and managing their chronic conditions, which is more effective and sustainable in the long term.

The Health Promotion Board (HPB) drives the national health promotion and disease prevention programmes targeted at increasing the years of healthy life and preventing illness, disability and premature death. Its focus is to increase awareness and prevent diseases and conditions at the initial stages, so that the need for more expensive medical treatments and associated expenses can be avoided.

The Community Health Assist Scheme (CHAS), formerly known as Primary Care Partnership Scheme (PCPS) enables the lower income residents to seek subsidised primary care at participating private GP and dental clinics. The scheme covers common medical illnesses, 10 chronic conditions and basic dental services. The amendments in January 2012 has increased the qualifying per capita monthly household income from S\$ 800 to S\$ 1,500 and lowered the qualifying age criteria from 65 years to 40 years, thereby increasing the shift of outpatients from public sector to participating private players.

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### 7. INDUSTRY OVERVIEW (cont'd)

### Increase in Private Hospital Admissions

Though the historical (2006-2011) growth in private hospital admissions is the same as that of public hospital admissions, the year-on-year growth of private hospital admissions in recent years has overtaken that of public hospitals admissions, indicating a shift from public hospitals to private hospitals for secondary and tertiary care. This growth in private hospital admissions is attributable to the availability of hospital beds and sophisticated services in the private segment, coupled with increased disposable income and private insurance coverage.

| Hospital Admissions              | 2006    | 2007    | 2008    | 2009    | 2010    | 2011    | CAGR<br>(%) |
|----------------------------------|---------|---------|---------|---------|---------|---------|-------------|
| Total Hospital Admissions        | 415,833 | 429,744 | 433,876 | 436,346 | 450,325 | 469,441 | 2.45        |
| Public Hospital<br>Admissions    | 316,261 | 325,261 | 330,071 | 332,595 | 343,332 | 357,022 | 2.45        |
| Private Hospital<br>Admissions   | 99,572  | 103,972 | 103,805 | 103,751 | 106,993 | 112,419 | 2.46        |
| Public as a % of total           | 76.1    | 75.8    | 76.1    | 76.2    | 76.2    | 76.1    | -           |
| Private as a % of total          | 23.9    | 24.2    | 23.9    | 23.8    | 23.8    | 23.9    | -           |
| Y-o-Y Growth Rate (Public)<br>%  | 0.4     | 3.0     | 1.3     | 0.8     | 3.2     | 4.0     |             |
| Y-o-Y Growth Rate<br>(Private) % | 0.4     | 4.4     | -0.2    | -0.1    | 3.1     | 5.1     | -           |

Source: Singapore Year Book of Statistics 2011, Analysis by Frost & Sullivan

Note: Y-o-Y = Year on Year

### 4.1.6 Competitive Landscape

### Private hospitals

In 2011, there were 7 private hospitals in Singapore. Parkway Pantai Limited is the only private hospital group with a network of 3 hospitals while the others are all single entity hospitals.

Private HCS providers may be categorised as for-profit or not-for-profit. The for-profit private HCS category comprises 1 hospital group and 3 single entity hospitals that hold licenses for majority of the hospital beds in Singapore. Mount Alvernia Hospital, is the only not-for-profit private hospital.

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# INDUSTRY OVERVIEW (cont'd)

7.

# Positioning of Major Private HCS Providers in Singapore, 2011 (ranked by average per day inpatient bill size)

The following table lists the key private HCS providers (group and single entity) based on the total number of licensed beds and positions them based on the average bill size per patient per day:

| Hospital Name  | S Edition | To at<br>crosminer |        | Hospilal Nework  | Target Customers  | I Key Value Proposition   | Total No<br>of<br>Licensed<br>Beds | Avg<br>Per Day<br>Impatient<br>Bill Size<br>(in S\$) | Avg Total<br>Inpatient<br>Bill Size<br>(in SS) | Positioning       |
|--|-----------|--------------------|--------|--|---|---|------------------------------------|--|--|-------------------|
| Mount Elizabeth<br>Hospital<br>(Parkway Pantai<br>Limited) | Central   | 1,230              | Yes    | Cardiothoracic vascular surgery,<br>Neurosurgery, General surgery,<br>Kidney Transplantation,<br>Hematopoietic Stem Cell<br>Transplantation, Orthopaedics,<br>Cardiology, Oncology | Affluent domestic<br>patients, Medical<br>travellers              | High-end medical<br>services catering to<br>affluent population     | 345                                | 4,836  | 12,848   | Premium           |
| Gleneagles<br>Hospital<br>(Parkway Pantai<br>Limited)      | Central   | 1,216              | Yes    | Cardiology, Gastroenterology,<br>Liver Transplantation, Obstetrics<br>& Gynaecology, Oncology,<br>Orthopaedics   | Affluent domestic<br>patients, Expatriates,<br>Medical travellers | High-end medical services catering to affluent population           | 272                                | 3,972  | 10,583   | High              |
| Raffles Hospital<br>(Raffles Medical<br>Group)             | Central   | N/A                | Yes    | Cardiology, Orthopaedic,<br>Oncology, Obstetrics<br>&Gynaecology   | Expatriates, Medical<br>travellers                                | High end HCS<br>provider with an<br>island wide referral<br>network | 380<br>(only 190<br>operational)   | 3,691  | 8,583  | High              |
| Parkway East<br>Hospital<br>(Parkway Pantai<br>Limited)    | East      | 1,083              | Yes    | <ul> <li>General Surgery, Paediatrics,<br/>Obstetrics and Gynaecology,<br/>Cardiology, Fertility services<br/>including IVF</li> </ul>   | Middle-high income<br>population from the<br>east zone            | Medium-high end<br>medical services                                 | 113                                | 3,014  | 7,568  | Medium to<br>High |
| Mount Alvernia<br>Hospital                                 | Central   | 1,000              | o<br>Z | Cardiology, Cardiothoracic<br>Surgery, Neurology,<br>Neurosurgery, Orthopaedic,<br>Ophthalmology, General<br>Surgery   | Middle-high income<br>population from the<br>central zone         | Non-profit hospital with competitive pricing & multispecialties     | 303                                | 2,735  | 7,704  | Medium to<br>High |
| Thomson Medical Centre (Thomson Medical Pte Ltd)           | Central   | N/A                | No     | Obstetrics & Gynaecology and Paediatrics   | Middle-high income population from the central & north-east zones | Birth deliveries and focuses on women and children care             | 190                                | 2,230  | 5,615  | Medium            |
| West Point<br>Hospital (China<br>Healthcare<br>Group)      | West      | N/A                | oN .   | Orthopaedic, General Surgery,<br>Rehabilitation and<br>Physiotherapy   | Corporate customers,<br>mainly the industrial<br>workers          | N/A   | 58<br>(34 leased<br>to NUH)        | N/A  | N/A  | N/A               |

### 7. INDUSTRY OVERVIEW (cont'd)

Source: Hospital websites, MOH Singapore, Analysis by Frost & Sullivan

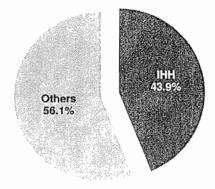
### Notes for the table in the previous page:

- a. The number of private hospital licensed beds in the above table excludes the beds in community hospitals and chronic sick hospitals. However, the Singapore Yearbook of Statistics 2011 includes these two types of beds into the definition of the term 'private sector hospital beds'.
- b. Raffles Hospital has 190 active beds and 190 reserve beds. However, the total 380 beds are considered for the purpose of the above chart.
- c. West Point Hospital has 58 beds, of which 34 beds are leased out to NUH. However, the total number of 58 beds has been considered for the purpose of the above chart.
- d. The above mentioned average bill sizes are published by MOH Singapore, based only on Medisave claims submitted by the hospitals.
- e. The average bill sizes include doctors' charges.
- f. Average per day = total amount of inpatient bills divided by total number of days stayed in hospital (day surgery bills are not included).
- g. The comparison only serves as a guide and has not been standardised for the different range of medical specialties in each hospital.
- h. Only the following selected surgical specialties are used in the calculation of average inpatient bill sizes: Cardiothoracic Surgery, ENT, General Surgery, Neurosurgery, Gynaecology, Obstetrics, Orthopaedic Surgery, Paediatrics Surgery, Plastic Surgery.
- i. The number of accredited specialists may not add up to the total number of specialists in Singapore, as a specialist can be accredited to more than one hospital.

In 2011, there were 1,661 private hospital licensed beds in Singapore among the major private HCS providers (excluding the beds in community hospitals and chronic sick hospitals). IHH's market share in Singapore, based on the number of beds was 43.9%. This makes IHH the leading private HCS provider in Singapore.

The following chart illustrates IHH's share in the number of private hospital beds in Singapore during 2011.

### IHH's Market Share by Number of Licensed Beds (Private), 2011

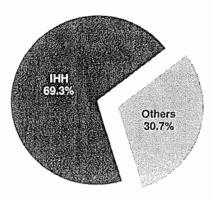


Source: MOH Singapore, IHH, Analysis by Frost & Sullivan

### 4.1.7 Market Size ('For-Profit' Private Hospital Industry Revenue)

The 'for-profit' private hospitals market size in Singapore was estimated at S\$ 768.5 million (US\$ 563.6 million) in 2010. The revenues of all 'for-profit' private hospitals in Singapore (only revenue from hospital operations, excluding all other HCS) were added up to calculate the 'for-profit' private hospital revenue market size. In 2010, IHH's market share by revenue was estimated to be 69.3%.

# IHH's Market Size Based on 'For-Profit' Private Hospital Industry Revenue in Singapore, 2010



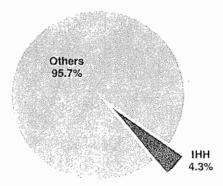
Source: ACRA, IHH, Analysis by Frost & Sullivan

### 4.1.8 Primary care clinics

In 2011, there were approximately 1,400 GP clinics in Singapore. The primary care sector is very fragmented with a large number of GPs in private practice (stand alone, or two or more GPs running a clinic) and only few primary care groups.

IHH's market share in Singapore, based on the number of primary care clinics was 4.3%. This makes IHH one of the leading private primary care groups in Singapore. The following chart illustrates IHH's share in the number of primary care clinics in Singapore during 2011.

### IHH's Market Share by Number of Primary Care Clinics (Private), 2011



Source: MOH Singapore, Clinic websites, Analysis by Frost & Sullivan

### 4.1.9 Industry Outlook / Prospects

Healthcare expenditure is forecast to reach S\$ 18.5 billion (US\$ 14.6 billion) in 2016, growing at a CAGR of 7.5% during the projection period of 2011 to 2016. The emphasis on healthcare as outlined in the Healthcare 2020 Masterplan is the major driver for investment in the industry, which has spurred the capacity building by both public and private sectors. As new private and public hospitals are expected to be operational during 2012 to 2013 and 2014 to 2018 respectively, the increase in healthcare expenditure is also expected to be apparent during the above mentioned

### 7. INDUSTRY OVERVIEW (cont'd)

time periods. During the forecast period from 2011 to 2016, public and private healthcare expenditures are estimated to grow at CAGRs of approximately 7.0% and 7.7% respectively.

The private hospital market is forecast to grow to S\$ 1.2 billion (US\$ 0.9 billion) in 2016 at a CAGR of 7.7% during the period from 2011 to 2016. Growth is anticipated to be steady during the forecast period as a result of new hospitals starting operations.

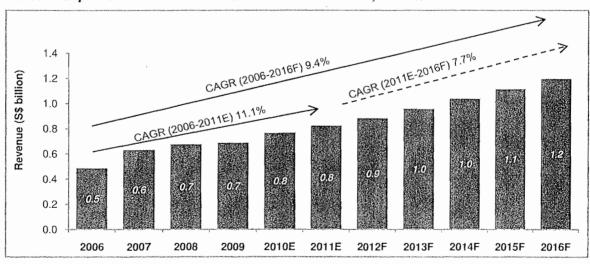
Healthcare Expenditure Forecast, 2011E to 2016F

| Year               | Total<br>Healthcare<br>Expenditure<br>(S\$ billion) | Public<br>Healthcare<br>Expenditure<br>(S\$ billion) | Private<br>Healthcare<br>Expenditure<br>(S\$ billion) |      |
|--------------------|---|--|---|------|
| 2011E              | 12.9  | 4.7  | 8.2   | 0.8  |
| 2012F              | 13.8  | 5.0  | 8.8   | 0.9  |
| 2013F              | 14.9  | 5.3  | 9.6   | 1.0  |
| 2014F              | 16.1  | 5.7  | 10.4  | 1.0  |
| 2015F              | 17.2  | 6.1  | 11.1  | 1.1  |
| 2016F              | 18.5  | 6.5  | 11.9  | 1.2  |
| CAGR (2011E-2016F) | 7.5%  | 7.0%   | 7.7%  | 7.7% |

Source: Analysis and Forecast by Frost & Sullivan

The chart below illustrates the private hospitals market size growth and forecast for the duration between 2006 and 2016.

Private Hospitals Market Size Growth Trend and Forecast, 2006 to 2016F



Source: Analysis and forecast by Frost & Sullivan

During the forecast period, major driving factors for growth in revenue include an increase in private hospital admissions due to increasing affluent population, increasing lifestyle diseases, decreasing government subsidies for high income population and increasing uptake of private insurance. With Singapore expected to maintain its lead position as a destination for quaternary care, the growth in medical travel industry is expected to contribute to the private hospital revenue growth.

### 4.2 MALAYSIA

### 4.2.1 Introduction and Background

Malaysia is a newly industrialised country with a growing economy and increasing wealth. The country's economy is mainly driven by its services sector, manufacturing industries and resources (palm oil plantations and downstream sectors, oil & gas, among others) contributing approximately 49.3%, 26.1% and 15.6% respectively to the GDP in 2010. Malaysia's urbanisation rate has been on an upward trend, increasing from 67.6% in 2005 to 72.2% in 2010.

Socioeconomic Indicators, 2006 and 2010

| Indicators                                  | 2006         | 2010     |
|---|--------------|----------|
| GDP (RM billion)                            | 574.4        | 766.0    |
| GDP per Capita (RM) (current prices)        | 21,409       | 27,113   |
| Population (million)                        | 26.6         | 28.3     |
| 0-14 years (%)                              | 32.4         | 30.3     |
| 15-64 years (%)                             | 63.3         | 64.9     |
| 65 years and above (%)                      | 4.3          | 5.1      |
| Non-resident (%)                            | 6.9          | 6.0      |
| Birth Rate (per 1,000 people)               | 22           | 21(2009) |
| Infant Mortality Rate (per 1,000 births)    | 6.6          | 6.4      |
| Crude Mortality Rate (per 1,000 population) | 4.5          | 4.8      |
| Life Expectancy – Female (Years)            | 76.3         | 76.6     |
| Life Expectancy – Male (Years)              | 71.8         | 71.7     |
| Total Employed (million)                    | 10.1 (2005)  | 11.1     |
| Household Income Distribution:              |              |          |
| Top 40 percentile                           | 51.8% (2004) | 49.6%    |
| Bottom 20 percentile                        | 13.2% (2004) | 14.3%    |
| Urbanisation Rate (%)                       | 67.6% (2005) | 72.2%    |

<u>Source</u>: Department of Statistics, Ministry of Health, Economic Planning Unit, Malaysia; United Nations World Urbanisation Prospects Report.

The country is supported by a large productive population (aged 15-64 years) and a high employed segment, which contributes to the increasing wealth of the population and a growing middle income group. The GDP per capita is higher than that in most Southeast Asian countries, with the exception of Singapore and Brunei.

Malaysia has a low population base which is on the rise, as a result of a moderate to high birth rate and low infant and crude mortality rate. The principal causes of deaths in Malaysia include old age, ischemic heart diseases, pneumonia, cancer, cerebrovascular diseases, asthma, septicaemia and transport accidents.

Malaysia's healthcare system is reasonably well developed, however the industry is not yet considered comparable to that of developed countries. This is mainly attributed to the low proportion of healthcare investment by the Malaysian government. In 2009, the Malaysian government spent approximately RM 623.2 (US\$ 177.3) per capita on healthcare,

whereas United States, United Kingdom and Japan's public healthcare spending per capita was approximately US\$ 3,606, US\$ 2,745 and US\$ 2,364 respectively.

For any developing country, there is an increasing trend of chronic lifestyle diseases mainly attributable to the changing habits of leading a more stressful life, consuming more processed foods which are generally of high sugar and saturated fat content and lower nutrition, long working hours sitting in front of a computer causing neurological stress and occupational diseases, and leading a more sedentary lifestyle with the lack of regular exercise.

As a result, there has been an increase in psychological disease, cardiovascular disease, diabetes, cancer and orthopaedic diseases. The following table illustrates the growth in major lifestyle diseases between 2007 and 2009, based on the number of patients receiving outpatient treatment in MOH Malaysia's specialist medical facilities.

### 7. INDUSTRY OVERVIEW (cont'd)

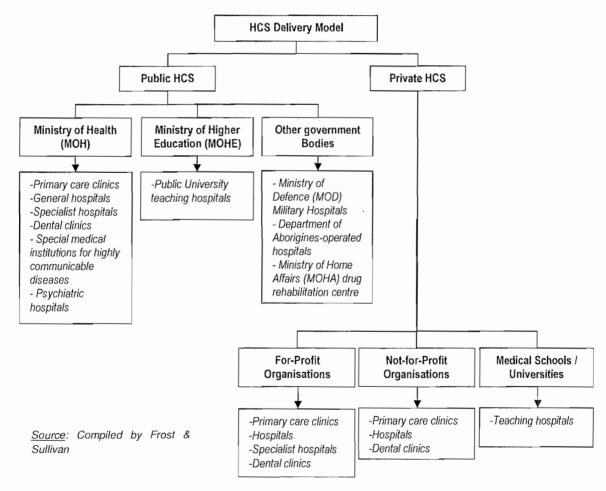
| Incidence of Diseases              | 2007          | 2008    | 2009    |
|------------------------------------|---------------|---------|---------|
| Heart-related disease (cardiology) | 74,639        | 84,615  | 101,979 |
| Diabetes <sup>b</sup>              | 47,836 (2006) | 66,856  | 70,079  |
| Cancer                             | 59,739        | 62,170  | 47,047  |
| Neurology                          | 26,844        | 28,682  | 29,807  |
| Ophthalmology                      | 620,649       | 653,065 | 717,390 |
| Urology                            | 90,168        | 92,683  | 96,809  |
| Orthopaedic                        | 639,222       | 679,930 | 723,929 |
| Neuro-Psychiatry                   | 324,450       | 379,010 | 412,013 |

Source: MOH Malaysia Annual Report 2007-2009

### 4.2.2 Overview of HCS model and funding

HCS in Malaysia are available through public and private HCS providers. The following table summarises the HCS delivery model in Malaysia.

### HCS Delivery Model in Malaysia, 2011



Total healthcare expenditure in Malaysia in 2011 was estimated at RM 43.4 billion (US\$ 14.2 billion), contributing to approximately 5.1% of the GDP. Healthcare expenditure in Malaysia comprises mainly public and private expenditure. Other contributions include those from foreign governments, non-government organisations (NGOs) like the WHO, Asian Development Bank (ADB), International Monetary Fund (IMF), among others, which are negligible in value.

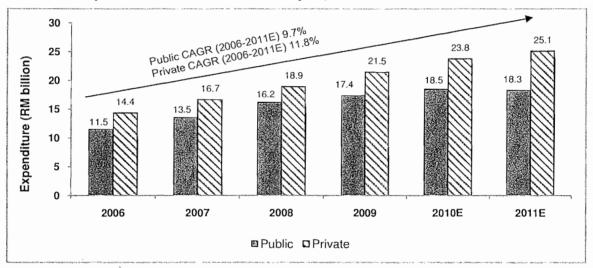
Notes: a. Data above is based on the number of patients receiving out-patient treatment in MOH Malaysia health facilities.
b. Data refer to new cases in MOH health facilities

The public healthcare system is highly subsidised and government spending on healthcare largely accounts for HCS operational costs, capacity building and the procurement of pharmaceuticals and medical supplies. The funds originate from tax collections and other government income and are mainly channelled to the MOH Malaysia through annual budgetary allocations. In 2011, the public healthcare expenditure contributed to approximately 42.2% or RM 18.3 billion (US\$ 6.0 billion) of the total healthcare expenditure.

Private healthcare expenditure comprises OOP expenditure incurred by individuals or corporates for healthcare bills, purchase of pharmaceuticals and disbursements made by private insurers for medical expenses. Private healthcare expenditure indicates spending incurred in both public and private healthcare facilities, as well as spending on over-the-counter medication/pharmaceuticals. In 2011, private healthcare expenditure was estimated at 56.9% or RM 25.1 billion (US\$ 8.2 billion) of the total healthcare expenditure in that year.

The growth in total healthcare expenditure is mainly attributable to an increase in private healthcare spending. Capacity building was apparent in both the public and private healthcare sectors as there was a general uptrend in the number of registered beds observed between 2007 and 2009. The last five years have seen a steady increase in private healthcare expenditure. The graph below shows the total healthcare expenditure and breakdown of public and private expenditure between 2006 and 2011.

## Healthcare Expenditure Growth Trend in Malaysia, 2006-2011E



Source: Department of Statistics Malaysia, MOH Malaysia health facts 2007-2010, The World Bank, The WHO. Analysis by Frost & Sullivan.

### Sources of Healthcare Funding

The choice of healthcare treatment recorded in Malaysia is highly related to the availability of healthcare funding, which is typically determined by the employment medical benefit structure or the disposable income of the person.

Public healthcare system in Malaysia is heavily subsidised by the government, making the service in public healthcare facilities almost free to the majority of the public. Under the public healthcare system, civil servants, old-age pensioners, school children, and the very poor enjoy free medical and dental services in public healthcare facilities. Hence, they are among the major groups that seek public healthcare treatment. Privately employed persons pay a government-subsidised fee when seeking treatment and medication in public healthcare facilities.

Public healthcare facilities lack capacity and suffer from over-utilisation due to insufficient infrastructure investment. In 2009, the government expenditure per capita on healthcare was approximately RM 623.2 (US\$ 177.3) versus more developed neighbouring countries such as

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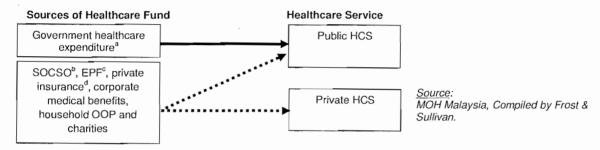
#### 7. INDUSTRY OVERVIEW (cont'd)

Singapore and Brunei, whose government healthcare expenditure per capita was US\$ 607 (RM 2,146) and US\$ 720 (RM 2,545) respectively<sup>10</sup>. Despite the government's intentions to increase capacity and improve public healthcare facilities, the budgetary constraints limit the speed and scale of these developments. Patients who utilise public HCS face overcrowding and long waiting lists for major surgeries and treatments, which can vary from 4 weeks to 6 months.

Private HCS on the other hand charge full medical fees to their patients, and can typically provide for surgeries within one week. Consultation charges by doctors are capped based on the Private Healthcare and Services Regulations 2006. For those employed in the private sector, the Employment Act 1955 entitles employees visiting the GP to be reimbursed or paid by the employer. Usually, this is provided by the private healthcare sector.

The following diagram illustrates the healthcare funding structure in Malaysia, for public and private HCS.

## Sources of Healthcare Funding in Malaysia, 2011



#### Notes:

- a. Government healthcare expenditure is typically from tax contributions channelled through annual budget allocations
- b. Social Security Organisation (SOCSO) fund through pooled contributions by employer and employee
- c. EPF retirement account by employer contributions and employee savings
- d. Private insurance receives premium from corporate or individual households

# 4.2.3 Regulatory Overview

The healthcare industry in Malaysia is highly regulated. The laws that have been established are fairly comprehensive, and cover all aspects of the HCS industry from licensing operations, to standards and guidelines for services, which include the quality of healthcare professionals and workers, equipment safety, fees structure and advertising prohibition and guidelines. In order to maintain standards and ensure the safety and protection of the general public, these laws and regulations place high requirements on the healthcare service sector in Malaysia. MOH Malaysia is the appointed authority responsible for regulating the HCS industry which includes determining the zoning of areas and issuance of operating licenses to the private HCS providers. The zoning of areas subjects private hospitals to proof a need or demand by the community for HCS, ensuring that there is equal distribution of hospitals within the country and to avoid limiting the concentration of hospitals to just certain areas. However, the issuance of new licenses in the same zone is subject to MOH Malaysia's policies and may be revised to accommodate for population growth. The acts that govern the private HCS industry include the *Private Healthcare Facilities and Services Act 1998* and the *Medicines (Advertisement and Sale) Act 1956 (Revised 1983)*.

All healthcare professionals and allied workforce in Malaysia are, by law, required to register with the respective regulatory boards in order to practice in Malaysia. The registering bodies are Malaysian Medical Council (MMC) for medical practitioners, the Malaysian Dental Council (MDC) for dental practitioners, the Nursing Board for nurses and the Midwives Board for midwives. Graduates from MOH Malaysia recognised institutions may register and enter the workforce directly whereas foreign graduates are subjected to examinations in order to register and enter the workforce in Malaysia.

<sup>&</sup>lt;sup>10</sup> The World Bank data

## 4.2.4 Supply Dynamics

#### Workforce

The supply of healthcare workforce in Malaysia has generally improved over the last 5 years from 2007 to 2011. Despite Malaysia having a steady supply of doctors and nurses, the ratio to population is still considered low when compared to developed countries. The following table shows the growth in the number of healthcare worker from 2006 to 2010, and the MOH Malaysia's projected workforce level in 2016.

## Healthcare Workforce in Malaysia, 2006, 2010 and 2016F

| Indicators                   | 2006         | 2010         | 2016F               |
|------------------------------|--------------|--------------|---------------------|
| Total Specialists            | 2,413 (2007) | 2,520 (2009) | 5,492 <sup>a</sup>  |
| Total Doctors                | 21,937       | 32,979       | 48,742 <sup>a</sup> |
| • Public                     | 13,335       | 22,492       | N/A                 |
| • Private                    | 8,602        | 10,550       | N/A                 |
| Doctors per 1,000 population | 0.82         | 1.16         | 1.67 <sup>b</sup>   |
| Total Nurses                 | 64,309       | 90,199       | N/A                 |
| • Public                     | 34,598       | 47,992       | N/A                 |
| Private                      | 13,044       | 21,118       | N/A                 |
| Nurses per 1,000 population  | 1.79         | 2.44         | 5.00 <sup>b</sup>   |

Source: MOH Malaysia website & Annual Report 2009, Social Statistics Bulletin Malaysia 2010, MOH Malaysia Health Facts 2006-2010

Notes:

a. MOH Malaysia forecast

The number of specialists in Malaysia is fairly small and is concentrated mainly in the private sector. This is even more prevalent in disciplines such as cardiology, orthopaedic surgery and obstetrics & gynaecology (O&G), and is the key driver for the general public to opt for private hospitals for the more complex surgeries and procedures. MOH Malaysia has set a target to double the number of specialists in Malaysia by 2016 in order to fulfil the healthcare needs of the population.

#### Selected Specialists in Malaysia, 2011

| Specialist Discipline  | Public | Private | Specialist Discipline     | Public | Private |
|------------------------|--------|---------|---------------------------|--------|---------|
| Medical Oncology       | 25     | 26      | Obstetrics & Gynaecology  | 88     | 289     |
| Cardiology             | 45     | 125     | Otorhinolaryngology (ENT) | 47     | 98      |
| Cardiothoracic Surgery | 21     | 25      | Ophthalmology             | 106    | 125     |
| Dermatology            | 25     | 43      | Anaesthesiology           | 154    | 201     |
| Orthopaedic Surgery    | 117    | 182     | Neurology                 | 22     | 27      |
| General surgery        | 118    | 171     | Neurosurgery              | 21     | 27      |
| Urology                | 25     | 50      | ;                         |        |         |

Source: National Specialist Register database retrieved on 3 Feb 2012.

Note: The above list is non-exhaustive and not limited to these disciplines.

Prior to the Health Plan 2011-2015, foreign healthcare professionals were prohibited by the MOH Malaysia from practising in Malaysia. With the relaxation of these policies and in order to fulfil the shortage of local talent in this area, Malaysia can expect more foreign and qualified healthcare professionals to enter the workforce.

b. MOH Malaysia's target as per the Health Plan 2011-2015

## Hospital Beds

There is a general shortfall of hospital beds in Malaysia. Malaysia's number of hospital beds per 1,000 population was 1.94 in 2010, which was lower than the OECD's average of 3.1. Using the OECD average as a benchmark, the hospital beds shortfall analysis is shown in the following table.

## Hospital beds projection and shortfall analysis, 2011E to 2015F

|                           | 2011E  | 2012F  | 2013F  | 2014F  | 2015F  |
|---------------------------|--------|--------|--------|--------|--------|
| Beds required (A)         | 88,970 | 90,520 | 92,070 | 93,620 | 95,170 |
| Projected beds (B)        | 57,409 | 60,440 | 63,313 | 65,729 | 68,079 |
| Beds shortfall (A-B)      | 31,561 | 30,080 | 28,757 | 27,891 | 27,091 |
| Beds per 1,000 population | 2.0    | 2.1    | 2.2    | 2.2    | 2.3    |

Source: Frost & Sullivan analysis.

<u>Note</u>: 2012-2015 hospital beds projection is based on actual hospital construction and expansion announcement on the media by the government and private companies.

## Major Development Projects by MOH Malaysia and the Private Sector (2012-2015)

In 2010, there were 2,833 public clinics and 145 public hospitals in Malaysia<sup>11</sup>. For primary care, approximately 80 new clinics have commenced operations between January 2010 and April 2011. An additional 50 clinics are expected to be built during the 10<sup>th</sup> Malaysia Plan (10MP) under the First Rolling Plan (RP1). Major ongoing projects which started during 2011 include the construction, upgrading or expansion of hospitals in Kuala Lumpur, Taiping, Seremban, Kota Bharu, Tampoi, Kangar, Kuala Terengganu, Kota Bharu, Rompin and the Sabah Medical Centre (Hospital Queen Elizabeth II). Other new hospital projects under way are in Lawas and Petra Jaya (Sarawak), Tuaran (Sabah) and Kuala Krai (Kelantan)<sup>12</sup>. These expansion and development projects are at different stages of completion and are expected to add at least 3,777 new hospital beds to the public healthcare sector during the period between 2012 and 2015.

In 2010, there were 7,954 private clinics and 217 private hospitals in Malaysia<sup>13</sup>. There were at least 24 new private hospital development projects throughout Malaysia that have been announced and expected to be operational within the period 2012 to 2015<sup>14</sup>, alongside several expansion plans for existing hospitals. These are at different stages of completion but are expected to add approximately 6,893 hospital beds in the private HCS sector during the period between 2012 and 2015. The new hospital developments are mainly concentrated in the Klang Valley, Johor and Melaka. As of Q1 2012, at least 2 of the hospitals announced have started operations, both located in the Klang Valley.

# New Private Hospitals by Region, 2012 to 2015

| Klang Valley <sup>b</sup> | 10 | 2,427 |
|---------------------------|----|-------|
| Johor                     | 5  | 1,140 |
| Melaka                    | 2  | 910   |
| Sabah                     | 1  | 500   |
| Others                    | 6  | 2,506 |
| Total                     | 24 | 6,893 |

#### Notes:

a. Additional beds include beds from new private hospitals planned and the expansion of current private hospitals

b. In Q1 2012, 2 new hospitals in the Klang Valley have started operations

<u>Source</u>: Company annual reports, websites and online media releases.

<sup>&</sup>lt;sup>11</sup> MOH Health Facts 2010

<sup>12</sup> Source: MOF Economic Report 2011/12, Chapter 4: Public Sector Finance

<sup>&</sup>lt;sup>13</sup> MOH Health Facts 2010

<sup>14</sup> Company annual reports, websites and media announcements

The following table shows the projected hospital beds for the public and private sector between 2011E and 2015F.

## Public and Private Hospital Beds Projection 2011E to 2015F

|                       | 2011E  | 2012F  | 2013F  | 2014F  | 2015F  | CAGR<br>2011E-<br>2015F |
|-----------------------|--------|--------|--------|--------|--------|-------------------------|
| Total Beds            | 57,409 | 60,440 | 63,313 | 65,729 | 68,079 | 4.4%                    |
| Public Hospital Beds  | 43,947 | 45,205 | 46,148 | 46,924 | 47,724 | 2.1%                    |
| Private Hospital Beds | 13,462 | 15,235 | 17,165 | 18,805 | 20,355 | 10.9%                   |

Source: Company annual reports, websites and online media releases. Compiled by Frost & Sullivan.

### 4.2.5 Demand Dynamics

#### Access to Healthcare Funds - Medical Insurance

One of the most important enablers in accessing healthcare is the accessibility to healthcare funds. Traditionally, those who seek treatment in a private healthcare facility pay OOP for the medical fees. The increasing availability of medical insurance packages in Malaysia has decreased the reliance on OOP spending for private HCS and has encouraged the transition from public to private HCS, in particular for the middle-income population. There were 27 registered medical insurance providers in Malaysia as at March 2012, out of which 9 of the companies also provide Life insurance policies. Examples of companies which provide general medical insurance include Kurnia Insurance (M) Berhad, MSIG Insurance (M) Berhad and ACE Jerneh Insurance Berhad, among others.

The growth in the insurance market indicates that the general public is increasingly accepting the benefits of subscribing to private insurance as part of the healthcare funding mix. The accessibility of funds for private HCS is largely dependent on the availability of competitive life insurance and general medical insurance offered in Malaysia subscribed by corporations or individuals. In 2010, the majority of the policies were individual policies (96.5%) and the remaining were group policies. In 2010, the written premium for general medical insurance was RM 643.5 million (US\$ 200.4 million), and is forecasted to grow to RM 1.5 billion (US\$ 490.7 million) by 2016. The following table illustrates the growth in general medical insurance net premium between 2006 and 2010 and the forecasted growth in 2016.

### General Insurance Written Premium (Medical) 2006, 2010 and 2016F

|                              | 2006  | 2010  | 2016F   | CAGR<br>(2006-2016F) |
|------------------------------|-------|-------|---------|----------------------|
| Written Premium (RM million) | 398.3 | 643.5 | 1,498.9 | 14.2%                |

Source: Annual Insurance Statistics (2006-2010), Bank Negara Malaysia. Forecasts by Frost & Sullivan.

# Growing Middle and High Income Population Segment

Malaysia has a growing middle and high income class population. A wealthier population generally aspires for better living conditions and better quality of healthcare. Malaysia has a high national savings ratio of approximately RM 281.1 billion or 34.5% of the Gross National Income (GNI) in 2011<sup>15</sup>. This provides an opportunity for the private HCS providers to align its service offerings to cater for this segment. The following table shows the percentage distribution of households based on income class for the years 2004, 2007 and 2009.

 $<sup>^{15}</sup>$ Based on current prices as sourced from the Ministry of Finance, Malaysian Economic Report, Fourth Quarter 2011.

### Percentage Distribution of Household by Income Class, Malaysia, 2004, 2007 and 2009

| Income Class                  | Ī    | Distribution of Househol | d (%) |
|-------------------------------|------|--------------------------|-------|
| and programs of the same      | 2004 | 2007                     | 2009  |
| Below RM 2,499 per month      | 56.1 | 49.1                     | 44.1  |
| RM 2,500 – RM 4,999 per month | 27.1 | 30.1                     | 31.7  |
| RM 5,000 and above per month  | 16.8 | 20.8                     | 24.2  |

Source: Department of Statistics Malaysia

## Iskandar Malaysia - Medical Hub

The Malaysian government has identified healthcare as one of the 6 economic growth drivers for Iskandar Malaysia (the other growth drivers being education, finance, creative industry, logistics and tourism), to be developed in the Nusajaya Flagship area which is situated to the West of Johor Bahru. The Nusajaya development spreads across a land area measuring 24,000 acres, and is one of the largest property developments in Southeast Asia and is projected to have a population of 500,000 by 2025.

Healthcare development plans in Nusajaya are as follows:

- The Afiat Healthpark development is under the ownership of UEM Land Bhd. The Afiat Healthpark hosts the Columbia Asia Nusajaya Hospital, an 82-bedded hospital, supported by other health facilities. The Columbia Asia Nusajaya Hospital commenced operations in June 2010.
- Medini Iskandar Malaysia a 2,230-acre international mixed-used development under a joint development between Global Capital and Development Sdn Bhd and Medini Central Sdn Bhd. The target population by 2014 is 50,000. The North Medini development will include the building of a 300-bed tertiary healthcare complex by the Parkway-Pantai group which is expected to be operational in end 2014.

The Iskandar development region, being in close proximity to Singapore has an advantage over other cities in Malaysia, and has the potential to emerge as the next medical travel hub in Malaysia. It is expected to cater to domestic demand as well as to medical travellers, particularly from Singapore which is an attractive market for the private HCS industry in Malaysia given its population size of 5.2 million. As the private healthcare cost for a single bed ward in Malaysia is comparative with Singapore's public B1 ward hospitals, it is anticipated that Singaporeans who utilise the B1 and C wards may look to hospitals in Iskandar as an alternative. (Refer to Section 3.3 Medical Travel – Malaysia for details).

# 1Care for 1Malaysia – 5 Years National Health Plan (2011-2015)

The 1Care for 1Malaysia is a national health reform plan announced during the 10th Malaysia Plan (10 MP). The main objective is to alleviate the challenges faced by the public healthcare sector which includes overburdened resources, increasing cost of medical supplies and the migration of specialists to the private sector, as well as the varying quality of healthcare across the public sector, through greater integration with the private sectors. The other objective is to provide the general public with greater access to the private healthcare sector, at the same time addressing the healthcare financing structure in order to ensure that the general public is not burdened by high OOP expenditure. The efforts outlined by the "5 Years National Health Plan (2011-2015)" include:

- Contracting out certain auxiliary health services, such as radiotherapy services and emergency purchase of MRI, Computed Tomography Scan (CT-scan) and Intensive Care Unit (ICU) services to private hospitals. This will reduce the public medical costs and provide the private sector with an opportunity to grow in the healthcare delivery market.
- Employment of private specialists on a sessional or honorarium basis
- The introduction of a Full-Paying scheme to several public hospitals, namely Hospital Putrajaya and Hospital Selayang, which now makes it possible for MOH Malaysia specialists to receive referrals from private hospitals at full paying patient rates

- The approval of locum practices for MOH Malaysia doctors, which makes it possible for MOH Malaysia doctors to now legally practice as locums in private clinics with their head of department's approval – this is to address the brain-drain situation
- To address the rising rate of lifestyle diseases though wellness campaigns and programmes to lead a healthier lifestyle.

## National Health Financing Scheme

The scheme is at the drafting stage and when implemented is expected to be mandatory for all Malaysians. It is to be funded through contributions from employees, employers and the federal government. The implementation of a national health financing scheme will relieve the government from the burden of subsidising healthcare, and channel their funds into investments in the public HCS infrastructure such as for capacity building, upgrading of current facilities and installing state-of-the-art medical equipment and systems, as well as focusing on other areas such as health awareness campaigns and research and development in healthcare. The scheme is expected to relieve the public healthcare system as those covered by the scheme may be allowed to opt for private HCS whereby the scheme may also be utilised. Nevertheless, the actual scheme is yet to be announced by the government.

### 4.2.6 Competitive Landscape

In 2011, there were 221 private hospitals in Malaysia. Many of the hospitals are part of a wider network of hospitals operated by several key service providers.

Private HCS providers may be categorised as for-profit or not-for-profit. In the for-profit private HCS category there are 7 major healthcare groups and at least 4 single entity hospitals that command the majority of the number of hospital beds in Malaysia. The following table lists the key for-profit HCS providers (group or single entity) based on the total number of beds available within their facilities.

Major a Private HCS Providers in Malaysia, 2011

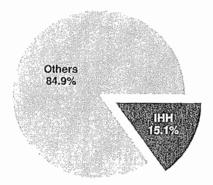
| Healthcare Group or Holding Company  | Number of<br>Hospitals | No. of MSQH / JCI<br>Accredited<br>Hospitals <sup>b</sup> | Estimated no. of Specialists | Location /<br>Region                            | Estimated<br>no. of Beds <sup>6</sup> |
|--|------------------------|---|------------------------------|---|---------------------------------------|
| KPJ Healthcare Bhd   | 20                     | MSQH: 10 hospitals  | 760                          | Peninsular<br>Malaysia, Sabah<br>& Sarawak      | 2,180                                 |
| Pantai Hospitals Sdn Bhd and<br>Gleneagles (Malaysia) Sdn<br>Bhd ( <i>Subsidiaries of Parkway</i><br>Pantai Limited) | 11                     | MSQH: 7 hospitals<br>JCI: 2 hospitals                     | >780                         | Peninsular<br>Malaysia                          | 2,010                                 |
| Columbia Asia Sdn Bhd  | 10 (2012)              | MSQH: 1 hospital  | 140                          | Klang Valley,<br>Iskandar, Taiping<br>& Sarawak | 695 (2012)                            |
| Sime Darby Healthcare Sdn<br>Bhd ( <i>Subsidiary of Sime Darby</i><br><i>Holdings Bhd</i> )                          | 2 (2012)               | MSQH: 1 hospital<br>JCI: 1 hospital                       | 94                           | Selangor  | 613 (2012)                            |
| Health Management<br>International Ltd   | 2                      | None  | 127                          | Johor Bahru and<br>Melaka                       | 498                                   |
| TDMC Hospital Sdn Bhd<br>(Subsidiary of TDM Bhd)   | 4                      | None  | 39                           | Terengganu,<br>Pahang & Klang<br>Valley         | 352                                   |
| Sunway Medical Centre  | 1                      | MSQH accredited   | 108                          | Selangor  | 350                                   |
| Prince Court Medical Centre<br>Sdn Bhd (Subsidiary of<br>Petronas)   | 1                      | MSQH accredited   | 83                           | Kuala Lumpur                                    | 300                                   |
| Putra Specialist Hospital Sdn<br>Bhd   | 2                      | None  | 80                           | Batu Pahat and<br>Melaka                        | 288                                   |
| Loh Guan Lye & Sons Sdn Bhd  | 1                      | MSQH accredited   | 57                           | Penang  | 265                                   |
| Island Hospital Sdn Bhd  | 1                      | None  | 47                           | Penang  | 240                                   |

<u>Note:</u> The list above excludes not-for-profit hospitals. The list above is non-exclusive and not limited to these players. Sources:

- Based on the number of beds.
- b. JCI website and the Malaysian Society for Quality in Health (MSQH) website. The MSQH information is correct as on 12 March 2012.
- c. The beds information in the table above was obtained on a best effort basis and as per published in the companies' own publication and/or websites, or announced in mainstream media. The term 'beds' may refer to licensed or operational beds.

In 2010, there were 13,186 private hospital beds in Malaysia. IHH's market share in Malaysia, based 1,993 licensed beds in 2010 was 15.1%. This ranks IHH as the second leading private HCS provider in Malaysia in 2010.

### IHH's Market Share by Number of Licensed Beds (Private), 2010

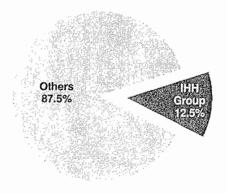


Source: MOH Malaysia, IHH, Analysis by Frost & Sullivan

## 4.2.7 Market Size (Private Hospital Industry Revenue)

In 2010, the private hospitals market size in Malaysia was estimated at RM 6,038 million (US\$ 1,880 million), having grown from RM 5,252 million (US\$ 1,494 million) in 2009. In 2010, IHH's market share by revenue was calculated to be 12.5%.

## IHH's Market Size Based on Private Hospitals Industry Revenue in Malaysia, 2010



Source: MOH Malaysia, IHH, Analysis by Frost & Sullivan

# 4.2.8 Industry Outlook / Prospects

Healthcare expenditure is forecast to reach RM 65.9 billion (US\$ 21.6 billion) in 2016, growing at a CAGR of 8.7% during the period 2011-2016. The ETP and 10MP, with the emphasis on healthcare, is expected to be a major driver for investments spurring a flurry of capacity building by both public and private sectors. As most new hospitals are expected to be operational during 2012 to 2016, the increase in private healthcare expenditure is also expected to be apparent during this time period. The public-private integration is expected to relieve the over utilisation of resources in the public sector as the ancillary services such as imaging and laboratory services may be outsourced to the private sector. CAGRs for the public and private expenditure during 2011 to 2016 are estimated at 7.1% and 9.8% respectively. The following table shows the healthcare expenditure forecast and the private hospitals market size based on revenue between 2011 and 2016.

Healthcare Expenditure Estimates and Forecast, 2011E to 2016F

| Year                | Total Healthcare Expenditure (RM million) | Public Healthcare<br>Expenditure<br>(RM million) |        | Private Hospitals<br>Market Size<br>(EM million) |
|---------------------|---|--|--------|--|
| 2011E               | 43,429                                    | 18,313   | 25,115 | 6,565  |
| 2012F               | 46,782                                    | 20,241   | 26,541 | 7,912  |
| 2013F               | 51,068                                    | 21,513   | 29,554 | 9,494  |
| 2014F               | 55,776                                    | 22,866   | 32,909 | 11,077   |
| 2015F               | 60,639                                    | 24,304   | 36,334 | 12,770   |
| 2016F               | 65,948                                    | 25,833   | 40,115 | 15,081   |
| CAGR<br>2011E-2016F | 8.7 %                                     | 7.1 %  | 9.8%   | 18.1%  |

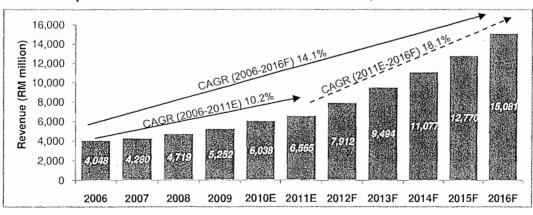
Source: Analysis and Forecast by Frost & Sullivan

The private hospital market size is forecast to grow to RM 15,081 million (US\$ 4,934 million) in 2016 at a CAGR of 18.1% during the period 2011 to 2016. Growth is anticipated to be higher during the forecast period (2012 to 2016) as a result of new hospitals opening during the time period. During this time, major driving factors for growth in revenue for private hospitals include:

- higher uptake of private insurance by middle income households which act as enablers to more complex treatments or procedures in private healthcare facilities,
- · rising medical costs which are transferred to patients, and
- growth in the medical travel industry generally seeking for certain complex procedures which are cheaper than in the neighbouring medical hubs of Singapore and Thailand.

This is in addition to the increase in utilisation of HCS in general as a result of population growth, ageing population and increasing lifestyle diseases. The following chart illustrates the private hospitals market size growth trend and forecast for the duration 2006 to 2016.

Private Hospitals Market Size Growth Trend and Forecast, 2006 to 2016F



Source: Analysis and forecast by Frost & Sullivan

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#### 4.3 TURKEY

## 4.3.1 Introduction and Background

According to the IMF's World Economic Outlook Report, Turkey is a newly industrialised country. Turkey's urbanisation rate has been on an upward trend increasing from 67.3% in 2006 to 69.7% in 2010.

### Socioeconomic Indicators, 2006 and 2010

| Indicators                               | 2006           | 2010    |
|--|----------------|---------|
| GDP (TL billion)                         | 758.4          | 1,254.6 |
| GDP per capita (TL) (current prices)     | 10,908         | 15,119  |
| Population (million)                     | 69.4           | 73.0    |
| 0-14 years (%)                           | 27.9           | 26.0    |
| 15-64 years (%)                          | 65.5           | 67.1    |
| 65 years and above (%)                   | 6.7            | 6.9     |
| Birth Rate (per 1,000 population)        | 18.6           | 17.5    |
| Infant Mortality Rate (per 1,000 births) | 20.6           | 10.1    |
| Life Expectancy – Female (Years)         | 75.6           | 76.8    |
| Life Expectancy – Male (Years)           | 71.2           | 71.8    |
| Total Employed (million)                 | 20.1<br>(2005) | 22.6    |
| Household Income Distribution:           |                |         |
| Top 40 percentile (%)                    | 67.0           | 65.8    |
| Bottom 20 percentile (%)                 | 17.3           | 18.4    |
| Urbanisation Rate (%)                    | 67.3           | 69.7    |

Turkey has a large productive population (aged between 15-64 years) and high employed segment, which contribute to the increasing wealth of population and a growing middle income group. The GDP per capita is generally higher than in most countries in the region. Turkey's large population base is rising as a result of a moderate birth rate and low infant mortality rate. The ageing population (aged above 65 years) accounted for 6.9% approximately of population in 2010 and is expected to increase with higher life expectancy and low mortality rate.

Turkey's national healthcare expenditure grew from TL 40.6 billion (US\$ 28.4 billion) in 2006 to approximately TL 74.4 billion

(US\$ 49.4 billion) in 2010, registering a strong CAGR of 14.0% during this period. The growth in healthcare infrastructure and facilities has spurred the demand for healthcare professionals.

The government introduced the 2003-2013 "Health Transformation Program" (HTP) in Turkey to address the shortage of doctors, healthcare facilities and increase the quality and efficiency of the healthcare system as well as to enhance the accessibility of healthcare facilities. Driven by the HTP, Turkey's number of hospital beds per 1,000 population increased from 2.65 in 2006 to 2.74 in 2010. Likewise, the number of doctors per 1,000 population increased from 1.51 in 2006 to 1.69 in 2010. In addition, the private healthcare sector has blossomed in Turkey and there have been noticeable improvements in the quality of public hospitals due to rising competition from private hospitals.

### Changing Lifestyle and Burden of Diseases

Rapid socio-economic development in Turkey has resulted in an increasing trend in non-communicable/lifestyle diseases such as coronary diseases, cancer, diabetes, hypertension, obesity and chronic obstructive pulmonary disease over the last 3 years. The key contributing risk factors for these diseases are urbanisation, mechanisation, reduced physical activity, an ageing population, air pollution, smoking and genetic predisposition.

| Prevalence of Selected Diseases(in millions) | 2009 | 2010 | 2011 |
|--|------|------|------|
| Coronary Disease                             | 3.6  | 3.8  | 4.1  |
| Cancer                                       | 0.6  | 0.7  | 0.7  |
| Diabetes                                     | 6.1  | 6.5  | 6.9  |
| Hypertension                                 | 17.0 | 18.0 | 19.2 |
| Obesity                                      | 14.5 | 15.2 | 15.9 |
| Chronic Obstructive Pulmonary Disease (COPD) | 4.5  | 5.0  | 5.5  |
| Source: MOH Turkey                           |      |      |      |

In 2010, lifestyle diseases such as coronary diseases, cancer and respiratory diseases accounted for more than 62% of the hospital deaths in Turkey. Given the inadequacy of public hospitals, the private healthcare sector has concentrated on secondary and tertiary healthcare, offering treatment for such lifestyle diseases. For instance, major industry players in the private healthcare sector such as Acibadem Health

Group, Anadolu Sağlık Merkezi (Health Group), Florence Nightingale Health Group and Memorial Health Group have all allocated resources to specialise in oncology and cardiovascular diseases.

#### Ageing population

The increasing ageing population is also signalling an increasing need for HCS, especially for the elderly. MOH Turkey statistics show that people above the age of 65 made up 6.9% of the population in 2010 and this segment is expected to reach 7.6% of the population by 2016. This factor will drive the demand for: the treatment of chronic diseases including cardiovascular diseases; the long-term management of diseases such as osteoporosis and dementia; and home care or home monitoring and geriatric care. These factors will exert increasing pressure on healthcare budgets as they require sophisticated and capital intensive treatment.

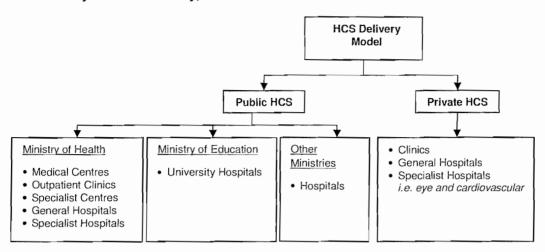
# 4.3.2 Overview of HCS model and funding

The major healthcare providers in Turkey are the Ministry of Health (MOH Turkey), the Social Security Institution, the Ministry of Education, the Ministry of Defence, the Ministry of Labour and Social Security and private healthcare institutions. MOH Turkey is the largest healthcare provider in Turkey and essentially the only provider of preventive HCS at a national level. It is also responsible for regulating the private HCS industry and issuing operating licenses to private healthcare facilities.

Primary HCS in Turkey is available at family health centres, maternal and child health and family planning centres, population health centres, cancer early diagnosis screening and training centres, medical centres, outpatient centres, private doctor offices and tuberculosis control dispensaries. MOH Turkey provides secondary HCS through general state hospitals and other public hospitals. For public tertiary HCS, University Hospitals primarily cater to the need of general public. There are also specialist hospitals that provide specific quaternary HCS such as heart related diseases and eye treatments. The healthcare facilities in the public sector are complemented by a smaller network of private facilities. The provision of private healthcare in Turkey is available via medical centres, outpatient centres, private doctor offices, general hospitals and specialist hospitals such as eye hospitals.

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#### HCS Delivery Model in Turkey, 2011



Source: Frost & Sullivan primary and secondary desktop research.

Turkey has a Universal Health Insurance (UHI) scheme that is provided by the Social Security Institution (*Sosyal Guvenlik Kurumu* - SGK). The UHI scheme provides basic healthcare coverage to all residents including foreigners who are working in the country through public hospitals. Those who are covered by SGK may also receive HCS in private hospitals that have agreements with SGK (either full or partial basis). In addition to the private hospitals, private medical centres may also enter into the agreement with SGK (full or partial basis).

There are two types of agreements between SGK and private hospitals as well as private medical centres - full SGK agreements and partial SGK agreements. Under the full SGK agreement, all units of the private hospitals can be utilised to serve SGK patients. In return, private hospitals may charge a premium (30% to 90%) on top of the SGK tariff, plus additional charges for amenities. Under the partial SGK agreement, private hospitals only need to provide cardiovascular surgery, cardiology, oncology, radiation oncology, organ and tissue transplantation, radio surgery, and emergency services. They may only charge a premium of up to 30% for these services to SGK patients. Even after accounting for such premiums, fees paid by full or partial SGK patients are generally lower than that of non-SGK patients. Individuals who seek additional medical services from the private healthcare which are not contracted under SGK need to pay their medical expenses OOP, if they do not have private health insurance coverage. Furthermore, the private hospitals are not bound by these price caps when serving non-SGK patients. Generally, private hospitals and private medical centres under partial SGK agreement are of higher quality compared to those with full SGK agreement because majority of these hospitals are located in major cities. They provide HCS to patients with higher income level who can afford OOP or private insurance payment. SGK patients receive only the basic services payment from the government whereas patients with private insurance coverage can receive a more comprehensive HCS from the private hospital at no additional cost.

Despite the availability of the UHI scheme, many employers subscribe to private health insurance schemes for their employees. This way, they can ensure that their employees receive quality treatment at private hospitals. Individuals in higher income groups may also personally subscribe to private health insurance to enjoy these benefits. In 2011, there were 27 private healthcare insurance providers in Turkey such as Acibadem Sağlık ve Hayat Sigorta A.Ş, Allianz, Ak Sigorta Anadolu and Yapı Kredi, among others, providing private insurance coverage to approximately 2.3 million people (approximately 3.1% of the total population). However, private health insurance is not mandatory.

According to MOH Turkey, SGK expenditure, including both public and private, accounted for 45.2% of the total healthcare expenditure in 2010, followed by public expenditure (20.9%), OOP expenditure (23.3%), non-profit organisations (8.8%) and private healthcare insurance (1.8%). The following diagram illustrates the payment structure for a healthcare expense in Turkey, for public and private HCS:

### Healthcare Expense Funding Structure in Turkey, 2011

Sources of Healthcare Funds

| Social Security Institution (Sosyal Guvenlik Kurumu – SGK) | Public HCS

| Private Insurance | Private HCS | Pr

- ---- Payment to hospitals with full SGK agreement
  - Payment to hospitals with partial SGK agreement

Source: MOH Turkey, Frost & Sullivan primary and secondary desktop research.

## 4.3.3 Regulatory Overview

The healthcare industry in Turkey is highly regulated. The laws and regulations that have been established are fairly comprehensive, and cover all aspects of the HCS industry including the provision of licenses for medical centres, outpatient centres, specialist centres and hospitals, guidelines for HCS as well as the quality of healthcare professionals and workers. The laws and regulations ensure that high standards are maintained and ensure the safety and protection of the general public.

## 4.3.4 Supply Dynamics

The growth in healthcare infrastructure and facilities has spurred the demand for healthcare resources including healthcare professionals and hospital beds.

#### Workforce

Even though the healthcare workforce in Turkey has improved in numbers from 2006 to 2010, the ratio to population is still considered low when compared to the OECD countries average. In order to improve the ratio, the government has passed a law enabling the employment of foreign healthcare professionals in private hospitals in 2012. This initiative will also support the medical travel industry in Turkey.

| Doctors and Nurses                     | 2006    | 2010    | CAGR (<br>2006-20 |
|--|---------|---------|-------------------|
| Total Healthcare Workforce             | 307,546 | 404,537 | 7.1               |
| Total Doctors                          | 104,475 | 123,447 | 4.3               |
| General Practitioners                  | 33,383  | 38,818  | 3.8               |
| Assistant Doctors                      | 18,224  | 21,066  | 3.7               |
| Specialists                            | 52,868  | 63,563  | 4.7               |
| Doctors per 1,000 population           | 1.51    | 1.69    | _                 |
| Total Nurses / Midwives                | 126,266 | 165,215 | 7.0               |
| Nurses / Midwives per 1,000 population | 1.82    | 2.26    | _                 |
| Total Others                           | 76,805  | 115,875 | 10.8              |

Source: MOH Turkey

Note: Others include dentists and allied healthcare workers

## Infrastructure

The number of hospital beds provides a measure of the resources available for delivering services to inpatients in hospitals. In the private sector, the number of hospital beds accounted for

approximately 14.0% of the total hospital beds in Turkey, recording a CAGR of 16.2% from 2006 to 2010. The following table shows the growth in number of hospital beds from 2006 to 2010, and Frost & Sullivan's projection up to 2016. The ratio for the number of hospital bed per 1,000 population is expected to approach 3.0 per 1,000 population.

|                                 | 2006    | 2007    | 2008    | 2009    | 2010    | 2011F   | 2012F   | 2013F   | 2014F   | 2015F   | 2016F   | CAGR 2006-<br>2016F |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------------|
| Total<br>Beds                   | 183,696 | 184,983 | 188,065 | 195,549 | 199,950 | 203,960 | 208,561 | 213,177 | 217,872 | 222,541 | 227,227 | 2.1%                |
| Public                          | 168,280 | 166,988 | 167,127 | 170,371 | 171,887 | 173,090 | 174,821 | 176,569 | 178,335 | 180,118 | 181,920 | 0.8%                |
| Private                         | 15,416  | 17,995  | 20,938  | 25,178  | 28,063  | 30,869  | 33,740  | 36,608  | 39,537  | 42,423  | 45,308  | 11.4%               |
| Beds per<br>1,000<br>population | 2.64    | 2.63    | 2.65    | 2.71    | 2.74    | 2.76    | 2.79    | 2.81    | 2.84    | 2.87    | 2.90    | N/A                 |

Source: MOH Turkey. Analysis and forecasts by Frost & Sullivan

#### HCS Licensina

In 2002, MOH Turkey established a commission to plan the future development of the Turkish HCS sector and as part of this, several procedures were introduced. Such procedures included the suspension of new issuance of hospital/outpatient clinic licenses, special unit permits for new applicants and approvals for applications to increase capacity in or transfer health personnel to hospitals/outpatient clinics until the planning commission becomes fully effective. Notwithstanding the above, private hospitals that obtained a pre-approval certificate before February 15, 2008 were allowed to pursue the obtaining of other licenses required to commence operations. Hospitals that applied for but were unable to obtain a pre-approval certificate before February 15, 2008 due to certain irregularities could re-apply for the pre-approval certificate subject to irregularities having been solved within 3 months from March 11, 2009. Should such hospitals have completed their applications for the pre-approval certificate before June 11, 2009, they are allowed to pursue the licensing procedure. Other than the above exceptions, MOH Turkey has taken the general approach of not issuing any new licenses.

There are three separate licenses that companies need to secure in order to participate in the Turkish HCS market:

- Companies need to first obtain the 'pre-approval' license which evidence that the architectural
  design of the building is suitable for the operation of hospital in accordance with relevant
  provision of the Turkish health regulations. In order to obtain a pre-approval certificate, the
  construction permit and the building use permit must be obtained from the relevant
  governmental authorities.
- Following the pre-approval certificate, the applicant must obtain a hospital 'opening certificate' from MOH Turkey within 3 years (or if need be, a longer term with prior consent of MOH Turkey) from the issuance date of the pre-approval certificate. The hospital opening certificate evidenced that the hospital's building, management and healthcare technical reports and services have met the requirement stipulated under the Turkish health regulations.
- Companies then need to obtain the final and main 'operational' license for the commencement
  of patient reception and treatment within six months following the issuance date of the hospital
  opening certificate.
- In addition to the above, Medical Centre Regulation regulates the medical centres, outpatient clinics and special units. All of these centres should be incorporated only by doctors or by companies whose shareholders are doctors. These entities need to obtain 'pre-approval' certificate and 'operational' certificate in order to commence operations.

The above mentioned regulations have made it difficult for existing or new players to build new greenfield hospitals. As a result, major HCS players in Turkey have been pursuing M&A activities to expand their market share as well as relocate their facilities to a more strategic location. MOH Turkey has also made a provision to allow the conversion of two medical centre licenses into a single operational hospital license. One medical centre can also be converted into hospital if the qualifications satisfy the regulation terms and conditions. These developments are expected to aid the consolidation of the HCS industry in Turkey. Such expansion plans are also subject to the approval of the commission for planning established by the MOH Turkey and the applications for these transactions must be filed to the Ministry of Health until March 11, 2013. Furthermore, while

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### 7. INDUSTRY OVERVIEW (cont'd)

the Hospital Regulation permits these expansion plans as being subject to the approval of the commission, the commission is likely to allow expansion plans, especially greenfield facilities, only in developing or underdeveloped cities.

### 4.3.5 Demand Dynamics

## Access to Healthcare Funding - Medical Insurance

Access to healthcare funds is an important driver for private healthcare in Turkey. Traditionally, those who seek quality treatment in a private healthcare facility pay OOP for their medical fees. In 2011, the number of people with private health coverage had almost doubled from 1.28 million in 2008 to 2.28 million, even though the total insurance premium collection only increased by 46.1% from TL 1.17 billion (US\$ 898.3 million) in 2008 to TL 1.71 billion (US\$ 1.02 billion) in 2011. This implied that increasing portions of the Turkish population are covered by private health insurance as insurance premiums are becoming more affordable to the general public.

### Demand for Quality Services

The private sector plays a critical role in expanding the accessibility of healthcare coverage in Turkey. The demand for health services increases every year. The number of inpatients visiting private hospitals increased from 1.2 million in 2006 to over 2.7 million in 2010 (22.5% CAGR). In 2010, the number of private inpatients accounted for 25.5% of the total inpatients in Turkey. Many of them are seeking HCS from private hospitals to avoid long waiting time in public hospitals in addition to receiving better quality services and treatments.

## Health Transformation Program (HTP)

MOH Turkey formulated the HTP to improve the quality and efficiency of the healthcare system as well as to enhance access to healthcare facilities. This has had a positive impact on the private healthcare sector as it is expected to divert more patients to private hospitals. Under the HTP priorities, MOH Turkey has set and implemented among others, the following critical initiatives:

- Implementation of Universal Health Insurance (UHI): The three main social security systems, Social Insurance Institution (SSK), Pension Fund for Civil Servants (Emekli Sandigi) and Social Security Institution for the self-employed (Bag-Kur), were combined under SGK, resulting in only one payment agency for healthcare. This has resulted in the expansion of health insurance coverage from 40% of the population in 2007 to approximately 90% in 2011.
- Establishment of Family Doctor Pilot Project: In December 2004, the Turkish government introduced the Family Doctor Pilot Project with the goal to increase the ratio of one family doctor per 2,000 population by 2023. Under this pilot project, individuals who participate in the UHI system will be registered with a primary care family doctor. They would need to visit that particular doctor before proceeding to a hospital for secondary care. Individuals who visit a hospital without referrals from a primary care doctor will likely incur additional charges. Nevertheless, this initiative is still voluntary at the moment. Upon full enforcement, this project is expected to reduce the burden on public hospitals.
- Expansion of SGK coverage to private hospitals: In 2007, MOH Turkey extended SGK's healthcare coverage to include private hospitals with the aim of alleviating the burden on public hospitals by encouraging patients to seek medical treatments in the private sector. Patients seeking basic treatments in both public and private hospitals (with SGK agreements) are now covered under the SGK scheme. However, patients who are seeking better amenities or specialised treatment in private hospital that are not covered under SGK have to pay the premium price charged by private hospitals through OOP expenditure or private health insurance. The expansion of the SGK coverage is expected to encourage the migration of patients from public hospitals to private hospitals with SGK agreements.

### Government Incentives

In November 2011, the government announced a statutory decree to establish tax-free health zones in Turkey. Currently, investors who invest a minimum of TL50 million in the healthcare industry enjoy a corporate tax rate of between 2% and 10%. Furthermore, under a new plan, the government will also contribute to a social security premium for the employers for up to 7 years. These investment initiatives are designed to boost investment in the healthcare industry.

#### Allowance of Foreign Health Professionals

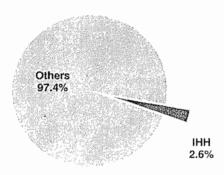
In February 2012, the government passed a law enabling the employment of foreign health professionals in private hospitals. Foreign health professionals with at least a diploma in a medical

or allied health programme and a good command of the Turkish language are allowed to practice in private healthcare facilities, save for dentists, pharmacists and midwifery.

## 4.3.6 Market Size (Private HCS Industry Revenue)

The private HCS market size in Turkey has grown from TL 17.6 billion (US\$ 12.3 billion) in 2006 to an estimated TL 28.3 billion (US\$ 18.8 billion) in 2010, recording a CAGR of 12.6%. In 2010, IHH's market share by revenue was 2.6%.

IHH's Market Size Based on Private HCS Market Size in Turkey, 2010



Source: Analysis by Frost & Sullivan

## 4.3.7 Competitive Landscape

The major healthcare providers in the private sector, with a focus on hospitals with partial SGK and/or without SGK agreements, are summarised below in alphabetical order.

Major Industry Players with Partial SGK / Non SGK Agreements in Turkey, 2011

| Major Private<br>Hospitals Group            | Hospital<br>Networks                                | No. of<br>Hospitals<br>with Partial<br>SGK<br>agreements<br>(Estimated<br>no. of beds) | No. of<br>Hospitals<br>Without SGK<br>agreements<br>(Estimated<br>no. of beds) | No. of JCI<br>Accredited<br>Hospitals<br>(Estimated no.<br>of beds) | Estd<br>Number<br>of Total<br>Beds | Estd<br>Number of<br>Beds (Non<br>SGK /<br>Partial SGK)<br>– Excludes<br>Full SGK |
|---|---|--|--|---|------------------------------------|---|
| Acibadem Health<br>Group                    | 13 hospitals <sup>a</sup> , 9<br>medical<br>centres | 8 (1,046)  | 1 (100)  | 6 (881)   | 1,572                              | 1,146   |
| Anadolu Sağlık<br>Merkezi (Health<br>Group) | 1 hospital, 2<br>medical<br>centres                 | 1 (222)  | 0  | 1 (222)   | 222                                | 222   |
| Bayındır Health<br>Group                    | 3 hospitals, 1<br>medical centre                    | 2 (239)  | 1 (121)  | 2 (242)   | 360                                | 360   |
| Florence<br>Nightingale Health<br>Group     | 3 hospitals, 1<br>medical centre                    | 3 (550)  | 0  | 3 (550)   | 550                                | 550   |
| Memorial Health<br>Group                    | 4 hospitals, 2<br>medical<br>centres                | 3 (475)  | 0  | 2 (332)   | 615                                | 475   |
| Universal Health<br>Group                   | 14 hospitals  | 1 (289)  | 6 (631)  | 1 (289)   | 1,500                              | 920   |

Source: Compiled by Frost & Sullivan

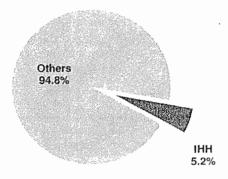
Note:

- a. Acibadem Health Group is currently in the process of acquiring Jinemed Hospital (with 23 beds) and Jinemed Medical Centre, which are not included in the table above.
- b. This list is non-exhaustive and not limited to these players. The list excludes private hospital groups having hospitals with full SGK agreements.
- c. The beds information in the table above was obtained on a best effort basis and as per published in the companies' own publication and/or websites, or announced in mainstream media. The term 'beds' may refer to licensed or operational beds.

In addition to the above, hospital groups like Acibadem Saglik Hizmetleri ve Ticaret A.S., Memorial Health Group and Universal Health Group also include hospitals with full SGK agreements in their network. Some of the other major hospital groups that operate hospitals with full SGK agreements include Medical Park Health Group (comprising 17 hospitals and 2 medical centres with approximately 2,450 beds); Medicana Health Group (comprising 6 hospitals and 2 medical centres with approximately 1,170 beds) and BSK (Medline - comprising 6 hospitals with approximately 550 beds), among others.

In 2010, there were approximately 28,063 private hospital beds (encompassing hospitals with full SGK, partial SGK and non SGK agreements) in Turkey. IHH's market share in Turkey, based on the number of beds was 5.2%. Given the fragmented nature of the private HCS market (including full SGK, partial SGK and non-SGK), this ranks them as one of the leading private HCS provider in Turkey.

## IHH's Market Share by Number of Beds (Private) in Turkey, 2010



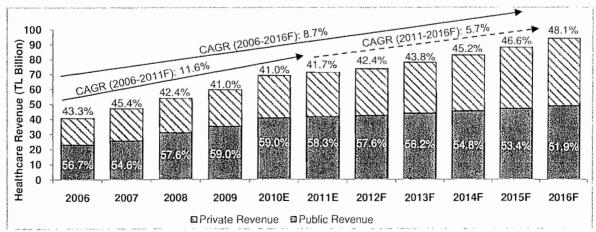
Source: Compiled by Frost & Sullivan

#### 4.3.8 Industry Outlook / Prospects

The healthcare market in Turkey is expected to grow as a result of the implementation of the UHI scheme, increasing annual income, health awareness, ageing population, as well as the growing medical travel industry. All these factors are expected to lead to higher healthcare spending in Turkey which is estimated to reach TL 186.1 billion (US\$ 103.6 billion) in 2016 from TL 44.1 billion (US\$ 30.8 billion) in 2006 at a CAGR of 15.5%.

Private hospitals are expected to continue to grow in the healthcare market. M&A activities in the private healthcare sector are also expected to continue to increase as major players continue to grow and expand, further consolidating the market. Due to the license restrictions imposed by the government for building new hospitals, fewer new entrants / industry players are expected in the short to medium term from 2012 to 2015.

Private HCS Market Size Growth Trend and Forecast, 2006 to 2016F



Source: MOH Turkey, Analysis and Forecast by Frost & Sullivan.

#### 4.4 INDIA

## 4.4.1 Introduction and Background

According to the IMF, India's nominal GDP rose from US\$ 0.9 trillion in 2006 to US\$ 1.5 trillion in 2010. The GDP per capita rose from US\$ 791.0 in 2006 to US\$1,265.0 in 2010. The population in India was estimated to be approximately 1.2 billion in 2010, making India the second-most populous country in the world, after the PRC. 4.9% of India's population was above 65 years of age in 2010. According to the World Bank, the adjusted national income per capita<sup>16</sup> of India was US\$ 1,024.0 in 2009, up from US\$ 742.0 in 2006 at a CAGR of 11.3%. The literacy rate of India went up from 64.8% of the total population in 2001 to 74.0% in 2011 showing an increase of 9.2 percentage points. With an increased national literacy rate and increasing access to information on HCS on the Internet and various interactive forums, there is a rapid increase in awareness regarding HCS across all age groups. According to the Associated Chambers of Commerce and Industry of India (ASSOCHAM), India's medical travel industry is also expected to grow from approximately US\$ 333.0 million in 2008 to US\$ 2.1 billion by 2015 at a CAGR of over 30.0%. With strong economic growth, a burgeoning population with rising purchasing power, increasing literacy rates and expected growth in medical travel, India is emerging as a highly attractive market for healthcare delivery.

#### Burdens of diseases in India

According to the WHO and World Economic Forum (WEF), the income loss to Indians due to lifestyle diseases including coronary diseases, strokes, cancer, diabetes and respiratory infections was approximately US\$ 8.7 billion in 2005, and is projected to reach US\$ 54.0 billion in 2015. The rise in patient volumes driven by such lifestyle diseases and the increasing cost of treatment are expected to drive the revenue of participants in the healthcare delivery industry.

| Prevalence of selected diseases                 | 2006        | 2010        | 2015F       |
|---|-------------|-------------|-------------|
| Coronary Heart Disease                          | 37,871,227  | 46,968,695  | 61,522,343  |
| Stroke  | 1,286,000   | 1,450,804   | 1,667,372   |
| Diabetes  | 32,265,639  | 37,671,965  | 45,809,149  |
| Chronic Asthma                                  | 28,173,000  | 31,054,659  | 34,399,180  |
| Chronic Obstructive Pulmonary<br>Disease (COPD) | 17,020,000  | 18,851,985  | 21,603,800  |
| Cancer  | 2,060,174   | 2,243,647   | 2,496,133   |
| Hypertension                                    | 108,507,801 | 118,051,148 | 139,361,226 |

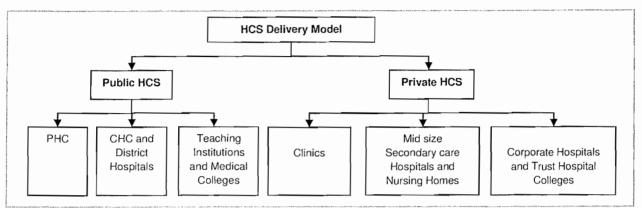
Source: Indian Council of Medical Research (ICMR)

## 4.4.2 Overview of HCS model and funding

The HCS delivery system in India is divided into public and private HCS delivery segments. Each of these segments provides primary, secondary and tertiary care to the population. The public segment focuses on primary and secondary care and caters mainly to the rural population due to its affordability. The private segment focuses on secondary and tertiary care and caters mainly to the urban population with a focus on the metropolitan, tier-1 and tier-2 cities in India.

<sup>&</sup>lt;sup>16</sup> Adjusted net national income is Gross National Income (GNI) minus consumption of fixed capital and natural resources depletion.

## HCS Delivery Model in India, 2011



Source: Compiled by Frost & Sullivan

Note: CHC and PHC stand for Community Health Centre and Primary Health Centre respectively

Within the public segment, the government in India has developed large numbers of PHC, which focus on providing immunisation, treatment for malnutrition, pregnancy and child birth as well as treatment of common illnesses, to cater to the primary healthcare needs of the rural population.

In India, approximately 70.0% to 80.0% of the total healthcare needs are catered for by the private segment by healthcare expenditure, as evident in table below (Please note that capital expenditure is not considered). This is as a result of limited government healthcare expenditure due to central and state government deficits and the government efforts to promote the growth of the private healthcare segment through measures such as introduction of tax incentives and land allocation. Generally more than 80.0% of private healthcare expenditure is from OOP expenditure.

Within the private segment, secondary and tertiary care is provided by private HCS providers, which can be further categorised into the following two segments:

- Private corporate hospitals, which are hospital chains operated by healthcare groups such as Apollo Hospitals, Fortis Healthcare and Manipal Health Systems.
- Private hospitals include unorganised private segment hospitals, which are owned and run by individual doctors or group of doctors.

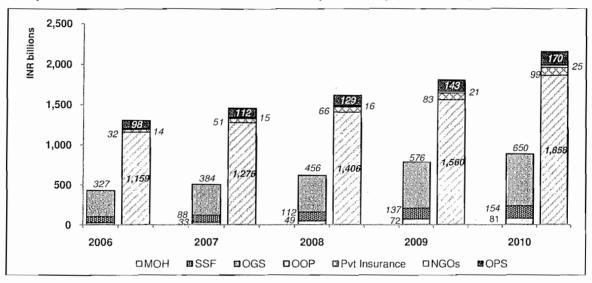
# India Healthcare Expenditure, 2006 to 2010

| Healthcare<br>Expenditure | 2006      | 2007      | 2008      | 2009      | 2010      | CAGR(%)<br>(2006-2010) |
|---------------------------|-----------|-----------|-----------|-----------|-----------|------------------------|
| Total (INR million)       | 1,734,068 | 1,961,102 | 2,234,230 | 2,591,553 | 3,037,569 |                        |
| Public<br>Contribution    | 430,385   | 505,993   | 617,588   | 784,584   | 886,140   | 19.8                   |
| Private<br>Contribution   | 1,303,683 | 1,455,109 | 1,616,642 | 1,806,969 | 2,151,429 | 13.3                   |
| Public as a % of total    | 24.8      | 25.8      | 27.6      | 30.3      | 29.2      | - 1                    |
| Private as a % of total   | 75.2      | 74.2      | 72.4      | 69.7      | 70.8      | - !                    |
| Total as a % of GDP       | 4.0       | 4.0       | 4.0       | 4.2       | 4.1       | -                      |

Source: The WHO Healthcare Expenditure Database. Projection and analysis by Frost & Sullivan

The chart below shows the public and private healthcare expenditure further classified into their respective components.

## Components of Public and Private Healthcare Expenditure (in INR billion), 2006 to 2010



Source: The WHO Healthcare Expenditure Database Notes:

1) <u>Public Expenditure Components</u>: MOH (Direct subvention by MOH India), SSF (Social security funds) and OGS (Other government spending). The breakdown of OGS is not available.

2) <u>Private Expenditure Components</u>: OOP expense, Private Insurance, NGOs (Contribution from non-profit organisations) and OPS (Other private spending). The breakdown of OPS is not available.

a) The MOH and NGO components are very small and not visible in the chart above. The corresponding data is given below:

| INR billions | 2006 | 2007 | 2008 | 2009 | 2010 |
|--------------|------|------|------|------|------|
| MOH          | 28   | 33   | 49   | 72   | 81   |
| NGOs         | 14   | 15   | 16   | 21   | 25   |

## 4.4.3 Regulatory Overview

In general, the Indian Government has found it difficult to regulate the healthcare sector in India adequately. Despite the existence of regulatory frameworks, effective enforcement and implementation remains challenging for both the central and state governments. However the government has, over time, begun to improve implementation of the regulatory framework, for example, increasing the number of common bio-medical waste treatment plants and approving more private incineration licenses so as to support the operations of HCS providers in India. The key policy maker in India is the Central Council of Health and Family Welfare. Key implementing agencies include the Union Ministry of Health and Family Welfare and Directorate General of Health Services (DGHS).

#### 4.4.4 Supply Dynamics

Generally, doctors in India are sourced domestically. According to the Central Bureau of Health Intelligence (CBHI), India had approximately 300 medical colleges and 290 dental colleges with a total admission of 34,595 and 23,520 respectively in 2010. The existence of such educational infrastructure is important to meet the growing demand for doctors and other healthcare professionals in India. The majority of key specialists in India have foreign degrees and are largely concentrated in urban private hospitals.

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### INDUSTRY OVERVIEW (cont'd)

# Supply-demand gap of trained hospital staff and number of beds in India

According to the Indian Brand Equity Foundation (IBEF)<sup>17</sup>, an additional 0.7 million doctors will be required by 2025 to reach a recommended ratio of 1 doctor per 1,000 people. To maintain the current nurse-to-doctor ratio of 2.2, an additional 1.6 million nurses will be needed by 2025. To achieve the recommendation of 2 beds per 1,000 people by 2025, India needs to make up for a shortage of approximately 1.75 million beds. The projected need for doctors, nurses and beds demonstrates the size of the demand-supply gap in the healthcare industry in India.

#### Healthcare Infrastructure Performance Indicators

| Indicators<br>Total Healthcare Infrastructures | 2006   | 2010      |
|--|--|-----------|
| Public Hospitals including CHC                 | 7,663  | 12,760    |
| Private Hospitals including Nursing Homes      | 12,739   | 22,000    |
| Public Clinics                                 | 168,986  | 173,795   |
| Total Hospital Beds*                           | MANAGEMENT CO. S. C. |           |
| Public   | 492,698  | 576,793   |
| Private .                                      | 493,118  | 591,641   |
| Total Healthcare Workforce**                   |  |           |
| Total Doctors                                  | 1,349,521  | 1,564,040 |
| Nurses / Midwives                              | 1,402,297  | 1,698,384 |
| Allied workers (Health Assistants & Workers)   | 239,521  | 282,609   |

Source: Central Bureau or Health Intelligence (CBHI), The WHO, Ministry of Health and Family Welfare (MOHFW)

Notes: \* The total beds have been derived based on 0.9 beds per 1,000 populations as per the WHO. Public bed numbers are as per CBHI.

#### 4.4.5 Demand Dynamics

#### Faster Economic Growth and Greater Urbanization

The high economic growth of around 8.4% in 2011 is expected to increase the middle-class population in India. With higher disposable incomes, the Indian population is likely to increase their spending on HCS. This is likely to favour private HCS providers, who are well positioned in secondary and tertiary care, given the inadequacy of public healthcare infrastructure.

#### Growing Medical Travel Industry

The Indian government promotes the growth of the medical travel industry in India by offering tax breaks and export incentives to participating hospitals as well as expedited clearance of medical visas. Some of the major countries to contribute to the medical travel revenues in India are the United States, Western Europe, Middle East, Africa, Southeast Asia and Australia. Some of the major specialities, where India has seen significant in-flow of patients, are cardiovascular, orthopaedic, cosmetic surgery, dental treatments and ophthalmic treatments. The growing medical travel market is likely to primarily benefit the private healthcare segment as they provide majority of secondary and tertiary HCS due to greater demand by medical travelers for advanced medical treatments.

## Increased Coverage of Health Insurance

The private health insurance segment in India is one of the fastest-growing sources of healthcare expenditure in India and is making healthcare more affordable to the population. Patients with

<sup>\*\*</sup> Information on the split of total healthcare workforce into public and private segment is not publicly available.

<sup>&</sup>lt;sup>17</sup> India Brand Equity Foundation (IBEF) is an Indian organisation that collects collates and disseminates accurate, comprehensive and current information on India. IBEF is a public-private partnership between the Ministry of Commerce, government of India and the Confederation of Indian Industry (CII) with the primary objective of building positive economic perceptions of India globally.

health insurance are more likely to visit private hospitals rather than public hospitals. Hence, the greater penetration and growth of the health insurance sector in India is expected to drive the private HCS industry segment. Insurance products have also increased in variety. Health insurance players have introduced new products covering dental diseases and expenses, diabetes, Human Immunodeficiency Virus (HIV), cancer, pre-existing diseases, outpatient charges and prescribed drugs.

## India Healthcare Expenditure by source, 2006 and 2010

| Year             | Total Healthcare<br>Expenditure<br>(INR million) | OOP Expenditure<br>(INR million) | OGS Expenditure<br>(INR million) | Private Health<br>Insurance<br>(INR million) |
|------------------|--|----------------------------------|----------------------------------|--|
| 2006             | 1,734,068  | 1,159,000                        | 327,492                          | 32,087                                       |
| 2010             | 3,037,569  | 1,857,851                        | 650,466                          | 98,884                                       |
| CAGR (2006-2010) | 15.0%  | 12.5%                            | 18.7%                            | 32.5%  |

<u>Source</u>: The WHO Healthcare Expenditure Database <u>Note</u>: The breakdown of total expenditure is not exhaustive

## 4.4.6 Competitive Landscape

Major Private HCS Providers in India, 2010 and 2011<sup>a</sup>

| Names of<br>hospital<br>groups       | Profile   | Hospital<br>network | JCI<br>Accreditation | Estd<br>number of<br>licensed<br>beds    | Estd<br>Revenue<br>FY 2010<br>(US\$<br>milllon) |
|--------------------------------------|---|---------------------|----------------------|--|---|
| Fortis<br>Healthcare                 | Specialties: Cardiology, Brain and Spine,<br>Neurology, Minimal Access Surgeries,<br>Orthopaedic, Nephrology and Urology  | 68                  | 4                    | 10,800<br>(4,100<br>operational<br>beds) | 251.0   |
| Apollo<br>Hospitals                  | Specialties: Cardiology, Oncology,<br>Orthopaedics, Nephrology, Urology,<br>Neurosciences and Spine   | 51                  | 5                    | 8,276 (7,762<br>operational<br>beds)     | 340.0   |
| Narayana<br>Hrudayalaya <sup>b</sup> | Specialties: Cardiology, Neurology,<br>Paediatrics, General Medicine,<br>Gastroenterology, General surgery, Bone<br>Marrow Transplant, Nephrology and<br>Urology                      | 13                  | 1                    | >5,500                                   | 80.08   |
| Manipal Health<br>Systems            | Specialties: Cardiology, Nephrology,<br>Urology, Neurology, Oncology, Liver and<br>Digestive, Sports and Exercise Medicine,<br>Andrology and Reproductive Services                    | 15                  | None                 | >4,300                                   | 170.0   |
| Global Hospital                      | Specialties: Liver Transplant, Bariatric<br>Surgery, Cosmetic Surgery, Bone Marrow<br>Transplant, Spine surgery, Heart<br>Transplant, Hip / Knee Replacement and<br>Kidney Transplant | 9                   | None                 | >2,000                                   | 58.0  |
| Care Hospital                        | Specialties: Cardiology, Oncology, Urology,<br>Nephrology, Orthopaedics, Critical and<br>Gastroenterology   | 11                  | None                 | 1,760                                    | 79.0  |
| Max<br>Healthcare                    | Specialties: Joint Replacement Surgery,<br>Neurosurgery, Cardiology, Spine,<br>Laparoscopic Surgeries, Gastroenterology,<br>Oncology, Ophthalmology and IVF                           | 10                  | None                 | >1,300                                   | 78.0  |
| Medanta<br>Medicity                  | Specialties: Cardio Thoracic Surgery, Neuro Sciences, Orthopaedics, Transplants   | 1                   | None                 | 1,250                                    | N/A   |
| Healthcare<br>Global <sup>c</sup>    | Specialties: Oncology   | 25                  | None                 | >1,150                                   | 33.8  |
| Columbia Asia                        | Specialties: Liver Transplant & Surgical<br>Gastroenterology, Intestine Transplant,<br>Paediatric Surgery, Intervention Cardiology,<br>Cardiothoracic and Vascular Surgery            | 7                   | None                 | 760                                      | 21.5  |

Source: Hospital Annual Reports, Websites, Primary interviews by Frost & Sullivan

Notes: N/A denotes data is not available

a) List is sorted by the estimated total beds in descending order.

b) Narayana Hrudayalaya operates as a trust run hospital group.

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### 7. INDUSTRY OVERVIEW (cont'd)

c) All Healthcare Global facilities are cancer centres.

Hospital groups such as Apollo Hospitals, Fortis Healthcare and Manipal Health Systems occupy a large share in the India private healthcare industry by revenue. Groups such as Max Healthcare, Healthcare Global and Columbia Asia, although small in market share by revenue, are growing at a rapid pace.

Many state governments such as the ones in the states of Maharashtra, Andhra Pradesh and Karnataka are also collaborating with the private sector through Public Private Partnerships (PPP) models to improve operational efficiencies. For example, partnership initiatives range from superspecialty care hospitals (Seven Hills Hospital in Mumbai and Apollo Hospital in Raichur) to primary care hospitals (Karuna Trust in Karnataka).

#### 4.4.7 Industry Outlook / Prospects

Moving forward, at an industry level, there is an emergence of medical cities such as Medanta Health Systems in New Delhi and Seven Hills Hospital in Mumbai, to name a few. In our opinion, such medical cities fit market needs of the growing middle income population in India. There is also an emergence of premium healthcare hospitals that serve the high income population largely concentrated in the urban areas, especially the large metros. These hospitals are mainly tertiary in nature, fully single suite with premium services and located in key residential and commercial districts such as Juhu in Mumbai, Saket in New Delhi and Jayanagar in Bangalore.

Private hospitals are likely to upgrade their services for medical treatment and diagnostic services in order to provide one stop HCS to domestic and international patients. In order to improve the quality of HCS, private hospitals are likely to outsource support service departments like laboratory, pharmacy and radiology.

Moreover, there is a rising demand for quaternary and tertiary care hospitals which focuses on lifestyle diseases and speciality treatment like neurology, cardiology, orthopaedics and oncology. There is a large market gap and opportunities exist for private HCS players in tier-2 cities, where the demand and supply gap is significant, largely driven by the rising purchasing power. Furthermore, an increasing trend of horizontal integration is expected wherein existing players will expand by either acquiring competitor players or adding more hospital beds. This corresponds to a rapid growth in the Indian HCS industry over the next 5 to 10 years from 2012. Hence, focusing on building new private healthcare facilities at strategic locations in India would be beneficial in the long term for private HCS players.

Private Equity (PE) investments in India healthcare sector have also witnessed significant growth in recent years and the trend is expected to continue. In 2010, the total PE and venture capital investment in Indian healthcare was nearly US\$ 600.0 million as compared with nearly US\$ 300.0 million in 2009. The most recent healthcare related PE investment in India is the investment made by the government of Singapore Investment Corporation Pte Ltd. (GIC) in India's eye and dental care provider Vasan Health Care Pvt. Ltd at US\$ 100.0 million for a minority stake in March 2012.

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#### 4.5 THE PRC

#### 4.5.1 Introduction and Background

The PRC's GDP expanded from CNY 21.6 trillion (US\$ 2.7 trillion) in 2006 to CNY 39.8 trillion (US\$ 5.9 trillion) in 2010, making it the second largest economy in the world in 2010. The country's GDP growth is mainly driven by its agriculture, services and manufacturing industries. Its GDP per capita increased from CNY 16,456 (US\$ 2,066) in 2006 to CNY 29,706 (US\$ 4,393) in 2010 at a CAGR of 15.9%. The PRC's population was approximately 1.3 billion in 2010, making it the most populous country in the world. Approximately 119.2 million people (8.9% of total population) are above 65 years of age.

According to the IMF's World Economic Outlook Report, the PRC is a newly industrialised country. The country's urbanisation rate has been on an upward trend, increasing from 42.5% in 2005 to 47.0% in 2010. Going forward, UN forecasts the PRC's urbanisation rate to reach approximately 51.1% in 2015. The number of employed workers in the PRC grew from 758.0 million people in 2005 to 780.0 million people in 2010.

The healthcare industry in the PRC has experienced strong growth in the last decade from 2001 to 2011. Since the PRC's accession to the World Trade Organisation (WTO) in 2001, the country has been an attractive destination for foreign investment. The increase in domestic demand and the continuous rise in exports have contributed to growth in the healthcare industry. Going forward, the government's initiatives to reform the healthcare system will continue to drive growth.

The following chart shows the evolution of the PRC's healthcare system:

# Evolution of the PRC's Healthcare System

| Government Involvement                                  | Market Economy 1970s – 2000s   | Government involve   | ement  |
|---|--|--|--|
| The PRC introduced universal health insurance coverage. | The PRC practiced market socialism and witnessed rapid growth in its health sector particularly in city areas. Coverage of public health insurance declined to 7% in 1999. | The healthcare system in<br>the PRC was unprepared<br>to handle the SARS<br>pandemic, prompting the<br>government to revisit its<br>health policies. | The PRC introduced<br>new Healthcare<br>Reform Plan to<br>provide universal<br>health insurance<br>coverage. |

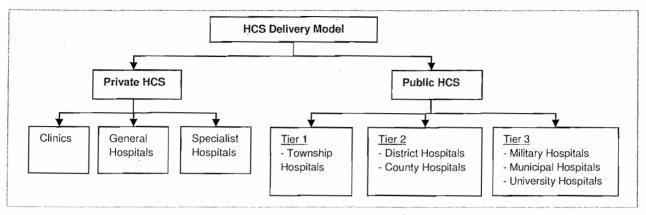
Source: Compiled by Frost & Sullivan

The PRC's National Ministry of Health (MOH PRC) and the Shanghai Municipal Government built the Shanghai International Medical Zone (SIMZ) in 2005, to support Shanghai's aim of building a first class medical centre by 2013. SIMZ provides HCS to meet the needs of both domestic patients and overseas medical travellers. In 2009, the government also unveiled a comprehensive healthcare reform plan as a key initiative to improve the country's HCS and infrastructure. Such measures have strongly underpinned the growth of the healthcare sector in the PRC.

## 4.5.2 Overview of HCS model and funding

MOH PRC oversees the healthcare system in the PRC. The majority of the healthcare infrastructure in the country is owned by the government. There are also locally invested private hospitals as well as private hospitals that are jointly invested with foreign investors. Public hospitals and locally invested private hospitals tend to attract lower income patients who are covered by social health insurance while foreign invested private hospitals cater to foreign expatriates and the population with higher income. Foreign invested hospitals typically charge premium prices in exchange for higher quality services. Generally, patients who visit foreign invested hospitals pay for their medical fees via OOP and private insurance.

# HCS Delivery Model in the PRC, 2011



Source: Compiled by Frost & Sullivan

In the PRC, the MOH PRC ranks public hospitals based on the following tier system:

| Tier   | Standard   |
|--------|--|
| Tier-3 | Hospitals are well staffed and equipped with modern technology. They are generally located in urban areas.   |
| Tier-2 | Hospitals are adequately equipped, but lack the level of service, staff and equipment that are offered in tier-3 hospitals. Tier-2 hospitals are typically located in lower tier cities. |
| Tier-1 | Hospitals are typically small, poorly equipped, underfunded and understaffed. Tier-1 hospitals generally provide basic primary HCS only.   |

### 4.5.3 Healthcare Funding Structure

#### Social Insurance

There are two main public social health insurance systems in the PRC: the Urban Basic Medical Insurance System (BIS) for urban residents and the New Rural Cooperative Medical Insurance System (NRCMS) for rural residents. Both of these insurance programs provide basic HCS to their members. As a result of the expanding coverage of social health insurance schemes, the proportion of OOP healthcare expenditure has dropped from approximately 47.5% in 2006 to approximately 37.5% in 2010. In 2011, a total of 1.3 billion Chinese, or approximately 95.0% of the population had basic insurance coverage. The government aims to achieve equal access to public healthcare for all its citizens by 2020.

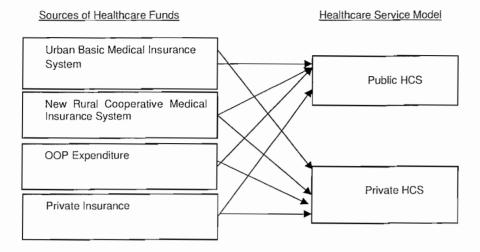
#### Private Insurance

Private health insurance companies provide complementary coverage for patients to "top up" their health coverage as state insurance schemes only provide coverage for basic medical services. Since 2005, the government has been encouraging the growth of private healthcare insurance schemes. The private insurance industry is expected to reach US\$ 90.0 billion by 2020 due to the growing population, increasing income per capita and relatively basic public health insurance coverage.

## OOP Expenditure

Until early 2000, patients in the PRC generally paid their medical fees via OOP. This has been a norm since 1970s due to the lack of universal health coverage. However, the portion paid via OOP is expected to reduce to 28.1% in 2016 from 47.5% in 2006, due to the expanding social insurance.

## Healthcare Financing System in the PRC



Source: Compiled by Frost & Sullivan

# 4.5.4 Supply Dynamics

# Healthcare Infrastructure and the Availability of Healthcare Workforce

The PRC's national healthcare expenditure grew from approximately CNY 1.0 trillion (US\$ 125.6 billion) in 2006 to approximately CNY 1.9 trillion (US\$ 281.0 billion) in 2010, registering a CAGR of 17.4% during this period.

#### Healthcare Infrastructure Performance Indicators

| Indicators                 | 2006      | 2010      |
|----------------------------|-----------|-----------|
| Hospitals                  | 19,278    | 20,918    |
| Public                     | 15,192    | 13,850    |
| Private                    | 4,086     | 7,068     |
| Hospital Beds <sup>a</sup> | 2,560,041 | 3,387,437 |
| Public                     | 2,372,812 | 3,013,768 |
| Private                    | 187,229   | 373,669   |
| Workforce                  | 4,738,618 | 5,876,158 |
| Doctors <sup>b</sup>       | 2,082,530 | 2,413,259 |
| Registered Nurses          | 1,454,206 | 2,048,071 |
| Allied workers             | 1,201,883 | 1,414,828 |

Source: MÖH PRC

Notes:

- a. Exclude clinic beds and specialised institution
- b. Include registered doctors and assistant doctors

# 4.5.5 Demand Dynamics

#### Demand for Quality Healthcare

The annual income per capita in urban households increased from CNY 12,719 (US\$ 1,597) in 2006 to reach CNY 18,858 (US\$ 2,368) in 2009 (14.0% CAGR). Rising income and higher standards of living will exert pressure on healthcare providers as the demand for better HCS increases. Most public and local private hospitals are unable to provide high quality patient centric HCS. Hence, there is a high demand for high end foreign medical service providers to expand in urban areas in the PRC, especially in tier-1 cities such as Beijing, Shanghai, Shenzhen and Guangzhou. The table below highlights the income distribution in the PRC by region.

## Historical Trend of Annual Income Per Capita of Urban Households in the PRC (CNY)

| Region     | 2006   | 2007   | 2008   | 2009   | CAGR  |
|------------|--------|--------|--------|--------|-------|
| National   | 12,719 | 14,909 | 17,068 | 18,858 | 14.0% |
| East       | 16,380 | 18,545 | 20,965 | 23,153 | 12.2% |
| Central    | 10,573 | 12,392 | 14,062 | 15,539 | 13.7% |
| West       | 10,443 | 12,131 | 13,917 | 15,523 | 14.1% |
| North East | 10,490 | 12,306 | 14,162 | 15,843 | 14.7% |

Source: PRC Statistical Yearbook and analysis by Frost & Sullivan

## Rising Affluence in the PRC

## Estimated Number of Millionaires in the PRC (2011)

| Province   | Basin   | No. of Millionaires |
|--|---------|---------------------|
|  |         | in 2011             |
| Beijing  | Bohai   | 170,000             |
| Guangdong  | Pearl   | 157,000             |
| Shanghai   | Yangtze | 132,000             |
| Zhejiang   | Yangtze | 126,000             |
| Jiangsu  | Yangtze | 68,000              |
| Fujian   | Pearl   | 36,000              |
| Shandong   | Bohai   | 33,000              |
| Liaoning   | Bohai   | 29,000              |
| Sichuan  | Sichuan | 24,000              |
| Henan  | Yangtze | 16,500              |
| Total of top 10 provinces 791,500  |         |                     |
| Source: Hurun Wealth Report 2011  Note: 1) Millionaire is an individual with personal wealth of CNY10 million (US\$1.5 million) or more. |         |                     |

According to the Hurun Wealth Report 2011, there are approximately 791,500 millionaires in the top 10 provinces with most number of millionaires. These 10 provinces are mostly located around Bohai Economic Rim (Bohai), Yangtze River Delta (Yangtze), Pearl River Delta (Pearl) Sichuan Basin (Sichuan). concentration of wealth in these 4 basins of the PRC demonstrates the relatively higher purchasing power of the population in these regions as compared to other parts of the PRC. Therefore, it is likely that these populations demand better HCS, as compare to other parts of the PRC, which may include choice of renowned doctors for diagnosis, better medicine and even better hospitalisation services such as single bed services. Such demand is likely to drive the growth of the private HCS market in these regions.

### Development of Private Health Insurance

Premiums for private healthcare insurance increased from CNY 36.8 billion (US\$ 4.2 billion) in 2006 to CNY 53.1 billion (US\$ 7.8 billion) in 2009 (13.0% CAGR). The private insurance market is expected to continue to grow significantly due to high medical costs.

## Rise in Diseases and Ageing Population

The increase in diseases prevalence amongst the urban population, caused by a sedentary lifestyle, will continue to boost demand for HCS in the PRC. The following table shows the main causes of death in urban areas:

| Causes of death in Urban Areas (% of total deaths) | 2006  | 2007  | 2008  | 2009  |
|--|-------|-------|-------|-------|
| Cerebrovascular diseases                           | 17.7  | 18    | 19.6  | 20.4  |
| Respiratory diseases                               | 13.1  | 13.1  | 11.9  | 10.5  |
| Heart disease                                      | 17.1  | 16.3  | 19.7  | 20.8  |
| Cancer   | 27.3  | 28.5  | 27.1  | 27    |
| Incidence of Selected Diseases (rate per 100,000)  |       |       |       |       |
| Viral hepatitis                                    | 102.1 | 108.4 | 106.5 | 107.3 |
| Pulmonary TB Source: PRC Statistical Yearbook      | 86.2  | 88.6  | 88.5  | 81.1  |

Meanwhile, the Chinese population is also rapidly ageing due to its falling mortality rate and the one child policy. The aged population in the PRC is expected to account for 25.0% of the total population by 2030. This is expected to further create a growing market for HCS in the PRC.

### Increasing Urbanisation

The economic reform in the PRC has transformed the country into a newly industrialised country. The country's urbanisation rate has increased from 42.5% in 2005 to 47.0% in 2010 and is expected to reach approximately 51.1% in 2015. The growing population size in urban area particularly in tier-1 cities will further drive the demand for HCS in the PRC, providing opportunities for private sector.

## Rural Population

In 2010, 53.0% of the PRC's population (approximately 710.1 million people) lived in the rural areas. The distribution of hospitals in the PRC is mainly concentrated in the eastern region and dense central region. As a result, people living in rural areas generally have poor access to private hospitals due to their geographical locations and low income.

### Shortage of Medical Professionals

Private hospitals are facing difficulties in retaining qualified medical workforce. The increasing demand on these medical professionals has resulted in physicians and nurses commanding high salaries. In view of this situation, the government has allowed licensed physicians to practice across several hospitals and clinics at the same time.

#### New Healthcare Reform 2009-2011

In January 2009, the PRC introduced a new healthcare reform plan with the aim of improving the affordability, quality and accessibility of HCS in the PRC. Approximately CNY 1.13 trillion (US\$ 165.7 billion) was allocated to this initiative and the five major goals of the healthcare reform plan were:

- Expanding basic medical insurance coverage: The new healthcare reform aims to provide
  universal health coverage to the entire population by 2020. Additionally, the government is
  setting a higher reimbursement rate to encourage patients to get treatment from primary
  healthcare centres.
- Establishing a national essential drug list system: Under the Essential Drug System (EDS), the government will catalogue a list of necessary drugs to be produced and distributed by the MOH PRC. EDS aims to lower the price of medicines by streamlining the distribution channel in the medicine supply chain and setting a ceiling price for these drugs.
- Improving grassroots medical infrastructure: In PRC, most patients prefer to visit
  renowned hospitals, expecting to receive better and more reliable treatment. This has resulted
  in overcrowding and long waiting times at these hospitals. The government plans to invest in
  the construction and renovation of primary healthcare infrastructure, especially hospitals at
  county levels, township clinics, clinics in remote villages and community health centres in lessdeveloped cities to enhance the quality of primary healthcare.
- Providing a more equitable access to basic HCS: The new healthcare reform aims to expand the network of local hospitals and clinics as well as improving the access and quality of public health services. This will allow healthcare facilities to be repositioned, such that primary care will be shifted from current tertiary care providers to community health centres and primary care clinics. These tertiary care providers such as university hospitals may then provide specialised HCS. Additionally, the government is also allocating subsidies to hospitals providing special HCS such as inoculation and health education in order to increase the emphasis on disease prevention.
- Pilot programs to improve public hospitals: Pilot programs have been launched to reform
  public hospitals to improve their services in terms of administration, operation, and
  supervision. New referral systems will encourage patients to seek outpatient services in local
  community hospitals or rural clinics before being referred to larger hospitals by the community
  hospital. This referral system will ease the problem of overcrowding hospitals.

In order to encourage greater utilisation of smaller clinics and sanitation stations, public hospitals are expected to limit the provision of high-end operations services and complex medical procedures. Instead, the demand for such specialised high-end operations / procedures will be increasingly provided by private hospitals.

### 4.5.6 Healthcare Expenditure

In 2011, the PRC's total healthcare spending amounted to approximately CNY 2.1 trillion (US\$ 325.8 billion) having grown from CNY 1.0 trillion (US\$ 127.0 billion) in 2006 at a CAGR of 15.7%. The PRC's total healthcare expenditure comprises government healthcare expenditure, social healthcare expenditure and OOP expenditure accounts. In 2011, the government, social healthcare and OOP expenditure contributed approximately CNY 594.1 billion (US\$ 92.0 billion), CNY 759.2 billion (US\$ 117.6 billion) and CNY 750.0 billion (US\$ 116.2 billion) respectively. The CAGR for government, social healthcare and OOP expenditure during the period 2006 to 2011 was 23.5%, 18.6% and 9.3% respectively. OOP expenditure, as a percentage of the total healthcare expenditure, has been on a downward trend, due to increased healthcare spending by social health insurance and the government.

### 4.5.7 Competitive Landscape

There were approximately 7,068 private hospitals in the PRC in 2010. The government had approved approximately 200 healthcare institutions with foreign ownerships until 2010, of which, approximately 65 private hospitals were in operation by then, which accounted for approximately 1.0% of the total private hospitals in the PRC. The table below summarises major foreign private HCS players in the PRC in alphabetical order.

List of Major Foreign Private HCS Players in the PRC

| Healthcare<br>Groups                             | Location(s)   | Estimated number of institutions | Estimated number of hospital beds | Estimated<br>number of<br>Medical<br>Centres | Estimated<br>number of<br>Hospitals |
|--|---|----------------------------------|-----------------------------------|--|-------------------------------------|
| Global Doctor                                    | Beijing<br>Chongqing<br>Nanjing, Chengdu<br>Dongguan<br>Shenyang<br>Changsha<br>Guangzhou | 9                                | N/A                               | 9  | N/A                                 |
| Global Healthcare                                | Shanghai  | 2                                | N/A                               | N/A  | 2                                   |
| Healthway<br>Medical Center                      | Shanghai<br>Hangzhou  | 10                               | N/A                               | 9  | 1                                   |
| Parkway Pantai<br>Group                          | Shanghai<br>Chengdu   | 8                                | 20                                | 8  | N/A                                 |
| Raffles Medical<br>Clinic                        | Shanghai  | 1                                | N/A                               |  | N/A                                 |
| Shanghai East<br>International<br>Medical Center | Shanghai  | 1                                | 26                                | N/A  | 1                                   |
| Shanghai<br>Landseed<br>Hospital                 | Shanghai  | 1                                | N/A                               | 1 .  | N/A                                 |
| Shanghai Sun-<br>Tec Medical<br>Center           | Shanghai  | 1                                | 20                                | N/A  | 1                                   |
| United Family<br>Hospitals                       | Beijing<br>Shanghai<br>Guangzhou<br>Tianjin, Wuxi   | . 12                             | 196                               | 9  | 3                                   |

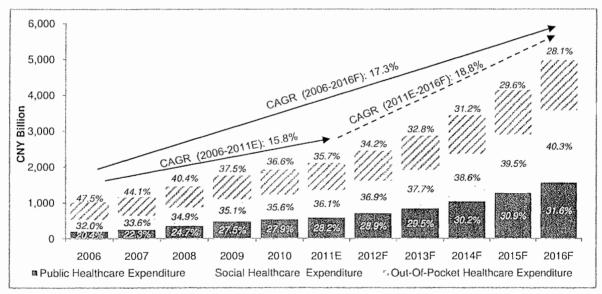
<u>Source</u>: Compiled by Frost & Sullivan from various sources through primary and secondary research

<u>Note</u>: This list is non-exhaustive. Institutions include medical centres as well as hospitals. Medical centres include dental clinics. Hospitals include general hospitals and specialised hospitals.

In addition to the list above, foreign private companies like Asia Pacific Medical Group (APMG), which operates a network of six hospitals and a clinic, are working in close partnership with public hospitals in the PRC.

## 4.5.8 Industry Outlook / Prospects

The HCS market in the PRC will continue to grow due to the growing and ageing population, increasing income and purchasing power and increasing prevalence of lifestyle diseases. The total healthcare expenditure is forecast to reach CNY 5.0 trillion (US\$ 789.8 billion) in 2016, growing at a CAGR of 18.8% from 2011 to 2016. The government has recently indicated that it is opening up the HCS sector for investment from the private sector by encouraging foreign private healthcare groups to collaborate with local hospitals. OOP expenditure is expected to contribute to CNY 1.4 trillion (US\$ 221.9 billion) in 2016, recording an estimated CAGR of 13.2% during the period from 2011 to 2016. This is expected to create significant growth opportunities for private hospitals in the PRC especially those that are foreign owned. Collectively, both local and foreign entities will leverage each other's strengths to provide management expertise, financial investment and brand awareness in the private healthcare sector. The foreign owned private hospital sector in the PRC is still in its nascent stage. However, opportunities fuelled by demand from the expanding upper middle classes in the tier-1 cities like Shanghai and increasing demand and lack of supply of better quality HCS, especially in the tertiary acute care segment, present market opportunities for foreign private healthcare groups.



Source: The PRC Statistical Yearbook. Forecast by Frost & Sullivan

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#### 4.6 Hong Kong

### 4.6.1 Introduction and Background

Hong Kong's GDP expanded from HKD 1.5 trillion (US\$ 193.1 billion) in 2006 to HKD 1.7 trillion (US\$ 218.8 billion) in 2010. The country's GDP is mainly driven by its international trade, tourism and finance service industries. Its GDP per capita increased from HKD 213,826 (US\$ 27,527) in 2006 to HKD 244,577 (US\$ 31,484) in 2010 (3.4% CAGR). Hong Kong's population was approximately 7.1 million in 2010. It has a growing ageing population with 12.7% of its population above 65 years of age in 2010.

Hong Kong is a developed country with an urbanisation rate of 100.0% based on the United Nation's World's Urbanisation Prospects report. The number of employed workers in Hong Kong grew from 3.5 million people in 2005 to 3.7 million people in 2010 and approximately 28.6% of its working population having a monthly household income within the top 50th percentile of the household income scale (approximately HKD 30,000 (US\$ 3,862) and above).

## 4.6.2 Overview of HCS model and funding

## HCS Delivery Model in Hong Kong

The Hong Kong healthcare system is broadly categorised into public healthcare and private healthcare. The private sector is the main provider of primary care whilst the public sector concentrates on prevention, secondary and tertiary care services.

The public HCS in Hong Kong is subsidised by the government and is financed by taxation. As a result, the system is often crowded and patients are subjected to long waiting lists. Nevertheless, some public hospitals allow private inpatient care but for a fee which eventually may cost more than treatment at a private hospital.

Hong Kong's health matters are regulated by the Food and Health Bureau which is the policy-making body. The bureau oversees two departments: the Department of Health which is responsible for the management of public health matters, and the Hospital Authority which is responsible for the management of Public Hospitals.

- The Department of Health of Hong Kong (DOH) is focused on the provision of primary care services, health promotion and disease prevention services. As the advisor to the government, the DOH is responsible for executing healthcare policies and statutory functions. The department operates a number of specialised clinics, treatment centres, child assessment centres, travel-health centres and other clinical services.
- Hospital Authority provides medical treatment and rehabilitation services to Hong Kong residents, which include citizens and permanent residents. The Hospital Authority also manages 74 primary care clinics.

The DOH is tasked with monitoring private hospitals' compliance with regulations. The Hong Kong Private Hospital Association is an independent body that further encourages the monitoring of the private hospitals in Hong Kong. All medical practitioners that practice western medicine must register with the Medical Council of Hong Kong, which oversees the conduct of all medical professionals.

### Healthcare Funding

Government Subsidies: Hong Kong's public healthcare system is heavily subsidised and financed mainly by taxes. All medical and surgical costs including surgeons' fees and operating rooms are paid for by the government, whereas patients need only pay for hospital lodging. The waiting list for surgery in public hospitals is much longer as compared with the private hospitals, as patients are treated according to the urgency of their need for surgery. Hong Kong residents that are under 11 years of age receive public sector services at a subsidised price.

*Insurance:* Expatriates working in Hong Kong do not qualify for public healthcare. Their employers typically subscribe to group medical insurance schemes to cover their medical expenses as part of their expatriate packages. However, these insurance packages differ from company to company and some coverage may not be as comprehensive as other companies, thus employees may have to top up or pay OOP for some of the procedures.

35.0% of Hong Kong's population is covered by private insurance <sup>18</sup>. The insurance is an enabler for the general public to seek medical treatment in private hospitals with reduced waiting time. The government has recognised the need to reform the health sector to reduce pressure on the demand for public healthcare and the burden on tax payer's money, thus they are formulating plans and currently consulting working groups, organisations and government bodies for feedback. In the interim, the government is encouraging the general public to subscribe to private insurance to reduce the burden in the public sector.

*OOP expense:* OOP expenses accounted for 69.0% of the total private health expenditure in Hong Kong in 2007/2008<sup>19</sup>. Hong Kong private hospitals also receive many medical travellers from the PRC who pay OOP.

## 4.6.3 Regulatory Overview

| Act / Regulation  | Key Provisions   |
|---|--|
| Hospitals, Nursing Homes and Maternity Homes Registration Ordinance | The law dictates that any person who intends to operate a healthcare institution in the form of a private hospital, maternity home or nursing home must obtain prior approval from the Director of Health, subject to having obtained approved land for building in advance.                                 |
| Medical Registration<br>Ordinance 1884                              | The Hong Kong Medical Council was established as the regulating body for the medical sector, whose functions include assessment and registration of medical practitioners, formulation of industry guidelines and standards, investigation of misconducts and supervision of medical education and training. |
| Insurance Companies<br>Ordinance                                    | The Commissioner of Insurance was established to regulate the insurance industry in Hong Kong. Its function includes supervision and formulation of industry guidelines for the protection of policy holders, however its jurisdiction exclude pricing of policies.  |

#### 4.6.4 Supply Dynamics

### Workforce Development

In 2009, there were 12,424 doctors registered in Hong Kong, out of which 5,700 were specialists. Approximately 60.0% of the doctors in Hong Kong were private doctors. In 2010, the doctor per 1,000 population ratio was approximately 1.78 which is less than the OECD average (2009 – 2.9). The government is increasing training opportunities for local healthcare professionals and is seeking to attract additional international medical talent to promote the exchange of expertise, research and professional training. Hong Kong is also suffering from a shortage of nurses and the

<sup>&</sup>lt;sup>18</sup> Source: US Commercial Service to Hong Kong, export.com

<sup>&</sup>lt;sup>19</sup> Source: Food & Health Bureau

Company No.: 901914-V

#### 7. INDUSTRY OVERVIEW (cont'd)

industry is importing nurses mainly from the Philippines<sup>20</sup>. The Health Authority is considering opening extra nursing schools to address the problem in the long term.

### Public-Private Partnership (PPP)

One of the biggest initiatives by the government is to enhance Public-Private Partnerships (PPPs) within the healthcare sector. Encouraging PPP is likely to increase cost effectiveness as both public and private hospitals could buy bulk supplies and share expertise/human resources (such as having private hospital doctors participate in services or operations in public hospitals on a part time basis to relieve the overburdened public sector). Some initiatives to promote PPPs include the development of a city wide electronic healthcare record system, instituting a series of pilot projects for treatment of chronic diseases with the private sector and co-payment funding/relief of up to HKD 5,000 (US\$ 644.4) for cataract surgeries in private healthcare centres.

### Four New Private Hospital Sites Allocated

The government has identified 4 parcels of land located at Wong Chuk Hang, Tseung Kwan O, Tai Po and Lantau Island, for developing private hospitals. As of 13<sup>th</sup> April 2012, tenders for two of the four land sites (Tai Po and Wong Chuk Hang) have been called for, with a closing date of 27<sup>th</sup> July 2012. The call-for dates of the other two tenders are yet to be announced. All four identified land sites are drawing many interested parties to bid for the limited offering and will result in Hong Kong potentially having an additional four private hospitals within the next 1-5 years.

## Capacity Building in the Public and Private Healthcare Sectors

In 2010, Hong Kong's hospital bed to 1,000 population ratio was 4.4 which is higher than the OECD average (2009 – 3.1). Nevertheless, the ratio has declined from 4.5 in 2006. The government has planned to establish a public paediatric medical centre with more than 400 beds at the Kai Tak Development Area<sup>21</sup>. The Tsuen Wan Adventist Hospital is currently adding a new wing and this would add over 300 hospital beds to the private healthcare system.

### Medical Equipment and Supplies

Hong Kong is heavily dependent on imports of medical equipment. In 2009, medical equipment imports amounted to US\$ 1.46 billion, and the United States was the leading supplier of high end equipment with 28.0% of total import market in that year. In addition, an estimation of 55.0% (US\$ 0.8 billion) of Hong Kong's total medical equipment re-export is geared towards the PRC as Hong Kong is a sourcing agent for medical products for the PRC. Medical supplies in Hong Kong are mainly procured from international vendors such as Johnson and Johnson and Baxter International, among others.

# 4.6.5 Demand Dynamics

## Availability of Insurance and Government Incentives

Due to the high government subsidy on public healthcare, the waiting list for public hospitals is constantly on the rise. Furthermore, public healthcare treatment is administered to patients on a priority basis. Hence patients with slow progressing illness may not be able to get immediate treatment to curb the illness in its early stages in public hospitals. The availability of insurance either through employers or private funding is allowing patients the option to choose more expensive private healthcare as an alternative method of obtaining treatment. In the survey conducted by the Census and Statistics Department in 2008<sup>22</sup>, 2.42 million people (around 34.0% of Hong Kong's population) were covered by private health insurance, out of which 45.0% were through private purchase, 35.0% covered by employers and 20.0% covered by both privately purchased and employers.

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<sup>&</sup>lt;sup>20</sup> GMA News in Philippines on 26<sup>th</sup> July 2011

<sup>&</sup>lt;sup>21</sup>US Commercial Services to Hong Kong, http://export.gov/hongkong/

<sup>&</sup>lt;sup>22</sup>Thematic Household Survey 2008

## Government Policy Limiting Mainland China Mothers Utilising the Public Maternity Services

Hong Kong maternity wards receive a high traffic of Mainland China mothers who choose to give birth in Hong Kong hospitals for their new-born to automatically obtain the Hong Kong citizenship. The demand exists in both public and private hospitals. To manage the limited resources in the public hospitals, the Hong Kong government has capped the number of Mainland China ladies allowed to utilise the public maternity services. As a result of this policy, the Mainland China mothers turn to the private HCS, contributing to the increase in demand for private maternity services. In 2010, 47.0% of new-borns out of 88,000 delivered in Hong Kong in 2010 were by mothers from Mainland China. Furthermore, out of the new-borns that were born in Hong Kong from Mainland China mothers, approximately 25.0% were delivered in public hospitals in Hong Kong, and the remaining 75.0% in private hospitals<sup>23</sup>. In future, the Hong Kong government has indicated that it may ultimately disallow Mainland China mothers to utilise the maternity service in public hospitals completely, and this will be a boost for the private HCS.

## Increasing Demand for Complex Medical Procedures from Mainland China

With increasing confidence of Chinese patients in the treatment of complex procedures such as heart conditions, complicated renal conditions, etc from specialists from Hong Kong, there is a growing demand for doctors and surgeons from Hong Kong. China nationals are increasingly choosing Hong Kong as a destination for their medical needs as they feel that they are likely to receive higher quality services. This is expected to drive the demand for private sector medical services in Hong Kong.

# Changing Lifestyle and Environmental Conditions in Hong Kong

The changing lifestyle, eating habits and stressful environment conditions- mainly due to the high urbanisation trend, access to vaccination and healthcare, growing wealth, competitive working lifestyles leading to a higher rate of sleeping disorders, anxiety and depression, lack of exercise and increased consumption of processed food, have affected the disease profile of the Hong Kong population. In 2010, the most prevalent lifestyle disease in Hong Kong was cancer, heart-related diseases and cerebrovascular diseases. Furthermore, Hong Kong is highly affected by pollution caused by the industrialisation of Southern China, resulting in a higher prevalence of respiratory diseases.

The increase in these lifestyle diseases in Hong Kong is the major cause for an increase in healthcare demand in the country.

| Prevalence of Selected Diseases                 | 2007   | 2010   |
|---|--------|--------|
| Malignant neoplasms                             | 12,316 | 13,075 |
| Diseases of heart                               | 6,372  | 6,636  |
| Pneumonia                                       | 4,978  | 5,814  |
| Cerebrovascular diseases                        | 3,513  | 3,423  |
| Chronic lower respiratory diseases              | 2,096  | 2,093  |
| Nephritis, Nephritic syndrome and Nephrosis     | 1,347  | 1,493  |
| Septicaemia                                     | 737    | 826    |
| Dementia  | 317    | 767    |
| Diabetes mellitus                               | 506    | 522    |
| Source: Centre for Health Protection, Hong Kong | . , ,  |        |

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<sup>&</sup>lt;sup>23</sup> China Daily

### 4.6.6 Healthcare Expenditure

In 2011, Hong Kong's healthcare expenditure amounted to HKD 102.6 billion (US\$ 13.2 billion), having grown from HKD 75.2 billion (US\$ 9.7 billion) in 2006 at a CAGR of 6.4%. In 2011, public and private healthcare expenditure contributed approximately HKD 46.2 billion (US\$ 5.9 billion) and HKD 56.4 billion (US\$ 7.2 billion) respectively, having grown from HKD 38.8 billion (US\$ 5.0 billion) and HKD 36.4 billion (US\$ 4.7 billion) in 2006 respectively. The CAGR for public healthcare expenditure during the period 2006 to 2011 was 3.6% whereas the CAGR for private healthcare expenditure for the same duration was 9.2%.

### 4.6.7 Competitive Landscape

HCS industry in Hong Kong is mature and expanding. In 2011, there were 38 public hospitals and 12 private hospitals in Hong Kong registered under the Department of Health, Hong Kong. Most of the private hospitals are independent entities except the Caritas Group and Adventist Health which have a network of 2 hospitals each in Hong Kong. Most of the private hospitals in Hong Kong are not-for-profit organisations. Hence any surplus has to be invested back into the hospital by way of training, upgrading the equipment etc. The table below shows the list of the private hospitals in Hong Kong.

List of Private Hospitals in Hong Kong, 2012

| Frivate Hospital  | Revenue Model  | . Total No. of Beds   |
|---|----------------|---|
| Hong Kong Baptist Hospital  | Not-for-Profit | 736   |
| St. Teresa's Hospital   | Not-for-Profit | 675   |
| Hong Kong Sanatorium & Hospital   | Not-for-Profit | 437   |
| St. Paul's Hospital   | Not-for-Profit | 358   |
| Union Hospital  | For-Profit     | 294   |
| Caritas Group<br>(i) Canossa Hospital<br>(ii) Precious Blood Hospital                                   | Not-for-Profit | 276   |
| Adventist Health International<br>(i) Hong Kong Adventist Hospital<br>(ii) Tsuen Wan Adventist Hospital | Not-for-Profit | 247 (134 undergoing expansion of new wing, target to reach 445 beds when renovation is estimated to complete by 2014) |
| Matilda International Hospital  | Not-for-Profit | 102   |
| Hong Kong Central Hospital  | Not-for-Profit | 85  |
| Evangel Hospital  | Not-for-Profit | 45  |

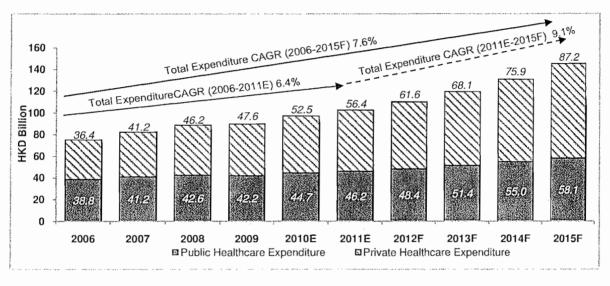
Source: Hong Kong Private Hospital Association

The two largest private hospitals by number of beds are Hong Kong Baptist Hospital, followed by St. Teresa's Hospital.

## 4.6.8 Industry Outlook / Prospects

The total healthcare expenditure in Hong Kong is forecast to grow to HKD 145.3 billion (US\$ 18.7 billion) in 2015, from HKD 102.6 billion (US\$ 13.2 billion) in 2011. The CAGR during the period 2006 to 2015 is estimated at 7.6%. Private healthcare expenditure is expected to contribute to HKD 87.2 billion (US\$ 11.2 billion) in 2015, whereas public healthcare expenditure is expected to contribute to HKD 58.1 billion (US\$ 7.5 billion). CAGR for private and public healthcare expenditure between 2006 and 2015 is estimated to be 10.2% and 4.6% respectively.

## Healthcare Expenditure Growth and Forecast, 2006 to 2015F



Source: IMF, Forecast by Frost & Sullivan

HCS in Hong Kong are a legacy from the colonial days of Great Britain. It has an overburdened public healthcare system and private hospitals that mainly originate from Christian missionary groups. 11 of the 12 private hospitals in Hong Kong are non-profit organisations where their profits are reinvested back into the hospital by way of expansion, training, medical research and equipment upgrades. The charges of these private hospitals are unregulated, resulting in high charges to patients who are paying OOP. Growth in the industry will be determined by the issuance of four land parcels at Wong Chuk Hang, Tseung Kwan O, Tai Po and Lantau Island, earmarked for private hospital development.

Hong Kong is an attractive destination for mothers from mainland China to deliver their babies, thereby availing quality care and Hong Kong citizenship, and avoiding penalties of one child policy in the mainland. Thus, there are opportunities for new entrants to Hong Kong's private healthcare sector as public sector hospitals are unable to meet the local demand and the influx of Chinese patients seeking medical treatment.

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### 5 Brief Overview of the HCS Market in Selected Countries

### 5.1 INDONESIA

### 5.1.1 Introduction and Background

The GDP in Indonesia was approximately 6,422.9 trillion Indonesian Rupiah (US\$ 700 billion) in 2010 and the population reached 237.9 million in the same year. HCS in Indonesia are provided by public and private sectors. Authorities that are responsible for public HCS include the Ministry of Health Indonesia, provincial government, district and municipal government, armed forces, police and other ministries. According to Indonesia Department of Health, as of 2010, there were 1,632 hospitals in Indonesia, out of which 794 were public hospitals and 838 were private hospitals. There were 143,428 registered general beds in Indonesia out of which 63.4% were public registered beds and the remaining 36.6% were private registered beds. In the same year, there were a total of 9,005 primary care health centres in Indonesia.

In 2010, the healthcare expenditure in Indonesia stood at approximately 179,301.5 billion Indonesian Rupiah (US\$ 19.8 billion) which accounted for 2.8% of total GDP. In 2009, private healthcare expenditure contributed approximately 48.3% of the total healthcare expenditure and approximately 73.2% of the private healthcare expenditure was OOP expenditure. The public HCS is heavily subsidised by the government. The general population pays a nominal fee to access public healthcare whereas the low income population in Indonesia is covered under a health insurance scheme that allows them to access HCS in both public and private sectors. This scheme is expected to benefit a population of approximately 76.4 million.

### 5.1.2 Industry Outlook / Growth Prospects

The government is currently implementing the Strategic Plan 2010-2014 with the objective of improving the national health status by controlling nutritional status, diseases and medicine usage in the country. In addition, the government also encourages development in the private healthcare sector, especially the development of secondary and tertiary HCS in order to mitigate capacity constraints in the public hospitals. The healthcare expenditure in Indonesia was recorded at approximately 203,999.8 billion Indonesian Rupiah (US\$ 23.4 billion) in 2011. Going forward, the healthcare expenditure in Indonesia is forecast to reach approximately 416,757.3 billion Indonesian Rupiah (US\$ 46.2 billion) in 2016, at a CAGR of 15.4% between 2011 and 2016.

Despite the healthcare development plans in Indonesia, it is a common practice for Indonesians to seek HCS in foreign countries such as Singapore and Malaysia for better quality HCS. Indonesia has therefore emerged as a medical travel source market for such neighbouring countries. According to the Indonesian Medical Association, Indonesians spend more than 8.8 trillion Indonesian Rupiah (US\$ 1.0 billion) per year on medical treatments overseas.

### 5.2 VIETNAM

### 5.2.1 Introduction and Background

The GDP in Vietnam was VND (Vietnamese Dong) 1,980,914 billion (US\$ 104 billion) in 2010 and the population reached 87.8 million in the same year. The healthcare expenditure was VND 135,505.7 billion (US\$ 7.2 billion) in 2010, out of which VND 84,228.6 billion (US\$ 4.5 billion) (around 62.2%) was private healthcare expenditure. The private healthcare expenditure comprised mainly of OOP expenditure.

HCS in Vietnam are dominated by the public sector based on the number of hospitals, although private healthcare expenditure is generally more than public healthcare expenditure. As of 2011, approximately 90% of all hospitals were public, with over 1,000 public hospitals and only 121 private hospitals. Public sector offers HCS through four service tiers - commune, district, provincial and central. The Ministry of Health of Vietnam (MOH Vietnam), which is part of the central tier, handles health policies and administration.

### 7. INDUSTRY OVERVIEW (cont'd)

### 5.2.2 Industry Outlook / Growth Prospects

The government has drafted a 5 year health plan<sup>24</sup> which is targeted to improve several aspects of the healthcare sector including relieving the overburdened healthcare system through the building of new hospitals and clinics. The implementation of the plan is expected to cost approximately VND 436.8 billion (US\$ 23.1 billion). Furthermore, the government is also providing fiscal incentives to the private sector for building new hospitals. There is a high level of demand for quality HCS in Vietnam. With its large population, Vietnam is recognised as a potential market offering opportunities for foreign investors in medicine and healthcare. According to the MOH Vietnam, around 40,000 Vietnamese citizens spend about VND 20.7 trillion (US\$ 1.1 billion) on medical treatment services overseas each year. Vietnam can therefore be considered as a medical travel source market.

### 5.3 BRUNEI

### 5.3.1 Introduction and Background<sup>25</sup>

Brunei's population in 2010 was 398,920 and 3.5% of its population is greater than 65 years (ageing population). The leading causes of mortality were cancer, heart diseases, diabetes mellitus and cerebrovascular diseases. The total healthcare expenditure was estimated at BD 479.7 million (US\$ 354.1 million) or 2.8% of GDP. Of this, the private sector constituted around BD 72.4 million (US\$ 53.8 million) which mainly comprised OOP expenditure. Private expenditure on health registered a CAGR of 2.0% from BD 66.0 million (US\$ 49.0 million) in 2005 to BD 72.4 million (US\$ 53.8 million) in 2010.

In Brunei, HCS are provided by public and private sectors. In 2010, there were 4 public hospitals and 2 private hospitals. The private hospitals were Jerudong Park Medical Centre and Gleneagles JPMC Cardiac Centre. In the same year, there were 16 health centres, out of which 15 were public and 1 was private. Brunei had a large number of foreign doctors contributing 68.9% out of 563 doctors in 2010.

### 5.3.2 Industry Outlook / Growth Prospects

As of 2010, there were 1.35 doctors per 1,000 population and there were 0.1 pharmacists per 1,000 population. This low ratio of healthcare professionals to total population is expected to serve as a significant opportunity for healthcare professionals looking to enter the Brunei healthcare market. The government of Brunei has signed an agreement to develop the Brunei Healthcare Information System (Bru-HIMS), which is a nationwide project to digitise patient care documents and provide electronic medical records. This is expected to result in a single electronic health record that is accessible from any government hospital, clinic or healthcare centre. A key driver for the private healthcare industry in Southeast Asia, including Brunei, is the impending liberalisation of the services sector in 2015 under the ASEAN Economic Community (AEC). Under this agreement, investors will be able to hold over 70% stake in healthcare (one of the four services sectors).

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<sup>25</sup>Source: Ministry of Health, Health Information Booklet 2010.

<sup>&</sup>lt;sup>24</sup> MOH Vietnam

### 5.4 MACEDONIA

### 5.4.1 Introduction and Background

Macedonia had a total population of 2,061,000 in 2010. Approximately 17.0% of the population were under 15 years of age and an approximate 11.0% of the population were over 65 years of age. Life expectancy at birth is around 72.8 years for men and 78.1 years for women. The country's disease prevalence pattern is similar to European countries with non-communicable diseases representing the major cause of morbidity and mortality.

The country has seen a steady improvement in the total healthcare expenditure as a percentage of GDP from 6.9% in 2007 to 7.1% in 2010. Private healthcare expenditure has registered a growth of 3.7%, from 9.1 billion Denar (US\$ 179 million) in 2005 to 10.9 billion Denar (US\$ 236 million) in 2010, accounting for approximately 36.2% of the total healthcare expenditure. Compulsory health insurance is the primary source of healthcare revenues. It is undertaken through the publicly owned health insurance fund. With the introduction of the recent health reforms, a large number of public primary health care (PHC) organisations have been privatised to improve the quality of care by encouraging competition. There has also been a marked shift from a fixed salary system to a per capita payment system for physicians in the public primary healthcare system. The higher salaries in the private healthcare industry are driving the outflow of qualified healthcare professionals, including clinicians, from the public sector to the private sector.

### 5.4.2 Industry Outlook / Growth Prospects

Enhancement of healthcare, increased satisfaction of patients, raising the quality of HCS, modernisation of equipment, education of doctors and overhaul of infrastructure are expected to be the main priorities of the Macedonian government in 2012. A majority of funds are expected to be allocated to preventive and curative programmes, such as securing insulin for diabetes patients, rare diseases programmes, etc. One of the main goals of the Ministry of Health of Macedonia is to attract more medical travellers into Macedonia. Macedonian and medical travellers currently pay the same price for health services in private hospitals, whereas medical travellers pay 100.0% more than Macedonians in state hospitals.

### 5.5 SAUDI ARABIA

### 5.5.1 Introduction and Background

The HCS in Saudi Arabia is categorised into 2 tiers. The first tier HCS mainly provides primary care and providers include public, private and not-for-profit healthcare institutions. Public institutions include healthcare centres and clinics monitored by the Ministry of Health of Saudi Arabia (MOH Saudi Arabia). On the other hand, private HCS providers include private clinics and private polyclinics. Not-for-profit foundations such as the Saudi Red Crescent Authority (SRCA) set up first aid centres and first aid ambulances. Second tier HCS provide specialist treatment and surgery and are mainly located in urban areas. Types of such HCS institutions include general hospitals, advanced hospitals and specialist hospitals, which may be operated by the government (MOH Saudi Arabia) and other government departments or are privately operated. The number of hospitals in Saudi Arabia reached 415 in 2010, of which 288 were public hospitals and 127 were private hospitals. The number of healthcare professionals has also seen an upward trend from 2006 to 2010.

Currently, all citizens of Saudi Arabia receive free healthcare treatment in public healthcare institutions. The healthcare expenditure in Saudi Arabia comprises both public and private expenditure. In 2009, total healthcare expenditure reached 67.0 billion Saudi Arabian Riyals (US\$ 17.9 billion), of which 33.0% was accounted by private healthcare expenditure. The government also sponsors medical treatment for citizens in specialised foreign hospitals if their conditions require such treatments. This annual sponsorship amounts to approximately 1.0 billion Saudi Arabian Riyals (US\$ 266.7 million).

### 7. INDUSTRY OVERVIEW (cont'd)

HCS in Saudi Arabia is mainly driven by the increasing expatriate population that constituted approximately 31.0% or 8.4 million out of total population of 27.1 million in 2010. In January 2006, the government had made it compulsory for all expatriates to have medical insurance coverage provided by the private sector.

### 5.5.2 Industry Outlook / Growth Prospects

The healthcare expenditure in Saudi Arabia was estimated to be approximately 101.5 billion Saudi Arabian Riyals (US\$ 27.1 billion) in 2011 and is forecasted to reach approximately 138.5 billion Saudi Arabian Riyals (US\$ 36.9 billion) in 2015, at a CAGR of 8.1%. Private healthcare expenditure is expected to increase as a result of the growth in expatriate population. The Saudi Arabian government is currently planning to further reform the HCS industry. The objectives to be achieved through the reformation include:

- an increase in the number of local healthcare professionals;
- reorganisation and restructuring of the MOH Saudi Arabia;
- · an increase in the autonomy of hospitals through decentralisation;
- an introduction of private insurance scheme for all citizens and pilgrims;
- privatisation of public hospitals;
- improvement of the accessibility to health services; and
- implementation of e-health and national health information system.

### 5.6 UNITED ARAB EMIRATES

### 5.6.1 Introduction and Background

The United Arab Emirates (UAE) is a federation of 7 emirates namely Abu Dhabi, Dubai, Sharjah, Ajman, Umm al-Quwain, Ras al-Khaimah and Fujairah. The country has a decentralised system in providing HCS. The table below illustrates the government bodies that oversee the UAE's HCS system:

| Ministry of Health<br>UAE (MOH UAE)            | The MOH UAE is the federal authority in charge of regulating healthcare in the Northern Emirates of Sharjah, Ajman, Umm al-Quwain, Ras al-Khaimah and Fujairah. |
|--|---|
| Federal Health<br>Authority (FHA<br>UAE)       | The FHA UAE was established in December 2009 to take over the responsibilities of the Ministry of Health.   |
| Dubai Health<br>Authority (DHA<br>UAE)         | The DHA UAE is the regulatory body that oversees the healthcare sector in Dubai.  |
| Health Authority of<br>Abu Dhabi (HAAD<br>UAE) | The HAAD UAE is the regulatory body that oversees the healthcare sector in Abu Dhabi.   |

Source: Ministry of Health UAE, FHA UAE, DHA UAE and HAAD UAE

The rapid population growth in the UAE, driven mainly by the influx of expatriate workers, has exerted significant pressure on its healthcare infrastructure. From 2006 to 2010, the UAE's population grew from 4.7 million to 7.5 million, registering a growth of 63% for that period. Only approximately 13% of the total population are the UAE nationals. Meanwhile, the rise in chronic lifestyle diseases such as diabetes, respiratory, cardiovascular disease and cancer continue to boost demand for HCS in the UAE.

As a result, the private healthcare sector has become an important sector in providing HCS to UAE's population. As at the end of 2010, the UAE's total healthcare expenditure was recorded at 30.6 billion UAE Dirham (US\$ 8.3 billion), out of which 33.3% is made up of private healthcare

### 7. INDUSTRY OVERVIEW (cont'd)

expenditure. Therefore, it can be seen that the significant increase in the UAE's population is expected to remain the key driver of demand for HCS.

Everyone in the UAE has access to healthcare via mandatory insurance. The UAE nationals enjoy free healthcare under the Thiqa national insurance scheme while expatriates must obtain health insurance in order to work in the UAE. These insurance schemes provide the UAE nationals and other residents access to both public and private healthcare providers. In addition, they can also utilise these insurance schemes to seek for treatment overseas.

### 5.6.2 Industry Outlook / Growth Prospects

The healthcare expenditure was estimated to be approximately 38.6 billion UAE Dirham (US\$ 10.5 billion) in 2011. Going forward, healthcare expenditure is projected to reach approximately 78.1 billion UAE Dirham (US\$ 21.3 billion) in 2016, at a CAGR of 15.2% between 2011 and 2016. The government continues to attract top healthcare institutions and medical personnel to the UAE by actively promoting health clusters like the Dubai Healthcare City and DuBiotech in order to provide better healthcare for its nationals and other residents.

### 5.7 EGYPT

### 5.7.1 Introduction and Background

According to the Egypt Central Agency for Public Mobilisation and Statistics, Egypt has a population of approximately 81 million and, has according to the CIA World Fact Book, over 31% of its population below the age of 15 years. The country has a high life expectancy at 70 years as compared with other countries in the region (for example, Nigeria has an average life expectancy of only 52 years). The healthcare system in Egypt is state funded through an extensive network of health facilities enabling ease of access to the majority of its population. Despite strong presence of government health insurance, there is a growing market for private spending. In 2010, the general government expenditure accounted for approximately 37.4% of the total healthcare expenditure. Private healthcare expenditure has registered a growth of 15.9% from EP (Egyptian Pound) 16.7 billion in 2005 (US\$ 2.9 billion) to EP 35.1 billion (US\$ 6.3 billion) in 2010. Healthcare spending contributed approximately 4.7% to Egypt's GDP in 2010. The figure may appear low when compared with a similar measurement in US and major European countries; but is relatively higher as compared with other emerging markets.

In 2007, the government of Egypt announced an intention to devise a new healthcare plan to provide complete insurance coverage to all its citizens by end of 2011. A funding of US\$ 900 million was allocated to the development and modernisation of 4,500 local healthcare centres. Public sector accounts for the bulk of hospital care in Egypt. However, the share is steadily declining due to declining quality standards and funding. There has been a significant increase in private healthcare facilities. Between 2006 and 2010, the number of beds in private hospitals increased from 12,277 to 26,307 at a CAGR of 21%. An estimated 60% of primary healthcare visits took place at private clinics and hospitals, indicating a shift in interest to quality care and an increase in healthcare spending in the private healthcare sector.

### 5.7.2 Industry Outlook / Growth Prospects

The government has developed a comprehensive plan to deliver healthcare with a shift from curative to preventive care. There is an increase in the number of doctors at 2.1 doctors per 1,000 population in 2008 as compared with 0.8 doctors per 1,000 population in 1990. The implementation of this system is expected to increase the demand for private healthcare in Egypt. In November 2011, the public-private partnership unit of the Ministry of Finance of Egypt announced construction of a 200 bed gynaecology and obstetrics specialist hospital in the Smouha area and a new hospital in the Mowassat area specialising in neurosurgery and kidney ailments.

### 7. INDUSTRY OVERVIEW (cont'd)

According to the WHO, the incidence of non-communicable diseases such as neuro-psychiatric and digestive diseases are rising in Egypt. An estimated 9.8% of the population were infected by Hepatitis C chronically and the study estimates 500,000 new infections a year. Deaths due to high instances of Hepatitis B also reveal poor hygiene standards in the medical field and open avenues for high quality private healthcare in Egypt.

### 5.8 UKRAINE

### 5.8.1 Introduction and Background

Owing to a steep decline in health and living standards, Ukraine reflects low healthcare indicators. The average life expectancy was estimated at 62 years in 2010, down by three years when compared with 1990. The regional average for European countries is 75 years. Adult mortality rates in Ukraine are the highest in the European region at 199 deaths per 10,000 adults with the regional average at 145 deaths per 10,000 adults. About a half of adult mortality is attributable to infection. The total expenditure on health as a percentage of GDP was 7.7% in 2010. Private expenditure on health has increased from 11.4 billion Hryvnia in 2005 (US\$ 2.26 billion) to 36.6 billion Hryvnia in 2010 (US\$ 4.7 billion) at a CAGR of 26.1%. During the same period OOP expenditure as % of private healthcare expenditure was 93.4%.

The eastern European region is an attractive HCS investment hub. Ukraine has a steadily growing market for medical consumption products with an ageing population, slow improvement in general health and rising disposable incomes. Hence, there is a significant need to improve standards of healthcare to boost investor confidence.

### 5.8.2 Industry Outlook / Growth Prospects

The HCS industry in Ukraine is transitioning from a capacity based system from the Soviet era to a modernised system. The current public healthcare system provides HCS to all citizens free of charge. However in practice, only basic services are covered. With rising income levels, ageing population and a growing demand for quality healthcare, private expenditure on healthcare is expected to increase. The private healthcare market is at an initial stage of development.

Steps were taken to legislate voluntary medical insurance with an announcement for introduction of a social medical scheme by 2015-2016, following the healthcare reform. A number of legal barriers need to be removed for the set-up of such a system including constitutional amendments guaranteeing healthcare. This system, if implemented, presents opportunities for private healthcare players as the expectation of quality healthcare would be higher than that was provided by the government system.

### 5.9 ROMANIA

### 5.9.1 Introduction and Background

Romania spends less on healthcare as a percentage of the budget than any other country in the European Union. In 2012, Romania is likely to spend about 29.14 billion Romanian New Lei (US\$ 8.8 billion) which is only around 5.6% of its GDP on healthcare, almost half the EU average. In 2010 it ranked last in this aspect among 33 countries, according to the European Healthcare Consumer Index. In 2010, private healthcare constituted 21.9% of the total healthcare expenditure. Private expenditure on health has registered an annual growth of 15.9% from 3 billion Romania New Lei (US\$ 1.02 billion) in 2005 to 6.3 billion Romanian New Lei (US\$ 1.98 billion) in 2010. The country has a low prevalence of communicable diseases but an increasing rate of cardiovascular diseases, cancer and other external causes. There is also an increased incidence of preventable lifestyle diseases.

### 7. INDUSTRY OVERVIEW (cont'd)

### 5.9.2 Industry Outlook / Growth Prospects

With a promising future for the private hospitals, private investors invested over 438.0 million Romanian New Lei (US\$ 144.1 million) in 2011 in new private clinics and hospitals in the country to improve the same.

The proposed Healthcare bill, presently in its draft stages, could potentially mean major changes for the healthcare industry in the country. The draft law, which has been put out to the public for debate, is expected to allow the privatisation of all hospitals and public clinics, leaving a minimum package of services with the government. Additionally, the public sickness fund, is likely to be replaced by private insurance and contributions to a private healthcare contractor are likely to become mandatory. Industry sources opine that public hospitals could be transformed into joint stock companies or charitable institutions which will result in better management of these hospitals. This is expected to drive the private healthcare sector in Romania.

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# 6 OVERVIEW OF THE HEALTHCARE TERTIARY EDUCATION (HTE) MARKET IN SINGAPORE AND MALAYSIA

### 6.1 DEFINITION AND SEGMENTATION

HTE refers to education beyond the secondary school level up to postgraduate level, in medicine, dentistry, nursing and midwifery, and health sciences. The main objective of obtaining HTE is to ultimately be a healthcare worker and serve the general public. HTE is provided by colleges, polytechnics, medical schools, universities and other registered educational institutions. The course structure typically combines academic studies and practical trainings in teaching clinics and hospitals. Graduates of HTE may be awarded with the professional certificate, diploma, advanced diploma, Bachelor's degree, Master's degree or PhD degree (Doctorate), depending on the course attended. HTE is typically regulated by governments through their appointed bodies whose main function is to ensure that the education institutions comply with the regulations, standards and guidelines in order to maintain the quality of graduates produced.

### 6.2 EDUCATION REQUIREMENT FOR A CAREER IN HCS

The following table illustrates HTE education qualifications by discipline and the career options available within HCS and other related sectors. Generally, the track to pursuing a career in healthcare varies between disciplines as well as by the individual country's standards. All professional careers in HCS generally require the personnel to be registered with the relevant institutions or authorities prior to entering the workforce.

| Discipline         | HTE Qualifications                                      | Gareer Options  |
|--------------------|---|---|
| Medicine           | Bachelor's Degree (i.e. MBBS, B.Med)                    | General Practitioner, Healthcare Services Administrator,<br>Occupational Health Officer, Medical Journalism   |
| wedicine           | Postgraduate (i.e. MRCP, MRCS, MD)                      | Specialist, Health Consultant, Medical Researcher, Health Educator, Lecturer  |
|                    | Certificate / Diploma                                   | Registered Nurse, Assistant Nurse, Nursing Aide   |
| Nursing            | Bachelor's Degree (i.e. BSc,<br>BMid)                   | Registered Nurse, Nurse Anaesthetist, Nurse Midwife   |
|                    | Bachelor's Degree (BDS)                                 | Dental Practitioner   |
| Dentistry          | Postgraduate (i.e. MDPH, MRes, MSc. (Clin), PhD, MPhil) | Lecturer, Specialist  |
|                    | Certification / Diploma                                 | Clinical Laboratory Technician, Biomedical Equipment Technician,<br>Radiographer, Radiation Therapist, Operating Room Technician,<br>Optician, Oral Hygienist |
| Health<br>Sciences | Bachelor's Degree (i.e. BSc)                            | Clinical Laboratory Technologist, Occupational Therapist, Physical Therapist Assistant, Optometrist (O.D), Pharmacist (Pharm.D), Physiotherapist              |
|                    | Postgraduate (i.e. MSc, PGDip, PGCert                   | Lecturer, Clinical Laboratory Specialist, Specialist in Blood Banking,<br>Specialist in Haematology, Research Scientist                                       |

Source: Compiled by Frost & Sullivan

Note: The examples above are typical of the British healthcare tertiary education.

### 6.3 HEALTH EDUCATORS AND CONTINUOUS PROFESSIONAL DEVELOPMENT (CPD)

In addition to supplying new healthcare workers, HTE is also a close collaboration between the educational institutions and the HCS industry to foster a culture of continuous learning. Practicing healthcare professionals may contribute their hours as health educators and share real-life experiences with students and at the same time, be kept informed of new research and breakthroughs in healthcare. Furthermore, HTE institutions are also the centre for CPD certifications. In most countries including Singapore and Malaysia, there is a mandatory requirement for practicing doctors, dentists and nurses to attend CPD training in order to maintain their license as a registered practitioner.

### 6.4 HTE IN SINGAPORE / MALAYSIA

HTE services market in Singapore and Malaysia are provided by public and private institutions. Programmes offered comprise pre-university, undergraduate and postgraduate programmes that include diploma, advanced diploma, Bachelor's degree, Master's degree and PhD degree (Doctorate) programmes. Students in public educational institutions complete their programmes domestically while students in private educational institutions have the option to complete their studies fully locally or partially abroad. Funding such as scholarships, education loans and financial aids are available to HTE students. The relevant authorities or councils/board governing the HTE market in Malaysia include the Ministry of Health (MOH Malaysia), Ministry of Higher Education (MOHE), Malaysian Qualifications Agency (MQA), MMC, Malaysian Dental Council and Nursing Board Malaysia. In Singapore, the authorities and other responsible governing parties are Ministry of Health (MOH Singapore), Ministry of Education (MOE Singapore), Singapore Medical Council, Singapore Dental Council, Singapore Nursing Board and Allied Health Professional Council.

For the purpose of this report, only the medical education programme in Malaysia and nursing education programme in Singapore are analysed in the following sections.

Generally, the academic duration for a medical program in Malaysia is 5 years. Doctors will need another 4 to 7 years of postgraduate training to qualify as a general specialist or sub-specialist and to be registered with the National Specialist Register. In terms of overseas career opportunities, medical graduates from HTE institutions in Malaysia may be required to complete a local language test and qualifying exams as well as undergo training or housemanship in order to become fully registered doctors.

In Singapore, nursing degree courses and nursing diploma courses / pre-registration courses take up to 3 years to complete. Registered and enrolled nurses in Singapore are able to work in the United Kingdom, United States and Malaysia without any additional tests or exam requirements. However, enrolled or registered nurses would have to be evaluated individually by authorities overseas prior to their recruitment.

### 6.4.1 Market Size and Growth

The following table shows total HTE medical programme and nursing programme enrolments and graduates in both Malaysia and Singapore.

|                           |  | 2006   | 2011E   | CAGR (2006-2011E)  |
|---------------------------|--|--------|---------|--------------------|
| Malaysia                  | Total HTE Enrolment*   | 26,565 | 109,811 | 32.8%              |
| week subdoccy district in | Total HTE Graduate*  | 4,642  | 17,592  | 30.5%              |
|                           | Total Medical Programme Enrolment**                              | 14,528 | 18,972  | 5.5%               |
| 1.<br>4.                  | Total Medical Programme Graduate**                               | 2,712  | 2,485   | -1.7%              |
| me product a second       | Total Nursing, Health and Social Science Programmes Enrolment*** | 2,716  | 77,544  | 95.5%              |
|                           | Total Nursing, Health and Social Science Programmes Graduate***  | 247    | 13,172  | 121.5%             |
|                           |  | 2006E  | 2011E   | CAGR (2006E-2011E) |

|           |                                     | 2006E | 2011E | CAGR (2006E-2011E) |
|-----------|-------------------------------------|-------|-------|--------------------|
| Singapore | Total HTE Enrolment                 | 3,169 | 3,924 | 4.4%               |
|           | Total HTE Graduate                  | 1,665 | 2,076 | 4.5%               |
|           | Total Medical Programme Enrolment   | 1,188 | 1,560 | 5.6%               |
|           | Total Medical Programme Graduate    | 229   | 251   | 1.9%               |
|           | : Total Nursing Programme Enrolment | 1,600 | 1,881 | 3.3%               |
|           | Total Nursing Programme Graduate    | 1,253 | 1,605 | 5.1%               |

Source: Department of Higher Education, MOHE, Malaysia; MOH Singapore; Analysis by Frost & Sullivan Notes:

<sup>\*</sup> Refers to total domestic HTE enrolment and graduate of medical, dental, nursing and health and social sciences programmes at Doctorate, Master's degree, Bachelor's degree, advanced diploma, diploma and certificate levels.

### 7. INDUSTRY OVERVIEW (cont'd)

\*\* Refers to domestic enrolment and graduate of medical programmes at Doctorate, Master's degree, Bachelor's degree, diploma and certificate levels.

In Malaysia, the total HTE enrolment was estimated to increase more than four-fold from 2006 to 2011, mainly due to the growth in the number of HTE institutions from 21 to  $36^{26}$  during this period. The market share for private HTE enrolment was 73.3% in 2011, underlying the importance of private HTE in Malaysia. The enrolment of medical programmes constituted 17.3% of total HTE enrolments in 2011, and increased at a slower rate of 4.5% from 2010 due to the MOH Malaysia's announcement in 2011 to limit new medical programmes. Meanwhile, enrolments for domestic private undergraduate medical programmes were increased by 0.6% from 6,245 in 2009 to 6,280 in 2010. Similarly, the total HTE graduates were estimated to increase by almost four times from 2006 to 2011. The number of medical graduates was estimated to be reduced by 8.4% from 2006 to 2011, and was mainly attributed to the drop of the medical programme enrolment in the public educational institutions in 2005. Meanwhile, the number of domestic private undergraduates for medical programme had increased by 0.8% from 650 in 2009 to 655 in 2010.

The total HTE enrolment in Singapore was estimated to increase by approximately 20.0% from 2006 to 2011, mainly driven by the estimated increase in medical and dental programme enrolments. The enrolment of nursing programme was estimated to constitute 47.9% of total HTE enrolment in 2011, at a growth rate of 17.6% from the total nursing enrolment in 2006. Total HTE graduates in 2011 were estimated to grow by approximately 25.0% from 2006 whereas the growth rate of nursing graduates over the same period was 28.2%.

### 6.4.2 Demand / Supply

In 2011, there were a total of 36 HTE institutions in Malaysia. 11 of these institutions were public in nature while the remaining 25 were private institutions. From 2006 to 2011, 11 new medical educational institutions were established in Malaysia, bringing the total number of medical educational institutions in the country to 29 (refer to HTE institutions highlighted in bold in the footnote). 18 out of these 29 institutions were privately-run. The Malaysian HTE market is driven by factors such as the growing demand for healthcare professionals in the country and global market, the government's effort in driving the market, availability of education funding to students and partnerships with established foreign educational institutions. Constraints that exist in the HTE market include lack of training hospitals, shortage of nursing job vacancies, the ability of existing institutions to establish partnership with foreign educational institutions, rigorous educational path and course financing.

The number of HTE institutions in Singapore had grown from 13 in 2006 to 16 in 2011. In 2006, there were 11 HTE institutions offering nursing education in Singapore and the number had grown to 13 in 2011. The HTE market in Singapore is driven by factors such as the government's efforts to ease the shortage of healthcare professionals, availability of funding to students and the established profile of the domestic and foreign partnered educational institutions at the global level. Market restraints include the limited places in HTE institutions and the rigorous educational path.

<sup>\*\*\*</sup> Refers to domestic enrolment and graduate of nursing and health and social sciences (presented as one category from the source) programmes at Doctorate, Master's degree, Bachelor's degree, advanced diploma, diploma and certificate levels

These 36 HTE institutions are institutions that offer undergraduate and postgraduate medical, dental and pharmaceutical programmes as well as institutions that offer nursing degree programme: Universiti Malaya, Universiti Kebangsaan Malaysia, Universiti Sains Malaysia, Universiti Putra Malaysia, International Islamic University Malaysia, University Malaysia Sabah, Universiti Sains Islam Malaysia, Universiti Teknologi Malaysia, University Darullman Malaysia, University Pertahanan Nasional Malaysia, IMU, Monash University Sunway Campus, Management & Science University - International Medical School, Bangalore, Melaka Manipal Medical College, Penang Medical College, AIMST University, University Kuala Lumpur, UCSI University, Allianze University College of Medical Science, Cyberjaya University College of Medical Sciences, MAHSA University College, Taylor's University, Newcastle University Medicine, University Tunku Abdul Rahman, MASTERSKILL University College of Health Science, SEGi University College, Insaniah University College, Perdana University, Open University Malaysia, Lincoln University College, KDU University College Malaysia, International University College of Arts & Science, HELP University, The University of Nottingham, Malaysia Campus and Penang International Dental College.

### 7. INDUSTRY OVERVIEW (cont'd)

The common barriers to entry for both Malaysian and Singaporean HTE markets include the high capital expenditure required to establish HTE institutions, the difficulty to obtain operating licenses to run private HTE institutions and competition with established HTE institutions.

### 6.4.3 Competition and Positioning

As of 2011, there were 29 HTE institutions providing medical programmes in Malaysia, out of which only 20 (including IMU) were recognised under the Medical Act 1971. According to the MMC, in 2010, only 7 private medical educational institutions out of these 20 recognised institutions produced doctors who had provisional registration with the MMC, as shown below. In addition, the ratings of these institutions under the 2009 'Rating System for Malaysian Higher Education Institutions (SETARA)' carried out by the MQA are also shown. The objective of SETARA is to measure the quality of teaching and learning at the undergraduate level of universities and university colleges in the country through six tiers (being Tier 6 as the highest tier).

| Private Educational Institutions with<br>Undergraduate Medical Programmes | No. of Provisionally<br>Registered Doctors<br>in 20:10 | Market<br>Share (%) | SETARA Ranking<br>2009 (latest ranking) |
|---|--|---------------------|---|
| Melaka Manipal Medical College  | 266  | 35.6                | N/A                                     |
| IMU   | 139*   | 18.6                | Tier 5                                  |
| AIMST University  | 136  | 18.2                | Tier 4                                  |
| Penang Medical College  | 115  | 15.4                | N/A                                     |
| University Kuala Lumpur Royal College of<br>Medicine Perak                | 43   | 5.7                 | N/A                                     |
| UCSI University   | 34   | 4.5                 | Tier 4                                  |
| Monash University, Jeffrey Cheah School of Medicine and Health Sciences   | 15   | 2.0                 | Tier 5 (Sunway<br>Campus)               |
| Total   | 748  | 100.0               | •                                       |

Source: MMC and MQA, Analysis by Frost & Sullivan

Note:

The number of provisionally registered doctors who graduated from these 7 private medical educational institutions in Malaysia stood at 748 in 2010, out of which 139 were from the IMU and hence, indicated a market share of 18.6% for IMU. In terms of SETARA, IMU was ranked Tier 5 in 2009 and this was the highest achievable rating in the exercise.

In terms of the total enrolment of undergraduates in the medical programme in private educational institutions, the number stood at 6,280 in 2010. IMU recorded 1,432 enrolments in the same year which translates to a market share of 22.8%.

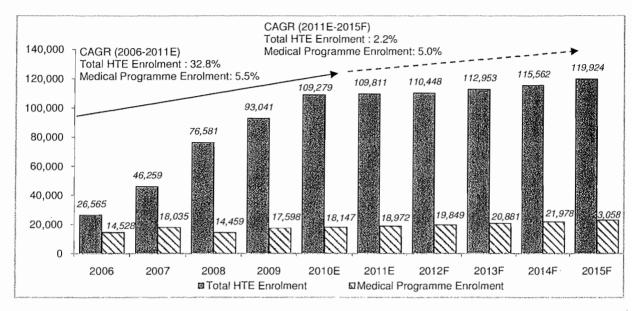
Given the fairly significant market shares based on these two approaches and the high SETARA rating achieved by the IMU, IMU is considered as one of the leading HTE institutions in Malaysia. In addition, IMU is the first private HTE institution offering local and foreign programme in Malaysia.

The nursing education in Singapore is provided by 4 public HTE institutions and 9 private HTE institutions. In 2011, the estimated number of enrolment for nursing programmes was 1,881. Parkway College's nursing enrolments was recorded at 541 in the same year, indicating a market share of 28.8%.

<sup>\*</sup> Excluded medical students transferred to IMU's network of partnered medical educational institutions.

### 6.4.4 Future Trends / Outlook

The following chart shows the growing trends for total HTE and medical programme forecast enrolments in Malaysia from 2006 to 2015.

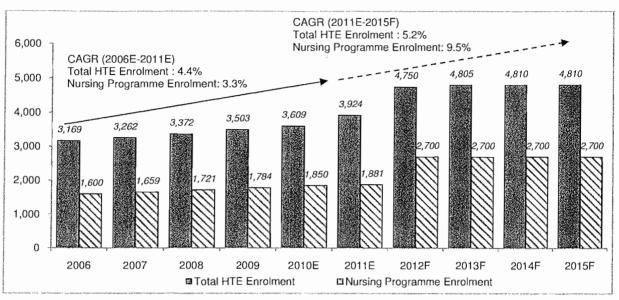


Source: Department of Higher Education, MOHE Malaysia; Analysis by Frost & Sullivan
Notes: Total HTE enrolment refers to total domestic enrolment of medical, dental, nursing and health and social sciences
programmes at Doctorate, Master's degree, Bachelor's degree, advanced diploma, diploma and certificate levels. Medical
programme enrolment refers to domestic enrolment at Doctorate, Master's degree, Bachelor's degree, diploma and
certificate levels.

The HTE and medical programme enrolment trends are expected to be on an upward trend from 2011 to 2015, achieving forecasted CAGRs of 2.2% and 5.0% respectively. CAGRs for total HTE and medical programme enrolments between 2006 and 2015 are forecasted to be 18.2% and 5.3% respectively. Meanwhile, the HTE graduates trend is forecasted to increase from approximately 17,592 in 2011 to approximately 19,704 in 2015, at a CAGR of 2.9%. Graduates from the medical programmes are expected to increase from approximately 2,485 in 2011 to approximately 2,934 in 2015, at a CAGR of 4.2%, indicating a higher supply of doctors to the healthcare workforce in Malaysia to meet the targeted doctor per population ratio of 1:600 by 2016. Private HTE institutions are expected to maintain a dominant market share in the HTE market in Malaysia, with enrolment market share forecasted to be 71.4% in 2015. The government will continue to develop the private education sector under the ETP. One of the entry point projects (EPPs), "Building A Health Sciences Education Discipline Cluster" is specifically set to drive the private healthcare education sector and a total fund of RM1.4 billion (US\$ 458.9 million) has been allocated to drive this EPP.

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Similar trends are also expected in Singapore as depicted in the following chart:



Source: MOH Singapore, Analysis by Frost & Sullivan

Overall, enrolment trends are expected to be on an upward trend from 2011 to 2015 as the Singaporean government is putting efforts to ease the shortage of doctors and nurses in the country by increasing programme intakes. The annual nursing programme intake is expected to increase to 2,700 since 2012 as announced by the government. The forecasted CAGRs for total HTE and nursing programme enrolments between 2011 and 2015 are 5.2% and 9.5% respectively. CAGRs for total HTE and nursing programme enrolments between 2006 and 2015 are estimated to be 4.7% and 6.0% respectively. The HTE graduate trend is expected to increase from approximately 2,076 in 2011 to approximately 3,099 in 2015 at a CAGR of10.5%. Nursing graduates are forecast to increase from approximately 1,606 in 2011 to approximately 2,430 in 2015, at a CAGR of 10.9%. The increasing nursing enrolment and graduate trends are expected to be the main driver to the projected increasing trend of nurses/midwives in Singapore.

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# INDUSTRY OVERVIEW (cont'd)

7

# 7 APPENDIX

# 7.1 CURRENCY CONVERSION TABLE

| 11.6亿形心后门口4.6万部部  | Col. worker, description of the colored to the colo |             |             |             |             | _           |             | and the second interest and the second in th |
|-------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|--|
| Singapore Dollar  | SGD  | 1.5886      | 1.5067      | 1.4142      | 1.4545      | 1.3636      | 1.2558      | 1.2647   |
| Malaysian Ringgit | MYR  | 3.6527      | 3.4266      | 3.3242      | 3.5151      | 3.2115      | 3.0511      | 3.0567   |
| Turkish Lira      | TRY  | 1.4305      | 1.3018      | 1.3024      | 1.5519      | 1.5048      | 1.6744      | 1.7963   |
| Indian Rupee      | INR  | 45.1772     | 41.3463     | 43.6470     | 48.4363     | 45.7127     | 46.7352     | 50.4999  |
| Chinese Renminbi  | CNY  | 7.9643      | 7.5980      | 6.9356      | 6.8214      | 6.7620      | 6.4554      | 6.2949   |
| Hong Kong Dollar  | HKD  | 7.7678      | 7.8013      | 7.7861      | 7.7511      | 7.7682      | 7.7841      | 7.7587   |
| Thai Baht         | ТНВ  | 37.8533     | 32.0599     | 32.7474     | 34.0942     | 31.5150     | 30.2803     | 30.8485  |
| Indonesian Rupiah | IDR  | 9,155.5600  | 9,124.2800  | 9,653.8100  | 10,389.8000 | 9,055.6300  | 8,717.9400  | 9,020.7200   |
| Vietnamese Dong   | NND  | 15,541.4000 | 15,738.3000 | 16,180.3000 | 17,483.3000 | 18,919.9000 | 20,452.0000 | 20,755.8000  |
| Brunei Dollar     | BND  | 1.5640      | 1.4866      | 1.3975      | 1.4371      | 1.3462      | 1.2390      | 1.2464   |
| Saudi Riyal       | SAR  | 3.7497      | 3.7448      | 3.7462      | 3.7466      | 3.7444      | 3.7489      | 3.7495   |
| UAE Dirham        | AED  | 3.6720      | 3.6713      | 3.6717      | 3.6718      | 3.6721      | 3.6724      | 3.6723   |
| Egyptian Pound    | EGP  | 5.6596      | 5.5675      | 5.3865      | 5.5083      | 5.5866      | 5.9156      | 6.0074   |
| Ukraine Hryvnia   | UAH  | 4.8534      | 4.8873      | 5.1576      | 7.9525      | 7.8509      | 7.8866      | 7.9217   |
| Romanian New Lei  | RON  | 2.7994      | 2.4271      | 2.5061      | 3.0405      | 3.1703      | 3.0394      | 3.3226   |
| Macedonian Denar  | MKD  | 47.7615     | 44.0582     | 41.6180     | 43.9831     | 46.1181     | 43.8309     | 46.7164  |
| Russian Rouble    | RUB  | 27.1770     | 25.5727     | 24.8484     | 31.6268     | 30.3087     | 29.3303     | 30.2245  |
| Japanese Yen      | JPY  | 116.2900    | 117.7700    | 103.4200    | 93.5800     | 87.7800     | 79.7000     | 78.8300  |
| British Pound     | GBP  | 0.5433      | 0.4997      | 0.5447      | 0.6409      | 0.6473      | 0.6235      | 0.6376   |
| South-Korean Won  | KRW  | 940.1610    | 922.8140    | 1,096.7400  | 1,272.6800  | 1,153.2600  | 1,105.7300  | 1,129.2100   |
| Euro              | EUR  | 0.7967      | 0.7306      | 0.6832      | 0.7190      | 0.7546      | 0.7188      | 0.7642   |

Notes: All ourrency exchange rates are sourced from http://www.oanda.com/currency/historical-rates/. The respective year's annual average exchange rate is applied to the local currencies throughout this report, to compute the US\$ equivalent. Exchange rates for 2005 to 2011 are actual annual average exchange for the respective years. Exchange rates for 2012 is the average of the period January 1, 2012 to March 21, 2012 and is applied to all forward looking numbers in this report.

### 8. BUSINESS OVERVIEW (cont'd)

### 8.1 Corporate structure and history

### 8.1.1 History and development

Our Company was incorporated in Malaysia on 21 May 2010 as a holding company for Khazanah's healthcare investments in Parkway, Pantai, IMU Health and Apollo. Our Company was converted to a public company on 2 April 2012. On 20 April 2012, our Company changed its name to IHH Healthcare Berhad.

Our Company undertook a voluntary general offer for Parkway through its subsidiary, IHHL, which was successfully completed in August 2010, resulting in Parkway subsequently being delisted from the Main Board of SGX-ST on 24 November 2010.

During 2011, our Company also underwent an internal restructuring that resulted in, among other things, the creation of PPL, an indirectly wholly-owned subsidiary of our Company, and in the transfer of Parkway and Pantai Irama (which holds a 100.0% equity interest in Pantai) to PPL. Following this restructuring, PPL holds 100.0% of each of Parkway and Pantai (through Pantai Irama), which we believe enabled us to streamline operations and achieve greater synergies and cost savings. On 16 May 2011, Mitsui, a company which is primarily listed on the Tokyo Stock Exchange, became Khazanah's strategic partner in our Company by acquiring a 30.0% equity interest in our Company through its wholly-owned subsidiary, MBK Healthcare.

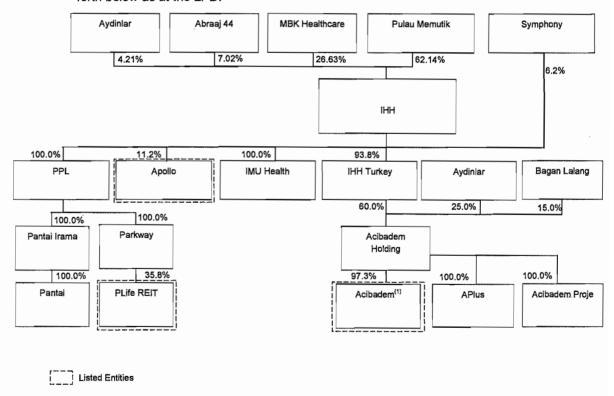
On 24 January 2012, our Company completed the acquisition of an indirect 60.0% equity interest in Acibadem Holding in exchange for cash and shares for a total purchase consideration of approximately USD825.72 million, satisfied by cash payment of approximately USD275.24 million and issuance of our Shares valued at approximately USD550.48 million, which is subject to adjustments as described in Section 15.6(ii) of this Prospectus. On completion of this acquisition, Acibadem Holding held, through its wholly-owned subsidiary, Almond (Turkey), a 92.0% equity interest in Acibadem as well as a 100.0% equity interest in Acibadem Proje and a 100.0% equity interest in APlus. Following the acquisition, the shareholders of Acibadem Holding, Mehmet Ali Aydinlar, Hatice Seher Aydinlar and Almond (Netherlands) held equity interests of 3.91%, 0.30% and 7.02%, respectively, in our Company and the shareholding of each of MBK Healthcare and Pulau Memutik was diluted to 26.63% and 62.14%, respectively. Mehmet Ali Aydinlar and Hatice Seher Aydinlar have collectively transferred a portion of their shareholdings in our Company to SZA Gayrimenkul which is a company wholly-owned by Aydinlar. As at the LPD, SZA Gayrimenkul, Mehmet Ali Aydinlar and Hatice Seher Aydinlar held equity interests of 2.30%, 1.61% and 0.29% respectively, in our Company. On 5 April 2012, the shareholders of Almond (Netherlands) passed a resolution to dissolve Almond (Netherlands) and to approve the transfer of its 7.02% equity interest in our Company to Abraaj 44 in two tranches. The transfer was completed on 5 June 2012. The acquisition of Acibadem Holding is part of our strategy of expansion into the Middle East. Acibadem is a well-known brand in the private healthcare sector in Turkey. We believe that a strong presence in Turkey through Acibadem Holding allows our Company to scale-up our presence in the region and provides a stronger platform for further expansion there. In addition, we believe that, as a company, Acibadem Holding is also a strong fit with our Company in terms of targeting the mid- to highend segment of the private healthcare services market with high-quality, cutting edge medical services and with its integrated business model incorporating hospitals, outpatient clinics as well as ancillary healthcare businesses.

### 8. BUSINESS OVERVIEW (cont'd)

Acibadem is a listed company on the ISE and is registered with the CMB. Under the rules of the CMB, our indirect acquisition of a majority stake in Acibadem through the acquisition of 60.0% equity interest in Acibadem Holding (which then owned 92.0% equity interest in Acibadem through its wholly-owned subsidiary, Almond (Turkey)), resulted in a mandatory tender offer requirement for the remaining 8.0% equity interest in Acibadem being triggered. The mandatory tender offer was launched by Almond (Turkey) on 27 March 2012 and was open for 10 business days, concluding on 9 April 2012. Upon completion of the mandatory tender offer, Almond (Turkey) held a 97.3% equity interest in Acibadem. The Board of Directors of Acibadem has resolved to delist Acibadem from the ISE, and has applied to the CMB and the ISE for voluntary delisting, which is conditional upon the approval of the general assembly of shareholders of Acibadem as well as the approval of the relevant regulators. In addition, other restructuring alternatives may be considered, such as a merger of Acibadem Holding, Almond (Turkey) and Acibadem under a single legal entity in order to streamline the Acibadem Group structure and management. No firm decision regarding the merger of the above companies has been taken as of the date of this Prospectus.

On 8 February 2012, Symphony acquired a 6.3% equity interest in IHH Turkey, a subsidiary of our Company, through a combination of new shares issued by IHH Turkey and the purchase of existing shares from IHT Yatirimlari, which was subsequently diluted to 6.2% due to the capitalisation of its shareholder's loan by IHT Yatirimlari. Upon completion of this Listing, Symphony's existing shareholding in IHH Turkey will have been exchanged for new Shares in our Company. Please refer to Section 6.3 of this Prospectus for IHH's current shareholding in IHH Turkey.

The resulting summarised shareholding and group structure of our Company is set forth below as at the LPD:



### 8. BUSINESS OVERVIEW (cont'd)

### Note:

(1) In April 2012, the Board of Directors of Acibadem resolved to initiate delisting procedure from the ISE.

Please refer to Section 6 of this Prospectus for further details under Information on our Group.

As at the LPD, our Company held directly and indirectly 100.0% equity interest of PPL, 60.0% of Acibadem Holding, 100.0% of IMU Health, 35.8% of PLife REIT and 11.2% of Apollo.

### Significant events

Listed below are the significant events in the development of PPL, Acibadem and IMU.

### PPL

- 1974 Pantai built its first hospital, Pantai Hospital Kuala Lumpur in Malaysia.
- 1987 Parkway entered the healthcare business when it acquired Gleneagles Hospital in Singapore.
- 1989 Parkway entered the healthcare business in Malaysia when it acquired a 70.0% equity interest in Pulau Pinang Clinic, which was later renamed Gleneagles Medical Centre, Penang.
- 1990 Pantai was listed on Bursa Securities in Malaysia.
- 1995 Parkway acquired Mount Elizabeth Hospital and East Shore Hospital (now known as Parkway East Hospital) and the Shenton Medical Group (now known as the Parkway Shenton) primary care clinic chain in Singapore.
- 2002 Parkway entered into a joint venture agreement with the Brunei Investment Agency to own and operate the Gleneagles JPMC Cardiac Centre in Brunei Darussalam.
- 2002 Parkway delisted Medi-Rad and Parkway Lab, which were originally listed in Singapore in 2000, from the Singapore Exchange Dealing and Automated Quotation System.
- 2003 Parkway's Apollo Gleneagles Hospital in Kolkata, India became operational.
- 2005 Parkway acquired a 31.0% equity interest in Pantai, which was then a group of seven hospitals in Malaysia.
- 2005 Parkway entered the healthcare business in the PRC through a cooperative joint venture to develop medical and surgical centres, clinics and hospitals.
- 2006 Parkway swapped its direct 31.0% equity interest in Pantai and formed a 40:60 joint venture company with Khazanah called Pantai Irama, which controlled Pantai.
- 2007 Following the completion of a mandatory offer by Pantai Irama, Pantai was delisted from Bursa Securities.
- 2007 Parkway entered into a HMA to manage Pantai's seven hospitals in Malaysia.
- 2007 Parkway's wholly-owned subsidiary, Parkway Healthcare, entered into an agreement with Koncentric Investments Ltd. to develop and operate a hospital in Mumbai, India, which is expected to become operational at the end of 2012.

### 8. BUSINESS OVERVIEW (cont'd)

 2007 - Parkway acquired a 60.0% effective equity interest in the World Link Group, a Shanghai-based chain of medical centres and clinics, which has an expatriatefocused outpatient network of clinics in the PRC, and opened Gleneagles Medical and Surgical Centre in Shanghai, the PRC. Parkway acquired an additional 10.0% equity interest in the World Link Group in 2009.

- 2007 Parkway entered into lease and leaseback arrangements for each of its three Singapore hospital properties with a real estate investment trust, PLife REIT, which has been listed on the Main Board of SGX-ST since August 2007, and subsequently held a 35.8% equity interest in PLife REIT. Our Company owns 100.0% of Parkway Trust Management, the manager of PLife REIT.
- 2008 Parkway successfully bid for land in Singapore to build its greenfield project, Mount Elizabeth Novena Hospital. The hospital is scheduled to open its first phase by July 2012.
- 2010 Parkway entered into a consultancy agreement and HMA with Hoa Lam-Shangri-La Healthcare LLC to manage City International Hospital in Ho Chi Minh City, Vietnam.
- 2010 Khazanah transferred its 60.0% equity interest in Pantai Irama and its 23.8% equity interest in Parkway to our Company. (Our Company effectively holds 69.5% in Pantai Irama).
- 2010 Our Company made a successful voluntary general offer for Parkway's shares and subsequently delisted Parkway from the Main Board of SGX-ST. After the delisting, we held a 100.0% equity interest in Parkway and Pantai Irama.
- 2011 Parkway entered into a consultancy agreement and HMA to manage SIMC in the Pudong district of Shanghai, the PRC, and opened its first medical centre in Hong Kong.
- 2012 PPL acquired a 70.0% equity interest in Twin Towers Healthcare, the holding company of Twin Towers Medical Clinic in Kuala Lumpur, Malaysia. This marks PPL's first entry into the primary care business in Malaysia.

### Acibadem

- 1991 Acibadem commenced its operations with Acibadem Kadikoy Hospital in Istanbul.
- 2000 Acibadem was listed on the ISE, becoming the first and only healthcare service provider to be listed in Turkey.
- 2003 Acibadem entered into an affiliation agreement with Harvard Medical International for the education, training and professional development of Acibadem's staff, as well as know-how and experience sharing. The agreement was terminated in 2008.
- 2004 The Aydinlar family contributed to Acibadem's development into an integrated healthcare business through the formation of Acibadem Proje (which is involved in hospital design, construction and supervision). Acibadem continued this development by acquiring a 50.0% equity interest in Acibadem Labmed (which is involved in laboratory services).
- 2005 Acibadem acquired a 50.0% equity interest in International Hospital in Istanbul, which was Turkey's first private tertiary hospital.
- 2006 APlus (which is involved in catering, laundering and cleaning services for hospitals) commenced operations.

### 8. BUSINESS OVERVIEW (cont'd)

 2007 - Abraaj announced the acquisition of a 50.0% equity interest in Acibadem, which was completed in 2008.

- 2009 Acibadem's flagship hospital, Acibadem Maslak Hospital, commenced operations along with Acibadem Adana Hospital and Acibadem Kayseri Hospital, all three within a two-month period.
- 2009 Acibadem acquired an additional 40.0% equity interest in International Hospital.
- 2011 Acibadem completed the acquisition of a 50.3% equity interest in Acibadem Sistina and a 50.0% equity interest in Acibadem Sistina Medikal, which is a provider of medical equipment, in Macedonia, approximately one year after first signing an affiliation agreement with Acibadem Sistina Skopje Clinical Hospital, the hospital operation that is owned and operated by Acibadem Sistina, in which Acibadem agreed to share its experience, know-how and brand recognition. This was Acibadem's first foreign investment outside Turkey.
- 2012 Our Company acquired an indirect 60.0% equity interest in Acibadem Holding, which was restructured to include Acibadem Proje and APlus.
- 2012 Acibadem signed a share purchase agreement in January 2012 to acquire a 65.0% equity interest in Jinemed Saglik, which operates Jinemed Hospital and Jinemed Medical Centre in Istanbul, Turkey. The share transfer is expected to be completed within 2012.
- 2012 Following the completion of the mandatory tender offer in April 2012, the Board of Directors of Acibadem resolved to delist Acibadem shares from the ISE.
   Such delisting is subject to the approvals of the general assembly of shareholders and the relevant regulators such as the CMB and the ISE.

### IMU

- 1992 International Medical College was founded in Malaysia.
- 1992 International Medical College partnered with five foreign medical universities in relation to its medical programme.
- 1996 International Medical College partnered with University of Strathclyde to start a MSc in Pharmacy programme and initiated the two intake per year model for Phase One of its medical programme.
- 1999 International Medical College was granted university status in February, becoming the International Medical University.
- 1999 IMU launched its own MBBS programme.
- 2004 to 2005 IMU launched its own pharmacy, nursing and postgraduate programmes.
- 2008 IMU launched six new academic programmes, comprising dental, psychology, nutrition and dietetics, pharmaceutical chemistry, medical biotechnology and biomedical science programmes.
- 2010 IMU Health became a 100.0% subsidiary of our Company.
- 2010 to 2011 IMU launched chiropractic, Chinese medicine and MSc in Public Health programmes, bringing its total number of academic programmes to 17.
- 2011 IMU increased the number of partner universities across several of its programmes.

### 8. BUSINESS OVERVIEW (cont'd)

### 8.2 Our business

### 8.2.1 Overview

We will be one of the largest listed private healthcare providers in the world based on market capitalisation upon Listing. We focus on markets in Asia and in the CEEMENA region, which we believe are highly attractive growth markets. We operate an integrated healthcare business and related services which have leading market positions in our home markets of Singapore, Malaysia and Turkey, and we also have healthcare operations and investments in the PRC, India, Hong Kong, Vietnam, Brunei and Macedonia. Our global healthcare network operates over 4,900 licensed beds in 30 hospitals with one additional hospital in Turkey, the acquisition of which is pending completion, as well as medical centres, clinics and ancillary healthcare businesses across eight countries. In addition, we have over 3,300 new beds in the pipeline to be delivered through new hospital developments and expansion of our existing facilities over the next five years which includes two potential hospital development projects in Turkey, which are under discussion as at the LPD (please refer to Section 8.2.6 of this Prospectus for further details). These new beds in the pipeline also include approximately 760 new beds in those facilities which we will expect to manage through HMAs, over the next five years. As at 31 March 2012, we employed more than 24,000 people worldwide. Our core businesses are operated through our key subsidiaries, namely PPL, Acibadem Holding and IMU Health. We believe our businesses provide us with the ability to successfully position and grow our assets in attractive markets, execute our operating plan and strengthen our operations and financial performance. For the year ended 31 December 2011 and the three months ended 31 March 2012, we had total historical combined revenues of RM3.328.8 million and RM1.276.2 million respectively, and total pro forma revenues of RM5,190.8 million and RM1,476.4 million respectively.

PPL is the holding company for our integrated Parkway and Pantai healthcare businesses in Singapore and Malaysia respectively, and also has investments and operations in the PRC, India, Hong Kong, Vietnam and Brunei. It is one of Asia's largest private healthcare providers with a network of 16 hospitals, six of which are JCI accredited, with more than 3,000 licensed beds, over 60 medical centres and clinics, and ancillary healthcare businesses. For the year ended 31 December 2011 and the three months ended 31 March 2012, PPL contributed 95.1%, and 66.3%, to our Company in terms of total historical combined revenue, respectively, and 59.4%, and 57.3%, to our Company in terms of total pro forma revenue, respectively.

Acibadem Holding owns Acibadem, an integrated private healthcare and diagnostics provider with an extensive network across Turkey and a leading player in the Turkish private healthcare sector. As at the LPD, Acibadem operates 14 hospitals and has one other hospital in Istanbul, Jinemed Hospital, the acquisition of which is pending completion. Of its 14 hospitals, eight hospitals are in Istanbul (one of which, Aile Hospital Goztepe, was operational until April 2012 and is currently undertaking structural reinforcement of the hospital building, which is leased) and five hospitals are in other large population centres across Turkey. Acibadem also operates a hospital in Macedonia through a subsidiary. Acibadem had eight JCI accredited hospitals but as at the LPD, have voluntarily withdrawn the JCI accreditation of two hospitals. Consequently, as at the LPD, six hospitals are JCI accredited. In addition, one hospital in Turkey is pending JCI accreditation and the hospital in Macedonia is in the process of preparing its application for JCI accreditation. Acibadem also operates nine outpatient clinics and has one other outpatient clinic in Istanbul, Jinemed Medical Centre, the acquisition of which is pending completion. In addition, Acibadem Holding owns stand-alone ancillary healthcare businesses, including Acibadem Mobil, APlus and Acibadem Proje, as well as laboratory services, such as Acibadem Labmed, which further support the integrated nature of its operations. For the year ended 31 December 2011 and the three months ended 31 March 2012, Acibadem Holding contributed 37.5%, and 39.8%, to our Company in terms of total pro forma revenue, respectively.

IMU Health operates IMU, a private university based in Malaysia offering medical, dental, pharmacy, nursing, health science and complementary medicine programmes. It was Malaysia's first private healthcare university to offer local and foreign programmes. For the year ended 31 December 2011 and the three months ended 31 March 2012, IMU contributed 4.8%, and 3.3%, to our Company in terms of total historical combined revenue, respectively, and 3.1%, and 2.9%, to our Company in terms of total pro forma revenue, respectively.

In addition to its core businesses, our Company owns equity interests in PLife REIT and Apollo. PLife REIT, which is listed on the Main Board of the SGX-ST in Singapore, is one of Asia's largest healthcare real estate investment trusts with 36 properties with a carrying amount of SGD1,397.9 million (RM3,452.8 million) as at 31 March 2012, and a market capitalisation of SGD1,119.2 million (RM2,764.4 million) as at the LPD. As at the LPD, our Company indirectly owned a 35.8% equity interest in PLife REIT as well as a 100.0% equity interest in Parkway Trust Management, the manager of PLife REIT. Our Company is entitled to a share of PLife REIT's distributions and 100.0% of the management fees.

As at the LPD, our Company owned an 11.2% equity interest in Apollo, one of India's largest private healthcare providers, operating a wide network of hospitals predominantly based in India. Apollo's principal line of business is the provision of healthcare services, through hospitals, pharmacies, projects and consultancy services and primary care clinics. Apollo is listed on the Bombay Stock Exchange and the National Stock Exchange of India. It was voluntarily delisted from the Madras Stock Exchange with effect from 29 November 2006. Apollo had a market capitalisation of Rs.86,213.3 million (RM4,827.2 million) as at the LPD.

### 8. BUSINESS OVERVIEW (cont'd)

### 8.2.2 Our competitive strengths

We will be one of the largest listed private healthcare providers in the world based on market capitalisation upon Listing. Our integrated healthcare network provides the full spectrum of healthcare services, from primary healthcare clinics, to secondary and tertiary hospitals, to quaternary care and post-operative rehabilitation centres, complemented by a wide range of ancillary services including diagnostic laboratories, imaging centres, ambulatory care, medical education facilities, hospital project management and other related services. We have successfully developed our businesses through organic growth and acquisitions.

We believe our key competitive strengths include:

### (i) Leading market positions in highly attractive growth markets

We focus on markets in Asia and the CEEMENA region, which we believe are highly attractive growth markets. Our global healthcare network operates over 4,900 licensed beds across 30 hospitals with one additional hospital in Turkey, the acquisition of which is pending completion, as well as medical centres, clinics and ancillary healthcare businesses across eight countries. In addition, we have over 3,300 new beds in the pipeline to be delivered through new hospital developments and expansion of our existing facilities over the next five years, which includes two potential hospital development projects in Turkey, which are under discussion as at the LPD (please refer to Section 8.2.6 of this Prospectus for further details). These new beds in the pipeline also include approximately 760 new beds in those facilities which we will expect to manage through HMAs, over the next five years. The markets in which we operate benefit from a range of attractive dynamics including increasingly affluent and rapidly ageing populations, as well as an increasing demand for quality private healthcare services, underpinned by supportive government policies.

We have leading market positions in our home markets:

- in Singapore, we are the largest private healthcare provider in terms of number of licensed beds with a market share of approximately 43.9% as at 31 December 2011, according to Frost & Sullivan. Our new high-end, state-of-the-art Mount Elizabeth Novena Hospital, which is scheduled to open by July 2012, will provide an additional 333 beds when it is fully operational and is expected to further consolidate our leadership in this market;
- in Malaysia, our hospital network, operating under the "Pantai" and "Gleneagles" brands, is the second largest private healthcare provider in the country in terms of number of licensed beds with a market share of approximately 15.1% as at 31 December 2010, according to Frost & Sullivan; and
- in Turkey, our Acibadem hospital network is the largest private healthcare provider in the country in terms of number of non-SGK and partial-SGK beds as at 31 December 2011, and had a market share of approximately 5.2% in terms of total private hospital beds (including full-SGK, partial-SGK and non-SGK beds) as at 31 December 2010 according to Frost & Sullivan. We are primarily focused on the affluent Istanbul region but are also building our presence across Turkey and into neighbouring countries.

### 8. BUSINESS OVERVIEW (cont'd)

Our home markets of Singapore, Malaysia and Turkey also act as important hubs for medical travel within their respective regions, which further expands our patient catchment area and provides growth potential for our business.

In addition, with respect to our healthcare operations in other key markets:

- in the PRC, we are a major foreign-owned private healthcare operator, operating eight medical centres and clinics in Shanghai and Chengdu, and intend to leverage our existing presence to become one of the leading private healthcare providers in the country. We also operate a medical centre in Hong Kong; and
- in India, we have a strong and growing presence and have a business relationship with Apollo, one of the largest private healthcare providers in the country with more than 8,200 beds across 51 hospitals in India and internationally as at 31 December 2011. Apollo Gleneagles Hospital in Kolkata is operated through our 50/50 joint venture with Apollo.

### (ii) Highly recognised brands with a reputation for clinical excellence

Our key hospitals are recognised for regularly performing complex highintensity clinical procedures requiring highly experienced surgeons and advanced facilities, adopting global best practices and achieving outstanding patient outcomes. The standard of healthcare services we provide has been acknowledged by renowned international and regional quality accreditation agencies such as the JCI, the ISO, the MSQH and the EFQM, which enhances our reputation for clinical excellence and helps us attract additional patients and doctors to our facilities.

All of our three existing hospitals in Singapore are accredited by the JCI. Our "Mount Elizabeth" and "Gleneagles" brands are the most admired and reputable private hospital brands in Singapore and Indonesia, according to a study by Millward Brown undertaken in 2011 for PPL. Our Mount Elizabeth Hospital and Gleneagles Hospital have significant experience in performing advanced procedures and are referral destinations for complex high intensity clinical cases. We believe Mount Elizabeth Hospital was the first private hospital in Singapore to offer cardiac catheterisation, cardiac surgery and neurosurgery and, together with Gleneagles Hospital, have successfully carried out more than 750 living donor kidney and liver transplant cases in over 10 years, as well as numerous haematopoietic stem cell transplants and bone marrow transplants. We believe our new high-end, state-of-the-art Mount Elizabeth Novena Hospital will complement our existing hospital network by further enhancing the scale and scope of our healthcare services and reinforcing our position as the leading provider of private healthcare services in Singapore.

In Malaysia, our "Pantai" brand has the strongest reputation among private hospitals, according to the same Milward Brown study. In addition, our "Pantai" and "Gleneagles" hospitals are among the preferred healthcare providers for many large domestic and multinational corporations.

Similarly, we believe our award-winning "Acibadem" brand is synonymous with quality healthcare services in Turkey. Our hospitals are able to perform and have had a high success rate in performing advanced clinical procedures, including living donor organ transplants. With a focus on clinical quality, patient safety and care, we believe Acibadem has a history of delivering clinical outperformance compared to industry benchmarks. Six of our Acibadem hospitals are accredited by the JCI, which is the most out of any private hospital group in Turkey.

We believe that our brands are also becoming increasingly recognised internationally, attracting additional patients from neighbouring regions through medical travel and assisting our expansion into new markets.

As a responsible corporate citizen, we are also committed to corporate and social responsibility and hold in high regard ethical, humanitarian and environmental aspects in the conduct of our business. For example, we regularly coordinate teams of doctors and other personnel to help with various global relief efforts, including in connection with the Haiti earthquake in 2010 and the Aceh tsunami in 2004.

### (iii) Integrated healthcare service continuum in our home markets

Our hospitals and other healthcare facilities in our home markets offer the full spectrum of services across the healthcare value chain from primary healthcare clinics, to secondary and tertiary hospitals and to quaternary care and post-operative rehabilitation centres. They are positioned to complement each other and provide the most effective value propositions toward our target patient segments. This comprehensive and integrated service offering provides a convenient one-stop continuum of care together with quality clinical outcomes, which attracts new patients, promotes long-term patient retention and also enables us to realise synergies across our Group through, amongst others, cross-referrals and leveraging best practices.

In Singapore, our Mount Elizabeth Hospital is positioned to serve the needs of medical travellers from across Southeast Asia, whereas our Gleneagles Hospital is positioned to address the mid- to high-income domestic market, including local expatriates. Our Parkway East Hospital focuses on community patients and third party payers and has also recently agreed with the MOH Singapore to lease beds to the public sector. These hospitals are complemented by our various diagnostic laboratories, imaging centres and healthcare education facilities as well as our Parkway Shenton business, which is one of the leading private primary care groups in Singapore, with a total registered patient pool of more than 450,000, serving over 2,000 corporate clients and also acts as a feeder system for our hospitals.

Our new Mount Elizabeth Novena Hospital will be positioned to service demand from premium medical travellers and high-income domestic patients requiring complex, high-intensity clinical treatments. As compared to our other Singapore hospitals which have a combination of single-bed rooms and suites and double- and four-bed rooms, Mount Elizabeth Novena Hospital will have the capacity to operate up to 333 rooms and suites, all of which will have single beds. We view Mount Elizabeth Novena Hospital as a differentiated broadening of our healthcare service offering. Hence, we expect limited demand cannibalisation between it and our other hospitals in Singapore, especially considering the current shortage of premium hospital beds in Singapore.

We have adopted a dual-pronged brand positioning strategy in Malaysia. Our "Pantai" hospitals predominantly target the mid to high-income domestic segment whilst our "Gleneagles" hospitals serve the premium domestic, local expatriate and medical travel markets. Our hospitals are also segmented geographically and complement each other through our hub-and-spoke model, whereby spoke hospitals, generally operating in smaller cities and large towns, act as a source of referrals for more complex cases to hub hospitals, which generally operate in large urban centres and offer a greater number of clinical specialties. Our ongoing and planned new hospital developments will aim to address underpenetrated regional markets and provide greater pan-Malaysian coverage, including in East Malaysia.

Our business in Turkey is segmented both geographically and demographically, serving Istanbul and other large population centres across the country. Our premium "Acibadem" hospitals and outpatient clinics target affluent patients, who pay for their own medical expenses or have private insurance, and our other "Aile Hastanesi" hospitals target mid-income patients. In addition, our hospital network in Turkey is supported by a range of ancillary services, including Acibadem Mobil, APlus and Acibadem Proje, as well as laboratory services, such as Acibadem Labmed, to ensure quality control and efficiency of services provided.

### (iv) Ability to attract high quality doctors and medical support staff

Our reputation for clinical excellence, premium healthcare facilities and advanced medical technology, together with our efficient management and information systems, enables us to attract not only patients, but also quality doctors and medical support staff. We believe our doctors are among the most experienced within their respective markets, with a number having previously served as departmental heads and recognised as leaders in their fields. This allows our hospitals to provide more complex and higher intensity clinical cases, which we believe acts as a strong barrier to entry to our competitors. In addition, we believe that the concentration of highly skilled professionals within our Group creates a high-performance culture and environment which attracts and further encourages other quality personnel to join us.

Our hospitals in Singapore have over 1,200 credentialed specialist doctors, representing approximately 36.0% of the total number of specialist doctors and over 90% of the total number of private specialist doctors in Singapore. Our flagship Singapore hospitals, Mount Elizabeth Hospital and Gleneagles Hospital, are strategically located within dense medical clusters, with 70.0% to 85.0% of private specialist doctors practising within close proximity. We believe these dynamics also attract additional doctors and patients to our facilities. In Malaysia, our hospitals have over 760 credentialed specialist doctors, one of the highest concentrations in the country. In Turkey, our Acibadem hospital and outpatient clinics network employs over 1,800 doctors, of whom approximately 1,300 are specialist doctors, and more than 350 are also professors or associate professors, which is one of the highest concentration of professors and associate professors amongst healthcare providers in the country.

We believe that the physician engagement business models we employ are attractive to doctors by offering them significant autonomy as well as opportunities to create and develop their personal brand name. At our PPL hospitals, doctors are typically self-employed practicing in medical suites, and at our Acibadem hospitals, the majority of doctors are contracted with a revenue sharing structure. We believe such business models also align interests and incentives between doctors and our hospitals and reflect the different business environments of the countries in which we operate. Going forward, we expect to continue to employ these respective physician engagement business models at our PPL and Acibadem hospitals. Our ability to attract leading doctors has recently been reflected by the strong demand for, and pricing achieved, in the sale of medical suites at our new Mount Elizabeth Novena Hospital, despite being launched during the financial crisis of 2008 to 2009. We believe the majority of doctors who will practise from Mount Elizabeth Novena Hospital's medical suites will be highly qualified and experienced specialist doctors.

In IMU. Parkway College and Pantai College, we also own a successful and dynamic healthcare education business, which offers ongoing training programmes for our personnel and addresses the development needs of the next generation of healthcare professionals. Nurses who are sponsored by us and trained at Parkway College and Pantai College are typically committed to practise at our hospitals for at least five to six years, including training time, which provides a steady supply of nurses to our hospitals. We also have an arrangement with Acibadem University whereby Acibadem University can use some of our hospitals' and medical centres' facilities for the practical training of its medical students. Acibadem University is an educational institution owned by a non-profit foundation outside of our Group, which has provided medical education and medical training programmes in Turkey since 2009 and provides academic teaching opportunities for our doctors. IMU and Acibadem University offer healthcare professionals in our Group opportunities for collaborative research and we believe that such opportunities may attract quality consultants, faculty, other educational staff and students to work in our Group.

### (v) Strong track record of operational and financial performance

We have a strong track record of sustained revenue and EBITDA growth across our businesses. On a pro forma basis, revenues at our PPL and Acibadem businesses have grown at a 10.1% CAGR and a 23.2% CAGR, respectively, between 31 December 2009 and 31 December 2011 while their EBITDA has grown at a 7.4% CAGR and a 41.8% CAGR, respectively, over the same period. Our businesses have been resistant to adverse economic conditions, achieving revenue growth and remaining profitable even during the financial crisis of 2008 to 2009.

We adopt stringent methodologies and hurdle rates in the evaluation of new projects and investments. This coupled with our extensive experience and expertise in identifying, implementing and developing new hospital projects has allowed us to achieve strong organic growth and enjoy attractive returns on our investments. In the case of our brownfield development, Pantai Hospital Klang, we were able to turn around the operations of the hospital from an operating loss position prior to 2007 to achieving an operating profit margin of approximately 15.2%, 19.1% and 21.0% for the years ended 31 December 2008, 2009 and 2010, respectively. Similarly, under Acibadem's management, our Acibadem Maslak Hospital commenced operations in March 2009 and achieved a positive gross EBITDA within its first year of operation. Our strong track record provides us with the confidence in our ability to achieve similar successes with our upcoming new developments globally. We expect to complete our new Mount Elizabeth Novena Hospital, which raises the bar in standards of hospital layout and design, by July 2012, on schedule and within the allocated budget.

We intend to continue to expand and strengthen our business through selective mergers and acquisitions. We believe our acquisitions of Parkway, Pantai, Parkway Shenton and the World Link Group demonstrate our ability to successfully identify, execute and integrate value-enhancing transactions.

### (vi) Experienced management team backed by reputable shareholders

We believe the experience, depth and diversity of our management team to be a distinct competitive advantage in the complex and rapidly evolving healthcare industry in which we operate. Many of our senior management team and hospital managers are also qualified doctors, which gives us first-hand and in-depth knowledge of the intricacies of hospital operations, as well as experience in working with other doctors.

The members of our senior management team have extensive industry experience and have been instrumental to and possess a strong track record of building our businesses in Asia and the CEEMENA region. Further, they have been and are empowered to drive the growth of the businesses in their respective geographic markets.

Dr Lim Cheok Peng, Managing Director of our Company and Vice Chairman of PPL, is a cardiologist by profession and has over 25 years of experience in the international healthcare sector. Dr Lim has been steering Parkway's healthcare efforts since 1987.

Dr Tan See Leng, Executive Director of our Company, Managing Director and Group Chief Executive Officer of PPL has over 20 years of experience in the healthcare industry. Dr Tan first joined Parkway in September 2004 as Chief Operating Officer of Mount Elizabeth Hospital.

Mehmet Ali Aydinlar, Director of our Company, Executive Director, Chairman and CEO of Acibadem, has been involved in the healthcare sector since 1993. He is currently Chairman of the Turkish Accredited Hospitals Association and has won numerous awards in Turkey including "2006 Male Entrepreneur of the Year", "2006 Businessman of the Year" and the "2008 Healthcare Management Prize" which were awarded by Ekonomist Magazine, Istanbul University Faculty of Management and Dunya Newspaper and Hastane (Hospital) Magazine, respectively.

Additionally, with the support of our major shareholders including Khazanah, the investment holding arm of the Government of Malaysia entrusted to hold and manage the Government of Malaysia's commercial assets and to undertake strategic investments, and Mitsui, one of the largest trading houses in the world, we see significant upside potential for our business from leveraging on their strong relationship networks and accessing future financing at attractive rates.

### 8.2.3 Our strategies and future plans

We aim to strengthen and expand our leading market positions, continuously improve the quality of our healthcare services and deliver long-term value for our shareholders via the following strategies:

### (i) Grow and strengthen our leading presence in our home markets

To serve the growing demand for premium private healthcare services in our home markets of Singapore, Malaysia and Turkey, we are implementing plans to significantly increase the number of beds across our hospital networks through new hospital developments, expansion of existing facilities and selective acquisitions.

We expect our new high-end, state-of-the-art Mount Elizabeth Novena Hospital in Singapore, which will have the capacity to operate up to 333 beds, to benefit from significant demand for premium healthcare services, extend our leadership in the growing Asian medical travel market and alleviate single-bed capacity constraints from our other hospitals in Singapore. In addition, we seek to expand our facilities and upgrade infrastructure at our Mount Elizabeth, Gleneagles and Parkway East hospitals, extend our primary care clinic network, open additional CoEs and set up new advanced clinical programmes to increase the promotion of day surgery and outpatient services. In the ordinary course of our business, we also participate in tenders in the public and private sectors.

We plan to continue to grow our business via our established hub-and-spoke model in Malaysia and are in the process of increasing bed capacity at existing facilities as well as building new hospitals. Our planned Gleneagles Medini and Gleneagles Kota Kinabalu greenfield projects, both of which are intended to be hub hospitals and scheduled to open by 2015, are expected to add to an initial combined 400 beds, which will subsequently be expanded to 550 beds, and expand our presence to East Malaysia and southern Peninsular Malaysia. Pantai Hospital Manjung, which is being developed and scheduled to open by early 2014, is intended to be a new spoke hospital development, with the capacity to operate up to 100 beds and aimed at providing services to the community in the upcoming Manjung township. Additional initiatives in Malaysia include a targeted doctor recruitment programme, increasing the number of ambulatory care centres and setting up new specialised CoEs and advanced clinical programmes to achieve greater clinical differentiation from our competitors.

We are constantly seeking to implement initiatives to increase operational efficiency. For example in Singapore, we have been converting multi-bed wards at Mount Elizabeth Hospital and Gleneagles Hospital to single-bed wards and implementing greater clinical pricing segmentation to improve ward utilisation rates and achieve ward rate uplifts. In addition, we have arrangements with the MOH Singapore to lease a number of beds at Parkway East Hospital to Changi General Hospital, a public hospital in Singapore. Patients using these leased beds will be cared for by doctors from Changi General Hospital. This initiative will allow us to reach out to a wider segment of the local population and to optimise our bed occupancy rate while actively engaging in the MOH Singapore's Public Private Partnership initiative.

In Turkey, we intend to continue to enhance and expand our operations in both the premium and the mid-market hospital segments through selective acquisitions of hospitals and outpatient clinics, facility upgrades, capacity expansions and new greenfield developments in Istanbul and other large population centres across the country as well as potentially in other countries in the CEEMENA region. We are also planning to further develop our ancillary businesses, especially to third party customers. We currently have two greenfield hospital projects under development in Turkey, which are expected to add an initial combined 188 beds by 2013. In addition, as at the LPD, we have signed a letter of intent to develop a potential greenfield hospital project located in the Taksim neighbourhood of Istanbul, Turkey and are also in discussions to develop a potential hospital via a brownfield project that is also located in Istanbul, Turkey (please refer to Section 8.2.6 of this Prospectus for further details).

## (ii) Further expand into attractive geographies in Asia and across the CEEMENA region

We believe there are attractive opportunities for us to continue to expand internationally. We intend to develop our presence across the markets where we have identified strong growth potential and where we can leverage our existing capabilities, expertise and reputation. We are currently primarily focused on expanding our businesses in the PRC, India, Hong Kong and selected countries in the CEEMENA region through greenfield and brownfield projects, HMAs, strategic partnerships and joint ventures together with selective acquisitions:

• in the PRC, we aim to be a leader in private healthcare with a strong base in Shanghai focusing on the premium healthcare segment by leveraging on our existing primary and secondary care network. We have been appointed as the start-up consultant and operator for SIMC, a 450-bed private hospital in the Shanghai International Medical Zone in the Pudong District of Shanghai. We have also signed a non-binding letter of intent to invest through a joint venture with a party in the PRC to develop a 450-bed private tertiary hospital in the New Hong Qiao Medical Hub in the Minhang District of Shanghai. As at the LPD, we intend to invest in the above mentioned project together with another Hong Kong based party. Additionally, we plan to expand our presence across the PRC through our established hub-and-spoke model;

- in India, we aim to be a leader in the premium tertiary care segment.
   Our new joint venture Gleneagles Khubchandani hospital, scheduled
   to open at the end of 2012, is located in Juhu, Mumbai and will target
   the high-income patient segment. We plan to expand our presence
   across major cities through brownfield and greenfield joint ventures
   and acquisitions with a focus on the northern and western regions of
   the country;
- in Hong Kong, we, potentially with a minority joint venture partner, intend to bid for landmark greenfield sites with the aim of developing premium tertiary hospitals. The tender process for two sites was publicly announced by the Hong Kong Government on 13 April 2012 and bidding is scheduled to close on 27 July 2012. We have also established our flagship clinic in Central and aim to expand our clinic network and ancillary businesses in the Hong Kong Special Administrative Region; and
- in the CEEMENA region, we plan to further expand our regional presence and are continually evaluating attractive new greenfield development and selective acquisition opportunities, such as our recent purchase of a controlling interest in Acibadem Sistina. We have also entered into a memorandum of understanding in November 2010 to explore developing a new greenfield hospital project in Egypt. In addition, our other potential expansion markets include Albania, Azerbaijan, Greece, Kazakhstan, Iraq, Libya, Romania, Russia, Saudi Arabia and Serbia.

In our secondary expansion markets, including a number of Southeast Asian countries, such as Vietnam and Indonesia, and Middle Eastern countries, such as the United Arab Emirates and Saudi Arabia, we intend to continue to adopt HMAs as the preferred entry model and to potentially position such facilities as referral centres for our hospitals in our home markets. We also plan to use medical centres and clinics, specialist units, as well as ancillary services as other market entry methods for such markets.

We are confident that our strong track record in developing and integrating healthcare services across multiple geographies will enable us to become a leader in these rapidly developing markets and achieve sustainable growth for our business.

### (iii) Continue to capture growth in medical travel globally

We expect medical travel to continue to be a key growth driver for our business. The medical travellers we target typically favour a recognised brand name as well as a reputation for clinical excellence. We believe we are well positioned to enhance our leadership position in the medical travel market through the continued provision of quality healthcare services and a growing presence in strategic locations across Asia and the CEEMENA region.

### 8. BUSINESS OVERVIEW (cont'd)

Singapore is a key hub for medical travel in Asia, with an estimated 461,000 medical travellers in 2011, according to Frost & Sullivan. It also acts as an important evacuation centre for emergency treatments in the Southeast Asia region. With medical travellers representing more than 25.0% of total patients at our Singapore hospitals in 2011, we expect our leadership in this market to be further solidified following the opening of our Mount Elizabeth Novena Hospital, scheduled to open by July 2012, given its focus towards premium medical travellers and complex clinical procedures.

We anticipate strong growth in Malaysia's medical travel market, driven by the price competitiveness of its healthcare services together with increased regional connectivity and the upgrading of its domestic healthcare infrastructure. We aim to further strengthen our position in this market with our Malaysian hub hospitals through the continued enhancement of our facilities and service offering, as well as our new premium hospital developments such as Gleneagles Medini, which will serve as the flagship hospital in southern Peninsular Malaysia.

Strategically located between Europe, Asia and the Middle East, Turkey has emerged as one of the most popular destinations for medical travel in the CEEMENA region, with an estimated 125,000 medical travellers in 2011, according to Frost & Sullivan. Our Acibadem hospital network is a major provider to the medical travel market, catering to over 19,000 foreign patients in 2011. With a team of over 40 multi-lingual patient specialists and through initiatives including partnerships and special agreements with foreign governments and institutions in the region, we believe we are well-positioned to capture additional growth and extend our leadership in this attractive market segment.

## (iv) Leverage our scale, market positions and business integration to enhance profitability

Following our recent acquisition of Acibadem Holding, we have significantly expanded our scale and geographic reach and are in the process of increasing collaboration and integration across our businesses globally to enhance profitability across our Group.

We believe our increasing scale and leading market positions provide us with attractive opportunities to realise quality, revenue and cost synergies through various initiatives including:

- more efficient sourcing and procurement of medical equipment and consumables;
- minimising duplication and utilising outsourcing efforts in financial reporting, information technology and other line functions;
- sharing of project development expertise and management best practices;
- coordination of marketing strategy across the markets we focus on; and
- cross-referrals within the Group, especially from our primary care facilities, as well as between our hub and spoke healthcare facilities.

We have a successful track record in integrating new businesses and realising synergies within our Group. After its acquisition in 1995, Mount Elizabeth Hospital was further developed by our management into a leading private hospital in the Southeast Asia region through the introduction of new clinical specialties and other quality enhancement initiatives, which has significantly improved revenues and profitability at the hospital. In addition, following our acquisition of Pantai and its integration with Parkway, we have been able to significantly improve business efficiency and extract synergies. For example, for the eight months commencing from the implementation of our internal synergies programme, up to 31 December 2011, we were able to achieve cost savings of approximately SGD19.0 million (as compared to our expected budgeted costs for the same period) within our Singapore and Malaysia operations through sharing of management expertise, centralising procurement of key capital expenditure and operating expense items and leveraging joint marketing efforts, as well as other operational best practices to improve hospital performance. Moreover, at Mount Elizabeth Novena Hospital, we were able to achieve capital expenditure savings of approximately SGD29.0 million for the year ended 31 December 2011 (as compared to our expected budgeted expenditures for the same period) in relation to key medical and non-medical equipment.

### Continue to attract, retain and develop quality medical personnel (v)

Our ability to attract, retain and develop quality medical personnel to support our expansion plans is crucial to our growth strategy and we continue to implement initiatives to recruit leading doctors and medical support staff. We believe we offer an attractive working environment with quality brand names, a high concentration of quality healthcare specialists, sustained patient flow, world-class facilities and systems, ongoing training initiatives, high levels of doctor autonomy, as well as opportunities for personal career development.

We believe we are a pioneer in introducing the concept of providing medical suites that can be purchased or leased by doctors and which are strategically placed within close proximity to our hospitals. For example, such medical suites at our Mount Elizabeth Novena Hospital have proven extremely attractive for leading specialist doctors. We believe that being able to provide professional consultation services at their own suites on-site promotes the alignment of interests between doctors and our hospitals whilst maximising our ability to attract and retain such medical personnel and their patients at our facilities.

We expect our education businesses, IMU, Parkway College and Pantai College, to continue to provide quality healthcare professionals for Singapore and Malaysia as well as for our hospitals. We believe this will complement our Group's talent acquisition strategy, which also includes recruitment of quality foreign healthcare professionals.

### 8.2.4 Our business operations

Our core businesses currently own, manage or operate general and acute care hospitals, primary care clinics, freestanding surgery centres, outpatient centres, patient assistance centres, health screening facilities, radiology facilities, laboratories, rehabilitation and physical therapy centres, clinical research organisations and various other facilities. Through such facilities, we provide patients with primary care, secondary care, tertiary care and quaternary care. For a further discussion of these types of services, please refer to Section 7 of this Prospectus. We also own, manage and operate a medical university and two nursing colleges which provide a range of medical and healthcare programmes. In addition, we also provide a variety of management, consultancy and ancillary services to other healthcare companies, including hospital management services, project development and construction services.

### 8.2.5 Parkway Pantai

PPL is one of Asia's largest private healthcare providers and operates in six countries across Singapore, Malaysia, the PRC and Hong Kong, India, Vietnam and Brunei. PPL has integrated operations across the healthcare value chain; it has a network of 16 hospitals with more than 3,000 licensed beds in aggregate, as well as medical centres and clinics and ancillary healthcare businesses. PPL divides its business operations into three geographic categories, namely Singapore, Malaysia and International.

### Singapore operations

PPL is the largest private healthcare provider in Singapore and operates the Mount Elizabeth, Gleneagles and Parkway East hospitals, all of which are JCI accredited. As at the LPD, over 1,200 specialist doctors were credentialed by PPL to admit patients to its three hospitals in Singapore. PPL's Singapore hospitals also house CoEs and advanced clinical programmes. In addition, PPL has medical centres and clinics, health screening facilities, radiology facilities, laboratories, education facilities, a clinical research organisation, rehabilitation services, a corporate insurance business and a third party administration business in Singapore which complement its hospital network. This broad range of services offered by PPL's businesses provides it with an integrated presence across the primary, secondary, tertiary and quaternary healthcare sectors in Singapore. PPL's Singapore operations contributed 62.1% in terms of PPL's total pro forma revenue for the year ended 31 December 2011 and 62.1% for the three months ended 31 March 2012.

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The map below sets out the locations of PPL's hospitals and clinics in Singapore as at the LPD:

Mount Elizabeth Novena Hospital Mount Elizabeth Hospital CTE Gleneagles Hospital Clinic ★ New hospital ★ Existing hospital

### 8. BUSINESS OVERVIEW (cont'd)

### Singapore hospitals

PPL is the largest private hospital provider in Singapore with a market share of approximately 43.9% as at 31 December 2011 in terms of the number of licensed beds, according to Frost & Sullivan. PPL operates Mount Elizabeth Hospital, located in the centre of the Orchard shopping and tourism district, which is the largest private hospital in Singapore in terms of the number of operational beds, Gleneagles Hospital, located in one of Singapore's most exclusive residential neighbourhoods, and Parkway East Hospital, which is the only private hospital on the eastern side of the island. These hospitals are multi-specialty hospitals and their facilities have been regularly upgraded and renovated to maintain their high standards. In addition, PPL is building Mount Elizabeth Novena, a high-end, state-of-the-art tertiary hospital with the capacity to operate up to 333 beds, which is expected to commence operations by July 2012.

For its Singapore hospitals, PPL grants qualified doctors, who must be specialist doctors accredited by the Singapore Medical Council, privileges to admit patients into PPL's hospitals. These doctors are considered to be credentialed doctors. A doctor may be credentialed at more than one of PPL's hospitals.

In Singapore, most of the credentialed specialist doctors are independent medical practitioners. They operate from clinics, which are either in medical office buildings colocated with PPL's hospitals or in PPL's hospitals itself or located in the vicinity of PPL's hospitals. These credentialed specialist doctors may refer patients to one of PPL's hospitals for further care and use of inpatient facilities. The credentialed specialist doctors continue to consult and treat the patient while PPL provides the inpatient facilities, equipment and services of PPL's medical staff for a fee. These specialist doctors may also refer patients to PPL's medical centres, clinics and ancillary healthcare businesses and receive patients who are referred to them by PPL's medical centres, clinics and ancillary healthcare businesses. PPL employs nurses, resident physicians and ancillary medical and support staff directly at its hospitals and other healthcare operations in Singapore.

PPL has established itself as a market leader in medical travel in the region, with 43.2% of its Singapore hospital revenue in 2011 being contributed by patients with a foreign country of residence, as set forth in the table below for the year ended 31 December 2011.

| Country of residence  | Percentage | of revenue |
|-----------------------|------------|------------|
| Singapore             |            | 56.8%      |
| Indonesia             | 20.7%      |            |
| Malaysia              | 4.2%       |            |
| Bangladesh            | 2.6%       |            |
| Vietnam               | 1.4%       |            |
| Middle East/Africa    | 2.4%       |            |
| Eastern Europe        | 0.8%       |            |
| United States         | 0.4%       |            |
| Others <sup>(1)</sup> | 10.7%      |            |
| Non-Singapore:        |            | 43.2%      |
| Total                 | -          | 100.0%     |

### Note:

(1) Includes the rest of Southeast Asia, China, India, Japan, Western Europe and Australia.

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### 8. BUSINESS OVERVIEW (cont'd)

While the rates charged by PPL's Singapore hospitals are the same whether the patient is a Singapore resident or a visitor, medical travellers tend to require more complex treatments and procedures, thus resulting in the average revenue per medical traveller being higher than the average revenue per local patient.

In order to consolidate its position in the medical travel market, PPL has established over 30 CPACs across Asia, the Middle East, and Eastern Europe, which are service centres that handle medical travellers' patient files, refer them to the appropriate credentialed doctor in PPL's network and arrange their visa, travel and hospitality arrangements. CPACs also serve as PPL's sales and marketing presence in the medical travel market, liaising with individual patients, insurance providers, corporate clients and governments. PPL has established its own Parkway Air Ambulance Service and also works with third party evacuation companies.

The following table sets forth certain operating statistics for the hospitals in Singapore which PPL operates as at and for the periods indicated. Hospital operations are subject to certain seasonal fluctuations, including decreases in inpatient business primarily during school holidays and festive periods.

|   |              | Year ende    | d 31 December | months<br>ended 31<br>March |
|---|--------------|--------------|---------------|-----------------------------|
|   | 2009         | 2010         | 2011          | 2012                        |
| Number of hospitals at end of period                                | 3            | 3            | 3             | 3                           |
| Number of beds (licensed) at end of period <sup>(1)</sup>           | 1,008        | 743          | 730           | 730                         |
| Number of beds (operational) at end of period <sup>(1)</sup>        | 724          | 714          | 716           | 719                         |
| Inpatient admissions(2)   | 46,961       | 49,182       | 51,036        | 13,261                      |
| Average length of stay (days) <sup>(3)</sup>                        | 3.4          | 3.3          | 3.3           | 3.3                         |
| Occupancy rate <sup>(4)</sup>                                       | 60%          | 62%          | 64%           | .67%                        |
| Average revenue per inpatient admission (in SGD/RM <sup>(5)</sup> ) | 6,625/15,900 | 6,874/16,498 | 7,463/17,911  | 8,024/19,258                |
| Average revenue per patient day (in SGD/RM <sup>(5)</sup> )         | 1,962/4,709  | 2,091/5,018  | 2,275/5,460   | 2,437/5,849                 |

### Notes:

- (1) Licensed beds are approved number of beds by MOH Singapore which a facility regularly maintains and staffs. Operational beds is an internal measure for which we include those of our licensed beds which we utilise for patients.
- (2) Represents the total number of inpatients admitted to our hospitals.
- (3) Represents the average number of days an inpatient stays in our hospitals.
- (4) Represents the percentage of hospital operational beds occupied by inpatients.
- (5) The SGD amounts have been translated for convenience into RM at the rate of SGD1.00 : RM2.40.

Number of Number of

### 8. BUSINESS OVERVIEW (cont'd)

### Notes (cont'd):

(6) PPL and Acibadem do not compile certain of their operational data, including the number of operational beds, the average length of stay and the occupancy rate, on the same basis and therefore, these amounts may not be comparable.

As part of our measurement of operational performance, we use "occupancy rates" as a performance indicator of the utilisation of our available operational beds. We use occupancy rates to alert us if our hospitals have a potential operational bed capacity issue which may affect doctors' ability to admit their patients. Occupancy rates are a measure of the number of inpatients against the number of available operational beds, not a measure of revenue or profitability. This is because revenue or profit derived from an inpatient also includes, over and above room charges, other healthcare and medical services and fees, pharmaceutical drugs and consumables and (in relation to Acibadem) doctors' fees, which can vary significantly from inpatient to inpatient.

The decrease in licensed beds between 2009 and 2010 was due to a re-classification by MOH Singapore under which the number of licensed beds became a closer reflection of the number of operational beds. The decrease in licensed beds between 2010 and 2011 was due to the conversion of double-bedded rooms to single-bed rooms, as well as to a reconfiguration of some of the wards in PPL's Singapore hospitals to increase operational efficiency. For the year ended 31 December 2011, single-bed rooms and suites, including those in the ICU and HDU wards, accounted for approximately half of the operational beds at each of Mount Elizabeth Hospital and Gleneagles Hospital.

Our hospital operations in Singapore began over 20 years ago. Each of our hospitals in Singapore is JCI accredited and provides a wide variety of medical and surgical services, which are described below as at the LPD.

| Hospital                    | Key specialist services provided   | licensed<br>beds | operating<br>theatres <sup>(1)</sup> |
|-----------------------------|--|------------------|--------------------------------------|
| Mount Elizabeth<br>Hospital | Cardiothoracic vascular surgery, neurosurgery, general surgery, orthopaedics, cardiology, oncology, living donor transplants, liver transplants, stem cell and bone marrow transplants and over 35 other specialty areas | 345              | 13                                   |
| Gleneagles<br>Hospital      | Cardiology, gastroenterology, liver transplants, obstetrics and gynaecology, paediatrics, fertility, oncology and orthopaedics and over 30 other specialty areas   | 272              | 12                                   |
| Parkway East<br>Hospital    | Surgery, paediatrics, obstetrics and gynaecology, cardiology and fertility services (including IVF) and over 25 other specialty areas  | 92               | 5                                    |

### Note:

(1) Does not include delivery suites and endoscopy rooms.

## 8. BUSINESS OVERVIEW (cont'd)

A description of PPL's three hospitals in Singapore is as follows:

Mount Elizabeth Hospital is a 345-licensed bed private tertiary acute care hospital which provides a wide range of medical and surgical services. We believe that it was the first private hospital in Southeast Asia to deploy the TomoTherapy Hi Art system, an advanced integrated cancer treatment system, and the first hospital in Asia, outside Japan, to install the Aquillion ONE 320-slice CT scanner, an advanced scanning machine that is able to image an entire organ in a single rotation. Mount Elizabeth Hospital is a regional referral centre across multiple disciplines that typically attracts patients who require complex medical procedures, a large proportion of whom are medical travellers and emergency air-evacuation cases from Southeast Asia as well as from the high-income local and expatriate population in Singapore, resulting in higher revenue intensity.

Gleneagles Hospital is a 272-licensed bed private tertiary acute care hospital providing a wide range of medical and surgical services, including cardiology, gastroenterology, liver transplant, obstetrics and gynaecology, oncology and orthopaedics. Gleneagles Hospital largely attracts the mid- to high-income domestic market, including local expatriates, and medical travellers for certain specialties such as liver transplants, obstetrics and gynaecology.

Parkway East Hospital is a 92-licensed bed private tertiary acute care hospital with an outreach specialist centre in eastern Singapore that provides a comprehensive range of clinical disciplines and sub-specialties. It has recently added fertility services, including IVF. Parkway East Hospital generally caters to residents and third party payers in the eastern part of Singapore. In March 2012, Parkway East Hospital agreed with the MOH Singapore to lease a number of beds to Changi General Hospital. Patients using these leased beds will continue to be cared for by doctors from Changi General Hospital.

All three hospital properties in Singapore are leased from PLife REIT for a lease term of 15 years ending in 2022 through a lease and leaseback arrangement. Please refer to Annexure H of this Prospectus for details of our material properties.

Projects under development

Mount Elizabeth Novena Hospital will have the capacity to operate up to 333 beds (all of which will be in single-bed patient suites) and 13 operating theatres. The hospital is scheduled to open in two phases, the first phase with 180 beds is expected to be operational by July 2012, and the remainder during the second phase, which is projected to be operational in the second half of 2013. Construction of the hospital commenced in November 2008. The overall land cost, cost of developing, equipping (medical and non-medical equipment), and financing of the hospital is estimated at approximately SGD2.0 billion, of which approximately SGD1.8 billion had been incurred as at 31 December 2011. The cost of developing and equipping the hospital (excluding land costs) that had been incurred as at 31 March 2012 is approximately SGD443.0 million. The cost of development has been and is expected to continue to be funded through borrowings and internally generated funds. The hospital received the Green Mark Platinum Award on 29 February 2012 from BCA Green Mark, a rating system that evaluates a building for its efficient and environment-friendly features and practices. PPL has received temporary occupation permits for Mount Elizabeth Novena Hospital and the medical suites located therein on 23 April 2012. MOH Singapore has also approved the issue of a 180-bed hospital licence on 29 May 2012.

### 8. BUSINESS OVERVIEW (cont'd)

Many of the doctors who are expected to establish practices in Mount Elizabeth Novena Hospital are highly-qualified specialists who come from various sources, including Singapore's private hospitals, private practice and doctors entering private practice. The hospital will be a state-of-the-art tertiary care hospital with a focus on the key specialty areas of heart and vascular, neurosciences, oncology, orthopaedics and general surgery.

Mount Elizabeth Novena Hospital intends to be the first private hospital in Singapore to offer various state-of-the-art medical technologies, such as the use of the cardiac hybrid operating theatre, which will facilitate a comprehensive spectrum of new cardiovascular therapies, including new minimally-invasive therapies, and the PET-MRI system, a hybrid imaging technology, as well as other new surgical and diagnostics imaging technology. We believe the application of such new technologies, coupled with the clinical skill sets from Mount Elizabeth Novena Hospital's expected pool of specialist doctors, will allow for new clinical approaches and will provide PPL with greater access to high-income domestic Singapore patients and medical travellers.

In addition, located within the Mount Elizabeth Novena Hospital will be Mount Elizabeth Novena Specialist Centre, which will house 254 dedicated medical office suites with a gross floor area of 16,159 square metres. 216 of the units have been sold to specialist doctors, with PPL retaining the balance. The average price paid for these medical office suites was SGD3,819 per square foot, while the last transacted price as at 31 March 2012 was SGD5,088 per square foot.

### CoEs and clinical programmes

In selected specialties, PPL offers advanced medical services through the use of specialised equipment and integrated clinical services delivered through multi-disciplinary teams. PPL has developed various clinical delivery models within its hospitals in Singapore to provide complex treatments through CoEs, advanced clinical programmes and specialised wards.

In Singapore, through CoEs, advanced clinical programmes and specialised wards, PPL generates revenue from the treatment of patients who need specialised, state-of-the-art treatment or surgery. The sources of such revenue include consultation, surgical and hospitalisation services and the utilisation of its facilities, equipment, consumables and services by its patients.

The table below sets forth certain details of PPL's CoEs, clinical programmes and specialised wards in Singapore as at the LPD.

| Medical<br>specialty | CoEs and clinical programmes | Location   | Description  |
|----------------------|------------------------------|--|--|
| Fertility            | Parkway Fertility<br>Centre  | Mount Elizabeth<br>Hospital, Gleneagles<br>Hospital and Parkway<br>East Hospital | <ul> <li>Provides a range of<br/>assisted reproductive<br/>techniques.</li> </ul>  |
|                      |                              |  | <ul> <li>Treats patients from<br/>various countries for a<br/>wide range of male and<br/>female infertility problems.</li> </ul> |

# 8. BUSINESS OVERVIEW (cont'd)

| Medical<br>specialty  | CoEs and clinical programmes                   | Location   | Description   |
|-----------------------|--|--|---|
| General Surgery       | General Surgery<br>programme                   | Mount Elizabeth<br>Hospital, Gleneagles<br>Hospital and Parkway<br>East Hospital | Covers eye, ear, nose, head and neck, gastrointestinal surgery and urology with a multidisciplinary team of surgical specialists who are trained in specific subspecialisations.  |
| Heart and<br>Vascular | Heart and<br>Vascular<br>programme             | Mount Elizabeth<br>Hospital, Gleneagles<br>Hospital and Parkway<br>East Hospital | Provides comprehensive services for preventive care, screen, advanced diagnostic tests, invasive and non-invasive procedures, as well as post-operative management, cardiac rehabilitation and a comprehensive range of surgical programmes.                            |
| Neuroscience          | Gamma Knife<br>Centre                          | Parkway Health Day<br>Surgery and Medical<br>Centre                              | Treats patients with clinical conditions, including brain metastases, acoustic neuromas, meningioma and trigeminal neuralgia, amongst others, and is the only centre of its kind in Singapore.  |
|                       | Neuroscience<br>(Brain and Spine)<br>programme | Mount Elizabeth<br>Hospital, Gleneagles<br>Hospital and Parkway<br>East Hospital | <ul> <li>Provides treatment for<br/>stroke, brain trauma,<br/>epilepsy, sleep disorders,<br/>and neck and spine<br/>conditions by specialist<br/>doctors in neurology,<br/>stroke neurology,<br/>neurosurgery, radiology<br/>and trauma, amongst<br/>others.</li> </ul> |
|                       |  |  | <ul> <li>Provides a range of neuro-<br/>rehabilitation therapy<br/>services.</li> </ul>   |
| Oncology              | Parkway Cancer<br>Centre                       | Mount Elizabeth<br>Hospital, Gleneagles<br>Hospital and Parkway<br>East Hospital | Provides a holistic care environment for cancer patients with a multidisciplinary team comprising leading oncologists, nurses, counsellors and other para-medical professionals.  |

## 8. BUSINESS OVERVIEW (cont'd)

| Medical<br>specialty  | CoEs and clinical programmes                              | Location   | Description   |
|-----------------------|---|--|---|
| Ophthalmology         | Parkway Eye<br>Centre                                     | Mount Elizabeth<br>Hospital and<br>Gleneagles Hospital | <ul> <li>Performs LASIK eye<br/>surgery and treats<br/>cataracts, retinal<br/>problems, presbyopia,<br/>glaucoma, and childhood<br/>myopia, among other eye<br/>disorders, with specialist<br/>doctors.</li> </ul>  |
| Transplant            | Haematology and<br>Stem Cell<br>Transplant Centre         | Mount Elizabeth<br>Hospital                            | <ul> <li>Provides comprehensive<br/>transplantation care for all<br/>ages with both malignant,<br/>benign, genetic and/or<br/>blood disorders. The<br/>transplant procedures may<br/>be performed in<br/>combination with other<br/>treatments, including<br/>leukaemia, solid tumours,<br/>thalassemia, sickle cell<br/>anaemia, immune<br/>deficiencies and<br/>autoimmune diseases.</li> </ul> |
|                       | Transplant<br>programme                                   | Mount Elizabeth<br>Hospital and<br>Gleneagles Hospital | <ul> <li>Carries out living donor<br/>kidney and liver<br/>transplants. Gleneagles<br/>was the first private<br/>hospital in Southeast Asia<br/>to conduct a successful<br/>adult living donor liver<br/>transplant in 2002. Has<br/>had over 750 successful<br/>living kidney and liver<br/>donor transplants as at the<br/>LPD.</li> </ul>  |
|                       |   |  | Gleneagles has the only private hospital programme in Singapore with a dedicated liver ward, Parkway Asian Liver Ward, and is the first fully integrated centre for liver transplant and treatment in Southeast Asia.   |
| Women and<br>Children | Parkway<br>Gynaecology<br>Screening &<br>Treatment Centre | Gleneagles Hospital                                    | <ul> <li>Provides comprehensive<br/>services for gynaecology<br/>and pregnancy-related<br/>needs with a team of<br/>obstetrician-<br/>gynaecologists.</li> </ul>  |

### 8. BUSINESS OVERVIEW (cont'd)

| Medical<br>specialty |   | Location   | <b>Description</b>  |
|----------------------|---|--|---|
|                      | Women and<br>Children clinical<br>programme | Mount Elizabeth<br>Hospital, Gleneagles<br>Hospital and Parkway<br>East Hospital | <ul> <li>Provides antenatal to<br/>postnatal care and tailored<br/>services for premature or<br/>ill babies, including<br/>preventive care, diagnostic<br/>services and treatment.</li> </ul> |

### Singapore healthcare

### Parkway Shenton

Parkway Shenton is the primary care network arm of PPL in Singapore, and is one of the leading private providers of primary healthcare in Singapore with a market share of 4.3% as at 31 December 2011 in terms of number of clinics, according to Frost & Sullivan. It has a total registered patient pool of more than 450,000, serves over 2,000 corporate clients and received over 1,800 patients per day on an annual average basis in 2011. Parkway Shenton operates primary care clinics, health screening clinics, accident and emergency clinics, ambulance services and other ancillary services. Parkway Shenton contributed 6.5% to PPL in terms of total pro forma revenue for the year ended 31 December 2011 and 6.2% for the three months ended 31 March 2012.

The table below sets forth certain information about Parkway Shenton's clinics and services as at the LPD.

| Clinic / services  | Number of<br>location/clinics   | Des | scription  |
|--|---|-----|--|
| Shenton Medical Group<br>and Shenton Family<br>Medical Clinics | 30 retail clinics<br>18 clinics located in<br>corporate clients'<br>premises <sup>(1)</sup> | •   | Provides high quality general healthcare services for corporate clients, including consultations, vaccinations, pre-employment examinations and statutory medical examinations. Integrative healthcare with complementary acupuncture services are also offered at selected clinics. |
|  |   | •   | Shenton Medical Group is located in key business districts and largely focuses on corporate clients.   |
|  |   | •   | Shenton Family Medical Clinics are located in and serve the residential community areas of Singapore.  |
| Executive Health<br>Screeners Clinics                          | Six clinics   | •   | Provides premier health screening and wellness consultations to top-level executives.  |
|  |   | •   | Located in business districts.   |

## 8. BUSINESS OVERVIEW (cont'd)

| Clinic / services   | Number of location/clinics  | Des | cription   |
|---|---|-----|--|
| Nippon Medical Care                                       | One clinic at Gleneagles<br>Hospital  | •   | Provides quality healthcare and health screening services to the large Japanese expatriate community in Singapore and neighbouring countries with a team of experienced doctors and nurses from Japan. |
| Luxe Wellness Centre for Women                            | One clinic  | •   | Located in the heart of Orchard Road, it is an upscale women's health specialty clinic.  |
| Accident and<br>Emergency and 24-<br>Hour Walk-In Clinics | Three clinics at each of<br>Mount Elizabeth Hospital,<br>Gleneagles Hospital and<br>Parkway East Hospital   | •   | Provides 24-hour, seven days a week, emergency medical services to urgent and walk in cases.   |
| Land Ambulance<br>Services unit                           | Three locations at each of<br>Mount Elizabeth Hospital,<br>Gleneagles Hospital and<br>Parkway East Hospital | •   | Involved in the transport of local patients.   |
| Air Ambulance<br>Services unit                            | Coordinates with each of<br>Mount Elizabeth Hospital,<br>Gleneagles Hospital and<br>Parkway East Hospital   | •   | Involved in the transport of patients and helps to coordinate evacuation services for regional and global clients.   |
|   |   | •   | The air ambulance service is able to provide evacuation services into Singapore for critically ill patients from many locations in Southeast Asia.   |
| Aviation and Psychiatry unit                              | One location  | •   | Serves personnel in the aviation industry and specialises in medical examinations for pilots and air traffic controllers.  |
|   |   | •   | Carries out flight status review for air and cabin crew, including treatment programmes for passengers suffering from a fear of flying.  |

### Note:

(1) Out of these 18 clinics, five of the clinics are operated through arrangements with these clients. Parkway Shenton does not hold the clinic licenses for these clinics.

## Shenton Insurance and iXchange

Parkway Shenton works with Shenton Insurance, which underwrites short-term employee healthcare insurance policies, and iXchange, which provides third party healthcare administration and claims administration services as an outsourced service for corporate clients and insurers, all of which are wholly-owned subsidiaries of PPL.

Shenton Insurance is a direct general insurer specialising in health insurance and employee benefit solutions, with group employee benefit programmes forming the core business. Its programmes include outpatient coverage, traditional hospitalisation and surgical plans, managed care programmes and flexi-benefits schemes. Shenton Insurance is operated at arm's length from PPL and works with a panel of 200 clinics, with Parkway Shenton's clinics among the network clinic panel. Shenton Insurance contributed 2.8% to PPL in terms of total pro forma revenue for the year ended 31 December 2011 and 3.0% for the three months ended 31 March 2012.

iXchange is Parkway Shenton's third party administration business and offers a webbased platform for insurance and corporate clients to track medical insurance expenditure. iXchange offers an extensive suite of services, including internet solutions, transactions administration centre, channel management and communication, and provides information management services to Parkway Shenton's strategic partners. iXchange contributed 0.2% to PPL in terms of total pro forma revenue for the year ended 31 December 2011 and 0.2% for the three months ended 31 March 2012.

### Parkway Radiology

Parkway Radiology provides a comprehensive range of diagnostic and therapeutic radiology services to patients in the three PPL hospitals in Singapore and to third party patients. Parkway Radiology is present in all three of PPL's Singapore hospitals, as well as in the outpatient settings under the banner of "Medi-Rad Associates Ltd," which operates a total of eight outpatient imaging centres at Mount Elizabeth Medical Centre, Gleneagles Hospital, Paragon Medical Centre, Novena Medical Centre, Mandarin Gallery, Jurong East, Arcade and Health Promotion Board. For the year ended 31 December 2011, Parkway Radiology contributed 3.3% to PPL in terms of total pro forma revenue and 3.5% for the three months ended 31 March 2012.

Parkway Radiology provides basic radiology services, including ultrasound, mammography and general radiography and MRI. In addition, Parkway Radiology provides full interventional services comprising biopsies, angiography, radio-frequency ablation, drainages and nuclear medicine as well as cardiac applications.

As at the LPD, the Parkway Radiology team comprised 26 professionally trained and experienced specialist radiologists and 222 healthcare professionals. Parkway Radiology provides the latest viable technology to patients and doctors in Singapore; for example, it introduced MRI in 1987 and a PET-CT scanner in 2003. The provision of the latest technology is complemented by a professional team of sub-specialised radiologists, radiographers and radiology nurses.

### Parkway Laboratory Services

Parkway Lab provides efficient and high-quality services in clinical laboratory, histopathology and cytogenetics. Its experienced laboratory team and well-equipped laboratories serve the needs of inpatients and outpatients of the three PPL hospitals in Singapore and third party patients, as well as other medical practitioners who operate within and outside the hospitals' medical centres, the Parkway Shenton clinics and general practitioners. Parkway Lab operates in the three PPL Singapore hospitals, a satellite outpatient laboratory in Novena Medical Centre and a state-of-the-art central reference laboratory headquartered at Ayer Rajah Crescent. For the year ended 31 December 2011, Parkway Lab contributed 1.6% to PPL in terms of total pro forma revenue and 1.5% for the three months ended 31 March 2012.

### 8. BUSINESS OVERVIEW (cont'd)

Parkway Lab's clinical laboratory services include haematology, immunohaematology, biochemistry, immunology, serology, special chemistry, urine and stool analysis, microbiology and clinical molecular and specialised testing. Histopathology services and cytogenetics services are also offered.

Gleneagles Clinical Research Centre

Gleneagles CRC, a joint venture company which is 51.0% owned by us and 49.0% owned by Mitsui, is a full-service clinical research organisation with operations in Singapore, the PRC, Thailand, the Philippines, Australia and Indonesia. Gleneagles CRC also has strategic global collaboration arrangements with other clinical research organisations and academic institutions in Europe and the United States.

### Others

### Parkway College

Parkway College is a wholly-owned subsidiary of Parkway. Parkway College aspires to be a premier global private educational institution in the fields of nursing, allied health and healthcare management. Parkway College is one of the sources of nurses, management and allied health professionals for PPL's operations in Singapore.

Parkway College was one of the first six institutions to have been awarded the EduTrust certification from the Council for Private Education in Singapore. To achieve the EduTrust mark, schools must demonstrate high standards in six key areas including corporate governance, fee protection for all their students and academic processes, such as teacher selection and programme tracking and development.

Parkway College was established in February 2008 at its Bukit Merah campus, to cater to the growing needs for quality education in health sciences. It comprises three schools: a School of Allied Health, a School of Healthcare Management and a School of Nursing. Nurses who graduate from Parkway College and whose tuition has been sponsored by PPL are contractually obligated to work for PPL for a period of up to five to six years, including training time, in exchange. As at 31 December 2011, there were 514 full-time students enrolled in Parkway College, a majority of whom had their tuition fees sponsored by PPL.

### 8. BUSINESS OVERVIEW (cont'd)

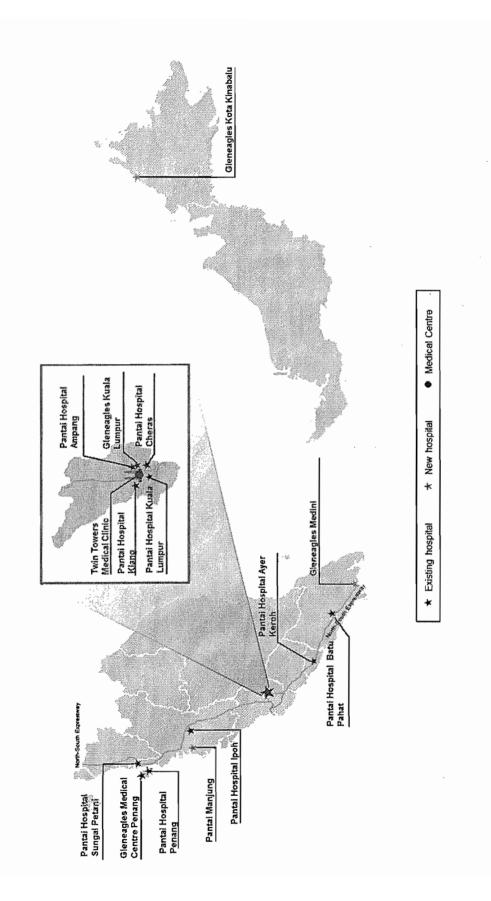
### Malaysia operations

PPL is the second largest private healthcare provider in Malaysia with a market share of approximately 15.1% as at 31 December 2010 in terms of the number of licensed beds, according to Frost & Sullivan. It owns and operates nine "Pantai" Hospitals and two "Gleneagles" Hospitals across Peninsular Malaysia. Over 760 specialist doctors are credentialed by PPL to admit patients to its hospitals in Malaysia. Two of the hospitals are JCI accredited and seven are accredited by the MSQH (including three hospitals which accreditations have expired and are pending re-accreditation survey results as at the LPD). PPL houses CoEs and advanced clinical programmes within its Malaysia hospitals that provide specialised equipment and services to the doctors who practise there. PPL also operates Pantai Premier Pathology, Pantai Integrated Rehab and one ambulatory care centre in Malaysia. PPL is currently developing three more hospitals in Malaysia which are expected to commence operations by 2015 and undertaking expansion projects in four of its existing hospitals. PPL's Malaysia operations contributed 31.1% to PPL's total pro forma revenue for the year ended 31 December 2011 and 30.8% for the three months ended 31 March 2012. For the year ended 31 December 2011, approximately 4.0% of the revenue from PPL's Malaysia operations was derived from medical travellers, approximately 90.0% of whom were from

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The map below sets out the locations of PPL's hospitals in Malaysia as at the LPD:



### 8. BUSINESS OVERVIEW (cont'd)

### Malaysia hospitals

PPL's hospital network in Malaysia operates on a "hub and spoke" model. Hub hospitals have a higher number of specialist doctors, offering a wider array of medical specialty services and advanced medical equipment compared to spoke hospitals and typically operate in large urban centres. Spoke hospitals offer the more common specialties and typically operate in smaller urban centres or large towns. Generally, hub hospitals have 180 to 350 licensed beds and more than 30 specialist doctors, while spoke hospitals have 80 to 150 licensed beds and between 15 and 30 resident specialist doctors. Most of PPL's hospitals in Malaysia are located on the country's west coast along a major north-south highway. Spoke hospitals may, in some cases, refer patients to hub hospitals which offer most clinical specialties and provide more complex care. Each of PPL's Malaysian hospitals' credentialed doctors must be specialist doctors registered with the Malaysian Medical Council, possess a current Annual Practicing Certificate issued by the Council and be accredited by the National Specialist Register. Such specialist doctors are then required to apply to be credentialed to admit patients into PPL's hospitals. The process of credentialing is conducted by each hospital's credentialing committee and doctors who have gone through this process are considered to be credentialed doctors. A doctor may be credentialed at more than one of PPL's hospitals in Malaysia.

In Malaysia, most of our credentialed specialist doctors are independent medical practitioners. They operate from clinics, which are either in medical office buildings colocated with PPL's hospitals or in PPL's hospitals itself or located in the vicinity of PPL's hospitals. These credentialed specialist doctors typically refer patients to one of PPL's hospitals for further care and use of inpatient facilities. The credentialed specialist doctors continue to consult and treat the patient while PPL provides inpatient facilities, equipment and services of PPL's medical staff for a fee. These specialist doctors may also refer patients to PPL's medical centres, clinics and ancillary healthcare businesses and receive patients who are referred to them by PPL's medical centres, clinics and ancillary healthcare businesses. PPL employs nurses, resident physicians and ancillary medical and support staff directly for its hospitals and other healthcare operations in Malaysia.

The table below sets forth certain operating statistics for the hospitals PPL owns and operates in Malaysia as at and for the periods indicated. Hospital operations are subject to certain seasonal fluctuations such as decreases in inpatient business during school holidays and festive periods.

|   | Year ended 31 December |             |             | Three months<br>ended 31<br>March |
|---|------------------------|-------------|-------------|-----------------------------------|
|   | 2009                   | 2010        | 2011        | 2012                              |
| Number of hospitals at end of period                                | 11                     | 11          | 11          | 11                                |
| Number of beds (licensed) at end of period <sup>(1)</sup>           | 1,993                  | 1,993       | 2,010       | 2,025                             |
| Number of beds (operational) at end of period <sup>(1)</sup>        | 1,781                  | 1,835       | 1,878       | 1,911                             |
| Inpatient admissions <sup>(2)</sup>                                 | 146,200                | 152,286     | 154,823     | 40,443                            |
| Average length of stay (days) <sup>(3)</sup>                        | 2.8                    | 2.8         | 2.8         | 2.7                               |
| Occupancy rate <sup>(4)</sup>                                       | 64.2%                  | 65.1%       | 63.0%       | 63.5%                             |
| Average revenue per inpatient admission (in RM/SGD <sup>(5)</sup> ) | 3,271/1,363            | 3,638/1,516 | 3,907/1,628 | 4,001/1,667                       |
| Average revenue per patient day (in RM/SGD <sup>(5)</sup> )         | 1,156/482              | 1,301/542   | 1,399/583   | 1,461/609                         |

### Notes:

- (1) Licensed beds are approved number of beds by MOH Malaysia which a facility regularly maintains and staffs. Operational beds is an internal measure for which we include those of our licensed beds which we utilise for patients.
- (2) Represents the total number of inpatients admitted to our hospitals.
- (3) Represents the average number of days an inpatient stays in our hospitals.
- (4) Represents the percentage of hospital operational beds occupied by inpatients.
- (5) The RM amounts have been translated for convenience into SGD at the rate of RM2.40: SGD1.00.
- (6) PPL and Acibadem do not compile certain of their operational data, including the number of operational beds, the average length of stay and the occupancy rate, on the same basis and therefore, these amounts may not be comparable.

As part of our measurement of operational performance, we use "occupancy rates" as a performance indicator of the utilisation of our available operational beds. We use occupancy rates to alert us if our hospitals have a potential operational bed capacity issue which may affect doctors' ability to admit their patients. Occupancy rates are a measure of the number of inpatients against the number of available operational beds, not a measure of revenue or profitability. This is because revenue or profit derived from an inpatient also includes, over and above room charges, other healthcare and medical services and fees, pharmaceutical drugs and consumables and (in relation to Acibadem) doctors' fees, which can vary significantly from inpatient to inpatient.

Our hospital operations in Malaysia began over 30 years ago. The table below sets forth certain information about PPL's hospitals in Malaysia as at the LPD.

| Hospital                            | Key specialist services provided  | Number of<br>licensed<br>beds | Number of operating theatres <sup>(1)</sup> |
|-------------------------------------|---|-------------------------------|---|
| Pantai Hospital<br>Kuala Lumpur     | Cardiology and cardiothoracic surgery, orthopaedic, oncology, minimally invasive surgery, obstetrics and gynaecology, paediatric, trauma surgery and 22 other specialties                   | 332                           | 8   |
| Gleneagles Kuala<br>Lumpur          | Cardiology and cardiothoracic surgery, neurosurgery, obstetrics and gynaecology, plastic surgery, reconstructive and maxillofacial, orthopaedic and trauma surgery and 17 other specialties | 316                           |   |
| Gleneagles Medical<br>Centre Penang | Cardiology and cardiothoracic surgery, oncology, hand and microsurgery, haematology, neurosurgery, nephrology, orthopaedic, urology and 18 other specialties                                | 227                           | 5   |
| Pantai Hospital Ayer<br>Keroh       | Cardiology and cardiothoracic surgery, nephrology, oncology, obstetrics and gynaecology, paediatrics, ophthalmology and 16 other specialties  | 224                           | 7   |
| Pantai Hospital Ipoh                | Cardiology and cardiothoracic surgery, orthopaedic and ophthalmology, haematology, obstetrics and gynaecology, paediatrics and 14 other specialties   | 180                           | 4   |
| Pantai Hospital<br>Penang           | ENT, neurology, neurosurgery, orthopaedic, cardiology and 15 other specialties  | 195                           | 5   |
| Pantai Hospital<br>Cheras           | ENT, general medicine, general surgery, obstetrics and gynaecology, orthopaedic and 12 other specialties  | 143                           | 4   |
| Pantai Hospital<br>Ampang           | ENT, general medicine, general surgery, obstetrics and gynaecology, orthopaedic and ten other specialties   | 114                           | 4   |
| Pantai Hospital Batu<br>Pahat       | General medicine, general surgery, obstetrics and gynaecology, orthopaedic, paediatric and five other specialties   | 106                           | 3   |
| Pantai Hospital<br>Klang            | General medicine, general surgery, obstetrics and gynaecology, orthopaedic, paediatric and 11 other specialties   | 108                           | 3   |
| Pantai Hospital<br>Sungai Petani    | General medicine, cardiology, general surgery, obstetrics and gynaecology, orthopaedic and eight other specialties  | 80                            | 2   |

### 8. BUSINESS OVERVIEW (cont'd)

### Note:

(1) Does not include delivery suites and endoscopy rooms.

### Hub hospitals

The table below sets forth certain operating statistics for the hub hospitals PPL owns and operates in Malaysia as at and for the periods indicated.

|   |             | Year ended 31 December |             |             |
|---|-------------|------------------------|-------------|-------------|
|   | 2009        | 2010                   | 2011        | 2012        |
| Number of hospitals at end of period                                | 6           | 6                      | 6           | 6           |
| Number of beds (licensed) at end of period <sup>(1)</sup>           | 1,459       | 1,459                  | 1,459       | 1,474       |
| Number of beds (operational) at end of period <sup>(1)</sup>        | 1,312       | 1,346                  | 1,359       | 1,392       |
| Inpatient admissions <sup>(2)</sup>                                 | 108,425     | 109,743                | 111,175     | 28,458      |
| Average length of stay (days) <sup>(3)</sup>                        | 3.0         | 3.0                    | 3.0         | 2.9         |
| Occupancy rate <sup>(4)</sup>                                       | 66.4%       | 68.0%                  | 66.7%       | 65.6%       |
| Average revenue per inpatient admission (in RM/SGD <sup>(5)</sup> ) | 3,498/1,458 | 3,980/1,658            | 4,290/1,788 | 4,450/1,854 |
| Average revenue per patient day (in RM/SGD <sup>(5)</sup> )         | 1,181/492   | 1,348/562              | 1,439/600   | 1,520/633   |

### Notes:

- (1) Licensed beds are approved number of beds by MOH Malaysia which a facility regularly maintains and staffs. Operational beds is an internal measure for which we include those of our licensed beds which we utilise for patients.
- (2) Represents the total number of inpatients admitted to our hospitals.
- (3) Represents the average number of days an inpatient stays in our hospitals.
- (4) Represents the percentage of hospital operational beds occupied by inpatients.
- (5) The RM amounts have been translated for convenience into SGD at the rate of RM2.40: SGD1.00.
- (6) PPL and Acibadem do not compile certain of their operational data, including the number of operational beds, the average length of stay and the occupancy rate, on the same basis and therefore, these amounts may not be comparable.

Further details of PPL's hub hospitals in Malaysia as at the LPD are set forth below.

Pantai Hospital Kuala Lumpur is PPL's flagship hospital in Malaysia. It is a 332-licensed bed hospital with more than 170 credentialed specialist doctors. It is located close to the city centre and within the residential neighbourhood of Bangsar. Pantai Hospital Kuala Lumpur is JCl accredited. MSQH accreditation for the hospital has expired and the re-accreditation is pending survey results as at the LPD, which is expected to be known by the end of 2012. Pantai Hospital Kuala Lumpur also has an ISO 9001:2008 certification. It is one of eight private hospitals in Malaysia to have been certified as a "baby friendly hospital" by the MOH Malaysia. The hospital is whollyowned by PPL.

Gleneagles Kuala Lumpur is one of PPL's largest hospitals in Malaysia. It is a 316-licensed bed tertiary care hospital with more than 145 credentialed specialist doctors. It has a separate medical office building accommodating consultants of various specialties and sub-specialties for outpatient services with more than 110 specialist medical office suites for independent medical practitioners. Gleneagles Kuala Lumpur is JCI and MSQH accredited and has an ISO 9001:9002 certification. The hospital is wholly-owned by PPL.

Gleneagles Medical Centre Penang is a 227-licensed bed hospital located on Penang Island with more than 80 credentialed specialist doctors. It was the first for-profit private hospital in Malaysia and the first private hospital in the northern region of Peninsular Malaysia accredited by MSQH, which was in 2002. MSQH accreditation for the hospital has expired and the re-accreditation is pending survey results as at the LPD, which is expected to be known by the end of 2012. The hospital is 70.0% owned by PPL.

Pantai Hospital Ayer Keroh is a 224-licensed bed hospital that provides healthcare services to the city of Melaka and has more than 65 credentialed specialist doctors. The hospital is MSQH accredited. In the second half of 2012, Pantai Hospital Ayer Keroh's oncology centre will be upgraded with state-of-the-art equipment, which we expect to make it one of the most technologically-advanced oncology centres in southern Peninsular Malaysia. The hospital is wholly-owned by PPL.

Pantai Hospital Ipoh is a 180-licensed bed hospital with more than 70 credentialed specialist doctors located a short drive from Ipoh city centre. Pantai Hospital Ipoh has an ISO 9001:2000 certification. It is the only private hospital in Perak with a resident haematologist. The hospital is 77.8% owned by PPL.

Pantai Hospital Penang is a 195-licensed bed hospital with more than 40 credentialed specialist doctors. It is located in the township of Bayan Baru and in the vicinity of the free trade zone in Bayan Lepas, located at the southeastern part of Penang. Pantai Hospital is MSQH accredited. The hospital is 80.7% owned by PPL.

### 8. BUSINESS OVERVIEW (cont'd)

### Spoke hospitals

The table below sets forth certain operating statistics for the spoke hospitals PPL owns and operates in Malaysia as at and for the periods indicated.

|   | Year ended 31 December |             |             | Three months<br>ended 31<br>March |
|---|------------------------|-------------|-------------|-----------------------------------|
|   | 2009                   | 2010        | 2011        | 2012                              |
| Number of hospitals at end of period                                | 5                      | 5           | 5           | 5                                 |
| Number of beds (licensed) at end of period <sup>(1)</sup>           | 534                    | 534         | 551         | 551                               |
| Number of beds (operational) at end of period <sup>(1)</sup>        | 469                    | 489         | 519         | 519                               |
| Inpatient admissions(2)   | 37,775                 | 42,543      | 43,648      | 11,985                            |
| Average length of stay (days)(3)                                    | 2.4                    | 2.4         | 2.3         | 2.3                               |
| Occupancy rate <sup>(4)</sup>                                       | 58.0%                  | 57.3%       | 53.4%       | 58.0%                             |
| Average revenue per inpatient admission (in RM/SGD <sup>(5)</sup> ) | 2,616/1,090            | 2,755/1,148 | 2,930/1,221 | 2,933/1,222                       |
| Average revenue per patient day (in RM/SGD <sup>(5)</sup> )         | 1,071/446              | 1,149/479   | 1,267/528   | 1,283/535                         |

### Notes:

- (1) Licensed beds are approved number of beds by MOH Malaysia which a facility regularly maintains and staffs. Operational beds is an internal measure for which we include those of our licensed beds which we utilise for patients.
- (2) Represents the total number of inpatients admitted to our hospitals.
- (3) Represents the average number of days an inpatient stays in our hospitals.
- (4) Represents the percentage of hospital operational beds occupied by inpatients.
- (5) The RM amounts have been translated for convenience into SGD at the rate of RM2.40: SGD1.00.
- (6) PPL and Acibadem do not compile certain of their operational data, including the number of operational beds, the average length of stay and the occupancy rate, on the same basis and therefore, these amounts may not be comparable.

Further details of PPL's spoke hospitals in Malaysia as at the LPD are set forth below.

Pantai Hospital Cheras is a 143-licensed bed hospital with more than 75 credentialed specialist doctors located in Taman Cheras Makmur, Cheras. Pantai Hospital Cheras is accredited with MSQH. MSQH accreditation for the hospital has expired and the reaccreditation is pending survey results as at the LPD, which is expected to be known by the end of 2012. The hospital is wholly-owned by PPL.

Pantai Hospital Ampang is a 114-licensed bed hospital with more than 45 credentialed specialist doctors located in the centre of Pandan Indah township just short distance from Kuala Lumpur. The hospital is wholly-owned by PPL.

**Pantai Hospital Batu Pahat** is a 106-licensed bed hospital with more than 15 credentialed specialist doctors located in Johor. The hospital is wholly-owned by PPL.

### 8. BUSINESS OVERVIEW (cont'd)

**Pantai Hospital Klang** is a 108-licensed bed hospital with more than 35 credentialed specialist doctors located in Klang. Pantai Hospital Klang is accredited with MSQH. The hospital is wholly-owned by PPL.

**Pantai Hospital Sungai Petani** is an 80-licensed bed hospital with more than 20 credentialed specialist doctors located in Sungai Petani in the northern part of Malaysia. The hospital is wholly-owned by PPL.

### Expansion projects

PPL is currently undertaking expansion projects in four hospitals, Gleneagles Medical Centre Penang, Pantai Hospital Kuala Lumpur, Pantai Hospital Klang and Gleneagles Kuala Lumpur.

- Gleneagles Medical Centre Penang is constructing a new building which is expected to be completed by the end of 2012 and which will add 188 beds to its existing capacity, which we expect will make it one of the largest private hospitals in Penang. Construction of the new building commenced in April 2010.
- Pantai Hospital Kuala Lumpur is developing a new 12-storey building with 200 consultant suites and eight CoEs and clinical programmes, which is expected to be completed in mid-2014 and which we expect will make it one of the most technologically-advanced medical facilities in Malaysia. Another 120 beds will be added to Pantai Hospital Kuala Lumpur by the end of 2014. Construction of the new building commenced in February 2011.
- Pantai Hospital Klang will be adding another building which is expected to increase capacity by 80 beds and adding additional medical office suites for specialist doctors. The project is currently at the planning stage. Construction of the new block is expected to commence in the first quarter of 2013 and is expected to be completed by mid-2014.
- Gleneagles Kuala Lumpur is also adding an additional 100 beds-by leasing an
  adjacent block which is currently at the planning stage. Construction of the new
  block is expected to commence in the third quarter of 2012 and is expected to
  be completed in mid-2015. The expansion will be built by a third party and our
  main capital expenditure related to this project will be equipping the expansion.
  Gleneagles Kuala Lumpur has an option to purchase this adjacent block.

The overall expansion cost is estimated to be approximately RM454.4 million, of which RM93.8 million had been incurred as at 31 March 2012. The cost of expansion has been and is expected to continue to be funded through borrowings and internally generated funds.

## 8. BUSINESS OVERVIEW (cont'd)

Projects under development

PPL is also developing three greenfield projects, Gleneagles Kota Kinabalu, Pantai Hospital Manjung and Gleneagles Medini.

- Gleneagles Kota Kinabalu, which is scheduled to open in early 2015, will mark PPL's entry into East Malaysia. Construction work commenced in October 2011.
   The hospital will have 250 beds, providing tertiary hospital services to the community in Kota Kinabalu, Sabah.
- Pantai Hospital Manjung, situated an hour's drive from Ipoh city, will provide healthcare services to the community in the upcoming Manjung township by early 2014. Construction work commenced in March 2012. The hospital is expected to have 100 beds.
- Gleneagles Medini will be situated in Medini, Iskandar Malaysia, and will target the Malaysian market as well as medical travellers from Singapore who will be able to use Medisave, which is a national medical savings account system for Singapore citizens and permanent residents, at the hospital. The project is in the planning phase and the first phase of this state-of-the-art hospital with 150 beds is expected to be operational in early 2015 and it is expected that it will subsequently be expanded to its intended size of 300 beds. Construction work is expected to commence in the last quarter of 2012.

Gleneagles Kota Kinabalu and Pantai Hospital Manjung are being built by third parties and the proprietors have agreed to lease each hospital to PPL. PPL will then manage and operate the hospital business. Our main capital expenditure related to these projects will be equipping the hospital, which is estimated to be approximately RM50 million, which is expected to be funded through borrowings and internally generated funds.

For Gleneagles Medini, the hospital will be built, owned, developed, managed and operated by PPL. The overall cost of development of this greenfield project is estimated to be approximately RM400 million, of which none had been incurred as at 31 March 2012. The cost of development is expected to be funded through borrowings and internally generated funds.

### CoEs and Clinical Programmes

In selected specialties, PPL offers advanced medical services through the use of specialised equipment and integrated clinical services delivered through multi-disciplinary teams. PPL has developed various clinical delivery models within its hospitals in Malaysia to provide complex treatments through CoEs, and advanced clinical programmes.

In Malaysia, through CoEs and advanced clinical programmes, PPL captures revenue from the treatment of patients who need specialised, state-of-the-art treatment or surgery. The sources of such revenue include consultation, surgical and hospitalisation services and the utilisation of its facilities, equipment, consumables and services by its patients.

## 8. BUSINESS OVERVIEW (cont'd)

The table below sets forth certain details of PPL's CoEs and clinical programmes in Malaysia as at the LPD.

| Medical specialty     | CoEs and clinical programmes                  | Location                            | Description  |
|-----------------------|---|-------------------------------------|--|
| General Surgery       | Minimally Invasive<br>Surgery (MIS)<br>Centre | Gleneagles Medical<br>Centre Penang | <ul> <li>Provides minimally<br/>invasive surgery with a<br/>multi-disciplinary team of<br/>surgical specialists who<br/>are trained in specific sub-<br/>specialisations.</li> </ul>   |
| Heart and<br>Vascular | Cardiac Centre                                | Gleneagles Kuala<br>Lumpur          | <ul> <li>Focuses on all aspects of<br/>cardiology and<br/>cardiothoracic surgery<br/>going from prevention and<br/>diagnosis to treatment and<br/>rehabilitation of cardiac<br/>patients. Provides<br/>treatment to both adult<br/>and paediatric patients.</li> </ul>   |
|                       |   |                                     | Facilities include a high-<br>tech cardiac<br>catheterisation laboratory,<br>one standby laboratory,<br>two MRI units, cardiac CT<br>scan, full non-invasive<br>cardiac diagnostic centres,<br>stress test, two cardiac<br>operating theatres and a<br>dedicated cardiology ward<br>with 20 ICU beds and<br>eight NICU beds. |
|                       | Gleneagles Heart<br>Centre                    | Gleneagles Medical<br>Centre Penang | <ul> <li>Focuses on all aspects of<br/>cardiology and<br/>cardiothoracic surgery<br/>going from prevention and<br/>diagnosis to treatment and<br/>rehabilitation of adult and<br/>paediatric cardiac<br/>patients.</li> </ul>  |
|                       |   |                                     | <ul> <li>Facilities include a high-<br/>tech cardiac<br/>catheterisation laboratory,<br/>one standby laboratory, an<br/>MRI unit, CT scan, stress<br/>test, one cardiac operating<br/>theatre and a health<br/>screening centre.</li> </ul>  |

### 8. **BUSINESS OVERVIEW** (cont'd)

| Medical<br>specialty | CoEs and clinical programmes       | Location                        | Des | <b>Description</b>  |  |  |
|----------------------|------------------------------------|---------------------------------|-----|---|--|--|
|                      | Pantai Heart<br>Centre             | Pantai Hospital Kuala<br>Lumpur | •   | Provides comprehensive cardiac services with treatments that include complex cardiac interventional and surgical operations, as well as simpler cardiac surgeries with a specialised team of medical experts comprising dedicated adult interventional and paediatric cardiologists, cardiothoracic surgeons and critical care specialist doctors and nurses. |  |  |
|                      |                                    |                                 | •   | Carries out non-invasive diagnostic tests, as well as invasive diagnostic and therapeutic interventional procedures.  |  |  |
| Musculoskeletal      | Hand and<br>Microsurgery<br>Centre | Pantai Hospital Kuala<br>Lumpur | •   | Provides consultation and both surgical and rehabilitative treatment, specialising in providing rehabilitation and physiotherapy modules for the upper limbs.   |  |  |
|                      | Orthopaedic<br>Centre              | Gleneagles Kuala<br>Lumpur      | •   | Treats patients with bone and joint problems and provides medical services in orthopaedics, rheumatology and rehabilitation. Treatments include sports medicine and hand microsurgery for adult and paediatric patients.  |  |  |
|                      | Spine and Joint<br>Centre          | Pantai Hospital Kuala<br>Lumpur | •   | Provides invasive and non-invasive treatments of spine and joint conditions with a team of experienced orthopaedic surgeons, most of whom specialise in spine, joint and sports medicine.   |  |  |
|                      |                                    |                                 | •   | Facilities include a comprehensive physical therapy unit that focuses on rehabilitation and patient education to prevent re-injury.   |  |  |

## 8. BUSINESS OVERVIEW (cont'd)

| Medical specialty     | CoEs and clinical programmes                | Location                            | Description   |
|-----------------------|---|-------------------------------------|---|
|                       | Orthopaedic and<br>Trauma Surgery<br>Centre | Gleneagles Medical<br>Centre Penang | <ul> <li>Provides medical services<br/>in orthopaedics, advance<br/>trauma surgery,<br/>reconstructive surgery,<br/>spinal surgery and sports<br/>surgery.</li> </ul>   |
| Neuroscience          | Neuroscience<br>Centre                      | Gleneagles Kuala<br>Lumpur          | Provides patients with<br>nervous system diseases<br>a comprehensive team of<br>neurologists,<br>neurosurgeons and<br>radiologists with a full<br>complement of intra-<br>operative surgical<br>equipment.  |
| Oncology              | Oncology Centre                             | Gieneagles Kuala<br>Lumpur          | <ul> <li>Comprised of a multi-<br/>disciplinary team of<br/>specialists, including<br/>radiation and medical<br/>oncologists, surgeons,<br/>radiologists, pathologists,<br/>specialised nursing staff,<br/>dieticians and physical<br/>therapists.</li> </ul> |
|                       | Pantai Cancer<br>Institute                  | Pantai Hospital Kuala<br>Lumpur     | <ul> <li>Provides multi-faceted<br/>cancer treatment and<br/>therapies through an<br/>experienced team of<br/>oncologists, nurses and<br/>radiographers.</li> </ul>   |
|                       |   |                                     | Facilities include a chemotherapy day-care centre and a radiotherapy unit equipped with an "Elekta Synergy System" providing intensity modulated radiation therapy and image guided radiation therapy and stereotactic radiosurgery modalities.               |
| Women and<br>Children | Breast Care<br>Centre                       | Pantai Hospital Kuala<br>Lumpur     | <ul> <li>Facilities are equipped<br/>with two mammography<br/>machines.</li> </ul>  |
|                       | Women and<br>Children's Centre              | Gieneagies Kuala<br>Lumpur          | <ul> <li>Provides specialist care<br/>and sub-specialty services<br/>in the areas of obstetrics-<br/>gynaecology and<br/>paediatrics.</li> </ul>  |

testing and treatment for

psychological needs.

diagnostic

including

emotional

### 8. BUSINESS OVERVIEW (cont'd)

| specialty | programmes | Location | Description   |
|-----------|------------|----------|---|
|           |            |          | <ul> <li>Specialist care is provided<br/>from the antenatal to the<br/>postnatal phase and for<br/>premature and ill babies,</li> </ul> |

### Malaysia healthcare

Malaysia healthcare services contributed 0.9% to PPL in terms of total pro forma revenue for the year ended 31 December 2011 and 1.4% for the three months ended 31 March 2012.

### Twin Towers Medical Clinic

Twin Towers Medical Clinic is located in Kuala Lumpur and provides general practice and specialty consultations, including ENT, cardiology, dentistry, ophthalmology, orthopaedic and occupational health services. It was acquired in February 2012 and is PPL's first entry into primary care business in Malaysia. It is managed by a resident cardiologist and includes laboratory, pharmacy and radiology services. It generally provides services to corporate clients and the residential community in the Kuala Lumpur city centre area.

### Pantai Premier Pathology

Pantai Premier Pathology provides a diverse range of high-quality diagnostic and analytical laboratory testing services to referring medical practitioners. Referrals are received from a broad serving base of general practitioners and specialist doctors, from medical clinics, medical centres to large tertiary hospitals in Malaysia. Pantai Premier Pathology's clinical laboratory services include haematology, immunohaematology, biochemistry, immunology, serology, special chemistry, urine and stool analysis, microbiology and clinical molecular and specialised testing. Histopathology services and cytogenetics services are also offered.

### Pantai Integrated Rehab

Pantai Integrated Rehab provides comprehensive physiotherapy and rehabilitation services. The centres are well equipped and provide a wide range of professional services, including physiotherapy, occupational therapy, specialised exercise instruction and integrated rehabilitation. Pantai Integrated Rehab operates the rehabilitation centres in PPL's hospitals in Malaysia with a team of over 65 physiotherapists and occupational therapists.

### International operations

PPL also has a presence in the PRC, India, Hong Kong, Vietnam and Brunei, with operations across the major healthcare sectors, namely hospitals, medical centres, clinics and ancillary healthcare businesses. PPL's international growth strategy is to identify latent demand in attractive markets and address that demand with a strategy tailored to each market's demographics and industry and regulatory landscape.

### 8. BUSINESS OVERVIEW (cont'd)

In the hospital segment internationally, PPL owns and operates hospitals via joint venture agreements, or enters into consultancy agreements or HMAs as appropriate to each market. Consultancy agreements relate to hospital design planning, development, construction and commissioning, while HMAs are agreements to manage hospitals which are operational. Typically, where PPL has entered into consultancy agreements in relation to a hospital under development, it has also subsequently entered into an HMA to manage these hospitals once completed.

We believe HMAs reinforce and complement PPL's core business and allow PPL to grow its presence, network and brand without major capital expenditure. This allows PPL to better understand new markets and develop entry strategies for these markets. PPL also has two consultancy agreements with hospitals that are under development in Taiwan and India. PPL's fees for HMAs and consultancy agreements are structured in a number of ways and generally consist of a base fee plus a percentage of the hospital's revenue or EBITDA. PPL's HMAs are generally entered into for a term of 10 years.

In the primary care segment, through joint ventures, PPL owns, manages and operates nine medical centres and clinics in the PRC and Hong Kong and one diagnostics centre in India.

PPL's international operations contributed 6.8% to PPL's total pro forma revenue for the year ended 31 December 2011 and 7.1% for the three months ended 31 March 2012. This does not include the revenues from joint ventures and our investments. Please refer to Section 12.13 of this Prospectus for the review of our past pro forma performance.

### The PRC and Hong Kong

### Healthcare

Through eight medical centres and clinics in the PRC and one medical centre in Hong Kong, PPL provides primary and specialist care to the premium self-pay or corporate insured segment, notably the affluent, urban and expatriate communities. As at the LPD, PPL's clinics in the PRC employed more than 75 doctors and have relationships with 23 private insurance companies.

PPL's medical centres and clinics in the PRC are operated through contractual and trusts arrangements with certain PRC operating entities. Please refer to Section 5.2 of this Prospectus for Risks related to our countries of operation — (iv) If the PRC government determined that the agreements that establish the structure for operating our business-otherwise do not comply with applicable PRC laws, rules and regulations, we could be subject to penalties; (v) We rely on contractual arrangements with the PRC operating entities in the PRC and their shareholders for our business operations, which may not be as effective in providing operational control or enabling us to derive economic benefits as through ownership of controlling equity interests; and (vi) We may face risks arising from certain trust arrangements.

## 8. BUSINESS OVERVIEW (cont'd)

PPL's medical centres and clinics in the PRC and Hong Kong are set forth in the table below as at the LPD.

| Medical centres and clinics                           | Location          | Description   |
|---|-------------------|---|
| Chengdu Medical<br>Centre                             | Chengdu, the PRC  | <ul> <li>Provides a comprehensive range of<br/>general practice and specialised<br/>medical services.</li> </ul>  |
| Gleneagles Medical and<br>Surgical Centre             | Shanghai, the PRC | <ul> <li>Located in the same building as a<br/>5-star hotel and provides a<br/>comprehensive range of services<br/>with an on-site operating theatre<br/>and luxury inpatient suites.</li> </ul>  |
| Luwan Specialty and Inpatient Centre                  | Shanghai, the PRC | <ul> <li>A women's health and birthing<br/>centre, paediatric centre and after<br/>hours consultation centre located in<br/>Ruijing Hospital with 12 beds.</li> </ul>   |
| Jin Qiao Medical and<br>Dental Centre                 | Shanghai, the PRC | <ul> <li>A community-based primary care<br/>facility that also provides urgent<br/>care and non-medical ancillary<br/>services.</li> </ul>  |
| Mandarine City Medical<br>Centre                      | Shanghai, the PRC | <ul> <li>Provides a broad range of women's<br/>health services.</li> </ul>  |
| Shanghai Centre<br>Medical and Dental<br>Centres      | Shanghai, the PRC | <ul> <li>Located centrally in downtown<br/>Shanghai near many major office<br/>buildings and foreign consulates.<br/>The centres provide general<br/>medical services and also has a<br/>health screening centre on-site for<br/>work and visa-related health<br/>checks.</li> </ul>              |
| Shanghai Jin Mao<br>Tower Medical Centre              | Shanghai, the PRC | <ul> <li>Provides services in family<br/>medicine, paediatrics, psychiatry,<br/>physiotherapy, acupuncture and<br/>psychology. The centre has seven<br/>medical consultation rooms, an on-<br/>site laboratory, x-ray and<br/>pharmacy.</li> </ul>  |
| Hong Qiao Medical<br>Centre                           | Shanghai, the PRC | <ul> <li>Provides services in family<br/>medicine, internal medicine,<br/>paediatrics, obstetrics and<br/>gynaecology with a team of<br/>international doctors. It provides on-<br/>site laboratory, pharmacy and<br/>radiological services.</li> </ul>   |
| Parkway Health Central<br>Hong Kong Medical<br>Centre | Hong Kong         | <ul> <li>Located in Central district, the clinic<br/>covers 175 square meters and has<br/>space for general practitioners as<br/>well as space for a dentistry<br/>practice. The medical centre<br/>provides health screening, imaging<br/>services and pharmaceutical<br/>dispensing.</li> </ul> |

### 8. BUSINESS OVERVIEW (cont'd)

### Projects under development

PPL entered into an HMA on 14 February 2011 for SIMC, which is expected to become operational in 2014. This is PPL's first entry into the hospital sector in the PRC. The SIMC HMA reinforces PPL's PRC strategy by helping to build PPL's experience while simultaneously growing its presence, network and brand recognition for future expansion in the PRC.

SIMC is located within the Shanghai International Medical Zone, which is an area in Shanghai designed to be a medical hub providing international standard healthcare services to the PRC's affluent population residing in the Yangtze River Delta and Bohai regions. The Shanghai International Medical Zone is expected to serve as a platform for companies engaged in the full supply chain of healthcare activities, fuelling opportunities for collaborations between medical institutions, medical device manufacturers and biomedical players. SIMC is a tertiary hospital and is expected to operate up to 450 beds. It is currently under construction and is supported by Shanghai's municipal government, Shanghai's healthcare bureau and the government of Pudong district. PPL has entered into a consultancy agreement and HMA to manage SIMC once operational in 2014.

Leveraging advanced medical technologies, SIMC intends to maintain PPL's high standards of healthcare services and clinical outcomes in serving affluent patients in Shanghai and the rest of the PRC. SIMC intends to partner Shanghai Jiaotong Medical University and its 12 affiliated hospitals to set up clinical CoEs staffed by top physicians from the hospitals. SIMC is expected to enhance PPL's presence in the PRC market, where we believe there are significant opportunities for growth due to the PRC's large and aging population, rapid economic growth and increasing affluence.

### India

### Hospitals

PPL operates hospitals in India with joint venture partners in line with our Group's strategy to complement its investment in Apollo. Please refer to Section 8.2.9 of this Prospectus on Apollo Hospitals Enterprise Limited. In India, the patient base is varied and consists of those who self-pay, are covered by private insurance and are sponsored by government programmes.

**Apollo Gleneagles Hospital**, located in Kolkata, is a 425-licensed bed multi-specialty tertiary hospital, which is currently in the process of increasing its licensed beds to 510, with a focus on cardiology, general surgery, orthopaedics and transplants. It is the only hospital in eastern India to be JCl accredited. It is also the only hospital in India to have received a NABL certification in five separate categories: clinical biochemistry, clinical pathology, haematology and immunohaematology, microbiology and serology, histopathology and cytopathology. The hospital project is a 50/50 joint venture between Apollo and PPL's subsidiary, Gleneagles Development.

### 8. BUSINESS OVERVIEW (cont'd)

### Healthcare

PPL also operates a PET-CT centre through a 50/50 joint venture in India which is located inside Apollo Health City Hospital and provides diagnostic services to the patients there, as set forth in the table below.

| Centres                             | Location         | Description   |  |
|-------------------------------------|------------------|---|--|
| Apollo Gleneagles PET-<br>CT Centre | Hyderabad, India | <ul> <li>Located inside Apollo Health City,<br/>the centre receives patients from<br/>within the hospital and surrounding<br/>areas who require diagnostic<br/>services.</li> </ul> |  |

### Projects under development

Gleneagles Khubchandani Hospital, located in Mumbai, is currently under development and will have 450 beds and provide specialties in heart and vascular and general surgery, orthopaedics, neurosurgery and transplant surgery. This hospital project is a 50/50 joint venture between Koncentric Investments Ltd and PPL's subsidiary, Parkway Healthcare. Construction work commenced in May 2010 and the hospital is expected to be operational end 2012. The majority of beds at the hospital will be single suite and it is intended to target the increasingly affluent segment of the Indian population. The overall land cost, cost of development and equipment cost of the hospital is estimated to be approximately Rs.4.5 billion, of which Rs.1.2 billion had been spent as at 31 March 2012. The cost of expansion has been and is expected to continue to be funded through borrowings and equity investment. Please refer to Section 5.2(i) of this Prospectus on the Risk factor relating to the non-receipt of certain approvals from the relevant authorities by Gleneagles Khubchandani Hospital required for its development activities.

**GM Modi Hospital**, located in New Delhi, India, is planned to be developed into a 300 beds hospital facility. PPL has entered into a consultancy agreement with GM Modi Hospitals Corporation Pte. Ltd. to design and plan this new facility.

### Vietnam

City International Hospital, located in Ho Chi Minh City, Vietnam, will be managed by PPL through a consultancy agreement and HMA once operational, which is expected to be in 2013. The tertiary multi-specialty hospital is under construction. It is expected to have 313 beds and to include the latest medical technology and extensive facilities, including 10 operating theatres and 20 intensive care beds, as well as eight labour and delivery rooms. The hospital expects to offer comprehensive key clinical programmes in obstetrics and gynaecology, paediatrics, general surgery, cardiology, ears, nose and throat, eye, orthopaedic, gastroenterology and haematology, and internal medicine.

### 8. BUSINESS OVERVIEW (cont'd)

### Brunei

The Gleneagles JPMC Cardiac Centre, located in Jerudong Park, Brunei, is owned and operated by PPL through a joint venture with the Brunei Investment Agency, with PPL holding a 75.0% equity interest as at the LPD. The hospital has 21 licensed beds, two major operating theatres, two cardiac catheterisation laboratories and is located in Jerudong Park. We believe the centre performed the first open heart surgery in Brunei. The centre provides a range of clinical services such as cardiac inpatient and outpatient specialist services, health and cardiac screening, coronary angiogram and interventional cardiology, open heart surgeries and cardiac rehabilitation. The centre is leased for a term of 15 years ending in 2017.

### 8.2.6 Acibadem

Acibadem is the largest private healthcare provider in Turkey in terms of number of non-SGK and partial-SGK beds, according to Frost & Sullivan. It has been one of the leading private healthcare providers of high-quality diagnostic and treatment services for Turkish and international patients since 1991. Acibadem's integrated healthcare network in Turkey and Macedonia as at the LPD spanned 14 hospitals (with one other hospital in Istanbul, Jinemed Hospital, the acquisition of which is pending completion) with more than 1,800 licensed and operational beds (which exclude the 23 licensed and/or operational beds in Jinemed Hospital), a majority of which were in private, single-bed patient suites. Of Acibadem's 14 hospitals, eight hospitals are in Istanbul (one of which, Aile Hospital Goztepe, was operational until April 2012 and is currently undertaking structural reinforcement of the hospital building, which is leased) and five hospitals are in other large population centres across Turkey. Acibadem employed over 1,800 doctors across 40 specialty areas, of whom approximately 1,300 are specialist doctors, and more than 350 were professors or associate professors as at the LPD. Most of these professors teach at Acibadem University, an institution owned and operated by Acibadem Health and Education Foundation, which is outside the Group. Acibadem hospitals are equipped with state-of-the-art medical technology, such as robotic surgery. intraoperative radiotherapy and digital tomosynthesis mammography.

Acibadem has substantially benefited from recent growth in medical travel across the CEEMENA region. Its International Patient Centre, located in Istanbul, Turkey, provides a wide range of intermediary services for foreign patients visiting Acibadem's facilities. Acibadem has over 40 multi-lingual patient specialists and has partnerships and special agreements with foreign governments and institutions in the surrounding and neighbouring region.

In Turkey, most of the doctors and physicians who practise in Acibadem's hospital network are either contracted under a revenue sharing sytem or employed by Acibadem under a full or part time employment contract. The majority of these doctors have annual rolling contracts with Acibadem while others have two-year to three-year contracts. The majority of the doctors practise under a revenue sharing model, under which Acibadem bills patients for all medical services rendered and then pays the doctors a portion of the fees received, whereas the remaining receive either a fixed salary or a combination of revenue-sharing and a salary.

### 8. BUSINESS OVERVIEW (cont'd)

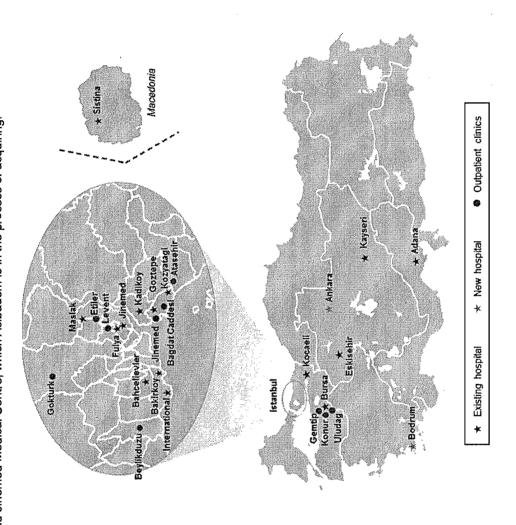
In addition, as at the LPD, Acibadem operated nine outpatient clinics (with one other outpatient clinic in Istanbul, Jinemed Medical Centre, the acquisition of which is pending completion) which provide an array of primary care services such as emergency care and other specialty services to their local communities. Acibadem believes that the outpatient clinics serve as active feeders of patients into its healthcare network.

Acibadem Holding's integrated business network includes stand-alone ancillary healthcare businesses, such as Acibadem Mobil, APlus and Acibadem Proje, as well as laboratory services, such as Acibadem Labmed. Acibadem Labmed, with its ISO 15189 clinical laboratory accreditation, which we believe is the most state-of-the-art laboratory in the CEEMENA region, offers a large spectrum of services. Acibadem Mobil provides emergency assistance and transportation and home health services for patients before and after their hospital visits. APlus provides laundry, catering and housekeeping services at the hospitals to Acibadem patients and staff and plans to expand such services to third parties. Acibadem Proje plans, designs and refurbishes hospital projects in Turkey. Acibadem Proje has been responsible for developing and completing all of Acibadem's greenfield hospitals since its commencement of operations. Acibadem Labmed, Acibadem Mobil, APlus and Acibadem Proje provide their services to Acibadem, as well as third parties.

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The map below sets out the locations of Acibadem's hospitals and outpatient clinics in Turkey and Macedonia as at the LPD. The map also shows the location of Jinemed Hospital and Jinemed Medical Centre, which Acibadem is in the process of acquiring.



### 8. BUSINESS OVERVIEW (cont'd)

The table below sets forth certain operating statistics for the hospitals and outpatient clinics which Acibadem operates as at and for the periods indicated. Hospital operations are subject to certain seasonal fluctuations such as decreases in inpatient business during school holidays and festive periods as well as during summer periods. Whilst in the winter months, the inpatient business usually peaks.

|   |                       | Year ende             | d 31 December                        | Three months<br>ended 31<br>March    |
|---|-----------------------|-----------------------|--------------------------------------|--------------------------------------|
|   | 2009                  | 2010                  | 2011                                 | 2012                                 |
| Number of hospitals at end of period                                      | 9                     | 11                    | 14                                   | 14                                   |
| Number of outpatient clinics at end of period                             | 6                     | 7                     | 9                                    | 9                                    |
| Number of beds (licensed and operational) at end of period <sup>(1)</sup> | 1,232                 | 1,473                 | 1,751                                | 1,801                                |
| Inpatient admissions <sup>(3)</sup>                                       | 52,869                | 66,428                | 88,525 <sup>(2)</sup>                | 27,872 <sup>(8)</sup>                |
| Average length of stay (days) <sup>(4)</sup>                              | 3.2                   | 3.5                   | 3.5 <sup>(2)</sup>                   | 3.3 <sup>(8)</sup>                   |
| Occupancy rate <sup>(5)</sup>   | 54.9% <sup>(6)</sup>  | 66.5%                 | 79.5% <sup>(2)</sup>                 | 78.1% <sup>(8)</sup>                 |
| Average revenue per inpatient admission (in TL/SGD/RM <sup>(7)</sup> )    | 4,907/3,518/<br>8.440 | 5,553/3,982/<br>9,551 | 5,600/4,015/<br>9,632 <sup>(2)</sup> | 5,799/4,158/<br>9,974 <sup>(8)</sup> |
| Average revenue per patient day (in TL/SGD/RM <sup>(7)</sup> )            | 1,513/1,085/<br>2,602 | 1,584/1,136/<br>2,724 | 1,580/1,133/<br>2,718 <sup>(2)</sup> | 1,754/1,258/<br>3,017 <sup>(8)</sup> |

### Notes:

- (1) Under Turkish law, "licensed beds" refer to the approved number of beds used for observation and treatment of at least 24 hours, including intensive care, premature and infant unit beds and beds in the burn care units and indicated in the hospital operation licenses. In addition to licensed beds, "operational beds" include beds used for treatments of less than 24 hours such as chemotherapy, radiotherapy and sedation or other beds such as incubators, labour beds, beds for examination, small treatments and relaxation, from which Acibadem\_derives revenue and does not require licensing.
- (2) Comprises data for only 11 hospitals, which excludes Acibadem Sistina Skopje Clinical Hospital, Aile Hospital Bahcelievler and Aile Hospital Goztepe as the three hospitals were only acquired in the second half of 2011, where the operational data were recorded and classified differently with the rest of the other existing hospitals.
- (3) Represents the total number of overnight patients admitted to our hospitals.
- (4) Represents the average number of days an overnight patient stays in our hospitals.
- (5) Represents the percentage of hospital licensed beds occupied by overnight patients.
- (6) Reflects three hospitals opened in 2009 that were ramping up and not operational for the full year.
- (7) The TL amounts have been translated for convenience into SGD at the rate of TL1.00: SGD0.717 and into RM at the rate of TL 1.00: RM1.72.
- (8) Comprises data for only 13 hospitals, which excludes Acibadem Sistina Skopje Clinical Hospital as the hospital was only acquired in the second half of 2011, where the operational data were recorded and classified differently with the rest of the other existing hospitals.

### Notes (cont'd):

(9) PPL and Acibadem do not compile certain of their operational data, including the number of operational beds, the average length of stay and the occupancy rate, on the same basis and therefore, these amounts may not be comparable.

As part of our measurement of operational performance, we use "occupancy rates" as a performance indicator of the utilisation of our available operational beds. We use occupancy rates to alert us if our hospitals have a potential operational bed capacity issue which may affect doctors' ability to admit their patients. Occupancy rates are a measure of the number of inpatients against the number of available operational beds, not a measure of revenue or profitability. This is because revenue or profit derived from an inpatient also includes, over and above room charges, other healthcare and medical services and fees, pharmaceutical drugs and consumables and (in relation to Acibadem) doctors' fees, which can vary significantly from inpatient to inpatient.

### Acibadem hospitals

As at the LPD, Acibadem operates 14 hospitals across Turkey and Macedonia, of which six are JCl accredited, one is pending JCl accreditation and one is in the process of preparing its application for JCl accreditation. The acquisition by Acibadem of one other hospital in Turkey (Jinemed Hospital) is pending completion.

Our hospital operations in Turkey began in 1991. The table below sets forth certain information about Acibadem's hospitals as at the LPD.

| Hospital  | Key specialist services provided   | Total<br>number of<br>beds<br>(licensed<br>and/or<br>operational<br>beds) <sup>(1)</sup> | Number of operating theatres (2) |
|---|--|--|----------------------------------|
| Acibadem Maslak<br>Hospital                                 | Multi-specialty hospital with approximately 30 therapeutic areas and key specialist services, including radiation oncology, cardiac care and urology   | 183  | 8                                |
| Acibadem Bursa<br>Hospital                                  | Multi-specialty hospital with approximately 25 therapeutic areas and key specialist services including radiation oncology, cardiovascular surgery, general surgery; obstetrics and gynaecology | 195  | 6                                |
| Acibadem Sistina<br>Skopje Clinical<br>Hospital (Macedonia) | Multi-specialty hospital, cardiology, cardiovascular surgery, urology, obstetrics and gynaecology  | 179  | 8                                |
| Acibadem Kayseri<br>Hospital                                | Multi-specialty hospital with approximately 20 therapeutic areas and key specialist services including radiation oncology  | 119  | 6                                |

| Hospital                                | Key specialist services provided   | Total<br>number of<br>beds<br>(licensed<br>and/or<br>operational<br>beds) <sup>(1)</sup> | Number of operating theatres <sup>(2)</sup> |
|---|--|--|---|
| Acibadem Bakirkoy<br>Hospital           | Multi-specialty hospital with approximately 25 therapeutic areas and key specialist services including paediatric cardiovascular surgery, orthopaedic and general surgery    | 136  | 7   |
| Acibadem Kadikoy<br>Hospital            | Multi-specialty hospital with approximately 25 therapeutic areas and key specialist services including IVF, cardiology, paediatrics and internal medicine                    | 127  | 6   |
| Acibadem Adana<br>Hospital              | Multi-specialty hospital with approximately 25 therapeutic areas and key specialist services including radiation oncology  | 125  | 5   |
| International Hospital                  | Multi-specialty hospital with approximately 20 therapeutic areas and key specialist services including organ transplantation and paediatric cardiovascular surgery           | 134  | 6   |
| Acibadem Eskisehir<br>Hospital          | Multi-specialty hospital with approximately 20 therapeutic areas and key specialist services   | 135  | 5   |
| Aile Hospital<br>Bahcelievler           | Multi-specialty hospital with approximately 20 therapeutic areas and key specialist services including general surgery, orthopaedic, obstetrics and gynaecology              | 109  | 5   |
| Acibadem Fulya<br>Hospital              | Multi-specialty hospital with approximately 10 therapeutic areas and key specialist services including sports medicine   | 108  | 6   |
| Aile Hospital<br>Goztepe <sup>(3)</sup> | Multi-specialty hospital with approximately 20 therapeutic areas and key specialist services including general surgery, cardiology and cardiovascular surgery                | 89   |   |
| Acibadem Kozyatagi<br>Hospital          | Multi-specialty hospital with approximately 25 therapeutic areas and key specialist services including adult and paediatric neurosurgery, medical oncology, nuclear medicine | 87   | 4   |

| Hospital                        | Key specialist services provided   | Total<br>number of<br>beds<br>(licensed<br>and/or<br>operational<br>beds) <sup>(1)</sup> | Number of<br>operating<br>theatres <sup>(2)</sup> |
|---------------------------------|--|--|---|
| Acibadem Kocaeli<br>Hospital    | Multi-specialty hospital with approximately 25 therapeutic areas and key specialist services including paediatrics, internal medicine, ENT and cardiovascular surgery                                | 75   | 3   |
| Jinemed Hospital <sup>(4)</sup> | Multi-specialty hospital with approximately 15 therapeutic areas and key specialist services including obstetrics-gynaecology, IVF, general surgery, internal medicine, paediatrics and orthopaedics | 23   | 3   |

### Notes:

- (1) Under Turkish law, "licensed beds" refer to the approved number of beds used for observation and treatment of at least 24 hours, including intensive care, premature and infant unit beds and beds in the burn care units and indicated in the hospital operation licenses. In addition to licensed beds, "operational beds" include beds used for treatments of less than 24 hours such as chemotherapy, radiotherapy and sedation or other beds such as incubators, labour beds, beds for examination, small treatments and relaxation, from which Acibadem derives revenue and does not require licensing.
- (2) Does not include delivery suites, IVF, minor procedures and endoscopy rooms.
- (3) Aile Hospital Goztepe was operational until April 2012 and is currently undertaking structural reinforcements of the hospital building, which is leased.
- (4) As at the LPD, Jinemed Saglik, which is the license owner of Jinemed Hospital, is not a subsidiary of Acibadem. On 1 February 2012, Acibadem and the shareholders of Jinemed Saglik executed a share purchase agreement pursuant to which, 65.0% of the equity interest of Jinemed Saglik will be purchased by and transferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transaction; however, the share transfer has not yet been completed. Jinemed Hospital is included in the pro forma financial information of the Group under Section 12.12 of this Prospectus. The share transfer is expected to be completed within 2012.

Eight of Acibadem's private hospitals have partial agreements with the SGK and four of Acibadem's hospitals have full agreements with the SGK to treat patients whose healthcare spending is publicly funded. The SGK imposes fee caps on services provided to SGK patients by hospitals that have partial or full agreements with it. The agreements are automatically renewed on an annual basis, unless the hospital notifies the SGK that it intends to terminate the agreement. Prior to renewal, the hospital may also notify the SGK to change its agreement type from full to partial, or vice versa. Those hospitals with partial agreements with the SGK provide publicly-funded healthcare in four main therapeutic areas, namely, cardiac care, including cardiology and cardiovascular surgery, oncology, including medical oncology, radiation oncology, gamma knife and cyber knife, organ transplants and emergency room treatment. If patients with SGK coverage choose to have medical treatment outside these four therapeutic areas, their treatment will not be covered by the SGK, the SGK fee cap will not apply and they will have to pay through other means.

Those hospitals with full agreements with the SGK provide publicly-funded healthcare in all specialty areas that they provide treatment services and the SGK will pay in full for all services at such hospitals, except for any additional medical treatment and hotel expenses requested by an SGK patient. In the year ended 31 December 2011, approximately 52.0% of Acibadem's patients paid for the healthcare services provided by Acibadem with private insurance, 21.0% self-paid, 17.0% paid through the SGK and 10.0% paid with corporate-sponsored insurance or other means.

Some of the patients who pay for their healthcare services through private insurance subscribe to the healthcare insurance offered by Acibadem Sigorta, which is jointly controlled by Aydinlar and an entity within the Abraaj group. For the past 3 years ended 31 December 2009, 31 December 2010 and 31 December 2011 and the three months ended 31 March 2012, revenue generated from Acibadem Sigorta by Acibadem for the provision of healthcare services to Acibadem Sigorta insured members amounted to TL39.2 million (RM67.4 million), TL52.2 million (RM89.8 million), TL66.0 million (RM113.5 million) and TL23.7 million (RM40.8 million) respectively. The fee charges, including volume-based discounts, applicable to such patients are on an arm's length basis and on terms which are consistently applied to all other insurance operators. These arrangements are expected to continue on the basis of the same terms.

Six of Acibadem's hospitals are JCI accredited, with one hospital pending accreditation and one hospital preparing its application for accreditation. We seek to achieve JCI accreditation as we develop new hospitals. However, when our hospitals mature and maintain the levels of quality that JCI accreditation requires, we may seek to voluntarily withdraw from such accreditation in order to eliminate the unnecessary cost of maintaining the accreditation while maintaining the same levels of quality. For example, Acibadem Bursa Hospital and Acibadem Kocaeli Hospital were previously JCI accredited and as at the LPD, Acibadem has voluntarily withdrawn its JCI accreditation at these two hospitals.

Acibadem owns 100.0% of all of its hospitals in Turkey, except for International Hospital, in which Acibadem indirectly holds a 90.0% equity interest, and is in the process of acquiring a 65.0% equity interest in Jinemed Hospital, which is pending completion. In Macedonia, Acibadem holds 50.3% of Acibadem Sistina Skopje Clinical Hospital. Further details of Acibadem's hospitals as at the LPD are set forth below.

Acibadem Maslak Hospital is a 183-licensed and operational bed hospital with 312 doctors located in the Maslak neighbourhood of Istanbul, Turkey. The hospital provides infertility treatment and IVF and has an intensive care unit for neonatology. In addition, the hospital has high level diagnosis and treatment laboratories with electrophysiology and interventional radiology, such as Rapidarc technology oncology treatments, the da Vinci robotic surgical system and Cyberknife technology. The hospital has five intensive care units used for cardiology, internal diseases, general surgery, cardiac surgery and neonatology. The hospital also focuses on medical travellers, in addition to local patients. Acibadem Maslak Hospital has "intelligent building" technology, which operates different premises systems by integrating them from a single centre. In addition, we believe that Acibadem Maslak Hospital is the only "paperless" hospital in the CEEMENA region, where all patient paperwork and records are kept electronically and there are touchscreen computers in each patient's room. The hospital is expected to commence an expansion project within 2012 to manage the hospital's activities more efficiently and to increase its service capacity. The hospital is JCI accredited.

Acibadem Bursa Hospital is a 195-licensed and operational bed hospital with 102 doctors located in Bursa, Turkey. The hospital has five intensive care units which are used for cardiology, internal diseases, general surgery, cardiac surgery and neonatology. The hospital also focuses on medical travellers, in addition to local patients. The hospital receives referrals from doctors located outside Istanbul within the Marmara region, particularly because of its radiation oncology capability and growing cardiovascular surgery capacity. The hospital was previously JCI accredited and Acibadem voluntarily withdrew the accreditation in 2011.

**Acibadem Sistina Skopje Clinical Hospital** is a 179-licensed and operational bed hospital with 109 doctors located in Skopje, Macedonia. It is the first private hospital in Macedonia. The hospital has two CT laboratories and five intensive care units which are used for cardiology, general surgery, cardiac surgery and neonatology. The hospital is in the process of preparing its application for JCI accreditation.

Acibadem Kayseri Hospital is a 119-licensed and operational bed hospital with 74 doctors located in Kayseri, Turkey. The hospital has five intensive care units used for cardiology, internal diseases, general surgery, cardiac surgery and neonatology. The hospital has one of the leading radiation oncology facilities in Turkey and the surrounding region.

Acibadem Bakirkoy Hospital is a 136-licensed and operational bed hospital with 253 doctors located in the Bakirkoy neighbourhood of Istanbul, Turkey. The hospital has five intensive care units used with 27 licensed and operational beds which are used for neonatology, general surgery, internal diseases, cardiology and cardiac surgery and a 25-licensed and operational bed emergency-care room. The hospital also focuses on medical travellers, in addition to local patients. The hospital building has "intelligent building" technology and is fully computerised. The hospital is JCl accredited.

Acibadem Kadikoy Hospital is a 127-licensed and operational bed hospital with 174 doctors located in the Kadikoy neighbourhood of Istanbul, Turkey. It was Acibadem's first hospital and commenced its operations in 1991. The hospital has five intensive care units which are used for cardiology, internal diseases, general surgery, cardiac surgery and neonatology. The hospital is JCI accredited.

Acibadem Adana Hospital is a 125-licensed and operational bed hospital with 77 doctors located in Adana, Turkey. The hospital has five intensive care units used for cardiology, internal diseases, general surgery, cardiac surgery and neonatology. In addition, the hospital has two sleep laboratories. The hospital also focuses on medical travellers, in addition to local patients. Acibadem Adana Hospital has an agreement with the Iraq Ministry of Health and the Incirlik U.S. Air Force Base to provide healthcare services to Iraqi and American patients. Due to its location, the hospital also provides healthcare services to Syrian and Libyan patients. The hospital is JCI accredited.

International Hospital is a 134-licensed and operational bed hospital with 128 doctors located in the Yesilkoy neighbourhood of Istanbul, Turkey. The hospital underwent a redevelopment project which began in 2006 and was completed in 2008, which upgraded its polyclinic areas, physician examination rooms and inpatient floors. The hospital operates an organ transplantation centre. The hospital also focuses on medical travellers, in addition to local patients. Given International Hospital's history as the first private hospital in Turkey and strong brand recognition in the market, Acibadem has continued to operate the hospital under its original name following its acquisition in 2005. However, International Hospital uses the "Acibadem" trademark so that it is recognisable as part of the Acibadem group. The hospital is JCI accredited.

## 8. BUSINESS OVERVIEW (cont'd)

Acibadem Eskisehir Hospital is a 135-licensed and operational bed hospital with 56 doctors located in Eskisehir, Turkey. The hospital has one neonatology unit, one babycare room, a decontamination room, emergency follow-up rooms and isolated single-bed intensive care units. The hospital has five intensive care units which are used in general surgery, internal diseases, cardiology, cardiac surgery and neonatalogy.

**Aile Hospital Bahcelievler** (previously known as John F. Kennedy Hospital) is a 109-licensed and operational bed hospital with 86 doctors located in Bahcelievler neighbourhood of Istanbul, Turkey. The hospital has four intensive care units used for cardiac surgery, cardiology, general surgery and neonatology. In 2012, the hospital has been rebranded as "Aile Hospital".

Acibadem Fulya Hospital is a 108-licensed and operational bed hospital with 137 doctors located in Besiktas neighbourhood of Istanbul, Turkey. The hospital is the first one in Turkey to specialise in sports injuries and professional athletes' healthcare. The hospital is one of a few in Turkey that does not have any agreement with SGK and only serves patients who are able to pay by themselves, through private insurance or through corporate-sponsored insurance or other means. The hospital is pending JCI accreditation and expects to receive accreditation within 2012.

Aile Hospital Goztepe (previously known as Goztepe Safak Hospital) is an 89-licensed and operational bed hospital with 60 doctors located in Goztepe neighbourhood of Istanbul, Turkey. The hospital is intended to have four intensive care units used for cardiac surgery, cardiology, general surgery and neonatology. In 2012, the hospital has been rebranded as "Aile Hospital". Acibadem decided in April 2012 to suspend the operations of the hospital to facilitate the undertaking of structural reinforcement of the hospital building, which is leased. The completion of the reinforcement will be determined, pending further assessment of the building structure. Please refer to Section 5.2(i) of this Prospectus on the Risk factor relating to the prolonged suspension of hospital operations.

Acibadem Kozyatagi Hospital is an 87-licensed and operational bed hospital with 128 doctors located in the Kozyatagi neighbourhood of Istanbul, Turkey. The hospital is known for its neurology and cancer treatment centre, as well as its sleep disorder laboratory and motion analysis laboratory. Designed to provide specialty-institute level treatment for the whole spectrum of neurological diseases, Acibadem Kozyatagi Hospital performs adult paediatric neurosurgeries, supported by intra-operative MRI, Gamma Knife, brain lab, gait and motion analysis centre, neuro-pathologists and paediatric rehabilitation teams. The hospital has an intensive care unit and nine emergency follow-up beds. The hospital is JCI accredited.

**Acibadem Kocaeli Hospital** is a 75-licensed and operational bed hospital with 62 doctors located in Kocaeli, Turkey. The hospital has five intensive care units with 18 licensed and operational beds which are used for cardiology, internal diseases, general surgery, cardiac surgery and neonatology. The hospital was previously JCl accredited and Acibadem voluntarily withdrew the accreditation in 2011.

**Jinemed Hospital** is a 23-licensed and operational bed hospital with 43 doctors located in the Besiktas neighbourhood of Istanbul, Turkey. The hospital has two intensive care units used for general surgery and neonatology. The acquisition and share transfer of Jinemed Saglik, which is the license owner of Jinemed Hospital, is expected to be completed within 2012.

## 8. BUSINESS OVERVIEW (cont'd)

## Expansion projects

Acibadem is currently undertaking expansion projects in two hospitals, Acibadem Sistina Skopje Clinical Hospital and Acibadem Maslak Hospital.

- Acibadem is currently in the midst of expanding the facilities of Acibadem Sistina Skopje Clinical Hospital which will add 81 beds to its existing capacity and is expected to open its oncology department in 2012. A new oncology facility is currently under construction and will provide, among others, an extension of the cardiac surgery and general surgery departments, an expanded department of nuclear medicine equipped with PET-scan and an emergency department with a trauma centre. Construction work was ongoing when Acibadem acquired Acibadem Sistina and is expected to be completed by the end of 2012. The cost of expansion is funded by the other shareholder of Acibadem Sistina. Acibadem plans to transfer medical equipment from its existing hospitals to Acibadem Sistina Skopje Clinical Hospital upon completion of the expansion.
- Acibadem Maslak Hospital will be constructing an additional hospital building with a built-up area of 50,000 square metres which will add 120 beds to its existing capacity. Construction work is expected to commence within 2012 and expected to be completed within the next two to three years. The cost of expansion will be funded through borrowings and internally generated funds. Acibadem Proje will be responsible for the completion of the design and construction management of this project.

The overall expansion cost is estimated to be approximately TL99.9 million, of which none had been incurred as at 31 March 2012.

Projects under development

Acibadem is also developing two greenfield projects, Acibadem Ankara Hospital and Acibadem Bodrum Hospital.

- Acibadem Ankara Hospital is currently under development in Ankara, Turkey.
  Construction work commenced at the beginning of the first quarter of 2011 and
  the hospital is expected to become operational in the third quarter of 2012. It is
  expected to have an indoor area of approximately 9,000 square metres with
  approximately 78 beds and four operating theatres. This multi-specialty hospital
  is expected to offer high quality medical services and to be equipped with
  advanced technology.
- Acibadem Bodrum Hospital was, as at the LPD, under development in Bodrum, Turkey, a popular holiday destination. Construction work commenced in the end of the first quarter 2010 and phase one of Acibadem Bodrum Hospital has commenced operations following the LPD, on 11 June 2012. Phase one of Acibadem Bodrum Hospital has an indoor area of approximately 12,000 square meters with 76 beds. Following the completion of phase two, which is currently expected in 2013, Acibadem Bodrum Hospital is expected to have an indoor area of approximately 21,800 square meters with approximately 110 beds in total, and four operating theatres. This multi-specialty hospital is expected to offer high quality medical services to local residents and to medical travellers.

## 8. BUSINESS OVERVIEW (cont'd)

The overall cost of development of these two greenfield projects is estimated to be approximately TL99.5 million, of which TL36.7 million had been incurred as at 31 March 2012. The costs of development has been and is expected to continue to be funded by borrowings and internally generated funds.

In addition to the above, as at the LPD, Acibadem has signed a letter of intent to develop a potential greenfield hospital project located in the Taksim neighbourhood of Istanbul, Turkey and is also in discussions to develop a potential hospital via a brownfield project, also located in Istanbul, Turkey. These two hospitals are expected to add a total of approximately 330 beds to our Group upon completion, which we anticipate to be within the next five years. The details of these two hospital development projects are not yet finalised and, as at the LPD, no binding agreements have been entered into with regard to them.

## CoEs

In selected specialties, Acibadem offers advanced medical services and treatments and advanced biomedical technology and equipment. The CoEs also employ specialist doctors. Acibadem's CoEs include the following:

| Medical specialty                        | CoEs  | Location  | Description   |
|--|---|---|---|
| Cardiovascular<br>Surgery                | Cardiac Care,<br>Adult Cardiology,<br>Cardiovascular<br>surgery | Acibadem Kadikoy Hospital, Acibadem Bakirkoy Hospital, Acibadem Maslak Hospital, International Hospital, Acibadem Bursa Hospital, Acibadem Kocaeli Hospital, Acibadem Eskisehir Hospital, Acibadem Adana Hospital, Acibadem Kayseri Hospital, Acibadem Sistina Skopje Clinical Hospital, Aile Hospital Goztepe and Aile Hospital Bahcelievler | Focuses on all aspects of adult cardiology and cardiovascular surgery going from prevention and diagnosis to treatment and rehabilitation of cardiac patients.  |
| Paediatric<br>Cardio-vascular<br>Surgery | Paediatric Cardiac<br>care and<br>cardiovascular<br>surgery     | Acibadem Bakirkoy<br>Hospital and<br>International Hospital   | <ul> <li>Focuses on all aspects of<br/>paediatric cardiology and<br/>cardiovascular surgery.<br/>Dedicated teams at these<br/>two hospitals treat almost<br/>500 congenital paediatric<br/>cases each year</li> </ul> |

## 8. BUSINESS OVERVIEW (cont'd)

| Medical specialty                            | CoEs  | Location   | Description  |  |  |
|--|---|--|--|--|--|
| Adult and<br>Paediatric<br>Neuro-<br>surgery | Neurosciences                                 | Acibadem Kozyatagi<br>Hospital and<br>Acibadem Bakirkoy<br>Hospital  | Designed to provide specialty-institute level treatment for a broad spectrum of neurological diseases. Acibadem Kozyatagi Hospital performs adult and paediatric neurosurgeries, supported by intraoperative MRI, Gamma Knife, brain lab, gait and motion analysis center, neuro-pathologists and paediatric rehabilitation teams.   |  |  |
| Organ<br>Transplantation                     | Organ<br>Transplantation                      | International Hospital,<br>Acibadem Bursa<br>Hospital and<br>Acibadem Kozyatagi<br>Hospital  | Dedicated to provide specialty services in organ transplantation in kidney (at International Hospital and Acibadem Bursa Hospital), liver (at Acibadem Bursa Hospital) and bone marrow (at Acibadem Kozyatagi Hospital). Transplant operations performed using sophisticated laparoscopic techniques.  |  |  |
| Cancer                                       | Medical Oncology<br>and Radiation<br>Oncology | Acibadem Kozyatagi<br>Hospital, Acibadem<br>Maslak Hospital,<br>Acibadem Bursa<br>Hospital, Acibadem<br>Kayseri Hospital and<br>Acibadem Adana<br>Hospital | Comprised of a highly trained and qualified clinical support staff, including radiation and medical oncologists, surgeons, radiologists, pathologists, specialised nursing staff, dieticians, physical therapist and psychologists. The experienced medical teams treat their patients with advanced medical techniques and focus on their continuous well being during the treatment process. The radiotherapy planning and treatment information is completely integrated across these centers, enabling continuity of care. |  |  |

## 8. BUSINESS OVERVIEW (cont'd)

| Medical specialty                    | CoEs  | Location  | Description   |
|--------------------------------------|---|---|---|
| Sports Medicine                      | Sportsman Health<br>Centre, Advanced<br>treatments for<br>sports injuries,<br>Physical<br>Treatment and<br>Rehabilitation<br>Centre | Acibadem Fulya<br>Hospital  | <ul> <li>Planned, designed and<br/>developed in connection<br/>with Acibadem's<br/>involvement in sports.<br/>Acibadem Fulya Hospital's<br/>Orthopaedics and Sports<br/>Medicine Center has<br/>applied for designation as<br/>a FIFA Clinic of Medical<br/>Excellence.</li> </ul>        |
| IVF Obstetrics<br>and<br>Gynaecology | In Vitro Fertilisation, Obstetrics and Gynaecology, High-Risk Pregnancy Programmes  | Acibadem Kadikoy<br>Hospital, Acibadem<br>Maslak Hospital,<br>International Hospital,<br>Acibadem Bursa<br>Hospital, Acibadem<br>Kayseri Hospital,<br>Acibadem Sistina<br>Skopje Clinical<br>Hospital and Jinemed<br>Hospital | <ul> <li>Provides advanced<br/>medical treatments with<br/>modern techniques in<br/>obstetrics and<br/>gynaecology services and<br/>focuses on IVF<br/>treatments. Acibadem<br/>Kadikoy Hospital is a MOH<br/>Turkey designated IVF<br/>training and certification<br/>center.</li> </ul> |
| Robotic Surgery                      | Robotic Surgery   | Acibadem Maslak<br>Hospital, Acibadem<br>Kadikoy Hospital and<br>Acibadem Bakirkoy<br>Hospital  | Utilises robotic surgery (da Vinci robotic surgery system) in certain branches i.e. urology, general surgery, gynaecology and obstetrics. This technique requires highly qualified and trained medical professionals who are trained in robotic surgeries.                                |
| Breast Clinic                        | Breast Cancer<br>and Specialized<br>Treatments for<br>Women   | Acibadem Maslak<br>Hospital and<br>Acibadem Bakirkoy<br>Hospital  | <ul> <li>Provides screening,<br/>consultation and treatment<br/>to women with breast<br/>cancer with a highly<br/>qualified and reputable<br/>team of surgeons, trained<br/>breast care nurses and<br/>medical support staff.</li> </ul>  |

#### Acibadem Healthcare

## **Outpatient Clinics**

In addition to its network of hospitals as at the LPD, Acibadem also operates nine outpatient clinics across Turkey. The acquisition by Acibadem of one other outpatient clinic in Istanbul (Jinemed Medical Centre) is pending completion. These outpatient clinics offer primary healthcare and perform outpatient operations and day surgeries. The outpatient clinics also refer patients to Acibadem hospitals. Acibadem owns 100.0% of all of its outpatient clinics, except for Konur Surgical Medical Centre and Gemtip Medical Centre, which are held 92.5% and 53.6%, respectively, by Acibadem. Acibadem is in the process of acquiring a 65.0% interest in Jinemed Medical Centre which is pending completion. Please refer to Section 5.2(i) of this Prospectus on the Risk factor relating to the shareholding of the outpatient clinics held by Acibadem.

The table below sets forth certain information about Acibadem's outpatient clinics as at the LPD.

| Outpatient Clinic                              | Location         | Services provided   |
|--|------------------|---|
| Acibadem Beylikduzu<br>Surgical Medical Centre | Istanbul, Turkey | Walk-in emergency services seven days a week; panoramic X-ray, USG, mammography, bone density, direct X-ray, CT and echocardiography technology; fully-equipped physiotherapy and rehabilitation unit which offers a full suite of pre and post-operation physiotherapy services  |
| Acibadem Bagdat<br>Caddesi Medical Centre      | Istanbul, Turkey | Walk-in emergency service six days a week; diabetes centre; dermatological services such as laser hair removal, laser skin treatments and Botox; two surgical intervention rooms and six observation rooms  |
| Acibadem Etiler Medical<br>Centre              | Istanbul, Turkey | Walk-in emergency services six days of week; endoscopy unit provides gastroscopy, colonoscopy, rectoscopy and cauterisation operations; uses advanced technology for the diagnosis and treatment of gastrointestinal disorders; digital mammography; panoramic digital X-ray capability used in the diagnosis of dental problems      |
| Acibadem Gokturk<br>Medical Centre             | Istanbul, Turkey | Primarily a family practise clinic; medical laboratory and radiology services; 24-hour emergency unit and ambulance service; utilises the "Integrated Patient Admissions System" which tracks a patient's medical history and includes diagnosis, treatment, results and physician notes from any Acibadem hospital or medical centre |

## 8. BUSINESS OVERVIEW (cont'd)

| Outpatient Clinic                            | Location               | Services provided  |  |
|--|------------------------|--|--|
| Acibadem Atasehir<br>Surgical Medical Centre | Istanbul, Turkey       | Radiology department with advanced technology such as MRI, CT, mammography, X-ray, ultrasound and panoramic X-ray equipment; specialised treatment for sports-related injuries; dermatological services such as laser hair removal; fractional laser and ultrasonic local weight loss methods  |  |
| Acibadem Uludag<br>Outpatient Clinic         | Bursa, Turke <u></u> y | The Acibadem Skiing Patrol, first aid and search and rescue responders, patrols Uludag daily during the winter ski season with specially-equipped snow motorcycles or tracked snow mobiles; treatment at the scene for emergency cases such as headneck injuries and limb indispositions; advanced medical treatment is performed in Acibadem Uludag Outpatient Clinic, which only serves in the winter season   |  |
| Konur Surgical Medical<br>Centre             | Bursa, Turkey          | Internal diseases, general surgery, neurology, neuropsychiatry, neurosurgery, paediatrics, paediatric surgery, gynaecology, plastic surgery, microsurgery and hand surgery, cardiovascular surgery, urology, ENT, ophthalmic, orthopaedics and traumatology, dermatology, physiotherapy and rehabilitation, microbiology and infection diseases, pathology, nuclear medicine, radiology, biochemistry, algology, acupuncture and anaesthesia reanimation |  |
| Gemtip Medical Centre                        | Bursa, Turkey          | Walk-in emergency services seven days a week; dental health, paediatrics, obstetrics and gynaecology, general surgery, internal medicine, ophthalmology, ENT, orthopaedics and traumatology and urology; radiology department equipped with X-ray, ultrasound and mammography  |  |
| Levent Medical Centre <sup>(1)</sup>         | Istanbul, Turkey       | Walk-in emergency services six days a week; CT scan, X-ray, panoromic X-ray, medical laboratory, internal medicine, ENT, neurology, obstetrics and gynaecology, orthopaedics, general surgery, urology, dentistry, dermatology (including laser epilation, ultrashape, botox and other skin treatments) and family medicine  |  |
| Jinemed Medical<br>Centre <sup>(2)</sup>     | Istanbul, Turkey       | Multi specialty medical centre focusing on obstetrics and gynaecology and IVF, provides services in approximately 10 clinics, including general surgery, paediatrics and urology   |  |

## 8. BUSINESS OVERVIEW (cont'd)

#### Notes:

- (1) As at the LPD, Tolga Saglik, which is the license owner of Levent Medical Centre, is not a subsidiary of Acibadem. Acibadem Poliklinik executed a future share sale agreement and future asset transfer agreement with Tolga Saglik. The potential share purchase and asset transfer is expected to be realised in 2012.
- (2) As at the LPD, Jinemed Saglik, which is the license owner of Jinemed Medical Centre, is not a subsidiary of Acibadem. Please see note (4) of the table setting forth certain information about Acibadem's hospitals as at the LPD, for further details of the share purchase agreement dated 1 February 2012 between Acibadem and the shareholders of Jinemed Saglik for the purchase of 65.0% equity interest of Jinemed Saglik.

#### Laboratories

To support its network of hospitals and outpatient clinics, Acibadem also operates five laboratories. The table below sets forth certain information about Acibadem's laboratories as at the LPD.

| Laboratory                                 | Location         | Description  |
|--|------------------|--|
| Acibadem Labmed<br>Clinical Laboratory     | Istanbul, Turkey | <ul> <li>In 2010, it became the first<br/>laboratory in Turkey to be<br/>accredited by the Turkish<br/>Accreditation Institution.</li> </ul>   |
|  |                  | <ul> <li>Operated through a joint venture<br/>with Labmed Dortmund GmbH, a<br/>Germany laboratory operator.</li> </ul>   |
| Acibadem Central<br>Pathology Laboratories | Istanbul, Turkey | <ul> <li>Two locations: stand-alone<br/>laboratory in Altunizade, !stanbul<br/>and within Acibadem Maslak<br/>Hospital.</li> </ul>   |
|  |                  | <ul> <li>Connected to every Acibadem<br/>hospital through terminals.</li> </ul>  |
|  |                  | <ul> <li>Cooperate with Acibadem Labrned<br/>Clinical Laboratory and with the<br/>Acibadem Genetic Diagnosis<br/>Centre, enabling personalised<br/>treatment methods to be provided<br/>to cancer patients.</li> </ul>   |
|  |                  | <ul> <li>Oldest cord blood bank and has the<br/>largest storage capacity in<br/>Turkeywith a storage and production<br/>facility where all scientifically-<br/>approved tissues can be kept and all<br/>treatment-purpose cell procedures<br/>are conducted with good<br/>manufacturing practise standards.</li> </ul> |

## 8. BUSINESS OVERVIEW (cont'd)

Acibadem Stem Cell Laboratory and Cord Blood Bank Istanbul, Turkey

 As of January 2011, it has approval from the MOH Turkey to produce stem cells, such as chondrocyte, fibroblast and mesenchymal stem cells, in a cell culture environment for autologous purposes.

Acibadem Genetic Diagnosis Centre Istanbul, Turkey

- A well-equipped and high-standard genetic diagnosis laboratory which offers services for the purpose of diagnosis and prevention of genetic diseases.
- Genetic testing and diagnostic services are offered for over 200 illnesses.
- Acibadem Labvital Food Istanbul, Turkey Control Laboratory
- Analyses food from production to consumption stages and all foodrelated equipment in accordance with international standards and with approval from the Turkish Ministry of Agriculture and Rural Affairs.
- Performs hygiene and sanitation auditing and observation for food production facilities and provides training for the staff working in such facilities.

## **Ancillary services**

Acibadem Holding also owns complementary stand-alone ancillary healthcare businesses such as Acibadem Proje, Acibadem Mobil and APlus, which further support the integrated nature of Acibadem's hospitals. These three businesses provide support services to Acibadem's network of hospitals, as well as third parties.

Acibadem Mobil was established in July 2008 and provides emergency assistance and transportation and home health services for patients before and after their hospital visits, such as intensive care ambulance transportation, air ambulance, and in home and work place nursing services such as examination/physiotherapy, injection, medical dressing, laboratory, disease tracking and dietician services. As at 31 March 2012, Acibadem Mobil had approximately 300 employees, of whom 100 are physicians, and has advanced technology equipment and mobile medicine technology. Patients can access its services by calling the mobile healthcare line 24 hours a day. Acibadem Mobil has received ISO 9001 accreditation for both its ambulance and home health services.

APIus commenced operations in 2006 and offers health sector-oriented food-catering, cleaning, laundry, facility management and human resources services. APIus is a pioneer in the industrial catering production sector, owns one of the largest hygienic laundry rooms in Turkey and utilises the "Healthguard" system which is used in the health sector in the European Union and offers high standard cleaning and disinfection services that minimise cross-contamination risk. APIus has achieved the following certifications: ISO 9001 (Quality Management System) and ISO 22000 (Food Safety Quality Management System).

## 8. BUSINESS OVERVIEW (cont'd)

Proje commenced operations in 2004 and provides planning, implementation, control and "turn-key" consultancy services for major investments such as hospitals. Acibadem Proje began its operations by conducting all the planning, implementation, medical allocation and project financing operations for Acibadem's hospital investments following its commencement of operations. It is responsible for the completion of the design and construction management of all of Acibadem's new greenfield projects, such as Acibadem Bakirkoy Hospital and Acibadem Maslak Hospital. On average, Acibadem Proje is able to plan a hospital design in five to eight months and complete the construction in 18 to 22 months. Acibadem Proje also refurbishes and redesigns Acibadem's acquired hospitals. It has now grown to provide services to other domestic and international healthcare investors for the design and project management of certain domestic social responsibility projects, which are mainly for affiliated foundations. Acibadem Proje's primary capabilities are in hospital design and planning, supervision and management of the construction of healthcare facilities and medical equipment and technical infrastructure procurement and installation, and it improves its planning and designs based on feedback obtained from the operational hospitals it has designed.

## 8.2.7 International Medical University

Through IMU Health, we own and operate IMU, a private university that offers a total of 18 academic programmes as at the LPD, including medical, dental, pharmacy, nursing, health sciences and complementary medicine programmes. It is Malaysia's first private healthcare university offering both local and foreign academic programmes. IMU has a unique educational model. It partners with foreign universities which accept credits earned by students at IMU following a curriculum developed by IMU (instead of adopting the curricula of its partner universities). As at the LPD, IMU has 37 international renowned or established partner universities, which, we believe, is the largest network of partner universities in Asia. IMU has trained about 7,000 students since it was founded in 1992 and had an enrolment of 2,963 students as at 31 December 2011. As at 31 March 2012, 3,179 students were enrolled at IMU.

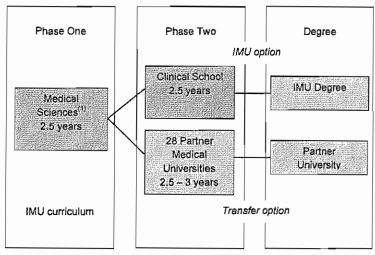
IMU Health will focus on our education business in Malaysia for our Group. On 3 April 2012, IMU Health and Pantai Resources entered into a conditional share sale agreement for the acquisition of the entire equity interest in Pantai Education, which trains nurses for PPL's hospitals in Malaysia, from PPL as part of an internal restructuring process.

#### IMU educational model

The educational model at IMU is unique as it enables a student to pursue Phase One of their studies at IMU using an IMU curriculum and subsequently transfer to one of a number of partner universities to complete their studies at the partner university. Students who choose this transfer option will receive the degree from the partner university, which is identitical to the degree obtained by students who complete their full course of studies at the partner university. Students who choose the IMU option complete their studies at IMU and receive an IMU degree. This educational model applies to almost all of the undergraduate programmes offered by IMU, including the medical, dental, pharmacy, psychology, nutrition and dietetic, pharmaceutical chemistry, medical biotechnology, biomedical science, chiropractic and Chinese medicine programmes, thus differentiating it from other public and private education institutions.

## 8. BUSINESS OVERVIEW (cont'd)

The chart below illustrates the educational model for IMU's medical programme.



#### Note:

 Students transferring to a graduate partner medical school are required to complete an additional year of research for a BMedSc (IMU) degree.

Students must decide on their option of study prior to their enrollment. In the medical programme approximately 40% of students choose the IMU option, while the remaining 60% of incoming students choose the transfer option. Between 2007 and 2011, IMU's partner medical schools offered an average of over 250 places each year to IMU transfer students.

IMU's educational model gives students access to renowned partner universities at a lower cost as they are able to undertake Phase One in Malaysia where the total cost of tuition and living expenses are lower than at overseas universities. IMU's students are able to choose from a large selection of partner medical schools through a matching system in their fifth semester. In 2011, 28 partner medical schools participated in the medical programme.

For students who choose the transfer option, all fees in Phase One are paid to IMU while fees in Phase Two are paid to the respective partner universities. For students who choose the IMU option, all fees for the entire programme are paid to IMU. IMU's programmes operate on a semester model in which each semester is half a year. Certain undergraduate programmes have more than one intake a year. There are multiple intakes a year for the postgraduate programmes.

## 8. BUSINESS OVERVIEW (cont'd)

The table below sets forth the total tuition fees for each programme for the 2012 academic year.

| IMU programmes  | Range of tuition fees <sup>(1)</sup> |
|---|--------------------------------------|
|   | (RM)                                 |
| Undergraduate programmes  |                                      |
| Medical, dental   | 390,000 to 475,000                   |
| Pharmacy, nutrition and dietetics and complementary medicine <sup>(2)</sup> | 120,000 to 193,600                   |
| Nursing and health sciences <sup>(3)</sup>                                  | 70,800 to 93,000                     |
| Postgraduate programmes   | 9,600 to 44,100                      |

#### Notes:

- (1) Tuition fees (rounded figures) are for the duration of programmes completed entirely at the IMU and after bursary.
- (2) Complementary medicine includes the chiropractic and Chinese medicine programmes.
- (3) Health sciences include the pharmaceutical chemistry, medical biotechnology, biomedical science and psychology programmes.

#### IMU academic programmes

As at the LPD, IMU offers 18 healthcare undergraduate programmes and related postgraduate programmes, all of which are taught in English. The programmes offered are: medical, dental, pharmacy, nursing, psychology, nutrition and dietetics, pharmaceutical chemistry, medical biotechnology, biomedical science, chiropractic, Chinese medicine, public health and postgraduate programmes for masters and doctoral degrees. IMU's programmes are accredited by the MQA and the appropriate professional registration boards, such as the Malaysian Medical Council and the Malaysian Pharmacy Board. New programmes are given provisional accreditation until the first cohort graduates. Full accreditation is awarded to all established programmes and reaccreditation exercises are conducted when necessary.

## 8. BUSINESS OVERVIEW (cont'd)

The following table shows the details of IMU's programmes for the academic year 2011.

| Undergraduate and<br>Postgraduate<br>programmes | Year<br>established | Options                           | Duration of IMU option degree  | Partner universities | Faculty<br>(full-time) | Students<br>enrolled <sup>(5)(6)</sup> |
|---|---------------------|-----------------------------------|--|----------------------|------------------------|--|
| Medical <sup>(1)</sup>                          | 1993                | Transfer option                   | MBBS5 years;   | 28                   | 117                    | 1,450 <sup>(2)</sup>                   |
|   |                     | and IMU option                    | BMedSc—3.5<br>years  |                      |                        |  |
| Dental  | 2008                | Transfer option and IMU option    | BDS5 years   | 4                    | 21                     | 137                                    |
| Pharmacy <sup>(3)</sup>                         | 1996                | Transfer option and IMU option    | BPharm—4 years   | 3                    | 49                     | 657                                    |
| Nursing   | 2005                | IMU option                        | BNursing (Hons) —4 years;  | N/A                  | 15                     | 109                                    |
|   |                     |                                   | B Nursing<br>Science—2 years   |                      |                        |  |
| Psychology                                      | 2008                | Transfer option and IMU option    | BSc (Hons)—3<br>years  | 2                    | 6                      | 39                                     |
| Nutrition and dietetics                         | 2008                | Transfer option and IMU option    | BSc (Hons)—4<br>years  | 2                    | 15                     | 223                                    |
| Pharmaceutical chemistry                        | 2008                | Transfer option and IMU option    | BSc (Hons)—3<br>years  | 1                    | 5                      | 56                                     |
| Medical biotechnology                           | 2008                | Transfer option<br>and IMU option | BSc (Hons)—3<br>years  | 1                    | 8                      | 34                                     |
| Biomedical science                              | 2008                | Transfer option and IMU option    | BSc (Hons)—3<br>years  | 4                    | 11                     | 119                                    |
| Chiropractic                                    | 2010                | Transfer option<br>and IMU option | BSc (Hons)—4<br>years  | 2                    | 7                      | 67                                     |
| Chinese medicine                                | 2010                | Transfer option<br>and IMU option | BSc (Hons)—4<br>years  | 4                    | 5                      | 12                                     |
| Postgraduate                                    | 2005                | IMU option                        | MSc <sup>(4)</sup> —1 to 4<br>years (full time)/<br>2 to 6 years (part<br>time); | N/A                  | N/A <sup>(5)</sup>     | 60                                     |
|   |                     |                                   | PhD—2 to 6 years   |                      |                        |  |

## Notes:

- (1) Includes students in Phase One, mainly besic medical science, and Phase Two, which is the clinical training.
- (2) Comprises 1,069 students in Phase One and 381 students in Phase Two.
- (3) Does not include Master of Pharmacy (Honours) as the degree on completion is conferred by a partner university. As at the LPD, the programme is pending reaccreditation by MQA.
- (4) Refers to MSc in Medical and Health Science (by research) and MSc in Public Health. In January 2012, IMU received approval from MOHEM for its MSc in Analytical and Pharmaceutical Chemistry programma.
- (5) There is no dedicated faculty for the postgraduate programmes, as they are distributed throughout all of IMU's programmes.
- (6) Total student numbers in both transfer and IMU options.

## 8. BUSINESS OVERVIEW (cont'd)

## IMU partner universities

IMU has partnerships with 37 universities around the world, as set forth in the table below.

| Countries                                       | Programmes  |
|---|---|
| Australia and New Zealand                       |   |
| University of Adelaide, Australia               | Medical, Dental   |
| Australian National University, Australia       | Medical   |
| University of New South Wales, Australia        | <sup>*</sup> Medical  |
| University of Newcastle, Australia              | Medical, Nutrition and Dietetics, Biomedical Science, Medical Biotechnology, Psychology |
| RMIT University, Australia                      | Chiropractic, Chinese Medicine  |
| University of Queensland, Australia             | Medical, Dental, Pharmacy   |
| University of Sydney, Australia                 | Medical, Pharmaceutical Chemistry   |
| University of Tasmanla, Australia               | Medical   |
| University of Western Australia, Australia      | Medical, Dental   |
| University of Western Sydney, Australia         | Medical   |
| University of Auckland, New Zealand             | Medical   |
| University of Otago, New Zealand                | Dental, Pharmacy, Biomedical Sciences,<br>Nutrition, Dietetics                          |
| Canada and United States                        |   |
| Dalhousie University, Canada                    | Medical   |
| Jefferson Medical College, United States        | Medical   |
| United Kingdom and Ireland                      |   |
| Anglo-European College of Chiropractic, England | Chiropractic  |
| Brighton-Sussex Medical School, England         | Medical   |
| University of Keele, England                    | Medical   |
| University of Leeds, England                    | Medical   |
| University of Leicester, England                | Medical   |
| University of Liverpool, England                | Medical ·   |
| University of Manchester, England               | Medical   |
| University of Nottingham, England               | Medical   |
| University of Southampton, England              | Medical   |
| St. George's University of London, England      | Medical, Biomedical Science   |
| University of Warwick, England                  | Medical   |
| University of Aberdeen, Scotland                | Medical   |
| University of Dundee, Scotland                  | Medical   |
| University of Edinburgh, Scotland               | Medical   |
| University of Glasgow, Scotland                 | Medical   |
| University of Strathclyde, Scotland             | Pharmacy, Psychology, Biomedical Science, Medical Biotechnology                         |
| National University of Ireland, Galway, Ireland | Medical   |
| Queen's University of Belfast, Northern Ireland | Medical   |
| University of Glamorgan, South Wales            | Chiropractic  |
|   |   |

## 8. BUSINESS OVERVIEW (cont'd)

| Countries  | Programmes       |
|--|------------------|
| The PRC  |                  |
| Beijing University of Chinese Medicine, the PRC(1) | Chinese Medicine |
| Guangzhou University of TCM, the PRC               | Chinese Medicine |
| Shandong University of TCM, the PRC                | Chinese Medicine |
| Shanghai University of TCM, the PRC                | Chinese Medicine |

#### Note:

 Students have the option for an internship at Beijing University of Chinese Medicine after successful completion of the BSc (Hon) Chinese Medicine at IMU.

Each year, the Academic Council, a council of the medical and dental deans or their representatives from IMU's partner universities and IMU's senior staff, meet in Kuala Lumpur, Malaysia, to discuss admissions, curriculum, assessment, research, faculty appointments and other academic issues, including future developments central to IMU's medical and dental programmes. In 2010, IMU undertook a major curriculum review of its medical programme to better integrate the various disciplines in medicine, their application in disease processes, principles of diagnosis and treatment and their implications in hospital and community practice. The new curriculum was implemented in August 2011.

In addition, the members of the Academic Council serve as liaisons between IMU and its partner universities. The Academic Council has been held annually since 1992 and the most recent meeting was held on 6 and 7 March 2012.

IMU has also established a Professional Education Advisory Committee comprising leading educationists from North America, United Kingdom, Australasia and Malaysia. This committee meets twice a year to audit and provide advice on the quality of all of IMU's programmes.

## **IMU** faculty

IMU's faculty is recruited both locally in Malaysia and from other countries. As at the LPD, 42.3% of IMU's faculty were expatriates. All faculty is employed on a contract basis, both full-time and part-time. In addition, IMU provides its faculty with career development training, including performance coaching, problem solving, decision making, mentorship and presentation skills.

IMU's faculty take part in the academic management of IMU through participation in the Faculty Board and Senate. They are responsible for their respective programmes, which are managed through curriculum and examination committees.

## 8. BUSINESS OVERVIEW (cont'd)

## IMU campuses and facilities

IMU's main campus is at Bukit Jalil in Kuala Lumpur, Malaysia, and its main clinical school is at Seremban, Negeri Sembilan, Malaysia. The clinical school is supported by smaller clinical schools, which are located in Kuala Pilah, Negeri Sembilan and in Batu Pahat, Johor. IMU also has access to a network of MOH Malaysia hospitals in Wilayah Persekutuan (Kuala Lumpur and Putrajaya), Selangor, Negeri Sembilan, Penang, Perak, Melaka, Johor, Terengganu, Sabah and Sarawak where it provides clinical training for students in its medical, dental, pharmacy, nursing, nutrition and dietetics and biomedical sciences programmes. This network of healthcare facilities exposes IMU's students to a continuum of different levels of healthcare. They gain practical experience in a wide spectrum of healthcare facilities ranging from community clinics providing primary healthcare to large hospitals providing tertiary care.

In addition, IMU has established four centres in Bukit Jalil which provide healthcare services and train students, the Oral Health Centre, the IMU Chiropractic Centre, the IMU Chinese Medicine Centre and the IMU Medical Clinic. These centres also serve as clinical facilities for IMU's students and a place of practise for its faculty.

#### IMU campus capacity

IMU has capacity at its main campus and clinical schools to accommodate approximately 750 full-time and part-time faculty and staff and approximately 4,500 full-time and part-time students. IMU is starting to add extended teaching hours to its programmes and will progressively expand these.

As at 31 December 2009, 2010 and 2011, respectively, 2,631, 2,928 and 2,963 students were enrolled at IMU. As at 31 March 2012, 3,179 students were enrolled at IMU.

The table below sets forth certain details of IMU's student breakdown, number of courses offered as well as the average revenue per student for the periods indicated.

|   |          | Year ended 3 | 1 December | Three months<br>ended 31<br>March |
|---|----------|--------------|------------|-----------------------------------|
|   | 2009     | 2010         | 2011       | 2012                              |
| Malaysian students  | 95.4%    | 95.5%        | 94.9%      | 94.5%                             |
| International students  | 4.6%     | 4.5%         | 5.1%       | 5.5%                              |
| Part-time students  | 0.2%     | 0.4%         | 0.4%       | 0.2%                              |
| Full-time students  | 99.8%    | 99.6%        | 99.6%      | 99.8%                             |
| IMU option  | 65.7%    | 68.3%        | 72.9%      | 71.7%                             |
| Transfer option   | 34.3%    | 31.7%        | 27.1%      | 28.3%                             |
| Total programmes offered  | 14       | 15           | 17         | 18                                |
| Total student enrolment   | 2,631    | 2,928        | 2,963      | 3,179                             |
| Average revenue per student per<br>year/period (rounded to the<br>nearest thousand) | RM46,000 | RM47,000     | RM53,000   | RM13,000                          |

## 8. BUSINESS OVERVIEW (cont'd)

The majority of IMU's students are Malaysian and attend the university on a full-time basis. Other than in the medical and dental programmes, where up to approximately 60% of students choose the transfer option, IMU's students in the other academic programmes generally complete their studies entirely at IMU as these are undergraduate programmes.

The average years of study per student at IMU for undergraduate programmes (including the transfer option) is two to five years, for full-time Masters programmes it is one to four years, for part-time Masters programmes it is two to six years, for full-time PhD programmes it is two to six years and for part-time PhD programmes it is four to eight years.

## IMU research

IMU began to fund medical science research in 2000 and focuses on six areas: environmental health, cancer biology and related stem cell research, active biomolecules and cellular mechanisms, pharmaceutics and drug delivery systems and natural compounds and nutra-ceuticals. Basic science and medical education research is carried out at IMU in Bukit Jalil, while some clinical research is carried out in selected government hospitals in Malaysia.

IMU provides seed money funding for approximately 69% of the research conducted at IMU for the past three years, while the remainder is from external sources. IMU's faculty engaged in research also competes for and receive external funding, including from the Malaysian Ministry of Science, Technology and Innovation. The number of internal and external research projects funded increased from 24 and six in 2009, to 56 and 15 in 2010, and to 71 and 34 in 2011, respectively. IMU invested RM2.1 million and RM0.8 million in 2009, RM3.1 million and RM0.7 million in 2010 and RM1.5 million and RM1.5 million in 2011 into such internal and external research projects, respectively. Publications resulting from research at IMU totalled 113, 146 and 171 in 2009, 2010 and 2011, respectively.

## IMU financial assistance

IMU offers scholarships and awards to its students through various programmes, including the John Beck Scholarship, the IMU Medical Scholarship, the IMU Bachelor of Pharmacy Scholarship, the IMU Bachelor of Nursing Scholarships, the High Achiever Awards and the Merit Awards. In addition, a majority of the Malaysian students who complete their degree at IMU receive loans from the National Higher Education Fund. As at 31 December 2011, approximately 39.0% of its students received study loans from the National Higher Education Fund and 13.0% received government sponsored financial assistance. In addition, as at the same date, approximately 6.0% of IMU's students received financial assistance from IMU in the form of the High Achiever and Merit Awards and full scholarships, which are fully funded by IMU.

## 8. BUSINESS OVERVIEW (cont'd)

## IMU career placement

Throughout their time at IMU, students in IMU's health sciences programmes can take advantage of a wide range of opportunities offered through IMU's partnerships with potential employers and training hospitals as well as community service programmes in Malaysia. For example, as part of IMU's medical biotechnology programme, students undertake a two-month training programme with key players in the biotechnology industry. The programme has also incorporated e-learning as a method of delivering its curriculum. In June 2010, in relation to its biomedical science programme, IMU signed a memorandum of understanding with the MOH Malaysia to allow three hospitals, Hospital Serdang, Hospital Sungai Buloh and Hospital Batu Pahat, to be utilised for the training and teaching of students. In addition, as part of these students' training, they undertake an eight-week internship at private diagnostic laboratories such as BP Healthcare, Pantai Premier Pathology and Lablink. These internships allow IMU students to form relationships with potential employers and for the industry employers to provide feedback on the relevance of the curriculum.

IMU students are also introduced to leaders in their respective fields through various colloquia and conferences held at IMU, which students are encouraged to attend. For example, IMU conducts a monthly research colloquium, inviting individual staff and external researchers to present on their research activities.

We believe that most of the students who have graduated from IMU's programmes find employment in their respective fields soon after graduation.

## Pantai College

Pantai College was established in 1993 by Pantai Education to train nurses for the PPL's hospitals in Malaysia. Pantai College has two locations in Malaysia, namely Subang Jaya, Selangor and Ayer Keroh, Melaka which train and develop nurses and allied health professionals.

With the support of the 11 PPL hospitals in Malaysia, Pantai College has a long history of providing nursing education. Pantai College's trained nurses are accepted for employment outside Malaysia in places including the Middle East, Australia, New Zealand, Britain and Canada. To date, more than 2,000 registered nurses and assistant nurses have graduated and, as at the LPD, more than 500 trainees were undergoing training at various stages of the three-year diploma programme and 18-month conversion course. The accreditation by MQA for this diploma programme has expired and the reaccreditation audit was conducted by MQA and Malaysian Nursing Board on 9 May 2012 and 10 May 2012 for the renewal of the diploma programme. The renewal is still pending the evaluation report pursuant to the audit as at the LPD.

The vision and mission of Pantai College is to provide a conducive learning environment. Pantai College's faculty members are professional healthcare educators with substantial teaching, clinical experience and specialisation.

As at the LPD, more than 50% of those who have graduated from the Pantai College have been employed by PPL's hospitals or medical centres and clinics and the rest are employed by other private hospitals or MOH Malaysia hospitals.

## 8. BUSINESS OVERVIEW (cont'd)

#### 8.2.8 PLife REIT

PLife REIT was listed on the Main Board of SGX-ST in August 2007. In 2007, we entered into a lease and leaseback arrangement with the trustee of PLife REIT pursuant to which three of PPL's hospital properties, Gleneagles Hospital, Mount Elizabeth Hospital and Parkway East Hospital, were leased to the trustee and subsequently leased back to us. Please refer to Annexure H under details of our material properties. For a further description of the terms of the lease and leaseback arrangement and of our rental income from PLife REIT, please refer to Sections 12.2.4(viii)(c) and 12.2.6(i)(d), respectively, of this Prospectus. As at the LPD, PLife REIT also owned 29 nursing homes and one pharmaceutical product distributing and manufacturing facility in Japan. It is one of Asia's largest healthcare real estate investment trusts with 36 properties with a carrying amount of SGD1,397.9 million (RM3,452.8 million) as at 31 March 2012 and a market capitalisation of SGD1,119.2 million (RM2,764.4 million) as at the LPD. Our Company owns 35.8% of PLife REIT as well as 100% of Parkway Trust Management, the manager of PLife REIT. As a result, our Company is entitled to a share of dividends distributed and management fees.

Parkway has granted PLife REIT a right of first refusal over future sales by Parkway or its wholly-owned subsidiaries, of assets in the Asia-Pacific region (including Singapore) which are primarily used for healthcare and/or healthcare-related purposes. This right of first refusal is subject to certain conditions and notification procedures as agreed between the parties and will operate for a period of five years commencing on 23 August 2007, which duration is extendable subject to the approval of the shareholders of Parkway in accordance with the terms of the said right of first refusal.

PLife REIT has granted a reciprocal right of first refusal to Parkway over future sales by PLife REIT of assets in the Asia-Pacific region (including Singapore) which are primary used for healthcare and/or healthcare-related purposes that had originally been acquired by PLife REIT from Parkway or its subsidiaries. This right of first refusal is subject to certain conditions and notification procedures as agreed between the parties and will operate for so long as Parkway Hospitals or any of Parkway's wholly-owned subsidiaries remains the master lessee of the properties under the lease and leaseback arrangements.

In addition, PLife REIT has granted Parkway a right of first refusal to lease and operate future healthcare or healthcare-related assets acquired by PLife REIT that is without an operator at the time of acquisition of such assets. This right of first refusal is subject to certain conditions and notification procedures as agreed between the parties and will operate for a duration of five years commencing on 23 August 2007.

#### 8. BUSINESS OVERVIEW (cont'd)

#### 8.2.9 Apollo Hospitals Enterprise Limited

Apollo, headquartered in Chennai, is one of India's largest private healthcare service providers, operating a wide network of hospitals predominantly based in India. Apollo's primary line of business is the provision of healthcare services, through hospitals, pharmacies, projects and consultancy services and primary care clinics. In addition, it provides business process outsourcing ("BPO") services through an associate and health insurance services through a joint venture company. Apollo was listed on the Bombay Stock Exchange and the Madras Stock Exchange in 1983 and subsequently voluntarily delisted from the Madras Stock Exchange with effect from 29 November 2006 and was listed on the National Stock Exchange of India in 1996 with a market capitalisation of Rs.86,213.3 million (RM4,957.3 million) as at the LPD. Our Company owns an 11.2% equity interest in Apollo. Currently, shares in Apollo are being traded on the Bombay Stock Exchange and the National Stock Exchange of India.

As at 31 December 2011, Apollo had more than 8,200 beds across 51 hospitals in India and internationally of which 7,762 are operational beds. Of these beds, over 5,800 are in 37 hospitals owned by Apollo and over 2,300 are in 14 hospitals under Apollo's management through operations and management contracts. Apollo also has a network of 100 primary care clinics, an extensive chain of Apollo pharmacies, BPO as well as health insurance services and clinical research divisions. Apollo has a presence outside India including in the Republic of Mauritius and Bangladesh and has signed a preliminary joint venture agreement with the Board of Trustees of the National Social Security Fund, Tanzania and the Tanzanian Ministry of Health & Social Welfare, in connection with the establishment of an advanced healthcare facility in Dar es Salaam.

Apollo has 32,490 employees (including employees of its subsidiaries, joint ventures and associated companies), including 4,540 doctors, 7,992 nurses, and 2,749 paramedical personnel, as at 31 December 2011. Apollo also has 2,625 fee for service doctors working in its hospitals who are paid by the number of tests and services performed. During the year ended 31 March 2011, hospitals owned by Apollo provided care to over 2.5 million patients.

Seven of Apollo's hospitals have received JCI accreditations for meeting international healthcare quality standards for patient care and organisation management, and three of its hospitals have received accreditations from the NABH in India. Apollo's healthcare facilities provide treatment for acute and chronic diseases across primary, secondary, and tertiary care sectors. Its tertiary care hospitals provide advanced levels of care in over 50 specialties, including cardiac sciences, oncology, radiology and imaging, gastroenterology, neurosciences, orthopaedics and emergency services. In addition, Apollo has a focus on core specialties such as cardiology, oncology, neurology, orthopaedics and transplants.

For the years ended 31 March 2010, 2011 and 2012, Apollo reported total revenues of Rs.20,265 million, Rs.26,054 million and Rs.31,475 million, respectively.

## 8.2.10 Business interruption

There was no interruption to our businesses which had a significant effect on operations during the past 12 months.

## 8. BUSINESS OVERVIEW (cont'd)

## 8.2.11 Marketing

#### PPL

PPL's brand portfolio includes the "Gleneagles", "Mount Elizabeth", "Pantai" and "Parkway" hospital brands, the "ParkwayHealth" and "Shenton" primary care and ancillary brands, and the "Luxe" women's health specialty primary care brand, which have their own distinctive strengths that help them connect with their target markets. Instead of standardising the brands across all of the markets in which it operates, PPL has adopted a brand strategy to appeal to unique customer preferences in each market. "Gleneagles", "Mount Elizabeth", and "Pantai" are particularly well-known hospital brand names across Southeast Asia and PPL leverages these brands to enhance the image of new hospitals and ancillary services while PPL as the parent company lends additional credibility. According to Frost & Sullivan, the "Mount Elizabeth" brand enjoys premium market positioning and the "Gleneagles" brand enjoys high market positioning in Singapore. Our "Mount Elizabeth" and "Gleneagles" brands are the most admired and reputable private hospital brands in Singapore and Indonesia and our "Pantai" brand has the strongest reputation among private hospitals in Malaysia, according to a study by Millward Brown undertaken in 2011 for PPL.

#### Acibadem

Acibadem's brand portfolio includes the "Acibadem" and "Aile Hastanesi" brands, which are used for its hospitals as well as its outpatient clinics, laboratories and ancillary services. The "Acibadem" brand name is used for its premium private hospitals, which are known for their high quality services in Turkey and the CEEMENA region. The "Aile Hastanesi" brand name which is still in roll-out stage of implementation will be used for those hospitals which cater to patients who cannot otherwise afford our premium hospital services at "Acibadem" brand hospitals and prefer fully SGK-funded hospitals. While such hospitals also seek to provide quality services to patients, the brand name is intended to distinguish them from hospitals which primarily serve privately-funded patients. Acibadem promotes its brand names through affiliations with popular sports teams, especially football teams, through which it provides medical services on the field during matches. In addition, Acibadem conducts social responsibility campaigns, such as providing pamphlets that educate the public on various diseases and preventive measures.

## 8.2.12 Customers

No individual customer or organisation accounted for 5.0% or more of our Group's total revenue for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012. Our customers are primarily individual patients, corporate clients and government clients.

## 8. BUSINESS OVERVIEW (cont'd)

## 8.2.13 Suppliers and sourcing

## PPL procurement

PPL groups and sources pharmaceutical drugs, medical devices and consumable products as a single entity wherever possible, unless it is not possible to supply across borders due to government regulations, in which case, purchase of supplies will be made locally through direct negotiation with the supplier. For example, cross-border shipment of patented pharmaceutical drugs are often strictly regulated by government policies, so purchase of such drugs are typically negotiated locally with the local suppliers within each country in which PPL operates. In addition, in Singapore and Malaysia, as a result of industry practise, pharmaceutical drugs are purchased through distributors appointed by the manufacturers.

PPL has also negotiated a slab pricing model with some of the major medical devices manufacturers so that individual hospitals are able to place orders directly, which allows PPL to leverage on its economy of scale. Once purchases have been negotiated with suppliers at the PPL level, each individual hospital or healthcare facility can then purchase orders directly from such suppliers in its country of operation. This direct liaison between the hospital or healthcare facility with suppliers helps to avoid any double handling of processes and makes procurement more efficient. In addition, PPL has set up stand-alone electronic systems in each of its Singapore and Malaysia operations to keep track of inventory and supply efficiency for the hospitals and healthcare facilities in those two countries. The management of procurement as a group helps PPL to manage and control the increase of its operating costs.

## Acibadem procurement

Acibadem's broad geographical footprint in Turkey delivers significant economies of scale for our Group. Acibadem operates a procurement system with a single centralised warehouse in Istanbul from which it distributes supplies to all its hospitals. The warehouse keeps track of the stock keeping units of all of its inventory, so that it is able to tell at any time whether it is necessary to purchase more of any particular item. In addition, Acibadem holds a pharmaceutical import and distribution license, which allows it to purchase inventory wholesale directly from pharmaceutical companies rather than from distributors. This provides Acibadem with significant savings over retail prices.

#### Major suppliers

The following table sets out the supplier who accounted for 5.0% or more of our Group's total purchases for the last three years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012:

|  |                         | Percentage of Group's purchases |            |       |                        |
|--|-------------------------|---------------------------------|------------|-------|------------------------|
|  |                         | FYE                             | 31 Decembe | r     | Three months           |
| Supplier   | Nature of supplies      | 2009                            | 2010       | 2011  | ended 31<br>March 2012 |
| Zuellig entities (Zuellig<br>Pharma Pte Ltd and Zuellig<br>Pharma Sdn Bhd) | Pharmaceutical supplies | 12.3%                           | 12.8%      | 12.4% | 9.2%                   |

Zuellig Pharma Pte Ltd is a pharmaceutical distributor in Singapore, and Zuellig Pharma Sdn Bhd is a pharmaceutical distributor in Malaysia, and each represents many major international pharmaceutical companies. Our business and profitability is not materially dependent on Zuellig entities or any single supplier.

## 8. BUSINESS OVERVIEW (cont'd)

## 8.2.14 Accreditation and certification

Internationally, hospitals are accredited by the JCI, a group that has been working with healthcare organisations, ministries of health and global organisations in over 80 countries since 1994 to survey the performance of healthcare service providers. Through JCI accreditation, healthcare service providers have access to an international quality measurement system for benchmarking, risk reduction strategies and best practices. In addition to the JCI, our hospitals are also accredited by local agencies, such as the MSQH in Malaysia. Our hospitals have also received ISO and NABL certifications.

As at the LPD, PPL had six JCI accredited hospitals and seven hospitals with MSQH accreditation (including three hospitals which accreditations are pending re-accreditation survey results as at the LPD). As at the LPD, Acibadem had six JCI accredited hospitals, one hospital with accreditation pending and one hospital preparing its application for accreditation.

| Hospital                         | International Accreditation | Local<br>Accreditation |
|----------------------------------|-----------------------------|------------------------|
| PPL                              |                             |                        |
| Mount Elizabeth Hospital         | JCI                         |                        |
| Gleneagles Hospital              | JCI                         |                        |
| Parkway East Hospital            | JCI                         |                        |
| Pantai Hospital Kuala Lumpur     | JCI                         | MSQH <sup>(1)</sup>    |
| Gleneagles Kuala Lumpur          | JCI                         | MSQH                   |
| Pantai Hospital Ayer Keroh       |                             | MSQH                   |
| Gleneagles Medical Centre Penang |                             | MSQH <sup>(1)</sup>    |
| Pantai Hospital Ipoh             |                             |                        |
| Pantai Hospital Penang           |                             | MSQH                   |
| Pantai Hospital Cheras           |                             | MSQH <sup>(1)</sup>    |
| Pantai Hospital Ampang           |                             |                        |
| Pantai Hospital Batu Pahat       |                             |                        |
| Pantai Hospital Klang            |                             | MSQH                   |
| Pantai Hospital Sungai Petani    |                             |                        |
| Apollo Gleneagles Hospital       | JCI                         |                        |
| Gleneagles JPMC Cardiac Centre   |                             |                        |
| Acibadem                         |                             |                        |
| Acibadem Kadikoy Hospital        | JCI                         |                        |
| Acibadem Bakirkoy Hospital       | JCI                         |                        |
| Acibadem Kozyatagi Hospital      | JCI                         | •                      |
| International Hospital           | JCI                         |                        |
| Acibadem Bursa Hospital          |                             |                        |
| Acibadem Kocaeli Hospital        |                             |                        |
| Acibadem Kayseri Hospital        |                             |                        |
| Acibadem Adana Hospital          | JCI                         |                        |
| Acibadem Maslak Hospital         | JCI                         |                        |

## 8. BUSINESS OVERVIEW (cont'd)

Hospital Local Accreditation Local Accreditation

Acibadem Eskisehir Hospital

Acibadem Fulya Hospital JCI pending

Acibadem Sistina Skopje Clinical Hospital JCI application in progress

Aile Hospital Goztepe

Aile Hospital Bahcelievier

## Notes:

Jinemed Hospital(2)

- MSQH accreditation for the hospital has expired and the re-accreditation is pending survey results as at the LPD.
- (2) As at the LPD, Jinemed Saglik, which is the license owner of Jinemed Medical Centre, is not a subsidiary of Acibadem. Please see note (4) of the table setting forth certain information about Acibadem's hospitals as at the LPD, for further details of the share purchase agreement dated 1 February 2012 between Acibadem and the shareholders of Jinemed Saglik for the purchase of 65.0% equity interest of Jinemed Saglik.

#### 8.2.15 Awards

We have received numerous awards in recognition of our brands, including "Superbrands Singapore 2003-2005" by our Mount Elizabeth Hospital and our Gleneagles Hospital, "Superbrands Malaysia 2009" by our Pantai hospitals, the "Singapore Experience Award" by our ParkwayHealth brand in 2010, and "Reader's Digest Trusted Brands Gold Award" by both our Gleneagles Kuala Lumpur Hospital and our Pantai Hospital Kuala Lumpur in 2011.

Acibadem has been awarded numerous prizes, such as "Most Admired Turkish Companies" by Forbes Magazine in 2010, "Most Valuable Turkish Brands" by Capital Magazine in 2010, "Most Widely Known Healthcare Brand" by the Nielsen Top Brands Survey in 2004, 2005 and 2006, "Fastest Fish Award" for the most admired Turkish company by Referans Daily Newspaper in 2006, "Superbrand in Turkey" by Superbrands in 2010 and "Best Healthcare Group in Western Europe" by New Economy Magazine in 2011.

## 8. BUSINESS OVERVIEW (cont'd)

#### 8.2.16 Personnel

As at 31 March 2012, we have 24,967 employees. As at the date of this Prospectus, some of our employees in Singapore and Malaysia belong to labour unions whilst none of our employees in Turkey belong to labour unions. As at the date of this Prospectus, we have not experienced any strikes or other disruptions due to labour disputes. We provide performance incentive schemes and long-term incentive schemes, retirement benefits and contribution plans to our employees.

Through our subsidiaries, we have established training and development programmes for our employees and provide a wide range of such programmes for them. In addition to providing internal courses, our subsidiaries also engage outside professionals and consultants to organise seminars and training courses to equip employees with new knowledge in the healthcare industry. Our subsidiaries also sponsor employees to attend external training programmes organised by local and overseas institutions to acquire advanced knowledge and skills.

As at 31 March 2012, our Company had one employee. The following table shows the breakdown of our Group's employees by entity and function as at 31 December 2009, 2010 and 2011 and 31 March 2012:

|   | As at 31<br>December<br>2009 | As at 31<br>December<br>2010 | As at 31<br>December<br>2011 | As at 31<br>March<br>2012 |
|---|------------------------------|------------------------------|------------------------------|---------------------------|
| PPL <sup>(1)</sup>                              |                              |                              |                              |                           |
| Nursing   | 3,836                        | 4,015                        | 4,538                        | 4,747                     |
| Allied Health <sup>(2)</sup>                    | 2,633                        | 2,676                        | 2,620                        | 2,719                     |
| Others <sup>(3)</sup>                           | 5,023                        | 5,309                        | 5,489                        | 5,587                     |
|   | 11,492                       | 12,000                       | 12,647                       | 13,053                    |
| Acibadem  |                              |                              |                              |                           |
| Doctors <sup>(4)</sup>                          | 1,512                        | 1,810                        | 1,973                        | 1,812                     |
| Support and Administrative Staff <sup>(5)</sup> | 3,228                        | 3,989                        | 5,282                        | 5,416                     |
| Nursing   | 1,644                        | 1,855                        | 1,879                        | 2,110                     |
| Allied Health                                   | 393                          | 413                          | 197                          | 270                       |
| Others <sup>(6)</sup>                           | 883                          | 1,281                        | 1,764                        | 1,766                     |
|   | 7,660                        | 9,348                        | 11,095                       | 11,374                    |
| IMU   |                              |                              |                              |                           |
| Academic <sup>(7)</sup>                         | 203                          | 237                          | 259                          | 270                       |
| Academic Support <sup>(8)</sup>                 | 112                          | 135                          | 155                          | 162                       |
| Administrative                                  | 81                           | 96                           | 104                          | 107                       |
|   | 396                          | 468                          | 518                          | 539                       |
| Total   | 19,548                       | 21,816                       | 24,261 <sup>(9)</sup>        | 24,967 <sup>(9)</sup>     |

## 8. BUSINESS OVERVIEW (cont'd)

#### Notes:

- (1) Singapore operations staff were not separately classified until 2011; Malaysia operations staff were classified only as executive versus non-executive prior to 2011; International operations staff includes staff in Brunei, India, the PRC and others, but does not include Vietnam. In addition, PPL's staff do not include doctors who are independent medical practitioners as they are not employed by PPL.
- (2) Includes resident physicians.
- (3) Includes support and non-hospital staff.
- (4) Includes full-time, part-time, and night-shift physicians.
- (5) Includes part-time employees and the employees of Acibadem Mobil.
- (6) Includes Acibadem Proje and APlus.
- (7) Full-time academic staff.
- (8) Includes nine healthcare support staff in 2010, 14 healthcare support staff in 2011, and 18 healthcare support staff in 2012.
- (9) Includes the Company's one employee.

The following table shows the breakdown of our Group's employees by geography as at 31 December 2009, 2010 and 2011:

|                       | As at 31<br>December<br>2009 | As at 31<br>December<br>2010 | As at 31<br>December<br>2011 | As at 31<br>March 2012 |
|-----------------------|------------------------------|------------------------------|------------------------------|------------------------|
| Singapore             | 3,596                        | 3,779                        | 4,317                        | 4,474                  |
| Malaysia              | 6,309                        | 6,416                        | 6,458                        | 6,730                  |
| Turkey                | 7,660                        | 9,348                        | 10,455                       | 10,733                 |
| Others <sup>(1)</sup> | 1,983                        | 2,273                        | 3,031                        | 3,030                  |
| Total                 | 19,548                       | 21,816                       | 24,261                       | 24,967                 |

## Note:

(1) Includes the PRC, India, Hong Kong, Macedonia and Brunei, but does not include Vietnam.

## 8. BUSINESS OVERVIEW (cont'd)

## 8.2.17 Competition

We compete with public hospitals, other private hospitals, smaller clinics, hospitals owned or operated by non-profit and charitable organisations and hospitals affiliated with medical colleges in the regions in which we operate.

#### PPL

In Singapore, PPL's three hospitals compete with private wards of public health cluster hospitals and the following private sector hospitals: Mount Alvernia Hospital, Raffles Hospital and Thomson Medical Centre. We anticipate that Farrer Park (Connexions) Hospital, which is currently under development, may also be a competing hospital. PPL's medical centres, clinics and ancillary healthcare businesses face competition from stand-alone practices and other corporate players.

In Malaysia, PPL's hospitals compete with some large public hospitals and nationwide corporate chains such as KPJ Healthcare and Columbia Asia, in addition to single private hospitals such as Sime Darby Medical Centre, Sunway Medical Centre and Island Hospital. We also face competition from regional groups in certain regions of Malaysia, especially Klang Valley and Penang.

In the PRC, PPL faces competition from other medical centres and clinics that target high-income local patients and expatriate population, such as United Family. In India, PPL faces competition from other tertiary hospitals that provide services to high-income patients.

#### Acibadem

In Turkey, given that Acibadem predominantly targets high-income patients and has a relatively large number of healthcare facilities, we believe that our competition in the private healthcare market is limited. We do not believe that we directly compete with public healthcare groups in Turkey.

## IMU

In Malaysia, IMU competes with other local medical universities, as well as private institutions offering health-related programmes, such as Monash University Malaysia and Newcastle University Medicine Malaysia.

For a more detailed discussion of competition in the hospital and healthcare industry, please refer to Section 7 of this Prospectus.

## 8.2.18 Insurance

Each of our subsidiaries maintains policies in amounts we believe are sufficient, or as may be operationally appropriate to the businesses of the relevant subsidiary and risks that it faces, which may include risks related to fire, burglary, business interruption, legal liability to third parties and other losses. Our subsidiaries also maintain personal accident policies for certain permanent personnel and group medical insurance policies for our personnel and dependents of our employees. Each of these insurance policies is renewable annually. Each of our subsidiaries maintains policies with respect to professional Indemnity for our doctors and other healthcare professionals. We also maintain liability policies for the directors and officers of our Company.

## 8. BUSINESS OVERVIEW (cont'd)

The cost and availability of insurance coverage has varied in recent years and may continue to vary in the future. While we believe that our insurance policies are adequate in amount and coverage for our operations, we may experience unanticipated issues or incur liabilities beyond our current coverage and we may be unable to obtain similar coverage in the future.

## 8.2.19 Intellectual property and trademarks

Among others, the brands and trademarks, "Gleneagles", "Mount Elizabeth", "Pantai", "Parkway", "ParkwayHealth", "Shenton", "Luxe" and the associated logos, are owned by PPL and its subsidiaries. Among others, the brands and trademarks, "Acibadem", "Alle Hospital (Aile Hastanesi)" and the associated logos, are owned by Acibadem. The brand and trademark, "IMU" and the associated logos, are owned by IMU Education. Please refer to Annexure F of this Prospectus for Details of our major trademarks and patents.

## 8.2.20 Information technology and technology

As described in this Section 8.2 on Our business, we and each of our operating subsidiaries leverage the latest information technology to support sustainable and efficient daily operations as well as the latest state-of-the-art equipment to maintain our competitive edge in our operation.

#### 8.2.21 Environmental matters

Our operations are subject to regulatory requirements and potential liabilities arising under applicable environmental, health or safety-related laws and regulations in each of the countries in which we operate.

We believe that we are in compliance in all material respects with applicable environmental regulations in Singapore, Malaysia, Turkey and the other countries in which we operate. To date, no material environmental, health or safety-related incident involving us or any of our subsidiaries has occurred.

## 8.2.22 Research and development

We perform clinical research at Acibadem's laboratories. PPL also operates a clinical research organisation, Gleneagles CRC and IMU conducts basic science research. Please refer to Section 8.2 of this Prospectus for details of various research and development activities undertaken by our Group.

## 8.2.23 Licenses and permits

Our Group has obtained all key regulatory approvals and licenses required to conduct our business activities. Please refer to Annexure G of this Prospectus for Details of our major licenses and permits.

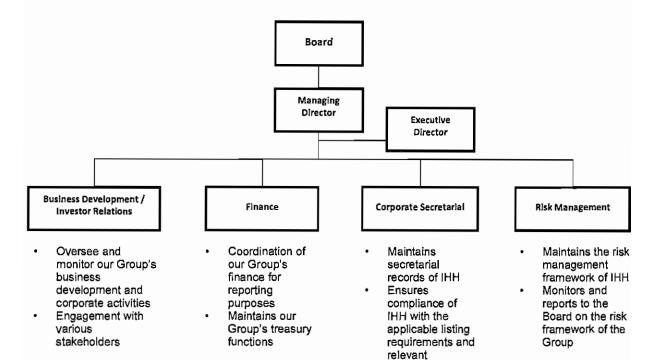
## 8.2.24 Dependence on material contracts/agreements/other matters

As at the LPD, save as disclosed in Annexure G on Details of our major licences and permits, there are no material contracts, agreements, arrangements or other matters which have been entered into by us which we are highly dependent on.

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT

## 9.1 Directors

Below is the management organisation structure of IHH which sets out the key four divisions in our Group. The heads of these divisions and the Executive Director will effectively report to the Managing Director of IHH:



## 9.1.1 Board

Within the limits set by our Articles of Association, our Board is responsible for the governance and management of our Group. Our Board has adopted the following corporate governance guidelines for effective discharge of its functions:

auidelines

- (i) reviewing and adopting a strategic plan for our Group;
- overseeing the conduct of our Group's businesses to evaluate whether our businesses are being properly managed;
- identifying principal risks and ensuring the implementation of appropriate systems to manage these risks;
- (iv) succession planning, including appointing, training, fixing the compensation of, and where appropriate, replacing key management;
- developing and implementing an investor relations programme or shareholders' communications policy for our Group;

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (conf'd)

- (vi) reviewing the adequacy and the integrity of our Group's internal control systems and management information systems, including systems for compliance with applicable laws, regulations, rules, directives, and guidelines;
- (vii) reviewing and approving our financial statements;
- (viii) reviewing and approving our Audit and Risk Management Committee Report at the end of each financial year;
- (ix) reviewing and approving our Annual Report; and
- (x) to prepare a corporate governance statement in compliance with the Malaysian Code of Corporate Governance and an internal control statement for the Annual Report.

IHH Board acknowledges and takes cognisance of the Malaysian Code of Corporate Governance 2012 ("MCCG 2012"), which contains recommendations to improve upon or to enhance corporate governance as an integral part of the business dealings and culture of such companies. The MCCG 2012 applies to all listed companies on Bursa Securities, and listed companies with financial year ending 31 December 2012 onwards will be required to report on the adoption of the principles and recommendations of MCCG 2012 in their annual reports. In connection with the above, as at the date of this Prospectus, IHH has yet to adopt the recommendation of MCCG 2012 to appoint an Independent Non-Executive Chairman, or to have a Board with a majority of Independent Directors where the Chairman is not an Independent Director. The Board believes that its current Board composition provides the appropriate balance in terms of skills, knowledge and experience to promote the interests of all shareholders and to govern the Group effectively. It also represents the ownership structure of the Company fairly, with appropriate representations of minority interests through the Independent Directors. The Board is committed to achieving and sustaining high standards of corporate governance. The Board will provide a statement on the extent of compliance with the MCCG 2012 in its annual report for the year ending 31 December 2012.

There are nine members on the IHH Board. It is the intention of IHH to have 11 Board members eventually, where Pulau Memutik will appoint one more nominee director to the Board once IHH is able to secure the appointment of another Independent Director. Under our Articles of Association, at the first annual general meeting of our Company, all our Directors shall retire from office, and at the annual general meeting in every subsequent year, one third of our Directors must retire at each annual general meeting of shareholders but are eligible for re-election.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Our Board comprises the following Directors:

| Name  | Address   | Age        | Date of appointment  | Designation   |
|---|---|------------|----------------------|---|
| Tan Sri Dato' Dr Abu<br>Bakar Bin Suleiman  | 14 Jalan 5/21<br>46000 Petaling Jaya<br>Selangor Darul Ehsan<br>Malaysia                        | 68         | 30 March 2011        | Chairman,<br>Non-Independent,<br>Executive            |
| Dato' Mohammed<br>Azlan Bin Hashim  | 17 Lorong Setiabudi<br>Bukit Damansara<br>50490 Kuala Lumpur<br>Malaysia                        | 55         | 30 March 2011        | Deputy Chairman,<br>Non-Independent,<br>Non-Executive |
| Dr Lim Cheok Peng   | 10 Cluny Road<br>Singapore 259576   | 65         | 30 March 2011        | Managing Director,<br>Non-Independent,<br>Executive   |
| Dr Tan See Leng   | 16 Siglap Plain<br>Singapore <b>4</b> 56005   | 47         | 5 <b>A</b> pril 2012 | Executive Director,<br>Non-Independent,<br>Executive  |
| Mehmet Ali Aydinlar   | Kandilli Idman Sokak<br>No.5 Demirevler Sitesi<br>Uskudar Istanbul<br>Turkey                    | 55         | 24 January<br>2012   | Non-Independent,<br>Executive                         |
| Satoshi Tanaka  | 2-18-14-306<br>Tamagawadai<br>Setagaya-Ku<br>Tokyo Japan  | 54         | 16 May 2011          | Non-Independent,<br>Non-Executive                     |
| Michael Jude<br>Fernandes<br>(alternate to Dato'<br>Mohammed Azlan Bin<br>Hashim) | 13th Floor Suraj<br>Millenium Apartment<br>Breach Candy Road<br>400026 Mumbai<br>India          | 42         | 19 April 2012        | Non-Independent,<br>Non-Executive                     |
| Ahmad Shahizam Bin<br>Mohd Shariff<br>(alternate to Dr Tan<br>See Leng)           | 2 Leonie Hill Road<br>#18-05 Leonie Condotel<br>Singapore 239192                                | 41         | 5 April 2012         | Non-Independent,<br>Executive                         |
| Kaichi Yokoyama<br>(alternate to Sato <b>shi</b><br>Tanaka)                       | 2-15-1-202 Shimouma<br>Setagaya-Ku<br>Tokyo Japan   | 39         | 16 April 2012        | Non-Independent,<br>Non-Executive                     |
| Rossana Annizah<br>Binti Ahmad Rashid   | 26 Changkat Semantan1<br>Semantan Villas<br>Damansara Heights<br>50490 Kuala Lumpur<br>Malaysia | <b>4</b> 6 | 17 April 2012        | Independent,<br>Non-Executive                         |
| Chang See Hiang   | 80 Kim Seng Road<br>#30-07<br>Singapore 239426  | 58         | 5 April 2012         | Independent,<br>Non-Executive                         |
| Kuok Khoon Ean  | House B<br>Deep Water Bay Road<br>Deep Water Bay<br>Hong Kong                                   | 56         | 17 April 2012        | Independent,<br>Non-Executive                         |

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Dato' Mohammed Azlan Bin Hashim (Michael Jude Fernandes as alternate) is the nominee director of Pulau Memutik.

Satoshi Tanaka (Kaichi Yokoyama as alternate) is the nominee director of Mitsui.

The details of the date of appointment and the period that each of our Directors has served in that office as at the LPD are as follows:

| Name   | Date of appointment | Approximate no. of months/years in office |
|--|---------------------|---|
| Tan Sri Dato' Dr Abu Bakar Bin<br>Suleima <b>n</b>   | 30 March 2011       | 1 year 2 months                           |
| Dato' Mohammed Azlan Bin Hashim  | 30 March 2011       | 1 year 2 months                           |
| Dr Lim Cheok Peng  | 30 March 2011       | 1 year 2 months                           |
| Dr Tan See Leng  | 5 April 2012        | *   |
| Mehmet Ali Aydinlar  | 24 January 2012     | 4 months                                  |
| Satoshi Tanaka   | 16 May 2011         | 1 <b>y</b> ear                            |
| Michael Jude Fernandes <sup>(1)</sup><br>(alternate to Dato' Mohammed Azlan<br>Bin Hashim) | 19 April 2012       | •   |
| Ahmad Shahizam Bin Mohd Shariff (alternate to Dr Tan See Leng) (2)                         | 5 April 2012        | *   |
| Kaichi Yokoyama <sup>(3)</sup><br>(alternate to Satoshi Tanaka)                            | 16 April 2012       | *   |
| Rossana Annizah Binti Ahmad<br>Rashid  | 17 April 2012       | •   |
| Chang See Hiang  | 5 April 2012        | *   |
| Kuok Khoon Ean   | 17 April 2012       | *   |

The Directors are subject to retirement by rotation once every 3 years, but shall be eligible for re-election.

## Notes:

- Less than 2 months from LPD.
- (1) Michael Jude Fernandes served as director of IHH from 26 May 2010 until his resignation on 19 April 2012. He was subsequently re-appointed as alternate director to Dato' Mohammed Azlan Bin Hashim on 19 April 2012.
- (2) Ahmad Shahizam Bin Mohd Shariff was appointed as the first director of IHH until his resignation on 3 October 2011. He was subsequently re-appointed as the alternate director to Dr Tan See Leng on 5 April 2012.
- (3) Kaichi Yokoyama was appointed as alternate director to Toshio Yamamura (a former director of IHH) on 25 July 2011. He ceased to be an alternate director on 13 April 2012 following the resignation of Toshio Yamamura on 13 April 2012. Kaichi Yokoyama was subsequently re-appointed as alternate director to Satoshi Tanaka on 16 April 2012.

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

## 9.1.2 Biographies of Directors

Tan Sri Dato' Dr Abu Bakar Bin Suleiman is a Non-Independent, Executive Director and the Chairman of our Company. He is also the President of IMU Education and Chief Executive Officer of IMU Education. He was a Consultant Nephrologist and Head of the Department of Nephrology in Hospital Kuala Lumpur. He developed the Nephrology and Dialysis services at Hospital Kuala Lumpur and in other hospitals around Malaysia. In 1987, he joined the MOH Malaysia as the Director of Medical Services. In 1989 he was the Deputy Director General of Health and in 1991 he was appointed as the Director General of Health. He was appointed the President of IMU in 2001. He is the founding president of the Malaysian Society of Nephrology and the Malaysian Society of Transplantation. He holds a Bachelor of Medicine, Bachelor of Surgery degree from Monash University and obtained a Master of Medicine (Internal Medicine) from the University of Singapore. He became a fellow of the Royal Australasian College of Physicians and did his training in Nephrology at Georgetown, University Hospital, Washington DC and Prince Henry's Hospital in Melbourne. He attended the Advanced Management Programme at Harvard Business School in 1991. He has honorary degrees in Doctor of Medicine from Monash University, Doctor of Medical Science from Universiti Kebangsaan Malaysia and Doctor of Science from Universiti Putra Malaysia.

Dato' Mohammed Azlan Bin Hashim is a Non-Independent, Non-Executive Director and the Deputy Chairman of our Company. He has more than 20 years of experience in the fields of accountancy, finance and corporate management. He began his career with Peat Marwick, Mitchell & Co., Melbourne as an Auditor in 1979 and later at Peat Marwick, Mitchell Kuala Lumpur from 1981 to 1983. He then joined Amanah-Chase Merchant Bank Berhad from 1983 to 1986 as Manager, Corporate Finance Department and subsequently promoted to Head of Corporate Finance Department. In 1986 he moved to Sapura Holdings Sdn Bhd as Group General Manager of Finance and Investment. In 1989, he was appointed Chief Executive Officer/Executive Director of Bumiputra Merchant Bankers Berhad. In 1991 he was appointed as Executive Director of Kumpulan Fima Berhad till 1994. He later joined Komplek Kewangan Malaysia Berhad as Group Managing Director from 1994 to 1998. He was then appointed as Executive Chairman of the Kuala Lumpur Stock Exchange Group from 1998 to 2004. He holds a Bachelor of Economics from Monash University. He is also a Fellow Member of the Institute of Chartered Accountants in Australia, a member of the Malaysian Institute of Accountants, a Fellow Member of the Malaysian Institute of Directors, a Fellow of the Institute of Chartered Secretaries and Administrators, an Honorary Fellow of the Institute of Company Secretaries Malaysia and an Honorary Member of the Institute of Internal Auditors Malaysia.

Dr Lim Cheok Peng is a Non-Independent, Executive Director and the Managing Director of our Company. He is also the Vice Chairman of Parkway Pantai. He has extensive experience both as a medical practitioner and in managing hospital businesses. He is one of the founding doctors of the Kuantan Specialist Centre, a 100-bed private hospital in Kuantan, Pahang. In 1985 he practised internal medicine and cardiology in Mount Elizabeth Hospital and in 1987 became a consultant to Parkway and was instrumental in expanding Parkway's healthcare business. He spearheaded the redevelopment of Gleneagles Hospital in Kuala Lumpur, Gleneagles Hospital in Jakarta, Gleneagles Hospital in Medan and Gleneagles Hospital in Kolkata. He became Managing Director of Parkway in 2000 and was subsequently appointed as Executive Vice Chairman in 2010. In 2011, he joined the Company and was appointed Executive Director. He graduated from the University of Singapore with a Bachelor of Medicine, Bachelor of Surgery in 1972 and obtained a Masters of Medicine (Internal Medicine) from the same university in 1976. In 1977, he become a Fellow of the Royal College of Physicians of the United Kingdom and later became a Fellow of the Royal College of Physicians and Surgeons of Glasgow and Edinburgh.

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Dr Tan See Leng is a Non-Independent, Executive Director of our Company. He is also the Managing Director and Group Chief Executive Officer of Parkway Pantai. He first joined Parkway in September 2004 as Chief Operating Officer of Mount Elizabeth Hospital. He was subsequently appointed Senior Vice President, International Operations in November 2006 and was later seconded to Pantal as Chief Executive Officer of the Hospitals Division, a position he held till February 2008. In 2009, he held the position of Executive Vice President of Singapore and Malaysia Operations at Parkway till April 2010 when he was appointed as Managing Director and Group Chief Executive Officer of Parkway. Following the restructuring of the Group, Dr Tan was concurrently appointed as Group Chief Executive Officer and Managing Director of Parkway Pantai in May 2011. Prior to joining Parkway and Pantai, he founded a private primary healthcare group in Singapore. He has over 20 years of experience in the healthcare industry and is an active member of various medical committees in Singapore. This includes serving as Vice President of College of Family Physicians for 2011 to 2013 as well as Council Member for a few terms. He holds a Bachelor of Medicine, Bachelor of Surgery as well as a Master of Medicine (Family Medicine) from the National University of Singapore. He also has a Master of Business Administration from the University Of Chicago Booth School Of Business.

Mehmet Ali Aydinlar is a Non-Independent, Executive Director of our Company and the Chairman and Chief Executive Officer of the Acibadem Group. He started his career in 1981 as a Certified Public Accountant. As an entrepreneur with extensive management experience, he has been involved in the healthcare sector with Acibadem Hospital since 1993. In 2006, he was chosen as the Male Entrepreneur of the Year in the Business Person of the Year survey conducted by Ekonomist Magazine. He was also chosen as the "Business Executive of the Year" by Dunya Newspaper and Istanbul University, School of Business Administration. In 2007, Mehmet Ali Aydinlar was chosen to be "The Person who volunteers the most in contributing towards healthcare" by Turkish Healthcare Volunteers Organisation. In 2010, he was awarded with "The Eminent Services Award of the Grand National Assembly of Turkey" by the Turkish Grand National Assembly. Currently, Mehmet Ali Aydinlar is the Chairman of Turkish Accredited Hospitals Association. He holds a business administration degree from Galatasaray Economy and Management Business College (Galatasaray Iktisat ve Isletmecilik-Yuksek Okulu), and an honorary doctorate degree from Dumlupinar University, Institute of Social Sciences.

Satoshi Tanaka is a Non-Independent, Non-Executive Director of our Company. He began his career with Mitsui in 1981. In 2004 he was appointed as General Manager of Investor Relations Division and became General Manager of the Corporate Planning & Strategy Division in 2007 and Deputy Chief Operating Officer of the Consumer Service Business Unit in 2010. Currently he is the Managing Officer and Chief Operating Officer in the Consumer Service Business Unit of Mitsui. He obtained a Bachelor of Arts Degree in Literature from the University of Tokyo, Japan and a Master Degree in Business Administration from Harvard Graduate School of Business Administration.

**Michael Jude Fernandes** is Non-Independent, Non-Executive Director of our Company and an Alternate Director to Dato' Mohammed Azlan Bin Hashim. Michael is also Executive Director, Investments in Khazanah. Prior to Khazanah, Michael was an Executive Director and Member of the Board of Nicholas Piramal India Ltd ("NPIL"), the second largest pharmaceutical healthcare company in India, and was in charge of its custom manufacturing business group. Among his key achievements were the acquisition and integration of businesses in the UK and Canada with sales of USD200 million, developing the organisation with a well-working matrix structure, implementing a new Economic Value Added (EVA) driven incentive structure and establishing strategic business units. Prior to NPIL, Michael spent 13 years as a consultant and later a Partner at McKinsey & Company.

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

He was part of the leadership group of the pharmaceutical and healthcare practice in Asia and globally and leader of select high profile public policy and retail work in India and Asia. He obtained a Bachelor of Science (Hons) in Economics from St Xavier's College, Calcutta University, India and a Post-Graduate Diploma in Management from the Indian Institute of Management, Calcutta, India.

Ahmad Shahizam Bin Mohd Shariff is a Non-Independent, Executive Director of our Company and an Alternate Director to Dr Tan See Leng. He is also the Head of Business Development and Investor Relations of our Company and Executive Director of Corporate Services of Parkway Pantai. In 2008, he was appointed as an alternate director of Parkway and director of Pantai and IMU Health, He was appointed director of Parkway in August 2010 and was re-designated to Executive Director since November 2010. Following the restructuring of the Group, Ahmad Shahizam was concurrently appointed as Executive Director of Parkway Pantai in May 2011. He began his career with HSBC Bank, Kuala Lumpur in 1994 and in 1996 he joined ING Barings in Kuala Lumpur. Subsequently he joined Citigroup, Salomon Smith Barney as Vice President of Equity Research. In 2004 he joined Khazanah in the Managing Director's office, and eventually held the position of Director of Investments responsible for all investments in the healthcare and power sectors, including company monitoring and engagement as well as leading value creation plans and related transactions. He holds a Bachelor of Laws (Hons) from the London School of Economics and Political Science, University of London and obtained a Master in Public Administration from Harvard University, US.

Kaichi Yokoyama is a Non-Independent, Non-Executive Director of our Company and an Alternate Director to Satoshi Tanaka. He began his career in Mitsui in 1995. In 2002 he was appointed as Manager of Mitsui Benelux, General Merchandise Department. In 2008 he was appointed as Manager of the Medical Healthcare Business Department, Consumer Service Business Unit. In 2009, he was appointed as Manager of the Strategic Planning Department, Consumer Service Business Unit. Since 2011 he has served as the General Manager of the Medical Service Business Department. He obtained a Bachelor of Arts Degree in Economics from Keio University, Japan.

Rossana Annizah Binti Ahmad Rashid is an Independent, Non-Executive Director of our Company. She began her career with Citibank NA as a Management Associate in 1988 and later became an Assistant Vice President in the institutional bank division in 1993. In 1994, she joined RHB Bank Berhad as a Senior Manager and was subsequently promoted to Senior General Manager in 1998. In 2003, she joined Maxis Communication Berhad/Maxis Berhad as Deputy Chief Financial Officer and was appointed Chief Financial Officer in 2004 until 2011. She obtained a Bachelor of Arts in Banking and Finance in 1987 from Canberra College of Advanced Education (now known as University of Canberra), Australia.

Chang See Hiang is an Independent, Non-Executive Director of our Company. He is an Advocate and Solicitor of the Supreme Court, Singapore, since 1979 and he is the Senior Partner of his law practice, Chang See Hiang & Partners. Currently, he serves as an independent director on the boards of Yeo Hiap Seng Limited and Jardine Cycle & Carriage Limited, both of which are listed on the Main Board of SGX-ST. He had previously sat on the boards of four other companies listed on SGX-ST and one on the Hong Kong Stock Exchange. He is a member of the Casino Regulatory Authority of Singapore Board since 2 April 2011. He is also a member of the Appeal Advisory Panel appointed by the Minister of Finance, Singapore since June 2003 under the Securities and Futures Act of Singapore, Financial Advisers Act of Singapore and Insurance Act of Singapore.

#### 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Kuok Khoon Ean is an Independent, Non-Executive Director of our Company. He is currently the Chairman and Chief Executive Officer of Shangri-La Asia Limited. He holds numerous directorships including Kuok (Singapore) Limited, Kuok Brothers Sdn Bhd, Wilmar International Limited and Kerry Holdings Limited. From 2002 to 2008 he was a council member of the Hong Kong University of Science and Technology, Hong Kong. He is also currently a trustee of the Singapore Management University. He obtained a Bachelor degree in Economics from Nottingham University, UK.

#### 9.1.3 Principal business activities outside of our Company and principal directorships of our Directors

The following table sets out the principal directorships of our Directors as at the LPD and that which were held within the past five years up to the LPD, and the principal business activities performed outside of our Company by our Directors as at the LPD:

#### Involvement in business Name Directorships Tan Srl Dato' Dr Present directorships: Abu Bakar Bin CCM Duopharma Biotech Berhad Suleiman IMU Healthcare United Malaysian Medical Industries Sdn Bhd (in the process of voluntary liquidation) UMMI Manufacturing Sdn Bhd (in the process of voluntary liquidation) Al-Hidayah Investment Bank Ltd Bioven Sdn Bhd Bioven Industries Sdn Bhd Novotech Clinical Research (Malaysia) Sdn Bhd Supreme Health Consultants Sdn Renal Medicine Services Sdn Bhd (in the process of being struck-off) Previous directorships: Chemical Company of Malaysia Berhad **KPJ Healthcare Berhad** IMU Health **IMU** Education Dato' Mohammed Present directorships: Azlan Bin Hashim Labuan Financial Services Authority Omega Semiconductor Sdn Bhd Khazanah Scoml Group Bhd Limited D&O Green Technologies Berhad Porterhouse Capital Limited Asiasons Partners Sdn Bhd Asiasons Investment Managers

- inc.
- Aseana Properties Limited
- Scenic Streams Sdn Bhd
- Asiasons Capital Limited
- Infra Bumitek Sdn Bhd
- Labuan IBFC Incorporated Sdn
- SILK Holdings Berhad
- Sistem Lingkaran Lebuhraya Kajang Sdn Bhd
- Parkway

- activities other than as a director
- Chairman and shareholder of CCM Duopharma Biotech Berhad
- Shareholder of Bioven Holdings Sdn Bhd

- Chairman and shareholder of D&O Green Technologies Berhad
- Director and shareholder of Porterhouse Capital
- Indirect shareholder of Asiasons WFG Financial Limited
- Director and shareholder of Asiasons Partners Sdn Bhd
- Director and shareholder of Asiasons Investment Managers Inc
- Chairman and indirect shareholder of Asiasons Capital Limited

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Name

# Directorships

# Involvement in business activities other than as a director

shareholder of Infra

shareholder of SILK

Chairman and indirect

shareholder of Sistem Lingkaran Lebuhraya

Chairman and indirect

Chairman and indirect

Resources Holdings

Limited

shareholder of Chaswood Resources Sdn Bhd

shareholder of Chaswood

Bumitek Sdn Bhd

Holdings Berhad

Kajang Sdn Bhd

Chairman and

Chairman and

### Dato' Mohammed Azlan Bin Hashim (Cont'd)

- Chaswood Resources Sdn Bhd
- Parkway Pantai
- Prima Ekuiti (UK) Limited
- Acibadem Holding
- Acibadem
- Chaswood Resources Holdings Ltd

### Previous directorships:

- IHHL
- Terengganu Incorporated Sdn Bhd
- Golden Pharos Berhad Group
- PECD Berhad (involuntarily wound up)
- Proton Holdings Berhad Group
- Employees Provident Fund
- Genesis Malaysia Maju Fund Limited (Liquidated)
- University Darul Iman Malaysia
- Pantai
- Asiasons WFG Financial Limited

### Director and shareholder of Clinic C.P. Lim Pte Ltd

### Dr Lim Cheok Peng

### Present directorships:

- Pulau Pinang Clinic
- Gleneagles KL
- Gleneagles Medical Centre KL
- Elya Impressions Sdn Bhd
- Gieneagies Malaysia
- Mount Elizabeth Healthcare
- Orifolio Options
- Medi Innovations Sdn Bhd
- Swiss Zone
- Pantai
- · Cheras Medical Centre
- Pantai Ayer Keroh
- Pantai Indah
   Dalah Madisa
- Paloh Medical Centre
- Pantai Klang
- Pantai Medical Centre
- Syarikat Tunas Pantai Sdn Bhd
- Pantai Irama
- GEH Management
- Pantai Sungai Petani
- Pantai Education
- IMU Health
- IMU Education
- IHH Turkey
- IH Capital
- Clinic C.P. Lim Pte Ltd
- Gleneagles Medical Holdings
- Gleneagles International
- Gleneagles Management
   Gleneagles Medical Centre
- Gleneagles Development
- Gleneagles Developme
   Gleneagles Pharmacy
- East Shore Medical
- Mount Elizabeth Healthcare
- Mount Elizabeth Medical
- Parkway Healthcare
- Gleneagles Technologies
- Parkway Shenton International
- Medi-Rad
- Parkway Lab

Involvement in business activities other than as a director

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Dr Lim Check Peng (Cont'd)  Peng (Cont'd)  Radiology Consultants Radiology Consultants Shenton Family Nippon Medical Gleneagles CRC Parkway Healthtech Parkway Promotions M&P Investments Worldeyes International Pte Ltd Drayson Investments Goldlink Investments Parkway Shenton Gleneagles Clinical Research Parkway Hospitals  |
|--|
| Peng (Cont'd)  Radiology Consultants  Shenton Family  Nippon Medical  Gleneagles CRC  Parkway Healthtech  Parkway  Parkway Promotions  M&P Investments  Worldeyes International Pte Ltd  Drayson Investments  Goldlink Investments  Parkway Shenton  Gleneagles Clinical Research  |
| Shenton Insurance Asia Renal Care (Katong) Asia Renal Care Parkway Trust Management MedIcal Resources Parkway investments Parkway Education Parkway College Parkway Novena Holdings Parkway Irrawaddy Matsudo Investment Pte. Ltd. Parkway Life Japan2 Pte. Ltd. Parkway Life Japan3 Pte. Ltd. Parkway Life Japan4 Pte. Ltd. Parkway Life MTN Pte. Ltd. Parkway Pantai IHHL IHT Yatlnimlari Gleneagles CRC (Australia) Gleneagles CRC (China) Parkway Shanghai Gleneagles Shanghal Shanghai Rui Xin Shanghai Xin Rui |
| <ul> <li>Shanghai Rui Hong</li> <li>Shanghai Rui Xiang</li> <li>Shanghai Shu Kang</li> <li>Shanghai Gleneagles</li> </ul>  |
| <ul> <li>Shanghai Hui Xing</li> <li>Shanghai Rui Pu</li> <li>Shanghai Hui Xing Jin Pu</li> <li>Parkway Healthcare HK</li> <li>Parkway HK</li> </ul>  |
| Apollo Gleneagles     Apollo PET     Khubchandani Hospitals     Parkway Healthcare Mauritius     Gleneagles CRC (Thailand)   |
| Acibadem Proje     Acibadem     Acibadem Holding     Almond (Turkey)     APlus     Glepeagles LIK  |

The Heart Hospital (Struck-off)
Parkway Shenton Vietnam
Kidney Dialysis Foundation
Limited

Gleneagles UK

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Involvement in business activities other than as a director

### Name

# Directorships

## Dr Lim Cheok Peng (Cont'd)

Previous directorships:

- Pantai Hospitals
- Pantai Diagnostics
- PT NusaUtama Medicalindo
- Gleneagles Medical Global Care Pte Ltd (voluntarily wound-up)
- C-Med Pte Ltd (voluntarily woundup)
- Parkway Informatics Pte Ltd (voluntarily wound-up)
- Weian Investments Pte. Ltd. (voluntarily wound-up)
- Gleneagles Dialysis Centre Pte
- Ltd
   Gleneagles Dialysis international
- Pte Ltd
- · Republic Polytechnic
- · Ko Djeng Gleneagles Pte Ltd
- Gleneagles Academy of Nursing (M) Sdn Bhd
- EHS Health Screeners Pte. Ltd. (voluntarily wound-up)
- GMMC Maritime Medical Centre Pte. Ltd. (voluntarily wound-up)
- Shenton Medical Centre Pte Ltd
- (voluntarily wound-up)

  Karington Holdings Pte Ltd
  (Struck-off)
- Gleneagles Radiology Consultants Pte Ltd (Struck-off)
- Wholebond Ltd (Struck-off)
- Merlion Health Care Ltd (Struckoff)
- Cavendish Clinic Ltd (Struck-off)
- Gleneagles International Hospitals (Lanka) Ltd (Struck-off)
- Fomema Sdn Bhd
- Pantai Support Services Sdn Bhd
- Pantai Fomema & Systems Sdn Bhd (now known as Unitab Medic Sdn Bhd)
- Pantai Medivest Sdn Bhd
- Bright Vision Hospital
- S.P.I. Pte Ltd (Struck-off)
- Shenton Medical Holdings Pte Ltd (Struck-off)
- MENA Services
- Parkway Properties Pte. Ltd. (Struck-off)
- SMG Medical Group Pte. Ltd. (Struck-off)
- Nephrocare GDC Pte. Ltd.
- Nephrocare GDI Pte. Ltd.
- Ko Djeng Dental Centre Pte. Ltd.
- Westront Pte Ltd (Struck-off)
- Gleneagles Maritime Medical Centre (China) Ltd (Liquidated)
- VCM Technology S'pore (Pte) Ltd (Struck-off)
- Positron Tracers

### INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, 9. SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Involvement in business activities other than as a director

### Name

Dr Tan See Leng

# Directorships

## Present directorships:

- Apollo Gleneagles
- Apollo PET
- Cheras Medical Centra
- CFPS Holdings Pte. Ltd.
- College of Family Physicians Singapore
- Drayson Investments
- East Shore Medical
- Gleneagles Development
- Gleneagles Clinical Research Gleneagles CRC
- Gieneagles KL
- Gleneagles International
- Gleneagles JPMC
- Gleneagles Malaysia
- Gleneagles Management
- **GEH Management**
- Gleneagles Medical Centre
- Gleneagles Medical Centre KL
- Gieneagles Medical Holdings
- Gleneagles Pharmacy
- Gleneagles Technologies
- Goldlink Investments
- Pantai Ayer Keroh
- Pantai Indah
- iXchange
- M&P Investments
- Medical Resources
- Medi-Rad
- Mount Elizabeth Healthcare
- Mount Elizabeth Medical
- Mount Elizabeth Ophthalmic
- Mount Elizabeth Services
- Nippon Medical
- Orifolio Options
- Paloh Medical Centre
- Pantai Resources
- Pantai
- Pantai Johor
- Pantai Sungai Petani
- Pantai Hospitals
- Pantai Integrated Rehab
- Pantai Irama
- Pantai Klang
- Pantai Management
- Pantai Medical Centre
- Pantai Premier Pathology
- Parkway College Parkway Education
- Parkway Healthcare
- Parkway Healthcare HK
- Parkway Healthtech
- Parkway HK
- Parkway
- Parkway Hospitals
- Parkway Investments
- Parkway Irrawaddy
- Parkway Lab
- Parkway Novena Holdings
- Parkway Novena
- Parkway Pantai
- Parkway Promotions
- Parkway Shanghai
- Parkway Shenton International

- Shareholder of Trenic Healthcare Pte. Ltd.
- Director, trustee and shareholder of CFPS Holdings Pte Ltd

### 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Involvement In business activities other than as a director

### Name

# Directorships

### Dr Tan See Leng (Cont'd)

- Parkway Shenton
- Parkway Trust Management
- Positron Tracers
- Pulau Pinang Clinic
- Radiology Consultants
- Shanghai Gleneagles
- Gleneagles Shanghai
- Shanghai Hui Xing
- Shanghai Hui Xing Jin Pu Shanghai Rui Hong
- Shanghai Rui Pu
- Shanghai Rui Xin
- Shanghai Rui Xiang
- Shanghai Shu Kang
- Shanghai Xin Rui
- Shenton Insurance
- Shenton Family
- Swiss Zone
- Syarikat Tunas
- Twin Towers Healthcare
- Twin Towers Medical Centre

# Previous directorships:

- Angiography
- Cheras Medical Centre
- Fomema Sdn Bhd
- Gleneagles KL
- Glossmere Investments Limited (voluntarily wound-up)
- Healthpac Industries Sdn Bhd
- Pantai Ayer Keroh
- Pantai Indah
- KL Medical Centre
- Magnetom Imaging
- Maxgold Investments Group Limited (voluntarily wound-up)
- MENA Services
- Oncology Centre KL
- Paloh Medical Centre Pantai-ARC Dialysis
- Pantai Diagnostics
- Pantai Fomema & Systems Sdn Bhd (now known as Unitab Medic Sdn Bhd)
- Pantai Resources
- Pantal
- Pantai Hospitals
- Pantai Integrated Rehab
- Pantai Klang
- Pantai Management
- Pantai Medical Centre
- Pantai Medivest Sdn Bhd
- Pantai Premier Pathology Pantai Support Services Sdn Bhd
- Pengkalan Usaha (M) Sdn Bhd
- Shenton Medical Holdings Pte Ltd
- (Struck-off) SMG Medical Group Pte. Ltd.
- (Struck-off)
- S.P.I. Pte Ltd (Struck-off) Syarikat Tunas
- Parkway Properties Pte. Ltd. (Struck-off)
- Westront Pte Ltd (Struck-off)

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Name                      | Directorships   | Involvement in business<br>activities other than as a<br>director  |
|---------------------------|---|--|
| Mehmet Ali<br>Aydinlar    | Present directorships:  Acibadem Acibadem Sigorta SZA Gayrimenkuł Yatirim Insaat ve Ticaret A.S. Acibadem Egitim ve Saglik Vakfi Telepati Tanitim Acibadem Universitesi Kerem Aydinlar Vakfi Acim Cimento Sanayii A.S. Therapy Yachting Ltd APlus Acibadem Proje Almond Turkey Acibadem Holding Acibadem Sistina Acibadem Sistina Acibadem Sistina Acibadem Poliklinik Acibadem Labmed International Hospital Acibadem Mobil Yeni Saglik  Previous directorships: Nil | <ul> <li>Chairman and shareholder of Acibadem Sigorta</li> <li>Chairman of the Board of Trustees of Acibadem Egitim ve Saglik Vakfi</li> <li>Chairman and shareholder of SZA Gayrimenkul Yatirim Insaat ve Ticaret A.S.</li> <li>Chairman and shareholder of Telepati Tanitim</li> <li>Chairman of the Board of Trustees of Acibadem Universitesi</li> <li>Member of Board of Trustees of Kerem Aydinlar Vakfi</li> <li>Chairman and shareholder of Aclm Cimento Sanayii A.S.</li> <li>Chairman and shareholder of Therapy Yachting Ltd</li> </ul> |
| Satoshi Tanaka            | Present directorships: Parkway Pantai  Previous directorships: Mitsui Global Strategic Studies Institute Mitsui & Co Korea Ltd Bussan Real Estate Co Ltd Mitsui Bussan Inter Fashion Max Mara Japan Ltd   | <ul> <li>Managing Officer and<br/>Chief Operating Officer of<br/>Consumer Service<br/>Business Unit of Mitsui<br/>and shareholder of Mitsui</li> </ul>   |
| Michael Jude<br>Fernandes | Present directorships:  Infrastructure Development Finance Company Ltd  Khazanah India Advisors Pvt Ltd  Apollo IHHL  Pantai Support Services Sdn Bhd IMU Health  Parkway Pantal  Uniquest Infra Ventures Pvt Ltd  Jetpur Somnath Tollways Ltd  Teluk Belanga Investments Ltd-  Bagan Lalang  Previous directorships:  Pantai Gleneagles KL  Pantai Medical Centre  Pantai Irama  IHH Cayman  Parkway   | Executive director of<br>Khazanah India Advisors<br>Pvt Ltd  |

Pulau Memutik

Ltd)

Piramal Healthcare Ltd (formerly known as Nicholas Piramal India

Piramal Healthcare UK Ltd (formerly known as NPIL Pharmaceuticals (UK) Ltd)

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Involvement in business activities other than as a Name Directorships director Michael Jude Piramal Healthcare Canada Ltd Fernandes (Cont'd) (formerly known as Torcan Chemicals Limited, Canada) NPIL Overseas Limited, U.K. Ahmad Shahizam Present directorships: Nil Bin Mohd Shariff Gleneagles Malaysia **GEH Management** IMU Health Mount Elizabeth Services Orifolio Options Pantai Education Pantai Resources Pantai Pantai Hospitals Pantai Irama Pantai Management Paloh Medical Centre Pantai Medivest Syarikat Tunas Pantai Forned Sdn Bhd The MCKK Foundation Layang-Layang Ventures Sdn Bhd Swiss Zone Bisikan Bayu Investment (Mauritius Limited) Parkway Parkway Pantai Parkway Trust Management Previous directorships: Fomema Sdn Bhd Malaysia Shoaiba Consortium Sdn Bhđ Desaru Investments (Cayman Islands Limited) Gleneagles KL IHH Bharat IHH Cayman IHHL IHH Mauritius Pantai Fomema & Systems Sdn Bhd (now known as Unitab Medic Sdn Bhd) Pantai Johor Pantai Medical Centre Pantai Support Services Sdn Bhd Present directorships: Kaichi Yokoyama General Manager of IMU Health Medical Service Department of Mitsui and Parkway Pantai Acibadem Holding shareholder of Mitsui **APlus** Acibadem Proje

Previous directorships:

Nil

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Name Directorships

Rossanna Annizah

Binti Ahmad

Rashid

# Present directorships:

Kampong Kravers (M) Sdn Bhd

Gudang Damansara Sdn Bhd

### Previous directorships:

- Maxis International Sdn Bhd
- . Maxis Mobile Services Sdn Bhd
- Maxis Broadband Sdn Bhd
- Maxis Mobile Sdn Bhd
- · Maxis Collections Sdn Bhd
- Maxis Online Sdn Bhd
- Maxis Management Services Sdn Bhd
- Maxis Multimedia Sdn Bhd
- Maxis Mobile (L) Ltd
- Advanced Wireless Technologies Sdn Bhd
- UMTS (Malaysia) Sdn Bhd
- Castle Rock Equity Sdn Bhd
- Rawa Utara Sdn Bhd
- Hotlink Prepaid Sdn Bhd
- · Hotlink Services Sdn Bhd
- Maxis Data Services Sdn Bhd
- Maxis Events Sdn Bhd
- · Maxis Lifestyle Sdn Bhd
- Maxis One Club Sdn Bhd
- Maxis SMS Games Sdn Bhd
- Hotlink Telecommunications Sdn Bhd
- Hotlink Entertainment Sdn Bhd
- Hotlink Communications Berhad
- Hotlink Data Services Sdn Bhd
- Hotlink Events Sdn Bhd
- Hotlink Interactive Services Sdn Bhd
- Hotlink Lifestyle Sdn Bhd
- Hotlink One Club Sdn Bhd
- Hotlink SMS Games Sdn Bhd
- Hotlink Touch Sdn Bhd
- PT AXIS Telekom Indonesia (formerly known as PT Natrindo Telepon Seluler)
- PT Maxis Communications
- Maxis Sdn Bhd
- Maxis Malaysia Sdn Bhd
- Maxis Asia Access Pte Ltd
- Aircel Malaysia Sdn Bhd

# Chang See Hiang

## Present directorships:

- Yeo Hiap Seng Limited
- Jardine Cycle & Carriage Limited
- STT Communications Ltd
- Parkway PantaiTexas Five Pte Ltd
- Natuzi Trading Pte Ltd
- Singapore Technologies
   Telemedia Pte Ltd
- Singbridge Holdings Pte Ltd

## Previous directorships:

- Parkway
- MCL Land Limited
- Singapore Technologies Aerospace Ltd

Involvement In business activities other than as a director

 Director and shareholder of Kampong Kravers (M) Sdn Bhd

Equity partner of Chang See Hiang & Partners

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Name

### Directorships

### Kuok Khoon Ean

### Present directorships:

- Able Time Group Limited
- Allerlon Limited
- Allerion Limited
- Always Best International Limited
- Ample Key Limited
- Balkane Investment Pte Ltd
- Belgravia Assets Limited
- Besiktas Emlak Yatirim ve Truizm Anonim Sirketi
- Billion Choices Limited
- C Tech Fund
- Cabo Investments S.A.
- Celdes Limited
- China World Trade Centre Ltd
- · Clearsky Investments Limited
- Cuscaden Properties Pte Ltd
- Dartburn Limited
- Dateline Assets Limited
- · Dragon Era Holdings Limited
- Eagle Trading Limited
- Edensor Limited
- Epsilon Global Communications Pte Ltd
- Epsilon Telecommunications Holdings Limited
- Eternal Treasure Investment Limited
- Fast Champ Investments Limited
- Fast Era Limited
- Formano Investments Pte Ltd
- Fort Bonifacio Shangri-La Hotel Inc
- Fujian Kerry World Trade Centre Co. Ltd
- Full Wing Holdings Limited
- · Fuzhou Shangri-La Hotel Co. Ltd
- Gamma Telecom Holdings Limited
- Gold Pilot International Limited
- Haysland Company Limited
- Infobridge Limited
- Intense Power Limited
- Jetfly Development Limited
- Jinyao Real Estate (Yinghou) Co. Ltd
- Ji Xiang Real Estate (Nanjing) Co. Ltd
- Kaikoura Maritime Inc.
- Kellum Limited
- Kerong (China) Limited
- Kerry Cash Management Limited
- Kerry Funding Limited
- Kerry Group Limited
- Kerry Holdings (Beverages)
   Limited
- Kerry Holdings Limited
- Kerry Industrial Company Limited
- Kerry Shanghai (Jingan Nanli) Ltd
- Kerry Shanghai (Pudong) Ltd
- Kerry (Shenyang) Real Estate Development Co. Ltd
- Kerry Technology Limited
- Kerry Treasury Limited
- Key Asset Investments Limited

# Involvement in business activities other than as a director

- Director and shareholder of Allerlon Limited
- Director and shareholder of Alierlon Limited
- Director and shareholder of Great Cheer Limited
- Director and shareholder of Maplegain Investments Limited
- Director and shareholder of Top Beat Limited
- Chairman and Chlef Executive Office of Shangri-La Asia Limited

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Involvement In business activities other than as a director

### Name

(Cont'd)

Kuok Khoon Ean

# Directorships

KHN Pte Ltd

- Khoon Investments Pte Ltd
- Komeld Company Limited
- Kota Johore Realty Sdn Bhd
- Kuok (Singapore) Limited
- Kuok Brothers Sdn Berhad
- Kuok Investments (Singapore)
   Pte Ltd
- Kuok Traders (C.I.) Limited
- Kuok Traders (Hong Kong) Limited
- Labrador Associates Limited
- · Limpopo Company Inc.
- Makonde Investments Limited
- Mailarock Internetional Limited
- Mazowie International Limited
- Million Color Investments Limited
- Narembim Limited
- Neen Developments Sdn Bhd
- Newington Pte Ltd
- Novel Magic Limited
- · Orient Moon Group Limited
- Pacific China Holdings (Zhoushan) Pte Ltd
- Pacific China Holdings (Zhuhai)
   Pte Ltd
- Playgain Company Limited
- · Portfolio Investments Inc.
- Presstime Limited
- Prime City Holdings Limited
- Pristine Holdings Limited
- · Propartner Holdings Limited
- PT Nerendra Interpacific Indonesia
- PT Saripuri Permai Hotel
- Ranhill Limited
- Redlore Pty Limited
- Reeson Limited
- Richsky Investments Limited
- Rosy Frontier Limited
   SA Lanka Development
- SA Lanka Development
   (Mauritius) Limited
- SA Lanka Holdings (Mauritius)
   Limited
- SA Lanka Investments (Mauritius) Limited
- Safetide Sdn Bhd
- Sanya Shangri-La Hotel Co. Ltd
- Sealovers Company Limited
- Seanoble Assets Limited
- Sentosa Beach Resort Pte Ltd
- Shang Global City Properties Inc.
   Shanghai Ji Xiang Properties Co.
- Shanghai Ji Xiang Properties Co. Ltd
- Shanghai Pudong Kerry City Properties Co. Ltd
- Shanghai Pu Dong New Area Shangri-La Hotel Co. Ltd
- Shangri-La Asia Limited
- Shangri-La China Limited
- Shangri-La Hotel Limited
- Shangri-La Hotel (Ghana) Limited
- Shangri-La Hotel (Kowloon) Limited

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Involvement In business activities other than as a director

### Name

### Directorships

### Kuok Khoon Ean (Cont'd)

- Shangri-La Hotel Public Company Limited
- Shangri-La Hotels Lanka (Private) Limited
- Shangri-La International Hotel Management Limited
- Shangri-La International Hotels (Pacific Place) Limited
- Shangri-La Investments Lanka (Private) Limited
- Shangri-La Mongolia Limited
- Shenzhen Xili Golf Development Co. Ltd
- Shine Up Holdings Limited
- . Slam Suite Holding Limited
- Singapore Management University
- · SLIM International Limited
- Smart Delight Investments Limited
- Soaring Dragon Holdings Limited
- Stand Fast Limited
- · Starfame International Limited
- Sucres et Denrees S.A.
- Sunny Fame International Limited
- Tandridge Limited
- Tangkakji Limited
- . The Bank of East Asia Limited
- The Post Publishing Public Company Limited
- Tianjin Kerry Real Estate Development Co. Ltd
- Top Beat Limited
- Trendfield Inc.
- Ubagan Limited
- Willgo Limited
- Willpower Resources Limited
- Wilmar International Limited
- Wolverine International Limited
- Zhanfeng Real Estate (Yinghou)
   Co. Ltd
- Zhanye Real Estate (Yinghou)
   Co. Ltd
- Zooming Star Corporation
- Great Cheer Limited
- Maplegain Investments Limited

# Previous directorships:

- Accomplishments Limited
- Cahaya Utara Sdn Bhd
- Chomel Pte Ltd
- · Didier Holdings Limited
- Dymocks Franchise Systems (China) Limited
- Fexos Limited
- Firecracker Inc.
- Fly High Assets Limited
- Formbright Investments Limited
- Hillier Limited
- Image Renovation Limited
- Jalamu Investments Limited
- KSM Commodities Limited
- Line Trace Assets Limited
   Milton Developments Limited
- Netmail Resources Limited

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Name                       | Directorships   | Involvement in business<br>activities other than as a<br>director |
|----------------------------|---|---|
| Kuok Khoon Ean<br>(Cont'd) | New Found Limited     New Trend International Limited     Papenda International Limited     Robenex Investments Limited     SCMP Group Limited     SCMP Newspapers Limited     SCMP Nominees Limited     SOMH China Moming Post Publishers Limited     Terrific Assets Limited     Trekeddy Holdings Limited     Wilmar Trading (China) Pte Ltd |   |

# 9.1.4 Involvement of our Directors in other businesses or corporations which carry on a similar trade as our Group or which are our Key Customers or Key Suppliers

Save as disclosed below, as at the LPD, none of our Directors has any interest, direct or indirect, in other businesses and corporations which (i) are carrying on a similar trade as that of our Group; or (ii) are our Key Customers and/or Key Suppliers:

| Name                               | Businesses/Corporations             | Nature of Interest  |
|------------------------------------|-------------------------------------|---|
| Dr Lim Cheok Peng                  | Similar trade as that of our Group: |   |
|                                    | Clinic C.P. Lim Pte Ltd             | Director and shareholder                                  |
| Mehmet Ali Aydinlar                | Similar trade as that of our Group: |   |
|                                    | Acibadem Sigorta                    | Chairman and shareholder                                  |
|                                    | Acibadem Egitim ve Saglik Vakfi     | <ul> <li>Chairman of the Board of<br/>Trustees</li> </ul> |
|                                    | Acibadem University                 | Chairman of the Board of                                  |
|                                    | Our key customer:                   | Trustees  |
|                                    | Acibadem Sigorta                    | Chairman and shareholder                                  |
|                                    | Similar trade as that of our Group: |   |
| Ahmad Shahizam Bin<br>Mohd Shariff | Pantai Medivest Sdn Bhd             | • Director  |

### Note:

 As at the date of this Prospectus, Ahmad Shahizam Bin Mohd Shariff has resigned as a director of Pantai Medivest Sdn Bhd

Our Directors are of the view that the interests held by them in other businesses and corporations which carry out similar trade as that of our Group or which are our Key Customers and/or Key Suppliers do not compete directly with our businesses on the basis of the following:

(i) Clinic C.P. Lim Pte Ltd, in its operations as a medical clinic, does not in the ordinary course receive referrals from our Group's hospitals and clinics. Rather, Clinic C.P. Lim Pte Ltd typically refers all laboratory radiology and patient admissions to our Group's hospitals unless otherwise preferred or requested for by the patient;

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- (ii) Acibadem Sigorta provides private healthcare insurance to corporations in Turkey for their employees, whereas our Group's business as corporate healthcare insurance is currently provided through Shenton Insurance, which underwrites short-term employee healthcare insurance policies, and iXchange, which provides third-party healthcare administration and claims administration services as an outsourced service for corporate clients and insurers, in Singapore;
- (iii) Acibadem Egitim ve Saglik Vakfi and Acibadem University provide medical education and medical training programmes in Turkey, whereas the healthcare education business of our Group is currently in Singapore (through Parkway College) and in Malaysia (through Pantai College and IMU); and
- (iv) Pantai Medivest Sdn Bhd provides ancillary healthcare services such as managing non-clinic hospital support services and facilities management in Malaysia which does not compete directly with our core business.

Transactions between our Group and our Directors in their personal capacity or the abovementioned companies and businesses in which they have interests as directors or substantial shareholders, if any, are carried out on an arm's length basis and on usual business terms.

The interests held by our Directors in the businesses and corporations mentioned in this Section 9.1.4 of this Prospectus may give rise to a conflict of interests situation with our businesses. Our Directors have fiduciary duties, under Malaysian law, to act in the best interests of our Company and are required to declare any conflicts of interests. On matters or transactions requiring the approval of our Board, Directors who are deemed interested or conflicted in such matters shall be required to abstain from deliberations and voting on the resolutions relating to these matters or transactions.

# 9.1.5 Audit and Risk Management Committee

The Audit and Risk Management Committee of our Company comprises three Non-Executive Directors, two of whom are Independent. The Audit and Risk Management Committee, constituted on 18 April 2012, was established by our Board with the function of assisting our Board in fulfilling its oversight responsibilities. Our Audit and Risk Management Committee has full access to both internal and external auditors who in turn have access at all times to the Chairman of our Audit and Risk Management Committee. Our Audit and Risk Management Committee has the following primary responsibilities:

- assisting the Board in fulfilling its responsibilities in financial reporting, management of financial, operational and reputational risks and monitoring of the internal control systems;
- (ii) reviewing reports from internal and external auditors to validate scope, evaluate existing policies, establish audit quality and ensure compliance with the Group's policies, including those pertaining to medical and clinical issues;
- (iii) assisting the Board in ensuring that the management maintains a sound system of internal controls and risk management processes to safeguard and enhance enterprise value;
- (iv) ensuring that proper processes and procedures are in place to comply with all laws, rules and regulations, directives and guidelines established by the relevant regulatory bodies;

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- overseeing the implementation of the Whistleblower Policy and Procedures for the Group, and ensuring effective administration thereof by the Group Internal Audit function; and
- (vi) following up with any observations and/or recommendations which the Group's external auditors may provide to the Group's management after the conduct of their annual audits to ensure that the matters highlighted by the Group's external auditors are appropriately addressed and/or implemented, as the case may be.

Under its terms of reference, our Audit and Risk Management Committee must consist of at least three Non-Executive Directors, a majority of whom shall be Independent, Non-Executive Directors. At least one Audit and Risk Management Committee member must either be a member of the MIA, or if he is not a member of the MIA, he must have at least three years' working experience and must have passed certain examinations under the Accountants Act, 1967 or fulfils such other requirement as prescribed by Bursa Securities (which includes having seven years of experience as the Chief Financial Officer of a corporation) or by the SC. The Chairman of our Audit and Risk Management Committee must be an Independent, Non-Executive Director and is selected by the members of our Audit and Risk Management Committee. Our Board will review the composition, term of office, performance and effectiveness of our Audit and Risk Management Committee annually.

The Board, with the concurrence of the Audit and Risk Management Committee, believes that the system of internal controls maintained by the Company's management is adequate to safeguard against financial, operational and compliance risks.

The current members of our Audit and Risk Management Committee are set forth below:

| Name                                  | Position | Date of<br>appointment | Directorship                      |
|---------------------------------------|----------|------------------------|-----------------------------------|
| Rossana Annizah Binti<br>Ahmad Rashid | Chairman | 18 April 2012          | Independent,<br>Non-Executive     |
| Chang See Hiang                       | Member   | 18 April 2012          | Independent,<br>Non-Executive     |
| Satoshi Tanaka                        | Member   | 18 April 2012          | Non-Independent,<br>Non-Executive |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### 9.1.6 Nomination and Remuneration Committee

Our Nomination and Remuneration Committee, constituted on 18 April 2012, was established by our Board and comprises three members, the majority of whom are Independent, Non-Executive Directors. Our Nomination and Remuneration Committee has the following primary responsibilities:

- (i) proposing candidates to the Board and Board Committees of the Group;
- (ii) assessing the effectiveness of the Board as a whole (including whether the Board possess the required mix of skills, size and composition, experience, core competencies and other qualities), the Board Committees and contribution of each individual Director (including Independent Directors) on an annual basis;
- (iii) overseeing the succession planning for the Board;
- (iv) proposing continuous training to ensure the Directors' competencies;
- (v) proposing to the Board, appointment and remuneration of Executive Directors, Non-Executive Directors (including Independent Directors) and Senior Management of the Group (as prescribed in the Group's Limits of Authority); and
- (vi) recommending to the Board, the Group's executive remuneration policy, remuneration framework and performance measures criteria, including the LTIP and EPP and any other incentive or retention schemes.

The current members of our Nomination and Remuneration Committee are set forth below:

| Name                                  | Position | Date of appointment | Directorship  |
|---------------------------------------|----------|---------------------|---|
| Chang See Hiang                       | Chairman | 18 April 2012       | Independent,<br>Non-Executive                         |
| Rossana Annizah Binti<br>Ahmad Rashid | Member   | 18 April 2012       | Independent,<br>Non-Executive                         |
| Dato' Mohammed Azlan Bin<br>Hashim    | Member   | 18 April 2012       | Deputy Chairman,<br>Non-Independent,<br>Non-Executive |

# 9.1.7 Shareholding of Directors in our Company

6

The following table sets forth the direct and indirect shareholdings of each Director before the IPO (as of the LPD) and after the IPO (assuming full subscription of the IPO Shares reserved for our Directors under the preferential share allocation scheme under the IPO):

|   |                       | Before IPO | РО                     |          |                       | After Listing <sup>(1)</sup> | ting <sup>(1)</sup>    |      | After conversion/e    | xercise of<br>options p | After conversion/exercise of outstanding LTIP units and EPP options post-Listing <sup>(2)</sup> | and EPP |
|---|-----------------------|------------|------------------------|----------|-----------------------|------------------------------|------------------------|------|-----------------------|-------------------------|---|---------|
|   | Direct                |            | Indirect               |          | Direct                |                              | Indirect               |      | Direct                |                         | Indirect  |         |
| Name  | No. of Shares<br>held | ·<br>  %   | No. of Shares<br>held  | ,<br>  % | No. of Shares<br>held | <b>%</b>                     | No. of Shares<br>held  | %    | No. of Shares<br>held | 8                       | No. of<br>Shares held   | 8       |
|   | 000                   |            | 000                    |          | 000                   |                              | 000                    |      | 000                   |                         | 000   |         |
| Tan Sri Dato' Dr<br>Abu Bakar Bin<br>Suleiman | ı                     | 1          | 1                      | 1        | 1,000                 | 0.01                         | •                      | ,    | 5,099                 | 0.06                    | 1   | 1       |
| Dato' Mohammed<br>Azlan Bin Hashim            | •                     | ,          | •                      | 1        | 250                   | •                            | •                      | •    | 250                   | •                       | ı   | •       |
| Dr Lim Cheok Peng                             | ı                     | •          | 1                      | s        | 1,000                 | 0.01                         | ı                      | •    | 43,479                | 0.53                    |   | t       |
| Dr Tan See Leng                               | ı                     | •          | ı                      | ı        | 1,000                 | 0.01                         | •                      | 1    | 42,955                | 0.52                    | ı   | 1       |
| Mehmet Ali<br>Aydinlar                        | 100,000               | 1.61       | 160,791 <sup>(3)</sup> | 2.60     | 101,000               | 1.25                         | 160,791 <sup>(3)</sup> | 2.00 | 101,000               | 1.23                    | 160,791 <sup>(3)</sup>  | 1.95    |
| Satoshi Tanaka                                | ı                     | •          | ı                      | •        | ı                     | •                            | 1                      | •    | ı                     | '                       | ,   | t       |
| Michael Jude<br>Fernandes                     | •                     | •          | •                      | ı        | 1                     | •                            | •                      | •    | 1                     | •                       | 1   | ı       |
| Ahmad Shahizam<br>Bin Mohd Shariff            |                       | 1          | •                      |          | 200                   | *                            | •                      | 1    | 7,165                 | 0.09                    | ı   | •       |
| Kaichi Yokoyama                               | ì                     | •          | •                      | •        | ı                     | ,                            | ı                      | •    |                       | 1                       | ı   | 1       |
| Rossana Annizah<br>Binti Ahmad<br>Rashid      | ι                     | •          | ı                      | ,        | 250                   | •                            | ,                      | 1    | 250                   | *                       | •   | 1       |
| Chang See Hiang                               |                       | •          | •                      | •        | 250                   | •                            | 1                      | 1    | 250                   | •                       | ,   | ı       |
| Kuok Khoon Ean                                | ,                     | 1          | •                      | ,        | 250                   | •                            | ,                      | ,    | 250                   | •                       |   | ı       |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Notes:

- \* Negligible
- Based on the enlarged share capital upon Listing as set out in Section 4.3.7 of this Prospectus.
- (2) Based on share capital after taking into account the conversion/exercise of outstanding LTIP units and EPP options post-Listing, as set out in Section 4.3.7 of this Prospectus.
- (3) Deemed interest by virtue of his wife, Hatice Seher Aydinlar's shareholding in IHH pursuant to Section 6A of the Act and SZA Gayrimenkul's shareholding in IHH, a company wholly-owned by Aydinlar, pursuant to section 6A of the Act.

As of the LPD, the number of LTIP units and EPP options granted to our Directors is as follows:

| Directors                               | LTIP units | EPP options |
|---|------------|-------------|
| Tan Sri Dato' Dr Abu Bakar Bin Suleiman | 99,000     | 4,000,000   |
| Dr Lim Cheok Peng                       | 4,979,000  | 37,500,000  |
| Dr Tan See Leng                         | 4,455,000  | 37,500,000  |
| Ahmad Shahizam Bin Mohd Shariff         | 1,165,000  | 5,500,000   |

Notwithstanding the preferential share allocation scheme under the IPO, our Directors may subscribe for the IPO Shares under the Malaysia Public Offering and Singapore Offering.

# 9.1.8 Remuneration and material benefits-in-kind of Directors, Chief Executive Officer and top five key management

The aggregate remuneration and material benefits-in-kind paid and proposed to be paid to our Directors, Chief Executive Officer and top five key management, including any deferred compensation accrued for the relevant financial year and payable at a later date, for services rendered in all capacities to our Group for FYE 31 December 2010, FYE 31 December 2011 and estimated for FYE 31 December 2012 are as follows:

|  | Actual        | Actual          | Estimate      |
|--|---------------|-----------------|---------------|
| _  | FYE 31        | FYE 31 December | FYE 31        |
| Category   | December 2010 | 2011            | December 2012 |
| Executive Directors  |               |                 |               |
| Tan Sri Dato' Dr Abu Bakar Bin<br>Suleiman                                 | П             | KK              | LL            |
| Dr Lim Cheok Peng  | RR            | UU              | vv            |
| Dr Tan See Leng  | QQ            | π               | SS            |
| Mehmet Ali Aydinlar  | MM            | NN              | PP            |
| Ahmad Shahizam Bin Mohd Shariff (alternate to Dr Tan See Leng)             | cc            | 00              | ММ            |
| Non-Executive Directors  |               |                 |               |
| Dato' Mohammed Azlan Bin Hashim  | FF            | НН              | IJ            |
| Michael Jude Fernandes (alternate<br>to Dato' MohammedAzlan Bin<br>Hashim) | ВВ            | GG              | FF            |
| Satoshi Tanaka   | -             | cc              | GG            |

|                                       | Actual               | Actual                  | Estimate                |
|---------------------------------------|----------------------|-------------------------|-------------------------|
| Category                              | FYE 31 December 2010 | FYE 31 December<br>2011 | FYE 31<br>December 2012 |
| Rossana Annizah Binti Ahmad<br>Rashid | -                    | -                       | ÖQ                      |
| Chang See Hiang                       | II                   | DD                      | нн                      |
| Kuok Khoon Ean                        | -                    | -                       | cc                      |
| Top 5 Key Management                  |                      |                         |                         |
| Dr Lim Suet Wun                       | -                    | С                       | D                       |
| Tan See Haw                           | В                    | С                       | С                       |
| Lee Swee Hee                          | -                    | . А                     | С                       |
| Jamaluddin Bin Bakri                  | -                    | А                       | В                       |
| Dr Mei Ling Young Notes:              | Α                    | А                       | Α                       |

### (1) Remuneration Bands:

"AA" refers to remuneration between RM50,001 and RM100,000 "BB" refers to remuneration between RM100,001 and RM150,000 "CC" refers to remuneration between RM150,001 and RM200,000 "DD" refers to remuneration between RM250,001 and RM300,000 "EE" refars to remuneration between RM300,001 and RM350,000 "FF" refers to remuneration between RM350,001 and RM400,000 "GG" refers to remuneration between RM400,001 and RM450,000 "HH" refers to remuneration between RM500,001 and RM550,000 "II" refers to remuneration between RM650,001 and RM700,000 "JJ" refers to remuneration between RM700,001 and RM750,000 "KK" refers to remuneration between RM900,001 and RM950,000 "LL" refers to remuneration between RM1,300,001 and RM1,350,000 "MM" refers to remuneration between RM1,600,001 and RM1,650,000 "NN" refers to remuneration between RM1,650,001 and RM1,700,000 "OO" refers to remuneration between RM1,700,001 and RM1,750,000 "PP" refers to remuneration between RM1,850,001 and RM1,900,000 "QQ" refers to remuneration between RM3,250,001 and RM3,300,000 "RR" refers to remuneration between RM4,250,001 and RM4,300,000 "SS" refers to remuneration between RM4,550,001 and RM4,600,000 "TT" refers to remuneration between RM4,600,001 and RM4,650,000 "UU" refers to remuneration between RM4,650,001 and RM4,700,000 "VV" refers to remuneration between RM5,100,001 and RM5,150,000

"A" refers to remuneration between RM500,001 and RM1,000,000
"B" refers to remuneration between RM1,000,001 and RM1,500,000
"C" refers to remuneration between RM1,500,001 and RM2,000,000
"D" refers to remuneration between RM2,000,001 and RM2,500,000

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- (2) LTIP units and EPP options as well as the performance incentive scheme of 2010 of Parkway, which was in effect while Parkway was listed on SGX-ST, were not included in the calculation of remuneration.
- (3) The estimated amount of remuneration payable excludes any bonus or profit-sharing plan or any other profit-linked agreement or arrangement peyable for FYE 31 December 2012.

The remuneration of our Directors which includes salaries, bonuses, fees and allowances as well as other benefits, will be approved by the Board, following recommendations that will be made by our Remuneration Committee and subject to our Articles of Association. Any change in Directors' fees as set out in our Articles of Association must be approved by shareholders of our Company pursuant to an ordinary resolution passed at a general meeting where appropriate notice of any increase proposed should be given. Please refer to Section 15.2 of this Prospectus for further details.

Save as disclosed in this section and Sections 9.1.7 and 9.2.3 of this Prospectus on LTIP units and EPP options held by some of our Directors and top five key management, no option to subscribe for shares in, or debentures of, the Company or its subsidiaries has been granted to, or exercised by, any Director or top five key management within the two financial years preceding the date of this Prospectus.

As set out in Section 4.3 of this Prospectus, the eligible Directors and eligible employees of our Group are entitled to partake in the Malaysia Public Offering and the Singapore Offering by receiving preferential share allocation under the IPO. Please refer to Section 4.3.2 and Section 4.3.3 of this Prospectus for the allocation to the eligible Directors and eligible employees of our Group.

On the basis of the Group's consolidated financial statements for the three months ended 31 March 2012, the total amounts set aside or accrued by our Group for the purposes of providing pension, retirement or similar benefits for our employees is RM19.0 million.

# 9.2 Key management

# 9.2.1 Key management

Our key management as at the LPD is set out below:

| Name / Address   | Age | Designation/Function  |
|--|-----|---|
| Dr Lim Cheok Peng<br>10 Cluny Road<br>Singapore 259576   | 65  | Managing Director of IHH and Vice Chairman of<br>Parkway Pantai   |
| Dr Tan See Leng<br>16 Siglap Plain<br>Singapore 456005   | 47  | Executive Director of IHH and Managing Director and Group Chief Executive Officer of Parkway Pantai   |
| Ahmad Shahizam Bin Mohd<br>Shariff<br>2 Leonie Hill Road<br>#18-05 Leonie Condotel<br>Singapore 239192 | 41  | Director of IHH (alternate to Dr Tan See Leng),<br>Head of Business Development /Investor Relations<br>of IHH and Executive Director of Corporate<br>Services of Parkway Pantai |
| Dr Lim Suet Wun<br>11 Jalan Chengam<br>Singapore 578295  | 52  | Executive Vice President of Singapore Operations, of Parkway Healthcare   |
|  |     |   |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Name / Address   | Age | Designation/Function   |
|--|-----|--|
| Lee Swee Hee<br>18 Lorong Canning<br>Canning Garden<br>31400 Ipoh<br>Perak<br>Malaysia                             | 54  | Chief Executive Officer of Malaysian Operations, of Parkway Pantai                       |
| Tan See Haw<br>52 Greenmead Avenue<br>Hillcrest Park<br>Singapore 289444   | 55  | Group Chief Financial Officer of Parkway Pantai  |
| Jamaluddin Bin Bakri<br>12 Jalan Pidato U2/47<br>Taman TTDI Jaya 40150<br>Shah Alam Selangor<br>Malaysia           | 51  | Group Head of Human Resources of Parkway Pantai  |
| Mehmet Ali Aydinlar<br>Kandilli Idman Sokak<br>No.5 Demirevler Sitesi<br>Uskudar Istanbul<br>Turkey                | 55  | Director of IHH and Chairman and Chief Executive Officer of Acibadem Holding             |
| Murat Yalcin Nak<br>Bagdat Caddesi Korupark<br>Sok Selvili Sitesi<br>E Blok Daire: 4<br>Suadiye Istanbul<br>Turkey | 47  | Deputy General Manager of Acibadem (Regional Operations and Marketing)                   |
| Birol Sumer<br>Erguvan Cad. Ata 2 Sitesi<br>No.43 Cengelkoy<br>Uskudar Istanbul<br>Turkey                          | 49  | Deputy General Manager of Acibadem (Central Operations)                                  |
| Rengin Yigitbas Akillioglu<br>Agaoglu My Country K1 C1<br>Cekmekoy-Istanbul<br>Turkey                              | 47  | Deputy General Manager, Chief Financial Officer and board secretary of Acibadem          |
| Dr Ahmet Sahin<br>Biyikli Mehmet Pasa Sok.<br>Yılmazlar 2 Apt. No: 24–1<br>Etiler / Besiktas İstanbul<br>Turkey    | 52  | Medical Director of Acibadem   |
| Tan Sri Dato' Dr Abu Bakar<br>Bin Suleiman<br>14 Jalan 5/21<br>46000 Petaling Jaya<br>Selangor<br>Malaysia         | 68  | Chairman of IHH, President of IMU Education and Chief Executive Officer of IMU Education |
| Dr Mei Ling Young<br>2A Jalan Nusa<br>Bukit Tunku<br>50480 Kuala Lumpur<br>Malaysia                                | 62  | Provost of IMU and Executive Director of IMU Education                                   |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

# Name / Address Age Designation/Function Chiu Lai Heng 46 Jalan SS22/17 Damansara Jaya 47400 Petaling Jaya Selangor Malaysia

We do not currently have a Group Chief Financial Officer ("CFO") and are currently in the process of identifying a suitable candidate as the person primarily responsible for the financial management of our Group. Such person will satisfy the Listing Requirements and will be appointed in time for him/her to be the signatory of our Group's annual audited financial statements for the financial year ending 31 December 2012. As we are still in the process of recruiting a suitable person as the group CFO, we are unable to provide a proposal on the timeframe for such recruitment. Nonetheless, it is our intention that the group CFO will be recruited with reasonably sufficient lead time to familiarise himself/herself with our finance and accounting systems to enable him/her to take responsibility for the issuance of our Group's annual audited financial statements for the financial year ending 31 December 2012. We will release the appropriate announcements as and when such a person is appointed.

In the interim, Tan See Haw, Rengin Yigitbas Akillioglu and Chiu Lai Heng (together, the "Supporting CFOs") who are the CFOs from Parkway Pantai, Acibadem Holding and IMU Health respectively, co-ordinated by Tan See Haw, will take collective responsibility for the financial results announcements that will be released by us following the Listing.

Each of the Supporting CFOs possesses relevant professional experience and has been the CFO of the relevant key subsidiary groups for least 18 months. It is intended that the Supporting CFOs will also continue in their current positions. Our Audit and Risk Management Committee has formed the view that the Supporting CFOs have demonstrated their knowledge and experience in accounting, financial reporting, the business of their relevant key subsidiary groups and the industry our Group operates in. Based on the foregoing, and after making all reasonable inquiries, and to the best of its knowledge and belief, nothing has come to the attention of the Audit and Risk Management Committee to cause them to believe that the Supporting CFOs do not have the competence, character and integrity expected to jointly undertake the finance management functions of our Group.

# 9.2.2 Biographies of key management

Details of the profiles of Dr Lim Cheok Peng, Dr Tan See Leng, Ahmad Shahizam Bin Mohd Shariff, Mehmet Ali Aydinlar and Tan Sri Dato' Dr Abu Bakar Bin Suleiman are set out in Section 9.1.2 of this Prospectus.

### Dr Lim Suet Wun

Dr Lim Suet Wun was appointed as Executive Vice President of Singapore Operations of Parkway Healthcare in March 2011. Dr Lim has 25 years of experience in the public healthcare sector. In 1991 he was appointed as Chief Operating Officer of KK Women and Children's Hospital and in 1996 became the Chief Executive Officer of the National University Hospital. In 2001 he joined Tan Tock Seng Hospital as the Chief Executive Officer and in 2004 became the Cluster Chief Executive Officer of the National Healthcare Group Singapore. He obtained a Bachelor of Medicine, Bachelor of Surgery from the National University of Singapore in 1983. In 1990 he obtained his Master of Public Health and Master of Business Administration degrees from the University of California, Los Angeles.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

He has been appointed Chairman of the Board of Joint Commission Resources International, which is an international hospital accreditation organisation. He previously sat on several boards of companies under the National Healthcare Group as well as those of National University Health System Pte Ltd and the Ministry of Health Holdings Pte Ltd.

### Lee Swee Hee

Lee Swee Hee was appointed the Chief Executive Officer of Malaysian Operations of Parkway Pantai since 1 August 2011. He began his career with Coopers & Lybrand (now known as PricewaterhouseCoopers), in 1977 and left as an audit supervisor in 1984. He joined a property firm, Syarikat Hup Aik Realty Sdn Bhd in 1985 and in 1987 worked as an accountant in a subsidiary of Hong Leong Group, Malaysia. He joined Ipoh Specialist Centre in 1988 as a Finance Manager. He was promoted as Chief Financial Officer of KPJ Healthcare Berhad in 1990. He was awarded Kesatria Mangku Negara (KMN) by the Yang di-Pertuan Agong in 2011. He is a Certified Public Accountant and a member of both the Malaysian Association of Certified Public Accountants and the Malaysian Institute of Accountants.

# Tan See Haw

Tan See Haw was appointed as the Group Chief Financial Officer of Parkway since 5 January 2009. He was subsequently appointed as Group Chief Financial Officer of Parkway Pantai after Parkway Pantai's acquisition of Parkway in April 2011. Prior to his appointment with Parkway, he was the Vice President of IT and Supply Chain of Unisem (M) Bhd from 2007 to 2008. He was also the Group Chief Financial Officer of Advanced Interconnect Technologies ("AIT"), a position which he held since 1999 before its acquisition by Unisem (M) Bhd. Before joining AIT, Mr. Tan held key regional positions in major corporations such as Asia-Pacific Breweries Ltd (Director of Group Finance) from 1994 to 1999 and Pepsi-Cola International (Asia Division Financial Controller) from 1986 to 1994. He also held finance and audit positions at NL Petroleum (Far East) Pte Ltd and Price Waterhouse & Co. (now known as PricewaterhouseCoopers). Mr Tan holds a Bachelor of Accountancy from the University of Singapore (now known as the National University of Singapore). He is also a Fellow of the Institute of the Certified Public Accountants of Singapore,

### Jamaluddin Bin Bakri

Jamaluddin Bin Bakri was appointed as Group Head of Human Resources of Parkway Pantai in March 2011. He has 25 years of work experience, based both locally and internationally. Prior to PPL, Jamaluddin worked with Microsoft Corporation for 14 years, holding various Human Resource leadership positions with Regional HR Director – Asia Services as his final position. Previously he was with the Tioxide (Malaysia) Sdn Bhd (part of the ICI Group of Companies) for six years where he became the first Malaysian to replace an expatriate position as Training Manager. He started his career with Petroliam Nasional Berhad where he spent six years in various offshore and onshore facilities. He holds a Master of Business Administration in Human Resource Development from University of Hull, U.K. as well as a Certificate of Coaching (Results Coaching System) from the International Coach Federation.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Murat Yalcin Nak

Murat Yalcin Nak is the Deputy General Manager of Acibadem (Regional Operations and Marketing). Yalcin started his career as a Planning Engineer at Procter & Gamble Turkey's laundry products factory and worked there from 1988 to 1989. Upon obtaining his Master in Business Administration, he rejoined Procter & Gamble in Germany from 1991 to 1995 as Assistant Brand Manager and Planning Group Manager. He worked at McKinsey & Co. in its Turkish and Swiss offices from 1995 to 2001 as a Senior Engagement Manager. From 2002 to 2004, he worked as the Turkish Office Director of PricewaterhouseCoopers (Consulting Division). His final post before joining Acibadem was serving from 2005 to 2008 as the Chief Executive Officer and Board Member of Memorial Healthcare Group in Turkey. Since January 2008, he has been serving as the Deputy General Manager at Acibadem. Yalcin holds a Bachelor of Science Degree in Industrial Engineering from Bogazici (Bosphorus) University and a Master in Business Administration from Northwestern University's J. L. Kellogg School of Management, US.

### **Birol Sumer**

Birol Sumer is the Deputy General Manager of Acibadem (Central Operations). He held various information technology and executive positions in banking and consulting between 1988 and 2004. He served as a board consultant to Acibadem from 2004 to 2008. He has been working as the Deputy General Manager at Acibadem since 2008 and is responsible for centralised functions such as procurement, logistics, information technologies, technical services and human resources, and is also responsible for APlus, laboratory services and Acibadem Mobil activities. He holds a B.S. in Electronics Engineering from Bogazici (Bosphorus) University, Turkey and received his Masters Degree in International Economics and Development from Marmara University, Turkey.

# Rengin Yigitbas Akillioglu

Rengin Yigitbas Akillioglu is the Deputy General Manager, Chief Financial Officer and board secretary of Acibadem. She began her career at NASAS Aluminium Inc. in Istanbul, Turkey in 1987 and worked with Turkish Airlines Inc. ("THY") from 1989 to 2010 in various positions in management and finance, the last being Chief Financial Officer of THY. She was also an auditing member of the Board of Directors at Sun Express Airlines, an Antalya based joint venture company with Lufthansa and THY between 1996 and 2006. Since 2010, she has been the Executive Committee Member of DEIK/SAIK (Healthcare Business Council/Foreign Economic Relations Board) and Turkish Accredited Hospitals Association, and a Member of TAIK (Turkish American Business Council) at TUSIAD (Turkish Industrialists' and Businessmen's Association), all based in Istanbul, Turkey. She has been working as Chief Financial Officer, Coordinator USA and the board secretary at Acibadem since 2010. Rengin holds a B.Sc. in Management Engineering from Istanbul Technical University and a Masters Degree in Economics from Bogazici (Bosphorus) University, Turkey.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

### Dr Ahmet Sahin

Dr Ahmet Sahin is the Medical Director of Acibadem. He began his academic career at the University of Hacettepe, Turkey as a specialist and later after consecutive academic achievements became an Associate Professor of Urology in 1995 and Professor of Urology in 2002. During his academic career he was also appointed as the Physician in Chief. In the beginning of 2008 he joined the Acibadem Group as the Medical Director. He obtained a Diploma in Medicine from the University of Hacettepe, Turkey and became a specialist in urology at the same university in 1991. He has many national and international publications in the fields of urology and endourology, and has also contributed to and organised many scientific meetings on health care administration, patient safety and healthcare quality.

# Dr Mei Ling Young

Dr Mei Ling Young is the Provost of IMU and Executive Director of IMU Education. Dr Mei Ling Young completed her undergraduate and postgraduate studies in Geography and Demography in the University of Auckland and the Australian National University respectively. Her field of study in demography is migration, structural change, and the labour force. Dr Mei Ling Young joined Universiti Sains Malaysia in 1979 as a lecturer in Development Studies and left in 1985 to set up Sesama Consulting Group Sdn. Bhd. She was also an Associate Research Fellow with the Malaysia Institute of Economic Research where she wrote on regional development, manpower planning and private education. In 1992, she established the International Medical College (which became IMU Education in 1999) with two partners. Dr Mei Ling Young is the Deputy President of the Malaysian Association of Private Colleges & Universities (MAPCU).

# Chiu Lai Heng

Chiu Lai Heng is the Chief Financial Officer of IMU Education. She started her career with KMG Hew & Tan for two years before leaving as an audit assistant. For the next six years, she worked with Beca Carter Hollings & Ferner Ltd, the largest consulting engineering firm in New Zealand, in various financial positions. She returned to Malaysia in 1992 and was employed by Jurutera Perunding Beca Carter Sdn Bhd as the Regional Accountant for South East Asia.

She joined IMU Education (formerly known as Sesama Medical College Management Sdn Bhd) in 1993 and was responsible for setting up the Finance Department. In 1996, she became the Financial Controller of Batu Tiga Quarry Sdn Bhd, a subsidiary of a YTL company. She resumed the position of Financial Controller of IMU Education in 1999 and was re-designated as Chief Financial Officer in 2004. She holds a Bachelor of Economics from Monash University and is a Fellow of CPA Australia and a member of the Malaysian Institute of Accountants.

# 9.2.3 Shareholding of key management in our Company

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The following table sets forth the direct and indirect shareholding of each member of the key management before the IPO (as of the LPD) and after the IPO (assuming full subscription of the IPO Shares reserved for them under the preferential share allocation scheme under the IPO):

|                                       |                       | Before IPO | e IPO                  |      |                       | After L | After Listing <sup>(1)</sup> |      | After conversion/<br>EP | exercise of<br>P options p | After conversion/exercise of outstanding LTIP units and EPP options post-Listing <sup>[2]</sup> | nits and |
|---------------------------------------|-----------------------|------------|------------------------|------|-----------------------|---------|------------------------------|------|-------------------------|----------------------------|---|----------|
|                                       | Direct                |            | Indirect               |      | Direct                |         | Indirect                     |      | Direct                  |                            | Indirect  |          |
| Name                                  | No. of<br>Shares held | %          | No. of<br>Shares held  | %    | No. of<br>Shares held | %       | No. of<br>Shares held        | %    | No. of<br>Shares held   | <br>  %                    | No. of<br>Shares held   | %        |
|                                       | 000                   |            | 000                    |      | 000                   |         | 000                          |      | 000                     |                            | 000   | !        |
| Dr Lim Cheok<br>Perig                 | ı                     | ı          | ı                      | Ī    | 1,000                 | 0.01    | 1                            | 1    | 43,479                  | 0.53                       | ,   | 1        |
| Dr Tan See<br>Leng                    | 1                     | •          | •                      | 1    | 1,000                 | 0.01    | ı                            | •    | 42,955                  | 0.52                       | 1   | •        |
| Ahmad<br>Shahizam Bin<br>Mohd Shariff | •                     | 1          |                        | ı    | 200                   | •       |                              | ı    | 7,165                   | 0.09                       | •   | ı        |
| Dr Lim Suet<br>Wun                    | 1                     | ı          | ı                      | 1    | 200                   | •       | 1                            | •    | 12,451                  | 0.15                       | 1   | 1        |
| Lee Swee<br>Hee                       | •                     | t          | •                      | 1    | 200                   | *       |                              | •    | 5,854                   | 0.07                       | ,   | ı        |
| Tan See Haw                           | ı                     | '          | 1                      | ı    | 750                   | 0.01    | 1                            | •    | 6,369                   | 0.08                       | ٠   | ,        |
| Jamaluddin<br>Bin Bakri               | •                     | 1          | 1                      | ŧ    | 250                   | *       |                              | 1    | 3,004                   | 0.04                       | ı   | •        |
| Mehmet Ali<br>Aydinlar                | 100,000               | 1.61       | 160,791 <sup>(3)</sup> | 2.60 | 101,000               | 1.25    | 160,791 <sup>(3)</sup>       | 2.00 | 101,000                 | 1.23                       | 160.791 <sup>(3)</sup>  | 1.95     |
| Murat Yalcin<br>Nak                   | t                     | 1          | 1                      | 1    | 1                     | 1       | 1                            | •    | 1                       | ,                          | ı   | 1        |
| Birol Sumer                           | ı                     | •          | •                      | •    | •                     | 1       | •                            | ı    | •                       | ,                          | •   | 1        |

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|   |                       | Befor | Before IPO            |   |                       | After Listing <sup>(1)</sup> | (sting <sup>(1)</sup> |   | After conversion/e<br>EPP | xercise of options | After conversion/exercise of outstanding LTIP units and EPP options post-Listing <sup>(2)</sup> | nits and |
|---|-----------------------|-------|-----------------------|---|-----------------------|------------------------------|-----------------------|---|---------------------------|--------------------|---|----------|
|   | Direct                |       | Indirect              |   | Direct                |                              | Indirect              |   | Direct                    |                    | Indirect  |          |
| Name  | No. of<br>Shares held | %     | No. of<br>Shares held | % | No. of<br>Shares held | %                            | No. of<br>Shares held | % | No. of<br>Shares held     | <br>  %            | No. of<br>Shares held   | %        |
|   | 000                   |       | 000                   |   | 000                   |                              | 000                   |   | 000                       |                    | 000   |          |
| Rengin<br>Yigitbas<br>Akillioglu              | •                     | ı     | 1                     | 1 | 1                     | 1                            | 1                     | ı | 1                         |                    | 1   | 1        |
| Dr Ahmet<br>Sahin                             | ŗ                     | ı     | ,                     | 1 |                       | 1                            | 1                     | ı | ,                         | ı                  | •   |          |
| Tan Sri Dato'<br>Dr Abu Bakar<br>Bin Suleiman | 1                     | ı     | 1                     | 1 | 1,000                 | 0.01                         |                       | • | 5,099                     | 0.06               | ,   | 1        |
| Dr Mei Ling<br>Young                          |                       | 1     | r                     | 1 | 200                   | •                            | ı                     | 1 | 4,588                     | 0.06               | 1   | 1        |
| Chiu Lai Heng                                 | ŧ                     | 1     | 1                     | 1 | 200                   | *                            | 1                     | 1 | 1,571                     | 0.02               | ı   | •        |

# Notes:

- \* Negligible
- (1) Based on the enlarged share capital upon Listing as set out in Section 4.3.7 of this Prospectus.
- Based on share capital after taking into account the conversion/exercise of outstanding LTIP units and EPP options post-Listing, as set out in Section 4.3.7 of this Prospectus. (2)
- Deemed interest by virtue of his wife, Hatice Seher Aydinlar's shareholding in 14H and SZA Gayrimenkul's shareholding in 14H, a company wholly-owned by Aydinlar, pursuant to section 6A of the Act. ල

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As of the LPD, the number of LTIP units and EPP options granted to our top five key management is as follows:

| Key Management       | LTIP units | EPP options |
|----------------------|------------|-------------|
| Dr Lim Suet Wun      | 1,451,000  | 10,500,000  |
| ee Swee Hee          | 353,795    | 5,000,000   |
| fan See Haw          | 619,000    | 5,000,000   |
| Jamaluddin Bin Bakri | 254,277    | 2,500,000   |
| Dr Mei Ling Young    | 88,000     | 4,000,000   |

# Note:

Please refer to Section 9.1.7 of this Prospectus on the number of LITP units and EPP options granted to Dr Lim Cheok Peng, Dr Tan See Leng, Ahmad Shahizam Bin Mohd Shariff and Tan Sho Dato' Dr Abu Bakar Bin Suleiman.

Notwithstanding the preferential share allocation scheme under the IPO, our key management may subscribe for the IPO Shares under the Malaysia Public Offering and Singapore Offering.

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# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

# 9.2.4 Principal business activities outside of our Company and principal directorships of key management

The following table sets out the principal directorships of our key management as at the LPD and that which were held within the past five years up to the LPD, and the principal business activities performed outside of our Group by our key management as at the LPD:

| Name            | Directorships  | Involvement In business<br>activities other than as a<br>director |
|-----------------|--|---|
| Dr Lim Suet Wun | Present directorships:     Joint Commission Resources, Inc     MENA Services     Parkway   | Nil   |
|                 | Previous directorships:  Energhy Pte Ltd  NHG Gulf Pte Ltd  Integrated Health Information Systems Pte Ltd  John Hopkins Singapore International Medical Centre Pte Ltd  MOH Holdings Pte Ltd  National Healthcare Group Pte Ltd  National Skin Centre Pte Ltd  National University Health System Pte Ltd  Tan Tock Seng Hospital Pte Ltd   |   |
| Lee Swee Hee    | Present directorships:  GEH Management Gleneagles Malaysia Mount Elizabeth Services Orifolio Options Pantai-ARC Dialysis Pantai Pantai Johor Pantai Manjung Pantai Sungai Petani Pantai Irama Pantai Medical Centre Twin Towers Healthcare Twin Towers Medical Centre  Past directorships: Malaysian Institute of Healthcare Management Sdn Bhd  | Nil   |
|                 | <ul> <li>Sentosa Medical Centre Sdn Bhd</li> <li>Ipoh Specialist Hospital Sdn Bhd</li> <li>Ampang Puteri Specialist Hospital<br/>Sdn Bhd</li> <li>Bandar Baru Klang Specialist<br/>Hospital Sdn Bhd</li> <li>Kota Kinabalu Specialist Hospital<br/>Sdn Bhd</li> <li>Kajang Specialist Hospital Sdn Bhd</li> <li>Bayan Baru Specialist Hospital Sdn<br/>Bhd</li> <li>Damansara Specialist Hospital Sdn<br/>Bhd</li> </ul> |   |
|                 | <ul> <li>Diaper Technology Industries Sdn Bhd</li> <li>Freewell Sdn Bhd</li> <li>Pharmacare Surgical Technologies Sdn Bhd</li> <li>Kuching Specialist Hospital Sdn Bhd</li> </ul>  |   |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Name                     | Directorships  | Involvement in business<br>activities other than as a<br>director   |
|--------------------------|--|---|
| Lee Swee Hee<br>(cont'd) | <ul> <li>Point Zone (M) Sdn Bhd</li> <li>Amity Development Sdn Bhd</li> <li>SMC Healthcare Sdn Bhd</li> <li>Sibu Geriatric Health &amp; Nursing<br/>Centre Sdn Bhd</li> <li>Sibu Medical Centre Corporation Sdn<br/>Bhd</li> <li>FP Marketing (Singapore) Pte Ltd</li> </ul>   |   |
| Tan See Haw              | Present directorships: Apolio PET Apolio Gleneagles Ban Lee Juan Sdn Bhd Gleneagles JPMC Gleneagles Medical Centre KL Khubchandani Hospitals IHH Bharat IHH Cayman IHH Mauntius Medical Resources Mount Elizabeth Ophthalmic Paloh Medical Centre Parkway Shanghai Shanghai Gleneagles Gleneagles Shanghai Shanghai Hui Xing Shanghai Hui Xing Shanghai Rui Pu Shanghai Rui Pu Shanghai Rui Xin Shanghai Xin Rui Parkway Healthcare HK Parkway Healthcare Mauritius Parkway HK Parkway Trust Management Pulau Pinang Clinic  Previous directorships: AIT Holdings Limited Fomema Sdn Bhd Gleneagles KL Shanghai Rui Xinag Unisem GMbH Unisem (S) Pte Ltd Unisem International (HK) Ltd | <ul> <li>Director and<br/>shareholder of Ban Lee<br/>Juan Sdn Bhd</li> <li>Shareholder of Tan<br/>Chee Joon &amp; Sons Sdn<br/>Bhd</li> </ul> |
| Jamaluddin Bin<br>Bakri  | Present directorships: Pantai Education Previous directorships: Esprit Frozen Seafood Sdn Bhd  | Nil   |
| Murat Yalcin Nak         | Present directorships:  Acibadem Sistina Medikal  Konur Saglik  Acibadem Sistina  Yeni Saglik  Toga Saglik Hizmetleri ve Ticaret  A.S.  Acibadem Poliklinik  | Nil   |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Name                          | Directorships  | Involvement in business<br>activities other than as a<br>director                        |
|-------------------------------|--|--|
| Murat Yalcin Nak<br>(cont'd)  | Previous directorships:  • Memorial Heaithcare Group   |  |
| Birol Sumer                   | Present directorships: • Yeni Saglik   | Partner and shareholder<br>of Ekofer Tekstil ve<br>Parfumer San, Paz, Ltd                |
|                               | Previous directorships:  Nii   | Sti.   |
| Rengin Yigitbas<br>Akillioglu | Present directorships:  Nil  | Nii  |
|                               | Previous directorships:  Nil   |  |
| Dr Ahmet Sahin                | Present directorships:  Nil  | <ul> <li>Partner and shareholder<br/>of Sedanil Saglik</li> </ul>                        |
|                               | Previous directorships:  Nil   | Hizmetleri Limited<br>Sirketi  |
| Dr Mei Ling Young             | Present directorships:  • IMU Health  • IMU Healthcare  • IMU Education  • IMU Foundation                              | <ul> <li>Director and<br/>shareholder of Enzo<br/>Corporation (M) Sdn<br/>Bhd</li> </ul> |
|                               | <ul> <li>Enzo Corporation (M) Sdn Bhd</li> <li>Duta View Sdn Bhd</li> <li>Nusa View Sdn Bhd</li> </ul>                 | <ul> <li>Director and<br/>shareholder of Duta<br/>View Sdn Bhd</li> </ul>                |
|                               |  | <ul> <li>Director and<br/>shareholder of Nusa<br/>View Sdn Bhd</li> </ul>                |
|                               | Previous directorships:  Nil   |  |
| Chiu Lai Heng                 | Present directorships:  IMU Holdings Berhad  IMU Ilmu Berhad   | Nil  |
|                               | Previous directorships: B&C Management Sdn Bhd (formerly known as Beca Management Sdn Bhd) Beca Management Sdn Bhd Ltd |  |

Details on the principal directorships as at the LPD and that which were held within the past five years up to the LPD and the principal business activities performed outside the Group for Dr Lim Cheok Peng, Dr Tan See Leng, Ahmad Shahizam Bin Mohd Shariff, Mehmet Ali Aydinlar and Tan Sri Dato' Dr Abu Bakar Bin Suleiman are set out in Section 9.1.3 of this Prospectus.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

# 9.2.5 Involvement of our key management in other businesses or corporations which are our Key Customers or Key Suppliers

Save as disclosed in Section 9.1.4, as at the LPD, none of our key management has any interest, direct or indirect, in other businesses and corporations which are our Key Customers and/or Key Suppliers or any arrangement or understanding with any Key Customers or Key Suppliers to which such key management was appointed.

# 9.2.6 Involvement of Executive Directors and key management in other principal business activities

Save as disclosed in Section 9.1.3 and Section 9.2.4 of this Prospectus, none of our Executive Directors or our key management are involved in other principal business activities outside of our Company as at the LPD.

The involvement of our Directors and key management in other businesses and/or corporations as highlighted above are not expected to affect their contribution to our Group as our Directors and key management are not actively involved in the management and day-to-day operations of these businesses and/or corporations as their involvement relates to an oversight role or to a certain extent, attending board meetings.

### 9.3 Promoter

### Pulau Memutik

Pulau Memutik is the Promoter for the IPO, a substantial shareholder of our Company and an Over-Allotment Option Provider. It has been involved in the affairs and business of IHH since 29 March 2011. Pulau Memutik is currently the single largest shareholder of IHH and controls IHH.

Pulau Memutik was incorporated as private company limited by shares in Malaysia under the Malaysian Companies Act on 21 January 2010. The principal activity of Pulau Memutik is investment holding. Pulau Memutik is wholly-owned by Khazanah. Save for one share owned by the Federal Land Commissioner of Malaysia, all of the issued share capital of Khazanah is owned by the MOF. As at the LPD, the authorised share capital of Pulau Memutik is RM8,000,000,000,000.00 comprising 8,000,000,000 ordinary shares of RM1.00 each. The issued and paid-up share capital of Pulau Memutik as at LPD is RM4,000,000,000.00 comprising 4,000,000,000,000 ordinary shares of RM1.00 each.

Ganendran (Ganen) Sarvananthan, T. Azmil Zahruddin bin Raja Abdul Aziz and Quek Pei Lynn are directors of Pulau Memutik. None of the directors of Pulau Memutik have any direct or indirect voting interest in the shares of Pulau Memutik.

In addition to the lock-up referred to in Section 4.10 of this Prospectus, in accordance with the Equity Guidelines, Pulau Memutik, in its capacity as the Promoter, has given separate undertakings to the SC that it will not sell, transfer or assign it shareholdings in our Company as at the date of Listing, for six months from the date of Listing as set out in Section 10.2 of this Prospectus. Further, Khazanah, in its capacity as the shareholder of Pulau Memutik, has also given an undertaking to the SC that it will not sell, transfer or assign its shareholding in Pulau Memutik as at the date of Listing, for six months from the date of Listing.

The Board of Directors of Pulau Memutik has informed the Company that it views its shareholding in IHH following the Global Offering (including after any exercise of the Overallotment Option), as a strategic investment.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

Other than Pulau Memutik, our Company will not be owned or controlled by any corporation immediately after the completion of the IPO, nor is our Company indirectly or directly owned or controlled, whether severally or jointly, by any government or other natural or legal person.

We are not currently aware of any arrangements, the operation of which may at a subsequent date result in a change of control of our Company.

# 9.4 Substantial shareholders

### 9.4.1 Pulau Memutik

Please refer to the description in Section 9.3 above for details on Pulau Memutik.

### 9.4.2 MBK Healthcare Partners Limited

MBK Healthcare has been a substantial shareholder of our Company since 16 May 2011.

MBK Healthcare was incorporated as a private company limited by shares under the Companies Act 2006 of the United Kingdom on 5 April 2011. The principal activity of MBK Healthcare is investment in healthcare business. As at the LPD, the authorised share capital of MBK Healthcare is SGD1,375,885,428.00 comprising 1,375,885,428 ordinary shares of SGD1.00 each of which SGD1,375,885,428.00 comprising 1,375,885,428 ordinary shares of SGD1.00 each have been issued and paid up. MBK Healthcare is a 100% owned subsidiary of Mitsui, which is listed on the Tokyo, Osaka, Nagoya, Sapporo and Fukuoka stock exchanges. Based on public records as at the LPD, there is no person holding more than 15% of the shares in Mitsui.

In addition to the lock-up referred to in Section 4.10 of this Prospectus, Mitsui has informed the Company that it views its shareholding in IHH through MBK Healthcare following the Global Offering as a strategic investment.

### 9.4.3 Abraaj 44

Abraaj 44 was incorporated on 9 May 2007 in the Cayman Islands as an exempted company with limited liability. It is an investment holding company. As at the LPD, Abraaj 44 has an authorised capital of USD 50,000.00 comprising one ordinary share of USD1.00 each and 49,999 preference shares of USD1.00 each, of which one ordinary share and 30 preference shares have been issued and paid up. Abraaj 44 is the Selling Shareholder.

As at LPD, the directors of Abraaj 44 are Omar Khan Lodhi and Selcuk Yorgancioglu, all of whom have no direct or indirect voting interest in the shares of Abraaj 44.

Abraaj 44 is a wholly-owned subsidiary of Almond Holding Limited, which in turn is a subsidiary of Abraaj SPV 53 Limited, which in turn is a subsidiary of Almond Holding (Cayman) Limited, which in turn is a wholly-owned subsidiary of IGCF GP. For purposes of Section 6A of the Companies Act and Section 4 of the SF Act, Almond Holding Limited, Abraaj SPV 53 Limited, Almond Holding (Cayman) Limited and IGCF GP are deemed substantial shareholders of our Company by virtue of having an interest in the shares of our Company held by Abraaj 44.

IGCF GP is the general partner of The Infrastructure & Growth Capital Fund L.P. ("IGCF LP" or "the Fund").

IGCF LP is a USD2 billion private equity fund registered on 27 July 2006 as a Cayman Islands domiciled limited partnership. The Fund has 98 limited partners. The Fund invests for its own account in various sectors such as healthcare, energy and education sectors, mainly in the Middle East, North Africa and South Asia region.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

IGCF GP was incorporated on 15 July 2005 in the Cayman Islands as an exempt company with limited liability. IGCF GP is part of the Abraaj group. Abraaj Investment Management Limited, which is a wholly-owned subsidiary of Abraaj, has a shareholding interest of 75.5% in IGCF GP. The Abraaj group manages a number of private equity funds that invest in fast growing economies in the Middle East, North Africa, Turkey and Asia. The investor base comprises corporates, financial institutions, high net worth individuals, pension funds, family offices, sovereign wealth funds and other funds.

IGCF GP, as the general partner, acts for and on behalf of the Fund and has ultimate responsibility for the management and control of the activities and affairs of the Fund and has the power and authority to do all things necessary to carry out the purpose and objectives of the Fund. The limited partners do not actively take part in the management or control of the activities and affairs of the Fund, and have no right or authority to act for the Fund or to take any part in or in any way interfere in management of the Fund.

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# 9.4.4 Shareholding of Substantial Shareholders

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The following table sets forth the shareholding of the substantial shareholders, being a person who holds not less than 5% of the Shares, based on our Register of Substantial Shareholders before and after the listing:

|                        |                   |                  | Before IPO | PO                       |       |                  | After Listing <sup>(1)</sup> | íng <sup>(1)</sup>       |       | After conversion/<br>and EPI | exercise of options p | After conversion/exercise of outstanding LTIP units and EPP options post-Listing (2) | units |
|------------------------|-------------------|------------------|------------|--------------------------|-------|------------------|------------------------------|--------------------------|-------|------------------------------|-----------------------|--|-------|
|                        |                   | Direct           |            | Indirect                 |       | Direct           |                              | Indirect                 |       | Direct                       |                       | Indirect   |       |
| Name of<br>substantial | Country of        | No. of<br>Shares |            | No. of<br>Shares         |       | No. of<br>Shares |                              | No. of<br>Shares         |       | No. of<br>Shares             |                       | No. of<br>Shares   |       |
| shareholder            | incorporation     | held             | %          | held                     | %     | held             | %                            | heid                     | %     | held                         | %                     | held   | %     |
|                        |                   | 000              |            | 000                      |       | 000              | <br> <br>                    | 000                      |       | 000                          | ]<br> <br>            | 000  |       |
| Pulau Memutik          | Malaysia          | 3,850,000        | 62.14      | 1                        | •     | 3,850,000        | 47.78                        | ,                        | 1     | 3,850,000                    | 46.80                 | 1  | 1     |
| MBK Healthcare         | U.K.              | 1,650,000        | 26.63      | •                        | ŧ     | 1,650,000        | 20.48                        | •                        | 1     | 1,650,000                    | 20.06                 | •  |       |
| Abraaj 44              | Cayman<br>Islands | 434,651          | 7.02       | •                        | ,     | •                | ı                            | •                        |       | 1                            | 1                     | •  | ;     |
| Khazanah               | Malaysia          | •                | ,          | 3,850,000 <sup>(3)</sup> | 62.14 | •                | ı                            | 3,850,000 <sup>(3)</sup> | 47.78 | •                            | •                     | $3,850,000^{(3)}$  | 46.80 |
| Mitsui                 | Japan             | •                | ,          | 1,650,000 <sup>(4)</sup> | 26.63 | t                | ,                            | 1,650,000 <sup>(4)</sup> | 20.48 | ı                            | ,                     | 1,650,000 <sup>(4)</sup>   | 20.06 |
| IGCF GP                | Cayman<br>Islands | ı                | ı          | 434,651 <sup>(5)</sup>   | 7.02  |                  | ,                            | •                        | t     | ŧ                            | 1                     | •  | ı     |
|                        |                   |                  |            |                          |       |                  |                              |                          |       |                              |                       |  |       |

# Notes:

- (1) Based on the enlarged share capital upon Listing as set out in Section 4.3.7 of this Prospectus.
- Based on share capital after taking into account the conversion/exercise of outstanding LTIP units and EPP options post-Listing, as set out in Section 4.3.7 of this Prospectus. 3
- Deemed interest by virtue of its shareholding in Pulau Memutik pursuant to Section 6A of the Act.
- (4) Deemed interest by virtue of its shareholding in MBK Healthcare pursuant to Section 6A of the Act.
- Deemed interest by virtue of its interest in Abraaj 44 through a number of intermediate entities, pursuant to Section 6A of the Act. (5)

The above assumes that the Over-Allotment Option is not exercised.

INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

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The table below sets out the direct and indirect interests of our Substantial Shareholders, the Promoter, the Selling Shareholder and our Directors in our Company since its incorporation on 21 May 2010 up to the LPD: 9.4.5

|   | 7                | 21 May 2010 | 9                |   |                  | 31 March 2011 | :h 2011          |        |                  | As at the LPD | le LPD                   |       |
|---|------------------|-------------|------------------|---|------------------|---------------|------------------|--------|------------------|---------------|--------------------------|-------|
| 1   | Direct           |             | Indirect         |   | Direct           |               | Indirect         |        | Direct           |               | Indirect                 |       |
| Маще  | No. of<br>Shares | %           | No. of<br>Shares | % | No. of<br>Shares | %             | No. of<br>Shares | %      | No. of<br>Shares | %             | No. of<br>Shares         | %     |
| Substantial Shareholders<br>and/or Promoter and/or<br>Selling Shareholder | 000              |             | 000              |   | 000              |               | 000              |        | 000              |               | 000                      |       |
| Pulau Memutik   | •                | '           | 1                | • | 3,850,000        | 100.00        | ı                | •      | 3,850,000        | 62.14         | 1                        | •     |
| Khazanah  | €,               | 100.00      | •                | • | 1                | '             | 3,850,000 (2)    | 100.00 | ŧ                | ,             | 3,850,000 <sup>(2)</sup> | 62.14 |
| MBK Healthcare  | 1                | •           | •                | • | •                | ,             | •                | •      | 1,650,000        | 26.63         | •                        | •     |
| Mitsui  | ,                | •           | '                | • | ı                | •             | •                |        | 1                | '             | 1,650,000 <sup>(3)</sup> | 26.63 |
| Abraaj 44 <sup>(6)</sup>  | •                | ,           | •                | • | 1                | •             | •                |        | 434,651          | 7.02          | 1                        | •     |
| IGCF GP   | •                | 1           | •                | • | 3                | ,             | •                | 1      | ,                | ,             | 434,651 <sup>(4)</sup>   | 7.02  |
| Directors   |                  |             |                  |   |                  |               |                  |        |                  |               |                          |       |
| Tan Sri Dato' Dr Abu Bakar<br>Bin Suleiman                                | •                | '           | •                | • | •                | •             | ,                | 1      | •                | 1             | •                        | •     |
| Dato' Mohammed Azlan Bin<br>Hashim  | •                | •           | •                | • | ,                | ,             | •                | 1      | •                | 1             | •                        | '     |
| Dr Lim Cheok Peng   | 1                | '           | •                | • | •                | •             | '                | •      | •                | •             | •                        | '     |
| Dr Tan See Leng   | '                | •           | 1                | • | •                | •             | •                | •      | :                | •             | •                        | •     |
| Mehmet Ali Aydinlar   | 1                | •           | 1                | • | 1                | ,             | •                | •      | 100,000          | 1.61          | 160,791(3)               | 2.60  |
| Satoshi Tanaka  | •                | '           | ,                | , | •                | •             | •                | 1      | ,                | •             | •                        | •     |

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|  | 21 Ma  | 21 May 2010 |          |   | 69     | 31 March 2011 | 2011     |   | •      | As at the LPD | LPD      |   |
|--|--------|-------------|----------|---|--------|---------------|----------|---|--------|---------------|----------|---|
|  | Direct | '<br>       | Indirect |   | Direct |               | Indirect |   | Direct |               | Indirect |   |
|  | No. of |             | No. of   |   | No. of |               | No. of   |   | No. of |               | No. of   |   |
| Name                                   | Shares | %           | Shares   | % | Shares | %             | Shares   | % | Shares | %             | Shares   | % |
|  | 000    |             | 000      |   | 000    |               | 000      |   | 000    |               | 000      |   |
| Ahmad Shahizam Bin Mohd<br>Shariff     | r      | ı           | ı        | , | 1      | ı             | ı        | ı | ı      | 1             | 1        | 1 |
| Michael Jude Fernandes                 | ı      | ı           | 1        | 1 | ι      |               | r        | , | 1      | j             | ı        | ı |
| Kaichi Yokoyama                        | 1      | 1           | ı        | • | 1      | •             | 1        | , | 1      | ı             | ı        | 1 |
| Rossanna Annizah Binti<br>Ahmad Rashid | ,      | •           | 1        | 1 | 1      | ı             | ı        | 1 | ı      | ı             | ş        | 1 |
| Chang See Hiang                        | ı      | i           | 1        | 1 | ı      | t             | ì        | , | ,      | ı             | ı        | ı |
| Kuok Khoon Ean                         | 1      | 1           | •        | • | •      | í             | ·        | , | •      | ,             | 1        | , |

# Notes:

Comprising two subscriber shares of RM1.00 each.

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- Deemed interest by virtue of its direct equity interests in Pulau Memutik pursuant to Section 6A of the Act.
- (3) Deemed interest by virtue of its shareholding in MBK Healthcare pursuant to Section 6A of the Act.
- (4) Deemed interest by virtue of its shareholding in Abraaj 44 pursuant to Section 6A of the Act.
- Deemed interest by virtue of his wife, Hatice Seher Aydinlar's shareholding in IHH and SZA Gaynimenkul's shareholding in IHH, a company wholly-owned by Aydinlar, pursuant to Section 6A of the Act. છ
- On 5 April 2012, the shareholders of Almond (Netherlands) passed a resolution to dissolve Almond (Netherlands) and to approve the transfer of its 7.02% equity interest in our Company to Abraaj 44 in two tranches. The transfer was completed on 5 June 2012. 9

9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

# 9.4.6 Involvement in other businesses and corporations carrying on a similar trade as that of our Group or in other businesses and corporations which are our Key Customers and/or Key Suppliers

Save as disclosed below, as at LPD none of our substantial shareholders has direct or indirect interests in other businesses and corporations carrying on a similar trade as that of our Group or in other businesses and corporations which are our Key Customers and/or Key Suppliers.

Khazanah's declaration of conflict of interest has been limited pursuant to a waiver granted by the SC. Please refer to Section 10.1 of this Prospectus for further details on the abovementioned waiver as well as the waiver granted by the SC in relation to the conflict of interest disclosure by the substantial shareholders of IHH.

| Substantial<br>shareholder | Businesses/Corporations  | Nature of interest        | Direct<br>Interest | Indirect<br>Interest |
|----------------------------|--|---------------------------|--------------------|----------------------|
|                            |  |                           | %                  | %                    |
| Khazanah                   | Similar trade as that of our Group:  |                           |                    |                      |
|                            | Pulau Indah Ventures Sdn Bhd<br>(proposed development of a<br>wellness centre in Medini, Johor,<br>Malaysia)   | Direct shareholding       | 50.0               | *                    |
|                            | John Keells Holdings PLC (Investments in a company which owns and manages a hospital in Sri Lanka and investments in an insurance company providing healthcare insurance solutions in Sri Lanka)   | Deemed interest in shares | -                  | 8.8                  |
|                            | New China Life Insurance<br>Company Ltd. (provision of life<br>insurance and proposing to enter<br>into health care business in the<br>PRC)  | Deemed interest in shares | -                  | 1.3                  |
|                            | Oriental University City Limited<br>(manegement and operation of<br>universities and colleges offering<br>medical and health care related<br>programmes in the PRC)  | Deemed interest in shares | -                  | 10.0                 |
|                            | AIA Group Limited (a life insurance based financial sarvices provider operating in 15 jurisdictions throughout the Asia Pacific region. The Group's principal activity is the writing of life insurance business, providing life, pensions and accident and health insurance throughout Asia, and distributing related investment and other financial services products to its customers) <sup>(1)</sup> | Deemed interest in shares | -                  | 0.77                 |
| Khazanah and Pulau         | Similar trade as that of our Group:  |                           |                    |                      |
| Memutik                    | Pantai Medivest Sdn Bhd <sup>(2)</sup><br>(managing non-clinic hospital<br>support services and facilities<br>management in Malaysia)  | Deemed interest in shares |                    | 100.0                |

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Substantial<br>shareholder             | Businesses/Corporations   | Nature of interest        | Direct<br>Interest | lı<br>Jı |
|--|---|---------------------------|--------------------|----------|
|  |   |                           | %                  |          |
| Khazanah and Pulau<br>Memutik (cont'd) | Pantai Fomema & Systems Sdn<br>Bhd (now known as Unitab Medic<br>Sdn Bhd) (supervision, monitoring<br>and quality control of laboratories<br>in the medical examination of<br>foreign workers in Malaysia<br>through its 75% owned<br>subsidiery, Fomema Sdn Bhd) | Deemed interest in shares | -                  |          |
| IGCF GP                                | Similar trade as that of our Group:   |                           |                    |          |
|  | Al Borg Laboratories (private<br>laboratory group in Egypt, Jordan<br>and North Sudan)  | Deemed interest in shares | -                  |          |
|  | Saudi Tadawi Company for<br>Healthcare (pharmaceuticals<br>supplier in the Kingdom of Saudi<br>Arabia)  | Deemed interest in shares | -                  |          |
|  | Acibadem Sigorta (health insurance provider in Turkey) <sup>(4)</sup>   | Deemed interest in shares | -                  |          |
| Abraaj 44                              | Our key customer and similar trade es that of our Group:  |                           |                    |          |
|  | Acibadem Sigorta (heelth insurance provider in Turkey)  | Deemed interest in shares | *                  |          |
| Mitsui                                 | Similar trade as that of our Group:   |                           |                    |          |
|  | Shokando (pharmaceutical<br>business operator and<br>pharmaceutical drugs supplier in<br>Japan)   | Direct shareholding       | 90.0               |          |
|  | Sogo Medical (healthcare consulting firm end pharmarcy business in Japan)   | Direct shareholding       | 21.0               |          |
|  | Aim Services Co. Ltd (provision of catering services to general hospitals and corporations in Japan)  | Direct shareholding       | 50.0               |          |
|  | Aramark Uniform Services Japan<br>Corporation (provision of uniform<br>design, production end industriel<br>leundry in Japen)   | Direct shareholding       | 50.0               |          |
|  | UE Managed Solutions Pte Ltd<br>(provision of facility management<br>services to medical institutions in<br>Singapora, Malaysia, Taiwan and<br>Hong Kong)   | Direct shareholding       | 30.0               |          |
|  | Mitsui & Co. Facilities (provision of facility management services to office buildings and housing in Japan)  | Direct shareholding       | 100.0              |          |
|  | Duskin Hong Kong Company<br>Limited (provision and operation<br>of facility management services in<br>Hong Kong)  | Direct shareholding       | 40.0               |          |

### 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

| Substantial<br>shareholder | Businesses/Corporations                                       | Nature of interest  | Direct<br>Interest | Indirect<br>Interest |
|----------------------------|---|---------------------|--------------------|----------------------|
|                            |   |                     | %                  | %                    |
| Mitsui (cont'd)            | Mitsuibussan Insurance Co. Ltd (insurance providers in Japan) | Direct shareholding | 100.0              | -                    |

#### Notes:

- (1) Also a Key Customer of our Group.
- Pantai Support Services Sdn Bhd (the holding company of Pantai Medivest Sdn Bhd) has entered into an agreement to dispose 70% of its equity interest in Pantai Medivest Sdn Bhd. This disposal was completed on 8 June 2012.
- (3) This shareholding interest may change pursuant to an ongoing internal restructuring exercise.
- (4) Also a 'Key Customer of our Group.

Having regard to the specific geographical jurisdictions in which the abovementioned businesses and corporations operate, and the nature of the operations and investments, as the case may be, our Directors and substantial shareholders are of the view that the interests held by our substantial shareholders in other businesses and corporations which carry out similar trade as that of our Group or which are our Key Customers and/or Key Suppliers do not compete directly with our businesses. Furthermore, with respect to those abovementioned businesses and corporations, the activities of such businesses and corporations relate to the provision of ancillary healthcare services and as such do not compete directly with the core business of our Group.

Furthermore, transactions between our substantial shareholders in their personal capacity or the abovementioned companies and businesses in which they have interests as directors or substantial shareholders, if any, are carried out on an arm's length basis and on usual business terms.

Although such interests may give rise to a conflict of interest situation where applicable, such substantial shareholders and persons connected to them shall abstain from deliberations and voting on the resolutions relating to any of these matters or transactions that may require the approval of our shareholders in respect of their direct or indirect interests. Such transactions, if any, are carried out on an arm's length basis and on usual business terms.

# 9.5 Relationships and associations between our Directors, Promoter, Selling Shareholder, substantial shareholders and key management

Save as disclosed in Section 9.1.1 and 9.4 of this Prospectus, there is no family relationship/association between any of our Directors, Promoter, Selling Shareholder, substantial shareholders and key management as at the LPD.

### 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

#### 9.6 Declaration by our Directors, Promoter and key management

Each of our Directors, Promoter, and key management has confirmed to us that he is not and has not been involved in any of the following events (whether in or outside Malaysia):

- a petition under any bankruptcy or insolvency laws was filed (and not struck out) against such person or any partnership in which he is or was a partner or any corporation of which he was a director or key personnel;
- disqualified from acting as a director of any corporation, or from taking part directly or indirectly in the management of any corporation;
- charged and/or convicted in a criminal proceeding or is a named subject of a pending criminal proceeding;
- (iv) any judgment entered against each person involving a breach of any law or regulatory requirement that relates to the securities or futures industry; or
- (v) the subject of any order, judgement or ruling of any court, government or regulatory authority or body temporarily enjoining him from engaging in any type of business practice or activity.

In addition to the above, except as otherwise set out below, as of the date of this Prospectus, none of our Directors or Key Management has:

- (i) at any time during the last 10 years, had an application or a petition under any bankruptcy laws of any jurisdiction filed against him or against a partnership of which he was a partner at the time when he was a partner or at any time within two years from the date he ceased to be a partner;
- (ii) at any time during the last 10 years, had an application or a petition under any law of any jurisdiction filed against an entity (not being a partnership) of which he was a director or an equivalent person or a key executive, at the time when he was a director or an equivalent person or a key executive of that entity or at any time within two years from the date he ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency;
- (iii) any unsatisfied judgment against him;
- ever been convicted of any offence, in Singapore or elsewhere, involving fraud or dishonesty, which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such purpose;
- (v) ever been convicted of any offence, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such breach;
- (vi) at any time during the last 10 years, had judgment entered against him in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his part, or been the subject of any civil proceedings (including any pending civil proceedings of which he is aware) involving an allegation of fraud, misrepresentation or dishonesty on his part:

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- (vii) ever been convicted in Singapore or elsewhere of any offence in connection with the formation or management of any entity or business trust;
- (viii) ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust;
- ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him from engaging in any type of business practice or activity;
- (x) ever, to his knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of:
  - (a) any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere;
  - (b) any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere;
  - any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere;
  - (d) any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, in connection with any matter occurring or arising during the period when he was so concerned with the entity or business trust; and
- (xi) been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the MAS or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere.

Lim Cheok Peng, Ahmad Shahizam Bin Mohd Shariff, Tan See Haw and Tan See Leng were directors (in the case of Tan See Haw, alternate director to Lim Cheok Peng) of Fomema Sdn Bhd ("FSB") from September 2005 till January 2011, July 2008 to November 2011, April 2009 till January 2011 and March 2007 till February 2008/April 2009 till January 2011 respectively. On 24 May 2010, Malaysian Anti-Corruption Commission ("MACC") issued an Order pursuant to Section 30(1)(b) of the Malaysian Anti-Corruption Commission Act 2009 ("MACC Act") to FSB in connection with an anonymous complaint letter dated 1 March 2010 addressed to the MACC, alleging irregularities in the laboratory panel allocation. The MACC had subsequently via its letter dated 9 July 2010 advised FSB that based on the investigation carried out, there was no evidence of wrong doing pursuant to the MACC Act on the part of any party and the investigation had been ceased.

Tan See Haw was appointed as a Director of AIT International Ltd, a company incorporated in Hong Kong, on 19 January 2000 and resigned on 9 Dec 2008. AIT International trades in integrated circuits and was a joint borrower in a loan facility. During the semi-conductor cycle down turn that occurred between 2001 and late 2004, various loan covenants were breached resulting in receivers being appointed on 12 November 2004. Upon successful restructuring of the loan, AIT International was taken out of the receivership three months later on 8 February 2005. AIT International Ltd is now renamed as Unisem International (HK) Ltd.

## 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (conf'd)

On 13 January 2010, Asiasons Capital Limited ("ACL"), Asiasons Investments Managers, Inc. and Dato' Mohammed Azlan Bin Hashim received a supervisory warning from the MAS and a warning from the Accounting and Corporate Regulatory Authority ("ACRA") to comply with applicable laws and regulatory requirements relating to the timely disclosure of change in substantial shareholdings. The background leading up to such warnings is as follows: On 19 October 2009, Annica Holdings Limited, a company listed on the SGX-ST ("Annica"), announced that it had issued 23 million shares in Annica to ACL as part consideration for the acquisition of certain assets. ACL did not receive any statement from CDP to conclusively state that the shares were actually issued or allotted. On 21 October 2009, calls were made to CDP to enquire on the statement. ACL was informed by CDP to await the statement which would be sent through the mail. On 3 November 2009, email correspondence was sent to CDP to enquire about the statement. On 4 November 2009, CDP replied that the statement "might be loss (sic) in mail". On 5 November 2009, the Company received the securities movement notification for October 2009 from CDP. ACL immediately notified Annica on the same day of its substantial shareholding in Annica. ACL had required confirmation from CDP that the relevant shares had been credited into its CDP account before it could notify Annica of its substantial shareholding in Annica as there was no other means of verifying the fact that the relevant shares had in fact been issued to ACL.

#### 9.7 Service agreements

Save as disclosed below, as at the LPD, there is no existing or proposed service agreement entered into or to be entered into by our Directors nor any member of our key management and our Group:

- (i) Dr Lim Cheok Peng was appointed as the Vice Chairman of Parkway Pantai and seconded to our Company as the Executive Director and Managing Director. On 31 March 2011, he entered into a service agreement with Parkway Healthcare for his appointment as the Vice Chairman of Parkway Pantai. The terms of his secondment to our Company are governed by a secondment agreement entered into between our Company and Dr Lim Cheok Peng on 31 March 2011. His appointment under the service agreement is effective from 1 April 2011 until 31 March 2015. His employment may be terminated by six months' notice in writing or payment in lieu of such notice period. Further, if Parkway Healthcare terminates his employment without cause prior to the expiry of the term, he will be entitled to receive a severance payment equivalent to his annual salary for the unexpired term of his service agreement (minus the payment in lieu of six months' notice if such payment has been made).
- Officer of the Parkway Pantai pursuant to a service agreement with Parkway Healthcare dated 31 March 2011. His appointment under the service agreement is effective from 1 January 2011 until the expiry of four years thereafter. As the Chief Executive Officer of Parkway Pantai and its subsidiaries, he is in charge of the management and operation of the Parkway Pantai group. His employment may be terminated by six months' notice in writing or payment in lieu of such notice period. Further, if Parkway Healthcare terminates his employment without cause prior to the expiry of the term, he will be entitled to receive a severance payment equivalent to his annual salary for the unexpired term of his service agreement (minus the payment in lieu of six months' notice if such payment has been made).

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- (iii) Ahmad Shahizam Bin Mohd Shariff was seconded to Parkway Pantai as the Executive Director, Corporate Services of Parkway Pantai pursuant to a secondment letter issued by Parkway Healthcare dated 1 October 2010 and the secondment agreement executed between Khazanah and Parkway Healthcare dated 14 December 2010. The secondment is effective from 1 November 2010 until 30 October 2013, subject to any extension as mutually agreed between Khazanah and Parkway Healthcare. Khazanah has retained its right to recall Ahmad Shahizam from this secondment at anytime by giving Parkway Healthcare three months' prior notice. This secondment may also be terminated by either Khazanah or Parkway Healthcare by giving three months' prior notice to the other. Upon termination, he is not entitled to any termination benefits.
- (iv) Dr Lim Suet Wun was appointed as the Executive Vice President, Singapore Operations of Parkway Healthcare pursuant to a letter of appointment issued by Parkway Healthcare on 8 December 2010. His employment may be terminated by six months' notice in writing or payment in lieu of such notice period. Upon termination, he is not entitled to any termination benefits.
- (v) Lee Swee Hee was appointed by Pantai Management as the Chief Executive Officer, Head of Malaysian Operations of Parkway Pantai on 1 August 2011 for a fixed term of three years. His employment is subject to mutual termination provisions by giving six months' prior written notice or six months' salary in lieu of notice. Upon termination, he is not entitled to any termination benefits.
- (vi) Tan See Haw was appointed as the Group Chief Financial Officer at Parkway Pantai pursuant to a letter of employment issued by Parkway Healthcare on 15 December 2011. His appointment is effective from 5 January 2012 until 4 January 2015, subject to extension by mutual agreement. His employment may be terminated by three months' notice in writing or payment in lieu of such notice period. He would also be entitled to continuation of his base salary for a year if his service is terminated without cause or for good reason.
- (vii) Jamaluddin Bin Bakri was appointed as Group Head of Human Resources of Parkway Pantai on 21 March 2011 for a fixed term of three years. His employment is subject to mutual termination provisions by giving three months' prior written notice or three months' salary in lieu of notice. Upon termination, he is not entitled to any termination benefits.
- (viii) Tan Sri Dato' Dr Abu Bakar Bin Suleiman was appointed by IMU Education as Chief Executive Officer cum President of IMU pursuant to an employment contract dated 1 March 2006. This employment contract was subsequently terminated and on 8 February 2007, Tan Sri Dato' Dr Abu Bakar Bin Suleiman entered into a new employment contract with IMU Education for a fixed period of five years which expired on 31 December 2011. The contract was subsequently renewed for a further term of 4 years, expiring on 31 December 2015, for his appointment as President and Chief Executive Officer of IMU Education and, once a replacement has been found for the position of President and Chief Executive Officer, to be Chairman of IMU Education. His employment is subject to mutual termination provisions by giving six months' prior notice in writing or six months' salary in lieu of notice. Upon termination, he is not entitled to any termination benefits.

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- (ix) Dr Mei Ling Young was appointed by IMU Education as Executive Director cum Provost of IMU pursuant to an employment contract dated 5 June 2006. This employment contract was subsequently terminated and on 8 February 2007, Dr Mei Ling Young entered into a new employment contract with IMU Education for a fixed period of five years which expired on 31 December 2011. This contract was subsequently renewed for a further term of four years, expiring on 31 December 2015. Her employment is subject to mutual termination provisions by giving six months' prior notice in writing or six months' salary in lieu of notice. Upon termination, she is not entitled to any termination benefits.
- (x) Chiu Lai Heng was appointed by Sesama Medical College Management Sdn Bhd (now known as IMU Education) as Financial Controller on 5 July 1999 and was subsequently appointed as Chief Financial Officer effective 1 April 2004. Her employment is subject to mutual termination provisions by giving three months' prior written notice or three months' salary in lieu of notice. Upon termination, she is not entitled to any termination benefits.
- Our key management, namely Murat Yalcin Nak, Birol Sumer, Rengin Yigitbas (xi) Akillioglu and Dr Ahmet Sahin, employed by Acibadem in Turkey execute a standard employment agreement without a definite period, which prohibits the key management from working in other companies during their employment. Pursuant to the terms of a standard employment agreement, the key management are required to keep the information they obtain during their duties confidential, the breach of which would result in the termination of such and a six months' net salary will become payable as a penalty. The agreement also includes a non-compete period of two years following termination, upon a breach of which a penalty of the last three months' net salary will become due and payable. Under Turkish law, both Acibadem Holding and key management have the right to unilaterally terminate the agreement on the basis of a valid cause indicated in the relevant legislation. If Acibadem Holding or the key management terminates the agreement without a just cause, certain penalties will apply. Upon termination, the key managements are not entitled to any termination benefits.

#### 9.8 Other matters

No amount has been paid or benefit given within the 2 years preceding the LPD, nor is it intended to be so paid or given, to our Promoter, substantial shareholders and Directors except for the following:

- salaries and benefits-in-kind paid and payable to our Directors as set out in Sections 9.1.8 of this Prospectus and LTIP units and EPP options granted to our Directors as set out in Section 9.1.7 of this Prospectus;
- (ii) historical and future payments to our substantial shareholders in the ordinary course of business;
- (iii) as part of a restructuring exercise of our Group in 2011, while we were a wholly-owned subsidiary of Pulau Memutik, 100% of Pantai Support Services Sdn Bhd ("PSSB") being a non-core asset, was transferred by Pantai Irama (our wholly-owned subsidiary) to Pulau Memutik for a consideration of RM2.00, being the cost of investment for such shares. Pantai Irama had advanced a sum of RM55,183,240.00 to PSSB as shareholders' advance in 2010. The total amount owing by PSS to Pantai Irama amounting to RM158,000,000.00 was irrevocably and unconditionally waived by Pantai Irama prior to the transfer of PSSB to Pulau Memutik;

# 9. INFORMATION ON OUR DIRECTORS, PROMOTER, SELLING SHAREHOLDER, SUBSTANTIAL SHAREHOLDERS AND KEY MANAGEMENT (cont'd)

- (iv) in relation to our investment in Acibadem, some payments which have been made and are still to be made by IHH Turkey to Mehmet Ali Aydinlar and Almond (Netherlands) due to adjustments of the purchase consideration as described in Section 15.6(ii)(a)(3) of this Prospectus, and payments which may be made by Acibadem to Mehmet Ali Aydinlar due to adjustments of the purchase consideration for Acibadem's acquisition of APlus and Acibadem Proje as described in Section 15.6(ii)(b) of this Prospectus; and
- (v) the amounts paid by our Group to Khazanah or its subsidiaries as set out in Section 6.1(iv) of this Prospectus.

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#### 10. APPROVALS AND CONDITIONS

#### 10.1 Approvals and conditions

The SC has, via its letter dated 7 June 2012, approved the IPO under the Section 212(5) of the CMSA, subject to CIMB, as the Principal Adviser, and our Company, fully complying with the relevant requirements under the Equity Guidelines and Prospectus Guidelines - Equity and Debt pertaining to the implementation of the proposal.

The SAC has, via its letter dated 10 May 2012, classified our Shares as Shariah-compliant.

The SC has, via its letter dated 10 April 2012, approved the waivers sought from having to comply with certain requirements under the Equity Guidelines and Prospectus Guidelines. The details of the waivers sought and accompanying conditions imposed by the SC are as follows:

| Paragraph under the Equity<br>Guidelines for which waiver<br>was sought | Details of the waiver granted and conditions (if applicable)   | Status of compliance of conditions (if any)   |
|---|--|---|
| Paragraph 5.29(a) and 5.30  | Waiver for all direct and indirect shareholders of Khazanah from the requirement to provide a moratorium undertaking and to allow only Khazanah to provide the moratorium undertaking.   | Not Applicable  |
| Paragraph 4.02 and 4.04   | Waiver from the requirement to disclose any conflict of interest by the substantial shareholders of IHH other than the following:  | Not Applicable  |
|   | <ul> <li>The direct shareholders of IHH, namely<br/>Pulau Memutik, MBK Healthcare and<br/>Aimond (Netherlands)<sup>(1)</sup></li> </ul>  |   |
|   | (ii) Khazanah,   |   |
|   | (iii) Mitsui; and  |   |
|   | (iv) IGCF L.P. <sup>(2)</sup>  |   |
| Paragraph 6, Practice Note 4  | Waiver from the requirement to submit a final list of placees to the SC prior to the Proposed Listing and to allow the submission of the said list as soon as practicable after the Proposed Listing.  | Not Applicable  |
| Paragraph 5.13  | Waiver from the requirement for the exercise price of the options that have already been granted pursuant to the EPP to be not lower than the price of the ordinary shares offered to the general public under the IPO, subject to full disclosure of the following: | Complied. The relevant disclosures have been made in Section 4, Section 12, Section 15 and Annexure I of this |
|   | <ul> <li>Number of IHH Shares to be issued<br/>pursuant to the exercise of the EPP<br/>options granted;</li> </ul>   | Prospectus  |
|   | <ul><li>(ii) Potential difutive effects from the<br/>exercise of the EPP options granted;<br/>and</li></ul>  |   |
|   | (iii) Salient terms of the EPP.  |   |

### 10. APPROVALS AND CONDITIONS (cont'd)

| Paragraph under the Equity Guidelines for which waiver was sought                      | Details of the walver granted and conditions (if applicable)  | Status of compliance of conditions (if any)  |
|--|---|--|
| Paragraph 5.13   | Waiver from the requirement for the LTIP units that have been granted before the Proposed IPO to comply with Paragraph 5.13 of the Equity Guidelines, subject to full disclosure of the following:  | Complied. The relevant disclosures are made in Section 4, Section 12, Section 15 and Appendix 1 of this Prospectus |
|  | <ul> <li>(i) Number of IHH Shares to be issued<br/>pursuant to the conversion of the LTIP<br/>units granted;</li> </ul>   | tilla Prospectus   |
|  | <ul><li>(ii) Actual and potential dilutive effects from<br/>the conversion of LTIP units granted; and</li></ul>   |  |
|  | (iii) Salient terms of the LTIP.  |  |
| Paragraph 5.13   | Waiver from restriction in Paragraph 5.13 for the issuances of new IHH Shares after the Proposed IPO in exchange for Acibadem Holding shares held by Mehmet Ali Aydinlar and Bagan Lalang pursuant to the exercise of the conversion option under the Shareholders Agreement dated 23 December 2011, at a price which may be lower than the price of the ordinary shares offered to the public under the IPO.   | Not applicable   |
| Equity Guidelines –<br>Contents of Application<br>for Equity Offerings and<br>Listings | Details of the waiver granted and conditions (if applicable)  | Status of compliance of conditions (if any)  |
| Paragraph 2(e), Appendix 1   | Waiver from the requirement to provide:   | Not applicable   |
|  | (i) Information on previous proposals submitted by Pantai and its subsidiaries ("Pantai Group") to the SC prior to the delisting of Pantai;   |  |
|  | (ii) Information on the previous proposals<br>submitted by Pantai Irama as the offeror<br>pursuant to the privatisation of Pantai that<br>was submitted by Pantai Irama to SC; and  |  |
|  | (iii) Information on previous proposals submitted by subsidiaries of IHH other than the Pantai Group to the SC more than 7 years ago.   |  |
| Paragraph 2(f), Appendix I   | Waiver from strict compliance with Paragraph 2(f) Appendix I of the Equity Guidelines to allow the due diligence working group to provide a modified confirmation such that the disclosures on non-compliance with the relevant laws, regulations, rules and requirements governing the conduct of the businesses of the IHH Group will be made only with respect to any breach of any relevant laws, regulations, rules and requirements which may have a material adverse impact on the business operations and/or financial position of the IHH Group. | Not applicable   |

#### 10. APPROVALS AND CONDITIONS (cont'd)

#### Paragraph under the Status of Prospectus Guidelines for Details of the waiver granted and compliance of which waiver was sought conditions (if applicable) conditions (if any) Paragraph 12.15 Waiver from the requirement for pro forma Complied. The consolidated financial information for the 3relevant disclosures month period ended 31 March 2012 to be are made in Section prepared based on reviewed financial 12 of this Prospectus statements subject to the following disclosures: That the pro forma consolidated financial information for the 3-month period ended 31 March 2012 is based on reviewed financial statements instead of audited financial statements; and the application of the relevant (ii) That International Standard on Review Engagement, issued by the Malaysian Institute of Accountants, in the review of the review of the interim financial information be disclosed. Paragraph 9.01 Waiver from the requirement to disclose direct Complied. The and indirect interest and changes of the relevant disclosure is substantial shareholders of IHH in the past 3 made in Section 9 of vears, other than the following: this Prospectus The direct substantial shareholders of IHH, namely Pulau Memutik, MBK Healthcare and Almond (Netherlands)(1); Khazanah; (iii) Mitsui; and (iv) IGCF L.P. (2), subject to disclosure on the background on IGCF LP and a general description of its investors. Paragraph 11.03(a) Waiver from having to disclose any conflict of Not applicable interest by the substantial shareholders of IHH

other than the following:

(i) The direct substantial shareholders of

- The direct substantial shareholders of IHH, namely Pulau Memutik, MBK Healthcare and Almond (Netherlands)<sup>(1)</sup>;
- (ii) Khazanah;
- (iii) Mitsui; and
- (iv) IGCF L.P. (2).

#### 10. APPROVALS AND CONDITIONS (cont'd)

| Paragraph under the<br>Prospectus Guidelines for<br>which waiver was sought                | Details of the waiver granted and conditions (if applicable)  | Status of compliance of conditions (if any   |  |
|--|---|--|--|
| Paragraph 18.01(h) and (i) of the Prospectus Guidelines – Equity and Debt                  | Waiver from the following registration procedures:  | Not Applicable   |  |
| Paragraph 1.10(i) and (j) of<br>the Prospectus Guidelines –<br>Procedures for Registration | <ul> <li>(i) The provision of 3-year audited financial<br/>statements of all subsidiaries, except<br/>Parkway Pantai, Pantai Irama, Parkway,<br/>IMU Health and Acibadem Holding (on a<br/>consolidated basis) for registration and<br/>public inspection;</li> </ul> |  |  |
|  | (ii) Making available for registration and public inspection the interim financial statements for all subsidiaries; and   |  |  |
|  | (iii) Submission to the SC of the reviewed<br>consolidated and pro forma financial<br>statements of our Group for the 3-month<br>period ended 31 March 2012 as soon as<br>they become available but prior to SC's<br>approval.  |  |  |
| Paragraph 8.01(c)  | Waiver from the requirement to disclose the changes to the authorised share capital and paid-up capital for the past 3 years for associate companies and jointly-controlled entities.   | Not Applicable   |  |
| Paragraph 11.01(b)   | Waiver from having to disclose outstanding loans made by Khazanah to or for the benefit of its related parties other than our Group.  | Not Applicable   |  |
| Paragraph 11.01(a)   | Waiver from the requirement to disclose any related party transactions between our Group and the persons connected with Khazanah and the MOF and persons connected with them.   | Not Applicable   |  |
| Paragraph 16.09  | To limit the description of foreign laws of foreign jurisdictions in which our Group has material operations, which significantly contribute to the financial performance of our Group.   | Complied. The relevant disclosure are made in Annexures A, B, C and D of this Prospectus |  |
| Paragraph 13.13(b)(ii) and 13.16   | Waiver from disclosing stand alone audited financials of all subsidiaries if IHH (except for the consolidated financials of Acibadem Group) in the Accountants' Report and instead to disclose the combined and consolidated financials of our Group.                 | Not Applicable   |  |
| Notes:   |   |  |  |

- (1) On 5 April 2012, the shareholders of Almond (Netherlands) passed a resolution to dissolve Almond (Netherlands) and to approve the transfer of its 7.02% equity interest in our Company to Abraaj 44 in two tranches. The transfer was completed on 5 June 2012. As such, in light of the waiver which was sought and obtained under Paragraphs 4.02 and 4.04 of the Equity Guidelines and under Paragraphs 9.01 and 11.03(a) of the Prospectus Guidelines, the relevant disclosure in this Prospectus has been made with respect Abraaj 44 instead of Almond (Netherlands).
- (2) In accordance with Section 6A of the Malaysia Companies Act, IGCF GP which is the general partner of IGCF L.P., is a substantial shareholder in this Prospectus.

### 10. APPROVALS AND CONDITIONS (cont'd)

The SC has, via its letter dated 24 April 2012, approved the waivers sought from having to comply with certain requirements under the Prospectus Guidelines. The details of the waivers sought and accompanying conditions imposed by the SC are as follows:

| Paragraph under the<br>Prospectus Guidelines for<br>which waiver was sought | Details of the waiver granted and conditions (if applicable)  | Status of compliance of conditions (if any)                                |
|---|---|--|
| Paragraph 11.03(a)(ii)  | Waiver from having to disclose the details of the direct and indirect interests of directors and substantial shareholders in other businesses and corporations which are the customers or suppliers of our Group, subject to the disclosure being extended to the top 10 largest customers and suppliers of PPL and Acibadem Holding (excluding customers or suppliers which are companies within the IHH Group). | Complied. The relevant disclosure is made in Section 9 of this Prospectus  |
| Paragraph 12.02(b)  | Waiver from the requirement to disclose the gross profit and gross profit margin of our Group, subject to disclosure of EBITDA margin of our Group.   | Not applicable   |
| Paragraph 11.03(a)(i)   | Waiver from the requirement to disclose certain indirect interests of Khazanah, specifically businesses and corporations that are carrying on a similar trade as IHH held by the direct investee companies of Khazanah, where Khazanah does not have operational control over the said direct investee companies, subject to disclosure on the criteria used in determining operational control.                  | Complied. The relevant disclosure is made in Section 10 of this Prospectus |

The SC has, via its letter dated 7 June 2012, approved the waivers sought from having to comply with certain requirements under the Prospectus Guidelines. The details of the waivers sought and accompanying conditions imposed by the SC are as follows:

| Paragraph under the<br>Prospectus Guidelines for<br>which waiver was sought | Details of the waiver granted and conditions (if applicable)  | Status of compliance of conditions (if any) |
|---|---|---|
| Paragraph 18.01(c), Part I<br>and Paragraph 1.10(h), Part<br>III            | Waiver to allow the registration with the SC of material contracts that have certain confidential provisions redacted and to allow redacted material contracts to be made available for public inspection             | Not applicable                              |
| Paragraph 18.01(c), Part I and Paragraph 1.10(h), Part III                  | Waiver to allow the registration with the SC of cornerstone agreement(s) that have certain confidential provisions redacted and to allow redacted cornerstone agreement(s) to be made available for public inspection | Not applicable                              |
| Paragraph 18.01(c), Part I<br>and Paragraph 1.10(h), Part<br>III            | Waiver to allow the registration with the SC of service contracts that have certain confidential provisions redacted and to allow redacted contracts to be made available for public inspection                       | Not applicable                              |

#### 10. APPROVALS AND CONDITIONS (cont'd)

The SC has, via its letter dated 8 March 2012, granted our Company a waiver from complying with Paragraph 4, Practice Note 4 of the Equity Guidelines, thereby allowing the placement of securities to persons connected to Khazanah, Mitsui, Pulau Memutik and MBK Healthcare, only if such persons are connected, by virtue of them being partners or persons connected to partners of Khazanah, Mitsui, Pulau Memutik and MBK Healthcare.

Bursa Securities has, via its letter dated 14 March 2012, granted our Company approval to list on Bursa Securities with a minimum public shareholding spread of 20.0%. In connection with the granting of this approval, Bursa Securities has requested that our Company immediately notifies Bursa Securities of any decrease in our issued and paid-up capital and if our public shareholding spread falls below 20.0%. We are further required, upon Listing, to make an announcement in relation to Bursa Securities' approval to accept a public shareholding spread of 20.0% as being in compliance with its public shareholding spread requirements and to provide details of our actual public shareholding spread.

We have received a letter of eligibility from the SGX-ST dated 12 June 2012 for the listing of and quotation for all our issued Shares (including the IPO Shares) on the Main Board of the SGX-ST. The SGX-ST assumes no responsibility for the correctness of any statements or opinions made or reports contained in this Prospectus. Our eligibility to list and admission to the Official List of the SGX-ST are not to be taken as an indication of the merits of the Global Offering, us or our Shares.

Pursuant to a waiver granted by the SC on 24 April 2012, Khazanah's declaration of conflict of interest is limited to:

- (i) Details on the direct interests of Khazanah in other businesses and corporations carrying on a similar trade as our Group;
- (ii) Details of the indirect interests of Khazanah in other businesses and corporations carrying on a similar trade as our Group which are held through a direct subsidiary of Khazanah (save for special purpose vehicles that function solely as investment holding vehicles) and where Khazanah controls a majority of the board of directors in that company; and
- (iii) Details of the indirect interests of Khazanah in other businesses and corporations carrying on a similar trade as our Group which are held through a direct subsidiary of Khazanah (save for special purpose vehicles that function solely as investment holding vehicles) and where Khazanah controls a majority of the board of directors which comprise Khazanah employees.

With respect to items (ii) and (iii) above, the basis of the waiver from the requirement to disclose certain indirect interests of Khazanah in other businesses and corporations carrying on a similar trade as our Group is whether Khazanah has operational control over its investee companies. The determination of operational control by Khazanah is premised on the following:

- (i) if such investee companies are subsidiaries of Khazanah; and
- (ii) if Khazanah employees are nominee directors of such investee companies and constitute more than 50% of the board of directors of such investee companies.

The SC has, by way a letter dated 18 April 2012, noted the notification letter dated 2 April 2012 from CIMB, that IHH is a company with predominantly foreign-based operations pursuant to the equity requirement for public companies and therefore exempted from the Bumiputera equity requirements. CIMB is required to notify the SC in the event that IHH would no longer be considered as a company with predominantly foreign-based operations at the time of listing, whereby in such case equity conditions may be imposed on IHH.

#### 10. APPROVALS AND CONDITIONS (cont'd)

Bursa Securities had on 28 June 2012 given its approval for IHH to pay such cash distribution to its Singapore investors by directly crediting their dividend entitlements and/or cash distribution into CDP's bank account(s) which will then be distributed by CDP to the respective Singapore investors. IHH is required to submit an undertaking letter to Bursa Securities prior to Listing to ensure accuracy of the relevant CDP's bank account(s) for crediting of the dividend entitlements and/or cash distribution.

#### 10.2 Moratorium on our Shares

In accordance with the Equity Guidelines, our Promoter, namely Pulau Memutik, will not be allowed, and has undertaken not to sell, transfer or assign its entire shareholdings in our Company being 3,850,000,000 Shares representing 47.78% of our total issued and paid up share capital upon the Listing for a period of six months from the date of Listing.

The above restrictions do not apply:

- (i) in respect of the Shares that may be sold pursuant to the Over-Allotment Option to be granted by the Over-Allotment Option Provider to the Stabilising Manager (on behalf of the Placement Managers); and
- (ii) to the transfer of Shares by the Over-Allotment Option Provider as contemplated under the Share Lending Agreement provided that these restrictions will apply to the Shares returned to the Over-Allotment Option Provider pursuant to the Share Lending Agreement.

In accordance with the Equity Guidelines, Khazanah, as the shareholder of Pulau Memutik, has undertaken not to sell, transfer or assign its entire shareholding in Pulau Memutik for a period of six months from the date of Listing.

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#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST

#### 11.1 Related party transactions

As a company listed on the Main Market of Bursa Securities, our Company will be required to comply with the Listing Requirements, including requirements applicable to related party transactions.

Under the Listing Requirements, a "related party transaction" is a transaction entered into by a listed issuer or its subsidiaries, which involves the interests, direct or indirect, of a related party, unless exempted under the Listing Requirements. One of the exemptions under the Listing Requirements is in relation to the provision or receipt of goods and services (such as the provision or usage of public utility services such as electricity, telecommunications and medical services) that are purchased, sold or rendered based on a non-negotiable fixed price or rate which is published or publicly quoted; and all material terms including the prices or charges are applied consistently to all customers or classes of customers.

A "related party" of a listed issuer (not being a special purpose acquisition company) is:

- (i) a director having the meaning given in section 2(1) of the CMSA and includes any person who is or was within the preceding six months of the date on which the terms of the transaction were agreed upon a director of the listed issuer, its subsidiary or holding company; or a chief executive of the listed issuer, its subsidiary or holding company; or
- (ii) a major shareholder, and includes any person who is or was within the preceding six months of the date on which the terms of the transaction were agreed upon, a major shareholder of the listed issuer or its subsidiaries or holding company, and has or had an interest or interests in one or more voting shares in a corporation and the nominal amount of that share or the aggregate of the nominal amounts of those shares is:
  - (a) 10.0% or more of the aggregate of the nominal amounts of all the voting shares in the corporation; or
  - (b) 5.0% or more of the aggregate of the nominal amounts of all the voting shares in the corporation where such person is the largest shareholder of the corporation; or
- (iii) a person connected with such director or major shareholder.

As set out in Section 10.1 of this prospectus, we have on 10 April 2012 obtained approval from the SC for a waiver from disclosing related party transactions, which we or our subsidiaries have entered into with (i) persons connected with Khazanah; or (ii) MOF (and persons connected with it).

For the avoidance of doubt, as our Shares are quoted on the Main Board of SGX-ST as a secondary listing, we are not subject to any of the "Interested Person Transactions" obligations under Chapter 9 of the Listing Manual of the SGX-ST.

#### 11.1.1 Non-recurrent related party transactions

Save as disclosed below, there are no existing or proposed non-recurrent related party transactions for the past three years ended 31 December 2011 and three months ended 31 March 2012, and proposed for the year ending 31 December 2012 that we have entered into in respect of which rights and obligations are subsisting and/or proposed as at the date of this Prospectus:

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

(a) Our Company acquired the remaining 32.5% equity in IMU Health in 2010 which resulted in IMU Health becoming a wholly-owned subsidiary of our Company, as follows:

- 20.0% equity in IMU Health from SEASAF Education Sdn Bhd (a person connected to Khazanah) for RM77,128,371.40;
- (ii) 11.0% equity in IMU Health from Dr Mei Ling Young (a director of IMU Health and was a major shareholder of IMU Health) for RM42,420,604.27; and
- (iii) 1.5% equity in IMU Health from Tan Sri Dato' Dr Abu Bakar Bin Suleiman (a director of IMU Health then) for RM5,784,627.85.

The share sale agreements for the above are described in Section 15.6(iv) of this Prospectus.

(b) In relation to our investment in Acibadem Holding, details of which are described in Section 15.6(ii) of their Prospectus, Aydinlar and Bagan Lalang have the right to convert shares of Acibadem into our Shares under the Aydinlar Option and the Bagan Lalang Option, respectively. The Aydinlar Option and the Bagan Lalang Option are described in Section 15.1(iv)(b) of this Prospectus.

Our Directors are of the view that all the above non-recurrent related party transactions were conducted on an arm's length basis and on terms not more favourable to the related parties than those generally available to the public.

#### 11.1.2 Recurrent related party transactions

Related party transactions can be deemed as recurrent, if they are entered into at least once every three years, in the ordinary course of business and are of a revenue nature necessary for the day-to-day operations of the company listed on the Main Market of Bursa Securities.

After the Listing, our Company will be required to seek shareholders' approval each time it enters into a related party transaction as determined under the Listing Requirements. However, if the related party transactions can be deemed as recurrent related party transactions in accordance with the Listing Requirements, our Company may seek a general mandate from our shareholders to enter into these transactions without having to seek separate shareholders' approval each time we wish to enter into such related party transactions during the validity period of the mandate.

Under the Listing Requirements, related party transactions may be aggregated to determine its materiality if the transactions occur within a 12-month period, are entered into with the same party or with parties connected to one another, or if the transactions involve the acquisition or disposal of securities or interests in one corporation/asset or of various parcels of land contiguous to each other.

Based on the above, there are no existing or proposed recurrent related party transactions for the past three years ended 31 December 2011 and three months ended 31 March 2012, and proposed for the year ending 31 December 2012 that we have entered into in respect of which rights and obligations are subsisting and/or proposed as at the date of this Prospectus.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.2 Transactions entered into that are unusual in their nature or conditions

There were no transactions entered into that are unusual in their nature or conditions involving goods, services, tangible or intangible assets to which we or any of our parent or subsidiaries were a party in respect of the past three years ended 31 December 2011 and the three months ended 31 March 2012.

#### 11.3 Loans made to or for the benefit of related parties

There were no outstanding loans (including guarantees of any kind) made by our Group to or for the benefit of any of our related parties, for the past three years ended 31 December 2011 and the three months ended 31 March 2012, and up to 1 June 2012.

#### 11.4 Transactions with key management

Please refer to note 30 of our combined financial statements as set out in Section 13 of this Prospectus for a description of certain transactions between our Company and key management.

#### 11.5 Conflicts of interest

Save as disclosed in Sections 9.1.4 and 9.4.5 of this Prospectus, none of our Directors and substantial shareholders has any interest, direct or indirect, in other businesses or corporations which are (i) carrying on a similar trade as that of our Group; or (ii) our key customers and/or key suppliers.

#### 11.6 Monitoring and oversight of related party transactions and conflicts of interest

#### 11.6.1 Audit and Risk Management Committee review

The Audit and Risk Management Committee reviews any related party transactions and conflicts of interests that may arise within our Group. The Audit and Risk Management Committee periodically reviews the procedures set by our Company to monitor related party transactions to ensure that these transactions are carried out on normal commercial terms not more favourable to the related party than those generally available to the third parties dealing at arm's length and are not to the detriment of our Company's minority shareholders. All reviews by the Audit and Risk Management Committee are reported to our Board for its further action.

#### 11.6.2 Conflicts of interest

The related party transactions disclosed above, by their very nature, involve a conflict of interest between our Group and the related parties with whom our Group has entered into such transactions. Some of the officers and the Directors of our Group are also officers, directors and in some cases, shareholders of or have interest in the shares of the related parties of our Group, as disclosed herein and, with respect to these related party transactions, may individually and in aggregate have conflicts of interest. It is the policy of our Group not to enter into transactions with related parties unless these transactions are carried out on normal commercial terms not more favourable to the related party than those generally available to third parties dealing at arm's length with our Group and are not to the detriment of our Company's minority shareholders.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.7 Declarations by advisers on conflicts of interest

#### 11.7.1 Declaration by CIMB Group

CIMB, its subsidiaries and associated companies, as well as its holding company, CIMB Group Holdings Berhad and the subsidiaries and associated companies of its holding company ("CIMB Group") form a diversified financial group and are engaged in a wide range of investment and commercial banking, brokerage, securities trading, asset and funds management and credit transaction service businesses. The CIMB Group has engaged and may in the future, engage in transactions with and perform services for any member of the IHH Group and any of its respective affiliates, in addition to the roles set out in this Prospectus. In addition, in the ordinary course of business, any member of the CIMB Group may at any time offer or provide its services to or engage in any transactions (on its own account or otherwise) with any member of the IHH Group, its affiliates and/or any other persons, hold long or short positions in securities issued by IHH and/or its affiliates, make investment recommendation and/or publish or express independent research views on such securities, and may trade or otherwise effect transactions for its own account or for the account of its customers in debt or equity securities or senior loans of any member of the IHH Group or its affiliates. This is a result of the businesses of CIMB Group generally acting independent of each other, and accordingly there may be situations where parts of the CIMB Group and/or its customers currently have or in the future, may have interest or take actions that may conflict with the interests of the IHH Group.

CIMB Group has in the ordinary course of its banking business, granted credit facilities to the IHH Group. As at the LPD, the CIMB Group has extended credit facilities of RM808.8 million in aggregate to the IHH Group, comprising term loans, trade facilities, foreign exchange and leasing facilities of which the total amount of outstanding borrowings owing by the IHH Group to the CIMB Group was RM402.6 million. It is expected that the IHH Group will channel part of the proceeds arising from the Global Offering to repay in full or substantially the amount owing to the CIMB Group.

Of the above outstanding amount, RM195.8 million relates to a term loan facility jointly provided by CIMB Bank and a number of other banks to the IHH Group to, amongst others, part finance the acquisition of Acibadem Holding, the acquisition of which was completed in January 2012 ("CIMB Portion of Acibadem Borrowings"). The details of the financing facility are set out in Section 15.6(ii)(e) of this Prospectus. Albeit the term loan has tenure of 3 years, it was agreed pursuant to the relevant facility agreement that in the event of a listing of any member of the IHH Group on any stock exchanges, the proceeds raised from the said listing shall be used to repay the said loan.

Khazanah, which is the holding company of IHH, holds approximately 29.9% equity interest in CIMB Group Holdings Berhad as at the LPD.

CIMB Group is of the view that the above does not result in a conflict of interest situation which prevents it from acting in its capacity as the Principal Adviser, Managing Underwriter, Joint Underwriter, Sole Coordinator and Joint Bookrunner for the MITI Tranche, Joint Global Coordinator, Joint Bookrunner, Joint Lead Manager, Singapore Issue Manager and Singapore Underwriter for the Global Offering as:

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

 the granting of the financing facilities is part of the ordinary course of business of the CIMB Group;

- the conduct of the CIMB Group in its banking business is strictly regulated by the Banking and Financial Institution Act, 1989 and CIMB Group's own internal controls and checks;
- (iii) the total outstanding amount owed by the IHH Group is not material when compared to CIMB Group's audited consolidated total assets of RM300.2 billion as at 31 December 2011;
- (iv) a large portion of the total outstanding amount due to CIMB Group by the IHH Group relates to the CIMB Portion of the Acibadem Borrowing of which pursuant to the relevant facility agreement, is contemplated to be repaid from the proceeds of the IPO; and
- (v) Khazanah does not have operational control over the management of the CIMB Group, which is governed autonomously by its own Board of Directors who are fully authorised to manage its affairs. In addition Khazanah, a sovereign wealth fund, is the investment holding arm of the Government of Malaysia.

#### 11.7.2 Declaration by Merrill Lynch (Singapore) Pte. Ltd.

Bank of America Corporation, the ultimate parent company of BofAML, and/or its subsidiaries, branches, affiliates and associates (collectively, the "BAC Group"), in its capacity as principal or agent, is and may be in the future, involved in a wide range of commercial banking and investment banking activities globally (including investment advisory, asset management, wealth management, research, securities insurance, trading (customer and proprietary) and brokerage) from which conflicting interests or duties may arise. Members of the BAC Group have engaged, and may perform in the future services for IHH and/or its affiliates and shareholders, in addition to the role set out in the Prospectus. In addition, in the ordinary course of its global investment banking and commercial banking activities. BofAML and other members of the BAC Group may at any time offer or provide services to or engage in any transaction (on its own account or otherwise) with IHH, its affiliates and/or any other persons, or make investment recommendations and/or publish or express independent research views in respect of such securities, or hold long or short positions, and may trade or otherwise effect transactions, for its own account or the accounts of its customers, in debt or equity securities (or related derivative securities) or financial investments (including bank loans) of IHH or any of its affiliates.

As at the LPD, a member of the BAC Group has extended a term loan facility of SGD135.0 million to the IHH Group and the total amounts owing by the IHH Group to the BAC Group under such term loan facility amounted to SGD37.4 million. It is expected that IHH will repay all outstanding amounts under the term loan facility with the proceeds from this offering and an affiliate of BofAML will receive their portion of such repayment.

BofAML is of the view that notwithstanding the above, it does not have a conflict of interest which prevents it from acting in its capacity as a Joint Global Coordinator, Joint Bookrunner and Joint Lead Manager for the Global Institutional Tranche.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.7.3 Declaration by Deutsche Bank AG

Deutsche Bank AG, Singapore Branch and Deutsche Bank AG, Hong Kong Branch, together with their respective holding companies, affiliates, branches and subsidiaries (together, the "Deutsche Bank Group"), is a full service securities firm engaged in securities trading and brokerage activities as well as investment banking and financial advisory services. In the ordinary course of its trading and brokerage activities, members of the Deutsche Bank Group may hold position, for their own account or the accounts of customers, in equity, debt or other securities of members of the IHH Group and/or IHH's shareholders. In addition, members of the Deutsche Bank Group have provided, and may in future provide investment banking services to the IHH Group and/or IHH's shareholders, for which members of the Deutsche Bank Group have received or may receive compensation.

As at the LPD, members of the Deutsche Bank Group have extended credit facilities of SGD135.0 million to the IHH Group and the total amounts owing by the IHH Group to the Deutsche Bank Group under such or part of the term loan facility amounted to SGD37.4 million. It is expected that IHH will repay all outstanding amounts under the credit facilities with the proceeds from this offering and members of the Deutsche Bank Group will receive their portion of such repayment.

A member of the Deutsche Bank Group acted as the financial advisor to IHH Group on its recent acquisition of Acibadem. Following the completion of the acquisition on 24 January 2012, a member of the Deutsche Bank Group continues to advise the IHH Group and has undertaken the broker role for the mandatory tender offer on the minority shareholders in Acibadem.

DB is of the view that notwithstanding the above, they do not have a conflict of interest which prevents them from acting in their capacity as a Joint Global Coordinator, Joint Bookrunner and Joint Lead Manager for the Global Institutional Tranche.

#### 11.7.4 Declaration by Credit Suisse (Singapore) Limited

Credit Suisse AG, together with its affiliates, branches and subsidiaries (together, the "Credit Suisse Group"), is a full service securities firm engaged in securities trading and brokerage activities as well as investment banking and financial advisory services. In the ordinary course of its trading and brokerage activities, members of the Credit Suisse Group may hold position, for their own account or the accounts of customers, in equity, debt or other securities of members of the IHH Group and/or IHH's shareholders. In addition, members of the Credit Suisse Group have provided, and may in future provide investment banking services to the IHH Group and/or IHH's shareholders, for which members of the Credit Suisse Group have received or may receive compensation.

As at the LPD, a member of the Credit Suisse Group has extended a term loan facility of SGD29.9 million to the IHH Group and the total amounts owing by the IHH Group to the Credit Suisse Group under such term loan facility amounted to SGD18.0 million. It is expected that IHH will repay all outstanding amounts under the term loan facility with the proceeds from this offering and a member of the Credit Suisse Group will receive their portion of such repayment.

Credit Suisse (Singapore) Limited is of the view that notwithstanding the above, it does not have a conflict of interest which prevents it from acting in its capacity as a Joint Bookrunner and Joint Lead Manager for the Global Institutional Tranche and the Cornerstone Offering.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.7.5 Declaration by DBS Bank Ltd.

DBS Bank Ltd., its subsidiaries, associates and affiliates, as well as its holding company, DBS Group Holdings Ltd, its subsidiaries, associates and affiliates (collectively, the "DBS Group") are, and may in the future be, involved in a wide range of commercial banking, investment banking and other activities (including but not limited to investment management, asset management, corporate finance and advisory, and securities issuing, brokerage, trading and research) out of which conflicting interests or duties may arise. The DBS Group has engaged in, and may perform in the future, transactions and services for IHH and/or its affiliates, in addition to its roles as set out in this Prospectus. In addition, in the ordinary course of its commercial and investment banking activities, members of the DBS Group may at any time offer or provide services to or engage in any transaction (on its own account or otherwise) with IHH, its affiliates and/or any other persons, including but not limited to, holding long or short positions in securities issued by IHH and/or its affiliates, making investment recommendations and/or publishing independent research views in respect of such securities and trading or otherwise effecting transactions, for its own account or the accounts of its customers, in debt or equity securities or senior loans of IHH or any of its affiliates.

As at LPD, DBS Bank Ltd. has extended loan facilities of an aggregate principal amount of SGD614.1 million to the IHH Group and the total amounts owing by the IHH Group to DBS Bank Ltd. under such loan facilities amount to SGD480.0 million. Such loan facilities were granted to the IHH Group in the ordinary course of business and are on an arm's length basis, based on normal commercial terms. It is expected that IHH will repay to DBS Bank Ltd., a portion of the outstanding amounts under the loan facilities with the proceeds from this IPO.

DBS Bank Ltd. is of the view that notwithstanding the above, it does not have a conflict of interest which prevents it from acting in its capacity as Joint Lead Manager and Joint Bookrunner for the Global Institutional Tranche and as Singapore Issue Manager and Singapore Underwriter. The total outstanding amount owed by the IHH Group is also not material when compared to the DBS Group's audited consolidated total assets of SGD341 billion as at 31 December 2011.

#### 11.7.6 Declaration by Goldman Sachs (Singapore) Pte.

Goldman Sachs and members of the Goldman Sachs Group, Inc., ("Goldman Sachs Group") form a full service securities firm engaged, either directly or through its affiliates in various activities, including securities trading, investment banking and financial advisory, investment management, principal investment, hedging, financing and brokerage activities and financial planning and benefits counseling for both companies and individuals. In the ordinary course of these activities, members of the Goldman Sachs Group may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers and may at any time hold long and short positions in such securities and instruments. In addition, members of the Goldman Sachs Group have provided, and may in future provide investment banking services to the IHH Group and/or IHH's shareholders, for which members of the Goldman Sachs Group have received or may receive compensation. A member of the Goldman Sachs Group acted as the financial advisor to the sellers in connection with the IHH Group's recent acquisition of Acibadem.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

As at the LPD, a member of the Goldman Sachs Group has extended a term loan facility of SGD7.6 million to the IHH Group and the total amounts owing by the IHH Group to the Goldman Sachs Group under such term loan facility amounted to SGD4.6 million. It is expected that IHH will repay all outstanding amounts under the term loan facility with the proceeds from this offering and an affiliate of Goldman Sachs (Singapore) Pte. will receive their portion of such repayment.

Goldman Sachs has concluded that, in its opinion, it does not have a conflict of interest that prevents it from acting as Joint Bookrunner and Joint Lead Manager in relation to the Global Institutional Tranche of the Institutional Placement outside Malaysia.

#### 11.7.7 Declaration by Maybank Investment Bank Berhad

MIB, its subsidiaries and associated companies, as well as its holding company, Malayan Banking Berhad and the subsidiaries and associated companies of its holding company ("Maybank Group") form a diversified financial group and are engaged in a wide range of investment and commercial banking, brokerage, securities trading, asset and fund management and credit transaction services businesses. The Maybank Group has engaged and may in the future, engage in transactions with and perform services for IHH and/or its group of companies, in addition to the role undertaken in the Offering. In addition, in the ordinary course of business, any member of the Maybank Group may at any time offer or provide its services to or engage in any transaction (on its own account or otherwise) with any member of IHH and/or its group of companies, hold long or short positions, and may trade or otherwise effect transactions for its own account or the account of its other customers in debt or equity securities or senior loans of IHH and/or its group of companies. This is a result of the business of the Maybank Group generally acting independent of each other and accordingly, there may be situations where parts of the Maybank Group and/or its customers now have or in the future, may have interest or take actions that may conflict with the interest of IHH.

As at the LPD, IHH and/or its group of companies have credit facilities with the Maybank Group. The said credit facilities have been extended by the Maybank Group in its ordinary course of business in view of the Maybank Group's extensive participation in the Malaysian capital market and banking industry. Part of the proceeds to be raised from the Offering will be used to repay some or the entire drawndown portion of such credit facilities, subject to the terms of the credit facilities. Notwithstanding this, Maybank Group is of the opinion that the aforesaid lending relationship does not result in a conflict of interest situation in respect of its capacities in relation to the IPO.

Maybank Group also confirms that as at the LPD, it is not aware of any circumstance that exists or is likely to exist to give rise to a possible conflict of interest situation in its capacity as Joint Bookrunner for the MITI Tranche, Joint Underwriter for the Malaysia Public Offering and Singapore Underwriter for the Singapore Offering.

#### 11.7.8 Declaration by Nomura Securities Singapore Pte Ltd

Nomura and its affiliates (collectively, the "Nomura Group") are engaged in a wide range of financial services and businesses (including, without limitation, advisory services, asset and investment management, securities and derivatives trading, financing, investment banking and research). Each member of the Nomura Group provides such services and pursues such businesses for its own account and for the account of its respective clients.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

As with other global financial institutions, in the ordinary course of their businesses, the members of the Nomura Group and their respective clients may now or in the future have interests or take actions that conflict with the interests of IHH, which may include, among other things, holding long or short positions in debt, equity or other securities of IHH or IHH's affiliates. In order to address such potential conflicts of interest, the Nomura Group has procedures to identify when a conflict arises that could adversely affect the services that the Nomura Group provides to its clients. Based on such procedures, Nomura has not identified any conflict of interest as of the date hereof that would, in its opinion, affect or impair Nomura's services to IHH in its capacity as a Co-Lead Manager in the Global Institutional Tranche.

#### 11.7.9 Declaration by Oversea-Chinese Banking Corporation Limited

OCBC, its subsidiaries and associated companies (collectively the "OCBC Group") may, in the ordinary course of their businesses, extend credit facilities or engage in commercial banking, investment banking, private banking, securities trading, asset and funds management, research, and insurance with any member of the IHH Group, their respective affiliates and/or IHH's shareholders, in addition to the roles set out in this Prospectus.

In addition, in the ordinary course of its business, any member of the OCBC Group may at any time offer or provide services to or engage in any transactions (on its own account or otherwise) with any member of the IHH Group, their respective affiliates, IHH's shareholders, or any other entity or person. This includes but is not limited to, holding long or short positions in securities issued by any member of the IHH Group and their respective affiliates, and trading or otherwise effecting transactions, for its own account or the accounts of its customers, in debt or equity (or related derivative instruments) of any member of the IHH Group and their respective affiliates. This is a result of the businesses of OCBC Group generally acting independent of each other, and accordingly there may be situations where parts of the OCBC Group and/or its customers now have interests or may in the future, have interests or take actions that may conflict with the interests of the Company.

The OCBC Group has from time to time, extended credit facilities including term loans, bridging loans, trade and hedging facilities, to the IHH Group. OCBC is of the view that the above-mentioned extension of credit facilities does not result in a conflict of interest situation in respect of its capacity as set out in this Prospectus and the extension of credit facilities is in the ordinary course of the OCBC Group's business.

#### 11.7.10 Declaration by RHB Investment Bank Berhad

RHB investment Bank Berhad together with its affiliates, branches and subsidiaries (together, the "RHB Banking Group"), is a full service securities firm engaged in securities trading and brokerage activities as well as investment banking and financial advisory services. In the ordinary course of its trading and brokerage activities, members of the RHB Banking Group may hold position, for their own account or the accounts of customers, in equity, debt or other securities of members of the IHH Group and/or IHH's shareholders. In addition, members of the RHB Banking Group have provided, and may in future provide investment banking services to the IHH Group and/or IHH's shareholders, for which members of the RHB Banking Group have received or may receive compensation.

RHB Investment Bank Berhad is of the view that notwithstanding the above, it does not have a conflict of interest which prevents it from acting in its capacity as a Co-Lead Manager for the Global Institutional Tranche.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.7.11 Declaration by UBS AG, Singapore Branch

UBS AG and/or its subsidiaries, branches, affiliates and associates (the "UBS Group"), in its capacity as principal or agent, is and may be in the future, involved in a wide range of commercial banking and investment banking activities globally (including investment advisory, asset management, wealth management, research, securities issuance, trading (customer and proprietary) and brokerage) from which conflicting interests or duties may arise. The UBS Group has engaged, and may in the future engage, in transactions with, and has performed, and may in the future perform, services for members of the IHH Group, in addition to the role set out in this Prospectus.

In addition, in the ordinary course of its global investment banking and commercial banking activities, UBS and other members of the UBS Group may at any time offer or provide services to or engage in any transaction (on its own account or otherwise) with members of the IHH Group and/or any other persons, or hold long or short positions, and may trade or otherwise effect transactions, for its own account or the accounts of its customers, in debt or equity securities (or related derivative instruments) or senior loans of members of the IHH Group.

UBS is of the view that notwithstanding the above, it does not have a conflict of interest which prevents it from acting in its capacity as a Co-Lead Manager for the Global Institutional Tranche.

#### 11.7.12 Declaration by AFFIN Investment Bank Berhad

AFFIN confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.13 Declaration by Alliance Investment Bank Berhad

Alliance confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.14 Declaration by AmInvestment Bank Berhad

AIBB confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.15 Declaration by Bank Muamalat Malaysia Berhad

BMMB confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.16 Declaration by HwangDBS Investment Bank Berhad

HwangDBS confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.17 Declaration by Kenanga Investment Bank Berhad

KIBB confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.7.18 Declaration by MIDF Amanah Investment Bank Berhad

MIDF confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.19 Declaration by OSK Investment Bank Berhad

OSK confirms that there is no conflict of interest in its capacity as the Joint Underwriter in relation to the Malaysia Public Offering.

#### 11.7.20 Declaration by Phillip Securities Pte Ltd

Phillip Securities confirms that there is no conflict of interest in its capacity as the Singapore Underwriter in relation to the Singapore Offering.

#### 11.7.21 Declaration by United Overseas Bank Limited

UOB confirms that there is no conflict of interest in its capacity as the Singapore Underwriter in relation to the Singapore Offering.

#### 11.7.22 Declaration by KPMG

KPMG and KPMG, Akis Bagimsiz Denetim ve SMMM A.S. have confirmed that there is no conflict of interest in its capacity as the Auditors and Reporting Accountants of our Company.

KPMG LLP has confirmed that there is no conflict of interest in its capacity as the Auditors of Parkway Pantai Limited and Parkway Holdings Limited.

#### 11.7.23 Declaration by Kadir, Andri & Partners

Kadir, Andri & Partners has confirmed that there is no conflict of interest in its capacity as the Legal Adviser to our Company as to Malaysian law in relation to the IPO.

# 11.7.24 Declaration by Linklaters Singapore Pte. Ltd. (formerly Linklaters Allen & Gledhill Ptd Ltd)

Linklaters Singapore Pte. Ltd. (formerly Linklaters Allen & Gledhill Pte Ltd) has confirmed that there is no conflict of interest in its capacity as the Legal Adviser to our Company as to the United States and English laws in relation to the IPO.

#### 11.7.25 Declaration by Allen & Gledhill LLP

Allen & Gledhill LLP has confirmed that there is no conflict of interest in its capacity as the Legal Adviser to our Company as to Singapore law in relation to the IPO.

#### 11.7.26 Declaration by Akol Avukatlik Burosu

Akol Avukatlik Burosu has confirmed that there is no conflict of interest in its capacity as the Legal Adviser to our Company as to Turkish law in relation to the IPO.

#### 11.7.27 Declaration by King & Wood Mallesons

King & Wood Mallesons has confirmed that there is no conflict of interest in its capacity as the Legal Adviser to our Company as to PRC law in relation to the IPO.

#### 11. RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST (cont'd)

#### 11.7.28 Declaration by Talwar Thakore & Associates

Talwar Thakore & Associates has confirmed that there is no conflict of interest in its capacity as the Legal Adviser to our Company as to Indian law in relation to the IPO.

#### 11.7.29 Declaration by Frost & Sullivan (S) Pte Ltd

Frost & Sullivan (S) Pte Ltd has confirmed that there is no conflict of interest in its capacity as the Independent Market Researcher.

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#### 12. FINANCIAL INFORMATION

#### 12.1 Combined financial information

You should read the following selected historical combined financial information for the periods and as at the dates indicated in conjunction with Sections 12.2 and 13 of this Prospectus on Management's discussion and analysis of financial condition and results of operations and our historical combined financial statements and the accompanying notes respectively. Our financial statements are reported in Ringgit Malaysia and are prepared and presented in accordance with MFRS and IFRS. MFRS and IFRS reporting practices and accounting principles differ in certain respects from US GAAP.

The selected combined financial information as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 have been derived from our audited historical combined financial statements included in this Prospectus and should be read together with those financial statements and the notes thereto. Our historical financial results for any prior or interim periods are not necessarily indicative of results to be expected for a full fiscal year or for any future periods.

#### 12.1.1 Selected combined income statement information

|   |          | Audited           | Unaudited     | Audited        |           |
|---|----------|-------------------|---------------|----------------|-----------|
|   |          |                   |               |                | ths ended |
|   | Year     | ended 31 Dece     | 31 March      |                |           |
|   | 2009     | 2010              | 2011          | 2011           | 2012      |
|   | (RM      | 000 except for    | share and mar | gin informatio | n)        |
| Revenue   | 121,081  | 1,214,085         | 3,328,849     | 859,927        | 1,276,192 |
| Other operating income  | 2,983    | 21,812            | 159,768       | 48,864         | 18,955    |
| Inventories and consumables   | _        | (191,198)         | (680,242)     | (189,019)      | (252,332) |
| Purchased and contracted<br>services  | _        | (216,151)         | (398,590)     | (113,860)      | (131,182) |
| Depreciation and<br>impairment losses on<br>property, plant and<br>equipment                              | (9,244)  | (57,350)          | (165,751)     | (38,348)       | (74,367)  |
| Amortisation and impairment losses on   | (0,2)    | (0.)0007          | (100,101,7    | (00,0.0)       | (* 1,521) |
| intangible assets   | (34)     | (44,298)          | (54,989)      | (29,911)       | (14,650)  |
| Staff costs   | (52,622) | (372,440)         | (1,073,066)   | (266,890)      | (460,344) |
| Operating lease expenses  | (573)    | (72,514)          | (186,605)     | (44,650)       | (59,853)  |
| Operating expenses  | (22,052) | (225,618)         | (456,162)     | (90,327)       | (133,800) |
| Finance income  | 656      | 6,476             | 28,907        | 10,232         | 55,410    |
| Finance costs   | (3,526)  | (84,11 <b>1</b> ) | (106,420)     | (28,638)       | (47,404)  |
| Gain on remeasurement<br>of investment previously<br>accounted for as<br>associates and joint<br>ventures | _        | 530,120           |               | _              | _         |
| Share of profits of   |          | ,                 |               |                |           |
| associates (net of tax)   | 59,480   | 70,794            | 79,937        | 12,160         | 14,472    |
| Share of profits of joint ventures (net of tax)   | 4,447    | 34,039            | 13,909        | 2,742          | 3,407     |
| Profit before income tax  | 100,596  | 613,646           | 489,545       | 132,282        | 194,504   |
| Income tax expense  | (8,115)  | (38,892)          | (95,428)      | (26,737)       | (42,203)  |
| Profit for the year/period  | 92,481   | 574,754           | 394,117       | 105,545        | 152,301   |

### 12. FINANCIAL INFORMATION (cont'd)

|  | Audited |               |                 | Unaudited       | Audited          |
|--|---------|---------------|-----------------|-----------------|------------------|
|  | Year o  | ended 31 Dece | mber            | Three mon       |                  |
|  | 2009    | 2010          | 2011            | 2011            | 2012             |
|  |         |               | r share and mar |                 |                  |
| Due fit had a state of   |         |               |                 |                 |                  |
| Profit before income tax margin (%)  | 83.1    | 50.5          | 14.7            | 15.4            | 15.2             |
| Profit for the year/period margin (%)  | 76.4    | 47.3          | 11,8            | 12.3            | 11.9             |
| Profit attributable to:  |         |               |                 |                 |                  |
| Owners of our Company  | 83,201  | 554,424       | 379,903         | 101,875         | 1 <b>2</b> 3,839 |
| Non-controlling interest   | 9,280   | 20,330        | 14,214          | 3,670           | 28,462           |
| Profit for the year/period   | 92,481  | 574,754       | 394,117         | 105,545         | 152,301          |
| Other comprehensive income, net of tax   |         |               |                 |                 |                  |
| Foreign currency<br>translation differences<br>for foreign operations              |         | (54,566)      | 88,910          | 22, <b>7</b> 38 | 8,656            |
| Net change in fair value of<br>available-for-sale<br>financial assets              |         | _             | 22,641          | _               | 76,294           |
| Cumulative changes in fair value of cash flow hedges transferred to profit or loss | _       | 15,935        | _               | _               | _                |
| Share of other comprehensive income/(expense) of associates                        | 17,796  | (21,502)      | (108)           | 427             | (136)            |
|  | 17,796  | (60,133)      | 111,443         | 23,165          | 84,814           |
| Total comprehensive<br>income for the<br>year/period                               | 110,277 | 514,621       | 505,560         | 128,710         | 237,115          |
| Total comprehensive income attributable to:  |         |               |                 |                 |                  |
| Owners of our Company  | 100,997 | 486,515       | 501,434         | 128,807         | 190,915          |
| Non-controlling interests  | 9,280   | 28,106        | 4,126           | (97)            | 46,200           |
| Total comprehensive income for the   | 110,277 | 514,621       | 505,560         | 128,710         | 237,115          |
| year/period Earnings per Share (sen)   |         | ,             |                 |                 |                  |
| Basic <sup>(1)</sup>   | 1.51    | 10.08         | 6.91            | 1.85            | 2.00             |
| Diluted, based on<br>enlarged share capital<br>at Listing <sup>(2)</sup>           | 1.03    | 6.88          | 4.72            | 1.26            | 1.54             |
| Diluted, based on<br>MFRS/IFRS <sup>(3)</sup>                                      | 1.51    | 10.08         | 6.90            | 1,85            | 1.99             |

#### 12. FINANCIAL INFORMATION (cont'd)

#### Notes:

- (1) Based on 5,500.0 million Shares in issue for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 6,195.4 million Shares in issue for the three months ended 31 March 2012.
- (2) Based on the enlarged share capital at Listing of 8,057.1 million Shares, after taking into account the new Shares to be issued pursuant to the surrender of outstanding LTIP units which have been granted and vested before the Listing, the exercise of the Symphony Conversion (based on the maximum number of new Shares) and the Public Issue (referred as the "Enlarged Share Capital at Listing"). The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.
- (3) Based on the number of Shares used in the basic earnings per Share in note 1 above, adjusted for dilution effects of outstanding LTIP units and EPP options (where applicable) as calculated in accordance with MFRS 133 and IAS 33 "Earnings per share". Please refer to the Accountants' Report as set out in Section 13 of this Prospectus for further details.

#### 12.1.2 Selected combined balance sheet information

|                                    |                        | Audited    |            |                                   |
|------------------------------------|------------------------|------------|------------|-----------------------------------|
|                                    | Year ended 31 December |            |            | Three<br>months ended<br>31 March |
|                                    | 2009                   | 2010       | 2011       | 2012                              |
|                                    |                        | (RI        | И 000)     |                                   |
| Non-current assets                 |                        |            |            |                                   |
| Property, plant and equipment      | 155,816                | 4,136,786  | 4,726,753  | 6,290,970                         |
| Goodwill on consolidation          | 106,621                | 6,321,413  | 6,487,070  | 8,553,089                         |
| Intangible assets                  | 1,038                  | 1,768,611  | 1,618,598  | 3,032,753                         |
| Interest in associates             | 2,193,304              | 820,471    | 862,273    | 864,238                           |
| Interest in joint ventures         | 4,517                  | 5,642      | 28,009     | 31,302                            |
| Other financial assets             | -                      | 35,249     | 529,881    | 591,542                           |
| Other receivables                  | _                      | _          | -          | 42,313                            |
| Deferred tax assets                | _                      | 28,308     | 24,279     | 57,682                            |
|                                    | 2,461,296              | 13,116,480 | 14,276,863 | 19,463,889                        |
| Current assets                     |                        |            |            |                                   |
| Assets classified as held for sale | _                      | 7,840      | 1,463      | 1,463                             |
| Development property               |                        | 939,870    | 1,121,195  | <b>1</b> ,160,548                 |
| Inventories                        | _                      | 74,968     | 78,784     | 120,936                           |
| Trade and other receivables        | 4,389                  | 482,834    | 518,496    | 854,194                           |
| Tax recoverable                    | 1,993                  | 12,095     | 20,422     | 26,092                            |
| Other financial assets             | _                      | -          | 27,066     | 26,967                            |
| Derivative assets                  | -                      | _          | -          | 3,007                             |
| Cash and cash equivalents          | 42,843                 | 1,209,465  | 1,310,803  | 1,599,558                         |
|                                    | 49,225                 | 2,727,072  | 3,078,229  | 3,792,765                         |
| Total assets                       | 2,510,521              | 15,843,552 | 17,355,092 | 23,256,654                        |

### 12. FINANCIAL INFORMATION (cont'd)

|  |             |                            | Audited    |                                   |
|--|-------------|----------------------------|------------|-----------------------------------|
|  | Year e      | nded 31 Decem              | nber       | Three<br>months ended<br>31 March |
|  | 2009        | 2010                       | 2011       | 2012                              |
|  |             | (R                         | M 000)     |                                   |
| Non-current liabilities  |             |                            |            |                                   |
| Bank borrowings  | 97,525      | 6,535,608                  | 4,991,264  | 7,361,564                         |
| Employee benefits  | _           | 25,142                     | 15,544     | 19,085                            |
| Other payables   | 88 <b>1</b> | 22,102                     | 8,580      | 77,081                            |
| Deferred tax liabilities   | 17,506      | 456,749                    | 446,127    | 801,248                           |
| Derivative liabilities   | _           | 15,820                     |            | _                                 |
|  | 115,912     | 7,055,421                  | 5,461,515  | 8,258,978                         |
|  |             |                            |            |                                   |
| Current liabilities  |             |                            |            |                                   |
| Bank overdrafts  | -           | 10,549                     | 584        | 9,433                             |
| Trade and other payables   | 54,379      | 5,257,408                  | 1,576,158  | 2,168,497                         |
| Bank borrowings  | 14,224      | 164,971                    | 46,500     | 268,047                           |
| Derivative liabilities   | -           | 6,041                      | 1,252      | 6,369                             |
| Employee benefits  | 943         | 42,485                     | 41,935     | 20,865                            |
| Tax payable  | 2,530       | 110,737                    | 118,703    | 148,372                           |
|  | 72,076      | 5,592,191                  | 1,785,132  | 2,621,583                         |
| Total liabilities  | 187,988     | 12,647,612                 | 7,246,647  | 10,880,561                        |
| Equity   |             |                            |            |                                   |
| Equity and reserves attributable to owners of our Company          | 2,313,343   | 2,936,394                  | 9,861,827  | 11,539,936                        |
| Non-controlling interests  | 9,190       | 259,546                    | 246,618    | 836,157                           |
| Total equity   | 2,322,533   | 3,195,940                  | 10,108,445 | 12,376,093                        |
| Total equity and liabilities                                       | 2,510,521   | 15,843,552                 | 17,355,092 | 23,256,654                        |
| Net assets <sup>(1)</sup>  | 2,313,343   | 2,936,394                  | 9,861,827  | 1 <b>1</b> ,539,936               |
| Net tangible assets/(liabilities)(2)                               | 2,205,684   | (5,153,630) <sup>(3)</sup> | 1,756,159  | (45,906) <sup>(3)</sup>           |
| Net assets per Share <sup>(4)</sup> (RM)                           | 0.42        | 0.53                       | 1.79       | 1.86                              |
| Net tangible assets/(liabilities)<br>per Share <sup>(4)</sup> (RM) | 0.40        | (0.94)                     | 0.32       | (0.01)                            |

#### Notes:

<sup>(1)</sup> Being NA attributable to ordinary shareholders (excluding non-controlling interests).

<sup>(2)</sup> Net tangible assets are computed as NA less goodwill on consolidation and intangible assets.

### 12. FINANCIAL INFORMATION (cont'd)

#### Notes (cont'd):

- (3) Based on the combined balance sheet as at 31 December 2010, our Group was in a net tangible liabilities position, which is illustrated as RM5,153.6 million. This is derived after deducting goodwill on consolidation of RM6,321.4 million and intangible assets of RM1,768.6 million from the total shareholders' funds of RM2,936.4 million. As at 31 March 2012, our Group was in a net tangible liabilities position, which is illustrated as RM45.9 million. This is derived after deducting goodwill on consolidation of RM8,553.1 million and intangible assets of RM3,032.8 million from the total shareholders' funds of RM11,539.9 million. Goodwill on consolidation and intangible assets represent a substantial portion of our assets due largely to past mergers and acquisitions. In any event, our Group expects to return to a net tangible assets position upon completion of the Listing.
- (4) Based on 5,500.0 million Shares in issue for the years ended 31 December 2009, 2010 and 2011 and 6,195.4 million Shares in issue for the three months ended 31 March 2012.

#### 12.1.3 Selected combined statement of cash flows information

|  | Audited  |              |                             | Unaudited | Audited     |
|--|----------|--------------|-----------------------------|-----------|-------------|
|  | Year     | ended 31 Dec | Three months ended 31 March |           |             |
|  | 2009     | 2010         | 2011<br>(RM 000)            | 2011      | 2012        |
| Net cash generated from operating activities                       | 35,314   | 398,764      | 887,111                     | 240,021   | 394,087     |
| Net cash used in<br>investing activities                           | (14,816) | (5,960,179)  | (1,285,719)                 | (578,721) | (1,062,906) |
| Net cash generated from financing activities                       | 2,720    | 6,924,752    | 423,645                     | 44,167    | 910,946     |
| Net increase/<br>(decrease) in cash<br>and cash equivalents        | 23,218   | 1,363,337    | 25,037                      | (294,533) | 242,127     |
| Cash and cash<br>equivalents at<br>beginning of the<br>year/period | 18,443   | 41,661       | 1,158,109                   | 1,158,109 | 1,251,485   |
| Effect of exchange rate fluctuations on cash held                  | _        | (246,889)    | 68,339                      | (3,359)   | (24,007)    |
| Cash and cash<br>equivalents at end of<br>the year/period          | 41,661   | 1,158,109    | 1,251,485                   | 860,217   | 1,469,605   |

### 12. FINANCIAL INFORMATION (cont'd)

### 12.1.4 Selected Non-IFRS financial information

#### 12.1.4.1 EBITDA reconciliation

|   | Unaudited              |         |              |                             |        |  |  |
|---|------------------------|---------|--------------|-----------------------------|--------|--|--|
|   | Year ended 31 December |         |              | Three months ended 31 March |        |  |  |
|   | 2009                   | 2010    | 2011         | 2011                        | 2012   |  |  |
|   |                        |         | (RM million) |                             |        |  |  |
| Net profit for the<br>year/period   | 92.5                   | 574.8   | 394.1        | 105.5                       | 152.3  |  |  |
| Income tax  | 8.1                    | 38.8    | 95.4         | 26.7                        | 42.2   |  |  |
| Profit before income tax  | 100.6                  | 613.6   | 489.5        | 132.2                       | 194.5  |  |  |
| Depreciation on property, plant and equipment   | 9.2                    | 57.4    | 165.8        | 38.3                        | 74.4   |  |  |
| Amortisation on intangible assets   | -                      | 39.4    | 55.0         | 29.9                        | 14.7   |  |  |
| Other exchange (gain)/loss  | -                      | 4.8     | (95.5)       | (33.8)                      | 3.8    |  |  |
| Finance income  | (0.7)                  | (6.5)   | (28.9)       | (10.2)                      | (55.4) |  |  |
| Finance costs   | 3.5                    | 84.1    | 106.4        | 28 6                        | 47.4   |  |  |
| Share of profits of associates (net of tax)   | (59.5)                 | (70.8)  | (79.9)       | (12.2)                      | (14.5) |  |  |
| Share of profits of joint ventures (net of tax)   | (4.4)                  | (34.0)  | (13.9)       | (2.7)                       | (3.4)  |  |  |
| Impairment loss on:   |                        |         |              |                             |        |  |  |
| Intangible and other financial assets   | -                      | 4.9     | 2.4          | -                           | -      |  |  |
| Deposits paid to non-<br>controlling shareholders   | -                      | 65.1    | -            | -                           |        |  |  |
| Write off of property, plant<br>and equipment   | -                      | _       | 19.4         | be-                         | 0.1    |  |  |
| (Gain)/loss on disposal of<br>property, plant and<br>equipment  |                        | (0.4)   | 0.2          | (0.4)                       | 0.2    |  |  |
| Gain on remeasurement of<br>investment previously<br>accounted for as<br>associates and joint<br>ventures | _                      | (530.1) | -            | _                           |        |  |  |
| Fair value loss on contingent consideration payable   | _                      | -       |              | _                           | 10.8   |  |  |
| Professional and consultancy fees incurred for:   |                        |         |              |                             |        |  |  |
| Internal restructuring  | -                      | _       | 9.1          | 1.9                         | _      |  |  |
| Acquisitions  | _                      | 27.9    | 35.1         | _                           | 6.3    |  |  |
| EBITDA  | 48.7                   | 255,4   | 664.7        | 171.6                       | 278.9  |  |  |
| Real estate rental expenses   | 0.5                    | 56.8    | 182.8        | 43.7                        | 58.0   |  |  |
| EBITDAR   | 49,2                   | 312.2   | 847.5        | 215.3                       | 336.9  |  |  |
| EBITDA margin (%)   | 40.2                   | 21.0    | 20.0         | 20.0                        | 21.9   |  |  |
| EBITDAR margin (%)  | 40.6                   | 25.7    | 25,5         | 25.0                        | 26.4   |  |  |

#### 12. FINANCIAL INFORMATION (cont'd)

#### Note:

(1) EBITDA and EBITDAR are not calculations required by or presented in accordance with MFRS and IFRS. EBITDA and EBITDAR presented in this document is a supplemental measure of our operating performance and liquidity, and should not be considered as an alternative to net profit as an indicator of our operating performance or as an alternative to operating cash flows as a measure of our liquidity. Moreover, you should be aware that EBITDA and EBITDAR measures presented in this Prospectus may not be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. Therefore, the table above provides you with further information to reconcile EBITDA and EBITDAR to net profit, which we believe is the most directly comparable MFRS and IFRS financial measure.

EBITDA margin and EBITDAR margin are not calculations required by or presented in accordance with MFRS and IFRS. EBITDA margin and EBITDAR margin are calculated by dividing each of EBITDA and EBITDAR by revenue.

## 12.1.4.2 Joint ventures in Apollo Gleneagles, Apollo PET and ten Shenton Family Medical Clinics partnerships

|  | Year ended 31<br>December<br>2011 |
|--|-----------------------------------|
|  | (RM million)                      |
| Share of profits of joint ventures (net of tax) <sup>(1)</sup> | 13.9                              |
| Income tax expense   | 0.1                               |
| Profit before income tax                                       | 14.0                              |
| Finance income   | (0.3)                             |
| Finance costs  | 5.3                               |
| Depreciation and amortisation                                  | 5.2                               |
| EBITDA <sup>(2)</sup>  | 24.2                              |
| Real estate rental expenses                                    | 0.7                               |
| EBITDAR  | 24.9                              |
| Revenue <sup>(3)</sup>   | 78.3                              |
| Debt <sup>(4)</sup>  | 37.2                              |
| Cash <sup>(5)</sup>  | 4.2                               |

#### Notes:

- (1) Represents our share of profits (net of tax) of our joint ventures in Apollo Gleneagles, Apollo PET and ten Shenton Family Medical Clinics partnerships, on an aggregate basis accounted for using the equity method of accounting. Under equity accounting, our Group recognises our 50.0% equity interest in these joint ventures' profit after tax and minority interests.
- (2) Represents 50.0% of the pro forma EBITDA and EBITDAR of our joint ventures on an aggregate basis. Pro forma EBITDA and EBITDAR are not calculations required by or presented in accordance with MFRS and IFRS. Furthermore, we have not presented other measures of operating performance or liquidity for these entities on a standalone basis in this Prospectus. Therefore, these EBITDA and EBITDAR amounts should not be considered as an alternative to operating cash flows of our Group presented elsewhere in this Prospectus as a measure of our liquidity
- (3) Represents 50.0% of the revenue of our joint ventures on an aggregate basis. Includes inpatient and outpatient revenue, net of discounts and subsidies.
- (4) Represents 50.0% of the indebtedness of our joint ventures on an aggregate basis. Includes bank borrowings, finance leases and overdrafts.
- (5) Represents 50.0% of the cash balances of our joint ventures on an aggregate basis.

#### 12. FINANCIAL INFORMATION (cont'd)

#### 12.2 Management's discussion and analysis of financial condition and results of operations

In the following section we discuss the historical combined financial statements of our Group for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012, which appear elsewhere in this Prospectus. The audited annual historical combined financial statements discussed below do not reflect the consolidation of Acibadem Holding, which was acquired by our Company on 24 January 2012. The interim historical combined financial statements for the three months ended 31 March 2011 discussed below are unaudited and do not reflect the consolidation of Acibadem Holding. The audited interim historical combined financial statements for the three months ended 31 March 2012 discussed below reflect the consolidation of Acibadem Holding from 1 February 2012.

This discussion and analysis contains forward-looking statements that reflect our current views with respect to future events and our financial performance. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of a number of factors, including those set out under Risk Factors and Forward-Looking Statements in Section 5 and page xiii of this Prospectus respectively. We have prepared our combined financial statements in accordance with MFRS and IFRS, which may differ in certain significant respects from generally accepted accounting principles in other countries, including the United States.

#### 12.2.1 Overview

We will be one of the largest listed private healthcare providers in the world based on market capitalisation upon Listing. We focus on markets in Asia and in the CEEMENA region, which we believe are highly attractive growth markets. We operate an integrated healthcare business and related services which have leading market positions in our home markets of Singapore, Malaysia and Turkey, and we also have healthcare operations and investments in the PRC, India, Hong Kong, Vietnam, Macedonia and Brunei. Our global healthcare network operates over 4,900 licensed beds in 30 hospitals with one additional hospital in Turkey, the acquisition of which is pending completion, as well as medical centres, clinics and ancillary healthcare businesses across eight countries. In addition, we have over 3,300 new beds in the pipeline to be delivered through new hospital developments and expansion of our existing facilities over the next five years, which includes two potential hospital development projects in Turkey, which are under discussion as at the LPD (please refer to Section 8.2.6 of this Prospectus for further details). These new beds in the pipeline also include approximately 760 new beds in those facilities which we will expect to manage through HMAs, over the next five years. As at 31 March 2012, we employed more than 24,000 people worldwide. Our core businesses are operated through our key subsidiaries, namely PPL, Acibadem Holding and IMU Health. We believe our businesses provide us with the ability to successfully position and grow our assets in attractive markets, execute our operating plan and strengthen our operations and financial performance.

# 12. FINANCIAL INFORMATION (cont'd)

# (i) Parkway Pantai

PPL is one of Asia's largest private healthcare providers and operates in six countries across Singapore, Malaysia, the PRC and Hong Kong, India, Vietnam and Brunei. PPL has integrated operations across the healthcare value chain; it has a network of 16 hospitals with more than 3,000 beds, over 60 medical centres and clinics, and ancillary healthcare businesses. PPL divides its business operations into three geographic categories, namely Singapore, Malaysia and International.

In Singapore, PPL is the largest private healthcare provider with a market share of approximately 43.9% as at 31 December 2011 in terms of the number of licensed beds, according to Frost & Sullivan. PPL operates Mount Elizabeth Hospital, located in the centre of the Orchard shopping and tourism district, which is the largest private hospital in Singapore in terms of the number of operational beds; Gleneagles Hospital, located in one of Singapore's most exclusive residential neighbourhoods; and Parkway East Hospital, which is the only private hospital on the eastern side of the island. These hospitals are multi-specialty hospitals and their facilities have been regularly upgraded and renovated to maintain their high standards. In addition, PPL is building Mount Elizabeth Novena, a high-end, state-of-the-art tertiary hospital with the capacity to operate up to 333 beds, which is expected to commence operations by July 2012.

In Malaysia, PPL is the second largest private healthcare provider with a market share of approximately 15.1% as at 31 December 2010 in terms of the number of licensed beds, according to Frost & Sullivan. It owns and operates nine "Pantai" Hospitals and two "Gleneagles" Hospitals across Peninsular Malaysia. Over 760 specialists and doctors were credentialed by PPL to admit patients to its hospitals in Malaysia. Two of the hospitals are JCI accredited and seven are accredited by the MSQH (including three hospitals which accreditations have expired and are pending re-accreditation survey results as at the LPD). PPL houses CoEs and advanced clinical programmes within its Malaysia hospitals that provide specialised equipment and services to the doctors who practise there. PPL also operates Pantai Premier Pathology, Pantai Integrated Rehab and one ambulatory care centre in Malaysia. PPL is currently developing three more hospitals in Malaysia which are expected to commence operations by 2015 and undertaking expansion projects in four of its existing hospitals. For the year ended 31 December 2011, approximately 4.0% of the revenue from PPL's Malaysia operations was derived from medical travellers, approximately 90.0% of whom were from Indonesia.

PPL also has a presence in the PRC, India, Hong Kong, Vietnam and Brunei, with operations across the major healthcare sectors: hospitals, medical centres, clinics and ancillary healthcare businesses. PPL's international growth strategy is to identify latent demand in attractive markets and address that demand with a strategy tailored to each market's demographics and industry and regulatory landscape.

# 12. FINANCIAL INFORMATION (cont'd)

#### (ii) Acibadem

Acibadem is the largest private healthcare provider in Turkey in terms of number of non-SGK and partial-SGK beds, according to Frost & Sullivan. It has been one of the leading private healthcare providers of high-quality diagnostic and treatment services for Turkish and international patients since 1991. Acibadem's integrated healthcare network in Turkey and Macedonia as at the LPD spanned 14 hospitals (with one other hospital in Istanbul, Jinemed Hospital, the acquisition of which is pending completion) with more than 1,800 licensed and operational beds (which exclude the 23 licensed and/or operational beds in Jinemed Hospital), a majority of which were in private, single-bed patient suites. Of Acibadem's 14 hospitals, eight hospitals are in Istanbul (one of which, Aile Hospital Goztepe, was operational until April 2012 and is currently undertaking structural reinforcement of the hospital building, which is leased) and five hospitals are in other large population centres across Turkey. Acibadem employed over 1,800 doctors across 40 specialty areas, of whom approximately 1,300 are specialist doctors, and more than 350 were professors or associate professors as at the LPD. Most of these professors teach at Acibadem University, an institution owned and operated by Acibadem Health and Education Foundation, which is outside the Group. Acibadem hospitals are equipped with state-of-the-art medical technology, such as robotic surgery, intraoperative radiotherapy and digital tomosynthesis mammography.

Acibadem has substantially benefited from recent growth in medical travel across the CEEMENA region. Its International Patient Centre located in Istanbul, Turkey, provides a wide range of intermediary services for foreign patients visiting Acibadem's facilities. Acibadem has over 40 multi-lingual patient specialists and has partnerships and special agreements with foreign governments and institutions in the surrounding and neighbouring region.

In addition, as at the LPD, Acibadem operated nine outpatient clinics (with one other outpatient clinic in Istanbul, Jinemed Medical Centre, the acquisition for which is pending completion) which provide an array of primary care services such as emergency care and other specialty services to their local communities. Acibadem believes that the outpatient clinics serve as active feeders of patients into its healthcare network. Acibadem Holding's integrated business network includes stand-alone ancillary healthcare businesses, such as Acibadem Mobil, APlus and Acibadem Proje, as well as laboratory services, such as Acibadem Labmed.

### (iii) International Medical University and Pantai College

Through IMU Health, we own and operate IMU, a private university that offers a total of 18 academic programmes as at the LPD, including medical, dental, pharmacy, nursing, health sciences and complementary medicine programmes. It is Malaysia's first private healthcare university offering both local and foreign academic programmes. IMU has a unique educational model. It partners with foreign universities which accept credits earned by students at IMU following a curriculum developed by IMU (instead of adopting the curricula of its partner universities). As at the LPD, IMU has 37 international renowned or established partner universities, which we believe is the largest network of partner universities in Asia. IMU has trained about 7,000 students since it was founded in 1992 and had an enrolment of 2,963 students as at 31 December 2011. As at 31 March 2012, 3,179 students were enrolled at IMU.

# 12. FINANCIAL INFORMATION (cont'd)

IMU Health will focus on our education business in Malaysia for our Group. On 3 April 2012, IMU Health and Pantai Resources entered into a conditional share sale agreement for the acquisition of the entire equity interest in Pantai Education, which trains nurses for PPL's hospitals in Malaysia, from PPL as part of an internal restructuring process. As at the LPD, more than 50.0% of the graduates from Pantai College, which was established in 1993 by Pantai Education to train nurses for PPL's hospitals in Malaysia, have been employed by PPL's hospitals or medical centres and clinics and the rest are employed by other private hospitals or MOH Malaysia hospitals.

### 12.2.2 Recent developments

# 12.2.2.1 Mandatory Tender Offer for Acibadem

On 24 January 2012, our Company completed the acquisition of an indirect 60.0% equity interest in Acibadem Holding in exchange for cash and shares for a total purchase consideration of approximately USD825.72 million, satisfied by cash payment of approximately USD275.24 million and issuance of our Shares valued at approximately USD550.48 million, which is subject to adjustments as described in Section 15.6(ii) of this Prospectus. On completion of this acquisition, Acibadem Holding held, through its whollyowned subsidiary, Almond (Turkey), a 92.0% equity interest in Acibadem as well as a 100.0% equity interest in Acibadem Proje and a 100.0% equity interest in APlus. Acibadem is a listed company on the ISE and is registered with the CMB. Under the rules of the CMB, our indirect acquisition of a majority stake in Acibadem through the acquisition of 60.0% equity interest in Acibadem Holding (which then owned 92.0% equity interest in Acibadem through its wholly-owned subsidiary, Almond (Turkey)), resulted in a mandatory tender offer requirement for the remaining 8.0% equity interest in Acibadem being triggered. The mandatory tender offer was launched by Almond (Turkey) on 27 March 2012 and was open for 10 business days, concluding on 9 April 2012. Upon completion of the mandatory tender offer, Almond (Turkey) held a 97.3% equity interest in Acibadem. The Board of Directors of Acibadem has resolved to delist Acibadem from the ISE and applied to the CMB and ISE for voluntary delisting, which is conditional upon the approval of the general assembly of shareholders of Acibadem as well as the approval of relevant regulators. In addition, other restructuring alternatives may be considered, such as a merger of Acibadem Holding, Almond (Turkey) and Acibadem under a single legal entity in order to streamline the Acibadem Group structure and management. No firm decision regarding the merger of the above companies has been taken as of the date of this Prospectus.

#### 12.2.2.2 Mount Elizabeth Novena Hospital

PPL has received temporary occupation permits for Mount Elizabeth Novena Hospital and the medical suites located therein on 23 April 2012 and expects the hospital to commence operations by July 2012. As a result, we expect the following accounting consequences:

#### (i) Sales of medical suites

In accordance with MFRS and IFRS, the total contracted amounts for the sales of medical suites will be recognised as revenue in our combined statement of comprehensive income once the risk of ownership of the medical suites is transferred from us to the purchasers, which will occur when the medical suites receive their temporary occupation permits.

# 12. FINANCIAL INFORMATION (cont'd)

The costs of construction and development of the medical suites, which had been capitalised during the period of construction, will be allocated between medical suites which have been sold and those which are held by the Group for rental. The capitalised costs related to medical suites which have been sold will be expensed in our combined statement of comprehensive income when the medical suites receive their temporary occupation permits. The capitalised costs related to medical suites held by the Group for rental will be recorded as investment properties in our combined statement of financial position when the medical suites receive their temporary occupation permits.

Our expected total proceeds from sales of medical suites is approximately SGD493.0 million (RM1,217.7 million). Purchasers of the medical suites are required to pay in stages upon the achievement of agreed milestones. Contractually, 90.0% of the purchase amount is due by the time the hospital receives its temporary occupation permit. The remaining 10.0% will be due 12 months after receipt of the temporary occupation permit. As at 31 March 2012, progress billing in respect of the sales of medical suites at Mount Elizabeth Novena Hospital was SGD290.2 million (RM708.0 million, translated based on the closing exchange rate of SGD1.00: RM2.4397 as at 31 March 2012), which represents billing pursuant to the agreed milestones as at such date.

# (ii) Hospital building

Once the hospital commences operations, costs that had been recorded as construction-in-progress will be reflected as hospital land and buildings in our combined statement of financial position.

Once the hospital commences operations, construction and finance costs that had already been capitalised as part of the cost of the new hospital building will be depreciated over the useful life of the hospital building.

On account of the foregoing, we expect our financial condition and results of operations to vary upon the commencement of operations of Mount Elizabeth Novena Hospital as well as the receipt of the temporary occupation permits for the medical suites located there.

#### 12.2.3 Basis of presentation

The presentation of the historical combined financial statements of our Group reflects the various acquisition and reorganisation transactions that we have undertaken during the periods under discussion. Specifically:

- (i) In the year ended 31 December 2009, we owned 67.5% of IMU Health and consolidated its results. In addition, we equity accounted for 23.8% of Parkway and 69.5% of Pantai Irama, both of which were owned by Khazanah.
- (ii) In the year ended 31 December 2010, we owned:
  - (a) 67.5% of IMU Health from 1 January 2010 until August 2010, following which our ownership increased to 87.5% in September 2010. In November 2010, we increased our ownership to 100.0%. We consolidated IMU Health's results for the entire year;

# 12. FINANCIAL INFORMATION (cont'd)

(b) 23.8% of Parkway from 1 January 2010 until August 2010 during which period we equity accounted for this interest. Beginning in September 2010, our ownership of Parkway increased to 94.8% and we consolidated its results. In December 2010, our ownership of Parkway increased to 100.0%; and

- (c) 69.5% of Pantai Irama from 1 January 2010 until August 2010, during which we equity accounted for this interest as a joint venture in our combined financial statements as Pantai Irama is jointly-controlled by Khazanah and Parkway by virtue of a contractual agreement entered into by both parties, and required unanimous consent for strategic financial and operating decisions. Beginning in September 2010, our ownership of Pantai Irama increased to 97.9% and we consolidated its results. In December 2010, our ownership of Pantai Irama increased to 100.0%.
- (iii) In the three months ended 31 March 2011, we owned:
  - (a) 100.0% of IMU Health;
  - (b) 100.0% of Parkway; and
  - (c) 100.0% of Pantai Irama,

and we consolidated the results of all three subsidiaries fully.

- (iv) In the year ended 31 December 2011, we owned:
  - (a) 100.0% of IMU Health;
  - (b) 100.0% of Parkway; and
  - (c) 100.0% of Pantai Irama,

and we consolidated the results of all three subsidiaries fully.

On 28 April 2011, we transferred our shareholdings in Parkway and Pantai Irama to PPL, of which we owned 100.0%.

- (v) In the three months ended 31 March 2012, we owned:
  - (a) 100.0% of IMU Heaith;
  - (b) 100.0% of PPL; and
  - (c) 56.2% effective interest in Acibadem Holding from 24 January 2012 onwards,

and we consolidated the results of IMU Health and PPL fully for the period and the results of Acibadem Holding from 1 February 2012.

From 1 February 2012, 3.8% effective interest in Acibadem Holding was held by Symphony, which will be swapped for new Shares in our Company at Listing. As at the LPD, Symphony's effective interest is 3.7%.

# 12. FINANCIAL INFORMATION (cont'd)

Since the parts of our business that are reflected in our historical combined financial statements have changed from period to period, these financial statements are not comparable to one another and are not indicators of our financial performance as a combined business in future periods.

Our statutory audited consolidated financial statements have historically been prepared in accordance with FRSM. We are presenting historical combined financial statements in accordance with MFRS, which is equivalent to IFRS, for the first time in connection with this Global Offering; however, we will continue publishing our statutory audited consolidated financial statements in FRSM for the year ended 31 December 2011. There will be differences between the MFRS and IFRS amounts presented in this Prospectus and the FRSM amounts that will be presented in our statutory audited consolidated financial statements. Significant differences can be expected in terms of our treatment of the acquisition of additional equity stakes in Parkway, Pantai Irama and 1MU Health in 2010 that will result in the carrying amount of goodwill in our historical combined financial statements for the year ended 31 December 2011 to be higher than the statutory audited consolidated financial statements by approximately RM71.1 million. Similarly, the retained earnings of our historical combined financial statements for the year ended 31 December 2011 is higher than the statutory audited consolidated financial statements for the year ended 31 December 2011 by approximately RM84.8 million.

The following table shows the reconciliation of the carrying amount of goodwill between FRSM and MFRS/IFRS as at 31 December 2011.

|  | As at 31<br>December<br>2011 |
|--|------------------------------|
|  | (RM million)                 |
| Goodwill per statutory audited consolidated financial statements (under FRSM)  | 6,416.0                      |
| Add/(Less):  |                              |
| Application of MFRS/IFRS 3, Business Combination   |                              |
| <ul> <li>remeasurement gain of investments previously accounted for as<br/>associate and joint venture, i.e. Parkway and Pantai Irama</li> </ul>     | 530.1                        |
| - acquisition related cost recognised as expense   | (26.1)                       |
| <ul> <li>acquisitions of non-controlling interests<sup>(1)</sup> treated as transactions with<br/>owners and no goodwill to be recognised</li> </ul> | (432.9)                      |
| Total difference   | 71.1                         |
| Goodwill per historical combined financial statements (under MFRS/IFRS)  | 6,487.1                      |

# 12. FINANCIAL INFORMATION (cont'd)

The following table shows the reconciliation of the retained earnings between FRSM and MFRS/IFRS as at 31 December 2011.

|  | As at 31<br>December<br>2011 |
|--|------------------------------|
|  | (RM million)                 |
| Retained earnings per statutory audited consolidated financial statements (under FRSM)   | 300.2                        |
| Add/(Less):  |                              |
| Application of MFRS/IFRS 3, Business Combination:  |                              |
| <ul> <li>remeasurement gain of investments previously accounted for as<br/>associate and joint venture, i.e. Parkway and Pantai Irama</li> </ul>   | 530.1                        |
| - acquisition related cost recognised as expense   | (26.1)                       |
| - recognised in income statement   | 504.0                        |
| <ul> <li>acquisitions of non-controlling interests<sup>(1)</sup> where excess of<br/>consideration paid over the carrying amount of non-controlling<br/>interests is recognised directly in retained earnings</li> </ul> | (432.9)                      |
| - recognised in retained earnings  | 71.1                         |
| Retained earnings of Parkway, Pantai Irama and IMU Health attributable to<br>Khazanah before the formation of IHH  | 13.7                         |
| Total difference   | 84.8                         |
| Retained earnings per historical combined financial statements (under MFRS/IFRS)   | 385.0                        |

# Note:

(1) Primarily comprises acquisitions of non-controlling interests of 32.5% in IMU Health, 5.2% in Parkway and 2.1% in Pantai Irama during the financial year ended 31 December 2010. Please refer to Section 12.2.3(ii) of this Prospectus for further details.

For the year ending 31 December 2012, we will adopt MFRS and IFRS as the basis of our statutory audited consolidated financial statements. Please refer to Section 5.1.1(vi) of this Prospectus on Risks related to our business - The financial information presented in the historical combined financial statements prepared for inclusion in this Prospectus will not be the same as compared to the audited consolidated financial statements prepared by our Company after our Listing for statutory purposes.

# 12. FINANCIAL INFORMATION (cont'd)

# 12.2.4 Factors affecting our results of operations

Our financial condition and results of operations have been and will continue to be affected by a number of events and actions, some of which are beyond our control. However, there are some specific items that we believe have affected our results of operations and, in some cases, will continue to affect our results on a consolidated level and at our individual facilities. In this section, we discuss several factors that we believe have, or could have, an impact on these results. Please refer to Section 5 of this Prospectus on Risks Factors.

# (i) Acquisitions

In the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, we undertook a series of acquisitions, which were the main reasons for the increase in our revenue, tangible and intangible assets and, in particular, goodwill on consolidation and the overall growth of our business.

# (a) Parkway and Pantai Irama

The acquisition of Parkway in August 2010 resulted in Parkway subsequently being delisted from the SGX-ST on 24 November 2010. As part of the acquisition, SGD750.0 million (RM1,852.5 million) of indebtedness of Parkway and RM605.0 million of indebtedness of Pantai Irama was assumed by our Group. The acquisition of Parkway and Pantai Irama was financed with a combination of external borrowings, equity consideration and cash on hand.

During 2011, we underwent an internal restructuring that resulted in, among other things, the creation of PPL to hold 100.0% of each of Parkway and Pantai Irama.

### (b) Acibadem Holding

On 24 January 2012, our Company completed the acquisition of an indirect 60.0% equity interest in Acibadem Holding in exchange for cash and shares for a total purchase consideration of approximately USD825.72 million, satisfied by cash payment of approximately USD275.24 million and issuance of our Shares valued at approximately USD550.48 million, which is subject to adjustments as described in Section 15.6(ii) of this Prospectus. At the time of this acquisition, Acibadem Holding held, through its wholly-owned subsidiary, Almond (Turkey), a 92.0% equity interest (which was later increased to 97.3% following the completion of the mandatory tender offer on 9 April 2012) in Acibadem as well as a 100.0% equity interest in Acibadem Proje and a 100.0% equity interest in APlus. In addition, Acibadem Holding and its subsidiaries had TL1,061.9 million (RM1,746.8 million, translated based on the closing exchange rate of TL1.00: RM1.6450 as at 31 December 2011) and TL987,5 million (RM1,692.6 million, translated based on the closing exchange rate of TL1.00 : RM1.7141 as at 31 March 2012) of indebtedness outstanding as at 31 December 2011 and 31 March 2012, respectively. There was no material difference in Acibadem Holding's indebtedness from that date until the date of the acquisition. The acquisition of Acibadem Holding was settled with a combination of cash, which was funded by external borrowings, and equity consideration.

# 12. FINANCIAL INFORMATION (cont'd)

Acibadem Holding normally takes on indebtedness to fund capital expenditures, such as the acquisition of new hospitals and equipment in addition to the replacement of existing medical equipment and expansion of existing hospitals, and we expect to continue to do the same going forward in order to fund Acibadem Holding's expansion and new hospital projects. As the new hospitals ramp up and gain economies of scale, over time the debt levels as a multiple of EBITDA are expected to decrease. Post Listing, the indebtedness level at our Group is expected to become lower as the majority of the proceeds will be utilised to pare down the debts at our Company and PPL. While we may choose to keep incurring debt at certain individual subsidiaries (such as Acibadem Holding), we believe that the overall low gearing ratio of our Group, which was 0.62 for the three months ended 31 March 2012 and the availability of debt capacity at our Group level decreases the risk associated with higher levels of total borrowings relative to total equity at selected individual subsidiaries. For additional information on the Group's and Acibadem Holding's key financial ratios, including gearing ratios, please refer to Section 12.3.10 of this Prospectus.

Acibadem Holding's interest coverage ratio increased over the last three financial years from 2.1 for the year ended 31 December 2009 to 3.0, 3.7 and 4.9, for the years ended 31 December 2010 and 2011 and the three months ended 31 March 2012, respectively, primarily due to the increase in operating profit.

in 2011, Acibadem Holding has generated positive EBITDA and operating income. However, it generated a net loss. The net loss was due to higher unrealised foreign exchange losses of TL193.4 million (RM350.3 million, translated based on the average exchange rate of TL1.00: RM1.8107 as at 31 December 2011) in 2011 as compared to a foreign exchange loss of TL25.5 million (RM54.5 million, translated based on the average exchange rate of TL1.00: RM2.1405 as at 31 December 2010) in 2010. Such losses were primarily due to the fact that a significant portion of Acibadem Holding's debt is in foreign currency, mainly in US Dollar, against which the Turkish Lira weakened in 2011. Going forward, we intend to evaluate different options for managing this foreign exchange risk and assess the cost of these options in order to decide on the path forward. In addition, Acibadem Holding has opened multiple hospitals since 2009, which are still ramping-up their operations. The private hospital industry is capital intensive, so that the first few years of operations will generally post lower earnings. As these hospitals ramp-up their operations, their increased revenue contribution is expected to help increase Acibadem Holding's net income.

For the year ended 31 December 2011 and the three months ended 31 March 2012, Acibadem Holding would have comprised 37.5% and 39.8% of our total pro forma revenue, respectively. Accordingly, our results for the year ending 31 December 2012 and future periods, consolidating the results of Acibadem Holding, will differ significantly from our results for the year ended 31 December 2011, which do not consolidate the results of Acibadem Holding.

Please refer to Section 12.12.2 of this Prospectus for a description of the effects of these acquisitions on our historical combined financial statements.

# 12. FINANCIAL INFORMATION (cont'd)

# (ii) Integrating and realising synergies from acquisitions

Our growth and current form have largely been dependent on the various acquisitions discussed above. We may acquire other hospital and healthcare businesses in the future, the viability of which will depend on a number of considerations, such as market attractiveness, location, including the number of target patients in the area, available talent pool at that location, price, and for existing facilities, the quality of the infrastructure, the reputation of the staff and the institution's work culture. These factors also determine the ease with which we are able to integrate and realise synergies from our acquisitions. For example, the centralisation of Parkway and Pantai Irama's respective operations under PPL within a relatively short period of time has enabled us to streamline operations and achieve synergies and cost savings. As a result, PPL has been able to significantly improve business efficiency and extract synergies. For example, our Singapore and Malaysia operations began an initiative involving the sharing of management expertise, centralising procurement of key capital expenditure and operating expense items and leveraging joint marketing efforts, as well as other operational best-practices to improve hospital performance, which resulted in cost savings (as compared to our expected budgeted costs) from April to December 2011 of approximately SGD19.0 million (RM46.9 million). Moreover, at Mount Elizabeth Novena Hospital, we were able to achieve capital expenditure savings of approximately SGD29.0 million (RM71.6 million) for the year ended 31 December 2011 (as compared to our expected budgeted expenditures for the same period) in relation to key medical and non-medical equipment. We expect to be able to achieve similar synergies and cost savings with the integration of Acibadem Holding and expect to do so for future acquisitions.

### (iii) Goodwill on consolidation

For acquisitions, we measure the cost of goodwill at the acquisition date as:

- (a) the fair value of the consideration transferred; plus
- (b) the recognised amount of any non-controlling interests in the acquiree; plus
- (c) if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- (d) the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in the combined statement of comprehensive income. For goodwill, the recoverable amount is estimated each period at the same time or when there is an indicator of impairment. In the event that the recoverable amount is lower than the carrying amount of the goodwill, an impairment loss will be recognised in the combined statement of comprehensive income.

Three

# 12. FINANCIAL INFORMATION (cont'd)

The following table shows the carrying amount of goodwill for the periods indicated:

|   | Year en      | ded 31 Dece | mber    | months<br>ended 31<br>March |
|---|--------------|-------------|---------|-----------------------------|
|   | 2009         | 2010        | 2011    | 2012                        |
|   | (RM million) |             |         |                             |
| Singapore hospital and<br>healthcare services | •            | 4,248.0     | 4,382.0 | 4,387.0                     |
| Malaysia hospital and<br>healthcare services  | -            | 1,967.4     | 1,995.0 | 2,005.6                     |
| Turkey hospital and<br>healthcare services    | -            | -           | -       | 2,050.4                     |
| Education                                     | 106.6        | 106.0       | 110.1   | 110.1                       |
| Total carrying amount of<br>goodwill          | 106.6        | 6,321.4     | 6,487.1 | 8,553.1                     |

# (iv) Capital expenditure

We have implemented plans to significantly increase the number of licensed and operating beds across our hospital network through new hospital developments, expansion of existing facilities and selective acquisitions. We operate a network of 30 hospitals and have one other hospital in Turkey of which the acquisition is pending completion, with more than 4,900 licensed beds as well as medical centres, clinics and ancillary healthcare businesses across eight countries. In addition, at the time we acquired Parkway, it was in the midst of building Mount Elizabeth Novena Hospital, a 333 bed, high-end, state-of-the-art medical facility, with respect to which the overall land cost and the cost of developing, equipping (with medical and non-medical equipment) and financing is estimated at approximately SGD2.0 billion (RM4.9 billion). As at 31 March 2012, Parkway had incurred SGD1.8 billion (RM4.4 billion) of expenditure on this project, of which, the entire amount had been capitalised in our historical combined statements of financial position. The finance costs for the construction of our new hospital developments and any expansion of existing facilities will be capitalised during the period of construction, but once the new hospital or expansion commences operations, those finance costs incurred in relation to the construction loans will be expensed in our consolidated statement of comprehensive income. Construction and finance costs that have been capitalised as part of the cost of the new hospital building will be depreciated over the useful life of the hospital building.

We are also currently developing one new greenfield project in India, three new greenfield projects in Malaysia and two new greenfield projects in Turkey. Certain details of capital expenditure for these projects are set out in Sections 8.2.5, 8.2.6 and 12.3.5 of this Prospectus.

# 12. FINANCIAL INFORMATION (cont'd)

### (v) Economic conditions

Our healthcare business operations and related services are primarily located in Malaysia, Singapore and Turkey. Our Singapore, Malaysian and Turkish business operations accounted for approximately 36.9%, 21.5% and 37.5% of our total pro forma revenue for the year ended 31 December 2011, respectively, and 35.5%, 20.5% and 39.8% of our total pro forma revenue for the three months ended 31 March 2012, respectively. This concentration makes us particularly sensitive to the condition of the economy, foreign exchange rates, changes in the population and demographics and regulatory changes in these countries.

### (a) Singapore and Malaysia

The growth in private hospital admissions has been attributable to the availability of hospital beds and the demand for higher-quality healthcare services, coupled with economic growth that has increased disposable income and private insurance coverage.

We believe that stronger volume growth for the Malaysian and Singapore private healthcare sectors will be driven by:

- capacity constraints at key public hospitals, with these constraints likely further stretching the length of hospital bed waiting times and lead patients that need quick attention to look towards private hospitals;
- growing affluence of the populations in these countries coupled with economic growth and a preference for private hospitals due to affordability and increasing private insurance coverage;
- (iii) push by the governments of these countries for less dependence on public healthcare for the higher income population through various measures, such as means testing in Singapore, which has reduced subsidies provided to patients with higher annual income, thereby providing a further incentive for the use of private services to those that can afford such services;
- (iv) a continued increase in the percentage of the population aged 65 years or more, which increased by approximately 6.4% and 5.7% between 2006 and 2010 in Singapore and Malaysia, respectively, according to Frost & Sullivan; and
- (v) the continued growth of the medical travel market, where revenue grew at an estimated CAGR of 1.9% and 19.0% in Singapore and Malaysia, respectively, from 2007 to 2011, according to Frost & Sullivan.

# 12. FINANCIAL INFORMATION (cont'd)

# (b) Turkey

According to Frost & Sullivan, the private sector plays a critical role in expanding the accessibility of healthcare coverage in Turkey as the number of inpatients visiting private hospitals increased from 1.2 million in 2006 to over 2.7 million in 2010, growing by a CAGR of 22.5%. In 2010, the number of private inpatients accounted for 25.5% of total inpatients in Turkey, according to Frost & Sullivan.

We believe that stronger volume growth for the Turkish private healthcare sector will be driven by:

- capacity constraints at public hospitals, with these constraints likely further stretching the length of hospital bed waiting times and lead patients that need quick attention to look towards private hospitals;
- (ii) insurance premiums for private health insurance becoming more affordable, allowing inpatients to seek higher quality healthcare services from private hospitals. The number of people with private health coverage almost doubled from 1.3 million in 2008 to 2.3 million in 2011, even though the total insurance premium collection only increased by 46.1% from TL1.2 billion in 2008 to TL1.7 billion in 2011, according to Frost & Sullivan;
- (iii) investment in healthcare infrastructure by the private sector, where the number of beds increased by a CAGR of 16.2% from 2006 to 2010, according to Frost & Sullivan; and
- (iv) government incentives and active promotion by MOH Turkey of medical travel, which has contributed to the continued growth of revenue from medical travel at an estimated CAGR of 20.3% from 2008 to 2011, according to Frost & Sullivan.

# (vi) Revenue sources

#### (a) Hospitals and healthcare

Our hospitals and other healthcare facilities offer a wide spectrum of services across the healthcare value chain. We have integrated the range of services and programmes we provide in our various facilities to help ensure a broad spectrum of revenue sources across service lines, income levels and geographies. Hospitals in our primary businesses generally generate revenue from patient services, which are paid through private and government healthcare insurance programmes, managed care plans, private insurers and directly from patients.

# 12. FINANCIAL INFORMATION (cont'd)

In Singapore, our Mount Elizabeth Hospital targets medical travellers and emergency air-evacuation cases from the Southeast Asia region, whereas our Gleneagles Hospital targets the mid- to high-income domestic market, including local expatriates, and our Parkway East Hospital focuses on community patients and third-party payers in the eastern part of Singapore. These hospitals are complemented by our various diagnostic laboratory services, imaging centres and education facilities as well as our Parkway Shenton primary care clinic business. In addition, we intend to position our upcoming Mount Elizabeth Novena Hospital to service premium medical travellers and high-end domestic patients requiring complex, high-intensity treatments.

We utilise a dual-pronged brand positioning strategy in Malaysia. Our "Pantai" hospitals predominantly target the middle-to-high income domestic segment while our "Gleneagles" hospitals serve the premium domestic, local expatriate and medical travel markets.

Our business in Turkey is diversified both geographically and demographically, serving Istanbul and other large population centres across the country with premium "Acibadem" brand hospitals targeting affluent patients who pay for their own medical expenses or have private insurance, and "Aile Hastanesi" brand hospitals mostly catering to government-funded patients. In addition, our hospital network is supported by a range of ancillary services.

In selected specialties, PPL offers advanced medical services through the use of specialised equipment and integrated clinical services delivered through multi-disciplinary teams. PPL has developed various clinical delivery models within its hospitals in Singapore and Malaysia to provide complex treatments in a range of specialties through CoEs, advanced clinical programmes and specialised wards. Through these, PPL generates revenue from the treatment of patients who need specialised, state-of-the-art treatment or surgery. The sources of such revenue include consultation, surgical and hospitalisation services and the utilisation of its facilities, equipment, consumables and services by its patients.

In Singapore and Malaysia, most of the credentialed specialist doctors are independent medical practitioners. They operate from clinics, which are either in medical office buildings co-located with PPL's hospitals or in PPL's hospitals itself or located in the vicinity of PPL's hospitals. These credentialed specialist doctors may refer patients to one of PPL's hospitals for further care and use of inpatient facilities. The credentialed specialist doctors continues to consult and treat the patient while PPL provides the inpatient facilities, equipment and services of PPL's medical staff for a fee. These specialist doctors may also refer patients to PPL's medical centres, clinics and ancillary healthcare businesses and receive patients who are referred to them by PPL's medical centres, clinics and ancillary healthcare businesses. PPL employs nurses, resident physicians and ancillary medical and support staff directly at its hospitals and other healthcare operations in Singapore and Malaysia.

# 12. FINANCIAL INFORMATION (cont'd)

In Turkey, most of the doctors and physicians who practise in Acibadem's hospital network are either contracted or employed by Acibadem under a full or part time employment contract. The majority of the doctors have annual rolling contracts with Acibadem while others have two to three year contracts. The majority of doctors practise under a revenue-sharing model, under which Acibadem bills patients for all medical services rendered and then pays the doctors a portion of the fees received, whereas the remaining receive either a fixed salary or a combination of revenue-sharing and a salary.

In the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, our hospital and other healthcare business services contributed nil, RM1,051.7 million, RM3,085.6 million and RM1,212.0 million to our combined revenue, representing nil, 86.6%, 92.7% and 95.0%, respectively.

### (b) Education

At IMU, Pantai College and Parkway College, revenue is derived from tuition fees from students who pursue their studies at each institution. Tuition fees are paid in advance of each semester. At IMU, once registered, a student's tuition fees are set for the entire duration of his or her academic programme and there are no annual tuition fee increases for that student. However, tuition fees may increase from year to year for newly registered students.

In the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, our education services contributed RM121.1 million, RM138.5 million, RM162.2 million and RM44.6 million to our combined revenue, representing 100.0%, 11.4%, 4.9% and 3.5%, respectively.

# (c) Inpatient revenue

Our inpatient revenue is highly dependent on the number of admissions, complexity of cases of inpatient admissions and, to a certain extent, the average length of stay at our hospitals. Balancing these factors with our available beds and operating theatres is critical to optimising profitability at our facilities and is an integral part of our management system. The inpatient admissions of a hospital for any given period is a function of, among others, inpatient admission volume, the efficient management of available beds and operating theatres and increasing patient turnover as a result of better surgical outcomes and recovery.

# 12. FINANCIAL INFORMATION (cont'd)

Inpatient admission volumes are driven by, among other things, the hospital image and brand reputation, the type of services offered, the economic and social conditions of local and regional communities, the degree of competition from other hospitals, the clinical reputation of our accredited doctors and their retention and attrition, the effectiveness of our marketing programmes, corporate contracts, seasonal climate and weather conditions and seasonal religious and cultural periods. We aim to increase the average revenue per patient day at our hospitals and healthcare facilities by (i) increasing the mix of inpatients who need complex procedures with higher margins and (ii) increasing patient turnover by having successful surgical outcomes as a result of credentialing the most experienced specialist doctors, having quality nursing care and introducing less invasive new and advanced technologies and medical procedures, so that the inpatient is able to recover more quickly.

For a discussion of the performance of our individual hospitals and outpatient clinics for Parkway Pantai and Acibadem, please refer to Sections 8.2.5 and 8.2.6 of this Prospectus.

#### (vii) Costs of operations

Our primary costs in our operations relate to costs such as inventories and consumables, purchased and contracted services, rental costs, staff costs and benefits (excluding physician staff), utilities, property taxes, maintenance and depreciation cost of the hospital properties, machinery, equipment, laboratory and support services.

# (a) Inventories and consumables

Our cost of inventories and consumables is predominantly driven by the amounts we use and our procurement costs. The amount of inventories and consumables we use is principally driven by inpatient admissions and outpatient visits, the number and complexity of treatments, procedures and other medical services provided. In addition, our procurement costs are principally driven by the terms of our contracts with suppliers, our relative purchasing power and other market factors, which may be outside of our control. Our costs may also be driven by the nature of the inventories and consumables requested by doctors, such as the prescription of generic pharmaceutical drugs as opposed to brand-name pharmaceutical drugs.

# (b) Purchased and contracted services

Our purchased and contracted services principally comprise equipment service contracts and outsourcing of certain medical tests. Our cost of purchased and contracted services generally increases along with our operational levels, primarily driven by the amount of equipment, its age and utilisation rate. We generally outsource certain medical tests where we believe that there is insufficient demand to warrant the necessary investment or development of the expertise and infrastructure. In addition, our cost of purchased and contracted services is driven by the terms of our service agreements with doctors who are contracted by our CoEs.

# 12. FINANCIAL INFORMATION (cont'd)

### (c) Rental costs

We lease some of our hospital facilities. In particular, we lease our three existing hospital properties in Singapore, and the majority of our hospitals (10 out of 14 hospitals) and all outpatient clinic properties in Turkey and Macedonia as at LPD. In addition, we lease a substantial portion of our medical centres and clinics utilised by our healthcare businesses. The majority of our lease expenditures relate primarily to the lease of our three hospital properties in Singapore, which we lease from PLife REIT. Under the terms of these lease and lease-back arrangements, the hospital properties are leased for a period of 15 years commencing from the date on which PLife REIT was listed on the SGX-ST. The leases will expire in 2022, with an option to extend the leases for a further term of 15 years upon the expiry of the initial term by giving a written notice. Under the terms of the leases, the rent payable for each of these Singapore hospitals is the higher of (a) the aggregate of a base rent and a variable rent which is tied to 3.8% of the hospital's adjusted revenue for the relevant financial year; and (b) the total rent paid in the immediately preceding year, adjusted for any growth in the Singapore consumer price index plus 1% of such total rent paid in the immediately preceding year. For a further description of our income from PLife REIT, please refer to Section 12.2.6(i)(d) of this Prospectus.

### (d) Staff costs

In Turkey, most of the doctors and physicians who practise in Acibadem's hospital network are either contracted or employed by Acibadem under a full or part-time employment contract. The majority of the doctors have annual rolling contracts with Acibadem while others have two to three year contracts. The majority of doctors practise under a revenue-sharing model, under which Acibadem bills patients for all medical services rendered and then pays the doctors a portion of the fees received, whereas the remaining receive either a fixed salary or a combination of revenue-sharing and a salary. For the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, 49.0%, 46.7%, 47.0% and 45.8%, respectively, of Acibadem Holding's total consolidated revenue were personnel expenses (including specialist doctors). Please refer to Acibadem Holding's consolidated financial statements as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012 included in Appendix I. If and III of the Accountants' Report in Section 13 of this Prospectus.

Although in Singapore and Malaysia, most of the specialist doctors who practise in or refer patients to PPL's hospital network are independent medical practitioners and not salaried employees of PPL, PPL employs nurses, resident physicians and ancillary medical and support staff directly for its hospitals and other healthcare operations in Singapore and Malaysia. For the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, 43.5%, 30.7%, 32.2% and 36.1%, respectively, of our total combined revenue were staff costs, which in the year ended 31 December 2009 consisted primarily of IMU Health's staff costs.

# 12. FINANCIAL INFORMATION (cont'd)

# (viii) Contribution from associates and others

As at the LPD, we had a 35.8% equity interest in PLife REIT. In 2007, we entered into a lease and leaseback arrangement with the trustee of PLife REIT pursuant to which three of PPL's hospital properties, Gleneagles Hospital, Mount Elizabeth Hospital and Parkway East Hospital, were leased to the trustee and subsequently leased back to us. Please refer to Annexure H for details of our material properties. As at the LPD, PLife REIT also owned 29 nursing homes and one pharmaceutical product distributing and manufacturing facility in Japan. It is one of Asia's largest healthcare real estate investment trusts with 36 properties with a carrying amount of SGD1,397.9 million (RM3,452.8 million) as at 31 March 2012, and a market capitalisation of SGD1,119.2 million (RM2,764.4 million) as at the LPD. We equity accounted for the profits of PLife REIT as a result of our 35.8% equity interest in it. We receive quarterly dividends from PLife REIT. We also own 100.0% equity interest in Parkway Trust Management, the manager of PLife REIT. As such, we are also entitled to a share of dividends distributed and management fees.

As at the LPD, we had an 11.2% equity interest in Apollo, which is accounted for as an available-for-sale investment in our combined statement of financial position. Apollo operates healthcare facilities that provide treatment for acute and chronic diseases across primary, secondary, and tertiary care sectors. As at 31 December 2011, Apollo had more than 8,200 beds in 51 hospitals in India and overseas. Apollo also has a network of 100 primary care clinics, an extensive chain of Apollo pharmacies, business process outsourcing as well as health insurance services and clinical research divisions. Apollo has a presence outside India including in the Republic of Mauritius and Bangladesh and has signed a preliminary joint-venture agreement with the Board of Trustees of the National Social Security Fund, Tanzania and the Tanzanian Ministry of Health & Social Welfare, in connection with the establishment of an advanced healthcare facility in Dar es Salaam.

# (ix) Regulatory conditions

We are subject to national and local laws, rules and regulations in Malaysia, Singapore, Turkey, the PRC, India and the other countries in which we operate. These laws, rules and regulations are generally stringent and it is possible that they will become significantly more stringent in the future. If we are held to be in violation of such regulatory requirements, including conditions in the permits required for our operations, by courts or governmental agencies, we may have to pay fines, modify or discontinue our operations, incur additional operating costs or make capital expenditures. Any public interest or class action legal proceedings related to such safety, health or environmental matters could also result in the imposition of financial or other obligations on us. Any such costs may have a material adverse effect on our business, financial condition, results of operations and prospects. Please refer to Sections 5.1 and 5.2 of this Prospectus for Risks related to our business and Risks related to our countries of operation, respectively.

# 12. FINANCIAL INFORMATION (cont'd)

# (x) Foreign exchange rates

Most of our operating subsidiaries' functional currencies are denominated in currencies other than Ringgit Malaysia, such as Singapore Dollar and Turkish Lira, and will be translated into Ringgit Malaysia for consolidation into our Group's combined financial statements. Generally, assets and liabilities are translated from the respective functional currencies into Ringgit Malaysia using the exchange rate on the relevant reporting balance sheet date. Statements of comprehensive income are generally translated using the average exchange rate for the reporting period. Any currency exchange gain or loss arising from the translation process is recognised in other comprehensive income and accumulated in the foreign currency translation reserve in equity. Significant changes in exchange rates from period to period would affect the comparability of the financial statements across periods.

In addition, we and our subsidiaries do not fully hedge against exchange rate fluctuations, so any decline in the value of Singapore Dollar, Ringgit Malaysia and Turkish Lira against the currency in which our liabilities, in particular, indebtedness, may be denominated may lead to a decrease in our net income, and cash flow amounts, caused by effective increases in payments of interest expenses and repayment of principal amounts on fixed obligations and indebtedness denominated in US Dollar, Euro or currencies other than the functional currencies of our key operating subsidiaries. For example, in the years ended 31 December 2010 and 2011, adverse movements in the Turkish Lira against several foreign currencies resulted in a foreign exchange loss of TL25.5 million (RM54.5 million, translated based on the average exchange rate of TL1.00: RM2.1405 as at 31 December 2010) and TL193.4 million (RM350.3 million, translated based on the average exchange rate of TL1.00: RM1.8107 as at 31 December 2011). This was primarily because of US Dollar- and Eurodenominated credit facilities at Acibadem Holding and a Swiss francdenominated equipment lease agreement, the foreign currency exposure in respect of which was not fully hedged. For the three months ended 31 March 2012, Acibadem Holding had a foreign exchange gain of TL62.7 million (RM107.2 million, translated based on the average exchange rate of TL1.00: RM1.7097 as at 31 March 2012), primarily due to the appreciation of the Turkish Lira against several foreign currencies, such as the US Dollar and Euro.

### 12.2.5 Critical accounting policies and estimates

The preparation of financial statements in conformity with MFRS and IFRS requires the use of certain critical accounting estimates. The methods, estimates and judgments that we use in applying our accounting policies may have a significant impact on our results as reported in our historical combined financial statements included elsewhere in this Prospectus. Some of the accounting policies require us to make judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Below is a summary of the accounting policies in accordance with MFRS and IFRS that we believe are both important to the presentation of our financial results and involve the need to make estimates and judgments about the effect of matters that are inherently uncertain. We also have other policies that we consider to be key accounting policies, which are set out in detail in note 2 to the historical combined financial statements included in Section A-1 of the Accountants' Report in Section 13 of this Prospectus.

### 12. FINANCIAL INFORMATION (cont'd)

# (i) Basis of combination

### (a) Subsidiary

Subsidiaries are entities controlled by our Group. Control exists when our Group has the ability to exercise its power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The accounting policies of subsidiaries are changed when necessary to align them with the policies adopted by our Group.

### (b) Business combination

Business combinations are accounted for using the acquisition method from the acquisition date, which is the date on which control is transferred to our Group.

Acquisitions on or after 1 January 2009

For acquisitions on or after 1 January 2009, we measure the cost of goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- (iii) if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- (iv) the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in our combined statement of comprehensive income.

For each business combination, we elect whether we measure the non-controlling interests in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets at the acquisition date. Transaction costs, other than those associated with the issue of debt or equity securities, that we incurred in connection with a business combination are expensed as incurred.

When a business combination is achieved in stages, the acquirer's previously held non-controlling equity interest in the acquiree is remeasured to fair value at the acquisition date, with any resulting gain or loss recognised in our combined statement of comprehensive income.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is considered as equity, then it is remeasured and settlement is recognised in equity. Otherwise, subsequent changes in fair value of the contingent consideration are recognised in our combined statement of comprehensive income.

# 12. FINANCIAL INFORMATION (cont'd)

# Acquisitions before 1 January 2009

In preparing this first set of combined financial statements under MFRS and IFRS, we elected not to restate those business combinations undertaken by Khazanah that occurred before 1 January 2009. Goodwill arising from acquisitions before 1 January 2009 has been carried forward from the consolidated financial statements of Khazanah as at 1 January 2009.

#### (c) Acquisition of non-controlling interests

We treat all changes in our ownership interest in a subsidiary that do not result in a loss of control as equity transactions between our Group and our non-controlling interest holders. Any difference between our share of net assets before and after the change, and any consideration received or paid, is adjusted to or against our reserves.

### (ii) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of our Group's entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting period are retranslated to the functional currency at the exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are translated at exchange rates at the date of the transactions except for those that are measured at fair value, which are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period. Foreign currency differences arising on retranslation are recognised in the combined statement of comprehensive income, except for differences arising on the retranslation of available-for-sale equity instruments or a financial instrument designated as a cash flow hedge of currency risk, which are recognised in other comprehensive income.

# (iii) Property, plant and equipment

#### (a) Recognition and measurement

Items of property, plant and equipment are stated at cost less any accumulated depreciation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset and any other costs directly attributable to bringing the asset to working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. The cost of self-constructed assets also includes the cost of materials and direct labour and, for qualifying assets, borrowing costs are capitalised in accordance with our accounting policy. Cost also may include transfers from equity of any gain or loss on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

# 12. FINANCIAL INFORMATION (cont'd)

The cost of property, plant and equipment recognised as a result of a business combination is based on fair value at acquisition date. The fair value of property is the estimated amount for which a property could be exchanged between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The fair value of other items of plant and equipment is based on the quoted market prices for similar items when available and replacement costs when appropriate.

When significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "other income" or "other operating expenses" respectively in the combined statement of comprehensive income.

#### (b) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to our Group and its cost can be measured reliably. The carrying amount of those parts that are replaced is derecognised to combined statement of comprehensive income. The costs of the day-to-day servicing of property, plant and equipment are recognised in the combined statement of comprehensive income as incurred.

#### (c) Depreciation

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value. Depreciation is recognised in combined statement of comprehensive income on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the lease term. Freehold land is not depreciated. Property, plant and equipment under construction (building-in-progress) are not depreciated until the assets are ready for their intended use.

The estimated useful lives for the current and comparative periods are as follows:

- (i) Leasehold land: remaining term of the lease;
- (ii) Buildings: 5 to 50 years;
- (iii) Motor vehicles: 5 years;
- (iv) Laboratory and teaching equipment: 2 to 10 years; and
- (v) Hospital and medical equipment, renovation and furniture, fittings and equipment: 3 to 25 years.

# 12. FINANCIAL INFORMATION (cont'd)

Depreciation methods, useful lives and residual values are reviewed, and adjusted as appropriate at the end of the reporting period.

### (iv) Goodwill on consolidation

Goodwill arises on business combinations and is measured at cost less any accumulated impairment losses. In respect of equity accounted associates and jointly controlled entities, the carrying amount of goodwill is included in the carrying amount of the investment and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity accounted associates and jointly controlled entities.

### (v) Intangible assets

#### (a) Land use rights

Land use rights are stated at cost less accumulated amortisation and impairment losses. Amortisation is charged on a straight-line basis over the lease term unless usage of the land use rights is dependent upon the construction of additional property, plant and equipment. In such a case, amortisation is charged on a straight line basis over the remaining term of the land use rights once the additional property, plant and equipment is ready for its intended use.

#### (b) Other intangible assets

Customer relationships and concession rights that are acquired by our Group, which have finite useful lives, are measured at cost less accumulated amortisation and impairment losses. Brand names that have indefinite lives and other intangible assets that are not available for use are stated at cost less impairment losses. Such intangible assets are tested for impairment annually and whenever there is an indication that they may be impaired.

#### (c) Amortisation

Amortisation is based on the cost of an asset less its residual value. Goodwill, intangible assets with indefinite useful lives and intangible assets not yet in use are not amortised but are tested for impairment annually and whenever there is an indication that they may be impaired. Other intangible assets are amortised from the date that they are available for use.

Amortisation is recognised in combined statement of comprehensive income on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

The estimated useful lives are as follows:

- (i) Concession rights: 15 years;
- (ii) Land use rights: 65 years;
- (iii) Customer relationships: 5 years; and
- (iv) Development costs: 5 to 20 years.

### 12. FINANCIAL INFORMATION (cont'd)

Amortisation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted, if appropriate.

# (vi) Development property

Development property is stated at the lower of cost and net realisable value. Net realisable value represents the estimated selling price less costs to be incurred in selling the property. The cost of property under development comprises specifically identified costs, including acquisition costs, development expenditure, borrowing costs and other related expenditure that can be allocated on a reasonable basis to the property under development. Borrowing costs payable on loans funding a development property are also capitalised, on a specific identification basis, as part of the cost of the development property until the completion of development.

# (vii) Impairment - other assets

The carrying amounts of other assets (except for inventories, development property, deferred tax asset, assets arising from employee benefits and non-current assets (or disposal groups) classified as held for sale), are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each period at the same time.

For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash-generating units. Subject to an operating segment ceiling test, for the purpose of goodwill impairment testing, cash-generating units to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. The goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to group of cash-generating units that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in combined statement of comprehensive income. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (group of cash-generating units) and then to reduce the carrying amounts of the other assets in the cash-generating unit (groups of cash-generating units) on a pro rata basis.

### 12. FINANCIAL INFORMATION (cont'd)

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at the end of each reporting period for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognised. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. Reversals of impairment losses are credited to combined statement of comprehensive income in the year in which the reversals are recognised.

#### (viii) Employee benefits - share-based payments transactions

We recognise the grant date fair value of share-based payment awards granted to employees as an employee expense, with a corresponding increase in equity, over the period that the employees unconditionally become entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount uitimately recognised as an expense is based on the number of awards that meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

The fair value of employee share options are measured using a binomial lattice model and a market value approach on a minority, non-marketable basis for EPP and LTIP respectively. Measurement inputs include share price on measurement date, exercise price of the instrument, expected volatility (based on weighted average historic volatility adjusted for changes expected due to publicly available information), weighted average cost of capital, EBITDA multiples, expected dividends, and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not taken into account in determining fair value.

# (ix) Revenue recognition

### (a) Goods sold

Revenue from the sale of pharmaceutical products is measured at fair value of the consideration received or receivable, net of returns and allowances and trade discounts. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods and the amount of revenue can be measured reliably.

#### (b) Services rendered

Revenue from provision of medicine and medical services, including healthcare support services rendered and service fees charged on the management of medical examination of foreign worker is recognised in the profit or loss net of service tax and discount as and when the services are performed.

# 12. FINANCIAL INFORMATION (cont'd)

# (c) Sale of development property

We recognise income on property development projects when the significant risks and rewards of ownership have been transferred to the purchasers. Revenue and associated expenses will be recognised upon the transfer of significant risks and rewards of ownership, which generally coincides which the time the development units are delivered to the purchasers, such as upon the completion of the construction and when the rest of the purchase price is paid. Revenue excludes goods and services or other sale taxes and is after deduction of any trade discounts. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of the unit sold.

#### 12.2.6 Principal income statement components

### (i) Revenue

Our revenue is mainly derived from the provision of hospital and other healthcare services, consisting of inpatient and outpatient services, the provision of educational services, rental income and management and acquisition fees.

Due to differences in the underlying business models of Acibadem and PPL. Acibadem's revenue is accounted for on a gross basis (inclusive of doctor consultation fees), while PPL's revenue is accounted for on a net basis (exclusive of doctor consultation fees). For example, in Singapore and Malaysia, most of the specialist doctors who practise in or refer patients to PPL's hospital network are independent medical practitioners who may buy or lease clinic space from PPL and will bill their patients upon discharge for consulting and surgical fees either directly through their clinics or through PPL's hospital billing system for doctor consultation fees. PPL bills patients for hospital charges for the use of its operating theatres, medical equipment and other facilities and for the provision of pharmaceutical drugs, implants, consumables, diagnostic and other ancillary services to patients and recognises only these hospital charges as revenue. In Turkey, however, most of the doctors and physicians who practise in Acibadem's hospital network are either contracted or employed by Acibadem under a full or part-time employment contract. A majority of the doctors do not receive a set salary, but operate under a revenue-sharing model by which Acibadem bills patients for all medical services rendered, including consultations with the doctors, and then pays the doctors a portion of the fees received.

# 12. FINANCIAL INFORMATION (cont'd)

The components of our revenue are set out below:

#### (a) Hospital and other healthcare services income

For the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, hospital and other healthcare services revenue represented approximately nil, 86.6%, 92.7% and 95.0% of our combined revenue, respectively.

### (i) Inpatient revenue

Inpatient revenue represents revenue generated from the provision of inpatient services, including fees for medical services, such as operating theatre fees, pharmaceutical drugs and consumables, doctors' fees (in relation to our Turkish operations), nursing services, food and beverages for patients and room charges, with fees for medical services representing the majority of the income. Inpatient revenue is recognised as and when the services are rendered. We expect inpatient revenue to increase in the future both in absolute terms and as a percentage of total income as we expand our hospital network and continue to focus on sophisticated procedures which require more complex and increased instances of medical treatments and for which there is an increasing demand.

#### (ii) Outpatient revenue

Outpatient revenue represents revenue generated from the provision of outpatient services at the hospitals we operate, including fees for physiotherapy, imaging and diagnostic services. It also includes consulting fees and pharmacy revenue from our CoEs and primary care medical centres and clinics, diagnostic services rendered at our medical centres and clinics and health screening services. Outpatient income is recognised as and when the services are rendered. We expect outpatient income to increase in the future as a result of both higher demand for healthcare services in the countries in which we operate and the expansion of our hospital network.

# (iii) Discounts and subsidies

Discounts and subsidies represent discounts on healthcare services for individual patients. For our Group, discounts and subsidies also include the discounts provided under arrangements with government-sponsored insurance, corporate clients and private healthcare insurers. We expect discounts and subsidies to increase in absolute terms as a result of higher patient volumes and, in respect of our Acibadem hospitals, we also expect discounts and subsidies to increase as a percentage of total revenue as the number of negotiated arrangements with SGK and the number of patients covered by such arrangements increase.

# 12. FINANCIAL INFORMATION (cont'd)

### (b) Educational services income

Educational services income is generated from tuition fees paid by students enrolled at our educational institutions, IMU, Pantai College and Parkway College. Tuition fees are recognised at the time service is rendered. For the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, educational services income represented approximately 100.0%, 11.4%, 4.9% and 3.5% of our combined revenue, respectively. We expect educational services income to increase in the future as a result of both higher demand for healthcare education in Malaysia and Singapore and the expansion of our academic programmes.

# (c) Rental income

Our rental income consists primarily of rent paid to us by independent medical practitioners in respect of the medical office suites, the rental of wards for clinical research, teaching or public sector outsourcing and the rental of retail space located at our hospitals in Singapore and Malaysia. For the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012, rental income represented approximately nil, 1.1%, 1.6% and 1.0% of our combined revenue, respectively. We expect rental income to increase due to the limited supply of hospital space in the markets in which we operate.

# (d) Management and acquisition fees

Management fees are derived mainly from HMA fees as well as from the management of PLife REIT through Parkway Trust Management, our wholly-owned subsidiary. We enter into HMAs to provide consultancy and advisory services for the construction and operation of hospitals. We earn management fees when these hospitals become operational based on the higher of a minimum fee or a certain percentage of revenue at the hospital. As we add new HMA hospitals to our network and improve the operating efficiencies at our existing HMA hospitals, we expect to experience increases in management fees from new and existing HMA hospital partners. Parkway Trust Management, as the manager of PLife REIT, earns acquisition and annual management fees from PLife REIT upon each successful acquisition of a property and for the ongoing management of PLife REIT's portfolio of properties. As a percentage of our revenue, management and acquisition fees could either increase or decrease depending on the rate and nature of our expansion and upon the growth of the hospitals we manage.

# (ii) Other operating income

Other operating income consists primarily of foreign exchange gains and other miscellaneous income such as car park fee income, retail pharmacy rental income and administrative fee income from doctors.

# 12. FINANCIAL INFORMATION (cont'd)

## (iii) Costs of operations

The primary categories of our costs of operations include inventories and consumables, purchased and contracted services, staff costs, operating expenses, operating lease expenses and finance costs. We exclude from our costs of operations those expenses that are recoverable from our HMA hospitals in accordance with the terms of our HMAs. In our financial statements, all operating expenses are recorded net of discounts given to us by third party vendors.

# (a) Inventories and consumables

Inventories and consumables include the cost of consumable medical supplies, as well as pharmaceutical drugs and consumables administered or sold to a patient at one of our hospitals or healthcare facilities, and include customs duty and freight charges. Our most significant costs include the costs for medical implants, pharmaceutical drugs, consumables and spare parts for medical and other equipment. We expect inventories and consumables expense to increase in absolute terms as our volume of patients increases. However, inventories and consumable expense may increase or decrease as a percentage of combined total revenue due to an increase in the mix of more expensive pharmaceutical drugs and implants that are used for increasingly more complex cases, which effect is partially offset by the economies of scale and greater negotiating leverage that comes with a larger hospital network. For example, joint replacement surgeries will consume higher amounts of material costs than maternity cases.

### (b) Purchased and contracted services

Purchased and contracted services include equipment service contracts, outsourcing of certain medical tests and the terms of our service agreements with doctors who are contracted by our CoEs. We expect that these expenses will increase in the future, primarily as a result of the increase in patient volume and our expansion plans. Purchased and contracted services may increase or decrease as a percentage of consolidated total revenue depending on the proportion of service agreements with doctors as compared to other service agreements. Fees paid to those doctors with whom we have a service agreement will generally vary with the revenue and profits of our CoEs. Maintenance and equipment service contract expenses are generally fixed and these costs are spread out over a larger income base as revenue increase.

# 12. FINANCIAL INFORMATION (cont'd)

### (c) Staff costs

Staff costs consist primarily of salaries and wages, staff welfare expenses, contributions to the statutory provident fund, statutory gratuities, bonus payments, share-based payments and staff recruitment and training. In the future, we expect staff costs to increase in absolute terms, as a result of both growth in our business and upward pressure on wages for healthcare professionals, especially doctors and nurses. Although many of our doctors in Singapore and Malaysia are independent medical practitioners, we employ most of our doctors in Turkey. Opening a new hospital requires us to install a basically full complement of doctors even if occupancy rates have not yet reached target levels. As a result of ramping up our staffing levels for doctors and nurses and, to a lesser degree, other staff at new hospitals in anticipation of higher patient volumes in the future, personnel expenses will represent a higher percentage of revenue in respect of a newly acquired or opened hospital before it reaches maturity. This will decline as patient volumes and manpower utilisation rates increase at a hospital. During periods of expansion in which newly acquired or opened hospitals make up the majority of our portfolio, staff costs will represent a higher percentage of consolidated total revenue.

### (d) Operating expenses

Operating expenses consist primarily of repairs and maintenance of buildings, plant and machinery, utility charges (including power and water), property taxes, insurance premiums, professional fees, security, housekeeping expenses and food and beverage expenses. As we expand our business, operating expenses will increase correspondingly in absolute terms. Much of the infrastructure for a hospital must be put in place when a hospital commences operations and many operating expenses are required to be incurred regardless of patient admission levels, and thus initially, operating expenses will represent a higher percentage of a hospital's total revenue until patient volumes reach targeted levels.

# (e) Operating lease expenses

Operating lease expenses consist primarily of the lease amounts we paid to PLife REIT for Gleneagles Hospital, Mount Elizabeth Hospital and Parkway East Hospital in Singapore as well as lease amounts of medical centre and clinic premises. We also lease land and buildings for our hospitals and outpatient clinics in Turkey. We expect that these expenses will increase in the future, primarily as a result of our expansion plans. We expect operating lease expenses to decrease as a percentage of consolidated total revenue as these costs (many of which are fixed) are spread out over a larger revenue base as we expand our network.

# 12. FINANCIAL INFORMATION (cont'd)

## (f) Finance costs

Finance costs are primarily composed of interest paid on loans, foreign exchange losses on foreign currency-denominated loans and also include other bank charges. Although a portion of the proceeds from this Global Offering will help repay a portion of our existing loans and fund our future projects, we expect to incur additional indebtedness in the future to help finance our expansion plans, which would increase our finance costs. Finance costs may increase or decrease as a percentage of revenue depending on our currency exposure to foreign currency-denominated loans, our rate of expansion and also on our mix of greenfield hospitals and acquisitions. The finance costs for the construction of our new hospital developments are capitalised during the period of construction, but once the new hospital commences operations, those finance costs are recognised in our combined statement of comprehensive income. Finance costs incurred for acquisitions are immediately recognised in our statement of comprehensive income as an expense.

# (iv) Depreciation and amortisation

Our intangible assets that have a finite useful life are amortised from the date that they are available for use. We expect amortisation expenses to increase in the future as we invest in the development of intangible assets such as educational curriculums and customised information systems. In addition, the land use rights for Gleneagles Khubchandani Hospital will be amortised upon the completion of the hospital. We also expect depreciation expenses to increase upon the completion of Mount Elizabeth Novena Hospital. Depreciation of the land and building of the hospital over its useful life will commence from the date that it commences operations.

# (v) Share of profits of associates and joint ventures

Share of profits of associates and joint ventures consist primarily of our share of earnings from PLife REIT, Apollo Gleneagles Hospital, Apollo Gleneagles PET-CT Centre and Shenton Family Medical Clinics. We expect that this share of profits will increase in the future primarily as a result of the growth of these operations and our expansion plans. Prior to August 2010, we also accounted for share of profits from Pantai Irama and Parkway.

# 12. FINANCIAL INFORMATION (cont'd)

# 12.2.7 Results of operations

This table shows our combined statement of comprehensive income for the periods indicated.

|  |                        | Audited      |                                | Unaudited       | Audited |
|--|------------------------|--------------|--------------------------------|-----------------|---------|
|  | Year ended 31 December |              | Three months ended<br>31 March |                 |         |
|  | 2009                   | 2010         | 2011                           | 2011            | 2012    |
|  | (RM mi                 | llion except | for share ar                   | nd margin infor | mation) |
| Revenue  | 121.1                  | 1,214.1      | 3,328.8                        | 859.9           | 1,276.2 |
| Other operating income   | 2.9                    | 21.8         | 159.8                          | 48.9            | 19.0    |
| Inventories and consumables  | -                      | (191.2)      | (680.2)                        | (189.0)         | (252.3) |
| Purchased and contracted services  | -                      | (216.2)      | (398.6)                        | (113.9)         | (131.2) |
| Depreciation and impairment losses on property, plant and equipment                                    | (9.2)                  | (57.4)       | (165.8)                        | (38.3)          | (74.4)  |
| Amortisation and impairment losses<br>on intangible assets   | _                      | (44.3)       | (55.0)                         | (29.9)          | (14.7)  |
| Staff costs  | (52.6)                 | (372.4)      | (1,073.0)                      | (266.9)         | (460.3) |
| Operating lease expenses   | (0.6)                  | (72.5)       | (186.6)                        | (44.7)          | (59.9)  |
| Operating expenses   | (22.1)                 | (225.6)      | (456.2)                        | (90.3)          | (133.8) |
| Finance income   | 0.7                    | 6.5          | 28.9                           | 10.2            | 55.4    |
| Finance costs  | (3.5)                  | (84.1)       | (106.4)                        | (28.6)          | (47.4)  |
| Gain on remeasurement of<br>investment previously accounted<br>for as associates and joint<br>ventures | _                      | 530.1        | _                              | _               | _       |
| Share of profits of associates (net of tax)  | 59.5                   | 70.8         | 79.9                           | 12.2            | 14.5    |
| Share of profits of joint ventures (net of tax)  | 4.4                    | 34.0         | 13.9                           | 2.7             | 3.4     |
| Profit before income tax   | 100.6                  | 613.6        | 489.5                          | 132.3           | 194.5   |
| Income tax expense   | (8.1)                  | (38.8)       | (95.4)                         | (26.8)          | (42.2)  |
| Profit for the year/period   | 92.5                   | 574.8        | 394.1                          | 105.5           | 152.3   |
| Profit before income tax margin (%)  | 83.1                   | 50.5         | 14.7                           | 15.4            | 15.2    |
| Profit for the year/period margin (%)  | 76.4                   | 47.3         | 11.8                           | 12.3            | 11.9    |
| Profit attributable to:  |                        |              |                                |                 |         |
| Owners of our Company  | 83.2                   | 554.4        | 379.9                          | 101.8           | 123.8   |
| Non-controlling interests  | 9.3                    | 20.4         | 14.2                           | 3.7             | 28.5    |
| Profit for the year/period   | 92.5                   | 574.8        | 394.1                          | 105.5           | 152.3   |

# 12. FINANCIAL INFORMATION (cont'd)

|  |                        | Audited        |             | Unaudited          | Audited |  |
|--|------------------------|----------------|-------------|--------------------|---------|--|
|  | Year ended 31 December |                |             | Three months ended |         |  |
|  | 2009                   | 2010           | 2011        | 2011               | 2012    |  |
|  | (RM mi                 | llion except f | or share an | d margin infor     | mation) |  |
| Other comprehensive income, net of tax   |                        |                |             |                    |         |  |
| Foreign currency translation differences for foreign operations                          | _                      | (54.6)         | 88.9        | <b>22</b> .7       | 8.7     |  |
| Net change in fair value of available-<br>for-sale financial assets                      |                        | _              | 22.6        | _                  | 76.2    |  |
| Cumulative changes in fair value of<br>cash flow hedges transferred to<br>profit or loss | -                      | 15.9           | _           | -                  | -       |  |
| Share of other comprehensive income/(expense) of associates                              | <b>1</b> 7.8           | (21.5)         | (0.1)       | 0.5                | (0.1)   |  |
|  | 17.8                   | (60.2)         | 111.4       | 23.2               | 84.8    |  |
| Total comprehensive income for the year/period   | 110.3                  | 514.6          | 505.5       | 128.7              | 237.1   |  |
| Total comprehensive income attributable to:  |                        |                |             |                    |         |  |
| Owners of our Company  | 101.0                  | 486.5          | 501.4       | 128.8              | 190.9   |  |
| Non-controlling interests  | 9.3                    | 28.1           | 4.1         | (0.1)              | 46.2    |  |
|  | 110.3                  | 514.6          | 505.5       | 128.7              | 237.1   |  |
| Earnings per Share (sen)   |                        |                |             |                    |         |  |
| Basic <sup>(1)</sup>   | 1.51                   | 10.08          | 6.91        | 1.85               | 2.00    |  |
| Diluted, based on enlarged share capital at Listing <sup>(2)</sup>                       | 1.03                   | 6.88           | 4.72        | 1.26               | 1.54    |  |
| Diluted, based on MFRS/IFRS <sup>(3)</sup>   | 1.51                   | 10.08          | 6.90        | 1.85               | 1.99    |  |

# Notes:

- (1) Based on 5,500.0 million Shares in issue for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 6,195.4 million shares in issue for the three months ended 31 March 2012.
- (2) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but became vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares) Please refer to Section 4.3.7 of this Prospectus for further details.
- (3) Based on the number of Shares used in the basic earnings per Share in note 1 above, adjusted for dilution effects of outstanding LTIP units and EPP options (where applicable) as calculated in accordance with MFRS 133 and IAS 33 "Earnings per share". Please refer to the Accountants' Report as set out in Section 13 of this Prospectus for further details.

# 12. FINANCIAL INFORMATION (cont'd)

# 12.2.8 Review of past performance

# (i) Three months ended 31 March 2012 compared to three months ended 31 March 2011

#### (a) Revenue

Our revenue increased by 48.4% to RM1,276.2 million for the three months ended 31 March 2012 from RM859.9 million for the three months ended 31 March 2011, primarily due to an increase in hospital and other healthcare services revenue. This was mainly due to our acquisition of Acibadem Holding.

### Revenue breakdown

The following table provides a breakdown of our revenue by revenue type and operating segments for the periods indicated.

| _                               | Unaudited                   | Audited |  |
|---------------------------------|-----------------------------|---------|--|
|                                 | Three months ended 31 March |         |  |
|                                 | 2011                        | 2012    |  |
|                                 | (RM million)                |         |  |
| Hospital and other healthcare   | 797 2                       | 1,212.0 |  |
| Education services              | 43.7                        | 44.6    |  |
| Rental income                   | 12.5                        | 12.4    |  |
| Management and acquisition fees | 6.5                         | 7.2     |  |
| Total                           | 859.9                       | 1,276.2 |  |

#### Three months ended 31 March

388.2

Total revenue from external customers<sup>(1)</sup>

458.5

524.7

# Note:

303.1

351.1

(1) This does not include associates and joint ventures.

Our revenue from hospital and other healthcare services increased by 52.0% to RM1,212.0 million for the three months ended 31 March 2012 from RM797.2 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding, which contributed RM388.2 million, or 32.0%, of our hospital and other healthcare services revenue for the three months ended 31 March 2012.

33.4

41.1

16.9

19.1 859.9 1,276.2

# 12. FINANCIAL INFORMATION (cont'd)

In addition, hospital and other healthcare revenue generally increased in respect of PPL's operations in Singapore and internationally due to increases in inpatient admissions and average revenue per patient day. This increase was partially offset by a slight decrease in hospital and other healthcare revenue in Malaysia due to the sale in March 2011 of Pantai Irama's concession business, Pantai Support Services Sdn Bhd and its subsidiaries, which primarily provided clinical waste management, cleaning and maintenance services for hospitals, as well as laundry and dry cleaning services, and supervised the medical examination of foreign workers in Malaysia. Besides that, our Malaysian hospital and healthcare revenue increased for the three months ended 31 March 2012 compared to the three months ended 31 March 2011, primarily due to increases in inpatient admissions and average revenue per patient day. Acibadem Holding's hospital and other healthcare services revenue increased for the three months ended 31 March 2012 compared to the three months ended 31 March 2011, primarily due to increases in the number of hospitals and inpatient admissions.

Our revenue from education services increased by 2.1% to RM44.6 million for the three months ended 31 March 2012 from RM43.7 million for the three months ended 31 March 2011, primarily due to increased student enrolment in IMU's existing and new academic programmes.

Our revenue from rentals decreased slightly by 0.8% to RM12.4 million for the three months ended 31 March 2012 from RM12.5 million for the three months ended 31 March 2011.

Our revenue from management and acquisition fees increased by 10.8% to RM7.2 million for the three months ended 31 March 2012 from RM6.5 million for the three months ended 31 March 2011, primarily due to increased management and acquisition fees earned from PLife REIT.

# (b) Other operating income

Our other operating income decreased by 61.1% to RM19.0 million for the three months ended 31 March 2012 from RM48.9 million for the three months ended 31 March 2011, primarily due to foreign exchange gains of RM33.8 million that were recognised for the three months ended 31 March 2011. These foreign exchange gains arose primarily from translation gains on non-Ringgit Malaysia amounts owing to Khazanah and its subsidiaries. These amounts have since been capitalised during 2011.

# (c) Inventories and consumables

Our inventories and consumables expenses increased by 33.5% to RM252.3 million for the three months ended 31 March 2012 from RM189.0 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding, which accounted for RM81.2 million, or 32.2%, of our inventories and consumables expenses for the three months ended 31 March 2012, and increased use of inventories and consumables in PPL and IMU Health as a result of our revenue growth and was offset by cost savings in procurement.

# 12. FINANCIAL INFORMATION (cont'd)

### (d) Purchased and contracted services

Our purchased and contracted services expenses increased by 15.2% to RM131.2 million for the three months ended 31 March 2012 from RM113.9 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding, which accounted for RM32.0 million, or 24.4% of our purchased and contracted services for the three months ended 31 March 2012, and increased utilisation of purchased and contracted services in PPL and IMU Health to support our revenue growth.

# (e) Staff costs

Our staff costs increased by 72.5% to RM460.3 million for the three months ended 31 March 2012 from RM266.9 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding, where doctors' salaries are recognised as staff costs and comprise a higher percentage of Acibadem Holding's costs of operations as compared to the rest of our Group. In addition, there was a slight increase in PPL's staff costs for the three months ended 31 March 2012 due to share-based payments from our LTIP and EPP plans to employees in Singapore and Malaysia.

### (f) Operating lease expenses

Our operating lease expenses increased by 34.0% to RM59.9 million for the three months ended 31 March 2012 from RM44.7 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding.

# (g) Operating expenses

Our operating expenses increased by 48.2% to RM133.8 million for the three months ended 31 March 2012 from RM90.3 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding as well as increased operating expenses at PPL due to the expanded scope of its operations.

# (h) Finance income

Our finance income increased by 443.1% to RM55.4 million for the three months ended 31 March 2012 from RM10.2 million for the three months ended 31 March 2011, primarily due to Acibadem Holding's net foreign exchange gain of RM41.8 million, which resulted from net exchange gains on translation of Acibadem Holding's foreign currency-denominated loans to Turkish Lira when the Turkish Lira appreciated against such foreign currencies.

## 12. FINANCIAL INFORMATION (cont'd)

## (i) Finance costs

Our finance costs increased by 65.7% to RM47.4 million for the three months ended 31 March 2012 from RM28.6 million for the three months ended 31 March 2011, primarily due to our acquisition of Acibadem Holding, which was principally due to the consolidation of Acibadem Holding's finance costs of RM25.7 million and finance costs incurred for borrowings taken up to acquire Acibadem Holding of RM3.5 million, which were partially offset by lower finance costs incurred by Pantai Irama and IMU Health upon repayment of their borrowings in 2011.

## (j) Share of profits of associates and joint ventures

Our share of profits of associates (net of tax) increased by 18.9% to RM14.5 million for the three months ended 31 March 2012 from RM12.2 million for the three months ended 31 March 2011, primarily due to share of higher results contribution from PLife REIT.

Our share of profits of joint ventures (net of tax) increased by 25.9% to RM3.4 million for the three months ended 31 March 2012 from RM2.7 million for the three months ended 31 March 2011, primarily due to an increase in profits at Apollo Gleneagles.

## (k) Profit before income tax

Principally as a result of the foregoing factors, our profit before income tax increased by 47.0% to RM194.5 million for the three months ended 31 March 2012 from RM132.3 million for the three months ended 31 March 2011. Our profit before income tax margin decreased to 15.2% for the three months ended 31 March 2012 from 15.4% for the three months ended 31 March 2011.

## (I) Income tax expense

Our income tax expense increased by 57.5% to RM42.2 million for the three months ended 31 March 2012 from RM26.8 million for the three months ended 31 March 2011, primarily due to the increase in our profit before income tax as well as our acquisition of Acibadem Holding.

## (m) Profit for the period

Principally as a result of the foregoing factors, our profit for the period increased by 44.4% to RM152.3 million for the three months ended 31 March 2012 from RM105.5 million for the three months ended 31 March 2011. Our profit for the period margin decreased to 11.9% for the three months ended 31 March 2012 from 12.3% for the three months ended 31 March 2011.

## 12. FINANCIAL INFORMATION (cont'd)

# (ii) Year ended 31 December 2011 compared to year ended 31 December 2010

## (a) Revenue

Our revenue increased by 174.2% to RM3,328.8 million for the year ended 31 December 2011 from RM1,214.1 million for the year ended 31 December 2010, primarily due to general increases across the business segments in which we operate, principally driven by an increase in hospital and other healthcare services revenue. This was due to the fact that we consolidated a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010.

## Revenue breakdown

The following table provides a breakdown of our revenue by revenue type and geographical segments for the periods indicated.

|                                 | Audited          |         |
|---------------------------------|------------------|---------|
|                                 | Year ended 31 De | cember  |
|                                 | 2010             | 2011    |
|                                 | (RM million      | 1)      |
| Hospital and other healthcare   | 1,051.7          | 3,085.6 |
| Education services              | 138.5            | 162.2   |
| Rental income                   | 13.2             | 51.8    |
| Management and acquisition fees | 10.7             | 26.3    |
| Dividend income                 | -                | 2.9     |
| Total                           | 1,214.1          | 3,328.8 |

|       |      |      |        | Audi   | ted     |             |      |      |      |
|-------|------|------|--------|--------|---------|-------------|------|------|------|
|       |      |      | Year e | nded 3 | 1 Dece  | ember       |      |      |      |
| Singa | pore | Mala | ysia   | Chi    | na      | Oth<br>regi |      | Tota | al   |
| 2010  | 2011 | 2010 | 2011   | 2010   | 2011    | 2010        | 2011 | 2010 | 2011 |
|       |      |      |        | (RM m  | illion) |             |      |      | -/   |

Total revenue from external customers<sup>(1)</sup>

573 5 1,916.0 568.5 1,199.7 48.9 143.3 23.2 69.8 1,214.1 3,328.8

## Note:

(1) This does not include associates and joint ventures.

Our revenue from hospital and other healthcare services increased by 193.4% to RM3,085.6 million for the year ended 31 December 2011 from RM1,051.7 million for the year ended 31 December 2010, primarily due to the full year consolidation of revenue from operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. In addition, hospital and other healthcare revenue generally increased in respect of operations in Singapore, Malaysia and internationally. This increase was partially offset by the sale in March 2011 of Pantai Irama's concession business, Pantai Support Services Sdn Bhd and its subsidiaries.

## 12. FINANCIAL INFORMATION (cont'd)

Our revenue from education services increased by 17.1% to RM162.2 million for the year ended 31 December 2011 from RM138.5 million for the year ended 31 December 2010, primarily due to increased student enrolment in IMU's existing and new academic programmes.

Our revenue from rentals increased by 292.4% to RM51.8 million for the year ended 31 December 2011 from RM13.2 million for the year ended 31 December 2010, primarily due to the full year consolidation of revenue from operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010.

Our revenue from management and acquisition fees increased by 145.8% to RM26.3 million for the year ended 31 December 2011 from RM10.7 million for the year ended 31 December 2010, primarily due to the full year consolidation of revenue from operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010.

Our revenue from dividend income increased to RM2.9 million for the year ended 31 December 2011 from nil for the year ended 31 December 2010, primarily due to our investment in a 8.2% stake in Apollo in March 2011, which we subsequently increased to a 11.2% stake in October 2011.

## (b) Other operating income

Our other operating income increased by 633.0% to RM159.8 million for the year ended 31 December 2011 from RM21.8 million for the year ended 31 December 2010, primarily due to the fact that we had full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010 and foreign exchange gains in 2011.

## (c) Inventories and consumables

Our inventories and consumables expenses increased by 255 8% to RM680.2 million for the year ended 31 December 2011 from RM191.2 million for the year ended 31 December 2010, primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010.

## (d) Purchased and contracted services

Our purchased and contracted services expenses increased by 84.4% to RM398.6 million for the year ended 31 December 2011 from RM216.2 million for the year ended 31 December 2010, primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. The increase was partially offset by our disposal of Pantai Support Services Sdn Bhd and its subsidiaries in March 2011.

## 12. FINANCIAL INFORMATION (cont'd)

## (e) Staff costs

Our staff costs increased by 188.1% to RM1,073.0 million for the year ended 31 December 2011 from RM372.4 million for the year ended 31 December 2010, primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. Our staff costs of RM372.4 million for the year ended 31 December 2010 includes a one-off increase in staff cost resulting from a revaluation of our employee performance incentive scheme conducted in December 2010.

## (f) Operating lease expenses

Our operating lease expenses increased by 157.4% to RM186.6 million for the year ended 31 December 2011 from RM72.5 million for the year ended 31 December 2010, primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. In addition, our lease payments to PLife REIT increased in 2011 compared to 2010.

## (g) Operating expenses

Our operating expenses increased by 102 2% to RM456.2 million for the year ended 31 December 2011 from RM225.6 million for the year ended 31 December 2010, primarily due to the fact that we consolidated a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. This was partially offset by a decrease in one-off expenses to RM66.3 million in 2011, which included a RM19.5 million write-off of property, plant and equipment, professional and consultancy fees of RM9.1 million for internal restructuring and RM35.1 million for the acquisition of Acibadem Holding. We had one-off expenses of RM97.5 million in 2010, which included an impairment loss on goodwill and an impairment loss on deposits of RM4.9 million and RM65.1 million, respectively, and expenses incurred relating to the acquisition of Parkway and Pantai Irama amounting to RM27.9 million.

## (h) Finance income

Our finance income increased by 344.6% to RM28.9 million for the year ended 31 December 2011 from RM6.5 million for the year ended 31 December 2010, primarily due to a RM12.6 million fair value gain on financial instruments and an increase of interest income by RM9.5 million. The fair value gain on financial instruments refers primarily to interest-rate swap derivatives which need to be fair valued at each reporting date.

## 12. FINANCIAL INFORMATION (cont'd)

## (i) Finance costs

Our finance costs increased by 26.5% to RM106.4 million for the year ended 31 December 2011 from RM84.1 million for the year ended 31 December 2010, primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. In addition, we recognised a RM15.1 million fair value loss on financial instruments in 2010 due to the restructuring of a SGD500 million term loan and a SGD850 million term loan facilities once Parkway was taken private in December 2010, whereas no such loss was recognised in 2011.

## Share of profits of associates and joint ventures

Our share of profits of associates (net of tax) increased by 12.9% to RM79.9 million for the year ended 31 December 2011 from RM70.8 million for the year ended 31 December 2010, primarily due to share of higher results contribution from PLife REIT.

Our share of profits of joint ventures (net of tax) decreased by 59.1% to RM13.9 million for the year ended 31 December 2011 from RM34.0 million for the year ended 31 December 2010, primarily due to the consolidation of Pantai Irama from September 2010 onwards after we attained control. Prior to September 2010, we equity accounted for Pantai Irama.

## (k) Profit before income tax

Principally as a result of the foregoing factors, as well as the fact that we did not have a gain on remeasurement of investment previously accounted for as associates and joint ventures, in the year ended 31 December 2011, our profit before income tax decreased by 20.2% to RM489.5 million for the year ended 31 December 2011 from RM613.6 million for the year ended 31 December 2010. Our profit before income tax margin decreased to 14.7% for the year ended 31 December 2011 from 50.5% for the year ended 31 December 2010.

## (1) Income tax expense

Our income tax expense increased by 145.9% to RM95.4 million for the year ended 31 December 2011 from RM38.8 million for the year ended 31 December 2010, primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010.

## (m) Profit for the year

Principally as a result of the foregoing factors, our profit for the year decreased by 31.4% to RM394.1 million for the year ended 31 December 2011 from RM574.8 million for the year ended 31 December 2010. Our profit margin for the year decreased to 11.8% for the year ended 31 December 2011 from 47.3% for the year ended 31 December 2010.

## 12. FINANCIAL INFORMATION (cont'd)

# (iii) Year ended 31 December 2010 compared to year ended 31 December 2009

## (a) Revenue

Our revenue increased by 902.6% to RM1,214.1 million for the year ended 31 December 2010 from RM121.1 million for the year ended 31 December 2009, primarily due to the fact that our revenue in 2010 included four months of operations from Parkway and Pantai Irama as compared to 2009 (when our revenue only included !MU Health's operations), which had an ensuing impact on all of our line items for 2010.

## Revenue breakdown

The following table provides a breakdown of our revenue by revenue type and geographical segments for the periods indicated.

|                                 | Audited           |         |
|---------------------------------|-------------------|---------|
|                                 | Year ended 31 Dec | cember  |
| _                               | 2009              | 2010    |
|                                 | (RM million)      | )       |
| Hospital and other healthcare   |                   | 1,051.7 |
| Education services              | 121.1             | 138.5   |
| Rental income                   | -                 | 13.2    |
| Management and acquisition fees | -                 | 10.7    |
| Total                           | 121.1             | 1,214.1 |

|  |      |       |       |       |        | Audite   | ed .     |               |       |         |
|--|------|-------|-------|-------|--------|----------|----------|---------------|-------|---------|
|  |      |       |       |       | Year e | ended 31 | Decembe  | r             |       |         |
|  | Sing | ароге | Mala  | aysia | Ch     | ina      | Other re | gions         | To    | otal    |
|  | 2009 | 2010  | 2009  | 2010  | 2009   | 2010     | 2009     | 2010          | 2009  | 2010    |
|  |      |       |       |       |        | (RM mill | ion)     |               |       |         |
| Total revenue<br>from external<br>customers <sup>(1)</sup> |      | 573.5 | 121.1 | 568.5 |        | 48.9     |          | 2 <b>3</b> .2 | 121.1 | 1,214.1 |

## Note:

This does not include associates and joint ventures.

Our revenue from hospital and other healthcare services increased to RM1,051.7 million for the year ended 31 December 2010 from nil for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

Our revenue from education services increased by 14.4% to RM138.5 million for the year ended 31 December 2010 from RM121.1 million for the year ended 31 December 2009, primarily due to increased tuition revenue due to higher student enrolment in IMU's existing and new academic programmes.

## 12. FINANCIAL INFORMATION (cont'd)

Our revenue from rentals increased to RM13.2 million for the year ended 31 December 2010 from nil for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

Our revenue from management and acquisition fees increased to RM10.7 million for the year ended 31 December 2010 from nil for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## (b) Other operating income

Our other operating income increased by 651.7% to RM21.8 million for the year ended 31 December 2010 from RM2.9 million for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## (c) Inventories and consumables

Our inventories and consumables expenses increased to RM191.2 million for the year ended 31 December 2010 from nil for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## (d) Purchased and contracted services

Our purchased and contracted services expenses increased to RM216.2 million for the year ended 31 December 2010 from nil for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## (e) Staff costs

Our staff costs increased by 608.0% to RM372.4 million for the year ended 31 December 2010 from RM52.6 million for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control and an increase in staff costs at each of Parkway and Pantai Irama.

## (f) Operating lease expenses

Our operating lease expenses increased to RM72.5 million for the year ended 31 December 2010 from RM0.6 million for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## 12. FINANCIAL INFORMATION (cont'd)

## (g) Operating expenses

Our operating expenses increased by 920.8% to RM225.6 million for the year ended 31 December 2010 from RM22.1 million for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control. We also recognised one-off expenses of RM97.5 million in 2010, which included an impairment loss on goodwill and an impairment loss on deposits of RM4.9 million and RM65.1 million, respectively, and expenses incurred relating to the acquisition of Parkway and Pantai Irama amounting to RM27.9 million.

## (h) Finance income

Our finance income increased by 828.6% to RM6.5 million for the year ended 31 December 2010 from RM0.7 million for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## (i) Finance costs

Our finance costs increased to RM84.1 million for the year ended 31 December 2010 from RM3.5 million for the year ended 31 December 2009, primarily due to our consolidation of the results of Parkway and Pantai Irama after attaining control. In addition, we recognised a RM15.1 million fair value loss on financial instruments in 2010 due to the restructuring of a SGD500 million term loan and a SGD850 million term loan facilities once Parkway was taken private in December 2010.

(j) Gain on remeasurement of investment previously accounted for as associates and joint ventures

We recorded a gain on remeasurement of investment previously accounted for as associates and joint ventures of RM530.1 million for the year ended 31 December 2010 on the derecognition of our non-controlling interest in Parkway and our joint venture interest in Pantai Irama prior to our consolidation of the results of Parkway and Pantai Irama after attaining control. We did not have a similar gain on remeasurement of investment previously accounted for as associates and joint ventures in the years ended 31 December 2009 or 2011.

## (k) Share of profits of associates and joint ventures

Our share of profits of associates (net of tax) increased by 19.0% to RM70.8 million for the year ended 31 December 2010 from RM59.5 million for the year ended 31 December 2009, primarily due to an increase in profits of Parkway, which was accounted for as an associate, as well as an increase in profits of PLife REIT.

Our share of profits of joint ventures (net of tax) increased by 672.7% to RM34.0 million for the year ended 31 December 2010 from RM4.4 million for the year ended 31 December 2009, primarily due to an increase in profits of Pantai Irama, which was accounted for as a joint venture from January 2009 to August 2010.

## 12. FINANCIAL INFORMATION (cont'd)

## Profit before income tax

Principally as a result of the foregoing factors, our profit before income tax increased by 509.9% to RM613.6 million for the year ended 31 December 2010 from RM100.6 million for the year ended 31 December 2009. Our profit before income tax margin decreased to 50.5% for the year ended 31 December 2010 from 83.1% for the year ended 31 December 2009.

## (m) Income tax expense

Our income tax expense increased by 379.0% to RM38.8 million for the year ended 31 December 2010 from RM8.1 million for the year ended 31 December 2009, primarily due to our increase in revenue related to our consolidation of the results of Parkway and Pantai Irama after attaining control.

## (n) Profit for the year

Principally as a result of the foregoing factors, our profit for the year increased by 521.4% to RM574.8 million for the year ended 31 December 2010 from RM92.5 million for the year ended 31 December 2009. Our profit for the year margin decreased to 47.3% for the year ended 31 December 2010 from 76.4% for the year ended 31 December 2009.

## 12.3 Liquidity and capital resources

## 12.3.1 Working capital

Our principal source of liquidity is cash generated from our operations and borrowings from financial institutions. Following the Listing, we may, from time to time, also rely on additional equity and debt offerings to raise capital. Our ability to rely on these sources of funding could be affected by our results of operations and financial position and by the conditions in the local and global financial markets.

Our principal liquidity requirements are for capital expenditures, such as for our greenfield and brownfield projects under development, including Mount Elizabeth Novena Hospital, acquisitions, technical upgrades of our medical equipment and other technological systems, and working capital.

As at 31 March 2012, we had cash and cash equivalents of RM1,599.6 million and total borrowings of RM7,639.0 million. Our working capital, calculated as current assets minus current liabilities, was RM1,171.2 million as at 31 March 2012. Taking into consideration our funding requirements for our committed capital expenditure, expected funds to be generated from cash flows from operations, as well as our existing level of cash and cash equivalents and credit sources, our Board believes that in their reasonable opinion, the working capital available to us is sufficient for the present requirements of our Group and for a period of twelve months from the date of this Prospectus.

## 12. FINANCIAL INFORMATION (cont'd)

## 12.3.2 Cash flows

The following is a summary of our cash flow statements for the periods indicated.

|   |        | Audited       |              | Unaudited   | Audited   |
|---|--------|---------------|--------------|-------------|-----------|
|   | Year e | ended 31 Dece | mber         | Three month |           |
|   | 2009   | 2010          | 2011         | 2011        | 2012      |
|   |        |               | (RM million) |             |           |
| Net cash generated from operating activities              | 35.3   | 398.7         | 887.1        | 240.0       | 394.1     |
| Net cash used in investing activities                     | (14.8) | (5,960.2)     | (1,285.7)    | (578.7)     | (1,062.9) |
| Net cash generated from financing activities              | 2 7    | 6,924.8       | 423.6        | 44.2        | 911.0     |
| Net increase/(decrease) in cash and cash equivalents      | 23.2   | 1,363.3       | 25.0         | (294.5)     | 242.2     |
| Cash and cash equivalents at beginning of the year/period | 18.4   | 41.7          | 1,158.1      | 1,158.1     | 1,251.4   |
| Effect of exchange rate fluctuations on cash held         | -      | (246.9)       | 68.3         | (3.4)       | (24.0)    |
| Cash and cash equivalents at end of the year/period       | 41.6   | 1,158.1       | 1,251.4      | 860.2       | 1,469.6   |

We need cash primarily to fund our working capital needs, expansion, capital expenditure and service our indebtedness. Our ability to expand our business operations has been largely dependent upon, and will continue to depend upon, our ability to finance these activities through cash from operations, bank borrowings and the issuance of equity and debt securities. We believe that existing cash and cash equivalent balances and credit lines, together with existing and future bank borrowings and the proceeds of this Global Offering will be sufficient to fund our anticipated working capital and capital expenditure requirements for 2012 and for a period of twelve months from the date of this Prospectus. However, if adequate funds are not available on satisfactory terms or at all, we may be required to delay our business plans.

Save as disclosed in Financing activities below and Exchange Rates in Section 12.14 of this Prospectus, our Board of Directors is of the opinion that there are no legal, financial or economic restrictions on our subsidiaries' ability to transfer funds to our Company in the form of cash dividends, loans or advances.

## 12. FINANCIAL INFORMATION (cont'd)

## Net cash generated from operating activities

Net cash generated from operating activities increased by 64.2% to RM394.1 million in the three months ended 31 March 2012 from RM240.0 million in the three months ended 31 March 2011, primarily as a result of an increase in operating profit before changes in working capital to RM281.9 million and trade and other payables to RM187.9 million, partially offset by an increase in development property (consisting of Mount Elizabeth Novena Hospital's medical suites) to RM36.2 million. Net cash generated from operating activities increased by 122.5% to RM887.1 million in the year ended 31 December 2011 from RM398.7 million in the year ended 31 December 2010, primarily as a result of an increase in operating profit before changes in working capital to RM706.1 million and trade and other payables to RM569.7 million, partially offset by an increase in development property (consisting of Mount Elizabeth Novena Hospital's medical suites) to RM181.4 million and income taxes paid to RM110.0 million primarily due to the fact that we had a full year of operations from Parkway and Pantai Irama in 2011 as compared to four months of operations in 2010. Net cash generated from operating activities increased by 1,029.5% to RM398.7 million in the year ended 31 December 2010 from RM35.3 million in the year ended 31 December 2009, primarily as a result of an increase in operating profit before changes in working capital to RM234.6 million and trade and other payables to RM309.0 million, partially offset by an increase in development property (consisting of Mount Elizabeth Novena Hospital's medical suites) to RM61.7 million and trade and other receivables to RM63.5 million.

## Net cash used in investing activities

Net cash used in investing activities was RM14.8 million, RM5,960.2 million, RM1,285.7 million and RM1,062.9 million in the year ended 31 December 2009, 2010, and 2011 and the three months ended 31 March 2012, respectively. These amounts mostly reflected our acquisition of subsidiaries, net of cash acquired and capital expenditures for property, plant and equipment. Our Group's capital expenditures in the year ended 31 December 2010 were primarily for the acquisition of Parkway and Pantai Irama. Our Group's capital expenditures in the year ended 31 December 2011 were primarily for the development of its new greenfield projects, including Mount Elizabeth Novena Hospital in Singapore. Our Group's capital expenditures in the three months ended 31 March 2012 were primarily for the acquisition of Acibadem Holding as well as the development of our new greenfield projects, including Mount Elizabeth Novena Hospital in Singapore.

## 12. FINANCIAL INFORMATION (cont'd)

## Net cash generated from financing activities

Net cash generated from financing activities was RM911.0 million in the three months ended 31 March 2012, primarily reflecting proceeds from bank borrowings of RM1,159.1 million and the partial disposal of interests in IHH Turkey to a noncontrolling shareholder of RM109.4 million, which was partially offset by repayment of bank borrowings of RM273.5 million. Net cash generated from financing activities was RM423.6 million in the year ended 31 December 2011, primarily reflecting proceeds of issue of ordinary shares of RM1,978.0 million and advances from holding company of RM485.3 million, partially offset by a repayment of bank borrowings of RM1,907.6 million and interest paid of RM170.1 million. Net cash generated from financing activities was RM6,924.8 million in the year ended 31 December 2010, primarily reflecting advances from holding company of RM3,623.7 million, proceeds from bank borrowings of RM3,573.8 million and proceeds of issue of ordinary shares of RM2,782.4 million, partially offset by an acquisition of non-controlling interests of RM703.4 million and an acquisition of equity interest in subsidiaries, associates, and joint ventures of RM2,238.2 million from holding company. Net cash generated from financing activities was RM2.7 million in the year ended 31 December 2009, primarily reflecting proceeds from disposal of investment in financial assets of RM18.4 million and proceeds from bank borrowings of RM9.9 million, partially offset by dividends paid to the owner of our Company of RM11.4 million, repayment of bank borrowings of RM3.8 million and interest paid of RM3.7 million.

## Financing activities

Our credit facilities contain various covenants that limit our ability to engage in specified types of transactions. These covenants limit our and certain of our subsidiaries' ability to, among other things:

- (a) incur additional indebtedness or issue certain preferred shares;
- pay dividends on, repurchase or make distributions in respect of our capital stock or make other restricted payments;
- (c) make certain investments;
- (d) sell or transfer assets;
- (e) create liens;
- consolidate, merge, sell or otherwise dispose of all or substantially all of our assets; and
- (g) enter into certain transactions with our affiliates.

Under our credit facilities, we are required to satisfy and maintain specified financial ratios. Our ability to meet those financial ratios can be affected by events beyond our control, and there can be no assurance we will continue to meet those ratios. A breach of any of these covenants could result in a default under our credit facilities.

Upon the occurrence of an event of default under the credit facilities, the lenders there under could elect to declare all amounts outstanding under the credit facilities to be immediately due and payable and terminate all commitments to extend further credit. If we were unable to repay those amounts, the lenders under the credit facilities could proceed against the collateral granted to them to secure such indebtedness. We have pledged a significant portion of our assets under our senior secured credit facilities.

## 12. FINANCIAL INFORMATION (cont'd)

As at 31 March 2012, we have the following material borrowings:

- (a) SGD1.8 billion (RM4.4 billion) facility due in 2013, which is secured by a charge on the shares of Parkway and Pantai Irama and a guarantee from our Company. Under the facility, PPL must maintain at least a reserve amount of six months' interest in its Singapore Dollar account before it is able to pay any dividends to us;
- (b) Two Murabaha facilities, comprising a Murabaha term facility of SGD500.0 million (RM1,235.0 million) and a Murabaha revolving credit facility of SGD250.0 million (RM617.5 million) due in 2015, under which Parkway's net debt to tangible net worth ratio cannot exceed 1.5:1;
- (c) Two term loan facilities due in 2014 of SGD470.0 million (RM1,160.9 million) and RM450.0 million each, which are secured by a guarantee from our Company and were entered into for the purpose of the acquisition of Acibadem Holding. Under the facilities, effective from 1 January 2013, the consolidated net tangible assets of our Group must not fall below RM1.6 billion at any time and this covenant is tested on a semi-annual basis;
- Two tranches of facilities consisting of (i) a USD200.0 million (RM638.0 million) (d) facility due in 2015 ("Tranche I") by Almond (Turkey) (as borrower) and Acibadem Holding (as guarantor), which was entered into for the purpose of the acquisition of Acibadem by Almond (Turkey) and (ii) a USD200 0 million (RM638.0 million) fixed facility due in 2018 ("Tranche II Facility 1"), which was entered into by Acibadem (as borrower) for the purpose of refinancing the financial indebtedness under the then-existing facility agreements and financing capital expenditures of Acibadem, and a facility up to USD100 million (RM319.0 million) ("Tranche II Facility 2") due in 2018, which was entered into for the purpose of Acibadem's acquisition of Acibadem Sistina. Tranche II Facility 2 may be utilised only upon Acibadem's request. As at 31 March 2012, there was an outstanding principal amount of USD168.0 million (RM535.9 million) under Tranche II Facility 1 and an outstanding amount of USD35.6 million (RM113.6 million), which comprised an outstanding principal amount of USD28.0 million (RM89.3 million) and an outstanding fixed interest amount of USD7.6 million (RM24.2 million), under Tranche II Facility 2. Almond (Turkey) has not yet repaid any of the principal amounts due under Tranche I and as at 31 March 2012, there was an outstanding principal amount of USD257.1 million (RM820.1 million). Under these facilities, before Acibadem Holding, Almond (Turkey) or Acibadem, as the case may be, is able to pay any dividends, it must be: (i) in compliance with its financial covenants under the respective facility agreement and no default should be continuing or no default would occur as a result of the dividend payment; (ii) for the purpose of meeting a scheduled interest or fee payment or principal repayment by Almond (Turkey); or (iii) fall under another exception as set out in the respective facility agreement. Tranche I, Tranche II Facility 1 and Tranche II Facility 2 are secured by a security package which includes first- or second-ranking share pledges over the shares of Almond (Turkey), Acibadem and Acibadem's subsidiaries (including its subsidiaries in Macedonia), account pledges, assignments of receivables, assignment of insurance receivables, commercial enterprise pledge, security assignment in relation to hedging and numerous mortgages on real estate and hedging arrangements;
- (e) RM138 million credit facilities due in 2014, comprising a term loan facility and overdraft facility, which is secured by a third party first land charge;

## 12. FINANCIAL INFORMATION (cont'd)

- (f) RM107.5 million term loan facility due in 2020, which is secured, among others, by land for the new building of Gleneagles Medical Centre that is being funded by the facility. Under the facility, a subsidiary of our Company, Pulau Pinang Clinic, may not declare or pay any dividend in excess of 12.0% per annum, issue bonuses or make any other distribution in respect of its share capital without a written consent from the banks providing the facility; and
- (g) Euro13.4 million (RM52.8 million) loan agreement due in October 2012, of which there was Euro1.6 million (RM6.3 million) outstanding as at 31 March 2012. The loan agreement is secured.

The effective interest rate for our fixed rate bank loans as at 31 March 2012 ranged from 6.35% to 6.70% per annum for US Dollar loans, from 11.50% to 13.50% per annum for Turkish Lira loans, 7.50% per annum for Euro loans and from 5.50% to 9.75% per annum for Macedonia Denar loans for our borrowings in Turkey. As at the LPD, we did not have any fixed rate bank loans in Singapore and Malaysia.

## 12.3.3 Borrowings

Our total outstanding borrowings as at 31 March 2012 were as follows:

|  | (RM million)        |
|--|---------------------|
| Current borrowings                       |                     |
| Secured bank borrowings                  | 218.4               |
| Secured finance lease liabilities        | 49.6                |
| Secured bank overdrafts                  | 9.4                 |
| Total current borrowings                 | 277.4               |
| Non-current borrowings                   |                     |
| Secured bank borrowings                  | 4,998.1             |
| Secured finance lease liabilities        | 168.2               |
| Unsecured bank borrowings                | 2,195.3             |
| Total non-current borrowings             | 7,361.6             |
| Total borrowings                         | 7,639.0             |
| Cash and cash equivalents                | 1,599.6             |
| Gearing ratio (times) <sup>(1)</sup>     | 0.62 <sup>(3)</sup> |
| Net gearing ratio (times) <sup>(2)</sup> | 0.49 <sup>(3)</sup> |

## Notes:

- (1) The gearing ratio is calculated by dividing total borrowings over total equity.
- (2) The net gearing ratio is calculated by dividing total borrowings less cash and cash equivalents over total equity.
- (3) Based on the pro forma cash and cash equivalents as at 31 March 2012 of RM1,660 3 million, as set out in Section 12.16 of this Prospectus, the gearing and net gearing ratio were 0.17 times and 0.08 times respectively

## 12. FINANCIAL INFORMATION (cont'd)

The table below shows, as at 31 March 2012, our outstanding borrowings, by the currency in which they are denominated:

|                                 | Original currency<br>amount (million) | Translated<br>amount |
|---------------------------------|---------------------------------------|----------------------|
| Borrowings                      |                                       | (RM million)         |
| Ringgit Malaysia                | RM330.5                               | 330.5                |
| Singapore Dollar <sup>(1)</sup> | SGD2,291.5                            | 5,590.7              |
| Turkish Lira (2)                | TL29.3                                | 50.2                 |
| US Dollar <sup>(3)</sup>        | USD475.1                              | 1,443.8              |
| Euro <sup>(1)</sup>             | Euro18.6                              | 75.2                 |
| Swiss franc <sup>(5)</sup>      | CHF28.7                               | 96.4                 |
| Others <sup>(6)</sup>           |                                       | 52.2                 |
| Total borrowings                |                                       | 7,639.0              |

## Notes:

- (1) The Singapore Dollar amounts have been translated based on the exchange rate of SGD1.00: RM2.4397.
- (2) The Turkish Lira amounts have been translated based on the exchange rate of TL1.00 . RM1.7133.
- (3) The US Dollar amounts have been translated based on the exchange rate of USD1.00 . RM3.0389
- (4) The Euro amounts have been translated based on the exchange rate of Euro1 00 · RM4 0430.
- (5) The Swiss franc amounts have been translated based on the exchange rate of CHF1.00: RM3.3612.
- (6) Includes Hong Kong Dollar, Indian Rupee, Australian Dollar, Brunei Dollar and Macedonian Denar.

There has been no default on payments of either interest or principal for any of our borrowings throughout the year ended 31 December 2011 and the three months ended 31 March 2012.

We are not in breach of any terms and conditions or covenants associated with the credit arrangements or bank loans which can materially affect our financial position and results or business operations, or the investment by holders of our securities.

The maturity profile of our borrowings as at 31 March 2012 was as follows:

|                                 | Audited                |
|---------------------------------|------------------------|
|                                 | (RM million)           |
| Within 1 year                   | 540.4                  |
| After 1 year but within 5 years | 7,426.0                |
| After 5 years                   | 134.2                  |
| Total                           | 8,100.6 <sup>(1)</sup> |

## Note:

Includes inlerest payable.

## 12. FINANCIAL INFORMATION (cont'd)

The table below shows the interest rate profile of our borrowings as at 31 March 2012:

|                          | Audited      |
|--------------------------|--------------|
|                          | (RM million) |
| Fixed rate borrowings    | 389.1        |
| Floating rate borrowings | 7,249.9      |
| Total                    | 7,639.0      |

## 12.3.4 Interest expense

As part of our finance cost, the following table shows the breakdown of our interest paid as at and for the periods indicated.

|                                  |      | Audited                   |           | Unaudited            | Audited |
|----------------------------------|------|---------------------------|-----------|----------------------|---------|
|                                  | _    | Year ended<br>31 December |           | Three months<br>Marc |         |
|                                  | 2009 | 2010                      | 2011      | 201 <u>1</u>         | 2012    |
|                                  |      |                           | (RM milli | on)                  |         |
| Interest paid and payable to     |      |                           |           |                      |         |
| Banks and financial institutions | 3.5  | 42.6                      | 82.6      | 25.9                 | 36.0    |
| Others                           | _    | 1.6                       | 1 3       | _                    | 0.2     |
| Total                            | 3.5  | 44.2                      | 83.9      | 25.9                 | 36.2    |

Interest paid and payable to banks and financial institutions was primarily due to the interest due on our borrowings. Please refer to Section 12.3.3 of this Prospectus for further information on our borrowings.

## 12.3.5 Capital expenditure and divestment

## Historical capital expenditure and divestment

Our capital expenditures of RM246.9 million in the three months ended 31 March 2012 were mainly due to three months' recognition of the cost of construction of Mount Elizabeth Novena Hospital and the purchase of medical equipment. There were no material changes from 1 April 2012 up to the LPD, in our capital expenditure as compared to our capital expenditure in the three months ended 31 March 2012.

Our capital expenditures of RM743.7 million in the year ended 31 December 2011 were mainly due to a full year's recognition of the cost of construction of Mount Elizabeth Novena Hospital and the purchase of medical equipment. In March 2011, we also divested our ownership of Pantai Support Services Sdn Bhd to Pulau Memutik for a consideration of RM2.00, which is equivalent to the Pantai Irama's cost of investment in the shares of Pantai Support Services Sdn Bhd, as the businesses of Pantai Support Services Sdn Bhd were not identified as part of the Group's core businesses.

Our capital expenditures of RM201.3 million in the year ended 31 December 2010 were mainly due to four months recognition of the cost of construction of Mount Elizabeth Novena Hospital.

Our capital expenditures of RM15.4 million in the year ended 31 December 2009 were mainly for the purchase of fixed assets at IMU.

# FINANCIAL INFORMATION (cont'd)

12.

# Planned capital expenditure

Our actual and planned capital expenditures for the year ending 31 December 2012 are RM1,593.7 million which we intend to use primarily as described below.

|  | 9 months -  | January 2013 to            |                 | Expected year                    |
|--|---|----------------------------|-----------------|----------------------------------|
| Company/Project 2012 to                  | January 2012 April 2012 to Year ending 31 to March 2012 December 2012 | completion of construction | Total           | of completion<br>of construction |
| (a)                                      | Subtotal (b)  | (0)                        | (a) + (b) + (c) |                                  |
|  | (RM million)  |                            |                 |                                  |
| (i) Expansion capital expenditure        |   |                            |                 |                                  |
|  |   |                            |                 |                                  |
| Mount Elizabeth 913.8<br>Novena Hospital | 158.3 356.0 <sup>(1)</sup> 514.3                                      | i                          | 1,428.1         | 2012                             |
|  |   |                            |                 |                                  |
| Gleneagles Medical 57.0<br>Centre Penang | 11.0 46.0 57.0  | 43.0                       | 157.0           | 2012                             |
| Pantai Hospital 24.0<br>Kuala Lumpur     | 1.7 44.7 46.4   | 152.5                      | 222.9           | 2014                             |
| Gleneagles Medini                        | - 45.5 4 <b>5.5</b>   | 348.5                      | 394.0           | 2014                             |
| Gleneagles Kuala<br>Lumpur               | •   | 25.0                       | 25.0            | 2015                             |
| Pantai Hospital<br>Klang                 | 0.1 5.8 5.9   | 43.5                       | 49.4            | 2014                             |
| 81.0                                     |   | 612 E                      | 848.3           |                                  |

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|   | •   | Actual                   | lal   |  | Planned                         |  |                 |   |
|---|---|--------------------------|---|--|---------------------------------|--|-----------------|---|
| Planned capital expenditures                        | Company/Project                                 | Prior to January<br>2012 | 3 months –<br>January 2012<br>to March 2012 | 9 months –<br>April 2012 to<br>December 2012 | Year ending 31<br>December 2012 | January 2013 to<br>completion of<br>construction | Total           | Expected year of completion of construction |
|   |   |                          |   |  | Subtotal                        |  |                 |   |
|   |   | (a)                      |   |  | (b)                             | (c)  | (a) + (b) + (c) |   |
|   |   |                          |   | •  | (RM million)                    |  |                 |   |
| India   |   | ٧                        |   |  |                                 |  |                 |   |
| Construction cost and medical equipment             | Gieneagles<br>Khubchandani<br>Hospital          | 61.3                     | 20.2  | 199.5  | 219.7                           | 26.7   | 307.7           | 2012  |
| Turkey  |   |                          |   |  |                                 |  |                 |   |
| Construction cost and medical equipment             | Acibadem Ankara<br>Hospital                     | 27.6                     | 5.6   | 648  | 70.4                            | ,  | 98.0            | 2012  |
| Construction cost and medical equipment             | Acıbadem Bodrum<br>Hospital                     | 23.2                     | 67  | 41.6   | 48.3                            | 26.3   | 8.76            | 2012 - 2013                                 |
| Construction cost and medical equipment             | Acibadem Sistina<br>Skopje Clinical<br>Hospital | ,                        | 3   | 13.8   | 13.8                            |  | 13.8            | 2012  |
| Construction cost and medical equipment             | Acibadem Maslak<br>Hospital                     | •                        |   | 30.4   | 30.4                            | 126.9  | 157.3           | 2014  |
| Consultation, design and construction related costs | Budgeted capital expenditure <sup>(3)</sup>     |                          | ,   | 72.5   | 72.5                            | 164 1  | 236.6           | 2014  |
| Subtotal -Turkey                                    |   | 50.8                     | 12.3  | 223.1  | 235.4                           | 317.3  | 603.5           |   |
| Total expansion capital expenditure                 | tal expenditure                                 | 1,106.9                  | 203.6                                       | 920.6  | 1,124.2                         | 956.5  | 3,187.6         |   |

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|   |   |                             | Actual                                      | :  | Planned                         |  |                 | •   |
|---|---|-----------------------------|---|--|---------------------------------|--|-----------------|---|
| Planned capital<br>expenditures   | Company/Project                               | Prior to<br>January<br>2012 | 3 months –<br>January 2012<br>to March 2012 | 9 months –<br>April 2012 to<br>December 2012 | Year ending 31<br>December 2012 | January 2013 to<br>completion of<br>construction | Total           | Expected year of completion of construction |
|   |   |                             |   |  | Subtotal                        |  |                 |   |
|   |   | (a)                         |   |  | (p)                             | (c)  | (a) + (b) + (c) |   |
|   |   |                             |   | (R)  | (RM million)                    | İ  |                 |   |
| (ii) Maintenance capital expenditure  | expenditure                                   |                             |   |  |                                 |  |                 |   |
| Singapore and Malaysia  | sia   |                             |   |  |                                 |  |                 |   |
| General renovation of wards and medical and other equipment   | Other PPL and IMU Health entities             |                             |   | 292 0  | 292.0                           |  | 292.0           |   |
| Turkey  |   |                             |   |  |                                 |  |                 |   |
| General construction cost and medical equipment (existing healthcare businesses – Acibadem Proje, APlus, Acibadem Labmed, Acibadem Mobil) | Other<br>Acibadem<br>Iocations <sup>(2)</sup> | •                           |   | 177.5  | 177.5                           |  | 177.5           | •   |
| Total maintenance capital<br>expenditure  |   |                             | 46  | 469 5  | 469.5                           |  | 469.5           |   |
| Total capital expenditure   |   | 1,106.9                     | 1,5   | 1,593.7                                      | 1,593.7                         | 956.5  | 3,657.1(3)      |   |

# Notes:

- For Mount Elizabeth Novena Hospital, for the three months ending 30 June 2012 and the six months ending 31 December 2012, we have a planned capital expenditure of RM245.4 million and RM110 6 million, respectively.  $\mathcal{L}$
- As at the LPD, the budget for these projects has been approved, but agreements for development or purchase, as applicable, have not yet been finalised, and there have been no regulatory applications for the relevant licences or the initiation of development. (5)

## 12. FINANCIAL INFORMATION

## Notes (cont'd):

(3) This excludes total land cost of RM3,168.8 million, of which RM3,144.7 million has been incurred as at 31 March 2012. Of the amount incurred as at 31 March 2012:

- RM3,081.6 million relates to the land acquired in relation to the Mount Elizabeth Novena Hospital project;
- RM22.5 million relates to the land acquired in relation to the Gleneagles Medical Centre Penang project;
- RM14.7 million relates to the land acquired in relation to the Gleneagles Medini project;
- RM5.6 million relates to the land acquired in relation to the Pantai Hospital Klang project; and
- RM20.3 million relates to the land acquired in relation to the Acibadem Ankara Hospital project.

In addition, total land use rights of RM159.8 million has been recognised for Gleneagles Khubchandani Hospital, but is not included in the total land cost mentioned above and is instead accounted for as an intangible asset in our combined financial statements as at 31 December 2011.

Our actual capital expenditures may vary from projected amounts due to various factors, including changes in market conditions, unplanned cost overruns, our ability to generate sufficient cash flows from operations, our ability to obtain adequate financing for these planned capital expenditures, demand for our services and the state of local and global economies. In addition, our planned capital expenditures do not include any expenditures for acquisitions of potential companies or businesses that we may evaluate from time to time.

We expect to meet our capital expenditure requirements through our cash and cash equivalents on hand, cash generated from future operations and financing activities. Our ability to obtain external financing and to make timely repayments of our debt obligations are subject to various uncertainties, including our future results of operations, financial condition and cash flows, the condition of the local and global economies and the markets for our services, the cost of financing and the condition of financial markets, the issuance of relevant government approvals and other project risks associated with the development of infrastructure in the countries in which we operate and the continuing willingness of banks to provide new loans as we pay down existing debt. For more information, please refer to Section 5.1.1(iv) of this Prospectus for Risks related to our business — Our substantial leverage could adversely affect our ability to raise additional capital to fund our operations or generate sufficient cash to service all of, or refinance our indebtedness, limit our ability to react to opportunities and expose us to interest rate risk and currency exchange risk.

Except as disclosed in Section 12.3.5 of this Prospectus on Historical capital expenditure and divestment, there have not been any material divestments undertaken by us for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012. There were no material changes from 1 April 2012 up to the LPD, in divestments undertaken by us as compared to divestments undertaken by us in the three months ended 31 March 2012.

For more information, please refer to Section 12.2.4(i) of this Prospectus on Factors affecting our results of operations – Acquisitions.

## 12. FINANCIAL INFORMATION (cont'd)

## 12.3.6 Material commitments and contractual obligations

We had capital commitments of RM1,341.5 million and non-cancellable operating lease payables of RM2,279.6 million as at 31 March 2012. These commitments consisted of the following:

|  |                    | Αι  | ıdited                              |         |
|--|--------------------|---|-------------------------------------|---------|
|  | Within<br>one year | More<br>than one<br>year but<br>within<br>five years<br>(RM | More than<br>five years<br>million) | Total   |
| Property, plant and equipment            |                    |   |                                     |         |
| Amounts authorised and contracted for    | 543.0              | 36.0  | _                                   | 579.0   |
| Amounts authorised and not               |                    |   |                                     |         |
| contracted for                           | 402.5              | 360.0   | _                                   | 762.5   |
|  | 945.5              | 396.0   |                                     | 1,341.5 |
| Non-cancellable operating lease payables | 254.9              | 875.4   | 1,149.3                             | 2,279.6 |

Except as disclosed above, as at the LPD, we are not aware of any material capital commitments incurred or known to be incurred by us that have not been provided for which, upon becoming enforceable, may have a material impact on our financial results or financial position.

There were no material changes, as at the LPD, to our commitments as compared to the amount shown above as at 31 March 2012.

We expect to meet our material commitments through our cash and cash equivalents on hand, cash generated from future operations and financing activities.

## 12.3.7 Off-balance sheet arrangements and contingent liabilities

We do not have any off-balance sheet arrangements which are reasonably likely to have a current and future material effect on the results of operations or our financial condition.

Except as disclosed in Note 29 to the historical combined financial statements included in Sections A-1 and A-2 of the Accountants' Report included in Section 13 of this Prospectus, we do not have any contingent liabilities.

## 12.3.8 Qualitative and quantitative disclosures about risks

We are exposed to certain financial risks that arise in our normal course of business, such as credit risk, liquidity risk and market risk. We have implemented risk management policies and guidelines that set out our tolerance for risk and our general risk management philosophy. Accordingly, we have established a framework and process to monitor the exposures to implement appropriate measures in a timely and effective manner.

## 12. FINANCIAL INFORMATION (cont'd)

We do not enter into derivative financial instruments for speculative purposes.

## (i) Credit risk

Credit risk is the risk of a financial loss to our Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Our Group's exposure to credit risk arises principally from our receivables from customers. Our management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on major customers requiring credit over a certain amount. For our hospital operations, we do not grant credit to non-corporate customers. Instead, a non-corporate customer is requested to place an initial deposit at the time of admission to the hospital. An additional deposit is requested from the customer when the hospital charges exceed a certain level.

## (ii) Liquidity risk

Liquidity risk is the risk that our Group will not be able to meet our financial obligations as they fall due. Our Group's exposure to liquidity risk arises principally from our various payables, loans and borrowings. Our Group maintains a level of cash and cash equivalents and bank facilities deemed adequate by our management to ensure, as far as possible, that we will have sufficient liquidity to meet our liabilities when they fall due.

## (iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect our Group's financial position or cash flows.

## (iv) Foreign exchange risk

Our Group is exposed to foreign exchange risk on sales, purchases, cash and cash equivalents, receivables and payables that are denominated in a currency other than the respective financial currencies of our Group entities. In respect of exposure that is certain, our Group will partially hedge these risks in order to keep them at an acceptable level. Please refer to Section 5.1.1(viii) of this Prospectus for Risks related to our business – Exchange rate instability may adversely affect our business, financial condition, results of operations and prospects.

## (v) Interest rate risk

Interest rate risk relates to changes in interest rates which affect mainly our Group's fixed deposits and our debt obligations with banks and financial institutions. Our Group's fixed-rate financial assets and borrowings are exposed to a risk of change in their fair value due to changes in interest rates while our variable-rate financial assets and borrowings are exposed to a risk of change in cash flows due to changes in interest rates. Our Group's policy is to manage our interest cost using a mix of fixed and variable rate debts as well as by rolling over our fixed deposits and variable rate borrowings on a short-term basis. In respect of long-term borrowings, our Group may enter into interest rate derivatives to manage our exposure to adverse movements in interest rates. Please refer to Section 5.1.1(iv) of this Prospectus for Risks related to our business - Our substantial leverage could adversely affect our ability to raise additional capital to fund our operations or generate sufficient cash to service all of, or refinance, our indebtedness, limit our ability to react to opportunities and expose us to interest rate risk and currency exchange risk.

## 12. FINANCIAL INFORMATION (cont'd)

## (vi) Equity price risk

Equity price risk mainly arises from our investments in quoted equity security classified as available-for-sale financial assets. The equity investments are held for long term strategic purposes. Their performance is assessed periodically together with assessment of their relevance to our Group's long term strategic plans.

## 12.3.9 Fair value of financial instruments

## (i) Quoted investments

The fair value of financial assets at fair value through profit or loss and available-for-sale financial assets is determined by reference to their quoted bid prices at the reporting date.

## (ii) Derivatives

The fair value of forward exchange contracts is based on their listed market price, if available. If a listed market price is not available, fair value is estimated by discounting the difference between the contractual forward price and the current forward price for the residual period to maturity of the contract using a risk-free interest rate (based on government bonds).

The fair value of interest rate swaps and caps is based on broker quotes. These quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

## (iii) Non-derivatives interest-bearing borrowings

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases, the market rate of interest is determined by reference to similar lease agreements. The notional amounts of financial liabilities with a maturity of less than one year or which reprice frequently appropriate their fair values.

## (iv) Other financial assets and liabilities

The notional amounts of financial assets and liabilities with a maturity of less than one year including trade and other receivables, cash and cash equivalents, trade and other payables approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

## (v) Government debt securities

The fair values of government debt securities are determined by reference to their quoted closing bid price at the end of the reporting period.

## 12. FINANCIAL INFORMATION (cont'd)

## 12.3.10 Key financial ratios

## Our Group

Our key financial ratios based on the combined financial statements for the periods indicated are as follows:

|   | As at 31 December |                  |                | As at 31 March |  |
|---|-------------------|------------------|----------------|----------------|--|
|   | 2009              | 2010             | 2011           | 2012           |  |
|   | (Ri               | MI 000, except a | s otherwise in | dicated)       |  |
| Trade receivables <sup>(1)</sup>                        | 4,029             | 513,674          | 538,741        | 772,687        |  |
| Trade receivables turnover period <sup>(2)</sup> (days) | 12 1              | 51 5             | 59 1           | 55.1           |  |
| Trade payables <sup>(3)</sup>                           | 5,200             | 473,889          | 406,297        | 517,274        |  |
| Trade payables turnover period <sup>(4)</sup> (days)    | 83.9              | 81.7             | 86.1           | 81.6           |  |
| Inventories <sup>(5)</sup>                              | _                 | 74,968           | 78,784         | 120,936        |  |
| Inventories turnover period <sup>(6)</sup> (days)       | _                 | 47.7             | 42.3           | 43.6           |  |
| Current ratio <sup>(7)</sup>                            | 0.7               | 0.5              | 1 7            | 1.4            |  |
| Borrowings <sup>(8)</sup>                               | 111,749           | 6,711,128        | 5,038,348      | 7,639,044      |  |
| Gearing ratio <sup>(9)</sup>                            | 0.05              | 2.10             | 0 50           | 0.62           |  |

## Notes:

- (1) Trade receivables reflect outstanding amount receivable from customers, before impairment of trade receivables. Included in trade receivables are amounts due from related companies that are trade in nature.
- (2) Trade receivables at each year end divided by total revenue. As Parkway and Pantai Irama were consolidated for four months from September 2010, total revenue for Parkway and Pantai Irama in 2010 is extrapolated to 12 months for purposes of determining the trade receivables turnover period for the year ended 31 December 2010.
- (3) Trade payables reflect outstanding amount payable to suppliers and vendors for purchase of goods and services. Included in trade payables are amounts due to holding and related companies that are trade in nature.
- (4) Trade payables at each year end divided by total inventories and consumables, purchased and contracted services, operating lease expenses and other operating expenses. As Parkway and Pantai Irama were consolidated for four months from September 2010, total inventories and consumables, purchased and contracted services, operating lease expenses and other operating expenses for Parkway and Pantai Irama in 2010 are extrapolated to 12 months for purposes of determining the trade payables tumover period for the year ended 31 December 2010.
- (5) Inventories comprise of pharmaceutical, surgical and medical supplies.
- (6) Inventories at each year end divided by total inventories and consumables. As Parkway and Pantai Irama were consolidated for four months from September 2010, total inventories and consumables expense for Parkway and Pantai Irama in 2010 is extrapolated to 12 months for purposes of determining the inventories turnover period for the year ended 31 December 2010
- (7) Current assets divided by current liabilities.
- (8) Borrowings comprise bank borrowings, finance lease liabilities and bank overdrafts.
- (9) Total borrowings divided by total equity

## 12. FINANCIAL INFORMATION (cont'd)

Our trade receivables turnover period was 12.1 days for the year ended 31 December 2009, reflecting the trade receivables turnover period of IMU Health, where IMU's students typically make upfront payment for their tuition fees before the commencement of the semester. It increased to 51.5 days for the year ended 31 December 2010, reflecting the fact that it is computed by dividing our trade receivables balances as at 31 December 2010, which included Parkway, Pantai Irama and IMU Health, by revenue that was extrapolated to a full year of operations from each of Parkway, Pantai Irama and IMU Health. Our trade receivables turnover period was 59.1 days for the year ended 31 December 2011. Our trade receivables turnover period increased once Parkway and Pantai Irama joined our Group due to the nature of their business, as they grant credit to their customers. In contrast to the students enrolled at IMU, certain of Parkway and Pantai Irama's customers, such as insurance companies, typically take a longer time to pay, as they need to verify invoices and may ask for additional information before making payments. Our trade receivables turnover period was 55.1 days for the three months ended 31 March 2012. Our trade receivables turnover period decreased as a result of the consolidation of Acibadem Holding for the three months ended 31 March 2012, whereby Acibadem Holding's trade receivables turnover period is generally lower than the rest of our Group.

Our trade payables turnover period was 83.9 days for the year ended 31 December 2009, reflecting the trade payables turnover period of IMU Health. This trade payables turnover period was in line with the credit terms of approximately 90 days extended by IMU Health's creditors, whereas some of Parkway and Pantai Irama's creditors extended a shorter credit period to Parkway and Pantai, resulting in a lower overall trade payables turnover period in 2010 of 81.7 days for the year ended 31 December 2010. This decrease also reflects the fact that the trade payables turnover period for the year ended 31 December 2010 is computed by dividing our trade payables balances as at 31 December 2010, which included Parkway, Pantai Irama and IMU Health, by inventories and consumables, purchased and contracted services, operating lease expenses and other operating expenses that were extrapolated to a full year of operations from each of Parkway, Pantai Irama and IMU Health. Our trade payables turnover period was 86.1 days for the year ended 31 December 2011. Our trade payables turnover period was 81.6 days for the three months ended 31 March 2012. Our trade payables turnover period decreased mainly as a result of the settlement of trade payables as at end of March 2012.

Our inventories turnover period was nil for the year ended 31 December 2009, reflecting the fact that IMU Health did not have any inventories. It increased to 47.7 days for the year ended 31 December 2010, reflecting the fact that it is computed by dividing our inventories balances as at 31 December 2010, which included Parkway and Pantai Irama, by inventories and consumables that was extrapolated to a full year of operations from each of Parkway and Pantai Irama. Our inventories turnover period was 42.3 days for the year ended 31 December 2011. Our inventories turnover period was 43.6 days for the three months ended 31 March 2012. Our inventories turnover period increased as a result of the consolidation of Acibadem Holding for the three months ended 31 March 2012 whereby Acibadem Holding's inventories turnover period is generally higher than the rest of our Group.

## 12. FINANCIAL INFORMATION (cont'd)

Our current ratio was 0.7 for the year ended 31 December 2009 due to the fact that IMU Health bills its students in advance and recognises such advance billings as current liabilities. Our current ratio decreased to 0.5 for the year ended 31 December 2010 primarily due to an increase in current liabilities, particularly the amount due to holding company of RM4.2 billion, for the financing of our acquisition of Parkway and Pantai Irama. Our current ratio increased to 1.7 for the year ended 31 December 2011 due to a decrease in current liabilities, particularly the amount due to holding company of RM4.6 billion, which was capitalised during 2011. Our current ratio decreased slightly to 1.4 for the three months ended 31 March 2012 due to the recognition of contingent consideration payable in relation to our acquisition of Acibadem Holding of approximately RM51.2 million.

Our gearing ratio increased from 0.05 for the year ended 31 December 2009 to 2.10 for the year ended 31 December 2010 primarily due to the increase in borrowings to finance our acquisition of Parkway in 2010. Our gearing ratio decreased to 0.50 for the year ended 31 December 2011 as a result of an increase in share capital in 2011 as set out in Section 6.2 of this Prospectus. Our gearing ratio increased to 0.62 for the three months ended 31 March 2012 as a result of the increase in borrowings to finance our acquisition of Acibadem Holding during the period as well as the consolidation of Acibadem Holding's borrowings.

Our normal credit period given to our trade debtors generally ranges from 30 days to 90 days. Trade and other receivables that are neither past due nor impaired are credit-worthy debtors with good payment records with our Group.

The aging analysis for trade receivables and trade amounts due from related companies, net of impairment, as at 31 March 2012 is as follows:

|  |         |           | Pas            | st due               |                     |       |
|--|---------|-----------|----------------|----------------------|---------------------|-------|
|  | Current | 1-30 days | 31-180<br>days | 181 days -<br>1 year | More than<br>1 year | Total |
| Trade receivables and trade<br>amounts due from related<br>companies (RM million)      | 446.3   | 109.5     | 99.4           | 16.5                 | 3.6                 | 675.3 |
| Percentage of total trade receivables and trade amounts due from related companies (%) | 66.1    | 16.2      | 14.7           | 2.5                  | 0.5                 | 100.0 |

We believe that adequate allowance has been made for doubtful debts based on historical experience and the balance of the trade receivables is recoverable.

The aging analysis for trade payables as at 31 March 2012 is as follows:

|  |         |           | Pas           | t due         |                      |       |
|--|---------|-----------|---------------|---------------|----------------------|-------|
|  | Current | 1-30 days | 31-60<br>days | 61-90<br>days | More than<br>90 days | Total |
| Trade payables (RM million)            | 396.5   | 100.2     | 3.4           | 1 1           | 16 1                 | 517.3 |
| Percentage of total trade payables (%) | 76.6    | 19.4      | 0.7           | 0.2           | 3.1                  | 100.0 |

The normal credit period extended by our suppliers generally ranges from 30 days to 90 days.

## 12. FINANCIAL INFORMATION (cont'd)

## Acibadem Holding

The key financial ratios of Acibadem Holding based on Acibadem Holding's audited financial statements for the periods indicated are as follows:

|   | ,         | As at 31 Decemb  | er /               | As at 31 March |
|---|-----------|------------------|--------------------|----------------|
|   | 2009      | 2010             | 2011               | 2012           |
|   | (R        | M 000, except as | otherwise indicate | ed)            |
| Trade receivables <sup>(1)</sup>                        | 150,061   | 167,099          | 211,472            | 259,664        |
| Trade receivables turnover period <sup>(2)</sup> (days) | 44.5      | 38.9             | 42.2               | 40.8           |
| Trade payables <sup>(3)</sup>                           | 167,697   | 177,041          | 264,254            | 238,981        |
| Trade payables turnover period <sup>(4)</sup> (days)    | 137.5     | 116.8            | 156.7              | 117.9          |
| Inventories <sup>(5)</sup>                              | 26,758    | 28,243           | 36,050             | 42,428         |
| Inventories turnover period <sup>(6)</sup> (days)       | 59.5      | 47.7             | 53 3               | 45.3           |
| Current ratio <sup>(7)</sup>                            | 0.9       | 0.7              | 0.7                | 1.1            |
| Borrowings <sup>(8)</sup>                               | 1,748,349 | 1,709,989        | 1,746,848          | 1,692,628      |
| Gearing ratio <sup>(9)</sup>                            | 1.4       | 1.6              | 2.7                | 1 3            |

## Notes:

- (1) Trade receivables reflect outstanding amount receivable from customers, before impairment of trade receivables included in trade receivables are amounts dua from related companies that are trade in nature
- (2) Trade receivables at each year end divided by total revenue.
- (3) Trade payables reflect outstanding amount payable to suppliers and vendors for purchase of goods and services and notes payable. Included in trade payables are amounts due to related companies that are trade in nature.
- (4) Trade payables at each year end divided by total cost of revenue, selling, marketing and distribution expenses, general administrative and other operating expenses excluding depreciation, amortisation and personnel expenses.
- (5) Inventones comprise of medical materials and medicine and other inventories.
- (6) Inventories at each year end divided by total cost of inventories.
- (7) Current assets divided by current liabilities.
- (8) Borrowings comprise bank borrowings and finance lease liabilities.
- (9) Total borrowings divided by total equity.
- (10) The Turkish Lira amounts have been translated to Ringgil Malaysia based on the average and closing exchange rates in the Accountants' Report of Acibadem Holding included in Section 13 of this Prospectus

## 12. FINANCIAL INFORMATION (cont'd)

Acibadem Holding's trade receivables turnover period was 44.5 days for the year ended 31 December 2009. For the year ended 31 December 2009, Acibadem Maslak Hospital, Acibadem Kayseri Hospital and Acibadem Adana Hospital commenced operations but they did not contribute revenue over the full financial year. Acibadem Holding's trade receivables turnover period decreased to 38.9 days for the year ended 31 December 2010, showing a lower increase in Acibadem Holding's overdue balances compared to the increase in Acibadem Holding's total revenue for the year ended 31 December 2010. This decrease primarily reflected shorter collection periods for a portion of Acibadem Holding's receivables due to better credit terms obtained pursuant to agreements entered with private insurance companies. Acibadem Holding's trade receivables turnover period increased to 42.2 days for the year ended 31 December 2011, primarily due to an increase in patient receivables. Acibadem Holding's trade receivables turnover period decreased to 40.8 days for the three months ended 31 March 2012, primarily due to the improved collection of its receivables against the increase in its revenue during the period. The normal credit period given to Acibadem Holding's trade debtors is generally approximately 45 days. Such trade debtors are typically private insurance companies.

Acibadem Holding's trade payables turnover period was 137.5 days for the year ended 31 December 2009. It decreased to 116.8 days for the year ended 31 December 2010, reflecting shorter credit periods and faster payments made to suppliers by Acibadem Holding. Acibadem Holding's trade payables turnover period increased to 156.7 days for the year ended 31 December 2011, primarily due to better credit terms obtained from suppliers. Acibadem's trade payables turnover period decreased to 117.9 days for the three months ended 31 March 2012, primarily due to an increase in payments made to its suppliers during the period as trade payables decreased by 9.6% from 31 December 2011. Acibadem's trade payables turnover period for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012 was higher than our Group's trade payables turnover period for the same period due to an increase in Acibadem Holding's trade payables. In order to mitigate the negative effect of such increase, Acibadem Holding extended the dates of its payments with the consent of its suppliers. In addition, due to the differing business environments in which they operate, Acibadem Holding generally receives longer credit periods from its suppliers than PPL.

Acibadem Holding's inventories turnover period was 59.5 days for the year ended 31 December 2009. It decreased to 47.7 days for the year ended 31 December 2010, reflecting a faster turnover on purchased inventories. Acibadem Holding's inventories turnover period increased to 53.3 days for the year ended 31 December 2011 due to the higher level of inventory maintained for medical materials and medicine purchases. Acibadem Holding's inventories turnover period decreased to 45.3 days for the three months ended 31 March 2012, primarily due to faster turnover of inventories in conjunction with an increase in revenue for the period.

## 12. FINANCIAL INFORMATION (cont'd)

Acibadem Holding's current ratio declined from 0.9 for the year ended 31 December 2009 to 0.7 for the year ended 31 December 2010, primarily due to the increase in current financial liabilities and trade and other payables for the year ended 31 December 2010. Acibadem Holding's current ratio remained at 0.7 for the year ended 31 December 2011. Acibadem Holding's current ratio increased to 1.1 for the three months ended 31 March 2012, primarily due to higher cash balances compared to 31 December 2011 that were held by Acibadem Holding with regard to payments to be made for the mandatory tender offer by Almond (Turkey) described in Section 12.2.2.1. If the impact of this funding were to be excluded, Acibadem Holding's current ratio for the three months ended 31 March 2012 would have remained at 0.7. Acibadem Holding's total borrowings have been increasing for the years ended 31 December 2009, 2010 and 2011 as a result of the loans obtained for financing acquisitions and capital expenditures at existing and greenfield hospitals. However, the total borrowings in RM equivalent decreased from RM1,748.3 million as at 31 December 2009 to RM1,710.0 million as at 31 December 2010 due to foreign exchange translation differences arising from the conversion of the borrowings from Turkish Lira to RM. With that, the gearing ratio increased from 1.4 for the year ended 31 December 2009 to 1.6 and 2.7 for the years ended 31 December 2010 and 2011, respectively. Acibadem Holding's gearing ratio decreased to 1.3 for the three months ended 31 March 2012, primarily due to the reduction in total borrowings and increase in share capital and share premium as a result of capital injection by Acibadem Holding's shareholders for the acquisitions of APIus and Acibadem Proje. In addition, there was an increase in capital advances received in relation to the mandatory tender offer by Almond (Turkey).

## 12.4 Government / economic / fiscal / monetary policies

Our facilities are based in Malaysia, Singapore, Turkey, the PRC, India, Hong Kong, Vietnam, Macedonia and Brunei. As a result, changes in political, economic, fiscal and monetary conditions in local and global markets generally, could materially or adversely affect our business, financial condition, results of operations and future growth.

For a more detailed description of risks relating to government, economic, fiscal or monetary policies or factors that may materially affect our operations, please refer to Section 5.2(i) of this Prospectus on Risks related to our countries of operation – We are subject to political, economic and social developments as well as the laws, regulations and the licensing requirements in Singapore, Malaysia, Turkey, the PRC, India and the other countries in which we operate.

## 12.5 Seasonality

Our inpatient and outpatient volumes are lowest during festive periods and summer months in each of the relevant countries in which we operate and other holiday periods as both patients and doctors may take vacation. These lower volumes result in lower inpatient and outpatient revenue during these periods, especially for elective or non-urgent procedures. Conversely, patient volumes and thus inpatient and outpatient revenue are highest during the winter months in each of the relevant countries in which we operate. As we are continuously expanding, the effects of seasonality may be difficult to ascertain from our financial statements.

## 12. FINANCIAL INFORMATION (cont'd)

## 12.6 Inflation

We do not believe that inflation has a material impact on our business, financial condition or result of operations. However, any increase in inflation rate beyond levels experienced in the past may affect our operations and performance if we are unable to fully offset higher costs through increases in our prices.

## 12.7 Order book

Due to the nature of our business, we do not maintain an order book. Please refer to Our business in Section 8.2 of this Prospectus.

## 12.8 Prospects

The results of our operations for the year ending 31 December 2012 have been and are expected to continue to be primarily influenced by the following factors, in addition to the factors included in Risk Factors and Factors affecting our results of operations in Sections 5 and 12.2.4 of this Prospectus respectively:

- our ability to maintain our market share and grow our revenue;
- · local and global economies and expectations on growth; and
- management of operating costs.

Except as disclosed above and in Risk Factors and Factors affecting our results of operations, to the best of our Board's knowledge and belief, there are no other known trends, factors, demands, commitments, events or uncertainties that are reasonably likely to have a material effect on our financial condition and results of operations.

Subject to the factors described in this section of this Prospectus, our Board expects the results of our operations for the financial year ending 31 December 2012 to be satisfactory.

## 12.9 Changes in accounting policies

We have not made any significant changes in our accounting policies during the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012.

## 12.10 Recent accounting pronouncements

We do not expect any upcoming accounting pronouncements to have a material effect on our financial conditions or results of operations. Please refer to note 1(a) to the historical combined financial statements included in Sections A-1 and A-2 of the Accountants' Report included in Section 13 of this Prospectus.

## 12. FINANCIAL INFORMATION (cont'd)

## 12.11 Selected pro forma financial information

## 12.11.1 Selected pro forma income statement information

|   | Y           | ear ended 31 Decembe  | er                    |           | hs ended 31<br>rch |
|---|-------------|-----------------------|-----------------------|-----------|--------------------|
|   | 2009        | 2010                  | 2011                  | 2011      | 2012               |
| •   |             | (RM 000 except for sh | nare and margin infor | mation)   |                    |
| Revenue   | 3,946,250   | 4,506,735             | 5,190,764             | 1,273,647 | 1,476,374          |
| Other operating<br>income   | 102,121     | 70,590                | 176,885               | 56,495    | 21,484             |
| Inventories and consumables   | (720,469)   | (809,322)             | (1,025,237)           | (234,478) | (282,966)          |
| Purchased and<br>contracted<br>services   | (509,214)   | (558,620)             | (580,358)             | (128,827) | (146,358)          |
| Depreciation and<br>impairment<br>losses on<br>property, plant<br>and equipment               | (374,982)   | (370,272)             | (369,297)             | (90,924)  | (89,996)           |
| Amortisation and<br>impairment<br>losses on<br>intangible                                     |             |                       |                       |           |                    |
| assets  | (80,181)    | (84,068)              | (72,268)              | (18,707)  | (17,820)           |
| Staff costs   | (1,511,717) | (1,725,308)           | (1,988,251)           | (492,941) | (545,287)          |
| Operating lease<br>expenses   | (211,567)   | (230,559)             | (258,252)             | (59,769)  | (65,706)           |
| Operating<br>expenses   | (430,738)   | (435,795)             | (421,539)             | (98,645)  | (139,357)          |
| Finance income  | 37,254      | 37,685                | 58,339                | 16,069    | 122,804            |
| Finance costs   | (404,122)   | (344,176)             | (584,827)             | (65,162)  | (76,866)           |
| Gain on remeasurement of investment previously accounted for as associates and joint ventures | 530,120     | _                     | _                     | _         | -                  |
| Share of profits of<br>associates (net<br>of tax)   | 57,562      | 52,196                | 79,937                | 12,160    | 14,472             |
| Share of profits of joint ventures (net of tax)   | 3,725       | 8,776                 | 13,909                | 2,742     | 3,407              |
| Profit before income tax  | 434,042     | 117,862               | 219,805               | 171,660   | 274,185            |
| Income tax expense  | (6,797)     | (76,407)              | (87,760)              | (37,473)  | (57,751)           |
| Profit for the year/period  | 427,245     | 41,455                | 132,045               | 134,187   | 216,434            |
| Profit before income tax margin (%)   | 11.0        | 2.6                   | 4 2                   | 13.5      | 18.6               |
| Profit for the<br>year/period<br>margin (%)   | 10.8        | 0.9                   | 2 5                   | 10,5      | 14.7               |

## 12. FINANCIAL INFORMATION (cont'd)

| _                            | Y        | 'ear ended 31 Decembe | er                    | Three montl<br>Ma | ns ended 31<br>rch |
|------------------------------|----------|-----------------------|-----------------------|-------------------|--------------------|
|                              | 2009     | 2010                  | 2011                  | 2011              | 2012               |
|                              |          | (RM 000 except for sh | nare and margin infor | mation)           |                    |
| Profit attributable to:      |          |                       |                       |                   |                    |
| Owners of our<br>Company     | 463,547  | 78,717                | 245,655               | 118,121           | 164,504            |
| Non-controlling<br>interests | (36,302) | (37,262)              | (113,610)             | 16,066            | 51,930             |
| Profit for the year/period   | 427,245  | 41,455                | 132,045               | 134,187           | 216,434            |
| Earnings per<br>Share (sen)  |          |                       |                       |                   |                    |
| Basic <sup>(1)</sup>         | 5.76     | 0.98                  | 3.05                  | 1 47              | 2 04               |
| Diluted <sup>(2)</sup>       | 5.75     | 0.98                  | 3.05                  | 1.47              | 2.04               |

## Notes:

- (1) Based on 8,053.3 million Shares in issue, being 5,500.0 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issues pursuant to the Public Issue.
- (2) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.

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## 12. FINANCIAL INFORMATION (cont'd)

## 12.11.2 Selected pro forma balance sheet information

The pro forma balance sheets presented below are after taking into consideration the effects of the utilisation of proceeds from the Public Issue. Please refer to Section 12.12.2 of this Prospectus on Adjustments to combined balance sheets for further details.

|                                    | As at<br>31 December 2011 | As at<br>31 March 2012 |
|------------------------------------|---------------------------|------------------------|
|                                    | (RM 000)                  |                        |
| Non-current assets                 | , ,                       |                        |
| Property, plant and                |                           |                        |
| equipment                          | 6,044,178                 | 6,300,609              |
| Intangible assets                  | 2,992,066                 | 3,038,754              |
| Goodwill on consolidation          | 8,562,159                 | 8,499,464              |
| Interest in associates             | 862,273                   | 864,238                |
| Interest in joint ventures         | 28,009                    | 31,30 <b>2</b>         |
| Other financial assets             | 568,494                   | 591,542                |
| Other receivables                  | -                         | 42,313                 |
| Deferred tax assets                | 70,709                    | 57,682                 |
|                                    | 19,127,888                | 19,425,904             |
| Current assets                     |                           |                        |
| Assets classified as held for sale | 1,463                     | 1,463                  |
| Development property               | 1,121,195                 | 1,160,548              |
| Inventories                        | 117,909                   | 120,936                |
| Trade and other                    |                           |                        |
| receivables                        | 814,160                   | 854,194                |
| Tax recoverable                    | 29,879                    | 26,092                 |
| Other financial assets             | 39,637                    | 26,967                 |
| Derivative assets                  | -                         | 3,007                  |
| Cash and cash equivalents          | 1,768,218                 | 1,660,336              |
|                                    | 3,892,461                 | 3,853,543              |
| Total assets                       | 23,020,349                | 23,279,447             |
| Non-current liabilities            |                           |                        |
| Bank borrowings                    | 2,797,276                 | 2,698,802              |
| Employee benefits                  | 21,112                    | 19,085                 |
| Other payables                     | 91,716                    | 77,081                 |
| Deferred tax liabilities           | 784,757                   | 804,126                |
|                                    | 3,694,861                 | 3,599,094              |

## 12. FINANCIAL INFORMATION (cont'd)

|  | As at<br>31 December 2011 | As at<br>31 March 2012 |
|--|---------------------------|------------------------|
| _  | (RM 000)                  | 01 ///// 2072          |
| Current liabilities                                  |                           |                        |
| Bank overdrafts                                      | 584                       | 9,433                  |
| Trade and other payables                             | 2,019,207                 | 2,168,497              |
| Bank borrowings                                      | 246,019                   | 268,047                |
| Derivative liabilities                               | 1,252                     | 6,369                  |
| Employee benefits                                    | 41,935                    | 20,865                 |
| Tax payable  | 119,860                   | 148,372                |
|  | 2,428,857                 | 2,621,583              |
| Total liabilities                                    | 6,123,718                 | 6,220,677              |
| Equity attributable to                               | -                         |                        |
| owners of our<br>Company                             |                           |                        |
| Share capital  | 8,053,294                 | 8,053,294              |
| Share premium  | 7,975,665                 | 7,975,665              |
| Reserves   | 275,604                   | 415,673                |
|  | 16,304,563                | 16,444,632             |
| Non-controlling<br>interests                         | 592,068                   | 614,138                |
| Total equity   | 16,896,631                | 17,058,770             |
| Total equity and liabilities                         | 23,020,349                | 23,279,447             |
| N. 4. (1)  | 40.004.500                | 46 444 632             |
| Net assets <sup>(1)</sup>                            | 16,304,563                | 16,444,632             |
| Net tangible assets <sup>(2)</sup>                   | 4,750,338                 | 4,906,414              |
| Net assets pe <b>r</b><br>Share <sup>(3)</sup> (RM)  | 2.02                      | 2.04                   |
| Net tangible assets per<br>Share <sup>(3)</sup> (RM) | 0.59                      | 0.61                   |

## Notes:

- (1) Being NA attributable to ordinary shareholders (excluding non-controlling interests).
- (2) Net tangible assets are computed as NA less goodwill on consolidation and intangible assets.
- (3) Based on 8,053.3 million Shares in issue, being 5,500.0 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.

## 12. FINANCIAL INFORMATION (cont'd)

## 12.11.3 Selected pro forma statement of cash flow information

The pro forma statement of cash flow presented below is after taking into consideration the effects of the utilisation of proceeds from the Public Issue. Please refer to Section 12.12.2 of this Prospectus on Adjustments to combined balance sheets for further details.

|  | Year ended<br>31 December | Three months<br>ended<br>31 March |
|--|---------------------------|-----------------------------------|
|  | 2011                      | 2012                              |
|  | (RM 000                   | )                                 |
| Net cash generated from operating activities                 | 1,356,032                 | 275,106                           |
| Net cash used in investing activities                        | (2,267,335)               | (224,202)                         |
| Net cash generated from financing activities                 | 1,324,276                 | 204,452                           |
| Net increase in cash and cash equivalents                    | 412,973                   | 255,356                           |
| Cash and cash equivalents at beginning of the<br>year/period | 1,158,109                 | 1,256,900                         |
| Effect of exchange rate fluctuations on cash held            | 68,339                    | (22,852)                          |
| Cash and cash equivalents at end of the year/period          | 1,639,421                 | 1,489,404                         |

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## 12. FINANCIAL INFORMATION (cont'd)

## 12.11.4 Selected non-IFRS pro forma financial information

## 12.11.4.1 Pro forma EBITDA reconciliation

|   | Year e  | ended 31 Dece | ember        | Three mont<br>31 Ma |         |
|---|---------|---------------|--------------|---------------------|---------|
|   | 2009    | 2010          | <b>201</b> 1 | 2011                | 2012    |
|   |         |               | (RM million) |                     |         |
| Net profit for the<br>year/period   | 427.2   | 41.5          | 132.0        | 134.2               | 216.4   |
| Income tax  | 6.8     | 76.4          | 87.8         | 37.5                | 57.8    |
| Profit before income tax  | 434.0   | 117.9         | 219.8        | 171.7               | 274.2   |
| Depreciation on<br>property, plant and<br>equipment   | 355.5   | 370.3         | 369.3        | 90.9                | 90.0    |
| Amortisation on intangible assets   | 80.2    | 81.7          | 72.3         | 18.7                | 17.8    |
| Other exchange<br>loss/(gain)   | 2.3     | 6.7           | (95.6)       | (33.8)              | 3.8     |
| Finance income  | (37.3)  | (37.7)        | (58.3)       | (16.1)              | (122.8) |
| Finance costs   | 404.1   | 344.2         | 584.8        | 65.2                | 76.9    |
| Share of profits of<br>associates (net of<br>tax)   | (57.6)  | (52 2)        | (79.9)       | (12.2)              | (14.5)  |
| Share of profits of joint<br>ventures (net of tax)  | (3.7)   | (8.8)         | (13.9)       | (2.7)               | (3.4)   |
| Impairment loss on:   |         |               |              |                     |         |
| Property, plant and<br>equipment  | 19.5    | _             | -            | _                   | -       |
| Goodwill  | -       | 2.4           | -            | -                   | -       |
| Available-for-sale<br>financial assets  | 5.3     | _             | 2.4          | -                   | _       |
| Deposits paid to non-<br>controlling<br>shareholders  | _       | 65.1          | _            | _                   | -       |
| Write off of property, plant and equipment  | 10.7    |               | 19.4         | _                   | 0.1     |
| Loss/(gain) on disposal of:   |         |               |              |                     |         |
| Property, plant and equipment   | 0.4     | (0.8)         | 0.3          | (0.4)               | 0.2     |
| Available-for-sale<br>financial assets  | (1.3)   | _             | _            | -                   | _       |
| Gain on remeasurement of investment previously accounted for as associates and joint ventures | (530.1) | _             | _            | _                   | _       |
| -   | . ,     |               |              |                     |         |

### 12. FINANCIAL INFORMATION (cont'd)

|  |         |            |              | Three month | ns ended |
|--|---------|------------|--------------|-------------|----------|
|  | Year en | ded 31 Dec | ember        | 31 Mai      | rch      |
|  | 2009    | 2010       | 2011         | 2011        | 2012     |
|  |         |            | (RM million) |             |          |
| Fair value loss on<br>contingent<br>consideration<br>payable | _       | _          | _            | _           | 10.8     |
| Professional and<br>consultancy fees<br>incurred for:        |         |            |              |             |          |
| Internal restructuring                                       | _       | _          | 9.1          | 1 9         |          |
| Acquisitions   | 92.6    | -          | _            | -           |          |
| EBITDA   | 774.6   | 888.8      | 1,029.7      | 283.2       | 333.1    |
| Real estate rental expenses                                  | 202.8   | 213.9      | 242.8        | 58.2        | 63.0     |
| EBITDAR  | 977.4   | 1,102.7    | 1,272.5      | 341.4       | 396.1    |
| EBITDA margin (%)  | 19.6    | 19.7       | 19.8         | 22.2        | 22.6     |
| EBITDAR margin (%)   | 24.8    | 24.5       | 24.5         | 26.8        | 26.8     |

### Note:

(1) Pro forma EBITDA and EBITDAR are not calculations required by or presented in accordance with MFRS and IFRS. Pro forma EBITDA and EBITDAR presented in this document is a supplemental measure of our operating performance and liquidity, and should not be considered as an alternative to net profil as an indicator of our operating performance or as an alternetive to operating cash flows as a measure of our liquidity. Moreover, you should be aware that pro forma EBITDA and EBITDAR measures presented in this Prospectus may not be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. Therefore, the table above provides you with further information to reconcile pro forma EBITDA and EBITDAR to pro forma net profit, which is also not a calculation presented in accordance with MFRS and IFRS.

Pro forma EBITDA margin and EBITDAR margin are not calculations required by or presented in accordance with MFRS and IFRS. Pro forma EBITDA margin and EBITDAR inargin are calculated by dividing each of pro forma EBITDA and EBITDAR by pro forma revenue

## 12. FINANCIAL INFORMATION

# 12.11.4.2 Pro forma segmental EBITDA breakdown

impacted by various factors. As a result of the different underlying revenue and cost structures of these segments, various segments businesses, EBITDA as a percentage of revenue for our education business has typically been higher than our hospital and healthcare businesses during the years ended 31 December 2009, 2010 and 2011. Furthermore, during the years ended 31 ower than our Malaysian operations, partially as a result of the fact our Singapore hospitals incur rental expenses payable to PLife different patient markets and demographics as compared to our hospitals in Malaysia, among other reasons. In addition, during the Acibadem Holding. For a further discussion of the specific factors affecting our revenue and costs, please refer to Section 12.2.4 on actors affecting our results of operations, including Section 12.2.4(vi) on Factors affecting our results of operations — revenue EBITDA and EBITDAR are primarily a function of revenue and costs across our various business segments, which in turn are have differing EBITDA as a proportion of revenue as compared to other segments. For example, due to the nature of the specific December 2009, 2010 and 2011, within PPL, EBITDA as a percentage of revenue for our Singapore operations has typically been years ended 31 December 2009, 2010 and 2011, overal! EBITDA as a percentage of revenue for PPL has been similar to that of REIT whereas we own a significant portion of our hospitals in Malaysia, as well as the fact that our Singapore hospitals target sources and Section 12.2.4(vii) on Factors affecting our results of operations — costs of operations."

|                                |           |       |            |      | PPL           |       |           |                             | Acibadem Holding | Holding | IMU Health | alth | Others <sup>(2)</sup> | rs <sup>(2)</sup> | Total | _     |
|--------------------------------|-----------|-------|------------|------|---------------|-------|-----------|-----------------------------|------------------|---------|------------|------|-----------------------|-------------------|-------|-------|
|                                | Singapore | pore  | Malaysia   | sia  | International | ional | Sub-total | otal                        | CEEMENA          | -NA     | Malaysia   | sia  |                       |                   |       |       |
|                                |           |       |            |      |               |       | ř         | Three months ended 31 March | ended 31 Ma      | arch    |            |      |                       |                   |       |       |
|                                | 2011      | 2012  | 2011       | 2012 | 2011          | 2012  | 2011      | 2012                        | 2011             | 2012    | 2011       | 2012 | 2011                  | 2012              | 2011  | 2012  |
| EBITDA <sup>(1)</sup>          |           |       |            |      |               |       |           | (RM n                       | (RM million)     |         |            |      |                       |                   |       |       |
| Hospital <sup>(3)</sup>        | 38.9      | 57.4  | 54 5       | 62.7 | 3.8           | 4.1   | 97.2      | 124.2                       | 115.5            | 122.3   | 1          | ı    | 1                     | 1                 | 212.7 | 246.5 |
| Healthcare <sup>(3)</sup>      | 24.7      | 35.6  | 5.5        | 5.5  | 10.1          | 0.8   | 40.3      | 41.9                        | 10.2             | 14.6    | I          | I    | 1                     | 1                 | 50 5  | 56.5  |
| Education <sup>(4)</sup>       | 7:        | 13    | 0 7        | 1.6  | 1             | I     | 1.8       | 2.9                         | I                | 1       | 18.9       | 17.4 | 1                     | 1                 | 20.7  | 20.3  |
| Non-healthcare                 | 1.9       | 18.3  | 0.1        | 0.2  | '             | '     | 2.0       | 18.5                        | 1                | (0.8)   | 1          | '    | (2.7)                 | (7.9)             | (0.7) | 9.8   |
| Total EBITDA                   | 9.99      | 1126  | 8.09       | 20 0 | 13.9          | 4 9   | 141 3     | 187.5                       | 125.7            | 136.1   | 18 9       | 17.4 | (2.7)                 | (6.7)             | 283.2 | 333.1 |
| Real estate rental<br>expenses | 39.8      | 43.1  | <u>4</u> . | 2.0  | 2 4           | 2 8   | 43.6      | 47.9                        | 14.5             | 15.0    | 0.1        | 0.1  | ı                     | 1                 | 58.2  | 63.0  |
| Total EBITDAR                  | 106.4     | 155.7 | 62.2       | 72.0 | 16.3          | 7.7   | 184.9     | 235.4                       | 140.2            | 151.1   | 19.0       | 17.5 | (2.7)                 | (6.7)             | 341.4 | 396.1 |

### Notes:

- EBITDA represents profit before income tax adjusted for depreciation, amortisation, foreign exchange gains and losses, net finance costs, share of profits of associates and joint ventures (net of tax), and other various non-recurring gains and losses, certain impairment losses and write-offs, gains and losses on disposals and various professional and consultancy fees incurred for internal restructuring and acquisitions, as applicable. E
- (2) Includes the corporate office of our Company.
- The "Hospital" segment includes our hospitals operated by PPL and Acibadem Holding. The "Healthcare" segment includes the operation of medical clinics and provision of primary healthcare services, ownership and management of radiology clinics, provision of diagnostic laboratory services and provision of managed care and related services by PPL and Acibadem Holding. ල
- Our PPL Singapore "Education" segment comprises Parkway College. Our PPL Malaysia "Education" segment comprises Pantai College, which will be transferred from PPL to IMU Health upon completion of the conditional share sale agreement dated 3 April 2012 between IMU Health and Pantai Resources for the sale of the enfire equity interest in Pantai Education, Our IMU Health "Education" segment currently comprises IMU. (4)
- Pro forma EBITDA and EBITDAR are not calculations required by or presented in accordance with MFRS and IFRS. Pro forma EBITDA and EBITDAR should not be considered as an alternative to net profit as an indicator of our operating performance or as an alternative to operating cash flows as a measure of our liquidity. Moreover, you should be aware that pro forma EBITDA and EBITDAR measures presented in this Prospectus may not be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. 9
- The classification of pro forma EBITDA and EBITDAR among our business segments and geographic areas has been done on a legal-entity and profit centre basis. This does not include associates and joint venfures 9

|   |           |       |           | -     | PPL           |       |           |            | Acibadem Holding       | Holding | IMU Health | alth | Others <sup>(2)</sup> | rs <sup>(2)</sup> | Total   | _       |
|---|-----------|-------|-----------|-------|---------------|-------|-----------|------------|------------------------|---------|------------|------|-----------------------|-------------------|---------|---------|
|   | Singapore | pore  | Malaysia  | sia   | International | ional | Sub-total | otal       | CEEMENA                | ENA     | Malaysia   | sia  |                       |                   |         |         |
|   |           |       |           |       |               |       |           | Year ended | Year ended 31 December | ē       |            |      |                       |                   |         |         |
|   | 2010      | 2011  | 2010      | 2011  | 2010          | 2011  | 2010      | 2011       | 2010                   | 2011    | 2010       | 2011 | 2010                  | 2011              | 2010    | 2011    |
| EBITDA <sup>(1)</sup>                         |           |       |           |       |               |       |           | (RM)       | (RM million)           |         |            |      |                       |                   |         |         |
| Hospital <sup>(3)</sup>                       | 147.6     | 1796  | 1796 1934 | 222.3 | 10.4          | 15.5  | 351.4     | 417.4      | 2812                   | 343.6   | ı          | 1    | ı                     | ı                 | 632 6   | 761.0   |
| He <b>a</b> lthcare <sup>(3)</sup>            | 110.7     | 109 0 | 20.2      | 15.3  | 43.1          | 49.8  | 174.0     | 174.1      | 18.5                   | 36.1    | 1          | ı    | ı                     | ı                 | 192.5   | 210.2   |
| Education <sup>(4)</sup>                      | 0.1       | 5.0   | 3.4       | 4.0   | 1             | ı     | 3.5       | 9.0        | 1                      | 1       | 55.9       | 61.2 | 1                     | 1                 | 59.4    | 70.2    |
| Non-healthcare                                | 6.6       | 6 4   | 1.6       | 2.8   | (0.3)         | (0.1) | 7.9       | 9.1        | (0.9)                  | (0.3)   | ı          | ı    | (2.7)                 | (20.5)            | 4.3     | (11.7)  |
| Total EBITDA                                  | 265.0     | 300 0 | 218.6     | 244.4 | 53.2          | 65.2  | 536.8     | 9.609      | 298.8                  | 379.4   | 55.9       | 61.2 | (2.7)                 | (20.5)            | 888.8   | 1,029 7 |
| Real estate rental<br>expenses <sup>(5)</sup> | 1536      | 166.3 | 5.2       | 5.7   | 8             | 10.1  | 168.6     | 182 1      | 44.7                   | 60.0    | 0.6        | 0.7  | 1                     | I                 | 2139    | 242.8   |
| Total EBITDAR                                 | 418.6     | 466.3 | 223.8     | 250.1 | 63.0          | 75.3  | 705.4     | 7917       | 343 5                  | 439.4   | 56.5       | 61.9 | (2.7)                 | (20.5)            | 1,102.7 | 1,272.5 |

### Notes:

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- EBITDA represents profit before income tax adjusted for depreciation, amortisation, foreign exchange gains and losses, net finance costs, share of profits of associates and joint ventures (net of tax), and other various non-recurning gains and losses, certain impairment losses and write-offs, gains and losses on disposals and various professional and consultancy fees incurred for internal restructuring and acquisitions, as applicable.
- (2) Includes the corporate office of our Company.
- The "Hospital" segment includes our hospitals operated by PPL and Acibadem Holding. The "Healthcare" segment includes the operation of medical clinics and provision of primary healthcare services, ownership and management of radiology clinics, provision of diagnostic laboratory services and provision of managed care and related services by PPL and Acibadem Holding. ල
- Our PPL Singapore "Education" segment comprises Parkway College. Our PPL Malaysia "Education" segment comprises Pantai College, which will be transferred from PPL to IMU Health upon completion of the conditional share sale agreement dated 3 April 2012 between IMU Health and Pantai Resources for the sale of the entire equity interest in Pantai Education. Our IMU Health "Education" segment currently comprises IMU. 4
- Singapore contributes approximately 75 3%. 71.8% and 68.5%, respectively, of our Group's total real estate rental expenses for the years ended 31 December 2009, 2010 and 2011, of which Singapore hospitals' rental expenses amounts to RM136.1 million, RM135 8 million and RM145.1 million, respectively, for the same penods. (2)
- Pro forma EBITDA and EBITDAR are not calculations required by or presented in accordance with MFRS and IFRS Pro forma EBITDA and EBITDAR should not be considered as an alternative to operating cash flows as a measure of our liquidity. Moreover, you should be aware that pro forma EBITDA and EBITDAR measures presented in this Prospectus may not be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. (9)
- The classification of pro forma EBITDA and EBITDAR among our business segments and geographic areas has been done on a legal-entity and profit centre basis. This does not include associates and joint ventures. 9

|   |           |       |          | _     | PPL           |          |           |            | Acibadem Holding       | Holding | IMU Health | alth | Others <sup>(2)</sup> | rs <sup>(2)</sup> | Total | _       |
|---|-----------|-------|----------|-------|---------------|----------|-----------|------------|------------------------|---------|------------|------|-----------------------|-------------------|-------|---------|
|   | Singapore | pore  | Malaysia | rsia  | International | tional   | Sub-total | tal        | CEEMENA                | ENA     | Malaysia   | sia  |                       |                   |       |         |
|   |           |       |          |       |               |          |           | Year ended | Year ended 31 December | er      |            |      |                       |                   |       |         |
|   | 2009      | 2010  | 5005     | 2010  | 2009          | 2010     | 5005      | 2010       | 2009                   | 2010    | 5009       | 2010 | 5005                  | 2010              | 2009  | 2010    |
| EBITDA <sup>(1)</sup>                         |           |       |          |       |               |          |           | (RM r      | (RM million)           |         |            |      |                       |                   |       |         |
| Hospital <sup>(3)</sup>                       | 132.5     | 147.6 | 198.4    | 193.4 | 8.6           | 10.4     | 339 5     | 351.4      | 172.4                  | 281.2   | 1          | 1    | 1                     | 1                 | 511.9 | 632.6   |
| Healthcare <sup>(3)</sup>                     | 122 2     | 110.7 | 18 7     | 202   | 37.7          | 43.1     | 178.6     | 174.0      | 24.9                   | 18.5    | 1          | 1    | ı                     | 1                 | 203 5 | 192.5   |
| Education <sup>(4)</sup>                      | 2.1       | 0.1   | 2.6      | 3.4   | 1             | 1        | 4.7       | 3.5        | ı                      | 1       | 489        | 55 9 | I                     | 1                 | 53.6  | 59.4    |
| Non-healthcare                                | 6.4       | 9.9   | <u>'</u> | 1.6   | (0.4)         | (0.3)    | 60        | 7.9        | (0.4)                  | (6.0)   | <u>'</u>   | '    | 1                     | (2.7)             | 5.6   | 4.3     |
| Total EBITDA                                  | 263.2     | 265.0 | 219.7    | 218.6 | 45.9          | 53.2     | 528.8     | 536.8      | 196.9                  | 298.8   | 48.9       | 55.9 | !                     | (2.7)             | 774.6 | 888.8   |
| Real estate rental<br>expenses <sup>(5)</sup> | 152 7     | 153 6 | 6.5      | 5.2   | 10.5          | 9.<br>8. | 169.7     | 168,6      | 326                    | 44.7    | 0.5        | 9.0  | 1                     | ı                 | 202.8 | 213.9   |
| Total EBITDAR                                 | 415.9     | 4186  | 226.2    | 223.8 | 56.4          | 63.0     | 698.5     | 705.4      | 229.5                  | 343.5   | 49.4       | 56,5 |                       | (2.7)             | 977.4 | 1,102.7 |
|   |           |       |          |       |               |          |           |            |                        |         |            |      |                       |                   |       |         |

### Notes:

- EBITDA represents profit before income fax adjusted for depreciation, amortisation, foreign exchange gains and losses, net finance costs, share of profits of associates and joint ventures (net of fax), and other various non-recurring gains and losses, certain impairment losses and write-offs, gains and losses on disposals and various professional and consultancy fees incurred for internal restructuring and acquisitions, as applicable.  $\widehat{\Xi}$
- (2) Includes the corporate office of our Company.
- The "Hospital" segment includes our hospitals operated by PPL and Acibadem Holding. The "Healthcare" segment includes the operation of medical clinics and provision of primary healthcare services, ownership and management of radiology clinics, provision of diagnostic laboratory services and provision of managed care and related services by PPL and Acibadem Holding. (3)
- Our PPL Singapore "Education" segment comprises Parkway College. Our PPL Malaysia "Education" segment comprises Pantai College, which will be transferred from PPL to IMU Health upon completion of the conditional share sale agreement dated 3 April 2012 between IMU Health and Pantai Resources for the sale of the entire equity interest in Pantai Education. Our IMU Health "Education" segment currently comprises IMU. (4)
- Singapore contributes approximately 75.3%, 71.8% and 68.5%, respectively, of our Group's total real estate rental expenses for the years ended 31 December 2009, 2010 and 2011, of which Singapore hospitals' rental expenses amounts to RM136.1 million, RM145.1 million, respectively, for the same periods. (5)
- Pro forma EBITDA and EBITDAR are not calculations required by or presented in accordance with MFRS and IFRS. Pro forma EBITDA and EBITDAR should not be considered as an alternative to operating cash flows as a measure of our liquidity. Moreover, you should be aware that pro forma EBITDA and EBITDAR measures presented in this Prospectus may not be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. (9)
- The classification of pro forma EBITDA and EBITDAR among our business segments and geographic areas has been done on a legal-entity and profit centre basis. This does not include associates and joint ventures 8

### 12. FINANCIAL INFORMATION

### Acibadem Maslak Hospital EBITDA

One of the greenfield projects completed by Acibadem Holding is Acibadem Maslak Hospital, which commenced operations in 2009, further details of which are set out in Section 8.2.2(v) of this Prospectus. The following table shows certain EBITDA financial information for our Acibadem Maslak Hospital for the years ended 31 December 2009, 2010 and 2011.

| Year ende | d 31 Decembe | r     |
|-----------|--------------|-------|
| 2009      | 2010         | 2011  |
| (RM       | million)     |       |
| 121.7     | 229.8        | 298.4 |
| 29.0      | 79.7         | 112.3 |

### Notes:

- (1) Gross EBITDA represents net revenue after adjusting for various operating costs, including certain material expenses, doctor expenses, other personnel expenses, outsourcing expenses, other production expenses, other general expenses and regional marketing expenses.
- (2) Gross EBITDA is not a calculation required by or presented in accordance with MFRS and IFRS. Gross EBITDA information in the above table is not an IFRS measure and was not derived from our underlying accounting records, but was instead compiled based on hospital operating data. In addition, net revenue has been recognised in accordance with Turkish GAAP. Consequently, if net revenue were to be recognised in accordance with MFRS or IFRS or if gross EBITDA in the above table were to be compiled on a basis consistent with EBITDA in Section 12.1.4 of this Prospectus on combined financial information, respectively, a different amount may result. Moreover, you should be aware that the gross EBITDA measures presented in the above table may not be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. Furthermore, we have not presented other measures of operating performance or liquidity for this entity on a standalone basis in this Prospectus. Therefore, the gross EBITDA amounts in the above table should not be considered as an alternative to net profit of our Group presented elsewhere in this Prospectus as an indicator of our operating performance or as an alternative to operating cash flows of our Group presented elsewhere in this Prospectus as a measure of our liquidity.
- (3) The Turkish Lira amounts have been translated for convenience to Ringgit Malaysia at the rate of TL1.00 to RM1.72.

### 12.11.4.3 Shared services costs

Shared services for our hospitals in Singapore include various centralised services, such as marketing, procurement, finance, human resource, information technology, corporate communications, legal, company secretarial and certain other services which are accounted for on a shared services basis. For the years ended 31 December 2009, 2010 and 2011, shared services costs for our hospitals in Singapore were RM120.3 million, RM155.5 million and RM160.6 million respectively, which included real estate rental expense of RM8.8 million, RM8.8 million and RM9.1 million.

### 12. FINANCIAL INFORMATION (cont'd)

### 12.12 Discussion and analysis of pro forma financial information

The objective of pro forma financial information is to illustrate how a proposed or completed transaction (or event) might have affected the financial information presented in the prospectus had the transaction occurred at an earlier date. Pro forma financial information does not represent an entity's actual financial position or results. It addresses a hypothetical situation and is prepared for illustrative purposes only. There is no independent examination of any of the underlying financial information, including the adjustments to the Company's accounting policies, nor of the pro forma assumptions used as the basis of the adjustments to the pro forma financial information.

In the following section we discuss and analyse our pro forma financial information for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012. You should read the following discussion together with (i) our pro forma financial information for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012; (ii) our audited historical combined financial statements as at and for the years ended 31 December 2009, 2010 and 2011; and (iii) our audited interim combined financial statements as at and for the three months ended 31 March 2012. All of these financial statements are included in this Prospectus. Our pro forma financial information is reported in Ringgit Malaysia.

The pro forma financial information for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 and as at 31 December 2011 and 31 March 2012 have been derived from the pro forma financial statements as set out in Section 12.16 of this Prospectus. We have prepared and presented our pro forma financial information based on our historical combined financial statements as at and for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012. Our historical results for any prior periods are not necessarily indicative of results to be expected for a full fiscal year or for any future period and our pro forma results have been compiled, on the basis of assumptions, for illustrative purposes only.

Please refer to Section 8.1 of this Prospectus for our corporate structure and history and notes 2, 3 and 4 to our pro forma financial information as set out in Section 12.16 of this Prospectus for a further discussion of the presentation of our pro forma financial information.

This discussion and analysis contains forward-looking statements that reflect our current views with respect to future events and our financial performance. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of a number of factors, including those set out under Risk Factors and Forward-Looking Statements. We have prepared our pro forma financial information from our historical combined financial statements, which are in accordance with MFRS and IFRS which may differ in certain significant respects from generally accepted accounting principles in other countries, including the United States. The presentation of our pro forma financial information differs from the manner in which pro forma financial information would be presented in accordance with Regulation S-X under the US Securities Act. Specifically, the formation of our Company and the acquisition of each of PPL, IMU Health and Acibadem Holding, have all been treated as if they had taken place as at the earliest date of the relevant period presented in the pro forma financial information. The retrospective effect given to these transactions significantly differs from and exceeds the retroactive pro forma treatment of businesses acquired or to be acquired pursuant to Regulation S-X under the US Securities Act.

For a discussion of risks relating to relying on our pro forma financial information, please refer to Section 5.1.1(v) of this Prospectus on Risks related to our business – The historical combined financial statements and the pro forma financial information contained herein may not accurately reflect our historical financial position, results of operations and cash flows.

### 12. FINANCIAL INFORMATION (cont'd)

### 12.12.1 Basis of presentation

The pro forma financial information has been compiled based on:

- the audited historical combined financial statements of our Group for the years ended 31 December 2009, 2010 and 2011, which were prepared in accordance with MFRS and IFRS;
- the audited interim historical combined financial statements of our Group for the three months ended 31 March 2012, which were prepared in accordance with MFRS and IFRS; and
- (iii) the audited historical financial statements of Acibadem Holding prepared in accordance with the Turkish Uniform Chart of Accounts promulgated by CMB, the Turkish Commercial Code and the Turkish Tax Code for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012.

The pro forma financial information reflects:

- (i) what the financial results of our Group for the financial years ended 31 December 2009, 2010 and 2011 and for the three months ended 31 March 2011 and 2012 would have been, had the acquisitions of Pantai Irama, Parkway and IMU Health (the "Parkway Pantai Acquisitions and Disposals") and the acquisition of Acibadem Holding and its subsidiaries, including APlus and Acibadem Proje (the "Acibadem Holding Acquisition") existed on 1 January 2009;
- (ii) what the financial position of our Group as at 31 December 2011 and 31 March 2012 would have been, had (a) the Acibadem Holding Acquisition and (b) this Global Offering been completed on 31 December 2011 and 31 March 2012 respectively. Funds arising from the Public Issue and considerations for acquisitions of subsidiaries are received or paid on the relevant dates presented; and
- (iii) what the cash flows of our Group for the financial year ended 31 December 2011 and for the three months ended 31 March 2012 would have been, had (a) the Acibadem Holding Acquisition been completed on 1 January 2011 and (b) this Global Offering been completed on 31 December 2011 and 31 March 2012, respectively. Funds arising from the Public Issue are assumed to have been received on 31 December 2011 and 31 March 2012, respectively.

The historical combined financial statements of our Group for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2012 were audited by KPMG. KPMG reported on the above financial statements, which were not subjected to any qualifications, modifications or disclaimers.

The objective of the pro forma financial information is to show what the financial positions, results and cash flows might have been, had the Parkway Pantai Acquisitions and Disposals, Acibadem Holding Acquisition, and the Public Issue as described above, occurred at an earlier date. However, the pro forma financial information is not necessarily indicative of the financial position, results and cash flows of the operations that would have been attained had the Parkway Pantai Acquisitions and Disposals, Acibadem Holding Acquisition, and the Public Issue actually occurred earlier. The pro forma financial information has been prepared for illustrative purposes only, and because of its nature, may not give a true picture of the actual financial position, results of operations and cash flows of our Group.

### 12. FINANCIAL INFORMATION (cont'd)

The pro forma financial information is expressed in Ringgit Malaysia, and is rounded to the nearest thousand, unless otherwise stated. The pro forma financial information consists of the following:

- (i) the pro forma income statements for the financial years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012;
- the pro forma statements of financial position as at 31 December 2011 and 31 March 2012; and
- (iii) the pro forma statements of cash flows for the financial year ended 31 December 2011 and for the three months ended 31 March 2012.

These, together with the notes thereon, have been prepared for illustration purposes only and based on certain bases and assumptions as explained therein. Please refer to note 4 to the pro forma financial information included in Section 12.16 of this Prospectus.

### 12.12.2 Adjustments to combined financial statements

The following tables show the adjustments made to our combined financial statements to arrive at the pro forma financial statements.

### Adjustments to combined balance sheets

In the preparation of the pro forma balance sheets as at 31 December 2011 and 31 March 2012, acquisitions are assumed to have occurred on 31 December 2011 and 31 March 2012. The assets and liabilities of those entities subject to the Acquisitions within our Group are included in the pro forma balance sheets as at each of 31 December 2011 and 31 March 2012.

### 12. FINANCIAL INFORMATION (cont'd)

The following table shows the adjustments made to our combined balance sheets as at the dates indicated.

| As at<br>31 March 2012             | Historical<br>combined<br>balance sheet | Acibadem<br>Holding<br>Acquisition <sup>(1)</sup> | Total after<br>Acibadem<br>Holding<br>Acquisition | Public Issue <sup>(2)</sup> | Pro forma<br>balance sheet |
|------------------------------------|---|---|---|-----------------------------|----------------------------|
|                                    |   |   | (RM 000)  |                             |                            |
| Non-current assets                 |   |   |   |                             |                            |
| Property, plant and<br>equipment   | 6,290,970                               | 9,639   | 6,300,609   | -                           | 6,300,609                  |
| Goodwill on consolidation          | 8,553,089                               | (53,625)  | 8,499,464   | -                           | 8,499,464                  |
| Intangible assets                  | 3,032,753                               | 6,001   | 3,038,754   | _                           | 3,038,754                  |
| Interest in<br>associates          | 864,238                                 | -   | 864,238   | _                           | 864,238                    |
| Interest in joint<br>ventures      | 31,302                                  | -   | 31,302  | _                           | 31,302                     |
| Other financial<br>assets          | 591,542                                 | -   | 591,542   | -                           | 591,542                    |
| Other receivables                  | 42,313                                  | _   | 42,313  | _                           | 42,313                     |
| Deferred tax assets                | 57,682                                  | _   | 57,682  | _                           | 57,682                     |
|                                    | 19,463,889                              | (37,985)  | 19,425,904  |                             | 19,425,904                 |
| Current assets                     |   |   |   |                             |                            |
| Assets classified as held for sale | 1,463                                   | _   | 1,463   | _                           | 1,463                      |
| Development property               | 1,160,548                               |   | 1,160,548   | -                           | 1,160,548                  |
| Inventories                        | 120,936                                 | _   | 120,936   | -                           | 120,936                    |
| Trade and other receivables        | 854,194                                 | _   | 854,194   | _                           | 854,194                    |
| Tax recoverable                    | 26,092                                  | _   | 26,092  | ~                           | 26,092                     |
| Other financial assets             | 26,967                                  | _   | 26,967  | _                           | 26,967                     |
| Derivative assets                  | 3,007                                   | _   | 3,007   | _                           | 3,007                      |
| Cash and cash<br>equivalents       | 1,599,558                               | (218,864)   | 1,380,694   | 279,642                     | 1,660,336                  |
| ·                                  | 3,792,765                               | (218,864)   | 3,573,901   | 279,642                     | 3,853,543                  |
| Total assets                       | 23,256,654                              | (256,849)   | 22,999,805  | 279,642                     | 23,279,447                 |
| Non-current<br>liabilities         |   |   |   |                             |                            |
| Bank borrowings                    | 7,361,564                               | _   | 7,361,564   | (4,662,762)                 | 2,698,802                  |
| Employee benefits                  | 19,085                                  | _   | 19,085  | -                           | 19,085                     |
| Other payables                     | 77,081                                  | _   | 77,081  | -                           | 77,081                     |
| Deferred tax<br>liabilities        | 801,248                                 | 2,878   | 804,126   | _                           | 804,126                    |
|                                    | 8,258,978                               | 2,878   | 8,261,856   | (4,662,762)                 | 3,599,094                  |
|                                    |   |   |   |                             |                            |

| As at<br>31 March 2012                             | Historical<br>combined<br>balance sheet | Acibadem<br>Holding<br>Acquisition <sup>(1)</sup> | Total after<br>Acibadem<br>Holding<br>Acquisition | Public Issue <sup>(2)</sup> | Pro forma<br>balance sheet |
|--|---|---|---|-----------------------------|----------------------------|
|  |   |   | (RM 000)  |                             |                            |
| Current liabilities                                |   |   |   |                             |                            |
| Bank overdrafts                                    | 9,433                                   | _   | 9,433   | _                           | 9,433                      |
| Trade and other payables                           | 2,168,497                               | _   | 2,168,497   | -                           | 2,168,497                  |
| Bank borrowings                                    | 268,047                                 | _   | 268,047   | _                           | 268,047                    |
| Derivative<br>liabilities                          | 6,369                                   | -   | 6,369   | _                           | 6,369                      |
| Employee<br>benefits                               | 20,865                                  |   | 20,865  | -                           | 20,865                     |
| Tax payable  | 148,372                                 |   | 148,372   |                             | 148,372                    |
|  | 2,621,583                               | _   | 2,621,583   |                             | 2,621,583                  |
| Total liabilities                                  | 10,880,561                              | 2,878   | 10,883,439  | (4,662,762)                 | 6,220,677                  |
| Equity attributable<br>to owners of our<br>Company |   |   |   |                             |                            |
| Share capital                                      | 6,195,442                               | 57,852  | 6,253,294   | 1,800,000                   | 8,053,294                  |
| Share premium                                      | 4,678,425                               | 100,083   | 4,778,508   | 3,197,157                   | 7,975,665                  |
| Reserves   | 666,069                                 | (195,643)   | 470,426   | (54,753)                    | 415,673                    |
|  | 11,539,936                              | (37,708)  | 11,502,228  | 4,942,404                   | 16,444,632                 |
| Non-controlling interests                          | 836,157                                 | (222,019)   | 614,138   | <u>-</u>                    | 614,138                    |
| Total equity                                       | 12,376,093                              | (259,727)   | 12,116,366  | 4,942,404                   | 17,058,770                 |
| Total equity and liabilities                       | 23,256,654                              | (256,849)   | 22,999,805  | 279,642                     | 23,279,447                 |

### Notes:

- (1) Adjustments to reflect the financial position pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje); (b) additional borrowings obtained to finance the acquisition of Acibadem Holding as if this exercise occurred on 31 March 2012; and (c) purchase price allocation is assumed to be completed on 31 March 2012.
- (2) Being adjustments to effect the Public Issue as set out in Particulars of the IPO and Utilisation of Proceeds in Sections 4.3 and 4.8 of this Prospectus respectively, which is assumed to occur on 31 March 2012.

| As at<br>31 December 2011                         | Historical<br>combined<br>balance<br>sheet | Acibadem<br>Holding<br>Acquisition <sup>(1)</sup> | Total after<br>Acibadem<br>Holding<br>Acquisition | Public<br>Issue <sup>(2)</sup> | Pro forma<br>balance<br>sheet |
|---|--|---|---|--------------------------------|-------------------------------|
|   |  |   | (RM 000)  |                                |                               |
| Non-current assets                                |  |   |   |                                |                               |
| Property, plant and                               |  |   |   |                                |                               |
| equipment   | 4,726,753                                  | 1,317,425   | 6,044,178   | -                              | 6,044,178                     |
| Goodwill on consolidation                         | 6,487,070                                  | 2,075,089   | 8,562,159   | ~                              | 8,562,159                     |
| Intangible assets Interest in associates          | 1,618,598                                  | 1,373,468   | 2,992,066   | -                              | 2,992,066                     |
|   | 862,273                                    | ~   | 862,273   | _                              | 862,273                       |
| Interest in joint ventures Other financial assets | 28,009                                     | 38.613  | 28,009  | -                              | 28,009                        |
| Deferred tax assets                               | 529,881<br>24,279                          | 46,430  | 568,494<br>70,709                                 | _                              | 568,494<br>70,709             |
| Deferred tax assets                               | 14,276,863                                 | 4,851,025   | 19,127,888  |                                | 19,127,888                    |
| Current assets                                    |  |   |   |                                |                               |
| Assets classified as held for                     |  |   |   |                                |                               |
| sale  | 1,463                                      | _   | 1,463   | _                              | 1,463                         |
| Development property                              | 1,121,195                                  | _   | 1,121,195   | _                              | 1,121,195                     |
| Inventories                                       | 78,784                                     | 39,125  | 117,909   | _                              | 117,909                       |
| Trade and other receivables                       | 518,496                                    | 295,664   | 814,160   | _                              | 814,160                       |
| Tax recoverable                                   | 20,422                                     | 9,457   | 29,879  |                                | 29,879                        |
| Other financial assets                            | 27,066                                     | 12,571  | 39,637  | _                              | 39,637                        |
| Cash and cash equivalents                         | 1,310,803                                  | 177,773   | 1,488,576   | 279,642                        | 1,768,218                     |
|   | 3,078,229                                  | 534,590   | 3,612,819   | 279,642                        | 3,892,461                     |
| Total assets                                      | 17,355,092                                 | 5,385,615   | 22,740,707  | 279,642                        | 23,020,349                    |
| Non-current liabilities                           |  |   |   |                                |                               |
| Bank borrowings                                   | 4,991,264                                  | 2,468,774   | 7,460,038   | (4,662,762)                    | 2,797,276                     |
| Employee benefits                                 | 15,544                                     | 5,568   | 21,112  | _                              | 21,112                        |
| Other payables                                    | 8,580                                      | 83,136  | 91,716  | _                              | 91,716                        |
| Deferred tax liabilities                          | 446,127                                    | 338,630   | 784,757   | _                              | 784,757                       |
| _   | 5,461,515                                  | 2,896,108   | 8,357,623   | (4,662,762)                    | 3,694,861                     |
| Current liabilities                               |  |   |   |                                |                               |
| Bank overdrafts                                   | 584  | _   | 584   | _                              | 584                           |
| Trade and other payables                          | 1,576,158                                  | 443,049   | 2,019,207   | _                              | 2, <b>0</b> 19,207            |
| Bank borrowings                                   | 46,500                                     | 199,519   | 246,019   | _                              | 246,019                       |
| Derivative liabilities                            | 1,252                                      | _   | 1,252   | -                              | 1,252                         |
| Employee benefits                                 | 41,935                                     | _   | 41,935  | _                              | 41,935                        |
| Tax payable                                       | 118,703                                    | 1,157   | 119,860   | -                              | 119,860                       |
|   | 1,785,132                                  | 643,725   | 2,428,857   |                                | 2,428,857                     |
| Total fiabilities                                 | 7,246,647                                  | 3,539,833   | 10,786,480  | (4,662,762)                    | 6,123,718                     |

### 12. FINANCIAL INFORMATION (cont'd)

| As at<br>31 December 2011                       | Historical<br>combined<br>balance<br>sheet | Acibadem<br>Holding<br>Acquisition <sup>(f)</sup> | Total after<br>Acibadem<br>Holding Acquisition | Public<br>Issue <sup>(2)</sup> | Pro forma<br>balance<br>sheet |
|---|--|---|--|--------------------------------|-------------------------------|
|   |  |   | (RM 000)                                       |                                |                               |
| Equity attributable to<br>owners of our Company |  |   |  |                                |                               |
| Share capital                                   | 5,500,000                                  | 753,294   | 6,253,294                                      | 1,800,000                      | 8,053,294                     |
| Share premium                                   | 3,885,803                                  | 892,705   | 4,778,508                                      | 3,197,157                      | 7,975,665                     |
| Reserves  | 476,024                                    | (145,667)   | 330,357  | (54,753)                       | 275,604                       |
|   | 9,861,827                                  | 1,500,332   | 11,362,159                                     | 4,942,404                      | 16,304,563                    |
| Non-controlling interests                       | 246,618                                    | 345,450   | 592,068  |                                | 592,068                       |
| Total equity                                    | 10,108,445                                 | 1,845,782   | 11,954,227                                     | 4,942,404                      | 16,896,631                    |
| Total equity and liabilities                    | 17,355,092                                 | 5,385,615   | 22,740,707                                     | 279,642                        | 23,020,349                    |

### Notes:

- (1) Adjustments to reflect the financial position pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje); (b) additional borrowings obtained to finance the acquisition of Acibadem Holding as if this exercise occurred on 31 December 2011; and (c) purchase price allocation is assumed to be completed on 31 December 2011.
- (2) Being adjustments to effect the Public Issue as set out in Particulars of the IPO and Utilisation of Proceeds in Sections 4.3 and 4.8 of this Prospectus respectively which is assumed to occur on 31 December 2011.

### 12. FINANCIAL INFORMATION (cont'd)

### Adjustments to combined income statements

In the preparation of the pro forma income statements for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012, the Acquisitions and Disposals are assumed to have occurred on 1 January 2009. The profit and loss pertaining to the entities subject to acquisitions and disposals within our Group that were acquired or disposed of between 1 January 2009 and the LPD including the acquisition of Jinemed Saglik pursuant to the share purchase agreement entered into in January 2012 are included in our pro forma income statements for the years ended 31 December 2009, 2010 and 2011 and the three months ended 31 March 2011 and 2012 as combined entities on 1 January 2009, or, if later, the date of incorporation of the relevant entity. As at the LPD, Jinemed Saglik is not a subsidiary of Acibadem Holding as the share transfer has not yet been completed and such share transfer is expected to be completed within 2012.

The following tables show the adjustments made to our combined income statements for the respective periods presented.

| Three months ended 31 March 2012                                    | Historical<br>combined<br>income<br>statement | Acibadem Holding<br>Acquisition <sup>(1)</sup> | Pro forma<br>income<br>statement |
|---|---|--|----------------------------------|
|   |   | (RM 000)                                       |                                  |
| Revenue   | 1,276,192                                     | 200,182  | 1,476,374                        |
| Other operating income  | 18,955  | 2,529  | 21,484                           |
| Inventories and consumables   | (252,332)                                     | (30,634)                                       | (282,966)                        |
| Purchased and contracted services                                   | (131,182)                                     | (15,176)                                       | (146,358)                        |
| Depreciation and impairment losses on property, plant and equipment | (74,367)                                      | (15,629)                                       | (89,996)                         |
| Amortisation and impairment losses on intangible assets             | (14,650)                                      | (3,170)  | (17,820)                         |
| Staff costs   | (460,344)                                     | (84,943)                                       | (545,287)                        |
| Operating lease expenses  | (59,853)                                      | (5,853)  | (65,706)                         |
| Operating expenses  | (133,800)                                     | (5,557)  | (139,357)                        |
| Finance income  | 55,410  | 67,394   | 122,804                          |
| Finance costs   | (47,404)                                      | (29,462)                                       | (76,866)                         |
| Share of profits of associates (net of tax)                         | 14,472  | -  | 14,472                           |
| Share of profits of joint ventures (net of tax)                     | 3,407   | _  | 3,407                            |
| Profit before income tax  | 194,504                                       | 79,681   | 274,185                          |
| Income tax expense  | (42,203)                                      | (15,548)                                       | (57,751)                         |
| Profit for the period   | 152,301                                       | 64,133   | 216,434                          |
| Attributable to:  |   |  |                                  |
| Owners of our Company   | 123,839                                       | 40,665   | 164,504                          |
| Non-controlling interests   | 28,462  | 23,468   | 51,930                           |
| Profit for the period   | 152,301                                       | 64,133   | 216,434                          |
| Earnings per Share (sen)  |   |  |                                  |
| Basic   | 2 00  |  | 2 04(2)                          |
| Diluted   | 1.99  |  | 2.04(3)                          |

### 12. FINANCIAL INFORMATION (cont'd)

### Notes:

- (1) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009; (b) additional finance costs relating to borrowings obtained by our Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and (c) purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.
- (2) Based on 8,053.3 million Shares in issue, being 5,500.0 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.
- (3) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.

| Three months ended 31 March 2011                                       | Historical<br>combined<br>income<br>statement | Parkway<br>Pantai<br>Acquisitions<br>and<br>Disposals <sup>(1)</sup> | Acibadem<br>Holding<br>Acquisition <sup>(2)</sup> | Pro forma income statement |
|--|---|--|---|----------------------------|
|  |   | (R   | M 000)  |                            |
| Revenue  | 859,927                                       | (84,246)   | 497.966   | 1,273,647                  |
| Other operating income   | 48,864  | (131)  | 7,762   | 56,495                     |
| Inventories and consumables  | (189,019)                                     | -  | (45,459)  | (234,478)                  |
| Purchased and contracted services                                      | (113,860)                                     | 61,288   | (76,255)  | (128,827)                  |
| Depreciation and impairment losses on<br>property, plant and equipment | (38,348)                                      | 665  | (53,241)  | (90,924)                   |
| Amortisation and impairment losses on<br>intangible assets             | (29,911)                                      | 21,592   | (10,388)  | (18,707)                   |
| Staff costs  | (266,890)                                     | 6,399  | (232,450)   | (492,941)                  |
| Operating lease expenses   | (44,650)                                      | 132  | (15,251)  | (59,769)                   |
| Operating expenses   | (90,327)                                      | 2,225  | (10,543)  | (98,645)                   |
| Finance income   | 10,232  | (120)  | 5,957   | 16,069                     |
| Finance costs  | (28,638)                                      | 952  | (37,476)  | (65,162)                   |
| Share of profits of associates (net of tax)                            | 12,160  | -  | -   | 12,160                     |
| Share of profits of joint ventures (net of tax)                        | 2,742   | -  | -   | 2,742                      |
| Profit before income tax   | 132,282                                       | 8,756  | 30,622  | 171,660                    |
| Income tax expense   | (26,737)                                      | 1,324  | (12,060)  | (37,473)                   |
| Profit for the year  | 105,545                                       | 10,080   | 18,562  | 134,187                    |
| Profit attributable to:  |   |  |   |                            |
| Owners of our Company  | 101,875                                       | 10,483   | 5,763   | 118,121                    |
| Non-controlling interests  | 3,670   | (403)  | 12,799  | 16,066                     |
| Profit for the period  | 105,545                                       | 10,080   | 18,562  | 134,187                    |
| Earnings per Share (sen)   |   |  |   |                            |
| Basic  | 1.85  |  |   | 1.47 <sup>(3)</sup>        |
| Diluted  | 1 85  |  |   | 1.47 <sup>(4)</sup>        |

### 12. FINANCIAL INFORMATION (cont'd)

### Notes:

- (1) Adjustments to exclude the three-month financial results in Pantai Support Services Sdn Bhd, and its subsidiaries which was disposed in March 2011, as if it was not part of our Group since 1 January 2009.
- (2) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009; (b) additional finance costs relating to borrowings obtained by our Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and (c) purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.
- (3) Based on 8,053.3 million Shares in issue, being 5,500.00 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.
- (4) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.

| Year ended 31 December 2011   | Historical<br>combined<br>income<br>statement | Parkway Pantai<br>Acquisitions<br>and<br>Disposals <sup>(1)</sup> | Acibadem<br>Holding<br>Acquisition <sup>(2)</sup> | Pro forma<br>income<br>statement |
|---|---|---|---|----------------------------------|
|   |   | (RIV  | 1 000)  |                                  |
| Revenue   | 3,328,849                                     | (84,247)  | 1,946,162   | 5,190,764                        |
| Other operating income  | 159,768                                       | (131)   | 17,248  | 176,885                          |
| Inventories and consumables   | (680,242)                                     | _   | (344,995)   | (1,025,237)                      |
| Purchased and contracted services                                   | (398,590)                                     | 61,288  | (243,056)   | (580,358)                        |
| Depreciation and impairment losses on property, plant and equipment | (165,751)                                     | 665   | (204,211)   | (369,297)                        |
| Amortisation and impairment losses on intangible assets             | (54,989)                                      | 21,592  | (38,871)  | (72,268)                         |
| Staff costs   | (1,073,066)                                   | 6,399   | (921,584)   | (1,988,251)                      |
| Operating lease expenses  | (186,605)                                     | 132   | (71,779)  | (258,252)                        |
| Operating expenses  | (456,162)                                     | 2,796   | 31,827  | (421,539)                        |
| Finance income  | 28,907  | (120)   | 29,552  | 58,339                           |
| Finance costs   | (106,420)                                     | 14,692  | (493,099)   | (584,827)                        |
| Share of profits of associates (net of tax)                         | 79,937  | _   | -   | 79,937                           |
| Share of profits of joint ventures (net of tax)                     | 13,909  | _   | -   | 13,909                           |
| Profit before income tax  | 489,545                                       | 23,066  | (292,806)   | 219,805                          |
| Income tax expense  | (95,428)                                      | 1,324   | 6,344   | (87,760)                         |
| Profit for the year   | 394,117                                       | 24,390  | (286,462)   | 132,045                          |
|   |   |   |   | ·                                |

### 12. FINANCIAL INFORMATION (cont'd)

| Year ended 31 December 2011 |         | Parkway Pantai<br>Acquisitions and<br>Disposals (1) | Acibadem<br>Holding<br>Acquisition <sup>(2)</sup> | Pro forma<br>income<br>statement |
|-----------------------------|---------|---|---|----------------------------------|
|                             |         | (RM   | 000)  |                                  |
| Profit attributable to:     |         |   |   |                                  |
| Owners of our Company       | 379,903 | 24,793  | (159,041)   | 245,655                          |
| Non-controlling interests   | 14,214  | (403)   | (127,421)   | (113,610)                        |
| Profit for the year         | 394,117 | 24,390  | (286,462)   | 132,045                          |
| Earnings per Share (sen)    |         |   |   |                                  |
| Basic                       | 6.91    |   |   | 3.05 <sup>(3)</sup>              |
| Diluted                     | 6.90    |   | _   | 3.05 <sup>(4)</sup>              |

### Notes:

- (1) Adjustments to exclude the three-month financial results in Pantai Support Services Sdn Bhd, and its subsidiaries which was disposed in March 2011, as if it was not part of our Group since 1 January 2009.
- (2) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje); (b) additional finance costs relating to borrowings obtained by our Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and (c) purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.
- (3) Based on 8,053.3 million Shares in issue, being 5,500.00 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.
- (4) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.

| Year ended 31 December 2010   | Historical<br>combined<br>income<br>statement | Parkway<br>Pantai<br>Acquisitions<br>and<br>Disposals <sup>(1)</sup> | Acibadem Holding<br>Acquisition <sup>(2)</sup> | Pro forma<br>income<br>statement |
|---|---|--|--|----------------------------------|
|   |   |  | (RM 000)                                       |                                  |
| Revenue   | 1,214,085                                     | 1,660,377  | 1,632,273                                      | 4,506,735                        |
| Other operating income  | 21,812  | 35,946   | 12,832   | 70,590                           |
| Inventories and consumables   | (191,198)                                     | (369,494)  | (248,630)                                      | (809,322)                        |
| Purchased and contracted services   | (216,151)                                     | (126,196)  | (216,273)                                      | (558,620)                        |
| Depreciation and impairment losses on property, plant and equipment                           | (57,350)                                      | (89,492)   | (223,430)                                      | (370,272)                        |
| Amortisation and impairment losses on intangible assets                                       | (44,298)                                      | 6,065  | (45,835)                                       | (84,068)                         |
| Staff costs   | (372,440)                                     | (564,079)  | (788,789)                                      | (1,725,308)                      |
| Operating lease expenses  | (72,514)                                      | (108,808)  | (49,237)                                       | (230,559)                        |
| Operating expenses  | (225,618)                                     | (166,844)  | (43,333)                                       | (435,795)                        |
| Finance income  | 6,476   | 20,077   | 11,132   | 37,685                           |
| Finance costs   | (84,111)                                      | (53,897)   | (206, 168)                                     | (344,176)                        |
| Gain on remeasurement of investment previously accounted for as associates and joint ventures | 530,120                                       | (530,120)  | -  | _                                |
| Share of profits of associates (net of tax)   | 70,794  | (18,598)   | _  | 52,196                           |
| Share of profits of joint ventures (net of tax)   | 34,039  | (25,263)   | _  | 8,776                            |
| Profit before income tax  | 613,646                                       | (330,326)  | (165,458)                                      | 117,862                          |
| Income tax expense  | (38,892)                                      | (40,562)   | 3,047  | (76,407)                         |
| Profit for the year   | 574,754                                       | (370,888)  | (162,411)                                      | 41,455                           |
| Profit attributable to:   |   |  |  |                                  |
| Owners of the Company   | 554,424                                       | (377,087)  | (98,620)                                       | 78,717                           |
| Non-controlling interests   | 20,330  | 6,199  | (63,791)                                       | (37,262)                         |
| Profit for the year   | 574,754                                       | (370,888)  | (162,411)                                      | 41,455                           |
| Earnings per Share (sen)  |   |  |  |                                  |
| Basic   | 10.08   |  |  | 0 98 <sup>(3)</sup>              |
| Diluted   | 10.08   |  |  | 0.98(4)                          |

### Notes:

- (1) Adjustments to reflect the financial results pertaining to (a) the Parkway Pantai Acquisitions and Disposals; (b) additional finance costs relating to borrowings obtained by our Group to finance the acquisition of Parkway and Pantai Irama and restructuring of certain loan facilities to repay the existing loan facilities as if these exercises occurred on 1 January 2009; and (c) purchase price allocation for Parkway and Pantai Irama is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised from 1 January 2009.
- (2) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje. Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009; (b) additional finance costs relating to borrowings obtained by our Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and (c) purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.
- (3) Based on 8,053.3 million Shares in issue, being 5,500.00 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, the maximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.

### 12. FINANCIAL INFORMATION (cont'd)

### Notes (cont'd):

(4) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares). Please refer to Section 4.3.7 of this Prospectus for further details.

| Year ended 31 December 2009   | Historical<br>combined<br>income<br>statement | Parkway Pantai<br>Acquisitions<br>and Disposals | Acibadem<br>Holding<br>Acquisition <sup>(2)</sup> | Pro forma<br>income<br>statement |
|---|---|---|---|----------------------------------|
|   |   | (RN   | 1 000)  |                                  |
| Revenue   | 121,081                                       | 2,542,198                                       | 1,282,971   | 3,946,250                        |
| Other operating income  | 2,983   | 87,479  | 11,659  | 102,121                          |
| Inventories and consumables   |   | (494,672)                                       | (225,797)   | (720,469)                        |
| Purchased and contracted services   | _   | (344,963)                                       | (164,251)   | (509,214)                        |
| Depreciation and impairment losses on property, plant and equipment                           | (9,244)                                       | (156,783)                                       | (208,955)   | (374,982)                        |
| Amortisation and impairment losses on intangible assets                                       | (34)  | (32,881)  | (47,266)  | (80,181)                         |
| Staff costs   | (52,622)                                      | (817,834)                                       | (641,261)   | (1,511,717)                      |
| Operating lease expenses  | (573)   | (174,063)                                       | (36,931)  | (211,567)                        |
| Operating expenses  | (22,052)                                      | (338,487)                                       | (70,199)  | (430,738)                        |
| Finance income  | 656   | 25,911  | 10,687  | 37,254                           |
| Finance costs   | (3,526)                                       | (242,718)                                       | (157,878)   | (404,122)                        |
| Gain on remeasurement of investment previously accounted for as associates and joint ventures | _   | 530,120   | _   | 530,120                          |
| Share of profits of associates (net of tax)   | 59,480  | (1,918)   | -   | 57,562                           |
| Share of profits of joint ventures (net of tax)   | 4,447   | (722)   | _   | 3,725                            |
| Profit before income tax  | 100,596                                       | 580,667   | (247,221)   | 434,042                          |
| Income tax expense  | (8,115)                                       | (60,948)  | 62,266  | (6,797)                          |
| Profit for the year   | 92,481  | 519,719   | (184,955)   | 427,245                          |
| Profit attributable to:   |   |   |   |                                  |
| Owners of the Company   | 83,201  | 512,699   | (132,353)   | 463,547                          |
| Non-controlling interests   | 9,280   | 7,020   | (52,602)  | (36,302)                         |
| Profit for the year   | 92,481  | 519,719   | (184,955)   | 427,245                          |
| Earnings per Share (sen)  |   |   |   |                                  |
| Basic   | 1.51  |   |   | 5.76 <sup>(3)</sup>              |
| Diluted   | 1 51  |   |   | 5.75(4)                          |
|   |   |   |   |                                  |

### 12. FINANCIAL INFORMATION (cont'd)

### Notes:

- (1) Adjustments to reflect the financial results pertaining to (a) the Parkway Pantai Acquisitions and Disposals. Accordingly, a gain on re-measurement of previously held equity interest of approximately RM530 0 million arising from the acquisition of Parkway and Pantai Irama and related acquisition costs of RM51.0 million are assumed to have been recognised on 1 January 2009; (b) additional finance costs and related costs relating to the borrowings obtained by our Group to finance the acquisition of Parkway and Pantai Irama and restructuring of certain loan facilities to repay the existing loan facilities as if these exercises occurred on 1 January 2009; and (c) purchase price allocation for Parkway and Pantai Irama is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.
- (2) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding has been assumed to be recognised on 1 January 2009; (b) additional finance costs relating to horrowings obtained by our Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and (c) purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.
- (3) Based on 8,053 3 million Shares in issue, being 5,500.0 million Shares issued at 31 December 2011, 695.4 million new Shares issued as share consideration for the Acibadem Holding Acquisition, themaximum of 57.9 million new Shares arising from the Symphony Conversion and 1,800.0 million new Shares issued pursuant to the Public Issue.
- (4) Based on the Enlarged Share Capital at Listing of 8,057.1 million Shares. The above does not account for new Shares that may arise from the surrender/exercise of the outstanding LTIP units and EPP options which were granted before the Listing but become vested or exercisable only after the Listing (of up to 168.7 million Shares), and the exercise of any of the Aydinlar Option and Bagan Lalang Option (of up to 611.0 million Shares) Please refer to Section 4.3.7 of this Prospectus for further details.

### Adjustments to combined statements of cash flows

The following tables show the adjustments made to our combined statements of cash flows for the periods presented.

| Three months ended 31 March 2012                          | Historical<br>combined<br>statement of<br>cash flows | Acibadem<br>Holding<br>Acquisition | Total after<br>Acibadem<br>Holding<br>Acquisition | Public<br>Issue <sup>(2)</sup> | Pro forma<br>statements<br>of cash<br>flows |
|---|--|------------------------------------|---|--------------------------------|---|
|   |  |                                    | (RM 000)  |                                |   |
| Net cash generated from/(used in) operating activities    | 394,087  | (118,981)                          | 275,106   |                                | 275,106                                     |
| Net cash (used in)/generated from<br>investing activities | (1,062,906)  | 838,704                            | (224,202)   | -                              | (224,202)                                   |
| Net cash generated from/(used in) financing activities    | 910,946  | (986,136)                          | (75,190)  | 279,642                        | 204,452                                     |
| Net increase/(decrease) in cash and cash equivalents      | 242,127  | (266,413)                          | (24,286)  | 279,642                        | 255,356                                     |
| Cash and cash equivalents at beginning of the period      | 1,251,485  | 5,415                              | 1,256,900   | -                              | 1,256,900                                   |
| Effect of exchange rate fluctuations on cash held         | (24,007)   | 1,155                              | (22,852)  | -                              | (22,852)                                    |
| Cash and cash equivalents at end of the period            | 1,469,605  | (259,843)                          | 1,209,762   | 279,642                        | 1,489,404                                   |

### Notes:

- (1) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje); and (b) additional borrowings obtained to finance the acquisition of Acibadem Holding as if this exercise occurred on 1 January 2011.
- (2) Being adjustments to effect the Public Offer as set out in Particulars of the IPO and Utilisation of Proceeds in Sections 4.3 and 4.8 of this Prospectus respectively, which is assumed to occur on 31 March 2012.

### 12. FINANCIAL INFORMATION (cont'd)

| Year ended 31 December 2011                             | Historical<br>combined<br>statement<br>of cash<br>flows | Acibadem<br>Holding<br>Acquisition<br>(1) | Total after<br>Acibadem<br>Holding<br>Acquisition | Public<br>Issue <sup>(2)</sup> | Pro forma<br>statements<br>of cash<br>flows |
|---|---|---|---|--------------------------------|---|
|   |   |   | (RM 000)  |                                |   |
| Net cash generated from operating<br>activities         | 887,111   | 468,921                                   | 1,356,032   | <b>~</b>                       | 1,356,032                                   |
| Net cash used in investing activities                   | (1,285,719)   | (981,616)                                 | (2,267,335)                                       | _                              | (2,267,335)                                 |
| Net cash generated from financing activities            | 423,645   | 620,989                                   | 1,044,634   | 279,64 <b>2</b>                | 1,324,276                                   |
| Net increase in cash and cash equivalents               | 25,037  | 108,294                                   | 133,331   | 279,642                        | 412,973                                     |
| Cash and cash equivalents at<br>beginning of the period | 1,158,109   | _   | 1,158,109   | _                              | 1,158,109                                   |
| Effect of exchange rate fluctuations on cash held       | 68,339  |   | 68,339  |                                | 68,339                                      |
| Cash and cash equivalents at end of the period          | 1,251,485   | 108,294                                   | 1,359,779   | 279,642                        | 1,639,421                                   |

### Notes:

- (1) Adjustments to reflect the financial results pertaining to (a) the Acibadem Holding Acquisition (including APlus and Acibadem Proje); and (b) additional borrowings obtained to finance the acquisition of Acibadem Holding as if this exercise occurred on 1 January 2011.
- (2) Being adjustments to effect the Public Issue as set out in Particulars of the IPO and Utilisation of Proceeds in Sections 4.3 and 4.8 of this Prospectus respectively, which is assumed to occur on 31 December 2011.

### 12. FINANCIAL INFORMATION (cont'd)

### 12.13 Review of past pro forma performance

### 12.13.1 Three months ended 31 March 2012 compared to three months ended 31 March 2011

### (a) Revenue

Our pro forma revenue increased by 15.9% to RM1,476.4 million for the three months ended 31 March 2012 from RM1,273.6 million for the three months ended 31 March 2011, primarily due to increases across our hospital, healthcare, education and non-healthcare business segments.

### Segmental revenue

The following table provides a breakdown of our pro forma revenue by key operating subsidiaries, business segments and geographic areas for the periods indicated.

Acibadem

|                           |       |       |       | Pi    | PL      |              |         |          | Hold    |       | IMU H | ealth | Othe | rs <sup>(1)</sup> | To      | tal     |
|---------------------------|-------|-------|-------|-------|---------|--------------|---------|----------|---------|-------|-------|-------|------|-------------------|---------|---------|
|                           | Singa | pore  | Mala  | ysia  | Interna | illonal      | Sub-    | total    | CEEM    | IENA  | Malay | /sia  |      |                   |         |         |
|                           |       |       |       |       | •••     |              | Three n | nonths e | nded 31 | March |       |       |      |                   |         |         |
|                           | 2011  | 2012  | 2011  | 2012  | 2011    | 2012         | 2011    | 2012     | 2011    | 2012  | 2011  | 2012  | 2011 | 2012              | 2011    | 2012    |
|                           |       |       |       |       |         |              |         | (RM m    | Illion} |       |       |       |      |                   |         |         |
| Hospital <sup>(2)</sup>   | 285.0 | 324 6 | 218.7 | 247 6 | 169     | <b>1</b> 9 1 | 520.6   | 591 3    | 439 7   | 5198  | -     |       | -    | -                 | 960 3   | 1,111,1 |
| Healthcare <sup>(2)</sup> | 167.6 | 192.6 | 5 5   | 118   | 33 4    | 41 1         | 206 5   | 245 5    | 58 2    | 68 5  | -     | -     | -    | _                 | 284 7   | 314 0   |
| Education <sup>(3)</sup>  | 1.8   | 17    | 15    | 12    | -       | -            | 3 1     | 29       | -       | -     | 414   | 42 5  | _    | -                 | 44 5    | 45 4    |
| Non-healthcare            | 4.1   | 5.9   | -     | -     | _       | -            | 4 1     | 59       | -       | -     | -     | -     | -    | -                 | 4,1     | 5.9     |
| Total                     | 458.3 | 524 8 | 225.7 | 260 6 | 50 3    | 60.2         | 734.3   | 845.6    | 497 9   | 588 3 | 41 4  | 42 5  |      | _                 | 1,273 6 | 1,476 4 |

### Notes:

- (1) Includes the corporate office of our Company.
- (2) The "Hospital" segment includes our hospitals operated by PPL and Acibadem Holding. The "Healthcare" segment includes the operation of medical clinics and provision of primary healthcare services, ownership and management of radiology clinics, provision of diagnostic laboratory services and provision of managed care and related services by PPL and Acibadem Holding.
- (3) Our PPL Singapore "Education" segment comprises Parkway College. Our PPL Malaysia "Education" segment comprises Pantai College, which will be transferred from PPL to IMU Health upon completion of the conditional share sale agreement dated 3 April 2012 between IMU Health and Pantai Resources for the sale of the entire equity interest in Pantai Education. Our IMU Health "Education" segment currently comprises IMU.
- (4) This does not include associates and joint ventures.

Our pro forma revenue from our hospital segment increased by 15.7% to RM1,111.1 million for the three months ended 31 March 2012 from RM960.3 million for the three months ended 31 March 2011, primarily due to increases in the revenue from PPL's Singapore hospital operations by 13.9% to RM324.6 million due to increases in inpatient admissions by 5.7% to 13,261 and average revenue per patient day by 5.9% to RM5,849, from PPL's Malaysia hospital operations by 13.1% to RM247.6 million due to increases in inpatient admissions by 8.6% to 40,443 and average revenue per patient day by 3.8% to RM1,461, from PPL's international hospital operations by 13.0% to RM19.1 million and from Acibadem Holding's hospital operations by 18.2% to RM519.8 million due to increases in the number of hospitals from 11 in the three months ended 31 March 2011 to 14 in the three months ended 31 March 2012 and inpatient admissions by 31.4% to 27,872.

### 12. FINANCIAL INFORMATION (cont'd)

Our pro forma revenue from our healthcare segment increased by 18.6% to RM314.0 million for the three months ended 31 March 2012 from RM264.7 million for the three months ended 31 March 2011, primarily due to increases in the revenue from PPL's Singapore healthcare operations by 14.9% to RM192.6 million due to increased demand for diagnostic services from our inpatients, from PPL's Malaysia healthcare operations by 114.5% to RM11.8 million due to increased demand for diagnostic services from our inpatients and outpatients as well as revenue contributed from Twin Towers Medical Centre, which was acquired in February 2012, from PPL's international healthcare operations by 23.1% to RM41.1 million and from Acibadem Holding's healthcare operations by 17.7% to RM68.5 million due to increased demand for diagnostic services from our outpatient clinic patients as well as the operations of our ancillary businesses which cater to our hospital business.

Our pro forma revenue from our education segment increased by 2.0% to RM45.4 million for the three months ended 31 March 2012 from RM44.5 million for the three months ended 31 March 2011, primarily due to increases in the revenue from PPL's Singapore education business segment by 6.3% to RM1.7 million and from IMU Health's education segment by 2.7% to RM42.5 million, which increases were driven by increased student enrolment in the Group's existing and new academic programmes.

Our pro forma revenue from our non-healthcare segment increased by 43.9% to RM5.9 million for the three months ended 31 March 2012 from RM4.1 million for the three months ended 31 March 2011, primarily due to an increase in management and acquisition fees earned from PLife REIT.

### (b) Other operating income

Our pro forma other operating income decreased by 61.9% to RM21.5 million for the three months ended 31 March 2012 from RM56.5 million for the three months ended 31 March 2011, primarily due to foreign exchange gains of RM33.8 million recognised for the three months ended 31 March 2011.

### (c) Inventories and consumables

Our pro forma inventories and consumables expenses increased by 20.7% to RM283.0 million for the three months ended 31 March 2012 from RM234.5 million for the three months ended 31 March 2011, primarily due to the increased use of inventories and consumables as a result of our revenue growth, partially offset by cost savings in procurement.

### (d) Purchased and contracted services

Our pro forma purchased and contracted services expenses increased by 13.7% to RM146.4 million for the three months ended 31 March 2012 from RM128.8 million for the three months ended 31 March 2011, primarily due to an increase in the utilisation of purchased and contracted services to support the growth of our revenue.

### 12. FINANCIAL INFORMATION (cont'd)

### (e) Staff costs

Our pro forma staff costs increased by 10.6% to RM545.3 million for the three months ended 31 March 2012 from RM492.9 million for the three months ended 31 March 2011, primarily due to an increase in our headcount as we expanded our operations and grew our revenue, particularly an increase in Acibadem Holding's revenue, of which a portion was paid to its physicians.

### (f) Operating lease expenses

Our pro forma operating lease expenses increased by 9.9% to RM65.7 million for the three months ended 31 March 2012 from RM59.8 million for the three months ended 31 March 2011, primarily due to an increase in PLife REIT's rental expenses for PPL's Singapore hospitals.

### (g) Operating expenses

Our pro forma operating expenses increased by 41.4% to RM139.4 million for the three months ended 31 March 2012 from RM98.6 million for the three months ended 31 March 2011, primarily due to the expanded scope of our operations and the recognition of a fair value loss on contingent payables of RM10.8 million.

### (h) Finance income

Our pro forma finance income increased by 662.7% to RM122.8 million for the three months ended 31 March 2012 from RM16.1 million for the three months ended 31 March 2011, primarily due to Acibadem Holding's net foreign exchange gain of RM41.8 million, which resulted from net foreign exchange gains on translation of Acibadem Holding's foreign currency-denominated loans to Turkish Lira when the Turkish Lira appreciated against such foreign currencies.

### (i) Finance costs

Our pro forma finance costs increased by 17.9% to RM76.9 million for the three months ended 31 March 2012 from RM65.2 million for the three months ended 31 March 2011, primarily due to higher finance costs at Acibadem Holding.

### (j) Share of profits of associates and joint ventures

Our pro forma share of profits of associates (net of tax) increased by 18.9% to RM14.5 million for the three months ended 31 March 2012 from RM12.2 million for the three months ended 31 March 2011, primarily due to an increase in profits at PLife REIT.

Our pro forma share of profits of joint ventures (net of tax) increased by 25.9% to RM3.4 million for the three months ended 31 March 2012 from RM2.7 million for the three months ended 31 March 2011, primarily due to an increase in profits at Apollo Gleneagles.

### 12. FINANCIAL INFORMATION (cont'd)

### (k) Profit before income tax

Principally as a result of the foregoing factors, our pro forma profit before income tax increased by 59.7% to RM274.2 million for the three months ended 31 March 2012 from RM171.7 million for the three months ended 31 March 2011. Our pro forma profit before income tax margin increased to 18.6% for the three months ended 31 March 2012 from 13.5% for the three months ended 31 March 2011.

### (I) Income tax expense

Our pro forma income tax expense increased by 54.1% to RM57.8 million for the three months ended 31 March 2012 from RM37.5 million for the three months ended 31 March 2011, primarily due to an increase in our taxable net profit, which does not include share of profits of associates and joint ventures.

### (m) Profit for the period

Principally as a result of the foregoing factors, our pro forma profit for the period increased by 61.3% to RM216.4 million for the three months ended 31 March 2012 from RM134.2 million for the three months ended 31 March 2011. Our pro forma profit for the period margin increased to 14.7% for the three months ended 31 March 2012 from 10.5% for the three months ended 31 March 2011.

## 12. FINANCIAL INFORMATION

# 12.13.2 Year ended 31 December 2011 compared to year ended 31 December 2010

### (a) Revenue

Our pro forma revenue increased by 15.2% to RM5,190.8 million for the year ended 31 December 2011 from RM4,506.7 million for the year ended 31 December 2010, primarily due to increases across our hospital, healthcare, education and non-healthcare business segments.

## Segmental revenue

The following table provides a breakdown of our pro forma revenue by key operating subsidiaries, business segments and geographic areas for the periods indicated.

|                           |         |           |          | _           | PPL           |       |           |                        | Acibadem Holding | Holding | IMU Health | ealth | Others | LS.  | Total   | <u> </u> |
|---------------------------|---------|-----------|----------|-------------|---------------|-------|-----------|------------------------|------------------|---------|------------|-------|--------|------|---------|----------|
|                           | Singa   | Singapore | Malaysia | sia         | International | ional | Sub-total | tal                    | CEEMENA          | ENA     | Malaysia   | sia   |        |      |         |          |
|                           |         |           |          |             |               |       |           | Year ended 31 December | 31 December      | 31      |            |       |        |      |         |          |
|                           | 2010    | 2011      | 2010     | 2011        | 2010          | 2011  | 2010      | 2011                   | 2010             | 2011    | 2010       | 2011  | 2010   | 2011 | 2010    | 2011     |
|                           |         |           |          |             |               |       |           | (RM r                  | (RM million)     |         |            |       |        |      |         |          |
| Hospital <sup>(2)</sup>   | 1,031.7 | 1,179.7   | 826 2    | 826 2 922.3 | 55.9          | 0.79  | 1,913.8   | 2,169.0                | 1,442.6          | 1,702.8 | I          | I     | ı      | ı    | 3,356.4 | 3,871.8  |
| Healthcare <sup>(2)</sup> | 634.0   | 710.3     | 19.7     | 29.2        | 138.4         | 143.3 | 792.1     | 882.8                  | 189.7            | 243.4   | 1          | ı     | ı      | ł    | 981.8   | 1,126.2  |
| Education <sup>(3)</sup>  | 4.3     | 5.3       | 6.4      | 6.8         | I             | I     | 10.7      | 12.1                   | 1                | ı       | 138.4      | 158.8 | ı      | I    | 149.1   | 170.9    |
| Non-healthcare            | 19.4    | 19.0      | I        | ì           | 1             | ı     | 19.4      | 19.0                   | ı                | ı       | ı          | Ì     | 1      | 2.9  | 19.4    | 21.9     |
| Total                     | 1,689.4 | 1,914.3   | 852.3    | 958 3       | 194.3         | 210.3 | 2,736.0   | 3,082.9                | 1,632 3          | 1,946.2 | 138 4      | 158.8 | 1      | 2.9  | 4,506.7 | 5,190.8  |

### Notes:

- (1) Includes the corporate office of our Company.
- The "Hospital" segment includes our hospitals operated by PPL, and Acibadem Holding. The "Healthcare" segment includes the operation of medical clinics and provision of provision of provision of managed care and related services by PPL and healthcare services, ownership and management of radiology clinics, provision of diagnostic laboratory services and provision of managed care and related services by PPL and Acibadem Holding. (2)
- Our PPL Singapore "Education" segment comprises Parkway College. Our PPL Malaysia "Education" segment comprises Pantai College, which will be transferred from PPL to IMU Health upon completion of the conditional share sale agreement dated 3 April 2012 between IMU Health and Pantai Resources for the sale of the entire equity interest in Pantai Education. Our IMU Health "Education" segment currently comprises IMU. ල
- (4) This does not include associates and joint ventures.

Our pro forma revenue from our hospital segment increased by 15.4% to RM3,871.8 million for the year ended 31 December 2011 from RM3,356.4 million for the year ended 31 December 2010, primarily due to increases in the revenue from PPL's Singapore hospital operations by 14.3% to RM1,179.7 million due to increases in inpatient admissions by 3.8% to 51,036 and average revenue per patient day by 8.8% to RM5,460, from PPL's Malaysia hospital operations by 11.6% to RM922.3 million due to increases in inpatient admissions by 1.7% to 154,823 and average revenue per patient day by 7.5% to RM1,399, from PPL's international hospital operations by 19.9% to RM67.0 million and from Acibadem Holding's hospital operations by 18.0% to RM1,702.8 million due to increases in the number of hospitals from 11 in 2010 to 14 in 2011 and inpatient admissions by 33.3% to 88,525.

Our pro forma revenue from our healthcare segment increased by 14.7% to RM1,126.2 million for the year ended 31 December 2011 from RM981.8 million for the year ended 31 December 2010, primarily due to increases in the revenue from PPL's Singapore healthcare operations by 12.0% to RM710.3 million due to increased demand for diagnostic services from our inpatients, from PPL's Malaysia healthcare operations by 48.2% to RM29.2 million due to increased demand for diagnostic services from our inpatients and outpatients, from PPL's international healthcare operations by 3.5% to RM143.3 million and from Acibadem Holding's healthcare operations by 28.3% to RM243.4 million due to increases in the number of our outpatient clinics from seven in 2010 to nine in 2011 as well as the operations of our ancillary businesses which cater to our hospital business.

Our pro forma revenue from education services increased by 14.6% to RM170.9 million for the year ended 31 December 2011 from RM149.1 million for the year ended 31 December 2010, primarily due to increases in the revenue from PPL's Singapore education segment by 23.3% to RM5.3 million, from PPL's Malaysia education segment by 6.3% to RM6.8 million and increase in revenue of IMU Health's education segment by 14.7% to RM158.8 million, which increases were driven by increased student enrolment in the Group's existing and new academic programmes.

Our pro forma revenue from non-healthcare services increased by 12.9% to RM21.9 million for the year ended 31 December 2011 from RM19.4 million for the year ended 31 December 2010, primarily due to dividend income from Apollo of RM2.9 million, in which we invested in March 2011.

### (b) Other operating income

Our pro forma other operating income increased by 150.6% to RM176.9 million for the year ended 31 December 2011 from RM70.6 million for the year ended 31 December 2010, primarily due to a foreign exchange gain recognised by our Group in 2011 compared to a foreign exchange loss in 2010. The foreign exchange gain in 2011 primarily arose from the translation gains on Singapore Dollar cash balances recorded in the Company's books. In 2010, the foreign exchange loss arising primarily from the translation loss on a US Dollar-denominated deposit paid to non-controlling interest in a subsidiary, was recognised as other operating expenses in the pro forma income statement.

### 12. FINANCIAL INFORMATION (cont'd)

### (c) Inventories and consumables

Our pro forma inventories and consumables expenses increased by 26.7% to RM1,025.2 million for the year ended 31 December 2011 from RM809.3 million for the year ended 31 December 2010, primarily due to the increased usage of inventories and consumables as a result of our revenue growth, partially offset by cost savings in procurement.

### (d) Purchased and contracted services

Our pro forma purchased and contracted services expenses increased by 3.9% to RM580.4 million for the year ended 31 December 2011 from RM558.6 million for the year ended 31 December 2010, primarily due to an increase in the utilisation of purchased and contracted services to support the growth of our revenue, partially offset by increased efficiencies in utilisation.

### (e) Staff costs

Our pro forma staff costs increased by 15.2% to RM1,988.3 million for the year ended 31 December 2011 from RM1,725.3 million for the year ended 31 December 2010, primarily due to an increase in our headcount as we expanded our operations and grew our revenue, particularly an increase in Acibadem Holding's revenue, of which a portion was paid to its physicians.

### (f) Operating lease expenses

Our pro forma operating lease expenses increased by 12.0% to RM258.3 million for the year ended 31 December 2011 from RM230.6 million for the year ended 31 December 2010, primarily due to an increase in PLife REIT's rental expenses for PPL's Singapore hospitals and an increase in the number of hospitals leased by Acibadem Holding from seven in 2010 to 10 in 2011.

### (g) Operating expenses

Our pro forma operating expenses decreased by 3.3% to RM421.5 million for the year ended 31 December 2011 from RM435.8 million for the year ended 31 December 2010, due to a decrease in one-off expenses to RM31.3 million in 2011, which included a RM19.4 million write-off of property, plant and equipment, professional and consultancy fees of RM9.1 million for internal restructuring, from RM66.7 million in 2010, which included an impairment loss on goodwill and an impairment loss on deposits of RM2.4 million and RM65.1 million, respectively.

### (h) Finance income

Our pro forma finance income increased by 54.6% to RM58.3 million for the year ended 31 December 2011 from RM37.7 million for the year ended 31 December 2010, primarily due to an increase in Acibadem Holding's finance income related to net change in fair value of derivatives.

### (i) Finance costs

Our pro forma finance costs increased by 69.9% to RM584.8 million for the year ended 31 December 2011 from RM344.2 million for the year ended 31 December 2010, primarily due to a foreign exchange loss from Acibadem Holding's US Dollar- and Euro-denominated credit facilities and a Swiss franc-denominated equipment lease arrangement.

### 12. FINANCIAL INFORMATION (cont'd)

### (j) Share of profits of associates and joint ventures

Our pro forma share of profits of associates (net of tax) increased by 53.1% to RM79.9 million for the year ended 31 December 2011 from RM52.2 million for the year ended 31 December 2010, primarily due to an increase in profits at PLife REIT arising from higher property revaluation gains in 2011.

Our pro forma share of profits of joint ventures (net of tax) increased by 58.0% to RM13.9 million for the year ended 31 December 2011 from RM8.8 million for the year ended 31 December 2010, primarily due to an increase in profits at Apollo Gleneagles.

### (k) Profit before income tax

Principally as a result of the foregoing factors, our pro forma profit before income tax increased by 86.4% to RM219.8 million for the year ended 31 December 2011 from RM117.9 million for the year ended 31 December 2010. Our pro forma profit before income tax margin increased to 4.2% for the year ended 31 December 2011 from 2.6% for the year ended 31 December 2010.

### (I) Income tax expense

Our pro forma income tax expense increased by 14.9% to RM87.8 million for the year ended 31 December 2011 from RM76.4 million for the year ended 31 December 2010, primarily due to an increase in our taxable net profit, which does not include share of profits of associates and joint ventures.

### (m) Profit for the year

Principally as a result of the foregoing factors, our pro forma profit for the year increased by 218.1% to RM132.0 million for the year ended 31 December 2011 from RM41.5 million for the year ended 31 December 2010. Our pro forma profit for the year margin increased to 2.5% for the year ended 31 December 2011 from 0.9% for the year ended 31 December 2010.

### 12. FINANCIAL INFORMATION (cont'd)

### 12.13.3 Year ended 31 December 2010 compared to year ended 31 December 2009

### (a) Revenue

Our pro forma revenue increased by 14.2% to RM4,506.7 million for the year ended 31 December 2010 from RM3,946.3 million for the year ended 31 December 2009, primarily due to increases across our hospital, healthcare, education and non-healthcare business segments.

### Segmental revenue

The following table provides a breakdown of our pro forma revenue by key operating subsidiaries business segments and geographic areas for the periods indicated.

|                           |         |         | <u>.</u> |       | PPL     |        |         |          |          | ding    | IMU H | lea!th_ | Oth      | ers <sup>[1]</sup> | To      | tal     |
|---------------------------|---------|---------|----------|-------|---------|--------|---------|----------|----------|---------|-------|---------|----------|--------------------|---------|---------|
|                           | Singa   | pore    | Mala     | ysia  | Interna | tional | Sub-    | total    | CEEN     | MENA    | Mala  | ysia    |          | _                  |         |         |
|                           |         |         |          |       |         |        | Ye      | ar ended | 31 Dece  | mber    |       |         |          |                    |         |         |
|                           | 2009    | 2010    | 2009     | 2010  | 2009    | 2010   | 2009    | 2010     | 2009     | 2010    | 2009  | 2010    | 2009     | 2010               | 2009    | 2010    |
|                           |         |         |          |       |         |        |         | (RM r    | million) |         |       |         |          |                    |         |         |
| Hospital <sup>(2)</sup>   | 943.0   | 1,031.7 | 742 2    | 826.2 | 55.3    | 55.9   | 1,740.5 | 1,913.8  | 1,135.5  | 1,442.6 | _     | _       | _        | _                  | 2,876.0 | 3,356.4 |
| Healthcare <sup>(2)</sup> | 611.4   | 634.0   | 22.3     | 197   | 143.8   | 138.4  | 777.5   | 792.1    | 147.5    | 189.7   | -     | -       | -        | -                  | 925.0   | 981.8   |
| Education <sup>(3)</sup>  | 3.7     | 4 3     | 4.0      | 6.4   | -       | -      | 7.7     | 10.7     | _        | -       | 121.1 | 138.4   | -        | -                  | 128.8   | 149.1   |
| Non-<br>healthcare        | 16.5    | 19.4    |          |       |         |        | 16.5    | 19.4     |          |         |       |         |          |                    | 16.5    | 19.4    |
| Total                     | 1,574.6 | 1,689.4 | 768.5    | 852.3 | 199.1   | 194.3  | 2,542 2 | 2,736.0  | 1,283.0  | 1,632.3 | 121.1 | 138.4   | <b>-</b> | -                  | 3,946 3 | 4,506 7 |

### Notes:

- (1) Includes the corporate office of our Company.
- (2) The "Hospital" segment includes our hospitals operated by PPL and Acibadem Holding. The "Healthcare" segment includes the operation of inedical clinics and provision of primary healthcare services, ownership and management of radiology clinics, provision of diagnostic laboratory services and provision of managed care and related services by PPL and Acibadem Holding.
- (3) Our PPL Singapore "Education" segment comprises Parkway College. Our PPL Malaysia "Education" segment comprises Pantai College, which will be transferred from PPL to IMU Health upon completion of the conditional share sale agreement dated 3 April 2012 between IMU Health and Pantai Resources for the sale of the entire equity interest in Pantai Education. Our IMU Health "Education" segment currently comprises IMU.
- (4) This does not include associates and joint ventures.

### 12. FINANCIAL INFORMATION (cont'd)

Our pro forma revenue from our hospital segment increased by 16.7% to RM3,356.4 million for the year ended 31 December 2010 from RM2,876.0 million for the year ended 31 December 2009, primarily due to increases in the revenue from PPL's Singapore hospital operations by 9.4% to RM1,031.7 million due to increases in inpatient admissions by 4.7% to 49,182 and average revenue per patient day by 6.6% to RM5,018, from PPL's Malaysia hospital operations by 11.3% to RM826.2 million due to increases in inpatient admissions by 4.2% to 152,286 and average revenue per patient day by 12.5% to RM1,301, from PPL's international hospital operations by 1.1% to RM55.9 million and from Acibadem Holding's hospital operations by 27.0% to RM1,442.6 million due to increases in the number of hospitals from nine in 2009 to 11 in 2010 and inpatient admissions by 25.6% to 66,428.

Our pro forma revenue from our healthcare segment increased by 6.1% to RM981.8 million for the year ended 31 December 2010 from RM925.0 million for the year ended 31 December 2009, primarily due to increases in the revenue from PPL's Singapore healthcare operations by 3.7% to RM634.0 million due to increased demand for diagnostic services from our inpatients and from Acibadem Holding's healthcare operations by 28.6% to RM189.7 million due to increases in the number of our outpatient clinics as well as the operations of our ancillary businesses which cater to our hospital business, partially offset by decreases in the revenue from PPL's Malaysia healthcare operations by 11.7% to RM19.7 million due to the transfer of the Oncology Centre (KL) to our hospital business in 2010, when it integrated with our hospital operations, as compared to its classification under our healthcare business in 2009, and from PPL's international healthcare operations by 3.8% to RM138.4 million.

Our pro forma revenue from our education segment increased by 15.8% to RM149.1 million for the year ended 31 December 2010 from RM128.8 million for the year ended 31 December 2009, primarily due to increases in the revenue from PPL's Singapore education segment by 16.2% to RM4.3 million, from PPL's Malaysia education segment by 60.0% to RM6.4 million and from IMU Health's education segment by 14.3% to RM138.4 million, which increases were driven by increased student enrolment in the Group's existing and new academic programmes.

Our pro forma revenue from our non-healthcare segment increased by 17.6% to RM19.4 million for the year ended 31 December 2010 from RM16.5 million for the year ended 31 December 2009, primarily due to an increase in acquisition and management fees earned by Parkway Trust Management.

### (b) Other operating income

Our pro forma other operating income decreased by 30.9% to RM70.6 million for the year ended 31 December 2010 from RM102.1 million for the year ended 31 December 2009, primarily due to the phasing out of government grants received by PPL's Singapore operations under the Singapore government's jobs credit scheme in 2010.

### (c) Inventories and consumables

Our pro forma inventories and consumables expenses increased by 12.3% to RM809.3 million for the year ended 31 December 2010 from RM720.5 million for the year ended 31 December 2009, primarily due to the increased usage of inventories and consumables as a result of our revenue growth.

### 12. FINANCIAL INFORMATION (cont'd)

### (d) Purchased and contracted services

Our pro forma purchased and contracted services expenses increased by 9.7% to RM558.6 million for the year ended 31 December 2010 from RM509.2 million for the year ended 31 December 2009, primarily due to an increase in the utilisation of purchased and contracted services to support the growth of our revenue, partially offset by increased efficiencies in utilisation.

### (e) Staff costs

Our pro forma staff costs increased by 14.1% to RM1,725.3 million for the year ended 31 December 2010 from RM1,511.7 million for the year ended 31 December 2009, primarily due to an increase in PPL's staff costs.

### (f) Operating lease expenses

Our pro forma operating lease expenses increased by 9.0% to RM230.6 million for the year ended 31 December 2010 from RM211.6 million for the year ended 31 December 2009, primarily due to an increase in PLife REIT's rental expenses for PPL's Singapore hospitals and an increase in the number of hospitals leased by Acibadem Holding from five in 2009 to seven in 2010.

### (g) Operating expenses

Our pro forma operating expenses increased by 1.2% to RM435 8 million for the year ended 31 December 2010 from RM430.7 million for the year ended 31 December 2009, primarily due to our expanded scope of operations and the relatively fixed nature of our operating expenses.

### (h) Finance income

Our pro forma finance income increased by 1.1% to RM37.7 million for the year ended 31 December 2010 from RM37.3 million for the year ended 31 December 2009.

### (i) Finance costs

Our pro forma finance costs decreased by 14.8% to RM344.2 million for the year ended 31 December 2010 from RM404.1 million for the year ended 31 December 2009, primarily due to the expensing of one-off financing charges in 2009 as well as a fair value loss on financial instruments recognised in the same year.

 (j) Gain on remeasurement of investment previously accounted for as associates and joint ventures

We recorded a pro forma gain on remeasurement of investment previously accounted for as associates and joint ventures of RM530.1 million for the year ended 31 December 2009, prior to our attainment of control of each of Parkway and Pantai Irama. We did not have a similar pro forma gain on remeasurement of investment previously accounted for as associates and joint ventures in the years ended 31 December 2010 or 2011.

### 12. FINANCIAL INFORMATION (cont'd)

### (k) Share of profits of associates and joint ventures

Our pro forma share of profits of associates (net of tax) decreased by 9.4% to RM52.2 million for the year ended 31 December 2010 from RM57.6 million for the year ended 31 December 2009 primarily due to a decrease in profits at PLife REIT arising from lower property revaluation gains in 2010.

Our pro forma share of profits of joint ventures (net of tax) increased by 137.8% to RM8.8 million for the year ended 31 December 2010 from RM3.7 million for the year ended 31 December 2009 primarily due to an increase in profits at Apollo Gleneagles.

### (I) Profit before income tax

Principally as a result of the foregoing factors, our pro forma profit before income tax decreased by 72.8% to RM117.9 million for the year ended 31 December 2010 from RM434.0 million for the year ended 31 December 2009. Our pro forma profit before income tax margin decreased to 2.6% for the year ended 31 December 2010 from 11.0% for the year ended 31 December 2009.

### (m) Income tax expense

Our pro forma income tax expense increased by 1,023.5% to RM76.4 million for the year ended 31 December 2010 from RM6.8 million for the year ended 31 December 2009, primarily due to an increase in our taxable net profit, which does not include share of profits of associates and joint ventures and a gain on remeasurement of investment previously accounted for as associates and joint ventures, which is not taxable.

### (n) Profit for the year

Principally as a result of the foregoing factors, our pro forma profit for the year decreased by 90.3% to RM41.5 million for the year ended 31 December 2010 from RM427.2 million for the year ended 31 December 2009. Our pro forma profit for the year margin decreased to 0.9% for the year ended 31 December 2010 from 10.8% for the year ended 31 December 2009.

### 12. FINANCIAL INFORMATION (cont'd)

### 12.14 Exchange rates

The following table shows the high, low, average and period-end exchange rates between Singapore Dollar and Ringgit Malaysia (in Singapore Dollar per Ringgit Malaysia) as announced by Bloomberg Finance L.P. and rounded to two decimal places. We do not make any representations that the Ringgit Malaysia or Singapore Dollar amounts shown below and referred to elsewhere in this Prospectus could have been or could be converted into any of the respective other currencies at the rate indicated or at any rate or at all.

| _                                |         | Exchange Ra | tes  |            |
|----------------------------------|---------|-------------|------|------------|
| _                                | Average | High        | Low  | Period End |
| Year:                            |         |             |      |            |
| FYE 2009                         | 2.43    | 2.47        | 2.36 | 2.44       |
| FYE 2010                         | 2.36    | 2 44        | 2.30 | 2.39       |
| FYE 2011                         | 2.44    | 2.51        | 2.37 | 2.44       |
| Three months ended 31 March 2012 | 2.42    | 2.45        | 2 40 | 2 44       |
| Month:                           |         |             |      |            |
| December 2011                    | 2.44    | 2.45        | 2.42 | 2.44       |
| January 2012                     | 2.43    | 2.45        | 2.42 | 2.43       |
| February 2012                    | 2.41    | 2.43        | 2.40 | 2.40       |
| March 2012                       | 2.42    | 2.44        | 2 40 | 2.44       |
| April 2012                       | 2.45    | 2.46        | 2.43 | 2.45       |
| May 2012                         | 2.46    | 2 47        | 2.44 | 2.47       |
| June 2012 (through 1 June)       | 2 47    | 2 48        | 2.47 | 2.47       |

As at the LPD, the closing exchange rate of the Singapore Dollar per Ringgit Malaysia was 2.47.

The following table shows the high, low, average and period-end exchange rates between Turkish Lira and Ringgit Malaysia (in Turkish Lira per Ringgit Malaysia) as announced by Bloomberg Finance L.P. and rounded to two decimal places. We do not make any representations that the Ringgit Malaysia or Turkish Lira amounts shown below and referred to elsewhere in this Prospectus could have been or could be converted into any of the respective other currencies at the rate indicated or at any rate or at all.

|                                  |         | Exchange Ra | tes  |            |
|----------------------------------|---------|-------------|------|------------|
| -                                | Average | High        | Low  | Period End |
| Year:                            |         |             |      |            |
| FYE 2009                         | 2.27    | 2.40        | 2.06 | 2.29       |
| FYE 2010                         | 2.12    | 2.31        | 1.98 | 1.98       |
| FYE 2011                         | 1.82    | 2 00        | 1.65 | 1.68       |
| Three months ended 31 March 2012 | 1.72    | 1.74        | 1.67 | 1.72       |
| Month:                           |         |             |      |            |
| December 2011                    | 1.69    | 1.71        | 1.65 | 1.68       |
| January 2012                     | 1.69    | 1.71        | 1 67 | 1.71       |
| February 2012                    | 1.72    | 1.74        | 1.71 | 1 72       |
| March 2012                       | 1.70    | 1.72        | 1.68 | 1.72       |
| April 2012                       | 1.71    | 1.73        | 1 70 | 1.72       |
| May 2012                         | 1.71    | 1 73        | 1 69 | 1.70       |
| June 2012 (through 1 June)       | 1.71    | 1.72        | 1.70 | 1 72       |

### 12. FINANCIAL INFORMATION (cont'd)

As at the LPD, the closing exchange rate of the Turkish Lira per Ringgit Malaysia was 1.72.

Please refer to Section 5.3(xiii) of this Prospectus on Risks related to the Global Offering – Exchange rate fluctuations may adversely affect the value of our Shares and any dividend distribution.

Source: Bloomberg Finance L.P. has not provided its consent to the inclusion of the information extracted from its database in this Prospectus, and is thereby not liable for such information. While we, the Promoter, Selling Shareholder, Over-Allotment Option Providers, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Singapore Issue Managers and Singapore Underwriters have taken reasonable actions to ensure that the information from Bloomberg Finance L.P.'s database has been reproduced in its proper form and context, neither we, the Promoter, Selling Shareholder, Over-Allotment Option Providers, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Singapore Issue Managers and Singapore Underwriters nor any other party has conducted an independent review of the information contained in that database or verified the accuracy of the contents of the relevant information.

### 12.15 Capitalisation and indebtedness

The table below sets out our capitalisation and indebtedness based on the financial statements of our Group as at 31 March 2012 on an actual basis and as adjusted to reflect the issuance of the Issue Shares and the application of net proceeds due to us from the Public Issue in the manner described in Utilisation of proceeds in Section 4.8 of this Prospectus.

The information in this table should be read in conjunction with Utilisation of proceeds, Management's discussion and analysis of financial condition and results of operations and our combined financial statements, the accompanying notes and the Accountants' Report as set out in Sections 4.8, 12.2 and 13 respectively of this Prospectus.

|   | Audited            | Unaudited     |
|---|--------------------|---------------|
|   | Three months ended | 31 March 2012 |
|   | Actual             | As Adjusted   |
|   | (RM millio         | n)            |
| Indebtedness                              |                    |               |
| Current indebtedness                      |                    |               |
| Secured bank borrowings <sup>(3)</sup>    | 218.4              | 218.4         |
| Secured finance lease liabilities         | 49.7               | 49.7          |
| Secured bank overdrafts                   | 9.4                | 9.4           |
| Total current indebtedness <sup>(1)</sup> | 277.5              | 277.5         |
| Non-current indebtedness                  |                    |               |
| Secured bank borrowings <sup>(3)</sup>    | 4,998.0            | 1,292.9       |
| Secured finance lease liabilities         | 168.2              | 168.2         |
| Unsecured bank borrowings                 | 2,195 3            | 1,237.7       |
| Total non-current indebtedness            | 7,361.5            | 2,698.8       |
| Total indebtedness                        | 7,639.0            | 2,976.3       |

### 12. FINANCIAL INFORMATION (cont'd)

| Total equity                                 | 12,376.1 | 17,058.8 |
|--|----------|----------|
| Total capitalisation <sup>(2)</sup>          | 19,737.6 | 19,757.6 |
| Total capitalisation and indebtedness Notes: | 20,015.1 | 20,035.1 |

- (1) As at 31 March 2012, we had no unsecured current indebtedness.
- (2) Total capitalisation equals total non-current indebtedness plus total equity.
- (3) For further details of our secured borrowings, please refer to Section 12.3.2 of this Prospectus on Financing activities.

As at 30 April 2012, there were no material variances in total indebtedness and total equity as compared to the amounts as at 31 March 2012.

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### 12. FINANCIAL INFORMATION (cont'd)

### 12.16 Reporting Accountants' letter on the pro forma financial information

(Prepared for inclusion in this Prospectus)



KPMG (Firm No. AF 0758)

Chartered Accountants Level 10, KPMG Tower 8, First Avenue, Bandar Utama 47800 Petaling Jaya Selangor Darul Ehsan, Malaysia Telephone +60 (3) 7721 3388 Fax +60 (3) 7721 3399 Internet www.kpmg.com.my

The Board of Directors
IHH Healthcare Berhad
(formerly known as Integrated Healthcare Holdings Berhad)
Suite 17-01, Level 17
The Gardens South Tower
Mid Valley City
Lingkaran Syed Putra
59200 Kuala Lumpur
Malaysia

1 June 2012

Dear Sirs,

### IHH Healthcare Berhad

(formerly known as Integrated Healthcare Holdings Berhad)

Reporting accountants' letter on the pro forma financial information

We report on the pro forma financial information of IHH Healthcare Berhad ("IHH" or "the Company") (formerly known as Integrated Healthcare Holdings Berhad) and its subsidiaries (collectively defined as "IHH Group"), as set out in the attachment (which we have stamped for the purpose of identification), for inclusion in the prospectus in connection with the listing and quotation of the entire issued and paid-up share capital of IHH on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities") and the Main Board of the Singapore Exchange Securities Trading Limited and should not be relied upon for any other purposes.

The pro forma financial information consists of the following:

- (a) Pro forma Income Statements for the financial years ended 31 December 2009, 2010 and 2011 and the three-month periods ended 31 March 2011 and 2012.
- (b) Pro forma Statements of Financial Position as at 31 December 2011 and 31 March 2012.
- (c) Pro forma Statements of Cash Flows for the financial year ended 31 December 2011 and the three-month period ended 31 March 2012.

KPMG, a partnership established under Malaysian law and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative + "KPMG International", a Swiss entity

### 12. FINANCIAL INFORMATION (cont'd)



The above pro forma financial information, together with the notes and assumptions thereto, for which the directors are solely responsible, has been compiled for illustrative purposes only on the basis of assumptions, after making certain adjustments, as set out in the attachment and to provide information on what:

- (a) the financial results of IHH Group for the three (3) financial years ended 31 December 2009, 2010 and 2011 and the three-month periods ended 31 March 2011 and 2012 would have been if the acquisitions of:
  - Parkway Holdings Limited ("Parkway"), Pantai Irama Ventures Sdn. Bhd. ("Pantai Irama") and IMU Health Sdn. Bhd. ("IMU Health") and their subsidiaries, together with the acquisitions and disposals of subsidiaries and associates by these entities (collectively known as "Parkway Pantai Acquisition and Disposals"); and
  - Acibadem Saglik Yatirimlari Holdings A.S. ("Acibadem Holding") and its subsidiaries (collectively known as "Acibadem Holding Acquisition"),

had occurred on 1 January 2009 or date of establishment of the entities acquired, whichever is later;

- (b) the financial position of IHH Group as at 31 December 2011 and 31 March 2012 would have been if the Acibadem Holding Acquisition had been in place on 31 December 2011 and 31 March 2012 respectively and, adjusted for the Initial Public Offering ("Public Issue") and utilisation of the listing proceeds which is assumed to complete on 31 December 2011 and 31 March 2012, respectively ("the "Relevant Dates"); and
- (c) the cash flows of IHH Group for the financial year ended 31 December 2011 and the three-month period ended 31 March 2012 would have been if the Acibadem Holding Acquisition had occurred on 1 January 2011, and adjusted for the Public Issue and utilisation of the listing proceeds on the Relevant Dates presented.

The purpose of the pro forma financial information is solely for illustrating the impact of a significant event or transaction on unadjusted financial information of the entity as if the event had occurred or the transaction had been undertaken at an earlier date selected for purposes of illustration. Accordingly, we do not provide any assurance that the actual outcome of the event or transaction would have been as presented.

### Directors' Responsibilities

It is the responsibility solely of the Board of Directors of the Company to prepare the proforma financial information in accordance with the requirement of the Securities Commission's *Prospectus Guidelines* in respect of an initial public offering ("Guidelines").

### 12. FINANCIAL INFORMATION (cont'd)



### Reporting Accountants' Responsibilities

Our responsibility is to express an opinion as required by the Guidelines, as to the proper compilation of the pro forma financial information. In providing this opinion, we are not updating or refreshing any reports or opinions previously made by us on any financial information used in the compilation of the pro forma financial information, nor do we accept responsibility for such reports or opinions beyond that owed to those to whom those reports or opinions were addressed by us at the dates of their issue. We have not performed an audit or review of the financial information used in compiling the pro forma financial information.

Our procedures on the pro forma financial information have not been carried out in accordance with attestation standards and practices generally accepted in the United States of America or other jurisdictions, other than in Malaysia, and accordingly, should not be relied upon as if they had been carried upon in accordance with those standards.

### Basis of Opiniou

We conducted our work in accordance with International Standard on Assurance Engagements 3000, Assurance Engagements Other Than Audits or Reviews of Historical Financial Information. The work that we performed for the purpose of making this report, which involved no independent examination of any of the underlying financial information, including the adjustments to the Company's accounting policies, nor of the pro forma assumptions stated in the notes to the pro forma financial information, consisted primarily of comparing the unadjusted financial information with the source documents, considering the evidence supporting the pro forma adjustments and discussing the pro forma financial information with the Company's management. We planned and performed our work so as to obtain the information and explanations we considered necessary in order to provide us with reasonable assurance that the pro forma financial information has been properly compiled on the basis stated and that such basis is consistent with the accounting policies of the Company and consolidated subsidiaries.

### Opinion

In our opinion,

- the pro forma financial information has been properly prepared in accordance with the basis stated in Note 4 of the attachment using financial statements prepared in accordance with Malaysian Financial Reporting Standards and International Financial Reporting Standards and in a manner consistent with both the format of the financial statements and the accounting policies of the Company and, where appropriate, of its subsidiaries and the basis of consolidation as described in Note 4 of the attachment; and
- each material adjustment made to the information used in the preparation of the pro forma financial information is appropriate for the purpose of preparing the pro forma financial information.



### Other Matters

The pro forma financial information has been prepared for inclusion in the prospectus in connection with the Initial Public Offering of the Company, including the listing of its shares on the Main Market of Bursa Securities and the Main Board of the Singapore Exchange Securities Trading Limited and should not be relied upon for any other purposes.

Yours faithfully

KAMG

**KPMG** 

Firm No. AF 0758 Chartered Accountants

LEE YEE KENG
Chartered Accountant

### 12. FINANCIAL INFORMATION (cont'd)

### IHH Healthcare Berhad and its subsidiaries

(formerly known as Integrated Healthcare Holdings Berhad)

### Pro forma Income Statements

Years Ended 31 December 2009, 2010, 2011 and three month period ended 31 March 2011 and 2012

| RM'000   R   |  | Years ended 31 December 2009 2010 2011 |             | Three-month period<br>ended 31 March<br>2011 2012 |             |           |
|--|--|--|-------------|---|-------------|-----------|
| Other operating income         102,121         70,590         176,885         56,495         21,484           Inventories and consumables         (720,469)         (809,322)         (1,025,237)         (234,478)         (282,966)           Purchased and contracted services         (509,214)         (558,620)         (580,358)         (128,827)         (146,588)           Depreciation and impairment losses on property, plant and equipment         (374,982)         (370,272)         (369,297)         (90,924)         (89,996)           Amortisation and impairment losses on intangible assets         (80,181)         (84,068)         (72,268)         (18,707)         (17,820)           Staff costs         (1511,717)         (1,725,308)         (1,988,251)         (492,941)         (545,287)           Operating expenses         (211,667)         (230,559)         (258,252)         (59,769)         (65,706)           Operating expenses         (430,738)         (435,795)         (421,539)         (98,645)         (139,357)           Finance costs         (404,122)         (344,176)         (584,827)         (65,162)         (76,666)           Gain on remeasurement of investment previously accounted for as associates (net of tax)         57,562         52,196         79,937         12,160         14,472 <t< th=""><th></th><th></th><th></th><th></th><th></th><th></th></t<>  |  |  |             |   |             |           |
| Other operating income         102,121         70,590         176,885         56,495         21,484           Inventories and consumables         (720,469)         (809,322)         (1,025,237)         (234,788)         (282,966)           Purchased and contracted services         (509,214)         (558,620)         (580,358)         (128,827)         (146,588)           Depreciation and impairment losses on property, plant and equipment         (374,982)         (370,272)         (369,297)         (90,924)         (89,996)           Amortisation and impairment losses on intangible assets         (80,181)         (84,068)         (72,268)         (18,707)         (17,820)           Staff costs         (15,11,717)         (1,725,308)         (1,988,251)         (492,941)         (565,766)           Operating expenses         (211,667)         (230,559)         (258,252)         (59,769)         (66,706)           Operating expenses         (430,738)         (435,795)         (421,539)         (98,645)         (139,357)           Finance costs         (404,122)         (344,176)         (584,827)         (65,162)         (76,666)           Gain on remeasurement of investment previously accounted for as associates and joint ventures (net of tax)         57,562         52,196         79,937         12,160         14,472 </td <td>Revenue</td> <td>3,946,250</td> <td>4,506,735</td> <td>5,190,764</td> <td>1,273,647</td> <td>1,476,374</td>   | Revenue                                    | 3,946,250                              | 4,506,735   | 5,190,764   | 1,273,647   | 1,476,374 |
| Inventories and consumables   (720,469)   (809,322)   (1,025,237)   (234,478)   (282,966)   (28,078)   (10,0   | Other operating income                     |  | 70,590      | 176,885   | 56,495      | 21,484    |
| Purchased and contracted services  | Inventories and consumables                | (720,469)                              | (809,322)   | (1,025,237)                                       | (234,478)   | (282,966) |
| Depreciation and impairment losses on property, plant and equipment Amortisation and impairment losses on intangible assets  | Purchased and contracted services          | ,                                      | (558,620)   |   |             | (146,358) |
| Property, plant and equipment   (374,982)   (370,272)   (369,297)   (90,924)   (89,996)       Amortisation and impairment losses on intangible assets   (80,181)   (84,068)   (72,268)   (18,707)   (17,820)     Staff costs   (1,511,717)   (1,725,308)   (1,988,251)   (492,941)   (545,287)     Operating lease expenses   (211,567)   (230,559)   (258,252)   (59,769)   (65,706)     Operating expenses   (430,738)   (435,795)   (421,539)   (96,454)   (139,357)     Finance income   (37,254)   (344,176)   (584,827)   (65,162)   (76,866)     Finance costs   (404,122)   (344,176)   (584,827)   (65,162)   (76,866)     Finance or profits of associates and joint ventures   (404,122)   (344,176)   (584,827)   (65,162)   (76,866)     Share of profits of associates (net of tax)   (37,254)   (37,254)   (37,937)   (37,472)     Share of profits of associates (net of tax)   (37,254)   (37,262)   (37,937)   (37,473)   (37,751)     Profit before income tax   (434,042)   (11,862)   (219,805)   (37,473)   (57,751)     Profit for the year/period   (6,977)   (76,407)   (87,760)   (37,473)   (57,751)     Profit attributable to:   (404,122)   (4   | Depreciation and impairment losses on      |  |             |   |             |           |
| intangible assets         (80,181)         (84,068)         (72,268)         (18,707)         (17,820)           Staff costs         (1,511,717)         (1,725,308)         (1,988,251)         (490,941)         (545,287)           Operating lease expenses         (211,567)         (230,559)         (258,252)         (59,769)         (65,706)           Operating expenses         (430,738)         (435,795)         (421,539)         (98,645)         (139,357)           Finance income         37,254         37,685         58,339         16,069         122,804           Finance costs         (404,122)         (344,176)         (584,827)         (65,162)         (76,866)           Gain on remeasurement of investment previously accounted for as associates and joint ventures         530,120         -         <   | property, plant and equipment              | (374,982)                              | (370,272)   | (369,297)   | (90,924)    | (89,996)  |
| Staff costs   (1,511,717)   (1,725,308)   (1,988,251)   (492,941)   (545,287)   (0,000)   (0,000)   (211,567)   (230,559)   (258,252)   (59,769)   (65,706)   (65,706)   (65,706)   (1,000)   (1,0   | Amortisation and impairment losses on      |  |             |   |             |           |
| Operating lease expenses         (211,567)         (230,559)         (258,252)         (59,769)         (65,706)           Operating expenses         (430,738)         (435,795)         (421,539)         (98,645)         (139,357)           Finance income         37,254         37,685         58,339         16,069         122,804           Finance costs         (404,122)         (344,176)         (584,827)         (65,162)         (76,866)           Gain on remeasurement of investment previously accounted for as associates and joint ventures         530,120         -  | intangible assets                          | (80,181)                               | (84,068)    | (72,268)  | (18,707)    | (17,820)  |
| Operating expenses         (430,738)         (435,795)         (421,539)         (98,645)         (139,357)           Finance income         37,254         37,685         58,339         16,069         122,804           Finance costs         (404,122)         (344,176)         (584,827)         (65,162)         (76,866)           Gain on remeasurement of investment previously accounted for as associates and joint ventures         530,120         -   | Staff costs                                | (1,511,717)                            | (1,725,308) | (1,988,251)                                       | (492,941)   | (545,287) |
| Finance income 37,254 37,685 58,339 16,069 122,804 Finance costs (404,122) (344,176) (584,827) (65,162) (76,866) Gain on remeasurement of investment previously accomnted for as associates and joint ventures 530,120   | Operating lease expenses                   | (211,567)                              | (230,559)   | (258,252)   | (59,769)    | (65,706)  |
| Finance costs  Gain on remeasurement of investment previously accounted for as associates and joint ventures sand joint ventures (net of tax)  Share of profits of associates (net of tax)  Share of profits of joint ventures (net of tax)  Share of profits of joint ventures (net of tax)  Share of profits of joint ventures (net of tax)  Profit before income tax  434,042  117,862  13,909  2,742  3,407  Profit before income tax  434,042  117,862  219,805  171,660  274,185  Income tax expense  (6,797)  (76,407)  (87,760)  (87,760)  (37,473)  (57,751)  Profit for the year/period  427,245  41,455  132,045  134,187  216,434  Profit for the year/period  427,245  421,455  132,045  134,187  216,434  Profit for the year/period  427,245  421,455  132,045  134,187  216,434  Profit for the year/period  427,245  421,455  132,045  134,187  216,434  Profit for the year/period  8,053,294  427,245  41,455  132,045  134,187  216,434  Profit for the year/period  8,053,294  8,05 | Operating expenses                         | (430,738)                              |             | (421,539)   | (98,645)    |           |
| Gain on remeasurement of investment previously accounted for as associates and joint ventures   530,120   -   -   -   -   -   -   -   -   -  | Finance income                             | 37,254                                 | 37,685      | 58,339  | 16,069      | 122,804   |
| Previously accounted for as associates and joint ventures   530,120   -   -   -   -   -   -   -   -   -  | Finance costs                              | (404,122)                              | (344,176)   | (584,827)   | (65,162)    | (76,866)  |
| and joint ventures         530,120         - <td>Gain on remeasurement of investment</td> <td></td> <td></td> <td></td> <td></td> <td></td>  | Gain on remeasurement of investment        |  |             |   |             |           |
| Share of profits of associates (net of tax)         57,562         52,196         79,937         12,160         14,472           Share of profits of joint ventures (net of tax)         3,725         8,776         13,909         2,742         3,407           Profit before income tax         434,042         117,862         219,805         171,660         274,185           Income tax expense         (6,797)         (76,407)         (87,760)         (37,473)         (57,751)           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Profit attributable to:         Owners of the Company         463,547         78,717         245,655         118,121         164,504           Non-controlling interests         (36,302)         (37,262)         (113,610)         16,066         51,930           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Number of shares ('000)         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080   | · •  |  |             |   |             |           |
| Share of profits of joint ventures (net of tax)         3,725         8,776         13,909         2,742         3,407           Profit before income tax         434,042         117,862         219,805         171,660         274,185           Income tax expense         (6,797)         (76,407)         (87,760)         (37,473)         (57,751)           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Profit attributable to:         Owners of the Company         463,547         78,717         245,655         118,121         164,504           Non-controlling interests         (36,302)         (37,262)         (113,610)         16,066         51,930           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Number of shares ('000)         427,245         41,455         132,045         134,187         216,434           Number of shares ('000)         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080<  | _  | ,                                      | -           | -   | -           | -         |
| tax)         3,725         8,776         13,909         2,742         3,407           Profit before income tax         434,042         117,862         219,805         171,660         274,185           Income tax expense         (6,797)         (76,407)         (87,760)         (37,473)         (57,751)           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Profit attributable to:           Owners of the Company         463,547         78,717         245,655         118,121         164,504           Non-controlling interests         (36,302)         (37,262)         (113,610)         16,066         51,930           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Number of shares ('000)           - Basic         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,090         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080         8,057,080   |  | 57,562                                 | 52,196      | 79,937  | 12,160      | 14,472    |
| Profit before income tax         434,042         117,862         219,805         171,660         274,185           Income tax expense         (6,797)         (76,407)         (87,760)         (37,473)         (57,751)           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Profit attributable to:           Owners of the Company         463,547         78,717         245,655         118,121         164,504           Non-controlling interests         (36,302)         (37,262)         (113,610)         16,066         51,930           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Number of shares ('000)           - Basic         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,057,080<  | Share of profits of joint ventures (net of |  |             |   |             |           |
| Number of shares (*000)   Sample of the year/period   Sa   | •  |  |             |   |             |           |
| Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Profit attributable to: Owners of the Company         463,547         78,717         245,655         118,121         164,504           Non-controlling interests         (36,302)         (37,262)         (113,610)         16,066         51,930           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Number of shares ('000)           - Basic         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,057,080 </td <td></td> <td>,</td> <td></td> <td>•</td> <td>,</td> <td>,</td>  |  | ,                                      |             | •   | ,           | ,         |
| Profit attributable to: Owners of the Company  | -  |  |             |   |             |           |
| Owners of the Company       463,547       78,717       245,655       118,121       164,504         Non-controlling interests       (36,302)       (37,262)       (113,610)       16,066       51,930         Profit for the year/period       427,245       41,455       132,045       134,187       216,434         Number of shares ('000)         - Basic       8,053,294       8,053,294       8,053,294       8,053,294       8,053,294       8,053,294       8,057,080 <td>Profit for the year/period</td> <td>427,245</td> <td>41,455</td> <td>132,045</td> <td>134,187</td> <td>216,434</td>   | Profit for the year/period                 | 427,245                                | 41,455      | 132,045   | 134,187     | 216,434   |
| Owners of the Company       463,547       78,717       245,655       118,121       164,504         Non-controlling interests       (36,302)       (37,262)       (113,610)       16,066       51,930         Profit for the year/period       427,245       41,455       132,045       134,187       216,434         Number of shares ('000)         - Basic       8,053,294       8,053,294       8,053,294       8,053,294       8,053,294       8,053,294       8,057,080 <td>Profit attributable to:</td> <td></td> <td></td> <td></td> <td></td> <td></td>  | Profit attributable to:                    |  |             |   |             |           |
| Non-controlling interests         (36,302)         (37,262)         (113,610)         16,066         51,930           Profit for the year/period         427,245         41,455         132,045         134,187         216,434           Number of shares ('000) - Basic - Diluted         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,053,294         8,057,080  |  | 463,547                                | 78,717      | 245,655   | 118,121     | 164,504   |
| Number of shares ('000)       8,053,294       8  |  |  |             | ,   | •           | ,         |
| Number of shares ('000) - Basic  | _  |  |             |   |             |           |
| - Basic 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,057,080  Earnings per share to owners of the Company (sen) - Basic 5.76 0.98 3.05 1.47 2.04 2.04 5.75 0.98 3.05 1.47 2.04  Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%  |  |  |             |   |             |           |
| - Basic 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,053,294 8,057,080  Earnings per share to owners of the Company (sen) - Basic 5.76 0.98 3.05 1.47 2.04 2.04 5.75 0.98 3.05 1.47 2.04  Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%  | Number of shares ('000)                    |  |             |   |             |           |
| - Diluted 8,057,080 8,057,080 8,057,080 8,057,080 8,057,080  Earnings per share to owners of the Company (sen) - Basic 5.76 0.98 3.05 1.47 2.04 - Diluted 5.75 0.98 3.05 1.47 2.04  Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%   | , ,  | 8.053.294                              | 8.053,294   | 8.053.294   | 8.053.294   | 8.053.294 |
| Earnings per share to owners of the Company (sen)  - Basic 5.76 0.98 3.05 1.47 2.04  - Diluted 5.75 0.98 3.05 1.47 2.04  Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%  |  |  |             |   |             |           |
| Company (sen)         - Basic       5.76       0.98       3.05       1.47       2.04         - Diluted       5.75       0.98       3.05       1.47       2.04         Profit before tax margin (%)       11.0%       2.6%       4.2%       13.5%       18.6%   |  |  |             |   | 7           |           |
| - Basic 5.76 0.98 3.05 1.47 2.04 - Diluted 5.75 0.98 3.05 1.47 2.04  Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%  | Earnings per share to owners of the        |  |             |   |             |           |
| - Diluted 5.75 0.98 3.05 1.47 2.04  Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%   |  |  |             |   |             |           |
| Profit before tax margin (%) 11.0% 2.6% 4.2% 13.5% 18.6%   |  |  |             |   |             |           |
| Trong beautiful (10)   | - Diluted                                  | 5.75                                   | 0.98        | 3.05  | <u>1.47</u> | 2.04      |
| Trong beautiful (10)   |  | 11.00                                  | 0.604       | 4.004   | 10.50/      | 10.727    |
|  |  |  |             |   |             |           |
| Profit after tax margin (%) 10.8% 0.9% 2.5% 10.5% 14.7%  |  | 10.8%                                  | 0.9%        | 2.5%  | 10.5%       | 14./%     |



### 12. FINANCIAL INFORMATION (cont'd)

### IHH Healthcare Berhad and its subsidiaries

(formerly known as Integrated Healthcare Holdings Berhad)

### Pro forma Statements of Financial Position As at 31 December 2011 and 31 March 2012

| Not  | As at 31 December 2011 RM'000 | As at<br>31 March<br>2012<br>RM'000 |
|--|-------------------------------|-------------------------------------|
| Non-current assets                           |                               |                                     |
| Property, plant and equipment                | 6,044,178                     | 6,300,609                           |
| Intangible assets                            | 2,992,066                     | 3,038,754                           |
| Goodwill on consolidation                    | 8,562,159                     | 8,499,464                           |
| Interest in associates                       | 862,273                       | 864,238                             |
| Interest in joint venture                    | 28,009                        | 31,302                              |
| Other financial assets                       | 568,494                       | 591,542                             |
| Other receivables                            | -                             | 42,313                              |
| Deferred tax assets                          | 70,709_                       | 57,682                              |
|  | 19,127,888                    | 19,425,904                          |
| Current assets                               |                               |                                     |
| Assets classified as held for sale           | 1,463                         | 1,463                               |
| Development property                         | 1,121,195                     | 1,160,548                           |
| Inventories                                  | 117,909                       | 120,936                             |
| Trade and other receivables                  | 814,160                       | 854,194                             |
| Tax recoverable                              | 29,879                        | 26,092                              |
| Other financial assets                       | 39,637                        | 26,967                              |
| Derivative assets                            | · -                           | 3,007                               |
| Cash and cash equivalents                    | 1,768,218                     | 1,660,336                           |
| •  | 3,892,461                     | 3,853,543                           |
| Total assets                                 | 23,020,349                    | 23,279,447                          |
| Equity attributable to owners of the Company |                               |                                     |
| Share capital 8                              | 8,053,294                     | 8,053,294                           |
| Share premium 9                              |                               | 7,975,665                           |
| Reserves                                     | 275,604                       | 415,673                             |
|  | 16,304,563                    | 16,444,632                          |
| Non-controlling interests                    | 592,068                       | 614,138                             |
| Total equity                                 | 16,896,631                    | 17,058,770                          |



### 12. FINANCIAL INFORMATION (cont'd)

### IHH Healthcare Berhad and its subsidiaries

(formerly known as Integrated Healthcare Holdings Berhad)

### Pro forma Statements of Financial Position As at 31 December 2011 and 31 March 2012

(continued)

|   | As at<br>31 December<br>2011<br>RM'000 | As at<br>31 March<br>2012<br>RM'000 |
|---|--|-------------------------------------|
| Non-current liabilities                   |  |                                     |
| Bank borrowings                           | 2,797,276                              | 2,698,802                           |
| Employee benefits                         | 21,112                                 | 19,085                              |
| Other payables                            | 91,716                                 | 77,081                              |
| Deferred tax liabilities                  | 784,757                                | 804,126                             |
|   | 3,694,861                              | 3,599,094                           |
| Current liabilities                       |  |                                     |
| Bank overdrafts                           | 584                                    | 9,433                               |
| Trade and other payables                  | 2,019,207                              | 2,168,497                           |
| Bank borrowings                           | 246,019                                | 268,047                             |
| Derivative liabilities                    | 1,252                                  | 6,369                               |
| Employee benefits                         | 41,935                                 | 20,865                              |
| Tax payable                               | 119,860                                | 148,372                             |
| -   | 2,428,857                              | 2,621,583                           |
| Total liabilities                         | 6,123,718                              | 6,220,677                           |
| Total equity and liabilities              | 23,020,349                             | 23,279,447                          |
| Number of shares ('000)                   |  |                                     |
| - Basic                                   | 8,053,294                              | 8,053,294                           |
| Net tangible asset per share (RM) - Basic | 0.59                                   | 0.61                                |
| Net asset per share (RM) - Basic          | 2.02                                   | 2.04                                |

The above pro forms statements of financial position has also taken into consideration the effect of the Public Issue and utilisation of proceeds as further illustrated in Note 6 below.



### 12. FINANCIAL INFORMATION (cont'd)

### IHH Healthcare Berhad and its subsidiaries

(formerly known as Integrated Healthcare Holdings Berhad)

Pro forma Statements of Cash Flows

Year Ended 31 December 2011 and three-month period ended 31 March 2012

|   | Year ended<br>31 December 2011<br>RM'000 | Three-month<br>period ended<br>31 March<br>2012<br>RM'000 |
|---|--|---|
| Cash flows from operating activities                |  |   |
| Profit before tax                                   | 162,257                                  | 305,633   |
| Adjustments for:                                    | <b></b>                                  | ,   |
| Exchange differences                                | (42,169)                                 | (107,741)   |
| Dividend income                                     | (2,883)                                  | -   |
| Finance income                                      | (58,459)                                 | (55,601)  |
| Finance costs                                       | 599,519                                  | 62,950  |
| Depreciation and impairment losses on               | ,  | ,   |
| property, plant and equipment                       | 369,962                                  | 90,804  |
| Amortisation and impairment losses on               |  |   |
| intangible assets                                   | 93,860                                   | 17,643  |
| Gain on disposal of property, plant and equipment   | (211)                                    | (64)  |
| Write off of property, plant and equipment          | 19,445                                   | 135   |
| Allowance made for impairment loss on               |  |   |
| trade and other receivables                         | 22,101                                   | 11,709  |
| Allowance made for impairment loss on               |  |   |
| amounts due from associates                         | 2,959                                    | -   |
| Impairment loss on other financial assets           | 2,372                                    |   |
| Fair value loss on contingent consideration payable |  | 10,772  |
| Equity settled share-based payment transactions     | 15,074                                   | 4,949   |
| Write off of intangibles                            | (=0.04=)                                 | 17  |
| Share of profits of associates                      | (79,937)                                 | (14,472)  |
| Share of profits of joint ventures                  | (13,909)                                 | (3,407)   |
| Operating profit before changes in working capital  | 1,089,981                                | 323,327   |
| Changes in working capital:                         | (101.250)                                | (2 ( 2 0 5)   |
| Development property                                | (181,359)                                | (36,205)  |
| Inventories   | (9,085)                                  | (4,169)   |
| Trade and other receivables                         | (180,920)                                | (41,335)  |
| Trade and other payables                            | 757,476                                  | 67,159  |
| Intercompany balances                               | 1.476.000                                | (14,303)  |
| Cash generated from operations                      | 1,476,093                                | 294,474   |
| Income taxes paid                                   | (120,061)                                | (19,368)  |
| Net cash generated from operating activities        | 1,356,032                                | 275,106   |
| Cash flows from investing activities                |  |   |
| Dividend received                                   | 55,512                                   | 13,529  |
| Interest received                                   | 17,682                                   | 10,023  |
| Acquisition of subsidiaries, net of cash acquired   | (840,606)                                | (10,298)  |
| Net cash outflow from disposal of subsidiaries      | (136,797)                                | LPMG -  |
| 620   | *  | Stamped For Identification Purposes only 4                |

### 12. FINANCIAL INFORMATION (cont'd)

### IHH Healthcare Berhad and its subsidiaries

(formerly known as Integrated Healthcare Holdings Berhad)

### **Pro forma Statements of Cash Flows**

Year Ended 31 December 2011 and three month period ended 31 March 2012 (continued)

| Cash flows from investing activities (continued)           Acquisition of additional interest in joint venture         (139)           Proceeds from disposal of property, plant and equipment         28,856         5,859           Proceeds from sale of assets held for sale         8,006         -           Purchase of property, plant and equipment         (873,868)         (241,366)           Payment for development cost of intangible assets         (10,693)         (1,145)           Purchase of quoted investments         (503,139)         -           Net repayment by associates         4,944         (77)           Net repayment by associates         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         (2,267,335)         (224,202)           Cash flows from issuance of shares         7,265,935         5,130,000           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from financing activities         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from finance lease obligations         3,789         -           Advances from non-controlling shareholder of a subsidiary         5,80  |  | Year ended 31<br>December<br>2011<br>RM'000 | Three-month<br>period ended<br>31 March<br>2012<br>RM'000 |
|--|--|---|---|
| Acquisition of additional interest in joint venture   (139)   Proceeds from disposal of property, plant and equipment   28,856   5,859   Proceeds from sale of assets held for sale   8,006   Purchase of property, plant and equipment   (873,868)   (241,366)   Payment for development cost of intangible assets   (10,693)   (1,145)   Purchase of quoted investments   (503,139)   Purchase of quoted investments   (503,139)   Purchase of quoted investments   (17,093)   (797)   (797)   (797)   (797)   (798)   (797)   (797)   (798)   (797)   (797)   (798)   (797)   (797)   (798)   (79   | Cash flows from investing activities (continued) |   |   |
| Proceeds from disposal of property, plant and equipment         28,856         5,859           Proceeds from sale of assets held for sale         8,006         -           Purchase of property, plant and equipment         (873,868)         (241,366)           Payment for development cost of intangible assets         (10,693)         (1,145)           Purchase of quoted investments         (503,139)         -           Net repayment by associates         4,944         (7)           Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         7,265,935         5,130,000           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           A  | J , , ,  | (139)                                       | _   |
| Proceeds from sale of assets held for sale         8,006         -           Purchase of property, plant and equipment         (873,868)         (241,366)           Payment for development cost of intangible assets         (10,693)         (1,145)           Purchase of quoted investments         (503,139)         -           Net repayment by associates         4,944         (7)           Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         7,265,935         5,130,000           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (304,839)         (255)  | · · · · · · · · · · · · · · · · · · ·            | • •   | 5,859   |
| Purchase of property, plant and equipment         (873,868)         (241,366)           Payment for development cost of intangible assets         (10,693)         (1,145)           Purchase of quoted investments         (503,139)         -           Net repayment by associates         4,944         (7)           Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         7,265,935         5,130,000           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Di  |  |   | , <u>-</u>  |
| Payment for development cost of intangible assets         (10,693)         (1,145)           Purchase of quoted investments         (503,139)         -           Net repayment by associates         4,944         (7)           Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/(Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         <  | Purchase of property, plant and equipment        | · ·   | (241,366)   |
| Purchase of quoted investments         (503,139)         -           Net repayment by associates         4,944         (7)           Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         7,265,935         5,130,000           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         -           Acceptance fees for share options         370         -           Listing expenses paid         (187,596)  |  | ` '   | • • •   |
| Net repayment by associates         4,944         (7)           Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         Tocash flows from financing activities           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         -           Acceptance fees for share options         370         -           Listing expenses paid         (187,596)  | · · · · · · · · · · · · · · · · · · ·            | • • •                                       | -   |
| Net advances to joint ventures         (17,093)         (797)           Net cash used in investing activities         (2,267,335)         (224,202)           Cash flows from financing activities         Toceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         -           Acceptance fees for share options         370         -           Listing expenses paid         (187,596)         (187,596)           Change in pledged deposits         (43,506)         (19,547)           Net cash ge   | •  |   | (7)   |
| Cash flows from financing activities           Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         -           Acceptance fees for share options         370         -           Listing expenses paid         (187,596)         (187,596)           Change in pledged deposits         (43,506)         (19,547)           Net cash generated from financing activities         1,324,276         204,452   | - · · · · · · · · · · · · · · · · · · ·          | (17,093)                                    |   |
| Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         -           Acceptance fees for share options         370         -           Listing expenses paid         (187,596)         (187,596)           Change in pledged deposits         (43,506)         (19,547)           Net cash generated from financing activities         1,324,276         204,452  | Net cash used in investing activities            | (2,267,335)                                 | (224,202)   |
| Proceeds from issuance of shares         7,265,935         5,130,000           Proceeds from bank loans         1,295,765         162,884           Repayment of bank loans         (6,897,914)         (4,811,431)           Proceeds from finance lease obligations         3,789         -           Advances from/ (Repayment to) ultimate holding company and related companies         485,284         (24,781)           Advances from non-controlling shareholder of a subsidiary         5,807         -           Acquisition of non-controlling interests         (304,839)         (255)           Additional payment for prior year acquisition of non-controlling interests         (15,361)         -           Interest paid         (278,310)         (44,822)           Dividend paid to non-controlling interests         (3,017)         -           Dividends paid         (2,131)         -           Acceptance fees for share options         370         -           Listing expenses paid         (187,596)         (187,596)           Change in pledged deposits         (43,506)         (19,547)           Net cash generated from financing activities         1,324,276         204,452  |  |   |   |
| Proceeds from bank loans Repayment of controlling company and related companies Repayment of a subsidiary Re | 3  |   |   |
| Repayment of bank loans Proceeds from finance lease obligations Advances from/ (Repayment to) ultimate holding company and related companies Advances from non-controlling shareholder of a subsidiary Acquisition of non-controlling interests Additional payment for prior year acquisition of non-controlling interests Interest paid Dividend paid to non-controlling interests Dividends paid Acceptance fees for share options Listing expenses paid Change in pledged deposits Net cash generated from financing activities  (6,897,914) (4,811,431) 3,789  - (24,781)  485,284 (24,781) - (304,839) (255)  (15,361) - (15,361) - (17,361) - (17,361) - (17,361) - (187,561) - (187,566) (187,596) (187,596) (187,596) (187,596) (19,547)   |  | -   |   |
| Proceeds from finance lease obligations Advances from/ (Repayment to) ultimate holding company and related companies Advances from non-controlling shareholder of a subsidiary Acquisition of non-controlling interests Additional payment for prior year acquisition of non-controlling interests  Additional payment for prior year acquisition of non-controlling interests  Interest paid  Dividend paid to non-controlling interests  (3,017)  Dividends paid  Acceptance fees for share options  Listing expenses paid  Change in pledged deposits  Net cash generated from financing activities  3,789  -485,284 (24,781)  (304,839) (255)  (15,361)  -(15,361) |  |   | ,   |
| Advances from/ (Repayment to) ultimate holding company and related companies 485,284 (24,781)  Advances from non-controlling shareholder of a subsidiary 5,807 -  Acquisition of non-controlling interests (304,839) (255)  Additional payment for prior year acquisition of non-controlling interests (15,361) -  Interest paid (278,310) (44,822)  Dividend paid to non-controlling interests (3,017) -  Dividends paid (2,131) -  Acceptance fees for share options 370 -  Listing expenses paid (187,596) (187,596)  Change in pledged deposits (43,506) (19,547)  Net cash generated from financing activities 1,324,276 204,452  |  | , , , ,                                     | (4,811,431)   |
| related companies  Advances from non-controlling shareholder of a subsidiary  Acquisition of non-controlling interests  Additional payment for prior year acquisition of non-controlling interests  Interest paid  Dividend paid to non-controlling interests  Dividends paid  Acceptance fees for share options  Listing expenses paid  Change in pledged deposits  Net cash generated from financing activities  1,324,276  (24,781)  (3,017)  (15,361)  (278,310)  (44,822)  (3,017)  (2,131)  (2,131)  (187,596)  (187,596)  (187,596)  (19,547)  Net cash generated from financing activities   | •  | 3,789                                       | -   |
| Advances from non-controlling shareholder of a subsidiary  Acquisition of non-controlling interests  Additional payment for prior year acquisition of non-controlling interests  Interest paid  Dividend paid to non-controlling interests  Dividends paid  Acceptance fees for share options  Listing expenses paid  Change in pledged deposits  Net cash generated from financing activities  5,807  (304,839)  (255)  (15,361)  (278,310)  (44,822)  (3,017)  - (3,017)  - (3,017)  - (187,596)  (187,596)  (187,596)  (187,596)  (19,547)  Net cash generated from financing activities  | , , , ,  |   |   |
| Acquisition of non-controlling interests Additional payment for prior year acquisition of non-controlling interests  Interest paid Dividend paid to non-controlling interests  Dividends paid Acceptance fees for share options  Listing expenses paid Change in pledged deposits  Net cash generated from financing activities  (304,839) (210,361) (278,310) (278, | <u>-</u>   |   | (24,781)  |
| Additional payment for prior year acquisition of non-controlling interests (15,361) - Interest paid (278,310) (44,822) Dividend paid to non-controlling interests (3,017) - Dividends paid (2,131) - Acceptance fees for share options 370 - Listing expenses paid (187,596) (187,596) Change in pledged deposits (43,506) (19,547) Net cash generated from financing activities 1,324,276 204,452   |  | •   | -   |
| interests       (15,361)       -         Interest paid       (278,310)       (44,822)         Dividend paid to non-controlling interests       (3,017)       -         Dividends paid       (2,131)       -         Acceptance fees for share options       370       -         Listing expenses paid       (187,596)       (187,596)         Change in pledged deposits       (43,506)       (19,547)         Net cash generated from financing activities       1,324,276       204,452  | •  | (304,839)                                   | (255)   |
| Interest paid       (278,310)       (44,822)         Dividend paid to non-controlling interests       (3,017)       -         Dividends paid       (2,131)       -         Acceptance fees for share options       370       -         Listing expenses paid       (187,596)       (187,596)         Change in pledged deposits       (43,506)       (19,547)         Net cash generated from financing activities       1,324,276       204,452   |  | (15.04)                                     |   |
| Dividend paid to non-controlling interests  Dividends paid  Acceptance fees for share options  Listing expenses paid  Change in pledged deposits  Net cash generated from financing activities  (3,017)  - (2,131) - (187,596)  (187,596)  (187,596)  (19,547)  1,324,276  204,452   |  |   | -   |
| Dividends paid       (2,131)       -         Acceptance fees for share options       370       -         Listing expenses paid       (187,596)       (187,596)         Change in pledged deposits       (43,506)       (19,547)         Net cash generated from financing activities       1,324,276       204,452   | <u>-</u>   |   | (44,822)  |
| Acceptance fees for share options  Listing expenses paid  Change in pledged deposits  Net cash generated from financing activities  1,324,276  370  (187,596)  (187,596)  (19,547)  1,324,276  204,452   | · •  |   | -   |
| Listing expenses paid       (187,596)       (187,596)         Change in pledged deposits       (43,506)       (19,547)         Net cash generated from financing activities       1,324,276       204,452  | •  | • • •                                       | -   |
| Change in pledged deposits (43,506) (19,547)  Net cash generated from financing activities 1,324,276 204,452   |  |   | -   |
| Net cash generated from financing activities 1,324,276 204,452   | T  |   |   |
|  |  |   |   |
| Net increase in cash and cash equivalents 412.973 255.356  | Net cash generated from financing activities     | 1,324,276                                   | 204,452   |
|  | Net increase in cash and cash equivalents        | 412 973                                     | 255 356   |
| Cash and cash equivalents at 1 January 1,158,109 1,256,900   | •  | •   | ,   |
| Effect of exchange rate fluctuations on cash held  68,339  (22,852)  |  |   |   |
| Cash and cash equivalents at 31 December/31 March 1,639,421 1,489,404  |  |   |   |

The above pro forma statements of cash flows has also taken into consideration the effect of the Public Issue and utilisation of proceeds as further illustrated in Note 7 below.



### 12. FINANCIAL INFORMATION (cont'd)

### 1. INTRODUCTION

The Pro Forma Financial Information should be read in conjunction with the historical combined financial statements of IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings Berhad) (the "Company" or "IHH") and its subsidiaries (the "Group") for the years ended 31 December 2009, 2010 and 2011 and the interim combined financial statements of the Group for the three-month period ended 31 March 2011 and 2012, respectively, which are set out in Section 13 of the Prospectus. The Pro forma Financial Information has been prepared for inclusion in the prospectus of IHH Healthcare Berhad in connection with the public offering of ordinary shares of the Company.

The Company is a limited liability company incorporated and domiciled in Malaysia. The address of the principal place of business and registered office of the Company is Suite 17-01, Level 17, The Gardens South Tower, Mid Valley City, Lingkaran Syed Putra, 59200, Kuala Lumpur.

The principal activities of the Company and its subsidiaries are those of a holding company, operation of hospitals, the provision of healthcare services and management of educational institutions and other centres of learning.

The immediate, intermediate and ultimate holding companies of the Company are Pulau Memutik Ventures Sdn. Bhd. ("Pulau Memutik"), Khazanah Nasional Berhad ("Khazanah") and Ministry of Finance (Incorporated) ("MOF") respectively. Pulau Memutik and Khazanah are companies incorporated and domiciled in Malaysia, and MOF is a body corporate which was incorporated under the Ministry of Finance (Incorporation) Act 1967.

### 2. GROUP ACQUISITIONS AND DISPOSALS

The Group implemented various internal restructuring of its group entities and acquisition or disposals of investment in subsidiaries or associates over the past three financial years ended 31 December 2009, 2010 and 2011, and the three months ended 31 March 2012.

In arriving at the Pro forma Financial Information, it was assumed that the following 2 key events occurred as described in Notes 2.1 to 2.2.

### 2.1 Internal restructuring ("Parkway Pantai Acquisitions and Disposals")

The Group acquired or disposed of interests in its subsidiaries or associates between 1 January 2009 and 1 June 2012.

For the purpose of inclusion in the Pro forma Financial Information, the following key acquisitions and disposals of subsidiaries and associates under the Parkway Holdings Limited ("Parkway"), Pantai Irama Venture Sdn. Bhd. ("Pantai Irama") and 1MU Health Sdn. Bhd. ("IMU Health") were included and assumed to take place on the respective dates indicated in the bases and assumptions used in preparing the pro forma financial information as set out in Note 4:



### 12. FINANCIAL INFORMATION (cont'd)

| Name of entity   | Original<br>effective equity<br>interest <sup>(1)</sup> | Additional equity interest | Revised equity interest <sup>(2)</sup> |
|--|---|----------------------------|--|
|  | %   | %                          | %                                      |
| Acquisitions Pantai Hospital Sungai Petani Sdn, Bhd.             | -   | 100                        | 100                                    |
| Parkway Holdings Limited and its subsidiaries                    | 23.8  | 76.2                       | 100                                    |
| IMU Health Sdn. Bhd. and its subsidiaries                        | 67.5  | 32.5                       | 100                                    |
| Pantai Irama Venture Sdn. Bhd. and its subsidiaries              | 69  | 31                         | 100                                    |
| Name of entity   | Original effective equity interest                      |                            |  |
| Disposals Pantai Support Services Sdn. Bhd. and its subsidiaries | 100   |                            |  |

### Notes:

- 1 These represent the original effective equity interests held by the Group in the various subsidiaries. Please refer to Note 4 for details of the changes in the Group's actual shareholdings in these subsidiaries during the financial years ended 31 December 2009, 2010 and 2011 (the "Relevant Period").
- 2 These represent the final 100% ownership interests held by the Group when the Group acquired the entire remaining interests in the respective subsidiaries.

The above acquisitions are considered as the "Parkway Pantai Acquisitions and Disposals" for the purpose of presentation in the Pro forma Financial Information.



### 12. FINANCIAL INFORMATION (cont'd)

### 2.2 Acquisition of Acibadem Saglik Yatirimlari Holdings A.S. ("Acibadem Holding Acquisition")

The Group implemented the following transactions to effect the acquisition of equity interests in Acibadem Saglik Yatirimlari Holdings A.S. ("Acibadem Holding") and its subsidiaries, including A Plus Hastane ve Otelcilik Hizmetleri A.S ("APlus") and Acibadem Proje Yonetimi A.S. ("Acibadem Proje") (collectively known as "Acibadem Holding Group"):

| Entity   | Effective               | Describer                            | Satisfied by:                 |                            |  |
|--|-------------------------|--------------------------------------|-------------------------------|----------------------------|--|
|  | equity<br>interest<br>% | Purchase<br>consideration<br>USD'000 | Issuance of shares<br>USD'000 | Payment of cash<br>USD'000 |  |
| Integrated<br>Healthcare Capital<br>Sdn. Bhd.                          | 100                     | #                                    | #                             | #                          |  |
| Integrated<br>Healthcare Turkey<br>Yatirimlari<br>Limited              | 100                     | #                                    | #                             | #                          |  |
| Integrated<br>Healthcare<br>Hastaneler Turkey<br>Sdn. Bhd.             | 93.65                   | #                                    | #                             | #                          |  |
| Acibadem Saglik<br>Yatirimlari<br>Holding A.S. and<br>its subsidiaries | 56.19                   | 769,290                              | 550,477                       | 218,813                    |  |
| APlus &<br>Acibadem Proje  | 56.19                   | 56,426                               | -                             | 56,426                     |  |

### # Not applicable as the entity is incorporated by IHH

- 1. The Group incorporated two wholly-owned subsidiaries, Integrated Healthcare Capital Sdn. Bhd. ("IH Capital"), a company incorporated in Malaysia, and Integrated Healthcare Turkey Yatirimlari Limited ("IHT Yatirimlari"), a company incorporated in Labuan.
- 2. IHT Yatirimlari originally owned 100% equity interest in Integrated Healthcare Hastaneler Turkey Sdn. Bhd. ("IHH Turkey"), a company incorporated in Malaysia, and in February 2012, sold 6.35% equity interest in IHH Turkey to Symphony Healthcare Holdings Limited ("Symphony"). Consequently, IHT Yatirimlari owns 93.65% equity interests in IHH Turkey.



### 12. FINANCIAL INFORMATION (cont'd)

3. IHH, IHH Turkey, Bagan Lalang Ventures Sdn. Bhd. ("Bagan Lalang") and Mehmet Ali Aydinlar ("MAA"), Hatice Seher Aydinlar ("HSA"), Almond Holdings Cooperatie UA ("Almond(Netherlands)"), Abraaj SPV 44 Limited ("Abraaj") and Acibadem Holding entered into (i) a sale and purchase agreement dated 23 December 2011 (the "SPA") and (ii) shareholders' agreement dated 23 December 2011 ("SHA") to effect the above said acquisition transactions.

Bagan Lalang is a company in which the intermediate holding company, Khazanah, has substantial financial interests. MAA and Abraaj are the existing ultimate shareholders of Acibadem Saglik Hizmetleri ve Ticaret A.S. ("Acibadem"), APlus and Acibadem Proje.

### Acquisition of Acibadem Holding by IHH Turkey

IHH Turkey acquired 60% equity interest in Acibadem Holding. The acquisition of Acibadem Holding comprises the following salient terms:

- a. The purchase consideration for the acquisition of Acibadem Holding Group is approximately USD825,716,000, satisfied by cash payment of USD275,239,000; and issuance of IHH shares with a total value of approximately USD550,477,000.
- b. The cash portion is funded by 2 separate bank loans facilities of SGD470 million and RM450 million obtained by IHT Yatirimlari and IH Capital, respectively.

This cash portion of USD275 million includes cash capital injections of USD56,426,000 by IHH Turkey into Acibadem Holding for the purpose of subscribing Acibadem Holding's new ordinary shares at the date of closing of the SPA. The proceeds from Acibadem Holding's share capital increase are used solely to fund the acquisition of the entire issued share capital of APlus and Acibadem Proje.

The share portion is satisfied through the issuance of 695,442,295 ordinary shares at USD0.79 per ordinary share to the existing selling shareholders of Acibadem Holding, namely Abraaj, and Aydinlar family, to take over their respective equity interests in Acibadem Holding.

- c. Pursuant to the sale and purchase agreement for Acibadem Holding, the purchase consideration could be subject to further adjustments due to the following:
  - (i) equity value of Acibadem Holding Group and IHH in the final copy of the audited financial statements of Acibadem Holding Group and IHH as at 31 December 2011; and
  - (ii) the foreign exchange rates prevailing as at 31 December 2012 between USD and Turkish Lira, is subject to a cap of USD1 versus 1.65 Turkish Lira.

If adjustment of item (i) exceeds USD50million, IHH has the option to pay the portion in excess of USD50 million, part in eash and part in shares of IHH at its discretion. In this connection, as of 21 May 2012, IHH Turkey and the existing selling shareholders of Acibadem Holding, namely Abraaj, and Aydinlar family, completed item (i) and mutually agreed that a total amount of USD12,290,402 will be refunded by Abraaj and Aydinlar family to IHH Turkey.

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### 12. FINANCIAL INFORMATION (cont'd)

The Company regards item (ii) as contingent consideration payable to Abraaj and Aydinlar family and recognises a fair value of USD12,900,000. Both items (i) and (ii) will give rise to net adjustment of USD609,598 against the purchase consideration.

d. Shareholders' agreement dated 8 February 2012 between IHT Yatirimlari, IHH, IHH Turkey and Symphony

Symphony acquired 6.35% equity interest in IHH Turkey at purchase consideration of USD50 million. Based on the aforementioned shareholders' agreement, Symphony has a mandatory option to convert all of its 152,500,000 IHH Turkey shares into IHH shares within seven days after the institutional pricing of IHH being fixed in the event of an Public Issue of IHH. The conversion ratio is based on Symphony's original acquisition price for its shares in IHH Turkey and the institutional price for IHH shares in the Public Issue. For purpose of preparation of pro forma statement of financial position, the number of shares to be issued is assumed to be 57,851,648 new shares.

### e. Mandatory takeover offer ("MTO")

Acibadem Holding Group currently owns 92% of Acibadem Saglik Hizmetleri Ticaret A.S ('Acibadem') and its subsidiaries. A MTO was launched in 27 March 2012 and was opened for 10 business day, concluding on 9 April 2012. As at 9 April 2012, Acibadem Holding Group owns 97.3% equity interest in Acibadem from 92%. This equity interest is assumed to be reflected on 1 January 2009 and onwards.

The above events are considered as the "Acibadem Holding Acquisition" for the purpose of presentation in the Pro forma Financial Information.

### 3. THE LISTING SCHEME

The Public Issue will involve the Public Offer of 1,800,000,000 new Shares at an initial public offering price of RM2.85 per share ("Public Issue").

The completion of the Public Issue will result in an enlarged issued and paid up share capital of IHH of RM8,053,293,943 comprising 8,053,293,943 Shares.

The listing of the Company's shares will be on the Main Market of Bursa Securities and the Main Board of the Singapore Exchange Securities Trading Limited.

The listing scheme, together with the utilisation of Public Issue proceeds, is known as "Public Issue Effect" for the purpose of presentation in the Pro forma Financial Information.



### 12. FINANCIAL INFORMATION (cont'd)

### 4. BASIS OF PREPARATION OF THE PRO FORMA FINANCIAL INFORMATION

The Pro forma Financial Information has been compiled based on:

- (a) the audited historical combined financial statements of the Group for the years ended 31 December 2009, 2010 and 2011, which were prepared in accordance with the Malaysian Financial Reporting Standards ("MFRS") and International Financial Reporting Standards ("IFRS");
- (b) the audited interim historical combined financial statements of the Group for the three-month periods ended 31 March 2012, which were prepared in accordance with MFRS and IFRS; and
- (c) the audited historical financial statements of Acibadem Holding prepared in accordance with the Turkish Uniform Chart of Accounts promulgated by Capital Markets Board of Turkey ("CMB"), Turkish Commercial Code and Turkish Tax Code for the years ended 31 December 2009, 2010 and 2011 and the three-month period ended 31 March 2012, which are set out in Section 13 of the Prospectus. There is no material difference between CMB that are relevant and adopted by the significant subsidiary as compared to Malaysian Financial Reporting Standards ("MFRS") and International Financial Reporting Standards ("IFRS") which require adjustments to the audited figures.

The historical combined financial statements of the Group for the years ended 31 December 2009, 2010 and 2011 and the three-month period ended 31 March 2012 were audited by KPMG. KPMG reported on the above financial statements which were not subjected to any qualifications, modifications or disclaimers.

The historical financial statements of Acibadem Holding for the years ended 31 December 2009, 2010 and 2011 and the three-month periods ended 31 March 2012 were audited by KPMG Akis Bağımsız Denetim ve SMMM A.Ş. KPMG Akis Bağımsız Denetim ve SMMM A.Ş. reported on the above financial statements which were not subjected to any qualifications, modifications or disclaimers.

The Pro forma Financial Information is expressed in Ringgit Malaysia ("RM"), and rounded to the nearest thousand, unless otherwise stated. The Pro forma Financial Information, consist of the following:

- (i) Pro forma Income Statements for the financial years ended 31 December 2009, 2010 and 2011 and the three-month periods ended 31 March 2011 and 2012;
- (ii) Pro forma Statements of Financial Position as of 31 December 2011 and 31 March 2012; and
- (iii) Pro forma Statements of Cash Flows for the financial year ended 31 December 2011 and for the three-month period ended 31 March 2012.



### 12. FINANCIAL INFORMATION (cont'd)

The objective of the Pro forma Financial Information is to show what the financial positions, results and cash flows might have been, had the Parkway Pantai Acquisitions and Disposals, Acibadem Holding Acquisition, and the Public Issue Effect, occurred at the respective dates as described below:

- For illustrative purposes, in arriving at the Pro forma Income Statements for the years ended 31 December 2009, 2010 and 2011 and for the three-month periods ended 31 March 2011 and 2012, it is assumed that the Parkway Pantai Acquisitions and Disposals and Acibadem Holding Acquisition were effected on 1 January 2009, as further described in Note 4.1.
- For illustrative purposes, in arriving at the Pro forma Statement of Financial Position as of 31 December 2011 and 31 March 2012, it is assumed that the Acibadem Holding Acquisition and the Public Issue are completed on 31 December 2011 and 31 March 2012, respectively, as further described in Note 4.2.
- For illustrative purposes, in arriving at the Pro forma Statements of Cash Flows for the financial year ended 31 December 2011 and for the three-month period ended 31 March 2012, it is assumed that the Acibadem Holding Acquisition was completed on 1 January 2011 and the Public Issue been completed on 31 December 2011 and 31 March 2012, respectively, as further described in Note 4.3.

The Pro forma Financial Information is not necessarily indicative of the financial positions, results and cash flows of the operations that would have been attained had the Parkway Pantai Acquisitions and Disposals, Acibadem Holding Acquisition, and the Public Issue Effect actually occurred at the respective dates. The Pro forma Financial Information has been prepared for illustrative purposes only, and because of its nature, may not give a true picture of the actual financial position, results of operations and cash flows of the Group.

### 4.1 Pro forma Income Statements

In arriving at the pro forma income statements for the years ended 31 December 2009, 2010 and 2011 and the three-month period ended 31 March 2012, the following key adjustments were made:

4.1.1 Adjustments to reflect the financial results pertaining to the changes in group structure of Parkway Group, Pantai Irama Group and IMU Health Group and the related assets and liabilities assumed or derecognised.

The key assumptions are summarised below:

### Parkway Pantai Acquisitions and Disposals

(i) The Group's equity interests in Parkway, Pantai Irama and IMU Health for the years ended 31 December 2009, 2010 and 2011 and the three month periods ended 31 March 2012 are summarised below.



### 12. FINANCIAL INFORMATION (cont'd)

| Period in which events occurred          | Parkway<br>Group | Pantai Irama<br>Group | IMU Group |
|--|------------------|-----------------------|-----------|
| For the year ended 31 December 2009      | 23.8%            | 69%                   | 67.5%     |
| For the period from 1 January 2010 to 31 |                  |                       |           |
| August 2010                              | 23.8%            | 69%                   | 67.5%     |
| For the period from 1 September 2010 to  |                  |                       |           |
| 31 October 2010                          | 100%             | 100%                  | 87.5%     |
| For the period from 1 November 2010 to   |                  |                       |           |
| 31 December 2010                         | 100%             | 100%                  | 100%      |
| For the year ended 31 December 2011      | 100%             | 100%                  | 100%      |
| For the period ended 31 March 2012       | 100%             | 100%                  | 100%      |

For the purpose of preparing the pro forma income statements, it is assumed that the Group's 100% equity interests in Parkway, Pantai Irama and IMU Health as of 31 December 2011 and 31 March 2012 existed on 1 January 2009 and the financial results of Parkway, Pantai Irama and IMU Health would be reflected in the respective years from 1 January 2009 onwards.

In addition, gains on re-measurement of the Group's previously held equity interests aggregating to approximately RM530 million arising from the acquisitions of Parkway and Pantai Irama are assumed to have been recognised on 1 January 2009. Related expenditures totalling RM51 million incurred in relation to the Parkway Pantai Acquisitions and Disposals have been assumed to be recognised on 1 January 2009.

- (ii) Parkway and Pantai Irama carried out various acquisitions and disposals of investments in subsidiaries and associates during the relevant period. The key acquisition and disposal transactions are as follows:
  - Acquisition of 100% equity interest in Pantai Hospital Sungai Petani Sdn. Bhd. ('Pantai Sungai Petani') in May 2009, and
  - Disposal of 100% equity interest in Pantai Support Services Sdn. Bhd. ('PSS') in March 2011.

For the purpose of preparing the pro forma income statements, it is assumed that the Group's 100% equity interest in Pantai Sungai Petani existed on 1 January 2009 and the financial results of Pantai Sungai Petani would be reflected from 1 January 2009 onwards.

It is assumed that the Group disposed of its interests in PSS on 1 January 2009 and the financial results of PSS would be excluded from the Group on 1 January 2009.

(iii) The Group secured term loan facilities totalling SGD1.85 billion in 2010 in connection with the acquisition of Parkway and Pantai Irama. It is assumed that the abovementioned term loan facilities occurred on 1 January 2009 and the related additional finance costs will be reflected from 1 January 2009 onwards. The interest rate charged is based on SGD Swap Offer Rate plus 1.25% per annum.

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### 12. FINANCIAL INFORMATION (cont'd)

(iv) As at 31 December 2010, Parkway has term loan facilities of SGD500 million obtained for the purpose of financing the construction of Mount Elizabeth Novena Hospital. The term loan facility was restructured in 2010 following the privatisation of Parkway in December 2010. For the purpose of preparing the pro forma income statements, it is assumed that the abovementioned loan restructuring exercises occurred on 1 January 2009 and the related additional finance cost and related expenses of RM51 million will be reflected from 1 January 2009 onwards.

- (v) Purchase price allocation in respect of the acquisition of Parkway Pantai Acquisition was completed in year 2011. For the purpose of preparing the pro forma income statements, it is assumed that the exercise was completed on 1 January 2009 and the resulting additional depreciation and amortisation expenses of the related property, plant and equipment and intangible assets will be reflected from 1 January 2009 onwards.
- 4.1.2 Adjustments to reflect the financial results pertaining to the acquisition of Acibadem Holding, including entities acquired by Acibadem Holding between 1 January 2009 and 1 June 2012 as if the group structure of Acibadem Holding Group (after adjusting for entities acquired as aforementioned) existed as of 1 January 2009.

The key assumptions are summarised below:

- (i) The Group completed its acquisition of 60% equity interest in Acibadem Holding on 24 January 2012. For the purpose of preparing the pro forma income statements, it is assumed that the Group's 60% equity interest in Acibadem Holding as of 24 January 2012 existed on 1 January 2009 and the financial results of Acibadem Holding Group would be reflected in the respective years from 1 January 2009 onwards. Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009.
- (ii) Acibadem Holding carried out certain acquisitions of subsidiaries throughout the years ended 31 December 2009, 2010 and 2011 and for the three month period ended 31 March 2012. The key acquisitions are:
  - Acquisition of 100% equity interest in APlus and Acibadem Proje in January 2012;
  - Acquisition of 65% equity interest in Jinemed Sağlık Hizmetleri A.Ş ("Jinemed Saglik") pursuant to the share purchase agreement entered in January 2012. As at 1 June 2012, Jinemed Saglik is not a subsidiary of Acibadem Holding as the share transfer has not yet been completed and is expected to be completed within 2012;
  - Acquisition of 50% equity interest of Sistina Hospital and Sistina Medical Centre (collectively known as "Sistina") in October 2011; and
  - Acquisition of additional equity interest in Acıbadem Kayseri ("Kayseri") and Konur Sağlık Hizmetleri A.S("Konur Saglik") from non-controlling shareholders in 2010 and 2011 to 100% and 92.5% equity interests, respectively, from 72.4% and 50%, respectively, as at 31 December 2009.



### 12. FINANCIAL INFORMATION (cont'd)

For the purpose of preparing the pro forma income statements, it is assumed that the Group's aforementioned equity interests in APlus, Acibadem Proje, Jinemed Saglik, Sistina, Kayseri and Konur Saglik existed on 1 January 2009 except for Sistina which was only established in August 2010. The financial results of the acquired entities would be reflected from 1 January 2009 onwards except for Sistina which was included from August 2010 onwards.

- (iii) The Group secured two separate term loan facilities of SGD470 million and RM450 million, of which SGD256 million and RM245 million were drawndown from these facilities in 2012 in connection with the acquisition of Acibadem Holding Group. In February 2012, the Group sold 6.35% equity interests in IHH Turkey to a third party investor, Symphony, for USD50 million which was used to partially repay the term loan facilities. It is assumed that the abovementioned exercises occurred on 1 January 2009 and the related additional finance costs will be reflected from 1 January 2009 onwards. The interest rates charged are based on SGD Swap Offer Rate plus 1% per annum for the SGD bank loan and COF plus 0.6% per annum for the RM bank loan. The 2 term loans have a maturity of three years from the drawdown date. For the purpose of inclusion in the pro forma income statement, the loans have been assumed to remain unpaid at the end of the relevant period.
- (iv) In addition, as described in paragraph 2.2, Symphony holds mandatory options to convert the 6.35% equity interests in IHH Turkey to IHH when the initial public offering occurs. For the purpose of preparing the pro forma income statement, it is assumed that Symphony exercised its options on 1 January 2009 and the Group owned 100% equity interest in IHH Turkey and 60% effective equity interest in Acibadem Holding Group on 1 January 2009.
- (v) Purchase price allocation in respect of the acquisition of Acibadem Holding Group was completed in May 2012. For the purpose of preparing the pro forma income statements, it is assumed that the exercise was completed on 1 January 2009 and the resulting additional depreciation and amortisation expenses from the property, plant and equipment and intangible assets will be reflected from 1 January 2009 onwards; and
- (vi) The MTO managed to take over the 5% equity interest from public shareholders of Acibadem. For the purpose of preparing the pro forma income statements, it is assumed that the MTO was completed on 1 January 2009 and Acibadem Holding Group owns 97.3% of Acibadem Saglik Hizmetleri Ticaret A.S and its subsidiaries

In addition, the following key assumptions were made:

The exchange rates between Ringgit Malaysia ("RM") against Singapore Dollar ("S\$") and Turkish Lira ("TL") are assumed to be as follows for the years ended 31 December 2009, 2010 and 2011 and three-month period ended 31 March 2011 and 2012:

|            | US\$                | <b>S</b> \$        | TL                |                                       |
|------------|---------------------|--------------------|-------------------|---------------------------------------|
| 31.12.2009 | US\$1.00 = RM3.4324 | S\$1.00 = RM2.4133 | TL1.00 = RM2.2026 | TPMG                                  |
| 31.12.2010 | US\$1.00 = RM3.2342 | S\$1.00 = RM2.4084 | TL1.00 = RM2.1405 | Stamped                               |
| 31.12.2011 | US\$1.00 = RM3.0568 | S\$1.00 = RM2.4379 | TL1.00 = RM1.8107 | * Identification * Purposes only      |
| 31.3.2011  | US\$1.00 = RM3.0388 | S\$1.00 = RM2.3940 | TL1.00 = RM1.9205 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| 31.3.2012  | US\$1.00 = RM3.0356 | S\$1.00 = RM2.4224 | TL1.00 = RM1.7097 | ALING JA                              |

### 12. FINANCIAL INFORMATION (cont'd)

### 4.2 Pro forma Statements of Financial Position

In arriving at the pro forma statements of financial position as of 31 December 2011 and 31 March 2012, the following key adjustments were made:

- a. adjustments to reflect assets and liabilities pertaining to the acquisition of Acibadem Holding, including any other significant entities acquired from 1 January 2012 to 1 June 2012 by Acibadem Holding, as if these acquisitions (including any other significant acquisitions by Acibadem Holding) and MTO, together with additional liabilities assumed, are completed on 31 December 2011 and 31 March 2012, respectively, with considerations for acquisitions received/paid on the relevant dates presented;
- b. In addition, as described in Note 2.2, Symphony holds options to convert the 6.35% equity interests in IHH Turkey to IHH when the initial public offering occurs. For the purpose of preparing the pro forma statements of financial position, it is assumed that Symphony exercised its options on 31 December 2011 and 31 March 2012, respectively and the Group owned 100% equity interest in IHH Turkey and 60% effective equity interest in Acibadem Holding on the respective dates; and
- c. adjustments to reflect the Public Issue proceeds and listing expenses as if the Public Issue was completed on 31 December 2011 and 31 March 2012 respectively with the funds arising from the Public Issue received on the respective dates.

In addition, the following key assumption was made:

The exchange rates between Ringgit Malaysia ("RM") against Singapore Dollar ("S\$") and Turkish Lira ("TL") are assumed to be as follows as of 31 December 2011 and 31 March 2012:

|            | US\$              | S\$              | $\mathbf{TL}$   |
|------------|-------------------|------------------|-----------------|
| 31.12.2011 | US\$1.00 = RM3.14 | S\$1.00 = RM2.44 | TL1.00 = RM1.64 |
| 31.3.2012  | US\$1.00 = RM3.06 | S\$1.00 = RM2.44 | TL1.00 = RM1.71 |

### 4.3 Pro forma Statements of Cash Flows

In arriving at the pro forma statements of cash flows for the year ended 31 December 2011 and the three-month period ended 31 March 2012, the following key adjustments were made:

- a. adjustments to reflect the cash flows pertaining to the acquisition of Acibadem Holding, including any other significant entities acquired from 1 January 2012 to 1 June 2012 by Acibadem Holding, as if these acquisitions (including any other significant acquisitions by Acibadem Holding) and MTO, together with additional loans secured, are completed on 1 January 2011 with considerations for acquisitions being assumed to be received/paid on 1 January 2011;
- b. In addition, as described in Note 2.2, in February 2012, the Group sold 6.35% equity interests in IHH Turkey to a third party investor, Symphony, for USD50 million which was used to partially repay the term loan facilities. It is assumed that the abovementioned exercises occurred on 1 January 2011 and the related finance costs saving will be reflected from 1 January 2011; and



### 12. FINANCIAL INFORMATION (cont'd)

c. adjustments to reflect the funds arising from the Public Issue received on 31 December 2011 and 31 March 2012 respectively and the related listing expenses as if the Public Issue was completed on the respective dates.

In addition, the following key assumptions were made:

The exchange rates between Ringgit Malaysia ("RM") against Singapore Dollar ("S\$") and Turkish Lira ("TL") are assumed to be as follows as of 31 December 2011 and 31 March 2012:

|            | US\$              | S\$              | $\mathbf{TL}$   |
|------------|-------------------|------------------|-----------------|
| 31.12.2011 | US\$1.00 = RM3.06 | S\$1.00 = RM2.44 | TL1.00 = RM1.81 |
| 31.3.2012  | US\$1.00 = RM3.04 | S\$1.00 = RM2.42 | TL1.00 = RM1.71 |



### FINANCIAL INFORMATION (cont'd) 45

### Pro forma adjustments on Pro forma Income Statements S

Pro forma Income Statements for the years ended 31 December 2009, 2010 and 2011 and for the three-month period ended 31 March 2011 and 2012 The following adjustments have been made in arriving at the Pro Forma Income Statements for each of the financial years ended 31 December 2009, 2010 and 2011 and for the three-month periods ended 31 March 2011 and 2012:

|  |                     | Pro forma Adjustments              | lustments               |             |   |
|--|---------------------|------------------------------------|-------------------------|-------------|---|
|  | Historical combined | Parkway Pantai<br>Acquisitions and | Acibadem<br>Holding     | Pro forma   |   |
|  | income              | Disposals                          | Acquisition<br>Note (b) | income      |   |
| Year ended 31 December 2009                                  | RM'000              | RM 000                             | RM 000                  | RM'000      |   |
| Revenue  | 121,081             | 2,542,198                          | 1,282,971               | 3,946,250   |   |
| Other operating income                                       | 2,983               | 87,479                             | 11,659                  | 102,121     |   |
| Inventories and consumables                                  | •                   | (494,672)                          | (225,797)               | (720,469)   |   |
| Purchased and contracted services                            | ι                   | (344,963)                          | (164,251)               | (509,214)   |   |
| Depreciation and impairment losses on property, plant        |                     |                                    |                         |             |   |
| and equipment  | (9,244)             | (156,783)                          | (208,955)               | (374,982)   |   |
| Amortisation and impairment losses on intangible assets      | (34)                | (32,881)                           | (47,266)                | (80,181)    |   |
| Staff costs  | (52,622)            | (817,834)                          | (641,261)               | (1,511,717) |   |
| Operating lease expenses                                     | (573)               | (174,063)                          | (36,931)                | (211,567)   |   |
| Operating expenses   | (22,052)            | (338,487)                          | (70,199)                | (430,738)   |   |
| Finance income   | 959                 | 25,911                             | 10,687                  | 37,254      |   |
| Finance costs  | (3,526)             | (242,718)                          | (157,878)               | (404,122)   |   |
| Gain on remeasurement on investment previously accounted for |                     |                                    |                         |             |   |
| as associates or joint-ventures                              | ι                   | 530,120                            |                         | 530,120     |   |
| Share of profits of associates (net of tax)                  | 59,480              | (1,918)                            | •                       | 57,562      |   |
| Share of profits of joint ventures(net of tax)               | 4,447               | (722)                              | -                       | 3,725       |   |
| Profit before income tax                                     | 100,596             | 580,667                            | (247,221)               | 434,042     |   |
| Income tax expense   | (8,115)             | (60,948)                           | 62,266                  | (6,797)     |   |
| Profit for the year *   *                                    | 92,481              | 519,719                            | (184,955)               | 427,245     |   |
|  |                     |                                    |                         |             | _ |

### FINANCIAL INFORMATION (cont'd) 12.

|   |   | Pro forma Adiustments   | instments  |  |
|---|---|---|--|--|
| Year ended 31 December 2009                       | Historical combined income statement RM'000 | Parkway Pantai<br>Acquisitions and<br>Disposals<br>Note (a)<br>RM*000 | Acibadem<br>Holding<br>Acquisition<br>Note (b)<br>RM'000 | Pro forma<br>income<br>statement<br>RM'000 |
| Profit attributable to:                           |   |   |  |  |
| Owners of the Company                             | 83,201                                      | 512,699   | (132,353)  | 463,547                                    |
| Non-controlling interests                         | 9,280                                       | 7,020   | (52,602)   | (36,302)                                   |
| Profit for the year                               | 92,481                                      | 519,719   | (184,955)  | 427,245                                    |
| Earnings per share to owners of the Company (sen) |   |   |  |  |
| - Basic   | 1.51  |   |  | 5.76                                       |
| - Diluted   | 1.51  |   |  | 5.75                                       |

# Notes to the pro forma adjustments to combined income statement for the year ended 31 December 2009

- Adjustments to reflect the financial results pertaining to: (a)
- the Parkway Pantai Acquisitions and Disposals. Accordingly, a gain on re-measurement of previously held equity interest of approximately RM530 million arising from the acquisition of Parkway and Pantai Irama and related acquisition costs of RM51 million are assumed to have been recognised on 1 January 2009;
- additional finance costs and related costs relating to the borrowings obtained by the Group to finance the acquisition of Parkway and Pantai Irama and restructuring of certain loan facilities to repay the existing loan facilities as if these exercises occurred on 1 January 2009; and
- purchase price allocation for Parkway and Pantai Irama is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.



# (b) Adjustments to reflect the financial results pertaining to:

- the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009;
- additional finance costs relating to borrowings obtained by the Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and
- purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.



## 12. FINANCIAL INFORMATION (cont'd)

Company No.: 901914-V

|                       | Pro forma income<br>statement<br>RM'000                               | 4,506,735<br>70,590<br>(809,322)<br>(558,620)  | (370,272)<br>(84,068)<br>(1,725,308)<br>(230,559)<br>(435,795)<br>37,685<br>(344,176)<br>-<br>52,196<br>8,776<br>117,862<br>(76,407)<br>41,455  | 78,717<br>(37,262)<br>41,455  |
|-----------------------|---|--|---|---|
| ıdjustments           | Acibadem Holding<br>Acquisition<br>Note (b)<br>RM'000                 | 1,632,273<br>12,832<br>(248,630)<br>(216,273)  | (45,835)<br>(788,789)<br>(788,789)<br>(49,237)<br>(43,333)<br>11,132<br>(206,168)<br>-<br>-<br>(165,458)<br>3,047<br>(162,411)  | (98,620)<br>(63,791)<br>(162,411)   |
| Pro forma Adjustments | Parkway Pantai<br>Acquisitions and<br>Disposals<br>Note (a)<br>RM'000 | 1,660,377<br>35,946<br>(369,494)<br>(126,196)  | (89,492)<br>6,065<br>(564,079)<br>(108,808)<br>(166,844)<br>20,077<br>(53,897)<br>(53,897)<br>(18,598)<br>(25,263)<br>(25,263)<br>(330,326)<br>(40,562)   | (377,087)<br>6,199<br>(370,888)   |
|                       | Historical<br>combined income<br>statement<br>RM'000                  | 1,214,085<br>21,812<br>(191,198)<br>(216,151)  | (57,350)<br>(44,298)<br>(372,440)<br>(72,514)<br>(225,618)<br>6,476<br>(84,111)<br>530,120<br>70,794<br>34,039<br>613,646<br>(38,892)<br>574,754  | 554,424<br>20,330<br>574,754  |
|                       | Year ended 31 December 2010   | Revenue Other operating income Inventories and consumables Purchased and contracted services | property, plant and equipment Amortisation and impairment losses on intangible assets Staff costs Operating lease expenses Operating expenses Finance income Finance costs Gain on remeasurement on investment previously accounted for as associates or joint ventures Share of profits of joint ventures (net of tax) Profit before income tax Income tax expense | Profit attributable to:  Owners of the Company  Non-controlling interests  Profit for the year  Stamped |

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|   | Historical                   | Parkway Pantai                      | ;   | Pro forma income |
|---|------------------------------|-------------------------------------|---|------------------|
|   | combined income<br>statement | Acquisitions and Disposals Note (a) | Acibadem Holding<br>Acquisition<br>Note (b) | statement        |
| Year ended 31 December 2010                       | RM'000                       | RM'000                              | RM'000                                      | RM'000           |
| Earnings per share to owners of the Company (sen) |                              |                                     |   |                  |
| Basic   | 10.08                        |                                     |   | 0.98             |
| Diluted   | 10.08                        |                                     |   | 86.0             |

# Notes to the pro forma adjustments to combined income statement for the year ended 31 December 2010

- (a) Adjustments to reflect the financial results pertaining to:
  - the Parkway Pantai Acquisitions and Disposals;
- additional finance costs relating to borrowings obtained by the Group to finance the acquisition of Parkway and Pantai Irama and restructuring of certain loan facilities to repay the existing loan facilities as if these exercises occurred on 1 January 2009; and
- purchase price allocation for Parkway and Pantai Irama is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised from 1 January
- (b) Adjustments to reflect the financial results pertaining to:
- the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009;
- Additional finance costs relating to borrowings obtained by the Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and
- Purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.



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| forma income<br>statement<br>RM'000   | 5,190,764<br>176,885<br>(1,025,237)<br>(580,358)<br>(369,297)<br>(72,268)<br>(1,988,251)<br>(258,252)<br>(421,539)<br>58,339<br>(584,827)<br>79,937<br>13,909<br>219,805<br>(87,760)<br>132,045   | 245,655<br>(113,610)                               | 132,045 FP MG       | 3.05 Stamped For Houses only Purposes only 3.05                       |
|---|---|--|---------------------|---|
| Acibadem Holding Pro forma income<br>Acquisition statement<br>Note (b)<br>RM'000 RM'000 |   | (159,041)<br>(127,421)                             | (286,462)           |   |
| Parkway Pantai<br>Acquisitions and<br>Disposals<br>Note (a)<br>RM'000                   | (84,247) (131) (131) - 61,288 665 66399 132 2,796 (120) 14,692 23,066 1,324 24,390  | 24,793<br>(403)                                    | 24,390              |   |
| Historical<br>combined<br>income<br>statement<br>RM'000                                 | 3,328,849<br>159,768<br>(680,242)<br>(398,590)<br>(165,751)<br>(1,073,066)<br>(186,605)<br>(456,162)<br>28,907<br>(106,420)<br>79,937<br>13,909<br>489,545<br>(95,428)  | 379,903<br>14,214                                  | 394,117             | 6.91  |
| Year ended 31 December 2011   | Revenue Other operating income Inventories and consumables Purchased and contracted services Depreciation and impairment losses on property, plant and equipment Amortisation and impairment losses on intangible assets Staff costs Operating lease expenses Finance income Finance costs Share of profits of associates (net of tax) Share of profits of joint ventures(net of tax) Profit before income tax Income tax expense Profit for the year | Owners of the Company<br>Non-controlling interests | Profit for the year | Earnings per share to owners of the Company (sen)<br>Basic<br>Diluted |

# Notes to the pro forma adjustments to combined income statement for the year ended 31 December 2011

- Adjustments to exclude the 3-month financial results of Pantai Support Services Sdn. Bhd. ('PSS') which was disposed of in March 2011, as if PSS was not part of the Group since 1 January 2009. (a)
- (b) Adjustments to reflect the financial results pertaining to:
- the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009;
- additional finance costs relating to borrowings obtained by the Group to finance the acquisition of Acibadem Holding as if these exercises occurred in 1 January 2009; and
- purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.



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|   | Historical                   | Pro forma Adjustments<br>Parkway Pantai  | Adjustments  | ,                             |                              |
|---|------------------------------|--|--|-------------------------------|------------------------------|
|   | combined income<br>statement | Acquisitions and Disposals Note (a)  | Acibadem Holding Pro forma income<br>Acquisition statement<br>Note (b) | Pro forma income<br>statement |                              |
| Period ended 31 March 2011                      | RM'000                       | RM'000   | RM'000   | RM'000                        |                              |
| Revenue   | 859,927                      | (84,246)   | 497,966  | 1,273,647                     |                              |
| Other operating income                          | 48,864                       | (131)  | 7,762  | 56,495                        |                              |
| Inventories and consumables                     | (189,019)                    | ,  | (45,459)   | (234,478)                     |                              |
| Purchased and contracted services               | (113,860)                    | 61,288   | (76,255)   | (128,827)                     |                              |
| Depreciation and impairment losses on           |                              |  |  |                               |                              |
| property, plant and equipment                   | (38,348)                     | 999  | (53,241)   | (90,924)                      |                              |
| Amortisation and impairment losses on           |                              |  |  |                               |                              |
| intangible assets                               | (29,911)                     | 21,592   | (10,388)   | (18,707)                      |                              |
| Staff costs                                     | (266,890)                    | 6,399  | (232,450)  | (492,941)                     |                              |
| Operating lease expenses                        | (44,650)                     | 132  | (15,251)   | (59,769)                      |                              |
| Operating expenses                              | (90,327)                     | 2,225  | (10,543)   | (98,645)                      |                              |
| Finance income                                  | 10,232                       | (120)  | 5,957  | 16,069                        |                              |
| Finance costs                                   | (28,638)                     | 952  | (37,476)   | (65,162)                      |                              |
| Share of profits of associates (net of tax)     | 12,160                       | •  | •  | 12,160                        |                              |
| Share of profits of joint ventures (net of tax) | 2,742                        | •  | •  | 2,742                         | ı                            |
| Profit before income tax                        | 132,282                      | 8,756  | 30,622   | 171,660                       |                              |
| Income tax expense                              | (26,737)                     | 1,324  | (12,060)   | (37,473)                      |                              |
| Profit for the period                           | 105,545                      | 10,080   | 18,562   | 134,187                       |                              |
| Profit attributable to:                         |                              |  |  |                               |                              |
| Owners of the Company                           | 101,875                      | 10,483   | 5,763  | 118,121                       |                              |
| Non-controlling interests                       | 3,670                        | (403)  | 12,799   | 16,066                        | ı                            |
| Profit for the period                           | 105,545                      | 10,080   | 18,562   | 134,187                       | OW d                         |
| Earnings per share to owners of the Company     |                              |  |  | *                             | Stamped For A Identification |
| Basic   | 1.85                         |  |  | 1.47                          | Purposes only                |
| Diluted   | C8.1                         | ATT TO THE TAXABLE PARTY OF TAXABLE PARTY OF TAXAB |  | /+,•1                         | 25                           |

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|                       |   |                          |           |                        |                             |                                   |                                       |                               |                                       |                   |             |                          |                    |                |               |   |  |                          |                    |                       |                         |                     |                           | OMAT                  | Stamped For Identification *                      | Purposes only | ALING JE  |
|-----------------------|---|--------------------------|-----------|------------------------|-----------------------------|-----------------------------------|---------------------------------------|-------------------------------|---------------------------------------|-------------------|-------------|--------------------------|--------------------|----------------|---------------|---|--|--------------------------|--------------------|-----------------------|-------------------------|---------------------|---------------------------|-----------------------|---|---------------|---|
|                       | Pro forma income<br>statement               | RM'000                   | 1,476,374 | 21,484                 | (282,966)                   | (146,358)                         |                                       | (966'68)                      |                                       | (17,820)          | (545,287)   | (65,706)                 | (139,357)          | 122,804        | (76,866)      | 14,472                                      | 3,407  | 274,185                  | (57,751)           | 216,434               | 161 501                 | 51.030              | 01,730                    | 216,434               |   | 2.04          | 2.04  |
| Pro forma Adjustments | Acibadem Holding<br>Acquisition<br>Note (a) | RM'000                   | 200,182   | 2,529                  | (30,634)                    | (15,176)                          |                                       | (15,629)                      |                                       | (3,170)           | (84,943)    | (5,853)                  | (5,557)            | 67,394         | (29,462)      | •   | •  | 79,681                   | (15,548)           | 64,133                | 322.04                  | 40,003              | 23,400                    | 64,133                |   |               | ADMAINTER AND AND AND AND AND AND AND AND AND AND |
|                       | Historical<br>combined income<br>statement  | RM'000                   | 1,276,192 | 18,955                 | (252,332)                   | (131,182)                         |                                       | (74,367)                      |                                       | (14,650)          | (460,344)   | (59,853)                 | (133,800)          | 55,410         | (47,404)      | 14,472                                      | 3,407  | 194,504                  | (42,203)           | 152,301               | 10000                   | 123,039             | 70,407                    | 152,301               |   | 2.00          | 1.99  |
|                       |   | Year ended 31 March 2012 | Revenue   | Other operating income | Inventories and consumables | Purchased and contracted services | Depreciation and impairment losses on | property, plant and equipment | Amortisation and impairment losses on | intangible assets | Staff costs | Operating lease expenses | Operating expenses | Finance income | Finance costs | Share of profits of associates (net of tax) | Share of profits of joint ventures(net of tax) | Profit before income tax | Income tax expense | Profit for the period | Profit attributable to: | When so une company | Non-controlling interests | Profit for the period | Earnings per share to owners of the Company (sen) | Basic         | Diluted   |

Adjustments to exclude the 3-month financial results of Pantai Support Services Sdn. Bhd. ('PSS') which was disposed of in March 2011, as if PSS was not part of the Group since 1 January 2009. (a)

Notes to the pro forma adjustments to combined income statements for the period ended 31 March 2011 and 2012

- (b) Adjustments to reflect the financial results pertaining to:
- the Acibadem Holding Acquisition (including APlus and Acibadem Proje). Related expenditure totalling RM41 million incurred in relation to the Acibadem Holding Acquisition has been assumed to be recognised on 1 January 2009;
- additional finance costs relating to borrowings obtained by the Group to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2009; and
- purchase price allocation is assumed to be completed on 1 January 2009 and the related depreciation and amortisation expenses of property, plant and equipment and intangible assets are recognised on 1 January 2009.



### 12. FINANCIAL INFORMATION (cont'd)

### Pro forma adjustments on Pro forma Statements of Financial Position

### Pro forma Statements of Financial Position as at 31 December 2011 and 31 March 2012

The following adjustments have been made in arriving at the Pro Forma Statements of Financial Position as at 31 December 2011 and 31 March 2012:

| 21.0   | Historical combined balance sheet | Pro forma<br>adjustment<br>Acibadem<br>Holding<br>Acquisition<br>Note (a) | Total after<br>Aeibadem<br>Holding<br>Acquisition<br>RM'000 | Pro forma adjustment  Public Issue Note (b) RM'000 | Pro forma<br>balance<br>sheet<br>RM'000 |
|--|-----------------------------------|---|---|--|---|
| 31 December 2011                             | RM'000                            | RM'000  | KW1 UUU   | KW17000  | KIM, 000                                |
| Non-current assets                           |                                   |   |   |  |   |
| Property, plant and equipment                | 4,726,753                         | 1,317,425   | 6,044,178   | _  | 6,044,178                               |
| Intangible assets                            | 1,618,598                         | 1,373,468   | 2,992,066   | -  | 2,992,066                               |
| Goodwill on consolidation                    | 6,487,070                         | 2,075,089   | 8,562,159   | -  | 8,562,159                               |
| Interest in associates                       | 862,273                           | -   | 862,273   | -  | 862,273                                 |
| Interest in joint ventures                   | 28,009                            | -   | 28,009  | _  | 28,009                                  |
| Other financial assets                       | 529,881                           | 38,613  | 568,494   | -  | 568,494                                 |
| Deferred tax assets                          | 24,279                            | 46,430  | 70,709  | -  | 70,709                                  |
|  | 14,276,863                        | 4,851,025   | 19,127,888  |  | 19,127,888                              |
|  |                                   |   |   |  |   |
| Current assets                               |                                   |   |   |  |   |
| Assets classified as held for sale           | 1,463                             | -   | 1,463   | -  | 1,463                                   |
| Development property                         | 1,121,195                         | -   | 1,121,195   | -  | 1,121,195                               |
| Inventories                                  | 78,784                            | 39,125  | 117,909   | -  | 117,909                                 |
| Trade and other receivables                  | 518,496                           | 295,664   | 814,160   | -  | 814,160                                 |
| Tax recoverable                              | 20,422                            | 9,457   | 29,879  | ~  | 29,879                                  |
| Other financial assets                       | 27,066                            | 12,571  | 39,637  | -  | 39,637                                  |
| Cash and cash equivalents                    | 1,310,803                         | 177,773   | 1,488,576   | 279,642  | 1,768,218                               |
|  | 3,078,229                         | 534,590   | 3,612,819   | 279,642  | 3,892,461                               |
| Total assets                                 | 17,355,092                        | 5,385,615   | 22,740,707  | 279,642  | 23,020,349                              |
| Equity attributable to owners of the Company |                                   |   |   |  |   |
| Share capital                                | 5,500,000                         | 753,294   | 6,253,294   | 1,800,000  | 8,053,294                               |
| Share premium                                | 3,885,803                         | 892,705   | 4,778,508   | 3,197,157  | 7,975,665                               |
| Reserves                                     | 476,024                           | (145,667)   | 330,357   | (54,753)   | 275,604                                 |
| TCSCI VOS                                    | 9,861,827                         | 1,500,332   | 11,362,159  | 4,942,404  | 16,304,563                              |
| Non-controlling interests                    | 246,618                           | 345,450   | 592,068   | -,,,,,,,,,,  | 592,068                                 |
| Total equity                                 | 10,108,445                        | 1,845,782   | 11,954,227  | 4,942,404  | 16,896,631                              |
| Total equity                                 | 10,100,443                        | 1,045,762   | 11,754,227  | 7,772,707  | 10,070,031                              |
| Non-current liabilities                      |                                   |   |   |  |   |
| Bank borrowings                              | 4,991,264                         | 2,468,774   | 7,460,038   | (4,662,762)  | 2,797,276                               |
| Employee benefits                            | 15,544                            | 5,568   | 21,112  | -  | 21,112                                  |
| Other payables PMG                           | 8,580                             | 83,136  | 91,716  | -  | 91,716                                  |
| Deferred tax liabilities                     | 446,127                           | 338,630   | 784,757   | -  | 784,757                                 |
| * Identification Purposes only               |                                   |   |   |  | 28                                      |

### 12. FINANCIAL INFORMATION (cont'd)

| 31 December 2011             | Historical<br>combined<br>balance<br>sheet<br>RM'000 | Pro forma<br>adjustment  Acibadent  Holding  Acquisition  Note (a)  RM'000 | Total after<br>Acibadem<br>Holding<br>Acquisition<br>RM'000 | Pro forma<br>adjustment  Public Issue<br>Note (b)<br>RM'000 | Pro forma<br>balance<br>sheet<br>RM'000 |
|------------------------------|--|--|---|---|---|
| Current liabilities          |  |  |   |   |   |
| Bank overdrafts              | 584  | -  | 584   | -   | 584                                     |
| Trade and other payables     | 1,576,158  | 443,049  | 2,019,207   | -   | 2,019,207                               |
| Bank borrowings              | 46,500   | 199,519  | 246,019   | -   | 246,019                                 |
| Derivative liabilities       | 1,252  | -  | 1,252   | -   | 1,252                                   |
| Employee benefits            | 41,935   | -  | 41,935  | -   | 41,935                                  |
| Tax payable                  | 118,703  | 1,157  | 119,860   | -   | 119,860                                 |
| • •                          | 1,785,132  | 643,725  | 2,428,857   | -   | 2,428,857                               |
|                              |  |  |   |   |   |
| Total liabilities            | 7,246,647  | 3,539,833  | 10,786,480  | (4,662,762)   | 6,123,718                               |
| Total equity and liabilities | 17,355,092   | 5,385,615  | 22,740,707  | 279,642   | 23,020,349                              |

### Notes to the pro forma adjustments to combined balance sheet as at 31 December 2011

- (a) Adjustments to reflect the financial position pertaining to:
  - the Acibadem Holding Acquisition (including APlus and Acibadem Proje);
  - additional borrowings obtained to finance the acquisition of Acibadem Holding as if this exercise occurred on 31 December 2011; and

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- purchase price allocation is assumed to be completed on 31 December 2011.
- (b) Being adjustments to effect the Public Issue and utilisation of proceeds which is assumed to occur on 31 December 2011.
- (c) Public Issue proceeds will be utilised as follows:

|  | KM1000          |
|--|-----------------|
| Repayment of bank borrowings                   | 4,662,762       |
| Working capital and general corporate purposes | 279,642         |
| Estimated listing expenses                     | <u>18</u> 7,596 |
|  | 5,130,000       |



### 12. FINANCIAL INFORMATION (cont'd)

|  | TT:  | Pro forma<br>adjustment                                  | TT 1 . 64                                       | Pro forma<br>adjustment               |   |
|--|--|--|---|---------------------------------------|---|
| 31 March 2012                                | Historical<br>combined<br>balance<br>sheet<br>RM'000 | Acibadem<br>Holding<br>Acquisition<br>Note (a)<br>RM'000 | Total after Acibadem Holding Acquisition RM'000 | Public<br>Issue<br>Note (b)<br>RM'000 | Pro forma<br>balance<br>sheet<br>RM'000 |
| Non-current assets                           |  |  |   |                                       |   |
| Property, plant and equipment                | 6,290,970  | 9,639  | 6,300,609                                       | _                                     | 6,300,609                               |
| Intangible assets                            | 3,032,753  | 6,001  | 3,038,754                                       | _                                     | 3,038,754                               |
| Goodwill on consolidation                    | 8,553,089  | (53,625)   | 8,499,464                                       | _                                     | 8,499,464                               |
| Interest in associates                       | 864,238  |  | 864,238   | _                                     | 864,238                                 |
| Interest in joint ventures                   | 31,302   | _  | 31,302  | _                                     | 31,302                                  |
| Other financial assets                       | 591,542  | -  | 591,542   | _                                     | 591,542                                 |
| Other receivables                            | 42,313   | -  | 42,313  | _                                     | 42,313                                  |
| Deferred tax assets                          | 57,682   | _  | 57,682  |                                       | 57,682                                  |
| Deterred tax assets                          | 19,463,889   | (37,985)   | 19,425,904                                      |                                       | 19,425,904                              |
|  | 17,405,007   | (57,705)   | 19,423,504                                      |                                       | 19,423,904                              |
| Current assets                               |  |  |   |                                       |   |
| Assets classified as held for                |  |  |   |                                       |   |
| sale   | 1,463  | _  | 1,463   |                                       | 1,463                                   |
| Development property                         | 1,160,548  | _  | 1,160,548                                       | _                                     | 1,160,548                               |
| Inventories                                  | 120,936  | _  | 120,936   | _                                     | 120,936                                 |
| Trade and other receivables                  | 854,194  | _  | 854,194   |                                       | 854,194                                 |
| Tax recoverable                              | 26,092   | _  | 26,092  | -                                     | 26,092                                  |
| Other financial assets                       | 26,967   | _  | 26,967  | -                                     | 26,967                                  |
| Derivative assets                            | 3,007  | -  | 3,007   | -                                     | 3,007                                   |
|  | ,  | (210 964)  | ,   | 270.642                               | ,                                       |
| Cash and cash equivalents                    | 1,599,558  | (218,864)  | 1,380,694                                       | 279,642                               | 1,660,336                               |
|  | 3,792,765  | (218,864)  | 3,573,901                                       | 279,642                               | 3,853,543                               |
| Total assets                                 | 23,256,654   | (256,849)  | 22,999,805                                      | 279,642                               | 23,279,447                              |
| Equity attributable to owners of the Company |  |  |   |                                       |   |
| Share capital                                | 6,195,442  | 57,852   | 6,253,294                                       | 1,800,000                             | 8,053,294                               |
| Share premium                                | 4,678,425  | 100,083  | 4,778,508                                       | 3,197,157                             | 7,975,665                               |
| Reserves                                     | 666,069  | (195,643)  | 470,426   | (54,753)                              | 415,673                                 |
|  | 11,539,936   | (37,708)   | 11,502,228                                      | 4,942,404                             | 16,444,632                              |
| Non-controlling interests                    | 836,157  | (222,019)  | 614,138   | -                                     | 614,138                                 |
| Total equity                                 | 12,376,093   | (259,727)  | 12,116,366                                      | 4,942,404                             | 17,058,770                              |
|  |  |  |   |                                       |   |
| Non-current liabilities                      |  |  |   |                                       |   |
| Bank borrowings                              | 7,361,564  | _  | 7,361,564                                       | (4,662,762)                           | 2,698,802                               |
| Employee benefits                            | 19,085   | _  | 19,085  | -                                     | 19,085                                  |
| Other payables                               | 77,081   | _  | 77,081  | -                                     | 77,081                                  |
| Deferred tax liabilities                     | 801,248  | 2,878  | 804,126   | _                                     | 804,126                                 |
|  | 8,258,978  | 2,878  | 8,261,856                                       | (4,662,762)                           | 3,599,094                               |
|  | 5,255,776  |  | 0,201,000                                       | (1,002,102)                           | = 5,577,074                             |

### 12. FINANCIAL INFORMATION (cont'd)

|                              | Historical                             | Pro forma<br>adjustment                                  | Total after                         | Pro forma<br>adjustment               |   |
|------------------------------|--|--|-------------------------------------|---------------------------------------|---|
| 31 March 2012                | combined<br>balance<br>sheet<br>RM'000 | Acibadem<br>Holding<br>Acquisition<br>Note (a)<br>RM'000 | Acibadem Holding Acquisition RM'000 | Public<br>Issue<br>Note (b)<br>RM'000 | Pro forma<br>balance<br>sheet<br>RM'000 |
| Current liabilities          |  |  |                                     |                                       |   |
| Bank overdrafts              | 9,433                                  | -  | 9,433                               | -                                     | 9,433                                   |
| Trade and other payables     | 2,168,497                              | -  | 2,168,497                           | -                                     | 2,168,497                               |
| Bank borrowings              | 268,047                                | -  | 268,047                             | -                                     | 268,047                                 |
| Derivative liabilities       | 6,369                                  | -  | 6,369                               | -                                     | 6,369                                   |
| Employee benefits            | 20,865                                 | -  | 20,865                              | -                                     | 20,865                                  |
| Tax payable                  | 148,372                                | -  | 148,372                             | -                                     | 148,372                                 |
|                              | 2,621,583                              | -  | 2,621,583                           | -                                     | 2,621,583                               |
|                              |  |  |                                     |                                       |   |
| Total liabilities            | 10,880,561                             | 2,878  | 10,883,439                          | (4,662,762)                           | 6,220,677                               |
| Total equity and liabilities | 23,256,654                             | (256,849)  | 22,999,805                          | 279,642                               | 23,279,447                              |

### Notes to the pro forma adjustments to combined balance sheet as at 31 March 2012

- (a) Adjustments to reflect the financial position pertaining to:
  - the Acibadem Holding Acquisition (including APlus and Acibadem Proje);
  - additional borrowings obtained to finance the acquisition of Acibadem Holding as if this exercise occurred on 31 March 2012.
  - purchase price allocation is assumed to be completed on 31 March 2012.
- (b) Being adjustments to effect the Public Issue and utilisation of proceeds which is assumed to occur on 31 March 2012.
- (c) Public Issue proceeds will be utilised as follows:

| Repayment of bank borrowings                   | 4,662,762 |
|--|-----------|
| Working capital and general corporate purposes | 279,642   |
| Estimated listing expenses                     | 187,596   |
|  | 5,130,000 |



RM'000

### 12. FINANCIAL INFORMATION (cont'd)

### Pro forma adjustments on Pro forma Statements of Cash Flows

### Pro forma Statements of Cash Flows for the year ended 31 December 2011 and for the three-month period ended 31 March 2012

The following adjustments have been made in arriving at the Pro Forma Statements of Cash Flows for the year ended 31 December 2011 and for the three-month period ended 31 March 2012:

|                                       |  | Pro forma<br>adjustment                                  |   | Pro forma<br>adjustmeut               |   |
|---------------------------------------|--|--|---|---------------------------------------|---|
| 31 December 2011                      | Historical<br>combined<br>statement of<br>cash flows<br>RM'000 | Acibadem<br>Holding<br>Acquisition<br>Note (a)<br>RM'000 | Total after<br>Acibadem<br>Holding<br>Acquisition<br>RM'000 | Public<br>Issue<br>Note (b)<br>RM'000 | Pro forma<br>statement of<br>cash flows<br>RM'000 |
| Cash flows from operating activities  |  |  |   |                                       |   |
| Profit before tax                     | 489,545  | (327,288)  | 162,257   | -                                     | 162,257   |
| Adjustments for:                      |  |  |   |                                       |   |
| Exchange differences                  | (42,169)   | -  | (42,169)  | -                                     | (42,169)  |
| Dividend income                       | (2,883)  | -  | (2,883)   | -                                     | (2,883)   |
| Finance income                        | (28,907)   | (29,552)   | (58,459)  | -                                     | (58,459)  |
| Finance costs                         | 106,420  | 493,099  | 599,519   | -                                     | 599,519   |
| Depreciation and impairment losses on |  |  |   |                                       |   |
| property, plant and equipment         | 165,751  | 204,211  | 369,962   | _                                     | 369,962   |
| Amortisation and impairment losses on |  | -  |   |                                       |   |
| intangible assets                     | 54,989   | 38,871   | 93,860  | -                                     | 93,860  |
| Loss/(Gain) on disposal of property,  |  |  |   |                                       |   |
| plant and equipment                   | 264  | (475)  | (211)   | -                                     | (211)   |
| Write off of property, plant and      |  | , ,  | , ,   |                                       | , ,   |
| equipment                             | 19,445   | -  | 19,445  | -                                     | 19,445  |
| Allowance made for impairment loss on |  |  | ,   |                                       | ,   |
| trade and other receivables           | 17,066   | 5,035  | 22,101  |                                       | 22,101  |
| Allowance made for impairment loss on | ,  | ,  | ,   |                                       |   |
| amounts due from associates           | 2,959  | -  | 2,959   | _                                     | 2,959   |
| Impairment loss on other financial    | -,, ,  |  | _,,,,,  |                                       | -,  |
| assets                                | 2,372  | -  | 2,372   | _                                     | 2,372   |
| Equity settled share-based payment    | _,5  |  | 2,5 7 2   |                                       | 2,5 / 2   |
| transactions                          | 15,074   | -  | 15,074  | _                                     | 15,074  |
| Share of profits of associates        | (79,937)   | _  | (79,937)  | _                                     | (79,937)  |
| Share of profits of joint ventures    | (13,909)   | _  | (13,909)  | _                                     | (13,909)  |
| Operating profit before changes in    | (12,505)   |  | (13,507)  |                                       | (13,5 0)  |
| working capital                       | 706,080  | 383,901  | 1,089,981   | _                                     | 1,089,981   |
| Changes in working capital:           | 700,000  | 303,701  | 1,000,001   |                                       | 1,005,501   |
| Development property                  | (181,359)  | _  | (181,359)   | _                                     | (181,359)   |
| Inventories                           | (3,150)  | (5,935)  | (9,085)   | _                                     | (9,085)   |
| Trade and other receivables           | (94,225)   | (86,695)   | (180,920)   | _                                     | (180,920)   |
| Trade and other payables              | 569,717  | 187,759  | 757,476   | _                                     | 757,476   |
| Cash generated from operations        | 997,063  | 479,030  | 1,476,093   |                                       | 1,476,093   |
|                                       | (109,952)  | (10,109)   | (120,061)   | -                                     | (120,061)   |
| - W ( ) ( )                           | (103,334)  | (10,109)   | (120,001)   |                                       | (120,001)   |
| Net cash generated from operating     | QQ7 111  | 168 021  | 1 356 022   |                                       | 1,356,032   |
| activities For * Identification *     | 887,111  | 468,921  | 1,356,032   |                                       | 1,330,032   |
| Purposes only                         |  |  |   |                                       | 32  |

### 12. FINANCIAL INFORMATION (cont'd)

|   | Historical                                       | Pro forma<br>adjustment<br>Acibadem | Total after                         | Pro forma<br>adjustmeut               |   |
|---|--|-------------------------------------|-------------------------------------|---------------------------------------|---|
| 31 December 2011                            | combined<br>statement of<br>cash flows<br>RM'000 | Holding                             | Acibadem Holding Acquisition RM'000 | Public<br>Issue<br>Note (b)<br>RM'000 | Pro forma<br>statement of<br>cash flows<br>RM'000 |
| Cash flows from investing activities        |  |                                     |                                     |                                       |   |
| Dividends received                          | 55,512   | -                                   | 55,512                              | -                                     | 55,512  |
| Interest received                           | 15,497   | 2,185                               | 17,682                              | -                                     | 17,682  |
| Acquisition of subsidiaries, net of cash    |  |                                     |                                     |                                       |   |
| acquired                                    | -  | (840,606)                           | (840,606)                           | -                                     | (840,606)   |
| Net cash outflow from disposal of           |  |                                     |                                     |                                       |   |
| subsidiaries                                | (136,797)  | -                                   | (136,797)                           | -                                     | (136,797)   |
| Acquisition of additional interest in joint |  |                                     |                                     |                                       |   |
| ventures                                    | (139)  | -                                   | (139)                               | -                                     | (139)   |
| Proceeds from disposal of property,         |  |                                     |                                     |                                       |   |
| plant and equipment                         | 3,512  | 25,344                              | 28,856                              | -                                     | 28,856  |
| Proceeds from disposal of assets held       |  |                                     |                                     |                                       |   |
| for sale                                    | 8,006  | -                                   | 8,006                               | -                                     | 8,006   |
| Purchase of property, plant and             |  |                                     |                                     |                                       |   |
| equipment                                   | (714,506)  | (159,362)                           | (873,868)                           | -                                     | (873,868)   |
| Payment for development cost of             |  |                                     |                                     |                                       |   |
| intangible assets                           | (1,516)  | (9,177)                             | (10,693)                            | -                                     | (10,693)  |
| Purchase of quoted investments              | (503,139)  | -                                   | (503,139)                           | -                                     | (503, 139)  |
| Net repayment by associates                 | 4,944  | _                                   | 4,944                               | -                                     | 4,944   |
| Net advances to joint ventures              | (17,093)   | -                                   | (17,093)                            | -                                     | (17,093)  |
| Net cash used in investing activities       | (1,285,719)                                      | (981,616)                           | (2,267,335)                         | -                                     | (2,267,335)                                       |
|   |  |                                     |                                     |                                       |   |
| Cash flows from financing activities        |  |                                     |                                     |                                       |   |
| Proceeds from issuance of shares            | 1,978,000  | 157,935                             | 2,135,935                           | 5,130,000                             | 7,265,935   |
| Proceeds from bank loans                    | 78,275   | 1,217,490                           | 1,295,765                           | -                                     | 1,295,765   |
| Repayment of bank loans                     | (1,907,628)                                      | (327,524)                           |                                     | (4,662,762)                           | (6,897,914)                                       |
| Repayment of finance lease obligations      | -  | 3,789                               | 3,789                               | -                                     | 3,789   |
| Advances from ultimate holding              |  |                                     |                                     |                                       |   |
| company and related companies               | 485,284  | -                                   | 485,284                             | -                                     | 485,284   |
| Advances from non-controlling               |  |                                     |                                     |                                       |   |
| shareholder of a subsidiary                 | -  | 5,807                               | 5,807                               | -                                     | 5,807   |
| Acquisition of non-controlling interests    | (4,252)  | (300,587)                           | (304,839)                           | -                                     | (304,839)   |
| Additional payment for prior year           |  |                                     |                                     |                                       |   |
| acquisition of non-controlling interests    | (15,361)   | -                                   | (15,361)                            | -                                     | (15,361)  |
| Interest paid                               | (170,099)  | (108,211)                           | (278,310)                           | -                                     | (278,310)   |
| Dividend paid to non-controlling            |  |                                     |                                     |                                       |   |
| interests                                   | (3,017)  | -                                   | (3,017)                             | -                                     | (3,017)   |
| Dividends paid                              | -  | (2,131)                             | (2,131)                             | -                                     | (2,131)   |
| Acceptance fees for share options           | 370  | -                                   | 370                                 | -                                     | 370   |
| Listing expenses paid                       | -  | -                                   | -                                   | (187,596)                             | (187,596)   |
| Change in pledged deposits                  | (17,927)   | (25,579)                            | (43,506)                            |                                       | (43,506)  |
| Net cash generated from financing           |  |                                     |                                     |                                       |   |
| activities KPMG                             | 423,645  | 620,989                             | 1,044,634                           | 279,642                               | 1,324,276   |
|   |  |                                     |                                     |                                       |   |

### 12. FINANCIAL INFORMATION (cont'd)

|   | Historical                                       | Pro forma<br>adjustment<br>Acibadem | Total after                                  | Pro forma<br>adjustment               |   |
|---|--|-------------------------------------|--|---------------------------------------|---|
| 31 December 2011                        | combined<br>statement of<br>cash flows<br>RM'000 | Holding                             | Acibadem<br>Holding<br>Acquisition<br>RM'000 | Public<br>Issue<br>Note (b)<br>RM'000 | Pro forma<br>statement of<br>cash flows<br>RM'000 |
| Net increase in cash and cash           |  |                                     |  |                                       |   |
| equivalents                             | 25,037   | 108,294                             | 133,331                                      | 279,642                               | 412,973   |
| Cash and cash equivalents at 1 January  | 1,158,109  | -                                   | 1,158,109                                    | -                                     | 1,158,109   |
| Effect of exchange rate fluctuations on |  |                                     |  |                                       |   |
| cash held                               | 68,339   | _                                   | 68,339                                       | -                                     | 68,339  |
| Cash and cash equivalents at 31         |  |                                     |  |                                       |   |
| December                                | 1,251,485  | 108,294                             | 1,359,779                                    | 279,642                               | 1,639,421   |

### Notes to the pro forma adjustments to combined statement of cash flows for the year ended 31 December 2011

- (a) Adjustments to reflect the cash flows pertaining to:
  - the Acibadem Holding Acquisition (including APlus and Acibadem Proje); and
  - Additional borrowings obtained to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2011.
- (b) Being adjustments to effect the Public Issue and utilisation of proceeds and listing expenses which is assumed to occur on 31 December 2011.
- (c) Public Issue proceeds will be utilised as follows:

|  | RM'000    |
|--|-----------|
| Repayment of bank borrowings                   | 4,662,762 |
| Working capital and general corporate purposes | 279,642   |
| Estimated listing expenses                     | 187,596   |
|  | 5,130,000 |



### 12. FINANCIAL INFORMATION (cont'd)

|   | Historical<br>combined<br>statement of<br>cash flows | Acibadem<br>Holding<br>Acquisition<br>Note (a) | Total after<br>Acibadem<br>Holding<br>Acquisition | Public Issue<br>Note (b) | Pro forma<br>statement of<br>cash flows |
|---|--|--|---|--------------------------|---|
| 31 March 2012   | RM'000   | RM'000   | RM'000  | RM'000                   | RM'000                                  |
| Cash flows from operating                                 |  |  |   |                          |   |
| activities  |  |  |   |                          |   |
| Profit before tax   | 194,504  | 111,129  | 305,633   | -                        | 305,633                                 |
| Adjustments for:  |  |  |   |                          |   |
| Exchange differences                                      | (4,716)  | (103,025)                                      | (107,741)   | -                        | (107,741)                               |
| Finance income  | (55,410)   | (191)  | (55,601)  | -                        | (55,601)                                |
| Finance cost  | 47,404   | 15,546   | 62,950  | -                        | 62,950                                  |
| Depreciation and impairment losses on property, plant and |  |  |   |                          |   |
| equipment   | 74,367   | 16,437   | 90,804  | _                        | 90,804                                  |
| Amortisation and impairment                               | 74,507   | 10,457   | 70,004  | _                        | 70,804                                  |
| losses on intangible assets                               | 14,650   | 2,993  | 17,643  | _                        | 17,643                                  |
| Gain on disposal of property,                             | 14,030   | 2,773  | 17,043  |                          | 17,043                                  |
| plant and equipment                                       | 246  | (310)  | (64)  | _                        | (64)                                    |
| Write off of property, plant and                          | 240  | (310)  | (04)  |                          | (04)                                    |
| equipment   | 135  | _  | 135   | -                        | 135                                     |
| Allowance made/(reversed) for                             |  |  |   |                          |   |
| impairment loss on trade and                              |  |  |   |                          |   |
| other receivables   | 12,901   | (1,192)  | 11,709  | -                        | 11,709                                  |
| Fair value loss on contingent                             |  |  |   |                          |   |
| consideration payable                                     | 10,772   | -  | 10,772  | -                        | 10,772                                  |
| Equity settled share-based                                |  |  |   |                          |   |
| payment transactions                                      | 4,949  | -  | 4,949   | -                        | 4,949                                   |
| Write off of intangibles                                  | 17   | -  | 17  | -                        | 17                                      |
| Share of profits of associates                            | (14,472)   | -  | (14,472)  | -                        | (14,472)                                |
| Share of profits of joint ventures                        | (3,407)  | -  | (3,407)   | _                        | (3,407)                                 |
| Operating profit before changes                           | 1  |  | <u></u>   |                          |   |
| in working capital  | 281,940  | 41,387   | 323,327   | -                        | 323,327                                 |
| Changes in working capital:                               |  |  |   |                          |   |
| Development property                                      | (36,205)   | -  | (36,205)  | -                        | (36,205)                                |
| Inventories   | (4,196)  | 27   | (4,169)   | -                        | (4,169)                                 |
| Trade and other receivables                               | (15,937)   | (25,398)                                       | (41,335)  | -                        | (41,335)                                |
| Trade and other payables                                  | 187,853  | (120,694)                                      | 67,159  | _                        | 67,159                                  |
| Intercompany balances                                     |  | (14,303)                                       | (14,303)  |                          | (14,303)                                |
| Cash generated from/(used in)                             |  |  |   |                          |   |
| operations  | 413,455  | (118,981)                                      | 294,474   | -                        | 294,474                                 |
| Income taxes paid   | (19,368)   |  | (19,368)  |                          | (19,368)                                |
| Net cash generated from/ (used                            |  |  |   |                          |   |
| in) operating activities                                  | 394,087  | (118,981)                                      | 275,106   |                          | 275,106                                 |



### 12. FINANCIAL INFORMATION (cont'd)

|  | Historical<br>combined<br>statement of<br>cash flows | Acibadem<br>Holding<br>Acquisition<br>Note (a) | Total after<br>Acibadem<br>Holding<br>Acquisition | Public Issue<br>Note (b) | Pro forma<br>statement of<br>cash flows |
|--|--|--|---|--------------------------|---|
| 31 March 2012  | RM'000   | RM'000   | RM'000  | RM'000                   | RM'000                                  |
| Cash flows from investing activities   |  |  |   |                          |   |
| Dividends received   | 13,529   | -  | 13,529  | -                        | 13,529                                  |
| Interest received  | 9,832  | 191  | 10,023  | -                        | 10,023                                  |
| Acquisition of subsidiaries, net of  | •  |  |   |                          |   |
| cash acquired  | (842,932)  | 832,634  | (10,298)  | -                        | (10,298)                                |
| Proceeds from disposal of  |  |  |   |                          |   |
| property, plant and equipment  | 154  | 5,705  | 5,859   | -                        | 5,859                                   |
| Purchase of property, plant and  |  |  |   |                          |   |
| equipment  | (241,540)  | 174  | (241,366)   | -                        | (241,366)                               |
| Payment for development cost of  |  |  |   |                          |   |
| intangible assets  | (1,145)  | -  | (1,145)   | -                        | (1,145)                                 |
| Net repayment by associates  | (7)  | -  | (7)   | -                        | (7)                                     |
| Net advances to joint ventures   | (797)  |  | (797)   |                          | (797)                                   |
| Net cash (used in)/generated   |  |  |   |                          |   |
| from investing activities  | (1,062,906)  | 838,704  | (224,202)   |                          | (224,202)                               |
| Cash flows from financing activities Proceed from issuance of shares                       |  | _  | _   | 5,130,000                | 5,130,000                               |
| Proceeds from bank loans   | 1,159,132  | (996,248)                                      | 162,884   | 3,130,000                | 162,884                                 |
| Repayment of bank loans  | (273,452)  | 124,783  | (148,669)   | (4,662,762)              | -                                       |
| Repayment to ultimate holding company and related companies Acquisition of non-controlling | (24,781)   | -  | (24,781)  | -                        | (24,781)                                |
| interests  | (11,264)   | 11,009   | (255)   | -                        | (255)                                   |
| Dilution of interest in subsidiaries   | 152,373  | (152,373)                                      | -   | _                        | ` _                                     |
| Interest paid  | (29,276)   | (15,546)                                       | (44,822)  | -                        | (44,822)                                |
| Listing expenses paid  | -  | -  | -   | (187,596)                | (187,596)                               |
| Change in pledged deposits   | (61,786)   | 42,239   | (19,547)  | -                        | (19,547)                                |
| Net cash generated from/ (used   |  |  |   |                          |   |
| in) financing activities   | 910,946  | (986,136)                                      | (75,190)  | 279,642                  | 204,452                                 |
| Net increase/(decrease) in cash and cash equivalents                                       | 242,127  | (266,413)                                      | (24,286)  | 279,642                  | 255,356                                 |
| Cash and cash equivalents at 1 January Effect of exchange rate                             | 1,251,485  | 5,415  | 1,256,900   | -                        | 1,256,900                               |
| fluctuations on cash held  | (24,007)   | 1,155  | (22,852)  |                          | (22,852)                                |
| Cash and cash equivalents at 31<br>December  | 1,469,605  | (259,843)                                      | 1,209,762   | 279,642                  | 1,489,404                               |



RM'000

### 12. FINANCIAL INFORMATION (cont'd)

### Notes to the pro forma adjustments to combined statement of cash flows for the period ended 31 March 2012

- (a) Adjustments to reflect the cash flows pertaining to:
  - the Acibadem Holding Acquisition (including APlus and Acibadem Proje); and
  - Additional borrowings obtained to finance the acquisition of Acibadem Holding as if these exercises occurred on 1 January 2011.
- (b) Being adjustments to effect the Public Issue and utilisation of proceeds which is assumed to occur on 31 March 2012.
- (c) Public Issue proceeds will be utilised as follows:

|  | 14.7 000  |
|--|-----------|
| Repayment of bank borrowings                   | 4,662,762 |
| Working capital and general corporate purposes | 279,642   |
| Estimated listing expenses                     | 187,596   |
| · ·  | 5,130,000 |

### 8. Movement of share capital

|   | No. of           | ıber 2011 | 31 March 2012<br>No. of |           |  |
|---|------------------|-----------|-------------------------|-----------|--|
|   | shares<br>('000) | RM'000    | shares<br>('000)        | RM'000    |  |
| Historical share capital at the beginning of the year/period                                  | 5,500,000        | 5,500,000 | 5,500,000               | 5,500,000 |  |
| Issue of new shares - Effect of Acibadem Holding acquisition                                  | -                | -         | 695,442                 | 695,442   |  |
| Historical share capital at year/period end   | 5,500,000        | 5,500,000 | 6,195,442               | 6,195,442 |  |
| To be issued and fully paid-up pursuant to the conversion of Symphony's options to IHH shares | 57,852           | 57,852    | 57,852                  | 57,852    |  |
| To be issued and fully paid-up to satisfy Acibadem Holding acquisition                        | 695,442          | 695,442   | -                       | -         |  |
| To be issued and fully paid-up pursuant to the Public Issue                                   | 1,800,000        | 1,800,000 | 1,800,000               | 1,800,000 |  |
| Pro forma share capital at year/period end  | 8,053,294        | 8,053,294 | 8,053,294               | 8,053,294 |  |
| To be issued and fully paid-up pursuant to the surrender of LTIP units which are              |                  |           |                         |           |  |
| granted and vested  | 3,786            | 3,786     | 3,786                   | 3,786     |  |
| Pro forma enlarged share capital upon Listing   | 8,057,080        | 8,057,080 | 8,057,080               | 8,057,080 |  |

### 12. FINANCIAL INFORMATION (cont'd)

### 9. Movement of share premium

|  | RM'000                 |
|--|------------------------|
| Balance as at 31 December 2011   | 3,885,803              |
| Effect of Acibadem Holding acquisition   | 892,705                |
| <ul> <li>Effect of Public Issue</li> <li>Issuance of 1,800,000 new ordinary shares at the premium of RM1.85 per ordinary shares</li> <li>Estimated listing expenses set-off against share premium</li> </ul> | 3,330,000<br>(132,843) |
|  | 7,975,665              |



### 12. FINANCIAL INFORMATION (cont'd)

### 12.17 Dividend policy

As our Company is a holding company, our income, and therefore our ability to pay dividends, is dependent upon the dividends that we receive from our subsidiaries.

The payment of dividends by our subsidiaries will depend upon their operating results, financial condition, capital expenditure plans, applicable loan covenants, where applicable, available reserves of our subsidiaries and any other relevant factors. The actual dividend that our Board may recommend or declare in respect of any particular financial year or period will be subject to the factors outlined below as well as any other factors deemed relevant by our Board. In considering the level of dividend payments, if any, upon recommendation by our Board, our Company intends to take into account various factors including:

- (a) the level of our cash, gearing, debt profile and retained earnings;
- (b) our expected financial performance; and
- (c) our projected levels of capital expenditure and other investment plans.

Considering the current financial position of our Company, our Board intends to adopt a progressive dividend policy, subject to the factors stated above and in the absence of any circumstances which may affect or restrict our ability to pay dividends.

Please refer to Section 5.3(v) of this Prospectus on Risk related to our Global Offering— We cannot assure you that we will declare and distribute any amount of dividends in the future.

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ACCOUNTANTS' REPORT

13,

(Prepared for inclusion in this Prospectus)



S First Avenue Bandar Utama 47800 Petaling Jaya Selangor Darul Ehsan, Malaysia KPMG (Firm No. AF 0758) Chartered Accountants Level 10 KPMG Tower

www.kpma.com.my +60 (3) 7721 3388 Tolephone Fax Internet

The Board of Directors

IHH Healthcare Berbad

(formerly known as Integrated Fleatthcare Holdings Berhad)

The Gardens South Tower Suite 17-01, Level 17

Mid Valley City

Lingkaran Sycd Putra 59200 Kuala Lumpur

June 2012

Malaysia

Dear Sirs

## Accountants' Report

### Introduction

This report has been compiled by Messrs KPMG, an approved company auditor, for inclusion in Berhad) (bereinafter known as "IHH" or "the Company") in connection with the listing and quotation of the enlarged issued and paid up share eapital of IHH on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities") (primary listing), and the Mainboard of Singapore Exchange Securities Trading Limited ("SGX") (secondary listing) and should not be the Prospectus of IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings relied upon for any other purposes.

### General information તં

### Background 2.1

Prior to the establishment of JHH, Khazanah Nasional Berhad ("Khazanah") held 67.5% equity interest in IMU Health Sdn. Bhd. ("IMU Health"), 23.8% equity interest in Parkway Holdings Limited ("Parkway") and 60% equity interest in Pantai Irama Ventures Sdn. Bhd. ("Pantai rama"). IFHH was incorporated as a private limited company under the Companies Act, 1965 on 21 May 2010. IHH is principally a holding company. The holding and ultimate holding companies of IHH are Khazanah, a eompany incorporated and domiciled in Malaysia, and Ministry of Finance (Incorporated), a body corporate which was incorporated under the Ministry of Finance (Incorporation) Act 1967, respectively Since the establishment of IHII, Khazauah transferred its 67.5% equity interest in IMU Health, 23.8% equity interest in Parkway and 60% equity interest in Pantai Irama, respectively, to IHH. In August 2010, IHH increased its equity interest in Parkway and Pantai Irama to 94.8% and 97.92% respectively with the remaining equity interest acquired in December 2010. In November 2010, IHH increased its equity interest in IMU Health to 100%.

IPMG, a parnototh established under Maldysian aw and a rechted with of IPMC network of independent inner Firms afficied with IEMMC Intonational Cooperative FIRMS tatinational it sewers serve.

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd)

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IHH Healthcare Berhad Accountants' Report

## General information (continued) તં

### Background (continued) 2.1

In March 2011, Parkway Pantai Limited ("Parkway Pantai"), a company incorporated in Singapore, was incorporated and became a wholly owned subsidiary to IHH. Parkway Pantai holds 100% equity interest in Parkway and Pantai Irama.

IHH is principally a holding company, whilst the principal activities of IHH's subsidiaries are disclosed in Note 3 of this Accountants' Report. IHH is domiciled in Malaysia and the address of its principal place of business is as follows:

Mid Valley City, Lingkaran Syed Putra Suite 17-01, Level 17, The Gardens South Tower 59200 Kuala Lumpur

### Share capital 2.7

At the date of incorporation, on 21 May 2010, IHH's authorised share capital was RM100.000 consisting of 100,000 ordinary shares of RM1.00 each. At that date, IHH's issned and paid-up share capital was RM2.00 consisting of 2 ordinary shares of RM1.00 each.

billion ordinary shares of RM1.00 cach on 31 August 2010. On 22 March 2011, IHH increased its authorised share capital from RM9 billion to RM18 billion by creation of 9 billion ordinary Subsequent to the date of incorporation, the authorised share capital of JHH was increased to 9 shares of RM1.00 each. ç The movements of the issued and fully paid-up share capital of IHH since its date incorporation are as follows:

| 2             |
|---------------|
| 2,238,218,071 |
| 544,192,217   |
| 1,067,589,710 |
| 661,000,000   |
| 000'000'686   |
| 695,442,295   |

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IHH Healthcare Berhad Accountants' Report

### 3. Information on subsidiaries (continued)

| Name of subsidiary  | Country of incorporation | Effective interest % | Principal activities |  |
|---|--------------------------|----------------------|----------------------|--|
| INDIRECT SUBSIDIARY (continued)   |                          |                      |                      |  |
| Held through Integrated Healthcare Holdings (Bharat)<br>Limited   |                          |                      |                      |  |
| Integrated (Mauritins) Healthcare Holdings Limited  | Manritius                | 100.0                | Holding company      |  |
| Held through Integrated Healthcare Turkey Yatirimlari<br>Limited  |                          |                      |                      |  |
| Integrated Healthcare Hastaneler Turkey Sdn. Bhd.   | Malaysia                 | 93.7                 | Holding company      |  |
| Held through Parkway Pantai Limited   |                          |                      |                      |  |
| Pantai Irama Ventures Sdn. Blid.  | Malaysia                 | 100.0                | Holding company      |  |
| Parkway HK Holdings Limited<br>(50%-owned by Parkway Pantai Limited with the remaining<br>50% held by Parkway Holdings Ltd) | Hong Kong                | 100.0                | Holding company      |  |
| Parkway Holdings Limited  | Singapore                | 100.0                | Holding company      |  |
| Held through Integrated Healthcare Hastaneler Turkey<br>Sdn. Bbd.   |                          |                      |                      |  |
| Acıbadem Sağlık Yatırımları Holding A.Ş.  | Turkey                   | 56.2                 | Holding company      |  |

Company No.: 901914-V

13. ACCOUNTANTS' REPORT (cont'd)

IIHH Healthcare Berhad Accountants' Report

### 3. Information on subsidiaries

The subsidiaries of IHH as at 31 March 2012 and their principal activities are as follows:

| Name of subsidiary DIRECT SUBSIDIARY                    | Country of incorporation                    | Effective interest % | Principal activities   |
|---|---|----------------------|--|
| Integrated Healthcare Holdings Limited                  | Federal Territory<br>of Labuan,<br>Malaysia | 100.0                | Holding company  |
| IMU Health Sdn. Bhd.                                    | Malaysia                                    | 100.0                | Holding company and provision of management services                 |
| Integrated Healtheare Holdings (Bharat) Limited         | Mauritius                                   | 100.0                | Holding company  |
| Integrated Healtheare Holdings (Cayman Islands) Limited | Cayman Islands                              | 100.0                | Dormant  |
| Integrated Healthcare Turkey Yatirimlari Limited        | Federal Territory<br>of Labuan,<br>Malaysia | 100.0                | Holding company  |
| Integrated Healtheare Capital Sdn. Bhd.                 | Malaysia                                    | 100.0                | Holding company  |
| INDIRECT SUBSIDIARY                                     |   |                      |  |
| Held through Integrated Healthcare Holdings Limited     |   |                      |  |
| Parkway Pantai Limited                                  | Singapore                                   | 100.0                | Holding company  |
| Held through IMU Health Sdn. Bhd.                       |   |                      |  |
| IMU Education Sdn. Bhd.                                 | Malaysia                                    | 100.0                | Management of educational institutions and other centres of learning |
| IMU Healtheare Sdn. Bhd.                                | Malaysia                                    | 100.0                | Dormani  |
|   |   |                      | 2  |

IHH Healthcare Berhad Accountants' Report

### 3. Information on subsidiaries (continued)

| Name of subsidiary INDIRECT SUBSIDIARY (continued)            | Country of incorporation | Effective interest % | Principal activities   |
|---|--------------------------|----------------------|--|
| Held through Acıbadem Poliklinikleri A.Ş.                     |                          |                      |  |
| Konur Sağlık Hizmetleri A.Ş.                                  | Turkey                   | 47.9                 | Provision of outpatient and surgical services  |
| Held through Konur Sağlık Hizmetleri A.Ş.                     |                          |                      |  |
| Gemtıp Özel Sağlık Hizmetleri Sanayi ve Ticaret Ltd. Şti      | Turkey                   | 27.8                 | Provision of outpatient services   |
| Held through PZU Clinical Hospital Acibadem Sistina<br>Skopje |                          |                      |  |
| Specialist Ordination in Occupational Medicine Sistina Skopje | Macedonia                | 25.9                 | Provision of specialist medical services   |
| Clinical Hospital Acıbadem Sistina Skopje                     | Kosovo                   | 26.1                 | Provision of patient administrative assistance   |
| Held through Pantai Irama Ventures Sdn. Bhd.                  |                          |                      |  |
| Pantai Holdings Berhad  | Malaysia                 | 100.0                | Holding company  |
| Held through Pantai Holdings Berhad                           |                          |                      |  |
| Pantai Hospitals Sdn. Bhd.                                    | Malaysia                 | 100.0                | Holding company and provision of management and consultation services to hospitals and medical centres |
| Gleneagles (Malaysia) Sdn. Bhd.                               | Malaysia                 | 100.0                | Holding company  |

Company No.: 901914-V

13. ACCOUNTANTS' REPORT (cont'd)

IHH Healthcare Berhad Accountants' Report

### 3. Information on subsidiaries (continued)

| Name of subsidiary INDURECT SUBSIDIARY (continued)      | Country of incorporation | Effective interest % | Principal activities  |   |
|---|--------------------------|----------------------|---|---|
| Held through Acıbadem Sağlık Yatırımları Holding A.Ş.   |                          |                      | •   | ı |
| Almond Holding A.Ş.                                     | Turkey                   | 56.2                 | Holding company   |   |
| A Plus Hastane ve Oteleilík Hizmetleri A.Ş.             | Turkey                   | 56.2                 | Provision of eatering, laundry and cleaning services for hospitals      |   |
| Acıbadem Proje Yönctimi A.Ş.                            | Turkey                   | 56.2                 | Supervise and manage the construction of healthcare facilities          |   |
| Held through Almond Holding A.Ş.                        |                          |                      |   |   |
| Acıbadcın Saglik Hizmetleri ve Ticaret A.Ş.             | Turkey                   | 51.8                 | Provision of medical, surgical and hospital services                    |   |
| Held through Acıbadem Saglik Hizmetleri ve Ticaret A.Ş. |                          |                      |   |   |
| Acıbadem Poliklinikleri A.Ş.                            | Turkey                   | 51.8                 | Provision of outpatient and surgical services (in certain clinics only) |   |
| Acıbadem Labmed Sağlık Hizmetleri A.Ş.                  | Turkey                   | 25.9                 | Provision of laboratory services  |   |
| International Hospital İstanbul A.Ş.                    | Turkey                   | 46.6                 | Provision of medical, snrgical and hospital services                    |   |
| Acıbadem Mobil Sağlık Hizmetleri A.Ş.                   | Turkey                   | 51.8                 | Provision of emergency, home and ambulatory care services               |   |
| Yeni Sağlık Hizmetleri ve Ticaret A.Ş                   | Turkey                   | 51.8                 | Provision of medical, surgical and hospital services                    |   |
| PZU Clinical Hospital Acıbadem Sistma Skopje            | Macedonia                | 26.1                 | Provision of medical, surgical and hospital services                    |   |
| Acıbadem Sistina Medika! Kompani Doo Skopje             | Macedonia                | 25.9                 | Provide of medical equipment  |   |
|   |                          |                      | 5   |   |

IHII Healthcare Berhad Accountants ' Report

### 3. Information on subsidiaries (continued)

| Name of subsidiary INDIRECT SUBSIDIARY (continued)   | Country of incorporation | Effective interest % | Principal activities                                     | BWGY |
|--|--------------------------|----------------------|--|------|
| Held through Pantai Hospitals Sdn. Bhd. (continue  | ed)                      |                      |  |      |
| Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd.<br>(70%-owned by Pantai Hospitals Sdn. Bhd. with the re<br>30% held by Gleneagles (Malaysia) Sdn. Bhd.) | Malaysia<br>emaining     | 100.0                | Provision of medical, surgical and hospital services     |      |
| Pantai Hospital Manjung Sdn. Bhd.  | Malaysia                 | 100.0                | Dormant  |      |
| Pantai Hospital Johor Sdn. Bhd.  | Malaysia                 | 100.0                | Dormant  |      |
| Pantai Screening Services Sdn. Bhd.  | Malaysia                 | 100.0                | Manager and administrator for health screening services  |      |
| Kuala Lumpur Medical Centre (Asia Pacific) Sdn. Bho  | d. Malaysia              | 51.0                 | Domant   |      |
| P.T. Pantai Healthcare Consulting<br>(50%-owned by Pantai Hospitals Sdn. Bhd. with the re<br>50% held by Pantai Group Resources Sdn. Bhd.)           | Indonesia<br>emaining    | 100.0                | Provision of healthcare consulting services in Indonesia |      |
| Held through Gleneagles (Malaysia) Sdn. Bhd.   |                          |                      |  |      |
| Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd.<br>(70%-owned by Pantai Hospitals Sdn. Bhd. with the re<br>30% held by Gleneagles (Malaysia) Sdn. Bhd.) | Malaysia<br>emaining     | 100.0                | Provision of medical, snrgical and hospital services     |      |
| Palau Pinang Clinic Sdn. Bhd.  | Malaysia                 | 70.0                 | Rendering of hospital services                           |      |
|  |                          |                      |  | 8    |

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### 13. ACCOUNTANTS' REPORT (cont'd)

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### 3. Information on subsidiaries (continued)

| Name of subsidiary INDIRECT SUBSIDIARY (continued) | Country of incorporation | Effective interest % | Principal activities   |
|--|--------------------------|----------------------|--|
| Held through Pantai Holdings Berhad (continued)    |                          |                      | <del>-</del>   |
| Pantai Group Resources Sdn. Bhd.                   | Malaysia                 | 100.0                | Holding company  |
| Pantai Management Resources Sdn. Bhd.              | Malaysia                 | 100.0                | Provision of administration support, training, research and development services |
| Pantai Diagnostics Indonesia Sdn. Bhd.             | Malaysia                 | 100.0                | Holding company  |
| Held through Pantai Hospitals Sdn. Bhd.            |                          |                      |  |
| Pantai Medieal Centre Sdn. Bhd.                    | Malaysia                 | 100.0                | Provision of medical, surgical and hospital services                             |
| Cheras Medical Centre Sdn. Bhd.                    | Malaysia                 | 100.0                | Provision of medical, surgical and hospital services                             |
| Pantai Klang Specialist Medical Centre Sdn. Bhd.   | Malaysia                 | 100.0                | Provision of medical, surgical and hospital services                             |
| Syarikat Tunas Pantai Sdn. Bhd.                    | Malaysia                 | 80.7                 | Provision of inedical, surgical and hospital services                            |
| Paloh Medical Centre Sdn. Bhd.                     | Malaysia                 | 77.8                 | Provision of medical, surgical and hospital services                             |
| Hospital Pantai Ayer Keroh Sdn. Bhd.               | Malaysia                 | 100.0                | Provision of medical, surgical and hospital services                             |
| Hospital Pantai Indah Sdu, Bhd.                    | Malaysia                 | 100.0                | Provision of medical, surgical and hospital services                             |
| Pantai Hospital Sungai Petani Sdn. Bhd.            | Malaysia                 | 100.0                | Provision of medical, surgical and hospital services                             |
|  |                          |                      | 7  |

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### 3. Information on subsidiaries (continued)

| Name of subsidiary INDIRECT SUBSIDIARY (continued)        | Country of incorporation | Effective<br>interest % | Principal activities  |
|---|--------------------------|-------------------------|---|
| Held through Pantai Diagnostics Indonesia Sdn. Bhd.       |                          |                         | _   |
| P.T. Pantai Bethany Care International                    | Indonesia                | 65.0                    | Provision of medical diagnostics laboratory testing and analytical services   |
| Held through Pautai Medical Centre Sdn. Bhd.              |                          |                         |   |
| Angiography Sdn. Bld.                                     | Malaysia                 | 100.0                   | Provision of cardiac catherisation services   |
| Magnetom Imaging Sdn. Bhd.                                | Malaysia                 | 100.0                   | Provision of medical diagnostic services and other related ventures   |
| PMC Radio-Surgery Sdn. Bhd.                               | Malaysia                 | 100.0                   | Provision of radiotherapy services  |
| Pantai-ARC Dialysis Services Sdn. Bhd.                    | Malaysia                 | 51.0                    | Provision of haemodialysis services   |
| Held through Pantai Ayer Keroh Sdn. Bhd.                  |                          |                         |   |
| HPAK Cancer Centre Sdn. Bhd.                              | Malaysia                 | 100.0                   | Provision of medical services for eancer diseases   |
| HPAK Lithotripsy Services Sdn. Bhd.                       | Malaysia                 | 100.0                   | Provision of lithotripter services  |
| Held through Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd. |                          |                         |   |
| Oncology Centre (KL) Sdn. Bhd.                            | Malaysia                 | 100.0                   | Provision of comprehensive professional oncological services inclusive of diagnostic, radiotherapy and chemotherapy treatment |

Company No.: 901914-V

### 13. ACCOUNTANTS' REPORT (cont'd)

IHH Healthcare Berhad Accountants' Report

### 3. Information on subsidiaries (continued)

| or market on substances (continued)   |                          |                      |   |
|---|--------------------------|----------------------|---|
| Name of subsidiary INDIRECT SUBSIDIARY (continued)  | Country of incorporation | Effective interest % | Principal activities  |
| Held through Gleneagles (Malaysia) Sdn. Bhd. (continued)  |                          |                      | _   |
| GEH Management Services (M) Sdn. Bhd.   | Malaysia                 | 100.0                | Provision of advisory, administrative, management and consultancy services to healthcare facilities |
| Held through Pantai Group Resources Sdn. Bhd.   |                          |                      |   |
| Pantai Premier Pathology Sdn. Blid.   | Malaysia                 | 100.0                | Provision of medical laboratory services  |
| Pantai Education Sdn. Bhd.  | Malaysia                 | 100.0                | Provision of educational programs and training courses for healthcare and related fields            |
| Pantai Integrated Rehab Servicos Sdn. Bhd.  | Malaysia                 | 85.0                 | Provision of rehabilitation services  |
| Credit Enterprise Sdn. Bhd.   | Malaysia                 | 100.0                | Dormant   |
| Mount Elizabeth Health Care Services Sdn. Bhd.  | Malaysia                 | 100.0                | Provision of laboratory services to hospital and clinics  |
| Twin Towers Healthcare Sdn. Bhd.  | Malaysia                 | 70.0                 | Holding company and provision of management services to its subsidiary                              |
| P.T. Pantai Healtheare Consulting<br>(50%-owned by Pantai Hospitais Sdn. Bhd. with the remaining<br>50% held by Pantai Group Resources Sdn. Bbd.) | Indonesia                | 100.0                | Provision of healthcare eonsulting services in Indonesia  |

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### 3. Information on subsidiaries (continued)

| Name of subsidiary INDIRECT SUBSIDIARY (continued)   | Country of incorporation | Effective interest % | Principal activities   |
|--|--------------------------|----------------------|--|
| Held through Parkway Holdings Limited (continued)    |                          |                      |  |
| Gleneagles JPMC Sdn. Bhd.                            | Brunei<br>Darussalam     | 75.0                 | Management and operation of a cardiac and cardiothoracic care centre   |
| M & P Investments Pte. Ltd.                          | Singapore                | 100.0                | Holding company  |
| Gleneagles Medical Holdings Limited                  | Singapore                | 100.0                | Holding company  |
| Medi-Rad Associates Ltd.                             | Singapore                | 100.0                | Operation of radiology clinics   |
| Parkway Shenton Pte. Ltd.                            | Singapore                | 100.0                | Holding company and operation of a network of climes and provision of comprehensive medical and surgical advisory services |
| Parkway Laboratory Services Ltd.                     | Singapore                | 100.0                | Provision of comprehensive diagnostic laboratory services  |
| Parkway College of Nnrsing & Allied Health Ptc. Ltd. | Singapore                | 100.0                | Provision of courses in nursing and allied health  |
| iXchange Pte. Ltd.                                   | Singapore                | 100.0                | Agent and administrator for managed care and related services  |
| Shenton Insurance Pte. Ltd.                          | Singapore                | 100.0                | Underwriting of accident and healthcare insurance policies   |
| Parkway Novena Ptc. Ltd.                             | Singapore                | 100.0                | Hospital construction and development  |
| Gleneagies CRC Pte Ltd.                              | Singapore                | 51.0                 | Operation of a clinical research centre  |
| Parkway Irrawaddy Ptc. Ltd.                          | Singapore                | 100.0                | Medical centre construction and development  |
|  |                          |                      | 12   |

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### 13. ACCOUNTANTS' REPORT (cont'd)

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| Name of subsidiary INDIRECT SUBSIDIARY (continued)  | Country of incorporation | Effective interest % | Principal activities  | 1/10/11/2 |
|---|--------------------------|----------------------|---|-----------|
| Held through Mount Elizabeth Health Care Services Sdn. Bho  | d.                       |                      | •   |           |
| Orifolio Options Sdn. Bhd.  | Malaysia                 | 100.0                | Letting of property and general trading   |           |
| Held through Twin Tower Healthcare Sdn. Bhd.  |                          |                      |   |           |
| Twin Towers Medical Centre KLCC Sdn. Bhd.   | Malaysia                 | 70.0                 | Operation of an outpatient and daycare medical centre   |           |
| Held through Parkway Holdings Limited   |                          |                      |   |           |
| Parkway Hospitals Singapore Pte. Ltd.   | Singapore                | 100.0                | Private hospitals ownership and management  |           |
| Parkway Group Healthcare Pte. Ltd.  | Singapore                | 100,0                | Holding company and provision of management and consultancy services                                |           |
| Parkway Trust Management Limited  | Singapore                | 100.0                | Provision of management services to Parkway Life REIT   |           |
| Parkway Investments Pte, Ltd.   | Singapore                | 100.0                | Holding company   |           |
| Parkway Novena Holdings Pte. Ltd.   | Singapore                | 100.0                | Dormant   |           |
| Parkway HK Holdings Limited<br>(50%-owned by Parkway Pantai Limited with the remaining<br>50% held by Parkway Holdings Limited) | Hong Kong                | 100.0                | Holding company   |           |
| Gleneagles Management Services Pte. Ltd.  | Singapore                | 100.0                | Provision of advisory, administrative, management and consultancy services to healthcare facilities |           |

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### 3. Information on subsidiaries (continued)

| Country of incorporation | Effective<br>interest %  | Principal activities   |
|--------------------------|--|--|
| ied)                     |  |  |
| Malaysia                 | 100.0  | Dormant  |
|                          |  |  |
| Singapore                | 100.0  | Dormant  |
| Singapore                | 100.0  | Dormant  |
|                          |  |  |
| Singapore                | 100.0  | Developing and managing turnkey hospital projects and holding company  |
| United Kingdom<br>("UK") | 65.0   | Holding company  |
|                          |  |  |
| UK                       | 65.0   | Under company voluntary arrangement  |
|                          |  |  |
| PRC                      | 70.0   | Provision of medical and healthcare outpatient services  |
| PRC                      | 70.0   | Provision of medical and healthcare outpatient services  |
|                          | incorporation  Malaysia  Singapore Singapore  Singapore  United Kingdom ("UK")  UK | incorporation interest %  ned)  Malaysia 100.0  Singapore 100.0  Singapore 100.0  United Kingdom ("UK")  UK 65.0  PRC 70.0 |

Company No.: 901914-V

### 13. ACCOUNTANTS' REPORT (cont'd)

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| b. morning on substantites (continued                         | ,                                     |                      |   |         |
|---|---------------------------------------|----------------------|---|---------|
| Name of subsidiary  | Country of incorporation              | Effective interest % | Principal activities  | 0/10-00 |
| INDIRECT SUBSIDIARY (continued)                               |                                       |                      |   | Ę       |
| Held through Parkway Hospitals Singapore Ptc. Ltd.            |                                       |                      |   |         |
| Parkway Promotions Pte. Ltd.                                  | Singapore                             | 100.0                | Promoters and organisers of healthcare events                             |         |
| MENA Services Ptc. Ltd.                                       | Singapore                             | 100.0                | Nursing agency  |         |
| Held through Parkway Group Healtheare Pte. Ltd.               |                                       |                      |   |         |
| Parkway Healthteeh Investments Pte. Ltd.                      | Singapore                             | 100.0                | Holding company   |         |
| Mount Elizabeth Healthcare Holdings Ltd.                      | Singapore                             | 100.0                | Dormant   |         |
| Gleneagles International Pte, Ltd.                            | Singapore                             | 100.0                | Holding company   |         |
| Medical Resources International Pte. Ltd.                     | Singapore                             | 100.0                | Holding company   |         |
| Parkway (Shanghai) Hospital Management Ltd.                   | People's<br>Republic China<br>("PRC") | 100.0                | Provision of management and consultancy services to healthcare facilities |         |
| Shanghai Gleneagles International Medical and Surgical Centre | PRC                                   | 70.0                 | Provision of medical and healthcare services                              |         |
| Parkway-Healthcare (Manritius) Ltd.                           | Mauritius                             | 100.0                | Holding company   |         |
| Khubchandani Hospitals Private Limited                        | India                                 | 50.0                 | Private hospital ownership  |         |
| Parkway Education Pte, Ltd.                                   | Singapore                             | 100.0                | Dormant   |         |
|   |                                       |                      |   |         |

IHH Healthcare Berhad Accountants' Report

### 3. Information on subsidiaries (continued)

| Name of subsidiary INDIRECT SUBSIDIARY (continued) | Country of incorporation | Effective<br>interest % | Principal activities  |
|--|--------------------------|-------------------------|---|
| Held through Parkway Investment Ptc. Ltd.          |                          |                         |   |
| Gleneagles Technologies Services Pte. Ltd.         | Singapore                | 100.0                   | To provide consultancy services, perform equipment planning, procurement, testing and commissioning, and manage a healtheare facility |
| Mount Elizabeth Medical Holdings Ltd.              | Singapore                | 100.0                   | Holding company   |
| Gleneagles Medical Centre Ltd.                     | Singapore                | 100.0                   | Dormant   |
| Glencagles Pharmacy Pte. Ltd.                      | Singapore                | 100.0                   | Dormant   |
| Held through Mouth Elizabeth Medical Holdings Ltd. |                          |                         |   |
| East Shore Medical Holdings Pte. Ltd.              | Singapore                | 100.0                   | Domant  |
| Mount Elizabeth Ophthalmic Investments Pte. Ltd.   | Singapore                | 66.5                    | Domant  |
| Held through Parkway HK Holdings Limited           |                          |                         |   |
| Parkway Healthcare (Hong Kong) Limited             | Hong Kong                | 95.0                    | Provision of medical and healthcare outpatient services   |
| Held through Mcdi-Rad Associates Ltd.              |                          |                         |   |
| Radiology Consultants Ptc Ltd.                     | Singapore                | 100.0                   | Radiology consultancy and interpretative services   |
|  |                          |                         | 16  |

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### 13. ACCOUNTANTS' REPORT (cont'd)

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| 5. Thior mation on subsidiaries (continued  | 3. Throt mation on subsidiaries (continued) |                      |  |  |  |
|---|---|----------------------|--|--|--|
| Name of subsidiary INDIRECT SUBSIDIARY (continued)  | Country of incorporation                    | Effective interest % | Principal activities   |  |  |
|   |   |                      |  |  |  |
| Held through Medical Resources International Pte. Ltd. (con   | tinoed)                                     |                      |  |  |  |
| Shanghai Rui Hong Clinic Co. Ltd.   | PRC   | 70.0                 | Provision of medical services and healthcare outpatient services                   |  |  |
| Shanghai Glencagles Hospital Managemeut Co. Ltd.  | PRC   | 100.0                | Provision of hospital management and consultancy services to healthcare facilities |  |  |
| Held through Shanghai Rui Xin Healthcare Co. Ltd.   |   |                      |  |  |  |
| Shanghai Rui Pu Clinic Co. Ltd. (30% held through Shanghai<br>Shu Kang Hospital Investment Mauagement Co. Ltd.) | PRC   | 79.0                 | Provision of medical and healthcare outpatient services                            |  |  |
| Held through Shanghai Rui Hong Chinic Co. Ltd.  |   |                      |  |  |  |
| Shanghai Rui Xiang Clinic Co. Ltd   | PRC   | 70.0                 | Provision of medical and healthcare outpatient services                            |  |  |
| Held through Parkway (Shanghai) Hospital Management Ltd   | 1.  |                      |  |  |  |
| Shanghai Shu Kang Hospital <b>hv</b> estment Management Co., Ltd.   | PRC   | 100 0                | Management of healthcare industry myestment and provision of consulting services   |  |  |
| Held through Shanghai Shu Kang Hospital Investment<br>Management Co., Ltd.                                      |   |                      |  |  |  |
| Chengdu Rui Rong Clinie Co. 1.td.   | PRC   | 100.0                | Provision of medical and healthcare outpatient services                            |  |  |
| Shanghai Rui Pu Clinic Co. Ltd.<br>(70% held through Shangbai Rui Xin Healthcare Co. Ltd.)                      | PRC   | 79.0                 | Provision of medical and healthcare outpatient services                            |  |  |
|   |   |                      |  |  |  |

## Financial statements and auditors

The fmancial year end of IHH and its subsidiaries ("IHH Group" or "the Group") is 31 December.

inember pt for:-

| The financial statements of all companies in the IHH Gronp were andited by KPMG and in firms of KPMG International for all the relevant financial years/periods under review except | onpanies in the IHH Gronp we all the relevant financial years  | ere andited by KPMG and in<br>periods under review except                |
|---|--|--|
| Entity's name   | Financial year/period ended                                    | Auditors   |
| Gleneagles Hospital (Kuala<br>Lumpur) Sdn. Bhd.   | 31 December 2009, and 31 December 2010                         | PricewaterhonseCoopers<br>Kuala Lumpur, Malaysia                         |
| Oncology Centre (KL) Sdn.<br>Bhd.   | 31 December 2009, and 31 December 2010                         | BDO Binder<br>Kuala Lumpur, Malaysia                                     |
| P.T Pantai Bethany Care<br>International  | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Drs. J. Tanzil & Rekan<br>Indonesia                                      |
| Fomema Sdn. Bhd. ^  | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Deloitte KassimChan<br>Petaling Jaya, Malaysia                           |
| Pantai Hospital Sungai Petani<br>Sdn. Bhd.  | 31 December 2009, and 31 December 2010                         | Poh & Co.<br>Kuala Lumpur, Malaysia                                      |
| Pulan Pinang Clinic Sdn.<br>Bhd.  | 31 December 2009, and 31 December 2010                         | PricewaterhouseCoopcrs<br>Pulau Pinang, Malaysia                         |
| IMU Health Sdn. Bhd.#   | 31 December 2009, and 31 December 2010                         | Ernst & Young Malaysia<br>Kuala Lumpur, Malaysia                         |
| IMU Education Sdn. Bhd.   | 31 December 2009, and 31 December 2010                         | Ernst & Young Malaysia<br>Kuala Lumpur, Malaysia                         |
| IMU Healthcare Sdn. Bhd.  | 31 December 2009, and 31 December 2010                         | Ernst & Young Malaysia<br>Kuala Lumpur, Malaysia                         |
| Integrated Healtheare<br>Holdings Limited#  | 31 December 2009, and<br>31 December 2010                      | Ernst & Young Malaysia<br>Federal Territory of Labus<br>Malaysia         |
| Gleneagies CRC Pty. Ltd.  | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Jim Lim & Co. Pty. Ltd<br>Australia                                      |
| Gloneagles CRC (China) Pte.<br>Ltd.   | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Beijing Yongtuo Certified<br>Public Accountants Co. L.<br>Beijing, China |
| Parkway (Shanghai) Hospital<br>Management Ltd.  | 31 December 2009   | Shu Lun Pan Certified Pul<br>Aceountants Co., Ltd<br>Shanghai, China     |

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ACCOUNTANTS' REPORT (cont'd) 13.

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| 5. Information on substituting (continued)                 |                          |                      | ~_  |
|--|--------------------------|----------------------|---|
| Name of subsidiary INDIRECT SUBSIDIARY (continued)         | Country of incorporation | Effective interest % | Principal activities  |
| Held through Parkway Shenton Pte. Ltd.                     |                          |                      |   |
| Nippon Medical Care Pte, Ltd.                              | Singapore                | 70.0                 | Operation of clinics  |
| Shenton Family Medical Clinic Ptc. Ltd.                    | Singapore                | 100.0                | Provision and establishment of and carrying on the business of clinics. |
| Parkway Shenton International Holdings Pte. Ltd.           | Singapore                | 100.0                | Holding company   |
| Held through Parkway Shenton International Holdings Pte. L | itd.                     |                      |   |
| Parkway Shenton Vietnam Limited                            | Vietnam                  | 100.0                | Dormant   |
| Held through Gleneagles CRC Pte Ltd                        |                          |                      |   |
| Gleneagles Clinical Research International Pte. Ltd.       | Singapore                | 51.0                 | Operation of a clinical research centre                                 |
| Gleneagles CRC (Thailand) Company Limited                  | Thailand                 | 51.0                 | Conduct global and local clinic trials                                  |
| Gleneagles CRC (China) Ptc. Ltd.                           | PRC                      | 51.0                 | Conduct global and local clinie trials                                  |
| Gleneagles CRC Pty. Ltd.                                   | Australia                | 51.0                 | Conduct global and local clinie trials                                  |
|  |                          |                      |   |

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# Financial statements and auditors (continued)

| Entity's name   | Financial year/period  | Auditors   |
|---|--|--|
| Shanghai Gloneagles<br>International Medical and<br>Surgieal Conter | 31 December 2009   | Shu Lun Pan Certified Public<br>Aecountants Co., Ltd<br>Shanghai, China              |
| Shanghai Rui Hong Clinic<br>Co. Ltd                                 | 31 December 2009   | Shu Lun Pan Certified Public<br>Accountants Co Ltd<br>Shanghai. China                |
| Shaughai Rui Pu Outpatient<br>Department Co. Ltd                    | 31 December 2009   | Shu Lun Pan Certified Public<br>Accountants Co., Ltd<br>Shanghai, China              |
| Shangbai Rui Xiaug<br>Outpaticnt Department Co.<br>Ltd              | 31 December 2009   | Shu Lun Pan Certified Public<br>Aecountants Co., Ltd<br>Shanghai, China              |
| Shanghai Rui Xin<br>International Healthcarc Co.<br>Ltd             | 31 December 2009   | BDO China Shu Lun Pan<br>Certified Public Accountants<br>Co., Ltd<br>Shanghai, China |
| Shanghai Xin Rui<br>International Healthcare Co.<br>Ltd             | 31 December 2009   | Shu Lun Pan Certified Public<br>Accountants Co., Ltd<br>China                        |
| Khuhehandani Hospitals<br>Private Limited                           | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | P.K Bhagwagar & Co.<br>Mumbai, India   |
| Parkway-Healthcare<br>(Maoritius) Ltd#                              | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Nexia Baker & Arenson<br>Port Louis, Mauritius                                       |
| Gleneagles CRC (Thailand)<br>Co., Ltd                               | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | GSP Auditing Office<br>Bangkok, Thailand   |
| Cavendish Clinic Ljmited*©  | 31 December 2009   | H H Borke & Company<br>Limited<br>London, United Kingdom                             |
| Gleneagles Hospital (UK)<br>Limited#                                | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | H H Burke & Company<br>Limited<br>London, United Kingdom                             |

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### ACCOUNTANTS' REPORT (cont'd) 13

# Financial statements and auditors (continued)

| Entity's name                                   | Financial year/period ended                                    | Auditors   |
|---|--|--|
| The Heart Hospital Limited                      | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | H H Burke & Company<br>Limited<br>London, United Kingdom |
| The Heart Hospital Propertics<br>Limited**      | 31 December 2009   | H H Burke & Company<br>Limited<br>London, United Kingdom |
| Twin Towers Healthcare Sdn.<br>Bhd.^^           | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Azman, Wong, Salleh & Co.<br>Kuala Lumpur, Malaysia      |
| Twin Towers Medical Centre<br>KLCC Sdn, Bhd.^^  | 31 December 2009,<br>31 December 2010, and<br>31 December 2011 | Messrs. F.W.Wong & Co.<br>Kuala Lumpur. Malaysia         |
| * Down and company for the second and an entire |  |  |

- Dormant company for the year under review
- Holding company
- Struck off during the year 2010 Struck off during the year 2011
  - Disposed during the year 2011
    - Acquired in year 2012

The auditors' reports of all audited financial statements for the relevant financial years/periods under review were not subject to any modification or qualification.

## Basis of preparation of financial information vi

The historical financial information presented in this report has been prepared from the following sources:

- the audited combined financial statements of IHH Group, which comprise the eombined statements of financial position as at 31 December 2009, 31 December 2010, 31 December 2011, and 31 March 2012 and the combined statements of comprehensive income, changes in equity and cash flows for the financial years ended 31 December 2009, 31 December 2010, 31 December 2011, and for the financial period ended 31 March 2012 which we have audited and on which we expressed an audit opinion and reported to the directors of the Company that these combined financial statements give a true and fair view of the the financial years ended 31 December 2009, 31 December 2010, 31 December 2011, and for the financial period ended 31 March 2012 in accordance with Malaysian Financial Reporting Standards ("MFRSs") and International Financial Reporting Standards combined financial position as of 31 December 2009, 31 December 2010, 31 December 2011, and 31 March 2012 and of the combined financial performances and cash flows for
- the unaudited combined financial statements of IHH Group for the three months ended 31 March 2011.  $\equiv$

The audited combined financial statements are the responsibility of the Directors of IHH. The combined financial statements have been prepared solely for the purpose of the listing of the shares of IHH on the Main Market of Bursa Securities and the Main Board of SGX and for no other purpose.

IHH Healthcare Berhad Accountants' Report



### SECTION A-1 – HISTORICAL FINANCIAL INFORMATION OF IHH GROUP FOR THE THREE YEARS ENDED 31 **DECEMBER 2009, 2010 AND 2011**

No audited combined financial statements have been prepared in respect of any period subsequent to 31 March 2012. The historical financial information of IIII Gronp for the three years ended 31 December 2009. 2010 and 2011 is set out in Section A-1 of this report. The historical financial information of IHD Group for the financial period ended 31 March 2012 is set out in Section A-2 of this report.

### Dividends

5.1

The Company has not paid or declared any dividend since its incorporation on 21 May 2010

## Acquisition of subsidiary

6.

Saglık Yatırımları Holding A.S. ("Acibadem Holding"), a company incorporated in Turkey. The acquisition of Acibadem Holding, the Company through Acibadem Holding (its 60% equityowned subsidiary) acquired 100% equity interest in Aplus Hastane Otelcilik Hizmetleri Anonim Sirketi("Aplns") and Acıbadem Proje Yönetimi Anonim Şirketi ("Acıbadem Proje"). Upon On 24 January 2012, IHH Group completed its acquisition of 60% equity interest in Acıbadeın acquisition was paid through the issnance of new ordinary shares of IHH (refer to Note 2.2 above) and in cash, through new loan drawdown. Concurrently, on the same date, upon the completion of listing, the Company plans to utilise part of the listing proceeds to repay in full the acquisitionelated loans. a result of aforementioned, pursuant to the requirements of the Malaysian Securities Commission's Prospectus Guidelines in respect of an mitial public offering, Acibadem Holding's consolidated statements of financial position and consolidated statements of comprehensive income, changes in equity and eash flows for the past three years ended 31 December 2009, 2010 and 2011, and for the financial period ended 31 March 2012, as included in Section B of this 999

ACCOUNTANTS' REPORT (cont'd)

Company No.: 901914-V

The audited combined financial statements have been carved out from the consolidated financial statements of Khazanah and its subsidiaries ("Khazanah Group") in which the consolidated Reporting Standards ("FRSs"). Where appropriate, adjustments have been made to the audited combined financial statements to comply with MFRSs and IFRSs and to specifically present only

Basis of preparation of financial information (continued)

financial statements of Khazanah Gronp have been prepared in accordance with Financial

the combined financial position, results of operations and cash flows of Healthcare Gronp of

Khazanah.

### ACCOUNTANTS' REPORT (cont'd) 13,

### BUNGS

A-1 Historical Financial Information of IHH Group

## Combined statements of financial position as at 31 December 2009, 2010 and 2011

|                                    | Note | 1.1.2009<br>RM'000 | 31.12.2009<br>RM'000 | 31.12.2010<br>RM'000            | 31.12.2011<br>RM'000 |  |
|------------------------------------|------|--------------------|----------------------|---------------------------------|----------------------|--|
| Non-current assets                 |      |                    |                      |                                 |                      |  |
| Property, plant and equipment      | 'n   | 149,819            | 155.816              | 4,136,786                       | 4,726,753            |  |
| Intangible assets                  | 4    | 887                | 1,038                | 1,768,611                       | 1,618,598            |  |
| Goodwill on consolidation          | 4    | 106,621            | 106,621              | 6,321,413                       | 6,487,070            |  |
| Interest in associates             | 5    | 2,109,821          | 2,193,304            | 820,471                         | 862,273              |  |
| Interest in joint ventures         | 9    | •                  | 4,517                | 5,642                           | 28,009               |  |
| Other financial assets             | 7    | •                  | •                    | 35,249                          | 529,881              |  |
| Deferred tax assets                | ∞    | ,                  | 1                    | 28,308                          | 24,279               |  |
| Total non-current assets           | ' '  | 2,367,148          | 2,461,296            | 13,116,480                      | 14,276,863           |  |
|                                    |      |                    |                      |                                 |                      |  |
| Current assets                     |      |                    |                      |                                 |                      |  |
| Assets classified as held for sale | 6    | 1                  | 1                    | 7,840                           | 1,463                |  |
| Development property               | 01   | ,                  | 1                    | 939,870                         | 1,121,195            |  |
| Inventories                        | 1    | ,                  | 1                    | 74,968                          | 78,784               |  |
| Trade and other receivables        | 12   | 5,968              | 4,389                | 482,834                         | 518,496              |  |
| Tax recoverable                    |      | 2,241              | 1,993                | 12,095                          | 20,422               |  |
| Other financial assets             | 7    | 18,449             | •                    | •                               | 27.066               |  |
| Cash and cash equivalents          | 15   | 18,443             | 42,843               | 1,209,465                       | 1,310,803            |  |
| Total current assets               |      | 45,101             | 49,225               | 2,727,072                       | 3,078,229            |  |
| Total assets                       | ,    | 2,412,249          | 2,510,521            | 2,510,521 15,843,552 17,355,092 | 17,355,092           |  |
|                                    |      |                    |                      |                                 |                      |  |

16 Equity and reserves attributable to owners of the company Non-controlling interests Total equity Equity

259,546 246,618 3,195,940 10,108,445 2,313,343 2,936,394 9,861,827 9,190 259,546 246,618 2,322,533 2,217,502 5,415 2,222,917

ACCOUNTANTS' REPORT (cont'd) 13.

### KPMG

A-1 Historical Financial Information of IMH Group (continued)

## as at 31 December 2009, 2010 and 2011 (continued) Combined statements of financial position

|                               | Note | 1.1.2009<br>RM'000 | 31.12.2009<br>RM'000 | 31.12.2010<br>RM'000                      | 31.12.2011<br>RM'000 |
|-------------------------------|------|--------------------|----------------------|---|----------------------|
| Non-current liabilities       |      |                    |                      |   |                      |
| Bank borrowings               | 17   | 101,749            | 97,525               | 6,535,608                                 | 4,991,264            |
| Employee benefits             | 18   |                    |                      | 25,142                                    | 15,544               |
| Other payables                |      | 463                | 881                  | 22,102                                    | 8,580                |
| Deferred tax liabilities      | 8    | 16,409             | 17,506               | 456,749                                   | 446,127              |
| Derivative liabilities        | 17   | '                  | •                    | 15,820                                    |                      |
| Total nou-current liabilities |      | 118,621            | 115,912              | 7,055,421                                 | 5,461,515            |
| Current liabilities           |      |                    |                      |   |                      |
| Bank overdrafts               | 17   | •                  | •                    | 10,549                                    | 584                  |
| Trade and other payables      | 19   | 65,383             | 54,379               | 5,257,408                                 | 1,576,158            |
| Bank borrowings               | 17   | 3,880              | 14,224               | 164,971                                   | 46.500               |
| Derivative liabilities        | 17   | 1                  | •                    | 6,041                                     | 1,252                |
| Employee benefits             | 18   | •                  | 943                  | 42,485                                    | 41,935               |
| Tax payable                   |      | 1,448              | 2,530                | 110,737                                   | 118,703              |
| Total eurreut liabilities     |      | 70,711             | 72,076               | 5,592,191                                 | 1,785,132            |
| Total Habilities              | ,    | 189,332            | 187,988              | 187,988 12,647,612 7,246,647              | 7,246,647            |
| Total equity and liabilities  | ·    | 2,412,249          | 2,510,521            | 2,412,249 2,510,521 15,843,552 17,355,092 | 17,355,092           |

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## 13. ACCOUNTANTS' REPORT (cont'd)

### CDINGS

A-1 Historical Financial Information of IHH Group (continued)

# Combined statements of comprehensive income for the years ended 31 December 2009, 2010 and 2011

|   | \ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \ | 6000           |                |  |
|---|---|----------------|----------------|--|
|   | Note                                    | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM1'000  |
| Revenue   | 1,0                                     | 101 001        | 1 214 005      | 2 220 040  |
| aniiologi                                       | 77                                      | 121,001        | 1,214,003      | 2,220,044  |
| Other operating income                          |   | 2,983          | 21,812         | 159,768  |
| Inventories and consumables                     |   |                | (191,198)      | (680,242)  |
| Purchased and contracted services               |   | ٠              | (216.151)      | (398,590)  |
| Depreciation and impairment losses on           |   |                | (1)            | (a cata ca)  |
| property, plant and equipment                   | 3                                       | (9,244)        | (57,350)       | (57,350) (165,751)   |
| Amortisation and impairment losses on           |   |                |                |  |
| intangible assets                               | 4                                       | (34)           | (44,298)       | (54,989)   |
| Staff costs                                     |   | (52,622)       | (372,440)      | (372,440) (1,073,066)  |
| Operating lease expenses                        |   | (573)          | (72,514)       | (186,605)  |
| Operating expenses                              |   | (22,052)       | (225,618)      | (456,162)  |
| Finance income                                  |   | 959            | 6,476          | 28,907   |
| Finance costs                                   |   | (3.526)        | (84,111)       | (106,420)  |
| Gain on remeasurement of investments            |   |                |                | ,  |
| previonsly aecounted for as                     |   |                |                |  |
| associates and joint ventures                   | 31                                      | ,              | 530,120        | t  |
| Share of profits of associates (net of tax)     |   | 59,480         | 70,794         | 79,937   |
| Sharc of profits of joint ventures (net of tax) |   | 4,447          | 34,039         | 13,909   |
| Profit hefore income tax                        | 22                                      | 100,596        | 613,646        | 489,545  |
| Income tax expense                              | 23                                      | (8,115)        | (38,892)       | (95,428)   |
| Profit for the year                             |   | 92,481         | 574,754        | 394,117  |
|   |   |                |                | THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER, THE OW |

| A-1 Historical Financial Information of LEH Group (continued)  Combined statements of comprehensive income for the years ended 31 December 2009, 2010 and 2011 | H Group<br>prehe<br>ber 2 | nsive in       | d)<br>icome<br>10 and 2 | 011            |
|--|---------------------------|----------------|-------------------------|----------------|
| (continued)  |                           |                |                         |                |
|  | Note                      | 2009<br>RM'000 | 2010<br>RM'000          | 2011<br>RM'000 |
| Other comprehensive income, net of tax<br>Foreign currency translation differences for   |                           |                |                         |                |
| foreign operations   |                           | ,              | (54,566)                | 88,910         |
| Net change in fair value of available-for-sale financial assets  |                           | ì              | t                       | 22,641         |
| Cumulative changes in fair value of cash flow hedges transferred to profit or loss   |                           | i              | 15,935                  |                |

| (54,566) 88,910   | - 22,641         | 15,935   | (21,502) (108)  | (60,133) 111,443  | 514,621 505,560                         | 554,424 379,903<br>20,330 14,214                                 | 574,754 394,117     | 486,515 501,434<br>28,106 4,126   | 514,621 505,560                         | 10.08 6.91<br>10.08 6.90                              |
|---|------------------|--|---|---|---|--|---------------------|---|---|---|
| ,   | ı                | 1  | 17,796  | 17,796  | 110,277                                 | 83,201<br>9,280  | 92,481              |   | 110,277                                 | 1.51<br>1.51  |
| Foreign currency translation differences for foreign operations | financial assets | Cumulative changes in fair value of cash flow hedges transferred to profit or loss | Share of other comprehensive income/(expense) of associates | Total other comprehensive income/(expense) for the year | Total comprehensive income for the year | Attributable to: Owners of the Company Non-controlling interests | Profit for the year | Total comprehensive income attributable to: Owners of the Company Non-controlling interests | Total comprebensive income for the year | Earnings per ordinary share (seu)  Basic  Diluted  24 |

### A-1 Historical Finaucial Information of IHH Group (continued)

### Combined statements of changes in equity for the years ended 31 December 2009, 2010 and 2011 (continued)

| (COLINE CO.)  | Equity<br>contribution and<br>other reserves<br>RM'000 | Fair value<br>reserve<br>RM'000 | Hedging<br>reserve<br>RM'000 | Foreign<br>enrrency<br>translation<br>reserve<br>RM'000 | Total<br>equity and<br>reserves<br>RM'000 | Non-<br>controlling<br>interests<br>RM'000 | Total<br>equity<br>RM'000 |
|---|--|---------------------------------|------------------------------|---|---|--|---------------------------|
| At 1 January 2010   | 2,313,151  | -                               | (5,974)                      | 6,166   | 2,313,343                                 | 9,190                                      | 2,322,533                 |
| Foreign currency translation differences for foreign operations  Cumulative changes in fair value of eash flow        | -  | -                               |                              | (61,514)  | (61,514)                                  | 6,948                                      | (54,566)                  |
| hedges transferred to profit or loss  | -  | -                               | 15,106                       | -   | 15,106                                    | 829  | 15,935                    |
| Share of other comprehensive income/(expense) of associates   | 4,516  | _                               | (4,139)                      | (21,879)  | (21,502)                                  | _  | (21,502)                  |
| Total other comprehensive income/(expense) for the year   | 4,516  | -                               | 10,967                       | (83,393)  | (67,910)                                  | 7,777                                      | (60,133)                  |
| Profit for the year   | 554,424  | -                               | -                            | -   | 554,424                                   | 20,330                                     | 574,754                   |
| Total comprehensive income/(expense) for the year   | 558,940  |                                 | 10,967                       | (83,393)  | 486,514                                   | 28,107                                     | 514,621                   |
| Contributions by and distributions to owners of the Company   |  |                                 |                              |   |   |  |                           |
| Issue of ordinary shares  | 2,782,410  | -                               | -                            |   | 2,782,410                                 | -  | 2,782,410                 |
| Effect of acquisition of equity interests in subsidiaries,<br>associates and joint ventures from owner of the Company | (2,212,336)  |                                 |                              |   | (2,212,336)                               |  | (2,212,336)               |
| Acquisition of subsidiaries   | -  | -                               | -                            | -   | -   | 517,937                                    | 517,937                   |
| Acquisition of non-controlling interests  | (427,435)  | -                               | -                            | -   | (427,435)                                 | (284,005)                                  | (711,440)                 |
| Share of other reserves of associates   | 2,673  | -                               | -                            | -   | 2,673                                     | -  | 2,673                     |
| Dividends to non-controlling interests  | -  | -                               | -                            | -   | -   | (11,683)                                   | (11,683)                  |
| Dividends paid to owners of the Company   | (8,775)  |                                 |                              |   | (8,775)                                   |  | (8,775)                   |
| Total transactions with owners of the Company   | 136,537  | - A-0.001                       |                              |   | 136,537                                   | 222,249                                    | 358,786                   |
| At 31 December 2010   | 3,008,628  | _                               | 4,993                        | (77,227)  | 2,936,394                                 | 259,546                                    | 3,195,940                 |

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Company No.: 901914-V

Foreign

### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of HIH Group (continued)

### Combined statements of changes in equity for the years ended 31 December 2009, 2010 and 2011

|  | Equity<br>contribution and<br>other reserves<br>RM'000 | Fair value<br>reserve<br>RM'000 | Hedging<br>reserve<br>RM'000 | currency<br>translation<br>reserve<br>RM'000 | Total<br>equity and<br>reserves<br>RM'000 | Non-<br>controlling<br>interests<br>RM'000 | Total<br>equity<br>RM'000 |
|--|--|---------------------------------|------------------------------|--|---|--|---------------------------|
| At I January 2009  | 2,241,455  |                                 | (6,556)                      | (17,397)                                     | 2,217,502                                 | 5,415                                      | 2,222,917                 |
| Share of other comprehensive income                            |  |                                 |                              |  |   |  |                           |
| of associates  | (6,349)  | -                               | 582                          | 23,563                                       | 17,796                                    | ~  | 17,796                    |
| Profit for the year  | 83,201   | -                               | -                            | -  | 83,201                                    | 9,280                                      | 92,481                    |
| Total comprehensive income for the year                        | 76,852   |                                 | 582                          | 23,563                                       | 100,997                                   | 9,280                                      | 110,277                   |
| Contributions by and distributions to owners of the<br>Company |  |                                 |                              |  |   |  |                           |
| Share of other reserves of associates                          | 6,278  |                                 |                              | -  | 6,278                                     | -  | 6,278                     |
| Dividends paid to non-controlling interests                    | -  | -                               | -                            | -  | -   | (5,505)                                    | (5,505)                   |
| Dividends paid to owners of the Company                        | (11,434)   | -                               | -                            | -  | (11,434)                                  | _  | (11,434)                  |
| Total transactions with owners of the Company                  | (5,156)  |                                 | -                            |  | (5,156)                                   | (5,505)                                    | (10,661)                  |
| At 31 December 2009  | 2,313,151  | ~~~                             | (5,974)                      | 6,166  | 2,313,343                                 | 9,190                                      | 2,322,533                 |

(13,909)

(34,039)

(4,447)

Operating profit before changes in working capital

Changes in working capital

Development property

Inventories

Share of profits of joint ventures (net of tax)

Share of profits of associates (net of tax)

Gain on remeasurement of investments previously

Impairment losses on other financial assets

Equity-settled share-based payment

accounted for as associates and joint ventures

080,907

(79,937)

(70,794)

(59,480)

(530, 120)

2,372

65,080

(3,150)

(2,834)

(94,225)569,717

(63,536)

1,604

309,032 415,540

(9,442)

(5,688)

Net cash generated from operating activities

Cash generated from operations

Frade and other receivables

Grade and other payables

41,002

997,063

181,359)

(61,685)

ACCOUNTANTS' REPORT (cont'd)

3

A-1 Historical Financial Information of IHH Group (continued)

### Combined statements of changes in equity for the years ended 31 December 2009, 2010 and 2011 (continued) Equity Enveion

(42,169) (2,883) (28,907) 106,420

54,989

34

165,751

57,350 44,298

9,244

3,526

19,445 17,066 2,959

20

5,668

impairment loss on amounts due from associates

Impairment loss on deposits paid to

non-controlling interests

impairment loss on trade and other receivables

Write off of property, plant and equipment

equipment

Gain)/loss on disposal of property, plant and

Amortisation and impairment losses on

intangible assets

property, plant and equipment

Depreciation and impairment losses on

Finance cost

489,545

613,646

100,596

Cash flows from operating activities

Profit before income tax

Adjustments for.

Inrealised exchange differences

Dividend income Finance income

2011 RM'000

2010 RM:000

2009 RM'000

| reserves reserve reserve reserve reserve reserves iu<br>RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 R | M'000     | equity<br>RM'000 |
|---|-----------|------------------|
| At 1 January 2011 3,008,628 4,993 (77,227) 2,936,394 2  | 259,546   | 3,195,940        |
| Foreign currency translation differences  |           |                  |
| for foreign operations 98,998 98,998 (  | (10.088)  | 88,910           |
| Net change in fair value of available-for-sale  |           |                  |
| financial assets 22,641 22,641  | -         | 22.641           |
| Share of other comprehensive income/(expense) of associates (108) - (108)                           | _         | (108)            |
| Total other comprehensive income/(expense)  |           |                  |
| for the year - 22,641 (108) 98,998 121,531 (  | (10,088)  | 111,443          |
| Profit for the year 379,903 379,903   | 14,214    | 394,117          |
| Total comprehensive income/(expense) for the year 379,903 - 22,641 (108) 98,998 501,434             | 4,126     | 505,560          |
| Contributions by and distributions to owners of the Company   |           |                  |
| Issue of ordinary shares 6.603,393 6,603,393  | - (       | 6,603,393        |
| Distribution of subsidiaries to owner of the Company (198,491) (198,491)                            | (7,242)   | (205,733)        |
| Acquisition of non-controlling interests 2,689 2,689  | (6,941)   | (4,252)          |
| Additional capital contribution into a subsidiary (146) (146)                                       | 146       | -                |
| Conditional award of performance shares - 16,554 16,554   | ~         | 16,554           |
| Dividends paid to non-controlling interests   | (3,017)   | (3,017)          |
|   | (17,054)  | 6,406,945        |
| At 31 December 2011 9,795,976 16,554 22,641 4,885 21,771 9,861,827 24                               | 46,618 10 | 0,108,445        |

A-1 Historical Financial Information of IHH Group (continued) Combined statements of cash flows

**Years ended 31 December 2009, 2010, 2011** 

## ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# Combined statements of cash flows

# Years ended 31 December 2009, 2010 and 2011 (continued)

|  | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |
|--|----------------|----------------|----------------|
| Cash flows from investing activities Dividends received from available-for-sale financial assets | ,              | ,              | 2.883          |
| Dividends received from associates and joint ventures  | ٠              | ٠              | 52,629         |
| Interest received  | 628            | 6,476          | 15,497         |
| Acquisition of subsidiaries,   |                |                |                |
| nct of cash and cash equivalents acquired  | 1              | (5,780,518)    | ,              |
| Net eash outflow from disposal of subsidiaries,  |                |                |                |
| nct of cash and cash equivalents disposed  |                | ı              | (136,797)      |
| Aequisition of additional interest in joint ventures   | 1              | •              | (139)          |
| Proceeds from disposal of property, plant and equipment  | ,              | 1,370          | 3,512          |
| Proceeds from sale of assets held for sale   | •              | •              | 8,006          |
| Purchase of property, plant and equipment  | (15,260)       | (187,069)      | (714.506)      |
| Development costs of intangible assets   | (184)          | (438)          | (1,516)        |
| Purchase of quoted investments   | ·              | 1              | (503, 139)     |
| Net repayment by associates  | 1              | •              | 4,944          |
| Net advances to joint ventures   | 5              | •              | (17,093)       |
| Net cash used in investing activities  | (14,816)       | (5,960,179)    | (1,285,719)    |
| Cash flows from financing activities   |                |                |                |
| Proceeds from issue of ordinary shares   | ı              | 2,782,410      | 1,978,000      |
| Proceeds from disposal of financial assets   | 18,449         | •              | ,              |
| Proceeds from bank borrowings  | 9,870          | 3,573,810      | 78,275         |
| Repayment of bank borrowings   | (3,750)        | (3,847)        | (1,907,628)    |
| Advances from holding company  | ı              | 3,623,741      | 485,284        |
| Acquisition of equity interest in subsidiaries, associates                                       |                |                |                |
| and joint ventures from owner of the Company   | 1              | (2,238,218)    | •              |
| Acquisition of non-controlling interests   | '              | (703,410)      | (4,252)        |
| Additional payment for prior-year acquisition of   |                |                |                |
| non-controlling interests  | •              | f              | (15,361)       |
| Interest paid  | (3,728)        | (49,651)       | (170,099)      |
| Dividend paid to non-controlling interests   | (5,505)        | (11,683)       | (3,017)        |
| Dividends paid to owner of the Company   | (11,434)       | (8,775)        | ٠              |
| Acceptance fees for share options received   | ,              | •              | 370            |
| Change in pledged deposits   | (1,182)        | (39,625)       | (17,927)       |
| Net eash generated from financing activities   | 2,720          | 6,924,752      | 423,645        |
| Net increase in cash and cash equivalents  | 23,218         | 1,363,337      | 25,037         |
| Cash and cash equivalents at 1 January   | 18,443         | 41,661         | 1,158,109      |
| Effect of exchange rate fluctuations on cash held  | ٠              | (246,889)      | 68,339         |
| Cash and cash equivalents at 31 December   | 41,661         | 1,158,109      | 1,251,485      |

## Acquisition of property, plant and equipment

During the financial year, the Group acquired property, plant and equipment amounting to RM4,335,000 (2010: Nil; 2009: Nil) under finance leases.

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) <u>5</u>



# A-1 Historical Financial Information of IHH Group (continued)

# Notes to the combined financial statements

Company") and its subsidiaries ("IHH Group" or the "Group") have been prepared solely in connection with the proposed Initial Public Offering of IHH and for no other purposes. This eombined financial statements of Integrated Healthcare Holdings Berhad ("the

IHH Group comprises subsidiaries, associates and jointly controlled entities as disclosed in Note 32, 33 and 34. The principal activities of the subsidiaries, associates and jointly controlled entities and effective percentage of equity holdings are stated in Note 32, 33 and 34 to the combined financial statements.

statements of Khazanah Nasional Berhad ("Khazanah") and its subsidiaries ("Khazanah Group"), in which the eonsolidated financial statements of Khazanah Group have been Financial Reporting Standards and International Financial Reporting Standards and to specifically present only the combined financial position, results of operations and cash prepared in accordance with Financial Reporting Standards (FRSs). Where appropriate, adjustments have been made to the combined financial statements to comply with Malaysian The combined financial statements have been carved out from the consolidated financial flows of the healthcare group of Khazanah attributable to shareholders of IIIH.

associates and jointly controlled entities of IFH Group have operated as a single economic entity throughout the financial years ended 31 December 2009, 2010 and 2011 and have The combined financial statements of IHH Gronp have been prepared as if the subsidiaries, been prepared from the books and records maintained by each entity.

## 1. Basis of preparation

## (a) Statement of compliance

Prior to 1 January 2009, IHH Group did not present combined financial statements. These combined financial statements bave been prepared in accordance with Malaysian Financial Reporting Standards (MFRSs) and with International Financial Reporting Standards (IFRSs). These are IHH Group's first combined financial statements prepared in accordance with MFRSs and IFRSs, and MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards has been

ACCOUNTANTS' REPORT (cont'd)

13.

# A-1 Historical Financial Information of IHH Group (continued)

## Basis of preparation (continued)

## Statement of compliance (continued) (a)

The IHH Group has early adopted MFRS 124/IAS 24, Related Party Disclosures which is originally effective for aunual periods hegiuning on or after 1 January 2011. The early adoption of MFRS 124/IAS 24 has no impact on the combined financial statements.

International Accounting Standards Board (IASB) but are not yet effective for the The IHH Group has not applied the following accounting standards that have been issued by the Malaysian Accounting Standards Board (MASB) and

periods beginning on effective for annual or after MFRSs/IFRSs

| Presentation of Items of Other Comprehensive            | 1 July 2012    |
|---|----------------|
| Income (Amendments to MFRS 101/IAS 1)                   |                |
| MFRS/IFRS 10, Consolidated Financial Statements         | January 2013   |
| MFRS/IFRS 11, Joint Arrangements                        | 1 January 2013 |
| MFRS/IFRS 12, Disclosure of Interests in Other Entitics | 1 January 2013 |
| MFRS/IFRS 13, Fair Value Measurement                    | 1 January 2013 |
| MFRS 119/IAS 19, Employee Benefits (2011)               | 1 January 2013 |
| MFRS 127/IAS 27, Separate Financial Statements (2011)   | 1 January 2013 |
| MFRS 128/IAS 28, Investments in Associates and Joint    | 1 January 2013 |
| Ventures (2011)   |                |
| IC Interpretation 20/IFRIC 20, Stripping Costs in the   | 1 January 2013 |
| Production Phase of a Surface Mine                      |                |
| Disclosures-Offsetting Financial Assets and Financial   | 1 January 2013 |
| Liabilities (Amendments to MFRS/IFRS 7)                 |                |
| Offsetting Financial Assets and Financial Liabilities   | 1 January 2014 |
| (Amendments to MFRS 132/IAS 32)                         |                |
| MFRS/IFRS 9, Financial Instruments                      | 1 January 2015 |
| Transition Disclosures (Amendments to MFRS/IFRS 7)      | 1 January 2015 |

HH Group docs not plan to early adopt the abovementioned standards.

requires extended disclosures, is not expected to have any financial impacts to the The initial application of a standard which will be applied prospectively or which current and prior periods combined financial statements upon their first adoption.

The IHH Group is in the midst of assessing the financial impacts of initial application of the abovementioned standards.

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 6



# A-1 Historical Financial Information of IHH Group (continued)

## Basis of preparation (continued)

## (b) Basis of measurement

The combined financial statements have been prepared on the historical cost basis other than as disclosed in the accounting policies below and certain assets and liabilities are measured at fair value.

## Functional and presentation currency

The individual financial statements of each entity in IHH Group are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The combined financial statements are presented in Ringgit Malaysia (RM), which is Khazanah's functional currency, and has been rounded to the nearest thousand, unless otherwise stated.

## (d) Use of estimates and judgements

The preparation of combined financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

critical judgements in applying accounting policies that have significant effect on the amounts recognised in the financial statements are described in the following In particular, information about significant areas of estimation uncertainty and

- Note 3 Depreciation and impairment loss on property, plant and equipment
  - Note 4 Measurement of the recoverable amounts of eash-generating units Note 13 - Impairment loss on trade receivables
    - Note 18 Measurement of share-based payments and retirement benefits Note 23 - Income taxes
- Note 29 Contingent liabilities
- Note 31 Business combinations

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# A-1 Historical Financial Information of IHH Group (continued)

## Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in this combined financial statements.

### Basis of combination <u>a</u>

### Subsidiarics Ξ

Subsidiaries included in this combined financial statements as disclosed in Note 32, are entities controlled by IHH Group. Control exists when IHH Group has the ability to exercise its power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

The accounting policies of subsidiaries are changed when necessary to align them with the policies adopted by the Group.

### Business combination Ξ

Business combinations are accounted for using the acquisition method from the acquisition date, which is the date on which control is transferred to IFIH Group.

## Acquisitions on or after I January 2009

For acquisitions on or after 1 January 2009, IHH Group measures the cost of goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree;
- if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
  - the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss. For cach business combination, IHH Group elects whether it measures the non-controlling interests in the acquiree either at fair value or at the proportionate share of the acquirec's identifiable net assets at the acquisition date.

Transaction costs, other than those associated with the issue of debt or equity securities, that IHH Group incurred in connection with a business combination are expensed as incurred.

### ACCOUNTANTS' REPORT (cont'd) 33

# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (a) Basis of combination (continued)

## Business combination (continued)

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

## Acquisitions before I January 2009

and IFRSs, IHH Group elected not to restate those husiness combinations In preparing this first set of combined financial statements under MFRSs undertaken by Khazanah that occurred before 1 January 2009. Goodwill arising from acquisitions before 1 January 2009 has been carried forward from the consolidated financial statements of Khazanah as at 1 January 2009.

## (iii) Acquisition of non-controlling interests

IHH Group treats all changes in its ownership interest in a subsidiary that do not result in a loss of control as equity transactions between IHH Group and its non-controlling interest holders. Any difference between the IHH Group's share of net assets before and after the change, and any consideration received or paid, is adjusted to or against IFIH Group reserves.

# (iv) Acquisitions from entities under common control

The assets and liabilities acquired under business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls IHH Group, are recognised at the carrying statements. The components of equity of the acquired entities are added to the same components within IHH Group equity and any resulting gain or amounts recognised previously in Khazanah's consolidated financial loss is recognised directly in equity.

### Loss of control E

components of equity related to the subsidiary. Any surplus or deficit retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is and liabilities of the subsidiary, any non-controlling interests and the other arising on the loss of control is recognised in profit or loss. If IHH Group accounted for as an equity accounted investee or as an available-for-sale Upon the loss of control of a subsidiary, IHH Group derecognises the assets financial asset depending on the level of influence retained.

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (a) Basis of combination (continued)

### (vi) Associates

Associates are entities in which IHH Group has significant influence, but not control, over the financial and operating policies.

Investments in associates are accounted for in the combined financial statements using the equity method less any impairment losses, unless it is classified as held for sale or distribution. The cost of the investment includes transaction costs. The combined financial statements include share of the profit or loss and other comprehensive income of the associates, after adjustments if any, to align the accounting policies with those of IHH Group, from the date that significant influence ceases.

When IHH Group's share of losses exceeds its interest in an associate, the carrying amount of that interest including any long-term investments is reduced to zero, and the recognition of further losses is discontinued except to the extent that IHH Group has an obligation or has made payments on behalf of the associate.

## (vii) Jointly controlled entities

Joint ventures are those entities over whose activities IHH Group has joint control, established by contractual agreement and requiring unanimons consent for strategic financial and operating decisions.

Joint ventures are aecounted for in the combined financial statements using the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). The combined financial statements include IEHH Group's share of the profit or loss and other comprehensive income of the equity-accounted joint ventures, after adjustments, if any, to align the accounting policies with those of IEHH Group, from the date that joint control coanses.

When IHH Group's share of losses exceeds its interest in an equity-accounted joint venture, the carrying amount of that interest (ineluding any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that IHH Group has an obligation or has made payments on behalf of the joint venture.

ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

## (a) Basis of combination (continued)

## (viii) Non-controlling interests

Non-controlling interests at the end of the reporting period, being the equity in a subsidiary not attributable directly or indirectly to IHH Group, are presented in the combined statement of financial position and statement of changes in equity within equity, separately from equity attributable to the owners of IHH Group. Non-controlling interests in the results of IHH Group is presented in the combined statement of comprehensive income as an allocation of the profit or loss and the comprehensive income for the year between non-controlling interests and the owners of IIIH Group.

Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

## (ix) Transactions eliminated on combination

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions between subsidiaries in IHH Group, are eliminated in preparing the combined financial statements.

Unrealised gains arising from transactions with associates and jointly controlled entities are eliminated against the investment to the extent of IHH Group's interest in the associates and jointly controlled entities. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment. Khazanah's cost of investment in IHH Group is included in equity and reserves.

## (b) Foreign currency

## (i) Forcign currency transactions

Transactions in foreign eurrencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting period are retranslated to the functional currency at the exchange rate at that date.

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (b) Foreign currency (continued)

### Foreign currency transactions (confinued) Ξ

at fair value, which are retranslated to the functional currency at the Non-monetary assets and liabilities denominated in foreign currencies are not translated at the end of the reporting except for those that are measured exchange rate at the date that the fair value was determined.

between amortised cost in the functional currency and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting The foreign currency gain or loss on monetary items is the difference

Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments or a financial instrument designated as a cash flow hedge of currency risk which are recognised in other comprehensive income.

## Operations denominated in functional currencies other than Ringgit Malaysia $\Xi$

other than RM, including goodwill and fair value adjustments arising on acquisition, are translated to RM at exchange rates at the end of the reporting period. The income and expenses of foreign operations are translated to RM at exchange rates at the dates of the transactions. The assets and liabilities of operations denominated in functional currencies

equity. However, if the operation is a non-wholly-owned subsidiary, then the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative Foreign currency differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve ("FCTR") in the relevant proportionate share of the translation difference is allocated to amount in the FCTR related to that foreign operation is reclassified to profit or loss as part of the profit or loss on disposal.

of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion influence or joint control, the relevant proportion of the cumulative amount s reclassified to profit or loss.

ACCOUNTANTS' REPORT (cont'd) <u>5</u>

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (b) Foreign currency (continued)

## Operations denominated in functional currencies other than Ringgit Malaysia $\Xi$

In the combined financial statements, when settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foresceable future, foreign exchange gains and losses axising from such a monetary item are considered to form part of a net investment in a forcign operation and are recognised in other comprehensive income, and are presented in the FCTR within equity.

### Financial instruments

### Initial recognition and measurement $\odot$

A financial asset or a financial liability is recognised in the statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the instrument. A financial instrument is recognised initially, at its fair value plus, in the transaction costs that are directly attributable to the acquisition or issue of case of a financial instrument not at fair value through profit or loss, the financial instrument. Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liabilities simultaneously. An embedded derivative is recognised separately from the host contract and accounted for as a derivative if, and only if, it is not closely related to the economic characteristics and risks of the host contract and the host contract is not categorised at fair value through profit or loss. The host contract, in the event an embedded derivative is recognised separately, is accounted for in accordance with policy applicable to the nature of the host

# A-1 Historical Financial Information of IHH Group (continued)

## Significant accounting policies (continued) તાં

### Financial instruments (continued) <u>و</u>

## Financial instrument categories and subsequent measurement $\Xi$

The Group categorises financial instruments as follows:

### Financial assets

# (a) Financial assets at fair value through profit or loss

that are held for trading, including derivatives (except for a derivative that is a financial guarantee contract or a designated and effective Fair value through profit or loss category comprises financial assets hedgiug instrument) or financial assets that are specifically designated into this category upon initial recognition. Derivatives that are linked to and must be settled by delivery of unquoted equity instruments whose fair values cannot be reliably measured are measured at cost. Other financial assets categorised as fair value through profit or loss are subsequently measured at their fair values with the gain or loss recognised in profit or loss.

### Held-to-maturity investments (g)

Held-to-maturity investments category comprises debt instruments that are quoted in an active market and the Group has the positive intention and ability to hold them to maturity. Financial assets categorised as held-to-maturity investments are subsequently measured at amortised cost using the effective interest

### Loans and receivables છ

and not Loans and receivables category comprises debt instruments financial assets with fixed or determinable payments that are quoted in an active market.

Financial assets categorised as loans and receivables are subsequently measured at amortised cost using the effective interest method.

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### ACCOUNTANTS' REPORT (cont'd) ÷

# A-1 Historical Financial Information of IHH Gronp (continued)

# Significant accounting policies (continued)

## (c) Finaneial instruments (continued)

Financial instrument categories and subsequent measurement (continued)

### Available-for-sale financial assets (p)

Available-for-sale category comprises investment in equity and debt securities instruments that are not held for trading.

impairment losses, foreign exchange gains and losses arising from monetary items and gains and losses of hedged items attributable to On derecognition, the cumulative gain or loss recognised in other Investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost, Other financial assets categorised as available-for-sale are subsequently measured at their fair values with the gain or loss recognised in other comprehensive income, except for hedge risks of fair value hedges which are recognised in profit or loss. comprehensive iucome is reclassified from equity into profit or loss. Interest calculated for a debt instrument using the effective interest method is recognised in profit or loss.

All financial assets, except for those measured at fair value through profit or loss, are subject to review for impairment (see note 2(k)(i)).

### Financial liabilities

All financial liabilities are subsequently measured at amortised cost other than those categorised as fair value through profit or loss.

guarantee contract or a designated and effective hedging instrument) or financial liabilities that are specifically designated into this category upon Fair value through profit or loss category comprises financial liabilities that are held for trading, derivatives (except for a derivative that is a financial initial recognition. Derivatives that are linked to and must be settled by delivery of unquoted equity instruments whose fair values cannot be reliably measured are measured at eost. Other financial liabilities categorised as fair value through profit or loss are subsequently measured at their fair values with the gain or loss recognised in profit or loss. Other financial liabilities comprise loans and borrowings, and trade and other payables, excluding deferred income.

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (c) Financial instruments (continued)

## (iii) Finaucial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

Finaucial guarantee contracts are elassified as deferred income and are amortised to profit or loss using a straight-line method over the contractual period or, when there is no specified contractual period, recognised in profit or loss upon discharge of the guarantee. When settlement of a financial gnarantee contract becomes probable, an estimate of the obligation is made. If the carrying value of the financial guarantee contract is lower than the obligation, the earrying value is adjusted to the obligation amount and aecounted for as a provision.

# (iv) Regnlar way purchase or sale of financial assets

A regular way purchase or sale is a purchase or sale of a financial asset under a coutract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the marketplace

A regular way purchase or sale of financial assets is recognised and derecognised, as applicable, using trade date accounting. Trade date accounting refers to:

- (a) the recognition of an asset to be received and the liability to pay for it
  on the trade date, and
- (b) derecognition of an asset that is sold, recognition of any gain or loss on disposal and the recognition of a receivable from the buyer for payment on the trade date.

## (v) Hedge accounting

### Cash flow hedge

A cash flow hedge is a hedge of the exposure to variability in eash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction and could affect the profit or loss. In a cash flow hedge, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised in other comprehensive income and the ineffective portion is recognised in profit or loss.

## ACCOUNTANTS' REPORT (cont'd)



# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

## (c) Financial instruments (continued)

## Cash flow hedge (continued)

(v) Hcdge accounting (continued)

Subsequently, the cumulative gain or loss recognised in other comprehensive income is reclassified from equity into profit or loss in the same period or periods during which the hedged forecast cash flows affeet profit or loss. If the hedge item is a non-financial asset or liability, the associated gain or loss recognised in other comprehensive income is removed from equity and included in the initial amount of the asset or liability. However, loss recognised in other comprehensive income that will not be recovered in one or more future periods is reclassified from equity into profit or loss.

Cash flow hedge accounting is discontinued prospectively when the hedging instrument expires or is sold, terminated or exercised, the hedge is no longer highly effective, the forecast transaction is no longer expected to occur or the hedge designation is revoked. If the hedge is for a forecast transaction, the cumulative gain or loss on the hedging instrument remains in equity until the forecast transaction occurs. When the forecast transaction is no longer expected to occur, any related cumulative gain or loss recognised in other comprehensive income on the hedging instrument is reclassified from equity into profit or loss.

### (vi) Derecognition

A financial asset or part of it is derecognised when, and only when the contractual rights to the cash flows from the financial asset expire or the financial asset is transferred to another party without retaining control or substantially all risks and rewards of the asset.

On derecognition of a financial asset, the difference between the carrying amount and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognised in equity is recognised in profit or loss.

A financial liability or a part of it is derecognised when, and only when, the obligation specified in the contract is discharged or cancelled or expires. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extingnished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

ACCOUNTANTS' REPORT (cont'd)

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## ACCOUNTANTS' REPORT (cont'd)

# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (d) Property, plant and equipment

## Recognition and measurement

Items of property, plant and equipment are stated at cost/valuation less any accumulated depreciation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset and any other costs directly attributable to bringing the asset to working condition for its intended use, and the costs of dismantling and cost of self-constructed assets also includes the cost of materials and direct abour and, for qualifying assets, borrowing costs are capitalised in removing the items and restoring the site on which they are located. accordance with the Group's accounting policy. Cost also may include transfers from equity of any gain or loss on qualifying cash flow hedges of foreign eurreney purchases of property, plant and equipment. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

The cost of property, plant and equipment recognised as a result of a business combination is based on fair value at acquisition date. The fair value of property is the estimated amount for which a property could be exchanged between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each aeted tems of plant and equipment is based on the quoted market prices for knowledgeably, prudently and without compulsion. The fair value of other similar items when available and replacement costs when appropriate.

When significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised uet within 'other income" or "other operating expenses" respectively in profit or loss.

# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

# (d) Property, plant and equipment (continued)

### Subscqnent costs $\Xi$

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economie benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of those parts that are replaced is dereeognised to profit or loss. The costs of the day-today servicing of property, plant and equipment are recognised in the profit or loss as incurred.

### (iii) Depreciation

Depreciation is ealeulated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

equipment. Leased assets are depreciated over the shorter of the lease term Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and and their useful lives unless it is reasonably certain that the Group will Property, plant and equipment under construction (building-in-progress) are obtain ownership by the lease term. Freehold land is not depreciated. not depreciated until the assets are ready for their intended use. The estimated useful lives for the entrent and comparative periods are as

| • | <ul> <li>Lcasehold land</li> </ul>         | remaining term |
|---|--|----------------|
|   |  | of the lease   |
| • | Buildings                                  | 5 - 50 years   |
| • | Hospital and medical equipment, renovation |                |
|   | and furniture, fittings and equipments     | 3 - 25 years   |
| • | Laboratory and teaching equipment          | 2 - 10 years   |
| • | Motor vehicles                             | 5 years        |

Depreciation methods, nscful lives and residnal values are reviewed, and adjusted as appropriate at the end of the reporting period. 13

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

### (e) Leased assets

### (i) Finance lease

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. On initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability. Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

Leasehold Jand which in substance is a finance lease is classified as property, plant and equipment.

### (ii) Operating lease

Leases, where the Group does not assume substantially all the risks and rewards of ownership are classified as operating leases and, except for property interest held under operating lease, the leased assets are not recognised in the statement of financial position.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease expense, over the term of the lease. Contingent rentals are charged to profit or loss in the reporting period in which they are incurred.

Leasehold land which in substance is an operating lease is classified as prepaid lease payments.

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

## (f) Intangible assets

## (i) Goodwill on consolidation

Goodwill arises on business combinations and is measured at cost less any accumulated impairment losses. In respect of equity accounted associates and jointly controlled entities, the carrying amount of goodwill is included in the carrying amount of the investment and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity accounted associates and jointly controlled entities.

## (ii) Research and development

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in profit or loss as incurred.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalised only if development costs cau be measured reliably, the product or process is technically and comnercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of materials, direct labour, overhead costs that are directly altributable to preparing the asset for its intended use, and capitalised borrowing costs. Other development expenditure is recognised in profit or loss as incurred.

Capitalised development expenditure is measured at cost less any accumulated amortisation and any accumulated impairment losses.

### (iii) Land use rights

Land use rights are stated at cost less accumulated amortisation and impairment losses. Amortisation is charged on a straight-line basis over the lease term nnless usage of the land use rights is dependent upon the construction of additional property, plant and equipment. In such case, amortisation is charged on a straight line basis over the remaining term of the land use rights once the additional property, plant and equipment is ready for its intended use.

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

## (f) Intangible assets (continued)

## (iv) Other intangible assets

Customer relationships and concession rights that are acquired by the Group, which have finite useful lives, are measured at cost loss accumulated amortisation and impairment losses.

Brand names that have indefinite lives and other intangible assets that are not available for use are stated at cost less impairment losses. Such intangible assets are tested for impairment annually and whenever there is an indication that they may be impaired.

## (v) Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the fiture economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

### (vi) Amortisation

Amortisation is based on the cost of an asset less its residual value.

Goodwill, intangible assets with indefinite useful lives and intangible assets not yet in use are not amortised but are tested for impairment annually and whenever there is an indication that they may be impaired.

Other intangible assets are amortised from the date that they are available for use

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

The estimated useful lives are as follows:

- Concession rights 15 years
- Land use rights 65 years
- Customer relationships 5 years
   Development costs 5 20 years

Amortisation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted, if appropriate.

ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (g) Assets elassified as held for sale

Asset (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter, the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell.

Any impairment loss on a disposal group is first allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets and investment property, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in the profit or loss. Gaius are not recognised in excess of any cumulative impairment loss.

Intangible assets and property, plant and equipment once classified as held for sale or distribution are not amortised or depreciated. In addition, equity accounting of associates and joint ventures ceases once classified as held for sale or distribution.

## (h) Development property

Development property is stated at the lower of cost and net realisable value. Net realisable value represents the estimated selling price less cost to be incurred in selling the property.

The cost of property under development comprises specifically identified costs, including acquisition costs, development expenditure, borrowing costs and other related expenditure that can be allocated on a reasonable basis to the property under development. Borrowing costs payable on loans funding a development property are also capitalised, on a specific identification basis, as part of the cost of the development.

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

### (i) Inventories

Inventories are measured at the lower of cost or net realisable value. The cost of inventories are determined on a weighted average basis, and include expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make sale.

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

## (j) Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, balances and deposits with banks and highly liquid investments which have an insignificant risk of changes in value. For the purpose of the cash flow statement, cash and cash equivalents are presented not of bank overdrafts and pledged deposits.

Cash and cash equivalents (other than bank overdrafts) are categorised and measured as loans and receivables in accordance with policy Note 2(c).

### (k) Impairment

### (i) Financial assets

All financial assets (except for financial assets categorised as fair value through profit or loss and investments in subsidiaries, associates and joint venture), are assessed at each reporting date whether there is any objective evidence of impairment as a result of one or more events having an impact on the estimated future cash flows of the asset. Losses expected as a result of future events, no matter how likely, are not recognised. For an investment in an equity instrument, a significant or prolonged decline in the fair value below its cost is an objective evidence of impairment.

ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

## (k) Impairment (continued)

## Financial assets (continued)

An impairment loss in respect of loans and receivables and held-tomaturity investments is recognised in profit or loss and is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. An impairment loss in respect of available-for-sale financial assets is recognised in profit or loss and is measured as the difference between the asset's acquisition cost (not of any principal repayment and amortisation) and the asset's current fair value, less any impairment loss previously recognised. Where a decline in the fair value of an available-for-sale financial asset has been recognised in the other comprehensive income, the cumulative loss in other comprehensive income, is reclassified from equity and recognised to profit or loss.

An impairment loss in respect of unquoted equity instrument that is carried at cost is recognised in profit or loss and is measured as the difference between the financial asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

Impairment losses recognised in profit or loss for an investment in an equity instrument classified as available for sale is not reversed through profit or loss.

If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, to the extent that the asset's carrying amount does not exceed what the carrying amount would have been had the impairment not been recognised at the date the impairment is reversed. The amount of the reversal is recognised in profit or loss.

### (ii) Other assets

The carrying amounts of other assets (except for inventories, development property, deferred tax asset, assets arising from employee benefits and non-current assets (or disposal groups) classified as held for sale), are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.



# A-1 Historical Financial Information of IHH Group (continued)

## Significant accounting policies (continued) તં

## (k) Impairment (continued)

### Other assets (continued) $\mathbf{\Xi}$

For goodwill, and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each period at the same time.

purpose of goodwill impairment testing, cash-generating units to which is monitored for internal reporting purposes. The goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to smallest group of assets that generates cash inflows from continuing use generating units. Subject to an operating segment ceiling test, for the impairment testing is performed reflects the lowest level at which goodwill group of eash-generating units that are expected to benefit from the For the purpose of impairment testing, assets are grouped together into the that are largely independent of the cash inflows of other assets or cashgoodwill has been allocated are aggregated so that the level at which synergies of the combination. The recoverable amount of an asset or cash-generating unit is the greater of the estimated future cash flows are discounted to their present value using a its value in use and its fair value less costs to sell. In assessing value in use, pre-tax disconnt rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit exceeds its estimated recoverable amount.

group of cash-generating units) and then to reduce the carrying amounts of recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit Impairment losses are recognised in profit or loss. Impairment losses the other assets in the cash-generating unit (groups of cash-generating units) on a pro rata basis. An impairment loss in respect of goodwill is not reversed. In respect of decreased or no longer exists. An impairment loss is reversed if there has or amortisation, if no impairment loss had been recognised. Reversals of other assets, impairment losses recognised in prior periods are assessed at been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognised. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation impairment losses are credited to profit or loss in the year in which the the end of each reporting period for any indications that the loss has reversals are recognised.

ACCOUNTANTS' REPORT (cont'd) 13.

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (I) Equity instruments

are not remeasured subsequently. Share issue expenses

Instruments classified as equity are measured at cost on initial recognition and

Incremental costs directly attributable to issue of shares and share options classified as equity are recognised as a deduction from equity.

# Distributions of non-cash assets to owners of the Company

settlement date, with any changes recognised directly in equity as adjustments to the amount of the distribution. On settlement of the transaction, the Group owners of the Group at the fair value of the assets to be distributed. The carrying recognises the difference, if any, between the carrying amount of the assets The Group measures a liability to distribute non-cash assets as a dividend to the amount of the dividend is remeasured at each reporting period and at the distributed and the carrying amount of the liability in profit or loss.

## (m) Employee benefits

## Short-term employee benefits

bonuses, paid annual leave and sick leave are measured on an undiscounted Short-term employee benefit obligations in respect of salarics, annual basis and are expensed as the related scrvice is provided.

A liability is recognised for the amount expected to be paid under shortto pay this amount as a result of past service provided by the employee and term cash bonus if the Group has a present legal or constructive obligation the obligation can be estimated reliably. The Group's contributions to defined contribution plans are charged to the profit or loss in the year to which they relate. Once the contributions have seen paid, the Group has no further payment obligations.

### Defined benefits plan Œ

The Group has a non-funded defined benefits plan given to employees of eertain subsidiaries within the Group.

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (m) Employee benefits (continued)

## (ii) Defined benefits plan (continued)

annually by a qualified actuary using the projected unit credit method on a carned in return for their service in the eurrent and prior periods and that service costs and the fair value of any plan assets are deducted. The quality corporate bonds that have maturity dates approximating the terms of the Group's obligations and that are denominated in the same currency in triennial basis. When the calculation results in a benefit to the Group, the recognised asset is limited to the net total of any unrecognised past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan. In order to calculate the present value of economic benefits, consideration is given to any minimum funding The Group's net obligation in respect of the defined benefits retirement plan is calculated by estimating the amount of future benefit that employees have benefit is discounted to determine the present value. Any unrecognised past discount rate is the yield at the statements of financial position date on high which the benefits are expected to be paid. The calculation is performed requirements that apply to any plan in the Group. An economic benefit is available to the Group if it is realisable during the life of the plan, or any settlement of the plan liabilities. When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in profit or loss on a straight-line basis over the average period until the benefits become vested. To the extent that the benefits vest immediately, the expense is recognised immediately in profit or loss.

The Group recognise all actuarial gains and losses arising from defined benefits plans in other comprehensive income and all expenses related to defined benefit plans in personnel expenses in profit or loss. The Group recognises gains and losses on the curtailment or settlement of a defined benefit plan when the curtailment or settlement occurs. The gain or loss on curtailment comprises any resulting change in the fair value of plan assets, change in the present value of defined benefit obligation and any related actuarial gains and losses and past service cost that had not previously been recognised.

## (iii) Share-based payments transactions

The Group recognise the grant date fair value of share-based payment awards granted to employees as an employee expense, with a corresponding increase in equity, over the period that the employees unconditionally become entitled to the awards.

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

## (m) Employee benefits (continued)

## (iii) Share-based payments transactions (continued)

The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and uon market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that meet the related service and non market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and aetual outcomes.

The fair value of employee share options are measured using a binomial lattice model and a market value approach on a minority, non-marketable basis for Equity Participating Plan (EPP) and Long Term Incentive Plan (LTIP) respectively. Measurement inputs include share price on measurement date, exercise price of the instrument, expected volatility (based on weighted average historic volatility adjusted for changes expected due to publicly available information), weighted average cost of capital, EBITDA (earnings before interest, tax, depreciation and amortisation) multiples, expected dividends, and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not takeu into account in determining fair value.

### (n) Provision

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

### Onerous contracts

A provision for onerous contraets is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the coutract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

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# A-1 Historical Financial Information of IHH Group (continued)

### Significant accounting policies (continued) તં

### (o) Revenue recognition

### Goods sold Ξ

of the consideration received or receivable, net of returns and allowances consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement and trade discounts. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the Revenue from the sale of pharmaceutical products is measured at fair value with the goods, and the amount of revenue can be measured reliably.

### Services rendered Ξ

Revenue from provision of medicine and medical services, including healtheare support services rendered and service fees charged on the management of medical examination of foreign worker is recognised in the profit or loss net of service tax and discount as and when the services are performed.

### (iii) Rental income

part of the total rental income over the term of the lease. Contingent rentals the term of the lease. Lease incentives granted are recognised as an integral Rental income is recognised in profit or loss on a straight-line basis over are recognised as income in the reporting period in which they are earned.

### (iv) Dividend income

Dividend income from investments is recognised when the right to receive payment is established.

### Interest income $\mathfrak{S}$

investment of borrowings taken specifically for the purpose of obtaining a Interest income is recognised as it accrues using the effective interest method in profit or loss except for interest income arising from temporary qualifying asset which is accounted for in accordance with the accounting policy on borrowing costs.

ACCOUNTANTS' REPORT (cont'd) 13

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# A-1 Historical Financial Information of IHH Group (continued)

# Significant accounting policies (continued)

## (o) Revenue recognition (continued)

## (vi) Sale of development property

purchasers i.e. upon the completion of the construction and when the rest of purchasers. Revenue and associated expenses will be recognised upon the The Group recognises income on property development projects when the significant risks and rewards of ownership have been transferred to the transfer of significant risks and rewards of ownership, which generally coincides with the time the development units are delivered to the the purchase price is paid.

deduction of any trade discounts. No revenue is recognised if there are Revenue excludes goods and services or other sale taxes and is after significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of unit sold.

### Borrowing costs <u>a</u>

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

production of qualifying assets, which are assets that necessarily take a substantial period of time to gct ready for their intended use or sale, are Borrowing costs directly attributable to the acquisition, construction or capitalised as part of the cost of those assets.

commences when expenditure for the asset is being incurred, borrowing costs are intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the being incurred and activities that are necessary to prepare the asset for its The capitalisation of borrowing costs as part of the cost of a qualifying asset qualifying asset for its intended use or sale are interrupted or completed. Investment income carned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

### (q) Income tax

recognised in profit or loss except to the extent that it relates to a business combination or items recognised directly in equity or other comprehensive Income tax expense comprises current and deferred tax. Income tax expense is

### ACCOUNTANTS' REPORT (cont'd)



# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

### (q) Income tax (continued)

Current tax is the expected tax payable on the taxable income for the financial year, using tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable in respect of previous financial years.

Deferred tax is recognised using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities in the statement of finaucial position and their tax bases. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, and the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss. Deferred tax is measured at the tax rates that are expected to apply to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax cntities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at the end of each reporting period and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

A tax incentive that is not a tax base of an asset is reeognised as a reduction of tax expense in profit or loss as and when it is granted and claimed. Any unutilised portion of the tax incentive is recognised as a deferred tax asset to the extent that it is probable that future taxable profits will be available against which the unutilised tax incentive can be utilised.

### (r) Earnings per share

The Group presents basic earnings per share ("EPS") data for its ordinary shares.

Basic EPS is calculated by dividing the profit or loss attributable to equity holder of IHH by the share capital of the IHH. The IHH's share capital of 5,500 million ordinary shares as at 31 December 2011 were assumed to be in issue throughout the entire years presented.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the number of ordinary shares in issue, adjusted for the effects of all dilutive potential ordinary shares.

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# A-1 Historical Financial Information of IHH Group (continued)

# 2. Significant accounting policies (continued)

### (s) Operating segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the chief operating decision maker, which in this case is the Board of Directors, to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

### (t) Contingencies

### Contingent liabilities

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is not recognised in the statements of financial position and is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be eonfirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

### Contingent assets

Where it is not probable that there is an inflow of economic benefits, or the amount cannot be estimated reliably, the asset is not recognised in the statements of financial position and is disclosed as a contingent asset, unless the probability of inflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent assets unless the probability of inflow of economic benefits is remote.

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### A-1 Historical Financial Information of IHH Group (continued)

### 3. Property, plant and equipment (continued)

|   | Note | _        | ital laud<br>uildings<br>Lcaschold<br>RM'000 | Construction-<br>in-progress<br>RM '000 | Hospital<br>and medical<br>equipment,<br>renovation<br>and furniture,<br>fittings and<br>equipment<br>RM'000 | Laboratory<br>and teaching<br>equipment<br>RM'000 | Motor<br>vehicles<br>RM'000 | Total<br>RM'000 |
|---|------|----------|--|---|--|---|-----------------------------|-----------------|
| Accumulated depreciation and<br>impairment loss |      |          |  |   |  |   |                             |                 |
| At 1 January 2009                               |      | 3,821    | 2,032  |   | 1,484  | 3,859   | 589                         | 11,785          |
| Depreciation for the year                       |      | 3,010    | 1,005  | -                                       | 1,790  | 3,103   | 336                         | 9,244           |
| Disposals/write-offs                            |      | -        | ,,,,,,                                       | -                                       | (3)  | (81)  | -                           | (84)            |
| At 31 December 2009/1 January 2010              | -    | 6,831    | 3,037  | -                                       | 3,271  | 6,881   | 925                         | 20,945          |
| Depreciation for the year                       |      | 8,273    | 5,966  | -                                       | 38,4 <b>2</b> 6  | 3,719   | 966                         | 57,350          |
| Acquisition of subsidiaries                     | 31   | 95,117   | 28,148                                       | -                                       | 911,892  | -   | 11,036                      | 1,046,193       |
| Disposals/write-offs                            |      | (112)    | -  | -                                       | (20,380)   | (4,413)   | (815)                       | (25,720)        |
| Transfer to assets held for sale                |      | -        | -  | -                                       | (3,167)  | <u>.</u>  | -                           | (3,167)         |
| Translation differences                         |      | (4,929)  | 601  |   | 16,866   |   | (358)                       | 12,180          |
| At 31 December 2010/1 January 2011              |      | 105,180  | 37,752                                       | -                                       | 946,908  | 6,187   | 11,754                      | 1,107,781       |
| Depreciation for the year                       |      | 14,471   | 14,949                                       |   | 130,030  | 4,405   | 1,896                       | 165,751         |
| Disposal of subsidiaries to Khazanah            | 31   | (5,383)  | (169)  | -                                       | (73,427)   | -   | (2,710)                     | (81,689)        |
| Disposals/write-offs                            |      | (227)    | (1,470)                                      | -                                       | (65,165)   | (344)   | (1,478)                     | (68,684)        |
| Transfers                                       |      | (25,145) | 25,145                                       | -                                       | -  | -   | -                           | -               |
| Transfer to assets held for sale                |      | (510)    | -  | -                                       | -  | -   | -                           | (510)           |
| Translation differences                         |      | 132      | 714  |   | 13,034   |   | 68                          | 13,948          |
| At 31 December 2011                             |      | 88,518   | 76,921                                       |   | 951,380  | 10,248  | 9,530                       | 1,136,597       |

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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of lHH Group (continued)

### 3. Property, plant and equipment

|                                      | Note | -         | ital laud<br>puildiugs<br>Leaschold<br>RM'000 | Construction-<br>in-progress<br>RM'000 | and medical equipment, renovation and furniture, fittings and equipment RM'000 | Laboratory<br>and teaching<br>equipment<br>RM'000 | Motor<br>vchicles<br>RM'000 | Total<br>RM'000 |
|--------------------------------------|------|-----------|---|--|--|---|-----------------------------|-----------------|
| Cost                                 |      |           | <b>7</b> 400                                  |  |  |   | . 450                       | 161.601         |
| At 1 January 2009                    |      | 116,368   | 7,492   | -                                      | 14,743   | 21,551  | 1,450                       | 161.604         |
| Additions                            |      | 6,173     | -   | -                                      | 3,524  | 5,563   | •                           | 15,260          |
| Disposals/write-offs                 |      | _         |   |  | (4)  | (99)  |                             | (103)           |
| At 31 December 2009/1 January 2010   |      | 122,541   | 7,492   | -                                      | 18,263   | 27,015  | 1,450                       | 176,761         |
| Additions                            |      | 36,841    | 1,143   | 113,108                                | 41,608   | 7,580   | 561                         | 200,841         |
| Acquisition of subsidiaries          | 31   | 754,576   | 2,401,309                                     | 291,765                                | 1,366,331  | -   | 15,985                      | 4,829,966       |
| Disposals/write-offs                 |      | (245)     | (106)   | -                                      | (21,187)   | (4,454)   | (833)                       | (26,825)        |
| Transfers                            |      | -         | 8,835   | (20,837)                               | 12,002   | -   | -                           | -               |
| fransfer to development property     |      | -         | -   | (12,898)                               | -  | -   | -                           | (12,898)        |
| Transfer to assets held for sale     | 9    |           | -   | -                                      | (11,007)   | -   | -                           | (11,007)        |
| Translation differences              |      | (11,388)  | 62,113  | 8,500                                  | 28,798   | -   | (294)                       | 87,729          |
| At 31 December 2010/1 January 2011   |      | 902,325   | 2,480,786                                     | 379,638                                | 1,434,808  | 30,141  | 16,869                      | 5,244,567       |
| Additions                            |      | 1,350     | 112   | 641,506                                | 91,717   | 5,384   | 2,076                       | 742,145         |
| Disposal of subsidiaries to Khazanah | 31   | (11,310)  | (1,640)                                       | -                                      | (81,518)   | -   | (2,900)                     | (97,368)        |
| Disposals/write-offs                 |      | (2,418)   | (1,594)                                       | (9,807)                                | (76,048)   | (412)   | (1,627)                     | (91,906)        |
| Transfers                            |      | (207,712) | 232,939                                       | (100,006)                              | 74,779   | -   | -                           | -               |
| Transfer to assets held for sale     | 9    | (1,973)   |   | _                                      | -  |   |                             | (1,973)         |
| Translation differences              |      | (2,717)   | 48,760  | 3,753                                  | 17,974   | -   | 115                         | 67,885          |
| At 31 December 2011                  |      | 677,545   | 2,759,363                                     | 915,084                                | 1,461,712  | 35,113  | 14.533                      | 5,863,350       |
|                                      |      |           |   |  |  |   |                             |                 |

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### 4. Intangible assets and goodwill on consolidation

|  | Note | Concession<br>rights<br>RM'000 | Land use<br>rights<br>RM'000 | Brand<br>names<br>RM'000 | Customer<br>relationships<br>RM'000 | Development<br>costs and other<br>intangibles<br>RM'000 | Sub-total<br>RM'000 | Goodwill on<br>consolidation<br>RM'000 | Total<br>RM'000 |
|--|------|--------------------------------|------------------------------|--------------------------|-------------------------------------|---|---------------------|--|-----------------|
| Cost                                     |      |                                |                              |                          |                                     |   |                     |  | 407.57          |
| At 1 January 2009                        |      | **                             | -                            | -                        | -                                   | 953   | 953                 | 106,621                                | 107,574         |
| Additions                                |      | -                              | -                            |                          |                                     | 185   | 185                 | -                                      | 185             |
| At 31 December 2009/1 January 2010       |      | -                              | -                            | -                        | -                                   | 1,138   | 1,138               | 106,621                                | 107,759         |
| Additions                                |      | -                              | -                            | -                        | -                                   | 439   | 439                 | -                                      | 439             |
| Acquisition of subsidiaries              | 31   | 352,835                        | 168,956                      | 1,261,173                | 141,400                             | 101,961   | 2,026,325           | 6,048,680                              | 8.075,005       |
| Translation differences                  |      |                                | 3,432                        | -                        | *                                   | 371   | 3,803               | 171,032                                | 174,835         |
| At 31 December 2010/1 January 2011       |      | 352,835                        | 172,388                      | 1,261,173                | 141,400                             | 103,909   | 2,031,705           | 6,326,333                              | 8,358,038       |
| Additions                                |      | -                              | -                            | -                        | -                                   | 1,516   | 1,516               | -                                      | 1,516           |
| Distribution of subsidiaries to Khazanah | 31   | (352,835)                      | -                            | -                        | -                                   | -   | (352,835)           | (2,559)                                | (355,394)       |
| Translation differences                  |      |                                | (12,562)                     | -                        | wh.                                 | 2,773   | (9,789)             | 165,657                                | 155,868         |
| At 31 December 2011                      |      |                                | 159,826                      | 1,261,173                | 141,400                             | 108,198   | 1,670,597           | 6,489,431                              | 8,160,028       |

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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of 1HH Gronp (continued)

### 3. Property, plant and equipment (continued)

|                     | -       | ital land<br>ouildings<br>Leasehold | Construction- | Hospital and medical equipment, renovation and furniture, fittings aud equipment | Laboratory<br>and teaching<br>equipment | Motor<br>vehicles | Total     |
|---------------------|---------|-------------------------------------|---------------|--|---|-------------------|-----------|
|                     | RM'000  | RM'000                              | RM'000        | RM'000   | RM'000                                  | RM'000            | RM'000    |
| Carrying amounts    |         |                                     |               |  |   |                   |           |
| At 1 January 2009   | 112,547 | 5,460                               | -             | 13,259   | 17,692                                  | 861               | 149,819   |
| At 31 December 2009 | 115,710 | 4,455                               |               | 14,992   | 20,134                                  | 525               | 155,816   |
| At 31 December 2010 | 797,145 | 2,443,034                           | 379,638       | 487,900  | 23,954                                  | 5,115             | 4,136,786 |
| At 31 December 2011 | 589,027 | 2,682,442                           | 915,084       | 510,332  | 24,865                                  | 5,003             | 4,726,753 |

### Leasehold land

The title deed of a leasehold land with a carrying amount of RM32,841,000 (2010: RM36,837,000; 2009: Nil) will be transferred to an indirect subsidiary's name upon full settlement of the remaining purchase consideration in 2014.

### Seeurity

As at 31 December 2011, property, plant and equipment with carrying amounts totalling RM254,246,000 (2010: RM317,447,000; 2009: RM115,710,000) are charged to licensed financial institutions for credit facilities granted to the Group (see Note 17).

### Assets under finance lease

As at 31 December 2011, the carrying amount of property, plant and equipment of the Group held under finance lease was RM45,237,000 (2010: RM36,362,000: 2009: RM2,082,000).

### Borrowing eosts

During the year, interest capitalised as cost of property, plant and equipment amounted to RM23,304,000 (2010: RM13,771,000; 2009: Nil).





# Intangible assets and goodwill on consolidation (continued)

represent the lowest level within the Group at which the goodwill and brand names are Goodwill and brand names are allocated to the Gronp's operating divisions which Impairment test for cash-generating units containing goodwill and brand names

The aggregate carrying amounts of goodwill and brand names allocated to each unit are monitored for internal management purposes.

| as follows:  |                |                             |                |                |  |                |
|--|----------------|-----------------------------|----------------|----------------|--|----------------|
|  | Goodw          | Goodwill on consolidation   | idation        | В              | Brand names  | S              |
|  | 2009<br>RM'000 | 2009 2010<br>RM'000 RM'000  | 2011<br>RM'000 | 2009<br>RM*000 | 2011 2009 2010 2011<br>RM'000 RM'000 RM'000 RM'000 | 2011<br>RM'000 |
| Singapore-based hospital and healthcare services   | '              | 4,247,968 4,382,049         | 4,382,049      |                | - 1,145,173 1,145,173                              | 1,145,173      |
| Malaysia-based hospital<br>and healthcare services | ı              | 1,967,443 1,994,953         | 1,994,953      | '              | 116,000 116,000                                    | 116,000        |
| Education  | 106,621        | 106,621 106,002 110,068     | 110,068        | •              | •  | •              |
|  | 106,621        | 106,621 6,321,413 6,487,070 | 6,487,070      | 1              | - 1,261,173 1,261,173                              | 1,261,173      |

For the purpose of impairment testing, the intangible assets are allocated to the individual entities which are the cash-generating units ("CGU"). Recoverable amount of each CGU is estimated based on its value-in-use. The value-in-use calculations apply a discounted cash flow model using eash flow projections based on financial budgets approved by management covering a five to ten-year period. The key assumptions for the computation of value-in-use of goodwill and brand names include the following:

- The revenue growth in the 10-year cash flow projection is estimated to be, for hospital and healthcare services, at 10.0% to 28.0% per annum in the first three years with declining revenue trend in subsequent years from 3% to 8% per annum, whilst for education CGUs at 3.0% to 11.0% per anuum for the first three years with 3.0% revenue growth for subsequent years.
- CGUs and 34.0% 35.0% of the revenue for education CGU for the projected The earnings before interest, tax, depreciation and amortisation ("EBITDA") are years and the projections are in line with the business growth of the respective assumed at 17.0% - 25.0% of the revenue for hospital and healthcare services investees.
- education CGU per annum (2010: 3% 5% for hospital and healthcare services CGUs and 3% for education CGU; 2009: 3% for education CGU) applied to rate to perpetuity of 2% for hospital and healthcare services CGUs and 3% for The terminal value was estimated using the perpetuity growth model, with a growth steady-state estimated earnings at the end of the projected period.
- 6.4%) which are based on the pre-tax cost of capital plus an appropriate risk Discount rates of approximately 7.5% to 10.0% (2010: 7.0% to 12.0%; 2009: premium at the date of assessment of the respective CGUs.

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### 13. ACCOUNTANTS' REPORT (cont'd)

### Historical Financial Information of IHH Group (continued)

| 4. Intangible assets and goo                 | dwill | on consol                      | idation (                    | continu                  | ed)                                 |   |           |  | ×.              |
|--|-------|--------------------------------|------------------------------|--------------------------|-------------------------------------|---|-----------|--|-----------------|
|  | Note  | Concession<br>rights<br>RM'000 | Land use<br>rights<br>RM'000 | Brand<br>names<br>RM'000 | Customer<br>relationships<br>RM'000 | Development<br>eosts and other<br>intangibles<br>RM'000 |           | Goodwill on<br>consolidation<br>RM'000 | Total<br>RM'000 |
| Accumulated amortisation and impairment loss |       |                                |                              |                          |                                     |   |           |  |                 |
| At 1 January 2009                            |       |                                | -                            |                          |                                     | 66  | 66        | -                                      | 66              |
| Amortisation charge for the year             |       | -                              | -                            | -                        | -                                   | 34  | 34        | -                                      | 34              |
| At 31 December 2009/1 January 2010           |       | -                              | -                            | -                        | -                                   | 100   | 100       | -                                      | 100             |
| Amortisation charge for the year             |       | 28,173                         | -                            | -                        | 8,295                               | 2,910   | 39,378    | -                                      | 39,378          |
| Impairment loss                              |       | -                              | -                            | -                        | -                                   | -   | -         | 4,920                                  | 4,920           |
| Acquisition of subsidiaries                  | 31    | 216,926                        | -                            |                          | -                                   | 6,615   | 223,541   | -                                      | 223,541         |
| Translation differences                      |       |                                |                              | -                        |                                     | 75  | 75        | -                                      | 75              |
| At 31 December 2010/1 January 2011           |       | 245,099                        | -                            | -                        | 8,295                               | 9,700   | 263,094   | 4,920                                  | 268,014         |
| Amortisation charge for the year             |       | 21,592                         | -                            | -                        | 24,888                              | 8,509   | 54,989    | -                                      | 54,989          |
| Disposal of subsidiaries to Khazanah         | 31    | (266,691)                      | -                            | -                        | -                                   | -   | (266,691) | (2,559)                                | (269,250)       |
| Translation differences                      |       | -                              | -                            |                          | -                                   | 607   | 607       | -                                      | 607             |
| At 31 December 2011                          |       | -                              | -                            | -                        | 33,183                              | 18,816  | 51,999    | 2,361                                  | 54,360          |
| Carrying amounts                             |       |                                |                              |                          |                                     |   |           |  |                 |
| At 1 January 2009                            |       | -                              | -                            | -                        | -                                   | 887   | 887       | 106,621                                | 107,508         |
| At 31 December 2009                          |       | -                              |                              | ***                      | -                                   | 1,038   | 1,038     | 106,621                                | 107,659         |
| At 31 December 2010                          | :     | 107,736                        | 172,388                      | 1,261,173                | 133,105                             | 94,209  | 1,768,611 | 6,321,413                              | 8,090,024       |
| At 31 December 2011                          |       |                                | 159,826                      | 1,261,173                | 108,217                             | 89,382  | 1,618,598 | 6,487,070                              | 8,105,668       |

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# A-1 Historical Financial Information of IHH Group (continued)

# 4. Intangible assets and goodwill (continued)

 There will be no other significant changes in the government policies and regulations which will directly affect the investoes' businesses. The inflation for the operating expenses is in line with the estimated gross domestic product growth rate for the country based on the past trends. The values assigned to the key assumptions represent management's assessment of future trends in the healthcare market and are based on both external sources and internal sources (historical data).

Management believes that no reasonably foreseeable changes in any of the above key assumptions would cause the carrying values of these CGUs to materially exceed their recoverable amounts, other than an impairment loss of goodwill of RM4,920,000 that has been recognised in 2010 and changes in the prevailing operating environment of which the impact is not ascertainable.

## 5. Interest in associates

|  | 2009<br>RM*000 | 2010<br>RM'000  | 2011<br>RM'000    |
|--|----------------|-----------------|-------------------|
| Shares, at cost                                | 2 106 039      | 770 444         | 720 100           |
| Unquoted shares in Malaysia                    | 2,100,230      | 1.289           | 1.300             |
| Unquoted shares outside Malaysia               | ٠              | 2,777           | 2,833             |
|  | 2,106,938      | 733,510         | 733,332           |
| Share of post-aequisition profits and reserves | 86,366         | 100,880 146,895 | 146,895           |
| Amounts due from associates                    | -              | 7,961           | 14,847            |
| Less: Allowance for impairment loss            | ,              | (2,324)         | (5,118)           |
|  | 1              | 5,637           | 9,729             |
| Amounts due to associates                      | •              | (19,556)        | (19,556) (27,683) |
|  | 2,193,304      | 820,471 862,273 | 862,273           |

Details of the associates are disclosed in Note 33 to the financial statements.

The amounts due from associates are unsecured and interest free, and settloment is neither planned nor likely to occur in the foreseeable future. As these amounts are, in substance, a part of the Group's net investment in the associates, they are stated at cost less accumulated impairment loss.

The amounts due to the associates include amounts denominated primary in Singapore dollars which are unsecured and interest free, and settlement is neither planned nor likely to occur in the foresceable future. As these amounts are, in substance, a return of equity by associates to the Group, they are stated at cost.

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## 13. ACCOUNTANTS' REPORT (cont'd)

### SWEX

# A-1 Historical Financial Information of IHH Gronp (continued)

## 5. Interest in associates (continued)

The summarised information of the associates, not adjusted for the proportion of the ownership interest held by the Group, is as follows:

|                        | 2009        | 2010                | 2011        |
|------------------------|-------------|---------------------|-------------|
| Assets and liabilities | RM'000      | RM'000              | RM'000      |
| Total assets           | 6,780,579   | 3,310,058           | 3,573,401   |
| Total liabilities      | (3,061,128) | (1,210,294)         | (1,318,369) |
| Net assets             | 3,719,451   | 2,099,764 2,255,032 | 2,255,032   |
| Results                |             |                     |             |
| Revenue                | 1,885,208   | 210,471             | 347,508     |
| Profit after tax       | 299,817     | 130,997             | 252,766     |

## 6. Interest in joint ventures

|  | 2009<br>RM'000 | 2010<br>RM'000        | 2011<br>RM'000                                    |
|--|----------------|-----------------------|---|
| Sharcs, at cost<br>Unquoted sharcs outside Malaysia                    | 7,523          | 60,854                | 63.173  |
| Share of post-acquisition profits and reserves                         | (3,006)        | (39,119) (36,163)     | (36,163)  |
| Amounts due from joint ventures<br>Less: Allowance for impairment loss | 1 1            | 21,764 (16,403) 5,361 | 21,764 17,010<br>(16,403) (15,133)<br>5,361 1,877 |
| Amounts due to joint ventures  | ı              | (21,454)              | (878)   |
|  | 4,517          | 5,642                 | 28,009  |

The amounts due from joint ventures are unsecured and interest free, and settlement is neither planned nor likely to occur in the foreseeable future. As these amounts are, in substance, a part of the Group's net investment in the joint ventures, they are stated at cost less accumulated impairment loss.

The amounts due to the joint ventures are unsecured and interest free, and settlement is neither planned nor likely to occur in the foreseeable future. As these amounts are, in substance, a return of equity by joint ventures to the Group, they are stated at cost.

Details of the joint ventures are disclosed in Note 34 to the financial statements.

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ACCOUNTANTS' REPORT (cont'd)

# A-1 Historical Financial Information of IHH Gronp (continued)

# 6. Interest in joint ventures (continued)

The summarised information of the joint ventures, not adjusted for the proportion of the ownership interest held by the Group, is as follows:

|                                 | 2009        | 2010                | 2011          |
|---------------------------------|-------------|---------------------|---------------|
|                                 | RM'000      | RM'000              | RM'000        |
| Assets and liabilities          |             |                     |               |
| Total assets                    | 1,231,070   | 203,281 190,021     | 190,021       |
| Total liabilities (             | (1,179,912) | (158,727) (135,999) | (135,999)     |
| Net assets                      | 51,158      |                     | 44,554 54,022 |
| Results                         |             |                     |               |
| Revenue                         | 644,282     | 211,980 157,522     | 157,522       |
| Profit after tax                | 6,393       | 24,235              | 26,780        |
| Group's share of joint ventures |             |                     |               |
| capital commitments             | 175,291     | •                   |               |

## Other financial assets

|  | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |  |
|--|----------------|----------------|----------------|--|
| Non-current:   |                |                |                |  |
| Available-for-sale financial assets<br>Unquoted equity securities, at cost | ,              | 84             | 80             |  |
| Quoted equity securities, at fair value                                    |                | •              | 525,780        |  |
|  |                | 84             | 525,860        |  |
| Held-to-maturity investments   |                |                |                |  |
| Government debt securities, at amortised eost                              | •              | 26,753         | 1              |  |
| Others   |                |                |                |  |
| Club memberships   | 38             | 437            | 516            |  |
| Deposit for option to purchase interest in an                              |                |                |                |  |
| investment   | 1              | 8,013          | 6,035          |  |
| Deposit paid to non-controlling sharcholders of a                          |                |                |                |  |
| subsidiary   | ٠              | 65,080         | 66,045         |  |
|  | 38             | 73,530         | 72,596         |  |
| Accumulated impairment losses  | (38)           | (65,118)       | (68,575)       |  |
|  | •              | 8,412          | 4,021          |  |
|  | 2              | 35,249         | 529,881        |  |
|  |                |                | 89             |  |

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ACCOUNTANTS' REPORT (cont'd) 13.

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# A-1 Historical Financial Information of IHH Group (continued)

## 7. Other financial assets (continued)

| 2011<br>RM'000 |          | 27,066   |
|----------------|----------|--|
| 2010<br>RM'000 |          | ·  |
| 2009<br>RM'000 |          | •  |
|                | Current: | Held-to-maturity investments Government debt securities, at amortised cost |

Non-current investments in available-for-sale unquoted equity securities are stated at cost as their fair values cannot be reliably measured in view that they do not have a quoted market price in an active market, the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reliably assessed.

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### A-1 Historical Financial Information of IHH Group (continued)

### 8. Deferred tax assets and liabilities (continued)

|                                      | At<br>1 January<br>2010<br>RM'000 | Acquisition of<br>subsidiaries<br>(Note 31)<br>RM'000 | Disposal of<br>subsidiaries to<br>Khazanah<br>(Note 31)<br>RM'000 | Recognised<br>in profit<br>or loss<br>(Note 23)<br>RM'000 | Translation<br>difference<br>RM'000 | At<br>31 December<br>2010<br>RM'000 | WILLWAY. |
|--------------------------------------|-----------------------------------|---|---|---|-------------------------------------|-------------------------------------|----------|
| Deferred tax assets                  |                                   |   |   |   |                                     |                                     |          |
| Other provisions                     | -                                 | 1,533   | -   | 989   | -                                   | 2,522                               |          |
| Unutilised tax losses and unabsorbed |                                   | •   |   |   |                                     | ,                                   |          |
| capital allowances                   | -                                 | 4,900   | -   | 7,176   | 295                                 | 12,371                              |          |
| Others                               |                                   | 70  | -   | 660   | -                                   | 730                                 |          |
|                                      | -                                 | 6,503   |   | 8,825   | 295                                 | 15,623                              |          |
| Deferred tax liabilities             |                                   |   |   |   |                                     |                                     |          |
| Property, plant and equipment        | (17,757)                          | (98,544)  | -   | (1,623)   | (1,093)                             | (119,017)                           |          |
| Intangible assets                    | -                                 | (305,122)   | -   | 4,732   | (79)                                | (300,469)                           |          |
| Interests in associates              | -                                 | (17,311)  | -   | 1,296   | 331                                 | (15,684)                            |          |
| Receivables                          | -                                 | (93)  | -   | (112)   | -                                   | (205)                               |          |
| Others                               | 251                               | (686)   | -   | (9,067)   | 813                                 | (8,689)                             |          |
|                                      | (17,506)                          | (421,756)   | -   | (4,774)   | (28)                                | (444,064)                           |          |

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### ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of IHH Group (continued)

### 8. Deferred tax assets and liabilities

Movements in deferred tax assets and liabilities of the Group (prior to offsetting of balances) during the year are as follows:

|   | At<br>1 January<br>2009<br>RM'000 | Acquisition of<br>subsidiaries<br>(Note 31)<br>RM'000 | Disposal of<br>subsidiaries to<br>Khazauah<br>(Note 31)<br>RM'000 | Recognised<br>in profit<br>or loss<br>(Note 23)<br>RM'000 | Translation<br>difference<br>RM'000 | At<br>31 December<br>2009<br>RM'000 |
|---|-----------------------------------|---|---|---|-------------------------------------|-------------------------------------|
| Deferred tax liabilities<br>Property, plant and equipment<br>Others | (16,646)<br>237                   | -   | -   | (1,111)   | -                                   | (17,757)<br>251                     |
|   | (16,409)                          | -   | -   | (1,097)   | _                                   | (17,506)                            |



## 13. ACCOUNTANTS' REPORT (cont'd)

### KPING

# A-1 Historical Financial Information of IHH Group (continued)

# Deferred tax assets and liabilities (continued)

The amounts determined after appropriate offsetting are as follows:

| 10 2011<br>'000 RM'000 | 24.279<br>749) (446,127)                        |
|------------------------|---|
| 2010<br>RM'000         | 28,308 (456,749)                                |
| 2009<br>RM'000         | (17,506)  |
|                        | Deferred tax assets<br>Deferred tax liabilities |

Deferred tax assets and liabilities are offset above where there is legally enforceable right to set off current tax assets against current tax liabilities and where the deferred taxes relate to the same taxation authority.

Deferred tax assets have not been recognised in respect of the following items (stated at gross):

|                                  | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |
|----------------------------------|----------------|----------------|----------------|
| Deductible temporary differences | •              |                | 2,237          |
| Unutilised tax losses            | 33             | 69,486         | 62,879         |
| Provisions                       | 2              | 6,197          | 15,084         |
|                                  | 35             | 75,683         | 85,200         |
|                                  |                |                |                |

The unutilised tax losses do not expire under current tax legislations. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the respective subsidiaries can utilise the benefits.

## 9. Assets classified as held for sale

In 2010, assets classified as held for sale pertains to a freehold building with a carrying amount of RM7,840,000, for which management have committed to and commenced a plan to sell. The freehold building was disposed off in 2011.

In 2011, assets classified as held for sale pertains to land and building with a carrying amount of RM1,463,000, for which management have committed to and commenced a plan to sell.

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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of IIIH Group (continued)

### 8. Deferred tax assets and liabilities (continued)

|                                      | At<br>1 January<br>2011<br>RM'000 | Acquisition of<br>subsidiarics<br>(Note 31)<br>RM'000 | Disposal of<br>subsidiaries to<br>Khazanah<br>(Note 31)<br>RM'000 | Recognised<br>in profit<br>or loss<br>(Note 23)<br>RM'000 | Translatiou<br>difference on<br>consolidation<br>RM'000 | At<br>31 December<br>2011<br>RM'000 |  |
|--------------------------------------|-----------------------------------|---|---|---|---|-------------------------------------|--|
| Deferred tax assets                  |                                   |   |   |   |   |                                     |  |
| Other provisions                     | 2,522                             | -   | -   | 3,752   | (4)   | 6,270                               |  |
| Unutilised tax losses and unabsorbed |                                   |   |   |   |   |                                     |  |
| capital allowances                   | 12,371                            | -   | -   | (11,822)  | 364   | 913                                 |  |
| Others                               | 730                               | _   | (110)   | 1,184   | 193   | 1,997                               |  |
|                                      | 15,623                            | -   | (110)   | (6,886)   | 553   | 9,180                               |  |
| Deferred tax liabilities             |                                   |   |   |   |   |                                     |  |
| Property, plant and equipment        | (119,017)                         | -   | 1,731   | (10,437)  | (2,339)   | (130,062)                           |  |
| Intangible assets                    | (300,469)                         | -   | 6,348   | 9,098   | (512)   | (285,535)                           |  |
| Interests in associates              | (15,684)                          | -   | -   | (1,445)   | 303   | (16,826)                            |  |
| Receivables                          | (205)                             | -   | -   | 205   | -   | -                                   |  |
| Others                               | (8,689)                           | _   | -   | 10,084  | -   | 1,395                               |  |
|                                      | (444,064)                         |   | 8,079   | 7,505   | (2,548)   | (431,028)                           |  |

ACCOUNTANTS' REPORT (cont'd) 13.

A-1 Historical Financial Information of IHH Gronp (continued)

## 10. Development property

|   | 2009<br>RM'000 | 2010<br>RM'000    | 2010 2011<br>RM'000 RM'000 |  |
|---|----------------|-------------------|----------------------------|--|
| Development property, at cost   |                | 939,870 1,121,195 | 1,121,195                  |  |
| Borrowing costs capitalised as cost of development property during the year | -              | 5,629             | 5,629 7,475                |  |

Development property represents medical suites for sale under development.

### 11. Inventories

|  | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |  |
|--|----------------|----------------|----------------|--|
| Pharmaceuticals, surgical and medical supplies                         |                | 74,968         | 74,968 78,784  |  |
| Carrying amount of inventories pledged as security for bank borrowings | ,              | 2,640          | -              |  |

## 12. Trade and other receivables

|                                | Note | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000  |  |
|--------------------------------|------|----------------|----------------|-----------------|--|
| Trade receivables              | 13   | 4,029          | 437,060        | 465,108         |  |
| Deposits and other receivables | 14   | 308            | 29,824         | 37,188          |  |
| Loans and receivables          | l    | 4,337          | 466,884        |                 |  |
| Prepayments                    |      | 52             | 15,950         |                 |  |
|                                |      | 4,389          | 482,834        | 482,834 518,496 |  |

Trade receivables include accrued trade receivables amounting to RM139,819,000 (2010 and 2009; Nil). Accrued trade receivables represent the balance of sale proceeds to be billed in respect of the progress of the construction work performed on development properties sold,

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### ACCOUNTANTS' REPORT (cont'd) 13.

### KPING

A-1 Historical Financial Information of IHH Gronp (continued)

### 13. Trade receivables

|                                    | 2009<br>RM'000 | 2010<br>RM'000  | 2011<br>RM'000    |
|------------------------------------|----------------|-----------------|-------------------|
| Trade receivables                  | 4,029          | 513,056 537,550 | 537,550           |
| Amounts due from related companies | •              | 618             | 1,191             |
|                                    | 4,029          | 513,674         | 513,674 538,741   |
| Allowance for impairment loss      | ٠              | (76,614)        | (76,614) (73,633) |
|                                    | 4,029          | 437,060         | 437,060 465,108   |

Concentration of credit risk relating to trade receivables is limited and the Group's allowances. Due to these factors, management believes that no additional credit risk beyond amounts provided for collection losses is inherent in the Group's trade The Group's primary exposure to credit risk arises through its trade receivables. historical experience in the collection of accounts receivable falls within the recorded receivables. The maximum exposure to credit risk for trade receivables at the end of reporting period (by geographical distribution) is:

|                               | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |
|-------------------------------|----------------|----------------|----------------|
| Singapore                     | •              | 165,433        | 287,444        |
| Malaysia                      | 4,029          | 282,462        | 178,979        |
| Southeast Asia                |                | 20,935         | 24,126         |
| North Asia                    | •              | 19,491         | 27,029         |
| South Asia and Middle East    | •              | 21,151         | 15,113         |
| Others                        | •              | 4,202          | 6,050          |
|                               | 4,029          | 513,674        | 538,741        |
| Allowance for impairment loss | ,              | (76,614)       | (73,633)       |
|                               | 4,029          | 437,060        | 465,108        |
|                               |                |                |                |

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## Trade receivables (continued)

The Group provides for impairment allowance in respect of trade receivables based on historical default rates. Specific impairment allowance is provided on a case-by-ease basis depending on the circumstances. The allowance account in respect of trade receivables is used to record impairment losses. Unless the Group is satisfied that recovery of the amount is possible, the amount considered irrecoverable is written off against the receivable directly.

## 14. Deposits and other receivables

|   | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'00 |
|---|----------------|----------------|---------------|
| Interest receivables<br>Sundry deposits | . 155          | 10.808         | 2,384         |
|   | 155            | 12,397         | 15,325        |
| Other receivables                       | 156            | 18,503         | 23,084        |
| Allowance for impairment loss           | (3)            | (1,076)        | (1,221        |
|   | 153            | 17,427         | 21,863        |
|   | 308            | 29,824         | 37,188        |
|   |                |                |               |

The maximum exposure to credit risk for other receivables at the end of reporting 2010 2009 period (by geographical distribution) is:

|                               | 2009   | 2010    | 2011    |
|-------------------------------|--------|---------|---------|
|                               | RM'000 | RM'000  | RM'000  |
| Singapore                     | •      | 5,239   | 7,856   |
| Malaysia                      | 156    | 4,525   | 5,537   |
| Southeast Asia                | •      | 4,813   | 5,455   |
| North Asia                    | •      | 3,490   | 3,551   |
| South Asia and Middle East    | •      | 320     | 455     |
| Others                        | •      | 116     | 230     |
|                               | 156    | 18,503  | 23,084  |
| Allowance for impairment loss | (3)    | (1,076) | (1,221) |
|                               |        |         |         |

Company No.: 901914-V

### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of IHH Group (continued)

### 13. Trade receivables (continued)

### Impairment losses on trade receivables

The ageing of trade receivables and trade amount due from related companies at the reporting date is:

|                            | Gross<br>2009<br>RM'000 | Impairment<br>2009<br>RM'000 | Net<br>2009<br>RM'000 | Gross<br>2010<br>RM'000 | lmpairment<br>2010<br>RM'000 | Net<br>2010<br>RM'000 | Gross<br>2011<br>RM'000 | Impairment<br>2011<br>RM'000 | Net<br>2011<br>RM'000 |
|----------------------------|-------------------------|------------------------------|-----------------------|-------------------------|------------------------------|-----------------------|-------------------------|------------------------------|-----------------------|
| Not past due               | 89                      | -                            | 89                    | 155,768                 | (15)                         | 155,753               | 292,339                 | (5,188)                      | 287,151               |
| Past due 0 – 30 days       | 213                     | -                            | 213                   | 114,245                 | (5,319)                      | 108,926               | 64,492                  | (2,539)                      | 61,953                |
| Past due 31 - 180 days     | 327                     | -                            | 327                   | 145,420                 | (6,888)                      | 138,532               | 113,951                 | (10,982)                     | 102,969               |
| Past due 181 days - 1 year | 3.400                   | -                            | 3400                  | 48,579                  | (14,730)                     | 33,849                | 24,468                  | (13,923)                     | 10,545                |
| Past due more than 1 year  | -                       | -                            | -                     | 49,662                  | (49,662)                     |                       | 43,491                  | (41,001)                     | 2,490                 |
| •                          | 4,029                   | -                            | 4,029                 | 513,674                 | (76,614)                     | 437,060               | 538,741                 | (73,633)                     | 465,108               |

The movements in allowance for impairment loss in respect of trade receivables during the year are as follows:

|                             | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |
|-----------------------------|----------------|----------------|----------------|
| At 1 January                |                | -              | 76,614         |
| Impairment loss recognised  | -              | 5,668          | 16,955         |
| Impairment loss written off |                | (3,656)        | (15,399)       |
| Acquisition of subsidiaries | -              | 73,407         | -              |
| Disposal of subsidiaries    | -              | -              | (5,332)        |
| Translation difference      | _              | 1,195          | 795            |
|                             | _              | 76,614         | 73,633         |

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# A.1 Historical Financial Information of IHH Group (continued)

## 15. Cash and cash equivalents

|  | 2009<br>RM'000  | 2010<br>RM'000             | 2011<br>RM'000     |
|--|-----------------|----------------------------|--------------------|
| Fixed deposits with financial institutions<br>Cash and bank balances | 37,563<br>5,280 | 764,963<br>444,502         | 895,399<br>415,404 |
|  | 42,843          | 42,843 1,209,465 1,310,803 | 1,310,803          |
| Bank overdrafts  | ,               | (10,549)                   | (584)              |
| Fixed deposits pledged   | (1,182)         | (1,182) (40,807) (58,734)  | (58,734)           |
| statement of cash flows  | 41,661          | 41,661 1,158,109 1,251,485 | 1,251,485          |

Fixed deposits with financial institutions include deposits pledged to banks and finance companies for credit facilities granted to certain subsidiaries

### 16. Equity

These mainly consist of share capital, share premium, equity contribution from owner, Equity and reserves attributable to owners of the company

### Fair value reserve

capital reserves and retained earnings.

The fair value reserve comprises the cumulative net change in the fair value available-for-sale financial assets until the investments are derecognised or impaired.

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### Hedge reserve

The hedge reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedges related to hedged transactions that have not yet occurred.

arising from the translation of the financial statements of foreign operations where The foreign currency translation reserve comprises all foreign currency differences functional currencies are different from that of the Group's presentation currency. Foreign currency translation reserve

### Non-controlling interests

This consists of the minority shareholders' proportion of equity and reserves partially owned subsidiaries.

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the issue of share options and conditional award of performance shares. When the options are exercised, the amount from the share option reserve is transferred to share capital and the excess value above the par value of the ordinary shares issued is from the Share option reserve comprises the cumulative value of employee services received for transferred to share premium. When the share options expire, the amount share option reserve is transferred to retained earnings. Share option reserve

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### ACCOUNTANTS' REPORT (cont'd) 13

### Historical Financial Information of IIIII Group (continued)

### 14. Deposits and other receivables (continued)

### Impairment losses on other receivables

The ageing of other receivables at the reporting date is:

|                            | Gross<br>2009<br>RM'000 | Impairment<br>2009<br>RM'000 | Net<br>2009<br>RM'000 | Gross<br>2010<br>RM'000 | Impairment<br>2010<br>RM'000 | Net<br>2010<br>RM'000 | Gross<br>2011<br>RM'000 | Impairment<br>2011<br>RM'000 | Net<br>2011<br>RM'000 |
|----------------------------|-------------------------|------------------------------|-----------------------|-------------------------|------------------------------|-----------------------|-------------------------|------------------------------|-----------------------|
| Not past duc               | -                       | -                            | -                     | 12,581                  |                              | 12,581                | 20,344                  | (2)                          | 20,342                |
| Past due 0 – 30 days       | -                       | -                            | -                     | 422                     | -                            | 422                   | 702                     | (79)                         | 623                   |
| Past due 31 - 180 days     | -                       | _                            | -                     | 1,590                   | -                            | 1,590                 | 329                     | -                            | 329                   |
| Past due 181 days - 1 year | -                       |                              | -                     | 952                     | -                            | 952                   | 146                     | -                            | 146                   |
| Past due more than 1 year  | 156                     | (3)                          | 153                   | 2,958                   | (1,076)                      | 1,882                 | 1,563                   | (1,140)                      | 423                   |
|                            | 156                     | (3)                          | 153                   | 18,503                  | (1,076)                      | 17,427                | 23,084                  | (1,221)                      | 21,863                |

The movements in allowance for impairment loss in respect of other receivables during the year are as follows:

|   | 2009     | 2010   | 2011   |
|---|----------|--------|--------|
|   | RM'000   | RM'000 | RM'000 |
| At 1 January                            | -        | 3      | 1,076  |
| Impairment loss recognised              | 3        | -      | 111    |
| Acquisition of subsidiaries             | -        | 1,073  | -      |
| Translation difference on consolidation | <u>-</u> | _      | 34     |
|   | 3        | 1,076  | 1,221  |

The Group provides for impairment allowance in respect of other receivables based on historical default rates. Specific impairment allowance is provided on a case-by-case basis depending on the circumstances. The allowance account in respect of other receivables is used to record impairment losses.

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# A-I Historical Financial Information of IHH Group (continued)

## 17. Bank borrowings and derivatives

|                                   | 2009    | 2010              | 2011      |
|-----------------------------------|---------|-------------------|-----------|
|                                   | RM'000  | RM'000            | RM'000    |
| Non-current:                      |         |                   |           |
| Secured bank borrowings           | 97,500  | 4,967,954         | 3,674,505 |
| Secured finance lease liabilities | 25      | 16,373            | 26,268    |
| Unsecured bank borrowings         | •       | 1,551,281         | 1,290,491 |
|                                   | 97,525  | 6,535,608         | 4,991,264 |
| Current:                          |         |                   |           |
| Secured bank borrowings           | 14,149  | 49,675            | 32,961    |
| Seeured finance lease liabilities | 75      | 11,489            | 13,539    |
| Secured bank overdrafts           | •       | 10,549            | 584       |
| Unsecured bank borrowings         | ,       | 103,807           | •         |
|                                   | 14,224  | 175,520           | 47,084    |
| Total bank borrowings             | 111,749 | 111,749 6,711,128 | 5,038,348 |

### Security

- SGD1,790.7 million, equivalent to RM4,274.8. million; 2009: Nil) representing a bears an interest rate at Singapore Swap Offer rate plus 1.25%. The loan is secured over the Group's present and future shareholdings in subsidiaries, namely known as 'the Shares Charged'), RM and SGD designated accounts opened to An amount of SGD1,498.7 million, equivalent to RM3,651.3 million (2010: 3-year term loan obtained in 2010 with repayments due by August 2013 and Parkway Holdings Limited and Pantai Irama Ventures Sdn. Bhd. (collectively deposits all dividends and any other net sales proceeds from the Shares Charged, and corporate guarantee from the Company; (a)
- An amount of SGD529.7 million equivalent to RM1,290.5 million (2010: SGD693.3 million, equivalent to RM1,655.1 million; 2009: Nil) representing a 5year term loan obtained in 2010 with repayments by 2015 and bears interest at rates ranging from 1.16% to 1.87% (2010: 1.28% to 1.35%; 2009: Nil) per annum. This loan is unsecured. 9
- Bank borrowings of RM57 million (2010: RM753 million; 2009: RM112 million) representing term loan, revolving credit and bank overdraft facilities granted to the subsidiaries which are secured by: છ
- first fixed charge over certain freehold and leasehold land of the Group;
- fixed and floating charge over assets of certain subsidiaries of the Group;
  - charge over certain fixed deposits of the Group; EEEE
- corporate guarantee by a subsidiary for facilities granted to the Group; and
  - charge over shares investment in a subsidiary.

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

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# A-1 Historical Financial Information of IHH Group (continued)

# Bank borrowings and derivatives (continued)

### Finance lease liabilities

The Group has obligations under finance leases that are repayable as follows:

|                                 | Payments<br>RM'000 | Interest<br>RM'000 | Principal<br>RM'000 |  |
|---------------------------------|--------------------|--------------------|---------------------|--|
| 2009                            |                    |                    |                     |  |
| Within 1 year                   | 82                 | (7)                | 75                  |  |
| After 1 year but within 5 years | 27                 | (2)                | 25                  |  |
| After 5 years                   |                    | 1                  |                     |  |
|                                 | 109                | (6)                | 100                 |  |
| 2010                            |                    |                    |                     |  |
| Within 1 year                   | 12,632             | (1,143)            | 11,489              |  |
| After 1 year but within 5 years | 17,431             | (1,084)            | 16,347              |  |
| After 5 years                   | 28                 | (2)                | 26                  |  |
|                                 | 30,091             | (2,229)            | 27,862              |  |
| 2011                            |                    |                    |                     |  |
| Within 1 year                   | 14,263             | (724)              | 13,539              |  |
| After I year but within 5 years | 21,085             | (585)              | 20,500              |  |
| After 5 years                   | 5,769              | (E)                | 5,768               |  |
|                                 | 41,117             | (1,310)            | 39,807              |  |

plant and equipment. There are no restrictions placed upon the Group by entering into these leases and no arrangements have been entered into for contingent rental The Group has finance lease and hire purchase contraets for various items of property, payments.

### Derivative liabilities

The Group enters into interest rate swaps to hedge against interest rate fluctuations. These interest rate swaps mature following the maturity of the related loans.

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### ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

### 18. Employee benefits

|  | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |  |
|--|----------------|----------------|----------------|--|
| Non-current:<br>Retirement benefits                            | ,              | 11,392         | 11,572         |  |
| Performance incentive scheme                                   | ,              | 13,750         | 3,732          |  |
| Long term incentive scheine (cash-settied)                     |                | 25,142         | -              |  |
| Current:   |                |                | 000            |  |
| Performance incentive scheme<br>Provision for unconsumed leave | 943            | 24,404         | 11,020         |  |
| Provision for defined contribution plan                        | ,              | •              | 11,550         |  |
| Long term incentive scheme (cash-settled)                      | ,              | ,              | 282            |  |
|  | 570            | 42 485         | 42 485 41 935  |  |

### Performance incentive scheme

Prior to November 2010, the Group's subsidiary, Parkway Holdings Limited (PHL), has a Performance Share Plan in which cligible employees of PHL and its subsidiaries will be awarded with fully paid-up ordinary shares of PHL upon the expiry of the vesting period when certain prescribed performance targets are met. Following the privatisation of PHL in November 2010, the terms of the Performance Share Plan were modified whereby eligible employees will be awarded with eash and this apply to the remaining tranches of performance shares granted in 2008, 2009 and 2010 that will vest over the next few years upon achievement of the prescribed performance targets seet.

## ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

## 18. Employee benefits (continued)

### Provision for unconsumed leave

The balances represent the cash value amount of the unconsumed leave balance entitled to the employees at the end of the reporting period.

## Long Term Incentive Scheme - cash

The Long Term Incentive Plan ("LTIP") of the Company was approved and adopted by its Board on 25 March 2011 with the aim to make total employee remuneration sufficiently competitive to recruit, reward, retain and motivate outstanding employecs.

The balance relate to the cash benefits that Group had to pay out in the next few years to eligible personnel who are offered LTIP units but have elected to opt out of the scheme and receive cash instead of share options.

### Share based payment scheme

On 25 March 2011, the Group established the Long Term Incentive Plan ("LTIP") and Equity Participation Plan ("EPP") schemes respectively, to grant share options to eligible personnel.

The LTIP units granted in each year will vest in the participants over a three-year period, in equal proportions each year. All LTIP units that have been granted and vested must be surrendered to the Company for allotment of new shares of the Company on the basis of one new share for each LTIP unit. The LTIP shall be in force for a period of ten (10) years from 25 March 2011.

The EPP options granted in each year will vest in the participants over a four (4) year period, with two-thirds of the options to be vested in equal proportions on a yearly basis on each anniversary of the date of grant over such four (4) year period and the remainder one-third to be vested in equal proportions on the same basis upon the Group meeting the performance target for each grant, as determined by the Board at its own discretion on a yearly basis. The exercise price as at the initial grant of the EPP option shall be RM2.00 only, which shall be increased by 10% over each subsequent 12 months period based on compound annual growth rate. The EPP shall be in force for a period of sixty (60) months from date of listing of the Company's shares on stock exchange.

During the year, a total of 149,000,000 EPP options and 13,072.577 LTIP options were granted to eligible staffs. The movement in the number of ordinary shares outstanding under the respective schemes as at 31 December 2011 and the details of the schemes are as follows:

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### 18. Employee benefits (continued)

Long Term Incentive Plan ("LTIP")

| Date of grant            | Number of options outstanding at 1.1.2011 | Number of options granted during the financial year | Number of options lapsed/cancelled during the financial year | Number of options exercised during the financial year | Number of options outstanding at 31.12.2011 | Number of<br>bolders at<br>31.12.2011 |
|--------------------------|---|---|--|---|---|---------------------------------------|
| Key management personnel |   |   |  |   |   |                                       |
| 21 April 2011            | -   | 2,697,000   | -  | -   | 2,697,000                                   | 1                                     |
| 1 September 2011         | _   | 27,000  | -  | -   | 27,000                                      | 1                                     |
|                          |   | 2,724,000   |  | -   | 2,724,000                                   | 2                                     |
| Other eligible employees |   |   |  |   |   |                                       |
| 21 April 2011            | -   | 9,662,000   | (1.108,000)  | -   | 8,554,000                                   | 5 <b>7</b>                            |
| 30 June 2011             | _   | 505,648   | (66,272)   | -   | 439,376                                     | 21                                    |
| 1 August 2011            |   | 104,795   | -  | -   | 104,795                                     | 1                                     |
| 1 September 2011         | -   | 76,134  | -  | -   | 76,134                                      | 5                                     |
| •                        |   | 10,348,577  | (1,174,272)  |   | 9,174,305                                   | 84                                    |
| Total for the year       |   |   |  |   |   |                                       |
| 21 April 2011            | -   | 12,359,000  | (1,108,000)  | -   | 11,251,000                                  | 58                                    |
| 30 June 2011             |   | 505,648   | (66,272)   | -   | 439,376                                     | 21                                    |
| 1 August 2011            | -   | 104,795   | -  | -   | 104,795                                     | 1                                     |
| 1 September 2011         | -   | 103,134   | -  | -   | 103,134                                     | 6                                     |
| •                        |   | 13,072,577  | (1,174,272)  | *   | 11,898,305                                  | 86                                    |

As at 31 December 2011, no options are exercisable.

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### ACCOUNTANTS' REPORT (cont'd)

### 18. Employee benefits (continued)

| Equity Participation Pl | lan ("EPP") |
|-------------------------|-------------|
|-------------------------|-------------|

| Date of grant            | Number of options outstanding at 1.1.2011 | Number of<br>options granted<br>during the<br>financial year | Number of<br>options lapsed/<br>cancelled<br>during the<br>financial year | Number of options exercised during the financial year | Number of options outstanding at 31.12.2011 | Number of bolders at 31.12.2011 |
|--------------------------|---|--|---|---|---|---------------------------------|
| Key management personnel |   |  |   |   |   |                                 |
| 31 March 2011            | -   | 37,500,000   | -   | -   | 37,500,000                                  | 1                               |
| 27 July 2011             | -   | 4,000,000  |   | -   | 4,000,000                                   | 1                               |
|                          |   | 41,500,000   |   |   | 41,500,000                                  | 2                               |
| Other eligible employee  |   |  |   |   |   |                                 |
| 31 March 2011            | -   | 37,500,000   | -   | -   | 37,500,000                                  | 1                               |
| 1 June 2011              | -   | 55,500,000   | -   | -   | 55,500,000                                  | 14                              |
| 27 July 2011             |   | 6,000,000  | -   | -   | 6,000,000                                   | 3                               |
| 1 September 2011         | -   | <b>7</b> .50 <b>0</b> ,000                                   | -   | -   | 7,500,000                                   | 2                               |
| l December 2011          | <u>-</u>                                  | 1,000,000  | <del>.</del>  | -   | 1,000,000                                   | 1                               |
|                          |   | 107,500,000  | -   | -   | 107,500,000                                 | 21                              |
| Total for the years      |   |  |   |   |   |                                 |
| 31 Mareh 2011            | -   | 75,000,000   | -   | -   | 75,000,000                                  | 2                               |
| 1 June 2011              | -   | 55,500,000   | ~   | -   | 55,500,000                                  | 14                              |
| 27 July 2011             | -   | 10,000,000   | -   | -   | 10,000,000                                  | 4                               |
| 1 September 2011         | -   | 7,500,000  | -   | -   | 7,500,000                                   | 2                               |
| 1 December 2011          |   | 1,000,000  | -   | -   | 1,000,000                                   | 1                               |
|                          |   | 149,000,000  | -   |   | 149,000,000                                 | 23                              |

As at 31 December 2011, no options are exercisable.



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# A-1 Historical Financial Information of IHH Group (continued)

## 18. Employee benefits (continued)

The fair value of services received in return for the share options granted is determined based on;

- LTIP: Market value approach on a minority, non-marketable basis, and
- EPP: Binomial lattice mode,

taking into account the terms and conditions under which the options were granted. The inputs to the model used for the options granted are shown below:

## Fair value of share options and assumptions

|  | EPP            | LTIP                          |
|--|----------------|-------------------------------|
|  | RM0.0791 to    | RM1.73 to                     |
| Fair value at grant datc   | RM0.1110       | RM1.75                        |
| Enterprise value to EBITDA multiple<br>- Singapore hospital operations<br>- Malaysia hospital operations | n/a<br>n/a     | 16.6x – 17.4x<br>9.3x – 10.1x |
| Weighted average cost of capital   | n/a            | 10% - 11%                     |
|  | RM1.73 to      |                               |
| Share price at grant date  | RM1.75         | n/a                           |
| Expected volatility (average volatility)   | 20.0% to 25.0% | n/a                           |
| Option life (expected average life)  | 5 years        | n/a                           |
| Expected dividends yield   | 3.0%           | n/a                           |
| Risk free rate   | 3.50% to 3.65% | n/a                           |

n/a – not applicable

# Value of employce services received for issue of share options

| 2011 | RM'000 |                             | 15,074               |
|------|--------|-----------------------------|----------------------|
| 2010 | RM'000 |                             | - 15,074             |
| 2009 | RM'000 |                             | •                    |
|      |        | Total expense recognised as | share based payments |

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### ACCOUNTANTS' REPORT (cont'd) <u>ლ</u>

# A-1 Historieal Financial Information of IHH Group (continued)

## 18. Employee benefits (continued)

### Retircment benefits

benefits for employee upon retirement. The plans entitle a retired employee to receive one lump sum payment upon retirement. At the end of the reporting Certain subsidiaries of the Group have defined benefits plans that provide pension period, the present value of the unfunded obligations are:

|  | 2009<br>RM'000         | 2010<br>RM'000 | 2011<br>RM'000 |
|--|------------------------|----------------|----------------|
| Non-current<br>Present value of unfunded obligations | ,                      | 11,392         | 11,572         |
| Movements in the liability for defined               |                        |                |                |
| benefits obligations                                 |                        |                |                |
| At I January   | •                      | •              | 11,392         |
| Expenses recognised in the profit or loss            | •                      | 1,411          | 1,394          |
| Bencfits paid  | 1                      | (929)          | (633)          |
| Acquisition of subsidiaries                          | •                      | 10,657         | •              |
| Disposal of subsidiaries                             | •                      | 1              | (185)          |
| At 31 December                                       | - Indiana and a second | 11,392         | 11,572         |
| Current service costs                                | ,                      | 901            | 842            |
| Interest on obligation                               | ř                      | 565            | 549            |
| Transition amount                                    | ř                      | (55)           | 3              |
|  | •                      | 1,411          | 1,394          |
|  |                        |                |                |

The expense is recognised in the following line item in the profit or loss:

|             |  |    |     | 1   |    | •         |        |            |    |
|-------------|--|----|-----|-----|----|-----------|--------|------------|----|
|             |  |    |     |     |    | 2009      | 2010   | 2011       |    |
|             |  |    |     |     | ~  | RM'000    | RM'000 | 0 RM'000   | 8  |
|             |  |    |     |     |    | ,         | 1,411  | 1,394      | 4  |
|             |  |    |     |     |    |           |        |            |    |
| assumptions | ions   |    |     |     |    |           |        |            |    |
| actuarial   | actuarial assumptions at the end of reporting period (expressed as | aţ | the | end | oę | reporting | period | (expressed | 33 |

### Actuarial a

Staff costs

Principal act weighted ave

| 2011                | %  | 6.2-7.0 6.2-7.0 | 5.0-5.2                 |  |
|---------------------|----|-----------------|-------------------------|--|
| 2010                | %  | 6.2-7.0         | 4.5-5.2                 |  |
| 2009                | 9% | 1               | 1                       |  |
| weignicd averages): |    | Discount rate   | Future salary increases |  |

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13. ACCOUNTANTS' REPORT (cont'd)

A-1 Historical Financial Information of IHH Group (continued)

## 19. Trade and other payables

|                                    | Note | 2009   | 2010                                    | 2011          |  |
|------------------------------------|------|--|---|---------------|--|
|                                    |      | RM'000   | RM'000                                  | RM'000        |  |
| Trade payables                     |      | 5,200  | 471,174                                 | 381,934       |  |
| Accruals                           |      | 9,376  | 130,235                                 | 377,621       |  |
| Other payables                     |      | '  | 64,034                                  | 84,772        |  |
| Deposits and advances              |      | 5,172  | 15,710                                  | 17,223        |  |
| Interest payable                   |      | •  | 37,924                                  | 5,024         |  |
| Amounts due to holding company and |      |  |   |               |  |
| related companies (trade)          | 20   | •  | 2,715                                   | 24.363        |  |
| Amounts due to holding company and |      |  |   |               |  |
| related companies (non-trade)      | 20   | 1  | 4,200,732                               | 24,768        |  |
|                                    |      | 19,748   | 4,922,524                               | 915,705       |  |
| Progress billings                  |      | •  | 292,258                                 | 621,067       |  |
| Fees in advance                    |      | 34,631   | 42,626                                  | 42,626 39,386 |  |
|                                    |      | 54,379   | 54,379 5,257,408 1,576,158              | 1,576,158     |  |
|                                    | •    | ALL DESCRIPTION OF THE PARTY OF | 100000000000000000000000000000000000000 |               |  |

Progress billings are amounts billed for work performed on the sale of medical suites.

In 2011, amount due to holding company of RM4,625,393,000 was capitalised for issuance of shares of the Company.

# 20. Amounts due to holding company and related companies

The amounts due to holding company and related companies are unsecured, interest free and are repayable on demand.

### 21. Revenue

Revenue of the Group, after eliminating inter-company transactions, is as follows:

|   | 2009<br>RM'000 | 2010<br>RM'000              | 2011<br>RM'000 |  |
|---|----------------|-----------------------------|----------------|--|
| Hospital and healthcare services income | •              | 1,051,753 3,085,606         | 3,085,606      |  |
| Education services income               | 121,081        | 138,464                     | 162,181        |  |
| Rental income                           | ,              | 13,170                      | 51,846         |  |
| Management and aequisition fees         | 1              | 10,698                      | 26,333         |  |
| Dividend income                         | •              | •                           | 2,883          |  |
|   | 121,081        | 121,081 1,214,085 3,328,849 | 3,328,849      |  |
|   |                |                             |                |  |

13. ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

## 22. Profit before income tax

The following income/(expense) items have been included in arriving at profit before tax:

|   | 2009<br>RM'000      | 2010<br>RM'000                  | 2011<br>RM <sup>*</sup> 000     |
|---|---------------------|---------------------------------|---------------------------------|
| Staff costs Wages and salaries Contribution to defined contribution plans   | (48,519)<br>(4,103) | (367,733)                       | (979,790)<br>(78,202)           |
| Snare-oaseu paymonts<br>- Employee participation plan<br>- Others   |                     | 1 1                             | (5,667) (9,407)                 |
|   | (52,622)            | (372,440)                       | (1,073,066)                     |
| Finance income<br>Interest received and receivable from<br>Banks and financial institutions   | 959                 | 6,476                           | 15,986                          |
| Others<br>Fair value gain on financial instrumeuts  |                     | , ,                             | 306<br>12,615                   |
| ,   | 959                 | 6,476                           | 28,907                          |
| Finance costs Interest paid and payable to Banks and financial institutions Others Other finance costs Eair value loss on financial instruments | (3,514)             | (42,615)<br>(1,614)<br>(24,818) | (82,609)<br>(1,284)<br>(22,527) |
|   | (3,526)             | (84,111)                        | (106,420)                       |
| Exchange gain/(loss)  | 94                  | (4,843)                         | 95,548                          |
| Property, plant and equipment   | ,                   | •                               | (41)                            |
| - Goodwill  | •                   | (4,920)                         | •                               |
| - Other financial assets  | •                   | •                               | (2,372)                         |
| - Deposits paid to non-controlling shareholders   | •                   | (65,080)                        | •                               |
| Write off of property, plant and equipment Gain/(loss) on disposal of property, plant and equipment   | (20)                | (42)                            | (19,445)                        |
| Professional and consultancy fees for:  |                     |                                 |                                 |
| Internal restructuring  | •                   | - 040                           | (9,128)                         |
| - Acquistions   | •                   | (000,17)                        | (160,66)                        |

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

### SWIGH

# A-1 Historical Financial Information of IHH Group (continued)

### 23. Income tax expense

|  | 2009<br>RM'000   | 2010<br>RM'000  | 2011<br>RM'000   |  |
|--|--|---|--|--|
| Current tax expense<br>Current year<br>Overprovided in prior years   | 7,408 (390)  | 44,202<br>(1,259)<br>42,943                                   | 110,302<br>(14,255)<br>96,047  |  |
| Deferred tax expense Origination and reversal of temporary differences Reduction in tax rates (Over)/Underprovided in prior years  | 2,032<br>(466)<br>(469)<br>1,097<br>8,115                  | (7,383)<br>3,332<br>(4,051)<br>38,892                         | (4.453)<br>-<br>3,834<br>(619)<br>95,428   |  |
| Reconciliation of effective tax rate Profit before income tax Less: Share of profits of associates (net of tax) Share of profits of joint ventures (net of tax)  | (59,480)<br>(4,447)<br>(36,669                             | 613,646<br>(70,794)<br>(34,039)<br>508,813                    | 489,545<br>(79,937)<br>(13,909)  |  |
| Tax at Malaysia tax rate of 25% Effect of different tax rates in other countries Effect of reduction in tax rates Income not subject to tax Expenses not deductible for tax purpose Deferred tax assets not recognised on unutilised tax losses Utilisation of previously unrecognised deferred tax assets (Over)/Underprovided in prior years | 9,167<br>(465)<br>(423)<br>(423)<br>(699<br>(859)<br>(859) | (1,931)<br>(1,931)<br>(135,076)<br>55,289<br>(8,666)<br>2,073 | 98,925<br>(28,977)<br>-<br>(28,630)<br>63,527<br>985<br>19<br>(10,421)<br>95,428 |  |

### SW.

# A-1 Historical Financial Information of IHH Group (continued)

### 24. Earnings per share

|   | 2009        | 2010                | 2011        |
|---|-------------|---------------------|-------------|
|   | RM'000      | RM'000              | RM'000      |
| Basic and diluted carnings per share are based on:<br>Net profit attributable to ordinary shareholders                  | 83,201      | 554,424             | 379,903     |
| Basic earnings per share  |             |                     |             |
|   | 2009        | 2010                | 2011        |
|   | 000,        | 000,                | 000,        |
| Number of ordinary shares of IHH at 31<br>December 2011 assumed to be in issue<br>throughout the entire years presented | 5,500,000   | 5,500,000 5,500,000 | 5,500,000   |
| Basic earnings per share  | Sen<br>1.51 | Sen<br>10.08        | Sen<br>6.91 |
| Diluted earnings per share  |             |                     |             |
|   | 2009        | 2010                | 2011        |
|   | 000,        | 000,                | 000,        |
| Number of ordinary shares of IHH at 31<br>December 2011 assumed to be in issue  |             |                     |             |
| throughout the entire years presented   | 5,500,000   | 5,500,000           | 5.500,000   |
| Effect of share options in issue under Long Term<br>Incentive Plan (LTIP)   | ٠           | 1                   | 3,233       |
| Effect of share options in issue under Equity Participation Plan (EPP)  | •           | ,                   |             |
| Number of ordinary shares used in the calculation of diluted carnings per share   | 5,500,000   | 5,500,000           | 5,503,233   |
| Diluted earnings per share  | Sen<br>1.51 | Sen<br>10.08        | Sen<br>6.90 |
|   |             |                     |             |

In 2009 and 2010, there are no dilutive potential shares. In 2011, share options in issue under EPP are excluded from the diluted weighted average number of ordinary shares calculation as their effect would have been anti-dilutive.

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### 25. Operating segments (continued)

|   | Parkway<br>Pantai<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000 | 9,00 |
|---|-----------------------------|---------------|------------------|------------------------|-----------------|------|
| Revenue and expenses  |                             |               |                  |                        |                 |      |
| 2009  |                             |               |                  |                        |                 |      |
| Revenue from external customers   | -                           | 121,081       | -                | -                      | 121,081         |      |
| Inter-segment revenue   |                             | -             | -                |                        | -               |      |
| Total segment revenue   |                             | 121,081       | -                |                        | 121,081         |      |
| EBITDA  |                             | 48,743        | -                | _                      | 48,743          |      |
| Depreciation on property, plant and equipment Amortisation on intangible assets |                             | ,,,,,,        |                  |                        | (9,244)<br>(34) |      |
| Exchange gain   |                             |               |                  |                        | 94              |      |
| Finance income  |                             |               |                  |                        | 656             |      |
| Finance costs   |                             |               |                  |                        | (3,526)         |      |
| Share of profits of associates (net of tax)                                     |                             |               |                  |                        | 59,480          |      |
| Share of profits of joint ventures (net of tax)                                 |                             |               |                  |                        | 4,447           |      |
| Write off of property, plant and equipment                                      |                             |               |                  |                        | (20)            | _    |
| Profit before income tax  |                             |               |                  |                        | 100,596         |      |
| Income tax expense  |                             |               |                  |                        | (8,115)         |      |
| Profit for the year   |                             |               |                  |                        | 92,481          |      |
|   |                             |               |                  |                        |                 |      |

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## ACCOUNTANTS' REPORT (cont'd)

# A-1 Historical Financial Information of IHH Group (continued)

## 25. Operating segments

The Group has three reportable segments, as described below, which are the Group's locations, and are managed separately. For each of the strategic business units, the Group's Board of Directors reviews internal management reports on at least a quarterly strategic business units. The strategic business units offer different services in different

The Group's reportable segments comprise:

Parkway Pantai: Hospital operator and healthcare service provider in Asia.

IMU: Education service provider in Malaysia

· Others: Includes the corporate office

of making decisions on resource allocation and performance assessment. Performance is measured based on segment earnings before interest, tax, depreciation and amortisation, exchange differences and other non-operational items ("EBITDA"). Management monitors the operating results of each of its business units for the purpose

Inter-segment pricing is determined on arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment capital expenditure is the total costs incurred during the year to acquire property, plant and equipment, and intangible assets other than goodwill

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### A-1 Historical Financial Information of IHH Group (continued)

### 25. Operating segments (continued)

|   | Parkway<br>Pantai<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000 |
|---|-----------------------------|---------------|------------------|------------------------|-----------------|
| Revenue and expenses (continued)                                      |                             |               |                  |                        |                 |
| 2011  |                             |               |                  |                        |                 |
| Revenue from external customers                                       | 3,167,155                   | 158,811       | 2,883            |                        | 3,328,849       |
| Inter-segment revenue   | -                           | -             | 16,141           | (16,141)               | -               |
| Total segment revenue   | 3,167,155                   | 158,811       | 19,024           | (16,141)               | 3,328,849       |
| EBITDA  | 625,797                     | 61,464        | (6,456)          | (16,141)               | 664,664         |
| Depreciation and impairment loss on property, plant and equipment     |                             |               |                  |                        | (165,751)       |
| Amortisation on intangible assets                                     |                             |               |                  |                        | (54,989)        |
| Exchange gain   |                             |               |                  |                        | 95,548          |
| Finance income  |                             |               |                  |                        | 28,907          |
| Finance costs   |                             |               |                  |                        | (106,420)       |
| Share of profits of associates (net of tax)                           |                             |               |                  |                        | 79,937          |
| Share of profits of joint ventures (net of tax)                       |                             |               |                  |                        | 13,909          |
| Impairment loss on other financial assets                             |                             |               |                  |                        | (2,372)         |
| Write off of property, plant and equipment                            |                             |               |                  |                        | (19,445)        |
| Loss on disposal of property, plant and equipment                     |                             |               |                  |                        | (264)           |
| Professional and consultancy fees incurred for internal restructuring |                             |               |                  |                        | (9,128)         |
| Professional and consultancy fees incurred for acquisitions           |                             |               |                  |                        | (35,051)        |
| Profit before income tax  |                             |               |                  |                        | 489,545         |
| Income tax expense  |                             |               |                  |                        | (95,428)        |
| Profit for the year   |                             |               |                  |                        | 394,117         |
|   |                             |               |                  |                        | 05              |

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### ACCOUNTANTS' REPORT (conf'd)

### A-1 Historical Financial Information of IHH Group (continued)

### 25. Operating segments (continued)

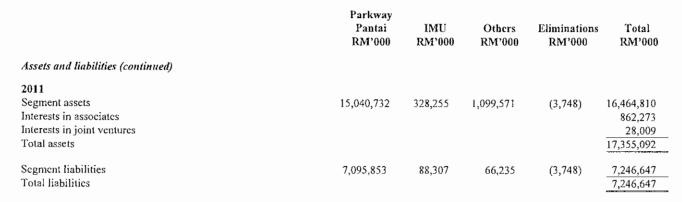
|  | Parkway<br>Pantai<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000 |
|--|-----------------------------|---------------|------------------|------------------------|-----------------|
| Revenue and expenses (continued)                                 |                             |               |                  |                        |                 |
| 2010   |                             |               |                  |                        |                 |
| Revenue from external customers                                  | 1,074,719                   | 139,366       | -                | -                      | 1,214,085       |
| Inter-segment revenue  | -                           | -             | 16,000           | (16,000)               |                 |
| Total segment revenue  | 1,074,719                   | 139,366       | 16,000           | (16,000)               | 1,214,085       |
| EBITDA   | 201,075                     | 55,568        | 14,758           | (16,000)               | 255,401         |
| Depreciation on property, plant and equipment                    | ,                           | •             | ,                | (,,                    | (57,350)        |
| Amortisation on intangible assets                                |                             |               |                  |                        | (39,378)        |
| Exchange loss  |                             |               |                  |                        | (4,843)         |
| Finance income   |                             |               |                  |                        | 6,476           |
| Finance costs  |                             |               |                  |                        | (84,111)        |
| Share of profits of associates (net of tax)                      |                             |               |                  |                        | 70,794          |
| Share of profits of joint ventures (net of tax)                  |                             |               |                  |                        | 34,039          |
| Impairment loss on intangible assets                             |                             |               |                  |                        | (4,920)         |
| Impairment loss on deposits paid to non-controlling sharcholders |                             |               |                  |                        | (65,080)        |
| Write off of property, plant and equipment                       |                             |               |                  |                        | (42)            |
| Gain on disposal of property, plant and equipment                |                             |               |                  |                        | 390             |
| Gain on remeasurement of investments previously accounted for as |                             |               |                  |                        |                 |
| associates and joint ventures                                    |                             |               |                  |                        | 530,120         |
| Professional and consultancy fees incurred for acquisitions      |                             |               |                  |                        | (27,850)        |
| Profit before income tax   |                             |               |                  |                        | 613,646         |
| Income tax expense   |                             |               |                  |                        | (38,892)        |
| Profit for the year  |                             |               |                  |                        | 574,754         |

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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of IHH Group (continued)

### 25. Operating segments (continued)



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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-1 Historical Financial Information of IIIH Group (continued)

### 25. Operating segments (continued)

|                             | Parkway<br>Pantai<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000 |
|-----------------------------|-----------------------------|---------------|------------------|------------------------|-----------------|
| Assets and liabilities      |                             |               |                  |                        |                 |
| 2009                        |                             |               |                  |                        |                 |
| Segment assets              | -                           | 312,700       | -                | -                      | 312,700         |
| Interests in associates     |                             |               |                  |                        | 2,193,304       |
| Interests in joint ventures |                             |               |                  |                        | 4,517           |
| Total assets                |                             |               |                  |                        | 2,510,521       |
| Segment liabilities         | _                           | 187,988       | -                | -                      | 187,988         |
| Total liabilities           |                             |               |                  |                        | 187,988         |
| 2010                        |                             |               |                  |                        |                 |
| Segment assets              | 14,665,015                  | 315,113       | 4,060,307        | (4,022,996)            | 15,017,439      |
| Interests in associates     |                             | ,             |                  | ` ' ' '                | 820,471         |
| Interests in joint ventures |                             |               |                  |                        | 5,642           |
| Total assets                |                             |               |                  |                        | 15,843,552      |
| Segment liabilities         | 3,964,252                   | 198,628       | 12,507,728       | (4,022,996)            | 12,647,612      |
| Total liabilities           | -,,                         | ,             | , .,             | (1)                    | 12,647,612      |

27,066

525,860

4,021

556,947

502,296

Frade and other receivables

Other financial assets

Cash and cash equivalents

26,753

84

,209,465

,209,465 1,711,598

Frade and other receivables

Other financial assets

Cash and cash equivalents

1,684,76

26,753

84

8,412 466,884

35,249 466,884

4,337

Frade and other receivables

Financial assets

Cash and cash equivalents

42,843 47,180

42,843

47,180

RM'000

AFS RM'000

L&R RM'000

Carrying amount RM'000 27,066

525,860

1,817,120

2,370,046

1,310,803

1,310,803 502,296

RM'000

RM'000

amount RM'000

Carrying

20,629 111,749 943

20,629

Trade and other payables

Employee benefits Bank borrowings

Financial liabilities

943

111,749

FVTPL

ACCOUNTANTS' REPORT (cont'd)

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A-1 Historical Financial Information of IHH Group (continued)

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### 13. ACCOUNTANTS' REPORT (cont'd)

### Historical Financial Information of IHH Group (continued)

The table below provides an analysis of financial instruments categorised as follows:

Categories of financial instruments

26. Financial instruments

Fair value through profit or loss (FVTPL);

Loans and receivables (L&R);

Other financial liabilities measured at amortised cost (OL).

Held-to-maturity investments (HTM); and

Available-for-sale financial assets (AFS);

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### 25. Operating segments (continued)

|                                       | Singapore<br>RM'000 | Malaysia<br>RM'000 | China<br>RM'000 | Other regions<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000 |
|---------------------------------------|---------------------|--------------------|-----------------|-------------------------|------------------|------------------------|-----------------|
| Geographical segments                 |                     |                    |                 |                         |                  |                        |                 |
| 2009                                  |                     |                    |                 |                         |                  |                        |                 |
| Total revenue from external eustomers | -                   | 121,081            |                 | -                       | _                | -                      | 121,081         |
| Non-current assets <sup>^</sup>       | -                   | 263,475            | -               | -                       | -                | -                      | 263,475         |
| Capital expenditure*                  | -                   | 15,445             | -               | -                       | -                | ±                      | 15,445          |
| 2010                                  |                     |                    |                 |                         |                  |                        |                 |
| Total revenue from external eustomers | 573,470             | 568,514            | 48,897          | 23,204                  | _                | _                      | 1,214,085       |
| Non-current assets <sup>A</sup>       | 8,199,411           | 3,570,635          | 94,922          | 240,343                 | 121,499          | _                      | 12,226,810      |
| Capital expenditure*                  | 98,895              | 96,552             | 908             | 4,925                   | -                | _                      | 201,280         |
| 2011                                  |                     |                    |                 |                         |                  |                        |                 |
| Total revenue from external customers | 1.915.999           | 1,199,676          | 143,318         | 69,814                  | 42               | -                      | 3,328,849       |
| Non-current assets <sup>^</sup>       | 8,777,472           | 3,571,310          | 222,753         | 258,888                 | 1,998            | _                      | 12.832,421      |
| Capital expenditure*                  | 570.880             | 131.363            | 5,306           | 35,953                  | 159              | -                      | 743,661         |

<sup>^:</sup> Non-current assets consist of property, plant and equipment, intangible assets and goodwill.

<sup>\*:</sup> Capital expenditure consists of additions to property, plant and equipment, and intangible assets other than goodwill.

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# A-1 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

# (i) Categories of financial instruments (continued)

|                                   | Carrying<br>amount<br>RM'000 | OL<br>RM'000        | FVTPL<br>RM'000 |  |
|-----------------------------------|------------------------------|---------------------|-----------------|--|
| Financial liabilities (continued) |                              |                     |                 |  |
| 2010                              |                              |                     |                 |  |
| Trade and other payables          | 4,944,626                    | 4,944,626 4,944,626 | ٠               |  |
| Employee benefits                 | 67,627                       | 67,627              | ,               |  |
| Bank borrowings                   | 6.700,579                    | 6.700,579 6,700,579 | ,               |  |
| Bank overdrafts                   | 10,549                       | 10,549              | •               |  |
| Derivative liabilities            | 21,861                       | •                   | 21,861          |  |
|                                   | 11,745,242 11,723,381        | 11,723,381          | 21,861          |  |
| 2011                              |                              |                     |                 |  |
| Trade and other payables          | 924,285                      | 924,285             | ٠               |  |
| Employee benefits                 | 57,479                       | 57,479              | ı               |  |
| Bank borrowings                   | 5,037,764                    | 5,037,764           | ι               |  |
| Bank overdrafts                   | 584                          | 584                 | ,               |  |
| Derivative liabilities            | 1,252                        | 1                   | 1,252           |  |
|                                   | 6,021,364                    | 6,021,364 6,020,112 | 1,252           |  |

Net gains and losses arising from financial instruments:

|  | 2009<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 |  |
|--|----------------|----------------|----------------|--|
| Available-for-sale financial assets                          |                |                |                |  |
| <ul> <li>recognised in other comprehensive income</li> </ul> | •              | •              | 22,641         |  |
| Loans and receivables  | •              | 414            | (1.410)        |  |
| Financial liabilities measured at amortised cost             | ı              | (67,520)       | (106,420)      |  |
| Derivative liabilities                                       | •              | (15,064)       | 12,615         |  |
|  |                | (82,170)       | (72,574)       |  |

## (ii) Financial risk management

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
  - Market risk

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## ACCOUNTANTS: REPORT (cont'd)

Company No.: 901914-V

# A-1 Historical Financial Information of IHH Group (continued)

## 26. Financial instruments (continued)

### (iii) Credit risk

Credit risk is the risk of a financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Group's exposure to credit risk arises principally from its receivables from customers.

# Risk management objectives, policies and processes for managing the risk

customers requiring credit over a certain amount. For the hospital operations, the Management has a eredit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on major Group does not grant credit to non-eoporate customers. Instead, a non-corporate customer is requested to place an initial deposit at the time of admission to the hospital. Additional deposit is requested from the customer when the hospital charges exceed a certain level.

### Exposure to credit risk

As at the end of the reporting period, the maximum exposure to credit risk arising from receivables is represented by the carrying amounts in the statement of financial position. The Group establishes an allowance for impairment that represents its estimate of significant exposures, and a collective loss component established for groups of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually The collective loss allowance is determined based on historical data of payment similar assets in respect of losses that have been incurred but not yet identified. statistics for similar financial assets.

owing is possible. At that point, the financial asset is considered irrecoverable and the amount charged to the allowance account is written off against the The allowance account in respect of trade and other receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount earrying amount of the impaired financial asset. At the end of the reporting period, the Group's largest outstanding trade RM34,006,000; 2009: Nil). No allowance for impairment loss has been provided receivables due from a single customer amounts to RM36,520,000 (2010: in respect of this reeeivable.

### Credit risk concentration profile

profile of its trade and other receivables on an on-going basis. The credit risk concentration profile of the Group trade and other receivables by country is The Group determines concentrations of credit risk by monitoring the country diselosed in Notes 13 and 14 respectively.

## ACCOUNTANTS' REPORT (conl'd)

# A-1 Historical Financial Information of IHH Group (continued)

### Historical Financial Information of IHH Group (continued) A-1

### 26. Financial instruments (continued)

### (iv)Liquidity risk (continued)

Maturity analysis

The table below summarises the maturity profile of the Group's financial liabilities as at the end of the reporting period based on undiscounted contractual payments:

|                                      | Carrying<br>amount<br>RM'000 | Interest<br>rate | Contractnal<br>cash flows<br>RM'000 | Within<br>1 year<br>RM'000 | After 1 year<br>but within<br>5 years<br>RM'000 | After<br>5 years<br>RM'000 |
|--------------------------------------|------------------------------|------------------|-------------------------------------|----------------------------|---|----------------------------|
| 2009                                 |                              |                  |                                     |                            |   |                            |
| Non-derivative financial liabilities |                              |                  |                                     |                            |   |                            |
| Bank borrowings                      | 111,649                      | 2.97% - 4.26%    | 121,834                             | 17,599                     | 104,235   | -                          |
| Finance lease liabilities            | 100                          | 2.3%-3.4%        | 109                                 | 82                         | 27  | -                          |
| Trade and other payables             | 20,629                       |                  | 20,629                              | 19,748                     | 881   | -                          |
|                                      | 132,378                      |                  | 142,572                             | 37,429                     | 105,143   | _                          |

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# 26. Financial instruments (continued)

## (iii) Credit risk (continued)

### Impairment losses

companies that are neither past due nor impaired are credit worthy with good Trade and other receivables and amounts due from holding company and related payment record with the Group. Cash and fixed deposits are placed with reputable financial institutions which are regulated

except for the impairment loss recognised as disclosed in Note 13 and 14 of the financial statements, management does not expect any counterparty to fail to Similarly, the Group only enters into investments and transactions involving financial instruments with counterparties who have sound credit ratings. As such, mect their obligations. Information regarding the ageing and allowance of impairment of trade receivables and other receivables and amounts due from holding company and related companies are disclosed in Notes 13 and 14 respectively

### (iv) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's exposure to liquidity risk arises principally from its various payables, loans and borrowings.

and to mitigate the effects of fluctuations in cash flows. The Group ensures that it has sufficient cash on demand to meet expected operational expenses, including the servicing of financial obligations; this excludes the potential impact of equivalents deemed adequate by management to finance the Group's operations extreme circumstances that cannot reasonably be predicted, such as natural The Group monitors its liquidity risk and maintains a level of cash and cash disasters

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# A-1 Historical Financial Information of IHH Group (continued)

## 26. Financial instruments (continued)

### (v) Market risk

rates, interest rates and equity price risk will affeet the Group's financial position or Market risk is the risk that changes in market prices, such as foreign exchange cash flows.

### (a) Furcign currency risk

Forcign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign exchange risk on sales, purchases, cash and other than the respective financial eurreneics of Group entities. The curreneies cash equivalents, receivables and payables that are denominated in a currency giving rise to this risk are primarily the Singapore Dollars, United States Dollar, the Australian Dollar, the Chinese Renminbi and the Malaysian Ringgit.

Risk management objectives, policies and processes for managing the risk

In respect of exposure that is certain, the Group will partially hedge these risks in order to keep them at an acceptable level. The group uses forward foreign exchange contracts to hedge its foreign currency risk. At the end of the reporting period, there were no outstanding forward foreign exchange contracts.

### 13. ACCOUNTANTS' REPORT (cont'd)

### Historical Financial Information of IIIH Group (continued) A-1

### 26. Financial instruments (continued)

### (iv) Liquidity risk (continued)

|                                      | Carrying<br>amount<br>RM'000 | Interest<br>rate | Contractual<br>eash fluws<br>RM'000 | Within<br>1 year<br>RM'000 | After 1 year<br>but witbin<br>5 years<br>RM'000 | After<br>5 years<br>RM'000 |
|--------------------------------------|------------------------------|------------------|-------------------------------------|----------------------------|---|----------------------------|
| 2010                                 |                              |                  |                                     |                            |   |                            |
| Non-derivative financial liabilities |                              |                  |                                     |                            |   |                            |
| Bank borrowings                      | 6,683,266                    | 1.16%-8.00%      | 6,978,680                           | 468,195                    | 6,510,485                                       |                            |
| Finance lease liabilities            | 27,862                       | 2.32%-3.75%      | 30,091                              | 12,632                     | 17,431  | 28                         |
| Trade and other payables             | 4,944,626                    | _                | 4,944,626                           | 4,922,524                  | 22,102  | -                          |
|                                      | 11,655,754                   | _                | 11,953,397                          | 5,403,351                  | 6,550,018                                       | _28                        |
| Derivative financial liabilities     |                              |                  |                                     |                            |   |                            |
| Interest rate swaps                  | 21,861                       |                  | 21,572                              | 21,572                     | *   |                            |
| 2011                                 |                              |                  |                                     |                            |   |                            |
| Non-derivative financial liabilities |                              |                  |                                     |                            |   |                            |
| Bank borrowings                      | 4,998,541                    | 1.16%-8.00%      | 5,212,226                           | 212,350                    | 4,999,876                                       | -                          |
| Finance lease liabilities            | 39,807                       | 2.32%-3.75%      | 41,117                              | 14,263                     | 21,085  | 5,769                      |
| Trade and other payables             | 924,285                      |                  | 924,285                             | 915,705                    | 8,580   | -                          |
|                                      | 5,962,633                    | *                | 6,177,628                           | 1,142,318                  | 5,029,541                                       | 5,769                      |
| Derivative financial liabilities     |                              |                  |                                     |                            |   |                            |
| Interest rate swaps (net settled)    | 1,252                        |                  | 1,252                               | 1,252                      | -   | -                          |

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## 26. Financial instruments (continued)

### Market risk (continued) 3

## (a) Foreign currency risk (continued)

### Sensitivity analysis

reporting period would have increased/(decreased) profit or loss by the amounts the respective functional currencies of the Group entities at the end of the shown below. This analysis assumes that all other variables, in particular interest A 10% (2010 and 2009: 10%) strengthening of the following currencies against any impact of forecasted sales ignores rates, remained constant and purchases

|                   | 2009   | 2010    | 2011             |
|-------------------|--------|---------|------------------|
|                   | RM'000 | RM'000  | RM'000           |
| Australian Dollar | •      | 955     | 893              |
| British Pound     | •      | (14)    | 11               |
| Chinese Renminbi  | t      | (67)    | (200)            |
| Malaysia Ringgit  | •      | •       | (118,195)        |
| Philippine Pesos  | •      | (145)   | (203)            |
| Singapore Dollar  | 1      | •       | (55,204)         |
| US dollar         | •      | (6,639) | (8,011)          |
| Others*           | 1      | 38      | (160)            |
|                   |        | (0117)  | (9177) (181 069) |

Others include mainly Hong Kong dollar, Indian Rupee and Thai Baht

respective functional currencies of the Group entities at the end of the reporting period would have had equal but opposite effect on the above currencies to the weakening of the following curreneies against the amounts shown above, on the basis that all other variables remained constant. A 10% (2010 and 2009: 10%)

### (b) Interest rate risk

deposits and its debt obligations with banks and financial institutions. The Group's fixed-rate financial assets and borrowings are exposed to a risk of change changes in interest rates. Short term receivables and payables are not significantly This relates to changes in interest rates which affect mainly the Group's fixed in their fair value duc to changes in interest rates while the variable-rate financial to a risk of change in cash assets and borrowings are exposed exposed to interest rate risk.

The Group has no significant concentration of interest rate risk that may arise banks and from exposure to Group's fixed deposits and its obligations with financial institutions.

Company No.: 901914-V

### 13. ACCOUNTANTS' REPORT (cont'd)

### Historical Financial Information of IHH Group (continued) A-1

### 26. Financial instruments (continued)

### (v) Market risk (continued)

### (a) Foreign currency risk (continued)

Exposure to foreign currency risk

The Group's exposure to foreign currency (a currency which is other than the currency of the Group entities) risk, based on carrying amounts as at the end of the reporting period was:

| announts as at the end of the reporting period was.  | Australian<br>Dollar<br>RM'000 | British<br>Pound<br>RM'000 | Chinese<br>Renminhi<br>RM'000 |           | Philippine<br>Pesos<br>RM'000 | Singapore<br>Dollar<br>RM'000 | US<br>Dollar<br>RM'000 | Others*<br>RM'000 |
|--|--------------------------------|----------------------------|-------------------------------|-----------|-------------------------------|-------------------------------|------------------------|-------------------|
| 2009<br>Nil  |                                |                            |                               |           |                               |                               |                        |                   |
| 2010   | 1.622                          |                            |                               |           | 1 447                         | 4 022 070                     | 16 200                 | 912               |
| Trade and other receivables and intra-group receivables  Deposits paid to non-controlling shareholders of a subsidiary | 1,633                          | -                          | 666                           | •         | 1,447                         | 4,022,970                     | 16,288<br>65,080       | 813               |
| Cash and cash equivalents  | 7                              | 139                        | -                             |           | -                             | _                             | 19,334                 | 203               |
| Trade and other payables and intra-group payables  | (11,194)                       | -                          | -                             | -         | _                             | (4,022,970)                   | (1,308)                | (1,396)           |
|  | (9,554)                        | 139                        | 666                           | -         | 1,447                         |                               | 99,394                 | (380)             |
| 2011   |                                |                            |                               |           |                               |                               |                        |                   |
| Trade and other receivables and intra-group receivables  | 2,643                          | -                          | 1,998                         | 1,184,206 | 2,029                         | 597                           | 2,274                  | 1,420             |
| Deposits paid to non-controlling shareholders of a subsidiary  | -                              | -                          | -                             | •         | -                             |                               | 66,045                 | -                 |
| Cash and cash equivalents  | 7                              | 171                        | *                             |           | -                             | 553,387                       | 13,129                 | 216               |
| Trade and other payables and intra-group payables  | (11,579)                       | (285)                      | -                             | (2,259)   | -                             | (1,945)                       | (1,334)                | (40)              |
|  | (8,929)                        | (114)                      | 1,998                         | 1,181,947 | 2,029                         | 552,039                       | 80,114                 | 1,596             |

<sup>\*</sup> Others include mainly Hong Kong dollar, Indian Rupee and Thai Baht.

## 26. Financial instruments (continued)

(v) Market risk (continued)

(b) Interest rate risk (continued)

Risk management objectives, policies and processes for managing the risk

rate debts as well as by rolling over its fixed deposits and variable rate borrowings on a short-term basis. In respect of long-term borrowings, the Group may enter into interest rate derivatives to manage its exposure to adverse movements in The Group's policy is to manage its interest cost using a mix of fixed and variable

and floating rate exposures within the Group's policy. The swaps mature over the Interest ratc swaps have been entered into to achieve an appropriate mix of fixed

|                     | 2009    | 60     | 2010      | 0      | 2011           | =      |
|---------------------|---------|--------|-----------|--------|----------------|--------|
|                     |         | Fair/  |           | Fair/  |                | Fair/  |
|                     | Nominal | book   | Nominal   | book   | Nominal        | book   |
|                     | value   | value  | value     | value  | value          | value  |
|                     | RM'000  | RM'000 | RM'000    | RM'000 | RM'000         | RM'000 |
| Interest rate swaps | ,       | ì      | 1,440,705 | 21,861 | 604,082        | 1,252  |
| Interest rate caps  | ,       |        | 477,440   | ,      | ,              | •      |
|                     |         | ,      | 1,918,145 | 21,861 | 21,861 604,082 | 1,252  |

Exposure to interest rate risk

The interest rate profile of the Group's significant interest-bearing financial instruments, based on carrying amounts as at the end of the reporting period was.

| 2011 | RM'000 |
|------|--------|
| 2010 | RM'000 |
| 2009 | RM'000 |

### Fixed rate instruments

| - Fixed deposits with financial institutions | 37,563 | 764,963        | 895, |
|--|--------|----------------|------|
| - Finance lease liabilities                  | (100)  | (100) (27,862) | (39) |

(399)

### Variable rate instruments

| (111,649) (6,683,266) (4,998,541) | - (21,861) (1,252)       |
|-----------------------------------|--------------------------|
| - Bank borrowings                 | - Derivative liabilítics |

Interest rate risk sensitivity analysis

Fair value sensitivity analysis for final rate instruments, (a)

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, and the Group does not designate derivatives as hedging instruments under a fair value hedged accounting model. Therefore, a change in interest rates at the end of the reporting period would not affect profit or loss.

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

# A-1 Historical Financial Information of IHH Group (continued)

## 26. Financial instruments (continued)

- (v) Market risk (continued)
- (b) Interest rate risk (continued)

Interest rate visk sensitivity analysis (continued)

(b) Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points (bp) in interest rates at the end of the reporting period would have increased (decreased) assets, post-tax profit or loss and equity by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remained constant.

|  | Ass                          | Assets*                      | Profit or loss               | or loss                      |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
|  | 100 bp<br>increase<br>RM'000 | 100 bp<br>decrease<br>RM'000 | 100 bp<br>increase<br>RM'000 | 100 bp<br>decrease<br>RM*000 |
| 2009<br>Variable rate instruments                        | -                            | ,                            | (1,116)                      | 1,116                        |
| 2010<br>Variable rate instruments<br>Interest rate swabs | 16,710                       | (16,710)                     | (6,979)                      | 6,979                        |
| •  | 16,710                       | (16,710)                     | 5,064                        | (3,895)                      |
| 2011<br>Variable rate instruments                        | 13,043                       | (13,043)                     | (37,100)                     | 37,100                       |
| Interest rate swaps                                      | 1                            |                              | 6,046                        | (6,046)                      |
|  | 13,043                       | (13,043)                     | (13,043) (31,054)            | 31,054                       |

<sup>\*;</sup> Relates to interest capitalised in construction-in-progress and development properties.

### (c) Equity price risk

Equity price risk mainly arises from the Group's investment in quoted equity securities classified as available-for-sale financial assets, The equity investments are held for long term strategic purposes. Their performance is assessed periodically together with assessment of their relevance to the Group's long term strategic plans.

would have increased/decreased the group's equity by RM52,578,000 (2010 At 31 December 2011, it is estimated that an increase/decrease of 10% in the market price of the quoted securities, with all other variables held constant, and 2009: Nil).

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# 26. Financial instruments (continued)

## (vi) Fair value of financial instruments

The carrying amounts of cash and cash equivalents, short term receivables and payables and short term borrowings approximate fair valucs due to the relatively short term nature of these financial instruments. It was not practicable to estimate the fair value of the Group's investment in unquoted shared due to the lack of comparable quoted market prices and the inability to estimate fair value without incurring excessive costs.

### Quoted investments

The fair values of financial assets that are quoted in an active market are determined by reference to their quoted closing bid price at the end of the reporting period.

### Derivatives

The fair value of interest rate swaps is based on broker quotes. Those quotes are terms and maturity of each contract and using market interest rates for a similar tested for reasonableness by discounting estimated future eash flows based on the instrument at the measurement date.

The aggregate net fair values of recognised financial assets and liabilities which are not carried at fair value in the statement of financial position as at 31 December are represented in the following table:

|                            | Carrying           | Fair     |
|----------------------------|--------------------|----------|
|                            | amount             | value    |
|                            | RM'000             | RM'000   |
| 2009                       |                    |          |
| Bank borrowings            | (111,649) (92,097) | (92,097) |
| 2010                       |                    |          |
| Government debt securities | 26,753             | 26,850   |
| Bank borrowings            | (97,500)           | (85,694) |
| Finance lease liabilities  | (27,862)           | (27,777) |
|                            | (609,86)           | (86,621) |
| 2011                       |                    |          |
| Government debt securities | 27,066             | 27,068   |
| Finance lease liabilities  | (22,320)           | (20,299) |
|                            | 4,746              | 6,769    |

ACCOUNTANTS' REPORT (con('d)

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Company No.: 901914-V

# A-1 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

# (vi) Fair value of financial instruments (continued)

The following summarises the methods used in determining the fair value of financial instruments reflected in the above table.

### Government debt securities

The fair values of government debt securities are determined by reference to their quoted closing bid price at the end of the reporting period.

## Non-derivatives interest-bearing borrowings

reference to similar liabilities that do not have a conversion option. For finance leases the market rate of interest is determined by reference to similar lease Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the end of the reporting period. In respect of the liability component of convertible notes, the market rate of interest is determined by agreements.

### Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilitics. · Level 1:
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). Level 2:
  - Inputs for the asset or liability that are not based on observable market data (unobscrvable inputs) Level 3:

|   | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |  |
|---|-------------------|-------------------|-------------------|-----------------|--|
| Financial assets/(liabilities)                              |                   |                   |                   |                 |  |
| 2009<br>Vil   |                   |                   |                   |                 |  |
| 2010<br>Derivatives liabilities                             | 1                 | (21,861)          | ,                 | (21,861)        |  |
| 2011<br>Quoted equity securities<br>Derivatives liabilities | 525,780           | . (1,252)         |                   | 525,780 (1,252) |  |

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# A-1 Historical Financial Information of IHH Group (continued)

## 27. Capital management

The Group's objectives when managing capital is to maintain a strong capital base and creditor and market confidence and to sustain future development of the business. The Directors monitor and determine to maintain an optimal debt-to-equity ratio that safeguard the Group's ability to continue as a going concern, so as to maintain investor, complies with debt covenants and regulatory requirements.

|                                    | 2009<br>RM'000 | 2010<br>RM'000   | 2011<br>RM'000 |
|------------------------------------|----------------|--|----------------|
| Total borrowings                   | 111,749        | 111,749 6,711,128 5,038,348                                    | 5,038,348      |
| Less:<br>Cash and cash equivalents | (42,843)       | (42,843) (1,209,465) (1,310,803)<br>68,906 5,501,663 3,727,545 | (1,310,803)    |
| Total equity                       | 2,313,343      | 2,313,343 2,936,394 9,861,827                                  | 9,861,827      |
| Debt-to-equity ratio               | 0.03           | 1.87   | 0.38           |

There were no changes in the Group's approach to capital management during the financial year

a Murabaha term facility of SGD500 million and a Murabaha revolving credit facility of SGD250 million due for repayment in 2015, under which the net debt to tangible nct worth ratio of its wholly owned subsidiary, Parkway Holdings Limited, cannot exceed As at 31 December 2010 and 2011, the Group has two Murabaha facilities, comprising

The Group are in compliance with all externally imposed capital requirements for the financial years ended 2009, 2010 and 2011.

## 28. Capital and other commitments

2011

2010

2009

|   | RM'000 |                           | RM'000 RM'000 |
|---|--------|---------------------------|---------------|
| Capital commitments not provided for in the financial statements: |        |                           |               |
| Property, plant and equipment                                     |        |                           |               |
| Amounts authorised and contracted for                             | 1,116  | 1,116 1,074,700 523,971   | 523,971       |
| Amounts authorised but not contracted for                         |        | 351,318 542,443           | 542,443       |
|   | 1,116  | 1,116 1,426,018 1,066,414 | 1,066,414     |
| Non-cancellable operating lease payable:                          |        |                           |               |
| Within I year   | •      | 167,426                   | 515,572       |
| After 1 year but within 5 years                                   | ŧ      | 578,321                   | 731,241       |
| After 5 years   | 1      | 851,402                   | 738,484       |
|   | •      | 1,597,149 1,985,297       | 1,985,297     |

Company No.: 901914-V

ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# 28. Capital and other commitments (continued)

| 2009 2010 2011<br>RM'000 RM'000 RW'000 | ng lease receivable:                        | - 36,257 31.304 | - 45,053                        |               | , white the same of the same o |
|--|---|-----------------|---------------------------------|---------------|--|
|  | son-cancellable operating lease receivable: | Within 1 year   | After 1 year but within 5 years | After 5 years |  |

### 29. Contingencies

### Land premium (a)

in 1994 for the use of Ministry of Health ("MOH") facilities, the agreement allows the Group to construct buildings in connection with the use of facilities for the Based on agreement between the Federal Government of Malaysia and the Group training of students. The land is yet to be leased to the Group since the propose lease is yet to be executed as it requires the consent of the Cabinet of Malaysia. On 17 November 2011, the Group received a letter from Pesuruhjaya Tanah Persekutuan (Federal Land Commissioner) who granted the lease to the Group. However, the Group is unable to ascertain the amount of the lease premium as the lease amount payable is yet to be determined as at the date of these financial statements.

sale of ADSB (ADSB owned 75% of the issued and paid up capital of Fomema entered into collateral arrangements with the said agent who was allegedly promised varying kinds of benefits for efforts in assisting the injection of the breach of duty of care and fiduciary duty on the part of PSS and PHB. Having consulted the legal counsel and based on their written opinion, no provision in the In April 2008, a litigation claim was brought by one of the previous shareholders of Pantai Fomema Systems Sdn Bhd (formerly known as Anjur Dinamik Sdn Bhd "ADSB") against Pantai Support Services Sdn Bhd (PSS) (then wholly-owned by Pantai Holding Berhad (PHB)) and PHB. The suit has alleged that one of the vendors of ADSB had acted as an agent to PHB in respect of the negotiations and Sdn Bhd) shares to PSS and PHB. PSS and PHB without making any disclosure Fomema Concession into the Pantai Group. It is alleged that this amounted to financial statements has been made at this stage as it was noted the evidence so far did not support such alleged eoflateral allegations. **(**P

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# A-1 Historical Financial Information of IHH Group (continued)

### 30. Related parties

significant influence over the party in making financial and operating decisions, or vice For the purpose of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Related parties also include key management personnel defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group either directly or indirectly. The key management personnel include all the Directors of the Group and certain members of senior management of the Group.

The Group has related party relationship with its holding companies, related companies, subsidiaries and associates, directors and key management personnel

## Significant related party transactions

Related party transactions have been entered into in the normal course of business under negotiated terms. The significant related party transactions of the Group are as

|  | 2009    | 2010               | 2011             |
|--|---------|--------------------|------------------|
|  | RM'000  | RM'000             | RM'000           |
| Transactions with ultimate holding company and         |         |                    |                  |
| its subsidiaries, associates and joint ventures        |         |                    |                  |
| Sales and provision of services                        | •       | 17,342             | 17,342 60,878    |
| Purchases and consumption of services                  | (2,688) | (9,750)            | (9,750) (31,462) |
| Purchase of quoted available-for-sale financial assets |         |                    | (488,860)        |
| Transactions with associates                           |         |                    |                  |
| Rental expenses  | •       | (42,184) (133,146) | (133,146)        |
| Management and acquisition fees earned                 | •       | 13,963 19,042      | 19,042           |
| Transactions with non-controlling shareholders of      |         |                    |                  |
| subsidiaries   |         |                    |                  |
| Sales and provision of services                        | •       | •                  | 7,036            |
| Purchases and consumption of services                  | •       | (1,989)            | (711)            |
| Key management nerconnel                               |         |                    |                  |
| Remuneration and other benefits                        | ٠       | 4.068              | 9.849            |
|  |         | 2                  | 2.               |
| Share-based payment                                    | ı       | •                  | 3,644            |
| Sale of development property - medical suites          | ,       | 29,319             | 1                |
| Professional and consultancy fees                      | ,       | (173)              | (137)            |

One of the subsidiaries of the Group has obtained a bank loan from one of the associates of the holding company. The outstanding bank loan amounted to RM101.6 million and RM97.5 million as at 31 December 2010 and 2009 respectively,

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) ლ

# A-1 Historical Financial Information of IHH Group (continued)

## 30. Related parties (continued)

The Company has placed demand deposits and fixed deposits with one of the associates of the holding company amounted to RM569 million as at 31 December 2011. Significant related party balances related to the above transactions are disclosed in Note 5, 6, 13 and 19. In 2011, trade receivables due from key management personnel amounted to RM3.0 million (2010 and 2009; Nil).

## 31. Acquisitions and disposals

### Acquisition of subsidiaries

In 2010, the Company, via its special purpose vehicle, Integrated Healthcare Holdings Limited. ("IHHL"), launched a conditional voluntary cash general offer ("VGO") for up to 100% equity interest in Parkway Holdings Limited. ("Parkway"), a company August 2010, the closing date of the VGO, the Group received acceptances from 70.9% Together with the shares of Parkway already owned, the Group held 94.8% equity interest in Parkway. This resulted in a compulsory acquisition of the remaining 5.2% non-controlling interests for a cash consideration of RM588.7 million (equivalent of listed on the Singapore Exchange ("SGX") and incorporated in Singapore. At 31 of the shareholders of Parkway for a total eash consideration of SGD4.1 billion. SGD246.6 million). Parkway was delisted in November 2010. As a result of the acquisition of Parkway, the Group attained control of Pantai Irama Ventures Sdn. Bhd ("PIV"), PIV was a previously a 60% owned joint-venture company. The remaining 40% interest in PIV was jointly-owned by Parkway.

The effects of the acquisitions are set out below;

|  | Recognised  |
|--|-------------|
|  | values      |
|  | RM'000      |
| Property, plant and caujpment                  | 3 783 773   |
| Intangible assets                              | 1,802,784   |
| Interest in associates                         | 802,404     |
| Deferred tax assets                            | 6,503       |
| Other non-current assets                       | 152,679     |
| Cash and eash equivalents                      | 1,673,394   |
| Other current assets                           | 1,394,298   |
| Non-current borrowings                         | (2,942,944) |
| Deferred tax liabilities                       | (421,756)   |
| Other non-current liabilities                  | (5,703)     |
| Current borrowings                             | (90,622)    |
| Other current liabilities                      | (943,828)   |
| Fair value of identifiable net assets acquired | 5,210,982   |

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# A-1 Historical Financial Information of IHH Group (continued)

# 31. Acquisitions and disposals (continued)

Acquisition of subsidiaries (continued)

Recognised RM'000 values

| 5,210,982                                      | (517,937)   | (3,313,500)  | 6,048,680               | 7,428,225          | 25,687                         | (1,673,394)                              | 5,780,518        |
|--|---|--|-------------------------|--------------------|--------------------------------|--|------------------|
| Fair value of identifiable net assets acquired | Non-controlling interests, based on their proportionate interest in the recognised values of the net assets | Fair value of pre-existing interest in Parkway and PIV | Goodwill on acquisition | Cash consideration | Add: Acquisition-related costs | Less: Cash and cash equivalents acquired | Net cash outflow |

The remeasurement to fair value of the Group's pre-existing 23.8% interest in Parkway and 69.5% interest in PIV resulted in a gain of RM530.12 million, which has been recognised in the statement of comprehensive ineome for the year ended 31 December

### Disposal of subsidiaries

consideration of RM2. The disposal of subsidiaries to the controlling shareholder is treated as common control transaction and the loss of disposal is recognised as disposed offits entire 100% equity interest in Pantai Support Services Sdn. Bhd. and its On 18 March 2011, Pantai Irama Ventures Sdn. Bhd. ("PIV"), a subsidiary of IHH, subsidiaries to Khazanah, the controlling shareholder of IHH, for a total cash distribution to the owner of the Company

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

# A-1 Historical Financial Information of IHH Group (continued)

# 31. Acquisitions and disposals (continued)

Disposal of subsidiaries (continued)

The effects of the disposals are set out below:

RM'000

| Property, plant and equipment                        | 15,679    |
|--|-----------|
| Intangible assets                                    | 86,144    |
| Deferred tax assets                                  | 110       |
| Inventories  | 185       |
| Trade and other receivables                          | 48,740    |
| Tax recoverable                                      | 252       |
| Cash and cash equivalents                            | 136,797   |
| Payables and accruals                                | (71,065)  |
| Provision for tax                                    | (2,447)   |
| Bank borrowings                                      | (2)       |
| Deferred tax liabilities                             | (8,079)   |
| Retirement benefits                                  | (581)     |
| Non-controlling interests                            | (7,242)   |
| Net assets disposed                                  | 198,491   |
| Distribution of subsidiaries to owner of the Company | (168,491) |
| Cash consideration                                   | *.        |
| Less: Cash and eash equivalent disposed              | (136,797) |
| Net cash outflow                                     | (136,797) |

## Acquisition of non-controlling interests

\*: Represented by RM2

- a) In September 2010, the Company acquired the remaining 32.5% interest in IMU Health Sdn. Bhd. for RM110.0 million, increasing its interest from 67.5% to
- In November 2010, IHHL completed the compulsory aequisition of the remaining 5.2% non-controlling interest in Parkway for a cash consideration of RM588.7 million (equivalent of SGD246.6 million). <del>р</del>
- Outpatient Department Co. Ltd for a cash consideration of RM4.3 million increasing its effective ownership from 49% to 79%. The carrying value of In October 2011, the Group acquired an additional 30% stake in Shanghai Rui Pu additional interest acquired on the date of acquisition was RM6.9 million. Ö

### ACCOUNTANTS' REPORT (cont'd) 13.

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# A-1 Historical Financial Information of IHH Group (continued)

### 32. Subsidiaries

Details of subsidiaries are as follows:

|   | Disease  |  | Effective | Effective equity interest | iterest        |
|---|--|--|-----------|---------------------------|----------------|
|   | incorporation  |  |           | held                      |                |
| Name of subsidiary  | and business   | Principal activities   | 2009      | 2010                      | 2011<br>%      |
| Direet subsidiaries   |  |  |           |                           |                |
| IMU Health Sdn Bhd.   | Małaysia   | Investment holding   | 67.50     | 001                       | 001            |
| Integrated Healthcare Holdings<br>Limited                         | Federal Territory of<br>Lahuan Malaysia                    | Investment holding   | ı         | 100                       | 100            |
| Integrated Healthcare Holdings<br>(Bharat) Límited                | Mauritius  | Investment holding   | J         | 1                         | 001            |
| Integrated Healthcare Holdings<br>(Cayman Islands) Limited        | Cayman Islands   | Dormant  | i         | 100                       | 001            |
| Integrated Healthcare Turkey<br>Yatirinları Limited               | Federal Territory of Investment holding<br>Labuan Malaysia | Investment holding   | J         | 1                         | 000            |
| Integrated Healthcare Capital Sdn Bhd, "                          | Malaysia   | Investment holding   | 1         | ı                         | 100            |
| Pantai Irama Venturcs Sdn. Bhd. d                                 | Mataysia   | Investment holding   | 69.524    | 100                       | ۲,             |
| Parkway Holdings Limited 6  | Singapore  | Investment holding   | 23 80*    | < <sub>1</sub>            | <b>~</b>       |
| Indirect subsidiaries   |  |  |           |                           |                |
| Directly held by IMU Health Sdn. Bhd.:                            | . Bhd.:  |  |           |                           |                |
| IMU Education Sdn Bhd.  | Malaysia   | Management of educational institutions and other centres of learning | 67.50     | 100                       | 100            |
| IMU Healtheare Sdn Blid.  | Malaysia   | Dormant  | 1         | 001                       | 100            |
| Directly held by Integrated Healtheare Holdings Limited:          | heare Holdings Limit                                       | ted:   |           |                           |                |
| Parkway Pantai Limited  | Singapore  | Investment holding   | ı         | ŧ                         | 100            |
| Parkway Holdings Limited (2)                                      | Singapore  | Investment holding   | ı         | 100^                      | < <sub>J</sub> |
| Directly held by Integrated Healtheare Holdings (Bharat) Limited: | hcare Holdings (Bhai                                       | rat) Limited:  |           |                           |                |
| Integrated (Mauritius) Healthcare<br>Holdings Limited             | Mauritius  | Investment holding   | ı         | 100                       | 100            |

ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

|  | Place of              |   | Effective equity interest | equity in | terest       |
|--|-----------------------|---|---------------------------|-----------|--------------|
|  | incorporation         |   |                           | held      |              |
| Name of subsidiary   | and business          | Principal activities  | 2009<br>%                 | 2010<br>% | 2011         |
| Directly held by Integrated Healtheare Turkey Yalirimlari Limited: | lhcare Turkey Yatirir | mlari Limited:  |                           |           |              |
| Integrated Healthcare Hastaneler<br>Turkey Sdn. Bhd.               | Malaysia              | Investment holding  | i                         | ı         | 100          |
| Directly or indirectly held by Parkway Pantai Limited:             | rkway Pantai Limited  | <u></u>   |                           |           |              |
| Pantai Irama Ventures Sdn. Bhd                                     | Malaysia              | Investment holding  | ı                         | ı         | v001         |
| Parkway HK Holdings Limited 121                                    | Hong Kong             | Investment holding  | 1                         | ı         | 100          |
| Parkway Holdings Limited   | Singapore             | Investment holding  | ı                         | ı         | 100          |
| Directly or indirectly held by Pantai Irama Ventures Sdn. Bhd. ®;  | atai Irama Ventures S | Sdn. Bhd. 0);   |                           |           |              |
| Pantai Holdings Berhad   | Malaysia              | Investment holding  | 69.52%                    | 001       | 001          |
| Pantai Support Services<br>Sdn. Bhd <sup>(4)</sup>                 | Malaysia              | Investment holding<br>and provision of<br>management and<br>consultation services to<br>healthcare related<br>service sectors | 69.52%                    | 001       | 1            |
| Pantai Group Resources Sdn.<br>Bhd.                                | Malaysta              | Investment holding  | 69.52₫                    | 100       | 100          |
| Pantat Hospitals Sdn. Bhd.   | Malaysia              | Investment holding and provision of management and consultation services to hospitals and medical centres                     | 69.52@                    | 100       | 100          |
| Pantai Management<br>Resources Sdn. Bhd.                           | Malaysıa              | Provision of administration support, training, research and development services  | 69.52°                    | 100       | 00           |
| Pantai Diagnostics Indonesia Sdn<br>Bhd.                           | Malaysia              | Investment holding  | 69.52@                    | 100       | 100          |
| Gleneagles (Malaysia) Sdn. Bhd                                     | Malaysia              | Investment holding  | ı                         | 1         | 100^         |
| GEH Management Services (M)<br>Sdn. Bhd.                           | Malaysia              | Provision of advisory,<br>administrative,<br>management and<br>consultancy services to<br>healthcare facilities               | 1                         | 1         | <b>√</b> 001 |

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## 32. Subsidiaries (continued)

| ,  | Place of  |  | Effective           | Effective equity interest | terest    |
|--|---|--|---------------------|---------------------------|-----------|
|  | incorporation   |  |                     | held                      |           |
| Name of subsidiary   | and business  | Princípal activities   | 2009<br>%           | 2010<br>%                 | 2011<br>% |
| Direetly or indirectly held by Pantai Irama Ventures Sdn, Bhd. (1) (continued) | ntai Irama Ventures S   | dn, Bhd, <sup>(1)</sup> (continued) :  |                     |                           |           |
| Cyberwide Finance Lamited  | British Virgin Islands Investment holding, Ifquidated in 2010 | Investment holding,<br>liquidated in 2010  | 69.52 <sup>®</sup>  | ı                         | 1         |
| Credit Enterprise Sdn. Bhd.  | Malaysia  | Dormant  | 69.52%              | 100                       | 100       |
| P.T Pantai Healtheare<br>Consulting  | Indonesia   | Provision of healthcare consulting services in Indonesia                                 | 69.52°.             | 100                       | 001       |
| Pantai Premier Pathology<br>Sdn Bhd  | Malaysta  | Provision of medical laboratory services   | 69.52®              | 100                       | 001       |
| Pantai Education Sdn Bhd.  | Malaysia  | Provision of cducational programs and training courses for healthcare and related fields | 69.52%              | 100                       | 100       |
| Pantai Integrated Rehab Services<br>Sdn. Bhd.                                  | Malaysıa  | Provision of rehabilitation services   | ,60 65              | 82                        | 85        |
| Mount Elizabeth Health Care<br>Scrvices Sdn Bhd,                               | Malaysia  | Provision of laboratory services to hospitals and clinics                                | ı                   | 1                         | 100^      |
| Pantai Medical Centre<br>Sdn. Bhd.   | Malaysia  | Provision of medical, surgical and hospital services                                     | 69,52@              | 001                       | 001       |
| Cheras Medical Centre Sdn. Bhd   | Malaysia  | Provision of medical, surgical and hospital services                                     | 69.52®              | 001                       | 001       |
| Pantai Klang Specialist Medical<br>Centre Sdn. Bhd.                            | Malaysia  | Provision of medical, surgical and hospital services                                     | 69.52≈              | 100                       | 100       |
| Syarıkat Tunas Pantai Sdn. Bhd.  | Malaysia  | Provision of medical, surgical and hospital scrvices                                     | 56.10%              | 80.7                      | 80.7      |
| Paloh Medical Centre Sdn. Bhd.   | Malaysia  | Provision of medical,<br>surgical and hospital<br>services                               | 54.09%              | 77.8                      | 77.8      |
| Hospital Pantat Ayer<br>Keroh Sdn, Bhd.  | Malaysia  | Provision of medical, surgical and hospital services                                     | 69.52€              | 001                       | 001       |
| Hospital Pantai Indah<br>Sdn. Bhd.   | Malaysia  | Provision of medical, surgical and hospital services                                     | 69 52°              | 100                       | 001       |
| Pantaí Hospítal Sungai<br>Petaní Sdn. Bhd.                                     | Malaysia  | Provision of medical,<br>surgical and hospital<br>services                               | 69.52 <sup>18</sup> | 100                       | 100       |
|  |   |  |                     |                           |           |

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## 13. ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

|  | Place of              |   | Effective          | Effective equity interest | iterest   |
|--|-----------------------|---|--------------------|---------------------------|-----------|
|  | incorporation         |   |                    | held                      |           |
| Name of subsidiary   | and business          | Principal activities  | 2009<br>%          | 2010<br>%                 | 2011<br>% |
| Directly or indirectly held by Pantai Irama Ventures Sdn. Bhd. (1)(continued): | ntai Irama Ventures S | Sdn. Bhd. "(continued):   |                    |                           |           |
| Pantai Screening Services<br>Sdn. Bhd  | Malaysia              | Managers and<br>administrator for<br>health screening<br>services           | 69 52 <sup>6</sup> | 001                       | 00        |
| Gleneagles Hospital (Kuala<br>Lumpur) Sdn. Bhd ↔                               | Malaysia              | Provision of medical, surgical and hospital services                        | 55.80%             | 100                       | 100       |
| Pantai Hospital Manjung<br>Sdn. Bhd.   | Malaysia              | Dormant   | I                  | 001                       | 100       |
| Pantai Hospital Johor<br>Sdn. Bhd  | Malaysia              | Dormant   | ı                  | 001                       | 100       |
| Kuala Lumpur Medical<br>Centre (Asia Pacífic)<br>Sdn Bhd.                      | Malaysia              | Dormant   | 35.46%             | 51                        | 51        |
| P T Pantai Bethany Care<br>International                                       | Indonesia             | Provision of medical diagnostics laboratory testing and analytical services | 45 19*             | 65                        | 65        |
| Angiography Sdn. Bhd.  | Malaysia              | Provision of cardiac catherisation services                                 | 69.52ª             | 001                       | 100       |
| Magnetom Imaging Sdn. Bhd  | Malaysia              | Provision of medical diagnostic services and other related ventures         | 35.73%             | 001                       | 001       |
| PMC Radio-Surgery Sdn. Bhd.  | Malaysia              | Provision of radiotherapy facilities  | 69.52*             | 100                       | 001       |
| Pantar-ARC Dialysis Services Sdn. Malaysia<br>Bhd                              | . Malaysia            | Provision of hacmodialysis services   | 35.463             | 15                        | 51        |
| HPAK Lithotripsy<br>Services Sdn. Bhd.   | Malaysia              | Provísion of<br>lithotripter services                                       | 69.528             | 100                       | 100       |
| HPAK Cancer Centre<br>Sdn. Bhd   | Malaysia              | Provision of services for cancer diseases                                   | 69.524             | 001                       | 100       |
| Oncology Centre (KL)<br>Sdn Bhd. <sup>15)</sup>                                | MaJaysia              | Provision of comprehensive oncological services                             | 48.66€             | 001                       | 001       |
| Oriofolio Options Sdn. Bhd   | Malaysia              | Investment holding  | ı                  | ı                         | 100       |
| Pulau Pinang Clinic Sdn. Bhd.  | Malaysia              | Rendering of hospital services  | ı                  | I                         | 70~       |

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## 32. Subsidiaries (continued)

|  | Place of                      |  | Effectiv | Effective equity interest | iterest   |
|--|-------------------------------|--|----------|---------------------------|-----------|
| Name of subsidiary   | incorporation<br>and business | Principal activities   | 2009     | 2010<br>%                 | 2011<br>% |
| Directly or indirectly held by Pantai Irama Ventures Sdn. Bhd. "(continued): | itai Irama Ventures S         | 8dn, Bhd. "(continued);  |          |                           |           |
| Pantai Medivest Sdn. Bhd. 😕  | Malaysıa                      | Provision of clinical waste management, cleaning and maintenance services for hospitals              | 69 52#   | 001                       |           |
| Pantat Health Informatics<br>Sdn. Bhd. «                                     | Malaysia                      | Dormant  | 69,52°   | 001                       | ı         |
| Pantai Fomema & Systems Sdn.<br>Bhd 👊  | Malaysia                      | Investment holding<br>and supervision of<br>medical examination<br>of foreign workers in<br>Malaysia | 69 52°   | 001                       | ı         |
| Pengkalan Usaha (M) Sdn. Bhd. 🐡 Malaysia                                     | Malaysia                      | Ооттал   | 69 52€   | 100                       | ı         |
| Healthpac Industries Sdn. Bhd. (*)   | Malaysia                      | Dormant  | 69.52%   | 100                       | ı         |
| Pantai Fomed Sdn Bhd "   | Malaysia                      | Dormant  | 1        | 100                       | ı         |
| Fomema Sdn. Bhd, º   | Malaysía                      | Monitoring of medical examination of foreign workers in Malaysia                                     | 52.14%   | 75                        | I         |
| Aroma Laundry & Dry<br>Cleaners Sdn. Bhd.۳۰                                  | Malaysia                      | Provision of laundry and dry eleaning services   | 34 77®   | 50 01                     | ı         |
| Pantai Medivest Lanka<br>(Private) Limited <sup>et</sup>                     | Sri Lanka                     | Dormant, deregistered<br>in 2010   | 69.52a   | f                         | ı         |
| Pantaj Medivest (India)<br>Private Límued <sup>en</sup>                      | India                         | Dormant  | 69 52**  | 100                       | J         |
| P.T. Jasa Medivest <sup></sup>   | Indonesia                     | Provision of waste<br>management services<br>in Indonesia  | 66,04%   | 95                        | ,         |
| Directly held by Parkway HK Holdings Limited:                                | !dings Limited:               |  |          |                           |           |
| Parkway Healtheare (Hong Kong)<br>Limited                                    | Hong Kong                     | Provision of medical and healthcare outpatient services  | ı        | :                         | 95        |

13. ACCOUNTANTS' REPORT (cont'd)

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A-1 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

|   | Place of                      |   | Effectiv | Effective equity interest | nterest |
|---|-------------------------------|---|----------|---------------------------|---------|
| Name of subsidiary  | incorporation<br>and business | Principal activities  | 2009     | 2010                      | 2011    |
| Directly or indirectly held by Parkway Holdings Limited®; | rkway Holdings Limi           | (cdm;   |          |                           |         |
| Parkway Properties Pte Ltd                                | Singapore                     | Investment holding,<br>struck-off in 2011                               | 23.80*   | 100                       | I       |
| M & P investments Pte Ltd                                 | Singapore                     | Investment holding  | 23 80*   | 100                       | 100     |
| Westront Pic Ltd  | Singaporc                     | Dormant, struck-off in<br>2011  | 23 80*   | 100                       | ı       |
| Parkway Hospitals Singapore<br>Ptc Lid                    | Singapore                     | Private hospitals<br>ownership and<br>management                        | 23.80*   | 100                       | 100     |
| Parkway Trust Management<br>Limited                       | Singaporc                     | Provision of<br>management services<br>to Parkway Life REIT             | 23 80*   | 100                       | 100     |
| Parkway Investments Pic. Ltd                              | Singaporc                     | Investment holding  | 23 80*   | 100                       | 001     |
| Parkway Novena Holdings<br>Ptc Ltd.                       | Singapore                     | Dormant   | 23 80*   | 100                       | 001     |
| Parkway Novena Pte. Ltd.                                  | Singapore                     | Hospital construction and development                                   | 23.80*   | 100                       | 100     |
| Parkway Irrawaddy Pte Ltd.                                | Singaporc                     | Medical centro<br>construction and<br>development                       | 23.80*   | 100                       | 100     |
| Parkway Group Healthcare<br>Ptc Ltd                       | Singapore                     | Investment holding and provision of management and consultancy services | 23.80*   | 001                       | 100     |
| Gleneagles Medical Holdings<br>Limited                    | Singapore                     | Investment holding  | 23.80*   | 100                       | 100     |
| Parkway College of Nursing<br>and Allied Health Ptc Ltd   | Singapore                     | Provision of courses in nursing and allied health                       | 23.80*   | 100                       | 100     |
| iXchange Ptc Ltd  | Singapore                     | Agent and administrator for managed care and related services           | 23.80*   | 100                       | 100     |
| Shenton Insurance Pte, Ltd.                               | Singaporc                     | Underwrite accident and healthcare insurance policies                   | 23.80*   | 100                       | 100     |
| Gleneagles JPMC Sdn Bhd                                   | Brunei Darussalam             | Management and operation of a cardiac and cardiothoracic care centre    | 17.85*   | 75                        | 75      |

## 32. Subsidiaries (continued)

|   | Place of                   |   | Effective | Effective equity interest held | terest    |
|---|----------------------------|---|-----------|--------------------------------|-----------|
| Name of subsidiary  | and business               | Principal activities  | 2009      | 2010                           | 2011<br>% |
| Directly or indirectly held by Parkway Holdings Limited" (continned): | kway Holdings Limi         | ted <sup>(3)</sup> (continned):   |           |                                |           |
| Gicneagles Management<br>Services Pte Ltd                             | Singapore                  | Provision of advisory,<br>administrative,<br>management and<br>consultancy services to<br>healthcare faeilities | 23.80*    | 001                            | 001       |
| S P.1 Pte Ltd   | Singapore                  | Dormant, struck-off in<br>2011  | 23.80*    | 100                            | ı         |
| Parkway Promotions Ptc Ltd  | Singapore                  | Protnoters and organisers of healthcare events  | 23.80*    | 100                            | 100       |
| MENA Services Pie. Ltd.   | Singapore                  | Nursing agency  | 23.80*    | 100                            | 100       |
| Parkway-Healthcare<br>(Mauritius) Ltd                                 | Mauritius                  | Investment holding  | 23.80*    | 100                            | 100       |
| Swiss Zone Sdn. Bhd.  | Malaysia                   | Dormant   | 23.80*    | 100                            | 001       |
| Shanghai Gleneagles International<br>Medical and Surgical Centre      | People's Republic of China | Provision of medical and healthcare services  | 16 66*    | 70                             | 70        |
| Khubchandani Hospitals Private<br>Limited (8)                         | India                      | Private hospital<br>ownership   | 11 90*    | 50                             | 50        |
| Parkway Education Pte Ltd   | Singapore                  | Dormant   | 23 80*    | 100                            | 100       |
| SMG Medical Group Ptc. Ltd.   | Singapore                  | Domnant, struck off in<br>2011  | 23 80*    | 100                            | I         |
| Parkway Healthtech<br>Investments Ptc Ltd                             | Singapore                  | Investment holding  | 23 80*    | 100                            | 100       |
| Goldlink Investments<br>Pte, Ltd.                                     | Singapore                  | Dormant   | 23.80*    | 100                            | 100       |
| Drayson Investments<br>Pre Ltd.                                       | Singapore                  | Dormant   | 23 80•    | 100                            | 100       |
| Medi-Rad Associates Ltd   | Singaporc                  | Operation of radiology clinics  | 23.80*    | 100                            | 100       |
| Parkway Laboratory Services<br>Ltd                                    | Singapore                  | Provision of comprehensive diagnostic laboratory services   | 23.80*    | 100                            | 100       |
| Radiology Consultants<br>Pte Ltd                                      | Singaporc                  | Radiology consultancy<br>and interpretative<br>services   | 23 80*    | 001                            | 100       |
| Mount Elizabeth Healtheare<br>Holdings Ltd                            | Singaporc                  | Dormant   | 23.80*    | 100                            | 001       |
|   |                            |   |           |                                | Č         |

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13. ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

|  | (====================================== |  | 200      |                                   |         |
|--|---|--|----------|-----------------------------------|---------|
|  | Place of                                |  | Ellectiv | Effective equity interest<br>held | nterest |
| Name of subsidiary   | and business                            | Principal activities   | 2009     | 2010                              | 2011    |
| Directly or indirectly held by Parkway Holdings Limited® (continued):    | kway Holdings Limil                     | led <sup>(3)</sup> (continued):  | ?        | ?                                 | ?       |
| Mount Elizabeth Medical<br>Holdings Ltd                                  | Singapore                               | Investment holding   | 23.80*   | 001                               | 100     |
| East Shore Medical<br>Holdings Pte Ltd                                   | Singapore                               | Dormant  | 23,80*   | 001                               | 80      |
| Mount Elizabeth<br>Ophthalmic Investments<br>Ptc Ltd                     | Singapore                               | Dormant  | 15 82    | 66.48                             | 66.48   |
| Mount Elizabeth<br>Healthcare Services Sdn Bhd                           | .Malaysia                               | Provision of laboratory services to hospitals and clinics  | 23.80*   | 001                               | ۲,      |
| Ornofolio Options Sdn. Bhd.  | Malaysia                                | Investment holding   | 23.80*   | 8                                 | ۲,      |
| Glencagles CRC Pte Ltd (6)   | Singapore                               | Operation of a clinical research centre  | 23.80*   | 15                                | 51      |
| Gleneagles CRC (Thailand)<br>Company Limited <sup>(6)</sup>              | Thailand                                | To condnct global and local clinical trials  | 23.80*   | 51                                | 51      |
| Gleneagles CRC (China)<br>Ptc Ltd <sup>(6)</sup>                         | People's Republic<br>of China           | To conduct global and local clinical trials  | 23.80*   | 31                                | 51      |
| Gloncagles Clinical<br>Rosearch International<br>Pte Ltd. <sup>(6)</sup> | Singapore                               | Operation of a clinical research centre  | 23.80*   | 15                                | 12      |
| Gleneagles CRC Pty Ltd (6)   | Anstralia                               | To conduct global and local clinical trials  | 23.80*   | 51                                | 51      |
| Gleneagles Radiology Consultants<br>Pte Ltd                              | Singapore                               | Dormant, struck off in<br>2010   | 23.80*   |                                   | •       |
| Gleneagles International<br>Ptc. Ltd.                                    | Singapore                               | Investment holding   | 23 80*   | 100                               | 100     |
| Gleneagles Medical<br>Centre Ltd   | Singapore                               | Dormant  | 23.80*   | 001                               | 100     |
| GEH Management Services<br>(M) Sdn. Bhd.                                 | Malaysia                                | Provision of advisory,<br>administrative,<br>inanagement and<br>consultancy services to<br>healthcare facilities | 23.80*   | 100                               | 100     |
| Glencagles (Malaysia) Sdn.<br>Bhd.                                       | Malaysia                                | Investment holding   | 23.80*   | 100                               | ٢       |
| Pulau Pinang Clinic Sdn. Bhd.  | Malaysia                                | Private hospital<br>ownership and<br>management  | 16.66*   | 70                                | ٢       |
| Gleneagles Phannacy<br>Pte Ltd   | Singapore                               | Dormant  | 23.80*   | 100                               | 100     |
|  |   |  |          |                                   | 125     |

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# A-1 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

| interest                  | 107                           | %        |   | 100  | 100   | 65                                  | 65                                     | ı  | ı                              | ,                              | ı                              | 001  | ı  | 70                             | 100  |
|---------------------------|-------------------------------|----------|---|--|---|-------------------------------------|--|--|--------------------------------|--------------------------------|--------------------------------|--|--|--------------------------------|--|
| Effective equity interest | 7010                          | %        |   | 100  | 100   | 9                                   | 65                                     | 65                                       |                                |                                |                                | 100  | 100  | 70                             | 001  |
| Effectiv                  | 2000                          | <b>%</b> |   | 23.80*   | 23.80*  | 15.47*                              | 15,47*                                 | 15 47*                                   | 15 47*                         | 15,47*                         | 15.47*                         | 23.80*   | 23.8*  | *99 91                         | 23.8*  |
|                           | Principal activities          |          | íted <sup>(3)</sup> (continued):  | Developing and managing turnkey hospital projects and investment holding | To provide consultancy services, perform equipment planning, procurement, testing and commissioning, and manage a healthcare facility | Investment holding                  | Under company<br>voluntary arrangement | Dormant, struck off in<br>2011           | Dormant, struck off in<br>2010 | Dormant, struck off in<br>2010 | Dormant, struck off in<br>2010 | Investment holding and operation of a network of clinics and provision of comprehensive medical and surgical advisory services | Dormant, liquidated in<br>2011                           | Operation of clinics           | Investment holding                                     |
| Place of                  | incorporation<br>and business |          | Parkway Holdings Lim  | Singapore  | Singapore   | United<br>Kingdoni                  | United<br>Kingdom                      | United<br>Kıngdom                        | United<br>Kingdom              | United<br>Kıngdom              | United<br>Kingdom              | Singapore  | Hong Kong  | Singapore                      | Singaporc  |
|                           | Name of subsidiary            |          | Directly or indirectly held by Parkway Holdings Limited <sup>(2)</sup> (continued); | Gleneagles Development<br>Pte Ltd  | Gloneagles Technologies<br>Services Pte Ltd   | Gleneagles Hospital (UK)<br>Límited | The Heart Hospital<br>Limited          | The Heart Hospital<br>Properties Limited | Cavendish Clinic Limited       | Wholebond Limited              | Merlion Healthcare Limited     | Parkway Shenton Ptc Ltd  | Glencagles Maritime<br>Medical Centre (China)<br>Limited | Nippon Medical Carc<br>Ple Ltd | Parkway Shenton<br>International Holdings<br>Pte, Ltd. |

13. ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

Place of

Effective equity interest

|  | incorporation                 |   |        | held |      |
|--|-------------------------------|---|--------|------|------|
| Name of subsidiary   | and business                  | Principal activities  | 2009   | 2010 | 2011 |
|  |                               |   | %      | %    | %    |
| Directly or indirectly held by Parkway Holdings Limited <sup>13</sup> (continued):                       | kway Holdings Limi            | ted <sup>(2)</sup> (continued):   |        |      |      |
| Shenton Family Medical<br>Clinics Pte Ltd  | Singapore                     | To provide, establish and carry on the business of clinics                | 23.8*  | 100  | 100  |
| Shenton Medical<br>Holdings Pte Ltd  | Singapore                     | Dormant, struck off in<br>2011  | 23.8*  | 001  | ı    |
| Parkway Shenton Vietnam<br>Limited   | Victnam                       | Dormant   | 23,8*  | 100  | 100  |
| Medical Resources International<br>Pte Lid   | Singapore                     | Investment holding  | 23.80* | 001  | 100  |
| Shanghai Rui Xin Healtheare Co<br>Ltd<br>(f.k.a Shanghai Rui Xin<br>International Healtheare Co. Ltd )   | Pcople's Republic<br>of China | Provision of medical and healtheare outpatient services                   | 16.66* | 70   | 70   |
| Shanghai Rui Hong Clinie Co.<br>Ltd  | Pcople's Republic<br>of China | Provision of medical and healthcare outpatient services                   | 16 66* | 20   | 70   |
| Shanghai Xin Rui Healthcare Co.<br>Lid<br>(f.k.a Shanghai Xin Rui<br>International Healthcare Co. Ltd)   | People's Republic<br>of China | Provision of medical<br>and healthcarc<br>outpatient services             | 16.66* | 70   | 70   |
| Shanghai Gleneagles Hospital<br>Management Co Ltd.   | People's Republic<br>of China | Provision of management and consultancy services to healthcare facilities | 1      | I    | 001  |
| Shanghai Rui Pu Ciinie Co. Ltd <sup>17</sup><br>(f.k.a Shanghai Rui Pu<br>Outpatient Department Co. Ltd) | People's Republic<br>of China | Provision of medical and healthcare outpatient services                   | 11.66* | 94   | 79   |
| Shanghai Rui Xiang Clinic Co Ltd<br>(f.k.a. Shanghai Rui Xiang<br>Outpatient Department Co. Ltd)         | People's Republic<br>of China | Provision of medical and healtheare outpatient services                   | 16 66* | 20   | 70   |
| Parkway (Shanghar) Hospital<br>Management Ltd  | People's Republic<br>of Chma  | Provision of management and consultancy services to healthcare facilities | 23 80* | 100  | 100  |
| Shanghai Shu Kang Hospital<br>Investment Management<br>Co Ltd  | People's Republic<br>of China | investment holding  | ı      | 1    | 100% |
| Chengdu Rui Rong Clinic<br>Co Ltd.   | Pcople's Republic<br>of China | Provision of medical<br>and healthcare<br>outpatient services             | ı      | 1    | 100  |

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# ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# 32. Subsidiaries (continued)

- (1) In 2009, the Company held 60% shares in Pantai Frama Ventures Sdn Bhd ("PIV") while the other 9 52% shares were held indirectly through Parkway Holdings Limited ("PHL"). PIV was eqnity accounted fin in the Group's results as the entity was treated as a joint venture
- In 2010, PIV became a wholly owned subsidiary following the Group's increase in effective interest of PHL to 100%. As a result, the Group's effective interests in PIV's subsidiaries, joint ventures and associates also increased
- In 2010, the Company transforred its 23,80% interest in PHL to its wholly owned subsidiary, integrated Healthcare Holdings Limited, who acquired the remaining 76 20% interests in PHL, making PHL a wholly owned subsidiary of the Group. The Group's effective interests in PHL's subsidiaries, joint ventures and associates also increased accordingly 3
- Parkway Pantai Limited holds 50% shares in Parkway HK Holdings Limited while the other 50% shares are held by Parkway Holdings Limited <u>(c</u>
- (4) Pantai Support Services Sán Blid and its subsidiaries were disposed in 2011
- (5) Pantat Hospitals Son Bid holds 70% shares in Cleneagles Hospital (Kuala Lumpur) Son Bid The other 30% is held by Gleneagies (Malaysia) Sdn Bhd.
- (6) In 2010, Parkway Group Healtheare Pte Lidi disposed 49% interests in Gloneagles CRC Pte Ltd and its subsidiaries
- (7) Shanghai Rur Xin Healtheare Co Lid holds 70% shares in Shanghai Rur Pu Outparient Department Co. Lid. The other 30% share is held by Shanghai Shu Kang Flospital Investment Management Co. Litd
- Notwithstanding that the equity interest is not more than 50%, the Company has accounted for Khubchandini Hospitals Private Limited as a subsidiary in accordance with MFRS 27 Consolidated and Separate Financial Statements, on the basis that the Company, by virtue of the existence of currently exercisable potential voting rights, has the ability to control the financing and operating decisions of the subsidiary. (8)
- (9) Arising from power of attorney in respect of voting rights and call options granted to Parkway (Shanghai) Hospital Management Ld to acquire 100% equity interest in Shanghai Shu Kang Hospital Investment Management Co. Lid
- Shares were transferred within the Group pursuant to an internal restructuring during the year
- The entity was treated as a joint venture and was equity accounted for in the Group's results
  - . The entity was treated as an associate and was equity accounted for in the Group's results

## 33. Associates

Details of associates are as follows:

|   | Place of                    |   | Effectiv | Effective equity interest | nterest    |  |
|---|-----------------------------|---|----------|---------------------------|------------|--|
|   | incorporation               |   |          | held                      |            |  |
| Name of associate   | and business                | Principal activities                          | 2009     | 2010                      | 2011       |  |
|   |                             |   | %        | %                         | %          |  |
| Directly or indirectly held by Parkway Holdings Limited": | arkway Holdings Lit         | mited":                                       |          |                           |            |  |
| Phil, Inc   | United States<br>of America | Dormant,<br>administratively<br>dissolved     | 9.52     | 0                         | 1          |  |
| Glencagles Medical Centre<br>(Kuala Lumpur) Sdn Bhd       | .Malaysia                   | Development and investment in medical centres | 7 14     | 30                        | <b>\</b> 1 |  |
| PT Tritunggal Sentra Ulama<br>Surabaya                    | Indonesia                   | Provision of medical diagnostic services      | 7 14     | 30                        | 30         |  |

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) <del>1</del>3.

# A-1 Historical Financial Information of IHH Group (continued)

# 33. Associates (continued)

|   | Place of                      |   | Effectiv  | Effective equity interest | nterest   |
|---|-------------------------------|---|-----------|---------------------------|-----------|
| Name of associate   | incorporation<br>and business | Principal activities  | 2009<br>% | held<br>2010<br>%         | 2011<br>% |
| Directly or indirectly hold by Parkway Holdings Limited" (continued): | rkway Holdings Limi           | ited®(continued):   |           |                           |           |
| Kyami Pty Ltd   | Anstralia                     | Investment holding  | 7.14      | 30                        | 30        |
| Royalmist Properties Pty Lid  | Australia                     | Property investment and development                           | 7.14      | 30                        | 30        |
| Gloneagles International Hospital<br>(Lanka) Limited                  | Srí Lanka                     | Dormant,<br>administratively<br>dissolved                     | 9.52      | 40                        | ı         |
| Parkway Life Real Estate<br>Investment Trust                          | Singapore                     | Real estate investment<br>trust                               | 8.50      | 35.81                     | 35.81     |
| Asia Renal Care Mount<br>Elizabeth Pto Ltd                            | Singapore                     | Provision of medical services                                 | 4 76      | 20                        | 20        |
| Asia Renal Care (Katong)<br>Pie Ltd                                   | Singapore                     | Provision of medical services                                 | 4.76      | 20                        | 20        |
| Positron Tracers Pte. Ltd.  | Singapore                     | Ownership and operation of a cyclotron                        | 7.85      | 33                        | 33        |
| Directly or indirectly held by Parkway Irama Ventures Sdn Bhd";       | rkway Irama Ventur            | es Sdn Bhd <sup>©</sup> ;                                     |           |                           |           |
| Gleneagles Medical Centre<br>(Kuala Lumpur) Sdn Bhd                   | Malaysia                      | Medical centre<br>development,<br>ownership and<br>management | 1         | 1                         | 30^       |

In 2009, the Company held an effective interest of 23,80% in Parkway Holdings Limited ("PHL") PHL and its subsidiaries and joint ventures were freated as associates and were equity accounted for in the Group's results. Details of the subsidiaries and joint ventures of PHL are listed in note 32 and note 34. 

In 2010, the Company transferred its 23 80% interest in PHL, to its wholly owned subsidiary. Integrated Healthcare Holdings Limited, who acquired the remaining 76.20% interests in PHL, making PHL a wholly owned subsidiary of the Group The Group's effective interests in PHL's subsidiaries, joint ventures and associates also increased accordingly.

Shares were transferred within the Group pursuant to an internal restructuring during the year

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# A-1 Historical Financial Information of IHH Group (continued)

## 34. Joint ventures

Details of joint ventures are as follows:

|  |                           |   | Contract       |                                   | ******  |
|--|---------------------------|---|----------------|-----------------------------------|---------|
|  | Place of<br>incorporation |   | EJICCIIA       | ratective equity interest<br>held | ווכובאו |
| Name of joint venture                                      | and business              | Principal activities                            | 2009           | 2010<br>%                         | 2011    |
| Directly or indirectly held by Parkway Holdings Limited ": | Parkway Holdings          | Limited ":                                      |                |                                   |         |
| Apollo Gleneagles Hospital Ltd                             | India                     | Private hospital<br>ownership and<br>management | 11.90*         | 20                                | 20      |
| Apollo Gleneagles PET-CT<br>Limited                        | India                     | Operation of PET-CT radio imaging centre        | *0611          | 20                                | 20      |
| Hale Medical Clinic (Concourse)<br>Pte Ltd                 | Singapore                 | Operation of medical clinic                     | *06:11         | 20                                | 20      |
| Shemon Family Medical<br>Clinic (Ang Mo Kio)               | Síngapore                 | Operation of medical clinic                     | I              | 50                                | 20      |
| Shenton Family Medical<br>Cline (Bedok Reservoir)          | Singapore                 | Operation of medical clinic                     | *06.11         | 20                                | 30      |
| Shenton Family Medical<br>Clinic (Bukit Gombak)            | Singapore                 | Operation of medical clinic                     | 11.90*         | 20                                | 50      |
| Shenton Family Medical<br>Clinic (Clementi)                | Singapore                 | Operation of medical clinic                     | ı              | 20                                | 20      |
| Shenton Family Medical<br>Clinic (Duxton)                  | Singapore                 | Operation of medical clunic                     | ı              | 20                                | 20      |
| Shenton Family Medical<br>Clinic (Jurong East)             | Singapore                 | Operation of medical clinic                     | *11.90*        | 20                                | 20      |
| Shenton Family Medical<br>Clinic (Serangoon)               | Singapore                 | Operation of medical clinic                     | *06:11         | 20                                | 20      |
| Shenton Family Medical<br>Clinic (Tampines)                | Singapore                 | Operation of medical clinic                     | *06 II         | 20                                | 20      |
| Shenton Family Medical<br>Clinic (Yishun)                  | Singapore                 | Operation of medical clinic                     | *0611          | 20                                | 20      |
| Shenton Family Medical<br>Clinic (Towner)                  | Singapore                 | Operation of medical clinic                     | į              | ı                                 | 50      |
| Gleneagles Maritime Medical<br>Center (GMMC)               | Singapore                 | Operation of medical clínic, struck off in 2010 | 12.14*         | 1                                 | í       |
| Karington Holdings Pte Ltd                                 | Singaporc                 | Domnant, struck off in<br>2011                  | <b>*</b> 06 11 | 20                                | ı       |

In 2009, the Company held an effective interest of 23 80% in Parkway Holdings Limited ("PHL") PHL and its subsidiaries and joint ventures were treated as associates and were equity accounted for in the Group's results

\* The entity was treated as an associate and was equity accounted for in the Group's results

# 13. ACCOUNTANTS' REPORT (cont'd)

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# A-1 Historical Financial Information of IHH Group (continued)

# 35. Events subsequent to the end of the reporting period

- (a) On 31 January 2012, Pantai Group Resources Sdn. Bhd. entered into Share Salc Agreement with few parties to acquire 100% equity interest in Twin Towers Healthcare Sdn. Bhd. ("TTHSB") in three (3) progressive acquisitions, beginning with 70% stake of TTHSB shares in Phase 1 and 15% stake of TTHSB shares each in Phase 2 and Phase 3, for a total purchase consideration of RM20 million (with additional allowance of 15% above thereof).
- (b) On 23 December 2011, Integrated Healthcare Turkcy Yatirimlari Limited, a subsidiary of the Group, entered into a sale and purchase agreement ("SPA") to acquire 60% equity interest in Aeibadem Saglik Yatirimlari Holdings A.S. ("ASYH") and its subsidiaries for a total consideration of approximately USD825,716,000. The purchase consideration is to be satisfied by cash payment of USD275,239,000 and issuance of the Company's shares of a total value of approximately USD550,477,000. The acquisition of ASYH was completed on 24 January 2012.

Pursuant to the sale and purchase agreement, the purchase consideration is subject to further adjustments on the following:

- (i) equity value of the Company and ASYH after the completion of the audit of the Company and ASYH for the year ended 31 December 2011; and
- (ii) if the Turkish Lira ("TL") has appreciated in value against the US Dollar on 31 December 2012, as compared to the exchange rate used in the SPA, subject to a cap of TL1.65/USD1, then the Company shall pay the differential sum.

If the adjustment of item (i) above exceeds USD50 million, the Company has the option to pay the portion in excess of USD50 million, part in cash and part in shares of the Company at its sole discretion.

(c) Upon completion of acquisition of 60% equity interest in AYSH on 24 January 2012, the Group, via a subsidiary of ASYH, held 92.0% equity interest in Acıbadem Sağlık Hizmetleri ve Ticaret A.Ş ("Acibadem"), a subsidiary listed on the Istanbul Stock Exchange. As required by the Turkey's capital markets rules, on 27 March 2012, the subsidiary of ASYH made a mandatory tender offer for the remaining equity interest of 8.0% in Acibadem. The offer was closed on 9 April 2012 and as at the same date, the subsidiary of ASYH owned 97.3% equity interest in Acibadem.

In 2010, the Company transferred 11s 23.80% interest in PHI, to 1ts wholly owned subsidiary. Integrated Healtheare Holdings Limited, who acquired the remaining 76.20% interests in PHL, making PHL a wholly owned subsidiary of the Group's effective interests in PHL's subsidiaries, joint ventures and associates also increased accordingly

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A-2 Historical Financial Information of IHH Group

## Combined statements of financial position as at 31 March 2012

|  | Note       | 31.3.2012<br>RM'000 | 31.12.2011<br>RM'000 |
|--|------------|---------------------|----------------------|
| Nou-current assets                                 |            |                     |                      |
| Property, plant and equipment                      | 3          | 6,290,970           | 4,726,753            |
| Intangible assets                                  | 4          | 3,032,753           | 1,618,598            |
| Goodwill on consolidation                          | 4          | 8,553,089           | 6,487,070            |
| Interest in associates                             | ν,         | 864.238             | 862,273              |
| Interest in joint ventures                         | 9          | 31,302              | 28,009               |
| Other financial assets                             | <b>(</b> ~ | 591,542             | 529,881              |
| Other receivables                                  | 12         | 42,313              | •                    |
| Deferred tax assets                                | ∞          | 57,682              | 24,279               |
| Total non-cnrrent assets                           |            | 19,463,889          | 14,276,863           |
| Current assets                                     |            |                     |                      |
| Assets elassified as held for sale                 | 6          | 1,463               | 1,463                |
| Development property                               | 10         | 1,160,548           | 1.121,195            |
| Inventories  | 11         | 120,936             | 78,784               |
| Trade and other receivables                        | 12         | 854,194             | 518,496              |
| Tax recoverable                                    |            | 26,092              | 20,422               |
| Other financial assets                             | 7          | 26,967              | 27,066               |
| Derivative assets                                  | 17         | 3,007               | 1                    |
| Cash and cash equivalents                          | 15         | 1,599,558           | 1,310,803            |
| Total current assets                               | ,          | 3,792,765           | 3,078,229            |
| Total assets                                       | ,          | 23,256,654          | 17,355,092           |
| Equity  Equity and reserves attributable to owners |            |                     |                      |
| of the Company                                     |            | 11,539,936          | 9,861.827            |
| Non-controlling interests                          | 9]         | 836,157             | 246,618              |
| Total equity                                       | •          | 12,376,093          | 10,108,445           |

Company No. 901914-V

ACCOUNTANTS' REPORT (cont'd)

IHII Healthcare Berhad Accountants' Report





A-2 Historical Financial Information of IHH Group (continued)

## Combined statements of financial position as at 31 March 2012 (continued)

|                               | Note | 31.3.2012<br>RM1000 | 31.12.2011<br>RM'000 |  |
|-------------------------------|------|---------------------|----------------------|--|
| Non-current liabilities       |      |                     |                      |  |
| Bank borrowings               | 17   | 7,361,564           | 4,991,264            |  |
| Employee benefits             | 18   | 19,085              | 15.544               |  |
| Trade and other payables      | 19   | 77,081              | 8,580                |  |
| Deferred tax liabilities      | 8    | 801,248             | 446,127              |  |
| Total non-eurrent liabilities |      | 8,258,978           | 5,461,515            |  |
| Current liabilities           |      |                     |                      |  |
| Bank overdrafts               | 17   | 9,433               | 584                  |  |
| Trade and other payables      | 19   | 2,168,497           | 1,576,158            |  |
| Bank borrowings               | 17   | 268,047             | 46,500               |  |
| Derivative liabilities        | 17   | 6,369               | 1,252                |  |
| Employee benefits             | 18   | 20,865              | 41,935               |  |
| Tax payable                   |      | 148,372             | 118,703              |  |
| Total current liabilities     |      | 2,621,583           | 1,785,132            |  |
| Total liabilities             |      | 10,880,561          | 7,246,647            |  |
| Total equity and liabilities  |      | 23,256,654          | 17,355,092           |  |

ACCOUNTANTS' REPORT (conl'd) 13.

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A-2 Historical Finaucial Information of IHH Group (continued)

# Combined statements of comprehensive income for the three months ended 31 March 2012

|   |      | Three mos      | Three months ended<br>31 March |
|---|------|----------------|--------------------------------|
|   | Note | 2012<br>RM'000 | 2011<br>RM'000<br>(unaudited)  |
| Revenue   | 21   | 1,276,192      | 859,927                        |
| Other operating income                          |      | 18,955         | 48,864                         |
| Inventories and consumables                     |      | (252,332)      | (189,019)                      |
| Purchased and contracted services               |      | (131,182)      | (113,860)                      |
| Depreciation and impairment losses on           |      |                |                                |
| property, plant and equipment                   | 3    | (74.367)       | (38,348)                       |
| Amortisation and impairment losses on           |      |                |                                |
| intangible assets                               | 4    | (14,650)       | (29,911)                       |
| Staff costs                                     |      | (460,344)      | (266,890)                      |
| Operating lease expenses                        |      | (59,853)       | (44,650)                       |
| Operating expenses                              |      | (133,800)      | (90,327)                       |
| Finance income                                  |      | 55,410         | 10,232                         |
| Finance costs                                   |      | (47,404)       | (28,638)                       |
| Share of profits of associates (net of tax)     |      | 14,472         | 12,160                         |
| Share of profits of joint ventures (net of tax) |      | 3,407          | 2,742                          |
| Profit before income tax                        | 22   | 194,504        | 132,282                        |
| Income tax expense                              | 23   | (42,203)       | (26,737)                       |
| Profit for the period                           |      | 152,301        | 105,545                        |
|   |      |                |                                |

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| ÷        |  |

Company No.: 901914-V

### Combined statements of changes in equity for the three months ended 31 March 2012

|   | Note | Equity<br>contribution<br>and other<br>reserves<br>RM'000 | Share option reserve RM'000 | Fair value<br>reserve<br>RM'000 | Hedging<br>reserve<br>RM'000 | Foreign<br>enrrency<br>translation<br>reserve<br>RM'000 | Total<br>equity and<br>reserves<br>RM*000 | Non-<br>controlling<br>interests<br>RM'000 | Total<br>equity<br>RM'000 |
|---|------|---|-----------------------------|---------------------------------|------------------------------|---|---|--|---------------------------|
| At 1 January 2012   |      | 9,795,976   | 16,554                      | 22,641                          | 4,885                        | 21,771  | 9,861,827                                 | 246,618                                    | 10,108,445                |
| Foreign currency translation differences for foreign operations  Not change in fair value of available-for-sale |      | -   |                             | -                               | -                            | (9,082)   | (9,082)                                   | 17,738                                     | 8,656                     |
| financial assets  |      | -   | -                           | 76,294                          | -                            | _   | 76,294                                    | -  | 76,294                    |
| Share of other comprehensive loss of associates   |      | -   | -                           | -                               | (136)                        | -   | (136)                                     | -  | (136)                     |
| Total other comprehensive income/(loss) for the period  |      | -   |                             | 76,294                          | (136)                        | (9,082)   | 67,076                                    | 17,738                                     | 84,814                    |
| Profit for the period   |      | 123,839   | -                           | -                               |                              | -   | 123,839                                   | 28,462                                     | 152,301                   |
| Total comprehensive income/(loss) for the period  |      | 123,839   | -                           | 76,294                          | (136)                        | (9,082)   | 190,915                                   | 46,200                                     | 237,115                   |
| Contributions by and distributions to owners of the Company   |      |   |                             |                                 |                              |   |   |  |                           |
| Issue of ordinary shares  |      | 1,488,247   | -                           | -                               | -                            | _   | 1,488,247                                 | -  | 1,488,247                 |
| Sbare-based payment transactions  | 18   | -   | 4,949                       | -                               | -                            | -   | 4,949                                     | -  | 4,949                     |
| Acquisition of subsidiarics   | 31   | -   |                             | -                               | -                            | -   | -   | 396,228                                    | 396,228                   |
| Acquisition of non-controlling interests  | 31   | (6,058)   |                             | -                               |                              | -   | (6,058)                                   | (5,206)                                    | (11,264)                  |
| Partial disposal of interests in a subsidiary to non-<br>controlling shareholder                                |      | 16  | -                           | -                               | -                            | -   | 16  | 109,342                                    | 109,358                   |
| Issue of shares by a subsidiary to non-controlling shareholder  |      | 40  | _                           | -                               | _                            | _   | 40  | 42,975                                     | 43,015                    |
| Total transactions with owners of the Company   | 5    | 1,482,245   | 4,949                       | -                               |                              | _   | 1,487,194                                 | 543,339                                    | 2,030,533                 |
| At 31 March 2012  |      | 11,402,060  | 21,503                      | 98,935                          | 4,749                        | 12,689  | 11,539,936                                | 836,157                                    | 12,376,093                |

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A-2 Historical Finaucial Information of IHH Group (continued)

# for the three months ended 31 March 2012 (continued) Combined statements of comprehensive income

|  |          | Three months e | Three months ended 31 March   |
|--|----------|----------------|-------------------------------|
| 2  | Note     | 2012<br>RM'000 | 2011<br>RM'000<br>(unaudited) |
| Other comprehensive income, uet of tax                   |          |                |                               |
| Foreign currency translation differences for foreign     |          |                |                               |
| operations   |          | 8,656          | 22,738                        |
| Net change in fair value of available-for-sale           |          |                |                               |
| financial assets   |          | 76,294         | ,                             |
| Share of other comprehensive (loss)/income of associates |          | (136)          | 427                           |
| Total other comprehensive income for the period          | <u> </u> | 84,814         | 23,165                        |
| Total comprehensive income for the period                |          | 237115         | 129 710                       |

101,875 3,670

123,839 28,462

152,301

| )e110                                      |  |
|--|--|
| t otal comprenensive income for the perior | (i)  |
| ie 101                                     | e (se  |
| ncom                                       | shar   |
| ive i                                      | Earnings per ordinary share (sen)<br>Basic<br>Dibred |
| chens                                      | ordi   |
| mpr  | s per  |
| S<br>=                                     | <b>urnings</b><br>Basic<br>Dibited                   |
|  | - <b>33</b>  |

128,807 (97) 128,710

190,915 46,200

| Basic | Diluted |  |
|-------|---------|--|

1.85

2.00

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# A-2 Historical Financial Information of IHH Group (continued) ACCOUNTANTS' REPORT (cont'd)

| ended 31 March 2012                                       |      |                    |                       |
|---|------|--------------------|-----------------------|
|   |      | Three months ended | ended:                |
|   |      | 31 March           |                       |
|   | Note | EM'000             | RM'000<br>(unaudited) |
| Cash flows from operating activities                      |      |                    |                       |
| Profit before income tax                                  |      | 194,504            | 132,282               |
| Adjustments for:  |      |                    |                       |
| Unrealised exchange differences                           |      | (4,716)            | (41,106)              |
| Finance income  |      | (55,410)           | (10,232)              |
| Finance cost  |      | 47,404             | 28,638                |
| Depreciation and impairment losses on property, plant     |      |                    |                       |
| and equipment   | ſΩ   | 74,367             | 38,348                |
| Amortisation and impairment losses on intangible assets   | ₦    | 14,650             | 29,911                |
| Loss/ (gain) on disposal of property, plant and equipment |      | 246                | (427)                 |
| Write off of property, plant and equipment                |      | 135                |                       |
| Write off of intangible assets                            |      | 17                 | l                     |
| Fair value loss on the contingent consideration payable   |      | 10.772             | 1                     |
| Impairment loss on trade and other receivables            |      | 12,901             | 5,123                 |
| Equity-settled share-based payment                        |      | 4,949              | •                     |
| Share of profits of associates (net of tax)               |      | (14,472)           | (12,160)              |
| Share of profits of joint ventures (net of tax)           |      | (3,407)            | (2,742)               |
| Operating profit before changes in working capital        |      | 281,940            | 167,635               |
| Changes in working capital:                               |      |                    |                       |
| Development property                                      |      | (36,205)           | (9,352)               |
| Inventories   |      | (4,196)            | (1,086)               |
| Trade and other receivables                               |      | (15,937)           | (19.890)              |
| Trade and other payables                                  |      | 187,853            | 126,037               |
| Cash generated from operations                            |      | 413,455            | 263,344               |
| Income taxes paid   |      | (19,368)           | (23,323)              |
| Net cash generated from operating activities              |      | 394,087            | 240,021               |

ACCOUNTANTS' REPORT (cont'd)

### Combined statements of changes in equity for the three months ended 31 March 2012 (continued)

| Unaudited   | Note | Equity<br>contribution<br>and other<br>reserves<br>RM'000 | Share<br>option<br>reserve<br>RM'000 | Fair value<br>reserve<br>RM'000 | Hedging<br>reserve<br>RM'000 | Foreign<br>currency<br>translation<br>reserve<br>RM'000 | Total<br>equity and<br>reserves<br>RM'000 | Nou-<br>controlling<br>interests<br>RM'000 | Total<br>equity<br>RM'000 |
|---|------|---|--------------------------------------|---------------------------------|------------------------------|---|---|--|---------------------------|
| At 1 January 2011   |      | 3,008,628   |                                      |                                 | 4,993                        | (77,227)  | 2,936,394                                 | 259,546                                    | 3,195,940                 |
| Foreign currency translation differences for foreign        |      |   |                                      |                                 |                              |   |   |  | 22.520                    |
| operations  |      | -   | -                                    | -                               | -                            | 26,505  | 26,505                                    | (3,767)                                    | 22,738                    |
| Share of other comprehensive income of associates           |      | _   |                                      | -                               | 427                          | -   | 427                                       | -  | 427                       |
| Total other comprehensive income/(loss) for the period      |      | -   | -                                    | -                               | 427                          | 26,505  | 26.932                                    | (3,767)                                    | 23,165                    |
| Profit for the period                                       |      | 101,875   |                                      | -                               | -                            |   | 101,875                                   | 3,670                                      | 105,545                   |
| Total comprehensive income/(loss) for the period            |      | 101,875   | -                                    | -                               | 427                          | 26.505  | 128,807                                   | (97)                                       | 128,710                   |
| Contributions by and distributions to owners of the Company |      |   |                                      |                                 |                              |   |   |  |                           |
| Issuance of ordinary shares                                 |      | 3,303,393   | -                                    | -                               | -                            | -   | 3,303,393                                 | -  | 3.303,393                 |
| Distribution of subsidiaries to owner of the Company        | 31   | (198,491)   | -                                    | -                               | -                            |   | (198,491)                                 | (7,242)                                    | (205,733)                 |
| Total transactions with owners of the Company               |      | 3,104,902   |                                      | -                               |                              | ~   | 3,104,902                                 | (7,242)                                    | 3,097,660                 |
| At 31 March 2011  |      | 6,215,405   |                                      | -                               | 5,420                        | (50,722)  | 6,170,103                                 | 252,207                                    | 6,422,310                 |

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A-2 Historical Financial Information of IHH Group (continued)

# Combined statements of cash flows for the three months ended 31 March 2012

| U CALLER TO A SANCE  |      |                    |             |
|--|------|--------------------|-------------|
|  |      | Three months ended | s cnded     |
|  |      | 31 March           |             |
|  | Note | 2012<br>RM'000     | RM'000      |
| Corb flows from invasting activities                       |      |                    | (unaudited) |
| Dividends received from associates and joint ventures      |      | 13.529             | 13,138      |
| Interest received  |      | 9,832              | 4.270       |
| Acquisition of subsidiaries, net of eash and cash          |      |                    | į.          |
| equivalents acquired                                       | 31   | (842,932)          | 1           |
| Disposal of subsidiaries, net of cash and cash equivalents |      | ,                  |             |
| disposed   |      | '                  | (136,797)   |
| Proceeds from disposal of property, plant and equipment    |      | 154                | 2,797       |
| Proceeds from sale of assets held for sale                 |      | •                  | 8,006       |
| Purchase of property, plant and equipment                  |      | (241,540)          | (95,558)    |
| Development costs of intangible assets                     | 4    | (1,145)            | (22)        |
| Purchase of quoted investments                             |      | ,                  | (353,759)   |
| Net advances to associates                                 |      | 6                  | ` ı         |
| Net advances to joint ventures                             |      | (797)              | (20,796)    |
| Net eash used in investing activities                      |      | (1,062,906)        | (578,721)   |
| Cash flows from financing activities                       |      |                    |             |
| Proceeds from bank borrowings                              |      | 1,159,132          | 12,994      |
| Repayment of bank borrowings                               |      | (273,452)          | (356,231)   |
| (Repayment to) / Advances from holding company             |      | (24,781)           | 463,503     |
| Acquisition of non-controlling interests                   |      | (11.264)           |             |

| Cash flows from financing activities                           |    | 1 150 132 | 12 004    |
|--|----|-----------|-----------|
| TOCCOLS TOTAL DAILY DOLLOWINGS                                 |    | 7,137,132 | 12,334    |
| Repayment of bank borrowings                                   |    | (273,452) | (356,231) |
| (Repayment to) /Advances from holding company                  |    | (24,781)  | 463,503   |
| Acquisition of non-controlling interests                       | 31 | (11,264)  | ,         |
| Additional payment for prior-year acquisition of non-          |    |           |           |
| controlling interests  |    | •         | (15,361)  |
| Partial disposal of interests in subsidiary to non-controlling |    |           |           |
| shareholder  | 31 | 109,358   | ٠         |
| Issue of shares by a subsidiary to non-controlling             |    |           |           |
| shareholder  | 31 | 43,015    | •         |
| Interest paid  |    | (29,276)  | (62,514)  |
| Change in pledged deposits                                     |    | (61,786)  | 1,776     |
| Net cash generated from financing activities                   |    | 910,946   | 44,167    |
|  |    |           |           |

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ACCOUNTANTS' REPORT (cont'd)

Company No.: 901914-V

### Sindo

A-2 Historical Financial Information of IHH Group (continued)

# Notes to the condensed interim combined financial statements

known as Integrated Healtheare Holdings Berhad) ("the Company") and its subsidiaries ("THH Group" or the "Group") have been prepared solely in connection with the proposed This condensed interim combined financial statements of IHH Healthcare Berhad (formerly nitial Public Offering of IHH and for no other purposes.

Note 32, 33 and 34. The principal activities of the subsidiaries, associates and jointly IHH Group comprises subsidiaries, associates and jointly controlled entities as disclosed in controlled entities and effective percentage of equity holdings are stated in Note 32, 33 and 34 to the condensed interim combined financial statements.

consolidated financial statements of Khazanah Nasional Berhad ("Khazanah") and its subsidiaries ("Khazanah Group"). Where appropriate, adjustments have been made to the condensed interim combined financial statements to specifically present only the combined The condensed interim combined financial statements have been earwed ont from the financial position, results of operations and eash flows of the healthcare group of Khazanah attributable to shareholders of IHH. The condensed interim combined financial statements of IHH Group have been prepared as if the subsidiaries, associates and jointly controlled entities of IHH Group have operated as a single economie entity throughout the three months ended 31 March 2011 and 2012 and nave been prepared from the books and records maintained by each entity.

# 1. Basis of preparation and significant accounting policies

## (a) Statement of compliance

This condensed interim combined financial statements have been prepared in accordance with MFRS 134, Interim Financial Reporting and with IAS 34, Interim Financial Reporting.

The condensed interim combined financial statements, which does not include the full disclosure of the type normally included on a complete set of financial statements, are to be read in conjunction with the combined financial statements for the financial year ended 31 December 2011.

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(294,533) 1,158,109 (3,359)

242,127 ,251,485 (24,007)1,469,605

Net increase / (decrease) in cash and cash equivalents

Effect of exchange rate fluctuations on eash held Cash and eash equivalents at 31 Mareh

Cash and cash equivalents at 1 January

860,217

13.

Company No.: 901914-V

A-2 Historical Financial Information of IHH Group (continued)

### A-2 Historical Financial Information of IHII Group (continued)

### Property, plant and equipment



|                                      |      | and l              | ital land<br>ouildings | Construction-         | Hospital and medical cquipment, renovation and furniture, fittings and | Laboratory<br>and teaching | Motor              |                 |
|--------------------------------------|------|--------------------|------------------------|-----------------------|--|----------------------------|--------------------|-----------------|
|                                      | Note | Frechold<br>RM'000 | Leaschold<br>RM'000    | in-progress<br>RM'000 | equipment<br>RM'000  | cquipment<br>RM'000        | vehicles<br>RM'000 | Total<br>RM'000 |
| Cost                                 |      |                    |                        |                       |  |                            |                    |                 |
| At 1 January 2011                    |      | 902,325            | 2,480,786              | 379,638               | 1,434,808  | 30,141                     | 16,869             | 5,244,567       |
| Additions                            |      | 1,350              | 112                    | 641,506               | 91,717   | 5,384                      | 2,076              | 742,145         |
| Disposal of subsidiaries to Khazanah | 31   | (11,310)           | (1,640)                | _                     | (81,518)   | ~                          | (2,900)            | (97,368)        |
| Disposals/write-offs                 |      | (2,418)            | (1,594)                | (9,807)               | (76,048)   | (412)                      | (1,627)            | (91,906)        |
| Transfers                            |      | (207,712)          | 232,939                | (100,006)             | 74,779   | -                          | -                  | _               |
| Transfer to assets held for sale     | 9    | (1,973)            | -                      | -                     | -  | -                          | -                  | (1,973)         |
| Translation differences              |      | (2,717)            | 48,760                 | 3,753                 | 17,974   | -                          | 115                | 67,885          |
| At 31 December 2011/1 January 2012   |      | 677,545            | 2,759,363              | 915,084               | 1,461,712  | 35,113                     | 14,533             | 5,863,350       |
| Additions                            |      | 7,146              | 517                    | 174,169               | 60,679   | 2,626                      | 628                | 245,765         |
| Acquisition of subsidiaries          | 31   | 355,792            | 496,679                | 53,719                | 1,254,296  | -                          | 9,302              | 2,169,788       |
| Disposals/write-offs                 |      | -                  | -                      | -                     | (19,675)   | (43)                       | (479)              | (20,197)        |
| Transfers                            |      | 1,298              | -                      | (5,942)               | 4,644  | -                          | -                  | -               |
| Translation differences              |      | 6,399              | 4,257                  | 2,027                 | 10,960   |                            | 97                 | 23,740          |
| At 31 March 2012                     |      | 1,048,180          | 3,260,816              | 1,139,057             | 2,772,616  | 37,696                     | 24,081             | 8,282,446       |

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The accounting policies applied by the Group in this condensed interim combined financial statements are the same as those applied by the Group in its combined financial statements as at and for the year ended 31 December 2011. Basis of preparation and significant accounting policies (b) Significant accounting policies (continued)

## Use of estimates

The preparation of condensed interim combined financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

significant judgements made by management in applying the Group's accounting policies and the key sources of estimating uncertainty were the same as those that applied to the combined financial statements as at and to the year ended 31 In preparing these condensed interim combined financial statements, December 2011.

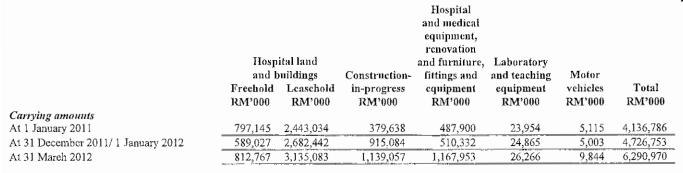
## Seasonality of operations

Inpatient and outpatient revenue and volume are lower during festive periods and holiday periods. Conversely, patient volumes and thus inpatient and outpatient revenue are highest during the winter months. As the Group is continuously expanding, the effects of scasonality may not be obvious from the Group's financial summer months in each of the relevant countries in which the Group operates and other revenue are highest during the winter months. statements.

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### A-2 Historical Financial Information of IHH Group (continued)

### 3. Property, plant and equipment (continued)



### Leasehold land

The title deed of a leasehold land with a carrying amount of RM32,410,000 (2011; RM32,841,000) will be transferred to an indirect subsidiary's name upon full settlement of the remaining purchase consideration in 2014.

### Security

As at 31 March 2012, property, plant and equipment with carrying amounts totalling RM518,580,000 (2011: RM254,246,000) are charged to licensed financial institutions for credit facilities granted to the Group (see Note 17).

### Assets under finance lease

As at 31 March 2012, the carrying amount of property, plant and equipment of the Group held under finance lease was RM165,296,000 (2011: RM45,237,000).

### Borrowing costs

During the period ended 31 March 2012, interest capitalised as cost of property, plant and equipment amounted to RM4,225,000 (Year ended 31 December 2011: RM23,304,000).

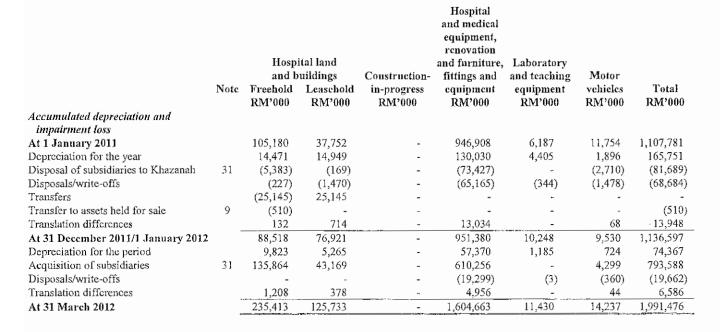
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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-2 Historical Financial Information of IHH Group (continued)

### 3. Property, plant and equipment (continued)



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# A-2 Historical Financial Information of IHH Group (continued)

4. Intangible assets and goodwill on consolidation (continued)

Impairment test for cash-generating units containing goodwill, brand names and hospital licences Goodwill, brand names and hospital licenees are allocated to the Group's operating divisions which represent the lowest level within the Group at which the goodwill, brand names and hospital licences are monitored for internal management purposes. The aggregate carrying amounts of goodwill, brand names and hospital licences allocated to each unit are as follows:

| Singapore hospital and   |           | Goodwill on<br>consolidation<br>31.3.2012 31.12.2011<br>RM'000 RM'000 | Branc<br>31.3.2012<br>RM'000            | Goodwill on Brand names Hospital Licences consolidation Brand names Hospital Licences 31.3.2012 31.12.2011 31.3.2012 31.12.2011 RM*000 | Hospital<br>31.3.2012<br>RM'000 | Hospital Licences<br>31.3.2012 31.12.2011<br>RM'000 RM'000 |
|--|-----------|---|---|---|---------------------------------|--|
| healtheare scrviees 4,387,035 4,382,049 1,145,173 1,145,173      | 4,387,035 | 4.382,049   | 1,145,173                               | 1,145,173   | 1                               | 1  |
| Malaysia hospital and<br>healthcare services 2,005,607 1,994,953 | 2,005,607 | 1,994,953   | 116,000                                 | 116,000 116,000   | •                               | 1  |
| Turkey hospital and<br>healthcare services 2,050,379             | 2,050,379 | '   | 817,710                                 | 1   | 293,601                         | •  |
| Education  | 110,068   | 110,068 110,068   | ,                                       | ,   | 1                               | 1  |
|  | 8,553,089 | 6,487,070   | 8,553,089 6,487,070 2,078,883 1,261,173 | 1,261,173   | 293,601                         | 001  |

For the purpose of impairment testing, the carrying amounts are allocated to the individual entities which are the cash-generating units ("CGU"). Recoverable amount of each CGU is estimated based on its value-in-use. The value-in-use calculations apply a discounted eash flow model using eash flow projections based on financial budgets approved by management covering a five to ten-year period. The key assumptions for the computation of value-in-use of goodwill, brand names and hospital licences include the following:

- annum in the first three years with declining revenue trend in subsequent years from 3.2% to 23.0% per annum (2011: 3.0% to 8.0%), whilst for education CGUs The revenue growth in the 10-year cash flow projection is estimated to be, for hospital and healtheare services, at 10.0% to 27.0% (2011: 10.0% to 28.0%) per at 10.0% to 12.0% (2011: 3.0% to 11.0%) per annum for the first three years with 3.0% - 11.0% (2011: 3.0%) revenue growth for subsequent years.
- healthcare services CGUs and 32.0% 37.0% (2011: 34.0% to 35.0%) of the revenue for education CGU for the projected years and the projections are in line assumed at 15.0% - 26.0% (2011: 17.0% to 25.0%) of the revenue for hospital and The earnings before interest, tax, depreciation and amortisation ("EBITDA") are with the business growth of the respective investees.

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### 13. ACCOUNTANTS' REPORT (cont'd)

### 4.

| Intangible assets and good                   | will | on conso                       | lidation                     | l                                      |                                |                                     |   |                     |  | N.              |
|--|------|--------------------------------|------------------------------|--|--------------------------------|-------------------------------------|---|---------------------|--|-----------------|
|  | Note | Concession<br>rights<br>RM'000 | Land use<br>rights<br>RM'000 | Brand<br>names<br>RM'000               | Hospital<br>licences<br>RM'000 | Customer<br>relationships<br>RM'000 | Development<br>costs and other<br>intangibles<br>RM'000 | Sub-total<br>RM'000 | Goodwill on<br>consolidation<br>RM'000 | Total<br>RM'000 |
| Cost   |      |                                |                              |  |                                |                                     |   |                     |  |                 |
| At 1 January 2011                            |      | 352,835                        | 172.388                      | 1,261,173                              | -                              | 141,400                             | 103,909   | 2,031,705           | 6,326,333                              | 8,358,038       |
| Additions                                    |      | -                              | -                            | -                                      | -                              | -                                   | 1,516   | 1,516               | -                                      | 1,516           |
| Distribution of subsidiaries to Khazanah     | 31   | (352,835)                      | -                            | -                                      | -                              | -                                   | -   | (352,835)           | (2,559)                                | (355,394)       |
| Translation differences                      |      | -                              | (12,562)                     | -                                      | -                              | -                                   | 2,773   | (9,789)             | 165,657                                | 155,868         |
| At 31 December 2011/1 January 2012           |      | -                              | 159,826                      | 1,261,173                              | _                              | 141,400                             | 108,198   | 1,670,597           | 6,489,431                              | 8,160,028       |
| Additions                                    |      | -                              |                              | -                                      | -                              | -                                   | 1,145   | 1,145               | -                                      | 1,145           |
| Acquisition of subsidiaries                  | 31   | -                              | -                            | 810,888                                | 291,145                        | 250,388                             | 74,914  | 1,427,335           | 2,041.987                              | 3,469,322       |
| Disposals /write offs                        |      | -                              | -                            | -                                      | -                              | _                                   | (24)  | (24)                | -                                      | (24)            |
| Translation differences                      |      | -                              | (1,050)                      | 6,822                                  | 2,456                          | 2,106                               | (272)   | 10,062              | 24,038                                 | 34,100          |
| At 31 March 2012                             |      |                                | 158,776                      | 2,078,883                              | 293,601                        | 393,894                             | 183,961   | 3,109,115           | 8,555,456                              | 11,664,571      |
| Accumulated amortisation and impairment loss |      |                                |                              | 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                                |                                     |   |                     |  |                 |
| At 1 January 2011                            |      | 245,099                        |                              |  |                                | 8,295                               | 9,700   | 263,094             | 4,920                                  | 268,014         |
| Amortisation charge for the year             |      | 21,592                         | _                            | _                                      |                                | 24,888                              | 8,509   | 54,989              | -,,,,,,                                | 54,989          |
| Disposal of subsidiaries to Khazanah         | 31   | (266,691)                      |                              |  |                                | - 1,000                             | -   | (266,691)           | (2,559)                                | (269,250)       |
| Translation differences                      |      | -                              |                              | -                                      | _                              | -                                   | 607   | 607                 | -                                      | 607             |
| At 31 December 2011/1 January 2012           |      | -                              |                              |  | _                              | 33,183                              | 18,816  | 51,999              | 2,361                                  | 54,360          |
| Amortisation charge for the period           |      |                                | -                            | -                                      |                                | 10,455                              | 4,195   | 14,650              | -                                      | 14,650          |
| Acquisition of subsidiaries                  | 31   | -                              | -                            | -                                      |                                | **                                  | 9,848   | 9,848               | -                                      | 9,848           |
| Translation differences                      |      | •                              | -                            | -                                      |                                | 8                                   | (143)   | (135)               | 6                                      | (129)           |
| At 31 March 2012                             |      | -                              | -                            |  | -                              | 43,646                              | 32,716  | 76,362              | 2,367                                  | 78,729          |
| Carrying amounts                             |      |                                |                              |  | r. 1                           |                                     |   |                     |  |                 |
| At 1 January 2011                            |      | 107,736                        | 172,388                      | 1,261,173                              | -                              | 133,105                             | 94,209  | 1,768,611           | 6,321,413                              | 8,090,024       |
| At 31 December 2011/1 January 2012           |      |                                | 159,826                      | 1,261,173                              | -                              | 108,217                             | 89,382  | 1,618.598           | 6,487,070                              | 8,105,668       |
| At 31 March 2012                             | -    | -                              | 158,776                      | 2,078,883                              | 293,601                        | 350,248                             | 151.245   | 3,032,753           | 8,553,089                              | 11,585,842      |

13.

# A-2 Historical Finaucial Information of IHH Group (continued)

# 4. Intangible assets and goodwill (continued)

- rate to perpetuity of 2.0% to 5.0% (2011: 2.0%) for hospital and healthcare services The terminal value was estimated using the perpetuity growth model, with a growth CGUs and 3.0% (2011: 3.0%) for education CGU per annum applied to steadystate estimated carnings at the end of the projected period.
- Discount rates of approximately 7.5% to 14.0% (2011: 7.5% to 10.0%) which are based on the pre-tax cost of capital plus an appropriate risk premium at the date of assessment of the respective CGUs.
- There will be no other significant changes in the government policies and regulations which will directly affect the investees' businesses. The inflation for the operating expenses is in line with the estimated gross domestic product growth rate for the country based on the past trends.

The values assigned to the key assumptions represent management's assessment of future trends in the healthcare market and are based on both external sources and internal sources (historical data).

recoverable amounts, other than changes in the prevailing operating environment of Management believes that no reasonably foresecable changes in any of the above key assumptions would cause the carrying values of these CGUs to materially exceed their which the impact is not ascertainable.

## Interest in associates ó

|  | 31.3.2012 | 31.3.2012 31.12.2011 |
|--|-----------|----------------------|
|  | RM'000    | RM'000               |
| Shares, at cost                                |           |                      |
| Quoted shares outside Malaysia                 | 727,466   | 729,199              |
| Unquoted shares in Malaysia                    | 1,300     | 1,300                |
| Unquoted shares outside Malaysia               | 2,743     | 2,833                |
|  | 731,509   | 733,332              |
| Share of post-acquisition profits and reserves | 150,790   | 146,895              |
| Amounts due from associates                    | 14,007    | 14,847               |
| Less: Allowance for impairment loss            | (4,328)   | (5,118)              |
|  | 6,679     | 9,729                |
| Amounts due to associates                      | (27,740)  | (27,683)             |
|  | 864,238   | 862,273              |

Details of the associates are disclosed in Note 33 to the financial statements.

Company No.: 901914-V

ACCOUNTANTS' REPORT (conf'd)

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# A-2 Historieal Financial Information of IHH Group (continued)

# Interest in associates (continued)

The amounts due from associates are unsecured and interest free, and settlement is neither planned nor likely to occur in the foreseeable future. As these amounts are, in substance, a part of the Group's net investment in the associates, they are stated at cost less accumulated impairment loss.

dollars which are unsecured and interest free, and settlement is neither planned nor likely The amounts due to the associates include amounts denominated primarily in Singapore to occur in the foreseeable future. As these amounts are, in substance, a return of equity by associates to the Group, they are stated at cost. The summarised information of the associates, not adjusted for the proportion of the ownership interest held by the Group, is as follows:

|   |  | 31.3.2012           | 31.12.2011               |
|---|--|---------------------|--------------------------|
|   |  | RM'000              | 12M1'000                 |
|   | Assets and liabilities                         |                     |                          |
|   | Total assets                                   | 3,617,439           | 3,573,401                |
|   | Total liabilities                              | (1,352,073)         | (1,318,369)              |
|   | Net assets                                     | 2,265,366           | 2,255,032                |
|   |  | Three               |                          |
|   |  | months              | ;                        |
|   |  | ended<br>31.3.2012  | Year ended<br>31.12.2011 |
|   | Results  | RM'000              | RM'000                   |
|   | Revenue  | 63,422              | 347,508                  |
|   | Profit after tax                               | 43,205              | 252,766                  |
| Š | Interest in joint ventures                     |                     |                          |
|   |  | 31.3.2012<br>RM'000 | 31.12,2011<br>RM'000     |
|   | Shares, at cost                                |                     |                          |
|   | Unquoted shares outside Malaysia               | 63,250              | 63,173                   |
|   | Share of post-acquisition profits and reserves | (33,754)            | (36,163)                 |
|   | Amounts due from joint ventures                | 18,279              | 17,010                   |
|   | Less: Allowance for impairment loss            | (15,868)            | (15,133)                 |
|   |  | 2,411               | 1,877                    |
|   | Amounts due to joint ventures                  | (605)               | (878)                    |
|   |  | 31,302              | 28,009                   |

The amounts due from joint ventures are unsecured and interest free, and settlement is neither planned nor likely to occur in the foreseeable future. As these amounts are, in substance, a part of the Group's net investment in the joint ventures, they are stated at cost less accumulated impairment loss.

Company No.: 901914-V

ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Gronp (continued)

# 6. Interest in joint ventures (continued)

The amounts due to the joint veutures are unsecured and interest free, and settlement is neither planned nor likely to occur in the foreseeable future. As these amounts are, in substance, a return of equity by joint ventures to the Group, they are stated at cost.

Details of the joint ventures are disclosed in Note 34 to the financial statements.

The summarised information of the joint ventures, not adjusted for the proportion of the

| ownership interest held by the Group, is as follows: | dord or for po      | am to morning                         |
|--|---------------------|---------------------------------------|
|  | 31.3.2012<br>RM:000 | 31.3.2012 31.12.2011<br>RM/000 RM/000 |
|  |                     |                                       |
| Assets and liabilities                               |                     |                                       |
| Total assets   | 189,421             | 190,021                               |
| Total liabilities                                    | (130,429)           | (130,429) (135,999)                   |
| Net assets   | 58,992              | 54,022                                |
|  |                     |                                       |
|  | Three               |                                       |
|  | months              |                                       |
|  | ended               | Year ended                            |
|  | 31.3.2012           | 31.12.2011                            |
| Results  | RM'000              | RM'000                                |
| Revenue  | 40,204              | 157,522                               |
| Profit after tax                                     | 6,817               | 26,780                                |

# 7. Other financial assets

|  | 31.3.2012<br>RM'000 | 31.3.2012 31.12.2011<br>RM*000 RM*000 |  |
|--|---------------------|---------------------------------------|--|
| Non-cnrrent:   |                     |                                       |  |
| Available-for-sale financial assets<br>Unquoted equity securities, at cost | 80                  | 80                                    |  |
| Quoted equity securities, at fair value                                    | 587,514             | 525,780                               |  |
|  | 587,594             | 525,860                               |  |
| Others   |                     |                                       |  |
| Club memberships   | 516                 | 516                                   |  |
| Deposit for option to purchase interest in an investment                   | 5,911               | 6,035                                 |  |
| Deposit paid to non-controlling shareholders of a subsidiary               | 64,221              | 66,045                                |  |
|  | 70,648              | 72,596                                |  |

Company No.: 901914-V

# ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Group (continued)

# 7. Other financial assets (continued)

| Other infalleral assets (collemated)          |                     |                                       |
|---|---------------------|---------------------------------------|
|   | 31.3.2012<br>RM'000 | 31.3.2012 31.12.2011<br>RM'000 RM'000 |
| Current:                                      |                     |                                       |
| Held-to-maturity investments                  |                     |                                       |
| Government debt securities, at amortised cost | 26,967              | 27,066                                |

Non-current investments in available-for-sale unquoted equity securities are stated at cost as their fair values cannot be reliably measured in view that they do not have a quoted market price in an active market, the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reliably assessed.

(68,575)

(66,700)

Accumulated impairment losses

4,021

3,948

529,881

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### A-2 Historical Financial Information of IHH Group (continued)

### 8. Deferred tax assets and liabilities (continued)

|                                      | At<br>1 January<br>2011 | Acquisition of subsidiarics (Note 31) | Disposal of<br>subsidiaries to<br>Khazanah<br>(Note 31) | Recognised<br>in profit<br>or loss | Translation<br>difference on<br>consolidation | 2011      |
|--------------------------------------|-------------------------|---------------------------------------|---|------------------------------------|---|-----------|
|                                      | RM'000                  | RM'000                                | RM'000  | RM'000                             | RM'000  | RM'000    |
| Deferred tax assets                  |                         |                                       |   |                                    |   |           |
| Other provisions                     | 2,522                   | -                                     | -   | 3,752                              | (4)   | 6,270     |
| Unutilised tax losses and unabsorbed |                         |                                       |   |                                    |   |           |
| capital allowances                   | 12,371                  | -                                     | -   | (11,822)                           | 364   | 913       |
| Others                               | 730                     | -                                     | (110)   | 1,184                              | 193   | 1,997     |
|                                      | 15,623                  | -                                     | (110)   | (6,886)                            | 553   | 9,180     |
| Deferred tax liabilities             |                         |                                       |   |                                    |   |           |
| Property, plant and equipment        | (119,017)               | -                                     | 1,731   | (10,437)                           | (2,339)                                       | (130,062) |
| Intangible assets                    | (300,469)               | •                                     | 6,348   | 9,098                              | (512)   | (285,535) |
| Interests in associates              | (15,684)                | -                                     | -   | (1,445)                            | 303   | (16,826)  |
| Receivables                          | (205)                   | -                                     | -   | 205                                | -   | -         |
| Others                               | (8,689)                 |                                       |   | 10,084                             |   | 1,395     |
|                                      | (444,064)               | -                                     | 8,079   | 7,505                              | (2,548)                                       | (431,028) |

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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-2 Historical Financial Information of IHHI Group (continued)

### 8. Deferred tax assets and liabilities

Movements in deferred tax assets and liabilities of the Group (prior to offsetting of balances) during the period are as follows:

|                                      | At<br>1 January<br>2012 | Acquisition of subsidiaries (Note 31) | Disposal of<br>subsidiaries to<br>Khazanah<br>(Note 31) | Recognised<br>in profit<br>or loss | Translation<br>difference | At<br>31 March<br>2012 |
|--------------------------------------|-------------------------|---------------------------------------|---|------------------------------------|---------------------------|------------------------|
|                                      | RM'000                  | RM'000                                | RM'000  | RM'000                             | RM'000                    | RM'000                 |
| Deferred tax assets                  |                         |                                       |   |                                    |                           |                        |
| Other provisions                     | 6,270                   | 13,735                                | -   | 5,238                              | 122                       | 25,365                 |
| Unutilised tax losses and unabsorbed |                         |                                       |   | -                                  |                           | ŕ                      |
| capital allowances                   | 913                     | 6,881                                 | -   | (179)                              | 60                        | 7,675                  |
| Intangible assets                    | -                       | 2,191                                 | -   | 3,484                              | 28                        | 5,703                  |
| Others                               | 1,997                   | 6,129                                 | -   | 3,468                              | 90                        | 11,684                 |
|                                      | 9,180                   | 28,936                                |   | 12,011                             | 300                       | 50,427                 |
| Deferred tax liabilities             |                         |                                       |   |                                    |                           |                        |
| Property, plant and equipment        | (130,062)               | (83,148)                              | -   | (16,776)                           | (862)                     | (230,848)              |
| Intangible assets                    | (285,535)               | (261,675)                             | -   | 4,941                              | (2,027)                   | (544,296)              |
| Interests in associates              | (16,826)                | -                                     | -   |                                    | 23                        | (16,803)               |
| Receivables                          | -                       | (3,932)                               | -   | (1,795)                            | (42)                      | (5,769)                |
| Others                               | 1,395                   | (791)                                 | -   | 3,125                              | (6)                       | 3,723                  |
|                                      | (431,028)               | (349,546)                             |   | (10,505)                           | (2,914)                   | (793,993)              |

Company No.: 901914-V

ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Group (continued)

# 8. Deferred tax assets and liabilities (continued)

The amounts determined after appropriate offsetting are as follows:

|                          | 31.3.2012<br>RM'000 | 31.12.2011<br>RM'000 |  |
|--------------------------|---------------------|----------------------|--|
| Deferred tax assets      | 57,682              | 24,279               |  |
| Deferred tax liabilities | (801,248)           | (446,127)            |  |

Deferred tax assets and liabilities are offset above where there is legally enforceable right to set off current tax assets against current tax liabilities and where the deferred taxes relate to the same taxation authority.

Deferred tax assets have not been recognised in respect of the following items (stated at gross);

|                                  | 31.3.2012<br>RM*000 | 31.12.2011<br>RM'000 |  |
|----------------------------------|---------------------|----------------------|--|
| Deductible temporary differences | 2,344               | 2,237                |  |
| Unutilised tax losses            | 414,522             | 67,879               |  |
| Provisions                       | 14,977              | 15,084               |  |
|                                  | 431,843             | 85,200               |  |

for up to five years, other than unutilised tax lossess of RM69 million which do not expire under current tax legislations. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the respective subsidiaries can utilise the benefits. The unutilised tax losses can be carried forward to offset against future taxable profit

## Assets classified as held for sale 9

Assets elassified as held for sale pertains to land and building with a carrying amount of RM1,463,000 (2011: RM1,463,000), for which management have committed to and eommenced a plan to self.

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

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# A-2 Historical Financial Information of IHH Group (coutinued)

# 10. Development property

| 31.3.2012 31.12.2011<br>RM'000 RM'000 | 1,160,548 1,121,195           | 1,294 7,475  |
|---------------------------------------|-------------------------------|--|
|                                       | Development property, at cost | Bortowing costs capitalised as cost of development property during the period/year |

Development property represents medical suites for sale under development.

## 11. Inventories

| 31.3.2012 31.12.2011<br>RM'000 RM'000 | 136 78,784   |
|---------------------------------------|--|
| 31,3,20;<br>RM:00                     | Pharmacenticals, snrgical and medical supplies 120,936 |

# 12. Trade and other receivables

|   | Note | 31,3,2012<br>RM'000        | Note 31,3,2012 31,12,2011<br>RM'000 RM'000 |
|---|------|----------------------------|--|
| Non-current:<br>Deposits and other receivables<br>Prepayments | 14   | 21,888<br>20,425<br>42,313 |  |
| Current:  |      |                            |  |
| Trade receivables   | 13   | 675,342                    | 465,108                                    |
| Deposits and other receivables                                | 14   | 124,261                    | 37,188                                     |
| Loans and receivables   |      | 799,603                    | 502,296                                    |
| Prepayments   |      | 54,591                     | 16,200                                     |
|   | . ,  | 854,194                    | 518,496                                    |

Trade receivables as at 31 March 2012 include accrued trade receivables of RM15,256,000 (2011: RM139,819,000). Accrned trade receivables represent the balance of sale proceeds to be billed in respect of the progress of the construction work performed on development properties sold.

### 13. Trade receivables (continued) Impairment losses on trade receivables

The ageing of trade receivables and trade amounts due from related companies at the reporting date is:

|                           | Gross<br>31.3.2012<br>RM'000 | Impairment<br>31.3.2012<br>RM'000 | Net<br>31.3.2012<br>RM'000 | 3 | Gross<br>31.12.2011<br>RM'000 | Impairment<br>31.12.2011<br>RM'000 | Net<br>31.12,2011<br>RM'000 |
|---------------------------|------------------------------|-----------------------------------|----------------------------|---|-------------------------------|------------------------------------|-----------------------------|
| Not past due              | 447,673                      | (1,374)                           | 446,299                    |   | 292,339                       | (5,188)                            | 287,151                     |
| Past dne 0 – 30 days      | 109,812                      | (280)                             | 109,532                    |   | 64,492                        | (2,539)                            | 61,953                      |
| Past due 31 180 days      | 120,757                      | (21,314)                          | 99,443                     |   | 113,951                       | (10,982)                           | 102,969                     |
| Past due 181 days 1 year  | 34,192                       | (17,741)                          | 16,451                     |   | 24,468                        | (13,923)                           | 10,545                      |
| Past due more than 1 year | 60,253                       | (56,636)                          | 3,617                      |   | 43,491                        | (41,001)                           | 2,490                       |
|                           | 772,687                      | (97,345)                          | 675,342                    |   | 538,741                       | (73,633)                           | 465,108                     |

The movements in allowance for impairment loss in respect of trade receivables during the period are as follows:

|                             | 31.3.2012<br>RM'000 | 31.12.2011<br>RM'000 |
|-----------------------------|---------------------|----------------------|
| Λt 1 January 2012 / 2011    | 73,633              | 76,614               |
| Impairment loss recognised  | 12,901              | 16,955               |
| Impairment loss written off | (2,440)             | (15,399)             |
| Acquisition of subsidiaries | 13,153              | -                    |
| Disposal of subsidiaries    | -                   | (5,332)              |
| Translation difference      | 98                  | 795                  |
|                             | 97,345              | 73,633               |

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ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Group (continued)

13. Trade receivables

### A-2 Historical Financial Information of IHH Group (continued)

31.3.2012 31.12.2011 RM'000 RM'000

Amounts due from related companies

Trade receivables

Allowance for impairment loss

The maximum exposure to credit risk for trade receivables at the end of reporting period (by geographical distribution) is:

|   | 31.3.2012<br>RM'000 | 31.3.2012 31.12.2011<br>RM*000 RM*000 |
|---|---------------------|---------------------------------------|
| Singapore   | 216,372             | 287,444                               |
| Malaysia  | 157,271             | 178,979                               |
| Central Eastern Europe, Middle East and North, Africa ("CEEMENA") | 316,828             | •                                     |
| North Asia  | 25,503              | 24,126                                |
| South Asia  | 26,310              | 27,029                                |
| South East Asia   | 20,458              | 15,113                                |
| Others  | 9,945               | 6,050                                 |
|   | 772,687             | 538,741                               |
| Allowance for impairment loss                                     | (97,345)            | (73,633)                              |
|   | 675,342             | 465,108                               |

### A-2 Historical Financial Information of IHH Group (continued)

### 14. Deposits and other receivables (continued)

Impairment losses on other receivables

The ageing of other receivables (excluding interest receivables and deposits) at the reporting date is:

|                            | Gross<br>31.3.2012<br>RM'000 | Impairment<br>31.3.2012<br>RM'000 | Net<br>31.3.2012<br>RM'000 | Gross<br>31.12.2011<br>RM'000 | Impairment<br>31.12.2011<br>RM'000 | Net<br>31.12.2011<br>RM'000 |
|----------------------------|------------------------------|-----------------------------------|----------------------------|-------------------------------|------------------------------------|-----------------------------|
| Not past due               | 111,912                      | (2)                               | 111,910                    | 20,344                        | (2)                                | 20,342                      |
| Past due 0 – 30 days       | 1,677                        | -                                 | 1,677                      | 702                           | (79)                               | 623                         |
| Past due 31 – 180 days     | 287                          | -                                 | 287                        | 329                           | · -                                | 329                         |
| Past due 181 days - 1 year | 140                          | -                                 | 140                        | 146                           | -                                  | 146                         |
| Past due more than 1 year  | 1,415                        | (1,136)                           | 279                        | 1,563                         | (1,140)                            | 423                         |
|                            | 115,431                      | (1,138)                           | 114,293                    | 23,084                        | (1,221)                            | 21,863                      |

The movements in allowance for impairment loss in respect of other receivables during the period are as follows:

|   | 31.3.2012 | 31.12.2011 |
|---|-----------|------------|
|   | RM'000    | RM'000     |
| At 1 January 2012/2011                  | 1,221     | 1,076      |
| Impairment loss recognised              | -         | 111        |
| Written off                             | (79)      | -          |
| Translation difference on consolidation | (4)       | 34         |
|   | 1,138     | 1,221      |

The Group provides for impairment allowance in respect of other receivables based on historical default rates. Specific impairment allowance is provided on a case-by-case basis depending on the circumstances. The allowance account in respect of other receivables is used to record impairment losses.

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# A-2 Historical Financial Information of IHH Group (continued)

| Trade receivables (continued)  |
|--|
| The Group provides for impairment allowance in respect of trade receivables based or |
| historical default rates. Specific impairment allowance is provided on a case-by-cas |
| basis depending on the circumstances.  |

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The allowanee account in respect of trade receivables is used to record impairment losses. Unless the Group is satisfied that recovery of the amount is possible, the amount considered irrecoverable is written off against the receivable directly.

# 14. Deposits and other receivables

|                               | 31.3.2012<br>RM'000 | 31.12.2011<br>RM'000 |  |
|-------------------------------|---------------------|----------------------|--|
| Non-current;                  |                     |                      |  |
| Snndry deposits               | 10,680              | ,                    |  |
| Other receivables             | 11,208              | ,                    |  |
|                               | 21,888              |                      |  |
| Current:                      |                     |                      |  |
| Interest receivables          | 3,272               | 2,384                |  |
| Sundry deposits               | 17,904              | 12,941               |  |
|                               | 21,176              | 15,325               |  |
| Other receivables             | 89,594              | 23,084               |  |
| Employee advances             | 14,629              | 1                    |  |
| Allowance for impairment loss | (1,138)             | (1,221)              |  |
|                               | 103,085             | 21,863               |  |
|                               | 124.261             | 37,188               |  |

The maximum exposure to credit risk for other receivables (excluding interest receivables and deposits) at the end of reporting period (by geographical distribution) is:

|                               | 31.3.2012 | 31.12.2011 |
|-------------------------------|-----------|------------|
|                               | RM'000    |            |
| Singapore                     | 8,104     | 7,856      |
| Malaysia                      | 7,383     | 5,537      |
| CEEMENA                       | 89,460    | •          |
| North Asia                    | 6,291     | 5,455      |
| South Asia                    | 3,526     | 3,551      |
| South East Asia               | 472       | 455        |
| Others                        | 195       | 195 230    |
|                               | 115,431   | 23,084     |
| Allowance for impairment loss | (1,138)   | (1,221)    |
|                               | 114,293   | 21,863     |

# A-2 Historical Financial Information of IHH Gronp (continued)

# 15. Cash and cash equivalents

|  | 31.3.2012<br>RM'000 | 31.12.2011<br>RM'000 |
|--|---------------------|----------------------|
| Fixed deposits with financial institutions<br>Cash and bank balances | 1,185,173 414,385   | 895,399<br>415,404   |
|  | 1,599,558 1,310,803 | 1,310,803            |
| Bank overdrafts  | (9,433)             | (584)                |
| Fixed deposits pledged   | (120,520)           | (58,734)             |
| Cash and cash equivalents in combined statement of cash flows        | 1,469,605           | 1,469,605 1,251,485  |

Fixed deposits with financial institutions include deposits pledged to banks and finance companies for credit facilities granted to certain subsidiaries.

### 16. Equity

# Equity and reserves attributable to owners of the company

These mainly consist of share capital, share premium, equity contribution from owner, capital reserves and retained earnings.

## Fair value reserve

The fair value reserve comprises the cumulative net change in the fair value of available-for-salc financial assets until the investments are derecognised or impaired

### Hedge reserve

The hedge reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedges related to hedged transactions that have not yet occurred.

# Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations where functional currencies are different from that of the Group's presentation currency,

## Non-controlling interests

This consists of the minority shareholders' proportion of equity and reserves of partially owned subsidiaries.

## Share option reserve

capital and the excess value above the par value of the ordinary shares issued is Share option reserve comprises the cumulative value of employee services received for options are exercised, the amount from the share option reserve is transferred to share the issue of share options and conditional award of performance shares. When the transferred to share premium. When the share options expire, the amount from the share option reserve is transferred to retained earnings.

Company No.. 901914-V

## ACCOUNTANTS' REPORT (cont'd)

13.

# A-2 Historical Financial Information of IHH Group (continued)

# 17. Bank borrowings and derivatives

|                                   | 31.3.2012<br>RM <sup>*</sup> 000 | 31.3.2012 31.12.2011<br>RM'000 RM'000 |
|-----------------------------------|----------------------------------|---------------------------------------|
| Non-current:                      |                                  |                                       |
| Secured bank borrowings           | 4,998,031                        | 3,674,505                             |
| Secured finance lease liabilities | 168,206                          | 26,268                                |
| Unsecured bank borrowings         | 2,195,327                        | 1,290,491                             |
|                                   | 7,361,564                        | 4,991,264                             |
| Current:                          |                                  |                                       |
| Secured bank borrowings           | 218,405                          | 32,961                                |
| Secured finance lease liabilities | 49,642                           | 13,539                                |
|                                   | 268,047                          | 46,500                                |
| Secured bank overdrafts           | 9,433                            | 584                                   |
|                                   | 277,480                          | 47,084                                |
| Total bank borrowings             | 7,639,044                        | 7,639,044 5,038,348                   |

- SGD1,498.7 million, equivalent to RM3,651.3 million) representing a 3-year interest rate at Singapore Swap Offer rate plus 1.25%. The loan is secured over the Group's present and future shareholdings in subsidiaries, namely Parkway Holdings Limited and Pantai Irama Ventures Sdn. Bhd. (collectively known as 'the Shares Charged'), RM and SGD designated accounts opened to deposits all An amount of SGD1,498.7 million, equivalent to RM3,656.5 million (2011: term loan obtained in 2010 with repayments due by August 2013 and bears an dividends and any other net sales proceeds from the Shares Charged, and corporate guarantee from the Company; (a)
- The remaining secured bank borrowings of RM1,569.3 million (2011: RM57.0 million) representing term loan, revolving credit and bank overdraft facilities granted to the subsidiaries are secured by 9

first fixed charge over certain freehold and leasehold land of the Group;

- fixed and floating charge over assets and receivables of certain subsidiaries of the Group; Œ
  - charge over certain fixed deposits of the Group;
  - corporate guarantee by subsidiaries for facilities granted to the Group; **E29** 
    - charge over shares investment in subsidiaries; and
- corporate guarantee by the Company
- SGD529.7 million equivalent to RMI,290.5 million) representing a 5-year term amount of SGD520.0 million, equivalent to RM1,268.8 million (2011: loan obtained in 2010 with repayments by 2015 and bears interest at rates ranging from 1.27% to 1.44% (2011: 1.16% to 1.87%) per annum. This loan is unsecured. An <u></u>

Company No.: 901914-V

ACCOUNTANTS' REPORT (cont'd)

13.

# A-2 Historical Financial Information of IKH Group (continued)

# 17. Bank borrowings and derivatives (continued)

## Finance lease liabilities

The Group has obligations under finance leases that are repayable as follows:

|                                 | Payments<br>RM'000 | Interest<br>RM'000 | Principal<br>RM'000 |  |
|---------------------------------|--------------------|--------------------|---------------------|--|
| 31.3.2012                       |                    |                    |                     |  |
| Within 1 year                   | 59,390             | 9,748              | 9,748 49,642        |  |
| After I year but within 5 years | 166,197            | 18,024             | 148,173             |  |
| After 5 years                   | 21,694             | 1,661              | 20,033              |  |
|                                 | 247,281            | 29,433             | 217,848             |  |
| 31.12.2011                      |                    |                    |                     |  |
| Within 1 year                   | 14,263             | 724                | 13,539              |  |
| After 1 year but within 5 years | 21,085             | 585                | 20,500              |  |
| After 5 years                   | 5,769              | _                  | 5,768               |  |
|                                 | 41.117             | 1.310              | 39.807              |  |

plant and equipment. There are no restrictions placed upon the Group by entering into The Group has finance lease and hire purchase contracts for various items of property, these leases and no arrangements have been entered into for contingent rental payments.

### Derivative assets

| 31.12.2011 | RM'000 |
|------------|--------|
| 31.3.2012  | RM'000 |

Foreign exchange forward contracts

- Current

The Group enters into foreign exchange forward contracts to hedge against exchange rate fluctuations. These foreign exchange forward contracts mature following the maturity of the related loans.

## Derivative Iiabilities

31,3,2012 31,12,2011 RM'000 RM'000

6,369 Interest rate swaps

- Current

1,252

The Group enters into interest rate swaps to hedge against interest rate fluctuations. These interest rate swaps mature following the maturity of the related loans.

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## ACCOUNTANTS' REPORT (cont'd) 3,

# A-2 Historical Financial Information of IHH Group (continued)

## 18. Employee benefits

|   | 31.3.2012<br>RM'000 | 31.3.2012 31.12.2011<br>RM'000 RM'000 |  |
|---|---------------------|---------------------------------------|--|
| Non-current:                              |                     |                                       |  |
| Retirement benefits                       | 11,725              | 11,572                                |  |
| Performance incentive scheme              |                     | 3,732                                 |  |
| Long term incentive scheme (cash-settled) | 319                 | 240                                   |  |
| Employee termination indemnity            | 7,041               |                                       |  |
|   | 19,085              | 15,544                                |  |
| Current:                                  |                     |                                       |  |
| Performance incentive scheme              | 4,348               | 19,083                                |  |
| Provision for unconsumed Icave            | 8,840               | 11,020                                |  |
| Provision for defined contribution plan   | 7.301               | 11,550                                |  |
| Long term incentive scheme (cash-settled) | 376                 | 282                                   |  |
|   | 20,865              | 41,935                                |  |

## Performance incentive scheme

will be awarded with fully paid-up ordinary shares of PHL upon the expiry of the has a Performance Share Plan in which eligible employees of PHL and its subsidiaries vesting period when certain prescribed performance targets are met. Following the modified whereby eligible employees will be awarded with cash and this apply to the vest over the next few years upon achievement of the prescribed performance targets Prior to November 2010, the Group's subsidiary, Parkway Holdings Limited (PHL), privatisation of PHL in November 2010, the terms of the Performance Share Plan were remaining tranches of performance shares granted in 2008, 2009 and 2010 that will

### A-2 Historical Financial Information of IHH Group (continued)

### 18. Employee benefits (continued)

Equity Participation Plan ("EPP")

| Date of grant            | Number of options outstanding at 1.1.2012 | Reclassification | Number of<br>options<br>granted<br>during the<br>period | Number of<br>options<br>lapsed/<br>cancelled<br>during the<br>period | Number of<br>options<br>exercised<br>during the<br>period | Number of<br>options<br>outstanding<br>at 31,3.2012 | Number of<br>holders at<br>31.3.2012 |
|--------------------------|---|------------------|---|--|---|---|--------------------------------------|
| Key management personnel | 27 500 000                                | 27 500 000       |   |  |   | <b>7</b> 5 000 000                                  | 2                                    |
| 31 March 2011            | 37,500,000                                | 37,500,000       | -   | -  | -   | 75,000,000  | 2                                    |
| <b>2</b> 7 July 2011     | 4,000,000                                 |                  |   | -  |   | 4,000,000   | 1                                    |
|                          | 41,500,000                                | 37,500,000       | -   |  |   | 79,000,000  | 3                                    |
| Other cligible employees |   |                  |   |  |   |   |                                      |
| 31 March 2011            | 37,500,000                                | (37,500,000)     | -   | -  | -   | -   | -                                    |
| 1 June 2011              | 55,500,000                                | ~                | -   | -  | -   | 55,500,000  | 14                                   |
| 27 July 2011             | 6,000,000                                 | -                | -   | -  | -   | 6,000,000   | 3                                    |
| 1 September 2011         | 7,500,000                                 | -                | -   |  | -   | 7,500,000   | 2                                    |
| 1 December 2011          | 1,000,000                                 | ~                | -   | -  | -   | 1,000,000   | 1                                    |
|                          | 107,500,000                               | (37,500,000)     |   | -  | -   | 70,000,000  | 20                                   |
| Total                    |   |                  |   |  |   |   |                                      |
| 31 March 2011            | 75,000,000                                | -                | _   | _  | _   | 75,000,000  | 2                                    |
| 1 June 2011              | 55.500,000                                | -                | -   | _  | -   | 55,500,000  | 14                                   |
| 27 July 2011             | 10,000,000                                |                  | _   | -  | -   | 10,000,000  | 4                                    |
| I September 2011         | 7,500,000                                 | -                | _   |  | _   | 7,500,000   | 2                                    |
| 1 December 2011          | 1,000,000                                 | _                | -   | _  | _   | 1,000,000   | 1                                    |
|                          | 149,000,000                               |                  |   |  |   | 149,000,000   | 23                                   |

As at 31 March 2012, no options are exercisable.

## Company No.: 901914-V

# A-2 Historical Financial Information of IHH Group (continued)

# Provision for unconsumed leave

18. Employee benefits (continued)

The balances represent the eash value amount of the unconsumed leave balance entitled to the employces at the end of the reporting period.

# Long Term Incentive Scheme - cash

The Long Term Incentive Plan ("LTIP") of the Company was approved and adopted by its Board on 25 March 2011 with the aim to make total employee remuneration sufficiently competitive to recruit, reward, retain and motivate outstanding employees.

The balance relate to the cash benefits that Group had to pay ont in the next few years to cligible personnel who are offered LTIP units but have elected to opt out of the scheme and receive eash instead of share options.

## Stare based payment scheme

On 25 March 2011, the Group established the Long Term Incentive Plan ("LTIP") and Equity Participation Plan ("EPP") schemes respectively, to grant share options to cligible personnel

vested must be surrendered to the Company for allotment of new shares of the period, in equal proportions each year. All LTIP units that have been granted and The LTIP units granted in each year will vest in the participants over a three-year Company on the basis of one new share for each LTP unit. The LTIP shall be in force for a period of ten (10) years from 25 March 2011.

remainder one-third to be vested in equal proportions on the same basis upon the Group meeting the performance target for each grant, as determined by the Board at its The EPP options granted in each year will vest in the participants over a four (4) year period, with two-thirds of the options to be vested in equal proportions on a yearly basis ou cach anniversary of the date of graut over such four (4) year period and the own discretion on a yearly basis. The exercise price as at the initial grant of the EPP option shall be RM2.00 only, which shall be increased by 10% over each subsequent 12 months period based on compound annual growth rate. The EPP shall be in foree for a period of sixty (60) months from date of listing of the Company's shares on stock

The movement in the number of ordinary shares outstanding under the respective During the period ended 31 March 2012, no EPP options and LTIP units were granted. schemes as at 31 March 2012 and the details of the schemes are as follows:

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A-2 Historical Finaucial Information of IHH Group (continued)

# 18. Employee benefits (continued)

The fair value of services received in return for the share options granted is determined based on:

• LTIP: Market value approach on a minority, non-marketable basis, and

EPP: Binomial lattice mode,

taking into account the terms and conditions under which the options were granted. The inputs to the model used for the options granted are shown below:

| assumptions |
|-------------|
| and         |
| options     |
| Share       |
| of          |
| value       |
| Fair        |

|   | EPP             | LTIP          |
|---|-----------------|---------------|
|   | RM0.0791 to     | RM1.73 to     |
| Fair valne at grant date                          | RM0.1110        | RM1.75        |
|   |                 |               |
| Enterprise value to EBITDA multiple               |                 |               |
| <ul> <li>Singapore hospital operations</li> </ul> | n/a             | 16.6x - 17.4x |
| <ul> <li>Malaysia hospital operations</li> </ul>  | n/a             | 9.3x - 10.1x  |
|   |                 |               |
| Weighted average cost of capital                  | n/a             | 10% - 11%     |
|   | RM1.73 to       |               |
| Share price at grant date                         | RM1.75          | n/a           |
| Expected volatility (average volatility)          | 20.0% to 25.0%  | n/a           |
| Option life (expected average life)               | Svears          | E/u           |
| Expected dividends viold                          | 30%             | 2, t          |
| Risk free rate                                    | 3 50% to 3 65%  | 6/4           |
|   | 2.10.10.00.00.1 | 11/10         |

n/a n/a n/a n/a

n/a -- not applicable

Value of employee services received for issue of share options

Total expense recognised as share based payments

Three months ended 31.3.2012 31.3.2011 RM'000

(unaudited)

4.949

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13. ACCOUNTANTS' REPORT (cont'd)

### A-2 Historical Financial Information of IHH Group (continued)

### 18. Employee benefits (continued)

| Long Term Incentive Plan (*)  Date of grant | "LTIP")  Number of options outstanding at 1.1.2012 | Reclassification | Number of<br>options<br>granted<br>during the<br>period | Number of<br>options<br>lapsed/<br>cancelled<br>during the<br>period | Number of options exercised during the period | Number of options outstanding at 31.3.2012 | Number of<br>holders at<br>31.3.2012 |
|---|--|------------------|---|--|---|--|--------------------------------------|
| Key management personnel                    |  |                  | person  | porton   | period  |  | 21.2.2012                            |
| 21 April 2011                               | 2,697,000  | 2,413,000        | -   | -  |   | 5,110,000                                  | 2                                    |
| 1 September 2011                            | 27,000   | _                |   |  | -   | 27,000                                     | 1                                    |
|   | 2,724,000  | 2,413,000        | -   |  |   | 5,137,000                                  | 3                                    |
| Other eligible employees                    |  |                  |   |  |   |  |                                      |
| 21 April 2011                               | 8,554,000  | (2,413,000)      | -   | (346,000)  | _   | 5,795,000                                  | 53                                   |
| 30 June 2011                                | 439,376  |                  | -   | (22,355)   | -   | 417,021                                    | 19                                   |
| 1 August 2011                               | 104,795  | _                | _   | ` .  | -   | 104,795                                    | 1                                    |
| 1 September 2011                            | 76,134   | -                | -   | -  | _   | 76,134                                     | 5                                    |
| -   | 9,174,305  | (2,413,000)      |   | (368,355)  |   | 6,392,950                                  | 78                                   |
| Tatal                                       |  |                  |   |  |   |  |                                      |
| 21 April 2011                               | 11,251,000   | _                |   | (346,000)  | _   | 10,905,000                                 | 55                                   |
| 30 June 2011                                | 439,376  | -                |   | (22,355)   | -   | 417,021                                    | 19                                   |
| 1 August 2011                               | 104,795  |                  |   |  | -   | 104,795                                    | 1                                    |
| 1 September 2011                            | 103,134  |                  | -   | -  | -   | 103,134                                    | 6                                    |
| ·   | 11,898,305   | -                | _   | (368,355)  |   | 11.529.950                                 | 81                                   |

As at 31 March 2012, no options are exercisable.

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# A-2 Historical Financial Information of IIIH Group (continued)

# 18. Employee benefits (continued)

## Retirement benefits

benefits for employee upon retirement. The plans entitle a retired employee to receive one lump sum payment upon retirement. At the end of the reporting period, the present Certain subsidiaries of the Group have defined benefits plans that provide pension value of the unfunded obligations are:

|   | 31.3.2012<br>RM'000 | 31.3.2012 31.12.2011<br>RM'000 RM'000 |
|---|---------------------|---------------------------------------|
| Non-current<br>Present value of unfunded obligations        | 11,725              | 11,572                                |
| Movements in the liability for defined benefits obligations |                     |                                       |
| At 1 January 2012/ 2011                                     | 11,572              | 11.392                                |
| Expenses recognised in the profit or loss as staff costs    | 389                 | 1,394                                 |
| Benefits paid   | (236)               | (633)                                 |
| Disposal of subsidiaries                                    | •                   | (581)                                 |
| At 31 March 2012/31 December 2011                           | 11,725              | 11,572                                |
| Current service costs                                       | 325                 | 842                                   |
| Interest on obligation                                      | 218                 | 549                                   |
| Transition amount   | (154)               | m                                     |
|   | 389                 | 1,394                                 |
|   |                     |                                       |

## Actnarial assumptions

Principal actuarial assumptions at the end of reporting period (expressed as weighted averages):

| •                       | 31.3.2012 | 31.3.2012 31.12.2011 |
|-------------------------|-----------|----------------------|
| Discountrate            | 62-70     | 0 2-69               |
| Future salary increases | 5.0-5.2   | 5.0-5.2              |

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## ACCOUNTANTS' REPORT (cont'd) 13,

# A-2 Historical Financial Information of IHH Group (continued)

# 19. Trade and other payables

31.12.2011

31.3.2012

Note

|  |    | RM'000   | RM'000    |
|--|----|--|-----------|
| Non-current:                               |    |  |           |
| Trade payables                             |    | 8,472  |           |
| Other payables                             |    | 60,144   | 8,580     |
|  |    | 68,616   | 8,580     |
| Fees in advance                            |    | 8,465  | ٠         |
|  |    | 77,081   | 8,580     |
|  |    |  |           |
| Current:                                   |    |  |           |
| Trade payables                             |    | 508,242  | 381,934   |
| Accruals                                   |    | 468,995  | 377,621   |
| Other payables                             |    | 360,358  | 84,772    |
| Deposits and advances                      |    | 20,472   | 17,223    |
| Interest payable                           |    | 26,433   | 5,024     |
| Amounts due to holding company and related |    |  |           |
| companies (trade)                          | 20 | 260  | 24,363    |
| Amounts due to holding company and related |    |  |           |
| companies (non-trade)                      | 20 | 7.4  | 24,768    |
|  |    | 1,385,084  | 915,705   |
| Progress billings                          |    | 708,046  | 621.067   |
| Fees in advance                            |    | 75,367   | 39,386    |
|  |    | 2,168,497  | 1,576,158 |
|  |    | A TO DO SAN COMPANY OF THE PART |           |

Progress billings are amounts billed for work performed on the sale of development property. As at 31 March 2012, current other payables includes approximately RM51,172,000 contingent consideration payable in relation to the acquisition of Acibadem Holdings Group (see Note 31). In 2011, amount due to holding company of RM4,625,393,000 was capitalised for issuance of shares of the Company, of which RM3,303,393,000(unaudited) was capitalised during the three month period ended 31 March 2011.

# 20. Amounts due to holding company and related companies

The amounts due to holding company and related companies are unsecured, interest free and are repayable on demand.



# A-2 Historical Financial Information of IHH Group (continued)

## 21. Revenue

Revenue of the Group, after eliminating inter-company transactions, is as follows:

|   | Three mor         | Three months ended  |
|---|-------------------|---------------------|
|   | 31.3.2012         | 31.3.2012 31.3.2011 |
|   | RM'000            | RM'000              |
|   |                   | (unaudited)         |
| Hospital and healthcare services income | 1,212,108         | 797,174             |
| Education services income               | 44,567            | 43,670              |
| Rental income                           | 12,360            | 12,540              |
| Management and acquisition fees         | 7,157             | 6,543               |
|   | 1,276,192 859,927 | 859,927             |

# 22. Profit before income tax

The following income/(expense) items have been included in arriving at profit before tax:

|  | Three mor<br>31.3.2012<br>RM'000 | Three months ended<br>11.3.2012 31.3.2011<br>RM'000 RM'000<br>(nnaudited) |  |
|--|----------------------------------|---|--|
| Staff costs                                |                                  |   |  |
| Wages and salaries                         | (435,347)                        | (248,692)   |  |
| Contribution to defined contribution plans | (20,048)                         | (18,198)  |  |
| Sharc-based payments                       |                                  |   |  |
| - Employee participation plan              | (1,882)                          | ,   |  |
| - Others                                   | (3,067)                          |   |  |
|  | (460,344)                        | (266,890)   |  |
| <b>Finance income</b>                      |                                  |   |  |
| Interest received and receivable from      |                                  |   |  |
| Banks and financial institutions           | 9,735                            | 4,013   |  |
| Others                                     | 86                               | 120   |  |
| Exchange gain relating to bank borrowings  | 41,766                           | ,   |  |
| Fair value gain on financial instruments   | 3,811                            | 6,099   |  |
|  | 55,410                           | 10,232  |  |
| Finance costs                              |                                  |   |  |
| Interest paid and payable to               |                                  |   |  |
| Banks and financial institutions           | (35,988)                         | (25,863)  |  |
| Others                                     | (169)                            | (21)  |  |
| Other finance costs                        | (7,715)                          | (2,754)   |  |
| Fair value loss on financial instruments   | (3,532)                          | •   |  |
|  | (47,404)                         | (28,638)  |  |

ACCOUNTANTS' REPORT (cont'd)

Company No.: 901914-V

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# A-2 Historical Financial Information of IHH Group (continued)

# 22. Profit before income tax (continued)

| į  | A LOTH DOZOL CAMCOMIC TAX (COMMING)   |           |  |
|----|---|-----------|--|
|    |   | Three mo  | Three months ended                         |
|    |   | 31.3.2012 | 31.3.2011                                  |
|    |   | RM'000    | RM'000                                     |
|    |   |           | (unaudited)                                |
|    | Other exchange (loss) / gain  | (3,762)   | 33,815                                     |
|    | Fair value loss on contingent eonsideration payable   | (10,772)  | 1  |
|    | Write off of property, plant and equipment  | (135)     | ,  |
|    | Write off of intangible assets  | (17)      | ,  |
|    | (Loss) / gain on disposal of property, plant and equipment<br>Professional and consultancy fees for | (246)     | 427  |
|    | - Internal restructuring  | •         | (1,944)                                    |
|    | - Acquisitions (included in other operating expenses)   | (6,264)   |  |
| 23 | Income tax expense  | {         |  |
|    |   | 31.3.2012 | 1 hree months ended<br>31.3.2012 31.3.2011 |
|    |   | RM'000    | RM'000                                     |
|    | Current tax expense   |           | (nuanqirea)                                |
|    | Current year  | 43.435    | 27.779                                     |
|    | Under / (over) provided in prior years  | 274       | (416)                                      |
|    |   | 43,709    | 27,363                                     |
|    | Deferred tax expense  |           |  |
|    | Origination and reversal of temporary differences   | (2,306)   | (1,808)                                    |
|    | Underprovided in prior years  | 800       | 1,182                                      |
|    |   | (1,506)   | (979)                                      |
|    |   | 42,203    | 26,737                                     |
|    | Reconciliation of effective tax rate  |           |  |
|    | Profit before income tax<br>Less:   | 194,504   | 132,282                                    |
|    | Share of profits of associates (net of tax)   | (14,472)  | (12,160)                                   |
|    | Share of profits of joint ventures (net of tax)   | (3,407)   | (2,742)                                    |
|    |   | 176,625   | 117,380                                    |
|    | Tax at Malaysia tax rate of 25%   | 44,156    | 29,345                                     |
|    | Effect of different tax rates in other countries  | (14,602)  | (9,233)                                    |
|    | Income not subject to tax   | (1,488)   | (13,978)                                   |
|    | Expenses not deductible for tax purpose   | 15,334    | 19,837                                     |
|    | Deferred tax assets not recognised on unutilised tax losses   | 229       |  |
|    | Utilisation of previously unrecognised deferred tax assets  | (2,500)   | ' ;  |
|    | Underprovided in prior years  | 1,074     | 766  |
|    |   | 42,203    | 26,737                                     |

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# A-2 Historical Financial Information of IHH Group (continued)

## 24. Earnings per share

|  | Three months ended 31.3.2012 31.3.2011 RM'000 | ths ended<br>31.3.2011<br>RM'000  |
|--|---|---|
| Basic and diluted earnings per share are based on:   | 123,839                                       | (unaudited)<br>101.875  |
| the profit details of common the profit of t | - STATE CONTO                                 | STORY NAME OF THE PARTY OF THE |
| Basic earnings per share   | 31.3.2012                                     | 31.3.2011   |
|  | 000,  | 000,  |
| Number of ordinary shares of IHH at 31 March 2012 and 31 December 2011 assumed to be in issue throughout the entire period/year presented  | 6,195,442                                     | (unaudiceu)<br>5,500,000  |
| Basic earnings per share   | <b>Sen</b><br>2.00                            | Sen<br>1.85   |
| Dilnted earnings per share   | 21.2.2013                                     | 21.2.2011   |
|  | 7107:5:15                                     | 000,  |
|  |   | (nnaudited)   |
| Number of ordinary shares of IHH at 31 March 2012 and 31 December 2011 assumed to be in issue throughout the entire period /year presented   | 6,195,442                                     | 5,500,000   |
| Effect of share options in issne under Long Term Incentive Plan (LTIP)   | 8,900   | 1   |
| Effect of share options in issue under Equity Participation Plan (EPP)   | 17,157  |   |
| Number of ordinary shares used in the calculation of diluted earnings per share  | 6,221,499                                     | 5,500,000   |
| Diluted earnings per share   | <b>Sen</b><br>1.99                            | Sen<br>1.85   |

ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Group (continued)

## 25. Operating segments

The Gronp has four reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different services in different locations, and are managed separately. For each of the strategic business units, the Group's Board of Directors reviews internal management reports on at least a quarterly

The Group's reportable segments comprise:

- Parkway Pantai: Hospital operator and healthcare service provider in Asia.
- Acibadem Holdings: Hospital operator and healtheare service provider in CEEMENA.
- IMU: Education service provider in Malaysia
- Others: Includes the corporate office

Management monitors the operating results of each of its business units for the purpose of making decisions on resource allocation and performance assessment. Performance is measured based on segment earnings before interest, tax, depreciation and amortisation, exchange differences and other non-operational items ("EBITDA").

Inter-segment pricing is determined on arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total costs incurred during the year to acquire property, plant and equipment, and intangible assets other than goodwill.

### A-2 Historical Financial Information of IHH Group (continued)

### 25. Operating segments (continued)

| Unaudited  | Parkway<br>Pantai<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000   |
|--|-----------------------------|---------------|------------------|------------------------|---|
| Revenue and expenses (continued)   |                             |               |                  |                        |   |
| For the three months ended 31 March 2011   |                             |               |                  |                        |   |
| Revenue from external eustomers  | 818,532                     | 41,395        | -                | -                      | 859,927   |
| Inter-segment revenue  | <u> </u>                    |               |                  |                        |   |
| Total segment revenue  | 818,532                     | 41,395        | -                | -                      | 859,927   |
| EBITDA  Depreciation on property, plant and equipment Amortisation on intangible assets Other exchange gain Finance income Finance costs Share of profits of associates (net of tax) Share of profits of joint ventures (net of tax) Gain on disposal of property, plant and equipment Professional and consultancy fees incurred for internal | 155,581                     | 18,897        | (2,731)          | -                      | 171,747<br>(38,348)<br>(29,911)<br>33,815<br>10,232<br>(28,638)<br>12,160<br>2,742<br>427 |
| restructuring Profit before income tax Income tax expense Profit for the period  |                             |               |                  | -                      | (1,944)<br>132,282<br>(26,737)<br>105,545   |

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### 13. ACCOUNTANTS' REPORT (cont'd)

### A-2 Historical Financial Information of IHH Group (continued)

### 25. Operating segments (continued)

| Revenue and expenses  | Parkway<br>Pantai<br>RM'000 | Acibadem<br>Holdings<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM*000 |
|---|-----------------------------|--------------------------------|---------------|------------------|------------------------|-----------------|
| For the three months ended 31 March 2012                          |                             |                                |               |                  |                        |                 |
| Revenue from external customers                                   | 845,534                     | 388,154                        | 42,504        | -                | -                      | 1,276,192       |
| Inter-segment revenue   | -                           | -                              | -             | -                | -                      | -               |
| Total segment revenue   | 845,534                     | 388,154                        | 42,504        |                  |                        | 1,276,192       |
| EBITDA  | 188,112                     | 81,521                         | 17,256        | (8,057)          | -                      | 278,832         |
| Depreciation and impairment loss on property, plant and equipment |                             |                                |               |                  |                        | (74,367)        |
| Amortisation on intangible assets                                 |                             |                                |               |                  |                        | (14,650)        |
| Other exchange gain   |                             |                                |               |                  |                        | (3,762)         |
| Finance income  |                             |                                |               |                  |                        | 55,410          |
| Finance costs   |                             |                                |               |                  |                        | (47,404)        |
| Share of profits of associates (net of tax)                       |                             |                                |               |                  |                        | 14,472          |
| Share of profits of joint ventures (net of tax)                   |                             |                                |               |                  |                        | 3,407           |
| Write off of property, plant and equipment                        |                             |                                |               |                  |                        | (135)           |
| Write off of intangible assets                                    |                             |                                |               |                  |                        | (17)            |
| Gain on disposal of property, plant and equipment                 |                             |                                |               |                  |                        | (246)           |
| Fair value loss on contingent consideration payable               |                             |                                |               |                  |                        | (10,772)        |
| Professional and consultancy fees incurred for acquisitions       |                             |                                |               |                  |                        | (6,264)         |
| Profit before income tax  |                             |                                |               |                  |                        | 194,504         |
| Income tax expense  |                             |                                |               |                  |                        | (42,203)        |
| Profit for the period   |                             |                                |               |                  |                        | 152,301         |
|   |                             |                                |               |                  |                        | 1.00            |

### A-2 Historical Financial Information of IHH Group (continued)

### 25. Operating segments (continued)

|                                       | Singapore<br>RM'000 | Malaysia<br>RM'000 | CEEMENA<br>RM'000 | China<br>RM'000 | Other regions<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000 |
|---------------------------------------|---------------------|--------------------|-------------------|-----------------|-------------------------|------------------|------------------------|-----------------|
| Geographical segments                 |                     |                    |                   |                 |                         |                  |                        |                 |
| For three months ended 31 March 2012  |                     |                    |                   |                 |                         |                  |                        |                 |
| Total revenue from external customers | 524,749             | 303,115            | 388,154           | 41,057          | 19,117                  | -                |                        | 1,276,192       |
| Non-current assets^                   | 9,058,989           | 3,272,796          | 4,864,045         | 217,941         | 277,293                 | 185,748          |                        | 17,876,812      |
| Capital expenditure*                  | 155,514             | 34,439             | 38,258            | 981             | 17,606                  | 112              | -                      | 246,910         |
| Unaudited                             |                     |                    |                   |                 |                         |                  |                        |                 |
| For three months ended 31 March 2011  |                     |                    |                   |                 |                         |                  |                        |                 |
| Total revenue from external customers | 458,521             | 351,057            | ·                 | 33,417          | 16,932                  |                  |                        | 859,927         |
| Capital expenditure*                  | 71,103              | 19,552             |                   | 275             | 9,859                   | 152              | <u>-</u>               | 100,941         |

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### ACCOUNTANTS' REPORT (cont'd) 13.

### A-2 Historical Financial Information of IIIH Group (continued)

### 25. Operating segments (continued)

|  | Parkway<br>Pantai<br>RM'000 | Acibadem<br>Holdings<br>RM'000 | IMU<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000                               |
|--|-----------------------------|--------------------------------|---------------|------------------|------------------------|---|
| Assets and liabilities   |                             |                                |               |                  |                        |   |
| 31 March 2012 Segment assets Interests in associates Interests in joint ventures Total assets    | 15,177,049                  | 5,710,952                      | 357,122       | 1,401,372        | (285,381)              | 22,361,114<br>864,238<br>31,302<br>23,256,654 |
| Segment liabilities<br>Total liabilities   | 7,117,157                   | 3,622,298                      | 114,408       | 312,079          | (285,381)              | 10,880,561<br>10,880,561                      |
| 3I December 2011 Segment assets Interests in associates Interests in joint ventures Total assets | 15,040,732                  | -                              | 328,255       | 1,099,571        | (3,748)                | 16,464,810<br>862,273<br>28,009<br>17,355,092 |
| Segment liabilities Total liabilities  | 7,095,853                   |                                | 88,307        | 66,235           | (3,748)                | 7,246,647<br>7,246,647                        |

<sup>^:</sup> Non-current assets consist of property, plant and equipment, intangible assets and goodwill.
\*: Capital expenditure consists of additions to property, plant and equipment, and intangible assets other than goodwill.

# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments

## Categories of financial instruments Ξ

The table below provides an analysis of financial instruments categorised as follows:

- Loans and receivables (L&R);
- Available-for-sale financial assets (AFS);
  - Hcld-to-maturity investments (HTM);
- Fair value through profit or loss (FVTPL); and Other financial liabilities measured at amortised oost (OL). @@@@@

| (c) Other initiational madifiates intersuive at aniotassections (OL). | s measanca a                 | camorused of              | Jac (OL).     |               |                 |
|---|------------------------------|---------------------------|---------------|---------------|-----------------|
| Financial assets  | Carrying<br>amonnt<br>RM'000 | L&R<br>RM'000             | AFS<br>RM'000 | HTM<br>RM'000 | FVTPL<br>RM'000 |
| 31 March 2012   |                              |                           |               |               |                 |
| Other financial assets  | 618,509                      | 3,948                     | 3,948 587,594 | 26,967        | '               |
| Derivative assets   | 3,007                        | •                         | ,             | •             | 3,007           |
| Trade and other receivables   | 821,491                      | 821,491                   | 1             | •             | •               |
| Cash and cash equivalents   | 1,599,558                    | 1,599,558 1,599,558       | •             | ,             | '               |
|   | 3,042,565                    | 3,042,565 2,424,997       | 587,594       | 26,967        | 3,007           |
| 31 December 2011  |                              |                           |               |               |                 |
| Other financial assets  | 556,947                      | 4,021                     | 525,860       | 27,066        | ,               |
| Trade and other receivables   | 502,296                      | 502,296                   | *             | •             |                 |
| Cash and cash equivalents   | 1,310,803                    | 1,310,803                 | •             | •             | •               |
|   | 2 370 046                    | 2370 046 1817 120 525 860 | 525 860       | 27 066        |                 |

| Financial assets            | amonnt<br>RM'000 | L&R<br>RM'000               | m AFS $ m RM'000$ | HTM<br>RM'000 | FVTPL<br>RM'000  |
|-----------------------------|------------------|-----------------------------|-------------------|---------------|--|
| 31 March 2012               |                  |                             |                   |               |  |
| Other financial assets      | 618,509          | 3,948                       | 3,948 587,594     | 26,967        |  |
| Derivative assets           | 3,007            | •                           | ,                 | •             | 3,007  |
| Trade and other receivables | 821,491          | 821,491                     | 1                 | •             | •  |
| Cash and cash equivalents   | 1,599,558        | 1,599,558                   | •                 | ,             | •  |
|                             | 3,042,565        | 2,424,997                   | 587,594           | 26,967        | 3,007  |
| 31 December 2011            |                  |                             |                   |               |  |
| Other financial assets      | 556,947          | 4,021                       | 4,021 525,860     | 27,066        | ,  |
| Trade and other receivables | 502,296          | 502,296                     | *                 | •             | ı  |
| Cash and cash equivalents   | 1,310,803        | 1,310,803 1,310,803         | •                 | •             | •  |
|                             | 2,370,046        | 2,370,046 1,817,120 525,860 | 525,860           | 27,066        | The state of the s |
|                             |                  |                             | Carreing          |               |  |

|                          | Carrying<br>amount  | OL                  | FVTPL  |
|--------------------------|---------------------|---------------------|--------|
| Financial liabilities    | RM'000              | RM'000              | RM'000 |
| 31 March 2012            |                     |                     |        |
| Trade and other payables | 1,453,700           | 1,453,700 1,402,528 | 51,172 |
| Employee benefits        | 39,950              | 39,950              | 1      |
| Bank borrowings          | 7,629,611           | 7,629,611           | ı      |
| Bank overdrafts          | 9,433               | 9,433               | •      |
| Derivative liabilities   | 6,369               | ,                   | 6,369  |
|                          | 9,139,063 9,081,522 | 9,081,522           | 57,541 |
| 31 December 2011         |                     |                     |        |
| Trade and other payables | 924,285             | 924,285             | •      |
| Employee benefits        | 57,479              | 57,479              | •      |
| Bank borrowings          | 5.037,764           | 5,037,764           | •      |
| Bank overdrafts          | 584                 | 584                 | ı      |
| Derivative liabilities   | 1,252               | ,                   | 1,252  |
|                          | 6,021,364           | 6,021,364 6,020,112 | 1,252  |

ACCOUNTANTS' REPORT (cont'd) €.

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# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

# (i) Categories of financial instruments (continued)

Net gains and losses arising from financial instruments:

Three months ended

|  | 31.3.2012<br>RM'000 | 31.3.2012 31.3.2011<br>RM'000 RM'000 |  |
|--|---------------------|--------------------------------------|--|
|  |                     | (unaudited)                          |  |
| Available-for-sale financial assets                          |                     |                                      |  |
| <ul> <li>recognised in other comprehensive income</li> </ul> | 76,294              | 1                                    |  |
| Loans and receivables  |                     |                                      |  |
| . interest income  | 9,833               | 4,133                                |  |
| net impairment loss  | (12,626)            | (5,027)                              |  |
| Financial liabilities measured at amortised cost             | (43,872)            | (28,638)                             |  |
| Financial liability measured at FVTPL                        | (10,772)            | •                                    |  |
| Derivative instruments                                       | 279                 | 6,009                                |  |
|  | 19,136              | (23,433)                             |  |
|  |                     |                                      |  |

## (ii) Financial risk management

The Group has exposure to the following risks from its use of financial iustruments:

- Credit risk
- Liquidity risk
  - Market risk

## (iii) Credit risk

Credit risk is the risk of a financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Group's exposure to credit risk arises principally from its receivables from customers.

# Risk management objectives, policies and processes for managing the risk

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on major customers requiring oredit over a certain amount. For the hospital operations, the Group does not grant credit to non-corporate customers. Instead, a non-corporate customer is requested to place an initial deposit at the time of admission to the hospital. Additional deposit is requested from the customer when the hospital charges exceed a certain level.

## Exposure to credit risk

As at the end of the reporting period, the maximum exposure to credit risk arising from receivables is represented by the carrying amounts in the statement of financial position.

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# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

## (iii) Credit risk (continued)

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of The eollective loss allowance is determined based on historieal data of payment similar assets in respect of losses that have been incurred but not yet identified. statistics for similar financial assets.

The allowance aecount in respect of trade and other receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible. At that point, the financial asset is cousidered irrecoverable and the amount eharged to the allowance account is written off against the caтying amount of the impaired financial asset.

receivables due from a single customer amounts to RM45,236,000 (2011: At the end of the reporting period, the Group's largest outstanding trade RM36,520,000). No allowance for impairment loss has been provided in respect of this receivable.

## Credit risk concentration profile

concentration profile of the Group trade and other receivables by country is The Group determines concentrations of credit risk by monitoring the eountry profile of its trade and other receivables on an on-going basis. The credit risk disclosed in Notes 13 and 14 respectively.

## Impairment losses

Trade and other receivables and amounts due from related companies that are neither past due nor impaired are credit worthy with good payment record with the Group. Cash and fixed deposits are placed with reputable financial institutions which are regulated

except for the impairment loss recognised as disclosed in Note 13 and 14 of the Similarly, the Group only enters into investments and transactions involving financial statements, management does not expect any counterparty to fail to financial instruments with counterparties who have sound credit ratings. As such, meet their obligations.

Information regarding the agoing and allowance of impairment of trade receivables and other receivables and amounts due from holding company and related companies are disclosed in Notes 13 and 14 respectively.

## ACCOUNTANTS' REPORT (cont'd) 13.

# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

## (iv) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's exposure to liquidity risk arises principally from its various payables, loans and borrowings.

the servicing of financial obligations; this excludes the potential impact of equivalents deemed adequate by management to finance the Group's operations and to mitigate the effects of fluctuations in cash flows. The Group ensures that it has sufficient cash on demand to meet expected operational expenses, including The Group monitors its liquidity risk and maintains a level of cash and cash extreme circumstances that cannot reasonably be predicted, such as natural disasters.

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ACCOUNTANTS' REPORT (cont'd)

# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instrnments (continued)

## (v) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity price risk will affect the Group's financial position or (a) Foreign currency risk cash flows.

Foreign currency risk is the risk that the fair value or future eash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group is exposed to foreign exehange risk on sales, purchases, cash and cash equivalents, receivables and payables that are denominated in a currency

other than the respective financial currencies of Group entities. The currencies

giving rise to this risk are primarily the Turkish Lira, Swiss Franc,

Malaysian Ringgit, Singapore Dollars and United States Dollar.

Risk management objectives, policies and processes for managing the risk

In respect of exposure that is certain, the Group will partially hedge these risks in order to keep them at an acceptable level. The group uses forward foreign exchange contracts to hedge its foreign currency risk. At the end of the reporting period, there were no outstanding forward foreign exchange contracts.

### ACCOUNTANTS' REPORT (cont'd) 13.

### A-2 Historical Financial Information of IHH Group (continued)

### 26. Financial instruments (continued)

### (iv) Liquidity risk (continued)

Maturity analysis

The table below summarises the maturity profile of the Group's financial liabilities as at the end of the reporting period based on undiscounted contractnal navments:

| undiscounted contractnal payments:   | Carrying<br>amount<br>RM'000 | Interest<br>rate | Contractual<br>cash flows<br>RM'000 | Within<br>1 year<br>RM'000 | After 1 year<br>but withiu<br>5 years<br>RM'000 | After<br>5 years<br>RM'000 |
|--------------------------------------|------------------------------|------------------|-------------------------------------|----------------------------|---|----------------------------|
| 31 March 2012                        |                              |                  |                                     |                            |   |                            |
| Non-derivative financial liabilities |                              |                  |                                     |                            |   |                            |
| Bank borrowings                      | 7,421,196                    | 1.25%-15.25%     | 7,853,324                           | 481,046                    | 7,259,764                                       | 112,514                    |
| Finance lease liabilities            | 217,848                      | 0.00%-19.09%     | 247,282                             | 59,390                     | 166,197   | 21,695                     |
| Trade and other payables             | 1,453,700                    |                  | 1,453,700                           | 1,385,084                  | 68,616  |                            |
| • •                                  | 9,092,744                    |                  | 9,554,306                           | 1,925,520                  | 7,494,577                                       | 134,209                    |
| Derivative financial liabilities     | 720-0                        |                  |                                     | ,                          |   |                            |
| Interest rate swaps (net settled)    | 6,369                        |                  | 9,231                               | 5,830                      | 3,401   |                            |
| 31 December 2011                     |                              |                  |                                     |                            |   |                            |
| Non-derivative financial liabilities |                              |                  |                                     |                            |   |                            |
| Bank borrowings                      | 4,998,541                    | 1.16%-8.00%      | 5,212,226                           | 212,350                    | 4,999,876                                       | -                          |
| Finance lease liabilities            | 39,807                       | 2.32%-3.75%      | 41,117                              | 14,263                     | 21,085  | 5,769                      |
| Trade and other payables             | 924,285                      |                  | 924,285                             | 915,705                    | 8,580   | -                          |
| . ,                                  | 5,962,633                    |                  | 6,177,628                           | 1,142,318                  | 5,029,541                                       | 5,769                      |
| Derivative financial liabilities     |                              |                  |                                     |                            |   | 7.7.2                      |
| Interest rate swaps (net settled)    | 1,252                        |                  | 1,252                               | 1,252                      |   |                            |

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ACCOUNTANTS' REPORT (cont'd) <u>5</u>

A-2 Historical Financial Information of LHH Group (continued)

# 26. Financial instruments (coutinued)

### Market risk (continued) E

# (a) Foreign currency risk (continued)

A 10% (2011: 10%) strengthening of the respective functional currencies of the Group entities against the following currencies at the end of the reporting period would have increased/(decreased) profit or loss by the amounts shown below. in particular interest rates, remained constant and ignores any impact of forecasted sales and purchases This analysis assumes that all other variables, Sensitivity analysis

|                  | 31.3.2012 31.12.2011 | 31.12.2011 |
|------------------|----------------------|------------|
|                  | RM'000               | RM'000     |
| Turkish Lira     | (20,801)             | •          |
| Swiss Franc      | 9,641                | 1          |
|                  | 8,860                | '          |
| Malaysia Ringgit | (114,341)            | (118,195)  |
| Singapore Dollar | (25,881)             |            |
| US dollar        | 129,091              | (8,011)    |
| Others*          | (9) 341              | 341        |
|                  | (13,440)             | (181,069)  |

Others include mainly Hong Kong dollar, Indian Rupee, Australian Dollar, British Pound, Chinese Renmibi, Philippine Pesos, Macedonian Denar and Thai Baht A 10% (2011: 10%) weakening of the respective functional currencies of the Group entities against the following currencies at the end of the reporting period would have had equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remained constant.

## (b) Interest rate risk

Group's fixed-rate financial assets and borrowings are exposed to a risk of change in their fair value due to changes in interest rates while the variable-rate not This relates to changes in interest rates which affeet mainly the Group's fixed financial assets and borrowings are exposed to a risk of change in cash flows due payables are deposits and its debt obligations with banks and financial institutions. to changes in interest rates. Short term receivables and significantly exposed to interest rate risk.

The Group has no significant concentration of interest rate risk that may arise from exposure to Group's fixed deposits and its obligations with banks financial institutions.

### 13. ACCOUNTANTS' REPORT (cont'd)

### Historical Financial Information of IHH Group (continued) A-2

### 26. Financial instruments (continued)

### (v) Market risk (continued)

### (a) Foreign currency risk (continued)

Exposure to foreign currency risk

The Group's exposure to foreign currency (a currency which is other than the currency of the Group entities) risk, based on carrying

| amounts as at the end of the reporting period was                | :                         |                          |                |                               |                               |                        |                   |
|--|---------------------------|--------------------------|----------------|-------------------------------|-------------------------------|------------------------|-------------------|
| ,  | Turkish<br>Lira<br>RM'000 | Swiss<br>Franc<br>RM'000 | Euro<br>RM'000 | Malaysia<br>Ringgit<br>RM'000 | Singapore<br>Dollar<br>RM'000 | US<br>Dollar<br>RM'000 | Others*<br>RM'000 |
| 31 March 2012  |                           |                          |                |                               |                               |                        |                   |
| Trade and other receivables and intra-group receivables          | 208,009                   | _                        | 490            | 1,168,244                     | 14,159                        | 6,849                  | 11,859            |
| Deposits paid to non-controlling shareholders of a<br>subsidiary |                           |                          |                | -                             | -                             | 64,221                 | -                 |
| Derivative assets  | -                         | -                        | ~              | -                             | -                             | 3,007                  | -                 |
| Cash and cash equivalents  | -                         | 4                        | 1,736          | 108                           | 525,308                       | 181,919                | 313               |
| Loans and borrowings   | -                         | (96,407)                 | (75,245)       | -                             | -                             | (1,443,788)            | -                 |
| Trade and other payables and intra-group payables                | _                         |                          | (15,589)       | (24,942)                      | (280,653)                     | (103,117)              | (12,079)          |
|  | 208,009                   | (96,403)                 | (88,608)       | 1,143,410                     | 258,814                       | (1,290,909)            | 93                |
| 31 December 2011   |                           |                          |                |                               |                               |                        |                   |
| Trade and other receivables and intra-group receivables          | -                         | _                        |                | 1,184,206                     | 597                           | 2,274                  | 8,090             |
| Deposits paid to non-controlling shareholders of a<br>subsidiary | -                         |                          |                | -                             | -                             | 66,045                 | -                 |
| Cash and cash equivalents  | -                         | -                        | -              | ~                             | 553,387                       | 13,129                 | 394               |
| Trade and other payables and intra-group payables                | -                         | -                        | -              | (2,259)                       | (1,945)                       | (1,334)                | (11,904)          |
|  | -                         | -                        | -              | 1,181,947                     | 552,039                       | 80,114                 | (3,420)           |

<sup>\*</sup> Others include mainly Hong Kong dollar, Indian Rupee, Australian Dollar, British Pound, Chinese Renmibi, Philippine Pesos, Macedonian Denar and Thai Baht.

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# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

- Market risk (continued) E
- (b) Interest rate risk (continued)

Risk management objectives, policies and processes for managing the risk

borrowings on a short-term basis. In respect of long-term borrowings, the Group The Gronp's policy is to manage its interest cost using a mix of fixed and may enter into interest rate derivatives to manage its exposure to adverse variable rate debts as well as by rolling over its fixed deposits and variable rate movements in interest rates. Interest rate swaps have been entered into to achieve an appropriate mix of fixed and floating rate exposures within the Group's policy.

|                     | 31.3.2012<br>F2 | .012<br>Fair/         | 31.12.2011<br>Fa | 2011<br>Fair/ |
|---------------------|-----------------|-----------------------|------------------|---------------|
|                     | Nominal         | poo <b>k</b>          | Nominal          | pook          |
|                     | value           | value                 | valuc            | value         |
|                     | 9000            | 0000                  | 00017            |               |
|                     | K:VI.000        | KIVI '000 K           | KUVI '000        | KIVI '000     |
| Interest rate swaps | 210,598         | 210,598 6,369 604,082 | 604,082          | 1,252         |

Exposure to interest rate risk

The interest rate profile of the Group's significant interest-bearing financial instruments, based on carrying amounts as at the end of the reporting period was:

|  | 31.3.2012<br>RM'000     | 31.3.2012 31.12.2011<br>RM'000 RM'000 |  |
|--|-------------------------|---------------------------------------|--|
| Fixed rate instruments                     |                         |                                       |  |
| Fixed deposits with financial institutions | 1,185,173               | 895,399                               |  |
| Finance lease liabilities                  | (217,848)               | (39,807)                              |  |
| Bank borrowings                            | (171,331)               | - Charlest Constant                   |  |
| Variable ratc instruments                  |                         |                                       |  |
| Bank borrowings including bank overdrafts  | (7,249,865) (4,998,541) | (4,998,541)                           |  |
| Derivative liabilities                     | (6,369)                 | (6,369) (1,252)                       |  |

Interest rate risk sensitivity analysis

Fair value sensitivity analysis for fixed rate instruments, (a)

derivatives as hedging instruments under a fair value hedged accounting The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, and the Group does not designate model. Therefore, a change in interest rates at the end of the reporting period would not affect profit or loss.

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## ACCOUNTANTS' REPORT (cont'd) 13.

# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

## (v) Market risk (continued)

## (b) Interest rate risk (continued)

Interest rate risk sensitivity analysis (continued)

Cash flow sensitivity analysis for variable rate instruments 9 A change of 100 basis points (bp) in interest rates at the end of the reporting period would have increased (decreased) assets, post-tax profit or loss and equity by the amounts shown below. This analysis assumes that all other variables, in particular foreign eurrency rates, remained constant.

|                           | Ass                          | Assets*                      | Profit or loss               | or loss                      |
|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                           | 100 bp<br>increase<br>RM'000 | 100 bp<br>decrease<br>RM'000 | 100 bp<br>increase<br>RM'000 | 100 bp<br>decrease<br>RM'000 |
| 31 March 2012             |                              |                              |                              |                              |
| Variable rate instruments | 3,172                        | (3,172)                      | (3,172) (14,953)             | 14,953                       |
| Interest rate swaps       | F                            | F                            | 526                          | (428)                        |
|                           | 3,172                        |                              | (3,172) (14,427)             | 14,525                       |
| 31 December 2011          |                              |                              |                              |                              |
| Variable rate instruments | 13,043                       | (13,043)                     | (13,043) (37,100)            | 37,100                       |
| Interest rate swaps       | ,                            | •                            | 6,046                        | (6,046)                      |
|                           | 13,043                       | (13,043)                     | (13,043) (31,054)            | 31,054                       |

<sup>\*:</sup> Relates to interest capitalised in construction-in-progress and development properties.

## (c) Equity price risk

Equity price risk mainly arises from the Group's investment in quoted equity securities classified as available-for-sale financial assets.

performance is assessed periodically together with assessment of their The equity investments are held for long term strategic purposes. Their relevance to the Group's long term strategic plans.

would have increased/decreased the group's equity by RM58,751,000 (2011: At 31 March 2012, it is estimated that an increase/decrease of 10% in the market price of the quoted securities, with all other variables held constant, RM52,578,000).

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# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

# (vi) Fair value of financial instruments

The carrying amounts of eash and cash equivalents, short term receivables and payables and short term borrowings approximate fair values due to the relatively short term nature of these financial instruments.

It was not practicable to estimate the fair value of the Group's investment in unquoted shares due to the lack of comparable quoted market prices and the inability to estimate fair value without incurring excessive eosts.

## Quoted investments

The fair values of financial assets that are quoted in an active market are determined by reference to their quoted closing bid price at the end of the reporting period.

### Derivatives

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

The aggregate net fair values of recognised financial assets and liabilities which are not carried at fair value in the statement of financial position as at 31 March / December are represented in the following table:

|                            | Carrying | Fair     |
|----------------------------|----------|----------|
|                            | amount   | valne    |
|                            | RM'000   | RM'000   |
| 31 March 2012              |          |          |
| Government debt securities | 26,967   | 26,938   |
| Finance lease liabilities  | (32,912) | (31,073) |
|                            | (5,945)  | (4,135)  |
| 31 December 2011           |          |          |
| Government debt seenrities | 27,066   | 27,068   |
| Finance lease liabilities  | (22,320) | (20,299) |
|                            | 4,746    | 6,769    |

ACCOUNTANTS' REPORT (cont'd)

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## 13. ACCOUNTANTS' R

# A-2 Historical Financial Information of IHH Group (continued)

# 26. Financial instruments (continued)

# (vi) Fair value of financial instruments (continued)

The following summarises the methods used in determining the fair value of financial instruments reflected in the above table.

## Government debt securities

The fair values of government debt securities are determined by reference to their quoted closing bid price at the end of the reporting period.

# Non-derivatives interest-bearing borrowings

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the end of the reporting period. In respect of the liability component of convertible notes, the market rate of interest is determined by reference to similar liabilities that do not have a conversion option. For finance leases the market rate of interest is determined by reference to similar lease agreements.

## Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
  - Level 2: Inputs other than quoted prices included within Level 1 that are
    observable for the asset or liability, either directly (i.e. as prices)
    or indirectly (i.e. derived from prices).
- Level 3: Inputs for the asset or liability that are not based on obscrvable market data (unobservable inputs).

| Financial assets/(liabilitics)   | Level 1<br>RM'000 | Level 2<br>RM'000            | Level 3<br>RM'000 | Total<br>RM'000                         |
|--|-------------------|------------------------------|-------------------|---|
| 31 March 2012 Quoted equity securities Derivatives assets Derivatives liabilities Contingent eonsideration payable | 587,514           | 3,007<br>(6,369)<br>(51,172) |                   | 587,514<br>3,007<br>(6,369)<br>(51,172) |
| 31 December 2011 Quoted equity securities Derivatives liabilities  | 525,780           | (1,252)                      | , ;               | 525,780<br>(1,252)<br>188               |

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# A-2 Historical Financial Information of IHH Group (continued)

# Capital management

The Group's objectives when managing capital is to maintain a strong capital base and safeguard the Group's ability to continue as a going concern, so as to maintain investor, creditor and market confidence and to sustain future development of the The Directors monitor and determine to maintain an optimal debt-to-equity ratio that complies with debt covenants and regulatory requirements.

|   | 31.3.2012<br>RM'000   | 31.3.2012 31.12.2011<br>RM'000 RM'000          |
|---|-----------------------|--|
| Total borrowings<br>Less: Cash and eash equivalents | 7,639,044             | 7,639,044 5,038,348<br>(1,599,558) (1,310,803) |
|   | 6,039,486             | 6,039,486 3,727,545                            |
| Total equity  | 12,376,093 10,108,445 | 10,108,445                                     |
| Debt-to-equity ratio                                | 0.49                  | 0.37   |

There were no changes in the Group's approach to capital management during the financial year. As at 31 March 2012 and 31 December 2011, the Group has two Murabaha facilities, comprising a Murabaha term facility of SGD500 million and a Murabaha revolving credit facility of SGD250 million due for repayment in 2015, under which the net debt to tangible net worth ratio of its wholly owned subsidiary, Parkway Holdings Limited cannot exceed 1.5:1.

As at 31 March 2012, the Group has a USD200 million term loan due for repayment in assets. In addition the ASH Group's debt service ratio cannot lower than 1.3 times and January 2018, under which the shareholders equity of its subsidiary, Acibadem Saglik Hizmetleri ve Ticaret A.S. ("ASH") cannot be less than 8.0% of ASH Group total ASH Group's net debt to EBITDA ratio must not exceed 3.0 times.

# 28. Capital and other commitments

| 31.3.2012 31.12.2011<br>RM'000 RM'000 |   |                               | 523,971                               | 542,443                                   | 1,341,518 1,066,414 |
|---------------------------------------|---|-------------------------------|---------------------------------------|---|---------------------|
| 31.3.2012<br>RM'000                   |   |                               | 579,067                               | 762,451                                   | 1,341,518           |
|                                       | Capital commitments not provided for in the financial statements: | Property, plant and equipment | Amounts authorised and coutracted for | Amounts authorised but not contracted for |                     |

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# A-2 Historical Financial Information of IHH Group (continued)

# 28. Capital and other commitments (continued)

|   | 31.3.2012           | 31.3.2012 31.12.2011 |
|---|---------------------|----------------------|
|   | RM'000              | RM'000               |
| Non-cancellable operating lease payable:    |                     |                      |
| Within I year                               | 254,923             | 515,572              |
| After 1 year but within 5 years             | 875,386             | 731,241              |
| After 5 years                               | 1,149,299           | 738,484              |
|   | 2,279,608 1,985,297 | 1,985,297            |
| Non-cancellable operating lease receivable: |                     |                      |
| Within 1 year                               | 33,607              | 31,304               |
| After 1 year but within 5 years             | 44,742              | 30,841               |
| After 5 years                               | •                   | ١                    |
|   | 78,349              | 62,145               |

## 29. Contingencies

## (a) Land premium

propose lease is yet to be executed as it requires the consent of the Cabinet of in 1994 for the use of Ministry of Hcalth ("MOH") facilities, the agreement allows the Group to construct buildings in connection with the use of facilities for Based on agreement between the Foderal Government of Malaysia and the Group the training of students. The land is yet to be leased to the Group since the

On 17 November 2011, the Group received a letter from Pesuruhjaya Tanah Persekutuan (Federal Land Commissioner) who granted the lease to the Group. However, the Group is unable to ascertain the amount of the lease premium as the lease amount payable is yet to be determined as at the date of these financial

negotiations and sale of ADSB (ADSB owned 75% of the issued and paid up making any disclosure entered into collateral arrangements with the said agent who was allegedly promised varying kinds of benefits for efforts in assisting the provision in the financial statements has been made at this stage as it was noted In April 2008, a litigation claim was brought by one of the previous shareholders of Pantai Fomema & Systems Sdn. Bhd. (formerly known as Anjur Dinamik Sdn. Bhd. "ADSB") against Pantai Support Services Sdn. Bhd. (PSS) (then whollyowned by Pantai Holding Berhad (PHB)) and PHB. The suit has alleged that one of the vendors of ADSB had acted as an agent to PHB in respect of the capital of Fornema Sdn. Bhd.) shares to PSS and PHB. PSS and PHB without injection of the Fornema Concession into the Pantai Group. It is alleged that this PHB. Having consulted the legal counsel and based on their written opinion, no amounted to breach of duty of care and fiduciary duty on the part of PSS and the evidence so far did not support such alleged collateral allegations. 9

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# A-2 Historical Financial Information of IHH Group (continued)

## 30. Related parties

For the purpose of these financial statements, parties are considered to be related to the significant influence over the party in making financial and operating decisions, or vice Group if the Group has the ability, directly or indirectly, to control the party or exercise versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

having authority and responsibility for planning, directing and controlling the activities Related parties also include key management personnel defined as those persons of the Group either directly or indirectly. The key management personnel include all the Directors of the Group and certain members of seuior management of the Group.

The Group has related party relationship with its holding companies, related companies, subsidiaries and associates, directors and key management personnel.

# Significant related party transactions

under negotiated terms. The significant related party transactions of the Group are as Related party transactions have been entered into in the normal course of business follows:

|  | I hree mon | I hree months ended |
|--|------------|---------------------|
|  | 31.3.2012  | 31.3.2012 31.3.2011 |
|  | RM'000     | RM'000              |
|  |            | (unaudited)         |
| Transactions with ultimate holding company and its     |            |                     |
| snbsidiarics, associates and joint ventures            |            |                     |
| Sales and provision of services                        | 16,800     | 20,382              |
| Purchases and consumption of services                  | (7,166)    | (7,343)             |
| Finance cost   | (3,457)    | (168)               |
| Purchase of quoted available-for-sale financial assets | ,          | (353,759)           |
| Transactions with associates                           |            |                     |
| Rental expenses  | (34,179)   | (32,459)            |
| Management and acquisition fees earned                 | 5,969      | 4,783               |
| Key management personnel and its associates            |            |                     |
| Remuneration and other benefits                        | (4,846)    | (2,280)             |
| Share-based payment                                    | 2,400      |                     |
| Sales and provision of services                        | 47,559     | •                   |
| Professional and consultancy fees                      | (21,637)   | •                   |

Subsidiaries of the Group have obtained bank loans from one of the associates of the holding company. The outstanding bank loans amounted to RM928.1 million (2011:

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## ACCOUNTANTS' REPORT (cont'd) 13

# A-2 Historical Financial Information of IHH Gronp (continued)

# 30. Related parties (continued)

The Company has placed demand deposits and fixed deposits with one of the associates of the holding company amounted to RM714.5 million (2011: RM569 million) as at 31 March 2012.

Significant related party balances related to the above transactions are disclosed in Note 5, 6, 13 and 19. As at 31 March 2012, amount due from and amount due to key management personnel and their associates amounted to RM31.4 million (2011: RM3.0 million) and RM23.8mil (2011: nil) respectively.



# 31. Acquisitions and disposals

## Acquisition of subsidiaries

On 23 December 2011, Integrated Healtheare Turkey Yatirimlari Limited, a subsidiary of the Group, entered into a sale and purehase agreement ("SPA") to "ASYH") and its subsidiaries for a total eonsideration of approximately acquire 60% equity interest in Acibadem Saglik Yatirimlari Holdings A.S. USD825,716,000. The purchase consideration is to be satisfied by eash payment of USD275,239,000 and issuance of the Company's shares of a total value of approximately USD550,477,000. The acquisition of ASYH was completed on 24 January 2012. (a)

Pursuant to the sale and purchase agreement, the purchase consideration is year ended 31 December 2011. As at 31 March 2012, the purchase USD12,290,000 that will be refunded to the Group has been recognised as subject to further adjustments based on the equity value of the Company and ASYH upon the completion of the audit of the Company and ASYH for the adjustments have been finalised and approximately other receivable. eonsideration

2012, as compared to the exchange rate used in the SPA, subject to a cap of The purchase eonsideration is also subject to further adjustments if the Turkish Lira ("TL") has appreciated in value against the US Dollar on 31 December TL1.65/USD1, then the Group shall pay the differential sum.

Group entered into share sale agreement to acquire 100% equity interest in Twin Towers Healthcare Sdn. Bhd. ("TTHSB") in three phases: 70% equity 2 and Phase 3. As at 31 March 2012, Phase 1 has been completed and Phase 2 On 31 January 2012, Pantai Group Resources Sdn. Bhd., a subsidiary of the interest of TTHSB in Phase 1 and 15% equity interest of TTHSB each in Phase and 3 were not completed. The total cash consideration for the 70% equity interest in TTHSB amounting to RM10,214,000. 9

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# A-2 Historical Financial Information of IHH Group (continued)

# 31. Acquisitions and disposals (continned)

# Acquisition of subsidiaries (continued)

The fair value of the purchase consideration is set out below:

| RM'000 | 872,950       | 40,400                           | 1,488,247       | (37,314)          | 2,364,283 |
|--------|---------------|----------------------------------|-----------------|-------------------|-----------|
|        | Cash payments | Contingent consideration payable | Issue of shares | Refund receivable |           |

The effects of the acquisitions are set out below:

| Recognised | values<br>Note RM'000 | _                             | 4 1,417,487       | 30,973            | 8 28,936            | 40,896      | 324,487                     | 9,761           | 4,194             | 30,018                    | (1,489,253)                   | (85,066)                               | 8 (349,546)              | (248,585)       | (361,980)                | (3,400)     | (8659)                 | 718,524                           |   |  | (396,228)      | 4 2,041,987             | 2,364,283                    | _  |   | 37,314                             | (40,400)                               | (30,018)                                 | 842,932          |
|------------|-----------------------|-------------------------------|-------------------|-------------------|---------------------|-------------|-----------------------------|-----------------|-------------------|---------------------------|-------------------------------|--|--------------------------|-----------------|--------------------------|-------------|------------------------|-----------------------------------|---|--|----------------|-------------------------|------------------------------|--|---|------------------------------------|--|--|------------------|
|            |                       | Property, plant and equipment | Intangible assets | Other receivables | Deferred tax assets | Inventories | Trade and other receivables | Tax recoverable | Derivative assets | Cash and cash equivalents | Bank borrowings (non-cnrrent) | Trade and other payables (non-current) | Deferred tax liabilities | Bank borrowings | Trade and other payables | Tax payable | Derivative liabilities | Fair value of net assets acquired | Non-controlling interests, based on their | proportionate interest in the recognised values of | the net assets | Goodwill on acquisition | Total purchase consideration | Purchase consideration settled through issue of shares | Cash consideration paid to be refunded due to | purchase consideration adjustments | Less: Contingent consideration payable | Less: Cash and cash equivalents acquired | Net cash outflow |

ACCOUNTANTS' REPORT (cont'd)

13.

# A-2 Historical Financial Information of IHH Group (continued)

# 31. Acquisitions and disposals (continued)

# Acquisition of non-controlling interests

- a) In February 2012, the Group acquired additional 2.4% of Twin Towers Medical Centres KLCC Sdn. Bhd., a subsidiary of TTHSB for a cash consideration of RM 256,000, increasing its equity interest from 97.6% to 100%.
- In March 2012, the Group acquired additional effective equity interest of 0.14% of Acibadem Saglik Hizmetleri ve Ticaret A.S. ("Acibadem Saglik") for RM11,008,000 through the mandatory tender offer for the balance 8% of the publicly traded shares of Acibadem Saglik. As a result, the Group's effective equity interest in Acibadem Saglik increased from 51.7% to 51.8% as at 31 March 2012. 9

# Disposal and dilution of interest in subsidiary

to Symphony Healthcare Holdings Limited ("Symphony") for a consideration of a) In February 2012, the Group disposed of its 4.64% equity interest in a wholly owned subsidiary, Integrated Healthcare Hastaneler Turkey Sdn. Bhd ("IHHTSB") RM109.4 million. IHHTSB also issued new shares to Symphony for a cash consideration of RM43.0 million. As a result, the Group's effective equity interest in IHHTSB diluted from 95,36% to 93.65%.

A-2 Historical Financial Information of IIHH Group (continued)

32. Subsidiaries

Details of subsidiaries are as follows:

|   |                     |   |   |  |   |   |  |                       |  |  |                          |  |                        |   |  |  |  |  |                     |  |  | 195 |
|---|---------------------|---|---|--|---|---|--|-----------------------|--|--|--------------------------|--|------------------------|---|--|--|--|--|---------------------|--|--|-----|
| Effective equity interest held 31.3.2012 31.12.2011 | %                   | 100   | 100                                       | 100  | 100   | 100   | 100  |                       |  | 100  | 100                      |  | 100                    |   | 100  |  | 100  | ı  | ı                   | ı  | 1  |     |
| Effectivinters<br>31.3.2012                         | %                   | 100   | 100                                       | 100  | 100   | 100   | 100  |                       |  | 100  | 100                      |  | 100                    |   | 100  | :eq:   | 93.7   | 56.2   | 56.2                | 56.2   | 56.2   |     |
| Principal activities                                |                     | Investment holding<br>and provision of<br>management services | Investment holding                        | Investment holding                                 | Dormant   | Investment holding                                  | Investment holding                         |                       |  | Management of cducational institutions and other centres of learning | Dormant                  | ed:  | Investment holding     | at) Limited:  | Investment holding                                       | ırkey Yatirimləri Limit  | Investment holding                                     | Investment holding                           | Investment holding  | Provision of catering, laundry and cleaning services for hospitals | Supervise and manage<br>the construction of<br>healthcare facilities |     |
| Place of incorporation and business                 |                     | Malaysia  | Federal Territory of<br>Labuan Malaysia   | Mauritius  | Cayınan İslands   | Federal Territory of<br>Labuau Malaysia             | Malaysia                                   |                       | n. Bbd.:                               | Malaysia   | Malaysia                 | Itheare Holdings Limit                                   | Singapore              | Ithcare Holdings (Bhar  | Mauritius  | tegrated Healthcare Tu   | Malaysia   | Turkey                                       | Turkey              | Turkey   | Turkcy   |     |
| Name of subsidiary                                  | Direct subsidiaries | IMU Health Sdn. Bhd.  | Integrated Healthcare Holdings<br>Limited | Integrated Healthcare Holdings<br>(Bharat) Limited | Integrated Healthcare Holdings<br>(Cayman Islands) Linnited | Integrated Healthcare Turkey<br>Yatirimlari Limited | Integrated Healthcarc Capital<br>Sdn. Bhd. | Indirect subsidiaries | Directly held by IMU Health Sdn. Bbd.: | IMU Education Sdn. Bhd.  | IMU Healthcare Sdn, Bhd. | Directly held by Integrated Healtheare Holdings Limited: | Parkway Pantai Limited | Directly held by Integrated Healthcare Holdings (Bharat) Limited: | Integrated (Mauritius)<br>Healthcare Holdiugs<br>Limited | Directly or indirectly held by Integrated Realtheare Turkey Yatirimlari Limited: | Integrated Healthcarc<br>Hastaneler Turkey<br>Sdn. Bhd | Acibadem Saglik Yatirimlari<br>Holdings A.Ş. | Almond Holding A.Ş. | APlus Hastane Oteicilik<br>Hizmetleri A.Ş.                         | Acıbadem Proje Yönetimi A.Ş.   |     |

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## ACCOUNTANTS' REPORT (cont'd) 13.

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A-2 Historical Financial Information of IHH Group (continued)

# 32. Subsidiaries (continued)

|  | Place of             |   | Effective equity interest held | equity<br>held |
|--|----------------------|---|--------------------------------|----------------|
| Name of subsidiary   | and business         | Principal aetivities  | 31.3.2012 31.12.2011           | .12.2011       |
| Directly or indirectly held by Integrated Kealthcare Turkey Yatirimlari Limited (continued); | egrated Kealthcare T | nrkey Yatirimlari Limi  | ted (continu                   | ed);           |
| Acıbadem Sağlık Hizmetleri ve<br>Ticaret A.Ş.  | Turkey               | Provision of medical,<br>surgical and hospital<br>services                    | 51.8                           | ì              |
| Acıbadem Poliklinikleri A.Ş.   | Turkey               | Provision of outpatient<br>and surgical (in certain<br>clinics only) services | 51.8                           | 1              |
| Actbadem Mobil Sağlık<br>Hizmetleri A.Ş.   | Turkey               | Provision of energency, home and ambulatory care services                     | 51.8                           | 1              |
| Acıbaden Labıned Sağlık<br>Hizmetleri A.Ş.   | Turkey               | Provision of Jab<br>services  | 25.9                           | ŗ              |
| International Hospital A.Ş.  | Turkey               | Provision of medical,<br>surgical and hospital                                | 46.6                           | I              |
| Yeni Saglik Hizmetleri ve<br>Ticaret A.S.  | Turkcy               | Provision of medical,<br>surgical and hospital<br>services                    | 51.8                           | ı              |
| PZU Clinical Hospital<br>Acıbadem Sistina Skopje   | Macedonia            | Provision of medical, surgical and hospital services                          | 26.1                           | ì              |
| Acıbadem Sistina Medikal<br>Kompani Doo Skopje   | Macedonia            | Provision of medical equipment  | 25.9                           | ł              |
| Konur Sağlık Hizınetleri A.Ş.  | Turkey               | Provision of outpatient<br>and surgical services                              | 47.9                           | ı              |
| Gemtip Özel Sağlık Hizmetleri<br>Sanayi ve Ticaret Ltd. Şti.                                 | Turkey               | Provision of outpatient scrvices  | 27.8                           | 1              |
| Specialist Ordination in<br>Occupational Medicine<br>Sistina Skopje                          | Maccdonia            | Provision of specialist<br>medical services                                   | 25.9                           | 1              |
| Clinical Hospital Acıbadem<br>Sistina Skopje   | Kosovo               | Provision of patient administrative assistance                                | 26.1                           | ı              |
| Directly or indirectly held by Parkway Pantal Limited:                                       | rkway Pantai Limited | <u></u>   |                                |                |
| Pantai Irama Veutnres<br>Sdn. Bhd.   | Malaysia             | Investment holding  | 100                            | 001            |
| Parkway HK Holdings<br>Limited <sup>(1)</sup>  | Hong Kong            | Investment holding  | 100                            | 100            |
| Parkway Holdings Limited   | Singapore            | Investment holding  | 100                            | 100            |

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# A-2 Historical Financial Information of IHH Group (continued) 32. Subsidiaries (continued)

| ,  | Place of             |   | Effective equity          | quity         |  |
|--|----------------------|---|---------------------------|---------------|--|
|  | incorporation        |   | interest held             | held          |  |
| Name of subsidiary   | and business         | Principal activities  | 31.3.2012 31.12.2011<br>% | .12.2011<br>% |  |
| Directly or indirectly held by Pantai Irama Ventures Sdn. Bhd. : | intai Irama Ventures | Sdn. Bhd. :   | !                         |               |  |
| Pantai Holdings Berhad   | Malaysia             | Investment holding  | 100                       | 100           |  |
| Pantai Group Resources<br>Sdn. Bhd.                              | Malaysia             | Investment holding  | 100                       | 001           |  |
| Pantai Hospitals Sdn. Bhd.                                       | Malaysia             | Investment holding and provision of management and consultation services to hospitals and medical centres | 100                       | 100           |  |
| Pantai Management<br>Resources Sdn. Bhd.                         | Malaysia             | Provision of<br>administration support,<br>training, research and<br>development services                 | 100                       | 100           |  |
| Pantai Diagnostics Indonesia<br>Sdn. Bhd.                        | Malaysia             | Investment holding  | 100                       | 100           |  |
| Gleneagles (Malaysia) Sdu.<br>Bhd.                               | Malaysía             | Investment holding  | 100                       | 100           |  |
| GEH Management Services<br>(M) Sdn. Bhd.                         | Malaysia             | Provision of advisory, administrative, management and consultancy services to healthcare facilities       | 100                       | 100           |  |
| Credit Enterprise Sdn. Bhd,                                      | Malaysia             | Dormant   | 100                       | 001           |  |
| P.T. Pantai Healthcarc<br>Cousulting                             | Indonesia            | Provision of healthcare<br>consulting services in<br>Indonesía  | 100                       | 100           |  |
| Pantai Premier Pathology<br>Sdn. Bhd.                            | Malaysia             | Provision of medical laboratory services  | 100                       | 100           |  |
| Pantai Education Sdn. Bhd.                                       | Malaysia             | Provision of<br>educational programs<br>and training conress<br>for healthcare and<br>related fields      | 100                       | 100           |  |
| Pantai Integrated Rehab<br>Services Sdn, Bhd.                    | Malaysia             | Provision of rehabilitation services  | 85                        | 85            |  |
| Mount Elizabeth Health Care<br>Services Sdn, Bhd,                | Malaysia             | Provision of laboratory services to hospitals and clinics   | 001                       | 100           |  |
| Twin Towers Healthcare<br>Sdn. Bhd.                              | Malaysia             | Holding company and provision of management services to its eubeldians                                    | 70                        | 1             |  |
|  |                      | ( secondary   |                           | 197           |  |

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ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Group (coutinued)

# 32. Subsidiaries (continued)

| Name of subsidiary   |
|--|
| Directly or indirectly held by Pantai Irama Ventures Sdn. Bhd. (continued) |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysia   |
| Malaysía   |
| Malaysia   |
| Malaysia   |
|  |

## ACCOUNTANTS' REPORT (cont'd) 13.

A-2 Historical Financial Information of IHH Group (continued) 32. Subsidiaries (continued)

| ,   | Place of   |   | Effective equity                      | equity            |
|---|--|---|---------------------------------------|-------------------|
| Name of subsidiary                        | incorporation<br>and business                            | Principal activities  | interest held<br>31.3.2012 31.12.2011 | held<br>1.12.2011 |
| ly held by Pa                             | intai Irama Venture                                      | Directly or indirectly held by Pantai Irama Ventures Sdn. Bhd. (continued): | 0%                                    | 0,                |
| P.T. Pantai Bothany Care<br>International | Indouesia  | Provision of medical diagnostics laboratory testing and analytical services | 65                                    | 65                |
| Angiography Sdu. Bhd.                     | Malaysia   | Provision of cardiae catherisation services                                 | 100                                   | 100               |
| Magnetom Imaging Sdn. Bhd.                | Malaysia   | Provision of medical<br>diagnostic services and<br>other related ventures   | 100                                   | 001               |
| PMC Radio-Surgery Sdn<br>Bhd.             | Malaysia   | Provision of radiotherapy<br>services                                       | 100                                   | 100               |
| Pantai-ARC Dialysis Services<br>Sdn. Bhd. | Malaysia   | Provision of haemodialysis services   | 51                                    | 51                |
| HPAK Lithotripsy Services<br>Sdn. Bhd.    | Malaysia   | Provision of lithouipter services   | 100                                   | 100               |
| HPAK Caucer Centre<br>Sdn. Bhd.           | Malaysia   | Provision of services for caneer diseases                                   | 100                                   | 001               |
| Oncology Centre (KL)<br>Sdn Bhd.          | Malaysia   | Provision of comprehensive professional oncological services                | 001                                   | 100               |
| Oriofolio Optious Sdn. Bhd.               | Malaysia   | Letting of property and general holding                                     | 100                                   | 100               |
| Pulau Pinang Clinie Sdn. Bhd.             | Malaysia   | Rendering of hospital services  | 70                                    | 70                |
| arkway HK E                               | Directly held by Parkway KK Holdings Limited:            |   |                                       |                   |
| Parkway Healtheare (Hong<br>Kong) Limited | Houg Kong  | Provision of medical and<br>healtheare ontpatient<br>services               | 95                                    | 95                |
| tly held by Pa                            | Directly or indirectly held by Parkway Holdings Limited: | mited:  |                                       |                   |
| M & P Iuvestments Pte Ltd                 | Singapore  | Investment holding  | 100                                   | 100               |
| Parkway Hospitals Sıngapore<br>Pte Ltd    | Siugapore  | Private hospitals<br>ownership and<br>management                            | 100                                   | 100               |
| Parkway Trust Management<br>Limited       | Singapore  | Provision of management<br>services to Parkway Life<br>REIT                 | 100                                   | 100               |
| Parkway Investments Pte. Ltd.             | Singapore  | Investment holding  | 100                                   | 100               |
| Parkway Novena Holdings                   | Singapore  | Dormant   | 001                                   | 100               |
|   |  |   |                                       | 90.               |

13. ACCOUNTANTS' REPORT (cont'd)

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A-2 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

|  | Place of                      |   | Effective equity     | equity   |
|--|-------------------------------|---|----------------------|----------|
| Name of subsidiary   | and business                  | Principal activities  | 31.3.2012 31.12,2011 | .12,2011 |
| Directly or indirectly held by Parkway Holdings Limited (continued): | kway Holdiugs Limit           | ed (coutinued):   | %                    | %        |
| Parkway Novena Pte. Ltd.   | Singapore                     | Hospital construction and development   | 100                  | 100      |
| Parkway Irrawnddy Pte. Ltd.  | Singapore                     | Medical centre<br>eonstruction and<br>development   | 100                  | 001      |
| Parkway Group Wealtheare<br>Pte Ltd                                  | Singapore                     | Investment holding and provision of management and eonsultaney services   | 100                  | 100      |
| Gleneagles Medieal Holdings<br>Limited                               | Singapore                     | Investment holding  | 100                  | 100      |
| Parkway College of Nursing<br>and Allied Health Pte Ltd              | Singapore                     | Provision of courses in<br>nursing and allied<br>health   | 100                  | 100      |
| iXehange Pte Ltd   | Singapore                     | Agent and administrator for managed care and related services   | 100                  | 100      |
| Shenton Insurance Pte. Ltd.  | Singapore                     | Underwrite of accident and healthcare insurance policies  | 100                  | 100      |
| Gleneagles JPMC Sdn Bhd  | Brunei Darussalam             | Management and operation of a cardiac and eardiothoracic care eentre  | 75                   | 75       |
| Gleneagles Management<br>Services Pte Ltd                            | Singapore                     | Provision of advisory,<br>administrative,<br>management and<br>eonsultancy services to<br>healthcare facilities | 100                  | 001      |
| Parkway Promotions Pte Ltd   | Singapore                     | Promoters and organisers of healtheare events   | 100                  | 100      |
| MENA Services Pte. Ltd.  | Singapore                     | Nursing agency  | 100                  | 100      |
| Parkway-Healthcarc<br>(Mauritius) Ltd.                               | Mauritius                     | Investment holding  | 100                  | 001      |
| Swiss Zone Sdn. Bhd.   | Malaysia                      | Dormant   | 100                  | 100      |
| Shanghai Gleneagles<br>International Medical and<br>Surgical Centre  | People's Republic<br>of China | Provision of medical<br>and healthcare services   | 70                   | 70       |
| Kimbchandani Hospitals<br>Private Limited <sup>(1)</sup>             | India                         | Private hospital<br>ownership   | 50                   | 50 200   |

## ACCOUNTANTS' REPORT (cont'd)

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A-2 Historical Financial Information of IHH Gronp (continued) 32. Subsidiaries (continued)

|  | (management)                  |  |                                |                |
|--|-------------------------------|--|--------------------------------|----------------|
|  | Place of<br>incorporation     |  | Effective equity interest held | equity<br>held |
| Name of subsidiary   | and business                  | Principal activities   | 31,3,2012 31,12,2011<br>% %    | .12.2011<br>%  |
| Directly or indirectly held by Parkway Holdings Limited (continued): | kway Holdings Limi            | ited (continued):  |                                |                |
| Parkway Education Pte. Ltd.  | Singapore                     | Dormant  | 100                            | 100            |
| Parkway Healthtech<br>Juvestments Pte. Ltd.                          | Singapore                     | Investinent holding  | 100                            | 100            |
| Goldlink Investments<br>Pte. Ltd.                                    | Singaporc                     | Dormant  | 100                            | 001            |
| Drayson Investments Ptc. Ltd.  | Singapore                     | Dormant  | 100                            | 100            |
| Medi-Rad Associates Ltd.   | Singapore                     | Operation of radiology clinics                                     | 001                            | 100            |
| Parkway Laboratory<br>Services Ltd.                                  | Singapore                     | Provision of<br>comprehensive<br>diagnostic laboratory<br>services | 100                            | 100            |
| Radiology Consultants Ptc.<br>Ltd.                                   | Singapore                     | Radiology consultancy<br>and interpretative<br>services            | 001                            | 100            |
| Mount Elizabeth Healthcare<br>Holdings Ltd.                          | Singapore                     | Dormant  | 100                            | 100            |
| Mount Elizabeth Mcdical<br>Holdings Ltd.                             | Singaporc                     | Investment holding   | 100                            | 100            |
| East Shore Medical Holdings<br>Ptc. Ltd.                             | Singapore                     | Dormant  | 100                            | 100            |
| Mount Elizabeth Ophthalmic<br>Investments Pte, Ltd.                  | Singaporc                     | Dormant  | 66.5                           | 66.5           |
| Gleneagles CRC Pte. Ltd.   | Singapore                     | Operation of a clinical research centre                            | 51                             | 51             |
| Gleneagles CRC (Thailand)<br>Company Limited                         | Thailand                      | Conduct global and local clinical trials                           | 51                             | 51             |
| Gloneagles CRC (China)<br>Pte. Ltd.                                  | People's Republic<br>of China | Conduct global and local elinical trials                           | 51                             | 51             |
| Oleneagles Clinical Research<br>International Pte. Ltd.              | Singapore                     | Operation of a clinical research centre                            | 51                             | 51             |
| Gleneagles CRC Pty Ltd   | Australia                     | Conduct global and local clinical trials                           | 51                             | 51             |
| Gleucagles International<br>Ptc. Ltd.                                | Singapore                     | Investment holding   | 100                            | 100            |
| Gleneagles Medical Centre Ltd  | Singapore                     | Dormant  | 100                            | 100            |
| Gleneagles Pharmacy Ptc Ltd  | Singapore                     | Dormant  | 100                            | 100            |

ACCOUNTANTS' REPORT (cont'd) 13.

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K.P.M.S. A-2 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

|   | Place of                      |  | Effective equity            | cquity          |
|---|-------------------------------|--|-----------------------------|-----------------|
| N   | incorporation                 |  | interest held               | t held          |
| Name of substonary  | and business                  | Principal activities   | 31.3.2012 31.12.2011<br>% % | 51.12.2011<br>% |
| Directly or indirectly held by Parkway Holdings Limited (continned):                                      | arkway Holdings Lim           | ited (continned):  |                             |                 |
| Gioncagles Development<br>Pte Ltd   | Singapore                     | Developing and managing turnkey hospital projects and investment holding   | 100                         | 100             |
| Gleneagles Technologies<br>Services Pte Ltd   | Singapore                     | Provision of consultancy services, perform equipment planning, procurement, testing and commissioning, and manage a healthcare facility          | 100                         | 100             |
| Gleneagles Hospital (UK)<br>Limited   | United<br>Kingdom             | Investment holding   | 65                          | 65              |
| The Heart Hospital Limited  | United<br>Kingdom             | Under company<br>voluntary arrangement   | 65                          | 65              |
| Parkway Shenton Pte Ltd   | Singapore                     | Investment holding<br>and operation of a<br>network of clinics and<br>provision of<br>comprehensive<br>medical and sungical<br>advisory services | 100                         | 001 .           |
| Nippon Medical Care Pte Ltd   | Singapore                     | Operation of clinics   | 70                          | 70              |
| Parkway Shenton International<br>Holdings Pte. Ltd.   | Singapore                     | Investment holding   | 001                         | 100             |
| Sheuron Family Medical<br>Clinics Pte Ltd   | Singapore                     | Provision and establishment of and earrying on the business of clinics   | 100                         | 100             |
| Parkway Shenton Vietnam<br>Limited  | Vietnam                       | Dormant  | 100                         | 100             |
| Medical Resources<br>International Pte Ltd  | Singapore                     | Investment holding   | 100                         | 100             |
| Shaughai Rui Xin Healthcarc<br>Co. Ltd<br>(f.k.a Shanghai Rui Xin<br>International Healthcarc<br>Co. Ltd) | People's Republic of China    | Provision of medical<br>and healthcare<br>outpatient services  | 70                          | 70              |
| Shanghai Rui Hong Clinic<br>Co. Ltd   | People's Republic<br>of China | Provision of medical<br>and healthcare<br>outpatient services  | 70                          | 70              |

202 outpatient services

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## ACCOUNTANTS' REPORT (cont'd) 13.

# A-2 Historical Financial Information of IHH Group (continued)

## 32. Subsidiaries (continued)

| cquity<br>t held<br>\$1.12.2011                       |  | 70  | 100   | 62  | 70   | 100   | 100   | 100   |
|---|--|---|---|---|--|---|---|---|
| Effective equity interest held 31.3.2012 31.12.2011 % |  | 70  | 100   | 79  | 70   | 100   | 100   | 100   |
| Principal activities                                  | ted (continued):   | Provision of medical<br>and healthcare<br>outpatient services   | Provision of management and consultancy services to healthcare facilities | Provision of medical<br>and healthcare<br>outpatient services                                   | Provision of medical<br>and healthcare<br>outpatient services  | Provision of management and consultancy services to healthcare facilities | Management of healthcare industry investment and provision of consulting services | Provision of medical<br>and healthcare<br>ontpatient services |
| Place of incorporation and business                   | irkway Koldings Limi   | Pcople's Republic<br>of China   | People's Republic of China  | People's Republic<br>of China   | People's Republic of China   | People's Republic<br>of China   | People's Republic<br>of China   | People's Republic<br>of China                                 |
| Name of subsidiary                                    | Directly or indirectly held by Parkway Holdings Limited (continued): | Shanghai Xin Rui Healthcare<br>Co. Ltd<br>(f.k.a Shanghai Xin Rui<br>International Healthcare<br>Co. Ltd) | Shanghai Gleneagies Hospital<br>Management Co. Ltd.                       | Shanghai Rni Pu Clinie<br>Co, Ltd<br>(£k.a Shaughai Rui Pu<br>Outpatient Department Co.<br>Ltd) | Shanghai Rui Xiang Clinic<br>Co. Ltd<br>(£k.a. Shanghai Rui Xiang<br>Ontpatient Department Co.<br>Ltd) | Parkway (Shanghai) Hospital<br>Management Co. Ltd                         | Shanghai Shu Kang Hospital<br>Invostment Management<br>Co. Ltd ®                  | Chengdn Rni Rong Clinic<br>Co. Ltd.                           |

<sup>(1)</sup> Notwithstanding that the equity interest is not more than 50%, the Company has accounted for Khubchandani Hospitals Private Limited as a subsidiary in accordance with MFRS 27 Consolidated and Separate Financial Statements, on the basis that the Company, by virtue of the existence of currently exercisable potential voting rights, has the ability to control the financing and operating decisions of the subsidiary

ACCOUNTANTS' REPORT (cont'd) 13.

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# A-2 Historical Financial Information of IHH Group (continued)

# 33. Associates

Details of associates are as follows:

| Name of subsidiary   | Place of incorporation and business | Principal activities   | Effective equity interest held 31.3.2012 31.12.20 | Effective equity interest held 31.3.2012 31.12.2011 |
|--|-------------------------------------|--|---|---|
| Directly or indirectly held by Parkway Holdings Limited:       | arkway Holdings Lim                 | nited:   | 2   | ?   |
| PT Tritunggal Sentra Utama<br>Surabaya                         | Indonesia                           | Provision of medical diagnostic services                                   | 30  | 30  |
| Kyami Pty Ltd  | Australia                           | Investment holding   | 30  | 30  |
| Royalmist Properties Pty Ltd                                   | Australia                           | Property investment and development  | 30  | 30  |
| Parkway Life Real Estate<br>Investment Trust                   | Singapore                           | Real estate investment<br>trust  | 35.8  | 35.8  |
| Asia Renal Care Mount<br>Elizabeth Pte Ltd                     | Singapore                           | Specialised medical services (including day surgical ceutres)              | 20  | 20  |
| Asia Renal Care (Katong)<br>Pte Ltd                            | Singapore                           | Specialised medical<br>services (including day<br>snrgical centres)        | 20  | 20  |
| Positron Tracers Pte. Ltd.                                     | Singaporc                           | Ownership and operation of cyclotron for production of radioactive tracers | 33  | 33  |
| Directly or indirectly held by Parkway Irama Ventures Sdn Bhd: | arkway Krama Ventu                  | res Sdn Bhd:   |   |   |
| Gleneagles Medical Centre<br>(Kuala Lumpur) Sdn Bhd            | Malaysia                            | Development and investment in medical centres.                             | 30  | 30  |

Ansiug from power of attorney in respect of voting rights and call options granted to Parkway (Shangital) Hospital Management Ltd to acquire 100% equity interest in Shanghai Shu Kang Hospital Investment Management Co. Ltd 3

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# A-2 Historical Financial Information of IHH Gronp (continued)

## 34. Joint ventures

Details of joint ventures are as follows:

|  | Place of                      |   | Effective equity                             | quity                |
|--|-------------------------------|---|--|----------------------|
| Name of joint venture                                    | incorporation<br>and business | Principal activities                              | interest held<br>31.3.2012 31.12.2011<br>% % | reld<br>12,2011<br>% |
| Directly or indirectly held by Parkway Holdings Limited: | ?arkway Holdings]             | Limited:  |  |                      |
| Apollo Gleneagles Hospital Lid                           | India                         | Private hospital<br>ownership and<br>management   | 50   | 90                   |
| Apollo Gleneagles PET-CT<br>Lamited                      | India                         | Operation of a PET-<br>CT radio imaging<br>centre | 50   | 50                   |
| Hale Medical Clinic (Concourse)<br>Pte Ltd               | Singapore                     | Operation of clinic                               | 30   | 50                   |
| Shenton Family Medical<br>Clinic (Ang Mo Kio)            | Singapore                     | Operation of clinic                               | 20   | 50                   |
| Shenton Family Medical<br>Clinic (Bedok Reservoir)       | Singapore                     | Operation of clinic                               | 50   | 50                   |
| Shenton Faunly Medical<br>Clínic (Bukít Gombak)          | Singapore                     | Operation of clinic                               | 20   | 50                   |
| Shenton Family Medical<br>Clinic (Clementi)              | Singapore                     | Operation of clinic                               | 50   | 50                   |
| Shenton Family Medical<br>Clinic (Duxton)                | Singapore                     | Operation of clinic                               | 50   | 50                   |
| Shenton Family Medical<br>Clinic (Jurong East)           | Singapore                     | Operation of clinic                               | 20   | 50                   |
| Shenton Family Medical<br>Chnic (Serangoon)              | Singapore                     | Operation of clinic                               | 20   | 50                   |
| Shenton Family Medical<br>Clinic (Tampines)              | Singapore                     | Operation of clinic                               | 20   | 50                   |
| Shenton Family Medical<br>Clinte (Yishun)                | Singapore                     | Operation of clinic                               | 50   | 50                   |
| Shenton Family Medical<br>Clinto (Towner)                | Singapore                     | Operation of clinic                               | 50   | 50                   |

## 13. ACCOUNTANTS' REPORT (cont'd)

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# A-2 Historical Financial Information of IHH Group (continued)

# 35. Events subsequent to the end of the reporting period

- (a) On 27 April 2012, Pantai Diagnostics Indonesia Sdn. Bhd. ("PDISB"), a subsidiary of the Group executed a Conditional Sale and Purchase Agreement to dispose of its existing 65% equity interest in PT Pantai Bethary Care International ("PTPBCI") to Aswin Tanuscputra, a party affiliated to the other 35% shareholder of PTPBCI, for a consideration of USD200,000. The disposal is pending completion.
- (b) On 9 April 2012, Almond Holding A.S. ("Almond"), a subsidiary of the Group completed the mandatory tender offer for the balance 8% of the publicly traded shares of Acibadem Saglik Hizmetleri ve Tiearet A.S. ("Acibadem Saglik") ("MTO"). Upon the completion of the MTO, Almond increased its equity interest in Acibadem Saglik from 92.0% to 97.3%.

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ACCOUNTANTS' REPORT (cont'd)

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Historical Financial Information of Acibadem Holding Group

Acıbadem Sağlık Yatırımları Holding A.S. and its subsidiaries

## General information

### Background

1.1

Acibadem Sağlık Yatırımları Holding A.S. ("Company" or "Acibadem Holding") was incorporated in 2007 in Istanbul. The aim of the Company's establishment is to acquire shares and assets of organisatious which operates in the Turkish healthcare, insurance, advisory and service sectors.

The head office is located at Fahrettin Kerim Gökay Caddesi, Altunizade Mahallesi, No: 49, Üsküdar-İstanbul, Turkey.

### Sharc capital

1.2

The movements of the issued and fully paid-up share capital of Acibadem Holding since its date of incorporation are as follows:

|                 | Number of     | Number of Par value | Par value |                  | Issued and    |
|-----------------|---------------|---------------------|-----------|------------------|---------------|
| -               | ordinary      | ordinary            | ber       | Purpose of       | fully paid-up |
| Date            | shares issued | shares issued       | ordinary  | share issuance   | share capital |
|                 | Class A       | Class B             | share     |                  | (cumulative)  |
| 7 August 2007   | 50,000        | 50,000              | TL 1      | Subscribers'     | 100,000       |
|                 |               |                     |           | shares           |               |
| 7 January 2008  | 230,103,071   | 230,103,071         | TL I      | Acquisition of   | 460,206,142   |
|                 |               |                     |           | ASH shares by    |               |
|                 |               |                     |           | Almond           |               |
| 3 September     | 103,846,929   | 103,846,929         | TL 1      | Capital increase | 207,693,858   |
| 2010            |               |                     |           |                  |               |
| 24 January 2012 | ,             | 36,085,765          | TL 1      | Capital increase | 36,085,765    |
|                 |               |                     |           |                  | 704,085,765   |

TL - Turkish Lira

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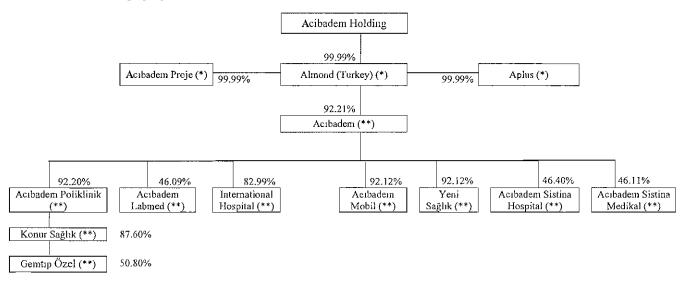
Accountants' Report

#### В. Historical Financial Information of Acibadem Holding Group (continued)

#### 2. Information on subsidiaries (continued)

#### 2.1 Group structure

Acibadem Holding's group structure as of 31 March 2012 is as follows:



<sup>(\*)</sup> Represents Acibadem Holding's subsidiaries with direct ownership interest

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|---------------|--|
| Company h     |  |
|               |  |

ACCOUNTANTS' REPORT (cont'd)



| 2. Information on subsidiaries  | iaries                |  |  |
|---|-----------------------|--|--|
| Name of subsidiary  | Date of incorporation | Effective equity ownership interest %* | Principal activities   |
| Almond Holding A.S. ("Almond")  | 30 July 2007          | 66'66                                  | Holding company  |
| Acıbadem Sağlık Hizmetleri ve Ticaret<br>A.Ş. ("Acıbadem Sağlık")                     | 19 February 1990      | 92.21                                  | Provision of medical,<br>surgical and hospital<br>services               |
| Acıbadem Poliklinikleri Anonim Şirketi<br>("Acıbadem Poliklinik")                     | 16 March 1993         | 92.20                                  | Provision of outpatient and surgical services (in certain clinics only)  |
| Acıbadem Labmed Sağlık Hizmetleri<br>Anonim Şirketi ("Acıbadem Labmed")               | 28 August 2001        | 46.09                                  | Provision of laboratory services   |
| International Hospital Istanbul Anonim<br>Şirketi ("International Hospital")          | 12 December 1983      | 82.99                                  | Provision of medical,<br>surgical and hospital<br>services               |
| Yeni Sağlık Hizmetleri ve Ticaret<br>Anonim Şirketi ("Yeni Sağlık")                   | 12 January 2000       | 92.12                                  | Provision of medical,<br>surgical and hospital<br>services               |
| PZU Clinical Hospital Acibadem Sistina<br>Skopje ("Acibadem Sistina Hospital")        | 7 April 2010          | 46.40                                  | Provision of medical,<br>surgical and hospital<br>serviees               |
| Acıbadem Sistina Medikal Kompani<br>Doo Skopje ("Acıbadem Sistina<br>Medikal")        | 31 August 2011        | 46.11                                  | Provide of medical equipment   |
| Konur Sağlık Hizmetleri A.S.<br>("Konur Sağlık")                                      | 13 August 2003        | 87.60                                  | Provision of<br>outpatient and<br>surgical services                      |
| Gemtip Özel Sağlık Hizmetleri Sanayi<br>ve Ticaret Limited Şirketi<br>("Gemtip Özel") | 11 January 2011       | 50.80                                  | Provision of outpatient services   |
| Acıbadem Mobil Sağlık Hizmetleri<br>Anonim Şirketi ("Acıbadem Mobil")                 | 7 July 2008           | 92.19                                  | Provision of emergency, home and ambulatory care services                |
| Aplus Hastane Oteloilik Hizmetleri<br>Anonim Şirketi ("Aplus")                        | 30 December 1996      | 66:66                                  | Provision of catering,<br>laundry and cleaning<br>services for hospitals |
| Acıbadem Proje Yönetimi Anonim<br>Şirketi ("Aeıbadem Proje")                          | 20 July 2004          | 66.66                                  | Supervise and manage the construction of healthcare facilities           |
|   |                       |  |  |

<sup>(\*\*)</sup> Represents Acibadem Holding's subsidiaries with indirect ownership interest held through Acibadem

ACCOUNTANTS' REPORT (cont'd)

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#### SWAS

# B. Historical Financial Information of Acibadem Holding Group (continued)

# Financial statements and auditors

The financial year end of Acibadem Holding and its subsidiaries ("Acibadem Holding Group" or "the Group") is 31 December.

The financial statements of all companies in the Acibadem Holding Group were audited by KPMG for all the relevant financial years.

The auditors' reports of all companies in the Aeibadem Holding Group for all the relevant financial years nuder review were not subject to any modification or qualification. The audit reports of Acibadem Holding Gronp as of and for the financial years ended 31 December 2011, 2010 and 2009 and as of and for the three-month period ended 31 March 2012, are included as Appendices I, II and III, respectively, to the Accountants' Report.

No audited financial statements of any companies in the Acibadem Holding Group or consolidated financial statements were prepared and issued after the three-month period ended 31 March 2012.

## 3.1 Accounting policies and standards

The accounting polieies adopted in the preparation of this report are set out in Note 5 and are consistent with the accounting policies adopted by Acibadem Holding in their latest audited financial statements.

This Accountants' Report is prepared on a basis consistent with the accounting policies adopted by Acibadem Holding as disclosed in Note 5 of this report.

The financial information presented in this report is based on the following sources:

- (i) the audited financial statements of Acibadem Holding and its subsidiaries as of and for the financial years ended 31 December 2011, 2010 and 2009 and for the three-month period ended 31 March 2012, which have been prepared in accordance with the Turkish Uniform Chart of Accounts promulgated by Capital Markets Board of Turkey ("CMB"), Turkish Commercial Code and Turkish Tax Code. There is no material difference between CMB that are relevant and adopted by Acibadem Holding Group as compared to Malaysian Financial Reporting Standards ("MFRS") and International Financial Reporting Standards ("ERS") which require adjustments to the audited figures.
- (ii) the unaudited financial statements of Acibadom Holding and its subsidiaries for the three-month period ended 31 March 2011, which have been prepared in aeeordanee with the Turkish Uniform Chart of Aceounts promulgated by Capital Markets Board of Turkey ("CMB"), Turkish Commercial Code and Turkish Tax Code

There were no changes in the significant accounting policies adopted by Acibadem Holding Group during the period covered in this report.

## 3.1.1 Statement of compliance

The Group maintains its book of accounts and prepares its statutory financial statements in Turkish Lira ("TL") in accordance with the Turkish Uniform Chart of Accounts promulgated by CMB, Turkish Commercial Code and Turkish Tax Code.

According to the reflection of the truth principle of financial statements, the accompanying consolidated financial statements, classification and adjustments based on the legal records are prepared in conformity with the principle of CMB accounting and reporting published by the appropriate authorities. The Group's accompanying consolidated financial statements were prepared in accordance with the provisions of CMB dated 9 April 2008, and 26842 of the Official Gazette Series XI, 29 No. "Basis for Financial Reporting in the Capital Markets"). ("Communiqué No:XI-29").

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## 13. ACCOUNTANTS' REPORT (cont'd)

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# Historical Financial Information of Acibadem Holding Group (continued)

# Financial statements and auditors (continued)

# 3.1 Accounting policies and standards (continned)

# 3.1.1 Statement of compliance (continued)

Aecounting/Financial Reporting Standards ("IAS/IFRS") adopted by the European Union. However, according to the Transitional Article 2 included in the same Communiqué, IAS/IFRS will be applied until the differences between IAS/IFRS that are adopted by European Union and IAS/IFRS that are adopted by International Accounting Standards Board ("IASB"), are announced by Turkey Accounting Standards Board ("IASB"),

## 3.1.2 Changes in IFRS

(i) New standards and interpretations adopted in the three-month period ended 31 March 2012 that have no effect on the Group's financials There are no new standards or interpretations adopted in the three-month period ended 31 March 2012.

# (ii) New Standards and Interpretations Not Yet Adopted As At 31 March 2012

A number of new standards, amendments to standards and interpretations are not yet effective at 31 March 2012, and have not been applied in preparing these consolidated financial statements. The Group management is assessing the effects of these standards which will be effective on or after the periods beginning 1 April 2012.

## 3.2 Dividends

No dividend was deelared and paid by Acibadem Holding in respect of the relevant years.

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#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.1 Consolidated statements of comprehensive income (continued)

|  |      | For the  | e years ended 31 | December  |             | ods ended 31<br>irch | For the y | ears ended 31 1 | December  |          | iods ended 31<br>arch |
|--|------|----------|------------------|-----------|-------------|----------------------|-----------|-----------------|-----------|----------|-----------------------|
|  |      | 2009     | 2010             | 2011      | 2011        | 2012                 | 2009      | 2010            | 2011      | 2011     | 2012                  |
|  | Note | TL'000   | TL'000           | JF,000    | TL'000      | TL'000               | RM'000    | RM'000          | RM'000    | RM'000   | RM'000                |
| Exchange rate (TL1.00 = RM)  |      |          |                  |           | (Unaudited) |                      | 2,2026    | 2.1405          | 1.8107    | 1.9205   | 1.7097                |
| Net profit/(loss) for the year/period  |      | (10,297) | (23,473)         | (121,870) | 19,583      | 81,737               | (22,680)  | (50,244)_       | (220,670) | 37,609   | 139,746               |
| Other comprehensive income,<br>net of tax<br>Foreign currency translation<br>differences for foreign |      |          |                  |           |             |                      |           |                 |           |          |                       |
| operations   |      |          |                  | (29)      |             | (19)                 | (19,426)  | (139,412)       | (163,668) | (17,758) | 29,178                |
| Total comprehensive<br>profit/(losses) for the year/period   |      | (10,297) | (23,473)         | (121,899) | 19,583      | 81,718               | (42,106)  | (189,656)       | (384,338) | 19,851   | 168,924               |
| Profit/(Loss) attributable to  |      |          |                  |           |             |                      |           |                 |           |          |                       |
| Owners of the Company  |      | (9,667)  | (23,108)         | (122,154) | 17,098      | 76,508               | (21,292)  | (49,463)        | (221,184) | 32,837   | 130,806               |
| Non-controlling interests  |      | (630)    | (365)            | 284       | 2,485       | 5,229                | (1,388)   | (781)           | 514       | 4,772    | 8,940                 |
|  |      | (10,297) | (23,473)         | (121,870) | 19,583      | 81,737               | (22,680)  | (50,244)        | (220,670) | 37,609   | 139,746               |
| Total comprehensive profit/(losses) attributable to:   |      |          |                  |           |             |                      |           |                 |           |          |                       |
| Owners of the Company  |      | (9,667)  | (23,108)         | (122,183) | 17,098      | 76,489               | (39,530)  | (186,707)       | (384,852) | 17,332   | 158,117               |
| Non-controlling interests  |      | (630)    | (365)            | 284       | 2,485       | 5,229                | (2,576)   | (2,949)         | 514       | 2,519    | 10,807                |
|  |      | (10,297) | (23,473)         | (121,899) | 19,583      | 81,718               | (42,106)  | (189,656)       | (384,338) | 19,851   | 168,924               |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4. Acıbadem Sağlık Yatırımları Holding A.Ş. and its subsidiaries

#### 4.1 Consolidated statements of comprehensive income

|  |       | For the              | e years ended 31     | December             |                     | ods ended 31<br>srch | For the              | years ended 31 I     | December             |                      | eriods ended<br>March |
|--|-------|----------------------|----------------------|----------------------|---------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-----------------------|
|  |       | 2009                 | 2010                 | 2011                 | 2011                | 2012                 | 2009                 | 2010                 | 2011                 | 2011                 | 2012                  |
|  | Note  | TL'000               | LT,600               | LT,000               | TL'000              | TL'000               | RM'000               | RM'000               | RM'000               | RM'000               | RM'000                |
| Exchange rate (TL1.00 = RM)  |       |                      |                      |                      | (Unaudited)         |                      | 2.2026               | 2,1405               | 1.8107               | 1.9205               | 1 7097                |
| Revenues   |       | 558,828              | 731,583              | 1,009,470            | 245,344             | 338,988              | 1,230,874            | 1,565,953            | 1,827,847            | 471,183              | 579,568               |
| Cost of sales  |       | (476,838)            | (586,158)            | (793,349)            | (187,912)           | (259,954)            | (1,050,283)          | (1,254,671)          | (1,436,517)          | (360,885)            | (444,443)             |
| Gross profit   | 4.1.1 | 81,990               | 145,425              | 216,121              | 57,432              | 79,034               | 180,591              | 311,282              | 391,330              | 110,298              | 135,125               |
| Selling, marketing and<br>distribution expenses<br>General administrative expenses |       | (20,279)<br>(36,519) | (32,596)<br>(41,984) | (30,794)<br>(45,490) | (7,243)<br>(12,024) | (5,103)<br>(14,796)  | (44,666)<br>(80,437) | (69,772)<br>(89,867) | (55,758)<br>(82,369) | (13,910)<br>(23,092) | (8,724)<br>(25,297)   |
| Other operating income   |       | 4,286                | 5,497                | 8,153                | 2,779               | 4,178                | 9,440                | 11,767               | 14,763               | 5,337                | 7,143                 |
| Other operating expenses   |       | (4,650)              | (11,220)             | (22,875)             | (1,077)             | (4,076)              | (10,242)             | (24,016)             | (41,420)             | (2,068)              | (6,969)               |
| Operating profit   |       | 24,828               | 65,122               | 125,115              | 39,867              | 59,237               | 54,686               | 139,394              | 226,546              | 76,565               | 101,278               |
| Finance income   |       | 4,805                | 4,969                | 16,086               | 4,049               | 68,567               | 10,583               | 10,636               | 29,127               | 7,776                | 117,229               |
| Finance expense  | 4 1.2 | (58,611)             | (85,474)             | (257,715)            | (16,355)            | (30,858)             | (129,096)            | (182,957)            | (466,645)            | (31,410)             | (52,758)              |
| Profit/(Loss) before tax   |       | (28,978)             | (15,383)             | (116,514)            | 27,561              | 96,946               | (63.827)             | (32,927)             | (210,972)            | 52,931               | 165,749               |
| Tax credit/(expense)   | 4.1.3 | 18.681               | (8,090)              | (5,356)              | (7,978)             | (15,209)             | 41,147               | (17,317)             | (9,698)              | (15,322)             | (26,003)              |
| Net prolit/(loss) for the year/period  | ,     | (10,297)             | (23,473)             | (121,870)            | 19,583              | 81,737               | (22,680)             | (50,244)             | (220,670)            | 37,609               | 139,746               |

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#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of comprehensive income (continued)

4.1.3 Tax credit/(cxpeuses)

| For the y | ears ended 31 I  | )ecember   | For the periods ended 31 March For the years ended 31 December  |   | For the periods ended 3  March   |   |  |  |   |
|-----------|--|--|---|---|--|---|--|--|---|
| 2009      | 2010   | 2011   | 2011  | 2012  | 2009   | 2010  | 2011   | 2011   | 2012  |
| TL'000    | LY,000   | TL'000   | TL'000  | TL'000  | RM'000   | RM'000  | RM'000   | RM'000   | RM'000  |
|           |  |  | (Unaudited)   |   | 2 2026   | 2 1405  | 1 8107   | 1.9205   | 1.7097  |
| (28,978)  | (15,383)   | (116,514)  | 27,561  | 96.946  | (63,827)   | (32,927)  | (210,972)  | 52,931   | 165,749   |
|           |  |  |   |   |  |   |  |  |   |
| 5,796     | 3,077  |  | (5,512)   | , , ,   | 12,766   | 6,586   |  | (10,586)   | (33,149)  |
| •         | •  | (8)  | -   | 103   |  | -   | (15)   |  | 176   |
| (1,369)   | (280)  | (2,353)  | (1,317)   | (635)   | (3,015)  | (599)   | (4,261)  | (2,529)  | (1,086)   |
|           | -  | (2,132)  | 200   | 6   | -  | -   | (3,860)  | 384  | 10  |
|           |  |  |   |   |  |   | (500)  |  | 0.140   |
| ,         |  | (325)  | •   |   |  | -   | (589)  | •  | 2,147   |
| 495       | 132  | -  | 7   | 73  | 1,090  | 282   |  | 13   | 125   |
| 4,117     |  | (659)  |   | 3,699   | 9,068  |   | (1,193)  | -  | 6,324   |
| 23        | (3,735)  |  |   |   | 51   | (7,995)   |  | -  | -   |
|           | ,  |  |   |   |  |   |  |  |   |
| (5,217)   | (6,729)  | (23,094)   | (1,331)   | (293)   | (11,491)   | (14,403)  | (41,816)   | (2,556)  | (501)   |
| 1,751     | (555)  | (88)   | (25)  | (29)  | 3,857  | (1,188)   | (159)  | (48)   | (49)  |
| 18.681    | (8,090)  | (5,356)  | (7,978)   | (15,209)  | 41,147   | (17,317)  | (9,698)  | (15,322)   | (26,003)  |
|           | 2009<br>TL'000<br>(28,978)<br>5,796<br>-<br>(1,369)<br>-<br>13,085<br>495<br>4,117<br>23<br>(5,217)<br>1,751 | 2009 2010<br>TL·000 TL·000  (28,978) (15,383)  5,796 3,077 (1,369) (280) 13,085 - (495 132)  4,117 - (23 (3,735) (5,217) (6,729) 1,751 (555) | TL'000         TL'000         TL'000           (28,978)         (15,383)         (116,514)           5,796         3,077         23,303           -         -         (8)           (1,369)         (280)         (2,353)           -         -         (2,132)           13,085         -         (325)           495         132         -           4,117         -         (659)           23         (3,735)         -           (5,217)         (6,729)         (23,094)           1,751         (555)         (88) | 2009   2010   2011   2011   TL'000   TL'000   TL'000   TL'000   (Unaudited) | 2009   2010   2011   2011   2012   TL'000   TL | The second of the second of | 2009   2010   2011   2011   2012   2009   2010   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   RM'000   The state of the | 2009   2010   2011   2011   2012   2009   2010   2011   2011   2011   2012   2009   RM'000 |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued) Notes to consolidated statements of comprehensive income

4.1.1 Revenue

|                             | For the years ended 31 December |           | For the periods ended 31<br>March |             | For the years ended 31 December |             |             | For the periods ended 31<br>March |           |           |
|-----------------------------|---------------------------------|-----------|-----------------------------------|-------------|---------------------------------|-------------|-------------|-----------------------------------|-----------|-----------|
|                             | 2009                            | 2010      | 2011                              | 2011        | 2012                            | 2009        | 2010        | 2011                              | 2011      | 2012      |
|                             | TL'000                          | TL'000    | TL'000                            | TL'000      | TL'000                          | RM'000      | RM'000      | RM'000                            | RM'000    | RM'000    |
| Exchange rate (TL1.00 = RM) |                                 |           |                                   | (Unaudited) |                                 | 2.2026      | 2.1405      | 1.8107                            | 1,9205    | 1.7097    |
| Domestic sales              | 623,504                         | 812,136   | 1,103,596                         | 264,576     | 359,679                         | 1,373,329   | 1,738,377   | 1,998,281                         | 508,118   | 614,943   |
| Uncarned finance expense    | (2,938)                         | (3,151)   | (4,676)                           | (1,146)     | (1,883)                         | (6,471)     | (6,745)     | (8,467)                           | (2,201)   | (3,219)   |
| Sales returns and discounts | (61,738)                        | (77,402)  | (89,450)                          | (18,086)    | (18,808)                        | (135,984)   | (165,679)   | (161,967)                         | (34,734)  | (32,156)  |
| Net salcs                   | 558,828                         | 731,583   | 1,009,470                         | 245,344     | 338,988                         | 1,230,874   | 1,565,953   | 1,827,847                         | 471,183   | 579,568   |
| Cost of sales               | (476,838)                       | (586.158) | (793,349)                         | (187,912)   | (259,954)                       | (1,050,283) | (1,254,671) | (1,436,517)                       | (360,885) | (444,443) |
| Gross profit                | 81,990                          | 145,425   | 216,121                           | 57,432      | 79,034                          | 180,591     | 311,282     | 391,330                           | 110,298   | 135,125   |

4.1.2 Finance expenses

| For the y | ears ended 31 I   | December  |  |                                   | For the   | For the years ended 31 December   |   |  | ods ended 31<br>irch   |
|-----------|---|---|--|-----------------------------------|---|---|---|--|--|
| 2009      | 2010  | 2011  | 2011   | 2012                              | 2009  | 2010  | 2011  | 2011   | 2012   |
| TL'000    | TL'000  | TL'000  | TL'000   | TL'000                            | RM'000  | RM'000  | RM'000  | RM'000   | RM'000   |
|           |   |   | (Unaudited)  |                                   | 2,2026  | 2.1405  | 1.8107  | 1.9205   | 1.7097   |
| 3,563     | 25,456  | 193,453   | 4,282  | -                                 | 7,848   | 54,489  | 350.285   | 8,224  |  |
| 37,659    | 39,163  | 48,113  | 7,049  | 15,395                            | 82,948  | 83,828  | 87,118  | 13,538   | 26,321   |
| 4,132     | 5,878   | 6,202   | 858  | 847                               | 9,101   | 12,582  | 11,230  | 1,648  | 1,448  |
| 4,974     | 5,412   | 6,969   | 1,314  | 1,637                             | 10,956  | 11,584  | 12,619  | 2,524  | 2,799  |
| 1,626     | 4,299   | 913   | 1,164  | 5,909                             | 3,581   | 9,202   | 1,653   | 2,235  | 10,103   |
| 1,727     | 3,520   | 135   | -  | -                                 | 3,804   | 7,535   | 245   | -  | -  |
| 2,545     | 910   | 1,671   | 1,429  | 2,570                             | 5,605   | 1,948   | 3,026   | 2,744  | 4,394  |
| 865       | 622   | 73  | 240  | 4,474                             | 1,905   | 1,331   | 132   | <b>4</b> 61  | 7,649  |
| 1,141     | 97  | -   | -  | ~                                 | 2,513   | 208   |   |  | -  |
| 379       | 117   | 186   | 19   | 26                                | 835   | 250   | 337   | 36   | 44   |
| 58,611    | 85,474  | 257,715   | 16,355   | 30,858                            | 129,096   | 182,957   | 466,645   | 31,410   | 52,758   |
|           | 2009<br>TL'000<br>3,563<br>37,659<br>4,132<br>4,974<br>1,626<br>1,727<br>2,545<br>865<br>1,141<br>379 | 2009         2010           TL'000         TL'000           3,563         25,456           37,659         39,163           4,132         5,878           4,974         5,412           1,626         4,299           1,727         3,520           2,545         910           865         622           1,141         97           379         117           58,611         85,474 | TL'000         TL'000         TL'000           3,563         25,456         193,453           37,659         39,163         48,113           4,132         5,878         6,202           4,974         5,412         6,969           1,626         4,299         913           1,727         3,520         135           2,545         910         1,671           865         622         73           1,141         97         -           379         117         186           58,611         85,474         257,715 | The years ended 31 December   Max | 2009         2010         2011         2011         2011         2011         2012           TL'000         TL'000         TL'000         TL'000         TL'000         TL'000           3,563         25,456         193,453         4,282         -           37,659         39,163         48,113         7,049         15,395           4,132         5,878         6,202         858         847           4,974         5,412         6,969         1,314         1,637           1,626         4,299         913         1,164         5,909           1,727         3,520         135         -         -           2,545         910         1,671         1,429         2,570           865         622         73         240         4,474           1,141         97         -         -         -           379         117         186         19         26           58,611         85,474         257,715         16,355         30,858 | The sears ended 31 December   March   For the sears ended 31 December   March | 2009   2010   2011   2011   2012   2009   2010   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   TL'000   RM'000   RM'000 | The series   The | The first bears and color of the first bear |

#### B.

#### Historical Financial Information of Acibadem Holding Group (continued) Consolidated statements of financial position (continued) 4.2

|  |        |           | As at 31 December |           | As at            |           | As at 31 December |           | As at            |  |
|--|--------|-----------|-------------------|-----------|------------------|-----------|-------------------|-----------|------------------|--|
|  |        | 2009      | 2010              | 2011      | 31 March<br>2012 | 2009      | 2010              | 2011      | 31 March<br>2012 |  |
|  | Note   | LL 000    | TL'000            | TL'000    | TJ.'000          | RM1000    | RM'000            | RM'000    | RM'000           |  |
| Exchange rate (TL1.00 - RM)                |        |           |                   |           |                  | 2.2556    | 1 9964            | 1.6450    | 1 7141           |  |
| Equity and liabilities                     |        |           |                   |           |                  |           |                   |           |                  |  |
| Share capital                              |        | 668,000   | 668,000           | 668,000   | 704,086          | 1,528,651 | 1,528,651         | 1,528,651 | 1,590,347        |  |
| Share premium                              |        | 22,809    | 22,809            | 22,809    | 112,810          | 52,196    | 52,196            | 52,196    | 206,071          |  |
| Capital advances                           |        | -         |                   |           | 153,612          |           |                   |           | 262,631          |  |
| Reserves                                   |        | 1,849     | 2,541             | 4,041     | 4,022            | (14,061)  | (149,823)         | (310,723) | (283,412)        |  |
| Accumulated Josses                         |        | (146,485) | (161,914)         | (187,294) | (315,500)        | (335,193) | (368,819)         | (422.396) | (653,927)        |  |
| Not profit/(loss) for the year/period      |        | (9,667)   | (23,108)          | (122,154) | 76,508           | (21,292)  | (49,463)          | (221,184) | 130,806          |  |
| Total equity attributable to owners of the |        |           |                   |           |                  |           |                   |           |                  |  |
| Сотпрану                                   |        | 536,506   | 508,328           | 385,402   | 735.538          | 1,210,301 | 1,012,742         | 626,544   | 1,252,516        |  |
| Non-controlling interests                  |        | 18,651    | 15,710            | 14,728    | 19,569           | 41,911    | 33,448            | 31,670    | 41,813           |  |
| Total equity                               |        | 555,157   | 524,038           | 400,130   | 755,107          | 1,252,212 | 1,046,190         | 658,214   | 1,294,329        |  |
| Non-current liabilities                    |        |           |                   |           |                  |           |                   |           |                  |  |
| Loans and borrowings                       | 4.2.8  | 734,062   | 764,733           | 946,100   | 855,617          | 1,655,750 | 1,526,713         | 1,556,334 | 1,466,613        |  |
| Trade payables                             | 4.2.9  | 12,464    | 6,687             | 8,400     | 6,081            | 28,114    | 13,350            | 13,818    | 10,424           |  |
| Other payables                             |        | 18,068    | •                 | 36,860    | 29,852           | 40,754    | -                 | 60,635    | 51,169           |  |
| Employee benefits                          |        | 1,864     | 2,112             | 1,933     | 4,108            | 4,205     | 4,216             | 3,180     | 7,042            |  |
| Deferred tax liabilities                   |        | 963       | 3,960             | 5,937     | 7,138            | 2,172     | 7,906             | 9,766     | 12.235           |  |
| Other non-current liabilities              |        | 18,878    | 500               | 4,939     | 4,939            | 42,581    | 998               | 8,125     | 8,466            |  |
|  |        | 786,299   | 777,992           | 1,004,169 | 907,735          | 1,773,576 | 1,553,183         | 1,651,858 | 1,555,949        |  |
| Current liabilities                        | •      |           |                   |           |                  |           |                   |           |                  |  |
| Loans and horrowings                       | 4.2.8  | 41,053    | 91,803            | 115,814   | 131,856          | 92,599    | 183,276           | 190,514   | 226,014          |  |
| Other financial liabilities                |        | 2,767     | 4,396             | 5,212     | 3,715            | 6,241     | 8,776             | 8,574     | 6,368            |  |
| Trade payables                             | 4.2.9  | 61,883    | 81,993            | 152,241   | 133,340          | 139,583   | 163,691           | 250,436   | 228,558          |  |
| Other payables                             |        | 3,801     | 21,031            | 21,984    | 28,474           | 8,574     | 41,986            | 36,164    | 48,807           |  |
| Income tax payable                         |        | 857       | 2,654             | 375       | 5,618            | 1,933     | 5,298             | 617       | 9,630            |  |
| Provisions                                 | 4.2.10 | 13,896    | 19,734            | 24,165    | 54,656           | 31,344    | 39,397            | 39,751    | 93,686           |  |
| Other current liabilities                  | 4.2 11 | 16,554    | 23,514            | 39,525    | 44,891           | 37,339    | 46,943            | 65,019    | 76,948           |  |
|  |        | 140,811   | 245,125           | 359,316   | 402,550          | 317,613   | 489,367           | 591,075   | 690,011          |  |
| Total equity and liabilities               |        | 1,482,267 | 1,547,155         | 1,763,615 | 2,065,392        | 3,343,401 | 3,088,740         | 2,901,147 | 3,540,289        |  |
|  | _      |           |                   |           |                  |           | -4-1XH            |           | 0.17             |  |

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#### ACCOUNTANTS' REPORT (cont'd) 13.

#### В. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.2 Consolidated statements of financial position

|                             |       |           | As at 31 December |           | As at            |           | As at 31 December |           | As at            |
|-----------------------------|-------|-----------|-------------------|-----------|------------------|-----------|-------------------|-----------|------------------|
|                             |       | 2009      | 2010              | 2011      | 31 March<br>2012 | 2009      | 2010              | 2011      | 31 March<br>2012 |
|                             | Note  | TL'000    | TL'000            | TL'600    | TL'000           | RM'000    | RM'000            | RM'000    | RM'000           |
| Exchange rate (TL1 00 = RM) |       |           |                   |           |                  | 2,2556    | 1.9964            | 1.6450    | 1.7141           |
| Non-current assets          |       |           |                   |           |                  |           |                   |           |                  |
| Property and equipment      | 4.2 1 | 508,944   | 527,087           | 547,123   | 555,349          | 1,147,974 | 1,052,276         | 900,017   | 951,924          |
| Goodwill                    | 4.2.2 | 818,952   | 820,499           | 917,358   | 1,031.293        | 1,847,228 | 1,638,044         | 1,509,054 | 1,767,739        |
| Intangible assets           | 4.2.3 | 2,459     | 3,044             | 7,449     | 7,518            | 5,547     | 6,077             | 12,254    | 12,887           |
| Other receivables           |       | 1,566     | 988               | 6,868     | 6,561            | 3,532     | 1,973             | 11,298    | 11,246           |
| Deferred tax assets         |       | 22,114    | 25,441            | 26,231    | 17,755           | 49,880    | 50,790            | 43,150    | 30,434           |
| Other non-current assets    |       | 831       | 5,308             | 14,990    | 18,324           | 1,874     | 10,597            | 24,659    | 31,066           |
|                             |       | 1,354,866 | 1,382.367         | 1,520,019 | 1.636,600        | 3,056,035 | 2,759,757         | 2,500,432 | 2,805,296        |
| Current assets              |       |           |                   |           |                  |           |                   |           |                  |
| Inventories                 | 4.2.4 | 11,863    | 14,147            | 21,915    | 24,752           | 26,758    | 28,243            | 36,050    | 42,427           |
| Financial investments       |       | -         | -                 | 7,663     | 1.754            | -         | -                 | 12,605    | 3,007            |
| Trade receivables           | 4 2.5 | 62,131    | 78,226            | 120,167   | 142,865          | 140,143   | 156,171           | 197,675   | 244,885          |
| Other current assets        | 4.2.6 | 32,719    | 45,883            | 48,368    | 68,749           | 73,801    | 91,601            | 79,565    | 117,843          |
| Other receivables           |       | 843       | 513               | 1,324     | 12,135           | 1,902     | 1,024             | 2,178     | 20,801           |
| Cash and cash equivalents   | 4.27  | 19,845    | 26,019            | 44,159    | 178.537          | 44,762    | 51,944            | 72,642    | 306,030          |
|                             | -     | 127,401   | 164,788           | 243,596   | 128,792          | 287,366   | 328,983           | 400,715   | 734,993          |
| Total assets                |       | 1,482,267 | 1,547,155         | 1,763,615 | 2,065,392        | 3,343,401 | 3,088,740         | 2,901,147 | 3,540,289        |

#### В. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of financial position (continued)

#### 4.2.3 Intangible assets

|                             | As at 31 December |        |        | As at            |        | As at  |        |                  |
|-----------------------------|-------------------|--------|--------|------------------|--------|--------|--------|------------------|
|                             | 2009              | 2010   | 2011   | 31 March<br>2012 | 2009   | 2010   | 2011   | 31 March<br>2012 |
|                             | TL'000            | TL'000 | TL'000 | TL'000           | RM'000 | RM'000 | RM'000 | RM'000 _         |
| Exchange rate (TL1.00 = RM) |                   |        |        |                  | 2,2556 | 1.9964 | 1.6450 | 1.7141           |
| Rights                      | 869               | 1,075  | 3,744  | 3,814            | 1,960  | 2,146  | 6,160  | 6,538            |
| Other intangible assets     | 1,590             | 1,969  | 3,705  | 3,704            | 3,587  | 3,931  | 6,094  | 6,349            |
|                             | 2,459             | 3,044  | 7,449  | 7,518            | 5,547  | 6,077  | 12,254 | 12,887           |
| 4.2.4 Inventories           |                   |        |        |                  |        |        |        |                  |

|   | As at 31 December |        |        | As at            |        | As at  |        |                  |
|---|-------------------|--------|--------|------------------|--------|--------|--------|------------------|
|   | 2009              | 2010   | 2011   | 31 March<br>2012 | 2009   | 2010   | 2011   | 31 March<br>2012 |
|   | TL'000            | TL'000 | TL'000 | TI.'000          | RM'000 | RM'000 | RM'000 | RM'000           |
| Exchange rate (TL1.00 = RM)                 |                   |        |        |                  | 2.2556 | 1.9964 | 1.6450 | 1.7141           |
| Medical materials and medicine              | 11,966            | 13,917 | 20,612 | 23,403           | 26,991 | 27,784 | 33,907 | 40,115           |
| Other inventories                           | 24                | 269    | 1,328  | 1,349            | 54     | 537    | 2,185  | 2,312            |
|   | 11,990            | 14,186 | 21,940 | 24,752           | 27,045 | 28,321 | 36,092 | 42,427           |
| Less: Allowance for slow moving inventories | (127)             | (39)   | (25)   | -                | (287)  | (78)   | (42)   |                  |
|   | 11,863            | 14,147 | 21,915 | 24,752           | 26,758 | 28,243 | 36,050 | 42,427           |

At 31 March 2012, inventories are accounted at cost and no inventory was recognised at its net realisable value.

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### Historical Financial Information of Acibadem Holding Group (continued) В. Notes to eonsolidated statements of financial position

#### 4.2.1 Property and equipment

| 4.2.1 Property and equipment |         |                  |         |                  |           |                   |         |                  |
|------------------------------|---------|------------------|---------|------------------|-----------|-------------------|---------|------------------|
|                              | A       | s at 31 December |         | As at            |           | As at 31 December |         | As at            |
|                              | 2009    | 2010             | 2011    | 31 March<br>2012 | 2009      | 2010              | 2011    | 31 March<br>2012 |
|                              | TL'000  | TJ.'000          | TL'000  | $TL^{\prime}000$ | RM'000    | RM'000            | RM'000  | RM'000           |
| Exchange rate (TL1,00 = RM)  |         |                  |         |                  | 2,2556    | 1.9964            | 1.6450  | 1.7141           |
| Land and buildings           | 182,894 | 192,330          | 192,651 | 191,733          | 412,536   | 383,967           | 316,911 | 328,650          |
| Leasehold improvements       | 115,306 | 140,237          | 129,679 | 129,889          | 260,084   | 279,969           | 213,322 | 222,643          |
| Machinery and equipments     | 92,229  | 79,265           | 93,755  | 88,454           | 208,032   | 158,245           | 154,227 | 151,619          |
| Vehicles                     | 1,322   | 2,014            | 2,167   | 2,571            | 2,982     | 4,021             | 3,565   | 4,407            |
| Furniture and fixture        | 28,423  | 29,101           | 33,377  | 34,485           | 64,111    | 58,097            | 54,905  | 59,111           |
| Leased assets                | 62,334  | 81,407           | 63,954  | 69,663           | 140,600   | 162,521           | 105,204 | 119,409          |
| Other tangible assets        | 505     | 484              | 1,971   | 1,913            | 1,139     | 966               | 3,242   | 3,279            |
| Construction in progress     | 25,931  | 2,249            | 29,569  | 36,641           | 58,490    | 4,490             | 48,641  | 62,806           |
|                              | 508,944 | 527,087          | 547,123 | 555,349          | 1,147,974 | 1,052,276         | 900,017 | 951,924          |

As at 31 March 2012, property and equipment are pledged to the extent of TL 292,289,000 (31 December 2011, 2010 and 2009, TL 311,413,000; TL 254,881,000 and TL 248,237,000, respectively), equivalent to RM 501,013,000 (31 December 2011, 2010 and 2009, RM 512,274,000; RM 508,844,000 and RM 559,923,000, respectively.)

| 4.2.2 Goodwill                        |         | s at 31 December | As at 31 December |                  |           | As at 31 December |           | As at            |
|---------------------------------------|---------|------------------|-------------------|------------------|-----------|-------------------|-----------|------------------|
|                                       | 2009    | 2010             | 2011              | 31 March<br>2012 | 2009      | 2010              | 2011      | 31 March<br>2012 |
|                                       | TL*000  | TL'000           | TJ.'000           | TL'000           | RM'000    | RM'000            | RM'000    | RM'000           |
| Exchange rate (TL i.00 = RM)          |         |                  |                   |                  | 2.2556    | 1.9964            | 1.6450    | 1 7141           |
| Acıbadem                              | 773,424 | 773,424          | 773,424           | 773,424          | 1,744,535 | 1,544,064         | 1,272,282 | 1,325,726        |
| Yeni Sağlık                           | -       | -                | 46,418            | 46,418           | -         | -                 | 76,358    | 79,565           |
| Acıbadem Proje                        | -       | -                | -                 | 37,644           | -         | -                 | -         | 64,525           |
| Aplus                                 | -       | -                | -                 | 76,290           | -         | -                 | -         | 130.769          |
| Acibadem Sistina Hospital and Medical | -       | -                | 50,441            | 50,442           | -         | -                 | 82.975    | 86,463           |
| International Hospital                | 39,293  | 39,293           | 39,293            | 39,293           | 88,629    | 78,445            | 64,637    | 67,352           |
| Acibadem Polyclinics                  | 6,235   | 6,235            | 6,235             | 6,235            | 14,064    | 12,447            | 10,257    | 10,687           |
| Komir Sağlık                          | -       | 1,547            | 1,547             | 1,547            | -         | 3,088             | 2,545     | 2,652            |
|                                       | 818,952 | 820,499          | 917,358           | 1,031,293        | 1,847,228 | 1,638,044         | 1,509,054 | 1,767,739        |



#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of financial position (continued)

#### 4.2.6 Other current assets

|  | As at 31 December |        | As at  |                  | As at 31 December |        | As at  |                  |
|--|-------------------|--------|--------|------------------|-------------------|--------|--------|------------------|
|  | 2009              | 2010   | 2011   | 31 March<br>2012 | 2009              | 2010   | 2011   | 31 March<br>2012 |
|  | TL'000            | TL'000 | TL'000 | TL'000           | RM'000            | RM'000 | RM'000 | RM'000           |
| Exchange rate (TL1.00 = RM)                    |                   |        | -      |                  | 2.2556            | 1.9964 | 1.6450 | 1.7141           |
| Value added tax receivable                     | 16,501            | 10,472 | 5,727  | 6,019            | 37,220            | 20,906 | 9,421  | 10,317           |
| Income accrual for Social Security Institution |                   |        |        |                  |                   |        |        |                  |
| ("SGK") receivables                            | 4,724             | 11,906 | 13,842 | 13,789           | 10,656            | 23,769 | 22,770 | 23,636           |
| Income accrual for patients                    | 3,527             | 5,655  | 9,246  | 19,560           | 7,956             | 11,290 | 15,210 | 33,528           |
| Prepaid advertisement expenses                 | 3.010             | 3,231  | 25     | 315              | 6,789             | 6,450  | 41     | 540              |
| Prepaid insurance expense                      | 2.481             | 2,948  | 4,775  | 11,918           | 5,596             | 5,886  | 7,855  | 20,429           |
| Advances given to personnel                    | 1,625             | 2,400  | 2,251  | 2,090            | 3,665             | 4,791  | 3,703  | 3,582            |
| Advances given for inventory                   | 208               | 1,310  | 1,658  | 2,402            | 469               | 2,615  | 2,727  | 4,117            |
| Job advances                                   | 251               | 69     | 91     | 252              | 566               | 138    | 150    | 432              |
| Prepaid rent expenses                          | 215               | 5,855  | 5,768  | 4,209            | 485               | 11,689 | 9,488  | 7,215            |
| Prepaid maintenance expense                    | 67                | 173    | 168    | 425              | 15 <b>l</b>       | 346    | 276    | 728              |
| Prepaid subscription expense                   | 14                | 22     | 17     | 32               | 32                | 44     | 28     | 55               |
| Prepaid taxes and funds                        | 5                 | 1,591  | 4,267  | 4,249            | 11                | 3,176  | 7,019  | 7,283            |
| Others   | 91                | 251    | 533    | 3,489            | 205               | 501    | 877_   | 5,981            |
|  | 32,719            | 45,883 | 48,368 | 68,749           | 73,801            | 91,601 | 79,565 | 117,843          |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of financial position (continued)

#### 4.2.5 Trade receivables

|  |         | As at 31 December |         | As at            |         | As at 31 Decembe | r        | As at            |
|--|---------|-------------------|---------|------------------|---------|------------------|----------|------------------|
|  | 2009    | 2010              | 2011    | 31 March<br>2012 | 2009    | 2010             | 2011     | 31 March<br>2012 |
|  | TL'000  | TL'000            | TL'000  | TL'000           | RM*000  | RM'000           | RM'000   | RM'000           |
| Exchange rate (TLI.00 = RM)              |         |                   |         |                  | 2.2556  | 1.9964           | 1.6450   | 1.7141           |
| Trade receivable                         | 55,154  | 68,529            | 109,985 | 129,633          | 124,406 | 136,811          | 180,925  | 222,204          |
| Notes receivable                         | 173     | 1,041             | 667     | 805              | 390     | 2,078            | 1,097    | 1,380            |
| Doubtful receivables                     | 4,397   | 5,474             | 8,387   | 8,623            | 9,918   | 10,928           | 13,797   | 14,781           |
|  | 59,724  | 75,044            | 119,039 | 139,061          | 134,714 | 149,817          | 195,819  | 238,365          |
| Less: Allowance for doubtful receivables | (4,397) | (5,474)           | (8,387) | (8,623)          | (9,918) | (10,928)         | (13,797) | (14,781)         |
|  | 55,327  | 69,570            | 110,652 | 130,438          | 124,796 | 138,889          | 182,022  | 223,584          |
| Due from related parties                 | 6,804   | 8,656             | 9,515   | 12,427           | 15,347  | 17,282           | 15,653   | 21,301           |
|  | 62,131  | 78,226            | 120,167 | 142,865          | 140,143 | 156,171          | 197,675  | 244,885          |

As at 31 December 2009, 2010 and 2011, and as at 31 March 2012, the aging analysis of trade receivable is as follows:

|                             |        | As at 31 December |         |                  |         | As at   |         |                  |
|-----------------------------|--------|-------------------|---------|------------------|---------|---------|---------|------------------|
|                             | 2009   | 2010              | 2011    | 31 March<br>2012 | 2009    | 2010    | 2011    | 31 March<br>2012 |
|                             | TL'000 | TL'000            | TL'000  | TL'000           | RM'000  | RM'000  | RM'000  | RM'000           |
| Exchange rate (TL1 00 ~ RM) |        | 10.2              |         |                  | 2.2556  | 1.9964  | 1.6450  | 1 7141           |
| Not past due                | 50,356 | 60,015            | 95,403  | 103,517          | 113,583 | 119,814 | 156,938 | 177,439          |
| Past Due                    | 4,971  | 9,555             | 15,249  | 26,921           | 11,213  | 19,075  | 25,084  | 46,145           |
|                             | 55,327 | 69,570            | 110,652 | 130,438          | 124,796 | 138,889 | 182,022 | 223,584          |

No impairment has been recorded for those past-due receivables as they were found to be overdue due to commercial reasons and were expected to be collected within a time period.

#### В. Historical Financial Information of Acibadem Holding Group (continued) Notes to consolidated statements of financial position (continued)

#### 4.2.8 Loans and borrowings

|                                  |         | As at 31 December |           |                  |           | As at 31 December | -         | As at            |
|----------------------------------|---------|-------------------|-----------|------------------|-----------|-------------------|-----------|------------------|
|                                  | 2009    | 2010              | 2011      | 31 March<br>2012 | 2009      | 2010              | 2011      | 31 March<br>2012 |
|                                  | TL'000  | TL1000            | TL'000    | TL'000           | RM'000    | RM'006            | RM'000    | RM'000           |
| Exchange rate (TL1.00 = RM)      |         |                   | - "       |                  | 2.2556    | 1.9964            | 1.6450    | 1,7141           |
| Bank borrowings                  | 703,264 | 758,725           | 958,128   | 879,582          | 1.586,282 | 1,514,719         | 1,576,120 | 1,507,691        |
| Financial lease liabilities, net | 71,851  | 97,811            | 103,786   | 107,891          | 162,067   | 195,270           | 170,728   | 184,936          |
|                                  | 775,115 | 856,536           | 1,061,914 | 987,473          | 1,748,349 | 1,709,989         | 1,746,848 | 1,692,627        |
| Comprising,                      | -       |                   |           |                  |           |                   |           |                  |
| - Current                        | 41,053  | 91,803            | 115,814   | 131,856          | 92,599    | 183,276           | 190,514   | 226,014          |
| - Non-current                    | 734,062 | 764,733           | 946,100   | 855,617          | 1,655,750 | 1,526,713         | 1,556,334 | 1,466,613        |
|                                  | 775,115 | 856,536           | 1,061,914 | 987,473          | 1,748,349 | 1,709,989         | 1,746,848 | 1,692,627        |

The maturities of bank borrowings based on undiscounted contractual payments are as follows:

|                             | As at 31 December |         |           | Asat             |           | As at     |           |                  |
|-----------------------------|-------------------|---------|-----------|------------------|-----------|-----------|-----------|------------------|
|                             | 2009              | 2010    | 2011      | 31 March<br>2012 | 2009      | 2010      | 2011      | 31 March<br>2012 |
|                             | TL1000            | TL'000  | TL'000    | TL'000           | RM'000    | RM'000    | RM'000    | RM'000           |
| Exchange rate (TL1.00 = RM) |                   |         |           |                  | 2.2556    | 1.9964    | 1.6450    | 1.7141           |
| Carrying amount             | 775,115           | 856,536 | 1,061,914 | 987,473          | 1,748,349 | 1,709,989 | 1,746,848 | 1,692,627        |
| Contractual cash flow       |                   |         |           |                  |           |           |           |                  |
| Less than 3 months          | 8,733             | 48,965  | 44,860    | 84,471           | 19,698    | 97,754    | 73,795    | 144,792          |
| Between 3 to 12 months      | 49,133            | 65,996  | 82,475    | 122,306          | 110,824   | 131,754   | 135,671   | 209,645          |
| Between 1 to 5 years        | 314,751           | 718,216 | 884,372   | 837,897          | 709,952   | 1,433,846 | 1,454,792 | 1,436,239        |
| Over 5 years                | 567,575           | 124,413 | 113,747   | 77,291           | 1,280,222 | 248,378   | 187,114   | 132,485          |
| Total                       | 940,192           | 957,590 | 1,125,454 | 1,121,965        | 2,120,696 | 1,911,732 | 1,851,372 | 1,923,161        |

Acibadem has borrowed a loan, amounting to USD 200,000,000, which is repayable on a semi-annual basis commencing from July 2008 with final instalment in January 2018. The loan bears interest at LIBOR + 3.90% per annum and is secured by first degree mortgages over certain land and buildings owned by the Group with total value of USD164.865 million, deposits of TL 16,658 million as at 31 March 2012 and 1st and 2nd degree of pledges on the shares of Acibadem owned by Almond Turkey and the shares of the subsidiaries of Acibadein as well as ecded 80% of trade receivables as a guarantee for the outstanding bank loan.

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#### ACCOUNTANTS' REPORT (cont'd) 13.

#### В. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of financial position (continued)

#### 4.2.7 Cash and cash equivalents

|                                  |        | As at 31 December |        |                  |        | As at  |        |                  |
|----------------------------------|--------|-------------------|--------|------------------|--------|--------|--------|------------------|
|                                  | 2009   | 2010              | 2011   | 31 March<br>2012 | 2009   | 2010   | 2011   | 31 March<br>2012 |
|                                  | TL'000 | TL'000            | TL'000 | TL'000           | RM'000 | RM'000 | RM'000 | RM'000           |
| Exchange rate (TL1.00 = RM)      |        |                   |        |                  | 2.2556 | 1.9964 | 1.6450 | 1.7141           |
| Cash on hand                     | 434    | 424               | 982    | 1,053            | 979    | 847    | 1,615  | 1,803            |
| Banks – demand deposits          | 1,411  | 5,020             | 2,958  | 6,113            | 3,182  | 10,022 | 4,866  | 10,479           |
| Banks – time deposits            | 17,363 | 18,250            | 35,840 | 166,065          | 39,164 | 36,434 | 58,957 | 284,652          |
| Mutnal fund (B type liquid fund) |        | 148               | 485    | 964              | -      | 295    | 798    | 1,653            |
| Credit Card Receivables          | 637    | 2,177             | 3,894  | 4,342            | 1,437  | 4,346  | 6,406  | 7,443            |
|                                  | 19,845 | 26,019            | 44,159 | 178,537          | 44,762 | 51,944 | 72,642 | 306,030          |

As at 31 March 2012, inaturity of time deposits is between 2-30 days (2011: 2-87 days; 2010: 3-11 days; 2009: 1-11 days). As at 31 March 2012, the effective interest rates for the time deposits in TL were between 8% and 10.50% (2011: 8%-9.75%; 2010: 6% - 7%; 2009: 6.50% - 9.25%).

As at 31 March 2012, the Group has restricted deposits of TL 16,658,000 (2011: TL 30,638,000; 2010: TL 16,512,000; 2009: TL 5,925,000), equivalent to RM 28,553,000 (2011: RM50,400,000; 2010: RM 32,964,000; 2009: RM 13,364,000) in Turkiye Garanti Bankası Anonim Şirkeli ("Garanti Bankası") as a guarantee for six month's periodic interest and principal payments of bank borrowings amounting to USD 168,000,000.

#### <u>-</u>

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of financial position (continued)

#### 4.2.10 Provision

|   | 1      | As at 31 December |        | As at            |        | As at 31 December |        | As at            |
|---|--------|-------------------|--------|------------------|--------|-------------------|--------|------------------|
|   | 2009   | 2010              | 2011   | 31 March<br>2012 | 2009   | 2010              | 2011   | 31 March<br>2012 |
|   | TL'000 | TL'000            | TL'000 | TL'000           | RM'000 | RM'000            | RM'000 | RM'000           |
| Exchange rate (T1.1.00 = RM)  |        | `-                |        |                  | 2.2556 | 1.9964            | 1.6450 | 1.7141           |
| Provision for doctor payments   | 12,509 | 13,564            | 18,587 | 46,159           | 28,215 | 27,079            | 30,576 | 79,121           |
| Lawsuit provisions  | 870    | 3,677             | 4,817  | 6,084            | 1,963  | 7,341             | 7,924  | 10,429           |
| Provisions for insectlaneous expenses  Provisions for invoices returned from contracted | 194    | 264               | 101    | 1,281            | 438    | 527               | 166    | 2,196            |
| institutions  | 146    | 326               | -      |                  | 329    | 651               | -      |                  |
| Accrued Social Security Institution expenses  | 23     | 287               | 507    |                  | 52     | 573               | 834    | -                |
| Consultancy commission provisions   | -      | 670               | -      |                  | -      | 1,338             |        | -                |
| Others  | 154    | 946               | 153    | 1,132            | 347    | 1,888             | 251_   | 1,940            |
|   | 13,896 | 19,734            | 24,165 | 54,656           | 31,344 | 39,397            | 39,751 | 93,686           |

#### 4.2.11 Other current liabilities

|                                   |        | As at 31 December |        |                  |        | As at  |        |                  |
|-----------------------------------|--------|-------------------|--------|------------------|--------|--------|--------|------------------|
|                                   | 2009   | 2010              | 2011   | 31 March<br>2012 | 2009   | 2010   | 2011   | 31 March<br>2012 |
|                                   | TL'900 | TŁ'000            | TL'000 | TL'000           | RM'000 | RM'000 | RM'000 | RM'000           |
| Exchange rate (TL1.00 = RM)       |        |                   |        |                  | 2,2556 | 1,9964 | 1,6450 | 1.7141           |
| Social security and taxes payable | 8,332  | 12,927            | 23,797 | 25,459           | 18,794 | 25,807 | 39,146 | 43,639           |
| Payable to personnel              | 8,015  | 10,505            | 14,208 | 17,437           | 18,078 | 20,972 | 23,372 | 29,889           |
| Deferred rent income              | 207    | 82                | 1,520  | 1.519            | 467    | 164    | 2,501  | 2,604            |
| Other                             | -      |                   | -      | 476              | -      | -      | -      | 816              |
|                                   | 16,554 | 23,514            | 39,525 | 44,891           | 37,339 | 46,943 | 65,019 | 76,948           |
|                                   |        |                   |        |                  |        |        |        | 226              |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### Notes to consolidated statements of financial position (continued)

#### 4.2.9 Trade payables

|   |                    |                   | -                |                  |         |                   | _       |                  |
|---|--------------------|-------------------|------------------|------------------|---------|-------------------|---------|------------------|
|   | A                  | As at 31 December |                  | As at            |         | As at 31 December |         | As at            |
|   | 2009               | 2010              | 2011             | 31 March<br>2012 | 2009    | 2010              | 2011    | 31 March<br>2012 |
|   | TL'000             | TL'000            | TL'000           | TL'000           | RM1000  | RM'000            | RM'000  | RM'000           |
| Exchange rate (TLI.00 = RM)               | ,                  | •                 |                  |                  | 2.2556  | 1.9964            | 1.6450  | 1.7141           |
| Non-current                               |                    |                   |                  |                  |         |                   |         |                  |
| Trade payables                            | 7,961              | 6,255             | 6,200            | 4,898            | 17,957  | 12,487            | 10,199  | 8,396            |
| Notes payable                             | 4,503              | 432               | 2,200            | 1,183            | 10,157  | 863               | 3,619   | 2,028            |
|   | 12,464             | 6,687             | 8,400            | 6,081            | 28,114  | 13,350            | 13,818  | 10,424           |
| Current                                   |                    |                   |                  |                  |         |                   |         |                  |
| Trade payables                            | 49,821             | 66,161            | 114,324          | 114,692          | 112,376 | 132,084           | 188,063 | 196,593          |
| Notes payable                             | 4,964              | 6,260             | 8,760            | 5,443            | 11,197  | 12,497            | 14,410  | 9,330            |
| Due to related parties                    | 7,098              | 9,572             | 29,157           | 13,205           | 16,010  | 19,110            | 47,963  | 22,635           |
|   | 61,883             | 81,993            | 152,241          | 133,340          | 139,583 | 163,691           | 250,436 | 228,558          |
| Grand total                               | 74,347             | 88,680            | 160,641          | 139,421          | 167,697 | 177,041           | 264,254 | 238,982          |
| The maturities of trade payables and note | s payables based o | n undiscounted p  | ayments are as í | ollows:          |         |                   |         |                  |
|   | Α.                 | s at 31 December  |                  | As at            |         | As at             |         |                  |
|   | 2009               | 2010              | 2011             | 31 March         | 2009    | 2010              | 2011    | 31 March         |

| The maturities of trade payables and notes | payables based    | on undiscounted | payments are as | follows:         |         |         |         |                  |
|--|-------------------|-----------------|-----------------|------------------|---------|---------|---------|------------------|
|  | As at 31 December |                 |                 | As at            |         | r       | As at   |                  |
|  | 2009              | 2010            | 2011            | 31 March<br>2012 | 2009    | 2010    | 2011    | 31 March<br>2012 |
|  | TL'000            | TL'000          | J.T. 000        | TL'000           | RM'000  | RM'000  | RM'000  | RM'000           |
| Exchange rate (TL1.00 = RM)                |                   |                 |                 |                  | 2.2556  | 1.9964  | 1.6450  | 1.7141           |
| Carrying amount                            | 74,347            | 88,680          | 160,641         | 139,421          | 167,697 | 177,041 | 264,254 | 238,982          |
| Contractual cash flow                      |                   |                 |                 |                  |         |         |         |                  |
| Less than 3 months                         | 47,075            | 70,251          | 113,565         | 100,235          | 106,182 | 140.249 | 186,814 | 171,813          |
| Between 3 to 12 months                     | 13,975            | 12,324          | 39,885          | 31,926           | 31,522  | 24,604  | 65,611  | 54,724           |
| Between 1 to 5 years                       | 13,889            | 6,793           | 8,474           | 9,723            | 31,328  | 13,561  | 13,940  | 16,666           |
| Total                                      | 74,939            | 89,368          | 161,924         | 141,884          | 169,032 | 178,414 | 266,365 | 243,203          |

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.3 Consolidated statement of changes in equity (continued)

Audited

|  | <         |           |          |             |             |           |             |           |  |  |  |
|--|-----------|-----------|----------|-------------|-------------|-----------|-------------|-----------|--|--|--|
|  | <         | Non-distr | ibutable | >           |             |           | Non -       |           |  |  |  |
|  | Share     | Share     | Legal    | Translation | Accumulated |           | controlling | Total     |  |  |  |
| Group  | capital   | premium   | reserves | reserve     | losses      | Tetal     | interests   | equity    |  |  |  |
|  | RM'000    | RM'000    | RM'000   | RM'000      | RM'000      | RM'000    | RM'000      | RM'000    |  |  |  |
| At 1 January 2009                                | 1,528,651 | 52,196    | 2,778    | -           | (334,596)   | 1,249,029 | 53,848      | 1,302,877 |  |  |  |
| Total comprehensive income/(loss) for the year   | -         | -         |          | (18,238)    | (21,292)    | (39.530)  | (2,576)     | (42,106)  |  |  |  |
| Acquisition of non-controlling interests         | -         | -         | 1,399    | -           | (597)       | 802       | (9,361)     | (8,559)   |  |  |  |
| Transfers  |           |           | -        | -           | -           | -         | -           | •         |  |  |  |
| At 31 December 2009/I January 2010               | 1,528,651 | 52,196    | 4,177    | (18,238)    | (356,485)   | 1,210,301 | 41,911      | 1,252,212 |  |  |  |
| Total comprehensive income/(loss) for the year   | -         |           | -        | (137,244)   | (49,463)    | (186,707) | (2,949)     | (189,656) |  |  |  |
| Acquisition of non-controlling interests         |           | -         | 1,482    | -           | (12,334)    | (10,852)  | (5,514)     | (16,366)  |  |  |  |
| Transfers  |           | -         |          | •           | -           |           |             | -         |  |  |  |
| At 31 December 2010/1 January 2011               | 1,528,651 | 52,196    | 5,659    | (155,482)   | (418,282)   | 1,012,742 | 33,448      | 1,046,190 |  |  |  |
| Total comprehensive income/(loss) for the year   | -         | -         | -        | (163,668)   | (221,184)   | (384,852) | 514         | (384,338) |  |  |  |
| Dividends to non-controlling interests           |           |           |          |             |             | -         | (2,131)     | (2,131)   |  |  |  |
| Acquisition of non-controlling interests         |           |           |          | -           | (1,346)     | (1,346)   | (161)       | (1,507)   |  |  |  |
| Transfers  |           |           | 2,768    |             | (2,768)     |           | -           |           |  |  |  |
| At 31 December 2011/J January 2012               | 1,528,651 | 52,196    | 8,427    | (319,150)   | (643,580)   | 626,544   | 31,670      | 658,214   |  |  |  |
| Total comprehensive income/(loss) for the period | ~         | -         |          | 27,311      | 130,806     | 158,117   | 10,807      | 168,924   |  |  |  |
| Issuance of ordinary shares                      | 61,696    | 153,875   | -        | -           | -           | 215,571   | -           | 215,571   |  |  |  |
| Capital advances received                        | -         | -         | 262.631  | -           |             | 262,631   | -           | 262,631   |  |  |  |
| Acquisition of non-controlling interest          |           | *         | -        |             | (10,347)    | (10,347)  | (665)       | (11,012)  |  |  |  |
| At 31 March 2012                                 | 1,590,347 | 206,071   | 271,058  | (291,839)   | (523,121)   | 1,252,516 | 41,812      | 1,294,328 |  |  |  |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.3 Consolidated statement of changes in equity

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|  | <-                | Non-dist          | ributable          |                   | Non -            |                          |                     |                  |
|--|-------------------|-------------------|--------------------|-------------------|------------------|--------------------------|---------------------|------------------|
|  | Share             | Share             | Legal              | Translation       | Accumulated      |                          | controlling         | Total            |
| Group  | capital<br>TL'000 | premium<br>TL'000 | reserves<br>TL'000 | reserve<br>TL'000 | losses<br>TL'000 | Total<br>T1 <u>,'000</u> | interests<br>TL'000 | equity<br>TL'000 |
| At 1 January 2009                                | 668,000           | 22,809            | 1,214              | -                 | (146,214)        | 545,809                  | 23,531              | 569,340          |
| Total comprehensive income/(loss) for the year   | -                 |                   |                    |                   | (9,667)          | (9,667)                  | (630)               | (10,297)         |
| Acquisition of non-controlling interests         |                   | -                 | 635                |                   | (271)            | 364                      | (4,250)             | (3,886)          |
| Transfers  | -                 | -                 |                    |                   | -                | •                        |                     | -                |
| At 31 December 2009/1 January 2010               | 668,000           | 22,809            | 1,849              |                   | (156,152)        | 536,506                  | 18,651              | 555,157          |
| Total comprehensive income/(loss) for the year   |                   | -                 | -                  |                   | (23,108)         | (23,108)                 | (365)               | (23,473)         |
| Acquisition of non-controlling interests         | -                 | -                 | 692                |                   | (5,762)          | (5,070)                  | (2,576)             | (7,646)          |
| Transfers  | -                 | -                 |                    |                   | <u>-</u>         | -                        |                     | -                |
| At 31 December 2010/1 January 2011               | 668,000           | 22,809            | 2,541              | -                 | (185,022)        | 508,328                  | 15,710              | 524,038          |
| Total comprehensive income/(loss) for the year   |                   | -                 | -                  | (29)              | (122,154)        | (122,183)                | 284                 | (121,899)        |
| Dividends to non-controlling interests           | -                 | -                 | -                  |                   | -                | -                        | (1,177)             | (1,177)          |
| Acquisition of non-controlling interests         | -                 | -                 | -                  |                   | (743)            | (743)                    | (89)                | (832)            |
| Transfers  |                   | -                 | 1,529              | •                 | (1,529)          | -                        |                     |                  |
| At 31 December 2011/1 January 2012               | 668,000           | 22,809            | 4,070              | (29)              | (309,448)        | 385,402                  | 14,728              | 400,130          |
| Total comprehensive income/(loss) for the period |                   |                   | -                  | (19)              | 76,508           | 76,489                   | 5,230               | 81,719           |
| Issuance of ordinary shares                      | 36,086            | 90,001            | -                  |                   |                  | 126,087                  | -                   | 126,087          |
| Capital advances received                        | -                 | -                 | 153,612            | -                 | •                | 153,612                  | -                   | 153,612          |
| Acquisition of non-controlling interests         |                   |                   | •                  |                   | (6,052)          | (6,052)                  | (389)               | (6,441)          |
| At 31 March 2012                                 | 704,086           | 112,810           | 157,682            | (48)              | (238,992)        | 735,538                  | 19,569              | 755,107          |

-----Attributable to owners of the Company

Financial periods ended

#### KPMG

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.4 Consolidated statement of cash flows (continued)

|   | Financial           | years ended 31 | December          | Financial po<br>31 M |                  | Financial            | years ended 31   | December          |          | criods ended<br>Iarch |
|---|---------------------|----------------|-------------------|----------------------|------------------|----------------------|------------------|-------------------|----------|-----------------------|
|   | 2009                | 2010           | 2011              | 2011                 | 2012             | 2009                 | 2010             | 2011              | 2011     | 2012                  |
|   | 7.1",000            | TL'000         | TL'000            | .Lt.,000             | TT,'000          | RM'000               | RM'000           | RM'000            | RM'000   | RM'000                |
| Exchange rate (Tl.1 00 = RM)                    |                     |                |                   | (Unandited)          |                  | 2.2026               | 2.1405           | 1 8107            | 1.9205   | 1.7097                |
| Operating profit before changes in              |                     |                |                   |                      |                  |                      |                  |                   |          |                       |
| working capital                                 | 83,975              | 111,231        | 21,935            | 61,933               | 113,773          | 184,963              | 238,090          | 39,718            | 118,942  | 194,518               |
| Changes in working capital                      |                     |                |                   |                      |                  |                      |                  |                   |          |                       |
| Change in trade receivables                     | (26.758)            | (16,631)       | (32,239)          | (15.828)             | 12,338           | (58,937)             | (35,599)         | (58,375)          | (30,398) | 21,094                |
| Change in inventory                             | (3,816)             | (2,170)        | (4,206)           | 409                  | (1,914)          | (8,405)              | (4,645)          | (7,616)           | 785      | (3,272)               |
| Change in financial investments                 | -                   | 4,396          | -                 | -                    | -                |                      | 9,410            | -                 | -        | -                     |
| Change in other receivables                     | 599                 | 914            | (6,690)           | (2,210)              | (16,697)         | 1,319                | 1,956            | (12,114)          | (4,244)  | (28,547)              |
| Change in other current assets                  | (2,784)             | (10,592)       | (170)             | (4,591)              | (3,149)          | (6.583)              | (25,097)         | (9,115)           | (8,097)  | (2,676)               |
| Change in other non-current assets              | 22,404              | (5,716)        | (9,682)           | (12,177)             | (3,861)          | 49,347               | (12,235)         | (17,531)          | (23,386) | (6,601)               |
| Change in trade payables                        | 17,285              | 11,139         | 22,128            | (1,896)              | (26,378)         | 38,072               | 23,843           | 40,067            | (3,641)  | (45,099)              |
| Change in due to related parties                | (7,503)             | 2,430          | 19,705            | 2,709                | (19,102)         | (16,526)             | 5,201            | 35,680            | 5,203    | (32,659)              |
| Change in provisions                            | 16                  | (2,323)        | 774               | 6,741                | 2,594            | 35                   | (4,972)          | 1,401             | 12,946   | 4,435                 |
| Change in other trade payables                  | 36,028              | (17,384)       | (8,619)           | (3,304)              | (647)            | 79,355               | (37,210)         | (15,606)          | (6,345)  | (1,106)               |
| Change in other habilities                      | 5,956               | 6,182          | 18,990            | 3,993                | 5,367            | 13,119               | 13,233           | 34,385            | 7,668    | 9,176                 |
| Cush generated from operations                  | 125,402             | 81,476         | 21,926            | 35,779               | 62,324           | 275,759              | 171,975          | 30,894            | 69,433   | 109,263               |
| Corporate taxes paid                            | (1,697)             | (2,573)        | (6,449)           | (2,669)              | (397)            | (3,738)              | (5,508)          | (11,677)          | (5,126)  | (679)                 |
| Employee severance indemnity paid               | (1,742)             | (2,630)        | (3,004)           | (701)                | (937)            | (3,837)              | (5,630)          | (5,440)           | (1,346)  | (1,602)               |
| Expense provisions paid                         | (5,689)             | (12,668)       | (16,070)          | (17,506)             | (19,531)         | (12,530)             | (27,116)         | (29,098)          | (33,620) | (33,392)              |
| Net cash generated from/(used in)               |                     |                |                   |                      |                  |                      |                  |                   |          |                       |
| operating activities                            | 116,274             | 63,605         | (3,597)           | 14,903               | 41,459           | 255,654              | 133,721          | (15,321)          | 29,341   | 73,590                |
| Cash flows from investing activities            |                     |                |                   |                      |                  |                      |                  |                   |          |                       |
| Acquisition of property and equipment           | (134,319)           | (91,403)       | (91,856)          | (13,723)             | (26,360)         | (295,851)            | (195,648)        | (166,324)         | (26,355) | (45,068)              |
| Proceeds from sale of property and              |                     |                |                   |                      |                  |                      |                  |                   |          |                       |
| equipment                                       | 9,301               | 3,076          | 13,942            | 12,727               | 421              | 20,486               | 6,584            | 25,245            | 24,442   | 720                   |
| Acquisition of intangible assets                | (397)               | (910)          | (4,616)           | (263)                | (297)            | (874)                | (1,948)          | (8,358)           | (505)    | (508)                 |
| Proceeds from sale of intangible assets         | 8                   | -              | 7                 | 2                    | -                | 18                   | -                | 13                | 4        | -                     |
| Cash outflow from acquisition of                | (50.533)            | (2.200)        | (61.040)          |                      | (124 704)        | (111.000)            | (6.051)          | (07.707)          |          | (014 501)             |
| subsidiaries Interest on time deposits received | (50,532)<br>(1,114) | (2,360)<br>861 | (51,249)<br>1,207 | 127                  | (126,795)<br>336 | (111,302)<br>(2,454) | (5,051)<br>1,843 | (92,797)<br>2,186 | 243      | (216,781)<br>574      |
| Net cash used in investing activities           |                     |                |                   |                      |                  |                      | ***              |                   | ·        |                       |
| Her chan oacd in investing activities           | (177,053)           | (90,736)       | (132,565)         | (1,130)              | (152,695)        | (389,977)            | (194,220)        | (240,035)         | (2,171)  | (261,063)             |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.4 Consolidated statement of cash flows

|  | Financial | years ended 31 | December  | Financial per |          | Financial | years ended 31 | December  | Finaucial periods ended<br>31 March |           |
|--|-----------|----------------|-----------|---------------|----------|-----------|----------------|-----------|-------------------------------------|-----------|
|  | 2009      | 2010           | 2011      | 2011          | 2012     | 2009      | 2010           | 2011      | 2011                                | 2012      |
|  | TŁ'000    | TL'000         | TE'000    | TL'000        | TL'000   | RM'000    | RM'000         | RM'000    | RM'000                              | RM'000    |
| Exchange rate (TL1.00 = RM)                        |           |                |           | (Unaudited)   |          | 2.2026    | 2.1405         | 1.8107    | 1.9205                              | 1.7097    |
| Cash flows from operating activities               |           |                |           |               |          |           |                |           |                                     |           |
| Net profit/(loss)                                  | (10,297)  | (23,473)       | (121,870) | 19,583        | 81,737   | (22,680)  | (50,244)       | (220,670) | 37,609                              | 139,746   |
| Adjustments for:                                   |           |                |           |               |          |           |                |           |                                     |           |
| Amortisation and depreciation                      |           |                |           |               |          |           |                |           |                                     |           |
| expense  | 62,326    | 71,734         | 77,614    | 19,561        | 20,645   | 137,279   | 153,547        | 140,536   | 37,567                              | 35,297    |
| Provision for employee<br>termination benefits     | (2,566)   | 2,861          | 2,449     | 899           | 1,292    | (5,652)   | 6,124          | 4,434     | 1,727                               | 2,209     |
| Provision on doubtful receivables                  | 977       | 2,167          | 3,198     | 389           | 1,154    | 2,152     | 4,638          | 5,791     | 747                                 | 1,973     |
| Unrealised finance income / (loss)                 | 298       | 58             | (418)     | (573)         | (724)    | 656       | 124            | (757)     | (1,100)                             | (1,238)   |
| Income accusals on inpatients                      | (2,707)   | (2,440)        | (3,591)   | (3,283)       | (10,314) | (5,962)   | (5,223)        | (6,502)   | (6,305)                             | (17,634)  |
| •  |           |                |           |               |          |           |                |           |                                     |           |
| Expense accruals on doctors                        | 12.509    | 13,564         | 18,587    | 15,889        | 46,160   | 27,552    | 29,034         | 33,655    | 30,515                              | 78,918    |
| Deferred tax assets                                | (19,259)  | (322)          | 807       | 2,171         | 9,569    | (42,420)  | (689)          | 1,461     | 4,169                               | 16,360    |
| Provision on corporate taxes                       | 1,848     | 4,370          | 4,170     | 5,807         | 5,640    | 4,070     | 9,354          | 7,551     | 11,152                              | 9,643     |
| Provision for legal cases                          | 428       | 2,966          | 1,140     | (3,677)       | 1,268    | 943       | 6,349          | 2,064     | (7,062)                             | 2,169     |
| Accruals related to forward                        |           |                |           |               |          |           |                |           |                                     |           |
| transactions                                       | 1,141     | (1,044)        | (7,663)   |               | 5,909    | 2,513     | (2,235)        | (13,875)  | -                                   | 10,103    |
| Change in fair value of interest rate<br>swap      | 1,626     | 2,673          | 816       | 530           | (1,496)  | 3,582     | 5,722          | 1,477     | 1,018                               | (2,558)   |
| Interest income on time deposits                   | (1,159)   | (813)          | (1,203)   | (127)         | (314)    | (2,553)   | (1,740)        | (2,178)   | (244)                               | (537)     |
| Interest expense on bank loans                     | 37,659    | 39,163         | 48,113    | 955           | 15,395   | 82,948    | 83,828         | 87,118    | 1,834                               | 26,321    |
| Gain on sale of property and                       | 57,057    | 37,103         | 10,110    | 5.00          | 10,000   | 02,5 10   | 00,020         | 0.,       | 1,112                               | 211,.721  |
| equipment (not)                                    | 1,151     | (233)          | (214)     |               | (195)    | 2,535     | (499)          | (387)     | -                                   | (333)     |
| Unrealised foreign exchange                        |           |                |           |               |          |           |                |           |                                     |           |
| (gain)/losses                                      |           |                |           | 3,809         | (61,953) |           |                |           | 7,315                               | (105,921) |
| Operating profit before changes in working capital | 83,975    | 111,231        | 21,935    | 61,933        | 113,773  | 184,963   | 238,090        | 39,718    | 118,942                             | 194,518   |
|  |           |                |           |               |          |           |                |           |                                     | 228       |

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#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.4 Consolidated statement of cash flows (continued)

Cash and cash equivalents included in the statement of cash flows comprise the following statements of financial position amounts:

|                             | As at 31 December |          |          | As at 31 March |          | As at 31 December |          |          | As at 31 March |          |
|-----------------------------|-------------------|----------|----------|----------------|----------|-------------------|----------|----------|----------------|----------|
|                             | 2009              | 2010     | 2011     | 2011           | 2012     | 2009              | 2010     | 2011     | 2011           | 2012     |
|                             | TL'000            | TL,'000  | TL'000   | TL'000         | TL'000   | RM'000            | RM'000   | RM'000   | RM'000         | RM'000   |
| Exchange rate (TL1 00 = RM) |                   |          |          | (Unaudited)    |          | 2.2556            | 1.9964   | 1.6450   | 1 9549         | 1.7141   |
| Cash and bank balances      | 19,845            | 26,019   | 44,159   | 16,396         | 178,537  | 44,762            | 51,944   | 72,642   | 32,053         | 306,030  |
| Less: Deposits restricted   | (5,925)           | (16,512) | (30,638) | (9,825)        | (16,658) | (13,364)          | (32,964) | (50,400) | (19,207)       | (28,553) |
|                             | 13,920            | 9,507    | 13,521   | 6,571          | 161,879  | 31,398            | 18,980   | 22,242   | 12,846         | 277,477  |

#### 4.5 Commitments

|   |                    | As at 31 December  | ·                  | As at            |                    | As at 31 December  | r                  | As at            |
|---|--------------------|--------------------|--------------------|------------------|--------------------|--------------------|--------------------|------------------|
|   | 2009               | 2010               | 2011               | 31 March<br>2012 | 2009               | 2010               | 2011               | 31 March<br>2012 |
|   | TL'000             | LL,000             | TL'000             | TL'000           | RM'000             | RM'000             | RM'000             | RM'000           |
| Exchange rate (TL1.00 = RM)   |                    |                    |                    |                  | 2.2556             | 1.9964             | 1.6450             | 1.7141           |
| Commitments given on behalf of consolidated subsidiaries     Other commitments given    | 1,598,628          | 1,621,403          | 1,685,238          | 1,637,517        | 3,605,865          | 3,236,969          | 2,772,217          | 2,806,868        |
| <ul> <li>on behalf of group companies other than<br/>incutioned in bullets A</li> </ul> | 4,395<br>1,603,023 | 4,397<br>1,625,800 | 1,564<br>1,686,802 | 1,637,517        | 9,913<br>3,615,778 | 8,778<br>3,245,747 | 2,573<br>2,774,790 | 2,806,868        |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

#### B. Historical Financial Information of Acibadem Holding Group (continued)

#### 4.4 Consolidated statement of cash flows (continued)

|  | Financial | years ended 31 | December | Financial per |          | Financial : | years ended 31 | December  |          | eriods ended<br>farch |
|--|-----------|----------------|----------|---------------|----------|-------------|----------------|-----------|----------|-----------------------|
|  | 2009      | 2010           | 2011     | 2011          | 2012     | 2009        | 2010           | 2011      | 2011     | 2012                  |
|  | TL'000    | TL'000         | TL'000   | TL'000        | TL'000   | RM'000      | RM'000         | RM'000    | RM'000   | RM'000                |
| Exchange rate (TL1.00 = RM)  |           |                |          | (Unaudited)   |          | 2.2026      | 2.1405         | 1.8107    | 1.9205   | 1.7097                |
| Cash flows from financing activities   |           |                |          |               |          |             |                |           |          |                       |
| Issuance of ordinary shares  | -         | -              | -        | **            | 126,087  | -           | -              | -         | -        | 215,571               |
| Capital advances received  | •         | -              | -        | -             | 153,612  | -           | -              | -         | -        | 262,631               |
| Proceeds from bank borrowings  | 129,705   | 144,940        | 293,265  | 10,618        | 14,443   | 285,688     | 310,246        | 531,015   | 20,392   | 24,693                |
| Repayment of bank borrowings   | (61,106)  | (112,576)      | (93,657) | (34,660)      | (42,448) | (134,592)   | (240,969)      | (169,585) | (66,564) | (72,573)              |
| Repayment/(Proceeds) of finance<br>lease liabilities<br>Proceeds from borrowings obtained        | (460)     | 26,828         | 5,975    | 3,120         | 4,104    | (1,013)     | 57,425         | 10,819    | 5,992    | 7,017                 |
| from related parties Acquisition of non-controlling  | 1,394     | (1,532)        | 75       | (26)          | 128      | 3,070       | (3,279)        | 136       | (50)     | 219                   |
| interests  |           | (8,264)        | (1,860)  | (1,493)       | (6,394)  | -           | (17,689)       | (3,368)   | (2,867)  | (10,932)              |
| Interest on bank loans paid  | (11,389)  | (16,091)       | (48,319) | (955)         | (3,918)  | (25,085)    | (34,445)       | (87,491)  | (1,834)  | (6,699)               |
| Change in restricted deposits  | (5,874)   | (10,587)       | (14,126) | 6,687         | 13,980   | (12,938)    | (19,600)       | (17,436)  | 13,758   | 21,847                |
| Dividends paid to non-controlling<br>interest of subsidiaries  Net cash generated from financing |           |                | (1,177)_ |               | -        | <del></del> |                | (2,131)   |          |                       |
| activities   | 52,270    | 22,718         | 140,176  | (16,709)      | 259,594  | 115,130     | 51,689         | 261,959   | (31,173) | 441,774               |
| Net increase/(decrease) in cash and<br>cash equivalents<br>Foreign exchange differences on cash  | (8,509)   | (4,413)        | 4,014    | (2,936)       | 148,358  | (19,193)    | (8,810)        | 6,603     | (4,003)  | 254,301               |
| held   | -         | -              | -        | -             | -        | (736)       | (3,608)        | (3,341)   | (2,131)  | 934                   |
| Cash and eash equivalents at<br>beginning of year  | 22,429    | 13,920         | 9,507    | 9,507         | 13,521_  | 51,327      | 31,398         | 18,980    | 18,980   | 22,242                |
| Cash and cash equivalents at end of year   | 13,920    | 9,507          | 13,521   | 6,571         | 161,879  | 31,398      | 18,980         | 22,242    | 12,846   | 277,477               |

## ACCOUNTANTS' REPORT (cont'd)



# Historical Financial Information of Acibadem Holding Group (continued)

## Summary of significant accounting policies S. 13.

## Basis of consolidation

The accompanying eonsolidated financial statements include the accounts of the parent Company, Acibadem Holding, and its subsidiaries and the basis set out in sections below. The financial statements of the entities included in the consolidation have been prepared as at the date of the consolidated financial statements.

#### Subsidiaries 5.1.1

the date that control ceases. The accounting policies of subsidiaries have been changed when uecessary to align them with the policies adopted by the Group. Losses applicable to the noncontrolling interests in a subsidiary are allocated to the non-controlling interests even if doing December 2011, the subsidiaries in which the Group owns direct or indirect controls their Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until so causes the non-controlling interests to have a deficit balance. At 31 March 2012 and 31 operations and the ownership interests are given below:

|   | Ownership     | Ownership interest (%) |
|---|---------------|------------------------|
| Direct Ownership Interest on the Subsidiaries 31 March 2012 | 31 March 2012 | 31 December 2011       |
| Almond Holding A.S.   | 66.66         | 66.66                  |
| Aplus   | 66'66         | !                      |
| Acibadem Proje  | 66'66         | :                      |
| Acıbadem Sağlık   | 92.21         | 91.96                  |
|   | Ownership     | Ownership interest (%) |

| Effective Indirect Ownership Interest on the |               |                  |
|--|---------------|------------------|
| Subsidiaries of Acıbadem Sağlık              | 31 March 2012 | 31 December 2011 |
| Acıbadem Poliklinikleri                      | 92.20         | 96.16            |
| Acıbadem Labmed                              | 46.09         | 45.97            |
| International Hospital                       | 82,99         | 82,76            |
| Konur Sağlık                                 | 87.60         | 85.06            |
| Acibadem Mobil                               | 92.19         | 91.95            |
| Sistina Hospital                             | 46.40         | 46.27            |
| Sistina Medikal                              | 46.11         | 45,98            |
| Yeni Sağlık                                  | 92.12         | 21.87            |
| Gemtin                                       | 50.80         | 49.47            |

## Acquisition of non-controlling interests 5.1.2

capacity as owners and therefore no goodwill is recognised as a result. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the Acquisitions of non-controlling interests are accounted for as transactions with owners in their subsidiary.

## Acquisitions through business combinations 5.1.3

The effects of such acquisition are presented as "acquisitions through business combinations" in the notes to the consolidated financial statements,

#### Loss of control 5.1.4

surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee On the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any or as an available-for-sale financial asset depending on the level of influence retained.

ACCOUNTANTS' REPORT (cont'd)

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# Historical Financial Information of Acibadem Holding Group (continued)

# Summary of significant accounting policies (continued) iń

## Basis of consolidation (continued) 5.

## Transaction eliminated on consolidation 5.1.5

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

### 5.2

Revenue of the Group comprised the income from the inpatient/outpatient services given at the hospitals, polyclinics, laboratorics and ambulance scrvices of the Group. The revenues for these services are mostly realised in cash or collectible from the insurance companies including State owned Social Security Institution ("SGK"). The interest rate which reduces the nominal value of the related service to its cash sale price is used to determine the present value of the receivables. The difference between the nominal value of the sale price and the fair value obtained by this way is reflected as interest income to the related periods.

the revenue already recognised. Net sales represents invoiced gross sales amount minus the doubtful receivable amount is recognised as an expense, rather than as au adjustment of When an uncertainty arises about the collectability of an amount already included in revenue, returns and discounts.

#### Inventories 5.3

inventories are all procurement costs, conversion costs and all other relevant costs in bringing the inventories into their current state of locatiou. The cost of inventories is determined ou the Inventories are stated at the lower of cost or net realisable value. Cost elements included in weighted average basis. Net realisable value is the estimated selling price in the ordinary course of the business, less the selling expenses.

### Property and equipment 5.4

## (i) Recognition and measurement

The costs of property and equipment purchased before 1 January 2005 are restated for the impairment losses if any. The costs of property and equipment purchased after I January effects of inflation current at 31 December 2004 less accumulated depreciation and 2005 are carried at cost less accumulated depreciation and impairment losses if any.

directly attributable to bringing the asset to a working condition for its intended use, and Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs capitalised borrowing costs.

## (ii) Subsequent expenditures

The cost of replacing part of an item of property and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group. The costs of the day-to-day servieing of property and equipment are recognised in the consolidated statement of income comprehensive as

### (iii) Depreciation

and equipment from the date of acquisition or assembly. Leasehold improvements are Depreciation is recognised on a straight-line basis over the useful lives of the property depreciated on a straight-line basis over the lease period.

## ACCOUNTANTS' REPORT (cont'd)

13.



# Historical Financial Information of Acibadem Holding Group (continued) ģ

# Summary of significant accounting policies (continned) Ś

## Property and equipment (continued)

5.4

## (iii) Depreciation (continued)

the Depreciation expenses are presented mainly under cost of sales, general and administrative expenses and selling, marketing and distribution expenses in consolidated statements of comprehensive income.

Land is not depreciated, since useful live of it is accepted as infinite.

The estimated useful lives are as follows:

| 50 years  | 3-20 years               |          | 3-10 years             | 5-12 years    | 5 years               | During the lease period |
|-----------|--------------------------|----------|------------------------|---------------|-----------------------|-------------------------|
| Buildings | Machinery and equipments | Vehicles | Furniture and fixtures | Leased assets | Other taugible assets | Leasehold improvements  |

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

Gains or losses on disposals of property and equipment are included in the relevant income and expense accounts and the cost and accumulated depreciation of property and equipment has been derecognised from the relevant accounts as appropriate.

#### Intangible assets 5.5

Intangible assets consist of acquired software and other intangible assets. The costs of intangible assets purchased before I January 2005 are restated for the effects of inflation eurrent at 31 December 2004 loss aecumulated amortisation and impairment losses. The costs of intangible assets purchased after 31 December 2004 are earried at eost less accumulated amortisation and impairment losses, if any. The carrying amount of an intangible asset is reduced to its recoverable amount if there is impairment.

### (i) Amortisation

Intangible assets are amortised on a straight-line basis in the income statement over their estimated useful lives for a pcriod,

The estimated useful lives for the entrent and comparative periods are as follows:

3-10 year 3~10 year Other intangible assets Amortisation method and economic useful lives values of intangible assets are revised at each reporting date end and adjusted if appropriate.

#### Goodwill 5.6

over purchasing price is recorded as goodwill. The goodwill arising from the merger is not amortised. Goodwill is subject to impairment test once a year or more frequently when there 234 After 1 January 2005, in accordance with IFRS 3 "Business Combinations", the excess amount of fair value of identified assets, liabilities and contingent liabilities that are acquired is an indication of impairment.

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

# Historical Financial Information of Acibadem Holding Group (continued)

# Summary of significant accounting policies (continued)

## Financial instruments

## (i) Non derivative financial assets

All other financial assets are recognised initially on the trade date at which the Group The Group initially recognises loans and the receivables on the date they are originated. becomes a party to the contractual provisions of the inflows.

ownership of the financial asset are transferred. Any interest in transferred financial assets The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of that is created or retained by the Group is recognised as a separate asset or liability. Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability

The Group elassifies non-derivative financial assets: loans and receivables.

## Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable trausaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables eomprise cash and cash equivaleuts, trade and other receivables, excluding prepayments.

## Cash and cash equivalents

Cash and cash equivalents comprise of cash, deposits with maturily periods of less than three-months and highly liquid investments with matnrity periods of less than threemonths and having no conversion risk exposure other than the impact of foreign currency changes.

## (ii) Non derivative financial liabilities

The Group initially recognises debt securities issued and subordinated liabilities on the date that they are originated.

The Group dereeognises a financial liability when its eontractual obligations are discharged, cancelled or expire. Financial assets and liabilities are offset and the uct amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognitiou, these financial liabilities are measured at amortised cost using the effective interest method. Other financial The Group classifies non-derivative financial liabilities into the other financial liabilities liabilities comprise loans and borrowings, bank overdrafts, and trade and other payables.

## (iii) Paid-in capital and dividends

Ordinary shares are classified as paid-in capital. Dividends distributed on ordinary shares are offset with retained earnings in the period in which they are declared

# Historical Financial Information of Aeibadem Holding Group (continued)

# Summary of significant accounting policies (continued) Ś

## Financial instruments (continued) 5.7

## (iv) Derivative financial instruments

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Derivatives are recognised initially at acquisition cost, attributable transaction costs are forward transactions and interest rate swap. Although these financial instruments provide effeetive economic protection against risks, they are accounted for as derivative finaucial recognised in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. The Group's derivative financial instrument consists of mainly instruments reflected as trading securities or other financial liabilities because they do not meet the hedge accounting eriteria under IAS 39.

### Impairment of assets 5.8

## (i) Financial assets

A financial asset uot carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss eveut has occurred after the initial recognition of the asset and that the loss event had a negative effeet on the estimated future cash flows of the asset that can be estimated reliably.

by a debtor, restructuring of an amount due to the Group on items that the Group would Objective evidence that financial assets arc impaircd cau include default or delinquency not consider otherwise, indications that a debtor or issuer will enter bankruptcy

held-to-maturity investment securities found not to be specifically impaired are then The Group considers evidence of impairment for loans and receivables and held-toindividually significant receivables and held-to-maturity investment scenrities are assessed for specific impairment. All individually significant loans and receivables and maturity investment securities at both a specifie asset and collective level. All collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and receivables and held-to-maturity investment securities with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of management's judgment as to whether current economic and credit conditions are such default, the timing of recoveries and the amount of loss incurred, adjusted for that the actual losses are likely to be greater or loss than suggested by historical trends.

receivables or held-to-maturity investment securities. When a subsequent event (e.g. repayment by a debtor) causes the amount of impairment loss to decrease, the decrease in as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and An impairment loss in respeet of a financial asset measured at amortised cost is caleulated impairment loss is reversed through profit or loss.

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

# Historical Financial Information of Acibadem Holding Group (continued)

# Summary of significant accounting policies (continued)

## Impairment of assets (continued) 5.8

## (ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventorics and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Impairment losses are recognised in the profit or loss. The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. An impairment loss is recognised if the carrying amount of an asset or its related cashgenerating unit (CGU) exceeds its estimated recoverable amount.

reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata Impairment losses recognised in respect of the cash generating units are allocated to

each reporting date for any indications that the loss has decreased or no longer exists. An In respect of other assets, impairment losses recognised in prior periods are assessed at impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## Foreign Currency Transactions 5.9

translation of monetary assets and liabilities are recognised in the consolidated statement of at the dates of the transactions. Monetary assets and liabilities denominated in foreign Foreign exchange gains or losses arising from the settlement of such transactions and from the Transactions in foreign currencies have been translated to TL at the exchange rates prevailing currencies have been translated into TL at the exchange rates prevailing at the reporting dates. comprebensive income. Non-monetary assets and liabilities denominated in foreign eurrencies are translated to TL with the exehange rates at the dates of transaction. As at 31 December 2011 and as at 31 Mareh 2012, Central Bank of the Republic of Turkey ("Central Bank")'s buying foreign currency rates are as follows:

| As at 31 | December 2011 | 1.8889                  | 2.4438                          |  |
|----------|---------------|-------------------------|---------------------------------|--|
| As at 31 | March 2012    | 1.7729                  | 2.3664                          |  |
|          |               | American Dollar ("USD") | European Union Currency ("EUR") |  |

### Earnings per share 5.10

Earnings per share disclosed in the consolidated statement of ecmprehensive income is determined by dividing net earnings by the weighted average number of shares that have been outstanding during the related period concerned.

In Turkey, companies can increase their share capital by making a pro-rata distribution of share computations, the weighted average number of shares outstanding during the period has shares ("bonus shares") to existing shareholders from retained earnings and inflation adjustments on equity items. Such bonus shares are taken into consideration in the computation of earnings per share as issued share certificates. For the purpose of earnings per been adjusted in respect of bonus shares issued without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and each earlier year.

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## ACCOUNTANTS' REPORT (cont'd) 53



# Historical Financial Information of Acibadem Holding Group (continued) œ.

# Summary of significant accounting policies (continued) ió

### Subsequent events 5.11

for release of the financial statements even if these events arise after any announcement about Subsequent events cover all the events between reporting date and the date of authorisation profit or loss or disclosures of selected financial information to the public.

If there has been events after the reporting date that would require the restatement of the consolidated financial statements; the Group restates the consolidated financial statements accordingly. If such events are significant but do not require the restatement of the consolidated financial statements, they are disclosed in the related notes.

## Provisions, contingent assets and liabilities 5.12

reliably and it is probable that an outflow of economic benefits will be required to settle the outflow of economic benefits will be required to settle the obligation. Except for the economie benefit outflow possibility is remote such contingent liabilities are disclosed in the notes to the financial statements. If the inflow of economic benefits is probable contingent assets have been disclosed in the notes to the financial statements. If the inflow of the economic benefit is more than likely to occur such asset and income statement effect has been A provision is recognised in the accompanying consolidated financial statements if as a result of a past event, the Group has a present legal or constructive obligation that can be estimated obligation. Contingent liabilities are reviewed to determine if there is a possibility that the recognised in the financial statements at the relevant period that income ehange effect occurs.

### Leasing transactions 5.13

financial leasing in the Group's consolidated balance sheet are recorded on the asset side at obligation is reflected on the liability side at the present value of the minimum lease payments. Interest element included in the lease instalments are reflected in the consolidated income statement. The property and equipment obtained by way of financial leases are Leases in terms of which the Group assumes substantially all the risks and rewards of the lower of its fair value or the present value of the minimum lease payments, and related ownership are classified as finance leases. The property and equipment acquired through depreciated through their useful lives.

whether the Group will purchase the leased asset at the end of the lease period, it is When the lease period is shorter than the useful life of the leased asset and it is not certain depreciated during the period of lease. When the leased asset's useful life is shorter than Icased period, leased assets are depreciated during the useful life.

the part of the lessor. Operational lease payments are recorded as expense in the consolidated The lease transactious are classified as operational leasing where the risks and rewards are on statement of comprchensive income on a linear basis.

#### Related parties 5.14

Subsidiaries, shareholders of the Company and companies of the shareholders, and also other companies managed by these companies or related to these companies and managers and directors of these companies are referred to as related parties according to IAS 24 - Related party disclosures.

ACCOUNTANTS' REPORT (cont'd)

5.

Company No.: 901914-V

# Historical Financial Information of Acibadem Holding Group (continued)

# Summary of significant accounting policies (continued)

### Segment reporting 5.13

IFRS 8 requires that a measure of segment assets he disclosed only if the amounts are regularly provided to Chief Decision Maker, consistent with the equivalent requirement for the measure of segment liabilities. The Group's main business activity consists of hospital, healthcare and non-healtheare services. non-healtheare branches. All Group revenues have been realised in domestic basis except newly acquired subsidiaries in Macedonia whieh have immaterial revenues compared to Group total As a result of the activity variation, the Group revenues are allocated as hospital, healthcare and revenue; aceordingly no geographical classification has been presented.

#### Income taxes 5.16

in equity or in other comprehensive income. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting loss except to the extent that it relates to a business combination, or items recognised directly Income tax comprises current and deferred tax. Income tax expense is recognised in profit or date, and any adjustment to tax payable in respect of previous years.

reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not temporary differences arising on the initial recognition of goodwill.

differences when they reverse, based on the laws that have been enacted or substantively Deferred tax is measured at the tax rates that are expected to be applied to the temporary euacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforeeable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

which they can be utilised. Deferred tax assets are reviewed at each reporting date and are differences, to the extent that it is probable that future taxable profits will be available against A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## Transfer pricing regulations

The General Communiqué on disguised profit distribution via Transfer Pricing, dated 18 In Turkey, the transfer prieing provisions have been stated under the Article 13 of the Corporate Tax Law with the heading of "disgnised profit distribution via transfer pricing". November 2007 sets details about implementation. If a taxpayer enters into transactions regarding the sale or purchase of goods and services with related parties, where the prices are not set in accordance with the arm's length principle, then Such disguised profit distributions through transfer pricing are not aecepted as tax deductible related profits are considered to be distributed in a disguised manner through transfer pricing. for corporate income tax purposes.

## 13. ACCOUNTANTS' REPORT (cont'd)

#### SMICH W

# B. Historical Financial Information of Acibadem Holding Group (continued)

# . Summary of significant accounting policies (continued)

## 5.2.17 Employee Benefits

In accordance with the existing Labor Law in Turkey, the Group entities operating in Turkey are required to make lump-sum payments to employees who have completed one year of service and whose employment is terminated without cause or who retire, are called up for military service or die.

In the accompanying consolidated financial statements, the Group has used actuarial valuation method to estimate its obligation.

As at 31 December 2011 and for as 31 March 2012, the following assumptions were used in the calculation of the total liability:

|                                   | As at 31   | As at 31      |
|-----------------------------------|------------|---------------|
|                                   | March 2012 | December 2011 |
| Discount Rate                     | 3.91%      | 3.91%         |
| Turnover Rate for the calculation |            |               |
| of retirement                     | 72%        | 72%           |

Reserve for employee termination benefits is calculated based on the ceiling amount which is determined by the Government. The management of the Group used some assumptions in the calculation of the retirement pay provision. As at 31 March 2012, 31 December 2011, 31 December 2010 and 31 December 2009, the ceiling amount has been limited to TL 2,805, TL 2,732, TL 2,517 and TL 2,365 per year of employment, respectively. The liability is not funded, as there is no funding requirement.

## 5.2.18 Financial incomes and expenses

Finance income comprises interest income on funds invested; fair value gains on financial assets at fair value through profit or loss and gains on derivative instruments that are recognised in profit or loss, Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the Group's right to receive payment is established.

Finance costs comprise interest expense on borrowings, changes in the fair value of financial assets at fair value through profit or loss, impairment losses recognised on financial assets, (other than trade receivables) and losses on derivative instruments that are recognised in profit or loss.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

# 6. Additional paragraph for convenience translation to English

Accounting policies applied by the Group may differ from the accounting principles generally accepted in countries other than Turkey in material aspects and the effects of such differences have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position and results of operations, and changes in cash flow of the Group in accordance with the accounting principles generally accepted in such countries of the users of these financial statements.

ACCOUNTANTS' REPORT (cont'd)

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SUUGY

IHH Healthcare Berhad Accountants' Report

Company No.: 901914-V

# Events subsequent to Reporting Date

No events occurred subsequent to 31 March 2012 to the date of this report that will require adjustments to or disclosure in this report other than those disclosed in Note 35 of Section  $\Lambda - 2$  historical financial information of IHH Group and Note 29 of the consolidated financial statement of Acibadem Holding and its subsidiaries as at and for the three-month period ended 31 March 2012 as attached in Appendix III to this report.

#### SANS Z

KPMG Firm number: AF 0758 Chartered Accountants LEE YEE KENG Approval Number: 2880/04/13(J)

Chartered Accountant

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IHH Healthcare Berhad Accountants' Report

### Appendices:

Appendix I Consolidated Financial Statements of Acibadem Holding and its subsidiaries as at and for the year ended 31 December 2010 and 2009

Appendix II Consolidated Financial Statements of Acibadem Holding and its subsidiaries as at and for the year ended 31 December 2011

Appendix III Consolidated Financial Statements of Acibadem Holding and its subsidiaries as at and for the three-month period ended 31 March 2012

## KPMG

ACCOUNTANTS' REPORT (cont'd)

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Appendix I

Acıbadem Sağlık Yatırımları Holding
Anonim Şirketi and İts Subsidiaries
Convenience Translation into English of
Consolidated Financial Statements as at
and for the years ended
31 December 2010 and 2009
With Independent Auditor's Report

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirkcti

15 March 2012

This report includes 2 pages of independent auditors' report and 75 pages of consolidated financial statements together with their explanatory notes

13.

#### KPING

## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

## Table of Contents

Independent Auditor's Report
Consolidated Statements of Financial Position
Consolidated Statements of Comprehensive Income
Consolidated Statements of Changes in Equity
Consolidated Statements of Cash Flows
Notes to Consolidated Financial Statements

## 13. ACCOUNTANTS' REPORT (cont'd)

### KPANC

### Appendix I

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. Kavak Balik Baliye Man Kavak Sok. Nor 28 Peykoz 34605 İstanbul

Yelephone +90 (216) 681 90 30 Fax +90 (216) 681 90 90 Internet www.kpmg.com (r

Independent Auditors' Report

To the Board of Directors of

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi

We have audited the accompanying consolidated statements of financial position of Actbadem Saglik Yatırmları Holding Anonini Sirketi and its abbsidiarios ("the Group") as at 31 December 2010 and 31 December 2010 and 14 December 2010 and 14 December 2010 and 14 December 2010 and 14 December 2010 and 15 Statements of comprehensive income, consolidated statements of cash flows for the years then ended and significant accounting policies with the notes to the consolidated financial statements

Group Management's Responsibility for the Consolidated Financial Statements

The Group management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the financial reporting standards of Capital Market Board ("CMB"). This responsibility ancludes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting politicies, and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the auditing standards promulgated by CMB Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures solected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal courtor televant to the Group's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

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## Appendix I

#### Ортіоп

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of Actbadem Saglik Yatrimlari Holding Anonim Sirketi and its subsidiaries as at 31 December 2010 and 2009, and the related consolidated statements of eonprehensive income, changes in equity and cash flows for the years then ended then in accordance with the financial reporting standards (please see Note 2) promulgated by CMB.

Additional paragraph for convenience translation to English

consolidated financial statements are not intended to present the financial position and results of operations, and changes in eash flow of the Group in accordance with the accounting principles generally accepted in such countries of the users of these financial statements. Accounting policies applied by the Group may differ from the accounting principles generally accepted in conntries other than Turkey in material aspects and the effects of such differences have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying

Istanbul, 15 March 2012

Akis Bağımsız Denctim ve Serbest Aqıhasebeci Mali Müşavirlik A.Ş.

Ózkan Genç L Partner

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd)

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### Divide M

## Appendix I

# Acıbadem Sağlık Yatırımları Holdíng Anonim Şirketi and Its Subsidíaries

Consolidated Statements of Financial Position

As at 31 December 2010 and 2009

Amounts expressed in Turkish Liva("TL") unless otherwise stated

Auchted

|   | Notes      | 31 December 2010                | 31 December 2009        |
|---|------------|---------------------------------|-------------------------|
| ASSETS  |            |                                 |                         |
| Current Assets  |            | 164,787,728                     | 127,400,795             |
| Cash and Cash Equivalents   | *          | 26,019,218                      | 19,844,984              |
| Trade Receivables   |            | 78,226,457                      | 62,131,053              |
| <ul> <li>Due from Related Parties</li> </ul>                        | 26         | 8,655,743                       | 6,803,649               |
| - Other Trade Receivables   | 9          | 69,570,714                      | 55.327,404              |
| Other Receivables   |            | 512,974                         | 842,949                 |
| <ul> <li>Other Receivables from Related</li> <li>Parties</li> </ul> | <b>y</b> c | 18 867                          | 403 264                 |
| - Orber Beceivables   | ` <b>~</b> | 476 107                         | 439 685                 |
| Inventories   | . %        | 14,146,518                      | 11.862,886              |
| Other Current Assets  | 91         | 45,882,561                      | 32,718,923              |
| Non-Current Assets  |            | 1,382,367,536                   | 1,354,865,799           |
| Other Receivables   | 7          | 987,983                         | 1,566,755               |
| Property and Equipment  | ٥          | 527,086,675                     | 508,943,996             |
| Intangible Assets   | 10         | 3,043,858                       | 2,459,160               |
| Goodwill  | H          | 820,498,762                     | 818,951,655             |
| Deferred Tax Assets   | 24         | 25,441,111                      | 22,113,712              |
| Other Non-Current Assets  | 91         | 5,309,147                       | 830,521                 |
| TOTAL ASSETS  |            | 1,547,155,264                   | 1,482,266,594           |
| LIABILITIES   |            |                                 |                         |
| Current Liabilities   | ,          | 245,125,129                     | 140,811,065             |
| Financial Liabilities   | <b>6</b> 0 | 91,803,086                      | 41,053,133              |
| Other Financial Liabilities   | 28         | 4,396,118                       | 2,766,926               |
| Trade Payables  |            | 81,992,737                      | 61,883,364              |
| - Due to Related Parties  | 76         | 9,571,893                       | 7.098,836               |
| - Other Trade Payables  | 9          | 72,420,844                      | 54,784,528              |
| Other Liabilities   |            | 21,030,901                      | 3,801,033               |
| - Due to Related Parties  | 36         | 503,601                         | 2,025,806               |
| - Other Payables  | ۲.         | 20,527,300                      | 1,775,227               |
| Tax Liability   | 24         | 2,653,826                       | 857,126                 |
| Provisions  | 12         | 19,734,406                      | 13,895,478              |
| Other Liabilities   | 91         | 23,514,055                      | 16,554,005              |
| NON-CURRENT LIABILITIES   |            | 777,991,936                     | 786,298,855             |
| Financial Liabilities   | 5          | 764,732,810                     | 734,062,040             |
| Trade Payables  | 9          | 6,687,060                       | 12,463,888              |
| Other Payables  |            | 1                               | 18,068.400              |
| Employee Benefits   | 14         | 2,111,563                       | 1,863,930               |
| Deferred Tax Liabilities  | 24         | 3,960,115                       | 962,227                 |
| Other Non-Current Liabilities                                       | 16         | 500,338                         | 18,878,370              |
| EQUITY  |            | 524,038,199                     | 555,156,674             |
| Shareholders' Equity  |            | 508,328,916                     | 536,506,199             |
| Paid-in Capital   | 17         | 668,000,000                     | 668,000,000             |
| Share Premium   | 1.7        | 22,809,940                      | 22,809,940              |
| Legal Reserves  | 17         | 2,541,510                       | 1,848,872               |
| Accumulated Losses  | 17         | (161,914,395)                   | (146,485,893)           |
| Net Profib(Loss) For The year                                       |            | (23,108,139)                    | (6,666,720)             |
| Non-Controlling Interest  |            | 15,709,283                      | 18,650,475              |
| TOTAL LIABILITIES   |            | 1,547,155,264                   | 1,482,266,594           |
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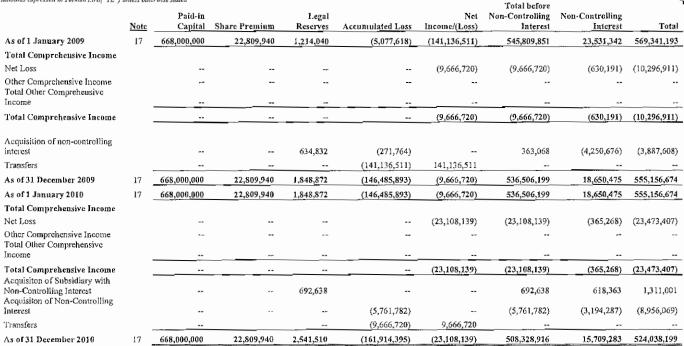
The accompanying notes are an integral part of these consolidated financial statements

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Consolidated Statements of Changes in Equity

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in Turkish Lira("TL") unless otherwise stated



an integral part of these consolidated financial statements The accompanying notes are

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The accompanying notes are an integral part of these consolidated financial statements.

## ACCOUNTANTS' REPORT (cont'd)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Consolidated Statements of Comprehensive Income

|   | As at and for the years ended 31 December 2010 and 2009 |                                     |
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| ١,  | Turkish Lira("TL") unless otho |  |
|   | n Turkıs                       |  |
|   | Ħ                              |  |
| CONTRACTOR OF THE PROPERTY OF | 8                              |  |
| ,   | SS                             |  |
|   | Ď.                             |  |

|  |      | Audited       | ted           |  |
|--|------|---------------|---------------|--|
|  | Note | 2010          | 2009          |  |
| Revenues   | 18   | 731,582,530   | 558,827,953   |  |
| Cost of Revenue  | 18   | (586,157,703) | (476,837,534) |  |
| GROSS PROFIT   |      | 145,424,827   | 81,990,419    |  |
| Selling, Marketing and Distribution Expenses (-)   | 61   | (32,596,131)  | (20,278,987)  |  |
| General Administrative Expenses (-)  | 19   | (41,983,421)  | (36,518,756)  |  |
| Other Operating Income   | 21   | 5,496,659     | 4,286,106     |  |
| Other Operating Expense (-)  | 21   | (11,219,828)  | (4,650,355)   |  |
| OPERATING PROFIT   |      | 65,122,106    | 24,828,427    |  |
| Finance Income   | 22   | 4,969,358     | 4,805,451     |  |
| Finance Expense  | 23   | (85,475,041)  | (58,611,411)  |  |
| LOSS FROM CONTINUING OFFICATIONS BEFORE TAX  |      | (15,383,577)  | (28,977,534)  |  |
| Tax (Expense)/ Benefit from Continuing Operations  |      | (8,089,830)   | 18,680,623    |  |
| Current Tax Expense  | 24   | (8,419,341)   | (578,483)     |  |
| Deferred Tax Credit LOSS FROM CONTINUE OPER ATIONS   | 24   | 329,511       | 19,259,106    |  |
| AFTER TAX  |      | (23,473,407)  | (10,296,911)  |  |
| NET LOSS FOR THE YEAR  |      | (23,473,407)  | (10,296,911)  |  |
| Other Comprehensive Income   |      | 1             | :             |  |
| TOTAL COMPREHENSIVE INCOME/ (LOSS)   |      | (23,473,407)  | (10,296,911)  |  |
| Distribution of Net Loss   |      | (23,473,407)  | (10,296,911)  |  |
| Non-Controlling Interest   |      | (365,268)     | (630,191)     |  |
| Owners of the Company  |      | (23,108,139)  | (9,666,720)   |  |
| Earnings/ (Loss) per Share (for 1000 shares)<br>Diluted and Basic Famings / II osers) ner Share (for | 25   | (34.593)      | (14.471)      |  |
| 1000 shares)   |      | (34,593)      | (14.471)      |  |
| Earnings/ (Loss) per Share from Continuing Operations (for 1000 shares)                              |      | (34.593)      | (14.471)      |  |
| Diffused and Deale Earthings / (LOSSes) per Share from Continuing Operations (for 1000 shares )      |      | (34.593)      | (14.471)      |  |

## ACCOUNTANTS' REPORT (cont'd)

13.

Appendix I

# Acıbadem Sağlık Yatırımları Holding Anoním Şirketi and Its Subsidiaries

Consolidated Statements of Cash Flows

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in Turkish Livaf" TL") unless otherwise stated

|   | 1    | 2010                     | 1000          |
|---|------|--------------------------|---------------|
| A CACH II ONG EDOM OBED AWAY A CENTREICO                                | 1    | 70707                    | 7007          |
| S. CASKILLEO TO ANOMA OF ENGLISH OF A CHARLES                           | 1100 |                          |               |
| Net Loss  |      | (23,473,407)             | (10,296,911)  |
| Adjustments:  |      |                          |               |
| Amortisation and depreciation expense                                   | 70   | 71,734,319               | 62,325,489    |
| Provision for employee termination benefits                             | 14   | 2,861,478                | (2,565,072)   |
| Provision on doubtful receivables                                       | 9    | 2,166,622                | 976,840       |
| Unrealized finance income / (loss)                                      |      | 58,224                   | 298,340       |
| Income accruals on inpatients   |      | (2,440,238)              | (2,706,956)   |
| Expense accruals on doctors   | 12   | 13,564,343               | 12,509,028    |
| Deferred tax assets   | ,    | (321,735)                | (19,259,106)  |
| Provision on corporate taxes  | 7.   | 4,369,409                | 1,848,029     |
| Provision for legal cases   | 12   | 2,966,263                | 427,521       |
| Accruals related to torward transactions                                |      | (1,044,252)              | 1,141,180     |
| Change in Jair value of interest rate swap                              | į    | 2,673,444                | 1,625,746     |
| Interest income   | 77   | (812,766)                | (1,159,078)   |
| Interest expense  | 23   | 39,162,844               | 37,658,728    |
| Gain on sale of property and equipment (net)                            | 7.7  | (234,933)                | 1,150,936     |
| Net operating profit before changes in assets and liabilities           |      | 111,229,615              | 83,974,714    |
| Change in trade receivables   |      | (16,630,682)             | (26,758,024)  |
| Change in inventory   |      | (2,170,553)              | (3,815,531)   |
| Change in finannial investments   |      | 4,396,118                | ,             |
| Change in other receivables   |      | 914,042                  | 599,151       |
| Change in other current assets  |      | (59,195,1)               | (2,784,162)   |
| Change in outer non-current assets                                      |      | (35/75)                  | 22,403,737    |
| Change in trade payables  |      | 1,138,951                | 77,284,809    |
| Change in provisions  |      | 2,430,103<br>(7.323.157) | (02,4,00,4,0) |
| Comprate faxes naid   |      | (2,522,23)               | 010,03        |
| Change in other trade payables  |      | (17.384.737)             | 36,028,329    |
| Change in other liabilities   |      | 6.182.294                | 5.956.467     |
| Employee severance indemnity paid                                       | 14   | (2,629,722)              | (1,742,276)   |
| Provisions paid   |      | (12,667,711)             | (5,688,628)   |
| Net cash from operating activities                                      |      | 63,604,261               | 116,274,071   |
| B. CASH FLOW FROM INVESTMENT ACTIVITIES                                 |      |                          |               |
| Aequisition of property and equipment                                   | 6    | (91,403,282)             | (134,319,113) |
| Proceeds from sale of property and equipment                            | 6    | 3,075,860                | 9,301,215     |
| Acquisition of intangible assets  | 10   | (910,254)                | (397,105)     |
| Cosh outflow from soonicition of cubridianies and                       | IO   | W25 035 C/               | 8,148         |
| Cash outlow non adquisition of substituties, liet.<br>Interest received |      | 861 290                  | (113.718)     |
| Net cash (nsed in)/from investing activities                            | '    | (90,735,756)             | (177,052,667) |
| C. CASH FLOW FROM FINANCING ACTIVITIES                                  |      |                          |               |
| Proceeds from bank borrowings   |      | 144,941,195              | 129,705,181   |
| Repayment of bank borrowings  |      | (112,576,369)            | (61,106,414)  |
| Finance lease habilities  |      | 26,827,547               | (460,394)     |
| Proceeds from borrowings obtained from related parties                  |      | (1.531,731)              | 1.393,703     |
| Acquisition of non-controlling interest                                 |      | (8,263,435)              | •             |
| Interest paid   |      | (16,091,478)             | (11,388,914)  |
| Change in restricted cash   | •    | (10,587,214)             | (5,873,024)   |
| Net cash (used in)/from linancing activities                            | 13   | 22,718,515               | 52,270,138    |
| Net decrease (increase) in cash and cash equivalents                    |      | (4,412,980)              | (8,508,459)   |
| Cash and cash equivalents at 1 January                                  |      | 13,919,984               | 22,428,443    |
| Cash and cash equivalents 31 December                                   | *    | 9,507,004                | 13,919,984    |
|   | 15   |                          |               |

Subsequent events

The accompanying notes are an integral part of these consolidated financial statements.

Company No.. 901914-V

## ACCOUNTANTS' REPORT (cont'd) 13.

#### Sunco

### Appendix I

#### PAGE Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Selling, marketing and distribution expenses, general administrative expenses Expenses by nature As at and far the years ended 31 December 2010 and 2009 Organization and nature of business all assis of presentation of the consolidated financial statements Segment reporting Cash and cash equivalents Financial inshiftees Trade receivables and payables Other receivables and payables Earnings per share Related parties Norther and level of risks arising from financial instruments Financial Instruments: Fair value disclosure Property and equipment Intangible assets Acquisition of subsidiary and non controlling interests Notes to the Consalidated Financial Statements Other operating income and expenses TABLE OF CONTENTS Post employment benefits Other assets and liabilities Amounts expressed in TL otherwise stated Fax assets and liabilities Commitments Employee benefits Financial expenses Inventories

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Organization and nature of business

Acıbadem Sağlık Yatırınuları Holding A.Ş. ("the Company") was incorporated in 2007 in İstanbul to invest into shares and assets of companies which operates in the Turkish insurance, advisory, hospital, healthcare and service sectors. The head office is located at Fahrettin Kcrim Gökay Caddesi, Altunizade Mahallesi, No: 49,

As at 31 December, shareholder structure of the Company is as follows:

| 100.00      | 100.00      |                               |
|-------------|-------------|-------------------------------|
| 0.00        | 0.00        | Zeyncp Aydınlar (*)           |
| 0.00        | 0.00        | Ethem Erban Aydınlar (*)      |
| 3.59        | 3.59        | Hatice Seher Aydınlar         |
| 46.41       | 46,41       | Mehmet Ali Aydınlar           |
| 50.00       | 20.00       | Almond Holding Cooperatie U A |
| Sharc(%)    | Share(%)    | Shareholder's Name            |
| 2009        | 2010        |                               |
| of December | 21 December |                               |

(\*) Ethem Erhan Aydınlar and Zeynep Aydınlar hold shares less than 0.01%.

As at 31 December 2010 consolidated subsidiaries comprised the following:

Almond Holding Anonim Şirketi ("Almond Holding"

- Acıbadem Sağlık Hizmetleri ve Ticaret A.Ş. ("Acıbadem Sağlık") and its subsidiaries

As at 31 December 2010 consolidated subsidiarics of Acibadem Saglik comprised the following:

- Acıbadem Poliklinikleri Anonim Şirkcti ("Acıbadem Poliklinikleri") - Acıbadem Labmed Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Labmed")

International Hospital İstanbul Anonim Şirketi ("International Hospital"

International Hospital Sağlık Yatırımları Anonim Şirketi ("International Hospital Sağlık Yatırımları")

Acibadem Kayseri Hastanesi Anonim Şirketi ("Acıbadem Kayseri")

· Konur Sağlık Hizmetleri Anonim Şirketi ("Konur Sağlık")

Acibadem Mobil Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Mobil")

As at 31 December 2009 consolidated subsidiaries comprised the following:

- Almond Holding Anonim Sirketi ("Almond Holding")

Acıbadem Sağlık Hizmetleri vc Ticaret A.Ş. ("Acıbadem Sağlık") and its subsidiaries

As at 31 December 2009 consolidated subsidiaries of Acibadem Saglik comprised the following:

Acibadem Poliklinikleri Anonim Şirketi ("Acıbadem Poliklinikleri")

Acibadem Labmed Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Labmed")

International Hospital İstanbul Anonim Şirketi ("International Hospital")

 International Hospital Sağlık Yatırımları Anonim Şirketi ("International Hospital Sağlık Yatırımları")

Acıbadem Kayseri Hastancsi Anonim Şirketi ("Acıbadem Kayseri")

. Aerbadem Mobil Sağlık Hizmetleri Anoním Şirketi ("Aerbadem Mobil")

Acibadem Saglik Yatırımları Holding Anonim Şirketi and consolidated subsidiaries are collectively named as "Group",

Company No., 901914-V

## ACCOUNTANTS' REPORT (cont'd) 13



### Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

4s at and for the years ended 31 December 2010 and 2009

# Organization and nature of business (continued)

The nature of the activities of the consolidated subsidiaries is as follows:

## Ilmond Holding A.Ş

Almond Holding A.S, was incorporated on 30 July 2007 in Istanbul. The purpose of Almond Holding's establishment is to invest into any type of healthcare related institutions, hospitals and companies which operate in the healthcare and real estate sectors.

## Acıbadem Sağlık Hizmetleri ve Ticaret A.Ş.

hospitals (Kadıköy, Bakırköy, Kozyatağı, Fulya, Eskişebir, Bursa, Kocaeli, Maslak, Kayseri, Adana). In addition to its core business in health care, the Company is engaged in healthcare related community services such as courses and seminars about first aid, diabetics, smokeless Acıbadem Sağlık was incorporated in 1991 in İstanbul, and provides health services in ten general living and infaut care. Acibadem Sağlık is subject to Capital Market Board ("CMB") regulations and its shares have been traded on the Istanbul Stock Exchange ("ISE") since 15 June 2000

Aerbadem Saglik also has Joint Comission International accreditation standards and ISO 9001 Quality Management System standards.

The head office is located at Fahrettin Kerim Gökay Caddesi. Altunizade Mahallesi, No: 49, Üsküdar – İstanbul,

## Actbadem Poliklinikleri

Aeıbadem Poliklinikleri has six polyclinics at Etiler, Bağdat Caddesi, Ataşehir, Göktürk, Beylikdűzű and Uludağ locations for outpatients. Acıbadem Göz Sağlığı Hizmetleri Anonim Sirketi was established in June 2003 in Istanbul and was merged with Acıbadem Poliklinikleri, on 24 October 2008. Aeıbadem Ayaktan Tedavi Merkezleri Anonim Şirketi was established on 17 April 2006 in Beylikdüzü, İstanbul and was merged with Acıbadem Poliklinikleri on 24 October 2008.

### Acıbadem Labmed

Acıbadem Labmed was established on 28 August 2001 under the name of Acıbadem Sağlık Yöuetimi Anonim Şirketi, in İstanbul. On 24 February 2004 the name of the company was ehanged to Aetbadem Labraed Sagitk, and a partnership was established with Labraed Dortmund Gmbh (located in Germany) to engage in laboratory services. There are 2 branches in Adana and Antalya.

## International Hospital

hospital located in Yeşilköy, İstanbul. The hospital has 6 surgery rooms, 22 follow up beds. 99 patiemt beds and total inpatient bed availability of the hospital is 121. Acıbadem Sağlık acquired International Hospital, on 20 August 2005 (50%) and on 27 March 2009 (40%) and increased its shares to 90% of International Hospital was established in 1989 on 19,300 m² indoor area and engaged in providing inpatient, outpatient and emergency care services with 5 intensive care units with 26 beds rendering services in 1 coronary, 1 internal discases, 1 general surgery, 1 cardio surgery and 1 new bom units at its total shares.

In the accompanying consolidated financial statements as at 31 December 2010, International Hospital Sağlık Yatınmları was fully consolidated with International Hospital.

## ACCOUNTANTS' REPORT (cont'd)

<u>~</u>



## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Organization and nature of business (continued)

## International Hospital Sağlık Yatırımları

The polyclinic was established in Etiler, Istanbul in December 2002. It has car-nose and throat units, cardiology, orthopedic and traumatology, neurology, neurosurgery, psychiatry and psychology, radiology, laboratory and internal diseases units available for outpatients.

## 1cıbadem Kayseri Hospital

In accordance with the nationwide expansion project, Actbadem Saglik acquired the 51% of shares to 99.99%. The hospital started to accept patients from 23 March 2009, The hospital is built Memieket Medikal Cerrahi Özel Sağlık Hizmetleri Anonim Şirketi in 2007 and then increased its over an indoor area of 20,000m2, eousisting of 5 intensive care units and 26 bcds used for 4 general purpose, 1 cardio surgery and 1 new bom units. The hospital has 6 operating theatres, 22 follow up beds, 89 patient heds and total inpatient bed availability of the hospital is 111.

## Acıbadem Mobil Sağlık Hizmetleri

Acubadem Mobil has been providing emergency healthcare services and ambulance services since 7 July 2008. It is fully consolidated in the accompanying eonsolidated financial statements.

The related parties of the Group are as follows:

- Acıbadenı Holding Anonim Şirketi ("Acıbadem Holding")
- Acıbadem Sağlık ve Hayat Sigorta Anonim Şirketi ("Aeıbadem Sigorta")
  - Acıbadem Proje Yönetimi Anonim Şirketi ("Acıbadem Proje"
- Aplus Hastane ve Otelcilik Hizmetleri Anonim Şirketi ("Aplus Otelcilik")
  - Abraaj Capital Limited ("Abraaj Capital")
- Akademia Sağık Hizmet ve Sistemleri Yönetim ve Danışmanlık Anonim Şirketi ("Akademia")
  - Acıbadem Diş Sağlığı Hizmetleri Anonim Şirketi ("Acıbadem Diş") Camlıca Turizm ve Yatçılık Anonim Şirketi ("Çamlıca Turizm")
    - Acıbadem Eğitim ve Sağlık Vakfı ("Acıbadem Vakfı")
- Telepati Tanıtım Hizmetleri Anonim Şirketi ("Telepati Tanıtım")
- Çukurova Bilim Laboratuarian Anonim Şirketi ("Çukurova Bilim")
  - Acıbadem Üniversitesi ("Acıbadem Üniversite"]

    - Kercm Aydınlar Vakfı ("Kerem Aydınlar"
- BLAB Laboratuvar Hizmetleri Anonim Şirketi ("BLAB")
- Aydınlar Sağlık Hizmetleri Limited Şirketi("Aydınlar Sağlık")

These companies have neither direct nor indirect capital and management relationships with the Group and accordingly are exeluded from consolidation in the accompanying financial statements.

As at 31 December 2010, the Group employed 7,883 personnel (31 December 2009: 6,643), consisting of 777 (31 December 2009: 653) administrative personnel, 5,953 (31 December 2009; 5,281) doctors, nurses and medical personnel and 1,153 (31 December 2009: 709) personnel employed on contractual basis.

The hospital certifications owned by the Group are indefinite.

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## Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) 33

### Appendix I

## Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

4s at and for the years ended 31 December 2010 and 2009

Basis of presentation of the consolidated financial statements

## Basis of presentation 2.1

2

### Statement of compliance 2.1.1

The Group maintains its book of accounts and prepares its statutory financial statements in TL in accordance with the Turkish Uniform Chart of Accounts promulgated by Capital Markets Board of Furkey ("CMB"), Turkish Commercial Code and Turkish Tax Code. According to the reflection the truth principle of financial statements, the accompanying in accordance with the provisions of Capital Market Board ("CMB") 9 April 2008, and 26842 of the Official Gazette Series XI, 29 No. "Basis for Financial Reporting in the Capital Markets" consolidated financial statements, classification and adjustments based on the legal records are prepared in conformity with the principle of CMB accounting and reporting published by the appropriate authorities. The Group's accompanying consolidated financial statements was prepared ("Communiqué No:XI-29").

According to the Article 5 of the Communiqué, companies will apply The International Accounting/Financial Reporting Standards ("IAS / IFRS") adopted by the European Union. However, according to the Transitional Article 2 included in the same Communiqué, IAS/IFRS will be applied until the differences between IAS/IFRS that are adopted by European Union and IAS/IFRS that are adopted by International Accounting Standards Board ("IASB"), are announced by Turkey Accounting Standards Board ("TASB").

the transitional article number one of the governing decree law, until the date of the issuing of standards and regulations by Oversight Agency, the existing regulations will be applied. With the governing decree law numbered 660 published in official gazette on 2 November 2011, the establishment article of TASB stated in the 2499 numbered law with an additional article number one has been superseded and the Council of Ministers decided to establish Public Oversight Accounting and Auditing Standards Agency ("Oversight Agency"). In accordance with Accordingly, as of reporting date, the Basis of Presentation has not been changed.

The accompanying consolidated financial statements of the Group have been approved by the board of directors of the Group on 15 March 2012. The general assembly of the shareholders and legal authorities has the authority to change the accompanying consolidated financial statements.

# Additional paragraph for convenience translation to English:

The accompanying ifinancial statements are not intended to present the financial position and results of its operations in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Turkey.

## Basis of measurement

2.1.2

The CMB announced that, effective from 1 January 2005, the application of IAS 29 "Financial Reporting in Hyperinflationary Economies" issued by IASB is no longer required for companies operating in Turkey and preparing their financial statements in accordance with CMB Accounting reserves and special reserves are presented in accordance with the Turkish Commercial Code basis amounts and the effects of inflation over those equity items as at 31 December 2004 were reflected Standards on 17 March 2005. The equity items including paid-in capital, share premium, legal in retained earnings.

derivative financial instruments which are measured at fair value and balance sheet items affected The consolidated financial statements have been prepared on the historical cost basis except for by the implementation of IAS 29.

## ACCOUNTANTS' REPORT (cont'd) 13,



## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsídiaries

Notes to the Consolidated Financial Statement.

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Basis of presentation of the consolidated financial statements (continued)

## Basis of presentation (continued)

2.1

## Functional and presentation currency 2.1.3

currency. All financial information presented in TL unless otherwise stated. All other currencies These consolidated financial statements are presented in TL, which is the Group's functional are stated full unless otherwise stated.

### Bosis of consolidation 2.1.4

The accompanying consolidated financial statements include the accounts of the parent Company, ASYH, and its subsidiaries and the basis set out in sections below. The financial statements of the entities included in the consolidation have been prepared as at the date of the consolidated financial statements.

#### Subsidiaries 3

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

As at 31 December, the subsidiaries in which the Group owns direct or indirect controls their operations and the shareholding interests are given below:

Ownership interest (%)

|   | 31 December | 31 December |
|---|-------------|-------------|
| Title of the Partnership                        | 2010        | 2009        |
| Almond Holding A.Ş.                             | 66.66       | 66.66       |
| Indirect Ownership Interest on the Subsidiaries |             |             |
| Acıbadem Sağlık                                 | 91.96       | 91.96       |
| Acıbadem Poliklinikleri                         | 91.96       | 91.96       |
| Acibadem Labmed                                 | 45.97       | 45.97       |
| International Hospital                          | 82.76       | 82,76       |
| International Hospital Saglik Yatırımları       | 82.76       | 82.76       |
| Acıbadem Kayseri                                | 91.95       | 09.99       |
| Konur Sağlık                                    | 45.98       | 1           |
| Acıbadem Mobil                                  | 91.95       | 91.95       |

As at 31 December 2010 and 2009, subsidiaries are fully consolidated with non-controlling interest's ownership reflected as a non-controlling interest.

## Acquision of non-controlling interests (ii)

capacity as owners and therefore no goodwill is recognised as a result. The adjustments to non-Acquisitions of non-controlling interests are accounted for as transactions with owners in their controlling interests are based on a proportionate amount of the net assets of the subsidiary.

## Acquisitions through business combinations: (iii)

The effects of such acquisition are presented as "acquisitions through business combinations" in the notes to the consolidated financial statements.

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Company No 901914-V

## ACCOUNTANTS' REPORT (cont'd) 3

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### Appendix I

# Aetbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Basis of presentation of the consolidated financial statements (continued) smounts expressed in TL otherwise states

## Basis of presentation (continued) 2.1

## Basis of consolidation (continued) 2.1.4

#### Loss of control Ē

controlling interests and the other components of equity related to the subsidiary. Any surplus or in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained. On the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any nondeficit arising on the loss of control is recognized in profit or loss. If the Group retains any interest

## Transaction eliminated on consolidation 3

Intra-group balances and transactions, and any unrealized income and expenses arising from intragroup transactions, are climinated in preparing the consolidated financial statements.

## Use of estimates and judgments 2.7

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods

In preparation of the cousolidated financial statements, the significant estimates and judgments used by the Group are as follows:

Note 2.6.3- 2.6.4 - Useful life of property and equipment and intangible assets

 Derivative financial instruments Note 2.6,6

 Provision for impairment on trade receivables Note 6

 Provisions, contingent assets and liahilities Note 12

· Tax assets and liabilities Employee benefits Note 14 Note 24 Note 28

Financial instruments: Fair value disclosures

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## ACCOUNTANTS' REPORT (conf'd)

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Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

a

# Basis of presentation of the consolidated financial statements (continued)

## Changes in accounting policies

presented in the consolidated financial statements. The Group consistently recognizes measures and presents the transactions, other events and situations with the same nature. Material changes in accounting policies or material errors (if any) are corrected, retrospectively; restating the prior period consolidated financial statements. The aecounting policies set out in 2.6 have been applied consistently by the Group to all periods

### i) Overview

The Group has applied changes in IAS/IFRS effective from 1 January 2010 summarized below:

- Accounting for business combinations IFRS 3
- Accounting for increases in non-controlling interests
- Borrowing costs IAS 23

## ii) Aceounting for business combinations

for business combinations. The change in accounting policy is applied prospectively and had no From I January 2010, the Group has applied IFRS 3 Business Combinations (2008) in accounting material impact on earnings per share ("EPS").

financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable. Business combinations are accounted for using the acquisitiou method as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the

For aequisitions on or after 1 January 2010, the Group measures goodwill at the acquisition date

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree;
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss. Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as Any contingent consideration payable is recognised at fair value at the aequisition date. If the

contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

ACCOUNTANTS' REPORT (cont'd)

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### COUNCY

Appendix I

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

## Basis of presentation of the consolidated financial statements (continued) Amounts expressed in TL otherwise stated 7

# (ii) Accounting for business combinations (continued)

Changes in Accounting Policies (continued)

2.3

For acquisitions before 1 January 2010, goodwill represents the excess of the cost of the acquisition over the Group's interest in the recognised amount (generally fair value) of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess was negative, a bargain purebase gain was recognised immediately in profit or loss. Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurred in connection with business combinations were capitalised as part of the cost of the acquisition.

## iii) Acquisition of non-controlling interests

Acquisition of non-controlling interests is accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result. Adjustments to noncontrolling interests arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

## w Borrowing costs

IAS 23 Borrowing Costs has been revised and the Companies are required to capitalize eligible borrowing costs. The Group has applied revised IAS 23.

## Changes in accounting estimates and errors 2.4

Effect of changes in accounting estimates affecting current period (if any) is recognized in the current period; effect of changes in accounting estimates affecting current and future periods is recognized in the current and also in future periods.

#### Changes in IFRS 2.5

## New Standards and Interpretations Adopted in 2010 2.5.1

Revised IFRS 5 "Non-current assets Held for Sale and Discontinued Operations" clarifies that the required disclosures for non-current assets (or disposal groups) classified as held for sale or discontinued operations are specified in IFRS 5. The revised IFRS 5 does not have any effect on the consolidated financial statements of the Group. Revised LAS I "Presentation of Financial Statements" The amendments clarify that the classification of the liability component of a convertible instrument as current or uon-current is not affeeted by terms that could, at the option of the holder of the instrument, result in settlement of the liability by the issue of equity instruments. The revised IAS 1 is applied in the 2010 and does not have any effect on the consolidated financial statements of the Group.

Revised LAS 7 "Statement of Cash Flows". The amendments clarify that only expenditures that result in the recognition of an asset can be elassified as a cash flow from investing activities. Changes in the standard do not have any impact on the cash flow of the Group.

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ACCOUNTANTS' REPORT (cont'd)

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

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Amounts expressed in TL otherwise stated

Basis of presentation of the consolidated financial statements (continued)

Changes in IFRS (continued) 2.5

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New Standards and Interpretations Adopted in 2010 (continued) 2.5.1

Revised to IAS 17 "Leases" The International Accounting Standards Board ("IASB") deleted guidance stating that a lease of land with an indefinite economic life normally is classified as an operating lease, unless at the end of the lease term title is expected to pass to the lessee. The amendments clarify that when a lease includes the land and building elements, an entity should determine the classification of each element based on paragraphs 7 - 13 of IAS 17, taking account of the fact that land normally has an indefinite economie life. The revised IAS 17 is applied in 2010 and does not have any effect on the consolidated financial statements of the Group. Revised IAS 36 "Impairment of Assets". The amendments clarify that the largest unit to which goodwill should be allocated is the operating segment level as defined in IFRS 8 before applying the aggregation criteria of IFRS 8. The amendments apply prospectively. Changes in the standard do not have any impact on the impairment tests of the Company.

used to measure fair value of intangible assets acquired in a business combination for which no active market exists. The revised IAS 38 is applied in 2010 and does not have any effect on the 14S 38". Intangible Assets" Amendments elarify the description of valuation techniques commonly consolidated financial statements of the Group.

Amendments to IAS 39 "Financial Instruments. Recognition and Measurement"

The amendments:

- provide additional guidance on determining whether loan prepayment penalties result in an embedded derivative that needs to be separated;
- result in a business combination at a future acquisition date within a reasonable period clarify that the scope exemption in IAS 39 paragraph 2(g) is restricted to forward contracts, i.e. not options, between an acquirer and a selling sharcholder to buy or sell an acquiree that will normally necessary to obtain any required approvals and to complete the transaction; and
- comprehensive income to profit or loss during the period that the hedged forecast cash flows clarify that the gains or losses on a cash flow hedge should be reclassified from impact profit or loss.

## New Standards and Interpretations Not Yet Adopted As At 31 December 2010 2.5.2

financial statements. The amendments which are presented below have not been issued by International Accounting Standards Board ("IASB") yet, but is prospected near future, these have been took place in International Financial Reporting Standard ("IFRS") however, do not any effect are not effective have not been applied during the preparation of the accompanying consolidated As at 31 December 2010, some new standards, amendments to standards and interpretations which on the accompanying consolidated financial statements of the Group.

On 20 December 2010, the International Accounting Standards Board ("IASB") issned two narrow amendments to IFRS 1.

date of transition to IFRSs', thus eliminating the need for companies adopting IFRSs for the first The first amendment replaces references to a fixed transition date of '1 January 2004' with 'the time to restate derecognition transactions that occurred before the date of transition to IFRSs.

The second amendment provides guidance on how an entity should resume presenting financial statements in accordance with IFRSs after a period when the entity was unable to comply with IFRSs because its functional currency was subject to severe hyperinflation.

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

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Basis of presentation of the consolidated financial statements (continued) Amounis expressed in TL otherwise stated

Changes in IFRS (continued) 2.5

N

New Standards and Interpretations Not Yet Adopted As At 31 December 2010 (continued)

exposure to risks arising from financial instruments. The amendment is effective for annual IFRS 7 "Financial Instruments" is amended to add an explicit statement that the interaction between qualitative and quantitative disclosures better enables users to evaluate an entity's periods beginning on or after 1 January 2011 and it is not expected to have any impact on the consolidated financial statements.

transferred the assets. The amendments also require additional disclosures if a disproportionate including understanding the possible effects of any risks that may remain with the entity that IFRS 7 "Financial Instruments" is amended to will allow users of financial statements to improve their understanding of transfer transactions of financial assets (for example, securitisations), amount of transfer transactions are undertaken around the end of a reporting period.

otherwise would be offered to customers that have not earned the award credits. The amendment is IFRIC 13 "Custamer Loyalty Programmes - Fair Value of Award Credit" amended to state that the fair value of award credits takes into account the amount of discounts or incentives that effective for annual periods beginning on or after I Jannary 2011 and it is not expected to have any impact on the consolidated financial statements.

148 34 "Interim Financial Reporting - Significant Events and Transactions" A number of 34. The amendment is effective for annual periods beginning on or after 1 January 2011 and it is not expected to have any impact on the consolidated financial statements. examples have been added to the list of events or transactions that require disclosure under IAS

amendments to IAS 21 The Effects of Changes in Foreign Exchange Rates, IAS 28 Investments in IAS 27 "Consolidated and Separate Financial Statements — Transition requirements for Associates and IAS 31 Interests in Joint Ventures (as a result of prior amendments to IAS 27) to be of renumbering in IAS 27 (2008). The amendment is effective for annual periods beginning on or after I January 2011 and it is not expected to have any impact on the consolidated financial amendments made as a result of LAS 27 (2008) to IAS 21, IAS 28 and LAS 31" Consequential applied prospectively, except for the amendments to IAS 28 and IAS 31 that solely are the result statements. IFIRS 9 "Financial Instruments" has been issued on November 2009, by the IASB as the first step in its project to replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in IAS 39 on impairment of financial assets and hedge accounting continues to apply. The amendment is effective for annual periods beginning on or after 1 January 2015, although entities are permitted to adopt them earlier Prior periods need not be restated if an entity adopts the standard for reporting periods beginning before 1 January 2015.

12. Amendments to IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" addresses the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability. It does not address the accounting by the creditor. The amendment effective for annual periods beginning on or after 1 January 2011 and earlier application permitted. It is not expected to have any impact on the consolidated financial statements.

ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

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# Basis of presentation of the consolidated financial statements (continued)

- Changes in IFRS (continued) 2.5
- New Standards and Interpretations Not Yet Adopted As At 31 December 2019 (continued) 2.5.2

IASB issued interpretations about prepayments of a minimum funding (interpretations for IFRIC 14) on 26 November 2009. The amendments to IFRIC 14, which is itself an interpretation of IAS 19 applies in the limited circumstances when an entity is subject to minimum funding amendment permits such an entity to treat the benefit of such an early payment as an asset. The amendment, Prepayments of a Minimum Funding Requirement, has an effective date for requirements and makes an early payment of contributions to cover those requirements. The mandatory adoption of 1 January 2011, with early adoption permitted. The revised IAS 24 "Related Party Disclosures" amends the definition of a related party and modifies certain related party disclosure requirements government-related entities. The main changes to IAS 24 are:

- A partial exemption from the disclosure requirements for transactions between a government-controlled reporting entity and that government or other entities controlled by that government; and
- Amendments to the definition of a related party.

IASB agreed that the partial exemption from the disclosure requirements should be required to be made retrospectively, because this should result in a reduction of 'clutter' in the footnotes and an identification of better information about the nature and extent of significant transactions with the In addition, IASB agreed that the definition of a related party should also be applied retrospectively from the effective date. In addition, the Board agreed that an entity should be permitted to adopt the partial exemption for government-controlled entities before the effective date even if it does not adopt the amended definition of related party until a later date. The International Accounting Standards Board (IASB) has issued amendments to IAS 12 Income Taxes as at 31 December 2010. The amendments set out in Deferred Tax: Recovery of Underlying Assets, result from proposals published for public comment in an exposure draft in September. IAS 12 "Income Taxes" requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale when the asset is measured using the fair value model in IAS 40 Investment Property. The amendment provides a practical solution to the problem by introducing a presumption that sale. It can be difficult and subjective to assess whether recovery will be through use or through recovery of the carrying amount will, normally be, be through sale. As a result of the amendments, SIC-21 Income Taxes-Recovery of Revalued Non-Depreciable Assets would no longer apply to investment properties carried at fair value. The amendments also incorporate into IAS 12 the remaining guidance previously contained in SIC-21, which is accordingly withdrawn. The amendment is effective for annual periods beginning on or after 1

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## ACCOUNTANTS' REPORT (cont'd) 3



### Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

## Summary of significant accounting policies 5.6

Significant accounting policies applied during the preparation of the consolidated financial statements are summarized as follows:

#### Revenue 2.6.I

Revenue of the Group comprised the income from the inpatient/outpatient services given at the hospitals, polyclinics, laboratories and ambulance services of the Group. The revenues for these services are mostly realized in cash or collectible from the insurance companies including State owned Social Security Institution ("SGK"). The interest rate which reduces the nominal value of the related service to its cash sale price is used to determine the present value of the receivables. The difference between the nominal value of the sale price and the fair value obtained by this way is reflected as interest income to the related periods. When an uncertainty arises about the collectability of an amount already included in revenue, the doubtful receivable amount is recognized as an expense, rather than as an adjustment of the revenue already recognized. Net sales represents invoiced gross sales amount minus returns and discounts.

#### Inventories 2.6.2

Inventories are stated at the lower of cost or net realizable value. Cost elements included in inventories are all procurement costs, conversion costs and all other relevant costs in bringing the inventories into their current state of location. The cost of inventories is determined on the weighted average basis. Net realizable value is the estimated selling price in the ordinary eourse of the business, less the selling expenses.

### Property and equipment 2.6.3

Recognition and measurement ij

of inflation current at 31 December 2004 less accumulated depreciation and impairment losses if The costs of property and equipment purchased before 1 January 2005 are restated for the effects any. The eosts of property and equipment purchased after 1 January 2005 are carried at cost less accumulated depreciation and impairment losses if any. Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labout, any other costs directly attributable to bringing the asset to a working condition for its intended use, and capitalized borrowing

### Subsequent expenditures ii)

The cost of replacing part of an item of property and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group. The costs of the day-to-day servicing of property and equipment are recognised in the consolidated statement of income comprehensive as incurred.

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ACCOUNTANTS' REPORT (cont'd)

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### Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

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As ot and for the years ended 31 December 2010 and 2009

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# Basis of presentation of the consolidated financial statements (continued)

## Summary of significant accounting policies (continued) 5.6

## Property and equipment (continued) 2.6.3

#### Depreciation iii)

Depreciation is recognized on a straight-line basis over the nseful lives of the propert and equipment from the date of acquisition or assembly. Leasehold improvements are depreciated on a straight-line basis over the lease period. Depreciation expenses are presented mainly under cost of sales, general and administrative expenses and selling, marketing expense in the consolidated statement of comprehensive income.

Land is not depreciated, since useful live of it is accepted as infinite.

The estimated useful lives are as follows:

| Buildings                | 50 years                |
|--------------------------|-------------------------|
| Machinery and equipments | 3-20 years              |
| Vehicles                 | 4-7 years               |
| Furniture and fixtures   | 3-10 years              |
| Leased Assets            | 5-12 years              |
| Other tangible assets    | 5 years                 |
| Leasehold improvements   | During the lease period |

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### 2

Gains or losses on disposals of property and equipment are included in the relevant income and expense accounts and the cost and accumulated depreciation of property and equipment has been derecognized from the relevant accounts as appropriate.

#### Intangible assets 2.6.4

Intaugible assets consist of acquired software and other intangible assets. The costs of intangible assets purchased before 1 January 2005 are restated for the effects of infiation current at 31 assets purchased after 31 December 2004 are carried at cost less aecumulated amortization and impairment losses. The carrying amount of an intangible asset is reduced to its recoverable amount December 2004 less accumulated amortization and impairment losses. The costs of intangible if there is impairment.

#### Amortization 7

Intangible assets are amortized on a straight-line basis in the income statement over their estimated useful lives for a period.

The estimated useful lives for the current periods are as follows:

3-10 year 3-10 year Other intangible assets

Amortization method, economic useful lives and residual values of intangible assets are revised at cach reporting date end and adjusted if appropriate,

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## ACCOUNTANTS' REPORT (cont'd) ₹.



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Basis of presentation of the consolidated financial statements (continued)

Summary of significant accounting policies (continued) 2.6

#### Goodwill 2.6.5

After 1 January 2005, in accordance with IFRS 3 "Business Combinations", the excess amount of Goodwill is subject to impairment test once a year or more frequently when there is an indication fair value of identified assets, liabilities and conditional liabilities that are acquired over purchasing price is recorded as goodwill. The goodwill arising from the merger is not amortised. of impairment,

### Financial instruments 2.6.6

### Non derivative financial assets $\overline{\phantom{a}}$

The Group initially recognizes loans and the receivables on the date they are originated. All other financial assets are recognized initially on the trade date at which the Group becomes a party to the contractual provisions of the inflows. The Group derecognises a financial asset when the contractual rights to the eash flows from the asset expire, or it transfers the rights to receive the contractnal cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

position when, and only when, the Group has a legal right to offset the amounts and intends cither Financial assets and liabilities are offset and the net amount presented in the statement of financial to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets: loans and receivables.

## Loans and receivables

in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at Loans and receivables are financial assets with fixed or determinable payments that are not quoted amortised cost using the effective interest method, less any impairment losses

Loans and receivables comprise eash and cash equivalents, trade and other receivables

Cash and cash equivalents comprise of cash, deposits with maturity periods of less than threemonths and highly liquid investments with maturity periods of less than three-months and having no conversion risk exposure other than the impact of foreign currency changes

### Non derivative financial liabilities 3

The Group initially recognises debt seenrities issued and subordinated liabilities on the date that they are originated. The Group derecognises a financial liability when its contractnal obligations are diseharged,

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

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## ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Basis of presentation of the consolidated financial statements (continued)

# 2.6 Summary of significant accounting policies (continued)

# 2,6,6 Financial instruments (continued)

# Non derivative financial liabilities (continued)

The Group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. Other financial liabilities comprise loans and borrowings, bank overdrafts, and trade and other payables.

## iii) Paid-in capital and dividends

Ordinary shares are classified as paid-in capital. Dividends distributed on ordinary shares are offset with retained earnings in the period in which they are declared.

## iv) Derivative financial instruments

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures.

Derivatives are recognized initially at acquisition eost; attributable transaction costs are recognized in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. The Group's derivative financial instrument consists of mainly forward transactions and interest rate swap. Although these financial instruments provide effective economic protection against risks, they are accounted for as derivative financial instruments reflected as trading securities or other financial liabilities because they do not meet the hedge accounting criteria under IAS 39.

## 2.6.7 Impairment of assets

## Financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset and that the loss event had a negative effect on the estimated future cash flows of the asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on items that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy.

The Group considers evidence of impairment for loans and receivables and held-to-maturity investment securities at both a specific asset and collective level. All individually significant receivables and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and receivables and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and receivables and held-to-maturity investment securities with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or loss than suggested by historical trends.

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## ACCOUNTANTS' REPORT (cont'd)



### Appendix I

# Acibadem Saghk Yatırımları Holding Anonim Sirketi and Its Subsidiaries

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As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Basis of presentation of the consolidated financial statements (continued)

# 2.6 Summary of significant accounting policies (continued)

## 2.6.7 Impairment of assets (continued)

## Financial assets (continued)

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables or held-to-maturity investment securities. When a subsequent event (e.g. repayment by a debtor) eauses the amount of impairment loss to decrease, the decrease in inpairment loss is reversed through profit or loss.

## Non-financial assets

The carrying amounts of the Gronp's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Impairment losses are recognized in the profit or loss.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks speeife to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

Impairment losses recognized in respect of the eash generating units are allocated to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis.

In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

As at and for the years ended 31 December 2010 and 2009 Notes to the Consolidated Financial Statements

Amounts expressed in TL otherwise stated

# Basis of presentation of the consolidated snancial statements (continued) ત્ય

## Summary of significant accounting policies (continued) 2.6

## Foreign Currency Transactions 2.6.8

Transactions in foreign currencies have been translated to TL at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in forcign currencies have been translated into TL at the exchange rates prevailing at the balance sheet dates. Foreign exchange gains or losses arising from the settlement of such transactions and from the translation of monetary assets and liabilities are recognized in the consolidated statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies are translated to TL with the exchange rates at the dates of transaction. As at 31 December, Central Bank of the Republic of Turkey ("Central Bank")'s buying foreign currency rates are as follows:

| 10 31 December 2009 | 1.5057                  | 2.1603                          |
|---------------------|-------------------------|---------------------------------|
| 31 December 2010    | 1.5460                  | 2.0491                          |
|                     | American Dollar ("USD") | Enropean Union Currency ("EUR") |

### Earnings per share 2.6.9

by dividing net earnings by the weighted average number of shares that have been outstanding Earnings per share disclosed in the consolidated statement of comprehensive income is determined during the related period concerned.

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings and inflation adjustments on equity items. Such bonus shares are taken into consideration in the computation of earnings per share as issued share certificates. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the period has been adjusted in respect of bonus shares issued without a corresponding change in resourees, by giving them retroactive effect for the year in which they were issued and each carlier year.

#### Subsequent events 2.6.10

Subsequent events cover all the events between balance sheet date and the date of authorization for release of the financial statements even if these events arise after any announcement about profit or loss or disclosures of selected financial information to the public

If there has been events after the balance sheet date that would require the restatement of the accordingly. If such events are significant but do not require the restatement of the consolidated consolidated financial statements; the Group restates the consolidated financial statements financial statements, they are disclosed in the related notes.

ACCOUNTANTS' REPORT (cont'd) 13.



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# Aerbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

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# Basis of presentation of the consolidated financial statements (continued) 7

## Summary of significant accounting policies (continued) 2.6

## Provisions, contingent assets and liabilities 2.6.11

A provision is recognized in the accompanying consolidated financial statements if as a result of a Contingent liabilities are reviewed to determine if there is a possibility that the outflow of outflow possibility is remote such contingent liabilities is disclosed in the notes to the financial statements. If the inflow of economic benefits is probable contingent assets have been disclosed in the notes to the financial statements. If the inflow of the economic benefit is more than likely to oecur such asset and income statement effect has been recognized in the financial statements at the past event, the Group has a present legal or constructive obligation that can be estimated reliably economic benefits will be required to settle the obligation. Except for the economic benefit and it is probable that an outflow of economic benefits will be required to settle the obligation. relevant period that income change effect occurs.

## 2.6.12 Leasing transactions

are elassified as finance leases. The property and equipment acquired through financial leasing in Leases in terms of which the Group assumes substantially all the risks and rewards of ownership the Group's consolidated balance sheet, are recorded on the asset side at the lower of its fair value or the present value of the minimum lease payments, and related obligation is reflected on the liability side at the present value of the minimum lease payments. Interest element included in the lease installments are reflected in the consolidated income statement. The property and equipment obtained by way of financial leases are depreciated through their useful lives. When the lease period is shorter than the useful life of the leased asset and it is not certain whether the Group will purchase the leased asset at the end of the lease period, it is depreciated during the period of lease. When the leased asset's nseful life is shorter than leased period, leased assets are depreciated during the useful life. The lease transactions are classified as operational leasing where the risks and rewards are on the part of the lessor. Operational lease payments are recorded as expense in the consolidated statement of comprehensive income on a linear basis.

#### Related parties 2.6.13

Subsidiaries, shareholders of the Company and companies of the shareholders, and also other companies managed by these companies or related to these companies and managers and directors of these companies are referred to as related partics according to IAS 24 - Related party

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ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

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# Basis of presentation of the consolidated financial statements (continued)

# Summary of significant accounting policies (continued) 2.6

# 2.6.14 Segment reporting

provided to Chief Decision Maker, consistent with the equivalent requirement for the measure of IFRS 8 requires that a measure of segment assets be disclosed only if the amounts are regularly segment liabilities.

healthcare branches. All Group revenues have heen realized in domestic basis; accordingly no The Group's main business activity consists of hospital, healthcare and healthcare services. As a result of the activity variation, the Group revenues are allocated as hospital, healthcare and geographical classification has been presented.

The operating segments of the Group are presented in Note 3.

## 2.6.15 Income taxes

Income tax comprises current and deferred tax. Income tax expense is recognised in profit or loss or in other comprehensive income. Current tax is the expected tax payable on the taxable income except to the extent that it relates to a business combination, or items recognised directly in equity for the year, using tax rates enaeted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither future. In addition, deferred tax is not reengnised for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differenees when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities accounting nor taxable profit, and differences relating to investments in subsidiaries and jointly coutrolled entities to the extent that it is probable that they will not reverse in the foresecable will be realised simultaneously.

differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary to the exteut that it is no longer probable that the related tax benefit will be realized.

Transfer pricing regulations

In Turkey, the transfer pricing provisions have been stated under the Article 13 of the Corporate Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communique on disguised profit distribution via Transfer Pricing, dated 18 November 2007 sets details about implementation.

If a taxpayer enters into transactions regarding the sale or prirchase of goods and services with related parties, where the prices are not set in accordance with the arm's length principle, then related profits are considered to be distributed in a disguised manner throngh transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes. 792

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# ACCOUNTANTS' REPORT (cont'd)

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### Appendix f

# Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Basis of presentation of the consolidated financial statements (continued)

# Snmmary of significant accounting policies (continued) 2.6

# 2.6.16 Employee Benefits

In accordance with the existing Labour Law in Turkey, the Group entities operating in Turkey are required to make lump-sum payments to employees who have completed one year of service and whose employment is terminated without cause or who retire, are called up for military service or In the accompanying consolidated financial statements, the Group has used actuarial valuation method to estimate its obligation.

As at 31 December, the following assumptions were used in the calculation of the total liability:

| 31 December 2009 | 5.92%         | 11%  |
|------------------|---------------|--|
| 31 December 2010 | 4.66%         | 77%  |
|                  | Discount Rate | Furnover Rate for the ealculation of reprement |

calculation of the retirement pay provision. As at 31 December 2010 and 31 December 2009, the ceiling amount has been limited to TL 2,517 and TL 2,365 per year of employment, respectively. Reserve for employee termination benefits is calculated based on the ceiling amount which is determined by the Government. The management of the Group used some assumptions in the The liability is not funded, as there is no funding requirement.

# 2.6.17 Financial incomes and expenses

loss. Interest income is recognised as it aecrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the Group's right to Finanee income eomprises interest income on funds invested; fair value gains on financial assets at fair value through profit or loss and gains on derivative instruments that are recognised in profit or receive payment is established.

at fair value through profit or loss, impairment losses recognised on financial assets, (other than Finance costs comprise interest expense on borrowings, changes in the fair value of financial assets trade receivables) and losses on derivative instruments that are recognised in profit or loss. Borrowing costs that are not directly attributable to the aequisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method

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## Appendix I

# Acıbadem Sağlık Yatırımları Kolding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

### Segment reporting 3

The Group's reportable segments are based on Hospital, Healthcare and Non-Healthcare segments.

As at 31 December 2010 Hospital segment includes the following:

- Acıbadem Sağlık
- International Hospital
  - Acıbadem Kayseri

As at 31 December 2010 Non-Healthcare segment includes the following:

- Almond Holding Acıbadem Sağlık Yatırımları Holding Anonim Şirketi

As at 31 December 2010 Healthcare segment includes the following:

- Acıbadem Labmed Acıbadem Poliklinikleri
- International Hospital Saglik Yatırımları
  - Acıbadem Mobil
    - Konur Sağlık
- As at 31 December 2009 Hospital segment includes the following:
- Acıbadem Sağlık
   International Hospital Acıbadem Kayseri

As at 31 December 2009 Nou-Healthcare segment includes the following:

- Almond Holding Acıbadem Sağlık Yatırımları Holding Anonim Şirketi

As at 31 December 2009 Healthcare segment includes the following:

- Acıbadem Labmed
- International Hospital Sağlık Yatırımları Acıbadem Poliklinikleri
  - Aeıbadem Mobil

Almond Holding and Acıbadem Sağlık Yatırımları Holding Anonim Şirketi are holding companies and do not have any activity.

# 1 Jauuary-31 December 2010

|                                      |                 |              | Non-       |              |               |
|--------------------------------------|-----------------|--------------|------------|--------------|---------------|
|                                      | Hospital        | Healthcare   | healtheare | Eliminations | Total         |
| Revenues                             | 697,205,081     | 80,824,161   | ŀ          | (46,446,712) | 731,582,530   |
| Cost of sales (-)                    | (561,954,026)   | (68,607,148) | ;          | 44,403,471   | (586,157,703) |
| Gross Profit                         |                 |              |            |              | 145,424,827   |
| Operating expenses                   |                 |              |            |              | (74,579,552)  |
| Other operating income/expense (net) | e/expense (net) |              |            |              | (5,723,169)   |
| Financial income/expense (net)       | se (net)        |              |            |              | (80,505,683)  |
| Tax expense                          |                 |              |            |              | (8,089,830)   |
| Net loss for the period              |                 |              |            |              | (23,473,407)  |

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Appendix I

# ACCOUNTANTS' REPORT (cont'd)

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# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

Segment reporting (continued)

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|      | Total        |                    | 3) 1.547,155,264 |                      |                    | 3) 1,023,117,065 |                  | (71,734,319) |
|------|--------------|--------------------|------------------|----------------------|--------------------|------------------|------------------|--------------|
|      | Eliminations |                    | (18,657,623)     |                      |                    | (18,657,623)     |                  |              |
| Non- | healthcare   |                    | 777,585,253      | 1                    |                    | 384,843,539      |                  | I            |
|      | Healtheare   |                    | 44,052,178       | (2,151,634)          |                    | 21,026,553       |                  | (4,503,536)  |
|      | Hospital     |                    | 744,175,456      | (90,161,902)         |                    | 635,904,596      |                  | (67,230,783) |
|      |              | Reportable segment | assets           | Capital expendítures | Reportable segment | liabilities      | Amortization and | depreciation |

# 1 January-31 December 2009

|                         |               |              | Non-       |              |               |
|-------------------------|---------------|--------------|------------|--------------|---------------|
|                         | Hospital      | Healthcare   | healthcare | Eliminations | Total         |
| Revenues                | 533,099,214   | 65,148,949   | 1          | (39,420,210) | 558,827,953   |
| Cost of sales (-)       | (456,956,886) | (55,220,555) | ;          | 35,339,907   | (476,837,534) |
| Gross Profit            |               |              |            |              | 81,990,419    |
| Operating expenses      | •             |              |            |              | (56,797,743)  |
| Other operating         |               |              |            |              |               |
| income/expense (net)    |               |              |            |              | (364,249)     |
| Financial               |               |              |            |              |               |
| income/expense (net)    |               |              |            |              | (53,805,960)  |
| Tax expense             |               |              |            |              | 18,680,623    |
| Net loss for the period |               |              |            |              | (10,296,910)  |

| Total              | 1,482,266,594             | (134,716,218)        | 927,109,920                       | (62,325,489)                  |
|--------------------|---------------------------|----------------------|-----------------------------------|-------------------------------|
| Eliminations       |                           |                      | 7,995,679                         | ,                             |
| Non-<br>healthcare | 778,025,528               | 1                    | 351,704,136                       | ı                             |
| Healthcare         | 33,405,437                | (35,391,368)         | 12,661,231                        | (4,187,567)                   |
| Hospital           | 678,831,308               | (99,324,850)         | 554,748,874                       | (58,137,922)                  |
|                    | Reportable segment assets | Capital expenditures | Reportable segment<br>liabilities | Amortization and depreciation |

# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

As at and for the years ended 31 December 2010 and 2009 Notes to the Consolidated Financial Statements Amounts expressed in TL otherwise stated

# Cash and cash equivalents

As at 31 December, eash and cash equivalents comprised the following:

|                                  | 31 December | 31 December |
|----------------------------------|-------------|-------------|
|                                  | 2010        | 2009        |
| Cash on haud                     | 424,837     | 433,845     |
| Banks – demand deposits          | 5,019,643   | 1,410,827   |
| Banks – time deposits            | 18,249,666  | 17,363,607  |
| Mutual fund (B type liquid fund) | 147,676     | 1           |
| Credit eard receivables          | 2,177,396   | 636,705     |
|                                  | 26.019.218  | 19.844.984  |

As at 31 December 2010 maturity of time deposits is between 3-11 days (31 December 2009: 4-11 days). The effective interest rates for the time deposits in TL were between 6% and 7% (31 December 2009: 6.50% - 9.25%).

2009: TL 5,925,000) in Turkiye Garanti Bankası Anonim Şirketi ("Garanti Bankası") in purpose of a guarantee for six month period interest payments of bank borrowing amounting to USD 196,000,000. As at 31 December 2010, the Group has blocked deposits at an amount of TL 16,512,214 (31 December

As at 31 December 2010, the interest and maturity details of time deposits at banks are as follows:

| 31 December<br>2010 | Interest Rate<br>(%) | Rate<br>(%) Maturity | Currency<br>Type | Currency Principal  Type Amount (TL) | Interest<br>Accruals | Total      |
|---------------------|----------------------|----------------------|------------------|--------------------------------------|----------------------|------------|
| Time deposit        | 7.00                 | 10.01.2011           | Ħ                | 16,512,214                           | 3,167                | 16,515,381 |
| Time deposit        | 6.00                 | 03.01.2011           | 五                | 1,234,000                            | 203                  | 1,234,203  |
| Time deposit        | 6.00                 | 03.01.2011           | TL               | 500,000                              | 8.2                  | 500,082    |
|                     |                      |                      |                  |                                      | 3,452                | 18,249,666 |

| 31 December<br>2009 | 31 December Interest Rate | Maturity   | Currency | Principal Interest | Interest | Total      |
|---------------------|---------------------------|------------|----------|--------------------|----------|------------|
|                     |                           |            |          |                    |          |            |
| Time deposit        | 9.25                      | 11.01,2011 | Ҵ        | 12,662,000         | 3,205    | 12,665,205 |
| Time deposit        | 7.25                      | 04.01.2010 | 丑        | 2,743,030          | 488      | 2,743,518  |
| Time deposit        | 6.50                      | 04,01,2010 | ΤŢ       | 920,000            | 164      | 920,164    |
| Time deposit        | 6,50                      | 04.01.2010 | Ţ        | 280,000            | 50       | 280,050    |
| Time deposit        | 6.50                      | 04.01.2010 | T        | 200,000            | 36       | 200,036    |
| Time deposit        | 6.50                      | 04.01.2010 | Ħ        | 78,416             | ;        | 78,416     |
| Time deposit        | 0.50                      | 04.01 2010 | USD      | 114,825            | 1        | 114,825    |
| Time deposit        | 0.50                      | 04.01.2010 | USD      | 361,393            | 5        | 361,393    |
|                     |                           |            |          |                    | 1 041    | 17 161 607 |

ACCOUNTANTS' REPORT (cont'd) 13

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## Appendix I

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# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Cash and cash equivalents (continued)

For purposes of the statement of eash flows, eash and eash equivalents include bank deposits and short-term investments that are easily convertible to cash with high liquidity and with a maturity of up to three mouths. Cash and eash equivalents included in the statement of eash flows for the years ended 31 December is comprised of the followings:

| 13,919,984       | 9,507,004                         |
|------------------|-----------------------------------|
| (5,925,000)      | Restricted eash (16,512,214)      |
| 636,705          | Credit card receivables 2,177,396 |
|                  | Mutual fund (B type liquid fund)  |
| 17,363,607       | Banks - time deposits 18,249,666  |
| 1,410,827        | Banks demand deposits 5.019,643   |
| 433,845          | Cash on hand                      |
| 31 December 2009 | 31 December 2010                  |

# Financial liabilities

S

As at 31 December, short term financial liabilities comprised the following:

|   | 31 December  | 31 December |
|---|--------------|-------------|
|   | 2010         | 2009        |
| Short term bank borrowings and short term portion of long                   |              |             |
| terin bank borrowings   | 77,722,338   | 34,613,235  |
| Financial lease liabilities, net  | 14,080,748   | 6,439,898   |
|   | 91,803,086   | 41,053,133  |
| As at 31 December, long term financial liabilities comprised the following: | e following: |             |

|                           | 31 December | 31 December |
|---------------------------|-------------|-------------|
| Long term bank borrowings | 681,002,966 | 668,651,21  |
| liabilities, net          | 83,729,844  | 65,410,825  |
|                           | 764,732,810 | 734,062,040 |

Aeıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Financial liabilities (continued) w

Bank borrowings

As at 31 December 2010, the details of bank borrowings comprised the following:

|            |           |          | Nominal       |          |             |             |
|------------|-----------|----------|---------------|----------|-------------|-------------|
|            |           |          | Interest Rate | Year of  |             | Carrying    |
| Type       |           | Currency | (%)           | Maturity | Face Value  | amonnt      |
| Operating  | Secured   | II       | 7.35-7.60     | 2011     | 35,346,251  | 35,346,251  |
| Тах        | Unsecured | TT.      | 1             | 2011     | 3,720,819   | 3,720,819   |
| Vehiele    | Secured   | IL       | 11.5          | 2011     | 40,908      | 40,908      |
| Investment | Secured   | OSD      | 3.3           | 2011     | 3,109,289   | 3,109,289   |
| Investment | Seeured   | OSD      | Libor + 3,90  | 2018     | 310,958,875 | 309,725,109 |
| Investment | Secured   | Euro     | Euribor+0.625 | 2012     | 6,493,943   | 6,489,276   |
| Investment | Secured   | OSD      | Libor + 4.25  | 2014     | 15,491,920  | 15.491,920  |
| Investment | Secured   | USD      | Libor + 5.75  | 2015     | 384,801,732 | 384,801,732 |
|            |           |          |               |          | 759,963,737 | 758,725,304 |

As at 31 December 2010, repayment schedule of the long term bank borrowings Group is as follows:

| Years | Currency Type | Original Currency Amount | TL Amount   |
|-------|---------------|--------------------------|-------------|
| 2012  | OSO           | 38,024,863               | 58,786,438  |
| 2013  | OSD           | 30,500,000               | 47,153,000  |
| 2014  | GSO           | 30,500,000               | 47,153,000  |
| 2015  | GSO           | 269,378,375              | 416,458,968 |
| 2016  | USD           | 28,000,000               | 43,288,000  |
| 2017  | CISD          | 28,000,000               | 43,288,000  |
| 2018  | OSD           | 14,000,000               | 21,644,000  |
| 2012  | Euro          | 1,577,063                | 3,231,560   |
|       |               |                          | 681,002,966 |

# ACCOUNTANTS' REPORT (cont'd) 13,

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## Appendix I

# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Financial liabilities (continued) 'n

As at 31 December 2010, the maturities of bank borrowings are as follows:

| 31 December 2010 | 38,826,706   | 38,895,632        | 572,782,966 | 108,220,000      | 758,725,304 |
|------------------|--------------|-------------------|-------------|------------------|-------------|
| Maturity         | 0 - 3 months | 3 months - 1 year | I - 5 years | S years and more |             |

31 December 2010, the guarantees given related to the bank horrowings are as follows:

|                   |          | 31 December 2010  | 2010          |
|-------------------|----------|-------------------|---------------|
|                   | Curreney | Original Currency |               |
| Type of Guarantee | Type     | Amount            | TL Amount     |
| Mortgages         | USD      | 164,865,000       | 254,881,290   |
| Blocked Deposit   | 17       | 1                 | 16,512,214    |
| Commercial Pledge | П        | ***               | 600,000,000   |
| Share pledge      | TL       | _                 | 690,000,000   |
|                   |          | 164.865,000       | 1,561,393,504 |

Garanti Bankasi has a piedge on Almond's shares amounting to TL 690,000,000 as a guarantee for the USD 200,000,000 loan obtained from Garanti Bankası.

As at 31 December 2009, the details of bank borrowings comprised the following:

| Type       |           | Currency | Nominal<br>Interest Rate<br>(%) | Year of<br>Maturity | 31 December<br>2009<br>Face<br>Value | 31 December<br>2009<br>Carrying<br>Amount |
|------------|-----------|----------|---------------------------------|---------------------|--------------------------------------|---|
| Operating  | Secured   | ļ        | 7,50-10                         | 2010                | 10,810,331                           | 10,810,331                                |
| Tax        | Unsecured | 7        | 1                               | 2010                | 2,813,339                            | 2,813,339                                 |
| Investment | Secured   | USD      | 4.40                            | 2010                | 3,037,851                            | 3,037,851                                 |
| Juvestment | · Secured | OSD      | Libor + 5.75                    | 2015                | 367,660,647                          | 366,619,848                               |
| Investment | Secured   | USD      | Libor $\Rightarrow$ 3.90        | 2018                | 309,725,109                          | 309,725,109                               |
| Investment | Secured   | Euro     | Euribor+<br>0.625               | 2012                | 10,257,972                           | 10,257,972                                |
|            |           |          |                                 |                     | 704,305,249                          | 703,264,450                               |

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## ACCOUNTANTS' REPORT (cont'd) 13.



## Appendix I

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Snbsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Financial liabilities (continued)

As at 31 December 2009, repayment schedule of the long term bank borrowings Group is as follows:

| Currency Type | Original Currency Amount | TL Amount   |
|---------------|--------------------------|-------------|
| OSD           | 16,500,000               | 24,844,050  |
| OSD           | 38,024,863               | 57,254,036  |
| OSD           | 30,500,000               | 45,923,850  |
| OSD           | 30,500,000               | 45,923,850  |
| OSO           | 254,029,733              | 382,492,569 |
| OSD           | 28,000,000               | 42,159,600  |
| OSD           | 28,000,000               | 42,159,600  |
| CSD           | 14,000,000               | 21,079,800  |
| Euro          | 1,577,063                | 3,406,930   |
| Euro          | 1,577,063                | 3,406,930   |

As at 31 December 2009, the maturities of bank borrowings are as follows:

668,651,215

| 31 December 2009 | 3,023,669    | 31,589,566        | 180,759,646 | 487,891,569      | 703,264,450 |
|------------------|--------------|-------------------|-------------|------------------|-------------|
| Maturity         | 0 - 3 months | 3 months - 1 year | 1 - 5 years | 5 years and more |             |

As at 31 December 2009, the guarantees given related to the bank borrowings are as follows:

|                   |          | 51 Decem          | 51 December 2009 |
|-------------------|----------|-------------------|------------------|
|                   | Currency | Original Currency |                  |
| Type of Guarantee | Type     | Amount            | TL Amount        |
| Mortgages         | USD      | 164,865,000       | 248,237,230      |
| Share pledges     | TL       |                   | 000,000,000      |
| Commercial Pledge | TL       | ;                 | 000'000'069      |
| Blocked Deposit   | TL       |                   | 5,925,000        |
|                   |          | 164,865,000       | 1,544,162,230    |

Finance lease liabilities

As at 31 December, short term finance lease liabilities are as follows:

|  | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Financial lease liabilities              | 21,763,748       | 13,150.029       |
| Deferred financial lease liabilities (-) | (2,683,000)      | (6,710,131)      |
|  | 14,080,748       | 6,439,898        |

As at 31 December, long term finance lease liabilities are as follows:

|  | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Financial lease liabilities              | 107,639,335      | 89,488,256       |
| Deferred financial lease liabilities (-) | (23,909,491)     | (24,077,431)     |
|  | 83,729,844       | 65,410,825       |

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## ACCOUNTANTS' REPORT (cont'd) 13.



## Appendix I

# Aeıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Financial liabilities (continued) 10

As at 31 December, the maturities of finance lease liabilities are as follows:

|                  |             | 2010       |               |             | 2009       |               |
|------------------|-------------|------------|---------------|-------------|------------|---------------|
|                  | Future      |            | Present value | Future      |            | Present value |
|                  | mininum     |            | of minimum    | minimum     |            | of minimum    |
|                  | lease       |            | lease         | lease       |            | lease         |
|                  | payments    | Interest   | payments      | payments    | Interest   | payments      |
| Less than I year | 21,763,748  | 7,683,000  | 14,080,748    | 13,150,029  | 6,710,131  | 6,439,898     |
| 1 - 5 years      | 94,671,661  | 20,443,030 | 74,228,631    | 57,788,478  | 18,718,831 | 39,069,646    |
| 5 vears and more | 12,967,674  | 3,466,461  | 9,501,213     | 31,699,778  | 5,358,599  | 26,341,179    |
|                  | 129,403,083 | 31,592,491 | 97,810,592    | 102,638,285 | 30,787,561 | 71,850,723    |
|                  |             |            |               |             |            |               |

# Trade receivables and payables

As at 31 December, trade receivable comprised the following:

|                                       | 31 December<br>2010 | 31 December<br>2009 |
|---------------------------------------|---------------------|---------------------|
| Trade receivable                      | 68,529,646          | 55,154,691          |
| Notes receivable                      | 1.041,068           | 172,713             |
| Doubtful receivables                  | 5,473,602           | 4,396,956           |
| Allowanee for doubtful receivables(-) | (5,473,602)         | (4,396,956)         |
|                                       | 69,570,714          | 55,327,404          |

Actbadem Sagitk has borrowed a loan amounting to USD 200,000,000 based on an agreement signed between Garanti Bankası on 10 January 2008. The purpose of the loan was funding the constructions in progress and the repayment of existing loans at that time. Actbadem Sagitk has provided 80% of the trade receivables as a guarantee for the outstanding bank loan of USD 196,000,000 of the USD 200,000,000 loan.

As at 31 Deecinber, the aging analysis of the trade receivable is as follows:

|                     | 31 December | 31 December |
|---------------------|-------------|-------------|
|                     | 2010        | 2009        |
| Overdue receivables | 9,555,207   | 4,971,369   |
| Up to 3 month       | 60,015,507  | 50,356,035  |
|                     | 69.570.714  | 55.327.404  |

As at 31 December 2016, overdue receivables are amounting to TL 9,555,207 (31 December 2009: TL 4,971,569). No allowance has been recorded for these receivables as they were found to be overdue due to commercial reasons and were expected to be collected within a time period. Additionally 90 days overdue is accepted as normal trade term in the sector which the Group operates.

The aging analysis of overdue trade receivable as at 31 December is as below:

| 31 December<br>2009 | 1,555,579         | 1,120,802          | 2,294,988        | 4,971,369 |
|---------------------|-------------------|--------------------|------------------|-----------|
| 31 December 2010    | 3,666,678         | 1,440,137          | 4,448,392        | 9,555,207 |
|                     | Between 1-30 days | Between 31-60 days | 61 days and more |           |

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## ACCOUNTANTS' REPORT (cont'd) 13



# Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Trade receivables and payables (continued)

The Group records allowance for doubtful receivable on customer terms. Allowances comprised the customers which are not expected to repay. For the years ended 31 December, the movement of the allowances for doubtful receivable is as follows:

| 4.396.956 | 5.473.602   |                   |
|-----------|-------------|-------------------|
| -         | (1,170)     | Write-offs (-)    |
| (111,116) | (1,088,806) | Collections (-)   |
| 976,840   | 2,166,622   | Additions         |
| 3,531,232 | 4,396,956   | Beginning balance |
| 2009      | 2010        |                   |

As at 31 December, short term trade payable comprised the following:

|                      | 31 December | 31 December |
|----------------------|-------------|-------------|
|                      | 2010        | 2009        |
| Payable to suppliers | 66,160,933  | 49,820,737  |
| Notes payable        | 6,259,911   | 4,963,791   |
|                      | 72,420,844  | 54,784,528  |

As at 31 December, long term trade payable comprised the following:

|                      | 31 December | 31 December |
|----------------------|-------------|-------------|
| Payable to suppliers | 2010        | 7,960,635   |
|                      | 431,848     | 4,503,253   |
|                      | 6,687,060   | 12,463,888  |

As at 31 December, the aging analysis of trade payables is as below:

|                  | 31 December | 31 December |
|------------------|-------------|-------------|
|                  | 2010        | 2009        |
| 0 - 3 months     | 60,419,545  | 42,243,774  |
| 3 months -1 year | 12,001,299  | 12,540.754  |
| 1 year-5 years   | 6,687,060   | 12,463,888  |
| 241.17           | 79,107,904  | 67,248,416  |

# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi aud Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Other receivables and payables

As at 31 December, other short-term receivables comprised the following:

As at 31 December, other long-term receivables comprised the following:

|                               | 31 December | 31 December |
|-------------------------------|-------------|-------------|
|                               | 2010        | 2009        |
| Deposits and guarantees given | 250,029     | 232,809     |
| Other                         | 737,954     | 1,333,946   |
|                               | 987,983     | 1,566,755   |

As at 31 December, other short-term payables comprised the following:

31 December

31 December

|                                 | 2010        | 2009      |
|---------------------------------|-------------|-----------|
| Hospimed Health Corporation*    | 18,552,000  | ;         |
| Advances received from paticuts | 1,936,570   | 1,775,227 |
| Other                           | 38,730      | 1         |
|                                 | 20,527,300  | 1,775,227 |
|                                 | was T-Comme |           |

(\*) Acıbadeın Sağlık has increased its shares to 90% by acquiring 40% (400.000 shares) of International Hospital's shares from Hospitale Hospitale Corporation on 27 March 2009.

## Inventories

As at 31 December, inventories comprised the following:

| 11,862,886  | 14,146,518  |                                       |
|-------------|-------------|---------------------------------------|
| (126,398)   | (39,598)    | Provision for slow moving inventories |
| 23,667      | 268.984     | Other inventories                     |
| 11,965,617  | 13.917,132  | Medical materials and medicinc        |
| 2009        | 2010        |                                       |
| 31 December | 31 December |                                       |

At 31 December, inventories are accounted at cost and no inventory was recognized at its net realizable value.

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### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

### 9 Property and equipment (continued)

For the period ended 31 December 2009, the movement in property and equipment is as follows:

| Cost                             | Land       | Buildings   | Machinery and equipments | Vehicles  | Furniture<br>and fixture | Leased assets | Leasehold improvements | Other tangible<br>assets | Construction<br>in progress | Total        |
|----------------------------------|------------|-------------|--------------------------|-----------|--------------------------|---------------|------------------------|--------------------------|-----------------------------|--------------|
| January 2009                     | 19,766,070 | 105,978,171 | 228,043,094              | 2,666,796 | 47,542,427               | 17,694,806    | 81,825,176             | 523,207                  | 190,904,914                 | 694,944,661  |
| Additions<br>Acquisition through |            | 3,848,843   | 21,788,742               | 383,637   | 5,502,557                | 19,058,930    | 16,535,839             | 48,193                   | 66,321,850                  | 133,488,591  |
| business combination             | **         | 11,281,569  | 2,032,335                | 50,008    | 2,142,673                |               |                        |                          |                             | 15,506,585   |
| Disposals                        |            |             | (4,282,526)              | (27,207)  | (2,485,376)              |               | (11,950,755)           | (7.864)                  |                             | (18,753,728) |
| Transfer                         |            | 58,706,100  | 37,229,599               | 44,970    | 75,582,220               | 44,745,498    | 74,756,759             |                          | (231,295,927)               | (230,781)    |
| As at 31 December 2009           | 19,766,070 | 179,814,683 | 284,811,244              | 3,118,204 | 68,284,501               | 81,499,234    | 161,167,019            | 563,536                  | 25,930,836                  | 824,955,328  |
| Accumulated depreciation         |            |             |                          |           |                          |               |                        |                          |                             |              |
| I January 2009                   | _          | 13,145,583  | 170,938,198              | 1,344,018 | 35,304,230               | 7,891,462     | 33,821,250             | 38,901                   |                             | 262,483,612  |
| Charge for penod                 |            | 3,541,836   | 25,537,875               | 474,365   | 6,905,514                | 11,273,689    | 14,077,010             | 18,980                   |                             | 61,829,269   |
| Disposals                        |            |             | (3,895,967)              | (20,740)  | (2,347,807)              |               | (2,037,064)            |                          | -                           | (8,301,578)  |
| As at 31 December<br>2009        |            | 16,687,419  | 192,580,106              | 1,797,643 | 39,861,937               | 19,165,151    | 45,861,195             | 57,881                   |                             | 316,011,332  |
| Nei Book Value                   |            |             |                          |           |                          |               |                        |                          |                             | 508,943,996  |

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Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 13.

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TJ. otherwise stated

### 9 Property and equipment

For the year ended 31 December 2010, the movement in property and equipment is as follows:

| Cost                             | Land       | Buildings   | Machinery and equipments                | Vehicles  | Furniture<br>and fixture | Leased assets | Leasehold<br>improvements | Other<br>tangible<br>assets | Construction in progress | Total       |
|----------------------------------|------------|-------------|---|-----------|--------------------------|---------------|---------------------------|-----------------------------|--------------------------|-------------|
| 1 January 2010<br>Additions from | 19,766,070 | 179,814,683 | 284,811,244                             | 3,118,204 | 68,284,502               | 81,499,234    | 161,167,019               | 563,536                     | 25,930,836               | 824,955,329 |
| acquisitions                     | **         |             | 339,368                                 | 77,301    | 705,917                  |               | 543,244                   |                             |                          | 1,665,830   |
| Additions                        | 11,879,632 | 1,709,133   | 6,344,514                               | 1,238,025 | 4,717,402                | 17,771,669    | 14,897,262                |                             | 32,845,645               | 91,403,282  |
| Disposals                        | -          |             | (2,463,145)                             | (98,432)  | (99,266)                 | (627,478)     | (2,291,552)               |                             | (280,630)                | (5,860,503) |
| Transfer                         |            |             | 5,709,747                               | 53,128    | 3,604,697                | 18,840,215    | 27,937,277                |                             | (56,246,487)             | (101,423)   |
| As at 31 December<br>2010        | 31,645,702 | 181,523,816 | 294,741,728                             | 4,388,225 | 77,213,251               | 117,483,640   | 202,253,250               | 563,536                     | 2,249,366                | 912,062,515 |
| Accumulated<br>depreciation      | ·          | 12 32 12    | 5.11.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. |           |                          | I SWITTE      |                           |                             |                          |             |
| I January 2010<br>Additions from | -          | 16,687,419  | 192,580,106                             | 1,797,643 | 39,861,937               | 19,165,151    | 45,861,195                | 57,881                      |                          | 316,011,332 |
| acquisitions                     |            |             | 12,548                                  | 25,683    | 443,838                  |               | 223,214                   |                             |                          | 705,283     |
| Charge for period                | **         | 4,154,184   | 25,273,572                              | 572,295   | 7,887,346                | 17,392,554    | 15,977,811                | 21,036                      |                          | 71,278,798  |
| Disposals                        |            |             | (2,389,633)                             | (22,311)  | (80,675)                 | (480,754)     | (46,201)                  |                             |                          | (3,019,574) |
| As at 31 December<br>2010        |            | 20,841,603  | 215,476,593                             | 2,373,310 | 48,112,446               | 36,076,951    | 62,016,019                | 78,917                      |                          | 384,975,839 |
| Net book value                   |            |             |   |           |                          |               |                           |                             |                          | 527.086.675 |

Property and equipment amounting to TL 101,423 (2009. TL 230,781) has been transferred to other intangible assets
Capitalized borrowing costs related to the construction of hospitals amounted to TL 338,190 (2009. TL 112,530).
Advances given to suppliers for the hospital construction projects of the Group
As at 31 December 2010, property and equipment have been insured to the extent of TL 848,276,863
For the year ended 31 December 2010, depreciation expenses amounting to TL 68,595,744 has been recognised under cost of revenues and TL 2,576,656 has been included under administrative expenses and TL 106,398 has been included under selling, marketing and distribution expenses (31 December 2009. TL 60,370,491 has been recognized under cost of sales, TL 1,458,778 has been recognized under administrative expenses)
As at 31 December 2010, property and equipment are pledged to the extent of TL 254,881,290 (31 December 2009. TL 248,237,230)
For the year ended 31 December 2010, the Company utilizes property and equipment which bave nil net book value on its accounts (31 December 2010 Cost: TL 184,658,966, Accumulated Depreciation. TL 184,658,966) (31 December 2009 Cost: TL 165,598,379, Accumulated Depreciation. TL 165,598,379).

## ACCOUNTANTS' REPORT (cont'd) 13



# Appendix I

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Property and equipment (continued)

Construction in progress

30,000,000 20,000,000 50,000,000 Total Cost of Project 31 December 2010 Expenditure Amount 1,617,666 Œ 631,700 Acibadem Bodrum Hospital Acıbadem Ankara Hospital

Project

# Acıbadem Ankara Hospital

According to the agreement at 23 July 2010, the hospital project, which is located in Dikmen District Çankaya in Ankara, will have 16 floors and closed area of  $10,000~\text{m}^2$ . The hospital is planned to be opened in July 2012.

# Actbadem Bodrum Hospital

Acabadem Sagitk has a hospital project, which is located Ortakent District in the town of Bodrum in Mugla province with closed area of 11,500 m². The hospital is planned to be opened in June 2012.

# Intangible assets

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For the year ended 31 December 2010, movement in the intangible assets is as follows:

|                              |           | Other intangible |           |
|------------------------------|-----------|------------------|-----------|
|                              | Rights    | assets           | Total     |
| Cost                         |           |                  |           |
| l January 2010               | 2,041,462 | 4,737,282        | 6.778,744 |
| Additions                    | 315,502   | 594,752          | 910,254   |
| Acquisition through business |           |                  |           |
| combination                  | 61,058    | 2,245            | 63,303    |
| Transfer                     | 608'01    | 90,614           | 101,423   |
| 31 December 2010             | 2,428,831 | 5,424,893        | 7,853,724 |
| Accumulated Americation      |           |                  |           |
| TECHNISHED CINCILIZATION     |           |                  |           |
| 1 January 2010               | 1,173,011 | 3,146,573        | 4,319,584 |
| Charge for the year          | 146,654   | 308,867          | 455,521   |
| Additions from acquisitions  | 34,298    | 463              | 34,761    |
| 31 December 2010             | 1,353,963 | 3,455,903        | 4,809,866 |
| Net Book Value               |           |                  | 3,043,858 |

# ACCOUNTANTS' REPORT (cont'd) 13.



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## Appendix I

# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Intangible assets (continued) 10 For the year ended 31 December 2009, movement in the intangible assets is as follows:

|  |           | Other intangible |           |
|--|-----------|------------------|-----------|
|  | Rights    | assets           | Total     |
| Cost                                       |           |                  |           |
| 1 January 2009                             | 1,403,069 | 4,329,647        | 5,732,716 |
| Additions                                  | 217,648   | 179,457          | 397,105   |
| Transfer from goodwill                     | 428,748   | ;                | 428,748   |
| Transfer                                   | 1         | 230,781          | 230,781   |
| Disposals                                  | (8,003)   | (2,603)          | (10,606)  |
| 31 December 2009                           | 2,041,462 | 4,737,282        | 6,778,744 |
| Accnmulated Amortization<br>1 January 2009 | 1.023.531 | 2.802.291        | 3.825.822 |
|  |           |                  |           |

| 2,802,291      | 346,740             | (2,458)   | 3,146,573        |                |
|----------------|---------------------|-----------|------------------|----------------|
| 1,023,531      | 149,480             | -         | 1,173,011        |                |
| 1 January 2009 | Charge for the year | Disposals | 31 December 2009 | Net Book Value |

(2,458)

496,220

2,459,160

4,319,584

For the year ended 31 December 2010, amortization expenses amounting to TL 455,521 (31 December 2009: TL 496,220) have been included in administrative expenses. As at 31 December 2010 and 2009, Acibadem Saglik utilizes intangible assets which have nil net book value on its accounts (31 December 2010 Cost: TL 3,900,693, Accumulated Amortization: TL 3,900,693; 31 December 2009 Cost: TL 3,251,727, Accumulated Amortization: TL 3,251,727).

# Aequisition of subsidiary and non controlling interests Ξ

As at 31 December, the goodwill was recognized as a result of the acquisitions shown below:

|                         | 31 December 2010 | 31 December 2009 |
|-------------------------|------------------|------------------|
| Acıbadem Sağlık         | 773,424,095      | 773,424,095      |
| International Hospital  | 39,292,955       | 39,292,955       |
| Aetbadem Poliklinikleri | 6,234.605        | 6,234,605        |
| Konur Saglik            | 1,547,107        | 1                |
|                         | 820,498,762      | 818,951,655      |

## ACCOUNTANTS' REPORT (cont'd) 13



## Appendix I

# Acıbadem Sağlık Vatırımları Holding Anonim Şirketi and Its Snbsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Ξ

### Following the formation of its Almond Holding subsidiary in July 2007, the Group entered into several share purchase agreements with the investors of Acibadem Saglik and acquired equity shares in the Company to provide the Group with a controlling interest in Acıbadem Sağlık. Goodwill resulting from the acquisition in stages was calculated based on the net assets of Acibadem Saglik on each acquisition date and the consideration paid by the Group. The payments for the share purchases were completed via Acquisition of subsidiary and non controlling interests (continued) Acıbadem Sağlık

On 16 August 2007, the Group acquired 24.99% of the outstanding equity shares of Aeibadom Saglık. On 10 January 2008 (on which the control was acquired) and 27 May 2008, the Group acquired additional 49.19% and 17.79% of the outstanding equity shares respectively. As a result of these share purehases, the Group became Acıbadem Sağlık's parent company.

capital increases by the Group based on the fair value of the shares at each acquisition date.

The following summarizes the Group's holdings in Acibadem Saglik, the subsequent increases in its holdings and the computation of goodwill at each acquisition date:

## 1st Acquisition

| Consideration transferred               | 244,297,803  |
|---|--------------|
| Subsidiary's not book yalue (24.99 %.)  | (33,224,485) |
| Goodwill (1st acquisition in year 2007) | 211,073,318  |

### (64,991,646) 406,332,475 471.324,121 Goodwill (2nd acquisition in year 2008) Subsidiary's net book value (49.19 %) Consideration transferred

2nd Acquisition

# 3rd Acquisition

| Consideration transferred             | 177,157,252  |
|---------------------------------------|--------------|
| Subsidiary's net book value (17.79 %) | (21,138,950) |
|                                       |              |

Goodwill (3rd aequisition in year 2008)

| 773,424,095 |   |
|-------------|---|
|             | 4 |
|             |   |
|             |   |
|             |   |
| al Goodwill |   |
| Tota        |   |

# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

Company No.: 901914-V

# Actbadem Sağlık Vatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Acquisition of subsidiary and non controlling interests (continued)

# International Hospital

Ξ

In the accompanying consolidated financial statements, details of the goodwill according to acquisition dates for International Hospital is given below:

| 1st Acquisition                                  | 2010         | 2009         |
|--|--------------|--------------|
| Consideration transferred                        | 33,182,500   | 33,182,500   |
| Subsidiaries net book value (50 %)               | (10,054,636) | (10,054,636) |
| Fair value adjustment of land                    | (8,983,435)  | (8.983,435)  |
| Fair value adjustment of buildings               | (6,842,863)  | (6,842,863)  |
| Goodwill (1st acquisition on 20 August 2005)     | 7,301,566    | 7,301,566    |
| 2nd Acqnisitiou                                  | 2010         | 2009         |
| Consideration transferred                        | 53,462,129   | 53,462,129   |
| Subsidiaries net book value (additional 40%)     | (5,535,407)  | (5,535,407)  |
| Fair value adjustment of buildings               | (11,281,569) | (11,281,569) |
| Fair value adjustment of furniture and fixtures  | (2,032,335)  | (2,032,335)  |
| Fair value adjustment of machinery and equipment | (2,142,673)  | (2,142.673)  |
| Fair value adjustment of vehicles                | (50,008)     | (800'05)     |
| Fair value adjustment of rights                  | (428,748)    | (428,748)    |
| Goodwill (2nd acquisition on 27 March 2009)      | 31,991,389   | 31,991,389   |
| Total Goodwill                                   | 39,292,955   | 39,292,955   |

# Acıbadem Poliklinikleri

Under the growth strategies of the 'Group'. Actbadem Saglik acquired 736,802 shares of Acibadem Poliklinikleri amounting to USD 5,710,217 and those shares correspond 36.84 % of the share capital. Before the acquisition, Actbadem Saglik owned 63.15 % of the share capital, so the company increased its share to 99.95% in Acrbadem Poliklinikleri

The detail of the goodwill eomputed is as below:

156,018,302

|  | 2010      | 2009      |
|--|-----------|-----------|
| Consideration transferred                        | 6.948,763 | 6,948.763 |
| Subsidiaries net book value (additional 36.84 %) | (714,158) | (714,158) |
| Goodwill   | 6,234,605 | 6,234,605 |

# ACCOUNTANTS' REPORT (cont'd) 13,



## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Acquisition of subsidiary and non controlling interests (continued)

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purchased the 50 % of the shares of Konnr Saglık Hizmetleri Anonim Şirketi, a medical center operating As at 13 February 2010, Acıbadem Poliklinikleri, the consolidated subsidiary of the Acıbadem Sağlık in Bursa, Turkey. The detail of the goodwill computed is as below:

|                                    | 31 December 2010 |
|------------------------------------|------------------|
| Acquisition cost                   | 2,046,814        |
| Subsidiaries net book value (50 %) | (499,707)        |
| Goodwill (13 February 2010)        | 1,547,107        |

### Provisions 12

As at 31 December, short-term provisions comprised the following:

|  | 31 December | 31 December |
|--|-------------|-------------|
|  | 2010        | 2009        |
| Provision for doctor payments                        | 13,564,343  | 12,509,028  |
| Lawsuit provisions                                   | 3,677,494   | 869,914     |
| Consultancy commission provisions                    | 669,953     | ;           |
| Accrued Social Security Institution ("SGK") expenses | 286,608     | 22,538      |
| Provisions for miscellaneous expenses                | 264,311     | 194,415     |
| Other  | 1,271,697   | 299,583     |
|  | 19.734.406  | 13.895.478  |

There are 72 lawsuits (31 December 2009: 46) against the Group amounting to TL 15,132,129 (31 December 2009: TL 8,988,061) and 118 related to personnel (31 December 2009: 75) amounting to TL 706,034 (31 December 2009: TL 869,914). The Group has provided provisions for the lawsuits which the probability of losing is greater than the probability of winning in the accompanying consolidated financial

The movement of provisions for year ended 31 December 2010 is as follows:

|   | 1 January  |            |              |           | 31 December |
|---|------------|------------|--------------|-----------|-------------|
|   | 2010       | Additions  | Payments     | Reversals | 2010        |
| Provision for doctor payments               | 12,509,028 | 13,564,343 | (12,509,028) |           | 13,564,343  |
| Lawsuit provisions                          | 869,914    | 2,966,263  | (158,683)    | 1         | 3,677,494   |
| Consultancy commission provisions           | ;          | 669,953    | 1            | į         | 669.953     |
| Provisions for miscellancous expenses       | 194,415    | 264,311    | (194,415)    | 1         | 264,311     |
| Accrued Social Security Institution ("SGK") |            |            |              |           |             |
| expenses                                    | 22,538     | 286,608    | (22,538)     | t         | 286,608     |
| Other                                       | 299,583    | 1,271,697  | (299,583)    | •         | 1,271,697   |
|   | 13,895,478 | 19,023,175 | (13,184,247) | 1         | 19,734,406  |

# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# 12 Provisions (continued)

The movement of provisions for year ended 31 December 2009 is as follows:

|                               | I January |            |             |           | 31 December |
|-------------------------------|-----------|------------|-------------|-----------|-------------|
|                               | 2009      | Additions  | Payments    | Reversals | 5000        |
| Provision for doctor payments | 5,688,628 | 12,509,028 | (5,688,628) | ;         | 12,509,028  |
| Lawsuit provisions            | 442.393   | 427,521    | ŧ           | }         | 869,914     |
| Accrued Social Security       |           |            |             |           |             |
| Institution ("SGK") expenses  | 38,637    | ŧ          | (16,099)    | į         | 22,538      |
| Provisions for miscellaneous  |           |            |             |           |             |
| expenses                      | 362,456   | 194,415    | (362,456)   | ŧ         | 194,415     |
| Other                         | 99,373    | 291,147    | (90,937)    |           | 299,583     |
|                               | 6 631 497 | 13 420 111 | (6.159.120) |           | 13 805 479  |

### Annotations

Electricity Administration ("TEIAS"). Additionally, there are two annotations of 99 yearly rent statements in favor of Istanbul Public Transportation Administration ("IETT") and also two annotations in favor of Averlar Municipality on the land owned by the Group at Averlar District. On the same property there are two annotations of 99 yearly rent statements in favor of Turkish There is a decision which was given by the Bakırköy Municipality to demolish the supplement International Hospital building since the amount is immaterial the Group does not book any impairment.

### Commitments 13

According to the decision of CMB on 9 September 2009 related to the commitments of publicly owned companies given to the guarantee third party's debts:

The commitments given:

ii) In favor of consolidated subsidiaries, For their own corporate identities,

iii) In favor of third parties to continue their operations will not be limited.

After the decision is published at the Public Disclosure Platform, publicly owned companies will not give commitments to real people or corporations other than mentioned at the bullets (i) and (ii) above or to third parties other than mentioned at the bullet (iii). If any commitments are already given they will be reduced to nil until 31 December 2014.

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# Appendix I

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the years ended 31 December 2010 and 2009

Commitments (continued) 13 As at 31 December 2010, commitments given are as follows:

|   | E)             | 31 December 2010 |             |
|---|----------------|------------------|-------------|
|   | TL Equivalents | TL               | CSD         |
| A Commitments given on behalf of own                      |                |                  |             |
| corporate identities                                      | !              |                  | :           |
| B Commitments given on behalf of                          |                |                  | ,           |
| consolidated subsidiaries                                 | 1,621,403,205  | 1,342,371,849    | 180,486,000 |
| C Commitments given on behalf of third                    |                |                  |             |
| parties to continue its operations                        | 1              | •                | ;           |
| D Other commitments given                                 | 4,397.300      | 4,320,000        | 20,000      |
| <ul> <li>on behalf of parent company</li> </ul>           | •              | 1                | ;           |
| - on behalf of group companies other than                 |                |                  |             |
| mentioned in hullets B and C                              | 4,397,300      | 4,320,000        | 20.000      |
| <ul> <li>on hehalf of third parties other than</li> </ul> |                |                  |             |
| mentioned in bullet iii)                                  | ;              |                  | ***         |
| Total   | 1,625,800,505  | 1,346,691,849    | 180,536,000 |

As at 31 December 2009, commitments given are as follows:

|   | 3              | 31 December 2009 |             |
|---|----------------|------------------|-------------|
|   | TL Equivalents | TIT.             | USD         |
| A Commitments given on behalf of own                        |                |                  |             |
| corporate identities  | 1              | :                | 1           |
| B Commitments given on behalf of                            |                |                  |             |
| consolidated subsidiaries                                   | 1,598,627,647  | 1,326,869,877    | 180,486,000 |
| C Commitments given on behalf of third                      |                |                  |             |
| parties to continue its operations                          | :              | 1                | :           |
| D Other commitments given                                   | 4,395,285      | 4,320,000        | 20,000      |
| <ul> <li>on behalf of parent company</li> </ul>             | :              | ;                | 1           |
| <ul> <li>on hehalf of group companies other than</li> </ul> |                |                  |             |
| mentioned in bullets B and C                                | 4,395,285      | 4,320,000        | 50,000      |
| <ul> <li>on behalf of third parties other than</li> </ul>   |                |                  |             |
| mentioned in bullet iii)                                    | 1              | 1                | :           |
| Total   | 1,603,022,932  | 1,331,189,877    | 180,536,000 |

# ACCOUNTANTS' REPORT (cont'd) 5.

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## Appendix I

Company No.: 901914-V

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements
As at and for the years ended 31 December 2010 and 2009
Amount expressed in 12 otherwise stated

Commitments (continued) 13

of mortgages and pledges on the Group's land and buildings are as follows:

| ¢ | ÷ |
|---|---|
| t | 4 |
|   |   |
|   | ś |
| 5 | 3 |
|   |   |
| 2 | 3 |
| 2 | 3 |
|   |   |
| 2 | 3 |
|   |   |

Mortgages

| Management 130           |                      |                                   | Treating appear             | (000)0107   |
|--------------------------|----------------------|-----------------------------------|-----------------------------|-------------|
| MOUGARY 1                | Refevance            |                                   |                             |             |
| degree                   | of the               |                                   |                             |             |
|                          | mortgage             | Loan Collateral - Garanti Bankass | Acıbadem Bursa Hospital     | 77,000,000  |
| Mortgage 1 <sup>rd</sup> | Relevance            |                                   |                             |             |
| degree                   | of the               |                                   | Acıbadem Küçükyalı          |             |
|                          | mortgago             | Loan Collateral - Garanti Bankasi | guiding                     | 12,050,000  |
| Mortgage 1st             | Relevance            |                                   |                             |             |
| degree                   | of the               |                                   | Acibadem Kucukyali          |             |
|                          | mortgage             | Loan Collateral - Garanti Bankası | warehouse                   | 2,000,000   |
| Morigage I*              | Reicvance            |                                   |                             |             |
| degree                   | of the               |                                   |                             |             |
|                          | попраде              | Loan Collateral - Garanti Bankası | Actbadem Adana Hospital     | 24,069,000  |
| Mortgage 1"              | Relevance            |                                   | -                           |             |
| degree                   | of the               |                                   | Cumhuriyetkoy Acıbadem      |             |
|                          | mongage              | Loan Collateral Garanti Bankası   | Egitim ve Sosyal Tesişleri  | 1,350,000   |
| Mongage 1st              | Relevance            |                                   |                             |             |
| degree                   | of the               |                                   |                             |             |
|                          | mortgage             | Loan Collateral - Garanti Bankası | International Hospital      | 32,000,000  |
| Mo:1232c 1"              | Relevance            |                                   |                             |             |
| degree                   | of the               |                                   | Erkan Apt various flats and |             |
|                          | mortgage             | Loan Colfateral - Garanti Bankası | apartments                  | 1,820,060   |
| Morrgage 1"              | Relevance            |                                   |                             |             |
| degree                   | of the               |                                   |                             |             |
|                          | រាចក់ជួង <u>ព</u> ូច | Loan Collateral – Garanti Bankası | Manolya Apt No 2-3          | 000,569,1   |
| Morgage 1"               | Refevance            |                                   |                             |             |
| degree                   | ofthe                |                                   |                             |             |
|                          | топдаве              | Loan Collateral Vakifbank         | Acabadem Kaysen             | 13,000,000  |
|                          |                      |                                   |                             | 200 200 200 |

| Collateral type | Duration  | Cause of collateral and place     | Pledged asset                | 31 December<br>2009 (USD) |
|-----------------|-----------|-----------------------------------|------------------------------|---------------------------|
| Mortgage 1"     | Relevance |                                   |                              |                           |
| degree          | of the    |                                   |                              |                           |
|                 | толдаде   | Loan Collateral - Garanti Bankası | Acabadem Bursa Hospital      | 77,000,000                |
| Мопдаре 1%      | Relevance |                                   |                              |                           |
| degree          | of the    |                                   | Acribadem Küçükyalı          |                           |
|                 | mortgage  | Loan Collateral - Garanti Bankası | building                     | 12 000 000                |
| Мондаде 1"      | Relevance |                                   | J                            |                           |
| degree          | of the    |                                   | Acıbadem Küçükyalı           |                           |
|                 | morreage  | Loan Collateral Garanti Bonkası   | warehouse                    | 2,000,000                 |
| Mongage 1"      | Relevance |                                   |                              |                           |
| degree          | of the    |                                   |                              |                           |
|                 | mortgage  | Loan Collateral - Garanti Bankasi | Acibadem Adata Hospital      | 24,000,000                |
| Мондаве 14      | Relevance |                                   |                              |                           |
| degree          | of the    |                                   | Cumhunyerköy Acıbadem        |                           |
|                 | поправс   | Loan Collateral - Garanti Bankası | Egum ve Sosyal Tesislen      | 1,350,000                 |
| Mongage I"      | Relevance |                                   |                              |                           |
| degrac          | of the    |                                   |                              |                           |
|                 | mortgage  | Loan Collateral - Garanti Bankası | International Hospital       | 32,000,000                |
| Мопраде 1"      | Relevance |                                   |                              |                           |
| degree          | of the    |                                   | Erkan Apt, various flats and |                           |
|                 | mortgage  | Loan Collateral - Garantt Bankası | apartments                   | 1,820,000                 |
| Мондаде 11      | Relevance |                                   |                              |                           |
| degree          | of the    |                                   |                              |                           |
|                 | поправе   | Loan Collateral - Garanti Bankası | Manolya Apt No 2-3           | 1,695,000                 |
| Моперада 1 "    | Relevance |                                   |                              |                           |
| degree          | of the    |                                   |                              |                           |
|                 | morteage  | Loan Collateral - ValuiBank       | Arihadom Kayens              | 13 000 000                |

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# Acıbadem Sağlık Vattrımları Holdiug Anouim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

## Commitments (continued) 13

### Pledges

Acibadem Saglik has ceded 80% of account receivable and blockage on the bank deposit amounting to TL 16,512,214 related with the bank borrowing from Garanti Bankası. The shares of Acıbadem Sağlık owned by Almond Holding, which constitute 18.62% of Acibadem Sağlık's capital has been pledged at first degree and 63.82% of Acıbadem Sağlık's shares has been pledged at second degree, 50% share of International Hospital has been pledged at first degree, 99.99% share of Actbadem Kayseri has been pledged at first degree, 49.99% share of Acıbadem Labmed has been pledged at first degree, 99,92% share of Acıbadem Poliklinikleri has been pledged at first degree.

The Group has given letter of gnarantees to different institutions amounting to TL 13,090,385 (2009; TL (670,877)

### Employee benefits 14

# Reserve for Employment Termination Benefits

to each employee who has completed one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires after completing 25 years of service (20 years for women) and reaches the retirement age (58 for women and 60 for men). Since the legislation Under the Turkish Labour Law, the Company and its subsidiaries are required to pay termination benefils was changed, there are certain trausitional provisions relating to length of service prior to retirement.

has been calculated by estimating the present value of future probable obligation of the Company and its Termination benefits is computed and reflected in the financial statements on a current basis. The reserve Furkish subsidiaries and joint ventures arising from the retirement of the employees. The calculation was The termination benefits is calculated as one month gross salary for every employment year and as at 31 December 2010 the ceiling amount has been limited to TL 2,517 (31 December 2009: TL 2,365). based upon the retirement pay ceiling announced by the government. The provision has been calculated by estimating the present value of the future probable obligation of the Company and its subsidiaries arising from the retirement of employees. IFRSs require actuarial valuation methods to be developed to estimate the Group's obligation. Accordingly, the following actuarial assumptions were used in the calculation of the total liability:

31 December 2010 has been calculated assuming an annual inflation rate of 5.10 % and a discount rate of 10.00% resulting in a real discount rate of approximately 4.66% (31 December 2009: annual inflation rate The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying consolidated financial statements as at 31 December 2010, the provision has been calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees. The provision at of 4,80% and a discount rate of 11.00% resulting in a real discount rate of approximately 5.92%).

|  | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Opening balance                                      | 1,863,931        | 6,171,278        |
| Interest cost  | 3,519,952        | 1,726,618        |
| Cost of services                                     | 653,881          | 1,649,333        |
| Payments made during the period                      | (2,629,722)      | (1,742,276)      |
| Actuarial gains                                      | (1,296,479)      | (5,941,023)      |
|  | 2,111,563        | 1,863,930        |
| Provision for employee termination benefits from the |                  |                  |

(15,876)

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acquisition of a subsdiary – for cash flows

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Company No.: 901914-V

## - ACCOUNTANTS' REPORT (cont'd) 3.

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## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiavies

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Employee benefits (continued) 7

# Reserve for Employment Termination Benefits (continued)

2009; TL 2,354,686 expense), fL 163,713 is recorded as general administrative expenses (31 December Aetuarial gains or losses arise from the changes in interest rates and changes in expectations about the salary increases. Actuarial differences arc recorded as incurred. As at 31 December 2010, TL 2,711,499 of interest cost, cost of services and actuarial gains or losses are recorded as cost of sales (31 December 2009: TL 183,266 expense) and TL 2,142 is recorded as selling, marketing and distribution expenses (31 December 2009: TL 28,030)

## Post employment benefits 15

None.

## Other assets and liabilities 16

veiged the following: As at 31 December other

|                                    | 31 Dccember<br>2010 | 31 December<br>2009 |
|------------------------------------|---------------------|---------------------|
| Income accrual for SGK receivables | 11,905,903          | 4,724,494           |
| Value added tax receivable         | 10,471,935          | 16,501,279          |
| Prepaid rent expenses              | 5,855,445           | 215,037             |
| Income accrual for patients        | 5,654,774           | 3,526,761           |
| Prepaid advertisement expenses     | 3,230,830           | 3,009,813           |
| Prepaid insurance expense          | 2,947,928           | 2,480,741           |
| Advances given to personnel        | 2,399,761           | 1,625,145           |
| Prepaid taxes and funds            | 1,591,200           | 5,158               |
| Advances given for inventory       | 1,310,437           | 207,947             |
| Prepaid maintenance expense        | 173,007             | 67,115              |
| Job advances                       | 69,103              | 250,914             |
| Prepaid subscription expense       | 22,402              | 14,321              |
| Other                              | 249,836             | 90,198              |
|                                    | 45,882,561          | 32,718,923          |

| 830,521     | 15,590<br>7,483<br>5,309,147 | repaid insurance                |
|-------------|------------------------------|---------------------------------|
| 1 }         | 7,483                        |                                 |
| 830,521     | 1,231,714                    | Advances given for fixed assets |
| ;           | 4,054,360                    |                                 |
| 2009        | 2010                         |                                 |
| 31 December | 31 December                  |                                 |

# As at 31 Deecmber, other current liabilities comprised the following:

| 31                     | 31 Dece | 2010 2009                              | 82,032 206,182       | 23,514,055 16,554,005 |
|------------------------|---------|--|----------------------|-----------------------|
| cutity at to person in | 31 De   | Social security and taxes payable 12.5 | beferred rent income | 23,4                  |

## ACCOUNTANTS' REPORT (cont'd) <del>1</del>3



# Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

As at 31 December 2010, the other long term liabilities amounted to TL 500.388 consist of transfer of salary payment rights. As at 31 December 2009 the balance includes payables to Hospimed arising from the acquisition of International Hospital shares (Note 7).

### Equity

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### Paid-in capital

668,000.000) made up of 334 000.000 shares classified as A group and 334,000,000 shares classified as B As at 31 December 2010 paid-in capital of the Group is TL 668,000,000 (31 December 2009; TL group. As at 31 December 2010 and 2009, the composition of shareholders and their respective percentage of ownership are summarized as follows:

|                               | 31 Decem  | 31 December 2010 | 31 Decem         | 31 December 2009   |
|-------------------------------|-----------|------------------|------------------|--------------------|
| Shareholder's name            | Share (%) | Amount           | Amount Share (%) | Amount             |
| Almond Holding Cooperatie U A | 50.00     | 334,000,000      | 50.00            | 334,000,000        |
| Mehinet Ali Aydınlar          | 46.41     | 310,010,990      | 46.41            | 310,010,990        |
| Hatice Seher Aydınlar         | 3.59      | 23,989,008       | 3.59             | 23,989,008         |
| Ethem Erhan Aydınlar          | 0.00      | -                | 00'0             | 1                  |
| Zeynep Aydınlar               | 0.00      | 1                | 0.00             | 1                  |
|                               | 100.00    | 668,000,000      | 100.00           | 100.00 668,000,000 |

The favorable vote of Group A shares is required in order to decide on an increase in share capital. Group the right to nominate one out of five board members. Each Group A share has 100 votes against one vote A shareholder has the right to nominate four out of five board members, and Group B shareholders has of Group B shareholders.

## Pledges on Shares

According to the Share Pledge Agreements which are signed on 10 January 2008 and additional amendments of the agreements which are signed on 6 February 2008 and 6 August 2008, the shares of Almond Holding, Acıbadem Sağık and its subsidiaries were pledged (1" and 2" degree) on behalf of T. Garanti Bankası as the guarantee of the loans, amounted to USD 200,000,000 for Acıbadem Sağık and USD 200,000,000 for Almond Holding.

### Reserves

## (i) Legal reserves

reserves. If the dividend distribution is made in accordance with statutory records, a further 1/11 of The legal reserves consist of first and second legal reserves in accordance to the Turkish Commercial Code ("TCC"). The first legal reserves are generated by annual appropriations amounting to 5 percent of dividend distributions, in excess of 5 percent of paid-in capitals are to be appropriated to increase second legal reserves. Under the TCC, the legal reserves can be used only to offset losses and are not available income disclosed in the Company's statutory accounts until it reaches 20 pereent of paid-in sbare capital. If the dividend distribution is made in accordance with CMB regulations, a further 1/10 of dividend distributions, in excess of 5 percent of paid-in capital is to be appropriated to increase second legal for any other usage unless they exceed 50 percent of paid-in capital. As at 31 December 2010, the Group's legal reserves amount to TL 2,541,510 (31 December 2009; TL 1,848,872).

(ii) Share Premium Share premium arises from the initial public offering of Acibadem Sagitk in Istaubul Stock Exchange. Share premium cannot be distributed.

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Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) £,

## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

4mounts expressed in TL otherwise stated

### Equity(continued) 17

## Dividend distribution:

Publicly traded companies distribute dividends based on the Capital Market Board ("CMB") regulations as explained below:

exchange market are not obliged to distribute a specified amount of dividends (2009: 20 percent). For companies that will distribute dividends, in relation to the resolutions in their general meeting the dividends may be in cash, may be bonus shares by adding the profit into equity, or may be mixture of According to CMB's decision on 27 January 2010 numbered 02/51 Companies traded on the stock cash and bonus shares, it is also permitted not to distribute deternined first party dividends falling below 5 percent of the paid-in capital of the company but, companies that increased capital before distributing the previous year's dividends and as a result their shares are separated as "old" and "new" are obliged to distribute first party dividends in cash. There is no requirement for profit distribution in year 2010 since in the consolidated financial statements of Actbadem Saglik which is publicly traded subsidiary there is no distributable profit after netting off with the

# Retained Earnings / (Accumulated Losses)

|  | 31 December                 | 31 December 31 December |
|--|-----------------------------|-------------------------|
|  | 2010                        | 2009                    |
| Extraordinary reserves                   | 42,835,820                  | 23,706,024              |
| Retained earnings / (Accumulated losses) | (204,750,215) (170,191,917) | (170,191,917)           |
|  | (161,914,395) (146,485,893) | (146,485,893)           |

The movement of retained earnings / (accumulated losses) is as follows:

|  | 2010          |
|--|---------------|
| Beginning balanec                              | (146,485,893) |
| Change in non-controlling interest             | (5,761,782)   |
| Transfer of period profit to retained earnings | (9,666,720)   |
|  | (161,914,395) |

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## Appendix I

# Acibadem Sağlık Yatırımları Kolding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

### Revenues

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For the years ended 31 December, revenues and cost of revenues comprised the following:

|                             | 2010          | 2009          |
|-----------------------------|---------------|---------------|
| Domestic sales              | 812,136,178   | 623,503,982   |
| Uneamed finance expense     | (3,151,060)   | (2,937,912)   |
| Sales returns and discounts | (77,402,588)  | (61.738,117)  |
| Net sales                   | 731,582,530   | 558,827,953   |
| Cost of revenues            | (586,157,703) | (476,837,534) |
| Gross profit                | 145,424,827   | 81,990,419    |

# Selling, marketing and distribution expenses, general administrative expenses 19

# Selling, marketing and distribution expenses

For the years ended 31 December, selling, marketing and distribution expenses comprised the following:

|  | 2010       | 2009       |
|--|------------|------------|
| Advertisement and sponsorship expenses | 19,225,656 | 14,385,953 |
| Commission expenses                    | 5,090,999  | 1,498,549  |
| Personnel expenses                     | 4,208,630  | 2,866,797  |
| Representation expenses                | 1,006,434  | 189,741    |
| Consultancy expense                    | 871,289    | 424,037    |
| Publishing expenses                    | 811,851    | 560,212    |
| Travel expenses                        | 579,278    | 278,751    |
| Vehicle rent expenses                  | 210,190    | }          |
| Mail, newspaper, magazine expeuses     | 960'081    | 29,897     |
| Depreciation and amortization          | 106,398    | 1          |
| Other                                  | 305,310    | 45,050     |
|  | 32,596,131 | 20,278,987 |

# General administration expenses

For the years ended 31 December, general administrative expenses comprised the following:

|   | 2010       | 2009       |
|---|------------|------------|
| Personnel expenses                      | 23,609,219 | 21,104,394 |
| Consultancy, legal, notary expenses     | 5,151,724  | 5,288,345  |
| Depreciation and amortization           | 3,032,177  | 1,954,998  |
| Communication and other office expenses | 2,358,418  | 1,350.950  |
| Rent expense                            | 1,416,014  | 1,479,562  |
| Energy expenses                         | 1,302,346  | 598,190    |
| Cleaning and meal expenses              | 1,240,902  | 1,227,622  |
| Representation and travel expenses      | 889,192    | 644,160    |
| Repair and maintenance expenses         | 630.277    | 664,971    |
| Other                                   | 2,353,152  | 2,205,564  |
|   | 41.983.421 | 36.518.756 |

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# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

Company No.: 901914-V

# Aerbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# 20 Expenses by nature

For the years ended 31 December, expenses by nature comprised the following:

| Amortization and depreciation expenses       | 2010         | 2009        |
|--|--------------|-------------|
| Cost of revenues                             | 68,595,744   | 60,370,491  |
| General administrative expenses              | 3,032,177    | 1,954,998   |
| Selling, marketing and distribution expenses | 106,398      | 1           |
|  | 71,734,319   | 62,325,489  |
| Personnel expenses                           | 2010         | 2009        |
| Cost of revenues                             | 3 (3,994,521 | 249,953,212 |
| General administrative expenses              | 23,609,219   | 21,104,394  |
| Selling, marketing and distribution expenses | 4,208,630    | 2,866,797   |
|  | 341,812,370  | 273,924,403 |

# 21 Other operating income and expenses

For the years ended 31 December, other operating income comprised the following:

|  | 2010      | 2009      |
|--|-----------|-----------|
| Insurance compensation gain (*)                                | 2.302,306 | 1,863,204 |
| Recovery of impairment for doubtful receivables                | 734,322   | 112,943   |
| Premium from bank related salary payment right assignment (**) | 468,007   | 309,583   |
| Gain on sale of fixed assets                                   | 325,761   | 1,274,459 |
| Other income   | 1,666,263 | 725,917   |
|  | 5,496,659 | 4,286,106 |

(\*) The gain obtained from the insurance companies when equipments are damaged during transportation.

(\*\*) The premium arose from the change of the bank from which salary payments are made.

For the years ended 31 December, other operating expense comprised the following:

|  | 2010       | 2009      |
|--|------------|-----------|
| Damage loss (*)                        | 3,034,808  | 2,617,590 |
| Provision for the lawsuits             | 2,988,143  | 409,996   |
| Allowance for doubtful receivable      | 2,166,622  | 976,840   |
| Donations                              | 1,372,77   | 448,520   |
| Loss on sale of property and equipment | 90,828     | 123,523   |
| Other                                  | 1,566,650  | 73,886    |
|  | 11,219,828 | 4,650,355 |

(\*) Losses incurred when equipments are damaged during transportation.

# 22 Financial income

For the years ended 31 December, financial income comprised the following:

|                                     | 2010      | 2009      |
|-------------------------------------|-----------|-----------|
| Imputed interest on eost of revenue | 3,058,162 | 2,680,638 |
| Discount on trade payables          | 1,075,127 | 936,124   |
| Interest income on time deposits    | 812,766   | 1,159,078 |
| Other financial income              | 23,303    | 29,611    |
|                                     | 4,969,358 | 4,805,451 |

# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

Acıbadem Sağlık Vatırımları Holding Anonim Şirketi aud Its Snbsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# 23 Financial expenses

864,586 3.563,276 4,132,255 4,973,543 ,625,746 ,726.618 2.544,965 .141,180 380,514 2010 622,195 96,928 118,687 39,162,844 5.877,668 5,411,959 25,456,064 4,299,190 3,519,952 909,554 85,475,041 For the years ended 31 December, financial expenses comprised the following: Letter of credit and other bank commission expenses Change in fair value of forward transactions Net change in fair value of derivatives Credit card commission expenses Interest expense on bank loans Finance lease interest expense Imputed interest on revenue Foreign exchange loss, net Actuarial interest cost

(\*) Foreign currency gains and losses are reported on a net basis as cither finance income or finance cost depending on whether foreign currency movements are in net gain or loss position.

### Tax assets and liabilities 24

other exempt income and investment incentives utilised. In Turkey, advance tax returns are filled on a Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies. quarterly basis. The advance corporate income tax rate at 31 December 2010 is 20%

The withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15 percent. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates covered in the related Double Tax Freaty Agreements are taken into account. Appropriation of retained earnings to capital is not considered There is also a withholding tax on the dividends paid and is accrued only at the time of such payments. as profit distribution and therefore is not subject to withholding tax. According to the Corporate Tax Law, 75 percent of the capital gains arising from the sale of property and equipment and investments owned for at least two years are exempted from corporate tax on the condition that such gains are reflected in equity from the date of the sale. The remaining 25 percent of such capital gains are subject to corporate tax. The transfer pricing law is covered under Article 13 "disguised profit distribution via transfer pricing" of dated 18 November 2007 sets details about implementation, if a tax payer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in the Corporate Tax Law. The General Communique on disguised profit distribution via transfer pricing accordance with arm's leugth basis, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as a tax deductable for corporate income tax purposes

In Turkey, the tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, provision for taxes shown in the consolidated financial statements reflects the total amount of taxes calculated on each entity that are included in the consolidation. Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back.

their tax returns within four months following the close of the accounting year to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

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Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) <del>1</del>3



### Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Votes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009 Amounts expressed in TL otherwise stated

Tax assets and liabilities (continued) 7

forward to the following years and became unavailable as of 31 December 2008. On the other side, the effective starting from 1 January 2006, upon being promulgated in the Official Gazette no.26133 dated 8 The Temporary Article 69 added to the Income Tax Law no.193 with the Law no.5479, which became April 2006, stating that taxpayers can deduct the amount of the investment allowance exemption which they are entitled to according to legislative provisions effective at 31 December 2005 (including rulings on the tax rate) only from the taxable income of 2006, 2007 and 2008. Accordingly, the investment incentive allowance practice was ended as of I January 2006. At this perspective, an investment allowance which cannot be deducted partially or fully in three years time was not allowed to be carried January 2006 with effectiveness of the Article 2 and the Article 15 of the Law no.5479 and the investment allowance rights on the investment expenditures incurred during the period of 1 January 2006 and 8 April Article 19 of the Income Tax Law was annulled and the investment allowance practice was ended as of I 2006 became unavailable.

However, at 15 October 2009, the Turkish Constitutional Cnurt decided to cancel the clause no.2 of the the carried forward investment allowances that were enlitted to in the previous period of mentioned date and the limitations related with the investments expenditures incurred hetween the issuance date of the Article 15 of the Law no.5479 and the expressions of "2006, 2007, 2008" in the Temporary Article 69 related to investment allowance mentioned above that enables effectiveness of the Law as of 1 January 2006 rather than 8 April 2006, since it is against the Constitution. Accordingly, the time limitations for promulgated and 1 January 2006 were eliminated. According to the decision of Turkish Constitutional Court, cancellation related with the investment allowance became effective with promulgation of the decision on the Official Gazette and the decision of the Turkish Constitutional Court was promulgated in the Official Gazette no.27456 dated 8 January 2010. Law

expenditures that are realized between 1 January 2006 and 8 April 2006, within the context of the Article According to the decision mentioned above, the investment allowances carried forward to the year 2006 due to the laek of taxable income and the investment allowances earned through the investments started before I January 2006 and continued after that date constituting economic and technical integrity will be used not only in 2006, 2007 and 2008, but also in the following years. In addition, 40% of investment 9 of the Income Tax Law will have the right for investment allowance exemption.

As at 31 December, current year corporate tax payable comprised the following:

| 857.126          | 2.653.826        |                         |
|------------------|------------------|-------------------------|
| (606,903)        | (5,765,515)      | Prepaid taxes and funds |
| 1,848,029        | 8,419,341        | Corporate tax provision |
| 31 December 2009 | 31 December 2010 |                         |

For the years ended 31 December, tax expenses comprised the following:

2009

| Current year corporate tax provision   | (8,419,341) | (1,848,029) |
|--|-------------|-------------|
| Reversal for the excess of the previous year tax provision   | 1           | 1.269,546   |
| Deferred tax credit / (charge)   | 329,511     | 19,259,106  |
|  | (8,089,830) | 18,680,623  |
| The state of the s | 7           |             |

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# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

As at and for the years ended 31 December 2010 and 2009 Notes to the Consolidated Financial Statements

# Tax assets and liabilities (continued) 24

The reported tax expense for the years ended 31 December is different than the amounts computed by applying statutory tax rate to profit before tax as shown in the following reconciliation:

|   | 2010         |         | 2009         |         |
|---|--------------|---------|--------------|---------|
|   |              | %       |              | %       |
| Profit/(loss) before tax  | (15,383,577) |         | (28,977,534) |         |
| Tax rate  | 20           |         | 20           |         |
| Taxes on reported profit per statutory  |              |         |              |         |
| fax rate  | 3,076,715    | (20.00) | 5,795,507    | (20.00) |
| Non-deductible expenses   | (280,101)    | 1.82    | (1,368,502)  | 4.72    |
| Tax exempt income   | 132,109      | (0.86)  | 495,036      | (1.71)  |
| Tax exception on investment allowance<br>Recognition of previously unrecognized | !            | 1       | 13,085,154   | (45.16) |
| tax losses  | :            | 1       | 4,117,304    | (14.21) |
| Tax penalty charge  | (3,734,431)  | 24.28   | 22,495       | (0.08)  |
| Statutory tax 108858 for which no<br>deferred tax assets recognized             | (6.728,996)  | 43.74   | (5,217,176)  | 18.00   |
| Other   | (555,126)    | 3.04    | 1,750,805    | (6.04)  |
| Taxation credit/ (charge)   | (8,089,830)  | 52.02   | 18,680,623   | (64.48) |

# Deferred tax assets and liabilities

financial statements. Related temporary differences are subject to different period records according to the financial statements prepared in accordance with the Communiqué No: XI-29 and the statutory tax The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between articles and to tax laws for profit and lost items. According to the decision of the Turkish Constitutional Court promulgated in the Official Gazzette no.27456 dated 8 January 2010, the investment allowances carried forward to the year 2006 due to the that are realized between 1 January 2006 and 8 April 2006, within the context of the Article 19 of the Income Tax Law will have the right for investment allowance exemption. As per this decision, the Group January 2006 and continued after that date constituting economic and technical integrity will be used not only in 2006, 2007 and 2008, but also in the following years. In addition, 40% of investment expenditures has provided deferred tax asset amounting to TL 13,330,831 over the investments the started before I January 2006 and continued after that date constituting economic and technical integrity amounting to TL lack of taxable income and the investment allowances eamed through the investments started before 1

Deferred tax assets and liabilities dednoted for the factors that there is a legally applicable right to deduct the current year tax assets and liabilities and there is intent of the occurrence of the current year tax assets and liabilities concurrently are valid. The unrecorded deferred taxes are re-evaluated at every balance sheet date. If it is possible to make profits in the future the unrecorded deferred tax assets are reflected to the financial statements

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Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) 5

Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# Tax assets and liabilities (continued) 24

# Deferred tax assets and liabilities (continued

Deferred tax assets and deferred tax liabilities as at 31 December were attributable to the items detailed in the table below

| nie dole velow,                           | 31 Decei             | 31 December 2010                  | 31 Dece      | 31 December 2009                  |
|---|----------------------|-----------------------------------|--------------|-----------------------------------|
|   | Deferred tax<br>base | Deferred tax<br>asset/(liability) | Deferred tax | Deferred tax<br>asset/(liability) |
| Property, equipment and intangible assets | (6,063,145)          | (1,212,629)                       | 3,718,200    | 743,640                           |
| Financial liabilities                     | (2,435,875)          | (487,175)                         | (1,000,616)  | (200,123)                         |
| Employee benefits                         | 2,111,554            | 422,311                           | 1.863.930    | 372,786                           |
| Investment allowance                      | 66,654,156           | 13,330,831                        | 66,808,353   | 13,361,671                        |
| Trade and other receivables               | (10,646,766)         | (2,129,353)                       | (3,810,519)  | (762,104)                         |
| Financial investments at fair value       | 4,396,119            | 879,224                           | 2,618,813    | 523,763                           |
| Provisions                                | 16,769,442           | 3,353,888                         | 13,576,000   | 2,715,200                         |
| Tax loss carry-forwards                   | 36,619,494           | 7,323,899                         | 21,983,262   | 4,396,652                         |
|   | 107,404,981          | 21,480,996                        | 105,757,423  | 21,151,485                        |
|   |                      | 311                               | 31 December  | 31 December                       |
|   |                      |                                   | 2010         | 2009                              |
| Deferred tax assets                       |                      | 2                                 | 25,441,111   | 22,113,712                        |
| Deferred tax liabilities                  |                      | 9                                 | (3.960.115)  | (962.227)                         |

For the years ended 31 December, the movement of the deferred tax assets/(liabilities) are as follows

Deferred tax assets, net

21,151,485

21,480,996

| 201 120                     |
|-----------------------------|
| 21,131,463 1,492.3          |
| 329,511 19,259,10           |
| 21,480,996 21,151,485       |
|                             |
| 7.776                       |
| 329,511<br>480,996<br>7,776 |

# Unrecognized deferred tax assets

Deferred tax asset amounting to TL 6.728,996 (31 December 2009: TL 5,217,176) has not been recognized in respect of the current year statutory tax losses, because it is not probable that future taxable profit will be available against which the Company can utilize the benefits therefrom. Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable December 2010, deferred tax asset is recognized in the accompanying eonsolidated financial statements for income for up to five years. Tax losses cannot be carried back to offset profits from previous periods. The Group management anticipated that there will be taxable profits in the following years. Therefore, as at 31 tax losses earried forward amounting to TL 36,619,494 (31 December 2009; TL 21,983,262).

| are as follows: |
|-----------------|
| as              |
| are             |
| osses           |
| tax             |
| Jo              |
| dates of tax    |
| lon             |
| Expiration      |
|                 |

| 21.983.262  | 36.619.8    |      |
|-------------|-------------|------|
| 1,575,645   |             | 2010 |
| 573,482     | 581,560     | 2011 |
| 7,929       | 37,985      | 2012 |
| (,033,252   | 711,296     | 2013 |
| 18,792,954  | 17,853,331  | 2014 |
| :           | 17,131,501  | 2015 |
| 2009        | 2010        |      |
| 31 December | 31 December |      |

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# Appendix I

# Acrbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

# 25 Earnings per share

The calculation of basic and diluted earnings/ (losses) per share was calculated by dividing the income attributable to ordinary shareholders in eonsolidated statement of comprehensive income of this report to the weighted average number of ordinary shares outstanding:

|   | 2010         | 2009        |
|---|--------------|-------------|
| Net income/ (loss) for the year                       | (23,108,139) | (9,666.720) |
| Weighted average number of shares                     | 668,000,000  | 668,000,000 |
| Basic and Diluted Earnings/ (losses) per 1.000 Shares | (34.593)     | (14.471)    |

# 26 Related parties

Since intra-group balances and transactions between the Company and its subsidiaries are eliminated at the preparation of the consolidated financial statements they are not disclosed in this note.

As at 31 December, short-term trade receivables from related parties as follow:

| 7,206,913        | 8,692,610        |                   |
|------------------|------------------|-------------------|
| 403,264          | 36,867           | Other receivables |
| 6,803,649        | 8,655,743        | Trade receivables |
| 31 December 2009 | 31 December 2010 |                   |

As at 31 December, short-term trade payables to related parties as follow:

|                | 31 December 2010 | 31 December 2009 |
|----------------|------------------|------------------|
| Trade payables | 9,571,893        | 7,098,836        |
| Other payables | 503,601          | 2,025,806        |
|                | 10,075,494       | 9,124,642        |

Other Receivable 31 December 2009 Trade Receivable Other Receivable 149 31 December 2010 Receivable Related parties (continued) Due from related parties Shareholders Mehmet Ali Aydınlar

2,025,806 3,792 9 ... Acıbadem Üniversitesi Acıbadem Vakfi Cukurova Bilim

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9,571,893

57

503,601

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) 3

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# Appendix I

# Acibadem Sağlık Yatırımları Holding Anoním Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

| Soid Hojfani   |                       | •   |                      | 141                  |
|--|-----------------------|---|----------------------|----------------------|
| Salu namawi  |                       | •   | :                    | 107,001              |
| Neigred companies  |                       |   |                      | ,                    |
| Acıbadem Sigorta   | 7,458,385             | 735   | 5,627,790            | 165,932              |
| Çukurova Bilim   | 939,510               | •   | 941,508              | 999                  |
| Acıbadem Dis   | 185,569               | 13,068  |                      | 33,647               |
| Acıbadem Holding   | 24,988                |   |                      | 1                    |
| Acıbadem Üniversitesi  | 5,312                 |   | 8,385                | ;                    |
| Akademia   | 17,342                | 1,668   |                      | 28,120               |
| Aydınlar Sağlık Hizmetleri   | 24,637                |   |                      |                      |
| Aplus  |                       | 17,692  | 200                  | 2,339                |
| Telepati Tanıtım   | •                     | 2,141   | 1                    | 1                    |
| BLAB   | ł                     | 266   | :                    | 265                  |
| Kerem Aydınlar Vakfı   | •                     | 266   | •                    | 15,226               |
| Acıbadem Vakfı   | •                     | •   | :                    | 1,268                |
| Acıbadem Proje   |                       | 1   | 1                    | 150                  |
|  | 8,655,743             | 36,867  | 6,803,649            | 403,264              |
| Transactions with Acibadem   | m Sigorta include     | Sigorta include receivables from the treatment of | the treatment of     | Acıbadem Sigorta's   |
| customers at Acibadem hospitals and outpatient elinics.  | itals and outpatient  | elinics.  |                      | 4                    |
| Acteausin Froje pertants amounts officed to Acteacem Saglik for planting, design and construction work of new Acteadem facilities including improvements for existing facilities | ounts offica to Acto  | sadem Sagnk tor pis<br>for existing faciliti      | inning, design and o | construction work of |
| A Plus is related to the laundry, catering and cleaning services provided at various Acibadem hospitals and  | dry, catering and cle | eaning services prov                              | ided at various Aer  | badem hospitals and  |
| outpatient clinics.  |                       |   |                      |                      |
| Telepati Tanıtın is giving services for advertising services rendered to promote Acıbadem brand on various media channels.   | rvices for advertisin | ng services rendered                              | to promote Acıbad    | em brand on various  |
| due to related parties   | 31 December 2010      | bcr 2010  | 31 Decem             | 31 December 2009     |
|  |                       |   | 10.00                | 6007 1001            |
|  | rage Fayable          | Other Fayable                                     | rade rayable         | Other Payable        |
| Shareholders   |                       | •   |                      |                      |
| Mehmet Ali Aydmlar   | 1                     | 15,461  | :                    | 15,058               |
| Hatice Seher Aydınlar  | ;                     | 1,546   |                      | 1,506                |
| Said Haifawi   | :                     | 36,070  | 1                    | me                   |
| Other  | 1                     | 1,755   | ;                    | 1,729                |
| Related companies  |                       | •   |                      |                      |
| Acıbadem Proje (1)   | 1,373,412             | 38,277  | 3,284,209            | 7,513                |
| Aplus (2)  | 6,454.852             | 1   | 2,484,234            | 1                    |
| Telepati Tanıtım (3)   | 912,545               | 1   | 689,902              | 1                    |
| Actbadem Diş   | 440,519               | 77,503  | 298.595              | ı                    |
| Acıbadem Sigorta   | 278,768               | 332,536   | 209,584              | 1                    |
| Acıbadem Holding   | 111,737               | 437   | 128,520              | 2,000,000            |

# ACCOUNTANTS' REPORT (cont'd)

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Appendix I

Acrbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

Related parties (continued)

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Related party transactions (Sales)

For the years ended 31 December, sales and services to related parties are as follows:

|                            |            | 2010                  |           |
|----------------------------|------------|-----------------------|-----------|
|                            | Services   | Services Fixed Assets | Others    |
| Acibadem Sigorta           | 52,252,824 | 3                     | 499,616   |
| Çukurova Bilim             | 935,132    |                       | 3,600     |
| Acrbadem Holding           | 225,857    | 700                   | 1         |
| Aplus                      | 41,614     | ;                     | 145,343   |
| Acıbadem Proje Yönetimi    | 1,910      | į                     | 178,088   |
| Akademia                   | 128        | 1                     | ;         |
| Acıbadem Diş               | 107        | t                     | 48,037    |
| Aydınlar Sağlık Hizmetleri | •          | ł                     | 90,920    |
| Telepati Tanıtım           |            | •                     | 62,400    |
|                            | 53,457,572 | 700                   | 1,028,004 |

|                         | 2009       |           |
|-------------------------|------------|-----------|
|                         | Services   | Others    |
| Acióadeni Sigorta       | 39,290,897 | 379,254   |
| Çukurova Bilim          | 380,555    | :         |
| Acıbadenı Holding       | 201,096    | 1         |
| Acıbadem Diş            | 158,395    | •         |
| Aplus                   | 69,638     | 453,952   |
| Acıbadem Proje Yönetimi | 17,924     | 159,378   |
| Telepati Tanıtım        | 70         | 60,000    |
|                         | 40,118,575 | 1,052,584 |

Related party transactions (Purchases)

For the years ended 31 December, the purchases from related parties are as follows:

|                  |            | 2010                  |         |
|------------------|------------|-----------------------|---------|
|                  | Services   | Services Fixed Assets | Others  |
| Aplus            | 34,187,926 | ;                     | 111,502 |
| Acıbadem Proje   | 30,773,162 | 76,494                | :       |
| Acıbadem Sigorta | 5,946,472  | 1                     | 467,487 |
| Telepati Tanıtım | 5,261,870  | •                     | ſ       |
| Acıbadem Diş     | 489,932    | ;                     | ,       |
| Acıbadem Holding | 182,808    | ;                     |         |
| Akademia         | 47         | t I                   |         |
|                  | 76.842.217 | 76.494                | 578.989 |

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# 13. ACCOUNTANTS' REPORT (cont'd)

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Appendix I

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the years ended 31 December 2010 and 2009

As di una jor ine years enaea 31 December 2 Amounts expressed in 7L otherwise stated

26 Related parties (continued)

Related party transactions (Purchases) (continued)

|                  |            | 2009                  |         |
|------------------|------------|-----------------------|---------|
|                  | Services   | Services Fixed Assets | Others  |
| Acıbadem Proje   | 26,320,272 | 26,152                | 1       |
| Aplus            | 20,253,392 | 1                     | ;       |
| Acıbadem Sigorta | 4,877,446  | ì                     | 475,692 |
| Telepati Tanıtım | 2,998,289  | }                     | 1       |
| Acıbadem Diş     | 954,444    | ;                     | 1       |
| Çukurova Bılim   | 141,112    | ;                     | ,       |
| BLAB             | 105,258    | 1                     | į       |
| Acıbadem Holding | 22,618     | 1                     | 29,264  |
| Akademia         | 3,327      | 80,397                | :       |
|                  | 55,676,158 | 106,549               | 504,956 |
|                  | 55,676,158 | 106,54                |         |

Guarantees and similar obligations

As at 31 December 2010, the details of the guarantees given as security for the credits used by the parties are as follows:

|                  |            | Currency | Amount             | Amount    |
|------------------|------------|----------|--------------------|-----------|
| On behalf of     | Date       | type     | (Foreign Currency) | (TL)      |
| Aplus            | 20.09.2006 | T        | 5                  | 150,000   |
| Aplus            | 06.09.2007 | TL       | *                  | 420,000   |
| Aplus            | 05.10.2007 | IL       | :                  | 200,000   |
| Aplus            | 12,02 2008 | I        | •                  | 500,000   |
| Acıbadem Proje   | 28,12,2005 | TL       | 1                  | 200,000   |
| Acıbadem proje   | 27.01.2005 | OSD      | 20,000             | 77,300    |
| Acıbadem Holding | 12.04.2005 | TL       | :                  | 2,850,000 |
|                  |            |          |                    | 4,397,300 |

As at 31 December 2010, the Actbadem Poliklinikleri, consolidated subsidary has given guarantees on behalf of Actbadem Holding A,S, one of the other related parties, regarding to eash credit line up to TL 2,850,000 from Iş Bankası, on behalf of International Hospital regarding to eash credit line up to TL 4,089.858 and eash credit line up to USD 2,000,000 from Iş Bankası and on behalf of Actbadem Kayseri to eash credit line up to TL 3,024,000 from Vakıtılar Bankası, which are available for use in the future.

As at 31 December 2010, Mehrnet Ali Aydınlar, shareholder of Acıbadem Sağlık and Acıbadem Poliklinikleri, consolidated subsidiary gave guarantees on behalf of Acıbadem Sağlık regarding to the cash credit line up to TL 1,760,181 and non-eash credit line up to USD 7,887,794 (LC) from 1ş Bankası which are available for use in the future.

# Key management compensation

For the year ended 31 December 2010, sum of the compensation to key management is TL 7,412,679 (2009; TL 3,175,108). Total compensation amount contains wages and salaries paid to the key

### onations

For the year ended 31 December 2010 and 2009, the Group made donations to Actbadem University amounting to TL 1,372,777 and TL 441,020, respectively.

ACCOUNTANTS' REPORT (cont'd)

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Appendix I

# Aerbadem Sağlık Yatırımları Holding Anonim Şirketi aud İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Nature and Level of Risks Arising from Financial Instruments 27

# Financial Risk Management Policies

The main financial instruments of the Group are bank loans, receivables, payables, cash and short term bank deposits. The main reason for the usage of these financial instruments is providing funds for the Group's activities. The Group also has trade receivables and trade payables that directly occur during the main activities. The financial risks are currency risk, interest risk, credit risk and liquidity risk. The Group management manages these risks as explained below:

# Capital Risk Management

The primary objective of the Group is ensuring the continuity of operations while increasing profitability by using the balance between liabilities and equity in a most effective way. The capital structure of the Group is consists of the items which include the liabilities, cash and cash equivalents, paid-in capital which is explained in Note 17, capital reserves and profit reserves. The cost of capital and the risks associated with each share capital component are evaluated by the key management of the Group. During these evaluations, if the acceptance of Board of Directors is needed, the key management represents the evaluation to the Board of Directors for their evaluation.

The general policy and procedure of the Group is not different from the previous period's.

### Credit Risk

Credit risk is the risk of handling a financial loss which is caused by another related party by not fulfilling the ohligations regarding to a financial instrument. Having the financial instruments gives the risk of not fulfilling the requirements of the agreement by the other parties. The collection risk of the Group is mainly cansed from its trade receivables and cash. Trade receivables are evaluated by management according to the Group's procedure and policies and are earried in the balance sheet as the net of impairment provision (Note 6).

Company No.: 901914-V

# ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

# Acıbadem Sağlık Yatırımları Holding Anouim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Nature and Level of Risks Arising from Financial Instruments 27

Credit risk (continued)

As at 31 December 2010, credit risk details are as follows:

|  |           | Receivables       | s        |                   |               |           |
|--|-----------|-------------------|----------|-------------------|---------------|-----------|
|  | Tradere   | Trade receivables | Other re | Other receivables |               |           |
|  | Related   |                   | Related  | Other             |               | -         |
|  | party     | Other party       | party    | party             | Bank deposits | Other     |
| 31 December 2010   |           |                   |          |                   |               |           |
| Maximum exposure to credit risk at the reporting date (A+B+C+D+E)                      | 8,655,743 | 69,570,714        | 36,867   | 1,464,090         | 23,269,309    | 2,325,072 |
| <ul> <li>Secured portion of maximum credit risk with collateral</li> </ul>             | !         | Į.                | 1        | :                 | 1             |           |
| A, Carrying amount of financial assets that are not overduc and not impaired           | 8,655,743 | 60,015,507        | 36,867   | 1,464,090         | 23,269,309    | 2,325,072 |
| B, Carrying amount of financial assets whose<br>terms were renegotiated, otherwise are |           |                   |          |                   |               | _         |
| overdue and impaired   | !         | Ł                 | 1        | 1                 | 1             | 1         |
| C, Carrying amount of assets that are overdue but not impaired                         | :         | 9,555,207         | :        | ŧ                 |               | -         |
| - Carrying amount secured with collateral  | -         | :                 |          | :                 | -             | 1         |
| D, Carrying amount of assets that are impaired   |           | -                 | !        | 1                 |               | 1         |
| - Overdue (gross carrying amount)  | 1         | 5,473,602         | :        | :                 |               | t         |
| - Impairment (-)   | 1         | (5,473,602)       |          |                   |               | 1         |
| - Carrying amount secured with collateral  | :         |                   | ,        | !                 | ì             | :         |
| - Not overdue (gross carrying amount   | -         | :                 | :        | :                 | -             | 1         |
| · Impairment (-)   | -         | Į.                |          | 1                 | -             | ;         |
| - Carrying amount secured with collateral  | 1 1       | 1                 | 1        | :                 | ,             | ÷         |
| E, Factors that include off balance sheet credit risks                                 | 1         |                   | ,        | ı                 | ,             | 1         |
|  |           |                   |          |                   |               |           |

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# ACCOUNTANTS' REPORT (cont'd)

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

### Nature and level of risks arising from financial instruments (continued)

### Liquidity risk (continued)

The tables listed below are representing the maturities of non-derivative financial liabilities.

636,705

Other

636,705

As at 31 December 2010, maturities of non-derivative financial liabilities are as follows:

| Coutractual<br>maturities               | Carrying value | Total cash outflow per<br>agreement<br>(=I+II+IU+IV) | Less than 3<br>months (I) | Between 3-12<br>months (II) | Between 1-5<br>years (III) | Over 5 years (IV) | Without<br>maturity |
|---|----------------|--|---------------------------|-----------------------------|----------------------------|-------------------|---------------------|
| Non-derivative financial liabilities    |                |  |                           |                             |                            |                   |                     |
| Financial liabilities                   | 758,725,304    | 828,186,531  | 46,029,958                | 47,167,258                  | 623,544,420                | 111,444,895       |                     |
| Financial lease<br>liabilities          | 97,810,592     | 129,403,083  | 2,934,928                 | 18,828,820                  | 94,671,661                 | 12,967,674        |                     |
| Expected maturities                     | Carrying value | Expected total cash out flow (=I+II+III+IV)          | Less than 3<br>months (I) | Between 3-12<br>months (H)  | Between 1-5<br>years (III) | Over 5 years (IV) | Without<br>maturity |
| Non-derivative<br>financial liabilities |                |  |                           |                             |                            |                   |                     |
| Trade payables                          | 79,107,904     | 79,709,086   | 60,878,704                | 12,037,193                  | 6,793,189                  |                   |                     |
| Due to related parties                  | 9,571,893      | 9,658,830  | 9,371,924                 | 286,906                     |                            |                   |                     |
| Other payables (*)                      | 29,599,494     | 29,599,494   | 10,543,893                | 19,055,601                  |                            |                   |                     |

<sup>(\*)</sup> Other payables comprise, other liabilities amounting to TL 23,514,055, other payables amounting to TL 20,527,300 excluding social security tax payables, deferred rent income and advances received.

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

As at and for the years ended 31 December 2010 and 2009

Notes to the Consolidated Financial Statements

Bank deposits 18,774,434 18,774,434 Nature and Level of Risks Arising from Financial Instruments (continued) Other party 2,006,440 2,006,440 Other receivables 403,264 403,264 party Receivables (4,396,956) 55,327,404 50,356,035 4,971,369 4,396,956 party Other Trade receivables party 5,803,649 6,803,649 Related Secured portion of maximum credit risk with A, Carrying amount of financial assets that are not overdue and not impaired
B. Carrying amount of financial assets whose terms were renegotiated, otherwise are credit D, Carrying amount of assets that are impaired C, Carrying amount of assets that are overdue Carrying amount secured with collatera Factors that include off balance sheet Maximum exposure to credit risk at the reporting date (A+B+C+D+E) Carrying amount secured with Carrying amount secured with Not overdue (gross carrying amount Overdue (gross carrying ansount) Credit risk (continued) overdue and impaired - Impairment (-) 31 December 2009 out not impaired collateral collateral

The Group manages its liquidity needs by regularly planning its cash flows or by maintaining sufficient funds and borrowing sources by matching the maturities of liabilities and assets.

Liquidity Risk

Prudent liquidity risk management implies maiutaining sufficient cash, securing availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. The Group manages its present and future funding risk by maintaining a balance between continuity and availability of funding through the use of bank loans and other borrowing sources from high quality lenders. of the Group. of not fulfill fund obligations probability <u>.2</u> Liquidity risk

13,

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Company No.: 901914-V

ACCOUNTANTS' REPORT (conl'd)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

As at and for the years ended 31 December 2010 and 2009 Notes to the Consolidated Financial Statements

Nature and level of risks arising from financial instruments (continued)

Market risk

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The Group is exposed to market risk atising from changes in interest rates, foreign currency or in the fair value of financial assets and other financial contracts that may affect the Group adversely. The major risks for the Group are currency risk and interest rate risk, which result from operating activities.

Foreign currency risk and related sensitivity analysis

Foreign exchange risk of Group mainly results from that the Group has liabilities denominated in USD, CHF and Euro.

Additionally, the Group has foreign exchange risk resulting from the transactions it makes. These risks are derived from good purchases and sales and use of loans and finance leases in foreign currency which is different from the Group's functional currency.

As at 31 December 2010 and 2009, the net foreign currency position of the Group is TL 835,235,239, and TL 785,318,796 (short) position, respectively.

|  | 31 December<br>2010 | 31 December<br>2009 |
|--|---------------------|---------------------|
| Foreign currency denominated assets Foreign currency denominated liabilities | 3,644,951           | 2,213,455           |
|  | (851,615,007)       | (806,398,596)       |
| Foreign currency derivatives   | 16,379,777          | 21,079,800          |
| Net foreign currency position  | (835,235,230)       | (785,318,796)       |

### ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

### Nature and level of risks arising from financial instruments (continued) 27

Liquidity risk (continued)

As at 31 December 2009, maturities of non-derivative financial liabilities are as follows:

| Contractual<br>maturities               | Carrying<br>value | Total cash outflow per<br>agreement<br>(=I+II+III+IV) | Less than 3<br>months (I) | Between 3-12<br>months (II) | Between 1-5<br>years (III) | Over 5 years<br>(IV) | Without<br>maturity |
|---|-------------------|---|---------------------------|-----------------------------|----------------------------|----------------------|---------------------|
| Non-derivative<br>financial liabilities |                   |   |                           |                             |                            |                      | •                   |
| Financial liabilities                   | 703,264,450       | 837,553,935   | 6,301,476                 | 38,414,062                  | 256,962,535                | 535,875,844          |                     |
| Financial lease<br>liabilities          | 71,850,723        | 102,638,285   | 2,431,357                 | 10,718,672                  | 57,788,478                 | 31,699,778           |                     |
| Expected maturities                     | Carrying<br>value | Expected total cash<br>ont flow<br>(=I+II+III+IV)     | Less than 3               | Between 3-12<br>months (II) | Between 1-5<br>years (III) | Over 5 years<br>(IV) | Without<br>maturity |
| Non-derivative financial liabilities    |                   |   |                           |                             |                            |                      |                     |
| Trade payables                          | 67,248,416        | 67,796,865  | 42,588,296                | 12,643,031                  | 12,565,538                 |                      | ,                   |
| Due to related parties                  | 7,098,836         | 7,142,727   | 4,486,883                 | 1,332,004                   | 1,323,840                  |                      |                     |
| Other payables (*)                      | 28,919,599        | 28,919,599  | 8,015,423                 | 2,025,806                   | 18,878,370                 |                      |                     |

<sup>(\*)</sup> Other payables comprise, other liabilities amounting to TL 16,554,005, other payables amounting to TL 1,775,227, other non-current liabilities amounting to TL 18,878,370, excluding social scentity and tax payables, deferred rent income and advances received.

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### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

### 27 Nature and level of risks arising from financial instruments (continued) Market risk (continued)

| 17. Non-Current Liabilities (14+15+16)   | 770 <u>,424,49</u> 0 | 447,99 <u>5,</u> 333 | 14,511,689   |       | 29,254,048   |   |
|--|----------------------|----------------------|--------------|-------|--------------|---|
|  |                      |                      |              |       |              |   |
| 18. Total Liabilities (13+17)  | 855,259,958          | 488,619,450          | 21,434.076   | 547   | 34,026,291   |   |
| 19. Off balance sheet foreign currency   |                      |                      |              |       |              |   |
| denominated derivatives  |                      |                      |              |       |              |   |
| net assets/liabilities position (19a-19b)  | 16,379,777           | 10,594,940           | <u></u>      | _     |              | _ |
| 19a. Off balance sheet foreign currency  |                      |                      |              |       |              |   |
| denominated derivatives assets amount  | 16,379,777           | 10,594,940           | _            | ~     |              | _ |
|  |                      |                      |              |       |              |   |
| 19b. Off balance sheet foreign currency  |                      |                      |              |       |              |   |
| denominated derivatives liabilities amount   |                      | ~-                   | ı            | _     |              | _ |
| 20. Net foreign currency denominated assets /(tiabilities) position (9-18+19)  | (835,235,230)        | (477,249,347)        | (20,244,596) | 2,126 | (34,024,586) |   |
| 21. Monetary accounts net foreign currency<br>denominated assets /(liabilities) position (1+22+5+62-<br>10-11-12a-14-15-16a) | (851,617,009)        | (487,844,287)        | (20,244,596) | 2,126 | (34,025,804) |   |
| 22. Fair value of hedging financial instruments  |                      |                      |              |       |              | _ |
| 23. Hedged foreign currency denominated assets   | -                    |                      | _            | -     | _            |   |
| 24. Hedged foreign currency denominated  |                      |                      |              |       |              |   |
| liabilities  |                      |                      | _            |       |              |   |
| 25. Export   |                      | _                    |              |       | _            |   |
| 26. Import   |                      |                      | -            |       | _            |   |
|  | 67                   |                      |              |       |              | • |

Company No.: 901914-V

### 13. ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

### 27 Nature and level of risks arising from financial instruments (continued) Market risk (continued)

|  | FOREIC                                    | IN CURRENCY POSITI | ION              |       |            |       |
|--|---|--------------------|------------------|-------|------------|-------|
|  |   |                    | 31 December 2010 |       |            |       |
| CONSOLIDATED   | TL Equivalent<br>(Functional<br>currency) | USD                | Euro             | GBP   | CHF        | Other |
| 1. Trade receivables   | 287                                       | 186                |                  | -     | -          |       |
| 2a.Monetary financial assets (include cash and bank deposit) | 2,904,708                                 | 774,977            | 829,344          | 2.673 | 487        |       |
| 2b. Non-monetary financial assets                            |   |                    |                  | -     | -          |       |
| 3. Other   | 2,002                                     |                    |                  |       | 1,218      |       |
| 4. Current Assets (1+2+3)                                    | 2,906,997                                 | 775,163            | 829,344          | 2,673 | 1,705      |       |
| 5. Trade receivables   | _   |                    | -                | -     | -          |       |
| 6a. Monetary financial assets                                | 737,954                                   |                    | 360,136          | -     | -          |       |
| 6b. Non-monetary financial assets                            | -   |                    |                  |       |            |       |
| 7. Other   |   | -                  | -                | -     | _          |       |
| 8. Non Current Assets (5+6+7)                                | 737,954                                   | -                  | 360,136          | -     |            |       |
| 9. Total Assets (4+8)  | 3,644,951                                 | 775,163            | 1,189,480        | 2,673 | 1,705      |       |
| 10. Trade payables   | 10,452,615                                | 3,077,757          | 2,778,340        | 547   |            |       |
| 11. Financial liabilities                                    | 55,830,853                                | 25,546,360         | 4,144,047        | -     | 4,772,243  |       |
| 12a. Other monetary liabilities                              | 18,552,000                                | 12,000,000         |                  | -     | _          |       |
| 12b. Other non-monetary liabilities                          | _   | •                  | -                |       |            |       |
| 13. Current Liabilities (10+11+12)                           | 84,835,468                                | 40,624,117         | 6,922,387        | 547   | 4,772,243  |       |
| 14. Trade payables   | 6,310,079                                 | 3,500,000          | 438,768          |       |            |       |
| 15. Financial liabilities                                    | 764,114,411                               | 444,495,333        | 14,072,921       | _     | 29,254,048 |       |
| 16a. Other monetary liabilities                              |   | _                  |                  |       | _          |       |
| 16b. Other non-monetary liabilities                          | -   | -                  | -                | -     | -          |       |



### 13. ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated



| 27. Nature and level of risks arising   | from financial ins | truments (contin | ued)         |        |              |   |
|---|--------------------|------------------|--------------|--------|--------------|---|
| Market risk (continued)   |                    |                  | _            |        |              |   |
| 18. Total Liabilities (13+17)   | 808,612,051        | 479,254,152      | 18,294,309   | 2,637  | 32,757,092   |   |
| 19. Off balance sheet foreign currency  | 21,079,800         | 14,000,000       |              |        |              | _ |
| denominated derivatives   |                    |                  |              |        |              |   |
| net assets/liabilities position (19a-19b)   |                    |                  |              |        |              |   |
| 19a. Off balance sheet foreign currency   |                    |                  |              |        |              |   |
| denominated derivatives assets amount   | 21,079,800         | 14,000,000       |              | _      | _            | _ |
| 19b. Off balance sheet foreign currency   |                    |                  |              |        |              |   |
| denominated derivatives liabilities amount  | _                  | -                | _            | _      | _            |   |
| 20. Net foreign currency denominated assets<br>/(liabilities) position (9-18+19)  | (785,318,796)      | (464,760,745)    | (17,629,774) | 11,701 | (32,756,622) | 1 |
| 21. Monetary accounts net foreign currency<br>denominated assets /(liabilities) position<br>(1+2a+5+6a-10-11-12a-14-15-16a) | (806,398,596)      | (478,760,745)    | (17,629,774) | 11,701 | (32,756,622) | _ |
| 22. Fair value of hedging financial instruments   | _                  | _                | _            | _      | _            | _ |
| 23. Hedged foreign currency denominated assets  |                    |                  |              |        |              |   |
| 24. Hedged foreign currency denominated   | _                  | -                | _            | _      | _            |   |
| liabilities   |                    |                  |              |        |              |   |
| 25. Export  |                    | -                | _            | _      |              |   |
| 26, Import  | -                  | _                | _            |        |              | _ |

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### 13. ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

### 27 Nature and level of risks arising from financial instruments (continued) Market risk (continued)

FOREIGN CURRENCY POSITION 31 December 2009 TL Equivalent (Functional CHF Other CONSOLIDATED USD Euro GBP currency) Trade receivables
 Amonetary financial assets (include cash and bank) 1,624 146 650 915,651 63,885 14,338 470 deposit) 493,261 2b. Non-monetary financial assets 3. Other 4. Current Assets (1+2+3) 917,275 493,407 64,535 14,338 470 5. Trade receivables 6a. Monetary financial assets 6b. Non-monetary financial assets 1,296,180 600,000 7. Other 8. Non Current Assets (5+6+7) 1,296,180 600,000 9. Total Assets (4+8) 493,407 14,338 470 2,213,455 664,535 2,637 10, Trade payables 18,335,426 4,295,132 5,490,879 11. Financial liabilities 27,428,720 13,239,109 3,347,557 181,387 12a. Other monetary liabilities 20,835,326 13,837,634 12b. Other non-monetary liabilities 13. Current Liabilities (10+11+12) 66,599,472 31,371,875 8,838,436 2,637 181,387 7,950,546 4,000,000 14. Trade payables 892,351 734,062,033 443,<u>882,277</u> 8,563,522 32,575,705 15. Financial liabilities 16a. Other monetary liabilities 16b. Other non-monetary liabilities 17. Non-Current Liabilities (14+15+16) 742,012,579 447,882,277 9,455,873 32,575,705



# ACCOUNTANTS' REPORT (cont'd)

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Appendix I

Aeıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

# Nature and level of risks arising from financial instruments (continued) 27

Market risk (continued)

liabilities. The Group has a pricing policy that changes according to the deviations in the long term borrowings and volatility of foreign exchange rates for minimizing this risk. Furthermore, Actbadem Saglik hedges 18 months portion of principals and the related interest payments related to the long term bank loans of USD 200,000,000 used from Garanti Bankası at the "Future Transactions Marker". The foreign eurrency risk of the Group is related to the bank loans borrowed and financial lease

The changes in foreign currency position of the Group as of the balance sheet date are as follows:

| Foreign   | Foreign currency sensitivity analysis           | alvsis         |             |             |
|---|---|----------------|-------------|-------------|
|   | 31 December 2010                                |                |             |             |
|   | ProfivLoss                                      | SSO            | Equity      | ity         |
|   |   | Decrease of    | Increase of | Deercase of |
|   | Increase of foreign                             | foreign        | foreign     | foreign     |
| Change of US  | Change of USD exchange rate against TL by 10%:  | nst TL by 10%: | Causains,   | Company     |
|   |   |                |             |             |
| I- USD denominated net assets/liabilities                   | (75,420,727)                                    | 75,420,727     | -           | :           |
| 2- Hedged amount against USD Dollar risk (-)                | 1,637.978                                       | (1.637.978)    |             |             |
| 3- Net effect of USD (1+2)                                  | (73,782,749)                                    | 73,782,749)    | ;           | ľ           |
| Change of Eu  | Change of Euro exchange rate against TL by 10%; | nst TL by 10%: |             |             |
|   |   |                |             |             |
| 4- Euro denominated net assets/liabilities                  | (4,148,320)                                     | 4,148,320      | Ī           | 3           |
| 5- Hedged amount against Euro risk (-)                      |   |                |             | ;           |
| 6- Net effect of Euro (4+5)                                 | (4,148,320)                                     | 4,148,320      | -           | 1           |
| Change of o   | Change of other currencies against TL by 10%;   | st TL by 10%:  |             |             |
|   |   |                |             |             |
| 7-Other foreign currency denominated net assets/liabilities | (5,592,454)                                     | 5,592,454      | :           | 1           |
| 8-Hedged amount against other foreign risk                  |   | •              | 1           |             |
| 9- Net effect of other foreign currency (7+8)               | (5,592,454)                                     | 5,592,454      | -           | i           |
| TOTAL (3+6+9)   | (83,523,523)                                    | 83,523,523     | -           | :           |
|   |   |                |             |             |

# ACCOUNTANTS' REPORT (cont'd)

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Appendix I

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Aniounts expressed in TL oilienvise stated

# Nature and level of risks arising from financial instruments (continued) 27

Market risk (continued)

| Foreign c  | Foreign currency sensitivity analysis           | lysis                        |                                    |                              |
|--|---|------------------------------|------------------------------------|------------------------------|
|  | 31 December 2009                                |                              |                                    |                              |
|  | ProfitLoss                                      | 989                          | Equity                             | ity                          |
|  | Increase of foreign<br>currency                 | Decrease of foreign currency | Increase of<br>foreign<br>currency | Decrease of foreign currency |
| Change of US   | Change of USD exchange rate against TL by 10%:  | 1st TL by 10%:               | <u> </u>                           |                              |
|  |   |                              |                                    |                              |
| 1- USD denominated net assets/liabilities                    | (72,087,005)                                    | 72,087,005                   | 1                                  | ;                            |
| 2- Hedged amount against USD Dollar risk (-)                 | 2,107,980                                       | (2,107,980)                  | -                                  | ;                            |
| 3- Net effect of USD (1+2)                                   | (69,979,025)                                    | 69,979,025                   | ;                                  | :                            |
| Change of Eu   | Change of Euro exchange rate against TL by 10%: | nst TL by 10%:               |                                    |                              |
|  |   |                              |                                    |                              |
| 4- Euro denominated net assets/liabilities                   | (3,808,560)                                     | 3,808,560                    | :                                  | :                            |
| 5- Hedged amount against Euro risk (-)                       |   |                              | :                                  | 1                            |
| 6- Net effect of Euro (4+5)                                  | (3,808,560)                                     | 3,808,560                    | 1                                  | -                            |
| Change of o  | Change of other currencies against TL by 10%:   | st TL by 10%:                |                                    |                              |
|  |   |                              |                                    | •                            |
| 7- Other foreign eurrency denominated net assets/hiabilities | (4,744,294)                                     | 4,744,294                    | :                                  | 1                            |
| 8- Hedged amount against other foreign risk (-)              |   | 1                            |                                    | :                            |
| 9- Net effect of other foreign currency (7+8)                | (4,744,294)                                     | 4,744,294                    | ;                                  | ;                            |
| TOTAL (3+6+9)  | (78,531,880)                                    | 78,531,880                   | !                                  | :                            |

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# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

4s at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL atherwise stated

# 27 Nature and level of risks arising from financial instruments (continued)

Interest rate risk

The Group is exposed to interest rate risk arising from interest rate sensitive financial liabilities. As part of its fund management policy, the interest risk of interest bearing assets is calculated by performing sensitivity analysis. The sensitivity of interest sensitive assets in response to changes in market interest rates is computed based on the average maturities and average interest sensitive assets; the interest rate risk arising from the securities portfolio held as part of fund management function is monitored within expectations of market rates by closely watching the financial markets.

Additionally, as at 31 December 2010, the Company has interest rate swap transactions which are hedging USD 88,200,000 portion of outstanding USD 196,000,000 credit used from Garanti Bankası from the risk of interest rate changes. The interest rate position table is as follows:

| Interest rate position                          |                  |                  |
|---|------------------|------------------|
|   | 31 December 2010 | 31 December 2009 |
| Fixed interest bearing financial instruments    |                  |                  |
| Financial assets Time deposits                  | 18,249,666       | 17,363,607       |
| Financial liabilities                           | 136,307,040      | 85,698,905       |
| Variable interest bearing financial instruments |                  |                  |
| Financial assets                                | 1                | -                |
| Financial liabilities                           | 716.508.037      | 686.602.929      |

As at 31 December 2010, interest bearing assets and liabilities consist of bank loan, bank deposits and financial leases, after deducting the effect of the above-mentioned interest swap, if the interest rates applied to Group increase by 1 percent, the net profit of the period will decrease by TL 5,617,529; if the interest rates applied to Group decrease by 1 percent, the net profit of the period will increase by TL 5,617,529.

# 28 Financial Instruments: Fair Value Disclosure

As at 31 December, fair value of financial assets and liabilities are as below:

|                                |      | 2010               | 0           | 2009               | 6           |
|--------------------------------|------|--------------------|-------------|--------------------|-------------|
|                                | Note | Carrying<br>Amount | Fair Value  | Carrying<br>Amount | Fair Value  |
| Financial Assets               | •    |                    |             |                    |             |
| Cash and cash equivalents(*)   | 4    | 25,594,381         | 25,594,381  | 19,411,139         | 19,411,139  |
| Trade receivables              | 9    | 69,570,714         | 69,570,714  | 55,327,404         | 55,327,404  |
| Trade receivables from related |      |                    |             |                    |             |
| parties                        | 56   | 8,655,743          | 8,655,743   | 6,803,649          | 6,803,649   |
| Other receivables from related |      |                    |             |                    |             |
| parties                        | 56   | 36,867             | 36,867      | 403,264            | 403,264     |
| Other receivables              | 7    | 1,109,405          | 1,109,405   | 1,732,906          | 1,732,906   |
| Other current and non-current  |      |                    |             |                    |             |
| assets(**)                     | 16   | 26,846,686         | 26,846,686  | 24,311,935         | 24,311,935  |
|                                |      | 132,204,652        | 132,204,652 | 107,990,297        | 107,990,297 |

(\*) For the fair value measurement, cash on hand is excluded from cash and cash equivalents.

(\*\*)For the fair value measurement; various prepaid expenses, prepaid taxes and funds and income accruals are excluded from other current and non-current assets.

Company No.: 901914-V

# 13. ACCOUNTANTS' REPORT (cont'd)

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## Appendix I

# Acibadem Saglik Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes ta the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009 Amounts expressed in 11 otherwise stated

# 28 Financial Instruments: Fair value disclosure (continued)

|                                   |      | 2010        | . 0         | 2009        | 6           |
|-----------------------------------|------|-------------|-------------|-------------|-------------|
|                                   | '    | Carrying    |             | Carrying    |             |
| Financial liabilities             | Note | Amount      | Fair Value  | Amount      | Fair Value  |
| Financial liabilities             | 2    | 856,535,896 | 856,535,896 | 775,115,173 | 775,115,173 |
| Trade payables                    | 9    | 79,107,904  | 79,107,904  | 67,248,416  | 67,248,416  |
| Trade payables to related parties | 56   | 9,571,893   | 9,571,893   | 7,098,836   | 7,098,836   |
| Other payables to related parties | 26   | 503,601     | 503,601     | 2,025,806   | 2,025,806   |
| Other payables                    | 1    | 20,527,300  | 20,527,300  | 19,843,627  | 19,843,627  |
| Other liabilities(*)              | 16   | 10,587,195  | 10,587,195  | 8,221,605   | 8,221,605   |
|                                   |      | 976,833,789 | 976,833,789 | 879,553,458 | 879,553,458 |

(\*)For the fair value measurement, social security and taxes payable is excluded from other liabilities.

Fair value is the amount which can be measurable with closest market price that can be obtained in a sale process except forced sale or liquidation in which there are applicants for both selling and buying.

The estimated fair values of financial instruments have been determined using available market information by the Group, using appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to determine the estimated fair value. While the management of the Company has used available market information in estimating the fair values, the market information may not be fully reflective of the value that could be realized in the current circumstances. The following methods and assumptions are used for the determination of fair values of financial instruments.

Fair values of eash and cash equivalents, including accrued interest, and other financial assets are assumed to approximate their carrying amounts due to their short-term maturity and being subject to insignificant credit risk. Fair values of trade receivables net of doubtful receivables are assumed to approximate their carrying

# Classification of fair value measurement

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or iabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: Fair value measurements using inputs for the assets or liability that are not based on observable market data (i.e. unobservable inputs).

The classification of fair value measurements of financial assets and liabilities measured at fair value is as

31 December 2010 Lavel 1 Level 2 Level 3

| 31 December 2010                                    | Level I | Level 2   | Level 3 |
|---|---------|-----------|---------|
| Fair value through profitiloss - Interest rate      |         |           |         |
| dews  |         | 4,299,190 | 1       |
| Fair value through proft/loss -forward              |         | 96,928    | 1       |
| Mutual funds  | 147,676 | :         | 1       |
| 31 December 2009                                    | Level I | Level 2   | Level 3 |
|   |         |           |         |
| Full Value invoign profitoss -interest fate<br>swap | 1       | 1,625,746 | 1       |

1,141,180

Fair value through profit/loss -forward

# ACCOUNTANTS' REPORT (cont'd)



Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise sinied

### Subsequent events 29

The Group has evaluated subsequent events through the date the financial statements were issued and determined that following subsequent events require disclosure:

Holdings SDN BHD ("IHH") and Bagan Lalang Ventures Sdn. Bhd. ("Bagan Lalang"), a subsidiary of Khazanah Nasional Berhad pertaining to the sale of 75% ownership shares of the Group. Following the completion of the acquisition on 24 January 2012, the new shareholder structure of the Group has come to 60% to be held by IHH, 25% to be held by Aydınlar Family and remaining 25% will be held by Bagan On 23 December 2011, a share transfer agreement between owners of the Group, Integrated Healtheare Lalang.

On 5 October 2011, Acıbadem Sağlık signed the final deal for the acquisition of %50.00 of Sistina Medikal Kompani Dooel Skopje and %50.32 of PZU Clinical Hospital Sistina Skopje shares owned by Macedonian firm Orka Holding for Euro 20,000,000. The business purpose of Sistina Medikal Kompani Dooel Skopje is to own and lease hospital building and medical equipment. The business purpose of PZU Clinical Hospital Sistina Skopje is to provide healtheare services with its know-how and personnel. There is no capital and management relationship between the Group and Orka Holding.

Commercial Code, 19th and 20th Articles of Corporate Tax Law and Serial:1 No.31 and No.41 decrees of Company, in terms of Turkish Commercial Code ("TTC") 146-151 and 451th Articles of Turkish Kayseri Hastanesi, consolidated subsidiary of the Company whose 99.99% of its capital owned by the CMB. The merger has been completed on 29" July 2011 by using 31 December 2010 financial statements of According to Board of Director resolution dated 22 March 2011, the Company will merge with Acrbadem Acıbadem Kayseri by taking whole assets and liabilities by the Company.

According to Board of Director resolution dated 9 March 2011, Actbadem Polikinikleri which is the consolidated subsidiary of the Company has increased its shares to 85% by acquiring additional 35% shares of its subsidiary Konur Sagitk. The determined price for shares is amounting to USD 945,000, the payment will be made in three equal installments. On 18 January 2011, Actbadem Mobil which is the consolidated subsidiary of the Company has increased its paid in capital from TL 1,000,000 to TL 4,500,000 by additional payment amounting to TL 3,500,000. The total increase is committed by Acıbadem Poliklinikleri, consolidated subsidiary of the Company, in cash and as a result of the increase the share of the Group rose to 82.22%.

("JFK") in Bahçelievler district of Istanbul has been acquired. The agreed amount for the acquisition of these shares is amounting to USD 28,239,250 and the payments will be done from the end of the 11st month which owns and operates Göztepe Şafak Hospital in Göztepe distriet of İstanbul John F. Kennedy Hospital Based on the Board of Director's decision taken at 28 April 2011, 99.90% of the shares of Yeni Saglık, following the actual share transfer with the installments of USD 1,000,000. The acquisition completed on 1 June 2011. On February 1, 2012, Acıbadem Sağlık executed the share purchase agreement regarding its aequisition for 65.00% shares of Jinemed Saglik Hizmelleri ve Ticaret A.S. ("Jinemed") for TL 13,650,000. The business statements. The closing of the transaction between two parties will take place following the approval of purpose of Jinemed is to provide healthcare services at two different locations in Istanbul. There is no capital and management relationship between the Group and previous owners of Jinemed. Under current accounting guidance, Jinemed's financial position and results will be fully consolidated to Acıbadem Sağlık's financial Competition Authority

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) €.



Appendix I

## Appendix I

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2010 and 2009

Amounts expressed in TL otherwise stated

## Subsequent events (continued) 53

On 12 January 2011, New Turkish Commercial Code ("NTCC") has been accepted by the Grand National Assembly of Turkey. The majority of the clauses will be effective from July 1, 2012. NTCC is bringing companies starting from 2013 (2012 will be the opening year for financials) and the companies will start to changes into the business environment. One of the clauses brings statutory audit as mandatory for all keep their books in accordance with Turkish Financial Reporting Standards (the Turkish translation of IFRS). The Group's analysis is under process for the effects of NTCC however the Group management docsn't expect any material effect on Group's finaneial position and results.

Principles" (Serial: IV, No: 56) was promulgated on 30 December 2011 amended on 11 February 2012 sets Capital Market Board's communique regarding "Designation and Application of Corporate Governance "the Principles of Corporate Governance" which will be mandated by publicly traded companies.

regulations set by the Communique and related changes as a result of adoption by Acibadem Saglik, which is This communiqué sets out regulations including use of shareholder rights, inquiry and inspection rights of sharcholders, general assembly participation rights, voting rights, scope of minority rights, dividends policy, and transfer of sharcs and communication of these events to the public. In addition to these regulations; as explained under "Role of Board of Directors", this communique sets the requirement for independent directors on the Board of Directors to be at least one third of total members of the Board and brought a veto right on significant decisions. As our report date, the Group management is evaluating the impact of the publicly traded. On January 24, 2012, Lim Chcok Peng, Kaichi Yokoyama, Ganendran Sarvananthan, Selçuk Yorgancuoğlu and Mohammad Azlan Bin Hashim appointed as new board members of ASYH replacing previous members, Arif Masood Naqvi, Mustafa Ahmed Talaat Abde Wadood, Waqar Hassan Siddque and Zcynep Aydınlar Erdell, effective immediately. In addition to the new members, total number members on the Board were increased from a total of six to seven members.

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13. ACCOUNTANTS' REPORT (cont'd)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Appendix II

Convenience Translation into English of Acıbadem Sağlık Yatırımları Holding Consolidated Financial Statements as at Anonim Şirketi and Its Subsidiaries With Independent Auditor's Report and for the year ended 31 December 2011

Thereon

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

15 March 2012

This report includes 2 pages of independent auditors' report and 76 pages of consolidated financial statements together with their explanatory notes

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Consolidated Statement of Comprehensive Income Consolidated Statement of Changes in Equity Consolidated Statement of Cash Flows Notes to Consolidated Financial Statements Consolidated Statement of Financial Position Independent Auditor's Report



Akis Bağımsız Donatim və Serbəst Muhasəbeci Mall Müşaviriik A.Ş. Kavak Rugaba Bança Mah. Kavak Sci. No. 29 Boykoz Jasob İslanbul

Totophone +90 (216) 681 90 00 Fax +90 (216) 681 90 90 Internet www.kpmg.com.tr

Independent Auditors' Report

To the Board of Directors of

Acıbadem Sağlık Yatırınıları Holding Anonim Şirketi

We have audited the accompanying consolidated statements of financial position of Acchadem Saglik Yaturunlari Holding Amonim Şirketi and its subsidiaries ("the Group") as at 31 December 2011 and the related consolidated statement of comprehensive income, consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows for the year thea ended and significant accounting policies with the notes to the consolidated financial statements.

Group Management's Responsibility for the Consolidated Financial Statements

The Group managenient is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the financial reporting standards of Capital Market Board ("CMB"). This responsibility includes: designiag, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatenient, whether due to fmud or error; selecting and applying appropriate accounting polities, and making accounting estimates that are reasonable in the circumstances.

Auditors' Respansibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the auditing standards promulgated by CMB. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and fair presentation of the financial statements in order to design audit precedures that are uppropriate in the eireunistances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

Akry Rogensu Dere im vo Senteru Mukaushen Mas Miljankik A.S., a Turkish corporaton and a membar from of the KPAIO naiweth of tridepondonl membar farns affalial with KPAIO (neutral cool Cooperative, a Swara sentry

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

Opinion

In our opinion, the accompanying consolidated Imaneial statements give a true and fair view of the consolidated financial position of Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and its changes in equity and eash flows for the year then ended in accordance with the financial reporting subsidiaries as at 31 December 2011 and the related consolidated statement of comprehensive income, standards (please see Note 2) promulgated by CMB.

Additional paragraph for convenience translation to English

Accounting policies applied by the Group may differ from the accounting principles generally accepted in countries other than Turkey in material aspects and the effects of such differences have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not included to present the financial position and results of operations, and changes in eash flow of the Group in accordance with the accounting principles generally accepted in such countries of the users of these financial statements.

Istanbul, 15 March 2012

Akis Bağınısız Denetim ve Serbest bebeei Mali Milşavirlik A.S. Mala

Özkan Genê

# ACCOUNTANTS' REPORT (cont'd) 13.

Acıbadem Sağlık Yatırımları Holding Anonim Şirkcti and Its Subsidiaries Consolidated Statement of Financial Position As at 31 December 2011

Amounts expressed in Turkish Liro ("TL") unless otherwise stated

The accompanying notes are an integral part of these consolidated financial statements

ACCOUNTANTS' REPORT (cont'd) 33

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Appendix II

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Consolidated Statement of Comprehensive Income As at and for the year ended 31 December 2011 Anounts expressed in Turkish Lim["TL"] unless otherwise stated

|   |          | Audited  | pa  |
|---|----------|--|---|
|   | Note     | 2011   | 2010  |
| Revenues Cost of Revenue GROSS PROFIT   | 18       | 1,009,470,016<br>(793,348,551)<br>216,121,465                            | 731,582,530<br>(586,157,703)<br>145,424,827                             |
| Selling, Marketing and Distribution Expenses (-) General Administrative Expenses (-) Other Operating Income Other Operating Expense (-) OPERATING PROFIT                      | 22 22 22 | (30,793,586)<br>(45,489,908)<br>8,152,887<br>(22,875,168)<br>125,115,690 | (32,596,131)<br>(41,983,421)<br>5,496,659<br>(11,219,828)<br>65,122,106 |
| Finance Income Finance Expense LOSS FROM CONTINUING OPERATIONS BEFORE TAX   | 2 22     | 16,086,112<br>(257,715,357)<br>(116,513,555)                             | 4,969,358<br>(85,475,041)<br>(15,383,577)                               |
| Tax (Expense)/ Benefit from Continuing Operations Current Tax Expense Deferred Tax Credit LOSS FROM CONTINUING OPERATIONS AFTER TAX   | 72 72    | (5,356,267)<br>(4,169,704)<br>(1,186,563)<br>(121,869,822)               | (8,089,830)<br>(8,419,341)<br>329,511<br>(23,473,407)                   |
| NET LOSS FOR THE YEAR   |          | (121,869,822)  | (23,473,407)  |
| Other Comprehensive Income TOTAL COMPREHENSIVE INCOME/(LOSS)  |          | (28,862)   | (23,473,407)  |
| Distribution of Net Loss Non-Controlling Interest Owners of the Company   |          | (121,869,822)<br>284,495<br>(122,154,317)                                | (23,473,407)<br>(365,268)<br>(23,108,139)                               |
| Earnings/ (Loss) per Share (for 1000 shares) Diluted and Basic Earnings / (Losses) per Share (for 1000 shares)  | 25       | (182.866)  | (34.593)  |
| Earnings/ (Loss) per Share from Continuing<br>Operations (for 1000 shares)<br>Diluted and Basic Earnings / (Losses) per Share from<br>Continuing Operations (for 1000 shares) |          | (182.866)  | (34.593)  |

The accompanying notes are an integral part of these consolidated financial statements.

The accompanying notes are an integral part of these consolidated financial statements.

ACCOUNTANTS' REPORT (cont'd)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Consolidated Statements of Cash Flows As at and for the years ended 31 December 2011 Amounts expressed in Turkin Lira("TL") unless otherwise stated

|  |      | 7707           | 0404            |
|--|------|----------------|-----------------|
| A. CASH FLOWS FROM OPERATING ACTIVITIES  | Nate | 1000 000 1000  | (201 423 403)   |
| Net Loss   |      | (779'808'171)  | (10+10/15/16/1) |
| Adjustments:   | 20   | 77 613 807     | 71 734 319      |
| Provision for employee fermination benefits  | 7    | 2,449,437      | 2,861,478       |
| Provision on doubtful receivables  | ٠,   | 3,197,914      | 2,166,622       |
| Unrealized finance income / (loss)   |      | (417,553)      | 58,224          |
| Income accruals on inpatients  | 16   | (3,591,363)    | (2,440,238)     |
| Expense accruals on doctors  | 12   | 18,587,294     | 13,564,343      |
| Deferred tax expense   | 7.   | 807,100        | (321,735)       |
| Provision on corporate taxes   | 7 :  | 4,169,704      | 4,369,409       |
| Provision for legal cases  | 12   | 1,139,307      | 2,966,263       |
| Accruals related to forward transactions   |      | (7,663,242)    | (1,044,252)     |
| Change in fair value of interest rate swap   | :    | 815,613        | 2,073,444       |
| Interest income  | 7 ;  | (1,203,181)    | (812,700)       |
| Interest expense   | 3 ?  | (213 914)      | (FE0 AFC)       |
| Cate of sace of property and equipment that  | :    | 21,933,885     | 111,229,615     |
| Change in trade receivables  |      | (32,239,233)   | (16,630,682)    |
| Chunge in inventory  |      | (4,206,510)    | (2,170,553)     |
| Change in financial investments  |      |                | 4,396,118       |
| Change in other receivables  |      | (6,690,233)    | 914,042         |
| Change in other corrent assets   |      | (169,949)      | (10,591,595)    |
| Chunge in other non-current assets   |      | (9'81'516)     | (5,715,996)     |
| Change in trade payables   |      | 22,128,002     | 11,138,951      |
| Change in due to related parties   |      | 19,705,220     | 2,430,103       |
| Change in provisions   |      | 774,078        | (2,323,157)     |
| Corporate taxes paid   |      | (6,448,761)    | (2,572,709)     |
| Change in other trade payables   |      | (8,618,848)    | (17,384,737)    |
| Change in other liabilities  |      | 18,989,797     | 6,182,294       |
| Employee severance indemnity paid  | 74   | (3,003,714)    | (2,629,722)     |
| Provisions paid  |      | (16,069,062)   | (17,007,711)    |
| ist cash from operating activities   |      | (1.11)         |                 |
| B. CASH FLOW FROM INVESTMENT ACTIVITIES  |      |                |                 |
| Acquisition of property and equipment  | o,   | (91,855,678)   | (91,403,282)    |
| Proceeds from sale of property and equipment                                       | 0    | 13,941,575     | 3,075,860       |
| Acquisition of intangible assets   | 0,   | (4,616,262)    | (910,254)       |
| Proceeds from sale of intangible assets  | ^    | 0,03b          |                 |
| Cash outflow from acquisition of subsidiancs                                       |      | (17,042,16)    | (015,555,5)     |
| Interest received  |      | (108 585 051)  | (90 735,756)    |
| יאבן נפסט (תפכם זוו/ונונון זמאכאוומף חברואוווכי                                    |      | (contractor)   | (and danks)     |
| C. CASH FLOW FROM FINANCING ACTIVITIES   |      | 575 375 505    | 144 041 195     |
| Proceeds from bank horrowings  |      | (57,007,007    | (91,146,44)     |
| Repayment of bank borrowings   |      | (6F2, (CU, CC) | 26.827.547      |
| Finance rease naturities<br>Proceeds from borrowings obtained from related parties |      | 75.342         | (1,531,731)     |
| Acquisition of non-controlling interest  |      | (1,861,103)    | (8,263,435)     |
| Interest paid  |      | (48,318,638)   | (16,091,478)    |
| Change in restricted cash  |      | (14,126,303)   | (10,587,214)    |
| Dividends paid   |      | (1,176,763)    | 1               |
| Net cash (used In)/from financing activities                                       |      | 140,176,915    | 22,718,515      |
| Net decrease (Increase) in cash and cash equivalents                               |      | 4,013,968      | (4,412,980)     |
| Cash and cash equivalents at 1 January   |      | 9,507,004      | 13.919.984      |
|  |      |                |                 |

Company No.: 901914-V

13. ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Consolidated Statement of Changes in Equity

As at and for the year ended 31 December 2011

Amounts expressed in Turkish Lira ("TL") unless otherwise stated

Appendix II



|  | <u>Note</u> | Paid-io<br>Capital | Share<br>Premium | Legal<br>Reserves | Translation<br>Reserve | Accumulated<br>Loss | Net<br>Income/(Loss) | Total before<br>Non-Controlling<br>Interest | Noo-<br>Controlliog<br>Interest | Total         |
|--|-------------|--------------------|------------------|-------------------|------------------------|---------------------|----------------------|---|---------------------------------|---------------|
| As of 1 January 2010   | 17          | 668,000,000        | 22,809,940       | 1,848,872         |                        | (146,485,893)       | (9,666,720)          | 536,506,199                                 | 18,650,475                      | 555,156,674   |
| Total Comprehensive Income   |             |                    |                  |                   |                        |                     |                      |   |                                 |               |
| Net Loss   |             | _                  | -                |                   |                        | -                   | (23,108,139)         | (23,108,139)                                | (365,268)                       | (23,473,407)  |
| Other Comprehensive Income   |             | _                  | -                |                   | -                      |                     | _                    |   | -                               | _             |
| Total Other Comprehensive Income   |             |                    |                  |                   | -                      |                     |                      | _   |                                 |               |
| Total Comprehensive Income   |             |                    |                  |                   |                        |                     | (23,108,139)         | (23,108,139)                                | (365,268)                       | (23,473,407)  |
| Acquisition of Subsidiary with Non-<br>Controlling Interest<br>Acquisition of Non-Controlling Interest |             | -                  |                  | 692,638           | -                      |                     |                      | 692,638                                     | 618,363                         | 1,311,001     |
| without a change in control  |             |                    | -                |                   | _                      | (5,761,782)         | _                    | (5,761,782)                                 | (3,194,287)                     | (8,956,069)   |
| Transfers  |             |                    |                  |                   |                        | (9,666,720)         | 9,666,720            |   |                                 |               |
| As of 31 December 2010   | 17          | 668,000,000        | 22,809,940       | 2,541,510         | _                      | (161,914,395)       | (23,108,139)         | 508,328,916                                 | 15,709,283                      | 524,038,199   |
| As of 1 January 2011   | 17          | 668,000,000        | 22,809,940       | 2,541,510         | _                      | (161,914,395)       | (23,108,139)         | 508,328,916                                 | 15,709.283                      | 524,038,199   |
| Total Comprehensive Income   |             |                    |                  |                   | -                      |                     |                      |   |                                 |               |
| Net Loss   |             |                    |                  |                   |                        | _                   | (122,154,317)        | (122,154,317)                               | 284,495                         | (121,869,822) |
| Total Other Comprehensive Income   |             |                    |                  |                   | (28,862)               |                     | _                    | (28,862)                                    |                                 | (28,862)      |
| Total Comprehensive Income   |             | _                  |                  |                   | (28,862)               | _                   | (122,154,317)        | (122,183,179)                               | 284,495                         | (121,898,684) |
| Acquisition of Subsidiary with Non-<br>Controlling Interest<br>Acquisition of Non-Controlling Interest |             | -                  | -                |                   | -                      | -                   | _                    | -   | 560,507                         | 560,507       |
| without a change in control  |             |                    | _                | _                 |                        | (743,575)           | _                    | (743,575)                                   | (649,948)                       | (1,393,523)   |
| Dividends paid in cash   |             | -                  | -                |                   |                        |                     | -                    |   | (1,176,763)                     | (1,176,763)   |
| Transfers  |             |                    |                  | 1,528,467         |                        | (24,636,606)        | 23,108,139           | _   |                                 |               |
| As of 31 December 2011   | 17          | 668,000,000        | 22,809,940       | 4,069,977         | (28,862)               | (187,294,576)       | (122,154,317)        | 385,402,162                                 | 14,727,574                      | 400,129,736   |

## Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Amounts expressed in TL otherwise stoted

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|                                     |                                      | ≘;   | 24                | 56                        | •                     | •-,                            |                                |             | ,                      | 37                |   | 42         | •           | 46                | 47                       | 47                           | 48     | S        | 51  | •,                 |                                     | ~ .              |                    |                            | 57                 | •               | •  | •-   | 77                |  |
|-------------------------------------|--------------------------------------|--|-------------------|---------------------------|-----------------------|--------------------------------|--------------------------------|-------------|------------------------|-------------------|---|------------|-------------|-------------------|--------------------------|------------------------------|--------|----------|---|--------------------|-------------------------------------|------------------|--------------------|----------------------------|--------------------|-----------------|--|--|-------------------|--|
| Organization and natura of business | organization and margin of outliness | Basis of presentation of the consolidated financial statements | Segment reporting | Cash and cash equivalents | Financial liabilities | Trade receivables and payables | Other receivables and payables | Inventories | Property and equipment | Intangible assets | Acquisition of subsidiary and non controlling interests | Provisions | Commitments | Employee benefits | Post employment benefits | Other assets and liabilities | Equity | Revenues | Selling, marketing and distribution expenses, general administrative expenses | Expenses by nature | Other operating income and expenses | Finencial income | Financial expenses | Tax assets and liabilities | Earnings per share | Rejated parties | Nature and level of risks arising from financial instruments | Financial Instruments: Fair value disclosure | Subscauent events |  |
|                                     |                                      | ~1   | ~                 | _                         | <b>.</b>              |                                | _                              | ~           | _                      | •                 | =   | 7          |             | -                 | 5                        | 91                           | 17     | ∞        | 2   | 20                 | Z                                   | 22               | 23                 | 24                         | 25                 | 92              | 27   | 28   | 20                |  |

ACCOUNTANTS' REPORT (cont'd)

# 3,

Appendix II

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

# Organization and nature of business

Actbadem Saglik Yatunmlari Holding A.S. ("the Company") was incorporated in 2007 in Istanbul to invest into shares and assets of companies which operates in the Turkish insurance, advisory, hospital, healthcare and service sectors. The head office is located at Fahrettin Kerim Gökay Caddesi, Altunizade Mahallesi, No: 49, Üsküdar-İstanbul.

As at 31 December, shareholder structure of the Company is as follows:

| 31 December 31 December | 2011 2010 | Share (%) Share (%) |                               |                     | 3.59 3.59             |                          | 0.00 0.00           | 100.00 100.00 |
|-------------------------|-----------|---------------------|-------------------------------|---------------------|-----------------------|--------------------------|---------------------|---------------|
| 31                      |           | Shareholder's Name  | Almond Holding Cooperatic U A | Mehmet Ali Aydınlar | Hatice Scher Aydınlar | Ethem Erhan Aydınlar (*) | Zeynep Aydınlar (*) |               |

(\*) Ethem Erhan Aydınlar and Zeynep Aydınlar hold shares less than 0.01%

As at 31 December 2011 consolidated subsidiaries comprised the following:

Almond Holding Anonim Şirketi ("Almond Holding")

Acibadem Saglik Hizmetleri ve Ticaret A.Ş. ("Acibadem Saglik") and its subsidiaries

As at 31 December 2011 consolidated subsidiaries of Acibadem Saglik comprised the following:

Acıbadem Poliklinikleri Anonim Şirketi ("Acıbadem Poliklinikleri"

 Acıbadem Labmed Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Labmed") International Hospital Istanbul Anonim Şirketi ("International Hospital")

Konur Sağlık Hizmetleri Anonim Şirketi ("Konur Sağlık")

- Yeni Sağlık Hizmetleri ve Ticaret Anonim Şirketi("Yeni Sağlık")

- Acıbadem Mobil Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Mobil")

Gemtip Özel Sağlık Hizmetleri Sanayi ve Ticaret Limited Şirketi("Gemtip")
 Acıbadem Sistina Medikal Kompani Doo Skopje("Acıbadem Sistina Medikal")

Clinical Hospital Actbadem Sistina Skopje("Actbadem Sistina Hospital")

As at 31 December 2010 consolidated subsidiaries comprised the following:

Almond Holding Anonim Şirketi ("Almond Holding")

- Acibadem Saglik Hizmetleri ve Ticaret A.Ş. ("Acibadem Sağlık") and its subsidiaries

As at 31 December 2010 consolidated subsidiaries of Acibadem Saglik eomprised the following:

- Acıbadem Labmed Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Labmed") Acıbadem Poliklinikleri Anonim Şirketi ("Acıbadem Poliklinikleri"

International Hospital İstanbul Anonim Şirketi ("International Hospital".

- Acıbadem Kayseri Hastanesi Anonim Şirketi ("Acıbadem Kayseri") Yatırımları")

International Hospital Saglik Yatırımları Anonim Şirketi ("International Hospital Saglik

- Acıbadem Mobil Saglık Hizmetleri Anonim Şirketi ("Acıbadem Mobil")

Konur Sağlık Hizmetleri Anonim Şirketi ("Konur Sağlık")

· Gemtip Özel Sağlık Hizmetleri Sanayi ve Ticaret Limited Şirketi("Gemtip")

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and consolidated subsidiaries are collectively named as "Group".

ACCOUNTANTS' REPORT (cont'd)

13.



## Appendix II

Aeıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

Organization and nature of business (continued)

The nature of the activities of the consolidated subsidiaries is as follows:

### Almond Holding

Holding's establishment is to invest into any type of healthcarc related institutions, hospitals and companies which operate in the healthcare and real estate sectors. Almond Holding was incorporated on 30 July 2007 in Istanbul. The purpose of Almond

### 4cıbadem Sağlık

related community services such as courses and seminars about first aid, diabetics, smokeless Acibadem Saglik was incorporated in 1991 in Istanbul, and provides health services in ten general hospitals (Kadıköy, Bakırköy, Kozyatağı, Fulya, Eskişehir, Bursa, Kocaeli, Maslak, Kayseri, Adana). In addition to its core business in health care, the Company is engaged in healthcare living and infant care.

Acibadem Saglik is subject to Capital Market Board ("CMB") regulations and its shares have been traded on the Istanbul Stock Exchange ("ISE") since 15 June 2000.

Acibadem Saglik also has Joint Commission International accreditation standards and ISO 9001

The head office is located at Fahrettin Kerim Gökay Caddesi, Altunizade Mahallesi, No: 49, Quality Management System standards.

Üsküdar-İstanbul

Acıbadem Kayseri (which was a wholly owned subsidiary of Acıbadem Sağlık) was established on 23 March 2009 in Kayseri and mcrged with Acıbadem Sağlık on 29 July 2011.

# Acıbadem Poliklinikleri

Acıbadem Poliklinikleri has six polyclinics at Etiler, Bağdat Caddesi, Ataşehir, Göktürk, Beylikduzu and Uludağ locations for outpatients. Acıbadem Göz Sağlığı Hizmetleri Anonim Şirketi was established in June 2003 in İstanbul and merged with Acıbadem Poliklinikleri, on 24 October 2008 Acıbadem Ayaktan Tedavi Merkezleri Anonim Şirketi was established on 17 April 2006 in Beylikdüzü, İstanbul and merged with Acıbadem Poliklinikleri on 24 October 2008.

## Acrbadem Labmed

Acibadem Labmed was established on 28 August 2001 under the name of Acibadem Saglik Yonetimi Anonim Şirketi, in İstanbul. On 24 February 2004 the name of the Company was Gmbh (located in Germany) to engage in laboratory serviccs. There are 2 branches in Adana and changed to Acıbadem Labmed Sağlık, and a partnership was established with Labmed Dortmund Antalya.

# International Hospital

its hospital located in Yeşilköy, Istanbul. The hospital has 6 surgery rooms, 22 follow up beds, 99 international Hospital, on 20 August 2005 (50%) and on 27 March 2009 (40%) and increased its shares International Hospital was established in 1989 on 19,300 m² indoor area and engaged in providing inpatient, outpatient and emergency care services with 5 intensive care units with 26 beds rendering services in 1 coronary, 1 internal diseases, 1 general surgery, 1 cardio surgery and 1 new born units at patient beds and total inpatient bed availability of the hospital is 121. Actbadem Saglik acquired to 90% of total shares. International Hospital Saglik Yatırımları A.Ş. (which was a wholly owned subsidiary of International Hospital) was established in December 2001 in Istanbul and merged with International Hospital on 31 March 2011.

Company No.: 901914-V

# ACCOUNTANTS' REPORT (cont'd) ₽.



## Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes ta the Consolidated Financial Statements

4s at and for the year ended 31 December 2011

Amounts expressed in TL otherwise state

# Organization and nature of business (continued)

### Acıbadem Mobil

Acabadem Mobil has been providing emergency healthcare services and ambulance services since 7 July 2008. It is fully consolidated in the accompanying consolidated financial statements.

### Yeni Sağlık

Hospital ("JFK") in Bahçelievler district of Istanbul. Yeni Sağlık's core business is to provide On 1 June 2011, Acıbadem Saglık has acquired 99,90% of the shares of Yeni Sağlık which owns and operates Göztepe Şafak Hospital in Göztepe district of İstanbul and John F. Kennedy health services with its health premises. Yeni Saglik is fully consolidated in the accompanying consolidated financial statement

# Gennip Özel Sağlık Hizmetleri Sanayi ve Ticaret Limited Sirketl

Konur Sağlık, which is subsidiary of Acıbadem Poliklinikleri has acquired 58% shares of Gemtıp Özel Sağlık Hizmetleri which operates in Genlik/Bursa district for outpatient. The consolidated financial statements of Acıbadem Poliklinikleri as at 31 December 2011, which are consolidated to accompanying consolidated financial statements of the Group, include the consolidated financial statements of Konur Saglik and Gemtrp,

# Acıbadem Sistina Medikal / Acıbadem Sistina Skopje Hospital

Hospital was incorporated on 7 April 2010 in Skopje, Macedonia. Main business purpose of the Acibadem Sistina Medikal is to purchase and lease various medical equipment to be used in lease agreement with Actbadem Sistina Hospital regarding 16.000 m² hospital building beginning ongoing operations of Acibadem Sistina Skopje Hospital whose business purpose is to provide Acibadem Sistina Medikal was incomorated on 31 August 2011 and Acıbadem Sistina Skopjo healthcare services for inpatients and outpatients. Acibadem Sistina Medikal also has a 20-year sub-18 October 2011. On October 21, 2011, Aerbadem Saglik has acquired 50.00% of Acrbadem Sistina Medikal and 50.32% of Acibadem Sistina Skopje Hospital.

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements 4s at and for the year ended 31 December 2011

Organization and nature of business (continued)

The related parties of the Group are as follows:

- Acıbadem Holding Anonim Şirketi ("Acıbadem Holding")
- Acıbadem Grubu Sigorta Aracılık Hizmetleri Anonim Şirketi ("Acıbadem Sigorta Aracılık") Acıbadcm Sağlık ve Hayat Sigorta Anonim Şirketi ("Acıbadem Sigorta")
  - Acıbadem Proje Yönetimi Anonim Şirketi ("Acıbadem Proje")
- Aplus Hastane ve Otelcilik Hizmetleri Anonim Şirketi ("Aplus Otelcilik")
- Abraaj Capital Limited ("Abraaj Capital")

Akademia Sağlık Hizmet ve Sistemleri Yönetim ve Danışmanlık Anonim Şirketi ("Akademia")

- . Camlica Turizm ve Yatçılık Anonim Şirketi ("Çamlıca Turizm"
- Aeıbadem Diş Sağlığı Hizmetleri Anonim Şirketi ("Acıbadem Diş")
  - Acıbadem Eğitim ve Sağlık Vakfı ("Acıbadem Vakfı")
- Cukurova Bilim Laboratuarları Anonim Şirketi ("Cukurova Bilim") Telcpati Tanıtım Hizmetleri Anonim Şirketi ("Telepati Tanıtım")
  - Acıbadem Üniversitesi ("Acıbadem Üniversite")
    - Kerem Aydınlar Vakfı ("Kerem Aydınlar")
- BLAB Laboratuvar Hizmelleri Anonim Şirketi ("BLAB")
- Aydınlar Sağlık Hizmetleri Limited Şirketi ("Aydınlar Sağlık")

These companies have neither direct nor indirect eapital and management relationships with the Group and accordingly are excluded from consolidation in the accompanying financial

consisting of 966 (31 December 2010: 777) administrative personnel, 6,788 (31 December 2010: 5,953) doctors, nurses and medical personnel and 1,629 (31 December 2010: 1,153) personnel As at 31 December 2011, the Group employed 9,383 personnel (31 December 2010: 7,883), employed on contractual basis.

The hospital certifications owned by the Group are indefinite

ACCOUNTANTS' REPORT (cont'd)

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Company No.: 901914-V

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## Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

Basis of presentation of the consolidated financial statements N

Basis of presentation 2.1

Statement of compitance 2.I.I The Group maintains its book of accounts and prepares its statutory financial statements in TL in accordance with the Turkish Uniform Chart of Accounts promulgated by Capital Markets Board of Turkey ("CMB"), Turkish Commercial Code and Turkish Tax Code.

consolidated financial statements, classification and adjustments based on the legal records are prepared in conformity with the principle of CMB accounting and reporting published by the appropriate authorities. The Group's accompanying consolidated financial statements was According to the reflection the truth principle of financial statements, the accompanying prepared in accordance with the provisions of Capital Market Board ("CMB") 9 April 2008, and 26842 of the Official Gazette Series XI, 29 No. "Basis for Financial Reporting in the Capital Markets" ("Communiqué No:XI-29").

However, according to the Transitional Article 2 included in the same Communique, IAS/IFRS will be applied until the differences between IAS/IFRS that are adopted by European Union and IAS/IFRS that are adopted by International Accounting Standards Board ("IASB"), are The International Accounting/Financial Reporting Standards ("IAS / IFRS") adopted by the European Union. According to the Article 5 of the Communiqué, companies will apply announced by Turkey Accounting Standards Board ("TASB"). With the governing decree law numbered 660 published in official gazette on 2 November 2011, number one has been superseded and the Council of Ministers decided to establish Publie Oversight Accounting and Auditing Standards Agency ("Oversight Agency"). In accordance with the transitional article number one of the governing decree law, until the date of the issuing of standards and regulations by Oversight Agency, the existing regulations will be applied. the establishment article of TASB stated in the 2499 numbored law with an additional article Accordingly, as of reporting date, the Basis of Presentation has not been changed The accompanying consolidated financial statements of the Group have been approved by the Board of Directors of the Group on 15 Mareh 2012. The general assembly of the shareholders and legal authorities has the authority to change the accompanying consolidated financial statements.

Additional paragraph for convenience translation to English:

The accompanying financial statements are not intended to present the financial position and results of its operations in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Turkey.

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics Notes to the Consolidated Financial Statements

As at and for the yeor ended 31 December 2015

Amounts expressed in TL othonvise stated

Basis of presentation of the consolidated financial statements (continued)

Basis of presentation (continued) 2.2

### Basis of measurement 2.1.2

operating in Turkey and preparing their financial statements in accordance with CMB Accounting Standards on 17 March 2005. The equity items including paid-in capital, share premium, legal reserves and special reserves are presented in accordance with the Turkish Commercial Code Reporting in Hyperinflationary Economics" issued by IASB is no longer required for companies basis amounts and the effects of inflation over those equity items as at 31 December 2004 were ressered in retained carnings. The consolidated financial statements have been prepared on the The CMB announced that, effective from 1 January 2005, the application of IAS 29 "Financial historical cost basis except for derivative financial instruments which are measured at fair value and balance sheet items affected by the implementation of IAS 29.

# Functional and presentation currency 2.1.3

These consolidated financial statements are presented in TL, which is the Group's functional currency. All financial information presented in TL unless otherwise stated. All other currencies are stated full unless otherwise stated.

### Basis of consolidation 2.1.4

ASYH, and its subsidiaries and the basis set out in sections below. The financial statements of the entities included in the consolidation have been prepared as at the date of the consolidated The accompanying consolidated financial statements include the accounts of the parent Company, financial statements.

### Subsidiaries 3

controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance. As at 31 December, the subsidiaries in which the Group owns direct or indirect controls their operations and the ownership interests Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the nonare given below:

Ownership interest (%)

|   | 31 December | 31 December |
|---|-------------|-------------|
| Title of the Partnership                      | 2011        | 2010        |
| Almond Holding A.Ş.                           | 66'66       | 66'66       |
| Indirect Ownership Interest on the Subsidiary |             |             |
| Acıbadem Sağlık                               | 91.96       | 91.96       |
| Acıbadem Poliklinikleri                       | 91.96       | 91.96       |
| Acıbadem Labmed                               | 45,97       | 45.97       |
| International Hospital                        | 82.76       | 82.76       |
| Konur Sağlık                                  | 85,06       | 45.98       |
| Acıbadem Mobil                                | 91.95       | 91.95       |
| Sistina Hospital                              | 46.27       | 1           |
| Sistina Medikal                               | 45.98       | :           |
| Yeni Saglık                                   | 06.66       | 1           |
| Gemtip  | 58.00       | :           |
| Acıbadem Kayseri                              | :           | 91.95       |
| International Hospital Saglık Yatırımları     | 1           | 82.76       |

As at 31 December 2011 and 2010, subsidiaries are fully consolidated with non-controlling interest's ownership reflected as a non-controlling interest.

# ACCOUNTANTS' REPORT (cont'd) 5.

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## Appendix II

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

4s at and for the year ended 31 December 2011

4mounts expressed in TL otherwise stated

# Basis of presentation of the consolidated financial statements (continued)

### Bosis of consolidotion 2.1.4

# Acquisition of non-controlling interests 3

Acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognised as a result. The adjustments to noncontrolling interests are based on a proportionate amount of the net assets of the subsidiary.

# Acquisitions through business combinations: 3

The effects of such acquisition are presented as "acquisitions through business combinations" in the notes to the consolidated financial statements.

### Loss of control 3

On the loss of control, the Group derecognises the assets and liabilitics of the subsidiary, any noncontrolling interests and the other components of equity related to the subsidiary. Any surplus or control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an deficit arising on the loss of control is recognized in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that available-for-sale financial asset depending on the level of influence retained.

# Transaction eliminated on consolidation Ē

ntra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions, are climinated in preparing the consolidated financial statements.

## Use of estimates and judgments 2.7

estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these The preparation of consolidated financial statements requires management to make judgments, estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

In preparation of the consolidated financial statements, the significant estimates and judgments used by the Group are as follows:

Note 2.6.3- 2.6.4 - Useful life of property and equipment and intangible assets Derivative financial instruments Note 2.6.6

 Provision for impairment on trade receivables Note 6

 Provisions Note 12

Employce benefits Note 14

 Tax assets and liabilities Note 24 Note 28

Financial instruments: Fair value disclosures

ACCOUNTANTS' REPORT (cont'd)

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## Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Stotements As ot and for the year ended 31 December 2011

- Basis of presentation of the consolidated financial statements (continued) Amounts expressed in TL otherwise stated
- Errors and changes in accounting policies 2.3

7

The accounting policies set out in 2.6 have been applied consistently by the Group to all periods presented in the consolidated financial statements. The Group consistently recognizes measures and presents the transactions, other events and situations with the same nature. Material changes in accounting policies or material errors (if any) are corrected, retrospectively; restating the prior period consolidated financial statements.

Changes in accounting estimates 2.4 Effect of changes in accounting estimates affecting current period (if any) is recognized in the current period; effect of changes in accounting estimates affecting current and future periods is recognized in the current and also in future periods.

- Changes in IFRS 2.4
- New Standards and Interpretations Adopted in 2011 2.5.1

The first amendment replaces references to a fixed transition date of '1 January 2004' with 'the date of transition to IFRSs, thus eliminating the need for companies adopting IFRSs for the first time to restate derecognition transactions that occurred before the date of transition to IFRSs. The amendment is effective for annual periods beginning on or after 1 January 2011 and it is not The International Accounting Standards Board (IASB) issued two narrow amendments to IFRS 1. expected to have any impact on the consolidated financial statements.

IFRSs because its functional currency was subject to severe hyperinflation. The amendment is statements in accordance with IFRSs after a period when the entity was unable to comply with The second amendment provides guidance on how an entity should resume presenting financial effective for annual periods beginning on or after 1 July 2011 and it is not expected to have any impact on the consolidated financial statements.

IFBS 7 "Financial Instruments" is amended to add an explicit statement that the interaction between qualitative and quantitative disclosures better enables users to evaluate an entity's exposure to risks arising from financial instruments. The amendment is effective for annual periods beginning on or after 1 January 2011 and it does not have any impact on the consolidated financial statements.

IFRIC 13 "Custoner Loyalty Programmes - Fair Value of Award Credit" amended to state that the fair value of award eredits takes into account the amount of discounts or incentives that otherwise would be offered to customers that have not eamed the award credits. The amendment is effective for annual periods beginning on or after! January 2011 and it does not have any impact on the consolidated financial statements. 1AS 34 "Interim Finoncial Reporting - Significant Events and Transactions" A number of 34. The amendment is effective for annual periods beginning on or after 1 January 2011 and it examples have been added to the list of events or transactions that require disclosure under IAS does not have any impact on the consolidated financial statements.

LASB issued interpretations about prepayments of a minimum funding (interpretations for IFRIC 14) on 26 November 2009. The amendments to IFRIC 14, which is itself an interpretation of IAS 19 applies to the limited circumstances when an entity is subject to minimum fundimum. requirements and makes an early payment of contributions to cover those requirements. The amendment, Prepayments of a Minimum Funding Requirement, has an effective date amendment permits such an entity to treat the benefit of such an early payment as an asset. mandatory adoption on or after 1 January 2011 and it does not have any impact on consolidated financial statements.

modifies certain related party disclosure requirements government-related entities. The main The revised IAS 24 "Related Party Disclosures" amends the definition of a related party and changes to IAS 24 are:

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Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd) ₽.



### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consalidated Financial Statements

As at and for the year ended 31 December 2011 Amounts expressed in TL otherwise stated

- Basis of presentation of the consolidated financial statements (continued) ~
- Changes in IFRS 2.5
- New Standards and Interpretations Adopted in 2011 (continued) 2.5.1

and IASB agreed that the partial exemption from the disclosure requirements should be required to be made retrospectively, because this should result in a reduction of 'clutter' in the footnotes A partial exemption from the disclosure requirements for transactions between a governmentcontrolled reporting entity and that government or other entities controlled by that government; and an identification of better information about the nature and extent of significant transactions with the government.

In addition, IASB agreed that the definition of a related party should also be applied permitted to adopt the partial exemption for government-controlled entities before the effective retrospectively from the effective date. In addition, the Board agreed that an entity should be date even if it does not adopt the amended definition of related party until a later date. The amendment is effective for annual periods beginning on or after 1 January 2011.

New Standards and Interpretations Not Yet Adopted As At 31 December 2011 2.5.2

A number of new standards, amendments to standards and interpretations are not yet effective as at 31 December 2011, and have not been applied in preparing these consolidated financial statements. The Group management is assessing the effects of these standards which will be effective on or after the periods beginning 1 January 2012.

Summary of significant accounting policies 2.6

Significant accounting policies applied during the preparation of the consolidated financial statements are summarized as follows:

### Revenue 2.6.1

owned Social Security Institution ("SGK"). The interest rate which reduces the nominal value of Revenue of the Group comprised the income from the inpatient/outpatient services given at the hospitals, polyclinics, laboratories and ambulance services of the Group. The revenues for these services are mostly realized in cash or collectible from the insurance companies including Slate the related service to its cash sale price is used to determine the present value of the receivables. The difference between the nominal value of the sale price and the fair value obtained by this way is reflected as interest income to the related periods.

doubtful receivable amount is recognized as an expense, rather than as an adjustment of the revenue already recognized. Net sales represents invoiced gross sales amount minus returns and When an uncertainty arises about the collectability of an amount already included in revenue, the discounts.

### Inventories 2.6.2

inventories into their current state of location. The eost of inventories is determined on the weighted average basis. Not realizable value is the estimated selling price in the ordinary course inventories are stated at the lower of cost or net realizable value. Cost elements included in inventories are all procurement costs, conversion costs and all other relevant costs in bringing the of the business, less the selling expenses.

ACCOUNTANTS' REPORT (cont'd)

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## Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Amounis expressed in TL otherwise statea

- Basis of presentation of the consolidated financial statements (continued)
- Summary of significant accounting policies (continued) 5.6
- Property and equipment 2.6.3
- Recognition and measurement

The costs of property and equipment purchased before 1 January 2005 are restated for the effects of inflation current at 31 December 2004 less accumulated depreciation and impairment losses if any. The costs of property and equipment purchased after i January 2005 are carried at cost less accumulated depreciation and impairment losses if any.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and capitalized borrowing

### Subsequent expenditures .

The cost of replacing part of an item of property and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group. The costs of the day-to-day servicing of property and equipment are recognised in the consolidated statement of income comprehensive as ineurred.

### Depreciation 3

Depreciation is recognized on a straight-line basis over the useful lives of the property and equipment from the date of acquisition or assembly. Leasehold improvements are depreciated on a straight-line basis over the lease period. Depreciation expenses are presented mainly under cost of sales, general and administrative expenses and selling, marketing expense in the consolidated statement of comprehensive income.

Land is not depreciated, since useful live of it is accepted as infinite.

The estimated useful lives are as follows:

3-20 years 4-7 years 3-10 years 50 years 5-12 years 5 years During the lease period Machinery and equipments Leasehold improvements Furniture and fixtures Other tangible assets Leased Assets Buildings Vehicles

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### Disposal 3

Gains or losses on disposals of property and equipment are included in the relevant income and expense accounts and the cost and accumulated depreciation of property and equipment has been derecognized from the relevant accounts as appropriate.

ACCOUNTANTS' REPORT (cont'd)

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## Appendix II

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Imounts expressed in TL otherwise stated

Basis of presentation of the consolidated financial statements (continued) d

Summary of significant accounting policies (continued) 5.6

### Intangible assets 2.6.4

assets purchased before I January 2005 are restated for the effects of inflation current at 31 December 2004 less accumulated amortization and impairment losses. The costs of intangible assets purchased after 31 December 2004 are carried at cost less accumulated amortization and impairment losses, if any. The carrying amount of an intangible asset is reduced to its recoverable Intangible assets consist of acquired software and other intangible assets. The costs of intangible amount if there is impairment.

### **Amortization**

-

Intangible assets are amortized on a straight-line basis in the income statement over their estimated useful lives for a period

The estimated useful lives for the current periods are as follows:

3-10 year 3-10 year Other intangible assets Amortization method and economic useful lives values of intangible assets are revised at each reporting date end and adjusted if appropriate.

### Goodwill 2.6.5

After 1 January 2005, in accordance with IFRS 3 "Business Combinations", the excess amount of purchasing price is recorded as goodwill. The goodwill arising from the merger is not amortised. Goodwill is subject to impairment test once a year or more frequently when there is an indication fair value of identified assets, liabilities and conditional liabilities that arc acquired over

ACCOUNTANTS' REPORT (cont'd) 5



### Appendix II

Aeıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 201. Amounts expressed in TL otherwise stated

- Basis of presentation of the consolidated financial statements (continued) ત
- Summary of significant accounting policies (continued) 2.6
- Financial instruments 2.6.6
- Non derivative financial assets

financial assets are recognized initially on the trade date at which the Group becomes a party to The Group initially recognizes loans and the receivables on the date they are originated. All other the contractual provisions of the inflows. The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability. Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets: loans and receivables.

### Loans and receivables

attributable transaction costs. Subsequent to initial recognition, loans and receivables are Loans and reccivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly mcasured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents, trade and other receivables

## Cash and cash equivalents

Cash and cash equivalents comprise of cash, deposits with maturity periods of less than threemonths and highly liquid investments with maturity periods of less than three-months and having no conversion risk exposure other than the impact of forcign currency changes.

### Non derivative financial liabilities 3

The Group initially recognises debt securities issued and subordinated liabilities on the date that they are originated. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

ACCOUNTANTS' REPORT (cont'd) <u>ن</u>



### Appendix II

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidoted Financial Statements

As ot and for the yeor ended 31 December 2011

Anounts expressed in TL otherwise stated

Basis of presentation of the consolidated financial statements (continued) ~

- Summary of significant accounting policies (continued) 2.6
- Financial instruments (continued) 2.6.6
- Non derivative financial liabilities (continued) 3

Such financial liabilitics are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. Other financial liabilities comprise loans and The Group classifies non-derivative financial liabilities into the other financial liabilities category. borrowings, bank overdrafts, and trade and other payables.

Pald-In capital and dividends Ξ Ordinary shares are classified as paid-in capital. Dividends distributed on ordinary shares are offset with retained earnings in the period in which they are declared.

Derivative financial instruments Ē The Group holds derivative financial instruments to hedge its forcign currency and interest rate risk exposures. Derivatives are recognized initially at acquisition cost; attributable transaction costs are recognized in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. The Group's derivative financial instrument consists of mainly forward transactions and interest rate swap. Although these financial instruments provide effective economic protection against risks, they are accounted for as derivative financial instruments reflected as trading securities or other financial liabilities because they do not meet the hedge accounting criteria under IAS 39.

### Impairment of assets 2.6.7

Finoncial ossers

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset and that the loss event had a negative effect on the estimated future cash flows of the asset that can be estimated reliably. Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on items that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy. The Group considers evidence of impairment for loans and receivables and held-to-maturity investment securities at both a specific asset and collective level. All individually significant receivables and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and receivables and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been that are not individually significant are collectively assessed for impairment by grouping together incurred but not yet identified. Loans and receivables and held-to-maturity investment securities loans and receivables and hold-to-maturity investment securities with similar risk characteristics.

the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be In assessing collective impairment the Group uses historical trends of the probability of default, greater or less than suggested by historical trends.

ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Iniounts espressed in TL otherwise statea Basis of presentation of the consolidated financial statements (continued)

~

- Summary of significant accounting policies (continued) 2.6
- Impairment of assets (continued) 2,6,7
- Financial assets (continued) 3

securities. When a subsequent event (e.g. repayment by a debtor) causes the amount of difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and An impairment loss in respect of a financial asset measured at amortised cost is calculated as the reflected in an allowance account against loans and receivables or held-to-maturity investment impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Non-financial assets ≘ The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Impairment losses are recognized in the profit or loss. The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to self. In assessing value in use, the estimated future cash flows are discounted to their present value using a pro-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount. Impairment losses recognized in respect of the cash generating units are allocated to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment toss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

ACCOUNTANTS' REPORT (cont'd) <u>ن</u>



### Appendix II

Company No.: 901914-V

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Amounts expressed in TL athenvise stated

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

- Basis of presentation of the consolidated financial statements (continued) N
- Summary of significant accounting policies (continued) 2.6

### Foreign Currency Transactions 2.6.8

have been translated into TL at the exchange rates prevailing at the balance sheet dates. Foreign of monetary assets and liabilities are recognized in the consolidated statement of comprehensive the dates of the transactions. Monetary assets and liabilities denominated in foreign eurrencies exchange gains or losses arising from the settlement of such transactions and from the translation income. Non-monetary assets and liabilities denominated in foreign curreneics are translated to Transactions in foreign currencies have been translated to TL at the exchange rates prevailing at TL with the exchange rates at the dates of transaction.

As at 31 December, Central Bank of the Republic of Turkey ("Central Bank")'s buying foreign currency rates are as follows:

| 31 December 2010 | 1,5460                  | 2.0491                          |
|------------------|-------------------------|---------------------------------|
| 31 December 2011 | 6888.1                  | 2,4438                          |
|                  | American Dollar ("USD") | European Union Currency ("EUR") |

### Earnings per share 2.6.9

Earnings per share disclosed in the consolidated statement of comprehensive income is determined by dividing net earnings by the weighted average number of shares that have been outstanding during the related period concerned.

share as issued share certificates. For the purpose of earnings per share computations, the In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings and inflation adjustments on equity items. Such bonus shares are taken into consideration in the computation of earnings per weighted average number of shares outstanding during the period has been adjusted in respect of bonus shares issued without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and each earlier year.

## 2.6.10 Subsequent events

Subsequent events cover all the events between balance sheet date and the date of authorization for release of the financial statements even if these events arise after any announcement about profit or loss or disclosures of selected financial information to the public. If there has been events after the balance sheet date that would require the restatement of the consolidated financial statements; the Group restates the consolidated financial statements accordingly. If such events are significant but do not require the restatement of the consolidated financial statements, they are disclosed in the related notes.

ACCOUNTANTS' REPORT (cont'd) 3



### Appendix II

Aerbadem Sağlık Yatırımları Holdiug Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011 Amounts expressed in TL atherwise stated

- Basis of presentation of the consolidated financial statements (continued) ~
- Summary of significant accounting policies (continued)
- Provisions, contingent assets and liabilities

A provision is recognized in the accompanying consolidated financial statements if as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Contingent liabilities are reviewed to determine if there is a possibility that the outflow of in the notes to the financial statements. If the inflow of the economic benefit is more than likely to occur such asset and income statement effect has been recognized in the financial statements at economic benefits will be required to settle the obligation. Except for the economic benefit statements. If the inflow of economic benefits is probable contingent assets have been disclosed outflow possibility is remote such contingent liabilities is disclosed in the notes to the financial the relevant period that income change effect oceurs.

### Leasing transactions 2.6.12

are classified as finance leases. The property and equipment acquired through financial leasing in the Group's consolidated balance sheet, are recorded on the asset side at the lower of its fair value or the present value of the minimum lease payments, and related obligation is reflected on the Leases in terms of which the Group assumes substantially all the risks and rewards of ownership liability side at the present value of the minimum lease payments. Interest element included in the lease installments are refleeted in the consolidated income statement. The property and equipment obtained by way of financial leases are depreciated through their useful lives. When the lease period is shorter than the useful life of the leased asset and it is not cortain whether the Group will purchase the leased asset at the end of the lease period, it is depreciated during the period of lease. When the leased asset's useful life is shorter than leased period, leased assets are depreciated during the useful life. The lease transactions are classified as operational leasing where the risks and rewards are on the part of the lessor. Operational lease payments are recorded as expense in the consolidated statement of comprehensive income on a linear basis.

### Related parties 2.6.13

companies managed by these companies or related to these companies and managers and directors of these companies are referred to as related parties according to IAS 24 – Related party Subsidiaries, shareholders of the Company and companics of the shareholders, and also other

ACCOUNTANTS' REPORT (cont'd) 13

### Appendix II

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011 Amounts espressed in TL otherwise stated

- Basis of prescntation of the consolidated financial statements (continued) ~
- Summary of significant accounting policies (continued) 2.6

## 2.6.14 Segment reporting

IFRS 8 requires that a measure of segment assets be disclosed only if the amounts are regularly provided to Chief Decision Maker, consistent with the equivalent requirement for the measure of segment liabilities. The Group's main business activity consists of hospital, healthcare and non-healthcare services. As a result of the activity variation, the Group revenues are allocated as hospital, healthcare and nonacquired subsidiaries in Maecdonia whieh have immaterial revenues compared to Group total healtheare branches. All Group revenues have been realized in domestie basis except newly revenue; accordingly no geographical elassification has been presented.

The operating segments of the Group are presented in Note 3.

### 2.6.15 Income taxes

or in other comprehensive income. Current tax is the expected tax payable on the taxable income Income tax comprises eurrent and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Deferred tax is recognised in respect of temporary differences between the carrying amounts of Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differenees relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. will be realised simultaneously A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

## Transfer pricing regulations

In Turkey, the transfer prieing provisions have been stated under the Article 13 of the Corporate Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communiqué on disguised profit distribution via Transfer Pricing, dated 18 November 2007 sets details about implementation.

related parties, where the prices are not set in accordance with the arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for If a taxpayer enters into transactions regarding the sale or purehase of goods and services with corporate income tax purposes.

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## ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Anounts expressed in TL otherwise stated

- Basis of presentation of the consolidated financial statements (continued) N
- Summary of significant accounting policies (continued)

## 2.6.16 Employee Benefits

In accordance with the existing Labor Law in Turkey, the Group entities operating in Turkey are required to make lump-sum payments to employees who have completed one year of service and whose employment is terminated without cause or who retire, are called up for military service or whose employment is terminated without die. In the accompanying consolidated financial statements, the Group has used actuarial valuation nucthed to estimate its obligation.

As at 31 December, the following assumptions were used in the calculation of the total liability:

| 31 Dccember 2010 | 4.66%         | 71%   |
|------------------|---------------|---|
| 31 December 2011 | 3.91%         | 72%   |
|                  | Discount Rate | Turnover Rate for the calculation of retirement |

calculation of the retirement pay provision. As at 31 December 2011 and 31 December 2010, the ceiling amount has been limited to TL 2,732 and TL 2,517 per year of employment, respectively. Reserve for employee termination benefits is calculated based on the ceiling amount which is determined by the Government. The management of the Group used some assumptions in the The liability is not funded, as there is no funding requirement.

## 2.6.17 Financial incomes and expenses

or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the Group's right to at fair value through profit or loss and gains on dcrivative instruments that are recognised in profit Finance income comprises interest income on funds invested; fair value gains on financial assets receive payment is established. Finance costs comprise interest expense on borrowings, changes in the fair value of financial assets at fair value through profit or loss, impairment losses recognised on financial assets, (other than trade receivables) and losses on derivative instruments that are recognised in profit or loss. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

ACCOUNTANTS' REPORT (cont'd) £.



### Appendix II

Company No.: 901914-V

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

Amaunts expressed in TL otherwise stated

### Segment reporting 'n

The Group's reportable segments are based on Hospital, Healthcare and Non-Healthcare segments.

As at 31 December 2011 Hospital segment includes the following:

- Acıbadem Sağlık
- International Hospital
- Yeni Saglık
- Acıbadem Sistina Hospital
  - Acıbadem Sistina Medikal

As at 31 December 2011 Non-Healtheare segment includes the following:

- Almond Holding Acıbadem Sağlık Yatırımları Holding Anonim Şirketi

As at 31 December 2011 Healthcare segment includes the following:

- Acıbadem Labmed - Acıbadem Poliklinikleri

- Actbadem Mobil
- Konur Saglik
- Gemtip

As at 31 December 2010 Hospital segment includes the following:

- Acıbadem Sağlık
- International Hospital
  - Aeıbadem Kayseri

As at 31 December 2010 Non-Healthcare segment includes the following:

- Almond Holding Acıbadem Sağlık Yatırımları Holding Anonim Şirketi

As at 31 December 2010 Healthcare segment includes the following:

- Acıbadem Labmed
- International Hospital Saglık Yatırımları - Acıbadem Poliklinikleri
  - Aeıbadem Mobil

Almond Holding and Actbadem Saglik Yatırımları Holding Anonim Şirketi are holding companies and do not have any activity.

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### ACCOUNTANTS' REPORT (cont'd) Ę



### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

Segment reporting (continued) 3

| January-31 December 2011

|                                      |                 | ;            | Non-       |              | É             |
|--------------------------------------|-----------------|--------------|------------|--------------|---------------|
|                                      | Hospital        | Healthcare   | nealtheare | Eliminations | Lotal         |
| Revenues                             | 965,489,942     | 115,268,242  | 1          | (71,288,168) | 1,009,470,016 |
| Cost of sales (-)                    | (629,828,593)   | (96,865,106) | 1          | (66,654,852) | (793,348,551) |
| Gross Profit                         |                 |              |            |              | 216,121,465   |
| Operating expenses                   |                 |              |            |              | (76,283,494)  |
| Other operating income/expense (net) | e/expense (net) |              |            |              | (14,722,281)  |
| Financial income/expense (net)       | nse (net)       |              |            |              | (241,629,245) |
| Tax expense                          |                 |              |            |              | (5,356,267)   |
| Net loss for the period              | q               |              |            |              | (121,869,822) |
|                                      |                 |              |            |              |               |

| Total              | 1,763,615,276             | (96,471,940)         | 1,363,485,540                     | (77,613,807)                  |
|--------------------|---------------------------|----------------------|-----------------------------------|-------------------------------|
| Eliminations       | (19,311,340)              | :                    | (19,311,340)                      | ;                             |
| Non-<br>healtheare | 777,666,341               | 1                    | 500,152,871                       | ı                             |
| Healthcare         | 58,313,964                | (1,078,287)          | 29,962,806                        | (5,068,048)                   |
| Hospital           | 946,946,311               | (95,393,653)         | 852,681,203                       | (72,545,759)                  |
|                    | Reportable segment assets | Capital expenditures | Reportable segment<br>liabilities | Amortization and depreciation |

## 1 January-31 December 2010

|                                      |                |              | Non-       |              |                 |
|--------------------------------------|----------------|--------------|------------|--------------|-----------------|
|                                      | Hospital       | Healtheare   | healtheare | Eliminations | Total           |
| Revenues                             | 697,205,081    | 80,824,161   | :          | (46,446,712) | 731,582,530     |
| Cost of sales (-)                    | (561,954,026)  | (68,607,148) | :          | 44,403,471   | (586, 157, 703) |
| Gross Profit                         |                |              |            |              | 145,424,827     |
| Operating expenses                   |                |              |            |              | (74,579,552)    |
| Other operating income/expense (net) | /expense (net) |              |            |              | (5,723,169)     |
| Financial income/expense (net)       | ise (net)      |              |            |              | (80,505,683)    |
| Tax expense                          |                |              |            |              | (8,089,830)     |
| Not lose for the noring              |                |              |            |              | (73 473 407)    |

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### ACCOUNTANTS' REPORT (cont'd) 13,



### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

## Cash and cash equivalents

As at 31 December, cash and eash equivalents comprised the following:

|                                  | 31 December 2011 | 31 December 2010 |
|----------------------------------|------------------|------------------|
| Cash on hand                     | 982,282          | 424,837          |
| Banks - demand deposits          | 2,958,393        | 5,019,643        |
| Banks - time deposits            | 35,839,887       | 18,249,666       |
| Mutual fund (B type liquid fund) | 484,910          | 147,676          |
| Credit card receivables          | 3,894,017        | 2,177,396        |
|                                  | 74 450 400       | 010010           |

As at 31 December 2011, maturity of time deposits is between 2-87 days (31 December 2010: 3-11 days). The effective interest rates for the time deposits in TL is between 8.00% and 9.75% (31 December 2010: 6.00% - 7.00%), in USD is 4.25% and in MKD is 3.50%.

As at 31 December 2011, the Group has blocked deposits at an amount of TL 30,638,517 (31 December 2010: TL 16,512,214) in Turkiye Garanti Bankası Anonim Şirketi ("Garanti Bankası") in purpose of a guarantee for six month-period interest payments of bank borrowing amounting to USD 182,000,000.

As at 31 December 2011, the interest and maturity details of time deposits at banks are as follows:

|                  |                                    |            | Current | Principal  | Interest |            |
|------------------|------------------------------------|------------|---------|------------|----------|------------|
| 31 December 2011 | 31 December 2011 Interest Rate (%) | Maturity   | Type    | Œ          | Accruals | Totni      |
| Time deposit     | 8.75                               | 10.01.2012 | 片       | 30,039,668 | 14,387   | 30,054,055 |
| Time deposit     | 8.00                               | 02.01.2012 | 片       | 1,795,000  | 787      | 1,795,787  |
| Time deposit     | 8.00                               | 01.01.2012 | 片       | 1,650,000  | 723      | 1,650,723  |
| Time deposit     | 9.75                               | 02.01.2012 | 그       | 000,000,1  | 4,54]    | 1,004,541  |
| Time deposit     | 8.00                               | 02.01.2012 | 片       | 280,000    | 123      | 280,123    |
| Time deposit     | 4.25                               | 27.01.2012 | USD     | 598,850    | 155      | 500,665    |
| Time deposit     | 3.5                                | 21.03.2012 | MKD     | 338,276    | 651      | 338,927    |
| Time deposit     | 4.25                               | 02.01.2012 | ΩSD     | 100,029    | 155      | 100,184    |
| Time deposit     | 4.25                               | 02.01.2012 | OSD     | 16,387     | 155      | 16,542     |
|                  |                                    |            |         |            | 21.677   | 35.839.887 |

| 31 December 2010 | 31 December 2010 Interest Rate (%) Maturity | Maturity   | Currency<br>Type | Amount<br>(TE) | Interest | Total      |
|------------------|---|------------|------------------|----------------|----------|------------|
|                  |   |            |                  |                |          |            |
| Time deposit     | 7.00  | 10.01.2011 | 片                | 16,512,214     | 3,167    | 16,515,381 |
| Time deposit     | 6.00  | 03.01.2011 | 片                | 1,234,000      | 203      | 1,234,203  |
| Time deposit     | 9.00  | 03.01.2011 | ㅂ                | 200,000        | 83       | 500,082    |
|                  |   |            |                  |                | 3,452    | 18,249,666 |

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ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Amounts expressed in TL otherwise stated

# Cash and eash equivalents (continued)

For purposes of the statement of cash flows, cash and cash equivalents include bank deposits and short-term investments that are easily convertible to cash with high liquidity and with a maturity of up to three months. Cash and cash equivalents included in the statement of cash flows for the years ended 31 December is comprised of the followings:

|                                  | 31 December 2011 | 31 December 2010 |
|----------------------------------|------------------|------------------|
| Cash on hand                     | 982,282          | 424,837          |
| Banks demand deposits            | 2,958,393        | 5,019,643        |
| Banks time deposits              | 35,839,887       | 18,249,666       |
| Mutual fund (B type liquid fund) | 484,910          | 147,676          |
| Credit card reccivables          | 3,894,017        | 2,177,396        |
| Restricted cash                  | (30,638,517)     | (16,512,214)     |
|                                  | 13,520,972       | 9,507,004        |
|                                  |                  |                  |

## Financial liabilities

As at 31 December, short term financial liabilities comprised the following:

|   | 31 December 2011 | 31 December 2011 31 December 2010 |
|---|------------------|-----------------------------------|
| Short term bank borrowings and short term |                  |                                   |
| portion of long term bank borrowings      | 95,339,861       | 77,722,338                        |
| Financial fease liabilities, net          | 20,474,355       | 14,080,748                        |
|   | 115,814,216      | 91,803,086                        |

As at 31 December, long term financial liabilities comprised the following:

|                                 | 31 December 2011 | 31 December 2010 |
|---------------------------------|------------------|------------------|
| Long term bank borrowings       | 862,787,588      | 681,002,966      |
| inancial lease liabilities, net | 83,312,597       | 83,729,844       |
|                                 | 946,100,185      | 764,732,810      |

## ACCOUNTANTS' REPORT (cont'd)

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### KPMG

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011 Amounts expressed in TL otherwise stated

### Financial liabilities (continued) S

### Bank borrowings

As at 31 December 2011, the details of bank borrowings comprised the following:

|             |           |          | TRIUMION.      |          |             |              |
|-------------|-----------|----------|----------------|----------|-------------|--------------|
|             |           |          | Interest Rate  | Year of  |             | Carrying     |
| Type        |           | Currency | (%)            | Maturity | Face Value  | amount       |
| Investment  | Secured   | OSD      | Libor + 3,90   | 2018     | 352,504,913 | 350,877,294  |
| Investment  | Secured   | OSD      | Libor + 4,25   | 2014     | 14,195,006  | 14,195,006   |
| Investment* | Secured   | QSD      | 6,35           | 2018     | 53,607,592  | 53,607,592   |
| Investment  | Secured   | MKD      | 5,50 - 7,40    | 2016     | 15,981,905  | 15,981,905   |
| Investment  | Secured   | Buro     | Euribor +0,625 | 2012     | 3,886,050   | 3,874,450    |
| Investment  | Secured   | Buro     | 7,50           | 2012     | 2,601,883   | 2,601,883    |
| Operating   | Secured   | ፲        | 10,5-15,25     | 2012     | 11,953,841  | 11,953,841   |
| Operating   | Secured   | USD      | 6,70           | 2012     | 3,814,361   | 3,814,361    |
| Operating   | Secured   | MKD      | 9,75           | 2012     | 802,493     | 802,493      |
| Tax         | Unsecured | ቯ        | 1              | 2012     | 315,268     | 315,268      |
| Investment  | Secured   | USD      | Libor + 5.75   | 2015     | 500,103,356 | \$00,103,356 |
|             |           |          |                |          | 959,766,668 | 958,127,449  |

<sup>\*</sup>As part of acquisition of Acibadem Sistina Hospital and Acibadem Sistina Medikal, the Group obtained bank loan amounting to USD 28,062,000 with an interest rate of 6.35% via utilizing its credit facility at Garanti Bankası for the whole acquisition price of Euro 20,000,000.

As at 31 December 2011, repayment schedule of the long term bank borrowings Group is as follows:

| GSN<br>GSN<br>GSN<br>GSN<br>GSN<br>GSN |
|--|
| QSD<br>QSD<br>QSD<br>QSD               |
| USD<br>USD<br>USD<br>USD               |
| USD<br>USD<br>USD                      |
| USD<br>USD                             |
| USD                                    |
|  |
| MKD                                    |
| MKD                                    |
| MKD                                    |
| MKD                                    |
|  |

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Financial liabilities (continued) Amounts expressed in TL otherwise stated

As at 31 December 2011, the maturities of bank borrowings are as follows:

| 31 December 2011 | 0 - 3 months 36,021,899 | 3 months 1 year | years 767,133,145 | Above 5 years 95,654,443 | CTT BES GEV |
|------------------|-------------------------|-----------------|-------------------|--------------------------|-------------|
| Maturity         | 0-3 mo                  | 3 month         | 1 - 5 years       | Above 5                  |             |

31 December 2011, the guarantees given related to the bank borrowings are as follows:

|                   |          | 31 December 2011  | r 2011        |
|-------------------|----------|-------------------|---------------|
|                   |          | Original Currency |               |
| Type of Guarantee | Currency | Amount            | TL Amount     |
| Mortgages         | OSD      | 164,865,000       | 311,413,499   |
| Blocked deposit   | OSD      | 317,036           | 598,849       |
| Blocked deposit   | 뀨        | •                 | 30,039,668    |
| Commercial pledge | ΤĽ       | 1                 | 000,000,009   |
| Share pledge      | ΤĽ       | :                 | 690,000,000   |
|                   |          | 165,182,036       | 1,632,052,016 |

Garanti Bankası has a pledge on Almond's shares amounting to TL 690,000,000 as a guarantee for the USD 200,000,000 toan obtained from Garanti Bankası.

As at 31 December 2010, the details of bank borrowings comprised the following:

|               | Face Value | 35,346,251 | 3,720,819 | 40,908  | 3,109,289  | 10,958,875   | 15,491,920   | 84,801,732   | 6,493,943      |
|---------------|------------|------------|-----------|---------|------------|--------------|--------------|--------------|----------------|
| Year of       | Maturity   | 2011       | 2011      | 2011    | 2011       | 2018 3       | 2014         | 2015 3       | 2012           |
| Interest Rate | (%)        | 7.35-7.60  | •         | 11.5    | 3.3        | Libor + 3.90 | Libor + 4.25 | Libor + 5.75 | Euribor+ 0.625 |
|               | Currency   | 11         | TL        | TL      | USD        | OSD          | USD          | USD          | Buro           |
|               |            | Secured    | Unsecured | Secured | Secured    | Secured      | Secured      | Secured      | Secured        |
|               | Type       | Operating  | Tax       | Vehicle | Investment | Investment   | Investment   | Investment   | Investment     |

3,109,289 40,908

309,725,109 15,491,920 384,801,732 6,489,276

758,725,304

759,963,737

3,720,819

35,346,251 amonut

Carrying

ACCOUNTANTS' REPORT (cont'd) 5



### Appendix II

Company No.: 901914-V

Acıbadem Sağlık Yatrımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

### Financial liabilities (continued) ĸ

As at 31 December 2010, repayment schedule of the long term bank borrowings Group is as follows:

|       | Currency |                          |             |
|-------|----------|--------------------------|-------------|
| Years | Type     | Original Currency Amount | TL Amount   |
| 2012  | USD      | 38,024,863               | 58,786,438  |
| 2013  | USD      | 30,500,000               | 47,153,000  |
| 2014  | USD      | 30,500,000               | 47,153,000  |
| 2015  | USD      | 269,378,375              | 416,458,968 |
| 2016  | OSD      | 28,000,000               | 43,288,000  |
| 2017  | OSD      | 28,000,000               | 43,288,000  |
| 2018  | OSD      | 14,000,000               | 21,644,000  |
| 2012  | EURO     | 1,577,063                | 3,231,560   |
|       |          |                          | 681,002,966 |

As at 31 December 2010, the maturities of bank borrowings are as follows:

| 31 Dccember 2010 | 38,826,706   | - 1 year 38,895,632 | 572,782,966 | rears 108,220,000 | 758,725,304 |
|------------------|--------------|---------------------|-------------|-------------------|-------------|
| Maturity         | 0 - 3 months | 3 months - I year   | 1 - 5 years | Above 5 years     |             |

As at 31 December 2010, the guarantees given related to the bank borrowings are as follows:

|                   |               | 31 December 2010  | ber 2010      |
|-------------------|---------------|-------------------|---------------|
|                   |               | Original Currency |               |
| Type of Guarantee | Currency Type | Amount            | TL Amount     |
| Mortgages         | OSD           | 164,865,000       | 254,881,290   |
| Commercial pledge | TL            | :                 | 000'000'009   |
| Share pledge      | 77            | :                 | 000'000'069   |
| Blocked deposit   | TL            | :                 | 16,512,214    |
|                   |               | 164,865,000       | 1,561,393,504 |

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### KPMG

# Appendix II

Actbadem Saglık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the yeor ended 31 December 2011 Amounts expressed in TL otherwise stated

Finance lease liabilities:

Financial liabilities (continued)

As at 31 December, short term finance lease liabilities are as follows:

|  | 31 December 2011 | 31 December 2010 |
|--|------------------|------------------|
| inancial lease liabilities               | 25,638,695       | 21,763,748       |
| Deferred financial lease liabilities (-) | (5,164,340)      | (2,683,000)      |
|  | 20,474,355       | 14,080,748       |

As at 31 December, long term finance lease liabilities are as follows:

| 31 December 2010 | 107,639,335                 | (23,909,491)                             | 83,729,844 |
|------------------|-----------------------------|--|------------|
| 31 December 2011 | 94,505,526                  | (11,192,929)                             | 83,312,597 |
|                  | Financial lease liabilities | Deferred financial lease liabilities (-) |            |

As at 31 December, the maturities of finance lease liabilities are as follows:

|                  |             | 2011       |  |                                 | 2010                             |            |
|------------------|-------------|------------|--|---------------------------------|----------------------------------|------------|
|                  |             |            | Present  |                                 |                                  | Present    |
|                  | Future      |            | value of   | Future                          |                                  | value of   |
|                  | minimum     |            | minimum  | minimum                         |                                  | minimum    |
|                  | lease       |            | lease  | lease                           |                                  | lease      |
|                  | payments    | Interest   | payments   | payments                        | Interest                         | payments   |
| Less than I year | 25,638,695  | 5,164,340  | 20,474,355   | 21,763,748 7,683,000 14,080,748 | 7,683,000                        | 14,080,748 |
| 1 - 5 years      | 80,980,612  | 10,133,149 | 70,847,463   | 94,671,661                      | 94,671,661 20,443,030 74,228,631 | 74,228,631 |
| 5 years and more | 13,524,914  | 1,059,780  | 12,465,134   | 12,967,674                      | 12,967,674 3,466,461 9,501,213   | 9,501,213  |
|                  | 120,144,221 | 16,357,269 | 120,144,221 16,357,269 103,786,952 129,403,083 31,592,491 97,810,592 | 129,403,083                     | 31,592,491                       | 97,810,592 |

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### Appendix II

Company No.: 901914-V

# angenesses Actoriment Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 3! December 20!! Anounts expressed in IL otherwise stated

# 6 Trade receivables and payables

As at 31 December, trade receivable comprised the following:

| 31 December 2010 | 68,529,646       | 1,041,068        | 5,473,602            | (5,473,602)                           | 69,570,714  |
|------------------|------------------|------------------|----------------------|---------------------------------------|-------------|
| 31 December 2011 | 109,984,583      | 667,815          | 8,387,210            | (8,387,210)                           | 110,652,398 |
|                  | Trade receivable | Notes receivable | Doubtful receivables | Allowance for doubtful receivables(-) |             |

Actbadem Saglik has borrowed a loan amounting to USD 200,000,000 based on an agreement signed between Garanti Bankası on 10 January 2008. The purpose of the loan was funding the constructions in progress and the repayment of existing loans at that time. Actbadem Saglik has provided 80% of the trade receivables as a guarantee for the outstanding bank loan of USD 182,000,000 of the USD 200,000,000 loan.

As at 31 December, the aging analysis of the trade receivable is as follows:

|                     | 31 December 2011 | 31 December 2010 |
|---------------------|------------------|------------------|
| Overdue receivables | 15,248,945       | 9,555,207        |
| Up to 3 month       | 95,403,453       | 60,015,507       |
|                     | 110.652.398      | 69.570.714       |

As at 31 December 2011, overdue receivables are amounting to TL 15,248,945 (31 December 2010: TL 9,555,207). No allowance has been recorded for these receivables as they were found to be overdue due to commercial reasons and were expected to be collected within a time period. Additionally 90 days overdue is accepted as normal trade term in the sector which the Group

The aging analysis of overdue trade receivable as at 31 December is as below:

|                    | 31 December 2011 | 31 December 2010 |  |
|--------------------|------------------|------------------|--|
| Between 1-30 days  | 5,495,533        | 3,666,678        |  |
| Between 31-60 days | 2,728,839        | 1,440,137        |  |
| 61 days and more   | 7,024,573        | 4,448,392        |  |
|                    | 15.248.945       | 9,555,207        |  |

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Anounts expressed in TL otherwise stated

# Trade receivables and payables (continued)

The Group records allowance for doubtful receivable on customer terms. Allowances comprised the customers which are not expected to repay. For the years ended 31 December, the movement of the allowances for doubtful receivable is as follows:

| Constitution of the consti | 5 472 602 | 1 200 050   |
|--|-----------|-------------|
| alalice<br>alalice   | 3,197,914 | 2,166,622   |
| Collections (-)  | (283,163) | (1,088,806) |
| Vrite-offs (-)   | (1,143)   | (1,170)     |
|  | 8,387,210 | 5,473,602   |

As at 31 December, short term trade payable comprised the following:

|                  | As at 31 December, long term trade payable comprised the following: |
|------------------|---|
| 72,420,844       | 123,085,011   |
| 6,259,911        | Notes payable 8,760,622   |
| 66,160,933       | Payable to suppliers 114,324,389                                    |
| 31 December 2010 | 31 December 2011  |

| 31 De  | 31 December 2011 | 31 December 2010 |
|--|------------------|------------------|
| Payable to suppliers   | 6,200,306        | 6,255,212        |
| Notes payable  | 2,199,420        | 431,848          |
|  | 8,399,726        | 6,687,060        |
| As at 31 December, the aging analysis of trade payables is as follows: | follows:         |                  |
| 31 De  | 31 December 2011 | 31 December 2010 |
| 0 - 3 months   | 92,091,598       | 60,419,545       |
| 3 months -1 year   | 30,993,413       | 12,001,299       |
| l ycar-5 years   | 8,399,726        | 6,687,060        |

# Other receivables and payables

As at 31 December, other short-term receivables comprised the following:

| 31 December 2010 | 341,238                             | •                           | 84,148                        | 50,721  | 476,107   |
|------------------|-------------------------------------|-----------------------------|-------------------------------|---------|-----------|
| 31 December 2011 | Receivables from tax office 452,507 | Advances given to personnel | Deposits and guarantees given | 233,095 | 1,071,695 |
|                  | Receivable                          | Advances g                  | Deposits an                   | Other   |           |

ACCOUNTANTS' REPORT (cont'd) <del>1</del>3



### Appendix II

Company No.: 901914-V

## Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiarics Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

## Other receivables and payables (continued) **~**

As at 31 December, other long-term receivables comprised the following:

|   | 31 Dccember 2011      | 31 December 2010 |
|---|-----------------------|------------------|
| Orka Holding AD ("Orka Holding")                                      | 6,267,210             | 1                |
| Receivables from personnel  | 396,289               | 737,954          |
| Deposits and guarantees given   | 204,204               | 250,029          |
|   | 6,867,703             | 987,983          |
| As at 31 December, other short-term payables comprised the following: | crised the following: |                  |
|   | 31 December 2011      | 31 December 2010 |
| Payables arising from acquisition of Yeni Saglık                      | 16,892,910            | :                |
| Advances received from patients                                       | 3,776,828             | 1,936,570        |
| Orka Holding AD ("Orka Holding")                                      | 303,113               |                  |
| Hospimed Health Corporation*  | •                     | 18,552,000       |
| Other   | 431,763               | 38,730           |

(\*) Acibadem Saglik has increased its shares to 90% by acquiring 40% of International Hospital's shares from Hospined Health Corporation on 27 March 2009 and fully paid in 2011

20,527,300 38,730

21,404,614

As at 31 December, other long-term payables comprised the following:

| 31 December 2010 | ;  | :                                | 1          |
|------------------|--|----------------------------------|------------|
| 31 December 2011 | 35,597,523                                       | 1,262,865                        | 36,860,388 |
|                  | Payables arising from acquisition of Yeni Saglık | Orka Holding AD ("Orka Holding") |            |

### Inventories

9

79,107,904

131,484,737

As at 31 December, inventories comprised the following:

| 31 December 2011 31 December 2010 | ls and medicine 13,917,132     | 1,328,438 268,984 | w moving inventories (26,304) (39,598) | 21.914.405 |
|-----------------------------------|--------------------------------|-------------------|--|------------|
|                                   | Medical materials and medicine | Other inventories | Provision for slow moving inventories  |            |

At 31 December, inventories are accounted at cost and no inventory was recognized at its net realizable value.

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### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Amounts expressed in TL otherwise stated

### 9 Property and equipment (continued)

For the period ended 31 December 2010, the movement in property and equipment is as follows:

| Cost  | Land       | Bulldings   | Machinery<br>and<br>equipments | Vehicles  | Furniture<br>and fixture | Leased<br>auets | Leasthold<br>improvements | Other<br>tangible<br>atsets | Construction<br>In progress | Total       |
|---|------------|-------------|--------------------------------|-----------|--------------------------|-----------------|---------------------------|-----------------------------|-----------------------------|-------------|
| 1 January 2010                                | 19,766,070 | 179,814,683 | 284,811,244                    | 3,118,704 | 68,284,502               | 81,499,234      | 161,167,019               | 563,536                     | 25,930,836                  | 824,955,329 |
| Additions from<br>acquisitions                |            |             | 339,368                        | 77,301    | 705,917                  | _               | 543,244                   |                             |                             | 1,665,830   |
| Additions                                     | 11,879,632 | 1,709,133   | 6,344,514                      | 1,238,025 | 4,717,402                | 17,771,669      | 14,897,262                | _                           | 32,845,645                  | 91,403,282  |
| Disposals                                     | 11,077,032 | 1,707,133   | (2,463,145)                    | (98,432)  | (99,266)                 | (627,478)       | (2,291,552)               | -                           | (280,630)                   | (5,860,503) |
| Transfer                                      | _          |             | 5,709,747                      | 53,128    | 3,604,697                | 18,840,215      | 27,937,277                |                             | (56,246,487)                | (101,423)   |
| As at 31 December 2010                        | 31,645,702 | 181.523,816 | 294,741,728                    | 4,388,225 | 77,213,251               | 117,483,640     | 202,253,250               | 563,536                     | 2,249,366                   | 912.062.515 |
| Accumulated<br>depreciation<br>1 January 2010 | _          | 16,687,419  | 192,580,106                    | 1,797,643 | 39,861,937               | 19,165,151      | 45,861,195                | 57,881                      |                             | 316,011,332 |
| Additions from                                |            |             |                                |           |                          |                 | 202 214                   |                             |                             | 705,283     |
| acquisitions                                  | -          | -           | 12,548                         | 25,683    | 443,835                  |                 | 223,214                   |                             | -                           | 71,278,798  |
| Charge for period                             |            | 4,154,184   | 25,273,572                     | \$72,295  | 7,887,346                | 17,392,554      | 15,977,811                | 21,036                      | -                           |             |
| Disposals                                     | -          | -           | (2,389,633)                    | (22,311)  | (80,675)                 | (480,754)       | (46,201)                  | -                           | -                           | (3,019,574) |
| As at 31 December 2010                        | _          | 20,841,603  | 215,476,593                    | 2,373,310 | 48,112,446               | 36,076,951      | 62,016,019                | 78 <u>,</u> 917             | _                           | 384,975,839 |
| Net book value                                | •          |             |                                |           |                          |                 |                           |                             |                             | 527,086,675 |

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Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 13.

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011 Amounts expressed in TL otherwise stated

### 9 Property and equipment

For the year ended 31 December 2011, the movement in property and equipment is as follows:

|                             | ,          |             |                                | , ,       |                          |                  |                           |                             |                          |               |
|-----------------------------|------------|-------------|--------------------------------|-----------|--------------------------|------------------|---------------------------|-----------------------------|--------------------------|---------------|
| Cal                         | Land       | Bulldings   | Machinery<br>and<br>equipments | Vehicles  | Furniture<br>and fixture | Leaned<br>assets | Learchold<br>Improvements | Other<br>tangible<br>assets | Construction in progress | Total         |
| l January 2011              | 31,645,702 | 181,523,816 | 294,741,728                    | 4,388,225 | 77,213,252               | 117,483,640      | 202,253,250               | \$63,536                    | 2,249,366                | 912,062,515   |
| Additions from acquisitions |            | 38,428      | 14,642,780                     | 143,806   | 2,304,409                | 112,794          |                           | 1,256,204                   |                          | 18,498,421    |
| Additions                   | 2,134,795  | 2,340,610   | 24,608,622                     | 869,108   | 10,485,130               | 3,906,195        | 19,940,632                | 251,021                     | 27,319,565               | 91,855,678    |
| Disposals                   | -          | -           | (2,465,976)                    | (319,246) | (521,249)                | -                | (15,896,639)              | -                           | -                        | (19,203,110)  |
| As at 31 December 2011      | 33,780,497 | 183.902,854 | 331,527,154                    | 5,081,893 | 89,481,542               | 121,502,629      | 206.297.243               | 2,070,761                   | 29,568,931               | 1,003.213,504 |
| Accumulated depreciation    |            |             |                                |           |                          |                  |                           |                             |                          |               |
| 1 January 2011              | _          | 20,841,603  | 215,476,593                    | 2,373,310 | 48,112,446               | 36,076,951       | 62,016,019                | 78,917                      | _                        | 384,975,839   |
| Additions from acquisitions | -          | -           | -                              | 17,598    | 6,039                    | 20,444           |                           | -                           |                          | 44,081        |
| Charge for period           | -          | 4,191,005   | 24,374,345                     | 745,800   | 8,476,399                | 21,451,409       | 17,700,376                | 20,361                      | _                        | 76,959,695    |
| Disposals                   | -          | -           | (2,078,472)                    | (222,147) | (490,426)                | -                | (3,097,903)               | -                           |                          | (5,888,948)   |
| As at 31 December 2011      |            | 25,032,608  | 237,772,466                    | 2,914,561 | 56,104,458               | 57,548,804       | 76,618,492                | 99.278                      |                          | 456,090,667   |
| Net book value              |            |             |                                |           |                          | <u> </u>         |                           |                             |                          | 547,122,837   |

Advances given to suppliers for the hospital construction projects of the Group.

As at 31 December 2011, property and equipment have been insured to the extent of TL 974,520,407 (2010: TL 848,276,863).

For the year ended 31 December 2011, depreciation expenses amounting to TL 72,914,412 has been recognized under cost of sales and TL 3,913,307 has been included under administrative expenses and TL 131,976 has been included under selling, marketing and distribution expenses. (31 December 2010: TL 68,595,744 has been recognized under cost of revenue, TL 2,576,656 has been recognized under administrative expenses and TL 106,398 has been included under selling, marketing and distribution expenses.)

As at 31 December 2011, property and equipment are pledged to the extent of TL 311,413,499. (31 December 2010: TL 254,881,290).

For the year ended 31 December 2011, the Company utilizes property and equipment which have nil net book value on its accounts (31 December 2011: TL 226,783,910, Accumulated Depreciation: TL 226, 783,910) (31 December 2010 Cost: TL 184,658,966 Accumulated Depreciation: TL 184,658,966).

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### Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amowiis expressed in TL atherwise stated

Property and equipment (continued)

Construction in progress

### 31 December 2011

|                          |                         | Total Cost of Project |
|--------------------------|-------------------------|-----------------------|
| Project                  | Expenditure Amount (TL) | (USD)                 |
| Acıbadem Ankara Hospital | 16,052,616              | 30,000,000            |
| Acıbadem Bodrum Hospital | 13,516,315              | 20,000,000            |
|                          | 29,568,931              | 20,000,000            |

## Acıbadem Ankara Hospital

According to the agreement on 23 July 2010, the hospital project, which is located in Dikmen District Cankaya in Ankara, will have 16 floors and closed area of 10,000 m². The hospital is planned to be opened in July 2012.

## Acibadem Bodrum Hospital

Acubadem Saglik has a hospital project, which is located Ontakent District in the town of Bodrum in Mugla province with closed area of 11,500 m². The hospital is planned to be opened in June 2012.

### Intangible assets 12

For the year ended 31 December 2011, movement in the intangible assets is as follows:

|  | Rights    | Other intangible<br>assets | Total      |
|--|-----------|----------------------------|------------|
| Cost                                     |           |                            |            |
| 1 January 2011                           | 2,428,831 | 5,424,893                  | 7,853,724  |
| Acquisition through business combination | 36,867    | 414,728                    | 451,595    |
| Additions                                | 2,921,783 | 1,694,479                  | 4,616,262  |
| Disposals                                | (800)     | (6,000)                    | (6,800)    |
| 31 December 2011                         | 5,386,681 | 7,528,100                  | 12,914,781 |
|  |           |                            |            |

| Accumulated Amortization                 |           |           |           |
|--|-----------|-----------|-----------|
| l January 2011                           | 1,353,963 | 3,455,903 | 4,809,866 |
| Acquisition through business combination | ;         | 1,474     | 1,474     |
| Charge for year                          | 288,396   | 365,716   | 654,112   |
| Disposals                                | (44)      | (100)     | (144)     |
| 31 December 2011                         | 1,642,315 | 3,822,993 | 5,465,308 |
| Net Book Value                           |           |           | 7,449,473 |
|  |           |           |           |

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011
Amounts expressed in TL otherwise stated

Intangible assets (continued)

2

For the year ended 31 December 2010, movement in the intangible assets is as follows:

|  |           | intangible |           |
|--|-----------|------------|-----------|
|  | Rights    | assets     | Total     |
| Cost                                     |           |            |           |
| 1 January 2010                           | 2,041,462 | 4,737,282  | 6,778,744 |
| Additions                                | 315,502   | 594,752    | 910,254   |
| Acquisition through business combination | 61,058    | 2,245      | 63,303    |
| Transfer                                 | 10,809    | 90,614     | 101,423   |
| 31 December 2010                         | 2,428,831 | 5,424,893  | 7,853,724 |

| 146,654         | 34,298                      | 1,353,963        |                |
|-----------------|-----------------------------|------------------|----------------|
| Charge for year | Additions from acquisitions | 31 December 2010 | Net Book Value |

3,455,903

455,521 34,761 4,809,866 3,043,858

4,319,584

3,146,573 308,867

1,173,011

Accumulated Amortization

1 January 2010

For the year ended 31 December 2011, amortization expenses amounting to TL 654,112 (31 December 2010: TL 455,521) have been included in administrative expenses. As at 31 December 2011 and 2010, Acıbadem Sağlık utilizes intangible assets which have nil net book value on its accounts (31 December 2011 Cost: TL 4,062,829, Accumulated Amortization: TL 4,062,829; 31 December 2010 Cost: TL 3,900,693, Accumulated Amortization: TL 3,900,693).

## Acquisition of subsidiary and non controlling interests Ξ

As at 31 December, the goodwill was recognized as a result of the acquisitions shown below:

|                                       | 31 December 2011 | 31 December 2010 |
|---------------------------------------|------------------|------------------|
| Acıbadem Sağlık                       | 773,424,095      | 773,424,095      |
| Acibadem Sistina Hospital and Medikal | 50,441,978       | ;                |
| Yeni Saglık                           | 46,417,257       | ;                |
| International Hospital                | 39,292,955       | 39,292,955       |
| Acıbadem Poliklinikleri               | 6,234,605        | 6,234,605        |
| Konur Sağlık                          | 1,547,107        | 1,547,107        |
|                                       | 917,357,997      | 820,498,762      |

# 13. ACCOUNTANTS' REPORT (cont'd)

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## Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Imounts expressed in TL otherwise stated

# Acquisition of subsidiary and non controlling interests (continued)

### Acıbadem Sağlık

Following the formation of its Almond Holding subsidiary in July 2007, the Group entered into several share purchase agreements with the investors of Acibadem Sagink and acquired equity shares in the Company to provide the Group with a controlling interest in Acibadem Sagink. Goodwill resulting from the acquisition in stages was calculated based on the net assets of Acibadem Sagik on each acquisition date and the consideration paid by the Group. The payments for the share purchases were completed via capital increases by the Group based on the fair value of the shares at each acquisition date.

On 16 August 2007, the Group acquired 24.99% of the outstanding equity shares of Acibadem Saglik. On 10 January 2008 (on which the control was acquired) and 27 May 2008, the Group acquired additional 49.19% and 17.79% of the outstanding equity shares respectively. As a result of these share purchases, the Group became Acibadem Saglik's parent company.

The following summarizes the Group's holdings in Acibadem Saglik, the subsequent increases in its holdings and the computation of goodwill at each acquisition date:

| 1" Acquisition                               |              |
|--|--------------|
| Consideration transferred                    | 244,297,803  |
| Subsidiary's net book value (24.99 percent ) | (33,224,485) |

| 211,073,318                           |  |
|---------------------------------------|--|
| oodwill (1" acquisition in year 2007) |  |

| 2nd Acquisition                             |              |
|---|--------------|
| Consideration transferred                   | 471,324,121  |
| Subsidiary's net book value (49.19 percent) | (64,991,646) |
|   |              |

| 406,332,475   |                 | 177,157,252               | (21,138,950)                                |  |
|---|-----------------|---------------------------|---|--|
| Goodwill (2 <sup>nd</sup> acquisition in year 2008) | 3rd Acquisition | Consideration transferred | Subsidiary's net book value (17.79 percent) |  |

Goodwill (3rd aequisition in year 2008)

Total

39 839

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## ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

# Acibadem Saglik Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the years ended 31 December 2011

Amounts expressed in 7L otherwise stated

# 11 Acquisition of subsidiary and non controlling interests (continued)

### International Hospital

In the aecompanying consolidated financial statements, details of the goodwill according to acquisition dates for International Hospital is given below:

### 1st Acquisition

| 1" Acquisition                                   |              |
|--|--------------|
| Consideration transferred                        | 33,182,500   |
| Subsidiaries net book value (50 percent)         | (10,054,636) |
|  |              |
| Fair value adjustment of land                    | (8,983,435)  |
| Fair value adjustment of buildings               | (6,842,863)  |
| Goodwill (1" acquisition on 20 August 2005)      | 7,301,566    |
|  |              |
| 2nd Acquisition                                  |              |
| Consideration transferred                        | 53,462,129   |
| Subsidiaries net book value ( additional 40% )   | (5,535,407)  |
|  |              |
| Fair value adjustment of buildings               | (11,281,569) |
| Fair value adjustment of furniture and fixtures  | (2,032,335)  |
| Fair value adjustment of machinery and equipment | (2,142,673)  |
| Fair value adjustment of vehicles                | (50,008)     |
| Fair value adjustment of rights                  | (428,748)    |
| Goodwill (2nd aequisition on 27 March 2009)      | 31,991,389   |
| Total  | 39 207 055   |

### Acıbadem Poliklinikleri

Under the growth strategies of the 'Group', Acibadem Sagilik acquired 736,802 shares of Acibadem Poliklinikleri amounting to USD 5,710,217 and those shares correspond 36.84 % of the share capital. Before the acquisition, Acibadem Sagilik owned 63.15 % of the share capital, so the company increased its share to 99.95% in Acibadem Poliklinikleri.

The detail of the goodwill computed is as below:

| Consideration transferred                              | 6,948,763 |
|--|-----------|
| Subsidiaries net book value (additional 36.84 percent) | (714,158) |
| Goodwill (10 July 2008)                                | 6,234,605 |

156,018,302

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### Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Stotements

As ot and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

Acquisition of subsidiary and non controlling interests (continued)

### Konur Saghk

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As at 13 February 2010, Acıbadcm Polikliniklcri, the consolidated subsidiary of the Acıbadem Sağlık purchased the 50 % of the shares of Konur Sağlık Hizmetleri Anonim Şirketi, a medical center opcrating in Bursa, Turkey. The detail of the goodwill computed is as follows:

| Acquisition cost                      | 2,046,814 |
|---------------------------------------|-----------|
| Subsidiaries net book value (50.00 %) | (499,707) |
| Goodwill (13 February 2010)           | 1,547,107 |

### Yeni Sağlık

done from the end of the 11st month following the actual share transfer with the installments of USD 1,000,000. The control of the shares is taken on 1 June 2011, Goodwill arising from the acquisition of shares of Yeni Saglık which owns and operatcs Göztepe Şafak Hospital in Göztepe district of İstanbul and John F. Kennedy Hospital ("JFK") in Bahçelievler district of İstanbul have been acquired. The agreed amount for the acquisition of these shares is amounting to USD 28,239,250 and the payments will be Based on the Board of Director's decision of Acibadem Saglik taken on 28 April 2011, 99.90% of the shares is shown in the following table.

| . 47,823,972     | Jue (99.90 %)                         | 46,417,257             |
|------------------|---------------------------------------|------------------------|
| Acquisition cost | Subsidiaries net book value (99.90 %) | Goodwill (1 June 2011) |

# Acıbadem Sistina Hospital / Acıbadem Sistina Medikal

On 21 October 2011, Actbadem Saglik acquired 50.32% of Actbadem Sistina Hospital and 50.00% of Acibadom Sistina Medikal's by a total cash consideration of Euro 20,000,000. Both companies together meet the definition of a business in accordance with IFRS 3. Accordingly, the goodwill has been computed on the total net asset of both companies. The detail of goodwill computed is as follows:

| Acquisition cost   | 000'056'05 |
|--|------------|
| Subsidiaries net book value of Acıbadem Sistina Medikal (50.00%)   | (6,514)    |
| Subsidiaries net book value of Actbadem Sistina Hospital (50.32 %) | (501,508)  |
| Goodwill (21 October 2011)   | 50,441,978 |

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 5

Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

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## Provisions

As at 31 December, short-term provisions comprised the following:

| 31 December<br>2010 | 13,564,343                    | 3,677,494          | 286,608  | 264,311                               | 669,953                           | 1,271,697 | 19,734,406 |
|---------------------|-------------------------------|--------------------|--|---------------------------------------|-----------------------------------|-----------|------------|
| 31 December<br>2011 | 18,587,294                    | 4,816,801          | 516,515  | 101,493                               | •                                 | 153,320   | 24,165,423 |
|                     | Provision for doctor payments | Lawsuit provisions | Accrued Social Security Institution ("SGK") expenses | Provisions for miscellaneous expenses | Consultancy commission provisions | Other     |            |

There are 95 lawsuits (31 December 2010: 72) against the Group amounting to TL 17,560,461 (31 December 2010; TL 15,132,129) and 164 related to personnel (31 December 2010: 118) amounting to TL 951,933 (31 December 2010: TL 706,034). The Group has provided provisions for the lawsuits which the probability of losing is greater than the probability of winning in the accompanying consolidated financial statements.

The movement of provisions for year ended 31 December 2011 is as follows:

|                         | I January<br>2011 | Additions  | Payments     | Reversals | 31 December<br>2011 |
|-------------------------|-------------------|------------|--------------|-----------|---------------------|
| Provision for doctor    |                   |            |              |           |                     |
| payments                | 13,564,343        | 18,587,294 | (13,564,343) | :         | 18,587,294          |
| Lawsuit provisions      | 3,677,494         | 1,344,109  | (12,750)     | (192,052) | 4,816,801           |
| Accrued Social          |                   |            |              |           |                     |
| Security Institution    |                   |            |              |           |                     |
| ("SGK") expenses        | 286,608           | 506,515    | (286,608)    | ;         | 516,515             |
| Provisions for          |                   |            |              |           |                     |
| miscellaneous           |                   |            |              |           |                     |
| expenses                | 264,311           | 101,493    | (264,311)    | ;         | 101,493             |
| Consultaney             |                   |            |              |           |                     |
| commission              |                   |            |              |           |                     |
| provisions              | 669,953           | ;          | (669,953)    | :         | ;                   |
| Provisions for          |                   |            |              | •         |                     |
| invoices returned from  |                   |            |              |           |                     |
| contracted institutions | 326,491           | :          | (326,491)    | :         | :                   |
| Other                   | 945,206           | 153,320    | (945,206)    | 1         | 153,320             |
|                         | 19.734.406        | 20.692,731 | (16,069,662) | (192,052) | 24.165.423          |

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## Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

### Provisions (continued) 12

The movement of provisions for year ended 31 December 2010 is as follows:

|                      | I January<br>2010 | Additions  | Payments     | Reversals | 31 December 2010 |
|----------------------|-------------------|------------|--------------|-----------|------------------|
| Provision for        |                   |            |              |           |                  |
| doctor payments      | 12,509,028        | 13,564,343 | (12,509,028) | 1         | 13,564,343       |
| Lawsuit provisions   | 869,914           | 2,966,263  | (158,683)    | :         | 3,677,494        |
| Consultancy          |                   |            |              |           |                  |
| commission           |                   |            |              |           |                  |
| provisions           | :                 | 669,953    | ;            | ;         | 669,953          |
| Provisions for       |                   |            |              |           |                  |
| invoices returned    |                   |            |              |           |                  |
| from contracted      |                   |            |              |           |                  |
| institutions         | 146,250           | 180,241    | :            | :         | 326,491          |
| Accrued Social       |                   |            |              |           |                  |
| Security Institution |                   |            |              |           |                  |
| ("SGK") expenses     | 22,538            | 286,608    | (22,538)     | :         | 286,608          |
| Provisions for       |                   |            |              |           |                  |
| miscellaneous        |                   |            |              |           |                  |
| expenses             | 194,415           | 264,311    | (194,415)    | :         | 264,311          |
| Other                | 153,333           | 945,206    | (153,333)    | ;         | 945,206          |
|                      | 13,895,478        | 18,876,925 | (13,037,997) | 1         | 19,734,406       |
|                      |                   |            |              |           |                  |

### Annotations

Electricity Administration ("TEIAS"). Additionally, there are two annotations of 99 yearly rent statements in favor of Istanbul Public Transportation Administration ("IETI") and also two annotations in favor of Aveilar Municipality on the land owned by the Group at Aveilar District. There is a decision which was given by the Bakırköy Municipality to demolish the supplement International Hospital building since the amount is immaterial the Group does not book any impairment. On the same property there are two annotations of 99 yearly rent statements in favor of Turkish

### Commitments 13

According to the decision of CMB on 9 September 2009 related to the commitments of publicly owned companies given to the guarantee third party's debts;

The commitments given;

- i) For their own corporate identities, ii) In favor of consolidated subsidiaries,
- iii) In favor of third parties to continue their operations will not be limited.

After the decision is published at the Public Disclosure Platform, publicly owned companies will not give commitments to real people or corporations other than mentioned at the bullets (i) and (ii) above or to third parties other than mentioned at the bullet (iii). If any commitments are already given they will be reduced to nil until 31 December 2014.

ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at ond for the years ended 31 December 2011 Amounts expressed in TL otherwise stated

### Commitments (continued) 13

As at 31 December 2011, commitments given are as follows:

| tents given on behalf of own corporate<br>tents given on behalf of consolidated   | TL Equivalents | TL            |             |
|---|----------------|---------------|-------------|
| A Commitments given on behalf of own corporate identities  B Commitments given on behalf of consolidated  |                |               | OSD         |
| B Commitments given on behalf of consolidated   | :              | :             | :           |
| suosidiaries  | 1,685,237,697  | 1,356,215,805 | 174,187,036 |
| C Commitments given on behalf of third parties to continue its operations   |                |               |             |
| D Other commitments given - on behalf of parent company   | 1,564,445      | 1,470,000     | 50,000      |
| <ul> <li>on behalf of group companies other than<br/>mentioned in bullets B and C</li> <li>on behalf of third parties other than mentioned</li> </ul> | 1,564,445      | 1,470,000     | 50,000      |
| in bullet iii)  | :              | :             | :           |
| Total   | 1,686,802,142  | 1,357,685,805 | 174,237,036 |

As at 31 December 2010, commitments given are as follows:

|   | 3              | 31 December 2010                        |             |
|---|----------------|---|-------------|
|   | TL Equivalents | TL                                      | OSD         |
| A Commitments given on behalf of own                        |                |   |             |
| corporate identities  | t              | :                                       | ;           |
| B Commitments given on behalf of                            |                |   |             |
| consolidated subsidiaries                                   | 1,621,403,205  | 1,342,371,849                           | 180,486,000 |
| C Commitments given on behalf of third                      | •              |   |             |
| parties to continue its operations                          | •              | 1                                       | :           |
| D Other commitments given                                   | 4,397,300      | 4,320,000                               | 90,000      |
| <ul> <li>on behalf of parent company</li> </ul>             | :              | :                                       | :           |
| <ul> <li>on behalf of group companies other than</li> </ul> |                |   |             |
| mentioned in bullets B and C                                | 4,397,300      | 4,320,000                               | 90,000      |
| <ul> <li>on bchalf of third parties other than</li> </ul>   |                |   |             |
| mentioned in bullet iii)                                    | :              | :                                       | :           |
| Total   | 1,625,800,505  | 1,625,800,505 1,346,691,849 180,536,000 | 180,536,000 |

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## Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Impunis expressed in TL otherwise stoted

## 13 Commitments (continued)

The total value of mortgages and pledges on the Group's land and buildings are as follows:

### Mortgages

| Collateral type | Duration  | Cause of collateral and place     | Pledged asset                | 31 December<br>2011(USD) |
|-----------------|-----------|-----------------------------------|------------------------------|--------------------------|
| 2               | Relevance |                                   |                              |                          |
| Ē               | or the    | Loan Collateral - Garanti Bankası | Acihadem Bireta Hosnital     | 77 000 000               |
| 8               | Relevance |                                   |                              | 200000                   |
|                 | of the    |                                   |                              |                          |
| Ε               | mortgage  | Loan Collateral - Garanti Bankass | International Hospital       | 32,000,000               |
| ž               | Relevance |                                   | •                            |                          |
|                 | of the    |                                   |                              |                          |
| Е               | mortgage  | Loan Collateral - Garanti Bankası | Actbadem Adana Hospital      | 24,000,000               |
| ž               | Relevance |                                   |                              |                          |
|                 | of the    |                                   |                              |                          |
| Ε               | Mongage   | Loan Collateral - Vakifbank       | Acibadem Kayseri             | 13,000,000               |
| å               | Relevance |                                   |                              |                          |
|                 | of the    |                                   | Actbadem Küçükyalı           |                          |
| =               | montgage  | Loan Collateral - Garanti Bankası | building                     | 12,000,000               |
| ď               | Relevance |                                   | •                            |                          |
|                 | of the    |                                   | Acibadem Kopükyalı           |                          |
| =               | топуляс   | Loan Collateral - Garanti Bankası | warehouse                    | 2,000,000                |
| ×               | Relevance |                                   |                              |                          |
|                 | of the    |                                   | Erkan Apt. various flats and |                          |
| 5               | mortgage  | Loan Collateral - Garanti Bankası | aparlment                    | 1,820,000                |
| ď               | Relevance |                                   | •                            |                          |
|                 | of the    |                                   |                              |                          |
| E               | mortgage  | Loan Collateral - Garanti Bankası | Manolya Apt. No. 2-3         | 1,695,000                |
| ĕ               | Relevance |                                   |                              |                          |
|                 | of the    |                                   | Cumhuriyetkoy Acıbadem       |                          |
| Ε               | mortgage  | Loan Collateral - Garanti Bankası | Egitim ve Sosyal Tesisleri   | 1,350,000                |

| Colleteral type       | Duration            | Cause of collateral and place     | Pledged asset               | 3) December<br>2010 (USD) |
|-----------------------|---------------------|-----------------------------------|-----------------------------|---------------------------|
| Mortgage I"<br>degree | Relevance<br>of the |                                   |                             |                           |
|                       | топваве             | Loan Collateral - Garanti Bankası | Acibadem Bursa Hospital     | 77,000,000                |
| Mortgage 1"           | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   |                             |                           |
|                       | mortgage            | Loan Collateral - Garanti Bankusi | International Hospital      | 32,000,000                |
| Mortgage I"           | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   |                             |                           |
|                       | mortgage            | Loza Collateral - Garanti Bankası | Acrobadem Adana Hospital    | 24,000,000                |
| Mongage I*            | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   |                             |                           |
|                       | mortgage            | Loan Collateral - Vakitbank       | Acibadem Kayseri            | 13,000,000                |
| Mortgage I"           | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   | Acibadem Küçükyalı          |                           |
|                       | топраве             | Lean Collateral Garanti Bankes    | gulding                     | 12,000,000                |
| Mongage 1"            | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   | Acibadem Küçükyalı          |                           |
|                       | mortgage            | Loan Collateral - Garanti Bankası | warehouse                   | 2,000,000                 |
| Mortgage I"           | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   | Erkan Apt various flats and |                           |
|                       | топдаве             | Loza Collateral - Garanti Bankus  | bpartments                  | 1,820,000                 |
| Mortgage 1"           | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   | Cumhunyetköy Acıbadem       |                           |
|                       | mortgage            | Loan Collateral - Garanti Bankasi | Egitim ve Sosyal Tesisleri  | 1,350,000                 |
| Mortgage I"           | Relevance           |                                   |                             |                           |
| degree                | of the              |                                   |                             |                           |
|                       | mortexee            | Loan Collateral - Caranti Bankar  | Manalus Are No. 2.1         | 000 \$69 1                |

ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Company No.: 901914-V

# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and far the years ended 31 December 2011 Amount expressed in TL otherwise stated

## 13 Commitments (continued)

### Pledges

Actbadem Sagitk has ceded 80% of account receivable and blockage on the bank deposit amounting to TL 30,638,517 related with the bank borrowing from Garanti Bankası. The shares of Actbadem Saglık owned by Almond Holding, which constitute 18,62% of Actbadem Saglık's capital has been pledged at first degree and 63.82% of Actbadem Saglık's shares has been pledged at second degree, 50% share of International Hospital has been pledged at first degree, 99.99% share of Actbadem Kayscri has been pledged at first degree, 49.99% share of Actbadem Labmed has been pledged at first degree, 99.99% share of Actbadem Labmed has been pledged at first degree, 99.99% share of Actbadem Labmed has been pledged at first degree, 99.99% share of Actbadem Labmed has been pledged at first degree, 99.99% share of Actbadem Polikilnikleri has been pledged at first degree.

The Group has given letter of guarantees to different institutions amounting to TL 13,681,887 (2010: TL 13,090,385).

## 14 Employee benefits

# Reserve for Employment Termination Benefits

Under the Turkish Labour Law, the Company and its subsidiaries are required to pay termination benefits to each employee who has completed one year of service and whose employment is terminated without due cause, is ealled up for military service, dies or who retires after completing 25 years of service (20 years for women) and reaches the retirement age (58 for women and 60 for men). Since the legislation was changed, there are certain transitional provisions relating to length of service prior to retirement.

The termination benefits is calculated as one month gross salary for every employment year and as at 31 December 2011 the ceiling amount has been limited to TL 2,732 (31 December 2010: TL 2,517). Termination benefits is computed and reflected in the financial statements on a current basis. The reserve has been calculated by estimating the present value of future probable obligation of the Company and its Turkish subsidiaries and joint ventures arising from the retirement of the employees. The calculation was based upon the retirement pay ceiling announced by the government.

The provision has been calculated by estimating the present value of the future probable obligation of the Company and its subsidiaries arising from the retirement of employees. IFRSs require actuarial valuation methods to be developed to estimate the Group's obligation. Accordingly, the following actuarial assumptions were used in the calculation of the total liability:

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of fiture inflation. Consequently, in the accompanying consolidated financial statements as all December 2011, the provision has been calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees. The provision at 31 December 2011 has been calculated assuming an amunal inflation rate of 5 % and a discount rate of 9.11% resulting in a real discount rate of approximately 3.91% (31 December 2010; annual inflation rate of 5.0% and a discount rate of %).

|  | 31 December | 31 December |
|--|-------------|-------------|
|  | 2011        | 2010        |
| Opening balance                                      | 2,111,563   | 1,863,931   |
| Interest cost  | 134,998     | 3,519,952   |
| Cost of services                                     | 238,260     | 653,881     |
| Payments made during the period                      | (3,003,714) | (2,629,722) |
| Actuarial gains                                      | 2,452,317   | (1,296,479) |
|  | 1,933,424   | 2,111,563   |
| Provision for employee termination benefits from the |             |             |
| acquisition of a subsidiary – for cash flows         | (376,138)   | (15,876)    |

164,865,000

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## Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

# Employee benefits (continued)

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# Reserve for Employment Terminotion Benesits (continued)

salary increases. Actuarial differences arc recorded as incurred. As at 31 December 2011, TL 2,404,640 of Actuarial gains or lusses arise from the changes in interest rates and changes in expectations about the interest cost, cost of services and actuarial gains or losses are recorded as cost of sales (31 December 2010: TL 2,711,499 expense), TL 350,498 is recorded as general administrative expenses (31 December 2010: TL 163,713 expense) and TL 2,769 is recorded as selling, marketing and distribution expenses (3) December 2010: TL 2,142).

### Post employment benefits 15

### Other assets and liabilities 91

As at 31 December, other current assets comprised the following:

| the state of the s | ם בנונים ב  |             |
|--|-------------|-------------|
|  | 31 December | 31 December |
|  | 2011        | 2010        |
| Income accrual for SGK reccivables   | 13,841,917  | 11,905,903  |
| Income accrual for paticnts  | 9,246,137   | 5,654,774   |
| Prepaid rent expenses  | 5,768,403   | 5,855,445   |
| Value added tax receivable   | 5,726,677   | 10,471,935  |
| Prepaid insurance expense  | 4,774,805   | 2,947,928   |
| Prepaid taxes and funds  | 4,266,894   | 1,591,200   |
| Advances given to personnel  | 2,250,868   | 2,399,761   |
| Advances given for inventory   | 1,657,567   | 1,310,437   |
| Prepaid maintenance expense  | 167,840     | 173,007     |
| Job advances   | 91,136      | 69,103      |
| Prepaid advertisement expenses   | 25,168      | 3,230,830   |
| Prepaid subscription expense   | 17,434      | 22,402      |
| Other  | 532,713     | 249,836     |
|  | 48,367,559  | 45,882,561  |
|  |             |             |

|  | er 31 December |      | 17 4,054,360 | :              | 1,231,714                       | 15,590            | 36 7,483 | 5.309.147  |
|--|----------------|------|--------------|----------------|---------------------------------|-------------------|----------|------------|
| As at 31 December, other non-current assets comprised the following: | 31 December    | 2011 | 9,965,137    | 2,677,500      | 2,314,227                       | 15,012            | 18,486   | 14,990,362 |
| As at 31 December, other n   |                |      | Prepaid rent | Advances given | Advances given for fixed assets | Prepaid insurance | Other    |            |

(\*) The Company has advances given amounting to TL 2,677,500 for a new operator agreement of i

As at 31 December, other current liabilities comprised the following:

| 23,514,055  | 39,525,059  |                                   |
|-------------|-------------|-----------------------------------|
| 82,032      | 1,520,009   | Deferred income (*)               |
| 10,505,163  | 14,208,152  | Payable to personnel              |
| 12,926,860  | 23,796,898  | Social security and taxes payable |
| 2010        | 2011        |                                   |
| 31 December | 31 December |                                   |

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Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 5.

### Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

## Other assets and liabilities (continued) 16

(\*) This amount consists of short term portion of income according to the bank agreement related to transfer of salary payment rights in 2011.

As at 31 December 2011, other long term liabilities amounting to TL 4,938,537 (31 December 2010: TL 500,388) consists the income according to the bank agreement related to transfer of salary payment rights in year 2011.

### Equity =

### Paid-in capital

As at 31 December 2011 paid-in capital of the Group is TL 668,000,000 (31 December 2010: TL 668,000,000) made up of 334,000.000 shares classified as A group and 334.000.000 shares classified as B group. As at 31 December 2010 and 2009, the composition of shareholders and their respective percentage of ownership are summarized as follows:

|                               | 31 Decem  | 31 December 2011 | 31 Decen  | 31 December 2010        |
|-------------------------------|-----------|------------------|-----------|-------------------------|
| Shareholder's name            | Share (%) |                  | Share (%) | Amount Share (%) Amount |
| Almond Holding Cooperatie U A | 50.00     | 334,000,000      | 50.00     | 50.00 334,000,000       |
| Mehmet Ali Aydınlar           | 46.41     | 310,010,990      | 46.4]     | 46.41 310,010,990       |
| Hatice Seher Aydınlar         | 3.59      | 23,989,008       | 3.59      | 23,989,008              |
| Ethem Erhan Aydınlar          | 0.00      | 1                | 0.00      | -                       |
| Zeynep Aydınlar               | 0.00      | -                | 0.00      | -                       |
|                               | 00001     | 000 000 655      | 100 00    | 100 00 668 000 001      |

The favorable vote of Group A shares is required in order to decide on an increase in share capital. Group A shareholder has the right to nominate four out of five board members, and Group B shareholders has the right to nominate one out of five board members. Each Group A share has 100 votes against one vote of Group B shareholders.

### Pledges on Shares

amendments of the agreements which are signed on 6 February 2008 and 6 August 2008, the shares of Almond Holding, Acibadem Saglik and its subsidiaries were pledged (1" and 2" degree) on behalf of T. Garanti Bankasi as the guarantee of the loans, amounted to USD 200,000,000 for Acibadem Saglik and According to the Share Pledge Agreements which are signed on 10 January 2008 and additional USD 200,000,000 for Almond Holding.

### (i) Legal reserves

reserves. If the dividend distribution is made in accordance with statutory records, a further 1/11 of legal reserves. Under the TCC, the legal reserves can be used only to offser losses and are not available for any other usage unless they exceed 50 percent of paid-in capital. As at 31 December 2011, the Group's legal reserves amounting to TL 4,069,977 (31 December 2010; TL 2,541,510). distributions, in excess of 5 percent of paid-in capital is to be appropriated to increase second legal dividend distributions, in excess of 5 percent of paid-in capitals are to be appropriated to increase second The legal reserves consist of first and second legal reserves in accordance to the Turkish Commercial Code ("TCC"). The first legal reserves are gencrated by annual appropriations amounting to 5 percent of If the dividend distribution is made in accordance with CMB regulations, a further 1/10 of dividend income disclosed in the Company's statutory accounts until it reaches 20 percent of paid-in share capital

(li) Share Premlum

ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consalidated Financial Stotements

As at and for the years ended 31 December 2011

Amount expressed in IL otherwise stated
Share premium arises from the initial public offering of Acrbadem Saglik in Istanbul Stock Exchange. Share premium cannot be distributed.

ACCOUNTANTS' REPORT (cont'd) 13.

### Appendix II

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated Equity (continued) 17

### Dividend distribution:

Publicly traded companies distribute dividends based on the Capital Market Board ("CMB") regulations as explained below:

dividends may be in cash, may be bonus shares by adding the profit into equity, or may be mixture of eash and bonus shares, it is also permitted not to distribute determined first party dividends falling below 5 percent of the paid-in capital of the company but, companies that increased capital before distributing the previous year's dividends and as a result their shares are separated as "old" and "new" are obliged to Aecording to CMB's decision on 27 January 2010 numbered 02/51 Companies traded on the stock exchange market are not obliged to distribute a specified amount of dividends (2010: 20 percent). For companies that will distribute dividends, in relation to the resolutions in their general meeting the distribute first party dividends in eash.

There is no requirement for profit distribution in year 2011 for Acibadem Saglık, which is publicly

## Retained Earnings / (Accumulated Losses)

|  | 31 December 2011 | 31 December 2010 |
|--|------------------|------------------|
| Extraordinary reserves                   | 48,741,842       | 42,835,820       |
| Retained earnings / (Accumulated losses) | (236,036,418)    | (204,750,215)    |
|  | (187,294,576)    | (161,914,395)    |

The movement of retained earnings / (accumulated losses) is as follows:

| 31 December 2010 | (146,485,893)     | (5,761,782)                        | !                          | (9,666,720)                                    | (161,914,395) |
|------------------|-------------------|------------------------------------|----------------------------|--|---------------|
| 31 December 2011 | (161,914,395      | (743,575)                          | (1,528,467)                | (23,108,139)                                   | (187,294,576) |
|                  | Beginning balance | Change in non-controlling interest | Transfer to legal reserves | Transfer of period profit to retained earnings |               |

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## Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

### Revenues

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For the years ended 31 December, revenues and cost of revenues comprised the following:

|                             | 2011          | 2010          |
|-----------------------------|---------------|---------------|
| Domestic sales              | 1,103,595,853 | 812,136,178   |
| Uncamed finance expense     | (4,675,533)   | (3,151,060)   |
| Sales returns and discounts | (89,450,304)  | (77,402,588)  |
| Net revenues                | 1,009,470,016 | 731,582,530   |
| Cost of revenues            | (793,348,551) | (586,157,703) |
| Gross profit                | 216.121.465   | 145.424.827   |

# Selling, marketing and distribution expenses, general administrative expenses 19

# Selling, marketing and distribution expenses

For the years ended 31 December, selling, marketing and distribution expenses comprised the following:

|  | 2011       | 2010       |
|--|------------|------------|
| Advertisement and sponsorship expenses | 15,142,285 | 19,225,656 |
| Personnel expenses                     | 5,863,774  | 4,208,630  |
| Commission expenses                    | 4,808,372  | 5,090,999  |
| Representation expenses                | 1,110,039  | 1,006,434  |
| Travel expenses                        | 751,177    | 579,278    |
| Consultancy expenses                   | 675,528    | 871,289    |
| Published material expenses            | 846,792    | 811,851    |
| Vehicle rent expenses                  | 295,520    | 210,190    |
| Mail, newspaper, magazine expenses     | 219,816    | 180,096    |
| Depreciation and amortization expenses | 131,976    | 106,398    |
| Other                                  | 948,307    | 305,310    |
|  | 30,793,586 | 32,596,131 |

## General administration expenses

For the years ended 31 Deecmber, general administrative expenses comprised the following:

|   | 2011       | 2010       |
|---|------------|------------|
| Personnel expenses                      | 29,891,090 | 23,609,219 |
| Depreciation and amortization           | 4,567,419  | 3,032,177  |
| Rent expense                            | 2,365,799  | 1,416,014  |
| Consultancy, legal, notary expenses     | 1,951,584  | 5,151,724  |
| Cleaning and meal expenses              | 1,474,402  | 1,240,902  |
| Communication and other office expenses | 1,330,273  | 2,358,418  |
| Energy expenses                         | 964,965    | 1,302,346  |
| Representation and travel expenses      | 839,330    | 889,192    |
| Repair and maintenance expenses         | 751,999    | 630,277    |
| Other                                   | 1,353,047  | 2,353,152  |
|   | 45,489,908 | 41,983,421 |

### ACCOUNTANTS' REPORT (cont'd) 13



### Appendix II

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Stalements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

### Expenses by nature 20

For the years ended 31 December, expenses by nature comprised the following:

| Amortization and depreciation expenses       | 2011        | 2010        |
|--|-------------|-------------|
| Cost of revenue                              | 72,914,412  | 68,595,744  |
| General administrative expenses              | 4,567,419   | 3,032,177   |
| Selling, marketing and distribution expenses | . 131,976   | 106,398     |
|  | 77,613,807  | 71,734,319  |
| Personnel expenses                           | 2011        | 2010        |
| Cost of revenue                              | 439,157,621 | 313,994,521 |
| General administrative expenses              | 29,891,090  | 23,609,219  |
| Selling, marketing and distribution expenses | 5,863,774   | 4,208,630   |
|  | 474,912,485 | 341,812,370 |

# 21 Other operating income and expenses

For the years ended 31 December, other operating income comprised the following:

|  | 2011      | 2010      |
|--|-----------|-----------|
| Insurance compensation gain (*)                                | 3,810,569 | 2,302,306 |
| Premium from bank related salary payment right assignment (**) | 699,433   | 468,007   |
| Recovery of impairment for doubtful receivables                | 283,163   | 734,322   |
| Gain on sale of property and equipment                         | 269,789   | 325,761   |
| Other income   | 3,089,933 | 1,666,263 |
|  | 8,152,887 | 5,496,659 |

(\*) The gain obtained from the insurance companies when equipments are damaged during transportation. (\*\*) The premium arose from the change of the bank from which salary payments are made.

For the years ended 31 December, other operating expense comprised the following:

|                                       | 2011       | 2010       |
|---------------------------------------|------------|------------|
|                                       | 10,658,556 | 1,372,777  |
| amage loss (*)                        | 5,788,104  | 3,034,808  |
| wance for doubtful receivables        | 3,197,914  | 2,166,622  |
| ovision for lawsuits                  | 1,139,307  | 2,988,143  |
| ax expenses regarding law number 6111 | 405,822    | :          |
|                                       | 1,685,465  | 1,657,478  |
|                                       | 22 875 168 | 11 210 828 |

(\*) Losses incurred when cquipments are damaged during transportation.

## 22 Financial income

For the years ended 31 December, financial income comprised the following:

|   | 2011       | 2010      |
|---|------------|-----------|
| Net change in fair value of derivatives | 8,737,186  | ۱:        |
| Imputed interest on cost of revenue     | 4,636,138  | 3,058,162 |
| Discount on trade payables              | 1,455,549  | 1,075,127 |
| Interest income on time deposits        | 1,203,181  | 812,766   |
| Other                                   | 54,058     | 23,303    |
|   | 16 086 112 | 4 969 358 |

# 13. ACCOUNTANTS' REPORT (cont'd)



### Appendix II

Acibadem Saglik Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As ot and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

## 23 Financial expenses

For the years ended 31 December, financial expenses comprised the following:

|   | 2011        | 2010               |
|---|-------------|--------------------|
| Foreign exchange loss                               | 193,452,935 | 25,456,064         |
| Interest expense on bank loans                      | 48,112,764  | 39,162,844         |
| Credit card commission expenses                     | 6,968,991   | 5,411,959          |
| Finance lease interest expense                      | 6,202,183   | 5,877,668          |
| Imputed interest on revenue                         | 1,671,477   | 909,554            |
| Net change in fair value of derivatives             | 912,560     | 4,299,190          |
| Actuarial interest cost                             | 134,998     | 3,519,9 <b>5</b> 2 |
| Letter of credit and other bank commission expenses | 73,476      | 622,195            |
| Change in fair value of forward transactions        | :           | 96,928             |
| Other   | 185,973     | 118,687            |
|   | 257,715,357 | 85,475,041         |

## 24 Tax assets and liabilities

Corporate tax

### n Turkey

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilised. In Turkey, advance tax returns are filed on a quarterly basis. The advance corporate income tax rate at 31 December 2011 is 20%.

There is also a withholding tax on the dividends paid and is accrued only at the time of such payments. The withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15 percent. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

According to the Corporate Tax Law, 75 percent of the capital gains arising from the sale of property and equipment and investments owned for at least two years are exempted from corporate tax on the condition that such gains are reflected in equity from the date of the sale. The remaining 25 percent of such capital gains are subject to corporate tax.

The transfer pricing law is covered under Article 13 "disguised profit distribution via transfer pricing" of the Corporate Tax Law. The General Communique on disguised profit distribution via transfer pricing dated 18 November 2007 sets details about implementation. If a tax payer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length basis, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as a tax deductable for corporate income tax purposes.

In Turkey, the tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, provision for taxes shown in the consolidated financial statements reflects the total amount of taxes calculated on each entity that are included in the consolidation.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within four months following the close of the accounting year to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Source of the stat

Company No.: 901914-V

# 13, ACCOUNTANTS' REPORT (cont'd)



### Appendix II

# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

# 24 Tax assets and liabilities (continued)

Amown's expressed in TL otherwise stated

In Macedonia

Corporate tax (continued)

Macedonian corporate income (ax is levied at a rate of 10% on dividend distribution and tax on non deductible items. Unless there is a dividend distribution, no corporate tax is levied. Losses cannot be carried forward in determining corporate tax base. Corporate taxpayers should pay tax on their non-deductible items at a rate of %10. The tax base established on the basis of unrecognized expenditures for tax purposes is decreased by the amount of the expenditures subject to taxation for which the time period for their recognition has matured. If formed tax base for the tax period is less than the amount of its decrease for the same tax period, than the taxpayer shall declare tax loss. Tax losses can be earried forward for five years according to the amendment on tax legislation.

### Investment allowance

The Temporary Article 69 added to the Income Tax Law no.193 with the Law no.5479, which became effective starting from 1 January 2006, upon being promulgated in the Official Gazette no.26133 dated 8 April 2006, stating that laxpayers can deduct the amount of the investment allowance exemption which they are entitled to according to legislative provisions effective at 31 December 2005 (including rulings on the tax rate) only from the taxbeli income of 2006, 2007 and 2008. Accordingly, the investment incentive allowance practice was ended as of 1 January 2006. At this perspective, an investment allowance which cannot be deducted partially or fully in three years time was not allowed to be carried forward to the following years and became unavailable as of 31 December 2008. On the other side, the Article 19 of the Income Tax Law was annulled and the investment allowance practice was ended as of 1 January 2006 with effectiveness of the Article 2 and the Article 15 of the Law no.5479 and the investment allowance rights on the investment expenditures incurred during the period of 1 January 2006 and 8 April 2006 became unavailable.

However, at 15 October 2009, the Turkish Constitutional Court decided to eancel the clause no.2 of the Article 15 of the Law no.5479 and the expressions of "2006, 2007, 2008" in the Temporary Article 69 related to investment allowance mentioned above that enables effectiveness of the Law as of 1 January 2006 rather than 8 April 2006, since it is against the Constitution. Accordingly, the time limitations for the carried forward investment allowances that were entitled to in the previous period of mentioned date and the limitations related with the investments expenditures incurred between the issuance date of the Constitutional Court, cancellation related with the investment allowance became effective with promulgation of the decision on the Official Gazette and the decision of the Turkish Constitutional Court was promulgated in the Official Gazette no.27456 dated 8 January 2010.

According to the decision mentioned above, the investment allowances carried forward to the year 2006 due to the lack of taxable income and the investment allowances carned through the investments started before 1 January 2006 and continued after that date constituting economic and technical integrity will be used not only in 2006, 2007 and 2008, but also in the following years. In addition, 40% of investment expenditures that are realized between 1 January 2006 and 8 April 2006, within the context of the Article 19 of the Income Tax Law will have the right for investment allowance exemption.

As at 31 December, current year corporate tax payable comprised the following:

| 2,653,826        | 374,769          |                         |
|------------------|------------------|-------------------------|
| (5,765,515)      | (3,794,935)      | Prepaid taxes and funds |
| 8,419,341        | 4,169,704        | Corporate tax provision |
| 31 December 7010 | 31 December 4011 |                         |

For the years ended 31 December, tax expenses comprised the following:

|                                      | 2011        | 2010        |
|--------------------------------------|-------------|-------------|
| Current year corporate tax provision | (4,169,704) | (8,419,341) |
| Deferred tax credit / (charge)       | (1,186,563) | 329,511     |
|                                      | (5,356,267) | (8,089,830) |

ACCOUNTANTS' REPORT (cont'd) 3

## Appendix II

# Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

## Tax assets and liabilities (continued) 24

The reported tax expense for the years ended 31 December is different than the amounts computed by applying statutory tax rate to profit before tax as shown in the following reconciliation:

|  | 2011          |         | 2010         |         |
|--|---------------|---------|--------------|---------|
|  |               | %       |              | %       |
| Profit/(loss) before tax                     | (116,513,555) |         | (15,383,577) |         |
| Tax rate                                     |               | 50      |              | 20      |
| Taxes on reported profit per statutory tax   |               |         |              |         |
| rate   | 23,302,711    | (20.00) | 3,076,715    | (20.00) |
| Effect of tax rates in foreign jurisdictions | (8,362)       | 1       | •            | :       |
| Non-deductible expenses                      | (2,352,654)   | 2.02    | (280,101)    | 1.82    |
| Donations                                    | (2,131,662)   | 1.83    | :            |         |
| Tax exception on investment allowance        | (325,036)     | 0.28    | 2            |         |
| Tax exempt income                            | 1             | ;       | 132,109      | (0.86)  |
| Recognition of previously unrecognized tax   |               |         |              |         |
| losses                                       | (658,986)     | 0.57    | •            | ,       |
| Fax penalty charge                           |               | :       | (3,734,431)  | 24.28   |
| Statutory tax losses for which no deferred   |               |         |              |         |
| ax assets recognized                         | (23,094,070)  | 19.82   | (6,728,996)  | 43.74   |
| Other  | (88,208)      | 0.08    | (555,126)    | 3.61    |
| Taxation credit/ (charge)                    | (5,356,267)   | 4.60    | (8,089,830)  | 52.59   |

## Deferred tax assets and liabilities

financial statements. Related temporary differences are subject to different period records according to The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between the financial statements prepared in accordance with the Communiqué No: XI-29 and the statutory tax articles and to tax laws for profit and lost items.

no.27456 dated 8 January 2010, the investment allowances carried forward to the year 2006 duc to the only in 2006, 2007 and 2008, but also in the following years. In addition, 40% of investment expenditures hat are realized between 1 January 2006 and 8 April 2006, within the context of the Article 19 of the income Tax Law will have the right for investment allowance exemption. As per this decision, the Group has provided deferred tax asset amounting to TL 11,540,235 over the investments started before I January 2006 and continued after that date constituting economic and technical integrity amounting to TL According to the decision of the Turkish Constitutional Court promulgated in the Official Gazzette January 2006 and continued after that date constituting economic and technical integrity will be used not ack of taxable income and the investment allowances eamed through the investments started before 1 57,701,175.

the current year tax assets and liabilities and there is intent of the occurrence of the current year tax assets Deferred tax assets and liabilities deducted for the factors that there is a legally applicable right to deduct and liabilities concurrently are valid. The unrecorded deferred taxes are re-evaluated at every balance sheet date. If it is possible to make profits in the future the unrecorded deferred tax assets are reflected to the financial statements

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) €.

### Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

## Tax assets and liabilities (continued) 24

Deferred tax assets and Ilabilities (continued)

Deferred tax assets and deferred tax liabilities as at 31 December were attributable to the items detailed in the table below:

|                                       | 31 Decen     | 31 December 2011          | 31 Dece      | 31 December 2010          |
|---------------------------------------|--------------|---------------------------|--------------|---------------------------|
|                                       | Deferred tax | Deferred tax Deferred tax | Deferred tax | Deferred (ax Deferred (ax |
|                                       | base         | asset/(liability)         | pase         | asset/(liability)         |
|                                       |              |                           |              |                           |
| Property, equipment and intangible    |              |                           |              |                           |
| assets – Deferred tax asset           | 9,587,880    | 1,917,576                 | 654,789      | 130,958                   |
| Property, equipment and intangible    |              |                           |              |                           |
| assets - Deferred tax liability       | (14,437,018) | (2,887,404)               | (6,717,934)  | (1,343,587)               |
| Financial liabilities                 | (1,639,220)  | (327,843)                 | (2,435,875)  | (487,175)                 |
| Employee benefits                     | 1,933,425    | 386,685                   | 2,111,554    | 422,311                   |
| Investment allowance                  | 57,701,175   | 11,540,235                | 66,654,156   | 13,330,831                |
| Trade and other receivables           | (5,945,825)  | (1,189,165)               | (10,646,766) | (2,129,353)               |
| Financial investments at fair value - |              |                           |              |                           |
| Interest rate swaps                   | 5,211,751    | 1,042,350                 | 4,299,190    | 859,838                   |
| Financial investments at fair value - |              |                           |              |                           |
| Forwards                              | (7,663,240)  | (1,532,648)               | 96,928       | 985'61                    |
| Provisions                            | 23,464,060   | 4,692,812                 | 16,769,442   | 3,353,888                 |
| Tax loss carry-forwards               | 33,259,175   | 6,651,835                 | 36,619,494   | 7,323,899                 |

|                          | 31 December 2011 | 31 December 2010 |
|--------------------------|------------------|------------------|
| Deferred tax assets      | 26,231,493       | 25,441,111       |
| Deferred tax liabilities | (5,937,060)      | (3,960,115)      |
| Deferred tax assets, net | 20,294,433       | 21,480,996       |

21,480,996

107,404,978

20,294,433

101,472,163

For the years ended 31 December, the movement of the deferred tax assets/(liabilities) are as follows

|   | 2011        | 2010       |
|---|-------------|------------|
| Beginning balance   | 21,480,996  | 21,151,485 |
| Period tax credit/ (expense)  | (1,186,563) | 329,511    |
| Ending balance  | 20,294,433  | 21,480,996 |
| Deferred tax charges from the acquisition of a subsidiary<br>— far cash flows | (379,463)   | 7,776      |
|   |             |            |

Unrecognized deferred tax assets

Deferred tax asset amounting to TL 23,094,070 (31 December 2010: TL 6,278,996) has not been recognized in respect of the current year statutory tax losses, because it is not probable that future taxable profit will be available against which the Company can utilize the benefits there from.

income for up to five years. Tax losses cannot be carried back to offset profits from previous periods. The Group management anticipated that there will be taxable profits in the following years. Therefore, as at 31 December 2011, deferred tax asset is recognized in the accompanying consolidated financial statements for tax losses carried forward amounting to TL 33,259,175 (31 December 2010: TL 36,619,494). Under the Turkish taxation system, tax losses can be earried forward to be offset against future taxable

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## Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

# 24 Tax assets and liabilities (continued)

Expiration dates of tax losses are as follows:

| 36,619,494       | 33,259,175       |      |
|------------------|------------------|------|
| 581,560          | :                | 2011 |
| 37,985           | 37,985           | 2012 |
| 995,117          | 711'566          | 2013 |
| 17,853,331       | 17,853,331       | 2014 |
| 17,151,501       | 1,827,009        | 2015 |
| :                | 12,545,733       | 2016 |
| 31 December 2010 | 31 December 2011 |      |

## 25 Earnings per share

The calculation of basic and dituted earnings/ (losses) per share was calculated by dividing the income attributable to ordinary shareholders in consolidated statement of comprehensive income of this report to the weighted average number of ordinary shares outstanding:

|   | 2011          | 2010         |
|---|---------------|--------------|
| Net income/ (loss) for the period                     | (122,154,317) | (23,108,139) |
| Weighted average number of shares                     | 668,000,000   | 668,000,000  |
| Basic and Diluted Earnings/ (losses) per 1.000 Shares | (182.866)     | (34.593)     |

### 26 Related parties

Since intra-group balances and transactions between the Company and its subsidiaries are eliminated at the preparation of the consolidated financial statements they are not disclosed in this note.

As at 31 December, short-term trade receivables from related parties as follow:

|                   | 31 December 2011 | 31 December 2010 |
|-------------------|------------------|------------------|
| Trade receivables | 9,514,653        | 8,655,743        |
| Other receivables | 251,970          | 36,867           |
|                   | 9,766,623        | 8,692,610        |
|                   |                  |                  |

As at 31 December, short-term trade payables to related parties as follow:

|                | 31 December 2011 | 31 December 2010 |
|----------------|------------------|------------------|
| Trade payables | 29,156,434       | 9,571,893        |
| Other payables | 578,943          | 109,601          |
|                | 29,735,377       | 10,075,494       |

ACCOUNTANTS' REPORT (cont'd)

## 13. ACCOUNTANTS' REP

### Appendix II

Company No.: 901914-V

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

Related parties (continued)

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## Due from related parties

|                            | 31 December 2011     | bcr 2011             | 31 December 2010     | 1ber 2010            |
|----------------------------|----------------------|----------------------|----------------------|----------------------|
|                            | Tradc<br>Receivables | Other<br>Receivables | Trade<br>Receivables | Other<br>Receivables |
| Shareholders               |                      |                      |                      |                      |
| Mehmet Ali Aydınlar        | :                    | :                    | :                    | 149                  |
| Receivables from other     |                      |                      |                      |                      |
| shareholders               | :                    | 11                   | :                    | !                    |
| Related Companies          |                      |                      |                      |                      |
| Acrbadem Sigorta           | 9,289,246            | 016'091              | 7,458,385            | 735                  |
| Acıbadem Proje             | 80,648               | :                    | :                    | :                    |
| Acrbadem Dis               | 55,419               | 389                  | 185,569              | 13,068               |
| Acıbadem Holding           | 52,578               | 1,170                | 24,988               | :                    |
| Aydınlar Sağlık Hizmetleri | 25,537               | 92                   | 24,637               | 882                  |
| Akademia                   | 7,282                | 731                  | 17,342               | 1,668                |
| Kerem Aydınlar Vakfı       | 3,064                | =                    | :                    | 266                  |
| Acıbadem Sigorta Aracılık  | 879                  | 1                    | :                    | 1                    |
| Acıbadem Üniversitesi      | :                    | 12,616               | 5,312                | :                    |
| Aplus                      | ;                    | 73,038               | :                    | 17,692               |
| Telepati Tanıtım           | :                    | 2,466                | ì                    | 2,141                |
| BLAB                       | i                    | 416                  | ;                    | 266                  |
| Acıbadem Yatırım           | ;                    | 09                   | :                    | 1                    |
| Almond Holding             | :                    | 9                    | ,                    | •                    |
| Çukurova Bilim             | :                    | :                    | 939,510              | -                    |
|                            | 9.514.653            | 251.970              | 8.655.743            | 36.867               |

Acibadem Sigorta transactions with this company include receivables from the treatment of Acibadem Sigorta's customers at Acibadem hospitals and outpatient clinics.

Actbadem Proje pertains to amounts billed by Actbadem Saglik for the sale of Actbadem Saglik's fixed

A Plus transactions are related to the laundry, catering and cleaning services provided at various Acibadem hospitals and outpatient clinics.

Acibadem Proje pertain to amounts billed to Acibadem Saglik for planning, design and construction work of new Acibadem facilities including improvements for existing facilities.

Acibadem Sigorta Araculık transactions represent the commissions paid to the company in regards to the customers of Acibadem Sigorta Araculık being exclusively at Acibadem hospitals and outpatient clinics only.

Telepati Tantum transactions are for advertising services rendered to promote Acibadem brand on various

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# 13. ACCOUNTANTS' REPORT (cont'd)

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011
Amounts expressed in TL otherwise stated

Related parties (continued) 26

Due to related parties

|                            |            | *****    |           | 200      |
|----------------------------|------------|----------|-----------|----------|
|                            | Trade      | Other    | Trade     | Other    |
|                            | Payables   | Payables | Payables  | Payables |
| Shareholders               |            |          |           |          |
| Mehmet Ali Aydınlar        | ſ          | 18,888   | :         | 15,461   |
| Hatice Seher Aydınlar      | :          | 1,889    | :         | 1,546    |
| Said Haifawi               | :          | 520,798  | :         | 36,070   |
| Other                      | ı          | 2,098    | :         | 1,755    |
| Related Companies          | •          |          |           |          |
| A Plus                     | 13,872,341 | ì        | 6,454,852 | ı        |
| Acıbadem Proje             | 8,938,931  | 18,478   | 1,373,412 | 38,277   |
| Acıbadem Sigorta Aracılık  | 3,238,720  | ;        | 1         | •        |
| Telepati Tanıtım           | 1,206,912  | ;        | 912,545   | ;        |
| Acıbadem Sigorta           | 1,080,179  | 325      | 278,768   | 332,536  |
| Aydınlar Sağlık Hizmetleri | 455,556    | ;        | ı         | :        |
| Acıbadem Diş               | 288,617    | 13,522   | 440,519   | 77,503   |
| Acıbadem Üniversitesi      | 51,770     | :        | 09        | :        |
| Acıbadem Holding           | 21,137     | 437      | 111,737   | 437      |
| Acıbadem Vakfı             | :          | 2,508    | :         | 91       |
| Akademia                   | 2,271      | :        | :         | :        |
|                            | 29,156,434 | 578,943  | 9,571,893 | 503,601  |
|                            |            |          |           |          |

ACCOUNTANTS' REPORT (cont'd)

Company No.: 901914-V

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Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011 Amounts expressed in TL otherwise stated

Related parties (continued) 56

Related party transactions (Sales)

For the years ended 31 December, sales and services to related parties are as follows:

|                             |            | 2011        |           |
|-----------------------------|------------|-------------|-----------|
|                             | Service    | Fixed Asset | Other     |
| Acibadem Sigorta            | 066'520'99 | 1           | 524,008   |
| Aplus                       | 103,313    | 10,300      | 4,049,200 |
| Acıbadem Proje Yönetimi     | 16,591     | :           | 239,123   |
| Acıbadem Üniversitesi       | 12,262     | 1           | :         |
| Acıbadem Holding            | 1,179      | ı           | 259,040   |
| Acıbadem Diş                | :          | :           | 37,424    |
| Aydınlar Sağlık             | 1          | ı           | 112,711   |
| Telepati Tanıtım Hizmetleri | 1          | :           | 73,786    |
| Akademia                    | :          | :           | 006'6     |
| Çukurova Bilim              | •          | 1           | 3,300     |
| Acıbadem Sağlık Yatırımları |            | -           | 3,240     |
|                             | 322 071 77 | 10 200      | CTT 111 3 |

|                            |            | 2010                  |           |
|----------------------------|------------|-----------------------|-----------|
|                            | Services   | Services Fixed Assets | Others    |
| Acıbadem Sigorta           | 52,252,824 | :                     | 499,616   |
| Çukurova Bilim             | 935,132    | :                     | 3,600     |
| Acıbadem Holding           | 225,857    | 700                   | :         |
| Aplus                      | 41,614     | :                     | 145,343   |
| Acıbadem Proje Yönetimi    | 016,1      | :                     | 178,088   |
| Akademia                   | 128        | :                     | :         |
| Acıbadem Diş               | 101        | :                     | 48,037    |
| Aydınlar Sağlık Hizmetleri | •          | 1                     | 90,920    |
| Telepati Tanıtım           |            | :                     | 62,400    |
|                            | 53,457,572 | 700                   | 1,028,004 |

### ACCOUNTANTS' REPORT (cont'd) <u>₹</u>

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### Appendix II

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

Related parties (continued)

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Related party transactians (Purchases)

For the years ended 31 December, the purchases from related parties are as follows:

|                       |            | 2011                |         |
|-----------------------|------------|---------------------|---------|
|                       | Service    | Service Fixed Asset | Other   |
| Aplus                 | 45,002,029 | 2,514               | 683,233 |
| Acıbadem Proje        | 27,642,794 | 26,942              | :       |
| Acıbadem Sigorta      | 13,547,288 | :                   | 56,124  |
| Telepati Tanıtım      | 2,188,909  | :                   | :       |
| Aydınlar Sağlık       | 1,102,417  | :                   | :       |
| Acıbadem Diş          | 557,267    | :                   | 1       |
| Acıbadem Üniversitesi | 47,796     | :                   | •       |
| Akademia              | 11,393     | :                   | :       |
|                       | £68,660,06 | 29,456              | 739,357 |

|                  |            | 2010         |         |
|------------------|------------|--------------|---------|
|                  | Services   | Fixed Assets | Others  |
| Aplus            | 34,187,926 | :            | 111,502 |
| Acıbadem Proje   | 30,773,162 | 76,494       | 1       |
| Acıbadem Sigorta | 5,946,472  | ;            | 467,487 |
| Telepati Tanıtım | 5,261,870  | :            | 1       |
| Acıbadem Diş     | 489,932    | :            | 1       |
| Acrbadem Holding | 182,808    | i            | i       |
| Akademia         | 47         | •            | ;       |
|                  | 76,842,217 | 76,494       | 578,989 |

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix II

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounis expressed in TL otherwise stated

Related parties (continued) 97

Guarantees and similar obligations

As at 31 December 2011, the details of the guarantees given as security for the credits used by related parties are as follows:

|                |            |                            |                                | Original | IL        |
|----------------|------------|----------------------------|--------------------------------|----------|-----------|
| On behalf of   | Date       |                            | Bank Name Currency Type Amount | Amount   | Amount    |
| Aplus          | 12.02.2008 | Garanti Bankası            | TL                             | :        | 200,000   |
| Aplus          | 06.09.2007 | Garanti Bankası            | T.                             | :        | 420,000   |
| Aplus          | 05.10.2007 | Garanti Bankası            | 11                             | :        | 200,000   |
| Acıbadem Proje | 28.12.2005 | Garanti Bankası            | Ħ                              | ;        | 200,000   |
| Aplus          | 20.09.2006 | Garanti Bankası            | Ħ                              | ;        | 150,000   |
| Acıbadem Proje | 27.01.2005 | 27.01.2005 Garanti Bankası | OSD                            | 50,000   | 94,445    |
|                |            |                            |                                |          | 1,564,445 |

# Guarantees and similar abligations (continued)

As at 31 December 2011, the Aetbadem Poliklinikleri, consolidated subsidiary has given guarantees on behalf of International Hospital regarding to eash credit line up to TL 6,000,000 and on behalf of Actbadem Saglik regarding to eash credit line up to TL 14,134,500 and Euro 5,289,899 from Iş Bankası, which are available for use in the future.

As at 31 December 2011, Mehmet Ali Aydıtılar, shareholder of Acıbadem Sağlık and Acıbadem Poliklinikleri, consolidated subsidiary gave guarantees on behalf of Acıbadem Sağlık regarding to the cash credit line up to TL 1,760,181 and non-cash credit line up to USD 7,887,794 (LC) from İş Bankası which are available for use in the future.

## Key management compensation

For the year ended 31 December 2011, sum of the compensation to key management is amounting to TL 8,045,686 (2010; TL 7,412,679). Total compensation amount contains wages and salaries paid to the key management.

### Donations

For the year ended 31 December 2011, the Group made donations to Acibadem University amounting to TL 4,067,054 (2010: TL 1,372,777), Kerem Aydınlar Vakfı TL 6,591,258 (2010: None).

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### Appendix II

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

## Nature and level of risks arising from financial instruments 27

## Financial Risk Management Policies

The main financial instruments of the Group are bank loans, receivables, payables, cash and short term bank deposits. The main reason for the usage of these financial instruments is providing funds for the Group's activities. The Group also has trade receivables and trade payables that directly occur during the main activities. The financial risks are currency risk, interest risk, credit risk and liquidity risk. The Group management manages these risks as explained below:

## Capital Risk Managemeni

The primary objective of the Group is ensuring the continuity of operations while increasing profitability by using the balance between liabilities and equity in a most effective way. The capital structure of the Group is consists of the items which include the liabilities, cash and cash equivalents, paid-in capital which is explained in Note 18, capital reserves and profit reserves. The cost of capital and the risks associated with each share capital component are evaluated by the key management of the Group. During these evaluations, if the acceptance of Board of Directors is needed, the key management represents the evaluation to the Board of Directors for their evaluation.

The general policy and procedure of the Group is not different from the previous period's.

### Credit Risk

Credit risk is the risk of handling a financial loss which is caused by another related party by not fulfilling the obligations regarding to a financial instrument Having the financial instruments gives the risk of not fulfilling the requirements of the agreement by the other parties. The collection risk of the Group is mainly eaused from its trade receivables and cash. Trade receivables are evaluated by management according to the Group's procedure and policies and are carried in the balance sheet as the net of impairment provision (Note 6).

# Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) <del>ن</del>

### Appendix II

## Actbadem Saglık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Amounts expressed in TL otherwise stated

Nature and Level of Risks Arising from Financial Instruments

Credit risk (continued)

27

As at 31 December 2011, credit risk details are as follows:

|  |           | Receivables       | 5        |                   |            |           |
|--|-----------|-------------------|----------|-------------------|------------|-----------|
|  | Trader    | Trade receivables | Other re | Other receivables |            |           |
|  | Related   | 24.00             | Related  | Other             | Bank       | Š         |
| M. December 2011   | party     | Other party       | party    | INTER             | achosics   |           |
| Maximum exposure to credit risk at the reporting date (A+B+C+D+E)  | 9.514.653 | 110.652.398       | 251.970  | 7.919.398         | 38.798.280 | 4.378.927 |
| Secured portion of maximum credit risk with<br>collateral  |           | :                 |          | :                 | :          | '         |
| A, Carrying amount of financial assets that are not overdue and not impaired                             | 9,514,653 | 95,403,453        | 251,970  | 7,939,398         | 38,798,280 | 4,378,927 |
| B, Carrying amount of financial assets whose terms were renegotiated, otherwise are overdue and impaired | :         | ••                | l.       | :                 | :          |           |
| C, Carrying amount of assets that are overdue<br>but not impaired  |           | 15,248,945        | :        | :                 | :          | 1         |
| - Carrying amount secured with collateral  |           |                   | :        | :                 | :          | :         |
| D, Currying amount of assets that are impaired   |           | :                 | -        | -                 | :          | :         |
| - Overdue (gross carrying amount)  |           | 8,387,210         |          | :                 | -          | :         |
| · Impairment (-)   | :         | (8,387,210)       | -        | :                 | 1          | :         |
| - Carrying amount secured with collateral  |           |                   | :        |                   | 1          | :         |
| - Not overdue (gross carrying amount   |           |                   | -        | ;                 | :          | :         |
| - Impairment (-)   |           | -                 | -        | -                 | :          | :         |
| - Carrying amount secured with collateral  | -         | •                 | -        | :                 | :          | i         |
| E, Factors that include off balance sheet credit risks   | 1         | •                 | :        | :                 | ;          | 1         |

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Appendix II

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the years ended 31 December 2011

### Nature and level of risks arising from financial instruments (continued)

Liquidity risk (continued)

The tables listed below are representing the maturities of non-derivative financial liabilities.

Other

Bank deposits

Other

Related party

Other party

party

Related

Other receivables

Trade receivables

Receivables

As at 31 December 2010, credit risk details are as follows:

Credit risk (continued)

2,325,072

23,269,309

1,464,090

36,867

69,570,714

8,655,743

Maximum exposure to credit risk at the

31 December 2010

reporting date (A+B+C+D+E)

with collateral

2,325,072

23,269,309

1,464,090

36,867

60,015,507

8,655,743

B, Carrying amount of financial assets whose terms were renegotiated, otherwise are A, Carrying amount of financial assets that - Secured portion of maximum credit risk

overdue and impaired

are not overdue and not impaired

1 9,555,207

- Carrying amount secured with collateral D. Carrying amount of assets that are

C, Carrying amount of assets that are overdue but not impaired

Carrying amount secured with

collateral

· Impairment (-)

· Overdue (gross carrying amount)

collateral

E, Factors that include off balance sheet

credit risks

Liquidity Risk

- Carrying amount secured with

· Impairment (-)

- Not overdue (gross carrying amount

5,473,602 (5,473,602)

As at 31 December 2011, maturities of non-derivative financial liabilities are as follows:

| Contractual maturities                  | Carrying<br>value | Total cash outflow<br>per agreement<br>(=I+II+III) | Less than 3<br>months (I) | Between 3-12<br>months (II) | Between 1-5<br>years (II) | Over 5 years<br>(III) | Without<br>maturity |
|---|-------------------|--|---------------------------|-----------------------------|---------------------------|-----------------------|---------------------|
| Non-derivative<br>financial liabilities |                   |  |                           |                             |                           |                       | _                   |
| Financial liabilities                   | 958,127,449       | 1,005,309,986                                      | 40,642,053                | 61,054,293                  | 803,391,751               | 100,221,889           | _                   |
| Financial lease<br>liabilities          | 103,786,952       | 120,144,221  | 4,218,123                 | 21,420,572                  | 80,980,612                | 13,524,914            |                     |
| Expected maturities                     | Carrying value    | Expected total cash<br>out flow<br>(=I+II+III)     | Less than 3<br>months (I) | Between 3-12<br>months (II) | Between 1-5<br>years (II) | Over 5 years          | Without<br>maturity |
| Non-derivative<br>financial liabilities |                   | (1/11/11/  | months (1)                |                             | _                         | (***)                 | maturny             |
| Trade payables                          | 131,484,737       | 132,645,804  | 92,904,807                | 31,267,098                  | 8,473,899                 |                       |                     |
| Due to related parties                  | 29,156,434        | 29,278,050   | 20,660,244                | 8,617,806                   |                           | -                     | -                   |
| Other payables (*)                      | 69,275,269        | 69,275,269   | 14,208,152                | 18,206,729                  | 36,860,388                |                       |                     |

<sup>(\*)</sup> Other payables comprise; other liabilities amounting to TL 39,525,059, due to related parties TL 578,943, other payables amounting to TL 21,404,614, other non-current liabilities amounting to TL 4,938,537 excluding social security and tax payables, deferred income and advances received from patients.

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Company No.: 901914-V

The Group manages its liquidity needs by regularly planning its eash flows or by maintaining sufficient

funds and borrowing sources by matching the maturities of liabilities and assets.

management implies maintaining sufficient cash, securing availability of funding through an adequate amount of committed eredit facilities and the ability to close out market positions. The Group manages its present and future funding risk by maintaining a balance between continuity and availability of funding Liquidity risk is probability of not fulfill fund obligations of the Group. Prudent liquidity risk through the use of bank loans and other boπowing sources from high quality lenders.

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements

ACCOUNTANTS' REPORT (cont'd)

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Nature and Level of Risks Arising from Financial Instruments (continued)

As at and for the years ended 31 December 2011

Amounis expressed in TL otherwise stated

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ACCOUNTANTS' REPORT (cont'd)

Acıbadem Sağlık Yatırımları Kolding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements

As at and for the years ended 31 December 2011

Nature and level of risks arising from financial instruments (continued) Amounts expressed in TL otherwise states.

Market risk

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The Group is exposed to market risk arising from changes in interest rates, foreign currency or in the fair value of financial assets and other financial contracts that may affect the Group adversely. The major risks for the Group are currency risk and interest rate risk, which result from operating activities.

Foreign currency risk and related sensitivity analysis

Foreign exchange risk of Group mainly results from that the Group has liabilities denominated in USD, CHF and Euro. Additionally, the Group has foreign exchange risk resulting from the transactions it makes. These risks are derived from good purehases and sales and use of loans and finance leases in foreign currency

As at 31 December 2011 and 2010, the net foreign currency position of the Group is TL 1,050,430,059 which is different from the Group's functional currency. and TL 835,235,230 (short) position, respectively

31 Десетьег (851,615,007) 3,644,951 (855,259,958) 31 December 1,843,518 2011 (1,121,218,427) (1,119,374,909) Foreign currency denominated liabilities Foreign currency denominated assets

16.379.777

68.944.850

(1,050,430,059

Net foreign currency position

Foreign currency derivatives

Company No.: 901914-V

Appendix II

### 13. ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Nates to the Consolidated Financial Statements As at and for the years ended 31 December 2011 is expressed in TL otherwise stated

### 27 Nature and level of risks arising from financial instruments (continued)

Liquidity risk (continued)

As at 31 December 2010, maturities of non-derivative financial liabilities are as follows:

| Contractual maturities               | Carrying<br>value | Total cash outflow<br>per agreement<br>(=I+II+III) | Less than 3<br>months (I) | Between 3-12<br>months (11) | Between 1-5<br>years (II)  | Over 5 years (III) | Without<br>maturity |
|--------------------------------------|-------------------|--|---------------------------|-----------------------------|----------------------------|--------------------|---------------------|
| Non-derivative financial liabilities |                   |  |                           |                             |                            |                    |                     |
| Financial liabilities                | 758,725,304       | 828,186,531  | 46,029,958                | 47,167,258                  | 623,544,420                | 111,444,895        | -                   |
| Financial lease<br>liabilities       | 97,810,592        | 129,403,083  | 2,934,928                 | 18,828,820                  | 94,671,661                 | 12,967,674         |                     |
| Expected                             | Carrying          | Expected total cash out flow                       | Less than 3               | Between 3-12<br>months (II) | Between 1-5<br>years (III) | Over 5 years       | Without             |
| maturities                           | value             | (≃Ĭ÷II+III)  | months (I)                |                             |                            | (IV)               | maturity            |
| Non-derivative financial liabilities |                   |  |                           |                             |                            |                    |                     |
| Trade payables                       | 79,107,904        | 79,709,086   | 60,878,704                | 12,037,193                  | 6,793,189                  |                    |                     |
| Due to related parties               | 9,571,893         | 9,658,830  | 9,371,924                 | 286,906                     |                            |                    |                     |
| Other payables (*)                   | 29,599,494        | 29,599,494   | 10,543,893                | 19,055,601                  |                            |                    |                     |

(\*) Other payables comprise, other liabilities amounting to TL 23,514,055, other payables amounting to TL 20,527,300 excluding social security tax payables, deferred rent income and advances received.

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### 13. ACCOUNTANTS' REPORT (cont'd)

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

Amounts expressed in Tl. otherwise stated

### Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

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As at 31 December 2011, market risk details are as follows:

| As at 31 December 2011, market risk details are as   | 10/10/13:       |                      |              |               |          |              |                 |
|--|-----------------|----------------------|--------------|---------------|----------|--------------|-----------------|
| 17. Non-Current Liabilities (14+15+16)   | 985,405,797     | 475,4 <u>54,2</u> 67 | 10,045,841   | 333,622,773   |          | 24,591,218   | _               |
|  |                 |                      |              |               |          |              |                 |
| 18. Total Liabilities (13+17)  | 1,121,218,427   | 528,898,707          | 18,604,671   | 464,456,226   | 18,503   | 28,889,194   | **              |
| 19. Off balance sheet foreign currency   |                 |                      |              |               |          |              |                 |
| denominated derivatives  |                 |                      |              |               |          |              |                 |
| net assets/liabilities position (19a-19b)  | 68,944,850      | 36,500,000           |              | <u></u>       |          |              |                 |
| 19a. Off balance sheet foreign currency  |                 |                      |              |               |          |              |                 |
| denominated derivatives assets amount  | 68,944.850      | 36,500,000           |              |               |          |              |                 |
| 19b. Off balance sheet foreign currency  |                 |                      |              |               |          |              |                 |
| denominated derivatives liabilities amount   | _               |                      |              |               |          |              |                 |
| 20. Net foreign currency denominated assets /(liabilities) position (9-18+19)  | (1,050,430,059) | (491,958,964)        | (18,191,317) | (464,456,226) | (18,278) | (28,888,159) | (1,050,430,059) |
| 21. Monetary accounts net foreign currency<br>denominated assets /(liabilities) position (1+2a+5+6a-<br>10-11-12a-14-15-16a) | (1,119,374,909) | (528,458,964)        | (18,191,317) | (464,456,226) | (18,278) | (28,888,159) | (1,119,374,909) |
| 22. Fair value of bedging financial instruments  |                 | _                    |              |               | -        |              |                 |
|  |                 |                      |              |               |          |              |                 |
| 23. Hedged foreign currency denominated assets   |                 | -                    |              |               |          |              | _               |
| 24. Hedged foreign currency denominated  |                 |                      |              |               |          |              |                 |
| liabilities  |                 |                      |              |               |          |              |                 |
| 25. Export   |                 |                      |              |               |          |              |                 |
| 26. Import   |                 |                      |              |               |          |              |                 |

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### 13. ACCOUNTANTS' REPORT (cont'd)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Nates to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

Amounts expressed in TL otherwise stated

### 27 Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

As at 31 December 2011, market risk details are as follows:

|  |   |             | 31 Decem   | ber 2011    |        |            |       |
|--|---|-------------|------------|-------------|--------|------------|-------|
| CONSOLIDATED   | TL Equivalent<br>(Functional<br>currency) | USD         | Euro       | MKD         | GBP    | CHF        | Other |
| 1. Trade receivables   | 57,380                                    | 7,620       | 17,590     | -           | ;      |            |       |
| 2a Monetary financial assets (include cash and bank deposit) | 1,582,112                                 | 432,123     | 312,277    |             | 225    | 1,035      |       |
| 2b. Non-monetary financial assets                            |   |             |            |             |        | •          |       |
| 3. Other   |   |             |            |             |        |            |       |
| 4. Current Assets (1+2+3)                                    | 1,639,492                                 | 439,743     | 329,867    |             | 225    | 1,035      | 7     |
| 5. Trade receivables   |   |             | -          | 1           |        | -          |       |
| 6a. Monetary financial assets                                | 204,026                                   |             | 83,487     |             |        |            |       |
| 6b. Non-monetary financial assets                            |   |             | -          |             |        |            |       |
| 7. Other   | -   |             |            |             | P-1    |            | _     |
| 8. Non Current Assets (5+6+7)                                | 204,026                                   |             | 83,487     |             |        |            |       |
| 9. Total Assets (4+8)  | 1,843,518                                 | 439,743     | 413,354    |             | 225    | 1,035      |       |
| 10. Trade payables   | 16,674,007                                | 3,093,216   | 4,410,041  |             | 18,503 |            |       |
| 11. Financial liabilities                                    | 102,245,713                               | 41,407,971  | 4,148,789  | 130,833,453 |        | 4,297,976  |       |
| 12a. Other monetary liabilities                              | 16,892,910                                | 8,943,253   |            |             |        |            |       |
| 12b. Other non-monetary liabilities                          |   | _           |            |             |        |            |       |
| 13. Current Liabilities (10+11+12)                           | 135,812,630                               | 53,444,440  | 8,558,830  | 130,833,453 | 18,503 | 4,297,976  |       |
| 14. Trade payables   | 5,451,602                                 | 2,876,000   | 7,826      |             |        |            |       |
| 15. Financial fiabilities                                    | 944,356,671                               | 453,732,630 | 10,038,015 | 333,622,773 |        | 24,591,218 |       |
| 16a. Other monetary liabilities                              | 35,597,524                                | 18,845,637  |            |             |        |            |       |
| 16b. Other non-monetary liabilities                          |   |             |            |             |        |            |       |



### 13.

### Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

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| 17. Non-Current Liabilities (14+15+16)  | 770,424,490   | 447,995,333   | 14,511,689   | _ |       | 29,254,048   |   |
|---|---------------|---------------|--------------|---|-------|--------------|---|
| 18. Total Liabilities (13+17)   | 855,259,958   | 488,619,450   | 21,434,076   | _ | 547   | 34,026,291   |   |
| 19. Off balance sheet foreign currency  |               |               |              | _ |       |              |   |
| denominated derivatives   | _             | -             | -            |   |       |              | 7 |
| net assets/liabilities position (19a-19b)   | 16,379,777    | 10,594,940    |              |   |       |              |   |
| 19a. Off balance sheet foreign currency   |               | 49            |              |   |       |              |   |
| denominated derivatives assets amount   | 16,379,777    | 10,594,940    | _            |   |       |              |   |
| 19b. Off balance sheet foreign currency   |               | _             |              | - |       |              |   |
| denominated derivatives liabilities amount  |               | 1             |              | _ |       |              |   |
| 20. Net foreign currency denominated assets /(liabilities) position (9-18+19)   | (835,235,230) | (477,249,347) | (20,244,596) |   | 2,126 | (34,024,586) | _ |
| 21. Monetary accounts net foreign currency denominated assets /(liabilities) position (1+2a+5+6a-10-11-12a-14-15-16a) | (851,617,007) | (487,844,287) | (20,244,596) | - | 2,126 | (34,025,804) |   |
| 22. Fair value of hedging financial instruments   | _             |               | -            |   |       | -            |   |
| 23. Hedged foreign currency denominated assets  | -             | -             | -            |   |       |              |   |
| 24. Hedged foreign currency denominated   |               |               |              | _ | 1     |              |   |
| liabilities   | _             |               |              |   | -     | _            |   |
| 25. Export  | _             |               |              | _ |       |              | - |
| 26. Import  |               |               |              |   | -     |              | - |

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### ACCOUNTANTS' REPORT (cont'd) 13.

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements
As at and for the year ended 31 December 2011
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27 Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

As at 31 December 2010, market risk details are as follows:

|  |   |                  | 31               | December 201 | 10    |            |       |
|--|---|------------------|------------------|--------------|-------|------------|-------|
| CONSOLIDATED   | TL Equivalent<br>(Functional<br>currency) | USD              | Euro             | MKD          | GBP   | CHF        | Other |
| 1. Trade receivables   | 287                                       | 186              |                  |              | -     | 1          | _     |
| 2a.Monetary financial assets (include cash and bank deposit) | 2,904,708                                 | 774,977          | 829,344          | -            | 2,673 | 487        |       |
| 2b. Non-monetary financial assets                            |   |                  |                  |              |       | -          |       |
| 3. Other   | 2,002                                     |                  |                  | :            |       | 1,218      |       |
| 4. Current Assets (1+2+3)                                    | 2,906,997                                 | 775,163          | 829,344          | -            | 2.673 | 1,705      |       |
| 5. Trade receivables   |   |                  |                  | ı            |       | -          |       |
| 6a. Monetary financial assets                                | 737,954                                   |                  | 360,136          |              |       |            |       |
| 6b. Non-monetary financial assets                            |   |                  |                  |              |       |            |       |
| 7. Other   |   |                  | -                | _            | -     |            |       |
| 8. Non Current Assets (5+6+7)                                | 737,954                                   |                  | 360,136          |              | _     |            |       |
| 9. Total Assets (4+8)  | 3,644,951                                 | 77 <u>5,</u> 163 | 1,189,480        |              | 2,673 | 1,705      | **    |
| 10. Trade payables   | 10,452,615                                | 3,077,757        | 2,778,340        |              | 547   |            |       |
| 11. Financial liabilities                                    | 55,830,853                                | 25,546,360       | 4,144,047        |              |       | 4,772,243  | ••    |
| 12a. Other monetary liabilities                              | 18,552,000                                | 12,000,000       |                  |              |       |            |       |
| 12b. Other non-monetary liabilities                          |   |                  | _                | -            |       |            | _     |
| 13. Current Liabilities (10+11+12)                           | 84,835,468                                | 40,624,117       | 6,922,387        |              | 547   | 4,772,243  |       |
| 14. Trade payables   | 6,310,079                                 | 3,500,000        | 4 <u>38,</u> 768 |              |       |            |       |
| 15. Financial liabilities                                    | 764,114,411                               | 444,495,333      | 14,072,921       |              |       | 29,254,048 |       |
| 16a. Other monetary liabilities                              |   |                  | _                |              |       |            | _     |
| 16b. Other non-monetary liabilities                          |   |                  |                  |              |       | -          |       |

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ACCOUNTANTS' REPORT (cont'd)

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements

As at and for the year ended 31 December 2011

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# Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

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liabilities. The Group has a pricing policy that changes according to the deviations in the long term borrowings and volatility of foreign exchange rates for minimizing this risk. Furthermore, Acibadem Sağlık hedges 18 months portion of principals and the related interest payments related to the long term bank loans of USD 200,000,000 used from Garanti Bankası at the "Future Transactions Market". The foreign currency risk of the Group is related to the bank loans borrowed and financial lease

The changes in foreign eurrency position of the Group as of the balance sheet date are as follows:

| Foreign co   | Foreign currency sensitivity analysis           | lysis                  |                        |                        |
|--|---|------------------------|------------------------|------------------------|
|  | 31 December 2011                                |                        |                        |                        |
|  | ProfivLoss                                      | 258                    | Equity                 | ity                    |
|  | Increase of foreign                             | Decrease of<br>foreign | Increase of<br>foreign | Decrease of<br>foreign |
|  | currency  | currency               | currency               | currency               |
| Change of US   | Change of USD exchange rate against TL by 10%:  | st TL by 10%:          |                        |                        |
|  |   |                        |                        |                        |
| 1- USD denominated net assets/liabilities                    | (99,820,614)                                    | 99,820,614             |                        | -                      |
| 2- Hedged amount against USD Dollar risk                     |   |                        |                        |                        |
| (-)  | 6,894,485                                       | (6,894,485)            | ;                      | ;                      |
| 3- Net effect of USD (1+2)                                   | (621,926,129)                                   | 92,926,129             |                        | 1                      |
| Change of Eu   | Change of Euro exchange rate against TL by 10%: | nst TL by 10%:         |                        |                        |
|  |   |                        |                        |                        |
| 4- Euro denominated net assets/liabilities                   | (4,445,594)                                     | 4,445,594              |                        | -                      |
| 5- Hedged amount against Euro<br>risk (-)                    |   |                        |                        | 1                      |
| 6- Net effect of Euro (4+5)                                  | (4,445,594)                                     | 4,445,594              |                        | t                      |
| Change of o  | Change of other currencles against TL by 10%:   | st TL by 10%:          |                        |                        |
|  |   |                        |                        |                        |
| 7- Other foreign eurrency denominated net assets/liabilities | (7,671.283)                                     | 7.671.283              | :                      | ;                      |
| 8- Hedged amount against other foreign risk                  |   |                        |                        | 1                      |
| 9- Net effect of other foreign currency                      |   |                        |                        |                        |
| (7+8)  | (7,671,283)                                     | 7,671,283              |                        | 1                      |
| TOTAL (3+6+9)  | (105,043,006)                                   | 105,043,006            | _                      | •                      |

ACCOUNTANTS' REPORT (cont'd) <del>.</del>

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# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements As at and for the year ended 31 December 2011

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# Nature and level of risks arising from financial instruments (continued) 27

Market risk (continued)

| Foreign c  | Foreign currency sensitivity analysis           | alysis           |                        |               |
|--|---|------------------|------------------------|---------------|
|  | 31 December 2010                                |                  |                        |               |
|  | Profit/Loss                                     | 2002             | Equity                 | ih            |
|  | Increase of foreign                             | Decrease of      | Increase of<br>foreign | Decrease of l |
|  | currency  | foreign currency | currency               | currency      |
| Change of US   | Change of USD exchange rate against TL by 10%:  | nst TL by 10%:   |                        |               |
|  |   |                  |                        |               |
| 1- USD denominated net assets/liabilities                    | (75,420,727)                                    | 75,420,727       | 1                      | !             |
| 2- Hedged amount against USD Dollar risk                     |   |                  |                        |               |
| (-)  | 1,637,978                                       | (1,637,978)      |                        | :             |
| 3- Net effect of USD (1+2)                                   | (73,782,749)                                    | 73,782,749       |                        | 1             |
| Change of Eu   | Change of Euro exchange rate against TL by 10%: | nst TL by 10%:   |                        |               |
|  |   |                  |                        |               |
| 4- Euro denominated net assets/liabilities                   | (4,148,320)                                     | 4,148,320        | *                      | :             |
| 5- Hedged amount against Euro risk (-)                       |   |                  |                        | :             |
| 6- Net effect of Euro (4+5)                                  | (4,148,320)                                     | 4,148,320        |                        | ;             |
| . Change of o  | Change of other currencies against TL by 10%:   | 1st TL by 10%:   |                        |               |
|  |   |                  |                        |               |
| 7- Other foreign currency denominated net assets/liabilities | (5.592,454)                                     | 5.592,454        | :                      | ;             |
| 8- Hedged amount against other foreign risk (-)              |   |                  |                        | :             |
| 9- Net effect of other foreign currency                      |   |                  |                        |               |
| (7+8)  | (5,592,454)                                     | 5,592,454        | -                      | :             |
| TOTAL (3+6+9)  | (83,523,523)                                    | 83,523,523       |                        | ;             |

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ACCOUNTANTS' REPORT (cont'd)

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements

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# 27 Nature and level of risks arising from financial instruments (continued)

### Interest rate risk

The Group is exposed to interest rate risk arising from interest rate sensitive financial liabilities. As part of its fund management policy, the interest risk of interest bearing assets is calculated by performing sensitivity analysis. The sensitivity of interest sensitive assets in response to changes in market interest rates is computed based on the average maturities and average interest sensitive assets; the interest rate is ratising from the securities portfolio held as part of fund management function is monitored within expectations of market rates by closely watching the financial markets.

Additionally, as at 31 December 2011, the Company has interest rate swap transactions which are hedging USD 88,200,000 portion of outstanding USD 196,000, credit used from Garanti Bankası from the risk of interest rate changes. The interest rate position table is as follows:

| Interest rate position                          |                  |                  |
|---|------------------|------------------|
|   | 31 December 2011 | 31 December 2010 |
| Fixed interest bearing financial instruments    |                  |                  |
| Financial assets Time deposits                  | 35,839,887       | 18,249,666       |
| Financial liabilities                           | 192,549,027      | 136,307,040      |
| Variable interest bearing financial instruments |                  |                  |
| Financial assets                                |                  | -                |
| Financial liabilities                           | 869,050,106      | 716,508,037      |

As at 31 December 2011, interest bearing assets and liabilities consist of bank loan, bank deposits and financial leases, if the interest rates applied to Group increase by 1 percent, the net profit of the period will decrease by TL 6,808,694; if the interest rates applied to Group decrease by 1 percent, the net profit of the period will increase by TL 6,808,694.

# 28 Financial Instruments: Fair Value Disclosure

As at 31 December, fair value of financial assets and liabilities are as below:

|                                |      | 2011        | 1           | 2010                    | 0           |
|--------------------------------|------|-------------|-------------|-------------------------|-------------|
|                                |      | Carrying    |             | Carrying                |             |
|                                | Note | Amount      | Fair Value  | Amount                  | Fair Value  |
| Financial Assets               |      |             |             |                         |             |
| Cash and cash equivalents (*)  | 4    | 43,177,207  | 43,177,207  | 25,594,381              | 25,594,381  |
| Trade receivables              | 9    | 110,652,398 | 110,652,398 | 69,570,714              | 69,570,714  |
| Trade receivables from related |      |             |             |                         |             |
| parties                        | 56   | 9,514,653   | 9,514,653   | 8,655,743               | 8,655,743   |
| Other receivables from related |      |             |             |                         |             |
| parties                        | 56   | 251,970     | 251,970     | 36,867                  | 36,867      |
| Other receivables              | 7    | 7,553,421   | 7,553,421   | 1,109,405               | 1,109,405   |
| Other current and non-current  |      |             |             |                         |             |
| assets (**)                    | 91   | 568,632     | 568,632     | 26,846,686              | 26,846,686  |
|                                |      | 171,718,281 | 171,718,281 | 171,718,281 131,813,796 | 131,813,796 |

(\*) For the fair value measurement, cash on hand is excluded from cash and cash equivalents,

(\*\*) For the fair value measurement; various propaid expenses, prepaid taxes and funds and income accruals, advances given are excluded from other current and non-current assets.

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## 13. ACCOUNTANTS' REPORT (cont'd)

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# 28 Financial Instruments: Fair value disclosure (continued)

|                                   |      | 2011          | 11            | 2010        | 10          |
|-----------------------------------|------|---------------|---------------|-------------|-------------|
|                                   |      | Carrying      |               | Carrying    |             |
| Financial liabilities             | Note | Amount        | Fair Value    | Amount      | Fair Value  |
| Financial liabilities             | 2    | 1,061,914,401 | 1,061,914,401 | 856,535,896 | 856,535,896 |
| Trade payables                    | 9    | 131,484,737   | 131,484,737   | 79,107,904  | 79,107,904  |
| Trade payables to related parties | 56   | 29,156,434    | 29,156,434    | 9,571,893   | 9,571,893   |
| Other payables to related parties | 56   | 578,943       | 578,943       | 503,601     | 503,601     |
| Other payables (*)                | 7    | 54,488,174    | 54,488,174    | 20,527,300  | 20,527,300  |
| Other liabilities (*)             | 17   | 14,208,152    | 14,208,152    | 10,587,195  | 10,587,195  |
|                                   |      | 1,291,830,841 | 1,291,830,841 | 976,833,789 | 976,833,789 |

(\*) For the fair value measurement, social security, taxes payable, advances received and deferred income is excluded from other liabilities.

Fair value is the amount which can be measurable with closest market price that can be obtained in a salc process except forced sale or liquidation in which there are applicants for both selling and buying.

The estimated fair values of financial instruments have been determined using available market information by the Group, using appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to determine the estimated fair value. While the management of the Company has used available market information in estimating the fair value, the market information may not be fully reflective of the value that could be realized in the current circumstances. The following methods and assumptions are used for the determination of fair values of financial instruments:

Fair values of cash and eash equivalents, including accrued interest, and other financial assets are assumed to approximate their earrying amounts due to their short-term maturity and being subject to insignificant credit risk. Fair values of trade receivables net of doubtful receivables are assumed to approximate their carrying amounts.

## Classification af fair value measurement

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or

Level 2: Pair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: Fair value measurements using inputs for the assets or liability that are not based on observable market data (i.e. unobservable inputs).

The classification of fair value measurements of financial assets and liabilities measured at fair value is as

| 31 December 2011                                     | Level 1 | Level 2   | Level 3 |
|--|---------|-----------|---------|
| Fair value through profit loss - Interest rate swap  | ,       | 5,211,751 | •       |
| Fair value through profit/loss -forward              |         | 7,663,242 | ٠       |
| Mutual funds   | 484,910 |           |         |
| 31 December 2010                                     | Level 1 | Level 2   | Level 3 |
| Fair value through profit/loss -Interest rate swap   | :       | 4,299,190 | :       |
| Fair value through profit/loss -forward transactions |         | 96,928    | ٠       |
| Munual funds   | 147,676 | ;         | 1       |

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# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

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### Subsequent events 29

The Group has evaluated subsequent events through the date the financial statements were issued and determined that following subsequent events require disclosure:

On 23 December 2011, a share transfer agreement between owners of the Group, Integrated Healthcare Holdings SDN BHD ("IHH") and Bagan Lalang Ventures Sdn. Bhd. ("Bagan Lalang"), a subsidiary of completion of the acquisition on 24 January 2012, the new shareholder structure of the Group has come to 60% to be held by IHH, 25% to be held by Aydınlar Family and remaining 15% will be held by Bagan Khazanah Nasional Berhad pertaining to the sale of 75% ownership shares of the Group. Following the

On February 1, 2012, Acibadem Sağlık executed the share purchase agreement regarding its acquisition for 65.00% shares of Jinemed Saglik Hizmetleri ve Ticaret A.Ş. ("Jinemed") for TL 13,650,000. The business and management relationship between the Group and previous owners of Jinemed. The closing of the purpose of Jinemed is to provide healthcare services at two different locations in Istanbul. There is no capital transaction between two parties will take place following the approval of Competition Authority.

The Company has increased its share capital by TL 36,085,765 and Integrated Healthcare Holdings (IHH) and Bagan Lalang have paid TL 82,868,612 and 20,717,153 TL respectively on 24 January 2012. The amount between the share capital increase and payments made by IHH and Bagan Lalang has been recorded as share premium.

The Company has acquired 100% shares of A Plus and Acıbadem Proje on 24 January 2012. The total amount of this acquisition has been paid in cash. Capital Market Board's Communiqué regarding "Designation and Application of Corporate Governance Principles" (Serial: IV, No: 56) has been amended on 11 February 2012. This communique sets out regulations including use of shareholder rights, inquiry and inspection rights of directors on the Board of Directors to be at least one third of total members of the Board and brought a veto right on significant transactions. As our report date, the Company is evaluating the impact of the regulations and transfer of shares and communication of these events to the public. In additlon to these regulations; as sct by the communiqué and related changes as a result of adoption by the Acıbadem Sağlık, which is publicly shareholders, general assembly participation rights, voting rights, scope of minority rights, dividends policy, explained under "Role of Board of Directors", this communiqué sets the requirement for independent traded and subject to Capital Market Board regulations.

and Mohammad Azlan Bin Hashim appointed as new board members of ASYH replacing previous members, Arif Masood Naqvi, Mustafa Ahmed Talaat Abde Wadood, Waqar Hassan Siddque and Zeynep Aydınlar Erdgut, effective immediately. In addition to the new members, total number members on the Board were On January 24, 2012, Lim Cheok Peng, Kaichi Yokoyama, Ganendran Sarvananthan, Selçuk Yorgancıoğlu increased from a total of six to seven members.

ACCOUNTANTS' REPORT (cont'd)

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Appendix II

Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Convenience Translation into English of Consolidated Financial Statements as at and

For The Three-Month Period Ended

31 March 2012

With Independent Auditor's Report Thereon

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

22 May 2012

This report includes 2 pages of independent auditors' report and 74 pages of consolidated financial statements together with their explanatory

5.

## Appendix III

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidlaries

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Consolidated Statement of Comprehensive Income Notes to the Consolidated Financial Statements Consolidated Statement of Changes in Equity Consolidated Statement of Financial Position Consolidated Statement of Cash Flows Independent Auditor's Report

### ACCOUNTANTS' REPORT (cont'd) ₽.



Akis Bağımsız Danatim ve Sorbest Muhasobeci Mali Mügavirlik A.Ş. Kavec Rüzendi Bahes Mah. Kavet Sot. No. 29 Boykot 24605 Islanbul

Telephone +80 (216) 031 90 00 Fax +90 (216) 631 90 90 Internet www.kpmg.com.rr

Independent Auditors' Report on Interim Consolidated Financial Statements

To the Board of Directors of

Acrbadem Saglik Yatırımları Holding Anonim Şirketi

Intraduction

We have audited the accompanying interim consolidated financial statements of Actbadem Saglik Yaturnular Holding Anonian Şirketi and its subsidiaries (collectively "the Group"), which comprise the consolidated statement of financial position as at 31 March 2012, the consolidated statements of comprehensive income, changes in equity and easir flows for the three months period then ended, and notes, comprising a summary of significant accounting policies and other explanatory information (the 'Interim Financial Information").

Management's Responsibility for the Interim Financial Infarmation

This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the Interim Financial Information that is free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. Management is responsible for the preparation and fair presentation of the Interim Financial Information in accordance with the financial reporting standards promulgated by Capital Market Board ("CMB").

### Auditars' Responsibility

Our responsibility is to express an opinion on the Interim Pinancial Information based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Interim Financial Information is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Interim Financial Information. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the Interim Financial Information, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Group's preparation and fair presentation of the Interim Financial Information in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Group management as well as evaluating the overall presentation of the Interim Financial Information.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for

## ACCOUNTANTS' REPORT (cont'd)

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In our opinion, the Interim Financial Information gives a true and fair view of the consolidated financial position of the Group as at 31 March 2012, and of its consolidated financial performance and its consolidated cash flows for the three month period ended in accordance with the financial reporting standards promulgated by Capital Markets Board of Turkey (see Note 2).

# Corresponding Interim Financial Information

We have reviewed the unaudited corresponding interim financial information of the Group comprising of consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the three months period ended 31 March 2011, and other explanatory notes (the "Corresponding Interim Financial Information"),

The Management of the Group is responsible for the preparation of the Corresponding Interim Financial Information in accordance with the financial reporting standards promulgated by Capital Market Board, of Turkey. Our responsibility is to express a conclusion on the Corresponding Interim Financial Information based on our review.

### Scope of review

of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in occordance with International Standards on Auditing and consequently does not emble us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion. We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", A review

### Conclusion

Interim Financial Information is not prepared, in all material respects, in accordance with the financial reporting standards promutgated by Capital Markets Board of Turkey (see Note 2). Based on our review, nothing has come to our attention that causes us to believe that the Corresponding

# Additional paragraph for conventence translation to English

Accounting policies applied by the Group may differ from the accounting principles generally accepted in quantified in the accompanying interim consolidated financial statements. Accordingly, the countries other than Turkey in material aspects and the offects of such differences have not been accompanying interim consolidated financial statements are not intended to present the financial position and results of operations, and changes in eash flow of the Group in accordance with the accounting principles generally accepted in such countries of the users of these financial statements.

Istanbul, 22 May 2012

Akis Bağımsız Denetim ve Serbest Mulnasubeci Mali Muşavirlik A.Ş.

Özkan Genç Partner

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Consolidated Statement of Financial Position as of 31 March 2012 Amount expressed in Turkish Lina ("TL") unlass otherwite sineed.

|  | Notes      | 31 March 2012 | 31 December 2011 |
|--|------------|---------------|------------------|
| ASSETS<br>Current Assets   |            | 428,792,541   | 243,595,411      |
| Cash and Cash Equivalents  | 4          | 178,536,501   | 44,159,489       |
| Financial Investments  | 28         | 1,754,116     | 7,663,242        |
| - Due from Related Pariles                                       | 26         | 12,426,807    | 9,514,653        |
| - Other Trade Receivables  | 8          | 130,437,966   | 110,652,398      |
| Other Receivables  | :          | 12,135,225    | 1,323,665        |
| - Other Receivables, from Keialed Porties<br>- Other Receivables | ٥,         | 1,940,404     | 1071,970         |
| Inventories  | . 00       | 24.752.451    | 21.914.405       |
| Other Current Assets   | 9          | 68,749,475    | 48,367,559       |
| Non-Current Assets   | •          | 1,636,599,927 | 1,520,019,865    |
| Other Receivables  | •          | 6,561,343     | 6,867,703        |
| Property and Equipment   | > 5        | 95,249,134    | 744047           |
| Goodwill   | 7          | 1,031,292,588 | 917,357,997      |
| Deferred Tax Assets  | 74         | 17,754,966    | 26,231,493       |
| TOTAL ASSETS   | 2          | ğ             | 1.763.615.276    |
| LIABILITIES  |            |               |                  |
| Current Liabilities  |            | 402,551,121   | 359,316,220      |
| Financial Liabilities  | <b>س</b> ۾ | 131,856,261   | 115,814,216      |
| Ciner Financial Liabilities Trade Pavables                       | 97         | 9,715,464     | 15,117,0         |
| - Due to Related Porties   | 76         | 13.204.826    | 29.156.434       |
| - Other Trade Payables   | o i        | 120,134,962   | 123,085,011      |
| Other Liabilities  | ž          | 28,473,697    | 21,983,557       |
| - Due to Keigley Forties<br>- Other Payables                     | 7          | 27.766.278    | 21.404.614       |
| Tax Liability  | 24         | 5,618,370     | 374,769          |
| Provisions   | 2;         | 54,655,839    | 24,165,423       |
| Other Liabilities  | 97         | 44,891,702    | 39,525,059       |
| Non-Current Liabilities  | •          | 907,734,191   | 1,004,169,320    |
| Financial Liabilities<br>Trade Perubber                          | ^ <        | 855,616,766   | 946,100,185      |
| Other Payables   | ۰,         | 29,851,688    | 36.860.388       |
| Employee Benefits  | 7          | 4,107,912     | 1,933,424        |
| Deferred Tax Liabilities<br>Other Non-Current Liabilities        | 2 %        | 7,138,257     | 5,937,060        |
| AHILOG   |            | 726 101 221   | 7 th 0 th 0 th   |
| Shareholders' Family   |            | 735 518 780   | 385 402,136      |
| Paid-in Capital  | 17         | 704,085,765   | 668,000,000      |
| Capital Advances   | 11         | 153,612,315   | 1                |
| Share Fremium  | 1.1        | 112,809,940   | 22,809,940       |
| Accumulated Losses   | 12         | (315,499,568) | (187,294,576)    |
| Translation Reserves   |            | (48,392)      | (28,862)         |
| Net Propud Loss) For the Period Year Non-Controlling Interest    |            | 19,568.876    | 14.727.574       |
| TOTAL LIABILITIES  |            | 2,065,392,468 | 1,763,615,276    |
|  |            |               |                  |

The accompanying notes are an integral part of these consolidated financial statements

### --Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Consolidated Statement of Changes in Equity For the Three-Month Period Ended 31 March 2012
Amounts expressed in Turksh Lira ("TL") unless otherwise stated.



|   |      | Paid-in     | Share       | Capital     | Legal     | Translation | Accumulated   | Net           | Total before<br>Non-<br>Controlling | Non-<br>Controlling |                     |
|---|------|-------------|-------------|-------------|-----------|-------------|---------------|---------------|-------------------------------------|---------------------|---------------------|
|   | Note | Capital     | Premium     | Advances    | Reserves  | Ruervu      | Losses        | Profit(Loss)  | Interest                            | Interest            | Total               |
| As of 1 January 2011 Total Comprehensive Income(Unaudited)                          | 17   | 668,000,000 | 22,809,940  |             | 2,541,510 |             | (161,914,395) | (23,108,139)  | 508,328,916                         | 15,709,283          | 524,038,199         |
| Net Loss(Unaudited)   |      |             |             |             |           |             |               | 17,098,023    | 17,098,023                          | 2,485,070           | 19,583,093          |
| Other Comprehensive Income  |      |             |             |             |           |             |               | _             |                                     | -                   |                     |
| Total Other Comprehensive Income  |      |             |             |             | _         |             | _             | _             |                                     |                     |                     |
| Total Comprehensive<br>Income(Unaudited)<br>Acquisition of Non-Controlling Interest |      |             |             |             |           |             |               | 17,098,023    | 17,098,023                          | 2,485,070           | 19,583, <u>0</u> 93 |
| Without a Change In Control (Unaudited)   |      |             |             |             |           |             | (611,485)     |               | (611,485)                           | (538,603)           | (1,150,088)         |
| Transfers (Unaudited)   |      | _           |             |             | 269,460   |             | (23,377,599)  | 23,108.139    |                                     | _                   |                     |
| As of 31 March 2011 (Unaudited)   | 17   | 668,000,000 | 22,809,940  | _           | 2,810,970 | -           | (185,903,479) | 17,098,023    | 524,815,454                         | 17,655,750          | 542,471,204         |
| As of 1 January 2012  | 17   | 668,000,000 | 22,809,940  | _           | 4,069,977 | (28,862)    | (187,294,576) | (122,154,317) | 385,402,162                         | 14,727,574          | 400,129,736         |
| Total Comprehensive Income<br>Net Profit  |      |             |             | _           |           |             |               | 76,508,243    | 76,508,243                          | 5,229,772           | 81,738,015          |
| Total Other Comprehensive Income  |      |             |             | 44          |           | (19,530)    | _             |               | (19,530)                            |                     | (19,530)            |
| Total Comprehensive Income  |      |             |             |             |           | (19,530)    | _             | 76,508,243    | 76,488,713                          | 5,229,772           | 81,718,485          |
| Issuance of ordinary shares   |      | 36,085,765  | 90,000,000  | -           | _         |             |               | -             | 126,085,765                         | -                   | 126,085,765         |
| Capital Advances Received   |      | -           |             | 153,612,315 |           | -           | _             | -             | 153,612,315                         | _                   | 153,612,315         |
| Acquisition of Non-Controlling Interest<br>Without a Change In Control              |      |             |             | _           |           |             | (6,050,675)   |               | (6,050,675)                         | (388,470)           | (6,439,145)         |
| Transfers   |      | _           |             |             |           | _           | (122,154,317) | 122,154,317   |                                     | _                   |                     |
| As of 31 March 2012   |      | 704,085,765 | 112,809,940 | 153,612,315 | 4,069,977 | (48,392)    | (315,499,568) | 76,508,243    | 735,538,280                         | 19,568,876          | 755,107,156         |

The accompanying notes are an integral part of these consolidated financial statements.

Appendix III

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245,344,263 (187,911,998) 57,432,265 (7,243,427) (12,024,166) 2,779,277 (1,076,532) 39,867,417 4,048,942 (16,355,261) (7,978,005) (5,806,781) (2,171,224) 19,583,093 2,485,070 17,098,023 Consolidated Statement of Compreliensive Income for the Three-Month Period Ended Unaudited 31 March 2011 19,583,093 27,561,098 25.596 19,583,093 25.596 25.596 25.596 19,583,093 Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries (5,102,828) (14,795,934) 4,177,656 (4,075,794) 59,237,311 338,988,196 (259,953,985) 68,567,185 (30,857,688) (15,208,793) (5,640,290) (9,568,503) 81,738,015 5,229,772 76,508,243 (19,530)81,738,015 31 March 2012 96,946,808 81,738,015 110.152 110.152 81,718,485 79,034,211 110.152 110.152 Nore 8 8 5 5 7 7 22 2 2 25 Selling, Marketing and Distribution Expenses (-) Amounts expressed in Turkish Lira ("TL") unless otherwise stated Earnings/ (Loss) per Share from Continuing Operations (for 1000 shares)
Diluted and Basic Earnings / (Losses) per Share from Continuing Operations (for 1000 shares) Earnings/ (Loss) per Share (for 1000 shares) Diluted and Basic Earnings / (Losses) per Share Other Comprehensive Income TOTAL COMPREHENSIVE INCOME Tax Expense from Continuing Operations NET INCOME FOR THE PERIOD General Administrative Expenses (-) Defened Tax Expense INCOME FROM CONTINUING INCOME FROM CONTINUING PROFIT FROM OPERATIONS OPERATIONS BEFORE TAX OPERATIONS AFTER TAX Other Operating Expense (-) Distribution of Net Income Other Operating Income Non-Controlling Interest Owners of the Company Current Tax Expense GROSS PROFIT Finance Expense 31 March 2012 Cost of Revenue (for 1000 shares) Finance Income Revenues

The accompanying notes are an integral part of these consolidated financial statements.

# 13. ACCOUNTANTS' REPORT (cont'd)

## Appendix III

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Consolidated Statements of Cash Flows For the Three-Month Period Ended 31 March 2012
Amount expressed in Tarkish Lite ("12.") unicss otherwise stated.

| Amounts expressed in Turkish Lira ("TL") unless otherwise stated.  |      |   | Unandiled     |  |
|--|------|---|---------------|--|
|  | ,    | 31 March 2012                           | 31 March 2011 |  |
| A. CASH FLOWS FROM OPERATING ACTIVITIES Net Income   | Note | 81,738,015                              | 19,583,093    |  |
| Adjustments:   | ;    | *************************************** | 651 155 61    |  |
| Amortization and depreciation expense  | 9.5  | 20,645,345                              | 19,100,110    |  |
| Provision on doubtful receivables  |      | 1.154.045                               | 388.776       |  |
| Uncelized finance income / (loss)  | •    | (724,464)                               | (572,962)     |  |
| Income accruals on inpatients  | 9/   | (10,313,761)                            | (3,283,041)   |  |
| Expense accruals on doctors  | 13   | 46,159,383                              | 15,889,024    |  |
| Deferred tax expense   | 7.   | 9,568,503                               | 2,171,224     |  |
| Provision on corporate taxes   |      | 0,040,290                               | 18/00/5       |  |
| Provision for legal cases<br>Chance in fair volue of forward transactions  | 7.   | 245',02',1<br>951 909 \$                | (9,07,494)    |  |
| Chance in fair value of interest rate swan   |      | (1.496.287)                             | 530.113       |  |
| Interest income  | 22   | (313,998)                               | (126,622)     |  |
| Interest expense   | 2    | 15,394,973                              | 954,585       |  |
| Unrealized foreign exchange (gain)/losses  | ;    | (61,953,100)                            | 1,808,769     |  |
| Cann on sale of property and equipment (net) Net operating profit before changes in assets and liabilities   | •    | (021,231)                               | 61,932,586    |  |
|  |      |   |               |  |
| Change in trade receivables  |      | 12,337,737                              | (15,828,243)  |  |
| Change in inventory  |      | (/00,11,00/)                            | 408,039       |  |
| Change in other receivables  |      | (3,097,273)                             | (115 065 7)   |  |
| Change in other non-current asserts  |      | (3.861.090)                             | (12,176,731)  |  |
| Change in trade payables   |      | (26,377,607)                            | (1,895,832)   |  |
| Change in due to related parties   |      | (19,101,632)                            | 2,708,857     |  |
| Change in provisions   |      | 2,594,323                               | 6,741,455     |  |
| Corporate taxes paid   |      | (396,689)                               | (2,669,208)   |  |
| Change in other trade payables   |      | (647,037)                               | (3,304,082)   |  |
| Change in other (iabilities  | :    | 5,366,640                               | 3,992,502     |  |
| Employee severance indemnity paid  | *    | (936,830)                               | (701,304)     |  |
| Provisions paid  |      | (15,00,012)                             | 14.901.860    |  |
| יוכן לדייון ווחיון חליכנשנוות של הנועוונים   |      | 17/CCN114                               | 20010011      |  |
| B. CASH FLOW FROM INVESTMENT ACTIVITIES  |      |   |               |  |
| Acquisition of property and equipment  | o, 0 | (26,360,121)                            | (13,723,211)  |  |
| Proceeds from sale of property and equipment   | × 2  | 420,530                                 | 17,711,422    |  |
| Acquisition of intengible assets<br>Deceade from only of intensible persis   | 9 0  | (/06'067)                               | (511,02)      |  |
| Cash outflow from acquisition of subsidianes   | •    | (126,796,279)                           | •             |  |
| Interest received  |      | 335,675                                 | 126,622       |  |
| Net cash (used in)/from investing activities   |      | (152,696,756)                           | (1,130,015)   |  |
| C. CASH FLOW FROM FINANCING ACTIVITIES   |      |   |               |  |
| Issuance of ordinary shares  |      | 126,085,767                             | : :           |  |
| Capital advances received<br>Proceeds from bank horrowings   |      | 14.443.133                              | 10,618,022    |  |
| Repayment of bank homowings  |      | (42,447,657)                            | (34.660.309)  |  |
| Finance lease liabilities  |      | 4,103,800                               | 3,120,014     |  |
| Proceeds from borrowings obtained from related parties   |      | 128,476                                 | (25,603)      |  |
| Acquisition of non-controlling interest  |      | (6,393,942)                             | (1,493,100)   |  |
| Interest paid  |      | (3,918,051)                             | (954,585)     |  |
| Change in resurction casts  Net cash (used in)from financing activities  |      | 259,594,030                             | (16,707,764)  |  |
| Net decrease the second of second sec |      | 148 157 201                             | (0163167)     |  |
| Cash and cash equivalents at 1 January   |      | 13,520,972                              | 9,507,004     |  |
| Cash and cash equivalents 31 March   | 4    | 161,878,173                             | 6,571,085     |  |
|  |      |   |               |  |

The accompanying notes are an integral part of these consolidated financial statements.

13. ACCOUNTANTS' REPORT (cont'd)

| KI-MKG   |   | Appendia 111 |
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| ς.       | Financial liabilities   | 27           |
| 9        | Trade receivables and payables  | 31           |
| 7        | Other receivables and payables  | 32           |
| ∞        | Inventories   | 32           |
| 6        | Property and equipment  | 33           |
| 2        | Intangible assets   | 35           |
| =        | Acquisition of subsidiary and non controlling interests                       | 36           |
| 13       | Provisions  | 40           |
| <u>.</u> | Commitments   | 4            |
| 7        | Employee benefits   | 44           |
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### Appendix III

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated

## Organization and nature of business

Acibadem Sağlık Yatırımları Holding A.Ş. ("the Company") was incorporated in 2007 in İstanbul to invest into shares and assets of companies which operates in the Turkish insurance, advisory, hospital, healthcare and service scetors. The head office is located at Fahrettin Kerim Gökay Caddesi, Altunizade Mahallesi, No: 49, Üsküdarstanbul.

## Merger with IHH Healthcare Berhad

the time of the acquisition), for 60% and 15% of the shares of the Company were acquired by Integrated Healtheare Hastaneleri Turkey Sdn. Bhd. ("'IHH Turkey Sdn. Bhd." which is a subsidiary of IHH According to the share purchasc agreement between Mehmet Ali Aydınlar, Hatice Seher Aydınlar, Almond Holding Cooperatic UA, IHH Healtheare Berhad (known os Integrated Healthcare Haldings Sdn. Bhd. at Healthcare Berhad) and Bagan Lalang Venturcs Sdn. Bhd.

A131 March 2012 and 31 December 2011, shareholder structure of the Company is as follows:

| 31 December 2011 | Share (%)          | 20.00                     | 46.41               | 0.00                 | 0.00                            | 3.59                  | 0.00                     | 0.00                | 100.00 |
|------------------|--------------------|---------------------------|---------------------|----------------------|---------------------------------|-----------------------|--------------------------|---------------------|--------|
| 31 March 2012    | Share (%)          | 0.00                      | 23.20               | 00:09                | 15.00                           | 1.80                  | 0.00                     | 0.00                | 100.00 |
|                  | Shareholder's Name | Almond Holding Cooperatie | Mehmet Ali Aydınlar | 1HH Turkey Sdn. Bhd. | Bagan Lalang Ventures Sdn. Bhd. | Hatice Scher Aydınlar | Ethem Erhan Aydınlar (*) | Zcyncp Aydınlar (*) |        |

(\*) Ethem Erhan Aydınlar and Zeynep Aydınlar hold shares less than 0.01%.

As part of the transaction, the paid-up capital of the Group has been increased from TL 668,000,000 to TL 704,085,765 along with the acquisition of Aplus Hastane Otelcilik Hizmetleri Anonim Şirketi ("Aplus") and Acibadem Proje Anonim Sirketi Anonim Sirketi ("Acibadem Proje") by the Group concurrently. Refer to Footnote 11 "Goodwill" for further details on the acquisition of these companies.

At 31 March 2012 consolidated subsidiaries comprised the following:

- Almond Holding Anonim Şirketi ("Almond Holding")

Aeibadem Sağlık Hizmetleri ve Ticaret A.Ş. ("Acıbadem Sağlık") and its subsidiaries

- Acıbadem Proje

ACCOUNTANTS' REPORT (cont'd) 3

### Appendix III

Company No.: 901914-V

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries 31 March 2012

Organization and nature of business (continued) 4mounts expressed in Turkish Lira ("TL") unless otherwise stated

At 31 March 2012 consolidated subsidiarics of Actbadem Saglik comprised the following:

Acıbadem Poliklinikleri Anonim Şirketi ("Acıbadem Poliklinikleri""

Acıbadcın Labmed Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Labmed")

International Hospital Istanbul Anonim Sirketi ("International Hospital")

· Konur Sağlık Hizmetleri Anonim Şirketi ("Konur Sağlık"

· Yeni Saglik Hizmetleri ve Ticaret Anonim Şirketi ("Yeni Sağlık")

Acıbadem Mobil Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Mobil")

Gemtip Özel Sağlık Hizmetleri Sanayi ve Ticaret Limited Şirketi ("Gemtip")

Acıbadem Sistina Medikal Kompani Doo Skopje ("Acıbadem Sistina Medikal")

Clinical Hospital Acibadem Sistina Skopje ("Acibadem Sistina Hospital")

At 31 December 2011 consolidated subsidiaries comprised the following:

- Almond Holding Anonim Şirketi ("Almond Holding")

. Aeıbadem Sağlık Hizmetleri ve Ticaret A.Ş. ("Acıbadem Sağlık") and its subsidiaries

At 31 December 2011 consolidated subsidiaries of Acibadem Saglik comprised the following:

Acıbadem Poliklinikleri Anonim Şirketi ("Acıbadem Poliklinikleri"

Acıbadem Labmed Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Labmed")

International Hospital Istanbul Anonim Sirketi ("International Hospital")

Konur Sağlık Hizmetleri Anonim Şirketi ("Konur Sağlık")

· Yeni Sağlık Hizmetleri ve Ticaret Anonim Şirketi ("Yeni Sağlık")

Acıbadem Mobil Sağlık Hizmetleri Anonim Şirketi ("Acıbadem Mobil")

Acıbadem Sistina Medikal Kompani Doo Skopje ("Acıbadem Sistina Medikal") Gemtip Özel Sağlık Hizmetleri Sanayi ve Ticaret Limited Şirketi ("Gemtip")

Clinical Hospital Acıbadem Sistina Skopje ("Acıbadem Sistina Hospital")

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and consolidated subsidiaries are collectively named

### ACCOUNTANTS' REPORT (cont'd) ű

## Appendix III

Notes to the Consolidated Financial Statements as at and Far the Three-Manth Periad Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

Organization and nature of business (continued)

The nature of the activities of the consolidated subsidiaries is as follows:

#### Almond Holding

Almond Holding was incorporated on 30 July 2007 in Istanbul. The purpose of Almond Holding's establishment is to invest into any type of healthcare related institutions, hospitals and companies which operate in the healthcare and real estate sectors.

#### Acıbadem Sağlık

Acibadem Saglik was incorporated on 19 February 1990 in Istanbul, and provides health services in ten general purpose hospitals (Kadıkdy, Bakırkdy, Kozyatağı, Fulya, Eskişehir, Bursa, Kocaeli, Maslak, Kayseri, Adana). In addition to its core business in health care, the Company is engaged in healthcare related community services such as courses and seminars about first aid, diabetics, smokeless living and Acibadem Saglik is subject to Capital Market Board ("CMB") regulations and its shares have been traded on the Istanbul Stock Exchange ("ISE") since 15 Junc 2000. Acibadem Saglik also has Joint Commission International accreditation standards and ISO 9001 Quality Management System standards. The head office is located at Fahrettin Kerim Gökay Caddesi, Altunizade Mahallesi, No: 49, Üsküdarstanbul. Acıbadem Kayseri (which was a wholly owned subsidiary of Acıbadem Sağlık) was established on 23 March 2009 in Kayseri and merged with Acıbadem Sağlık on 29 July 2011.

The hospital certifications owned by the Group are indefinite.

### Acıbadem Poliklinikleri

Acıbadem Poliklinikleri has six polyclinics at Etiler, Bağdat Caddesi, Ataşehir, Göktürk, Beylikdüzü and Uludağ locations for outpatients. Acıbadem Göz Sağlığı Hizmetleri Anonim Şirketi was established on 16 March 1993 in İstanbul and merged with Acıbadem Poliklinikleri, on 24 October 2008 Acıbadem Ayaktan Tedavi Merkezleri Anonim Şirketi was established on 17 April 2006 in Beylikdüzü, İstanbul and merged with Acıbadem Poliklinikleri on 24 October 2008.

#### 4cıbadem Labmed

Anonim Şirketi, in İstanbul. On 24 February 2004 the name of the Company was changed to Acibadem Labmed Saglık, and a partnership was established with Labmed Dortmund GmbH (located in Germany) to Acibadem Labmed was established on 28 August 2001 under the name of Acibadem Sağlık Yönetimi engage in laboratory services. There are 2 branches in Adana and Antalya.

### International Hospital

and emergency care services in its hospital located in Yeşilköy, İstanbul. Acıbadem Sağlık acquired International International Hospital was established on 12 December 1983 and was engaged in providing inpaticnt, outpatient Hospital, on 20 August 2005 (50%) and on 27 March 2009 (40%) and increased its shares to 90% of total shares.

International Hospital Saglik Yatırımları A.S. (which was a wholly owned subsidiary of International Hospital) was established in December 2001 in Istanbul and merged with International Hospital on 31 March 2011.

ACCOUNTANTS' REPORT (cont'd) 5

#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consalidated Financial Statements as at and For the Three-Month Period Ended

Amounts expressed in Turkish Lira ("TL") unless otherwise stated. 31 March 2012

Organization and nature of business (continued)

#### Acıbadem Mobil

Acibadem Mobil was established on 7 July 2008 and providing emergency healthcare services and ambulance services.

#### Yeni Sağlık

On 1 June 2011, Actbadem Sağlık has acquired 99.90% of the shares of Yeni Sağlık which owns and operates Aile Hospital Göztepe (previously known as "Göztepe Şafak Hospital") in Göztepe district of Istanbul and Aile Hospital Bahçelievler (previously known as "John F. Kennedy Hospital ("JFK")") in Bahçelievler district of Istanbul. Yeni Sağlık's core business is to provide health services with its health premises.

#### Konur Sağlık

delivery surgery, plastic surgery, micro and hand surgery, urology, otorhinolaryngology diseases, eye, orthopaedics, traumatology, dermatology, physiotherapy, microbiology, inflectional diseases, pathology, Konur Saglık was acquired by Acıbadem Poliklinikleri in 2010 and conducts its operations in Bursa region. The Medical services provided at the medical center are internal medicine, general surgery, neurology, neuropsychiatry, neurosurgery, pediatrics, pcdiatric surgery, cardiovascular surgery, gynecological and nuclear medicine, radiology, biochemistry, algology, acupuncture, anaesthesiology and reanimation.

Konur Sagikk, which is subsidiary of Acıbadem Poliklinikleri has acquired on 14 March 2011, 58% shares of Gemtip which operates in Gemlik/Bursa district for outpatient.

## Acıbadem Sistina Medikal / Acıbadem Sistina Hospital

Hospital whose business purpose is to provide healthcare services for inpatients and outpatients. Acrbadem Sistina Medikal also has a 20-year sub-lease agreement with Acrbadem Sistina Hospital regarding hospital building beginning 18 October 2011. On 21 October 2011, Acrbadem Sağlık has acquired 50.00% of incorporated on 7 April 2010 in Skopje, Macedonia. Main business purpose of the Aeubadem Sistina Medikal is to purchase and lease various medical equipment to be used in ongoing operations of Aeubadem Sistina Acibadem Sistina Medikal was incorporated on 31 August 2011 and Acibadem Sistina Hospital was Acıbadem Sistina Medikal and 50.32% of Acıbadem Sistina Hospital.

Camica Sağlık Organizasyon Hizmetleri Anonim Şirketi ("Çamlıca") was established in 30 Deeember 1996 by Mehmet Ali Aydınlar and Hatice Seher Aydınlar to operate as a catering company. The name of the Camica was changed as Aplus Hastane Otelcilik Hizmetleri Anonim Şirketi ("Aplus") on 8 August 2006.

operating cafeterias, restaurants in the hospitals. The catering services comprised both cooking and serving Aplus's main operation is catering and laundry services rendered to Hospitals owned by the Group and services. In 2009, Aplus started giving cleaning services.

The registered address of Aplus is Acıbadem, Tekin Sk. No: 8 Kadıköy, İstanbul, Turkey

On 24 January 2012, the Group acquired 100.00% of Aplus.

### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

## Organization and nature of business (continued)

Acibadem Proje

Acibadem Proje was incorporated on 20 July 2004 to operate in the construction and contracting industry. Acrbadem Proje is mainly providing construction services to the Group. On 24 January 2012, the Group acquired 100.00% of Acibadem Proje as part of the merger transaction between the Group, IHH Turkey and Bagan Lalang as explained above.

The related parties of the Group are os follows:

- SZA Gayrimenkul Yatırım İnşaat ve Ticaret ("SZA") (Previously known as "Acıbadem Holding")
  - Acıbadem Grubu Sigorta Aracılık Hizmetleri Anonim Sirketi ("Acıbadem Sigorta Aracılık") Acıbadem Sağlık ve Hayat Sigorta Anonim Şirketi ("Acıbadem Sigorta")
- Akademia Sağlık Hizmet ve Sistemleri Yönetim ve Danışmanlık Anonim Şirketi ("Akademia")
  - Camlica Turizm ve Yatçılık Anonim Şirketi ("Camlıca Turizm")
- Acıbadem Diş Sağlığı Hizmetleri Anonim Şirketi ("Acıbadem Diş") Acıbadem Eğitim ve Sağlık Vakfı ("Acıbadem Vakfı")
- Telepati Tanıtım Hizmetleri Anonim Sirketi ("Telepati Tanıtım")
   Oukurova Bilim Laboratuarları Anonim Sirketi ("Çukurova Bilim")
   Acıbadem Üniversitesi ("Acıbadem Üniversite")
- BLAB Laboratuvar Hizmetleri Anonim Şirketi ("BLAB") Kerem Aydınlar Vakfi ("Kerem Aydınlar"
- Aydınlar Sağlık Hizmetleri Limited Şirketi ("Aydınlar Sağlık")
  - Abraaj Capital Limited (\*) ("Abraaj"
- Bagan Lalang Ventures Sdn. Bhd ("Bagan Lalang") (\*\*) Integrated Healthcare Holdings Sdn. Bhd. ("IHH") (\*\*)

These companies have neither direct nor indirect capital and management relationships with the Group and accordingly are excluded from consolidation in the accompanying financial statements

At 31 March 2012, the Group employed 11,659 personnel (31 December 2011: 9,383), consisting of 2,885 (31 December 2011: 6,788) doctors, nurses and medical personnel and 1,688 (31 December 2011: 1,629) personnel employed on contractual basis.

(\*) Abraaj was a related party until 24 January 2012. (\*\*) IHH and Bagan Lalang becamc related parties on 24 January 2012.

ACCOUNTANTS' REPORT (cont'd) <u>ت</u>



#### Appendix III

Company No.: 901914-V

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics 31 March 2012

Imounts expressed in Turkish Lira ("TL") unless otherwise stated.

- Basis of presentation of the consolidated financial statements
- Basis of presentation 2.1
- Statement of compliance 2.1.1

.5 accordance with the Turkish Uniform Chart of Accounts promulgated by Capital Markets Board of Turkey The Group maintains its book of accounts and prepares its statutory financial statements in TL ("CMB"), Turkish Commercial Code and Turkish Tax Code.

with the principle of CMB accounting and reporting published by the appropriate authorities. The Group's accompanying consolidated financial statements was prepared in accordance with the provisions of Capital Market Board ("CMB") 9 April 2008, and 26842 of the Official Gazette Series XI, 29 No. "Basis for consolidated financial statements, classification and adjustments based on the legal records are prepared in conformity According to the reflection the truth principle of financial statements, the accompanying Financial Reporting in the Capital Markets" ("Communiqué No:XI-29"). According to the Article 5 of the Communiqué, companies will apply The International Accounting/Financial Reporting Standards ("IAS / IFRS") adopted by the European Union. However, according to the Transitional Article 2 included in the same Communiqué, IAS/IFRS will be applied until the differences between IAS/IFRS that are adopted by European Union and IAS/IFRS that are adopted by International Accounting Standards Board ("IASB"), are announced by Turkey Accounting Standards Board ("TASB").

Auditing Standards Agency ("Oversight Agency"). In accordance with the transitional article number one of the governing decree law, until the date of the issuing of standards and regulations by Oversight Agency, With the governing decree law numbered 660 published in official gazette on 2 November 2011, the establishment article of TASB stated in the 2499 numbered law with an additional article number one has been superseded and the Council of Ministers decided to establish Public Oversight Accounting and the existing regulations will be applied. Accordingly, as of reporting date, the Basis of Presentation has not been changed. The accompanying consolidated financial statements of the Group have been approved by the Board of Directors of the Group on 22 May 2012. The general assembly of the shareholders and legal authorities has the authority to change the accompanying consolidated financial statements.

## Additional paragraph for convenience translation to English:

The accompanying financial statements are not intended to present the financial position and results of its operations in accordance with accounting principles and practices generally accepted in countrics and urisdictions other than Turkey.

#### Basis of Measurement 2.1.2

itens as at 31 December 2004 were reflected in retained camings. The consolidated financial statements have been prepared on the historical cost basis except for derivative financial instruments which are measured at fair value and balance sheet items affected by the implementation of IAS 29. equity items including paid-in capital, sharc premium, legal rescrycs and special reseryes are presented in The CMB announced that, effective from 1 January 2005, the application of IAS 29 "Financial Reporting in Hyperinflationary Economies" issued by IASB is no longer required for companies operating in Turkey and preparing their financial statements in accordance with CMB Accounting Standards on 17 March 2005. The accordance with the Turkish Commercial Code basis amounts and the effects of inflation over those equity

### Functional and presentation currency 2.1.3

These consolidated financial statements are presented in TL, which is the Group's functional currency. All financial information presented in TL unless otherwise stated. All other currencies are stated full unless otherwise stated.

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### ACCOUNTANTS' REPORT (cont'd) 5

### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

Amounts expressed in Turkish Liro ("TL") unless otherwise stated. Basis of presentation of the consolidated financial statements (continued)

Basis of presentation (continued)

Basis of consolidation

2.1.4 2.1 ~

and its subsidiaries and the basis set out in sections helow. The financial statements of the entities included The accompanying consolidated financial statements include the accounts of the parent Company, ASYH in the consolidation have been prepared at the date of the consolidated financial statements.

3

non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance. At 31 March 2012 and 31 December 2011, the subsidiaries in which the Group owns direct or indirect controls Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the their operations and the ownership interests are given below:

|   | Ownership     | interest (%)     |
|---|---------------|------------------|
| Direct Ownership Interest on the Subsidiary | 31 March 2012 | 31 December 2011 |
| Almond Holding A.S.                         | 66.66         | 66'66            |
| Aplus                                       | 66.66         | 1                |
| Acıbadem Proje                              | 66.66         | 1                |
| Acıbadem Sağlık                             | 92.21         | 91.96            |

|  | Ownership     | Ownership Interest (%) |
|--|---------------|------------------------|
| Effective indirect Ownership Interest on the |               |                        |
| Subsidiaries of Acibadem Saglik              | 31 March 2012 | 31 December 2011       |
| Acıbadem Poliklinikleri                      | 92.20         | 96.16                  |
| Acibadem Labried                             | 46.09         | 45.97                  |
| International Hospital                       | 82.99         | 82.76                  |
| Konur Sağlık                                 | 87.60         | 85.06                  |
| Acıbadem Mobil                               | 92.19         | 91.95                  |
| Sistina Hospital                             | 46.40         | 46.27                  |
| Sistina Medikal                              | 46.11         | 45,98                  |
| Yeni Sağlık                                  | 92.12         | 91.87                  |
| Gemtip                                       | 20.80         | 49.47                  |

### ACCOUNTANTS' REPORT (cont'd) ₹.

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#### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiarics 31 March 2012

tmounts expressed in Turkish Lira ("TL") unless otherwise stated.

Basis of presentation of the consolidated financial statements (continued)

Basis of presentation (continued) 2.1

Basis of consolldation 2.1.4 Acquisition of non-controlling interests (11)

Aequisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

Acquisitions through business combinations: (1) The effects of such acquisition are presented as "acquisitions through business combinations" in the notes to the consolidated financial statements.

Loss of control Ē

arising on the loss of control is recognized in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit On the loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any nonaccounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

Transaction eliminated on consolidation Ē Intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

Use of estimates and judgments 2.7

The preparation of consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets liabilities, income and expenses. Actual results may differ from these estimates

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected In preparation of the consolidated financial statements, the significant estimates and judgments used by the Group are as follows:

Note 2.6.3- 2.6.4 - Useful life of property and equipment and intangible assets

 Provision for impairment on trade receivables Derivative financial instrumen Note 2.6.6-iv Note 6

- Provisions

 Employee benefits Note 12 Note 14 Note 24 Note 28

Tax assets and liabilities

· Financial instruments: Fair value disclosures

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#### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

- Amount espressed in Turkish Liro ("TL") unless otherwise stated. Basis of presentation of the consolidated financial statements (continued)
- Errors and changes in accounting policies 2.3

2

in the consolidated financial statements. The Group consistently recognizes measures and presents the transactions, other events and situations with the same nature. Material changes in accounting policies or The accounting policies set out in 2.6 have been applied consistently by the Group to all periods presented material errors (if any) are corrected, retrospectively; restating the prior period consolidated financial

Changes in accounting estimates 2.4 Effect of changes in accounting estimates affecting current period (if any) is recognized in the current period; effect of changes in accounting estimates affecting current and future periods is recognized in the current and also in future periods.

- Changes in IFRS 5.5
- New standards and interpretations adopted in the three-manth perlod ended 31 March 2012 that have no effect on the Group's financials 2.5.1

There are no new standards or interpretations adopted in the three -month period ended 31 March 2012,

New Standards and Interpretations Not Yet Adopted At 31 March 2012 2.5.2

A number of new standards, amendments to standards and interpretations are not yet effective At 31 March 2012, and have not been applied in preparing these consolidated financial statements. The Group management is assessing the effects of these standards which will be effective on or after the periods beginning 1 April 2012.

Summary of significant accounting policies 5.6

Significant accounting policies applied during the preparation of the consolidated financial statements are

#### Revenue 2.6.1

summarized as follows:

Institution ("SGK"). The interest rate which reduces the nominal value of the related service to its eash sale Revenue of the Group comprised the income from the inpatient/outpatient services given at the hospitals, polyclinics, laboratories and ambulance services of the Group. The revenues for these services are mostly realized in cash or collectible from the insurance companies including State owned Social Security price is used to determine the present value of the receivables. The difference between the nominal value of the sale price and the fair value obtained by this way is reflected as interest income to the related periods.

When an uncertainty arises about the collectability of an amount already included in revenue, the doubtful receivable amount is recognized as an expense, rather than as an adjustment of the revenue already recognized. Nct sales represents invoiced gross sales amount minus returns and discounts,

#### 2.6.2

current state of location. The cost of inventories is determined on the weighted average basis. Net realizable value is the estimated selling price in the ordinary course of the business, less the selling expenses. all procurement costs, conversion costs and all other relevant costs in bringing the inventories into their Inventories are stated at the lower of cost or net realizable value. Cost elements included in inventories are

ACCOUNTANTS' REPORT (cont'd) 13.

#### Appendix III

Company No.: 901914-V

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Amounts expressed in Turkish Lira ("TL") unless otherwise stated. 31 March 201

- Basis of presentation of the consolidated financial statements (continued)
- Summary of significant accounting policies (continued) 2.6
- Property and equipment 2.6.3
- Recognition and measurement -

The costs of property and equipment purehased before I January 2005 are restated for the effects of inflation current at 31 December 2004 less accumulated depreciation and impairment losses if any. The costs of property and equipment purchased after I January 2005 are carried at cost less accumulated depreciation and impairment losses if any. Cost includes expenditure that is directly attributable to the aequisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labor, any other costs directly attributable to bringing the asset to a working condition for its intended use, and capitalized borrowing eosts.

#### Subsequent expenditures 3

The cost of replacing part of an item of property and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group. The costs of the day-to-day servicing of property and equipment are recognized in the consolidated statement of income comprehensive as incurred.

#### Depreciation E

Depreciation is recognized on a straight-line basis over the useful lives of the property and equipment from the date of acquisition or assembly. Leasehold improvements are depreciated on a straight-line basis over the lease period. Depreciation expenses are presented mainly under eost of sales, general and administrative expenses and selling, marketing expense in the consolidated statement of comprehensive income.

Land is not depreciated, since useful live of it is aecepted as infinite.

The estimated useful lives are as follows:

| Buildings                | 50 years                |
|--------------------------|-------------------------|
| Machinery and equipments | 3-20 years              |
| Vehicles                 | 4-7 years               |
| Furniture and fixtures   | 3-10 years              |
| Leased assets            | 5-12 years              |
| Other tangible assets    | 5 years                 |
| Leasehold improvements   | During the lease period |

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

#### Disposal 3

accounts and the cost and accumulated depreciation of property and equipment has been derecognized from Gains or losses on disposals of property and equipment are included in the relevant income and expense the relevant accounts as appropriate.

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

Notes to the Consolidated Finoncial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Атоинг expressed in Turkish Liro ("TL") unless otherwas stored. Basis of presentation of the consolidated financial statements (continued)

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- Summary of significant accounting policies (continued) 2.6
- Intangible assets 2.6.4

purchased before 1 January 2005 are restated for the effects of inflation current at 31 December 2004 less Intangible assets consist of acquired software and other intangible assets. The costs of intangible assets accumulated amortization and impairment losses. The costs of intangible assets purchased after 31 December 2004 are carried at cost less accumulated amortization and impairment losses, if any. The carrying amount of an intangible asset is reduced to its recoverable amount if there is impairment.

Amartization

 $\overline{\phantom{a}}$ 

Intangible assets are amortized on a straight-line basis in the income statement over their estimated useful lives for a period.

The estimated useful lives for the current periods are as follows:

3-10 year 3-10 year Other intangible assets

Amortization method and economic useful lives values of intangible assets are revised at each reporting date end and adjusted if appropriate.

#### Goodwill 2.6.5

of identified assets, liabilities and conditional liabilities that are acquired over purchasing price is recorded as goodwill. The goodwill arising from the merger is not amortized. Goodwill is subject to impairment test After I January 2005, in accordance with IFRS 3 "Business Combinations", the excess amount of fair value once a year or more frequently when there is an indication of impairment.

ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

Notes to the Consolidated Financiol Statements os at and For the Three-Month Period Ended Acibadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

- Amounts expressed in Turkish Lira ("TL") unless otherwise stated. Basis of presentation of the consolidated financial statements (continued)
  - Summary of significant accounting policies (continued) 2,6
- Financial instruments 2.6.6
- Non derivative financial assets -

The Group initially recognizes loans and the receivables on the date they are originated. All other financial assets are recognized initially on the trade date at which the Group becomes a party to the contractual provisions of the inflows. The Group derecognizes a financial asset when the contractual rights to the eash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or

when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net Financial assets and liabilities are offset and the net amount presented in the statement of financial position basis or to realize the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets; loans and receivables.

### Laans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and reccivables are measured at amortized eost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and eash equivalents, trade and other receivables.

## Cash and cash equivalents

Cash and cash equivalents comprise of eash, deposits with maturity periods of less than three-months and highly liquid investments with maturity periods of less than three-months and having no eonversion risk exposure other than the impact of foreign currency changes.

Nan derivative financial liobilities 3 The Group initially recognizes debt securities issued and subordinated liabilities on the date that thcy are

The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled or

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

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## ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consalidated Financial Statements as at and For the Three-Month Periad Ended

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

31 March 2012

- Basis of presentation of the consolidated financial statements (continued)
- 2.6 Summary of significant accounting policies (continued)
- 2.6.6 Financial instruments (continued)
- ii) Non derivative financial liabilities (continued)

The Group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortized cost using the effective interest method. Other financial liabilities comprise loans and borrowings, bank overdrafts, and trade and other payables.

iii) Paid-in capital and dividends

Ordinary shares are classified as paid-in capital. Dividends distributed on ordinary shares are offset with retained earnings in the period in which they are declared.

iv) Derivative financial instruments

The Group holds derivative financial instruments to hedge its foreign eurrency and interest rate risk exposures.

Derivatives are recognized initially at acquisition cost; attributable transaction costs are recognized in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. The Group's derivative financial instrument consists of mainly forward transactions and interest rate swap. Although these financial instruments provide effective economic protection against risks, they are accounted for as derivative financial instruments reflected as trading securities or other financial liabilities because they do not meet the hedge accounting criteria under IAS 39.

## 2.6.7 Impairment of assets

Finoncial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset and that the loss event had a negative effect on the estimated future cash flows of the asset that can be estimated the loss event had a negative effect on the stimated future cash flows of the asset that can be estimated the loss event had a negative effect on the stimated future cash flows of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that can be estimated that the last of the asset that the last of the la

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on items that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy.

The Group considers evidence of impairment for loans and receivables and held-to-maturity investment securities at both a specific asset and collective level. All individually significant receivables and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and receivables and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and receivables and held-to-maturity investment securities with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current connents and credit conditions are such that the actual losses are likely to be greater or less than suggested that the actual losses are likely to be greater or less than suggested

Company No.: 901914-V

## 13. ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Acibadem Saglik Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

- 2 Basis of presentation of the consolidated financial statements (continued)
- 2.6 Summary of significant accounting policies (continued)
- 2.6.7 Impairment of assets (continued)
  - ii) Financial assets (continued)

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account against loans and receivables or held-to-maturity investment securities. When a subsequent event (e.g. repayment by a debtor) causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Impairment losses are recognized in the profit or loss.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated fature cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognized if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

Impairment losses recognized in respect of the eash generating units are allocated to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis.

In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not execed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

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## ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics Notes to the Consolidated Financial Statements as ot and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

# Basis of presentation of the consolidated financial statements (cantinued)

## 2.6 Summary of significant accounting policies (continued)

## 2.6.8 Foreign Currency Transactions

Transactions in foreign currencies have been translated to TL at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies have been translated into TL at the exchange rates prevailing at the balance sheet dates. Foreign exchange gains or losses arising from the settlement of such transactions and from the translation of monetary assets and liabilities are recognized in the consolidated statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies are translated to TL with the exchange rates at the dates of transaction.

At 31 March 2012 and 31 December 2011, Central Bank of the Republic of Turkey ("Central Bank")'s buying foreign currency rates are as follows:

| 31 December 2011 | 1.8889                  | 2.4438                          |
|------------------|-------------------------|---------------------------------|
| 31 March 2012    | 1.7729                  | 2.3664                          |
|                  | American Dollar ("USD") | European Union Currency ("EUR") |

### 2.6.9 Earnings per share

Earnings per share disclosed in the consolidated statement of comprehensive income is determined by dividing net earnings by the weighted average number of shares that have been outstanding during the related period concerned.

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings and inflation adjustments on equity items. Such bonus shares are taken into consideration in the computation of earnings per share as issued share certificates. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the period has been adjusted in respect of bonus shares issued without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and each earlier year.

### 2.6.10 Subsequent events

Subsequent events cover all the events between balance sheet date and the date of authorization for release of the financial statements even if these events arise after any announcement about profit or loss or disclosures of selected financial information to the public.

If there has been events after the balance sheet date that would require the restatement of the consolidated financial statements; the Group restates the consolidated financial statements accordingly. If such events are significant but do not require the restatement of the consolidated financial statements, they are disclosed in the related notes.

## ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

# Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Liro ("TL") unless otherwise stated.

# 2 Basis of presentation of the consolidated financial statements (continued)

## 2.6 Summary of significant accounting policies (continued)

## 2.6.11 Provisions, contingent assets and liabilities

A provision is recognized in the accompanying consolidated financial statements if as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Contingent liabilities are reviewed to determine if there is a possibility that the outflow of economic benefits will be required to settle the obligation. Except for the economic benefit outflow of economic benefits will be required to settle the obligation. Except for the economic benefit suffered to settle the obligation is to the financial statements. If the inflow of economic benefit is probable contingent assets have been disclosed in the notes to the financial statements. If the inflow of the economic benefit is more than tikely to occur such asset and income statement effect has been recognized in the financial statements at the relevant period that income change effect occurs.

## 2.6.12 Leasing transactions

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. The property and equipment acquired through financial leasing in the Group's consolidated balance sheet, are recorded on the asset side at the lower of its fair value or the present value of the minimum lease payments, and related obligation is reflected on the liability side at the present value of the minimum lease payments. Interest element included in the lease installments are reflected in the consolidated income statement. The property and equipment obtained by way of financial leases are depreciated through their useful lives.

When the lease period is shorter than the useful life of the leased asset and it is not certain whether the Group will purchase the leased asset at the end of the lease period, it is depreciated during the period of lease. When the leased asset's useful life is shorter than leased period, leased assets are depreciated during the useful life.

The lease transactions are classified as operational leasing where the risks and rewards are on the part of the lessor. Operational lease payments are recorded as expense in the consolidated statement of comprehensive income on a linear basis.

### 2.6.13 Related parties

Subsidiaries, shareholders of the Company and companies of the shareholders, and also other companies managed by these companies or related to these companies and managers and directors of these companies are referred to as related parties according to IAS 24 – Related party disclosures.

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## 13. ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

Actbadem Saglık Yatırımları Holding Anonim Şirkcti and Its Subsidiaries Notes to the Consolidated Financial Stalements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

- Basis of presentation of the consolidated financial statements (continued)
- Summary of significant accounting policies (continued)

7.6

### 2.6.14 Segment reporting

IFRS 8 requires that a measure of segment assets be disclosed only if the amounts are regularly provided to Chief Decision Maker, consistent with the equivalent requirement for the measure of segment liabilities.

The Group's main business activity consists of hospital, healthcare and non-healthcare services. As a result of the activity variation, the Croup revenues are allocated as hospital, healthcare and non-healthcare branches. All Group revenues have been realized in domestic basis except newly acquired subsidiaries in Macedonia which have immaterial revenues compared to Group total revenue; accordingly no geographical classification has been presented.

The operating segments of the Group are presented in Note 3.

### 2.6.15 Income taxes

Income tax comprises eurrent and deferred tax. Income tax expense is recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a blowings combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foresceable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

## Transfer pricing regulations

In Turkey, the transfer pricing provisions have been stated under the Article 13 of the Corporate-Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communique on disguised profit distribution via Transfer Pricing, dated 18 November 2007 sets details about implementation.

If a taxpayer enters into transactions regarding the sale or purchase of goods and services with related parties, where the prices are not set in accordance with the arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes.

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Company No.: 901914-V

## 13. ACCOUNTANTS' REPORT (cont'd)



#### Appendix III

Actbadem Sagilk Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

4mounts expressed in Turkish Lira ("TL") unless atherwise stated.

- 2 Basis of presentation of the consolidated snancial statements (continued)
- 2.6 Summary of significant accounting policies (continued)

### 2.6.16 Employee Benefits

In accordance with the existing Labor Law in Turkey, the Group entities operating in Turkey are required to make lump-sum payments to employees who have completed one year of service and whose employment is terminated without cause or who retire, are ealled up for military service or die.

In the accompanying consolidated financial statements, the Group has used actuarial valuation method to estimate its obligation.

At 31 March 2012 and 31 December 2011, the following assumptions were used in the calculation of the total liability:

| 31 March 2012 31 December 201 | 3.91% 3.91%   | rt 72% 72%                                    |
|-------------------------------|---------------|---|
|                               | Discount Rate | Tumover Rate for the calculation of retiremen |

Reserve for employee termination bencifits is calculated based on the eciling amount which is determined by the Government. The management of the Group used some assumptions in the calculation of the retirement pay provision. At 31 March 2012 and 31 December 2011, the ceiling amount has been limited to TL 2,805 and TL 2,732 per year of employment, respectively. The liability is not funded, as there is no funding requirement.

## 2.6.17 Financial incomes and expenses

Finance income comprises interest income on funds invested; fair value gains on financial assets at fair value through profit or loss and gains on derivative instruments that are recognized in profit or loss. Interest income is recognized as it accrues in profit or loss, using the effective interest method. Dividend income is recognized in profit or loss on the date that the Group's right to receive payment is established.

Finance costs comprise interest expense on borrowings, changes in the fair value of financial assets at fair value through profit or loss, impairment losses recognized on financial assets, (other than trade receivables) and losses on derivative instruments that are recognized in profit or loss.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using the effective interest method.

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## Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financiol Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

### Segment reporting

The Group's reportable segments are based on Hospital, Healtheare and Non-Healtheare segments.

At 31 March 2012 Hospital segment includes the following:

- Acıbadem Sağlık
  - International Hospital
    - Yeni Sağlık
- Acıbadem Sistina Hospital
- Acıbadem Sistina Medikal
- At 31 March 2012 Non-Healtheare segment includes the following:
- Almond Holding Aeibadem Sağlık Yatırımları Holding Anonim Şirketi

At 31 March 2012 Healtheare segment includes the following:

- Actbadem Proje Actbadem Labmed Actbadem Poliklinikleri Actbadem Mobil
- Konur Saglik
- Gemilip
- At 31 March 2011 Hospital segment includes the following:
- Acıbadem Sağlık
- International Hospital
- Acıbadem Kayscri
- At 31 March 2011 Non-Healthcarc segment includes the following:
- Almond Holding Acıbadem Sağlık Yatırımları Holding Anonim Şirketi

At 31 March 2011 Healthcare segment includes the following:

- Acıbadem Labmed
- Acıbadem Poliklinikleri
- International Hospital Saglik Yatırımları
  - Acıbadem Mobil
    - Konur Saglik

Almond Holding and Acıbadem Sağlık Yatırımları Holding Anonim Şirketi are holding companies and do not have any revenue generating activity.

### ACCOUNTANTS' REPORT (cont'd) 13.

### Appendix III

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Hölding Anonim Şirketi and Its Subsidiarics Notes to the Consolidoted Finoncial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

Segment reporting (continued)

### 1 January- 31 March 2012:

|                                      | Hospital      | Healthcare   | healtheare | Eliminations | Total         |
|--------------------------------------|---------------|--------------|------------|--------------|---------------|
| Revenues 31                          | 312,670,162   | 59,279,477   | :          | (32,961,443) | 338,988,196   |
| Cost of revenue (•) (24:             | (243,186,324) | (47,816,284) | :          | 31,048,623   | (259,953,985) |
| Gross Profit                         |               |              |            |              | 79,034,211    |
| Operating expenses                   |               |              |            |              | (19,898,762)  |
| Other operating income/expense (net) | sense (net)   |              |            |              | 101,862       |
| Financial income/expense (net)       | net)          |              |            |              | 37,709,497    |
| Tax expense                          |               |              |            |              | (15,208,793)  |
| Net income for the period            |               |              |            |              | 81,738,015    |

| Total              |                    | 2,065,392,468   | (26,656,688)         |                    | 1,310,285,312 |                  | (20,645,345) |  |
|--------------------|--------------------|-----------------|----------------------|--------------------|---------------|------------------|--------------|--|
| Eliminations       |                    | (1,025,444,615) | :                    |                    | (60,232,171)  |                  | !            |  |
| ron-<br>healtheare |                    | 2,022,556,250   | •                    |                    | 486,286,294   |                  | :            |  |
| Healtheare         |                    | 35,339,064      | (1,433,767)          |                    | 87,202,698    |                  | (2,403,314)  |  |
| Hospital           |                    | 1,032,941,769   | (25,222,921)         |                    | 797,028,491   |                  | (18,242,031) |  |
|                    | Reportable segment | assets          | Capital expenditures | Reportable segment | liabilities   | Amortization and | depreciation |  |

## 1 January - 31 March 2011/Unaudited!

|                                |               |              | Non-       |              |               |
|--------------------------------|---------------|--------------|------------|--------------|---------------|
|                                | Hospital      | Healtheare   | healthcare | Eliminations | Total         |
| Revenues                       | 232,370,171   | 27,323,128   | 1          | (14,349,036) | 245,344,263   |
| Cost of revenue (-)            | (177,349,518) | (21,907,281) | :          | 11,344,801   | (187,911,998) |
| Gross Profit                   |               |              |            |              | 57,432,265    |
| Operating expenses             |               |              |            |              | (19,267,593)  |
| Other operating income/expense | me/expense    |              |            |              |               |
| (net)                          |               |              |            |              | 1,702,745     |
| Financial income/expense (net) | cense (net)   |              |            |              | (12,306,319)  |
| Tax expense                    |               |              |            |              | (7,978,005)   |
| Net income for the period      | period        |              |            |              | 19,583,093    |

## 1 January- 31 December 2011

|                    |              |             | Non-        |              |               |
|--------------------|--------------|-------------|-------------|--------------|---------------|
| '                  | Hospital     | Healthcare  | healthcare  | Eliminations | Total         |
| Reportable segment |              |             |             |              |               |
| assets             | 946,946,311  | 58,313,964  | 777,666,341 | (19,311,340) | 1,763,615,276 |
| Capital            |              |             |             |              |               |
| expenditures       | (95,393,653) | (1,078,287) | ١           | 1            | (96,471,940)  |
| Reportable segment |              |             |             |              |               |
| liabilities        | 852,681,203  | 29,962,806  | 500,152,871 | (19,311,140) | 1,363,485,540 |
| Amortization and   |              |             |             |              |               |
| depreciation       | (72,545,759) | (5,068,048) | ;           | :            | (77,613,807)  |
|                    |              |             |             |              |               |

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### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Nates to the Consolidated Financial Stotements as at and For the Three-Month Period Ended 31 March 2012

Aniounis expressed in Turkish Lira ("TL") unless otherwise stated

## Cash and cash equivalents

At 31 March 2012 and 31 December 2011, cash and cash equivalents comprised the following:

| 12 31 December 2011 | 982,282      | 2,958,393               | e                     | 17 484,910                       | 3,894,017               | 7           |
|---------------------|--------------|-------------------------|-----------------------|----------------------------------|-------------------------|-------------|
| 31 March 2012       | 1,052,426    | 6,113,128               | 166,065,252           | ) 963,587                        | 4,342,108               | 100 713 001 |
|                     | Cash on hand | Banks - demand deposits | Banks - time deposits | Mutual fund (B type liquid fund) | Credit card receivables |             |

At 31 March 2012, maturity of time deposits is between 2-30 days (31 December 2011: 2-87 days). The effective interest rates for the time deposits in TL is between 8.00% and 10.50% (31 December 2011: 8.00% - 9.75%), in USD is between 3.50% and 4.00% (31 December 2011: 4.25%) and there are no time deposits available in MKD (31 December 2012: 3.50%),

2011: TL 30,638,517) in Turkiye Caranti Bankası Anonim Şirketi ("Garanti Bankası") in purpose of a guarantee for six month-period interest and principle payments of bank borrowing amounting to USD 168,000,000. At 31 March 2012, the Group has blocked deposits at an amount of TL 16,658,328 (31 December

At 31 March 2012, the interest and inaturity details of time deposits at banks are as follows:

|               | Interest |            |          | Principal   |          |             |
|---------------|----------|------------|----------|-------------|----------|-------------|
|               | Rate     |            | Currency | Amount      | Interest |             |
| 31 March 2012 | %)       | Maturity   | Type     | (TL)        | Accruals | Total       |
| Time deposit  | 10.50    | 30.04.2012 | T        | 15,253,144  | 8,749    | 15,261,893  |
| Time deposit  | 8.00     | 02.04.2012 | 7        | 386,000     | 169      | 386,169     |
| Time deposit  | 8.25     | 02.04.2012 | Ţ        | 350,000     | 158      | 350,158     |
| Time deposit  | 8.50     | 02.04.2012 | 그        | 1,028,000   | 2,625    | 1,030,625   |
| Time deposit  | 8.00     | 02.04.2012 | 7        | 1,440,000   | 169      | 1,440,631   |
| Time deposit  | 8.00     | 02.04.2012 | 7        | 25,000      | =        | 25,011      |
| Time deposit  | 8.00     | 02.04.2012 | 그        | 500,000     | 394      | 500,394     |
| Time deposit  | 3.50     | 27.04.2012 | OSD      | 1,405,184   | 674      | 1,405,858   |
| Time deposit  | 8.57     | 02.04.2012 | 7        | 145,142,653 | 57,957   | 145,200,610 |
| Time deposit  | 8.00     | 02.04.2012 | 7        | 64,979      | 21       | 65,000      |
| Time deposit  | 4.00     | 09.04.2012 | OSD      | 398,899     | 4        | 398,903     |
|               |          |            |          |             | 77 101   | 166 065 357 |

Company No.: 901914-V

## ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012 Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

## Cash and cash equivalents (continued)

|                  |                      |                |                  | Principa       |          |            |
|------------------|----------------------|----------------|------------------|----------------|----------|------------|
| 31 December 2011 | Interest<br>Rate (%) | Maturity       | Currency<br>Type | Amount<br>(TL) | Interest | Total      |
|                  |                      |                |                  |                |          |            |
| Time deposit     | 8.75                 | 10.01.2012 TL  | 그                | 30,039,668     | 14,387   | 30,054,055 |
| Time deposit     | 8.00                 | 02.01.2012     | 7Ľ               | 1,795,000      | 787      | 1,795,787  |
| Time deposit     | 8.00                 | 01.01.2012     | T                | 1,650,000      | 723      | 1,650,723  |
| Time deposit     | 9.75                 | 02.01.2012     | 工                | 1,000,000      | 4,541    | 1,004,541  |
| Time deposit     | 8.00                 | 02.01.2012     | 7.               | 280,000        | 123      | 280,123    |
| Time deposit     | 4.25                 | 27.01.2012     | OSD              | 598,850        | 155      | 599,005    |
| Time deposit     | 3.50                 | 21.03.2012     | MKD              | 338,276        | (5)      | 338,927    |
| Time deposit     | 4.25                 | 02.01.2012     | OSD              | 100,029        | 155      | 100,184    |
| Time deposit     | 4.25                 | 02.01.2012 USD | USD              | 16,387         | 155      | 16,542     |
|                  |                      |                |                  |                | 21.677   | 35,839,887 |

For purposes of the statement of cash flows, cash and cash equivalents include bank deposits and short-term investments that are easily convertible to cash with high liquidity and with a maturity of up to three months.

Cash and cash equivalents included in the statement of cash flows for the years ended 31 March is comprised of the followings:

| 1,052,426 440,703<br>6,113,128 2,331,381<br>166,065,252 10,396,597<br>903,587 287,853  |
|--|
| 8 Banks – demand deposits 0,1<br>Banks – time deposits 166,0<br>Mettual fund (B type liquid fund) 9<br>Orduital card receivables 4.3 |

### Financial liabilities

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At 31 March 2012 and 31 December 2011, short term financial liabilities comprised the following:

| '   | 31 March 2012 | 31 December 2011 |
|---|---------------|------------------|
| Short term bank borrowings and short term portion |               |                  |
| of long term bank borrowings                      | 109,938,006   | 198'652'36       |
| Financial lease liabilities, net                  | 21,918,255    | 20,474,355       |
|   | 131,856,261   | 115,814,216      |

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## Appendix III

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financiol Stotements as at ond For the Three-Month Period Ended

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Amounis expressed in Turkish Lira ("TL") unless otherwise stated.

Financial Habilities (continued)

At 31 March 2012 and 31 December 2011, long term financial liabilities comprised the following:

|                                  | 3f March 2012 | 31 December 2011 |
|----------------------------------|---------------|------------------|
| Long term bank borrowings        | 769,644,268   | 862,787,588      |
| Financial lease liabilities, not | 85,972,498    | 83,312,597       |
|                                  | 855.616.766   | 946,100,185      |

Bank borrowings

At 31 March 2012, the details of bank borrowings comprised the following:

|                  |         |          | Nominal        |          |             |             |
|------------------|---------|----------|----------------|----------|-------------|-------------|
|                  |         |          | Interest Rate  | Year of  |             | Carrying    |
| Type             |         | Currency | (%)            | Maturity | Face Value  | amount      |
| Investment(*)    | Secured | USD      | Libor + 5.75   | 2015     | 462,657,495 | 462,657,495 |
| Investment (**)  | Secured | USD      | Libor + 3.90   | 2018     | 301,559,296 | 300,983,728 |
| Investment (***) | Secured | USD      | 6.35           | 2018     | 51,116,833  | 51,116,833  |
| Operating        | Secured | 片        | 11.5 – 13.5    | 2012     | 27,057,640  | 27,057,640  |
| Investment       | Secured | MKD      | 5.50 - 7.40    | 2016     | 14,940,046  | 14,940,046  |
| Investment       | Secured | OSD      | Libor + 4,25   | 2014     | 12,214,246  | 12,212,518  |
| Investment       | Secured | Bura     | Euribor +0.625 | 2012     | 3,774,631   | 3,774,366   |
| Operating        | Secured | OSD      | 6.70           | 2012     | 3,640,168   | 3,640,168   |
| Investment       | Secured | Euro     | 7.50           | 2012     | 2,370,599   | 2,370,599   |
| Operating        | Secured | MKD      | 9.75           | 2012     | 828,881     | 828,881     |
|                  |         |          |                |          | 880,159,835 | 879,582,274 |

(\*) a. Repayments of interest on semi-annual basis commenced from 10 January 2012. Principal amount will be paid in 2015.

Secured by total value of TL 690,000,000 ploage over Almond's shares.
 (\*\*) a. Repayments of both capital and interest on semi-annual basis, commencing from July 2008

with final repayment in January 2018; b. Secured by 1" degree mortgages over certain land and buildings owned by the Group with a total value of USD164.8 million and blocked deposits of TL 16.6 million as at 31 March 2012. (For other pledges refer to Note 13).

c. According to the loan agreement; the Group has committed to comply with some financial covenants. As at 31 March 2012 and 31 December 2011 the Group complies with those covenants. (\*\*\*) a. Repayments of both capital and interest on semi-annual basis, commeneing from October 2011 with final repayment in October 2018;

At 31 March 2012, repayment schedule of the long term bank borrowings Group is as follows:

| 576 777 075 |                          |          |       |
|-------------|--------------------------|----------|-------|
| 1,731,542   | 44,587,550               | MKD      | 2015  |
| 2,792,615   | 71,910,386               | MKD      | 2015  |
| 4,264,854   | 109,820,853              | MKD      | 2014  |
| 3,123,465   | 80,429,859               | MKD      | 2013  |
| 32,487,247  | 18,324,354               | OSD      | 2018  |
| 57,292,922  | 32,315,936               | OSD      | 2017  |
| 57,292,923  | 32,315,936               | OSD      | 2016  |
| 513,137,017 | 289,433,706              | OSD      | 2015  |
| 61,725,173  | 34,815,936               | OSD      | 2014  |
| 35,796,510  | 20,190,936               | OSD      | 2013  |
| TL Amount   | Original Currency Amount | Curreney | Years |

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 땬

#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated

Financial liabilities (continued) 'n At 31 December 2011, the details of bank borrowings comprised the following:

|            |           |          | Rotton         |          |             |             |
|------------|-----------|----------|----------------|----------|-------------|-------------|
|            |           |          | Interest Rate  | Year of  |             | Carrying    |
| Type       | Ç         | Currency | (%)            | Maturity | Face Value  | amount      |
| Investment | Secured   | OSD      | Libor + 5.75   | 2015     | 500,103,356 | 500,103,356 |
| Investment | Scence    | OSD      | Libor + 3.90   | 2018     | 352,504,913 | 350,877,294 |
| Investment | Secured   | OSD      | 6.35           | 2018     | 53,607,592  | 53,607,592  |
| Investment | Secured   | GSD      | Libor + 4.25   | 2014     | 14,195,006  | 14,195,006  |
| Investment | Scenred   | MKD      | 5.50 - 7.40    | 2016     | 15,981,905  | 15,981,905  |
| Investment | Secured   | Euro     | Euribor +0.625 | 2012     | 3,886,050   | 3,874,450   |
| Investment | Secured   | Euro     | 7.50           | 2012     | 2,601,883   | 2,601,883   |
| Operating  | Secured   | Ţ        | 10.5 ~ 15,25   | 2012     | 11,953,841  | 11,953,841  |
| Operating  | Secured   | GSD      | 6.70           | 2012     | 3,814,361   | 3,814,361   |
| Operating  | Seeured   | MKD      | 9.75           | 2012     | 802,493     | 802,493     |
| Тах        | Unsecured | Ę        | :              | 2012     | 315,268     | 315,268     |
|            |           |          |                |          | 959,766,668 | 958,127,449 |

At 31 December 2011, repayment schedule of the long term bank borrowings Group is as follows:

|       |               | Original Currency |             |
|-------|---------------|-------------------|-------------|
| Years | Currency Type | Amount            | TL Amount   |
| 2013  | OSD           | 34,815,936        | 65,763,821  |
| 2014  | OSD           | 34,815,936        | 65,763,821  |
| 2015  | OSD           | 297,074,978       | 561,144,926 |
| 2016  | USD           | 32,315,936        | 61,041,571  |
| 2017  | USD           | 32,315,936        | 61,041,571  |
| 2018  | USD           | 18,324,354        | 34,612,873  |
| 2013  | MKD           | 105,302,901       | 4,240,647   |
| 2014  | MKD           | 108,609,263       | 4.373,797   |
| 2015  | MKD           | 82,558,019        | 3,324,689   |
| 2016  | MKD           | 36,747,879        | 1,479,872   |
|       |               |                   | 862,787,588 |

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### ACCOUNTANTS' REPORT (cont'd) 13

### Appendix III

Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 Morch 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stoled.

## Financial liabilities (continued)

S

Finance lease liabilities:

At 31 March 2012 and 31 December 2011, short term finance lease liabilities are as follows:

|  | 31 March 2012 | 31 December 2011 |
|--|---------------|------------------|
| Financial lease liabilities              | 27,256,512    | 25,638,695       |
| Deferred financial lease liabilities (-) | (5,338,257)   | (5,164,340)      |
|  | 21,918,255    | 20,474,355       |

At 31 March 2012 and 31 December 2011, long term finance lease liabilities are as follows:

|  | 31 March 2012 | 31 December 2011 |
|--|---------------|------------------|
| Financial lease liabilities              | 97,183,757    | 94,505,526       |
| Deferred financial lease liabilities (-) | (11,211,259)  | (11,192,929)     |
|  | 85,972,498    | 83,312,597       |

At 31 March 2012 and 31 December 2011, the maturities of finance lease liabilities are as follows:

| ,              |   |
|----------------|---|
| 27 Danielle    |   |
| •              |   |
|                |   |
|                |   |
|                |   |
| 1010           | 7 |
| 21 Manach 2017 |   |
| 21.3           | 7 |

|                  | ,                      | 7107 FO 1841 YO |                  | 110           | A December 401 |               |
|------------------|------------------------|-----------------|------------------|---------------|----------------|---------------|
|                  |                        |                 |                  |               |                | Present value |
|                  | Future                 |                 | Present value of | Future        |                | of minimum    |
|                  | minimum lease          |                 | minimum lease    | minimum lease |                | lease         |
|                  | payments               | Interest        | payments         | payments      | Interest       | payments      |
| Less than 1 year | 27,256,512             | 5,338,257       | 21,918,255       | 25,638,695    | 5,164,340      | 20,474,355    |
| l - 5 years      | 85,532,591             | 10,242,319      | 75,290,272       | 80,980,612    | 10,133,149     | 70,847,463    |
| 5 years and more | 11,651,166             | 968,940         | 10,682,226       | 13,524,914    | 1,059,780      | 12,465,134    |
|                  | 124,440,269 16,549,516 | 16,549,516      | 107,890,753      | 120,144,221   | 16,357,269     |               |

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 13.

#### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

#### Trade receivables and payables 9

At 31 March 2012 and 31 December 2011, trade receivable comprised the following:

| ;                                     | 31 March 2012 | 31 December 2011 |
|---------------------------------------|---------------|------------------|
| rade receivable                       | 129,633,218   | 109,984,583      |
| votes receivable                      | 804,748       | 667,815          |
| Joubtful receivables                  | 8,622,596     | 8,387,210        |
| Allowance for doubtful receivables(-) | (8,622,596)   | (8,387,210)      |
|                                       | 130,437,966   | 110.652.398      |

At 31 March 2012 and 31 December 2011, the aging analysis of the trade receivable is as follows:

| 110,652,398      | 130,437,966                    |
|------------------|--------------------------------|
| 95,403,453       | Not due receivables            |
| 15,248,945       | Overdue receivables 26,920,654 |
| 31 December 2011 | 31 March 2012                  |

At 31 March 2012, overdue receivables amounted to TL 26,920,654 (31 December 2011: TL 15,248,945). No allowance has been recorded for these receivables as they were found to be overdue due to commercial reasons and were expected to be collected within a time period. Additionally 90 days overdue is accepted as normal trade term in the sector which the Group operates.

The Group records allowance for doubtful receivable on eustomer terms. Allowances comprised the customers which are not expected to repay. For the period ended 31 March 2012 and the year ended 31 December 2011, the movement of the allowances for doubtful receivable is as follows:

| 112 31 December 2011 |                   | 3,197,914 |                             | 18) (283,163)   | (1,143)        | ~         |
|----------------------|-------------------|-----------|-----------------------------|-----------------|----------------|-----------|
| 31 March 20          | 8,387,210         | 1,154,045 | 107,302                     | (1,024,818)     | (1,143)        | 965 669 8 |
|                      | Beginning balance | Additions | Acquisition of a subsidiary | Collections (-) | Write-offs (-) |           |

At 31 March 2012 and 31 December 2011, short term trade payable comprised the following:

| 123,085,011      | 120,134,962   |                      |
|------------------|---------------|----------------------|
| 8,760,622        | ble 5,442,825 | Notes payable        |
| 114,324,389      |               | Payable to suppliers |
| 31 December 2011 | 31 March 2012 |                      |

At 31 March 2012 and 31 December 2011, long term trade payable comprised the following:

| 8,399,726        | 6,081,033     |                      |
|------------------|---------------|----------------------|
| 2,199,420        | 1,183,200     | Notes payable        |
| 6,200,306        | 4,897,833     | Payable to suppliers |
| 31 December 2011 | 31 March 2012 |                      |

#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

31 March 2012

ots expressed in Turkish Lira ("TL") unless atherwise stated

9 Property and equipment

For the three-month period ended 31 March 2012, the movement in property and equipment is as follows:

| Cost                                   | Land       | Buildings   | Machinery<br>and<br>equipments | Vehicles  | Furniture<br>and fixture | Leased<br>assets | Leasehold<br>improvements | Other<br>tangible assets | Construction in progress | Total         |
|--|------------|-------------|--------------------------------|-----------|--------------------------|------------------|---------------------------|--------------------------|--------------------------|---------------|
| I January 2012<br>Additions from       | 33,780,497 | 183,902,854 | 331,527,154                    | 5,081,893 | 89,481,542               | 121,502,629      | 206,297,243               | 2,070,761                | 29,568,931               | 1,003,213,504 |
| acquisitions<br>Effect of movements in |            | 17,324      | 629,296                        | 587,527   | 2,797,674                | 1,501,389        | 1,925,510                 | _                        |                          | 7,458,720     |
| exchange rates                         |            | (1,941)     | (626,700)                      | (6,154)   | (99,828)                 | (4,827)          | -                         | (53,757)                 |                          | (793,207)     |
| Additions                              |            | 136,843     | 1,623,295                      | 275,121   | 2,104,076                | 10,408,455       | 4,739,344                 | ` · ·                    | 7,072,987                | 26,360,121    |
| Disposals                              |            |             | (15,330)                       | (767,888) | (27,652)                 | (106,071)        |                           |                          |                          | (916,941)     |
| At 31 March 2012                       | 33,780,497 | 184,055,080 | 333,137,715                    | 5,170,499 | 94,255,812               | 133,301,578      | 212.962,097               | 2,017,004                | 36,641,918               | 1,035,322,197 |
| Accumulated depreciati                 | on         |             |                                |           |                          |                  |                           |                          |                          |               |
| 1 January 2012                         |            | 25,032,608  | 237,772,466                    | 2,914,561 | 56,104,458               | 57,548,804       | 76,618,492                | 99,278                   |                          | 456,090,667   |
| Additions from                         |            |             |                                |           |                          |                  |                           |                          |                          | ,,            |
| acquisitions                           |            | 11,454      | 279,836                        | 127,058   | 1,283,358                | 758,472          | 1,770,099                 | -                        |                          | 4,230,277     |
| Effect of movements in                 |            |             |                                |           |                          | •                |                           |                          |                          |               |
| exchange rates                         |            | (8)         | (20,904)                       | (850)     | (3,696)                  | (1,973)          |                           |                          |                          | (27,431)      |
| Charge for the period                  |            | 1,058,661   | 6,663,778                      | 191,701   | 2,410,767                | 5,356,529        | 4,684,571                 | 5,094                    |                          | 20,371,101    |
| Disposals                              |            |             | (11,398)                       | (633,248) | (23,922)                 | (22,983)         | • •                       | ·                        |                          | (691,551)     |
| At 31 March 2012                       |            | 26,102,715  | 244,683,778                    | 2,599,222 | 59,770,965               | 63.638,849       | 83,073,162                | 104,372                  |                          | 479,973,063   |
| Net book value                         | ·          |             |                                |           |                          |                  |                           |                          |                          | 555,349,134   |

For the three-month period ended 31 March 2012, property and equipment have been insured to the extent of TL 950,813,487 (31 December 2011: TL 974,520,407).

For the three month period ended 31 March 2012, depreciation expenses amounting to TL 19,646,222 has been recognized under cast of revenue and TL 703,050 has been uncluded under administrative expenses and TL 21,829 has been included under selling, marketing and distribution expenses ((Unaudited)31 March 2011: TL 18,897,413 has been recognized under cost of revenue, TL 488,872 has been recognized under administrative expenses and TL 29,601 has been included under selling, marketing and distribution expenses).

At 31 March 2012, property and equipment are pledged to the extent of TL 292,289,159 (31 December 2011: TL 311,413,499).

For the three month period ended 31 March 2012, the Group utilizes property and equipment which have not not be Depreciation: TL 232,908,522), (31 December 2011 Cost: TL 226,783,910 Accumulated Depreciation: TL 226,783,910). value on its accounts (31 March 2012; TL 232,908,522, Accumulated

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Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

Aniounis expressed in Turkish Lira ("TL") unless otherwise stated.

Other receivables and payables

Advances given to subcontractors (\*)

Deposits and guarantees given

Advances given to personnel Receivables from tax office

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

452,507 204,320 233,095 31 December 201 At 31 March 2012 and 31 December 2011, other short-term receivables comprised the following: 322,131 707,271 536,529 310,858 31 March 2012 ,740,044 3,571,928 0,188,761 Receivables from ongoing construction projects

(\*) Advances given to subcontractors comprise advances given by Acibadem Proje for construction

At 31 March 2012 and 31 December 2011, other long-term receivables comprised the following:

204,204 396,289 6,267,210 31 December 2011 333,337 31 March 2012 187,039 6,040,967 6,561,343 Orka Holding AD ("Orka Holding") (\*) Deposits and guarantees given Receivables from personnel

(\*) Amounts represent receivables from the minority shareholder of Acıbadem Sistina Hospital Orka Holding AD.

At 31 March 2012 and 31 December 2011, other short-term payables comprised the following:

16,892,910 303,113 3,776,828 21,404,614 431,763 31 December 2011 6,100,690 442,470 31 March 2012 21,181,819 41,299 27,766,278 Payables arising from acquisition of Yeni Saglık Advances received from patients Orka Holding Other

31 December 2011 At 31 March 2012 and 31 December 2011, other long-term payables comprised the following: 31 March 2012

36,860,388 35,597,523 28,278,983 1,092,325 480,380 29,851,688 Payables arising from acquisition of Yeni Saglık Orka Holding

1,262,865

Inventories

At 31 March 2012 and 31 December 2011, inventories comprised the following:

| 31 December 2011 | 20,612,271                     | 1,328,438         | (26,304)                              | 21,914,405 |
|------------------|--------------------------------|-------------------|---------------------------------------|------------|
| 31 March 2012    | 23,403,619                     | 1,348,832         |                                       | 24,752,451 |
|                  | Medical materials and medicine | Other inventories | Provision for slow moving inventories |            |

At 31 March 2012 and 31 December 2011, inventories are accounted at cost and no inventory was recognized at its net realizable value

At 31 March 2012 and 31 December 2011, Acibadem Saglik utilizes intangible assets which have nil net book value on its accounts (31 March 2012 Cost: TL 4,289,236, Accumulated Amortization: TL 4,289,236; 31 December 2011 Cost: TL 4,062,829, Accumulated Amortization: TL 4,062,829).

For the three-month period ended 31 March 2012, amortization expenses amounting to TL 274,244 (Unaudited)31 March 2011; TL 145,283) have been included in administrative expenses.

ACCOUNTANTS' REPORT (cont'd)

Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Amounts expressed in Turkish Lira ("TL") unless otherwise stated. 31 March 2012

Property and equipment (continued)

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Construction in progress

|                          | 31 March 2012           | 7                     |
|--------------------------|-------------------------|-----------------------|
|                          |                         | Total Cost of Project |
| Project                  | Expenditure Amount (TL) | (USD)                 |
| Acıbadem Ankara Hospital | 19,281,939              | 30,000,000            |
| Acıbadem Bodrum Hospital | 17,359,979              | 20,000,000            |
|                          | 36,641,918              | 50,000,000            |

## Acıbadem Ankara Hospital

According to the agreement on 23 July 2010, the hospital project, which is located in Dikmen District Çankaya in Ankara, will have 16 floors and closed area of 10,000 m³. The hospital is planned to be opened in second half of 2012.

## Acıbadem Bodrum Hospital

Acıbadem Sağlık has a hospital project, which is located Ortakent District in the town of Bodrum in Mugla province with closed area of 11,500 m². The hospital is planned to be opened in June 2012.

#### Intangible assets

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For the three-month period ended 31 Mareh 2012, movement in the intangible assets is as follows:

|  | Rights    | Other<br>Intangible Assets | Total      |
|--|-----------|----------------------------|------------|
| Cost                                     |           |                            |            |
| I January 2012                           | 5,386,681 | 7,528,100                  | 12,914,781 |
| Acquisition through business combination | 7,880     | 279,753                    | 287,633    |
| Effect of movements in exchange rates    | :         | (17,814)                   | (17,814)   |
| Additions                                | 164,945   | 131,622                    | 296,567    |
| 31 March 2012                            | 5,559,506 | 7,921,661                  | 13,481,167 |
|  |           |                            |            |
| Accumulated Amortization                 |           |                            |            |
| 1 January 2012                           | 1,642,315 | 3,822,993                  | 5,465,308  |
| Acquisition through business combination | 2,720     | 221,711                    | 224,431    |
| Effect of movements in exchange rates    | :         | (520)                      | (520)      |
| Charge for the period                    | 100,624   | 173,620                    | 274,244    |
| 31 March 2012                            | 1,745,659 | 4,217,804                  | 5,963,463  |
| Net Book Value                           |           |                            | 7,517,704  |

Company No.: 901914-V

#### 13. ACCOUNTANTS' REPORT (cont'd)

#### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended nts expressed in Turkish Lira ("TL") unless otherwise stated

9 Property and equipment (continued)

For the year ended 31 December 2011, the movement in property and equipment is as follows:

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

| Cost                             | Land       | Buildings   | Machinery<br>and<br>equipments | Vehicles  | Furniture<br>and fixture | Leased<br>assets | Leasehold<br>improvements | Other<br>langible<br>assels | Construction in progress | Tots         |
|----------------------------------|------------|-------------|--------------------------------|-----------|--------------------------|------------------|---------------------------|-----------------------------|--------------------------|--------------|
| 1 January 2011                   | 31,645,702 | 181,523,816 | 294,741,728                    | 4,388,225 | 77,213,252               | 117,483,640      | 202,253,250               | 563,536                     | 2,249,366                | 912,062,51   |
| Additions from                   | ,,         | ,           |                                | -,,       | ,,                       | ,,               |                           | ,,                          | _,,,,,,,                 | ,,,,         |
| acquisitions                     |            | 38,428      | 14,642,780                     | 143,806   | 2,304,409                | 112,794          |                           | 1,256,204                   |                          | 18,498,43    |
| Additions                        | 2,134,795  | 2,340,610   | 24,608,622                     | 869,108   | 10,485,130               | 3,906,195        | 19,940,632                | 251,021                     | 27,319,565               | 91,855,67    |
| Disposals                        | -          |             | (2,465,976)                    | (319,246) | (521,249)                | ~                | (15,896,639)              | •-                          | ••                       | (19,203,11)  |
| At 31 December 2011              | 33,780,497 | 183,902,854 | 331,527,154                    | 5.081,893 | 89,481,542               | 121,502,629      | 206,297,243               | 2.070,761                   | 29,568,931               | 1,003,213,50 |
| Accumulated depreciation         |            |             |                                |           |                          |                  |                           |                             |                          |              |
| l January 2011<br>Additions from | -          | 20,841,603  | 215,476,593                    | 2,373,310 | 48,112,446               | 36,076,951       | 62,016,019                | 78,917                      |                          | 384,975,83   |
| acquisitions                     |            |             | _                              | 17,598    | 6,039                    | 20,444           |                           |                             |                          | 44,08        |
| Charge for period                |            | 4,191,005   | 24,374,345                     | 745,800   | 8,476,399                | 21,451,409       | 17,700,376                | 20,361                      |                          | 76,959,69    |
| Disposals                        |            |             | (2,078,472)                    | (222,147) | (490,426)                | ~                | (3,097,903)               | -                           |                          | (5,888,94    |
| At 31 December 2011              |            | 25,032,608  | 237,772,466                    | 2,914,561 | 56,104,458               | 57,548,804       | 76.618,492                | 99,278                      |                          | 456,090,66   |
| Net book value                   |            |             |                                | •         |                          |                  | •                         |                             |                          | 547,122,83   |

ACCOUNTANTS' REPORT (cont'd) 13.

## Appendix III

Actbadem Saghk Yatırımları Holding Anonim Şirketi and Its Subsidiarics Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

#### Intangible assets (continued) 9

For the year ended 31 December 2011, movement in the intangible assets is as follows:

|                  | Total  |      | 7,853,724      | 451,595                                  | 4,616,262 | (6,800)   | 12,914,781       |
|------------------|--------|------|----------------|--|-----------|-----------|------------------|
| Other intangible | assets |      | 5,424,893      | 414,728                                  | 1,694,479 | (000'9)   | 7,528,100        |
| •                | Rights |      | 2,428,831      | 36,867                                   | 2,921,783 | (800)     | 5,386,681        |
|                  |        | Cost | 1 January 2011 | Acquisition through business combination | Additions | Disposals | 31 December 2011 |

#### 1,474 3,455,903 600 3,822,99 ,353,963 288,396 (44) ,642,315 Acquisition through business combination Accumulated Amortization 31 December 2013 Net Book Value Charge for year January 20]

(144)

4,809,866 1,474 654,112 5,465,308 7,449,473

## Acquisition of subsidiary and non controlling interests Ξ

At 31 March 2012 and 31 December 2011, the goodwill was recognized as a result of the acquisitions shown below:

| 31 December 2011 | 773,424,095     | 1          | 50,441,978                            | 46,417,257  | 39,292,955             | :              | 6,234,605               | 1,547,107    | 917,357,997   |
|------------------|-----------------|------------|---------------------------------------|-------------|------------------------|----------------|-------------------------|--------------|---------------|
| 31 March 2012    | 773,424,095     | 76,290,045 | 50,441,978                            | 46,417,257  | 39,292,955             | 37,644,546     | 6,234,605               | 1,547,107    | 1,031,292,588 |
|                  | Acıbadem Sağlık | Aplus      | Acıbadem Sistina Hospital and Medikal | Yoni Saglık | International Hospital | Acıbadem Proje | Acrbadem Poliklinikleri | Konur Sağlık | Total         |

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) 13

### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries 31 March 2012

Amounts expressed in Turkish Liro ("TL") unless otherwise stated

## Acquisition of subsidiary and non controlling interests (continued) Ξ

Acıbadem Sağlık

Following the formation of its Almond Holding subsidiary in July 2007, the Group entered into several share purchase agreements with the investors of Acibadem Saglik and acquired equity shares in the Company to provide the Group with a controlling interest in Acibadem Saglik. Goodwill resulting from the acquisition in stages was calculated based on the net assets of Actbadem Saglik on each acquisition date and the consideration paid by the Group. The payments for the share purchases were completed via capital increases by the Group based on the fair value of the shares at each acquisition date.

On 16 August 2007, the Group acquired 24.99% of the outstanding equity shares of Acibadem Saglik. On 10 January 2008 (on which the control was acquired) and 27 May 2008, the Group acquired additional 49.19% and 17.79% of the outstanding equity shares respectively. As a result of these share purchases, the Group became Acibadem Saglik's parent company. The following summarizes the Group's holdings in Acibadem Saglik, the subsequent increases in its holdings and the computation of goodwill at each acquisition date:

|                | 244,297,803               | (33,224,485)                                 |  |
|----------------|---------------------------|--|--|
| 1" Acquisition | Consideration transferred | Subsidiary's net book value (24.99 percent ) |  |

| Goodwill (1" acquisition in year 2007)      | 211,073,318  |
|---|--------------|
|   |              |
| 2 <sup>nd</sup> Acquisition                 |              |
| Consideration transferred                   | 471,324,121  |
| Subsidiary's net book value (49.19 percent) | (64,991,646) |
|   |              |
| Condwill (2nd aganisition in year 2008)     | A76 CEF A06  |

| 3rd Acquisition                                     |              |
|---|--------------|
| Consideration transferred                           | 177,157,252  |
| Subsidiary's net book value (17.79 percent)         | (21,138,950) |
|   |              |
| Goodwill (3 <sup>rd</sup> acquisition in year 2008) | 156,018,302  |
|   |              |
| Total   | 773,424,095  |
|   |              |

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#### <del>1</del>3

## Appendix III

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements os at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

## Acquisition of subsidiary and non controlling interests (continued) Ξ

### Internotional Hospital

In the accompanying consolidated financial statements, details of the goodwill according to acquisition dates for International Hospital is given below:

## 1st Acquisition

| Consideration transferred                   | 33,182,500   |
|---|--------------|
| Subsidiaries net book value (50 percent)    | (10,054,636) |
|   |              |
| Fair value adjustment of land               | (8,983,435)  |
| Fair value adjustment of buildings          | (6,842,863)  |
| Goodwill (1" acquisition on 20 August 2005) | 7,301,566    |
|   |              |

## 2nd Aequisition

| Z Acquisition   |              |
|---|--------------|
| Consideration transferred                               | 53,462,129   |
| Subsidiaries net book value ( additional 40% )          | (5,535,407)  |
|   |              |
| Fair value adjustment of buildings                      | (11,281,569) |
| Fair value adjustment of furniture and fixtures         | (2,032,335)  |
| Fair value adjustment of machinery and equipment        | (2,142,673)  |
| Fair value adjustment of vehicles                       | (50,008)     |
| Fair value adjustment of rights                         | (428,748)    |
| Goodwill (2 <sup>nd</sup> acquisition on 27 March 2009) | 31,991,389   |
| Total   | 39,292,955   |
|   |              |

### Acıbadem Poliklinikleri

Under the growth strategies of the 'Group', Acibadem Saglik acquired 736,802 shares of Acibadem Poliklinikleri amounting to USD 5,710,217 and those shares correspond 36.84 % of the share capital. Before the acquisition, Acibadem Saglik owned 63.15 % of the share capital, so the company increased its share to 99.95% in Acıbadem Poliklinikleri.

The detail of the goodwill computed is as below:

| ion transferred 6,948,763 | s net book value (additional 36.84 percent) | (10 July 2008) 6,234,605 |
|---------------------------|---|--------------------------|
| Consideration transferred | Subsidiaries net book v                     | Goodwill (10 July 200    |

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Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) <del>.</del>

#### Appendix III

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Stotements as at and For the Three-Month Period Ended 31 March 2012

Acquisition of subsidiary and non controlling interests (continued) (mounts expressed in Turkish Lira ("TL") unless otherwise stated.

#### Konur Sağlık

I

purchased the 50 % of the shares of Konur Saglık Hizmetleri Anonim Şirketi, a medical center operating At 13 February 2010, Acibadem Poliklinikleri, the consolidated subsidiary of the Acibadem Saglik in Bursa, Turkey. The detail of the goodwill computed is as follows:

| Acquisition cost                      | 2,046,814 |
|---------------------------------------|-----------|
| Subsidiaries net book value (50.00 %) | (499,707) |
| Goodwill (13 Rehmary 2010)            | 1.547.107 |

shares of Yeni Saglık which owns and operates Aile Hospital Göztepe (previously known as "Göztepe Şafak Hospital") in Göztepe district of İstanbul and Aile Hospital Bahçelievler (previously known as 1,000,000. The control of the shares is taken on 1 June 2011. Goodwill arising from the acquisition of Based on the Board of Director's decision of Acibadem Saglik taken on 28 April 2011, 99.90% of the "John F. Kennedy Hospital ("JFK")") in Bahçelievler district of İstanbul have been acquired. The agreed amount for the acquisition of these shares is amounting to USD 28,239,250 and the payments will be done from the end of the 11st month following the actual share transfer with the installments of USD shares is shown in the following table

| 47,823,972       | (1,406,715)                           | 46,417,257             |
|------------------|---------------------------------------|------------------------|
| Acquisition cost | Subsidiaries net book value (99.90 %) | Goodwill (1 June 2011) |

## Acıbadem Sistina Hospital / Acıbadem Sistina Medikal

Acbadem Sistina Medikal's by a total eash consideration of Euro 20,000,000. Both companies logether meet the definition of a business in accordance with IFRS 3. Accordingly, the goodwill has been computed on the total net asset of both companies. The detail of goodwill computed is as follows: On 21 October 2011, Acibadem Saglik acquired 50.32% of Acibadem Sistina Hospital and 50.00% of

| Acquisition cost   | 50,950,000 |
|--|------------|
| Subsidiaries net book value of Acıbadem Sistina Medikal (50.00%)   | (6,514)    |
| Subsidiaries net book value of Acıbadem Sistina Hospital (50.32 %) | (801,508)  |
| Goodwill (21 October 2011)   | 50,441,978 |

#### Aplus

On 24 January 2012, the Group acquired 100.00% of Aplus by a total consideration of TL 84,717,370 through a capital increase from the shareholders of the Company. Accordingly, the goodwill has been computed on the total net assets. The detail of goodwill computed is as follows:

#### Acıbadem Proje

On 24 January 2012, the Group acquired 100.00% of Actbadem Proje by a total consideration of TL 43.672,678 through a capital increase from the shareholders of the Company. Accordingly, the goodwill has been computed on the total net asset of the company. The detail of goodwill computed is as follows for each company:

| cquisition cost - Acıbadem Proje              | 43,672,678  |
|---|-------------|
| ibsidiaries net book value of Proje (100.00%) | (6,028,132) |
| oodwill - Acibadem Projc (24 January 2012)    | 37,644,546  |

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### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Stotements os at and For the Three-Month Period Ended 31 March 2012

Anaunts expressed in Turkish Lira ("TL") unless atherwise stated

#### Provisions 12

At 31 March 2012 and 31 December 2011, short-term provisions comprised the following:

|                                       | 31 March 2012 | 31 December 2011 |
|---------------------------------------|---------------|------------------|
| Provision for doctor payments         | 46,159,383    | 18,587,294       |
| Lawsuit provisions                    | 6,084,343     | 4,816,801        |
| Provisions for miscellaneous expenses | 1,281,211     | 101,493          |
| Other                                 | 1,130,902     | 659,835          |
|                                       | 54.655.819    | 24 165 423       |

December 2011: TL 17,560,461) and 179 related to personnel (31 December 2011: 164) amounting to TL 1,210,237 (31 December 2011: TL 951,933). The Group has provided provisions for the lawsuits which There are 105 lawsuits (31 December 2011: 95) against the Group amounting to TL 18,039,079 (31 the probability of losing is greater than the probability of winning in the accompanying consolidated financial statements.

The movement of provisions for the three-month period ended 31 March 2012 is as follows:

|                        | I Januory  |            |              |           | 31 March   |
|------------------------|------------|------------|--------------|-----------|------------|
|                        | 2012       | Additions  | Payments     | Reversals | 2012       |
| Provision for doctor   |            |            |              |           |            |
| payments               | 18,587,294 | 46,159,383 | (18,587,294) | ;         | 46,159,383 |
| Lawsuit provisions     | 4,816,801  | 1,862,703  | (182,210)    | (412,951) | 6,084,343  |
| Provisions for         |            |            |              |           |            |
| miscellaneous expenses | 101,493    | 1,281,211  | (101,493)    | 1         | 1,281,211  |
| Other                  | 659,835    | 1,130,902  | (659,835)    | :         | 1,130,902  |
|                        | 24.165.423 | 50.434.199 | (19,530,832) | (412.951) | 54.655.839 |

## ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 Morch 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated

#### Provisions (continued) 12

The movement of provisions for year ended 31 December 2011 is as follows:

| ,                              | I January<br>2011 | Additions  | Payments                                       | Reversals | 31 December<br>2011 |
|--------------------------------|-------------------|------------|--|-----------|---------------------|
| Provision for doctor           |                   | 100000     | (40, 60, 50, 50, 50, 50, 50, 50, 50, 50, 50, 5 |           |                     |
| payments<br>Lawsuit provisions | 3 677 494         | 18,387,294 | (13,304,343)                                   | (250 651) | 18,587,294          |
| Provisions for                 |                   | (0)(1,10)  | Coculary                                       | (1/2/072) | 200                 |
| miscellaneous expenses         | 264,311           | 101,493    | (264,311)                                      | :         | 101,493             |
| Consultancy                    |                   |            |  |           |                     |
| commission provisions          | 669,953           | ٠          | (669,953)                                      | 1         | :                   |
| Provisions for invoices        |                   |            |  |           |                     |
| returned from                  |                   |            |  |           |                     |
| contracted institutions        | 326,491           | :          | (326,491)                                      | :         | :                   |
| Other                          | 1,231,814         | 659,835    | (1,231,814)                                    | 1         | 659,835             |
|                                | 19.734.406        | 20.692.731 | (16.069.662)                                   | (192,052) | 24.165.423          |

#### Commitments 13

According to the decision of CMB on 9 September 2009 related to the commitments of publicly owned companies given to the guarantee third party's debts;

The commitments given;

- For their own corporate identities,
- ii) In favor of consolidated subsidiaries,
- iii) In favor of third parties to continue their operations will not be limited.

After the decision is published at the Public Disclosure Platform, publicly owned companies will not give commitments to real people or corporations other than mentioned at the bullets (i) and (ii) above or to third parties other than mentioned at the bullet (iii). If any commitments are already given they will be reduced to nil until 31 December 2014.

#### Annolations

On the same property there are two annotations of 99 yearly rent statements in favor of Turkish Electricity Administration ("TEIAS"). Additionally, there are two annotations of 99 yearly rent statements in favor of Istanbul Public Transportation Administration ("IETT") and also two annotations There is a decision which was given by the Bakırköy Municipality to demolish the supplement International Hospital building since the amount is immaterial the Group does not book any impairment. in favor of Avcılar Municipality on the land owned by the Group at Avcılar Distriet.

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Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 Morch 2012

Amounts expressed in Turkish Lira ("TL") unless othorwise stated.

#### Commitments (continued) 2

At 31 March 2012, commitments given are as follows:

|   |               | 31 March 2012                           |             |
|---|---------------|---|-------------|
|   | Ţ             |   |             |
|   | Equivalents   | 11                                      | ΩSD         |
| A Commitments given on behalf of own                        |               |   |             |
| corporate identities  | :             | :                                       | :           |
| B Commitments given on behalf of                            |               |   |             |
| consolidated subsidiaries                                   | 1,637,516,723 | 1,326,115,702                           | 175,645,000 |
| C Commitments given on behalf of third                      |               |   | •           |
| parties to continue its operations                          | 1             | 1                                       | •           |
| D Other commitments given                                   | 1             | :                                       | •           |
| <ul> <li>on behalf of parent company</li> </ul>             | •             | :                                       | ;           |
| <ul> <li>on behalf of group companies other than</li> </ul> |               |   |             |
| mentioned in B and C  | :             | :                                       | ;           |
| - on behalf of third parties other than                     |               |   |             |
| mentioned in bullet iii                                     | :             | :                                       | :           |
| Total   | 1,637,516,723 | 1,637,516,723 1,326,115,702 175,645,000 | 175,645,000 |
|   |               |   |             |

## At 31 December 2011, commitments given are as follows:

|   | ••            | 31 December 2011 |             |
|---|---------------|------------------|-------------|
|   | 12            |                  |             |
|   | Equivalents   | TL               | αSΩ         |
| A Commitments given on behalf of own      |               |                  |             |
| corporate identities                      | :             | 1                | ;           |
| B Commitments given on behalf of          |               |                  |             |
| consolidated subsidiaries                 | 1,685,237,697 | 1,356,215,805    | 174,187,036 |
| C Commitments given on behalf of third    |               |                  |             |
| parties to continue its operations        | :             | •                | :           |
| D Other commitments given                 | 1,564,445     | 1,470,000        | 20,000      |
| - on behalf of parent company             | :             | :                |             |
| - on behalf of group companies other than |               |                  |             |
| mentioned in B and C                      | 1,564,445     | 1,470,000        | 20,000      |
| - on behalf of third parties other than   |               |                  |             |
| mentioned in bullet iii                   | :             | ;                | :           |
| Total                                     | 1,686,802,142 | 1,357,685,805    | 174,237,036 |

ACCOUNTANTS' REPORT (cont'd)

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Appendix III

#### Appendix III

Company No.: 901914-V

# Acıbadem Sağlık Yatırınıları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidoted Financiol Statements as at and For the Three-Month Period Ended

31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

#### Commitments (continued) 23

The total value of mortgages and pledges on the Group's land and buildings are as follows:

Mortgages

|                                    |                            | Cause of collateral                 |  | 31 March 2012 |
|------------------------------------|----------------------------|-------------------------------------|--|---------------|
| Collateral type                    | Duration                   | and place                           | Pledged asset                              | (OSD)         |
| Mortgage 1"<br>degree              | Relevance of the morrgage  | Loan colleteral-<br>Garanti Bankası | Acibadem Bursa<br>Hospital                 | 77,000,000    |
| Mortgage 1"<br>degree              | Relevance of the mortgage  | Loan collateral-<br>Garanti Bankası | International<br>Hospital                  | 32,000,000    |
| Mortgage 1"<br>degree              | Relevance of the morigoge  | Loan colloteral-<br>Garanli Bankusi | Acıbadem Adana<br>Hospital                 | 24,000,000    |
| Mortgage 1"<br>degree              | Relevance of the morigage  | Lozn collateral-<br>Vakıfbank       | Acıbadem Kayseri<br>Hospital               | 13,000,000    |
| Mortgage 1 <sup>st</sup><br>degree | Relevance of the mortgage  | Loan collateral-<br>Garanti Bankası | Kûçukyalı<br>Building                      | 12,000,000    |
| Mortgage 1"<br>degree              | Relevance of the moriginge | Loan collateral-<br>Garanti Bankası | Küçükyatı<br>Warchouse                     | 2,000,000     |
| Mortgage 1"<br>degree              | Relevance of the mortgage  | Loan coltateral-<br>Garanti Bankası | Erkan Apt. various<br>flats and apartments | 1,820,000     |
| Mortgage 1"<br>degree              | Relevance of the morigage  | Loan collateral-<br>Garanti Bankası | Manolya apt.<br>no:2-3                     | 1,695,000     |
| Mortgage 1 <sup>st</sup><br>degree | Relevance of the mortgage  | Loan collateral-<br>Garanti Bankası | Cumhuriyetkoy<br>Facilities                | 1,350,000     |

164,865,000

|                                    |                           | Cause of collateral                 |  | 31 December |
|------------------------------------|---------------------------|-------------------------------------|--|-------------|
| Collateral type                    | Duration                  | and place                           | Pledged asset                              | 2011 (USD)  |
| Mongage I <sup>11</sup><br>degree  | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Acibadem Bursa<br>Hospital                 | 77,000,000  |
| Mongage I"<br>degree               | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | International<br>Hospital                  | 32,000,000  |
| Mortgage 155<br>degree             | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Acıbadem Adana<br>Hospitel                 | 24,000,000  |
| Mortgage I <sup>et</sup><br>degree | Relevance of the morigage | Loan collateral-<br>Vakıfbank       | Acıbadem Kayseri<br>Hospital               | 13,000,000  |
| Mongage I <sup>st</sup><br>degree  | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Kuçükyalı<br>Building                      | 12,000,000  |
| Mongage 1 <sup>st</sup><br>degree  | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Kuçukyalı<br>Warehouse                     | 2,000,000   |
| Morigage 1 <sup>st</sup><br>degree | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Erkan Apt. various<br>flats and apartments | 1,820,000   |
| Morigage 1"<br>degree              | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Manolys apt.<br>no:2-3                     | 1,695,000   |
| Morigage 1"<br>degree              | Relevance of the mortgage | Loan collateral-<br>Garanti Bankası | Cumhuriyetkoy<br>Facilities                | 1,350,000   |
|                                    |                           |                                     |  |             |

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### ACCOUNTANTS' REPORT (cont'd) 5.

### Appendix III

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiarics

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounis expressed in Turkish Lira ("TL") unless otherwise stated

Commitments (continued)

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Related with the bank borrowing from Garanti Bankası Acıbadem; Sağlık has ceded 80% of its account receivables and has blockage on the bank deposits which is accrued at the end of each month equal to the 1/6" of the total of next interest plus capital payment as the loan payments are semiannual. The shares of the Almond Holding owned by the Company which constitute 100 % of Almond Holding's capital has been pledged at first degree, the shares of the Acibadem Saglik owned by Almond Holding which constitute 91.79 % Actbadem Saglik's capital has been pledged at first degree by Garanti Bankasi Luxemburg branch. The shares of the Acibadem Saglik owned by Almond Holding which constitute 91.79 % Acibadem Hospital's capital has been pledged at first degree, the shares of the Acıbadem Poliklinikleri owned by Acıbadem Sağlık which constitute 99.93 % Acıbadem Poliklinikleri's capital has been pledged at first Sagisk's capital has been pledged at second degree, the shares of the Acibadem Labmed owned by Acibadem Sağlık which constitute 50 % Acibadem Labmed's capital has been pledged at fîrst degree, the shares of the International Hospital owned by Acıbadem Sağlık which constitute 37.59 % International degree by Garanti Bankası Altunizade branch.

The Group has given letter of guarantees to different institutions amounting to TL 15,209,705 (31 December 2011: TL 13,681,887).

#### Employee benefits 14

## Reserve for Employment Termination Benefits

Under the Turkish Labour Law, the Company and its subsidiaries are required to pay termination benefits due cause, is catled up for military service, dies or who retires after completing 25 years of service (20 to each employee who has completed one year of service and whose employment is terminated without years for women) and reaches the retirement age (58 for women and 60 for men). Since the legislation was changed, there are certain transitional provisions relating to length of service prior to retirement

March 2012 the ceiling amount has been limited to TL 2,805 (31 December 2011: TL 2,732). Termination benefits is computed and reflected in the financial statements on a current basis. The reserve has been calculated by estimating the present value of future probable obligation of the Company and its Turkish subsidiaries and joint ventures arising from the retirement of the employees. The calculation was based The termination benefits is calculated as one month gross salary for every employment year and at 31 upon the retirement pay ceiling announced by the government.

Consequently, in the accompanying consolidated financial statements At 31 March 2012, the provision The provision has been calculated by estimating the present value of the future probable obligation of the assumptions were used in the calculation of the total liability: The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. has been calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employces. The provision at 31 March 2012 has been calculated assuming an Company and its subsidiaries arising from the retirement of employees. IFRSs require actuarial valuation methods to be developed to estimate the Group's obligation. Accordingly, the following actuarial annual inflation rate of 5 % and a discount rate of 9.11% resulting in a real discount rate of approximately 3.91% (31 December 2011: annual inflation rate of 5% and a discount rate of 9.11 % resulting in a real discount rate of approximately 3.91%).

ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

Acrbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Livo ("TL") unless otherwise stated.

#### Employee benefits (continued) 7

Reserve for Employment Termination Benefits (continued)

|  | 31 March 2012 | 31 December 2011 |
|--|---------------|------------------|
| Opening balance                                      | 1,933,424     | 2,111,563        |
| Provision for employee termination benefits from the |               |                  |
| acquisition of a subsidiary                          | 1,819,078     | 376,138          |
| Interest cost  | 966'396       | 134,998          |
| Cost of services                                     | 203,366       | 238,260          |
| Payments made during the period                      | (936,830)     | (3,003,714)      |
| Actuarial gains                                      | 1,022,478     | 2,076,179        |
|  | 0.0000        | 167 660 1        |

Actuarial gains or losses arise from the changes in interest rates and changes in expectations about the salary increases. Actuarial differences are recorded as incurred. At 31 March 2012, TL 2,722,326 of interest cost, cost of services and actuarial gains or losses are recorded as cost of sales (31 December 2011: TL 2,404,640 expense), TL 385,943 is recorded as general administrative expenses (31 December 2011: TL 350,498 expense) and TL 3,049 is recorded as selling, marketing and distribution expenses (31 December 2011: TL 2,769)

#### Post employment benefits 12

None.

#### Other assets and liabilities 9

At 31 March 2012 and 31 December 2011, other current assets comprised the following:

|                                       | 31 March 2012 | 31 December 2011 |
|---------------------------------------|---------------|------------------|
| Income accrual for patients           | 668,655,61    | 9,246,138        |
| Income accrual for SGK receivables    | 13,789,489    | 13,841,917       |
| Prepaid insurance expense             | 11,918,328    | 5,386,306        |
| Value added tax receivable            | 6,019,484     | 5,726,677        |
| Prepaid taxes and funds               | 4,248,748     | 4,266,894        |
| Prepaid rent expenses                 | 4,209,043     | 5,768,403        |
| Advances given to personnel           | 2,089,887     | 1,639,367        |
| Advances given for a new operator (*) | 2,677,500     |                  |
| Advances given for inventory          | 2,402,094     | 1,657,567        |
| Prepaid maintenance expense           | 425,404       | 167,840          |
| Prepaid advertisement expenses        | 315,174       | 91,136           |
| Job Advances                          | 251,990       | 25,168           |
| Prepaid subscription expense          | 32,368        | 17,434           |
| Other                                 | 810,067       | 532,712          |
|                                       | 3LP 67L 89    | 055 LYL 8P       |

(\*) The Company has advances given amounting to TL 2,677,500 for a new operator agreement of a clinic.

At 31 March 2012 and 31 December 2011, other non-current assets comprised the following:

|                                      | 31 March 2012 | 31 December 2011 |
|--------------------------------------|---------------|------------------|
| Prepaid rent                         | 808'06'6      | 9,965,137        |
| Advances given for fixed assets      | 4,810,343     | 2,314,227        |
| Prepaid taxes from progress billings | 1,950,239     | !                |
| Advances given                       | 1,420,063     | 2,677,500        |
| Prepaid insurance                    | 1             | 15,012           |
| Other                                | 12,739        | 18,486           |
|                                      | 18.124.192    | 14.990.362       |

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### Appendix III

Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes in the Consolidated Einancial Sciencesis as at and Energies Alouth Posited Ends

Notes to the Consolidated Financial Stotements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

Other assets and liabilities (continued)

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At 31 March 2012 and 31 December 2011, other current liabilities comprised the following:

| 39,525,059       | 44,891,702                                   |
|------------------|--|
| :                | Other 476,422                                |
| 1,520,009        | Deferred income (♥)                          |
| 14,208,152       | Payable to personnel                         |
| 23,796,898       | Social security and taxes payable 25,459,103 |
| 31 Dccember 2011 | 31 March 2012                                |

(\*) This amount consists of short term portion of income according to the bank agreement related to transfer of salary payment rights in 2011.

At 31 March 2012, other long term liabilities amounting to TL 4,938,535 (31 December 2011: TL 4,938,537) consists the income according to the bank agreement related to transfer of salary payment rights.

#### 17 Equity

#### Paid-in capital

At 31 March 2012 paid-in capital of the Group is TL, 704,085,765 (31 December 2011: TL, 668,000,000) made up of 176.021,442 shares classified as A group and 528.064.323 shares classified as B group. At 31 March 2012 and 31 December 2011, the composition of shareholders and their respective percentage of ownership are summarized as follows:

|                                | 31 March 2012 | :h 2012     | 31 Decen         | 31 December 2011  |
|--------------------------------|---------------|-------------|------------------|-------------------|
| Shareholder's name             | Share (%)     | Amount      | Amount Share (%) | Amount            |
| Almond Holding Cooperatie U.A. | :             | :           | 50.00            | 50.00 334,000,000 |
| IHH Turkcy Sdn Bhd             | 00.09         | 422,451,458 | 1                | •                 |
| Bagan Lalang Ventures Sdn Bhd  | 15.00         | 105,612,865 | !                | •                 |
| Mehmet Ali Aydınlar            | 23.20         | 163,378,986 | 46.41            | 310,010,990       |
| Haticc Seher Aydınlar          | 08.1          | 12,642,454  | 3.59             | 23,989,008        |
| Ethem Erhan Aydınlar           | !             | -           | ;                | -                 |
| Zeynep Aydınlar                | :             | 1           | :                | -                 |
|                                | 100.00        | 704,085,765 | 100,00           | 000'000'899       |

All shareholders have a pre-emptive right in the event of a capital increase. In the event of a non-participation by a shareholder for capital increase transaction, the remaining shareholders are entitled to exercise for the shares in proportion to their total percentage of ownership in the Company's total capital. Group's operations and administration are executed by Board of Directors who are nominated by Group A shareholders and Group B shareholders in accordance with the each group's proportionate share in the

Group's operations and administration are executed by Board of Directors who are nominated by Group A shareholders and Group B shareholders in accordance with the cach group's proportionate share in the Company with a maximum number of 10 directors. Group A shareholders represent at least 5% of the least two shareholders as long as total shares which represent at least 5% of the Company's total capital or, Group A shares which represent at least 5% of the conal easies of the company are held by Aydınlar Family. The remaining directors are selected from the candidates nominated by Group B shareholders. Each group of shares is entitled to one vote for one share owned.

ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

## 17 Equity (continued)

#### Legal reserves

The legal reserves consist of first and second legal reserves in accordance to the Turkish Commercial Code ("TCC"). The first legal reserves are generated by annual appropriations amounting to 5 percent of income disclosed in the Company's statutory accounts until it reaches 20 percent of paid-in share capital. If the dividend distribution is made in accordance with CMB regulations, a further 1/10 of dividend distributions, in excess of 5 percent of paid-in capital is to be appropriated to increase second legal reserves. If the dividend distributions, in excess of 5 percent of paid-in capitals are to be appropriated to increase second dividend distributions, in excess of 5 percent of paid-in capitals are to be appropriated to increase second legal reserves. Under the TCC, the legal reserves can be used only to offset losses and are not available for any other usage unless they exceed 50 percent of paid-in capital. At 31 March 2012, the Group's legal reserves amounting to TL 4,069,977 (31 December 2011; TL 4,069,977).

#### Share Premium

Share premium arises from the initial public offering of Acibadem Saglik in Istanbul Stock Exchange along with the acquisition transaction occurred on 24 January 2012 as discussed in Note 1. Share premium cannot be distributed.

#### Copital advonces

The Company has obtained share capital advances amounting to TL 153,612,315 from its shareholders to be used in Mandatory Tender Offering for the shares of Aerbadem Saglik, which is publicly traded.

### Dividend distribution:

Publicly traded companies distribute dividends based on the Capital Market Board ("CMB") regulations as explained below:

According to CMB's decision on 27 January 2010 numbered 02/51 Companies traded on the stock exchange market are not obliged to distribute a specified amount of dividends (2010: 20 percent). For companies that will distribute dividends, in relation to the resolutions in their general meeting the dividends may be in cash, may be bonus shares by adding the profit into equity, or may be mixture of east and bonus shares, it is also permitted not to distribute determined first party dividends falling below 5 percent of the paid-in capital of the company but, companies that increased capital before distributing the previous year's dividends and as a result their shares are separated as "old" and "new" are obliged to distribute first party dividends in cash.

There is no requirement for profit distribution at 31 March 2012 for Aerbadem Saglik, which is publicly

## Retained Earnings / (Accumulated Losses)

| 31 December 2011 | 48,741,842             | (236,036,418)                            | (187.294.576) |
|------------------|------------------------|--|---------------|
| 31 March 2012    | 55,964,353             | (371,463,921)                            | (315.499.568) |
|                  | Extraordinary reserves | Retained earnings / (Accumulated losses) |               |

The movement of retained earnings / (accumulated losses) is as follows:

|  | 31 March 2012 | 31 December 2011 |
|--|---------------|------------------|
| Beginning balance                              | (187,294,576) | (161,914,395)    |
| Change in non-controlling interest             | (6,050,675)   | (743,575)        |
| Transfer to legal reserves                     | 1             | (1,528,467)      |
| Transfer of period profit to retained earnings | (122,154,317) | (23,108,139)     |
|  | (315,499,568) | (187,294,576)    |

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## ACCOUNTANTS' REPORT (cont'd)

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## Appendix III

Acchadem Saglik Yatırımları Kolding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

Amounts expressed in Turkish Lira ("TL") unless otherwise stated. 31 March 2012

#### Revenues

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For the three-month periods ended 31 March, revenues and cost of revenues comprised the following:

|                             |               | (Unaudited)   |
|-----------------------------|---------------|---------------|
|                             | 2012          | 2011          |
| Domestic sales              | 359,679,073   | 264,576,120   |
| Imputed interest on revenue | (1,883,194)   | (1,146,273)   |
| Sales returns and discounts | (18,807,683)  | (18,085,584)  |
| Net revenues                | 338,988,196   | 245,344,263   |
| Cost of revenues            | (259,953,985) | (187,911,998) |
| Gross profit                | 79,034,211    | 57,432,265    |

## Selling, marketing and distribution expenses, general administrative expenses 19

## Selling, marketing and distribution expenses

For the three-month periods ended 31 March, selling, marketing and distribution expenses comprised the following:

|  |           | (Unaudited) |
|--|-----------|-------------|
|  | 2012      | 2011        |
| Personnel expenses                     | 2,002,271 | 1,292,871   |
| Advertisement and sponsorship expenses | 1,499,604 | 4,087,854   |
| Commission expenses                    | 576,568   | 706,423     |
| Representation expenses                | 246,149   | 143,190     |
| Travel expenses                        | 10,991    | 157,292     |
| Consultaney expenses                   | 143,086   | 145,653     |
| Published material expenses            | 103,002   | 115,465     |
| Vehicle rent expenses                  | 93,282    | 59,045      |
| Depreciation expenses                  | 21,829    | 29,601      |
| Other                                  | 251,022   | 506,033     |
|  | 5,102,828 | 7,243,427   |

## General administration expenses

For the three-month periods ended 31 March, general administrative expenses comprised the following:

|   | 2012       | (Unaudited) |
|---|------------|-------------|
| Personnel expenses                      | 568'605'6  | 7,400,396   |
| Consultancy, legal, notary expenses     | 1,006,709  | 358,575     |
| Depreciation and amortization           | 977,294    | 634,155     |
| Rent expenses                           | 520,730    | 381,328     |
| Cleaning and meal expenses              | 432,960    | 367,580     |
| Representation and travel expenses      | 409,819    | 155,366     |
| Energy expenses                         | 326,284    | 249,810     |
| Communication and other office expenses | 283,608    | 295,820     |
| Repair and maintenance expenses         | 229,349    | 214,451     |
| Other                                   | 1,099,286  | 1,966,685   |
|   | 14,795,934 | 12,024,166  |

### ACCOUNTANTS' REPORT (com'd) 13.

#### Appendix III

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Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Noies to the Consolidated Financial Statements as at and For the Three-Month Period Ended

Amounts expressed in Turkish Lira ("TL") unless otherwise stated. 31 March 2012

#### Expenses by nature 20

For the three-month periods ended 31 March, expenses by nature comprised the following:

|  |             | (Unaudited) |
|--|-------------|-------------|
| Amortization and depreciation expenses       | 2012        | 2011        |
| Cast of revenue                              | 19,646,222  | 18,897,413  |
| General administrative expenses              | 977,294     | 634,155     |
| Selling, marketing and distribution expenses | 21,829      | 29,601      |
|  | 20,645,345  | 19,561,169  |
|  |             |             |
|  |             | (Unaudited) |
| Personnel expenses                           | 2012        | 2011        |
| Cost of revenue                              | 143,866,355 | 100,852,120 |
| General administrative expenses              | 568'605'6   | 7,400,396   |
| Selling, marketing and distribution expenses | 2,002,271   | 1,292,871   |
|  | 155,378,521 | 109.545.387 |

## 21 Other operating income and expenses

For the three-month periods ended 31 March, other operating income comprised the following:

(Unaudited)

|   | 2012      | 2011      |
|---|-----------|-----------|
| Insurance compensation gain (*)                           | 1,025,327 | 1,279,215 |
| Recovery of impairment for doubtful receivables           | 1,024,818 | 789       |
| Rent income   | 853,489   | 858,124   |
| Premium from bank related salary payment right assignment | 264,831   | 1         |
| Income from communication services                        | 250,215   | :         |
| Gain on sale of property and equipment                    | 230,621   | 26,698    |
| Other income  | 528,355   | 564,451   |
|   | 4 177 656 | 2 779.277 |

<sup>(\*)</sup> The gain obtained from the insurance companies when equipments are damaged during transportation.

For the three-month periods ended 31 March, other operating expense comprised the following:

|  |           | (Organousen) |
|--|-----------|--------------|
|  | 2012      | 2011         |
| Damage loss (*)                        | 1,402,474 | 818,109      |
| Provision for lawsuits                 | 1,267,542 | :            |
| Allowance for doubtful receivables     | 1,154,045 | :            |
| Loss on sale of property and equipment | 35,475    | 13,554       |
| Donations                              | 30,784    | :            |
| Other                                  | 185,474   | 244,869      |
|  | 4,075,794 | 1,076,532    |

<sup>(\*)</sup> Losses incurred when equipments are damaged during transportation.

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## ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

### 22 Financial income

For the three-month periods ended 31 March, financial income comprised the following:

|                                     |            | (DIIDDEIIO) |
|-------------------------------------|------------|-------------|
|                                     | 2012       | 2011        |
| Forcign exchange gain (*)           | 62,736,170 | :           |
| Imputed interest on cost of revenue | 3,991,567  | 2,211,758   |
| Change in fair value of derivatives | 1,496,287  | 633,892     |
| Interest income on time deposits    | 313,998    | 127,770     |
| Premium on swap transactions        | •          | 1,073,944   |
| Olher                               | 29,163     | 1,578       |
|                                     | 581 195 89 | 4 048 947   |

(\*) Foreign exchange gain and losses are presented on net basis.

### 23 Financial expenses

For the periods ended 31 March, financial expenses comprised the following:

|   |            | (Unaudited) |
|---|------------|-------------|
|   | 2012       | 2011        |
| Interest expense on bank loans                      | 15,394,973 | 7,048,989   |
| Change in fair value of derivatives                 | 5,909,126  | 1,164,005   |
| Letter of eredit and other bank commission expenses | 4,474,376  | 239,540     |
| Imputed interest on revenue                         | 2,569,762  | 1,428,777   |
| Credit card commission expenses                     | 1,636,719  | 1,314,189   |
| Finance lease interest expense                      | 847,406    | 857,851     |
| Foreign exchange loss (*)                           | •          | 4,282,068   |
|   | 25,326     | 19,842      |
|   | 30,857,688 | 16,355,261  |

(\*) Foreign exchange gain and losses are presented on net basis.

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## 13. ACCOUNTANTS' REPORT (cont'd)



#### Appendix III

Acibadem Saglik Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

## 24 Tax assets and liabilities

#### Corporate tax

In Turkey

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized. In Turkey, advance tax returns are filed on a quarterly basis. The advance corporate income tax rate at 31 March 2012 is 20%.

There is also a withholding tax on the dividends paid and is accrued only at the time of such payments. The withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15 percent. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates overed in the related Double Tax Treaty Agreements are taken into account. Appropriation of retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

According to the Corporate Tax Law, 75 percent of the capital gains arising from the sale of property and equipment and investments owned for at least two years are exempted from corporate tax on the condition that such gains are reflected in equity from the date of the sale. The remaining 25 percent of such capital gains are subject to corporate tax.

The transfer pricing law is covered under Article 13 "disguised profit distribution via transfer pricing" of the Corporate Tax Law. The General Communiqué on disguised profit distribution via transfer pricing dated 18 November 2007 sets details about implementation. If a tax payer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length basis, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as a tax deductable for corporate income tax purposes.

In Turkey, the tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, provision for taxes shown in the consolidated financial statements reflects the total amount of taxes calculated on each entity that are included in the consolidation.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within four months following the close of the accounting year to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

#### n Macedonia

Macedonian corporate income tax is leviced at a rate of 10% on dividend distribution and tax on non deductible items. Unless there is a dividend distribution, no corporate tax is levied. Losses cannot be carried forward in determining corporate tax base. Corporate taxpayers should pay tax on their non-deductible items at a rate of %10. The tax base established on the basis of unrecognized expenditures for tax purposes is decreased by the amount of the expenditures subject to taxation for which the time period for their recognition has matured. If formed tax base for the tax period is less than the amount of its decrease for the same tax period, than the taxpayer shall declare tax loss. Tax losses can be carried forward for five years according to the amendment on tax legislation.

## ACCOUNTANTS' REPORT (cont'd)

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### Appendix III

# Actbadem Saglik Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwisc stated.

## 24 Tax assets and liabilities (continued)

### Investment allowance

The Temporary Article 69 added to the Income Tax Law no.193 with the Law no.5479, which became effective starting from 1 January 2006, upon being promulgated in the Official Gazette no.26133 dated 8 April 2006, stating that taxpayers can deduct the amount of the investment allowance exemption which they are entitled to according to legislative provisions effective at 31 December 2005 (including rulings on the tax rate) only from the taxable income of 2006, 2007 and 2008. Accordingly, the investment incentive allowance practice was ended as of 1 January 2006. At this perspective, an investment allowance which cannot be deducted partially or fully in three years time was not allowed to be carried forward to the following years and became unavailable as of 31 December 2008. On the other side, the Article 19 of the Income Tax Law was annulled and the investment allowance practice was ended as of 1 January 2006 with effectiveness of the Article 2 and the Article 15 of the Law no.5479 and the investment allowance rights on the investment expenditures incurred during the period of 1 January 2006 and 8 April 2006 became unavailable.

However, at 15 October 2009, the Turkish Constitutional Court decided to cancel the clause no.2 of the Article 15 of the Law no.5479 and the expressions of "2006, 2007, 2008" in the Temporary Article 69 2001 catter than 8 April 2006, since it is against the Constitution. Accordingly, the time limitations for the carried forward investment allowances that were entitled to in the previous period of mentioned date and the limitations related with the investments expenditures incurred between the issuance date of the Law promulgated and I January 2006 were eliminated. According to the decision of Turkish Constitutional Court, cancellation related with the investment allowance became effective with promulgation of the decision on the Official Gazette and the decision of the Turkish Constitutional Court was promulgated in the Official Gazette no.27456 dated 8 January 2010.

According to the decision mentioned above, the investment allowances carried forward to the year 2006 due to the lack of taxable income and the investment allowances earned through the investments started before I January 2006 and continued after that date constituting economic and technical integrity will be used not only in 2006, 2007 and 2008, but also in the following years. In addition, 40% of investment expenditures that are realized between I January 2006 and 8 April 2006, within the context of the Article 19 of the Income Tax Law will have the right for investment allowance exemption.

For the three month period ended 31 March 2012 and for the year ended 31 December 2011, current period corporate tax payable comprised the following:

|                         | 31 March 2012 | 31 December 2011 |
|-------------------------|---------------|------------------|
| Corporate tax provision | 5,640,290     | 4,169,704        |
| Prepaid taxes and funds | (21,920)      | (3,794,935)      |
| Tax payable             | 5,618,370     | 374,769          |

For the three-month periods ended 31 March, lax expenses comprised the following:

| (7,978,005 | (15,208,793) |                                      |
|------------|--------------|--------------------------------------|
| (2,171,224 | (9,568,503)  | Deferred tax credit / (charge)       |
| (5,806,781 | (5,640,290)  | Current year corporate tax provision |
| 201        | 2012         |                                      |
| (Unaudited |              |                                      |

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## ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financiol Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

## 24 Tax assets and liabilities (continued)

The reported tax expense for the periods ended 31 March is different than the amounts computed by applying statutory tax rate to profit before tax as shown in the following reconciliation:

|  | 2012         |         | 2011        | (1)     |
|--|--------------|---------|-------------|---------|
|  |              |         |             |         |
|  |              | %       |             | %       |
| Profit/(loss) before tax                     | 96,946,808   |         | 27,561,098  |         |
| Tax rate                                     |              | 70      |             | 20      |
| Taxes on reported profit per statutory tax   |              |         |             |         |
| rate   | (19,389,362) | (20.00) | (5,512,220) | (20.00) |
| Effect of tax rates in foreign jurisdictions | 103,381      | 0.11    | :           | :       |
| Non-deductible expenses                      | (635,240)    | (0.66)  | (1,317,279) | (4.78)  |
| Donations                                    | 6,157        | 10:0    | 200,000     | 0.73    |
| Tax exception on investment allowance        | 1,255,997    | 1.30    | :           | 0.00    |
| Tax exempt income                            | 72,904       | 80:0    | 7,473       | 0.03    |
| Recognition of previously unrecognized tax   |              |         |             |         |
| losses                                       | 3,698,812    | 3.82    | :           |         |
| Statutory tax losses for which no deferred   |              |         |             |         |
| tax assets recognized                        | (292,740)    | (0:30)  | (1,331,005) | (4.83)  |
| Other  | (28,702)     | (0.03)  | (24,974)    | (0.09)  |
| Taxation credit/ (charge)                    | (15,208,793) | (15.67) | (7,978,005) | (28.94) |

## Deferred (ax assets and liabilities

The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between the financial statements prepared in accordance with the Communiqué No: XI-29 and the statutory tax financial statements. Related temporary differences are subject to different period records according to articles and to tax laws for profit and lost items.

Aecording to the decision of the Turkish Constitutional Court promulgated in the Official Gazzette no.27456 dated 8 January 2010, the investment allowances carried forward to the year 2006 due to the lack of taxable income and the investment allowances carried through the investments started before 1 January 2006 and continued after that date constituting economic and technical integrity will be used only in 2006, 2007 and 2008, but also in the following years. In addition, 40% of investment expenditures that are realized between 1 January 2006 and 8 April 2006, within the context of the Article 19 of the Income Tax Law will have the right for investment allowance exemption. As per this decision, the Group has provided deferred tax asset amounting to TL 83,303 over the investments started before 1 January 2006 and continued after that date constituting economic and technical integrity amounting to TL 46,517.

Deferred tax assets and liabilities deducted for the factors that there is a legally applicable right to deduct the current year tax assets and liabilities and there is intent of the occurrence of the current year tax assets and liabilities concurrently are valid.

The unrecorded deferred taxes are re-evaluated at every balance shect date. If it is possible to make profits in the future the unrecorded deferred tax assets are reflected to the financial statements

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## Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

### Tax assets and liabilities (continued) 7

## Deferred tax assets and liabilities (continued)

At 31 March 2012 and 31 December 2011, deferred tax assets and deferred tax liabilities were attributable to the items detailed in the table below:

|                                       | 31 March 2012 | ch 2012           | 3I Decei                  | 31 December 2011  |
|---------------------------------------|---------------|-------------------|---------------------------|-------------------|
|                                       | Deferred tax  | Deferred tax      | Deferred tax Deferred tax | Deferred tax      |
|                                       | base          | asset/(liability) | base                      | asset/(liability) |
| Property, equipment and intangible    |               |                   |                           |                   |
| assets - Deferred tax asset           | 15,383,581    | 3,076,716         | 9,587,880                 | 1,917,576         |
| Property, equipment and intangible    |               |                   |                           |                   |
| assets - Deferred tax liability       | (29,729,110)  | (5,945,822)       | (14,437,018)              | (2,887,404)       |
| Financial liabilities                 | (156,720)     | (31,344)          | (1,639,220)               | (327,843)         |
| Employee benefits                     | 4,107,912     | 821,582           | 1,933,425                 | 386,685           |
| Investment allowance                  | 416,517       | 83,303            | 57,701,175                | 11,540,235        |
| Trade and other receivables           | 145,468       | 29,093            | (5,945,825)               | (1,189,165)       |
| Financial investments at fair value - |               |                   |                           |                   |
| Interest rate swops                   | 3,715,464     | 743,093           | 5,211,751                 | 1,042,350         |
| Financial investments at fair value - |               |                   |                           |                   |
| Forwards                              | (1,754,116)   | (350,823)         | (7,663,240)               | (1,532,648)       |
| Provisions                            | 47,583,263    | 9,516,653         | 23,464,060                | 4,692,812         |
| Deferred taxes recognized on IAS11    |               |                   |                           |                   |
| applications                          | (4,051,340)   | (810,268)         | •                         | :                 |
| Tax loss carry-forwards               | 17,422,625    | 3,484,526         | 33,259,175                | 6,651,835         |
|                                       | 53,083,544    | 10,616,709        | 101,472,163               | 20,294,433        |

|                          | 31 March 2012 | 31 December 2011 |
|--------------------------|---------------|------------------|
| Deferred tax assets      | 17,754,966    | 26,231,493       |
| Deferred tax liabilities | (7,138,257)   | (5,937,060)      |
| Deferred tax assets, net | 10,616,709    | 20,294,433       |
|                          |               |                  |

For the three-month period ended 31 March 2012 and for the year ended 31 December 2011, the movement of the deferred tax assets/ (liabilities) is as follows:

|   | 31 March 2012 | 31 December 2011 |
|---|---------------|------------------|
| Beginning balance   | 20,294,433    | 21,480,996       |
| Period tax eredit/ (expense)                              | (9,568,503)   | (807,100)        |
| Deferred tax charges from the acquisition of a subsidiary | (109,221)     | (379,463)        |
| Ending balance  | 10,616,709    | 20,294,433       |

## Unrecognized deferred tax assets

Deferred tax asset amounting to TL 40,769,665 (31 December 2011: TL 44,175,736) has not been recognized in respect of the statutory tax losses, because it is not probable that future taxable profit will be available against which the Company can utilize the benefits there from.

income for up to five years. Tax losses cannot be carried back to offset profits from previous periods. The Group management anticipated that there will be taxable profits in the following years. Therefore, at 31 March 2012, deferred tax asset is recognized in the aecompanying consolidated financial statements for tax losses carried forward amounting to TL 17,422,625 (31 December 2011; TL 33,259,175). Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable

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### ACCOUNTANTS' REPORT (cont'd) <del>5</del>

#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Liro ("TL") unless otherwise stated.

### Tax assets and liabilities (continued) 7

Expiration dates of tax losses are as follows:

| 254,137,857      | 223,652,353   |      |
|------------------|---------------|------|
| 37,985           |               | 2012 |
| 711,266          | •             | 2013 |
| 17,853,331       | 1,962,667     | 2014 |
| 1,827,009        | 4,012,658     | 2015 |
| 233,424,415      | 215,128,072   | 2016 |
| :                | 2,548,956     | 2017 |
| 31 December 2011 | 31 March 2012 |      |

#### Earnings per share 52

attributable to ordinary shareholders in consolidated statement of comprehensive income of this report to The calculation of basic and diluted earnings/ (losses) per share was calculated by dividing the income the weighted average number of ordinary shares outstanding:

(Unaudited)

|   | 31 March 2012 | 31 March 2011 |
|---|---------------|---------------|
| Net income for the period                   | 76,508,243    | 17,098,023    |
| Weighted average number of shares           | 694.568.640   | 668.000.000   |
| Basic and Diluted Earnings per 1.000 Shares | 110,152       | 25.596        |

### 26 Related parties

Since intra-group balances and transactions between the Company and its subsidiaries are eliminated at the preparation of the consolidated financial statements they are not disclosed in this note.

At 31 March 2012 and 31 December 2011, short-term trade receivables from related parties as follow:

| 9,766,623        | 14,373,271    |                   |
|------------------|---------------|-------------------|
| 251,970          | 1,946,464     | Other receivables |
| 9,514,653        | 12,426,807    | Trade receivables |
| 31 December 2011 | 31 March 2012 |                   |

At 31 March 2012 and 31 December 2011, short-term trade payables to related parties as follow:

| 29,735,377       | 13,912,245    |                |
|------------------|---------------|----------------|
| 578,943          | 707,419       | Other payables |
| 29,156,434       | 13,204,826    | Trade payables |
| 31 December 2011 | 31 March 2012 |                |

## ACCOUNTANTS' REPORT (cont'd)

<u>ب</u>

### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Finoncial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

Related parties (continued) 26

Due from related parties

|                            | 31 March 2012 | h 2012    | 31 December 2011     | er 2011 |
|----------------------------|---------------|-----------|----------------------|---------|
|                            | Trade         | Other     | Trade<br>Receivables | Other   |
| Shareholders               |               |           |                      |         |
| Said Haifawi               | ;             | 303,885   | ı                    | •       |
| Receivables from other     |               | •         |                      |         |
| shareholders               | !             | =         | ;                    | =       |
| Related Companies          |               |           |                      |         |
| Acibadem Sigorta           | 10,916,052    | 1,635,740 | 9,289,246            | 016'091 |
| SZA                        | 539,360       | 3,328     | 52,578               | 1,170   |
| Acıbadem Üniversitesi      | 792,886       | 301       | :                    | 12,616  |
| Kerem Aydınlar Vakfı       | 63,532        | 92        | 3,064                | =       |
| Aydınlar Sağlık Hizmetleri | 47,329        | :         | 25,537               | 92      |
| Acıbadem Dis               | 44,896        | 36        | 55,419               | 389     |
| Telepati Tanıtım           | 8,030         | 2,591     | ;                    | 2,466   |
| Tolga Sağlık               | 7,219         | •         | ;                    | !       |
| Alfa Pazarlama             | 4,599         | ì         | :                    | ;       |
| Acibadem Sigoria Aracılık  | 2,904         | :         | 879                  | ;       |
| Acıbadem Proje             | :             | :         | 80,648               | •       |
| Almond Holding             | :             | :         |                      | 09      |
| Acıbadem Vakfi             | :             | 6         | :                    | •       |
| Akademia                   | 1             | 55        | 7,282                | 731     |
| Aplus                      | ;             | !         |                      | 73,038  |
| BLAB                       | ;             | 416       | ·                    | 416     |
| Acıbadem Yatırım           | :             | ,         | ٠                    | 09      |
|                            | 12,426,807    | 1,946,464 | 9,514,653            | 251,970 |

Acibadem Sigorta transactions include receivables from the treatment of Acibadem Sigorta's customers at Acibadem hospitals and outpatient clinics. Acibadem Sigorta Aracilik transactions represent the commissions paid to the company in regards to the customers of Acibadem Sigorta Aracilik being exclusively at Acibadem hospitals and outpatient clinics only. Telepati Tanıtım transactions are for advertising services rendered to promote Acıbadem brand on various media channels.

SZA Gayrimenkul (Previously known as "Acibadem Holding") transactions comprises of construction services rendered and rent payables.

ACCOUNTANTS' REPORT (cont'd)

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#### KAPAAG

#### Appendix III

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

Related parties (continued) 76

Due to related parties

|                                 | 31 March 2012 | 2012     | 31 Dccember 2011 | er 2011  |
|---------------------------------|---------------|----------|------------------|----------|
|                                 | Trade         | Other    | Trade            | Other    |
|                                 | Payables      | Payables | Payables         | Payables |
| Shareholders                    |               |          |                  |          |
| Mehmet Ali Aydınlar             | :             | 689,007  | ;                | 18,888   |
| Hatice Seher Aydınlar           | :             | 1,773    | :                | 1,889    |
| Zeynep Aydınlar                 | 1             | 1,773    | :                | \$20,798 |
| Other                           | :             | 209      | ;                | 2,098    |
| Related Companies               |               |          | ;                |          |
| Acıbadem Sigorta                | 7,922,983     | 384      | 1,080,179        | 325      |
| Acıbadem Sigorta Aracılık       | 4,264,256     | !        | 3,238,720        | ;        |
| Telepati Tanıtım                | 499,141       | 1        | 1,206,912        | •        |
| SZA Gayrimenkul                 | 421,021       | 317      |                  |          |
| Acıbadem Diş                    | 57,104        | 11,438   | 288,617          | 13,522   |
| Aydınlar Sağlık Hizmetleri      | 32,617        | 1        | 455,556          | :        |
| Akademia                        | 4,893         | :        | 2,271            | ;        |
| Acıbadem Sağlık ve Eğitim Vakfı |               |          |                  |          |
| İktisadi İşletmesi              | 2,811         | t        |                  |          |
| A Plus                          | :             | :        | 13,872,34!       | •        |
| Acıbadem Proje                  | :             | :        | 8,938,931        | 18,478   |
| Acıbadem Üniversitesi           | ,             | :        | 51,770           | 1        |
| Acıbadem Holding                | 1             | 1        | 21,137           | 437      |
| Acıbadem Vakfı                  | 1             | 2,518    | :                | 2,508    |
|                                 | 13.204.826    | 707.419  | 29.156.434       | 578.943  |

### Appendix III

Notes to the Consolidated Financial Statements os at and For the Three-Month Period Ended Acibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated

#### Related parties (continued) 56

## Related party transactions (Sales)

For the three-month periods ended 31 March, sales and services to related parties are as follows:

| Service Fixed Asset            | Other   |
|--------------------------------|---------|
|                                |         |
|                                | 46,822  |
| 336,091                        |         |
|                                | 1       |
| 4,998                          | 17,550  |
| 1,852 20,000                   |         |
|                                | 37,641  |
| :                              | 72,448  |
| 4                              | 174.461 |
| 1,852<br>841<br><br>27,733,014 | 20,000  |

#### Other 130,686 65,807 48,221 32,400 9,356 9,051 900 296,421 (Unaudited) 2011 16,327,104 11,058 ; 9,161 16,347,364 Service Telepati Tanıtım Hizmetleri Acıbadem Proje Yönetimi Acıbadem Üniversitesi Acıbadem Sigorta Cukurova Bilim Acıbadem Diş A Plus

## Related party transactions (Purchases)

For the three-month period ended 3! March, the purchases from related parties are as follows:

| 2012<br>Service | 11,415,800       | 754,529               | 298,783          | 145,694         | 2,479          | 12,617,285 |
|-----------------|------------------|-----------------------|------------------|-----------------|----------------|------------|
|                 | Acıbadem Sigorta | Acıbadem Üniversitesi | Telepati Tanıtım | Aydınlar Sağlık | Acıbadem Vakfı |            |

(Unaudited)

|                         | 2011       |        |
|-------------------------|------------|--------|
|                         | Service    | Other  |
| A Plus                  | 9,947,627  | 11,580 |
| Acıbadem Sigorta        | 6,641,961  | 12,600 |
| Acıbadem Proje Yönetimi | 3,587,201  | :      |
| Acıbadem Üniversitesi   | 1,000,000  | 1      |
| Telepati Tanıtım        | 519,710    | :      |
| Acıbadem Diş            | 100,720    | 1      |
| Akademia                | 2,500      |        |
|                         | 21,799,719 | 24,180 |
|                         |            |        |

ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

4mounts expressed in Turkish Lira ("TL") unless otherwise stated.

#### Related parties (continued) 56

## Key management compensation

For the three month period ended 31 March 2012, sum of the compensation to key management is amounting to TL 2,273,422 ((Unaudited) 31 March 2011: TL 2,086,227). Total compensation amount contains wages and salaries paid to the key management

#### Donations

For the three month period ended 31 March 2012, the Group have donations amounting to TL 30,784 to other governmental institutions (31 March 2011: Acıbadem University amounting to (Unaudited) TL 1,000,000).

## Nature and level of risks arising from financial instruments 27

## Financial Risk Management Policies

bank deposits. The main reason for the usage of these financial instruments is providing funds for the Group's activities. The Group also has trade receivables and trade payables that directly occur during the The main financial instruments of the Group are bank loans, reccivables, payables, cash and short term main activities. The financial risks are currency risk, interest risk, credit risk and liquidity risk. The Group management manages these risks as explained below:

### Capital Risk Management

by using the balance between liabilities and equity in a most effective way. The capital structure of the Group is consists of the items which include the liabilities, cash and cash equivalents, paid-in capital The primary objective of the Group is ensuring the continuity of operations while increasing profitability which is explained in Note 17, capital reserves and profit reserves. The cost of capital and the risks associated with each share capital component are evaluated by the key management of the Group. During these evaluations, if the acceptance of Board of Directors is needed, the key management represents the evaluation to the Board of Directors for their evaluation.

The general policy and procedure of the Group is not different from the previous period's.

### Credit Risk

Credit risk is the risk of handling a financial loss which is caused by another related party by not fulfiling the obligations regarding to a financial instrument

Having the financial instruments gives the risk of not fulfilling the requirements of the agreement by the other parties. The collection risk of the Group is mainly caused from its trade receivables and cash. Trade receivables are evaluated by management according to the Group's procedure and policies and are carried in the balance sheet as the net of impairment provision (Note 6).

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### ACCOUNTANTS' REPORT (cont'd) 13.

#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements os at and For the Three-Month Period Ended

31 March 2012

Anaunis expressed in Turkish Lira ("TL") unless otherwise stated.

Nature and Level of Risks Arising from Financial Instruments 5

Credit risk (continued)

At 31 March 2012, credit risk details are as follows:

|  |            | Receivables       | ables             |             |             |           |
|--|------------|-------------------|-------------------|-------------|-------------|-----------|
|  | Tradere    | Trade receivables | Other receivables | civables    |             |           |
| 31 March 2012  | Related    | Orher party       | Related           | Other party | Bank        | Other     |
| Maximum exposure to credit risk at the reporting date (A+B+C+D+E)  | 12.426.807 | 130.437.966       | 1.946.464         | 10.188.761  | 172.178,380 | 5,305,695 |
| <ul> <li>Secured portion of maximum credit risk with collateral</li> </ul>                               | :          | :                 | 1                 | ·           | :           | 1         |
| A. Carrying amount of financial assets<br>that are not overduc and not impaired                          | 12,426,807 | 103,517,312       | 1,946,464         | 10,188.761  | 172,178,380 | 5,305,695 |
| B, Carrying amount of financial assets whose terms were renegotiated, otherwise are overdue and impaired | 1          | :                 |                   | :           |             | :         |
| C, Carrying amount of assets that are overdue but not impaired   | •          | 26,920,654        |                   | -           |             |           |
| - Currying amount secured with collateral  | -          | -                 | ••                |             | -           | *         |
| D, Carrying amount of assets that are impaired   |            | -                 |                   |             |             | _         |
| Overdue (gross carrying amount)  | -          | 8,622,596         |                   | i           | •••         | :         |
| - Impairment (-)   | ;          | (8,622,596)       |                   | •           |             | 1         |
| Carrying amount secured with collateral  |            | •                 |                   |             |             | -         |
| - Not overdue (gross carrying amount   | ••         |                   |                   | 1           |             | :         |
| - Impairment (-)   | -          | ı                 | •                 | l           |             | :         |
| - Carrying amount secured with<br>collateral   |            | **                | 1                 | ••          |             | •         |
| E, Factors that include off balance sheet<br>eredit risks  | :          | :                 | :                 | :           | -           | :         |

ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Notes to the Consolidated Financial Stotements as at and For the Three-Month Period Ended 31 March 2012

Amounix expressed in Turkish Lira ("TL") unless otherwise stated.

Nature and Level of Risks Arising from Financial Instruments (continued) 27

Credit risk (continued)

At 31 December 2011, credit risk details are as follows:

|  |           | Receivables       | ables   |                   |            |            |
|--|-----------|-------------------|---------|-------------------|------------|------------|
|  | Trader    | Trade receivables | Other   | Other receivables |            |            |
|  | Related   | Other             | Related | į                 | Bank       |            |
| 31 December 2011   | party     | party             | party   | Other party       | deposits   | D. Collect |
| Maximum exposure to credit risk at the reporting date (A+B+C+D+E)  | 9,514,653 | 110,652,398       | 251,970 | 1,071,695         | 38,798,280 | 4,378,927  |
| - Secured portion of maximum credit risk with collateral   | -         | -                 |         |                   | ;          | :          |
| A, Carrying amount of financial assets that are not overdue and not impaired                             | 9,514,653 | 95,403,453        | 251,970 | 1,071,695         | 38,798,280 | 4,378,927  |
| B, Carrying amount of financial assets whose terms were renegotiated, otherwise are overdue and impaired | •         | :                 | :       | ;                 | 1          | 1          |
| C, Carrying amount of assets that are overdue but not impaired   | :         | 15,248,945        | :       | 1                 | :          | :          |
| - Carrying amount secured with collateral  | -         | •                 | :       | :                 | :          | :          |
| D, Carrying amount of assets that are impaired   | •         | -                 | **      |                   | _          |            |
| - Overdue (gross carrying amount)  | -         | 8,387,210         |         |                   | :          |            |
| - Impairment (-)   | •         | (8,387,210)       | 1       |                   | :          | ;          |
| - Carrying amount secured with collateral  | •         |                   | t       |                   |            | -          |
| - Not overdue (gross carrying amount   | -         | :                 | -       | -                 | ·          | 1          |
| - Impairment (-)   |           | :                 | 1       | :                 | -          | ;          |
| - Carrying amount secured with collateral  | -         | •                 | :       | •                 | :          | 1          |
| E, Factors that include off balance sheet credit risks   | :         | :                 | •       | ;                 | ;          | :          |

#### Liquidity Risk

The Group manages its liquidity needs by regularly planning its cash flows or by maintaining sufficient funds and borrowing sources by matching the maturities of liabilities and assets.

management implies maintaining sufficient cash, securing availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. The Group manages its present and future funding risk by maintaining a balance between continuity and availability of funding through the use of bank loans and other borrowing sources from high quality lenders. Liquidity risk is probability of not fulfill fund obligations of the Group. Prudent liquidity risk

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#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

Amounts expressed in Turkish Lira ("TL") unless otherwise stoted.

#### 27 Nature and level of risks arising from financial instruments (continued)

Liquidity risk (continued)

At 31 December 2011, maturities of non-derivative financial liabilities are as follows:

| Contractual<br>maturities               | Carrying<br>value | Total cash outflow<br>per agreement<br>(=1+II+III) | Less than 3<br>months (I) | Between 3-12<br>months (II) | Between 1-5<br>years (II) | Over 5 years<br>(III) | Without<br>maturity |
|---|-------------------|--|---------------------------|-----------------------------|---------------------------|-----------------------|---------------------|
| Non-derivative<br>financial liabilities |                   |  |                           |                             |                           |                       |                     |
| Financial liabilities                   | 958,127,449       | 1,005,309,986                                      | 40,642,053                | 61,054,293                  | 803,391,751               | 100,221,889           |                     |
| Financial lease<br>liabilities          | 103,786,952       | 120,144,221  | 4,218,123                 | 21,420,572                  | 80,980,612                | 13,524,914            |                     |
| Expected maturities                     | Carrying value    | Expected total cash<br>out flow<br>(=I+II+III)     | Less than 3               | Between 3-12<br>months (II) | Between 1-5<br>years (II) | Over 5 years          | Without             |
| Non-derivative financial liabilities    | Yasue             | (-1+11+111)  | months (1)                |                             |                           | (III)                 | maturity            |
| Trade payables                          | 131,484,737       | 132,645,804  | 92,904,807                | 31,267,098                  | 8,473,899                 |                       |                     |
| Due to related parties                  | 29,156,434        | 29,278,050   | 20,660,244                | 8,617,806                   |                           |                       |                     |
| Other payables (*)                      | 69,275,269        | 69,275,269   | 14,208,152                | 18,206,729                  | 36,860,388                |                       |                     |

(\*) Other payables comprise; other liabilities amounting to TL 39,525,059, due to related parties TL 578,943, other payables amounting to TL 21,404,614, other non-current liabilities amounting to TL 4,938,537 excluding social security and tax payables, deferred income and advances received from patients.

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Company No.: 901914-V

#### 13. ACCOUNTANTS' REPORT (cont'd)

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#### Amounts expressed in Turkish Lira ("TL") unless otherwise stoted. Nature and level of risks arising from financial instruments (continued)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

Liquidity risk (continued)

31 March 2012

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The tables listed below are representing the maturities of non-derivative financial liabilities.

At 31 March 2012, maturities of non-derivative financial liabilities are as follows:

| Contractual maturities                  | Carrying<br>value | Total cash outflow per agreement (=I+II+III)       | Less than 3 | Between 3-12<br>months (III-) | Between 1-5<br>years (II) | Over 5 years<br>(V) | Without<br>maturity |
|---|-------------------|--|-------------|-------------------------------|---------------------------|---------------------|---------------------|
| Non-derivative financial liabilities    |                   |  |             |                               | _                         |                     |                     |
| Financial liabilities                   | 879,582,274       | 997,525,129  | 80,195,665  | 99,324,746                    | 752,364,277               | 65,640,441          |                     |
| Financial lease<br>liabilities          | 107,890,753       | 124,440,269  | 4,275,005   | 22,981,507                    | 85 <u>,5</u> 32,590       | 11,651,167          |                     |
| Contractual maturities                  | Carrying<br>value | Total cash outflow<br>per agreement<br>(=I+II+III) | Less than 3 | Between 3-12<br>months (III-) | Between 1-5<br>years (II) | Over 5 years        | Without<br>maturity |
| Non-derivative<br>financial liabilities |                   |  | ,,          |                               |                           |                     |                     |
| Trade payables                          | 126,215,995       | 127,927,231  | 90,591,863  | 27,611,851                    | 9,723,517                 |                     |                     |
| Due to related parties                  | 13,204,826        | 13,957,064   | 9,643,052   | 4,314,012                     |                           |                     |                     |
| Other payables (*)                      | 71,110,213        | 71,110,213   | 19,150,468  | 22,108,057                    | 29,851,688                |                     |                     |

<sup>(\*)</sup> Other payables comprise; other liabilities amounting to TL 44,891,702, other short-term payables amounting to TL 27,766,277 and long term other payables amounting to 29,851,688; excluding social security and tax payables, deferred income and advances received from patients.





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#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

ints expressed in Turkish Lira ("TL") unless otherwise stated.

Nature and level of risks arising from financial instruments (continued)

At 31 March 2012, foreign currency position details are as follows:

|  |   |             | 31 Mare    | ch 2012 |       |            |       |
|--|---|-------------|------------|---------|-------|------------|-------|
| CONSOLIDATED   | TL Equivalent<br>(Functional<br>currency) | USD         | Euro       | мкр     | GBP   | СНЕ        | Other |
| I. Trade receivables   | 208,301                                   | 13,368      | 78,009     |         |       | -          |       |
| 2a.Monetary financial assets (include cash and bank deposit) | 5,070,078                                 | 2,279,797   | 428,061    | -       | 4,465 | 1,324      |       |
| 2b. Non-monetary financial assets                            |   | -           |            |         |       | -          |       |
| 3. Other   | 4,397,924                                 | 2,423,424   | 42,865     |         |       |            |       |
| 4. Current Assels (1+2+3)                                    | 9,676,303                                 | 4,716,589   | 548,935    | 1       | 4,465 | 1,324      |       |
| 5. Trade receivables   |   |             | _          | 1       | _     |            | _     |
| 6a. Monetary financial assets                                |   |             | -          | -       |       | 1          | _     |
| 6b. Non-monetary financial assets                            | -   |             | -          |         |       | _          |       |
| 7. Other   | ·   | _           |            | _       |       | -          | _     |
| 8. Non Current Assets (5+6+7)                                | _   |             |            |         |       |            |       |
| 9. Total Assets (4+8)  | 9,676,303                                 | 4,716,589   | 548,935    |         | 4,465 | 1,324      |       |
| 10. Trade payables   | 16,876,562                                | 5,248,678   | 3,192,757  |         | 5,584 |            |       |
| 11. Financial liabilities                                    | 100,336,584                               | 43,947,883  | 5,900,229  |         |       | 4,313,876  |       |
| 12a. Other monetary liabilities                              | 21,829,812                                | 12,065,771  | 185,263    |         |       |            |       |
| 12b. Other non-monetary liabilities                          | _   | _           |            |         | _     |            |       |
| 13. Current Liabilities (10+11+12)                           | 139,042,957                               | 61,262,332  | 9,278,249  |         | 5,584 | 4,313,876  |       |
| 14. Trade payables   | 4,301,846                                 | 2,416,000   | 7,826      |         | -     |            | _     |
| 15. Financial liabilities                                    | 842,105,320                               | 431,149,960 | 12,650,106 | 1       |       | 24,368,578 | _     |
| 16a. Other monetary liabilities                              | 29,361,276                                | 15,950,692  | 457,359    |         |       |            |       |
| 16b. Other non-monetary liabilities                          |   |             |            | _       |       |            | _     |

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## ACCOUNTANTS' REPORT (cont'd)

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## Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Amounts expressed in Turkish Lira ("TL") unless atherwise stated.

Nature and level of risks arising from financial instruments

Market risk

The Group is exposed to market risk arising from changes in interest rates, foreign currency or in the fair value of financial assets and other financial contracts that may affect the Group adversely. The major risks for the Group are currency risk and interest rate risk, which result from operating activities.

Foreign currency risk and related sensitivity analysis

Additionally, the Group has foreign exchange risk resulting from the transactions it makes. These risks Foreign exchange risk of the Group mainly results from liabilities denominated in USD, CHF and are derived from good purchases and sales and use of loans and finance leases in foreign currency which is different from the Group's functional currency At 31 March 2012 and 31 December 2011, the net forcign currency position of the Group is TL 909,398,493 and TL 1,050,430,059 (short) position, respectively.

|  | 31 March 2012   | 31 March 2012 31 December 2011 |
|--|-----------------|--------------------------------|
| Foreign currency denominated assets      | 9,676,303       | 1,843,518                      |
| Forcign currency denominated liabilities | (1,014,811,399) | (1,121,218,427)                |
|  | (1,005,135,096) | (1,119,374,909)                |
| Foreign currency derivatives             | 95,736,600      | 68,944,850                     |
| Net foreign currency position            | (909,398,496)   | (1,050,430,059)                |

31 March 2012

#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

31 March 2012
Amounts expressed in Turkish Lira ("TL") unless otherwise stated.

27 Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

At 31 December 2011, foreign currency position details are as follows:

|  |   |             | 31 Decem   | ber 2011    |        |            |       |
|--|---|-------------|------------|-------------|--------|------------|-------|
| CONSOLIDATED   | TL Equivalent<br>(Functional<br>currency) | USD         | Euro       | мкр         | GBP    | CHF        | Other |
| 1. Trade receivables   | 57,380                                    | 7,620       | 17,590     |             | _      | _          |       |
| 2a Monetary financial assets (include cash and bank deposit) | 1,582,112                                 | 432,123     | 312,277    |             | 225    | 1,035      |       |
| 2b. Non-monetary financial assets                            |   |             |            | _           |        | -          | _     |
| 3. Other   | _   | _           |            |             |        |            |       |
| 4. Current Assets (1+2+3)                                    | 1,639,492                                 | 439,743     | 329,867    |             | 225    | 1,035      |       |
| 5. Trade receivables   |   |             |            |             |        |            |       |
| 6a. Monetary financial assets                                | 204,026                                   |             | 83.487     |             |        | _          |       |
| 6b. Non-monetary financial assets                            |   |             | -          |             |        | _          |       |
| 7. Other   |   |             |            |             |        |            |       |
| 8. Non Current Assets (5+6+7)                                | 204,026                                   |             | 83,487     | _           |        |            | -     |
| 9. Total Assets (4+8)  | 1,843,518                                 | 439,743     | 413,354    |             | 225    | 1,035      |       |
| 10. Trade payables   | 16,674,007                                | 3,093,216   | 4,410,041  |             | 18,503 |            |       |
| 11. Financial liabilities                                    | 102,245,713                               | 41,407,971  | 4,148.789  | 130,833,453 |        | 4,297,976  | _     |
| 12a. Other monetary liabilities                              | 16,892,910                                | 8,943,253   |            | _           |        |            |       |
| 12b. Other non-monetary liabilities                          | -   | -           |            | _           |        |            |       |
| 13. Current Liabilities (10+11+12)                           | 135,812,630                               | 53,444,440  | 8,558,830  | 130,833,453 | 18,503 | 4,297,976  | -     |
| 14. Trade payables   | 5,451,602                                 | 2,876,000   | 7,826      | _           |        |            |       |
| 15. Financial liabilities                                    | 944,356,671                               | 453,732,630 | 10,038,015 | 333,622,773 |        | 24,591,218 | -     |
| 16a. Other monetary liabilities                              | 35,597,524                                | 18,845,637  |            | _           |        |            |       |
| 16b. Other non-monetary liabilities                          |   |             |            |             |        |            | _     |

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#### 13. ACCOUNTANTS' REPORT (cont'd)

Appendix III

Amounts expressed in Turkish Liro ("TL") unless otherwise stated. Nature and level of risks arising from financial instruments (continued) Market risk (continued)

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

At 31 March 2012, foreign currency position details are as follows:

| At 51 Water 2012, foreign current         | <del></del>     |               | 12.112.20    |   |         | <del>-</del> |   |
|---|-----------------|---------------|--------------|---|---------|--------------|---|
| 17. Non-Current Liabilities (14+15+16)    | 875,768,438     | 449,516,652   | 13,115,291   |   |         | 24,368,578   |   |
|   |                 |               |              |   |         |              |   |
| 18. Total Liabilities (13+17)             | 1,014,811,399   | 510,778,984   | 22,393,540   | _ | 5,584   | 28,682,454   | _ |
| 19. Off balance sheet foreign currency    |                 |               |              |   |         |              |   |
| denominated derivatives                   |                 |               |              |   |         |              |   |
| net assets/liabilities position (19a-19b) | 95,736,600      | 54,000,000    |              |   |         |              |   |
| 19a. Off balance sheet foreign currency   |                 |               |              |   |         |              |   |
| denominated derivatives assets amount     | 95,736,600      | 54,000,000    |              |   |         |              |   |
|   | 32,750,000      | 54,000,000    |              |   |         |              |   |
| 19b. Off balance sheet foreign currency   |                 |               |              |   |         |              |   |
| denominated derivatives liabilities       |                 |               |              |   |         |              |   |
| amount                                    |                 |               |              |   |         |              |   |
| 20. Net foreign currency denominated      |                 |               |              |   |         |              |   |
| assets /(liabilities) position (9-18+19)  | (909,398,493)   | (452,062,395) | (21,844,605) | _ | (1.119) | (28,681,130) |   |
| 21. Monetary accounts net foreign         |                 |               |              |   |         |              |   |
| currency denominated assets               |                 |               |              |   |         |              |   |
| /(liabilities) position (1+2a+5+6a-10-    |                 | 1             |              |   |         |              |   |
| 11-12a-14-15-16a)                         | (1,009,533,020) | (508,485,819) | (21,887,470) | _ | (1,119) | (28,681,130) |   |
| 22. Fair value of hedging (inancial       |                 |               |              |   |         |              |   |
| instruments                               |                 |               |              |   |         |              |   |
| 23. Hedged foreign currency               |                 |               |              |   |         |              |   |
| denominated assets                        |                 |               |              |   |         |              |   |
| 24. Hedged foreign currency               |                 | -             |              |   |         |              |   |
| denominated                               |                 |               |              |   |         |              |   |
| Liabilities                               |                 |               |              |   |         |              |   |
| 25. Export                                |                 | -             |              |   |         |              |   |
| 26. Import                                |                 |               |              |   |         |              |   |



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ACCOUNTANTS' REPORT (cont'd)

Appendix III

Company No.: 901914-V

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended

31 March 2012

Amounts expressed in Turkish Liro ("TL") unless otherwise stated. Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

| 17. Non-Current Liabilities (14+15+16)  | 985,405,797     | 475,454,267                             | 10,045,841   | 333,622,773   | _        | 24,591,218   | _              |
|---|-----------------|---|--------------|---------------|----------|--------------|----------------|
|   |                 |   |              |               |          |              |                |
| 18. Total Liabilities (13+17)   | 1,121,218,427   | 528,898,707                             | 18,604,671   | 464,456,226   | 18,503   | 28,889,194   | _              |
| 19. Off balance sheet foreign currency  |                 | •                                       |              | •             |          |              |                |
| denominated derivatives   |                 |   |              |               |          |              |                |
| net assets/liabilities position (19a-19b)   | 68,944,850      | 36,500,000                              |              |               |          |              |                |
| 19a. Off balance sheet foreign currency   |                 |   |              |               |          |              |                |
| denominated derivatives assets amount   | 68,944,850      | 36,500,000                              |              |               |          |              |                |
| 19b. Off balance sheet foreign currency   |                 |   |              |               |          |              |                |
| denominated derivatives liabilities amount  |                 |   |              |               |          |              |                |
| 20. Net foreign currency denominated assets /(liabilities) position (9-18+19)   | (1,050,430,059) | (491,958,964)                           | (18,191,317) | (464,456,226) | (18,278) | (28,888,159) | (1,050,430,059 |
| 21. Monetary accounts net foreign currency denominated assets /(liabilities) position (1+2a+5+6a-10-11-12a-14-15-16a) | (1,119,374,909) | (528,458,964)                           | (18,191,317) | (464,456,226) | (18,278) | (28,888,159) | (1,119,374,90  |
| 22. Fair value of hedging financial instruments   |                 | (====================================== |              |               | <u> </u> | \            | (-)            |
| nisduments .  |                 |   |              |               | _        | _            |                |
| 23. Hedged foreign currency denominated   |                 |   |              |               |          |              |                |
| assets  |                 |   |              |               |          |              |                |
| 24. Hedged foreign currency denominated   |                 |   |              |               |          |              |                |
| liabilities   |                 |   |              |               |          |              |                |
| 25. Export  | -               |   |              |               |          |              |                |
| 26. Import  |                 |   |              |               |          |              |                |

ACCOUNTANTS' REPORT (cont'd)

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Actbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Amounts expressed in Turkish Lira ("TL") unless otherwise stated. 31 March 2012

Nature and level of risks arising from financial instruments (continued) Market risk (continued)

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The foreign currency risk of the Group is arising from bank loans and financial lease liabilities and other transactions realized in currencies other than functional currency of the Group. Actbadem Saglik hedges a portion of principals and the related interest payments related to the long term bank loan in USD. National amount of forward contracts are USD 54,000,000.

The changes in foreign currency position of the Group as of the balance sheet date are as follows:

Foreign currency sensitivity analysis

31 March 2012

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### Appendix III

Notes to the Consolidated Financial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries 31 March 2012

Amaunts expressed in Turkish Lira ("TL") unless otherwise stated.

Nature and level of risks arising from financial instruments (continued)

Market risk (continued)

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| Foreign cu                              | Forcign currency sensitivity analysis           | nalysis        |             |            |
|---|---|----------------|-------------|------------|
|   | 31 December 2011                                |                |             |            |
|   | ProfivLoss                                      | SSO            | Equity      | ίλ         |
|   |   | Decrease of    | Increase of | Dccrease   |
|   | Increase of foreign                             | foreign        | forcign     | of foreign |
|   | сиптепсу  | currency       | currency    | ситепсу    |
| Change of USI                           | Change of USD exchange rate against TL by 10%:  | inst TL by 10% |             |            |
|   |   |                |             |            |
| 1- USD denominated net                  |   |                |             |            |
| assets/liabilities                      | (99,820,614)                                    | 99,820,614     |             | •          |
| 2- Hedged amount against USD Dollar     | 307 700 7                                       | 1307 700 77    |             |            |
| risk (-)                                | 0,074,400                                       |                | :           |            |
| 3- Net effect of USD (1+2)              | (92,926,129)                                    | 92,926,129     | -           | ;          |
| Change of Eur                           | Change of Euro exchange rate against TL by 10%: | inst TL by 10% | :           |            |
|   |   |                |             |            |
| 4- Euro denominated net                 |   |                |             |            |
| assets/liabilities                      | (4,445,594)                                     | 4,445,594      | -           | :          |
| 5. Hedged amount against Euro           |   |                |             |            |
| risk (-)                                | :   | ;              | 1           | ľ          |
| 6- Net effect of Euro (4+5)             | (4,445,594)                                     | 4,445,594      |             | 1          |
| Change of ot                            | Change of other currencies against TL by 10%:   | nst TL by 10%  |             |            |
|   |   |                |             |            |
| 7- Other foreign currency denominated   |   |                |             |            |
| net assets/liabilities                  | (7,671,283)                                     | 7,671,283      | ;           | ŀ          |
| 8- Hedged amount against other foreign  |   |                |             |            |
| risk (-)                                | :   | -              | :           | :          |
| 9- Net effect of other foreign currency |   |                |             |            |
| (2+8)                                   | (7,671,283)                                     | 7,671,283      | 1           | 1          |
| TOTAL (3+6+9)                           | (105,043,006)                                   | 105,043,006    | !           | 1          |
|   |   |                |             |            |

## ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Company No.: 901914-V

# Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Nates to the Consolidated Financial Statements as at and For the Three-Month Period Ended 31 March 2012

Amounis expressed in Turkish Lira ("TL") unless otherwise stated.

## Nature and level of risks arising from financial instruments (continued) 27

#### Interest rate risk

The Group is exposed to interest rate risk arising from interest rate sensitive financial liabilities. As part of its fund management policy, the interest risk of interest bearing assets is calculated by performing sensitivity analysis. The sensitivity of interest sensitive assets in response to changes in market interest rates is computed based on the average maturities and average interest sensitive assets; the interest rate risk arising from the securities portfolio held as part of fund management function is monitored within expectations of market rates by closely watching the financial markets.

Additionally, at 31 March 2012, the Company has interest rate swap transactions which are hedging USD 69,300,000 portion of outstanding USD 168,000,000 loan obtained from Garanti Bankası from the risk of interest rate changes. The interest rate position table is as follows:

| Interest rate position                          |               |                  |
|---|---------------|------------------|
|   | 31 March 2012 | 31 December 2011 |
| Fixed interest bearing financial instruments    |               |                  |
| Financial assets Time deposits                  | 166,065,252   | 35,839,887       |
| Financial liabilities                           | 207,844,920   | 192,549,027      |
| Variable interest bearing financial instruments | ·             |                  |
| Financial assets                                | •             | 1                |
| Financial liabilities                           | 779,628,107   | 869,050,106      |
|   |               |                  |

At 31 March 2012, interest bearing assets and liabilities consist of bank loan, bank deposits and financial leases, if the interest rates applied to Group increase by 1 percent, the net profit of the period will decrease by TL 1,616,875; if the interest rates applied to Group decrease by 1 percent, the net profit of the period will increase by TL 1,674,620.

## Financial Instruments: Fair Value Disclosure 28

At 31 March 2012 and 31 December 2011, fair value of financial assets and liabilities are as below:

|                                |      | 31 March 2012      | ch 2012     | 31 December 2011   | ber 2011    |
|--------------------------------|------|--------------------|-------------|--------------------|-------------|
|                                | Note | Carrying<br>Amount | Fair Value  | Carrying<br>Amount | Fair Volue  |
| Financial Assets               |      |                    |             |                    |             |
| Cash and cash equivalents (*)  | 4    | 177,484,075        | 177,484,075 | 43,177,207         | 43,177,207  |
| Trade receivables              | 9    | 130,437,966        | 130,437,966 | 110,652,398        | 110,652,398 |
| Trade receivables from related |      |                    |             |                    |             |
| parties                        | 56   | 12,426,807         | 12,426,807  | 9,514,653          | 9,514,653   |
| Other receivables from related |      |                    | •           |                    |             |
| parties                        | 26   | 1,946,464          | 5,852,163   | 251,970            | 251,970     |
| Other receivables              | 7    | 10,188,761         | 6,283,062   | 1,071,695          | 1,071,695   |
| Other current and non-current  |      |                    |             |                    |             |
| assets (**)                    | 16   | 842,436            | 842,436     | 568,632            | 568,632     |
|                                |      | 333,326,509        | 333,326,509 | 165,236,555        | 165,236,555 |

<sup>(\*)</sup> For the fair value measurement, eash on hand is excluded from eash and eash equivalents

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<sup>(\*\*)</sup> For the fair value measurement; various prepaid expenses, prepaid taxes and funds and income accruals, advances given are excluded from other current and non-current assets.

#### 13.

## Appendix III

Notes to the Consolidated Finoncial Statements as at and For the Three-Month Period Ended Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and İts Subsidiaries

Amounts expressed in Turkish Lira ("TL") unless otherwise stated 31 March 2012

Financial Instruments: Fair value disclosure (continued) 28

|                                   |      | 31 March 2012 | th 2012                     | 31 December 2011 | ber 2011      |
|-----------------------------------|------|---------------|-----------------------------|------------------|---------------|
|                                   |      | Carrying      |                             | Carrying         |               |
| Financial liabilities             | Note | Amount        | Fair Value                  | Amount           | Fair Value    |
| Financial liabilities             | 5    | 987,473,027   | 987,473,027                 | 1,061,914,401    | 1,061,914,401 |
| Trade payables                    | 9    | 126,215,995   | 126,215,995                 | 131,484,737      | 131,484,737   |
| Trade payables to related parties | 56   | 13,204,826    | 13,204,826                  | 29,156,434       | 29,156,434    |
| Other payables to related parties | 26   | 707,419       | 707,419                     | 578,943          | 578,943       |
| Other payables (*)                | 7    | 51,517,275    | 51,517,275                  | 54,488,174       | 54,488,174    |
| Other liabilities (*)             | 11   | 17,437,071    | 17,437,071                  | 14,208,152       | 14,208,152    |
|                                   |      | 1,196,555,613 | 1,196,555,613 1,196,555,613 | 1,291,830,841    | 1,291,830,841 |

(\*) For the fair value measurement, social security, taxes payable, advances received and deferred income is excluded from other liabilities and payables Fair value is the amount which can be measurable with closest market price that can be obtained in a sale process except forced salc or liquidation in which there are applicants for both selling and buying. The estimated fair values of financial instruments have been determined using available market information by the Group, using appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to determine the estimated fair value. While the management of the Company has used available market information in estimating the fair values, the market information may not be fully reflective of the value that could be realized in the current circumstances. The following methods and assumptions are used for the determination of fair values of financial instruments: Fair values of eash and eash equivalents, including accrued interest, and other financial assets are assumed to approximate their carrying amounts due to their short-term maturity and being subject to insignificant credit risk. Fair values of trade receivables net of doubtful receivables are assumed to approximate their carrying

Classification af fair value measurement

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: Fair value measurements using inputs for the assets or liability that are not based on observable market data (i.e. unobservable inputs). The classification of fair value measurements of financial assets and liabilities measured at fair value is as

| 31 March 2012                                      | Level 1 | Level 2   | Level 3 |
|--|---------|-----------|---------|
| Fair value through profit/loss -Interest rate swap | 1       | 3,715,464 | :       |
| Fair value through profit/loss -forward            | :       | 1,754,116 | 1       |
| Mutual funds                                       | 963,587 | :         | 1       |
| 31 December 2011                                   | Level 1 | Level 2   | Level 3 |
| Fair value through profit/loss -Interest rate swap | :       | 5,211,751 | 1       |
| Fair value through profivloss -forward             | :       | 7,663,242 | •       |
| Munal funds  | 484,910 | ı         | 1       |

Company No.: 901914-V

### ACCOUNTANTS' REPORT (cont'd) <u>ٿ</u>

#### Appendix III

Aeibadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Stotements os ot and For the Three-Month Period Ended 31 March 2012

Amounts expressed in Turkish Lira ("TL") unless otherwise stated

#### Subsequent events 53

The Group has evaluated subsequent events through the date the financial statements were issued and determined that following subsequent events require disclosure:

### Mandatory Tender Offer

Communique Serial: IV No: 44 on the principles regarding the collection of corporation shares through takeover bid, requires mandatory tender offer ("MTO") and the Group's application was approved by the Capital Market Board during the meeting on 23 March 2012. The price for the offering was determined at TL 24.81 per each B class share with a nominal value of TL 1 each. Prior to the offering, there were 8.038.878 B class shares available and held by third parties. MTO took place for 10 business days between 27 March 2012 and 9 April 2012. Almond Holding which is the subsidiary of the Group was the offering company for the collection shares on behalf of the Group.

As a result of the transaction, Almond Holding has increased its ownership in Acıbadem Sağlık's capital from TL 91,969,122 (91,97%) to TL 97,334,081 (97.33%). The ownership structure before and after the MTO was shown as below;

|                       |       |                 | Pre-MTO           |                |                 | Post-MTO          |                |
|-----------------------|-------|-----------------|-------------------|----------------|-----------------|-------------------|----------------|
| Shareholder           | Class | Capital<br>(TL) | Capital<br>(Unit) | Ownership<br>% | Capital<br>(TL) | Capital<br>(Unit) | Ownership<br>% |
| Almond Holding A.S.   | ٧     | 4,249,973       | 4.249.973         | 4.25           | 4,249,973       | 4.249.973         | 4.25           |
| Almond Holding A.S.   | В     | 87,719,149      | 87.719.149        | 87.72          | 93,084,108      | 93.084.108        | 93.09          |
| Mehmet Ali Aydınlar   | В     | 395,826         | 395.826           | 0.40           | 30,001          | 30.001            | 0.03           |
| Hatice Seher Aydınlar | B     | 1               | 1                 | 00'0           | 1               | 1                 | 00.00          |
| Yunus Ergüz           | В     | 1,000,000       | 1.000.000         | 1.00           | 20,000          | 20.000            | 0.02           |
| Armağan Özel          | æ     | 998,314         | 998.314           | 1.00           | 20,000          | 20000             | 0.05           |
| Günhan Uğurlu         | В     | 998,320         | 998.320           | 1.00           | 50,000          | 20,000            | 0.05           |
| Other Real Persons    | В     | 2,524,640       | 2.524.640         | 2,52           | 1,252,421       | 1.252.421         | 1.25           |
| Floating shares       | B     | 2,113,777       | 2.113.777         | 2,11           | 1,263,496       | 1.263.496         | 1.26           |
| Total                 |       | 100,000,000     | 100.000.001       | 00'001         | 100,000,001     | 100,000,001       | 100.00         |

## Suspension of Göztepe Safok Hospital

has suspended its hospital operations according to an evaluation study on the static carriage system of hospital building which is leased from third parties. As a result of the study, the reinforcement work is required in order Effective from 17 April 2012, Göztepe Şafak Hospital which is under Yoni Sağlık Hizmetleri Ticaret ve A.S. to continue hospital's ongoing operations.

# Delisting of Actbadem Saglik from Istanbul Stock Exchange ("ISE") Ouotation

As a result of MTO explained above, the Group's subsidiary, Almond Holding A.Ş., has increased its ownership shares in Acibadem Saglik to 97.33% from 91.97%. Group applied to Istanbul Stock Exchange and CMB for the acknowledgement and authorization of delisting of Acibadem Sağlık in accordance with the CMB's decision at the meeting dated on 30 July 2010 and No. 22/675 and Principles of Delisting Transactions for Public Companies.

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## ACCOUNTANTS' REPORT (cont'd)

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#### Appendix III

Acıbadem Sağlık Yatırımları Holding Anonim Şirketi and Its Subsidiaries

Notes to the Consolidated Financial Statements os at and For the Three-Month Period Ended

Amounts expressed in Turkish Lira ("TL") unless otherwise stated Subsequent Events (continued) 31 March 2012

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## Acibodem Maslok Hospital Expansion Project

During April 2012, Actbadem Sağlık commenced an expansion project for an additional building to Maslak Hospital for the improvement of the hospital's ongoing operations and efficiency. Total estimated cost of the project is amounting to USD 56 million with a planned facility area of 50.000 square meters. As part of the project, current lease signed with Turkiye İşveren Sendikaları Konfederasyonu Mikrocerrahi ve Rekonstrüksiyon Vakfi has been amended effective from 9 April 2012. Existing lease agreement for the building has been extended until 2031.

#### DIRECTORS' REPORT



Registered office:

Suite 17-01, Level 17
The Gardens South Tower
Mid Valley City
Lingkaran Syed Putra
59200 Kuala Lumpur
Malaysia

Date: 29 JUN 2012

The Shareholders IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings Berhad)

Dear Sir/Madam,

On behalf of the Board of Directors of IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings Berhad) ("IHH"), I report after due inquiry that during the period from 31 March 2012 (being the date which the last audited combined financial statements of IHH and its subsidiaries ("IHH Group") have made been made up to) to the date herein (being a date not earlier than 14 days before the issue of this Prospectus):

- (a) the business of the IHH Group has, in the opinion of the Directors, been satisfactorily maintained;
- (b) in the opinion of the Directors, no circumstances have arisen since the last audited combined financial statements of the IHH Group which have adversely affected the trading or the value of the assets of the IHH Group;
- (c) the current assets of the IHH Group appear in the books at values which are believed to be realisable in the ordinary course of business;
- save as disclosed in Section 12.3.7 of this Prospectus, there are no contingent liabilities by reason of any guarantee or indemnity given by the IHH Group;
- (e) there has been, since the last audited combined financial statements of the IHH Group, no default or any known event that could give rise to a default situation, on payments of either interest and/or principal sums in respect of any borrowings; and
- (f) save as disclosed in Section 12.16 of this Prospectus, there has been, since the last audited combined financial statements of the IHH Group, no material change in the published reserves or any unusual factor affecting the profits of the IHH Group.

Yours faithfully

For and on behalf of the Board of Directors of

IHH HEALTHCARE BERHAD (formerly known as Integrated Healthcare Holdings Berhad)

Dr. Lim Cheok Peng

Managing-Director

IHH HEALTHCARE BERHAD (901914-V)

(Formerly known as Integrated Healthcare Holdings Berhad)

Address: Suite 17-01, Level 17, The Gardens South Tower, Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur, Malaysia, Tel: 603 2298 1000 (Main Hunting Line) Fax: 603 2298 1001/1002

#### 15. STATUTORY AND OTHER GENERAL INFORMATION

#### 15.1 SHARE CAPITAL

- (i) No securities will be allotted or issued or offered on the basis of this Prospectus later than six months after the date of this Prospectus.
- (ii) We have no founder, management or deferred shares. As at the date of this Prospectus, we have one class of shares in our Company, namely ordinary shares of RM1.00 each, all of which rank equally with one another.
- (iii) Save as disclosed in Sections 4.3 and 15.6 of this Prospectus, no shares, stocks or debentures of our Group have been issued or proposed to be issued as fully or partly paid-up in cash or otherwise, within the two years from the date of this Prospectus.
- (iv) Save as disclosed below, as at the LPD, none of the share capital of our Company or any of our subsidiaries is under option, or agreed conditionally or unconditionally to be put under option:
  - (a) Shareholders' agreement dated 8 February 2012 and supplemental letters dated 31 May 2012 and 13 June 2012 respectively among IHT Yatirimlari, Symphony, IHH and IHH Turkey ("Shareholders' Agreement with Symphony")
    - (1) As at LPD, Symphony currently holds 152,500,000 shares in IHH Turkey, representing approximately 6.2% equity interest in IHH Turkey, whilst IHH holds the remaining 93.8% equity interest via its wholly-owned subsidiary, IHT Yatirimlan. Under the Shareholders' Agreement with Symphony, Symphony must convert all of its IHH Turkey shares into IHH Shares if there is an IPO by IHH ("Symphony Conversion"). Further, all of the IHH Shares to be issued to Symphony pursuant to the Symphony Conversion cannot be sold, transferred or disposed of for a period of 180 days from the date on which they were allotted and issued to Symphony. Please refer to Section 15.6(iii) of this Prospectus for further details of the share acquisition agreement that was entered into.
    - (2) The Symphony Conversion is to be implemented by way of IHH (or another IHH subsidiary) acquiring Symphony's shares in IHH Turkey, in consideration of which IHH will issue IHH Shares to Symphony. The conversion ratio is based on Symphony's original acquisition price for its shares in IHH Turkey of RM1.00 per share and the Institutional Price to be determined for IHH Shares under iHH's IPO.
    - (3) Completion of the Symphony Conversion is to occur on the seventh business day after the Institutional Price is determined, or such longer period as may be prescribed by the applicable listing rules, but in any case no later than the date of the listing of IHH Shares.
    - (4) For so long as Symphony holds IHH Turkey shares, if Acibadem Holding or any Acibadem Holding's subsidiary were to undertake any IPO, based on a structure and terms to be agreed, Symphony would be entitled to convert its IHH Turkey shares into shares in the corporation that is undertaking the IPO.

The illustrative number of IHH Shares to be issued to Symphony pursuant to the Symphony Conversion is set out and taken into consideration in the enlarged share capital upon Listing in Section 4.3.7 of this Prospectus.

- (5) A supplemental letter of agreement was executed by the parties on 31 May 2012 in relation to the Shareholders' Agreement with Symphony to fix the applicable foreign exchange rate between RM and USD to be USD1.0000: RM3.1760, and to confirm that Symphony's share of costs in relation to the Shareholders' Agreement with Symphony shall be no more than USD650,000.00.
- (6) A supplemental letter of agreement dated 13 June 2012 was executed among IHH, Symphony, IHT Yatinmlari and IHH Turkey to confirm that the number of IHH Shares to be allotted and issued to Symphony pursuant to the Symphony Conversion shall be not more than 57,851,648 IHH Shares. In the event that the number of IHH Shares to which Symphony is entitled pursuant to the Symphony Conversion as computed under the Shareholders' Agreement with Symphony exceeds 57,851,648 IHH Shares, IHH shall pay to Symphony, in cash, an amount in USD which is equal to the total acquisition consideration paid by Symphony under the share acquisition agreement dated 1 February 2012 (subject to Symphony's effective share of costs) less the value of the shares. This arrangement is to apply only on an IPO occurring on or prior to a certain agreed date.
- (b) Shareholders' agreement dated 23 December 2011 among IHH, IHH Turkey, Bagan Lalang and Mehmet Ali Aydinlar ("Shareholders' Agreement with Aydinlar and Bagan Lalang")
  - (1) Under this shareholders' agreement, Aydinlar have, in consideration of mutual covenants, an option to convert such number of Acibadem Holding shares that they hold representing up to 15.0% equity interest in Acibadem Holding into IHH Shares during a period of ten years from 24 January 2012, but provided that such option is exercisable only after an IPO of IHH (i.e. this has been defined in this Prospectus as the "Aydinlar Option").
  - (2) Pursuant to any exercise of the Aydinlar Option, this conversion is implemented by way of IHH (or another IHH subsidiary) acquiring Aydinlar's Acibadem Holding shares in consideration of which IHH will issue new IHH Shares to Aydinlar.
  - (3) The relative prices at which the Acibadem Holding shares are sold, and the IHH Shares are issued, are based on the fair market values of these shares at the time the option is exercised, which are to be assessed by international investment banks to be engaged by each of Aydinlar and IHH.
  - (4) If the fair market valuation will result in a conversion of Aydinlar's Acibadem Holding shares into 20.0% or more above the number of IHH Shares that the Acibadem Holding shares would have converted into using the consideration paid under the Share Purchase Agreement referred to in Section 15.6(ii)(a) of this Prospectus (and not the fair market value) ("Original Number"), then the number of IHH shares which the Acibadem Holding shares will convert into will be not more than 20.0% above the Original Number. Likewise if the conversion would result in 20.0% or more below the Original Number, then the number of IHH shares converted into will be not less than 20.0% below the Original Number.

Based on the consideration paid, as well as taking into account the said 20.0% minimum and maximum threshold, the total number of IHH Shares that may be issued to Aydinlar upon full exercise of the Aydinlar Option would be between 203,681,288 and 305,521,933 IHH Shares.

(5) Subject to Aydinlar exercising the Aydinlar Option, Bagan Lalang will have a similar option to convert such number of Acibadem Holding shares held by Bagan Lalang, representing up to 15.0% equity in Acibadem Holding, into new IHH Shares (i.e. this is defined in this Prospectus as the "Bagan Lalang Option"). Bagan Lalang's right of conversion shall mirror exactly the Aydinlar Option and shall be subject to identical terms and procedures. Consequently, the total number of IHH Shares that may be issued to Bagan Lalang upon full exercise of the Bagan Lalang Option would be between 203,681,288 and 305,521,933 IHH Shares.

In relation to the above, the SC has via its letter dated 10 April 2012 granted a waiver such that the conversion price of the Aydinlar Option and the Bagan Lalang Option can be determined at fair value after the Listing and the issue price of IHH Shares under the Aydinlar Option may be lower than the price of the ordinary shares offered to the general public under the IPO. Please refer to Section 10.1 for further details on the SC waiver.

# (c) Shareholders' agreement dated 22 March 2010 among Mitsui, Parkway Healthcare and Gleneagles CRC ("Shareholders' Agreement with Mitsui")

- (1) Mitsui currently holds 49.0% of the issued share capital of Gleneagles CRC. Under the Shareholders' Agreement with Mitsui, Gleneagles CRC has granted Mitsui an option to subscribe for such number of additional ordinary shares in the capital of Gleneagles CRC so as to increase Mitsui's shareholding percentage by two per cent ("Mitsui Option Shares") to result in Mitsui's shareholding percentage reaching 51.0% ("Mitsui Option").
- (2) Mitsui may at any time, no later than 31 December 2012, issue a written notice ("Mitsui Initial Option Notice") to Gleneagles CRC expressing its desire to consider exercising the Mitsui Option and requiring the Company to allot and issue the Mitsui Option Shares.
- (3) Upon the delivery of the Mitsui Initial Option Notice to Gleneagles CRC, Mitsui and Parkway Healthcare shall agree on a firm of independent valuers or auditors ("Appointed Valuer") to be appointed to determine the fair value of each Mitsui Option Share as at the date of the Mitsui Initial Option Notice (the "Mitsui Option Price").
- (4) Upon the delivery of the fair value certificate by the Appointed Valuer to Gleneagles CRC and Mitsui, Mitsui shall be entitled (but not obliged) to exercise the Mitsui Option and subscribe for the Mitsui Option Shares at the Mitsui Option Price no later than 31 December 2012.

# (d) LTIP and EPP

We have in place, four separate LTIP plans established at our Company, Parkway, Pantai and IMU Health, under which we may grant LTIP units to eligible employees of the Company, Parkway, Pantai, IMU Health and their subsidiaries. We also have in place the EPP under which we may grant EPP options to eligible employees and Directors of our Group. Further information on the LTIP and EPP is set out in Section 15.4 and Annexure 1 of this Prospectus.

- (v) Our Company did not have any outstanding convertible debt securities as at the LPD.
- (vi) Except as disclosed in the Prospectus, and save as provided under the Articles of Association of our Company, Articles of Association of our subsidiaries and the Malaysian Companies Act, there are no other restrictions upon the holding or voting or transfer of the Share or the interests in any of the Company or its subsidiaries or upon the declaration or payment of any dividend or distribution thereon.

# 15.2 Extracts of our Articles of Association

The following is extracted from our Company's Articles of Association and is qualified in its entirety by the remainder of the provisions of our Company's Articles of Association and by applicable law.

"Act" means the Companies Act, 1965 and any statutory modification, amendment or re-enactment thereof and any and every other legislation made thereunder for the time being in force.

"Authorised Nominee" shall have the meaning ascribed thereto in the Central Depositories Act.

"beneficial owner" shall have the meaning ascribed thereto in the Central Depositories Act.

"Central Depository" means the Bursa Malaysia Depository Sdn Bhd (Company No. 165570-W) and its successors-in-title.

"Central Depositories Act" means the Securities Industry (Central Depositories) Act 1991 and any statutory modification, amendment or re-enactment thereof and any and every other legislation made thereunder for the time being in force.

"Chief Executive" means the chief executive of the Company (as defined in accordance with the Listing Requirements).

"Deposited Security" means a security, as defined in Section 2 of the Central Depositories Act, in the Company standing to the credit of a Securities Account and includes security in a Securities Account that is in suspense.

"Depositor" means a holder of a Securities Account established by the Central Depository (as defined in Section 2 of the Central Depositories Act) or a Foreign Depository (as the case may be).

"Exchange" means Bursa Malaysia Securities Berhad (Company No. 635998-W) and if not inconsistent with the subject or context, includes the Foreign Exchange.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

"Exempt Authorised Nominee" means an authorised nominee defined under the Central Depositories Act which is exempted from compliance with the provisions of subsection 25A(1) of the Central Depositories Act.

"Foreign Depository" means a foreign depository which operates a system for the deposit and custody of securities or which permits or facilitates the settlement of securities transactions or dealings in securities without the physical delivery of scrips which includes the Central Depository (Pte) Limited, a company incorporated in Singapore and a wholly-owned subsidiary of SGX-ST.

"Foreign Exchange" means SGX-ST (for so long as the securities of the Company are listed on the SGX-ST) and/or such other foreign stock exchange on which the Company is listed or approved to be listed.

"Malaysian Register" means the register of securities holders maintained by the registrar of the Company in Malaysia.

"member" or "holder of shares" or any like expression means any person for the time being holding shares in the Company and whose name appears in the Register including Depositors, who may be authorised nominees, whose names appear on the Record of Depositors except Central Depository or Foreign Depository or their nominees in their capacity as bare trustees.

"Office" means the registered office for the time being of the Company.

"Omnibus Account" means Securities Account in which ordinary shares of the Company are held for multiple beneficial owners in one securities account and includes a Securities Account maintained by an Exempt Authorised Nominee on behalf of a Foreign Depository.

"Principal Registrar" means such person, firm or company which for the time being maintains in Malaysia the Malaysian Register.

"Record of Depositors" means the record provided by the Central Depository to the Company or its Principal Registrar or its issuing house under Chapter 24.0 of the Rules and/or a record provided by the Foreign Depository to the Company.

"Register" means the Register of Members to be kept pursuant to the Act.

"Relevant Regulations" means all relevant rules, regulations, guidelines, directives, practice notes, guidance notes passed or issued by any relevant authority for the time being in force applying to or affecting the Company and/or these Articles which shall include where applicable, the Act, the Central Depositories Act, the Listing Requirements, the Rules and the legislation, rules, regulations, guidelines, directives, practice notes, guidance notes and other requirements of such Exchange in respect of which the securities of the Company are listed or traded, as the case may be.

"Rules" means the Rules of the Central Depository as defined under the Central Depositories Act and any modification or amendment thereto for the time being in force.

"Seal" means the Common Seal of the Company.

"Secretary" means any person or persons appointed to perform the duties of the secretary of the Company and shall include a joint, temporary, assistant or deputy secretary.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

"Securities Account" means an account established by the Central Depository for a Depositor for the recording of deposit of securities and for dealings in such securities by the Depositor as permitted under the Central Depositories Act and/or the Rules.

"securities" means securities as defined in Section 2(1) of the Capital Markets and Services Act 2007 or any modification, amendment or re-enactment thereof for the time being in force.

"share seal" means the share seal of the Company.

"shares" means shares in the Company.

# (i) Changes in capital and variation of class rights

#### Article 24

# Class rights may be modified

If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of shares of that class) may, whether or not the Company is being wound up, be varied or abrogated with the consent in writing of the holders of not less than three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate general meeting of the holders of the shares of that class. To every such separate general meeting the provisions of these Articles relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two (2) persons holding or representing by proxy not less than one-tenth of the issued shares of the class and that any holder of shares of the class present in person or by proxy may demand a poll. To every such special resolution the provisions of Section 152 of the Act shall, with such adaptations as are necessary, apply.

# Article 25

# Rights on creation or issue of further shares

The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking as regards to participation in the profits or assets of the Company in some or in all respects pari passu therewith.

# (ii) Remuneration of the Directors

# Article 121

# Remuneration of Directors

The total fees of all of the Directors in any year shall be a fixed sum as shall from time to time be determined by an ordinary resolution of the Company in general meeting) such fee shall be divisible (unless such resolution otherwise provide) among the Directors as they may agree, or, failing agreement, equally, except that any Director who shall hold office for part only of the period in respect of which such fees are payable shall be entitled only to rank in such division for a proportion of the fee related to the period during which he has held office provided always that:

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

- fees payable to non-executive Directors shall be by a fixed sum, and not by a commission on or percentage of profits or tumover;
- (b) remuneration payable to Director(s) holding executive position(s) under Article 150(1) may not include a commission on or percentage of turnover;
- (c) fees payable to Directors shall not be increased except pursuant to a resolution passed at a general meeting, where notice of the proposed increase has been given in the notice convening the meeting; and
- (d) any fee paid to an alternate Director shall be agreed upon between himself and the Director nominating him and shall be paid out of the remuneration of the latter.

#### Article 122

# Payment of expenses

- (1) The Directors (including alternate Directors) shall be entitled to be reimbursed for all travelling or such reasonable expenses as may be incurred in attending and returning from meetings of the Directors or of any committee of the Directors or general meetings or otherwise howsoever in or about the business of the Company in the course of the performance of their duties as Directors. In addition to the foregoing, a Director shall be entitled to such reasonable fixed allowance as may be determined by the Directors in respect of any attendance at any meeting and/or the performance of any duty or other thing required of him as a Director of the Company.
- (2) If by arrangement with the Directors, any Director shall perform or render any special duties or services outside his ordinary duties as a Director in particular without limiting to the generality of the foregoing if any Director being willing shall be called upon to perform extra services or to make any special exertions in going or residing away from his usual place of business or residence for any of the purposes of the Company or in giving special attention to the business of the Company as a member of a committee of Directors, the Directors may pay him special remuneration, in addition to his Director's fees, and such special remuneration may be by way of a fixed sum, or otherwise as may be arranged.
- (3) In case the Company be wound up for any reason or purpose whatsoever, a Director shall not be entitled to any compensation in respect of the period which elapses between the date of the said winding up and the date at which, if the Company has not been wound up, he would have retired under these Articles.
- (4) Any extra remuneration payable to:
  - (a) a non-executive Director shall not include a commission on or percentage of profits or turnover; and
  - (b) an executive Director shall not include a commission on or percentage of turnover.

#### STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

# (iii) Retirement/non-retirement of directors under age limit requirement

# Article 113

#### Rotation and retirement of Directors

- (1) At the first annual general meeting of the Company all the Directors shall retire from office, and at the annual general meeting in every subsequent year, one-third (1/3) of the Directors for the time being or, if their number is not three (3) or a multiple of three (3), then the number nearest to one-third, shall retire from office PROVIDED ALWAYS that all Directors including Managing Director and Executive Directors shall retire from office once at least in each three (3) years but shall be eligible for re-election. A retiring Director shall retain office until the close of the meeting at which he retires. An election of Directors shall take place each year.
- (2) The Directors to retire in every year shall be those who have been longest in office since their last election, but as between Directors of equal seniority, the Directors to retire shall (unless they otherwise agree among themselves) be determined from among them by lot.

#### Article 114

# Nomination of Director

A retiring Director shall be eligible for election but save as aforesaid and as provided in Article 120 no person shall be eligible for election as a Director at a general meeting unless a notice of intention to propose his election signed by a member or a notice of his consent signed by himself have been left at the Office not more than thirty (30) days nor less than eleven (11) clear days before the date appointed for the meeting PROVIDED THAT in the case of a person recommended by the Directors for election nine (9) clear days' notice only shall be necessary and notice of every candidate for election shall be served on all members at least seven (7) days prior to the meeting at which the election is to take place.

#### Article 115

# When retiring Directors deemed re-elected

The Company at the meeting at which a Director retires may fill the vacated office by electing a person thereto. Unless at that meeting it is expressly resolved not to fill the vacated office or a resolution for re-election of the Director retiring at that meeting is put to the meeting and lost or some other person is elected a Director in place of the retiring Director, the retiring Director shall, if offering himself for re-election and not being disqualified under the Act from holding office as a Director, be deemed to have been re-elected. A retiring Director shall be deemed to have offered himself for re-election unless he has given notice in writing to the Company that he is unwilling to be re-elected.

#### Article 116

# Election of Directors

At a general meeting at which more than one (1) Director is to be elected, each candidate shall be the subject of a separate motion and vote unless a motion for the appointment of two (2) or more persons as Directors by a single resolution shall have first been agreed to by the meeting without any vote being given against it.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### Article 123

# Vacation of office of Directors

The office of Director shall, ipso facto, be vacated:

- (a) upon his attainment of the age of seventy (70) years, subject to Section 129 of the Act;
- (b) if he ceases to be a Director by virtue of the Act;
- (c) if he resigns his office by notice in writing under his hand sent to or left at the Office;
- (d) if he shall have been absent from more than fifty per cent (50%) of the total meetings of the Directors held from the date of his election or appointment to the end of any financial year of the Company (whether or not an alternate Director appointed by him attended) unless otherwise exempted by the Exchange on application by the Company;
- (e) if he has absented himself (such absence not being absence with leave or by arrangement with the Directors) from meeting of the Directors for three (3) months in succession, and his alternate Director (if any) shall not during such period have attended in his stead and the Directors pass a resolution that he has by reason of such absence vacated office;
- (f) if he is removed from his office of Director by resolution of the Company in general meeting of which special notice has been given;
- (g) if he becomes of unsound mind or a person whose person or estate is liable to be dealt with in any way under the law relating to mental disorder;
- (h) if he has a Receiving Order in Bankruptcy made against him or makes any arrangement or composition with his creditors generally or becomes bankrupt; or
- (i) if he becomes prohibited from being a Director by reason of any order made under the provisions of the Act or contravenes Section 130 of the Act.

If the office of a Director is vacated for any reason, he shall cease to be a member of any committee or sub-committee of the Board.

# (iv) Transfer of securities

# Article 50

#### Form of transfer

Subject to the provisions of the Act, these Articles, the Central Depositories Act, the Rules and the Relevant Regulations with respect to transfer of Deposited Security, all transfers of securities which are shares:

- (a) to the Central Depository or Foreign Depository or their nominee company which includes a Foreign Depositor's Exempt Authorised Nominee; or
- (b) prior to the listing and quotation of such shares on the Exchange,

may be effected by transfer in writing in the usual common form conforming with the Act and/or approved by the relevant Exchange, or such form as may from time to time, be prescribed under the Act or approved by the relevant Exchange. Subject to these Articles, there shall be no restriction on the transfer of fully paid-up shares except where required by law.

# Article 51

# Transfer of shares by book entry

- (1) The transfer of any Deposited Security shall be by way of book entry by the Central Depository in accordance with the Rules and, notwithstanding sections 103 and 104 of the Act, but subject to subsection 107C(2) of the Act and any exemption that may be made from compliance with subsection 107C(1) of the Act, the Company shall be precluded from registering and effecting any transfer of such Deposited Security.
- (2) The transfer of the beneficial ownership of any Deposited Security held by any Exempt Authorised Nominee which includes a Foreign Depository's Exempt Authorised Nominee which does not result in a transfer of any Deposited Security to or from an Omnibus Account shall be in accordance with the Relevant Regulations of such Foreign Exchange.
- (3) There shall be no restriction on the transfer of fully paid up ordinary shares of the Company, except where required by law or the Relevant Regulations or where the Company has a lien and no shares shall in any circumstances be transferred to any infant, bankrupt or person of unsound mind.

# Article 52

# Transmission of securities

- (1) Subject to the Relevant Regulations, where:
  - the securities of the Company are listed on another stock exchange other than Bursa Malaysia Securities Berhad; and
  - (b) the Company is exempted from compliance with Section 14 of the Central Depositories Act or Section 29 of the Securities Industry (Central Depositories) (Amendment) Act, 1998, as the case may be, under the Rules in respect of such securities,

the Company shall, upon request by a Depositor, permit a transmission of securities held by such Depositor from the register of holders maintained by the registrar of the Company in the jurisdiction of the other stock exchange to the Malaysian Register and vice versa provided that there shall be no change in the ownership of such securities.

(2) The procedures for the transmission of the securities between the Exchange and any other Foreign Exchange and for the deposition and withdrawal of any securities held under scripless system shall be determined by the Directors from time to time subject to and in accordance with the Relevant Regulations.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### Article 53

# Obligation to keep register not affected

Nothing in these Articles shall be construed as affecting the obligation of the Company to keep a Register under Section 158 of the Act and a register of option holders under Section 68A of the Act and to open them for inspection in accordance with the provisions of the Act except that the Company shall not be obliged to enter in such registers the names and particulars of Depositors who are deemed to be members or option holders.

#### Article 54

# Instrument of transfer

Subject to the Central Depositories Act, the Rules, and the Relevant Regulations, the instrument of transfer of any Deposited Security lodged with the Company for registration must be signed by or on behalf of the transferor and transferee, and the transferor shall be deemed to remain the holder of the share until the name of the transferee is entered in the Register.

# Article 55

# Restriction of transfer

No share shall in any circumstances be transferred to any infant, bankrupt or person of unsound mind.

# Article 56

# Maintenance of Register of Transfers

Subject to Article 51, the Company shall maintain a book called "Register of Transfers" which shall be kept by the Secretary or such other person authorised by the Directors. Subject to the provisions of the Central Depositories Act and the Rules and Article 51, particulars of the transfer or transmission of every share shall be entered into the Register of Transfers.

#### Article 57

# Directors may refuse registration of transfer

(1) With the exception of transfer in favour of the Central Depository and Foreign Depository or their nominee company (including a Foreign Depository's Exempt Authorised Nominee), as the case may be, save and except for the transfer of beneficial ownership of any Deposited Security held through an Omnibus Account and subject to the provisions of the Central Depositories Act and the Rules and the Relevant Regulations, as the case may be, the Directors may subject to Article 57(4) decline to register the transfer of any share (not being a fully paid share) and may also decline to register the transfer of any share on which the Company has a lien or if the registration of the transfer would result in a contravention of or failure to observe the provisions of a law in Malaysia.

- (2) The Directors may decline to recognise any instrument of transfer, unless:
  - (a) Such fee, not exceeding Ringgit Malaysia Three (RM3.00) per transfer or such other sum as may be permitted by the relevant Exchange plus the amount of the proper duty with which each certificate is chargeable under the law relating to stamp duty as the Directors may from time to time require, is paid to the Company in respect thereof; and
  - (b) The instrument of transfer together with the certificate is deposited at the Office or at such other place (if any) as the Directors may appoint accompanied by such other evidence as the Directors may reasonably require to show the right of the transferor to make the transfer and if the instrument of transfer is executed by some other person on his behalf, the authority of that person to do so.
- (3) All instruments of transfers which are registered may be retained by the Company or its agents.
- (4) Subject to the provisions of the Central Depositories Act and the Rules, if the Directors decline to register any transfer they shall within ten (10) Market Days (or such other period specified by the relevant Exchange) after the date on which the transfer was lodged with the Company send to the transferor, lodging broker and to the transferee written notice of refusal and the precise reasons thereof. Any instrument of transfer which the Directors may decline to register shall be returned to the person who tendered the same for registration save and except in cases where the Directors suspect fraud.

# Article 58

# Suspension of registration of transfers

The registration of transfers (including transfers of beneficial ownership of any Deposited Security held through an Omnibus Account) may be suspended at such time and for such period as the Directors may from time to time determine, provided always that such registration shall not be suspended for more than thirty (30) days in any year. At least ten (10) Market Days' (or such other period specified by the relevant Exchange) notice of such closure shall be given to the relevant Exchange stating the period and the purpose or purposes of such closure. In relation to such closure, the Company shall give notice, in accordance with the Central Depositories Act and the Rules and the Relevant Regulations, as the case may be, to the Central Depository or Foreign Depository, as the case may be, to enable the Central Depository or Foreign Depository to prepare the appropriate Record of Depositors.

# Article 59

# Record of Depositors by Central Depository or Foreign Depository considered final

A Record of Depositors requested by the Company as at any specified date and/or for any specified purpose when made available to the Company may be treated as the final Record of Depositors as at the specified date and/or for the specified purpose. If there shall be more than one Record of Depositors made available to the Company as at the specified date and/or for the specified purpose then the later or last of the Record of Depositors prepared by the Central Depository and Foreign Depository shall be the final Record of Depositors as at the specified date and/or for the specified purpose.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### Article 60

#### **Fees**

There shall be paid to the Company in respect of the registration of any probate, letters of administration, certificate of marriage or death, power of attorney or other document relating to or affecting the title of any shares, such fee, not exceeding Ringgit Malaysia Three (RM3.00) or such other sum as may be permitted from time to time by the Exchange.

# Article 61

# Recognition of renunciation of allotment

Nothing in these Articles shall preclude the Directors from recognising a renunciation of the allotment of any share by the allottee in favour of some other person or otherwise.

#### Article 62

#### Limitation of liability

Neither the Company or the Directors nor any of its officers shall incur any liability for registering or acting upon a transfer of shares apparently made by sufficient parties, although the same may, by reason of any fraud or other cause not known to, the Company or the Directors or other officers, be legally inoperative or insufficient to pass the property in the securities proposed or professed to be transferred, and although the transfer may, as between the transferor and transferee, be liable to be set aside, and notwithstanding that the Company may have notice that such instrument of transfer was signed or executed and delivered by the transferor in blank as to the name of the transferee or the particulars of the shares transferred, or otherwise in defective manner. And in every such case, the person registered as transferee, his executors, administrators and assignees alone shall be entitled to be recognised as the holder of such shares and the previous holder shall, so far as the Company is concerned, be deemed to have transferred his whole title thereto.

# (v) Voting and borrowing powers of Directors

#### Article 140

# Directors may elect and remove a Chairman

The Directors may from time to time elect and remove a Chairman and Deputy Chairman of the Board and determine the period for which they are respectively to hold the office. The Chairman so elected, or in his absence the Deputy Chairman, shall preside at all meetings of the Directors but if no such Chairman or Deputy Chairman be elected, or if at any meeting the Chairman or Deputy Chairman be not present within fifteen (15) minutes after the time appointed for holding the same, the Directors present shall choose one of their number to act as Chairman of such meeting.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### Article 142

# Director not to vote in contracts where he has an interest

No Director may vote in respect of any other contract or proposed contract or arrangement in which he is directly or indirectly interested nor any contract or proposed contract or arrangement with any other company in which he is interested either as an officer of that company or as a holder of shares or other securities in that other company.

#### Article 144

# Voting right of Director

A Director may be or become or continue to be a director, managing director, manager or other officer or member of or otherwise interested in any corporation promoted by the Company or in which the Company may be interested as shareholder or otherwise, or any corporation, which is directly or indirectly interested in the Company as shareholder or otherwise, and no such Director shall be accountable to the Company for any remuneration or other benefits received by him as a director, managing director, manager or other officer of or member of, or from his interest in, such corporation, whether as a nominee of the Company or otherwise, unless the Company otherwise directs at the time of his appointment. The Director may, provided that he has complied with Section 131 and all other relevant provisions of the Act and of these Articles, exercise the voting power conferred by the shares or other interest in any such other corporation held or owned by the Company, or exercisable by him as director of such other corporation in such manner and in all respects as he thinks fit but a Director may not vote in favour of the exercise of such voting rights in the manner as aforesaid, if he may be, or is about to be appointed, a director, managing director, manager or other officer of such corporation and as such is or may become interested in the exercise of such voting rights in manner aforesaid.

# Article 126

# Power of Directors to borrow money

- (1) The Directors may exercise all the powers of the Company to borrow money and to mortgage or charge its undertakings, property and uncalled capital, or any part thereof, and to issue debentures and other securities whether outright or as security for any debt, liability or obligation of the Company or of any third party.
- (2) The Directors shall cause a proper register to be kept in accordance with Section 115 of the Act of all mortgages and charges specifically affecting the property of the Company and shall duly comply with the requirements of Section 108 of the Act in regard to the registration of mortgages and charges therein specified and otherwise.
- (3) If the Directors or any of them, or any other person, shall become personally liable for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or persons so becoming liable as aforesaid from any loss in respect of such liability

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

# (vi) Voting rights of members

# Article 83

# **Entitlement to appoint proxy**

In every notice calling a meeting of the Company, there shall appear with reasonable prominence a statement that a member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of him, and that a proxy need not also be a member or has any qualification but subject to the following provisions:

- (1) Save as provided in Articles 83(2) or 83(3), each member shall not be permitted to appoint more than two (2) proxies.
- (2) Notwithstanding Article 83(1), any member who is also a substantial shareholder (within the meaning of the Act) per the Record of Depositors referred to in Article 81 shall be entitled to appoint up to (but not more than) five (5) proxies.
- (3) Notwithstanding Articles 83(1) and 83 (2), where a member of the Company is an Exempt Authorised Nominee which holds ordinary shares in the Company in an Omnibus Account including on behalf of a Foreign Depository, there is no limit to the number of proxies which such Exempt Authorised Nominee may appoint in respect of each Omnibus Account it holds.
- (4) Where an appointed proxy is a corporation, such proxy may by resolution of its Directors or other governing body authorise such person as it thinks fit to act as its representative.

# Article 100

# Rights and votes of members

- (1) Subject to Article 59 and any special rights or restrictions for the time being attached to any class or classes of shares, at meetings of members or classes of members, each member shall be entitled to be present and to vote at any general meeting of the Company either personally or by proxy or by attorney and to be reckoned in a quorum in respect of shares fully paid and in respect of partly paid shares where calls are not due and unpaid.
- Subject to Article 59 and any special rights or restrictions as to voting attached to any class or classes of shares by or in accordance with these Articles, on a show of hands every person present who is a member or a member's representative, or holder of preference shares or proxy or attorney shall have one (1) vote and in the case of a poll every member present in person or by proxy or by attorney or other duly authorised representative shall have one (1) vote for every share held by him upon which all calls due to the Company have been paid. A person entitled to more than one (1) vote need not use all his votes or cast all the votes he uses on a poll in the same way. Subject to Article 59, the shares held or represented by a member present in person or by proxy or by attorney or other duly authorised representative shall, in relation to shares of a Depositor, be the number of shares entered against his name in the Record of Depositors.
- (3) Where the capital of the Company consists of shares of different monetary denominations, voting rights shall be prescribed in such manner that a unit of capital in each class, when reduced to a common denominator, shall carry the same voting power when such right is exercisable.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### Article 101

# Corporation as member

Any corporation which is a member of the Company may by resolution of its Directors or other governing body authorise such person as it thinks fit to act as its representative either at a particular meeting of the Company, or at all meetings of the Company or any class of members and the person so authorised shall, in accordance with his authority and until his authority is revoked by the corporation, be entitled to exercise the same powers on behalf of the corporation which he represents as that corporation could exercise if it were an individual member of the Company.

#### Article 102

# Votes of joint-holders

Subject to the Central Depositories Act and the Rules, when there are joint-holders of any share, any one of such persons may vote at any meeting, either personally or by proxy, in respect of such share as if he were solely entitled thereto, and if more than one of such joint-holders be present at any meeting personally or by proxy, the person whose name stands first on the Register or to the extent permissible under the Central Depositories Act and the Rules, on the Record of Depositors in respect of such share shall alone be entitled to vote in respect thereof.

#### Article 103

# Votes of lunatic, deceased or bankrupt member

- (1) Any member being of unsound mind or whose person or estate is liable to be dealt with in any way under the law relating to mental disorder may vote by his committee, receiver curator bonis, or other legal guardian or such other person as properly has the management of his estate. Any one of such person may vote either personally or by proxy or by attorney Provided such evidence as the Directors may require of the authority of the person claiming to vote shall have been deposited at the Office not less than four (4) days before the time appointed for holding the meeting.
- (2) The legal personal representative of a deceased member or the person entitled under the Articles 55 to 58 to any share in consequence of the death of bankruptcy of any member may vote at any general meeting in respect thereof in the same manner as if he was the registered holder of such shares provided that forty eight (48) hours at least before the time of holding the meeting or adjourned meeting as the case may be at which he proposes to vote he shall satisfy the Directors of his right to any share in consequence of the death or bankruptcy of any member unless the Directors shall have previously admitted his right to vote in respect thereof.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (conf'd)

# (vii) Limitation on the right to hold securities and/or exercise voting rights

# Article 103

# Votes of lunatic, deceased or bankrupt member

- (1) Any member being of unsound mind or whose person or estate is liable to be dealt with in any way under the law relating to mental disorder may vote by his committee, receiver curator bonis, or other legal guardian or such other person as properly has the management of his estate. Any one of such person may vote either personally or by proxy or by attorney Provided such evidence as the Directors may require of the authority of the person claiming to vote shall have been deposited at the Office not less than four (4) days before the time appointed for holding the meeting.
- (2) The legal personal representative of a deceased member or the person entitled under the Articles 55 to 58 to any share in consequence of the death of bankruptcy of any member may vote at any general meeting in respect thereof in the same manner as if he was the registered holder of such shares provided that forty eight (48) hours at least before the time of holding the meeting or adjourned meeting as the case may be at which he proposes to vote he shall satisfy the Directors of his right to any share in consequence of the death or bankruptcy of any member unless the Directors shall have previously admitted his right to vote in respect thereof.

#### Article 104

# Member in default

No member shall be entitled to be present or to vote at any general meeting or to exercise any privilege as a member nor be counted as one of the quorum unless all calls or other sums immediately payable by him in respect of shares in the Company have been paid.

# Article 105

# Time for objection

No objection shall be raised as to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes. Any such objection shall be referred to the Chairman at the meeting, whose decision shall be final and conclusive.

# (viii) Rights, preferences and restrictions attached to each class of shares

# Article 9

#### **Preference Shares**

(1) Without prejudice to any special rights previously conferred on the holders of any share or class of shares already issued, any shares in the Company (whether forming part of the original capital or not) may be issued or have attached thereto such preferred, deferred or other special rights, or such restrictions, whether in regard to dividend, return of capital, voting or otherwise, as the Company may from time to time by special resolution determine provided that:

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

- (a) the holders of preference shares shall have the same rights as the holders of ordinary shares as regards receiving notices, reports and audited accounts and attending general meetings of the Company but shall only have the right to vote in each of the following circumstances:
  - (i) where the dividend or part of the dividend on such shares is in arrears for more than six (6) months;
  - (ii) on a proposal to reduce the Company's share capital;
  - (iii) on a proposal for the disposal of the whole of the Company's property, business and undertaking;
  - (iv) on a proposal that affects rights attached to the share;
  - (v) on a proposal to wind up the Company; and
  - (vi) during the winding up of the Company.
- (b) the Company shall not unless with the consent of the existing preference shareholders at a class meeting or pursuant to Article 23 hereof issue further preference capital ranking in priority above preference shares already issued but may issue preference shares ranking equally therewith; and
- (c) subject to the Act, any preference shares may be issued on the terms that they are, or at the option of the Company are liable, to be redeemed.

# (ix) Modification of rights

# Article 23

#### Modification of Rights

Notwithstanding Article 24 hereof, the repayment of preference share capital other than redeemable preference share capital, or any other alteration of preference shareholders' rights, shall only be made pursuant to a special resolution of the preference shareholders concerned PROVIDED ALWAYS that where the necessary majority for such special resolution is not obtained at the meeting, consent in writing if obtained from the holders of three-fourths of the preference shares concerned within two (2) months of the meeting, shall be as valid and effectual as a special resolution carried at the meeting.

# (x) Issue of Shares/changes in capital

# Article 5

# Issue of Shares

(1) Subject to the Act, the Central Depositories Act, the Rules, the Relevant Regulations and the conditions, restrictions and limitations expressed in these Articles, the Directors may allot, grant options over or otherwise dispose of the unissued share capital of the Company to such persons, at such time and on such terms as they think proper, PROVIDED ALWAYS THAT:

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

- no shares shall be issued at a discount except in compliance with the provision of the Act;
- (b) no shares shall be issued which shall have the effect of transferring a controlling interest in the Company without the prior approval of the members in general meeting;
- (c) in the case of shares other than ordinary shares, no special rights shall be attached until the same have been expressed in these Articles;
- (d) subject to Article 5(2) and notwithstanding the existence of a resolution pursuant to Section 132D of the Act, no shares or convertible securities shall be issued if the nominal value of those shares or convertible securities, when aggregated with the nominal value of any such shares or convertible securities issued during the preceding 12 months, exceeds 10% of the nominal value of the issued and paid-up capital (excluding treasury shares) of the Company, except where the shares or convertible securities are issued with the prior approval of the members in general meeting of the precise terms and conditions of the issue; and
- (e) every issue of shares or options to employees and/or Directors shall be approved by the members in general meeting and in relation to a Director such approval shall specifically detail the amount of shares or options to be issued to such Director.
- (2) Except in the case of an issue of securities on a pro rata basis to members, there shall be no issue of shares or other convertible securities to a Director, major shareholder, Chief Executive or person connected with any Director, major shareholder or Chief Executive (hereinafter referred to as "the interested Director", "interested major shareholder", "interested Chief Executive" or "interested person connected with a Director, major shareholder or Chief Executive" respectively) unless members in general meeting have approved of the specific allotment to be made to such aforesaid persons.
- (3) In a meeting to obtain members' approval in respect of the allotment referred to under Article 5(2) above:
  - the interested Director, interested major shareholder, interested Chief Executive or interested person connected with a Director, major shareholder or Chief Executive; and
  - (b) where the allotment is in favour of an interested person connected with a Director, major shareholder or Chief Executive, such Director, major shareholder or Chief Executive, must not vote on the resolution approving the said allotment. An interested Director, interested major shareholder or interested Chief Executive must ensure that persons connected with him abstain from voting on the resolution approving the said allotment.
- (4) The notice of the meeting referred to in Article 5(2) shall state:-
  - (a) the number of securities to be allotted;
  - (b) the purpose of allotment;

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

- (c) the precise terms and conditions of the allotment; and
- (d) the identity and relationship of the persons connected with the Director, major shareholder or Chief Executive, where applicable.
- (5) In this Article, "major shareholder", "Chief Executive" and "person connected with any Director, major shareholder or Chief Executive" shall have the meaning ascribed thereto in the Listing Requirements.

# (xi) Dividends

#### Article 158

# Payment of dividends

The profits of the Company available for dividend and determined to be distributed shall be applied in the payment of dividends to the members in accordance with their respective rights and priorities. The Company in general meeting may declare dividends accordingly.

#### Article 159

#### Amount of dividend

No dividend shall be paid otherwise than out of profits of the Company and no dividend shall be paid in excess of the amount recommended by the Directors.

#### Article 160

#### Apportionment of dividends

Subject to the rights of persons (if any) entitled to shares with special rights as to dividend, all dividends shall be declared and paid according to the amounts paid up on the shares in respect whereof the dividends is paid, but amount paid up on a share in advance of calls shall not, whilst carrying interest pursuant to Article 33, be treated for the purpose of this Article as paid up in the share. All dividends shall be apportioned and paid pro-rata according to the amounts paid up on the shares during any portion or portions of the period in respect of which the dividend is paid except that if any share is issued on terms providing that it shall rank for dividend as if paid up (in whole or in part) as from a particular date, such share shall rank for dividend accordingly.

#### Article 161

#### Interim dividends

The Directors may if they think fit from time to time pay to the members such interim dividends as appear to the Directors to be justified by the profits of the Company. If at any time the share capital of the Company is divided into different classes the Directors may pay such interim dividends in respect of those shares in the capital of the Company which confer on the holders thereof deferred or non-preferential rights as well as in respect of those shares which confer on the holders thereof preferential rights with regard to dividend and provided that the Directors act bona fide they shall not incur any responsibility to the holder of shares conferring any preferential rights for any damage that they may suffer by reason of the payment of an interim dividend on any shares having deferred or non-preferential rights. The Directors may also pay half-yearly or at other suitable intervals to be determined by them any dividend which may be payable at a fixed rate if they are of the opinion that the profits justify the payment.

# Article 169

#### Payment procedure

Any dividend or other sum payable by the Company in respect of a share may be paid by cheque or warrant sent by post addressed to the holder at his registered address as it appears in the Register or the Record of Depositors or, in the case of joint-holders, addressed to the holder whose name stands first in the Register in respect of the share at his address as it appears in the Register or addressed to such person and at such address as the holder or joint-holders may in writing direct or by way of telegraphic transfer or electronic transfer or remittance to the nominated bank account of the holder or person entitled to such payment. Every such cheque or warrant or telegraphic transfer or electronic transfer or remittance shall, unless the holder or joint-holders otherwise direct, be made payable to the order of the holder whose name stands first in the Register or the Record of Depositors in respect of the shares, and shall be sent at his or their risk and payment of the cheque or warrant or telegraphic transfer or electronic transfer or remittance by a bank on which it is drawn shall constitute a good discharge to the Company. In addition, any such dividend or other sum may (subject to any restrictions which may be imposed by applicable law) be paid by any bank or other funds transfer system or such other means and to or through such person as the holder or joint-holders may in writing direct, and the Company shall have no responsibility for any sums lost or delayed in the course of any such transfer or where it has acted on any such directions. Any one of two or more joint-holders may give effectual receipts for any dividends or other moneys payable or property distributable in respect of the shares held by them. Where a person is entitled by transmission to a share, any dividend or other sum payable by the Company in respect of the share may be paid as if he were the holder of the share and his address noted in the Register or Record of Depositors were his registered address.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

# (xii) Winding-up

#### Article 188

# Distribution of assets in specie

If the Company is wound up, the liquidator may, with the sanction of a special resolution of the Company, divide amongst the members in specie or in kind the whole or any part of the assets of the Company (whether they consist of property of the same kind or not) and may for that purpose set such value as he deems fair upon any property to be divided as aforesaid and may determine how the division shall be carried out as between the members or different classes of members. The liquidator may, with the like sanction, vest the whole or any part of any such assets in trustees upon such trusts for the benefit of the contributories as the liquidator, with the like sanction, thinks fit, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.

#### Article 189

#### Proportionate distribution of assets

Save that this Article shall be without prejudice to the rights of holders of shares issued upon special terms and conditions the following provisions shall apply:

- (1) If the Company shall be wound up and the assets available for distribution among the members as such shall be insufficient to repay the whole of the paid up capital such assets shall be distributed so that as nearly as may be the losses shall be borne by the members in proportion to the capital paid up, or which ought to have been paid up at the commencement of the winding-up, on the shares held by them respectively; and
- (2) If in a winding-up the assets available for distribution among the members shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding-up, the excess shall be distributed among the members in proportion to the capital paid up, or which ought to have been paid up at the commencement of the winding up, on the shares held by them respectively.

# (xiii) Calls

# Article 26

# Directors may make calls

The Directors may from time to time make such calls upon the members as the Directors may think fit in respect of the amounts unpaid on their shares (whether on account of the nominal amount of the shares or by way of premium), and not by the conditions of allotment made payable at fixed times. Except in the case of calls payable at fixed times pursuant to the conditions of allotment, each member shall be entitled to receive at least seven (7) days notice specifying the time or times and place of payment.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

# (xiv) Acquisition of own Shares

#### Article 11

# Purchase of Own Shares

- (1) Subject to the provisions of the Act and any regulations made thereunder and to any rights previously conferred on the holders of any class of shares and to any requirements imposed by the relevant Exchange in respect of securities admitted to listing, and any rules or guidelines of any relevant authorities (whether having the force of law or not) issued from time to time whether by way of amendment, modification or variation or in replacement thereof (other than any such of the rules and guidelines compliance with which by the Company is waived by the relevant authority), the Company may purchase or may enter into a contract under which it will or may purchase any of its shares of any class, including any redeemable shares.
- (2) Neither the Company nor the Board shall be required to select the shares to be purchased rateably or in any other particular manner as between the holders of shares of the same class or as between them and the holders of shares of any other class or in accordance with the rights as to dividends or capital conferred by any class of shares.

# 15.3 Deposited securities and rights of depositors

Upon Listing, we will have a dual listing on both the Main Market of Bursa Securities and the Main Board of the SGX-ST, with the Main Market of Bursa Securities being the primary exchange and the SGX-ST being the secondary exchange on which our Shares may be traded.

In Malaysia, as our Shares are proposed for quotation on the Official List, such Shares must be prescribed as shares required to be deposited with Bursa Depository. Upon such prescription, a holder of our Shares must deposit his Shares with Bursa Depository on or before the date fixed, failing which our share registrar will be required to transfer the Shares to the MOF, and such Shares may not be traded on Bursa Securities.

Under the Malaysian Companies Act, persons whose names are entered into the register of members of a company are members with rights to attend and vote at general meetings. However, the SICDA provides that depositors whose name appears in the Record of Depositors maintained by Bursa Depository in respect of our Shares traded on the Main Market of Bursa Securities shall be deemed to be members of our Company and shall be entitled to all rights, benefits, powers and privileges and be subject to all liabilities, duties and obligations in respect of, or arising from, such Shares.

In connection with our Company's listing on the Main Board of the SGX-ST, CDP has appointed an EAN in Malaysia to hold Shares for CDP depositors. As we will also be dual listed on the Main Board of the SGX-ST, such of our Shares which are proposed to be listed and traded on the Main Board of the SGX-ST, will be deposited with CDP's EAN in Malaysia. No share certificate will be issued to CDP depositors whose name appears in the Depository Registry maintained by the CDP and CDP depositor will not be deemed to be a member under the Malaysian Companies Act. CDP's EAN shall be the registered member of our Company in respect of such Shares.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

Under Malaysian law, the depositors whose name appears in the Depository Registry maintained by the CDP are not members of our Company and therefore would be unable to exercise the rights of members of our Company. These rights may only be exercised by CDP's EAN in Malaysia, depositors whose name appears in the Depository Registry maintained by the CDP and CDP depository agents holding Shares through the CDP system may only be accorded such rights as may be accorded to CDP by CDP's EAN in Malaysia and which CDP may make available in accordance with the terms and conditions for the operation of securities accounts with CDP, the terms and conditions for CDP to act as depository for foreign securities as amended from time to time. Accordingly, investors who hold Shares through the CDP system will not be able to attend such shareholders' meetings in their own names. CDP has made arrangements for its EAN in Malaysia to split the votes of Shares held through the CDP system and to appoint CDP depositors who wish to attend and vote at general meetings of our Company as proxies in accordance with Malaysian law and our Articles of Associations. CDP depositors who are not individuals can only be represented at a general meeting of our Company if their nominees are appointed by CDP's EAN as proxies. CDP depositors who are unable to personally attend general meetings of our Company may enable their nominees to attend as proxies of CDP's EAN's or forward their completed proxy forms to our Share Transfer Agent in Singapore. Depositors that desire to personally attend Shareholders' meetings and exercise their voting rights under their names with regard to the Shares that are credited to their Securities Account with CDP, will be required to transfer their Shares out of the CDP System in Singapore into the Bursa Depository system in Malaysia at their own costs.

Please refer to Section 5.3 (xiv) of this Prospectus for Risks related to the Global Offering – CDP depositors whose names appear in the Depository Registry maintained by the CDP will not be recognised as members of our Company and will have a limited ability to attend general meetings.

# 15.4 Employee Share Schemes

As at the date of this Prospectus, save as disclosed below, there is no other scheme involving the employees of our Group in the share capital of our Group.

#### (i) LTIP

Pursuant to four separate LTIPs that were established at our Company, Pantai, Parkway and IMU Health which came into effect on 25 March 2011, 24 May 2011, 21 April 2011 and 25 August 2011 respectively, we will make available new Shares, not exceeding in aggregate 2.0% of the issued and paid-up share capital of our Company during the subsistence of the LTIPs, to be issued under the LTIP units granted under the respective LTIP to eligible employees of our Company, Pantai, Parkway and IMU Health and their subsidiaries. Shareholders' approval of our Company for the LTIPs was obtained on 25 March 2011. The terms of the LTIP bye law was amended on 18 April 2012 which was duly approved by the shareholder of our Company on 18 April 2012

The purpose of the LTIP is to promote ownership of Shares by eligible employees of our Group, thereby motivating eligible employees to work towards achieving our business goals and objectives and to enable us to attract, retain and reward eligible employees of our Group by permitting them to participate in our Company's growth. The LTIP units are granted to eligible employees in lieu of a cash bonus as part of the annual compensation package and upon the meeting of performance targets based on the annual financial results of our Group.

Our Board (or the board of Pantai, Parkway and IMU Health administering their respective LTIP) may, at its discretion, within the duration of the LTIPs, grant LTIP units to eligible employees of our Group. Since August 2011, the LTIPs as established by Pantai and Parkway have been administered by PPL.

Eligible employees do not have to pay for the LTIP units granted to them. LTIP units granted in each year will vest over a three year period in equal proportions each year. If our Company is successfully listed within three years from 25 March 2011, all LTIP units that have been granted and vested in the eligible employees must be surrendered to our Company and our Company shall issue and allot new Shares to the eligible employees on the basis of one Share for each LTIP unit. In respect of all LTIP units that have been granted and vested in the eligible employees before Listing, the eligible employees must surrender these LTIP units to our Company before the closing of the Malaysia Public Offening and Singapore Offering, and such Shares will be listed at the same time as the IPO Shares.

Each LTIP unit issued by our Company at any time until 31 December 2011 is based on the value of RM2.00. Each LTIP unit issued by our Company at any time from 1 January 2012 up to the date immediately preceding the Listing is based on the value of RM2.50. This rate will increase by ten per cent over each subsequent 12 month period based on a compounded annual growth rate. Each LTIP unit issued by the Company at any time on or after the date of Listing is based on the value to be determined by the Board which shall be based on the five-day weighted average market price of the underlying shares at the time the LTIP unit is issued, with a discount of not more than ten per cent.

As at 31 December 2011, a total of 11,898,305 LTIP units have been granted to the eligible employees of our Group and were still outstanding, whereby these LTIP units were granted on a base value of RM2.00 for each LTIP unit. During the period between 1 January 2012 and 31 March 2012, an additional 11,975,230 LTIP units have been granted to the eligible employees of our Group, whereby these LTIP units were granted on a base value of RM2.50 for each LTIP unit.

Out of the 11,898,305 LTIP units that have been granted and were still outstanding as at 31 December 2011, a total of 3,786,299 would be vested in the relevant eligible employees prior to the Listing, based on the LTIP records as at 31 March 2012. These LTIP units vested prior to the Listing will be surrendered to our Company and a total of 3,786,299 new Shares in our Company prior to the Listing will be allotted and issued to such relevant eligible employees prior to the Listing. The balance of 7,743,650 LTIP units that have not been vested in the relevant eligible employees and not cancelled based on the LTIP records as at 31 March 2012, will vest in them according to the vesting dates as prescribed on the certificate of LTIP units held by such eligible employees. No LTIP units that have been granted to the eligible employees of our Group during the penod between 1 January 2012 and the LPD have been vested yet in such eligible employees prior to the date of this Prospectus.

Subsequent to the Listing, all LTIP units that have been vested must be surrendered to the Company and the Company shall allot and issue to the eligible employee such number of Shares on the basis of one Share for each LTIP unit. There is no price payable by the eligible employee for the allotment and issuance of our Shares to them upon surrender of the LTIP units.

No Shares will be allotted and issued upon the surrender of LTIP units if such allotment and issuance would violate any provision of applicable laws, nor shall any LTIP units be exercisable more than ten years from the date on which the LTIP becomes effective. No LTIP unit shall be granted pursuant to the LTIP on or after the tenth anniversary of the date on which the LTIP becomes effective.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

The new Shares issued upon the surrender of LTIP units will be subjected to all the provisions of our Memorandum and Articles of Association and shall rank equally in all respects with the then existing issued Shares, save that they will not entitle the holders thereof to receive any rights or bonus issue or dividends or distributions the entitlement date of which precedes the date of the issue of such new Shares.

Our Board may make or provide for such adjustments in the LTIP units and/or the number of Shares covered by outstanding LTIP units as our Board in its discretion may in good faith determine to be equitably required in order to prevent dilution or enlargement of the rights of the participants that would otherwise result from any of the following events:

- (a) occurrence of Listing whereby the bye laws for the LTIPs are required to comply with the minimum requirements of the applicable laws as are applicable at the time of Listing;
- share dividend, share split, combination of shares, recapitalisation, rights issue, capital reduction or other change in the capital structure of our Company;
- (c) merger, consolidation, separation, reorganisation, partial or complete liquidation; or
- (d) other corporate transaction or event having an effect similar to any of the foregoing.

Moreover, in the event of any such transaction or event, our Board, in its discretion, subject to applicable laws, may provide in substitution for any or all outstanding LTIP units under the LTIP such alternative consideration as it, in good faith, may determine to be equitable in the circumstances and may require in connection therewith the surrender of all LTIP units so replaced. Any adjustments made shall be confirmed in writing by the external auditor of our Company. However, no adjustment is required to be made in the LTIP units and/or the number of Shares covered by outstanding LTIP units where the alteration in the capital structure of our Company arises from:

- the issue of new Shares or other securities as consideration (or part consideration) for an acquisition of any other securities, assets or business, as part of initial public offering, or pursuant to a special issue;
- (b) a special issue of new Shares or other securities to Bumiputera investors nominated by the Malaysian government and/or any other relevant authority of the Malaysian government to comply with the Malaysian government's policy on Bumiputera capital participation;
- a private placement or restricted issue of new Shares or other securities by our Company;
- (d) the implementation of a Share buy-back arrangement by our Company under the Malaysian Companies Act;
- (e) any issue of warrants, convertible loan stocks or other instruments by our Company that gives a right of conversion into Shares or other securities, and any issue of new Shares or other securities arising from the exercise of any conversion rights attached to such convertible securities; or
- (f) any issue of new Shares upon the surrender of LTIP units granted under the LTIP.

All LTIP units granted but not yet vested in the eligible employees shall be cancelled with immediate effect if their employment is terminated, or if they are disqualified by law from holding their position in our Group, or if they resign from their employment in our Group, or if they become bankrupt or if our Company is liquidated. However, our Board may, in its discretion, approve the vesting of the LTIP units in the eligible employees whose services have been terminated from our Group by reason of, amongst others; retirement, redundancy, ill-health, injury, physical or mental disability.

In relation to the above, the SC has via its letter dated 10 April 2012 granted a waiver such that the conversion price of the LTIP units which have been granted before the IPO may be lower than the price of the ordinary shares offered to the general public under the IPO.

# (ii) EPP

Pursuant to the EPP which came into effect on 25 March 2011, we will make available new Shares not exceeding 5.0% of the issued and paid-up share capital of our Company during the subsistence of the EPP, to be issued under the EPP options granted under the EPP to the eligible employees (including any Director (executive and non-executive)) of our Group whom our Board expects will contribute to the growth of our Group. Shareholder's approval of our Company for the EPP was obtained on 25 March 2011. The terms of the EPP bye law were amended on 18 April 2012, which was duly approved by the shareholders of our Company on 18 April 2012.

The primary objective of the EPP is to give selected employees of our Group whom our Board expects will contribute to the growth of our Group the opportunity to participate in the equity of our Company. The EPP seeks to retain key executives of the Group and to draw their commitment by incentivising them through equity participation. The EPP also aims to align the interest of the selected employees with that of the shareholder of our Company. The EPP is also designed to be a key attraction for potential executives to join our Group.

Our Board may, at its discretion, within the duration of the EPP, offer EPP options to eligible employees of our Group. An eligible employee who accepts the offer of EPP options shall pay a sum of RM0.01 for each EPP option granted at any time from 25 March 2011 until the date immediately preceding the Listing or 0.5% of the exercise price of the EPP option at the time of the date of the offer for each option granted by the Company at any time on or after the Listing, as consideration for acceptance of that offer. EPP options that have been granted shall vest over a four year period, with two-thirds of the grant to be vested in equal proportions on a yearly basis on each anniversary of the date of grant over such four year period; and the remainder one-third to be vested in equal proportions on the same basis upon the Group meeting the performance target for each grant.

As at 31 December 2011, our Company has made a total grant of 149,000,000 EPP options to the relevant eligible employees. Out of the 149,000,000 EPP options, a total of 36,999,998 would be vested in the relevant eligible employees prior to the Listing, based on the EPP records as at 31 March 2012. The balance of 112,000,002 will be vested post-Listing, subject to and in accordance with the manner aforesaid. Subject to the EPP options having vested in the eligible employees in the manner aforesaid and the Listing occurring within the period of five years from 31 March 2011 or such other longer period as our Board may decide at its discretion, the EPP options may be exercised at any time from the date falling six months from the Listing until the expiry of the duration of the EPP or such later date as the Board may determine in its sole discretion. The duration of the EPP is from 25 March 2011 until the expiry of five years thereafter.

To exercise an EPP option, the eligible employees shall give written notice to our Company specifying the number of our Shares to be subscribed for and provide sufficient payment of the exercise price. The exercise price as at the initial grant of the EPP option shall be RM2.00 only, which shall be increased by 10.0% over each subsequent 12 month-period based on a CAGR calculation. The exercise price shall be adjusted in such manner as our Board may determine at its discretion if dividends declared at our Company exceeds 3.0% per annum. Notwithstanding the above, the exercise price of the EPP options granted by the Company at any time on or after the date of Listing shall be determined by our Board which shall be based on the five-day weighted average market price of the underlying shares at the time the EPP option is granted, with a discount of not more than ten per cent.

No EPP option shall be exercisable if the exercise of such EPP option would violate any provision of applicable laws, nor shall any EPP option be exercisable upon expiry of the EPP.

The new Shares issued upon the conversion of an EPP option will be subjected to all the provisions of our Memorandum and Articles of Association and shall rank equally in all respects with the then existing issued Shares, save that they will not entitle the holders thereof to receive any rights or bonus issue or dividends or distributions the entitlement date of which precedes the date of the issue of such new Shares.

Our Board may make or provide for such adjustments in the EPP options, the exercise price and/or the number of Shares covered by outstanding EPP options as our Board in its discretion may in good faith determine to be equitably required in order to prevent dilution or enlargement of the rights of the participants that would otherwise result from any of the following events:

- (a) occurrence of Listing whereby the bye laws for the EPP are required to comply with the minimum requirements of the applicable laws as are applicable at the time of Listing;
- share dividend, share split, combination of shares, recapitalisation, rights issue, capital reduction or other change in the capital structure of our Company;
- (c) merger, consolidation, separation, reorganisation, partial or complete liquidation; or
- (d) other corporate transaction or event having an effect similar to any of the foregoing.

Moreover, in the event of any such transaction or event, our Board, in its discretion, subject to applicable laws, may provide in substitution for any or all outstanding EPP options under this EPP such alternative consideration as it, in good faith, may determine to be equitable in the circumstances and may require in connection therewith the surrender of all EPP options so replaced. Any adjustments made shall be confirmed in writing by the external auditor of our Company. However, no adjustment is required to be made in the EPP options, the exercise price and/or the number of Shares covered by outstanding EPP options where the alteration in the capital structure of our Company arises from:

- the issue of new Shares or other securities as consideration (or part consideration) for an acquisition of any other securities, assets or business, as part of initial public offering, or pursuant to a special issue;
- (b) a special issue of new Shares or other securities to Bumiputera investors nominated by the Malaysian government and/or any other relevant authority of the Malaysian government to comply with the Malaysian government's policy on Bumiputera capital participation;
- a private placement or restricted issue of new Shares or other securities by our Company;
- the implementation of a Share buy-back arrangement by our Company under the Malaysian Companies Act;
- (e) any issue of warrants, convertible loan stocks or other instruments by our Company that gives a right of conversion into Shares or other securities, and any issue of new Shares or other securities arising from the exercise of any conversion rights attached to such convertible securities; or
- (f) any issue of new Shares upon the exercise of EPP options granted under the EPP.

All unexercised EPP options held by the eligible employees shall be cancelled with immediate effect if their employment is terminated, or if they are disqualified by law from holding their position in our Group, or if they resign from their employment in our Group, or if they become bankrupt or if our Company is liquidated. However, our Board may, in its discretion, approve the vesting or exercise of the EPP options by the eligible employees whose services have been terminated from our Group by reason of, amongst others, retirement, redundancy, ill-health, injury, physical or mental disability.

In relation to the above, the SC has via its letter dated 10 April 2012 granted a waiver such that the exercise price of the EPP options which have been granted before the IPO may be lower than the price of the ordinary shares offered to the general public under the IPO.

# 15.5 General

(i) Save as disclosed in Sections 4.9, 15.4 and 15.1(iv) of this Prospectus, no commissions, discounts, brokerages or other special terms have been paid or is payable by our Group within the two years immediately preceding the LPD for subscribing or agreeing to subscribe or procuring or agreeing to procure subscriptions for any share in or debenture of our Group and in connection with the issue or sale of any capital of our Group and no Director or promoter or expert is or are entitled to receive any such payment or any other benefits.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (conf'd)

(ii) During the last financial year and the current financial period up to the LPD, there were no:

- public take-over offers by third parties in respect of our Company's securities;
   and
- (b) public take-over offers by our Company and our subsidiaries in respect of any other company's securities, save for the mandatory tender offer of Acibadem by Almond (Turkey), details of which are set out in Section 8.1.1 of this Prospectus.
- (iii) Except as disclosed in Section 11.7 of this Prospectus, no expert is employed on a contingent basis by our Company or any of our subsidiaries, or has a material interest, whether direct or indirect, in the shares of our Company or our subsidiaries, or has a material economic interest, whether direct or indirect, in our Company including an interest in the success of the Listing.
- (iv) Except as disclosed in Sections 1, 4 and 11.8 of this Prospectus, our Company does not have any material relationship with the Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers, Singapore Underwriters, or any other financial adviser in relation to the Listing.
- (v) Except as disclosed under Sections 5, 8 and 12.2 of this Prospectus and barring any unforeseen circumstances, our Directors are not aware of any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material and adverse effect on our revenue, profitability, liquidity or capital resources, or that would cause our financial information disclosed in this Prospectus to be not necessarily indicative of our future operating results or financial condition.
- (vi) Save as disclosed in Section 15.2 of this Prospectus, there is no limitation on the right to own securities, including any limitation on the right of a non-resident or non-Malaysian shareholder to hold or exercise voting rights on such securities, which is imposed by Malaysian law or by the constituent documents of the Company.

# 15.6 Material contracts

Save as disclosed below, our Company and our subsidiaries have not entered into any material contract with parties outside of our Group which is not in the ordinary course of our Group's business during the two years preceding 15 June 2012, being the date of lodgement of the Singapore Prospectus with the MAS:

- In respect of the investment by Mitsui in our Company, the following agreements were entered into:
  - (a) A share acquisition agreement dated 7 April 2011 was entered into among Pulau Memutik, our Company and Mitsui, pursuant to which Mitsui agreed to acquire a total of 1,650,000,000 IHH Shares representing 30.0% of the issued and paid-up share capital of our Company as at the date of the share acquisition agreement, comprising:
    - (1) 661,000,000 IHH Shares purchased from Pulau Memutik for a cash consideration of RM1,322,000,000.00; and
    - (2) 989,000,000 IHH Shares allotted and issued by our Company for a cash consideration of RM1,978,000,000.00.

(b) On completion of the abovementioned share acquisition agreement, a shareholders' agreement dated 16 May 2011 ("Original SHA") was entered into among Pulau Memutik, MBK Healthcare and our Company to govern the relationship between Pulau Memutik and MBK Healthcare as the shareholders of our Company in the proportion of 70:30. This agreement has been superseded in its entirety by an amended and restated shareholders' agreement dated 23 December 2011 described in item 15.6(ii)(c) below.

- (ii) In respect of the investment by our Company in Acibadem Holding the following agreements were entered into:
  - (a) A deed dated 23 December 2011 was entered into among Mehmet Ali Aydinlar, Hatice Seher Aydinlar, Almond (Netherlands) (collectively, "Sellers", and each a "Seller"), Abraaj 44, our Company, IHH Turkey, Bagan Lalang and Acibadem Holding ("Share Purchase Agreement"), whereby (subject to later adjustment of the final total purchase consideration in accordance with the terms of the Share Purchase Agreement):
    - (1) Almond (Netherlands) agreed to sell, and IHH Turkey and Bagan Lalang agreed to purchase 267,200,000 and 66,800,000 issued shares respectively in Acibadem Holding, representing 40.0% and 10.0% equity interests in Acibadem Holding respectively to be satisfied at the closing of the transaction, in the following manner:
      - (aa) the issue and allotment by our Company to Almond (Netherlands), credited as fully paid-up, of 434,651,434 IHH Shares, representing 7.0% equity interest in our Company at an issue price of USD0.79 for each share;
      - (bb) the cash payment of USD178,215,913.04 by IHH Turkey to Almond (Netherlands);
      - (cc) the cash payment of USD130,566,035.72 by Bagan Lalang to Almond (Netherlands); and
    - (2) Mehmet Ali Aydinlar and Hatice Seher Aydinlar have agreed to sell, and IHH Turkey and Bagan Lalang have agreed to purchase 126,382,846 and 31,595,712 issued shares, respectively, in Acibadem Holding, representing 18.9% and 4.7% equity interests in Acibadem Holding respectively to be satisfied at the closing of the transaction in the following manner:
      - (aa) the issue and allotment by our Company to Mehmet Ali Aydinlar and Hatice Seher Aydinlar, credited as fully paid-up, of 260,790,861 IHH Shares representing 4.2% equity interests in our Company at an issue price of USD0.79 for each share;
      - (bb) the cash payment of USD40,596,617.98 by IHH Turkey to Mehmet Ali Aydinlar and Hatice Seher Aydinlar, and
      - (cc) the cash payment of USD61,756,390.10 by Bagan Lalang to Mehmet Ali Aydinlar and Hatice Seher Aydinlar.

# 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

(3) The final total purchase consideration is subject to the following adjustment:

(aa) An adjustment based on the final determination of the respective equity values of our Company and Acibadem Holding, after the completion of Acibadem Holding's and our Company's audit for the year ended 31 December 2011. If, after the adjustment, the respective equity value of our Company is higher, or the respective equity value of Acibadem Holding is less, than those values provided by the consideration paid by us as described in section 15.6(ii)(a)(2), then the Sellers shall repay the excess value to us. If, after the adjustment, the respective equity value of our Company is less, or the respective equity value of Acibadem Holding is higher, than those values provided by the consideration paid by us as described in section 15.6(ii)(a)(2), then we shall pay the Sellers the excess value.

# (bb) In this regard:

- if the amount to be paid by IHH Turkey to the Sellers after such determination is USD50,000,000.00 or less, then IHH Turkey shall pay the amount in cash; and
- if the amount to be paid by IHH Turkey to the Sellers
  after such determination exceeds
  USD50,000,000.00, then the amount up to
  USD50,000,000.00 shall be paid in cash, and the
  excess can be paid in cash or new Shares to be
  issued by our Company, or a combination of both
  cash and new shares to be issued by our Company.
- (cc) If the TL has appreciated in value against the USD on 31 December 2012, as compared with the relevant exchange rate used in the Share Purchase Agreement, subject to a cap of TL1.65/USD1.00, then IHH Turkey and Bagan Lalang shall pay the differential sum to the Sellers in cash in the proportion of 80.0% and 20.0% between IHH Turkey and Bagan Lalang. The maximum adjustment amount that may be required to be paid by IHH Turkey and Bagan Lalang is estimated to be approximately USD74.9 million in aggregate. Any payment by us in relation to the above may substantially be recognised in our income statement.

Please refer to Section 15.1(iv)(b) of this Prospectus for details of certain put options in respect of shares in our Company in connection with the foregoing transaction.

(b) A deed dated 23 December 2011 was entered into among Mehmet Ali Aydinlar, Acibadem Holding, Ahmet Sedat Artukoglu, Walnut Holding Cooperatie U.A., IHH Turkey and Acibadem Holding whereby Acibadem Holding agreed to purchase 1,299,996 shares in APlus (representing 99.99% of the share capital of APlus) or 100.0% of the share capital of APlus including the nominee shares from the shareholders of APlus; and 1,499,996 shares in Acibadem Proje (representing 99.99% of the share capital of Acibadem Proje) or 100.0% of the share capital of Acibadem Proje including the nominee shares from the shareholders of Acibadem Proje, for an initial cash consideration of USD70,532,563.36 ("Estimated APlus/Proje Price") which is subject to later adjustment after the completion of Acibadem Holding's audit for the year ended 31 December 2011 ("APlus/Proje Price"). In this regard:

- (1) if the APlus/Proje Price is greater than the Estimated APlus/Proje Price, then Acibadem Holding shall be liable to pay to the sellers an amount equal to the APlus/Proje Price less the Estimated APlus/Proje Price; and
- (2) if the Estimated APlus/Proje Price is greater than the APlus/Proje Price, then the sellers shall be liable to pay to Acibadem Holding an amount equal to the Estimated APlus/Proje Price less the APlus/Proje Price.
- (c) An amended and restated shareholders' agreement dated 23 December 2011 was entered into among Pulau Memutik, MBK Healthcare, Almond (Netherlands), Abraaj 44, Hatice Seher Aydinlar, Mehmet Ali Aydinlar, Acibadem Holding (collectively, "Shareholders") and our Company to amend and restate the Original SHA in its entirety with effect from the closing of the transaction under the Share Purchase Agreement, and to govern the relationship among the Shareholders as holders of the Shares of our Company, with effect from the closing of the transaction under the Share Purchase Agreement. The shareholdings of the shareholders in our Company as at the closing of the transaction under the Share Purchase Agreement are as set forth:
  - (1) 3,850,000,000 Shares (representing 62.1% of the issued share capital of our Company) held by Pulau Memutik;
  - (2) 1,650,000,000 Shares (representing 26.6% of the issued and paid up share capital our Company) held by MBK Healthcare;
  - (3) 434,651,434 Shares (representing 7.0% of the issued and paid up share capital of our Company) held by Almond (Netherlands), and Abraaj 44; and
  - (4) 260,790,861 Shares (representing 4.2% of the issued and paid up share capital of our Company) held by Mehmet Ali Aydinlar and Hatice Seher Aydinlar.

In the event of the IPO of IHH, Aydinlar is permitted to sell up to 50% of its Shares as part of the IPO, subject to a right of first refusal for Pulau Memutik and Mitsui. Thereafter, Aydinlar is not permitted to sell the remainder of its Shares, or in the event that Aydinlar is not selling any of its Shares as part of IHH's IPO, Aydinlar is not permitted to sell any of its Shares, until the first anniversary of the Listing Date. If any of Abraaj 44's Shares is not disposed of in IHH's IPO, then the same restriction would apply in respect of Abraaj 44's unsold shares.

This agreement shall terminate upon the completion of the admission of any part of the share capital in our Company or any of our Company's subsidiaries to listing and trading on certain stock exchanges, including Bursa Securities and the SGX-ST. However, the said restriction on Aydinlar and Abraaj 44 against the sale of its remainder IHH Shares will survive the termination of this agreement.

- (d) A shareholders' agreement dated 23 December 2011 was entered into among our Company, IHH Turkey, Bagan Lalang and Mehmet Ali Aydinlar whereby the parties have agreed on the rights and obligations of the parties regarding the governance of Acibadem Holding, and any company under the control of Acibadem Holding (including without limitation, Almond Turkey, APlus, Acibadem Proje, Acibadem and their subsidiaries), upon the closing of the transactions described in Sections 15.6(ii)(a) and (b) above. The shareholdings of the shareholders in Acibadem Holding, as of the closing of the transaction under the Share Purchase Agreement are as set forth:
  - (1) IHH Turkey and Bagan Lalang hold class B shares representing 60.0% and 15.0% of the share capital of Acibadem Holding, respectively; and
  - (2) Mehmet Ali Aydinlar, Hatice Seher Aydinlar and certain relatives or heirs of these individuals hold class A shares representing 25.0% of the share capital of Acibadem Holding.

Please refer to Section 15.1(iv)(b) of this Prospectus for details of the rights to convert the shares of Acibadem Holding into IHH Shares under the Aydinlar Option and the Bagan Lalang Option in connection with the foregoing transaction.

- (e) A facility agreement dated 13 January 2012 ("Facilities Agreement") was entered into among:
  - IHT Yatirimlari and IH Capital, as the borrowers;
  - (2) Bank of America National Association; CIMB Bank Berhad; Credit Suisse AG (Singapore Branch), DBS Bank Ltd., Labuan Branch, Deutsche Bank AG, Singapore Branch and Goldman Sachs Lending Partners LLC; as the mandated lead arrangers and original lenders; and
  - (3) CIMB Bank Berhad as the lead coordinator, facility agent and security agent,

whereby the borrowers agreed to borrow from the lenders, SGD470,000,000.00 and RM450,000,000.00 at an interest rate to be calculated and determined in accordance with the terms of the agreement, to (among others) finance the acquisition of 60.0% shareholding interest in Acibadem Holding pursuant to the Share Purchase Agreement.

(f) A guarantee agreement dated 13 January 2012 was entered into between our Company as the guarantor and CIMB Investment Bank Berhad as the security agent whereby we agreed to irrevocably and unconditionally guarantee the punctual performance by IHT Yatirimlari and IH Capital of their respective obligations pursuant to the Facilities Agreement.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

(iii) In respect of the investment by Symphony (wholly-owned subsidiary of Symphony international Holdings Ltd., a strategic investment company which is currently listed on the Main Market of the London Stock Exchange) in IHH Turkey, the following agreements were entered into:

- (a) A share acquisition agreement dated 1 February 2012 was entered into among IHT Yatinrnlari, Symphony, and IHH Turkey pursuant to which:
  - (1) IHT Yatirimlari agreed to sell, and Symphony agreed to purchase, 109,448,659 ordinary shares of nominal value RM1.00 each in IHH Turkey representing 4.6% of the issued share capital of IHH Turkey at the time of the acquisition, for a cash consideration of USD0.32787 per share;
  - (2) subject to terms to be agreed, Symphony may purchase and IHT Yatirimlari may sell such additional number of ordinary shares of nominal value RM1.00 each in IHH Turkey as may be mutually determined among the parties for a cash consideration to be calculated and determined in accordance with the terms of the agreement. This right expired on 8 April 2012;
  - (3) Symphony agreed to subscribe for, and IHH Turkey agreed to allot and issue 43,051,341 new ordinary shares of nominal value RM1.00 each in IHH Turkey representing 1.8% of the issued share capital of IHH Turkey at the time of the acquisition, for a subscription price of RM1.00 per share; and
  - (4) Symphony may subscribe for, and IHH Turkey may aliot and issue such number of additional new ordinary shares of nominal value RM1.00 each in IHH Turkey as may be mutually determined among the parties for a cash consideration to be calculated and determined in accordance with the terms of the agreement. This right expired on 8 April 2012.

The aggregate consideration paid by Symphony under this share acquisition agreement was USD50,000,000.00.

- (b) A shareholders' agreement dated 8 February 2012 was entered into among IHT Yatinmlari, Symphony, our Company, and IHH Turkey to:
  - (1) regulate the relationship between IHH Turkey and Symphony as the shareholders of IHH Turkey, in connection with which their respective shareholdings are as follows:
    - (aa) 2,248,528,724 shares in IHH Turkey (representing 93.7% of the issued share capital of IHH Turkey) at the time of this agreement are held by IHT Yatirimlari; and
    - (bb) 152,500,000 shares in 1HH Turkey (representing 6.3% of the issued share capital of !HH Turkey) at the time of this agreement are held by Symphony;
  - (2) govern the rights and obligations of IHT Yatirimlari, Symphony, our Company and IHH Turkey in respect of certain arrangements, including (but not limited to):
    - (aa) options to convert the shares of IHH Turkey into the shares of our Company; and

(bb) options requiring IHT Yatirimlari to acquire the IHH Turkey shares held by Symphony;

in accordance with the terms of the agreement.

Please refer to Section 15.1(iv)(a) of this Prospectus for details of these options.

- (c) A supplemental letter dated 31 May 2012 among IHT Yatirimlari, Symphony, IHH and IHH Turkey. Please refer to Section 15.1(iv)(a)(5) of this Prospectus for details of this supplemental letter.
- (d) A supplemental letter of agreement dated 13 June 2012 among IHH, Symphony, IHT Yatinmlari and IHH Turkey. Please refer to Section 15.1(iv)(a)(6) of this Prospectus for details of this supplemental letter.
- (iv) In respect of the acquisition by our Company of the remaining 32.5% equity interest in IMU Health, the following agreements were entered into:
  - (a) A share sale agreement dated 13 August 2010 (amended by a letter of amendment dated 7 September 2010) entered into between SEASAF Education Sdn Bhd and our Company whereby SEASAF Education Sdn Bhd agreed to sell and our Company agreed to purchase 200,000 ordinary shares of RM1.00 each (representing 20.0% of the entire issued and paid-up share capital of IMU Health) for a cash consideration of RM77,128,371.40.
  - (b) A share sale agreement dated 25 October 2010 was entered into between Dr Mei Ling Young and our Company whereby Dr Mei Ling Young agreed to sell and our Company agreed to purchase 110,000 ordinary shares of RM1.00 each (representing 11.0% of the entire issued and paid-up share capital of IMU Health) for a cash consideration of RM42,420,604.27.
  - (c) A share sale agreement dated 25 October 2010 between Tan Sn Dato' Dr Abu Bakar Bin Suleiman and our Company, whereby Tan Sri Dato' Dr Abu Bakar Bin Suleiman agreed to sell and our Company agreed to purchase, 15,000 ordinary shares of RM1.00 each (representing 1.5% of the entire issued and paid-up share capital of IMU Health) for a cash consideration of RM5,784,627.85.

The acquisition by our Company for the 20.0% equity interest in IMU Health was completed on 22 September 2010 while the acquisition for the remaining 12.5% equity interest was completed on 26 November 2010.

(v) A share purchase agreement dated 28 April 2011 was entered into between Acibadem, as the purchaser, and five individual shareholders of Yeni Saglik, currently the owners of John F. Kennedy Hospital (currently known as Aile Hospital Bahcelievler) and Goztepe Safak Hospital (currently known as Aile Hospital Goztepe) (namely Saim Ozturk, Secim Ozturk, Mehmet Ozturk, Meleksan Ozturk and Zeynep Ozturk as sellers), concerning the sale of shares corresponding to 100.0% of Yeni Saglik for a consideration of USD28,239,250. As at the LPD, the consideration for this agreement has not been paid in full and such consideration will be paid in monthly instalments of USD1,000,000.00 starting as of April 2012. The share transfer to Acibadem contemplated in this agreement was completed on 31 May 2011.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

(vi) An asset transfer agreement dated 31 May 2011 was entered into between Yeni Saglik, as the purchaser, and Ten Medikal Turizm Tekstil Sanayive Ticaret A.S. and Sevgi Saglik Hizmetlerive Ticaret A.S., as sellers, concerning the transfer of John F. Kennedy Hospital (currently known as Aile Hospital Bahcelievler) and Goztepe Safak Hospital (currently known as Aile Hospital Goztepe) to Yeni Saglik for a consideration of USD10,000,000.00. As at the LPD, the consideration for this agreement had been paid in full.

- (vii) A share purchase agreement dated October 2011 was entered into between Acibadem, as purchaser, and Orka Holding AD Skopje, as seller, concerning the purchase of shares corresponding to 50.3% of Acibadem Sistina for a consideration of Euro20,000,000.00. The share transfer to Acibadem contemplated in this agreement was completed on 21 October 2011. Furthermore, as at the same date a share purchase agreement was entered into between Acibadem, as purchaser, and Orka Holding AD Skopje, as seller, concerning the purchase of shares corresponding to 50.0% of Acibadem Sistina Medikal's share capital for a consideration of Euro1.00. The share transfer to Acibadem contemplated in this agreement was also completed on 21 October 2011. As at the LPD, the consideration for both agreements had been paid in full.
- (viii) Malaysia Underwriting Agreement dated 21 June 2012 entered into between our Company, the Managing Underwriter and Joint Underwriters to underwrite, subject to clawback and reallocation provisions, 208.51 million IPO Shares under the Malaysia Public Offering, on terms and conditions contained therein. Further details of the Malaysia Underwriting Agreement are set out in Sections 4.9 and 4.10 of this Prospectus.
- (ix) Singapore Offer Agreement dated 29 June 2012 entered into between our Company, the Singapore Issue Managers and the Singapore Underwriters pursuant to which the Singapore Underwriters will procure the subscription and payment of, or failing which, to subscribe and pay for, subject to clawback and reallocation provisions 104.64 million IPO Shares under the Singapore Public Offering, on terms and conditions contained therein. Further details of the Singapore Offer Agreement are set out in Sections 4.9 and 4.10 of this Prospectus.
- (x) Comerstone Placement Agreements dated 13 June 2012 entered into between our Company, Joint Global Coordinators, Joint Bookrunners and Cornerstone Investors, whereby the Cornerstone Investors have agreed to purchase at the Institutional Price and subject to the terms of their respective Cornerstone Placement Agreements, an aggregate of 1,387.50 million IPO Shares, representing approximately 17.22% of the enlarged issued and paid-up share capital of our Company. Further details of the Cornerstone Placement Agreements are set out in Sections 4.3.4 and 4.10 of this Prospectus.
- (xi) Trust deed dated 27 June 2012 entered into between our Company and the Joint Global Coordinators in relation to the lock-up arrangement on our Company. Further details of the trust deed are set out in Section 4.10 of this Prospectus.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### 15.7 Material litigation

We are subject to claims, lawsuits and legal proceedings in the ordinary course of business, including those ansing from medical malpractice or labour disputes. Where such claims, lawsuits and legal proceedings are not, or are not sufficiently, covered by insurance policies maintained by our Group, the resolution of any such claims, lawsuits or legal proceedings could materially and adversely affect the results of operations and financial position of our Group.

Save as disclosed below, neither our Company nor our subsidiaries is involved in any litigation or arbitration, either as plaintiff or defendant, which may have, individually or taken as a whole, a material adverse effect on the business or financial position of our Group during the 12 months immediately preceding 15 June 2012, being the date of lodgment of the Singapore Prospectus with the MAS and our Directors are not aware of any legal proceedings, pending or threatened, or of any fact likely to give rise to any legal proceeding, which may have a material adverse effect on the business or financial position of our Group.

On 15 April 2008, Tan Sri Dato' Dr Awang Bin Had Salleh and Konsortium Bersatu Perkhidmatan Kesihatan Sdn Bhd (collectively the "Plaintiffs") filed a suit in the High Court of Malaya at Kuala Lumpur (Suit No.: D11-22-510-2008) against Pantai Support Services Sdn Bhd ("PSS") and Pantai (collectively the "Defendants"). At all material times PSS was a wholly-owned subsidiary of Pantai. PSS was sold on 18 March 2011. The suit itself relates to the acquisition of the entire issued and paid-up capital in Anjur Dinamik Sdn Bhd ("ADSB") (which effected a change of name to Pantai Fomema & Systems Sdn Bhd and thereafter to Unitab Medic Sdn Bhd) vide an agreement dated 28 February 2000 between PSS (acting as purchaser) and, among others, the Plaintiffs and Dato' Dr Mohammed Haniffa bin Haji Abdullah ("Haniffa") (acting as sellers) ("ADSB Share Sale Agreement").

On the date of the ADSB Share Sale Agreement, PSS had also entered into an agreement to acquire the entire issued and paid-up capital in Healthpac Industries Sdn Bhd ("HISB") from the previous shareholders of HISB ("HISB Vendors") ("HISB Share Sale Agreement") and in Pengkalan Usaha (M) Sdn Bhd ("PUSB") from Usha Rani a/p Govindasamy and Revathy a/p K. Adakalam ("PUSB Vendors") ("'PUSB Share Sale Agreement"). At all material times, the company then known as ADSB owned 75.0% of the issued and paid-up capital of Fomema Sdn Bhd, a company which had been granted with the concession for Systematic and Standardised Medical Examination of Foreign Workers in Malaysia by the Government of Malaysia (the "Concession"). The Plaintiffs' suit is based on a claim that: (1) Haniffa was their agent in respect of negotiations and sale of their shares in ADSB to the defendants; and (2) that without their knowledge the Defendants had entered into collateral arrangements with Haniffa confirming promises of varying kinds for helping the Defendants with the injection of the Concession into the 'Pantai Group', an action which allegedly amounted to a breach of duty of care and fiduciary duty on the part of the Defendants. Amongst the alleged collateral arrangements which the Plaintiffs claimed Haniffa had benefitted from is quantifiable in the amount of RM208,883,039.37, plus the value of 16 million new Pantai shares issued and allotted by Pantai to Haniffa at the request of the HISB Vendors which were entitled to the same as consideration shares payable by PSS under the HISB Share Sale Agreement and all the profits of ADSB from 1 December 1997 to 22 March 2002. The term 'the profits of ADSB' may include the profits of PUSB for the same period as the Plaintiffs are also claiming that PUSB Vendors had held their shares in PUSB for the beneficial interest of the vendors of ADSB (the former shareholders of ADSB).

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

The Defendants are relying on the following defences:

- the Defendants did not enter into any collateral arrangement between the Defendants and Haniffa;
- (ii) there is no duty of care or fiduciary duty is owed by the Defendants to the Plaintiffs;
- (iii) the Plaintiffs do not have legal standing to file the suit;
- (iv) the suit is time-barred as the right of action had accrued more than six years before the date the suit is filed; and
- (v) the suit is an abuse of the court's process and/or has already been subject to judicial determination and/or has resulted in multiplicity of actions because the Plaintiffs had filed another suit against Haniffa for the same collateral arrangements, which has been partially settled.

Therefore, Pantai believes, following consultation with its solicitors that there is a good chance of defending the suit. The current status is that the Defendants have completed adducing evidence on 17 February 2012. The Plaintiffs' and the Defendants' closing submissions have been scheduled for 9 July 2012 for written submissions and 16 July 2012 for oral submissions.

#### 15.8 Letters of consent

The written consents of the Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers, Singapore Underwriters, Legal Advisers, Principal Bankers, Share Registrar, Share Transfer Agent and Issuing House as set out in Section 1 of this Prospectus to the inclusion in this Prospectus of their names in the form and context in which such names appear have been given before the issue of this Prospectus and have not subsequently been withdrawn.

The written consent of the Auditors and Reporting Accountants to the inclusion of its name, Accountants' Report, and Reporting Accountants' letter on our Pro Forma Financial Information in the form and context in which they are contained in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

The written consent of Frost & Sullivan to the inclusion of its name and the Independent Market Research Report in the form and context in which they are contained in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

The written consent of Millward Brown to the inclusion of its name in the form and context in which it is contained in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### 15.9 Documents available for inspection

Copies of the following documents may be inspected at our registered office at Suite 17-01, Level 17, The Gardens South Tower, Mid Valley City, Lingkaran Syed Putra 59200 Kuala Lumpur Malaysia and at 111 Somerset Road #15-01 Singapore 238164 during normal working hours for a period of 12 months from the date of this Prospectus:

- (i) Memorandum and Articles of Association of our Company;
- (ii) Directors' Report referred to in Section 14 of this Prospectus;
- (iii) Bye laws governing the LTIP and EPP referred to in Section 15.4 of this Prospectus;
- (iv) the letters of consent referred to in Section 15.8 of this Prospectus;
- (v) material contracts referred to in Section 15.6 of this Prospectus;
- (vi) cause papers for material litigation referred to in Section 15.7 of the Prospectus;
- (vii) service agreements referred to in Section 9.7 of this Prospectus;
- (viii) audited combined financial statements of our Group for the 3 years ended 31 December 2009, 2010 and 2011 and 3 months ended 31 March 2012;
- (ix) audited financial statements of IHH for the period from 21 May 2010 to 31 December 2010 and the year ended 31 December 2011;
- (x) audited financial statements of Parkway Pantai for the period from 21 March 2011 to 31 December 2011;
- (xi) audited financial statements of Parkway for the 3 years ended 31 December 2009, 2010 and 2011;
- (xii) audited financial statements of Pantai Irama for the 3 years ended 31 December 2009, 2010 and 2011;
- (xiii) audited financial statements of Acibadem Holding for the 3 years ended 31 December 2009, 2010 and 2011 and 3 months ended 31 March 2012;
- (xiv) audited financial statements of IMU Health for the 3 years ended 31 December 2009, 2010 and 2011;
- Our Reporting Accountants' Letter on the Pro Forma Financial Information as referred to in Section 12.16 of this Prospectus;
- (xvi) Accountants' Report as referred to in Section 13 of this Prospectus; and
- (xvii) Independent Market Researcher's Report as included in Section 7 of this Prospectus.

#### 15. STATUTORY AND OTHER GENERAL INFORMATION (cont'd)

#### 15.10 Responsibility statements

Our Directors, the Promoter, the Selling Shareholder and the Over-Allotment Option Provider collectively and individually accept full responsibility for the accuracy of the information given in this document and confirm after making all reasonable enquiries that, to the best of their knowledge and belief, this document constitutes full and true disclosure of all material facts about the IPO and the Company and its subsidiaries, and our Directors, the Promoter, Selling Shareholder and the Over-Allotment Option Provider are not aware of any facts the omission of which would make any statement in this document misleading. Where information in this document has been extracted from published or otherwise publicly available sources or obtained from a named source, the sole responsibility of our Directors, the Promoter, the Selling Shareholder and the Over-Allotment Option Provider have been to ensure that such information has been accurately and correctly extracted from those sources and/or reproduced in this document in its proper form and context.

CIMB as the Principal Adviser for our IPO, Managing Underwriter, Sole Coordinator and Joint Bookrunner for the MITI Tranche, Joint Underwriter for the Malaysia Public Offering and Joint Global Coordinator, Joint Bookrunner and Joint Lead Manager for the Global Institutional Tranche, acknowledges that, based on all available information and to the best of its knowledge and belief, this Prospectus constitutes a full and true disclosure of all material facts concerning our IPO.

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#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE

#### 16.1 Opening and closing of applications

OPENING OF THE MALAYSIA PUBLIC OFFERING: 10.00 A.M., 3 July 2012

CLOSING OF THE MALAYSIA PUBLIC OFFERING: 5.00 P.M., 11 July 2012

Our Directors, the Selling Shareholder and our Managing Underwriter may decide in their absolute discretion to vary the closing time and date for applications under the Malaysia Public Offering to such other date or dates. If they decide to vary the closing date and time for the applications, the Price Determination Date and dates for the balloting and allotment or transfer of the IPO Shares and our Listing may be varied accordingly. Any variation will be announced in widely circulated Bahasa Malaysia and English daily newspapers within Malaysia.

Late applications will not be accepted.

#### 16.2 Methods of application and category of investors

Type of Application Form

### (i) Application for IPO Shares under the Malaysia Public Offering

Applications for the IPO Shares pursuant to the Malaysia Public Offering may be made using either of the following:

Category of investors

| WHIT<br>Applic   | E Application <sup>(1)</sup> or   | ation Form or Electronic Share<br>Internet Share Application <sup>(2)</sup>          | Malaysian public (for individuals)  |  |
|--|---|--|---|--|
| WHITE Application Form only PINK Application Form only |   | tion Form only   | Malaysian public (for non individuals e.g. corporations, institutions, etc)  Eligible Directors and eligible employees of the Group |  |
|  |   | n Form only  |   |  |
| BLUE   | Application   | on Form only   | Business associates and persons who have contributed to the success of the Group, including doctors                                 |  |
| Notes  | :   |  |   |  |
| (1)  | The following processing fee per Electronic Share Application will be charged by respective Participating Financial Institutions: |  |   |  |
|  | (i)   | Affin Bank Berhad - No fee will be charged for application by their account holders; |   |  |
|  | (ii)  | Ambank (M) Berhad – RM1.00;  |   |  |
|  | (iii)   | CIMB Bank Berhad – RM2.50;   |   |  |
|  | (iv)  | HSBC Bank Malaysia Berhad – RM2.50;  |   |  |
|  | (v)   | Malayan Banking Berhad – RM1.00;   |   |  |
|  | (vi)  | Public Bank Berhad – RM2.00;   |   |  |
|  | (vii)   | RHB Bank Berhad – RM2.50; or   |   |  |
|  | (viii)  | Standard Chartered Bank Malay  | rsia Berhad (at selected branches only) – RM2.50  |  |
|  |   |  |   |  |

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

- (2) The following processing fee per Internet Share Application will be charged by the respective Internet Participating Financial Institution:
  - (i) CIMB (www.eipocimb.com) RM2.00 for payment via CIMB Bank Berhad or RM5.00 for payment via Malayan Banking Berhad;
  - (ii) CIMB Bank Berhad (www.cimbclicks.com.my) RM2.00 for applicants with CDS accounts held with CIMB and RM2.50 for applicants with CDS accounts with other ADAs;
  - (iii) Malayan Banking Berhad (www.maybank2u.com.my) RM1.00;
  - (iv) RHB Bank Berhad (www.rhb.com.my) RM2.50; and
  - (v) Affin Bank Berhad (www.affinOnline.com) No fees will be charged for application by their account holders.

An eligible Director or employee of our Group who has made an application using a PINK Application Form or a business associate or person who has contributed to the success of our Group, including doctors who has made an application using a BLUE Application Form may still apply for the IPO Shares offered to the Malaysian public using the WHITE Application Form, Electronic Share Application or Internet Share Application.

However, applicants using the PINK, BLUE and WHITE Application Forms are not allowed to submit multiple applications in the same category of application. Further, applicants who have submitted their applications using WHITE Application Forms are not allowed to make additional applications using the Electronic Share Applications and Internet Share Applications, and vice versa.

# (ii) Application by institutional investors and selected investors under the Institutional Placement

Institutional investors under the Institutional Placement (other than the Bumiputera institutional and selected investors approved by the MITI) will be contacted directly by the Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers and should follow the instructions as communicated by the Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers. Bumiputera institutional and selected investors approved by the MITI who have been allocated IPO Shares will be contacted directly by the MITI and should follow the instructions as communicated through the MITI.

#### 16.3 Procedures for application and acceptance

# (i) Application by the eligible Directors and employees of the Group (PINK Application Form)

The eligible Directors and employees of the Group will be provided with PINK Application Forms and letters by us detailing their respective allocation. The applicants must follow the notes and instructions in the said document and where relevant, in this Prospectus.

#### PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

(ii) Application by the business associates and persons who have contributed to the success of our Group, including doctors (BLUE Application Form)

The business associates and persons who have contributed to the success of our Group, including doctors will be provided with BLUE Application Forms and letters by us detailing their respective allocation. The applicants must follow the notes and instructions in the said document and where relevant, in this Prospectus.

(iii) Application by the Malaysian public under the Malaysia Public Offering (WHITE Application Form, Electronic Share Application or Internet Share Application)

#### **Eligibility**

You can only apply for the IPO Shares if you fulfill all the following:

- (a) You must have a CDS account. If you do not have a CDS account, you may open a CDS account by contacting any of the ADAs listed in Section 17 of this Prospectus;
- (b) You must be one of the following:
  - a Malaysian citizen who is at least 18 years old as at the closing date of the Malaysia Public Offering with a Malaysian address; or
  - (2) a corporation/institution incorporated in Malaysia where there is a majority of Malaysian citizens on your board of directors/trustees and if you have a share capital, more than half of the issued share capital, excluding preference share capital, is held by Malaysian citizens; or
  - (3) a superannuation, co-operative, foundation, provident, pension fund established or operating in Malaysia.

We will not accept applications from trustees, persons under 18 years of age, sole proprietorships, partnerships or other incorporated bodies or associations, other than corporations/institutions referred to in (b)(2) or (3) above or the trustees thereof; and

(c) You must not be a director or employee of the Issuing House or their immediate family members.

### 16.4 Procedures for application by way of Application Forms

Each application for the IPO Shares under the Malaysia Public Offering must be made on the correct Application Form for the relevant category of investors issued together with this Prospectus and must be completed in accordance with the notes and instructions contained therein in the respective category of the Application Form. The Application Form together with the notes and instructions shall constitute an integral part of this Prospectus. Applications which do not conform STRICTLY to the terms of this Prospectus or the respective category of Application Form or Notes and Instructions or which are illegible may not be accepted at the absolute discretion of our Directors.

Full instructions for the application for the IPO Shares and the procedures to be followed are set out in the Application Forms. All applicants are advised to read the Application Forms and the notes and instructions therein carefully.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

Malaysian public should follow the following procedures in making their applications under the Malaysia Public Offering.

#### Step 1: Obtain application documents

Obtain the relevant Application Form together with the Official "A" and "B" envelopes and this Prospectus.

The WHITE Application Forms can be obtained subject to availability from the following:

- (i) CIMB;
- (ii) Participating organisations of Bursa Securities;
- (iii) Members of the Association of Banks in Malaysia;
- (iv) Members of the Malaysian Investment Banking Association; and
- (v) Issuing House; and
- (vi) Company

#### Step 2: Read the Prospectus

In accordance with Section 232(2) of the CMSA, the Application Forms are accompanied by this Prospectus. You are advised to read and understand the Prospectus before making your application.

#### Step 3: Complete the relevant Application Form

Complete the relevant Application Form legibly and STRICTLY in accordance with the notes and instructions printed on it and in this Prospectus.

#### (i) Personal particulars

You must ensure that your personal particulars submitted in your application are identical with the records maintained by the Bursa Depository. You are required to inform the Bursa Depository promptly of any changes to their personal particulars.

If you are an individual and you are not a member of the armed forces or police, the name and national registration identity card ("NRIC") numbers must be the same as:

- (a) your NRIC;
- (b) any valid temporary identity document issued by the National Registration Department from time to time; or
- (c) your "Resit Pengenalan Sementara (JPN KP09)" issued pursuant to Peraturan 5(5), Peraturan-Peraturan Pendaftaran Negara 1990.

If you are a member of the armed forces or police, your name and your armed forces or police personnel number, as the case may be, must be exactly as that stated in your authority cards.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

For corporations/institutions, the name and certificate of incorporation numbers must be the same as that stated in the certificate of incorporation or the certificate of change of name, where applicable.

If you are a non-Malaysian (in the case of PINK or BLUE Forms), your name and passport number must be exactly as that stated in your passport.

#### (ii) CDS account number

You must state your CDS account number in the space provided in the Application Form. Invalid or nominee or third party CDS accounts will **not** be accepted.

#### (iii) Details of payment

You must state the details of your payment in the appropriate boxes provided in the Application Form.

#### (iv) Number of IPO Shares applied

Applications must be for at least 100 IPO Shares or multiples of 100 IPO Shares for applicants using the PINK, BLUE and WHITE Application Forms.

#### Step 4: Prepare appropriate form of payment

You must prepare the correct form of payment in RM for the FULL amount payable for the IPO Shares based on the Retail Price, which is RM2.85 per IPO Share.

Payment must be made out in favour of "MIH SHARE ISSUE ACCOUNT NO. 529" and crossed "A/C PAYEE ONLY" (excluding ATM statements) and endorsed on the reverse side with your name and address. Only the following forms of payment will be accepted:

- (i) banker's draft or cashier's order purchased within Malaysia only and drawn on a bank in Kuala Lumpur (differentiated by a special red band for Bumiputera applicants);
- (ii) money order or postal order (for applicants from Sabah and Sarawak only);
- (iii) Guaranteed Giro Order ("GGO") from Bank Simpanan Nasional Malaysia Berhad (differentiated by a special red band for Bumiputera applicants); or
- (iv) ATM statement obtained only from any of the following:
  - (a) Affin Bank Berhad;
  - (b) Alliance Bank Malaysia Berhad;
  - (c) AmBank (M) Berhad;
  - (d) CIMB Barık Berhad;
  - (e) Hong Leong Bank Berhad;
  - (f) Malayan Banking Berhad; or
  - (g) RHB Bank Berhad.

We will not accept applications with excess or insufficient remittances or inappropriate forms of payment.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

#### Step 5: Finalise application

Insert the relevant Application Form together with payment and a legible photocopy of your identification document (NRIC/valid temporary identity document issued by the National Registration Department/"Resit Pengenalan Sementara (JPN KP09)"/authority card for armed forces or police personnel/certificate of incorporation or certificate of change of name for corporate or institutional applicant or passport (where applicable)) into the Official "A" envelope and seal it. You must write your name and address on the outside of the Official "A" and "B" envelopes.

The name and address written must be identical to your name and address as per your NRIC/valid temporary identity document issued by the National Registration Department/"Resit Pengenalan Sementara (JPN KP09)"/authority card for armed forces or police personnel/certificate of incorporation or the certificate of change of name for corporate or institutional applicant or passport (where applicable).

Affix an 80 sen stamp on the Official "A" envelope and insert the Official "A" envelope into the Official "B" envelope.

#### Step 6: Submit application

Each completed Application Form, accompanied by the appropriate remittance and legible photocopy of the relevant documents may be submitted using one of the following methods:

 despatched by ORDINARY POST in the official envelopes provided, to the following address:

Malaysian Issuing House Sdn Bhd Level 6, Symphony House Pusat Dagangan Dana 1 Jalan PJU 1A/46 47301 Petaling Jaya Selangor Darul Ehsan P.O.Box 8269 Pejabat Pos Kelana Jaya 46785 Petaling Jaya

(ii) DELIVERED BY HAND AND DEPOSITED in the Drop-In Boxes provided at the front portion of Symphony House, Pusat Dagangan Dana 1, Jalan PJU 1A/46, 47301 Petaling Jaya, Selangor Darul Ehsan,

so as to arrive not later than 5.00 p.m. on 11 July 2012, or such later date or dates as our Directors and our Managing Underwriter in their absolute discretion may decide.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

#### 16.5 Procedures for applications by way of Electronic Share Application

Only Malaysian individuals may apply for our Shares by way of Electronic Share Application in respect of the IPO Shares made available to the Malaysian public.

# (i) Steps for Electronic Share Application through a Participating Financial Institution's ATM

- (a) You must have an account with a Participating Financial Institution and an ATM card issued by that Participating Financial Institution to access the account. An ATM card issued by one of the Participating Financial Institutions cannot be used to apply for IPO Shares at an ATM belonging to other Participating Financial Institutions;
- (b) You must have a CDS account;
- (c) You are advised to read and understand the Prospectus before making the application; and
- (d) You may apply for the IPO Shares via the ATM of the Participating Financial Institution by choosing the Electronic Share Application option. Mandatory statements required in the application are set out in Section 16.5(iii) of the terms and conditions for Electronic Share Application. You are to submit the following information through the ATM, where the instructions on the ATM screen, require you to do so:
  - (1) Personal Identification Number (PIN);
  - (2) MIH Share Issue Account No. 529;
  - (3) CDS account number;
  - (4) Number of IPO Shares applied for and/or the RM amount to be debited from the account; and
  - (5) Confirmation of several mandatory statements as set out in Section 16.5(iii) of this Prospectus.

#### (ii) Participating Financial Institutions

Electronic Share Applications may be made through an ATM of the following Participating Financial Institutions and their branches:

- (a) Affin Bank Berhad;
- (b) AmBank (M) Berhad;
- (c) CIMB Bank Berhad;
- (d) HSBC Bank Malaysia Berhad;
- (e) Malayan Banking Berhad;
- (f) Public Bank Berhad
- (g) RHB Bank Berhad; or
- (h) Standard Chartered Bank Malaysia Berhad (at selected branches only).

#### (iii) Terms and Conditions of Electronic Share Applications

The procedures for Electronic Share Applications at ATMs of the Participating Financial Institutions are set out on the ATM screens of the relevant Participating Financial Institutions ("Steps"), similar to the steps set out in Section 16.5(i) of this Prospectus. The Steps set out the actions that the applicant must take at the ATM to complete an Electronic Share Application. Please read carefully the terms of this Prospectus, the Steps and the terms and conditions for Electronic Share Applications set out below before making an Electronic Share Application.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

You must have a CDS account to be eligible to use the Electronic Share Application. The CDS account must be in your own name. Invalid, nominee or third party CDS accounts will not be accepted.

Upon the completion of your Electronic Share Application transaction at the ATM, you will receive a computer-generated transaction slip ("Transaction Record"), confirming the details of your Electronic Share Application. The Transaction Record is only a record of the completed transaction at the ATM and not a record of the receipt of the Electronic Share Application or any data relating to such an Electronic Share Application by our Company or the Issuing House. The Transaction Record is for your records and should not be submitted with any Application Form.

Upon the closing of the Malaysia Public Offering on 11 July 2012 at 5.00 p.m. ("Closing. Date and Time"), the Participating Financial Institutions shall submit a magnetic tape containing their respective customers' applications for the IPO Shares to the Issuing House as soon as practicable but not later than 12.00 p.m. of the second business day after the Closing Date and Time.

You will be allowed to make only one application and shall not make any other application for the IPO Shares under the Malaysia Public Offering to the Malaysian public, whether at the ATMs of any Participating Financial Institution or using the WHITE Application Forms.

YOU MUST ENSURE THAT YOU USE YOUR OWN CDS ACCOUNT NUMBER WHEN MAKING AN ELECTRONIC SHARE APPLICATION. IF YOU OPERATE A JOINT ACCOUNT WITH ANY PARTICIPATING FINANCIAL INSTITUTION, YOU MUST ENSURE THAT YOU ENTER YOUR OWN CDS ACCOUNT NUMBER WHEN USING AN ATM CARD ISSUED TO YOU IN YOUR OWN NAME. YOUR APPLICATION WILL BE REJECTED IF YOU FAIL TO COMPLY WITH THE ABOVE.

The Electronic Share Application shall be made on, and subject to, the above terms and conditions as well as the terms and conditions appearing below and in Section 16.7 of this Prospectus:

- (a) The Electronic Share Application shall be made in relation to and subject to the terms of this Prospectus and the Memorandum and Articles of Association of our Company.
- (b) You are required to confirm the following statements (by pressing predesignated keys (or buttons) on the ATM keyboard) and undertake that the following information given are true and correct:
  - (1) You have attained 18 years of age as at the Closing Date and Time;
  - (2) You are a Malaysian citizen residing in Malaysia;
  - (3) You have read the relevant Prospectus and understood and agreed with the terms and conditions of the application;
  - (4) This is the only application that you are submitting; and
  - You hereby give consent to the Participating Financial Institution and Bursa Depository to disclose information pertaining to yourself and your account with the Participating Financial Institution and Bursa Depository to the Issuing House and other relevant authorities.

#### PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

The application will not be successfully completed and cannot be recorded as a completed transaction at the ATM unless you complete all the steps required by the Participating Financial Institutions. By doing so, you shall be deemed to have confirmed each of the above statements as well as giving consent in accordance with the relevant laws of Malaysia including Section 97 of the Banking and Financial Institutions Act, 1989 and Section 45 of the SICDA to the disclosure by the relevant Participating Financial Institutions or Bursa Depository, as the case may be, of any of your particulars to the Issuing House, or any relevant regulatory bodies.

- (b) You confirm that you are not applying for IPO Shares as a nominee of any other person and that the Electronic Share Application that you make is made by you as the beneficial owner. You shall only make one Electronic Share Application and shall not make any other application for the IPO Shares under the Malaysia Public Offering to Malaysian public, whether at the ATMs of any Participating Financial Institution or using the WHITE Application Forms.
- You must have sufficient funds in your account with the relevant Participating Financial Institution at the time the Electronic Share Application is made, failing which the Electronic Share Application will not be completed. Any Electronic Share Application, which does not strictly conform to the instructions set out on the screens of the ATM through which the Electronic Share Application is being made, will be rejected.
- You agree and undertake to purchase and to accept the number of IPO Shares applied for as stated on the Transaction Record or any lesser number of IPO Shares that may be allotted to you in respect of the Electronic Share Application. In the event that we and the Selling Shareholder decide to allot or allocate a lesser number of such IPO Shares or not to allot or allocate any IPO Shares to you, you agree to accept any such decision as final. If the Electronic Share Application is successful, your confirmation (by your action of pressing the predesignated keys (or buttons) on the ATM keyboard) of the number of IPO Shares applied for shall signify, and shall be treated as, your acceptance of the number of IPO Shares that may be allotted to you and to be bound by the Memorandum and Articles of Association of our Company.
- (e) We reserve the right not to accept any Electronic Share Application or accept any Electronic Share Application in part only without assigning any reason therefor. Due consideration will be given to the desirability of allotting the IPO Shares to a reasonable number of applicants with a view to establishing an adequate market for the IPO Shares.
- (f) Where an Electronic Share Application is not successful or successful in part only, the relevant Participating Financial Institution will be informed of the non-successful or partially successful applications. If your Electronic Share Application is not successful the relevant Participating Financial Institution will credit the full amount of the application monies without interest into your account with that Participating Financial Institution within two Market Days after the receipt of confirmation from the Issuing House. The Issuing House shall inform the Participating Financial Institutions of the non-successful or partially successful applications within two Market Days after the balloting date. You may check your account on the fifth Market Day from the balloting date.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

If your Electronic Share Application is accepted in part only, the relevant Participating Financial Institution will credit the balance of the application monies without interest into your account with the Participating Financial Institution within two Market Days after the receipt of confirmation from the Issuing House. A number of applications will, however, be held in reserve to replace any successfully balloted applications, which are subsequently rejected. For such applications, which are subsequently rejected, the application monies without interest will be refunded to applicants by the Issuing House by crediting into your account with the Participating Financial Institution not later than ten Market Days from the day of the final ballot of the application list.

Should you encounter any problems in your application, you may refer to the Participating Financial Institutions.

- (g) You request and authorise us:
  - (1) to credit the IPO Shares allotted to you into your CDS account; and
  - (2) to issue share certificate(s) representing such shares allotted in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send the same to Bursa Depository.
- (h) You acknowledge that your Electronic Share Application is subject to the risks of electrical, electronic, technical, transmission, communication and computer-related faults and breakdowns, fires and other events beyond our control, the Issuing House, Bursa Depository or the Participating Financial Institution and irrevocably agree that if:
  - (1) our Company, the Selling Shareholder or the Issuing House does not receive your Electronic Share Application; and
  - (2) the data relating to your Electronic Share Application is wholly or partially lost, corrupted or inaccessible, or not transmitted or communicated to our Company or Issuing House,

you shall be deemed not to have made an Electronic Share Application and shall not make any claim whatsoever against our Company, Selling Shareholder, Issuing House or the Participating Financial Institution for the Shares applied for or for any compensation, loss or damage.

- (i) All of your particulars in the records of the relevant Participating Financial Institution at the time of making the Electronic Share Application shall be deemed to be true and correct, and our Company, Issuing House and the relevant Participating Financial Institution shall be entitled to rely on the accuracy thereof.
- You shall ensure that your personal particulars as recorded by both Bursa Depository and the relevant Participating Financial Institution are correct and identical. Otherwise, your Electronic Share Application is liable to be rejected. You must inform Bursa Depository promptly of any change in address, failing which the notification letter of successful allottment will be sent to your registered address last maintained with Bursa Depository.
- (k) By making and completing an Electronic Share Application, you agree that:
  - (1) in consideration of us agreeing to allow and accept the making of any application for shares via the Electronic Share Application facility established by the Participating Financial Institutions at their respective ATMs, your Electronic Share Application is irrevocable;

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

- (2) we, the Participating Financial Institutions, Bursa Depository and the Issuing House shall not be liable for any delays, failures or inaccuracies in the processing of data relating to your Electronic Share Application due to a breakdown or failure of transmission or communication facilities or to any cause beyond their control;
- (3) notwithstanding the receipt of any payment by or on behalf of our Company, the acceptance of your offer to subscribe for and purchase the IPO Shares for which the Electronic Share Application has been successfully completed shall be constituted by the issue of notices of allotment in respect of the said IPO Shares;
- (4) you irrevocably authorise Bursa Depository to complete and sign on your behalf as transferee or renouncee any instrument of transfer and/or other documents required for the issue or transfer of the IPO Shares allocated to you; and
- (5) you agree that in relation to any legal action, proceedings or disputes arising out of or in relation to the contract between the parties and/or the Electronic Share Application and/or any terms herein, all rights, obligations and liabilities of the parties to the Malaysia Public Offering shall be construed and determined in accordance with the laws of Malaysia and with all directives, rules, regulations and notices from regulatory bodies of Malaysia and that you irrevocably submit to the jurisdiction of the Courts of Malaysia.
- (i) If you are successful in your application, our Directors reserve the right to require you to appear in person at the registered office of the Issuing House within 14 days of the date of the notice issued to you to ascertain your application is genuine and valid. Our Directors shall not be responsible for any loss or non-receipt of the said notice nor shall they be accountable for any expenses incurred or to be incurred by you for the purpose of complying with this provision.
- (m) The Issuing House, on the authority of our Directors reserves the right to reject applications which do not conform to these instructions.

#### 16.6 Procedures for applications by way of Internet Share Applications

Only Malaysian individuals may use the Internet Share Application to apply for the IPO Shares made available to the Malaysian public.

Please read carefully and follow the terms of this Prospectus, the procedures, terms and conditions for Internet Share Application and the procedures set out on the internet financial services website of the Internet Participating Financial Institution before making an Internet Share Application.

#### Step 1: Set up of account

Before making an application by way of Internet Share Application, you must have all of the following:

(i) an existing account with access to internet financial services with CIMB at www.eipocimb.com or CIMB Bank Berhad at www.cimbclicks.com.my or Malayan Banking Berhad at www.maybank2u.com.my or RHB Bank Berhad at www.rhb.com.my or Affin Bank Berhad at www.affinOnline.com or Public Bank Berhad at www.pbebank.com. You need to have your user identification and PiN/password for the internet financial services facility; and

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

(ii) an individual CDS account registered in your name (and not in a nominee's name) and in the case of a joint account an individual CDS account registered in your name which is to be used for the purpose of the application if you are making the application instead of a CDS account registered in the joint account holder's name.

#### Step 2: Read the Prospectus

You are advised to read and understand the Prospectus before making your application.

#### Step 3: Apply through internet

The following steps for an application of the IPO Shares via Internet Share Application have been set out for illustration purposes only.

PLEASE NOTE THAT THE ACTUAL STEPS FOR INTERNET SHARE APPLICATIONS CONTAINED IN THE INTERNET FINANCIAL SERVICES WEBSITE OF THE INTERNET PARTICIPATING FINANCIAL INSTITUTION MAY DIFFER FROM THE STEPS OUTLINED BELOW.

- Connect to the internet financial services website of the Internet Participating Financial Institution with which you have an account;
- (ii) Log in to the internet financial services facility by entering your user identification and PIN/password;
- (iii) Navigate to the section of the website on applications in respect of IPO;
- (iv) Select the counter in respect of the IPO Shares to launch the Electronic Prospectus and the terms and conditions of the Internet Share Application;
- Select the designated hyperlink on the screen to accept the abovementioned terms and conditions, having read and understood such terms and conditions;
- (vi) At the next screen, complete the online application form;
- (vii) Check that the information contained in the online application form, such as the share counter, NRIC number, CDS account number, number of IPO Shares applied for and the account number to debit are correct, and select the designated hyperlink on the screen to confirm and submit the online application form;
- (viii) After selecting the designated hyperlink on the screen, you will have to confirm and undertake that the following mandatory statements are true and correct:
  - (a) You are at least 18 years of age as at the Closing Date and Time;
  - (b) You are a Malaysian citizen residing in Malaysia;
  - (c) You have, prior to making the Internet Share Application, received and/or have had access to a printed/electronic copy of the Prospectus, the contents of which you have read and understood;
  - (d) You agree to all the terms and conditions of the Internet Share Application as set out in this Prospectus and have carefully considered the risk factors set out in this Prospectus, in addition to all other information contained in this Prospectus, before making the Internet Share Application;
  - (e) The Internet Share Application is the only application that you are submitting for the IPO Shares under the offering to the Malaysian public;

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

- You authorise the financial institution with which you have an account to deduct the full amount payable for the IPO Shares from your account with the said financial institution ("Authorised Financial Institution");
- (g) You give express consent in accordance with the relevant laws of Malaysia (including but not limited to Section 99 of the Banking and Financial Institutions Act, 1989 and Section 45 of the SICDA) to the disclosure by the Internet Participating Financial Institution, the Authorised Financial Institution and/or Bursa Depository, as the case may be, of information pertaining to you, the Internet Share Application made by you or your account with the Internet Participating Financial Institution, to the Issuing House and the Authorised Financial Institution, the SC and any other relevant authority;
- (h) You are not applying for the IPO Shares as a nominee of any other person and the application is made in your own name, as beneficial owner and subject to the risks referred to in this Prospectus; and
- (i) You authorise the Internet Participating Financial Institution to disclose and transfer to any person, including any government or regulatory authority in any jurisdiction, Bursa Securities or other relevant parties in connection with the Malaysia Public Offering, all information relating to you if required by any law, regulation, court order or any government or regulatory authority in any jurisdiction or if such disclosure and transfer is, in the reasonable opinion of the Internet Participating Financial Institution, necessary for the provision of the Internet Share Application services or if such disclosure is requested or required in connection with the Malaysia Public Offering. Further, the Internet Participating Financial Institution will take reasonable precautions to preserve the confidentiality of information furnished by you to the Internet Participating Financial Institution in connection with the use of the Internet Share Application services;
- (ix) Upon submission of the online application form, you will be linked to the website of the Authorised Financial Institution to effect the online payment for the Malaysia Public Offering;
- You must pay for the IPO Shares through the website of the Authonsed Financial Institution, failing which the Internet Share Application is **not completed**, despite the display of the Confirmation Screen. "Confirmation Screen" refers to the screen which appears or is displayed on the internet financial services website, which confirms that the Internet Share Application has been completed and states the details of your Internet Share Application, including the number of IPO Shares applied for, which can be printed out by you for record purposes;
- (xi) As soon as the transaction is completed, a message from the Authorised Financial Institution pertaining to the payment status will appear on the screen of the website through which the online payment for the IPO Shares is being made. Subsequently, the Internet Participating Financial Institution shall confirm that the Internet Share Application has been completed, via the Confirmation Screen on its website; and
- (xii) You are advised to print out the Confirmation Screen for reference and retention.

#### PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

#### 16.7 Terms and conditions

The terms and conditions outlined below supplement the additional terms and conditions for Internet Share Application contained in the Internet Financial Services website of the Internet Participating Financial Institution. Please refer to the Internet Financial Services website of the Internet Participating Financial Institution for the exact terms and conditions and instructions.

- (i) You are required to pay the Retail Price of RM2.85 for each IPO Share applied for.
- (ii) You can submit only one (1) application for the IPO Shares offered to the Malaysian public. For example, if you submit an application using a WHITE Application Form, you cannot submit an Electronic Share Application or Internet Share Application.

However, if you have made an application using the PINK or BLUE Application Form, you may still apply for the IPO Shares offered to the Malaysian public using the WHITE Application Form, Electronic Share Application or Internet Share Application.

The Issuing House, acting under the authority of our Directors has the discretion to reject applications that appear to be multiple applications under each category of applicants.

We wish to caution you that if you submit more than one (1) application in your own name or by using the name of others, with or without their consent, you will be committing an offence under Section 179 of the CMSA and may be punished with a minimum fine of RM1,000,000 and a jail term of up to 10 years under Section 182 of the CMSA.

- (iii) Each application under the PINK, BLUE and WHITE Application Forms, Electronic Share Application and Internet Share Application must be for at least 100 IPO Shares or multiples of 100 IPO Shares.
- (iv) Each application must be made in connection with and subject to this Prospectus and the Memorandum and Articles of Association of our Company. You agree to be bound by the Memorandum and Articles of Association of our Company should you be allotted any Shares.
- (v) Your submission of an application does not necessarily mean that your application will be successful. Any submission of application is irrevocable.
- (vi) We, the Selling Shareholder or the Issuing House will not issue any acknowledgement of the receipt of your application or application monies.
- (vii) You must ensure that your personal particulars submitted in your application and/or your personal particulars as recorded by the Internet Participating Financial Institution are correct and accurate and identical with the records maintained by the Bursa Depository. Otherwise, your application is liable to be rejected. You will have to promptly notify the Bursa Depository of any change in your address failing which the notification letter of successful allocation will be sent to your registered/correspondence addresses last maintained with the Bursa Depository.
- (viii) No application shall be deemed to have been accepted by reason of the remittances having been presented for payment.

Our acceptance of your application to subscribe for or purchase the IPO Shares shall be constituted by the issue of notices of allotment for the IPO Shares to the applicants.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

- (ix) Submission of your CDS account number in your application includes your authority/consent in accordance with Malaysian laws of the right of the Bursa Depository, the Participating Financial Institution and Internet Participating Financial Institution (as the case may be) to disclose information pertaining to your CDS account and other relevant information to us, the Issuing House and any relevant authorities (as the case may be).
- You agree to accept our decision as final should we decide not to allot any IPO Shares to you.
- (xi) Additional terms and conditions for Electronic Share Application are as follows:
  - You agree and undertake to subscribe for or purchase and to accept the number of IPO Shares applied for as stated in the Transaction Record or any lesser amount that may be allotted to you.
  - (b) Your confirmation by pressing the key or button on the ATM shall be treated as your acceptance of the number of IPO Shares allotted to you.
  - (c) Should you be allotted any IPO Shares, you shall be bound by the Memorandum and Articles of Association of our Company.
  - (d) You confirm that you are not applying for IPO Shares as a nominee of other persons and that your Electronic Share Application is made on your own account as a beneficial owner.
  - (e) You request and authorise us to credit the IPO Shares allotted to you into your CDS account and to issue share certificate(s) representing those Shares allotted in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send them to the Bursa Depository.
  - You acknowledge that your application is subject to electrical, electronic, technical, transmission, communication and computer-related faults and breakdowns, fires and other events which are not in the control of our Company, the Issuing House, the Participating Financial Institution or the Bursa Depository. You irrevocably agree that you are deemed not to have made an application if we or the Issuing House do not receive your application or your application data is wholly or partially lost, corrupted or inaccessible to us or the Issuing House. You shall not make any claim whatsoever against us, the Issuing House, the Participating Financial Institution or the Bursa Depository.
  - (g) You irrevocably authorise the Bursa Depository to complete and sign on your behalf as transferee or renouncee any instrument of transfer and/or other documents required for the transfer of our IPO Shares allotted to you.
  - (h) You agree that in the event of legal disputes arising from the use of Electronic Share Applications, the mutual rights, obligations and liabilities of the parties to the Malaysia Public Offering shall be determined under the laws of Malaysia and be bound by decisions of the Courts of Malaysia.
- (xii) Additional terms and conditions for Internet Share Application are as follows:
  - (a) Your application will not be successfully completed and cannot be recorded as a completed application unless you have completed all relevant application steps and procedures for the Internet Share Application which would result in the internet financial services website displaying the Confirmation Screen. You are required to complete the Internet Share Application by the close of the Malaysia Public Offering mentioned in Section 16.1 of this Prospectus.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

- (b) You irrevocably agree and undertake to subscribe for or purchase and to accept the number of IPO Shares applied for as stated on the Confirmation Screen or any lesser amount that may be allotted to you. Your confirmation by clicking the designated hyperlink on the relevant screen of the website shall be treated as your acceptance of the number of IPO Shares allotted to you.
- (c) You request and authorise us to credit the IPO Shares allotted to you into your CDS account and to issue share certificate(s) representing those Shares allotted in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send them to the Bursa Depository.
- (d) You irrevocably agree and acknowledge that the Internet Share Application is subject to risks of electrical, electronic, technical and computer-related faults and breakdowns, faults with computer software, problems occurring during data transmission, computer security threats such as viruses, hackers and crackers, fires, acts of God and other events beyond the control of our Company, the Issuing House, the Internet Participating Financial Institution and/or the Authorised Financial Institution. If, in any such event, our Company, the Issuing House and/or the Internet Participating Financial Institution and/or the Authorised Financial Institution do not receive your internet Share Application and/or payment, or in the event that any data relating to the Internet Share Application or the tape or any other devices containing such data is wholly or partially lost, corrupted, destroyed or otherwise not accessible for any reason, you shall be deemed not to have made an Internet Share Application and you shall have no claim whatsoever against our Company, the Issuing House or the Internet Participating Financial Institution and the Authorised Financial Institution.
- (e) You irrevocably authorise the Bursa Depository to complete and sign on your behalf as transferee or renouncee any instrument of transfer and/or other documents required for the transfer of the IPO Shares allotted to you.
- (f) You agree that in the event of legal disputes arising from the use of Internet Share Application, the mutual rights, obligations and liabilities of the parties to the Malaysia Public Offering shall be determined under the laws of Malaysia and be bound by the decisions of the Courts of Malaysia.
- (g) You shall hold the Internet Participating Financial Institution harmless from any damages, claims or losses whatsoever, as a consequence of or arising from any rejection of your Internet Share Application by our Company, the Issuing House and/or the Internet Participating Financial Institution for reasons of multiple application, suspected multiple application, inaccurate and/or incomplete details provided by the applicant, or any other cause beyond the control of the Internet Participating Financial Institution.
- (h) You are not entitled to exercise any remedy of rescission for misrepresentation at any time after we have accepted your internet Share Application.
- (i) In making the Internet Share Application, you have relied solely on the information contained in this Prospectus. Our Company, the Promoter, the Selling Shareholder Managing Underwriter, Joint Underwriters and Principal Adviser and any other person involved in the Malaysia Public Offering shall not be liable for any information not contained in this Prospectus which may have been relied by you in making the Internet Share Application.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

#### 16.8 Authority of our Directors and the Issuing House

Applicants will be selected in a manner to be determined by our Directors. Due consideration will be given to the desirability of allotting our IPO Shares to a reasonable number of applicants with a view to establishing an adequate market for our Shares.

The Issuing House, on the authority of our Directors and the Selling Shareholder, reserves the right to:

- reject applications which do not conform to the instructions in this Prospectus, Application Forms, Electronic Share Application and Internet Share Application (where applicable) or are illegible, incomplete or inaccurate;
- (ii) reject or accept any application, in whole or in part, on a non-discriminatory basis without assigning any reason therefor; and
- (iii) bank in all application monies (including those from unsuccessful/partially successful applicants) which would subsequently be refunded (where applicable) without interest by registered post.

If you are successful in your application, our Directors and the Selling Shareholder reserve the right to require you to appear in person at the registered office of the Issuing House within 14 days of the date of the notice issued to you to ascertain that your application is genuine and valid. Our Directors are not responsible for any loss or non-receipt of the said notice nor shall they be accountable for any expenses incurred or to be incurred by you for the purpose of complying with this provision.

#### 16.9 Over/Under-subscription

In the event of over-subscription in the Malaysia Public Offering, the Issuing House will conduct a ballot in the manner approved by our Directors and the Selling Shareholder to determine the acceptance of applications in a fair and equitable manner. In determining the manner of balloting, our Directors and the Selling Shareholder will consider the desirability of distributing the IPO Shares to a reasonable number of applicants for the purpose of broadening the shareholding base of our Company and establishing an adequate market in the trading of our Shares. Pursuant to the Listing Requirements and as permitted by Bursa Securities via its letter dated 14 March 2012, we need to have a minimum of 20.0% of the Shares for which Listing is sought to be held by at least 1,000 public shareholders holding not less than 100 Shares each upon completion of this IPO and at the time of Listing. In the event that the above requirement is not met, we may not be allowed to proceed with the Listing. In the event thereof, monies paid in respect of all applications will be returned in full without interest.

In the event of an under-subscription, subject to the clawback and reallocation as set out in Section 4.3.5 of this Prospectus, all the IPO Shares not applied for under the Malaysia Public Offering will be underwritten by our Managing Underwriter and Joint Underwriters.

Where your successfully balloted application under White Application Form is subsequently rejected, the full amount of your application monies, will be refunded without interest to you within ten Market Days from the date of the final ballot of the application list to your address registered with the Bursa Depository.

Where your successfully balloted application under Electronic Share Application or Internet Share Application is subsequently rejected, the full amount of your application monies, will be refunded without interest to you by crediting into your account with the Participating Financial Institution or Internet Participating Financial Institutions respectively.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

#### 16.10 Unsuccessful/Partially successful applicants

Application monies in respect of the unsuccessful/partially successful applicants will be returned without interest in the following manner.

#### (i) For applications by way of application forms

- (a) The application monies or the balance of it, as the case may be, will be returned to you via the self-addressed and stamped Official "A" envelope you provided by ordinary post (for fully unsuccessful applications) or by registered post to your last address maintained with the Bursa Depository (for partially successful applications) within ten Market Days from the date of the final ballot.
- (b) If your application was rejected because you did not provide a CDS account number, your application monies will be sent to your address as stated in the NRIC or "Resit Pengenalan Sementara" (JPN KP09) or any valid temporary identity document issued by the National Registration Department from time to time at your own risk.
- (c) The Issuing House reserves the right to bank in all application monies from unsuccessful applicants. These monies will be refunded within ten Market Days from the date of the final ballot by registered post to your last address maintained with the Bursa Depository or as per item (ii) above (as the case may be).

#### (ii) For applications by way of Electronic Share Application

- (a) The Issuing House shall inform the Participating Financial Institutions of the non-successful or partially successful applications within two Market Days after the balloting date. The application monies or the balance of it will be credited without interest into your account with the Participating Financial Institution within two Market Days after the receipt of confirmation from the Issuing House.
- (b) You may check your account on the fifth Market Day from the balloting day.
- (c) A number of applications will be reserved to replace any balloted applications which are rejected. The application monies relating to these applications which are subsequently rejected will be refunded without interest by the Issuing House by crediting into your account with the Participating Financial Institution not later than ten Market Days from the date of the final ballot. For applications that are held in reserve and are subsequently unsuccessful (or only partly successful), the Participating Financial Institution will credit the application monies (or any part thereof) into your account without interest within two Market Days after receiving confirmation from the Issuing House.

#### (iii) For applications by way of Internet Share Application

- (a) The Issuing House shall inform the Internet Participating Financial Institutions of the non-successful or partially successful application within two Market Days after the balloting date. The Internet Participating Financial Institution will arrange with the Authorised Financial Institution to credit the application monies or the balance of it without interest into your account with the Authorised Financial Institution within two Market Days after the receipt of confirmation from the Issuing House.
- (b) You may check your account on the fifth Market Day from the balloting day.

#### 16. PROCEDURES FOR APPLICATION AND ACCEPTANCE (cont'd)

(c) A number of applications will be reserved to replace any balloted applications which are rejected. The application monies relating to these applications which are subsequently rejected will be refunded without interest by the Issuing House by crediting into your account with the Internet Participating Financial Institution not later than ten Market Days from the date of the final ballot. For applications that are held in reserve and are subsequently unsuccessful (or only partly successful), the Internet Participating Financial Institution will credit the application monies (or any part thereof) into your account without interest within two Market Days after receiving confirmation from the Issuing House.

#### 16.11 Successful applicants

If you are successful in your application:

- (i) The IPO Shares allotted to you will be credited into your CDS account. No physical share certificates will be issued to you and you shall not be entitled to withdraw any deposited securities held jointly with Bursa Depository or its nominee as long as the Shares are listed on Bursa Securities.
- (ii) A notice of allotment will be despatched to you at the address last maintained with the Bursa Depository, at your own risk, before the Listing. This is your only acknowledgement of acceptance of the application.
- (iii) In the event that the Final Retail Price is lower than the Retail Price, the difference will be refunded without any interest thereon. The refund in the form of cheques will be despatched by ordinary post to the address maintained with Bursa Depository for applications made via White Application Form or by crediting into your account with the Participating Financial Institution for applications made via the Electronic Share Application or by crediting into your account with the Internet Participating Financial Institution for applications made via the Internet Share Application, within ten market days from the date of the final ballot of application, at your own risk.

### 16.12 Enquiries

Enquiries in respect of the applications may be directed as follows:

| Mode of application          | Parties to direct the enquiries   |
|------------------------------|---|
| Application Forms            | Issuing House at telephone no. +603 7841 8000 or +603 7841 8289                   |
| Electronic Share Application | Participating Financial Institution   |
| Internet Share Application   | Internet Participating Financial Institution and Authorised Financial Institution |

You may also check the status of your application on the Issuing House's website at www.mih.com.my, or by calling your respective ADA at the telephone number as stated in Section 17 of this Prospectus or the Issuing House at telephone no. +603 78418000 or +603 7841 8289 between five to ten Market Days (during office hours only) after the balloting date.

### 17. LIST OF ADAs

The list of ADAs and their respective addresses, telephone numbers and broker codes are as follows:

| Name                             | Address and telephone number  | Broker code      |
|----------------------------------|---|------------------|
| KUALA LUMPUR                     |   |                  |
| A.A. ANTHONY SECURITIES SDN BHD  | N3, Plaza Damas<br>60, Jalan Sri Hartamas 1<br>Sri Hartamas<br>50480 Kuala Lumpur<br>Telephone no.: +603 6201 1155                                    | 078-004          |
| AFFIN INVESTMENT BANK BERHAD     | Ground Mezzanine & 3rd Floor<br>Chulan Tower<br>No. 3, Jalan Conlay<br>50450 Kuala Lumpur<br>Telephone no.: +603 2143 8668                            | 028-001          |
| AFFIN INVESTMENT BANK BERHAD     | 38A & 40A<br>Jalan Midah 1<br>Taman Midah<br>Cheras<br>56000 Kuala Lumpur<br>Telephone no.: +603 9130 8803  | 028-005          |
| ALLIANCE INVESTMENT BANK BERHAD  | 17 <sup>th</sup> Floor, Menara Multi-Purpose<br>Capital Square<br>8, Jalan Munshi Abdullah<br>50100 Kuala Lumpur<br>Telephone no.: +603 2697 6333     | 076-001          |
| AMINVESTMENT BANK BERHAD         | 15th Floor, Bangunan AmBank Group<br>55, Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Telephone no.: +603 2697 6333                                     | 086-001          |
| BIMB SECURITIES SDN BHD          | 32 <sup>nd</sup> Floor, Menara Multi-Purpose<br>Capital Square<br>No. 8, Jalan Munshi Abdullah<br>50100 Kuala Lumpur<br>Telephone no.: +603 2691 8887 | 024-0 <b>0</b> 1 |
| CIMB INVESTMENT BANK BERHAD      | 9th Floor, Commerce Square<br>Jalan Semantan, Damansara Heights<br>50490 Kuala Lumpur<br>Telephone no.: +603 2084 9999                                | 065-001          |
| ECM LIBRA INVESTMENT BANK BERHAD | 1st Floor, Wisma Genting<br>Jalan Sultan Ismail<br>50250 Kuala Lumpur<br>Telephone no.: +603 2178 1133  | 052-009          |
| ECM LIBRA INVESTMENT BANK BERHAD | Bangunan ECM Libra<br>8, Jalan Damansara Endah<br>Damansara Heights<br>50490 Kuala Lumpur<br>Telephone no.: +603 2089 1888                            | 052-001          |

| Name   | Address and telephone number   | Broker code |
|--|--|-------------|
| KUALA LUMPUR (cont'd)                          |  |             |
| HONG LEONG INVESTMENT BANK<br>BERHAD           | Level 8, Menara HLA<br>No. 3, Jalan Kia Peng<br>50450 Kuala Lumpur<br>Telephone no.: +603 2168 1168  | 066-001     |
| HWANGDBS INVESTMENT BANK BERHAD                | 2nd Floor, Bangunan AHP<br>No. 2, Jalan Tun Mohd Fuad 3<br>Taman Tun Dr. Ismail<br>60000 Kuala Lumpur<br>Telephone no.: +603 7710 6688         | 068-009     |
| HWANGDBS INVESTMENT BANK BERHAD                | 7th, 22nd, 23rd & 23A Floor<br>Menara Keck Seng<br>203 Jalan Bukit Bintang<br>55100 Kuala Lumpur<br>Telephone no.: +603 2711 6888              | 068-014     |
| HWANGDBS INVESTMENT BANK BERHAD                | No. 57-10 Level 10<br>The Boulevard, Mid Valley City<br>Lingkaran Syed Putra<br>59000 Kuala Lumpur<br>Telephone no.: +603 2287 2273            | 068-017     |
| INTER-PACIFIC SECURITIES SDN BHD               | West Wing, Level 13<br>Berjaya Times Square<br>No. 1, Jalan Imbi<br>55100 Kuala Lumpur<br>Telephone no.: +603 2117 1888                        | 054-001     |
| INTER-PACIFIC SECURITIES SDN BHD               | Ground Floor, 7-0-8 Jalan 3/109F<br>Danau Business Centre, Danau Desa<br>58100 Kuala Lumpur<br>Telephone no.: +603 7984 7796                   | 054-003     |
| INTER-PACIFIC SECURITIES SDN BHD               | Stesyen Minyak SHELL<br>Jalan 1/116B, Off Jalan Kuchai Lama<br>Kuchai Entrepreneur Park<br>58200 Kuala Lumpur<br>Telephone no.: +603 7981 8811 | 054-005     |
| JUPITER SECURITIES SDN BHD                     | 7th-9th Floor, Menara Olympia<br>8, Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Telephone no.: +603 2034 1888                                   | 055-001     |
| KAF-SEAGROATT & CAMPBELL<br>SECURITIES SDN BHD | 11th-14th Floor, Chulan Tower<br>No. 3, Jalan Conlay<br>50450 Kuala Lumpur<br>Telephone no.: +603 2168 8800                                    | 053-001     |

| Name                                  | Address and telephone number  | Broker code          |
|---------------------------------------|---|----------------------|
| KUALA LUMPUR (cont'd)                 |   |                      |
| KENANGA INVESTMENT BANK BERHAD        | 8th Floor, Kenanga International<br>Jalan Sultan Ismail<br>50250 Kuala Lumpur<br>Telephone no.: +603 2164 9080                | 073-001              |
| MAYBANK INVESTMENT BANK BERHAD        | 5-13 Floor, Maybanlife Tower<br>Dataran Maybank<br>No. 1, Jalan Maarof<br>59000 Kuala Lumpur<br>Telephone no.: +603 2297 8888 | 098-001              |
| M & A SECURITIES SDN BHD              | Level 1-3, No. 45 & 47 The Boulevard, Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur Telephone no.: +603 2282 1820   | 057-002              |
| MERCURY SECURITIES SDN BHD            | L-7-2, No. 2<br>Jalan Solaris<br>Solaris Mont Kiara<br>50480 Kuala Lumpur<br>Telephone no.: +603 6203 7227                    | 093-002              |
| MIDF AMANAH INVESTMENT BANK<br>BERHAD | 11th & 12th Floor, Menara MIDF<br>82 Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Telephone no.: +603 2173 8888                 | 026-001              |
| MIMB INVESTMENT BANK BERHAD           | Level 18-21, Menara EON Bank<br>288, Jalan Raja Laut<br>50350 Kuala Lumpur<br>Telephone no.: +603 2691 0200                   | 061-001              |
| OSK INVESTMENT BANK BERHAD            | 20th Floor, Plaza OSK<br>Jalan Ampang<br>50450 Kuala Lumpur<br>Telephone no.: +603 2333 8333                                  | 056-001              |
| OSK INVESTMENT BANK BERHAD            | No. 62 & 64, Vista Magna<br>Jalan Prima, Metro Prima<br>52100 Kuala Lumpur<br>Telephone no.: +603 6257 5869                   | 0 <del>56</del> -028 |
| OSK INVESTMENT BANK BERHAD            | Ground Floor No. M3-A-7 & M3-A-8 Jalan Pandan Indah 4/3A Pandan Indah 55100 Kuala Lumpur Telephone no.: +603 4280 4798        | 056-054              |

| Name                          | Address and telephone number  | Broker code |
|-------------------------------|---|-------------|
| KUALA LUMPUR (cont'd)         |   |             |
| OSK INVESTMENT BANK BERHAD    | Ground, 1st, 2nd & 3rd Floor<br>No. 55, Zone J4<br>Jalan Radin Anum<br>Bandar Baru Seri Petaling<br>5 <b>7</b> 000 Kuala Lumpur<br>Telephone no.: +603 9058 7222        | 056-058     |
| PM SECURITIES SDN BHD         | Ground, Mezzanine, 1st & 10th Floor<br>Menara PMI<br>No. 2, Jalan Changkat Ceylon<br>50200 Kuala Lumpur<br>Telephone no.: +603 2146 3000                                | 064-001     |
| PUBLIC INVESTMENT BANK BERHAD | 27th Floor, Public Bank Building<br>No. 6, Jalan Sultan Sulaiman<br>50000 Kuala Lumpur<br>Telephone no.: +603 2031 3011   | 051-001     |
| RHB INVESTMENT BANK BERHAD    | Level 9, Tower One<br>RHB Centre, Jalan Tun Razak<br>50400 Kuala Lumpur<br>Telephone no.: +603 9287 3888  | 087-001     |
| TA SECURITIES HOLDINGS BERHAD | Floor 13-16, 23, 28-30, 34 & 35<br>Menara TA One<br>No. 22, Jalan P. Ramlee<br>50250 Kuala Lumpur<br>Telephone no.: +603 2072 1277                                      | 058-003     |
| SELANGOR DARUL EHSAN          |   |             |
| AFFIN INVESTMENT BANK BERHAD  | 2nd, 3rd & 4th Floor<br>Wisma Amsteel Securities<br>No. 1, Lintang Pekan Baru<br>Off Jalan Meru<br>41050 Klang<br>Selangor Darul Ehsan<br>Telephone no.: +603 3343 9999 | 028-002     |
| AFFIN INVESTMENT BANK BERHAD  | 1st Floor, 20-22 Jalan 21/22<br>SEA Park<br>46300 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7877 6229  | 028-006     |
| AFFIN INVESTMENT BANK BERHAD  | No.79-1 & 79-C<br>Jalan Batu Nilam 5<br>Bandar Bukit Tinggi<br>41200 Klang<br>Selangor Darul Ehsan<br>Telephone no.: +603 3322 1999                                     | 028-007     |

| Name                                 | Address and telephone number   | Broker code |
|--------------------------------------|--|-------------|
| SELANGOR DARUL EHSAN (cont'd)        |  |             |
| AFFIN INVESTMENT BANK BERHAD         | Lot 229, 2nd Floor, The Curve<br>No. 6, Jaian PJU 7/3<br>Mutiara Damansara<br>47800 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7729 8016               | 028-003     |
| AMINVESTMENT BANK BERHAD             | 4th Floor, Plaza Damansara Utama<br>No. 2, Jalan SS21/60<br>47400 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7710 6613                                 | 086-003     |
| CIMB INVESTMENT BANK BERHAD          | Level G & Level 1 Tropicana City Office Tower No.3 Jalan SS20/27 47400 Petaling Jaya Selangor Darul Ehsan Telephone no.: +603 7717 3388                                  | 065-009     |
| ECM LIBRA INVESTMENT BANK BERHAD     | 35 (Ground & 1 <sup>st</sup> Floor)<br>Jalan Tiara 3<br>Bandar Baru Klang<br>41150 Klang<br>Selangor Darul Ehsan<br>Telephone no.: +603 3348 8080                        | 052-015     |
| ECM LIBRA INVESTMENT BANK BERHAD     | Level 1 East Wing<br>Wisma Consplant 2<br>No. 7, Jalan SS 16/1<br>47500 Subang Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 5621 2118                             | 052-017     |
| HONG LEONG INVESTMENT BANK<br>BERHAD | Level 10 1 First Avenue Bandar Utama 47800 Petaling Jaya Selangor Darul Ehsan Telephone no.: +603 7724 6888  | 066-002     |
| HWANGDBS INVESTMENT BANK BERHAD      | 16th, 18th-20th Floor, Plaza Masalam<br>No. 2, Jalan Tengku Ampuan Zabedah<br>E9/E Section 9<br>40100 Shah Alam<br>Selangor Darul Ehsan<br>Telephone no.: +603 5513 3288 | 068-002     |
| HWANGDBS INVESTMENT BANK BERHAD      | East Wing & Centre Link Floor 3A, Wisma Consplant 2 No. 7, Jalan SS 16/1 47500 Subang Jaya Selangor Darul Ehsan Telephone no.: +603 5635 6688                            | 068-010     |

| Name                           | Address and telephone number   | Broker code |
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| SELANGOR DARUL EHSAN (cont'd)  |  |             |
| JF APEX SECURITIES BERHAD      | 6th Floor, Menara Apex<br>Off Jalan Semenyih, Bukit Mewah<br>43000 Kajang<br>Selangor Darul Ehsan<br>Telephone no.: +603 8736 1118   | 079-001     |
| JF APEX SECURITIES BERHAD      | 15th & 16th Floor<br>Menara Choy Fook On<br>No. 1B, Jalan Yong Shook Lin<br>46050 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7620 1118                       | 079-002     |
| KENANGA INVESTMENT BANK BERHAD | Ground – Fifth floor East Wing, Quattro West No.4, Lorong Persiaran Barat 46200 Petaling Jaya Selangor Darul Ehsan Telephone no.: +603 7862 6200                               | 073-005     |
| KENANGA INVESTMENT BANK BERHAD | 1st Floor, Wisma UEP<br>Pusat Pemiagaan USJ 10<br>Jalan USJ 10/1A<br>47620 Subang Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 8024 1682                                | 073-006     |
| KENANGA INVESTMENT BANK BERHAD | Suite 7.02, Level 7, Menara ING<br>Intan Millenium Square<br>No. 68, Jalan Batai Laut 4<br>Taman Intan<br>41300 Klang<br>Selangor Darul Ehsan<br>Telephone no.: +603 3005 7550 | 073-007     |
| KENANGA INVESTMENT BANK BERHAD | Lot 240, 2nd Floor, The Curve<br>No. 6, Jalan PJU 7/3<br>Mutiara Damansara<br>47800 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7725 9095                     | 073-016     |
| OSK INVESTMENT BANK BERHAD     | 24, 24M, 24A, 26M, 28M, 28A & 30<br>Jaian SS 2/63<br>47300 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7873 6366  | 056-011     |
| OSK INVESTMENT BANK BERHAD     | No. 37, Jalan Semenyih<br>43000 Kajang<br>Selangor Darul Ehsan<br>Telephone no.: +603 8736 3378  | 056-045     |

| Name                          | Address and telephone number   | Broker code |
|-------------------------------|--|-------------|
| SELANGOR DARUL EHSAN (cont'd) |  |             |
| OSK INVESTMENT BANK BERHAD    | Ground & 1st Floor<br>No. 15, Jalan Bandar Rawang 4<br>48000 Rawang<br>Selangor Darul Ehsan<br>Telephone no.: +603 6092 8916   | 056-047     |
| OSK INVESTMENT BANK BERHAD    | Ground & Mezzanine Floor No. 87 & 89, Jalan Susur Pusat Perniagaan NBC Batu 1½, Jalan Meru 41050 Klang Selangor Darul Ehsan Telephone no.: +603 3343 9180              | 056-048     |
| OSK INVESTMENT BANK BERHAD    | 3 <sup>rd</sup> Floor, 1 A-D<br>Jalan USJ 10/1A<br>Pusat Perniagaan USJ 10<br>47610 UEP Subang Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 8023 6518           | 056-063     |
| OSK INVESTMENT BANK BERHAD    | 11-1, Jalan PJU 5/12<br>Dataran Sunway<br>Kota Damansara<br>47810 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 6148 3361                               | 056-065     |
| OSK INVESTMENT BANK BERHAD    | Ground Floor and First Floor No. 13 Jalan Kenari 3 Bandar Puchong Jaya 47100 Puchong Selangor Darul Ehsan Telephone no.: +603 8070 6899                                | 056-066     |
| PM SECURITIES SDN BHD         | No. 157 & 159, Jalan Kenari 23/A<br>Bandar Puchong Jaya<br>47100 Puchong<br>Selangor Darul Ehsan<br>Telephone no.: +603 8070 0773                                      | 064-003     |
| PM SECURITIES SDN BHD         | No. 18 & 20, Jalan Tiara 2<br>Bandar Baru Klang<br>41150 Klang<br>Selangor Darul Ehsan<br>Telephone no.: +603 3341 5300  | 064-007     |
| SJ SECURITIES SDN BHD         | Ground Floor, Podium Block<br>Wisma Synergy<br>Lot 72, Persiaran Jubli Perak<br>Section 22<br>40000 Shah Alam<br>Selangor Darul Ehsan<br>Telephone no.: +603 5192 0202 | 096-001     |

| Name                             | Address and telephone number   | Broker code |
|----------------------------------|--|-------------|
| SELANGOR DARUL EHSAN (cont'd)    |  |             |
| TA SECURITIES HOLDINGS BERHAD    | No. 2-1, 2-2, 2-3 & 4-2<br>Jalan USJ 9/5T<br>Subang Business Centre<br>47620 UEP Subang Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 8025 1880              | 058-005     |
| TA SECURITIES HOLDINGS BERHAD    | Damansara Utama Branch<br>2 <sup>nd</sup> Floor, Wisma TA<br>No. 1A, Jalan SS 20/1<br>47400 Petaling Jaya<br>Selangor Darul Ehsan<br>Telephone no.: +603 7729 5713 | 058-007     |
| MELAKA                           |  |             |
| CIMB INVESTMENT BANK BERHAD      | Ground, 1st & 2nd Floor<br>No. 191, Taman Melaka Raya<br>Off Jalan Parameswara<br>75000 Melaka<br>Tel No.: +606 2898 800   | 065-006     |
| ECM LIBRA INVESTMENT BANK BERHAD | 71A & B & 73A & B, Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Telephone no.: +606 2881 720  | 052-008     |
| ECM LIBRA INVESTMENT BANK BERHAD | 22A & 22A-1 and 26 & 26-1<br>Jalan MP 10<br>Taman Merdeka Permai<br>75350 Batu Berendam<br>Melaka<br>Telephone no.: +606 3372 550                                  | 052-016     |
| MALACCA SECURITIES SDN BHD       | No. 1, 3 & 5, Jalan PPM9<br>Plaza Pandan Malim (Business Park)<br>Balai Panjang<br>75250 Mełaka<br>Telephone no.: +606 3371 533                                    | 012-001     |
| MERCURY SECURITIES SDN BHD       | No. 81-B & 83-B, Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Telephone no.: +606 2921 898  | 093-003     |
| OSK INVESTMENT BANK BERHAD       | 579, 580 & 581<br>Taman Melaka Raya<br>75000 Melaka<br>Telephone no.: +606 2825 211  | 056-003     |
| PM SECURITIES SDN BHD            | No. 11 & 13, Jalan PM2<br>Plaza Mahkota<br>75000 Melaka<br>Telephone no.: +606 2866 008  | 064-006     |

| Name                                     | Address and telephone number   | Broker code |
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| MELAKA (cont'd)                          |  |             |
| RHB INVESTMENT BANK BERHAD               | No. 19, 21 & 23<br>Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Telephone no.: +606 2833 622  | 087-002     |
| PERAK DARUL RIDZUAN                      |  |             |
| A.A. ANTHONY SECURI <b>T</b> IES SDN BHD | 29G, Jalan Intan 2<br>Bandar Baru<br>36000 Teluk Intan<br>Perak Darul Ridzuan<br>Tel No.: +605 621 6010  | 078-009     |
| CIMB INVESTMENT BANK BERHAD              | Ground, 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> Floor<br>No. 8, 8A-C<br>Persiaran Greentown 4C<br>Greentown Business Centre<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2088 688 | 065-010     |
| ECM LIBRA INVESTMENT BANK BERHAD         | No. 63 Persiaran Greenhill<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2422 828  | 052-002     |
| ECM LIBRA INVESTMENT BANK BERHAD         | No. 7B-1, Jalan Laman Intan<br>Bandar Baru Teluk Intan<br>36000 Teluk Intan<br>Perak Darul Ridzuan<br>Telephone no.: +605 6222 828   | 052-006     |
| ECM LIBRA INVESTMENT BANK BERHAD         | Ground Floor<br>No. 25 & 25A<br>Jalan Jaya2, Medan Jaya<br>32000 Sitiawan<br>Perak Darul Ridzuan<br>Telephone no.: +605 6939 828   | 052-014     |
| HWANGDBS INVESTMENT BANK BERHAD          | Ground, Level 1, 2 & 3<br>21, Jalan Stesen<br>34000 Taiping<br>Perak Darul Ridzuan<br>Telephone no.: +605 8066 688   | 068-003     |
| HWANGDBS INVESTMENT BANK BERHAD          | Ground ,1 <sup>st</sup> & 2 <sup>nd</sup> Floor<br>No. 22, Persiaran Greentown 1<br>Greentown Business Centre<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2559 988                             | 068-015     |

| Name                                 | Address and telephone number  | Broker code |
|--------------------------------------|---|-------------|
| PERAK DARUL RIDZUAN (cont'd)         |   |             |
| HONG LEONG INVESTMENT BANK<br>BERHAD | 51-53, Persiaran Greenhill<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2530 888   | 066-003     |
| MAYBANK INVESTMENT BANK BERHAD       | B-G-04 (Ground Floor), Level 1 & 2<br>No.42 Persiaran Greentown 1<br>Pusat Perdagangan Greentown<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2453 400 | 098-002     |
| M & A SECURITIES SDN BHD             | M & A Building<br>52A, Jalan Sultan Idris Shah<br>30000 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2419 800   | 057-001     |
| OSK INVESTMENT BANK BERHAD           | 21-25, Jalan Seenivasagam<br>Greentown<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2415 100   | 056-002     |
| OSK INVESTMENT BANK BERHAD           | Ground & 1st Floor<br>No. 17, Jalan Intan 2, Bandar Baru<br>36000 Teluk Intan<br>Perak Darul Ridzuan<br>Telephone no.: +605 6236 498                                  | 056-014     |
| OSK INVESTMENT BANK BERHAD           | Ground & 1st Floor<br>No. 23 & 25<br>Jalan Lumut<br>32000 Sitiawan<br>Perak Darul Ridzuan<br>Telephone no.: +605 6921 228   | 056-016     |
| OSK INVESTMENT BANK BERHAD           | Ground Floor, No. 40, 42 & 44<br>Jalan Berek<br>34000 Taiping<br>Perak Darul Ridzuan<br>Telephone no.: +605 8088 229  | 056-034     |
| OSK INVESTMENT BANK BERHAD           | 72, Ground Floor<br>Jalan Idris<br>31900 Kampar<br>Perak Darul Ridzuan<br>Telephone no.: +605 4651 261  | 056-044     |

| Name                            | Address and telephone number   | Broker code |
|---------------------------------|--|-------------|
| PERAK DARUL RIDZUAN (cont'd)    |  |             |
| OSK INVESTMENT BANK BERHAD      | Ground & 1 <sup>st</sup> Floor<br>No. 2, Jalan Wawasan 4<br>Taman Wawasan<br>34200 Parit Buntar<br>Perak Darul Ridzuan<br>Telephone no.: +605 7170 888       | 056-052     |
| TA SECURITIES HOLDINGS BERHAD   | Ground, 1st & 2nd Floor<br>Plaza Teh Teng Seng<br>No. 227, Jalan Raja Permaisuri Bainun<br>30250 Ipoh<br>Perak Darul Ridzuan<br>Telephone no.: +605 2531 313 | 058-001     |
| PULAU PINANG                    |  |             |
| A.A. ANTHONY SECURITIES SDN BHD | 1st, 2nd & 3rd Floor<br>Bangunan Heng Guan<br>171 Jalan Burmah<br>10050 Pulau Pinang<br>Telephone no.: +604 2299 318   | 078-002     |
| A.A. ANTHONY SECURITIES SDN BHD | Ground & 1st Floor No. 2, Jalan Perniagaan 2 Pusat Perniagaan Alma 14000 Bukit Mertajam Pulau Pinang Telephone no.: +604 5541 388                            | 078-003     |
| ALLIANCE INVESTMENT BANK BERHAD | Suite 2.1 & 2.4, Level 2<br>Wisma Great Eastern<br>No. 25, Lebuh Light<br>10200 Penang<br>Telephone no.: +604 2611 688                                       | 076-015     |
| AMINVESTMENT BANK BERHAD        | Mezzanine Floor & Level 3<br>No. 37, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Telephone no.: +604 2261 818   | 086-004     |
| AMINVESTMENT BANK BERHAD        | Level 3<br>No. 15, Lebuh Pantai<br>10300 Pulau Pinang<br>Telephone no.: +604 2618 688  | 086-007     |
| CIMB INVESTMENT BANK BERHAD     | Ground Floor<br>Suite 1.01, Menara Boustead Penang<br>39, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Telephone no.: +604 2385 900                      | 065-003     |

| Name                             | Address and telephone number   | Broker code |
|----------------------------------|--|-------------|
| PULAU PINANG (cont'd)            |  |             |
| ECM LIBRA INVESTMENT BANK BERHAD | 7th Floor, Menara Boustead Penang<br>39, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Telephone no.: +604 2283 355                   | 052-003     |
| HWANGDBS INVESTMENT BANK BERHAD  | Level 2, 3, 4, 7 & 8, Wisma Sri Pinang<br>60, Green Hall<br>10200 Pulau Pinang<br>Telephone no.: +604 2636 996                           | 068-001     |
| HWANGDBS INVESTMENT BANK BERHAD  | No. 2 & 4<br>Jalan Perda Barat<br>Bandar Perda<br>14000 Bukit Mertajam<br>Pulau Pinang<br>Telephone no.: +604 5372 882                   | 068-006     |
| INTER-PACIFIC SECURITIES SDN BHD | Ground, Mezzanine & 8th Floor<br>Bangunan Mayban Trust<br>No. 3, Penang Street<br>10200 Pulau Pinang<br>Telephone no.: +604 2690 888     | 054-002     |
| KENANGA INVESTMENT BANK BERHAD   | Lot 1.02, Level 1, Menara KWSP<br>38, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Telephone no.: +604 2106 666                      | 073-013     |
| MERCURY SECURITIES SDN BHD       | Ground, 1st, 2nd & 3rd Floor<br>Wisma UMNO<br>Lorong Bagan Luar Dua<br>12000 Butterworth<br>Pulau Pinang<br>Telephone no.: +604 3322 123 | 093-001     |
| MERCURY SECURITIES SDN BHD       | 2nd Floor, Standard Chartered Bank<br>Chambers<br>2 Lebuh Pantai<br>10300 Pulau Pinang<br>Telephone no.: +604 2639 118                   | 093-004     |
| M&A SECURITIES SDN BHD           | 332H-1 & 332G-2<br>Harmony Square<br>Jalan Perak<br>11600 Georgetown<br>Pulau Pinang<br>Telephone no.: +604 2817 611                     | 057-005     |
| OSK INVESTMENT BANK BERHAD       | 64 & 64-D Tingkat Bawah – Tingkat 3 & Tingkat 5 – Tingkat 8 Lebuh Bishop 10200 Pulau Pinang Telephone no.: +604 2634 222                 | 056-004     |

| Name                            | Address and telephone number   | Broker code |
|---------------------------------|--|-------------|
| PULAU PINANG (cont'd)           |  |             |
| OSK INVESTMENT BANK BERHAD      | Ground, 1st & 2nd Fioor No. 2677, Jalan Chain Ferry Taman Inderawasih 13600 Seberang Prai Pulau Pinang Telephone no.: +604 3900 022                  | 056-005     |
| OSK INVESTMENT BANK BERHAD      | Ground & Upper Floor<br>No. 11A, Jalan Keranji<br>Off Jalan Padang Lallang<br>14000 Bukit Mertajam<br>Pulau Pinang<br>Telephone no.: +604 5402 888   | 056-015     |
| OSK INVESTMENT BANK BERHAD      | 834, Jalan Besar, Sungai Bakap<br>14200 Sungai Jawi<br>Seberang Perai Selatan<br>Pulau Pinang<br>Telephone no.: +604 5831 888                        | 056-032     |
| OSK INVESTMENT BANK BERHAD      | Ground & 1st Floor<br>No. 15-G-5, 15-G-6, 15-1-5 & 15-1-6<br>Medan Kampung Relau (Bayan Point)<br>11950 Pulau Pinang<br>Telephone no.: +604 6404 888 | 056-042     |
| OSK INVESTMENT BANK BERHAD      | 41-A, 41-B and 41-C<br>Lintang Angsana<br>Bandar Baru Air Itam<br>11500 Pulau Pinang<br>Telephone no.: +604 8352 988                                 | 056-064     |
| PM SECURITIES SDN BHD           | Level 25, Menara BHL<br>51, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Telephone no.: +604 2273 000  | 064-004     |
| PERLIS INDRA KAYANGAN           |  |             |
| ALLIANCE INVESTMENT BANK BERHAD | 2nd Floor, Podium Biock<br>KWSP Building<br>01000 Kangar<br>Perlis Indra Kayangan<br>Telephone no.: +604 9765 200                                    | 076-003     |
| OSK INVESTMENT BANK BERHAD      | Ground & 1st Floor<br>No. 39, Taman Suriani<br>Persiaran Jubli Emas<br>01000 Kangar<br>Perlis Indra Kayangan<br>Telephone no.: +604 9793 888         | 056-061     |

| Name                             | Address and telephone number   | Broker code |
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| KEDAH DARUL AMAN                 |  |             |
| A.A. ANTHONY SECURITIES SDN BHD  | Lot 4, 5 & 5A 1st Floor EMUM 55 No. 55, Jalan Gangsa Kawasan Perusahan Mergong 2 Seberang Jalan Putra 05150 Alor Setar Kedah Darul Aman Telephone no.: +604 7322 111 | 078-007     |
| HWANGDBS INVESTMENT BANK BERHAD  | No. 70 A, B, C, Jalan Mawar 1<br>Taman Pekan Baru<br>08000 Sungai Petani<br>Kedah Darul Aman<br>Telephone no.: +604 4256 666   | 068-011     |
| ALLIANCE INVESTMENT BANK BERHAD  | 2nd Floor, Wisma PKNK<br>Jalan Sultan Badlishah<br>05000 Alor Setar<br>Kedah Darul Aman<br>Telephone no.: +604 7317 088  | 076-004     |
| OSK INVESTMENT BANK BERHAD       | No. 112, Jalan Pengkalan<br>Taman Pekan Baru<br>08000 Sungai Petani<br>Kedah Darul Aman<br>Telephone no.: +604 4204 888  | 056-017     |
| OSK INVESTMENT BANK BERHAD       | 35, Ground Floor<br>Jalan Suria 1, Jalan Bayu<br>09000 Kulim<br>Kedah Darul Aman<br>Telephone no.: +604 4964 888   | 056-019     |
| OSK INVESTMENT BANK BERHAD       | Ground & 1st Floor<br>215-A & 215-B<br>Medan Putra, Jalan Putra<br>05150 Alor Setar<br>Kedah Darul Aman<br>Telephone no.: +604 7209 888                              | 056-021     |
| NEGERI SEMBILAN DARUL KHUSUS     |  |             |
| ECM LIBRA INVESTMENT BANK BERHAD | 1C-1 & 1D-1, First Floor<br>Jalan Tunku Munawir<br>70000 Seremban<br>Negeri Sembilan<br>Telephone no.: +606 7655 998   | 052-013     |
| HWANGDBS INVESTMENT BANK BERHAD  | Ground & 1st Floor<br>105, 107 & 109, Jalan Yam Tuan<br>70000 Seremban<br>Negeri Sembilan Darul Khusus<br>Telephone no.: +606 7612 288                               | 068-007     |

| Name                                | Address and telephone number   | Broker code |
|-------------------------------------|--|-------------|
| NEGERI SEMBILAN DARUL KHUSUS (con't | d)   |             |
| HWANGDBS INVESTMENT BANK BERHAD     | No. 6, Upper Level<br>Jalan Mahligai<br>72100 Bahau<br>Negeri Sembiłan Darul Khusus<br>Telephone no.: +606 4553 188  | 068-013     |
| OSK INVES <b>T</b> MENT BANK BERHAD | Ground, 1st & 2nd Floor<br>No. 33, Jalan Dato' Bandar Tunggal<br>70000 Seremban<br>Negeri Sembilan Darul Khusus<br>Telephone no.: +606 7641 641                      | 056-024     |
| OSK INVESTMENT BANK BERHAD          | 1st Floor, No. 3601, Jalan Besar<br>73000 Tampin<br>Negeri Sembilan Darul Khusus<br>Telephone no.: +606 4421 000   | 056-037     |
| OSK INVESTMENT BANK BERHAD          | 1st & 2nd Floor<br>No. 168, Jalan Mewah<br>(Pusat Perniagaan UMNO Bahagian<br>Jempol)<br>72100 Bahau<br>Negeri Sembilan Darul Khusus<br>Telephone no.: +606 4553 014 | 056-040     |
| OSK INVESTMENT BANK BERHAD          | Ground & Mezzanine Floor No. 346 & 347, Batu ½ , Jalan Pantai 71000 Port Dickson Negeri Sembilan Darul Khusus Telephone no.: +606 6461 234                           | 056-046     |
| PM SECURITIES SON BHD               | 1st, 2nd & 3rd Floor<br>19-21, Jalan Kong Sang<br>70000 Seremban<br>Negeri Sembilan Darul Khusus<br>Telephone no.: +606 7623 131                                     | 064-002     |
| JOHOR DARUL TAKZIM                  |  |             |
| A.A. ANTHONY SECURITIES SDN BHD     | Level 6 & 7, Menara MSC Cyberport<br>No. 5, Jalan Bukit Meldrum<br>80300 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3332 000                           | 078-001     |
| A.A. ANTHONY SECURITIES SDN BHD     | 42-8, Main Road<br>Kulai Besar<br>81000 Kulai<br>Johor Darul Takzim<br>Telephone no.: +607 6637 398  | 078-005     |

| Name                             | Address and telephone number   | Broker code |
|----------------------------------|--|-------------|
| JOHOR DARUL TAKZIM (cont'd)      |  |             |
| A.A. ANTHONY SECURITIES SDN BHD  | No. 70, 70-01, 70-02<br>Jalan Rosmerah 2/17<br>Taman Johor Jaya<br>81100 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3513 218                   | 078-006     |
| A.A. ANTHONY SECURITIES SDN BHD  | No. 171 (Ground Floor)<br>Jalan Bestari 1/5<br>Taman Nusa Bestari<br>81300 Skudai<br>Johor Daru! Takzim<br>Telephone no.: +607 5121 633                      | 078-008     |
| ALLIANCE INVESTMENT BANK BERHAD  | No. 73, Ground & 1st Floor<br>Jalan Rambutan<br>86000 Kluang<br>Johor Darul Takzim<br>Telephone no.: +607 7717 922   | 076-006     |
| AMINVESTMENT BANK BERHAD         | 2nd & 3rd Floor, Penggaram Complex<br>1, Jalan Abdul Rahman<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Telephone no.: +607 4342 282                        | 086-002     |
| AMINVESTMENT BANK BERHAD         | 18th & 31st Floor, Selesa Tower<br>Jaian Dato' Abdullah Tahir<br>80300 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3343 855                     | 086-006     |
| ECM LIBRA INVESTMENT BANK BERHAD | No. 57, 59 & 61, Jalan Ali<br>84000 Muar<br>Johor Darul Takzim<br>Telephone no.: +606 9532 222   | 052-004     |
| ECM LIBRA INVESTMENT BANK BERHAD | Ground Floor<br>No. 234, Jalan Besar<br>Taman Semberong Baru<br>83700 Yong Peng<br>Johor Darul Takzim<br>Telephone no.: +607 4678 885                        | 052-005     |
| HWANGDBS INVESTMENT BANK BERHAD  | Level 7, Johor Bahru City Square<br>(Office Tower)<br>106-108, Jalan Wong Ah Fook<br>80000 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 2222 692 | 068-004     |

| Name                             | Address and telephone number   | Broker code |
|----------------------------------|--|-------------|
| JOHOR DARUL TAKZIM (cont'd)      |  |             |
| INTER-PACIFIC SECURITIES SDN BHD | 95, Jalan Tun Abdul Razak<br>80000 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 2231 211   | 054-004     |
| KENANGA INVESTMENT BANK BERHAD   | Level 2, Menara Pelangi<br>Jalan Kuning, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3333 600              | 073-004     |
| KENANGA INVESTMENT BANK BERHAD   | Ground & Mezzanine Floor<br>No. 34 Jalan Genuang<br>85000 Segamat<br>Johor Darul Takzim<br>Telephone no.: +607 9333 515                        | 073-009     |
| KENANGA INVESTMENT BANK BERHAD   | No. 33 & 35<br>(Ground & 1st Floor A&B)<br>Jalan Syed Abdul Hamid Sagaff<br>86000 Kluang<br>Johor Darul Takzim<br>Telephone no.: +607 7771 161 | 073-010     |
| KENANGA INVESTMENT BANK BERHAD   | Ground Floor<br>No. 4, Jalan Dataran 1<br>Taman Bandar Tangkak<br>84900 Tangkak<br>Johor Darul Takzim<br>Telephone no.: +606 9782 292          | 073-011     |
| M&A SECURITIES SDN BHD           | Suite 5.3A, Level 5 Menara Pelangi<br>Jalan Kuning, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3381 233   | 057-003     |
| M&A SECURITIES SDN BHD           | 26, Jalan Indah 16/5<br>Taman Bukit Indah<br>81200 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 2366 288                           | 057-006     |
| MERCURY SECURITIES SDN BHD       | Suite 17.1, Level 17, Menara Pelangi<br>Jalan Kuning, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3316 992 | 093-005     |

| Name                        | Address and telephone number   | Broker code |
|-----------------------------|--|-------------|
| JOHOR DARUL TAKZIM (cont'd) |  |             |
| MIMB INVESTMENT BANK BERHAD | Suite 25.02, Level 25 Johor Bahru City Square (Office Tower) No. 106-108, Jalan Wong Ah Fook 80000 Johor Bahru Johor Darul Takzim Telephone no.: +607 2227 388 | 061-002     |
| MIMB INVESTMENT BANK BERHAD | 1 <sup>st</sup> Floor, No. 9<br>Jałan Kundang<br>Taman Bukit Pasir<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Telephone no.: +607 4313 688                   | 061-003     |
| OSK INVESTMENT BANK BERHAD  | 6th Floor, Wisma Tiong-Hua<br>8, Jalan Keris, Taman Sri Tebrau<br>80050 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 2788 821                      | 056-006     |
| OSK INVESTMENT BANK BERHAD  | 53, 53-A <sup>-</sup> & 53-B, Jalan Sultanah<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Telephone no.: +607 4380 288   | 056-009     |
| OSK INVESTMENT BANK BERHAD  | No. 33-1, 1st & 2nd Floor<br>Jalan Ali<br>84000 Muar<br>Johor Darul Takzim<br>Telephone no.: +606 9538 262   | 056-025     |
| OSK INVESTMENT BANK BERHAD  | Ground & 1st Floor No. 119 & 121 Jalan Sutera Tanjung 8/2 Taman Sutera Utama 81300 Skudai Johor Darul Takzim Telephone no.: +607 5577 628                      | 056-029     |
| OSK INVESTMENT BANK BERHAD  | Ground, 1st & 2nd Floor No. 3, Jalan Susur Utama 2/1 Taman Utama 85000 Segamat Johor Darul Takzim Telephone no.: +607 9321 543                                 | 056-030     |
| OSK INVESTMENT BANK BERHAD  | Ground, 1st & 2nd Floor<br>No. 17, Jalan Manggis<br>86000 Kluang<br>Johor Darul Takzim<br>Telephone no.: +607 7769 655   | 056-031     |

| Name                            | Address and telephone number   | Broker code |
|---------------------------------|--|-------------|
| JOHOR DARUL TAKZIM (cont'd)     |  |             |
| OSK INVESTMENT BANK BERHAD      | Ground, 1st & 2nd Floor<br>No. 10, Jalan Anggerik 1<br>Taman Kulai Utama<br>81000 Kulai<br>Johor Darul Takzim<br>Telephone no.: +607 6626 288                                  | 056-035     |
| OSK INVESTMENT BANK BERHAD      | Ground, 1st & 2nd Floor<br>No. 343, Jalan Muar<br>84900 Tangkak<br>Johor Darul Takzim<br>Telephone no.: +606 9787 180  | 056-038     |
| OSK INVESTMENT BANK BERHAD      | 1st Floor, No. 2 & 4 Jalan Makmur Taman Sri Aman 85300 Labis Johor Darul Takzim Telephone no.: +607 9256 881   | 056-039     |
| OSK INVESTMENT BANK BERHAD      | Nos. 21 & 23<br>Jalan Molek 1/30, Taman Molek<br>81100 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3522 293   | 056-043     |
| PM SECURITIES SDN BHD           | No. 41, Jalan Molek 2/4<br>Taman Molek<br>81100 Johor Bahru<br>Johor Darul Takzim<br>Telephone no.: +607 3513 232  | 064-005     |
| PM SECURITIES SDN BHD           | Ground & 1st Floor No. 43 & 43A, Jalan Penjaja 3 Taman Kim's Park, Business Centre 83000 Batu Pahat Johor Darul Takzim Telephone no.: +607 4333 608                            | 064-008     |
| PAHANG DARUL MAKMUR             |  |             |
| ALLIANCE INVESTMENT BANK BERHAD | A-397, A-399 & A-401<br>Taman Sri Kuantan III, Jalan Beserah<br>25300 Kuantan<br>Pahang Darul Makmur<br>Telephone no.: +609 5660 800   | 076-002     |
| CIMB INVESTMENT BANK BERHAD     | Ground 1 <sup>st</sup> & 2 <sup>nd</sup> Floor<br>No. A-27 (Aras G, 1 & 2)<br>Jalan Dato' Lim Hoe Lek<br>25200 Kuantan<br>Pahang Darul Makmur<br>Telephone no. : +609 5057 800 | 065-007     |

| Address and telephone number  | Broker code   |
|---|---|
|   |   |
| A15, A17 & A19, Ground Floor<br>Jalan Tun Ismail 2, Sri Dagangan 2<br>25000 Kuantan<br>Pahang Darul Makmur<br>Telephone no.: +609 5171 698                                      | 052-007   |
| B32 & B34, Lorong Tun Ismail 8<br>Seri Dagangan II<br>25000 Kuantan<br>Pahang Darul Makmur<br>Telephone no.: +609 5171 698  | 056-007   |
| Ground Floor<br>98 Jalan Pasdec<br>28700 Bentong<br>Pahang Darul Makmur<br>Telephone no.: +609 2234 943   | 056-022   |
| Ground & 1 <sup>st</sup> Floor<br>No. 76-A, Persiaran Camelia 4<br>Tanah Rata<br>39000 Cameron Highlands<br>Pahang Darul Makmur<br>Telephone no.: +605 4914 913                 | 056-041   |
|   |   |
| Ground & 1st Floor<br>No. 3953-H, Jalan Kebun Sultan<br>15350 Kota Bharu<br>Kelantan Darul Naim<br>Telephone no.: +609 7430 077   | 056-020   |
| 298, Jalan Tok Hakim<br>15000 Kota Bharu<br>Kelantan Darul Naim<br>Telephone no.: +609 7432 288   | 058-004   |
|   |   |
| No. 1D, Ground & Mezzanine<br>No. 1E, Ground, Mezzanine<br>1st & 2nd Floor, Jalan Air Jerneh<br>20300 Kuala Terengganu<br>Terengganu Darul Iman<br>Telephone no.: +609 6317 922 | 076-009   |
| No. 51 & 51A<br>Ground, Mezzanine & 1st Floor<br>Jalan Tok Lam<br>20100 Kuala Terengganu<br>Terengganu Darul Iman<br>Telephone no.: +609 6238 128                               | 021-001   |
|   | A15, A17 & A19, Ground Floor Jalan Tun Ismail 2, Sri Dagangan 2 25000 Kuantan Pahang Darul Makmur Telephone no.: +609 5171 698  B32 & B34, Lorong Tun Ismail 8 Seri Dagangan II 25000 Kuantan Pahang Darul Makmur Telephone no.: +609 5171 698  Ground Floor 98 Jalan Pasdec 28700 Bentong Pahang Darul Makmur Telephone no.: +609 2234 943  Ground & 1st Floor No. 76-A, Persiaran Camelia 4 Tanah Rata 39000 Cameron Highlands Pahang Darul Makmur Telephone no.: +605 4914 913  Ground & 1st Floor No. 3953-H, Jalan Kebun Sultan 15350 Kota Bharu Kelantan Darul Naim Telephone no.: +609 7430 077  298, Jalan Tok Hakim 15000 Kota Bharu Kelantan Darul Naim Telephone no.: +609 7432 288  No. 1D, Ground & Mezzanine 1st & 2nd Floor, Jalan Air Jerneh 20300 Kuala Terengganu Terengganu Darul Iman Telephone no.: +609 6317 922  No. 51 & 51A Ground, Mezzanine & 1st Floor Jalan Tok Lam 20100 Kuala Terengganu Terengganu Darul Iman |

| Name                            | Address and telephone number  | Broker code |
|---------------------------------|---|-------------|
| TERENGGANU DARUL IMAN (cont'd)  |   |             |
| OSK INVESTMENT BANK BERHAD      | Ground & 1st Floor<br>9651, Cukai Utama<br>Jalan Kubang Kurus<br>24000 Kemaman<br>Terengganu Darul Iman<br>Telephone no.: +609 8583 109             | 056-027     |
| OSK INVESTMENT BANK BERHAD      | 31A, Ground Floor<br>31A & 31B, 1st Floor<br>Jalan Sultan Ismail<br>20200 Kuala Terengganu<br>Terengganu Darul Iman<br>Telephone no.: +609 6261 816 | 056-055     |
| SARAWAK                         |   |             |
| AMINVESTMENT BANK BERHAD        | No. 164, 166 & 168<br>1st, 2nd & 3rd Floor<br>Jalan Abell<br>93100 Kuching<br>Sarawak<br>Telephone no.: +6082 244 791                               | 086-005     |
| CIMB INVESTMENT BANK BERHAD     | Level 1, Wisma STA<br>26, Jalan Datuk Abang Abdul Rahim<br>93450 Kuching<br>Sarawak<br>Telephone no.: +6082 358 606                                 | 065-004     |
| CIMB INVESTMENT BANK BERHAD     | No. 6A, Ground Floor<br>Jalan Bako, Off Brooke Drive<br>96000 Sibu<br>Sarawak<br>Telephone no.: +6084 367 700                                       | 065-008     |
| HWANGDBS INVESTMENT BANK BERHAD | Lot 328, Jalan Abell<br>93100 Kuching<br>Sarawak<br>Telephone no.: +6082 236 999  | 068-005     |
| HWANGDBS INVESTMENT BANK BERHAD | No. 282, 1st Floor<br>Park City Commercial Centre<br>Phase 4, Jalan Tun Ahmad Zaidi<br>97000 Bintulu<br>Sarawak<br>Telephone no.: +6086 330 008     | 068-016     |
| KENANGA INVESTMENT BANK BERHAD  | Lot 2465, Jalan Boulevard Utama<br>Boulevard Commercial Centre<br>98000 Miri<br>Sarawak<br>Telephone no.: +6085 435 577                             | 073-002     |

| Name                           | Address and telephone number   | Broker code |
|--------------------------------|--|-------------|
| SARAWAK (cont'd)               |  |             |
| KENANGA INVESTMENT BANK BERHAD | Level 5, Wisma Mahmud<br>Jalan Sungai Sarawak<br>93100 Kuching<br>Sarawak<br>Telephone no.: +6082 338 000  | 073-003     |
| KENANGA INVESTMENT BANK BERHAD | No. 11-12 (Ground & 1st Floor)<br>Lorong Kampung Datu 3<br>96000 Sibu<br>Sarawak<br>Telephone no.: +6084 313 855   | 073-012     |
| OSK INVESTMENT BANK BERHAD     | Ground, 1 <sup>st</sup> & 6 <sup>th</sup> Floor<br>Wisma Chinese Chambers<br>Lot 357, Section 47, K.T.L.D.<br>Jalan Bukit Mata Kuching<br>93100 Kuching<br>Sarawak<br>Telephone no.: +6082 422 252 | 056-008     |
| OSK INVESTMENT BANK BERHAD     | Lot 1268, 1 <sup>st</sup> & 2 <sup>nd</sup> Floor<br>Lot 1269, 2 <sup>nd</sup> Floor<br>Centre Point Commercial Centre<br>Jalan Melayu<br>98000 Miri<br>Sarawak<br>Telephone no.: +6085 422 788    | 056-012     |
| OSK INVESTMENT BANK BERHAD     | 101 & 102, Pusat Pedada<br>Jalan Pedada<br>96000 Sibu<br>Sarawak<br>Telephone no.: +6084 329 100   | 056-013     |
| OSK INVESTMENT BANK BERHAD     | Ground & 1 <sup>st</sup> Floor<br>No. 10, Jalan Bersatu<br>96100 Sarikei<br>Sarawak<br>Telephone no.: +6084 654 100  | 056-050     |
| OSK INVESTMENT BANK BERHAD     | Ground Floor & 1 <sup>st</sup> Floor<br>No. 221, Parkcity Commerce Square,<br>Phase III, Jalan Tun Ahmad Zaidi<br>97000 Bintulu<br>Sarawak<br>Telephone no.: +6086 311 770                         | 056-053     |
| RHB INVESTMENT BANK BERHAD     | Yung Kong Abell<br>Units No. 1-10, 2 <sup>nd</sup> Floor<br>Lot 365, Section 50<br>Jalan Abell<br>93100 Kuching<br>Sarawak<br>Telephone no.: +082 250 888  | 087-003     |

| 12G, H & I<br>Jalan Kampong Datu<br>96000 Sibu<br>Sarawak<br>Telephone no.: +6084 319 998   | 058-002  |
|---|--|
| 2 <sup>nd</sup> Floor, (Bahagian Hadapan)<br>Bangunan Binamas, Lot 138<br>Section 54, Jalan Pandung<br>93100 Kuching<br>Sarawak<br>Telephone no.: +6082 236 333 | 058-006  |
|   |  |
| 1 <sup>st</sup> & 2 <sup>nd</sup> Floor<br>Central Building<br>No.28, Jafan Sagunting<br>88000 Kota Kinabalu<br>Sabah<br>Telephone no.: +6088 328 878           | 065-005  |
| Aras 8, Wisma Great Eastern<br>68, Jalan Gaya<br>88000 Kota Kinabalu<br>Sabah<br>Telephone no.: +6088 236 188   | 052-012  |
| Suite 1-9-E1, 9th Floor, CPS Tower<br>Centre Point Sabah<br>No. 1, Jalan Centre Point<br>88000 Kota Kinabalu<br>Sabah<br>Telephone no.: +6088 311 688           | 068-008  |
| 11, Equity House, Block K<br>Sadong Jaya, Karamunsing<br>88100 Kota Kinabalu<br>Sabah<br>Telephone no.: +6088 234 090   | 020-0 <b>0</b> 1   |
| 5th Floor, Wisma BSN Sabah<br>Jalan Kemajuan, Karamunsing<br>88000 Kota Kinabalu<br>Sabah<br>Telephone no.: +6088 269 788                                       | 056-010  |
| Ground Floor, Block 2<br>Lot 4 & Lot 5, Bandar Indah, Mile 4<br>North Road<br>91000 Sandakan<br>Sabah<br>Telephone no.: +6089 229 286                           | 056-057  |
| Lot 14-0, Ground Floor<br>Lorong Lintas Plaza 2<br>Lintas Plaza, Off Jalan Lintas<br>88300 Kota Kinabalu<br>Sabah<br>Telephone no.: +6088 258 618               | 056-067  |
|   | Jalan Kampong Datu 96000 Sibu Sarawak Telephone no.: +6084 319 998  2nd Floor, (Bahagian Hadapan) Bangunan Binamas, Lot 138 Section 54, Jalan Pandung 93100 Kuching Sarawak Telephone no.: +6082 236 333  1st & 2nd Floor Central Building No.28, Jalan Sagunting 88000 Kota Kinabalu Sabah Telephone no.: +6088 328 878  Aras 8, Wisma Great Eastern 68, Jalan Gaya 88000 Kota Kinabalu Sabah Telephone no.: +6088 236 188  Suite 1-9-E1, 9th Floor, CPS Tower Centre Point Sabah No. 1, Jalan Centre Point 88000 Kota Kinabalu Sabah Telephone no.: +6088 311 688  11, Equity House, Block K Sadong Jaya, Karamunsing 88100 Kota Kinabalu Sabah Telephone no.: +6088 234 090  5th Floor, Wisma BSN Sabah Jalan Kemajuan, Karamunsing 88000 Kota Kinabalu Sabah Telephone no.: +6088 269 788  Ground Floor, Block 2 Lot 4 & Lot 5, Bandar Indah, Mile 4 North Road 91000 Sandakan Sabah Telephone no.: +6089 229 286  Lot 14-0, Ground Floor Lorong Lintas Plaza 2 Lintas Plaza 3 Lintas Plaza 2 Lintas Plaza 3 Lintas Plaza 3 Lintas Plaza 3 Lintas Plaza 4 Lintas Plaza 3 Lintas Plaza 3 Lintas Plaza 3 Lintas Plaza 4 Lintas Plaza 4 Lintas Plaza 5 Lintas Plaza 6 Lintas Plaza 6 Lintas Plaza 7 Lintas Plaza 7 Lintas Plaza 8 Lintas Plaza 7 Lintas Plaza 7 Lintas Plaza 8 Lintas Plaza 8 Lintas Plaza 7 Lintas Plaza 9 Lintas Plaza 9 Lintas Plaza 9 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 1 Lintas Plaza 2 Lint |

#### ANNEXURE A:

SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA

### (I) SINGAPORE

#### (A) SINGAPORE HEALTHCARE LAWS

1. Private Hospitals and Medical Clinics Act, Chapter 248 of Singapore (the "Private Hospitals Act")

Private hospitals, medical clinics, clinical laboratories and healthcare establishments in Singapore are regulated by the PHMC Act and relevant subsidiary legislations, primarily the Private Hospitals and Medical Clinics Regulations 2003 (the "Private Hospitals Regulation") and the Private Hospitals and Medical Clinics (Publicity) Regulations. All our Singapore hospitals namely the Gleneagles Hospital, Mount Elizabeth Hospital and Parkway East Hospital are private hospitals as defined under the PHMC Act.

The PHMC Act requires that a licence be obtained before any premises or conveyance is used as private hospitals, medical clinics, clinical laboratories and healthcare establishments.

All our private hospitals, medical clinics, clinical laboratories and healthcare establishments in Singapore hold licenses issued by the MOH Singapore which are subject to the provisions of the Private Hospitals Act, the Private Hospital Regulations and any directions or guidelines as may be given or issued from time to time by the Director of Medical Services ("DMS").

The PHMC Act and Private Hospital Regulations provide for, *inter alia*, the factors that determine when a license may be issued or refused, persons who may manage, *inter alia*, private hospitals and their duties, the suspension or revocation of licenses, the establishment of quality assurance committees by the licensees of private hospitals or healthcare establishments and the powers of the DMS.

In determining whether to issue or refuse to issue a license, the DMS shall have regard to, *inter alia*, the following:

- (i) the character and fitness of the applicant to be issued with a license or, where the applicant is a body corporate, the character and fitness of the members of the board of directors or committee or board of trustees or other governing body of the body corporate;
- (ii) the ability of the applicant to operate and maintain a private hospital, medical clinic, clinical laboratory or healthcare establishment, as the case may be, in accordance with the prescribed standards;
- (iii) the suitability of the premises or conveyance (including the facilities and equipment therein) to be licensed for use as a private hospital, medical clinic, clinical laboratory or healthcare establishment (as the case may be); and
- (iv) the adequacy of the nursing and other staff that are to be employed at the premises or conveyance to be licensed.

#### ANNEXURE A:

# SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

The licence may be granted for a period of two years and is renewable at the discretion of the DMS and subject to such restrictions and conditions as the DMS may think fit. The licence may also be suspended or revoked if there is amongst others, a breach of any of the provisions of the Private Hospitals Act.

Any changes in the appointment of any person as the manager or deputy manager of a Licensee of a private hospital, medical clinic or clinical laboratory or any intention by a licensee to cease operation or to let, sell or in any way dispose of a private hospital, medical clinic or clinical laboratory shall require notification to be made to the DMS.

In addition, the Licensee of a private hospital, medical clinic or healthcare establishment is required to keep and maintain proper medical records. In this regard, such Licensees are required to take all reasonable steps, including implementing such processes as are necessary, to ensure that such medical records are accurate, complete and up-to-date and to implement adequate safeguards (whether administrative, technical or physical) to protect the medical records against accidental or unlawful loss, modification or destruction, or unauthorised access, disclosure, copying, use or modification.

Under the Private Hospital Regulation, every manager of a private hospital shall ensure that every patient be informed on or before his admission to the private hospital, of the estimated total charges which are likely to be incurred in respect of his hospitalisation and treatment. In addition, the Private Hospital and Medical Clinics Guidelines 1993 also requires all medical and dental clinics to make available to patients, prior to consultation, information on charges which are likely to be incurred for consultation, investigation and treatment.

#### 1.1 Private Hospitals

A licensed private hospital under the Private Hospitals Act must, according to the tenor of the licence, be of one of the following kinds:

- (i) a maternity hospital;
- (ii) a medical hospital;
- (iii) a surgical hospital;
- (iv) a psychiatric hospital;
- (v) a convalescent hospital;
- (vi) a children's hospital;
- (vii) a hospital licensed for any two or more of the abovementioned purposes; or
- (viii) such other kind of hospital as the Minister of Health may, by notification in the *Gazette*, specify.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

The Licensee must obtain prior written approval from the DMS if the Licensee intends to increase the number of beds exceeding 10% of the maximum number of beds for which the private hospital is licensed.

The Licensee must comply with specific regulations relating to intensive care units, anesthesia services, blood services, dietetic services, emergency services, medical services, radiology services and other services provided in the private hospital.

# 1.2 Medical Registration Act, Chapter 174 of Singapore (the "Medical Registration Act")

The Medical Registration Act provides for, *inter alia*, the establishment of the Singapore Medical Council and the registration of medical practitioners in Singapore.

Some of the important functions of the Singapore Medical Council are:

- to keep and maintain registers of registered medical practitioners;
- (ii) to approve or reject applications for registration under the Medical Registration Act or to approve any such application subject to such restrictions as it may think fit;
- (iii) to issue practising certificates to registered medical practitioners;
- (iv) to make recommendations to the appropriate authorities for the training and education of registered medical practitioners;
   and
- (v) to determine and regulate the conduct and ethics of registered medical practitioners.

No person shall practice as a medical practitioner unless he is registered under the Medical Registration Act and has a valid practicing certificate. Any person who is not so qualified and, *inter alia*, (a) practices medicine (b) wilfully and falsely pretends to be a duly qualified medical practitioner (c) practices medicine or any branch of medicine, under the style or title of physician, surgeon, doctor (d) advertises or holds himself out as a medical practitioner, shall be guilty of an offence and shall be liable on conviction to a fine not exceeding SGD100,000 or to imprisonment for a term not exceeding 12 months or to both. In the case of a second or subsequent conviction, to a fine not exceeding SGD20,000 or to imprisonment for a term not exceeding two years or to both.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### 2. Ancillary laws and regulations

The publicity of healthcare institutions is regulated under the Private Hospitals and Medical Clinics (Publicity) Regulations 2004. The licensee of a healthcare institution shall ensure that any publicity of the services of the healthcare institution conducted by him or any other person on his behalf in Singapore complies with certain requirements. Such requirements include:

- (i) The information contained in the publicity being factually accurate and capable of being substantiated, and must not be exaggerated, false, misleading or deceptive;
- the publicity must not be offensive, ostentatious or in bad taste such as to undermine the honour and dignity of the medical, dental or nursing profession;
- (iii) the publicity must not contain any information that implies that the healthcare institution can obtain results from treatment not achievable by other healthcare institutions or create an unjustified expectation from the treatment provided; or compares and contrasts the quality of the services of the healthcare institution with those provided by other healthcare institutions or deprecate the services of other healthcare institutions;
- the publicity must not contain any laudatory statements (including statements of prominence or uniqueness) or superlatives to describe the services of the healthcare institution;
- (v) the information contained in the publicity must not contain any testimonial or endorsement of the services, including the services of any employee of the healthcare institution; and
- (vi) the publicity must not provide information to the public in such a manner as to amount to soliciting or encouraging the use of the services provided by or at any healthcare institution.

The operation of healthcare business in Singapore is also subject to other ancillary laws and regulations, including:

- (i) The Medicines Act, Chapter 176 of Singapore, which stipulates, inter alia, general provisions for the manufacturing of and dealing in medicinal products, the considerations of the licensing authority for granting licenses, including wholesale dealer's licenses, regulation of pharmacies, the labelling of medicines, the packaging of medicines and the content of materials advertising and/or promoting the sale of medical products;
- (ii) The Radiation Protection Act, Chapter 262 of Singapore which regulates, inter alia, the import, export, manufacture, sale, disposal, transport, storage, use and possession of radioactive materials and irradiating apparatus;
- (iii) The Poisons Act, Chapter 234 of Singapore, which requires that a licence be obtained before a person may import, possess for sale, sell or offer for sale any poison;

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

- (iv) The Health Products Act, Chapter 122D of Singapore, which regulates the manufacture, import, supply, presentation and advertisement of health products and of active ingredients used in the manufacture of health products;
- (v) The Sale of Drugs Act, Chapter 282 of Singapore, which ensures that consumers are supplied with the quantity and quality of drugs demanded by them, explicitly or implicitly;
- (vi) The Nurses and Midwives Act, Chapter 209 of Singapore, which provides for the registration and enrolment of nurses and for matters connected herewith;
- (vii) The Pharmacists Registration Act, Chapter 230 of Singapore, which stipulates the qualification requirements and application processes for registration, and regulates the practice of pharmacy in Singapore;
- (viii) The Human Organ Transplant Act, Chapter 131A of Singapore, which sets out the provisions for the removal of organs for transplantation, including the removal of organ after death and organ transplants from living donors; and
- (ix) The Infectious Diseases Act, Chapter 137 of Singapore, which governs the quarantine and the prevention of infectious diseases.

### (B) SINGAPORE LAWS AND REGULATIONS RELATING TO INSURANCE

Shenton Insurance Pte Ltd, our wholly-owned subsidiary, is a registered direct insurer under the Insurance Act and is regulated by MAS under the Insurance Act in respect of general insurance business. The MAS regulates and supervises registered insurers in Singapore. The insurance regulatory framework consists mainly of the Insurance Act and its related regulations, as well as the relevant notices, guidelines, circulars and practice notes issued by the MAS. The MAS has issued several consultation papers with proposals to make amendments to certain aspects of the insurance regulatory framework (including the Insurance Act), which, if implemented, may affect the contents of this section. This section sets out a broad overview of the main regulations applicable to registered insurers in the conduct of their insurance business, and does not address the regulatory framework applicable to insurance intermediaries (whether or not agents or employees of registered insurers) whether in respect of life or non-life policies.

Under the Insurance Act, the MAS has, among other things, the power to impose conditions on a registered insurer and may add to, vary or revoke any existing conditions of registration. In addition, the MAS may issue such directions as it may consider necessary for carrying into effect the objects of the Insurance Act and may also issue such directions to an insurer as it may consider necessary where it is satisfied that the affairs of the insurer are being conducted in a manner likely to be detrimental to the public interest or the interests of the policy owners or prejudicial to the interests of the insurer. The MAS is also empowered to cancel the registration of an insurer on certain grounds.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

Under the Insurance (Valuation and Capital) Regulations 2004, a registered insurer is required at all times to maintain a minimum level of paid-up ordinary share capital. A registered insurer incorporated in Singapore must obtain the prior written approval of the MAS to reduce its paid-up ordinary share capital or redeem any preference share. Further, a registered insurer which is incorporated in Singapore is required to notify the MAS of its intention to issue any preference share or certain instruments prior to the date of issue of the preference share or instrument.

A registered insurer is also required at all times to satisfy its capital adequacy requirement, which is that its financial resources must not be less than the greater of:

- (i) the sum of:
  - the aggregate of the total risk requirement of all insurance funds established and maintained by the insurer under the Insurance Act; and
  - (b) where the insurer is incorporated in Singapore, the total risk requirement arising from the assets and liabilities of the insurer that do not belong to any insurance fund established and maintained under the Insurance Act (including assets and liabilities of any of the insurer's branches located outside Singapore); or
- (ii) a minimum amount of SGD5 million.

A registered insurer is required to immediately notify the MAS when it becomes aware that it has failed, or is likely to fail, to comply with the capital adequacy requirement described above, or that a financial resources warning event (as defined in the Insurance Act) has occurred or is likely to occur. The MAS has the authority to direct that the insurer satisfy capital adequacy requirements other than those that the insurer is required to maintain under the relevant section of the Insurance Act if the MAS considers it appropriate. The MAS also has the power to impose directions on the insurer, and direct the insurer to carry on its business in such manner and on such conditions as specified by the MAS in the event that it is notified of any failure or likely failure, or is aware of any inability, of the insurer to comply with the capital adequacy requirement described above.

Unless otherwise exempted, every direct insurer registered to carry on general business under the Insurance Act (other than a captive insurer or specialist insurer) is required to be a member of the Policy Owners' Protection Scheme. The Policy Owners' Protection Scheme has been established for the purposes of compensating (in part or whole) or otherwise assisting or protecting insured policy owners and beneficiaries in respect of the insured policies issued by members of the Policy Owners' Protection Scheme and for securing the continuity of insurance for insured policy owners as far as reasonably practicable. Every member of the Policy Owners' Protection Scheme is required to pay a levy for any premium year or part thereof in respect of the insured policies issued by that member. In addition, every member of the Policy Owners' Protection Scheme has to comply with various requirements relating to, among other things, the provision of information, submission of returns, maintenance of a register of insured policies and (with effect from 1 January 2012) disclosure requirements for insured policies.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

A registered direct insurer in Singapore is required to comply with the Insurance Act and its related regulations, as well as the relevant notices, guidelines, circulars and practice notes issued by the MAS including:

- (i) MAS Notice 104, "Use of Derivatives for Investment of Insurance Fund Assets", which provides, among other things, that insurers are only permitted to enter into or effect derivative transactions for the purposes of hedging and efficient portfolio management. In addition, insurers are prohibited from taking uncovered positions in derivatives;
- (ii) MAS Notice 105, "Appointment of Custodian and Fund Manager", which requires, amongst other things, a registered insurer to file with the MAS a list of all assets of all insurance funds established and maintained under the Insurance Act by the insurer where documents evidencing titles are kept by custodians, to exercise due care and diligence when appointing overseas custodians, and to notify the MAS prior to the appointment or revocation of an appointment of a fund manager;
- (iii) Every registered insurer is required to establish and maintain a separate insurance fund for each class of insurance business carried on by the insurer that (i) relates to Singapore policies and (ii) relates to offshore policies. MAS Notice 101, "Maintenance of Insurance Funds" and the MAS Guidelines on Implementation of Insurance Fund Concept provide guidance and requirements on, among other things, the establishment and maintenance of insurance funds and the segregation of the assets of registered insurers in Singapore as required under the Insurance Act. The Insurance Act also prescribes requirements relating to, among other things, withdrawals from the insurance funds, and insurance funds comprising wholly or partly of participating policies;
- (iv) MAS Notice 114, "Reinsurance Management", which sets forth, among other things, the mandatory requirement for direct insurers to submit annual returns pertaining to their outward reinsurance arrangements and exposures as well as guiding principles on oversight of reinsurance management and the determination of significant risk transfer. In addition, the MAS Guidelines on Risk Management Practices for Insurance Business Core Activities provide further guidance on risk management practices in general, relating to, among other things, reinsurance management;
- (v) MAS Notice 211, "Minimum and Best Practice Training and Competency Standards for Direct General Insurers" which generally requires direct general insurers to only enter into insurance contracts arranged by agents or staff with the requisite registration and qualifications and to ensure that staff of certain agents who sell or provide sales advice on the insurers' products are adequately trained and that front-end operatives meet the qualification requirements before they are allowed to provide sales advice on or sell general insurance products or handle claims. The MAS Guidelines on Market Conduct Standards and Service Standards for Direct General Insurers set out the standards of conduct expected of direct general insurers as product providers of insurance policies;
- (vi) MAS Notice 117, "Training and Competency Requirement: Health Insurance Module", which states that in respect of health insurance products, direct insurers must ensure, among other things, that any individual employed by them or who acts as their insurance agent or appointed representative passes the specified examination requirements;

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

(vii) MAS Notice 120, "Disclosure and Advisory Process Requirements for Accident and Health Insurance Products" which sets out both mandatory requirements and best practice standards on the disclosure of information and provision of advice to insureds for accident and health policies and life policies that provide accident and health benefits;

- (viii) Insurance (Accounts and Statements) Regulations 2004, which sets forth various reporting requirements and prescribes the form in which the relevant statements of account and other statements of a registered insurer are to be made; and
- (ix) Guidelines on Corporate Governance for Banks, Financial Holding Companies and Direct Insurers which are Incorporated in Singapore, which provide guidance on best practices that certain financial institutions, including direct insurers that are incorporated in Singapore, should strive to achieve in relation to their corporate governance.

Various industry codes of practice also apply to insurers, including the General Insurance Association of Singapore. In addition, there are rules in the Insurance Act and the relevant regulations, notices, guidelines and circulars relating to the granting of loans, advances and credit facilities by insurers, which insurers have to comply with if they conduct such activities.

#### Change in substantial shareholders, effective control or control

A person who wishes to enter into:

- (i) any agreement to acquire shares of a registered insurer that is incorporated in Singapore by virtue of which he would become a substantial shareholder of that insurer (that is, a person who holds 5% or more of the voting power of the insurer);
- (ii) any agreement to acquire shares of a registered insurer that is incorporated in Singapore by virtue of which he would obtain effective control of that insurer (that is, the person alone or acting together with any associate(s) would (i) acquire or hold, directly or indirectly, 20% or more of the issued share capital of the insurer; or (ii) control, directly or indirectly, 20% or more of the voting power of the insurer); or

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

(iii) any arrangement in relation to any registered insurer that is incorporated in Singapore by virtue of which he would obtain control of the insurer (that is, the person alone or acting together with any associate(s) would be in a position to determine the policy of the insurer),

is required to first notify the MAS of his intention to enter into the agreement or arrangement, as the case may be, and obtain the MAS' approval.

### (C) SINGAPORE LAWS AND REGULATIONS RELATING TO REIT MANAGEMENT

A real estate investment trust ("REIT") is constituted by way of a trust deed made between the manager of a REIT (the "REIT Manager") and the trustee of a REIT (the "Trustee"). A REIT is a collective investment scheme under the Securities and Futures Act, and is listed on the Main Board of SGX-ST.

Parkway Trust Management, our wholly-owned subsidiary, is the manager of PLife REIT and carries out the business of REIT management in Singapore to the extent that they manage real estate held by Parkway Life REIT, whether directly or via property holding entities.

On August 1, 2008, the Securities and Futures Act was amended to include REIT management as a regulated activity. As a result, the REIT Manager is now required to hold a capital markets services licence ("CMS Licence") under Section 82 of the Securities and Futures Act. The licensing framework and process for persons carrying out the business of REIT management is largely similar to that for persons conducting other regulated activities under the Securities and Futures Act. As the REIT Managers are corporations, their representatives (as defined in the Securities and Futures Act) would also be required to hold representative licences under Section 83 of the Securities and Futures Act.

The Securities and Futures (Licensing and Conduct of Business) Regulations and the Securities and Futures (Financial and Margin Requirements for Holders of Capital Markets Services Licences) Regulations sets out the capital requirements and licence fees for REIT managers. The REIT Manager, as a holder of a CMS Licence, and its licensed representatives are required to know and understand the provisions under the Securities and Futures Act including the Securities and Futures (Licensing and Conduct of Business) Regulations and the Securities and Futures (Financial and Margin Requirements for Holders of Capital Markets Services Licences) Regulations.

In addition, pursuant to Section 97A of the Securities and Futures Act, the prior approval of the MAS is required for any person to enter into any arrangement (which includes any formal or informal understanding) in relation to shares in a CMS Licence holder, if that arrangement, if carried out, would allow such person to obtain effective control of the CMS Licence holder. A person is regarded as obtaining effective control by virtue of an arrangement if the person alone or acting together with any connected person would, if the arrangement is carried out: (i) acquire or hold, directly or indirectly, 20% or more of the issued share capital of the CMS Licence holder; or (ii) control, directly or indirectly, 20% or more of the voting power in the CMS Licence holder. Two corporations are "connected persons" if one has control over not less than 20% of the voting power in the other.

ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### (II) MALAYSIAN HEALTHCARE LAWS AND REGULATIONS

#### 1. Private hospitals

Private hospitals in Malaysia are closely regulated by the Director General of Health ("Director General") under the purview of the MOH Malaysia in accordance with the Private Healthcare Facilities and Services Act 1998 (the "PHFS Act") and its relevant regulations. The 11 hospitals currently operated in Malaysia under the "Pantai" and "Gleneagles" brand name are private hospitals as defined under the PHFS Act.

The PHFS Act requires that approval from the Director General be obtained for the establishment and maintenance of any private hospital. Thereafter a license is required for the operation and provision of the same. In deciding whether or not to grant approval to establish and maintain the private healthcare facility the Director General shall have regard to the following:

- (i) if the applicant is capable of providing adequate healthcare facilities or services;
- if the applicant is capable of providing adequate and efficient management and administration for the proper conduct of the private healthcare facility or service;
- (iii) where the applicant is a sole proprietor, if he has not been convicted of an offence involving fraud or dishonesty or is not an undischarged bankrupt;
- (iv) no one who has been convicted of an offence involving fraud or dishonesty or who is an undischarged bankrupt-
  - is a member of the board of directors, or is a person responsible for the body corporate, if the application is made by a body corporate; or
  - (b) is a partner, if the application is made by a partnership; or
  - (c) is an office bearer of a society, if the application is made by a society.

The operative license may be issued to a sole proprietor who is a medical practitioner, a partnership which consists of at least one partner who is a registered medical practitioner or a body corporate whose board of directors consists of at least one person who is a registered medical practitioner. The duration of the license to operate and provide private hospitals will be for a period of two years from the date of issuance. Any person who fails to register will be liable to a fine or imprisonment, and any person who fails to renew the license within six months before its expiration will be subject to a fine. The license may also be suspended or revoked if there is a breach of any of the provisions of the PHFS Act or the terms and conditions imposed on the license. According to the PHFS Act, the approval to establish and maintain and the license to operate and provide private hospitals shall not be transferred without prior written approval of the Director General.

Prior written consent from the Director General is required for any structural or functional extension or alteration of a private hospital. Structural or functional extension or alteration includes the expansion of hospital premises, the increase of capacity of beds, and the addition of any new related healthcare services. In addition, the licensee shall notify the Director General within 14 days from the occurrence of any change of the person in charge of the private healthcare facility or service to which his or its license or certificate of registration relates to.

#### ANNEXURE A:

# SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

Further, the Private Healthcare Facilities and Services (Private Hospitals and Other Private Healthcare Facilities) Regulations 2006 ("Private Hospital Regulations") imposes a duty on the licensee or person in charge of a private hospital to have an appropriate patient medical records system comprising facilities and procedures for maintaining such patient medical records and be responsible for safeguarding the information on the patients' medical records against loss, tampering or use by unauthorised persons. Any infringement of this obligation would render the person committing the offence liable on conviction to a fine or imprisonment.

The Private Hospital Regulations also provides a fee schedule on the maximum chargeable fees for medical examination, medical procedures and consultation fees in a private hospital. Other services and administrative charges such as bed charges, food and medical supplies are unregulated and vary for each private hospital.

In Malaysia, the MSQH governs the national accreditation process for healthcare facilities and services. MSQH grants accreditation to hospitals which meet the standards and safety aspects in healthcare provision and quality assurance. Though the accreditation of a hospital is not mandatory in Malaysia, it promotes high standards and professional practice of the same. It is also a standard practice in Malaysia for the Director General to inspect hospitals premises from time to time.

### 2. Private medical clinics and private dental clinics

It is mandatory to register private medical clinics and private dental clinics in Malaysia in accordance with the PHFS Act and the Private Healthcare Facilities and Services (Private Medical Clinics or Private Dental Clinics) Regulations 2006 (the "Private Clinics Regulations"). The certificate of registration to operate a private medical clinic and a private dental clinic may only be issued to a registered medical practitioner. Failure of the medical practitioner to register the clinic will subject him or her to fines or imprisonment. Any variation to the terms and conditions as well as to the particulars of the certificate of registration requires prior written approval from the Director General. The PHFS Act and Private Clinics Regulations cover all aspects of the running of a clinic including the charges and fees for medical services and the requirements of sufficient equipment and facilities. The Private Clinics Regulations also provides a fee schedule on the maximum charges for medical examination, medical procedures and consultation fees in a private medical clinic or private dental clinic. Any infringement of the provisions under the PHFS Act and Private Clinics Regulations and terms and conditions on the registration approval may potentially result in the revocation or suspension of the certificate of registration.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

#### 3. Medical practitioners

Medical practitioners are required to register with the Malaysian Medical Council ("MMC") in order to practice medicine in Malaysia pursuant to the Medical Act 1971 (the "Medical Act"). The Medical Act also mandates the medical practitioners to apply for an Annual Practicing Certificate. All medical practitioners are expected to abide by the Code of Professional Conduct issued by the MMC which sets out the minimum standards of conduct by medical practitioners. Infringement of the minimum standards may subject the practitioners to a disciplinary proceeding where he or she can be reprimanded, suspended, fined or struck off from the register.

### 4. Ancillary laws and regulations

Private healthcare operation in Malaysia is also subject to other ancillary laws and regulations which include, amongst others, the following:

- (i) The Medicines (Advertisement and Sale) Act 1956, the Medicine Advertisement and the Advertising Guidelines for Healthcare Facilities and Services (Private Hospitals, Clinics, Radiology Clinics and Medical Laboratories) that govern the advertisement or dissemination of information to the general public in relation to healthcare matters. Information in any advertisement must be accurate and able to be verified by the Medicine Advertisements Board. The public must not be misled with exaggerated, false or deceptive information on the services offered by healthcare operators;
- (ii) Approvals, permits, and licenses are also required for the premises, facilities and use of equipment of private hospitals which include, among others:
  - (a) the certificate of fitness to occupy building by the local authority;
  - (b) fire certificate by the Fire Department in accordance with the Fire Services Act 1998 and Fire Services (Fire Certificate) Regulations 2011;
  - (c) certificate of fitness for autoclaves, steam boilers, unfired pressure vessels and lifts by the Department of Occupational Safety and Health pursuant to the Factories and Machinery Act 1967; and
  - (d) the license to store and use radio-ionising apparatus by the Atomic Energy Licensing Board issued under the Atomic Energy Licensing Act 1984.
- (iii) The Poisons Act 1952 which requires pharmacist handling medicine in a private hospital to have a valid license to import, store and deal with the permitted poisons;
- (iv) The Environmental Quality (Scheduled Wastes) Regulations, 2005 administered by the Department of Environment as authorised under the Environmental Quality Act 1974 which controls clinical waste arising from medical, nursing, dental or similar practices; and
- (v) The Prevention and Control of Infectious Diseases Act 1988, which regulates the surveillance and disease control and prevention activities.

ANNEXURE A:

SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### (III) TURKEY

### TURKISH HEALTHCARE LAWS AND REGULATIONS

### 1. Private hospitals

The main piece of legislation regulating the procedures for establishing and operating private hospitals in Turkey is the Turkish Hospital Regulation. The Turkish Hospital Regulation sets out the licensing procedures to open and commence operations of a hospital facility. This licensing process includes the application to obtain the preapproval certificate, hospital opening certificate and the hospital operation certificate.

The pre-approval certificate confirms that the architectural design of the building (to be constructed or already existing) is suitable for the operation of a hospital in accordance with the relevant provisions of the Turkish Hospital Regulation and must be obtained before the construction of a hospital building or in case of any material amendment to a hospital building.

Additionally, the construction permit and the building use permit must be obtained to prove that there are no scientific deficiencies for medical centre or policlinic operation and/or use. The operations of a private hospital operating without these permits may be suspended by the MOH Turkey.

Following the pre-approval certificate, the applicant must obtain a hospital opening certificate from the MOH Turkey issued in the name of the hospital's owner and proving that the hospital's building and management have met the requirements under the Turkish Hospital Regulation. In order to obtain the hospital opening certificate, among others, (i) the original petition setting out daily fees for hospital services (prepared by authorised hospital staff and indicating the number of beds in the hospital); (ii) a health commission report determining daily fees based on market conditions; (iii) a doctor's report regarding the hospital's specialty services; (iv) a medical waste report issued in accordance with the regulation on medical waste; and (v) an internal services manual must be submitted to the MOH Turkey for its comments or approval thereto. The hospital opening certificate must be obtained within three years of obtaining the pre-approval certificate. Otherwise, the pre-approval certificate will be rendered invalid.

The main and final license for the commencement of patient reception and treatment is the hospital operation certificate. The hospital operation certificate must be obtained within six months of obtaining the hospital opening certificate. Otherwise, the hospital opening certificate will be rendered invalid.

The private hospitals must have at least one radiology, biochemistry and/or microbiology laboratory. Other laboratory services, *i.e.*, hematology, pathology and genetic laboratory services may be outsourced from third parties. The private hospitals shall obtain the prior approval of the MOH Turkey for each laboratory service that it provides in its hospital facility. The private hospitals must also obtain an opening permit from the MOH Turkey for each of these special treatment units and meet the special requirements (*i.e.* personnel qualifications) set forth under the relevant specific legislations.

The MOH Turkey sets forth specific qualification standards for the medical equipment, elevators, generators, ambulance services and certain other hospital services and requires the hospitals to obtain permits evidencing that such standards are met.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

The Turkish Hospital Regulation imposes certain restrictions on the statements, announcements and advertisements of the hospitals. The private hospitals may make announcements and presentations concerning the scope of their services and details of their opening. Additionally, hospitals may provide information or make presentations to protect and promote progress of health services, provided that the information relayed has been scientifically proven and is not exaggerated or misleading. The Turkish Hospital Regulation also prohibits lease or transfer of any parts of hospital buildings to a third party, except for services that a hospital is required to provide under the Hospital Regulation.

The MOH Turkey performs routine inspections every six months to monitor compliance of hospital operations with health legislations. Failure to cure any violation of the Turkish Hospital Regulation within the grace period provided may result in suspension of activities or revocation of the hospital operation certificate. The MOH Turkey may suspend the operations of the private hospital and/or revoke its operation permit, if, among others:

- (i) any change in the address of the private hospital is not notified to the MOH Turkey and reflected to the operation license;
- (ii) the owner of the private hospital whose name appears on the operation license changes and such change is not notified to the MOH Turkey;
- (iii) a doctor who is also working in public hospital or providing treatment services in university hospital is employed;
- (iv) any health personnel, including but not limited to the responsible manager or deputy responsible manager, works in the hospital without the working permit obtained from the MOH Turkey;
- treatment services are being provided in a building for which pre-approval certificate is not obtained or in a unit without prior approval of the MOH Turkey; and
- (vi) treatment fees are requested and obtained from an emergency patient.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### 2. Medical centres and policlinics

The Turkish Clinic Regulation sets forth a provision that all shareholders of a medical centre or a policlinic must either be doctors or companies whose shareholders are all doctors and may suspend the operations of a medical centre or policlinic, temporarily or permanently which are not in compliance with such requirement. The operation certificate must be obtained from the MOH Turkey in order to open and commence operations in a medical centre or policlinic. The medical centres or policlinics that have commenced their operations before 2008 were required to obtain a compliance certificate. These medical centres or policlinics are obliged to adapt pursuant to certain requirements in order to obtain an operation certificate until 31 December 2013, including, without limitation, enhancement in physical condition of the medical centre or policlinic facility such as lightning of examination rooms, inclusion of changing rooms, widening of corridors and improvement of patient waiting rooms and restrooms. The medical centres and policlinics shall also obtain surgical operations license and surgical operation responsible doctor licenses in order to commence such operations. These permits are issued for an indefinite term and remain valid unless the operation certificate or surgical operation license is revoked or the medical centre's relationship with the responsible doctor is terminated. Otherwise, the operations of the relevant medical centre or policlinic will be suspended until the missing license is obtained from the MOH Turkey.

Additionally, a construction permit and a building use permit must be obtained for the medical centres and policlinics under Article 30 of the Turkish Zoning Law No. 3194 to prove that there are no scientific deficiencies for medical centre or policlinic operation and/or use. The operations of a medical centre or policlinic operating without such permits will be suspended by the MOH Turkey.

The Clinic Regulation also imposes restrictions on the statements, announcements and advertisements of medical centres and policlinics that are similar with the restrictions under the Turkish Hospital Regulation.

The MOH Turkey also performs routine inspections every four months on the medical centres and policlinics. Failure to cure any violation of the Clinic Regulation within the grace period provided may result in suspension of activities or revocation of the hospital operation certificate. The MOH Turkey may suspend the operations of a medical centre or policlinic and/or revoke its operation permit, if, among others:

- a doctor who is also working in public hospital or providing treatment services in university hospital is employed;
- (ii) any health personnel, including but not limited to the responsible manager, works in the medical centre or policlinic without the working permit obtained from the MOH Turkey;
- (iii) treatment services are being provided in a building for which pre-approval certificate is not obtained or in a unit without prior approval of the MOH Turkey; and
- (iv) treatment fees are requested and obtained from an emergency patient.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### 3. Planning of healthcare sector

The Turkish Hospital Regulation and the Turkish Clinic Regulation introduced new procedures for the 'planning' of the health sector by a commission established by the MOH Turkey in 2002. The planning commission will be the main body which determines the land on which a hospital shall be established and the operational framework of the hospital (such as number of staff to be employed, medical services units that shall exist in each hospital, etc.) in relation with the MOH Turkey's planning procedure.

Upon such enactment, the MOH Turkey suspended the issuance of health licenses including hospital/outpatient clinic licenses, special unit permits for new applicants and approvals for applications to increase capacity in or transfer health personnel to hospitals/outpatient clinics until the planning commission becomes fully effective.

The MOH Turkey's planning procedure includes a tender process in which applicants wishing to open and operate a hospital/clinic must participate. These applicants must also undertake that they will not transfer ownership or operational rights of the hospital/outpatient clinic to a third party. The MOH Turkey has not held any tenders or published a guideline or any other regulations in relation with the tender process.

The planning commission is not yet completely active; however, it started to operate as a decisive organ with respect to certain matters such as capacity increase or transfer of health institutions etc.

#### 4. SGK legislation

The private healthcare institutions may enter into the agreement with the SGK (the "SGK Agreement") and choose to provide health services to SGK patients in its all units (full-contracted) or in a limited number of units (partially contracted). The partially contracted private healthcare institutions provide cardiovascular surgery, cardiology, medical oncology, radiation oncology, organ and tissue transplantation, gama/knife/cyber knife examinations and emergency services, to the extent they operate the relevant units. The hospitals operated by Acibadem Group companies, except for Fulya Hospital have executed the SGK Agreement.

The SGK is the regulatory organ that determines treatment fees and daily patient limits for the contractor private hospitals. The contractor private healthcare institutions are entitled to request an additional payment from the individuals in addition to the treatment fees determined by the SGK.

The SGK classifies the full-contracted private health institutions in five groups based on the thresholds to be charged in addition to the pre-determined SGK treatment fees. Accordingly, these institutions may charge 30%, 45%, 60%, 75% or 90% additional treatment fee on top of the SGK prescribed charges (tariff). These thresholds used to range between 30% and 70% until recently. On 17 March 2012, the Council of Ministers published a decision increasing this upper threshold of 70% to 90%. Among Acibadem hospitals, Acibadem Eskisehir Hospital, Acibadem Kayseri Hospital, Aile Hospital Bahcelievler and Aile Hospital Goztepe (which was operational until April 2012 and is currently undertaking structural reinforcement of the hospital building, which is leased) that are qualified to request 70% additional fees will be able to charge up to 90% additional fees to the SGK patients.

#### ANNEXURE A:

# SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

The partially contracted healthcare institutions may request additional payment capped at 30% of the treatment fees determined by the SGK. The Council of Ministers may publish further amendments to the relevant legislation to regulate other thresholds as well as fee caps for partially contracted hospital. The contractor private healthcare institutions may also request payment from the individuals for exceptional hotel services (e.g. room services, luxury equipment in rooms, catering and etc.) provided that these fees do not exceed three times the amount determined by the SGK. Hotel services cannot be charged to the SGK. In addition to the fee caps, the SGK also settles daily SGK patient limits for the hospitals.

The SGK legislation prohibits additional payment request for the following treatments:

- (i) cardiovascular surgical operations;
- (ii) oncology treatments (radiotherapy, chemotherapy, and radio isotope treatments);
- (iii) organ, tissue or stem cell transplant;
- (iv) emergency treatments;
- (v) intensive care unit services;
- (vi) burn treatments;
- (vii) treatments for infants;
- (viii) birth related anomaly treatments; and
- (ix) haemodialysis treatments.

Accordingly, the partially-contract healthcare institutions may request additional fee only for cardiology services.

The SGK is also authorised to impose penalties and/or terminate the SGK Agreement in case of breach of the SGK Agreement including exceeding the fee or patient thresholds. The SGK Agreement sets forth the wrongful acts that would lead to termination and the penalties applicable to each wrongful act. The receivables of the SGK from hospitals, including the penalties imposed by the SGK, will be reduced from the receivables of the hospitals from the SGK. If the receivables of the healthcare institutions do not recover their payment liabilities, the remaining amount will be deemed as public receivables pursuant to the SGK Law. Thus, their collection procedure is subject to the Law on the Collection Procedure of Public Receivables and such receivables would qualify as receivables with priority in a foreclosure proceeding.

#### 5. Turkish Doctors Union Law and Medical Practices Law

Medical practitioners are required to register with the Turkish Doctors Union in order to practice medicine in any private health institution in Turkey. The Turkish Doctors Union Law and Medical Practices Law also mandate that the medical practitioners must obtain approval of the Turkish Doctors Union prior to their employment in a private healthcare institution. The medical practitioners cannot be employed in two private healthcare institutions at a time without prior consent of the Turkish Doctors Union. The medical practitioners who are in violation of these obligations may be subject to a monetary fine.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### 6. Regulation on the rights of patients

The patients of a private or public institution have protection against any illegal treatment or malpractice act or misuse of personal information as part of their human rights under the Turkish Constitutional Law and Turkish Civil Code. Further, the MOH Turkey regulates the obligations of health institutions to provide qualified health treatment and medical care in due standards, obtain consent of patients prior to certain treatments, keep good record and preserve confidentiality of patient information under the Regulation on the Rights of Patients. The patients are entitled to file a complaint or initiate a lawsuit for its pecuniary and non-pecuniary damages against a health institution in violation of patient rights thereunder.

### 7. Environmental legislation

The private healthcare institutions have obligations under the environmental legislation including the regulations on medical waste, hazardous wastes, solid waste and water pollution and they may be required to obtain the necessary permits (i.e., discharge of wastewater permit) under the relevant environmental regulation or enter into waste collection agreements with the relevant municipality or authorised private companies in order to store medical waste, hazardous waste and solid wastes produced therein or to have it collected. A breach of environment law may result in an administrative fine or, if the breach is not cured within the grace period provided, the facility may be wholly or partially, temporarily or permanently shut down. The Turkish Criminal Code and Civil Code set forth imprisonment or compensation penalties under certain conditions.

### 8. Ancillary laws and regulations

The operation of private healthcare institutions in Turkey are, *inter alia*, also subject to other ancillary laws and regulations, including:

- (i) Organ and Tissue Transplantation Regulation which provides procedures for organ and tissue transplantation treatments;
- (ii) IVF Unit Regulation which provides for physical standards for IVF units, the licensing procedures and operational requirements;
- (iii) Medical Device Regulation which provides procedures and guidelines pertaining to the standards, design, production, supply, service, usage, classification and auditing of medical device and accessories;
- (iv) Cord Blood Bank Regulation which sets forth procedures for obtaining operation license and operating a cord blood bank; and
- (v) Genetic Diseases Diagnosis Centre Regulation which sets forth procedures for obtaining operation license and operating a diagnosis centre for genetic diseases.

#### ANNEXURE A:

SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### (IV) PRC

#### PRC HEALTHCARE LAWS AND REGULATIONS

#### 1. General regulatory environment

China's healthcare industry is regulated by various government agencies, including the MOH. The MOH has branch offices across China that oversee the healthcare industry at the provincial and county levels, which branch offices, together with the MOH, referred to as the healthcare administrative authorities. The healthcare administrative authorities and other government agencies, such as the National Development and Reform Commission ("NDRC"), the State Food and Drug Administration ("SFDA"), the Ministry of Environmental Protection ("MEP"), and the Ministry of Commerce ("MOFCOM"), have promulgated rules and regulations relating to the procurement of large medical equipment, the pricing of medical services, the operation of radiotherapy equipment, the licensing and operation of medical institutions and the licensing of medical staff.

### 2. Regulation of medical institutions

#### Distinction between for-profit and non-profit medical institutions

Medical institutions in China can be divided into three main categories: public non-profit medical institutions, private non-profit medical institutions and for-profit medical institutions. Medical institutions falling under each category have differing registered business purposes and governing financial, tax, pricing and accounting standards than medical institutions falling under one of the other categories. Public non-profit medical institutions, including those owned by the government and military hospitals, are set up and operated to provide a public service and are eligible for financial subsidies from the government. In contrast, private non-profit medical institutions are not eligible for government financial subsidies. Both public and private non-profit medical institutions are required to set their medical service fees within a range stipulated by the relevant governmental price control authorities, to implement financial and accounting systems in accordance with standards promulgated by government authorities and to retain any profits for the continued development of such institutions.

For-profit medical institutions are permitted to set prices for their medical services in accordance with the market, to implement financial and accounting systems in accordance with market practice for business enterprises and to distribute profits to their shareholders. Like private non-profit medical institutions, for-profit medical institutions are not entitled to government financial subsidies. All of the clinics in PRC are established as for-profit medical institutions.

#### 3. Medical Institution Practicing License

Pursuant to the Regulation on Administration of Medical Institutions any organisation or individual that intends to establish a medical institution must obtain a medical institution practicing license from the relevant healthcare administrative authorities, which includes the procedure of application approval and registration.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

In order to establish a medical institution, the approval from relevant healthcare administrative authorities should be applied and an approval letter for the establishment of medical institutions should be obtained before other application procedures from other relevant authorities. Medical institution with no bed or with less than 100 beds shall make the application with the local county-level healthcare administrative authorities, and medical institution with more than 100 beds and specialist medical institution shall make the application with the province-level healthcare administrative authorities. In determining whether to approve any application, the relevant healthcare administrative authorities are to consider whether the proposed medical institution comports with the population, medical resources, medical needs and geographic distribution of existing medical institutions in the regions for which such authorities are responsible as well as whether the proposed medical institution meets the basic medical standards set by the MOH. All of the clinics in PRC would each need to obtain such a medical institution practicing license. Pursuant to the Detailed Rules for the Implementation of Regulation on Administration of Medical Institutions any individual or organisation may not apply to establish a medical institution if:

- the applicant is incapable to assume the civil liabilities independently;
- (ii) the individual is serving a sentence or incapable of assuming civil liabilities independently;
- (iii) the applicant is a medical personnel who is working in a medical institution, or has been discharged from his/her position because of sickness, or retains his/her position with a salary suspension;
- (iv) the applicant is a medical personnel who has committed a medical accident of higher than 2nd level in the last five years;
- the applicant is a medical personnel whose practice license has been revoked because of violation of laws, rules or regulations;
- (vi) the applicant is a legal representative or major person in charge of a medical institution of which the medical institution practice license has been revoked; or
- (vii) Any other conditions set by the health care administrative authorities of provinces, autonomous regions or municipalities.

After the relevant healthcare administrative authorities have approved the establishment of the proposed medical institution, such medical institution shall be registered at the aforesaid healthcare administrative authorities and obtain a Medical Institution Practicing License in order to operate and provide medical services.

A medical institution needs to satisfy the following conditions to obtain a license:

- An Approval Letter for the Establishment of Medical Institutions has been obtained;
- (ii) The medical institution meets the basic standards of medical institutions;
- (iii) The medical institution has appropriate name, organisation and premises;
- (iv) The medical institution has the funds, facilities, equipment and professional healthcare technical personnel suitable for its operation;

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

(v) There are corresponding internal rules and regulations of the medical institution; and

(vi) The medical institution is able to assume civil liabilities independently.

A medical institution will not be permitted to be registered and obtain the Medical Institution Practicing License if the medical institution is, amongst others, not in compliance with the approval it has obtained from the healthcare administrative authorities, it does not meet the basic standards for a medical institution or if the medical institution does not meet any other requirements stipulated by the healthcare administrative authorities of provinces, autonomous regions or municipalities.

The license, if granted, is not permitted to be transferred or lent. An application for change of information should be made if the medical institution intends to change any of its information, including without limitation the name, address, legal representative, or main responsible person. In case of any intention of closing the medical institution, it may make an application to cancel its license with the registration authorities and the license shall be withdrawn by the authorities.

The license of medical institution with less than 100 beds shall be checked and verified once a year by its registration authorities and shall be valid for a term of 5 years and the license of medical institution with more than 100 beds shall be checked and verified once every three years and shall be valid for a term of 15 years. The registration authorities shall suspend the medical institution's operation for a time period of one to six months if the medical institution is found not to meet the basic standards of medical institutions or other requirements. The license shall be cancelled if the medical institution is unable to pass the checking and verification after the suspension period.

Further, the Regulation of Medical Record Management in Healthcare Facilities 2002 ("Medical Record Management Regulation") imposes a duty on the healthcare facilities to have an appropriate patient medical records system comprising specialised department or full time/part time staff for maintaining and managing such patient medical records and be responsible for safeguarding the information on the patients' medical records against loss, tampering or use by unauthorised persons.

#### 4. Registration of doctors

Doctors in China must obtain a doctor practitioner or assistant doctor practitioner license. Currently, each doctor is required to practice in the medical institution specified in such doctor's registration. If a doctor intends to change such doctor's practice location, including but not limited to moving to or from a non-profit medical institution or to or from a for-profit medical institution, practice classification, practice scope or other registered matters, such doctor is required to apply for such change with the relevant healthcare administrative authorities. However, with the approval of the medical institution with which a doctor is affiliated, such doctor may, within such doctor's scope of practice, undertake outside consultations, including diagnostic and treatment activities, for patients of another medical institution.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

#### 5. Pricing of medical services

Medical services fees generated through the use of both large medical equipment at non-profit medical institutions and military hospitals are subject to the pricing guidelines of the relevant provincial or regional price control authorities and healthcare administrative authorities. The pricing guidance sets forth the range of medical services fees that can be charged by non-profit medical institutions and military hospitals. For-profit medical institutions are not subject to such pricing restrictions and are entitled to set medical services fees based on their cost structures, market demand and other factors. According to the *Implementation Plan for the Recent Priorities of the Health Care System Reform (2009-2011)*, the Chinese government is aiming to reduce the examination fees for large medical equipment. In addition, the Chinese government is also aiming to reduce the treatment fees for large medical equipment.

#### 6. Ancillary laws and regulations

The operation of healthcare business in the PRC is also subject to various other laws and regulations including:

- (i) the Medical Equipment Supervision and Administration Regulation stipulates that clinics must each obtain a medical equipment operating enterprise permit from the relevant provincial drug supervision and administration agency for the operation of the different classes of medical equipment. Each such permit is valid for a term of five years and, prior to expiration, must be reviewed by and an extension of its term must be obtained from the relevant authorities;
- the Regulation on Radioisotope and Radiation Equipment Safety and Protection provide that organisations that produce, sell or use radioactive materials or devices in the PRC are required to obtain radiation safety permits from the relevant national or provincial environmental protection authorities. Each such radiation safety permit is valid for a term of five years and, prior to expiration, must be reviewed by and an extension of its term must be obtained from the relevant authorities;
- (iii) the Rules on Procurement and Use of Large Medical Equipment provide for quotas for large medical equipment are set by the MOH and the NDRC or the relevant provincial healthcare administrative authorities, and hospitals must obtain a large medical equipment procurement license prior to the procurement of any such equipment that is covered by the rules on procurement. Large medical equipment is defined as any medical equipment valued at over RMB5.0 million or listed in the medical equipment administration catalogue of the MOH;
- (iv) the Regulatory Rules on Radiotherapy govern medical institutions that engage in radiotherapy. These rules require such medical institutions to possess qualifications sufficient for radiotherapy work, which include having adequate facilities for housing radiotherapy equipment as well as having qualified, properly trained personnel. Medical institutions that operate medical equipment containing radioactive materials are also required to obtain a radiation safety permit; and
- (v) the Regulatory Rules on Radiotherapy also provides that medical institutions that engage in the operation of medical equipment that contains radioactive materials or emits radiation during operation are required to obtain a radiation worker permit from the competent healthcare administrative authorities for each medical technician who operates such equipment.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

## (V) INDIAN HEALTHCARE LAWS AND REGULATIONS

Clinical establishments (including hospitals, medical institutions, nursing homes, clinical laboratories and medical clinics) in India are regulated by various central, state, local government and municipal laws, regulations and rules. These laws, regulations and rules set out the licensing and regulatory regime applicable to clinical establishments and also mandate certain minimum standards that must be complied with in relation to the operation and maintenance of clinical establishments. These standards include sanitary and safety standards, conformity with conditions of allotment of land and provision of ongoing information in respect of matters such as (i) the availability and functioning of various medical instruments, (ii) available space for accommodating patients, (iii) details of operation theatres, and (iv) sanitation facilities. Depending on the relevant state in which the clinical establishment is located, the punishment for failure to comply with applicable laws, regulations and rules or to obtain the required registration and licenses is the imposition of mandatory fines as well as criminal conviction and imprisonment.

Laws and regulations governing fee structures for hospitals and clinics are specific to every state in India. Under these regulations, the relevant government authority has the power to specify the maximum fees and charges that can be imposed by a private hospital for provision of medical services for a specified number or percentage of beds in the hospital, as determined by the government authority. For instance, the approval granted by the Commissioner of the Municipal Corporation of Greater Mumbai for the building development of the proposed Khubchandani Hospital states that it is mandatory that 15% of beds in hospital be charged at the rate being charged by the Municipal Corporation of Greater Mumbai at municipal hospitals.

### The West Bengal Clinical Establishments Act, 1950

The West Bengal Clinical Establishments Act, 1950 and the West Bengal Clinical Establishment Rules, 2003 (together, the "WB Regulations") apply to hospitals in Kolkata. Every clinical establishment must obtain a licence (and comply with conditions for the grant of a licence) under the WB Regulations, including the following:

- (i) The clinical establishment should be kept in a sanitary and hygienic condition;
- (ii) The clinical establishment should submit reports to the relevant authority within prescribed timeframes;
- (iii) The clinical establishment must not refuse admission to any patient suffering from acquired immune deficiency disease syndrome; and
- (iv) All emergency patients must be given emergency medical care without consideration of the financial ability of the patient to pay medical fees and the patients must be then forwarded to the nearest government hospital along with the necessary medical records. However, the patient/ patient party are responsible for paying the medical fees of the clinical establishment.

A licence is granted under the WB Regulations for one or three years and must be renewed prior to its expiry. Non-compliance with licensing conditions can result in revocation of the licence, and the state government is entitled to depute officers to randomly inspect a clinical establishment to determine compliance with the conditions of its licence.

A licence granted to a clinical establishment is non-transferable. Any proposed expansion in a clinical establishment should be pre-approved. The clinical establishment must maintain specified records for a period of three years or, in the event of any proceeding, till the disposal of such proceedings. A failure to maintain the necessary records is punishable with imprisonment for up to six months and with fine of up to Rs.1,000. A subsequent offence is punishable with imprisonment for up to two years or with fine which may extend to Rs.2,000 or with both.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### 2. The Bombay Nursing Homes Registration Act, 1949

The Bombay Nursing Homes Registration Act, 1949 and the Maharashtra Nursing Homes Registration Rules, 1973 (together, the "Maharashtra Regulations") apply to hospitals in Mumbai. A nursing home must be registered under the Maharashtra Regulations, which permit the cancellation of such registration on certain grounds including the following:

- (i) the person carrying on the nursing home is not a fit person to carry on or to be employed at a nursing home;
- the nursing home is not under the management of a qualified medical practitioner or a qualified nurse, or there is not an approved proportion of qualified nurses;
- (iii) the nursing home is not fit to be used for a nursing home for reasons connected with location, construction, accommodation, staffing or equipment; and
- (iv) That the registered holder has been convicted of an offence under the Maharashtra Regulations or that any other person has been convicted of such an offence in respect of that nursing home.

The registration of a nursing home must be renewed by 31 March of every year. Any transfer of the ownership or management of nursing home must be jointly communicated by the transferor and the transferee to the local supervising authority and the transferee must make an application for registration in accordance with the Maharashtra Regulations.

The nursing home must also maintain registers of patients and daily records of health of patients. Non-maintenance of the registers is punishable by fine of up to Rs. 50 per day and, in the case of a continuing contravention, an additional fine of Rs.15 for every day that the contravention continues.

### 3. The Indian Medical Council Act, 1956 (the "Medical Council Act")

The Medical Council of India has been reconstituted under the Medical Council Act and is required to maintain a register of medical practitioners, containing the names of all persons who are for the time being enrolled as medical practitioners on any state medical register and who possess medical qualifications recognised under the Medical Council Act. Various relevant state government enactments provide for the constitution of state medical councils and the maintenance of state medical registers. Only medical practitioners enrolled on a state medical register are entitled to do the following (a) hold office as physician or surgeon or any other office (by whatever designation called) in the government or in any institution maintained by a local or other authority; (b) practice medicine in any state of India; (c) sign or authenticate a medical or fitness certificate or any other certificate required by any law to be signed or authenticated by a duly qualified medical practitioner; or, (d) give evidence at any inquest or in any court of law as an expert on any matter relating to medicine. The Medical Council Act also requires any person to obtain permission for establishment of new medical college, new course of study etc. No medical college in India is permitted to open a new or higher course of study or training or increase its admission capacity in any course of study or training, except with the prior permission of the central government. The Indian Medical Council also has the power to withdraw any recognition granted to a medical college under the Medical Council Act.

Any person who practices medicine in India without being registered as a medical practitioner with a state medical council will be punishable with imprisonment for a term of one year or a fine of up to Rs.1,000, or with both.

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

### 4. Ancillary laws and regulations

The operation of healthcare business in India is also subject to various other laws and regulations, including:

- (i) the Drugs and Cosmetics Act, 1940 which (i) regulates the import, manufacture, distribution and sale of drugs for the proper protection of drugs and medicines; (ii) prohibits the manufacture and sale of certain drugs and cosmetics which are misbranded, adulterated, spurious or harmful; and (iii) specifies the requirement of a license for the manufacture, sale or distribution of any drug or cosmetic and imposes various record keeping and other requirements;
- the Atomic Energy Act, 1962 and the Atomic Energy (Radiation Protection) Rules, 2004, which (i) regulate matters relating to the acquisition, production, possession, use, disposal, export or import of any prescribed equipment, or substance, that can be a source of atomic energy, (ii) specify provisions relating to radiation installations, such as restrictions, regulatory constraints, safety standards and codes, employment rules and employee responsibilities, and (iii) prescribe requirements for radiation surveillance, health surveillance and inspections;
- the Radiation Protection Rules, 1971, the Radiation Surveillance Protection Rules 1971, the Radiation Surveillance Procedures for Medical Applications Of Radiation GSR 388, 1989 and the Code No. AERB/SCIMED-2 (REV-I) dated 5 October 2001 which (i) stipulate that no person is permitted to use any radioactive material for any purpose, in any location and in any quantity, without a license; (ii) require the appointment of a safety officer for the implementation of a radiation protection program; (iii) outline the objectives of a radiation surveillance program, licensing and safety requirements, working conditions in a medical radiation installation, disposal procedures for radioactive effluents, protection and medical surveillance requirements; and (iv) stipulate various licensing and operating requirements applicable to all medical X-ray machines;
- the Indian Nursing Council Act, 1947, and various state laws relating thereto, which provide for the registration and enrolment of nurses and midwives and for matters connected herewith;
- the Pharmacy Act, 1948, which stipulates the qualification requirements and application processes for registration, and regulates the practice of pharmacy in India;
- (vi) the Bio-Medical Waste (Management and Handling) Rules, 1998, which (i) apply to all persons who generate, transport, treat, dispose or handle bio-medical waste in any form, (ii) regulate the mode of treatment and disposal of bio-medical waste, (iii) mandate that every occupier of an institution generating, collecting, transporting, treating, disposing and/or handling bio-medical waste must (aa) be duly authorised, (bb) take steps to ensure that such waste is handled without any adverse effect to human health or the environment, and (cc) maintain records related to any form of handling of bio-medical waste and submit an annual report to the prescribed authority;
- (vii) the Transplantation of Human Organs Act, 1994 which provides for the regulation of removal, storage and transplantation of human organs for therapeutic purposes and for the prevention of commercial dealings in human organs and for matters incidental thereto. No hospital can provide services relating to the removal, storage or transplantation of any human organ for therapeutic purposes unless such hospital is duly registered under the Transplantation of Human Organs Act;

# ANNEXURE A: SUMMARY OF HEALTHCARE AND OTHER REGULATIONS IN SINGAPORE, MALAYSIA, TURKEY, THE PRC AND INDIA (cont'd)

- (viii) the Medical Termination of Pregnancy Act, 1971 which (i) regulates the termination of pregnancies by registered medical practitioners and permits termination of pregnancy only on specific grounds; (ii) stipulates the requirements to be satisfied by a registered medical practitioner and the clinical establishments before an abortion can be carried out; (iii) requires private hospitals and clinics to obtain government authorisation to provide medical termination of pregnancy services; and (iv) has rules framed pursuant to the Act that require private clinics to have the requisite infrastructure and instruments and satisfy safety and hygiene requirements;
- the Pre-Natal Diagnostic Techniques (Regulation and Prevention of Misuse)
  Act, 1994 which regulates the use of pre-natal diagnostic techniques for the
  purposes of pre-natal sex determination and makes it mandatory for all
  clinical establishments utilising ultrasound machines to register with the
  appropriate authority, failing which penal actions could be taken against
  them:
- (x) the Environmental Protection Act, 1986, which is an umbrella legislation designed to provide a framework for co-ordination of the activities of various central and state authorities established under various laws;
- (xi) the Air (Prevention & Control of Pollution) Act, 1981 and The Water (Prevention & Control of Pollution) Act, 1974, which deal with licensing and operating requirements in relation to the control of air and water pollution;
- (xii) the Hazardous Waste (Management, Handling and Transboundary Movement) Rules, 2008, which apply to the handling of hazardous waste and specify the procedure for importing, exporting, handling, recycling, processing, reusing, treatment, storage and disposal of hazardous waste; and
- (xiii) the Consumer Protection Act, 1986 which, *inter alia*, applies to professional negligence of service providers such as hospitals and doctors and provides for compensation to affected patients and patients' families.

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ANNEXURE B:

SUMMARY OF REGULATIONS GOVERNING OUR EDUCATION BUSINESS IN SINGAPORE AND MALAYSIA

#### (I) SINGAPORE

#### SINGAPORE PRIVATE EDUCATION LAWS AND REGULATIONS

The Private Education Act, Chapter 247(A) of Singapore (the "Private Education Act") was enacted in October 2009 to establish and incorporate the Council for Private Education ("CPE") and to provide for its functions, duties and powers for the regulation and accreditation of private education institutions in Singapore.

Under the Private Education Act, the CPE implements and administers two schemes, a mandatory Enhanced Registration Framework ("ERF") and a voluntary quality assurance scheme called EduTrust. The ERF, as set out under the Private Education Act and the Private Education Regulations, spells out the mandatory registration requirements and legislative obligations which all private education institutions, operating in and from Singapore, must meet.

All private education institutions in Singapore are required to register with the CPE under the ERF. These institutions fall under the following three categories:

- Private education institutions offering education leading to the award of a diploma or degree, or full-time post-secondary education leading to the award of a certificate;
- (ii) Private education institutions offering full-time preparatory courses for entrance/ placement tests for joining the Ministry of Education's ("MOE") mainstream schools, or for external examinations; and
- (iii) Foreign System Schools offering fulltime primary or secondary education wholly or substantially, in accordance with an international curriculum.

The Private Education Act and the Private Education Regulations, stipulate, *inter alia*, operational requirements and restrictions for the operation of private education institutions, including the following:

- (i) the change of (a) name of a private education institution, or (b) name of any premises or school of, or any education provided by, a private education institution to a new name, shall require the approval of the CPE;
- (ii) the change in the registered premises of a private education institution shall require the permission of the CPE;
- (iii) (a) the change in the ownership, control or management of a private education institution (including any change in the academic board or the examination board of a private education institution), (b) the conviction of any manager of a private education institution of any offence punishable with imprisonment, and (c) the institution of any legal proceedings against the private education institution, shall be notified to the CPE; and
- (iv) the issue or publication, knowingly or recklessly, of any advertisement relating to a private education institution which is false or misleading in a material particular is prohibited.

The EduTrust certification scheme is a voluntary quality assurance scheme which allows private education institutions to differentiate themselves by achieving certification awards that correspond to higher and more comprehensive standards in key areas of management, corporate governance and administration, academic processes, student protection and support services.

#### ANNEXURE B:

SUMMARY OF REGULATIONS GOVERNING OUR EDUCATION BUSINESS IN SINGAPORE AND MALAYSIA (cont'd)

#### (II) MALAYSIA

#### MALAYSIAN PRIVATE HIGHER EDUCATION LAWS AND REGULATIONS

#### 1. Private Universities and Colleges

Private higher education is heavily regulated by MOHE in accordance with the Private Higher Educational Institutions Act 1996 ("PHEIA"), the Universities and University Colleges Act 1971 and accompanying regulations. These laws and regulations govern, among others, the establishment, maintenance, administration, registration, management, supervision and quality of the education industry in Malaysia. The operation of IMU and Pantai colleges in Malaysia are subject to these laws and regulations which comprise many operational aspects including matters relating to governance and management, facilities and programme resources, academic and professional appointments, the curriculum as well as the admission policy.

Once the application for registration of the establishment and operation of a private university or college is approved by MOHE, it is subject to renewal for every five (5) years. Application for renewal of the existing certificate of registration must be submitted at least six (6) months prior to the expiry of the certificate of registration. MOHE has the discretion to accept or reject the renewal of registration subject to the compliance of the terms and conditions of the registration. Any breach of the provisions under the PHEIA will result in fines or imprisonment of the relevant person and the registration may be cancelled.

Further, the PHEIA also sets out the requirement of obtaining prior approval from the Registrar General should there be any changes or alterations in relation to the universities or colleges which includes changes or alteration to:

- the name, issued and paid up capital, composition of the board of directors and constituent documents of the company who own the universities or colleges;
- (ii) registered premise of the universities or colleges; and
- (iii) matters in relation to the chief executive of the universities or colleges.

Private university and college operators also have to continuously seek approvals from the relevant government agencies such as the Ministry of Home Affairs, Inland Revenue Board of Malaysia, Employees Provident Fund and Social Security Organisation for various ancillary approvals to support the institutions' operation which range from university and colleges premise licenses, advertisement licenses, teaching permits, employment of expatriate approvals, recruitment of international students, and corporate taxpayer and employer registration.

## ANNEXURE B: SUMMARY OF REGULATIONS GOVERNING OUR EDUCATION BUSINESS IN SINGAPORE AND MALAYSIA (cont'd)

#### 2. Programme studies

Prior approval from MOHE is required before a private higher education operator can conduct a programme of study at its respective universities and colleges. The accreditation of programme studies from MQA has been made mandatory by Ministry of Education. Accreditation will be granted if the institution strictly adhere to the high standards and policies set by the relevant professional bodies and government regulatory agencies in particular on the requirements set by MQA in the Malaysian Qualifications Framework ("MQF").

In order to obtain or maintain full accreditation of the programme studies offered and conducted at the university or college, the private universities or colleges operator need to comply with the conditions and standards set by the MQA. The conditions and standards vary for each programme studies which includes material conditions on:

- (i) quota for each programme studies;
- (ii) minimum students entrance requirements; and
- (iii) infrastructure and facilities required for the programme study.

Further, private universities or colleges have to undergo monitoring exercise for the accredited programme for every three (3) years by MQA. The duration of such exercise may vary for programmes under the professional bodies. This periodic monitoring is essential to guarantee the maintenance of quality and continuous enhancement of each of the accredited programmes. Failure to comply with the terms and conditions provided by the MQA would amount to suspension or revocation of the accreditation status granted.

Programme studies such as nursing and pharmacy are subject to specific requirements set by the individual governing bodies such as the Malaysian Nursing Board and Pharmacy Board. These requirements can include compliance with specific recruitment policies and procedures for appointment of academic staff, and curriculum content.

ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA

## (I) THE REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT BY A SINGAPORE COMPANY TO A FOREIGN PARENT UNDER SINGAPORE LAWS

Foreign exchange control legislation in the form of the Exchange Control Act, Chapter 99 of Singapore, exists in Singapore but the applicability of the said Act has been suspended since 1 June 1978 pursuant to the MAS's Notice 754 dated 25 May 1978. Hence, solely as a matter of Singapore law, there is no approval required in Singapore for any payment, remittance or capital transfer by a Singapore-incorporated company, out of Singapore.

Notwithstanding the above, pursuant to Section 48C of the Corruption, Drug Trafficking and Other Serious Crimes (Confiscation of Benefits) Act, Chapter 65A of Singapore, persons who intend to move into or out of Singapore physical currency or bearer negotiable instruments the total value of which exceeds a prescribed amount (or its equivalent in a foreign currency) are required to complete a prescribed form referred to as the "Physical Currency and Bearer Negotiable Instruments Report (Traveller) form" (the "NP727 form") and submit the NP727 form to an immigration officer upon arrival in Singapore or on departure from Singapore. Personal details such as full name, date of birth, permanent address as well as information on the physical currency or bearer negotiable instruments are to be set out in the NP727 form.

#### 1. Capital Maintenance Rules

Any repatriation of capital by a company incorporated in Singapore needs to be viewed in light of the capital maintenance rules in Singapore. As a general rule, a company is required to maintain its capital and not return any assets to its members while it is a going concern, save for dividends paid out of available profits. This is intended to protect creditors of the company, who in providing credit to the company for its business operations, should not be made to bear the risk that the company will return any of its capital to its members. The Singapore Companies Act, provides for certain exceptions to the general rule and accordingly, in addition to the payment of dividends, a distribution of the company's assets while it is a going concern can be effected through certain prescribed methods:

- (i) a capital reduction;
- (ii) a share buyback; or
- (iii) any combination of the above.

These are considered below.

#### 2. Dividends

A company may, in general meeting or by resolution of its members by written means, in accordance with its articles of association declare final dividends to its shareholders. Directors may also declare final dividends, if permitted to do so under the company's articles of association. The declaration of final dividends is subject to the following: (i) specific provisions of the company's articles of association providing for or restricting the same; (ii) the amount shall not exceed the amount recommended by the directors of the company; and (iii) under Section 403 of the Singapore Companies Act, no dividends shall be payable to shareholders except out of profits. Additional restrictions in relation to the declaration of dividends are prescribed by the Singapore Companies Act:

# ANNEXURE C: SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

(i) subject to paragraph (ii) below, any profits of a company applied towards the purchase or acquisition of its own shares in accordance with Sections 76B to 76G of the Singapore Companies Act (i.e. provisions in respect of share buybacks) shall not be payable as dividends to shareholders;

- (ii) the restriction described in paragraph (i) above shall not apply to any part of the proceeds received by the company as consideration for the sale or disposal of treasury shares which the company has applied towards the profits of the company; and
- (iii) any gains derived by the company from the sale or disposal of treasury shares shall not be payable as dividends to shareholders.

Directors of a company may also be given the power to pay interim dividends under the articles of association of the company. Unlike the declaration of a final dividend, declaration of an interim dividend does not create a debt. An interim dividend may be revoked any time before payment. However, an interim dividend is wholly provisional and anticipates the profits to be disclosed in the final accounts. Accordingly, if at the end of the accounting period, no profits are disclosed, the interim dividends cannot be paid.

If a dividend (including an interim dividend) is paid when there are no profits available or in contravention of the above, every director or manager of the company who wilfully paid or permitted the payment of the dividend is guilty of an offence.

#### 3. Capital Reduction

A private company limited by shares may, either with or without an order of court, reduce its share capital according to the provisions set out in Division 3A of the Companies Act. Section 78A(1) of the Singapore Companies Act provides that a company may, unless such power is excluded or restricted under its memorandum or articles of association, reduce its share capital in any way and, in particular, do all or any of the following:

- (i) extinguish or reduce the liability on any of its shares in respect of share capital not paid up;
- (ii) cancel any paid-up share capital which is lost or unrepresented by available assets; or
- (iii) return to shareholders any paid-up share capital which is more than it needs.

#### ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

#### 4. Capital Reduction without an order of court

In respect of a capital reduction without an order of court, in addition to passing a special resolution on capital reduction, the company has to, *inter alia*, meet the solvency requirements specified under the Singapore Companies Act.

Briefly, in order to meet the solvency requirements, all the directors of the company must make a solvency statement to the effect that they have formed the opinion that:

- (i) as at the date of the statement, there is no ground on which a company could then be found to be unable to pay its debts;
- (ii) assuming it is intended to wind up the company within 12 months following the date of the statement, the company will be able to pay its debts in full within the period of 12 months beginning with the commencement of winding up;
- (iii) assuming it is not intended to wind up the company within 12 months following the date of the statement, the company will be able to pay its debts as they fall due during the 12 months immediately following the date of the statement; and
- (iv) the value of the company's assets is not less than the value of its liabilities (including contingent liabilities) and will not, after the proposed capital reduction, become less than the value of its liabilities (including contingent liabilities).

The company need not meet the solvency requirements described in the preceding two paragraphs above in respect of a capital reduction if the reduction of share capital is a result of the cancellation of any paid-up share capital which is lost or unrepresented by available assets.

#### 5. Capital Reduction pursuant to an order of court

The Singapore Companies Act provides an alternative method for a company limited by shares to reduce share capital without the requirement for a solvency statement. To do so, the company has to make an application to court pursuant to Section 78G(1) of the Singapore Companies Act for share capital to be reduced by a special resolution that is approved by an order of the court.

It should be noted that certain diminutions of capital are exempt from the procedures described above in the preceding four paragraphs for capital reduction without or with an order of court. Subject to the company's articles of association permitting such alteration of capital, reductions of capital that are so exempted include the following:

- the cancellation of shares which at the date of the passing of the resolution in that behalf have not been taken up or which have been forfeited (Section 71(1)(e) of the Singapore Companies Act);
- (ii) the application of capital in providing for the redemption of redeemable preference shares, which redemption shall not be taken as reducing the amount of share capital of the company (Section 70 of the Singapore Companies Act):

#### ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

- (iii) the cancellation of shares that were purchased by the company pursuant to an order of court in relation to the giving of financial assistance by a company (Section 76(13)(b)(A) of the Singapore Companies Act);
- (iv) the buyback of shares pursuant to an order of the Singapore courts as a remedy in cases of oppression or injustice (Section 216(2)(d) of the Singapore Companies Act); and
- (v) the application of capital of the company to purchase or acquire the company's shares, pursuant to a share buyback in accordance with the Singapore Companies Act. The buybacks under the Singapore Companies Act for unlisted Singapore-incorporated companies are described below.

#### 6. Share Buyback

Unless provided for under the Singapore Companies Act, a company is prohibited from acquiring its own shares or shares in its holding company. Hence, under the Singapore Companies Act, an unlisted Singapore-incorporated company may buy back its own shares:

- in accordance with an equal access scheme authorised in advance by general meeting of the company (Section 76C of the Singapore Companies Act);
- in accordance with an agreement for a selective off-market purchase authorised in advance by special resolution where persons whose shares are to be acquired have abstained from voting (Section 76D of the Singapore Companies Act); or
- (iii) under a contingent purchase contract authorised in advance by a special resolution of the company (Section 76DA of the Singapore Companies Act).

The share buyback is subject to various conditions pursuant to the relevant sections of the Singapore Companies Act, such as the following:

- (i) the company must expressly be permitted to do so under its articles of association;
- (ii) the total number of ordinary shares purchased or acquired by the company during the relevant period (as defined in the Singapore Companies Act) does not exceed ten per cent of the total number of ordinary shares of the company in that class; and
- (iii) payment may be made out of the company's capital or profits so long as the company is solvent or will remain solvent after the buyback.

As can be seen from the above and as a general note, the payment of any dividends or return of capital to shareholders may only be made at a time when the company is solvent, and furthermore, such payments should not result in the company being insolvent. Otherwise, there is a risk that the payments or returns made may be challenged and be subject to a claw-back, on the basis that such payments or returns amounted to transactions at an undervalue and/or were unfair preferences of persons to whom payments or returns were made.

#### ANNEXURE C: SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND

REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA

(cont'd)

#### 7. Withholding Tax

Under the Income Tax Act, Chapter 134 of Singapore, there is no withholding tax on the payment of dividends by a Singapore-incorporated company. There is also no withholding tax on any payment made to shareholders of a Singapore-incorporated company pursuant to a capital reduction or a buyback of shares by the Singaporeincorporated company.

#### 8. Solvency Requirements

Payments made at a time when the company is insolvent or becomes insolvent by reason of the payment or made after insolvency proceedings have been commenced are susceptible to clawbacks. For instance, if there are payments made at a time when the company is insolvent or the company becomes insolvent by reason of the payments, there is a risk that the payments made may be clawed back as an unfair preference or transaction at an undervalue where the company is subsequently wound up or placed under judicial management.

#### II. TURKISH LAW AND REGULATIONS ON THE REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT BY A TURKISH COMPANY TO A FOREIGN PARENT UNDER **TURKISH LAWS**

The main regulations on the repatriation of capital, remittance of profit and foreign exchange controls in Turkey are:

- Government Decree no. 32 on the Protection of the Value of the Turkish Currency (i) ("Decree 32");
- Communiqué on the Decree no. 32 numbered 2008-32/34 ("Communiqué on (ii) Decree 32"):
- Circular numbered 1-M issued by Central Bank ("1-M Circular"); (iii)
- (iv) Circular on Invisible Transactions issued by the Central Bank; and
- the Circular on Capital Movements issued by the Central Bank, all of which are (v) amended from time to time.

Until the promulgation of Decrees 28, and 30 on the Protection of the Value of the Turkish Currency in 1983, which granted Turkish citizens limited rights to hold and trade foreign currencies, Turkish exchange regulations strictly controlled exchange movements.

A non-resident person may freely repatriate dividends received and proceeds of their sale in respect of such shares, which is discussed in detail below.

#### 1. Foreign Exchange Controls

Pursuant to Article 1 of the Law on the Protection of the Value of Turkish Currency no. 1567, the Council of Ministers is authorised to regulate sale, purchase, importation and exportation of foreign exchange, shares, bonds (among others) in order for the protection of Turkish currency by Governmental Decrees each titled "Protection of Turkish Currency" and published in the Official Gazette.

#### ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

#### Remittance of Profit from the Sale of Shares

Article 12 of Decree 32 permits the remittance of profit arising from activities and transactions by foreign investors in Turkey. Accordingly, foreign investors are authorised to remit net profit, dividend (to be further discussed below) sales considerations to be paid with regards to sales, liquidation, indemnification, agreements pertaining to license, management and similar agreements abroad via Turkish banks. Turkish banks conducting such transactions are obliged to disclose the profit remittance to the Directorate of Payment Balances General Directorate of Statistics.

Decree 32 further provides that non-residents may purchase and sell shares of Turkish companies traded on capital markets and money markets provided that such transactions are effected through a bank or broker authorised under applicable legislation and the relevant gains and the purchase price are transferred via a bank licensed in Turkey.

#### Distribution of Dividends

General Description for Distribution of Dividends under Turkish Law

In accordance with the relevant regulations of the Turkish Commercial Code no. 6762 ("TCC") and other applicable legislation and the relevant provisions of the articles of association of the relevant joint-stock company, the distribution of profits and the payment of any annual dividend in respect of the preceding financial year will be recommended by the board of directors each year for approval by the shareholders at the annual shareholders' meeting, which must be held within three months following the end of the preceding financial year. Each share which is duly paid entitles its holder to a pro rata share of any dividends distributed upon a shareholders' resolution in this respect, unless otherwise permitted by the applicable legislation and the articles of association of the relevant joint-stock company.

As per TCC, net profit of a Turkish company is calculated and dividends are distributed in accordance with the articles of association of the relevant company after deducting all expenses, depreciation and similar payments, taxes and the previous year's losses, if any, from the revenue determined at the end of the fiscal period and setting aside legally required reserves.

Unless and until the statutory funds and other financial obligations required by law are set aside, the company cannot resolve (i) to set aside any reserve, (ii) to transfer a dividend to the next year or (iii) to make distributions to the members of the board of directors, managers, employees and foundations or similar institutions established for various purposes.

#### ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

According to the requirements of the Capital Markets Board ("CMB"), public companies are required to distribute dividends by the end of the fifth month following the end of the preceding financial year. Under the current dividend rules of the CMB, they are required to state the first dividend ratio in their articles of association and this ratio must not be less than 20% of the net income of the company. Listed companies have the option to distribute dividends in the form of cash or bonus shares (or a combination thereof), or to retain all or part of the earnings for the relevant financial year as retained earnings, subject to the limitations discussed thereof. However, according to the CMB rules, if a public company determines not to distribute first dividends, then the minimum amount must be set aside as a special reserve.

Additionally, the CMB has the discretion to require public companies to distribute dividends. Accordingly, the CMB determines annually the mandatory minimum rate of dividends to be distributed by companies listed on the Istanbul Stock Exchange. For the profits of the years 2011, 2010 and 2009; the CMB did not impose mandatory minimum rates of dividends to be distributed by companies listed on the Istanbul Stock Exchange. This rate is set as a percentage of distributable profits based on each company's financial statements prepared in accordance with applicable CMB regulations.

Pursuant to the Capital Markets Law numbered 2499, public companies may distribute interim dividends.

No dividends or additional interim dividends may be distributed until the interim dividends of the previous year are completely set off and the articles of association of the relevant company allows such distribution.

Under Turkish law, the statute of limitations in respect of dividend payments including annual and interim dividends is five years following the date of the shareholders' meeting that approved the distribution or any other date to be resolved at such shareholders' meeting, after which time uncollected dividends are transferred to the Treasury.

Remittance of Dividend from Turkey to foreign shareholders

A non-resident person may freely repatriate dividends received provided that such dividends received are transferred through Turkish banks.

#### 4. Share Buyback

The TCC provides a rigid prohibition for joint-stock companies to acquire ownership of or a pledge on their own shares. Pursuant to the TCC, any agreement with respect to joint-stock companies' acquisition of or acceptance of a right of pledge on their shares, and any share buyback transactions conducted within the said scope shall be invalid. The relevant provisions of the TCC provide a limited number of cases where a joint-stock company is allowed to buy back its shares on a temporary basis. These exceptions are such as share buyback transactions executed in connection with a capital reduction by the company; acquisition of the shares by way of succession within the scope of the acquisition of an asset or a commercial enterprise together with its assets and liabilities or any share buyback transactions executed within the scope of activities of the company.

#### ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

On 10 August 2011, the CMB resolved the new principles governing share buyback transactions of companies listed on the Istanbul Stock Exchange by introducing a similar structure to the legal framework envisaged in the new Turkish Commercial Code numbered 6102, which shall take effect on July 1, 2012. Regardless of the enactment of the new Turkish Commercial Code, the relevant resolution of the CMB has immediately entered into force, paving the way for ISE listed companies to conduct the share buyback transactions.

In order to commence the share buyback, the listed companies require authorisation from the general assembly with a share buyback programme including information on the purpose of the purchase, fund allocated for such purpose and the source of such fund, the term of such authorisation which can be at most 18 months and certain other matters. On the other hand, in the existence of "reasonable grounds", the board of directors of the listed company can initiate the share buyback transactions without a separate authorisation from the general assembly. These transactions are subject to certain limitations e.g. share buyback transactions can only be commenced on exchange, share buyback can be executed up to 10% of the issued capital of the relevant listed company, the price of the on-exchange purchase order cannot exceed the existing orders or the price of the last realised transaction.

A new share buyback system will be introduced to Turkish companies with the enactment of the new Turkish Commercial Code numbered 6102, which shall take effect on 1 July 2012.

#### 5. Capital Reduction

The TCC provides that the capital of a joint-stock company incorporated in Turkey can be ordinarily decreased either (i) by decreasing the number of shares of such company which can be achieved by combining or eliminating shares, or (ii) by decreasing the nominal value of all shares. Exceptionally, the capital of a company may also be decreased for compensating the losses reflected in the financial statements or for obtaining funding from the shareholders by simultaneously decreasing and increasing the capital.

In Turkey, the ordinary capital reduction method explained above is triggered with a board resolution of the relevant company in relation to the capital decrease and an application to the commercial court for the appointment of an expert committee which will report that the company will have sufficient assets to meet the claims of all of its creditors after reduction of its capital. Following issuance of the expert committee report allowing the capital decrease, the approval of the general assembly of shareholders is required for such capital decrease. Once the general assembly of shareholders is duly convened and a resolution regarding an amendment to the articles of association of the company with respect to the capital decrease is approved, the company is obliged to make three announcements in the trade registry gazette and invite its creditors to claim their receivables or request security for these claims from the company within two months following the third announcement to be made. Additionally, the company shall notify its creditors whose addresses are known to the company of the capital decrease procedure. The actual decrease of the capital can only take place after the term given to the creditors is completed and the declared due claims are either paid or secured. Once such steps are duly completed, the actual decrease of the capital can be implemented by the board of directors and the relevant documentation shall be submitted to the trade registry.

## ANNEXURE C: SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA

(cont'd)

## (III) CHINA LAW AND REGULATIONS ON THE REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT BY A PRC COMPANY TO A FOREIGN PARENT UNDER PRC LAWS

#### 1. Foreign Currency Exchange

Pursuant to the Foreign Exchange Administration Regulation promulgated on 29 January 1996, as amended on 14 January 1997 and 5 August 2008, and various regulations issued by the State Administration of Foreign Exchange ("SAFE") and other relevant PRC government authorities, the Renminbi is freely convertible only with respect to current account items, such as trade-related receipts and payments, interest and dividends. Capital account items, such as direct equity investments, loans and repatriations of investments, require the prior approval of the SAFE or its local branches for conversion of Renminbi into foreign currency, such as US Dollars, and remittance of the foreign currency outside the PRC. Foreign exchange transactions under the capital account are still subject to limitations and require approvals from, or registration with, the SAFE and other relevant PRC governmental authorities, or their competent local branches.

Renminbi converted from the foreign currency-denominated capital of a foreign invested company only be used for purposes within the business scope approved by the applicable governmental authority and may not be used for equity investments within the PRC unless specifically provided for otherwise in its business scope. In addition, the SAFE strengthened its oversight of the flow and use of Renminbi funds converted from the foreign currency-denominated capital of a foreign invested company. The use of such Renminbi may not be changed without SAFE's approval and may not be used to repay Renminbi loans if the proceeds of such loans have not yet been used for purposes within the company's approved business scope. Violations of SAFE Circular No. 142 may result in severe penalties, including substantial fines.

#### 2. Dividend Distributions

Pursuant to various regulations issued by the SAFE and other relevant PRC government authorities, the PRC government imposes restrictions on the convertibility of Renminbi into foreign currencies and, in certain cases, on the remittance of currency out of China. All PRC incorporated companies must allocate at least 10.0% of its after-tax profits to a statutory common reserve fund. When the accumulated amount of the statutory common reserve fund exceeds 50.0% of the registered capital of such subsidiary, no further allocation is required. Funds allocated to a statutory common reserve fund may not be distributed to equity owners as cash dividends. Furthermore, PRC incorporated companies may allocate a portion of its after-tax profits, as determined by its ultimate decision-making body, to its staff welfare and bonus funds, which allocated portion may not be distributed as cash dividends.

#### 3. Regulation on Taxation

On 16 March 2007, the National People's Congress, the PRC legislature, passed the new Enterprise Income Tax Law, ("new EIT Law") which became effective on 1 January 2008. On 6 December 2007, the State Council approved and promulgated the Implementation Rules of PRC Enterprise Income Tax Law, which took effect simultaneously with the new EIT Law.

#### **ANNEXURE C:**

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

The new EIT Law applies a uniform 25% Enterprise Income Tax rate to both foreign invested enterprises and domestic enterprises and eliminates many of the preferential tax policies afforded to foreign investors. Furthermore, dividends out of post-2007 earnings paid by a foreign invested enterprise to a non-resident shareholder are now subject to a withholding tax of 10%, which may be reduced under any applicable bilateral tax treaty between the PRC and the jurisdiction where the non-resident shareholder resides. An applicant seeking a preferential withholding tax rate under a bilateral tax treaty must apply to the competent PRC tax authorities for recognition of eligibility for such treaty benefits. The PRC tax authorities will evaluate whether an applicant for treaty benefits with respect to dividends, interest and royalties qualifies as a "beneficial owner" on a case-by-case basis, and must follow the "substance over form" principle and an applicant that does not carry out substantial business activities, an agent or a conduit company, will not be regarded as a "beneficial owner" and therefore cannot enjoy treaty benefits.

In addition, under the new EIT Law, foreign shareholders could become subject to a 10% income tax on any gains they realised from the transfer of their shares, if such gains are regarded as income derived from sources within the PRC, and the enterprise in which their shares invested is considered a "tax resident enterprise" in the PRC. Once a non-PRC company is deemed to be a PRC tax resident by following the "place of effective management" concept and any dividend distributions from such company are regarded as income derived from sources within the PRC, PRC withholding income tax may be imposed and applied to dividend distributions from the deemed PRC tax resident to its foreign shareholders, and dividends distributed by its PRC subsidiaries to such deemed PRC tax resident would be exempted from PRC tax if certain requirements are met.

#### 4. Transfer of Shares in the Foreign Invested Enterprises ("FIE")

A foreign investor can cash out on its investment through a sale of its equity to another investor. This can occur either by selling its equity in a FIE to another foreign investor or to a Chinese investor (Chinese government approval is required in both circumstances). If the sale is to another foreign investor, of course the foreign purchaser will have foreign currency and can directly remit those funds offshore to the seller. If the purchaser is a domestic investor without foreign currency, Chinese law also permits this purchaser to convert its RMB purchase price into foreign currency and remit them to the foreign seller, as long as the transfer has been approved by the Ministry of Commerce ("MOFCOM") or its local counterparts.

#### 5. Buyback or reduction in capital

In general, registered capital may not be reduced during the life of a FIE without amending its articles of association, which requires approval by the relevant government approval authorities. (There is a limited exception in the case of cooperative joint ventures.) It is this limitation, combined with the requirement that only profits out of retained earnings may be distributed, which potentially can trap cash in an FIE until it is dissolved. By itself, this basic framework would not be unduly burdensome if investors could choose both the amount of the total investment to contribute as registered capital (i.e., the degree of leverage) and the timetable for funding such contribution. However, Chinese law does not permit such flexibility in either of these areas.

# ANNEXURE C: SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

#### 6. Liquidation Rights

Normally, registered capital of a FIE cannot be reduced during the term of the venture. Liquidation of a FIE requires approval by its original approval authority. Once the FIE is liquidated and its creditors are paid off, then any remaining liquidation assets can be distributed to the investors and, in the case of foreign investors, repatriated abroad.

## (IV) INDIAN LAW AND REGULATIONS ON THE REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT

Repatriation and remittance of capital and profits from an Indian incorporated company to a non-resident shareholder is governed by the Foreign Exchange Management Act, 1999 (as amended from time to time) and the rules, regulations, circulars and notifications (together the "FEMA") issued thereunder by the Reserve Bank of India (the "RBI") as well as the press notes and circulars issued by the Department of Industrial Policy and Promotion as consolidated in the Circular 2 of 2011 dated 30 September 2011 (as restated from time to time) (the "Consolidated FDI Policy"). Under Indian law, such remittance and repatriation is permitted in certain specified circumstances subject to compliance with prescribed procedural and documentation requirements.

## 1. Remittance/repatriation of proceeds by an India incorporated company to its non-resident shareholder

Under Indian law, a non-resident shareholder is permitted to repatriate and/or remit outside India the following:

- (i) sale proceeds of shares received by a non-resident shareholder:
- (ii) amounts received on a buyback of shares or upon reduction of capital by the Indian company;
- (iii) amounts received by upon a distribution of capital following a winding up of the Indian company; and
- (iv) dividends received by a non-resident shareholder from the Indian company.

#### 2. Transfer of Securities acquired under the Foreign Direct Regime ("FDI") regime

A non-resident shareholder is permitted to transfer the securities of an Indian company acquired by him under the FDI regime in accordance with the FEMA and the Consolidated FDI Policy, without the prior permission of the RBI, subject to certain conditions. For example, RBI has granted general permission to the following types of transfers of Indian securities by non-residents:

- (i) A non-resident, (not being a non-resident Indian individual ("NRI") or overseas corporate body, in which NRIs hold at least 60% of the ownership/beneficial interest), may sell or gift securities to another non-resident (including an NRI);
- (ii) A non-resident may sell securities to an Indian resident under a private arrangement (i.e. not on Indian stock exchanges), subject to compliance with certain conditions such as adherence to pricing guidelines stipulated in FEMA and reporting requirements;

# ANNEXURE C: SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

- (iii) A non-resident may sell securities of an Indian listed company on Indian stock exchanges through a stock broker or merchant banker;
- (iv) An NRI may sell or gift securities to another NRI; and
- (v) A non-resident may gift securities to an Indian resident.

Any transfer from an NRI to a non-resident of securities acquired under the FDI regime requires prior RBI approval. The proceeds of such transfers are permitted to be remitted outside India by a non-resident holder of securities subject to compliance with certain specified documentary and procedural requirements.

#### 3. Buyback or reduction in capital

An Indian company is permitted to reduce its capital pursuant to section 100 of the (Indian) Companies Act, 1956 in accordance with a scheme of reduction which is approved by at least 75% of its shareholders and sanctioned by the High Court of the state in which the company is incorporated.

An Indian company can purchase its own shares or other specified securities pursuant to section 77A of (Indian) Companies Act, 1956, out of its free reserves, the securities premium account, the proceeds of the issue of any shares or other specified securities (other than the kind of shares or other specified securities proposed to be bought back) subject to certain conditions, including:

- the buyback should be authorised by the articles of association of the Indian company;
- (ii) a special resolution has been passed by postal ballot authorising the buyback (this condition is not applicable if the buyback is for less than 10% of the total paid-up equity capital and free reserves of the Indian company and such buyback has been authorised by the Indian company's board);
- (iii) the consideration for the buyback cannot exceed 25% of the total paid-up capital and free reserves of the Indian company and not more than 25% of the total paid-up equity capital of the Indian company can be bought back in a financial year;
- (iv) all the shares or other specified securities for buyback are fully paid-up;
- the debt owed by the Indian company is not more than twice the capital and free reserves after such buyback; and
- (vi) where the Indian company is listed, the buyback is in accordance with the Securities and Exchange Board of India (Buy-Back of Securities) Regulations, 1998.

Every buyback has to be completed within a period of one year from the date of passing of the special resolution or resolution of the board of directors, as the case may be, authorising the buyback. The buyback of securities can be from existing security holders on a proportionate basis or from odd lots, or, in the case of listed companies, from the open market, or by purchasing securities issued to the employees of the company pursuant to a scheme of stock option or sweat equity.

#### ANNEXURE C:

SUMMARY OF LAWS RELATING TO REPATRIATION OF CAPITAL AND REMITTANCE OF PROFIT IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

An Indian company is prohibited from purchasing its own shares through any subsidiary company including its own subsidiary companies or through any investment company or group of investment companies (other than a purchase of shares in accordance with a scheme for the purchase or subscription of shares by trustees of, or for shares to be held by or for the benefit of employees of, the company). An India company is also prohibited from purchasing its own shares if it is in default in (i) the repayment of any public deposit taken by it or interest thereon, (ii) redeeming debentures or preference shares, (iii) payment of dividend to a shareholder, or (iv) repayment of any term loan or interest payable thereon to any financial institution or bank or in complying with certain other provisions of the (Indian) Companies Act, 1956.

Under the FEMA, a non-resident is permitted to transfer shares of an Indian company to the Indian company in a buyback and participate in a reduction of capital scheme of the Indian company without any prior permission. Any proceeds received by a non-resident shareholder as a result of a buyback or reduction of capital are permitted to be remitted outside India by the non-resident shareholder subject to compliance with documentary and procedural requirements stipulated by the RBI.

#### 4. Liquidation Rights

In the winding up of an Indian company, the equity shareholders are entitled to be repaid the amount of capital paid up or credited as paid up on their shares (or a proportion) out of, and to the extent of, the surplus assets of the Indian company remaining after making payments that enjoy a preference or priority under the (Indian) Companies Act, 1956. These are payments due from the Indian company to creditors, employees, certain government authorities (in relation to unpaid taxes) and to the holder of any other shares which enjoy a preference over equity shares in a winding up.

Under the FEMA, a non-resident shareholder of an Indian company is permitted to remit winding-up proceeds received by it in the winding-up of the Indian company subject to payment of applicable taxes and compliance with documentary and procedural requirements stipulated by the RBI.

#### 5. Dividends

Under Indian law, an Indian company is permitted to pay dividends upon a recommendation by its board of directors and approval by a majority of the shareholders at the annual general meeting of shareholders. Under the (Indian) Companies Act, 1956, unless the board of directors of an Indian company recommends the payment of a dividend, the shareholders at a general meeting have no power to declare any dividend. Subject to certain conditions laid down under the (Indian) Companies Act, 1956, no dividend can be declared or paid by an Indian company for any fiscal year except out of the profits of the Indian company calculated in accordance with the provisions of the (Indian) Companies Act, 1956, or out of the profits of the Indian company for any previous fiscal year(s) arrived at as laid down by the (Indian) Companies Act, 1956. The Indian company must deduct dividend distribution tax at the prescribed rate before paying any dividend to shareholders.

Under the FEMA, a non-resident shareholder of an Indian company can repatriate cash dividends received by it subject to compliance with documentary and procedural requirements stipulated by the RBI.

ANNEXURE D:

SUMMARY OF FOREIGN INVESTMENT REGULATIONS IN SINGAPORE,

TURKEY, THE PRC AND INDIA

#### (I) FOREIGN INVESTMENT REGULATIONS IN SINGAPORE

There are no foreign investment regulations under Singapore law with regards to the IHH Group's Singapore businesses in healthcare, private education, insurance and as a REIT manager.

#### (II) FOREIGN INVESTMENT REGULATIONS IN TURKEY

Foreign investments regime in Turkey is mainly regulated by Law on Direct Foreign Investments no. 4875 ("Foreign Investments Law") and the Regulation on the Application of Law no. 4875 ("Foreign Investments Regulation") which are amended from time to time.

Pursuant to Foreign Investments Law, (i) off-exchange share acquisitions and (ii) on-exchange share acquisitions where the investor purchases at least 10% or more of the shares or voting rights of a company constitutes, among other transactions listed thereof, as foreign investment. Accordingly, the participation of IHH Turkey and Bagan Lalang to the capital of Acibadem Holding constitutes a foreign investment under Foreign Investments Law. Incorporation of new companies or opening of branches by foreign investors (legal entities established in accordance with laws of foreign countries, international organisations, foreign citizens and non-resident Turkish citizens) are also qualified as foreign investment.

The Foreign Investments Law introduced the new regime applicable to foreign investments in Turkey and accordingly, there are no approvals or permits required for direct foreign investments (excluding certain exceptions) and the system is currently notification-based. Thus, foreign investors are now subject to the same requirements as a domestic investor when investing in a Turkish company, except for the acquisitions of real property.

In addition to indicating that foreign investors can freely engage in direct foreign investments in Turkey and that such foreign investors will be subject to equal treatment with domestic investors, the Foreign Investments Law also repeat that such foreign investors can freely transfer the dividend, net profit, dividend sales considerations to be paid with regard to sales, liquidation, indemnification, agreements pertaining to license, management and similar agreements abroad via Turkish banks.

#### Real Estate

On 6 October 2010, the Government enacted a regulation on acquisition of real estate and establishment of rights *in rem* in Turkey by companies with foreign shareholders which restricts and/or controls the acquisition of real estate by Turkish companies having foreign shareholders. Accordingly, due to the participation of IHH Turkey and Bagan Lalang (and previously the participation of Abraaj) in the capital of Acibadem Holding, it qualifies as a "company with foreign shareholders".

A company with foreign participation, such as Acibadem Holding, seeking to acquire title to or a right *in rem* in relation to an immovable property in Turkey is required to notify and obtain the approval of the relevant governorship in Turkey which may require a series of evaluations by and procedural steps with Turkish authorities.

#### Healthcare Regulations

Turkish foreign investment legislation does not provide any specific regulations in relation to foreign investments in private healthcare sector.

ANNEXURE D: SUMMARY OF FOREIGN INVESTMENT REGULATIONS IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

#### (III) FOREIGN INVESTMENT REGULATIONS IN THE PRO

#### 1. Foreign Invested Medical Institution Restrictions

Ministry of Health ("MOH") and Ministry of Commerce ("MOFCOM") promulgated Interim Measures for the Administration of Sino-foreign Equity Joint and Cooperative Joint Medical Institutions (referred to as the "JV Regulations") which permit foreign investors to establish equity joint venture or cooperative joint venture medical institutions in PRC with local Chinese partners, subject to certain restrictions, *inter alia*:

- (i) a maximum foreign equity ownership of less than 70%;
- a minimum RMB20.0 million capital requirement for each medical institution;
   and
- (iii) "chain licensing" is currently not available for foreign invested medical institutions. Each individual clinic or hospital must be established by qualified investor and a Sino-foreign equity/cooperative joint venture medical institution is not permitted to establish a branch or subsidiary.

The 2011 Revision of the Catalogue of Industries for Guiding Foreign Investment in the PRC has removed "healthcare" from restricted industries category and it is now falling into the permitted category. In November of 2010, the PRC State Council, National Development and Reform Commission, and Ministry of Health and other PRC ministries jointly issued the Opinions on Encouraging and Guiding non-State-owned Capitals to Establish Medical Institutions ("Circular 58"), which encourages foreign investment in the PRC healthcare industry and intends to relieve foreign investment shareholding restriction. Although Circular 58 is in place, relevant implementation rules have not been promulgated in the municipals.

#### 2. Mergers and Acquisitions of Domestic Enterprises by Foreign Investors

On 8 August 2006, six PRC regulatory agencies, jointly issued the Regulations on Mergers and Acquisitions of Domestic Enterprises by Foreign Investors, (the "M&A Rules"). According to the M&A Rules, mergers and acquisitions of domestic enterprises by foreign investors must be reviewed and approved by the MOFCOM or its local branches. Particularly, the M&A Rules require special purpose offshore companies formed for overseas listing purposes and controlled directly or indirectly by PRC companies or individuals to obtain the approval of the China Securities Regulatory Commission ("CSRC") prior to publicly listing their securities on an overseas stock exchange. The regulation also establishes more complex procedures for acquisitions conducted by foreign investors that could make it more difficult for domestic enterprises to grow through acquisitions.

## ANNEXURE D: SUMMARY OF FOREIGN INVESTMENT REGULATIONS IN SINGAPORE, TURKEY, THE PRC AND INDIA (cont'd)

#### 3. Foreign Investment Regulations in India

Foreign investment in Indian securities is regulated by the Foreign Exchange Management Act, 1999 and the rules, regulations, circulars and notifications (together the "FEMA") issued thereunder by the Reserve Bank of India (the "RBI") as well as the press notes and circulars issued by the Department of Industrial Policy and Promotion ("DIPP") (the "Consolidated FDI Policy"). The Indian Government, pursuant to its liberalisation policy, set up the Foreign Investment Promotion Board (the "FIPB") to regulate, together with the RBI, all foreign investment into India. A person resident outside India (i.e. a non-resident) is permitted to transfer any security held in an Indian company only in accordance with the terms and conditions specified in the FEMA and the Consolidated FDI Policy.

#### 4. Foreign Direct Investment

In 1991, the Indian Government formulated the Industrial Policy which contains the policies relating to foreign direct investment ("FDI") in equity shares, fully and compulsorily convertible debentures and preference shares in Indian companies engaged in various sectors.

FDI is entirely prohibited in certain sectors (such as lottery, multi brand retail, real estate). Certain types of FDI, including the following investments, require the prior permission of the FIPB, whilst other types of FDI are under the "automatic route" (i.e. do not require FIPB approval):

- (i) FDI in specified sectors for which industrial licensing is compulsory;
- (ii) FDI in specified sectors not under the "automatic route" (such as airlines and tea sector);
- (iii) In sectors under the "automatic route" where the proposed FDI is in excess of the limit for FDI set out in the Consolidated FDI Policy; and
- (iv) FDI of more than 24.0% in the equity capital of units manufacturing items reserved for small scale industries.

The Indian Government has indicated that in all cases where FDI is allowed under the "automatic route", the RBI will be the primary agency for the purposes of monitoring and regulating such foreign investment. Subject to certain conditions, FDI in most sectors is permitted under the "automatic route". These conditions include compliance with (i) sector specific limits on foreign investment/FDI in the share capital of the investee company; (ii) minimum pricing requirements; (iii) reporting and documentation requirements; and (iv) ownership restrictions based on the nature of the foreign investor.

#### 5. FDI in Hospitals

Up to 100% FDI is permitted in the hospital/healthcare sector under the "automatic route" and as such does not require FIPB approval.

ANNEXURE E:

SUMMARY OF RELEVANT BNM RULES ON INVESTMENT IN FOREIGN

**CURRENCY ASSETS** 

#### SUMMARY OF BNM RULES ON INVESTMENT IN FOREIGN CURRENCY ASSETS

The transfer of shares from CDS to CDP is regarded as an investment in foreign currency assets that would require shareholders to comply with the Malaysian Foreign Exchange Administration Rules ("Foreign Exchange Rules") by BNM. Shareholders who wish to transfer their Shares from Bursa Securities for trading on the SGX-ST at any time after the IPO, are reminded to comply with Foreign Exchange Rules and thus may be required to seek the prior approval of BNM. There is no restriction for a non-resident of Malaysia (for the purpose of the Foreign Exchange Rules) to subscribe for or purchase securities in Malaysia.

The prevailing rules on investment in foreign currency assets (which include shares denominated in foreign currency) as follows:

#### Source Of Funds

#### **Investment In Foreign Currency Assets**

Investment funded through • conversion of ringgit into foreign currency.

- Residents without domestic ringgit credit facilities are allowed to convert any amount of ringgit for investment.
- Residents with domestic ringgit credit facilities are allowed to convert ringgit for investment subject to the following limits:
  - Individual: Up to RM1,000,000.00 equivalent in aggregate per calendar year.
  - Company: Up to RM50,000,000.00 equivalent in aggregate per calendar year on a corporate group basis.

Investment using own existing foreign currency funds placed onshore or offshore.

 Residents with or without domestic ringgit credit facilities are allowed to use any amount of foreign currency funds.

Investment funded by proceeds from listing of shares through initial public offerings onshore and offshore.  Residents with or without domestic ringgit credit facilities are allowed to use the full amount of the proceeds.

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS

Major trademarks of our Group

| I   |                           |                            |                           |                           |   |                          |                             |   |                           |  |
|---|---------------------------|----------------------------|---------------------------|---------------------------|---|--------------------------|-----------------------------|---|---------------------------|--|
| Status <sup>(2)</sup>                     | Registered on 18 May 2007 | Registered on 28 June 2010 | Registered on 28 May 2010 | Registered on 23 May 2008 | Pending registration;<br>applied on 27 April 2012 | Renewed on 23 July 2002  | Registered on 28 March 2005 | Pending registration;<br>applied on 18 October 2007 | Registered on 23 May 2008 | Pending registration;<br>applied on 28 November 2003 |
| Registration / Renewal<br>Application no. | Т07/10939Н                | 6325135                    | 5897185                   | 08010116                  | 302237102   | T92/05510C               | T05/04129Z                  | 1612880   | 08010117                  | 1252034  |
| Class <sup>(1)</sup>                      | 42                        | 42                         | 4                         | 42                        | 4   | 42                       | 4                           | 42  | 44                        | 42   |
| Country                                   | Singapore                 | PRC                        | PRC                       | Malaysia                  | Hong Kong   | Singapore                | Singapore                   | India   | Malaysia                  | India  |
| Owner / Applicant                         | Gieneagles International  | Gleneagles International   | Gleneagles International  | Gleneagles International  | Gleneagles International                          | Gleneagles International | Gleneagles International    | Gleneagles International                            | Gleneagles International  | Gleneagles International                             |
| Trademark                                 | GLENEAGLES<br>Gleneagles  | Gleneagles                 | Gleneagles                | GLENBAGLES<br>Gleneagles  | GLENEAGLES<br>Gleneagles<br>Gleneagles            | Gleneagles               | GLENEAGLES<br>Gleneagles    | GLENEAGLES  | GLENEAGLES<br>Gleneagies  | Gleneagles   |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Status <sup>(2)</sup>                       | Registered on 18 May 2007          | Registered on 18 May 2007         | Registered on 28 March 2010 | Pending registration;<br>applied on 17 January 2012        | Pending registration;<br>applied on 16 October 2007 | Pending registration;<br>applied on 18 October 2007 | Pending registration;<br>applied on 23 May 2008 | Registered on 23 May 2008         | Registered on 18 May 2007 | Registered on 18 May 2007 |
|---|------------------------------------|-----------------------------------|-----------------------------|--|---|---|---|-----------------------------------|---------------------------|---------------------------|
| Registration / Renewal<br>/ Application no. | T07/10933I                         | T07/10934G                        | 6325136                     | T1200641J  | 6325137   | 1612879   | 08010118  | 08010119                          | T07/10925H                | T07/10926F                |
| Class <sup>(1)</sup>                        | 42                                 | 44                                | 4                           | 44   | 42  | 42  | 42  | 4                                 | 42                        | 4                         |
| Country                                     | Singapore                          | Singapore                         | PRC                         | Singapore  | PRC   | India   | Malaysia  | Malaysia                          | Singapore                 | Singapore                 |
| Owner / Applicant                           | Mount Elizabeth Medical            | Mount Elizabeth Medical           | Mount Elizabeth Medical     | Mount Elizabeth Medicaí                                    | Mount Elizabeth Medical                             | Mount Elizabeth Medical                             | Mount Elizabeth Medical                         | Mount Elizabeth Medical           | Parkway                   | Parkway                   |
| Trademark                                   | MOUNT ELIZABETH<br>Mount Elizabeth | моимт вихаветн<br>Mount Elizabeth | Mount Elizabeth             | MOUNT EI YZABETH<br>NOVENA<br>MOUNT<br>ELIZABETH<br>NOVENA | Mount Elizabeth                                     | MOUNT ELIZABETH                                     | MOUNT ELIZABETH<br>Mount Elizabeth              | моилт выдаввтн<br>Mount Elizabeth |                           |                           |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Status <sup>(2)</sup>                       | Registered on 18 May 2007  | Registered on 18 May 2007                        | Registered on 14 June 2007 | Registered on 14 June 2007 | Registered on 14 June 2007 | Registered on 14 June 2007 | Registered on 15 January 2010 | Registered on 28 June 2010 |  |
|---|--|--|----------------------------|----------------------------|----------------------------|----------------------------|-------------------------------|----------------------------|--|
| Registration / Renewal<br>/ Application no. | T07/10927D   | T07/10928B                                       | T07/13163F                 | T07/13166J                 | T07/13168G                 | T07/13169E                 | T1000462C                     | 6325131                    |  |
| Class <sup>(1)</sup>                        | 42   | 4<br>4   | 36                         | 37                         | 36                         | 37                         | 44                            | 42                         |  |
| Country                                     | Singapore  | Singapore  | Singapore                  | Singapore                  | Singapore                  | Singapore                  | Singapore                     | PRC                        |  |
| Owner / Applicant                           | Parkway  | Parkway  | Parkway                    | Parkway                    | Parkway                    | Parkway                    | Parkway                       | Parkway                    |  |
| Trademark                                   | Frether, spreadth  Frether, spreadth  Frether, spreadth  Frether, spreadth | Farken oft, IIP  Farken strails  Farken yetealth |                            |                            | ParkwayLife REIT           | ParkwayLife REIT           | PARKWAY EAST                  |                            |  |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Trademark                               | Owner / Applicant | Country   | Class <sup>(1)</sup> | / Application no. | Status <sup>(2)</sup>         |
|---|-------------------|-----------|----------------------|-------------------|-------------------------------|
|   | Parkway           | PRC       | 44                   | 6325130           | Registered on 28 March 2010   |
| ParkwayHealth                           | Parkway           | PRC       | 42                   | 6325133           | Registered on 28 June 2010    |
| ParkwayHealth                           | Parkway           | PRC       | 4                    | 6325132           | Registered on 28 March 2010   |
|   | Parkway           | India     | 42                   | 1612877           | Registerd on 18 October 2007  |
| РАККWAҮНЕАLТН                           | Parkway           | India     | 42                   | 1612878           | Registered on 18 October 2007 |
| , 6 6 , 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 | Parkway           | Malaysia  | 99                   | 08010108          | Registered on 23 May 2008     |
| , 69 , 69<br>, 69 , 69                  | Parkway           | Malaysia  | 37                   | 08010109          | Registered on 23 May 2008     |
| · · · · · · · · · · · · · · · · · · ·   | Parkway           | Malaysia  | 44                   | 08010111          | Registered on 23 May 2008     |
| ParkwayHealth<br>ParkwayHealth          | Parkway           | Hong Kong | 44                   | 301933975         | Registered on 1 June 2011     |

DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

ANNEXURE F:

| Status <sup>(2)</sup>                       | Registered on 1 June 2011     | Registered on 1 June 2011 | Registered on 28 March 2005 | Registered on 28 November 2003 | Pending registration;<br>applied on 23 May 2008 | Pending registration;<br>applied on 23 May 2008          | Pending registration;<br>applied on 23 May 2008               |
|---|-------------------------------|---------------------------|-----------------------------|--------------------------------|---|--|---|
| Registration / Renewal<br>/ Application no. | 301934082                     | 301934019                 | T05/04128A                  | 1252033                        | 08010110  | 08010114   | 08010115  |
| Class <sup>(1)</sup>                        | 44                            | 44                        | 4                           | 42                             | 45  | 42   | 4   |
| Country                                     | Hong Kong                     | Hong Kong                 | Singapore                   | India                          | Malaysia  | Malaysia   | Malaysia  |
| Owner / Applicant                           | Parkway                       | Parkway                   | Parkway                     | Parkway                        | Parkway   | Parkway  | Parkway   |
| Trademark                                   | Parkway<br>Parkway<br>PARKWAY |                           | PARKWAY                     | PARKWAY                        | 100 000 000 000 000 000 000 000 000 000         | First Argentallo<br>First Branchashs<br>First perfectlin | *** ** turkonapi alik<br>************************************ |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Status <sup>(2)</sup>                       | Registered on 1 April 2011 | Registered on 23 February 2004 | Registered on 23 February 2004 | Registered on 9 March 2004 | Renewed on 8 February 2004 | Registered on 14 December 2009 | Registered on 1 June 2011     | Pending registration;<br>applied on 15 July 2011 | Pending registration;<br>applied on 6 July 2011 | Renewed on 20 April 2009 |
|---|----------------------------|--------------------------------|--------------------------------|----------------------------|----------------------------|--------------------------------|-------------------------------|--|---|--------------------------|
| Registration / Renewal<br>/ Application no. | T1104193Z                  | T04/02576B                     | T04/02578I                     | T04/03807D                 | T94/01105G                 | TM No. 5573141                 | 301934055                     | 9723649  | 2011052007                                      | 99010656                 |
| Class <sup>(1)</sup>                        | 44                         | 44                             | 44                             | 4                          | 42                         | 44                             | 4                             | 44   | 44  | 41                       |
| Country                                     | Singapore                  | Singapore                      | Singapore                      | Singapore                  | Singapore                  | PRC                            | Hong Kong                     | PRC  | Malaysia  | Malaysia                 |
| Owner / Applicant                           | Parkway Shenton            | Parkway Shenton                | Parkway Shenton                | Parkway Shenton            | Parkway Shenton            | Parkway Shenton                | Parkway Shenton               | Parkway Shenton                                  | Parkway Shenton                                 | Pantai                   |
| Trademark                                   | LUXE ST LUXE DV            | EXECUTIVE HEALTH<br>SCREENERS  | NIPPON MEDICAL CARE            | SHENTON                    |                            | Shenton                        | Shenton<br>Shenton<br>SHENTON | Section 1997                                     | LUXE OF LUXE                                    |                          |

DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

ANNEXURE F:

| Trademark | Owner / Applicant | Country  | Class <sup>(1)</sup> | Registration / Renewal<br>/ Application no. | Status <sup>(2)</sup>      |
|-----------|-------------------|----------|----------------------|---|----------------------------|
|           | Pantai            | Malaysia | 44                   | 99010657                                    | Renewed on 20 April 2009   |
| PANTAI    | Pantaí            | Malaysia | 35                   | 09003517                                    | Registered on 5 March 2009 |
| PANTAI    | Pantai            | Malaysia | 39                   | 09003514                                    | Registered on 5 March 2009 |
| PANTAI    | Pantai            | Malaysia | 4                    | 09003512                                    | Registered on 5 March 2009 |
|           | Pantai            | Malaysia | 35                   | 09003518                                    | Registered on 5 March 2009 |
|           | Pantai            | Malaysia | 37                   | 09003520                                    | Registered on 5 March 2009 |
|           | Pantai            | Malaysia | 36                   | 09003521                                    | Registered on 5 March 2009 |
|           | Pantai            | Malaysia | 44                   | 09003524                                    | Registered on 5 March 2009 |
|           |                   |          |                      |   |                            |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Trademark | Owner / Applicant | Country  | Class <sup>(1)</sup> | Registration / Renewal | Status <sup>(2)</sup>                            |
|-----------|-------------------|----------|----------------------|------------------------|--|
| PANTAI    | Pantai            | Malaysia | 36                   | 09003516               | Registered on 5 March 2009                       |
| PANTAI    | Pantai            | Malaysia | 37                   | 09003515               | Registered on 5 March 2009                       |
| PANTAI    | Pantai            | Malaysia | 14                   | 09003508               | Pending registration;<br>applied on 5 March 2009 |
| PANTAI    | Pantai            | Malaysia | 40                   | 09003513               | Gazetted on 24 November 2011                     |
|           | Pantai            | Malaysia | 36                   | 09003519               | Pending registration;<br>applied on 5 March 2009 |
|           | Pantai            | Malaysia | 40                   | 09003522               | Pending registration;<br>applied on 5 March 2009 |
| 9         | Pantai            | Malaysia | 14                   | 09003523               | Pending registration;<br>applied on 5 March 2009 |
|           | IMU Education     | Malaysia | 41                   | 01007802               | Renewed on 22 June 2011                          |

DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd) ANNEXURE F:

| Status <sup>(2)</sup>                       | Renewed on 22 June 2011 | Renewed on 22 June 2011 | Renewed on 22 June 2011 | Registered on 17 August 2010   | Registered on 17 August 2010  | Registered on 17 August 2010 | Registered on 17 August 2010 |
|---|-------------------------|-------------------------|-------------------------|--|-------------------------------|------------------------------|------------------------------|
| Registration / Renewal<br>/ Application no. | 01007805                | 01007806                | 01007807                | 2010015250   | 2010015251                    | 2010015253                   | 2010015247                   |
| Class <sup>(1)</sup>                        | თ                       | 91                      | 25                      | 44   | 44                            | 44                           | 44                           |
| Country                                     | Malaysia                | Malaysia                | Malaysia                | Malaysia   | Malaysia                      | Malaysia                     | Malaysia                     |
| Owner / Applicant                           | IMU Education           | IMU Education           | IMU Education           | IMU Education  | IMU Education                 | IMU Education                | IMU Education                |
| Trademark                                   |                         |                         |                         | Chinese Cantre Chinese Chinese Medicine Centre Centre Cantre Cantre Centre Centre Centre | Medical Centre Medical Centre | Healthcare                   | INU AL.                      |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Trademark              | Centre Centre Centre Centre Centre | Centre Chicopractic          | Specialist Clinic Specialist Clinic | ACIBADEM  |
|------------------------|------------------------------------|------------------------------|-------------------------------------|---|
| Owner / Applicant      | IMU Education                      | IMU Education                | IMU Education                       | Acibadem  |
| Country                | Małaysia                           | Malaysia                     | Malaysia                            | Turkey  |
| Class <sup>(1)</sup>   | 4                                  | 44                           | 44                                  | 1, 2, 3, 4, 5, 6, 7, 8, 9, 10,11, 12,13,14,15, 16,17,18,19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 32, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44 and 45 |
| Registration / Renewal | 2010015248                         | 2010015249                   | 2010017612                          | 2006 51770  |
| Status <sup>(2)</sup>  | Registered on 17 August 2010       | Registered on 17 August 2010 | Registered on<br>21 September 2010  | Applied on 30 January 2006  |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Status <sup>(2)</sup>                       | Applied on 18 June 2007            | Applied on 23 October 2008  | Applied on 12 June 2006    | Applied on 12 May 2008           | Applied on 3 November 2008 |  |
|---|------------------------------------|-----------------------------|----------------------------|----------------------------------|----------------------------|--|
| Registration / Renewal<br>/ Application no. | 2007 33385                         | 2008 61161                  | 2006 27937                 | 2008 27918                       | 2008 63541                 |  |
| Class <sup>(1)</sup>                        | 19, 35, 37<br>and 42               | 5, 10, 36, 39,<br>42 and 44 | 5, 9, 10, 35,<br>41 and 44 | 1, 5, 9, 10,<br>35, 42 and<br>44 | 39 and 44                  |  |
| Country                                     | Turkey                             | Turkey                      | Turkey                     | Turkey                           | Turkey                     |  |
| Owner / Applicant                           | Acibadem                           | Acibadem                    | Acibadem                   | Acibadem                         | Acibadem                   |  |
| Trademark                                   | ACIBAD MA<br>PROJETIMI<br>YÖNETIMI | ACIBADEM                    | ACIBADEM<br>LABMED         | VÇÜNADEM Ç                       | ACIBADEM                   |  |

| Status <sup>(2)</sup>                       | Applied on 3 November 2008  | Applied on 3 November 2008 | Applied on 12 November 2009        | Applied on 10 February 2003 |
|---|---|----------------------------|------------------------------------|-----------------------------|
| Registration / Renewal<br>/ Application no. | 2008 63535  | 2008 63540                 | 2009 60273                         | 2003 03130                  |
| Class <sup>(1)</sup>                        | 1, 2, 3, 4, 5, 6, 7, 8, 9, 10,11, 12,13,14,15, 16,17,18,19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 39, 40, 41, 42, 43, 44 and 45 | 39 and 44                  | 5, 10, 36, 39,<br>41, 43 and<br>44 | 16, 35 and<br>41            |
| Country                                     | Turkey  | Turkey                     | Turkey                             | Turkey                      |
| Owner / Applicant                           | Acibadem  | Acibadem                   | Acibadem                           | Acibadem                    |
| Trademark                                   |   |                            | EVINIZESAGUK                       | BADEM COCUK                 |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Status <sup>(2)</sup>                       | Renewed on 1 May 2011  | Applied on 2 June 2010 | Applied on 29 June 2010  | Appiled on 1 April 2010 | Applied on 18 January 2008                                     |
|---|--|------------------------|--------------------------|-------------------------|--|
| Registration / Renewal<br>/ Application no. | 2001 07866   | 2010 36376             | 2010 42581               | 2010/21062              | 955384   |
| Class <sup>(1)</sup>                        | 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 30, 31, 35, 39, 40, 41, 42, 43, 44 and 45 | 5, 9, 10, 41<br>and 44 | 10, 35, 38,<br>41 and 44 | 38 and 44               | 4  |
| Country                                     | Turkey   | Turkey                 | Turkey                   | Turkey                  | Certain<br>contracting<br>parties under<br>Madrid<br>Protocol* |
| Owner / Applicant                           | Acibadem   | Acibadem               | Acibadem                 | Acibadem                | Acibadem   |
| Trademark                                   | ACIBADEM   | ACIBADEM COLL          | www.ahkalbim.com         | DOKTORSENSİ             | ACIBADEM   |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

|  |          |               |                                 | / Application no. | Status   |
|--|----------|---------------|---------------------------------|-------------------|--|
| VITAMIN CARD ACTION OF THE PROPERTY OF THE PRO | Acibadem | United States | 44                              | 3598667           | Applied on 18 January 2008                               |
|  | Acibadem | Turkey        | 36 and 44                       | 2011/12997        | Gazetted on 22 December 2011                             |
|  | Acibadem | Turkey        | 09, 35, 37,<br>38, 42 and<br>44 | 2011/67009        | Gazetted on 30 January 2012                              |
| ¥<br>Z<br>√  | Acibadem | Turkey        | Not specified                   | 2012/19005        | Pending issuance of trade mark number<br>and examination |
| ACIBADEMA<br>LABGEN  | Acibadem | Turkey        | 05, 9, 10, 42<br>and 44         | 2011/118432       | Pending issuance of trade mark number<br>and examination |
| A D E M Ac   | Acibadem | Turkey        | 09, 35, 37,<br>38, 42 and<br>44 | 2011/119505       | Pending issuance of trade mark number<br>and examination |
| ACIBADEM   | Acibadem | Iraq          | 44                              | 7866              | Pending issuance of trade mark number<br>and examination |

ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

| Status <sup>(2)</sup>                       | Pending issuance of trade mark number<br>and examination | Applied on 2 July 2010                            | Renewed on<br>22 December 2005 | Renewed on 18 June 2006 | Applied on 18 August 2006               | Pending issuance of trademark number and examination |
|---|--|---|--------------------------------|-------------------------|---|--|
| Registration / Renewal<br>/ Application no. | 7358   | 2010 43549  | 169072                         | 171358                  | 2006 40363                              | 10-5453/1 ~ 2011                                     |
| Class <sup>(1)</sup>                        | 44   | 3, 8, 16, 20,<br>21, 24, 29,<br>30, 32, 37,<br>43 | 45                             | 42                      | 10, 16, 29,<br>30, 32, 37,<br>39 and 43 | 4<br>4   |
| Country                                     | Kosovo   | Turkey  | Turkey                         | Turkey                  | Turkey                                  | Macedonia  |
| Owner / Applicant                           | Acibadem   | Acibadem  | International Hospital         | Konur Sagiik            | Aplus                                   | Acibadem Sistina                                     |
| Trademark                                   | ACIBADEM   | CATERPLUS   |                                | STATEAN<br>STATES       | SOLAV                                   | CUCTUHA SISTINA                                      |

# DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd) ANNEXURE F:

## Notes:

- Brief description of each class under which the trademark is registered/applied for is as follows: E
- Class 1 refers to, amongst others, chemicals used in industry, science and photography.
- Class 2 refers to, amongst others, paints, varnishes, lacquers; preservatives against rust and against deterioration of wood.
- Class 3 refers to, amongst others, bleaching preparations and other substances for laundry use; cleaning, polishing, scouring and abrasive preparations.
- Class 4 refers to, amongst others, industrial oils and greases; lubricants; dust absorbing, wetting and binding compositions. **(**g)
- Class 5 refers to, amongst others, pharmaceutical; sanitary preparations for medical purposes; dietetic food and substances adapted for medical use.
- Class 6 refers to, amongst others, common metals and their alloys; metal building materials; transportable buildings of metal (e)
  - Class 7 refers to, amongst others, machines and machine tools; motors and engines (except for land vehicles). (£)
- Class 8 refers to, amongst others, hand tools and implements (hand-operated); cutlery; side arms; razors.
- Class 9 refers to, amongst others, scientific, photographic, cinematographic, optical, weighing, measuring and teaching apparatus and instruments.
- Class 10 refers to, amongst others, surgical, medical, dental and veterinary apparatus and instruments, artificial limbs, eyes and teeth; orthopedic articles; suture materials.
- Class 11 refers to, amongst others, apparatus for lighting, heating, steam generating, and cooking, refrigerating, drying, ventitating, water supply and sanitary purposes. 3 3 € 8 €
  - Class 12 refers to, amongst others, vehicles; apparatus for locomotion by land, air or water.
- Class 13 refers to, amongst others, firearms; ammunition and projectiles; explosives; fireworks.
- Class 14 refers to, amongst others, precious metals and their alloys, not included in other classes; horological and chronometric instruments. (z)
- Class 15 refers to, amongst others, musical instruments.
- Class 16 refers to, amongst others, paper, cardboard and goods made from these materials, not included in other classes; printed matter.
- Class 17 refers to, amongst others, rubber, gutta-percha, gum, asbestos, mica and goods made from these materials and not included in other classes. (a) (b) (c) (s)
  - Class 18 refers to, amongst others, leather and imitations of leather, and goods made of these materials and not included in other classes
- Class 19 refers to, amongst others, building materials (non-metallic); non-metallic rigid pipes for building
- Class 20 refers to, amongst others, fumiture, mirrors, picture frames; goods (not included in other classes) of wood. (£)
- Class 21 refers to, amongst others, household or kitchen utensils and containers; combs and sponges; brushes (except paint brushes).
- Class 22 refers to, amongst others, ropes, string, nets, tents, awnings, tarpaulins, sails, sacks and bags (not included in other classes). 3 3
- Class 23 refers to, amongst others, yarns and threads, for textile use. 3
- Class 24 refers to, amongst others, textiles and textile goods, not included in other classes; bed covers; table covers.
- Class 25 refers to, amongst others, clothing, footwear, headgear.
- Class 26 refers to, amongst others, lace and embroidery, ribbons and braid; buttons, hooks and eyes, pins and needles; artificial flowers.

## ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

#### Notes (cont'd):

- Class 27 refers to, amongst others, carpets, rugs, mats and matting, linoleum and other materials for covering existing floors; wall hangings (non-textile).
- Class 28 refers to, amongst others, games and playthings; gymnastic and sporting articles not included in other classes; decorations for Christmas trees.
- Class 29 refers to, amongst others, meat, fish, poultry and game; meat extracts; preserved, frozen, dried and cooked fruits and vegetables. (33)
- Class 30 refers to, amongst others, coffee, tea, cocoa and artificial coffee; rice; tapioca and sago; flour and preparations made from cereals. (gg)
- Class 31 refers to, amongst others, grains and agricultural, horticultural and forestry products not included in other classes. (ee)
- Class 32 refers to, amongst others, amongst others beers; mineral and aerated waters and other non-alcoholic beverages.  $\mathfrak{S}$
- (gg) Class 33 refers to, amongst others, alcoholic beverages (except beers).
- (hh) Class 34 refers to, amongst others, tobacco; smokers' articles; matches.
- (ii) Class 35 refers to, amongst others, advertising; business management; business administration; office functions.
- (jj) Class 36 refers to, amongst others, insurance; financial affairs; monetary affairs; real estate affairs.
- (kk) Class 37 refers to, amongst others, building construction; repair, installation services.
- (II) Class 38 refers to, amongst others, telecommunications.
- (mm) Class 39 refers to, amongst others, transport, packaging and storage of goods; travel arrangement.
- (nn) Class 40 refers to, amongst others, treatment of materials.
- (oo) Class 41 refers to, amongst others, education; providing of training, entertainment; sporting and cultural activities.
- Class 42 refers to, amongst others, laboratory research services; and research and scientific services relating to medical services. (dd)
- (qq) Class 43 refers to, amongst others, services for providing food and drink; temporary accommodation.
- (rr) Class 44 refers to, amongst others, hospital services; medical services; physician's services.
- (ss) Class 45 refers to, amongst others, legal services; security services for the protection of property and individuals.
- Trademarks registered in Singapore, Malaysia, PRC, India and Hong Kong will be valid for a period of 10 years from registration or renewal date. Trademarks registered in Turkey and Macedonia will be valid for a period of 10 years from application or renewal date. 9

# ANNEXURE F: DETAILS OF OUR MAJOR TRADEMARKS AND PATENTS (cont'd)

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| ed for by ou            |
| ed or applied for by ou |
| Patents owned           |
| 2.<br>P                 |

|                                | 2003                           | er 2006                   |  | ry 2009  |  | , 2011   |
|--------------------------------|--------------------------------|---------------------------|--|--|--|--|
| Status                         | Filed on 27 June 2003          | Filed on 27 November 2006 |  | Filed on 23 February 2009  |  | Filed on 10 March 2011                             |
| Registration / Application No. | Registration No.: P-No. 119192 | Application No.: 20064567 |  | Application No.: 20090710  |  | Application No.: PI2011001094                      |
| Proprietor/ Inventor           | Parkway Lab/ Roger Quaife      | SIRIM Berhad/ IMU         | Uma Devi M. Palanisamy/ Cheng Hwee<br>Ming/ Theanmalar Masilamani/<br>Thavamanithevi Subramaniam/ Yap Say<br>Moi/ Ammu Radhakrishnan | SIRIM Berhad/ University Malaya/ IMU<br>Education / Monash University Sunway<br>Campus Sdn Bhd | Uma Devi M. Palanisamy / Theanmalar<br>Masilamani/ Thavamanithevi<br>Subramaniam | IMU / Dr Yiap Beow Chin                            |
| Country                        | Singapore                      | Malaysia                  |  | Malaysia   |  | Malaysia   |
| Invention                      | Detection of Aneuploidy        | Naphelium Lappaceum       | Extracts for Cosmeceutical and Nutraceutical Applications  | Extract and Fraction having antiglycemic activity  |  | An apparatus and method for obtaining biomolecules |

This Annexure G sets out key details of the approvals, major licences and permits for our operating hospitals, clinical laboratories, medical centres, clinics and educational facilities in our key operating jurisdictions.

#### Hospitals and specialist centres

The table below sets forth the approvals, major licences and permits for our hospitals and specialist centres as at the LPD:

| Status of compliance                         |              |               | Complied                              |  |  |  |                          |                                       |                                   |                    |
|--|--------------|---------------|---------------------------------------|--|--|--|--------------------------|---------------------------------------|-----------------------------------|--------------------|
| Equity and other material conditions         |              |               | Refer to Note (1)                     |  |  |  |                          |                                       |                                   |                    |
| Nature of approvals, licences<br>and permits |              |               | Licence under the PHMC Act to         | operate a 272-bedded private medical, surgical, matemity and children's hospital | Gleneagles Hospital is also approved to provide the following specialised procedures and services: | (i) blood transfusion, storage and apheresis services; | (ii) radiation oncology; | (iii) assisted reproduction services; | (iv) neonatal intensive care; and | (v) renal dialysis |
| Licence no. /<br>Date of issue /Expiry       |              |               | 05/1700000/2010 /                     | 28 September 2010 /<br>Effective period from<br>1 October 2010 to                | 30 September 2012  |  |                          |                                       |                                   |                    |
| Authority                                    |              |               | MOH Singapore                         |  |  |  |                          |                                       |                                   |                    |
| Licencee                                     |              |               | Parkway Hospitals                     |  |  |  |                          |                                       |                                   |                    |
| Licenced premise /<br>Location               | A. Singapore | A1. Hospitals | 1. Gleneagles Hospital 6A Napier Road | Singapore 258500   |  |  |                          |                                       |                                   |                    |
|  |              | ٩             |                                       |  |  |  |                          |                                       |                                   |                    |

| ons compliance                                       | Complied   |   |  |                                      |                                |  |  |                         | Complied   |
|--|--|---|--|--------------------------------------|--------------------------------|--|--|-------------------------|--|
| Equity and other<br>material conditions              | Refer to Note (1)  |   |  |                                      |                                |  |  |                         | Refer to Note (1)  |
| Nature of approvals, licences<br>and permits         | Licence under the PHMC Act to operate a 345-bedded private medical, surgical, maternity, psychiatric and children's hospital | Mount Elizabeth Hospital is also approved to provide the following specialised procedures and services: | (i) blood transfusion, storage and apheresis services; | (ii) assisted reproduction services; | (iii) neonatal intensive care; | (iv) nuclear medicine, imaging & assay services; | (v) renal dialysis (limited to acute haemodialysis); and | (vi) radiation oncology | Licence under the PHMC Act to operate a 113-bedded private medical, surgical, maternity and children hospital. From 16 May 2012, the MOH Singapore has granted approval for Parkway Hospitals to change the number of licensed beds in Parkway East Hospital to 92 beds. |
| Licence no. /<br>Date of issue /Expiry               | 05/1690000/2010 /<br>24 September 2010 /<br>Effective period from<br>1 October 2010 to                                       | Su September 2012   |  |                                      |                                |  |  |                         | 05/1980000/2011 /<br>2 December 2011 /<br>Effective period from<br>4 January 2012 to<br>3 January 2014   |
| Authority  | MOH Singapore  |   |  |                                      |                                |  |  |                         | MOH Singapore  |
| Licencee   | Parkway Hospitals  |   |  |                                      |                                |  |  |                         | Parkway Hospitals  |
| Licenced premise /<br>Location<br>Singapore (cont'd) | Mourt Elizabeth Hospital<br>3 Mount Elizabeth<br>Sirgapore 228510  |   |  |                                      |                                |  |  |                         | Parkway East Hospital<br>321 Joo Chiat Place<br>Singapore 427990   |

| Status of compliance                         |                       |  |   |                               |  |   | Complied   |                               |  |   |                          |  |             |
|--|-----------------------|--|---|-------------------------------|--|---|--|-------------------------------|--|---|--------------------------|--|-------------|
| Equity and other material conditions         |                       |  |   |                               |  |   | Refer to Note (1)  |                               |  |   |                          |  |             |
| Nature of approvals, licences<br>and permits |                       | Parkway East Hospital is also approved to provide the following specialised procedures and services: | (i) blood & blood product storage<br>and transfusion services<br>(including autologous blood<br>transfusion); | (ii) neonatal intensive care; | (iii) renal dialysis (limited to acute haemodialysis); and | (iv) from 3 February 2012, assisted reproduction services | License under the PHMC Act to operate a 180-bedded private   | medical and surgical hospital | Mount Elizabeth Novena Hospital is also approved to provide the following specialised procedures and services: | <ul><li>blood transfusion services;</li></ul> | (ii) renal dialysis; and | (iii) nuclear medicine, imaging and assay services |             |
| Licence no./<br>Date of issue/<br>Expiry     |                       |  |   |                               |  |   | 05/2060000/2012 /<br>29 May 2012 /   | Effective period from         | 28 May 2014  |   |                          |  | რ<br>-<br>ტ |
| Authority                                    |                       |  |   |                               |  |   | MOH Singapore  |                               |  |   |                          |  |             |
| Licencee                                     |                       |  |   |                               |  |   | Parkway Hospitals  |                               |  |   |                          |  |             |
| Licenced premise /<br>Location               | A. Singapore (cont'd) | 3. Parkway East Hospital<br>(cont'd)   |   |                               |  |   | <ol> <li>Mount Elizabeth Novena<br/>Hospital<br/>38 Irrawaddy Road,<br/>Singapore 329563.</li> </ol> |                               |  |   |                          |  |             |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied   |  | Complied   | Complied   | Complied   | Complied  |
|--|--------------------|--|--|--|--|--|---|
| Equity and other material conditions         |                    | Refer to Note (1)  |  | Refer to Note (1)  | Refer to Note (1)  | Refer to Note (1)  | Refer to Note (1)   |
| Nature of approvals, licences<br>and permits |                    | To operate a medical clinic  |  | To operate a clinical laboratory   | To operate a medical clinic  | To operate a medical clinic  | To operate a medical clinic   |
| Licence no. /<br>Date of issue /<br>Expiry   |                    | 94/944070/2010 /<br>14 June 2010 /<br>Effective period from<br>14 June 2010 to<br>13 June 2012                         | 94/947332/2012 /<br>8 May 2012 /<br>Effective period from<br>14 June 2012 to<br>13 June 2014 | 97/977990/2012 /<br>3 April 2012 /<br>Effective period from<br>7 May 2012 to<br>6 May 2014                                   | 94/944247/2010 /<br>4 August 2010 /<br>Effective period from<br>9 October 2010 to<br>8 October 2012    | 94/945627/2011 /<br>25 July 2011 /<br>Effective period from<br>25 July 2011 to<br>24 July 2013               | 94/94353/2010 /<br>31 August 2010 /<br>Effective period from<br>30 October 2010 to<br>29 October 2012           |
| Authority                                    |                    | MOH Singapore  |  | MOH Singapore  | MOH Singapore  | MOH Singapore  | MOH Singapore   |
| Licencee                                     |                    | Parkway Hospitals  |  | Dr Low Chen Hoong  | Parkway Cancer<br>Centre   | Parkway Cancer<br>Centre   | Parkway Cancer<br>Centre  |
| Licenced premise /<br>Location               | Singapore (conf'd) | Parkway East Specialist<br>Centre (Bedok)<br>445 Bedok North Street 1<br>Princess Theatre Building<br>Singapore 469661 |  | Parkway East X-Ray<br>Centre (Bedok)<br>445 Bedok North Street 1<br>Level 2 Princess Theatre<br>Building<br>Singapore 469661 | Parkway Cancer Centre<br>3 Mount Elizabeth #02-<br>00, Mount Elizabeth<br>Hospital<br>Singapore 228510 | Parkway Cancer Centre<br>3 Mount Elizabeth #13-<br>08, Mount Elizabeth<br>Medical Centre<br>Singapore 228510 | Parkway Cancer Centre<br>3 Mount Elizabeth #13-<br>16/17, Mount Elizabeth<br>Medical Centre<br>Singapore 228510 |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied   | Complied   | Complied  | Complied  | Complied   | Complied  |
|--|--------------------|--|--|---|---|--|---|
| Equity and other material conditions         |                    | Refer to Note (1)  | Refer to Note (1)  | Refer to Note (1)   | Refer to Note (1)   | Refer to Note (1)  | Refer to Note (1)   |
| Nature of approvals, licences<br>and permits |                    | To operate a medical clinic  | To operate a medical clinic  | To operate a medical clinic   | To operate a medical clinic   | To operate a medical clinic  | To operate a medical clinic   |
| Licence no. /<br>Date of Issue /<br>Expiry   |                    | 94/944730/2011 /<br>3 January 2011 /<br>Effective period from<br>27 January 2011 to<br>25 January 2013 | 94/944138/2010 /<br>5 July 2010 /<br>Effective period from<br>10 September 2010 to<br>9 September 2012 | 94/944352/2010 /<br>31 August 2010 /<br>Effective period from<br>30 October 2010 to<br>29 October 2012      | 94/946978/2012 /<br>6 February 2012 /<br>Effective period from<br>6 February 2012 to<br>5 February 2014 | 94/944598/2010 /<br>16 November 2010 /<br>Effective period from<br>16 November 2010 to<br>15 November 2012                     | 94/945843/2011 /<br>23 September 2011 /<br>Effective period from<br>23 September 2011 to<br>22 September 2013 |
| Authority                                    |                    | MOH Singapore  | MOH Singapore  | MOH Singapore   | MOH Singapore   | MOH Singapore  | MOH Singapore   |
| Licencee                                     |                    | Parkway Cancer<br>Centre   | Parkway Cancer<br>Centre   | Parkway Cancer<br>Centre  | Parkway Eye Centre  | Parkway Hospitals  | Parkway<br>Gynaecology<br>Screening &<br>Treatment Centre   |
| Licenced premise /<br>Location               | Singapore (cont'd) | Parkway Cancer Centre<br>6A Napier Road #01-35<br>Gleneagles Hospital<br>Singapore 258500              | Parkway Cancer Centre<br>6A Napier Road #02-00<br>Gleneagles Hospital<br>Singapore 258500              | Parkway Cancer Centre<br>6A Napier Road #04-37<br>Gleneagles Hospital<br>(Annexe Block)<br>Singapore 258500 | Parkway Eye Centre<br>6A Napier Road #03-00<br>Gleneagles Hospital<br>Singapore 258500                  | Parkway Eye Centre @<br>Mount Elizabeth<br>3 Mount Elizabeth #16-<br>14, Mount Elizabeth<br>Medical Centre<br>Singapore 228510 | Parkway Gynaecology Screening & Treatment Centre 6A Napier Road #03-00 Gleneagles Hospital Singapore 258500   |
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| Status of compliance                         |                    | Complied  |          | Complied  |                        |                             |                |                       |  |  |
|--|--------------------|---|----------|---|------------------------|-----------------------------|----------------|-----------------------|--|--|
| Stemoo                                       |                    | රි  |          | <b>ડ</b>  |                        |                             |                |                       |  |  |
| Equity and other material conditions         |                    | Refer to Note (1)   |          | Refer to Note (2)   |                        |                             |                |                       |  |  |
| Nature of approvals, licences<br>and permits |                    | To operate a medical clinic   |          | Licence to operate or provide a private hospital for the following services:                | (i) in patient;        | (ii) ambulatory;            | (iii) support; | (iv) out-palient; and | facilities with the approved capacity of 332 beds, 40 cots, eight operation rooms, 12 delivery rooms, ICU, NICU, CCU, nursery and CSSD |  |
| Licence no. /<br>Date of issue /<br>Expiry   |                    | 94/946463/2011 /<br>4 November 2011 /<br>Effective period from<br>1 December 2011 to<br>30 November 2013      |          | 131401-00014-01/2010 /<br>19 August 2010 /<br>1 June 2012                                   | 131401-00014-01/2012 / | z Julie zotz / 1 Julie zot4 |                |                       |  |  |
| Authority                                    |                    | MOH Singapore   |          | Director General,<br>MOH Malaysia   |                        |                             |                |                       |  |  |
| Licencee                                     |                    | Parkway Hospitals   |          | Pantai Medical<br>Centre  |                        |                             |                |                       |  |  |
| Licenced premise /<br>Location               | Singapore (cont'd) | Gamma Knife Centre<br>363 Balestier Road<br>ParkwayHealth Day<br>Surgery & Medical Centre<br>Singapore 329784 | Malaysla | <u>Pantai Hospital Kuala</u><br><u>Lumpur</u><br>8 Jalan Bukit Pantai<br>59100 Kuala Lumpur |                        |                             |                |                       |  |  |
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DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd) ANNEXURE G:

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| Status of<br>compliance                      |                           | Complied   |  | Complied   |  |
|--|---------------------------|--|--|--|--|
| Equity and other material conditions         |                           | Refer to Note (2)  |  | Refer to Note (2)  |  |
| Nature of approvals, licences<br>and permits |                           | Licence to operate or provide a private hospital for the following services: (i) in-patient; (ii) ambulatory; (iii) support; (iv) out-patient; and | facilities with the approved capacity of 108 beds, 10 cots, three operating rooms, two delivery rooms, nursery, six ICU beds, and CSSD | Licence to operate or provide a private hospital for the following services:  (i) in-patient;  (ii) ambulatory;  (iii) support;  (iv) out-patient; and facilities with the approved capacity of 180 beds, 25 dialysis chairs, 13 bassinets, two dental chairs, five operation rooms, five delivery rooms, one nursery, CSSD, six HDU beds, six ICU beds, and four CCU beds | Approved capacity of 15 beds, five day cares, four arm chairs              |
| Licence no. /<br>Date of issue /<br>Expiry   |                           | 131002-00215-01/2011<br>1 October 2011 /<br>30 September 2013  |  | 130705-00155-01/2011<br>21 September 2011 /<br>20 September 2013   | 130705-00155-01/2011/P4<br>26 January 2012 /<br>20 September 2013<br>G - 8 |
| Authority                                    |                           | Director General,<br>MOH Mataysia  |  | Director General,<br>MOH Malaysia  |  |
| Licencee                                     |                           | Pantai Klang   |  | Syankat Tunas  |  |
| Licenced premise /<br>Location               | Malaysia (cont'd <u>)</u> | Pantai Hospital Klang<br>Lot 5921 Persiaran Raja<br>Muda Musa<br>41200 Klang<br>Selangor   |  | Pantai Hospital Penang<br>82 Jalan Tengah<br>Bayan Baru<br>11900 Bayan Lepas<br>Pulau Pinang   |  |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                       | Complied   |   |   |  | Complied  |   |              |
|--|--|---|---|--|---|---|--------------|
| Equity and other<br>material conditions    | Refer to Note (2)(i)<br>and (iii)  |   |   |  | Refer to Note (2)   |   |              |
| Nature of approvals, licences and permits  | Licence to operate or provide a private hospital for the following services: | (i) in-patient; (ii) ambulatory; (iii) support; (iv) out-patient; and | facilities with the approved capacity of 180 beds, one dialysis chair of hepatitis B and one hepatitis chair of hepatitis C, four operation rooms, four delivery rooms, five ICU beds, five nursery cots, CSSD, and two CICU beds | Approved capacity of 20 Dialysis chairs (18 non-hepatitis, one hepatitis B chair, one hepatitis C chair) | Licence to operate or provide a private hospital for the following services:  | (i) medical, surgery, paediatric, obstetrics and gynaecology, critical service, recovery, emergency, endoscopic, orthopsedic, neonatal, oncology, vascular surgical, and maxilla o-facial surgical, dermatology, urology, cardiology, otorinolaringolohy; |              |
| Licence no. /<br>Date of issue /<br>Expiry | 130803-00053-01/2011 /<br>25 June 2011 /                                     | 0102 A100 +7  |   | 130803-00053-01/2011/ P2<br>25 June 2011 /<br>24 June 2013   | 130403-00104-01/2011 /<br>2 March 2011 /<br>1 March 2013                      |   | 6 <b>-</b> 9 |
| Authority                                  | Director General,<br>MOH Malaysia  |   |   |  | Director General,<br>MOH Malaysia   |   |              |
| Licencee                                   | Paloh Medical Centre   |   |   |  | Pantai Ayer Keroh   |   |              |
| Licenced premise /<br>Location             | Malaysia (cont'd) Pantai Hospital Ipoh 126 Jalan Tambun 31400 Ipon           | ero v   |   |  | Pantai Hospital Ayer Keroh<br>2418-1 KM 8<br>Lebuh Ayer Keroh<br>75450 Melaka |   |              |
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| Status of                                    |                   |  |                        |  |                            | Complied   |                          |                  |                |                       |  |  |  |      |
|--|-------------------|--|------------------------|--|----------------------------|--|--------------------------|------------------|----------------|-----------------------|--|--|--|------|
| Equity and other material conditions         |                   |  |                        |  |                            | Refer to Note (2)(i) and (iii)   |                          |                  |                |                       |  |  |  |      |
| Nature of approvals, licences<br>and permits |                   | (ii) anaesthesia, radiology and imaging, nursing, laboratory, pharmaceutical, ambulance, diet, haemodialysis, sterilisation; | (iii) out-patient; and | facilities with the approved capacity of 224 beds, 25 bassinets, 14 dialysis chairs, seven operation rooms, seven delivery rooms, nursery, 12 ICU beds, six HDU beds, and two endoscopic |                            | Licence to operate or provide a private hospital for the following services: | (i) in-patient services; | (ii) ambulatory; | (iii) support; | (iv) out-patient; and | facilities with the approved capacity of 106 beds, 12 bassinets, three operation rooms, three delivery beds, five ICU beds, nursery and CSSD |  |  |      |
| Licence no./<br>Date of issue/<br>Expiry     |                   |  |                        |  |                            | 130101-00055-01/2010 /<br>23 December 2010 /<br>11 December 2012             |                          |                  |                |                       |  |  |  | G-10 |
| Authority                                    |                   |  |                        |  |                            | Director General,<br>MOH Malaysia  |                          |                  |                |                       |  |  |  |      |
| Licencee                                     |                   |  |                        |  |                            | Pantai Ayer Keroh  |                          |                  |                |                       |  |  |  |      |
| Licenced premise /<br>Location               | Malaysia (cont'd) |  |                        |  | Pantai Hospital Batu Pahat | 9S Jalan Bintang Satu<br>Taman Koperasi Bahagia<br>83000 Batu Pahat          | Johor                    |                  |                |                       |  |  |  |      |
|  | æi                |  |                        |  | æί                         |  |                          |                  |                |                       |  |  |  |      |

| Status of<br>compliance                      | Complied  | Complied   |
|--|---|--|
| Equity and other material conditions         | Refer to Note (2)   | Refer to Note (2)(i)<br>and (iii)  |
| Nature of approvals, licences<br>and permits | Licence to operate or provide a private hospital for the following services:  (i) in-patient; (ii) ambulatory; (ii) support; (iv) out-patient; and facilities with the approved capacity of 80 beds, 10 cots, 10 bassinets, 11 dialysis chairs, two operation rooms, two delivery rooms, ICU, nursery and CCU | Licence to operate or provide a private hospital for the following services:  (i) in-patient;  (ii) ambulatory;  (iii) support;  (iv) out-patient; and |
| Licence no./<br>Date of issue/<br>Expiry     | 130204-00047-01/2010 /<br>8 November 2010 /<br>7 November 2012<br>(Application for renewal<br>was made on<br>28 May 2012)   | 131401-00022-01-2010 /<br>19 August 2010 /<br>21 July 2012<br>(Application for renewal<br>was made on<br>16 January 2012)                              |
| Authority                                    | Director General,<br>MOH Malaysia   | Director General,<br>MOH Malaysia  |
| Licencee                                     | Pantai Sungai Petani  | Gleneagles KL  |
| Licenced premise /<br>Location               | B. Malaysia (cont'd)  9. Pantai Hospital Sungai Petani 1 Persiaran Cempaka Bandar Amanjaya 08000 Sungai Petani Kedah  | 10. Gleneagles Intan Medical<br>Centre (currently known<br>as Gleneagles Hospital<br>Kuala Lumpur)<br>286 Jalan Ampang 50450<br>Kuala Lumpur           |

| Status of compliance                         |   | Complied  |  | Complied; refer<br>to Note (4)<br>below   |        |
|--|---|---|--|---|--------|
| Equity and other material conditions         |   | Refer to Note (2)   |  | Refer to Note (3)<br>below  |        |
| Nature of approvals, licences<br>and permits | facilities with the approved capacity of 316 beds, len arm chairs and with eight surgery rooms, eight delivery rooms, nursery, ten ICU beds, ten CCU beds health screening centres, six HDU beds and one CSSD | Licence to operate or provide a private hospital for the following services: (i) in-patient; (ii) ambulatory; | (iii) support; (iv) out-patient services; and facilities with the approved capacity of 227 beds, 13 dialysis chairs, three cots, 12 basinets, six operating rooms, four delivery rooms, six ICU beds, four CCU beds, CSSD, and nursery | Licence under the Turkish Hospital<br>Regulation, to operate with a capacity<br>of 119 beds and approximately 25<br>therapeutic areas and key specialist<br>services including radiation oncology |        |
| Licence no. /<br>Date of issue /<br>Expiry   |   | 130704-00098-01/2011 /<br>28 February 2011 /<br>27 February 2013  |  | 5973 /<br>16 February 2009 <sup>(5)</sup>   | G - 12 |
| Authority                                    |   | Director General,<br>MOH Malaysia   |  | MOH Turkey  |        |
| Licencee                                     |   | Pulau Pinang Clinic   |  | Асірадет  |        |
| Licenced premise /<br>Location               | Malaysia (cont'd)   | Gleneagles Medical<br>Centre Penang<br>1 Jalan Pangkor 10050<br>Pulau Pinang                                  |  | Turkey<br>Acibadem Adana<br>Hospital<br>Seyhan Doseme Mah.<br>Cumhuriyet Caddesi No:<br>66 Adana  |        |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of<br>compliance                      |                    | Complied; refer<br>to Note (4)<br>below  | Complied; refer<br>to Note (4)<br>below  | Complied; refer<br>to Note (4)<br>below   | Complied; refer<br>to Note (4)<br>below   |
|--|--------------------|--|--|---|---|
| Equity and other material conditions         |                    | Refer to Nate (3)<br>below   | Refer to Nate (3)<br>below   | Refer to Note (3)<br>below  | Refer to Note (3)<br>below  |
| Nature of approvals, licences<br>and permits |                    | Licence under the Turkish Hospital Regulation, to operate with a capacity of 127 beds and approximately 25 therapeutic areas and key specialist services including paediatric cardiovascular surgery, offhopaedic, general surgery | Licence under the Turkish Hospital Regulation, to operate with a capacity of 164 beds and approximately 25 therapeutic areas and key specialist services including radiation oncology, cardiovascular surgery, general surgery, obstetrics and gynaecology | Licence under the Turkish Hospital Regulation, to operate with a capacity of 93 beds and approximately 20 therapeutic areas and key specialist services | Licence under the Turkish Hospital<br>Regulation, to operate with a capacity<br>of 104 beds and approximately ten<br>therapeutic areas and key specialist<br>services including sports medicine |
| Licence no. /<br>Date of issue /<br>Expiry   |                    | 6895 /<br>28 July 2000 <sup>(5)</sup>  | 1026 /<br>9 February 2006 <sup>(5)</sup>   | 38037 /<br>23 September 2010 <sup>(5)</sup>   | 37439 /<br>20 September 2010 <sup>(5)</sup>   |
| Authority                                    |                    | MOH Turkey   | MOH Turkey   | MOH Turkey  | MOH Turkey  |
| Licencee                                     |                    | Acibadem   | Acibadem   | Acibadem  | Acibadem  |
| Licenced premise /<br>Location               | C. Turkey (cont'd) | 2. Acibadem Bakirkoy Hospital<br>Halit Ziya Usakligil Cad.<br>No:1 Bakirkoy Istanbul   | 3. Acibadem Bursa Hospital Fatih Sultan Mehmet Bulvari Sumer Sokak No: 1 Nilufer, Bursa  | 4. <u>Acibadem Eskisehir Hospital</u><br>Hosnudiye Mahallesi<br>S00734 Sokak No: 19<br>Eskibaglar Tepebasi<br>Eskisehir                                 | 5. Acibadem Fulva Hospital<br>Hakki Yeten Caddesi<br>Dikilitas Mahallesi<br>Besiktas<br>Istanbul  |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                 | Complied; refer<br>to Note (4)<br>below  | Complied; refer<br>to Note (4)<br>below   | Complied; refer<br>to Note (4)<br>below   | Complied; refer<br>to Note (4)<br>below  |        |
|--|-----------------|--|---|---|--|--------|
| Equity and other<br>material conditions      |                 | Refer to Note (3)<br>below   | Refer to Note (3)<br>below  | Refer to Note (3)<br>below  | Refer to Note (3)<br>below   |        |
| Nature of approvals, licences<br>and permits |                 | Licence under the Turkish Hospital Regulation, to operate with a capacity of 138 beds and approximately 25 therapeutic areas and key specialist services including IVF, cardiology, paediatrics, internal medicine | Licence under the Turkish Hospital Regulation, to operate with a capacity of 111 beds and approximately 20 therapeutic areas and key specialist services including radiation oncology | Licence under the Turkish Hospital Regulation, to operate with a capacity of 68 beds and approximately 25 therapeutic areas and key specialist services including paediatrics, internal medicine, ENT, cardiovascular surgery | Licence under the Turkish Hospital Regulation, to operate with a capacity of 93 beds and approximately 25 therapeutic areas and key specialist services including adult and paediatric, neurosurgery, medical and oncology, nuclear medicine |        |
| Licence no. /<br>Date of issue /<br>Expiry   |                 | 6701 /<br>26 September 1991 <sup>(5)</sup>   | 11273 <i>f</i><br>19 March 2009 <sup>(5)</sup>  | 5800 /<br>26 February 2008 <sup>(5)</sup>   | 4756 /<br>30 June 2004 <sup>(5)</sup>  | 6 - 14 |
| Authority                                    |                 | MOH Turkey   | MOH Turkey  | MOH Turkey  | MOH Turkey   |        |
| Licencee                                     |                 | Acibadem   | Acibadem  | Acibadem  | Acibadem   |        |
| Licenced premise /<br>Location               | Turkey (cont'd) | Acibadem Kadikoy Hospital<br>Kadikoy Acibadem Tekin<br>Sok No: 8<br>Istanbul   | Acibadem Kayseri Hospilal<br>Seyitgazi Mah. Mustafa<br>Kemal Pasa Bul. No: 1/1-<br>A Kayseri  | Acibadem Kocaeli Hospital<br>Yenimahalle Inkilap Cad.<br>No: 9 Kocaeli  | Acibadem Kozyatagi Hospital<br>Inonu Cad. Okur Sok.<br>No: 20 Kadikoy<br>Istanbul  |        |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (confd)

| Status of compliance                       |                 | Complied; refer<br>to Note (4)<br>below   | Complied; refer<br>to Note (4)<br>below  | Complied; refer<br>to Note (4)<br>below  | Complied; refer<br>to Note (4)<br>below  |
|--|-----------------|---|--|--|--|
| Equity and other material conditions       |                 | Refer to Note (3)<br>below  | Refer to Note (3)<br>below   | Refer to Note (3)<br>below   | Refer to Note (3)<br>below   |
| Nature of approvals, licences and permits  |                 | Licence under the Turkish Hospital Regulation, to operate with a capacity of 178 beds and approximately 30 therapeutic areas and key specialist services, radiation oncology, cardiac care, urology | Licence under the Turkish Hospital Regulation, to operate with a capacity of 121 beds and approximately 20therapeutic areas and key specialist services including organ transplantation, paediatric cardiovascular surgery | Licence under the Turkish Hospital Regulation, with a capacity of 109 beds and approximately 20 therapeutic areas and key specialist services including general surgery, orthopaedic, obstetrics and gynaecology | Licence under the Turkish Hospital Regulation, to operate with a capacity of 89 beds and approximately 20 therapeutic areas and key specialist services including general surgery, cardiology and cardiovascular surgery |
| Licence no. /<br>Date of issue /<br>Expiry |                 | 8593 /<br>3 March 2009 <sup>(5)</sup>   | 6051 /<br>11 October 1989 <sup>(5)</sup>   | 8599 /<br>13 October 1998 <sup>(5)</sup>   | 2677 /<br>14 April 2004 <sup>(5)</sup>   |
| Authority                                  |                 | MOH Turkey  | MOH Turkey   | MOH Turkey   | MOH Turkey   |
| Licencee                                   |                 | Acibadem  | International Hospital   | Yeni Saglik  | Yeni Saglik  |
| Licenced premise /<br>Location             | Turkey (cont'd) | Acibadem Maslak Hospital<br>Darusafaka Mahallesi,<br>Buyukdere Caddesi No:<br>40 Sanyer<br>Istanbul   | International Hospital<br>Yesilkoy Istanbul<br>Caddesi No: 82 Bakirkoy<br>Istanbul   | Aile Hospital Bahcelievler<br>Talatpasa Bulv.<br>Begonyali Sok. No: 7<br>Bahcelievler<br>Istanbul  | Aile Hospital Goztepe<br>Goztepe Fahrettin Kerim<br>Gokay Cad. No: 192<br>Kadikoy<br>istanbul <sup>(6)</sup>   |
|  | ن<br>د          | 10.   | £,   | 72.  | <u>6,</u>  |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                 | Complied; refer<br>to Note (4)<br>below   |           | Complied  |       | Complied;<br>refer to note (9)<br>below.   |
|--|-----------------|---|-----------|---|-------|--|
| Equity and other material conditions         |                 | Refer to Note (3)<br>below  |           | Refer to Note (8)   |       | Apollo Gleneagles is not permitted to transfer this licence.   |
| Nature of approvals, licences<br>and permits |                 | Licence under the Turkish Hospital Regulation, to operate with a capacity of 20 beds and approximately 15 therapeutic areas and key specialist services including obstetrics-gynaecology, IVF, general surgery, internal medicine, paediatrics and orthopaedics |           | Working permit for registering the Clinical Hospital under the Macedonian Law on Healthcare and Law on Institutions |       | Apollo Gleneagles has been issued a licence for carrying on a 425 bed hospital issued under the West Bengal Clinical Establishments Act, 1950. |
| Licence no. /<br>Date of issue /<br>Expiry   |                 | 5039 /<br>8 February 2010 <sup>(5)</sup>  |           | 10-3597/2/<br>2 June 2010   |       | L/919-(03)-10/0448<br>License granted on<br>16 September 2010<br>valid fill 7 August 2013  |
| Authority                                    |                 | MOH Turkey  |           | Ministry of Health<br>of Macedonia  |       | Deputy Director of<br>Health Services,<br>West Bengal  |
| Licencee                                     |                 | Jinemed Saglik <sup>(7)</sup>   |           | Acibadem Sistina  |       | Apollo Gleneagles  |
| Licenced premise /<br>Location               | Turkey (cont'd) | Jinemed Hospital<br>Muradiye Mahallesi<br>Nüzhetiye Caddesi<br>Deryadii Sokak No:1<br>Besiktas<br>Istanbul  | Macedonia | Acibadem Sistina Skopie<br>Clinical Hospital<br>Skupi Str. No.5A, Skopje  | India | Apollo Gleneagles<br>Hospilal<br>58, Canal Circular Road<br>Kolkata 700054   |
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| Licenced premise /<br>Location | Licencee | Authority | Licence no. /<br>Date of issue /<br>Expiry | Nature of approvals, licences<br>and permits | Equity and other material conditions       | Status of compliance |
|--------------------------------|----------|-----------|--|--|--|----------------------|
| India (cont'd)                 |          |           |  |  | The bosiness                               |                      |
|                                |          |           |  |  | fumish periodic                            |                      |
|                                |          |           |  |  | reports to the Deputy                      |                      |
|                                |          |           |  |  | Services, West                             |                      |
|                                |          |           |  |  | prescribed form.                           |                      |
|                                |          |           |  |  | Closure of the                             |                      |
|                                |          |           |  |  | establishment must<br>be notified at least |                      |
|                                |          |           |  |  | one month in                               |                      |
|                                |          |           |  |  | advance to the                             |                      |
|                                |          |           |  |  | Health Services,                           |                      |
|                                |          |           |  |  | West Bengal.                               |                      |
|                                |          |           |  |  |  |                      |

#### Notes:

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- Subject to the provisions of the PHMC Act, the regulations made thereunder and the terms and conditions stipulated by the Director of Medical Services, which, inter alia, regulate the operations of private hospitals, medical clinical laboratories, including the following:  $\varepsilon$ 
  - any changes in the appointment of any person as the manager or deputy manager of a licensee of a private hospital, medical clinic or clinical laboratory or any intention by a licensee to cease operation or to let, sell or in any way dispose of a private hospital, medical clinic or clinical laboratory shall require notification to be made to the Director of Medical Services; and
- any intention by any private hospital (not being a nursing home or maternity home) to increase the number of its beds exceeding 10% of the maximum number of beds for which it is increased, is subject to the approval of the Director of Medical Services.  $\equiv$
- Private hospitals in Malaysia are subject to the provisions of PHFS Act and must ensure compliance with various conditions including the following conditions: 3
- All registered medical practitioner must have appropriate qualification and experience as well as a valid Annual Practicing Certificate to practice at the licensed private hospitals. 3
- There is a valid Licence for the radiation apparatus (X-ray) / radioactive elements, hosting machine for lift, steam boilers and unfired pressure vessel for autoclave (if relevant). (2)
- To comply with all terms and conditions which attached to the licence, including the type of services and facilities to be provided by the hospital  $\hat{\mathbf{E}}$
- To comply with the provisions under the PHFS and Private Healthcare Facilities and Services (Private Healthcare Facilities) Regulations 2006 and all other guidelines issued from time to time by the Director General of MOH Malaysia which include, inter alia, the following: 3

#### Notes (conf'd)

- any sfructural or functional extension or alferation of a private hospital shall only be made upon prior written approval from the Director General; and <u>(a)</u>
- the licensee shall notify the Director General within fourteen (14) days from the occurrence of any change of the person in charge of the private healthcare facility or service to which his or its License or certificate of registration relates to.
- (v) Renewal of the licence shall be at least six months prior to its expiry.

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- operations. Additionally, the private hospital must apply to the MOH Turkey and obtain its approval for each planned capacity increase (e.g. transfer of personnel, opening an additional unit or this operation certificate, certain pre-requisite licenses such as construction permit, building use permit, pre-approval certificate and hospital opening certificate must be obtained. Although the operation certificate is the main license to commence and continue operations, further licenses such as working permit, laboratory permits etc. must be obtained in order to maintain or expand iaboratory, increasing number of beds etc). The MOH Turkey introduced a procedure for 'planning' of health sector and established a planning commission in 2002. The planning procedure The licenses listed herein are the final licenses that authorise an applicant willing to open and operate a private hospital fo commence patient reception and treatment services. Prior to obtaining equires approval of the said commission for certain operations, including capacity increase. The planning commission is not yet fully active and hence, the issuance of approvals is suspended with certain exceptions.
- As per the reports of the latest inspections carried out by the MOH Turkey on each Acibadem hospital listed in this table, the operations and licence of each hospital are compliant with the health legislation. Ŧ
- The operation certificafes are issued without certain time limitation and they remain valid until the medical center/policlinic ceases operations or the operation license is revoked by the MOH Turkey due to violation of the Turkish Hospital Regulation by the medical center/policlinic. The MOH Turkey may revoke the operation certificate of a private hospital, if it fails to satisfy its obligations. 9
- Goztepe Safak Hospital was operational until April 2012 and is currently undertaking structural reinforcements of the hospital building, which is leased. 9
- As af the LPD, Jinemed Saglik is not a subsidiary of Acibadem Group. On 1 February 2012, Acibadem and the shareholders of Jinemed Saglik executed a "share purchase agreement" according to which, 65% of the equity inferest of Jinemed Saglik will be purchased by and fransferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transaction; however, the share transfer has not yet been completed. Jinemed Medical Center is included in the proforma financial information of our Group under Section 12.11. The share transfer is expected to be completed within 2012. 8
- clinical hospital in order to commence patient reception and treatment services. The main permit is working permit listed above. Although the working permit is the main permit to commence and The procedure for registering the Clinical Hospital begins with issuing a temporary decision by the Ministry of Health for tutilling the conditions for premises and equipment for opening private confinue operations, further licenses such permit for production of food, decision for performing IVF procedures, permit to perform activity near the sources of ionizing radiation etc must be obtained in order to maintain the operations. No additional approval from the Ministry of Health is needed for increasing the existing capacity, approval is needed only in case when new segments are introduced in the hospital which were nof registered previously. The working permit is issued without expiry date and remains valid until the private hospital ceases operations or the working permit is revoked by the Ministry of Health due to violation of the regulation by the private hospital. 9
- As at LPD, Apollo Gleneagles operates a 510 bed facility and has applied for a modification of the existing licence. An inspection of the hospital has been carried out by the Directorate of Health Services, West Bengal. Apollo Gleneagles expects the modified licence to be issued in due course. 6

In addition to the above, Acibadem received the operation certificate for Acibadem Bodrum Hospital from MOH Turkey for 60 licensed patient and observations beds on 8 June 2012.

#### 2. Healthcare and others

The table below sets forth the approvals, major licences and permits for our healthcare and other businesses (other than our education business) as at the LPD:

|     | Licenced premise /<br>Address   | Licence          | Authority     | Licence no. /<br>Date of issue / Expiry  | Nature of approvals, licences<br>and permits | Equity and other material conditions | Status of compliance |
|-----|---|------------------|---------------|--|--|--------------------------------------|----------------------|
|     | Singapore   |                  |               |  |  |                                      |                      |
| A1. | Medical clinics <sup>(1)</sup>  |                  |               |  |  |                                      |                      |
|     | Luxe Wellness<br>Centre for Women<br>333 Orchard Road<br>#06-25<br>Mandarin Hotel<br>Singapore 238867         | Parkway Shenton  | MOH Singapore | 94/945139/2011 / 5 April 2011 /<br>Effective period from<br>5 April 2011 to<br>4 April 2013          | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
| 6   | Executive Health<br>Screeners<br>10 Sinaran Drive #08-<br>17/30, Novena<br>Medical Center<br>Singapore 307506 | Parkway Sheriton | MOH Singapore | 94/945923/2011 / 5 October 2011 /<br>Effective period from<br>10 November 2011 to<br>9 November 2013 | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
| က်  | Executive Health Screeners 290 Orchard Road #07-07/08, Paragon Singapore 238859                               | Parkway Shenton  | MOH Singapore | 94/945247/2011 / 28 April 2011 /<br>Effective period from<br>28 April 2011 to<br>27 April 2013       | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied   | Complied  | Complied   | Complied  | Complied   |
|--|--------------------|--|---|--|---|--|
| Equity and other material conditions         |                    | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)  |
| Nature of approvals, licences<br>and permits |                    | To operate a medical clinic  | To operate a medical clinic   | To operate a medical clinic  | To operate a medical clinic   | To operate a medical clinic  |
| Licence no. /<br>Date of issue / Expiry      |                    | 94/944567/2010 /<br>4 November 2010 /<br>Effective period from<br>4 November 2010 to<br>3 November 2012  | 94/94366/2010 /<br>6 September 2010 /<br>Effective period from<br>26 October 2010 to<br>25 October 2012 | 94/945838/2011 /<br>21 September 2011 /<br>Effective period from<br>10 November 2011 to<br>9 November 2013 | 94/946575/2011 /<br>18 November 2011 /<br>Effective period from<br>11 January 2012 to<br>10 January 2014    | 94/946581/2011 /<br>18 November 2011 /<br>Effective period from<br>23 January 2012 to<br>22 January 2014 |
| Authority                                    |                    | MOH Singapore  | MOH Singapore   | MOH Singapore  | MOH Singapore   | MOH Singapore  |
| Licencee                                     |                    | Parkway Shenton  | Parkway Shenton   | Parkway Shenton  | Parkway Shenton   | Parkway Shenton  |
| Licenced premise /<br>Address                | Singapore (cont'd) | 24 Hour Walk-In<br>Clinic<br>321 Joo Chiat Place<br>#01-00, Parkway<br>East Hospital<br>Singapore 427990 | Shenton Medical<br>Group<br>9 Raffles Place<br>#02-22, Republic<br>Plaza II Singapore<br>048619         | Shenton Medical<br>Group<br>11 Collyer Quay<br>#19-01, The Arcade<br>Singapore 049317                      | ParkwayHealth<br>Primary Care<br>Network<br>11 Collyer Quay<br>#18-01/02, The<br>Arcade Singapore<br>049317 | Shenton Medical<br>Group<br>10 Anson Road<br>#36-01, International<br>Plaza,<br>Singapore 079903         |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied   | Complied   | Complied  | Complied   | Complied   |
|--|--------------------|--|--|---|--|--|
| Equity and other material conditions         |                    | Refer to Note (2)  | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)  | Refer to Note (2)  |
| Nature of approvals, licences<br>and permits |                    | To operate a medical clinic  | To operate a medical clinic  | To operate a medical clinic   | To operate a medical clinic  | To operate a medical clinic  |
| Licence no. /<br>Date of issue / Expiry      |                    | 94/945087/2011 / 21 March 2011 /<br>Effective period from<br>3 May 2011 to<br>2 May 2013           | 94/946582/2011 /<br>18 November 2011 /<br>Effective period from<br>23 January 2012 to<br>22 January 2014 | 94/945602/2011 / 19 July 2011 /<br>Effective period from<br>18 August 2011 to<br>17 August 2013     | 94/946144/2011 / 14 October 2011 /<br>Effective period from<br>14 October 2011 to<br>13 October 2013 | 94/945140/2011 / 5 April 2011 /<br>Effective period from<br>5 April 2011 to<br>4 April 2013  |
| Authority                                    |                    | MOH Singapore  | MOH Singapore  | MOH Singapore   | MOH Singapore  | MOH Singapore  |
| Licencee                                     |                    | Parkway Shenton  | Parkway Shenton  | Parkway Shenton   | Parkway Shenton  | Parkway Shenton  |
| Licenced premise /<br>Address                | Singapore (cont'd) | Shenton Medical<br>Group<br>3 Temasek Boulevard<br>#02-122<br>Suntec City Mall<br>Singapore 038983 | Shenton Medical<br>Group<br>138 Robinson Road<br>#16-01/02<br>The Corporate Office<br>Singapore 068906   | Shenton Medical<br>Group<br>10 Eunos Rd 8<br>#B1-01<br>Singapore Post<br>Centre<br>Singapore 408600 | Shenton Medical<br>Group<br>333 Orchard Road<br>#06-23/24<br>Mandarin Orchard<br>Singapore 238867    | Shenton Medical<br>Group<br>333 Orchard Road<br>#06-26<br>Mandarin Hotel<br>Singapore 238867 |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (conf'd)

| Licenced premise /<br>Address  | Licencee        | Authority     | Licence no. /<br>Date of issue / Expiry  | Nature of approvals, licences<br>and permits | Equity and other material conditions | Status of compliance |
|--|-----------------|---------------|--|--|--------------------------------------|----------------------|
| Singapore (conf'd)   |                 |               |  |  |                                      |                      |
| Shenton Medical<br>Group<br>1 HarbourFront Place<br>#01-04, HarbourFront<br>Tower One<br>Singapore 098633  | Parkway Shenton | MOH Singapore | 94/944532/2010 / 28 October 2010 /<br>Effective period from<br>14 January 2011 to<br>13 January 2013     | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
| Shenton Medical<br>Group<br>1 Raffles Quay #09-<br>02, One Raffles Quay<br>North Tower<br>Singapore 048583 | Parkway Shenton | MOH Singapore | 94/944678/2010 /<br>20 Decamber 2010 /<br>Effective period from<br>23 January 2011 to<br>22 January 2013 | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
| Shenton Medical Group 60 Alexandra Terrace #03-08 The Comtech Singapore 118502                             | Parkway Shenton | MOH Singapore | 94/946953/2012 /<br>27 January 2012 /<br>Effective period from<br>7 March 2012 to<br>6 March 2014        | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
| ParkwayHealth Primary Care Network / Shenton Medical Group 363 Balestier Road #01-02                       | Parkway Shenton | MOH Singapore | 94/943915/2010 /<br>29 April 2010 /<br>Effective period from<br>17 June 2010 to<br>16 June 2012          | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
| Singapore 329784   |                 |               | 94/947343/2012 /<br>8 May 2012 /<br>Effective period from<br>17 June 2012 to<br>16 June 2014             |  |                                      |                      |
| Shenton Medical Group 1 Changi Business Park Crescent #01-17 Singapore 486025                              | Parkway Shenton | MOH Singapore | 94/94583/2011 /<br>21 September 2011 /<br>Effective period from<br>8 December 2011 to<br>7 December 2013 | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|  |                 |               |  |  |                                      |                      |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| 1           | status or<br>compliance                   |                    | Complied   | Complied  | Complied  | Complied  |  | Complied   |      |
|-------------|---|--------------------|--|---|---|---|--|--|------|
| 1<br>1<br>1 | Equity and other material conditions      |                    | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)   | Refer to Note (2)   |  | Refer to Note (2)  |      |
| -           | Nature of approvals, licences and permits |                    | To operate a medical clinic  | To operate a medical clinic   | To operate a medical clinic   | To operate a medical clinic   |  | To operate a medical clinic  |      |
|             | Licence no. /<br>Date of issue / Expiry   |                    | 94/946580/2011 /<br>18 November 2011 /<br>Effective period from<br>15 January 2012 to<br>14 January 2014 | 94/945819/2011 /<br>21 September 2011 /<br>Effective period from<br>21 September 2011 to<br>20 September 2013 | 94/946131/2011 /<br>14 October 2011 /<br>Effective period from<br>14 October 2011 to<br>13 October 2013 | 94/944126/2010 /<br>2 July 2010 /<br>Effective period from<br>2 July 2010 to<br>1 July 2012 | 94/947420/2012/<br>24 May 2012 /<br>Effective period from<br>2 July 2012 to<br>1 July 2014 | 94/946583/2011 / 18 November 2011 / Effective period from 23 January 2012 to 22 January 2014 | G-23 |
|             | Authority                                 |                    | MOH Singapore  | MOH Singapore   | MOH Singapore   | MOH Singapore   |  | MOH Singapore  |      |
|             | Licencee                                  |                    | Parkway Shenton  | Parkway Shenton   | Parkway Shenton   | Parkway Shenton   |  | Parkway Shenton  |      |
|             | Licenced premise /<br>Address             | Singapore (cont'd) | Shenton Medical<br>Group<br>26 Sentosa Gateway<br>#B2-01<br>Singapore 098138                             | Shenton Medical<br>Group<br>8A Marina Boulevard<br>#B2-76<br>Marina Bay Link Mall<br>Singapore 018984         | Shenton Medical<br>Group<br>BIK 625 Elias Road<br>#01-324B, Elias Mall<br>Singapore 510625              | Shenton Medical<br>Group<br>20 Bendemeer Road<br>#01-02/06<br>Singapore 339914              |  | Shenton Medical Group 82 Genting Lane Level 4 News Centre Singapore 349567                   |      |
|             |   | ₹                  | 19.  | 20.   | 77.   | 25.   |  | 33   |      |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

|     | Licenced premise /<br>Address  | Licencee        | Authority     | Licence no. /<br>Date of issue / Expiry  | Nature of approvals, licences<br>and permits | Equity and other<br>material conditions | Status of compliance |
|-----|--|-----------------|---------------|--|--|---|----------------------|
| ⋖   | Singapore (cont'd)   |                 |               |  |  |   |                      |
| 24. | Shenton Medical<br>Group<br>2 Jurong Port Road<br>Singapore 619088                                       | Parkway Shenton | MOH Singapore | 94/946801/2011 /<br>13 December 2011 /<br>Effective period from<br>1 February 2012 to<br>31 January 2014   | To operate a medical clinic                  | Refer to Note (2)                       | Complied             |
| 55  | Shenton Medical Group 1 Jurong West Central 2 #01–40/41/42 Jurong Point Shopping Centre Singapore 648886 | Parkway Shenton | MOH Singapore | 94/946704/2011/<br>28 November 2011 /<br>Effective period from<br>28 November 2011 to<br>27 November 2013  | To operate a medical clinic                  | Refer to Note (2)                       | Complied             |
| 26. | Shenton Medical<br>Group<br>1000 Toa Payoh<br>North #07-00 Annexe<br>Block<br>Singapore 318994           | Parkway Shenton | MOH Singapore | 94/945788/2011 /<br>5 September 2011 /<br>Effective period from<br>23 November 2011 to<br>22 November 2013 | To operate a medical clinic                  | Refer Io Note (2)                       | Complied             |
| 27. | Shenton Medical<br>Group<br>168 Kallang Way<br>Level 1<br>Singapore 349253                               | Parkway Shenton | MOH Singapore | 94/947089/2012 /<br>9 March 2012 /<br>Effective period from<br>1 April 2012 to<br>31 March 2014            | To operate a medical clinic                  | Refer to Note (2)                       | Complied             |
| 28. | Shenton Medical<br>Group<br>Blk 177 Toa Payoh<br>Centra!<br>#01-138<br>Singapore 310177                  | Parkway Shenton | MOH Singapore | 94/947273/2012 /<br>25 April 2012 /<br>Effective period from<br>25 April 2012 to<br>24 April 2014          | To operate a medical clinic                  | Refer to Note (2)                       | Complied             |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| _                  | Licenced premise /<br>Address   | Licencee        | Authority     | Licence no. /<br>Date of issue / Expiry  | Nature of approvals, licences<br>and permits | Equity and other material conditions | Status of compliance |
|--------------------|---|-----------------|---------------|--|--|--------------------------------------|----------------------|
| S                  | Singapore (cont'd)  |                 |               |  |  |                                      |                      |
| 0) 0  + # 12 0) 0) | Shenton Medical<br>Group<br>11 Orchard Road<br>#B2-01<br>Dhoby Ghaut MRT<br>Station<br>Singapore 238826 | Parkway Shenton | MOH Singapore | 94/947096/2012/<br>13 March 2012 /<br>Effective period from<br>13 March 2012 to<br>12 March 2014           | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|                    | PCS Medical Centre<br>100 Ayer Merbau<br>Road Jurong Island<br>Singapore 628277                         | Parkway Shenton | MOH Singapore | 94/946733/2011 /<br>1 December 2011 /<br>Effective period from<br>1 December 2011 to<br>30 November 2013   | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|                    | SIA ALH Clinic<br>25 Airline Road<br>6D Airline House<br>Singapore 819829                               | Parkway Shenton | MOH Singapore | 94/945696/2011 /<br>15 August 2011 /<br>Effective period from<br>15 August 2011 to<br>14 August 2013       | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|                    | SIA Training Centre<br>Clinic<br>720 New Upper<br>Changi Road East<br>Singapore 486852                  | Parkway Shenton | MOH Singapore | 94/945695/2011 /<br>15 August 2011 /<br>Effective period from<br>15 August 2011 to<br>14 August 2013       | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|                    | ST Kinetics In-House<br>Clinic<br>249 Jalan Boon Lay<br>Singapore 619523                                | Parkway Shenton | MOH Singapore | 94/945629/2011 /<br>27 July 2011 /<br>Effective period from<br>27 July 2011 to<br>26 July 2013             | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|                    | Singapore Technologies Marine Lld (Medical Clinic) 7 Benoi Road Singapore 629882                        | Parkway Shenton | MOH Singapore | 94/946697/2011 /<br>24 November 2011 /<br>Effective period from<br>24 November 2011 to<br>23 November 2013 | To operate a medical clinic                  | Refer to Note (2)                    | Complied             |
|                    |   |                 |               | ,<br>,   |  |                                      |                      |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Licencee Authority Date  Parkway Shenton MOH Singapore 9  Parkway Shenton MOH Singapore 9  Parkway Shenton MOH Singapore 9  Parkway Shenton MOH Singapore 9  Shenton Family MOH Singapore 9  Shenton Family MOH Singapore 9  | Nature of approvals, licences Equity and other Status of and permits compliance |                    | To operate a medical clinic Refer to Note (2) Complied  | To operate a medical clinic Refer to Note (2) Complied  | To operate a medical clinic Refer to Note (2) Complied  | To operate a medical clinic Refer to Note (2) Complied  | To operate a medical clinic Refer to Note (2) Complied |
|--|---|--------------------|---|---|---|---|--|
| Licencee Parkway Shenton Parkway Shenton Parkway Shenton Shenton Family Serangoon  | Licence no. /<br>Date of issue / Expiry   |                    | 94/945813/2011 /<br>16 September 2011 /<br>Effective period from<br>16 September 2011 to<br>15 September 2013 | 94/94493/2010 /<br>13 October 2010 /<br>Effective period from<br>1 December 2010 to<br>30 November 2012 | 94/946696/2011 /<br>24 November 2011 /<br>Effective period from<br>24 November 2011 to<br>23 November 2013    | 94 / 947217/2012 /<br>11 April 2012 /<br>Effective period from<br>11 April 2012 to<br>10 April 2014 | 94/944011/2010 /<br>3 June 2010 /                      |
|  | Authority   |                    |   |   |   |   |  |
| Licenced pres Address Address Singapore (co Micron Semiconductor Medical Clinic 990 Bendemee Road Singapore 3399 Primary Care Primary Care Network 1150 Depot Ro Network 1150 Depot Ro Singapore 1096 Singapore 1096 Singapore 24 Ang Mo Kio 65 Singapore 5699 MSA Medical C [Fab10] Clinic) 24 Ang Mo Kio 65 Singapore 5699 MSA Medical C [Fab10] Level 3, Singapore 7574 | Licenced premise / Licencee   | Singapore (cont'd) | Micron Semiconductor Asia Medical Clinic 990 Bendemeer Road Singapore 339942                                  | ad<br>37:3  | Singapore Technologies Electronics Limited (In-House Medical Clinic) 24 Ang Mo Kio Street 65 Singapore 569061 | MSA Medical Center Parkway Shentt<br>(Fab10)<br>1 North Coast Drive<br>Level 3,<br>Singapore 757432 | Shenton Family Shenton Family Medical Clinic Serangoon |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of<br>compliance                      |  | Complied  | Complied   |  | Complied   | Complied   |      |
|--|--|---|--|--|--|--|------|
| Equity and other material conditions         |  | Refer to Note (2)   | Refer to Note (2)  |  | Refer to Note (2)  | Refer to Note (2)  |      |
| Nature of approvals, licences<br>and permits |  | To operate a medical clinic   | To operate a medical clinic  |  | To operate a medical clinic  | To operate a medical clinic  |      |
| Licence no. /<br>Date of issue / Expiry      | 94/947460/2012/<br>1 June 2012 /<br>Effective period from<br>14 July 2012 to<br>13 July 2014 | 94/944049/2010 /<br>10 June 2010 /<br>Effective period from<br>11 August 2010 to<br>10 August 2012      | 94/943753/2010 /<br>31 March 2010 /<br>Effective period from<br>7 June 2010 to<br>6 June 2012      | 94/947342/2012 /<br>8 May 2012 /<br>Effective period from<br>7 June 2012 to<br>6 June 2014 | 94/945035/2011 /<br>3 March 2011 /<br>Effective period from<br>3 March 2011 to<br>2 March 2013     | 94/944747/2011 /<br>5 January 2011 /<br>Effective period from<br>4 March 2011 to<br>3 March 2013 | G-27 |
| Authority                                    |  | MOH Singapore   | MOH Singapore  |  | MOH Singapore  | MOH Singapore  |      |
| Licencee                                     |  | Shenton Family<br>Bedok Reservoir   | Shenton Family Bukit<br>Gombak   |  | Shenton Family<br>Jurong East  | Shenton Family<br>Tampines   |      |
| Licenced premise /<br>Address                | Singapore (conf'd)   | Shenton Family Medical Clinic (Bedok Reservoir) BIK 744 Bedok Reservoir Road #01- 3065 Singapore 470744 | Shenton Family Medical Clinic (Bukit Gombak) Bix 372 Bukit Batok Street 31 #01-378 Sincer a 650378 | Singapore cocos  | Shenton Family<br>Medical Clinic<br>Blk 131 Jurong<br>Gateway Road #01-<br>261<br>Singapore 600131 | Shenton Family Medical Clinic (Tampines) Bix 2010 Tampines Street 21 #01-1137 Singapore 524201   |      |
|  | ¥  | 0   | 41.  |  | 42.  | 43.  |      |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied   | Complied  | Complied   |   | Complied   |   |
|--|--------------------|--|---|--|---|--|---|
| Equity and other material conditions         |                    | Keref to Note (z)  | Refer to Nate (2)   | Refer to Note (2)  |   | Refer to Note (2)  |   |
| Nature of approvals, licences<br>and permits |                    | lo operate a medical dinic   | To operate a medical clinic   | To operate a medical clinic  |   | To operate a medical clinic  |   |
| Licence no. /<br>Date of issue / Expiry      |                    | 94/944315/2010 /<br>24 August 2010 /<br>Effective period from<br>12 October 2010 to<br>11 October 2012 | 94/947211/2012 /<br>5 April 2012 /<br>Effective period from<br>11 May 2012 to<br>10 May 2014    | 94/944024/2010 /<br>4 June 2010 /<br>Effective period from<br>4 June 2010 to<br>3 June 2012  | 94/947292/2012 /<br>25 April 2012 /<br>Effective period from<br>4 June 2012 to<br>3 June 2014 | 94/944027/2010 /<br>7 June 2010 /<br>Effective period from<br>7 June 2010 to<br>6 June 2012  | 94/947366/2012 /<br>17 May 2012 /<br>Effective period from<br>7 June 2012 to<br>6 June 2014 |
| Authority                                    |                    | MOH Singapore  | MOH Singapore   | MOH Singapore  |   | MOH Singapore  |   |
| Licencee                                     | č                  | Snenton Family<br>Yishun   | Shenton Family Ang<br>Mo Kio  | Shenton Family<br>Duxton   |   | Shenton Family<br>Clementi   |   |
| Licenced premise /<br>Address                | Singapore (cont'd) | Shenton Family Medical Clinic (Yishun) Bik 160 Yishun Street 11 #01-200 Singapore 760160               | Shenton Family<br>Medical Clinic<br>Blk 728 Ang Mo Kio<br>Avenue 6 #01-4208<br>Singapore 560728 | Shenton Family Medical Clinic Blk 1 Cantonment Road #01-02 Plinnacle@Duxton Singapore 080001 |   | Shenton Family<br>Medical Clinic<br>Blk 451 Clementi<br>Avenue 3 #01-309<br>Singapore 120451 |   |
|  | ď,                 | 4<br>4.  | 45.   | 46.  |   | 47.  |   |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied  | Complied   | Complied  | Complied   |                             | Complied   |        |
|--|--------------------|---|--|---|--|-----------------------------|--|--------|
| Equity and other<br>material conditions      |                    | Refer to Note (2)   | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)  |                             | Refer to Note (2)  |        |
| Nature of approvals, licences<br>and permits |                    | To operate a medical clinic   | To operate a medical clinic  | To operate a medical clinic   | To operate a medical clinic  |                             | To operate a clinical laboratory   |        |
| Licence no. /<br>Date of issue / Expiry      |                    | 94/944565/2010 /<br>3 November 2010 /<br>Effective period from<br>3 November 2010 to<br>2 November 2012 | 94/945/56/2011 /<br>24 August 2011 /<br>Effective period from<br>24 August 2011 to<br>23 August 2013 | 94/946132/2011 /<br>14 October 2011 /<br>Effective period from<br>14 October 2011 to<br>13 October 2013 | 94/944688/2010/<br>20 December 2010/<br>Effective period from<br>11 February 2011 to<br>10 February 2013 |                             | 97/977770/2011 /<br>23 December 2011 /<br>Effective period from<br>23 December 2011 to<br>22 December 2013 | G - 29 |
| Authority                                    |                    | MOH Singapore   | MOH Singapore  | MOH Singapore   | MOH Singapore  |                             | MOH Singapore  |        |
| Licencee                                     |                    | Parkway Shenton   | Shenton Family<br>Towner   | Nippon Medical  | Hale Medical Clinic  | ervices                     | Dr Thomas Anjula<br>nee Khandelwal   |        |
| Licenced premise /<br>Address                | Singapore (cont'd) | Shenton Family<br>Medical Clinic<br>BIK 18 Bedok South<br>Road #01-67<br>Singapore 460018               | Shenton Family Medical Clinic BIK 102 Towner Road #01-268 (Lower Floor) Townerville Singapore 322102 | Nippon Medical Care<br>6A Napier Road #03-<br>37,<br>Gleneagles Hospital<br>Singapore 258500            | The Hale Medical<br>Clinic<br>300 Beach<br>Road #02-01B<br>The Concourse<br>Singapore 199555             | Parkway Laboratory Services | Parkway Laboratory Services Ltd 28 Ayer Rajah Crescent #03-05 to #03-08 Singapore 139959                   |        |
|  | ď                  | 4<br>8.   | 49.  | 50.   | 51.  | A2.                         | 52.  |        |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                    | Complied  |                            | Complied   | Complied  | Complied  | Complied  |
|--|--------------------|---|----------------------------|--|---|---|---|
| Equity and other<br>material conditions      |                    | Refer to Nate (2)   |                            | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)   | Refer to Nate (2)   |
| Nature of approvals, licences<br>and permits |                    | To operate a clinical laboratory  |                            | To operate a clinical laboratory   | To operate a clinical laboratory  | To operate a clinical laboratory  | To operate a clinical laboratory  |
| Licence no. /<br>Date of issue / Expiry      |                    | 97/977750/2011 /<br>9 December 2011 /<br>Effective period from<br>29 January 2012 to<br>28 January 2014         |                            | 97/977710/2011 /<br>30 November 2011/<br>Effective period from<br>1 January 2012 to<br>31 December 2013      | 97/977970/2012 /<br>2 April 2012 /<br>Effective period from<br>27 May 2012 to<br>26 May 2014          | 97/977190/2011 /<br>23 March 2011 /<br>Effective period from<br>23 March 2011 to<br>22 March 2013     | 97/977210/2011 /<br>7 April 2011 /<br>Effective period from<br>7 April 2011 to<br>6 April 2013        |
| Authority                                    |                    | MOH Singapore   |                            | MOH Singapore  | MOH Singapore   | MOH Singapore   | MOH Singapore   |
| Licencee                                     |                    | Dr Thomas Anjula<br>nee Khandelwal  | rvices                     | Dr Hoe Wei Ming<br>John  | Dr Hoe Wei Ming<br>John   | Dr Hoe Wei Ming<br>John   | Dr Hoe Wei Ming<br>John   |
| Licenced premise /<br>Address                | Singapore (cont'd) | Parkway Laboratory<br>Services Ltd<br>10 Sinaran Drive #08-<br>01, Novena Medical<br>Center Singapore<br>307506 | Parkway Radiology Services | Radiologic Clinic<br>3 Mt Elizabeth #01-<br>01/01A, Mount<br>Elizabeth Medical<br>Centre<br>Singapore 228510 | Radiologic Clinic<br>3 Mt Elizabeth #01-<br>02, Mount Elizabeth<br>Medical Centre<br>Singapore 228510 | Radiotogic Clinic<br>3 Mt Elizabeth #02-<br>08, Mount Elizabeth<br>Medical Centre<br>Singapore 228510 | Radiologic Clinic @<br>Mandarin<br>333 Orchard Road<br>#06-27<br>Mandarin Orchard<br>Singapore 238867 |
|  | Ä                  | 53.   | A3.                        | 54   | 55.   | 56.   | 57.   |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                       | Complied   |  | Complied   | Complied  |  | Complied  |  |
|--|-----------------------|--|--|--|---|--|---|--|
| Equity and other material conditions         |                       | Refer to Note (2)  |  | Refer to Note (2)  | Refer to Note (2)   |  | Refer to Note (2)   |  |
| Nature of approvals, licences<br>and permits |                       | To operate a clinical laboratory   |  | To operate a clinical laboratory   | To operate a clinical laboratory  |  | To operate a clinical laboratory  |  |
| Licence no. /<br>Date of issue / Expiry      |                       | 97/97690/2010 /<br>31 March 2010 /<br>Effective period from<br>8 June 2010 to<br>7 June 2012 | 97/978060/2012 /<br>8 May 2012 /<br>Effective period from<br>8 June 2012 to<br>7 June 2014 | 97/976820/2010 /<br>18 June 2010 /<br>Effective period from<br>24 August 2010 to<br>23 August 2012           | 97/976830/2010 /<br>21 June 2010 /<br>Effective period from<br>1 August 2010 to<br>31 July 2012 | 97/978100/2012 /<br>28 May 2012 /<br>Effective period from<br>1 August 2012 to<br>31 July 2014 | 97/976720/2010 /<br>20 April 2010 /<br>Effective period from<br>8 June 2010<br>to 7 June 2012   |  |
| Authority                                    |                       | MOH Singapore  |  | MOH Singapore  | MOH Singapore   |  | MOH Singapore   |  |
| Licencee                                     |                       | Dr Hoe Wei Ming<br>John  |  | Dr Hoe Wei Ming<br>John  | Dr Hoe Wel Ming<br>John   |  | Dr Hoe Wei Ming<br>John   |  |
| Licenced premise /<br>Address                | A. Singapore (cont'd) | 58. Radiologic Clinic—Breast Imaging Centre 290 Orchard Road #07-04/05/06                    | Paragon<br>Singapore 238859  | 59. Radiologic Clinic<br>3 Second Hospital<br>Avenue #04-03<br>Health Promotion<br>Board<br>Singapore 168937 | 60. Radiologic Clinic<br>Blk 130 Jurong<br>Gateway Road<br>#01-219<br>Singapore 600130          |  | 61. Radiologic Clinic<br>6A Napier Road<br>#02-25/26<br>Gleneagles Hospital<br>Singapore 258500 |  |

DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd) ANNEXURE G:

| Licencee Authority Date of issue / Expiry                       | 97/978050/2012 /<br>3 May 2012 /<br>Effective period from<br>8 June 2012 to<br>7 June 2014 | Dr Hoe Wei Ming MOH Singapore 97/977730/2011 / John Effective period from 14 January 2012 to 13 January 2014 | Dr Hoe Wei Ming MOH Singapore 97/977550/2011 / 28 September 2011 / Effective period from 5 November 2011 to 4 November 2013 | Dr Hoe Wei Ming MOH Singapore 97/977410/2011 / 30 June 2011 / 30 June 2011 / Effective period from 14 August 2011 to 13 August 2013 | Parkway Trust MAS CMS100131-2 / issued on 1 February 2011 / NA   | Shenton Insurance MAS Issued on 29 April 2005 / NA                         |  |
|---|--|--|---|---|--|--|--|
| ce no. / Nature of approvals, licences sue / Expiry and permits | 50/2012 /<br>2012 /<br>period from<br>2012 to<br>e 2014                                    | 30/2011 / To operate a clinical laboratory liber 2011 / period from iny 2012 to                              | 50/2011 / To operate a clinical laboratory niber 2011 / period from ber 2011 to niber 2013                                  | 10/2011 / To operate a clinical laboratory e 2011 / period from st 2011 to ust 2013   | 00131-2 / Capital markets services licence ed on for real estate investment trust y 2011 / NA management | April 2005 / NA To carry on direct general insurance business in Singapore |  |
| Equity and other material conditions                            |  | Refer to Note (2)  | Refer to Note (2)   | Refer to Note (2)   | Refer to Note (3)  | Refer to Note (4)  |  |
| Status of compliance  |  | Complied   | Complied  | Complied  | Complied   | Complied   |  |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (confd)

| Status of compliance                         | Complied   | Complied  | Complied  | Complied;<br>refer to Note<br>(6)   |
|--|--|---|---|---|
| Equity and other<br>material conditions      | ₹  | ¥   | Renewal of licence shall be at least six months prior to the expiry of the licence  | Refer to Note (5)   |
| Nature of approvals, licences<br>and permits | To operate or provide a private medical clinic   | To operate or provide a private medical clinic  | To provide and operate the service and facilities of a private ambulatory care certre for dental service, dental teaching (services handled by the staff and student of dentistry faculty) and outpatient service (medical and dental) with approved capacity of one bed/30 dental chairs | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including pediatric, general<br>surgery, internal diseases, dental<br>diseases, and anaesthesia<br>treatments |
| Licence no. /<br>Date of issue / Expiry      | 231401-07198-11 /<br>10 April 2012 / NA  | 231401-06834-11 /<br>1 October 2010 / NA  | 931401-00028-03/2011 /<br>27 October 2011 /<br>18 September 2013  | 7226/ 16 May $2008^{\prime\prime}$ G - $33$   |
| Authority                                    | Director General,<br>MOH Malaysia  | Director General,<br>MOH Malaysia   | Director General,<br>MOH Malaysia   | MOH Turkey  |
| Licencee                                     | Zainal Abidin Bin<br>Abdul Hamid   | Abu Bakar Bin<br>Suleiman   | IMU Education   | Acibadem Polikiinik   |
| Licenced premise / Address                   | Twin Towers Medical Clinic Lot LC 402-404, 4 <sup>th</sup> floor, Suria KLCC Kuala Lumpur City Centre 50888 Kuala Lumpur | IMU Medical Clinic<br>Ground Floor, Annex<br>Block, international<br>Medical University<br>126 Jalan Jalii<br>Perkasa 19<br>Bukit Jalii | IMU Oral Health Centre Ground Floor, International Medical University No. 126, Jalan Jalil Perkasa 19 Bukit Jalii 57000 Kuala Lumpur  | Acibadem Atasehir<br>Surgical Medical<br>Center<br>Kucukbakkalkoy Mah.<br>Karaman Ciftligi Cad.<br>No: 2 Atasehir<br>Istanbul   |
| Œ  | i ≓  | 4   | ಣ ರ   | ; <sub>+</sub>  |

| Status of compliance                         |                 | Complied;<br>refer to Nole<br>(6)   | Complied;<br>refer to Note<br>(6)  | Complied;<br>refer to Note<br>(6)   | Complied;<br>refer to Note<br>(6)   |
|--|-----------------|---|--|---|---|
| Equity and other material conditions         |                 | Refer to Note (5)   | Refer to Note (5)  | Refer to Note (5)   | Refer to Note (5)   |
| Nature of approvals, licences<br>and permits |                 | Licence under the Turkish Clinic Regulation, to operate a medical center with units for services including pediatric, general surgery, internal diseases, dental diseases, anaesthesia, ENT, orthopedics, radiology, cardiology, urology treatments | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including pediatric, general<br>surgery, internal diseases, dental<br>diseases, ENT, orthopedics,<br>radiology, cardiology, urology,<br>neurology treatments | Licence under the Turkish Clinic Regulation, to operate a medical center with units for services including pediatric, general surgery, internal diseases, dental diseases, ENT, orthopedics, radiology, cardiology, neurologytreatments | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including pediatric, general<br>surgery, internal diseases, dental<br>diseases, ENT, orthopedics,<br>radiology treatments |
| Licence no. /<br>Date of issue / Expiry      |                 | 2433/ 28 February 2007 <sup>(7)</sup>   | 15399/ 12 November 2007 <sup>(7)</sup>   | 2468/ 28 February 2007 <sup>(7)</sup>   | 137 <i>1/</i> 5 February 2007 <sup>(7)</sup>  |
| Authority                                    |                 | MOH Turkey  | MOH Turkey   | MOH Turkey  | MOH Turkey  |
| Licencee                                     |                 | Acibadem Poliklinik   | Acibadem Poliklinik  | Acibadem Poliklinik   | Acibadem Poliklinik   |
| Licenced premise /<br>Address                | Turkey (cont'd) | Acibadem Bagdat<br>Caddesi Medical<br>Center<br>Bagdat Caddesi No:<br>263/A Caddebostan<br>Kadikoy<br>Istanbul  | Acibadem Bevlikduzu<br>Surgical Medical<br>Center<br>Baris Mahallesi Zafer<br>Caddesi A Blok No: 2<br>Beylikduzu<br>Istanbul   | Acibadem Etiler<br>Medical Center<br>Nispetiye Cad. Aytar<br>Sok. No: 40/8 Levent<br>Besiktas<br>Istanbul   | Acibadem Gokturk<br>Medical Center<br>Gokturk Beldesi<br>Merkez Mah.<br>Belediye Cad. Acelya<br>Sok. No: 1/a Eyup<br>Istanbul   |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |                 | Complied;<br>refer to Note<br>(6)   | Complied;<br>refer to Note<br>(6)  | Complied;<br>refer to Note<br>(6)  | Complied;<br>refer to Note<br>(6)   | Complied;<br>refer to Note<br>(6)  |
|--|-----------------|---|--|--|---|--|
| Equity and other material conditions         |                 | Refer to Note (5)   | Refer to Note (5)  | Refer to Note (5)  | Refer to Note (5)   | Refer to Note (5)  |
| Nature of approvals, licences<br>and permits |                 | Licence under the Turkish Clinic<br>Regulation, to operate a policlinic,<br>especially for emergency cases in<br>winter seasons | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including pediatric, internal<br>diseases, anaesthesia, ENT,<br>orthopedics treatments | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including gynecology, pediatric,<br>internal diseases, dental diseases<br>treatments | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including internal diseases,<br>neurology, dental diseases, ENT,<br>orthopedics, urology treatments | Licence under the Turkish Clinic<br>Regulation, to operate a medical<br>center with units for services<br>including gynecology, pediatrics,<br>internal diseases, general<br>surgery, dental diseases, urology<br>treatments |
| Licence no. /<br>Date of Issue / Expiry      |                 | 49/ 28 December 2006 <sup>(7)</sup>   | 83/2 August 2001 <sup>(7)</sup>  | 37/10 November 2003 <sup>(7)</sup>   | 19874/ 30 December 2010 <sup>(7)</sup>  | 6394/ 24 December 2001 <sup>(7)</sup>  |
| Authority                                    |                 | MOH Turkey  | MOH Turkey   | MOH Turkey   | MOH Turkey  | MOH Turkey   |
| Licencee                                     |                 | Acibadem Poliklinik   | Konur Saglik   | Gemtip Ozel  | Tolga Saglik <sup>(8)</sup>   | Jinemed Saglik <sup>(9)</sup> Dr. F. Teksen Camlibel Dr. Sidika Camlibel Dr. Birgul Sarikamis Dr. Emre Yazicioglu Dr. Erhan Cankat   |
| Licenced premise /<br>Address                | Turkey (cont'd) | Acibadem Uludag<br>Outpatient Clinic<br>Agaoglu My Resort<br>Uludag Oteller<br>Bolgesi Uludag<br>Bursa                          | Konur Surgical<br>Medical Center<br>Kukurtlu Mah.<br>Zubeydehanim Cad.<br>No: 12/1 Osmangazi<br>Bursa  | Gemtip Medical<br>Center<br>Hamidiye Mah. İstiklal<br>Cad. No:44 Gemlik<br>Bursa   | Levent Medical<br>Center<br>Carsi Caddesi No: 17<br>Birinci Levent<br>Istanbul  | Jinemed Medical<br>Center<br>Fenerbahce Mah.<br>Kalamis Fener Cad<br>No: 56 Kadikoy<br>Istanbul  |
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DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd) ANNEXURE G:

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| Status of compliance                         |     | Complied  | Complied  | Complied   |
| Equity and other material conditions         |     | Refer to Note (10)<br>below   | Refer to Note (10)<br>below   | Refer to Note (10) below   |
| Nature of approvals, licences<br>and permits |     | Licensed as a for-profit polyclinic, with the licensed medical subjects including preventive care, general practice, internal medicine, surgery (general surgery), gynaecology and obstetrics (gynaecology professional), paediatrics | Licensed as a Sino-foreign for-<br>profit polydinic, with the licensed<br>medical subjects including<br>preventive care, general practice,<br>internal medicine, surgery<br>(general surgery), gynaecology<br>and obstetrics (gynaecology<br>professional), paediatrics | Licensed as a for-profit Sino-foreign joint venture general hospila, with a licensed bedspace number of 20, the licensed medical subjects including internal medicine, surgery, gynaecology and obstetrics, gynaecology professional, reproductive health and infertility professional, predicting dematology, medical laboratory, clinical humor and hematology department, clinical biochemistry laboratory, medical image department, ultrasound diagnosis department diagnosis professional, gynaecology related |
| Licence no. /<br>Date of issue / Expiry      |     | 5101075201/<br>17 December 2010/<br>16 December 2015  | 71786500131010132D1102/<br>15 February 2012 /<br>14 February 2017   | 71786904531010331A1002/<br>8 April 2008 /<br>8 April 2013  |
| Authority                                    |     | Social Work Department of the Hi- tech Industrial Development Park of Chengdu   | Ministry of Health,<br>Shanghai branch  | Ministry of Health,<br>Shanghai branch   |
| Licencee                                     |     | Chengdu Rui Rong  | Gleneagles Shanghai   | Shanghai Xin Rui   |
| Licenced premise /<br>Address                | 200 | Chengdu Medical Centre 24 Wan Xiang North Road, High-Tech Zone Chengdu  | Gleneagles Medical<br>and Surgical Center<br>B401-404 & A407-<br>410, 4F, Tomorrow<br>Square, 389 Nan Jing<br>West Road<br>Shanghai   | Luwan Specialty and Inpatient Center No. 149 Chong Qing South Road Lu Wan District Shanghai  |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

| Status of compliance                         |  | Complied  | Complied  | Complied  |      |
|--|--|---|---|---|------|
| Equity and other material conditions         |  | Refer to Note (10)  | Refer to Note (10)<br>below   | Refer to Note (10)  |      |
| Nature of approvals, licences<br>and permits | reproductive health and infertility professional | Licensed as a private owned for-<br>profit polydinic, with the licensed<br>medical subjects including<br>preventive care, general practice,<br>internal medicine, surgery,<br>gynaecology and obstetrics,<br>gynaecology professional,<br>paediatrics, ophthalmology,<br>stomatology, medical laboratory,<br>medical image department, X-ray<br>diagnosis department, psychiatry,<br>clinical psychology, utrasound<br>diagnosis department | Licensed as a for-profit Sino-<br>foreign joint venture polyclinic,<br>with the licensed medical<br>subjects including internal<br>medicine, surgery, gynaecology<br>and obstetrics, paediatrics,<br>medical laboratory, clinical humor<br>and hematology department,<br>clinical biochemistry laboratory | Licensed as a for-profit Sino-<br>foreign joint venture polyclinic,<br>with the licensed medical subjects<br>including general practice,<br>internal medicine, surgery,<br>gynaecology and obstetrics,<br>paediatrics, ophthalmology,<br>stomatology, medical aboratory,<br>clinical humor and hematology<br>department, medical image<br>department, X-ray diagnosis<br>department |      |
| Licence no. /<br>Date of issue / Expiry      |  | 77851729731011590D1102/<br>28 September 2010 /<br>27 September 2015   | 71786905331011231D1102/30<br>November 2007/<br>30 November 2012   | 60734678831010631D1102/20<br>September 2007 /<br>20 September 2012  | G-37 |
| Authority                                    |  | Ministry of Health of<br>Pudong District of<br>Shanghai   | Ministry of Health,<br>Shanghai branch  | Ministry of Health,<br>Shanghai branch  |      |
| Licencee                                     |  | Shanghai Rui Pu   | Shanghai Rui Hong   | Shanghai Rui Xin  |      |
| Licenced premise /<br>Address                | PRC (cont'd)                                     | Jin Giao Medical and<br>Dental Center<br>No. 51 Hong Feng<br>Road<br>Pudong New Area<br>Shanghai  | Mandarine City Medical Center Ground Floor Block 11 Mandarin City 788 Hong Xu Road Min Hang District Shanghai   | Shanghai Center<br>Medical and Dental<br>Centers<br>1376 Nan Jing West<br>Road<br>Jing An District<br>Shanghai  |      |
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ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

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| Status of compliance                         |              | Complied   | Complied  | Complied  |
|--|--------------|--|---|---|
| Equity and other material conditions         |              | Refer to Note (10) below   | Refer to Note (10)<br>below   | Necessary authority from the central/ state governments will be required. Reporting requirements must be complied with at all levels.  For PET facility approval is issued for biograph-16 and for up to 50 patients a week |
| Nature of approvals, licences<br>and permits |              | Licensed as a for-profit polyclinic, with the licensed medical subjects including preventive care, internal medicine, surgery, gynaecology and obstetrics, gynaecology professional, paediatrics, medical laboratory, clinical humor and hematology department, medical image department, A-ray diagnosis department, general practice, psychiatry, clinical psychology, ultrasound diagnosis department | With the licensed medical subjects including general practice, internal medicine, gynaecology and obstetrics, paediatrics, medical laboratory, medical image department, traditional Chinese medicine | Licence for operation of the medical cyclotron facility for production and handling of radiopharmaceuticals   |
| Licence no. /<br>Date of issue / Expiry      |              | PDY25161X31011517D1102/29<br>June 2011/<br>28 June 2016  | 77930988731010519D1102/<br>18 August 2010 /<br>31 August 2015   | AERB/ 444/MCY/- License/<br>AP41/2012/4594/<br>22 March 2012/<br>31 March 2015  |
| Authority                                    |              | Ministry of Health of<br>Pudong District in<br>Shanghai  | Ministry of Health of<br>Changning District in<br>Shanghai  | Atomic Energy<br>Regulatory Board   |
| Licencee                                     |              | Shanghai Hui Xing<br>Jin Pu  | Shanghai Rui Xiang  | Apollo PET  |
| Licenced premise /<br>Address                | PRC (cont'd) | Shanghai Jin Mao<br>Tower Medical<br>Center<br>J LIFE, 1N01, Jin<br>Mao Tower, 88<br>Century Avenue<br>Pudong<br>Shanghai  | Hong Qiao Medical Center No. 22:68 Hong Qiao Road, Chang Ning District Shanghai   | Medical Cyclotron Facilities, Apollo Gleneagles PET-CT Centre Apollo Jubilee Hills Hyderabad 500033   |

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### Notes:

- Excluding medical clinics which are operated by Parkway Shenton and which licences are not held by Parkway Shenton. E
- Subject to the provisions of the PHMC Act, the regulations made thereunder and the terms and conditions stipulated by the Director of Medical Services, which, inter alia, regulate the operations of private hospitals, medical clinics and clinical laboratories, including the following: 3
- any changes in the appointment of any person as the manager or deputy manager of a private hospital, medical clinic or clinical laboratory or any intention by a licensee to cease operation or to let, sell or in any way dispose of a private hospital, medical clinic or clinical laboratory shall require notification to be made to the Director of Medical Services; and 3
- is increased in any private hospital (not being a nursing home or maternity home) to increase the number of its beds exceeding 10% of the maximum number of beds for which it is increased, is subject to the approval of the Director of Medical Services.  $\hat{\Xi}$
- The licensee shall obtain the prior approval of the MAS for any change of its members or shareholdings of its members which will result in any person, alone or acting together with any connected person, being in a position to control not less than 20% of the voting power in the licensee or to hold interest in not less than 20% of the issued shares of the licensee. The licensee shall immediately notify the MAS of any other changes of its members or shareholdings of its members. 3 ල

"In addition, pursuant to Section 97A of the Securities and Futures Act the prior approval of the MAS is required for any person to enter into any arrangement (which includes any formal or informal understanding) in relation to shares in a capital markets service licence ("CMS Licence") holder, if that arrangement, if carried out, would allow such person to obtain effective control of the CMS Licence holder. A person is regarded as obtaining effective control by virtue of an arrangement if the person alone or acting together with any connected person would, if the arrangement is carried out; (i) acquire or hold, directly or indirectly, 20% or more of the issued share capital of the CMS Licence holder; or (ii) control, directly or indirectly, 20% or more of the voting power in the CMS Licence holder. Two corporations are "connected persons" if one has control over not less than 20% of the voting power in the other.

- The licensee shall inform the MAS of (i) the resignation of its Chief Executive Officer or any of its directors; (ii) any change in the mature of appointment or country of residence of the Chief Executive Officer or any of its directors; and (iii) any change in the business interests or shareholdings of its Chief Executive Officer or any of its directors provided to the MAS. (8)
- The licensee shall not acquire or hold, whether directly, or indirectly, an interest of 20% or more of the share capital of any corporation; or establish any branch (whether in Singapore or elsewhere), without first obtaining the prior approval of the MAS. (ii)
- The licensee shall immediately inform the MAS of any matter which may adversely affect its financial position to a material extent 3
- The licensee shall conduct its business in such a manner as to avoid conflicts of interests; and should such conflicts arise, shall ensure that they are resolved fairly and equitably.  $\overline{\mathcal{S}}$
- Prior to the cessation of its business in regulated activities for which it is licensed, the licensee shall ensure that its liabilities and obligations to all customers have been fully discharged or Ē
- (vii) The licensee shall immediately inform the MAS when it becomes aware.
- that it or any of its officers or representatives is the subject of an investigation or when any civil or criminal proceedings are instituted against it or any of its officers or representatives, whether in Singapore or elsewhere; (a)
- of any offence committed by or disciplinary action taken against it or any of its officers or representatives, whether in Singapore or elsewhere; **(9**)

### Notes (cont'd):

- (c) of any breach of any laws or regulations, business rules or codes of conduct, whether in Singapore or elsewhere; or
- of any other matter that would affect its or any of its officers' or representatives' ability to meet the criteria set out in the Guidelines on Fit and Proper Criteria issued by the MAS.
- The licensee shall produce its books to independent auditors to be selected by the MAS to conduct any audit on the licensee. All expenses arising from such audit shall be borne by the (Viii)
- The licensee shall give written notice to the MAS seven days prior to the execution of an agreement for the purchase, sale, merger or any other business combination of all or any part of the business (where such part could operate as a viable business enterprise if it were a stand-alone entity) in a regulated activity under the Securilies and Futures Act for which its CMS Licence is granted. Where any transaction, as described in the foregoing, is not documented in an agreement, the licensee shall give written notice to the MAS seven days prior to the execution of the  $\tilde{\mathbf{x}}$
- The licensee shall ensure that any person it employs or appoints to act as its representative in respect of any regulated activity for which the licensee is licensed to provide is an appointed, temporary or provisional representative in respect of that regulated activity. 8
- (xi) The licensee shall not carry on any moneylending without the prior approval of the MAS.
- The licensee shall inform the MAS promptly when it has fewer than two full-time appointed representatives in respect of each relevant regulated activity under the Securities and Futures Act. (ix
- The licensee shall ensure that all board resolutions concerning the real estate investment trust must be approved by a majority of the licensee's directors, including at least one independent director, as set out in the Code of Corporate Governance (as referred to in the licence) (XIII)
- (xiv) The licensee shall ensure that at least one-third of the board of directors comprises independent directors.
- The licensee shall ensure that for matters in which any of the licensee's sponsor, shareholder or subsidiary has an interest (whether directly), the nominees appointed by the relevant shareholder, sponsor or subsidiary to the board of directors will abstain from voting. For such matters, the quorum must comprise a majority of the independent directors. Š
- The licensee shall ensure that the adequacy and effectiveness of their internal controls to address and mitigate potential conflicts of interests are subject to regular reviews, and that all related party transactions are subject to review, by an audit committee which comprises only non-executive directors, the majority of whom, including the chairman of the committee should be (xx)
- The licensee shall ensure that for matters in which a director has an interest, the interested director will abstain from voting. For such matters, the quorum must comprise a majority of the directors and exclude such interested directors. (xvii)
- The licensee shall not, whether directly or indirectly, manage any other real estate investment trusts, without first obtaining the prior approval of MAS. (xviii)
- (4) Amongst others:
- (i) Shenton Insurance shall write only short-term accident and health insurance business.
- (ii) Shenton Insurance shall not, without the approval of the MAS, do any of the following:
- (a) amend or alter its memorandum and articles of association

### Notes (cont'd):

- (b) reduce its paid-up share capital;
- appoint any person to or permit any significant changes in its management;

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- (d) acquire 20% or more of the voting share capital or merge with any company.
- (e) establish any new operations including subsidiaries, joint ventures or overseas branches;
- (f) appoint any underwriting agent or managing agent; or
- issue any financial guarantees relating to loan transactions.
- Shenton insurance shall immediately inform the MAS if there are significant changes in the corporate and financial structure, or in the operations of Shenton Insurance. 1
- "In addition, a person who wishes to enter into:
- any agreement to acquire shares of a registered insurer that is incorporated in Singapore by virtue of which he would become a substantial shareholder of that insurer (that is, a person who holds 5% or more of the voting power of the insurer); (a)
- any agreement to acquire shares of a registered insurer that is incorporated in Singapore by virtue of which he could obtain effective control of that insurer (that is, the person alone or acting together with any associate(s) would (i) acquire or hold, directly or indirectly, 20% or more of the issued share capital of the insurer; or (ii) control, directly or indirectly, 20% or more of the voing power of the insurer); or 9
- any arrangement in relation to any registered insurer that is incorporated in Singapore by virtue of which he could obtain control of the insurer (that is, the person alone or acting together with any associates(s) would be in a position to determine the policy of the insurer), છ

is required to first notify the MAS of his intention to enter into the agreement or arrangement, as the case may be, and obtain the MAS' approval

- beds etc). The MOH Turkey introduced a procedure for 'planning' of health sector and established a planning commission in 2002. The planning procedure requires approval of the said commission for certain operations, including capacity increase. The planning commission is not yet fully active and hence, the issuance of approvals is suspended with certain exceptions. The Turkish healthcare legislation requires all the ultimate shareholders of ficensed operators of outpatient clinics to be doctors. The licences listed herein are the final licences that authorise an applicant willing to open and operate a medical centre or a policinic to commence patient reception and treatment services. Prior to centre or policlinic must apply to the MOH Turkey and obtain its approval for each planned capacity increase (e.g. transfer of personnel, opening an additional unit or laboratory, increasing number of obtaining this operation certificate, certain pre-requisite licenses such as construction permit and building use permit, must be obtained. Although the operation certificate is the main license to commence and continue operations, further licenses such as working permit, laboratory permits and etc. must be obtained in order to maintain or expand operations. Additionally, the private medical 9
- Refer to Note (5). The MOH Turkey regularty inspects the compliance of the outpatient clinics with the Turkish Clinics Regulation. As per the reports of the latest inspections carried out by the MOH Turkey on each Acibadem outpatient clinic or medical centre listed in this table, the operations and license of each outpatient clinic or medical centre are in compliance with the health legislation. Although none of our subsidiaries in Turkey that operate outpatient clinics have received any negative remarks from the MOH Turkey thus far, if the relevant government agencies pursue a stricter application of these healthcare regulations in relation to the ultimate shareholdings of licensed operators in outpatient clinics, our subsidianes may face certain penalties, including the suspension of our relevant outpatient clinic operations. Please refer to Section 5.2 of this Prospectus for further information. 9

### Notes (cont'd):

- The operation certificates are issued without certain time limitation and they remain valid until the medical center/policifinic ceases operations or the operation license is revoked by the MOH Turkey due to violation of the Turkish Clinic Regulation by the medical center/policitinic. The MOH Turkey may revoke the operation certificate of a private hospital, if it fails to satisfy its obligations. 3
- As at the LPD, Tolga Saglik is not a subsidiary of Acibadem Group. Acibadem Poliklinik executed a 'future share sale' agreement and 'future asset transfer' agreement with Tolga Saglik. The potential share purchase and asset transfer is expected to be realised in 2012. The share transfer is expected to be completed within 2012 8
- As at the LPD, Jinemed Saglik is not a subsidiary of Acibadem Group. On 1 February 2012, Acibadem and the shareholders of Jinemed Saglik executed a "share purchase agreement" according to which, 65% of the equity interest of Jinemed Saglik will be purchased by and transferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transaction; however, the share transfer has not yet been completed. Jinemed Medical Center is included in the pro forma financial information of our Group under Section 12.11. The share transfer is expected to 6)
- Pursuant to the Regulation on Administration of Medical Institutions of PRC, any organisation or individual that intends to establish a medical institution aust obtain a medical institution practicing license from the relevant healthcare administrative authorities, which includes the procedure of application approval and registration. (10)

In order to establish a medical institution, the approval from relevant healthcare administrative authorities should be applied and an approval letter for the establishment of medical institutions should healthcare administrative authonties, and medical institution with more than 100 beds and specialist medical institution shall make the application with the province-level healthcare administrative be obtained before other application procedures from other relevant authorlites. Medical institution with no bed or with less than 100 beds shall make the application with the local county-level medical resources, medical needs and geographic distribution of existing medical institutions in the regions for which such authorities are responsible as well as whether the proposed medical institution practicing license. Pursuant to the Detailed Rules for the institution meets the basic medical standards set by the MOH. All of the clinics in PRC would each need to obtain such a medical institution practicing license. Pursuant to the Detailed Rules for the undetermining whether to approve any application, the relevant healthcare administrative authorities are to consider whether the proposed medical institution comports with the population, implementation of Regulation on Administration of Medical Institutions, any individual or organisation may not apply to establish a medical institution if:

- It is incapable to assume the civil liabilities independently.
- (ii) The individual is serving a sentence or incapable of assuming civil liabilities independently.
- The applicant is a medical personnel who is working in a medical institution, or has been discharged from his her position because of sickness, or retains his her position with a salary
- The applicant is a medical personnel who has committed a medical accident of higher than 2nd level in the last five years. 3
- The applicant is a medical personnel whose practice license has been revoked because of violation of laws, rules or regulations.  $\overline{\mathcal{S}}$
- The applicant is a legal representative or major person in charge of a medical institution of which the medical institution practice license has been revoked. Ē
- Any other conditions set by the health care administrative authorities of provinces, autonomous regions or municipalities.

Affer the relevant healthcare administrative authorities have approved the establishment of the proposed medical institution, such medical institution shall be registered at the aforesaid healthcare administrative authorites and obtain a Medical Institution Practicing License in order to operate and provide medical services.

### Notes (cont'd):

A medical institution needs to satisfy the following conditions to obtain a license:

- An Approval Letter for the Establishment of Medical Institutions has been obtained.
- (ii) The medical institution meets the basic standards of medical institutions.
- (iii) The medical institution has appropriate name, organisation and premises.
- The medical instituton has the funds, facilities, equipment and professional healthcare technical personnel suitable for its operation. 3
- (v) There are corresponding internal rules and regulations of the medical institution.
- (vi) The medical institution is able to assume civil liabilities independently.

A medical institution will not be permitted to be registered and obtain the Medical Institution Practicing License if the medical institution is, amongst others, not in compliance with the approval it has obtained from the healthcare administrative authorities, it does not meet the basic standards for a medical institution or if the medical institution does not meet any other requirements stipulated by by the healthcare administrative authorities of provinces, autonomous regions or municipalities. The licence, if granted, is not permitted to be transferred or lent. An application for change of information should be made if the medical institution intends to change any of its information, including without limitation the name, address, legal representative, or main responsible person. In case of any intention of closing the medical institution, it may make an application to cancel its license with the registration authorities and the licence shall be withdrawn by the authorities.

The licence of medical institution with less than 100 beds shall be checked and verified once a year by its registration authorities and shall be valid for a lerm of 15 years. The registration authorities shall suspend the medical institution's operation for a time period of one to six months if the medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not to meet the basic standards of medical institution is found not be a standard of the medical institution is found not be a standard of the medical institution in the medical institution is found not be a standard of the medical institution in the medical institution is found not be a standard of the medical institution in the medical institution is standard of the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical institution in the medical medical institution is unable to pass the checking and verification after the suspension period.

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### 3. Education

The table below sets out the major approvals, licences and permits for our education business as at LPD:

# 3.1 Approval and registration of private higher education institutions

| Licenced Institution / Address   | Authority              | Registration no. /<br>Date of issue / Expiry                                    | Nature of approvals  | Equity and other material conditions | Status of compliance |
|--|------------------------|---|--|--------------------------------------|----------------------|
| A. <u>Singapore</u>  |                        |   |  |                                      |                      |
| Parkway College<br>167 Jalan Bukit Merah #03-12 Tower 4<br>Singapore 150167  | Council for<br>Private | 200800722R / 16 June 2010 / Effective<br>period from 20 May 2010 to 19 May 2014 | Registration as a Private<br>Education Institution under the                           | Refer to Note (1)                    | Complied             |
| 168 Jalan Bukit Merah Surbana Tower 3<br>#02-05, Tower 4 #03-15<br>Singapore 150168  | ("CPE")                |   | the PEAct  |                                      |                      |
| B, <u>Malaysia</u>   |                        |   |  |                                      |                      |
| IMU<br>126, Jalan Jalil Perkasa 19<br>Bukit Jalil<br>57000 Kuala Lumpur  | MOHE                   | KPT/JPT/DFT/US/W03 /<br>16 February 2011 / 01 March 2016                        | Certificate of registration of IMU   | Refer to Note (2)                    | Complied             |
| Clinical School of iMiJ <sup>(4)</sup><br>International Medical University<br>Jalan Rasah, 70300 Seremban<br>Negeri Sembilan                       | МОНЕ                   | KPT/JPS/DFT/US/N03 /<br>24 February 2008 / 23 February 2013                     | Certificate of Registration of<br>Clinical School, International<br>Medical University | Refer to Note (3)                    | Complied             |
| Pantai College, Subang Jaya<br>Lot T3 66B, 3 <sup>rd</sup> Floor, Summit Complex<br>Persiaran Kewajipan USJ 1<br>47600 UEP Subang Jaya<br>Selangor | МОНЕ                   | B4P8080 /<br>12 October 2009 / 31 December 2012                                 | Certificate of Registration of<br>Pantai Health Science and<br>Nursing College         | Refer to Note (2) (i)<br>and (ii)    | Complied             |

### DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd) **ANNEXURE G:**

| Licence  | d Institutio   | Licenced Institution f Address   | Authority  | Registration no. /<br>Date of issue / Expiry   | Nature of approvals   | Equity and other material conditions | Status of compliance    |
|--|--|--|--|--|---|--------------------------------------|-------------------------|
| Pantai College<br>Floor 2 & 3, Co<br>Sedunia (WFY<br>Lebuh Ayer Ke<br>75450 Melaka | Pantai College <u>, Aver Keroh</u><br>Floor 2 & 3, Complex Yayas<br>Sedunia (WFY Complex)<br>Lebuh Ayer Keroh,<br>75450 Melaka | Pantai Colle <u>ge, Aver Keroh</u><br>Floor 2 & 3, Complex Yayasan Belia<br>Sedunia (WFY Complex)<br>Lebuh Ayer Keroh, | МОНЕ   | M4P2019 /<br>17 June 2011 / 25 April 2016  | Certificate of Registration of Pantai Melaka Health Science and Nursing College | Refer to Note (3)                    | Complied                |
| Notes:   |  |  |  |  |   |                                      |                         |
| (£)  | Subject to   | Subject to the following:  |  |  |   |                                      |                         |
|  | 0  | except with the prior written<br>and shall only provide privat   | approval of the CPE, Par<br>te education and any other | except with the prior written approval of the CPE, Parkway College shall not enter into any agreement or arrangement to undertake any activity that is not related to private education and any other activity that are directly related to private education; | ment or arrangement to undertake a<br>ducation;                                 | ny activity that is not rela         | ed to private education |
|  | (ii)   | Parkway College shall infort   | m the CPE before it enters                             | Parkway College shall inform the CPE before it enters or changes any sharing arrangements in respect of its premises;  | spect of its premises;  |                                      |                         |

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- $\varepsilon$
- Parkway College shall ensure that the managers, teachers, academic or examination board members shall have the necessary and relevant qualifications; and  $\odot$
- the PE Act and the Private Education Regulations, which stipulate, infer alia, operational requirements and restrictions for the operation of private education institutions, including the following:  $\varepsilon$
- the change of (1) name of a private education institution; or (2) name of any premises or school of, or any education provided by, a private education institution to a new name, shall require the approval of the CPE; (a)
- the change in the registered premises of a private education institution shall require the permission of the CPE; 9
- (1) the change in the ownership, control or management of a private education institution (including any change in the academic board or the examination board of a private education institution); (2) the conviction of any manager of a private education institution of any offence punishable with imprisonment; and (3) the institution of any legal proceedings against the private education institution, shall be notified to the CPE; and છ
- the issue or publication, knowingly or recklessly, of any advertisement relating to a private education institution which is false or misleading in a material particular is prohibited. ন্ত
- Subject to the following: Ø
- Certificate of Registration is not transferable.  $\varepsilon$
- IMU Education and Pantai Education (for Pantai Colleges) shall not change/alter/amend (as the case may be) its name, authorised and issued share capital, equity participation, composition of the board of directors, memorandum and articles of association save and except with prior approval of the Registrar General of Private Higher Education Institutions ("Registrar General").  $\mathbf{E}$

### Notes (cont'd):

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- Matters in relation to the chief executive are subject to the provisions of the PHEIA including appointment, registration and regulation of the chief executive. Approval from the MOHE must be obtained for any changes to the chief executive.
- For employment of lecturers, priority shall be given to Malaysian citizens who are qualified and experienced in the programmes of study taught. All the lecturers shall have updated valid permits to teach and foreign lecturers shall have valid employment passes. Foreign lecturers shall have updated valid employment passes.  $\overline{\mathbf{S}}$
- Physical facilities and safety requirements for students and staff shall be provided in accordance with the constitution of IMU or Pantai College as approved by the Registrar General.

  Any relocation, changes, refurbishment and renovation of the premise requires prior approval of the Registrar General.
- IMU shall be strictly managed in accordance with its constitution and the approval from the Registrar General shall be obtained for any amendments to the constitution. Ē
- The approval from the MOHE shall be obtained prior to any changes to the conditions of the approval and registration. Renewal of registration shall be six months prior to the expiration of the registration. <u>Š</u>
- (3) Subject to the following:
- (i) Certificate of Registration is not transferable.
- No changes/alteration/amendment (as the case may be) to the conditions under the Licence shall be made save and except with prior approval of the Registrar General.  $\widehat{\boldsymbol{\varepsilon}}$
- The clinical school of IMU is supported by smaller clinical schools, which are located in Kuala Pilah, Negeri Sembilan, Malaysia and in Batu Pahat, Johor, Malaysia. 3

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### 3.2 Programmes of study at private higher education institutions

The tables below set forth the approvals, certifications and/or accreditations at our private higher education institutions as at the LPD:

Types of Approval / Certification / Accreditation

### A. Singapore

|  | CPE Ap            | CPE Approval to conduc                      | conduct a programme                  |  | Certification / Accreditation | ation                                  |                                      |
|--|-------------------|---|--------------------------------------|--|-------------------------------|--|--------------------------------------|
| Programme / Institution  | Reference<br>no.  | Date of issuance/expiry                     | Equity and other material conditions | By   | Reference no.                 | Date of issuance/<br>expiry            | Equity and other material conditions |
| Parkway College  | Not<br>applicable | Not<br>applicable                           | Not applicable                       | Certified by<br>the CPE to<br>have fulfilled<br>the<br>requirements<br>under the<br>EduTrust<br>Terms and<br>Conditions <sup>(1)</sup> | EDU-2-2003                    | 20 May 2010 /<br>19 May 2014           | Refer to Note (2)                    |
| Parkway College  | Not<br>applicable | Not<br>applicable                           | Not applicable                       | Verified by the Singapore Workforce Development Agency as an Approved Training Organisation  | 00178                         | Since<br>15 January 2007 /<br>NA       | None                                 |
| Diploma in Nursing / Parkway<br>College                          | 200800722R        | 16 June 2010 I Expiry date is not available | Refer to Note (3)                    | Singapore<br>Nursing<br>Board<br>("SNB")   | SNB 11:10(17)                 | 23 February 2012 /<br>22 February 2017 | Refer to Note (4)                    |
| Advanced Diploma in Nursing<br>(Critical Care) / Parkway College | 200800722R        | 16 June<br>2010 /                           | Refer to Note (3)                    | SNB  | SNB 11:10(18)                 | 17 March 2010 /<br>16 March 2012       | Refer to Note (4)                    |

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (conf'd)

|   | CPE App          | CPE Approval to conduct a programme                        | t a programme                        |      | Certification / Accreditation | ıtion  |                                      |
|---|------------------|--|--------------------------------------|------|-------------------------------|--|--------------------------------------|
| Programme / Institution   | Reference<br>no. | Date of issuance/ expiry                                   | Equity and other material conditions | Ву   | Reference no.                 | Date of issuance/<br>expiry  | Equity and other material conditions |
|   |                  | Expiry date is not available                               |                                      |      |                               | (extended to<br>16 October 2012 on 6<br>March 2012)  |                                      |
| Advanced Diploma in Nursing<br>(Perioperative) / Parkway College  | 200800722R       | 15 October<br>2010 /<br>Expiry date<br>is not<br>available | Refer to Nate (3)                    | SNB  | SNB 11:10(19)                 | 12 October 2010 /<br>17 January 2012<br>(extended to<br>17 November 2012<br>on 6 March 2012) | Refer to Note (4)                    |
| Bachelor of Science (Honours)<br>Diagnostic Radiography and<br>Imaging / Parkway College <sup>(5)</sup> | 200800722R       | 16 June<br>2010 /<br>Expiry date<br>is not<br>available    | Refer to Note (3)                    | None | None                          | None   | None                                 |
| Diploma in Healthcare Management<br>/ Parkway College   | 200800722R       | 16 June<br>2010 /<br>Expiry date<br>is not<br>available    | Refer to Note (3)                    | None | None                          | None   | None                                 |
| Diploma in Psychology / Parkway<br>College  | 200800722R       | 16 June<br>2010 /<br>Expiry date<br>is not<br>available    | Refer to Note (3)                    | None | None                          | Моле   | None                                 |
| Graduate Diploma in Healthcare<br>Management / Parkway College  | 200800722R       | 16 June<br>2010 /<br>Expiry date<br>is not<br>available    | Refer to Note (3)                    | None | None                          | None   | None                                 |

| Types of Approval / Certification / Accreditation                  | Date of issuance/ Equity and other By Reference no. expiry | None None None  |
|--|--|---|
|  | Equity and other material conditions                       | Refer to Note (3)   |
| CDE Annoval to conduct a montanum                                  | Date of issuance/expiry                                    | 16 June<br>2010 /<br>Expiry date<br>is not                          |
| 100<br>100<br>100<br>100<br>100<br>100<br>100<br>100<br>100<br>100 | Reference  | 200800722R  |
|  | Programme / Institution                                    | Master of Health Administration /<br>Parkway College <sup>(6)</sup> |

### Notes:

- The EduTrust certification is not tantamount to the CPE's accreditation, endorsement or recognition of Parkway College's courses and services. E
- Subject to the Terms and Conditions governing the EduTrust certification, including the requirement that applications for the renewal of the certification are subject to an assessment by the CPE. 3
- Prior to offering the courses permitted by the CPE overseas, Parkway College is required to inform the CPE of its intention, and obtain the CPE's approval to do so. (3)
- Subject to the SNB Standards for Nursing Education, which inter alia, form the basis for monitoring, maintaining and evaluating the quality of nursing educational programmes and set out the criteria for the accreditation of nursing programmes. 4
- (5) Awarded by the University of Hertfordshire in the United Kingdom.
- (6) Awarded by Flinders University in Australia.

ANNEXURE G: DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd)

B. Malaysia

|   |  |   |                                      | Type  | Types of approval                         |                                      |                  |  |   |
|---|--|---|--------------------------------------|---|---|--------------------------------------|------------------|--|---|
|   | MOHEM  | MOHEM Approval to conduct a programme       | a programme                          | Provisiona  | Provisional Accreditation from the MQA    | from the MQA                         | Certificate o    | of Accreditation                                   | Certificate of Accreditation from the MQA |
| Programme   | Reference<br>no.                                 | Date of issuance/ expiry                    | Equity and other material conditions | Reference<br>no.  | Date of issuance/expiry                   | Equity and other material conditions | Reference<br>no. | Date of issuance/expiry                            | Equity and other material conditions      |
| IMU   |  |   |                                      |   |   |                                      |                  |  |   |
| Bachelor of Medicine and Bachelor<br>of Surgery (MBBS) (KR 10935)                         | МОНЕ/JPT/B<br>PP(U) 1000-<br>801/ 2(41)          | 28 Sept 2009 /<br>27 Sept 2014              | Refer to Note (1)                    | ¥   | Ą   | <b>∀</b>                             | A6706<br>(04367) | 1 July<br>2010 /<br>30 June<br>2015                | Refer to Note<br>(10)                     |
| Bachelor of Dental Surgery (KA<br>8358)   | MOHE/KPT(J<br>PS)600-07/2/<br>Jld.VIII(25)       | 7 Jan 2008 /<br>6 Jan 2013                  | Refer to Note (2)                    | MQA(S)10<br>/13/1/2,lid1<br>9(83)<br>dated 13<br>Feb 2008 | 21 January<br>2008 /<br>6 January<br>2013 | Refer to<br>Note (9)                 | A<br>A           | ν<br>V   | Ϋ́  |
| Bachelor of Pharmacy (Hons) (KR<br>10605)   | МОНЕ/JPT/B<br>PP(U)1000-<br>801/2(26)            | 28 September<br>2009 / 27<br>September 2014 | Refer to Note (3)                    | §   | <b>Y</b>                                  | <b>∀</b><br>Z                        | A1746<br>(03034) | 13 July<br>2009 /<br>12 July<br>2014               | Refer to Note<br>(11)                     |
| Master of Pharmacy (Hons) in<br>Collaboration with University<br>Strathclyde, Glasgow, UK | MOHE/JPT/<br>BPP<br>(U)1000801/2<br>/Jld.3(2)    | 3 January 2011 /<br>26 October 2015         | Refer to Note (4)                    | Ą   | N<br>A                                    | <b>V</b>                             | A1745<br>(05792) | 27 May<br>2008 /<br>26 May<br>2012 <sup>(12)</sup> | Refer to Note<br>(11)                     |
| Bachelor of Nursing (Hons)<br>(KR11196)   | MOHE/JPT/B<br>PP(U) 1000-<br>801/<br>2/Jld.1(20) | 19 April 2010 /<br>18 April 2015            | Refer to Note (5)                    | <b>₹</b>  | N<br>A                                    | ¥.                                   | A4675<br>(03140) | 20 April<br>2009 /<br>19 April<br>2014             | Refer to Note<br>(13)                     |

DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd) ANNEXURE G:

|   | МОНЕМ   | MOHEM Approval to conduct a programme        | t a programme                        | Provision                                    | al Accreditatio                        | Provisional Accreditation from the MQA | Certificate      | of Accreditatio                                    | Certificate of Accreditation from the MQA |
|---|---|--|--------------------------------------|--|--|--|------------------|--|---|
| Ргодгатте   | Reference<br>no.  | Date of issuance/ expiry                     | Equity and other material conditions | Reference<br>no.                             | Date of issuance/ expiry               | Equity and other material conditions   | Reference<br>no. | Date of issuance/ expiry                           | Equity and other material conditions      |
| Bachelor of Nursing Science<br>(Hons) Post Registration<br>(KA9377) | MOHE/KPT(J<br>PS)600-07/2/<br>JId.IX (28)                             | 12 Jan 2009 /<br>11 Jan 2014                 | Refer to Note (6)                    | Y<br>Y                                       | <b>∀</b>                               | Ϋ́                                     | A9377<br>(06114) | 7 June<br>2010 /<br>6 June<br>2013                 | Refer to Note<br>(14)                     |
| Pantai College (Subang)   |   |  |                                      |  |  |  |                  |  |   |
| Diploma in Nursing  | JPT/BPP<br>(K)1000-<br>600/B2104<br>dated 17<br>November<br>2009      | 17 November<br>2009 /<br>17 November<br>2014 | Refer to Note (7)                    | ¥  | ¥                                      | Ž                                      | A6081<br>(02287) | 4 April<br>2007 /<br>3 May<br>2012 <sup>(15)</sup> | Refer to Note<br>(16)                     |
| Pantai College (Melaka)   |   |  |                                      |  |  |  |                  |  |   |
| Diploma in Nursing<br>(KN11489)                                     | MOHE/BPP(<br>K) 1000-<br>600/M420<br>(42) dated 8<br>February<br>2011 | 8 February 2011 /<br>8 February 2016         | Refer to Note (8)                    | MQA/PA11<br>489 (9)<br>dated 5<br>April 2011 | 24 March<br>2011 /<br>23 March<br>2014 | Refer to Note (9)                      | ¥                | ¥.   | ž   |
|   |   |  |                                      |  |  |  |                  |  |   |
|   |   |  | ġ                                    | G-51   |  |  |                  |  |   |

### Notes:

- (1) (i) It is compulsory to obtain the Accreditation Certificate from the MQA for this course.
- The validity period for the approval is five years from the date of the approval. The institution is to submit an application for renewal of the approval of the programme of study at least six months prior to the expiry of the approval. 3
- (2) (i) It is compulsory to obtain the Accreditation Certificate from the MQA for this course.
- The validity period for the approval is five years from the date of the approval. The institution is to submit an application for renewal of the approval of the programme of study at least six months prior to the expiry of the approval. 3
- (iii) The following specific terms are to be complied with:
- Monitoring visits will be conducted as per the timetable given to ensure the implementation of the program meets the standard sets out by the Malaysian Dental Council and MQA; (a)
- To ensure that the acceptance of new students does not exceed 50 students every year and the increase in enrolment of students four years later is subject to the approval of the Dental Accreditation Technicality Committee; 9
- (c) To ensure the infrastructure and facility is ready according to the specified time; and
- (d) To ensure the treatment procedures are limited to the facilities of IMU and it is monitored by the staffs of IMU.
- (i) It is compulsory to obtain the Accreditation Certificate from the MQA for this course.
- The validity period for the approval is five years from the date of the approval. The institution is to submit an application for renewal of the approval of the programme of study at least six months prior to the expiry of the approval.  $\equiv$
- (iii) The ratio of lecturer, student must be 1:10 according to the Malaysia Pharmacy Board.
- (4) (i) It is compulsory to obtain the Accreditation Certificate from the MQA for this course.
- Application for renewal of the approval of the programme of study is to be submitted at least six months prior to the expiry of the approval.  $\equiv$
- (iii) Qualified, experienced and sufficient lecturers to be provided.
- (iv) To ensure sufficient facilities and equipments.
- (5) (i) It is compulsory to obtain the Accreditation Certificate from the MQA for this course.

### Notes (cont'd):

- The validity period for the approval is five years from the date of the approval. The institution is to submit an application for renewal of the approval of the programme of study at least six months prior to the expiry of the approval.
- (iii) To have a special skilled laboratory for the Nursing Clinical Procedures.
- (6) (i) It is compulsory to obtain the Accreditation Certificate from the MQA for this course.
- The validity period for the approval is five years from the date of the approval. The institution is to submit an application for renewal of the approval of the programme of study at least six months prior to the expiry of the approval.  $\hat{\epsilon}$
- (iii) The following specific terms are to be complied with:
- There can only be 60 students a year, as provided for by the Malaysian Nursing Board. This quota is only for one acadamic year and new application for quota must be made three (3) months before the next academic year. Application for acceptance of students exceeding the quota is to be made to the Malaysian Nursing Board. æ)
- To ensure that quaitication of lecturers to comply with the Standard and Guidelines of the Malaysian Nursing Board. Θ
- IMU is responsible to uphold the standard and criteria set and any amendments or changes approved by the Malaysian Nursing Board from time to time. Ü
- Application for renewal of the approval of the programme of study is to be submitted at least one year prior to the expiry of the approval. 3 9
- (ii) Qualified, experienced and sufficient lecturers to be provided.
- (iii) To ensure sufficient facilities and equipments.
- (iv) No new students' recruitment is allowed if there is no accreditation by the MQA.
- Application for renewal of the approval of the programme of study is to be submitted at least six months prior to the expiry of the approval. 3 8
- (ii) Qualified, experienced and sufficient lecturers to be provided.
- (iii) To ensure sufficient facilities and equipments.
- (iv) No new students' recruitment is allowed if there is no accreditation by the MQA.
- Application for full accreditation shall be made to the MQA before the first cohort of students begins the last semester of the programme of study to ensure that the accreditation process can be completed before the students graduate, failing which the provisional accreditation will be revoked. 9 6
- Full accreditation will only be achieved after the quality of the conduct of the programme of study has been improved and achieved the standards and criteria set by Malaysia Dental Council (Bachelor of Dental Surgery for IMU) and Malaysian Nursing Board (Diploma in Nursing for Pantai College Melaka).  $\mathbf{\hat{\Xi}}$

### DETAILS OF OUR MAJOR LICENCES AND PERMITS (cont'd) **ANNEXURE G:**

### Notes (cont'd).

- Monitoring of the programme of study shall be conducted within the timeframe of the provisional accreditation.
- IMU/Pantai College, as the case may be, shall improve the quality of the conduct of the programme of study on order to obtain full accreditation. The conduct of the programme of study will be monitored by the MQA within the duration of the provisional accreditation. 3
- The Certificate of Accreditation is not to be used for franchised programs to other institution.  $\varepsilon$ (10)
- Visitation for inspection and monitoring of the programme of study shall be conducted in mid 2013.  $\equiv$
- The Certificate of Accreditation is not to be used for franchised programs to other institution. 3 (11)
- IMU must ensure and comply with the ratio of lecturer: student of 1:10 according to the Malaysian Pharmacy Board.  $\equiv$
- MQA has conducted the accreditation visit for the renewal of the accreditation but the process has not completed. (12)
- The Certificate of Accreditation is not to be used for franchised programs to other institution. 3 (13)
- To separate the special skilled laboratory for the clinical procedure of the nursing programme.  $\equiv$
- The Certificate of Accreditation is not to be used with franchised programs to other institution.  $\epsilon$ (14)
- To ensure all conditions and criterias of the Malaysian Nursing Board as stated in the "Guidelines on Standards & Criteria for Approval/Accreditations of Nursing Programmes" are observed. 3
- To ensure the intake of students are limited to twice a year and it is in accordance to the quota allowed for acceptance of students approved by Malaysian Nursing Board which is 60 students a
- The reaccreditation audit was conducted by MOHE on 9 May 2012 and 10 May 2012 for the renewal of the diploma programme. The renewal is still pending the evaluation report pursuant to the audit as at the LPD. (15)
- This Certificate of Accreditation is not to be used for franchised programs to other institution. 3 (16)
- To ensure the intake of students are as approved by Malaysian Nursing Board which is 180 students per academic year. Any new application for quota must be submitted to Malaysian Nursing Board three months before the next academic year. 3
- To ensure intake of student only to those who passed Sijil Pelajaran Malaysia ("SPM") with a minimum of three credits and passed Bahasa Melayu, English and Mathematics or Science at SPM level or its equivalent. 1

This Annexure H sets out key details of the material properties of our Group which are mainly hospitals, clinical laboratories, medical centers, clinics and educational facilities in our key operating jurisdictions as at the LPD.

### 1. Material properties owned by our Group

Save as disclosed in this Prospectus and to the best of our Group's knowledge and belief, none of the properties owned by our Group (i) is in breach of any landuse conditions or relevant steps have been taken to comply with land-use conditions; and (ii) is in non-compliance with current statutory requirements, land rules or building regulations which will have a material adverse impact on our operations as at the LPD.

The table below sets forth the details of the material properties where the titles are owned by our Group:

| interest Carrying value as at 31 conditions Encumbrances March 2012 (Audited) | 000                 |                                      | hy building The title to this property be used as is subject to the lease and leaseback thereto and arrangements described with the in Note (1) below competent 1 under the 3 Act hiy be used st clinics for red medical shall not be assigned or han by way ut the prior of Mount  |
|---|---------------------|--------------------------------------|---|
| Restriction in interest and / or express conditions                           |                     |                                      | The land and any building thereon shall only be used as a private hospital and for other purposes relative thereto and in accordance with the approval of the competent authority appointed under the Singapore Planning Act  Units #10-09, #11-14, #11-15 and #11-13 shall only be used as private specialist clinics for the use of registered medical practitioners and shall not be let, sublet, sold, assigned or transferred (other than by way of security) without the prior written consent of Mount Elizabeth Medical |
| Land area / built-up area (unless otherwise stated) (sq m)                    |                     |                                      | Strata area: 3,189 <sup>(3)</sup>   |
| Date of issuance<br>of certificate of<br>fitness or<br>equivalent             |                     |                                      | of 62 es of es of on were between between dvovember respect of dings and various  |
| Description / existing or proposed use / tenure                               |                     |                                      | Shops / medical A total suites within a 17- certificat storey medical fitness and retail block certificat with shops / statutory medical suites completi and a car park issued 22 October 1976 <sup>(2)</sup> the built its extension   |
| Registered owner  |                     | Centre Units                         | Mount Elizabeth Medical   |
| Address /<br>title identification   | A. <u>Sinqapore</u> | Mount Elizabeth Medical Centre Units | 3 Mount Elizabeth<br>Singapore 228510 <sup>(1)</sup><br>SSCT 1177/104<br>Lot/Unit<br>TS27-U4424C/#02-<br>05/06<br>TS27-U4494X/#01-03<br>TS27-U4495A/#01-03<br>TS27-U4495A/#01-04<br>TS27-U4495A/#01-06<br>TS27-U448K/#02-04<br>TS27-U448K/#02-03<br>TS27-U448K/#02-03<br>TS27-U448K/#02-03<br>TS27-U448K/#01-02<br>TS27-U448K/#01-02<br>TS27-U448K/#01-02<br>TS27-U448K/#01-02<br>TS27-U448K/#01-02<br>TS27-U448K/#01-02  |

| Carrying value as at 31<br>March 2012 (Audited)            | 000  |
|--|--|
| Encumbrances   |  |
| Restriction in interest and I or express conditions        | Units #11-09, #11-10 and #04-<br>02 shall only be used as<br>private specialist clinics for the<br>use of registered medical<br>dental and para-medical<br>practitioners   |
| Land area / built-up area (unless otherwise stated) (sq m) |  |
| Date of issuance of certificate of fitness or equivalent   |  |
| Description / existing or proposed use / tenure            |  |
| Registered owner   |  |
| Address /<br>title identification                          | TS27-U4431P/#12-10<br>TS27-U4604W/#14-10<br>TS27-U4460A/02-10<br>TS27-U4461/#02-01<br>TS27-U449N/#02-01<br>TS27-U449N/#02-01<br>TS27-U4452N/#02-11<br>TS27-U4454L/#02-12<br>TS27-U462P/#01-01<br>TS27-U462P/#01-01<br>TS27-U4402A/#02-12 |

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| Carrying v.  | 000                     | s property -(4) the lease                            | described                             |                             |  |                        |           |                                 |                              |           |                     | s property -(4) the lease                          | scribed  |                                     |   |                      |
|--|-------------------------|--|---------------------------------------|-----------------------------|--|------------------------|-----------|---------------------------------|------------------------------|-----------|---------------------|--|--|-------------------------------------|---|----------------------|
| Encumbrances   |                         | The title to this property is subject to the lease   | gements<br>te (1) belo                |                             |  |                        |           |                                 |                              |           |                     | The title to this property is subject to the lease | gements<br>te (1) belo                         |                                     |   |                      |
| Restriction in interest and / or express conditions      |                         | See above  |                                       |                             |  |                        |           |                                 |                              |           |                     | N. III   |  |                                     |   |                      |
| Land area /<br>built-up area<br>(sq m)                   |                         | Strata area: 54,950 <sup>0)</sup>                    |                                       |                             |  |                        |           |                                 |                              |           |                     | Strata area: 48,502 <sup>(3)</sup>                 |  |                                     |   |                      |
| Date of issuance of certificate of fitness or equivalent |                         | See above  |                                       |                             |  |                        |           |                                 |                              |           |                     | A total of 17 certificates of                      | of statutory completion were issued between 13 | August 1981 and<br>16 April 1999 in | respect of the buildings and its                    | עשנוחתא בעובוואיחווא |
| Description/<br>existing or<br>proposed use /<br>tenure  |                         | A 10-storey hospital block                           | hospital block as<br>well as car park | lots                        | 99 years from 1<br>October 1976 <sup>(2)</sup> |                        |           |                                 |                              |           |                     | A 10-storey hospital block                         | ments<br>park lots<br>fivest                   | шех                                 | Estate in fee simple (i.e. freehold) <sup>(2)</sup> | (piolo)              |
| Registered owner   | <del>- ES</del> I       | Parkway Hospitals                                    |                                       |                             |  |                        |           |                                 |                              |           |                     | Parkway Hospitals                                  |  |                                     |   |                      |
| Address /<br>title identification                        | Mount Elizabeth Hospita | 3 Mount Elizabeth<br>Singapore 228510 <sup>(1)</sup> | SSCT 345/194<br>Lot TS27-U4390P       | Accessory Lots:<br>TS27-A8T | TS27-A9A<br>TS27-A10P                          | TS27-A11T<br>TS27-A12A | TS27-A13K | SSCT 345/195<br>Lot TS27-U4451K | Accessory Lots:<br>TS27-A14N | TS27-A15X | Gleneagles Hospital | 6A Napier Road<br>Singapore 258500 <sup>(1)</sup>  | SSCT 421/89<br>Lot TS25-U2769C                 | Accessory Lots:<br>TS25-A41P        | TS25-A42T<br>TS25-A43A                              |                      |

DETAILS OF OUR MATERIAL PROPERTIES (cont'd)

ANNEXURE H:

### H - 4

| Carrying value as at 31<br>March 2012 (Audited)          | 000                                  | <del>(f)</del> ,                                   |  |  |  |  |  |   |  |
|--|--------------------------------------|--|--|--|--|--|--|---|--|
| Encumbrances   |                                      | The title to this property is subject to the lease | igements<br>ote (1) belo                             |  |  |  |  |   |  |
| Restriction in interest and / or express conditions      |                                      | NII.   |  |  |  |  |  |   |  |
| Land area /<br>built-up area<br>(sq m)                   |                                      | Strata area: 317 <sup>(3)</sup>                    |  |  |  |  |  |   |  |
| Date of issuance of certificate of fitness or equivalent |                                      | See above  |  |  |  |  |  |   |  |
| Description/<br>existing or<br>proposed use /<br>tenure  |                                      | Shops / medical suites within a                    | medical block with three basements and car park lots | Estate in fee simple (i.e.                     | (piologia)                                     |  |  |   |  |
| Registered owner / Beneficial owner                      |                                      | Gleneagles<br>Medical Centre                       |  |  |  |  |  |   |  |
| Address /<br>title identification                        | Gleneagles Medical<br>Centre A Units | 6 Napier Road<br>Singapore 258499 <sup>(1)</sup>   | SSCT 381/183<br>Lot TS25-U1945C<br>Unit #02-09       | SSCT 381/186<br>Lot TS25-U1948V<br>Unit #02-12 | SSCT 381/187<br>Lot TS25-U1949P<br>Unit #02-08 | SSCT 381/188<br>Lot TS25-U1950W<br>Unit #02-07 | SSCT 381/189<br>Lot TS25-U1951V<br>Unit #02-06 | SSCT 382/54<br>Lot TS25-U2016T<br>Unit #10-03 | SSCT 421/6<br>Lot TS25-U2686V<br>Unit #02-20 |
|  |                                      |  |  |  |  |  |  |   |  |

| Carrying value as at 31<br>March 2012 (Audited)                   | 999                                  | (4)  |  |  |  |                       | €,   |
|---|--------------------------------------|--|--|--|--|-----------------------|--|
| Encumbrances  |                                      | The title to this property is subject to the lease | igements<br>ite (1) belo                             |  |  |                       | The title to this property is subject to the lease and leaseback arrangements described in Note (1) below  |
| Restriction in interest<br>and / or express<br>conditions         |                                      | Ξ̈̈̈Z  |  |  |  |                       | ₹  |
| Land area /<br>built-up area<br>(sq m)                            |                                      | Strata area: 184 <sup>(3)</sup>                    |  |  |  |                       | Land area: 6,203<br>Gross floor property<br>area: 10,994 <sup>(5)</sup>  |
| Date of issuance<br>of certificate of<br>fitness or<br>equivalent |                                      | See above  |  |  |  |                       | A total of 12 L certificates of fitness / certificates G of statutory a completion were issued between 19 April 1984 and 17 July 2007 in respect of the buildings and its various extensions |
| Description/<br>existing or<br>proposed use /<br>tenure           |                                      | Shops / medical suites within a                    | medical block with three basements and car park lots |  | freehold) (2)                                  |                       | A four-storey hospital block, a five-storey medical block and car park lots Estate in fee simple (i.e. freehold) <sup>(2)</sup>  |
| Registered owner<br>/ Beneficial owner                            |                                      | Gleneagles<br>Pharmacy                             |  |  |  |                       | Parkway Hospitals  |
| Address / title identification                                    | Gleneagles Medical<br>Centre B Units | 6 Napier Road<br>Singapore 258499 <sup>(1)</sup>   | SSCT 381/192<br>Lot TS25-U1954A<br>Unit #02-03       | SSCT 381/193<br>Lot TS25-U1955K<br>Unit #02-02 | SSCT 381/194<br>Lot TS25-U1956N<br>Unit #02-01 | Parkway East Hospital | 319 Joo Chiat Place<br>Singapore 427989 and<br>321 Joo Chiat Place,<br>Singapore 427990 <sup>(1)</sup><br>CT 347/198<br>MK26-6912P   |

| Carrying value as at 31<br>March 2012 (Audited)                   | }                                  | SGD1,781,500 <sup>(8)</sup><br>(RM4,400,305)   |                   | SGD1,660<br>(RM4,100)  |
|---|------------------------------------|--|-------------------|--|
| Encumbrances  |                                    | Nii, save for caveats lodged by the purchasers/mortgagees of the medical suites at Mount Elizabeth Novena Hospital   |                   | MZ   |
| Restriction in interest<br>and / or express<br>conditions         |                                    | The land and any building thereon shall only be used as a hospital and in accordance with the approval of the competent authority appointed under the Singapore Planning Act |                   | The premises shall not be used for any purposes other than in accordance with the use approved under the Singapore Planning Act without the prior written consent of the Housing & Development Board |
| Land area /<br>built-up area<br>(sq m)                            |                                    | Land area: 17,226 <sup>(7)</sup>   |                   | two Strata area: 145 <sup>(3)</sup> of of were n 14 and nber ct of ions  |
| Date of issuance<br>of certificate of<br>fitness or<br>equivalent |                                    | Property<br>under<br>development <sup>(6)</sup>  |                   | A total of two certificates of statutory completion were issued between 14 February 2007 and 31 December 2008 in respect of the building and its various extensions                                  |
| Description/<br>existing or<br>proposed use /<br>tenure           |                                    | A 14-storey hospital and shops / medical suites with two basements 99 years from 20 May 2008   |                   | A Housing & Development Board shophouse located on the first and second storey of a fourstorey of a fourstorey Clinical laboratory 91 years from 1 April 1993  |
| Registered owner  |                                    | Parkway Novena<br>and Parkway<br>Irrawaddy hold the<br>property as<br>tenants-in-common<br>in unequal<br>proportions of<br>70:30   |                   | Medi-Rad   |
| Address /<br>title identification                                 | Mount Elizabeth<br>Novena Hospital | 38 Irrawaddy Road<br>Singapore 329563<br>CT 658/112<br>TS29-974V   | Radiologic Clinic | 130 Jurong Gateway<br>Road, #01-219<br>Singapore 600130<br>CT 361/28<br>MK5-6015<br>Strata Lot U43057K   |

ANNEXURE H: DETAILS OF OUR MATERIAL PROPERTIES (cont'd)

| Address /  | Registered owner                         | Description/<br>existing or<br>proposed use /                                  | Date of issuance<br>of certificate of<br>fitness or | Land area /<br>built-up area               | Restriction in interest and for express  | -            | Carrying value as at 31 |
|--|--|--|---|--|--|--------------|-------------------------|
| title Identification<br>B. <u>Malaysia</u>   | / Beneficial owner                       | tenure   | edulvalent  | (sq m)                                     | Conditions   | Encumbrances | March 2012 (Audited)    |
| Pantai Hospital Kuala Lumpur<br>8 Jalan Bukit Pantai<br>59100 Kuala Lumpur             | <u>umpur</u><br>Pantai Medical<br>Centre | Eight-storey<br>hospital block<br>with three                                   | 20 January 2004                                     | Land area: 10,634<br>Built-up area: 40,732 | The land hereby leased shall not be transferred or leased without the consent  | Z            | RM101,975               |
| PN 29088, Lot 53594,<br>Mukim Kuala Lumpur<br>Kuala Lumpur                             |  | ment fl<br>shold<br>sst ol<br>sexts<br>Septe                                   |   |  | of the State Authority This land should be used for a building site for the purpose of a medical centre only           |              |                         |
| 8 Jalan Bukit Pantai<br>59100 Kuala Lumpur<br>PN 380, Lot 28409,<br>Mukim Kuala Lumpur | Pantai Medical<br>Centre                 | Part of an eight-<br>storey hospital<br>block<br>with three<br>basement floors | 20 January 2004                                     | Land area: 9,870 Built-<br>up area: 22,678 | The land hereby alienated shall not be transferred or leased without the consent of the State Authority. Additionally: | Ξ            | RM39,666                |
| אמממ בחינות  |  | Leasehold<br>interest of 99<br>years expiring<br>until 21<br>September 2068    |   |  | (i) The land hereby leased shall be solely used for a maternity, nursing home and staff quarters; and                  |              |                         |
|  |  |  |   |  | (ii) The lessee shall pay  |              |                         |

taxes, rates, assessments and charges whatsoever which may be payable for the time being in respect of the land hereby leased or any building thereon or any part thereof whether levied by the Municipality or any other authority

| Carrying value as at 31<br>March 2012 (Audited)                   |  |                        | RM23,869   |
|---|--|------------------------|--|
| Encumbrances  | Grant of easement on<br>Mukim Kuala Lumpur PN<br>21350 Lot 51775 under<br>Section 81 Mineral<br>Enactment Wilayah<br>Persekutuan KL (PML)  |                        | Ē  |
| Restriction in interest and / or express conditions               | The land hereby leased shall not be transferred or leased without the consent of the State Authority  This land should be used for the purpose of a car park only  |                        | This land should be used for a private hospital only   |
| Land area /<br>built-up area<br>(sq m)                            | Land area: 2,029 Proposed built-up area of the car park: 24,370 Proposed built-up area of the medical office building: 43,004  |                        | Land area: 4,607<br>Built-up area: 12,466  |
| Date of issuance<br>of certificate of<br>fitness or<br>equivalent | Property under development   |                        | 10 March 1999  |
| Description/<br>existing or<br>proposed use /<br>tenure           | Development plot for Pantai Medical Centre's expansion project.  To be used as a basement parking lot / medical office building and is to be amalgamated with PN 380, Lot 28409 and PN 29088. Lot 53594 <sup>(6)</sup> Leasehold interest of 99 years expiring 21 September 2068 |                        | Five-storey<br>hospital block<br>with one<br>basement level<br>Freehold  |
| Registered owner  | Pantai Medical<br>Centre   |                        | Cheras Medical<br>Centre   |
| Address /<br>title identification                                 | PN 21350, Lot 51775<br>Mukim Kuala Lumpur<br>Kuala Lumpur  | Pantai Hospital Cheras | 1 Jalan 1/96A Taman<br>Cheras Makmur<br>56100 Kuala Lumpur<br>HS(D) 98726, PT 4820<br>Mukim Kuala Lumpur<br>Kuala Lumpur |

| Carrying value as at 31<br>March 2012 (Audited)                   | 8                      | RM60,698   | RM25,805  |
|---|------------------------|--|---|
| Carrying ve<br>March 201  |                        | RME  | RMZ   |
| Encumbrances  |                        | Charge in favour of EON Bank Berhad registered on 9 January 2008 Grants of easements serving Lots 2373 and 2374 for 84 years, registered on 8 September 2008                   | Lease of part of the land to Tenaga Nasional Berhad for 30 years commencing from 10 June 1998 and expiring on 9 June 2028, registered on 20 August 1999   |
| Restriction in interest<br>and / or express<br>conditions         |                        | This land cannot be sold, leased, charged or transferred in any manner whatsoever except the approval of the State Authority  The land shall only be used for Private hospital | <b>\tilde{\</b> |
| Land area /<br>built-up area<br>(sq m)                            |                        | Land Area: 19,472 Built-<br>up area: 20,343  | Land area: 16,364<br>Built-up area: 18,989  |
| Date of issuance<br>of certificate of<br>fitness or<br>equivalent |                        | 16 September<br>2002   | 13 November<br>1993   |
| Description/<br>existing or<br>proposed use/<br>tenure            |                        | Six-storey hospital block and three-storey office building Leasehold interest of 99 years expiring 7 July 2092   | Five-storey hospital block and one one- storey medical specialist centre annexe Freehold  |
| Registered owner  |                        | Pantai Indah   | Syarikat Tunas  |
| Address /<br>title identification                                 | Pantai Hospital Ampanq | Jalan Perubatan 1<br>Pandan Indah<br>55100 Kuala Lumpur<br>PM 1038, Lot 2374<br>Seksyen 15, Mukim<br>Empang, Taman<br>Pandan Indah<br>Hulu Langat<br>Selangor                  | 82 Jalan Tengah<br>Bayan Baru<br>11900 Bayan Lepas<br>Penang<br>GRN 60006, Lot 11546<br>Mukim 12, Barat Daya<br>Pulau Pinang  |

| Paloh Medical Six-storey 11 December L Centre specialist 1995 Bu medical centre block, with basement car park, office space and others | l and area: 10 331                         | conditions                                    | Encumbrances  | Carrying value as at 31 March 2012 (Audited) |
|--|--|---|---|--|
| Six-storey 11 December specialist 1995 medial centre block, with basement car park, office space and others                            | and area: 10,331                           |   |   | 000  |
|  | Built-up area: 25,032                      | For business used as a private medical centre | Lease of the whole land to Tenaga Nasional Berhad for 30 years commencing from 15 September 1993 and expiring on 14 September 2023, registered on 2 August 1995 | RM27,461                                     |
| Freehold   |  |   |   |  |
|  |  | •   |   |  |
| Pantai Ayer Keroh Five-storey 2 October 2007 L hospital block Bu   | Land area: 16,062<br>Built-up area: 19,974 | For commercial building only                  | Lease of part of the land to Tenaga Nasional Berhad measuring 937.5   | RM35,475                                     |
|  |  |   | on 26 September 1995  |  |

| Address /<br>title identification  | Registered owner        | Description/<br>existing or<br>proposed use /<br>tenure | Date of issuance<br>of certificate of<br>fitness or<br>equivalent | Land area /<br>built-up area<br>(sq m)    | Restriction in interest and / or express conditions   | Encumbrances   | Carrying value as at 31<br>March 2012 (Audited) |
|--|-------------------------|---|---|---|---|--|---|
| Pantai Hospital Batu Pahat   | nat                     |   |   |   |   |  | 000   |
| 9S Jalan Bintang Satu<br>Taman Koperasi<br>Bahagia<br>83000 Batu Pahat<br>Johor<br>HS(D) 21563 | Pantai Ayer Keroh       | Six-storey<br>hospital block<br>Freehold                | 11 May 2006   | Land area: 3,777<br>Built-up area: 13,942 | The land contained in this title cannot be sold or transferred in any manner whatsoever to non-citizens / foreigners without the approval of the State Authority. Additionally: | Ξ  | RM33,435  |
| PTB 3562<br>Mukim Simpang Kanan<br>Batu Pahat<br>Johor   |                         |   |   |   | <ul><li>(i) this land is to be used<br/>for Private Hospital,<br/>built following plan<br/>approved by relevant<br/>Local Authority;</li></ul>                                  |  |   |
|  |                         |   |   |   | (ii) all refuse and pollution<br>from this activity must<br>be discharged /<br>disposed in areas<br>designated by the<br>relevant Authority; and                                |  |   |
|  |                         |   |   |   | (iii) all policy and condition<br>imposed and enforced<br>from time to time by the<br>relevant Authority must<br>be complied with.  |  |   |
| Pantai Hospital Sunqai Petani  | <u>Petani</u>           |   |   |   |   |  |   |
| 1 Persiaran Cempaka<br>Bandar Amanjaya<br>0800 Sungai Petani<br>Kedah                          | Pantai Sungai<br>Petani | Three-storey permanent specialist treatment center      | 15 August 1998  | Land area: 14,406<br>Built-up area: 9,987 | The land contained in this C title should be used as site of for one commercial building S only   | Charge on land in favour of Standard Chartered Saadig Berhad, registered on 26 August 2010 | RM21,897  |
| HS(D) 40598, PT 23535<br>Bandar Sungai Petani<br>Kuala Muda<br>Kedah                           | 10                      | Freehold  |   |   |   |  |   |

| Address /  | Registered owner<br>/ Beneficial owner | Description/<br>existing or<br>proposed use /   | Date of issuance of certificate of fitness or equivalent | Land area /<br>built-up area<br>(so m)                | Restriction in interest and / or express conditions | Fncumbrances   | Carrying value as at 31<br>March 2012 (Audired)                                  |
|--|--|---|--|---|---|--|--|
| Pantai Hospital Klang  |  |   |  | , b.  |   |  | 000  |
| Lot 5921, Persiaran<br>Raja Muda Musa 41200<br>Klang Selangor  | Pantaj Klang                           | Three-storey specialist medical centre  | 17 July 2007   | Land area: 6,390<br>Built-up area: 6,875              | Commercial building use only                        | Charge in favour of<br>Malayan Banking Berhad,<br>registered on 9<br>November 2004   | RM29,186   |
| GM 18748, Lot 82643<br>Seksyen 30<br>Telok Gadong<br>Bandar Klang<br>Selangor                          |  | reenoid   |  |   |   | Lease on part of the land to Tenaga Nasional Berhad for 30 years commencing from 24 April 2006 and expiring on 23 April 2036, registered on 28 December 2006 |  |
| HS(M) 50510, PT 4209<br>Seksyen 30<br>Telok Gadong<br>Bandar Klang, Klang<br>Selangor                  | Pantai Klang                           | Development<br>plots for Pantai<br>Hospital Klang's<br>expansion<br>project <sup>(10)</sup><br>Freehold | Land under<br>development                                | Land area: 2,159<br>Proposed built-up area:<br>10,219 | Residential building <sup>(11)</sup>                | Private caveat on land by<br>Pantai Klang, lodged on<br>19 June 2009   | RM5,786 (represents a<br>lump sum payment for<br>HS(M) 50510 and HS(M)<br>48932) |
| HS(M) 48932,<br>PT 16367, Seksyen 30<br>Bandar Klang<br>Persiaran Raja Muda<br>Musa, Klang<br>Selangor | Pantai Klang                           | Development plots for Pantai Hospital Klang's expansion project <sup>(10)</sup>                         | Land under<br>development                                | Land area: 1,296<br>Proposed built-up area:<br>7,681  | Residential building <sup>(11)</sup>                | Private caveat on land by<br>Pantai Klang, lodged on<br>19 June 2009   |  |

| Carrying value as at 31<br>March 2012 (Audited)          | 000                     | RM80,461  |  |  |   |                                  | RM36,131  |   |
|--|-------------------------|---|--|--|---|----------------------------------|---|---|
| Encumbrances   |                         | Lease of all of the land to Pacific Tin Consolidated Corporation, registered on 30 September 1952 <sup>(12)</sup> | Lease of part of the land to Pacific Tin Consolidated Corporation, registered on 4 December 1954 <sup>(12)</sup> | Lease of part of the land to Pacific Tin Consolidated Corporation, registered on 20 April 1956 <sup>(12)</sup> | Charge in favour of<br>Malayan Banking Berhad,<br>registered on 15<br>December 2010 |                                  | Both titles are charged in favour of RHB Bank Berhad renistered on 23 | August 1997   |
| Restriction in interest and / or express conditions      |                         | This land should be used for commercial building with the purpose of a private hospital only                      |  |  |   |                                  | Both titles are subject to identical express condition set out below: | The land comprised in this title:   |
| Land area /<br>builf-up area<br>(sq m)                   |                         | Land area: 13,552<br>Buik-up area: 29,947   |  |  |   |                                  | Built-up area: 17,327   | 63521: 6,884<br>Land area for GRN<br>63520: 254                                       |
| Date of issuance of certificate of fitness or equivalent |                         | 16 July 1999  |  |  |   |                                  | 9 December 1998   |   |
| Description/<br>existing or<br>proposed use /<br>tenure  |                         | Eight-storey<br>hospital block<br>and one office<br>block   | Freehold   |  |   |                                  | Six-storey<br>hospital block  | Freehold  |
| Registered owner   | 1                       | Gleneagles KL   |  |  |   | ire Penang                       | Pulau Pinang Clinic   |   |
| Address /<br>title identification                        | Gleneagles Kuala Lumpur | 286 Jalan Ampang<br>50450 Kuala Lumpur<br>GRN 34310, Lot 98   | Seksyeli oo<br>Bandar Kuala Lumpur<br>Kuala Lumpur   |  |   | Gleneagles Medical Centre Penang | 1 Jalan Pangkor 10050<br>Penang                                       | GRN 63521, Lot 1229<br>Seksyen 13<br>Bandar George Town<br>Timor Laut<br>Pulau Pinang |

| Carrying value as at 31<br>March 2012 (Audited)          | 000  |
|--|--|
| Encumbrances   |  |
| Restriction in interest and I or express conditions      | any provision of the National Land Code limiting the compensation payable on the exercised by the State Authority of a right of access or use conferred by Chapter 3 of Part Three of the Code or on the creation of a Land Administrator's right of way, and Administrator's right of way, and I subject to the implied condition that land is liable to be re-entered if it is abandoned for more than three years shall revert to the State only if the proprietor for the time being dies without heirs; and the title shall confer the absolute right to all forest produce and to all oil, mineral and other natural deposits on or below the surface of the land (including the right to work or extract any such produce or deposit and remove it beyond the land) |
| Land area /<br>built-up area<br>(sq m)                   |  |
| Date of issuance of certificate of fitness or equivalent |  |
| Description/<br>existing or<br>proposed use /<br>tenure  |  |
| Registered owner   |  |
| Address / title identification                           | GRN 63520, Lot1228<br>Seksyen 13<br>Bandar George Town<br>Timor Laut<br>Pulau Pinang   |

| Carrying value as at 31<br>March 2012 (Audited)                   | 000<br>RM22,483  |
|---|--|
| Encumbrances  | Lien holders caveat by Ambank (M) Berhad, registered on 2 December 2009 Charge in favour of Ambank (M) Berhad, registered on 24 February 2012  |
| Restriction in interest and / or express conditions               | The land comprised in this title.  (i) shall not be affected by any provision of the National Land Code limiting the scensised by the State Authority of a right of access or use conferred by Chapter 3 of Part Three of the Code or on the creation of a Land Administrator's right of way; and Administrator's right of way; and condition that land is liable to be re-entered if it is abandoned for more than three years shall revert to the State only if the proprietor for the time being dies without heirs; and the title shall confer the absolute right to all forest produce and to all oil, mineral and other natural deposits on or below the surface of the land (including the right to work or extract any such produce or deposit and remove it beyond the boundaries of the land). |
| Land area /<br>built-up area<br>(sq m)                            | Land area: 5,273 Proposed built-up area: 53,093  |
| Date of issuance<br>of certificate of<br>fitness or<br>equivalent | Property under development   |
| Description/<br>existing or<br>proposed use /<br>tenure           | Development plot for Gleneagles Medical Centre Penang's expansion project <sup>(13)</sup> Freehold   |
| Registered owner<br>/ Beneficial owner                            | Pulau Pinang Clinic  |
| Address /<br>title identification                                 | HS(D) 17573, Lot 3391<br>Seksyen 13 Bandar<br>George Town Timor<br>Laut<br>Pulau Pinang  |

| Carrying value as at 31<br>March 2012 (Audited)<br>000   | RM95,705   | RM524  |
|--|--|--|
| Encumbrances   | Lien-holder's caveat by<br>CIMB Bank Berhad,<br>registered on 1 August<br>2008   | Z  |
| Restriction in interest and / or express conditions      | The land may not be transferred, leased, charged or be the subject of any transactions save with the written approval from the Federal Territories Land Executive Committee Secretariat except for a first mortgage  The land should be used for a commercial building for the purpose as a commercial complex | This land which has been granted cannot be sold, mortgaged, charged, leased or transferred in any manner whatsoever, including by agreement which aim to release / sell the land without the approval of the State Authority. Additionally:  (i) This land should be used for a permanent type of residential home, built following plan approved by relevant local authority; |
| Land area /<br>built-up area<br>(sq m)                   | Land area: 13,000<br>Built-up area: 51,418   | Land area: 1,068<br>Proposed built-up area:<br>923   |
| Date of issuance of certificate of fitness or equivalent | 10 December<br>2007  | Property under renovation  |
| Description/<br>existing or<br>proposed use /<br>tenure  | Five-storey commercial building complete with two levels of car park and a sixtorey annexed building Freehold  | Two-storey detached house to be renovated and the land is to be converted to allow the operation of the clinical school <sup>(14)</sup> Leasehold interest of 99 years and expiring on 21 March 2086   |
| Registered owner   | IMU Education  | IMU Education  |
| Address /<br>title identification                        | IMU No. 126, Jalan Jalil Perkasa 19 Bukit Jalil 57000 Kuala Lumpur GRN 46836 Lot 38388 Mukim Petaling Kuala Lumpur   | 6 Jalan Indah<br>Taman Sri Kenangan<br>83000 Batu Pahat<br>Johor<br>HS(D) 21476<br>PTB 3617<br>Bandar Penggaram<br>Batu Pahat  |

| Carrying value as at 31<br>March 2012 (Audited)           |  |   |           | T1 07 403  | (RM63,824)  |  | T 023   | (RM71,953   |   |
|---|--|---|-----------|--|---|--|---|---|---|
| Encumbrances  |  |   |           | 200  | established on February 20, 2008 in favour of                               |  | Section Control                               | ε ¥ %   |   |
| Restriction in interest<br>and / or express<br>conditions | (ii) all refuse and pollution<br>from this activity must<br>be discharged /<br>disposed in areas<br>designated by the<br>relevant authority; and | (iii) All policy and condition imposed and enforced from time to time by the relevant authority must be complied with |           |  | healthcare facility and a workplace   |  | מ מר קיים מים מים מים מים מים מים מים מים מים |   |   |
| Land area /<br>built-up area<br>(sq m)                    |  |   |           | All of the second secon | Land alea: 3, 1327 Built-<br>up area: 2,400 and<br>12,400 (in total 14,800) |  | CC3 0.0000                                    | Land area: 0,220<br>Built-up area: 29,281                           |   |
| Date of issuance of certificate of fitness or equivalent  |  |   |           |  | 22 December<br>2008   |  | 0000  | S IMAICII 2000  |   |
| Description/<br>existing or<br>proposed use /<br>tenure   |  |   |           |  | rour and eight-<br>storey hospital<br>block <sup>(15)</sup>                 |  | i i   | hospital block <sup>(15)</sup>                                      |   |
| Registered owner / Beneficial owner                       |  |   |           |  | Acibadem  |  |   | Copace  |   |
| Address / title identification                            |  |   | C. Turkey | <u>Acibadem Adana</u><br>Hospital  | Cumhuriyet Cad. No: 66<br>01130 Seyhan / Adana                              | 71 plot, 1639 block, 644<br>parcel, Doseme<br>Mahallesi, Seyhan<br>Adana | Acibadem Bursa<br>Hospital                    | Fatih Sultan Mehmet<br>Bulvan Sumer Sok. 1<br>16110 Nilufer / Bursa | 2176 block,<br>H21C05C1D parcel<br>Ihsaniye Mahallesi<br>Nilufer, Bursa |

| International Hospital Istanbul Cad. No: 82, Yesilkoy, Istanbul 1081 block, 46 plot, 72 parcel, E. Serbesti Y. Istanbul Caddesi, Bakırköy 1. Şevketiye, Istanbul Caddesi, Bakırköy 1. Şevketiye, Istanbul Caddesi, Bakırköy 1. Şevketiye, Istanbul Caddesi, Bakırköy 1. Şevketiye, Istanbul Caddesi, Bakırköy 1. Şevketiye, Istanbul Caddesi, Bakırköy 1. Şevketiye, Istanbul Cadson, Acibadem Kayseri Melikgazi, Kayseri Mahaillesi, Melikgazi, Kayseri Acibadem Ankara Hospital Yukari Dikmen Acibadem | Description/<br>existing or<br>Registered owner proposed use /<br>/ Beneficial owner tenure | Date of issuance<br>of certificate of<br>fitness or<br>equivalent | Land area /<br>built-up area<br>(sq m)       | Restriction in interest<br>and / or express<br>conditions | Encumbrances  | Carrying value as at 31<br>March 2012 (Audited) |
|--|---|---|--|---|---|---|
| 7 6 6 7  |   |   |  |   |   | 000   |
| iye, ', 72 ', ' .' .' .' .' .' .' .' .' .' .' .' .' .  | 10-storey<br>hospital block <sup>(15)</sup>   | 29 December<br>1993   | Land area: 3,919 Built-<br>up area: 19,000   | Can only be used as a healthcare facility                 | egree<br>hed<br>Ba  | TL35,909<br>(RM61,763)                          |
| met<br>X, 1<br>zi,   |   |   |  |   | 32,000,000  |   |
| ck, 1  |   |   |  |   |   |   |
|  | ori Six-storey hospital block and three-storey clinic <sup>(19)</sup>                       | 4 March 2009  | Land area: 2.844,37<br>Built-up area: 20,013 | Can only be used as a hospital and clinic                 | First degree mortgage established on December 14, 2009 in favour of Turkiye Vakiflar Bankasi T.A.O. for an amount of USD 13,000,000 | TL30,214<br>(RM51,968)                          |
|  |   |   |  |   |   |   |
| Mahallesi No. 630<br>Sokak No: 6 Oran<br>Cankaya Ankara  | 15 storey<br>hospital błock <sup>(15)</sup>   | 4 October 2010<br>Under<br>construction <sup>(16)</sup>           | Land area: 1,692<br>Built-up area: 8,948     | Can only be used as a<br>healthcare facility              | Ē   | TL27,325<br>(RM46,999)                          |
| 26679 block, 1 parcel<br>Dikmen Mahallesi<br>Cankaya, Ankara   |   |   |  |   |   |   |

### Notes:

E

The title to the Mount Elizabeth Hospital and the Mount Elizabeth Medical Centre Units is owned by Parkway Hospitals and Mount Elizabeth Medical respectively. The title to the Gleneagles Hospital, the Gleneagles Medical Centre A Units and the Gleneagles Medical Centre B Units is owned by Parkway Hospitals, Gleneagles Medical Centre and Gleneagles Pharmacy respectively. The title to the Parkway East Hospital is owned by Parkway Hospitals. In 2007, each of Parkway Hospitals, Mount Elizabeth Medical, Gleneagles Medical Centre and Gleneagles Pharmacy (together, the "Property Holding Companies") entered into a lease and leaseback arrangement with HSBC Institutional Trust Services (Singapore) Limited, in its capacity as trustee of PLife REIT (the "Trustee") pursuant to which all the above-mentioned properties (together, the "Leased Properties") were leased to the Trustee and subsequently leased back to Parkway Hospitals.

With regard to the lease of the Leased Properties to the Trustee, the following instruments of lease were entered into:

- in respect of the Mount Elizabeth Hospital and the Mount Elizabeth Medical Centre Units,
- an instrument of lease between Parkway Hospitals and the Trustee, pursuant to which Parkway Hospitals granted a leasehold interest in respect of the Mount Elizabeth Hospital to PLife REIT for a period of 67 years, commencing on 23 August 2007, being the date of admission of PLife REIT to the Official List of the SGX-ST (the "PLife REIT Listing Date"); and <u>(a)</u>
- an instrument of lease between Mount Elizabeth Medical and the Trustee, pursuant to which Mount Elizabeth Medical granted a leasehold interest in respect of the Mount Elizabeth Medical Centre Units to PLife REIT for a period of 67 years, commencing on the PLife REIT Listing Date; Ð
- in respect of the Gleneagles Hospital, the Gleneagles Medical Centre A Units and the Gleneagles Medical Centre B Units,  $\odot$
- an instrument of lease between Parkway Hospitals and the Trustee, pursuant to which Parkway Hospitals granted a leasehold interest in respect of the Gleneagles Hospital to PLife REIT for a period of 75 years, commencing on the PLife REIT Listing Date; *(a)*
- an instrument of lease between Gleneagles Medical Centre and the Trustee, pursuant to which Gleneagles Medical Centre granted a leasehold interest in respect of the Gleneagles Medical Centre A Units to PLife REIT for a period of 75 years, commencing on the PLife REIT Listing Date; and **@**
- an instrument of lease between Gleneagles Pharmacy and the Trustee, pursuant to which Gleneagles Pharmacy granted a leasehold interest in respect of the Gleneagles Medical Centre B Units to PLife REIT for a period of 75 years, commencing on the PLife REIT Listing Date; and Ö
- in respect of the Parkway East Hospital, an instrument of lease between Parkway Hospitals and the Trustee, pursuant to which Parkway Hospitals granted a leasehold interest in respect of the Parkway East Hospital to PLife REIT for a period of 75 years, commencing on the PLife REIT Listing Date. 1

regard to the leaseback of the Leased Properties to Parkway Hospitals, Parkway Hospitals entered into master lease agreements with the Trustee in respect of each of the Leased Properties ("Master Lease Agreements"). The term of each of the Master Lease Agreements is for an initial term of 15 years from the PLife REIT Listing Date. Under the terms of the Master Lease Agreements, Parkway Hospitals has an option to extend the lease of each of the Leased Properties for a further term of 15 years upon the expiry of the initial term by giving a written notice to the Trustee, provided that Parkway Hospitals is not in breach of the relevant Master Lease Agreement at the time of the notice and subject to the agreement of the parties to the appropriate adjustment to the rent payable for the Leased Properties. The Property Holding Companies will retain the reversionary interests in respect of the Leased Properties. Upon the expiry of the term of the lease of the Leased Properties to the Trustee, the interests in the respective properties will revert to the Property Holding Companies at no consideration.

Please see Section 2 of this Annexure for further details on the leaseback of the Leased Properties to Parkway Hospitals.

Refers to the tenure of the underlying title of the relevant property. These properties are leased to the Trustee and subsequently leased back to Parkway Hospitals as described above.  $\Im$ 

### Notes (cont'd):

- Strata area means the area of the strata unit(s) as evidenced by the strata certificate(s) of title or the instrument(s) of lease, as the case may be. 3
- Notwithstanding that the Group retains the legal title of the Leased Properties under the lease and leaseback arrangement with PLife REIT, the land and buildings are accounted for as assets of PLIFE REIT, an equity-accounted associate of the Group and not accounted nor consolidated as assets of the Group in accordance with applicable accounting principles, where substantially all the risks and rewards incidental to ownership of the Leased Properties have been transferred to PLife REIT. <u>4</u>
- (5) As stated in the 2011 Annual Report of PLife REIT.
- Subsequent to the grant of written permission and the building plan approval for the development of Mount Elizabeth Novena Hospital, the temporary occupation permit was obtained on 23 April 2012. The certificate of statutory completion will be obtained by obtained by that date as the issuance of the certificate of statutory completion upon submission of the relevant application is not within the control of the Group. 9
- This property is subject to strata sub-division. The total strata area of this property is subject to final survey and the issue of the relevant strata certificates of title. 0
- This includes the carrying value of approximately SGD384.8 million for the Novena medical suites that were sold as at 31 March 2012. The costs of construction and development of these medical suites, which had been capitalised during the period of construction, were recognised in our income statement when the temporary occupation permit was received on 23 April 2012. Please refer to Section 12,2.2.2 of this Prospectus for further details. 8
- The development order for this development was obtained on the 2 April 2008 and building plan approval was obtained on the 18 January 2011. The application to amend the express conditions endorsed on the documents of title and for the amalgamation of PN 29088 Lot 53594, PN 380 Lot 28409 and PN 21350 Lot 51775 is pending state authority approval. Management expects to obtain this approval by March 2013. Although the proper applications have been submitted by management, there is no certainty that the state authority's approval will be obtained by that date because the state authority's approval is not within the control of the management. Please refer to Section 8.2.5 of this Prospectus for further details of the expansion project. 6
- Management expects to submit applications to obtain the development order and the building plan approval after the state authority approvals to applications to amend the express conditions endorsed on the documents of title of HS(M) 50510 PT 4209 and HS(M) 48932 PT 16367 have been received. Please refer to Section 8.2.5 of this Prospectus for further details of the expansion (10)
- The applications to amend the express conditions endorsed on the documents of title of HS(M) 50510 PT 4209 and HS(M) 48932 PT 16367 are pending state authority approval. Management expects to obtain these approvals by November 2012. Although the proper applications have been submitted by management, there is no certainty that the state authority's approvals will be obtained by that date because the state authority's approval is not within the control of the management. (11)
- We have appointed an external legal adviser to take the necessary steps as provided under the National Land Code to remove the leases. In this regard, based on the advice of our external legal adviser, we intend to proceed with an application pursuant to Section 313 of the National Land Code for the cancellation of the leases on determination otherwise than by surrender. However, there is no certainty that the application will succeed as the cancellation of the leases under Section 313 is a discretionary power of the registrar and subject to the proprietor i.e. Gleneagles KL providing to the registrar such evidence of the determination of the leases as the registrar may require. If the application under Section 313 fails, we will consult our external legal adviser for other alternatives to remove the leases. In any event, we do not expect the existence of the leases to adversely affect our hospital operation on this property. (12)
- The development order for this development was obtained on the 30 July 2008 and the building plan approval was obtained on the 25 June 2009. Please refer to Section 8.2.5 of this Prospectus for further details of the expansion project. (13)
- The building plan approval was obtained on 3 April 2012 and renovation began on the same date. Completion of renovation is expected to be by end July 2012. Application to amend the express condition endorsed on the document of title of HS(D) 21476, PTB 3617 is still pending. (14)

### Notes: (cont'd)

- Under Turkish law, there is no equivalent of a leasehold or freehold concept for land purchased by an owner governing the tenure of ownership of the property. Pursuant to Turkish law, once a property is purchased, the owner will enjoy ownership of the property, provided that the ownership is registered to the relevant land registry, and save for any restrictions that may be imposed by public bodies or institutions, such as confiscation in accordance with the Expropriation Law numbered 2942, published in the Official Gazette dated 8 November 1983 and numbered 18215. (15)
- The construction permit for this development has been obtained and is dated 4 October 2010 and valid until 4 October 2015. The building use permit will be obtained upon the completion of the construction. Please refer to Section 8.2.6 of this Prospectus for further details of this project. (16)

(The rest of this page is intentionally left blank)

### 2. Properties leased / tenanted by our Group

covenants or conditions and the Group is not aware of any non-compliance with the current statutory requirements, land rules or building regulations by the respective lessors which will have a material adverse impact on our operations as at the LPD. Save as disclosed in this Prospectus and to the best of our Group's knowledge and belief, all the material properties disclosed below are not in breach of any lease

The table below sets forth the details of the material properties leased or tenanted by our Group.

| Address  | Name of lessor  | Name of lessee    | Existing Use /<br>type  | Built-up area<br>(unless<br>otherwise<br>stated) (sq m) | Tenure                             | Monthly rental <sup>(4)</sup> (unless otherwise stated) |
|--|---|-------------------|---|---|------------------------------------|---|
| A. <u>Singapore</u>  |   |                   |   |   |                                    |   |
| Mount Elizabeth Hospital and Mount Elizabeth Medical Centre Units                          |   |                   |   |   |                                    |   |
| Mount Elizabeth Medical Centre Units<br>3 Mount Elizabeth, Singapore 228510 <sup>(4)</sup> | HSBC Institutional Trust<br>Services (Singapore)<br>Limited (in its capacity as<br>trustee of PLife REIT) | Parkway Hospitafs | Shops / medical suites within a 17-storey medical and retail block with shops / medical suites and a car park | Strata area:<br>3,189 <sup>(3)</sup>                    | 15 years from<br>23 August<br>2007 | See Note (2) below                                      |
| Mount Elizabeth Hospital<br>3 Mount Elizabeth, Singapore 228510 <sup>(1)</sup>             |   |                   | A 10-storey hospital block and a five-storey hospital block as well as car park lots                          | Strata area:<br>54,950 <sup>(3)</sup>                   |                                    |   |
| Gleneagles Hospital, Gleneagles Medical Centre A Units                                     |   |                   |   |   |                                    |   |
| Gleneades Hosnia   | HSBC Institutional Trust<br>Services (Singapore)  | Parkway Hospitals | A 10-storey hospital block  | Strata area:<br>48,502 <sup>(3)</sup>                   | 15 years from<br>23 August         | See Note (2) below                                      |
| 6A Napier Road, Singapore 258500 <sup>(1)</sup>  | Limited (in its capacity as<br>trustee of PLife REIT)   |                   | with two<br>basements and<br>car park lots and<br>a five-storey<br>annexe block                               |   | 2007                               |   |

| Address  | Name of lessor  | Name of lessee    | Existing Use /<br>type  | Built-up area<br>(unless<br>otherwise<br>stated) (sq m) | Tenure                                    | Monthly rental <sup>(4)</sup> (unless otherwise stated) |
|--|---|-------------------|---|---|---|---|
| Gleneagles Medical Centre A Units<br>6 Napier Road, Singapore 258499 <sup>(1)</sup>  |   |                   | Shops / medical Strata area: 317 <sup>(3)</sup> suites within a 10-storey medical block with three basements and car park lots                                  | Strata area: 317 <sup>(3)</sup>                         |   |   |
| Gleneagles Medical Centre B Units<br>6 Napier Road, Singapore 258499 <sup>(1)</sup>  |   |                   | Shops / medical<br>suites within a 10-<br>storey medical<br>block with three<br>basements and<br>car park lots  | Strata area: 184 <sup>(3)</sup>                         |   |   |
| Parkway East Hospital  | :   | :                 | A four-storey   |   | ,   | :   |
| 319 Joo Chiat Place, Singapore 427989 and 321 Joo Chiat<br>Place, Singapore 427990** | HSBC Institutional Trust<br>Services (Singapore)<br>Limited (in its capacity as<br>trustee of PLife REIT) | Parkway Hospitals | hospital block, a<br>five-storey<br>medical block<br>and car park lots  | Land area: 6,203 Gross floor property area:             | 15 years from<br>23 August<br>2007        | See Note (2) below                                      |
| Parkway College  |   |                   |   |   |   |   |
| 168 Jalan Bukit Merah #02-05 Tower 3 and #04-01 Surbana<br>One, Singapore 150168     | Housing & Development<br>Board  | Parkway College   | As an office and training facility. Part of a sevenstorey commercial office building (Tower 3) and part of a 27-storey commercial office building (Surbana One) | Net floor area:<br>2,323 <sup>(5)</sup>                 | 16 August<br>2010 to<br>15 August<br>2013 | SGD84,214.01<br>(RM208,008.60) <sup>(6)</sup>           |

| Address  | Name of lessor                 | Name of lessee   | Existing Use /<br>type  | Built-up area<br>(unless<br>otherwise<br>stated) (sq m)   | Tenure  | Monthly rental <sup>(4)</sup> (unless otherwise stated)                   |
|--|--------------------------------|------------------|---|---|---|---|
| Parkway College (cont'd)   |                                |                  |   |   |   |   |
| 167 Jalan Bukit Merah #03-15 Tower 4, Singapore 150167   | Housing & Development<br>Board | Parkway College  | As a training facility. Part of a seven-storey commercial office building | Net floor area:<br>917 <sup>(8)</sup>   | 16 August<br>2010 to<br>15 August<br>2013     | SGD34,567,63<br>(RM85,382.05) <sup>(6)</sup>                              |
| 167 Jalan Bukit Merah #03-12 Tower 4, Singapore 150167   | Housing & Development<br>Board | Parkway College  | As a training facility. Part of a seven-storey commercial office building | Net floor area:<br>184 <sup>(6)</sup>   | 16 July 2011<br>to 15 July<br>2014            | SGD7,506.40<br>(RM18,540.80) <sup>(6)</sup>                               |
| B. <u>Malaysia</u>   |                                |                  |   |   |   |   |
| Pantai College   |                                |                  |   |   |   |   |
| Shop Lot No. T3.66B, T3.66C, T3.66E, Third Floor, The<br>Summit Subang USJ, Persiaran Kewajipan USJ1, UEP<br>Subang Jaya, 47600 Selangor | Mayban Trustees Berhad         | Pantai Education | As a nursing college. Part of a five-storey office commercial building    | 3,716   | 1 July 2011 to<br>30 June 2014                | Year one: RM80,000.00<br>Year two: RM84,000.00<br>Year three: RM88,000.00 |
| M1-3-25, M1-3-26, M1-4-33 and M1-4-34, World Youth<br>Foundation Complex, Lebuh Ayer Keroh 75450 Melaka                                  | Agibs Revenue San Bhd          | Pantai Education | As a nursing college. Part of a four-storey office commercial building    | Apartment No.M1-3-25: 217 Apartment No. M1-3-26: 217 Apartment No. M1-4-33: 217 Apartment No. M1-4-34: 217 Total: 870 | 15 November<br>2009 to 14<br>November<br>2012 | RM14,043.00   |
| M1-3-24, M1-3-32, World Youth Foundation Complex,<br>Lebuh Ayer Keroh 75450 Melaka   | Agibs Revenue Sdn Bhd          | Pantai Education | As a nursing college. Part of a four-storey office commercial building    | Apartment No.M1-3-24: 217.44 Apartment No.M1-3-32: 217.44   | 1 December<br>2009 to 30<br>November<br>2012  | RM8,191.75  |

ANNEXURE H: DETAILS OF OUR MATERIAL PROPERTIES (cont'd)

| Address  | Name of lessor                  | Name of lessee | Existing Use /<br>type   | Built-up area<br>(unless<br>otherwise<br>stated) (sq m) | Tenure   | Monthly rental <sup>(4)</sup> (unless otherwise stated)   |
|--|---------------------------------|----------------|--|---|--|---|
| First Floor, No. 1743, Taman Wira Jaya, 72000 Kuala Pilah,<br>Negeri Sembilan  | Persatuan Hainan Kuala<br>Pilah | IMU Education  | IMU clinical<br>school. Part of a<br>three-storey office<br>commercial<br>building               | 326   | 1 February<br>2012 to 31<br>January 2014                           | RM1,800.00  |
| 12 Jalan Indah, Batu Pahat, Johor<br>C. Turkev <sup>(8)</sup>  | J Jaafar Bin Dayat              | IMU Education  | IMU clinical<br>school. A two-<br>storey detached<br>bungalow                                    | 650   | 15 June 2011<br>to 14 June<br>2013 <sup>(7)</sup>                  | RM4,700.00  |
| in the second se |                                 |                |  |   |  |   |
| Fahrettin Kerim Gokay Cad. No. 49 Uskudar 34662,<br>Istanbul   | Mehmet Ali Aydinlar             | Acibadem       | As Acibadem headquarters office and central laboratories. Four-storey office commercial building | 5,314   | 1 September<br>2006 to 31<br>August 2007<br>(automatic<br>renewal) | USD48,700.00<br>(RM155,353.00)  |
| Acibadem Bakirkoy Hospital   |                                 |                |  |   |  |   |
| Hafit Ziya Usakligil Cad. No:1 34140 Bakirkoy, Istanbul<br><u>Acibadem Fulya Hospitat</u>  | Baymer Turizm A.S.              | Acibadem       | 15-storey hospital<br>block  | 16,009  | 1 July 1999 to<br>1 July 2014                                      | USD275,100.00<br>(RM877,569.00)   |
| Hakki Yeten Caddesi Yesilcimen Sok. No. 23 Besiktas,<br>Istanbul   | Besiktas Jimnastik<br>Kulubu    | Acibadem       | 17-storey hospital<br>block  | 25,000  | 1 October<br>2010 to 30<br>September<br>2030                       | USD300,000.00<br>(RM957,000.00),<br>which will not be paid until 30<br>September 2012, and<br>USD7,500.00 (RM23,925.00)<br>for the additional area, which<br>will not be paid until 30<br>November 2012 |

| Address   | Name of lessor   | Name of lessee   | Existing Use /<br>type        | Built-up area<br>(unless<br>otherwise<br>stated) (sq m)                 | Tenure                        | Monthly rental <sup>(4)</sup> (unless<br>otherwise stated)   |
|---|--|--|-------------------------------|---|-------------------------------|--|
| Aile Hospital Goztepe   |  |  |                               |   |                               |  |
| Goztepe Mah Fahrettin Kerim Gokay Cad. No: 192 Kadikoy,<br>Istanbul | Emin Tellioglu (independent parts numbered 17, 18), Asım Tellioglu (independent parts numbered two, three, 18), Mehmet Celal Tellioglu (independent parts numbered 11, four ,18), Ahmet Cem Tellioglu (independent parts numbered seven and five). Zubeyde Sen (independent and five). Zubeyde Sen (independent part numbered 12), Fatma Dilek Isci (independent part numbered 16), Melek Tellioglu (independent part numbered 16), Melek Tellioglu (independent part numbered 14) | Yeni Sagilk, Saim<br>Ozturk, Secim Ozturk<br>and Zeynep Ozturk | 11-storey hospital block      | 2,772 (as a part of the total 6,300 sq m Aile Hospital Goztepe)         | 1 May 2011 to<br>1 May 2016   | TL.55,000.00 (RM94,600.00)<br>until 1 May 2012. Thereafter,<br>TL60,000.00 (RM103,200.00)  |
| Goztepe Mah. Fahrettin Kerim Gokay Cad. No. 192, Kadikoy Istanbul   | Salih Zeki Telliog <b>i</b> u  | Yeni Saglik, Saim<br>Ozturk, Secim Ozturk<br>and Zeynep Ozturk | 11-storey<br>hospital block   | 3,528 (as a part of the total 6,300 sq m Aile Hospital Goztepe)         | 1 May 2011 to<br>1 May 2016   | TL40,000.00 (RM68,800.00) until 1 May 2012, Thereafter, to be increased in accordance with the average of the Producer Price Index ("PPI") and Consumer Confidence Index ("CPI") inflation rates |
| Talatpasa Bulvari, Begonya Sok. No. 7/9, Bahcelievler,<br>Istanbul  | Lokman Hekim Saglık<br>Hizmetleri A.S. <sup>(8)</sup>  | Yeni Saglik  | Four-storey<br>hospital block | 1,347<br>(The project<br>records indicate<br>the area as 7,258<br>sq m) | 1 June 2011 to<br>1 June 2016 | USD100,000.00<br>(RM319,000.00)  |

|  |  |                | :  | Built-up area<br>(unless    |                                       | · (8)   |
|--|--|----------------|--|-----------------------------|---------------------------------------|---|
| Address  | Name of lessor   | Name of lessee | Existing Use /<br>type                         | otherwise<br>stated) (sq m) | Tenure                                | Monthly rental" (unless otherwise stated)   |
| Acibadem Kadikoy Hospital  |  |                |  |                             |                                       |   |
| Osmaniye Mah., Tekin Sok No: 8 Acibadem Kadikoy 34718<br>Istanbul  | Kamu Yararina Calisan<br>Turkiye Polis Emeklileri<br>Sosyal Yardim Dernegi                   | Acibadem       | Seven-storey<br>hospital block                 | 17,600                      | 1 July 1995 to<br>1 July 2020         | USD50,000.00<br>(RM159,000.00)  |
| Acibadem Kozyataqi Hospital  |  |                |  |                             |                                       |   |
| Inonu Cad. Okur Sok. No: 20 Kozyatagi 34742 Istanbul   | Topcuoglu Pazarlama ve<br>Dayanikli Tuketim Mallari<br>Sanayi ve Ticaret A.S.                | Acibadem       | 12-storey hospital<br>block                    | 9,784                       | 1 May 2001 to<br>1 May 2016           | USD60,000.00<br>(RM191,400.00)  |
| Acibadem Maslak Hospital   | •  |                |  |                             |                                       |   |
| Darusafaka Mahallesi, Buyukdere Caddesi No: 40 Maslak<br>34457, Istanbul                                   | Turkiye Isveren<br>Sendikaları<br>Konfederasyonu<br>Mikrocerrahi ve<br>Rekonstruksiyon Vakfi | Acibadem       | Eight-storey<br>hospital block <sup>(10)</sup> | 37,243                      | 16 October<br>2001 to 9 April<br>2031 | USD 208,335.00<br>(RM664,588.65) <sup>(11)</sup>  |
| Acibadem Eskisehir Hospital<br>Hosnudiye Mahallesi Acibadem Sokak No: 19 Eskibaglar<br>Tepebasi, Eskisehir | Guven Motoriu Araclar ve<br>Tarımsal Urunler Tic. ve<br>San. A.S.                            | Acibadem       | 10-storey hospital<br>block                    | 19,518                      | 22 March 2007<br>to 22 March<br>2027  | A minimum rental amount of TL180,000.00. (RM309,600.00). In the event that monthly turnover is more than four percent of minimum rental |

amount, the exceeding amount shall be paid in addition to the fixed rental amount but in any case, shall not exceed TL260,000.00.

The above mentioned minimum and ceiling rental amounts shall be recalculated each year (following the execution date of 2007) in accordance with the average of the PPI and CPI inflation rates of the previous year

| Address   | Name of lessor                               | Name of lessee                 | Existing Use /<br>type                                      | Built-up area<br>(unless<br>otherwise<br>stated) (sq m) | Tenure                               | Monthly rental <sup>(4)</sup> (unless<br>otherwise stated)   |
|---|--|--------------------------------|---|---|--------------------------------------|--|
| Acibadem Kocaeli Hospital<br>Yenimahalle Inkilap Cad. No. 9, Kocaeli  | Ozel Uzmed Saglık<br>Hizmetleri Ticaret A.S. | Acibadem                       | Five-storey<br>hospital block                               | 5,946   | 23 April 2006<br>to 23 April<br>2016 | A fixed rental amount has been determined as TL60,000.00 (RM103,200.00). 2.5% of the annual net turnover shall be paid in addition to the fixed rental amount but in any case, shall not be less than TL100,000.00 (RM172,000.00) and shall not exceed TL150,000.00 (RM258,000.00). The above mentioned rental amounts shall be recalculated each year (following the execution date of 2006) in accordance with the average of the PPI and CPI inflation rates of the previous year |
| Jinemed Hospital Muradiye Mah. Nuzhetiye Cad. Deryadil Sok. No. 1 Besiktas, Istanbul Acibadem Bodrum Hospital | Turk Kizilayi Istanbul<br>Mudurlugu          | Jinemed Saglik <sup>(12)</sup> | Eight-storey<br>hospital block                              | 2,565   | 1 March 2011<br>to 1 March<br>2031   | TL32,000.00 (RM55,040.00). The rental amount shall be recalculated each 1 March in accordance with the average of the PPI and CPI inflation rates of the previous year.  |
| Ortakent Mahallesi Golbasi Sok. No: 11 Ortakent Bodrum,<br>Mugla  | SZA Gayrimenkul.                             | Acibadem                       | Construction of a six-storey hospital block <sup>(13)</sup> | 22,864  | 15 July 2010<br>to 15 July<br>2030   | USD150,000.00<br>(RM478,500.00). This<br>amount will not be paid until<br>the completion of the<br>construction.   |

ANNEXURE H: DETAILS OF OUR MATERIAL PROPERTIES (cont'd)

| Address  | Name of lessor                               | Name of lessee              | Existing Use /   | Built-up area<br>(unless<br>otherwise | Tenire   | Monthly rental <sup>(4)</sup> (uniess<br>otherwise stated) |
|--|--|-----------------------------|--|---------------------------------------|--|--|
| D. <u>Macedonia</u> <sup>(14)</sup>  |  |                             |  |                                       |  | lana and and and and and and and and and                   |
| Sistina Skopje Clinical Hospital   |  |                             |  |                                       |  |  |
| Skupi Str. No.5A, Skopje   | Acibadem Sistina Medikal<br>Kompani          | Acibadem Sistina            | Six-storey<br>hospital block   | 16,000                                | 18 October<br>2011 to 18<br>October 2031   | EUR96,001.00<br>(RM378,243.94)                             |
| Skupi Str. No.5A, Skopje   | Euro Balkan Grup Ad<br>Skopje                | Acibadem Sistina<br>Medikał | Six-storey<br>hospital block <sup>(15)</sup>   | 16,000                                | 18 October<br>2011 to 18<br>October 2031   | EUR96,000.00<br>(RM378,240.00)                             |
| E. <u>PRC</u><br>No.149, South Chongqing Rd., Luwan District, Shanghai             | Shanghai Lu Wan District<br>Center Hospital  | Shanghai Xin Rui            | As a clinic. Part of a five- storey podium building and affiliated to a 13- storey hospital building | 1,180                                 | 1 May 2012 to<br>30 April 2017   | RMB393,120.00  |
| F. India<br>Gleneadles Khubchandani Hospital                                       |  |                             |  |                                       |  |  |
| CTS No. 198(Pt), Link Road, Andher Village, Andheri<br>(West), Mumbai, Maharashtra | Bai Kabibai Hansraj<br>Morarji Charity Trust | Khubchandani<br>Hospitals   | Construction of a ten-storey hospital block <sup>(16)</sup>  | 54,270                                | Initially for a term of 50 years (till 7 June 2045) and with an option to renew for another 30 years as agreed between the parties | Nikh   |

### DETAILS OF OUR MATERIAL PROPERTIES (cont'd) ANNEXURE H:

| Address  | Name of lessor               | Name of lessee    | Existing Use / type   | Built-up area<br>(unless<br>otherwise<br>stated) (sq m) | Tenure  | Monthly rental <sup>(4)</sup> (unless otherwise stated) |
|--|------------------------------|-------------------|---|---|---|---|
| Apollo Gleneadies Hospital   |                              |                   |   |   |   |   |
| Płot Nos. 58, 59, 60, 61, 62, 72, 73, 79 and 81, Canal<br>Circular Road, Kolkata 700001, West Bengal | Government of West<br>Bengal | Apollo Gleneagles | One five-storey<br>block (main<br>building) and two<br>four-storey blocks | 42,418  | 60 years (including a 30 year renewal option) commencing from 2 December 1994 | Rs.984,130.00 per annum                                 |
| Notes:   |                              |                   |   |   |   |   |

### Ñ

The title to the Mount Elizabeth Hospital and the Mount Elizabeth Medical Centre Units is owned by Parkway Hospitals and Mount Elizabeth Medical respectively. The title to the Gleneagles Hospital, the Gleneagles Medical Centre A Units and the Gleneagles Medical Centre B Units is owned by Parkway Hospitals, Gleneagles Medical Centre and Gleneagles Pharmacy respectively. The title to the Parkway East Hospital is owned by Parkway Hospitals.  $\varepsilon$ 

Please see Section 1 of this Annexure for further details.

- the hospital's adjusted revenue for the relevant financial year, and (ii) the total rent paid in the immediately preceding year, adjusted for any growth in the Singapore consumer price index plus 19% of such total rent paid in the immediately preceding year. The minimum annual rent for the Leased Properties for the period commencing from 23 August 2011 to 22 August 2012 is Under the terms of the Master Lease Agreements, the rent payable for the Leased Properties is currently the higher of (i) the aggregate of a base rent and a variable rent which is tied to 3.8% of approximately SGD56.4 million. (2)
- Strata area means the area of the strata unit(s) as evidenced by the strata certificate(s) of title. ල

3

Monthly rental refers to the monthly amount payable by the Group for the properties leased / tenanted by the Group, as stated in the valid and subsisting tenancy or lease agreements, or any subsequent letter or document which may supersede the original tenancy or lease agreements, and are exclusive of any applicable taxes. Translations of the monthly rental in SGD, 7L, USD, Euro and RMB amounts into Ringgit Malaysia is based on the exchange rate of RM2.47: SGD 1.00, RM 1.72: 7L 1.00, RM3.19: USD 1.00, RM3.94: Euro 1.00 and RM0.4757: RMB1.00, which was Bloomberg L.P.'s period end rates as at 1 June 2012.

Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Singapore Issue Managers and Singapore Underwriters have taken reasonable actions to ensure that the information from Bloomberg Finance L.P.'s database has been reproduced in its proper form and context, neither we, the Promoter, Selling Shareholder, Over-Allotment Option Providers, Bloomberg Finance L.P. has not provided its consent to the inclusion of the information extracted from its database in this Prospectus, and is thereby not liable for such information. While we, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, Joint Global Coordinators, Joint Bookrunners, Joint Lead Managers, Co-Lead Managers, Singapore Issue Managers and Singapore Underwriters nor any other party has conducted an independent review of the information contained in that database or verified the Promoter, Selling Shareholder, Over-Allotment Option Providers, Principal Adviser, Managing Underwriter, Joint Underwriters, Sole Coordinator and Joint Bookrunners for the MITI Tranche, the accuracy of the contents of the relevant information.

As stated in the lease finance agreements 9

### Notes (cont'd):

- (6) Includes monthly service and conservancy charges as stated in the relevant lease agreements.
- The tenancy for this property is due for early termination in September 2012. This premise is being used by the IMU students at their 10th semester who are undergoing clinical training at the IMU clinical school in Batu Pahat to the two-storey detached house in Taman Sri Kenangan, Batu Pahat (disclosed above under Material properties owned by our Group) which IMU Education recently acquired in early 2011. 3
- All information related to the built-up of leased premises were obtained from the building use permits, where available. In the absence of building use permits, the information were obtained from construction permits, lease agreements or data of the relevant company. 8
- Lokman Hekim Saglik Hizmetlen A.S. has transferred the ownership of the property of Aile Hospital Bahcelievler to Erar Gaynmenkul Yatinmlan ve Ticaret Limited Sirketi and Med-Art Saglik Hizmetlen ve Kuyumculuk Sanayi ve Ticaret Limited Sirketi. Acibadem did not execute a protocol amending the lease agreement, however the new owners have notified Acibadem that the current lease agreement shall continue to be valid and have indicated that the rental amount to be paid to a specific bank account. 6)
- The management of Acibadem Maslak Hospital expects to submit the relevant applications to construct the additional building for Acibadem Maslak Hospital's expansion project within 2012. Please refer to Section 8.2.6 of this Prospectus for further details of this project. (10)
- This rental amount will not be paid until 1 April 2013 as a prepayment in the amount of USD2, 500,000.00 (RM7,975,000.00) has been made in advance. (11)
- As at the LPD, Jinemed Saglik is not a subsidiary of Acibadem Group. On 1 February 2012, Acibadem and the shareholders of Jinemed Saglik executed a "share purchase agreement" according to which, 65% of the equity interest of Jinemed Saglik will be purchased by and transferred to Acibadem. On 8 March 2012, the Turkish Competition Authority granted clearance for this transaction, however the share transfer has not been completed. Jinemed Medical Center is included in the pro forma financial information of our Group under Section 12.11. The share transfer is expected to be completed within 2012. (12)
- The construction permit for this development has been obtained and is dated 26 November 2010 and valid until 26 November 2015. The amendment construction permit for the additional construction within Acibadem Bodrum Hospital has been obtained and is dated 19 April 2012 and valid until 19 April 2017. The building use permit will be obtained upon completion of the construction. Please refer to Section 8.2.6 of this Prospectus for further details of this project. (13)
- The Hospital Building that is used by Acibadem Sistina Skopje Clinical Hospital is owned by Euro Balkan Grup Ad Skopje. Acibadem Sistina Medical is leasing the Hospital Building from Euro Balkan Grup Ad Skopje and is sub-leasing to Acibadem Sistina. (14)
- The construction permit for the construction of the additional building is dated 5 July 2011. The working permit in relation to the additional building of Acibadem Sistina Skopje Clinical Hospital will be obtained once the construction is completed and the hospital is equipped. Please refer to Section 8.2.6 of this Prospectus for further details of this project. (15)

### DETAILS OF OUR MATERIAL PROPERTIES (cont'd)

**ANNEXURE H:** 

### Notes (cont'd):

- The notification to change the land-use from "education complex" to "hospital and sports academy" was obtained on the 5 April 2003. The orders to transfer the developments rights over the land to develop the vacant land and the environment clearance to permit the letter to development the Gleneagles Khubchandani Hospital were obtained on the 20 September 2007 and 10 August 2004 respectively, the renewed commencement certificate for develop and Management of Khubchandani Hospitals has made payment of the renewal fees of the commencement certificate on 8 August 2011 and the renewed commencement certificate should be issued in due course. Management of Khubchandani Hospitals has not applied for renewal of the no objection letter, on the basis that the same is not required whilst the commencement certificate is valid. Hence, the management of Khubchandani Hospital currently does not have any plans to apply for a renewal of the no objection letter. Please refer to Section 5.2(i) of this Prospectus on the Risk Factor relating to the non-receipt of certain approvals from the relevant authonities by construction of the Gleneagles Khubchandani Hospital were dated 11 March 1997 and 26 September 2011, respectively. Although an initial commencement certificate and an initial no objection building permission to erect the Gleneagles Khubchandani Hospital and the no objection letter extending the construction period of Gleneagles Khubchandani Hospital have not been obtained. Gleneagles Khubchandani Hospital required for its development activities.
- Khubchandani Hospitals does not pay any rental to Bai Kabibai Hansraj Morarji Charity Trust for the use of the property because Bai Kabibai Hansraj Morarji Charity Trust owns the land and Khubchandani Hospital on the land for an initial period of 50 years and, if the parties agree, a further period of 30 years on terms and conditions to be decided at the time of renewal. (11)

Further to the above, our Group has entered into the following arrangements pertaining to certain properties:

Pursuant to an agreement between IMU (then known as International Medical College) and the Government of Malaysia ("GOM") dated 24 May 1994 for the teaching and training of IMU students at GOM hospitals over a period of 10 years (the "Agreement"), all building and structures built for the purpose of teaching and training of IMU students shall be the property of the GOM. The Agreement expired on 24 May 2004 and a renewal agreement was entered into on 30 November 2006. Pursuant to the renewal agreement the parties agreed that a lease agreement will be entered into in respect of such building and structures. As at the LPD, the parties are still negotiating the terms of the lease agreement.  $\equiv$ 

5

"Developer"), Warisan Harta Sabah Sdn Bhd ("Warisan") and Sahamurni Sdn Bhd (land owner of the project site) ("Landowner"), the parties have purchase agreement dated 14 July 2011 entered into between the Proprietor and the Developer, the Developer, as the developer for the hospital, has agreed to undertake, inter alia, the design, development and the construction of the hospital project on the Hospital Project Site and the Proprietor has agreed to purchase the hospital and the Hospital Project Site from the Developer and the Landowner respectively free from all encumbrances. The completion of the Hospital Project, GEHM intends to lease the hospital from the Proprietor upon terms and conditions to be mutually agreed between Pursuant to a master collaboration agreement dated 31 January 2011 between GEH Management ("GEHM") (a wholly owned subsidiary of Gleneagles agreed to collaborate and and co-operate exclusively with each other to undertake the development and construction of a private hospital on a portion of and held under Title No. Town Lease 017549530 located in Kota Kinabalu, Sabah ("H**ospital Project Site**"). Pursuant to the terms of the sale and Developer has agreed to sell the hospital and procure the Landowner to sell the Hospital Project Site to the Proprietor free from all encumbrances. Upon GEHM and the Proprietor and to be set out in a separate lease agreement. The parties save for Warisan had further entered into a development Malaysia) and Jesselton Wellness Sdn Bhd ("JWSB") ("Proprietor") (a joint venture between Riverson Corporation Sdn Bhd (developer of the project) agreement to regulate their rights and obligations of the in respect of the aforementioned project.

The planning approval for this development was obtained on 19 January 2012. The applications to obtain the building plan approval and the licence to approvals by August 2012. Although the proper applications have been submitted by management, there is no certainty that these approvals will be establish Gleneagles Kota Kinabalu, both of which are still pending approval from the relevant regulatory authorities. Management expects to obtain these obtained by this date because the approvals are not within the control of the management. Please refer to Section 8.2.5 of this Prospectus for further details of this project. Pursuant to an asset purchase agreement dated 6 December 2010 entered into between Global Capital and Development Sdn Bhd ("Global Capital") and Pantai Johor as amended by the Supplemental Letter dated 28 February 2012 ("Agreement"), Pantai Johor has agreed to purchase from Global Capital the lease in respect of the building plots within Zone A, Lifestyle & Leisure North, Medini, Iskandar Malaysia identified as:

(3)

- plot A23 held under HS(D) 478930, PTD 170680 Mukim Pulai, District of Johor Bahru, Johor, to be purchased at a consideration price of RM20,126,232.00 for a term of 96 years, 10 months and 28 days commencing from and including 18 March 2010 and expiring on 14 February 2107, with an option to renew for a further term of three years immediately upon its expiry thereof;  $\subseteq$
- plot A24 held under HS(D) 478962, PTD 170681 Mukim Pulai, District of Johor Bahru, Johor, to be purchased at a consideration price of RM11,075,201.28 for a term of 96 years, 10 months and 28 days commencing from and including 18 March 2010 and expiring on 14 February 2107, with an option to renew for a further term of three years immediately upon its expiry thereof; and  $\equiv$
- plot A25 held under HS(D) 478967, PTD 170682 Mukim Pulai, District of Johor Bahru, Johor, to be purchased at a consideration price of RM36,837,244.80 for a term of 96 years, 10 months and 28 days commencing from and including 18 March 2010 and expiring on 14 February 2107, with an option to renew for a further term of three years immediately upon its expiry thereof.

pay the purchase price for plot A23 at the end of the Construction Commencement Period, failing which Global Capital shall terminate the Agreement in relation to the sale of the lease over plot A23 and issue a written notice to Pantai Johor in respect of such termination. Plot A24 is subject to the same The purchases are subject to the terms and conditions as contained in the Agreement. Pursuant to the Agreement, in the event Pantai Johor does not commence construction on plot A23 within the date of the Agreement and 5 March 2016 ("Construction Commencement Period"), Pantai Johor shall terms. As at LPD the transfer of the lease in favour of Pantai Johor is not completed yet. Applications to obtain the development order, the building plan approval and the licence to establish Gleneagles Medini is scheduled to be made within 2012. Please refer to Section 8.2.5 of this Prospectus for further details of this project

4

- Property Berhad ("YNH"), parties thereto have agreed to collaborate and co-operate exclusively with each other to undertake the development of a private measuring 19,986 square metres (the "Project Land"). Pantai Hospitals has appointed Pantai Manjung ("Operator") and YNH has appointed Kar Sin Berhad ("Proprietor" and "Developer") (a wholly owned subsidiary of YNH) to act as their nominees to execute and do respectively under the covenants Agreement"), upon completion of the Project in accordance with the terms of the development agreement and within six (6) months from the First to the terms and conditions set forth in the Development Agreement) of the Project Land. The planning approval for this development was obtained on the Pursuant to a master collaboration agreement dated 16 November 2009 ("Master Collaboration Agreement") between Pantai Hospitals and YNH nospital ("Project") on all that piece of freehold land held under the title no. HSD 33527, PT 17283, Mukim of Lumut, District of Manjung, State of Perak, and provisions contained in the Master Collaboration Agreement. Pursuant to the Development Agreement dated 24 November 2011 ("Development Unconditional Date (as defined in the Development Agreement), the Proprietor has agreed to grant a lease (pursuant to the terms and conditions set forth in the Development Agreement) and the Operator has agreed to accept the lease and both parties have agreed to execute a Lease Agreement (pursuant 26 July 2011, and the building plan approval was obtained on the 27 February 2012. The licence to establish Pantai Hospital Manjung is valid from 30 June 2011 to 29 June 2014. Please refer to Section 8.2.5 of this Prospectus for further details of this project.
- "Parties") ("Agreement"), the Lessor is desirous of constructing, among other developments, a one block building (which is a proposed extension of the existing Gleneagles KL hospital building) ("Gleneagles KL New Wing") on all that piece of leasehold land which they own held under Master Title of Pursuant to an agreement to lease dated 13 October 2011 between Ampang 210 Sdn Bhd ("Lessor") and Gleneagles KL ("Lessee") (collectively the PN47486, Lot 81, Seksyen 88, Mukim of Kuala Lumpur, Negeri Wilayah Persekutuan Kuala Lumpur. It is the intention of the Parties to enable the use and occupation of Gleneagles KL New Wing and in this regard the Lessor will grant a registrable lease (in the form of a strata title) of Gleneagles KL New Wing to the Lessee based on the terms and conditions of the Agreement. Pursuant to the agreement the Lessee is to apply to the MOH Malaysia for approval to Gleneagles KL New Wing is pending the approval of MOH Malaysia. Management expects to obtain this approval within 2012. Although the proper applications have been submitted by management, there is no certainty that MOH Malaysia's approval will be obtained by that date because MOH Malaysia's approval is not within the control of the management. The development order was obtained in December 2011 and the building plan approval is still pending approval. Construction of Gleneagles KL New Wing is expected to begin when all the approvals are obtained and the completion of the development is expected to be in mid 2015. Upon the completion of Gleneagles KL New Wing and the terms and conditions of the Agreement being fulfilled the Lessee will enter into a lease agreement with the Lessor. Please refer to Section 8.2.5 of this Prospectus for further details of this project. construct Gleneagles KL New Wing and the Lessor shall apply for the development order and the building plan approval. The application to construct

(2)

PET-CT scanning facility in India. We do not regard these leases and tenancies as material as (i) the amount of annual rental payable in respect of each of these In addition to the above material properties leased or tenanted by our Group, we have entered into 40 leases and tenancies for our clinics and clinical laboratories in Singapore, one tenancy for our clinic in Malaysia, nine leases for our medical centres in Turkey, seven leases for our clinics in the PRC and one lease for a leases and tenancies is not significant and (ii) the contribution of the relevant clinic, clinical laboratory or medical centre, individually, to the revenue of the Group in one year is not significant.

ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP

### IHH HEALTHCARE BERHAD

(formerly known as integrated Healthcare Holdings Berhad) (Incorporated in Malaysia) (Company No. 901914-V)

### 2011 LONG TERM INCENTIVE PLAN BYE LAWS

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

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ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

### 2011 LONG TERM INCENTIVE PLAN BYE LAWS

### NAME OF THE PLAN

The plan shall be called the "2011 Long Term Incentive Plan" (the "Plan").

### 2. DEFINITIONS AND INTERPRETATION

### 2.1 Definitions

In the Plan, unless the context otherwise requires, the following words and expressions shall have the following meanings —

"Adoption Date" : means 25 March 2011 coinciding with the date this Plan is

adopted by the Company.

"Affected Employee": has the meaning ascribed to it in Clause 26.1 of these Bye

Laws.

"Applicable Laws" : means requirements relating to the Plan or equivalent

scheme under applicable Malaysian company and securities laws, the listing requirements, rules and regulations of Bursa Securities, any guidelines prescribed by any Malaysian regulatory authority having jurisdiction for the time being to regulate long term incentive plans and the applicable laws of any other country or jurisdiction where LTIP Units are granted under the Plan, as such laws, rules, regulations, requirements and guidelines shall be in place from time to

time.

"Authorised Nominee" : has the meaning as ascribed thereto in the Central

Depositories Act.

"Board" : means the board of directors of the Company and, to the

extent of any delegation by the Board to a committee (or subcommittee thereof) pursuant to Clause 21 of these Bye

Laws, such committee (or subcommittee).

"Bursa Depository" : means the Bursa Malaysia Depository Sdn Bhd.

"Bursa Securities" : means Bursa Malaysia Securities Berhad.

"Central Depositories Act" : means the Malaysian Securities Industry (Central

Depositories) Act 1991, as amended from time to time and

any re-enactment thereof.

"Companies Act" : means the Malaysian Companies Act 1965, as amended

from time to time and any re-enactment thereof.

"Company" : means IHH Healthcare Berhad (formerly known as

Integrated Healthcare Holdings Berhad) (Company No.

901914-V).

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

"Surrender Notice": has the meaning ascribed to it in Clause 11.1 of these Bye

Laws.

"Depositor" : means the holder of a Securities Account.

"Duration of the Plan" : means the duration of the Plan as defined in Clause 23 of

these Bye Laws and includes any extension or renewal

thereof.

"Employee" : means a person employed by the Company or a Group

Company.

"Group" : has the meaning ascribed to it in Clause 3 of these Bye

Laws.

"Group Company" : means any one of the Company or the Participating

Subsidiaries as the Board may determine at its discretion from time to time. The term "Group Companies" means any

two or more of them.

"Group Company Board" : means the board of directors of a Group Company.

"Holding Company": has the meaning as ascribed thereto in Section 5 of the

Companies Act.

"Holding Period" : has the meaning as ascribed to it in Clause 7.1.2 of these

Bye Laws.

"Listing": means the initial public offering of the shares of the

Company.

"LTIP Unit": has the meaning as ascribed to it in Clause 6.1 of these Bye

Laws.

"Market Day" : means any day between Monday and Friday (both days

inclusive) which is not a public holiday and on which Bursa

Securities is open for trading of securities.

"Maximum Limit" : has the meaning as ascribed to it in Clause 5.1 of these Bye

Laws;

"Participants" : means the Participants who have been selected by the

Board to participate in the Plan in accordance with these

Bye Laws.

"Participating Subsidiaries" : means such subsidiaries of the Company as defined in

Section 5 of the Companies Act, not being dormant companies, which are at any time and from time to time nominated by the Board to participate in the Plan in

accordance with Clause 4 of these Bye Laws.

"Performance Targets" : has the meaning as ascribed to it in Clause 10 of these Bye

Laws.

"persons connected" : has the same meaning as that in paragraph 1.01 of the Main

Market Listing Requirements of Bursa Securities.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

"Plan" : means the 2011 Long Term Incentive Plan of the Company,

as amended from time to time.

"Pre-Listing Period": has the meaning as ascribed to it in Clause 7.1.1 of these

Bye Laws.

"Previous Company": has the meaning ascribed to it in Clause 24.1 of these Bye

Laws.

"Redemption Amount" : means the redemption amount calculated based on the

formula as set out in Clause 13.2 of these Bye Laws.

"Redemption Notice" : has the meaning ascribed to it in Clause 12.1 of these Bye

Laws.

"RM" or "Ringgit Malaysia" : means the lawful currency of Malaysia.

"Rules of Bursa Depository" : means the rules of Bursa Depository and any appendices

thereto, as amended from time to time.

"Secretary": means any person or persons appointed to perform the

duties of the Secretary of the Company and shall include a

joint, temporary, assistant or deputy secretary.

"Securities Account" : means an account established by Bursa Depository for a

Depositor for the recording of deposit of securities and for dealings in securities by the Depositor as permitted under the Central Depositories Act and/or Rules of Bursa

Depository.

"Shares" : means ordinary shares of par value RM1.00 (or such other

sum as may be adjusted in accordance with Applicable Law and the constituent documents of the Company) each in the capital of the Company. The Board shall have the discretion to determine whether the share is a newly allotted and issued share, or existing share whether the share is held as treasury share or held by an existing member of the

Company.

"Substantial Shareholder" : has the meaning as ascribed thereto in Section 69D of the

Companies Act.

### 2.2 Interpretation

In this Plan unless the context requires otherwise -

2.2.1 a reference to a statutory provisions shall include any subordinate legislation made from time to time under that provision and any listing requirements, policies and/or guidelines of Bursa Securities and or any relevant regulatory authority (in each case, whether or not having the force of law but, if not having the force of law, the compliance with which is in accordance with the reasonable commercial practice of persons to whom such requirements, policies and/or guidelines are addressed to by Bursa Securities and or any relevant regulatory authority);

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

2.2.2 a reference to a statutory provision shall include that provision as from time to time modified or re-enacted whether before or after the date of this Plan so far as such modifications or re-enactment applies or is capable of applying to any LTIP Unit and accepted within the Duration of the Plan and shall also include any past statutory provision (as from to time modifies or re-enacted) which such provision has directly or indirectly replaced;

- 2.2.3 words importing the singular meaning, where the context so admits, include the plural meaning as vice versa;
- 2.2.4 words of masculine gender include the feminine and neuter genders and all such words shall be construed interchangeably in that manner;
- 2.2.5 any liberty or power which may be exercised or any determination which may be made hereunder by the Board may be exercised in the Board's discretion;
- 2.2.6 a reference to the term "discretion" vested in the Board in the Plan shall confer the right to the possession, use and exercise of the said discretion in an absolute and unconditional manner;
- 2.2.7 the headings in this Plan are for convenience only and shall not be taken into account in the interpretation of this Plan; and
- 2.2.8 if an event is to occur on a stipulated day which is not a Market Day, then stipulated day will be taken to be first Market Day after that day.

### OBJECTIVES OF THE PLAN

The Plan is an integral part of the Company's programme for Employees incentive compensation. The Plan will give Employees an opportunity to have a real and personal direct equity interest in the Company upon Listing or monetary compensation upon non-Listing. Ultimately, the Plan seeks to achieve the following positive objectives:-

- (a) Driving and motivating key executives and employees of the companies within the Company's group of companies ("Group") including their respective directors (executive and non-executive) to work towards achieving the Company's business goals and objectives;
- (b) Rewarding key executives and employees of the companies within the Group including their respective executive directors in recognition of their contributions to the operations and continued growth of the Group;
- (c) Retaining key executives and employees of the companies within the Group including their respective executive directors by giving such eligible key executives, employees and executive directors a sense of ownership and belonging so that they are further motivated towards better performance through greater productivity and loyalty;
- (d) Providing opportunity for the eligible key executives, employees and executive directors of the companies within the Group to participate directly in the Group's prospects and future growth as shareholders through direct equity participation; and
- (e) Providing an incentive for the eligible key executives, employees and executive directors of the companies within the Group to participate actively in the operations of the Group and encourage them to contribute to the well-being of the Group.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

### 4. ELIGIBILITY AND PARTICIPATION

4.1 Any Employee shall be eligible to participate in the Plan at the absolute discretion of the Board if the Employee –

- 4.1.1 has attained the age of eighteen (18) years;
- 4.1.2 is in the full time employment and payroll of a Group Company including contract employees for at least six (6) months prior to any grant of LTIP Units;
- 4.1.3 falls within such other categories and criteria that the Board may from time to time at its absolute discretion determine,

PROVIDED ALWAYS THAT the selection of any Employee for participation in the Plan shall be at the discretion of the Board (save that no grant shall be made to a director of the Company or a person connected to a major shareholder/director of the Company unless such offer shall have first been approved by the shareholders of the Company in general meeting), and the decision of the Board shall be final and binding.

- 4.2 Eligibility under the Plan does not confer on an Employee a claim or right to participate in or any rights whatsoever under the Plan and a Participant does not acquire or have any rights over or in connection with the Options or the Shares comprised herein unless the Options have been granted by the Board to the Participants.
- 4.3 Where a Participant is both an employee and a director of a Group Company, such Participant shall only be eligible to participate in the Plan in such category or categories of Participant as determined by the Board. Unless otherwise determined by the Board at its discretion, no Participant of a Group Company shall at any time participate in more than one (1) scheme or plan relating to share option implemented by a Group Company.
- The Board may, at its discretion and subject to Applicable Laws, nominate any subsidiary of the Company or the Listed Entity to be a Participating Subsidiary at any time and from time to time PROVIDED THAT the Board shall not nominate any corporation, which is dormant to a Participating Subsidiary. A corporation shall cease to be a Participating Subsidiary when such corporation ceases to be subsidiary of the Company. Additionally, the Board may at its discretion revoke or suspend the participation of any Participating Subsidiary in the Plan at any time and from time to time, whereupon the Participants who are Employees or directors of such corporation shall thenceforth cease to be entitled to receive any grant of LTIP Units under the Plan provided that any LTIP Units already granted and vested shall not be affected by such revocation or suspension, unless specifically provided elsewhere in these Bye Laws.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

### 5. LIMITATIONS UNDER THE PLAN

Subject to the Applicable Laws, the total number of Shares which may be issued under LTIP Units granted pursuant to this Plan shall not exceed in aggregate two per cent 2% of the Company's issued and paid up share capital at any time during the existence of the Plan ("Maximum Limit"). Notwithstanding the foregoing, in the event the maximum number of Shares comprised in the LTIP Units (including Shares that have been issued under the Plan) exceeds the Maximum Limit during the Duration of the Plan either as a result of the Company purchasing its own Shares, or undertaking any other corporate proposals and thereby resulting in the total number of Shares to be issued under the Plan exceeding the Maximum Limit, the LTIP Units granted prior to the adjustment of the issued and paid-up ordinary share capital of the Company shall remain valid and exercisable in accordance with these Bye Laws. However, in such a situation, the Board shall not make any further offers until such time that the number of Shares under the subsisting LTIP Units (including Shares that have been issued under the Plan) falls below the Maximum Limit.

- 5.2 Subject to the Applicable Laws, the aggregate number of Participants who are entitled to participate in the Plan and the maximum number of LTIP Units that may be granted to each Participant shall be determined at the sole discretion of the Board. Notwithstanding the foregoing, directors and senior management of the Company shall not participate in the deliberation or discussion of their own allocation of LTIP Units.
- 5.3 Subject to the Applicable Laws, the total number of Shares which may be issued under LTIP Units granted under this Plan to a Participant who either singly or collectively with persons connected with him owns twenty per cent (20%) or more of the issued and paid up capital of the Company shall not exceed in aggregate ten per cent (10%) of the total number of Shares to be issued under the Plan.

### 6. LTIP UNIT

- An LTIP Unit is a unit in the Plan which represents the entitlement of the holder, being a Participant, to such rights against the Company as provided under these Bye Laws.
- 6.2 The rights of the holder of an LTIP Unit are determined solely in accordance with the terms and conditions of the Plan.
- 6.3 For the avoidance of doubt, an LTIP Unit is not a debenture of the Company or a Share or an interest in a Share and does not give rise to any voting rights or rights to receive any dividends or benefits attaching to a Share.
- 6.4 (a) Each LTIP Unit issued by the Company at any time from the Adoption Date until 31 December 2011 is based on the value of Ringgit Malaysia Two (RM2.00) only.
  - (b) Each LTIP Unit issued by the Company at any time from 1 January 2012 is based on the value of Ringgit Malaysia Two and Fifty cents (RM2.50) only. This rate shall increase by ten per cent (10%) over each subsequent twelve (12) months period based on a compounded annual growth rate until the date immediately preceding the date of Listing.
  - (c) Each LTIP Unit issued by the Company at any time on or after the date of Listing is based on the value to be determined by the Board which shall be based on the five (5) day weighted average market price of the underlying shares at the time the LTIP Unit is issued, with a discount of not more than ten per cent (10%).

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

6.5 Notwithstanding anything to the contrary, in the event of any take-over offer being made for the entire issued share capital of the Company or any Group Company by any person who is not a Group Company or any other corporate proposal (including but not limited to a capital reduction exercise), being undertaken whereby it is proposed that all of the issued share capital of the Company or any Group Company is to be acquired by any person who is not a Group Company (or all of the issued share capital of the Company or any Group Company ends up in the hands of one or more sponsors of such proposal or their nominees who are not Group Companies), whether by way of a general offer or otherwise, the vesting of all LTIP Units that have been granted to all Participants (in the case of take-over offer or corporate proposal affecting the Company), or to all Participants who are the employees of such Group Company or its subsidiaries only (in the case of take-over offer or corporate proposal affecting such Group Company), as the case may be, but not yet vested shall be accelerated on the date such take-over offer is made or, if such take-over offer is conditional, the date on which such take-over becomes or is declared to be unconditional. Upon such acceleration, the Board shall use its best endeavours to procure that -

- 6.5.1 such take-over offer, if made for the entire issued share capital of the Company, shall be extended to all Shares that may be issued/transferred pursuant to surrender of the LTIP Units that have been vested. Thereafter, the Company shall redeem all such LTIP Units at the same price as is paid in respect of the Shares;
- 6.5.2 if the take-over offer is made for the entire issued share capital of a Group Company and Listing has taken place, all LTIP Units held by all Participants who are the employees of such Group Company or its subsidiaries may be surrendered in accordance with Clause 11;
- 6.5.3 if the take-over offer is made for the entire issued share capital of a Group Company and the Listing has not taken place, all LTIP Units held by all Participants who are the employees of such Group Company or its subsidiaries shall be redeemed in accordance with Clause 12.

### 7. RIGHTS IN LTIP UNIT

- 7.1 Subject to the LTIP Unit having vested in a Participant, if -
  - 7.1.1 Listing of the Company takes place within the period of three (3) years from the date of LTIP is adopted ("Pre-Listing Period"), the Participant shall surrender the LTIP Units held by him for the issuance and allotment of Shares to him as part of the Listing on the basis of one (1) Share for each LTIP Unit. The Participant shall be entitled to deal with the Shares in any manner whatsoever upon such Shares being credited into his Securities Account; or
  - 7.1.2 Listing of the Company does not take place within the Pre-Listing Period, the Participant shall retain his vested LTIP Units for a period of up to eighteen (18) months from the expiry of the Pre-Listing Period ("Holding Period"), whereby
    - (i) if listing of the Company takes place within the Holding Period, the Participant shall surrender the LTIP Units held by him for the issuance and allotment of Shares to him in the manner contemplated in paragraph 7.1.1 above, mutatis mutandis; or

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

(ii) if listing of the Company does not take place within the Holding Period, the Company shall redeem all LTIP Units vested in him in consideration of payment in cash at a marked-to-market value of the LTIP Units as at a predetermined date each year,

PROVIDED THAT the Participant shall have the option to request the Company to redeem any LTIP Units vested in him/her at any time during the Holding Period in consideration of payment in cash calculated at a marked-to-market value of the LTIP Units as at the date the Pre-Listing Period expires; and

PROVIDED FURTHER THAT none of the rights stipulated above shall be exercisable by a Participant at any time during the Pre-Listing Period and the Company shall have no liabilities whatsoever to any Participant in respect of any of the LTIP Units granted to such Participant whether such LTIP Units have been vested during the Pre-Listing Period.

- 7.2 Shares issued or transferred upon surrender of the LTIP Units will be subject to all provisions of the Memorandum and Articles of Association of the Company and shall rank pari passu in all respects with the then existing issued shares provided that if there is any right to participate in any rights or bonus issue, allotment, dividends or distributions, the Shares shall rank pari passu with the then existing shares only if the relevant entitlement date precedes the date of the issue or transfer of the Shares.
- 7.3 No Participant shall be entitled to exercise any voting rights in respect of any Shares nor to receive any notice of general meetings of the Company unless the Shares have been credited into the Securities Account of the Participant pursuant to the surrender LTIP Units prior to the record date to receive notice of general meetings of the Company and to vote thereat.

### 8. GRANT OF LTIP UNIT

- 8.1 Subject to and in accordance with the provisions of this Plan, the Board and/or Group Company Board may at any time allocate to a Participant such number of LTIP Units as may be determined by in the sole discretion of the Board and/or Group Company Board upon such Participant meeting the Performance Targets.
- 8.2 The actual number of LTIP Units which may be allocated and granted to any Participant shall be at the discretion of the Board and/or Group Company Board provided that the number of LTIP Units so allocated and granted shall not be less than one thousand (1,000) LTIP Units and not more than the maximum number of LTIP Units that may be allocated and granted to such Participant pursuant to Applicable Laws and shall be in multiples of one thousand (1,000) LTIP Units.
- 8.3 No allocation or grant shall be made to any director of the Company who is a Participant unless such allocation or grant and the respective allotment of Shares pursuant to subsequent surrender of LTIP Unit have previously been approved by the shareholder of the Company in a general meeting, unless such approval is no longer required under the Applicable Laws and/or the Memorandum and Articles of Association of the Company.
- 8.4 Each grant of LTIP Units shall be substantially in the form set out in Appendix A (subject to modification by the Board from time to time). Subject to Clause 8.7 of these Bye Laws, any grant is not subject to any formal acceptance by the Participant.
- The LTIP Units granted in each year will vest in the Participant over a three-year period, in equal proportions each year.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

Subject to the Applicable Laws, the Company shall keep and maintain at its own expense a register of Participants and shall enter therein the name, address and maximum entitlement of LTIP Units of each Participant and the number of LTIP Units granted, the number of LTIP Units vested and the date of grant and vesting, in respect of each Participant. The Group Company shall keep and maintain at its own expense a register of Participants who are its employees containing the foregoing information.

8.7 In relation to employees of a Group Company, a Group Company is entitled to offer on behalf of the Company an alternative option to any segment of employees as may be determined by the Group Company Board (e.g. Assistant Vice President in Parkway Holdings Limited) which may be offered only once for the entire duration of the Plan, unless the Group Company Board decides otherwise, where he/she may opt to receive cash benefit equivalent to the rate as set out in Clause 6.4 of these Bye Laws. If he/she opts to receive cash benefit, such cash shall be remitted to him/her over a three-year period, in equal proportions each year free of interest or profit (subject to such withholding and deduction of applicable taxes and payment to relevant authorities relating to provident fund or its equivalent) to him/her by way of telegraphic transfer of the amount payable to an account designated by him/her and notified to the Group Company, Notwithstanding the foregoing, the Group Company shall have the option of effecting the settlement, on behalf of the Company, via remittance in the form of cheques, banker's drafts and/or cashier's orders which will be despatched by ordinary mail to him/her (or his/her designated agents, as he/she may direct) at his/her address maintained with the Group Company at his/her own risk. For the avoidance of doubt, once the alternative option is accepted by him/her, he/she shall automatically receive cash benefit in lieu of LTIP Units allocated to him/her in the subsequent years regardless of the annual compensation package as determined by the Board for his/her position. However, if he/she is promoted to a higher position that entitles the holder of such position to participate in the Plan, his/her cash benefit that has not been vested and remitted to him/her shall be automatically converted into LTIP Units based on the same conditions as if he/she had not opted out from the Plan.

### 9. DELETED

### 10. PERFORMANCE TARGETS

- 10.1 The number of LTIP Units to be allocated granted shall be based on the Participant's annual compensation package as determined by the Board and/or Group Company Board and the Participant meeting the objective performance targets determined by the Board and/or Group Company Board for the previous year or any part thereof ("Performance Targets").
- 10.2 The Performance Targets may vary from one Participant to another Participant as the Board and/or Group Company Board may determine in its discretion. The Performance Targets for each year will be determined by the Board and/or Group Company Board by 30 June of that year.
- 10.3 If applicable, the Performance Targets shall be based on the financial results of the Group Company up to 31 December for each year. Notwithstanding the foregoing, the Board and/or Group Company Board is entitled to review and revise the Performance Targets at any time after 30 June each year. Any revision to the Performance Targets decided by the Board and/or Group Company Board shall be binding on all Participants.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

10.4 The allocation of LTIP Units must be verified by the audit committee of the Board or its equivalent committee as being in compliance with the criteria as provided in these Bye laws at the end of each financial year. The Company must a statement by this committee verifying such allocation is included in the annual report of the Company.

### 11. SURRENDER OF LTIP UNIT

- 11.1 To surrender an LTIP Unit, a Participant shall give written notice to the Company ("Surrender Notice") in the form set out in Appendix B subject to modification as may be determined by the Board from time to time, specifying the number of Shares to be subscribed for and shall further specify the number of the Securities Account of the Participant or of the Participant's Authorised Nominee and furnish any other documentation that may be required by the Company. For the avoidance of doubt, the Surrender Notice is required for administrative purposes.
- 11.2 No LTIP Unit shall be surrendered if the LTIP Unit has not vested in a Participant or if the surrender thereof would violate any provision of Applicable Laws, nor shall any LTIP Unit be surrendered after the expiry of the Duration of the Plan.
- 11.3 Except as otherwise determined by the Board, LTIP Units shall be surrendered during the Participant's lifetime only by the Participant or, in the event of the Participant's legal incapacity to do so, the Participant's guardian or legal representative acting on behalf of the Participant in a fiduciary capacity under Applicable Laws and any required court supervision or, in the case of disability or death of the Participant, by his legal representative or his estate in accordance with Clause 17 of these Bye Laws.
- 11.4 The Board and the Company shall not under any circumstances be held liable for any costs, expenses, charges and damages whatsoever and howsoever arising in any event relating to the delay on the part of the Company in allotting and issuing or transferring the Shares or in procuring Bursa Securities to list the Shares for which the Participant has surrendered in accordance with these Bye Laws.

### 12. REDEMPTION OF LTIP UNIT

- 12.1 To redeem an LTIP Unit, a Participant shall give written notice to the Company ("Redemption Notice") in the form set out in Appendix C subject to modification as may be determined by the Board from time to time. For the avoidance of doubt, a Participant shall also submit the Redemption Notice for the redemption of all vested LTIP Units upon the expiry of the Holding Period. The Redemption Notice is required for administrative purposes.
- 12.2 No LTIP Unit shall be redeemed by the Company if the LTIP Unit has not vested in a Participant or if the redemption thereof would violate any provision of Applicable Laws, nor shall any LTIP Unit be redeemable after the expiry of the Duration of the Plan.
- 12.3 Except as otherwise determined by the Board, LTIP Units shall be redeemable during the Participant's lifetime only by the Participant or, in the event of the Participant's legal incapacity to do so, the Participant's guardian or legal representative acting on behalf of the Participant in a fiduciary capacity under Applicable Laws and any required court supervision or, in the case of disability or death of the Participant, by his legal representative or his estate in accordance with Clause 17 of these Bye Laws.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

12.4 The Board and the Company shall not under any circumstances be held liable for any costs, expenses, charges and damages whatsoever and howsoever arising in any event relating to the delay on the part of the Company in transferring the Redemption Amount for such LTIP Units which the Participant has redeemed in accordance with these Bye Laws.

### 13. SETTLEMENT

- 13.1 Subject to and in accordance with the provisions of the Articles of Association of the Company, the Central Depositories Act and the Rules of Bursa Depository, the Company shall, within 8 Market Days of its receipt of a relevant Surrender Notice
  - (a) allot and issue such number of new Shares equivalent to the number of LTIP Units being surrendered to the Company and execute all relevant documents to effect such issuance of Shares and despatch a notice of allotment to the relevant Participant and if applicable, make an application for the quotation of the Shares. No physical share certificate(s) will be issued to the Participant; or
  - (b) transfer such number of Shares which are held by the Company as treasury shares.
- 13.2 The Company shall, within 8 Market Days of its receipt of a relevant Redemption Notice, pay the Redemption Amount (as defined below) for the LTIP Units (subject to such withholding or deduction of applicable taxes) to the Participant by way of telegraphic transfer of the amount payable to an account designated by the Participant and notified to the Group Company. Notwithstanding the foregoing, the Company shall have the option of effecting the settlement via remittance in the form of cheques, banker's drafts and/or cashier's orders which will be despatched by ordinary mail to the Participant (or his designated agents, as he may direct) at the Participant's address maintained with the Company at his own risk.

"Redemption Amount" means

 $A = B \times C$ 

where:

A is the Redemption Amount to be paid to the Participant in connection with the relevant Redemption Notice;

B is equal to the marked-to-market price of the LTIP Units. The marked-to-market price shall be average of the price determined separately by two (2) international investment banks as approved by the Board. The marked-to-market price as approved by the Board shall be valid for a period of twelve (12) months. For the avoidance of doubt, the validity period of the marked-to-market price once it is approved by the Board will not affect the marked-to-market price of the LTIP Units as at the date the Pre-Listing Period expires as approved by the Board, which will be used for the redemption of the LTIP Units at any time during the Holding Period pursuant to Clause 7.1.2; and

C is equal to the number of LTIP Units that is the subject of the relevant Redemption Notice.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

### 14. RETENTION

The Shares allotted and issued or transferred to the Participant pursuant to the surrender of any LTIP Unit under this Plan will not be subjected to any retention period. However, the Participant is encouraged to hold the Shares as a long-term investment and not for any speculative and/or realization of immediate gain.

### 15. TERMINATION

- 15.1 All LTIP Units granted but not yet vested in the Participant shall be cancelled with immediate effect and cease to be exercisable if
  - 15.1.1 the Group Company terminates the employment or executive position of the Participant with the Group Company or the executive directorship is removed; or
  - 15.1.2 the Participant is disqualified to be an executive director pursuant to the applicable law (other than by reason of death, disability or incapacity) or his office as an executive director of the Group Company is vacated where he is convicted of any seizableoffence; or
  - 15.1.3 the Participant resigns from his position within the Group. For the avoidance of doubt, a Participant shall not be treated as resigning from his position within the Group until he no longer holds any office or employment with any subsidiary company within the Group; or
  - 15.1.4 the Company is liquidated; or
  - 15.1.5 the Participant becomes a bankrupt.

For the avoidance of doubt, any LTIP Units which have been granted and vested in the Participants prior to termination shall: (i) if any of the above events shall occur after Listing, be surrendered for the issuance and allotment of Shares in accordance with Clauses 11 and 13 of these Bye Laws; and (ii) if any of the above events occur during the Holding Period, be redeemed by the Company at the Redemption Amount in accordance with Clauses 12 and 13 of these Bye Laws. If any of the above events occurs during the Pre-Listing Period, all LTIP Units granted, regardless of whether such LTIP Units have been vested, shall be cancelled with immediate effect.

- 15.2 The Board and/or Group Company Board may approve in writing the vesting of the LTIP Units or any part thereof in the Participants whose service has been terminated from the Group upon such terms and conditions as may be set out by the Board and/or Group Company Board in its discretion, if such termination occurs by reason of
  - 15.2.1 retirement on attaining the retirement age under the Group Company's retirement policy;
  - 15.2.2 retirement before attaining the normal retirement age, but with consent of the Group Company Board;
  - 15.2.3 redundancy;
  - 15.2.4 ill-health, injury, physical or mental disability; or
  - 15.2.5 any other circumstances which are acceptable to the Board and/or Group Company Board.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

For the avoidance of doubt, all such LTIP Units vested in accordance with this Clause 15.2 shall be surrendered or redeemed by the Company in accordance with these Bye Laws.

### 16. TRANSFER

The LTIP Unit is personal to the Participant and cannot be assigned, transferred or otherwise disposed of in any manner whatsoever save in accordance with these Bye Laws. The Participant shall not charge, pledge, lien or encumber the LTIP Unit in any manner whatsoever. Any such assignment, transfer, disposal, charge, pledge, lien or encumbrance shall result in the automatic cancellation of the LTIP Unit rendering the LTIP Unit null and void.

### 17. TRANSMISSION

- 17.1 In the event of death of the Participant, the legal representative of the deceased Participant may be entitled to such rights under the LTIP Units which have vested in the deceased Participant under the Plan provided that the transmission of the LTIP Units from the deceased Participant to the legal representatives of the Participant must be approved by the Board within the period of six (6) months (or such other longer period as the Board may determine at its discretion) from the event of death.
- 17.2 Any LTIP Units which has yet to vest shall be automatically cancelled upon death, unless the Board and/or Group Company Board determines otherwise.

### 18. ADJUSTMENTS

- 18.1 The Board may make or provide for such adjustments in the LTIP Units and/or the number of Shares covered by outstanding LTIP Units as the Board in its discretion may in good faith determine to be equitably required in order to prevent dilution or enlargement of the rights of Participants that would otherwise result from any of the following events
  - 18.1.1 occurrence of Listing whereby these Bye Laws are required to comply with the minimum requirements of Applicable Laws as are applicable at the time of Listing;
  - 18.1.2 share dividend, share split, combination of shares, recapitalisation, rights issue, capital reduction or other change in the capital structure of the Company;
  - 18.1.3 merger, consolidation, separation, reorganisation, partial or complete liquidation; or
  - 18.1.4 other corporate transaction or event having an effect similar to any of the foregoing.

Moreover, in the event of any such transaction or event, the Board, in its discretion subject to Applicable Laws, may provide in substitution for any or all outstanding LTIP Units under this Plan such alternative consideration as it, in good faith, may determine to be equitable in the circumstances and may require in connection therewith the surrender of all LTIP Units so replaced. Any adjustments made shall be confirmed in writing by the external auditor of the Company.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

18.2 Notwithstanding anything to the contrary, the provisions of this Clause 18 shall not apply where the alteration in the capital structure of the Company arises from:

- (a) the issue of new Shares or other securities as consideration (or part consideration) for an acquisition of any other securities, assets or business, as part of initial public offering, or pursuant to a special issue;
- (b) a special issue of new Shares or other securities to Bumiputera investors nominated by the Malaysian government and/or any other relevant authority of the Malaysian government to comply with the Malaysian government's policy on Bumiputera capital participation;
- a private placement or restricted issue of new Shares or other securities by the Company;
- (d) the implementation of a Share buy-back arrangement by the Company under the Companies Act;
- (e) any issue of warrants, convertible loan stocks or other instruments by the Company that gives a right of conversion into Shares or other securities, and any issue of new Shares or other securities arising from the exercise of any conversion rights attached to such convertible securities; or
- (f) any issue of new Shares upon the surrender of LTIP Units granted under this Plan.

### 19. CONFIDENTIALITY

The Participants shall treat as confidential and not disclose or use any information received or obtained as a result of participating in this Plan.

### 20. MULTIPLE JURISDICTIONS

In order to facilitate the making of any grant under this Plan, the Board may provide for such special terms for LTIP Units to Participants who are employed by a Group Company in any particular jurisdiction, or who are nationals of any particular jurisdiction, as the Board may consider necessary or appropriate to accommodate differences in local law, tax policy or custom. Moreover, the Board may approve such supplements to or amendments, restatements or alternative versions of this Plan as it may consider necessary or appropriate for such purposes, without thereby affecting the terms of this Plan as in effect for any other purpose, and the Secretary or other appropriate officer of the Company may certify any such document as having been approved and adopted in the same manner as this Plan. No such special terms, supplements, amendments or restatements, however, shall include any provisions that are inconsistent with the terms of this Plan as then in effect unless this Plan could have been amended to eliminate such inconsistency.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

### 21. ADMINISTRATION

21.1 This Plan shall be administered by the Board, which may from time to time delegate all or any part of its authority under this Plan to a committee of not less than three of its members appointed by the Board. To the extent of any such delegation, references in this Plan to the Board shall also refer to the committee. A majority of the members of the committee shall constitute a quorum, and any action taken by a majority of the members of the committee who are present at any meeting of the committee at which a quorum is present, or any action of the committee that are unanimously approved by the members of the committee in writing, shall be the acts of the committee. The Board or committee shall have the authority to delegate responsibility and authority for the operation and administration of this Plan, appoint employees and officers of the Company to act on its behalf, and employ persons to assist in fulfilling their responsibilities under this Plan. Notwithstanding the foregoing, the Board may delegate the management of the Plan to any Group Company Board subject to the limit of such number or value of LTIP Units as may be determined by the Board to be allocated to that Group Company.

- 21.2 In the event the Group Company has its own bye laws in administering the Plan or any equivalent plan within the Group Company and there are inconsistencies between these Bye Laws and the bye laws administered by the Group Company, these Bye Laws shall prevail to the extent of inconsistencies and the Group Company Board shall take the necessary steps to modify such inconsistent terms and conditions so that they are consistent with these Bye Laws. For the avoidance of doubt, this Clause will not affect the power of the board of that Group Company to delegate all or any part of its authority under its own bye laws to:
  - 21.2.1 the board of any Holding Company of that Group Company; or
  - 21.2.2 any committee of the board of any Holding Company of that Group Company.

### 22. AMENDMENT

Subject to any approvals which may be required of the Bursa Securities and any other relevant authorities (if applicable), this Plan may be amended from time to time by the Board; provided, however, that any amendment which must be approved by the shareholders of the Company in order to comply with the Applicable Laws, shall not be effective unless and until such approval has been obtained. Presentation of this Plan or any amendment hereof for shareholders' approval shall not be construed to limit the Company's authority to offer similar or dissimilar benefits under other plans or schemes or otherwise without shareholders' approval. Furthermore, no amendment or alteration of this Plan shall be made which would impair the rights of a Participant with respect to any outstanding LTIP Unit under this Plan without the Participant's consent.

### 23. DURATION OF THE PLAN

- 23.1 This Plan shall be effective from the Adoption Date until the expiry of ten (10) years thereafter.
- 23.2 No LTIP Unit shall be granted pursuant to this Plan after the expiry of ten (10) years from the Adoption Date, and no LTIP Units granted within such period may extend beyond that.
- 23.3 Notwithstanding the provisions of Clauses 23.1 and 23.2, the Board shall be entitled to terminate the Plan prior to the expiry of the duration specified in Clause 23.1.

### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

### 24. AWARDS IN SUBSTITUTION FOR AWARDS GRANTED BY OTHER COMPANIES

24.1 To the extent not otherwise provided in this Plan, LTIP Units may be granted under this Plan in substitution for awards held by (i) employees of a company which is not a Group Company but which subsequently becomes a Group Company ("Previous Company") as a result of the acquisition, merger or consolidation of the Previous Company by or with the Company or a Subsidiary; or (ii) employees of any Substantial Shareholder of the Company who had provided services to a Group Company as secondees of such Substantial Shareholder and who subsequently become employees of a Group Company.

24.2 The terms, provisions and benefits of the substitute awards so granted may vary from those set forth in or authorised by this Plan to such extent as the Board at the time of the grant may deem appropriate to conform, in whole or in part, to the terms, provisions and benefits of awards in substitution for which they are granted.

### 25. DIVESTMENT OF PARTICIPATING COMPANIES

- 25.1 If a Participant is in the employment of a Participating Subsidiary which ceases to be a Group Company due to a subsequent disposal or divestment (in whole or in part) from the Group Company resulting in a subsequent holding of 50% or less of the equity of that company by another Group Company, then, unless Clause 6.5 applies to such disposal or divestment, such Participant:
  - 25.1.1 subject to Clause 7 of these Bye Laws, will remain entitled to exercise his rights under the LTIP Units which were granted to and vested in him under this Plan within such time period determined by the Board, failing which the right of such Participant to exercise his rights under the LTIP Units shall automatically lapse upon the expiration of the said time period and be null and void and of no further force and effect; and
  - 25.1.2 shall not be eligible to any grant of further LTIP Units under this Plan.
- 25.2 For the avoidance of doubt, the foregoing provisions shall not limit the discretion of the Board to revoke or to suspend the participation of any Participating Subsidiary in the Plan in accordance with Clause 4.4 of these Bye Laws.

### 26. ACQUISITION OF SUBSIDIARIES

- 26.1 Notwithstanding anything to the contrary, but subject to Clause 24, in the case of an employee of a Previous Company, such an employee ("Affected Employee") -
  - 26.1.1 will be entitled to continue to exercise all such unexercised rights or options that were granted to him under the Previous Company's employee share scheme or employee share option scheme in accordance with the bye laws of that Previous Company's employee share scheme or employee share option scheme, but he shall not, upon that Previous Company becoming a Group Company, be eligible to participate for further rights or options under such Previous Company's employee share scheme or employee share option scheme unless permitted by the Board;
  - 26.1.2 (subject to the approval of the Board) may be eligible to participate in this Plan only for remaining Duration of the Plan; and

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

26.1.3 if the Affected Employee had participated in the Previous Company's employee share scheme or employee share option scheme, the number of Shares to be offered to such Affected Employee under this Plan shall be determined by the Board.

#### 27. LIQUIDATION

Upon the commencement of the winding-up proceedings of the Company, all LTIP Units that have not been surrendered or redeemed shall lapse and be null and void and of no further force and effect, and this Plan shall terminate.

#### 28. TERM OF EMPLOYMENT UNAFFECTED

This Plan shall not be construed as conferring upon the Participants any right with respect to continuation of employment by the Group Company, nor shall it interfere in any way with the right of the Group Company to terminate such employment at any time, with or without cause. The terms of employment of an Employee shall not be affected by the execution of this Plan. The LTIP Units granted under this Plan shall not form a part of the terms of employment of an Employee or entitle him to take into account the LTIP Units granted under this Plan in calculating any benefits or payment whatsoever or compensation or damages during the course of his employment or on the termination of his employment for any reason.

#### 29. ARTICLES OF ASSOCIATION

Notwithstanding the terms and conditions contained in this Plan, if a situation of conflict should arise between this Plan and the Articles of Association of the Company, the provisions of the Articles of Association of the Company shall prevail at all times.

#### 30. COSTS AND EXPENSES

All fees, costs and expenses incurred in relation to this Plan including but not limited to the fees, costs and expenses relating to the allotment and issue or transfer of the Shares pursuant to the surrender of any LTIP Unit shall be borne by the Company.

## 31. INSPECTION OF AUDITED ACCOUNTS

All Participants are entitled to inspect the latest audited accounts of the Company at the office of the Plan Administrator, as may be designated by the Board from time to time, at Suite 17-01, Level 17, The Gardens South Tower, Mid Valley City, Lingkaran Syed Putra 59200 Kuala Lumpur or such other address as may be notified by the Board from time to time, during normal office hours on Mondays to Fridays (public holidays excepted).

#### 32. COMPENSATION

A Participant who ceases to hold office or employment shall not be entitled to any compensation for the loss of any right or benefit or prospective right or benefit under the Plan which he might otherwise have enjoyed whether such compensation is claimed by way of damages for wrongful or unfair dismissal or other breach of contract or by way of compensation for loss of office.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 33. OTHER SHARE OPTION PLAN

These Bye Laws apply only to this Plan and do not supersede, replace or affect any other Bye Laws of the Company which are in force for the purposes of any other share option plans or schemes.

#### 34. TAXES

No later than the date as of which any amount first becomes includible in the gross income of a Participant for any applicable income tax purposes with respect to any LTIP Unit under this Plan, the Participant shall pay to the Company, or make arrangements satisfactory to the Board regarding the payment of, any national or local taxes of any kind required by law to be withheld with respect to such amount. If so determined by the Board, the minimum required withholding obligations may be settled with Shares, including Shares that are part of the award that gives rise to the withholding requirement. The obligations of the Company under this Plan shall be conditional on such payment or arrangements, and the Company shall, to the extent permitted by law, have the right to deduct any such taxes from any payment of any kind otherwise due to the Participant.

#### 35. NOTICE

- 35.1 Any notice under the Plan required to be given to or served upon the Board by a Participant or any correspondence to be made between a Participant to the Board shall be given electronically or made in writing and sent to the registered office of the Company or such other office with the Board may be stipulated for a particular purpose by hand (with acknowledgement of receipt) or registered letter.
- Unless otherwise provided in these Bye Laws, any notice which under the Plan is required to be given to or served upon a Participant or any correspondence to be made with a Participant shall be deemed to be sufficiently given, served or made by hand, facsimile, electronic mail or registered letter addressed to the Participant at the place of employment or at the last facsimile number, electronic mail address or address known to the Company as being his facsimile number, electronic mail or address. Any notice served by hand, facsimile, electronic mail or post as aforesaid shall be deemed to have been received at the time when such notice if by hand is received and duly acknowledged, if by facsimile or electronic mail is transmitted with a confirmed log print-out or record for the transmission indicating the date, time and transmission of all pages and if by registered letter would in the ordinary course of post be delivered.
- 35.3 Notwithstanding Clause 35.2 of these Bye Laws, where any notice is required to be given by the Company or the Board under these Bye Laws in relation to matters which may affect all the Participants, the Company or the Board may give notice through an announcement to all employees of the Group Company to be made in such manner deemed appropriate by the Board. Upon the making of such an announcement, the notice to be made under Clause 35.2 or 35.3 of these Bye Laws shall be deemed to be sufficiently given, served or made to all affected Participants.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 36. DISCLAIMER OF LIABILITY

36.1 No Participant or legal representative shall bring any claim, action or proceedings against the Company or the Board or any other party for compensation, loss or damages whatsoever and howsoever arising from the suspension of his rights to exercise his rights under his LTIP Unit or his LTIP Unit ceasing to be valid pursuant to the provisions of this Plan, as may be amended from time to time.

- This Plan shall not confer on any person any legal or equitable right or other rights under any other theory of law (other than those constituting the LTIP Units themselves) against the Company or any Group Company, directly or indirectly, or give rise to any course of action in law or in equity or under any other theory of law against any Group Company.
- 36.3 No Participant or his legal representative shall bring any claim, action or proceeding against the Company, any Group Company, the Board or any other party for compensation, loss or damages whatsoever and howsoever arising from the suspension of his/her rights under his LTIP Units or his LTIP Units ceasing to be valid pursuant to the provisions of these Bye Laws.
- 36.4 The Board or any other party shall in no event be liable to the Participant or legal representative or any other person or entity for any third party claim, loss of profits, loss of opportunity, loss of savings or any punitive, incidental or consequential damage, including without limitation on lost profits or savings, directly or indirectly arising from the breach or performance of these Bye Laws or any loss suffered by reason of any change in the price of the Shares or from any other cause whatsoever whether known or unknown, contingent, absolutely or otherwise, whether based on contract, tort, equity, indemnity, breach of warranty or otherwise and whether pursuant to common law, statute, equity or otherwise, even if any Group Company, the Board or any other party has been advised of the possibility of such damage and even if the limited remedy provided for is found to fail of essential purpose.

#### 37. DISPUTES

In the event of any dispute or difference shall arise between the Board and a Participant as to any matter or thing of any nature arising hereunder, the Board shall determine shall dispute or difference by a written decision (without the obligation to give any reason therefore) given to the Participant. The said decision shall be final and binding on the parties unless the Participant shall dispute the same by written notice to the Board within fourteen (14) days of receipt of the written decision, in which case such dispute or difference shall be referred to the decision of the external auditors of the Company for the time being, acting as experts and not as arbitrators, whose decision shall be final and binding in all respects provided that any director of the Company who is also in the Board shall abstain from voting and no person shall be entitled to dispute any decision or certification which is stated to be final and binding under these Bye Laws.

## SEVERABILITY

Any term, condition, stipulation or provision in these Bye Laws which is illegal, void, prohibited or unenforceable shall be ineffective to the extent of such illegality, voidness, prohibition or unenforceability without invalidating the remainder thereof, and any such illegality, voidness, prohibition or unenforceability shall not invalidate or render illegal, void or unenforceability any other term, condition, stipulation or provision herein contained.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 39. COMPUTATION OF TIME

Unless expressly provided, in computing time for the purpose of any provision set out in these Bye Laws –

- 39.1 where the act is required to be done within a specified period after or from a specified date, the period begins immediately after that date;
- 39.2 where the act is required to be done within or not less than a specified period before a specified date, the period ends immediately before that date;
- 39.3 where the act is required to be done a specified number of days before or after a specified date, at least that number of days must intervene between the day on which the act is done and that date;
- 39.4 where the last day of the period is a weekly holiday or a public holiday, the period shall include the next following day which is not a weekly holiday or public holiday;
- 39.5 where any act is directed to be done on a day which happens to be weekly holiday or public holiday, the act shall be done on the next following day which is not a weekly holiday or public holiday.

## 40. GOVERNING LAW

- 40.1 These Bye Laws shall be governed and construed in accordance with the laws of Malaysia and the Participants shall submit to the non-exclusive jurisdiction of the High Courts of Malaya in all matters connected with the obligations and liabilities of the parties hereto under or arising out of these Bye Laws.
- 40.2 Any proceeding or action shall be instituted or taken in Malaysia and the Participant irrevocably and unconditionally waives any objection on the ground of venue or forum non-conveniens or any other grounds.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

# APPENDIX A Form of LTIP Units

# **IHH HEALTHCARE BERHAD**

(formerly known as Integrated Healthcare Holdings Berhad) (Company No. 901914-V) (Incorporated in Malaysia under the Companies Act, 1965)

|  |                                       |  |  | _   |  |   |
|--|---------------------------------------|--|--|---|--|---|
| Certificate No.  |                                       | :  |  |   |  |   |
| No. of LTIP Units  |                                       | :  |  |   |  |   |
| THIS IS TO CERT  | ſIFY T                                | НАТ  |  |   |  |   |
| established by the   | e Com                                 | pany purs  | suant to the tern  | ns and condition  | s of the Bye Law   | an ("LTIP Units")<br>s dated 25 March<br>pany as provided   |
| at Suite 17-01, Li<br>Kuala Lumpur. Ti<br>holder of LTIP Ur<br>limitations and tel | evel 1<br>he LTI<br>nits is<br>rms ar | 7, The Ga<br>IP Units a<br>deemed to<br>nd condition | ardens South To<br>are granted subj<br>to have notice of<br>ons of the Bye L | wer, Mid Valley<br>ect to terms and<br>f all the provision<br>aws, all LTIP U | City, Lingkaran 8<br>d conditions of the<br>ns of the Bye Law<br>nits evidenced by | s of the Company<br>Syed Putra 59200<br>e Bye Laws. The<br>ws. Subject to the<br>this certificate as<br>lated hereunder – |
|  | No.                                   | No of LT   | IP Units   | Vesting Da  | te   | _   |
|  | 1.                                    |  |  |   |  |   |
|  | 2.                                    |  |  |   |  |   |
|  | 3.                                    |  |  |   |  | _   |
| IN WITNESS WF signatory.   | IEREC                                 | OF the Co  | mpany has cau  | sed this certifica  | te to be executed  | =<br>I by its authorised  |
| [authorised signa  | tory]                                 |  |  |   |  |   |
| Date of Issue:   |                                       |  |  |   |  |   |
|  |                                       |  |  | 23  |  |   |
|  |                                       |  |  |   |  |   |

**ANNEXURE I:** 

BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

## APPENDIX B **Surrender Notice**

#### SURRENDER NOTICE

PIN/STAPLE PHOTOCOPY OF IDENTITY CARD/ PASSPORT/ AND ORIGINAL LTIP

UNITS CERTIFICATE(S)

THIS FORM IS STRICTLY FOR APPLICATION FOR THE SURRENDER OF UNITS IN THE 2011 LONG TERM INCENTIVE PLAN IN IHH HEALTHCARE BERHAD (FORMERLY KNOWN AS INTEGRATED HEALTHCARE HOLDINGS BERHAD) FOR THE ISSUANCE AND ALLOTMENT OF ORDINARY SHARES

> IHH HEALTHCARE BERHAD (formerly known as Integrated Healthcare Holdings Berhad) (Company No.: 901914-V) (Incorporated in Malaysia under the Companies Act, 1965)

SURRENDER OF THE UNITS IN THE 2011 LONG TERM INCENTIVE PLAN ("LTIP UNITS") FOR THE ISSUANCE AND ALLOTMENT OF ORDINARY SHARES OF PAR VALUE OF RM1.00 EACH IN 1HH HEALTHCARE BERHAD (FORMERLY KNOWN AS INTEGRATED HEALTHCARE HOLDINGS BERHAD) ("IHH") PURSUANT TO TERMS AND CONDITIONS OF THE BYE LAWS FOR THE 2011 LONG TERM INCENTIVE PLAN

IHH HEALTHCARE BERHAD (formerly known as Integrated Healthcare Holdings Berhad) Suite 17-01, Level 17 The Gardens South Tower Mid Valley City Lingkaran Syed Putra 59200 Kuala Lumpur Malaysia

Dear Sirs.

I hereby irrevocably apply to surrender all LTIP Units that I hold under the 2011 Long Term Incentive Plan ("Plan") for the issuance and allotment of such number of ordinary shares of RM1.00 each in IHH ("Shares") pursuant to the terms and conditions of the Bye Laws. If applicable, I agree that fractional entitlements to the Shares pursuant to the surrender of the LTIP Units consequential to any adjustment of the LTIP Units will be dealt with in such manner as the Directors of IHH shall in their absolute discretion deem expedient and/or to be in the best interests of IHH.

I hereby surrender to you the original LTIP Units certificate(s), which represent(s) all LTIP Units that I hold under the Plan.

I hereby represent, warrant, acknowledge and agree that: (a) I am the legal holder of the LTIP Units that I hereby surrender; (b) all information furnished or to be furnished to you by me in connection with this form is accurate and complete. In the event any of such information has subsequently become inaccurate or incomplete, is ability notity you immediately; (c) you may rely upon my representations, warranties, acknowledgements and agreements set forth herein; (d) I will indemnify and hold IHH and its directors, officers, employees and agents (each an "Indemnified Party") harmless from and against any loss, liability, cost or expense (including reasonable fees and expenses of legal advisers), direct or indirect, incurred by an Indemnified Party arising from or in reliance upon any information given by me herein except, in each case, to the extent such loss, liability, cost or expense was incurred as a result of the Indemnified Party's own negligence, wilful default or fraud; and (e) all necessary actions have been taken for me to make these representations and warranties and to complete this form.

I agree to accept all the Shares allotted or transferred to me subject to the Memorandum and Articles of Association of IHH and the Rules of the Bursa Malaysia Depository Sdn Bhd (165570-W) ("Bursa Depository").

I authorise Bursa Depository to disclose information pertaining to my Central Depository System ("CDS") account as specified below to IHH for the purpose of crediting the Shares allotted or transferred to me into my CDS account. I authorise IHH to instruct Bursa Depository to credit the Shares allotted or transferred to me into my CDS account as specified below and Lacknowledge that, if applicable, the notice of allotment of Shares will be posted to the correspondence address as specified below at my own risk.

I hereby irrevocably authorise the Directors of IHH to place my name on the Record of Depositors in the name of Bursa Malaysia Depository Nominees Sdn Bhd (240297-W) maintained by Bursa Depository which forms part of IHH's Register of Members in respect of the Shares allotted to me/us as aforesaid.

| TO BE COMPLETEO IN FULL BY PLEASE TYPE OR WRITE CLEARLY IN BLACK             |     |                  | BBER STAN                                     | ήP    |        |         |            |      |
|--|-----|------------------|---|-------|--------|---------|------------|------|
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| SULL NAME OF HOLDER AS PER LTIP LINITS CERTIFICATE(S)                        |     |                  |   |       |        |         |            |      |
| FULL NAME OF HOLDER AS PER LTIP UNITS CERTIFICATE(S)                         |     |                  |   |       |        |         |            |      |
| FULL NAME OF HOLDER AS PER LTIP UNITS CERTIFICATE(S)  CORRESPONDENCE ADDRESS |     |                  |   |       |        |         |            |      |
|  |     | House            |   |       |        |         |            |      |
| CORRESPONDENCE ADDRESS   |     | House<br>Office  | 10.00.000                                     | TELEP | HONE/  | CONT    | ACT NUM    |      |
| CORRESPONDENCE ADDRESS   |     |                  |   | TELEP | HONE/  | CONT    | ACT NUM    |      |
| CORRESPONDENCE ADDRESS   |     | Office           | 10.00.000                                     | TELEP | HONE   | CONT    | ACT NUM    | BE   |
| CORRESPONDENCE ADDRESS   |     | Office<br>Mobile | 17-18-12-12-12-12-12-12-12-12-12-12-12-12-12- | TELEP | HONE/  | CONT    | ACT NUM    | BE   |

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### **GENERAL INFORMATION**

- No acknowledgement will be issued for the receipt of the duly completed form. However, if the form is in order (including the requisite payment, if any), IHH and/or its agent will undertake the following:
  - (i) credit such number of Shares to your CDS account as specified in this form; and
  - (ii) despatch the notice of allotment of such Sheres to you by ordinary post at your own risk to the correspondence address as specified in this form,

within the period as specified in the Bye Laws of the Plan or otherwise in accordance with the Main Market Listing Requirements of Bursa Majaysia Securities Berhad.

2. Where this form is not properly completed, IHH will endeavour to contact you at the contact number as specified in this form, failing which this form (together with any eccompanying documents) will be returned to you by ordinary post at your own risk to the correspondence address as specified in this form.

#### INSTRUCTION NOTES FOR COMPLETION OF SURRENDER NOTICE

You must personally sign this form.

- 1. Please note that it is your sole responsibility to satisfy yourself as to the full observance of the laws of the relevant jurisdiction where you reside and in Malaysia in connection to the surrender/redemption of the LTIP Units, including without limitation the following:
  - (i) obtaining of any governmental, exchange control or other consents which may be required;
  - (ii) compliance with the other necessary formalities needing to be observed; and
  - (iii) payment of any costs relating to the transfer or other taxes or duties due in such jurisdiction.

You will be responsible for payment of any transfer fees or other taxes or other requisite payments due in such jurisdiction in the event the Shares are issued to you. You shall fully indemnify and save harmless the Indemnified Party for any transfer fees or taxes or other requisite payments which you may be required to pay.

If you receive a copy of this form in any jurisdiction other than Malaysia, you may not:

- (i) treat the same as constituting an invitation or offer to sell securities;
- (ii) use this form if, in the relevant jurisdiction, such an invitation or offer cannot lawfully be made to you; or
- (iii) use this form unlawfully by contravening any relevant registration or other legal requirements.

In any of such circumstances, this form is sent for information only and any use and acceptance thereof may be invalid and disregarded.

- 2. This form must be submitted along with a photocopy of your identity card/passport and the original LTIP Units certificate(s).
- 3. Please type or write clearly in black or blue ink using BLOCK LETTERS. Forms defaced by erasures or any kind of correcting fluid may be rejected at the absolute discretion of IHH. Amendments must be clearly legible and should be countersigned by you.
- 4. Additional copies of this form may be obtained from the office of the Plan Administrator appointed by IHH which has been previously notified to you.
- 5. If you fail to comply with any of the terms and conditions pertaining to the surrender of the LTIP Units as set out in this form and the Bye Laws, IHH may at its discretion, disregard your application.
- 6. In completing this form, you must exercise ell reasonable care and the details which you have provided in this form must be accurate and correct. Please note that IHH shall be entitled to rely on all information provided by you in completing this form for the purpose of crediting the Shares, and if applicable issuance of notices of allotment. You shall fully indemnify and save harmless each indemnified Party for all costs, expenses and whatsoever liabilities that he/she/it may suffer by reason of relying on any wrong and misleading information provided by you in this form.
- 7. PLEASE DIRECT ALL ENQUIRIES IN RESPECT OF THIS SURRENDER NOTICE TO THE PLAN ADMINISTRATOR.

ANNEXURE I:

BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

# APPENDIX C Redemption Notice

#### REDEMPTION NOTICE

PIN/STAPLE
PHOTOCOPY OF
IDENTITY CARD/
PASSPORT/
AND ORIGINAL LTIP
UNITS CERTIFICATE(S)

THIS FORM IS STRICTLY FOR APPLICATION FOR THE REDEMPTION OF UNITS IN THE 2011 LONG TERM INCENTIVE PLAN IN 1HH HEALTHCARE BERHAD (FORMERLY KNOWN AS INTEGRATED HEALTHCARE HOLDINGS BERHAD) AT MARKED-TO-MARKET PRICE FOR EVERY UNIT

#### IHH HEALTHCARE BERHAD

(formerly known as Integrated Healthcare Holdings Berhad) (Company No.: 901914-V) (Incorporated in Malaysia under the Companies Ad., 1965)

REDEMPTION OF THE UNITS IN THE 2011 LONG TERM INCENTIVE PLAN ("LTIP UNITS") OF IHH HEALTHCARE BERHAD (FORMERLY KNOWN AS INTEGRATED HEALTHCARE HOLDINGS BERHAD) ("IHH") PURSUANT TO TERMS AND CONDITIONS OF THE BYE LAWS FOR THE 2011 LONG TERM INCENTIVE PLAN

To: The Board of Directors
IHH HEALTHCARE BERHAD (formerly known as Integrated Healthcare Holdings Berhad)
Suite 17-01, Level 17
The Gardens South Tower
Mid Valley City
Lingkaran Syed Putra
59200 Kuala Lumpur
Malaysia

Dear Sirs.

I hereby irravocably request you to redeem such number of LTIP Units ("Redemption LTIP Units") that I hold under the 2011 Long Term Incentive Plan ("Plan") at marked-to-market price for each LTIP Unit to be determined and approved by the Directors of IHH in accordance with the Bye Laws.

I hereby surrender to you the original LTIP Units certificate(s), which represent(s) a number of LTIP Units that is equal to or higher than the Redemption LTIP Units.

I hereby represent, warrant, acknowledge and agree that: (a) I am the legal holder of the LTIP Units that I hereby surrander; (b) all information furnished or to be furnished to you by me in connection with this form is accurate and complete. In the event any of such information has subsequently become inaccurate or incomplete, I shall notify you immediately; (c) you may rely upon my representations, warrantles, acknowledgements and agreements set forth herein; (d) I will indemnify and hold IHH and its directors, officers, employees and agents (each an "Indemnified Party") harmless from and against any loss, liability, cost or expense (including reasonable fees and expenses of legal advisers), direct or indirect, incurred by an Indemnified Party arising from or in reliance upon any information given by me herein except, in each case, to the extent such loss, liability, cost or expense was incurred as a result of the Indemnified Party's own negligence, wilful default or fraud; and (e) all necessary actions have been taken for me to make these representations and warranties and to complete this form.

\*I agree that the payment for the redemption of the Redemption LTIP Units will be made by cheque or banker's draft or cashier's order to the name as specified below and I acknowledge that such payment and the revised/new LTIP Units certificate for my balance of LTIP Units (if any) will be posted by ordinary mail to the correspondence address as specified below at my/our own risk.

"I agree that the payment for the redemption of the Redemption LTIP Units will be made by telegraphic transfer to the bank account as specified below and I acknowledge that such payment and the revised/new LTIP Units certificate for my balance of LTIP Units (if any) will be posted to the correspondence address as specified below at my/our own risk.

#### Note:

\* To delete where not epplicable.

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| TO BE COMPLETED IN FULL BY HOLDER IN BLOCK LETTERS PLEASE TYPE OR WRITE CLEARLY IN BLACK OR BLUE INK. DO NOT USE RUBBER STAMP |  |                                       |  |  |  |  |  |
|---|--|---------------------------------------|--|--|--|--|--|
|   | NATIONAL   | REGISTRATION IDENTITY CARD NUMBE      |  |  |  |  |  |
| •   |  | Old                                   |  |  |  |  |  |
|   | New P  | ASSPORT NUMBER (for non-Malaysian onl |  |  |  |  |  |
|   | and the second s |                                       |  |  |  |  |  |
| FULL NAME OF HOLDER AS PER LTIP UNITS CERTIFICATE(S)  |  |                                       |  |  |  |  |  |
| FULL NAME OF HOLDER AS PER LTIP UNITS CERTIFICATE(S)  CORRESPONDENCE ADDRESS  |  | TELEPHONE/CONTACT NUMBE               |  |  |  |  |  |
|   | House  | TELEPHONE/CONTACT NUMBE               |  |  |  |  |  |
|   | House<br>Office  | TELEPHONE/CONTACT NUMBE               |  |  |  |  |  |
|   |  | TELEPHONE/CONTACT NUMBE               |  |  |  |  |  |
|   | Office<br>Mobile   | TELEPHONE/CONTACT NUMBE               |  |  |  |  |  |
| CORRESPONDENCE ADDRESS  | Office<br>Mobile   |                                       |  |  |  |  |  |
| CORRESPONDENCE ADDRESS  | Office<br>Mobile<br>NUMBE  |                                       |  |  |  |  |  |

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### **GENERAL INFORMATION**

- No acknowledgement will be issued for the receipt of the duly completed form. However, if the form is in order (including the requisite payment, if any), IHH and/or its agent
  will undertake the following:
  - (i) despatch the revised/new LTIP Units certificate (if any) to you by ordinary post at your own risk to the correspondence address as specified in this form within the period as specified in the Bye Laws of the Plan or otherwise in eccordance with the Main Market Listing Requirements of Bursa Malaysia Securities Berhad; and
  - (ii) remit the redemption amount calculated in accordance the Bye Laws of the Plan in the manner chosen by you in the Redemption Notice within the period as specified in the Bye Laws of the Plan or otherwise in accordance with the Main Market Listing Requirements of Bursa Malaysia Securities Berhad,
- Where this form is not properly completed, IHH will endeavour to contact you at the contact number as specified in this form, failing which this form (together with any
  accompanying documents) will be returned to you by ordinary post at your own risk to the correspondence address as specified in this form.

#### INSTRUCTION NOTES FOR COMPLETION OF REDEMPTION NOTICE

You must personally sign this form.

- Please note that it is your sole responsibility to satisfy yourself as to the full observance of the laws of the relevant jurisdiction where you reside and in Malaysia in connection
  to the surrender/redemption of the LTIP Units, including without limitation the following:
  - (i) obtaining of any governmental, exchange control or other consents which may be required;
  - (ii) compliance with the other necessary formalities needing to be observed; and
  - (iii) payment of any costs relating to the transfer or other taxes or duties due in such jurisdiction.

You will be responsible for payment of any taxes or other requisite payments due in such jurisdiction in respect of the redemption amount. You shall fully indemnify and save harmless the Indemnified Party for any taxes or other requisite payments which you may be required to pay.

If you receive a copy of this form in any jurisdiction other than Malaysia, you may not:

- treat the same as constituting an invitation or offer to sell securities;
- (ii) use this form if, in the relevant jurisdiction, such an invitation or offer cannot lawfully be made to you; or
- (iii) use this form unlawfully by contravening any relevant registration or other legal requirements.

In any of such circumstances, this form is sent for information only and any use and acceptance thereof may be invalid and disregarded.

- 2. This form must be submiffed along with a photocopy of your identity card/passport and the original LTIP Units certificate(s).
- 3. Please type or write clearly in black or blue ink using BLOCK LETTERS. Forms defaced by erasures or any kind of correcting fluid may be rejected at the absolute discretion of IHH. Amendments must be clearly legible and should be countersigned by you.
- 4. Additional copies of this form may be obtained from the office of the Plan Administrator appointed by IHH which has been previously notified to you.
- 5. If you fail to comply with any of the terms and conditions pertaining to the redemption of the LTIP Units as set out in this form and the Bye Laws, IHH may at its discretion, disregard your application.
- 6. In completing this form, you must exercise all reasonable care and the details which you have provided in this form must be accurate and correct. Please note that IHH shall be entitled to rely on all information provided by you in completing this form for the remission the redemption amount. You shall fully indemnify and save harmless each indemnified Party for all costs, expenses and whatsoever liabilities that he/she/it may suffer by reason of relying on any wrong and misleading information provided by you in this form.
- 7. PLEASE DIRECT ALL ENQUIRIES IN RESPECT OF THIS REDEMPTION NOTICE TO THE PLAN ADMINISTRATOR.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

# **IHH HEALTHCARE BERHAD**

(formerly known as Integrated Healthcare Holdings Berhad)
(Incorporated in Malaysia)
(Company No. 901914-V)

# 2011 EQUITY PARTICIPATION PLAN BYE LAWS

# ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

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#### ANNEXURE I:

BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

## 2011 EQUITY PARTICIPATION PLAN BYE LAWS

#### NAME OF THE PLAN

The plan shall be called the "2011 Equity Participation Plan" (the "Plan").

#### 2. DEFINITIONS AND INTERPRETATION

#### 2.1 Definitions

In the Plan, unless the context otherwise requires, the following words and expressions shall have the following meanings –

"Adoption Date" : means 25 March 2011 coinciding with the date this Plan is

adopted by the Company.

"Applicable Laws" : means requirements relating to the Plan or equivalent

scheme under applicable Malaysian company and securities laws, the listing requirements, rules and regulations of Bursa Securities, any guidelines prescribed by any Malaysian regulatory authority having jurisdiction for the time being to regulate equity participation plans and the applicable laws of any other country or jurisdiction where Options are granted under the Plan, as such laws, rules, regulations, requirements and guidelines shall be in place from time to

time.

"Authorised Nominee" : has the meaning ascribed thereto in the Central

Depositories Act.

"Board" : means the board of directors of the Company and, to the

extent of any delegation by the Board to a committee (or subcommittee thereof) pursuant to Clause 21 of these Bye

Laws, such committee (or subcommittee).

"Bursa Depository" : means the Bursa Malaysia Depository Sdn Bhd.

"Bursa Securities" : means Bursa Malaysia Securities Berhad.

"Central Depositories Act" : means the Malaysian Securities Industry (Central

Depositories) Act 1991, as amended from time to time and

any re-enactment thereof.

"Companies Act" : means the Malaysian Companies Act 1965, as amended

from time to time and any re-enactment thereof.

"Company" : means IHH Healthcare Berhad (formerly known as

Integrated Healthcare Holdings Berhad) (Company No.

901914-V).

"Depositor" : means the holder of a Securities Account.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

"Duration of the Plan" : means the duration of the Plan as defined in Clause 23 of these Bye Laws and includes any extension or renewal thereof. "Employee" : means a person employed by the Company or a Group Company and any director (executive and non-executive) of the Company or a Group Company. "Entitled Persons" : means such persons whom the Board determines will contribute to the growth of the Group Company comprising the Employees of the Group Company as the Board may select at its discretion and who meet the criteria of eligibility to participate in the Plan. "Exercise Date" : has the meaning as ascribed to it in Clause 10.2 of these Bye Laws. "Exercise Notice" : has the meaning as ascribed to it in Clause 10.2 of these Bye Laws. "Exercise Period" : has the meaning as ascribed to it in Clause 10.1 of these Bye Laws. "Exercise Price" : has the meaning as ascribed to it in Clause 11 of these Bye "Group Company" : means any one of the Company or the Participating Subsidiaries as the Board may determine at its discretion from time to time. The term "Group Companies" means any two or more of them. "Listing" : means the initial public offering of the shares of the Company. : means any day between Monday and Friday (both days "Market Day" inclusive) which is not a public holiday and on which Bursa Securities is open for trading of securities. "Maximum Limit" : has the meaning as ascribed to it in Clause 5.1 of these Bye "Offer Date" : means, in relation to an Option, the date of the written offer thereof to an Entitled Person in accordance with the provisions of this Plan. "Option Price" : means the consideration to the grant of the Option calculated at the rate of either: (a)

- (a) One cent (RM0.01) for each Option granted by the Company at any time from the Adoption Date until the date immediately preceding the date of Listing;
- (b) Zero point five per cent (0.5%) of the Exercise Price at the time of the Offer Date for each Option granted by the Company at any time on or after the date of Listing.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

"Option Termination Date" : means, in relation to an Option, the date from which that

Option terminates, expires, lapses and/or otherwise ceases to be of any force and effect in accordance with this Plan.

"Option": means a conditional right to subscribe for a Share upon

exercise of that Option granted pursuant to Clause 8 of this

Plan.

"Participants" : means the Entitled Persons who have been selected by the

Board to participate in the Plan in accordance with these Bye Laws and who have accepted an offer for the grant of

the Option under the Plan.

"Participating Subsidiaries" : means such subsidiaries of the Company as defined in

Section 5 of the Companies Act, not being dormant companies, which are at any time and from time to time nominated by the Board to participate in the Plan in

accordance with Clause 4 of these Bye Laws.

"Performance Targets" : has the meaning as ascribed to it in Clause 9 of these Bye

Laws.

"persons connected" : has the same meaning as that in paragraph 1.01 of the Main

Market Listing Requirements of Bursa Securities.

"Plan" : means the 2011 Equity Participation Plan of the Company,

as amended from time to time.

"Pre-Listing Period" : means the period of five (5) years from 31 March 2011 or

such other longer period as the Board may decide at its

discretion.

"Previous Company" : has the meaning ascribed to it in Clause 24.1 of these Bye

Laws.

"RM" or "Ringgit Malaysia" : means the lawful currency of Malaysia.

"Rules of Bursa Depository" : means the rules of Bursa Depository and any appendices

thereto, as amended from time to time.

"Secretary" : means any person or persons appointed to perform the

duties of the Secretary of the Company and shall include a

joint, temporary, assistant or deputy secretary.

"Securities Account": means an account established by Bursa Depository for a

Depositor for the recording of deposit of securities and for dealings in securities by the Depositor as permitted under the Central Depositories Act and/or Rules of Bursa

Depository.

"Shares" : means ordinary shares of par value RM1.00 (or such other

sum as may be adjusted in accordance with Applicable Law and the constituent documents of the Company) each in the capital of the Company. The Board shall have the discretion to determine whether the share is a newly allotted and

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

issued share, or existing share whether the share is held as treasury share or held by an existing member of the Company.

"Substantial Shareholder"

: has the meaning ascribed thereto in Section 69D of the Companies Act.

### 2.2 Interpretation

In this Plan unless the context requires otherwise -

- 2.2.1 a reference to a statutory provisions shall include any subordinate legislation made from time to time under that provision and any listing requirements, policies and/or guidelines of Bursa Securities and or any relevant regulatory authority (in each case, whether or not having the force of law but, if not having the force of law, the compliance with which is in accordance with the reasonable commercial practice of persons to whom such requirements, policies and/or guidelines are addressed to by Bursa Securities and or any relevant regulatory authority);
- 2.2.2 a reference to a statutory provision shall include that provision as from time to time modified or re-enacted whether before or after the date of this Plan so far as such modifications or re-enactment applies or is capable of applying to any Option and accepted within the Duration of the Plan and shall also include any past statutory provision (as from to time modifies or re-enacted) which such provision has directly or indirectly replaced;
- 2.2.3 words importing the singular meaning, where the context so admits, include the plural meaning as vice versa;
- 2.2.4 words of masculine gender include the feminine and neuter genders and all such words shall be construed interchangeably in that manner;
- 2.2.5 any liberty or power which may be exercised or any determination which may be made hereunder by the Board may be exercised in the Board's discretion;
- 2.2.6 a reference to the term "discretion" vested in the Board in the Plan shall confer the right to the possession, use and exercise of the said discretion in an absolute and unconditional manner;
- 2.2.7 the headings in this Plan are for convenience only and shall not be taken into account in the interpretation of this Plan; and
- 2.2.8 if an event is to occur on a stipulated day which is not a Market Day, then stipulated day will be taken to be first Market Day after that day.

#### 3. OBJECTIVES OF THE PLAN

The primary objective of the Plan is to give selected Employees, whom the Board determines will contribute to the growth of the Group Company, an opportunity to participate in the equity of the Company. The Plan seeks to retain key executives of the Group Company and to draw their commitment by incentivising them through equity participation. The Plan also aims to align the interest of the Entitled Participants with that of the principal shareholder of the Company. The Plan is also designed to be a key attraction to potential executives to join the Group Company.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 4. ELIGIBILITY AND PARTICIPATION

4.1 Any Employee who has been selected by the Board at its discretion, whom the Board expects will contribute to the growth of the Group Company, shall be eligible to participate in the Plan if, as at the Offer Date, the Employee –

- 4.1.1 has attained the age of eighteen (18) years;
- 4.1.2 is in the full time employment and payroll of a Group Company including contract employees or in the case of a director, is on the board of directors of a Group Company;
- 4.1.3 falls within such other categories and criteria that the Board may from time to time at its absolute discretion determine.

PROVIDED ALWAYS THAT the selection of any Entitled Person for participation in the Plan shall be at the discretion of the Board (save that no offer shall be made to a director of the Company or a person connected to a major shareholder/director of the Company unless such offer shall have first been approved by the shareholders of the Company in general meeting), and the decision of the Board shall be final and binding.

- 4.2 Eligibility under the Plan does not confer on an Entitled Person a claim or right to participate in or any rights whatsoever under the Plan and an Entitled Person does not acquire or have any rights over or in connection with the Options or the Shares comprised herein unless an Offer has been made by the Board to the Entitled Person and the Entitled Person has accepted the Offer in accordance with the terms of the Plan.
- 4.3 Where an Entitled Person is both an employee and a director of a Group Company, such Entitled Person shall only be eligible to participate in the Plan in such category or categories of Entitled Person as determined by the Board. Unless otherwise determined by the Board at its discretion, no Entitled Person of a Group Company shall at any time participate in more than one (1) scheme or plan relating to share option implemented by a Group Company.
- The Board may, at its discretion and subject to Applicable Laws, nominate any subsidiary of the Company to be a Participating Subsidiary at any time and from time to time PROVIDED THAT the Board shall not nominate any corporation, which is dormant to a Participating Subsidiary. A corporation shall cease to be a Participating Subsidiary when such corporation ceases to be subsidiary of the Company. Additionally, the Board may at its discretion revoke or suspend the participation of any Participating Subsidiary in the Plan at any time and from time to time, whereupon the Entitled Persons who are Employees or directors of such corporation shall thenceforth cease to be entitled to receive an offer under the Plan provided that any Option already granted and vested shall not be affected by such revocation or suspension, unless specifically provided elsewhere in these Bye Laws.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 5. LIMITATIONS UNDER THE PLAN

- Subject to the Applicable Laws, the total number of Shares which may be issued under the Options granted pursuant to this Plan shall not exceed in aggregate five per cent 5% of the Company's issued and paid up share capital at any time during the existence of the Plan ("Maximum Limit"). Notwithstanding the foregoing, in the event the maximum number of Shares comprised in the Options (including Shares that have been issued under the Plan) exceeds the Maximum Limit during the Duration of the Plan either as a result of the Company purchasing its own Shares, or undertaking any other corporate proposals and thereby resulting in the total number of Shares to be issued under the Plan exceeding the Maximum Limit, the Options granted prior to the adjustment of the issued and paid-up ordinary share capital of the Company shall remain valid and exercisable in accordance with these Bye Laws. However, in such a situation, the Board shall not make any further offers until such time that the number of Shares under the subsisting Options (including Shares that have been issued under the Plan) falls below the Maximum Limit.
- 5.2 Subject to the Applicable Laws, the aggregate number of Entitled Persons who are entitled to participate in the Plan and the maximum number of Options that may be granted to each Entitled Person shall be determined at the sole discretion of the Board. Notwithstanding the foregoing, directors and senior management of the Company shall not participate in the deliberation or discussion of their own allocation of Options.
- 5.3 Subject to the Applicable Laws, the total number of Shares which may be issued under Options granted under this Plan to a Participant who either singly or collectively with persons connected with him owns twenty per cent (20%) or more of the issued and paid up capital of the Company shall not exceed in aggregate ten per cent (10%) of the total number of Shares to be issued under the Plan.
- The Company shall at all times keep available sufficient unissued Shares or Shares which are held as treasury shares to satisfy all outstanding Options, which may be exercisable, in whole or in part, from time to time, throughout the Duration of the Plan in accordance with these Bye Laws.

#### 6. SHARE OPTIONS

6.1 Subject to such adjustment as may be determined by the Board in accordance with these Bye Laws, one (1) Option gives a conditional right to the Participant to receive one (1) Share, upon exercise of the Option and subject to the payment of the Exercise Price. The right is conditional upon Listing.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

If the Listing does not take place within the Pre-Listing Period, the Plan shall become null and 6.2 void and be of no further force and effect. Thereafter, all Options which have been granted and/or vested in the Participant shall lapse and the Option Price paid by the Participants in respect of the Options shall be forfeited absolutely by the Company and the Participants shall not be entitled to any compensation whatsoever PROVIDED THAT if the Company has met all the requirements for Listing as prescribed under relevant laws and guidelines issued by the relevant authorities but the shareholder of the Company decides not to proceed with the Listing within the Pre-Listing Period, all Option Price paid by the Participants shall be refunded by the Company to such Participants free of interest within a reasonable period upon expiry of the Pre-Listing Period PROVIDED FURTHER THAT if two or more Participants holding collectively more than 50% of the Options submit to the Board a written opinion that is supported by the views of at least two (2) international investment banks confirming that a successful listing can be achieved within the Pre-Listing Period in Malaysia or Singapore with an offering of at least twenty-five per cent (25%) of the issued and paid-up share capital of the Company at the material time at the price that would translate into at least ten per cent (10%) internal rate of return based on Ringgit Malaysia Two (RM2.00) per share, the Company shall, addition to the said refund, pay to such Participants the difference between the market value of the shares which will be based on the average of the price determined separately by the two (2) international investment banks as approved by the Board and the Exercise Price within a reasonable period upon receiving such written opinion or at the same time such refund is made, whichever is later.

#### 7. RIGHTS IN SHARES

- 7.1 Shares issued or transferred upon the exercise of an Option will be subjected to all the provisions of the Memorandum and Articles of Association of the Company and shall rank pari passu in all respects with the then existing issued Shares provided that if there is any right to participate in any rights or bonus issue, allotment, dividends or distributions the Shares shall rank pari passu with the then existing Shares only if the relevant entitlement date precedes the date of the issue or transfer of the Shares.
- 7.2 No Participant shall be entitled to exercise any voting rights in respect of any Shares nor to receive any notice of general meetings of the Company unless the Shares have been credited into the Securities Account of the Participant pursuant to the exercise of Options prior to the record date to receive notice of general meetings of the Company and to vote thereat.

#### 8. GRANT OF OPTIONS

- 8.1 Subject to and in accordance with the provisions of this Plan, the Board may, within the Duration of the Plan, make offers to grant Options to Entitled Persons whom the Board may in its discretion select. An offer may be made upon such terms and conditions as the Board may decide from time to time. Notwithstanding the foregoing, the Board is entitled, at any time from the Adoption Date, to make a single offer to the Entitled Persons whom have been selected by the Board at its discretion.
- 8.2 The actual number of Options which may be offered to any Entitled Person shall be at the discretion of the Board provided that the number of Options so offered shall not be less than one thousand (1,000) Options and not more than the maximum number of Options that may be allocated to such Entitled Person pursuant to Applicable Laws and shall be in multiples of one thousand (1,000) Options.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

8.3 The Board may, from time to time as the Board may determine in its discretion after the first offer is made pursuant to Clause 8.1, make subsequent offer to such Entitled Persons whom have accepted the previous offer provided that the maximum number of Options that may be allocated to such Entitled Person pursuant to Applicable Laws has not been reached and provided further that such subsequent offer will not result in a breach of the limitation of the Plan under Clause 5.1. Notwithstanding the foregoing, the Board has the discretion not to make further offer regardless of the amount of the available Options that can be allocated to the Entitled Persons under the Plan.

- 8.4 No offer shall be made to any director of the Company who is an Entitled Person unless such offer and the respective allotment of Shares pursuant to subsequent exercise of Option have previously been approved by the shareholder of the Company in general meeting, unless such approval is no longer required under the Applicable Laws and/or the Memorandum and Articles of Association of the Company.
- 8.5 Each offer to grant Options shall be substantially in the form set out in Appendix A (subject to modification by the Board from time to time) ("Letter of Offer").
- The Letter of Offer shall specify that the aggregate Option Price payable upon acceptance of the offer as contained in the Letter of Offer shall be paid in four (4) equal yearly instalments whereby the first instalment ("First Instalment") shall be due on the date the Options are granted or the date the offer is accepted, whichever is later, and the subsequent instalments shall be due on each anniversary of the date the First Instalment is due until the third (3<sup>rd</sup>) anniversary of date the First Instalment is due ("Instalment Date").
- 8.7 Each instalment of the Option Price must be paid by the Participant in cash on each Instalment Date. However, the Participant may by a written application to the Board, request the Company to set off any instalment amount, whether wholly or partly, from the cash bonus that has been declared or allocated and payable by the Company to such Participant; and where only a part of the instalment amount is settled through a set off from the cash bonus, the balance shall be paid in cash on the relevant instalment date.
- 8.8 Notwithstanding Clauses 8.6 and 8.7 of these Bye Laws, the Board may, upon written application of any Participant, consider at its discretion to approve any other payment frequency or method on case by case basis.
- 8.9 Notwithstanding anything to the contrary in these Bye Laws, if there is any inconsistency between the terms and conditions as stipulated in the Letter of Offer and the terms and conditions as stipulated in these Bye Laws, the terms and conditions as stipulated in the Letter of Offer shall prevail to the extent of inconsistency.
- 8.10 Unless otherwise provided in these Bye Laws, the Option Price shall not be refundable. If the Plan lapses or becomes null or void, the Option Price shall be absolutely forfeited by the Company to the extent of such Option Price that is already due to the Company.
- An offer shall be valid for a period of thirty (30) days of receipt of the offer or such other period as the Board may prescribe on a case to case basis and at its discretion and shall be accepted within this prescribed period as the Entitled Person to whom the offer is made ("Offer Period"). Any offer made by the Board that has not been accepted yet, shall become null and void, of no effect and incapable of being accepted upon any of the of the following events occurring:
  - 8.11.1 the offeree's death;
  - 8.11.2 the offeree's being adjudged bankrupt;

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

- 8.11.3 the offeree being declared insane; or
- 8.11.4 any other circumstances prescribed by the Board from time to time which would render the offeree to be incapable of accepting the offer.
- 8.12 An Entitled Person who accepts an offer of Options must return, within the Offer Period, the duly completed Acceptance Form (substantially in the form as set out in Appendix B, subject to modification by the Board from time to time) accompanied by a payment to the Company of the First Instalment. Upon receipt of the Company receiving a valid Acceptance Form together with sufficient First Instalment, the Company shall grant the Options as accepted by the Participant in one (1) lump sum. Such grant of Options shall be vested in the Participant in accordance with Clause 8.14 of these Bye Laws.
- 8.13 If the offer of Options is not accepted by the Entitled Person in the manner aforesaid, such offer shall, upon the expiry of the Offer Period or any other longer period as the Board may prescribe, automatically lapse and shall be null and void and of no effect, and the Options may, at the absolute discretion of the Board may re-offered to other Entitled Persons.
- 8.14 The Options granted by the Board pursuant to Clause 8.12 of these Bye Laws will vest in the Participant over a four-year period, with two-thirds of the Options to be vested in equal proportions on a yearly basis on each anniversary of the date of grant over such four-year period and the remainder one-third to be vested in equal proportions on the same basis upon the Group Company meeting the Performance Targets for each grant. Within thirty (30) days of the vesting date, the Board shall issue to the Participant a certificate of Option in such form as may be determined by the Board PROVIDED THAT if the Performance Target for any year is not met, the Options (i.e. such Options which have been granted but have not been vested) which are scheduled to be vested for that relevant year upon meeting the Performance Target shall lapse and the proportionate Option Price for such Options shall be forfeited absolutely by the Company and the Participant shall not be entitled to any compensation whatsoever. However, the Board shall have full discretion to vest such Option or any part thereof to the Participant in any manner that the Board may determine if the failure to meet the Performance Target is a result of or contributed by an event beyond the control of the Participant.
- 8.15 Subject to the Applicable Laws, the Company shall keep and maintain at its own expense a register of Participants and shall enter therein the name, address and maximum entitlement of Options of each Participant and the number of Options granted, the number of Options vested, the number of Options exercised, the date of offer, the date of acceptance, in respect of each Participant.

## 9. PERFORMANCE TARGETS

9.1 The Options are granted subject to objective performance targets or such other objective conditions of exercise as the Board may determine from time to time on yearly basis as notified to the Participants by 30 June every year ("Performance Targets").

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

9.2 The Performance Targets shall be based on the following criteria -

Growth in EBITDA / (Shareholder Funds + Net Debt)

Where -

EBITDA : Earnings before interest, tax, depreciation and amortisation

Shareholder Funds : Total assets less total liabilities

Net Debt : Interest bearing debt less cash

9.3 The Performance Targets shall be based on the financial results of the Group Company up to 31 December for each year. Notwithstanding the foregoing, the Board is entitled to review and revise the Performance Targets at any time after 30 June each year. Any revision to the Performance Targets decided by the Board shall be binding on all Participants.

9.4 The allocation of Options must be verified by the audit committee of the Board or its equivalent committee as being in compliance with the criteria as provided in these Bye laws at the end of each financial year. The Company must a statement by this committee verifying such allocation is included in the annual report of the Company.

#### 10. EXERCISE PERIOD

- 10.1 Unless otherwise determined by the Board and subject to -
  - 10.1.1 the Options having vested in the Participant; and
  - 10.1.2 the Listing occurring within the Pre-Listing Period,

an Option may be exercised at any time from the date falling six (6) months from the Listing until the expiry of the Duration of the Plan or such later date as the Board may determine in its sole discretion ("Exercise Period").

- 10.2 An Option that has been vested in a Participant may be exercised in full (and not part only) by the Participant at any time during the Exercise Period, such date to be referred to as the "Exercise Date". To exercise an Option, a Participant shall give written notice to the Company ("Exercise Notice") in the form set out in Appendix C subject to modification by the Board from time to time, specifying the number of Shares to be subscribed for and provide sufficient payment of the Exercise Price and shall further specify the number of the Securities Account of the Participant or of the Participant's Authorised Nominee and furnish any other documentation that may be required by the Company.
- 10.3 No Option shall be exercisable if the Option has not vested in a Participant or if the exercise thereof would violate any provision of Applicable Laws, nor shall any Option be exercisable after the expiry of the Duration of the Plan.
- The Exercise Price shall be payable in cash which shall be remitted to the Company with the Exercise Notice or, at the discretion of the Board, by such other form of consideration or in such other manner as may be acceptable to the Company, and permitted under Applicable Laws and, without limitation to the generality of the foregoing, any grant may at the discretion of the Board provide (to the extent permitted by Applicable Laws) for deferred payment of the Exercise Price from the proceeds of sale through a broker on a date satisfactory to the Company of some or all of the Shares to which such exercise relates.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

Except as otherwise determined by the Board, Options shall be exercisable during the Participant's lifetime only by the Participant or, in the event of the Participant's legal incapacity to do so, the Participant's guardian or legal representative acting on behalf of the Participant in a fiduciary capacity under Applicable Laws and any required court supervision or, in the case of disability or death of the Participant, by his legal representative or his estate in accordance with Clause 16 of these Bye Laws.

- Subject to and in accordance with the provisions of the Articles of Association of the Company, the Central Depositories Act and the Rules of Bursa Depository, the Company shall endeavor, within eight (8) Market Days of the receipt by the Company of the Exercise Notice and remittance from the Participant of sufficient Exercise Price or such other period as may be prescribed by Bursa Securities, allot and issue or transfer the relevant number of Shares, and if relevant, despatch a notice of allotment stating the number of Shares to be credited into the Securities Account of the Participant or the Participant's Authorised Nominee with a copy to the Participant, as the case may be, and if applicable, make an application for the quotation of the Shares. No physical share certificate(s) will be issued to the Participant.
- Notwithstanding anything to the contrary, in the event of any take-over offer being made for the issued share capital of the Company or any other corporate proposal (including but not limited to a capital reduction exercise), being undertaken whereby all of the issued share capital of the Company is to be acquired (or all of the issued share capital of the Company ends up in the hands of one or more sponsors of such proposal or their nominees), whether by way of a general offer or otherwise, the vesting of all Options that have been granted but not yet vested and not lapsed shall be accelerated on the date such take-over offer is made or, if such take-over offer is conditional, the date on which such take-over becomes or is declared unconditional provided the acceleration shall not effective until full Option Price payable for all such Options have been duly settled. Upon the acceleration, the Board shall use its best endeavours to procure that such take-over offer be extended to all Shares that may be issued/transferred pursuant to exercise of the Options that have been vested.
- Subject to the discretion of the Board, in the event of any application being made to the court for approval of a compromise or arrangement between the Company and its members proposed for the purposes of, or in connection with, a Plan of arrangement and/or arrangement and reconstruction of the Company under section 176 of the Companies Act, or its amalgamation with any other company or companies under section 178 of the Companies Act, a Participant may exercise all or any part of his Options that have been vested in him, are exercisable but remains unexercised, at any time commencing from the date upon which the application is so made to the court and ending on the date immediately prior to the date on which the scheme is approved ("Scheme Date") (or on any other date specified by the Board in its sole discretion). For the avoidance of doubt, any outstanding Options after the Scheme Date (or on any other date specified by the Board in its sole discretion) shall automatically lapse and shall then be null and void.
- 10.9 The Board, the Company shall not under any circumstances be held liable for any costs, expenses, charges and damages whatsoever and howsoever arising in any event relating to the delay on the part of the Company in allotting and issuing or transferring the Shares or in procuring Bursa Securities to list the Shares for which the Participant has exercised in accordance with the terms and conditions of this Plan or for any error in any offer.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

10.10 In the event a warning letter is issued to a Participant (which may or may not lead to the commencement of disciplinary proceedings), the Board shall have the right, at its discretion, to suspend the exercise of the Option for a period deemed appropriate and may further impose such terms and conditions on the suspension as the Board shall deem appropriate having regard to the nature of the warning issued to the Participant PROVIDED ALWAYS THAT if no disciplinary proceedings is brought against the Participant at the end of the suspension period, the Board shall reinstate the rights of such Participant to exercise his Option.

- 10.11 In the event that a Participant is subject to disciplinary proceedings (whether or not such disciplinary proceedings give rise to a dismissal or termination of service), the Board shall have the right, at its discretion, to suspend the Participant's Options pending the outcome of such disciplinary proceedings. The Board may impose such terms and conditions on the suspension as the Board shall deem appropriate having regard to the nature of the charges made or brought against the Participant PROVIDED ALWAYS THAT
  - 10.11.1 in the event that such Participant shall subsequently be found not guilty of the charges which gave rise to such disciplinary proceedings, the Board may at its absolutely discretion reinstate the rights of such Participant to exercise his Option;
  - 10.11.2 in the event the disciplinary proceeding results in a recommendation for the dismissal or termination of service of such Participant, the Option shall immediately lapse and be null and void and of no further force and effect upon pronouncement of the dismissal or termination of service of such Participant notwithstanding that such recommendation may be subsequently challenged by the Participant in any other forum; and
  - 10.11.3 in the event the Participant is found guilty but no dismissal or termination of service is recommended, the Board shall have the right to determine at its discretion whether or not the Participant may continue to exercise his Option and if so, to impose such limits, terms and conditions as it deems appropriate, on such exercise.

#### 11. EXERCISE PRICE

- 11.1 Subject to such adjustment as may be made in accordance with these Bye Laws and Applicable Laws, the Exercise Price for a Share comprised in each Option shall be determined by the Board as follows:
  - 11.1.1 The Exercise Price of the Option granted by the Company at any time from the Adoption Date until the date immediately preceding the date of Listing shall be Ringgit Malaysia Two (RM2.00) only, which shall be increased by ten per cent (10%) over each subsequent twelve (12) months period based on compounded annual growth rate. For illustration, if the Exercise Price for the first twelve (12) months of the grant of the Option is Ringgit Malaysia Two (RM2.00), the Exercise Price for the subsequent twelve (12) months will be Ringgit Malaysia Two and Twenty cents (RM2.20) and the Exercise Price for the following twelve (12) months thereafter will be Ringgit Malaysia Two and Forty-Two cents (RM2.42); and
  - 11.1.2 The Exercise Price of the Option granted by the Company at any time on or after the date of Listing shall be determined by the Board which shall be based on the five (5) day weighted average market price of the underlying shares at the time the Option is granted, with a discount of not more than ten per cent (10%).

## ANNEXURE I: BYÉ LAWS GOVERNING THE LTIP AND EPP (cont'd)

11.2 Subject to the Applicable Laws, the Exercise Price shall be adjusted in such manner as the Board may determine at its discretion if dividends declared at the Company level exceeds three percent (3%) per annum.

#### 12. RETENTION

The Shares allotted and issued or transferred to the Participant pursuant to the exercise of any Option under this Plan will not be subjected to any retention period. However, the Participant is encouraged to hold the Shares as a long-term investment and not for any speculative and/or realization of immediate gain.

#### 13. TERMINATION

- 13.1 All unexercised Options held by the Participants shall lapse with immediate effect and cease to be exercisable if
  - 13.1.1 the employment or executive position of the Participants with the Group Company is terminated; or
  - 13.1.2 in the case of Participant who is a director, the Participant is disqualified to be a director pursuant to the applicable law (other than by reason of death, disability or incapacity) or his office as a director of a Group Company is vacated where he is convicted of any seizable offence; or
  - 13.1.3 the Participant resigns from his position within the Group Company. For the avoidance of doubt, a Participant shall not be treated as resigning from his position within the Group Company until he no longer holds any office or employment with the Company or any subsidiary company within the Group Company; or
  - 13.1.4 the Company is liquidated; or
  - 13.1.5 the Participant becomes a bankrupt.
- 13.2 The Board may approve in writing the vesting, exercise or partial exercise of the Options or any part thereof by the Participants whose service has been terminated from the Group Company upon such terms and conditions as may be set out by the Board in its discretion, if such termination occurs by reason of
  - 13.2.1 retirement on attaining the retirement age under the Company's retirement policy;
  - 13.2.2 retirement before attaining the normal retirement age, but with consent of the Board;
  - 13.2.3 redundancy;
  - 13.2.4 ill-health, injury, physical or mental disability; or
  - 13.2.5 any other circumstances which are acceptable to the Board.

#### 14. EXPIRY

Unless otherwise expended by the Company, all Options shall cease to be exercisable upon the expiry of the Exercise Period.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 15. TRANSFER

The Option is personal to the Participant and cannot be assigned, transferred or otherwise disposed of in any manner whatsoever save in accordance with these Bye Laws. The Participant shall not charge, pledge, lien or encumber the Option in any manner whatsoever. Any such assignment, transfer, disposal, charge, pledge, lien or encumbrance shall result in the automatic cancellation of the Option rendering the Option null and void.

#### 16. TRANSMISSION

- In the event of death of the Participant, the legal representative of the deceased Participant may, during the Exercise Period, exercise the Options which have vested in the deceased Participant under the Plan provided that the transmission of the Options from the deceased Participant to the legal representative of the deceased Participant must be approved by the Board within the period of six (6) months (or such other longer period as the Board may determine as its discretion) from the event of death.
- 16.2 Any Option which has yet to vest shall lapse upon death, unless the Board determines otherwise.

#### 17. ADJUSTMENTS

- 17.1 The Board may make or provide for such adjustments in the Options, the Exercise Price and/or the number of Shares covered by outstanding Options as the Board in its discretion may in good faith determine to be equitably required in order to prevent dilution or enlargement of the rights of Participants that would otherwise result from any of the following events
  - 17.1.1 occurrence of Listing whereby these Bye Laws are required to comply with the minimum requirements of Applicable Laws as are applicable at the time of Listing;
  - 17.1.2 share dividend, share split, combination of shares, recapitalisation, rights issue, capital reduction or other change in the capital structure of the Company;
  - 17.1.3 merger, consolidation, separation, reorganisation, partial or complete liquidation; or
  - 17.1.4 other corporate transaction or event having an effect similar to any of the foregoing.

Moreover, in the event of any such transaction or event, the Board, in its discretion subject to Applicable Laws, may provide in substitution for any or all outstanding Options under this Plan such alternative consideration as it, in good faith, may determine to be equitable in the circumstances and may require in connection therewith the surrender of all Options so replaced. Any adjustments made shall be confirmed in writing by the external auditor of the Company.

- 17.2 Notwithstanding anything to the contrary, the provisions of this Clause 17 shall not apply where the alteration in the capital structure of the Company arises from:
  - the issue of new Shares or other securities as consideration (or part consideration) for an acquisition of any other securities, assets or business, as part of initial public offering, or pursuant to a special issue;

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

(b) a special issue of new Shares or other securities to Bumiputera investors nominated by the Malaysian government and/or any other relevant authority of the Malaysian government to comply with the Malaysian government's policy on Bumiputera capital participation;

- a private placement or restricted issue of new Shares or other securities by the Company;
- (d) the implementation of a Share buy-back arrangement by the Company under the Companies Act;
- (e) any issue of warrants, convertible loan stocks or other instruments by the Listed Entity that gives a right of conversion into Shares or other securities, and any issue of new Shares or other securities arising from the exercise of any conversion rights attached to such convertible securities; or
- (f) any issue of new Shares upon the exercise of Options granted under this Plan.

#### 18. CONFIDENTIALITY

The Participants shall treat as confidential and not disclose or use any information received or obtained as a result of participating in this Plan.

#### 19. SHARE OPTION AGREEMENT

The Board may require that any Option be evidenced by a Share Option Agreement. The form of each Share Option Agreement shall be prescribed, and any Share Option Agreement evidencing an outstanding Option may with the concurrence of the affected Participant be amended by the Board, provided that the terms and conditions of each Share Option Agreement and amendment are not inconsistent with this Plan and that no amendment shall adversely affect the rights of the Participant with respect to any outstanding Option without the Participant's consent.

#### 20. MULTIPLE JURISDICTIONS

In order to facilitate the making of any grant under this Plan, the Board may provide for such special terms for Options to Participants who are employed by a Group Company in any particular jurisdiction, or who are nationals of any particular jurisdiction, as the Board may consider necessary or appropriate to accommodate differences in local law, tax policy or custom. Moreover, the Board may approve such supplements to or amendments, restatements or alternative versions of this Plan as it may consider necessary or appropriate for such purposes, without thereby affecting the terms of this Plan as in effect for any other purpose, and the Secretary or other appropriate officer of the Company may certify any such document as having been approved and adopted in the same manner as this Plan. No such special terms, supplements, amendments or restatements, however, shall include any provisions that are inconsistent with the terms of this Plan as then in effect unless this Plan could have been amended to eliminate such inconsistency.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

## 21. ADMINISTRATION

This Plan shall be administered by the Board, which may from time to time delegate all or any part of its authority under this Plan to a committee of not less than three of its members appointed by the Board. To the extent of any such delegation, references in this Plan to the Board shall also refer to the committee. A majority of the members of the committee shall constitute a quorum, and any action taken by a majority of the members of the committee who are present at any meeting of the committee at which a quorum is present, or any action of the committee that are unanimously approved by the members of the committee in writing, shall be the acts of the committee. The Board or committee shall have the authority to delegate responsibility and authority for the operation and administration of this Plan, appoint employees and officers of the Company to act on its behalf, and employ persons to assist in fulfilling their responsibilities under this Plan.

#### 22. AMENDMENT

Subject to any approvals which may be required of the Bursa Securities and any other relevant authorities (if applicable), this Plan may be amended from time to time by the Board; provided, however, that any amendment which must be approved by the shareholders of the Company in order to comply with the Applicable Laws, shall not be effective unless and until such approval has been obtained. Presentation of this Plan or any amendment hereof for shareholders' approval shall not be construed to limit the Company's authority to offer similar or dissimilar benefits under other plans or schemes or otherwise without shareholders' approval. Furthermore, no amendment or alteration of this Plan shall be made which would impair the rights of a Participant with respect to any outstanding Option under this Plan without the Participant's consent.

## 23. DURATION OF THE PLAN

- 23.1 This Plan shall be effective from the Adoption Date until the expiry of five (5) years thereafter.
- 23.2 No Option shall be granted pursuant to this Plan after the expiry of five (5) years from the Adoption Date, and no Options granted within such period may extend beyond that.
- 23.3 Notwithstanding the provisions of Clauses 23.1 and 23.2, the Board shall be entitled to terminate the Plan prior to the expiry of the duration specified in Clause 23.1.

## 24. AWARDS IN SUBSTITUTION FOR AWARDS GRANTED BY OTHER COMPANIES

- 24.1 To the extent not otherwise provided in this Plan, Options may be granted under this Plan in substitution for awards held by (i) employees of a company which is not a Group Company but which subsequently becomes a Group Company ("Previous Company") as a result of the acquisition, merger or consolidation of the Previous Company by or with the Company or a Subsidiary; or (ii) employees of any Substantial Shareholder of the Company who had provided services to a Group Company as secondees of such Substantial Shareholder and who subsequently become employees of a Group Company.
- 24.2 The terms, provisions and benefits of the substitute awards so granted may vary from those set forth in or authorised by this Plan to such extent as the Board at the time of the grant may deem appropriate to conform, in whole or in part, to the terms, provisions and benefits of awards in substitution for which they are granted.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 25. DIVESTMENT OF PARTICIPATING COMPANIES

25.1 If a Participant is in the employment of a Participating Subsidiary which ceases to be a Group Company due to a subsequent disposal or divestment (in whole or in part) from the Group Company resulting in a subsequent holding of 50% or less of the equity of that company by another Group Company, then such Participant:

- 25.1.1 subject to Clause 10 of these Bye Laws, will remain entitled to exercise all exercisable but unexercised Options which were granted to and vested in him under this Plan within such time period determined by the Board, failing which the right of such Participant to receive that number of the Shares or any part thereof granted under such exercisable but unexercised Options shall automatically lapse upon the expiration of the said time period and be null and void and of no further force and effect; and
- 25.1.2 shall not be eligible to any grant of further Options under this Plan.
- 25.2 For the avoidance of doubt, the foregoing provisions shall not limit the discretion of the Board to revoke or to suspend the participation of any Participating Subsidiary in the Plan in accordance with Clause 4.4 of these Bye Laws.

#### 26. ACQUISITION OF SUBSIDIARIES

- 26.1 Notwithstanding anything to the contrary, but subject to Clause 24, in the case of an employee of a Previous Company, such an employee ("Affected Employee") -
  - 26.1.1 will be entitled to continue to exercise all such unexercised rights or options that were granted to him under the Previous Company's employee share scheme or employee share option scheme in accordance with the bye laws of that Previous Company's employee share scheme or employee share option scheme, but he shall not, upon that Previous Company becoming a Group Company, be eligible to participate for further rights or options under such Previous Company's employee share scheme or employee share option scheme unless permitted by the Board;
  - 26.1.2 (subject to the approval of the Board) may be eligible to participate in this Plan only for remaining Duration of the Plan; and
  - 26.1.3 if the Affected Employee had participated in the Previous Company's employee share scheme or employee share option scheme, the number of Shares to be offered to such Affected Employee under this Plan shall be determined by the Board.

#### 27. LIQUIDATION

Upon the commencement of the winding-up proceedings of the Company, all unexercised or partially exercised Options shall lapse and be null and void and of no further force and effect, and this Plan shall terminate.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 28. TERM OF EMPLOYMENT UNAFFECTED

This Plan shall not be construed as conferring upon the Participants any right with respect to continuation of employment by the Group Company, nor shall it interfere in any way with the right of the Group Company to terminate such employment at any time, with or without cause. The terms of employment of an Employee shall not be affected by the execution of this Plan. The Options granted under this Plan shall not form a part of the terms of employment of an Employee or entitle him to take into account the Options granted under this Plan in calculating any benefits or payment whatsoever or compensation or damages during the course of his employment or on the termination of his employment for any reason.

#### 29. ARTICLES OF ASSOCIATION

Notwithstanding the terms and conditions contained in this Plan, if a situation of conflict should arise between this Plan and the Articles of Association of the Company, the provisions of the Articles of Association of the Company shall prevail at all times.

#### 30. COSTS AND EXPENSES

All fees, costs and expenses incurred in relation to this Plan including but not limited to the fees, costs and expenses relating to the allotment and issue or transfer of the Shares pursuant to the exercise of any Option shall be borne by the Company.

#### 31. INSPECTION OF AUDITED ACCOUNTS

All Entitled Persons are entitled to inspect the latest audited accounts of the Company at the office of the Plan Administrator, as may be designated by the Board from time to time, at Suite 17-01, Level 17, The Gardens South Tower, Mid Valley City, Lingkaran Syed Putra 59200 Kuala Lumpur or such other address as may be notified by the Board from time to time, during normal office hours on Mondays to Fridays (public holidays excepted).

#### 32. COMPENSATION

A Participant who ceases to hold office or employment shall not be entitled to any compensation for the loss of any right or benefit or prospective right or benefit under the Plan which he might otherwise have enjoyed whether such compensation is claimed by way of damages for wrongful or unfair dismissal or other breach of contract or by way of compensation for loss of office.

#### 33. OTHER SHARE OPTION PLAN

These Bye Laws apply only to this Plan and do not supersede, replace or affect any other Bye Laws of the Company which are in force for the purposes of any other share option plans or schemes.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

#### 34. TAXES

No later than the date as of which any amount first becomes includible in the gross income of an Participant for any applicable income tax purposes with respect to any Option under this Plan, the Participant shall pay to the Company, or make arrangements satisfactory to the Board regarding the payment of, any national or local taxes of any kind required by law to be withheld with respect to such amount. If so determined by the Board, the minimum required withholding obligations may be settled with Shares, including Shares that are part of the award that gives rise to the withholding requirement. The obligations of the Company under this Plan shall be conditional on such payment or arrangements, and the Company shall, to the extent permitted by law, have the right to deduct any such taxes from any payment of any kind otherwise due to the Participant.

#### 35. NOTICE

- 35.1 Any notice under the Plan required to be given to or served upon the Board by an Entitled Person or a Participant or any correspondence to be made between an Entitled person or a Participant to the Board shall be given electronically or made in writing and sent to the registered office of the Company or such other office with the Board may be stipulated for a particular purpose by hand (with acknowledgement of receipt) or registered letter.
- Unless otherwise provided in these Bye Laws, any notice which under the Plan is required to be given to or served upon an Entitled Person or a Participant or any correspondence to be made with an Entitled Person or a Participant shall be deemed to be sufficiently given, served or made by hand, facsimile, electronic mail or registered letter addressed to the Entitled Person or a Participant at the place of employment or at the last facsimile number, electronic mail address or address known to the Company as being his facsimile number, electronic mail or address. Any notice served by hand, facsimile, electronic mail or post as aforesaid shall be deemed to have been received at the time when such notice if by hand is received and duly acknowledged, if by facsimile or electronic mail is transmitted with a confirmed log print-out or record for the transmission indicating the date, time and transmission of all pages and if by registered letter would in the ordinary course of post be delivered.
- 35.3 Notwithstanding Clause 35.2 of these Bye Laws, where any notice is required to be given by the Company or the Board under these Bye Laws in relation to matters which may affect all the Entitled Persons or the Participants, as the case may be, the Company or the Board may give notice through an announcement to all employees of the Group Company to be made in such manner deemed appropriate by the Board. Upon the making of such an announcement, the notice to be made under Clause 35.2 or 35.3 of these Bye Laws shall be deemed to be sufficiently given, served or made to all affected Entitled Persons or Participants, as the case may be.

## 36. DISCLAIMER OF LIABILITY

36.1 No Entitled Person or Participant or legal representative shall bring any claim, action or proceedings against the Company or the Board or any other party for compensation, loss or damages whatsoever and howsoever arising from the suspension of his rights to exercise his Option or his Option ceasing to be valid pursuant to the provisions of this Plan, as may be amended from time to time.

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

This Plan shall not confer on any person any legal or equitable right or other rights under any other theory of law (other than those constituting the Options themselves) against the Company or any Group Company, directly or indirectly, or give rise to any course of action in law or in equity or under any other theory of law against any Group Company.

- 36.3 No Participant or his legal representative shall bring any claim, action or proceeding against the Company, any Group Company, the Board or any other party for compensation, loss or damages whatsoever and howsoever arising from the suspension of his/her rights to exercise his Options or his Options ceasing to be valid pursuant to the provisions of these Bye Laws.
- The Board or any other party shall in no event be liable to the Participant or legal representative or any other person or entity for any third party claim, loss of profits, loss of opportunity, loss of savings or any punitive, incidental or consequential damage, including without limitation on lost profits or savings, directly or indirectly arising from the breach or performance of these Bye Laws or any loss suffered by reason of any change in the price of the Shares or from any other cause whatsoever whether known or unknown, contingent, absolutely or otherwise, whether based on contract, tort, equity, indemnity, breach of warranty or otherwise and whether pursuant to common law, statute, equity or otherwise, even if any Group Company, the Board or any other party has been advised of the possibility of such damage and even if the limited remedy provided for is found to fail of essential purpose.

#### 37. DISPUTES

In the event of any dispute or difference shall arise between the Board and an Entitled Person or a Participant, as to any matter or thing of any nature arising hereunder, the Board shall determine shall dispute or difference by a written decision (without the obligation to give any reason therefore) given to the Entitled Person or the Participant, as the case may be. The said decision shall be final and binding on the parties unless the Entitled Person or the Participant, as the case may be, shall dispute the same by written notice to the Board within fourteen (14) days of receipt of the written decision, in which case such dispute or difference shall be referred to the decision of the external auditors of the Company for the time being, acting as experts and not as arbitrators, whose decision shall be final and binding in all respects provided that any director of the Company who is also in the Board shall abstain from voting and no person shall be entitled to dispute any decision or certification which is stated to be final and binding under these Bye Laws.

## 38. SEVERABILITY

Any term, condition, stipulation or provision in these Bye Laws which is illegal, void, prohibited or unenforceable shall be ineffective to the extent of such illegality, voidness, prohibition or unenforceability without invalidating the remainder thereof, and any such illegality, voidness, prohibition or unenforceability shall not invalidate or render illegal, void or unenforceability any other term, condition, stipulation or provision herein contained.

#### 39. COMPUTATION OF TIME

Unless expressly provided, in computing time for the purpose of any provision set out in these Bye Laws –

- where the act is required to be done within a specified period after or from a specified date, the period begins immediately after that date;
- 39.2 where the act is required to be done within or not less than a specified period before a specified date, the period ends immediately before that date;

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

39.3 where the act is required to be done a specified number of days before or after a specified date, at least that number of days must intervene between the day on which the act is done and that date;

- 39.4 where the last day of the period is a weekly holiday or a public holiday, the period shall include the next following day which is not a weekly holiday or public holiday;
- where any act is directed to be done on a day which happens to be weekly holiday or public holiday, the act shall be done on the next following day which is not a weekly holiday or public holiday.

#### 40. GOVERNING LAW

- 40.1 These Bye Laws shall be governed and construed in accordance with the laws of Malaysia and the Entitled Persons and the Participants shall submit to the non-exclusive jurisdiction of the High Courts of Malaya in all matters connected with the obligations and liabilities of the parties hereto under or arising out of these Bye Laws.
- 40.2 Any proceeding or action shall be instituted or taken in Malaysia and the Entitled Person and/or the Participant irrevocably and unconditionally waives any objection on the ground of venue or forum non-conveniens or any other grounds.

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## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

## APPENDIX A Letter of Offer

Date:

PRIVATE AND CONFIDENTIAL

To: Name Designation Address

Dear Sir/Madam,

#### OFFER FOR 2011 EQUITY PARTICIPATION PLAN

We are pleased to inform you that you have been nominated by the Board of Directors ("Board") of IHH Healthcare Berhad (formerly known as Integrated Healthcare Holdings Berhad) ("Company") to participate in the Company's 2011 Equity Participation Plan ("Plan").

Accordingly, an offer is hereby made to grant you in total [number of options] options ("Options"), in consideration of the payment of a sum of RM0.01 for each Option ("Option Price"). The Options shall be subject to the terms of this letter and the Plan (as the same may from time to time be amended). You may refer to the following Plan Administrator appointed by the Board for a copy of the Bye Laws of the Plan and any other relevant information and documents relating to the Plan as may be determined from time to time by the Board:

#### Plan Administrator:

Name:

Designation:

Company:

Address:

Tel No:

The aggregate Option Price of [the amount of Option Price] shall be payable in 4 equal yearly instalments as stipulated in Table 1 below –

Table 1: Instalment Plan for Option Price

|                    | Amount | Instalment Date               |
|--------------------|--------|-------------------------------|
| First Instalment   |        | Upon acceptance of this offer |
| i iist iiistaiment | [•]    | opon acceptance of this oner  |
| Second Instalment  | [•]    | [•]                           |
| Third Instalment   | [•]    | [•]                           |
| Fourth Instalment  | [•]    | [•]                           |
| Total              | [•]    |                               |

PROVIDED THAT in the event of a take-over being made for the shares underlying the Options and the vesting of all Options that have been granted but not yet vested is accelerated on the date such take-over offer is made or, if such take-over offer is conditional, the date on which such take-over becomes or is declared unconditional; all instalments for the Option Price that are not yet due shall become immediately due and payable to the Company on the same date.

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

If you wish to accept this offer, please sign and return to the Plan Administrator at the above address, the enclosed Acceptance Form together with the payment of the total cash for the First Instalment of [amount of First Instalment] by 4.00 pm Malaysian time on [•] being the closing date for acceptance of the Options, failing which this offer shall forthwith lapse. Upon your acceptance of this offer, the Options are deemed to have been granted to you as of the date of this letter. Subject to the acceleration event as stipulated in the Bye Laws of the Plan, the Options that have been granted shall be vested in you in accordance with the manner stipulated in Table 2 below -

Table 2: Vesting Dates

| 1   | 2                                   | 3                                      | 4            |
|-----|-------------------------------------|--|--------------|
| No. | Automatic Vesting* (no. of Options) | Conditional Vesting** (no. of Options) | Vesting Date |
| 1.  | [•]                                 | [•]                                    | [•]          |
| 2.  | [•]                                 | [•]                                    | [•]          |
| 3.  | [•]                                 | [•]                                    | [•]          |
| 4.  | [•]                                 | [•]                                    | [•]          |
|     | [•]                                 | [•]                                    |              |

#### Notes:

- Automatic vesting: the vesting of these Options is automatic on the stipulated Vesting Date and not conditional upon any performance target being met.
- \*\* Conditional vesting: the vesting of these Options on the stipulated Vesting Date is conditional upon the performance target determined by the Board of the Company at its discretion being met. If such performance target is not met, the Options that have been granted which would otherwise be vested in you shall automatically lapse and the proportionate Option Price for such Options that have lapsed shall be forfeited absolutely by the Company, unless otherwise determined by the Board of the Company at its discretion.

It is important to note that your right to exercise any of the Options granted and vested in you is conditional upon the listing of either the Company on any stock exchange approved by the Board within the period of 5 years from 31 March 2011 or such other longer period as the Board may decide at its discretion ("Pre-Listing Period"). If the listing does not take place within the Pre-Listing Period, all Options which have been granted and/or vested shall lapse and the Option Price which has been paid shall be forfeited absolutely by the Company and you shall not be entitled to any compensation whatsoever PROVIDED THAT if the Company has met all the requirements for the listing as prescribed under relevant laws and guidelines issued by the relevant authorities but the shareholder of the Company decides not to proceed with the listing within the Pre-Listing Period, all Option Price which has been paid shall be refunded by the Company free of interest within a reasonable period upon expiry of the Pre-Listing Period.

| Yours faithfully, |  |  |  |
|-------------------|--|--|--|
|                   |  |  |  |
|                   |  |  |  |
| ••••••            |  |  |  |

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

# APPENDIX B Acceptance Form

The Board of Directors
IHH HEALTHCARE BERHAD
(formerly known as Integrated Healthcare Holdings Berhad)

C/o The Plan Administrator [Name and Address of Appointee]

#### ACCEPTANCE FOR 2011 EQUITY PARTICIPATION PLAN

| ACCEPTANCE FOR 2011   | EQUITY PARTICIPATION PLAN  |
|---|--|
| of the 2011 Equity Particip options an Instalment of the Option F | fer dated ("Letter of Offer") and agree to be bound by the terms ration Plan ("Plan") and the Letter of Offer. I hereby accept the offer for id enclose a cheque for/cash*, being the First Price as defined in the Letter of Offer. I hereby undertake to pay the he Option Price on each Instalment Date specified in the Letter of Offer. |
| I understand that I am not o                                      | bliged to exercise the options.  |
| I confirm that as at the date                                     | hereof, I am not less than 18 years old or an undischarged bankrupt.   |
| employment or continued e   | e not made any representation or warranty or given me any expectation of imployment to induce me to participate in the Plan or accept the offer and er of Offer and this Acceptance Form constitute the entire agreement offer.  |
| Please print in Block Letters                                     |  |
| Name in Full  | :  |
| Designation   | ·  |
| Address   | ·  |
|   |  |
| Nationality   | ·  |
| NRIC/Passport No  | ·  |
| Signature   | <i></i>  |
| Date  | <del>:</del>   |
|   |  |
| *Delete accordingly   |  |

## ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

## APPENDIX C Exercise Notice

The Board of Directors
IHH HEALTHCARE BERHAD
(formerly known as Integrated Healthcare Holdings Berhad)

C/o The Plan Administrator [Name and Address of Appointee]

| •  |   |  |  |  |  |  |  |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|--|--|--|--|--|--|
| NOTIO  | CE OF E   | XERCICE OF OPTIONS UNDER 2011 EQUITY PARTICIPATION PLAN  |  |  |  |  |  |  |  |  |  |  |  |
| Total  | number  | of Options that have been granted :  |  |  |  |  |  |  |  |  |  |  |  |
| Total  | Total number of Options that have been vested : |  |  |  |  |  |  |  |  |  |  |  |  |
| Total number of Options that are being exercised now : |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Price  | per Shar  | re that is payable for the exercise :  |  |  |  |  |  |  |  |  |  |  |  |
| 1.   | exerci  | ant to the Company's letter of offer under the Plan to me on the, I hereby se Options to subscribe for   |  |  |  |  |  |  |  |  |  |  |  |
|  |   | I/We request the Company to allot and issue or transfer the said Subscription Shares and credit the Subscription Shares as follows:-   |  |  |  |  |  |  |  |  |  |  |  |
|  | *(i)  | in my/our name and to my/our direct securities account numberwith; or  |  |  |  |  |  |  |  |  |  |  |  |
|  | *(ii)   | in the name of, my/our nominee, and to my/our nominee's securities account number with   |  |  |  |  |  |  |  |  |  |  |  |
|  | The pa  | articulars of the said nominee are as follows  |  |  |  |  |  |  |  |  |  |  |  |
|  | aa.<br>bb.<br>cc.                               | address : registration number : country of incorporation :   |  |  |  |  |  |  |  |  |  |  |  |
| 2.   |   | enclose **cashier's order/bank draft no for RM by way of ription for the said Subscription Shares.   |  |  |  |  |  |  |  |  |  |  |  |
| 3.   | grant   | e that the subscription for the said Subscription Shares is subject to the terms of the of the Options, the Plan (as amended from time to time) and the Memorandum and is of Association of the Company. |  |  |  |  |  |  |  |  |  |  |  |
| 4.   | **(a)   | I declare that I am subscribing for the said Subscription Shares for myself and not as a nominee for any other person.   |  |  |  |  |  |  |  |  |  |  |  |
|  | OR  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **(b)   | I declare that the nominee named in paragraph 1(a)(ii) above (as the case may be) is subscribing for the said Subscription Shares as my nominee.   |  |  |  |  |  |  |  |  |  |  |  |
|  | OR  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |   |  |  |  |  |  |  |  |  |  |  |  |  |
|  |   | 27   |  |  |  |  |  |  |  |  |  |  |  |
|  |   |  |  |  |  |  |  |  |  |  |  |  |  |

#### ANNEXURE I: BYE LAWS GOVERNING THE LTIP AND EPP (cont'd)

I/We declare that I/we are subscribing for the Subscription Shares in my/our capacity \*\*(c) as the legal representative(s) of [specify name of deceased employee].

## Instructions:

- \* Please fill up whichever is relevant. \*\* Delete whichever is irrelevant.

Please print in Block Letters

| Name in Full     | : |
|------------------|---|
| Designation      | : |
| Address          | : |
|                  |   |
| Nationality      | · |
| NRIC/Passport No | : |
| Signature        | : |
| Date             | : |

NB: In the case of an exercise of Options by legal representative(s), please provide information relating to such legal representative(s).